## FOUNDER & BUSINESS PARTNER <u>SJConsulting .it</u> - **EXECUTION** CONSULTING<sup>©</sup>



# WHO I AM - MY SPECIALIZATIONS

#### **PROCESSES & PLANTS**

Water/Waste Treatment PM/ Construction Management Environmental Engineering / R&D



### **ESG LEAN 6 SIGMA**

HSEQ Management Systems
Production Optimization
Sustainability Report



#### FRACTIONAL MANAGEMENT

INNO-DIGI-GREEN Management –
BPRe –engineering
Business Development



Eng. Giovanni Rissone, MBA

g.rissone@sjconsulting.it



CUSTOMER

MANAGEMENT

- CHEMICAL ENGINEER registered with the Order since 2000
- MASTER OF BUSINESS ADMINISTRATION

  SDA Bocconi
- LEAN 6 SIGMA GREEN BELT

Check profile on LinkedIn



#### **ENVIRONMENTAL CONSULTING**

Administrative procedures
Party-Appointed Tech. Consultancy
Cost Reduction Analysis



### **TEK-COM SUPPORT**

Sales Technical Support
Insights editing
Educational posts/social marketing



#### **CIRCULAR DESIGN**

New sustainable opportunities - ideas, strategies & models for sustainable business growth





We realize for you ideas you don't have time to bring to life

# SOME REALIZATIONS - case histories & development ideas





- and industrial wastewater treatment from tank cleaning facility
- ✓Turnkev contract for the expansion of the wastewater treatment, drinking water production and biomethane production plant (€6M)
- ✓ Drinking water treatment plant Lake Orta (info www.bit.ly/ortagr
- √ Revamping of biogas energy recovery plant from anaerobic digestion of sewage sludge
- ✓Integration and upgrading of SCADA for automation and remote control of water/wastewater technological systems
- √ R&D and patenting of advanced catalysis process EMER - Adsorption phase √ Process optimization /
- design of photographic developer preparation line for the medical sector



- ✓ Lean 6 siama process reengineering - goal 16,000 (make/buy mix process) applied to customer interventions https://t.lv/vb9-v
- √ Process optimization, BOM and line layout optimization (Lean 6 Sigma logic) // Production planning process/unit launch with MRP-MRPII technique // Industry 4.0 incentive reauest
- √Sustainability plan and report - ZDHC - Zero Discharge of Hazardous Chemicals, design and project management of an integrated "Brine recovery -AOP" plant (ECOMONDO2023-

https://t.lv/XUwEG )

- ✓ Design, implementation, auditing and certification of integrated 9001-14001-45001 systems - EMAS Regulation in various industrial sectors
- ✓UNI EN ISO 22001 (food safety) in integrated HSEQ system (9001-14001/45001)



- √Supply chain rationalization for the aroup, cost analysis, purchase price reduction, supplier scouting and rating
- ✓ Organizational restructuring of the startup (from the merger of 6 companies): process streamlining, organizational restructuring, adoption of industrial accounting and ERP system
- ✓ Structure of an agency network for the development of foreign markets and commercial/business development manager for APAC (Russia, Far East and Australia)
- √ Reorganization of a operating division (75 operators in the field): integration of new FSM (Field Service Management) with the company's ERP and work safety software // creation of a "Planning and Control" center to increase productivity and SLAs // real-time job costing and invoicing system



- ✓ Process optimization for converting spent battery waste into a catalyst for the treatment of industrial liquid waste (patented)
- ✓ Design of a proprietary model for assessing corporate sustainability for SMEs - based on UNI-UN action plan-EFRAG/ESRS standards
- √Support for startup in the fast pyrolytic transformation of organic fraction from agriculture into biofuel
- ✓ **Transformation** of urban wastewater treatment plant into a platform for industrial waste treatment
- √ Process for recovering chlorides from dyeing baths and reusina water for industrial purposes -ZDHC protocol-Zero Discharge of Hazardous Chemicals
- ✓ Proiect to convert anaerobic diaesters of sewage sludge into bioreactors for the valorization of organic fraction of municipal solid waste



OR.

SUPP

CIA

OMMER

Ž

ш

- ✓ Drafting of technical and commercial proposals to support the sales network for treatment plants with innovative EMER technology
- ✓ Roadshow for **shareholders** to present the project for the establishment of a new company managing Ciriacese Environmental Services
- ✓ Authoring technical articles on new technologies and their applications (example: https://t.ly/FoAll)
- √Training courses for sales agents on HSEQ - Health. Safety, Environment, Quality, Lean 6 Sigma, Innovation and Diaital
- √Social Media Management for websites and e-commerce-content marketing posts on innovation, digitalization, sustainability and workplace safety (https://bit.ly/rissonegi)
- √Management of ecommerce and bloa for health and safety products



- ✓ Defensive investigations, expert witness and legal support for environmental crime defense
- √Tender manager (public/private) for waste disposal, MSW collection, maintenance works, etc.
- √Technical report for authorization to convert the chemical-physical & Fenton treatment plant at Interporto SITO to waste treatment facility
- ✓ Risk assessment report for the safety of vessel reactors according to Directive 2014/68/EU ("PED")
- ✓ Application for Modification, Enhancement and Integrated **Environmental Authorization**
- (EIA) of a special liquid waste disposal plant (subsequently certified ISO 14001+EMAS)
- √Technical Expert for investigation into the pollution of the municipal water network due to uncontrolled discharge from a private water plant







