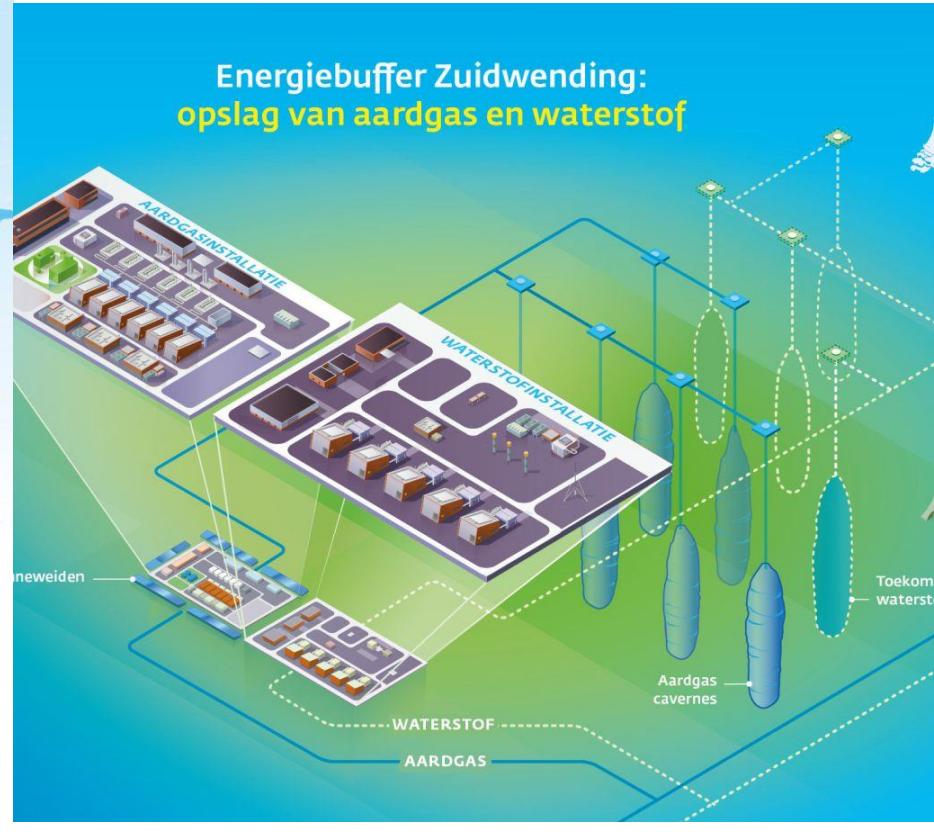
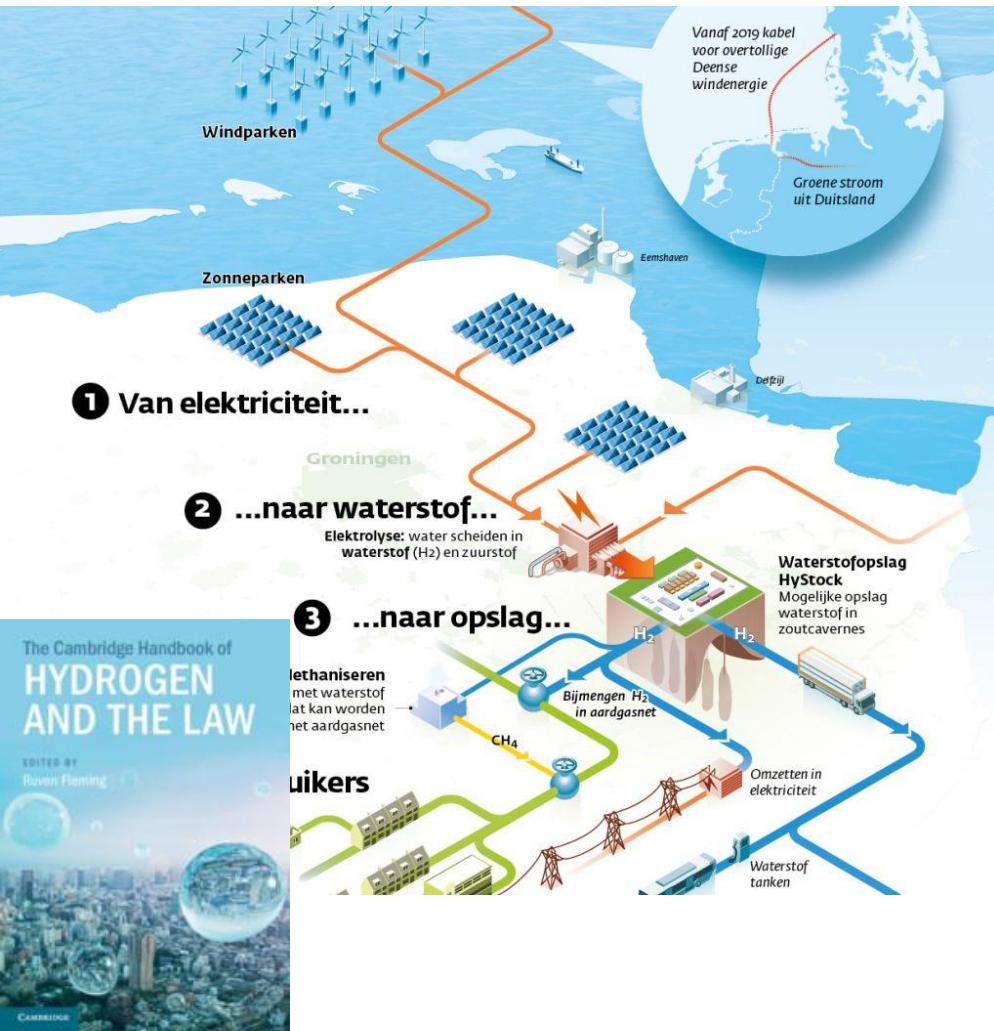




