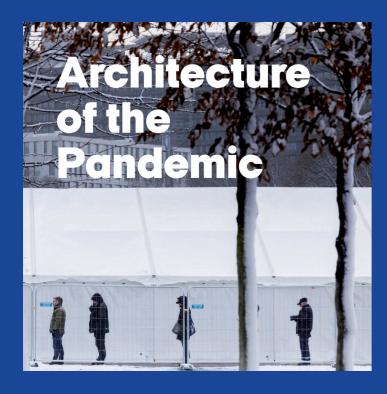




# **Complex Window**

- Enhanced insulation and airtight building materials improve energy efficiency.
- However, tightly sealed spaces can restrict effective air circulation.



PUBLISHED IN DENMARK, 2022



**MECHANICAL VENTILATION** 

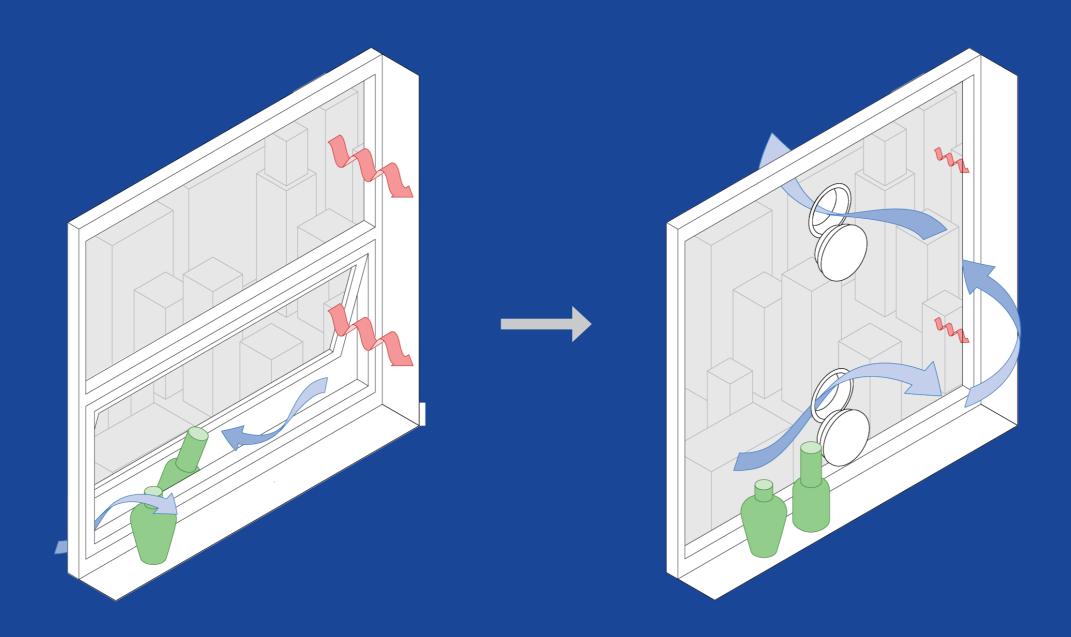


**UBLO WINDOW** 



# **Minimalist Window**

- Enabling fixed glazing to open for ventilation
- By using a lid to uncover a pre-cut aperture in the glass.



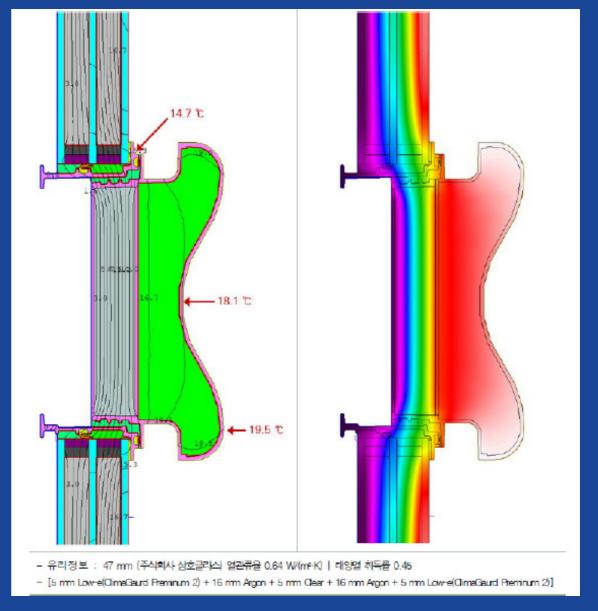


# **Energy-efficient Window**

A lid insulated with aerogel is suitable for installation in triple insulating glass.



AEROGEL INSULATED LID



THERMAL PERFORMANCE SIMULATION

#### **BUSINESS MODEL**

### Product

- Sales of vent, glass, frames, installation, and engineering services
- Licensing fees for authorized resellers (window supplier)
- Price of Vent. 240 Euros





# Comparison

Growing demand for building renovations creates an annual window market worth €18 billion in Germany and €1 billion in Finland.

	UBLO	TYPICAL	NORDIC	EXHAUST
	Single Window	Single Window	Double Window	for Portable AC
DESIGN	+++	+	++	+
ENERGY SAVING	+++	++	+++	+
MATERIAL SAVING	+++	++	+	+
SAFETY	+++	+	++	+
COST	100%	110%	120%	125%



# Remodeling Windows

Over 600 vents are installed in more than 110 buildings



BEFORE \_\_\_\_\_AFTER

#### **TRACTION**

# **Healthy Space**

- Collective areas
- Energy efficient housing
- High-rise buildings
- Compatible for both natural and mechanical ventilation





## Ready For International Markets



'Best Product' Seoul Living Design Award



'Article'
Featured
at Dezeen
Showroom



'Intellectual Properties' Protected



'European Conformity' obtained in January 2025



### SMART SYSTEM

Co-developing with Sonolux HealthTech for airborne virus detection.

Solar-powered ventilation built into the vents.

Smart air monitoring with automated control.

Patented HVAC through perforated glass for efficiency.













### ublo

## International Facade Experts



Naree KIM
Co-founder, CEO

Korean architect

12 yrs experiences
as co-founder of VS-A Korea





Robert-Jan van SANTEN
Co-founder, Techincal Director

Dutch architect
36 yrs experiences
as founder of VS-A Group



#### **ASK**

# Partnerships

- Glass manufactured by fabricators
- Distribution through window fabricators
- Investment from construction related companies

Naree KIM CEO & Co-founder

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