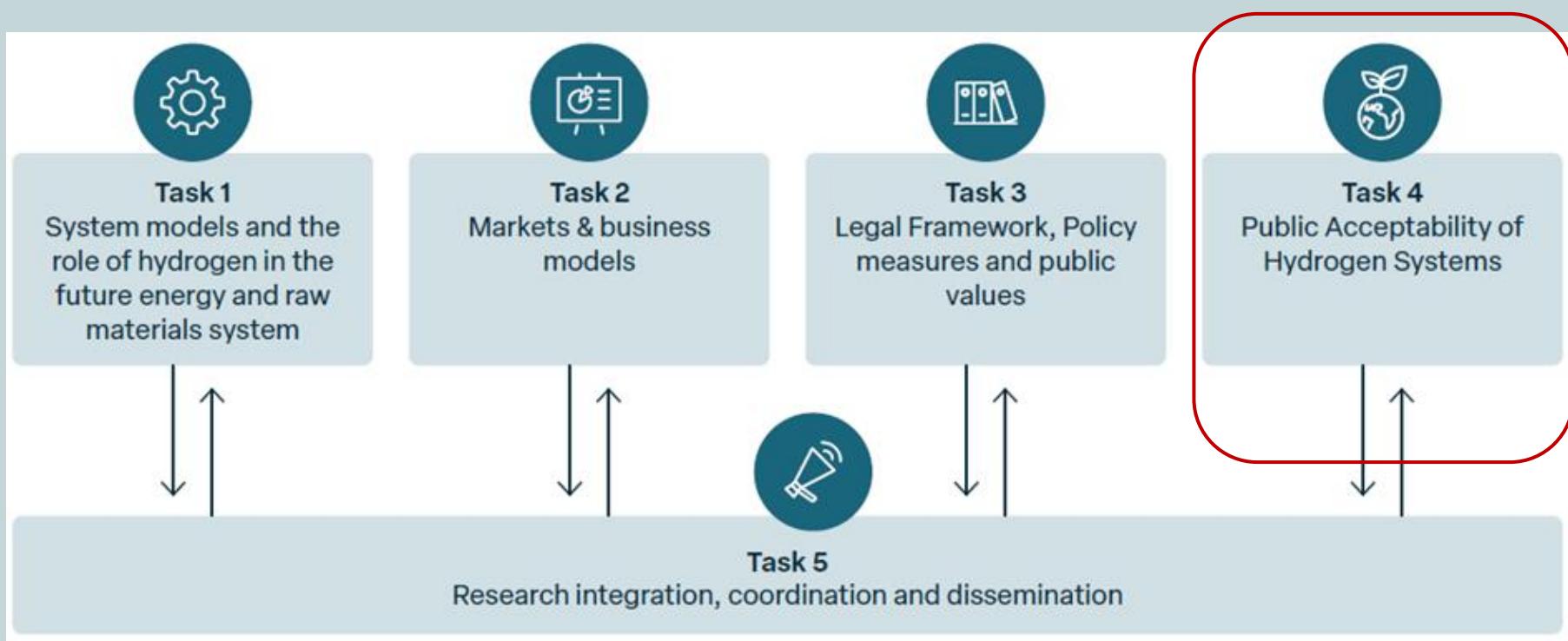
GVNL WP7 Hy-SUCCES

**Social, User aCCeptable,
Economically Sustainable
Systems for hydrogen**

Prof. Dr. Lorenzo Squintani
University of Groningen



The work in Hy-SUCCES is structured around five Tasks



What influences sustainable behaviour?

- 1) Psychological factors:
 - Altruistic values;
 - Egoistic values;
 - Environmental values;
 - Hedonic Values.

	Opposed to my values	Not important	Important						Very important	Of supreme importance
EQUALITY: equal opportunity for all	-1	0	1	2	3	4	5	6	7	
RESPECTING THE EARTH: harmony with other species	-1	0	1	2	3	4	5	6	7	
SOCIAL POWER: control over others, dominance	-1	0	1	2	3	4	5	6	7	
PLEASURE: joy, gratification of desires	-1	0	1	2	3	4	5	6	7	
UNITY WITH NATURE: fitting into nature	-1	0	1	2	3	4	5	6	7	
A WORLD AT PEACE: free of war and conflict	-1	0	1	2	3	4	5	6	7	
WEALTH: material possessions, money	-1	0	1	2	3	4	5	6	7	
AUTHORITY: the right to lead or command	-1	0	1	2	3	4	5	6	7	
SOCIAL JUSTICE: correcting injustice, care for the weak	-1	0	1	2	3	4	5	6	7	
ENJOYING LIFE: enjoying food, sex, leisure, etc.	-1	0	1	2	3	4	5	6	7	
PROTECTING THE ENVIRONMENT: preserving nature	-1	0	1	2	3	4	5	6	7	

What influences sustainable behaviour?

- 1) Psychological factors:
 - Altruistic values;
 - Egoistic values;
 - Environmental values;
 - Hedonic Values.
- 2) Demographic factors:
 - Age;
 - Gender;
 - Studies;
 - Incomes;
 - Etc....
- 3) Contextual factors:
 - History of the community

What we know about acceptability of hydrogen projects?

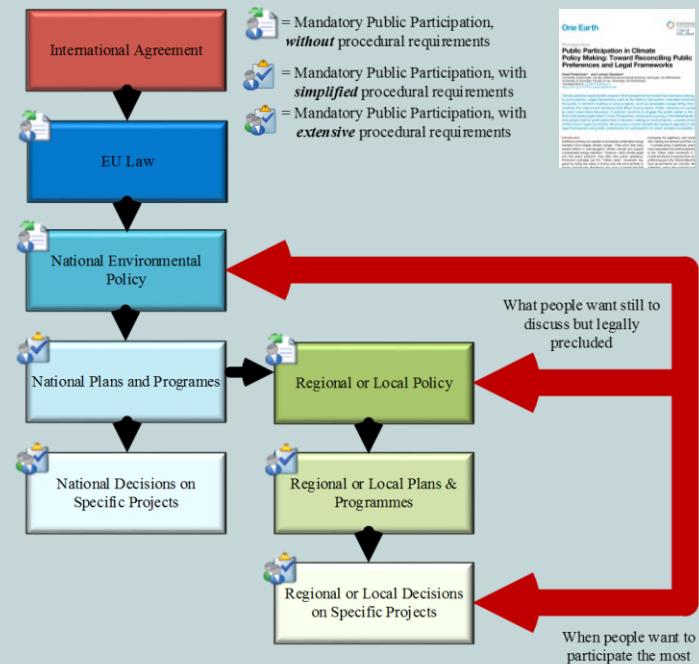
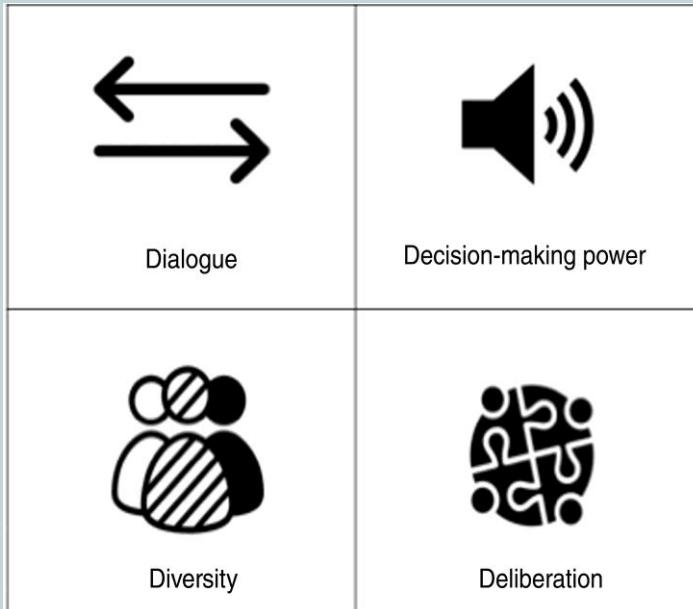
- Only few quantitative studies on acceptability of hydrogen in general:
 - Percentage agreement: The Netherlands (3), Germany (3), Taiwan (1)
 - Means agreement: Australia (1); part of UK (1)
 - IMP: support mostly for green hydrogen
- Even fewer quantitative studies with ‘the public’ about pipelines and storage:
 - Germany, Japan, France

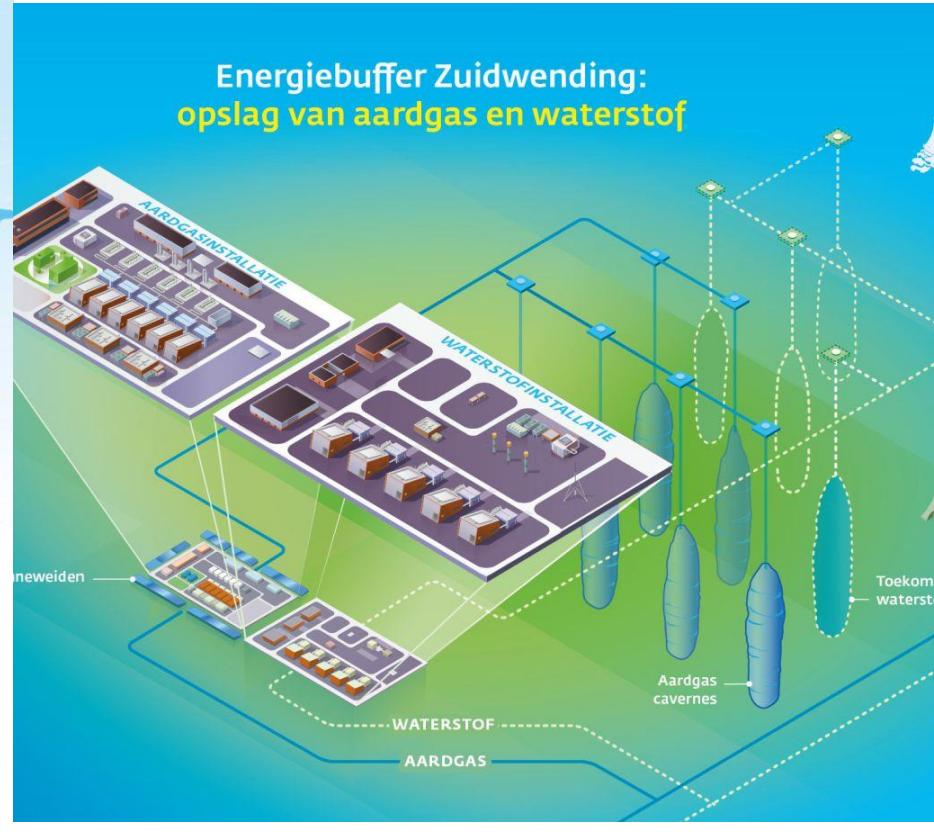
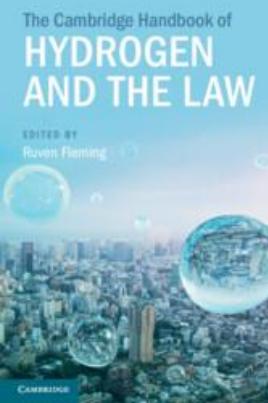
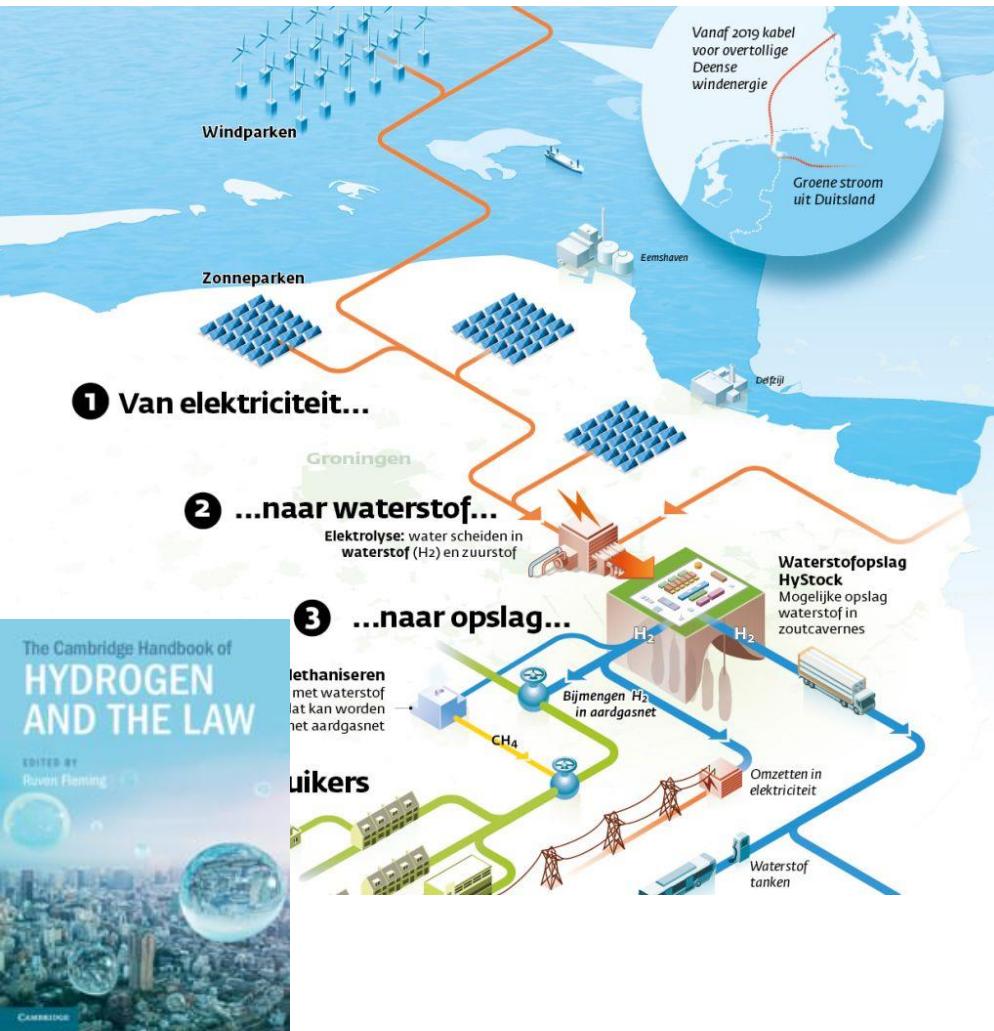
Factors influencing acceptability:

- Limited overview!
- So far, six different factors:
 - 1) safety,
 - 2) climate change mitigation,
 - 3) affordability,
 - 4) reliability,
 - 5) accessibility, and
 - 6) job creation.
- trust in government beneficial for acceptability of green hydrogen Häußermann et al (2023).
- perceived utility of hydrogen correlated with acceptability of hydrogen in salt caverns (France).
- **NONE OF THE ABOVE IS CONCLUSIVE!**

The role of public participation

- Public participation can improve acceptability





How did the public participated?

- National level:
 - Dutch National Hydrogen Programme 2022-2025 No PP
 - Dutch Hydrogen Roadmap
 - Zuidwending location mentionedNo PP
 - Dutch Programme for the Energy Infrastructure
 - Preference for storage is depleted salt cavers
 - Importance of PP due to Groningen earthquakesPP
- Regional level:
 - Climate Agenda of the Province of Groningen 2030 No PP
 - Regional Energy Strategy 1.0 and 2.0 No PP
 - Investment Plan on Hydrogen 2020 No PP
- Project level:
 - Permitting for Zuidwending Energy Buffer PP
 - Participatieplan EnergyStork PP, but not for location!

Task 4 – Public Acceptability of Hydrogen Systems:

- Mapping and assessing the socio-cultural factors that influence the social acceptance and thus possibly the feasibility of various hydrogen applications.
- Research into various decision-making processes and how they can contribute to a fair direction of the Dutch hydrogen transition and influence the social acceptance of the hydrogen transition.



Marit
Sprenkeling



Adelaida
Patrasc-
Lungu



Goda
Perlaviciute

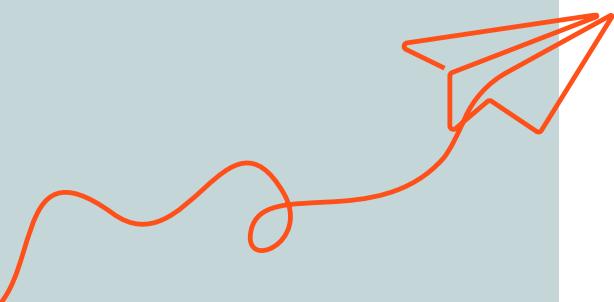


Alba
Forns



Ruben
Rehage

Contact



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Functie: Project Leader

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Naam: Prof. dr. Henk Akkermans

Functie: Technical Manager

ha@tilburguniversity.edu





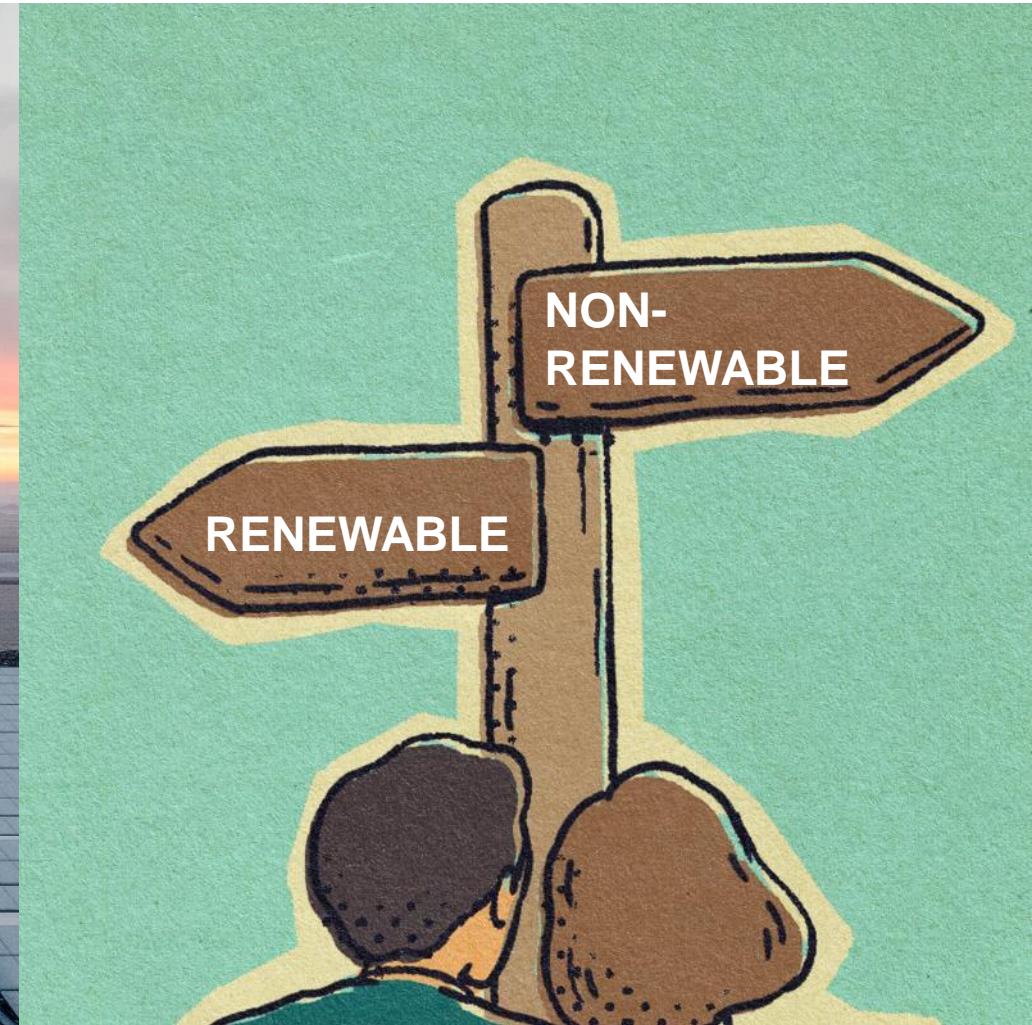
HOW TO GET THE POWER?

MR. DIRK KUIKEN

13-03-2025







WHAT IS RENEWABLE POWER?



Wind

Solar (thermal/PV)

geothermal

osmotic

ambient

Tide, wave and other ocean

hydropower

biogas

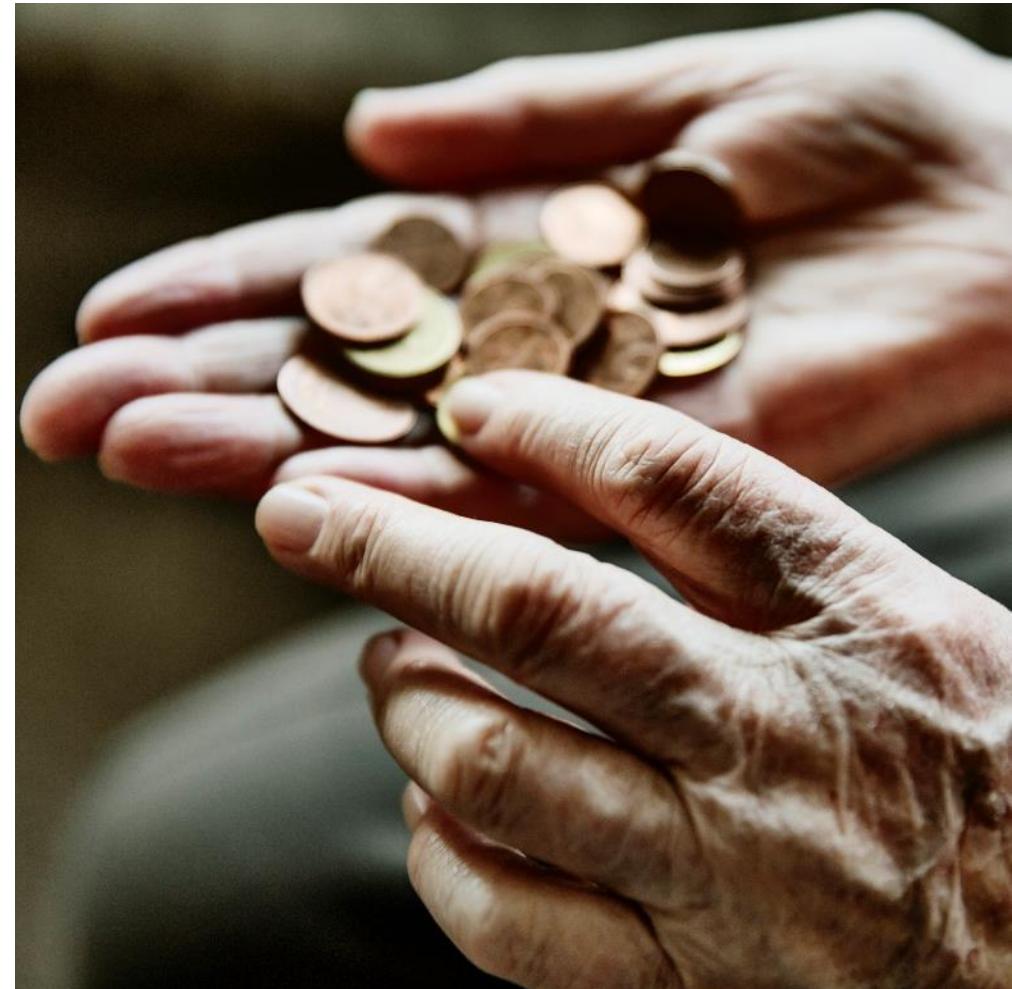


WHEN DOES IT COUNT?

- **Direct connection:** only using renewable installation
- **Grid connection:** (also) using renewable electricity ‘from the grid’, e.g.
 - If there is (almost) ‘nothing but’ renewable electricity in the grid
 - Temporal correlation
 - Produced within the same hour
 - Geographical correlation
 - Within the same bidding zone

WHEN DOES IT MATTER?

- **Always, but...**
- Subsidy requirements...
 - Subsidieregeling grootschalige productie volledig hernieuwbare waterstof via elektrolyse (OWE)
 - Delegated Act (EU): Commission Delegated Regulation (EU) 2023/1184

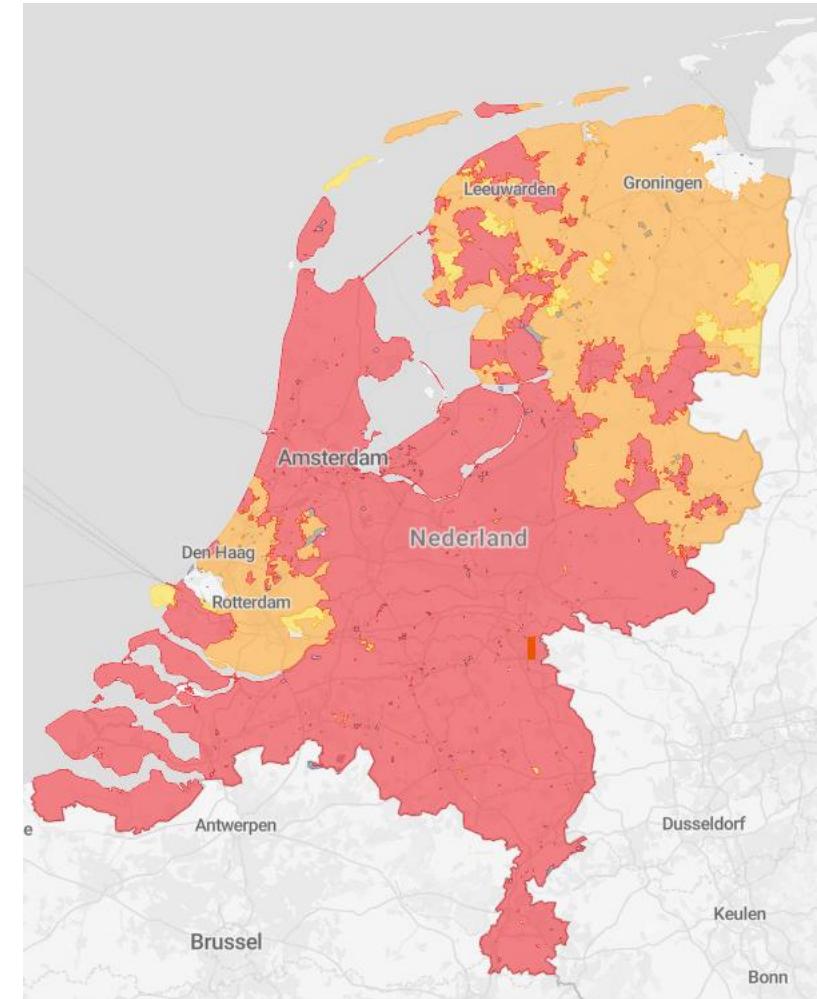


HOW TO GET A GRID CONNECTION?

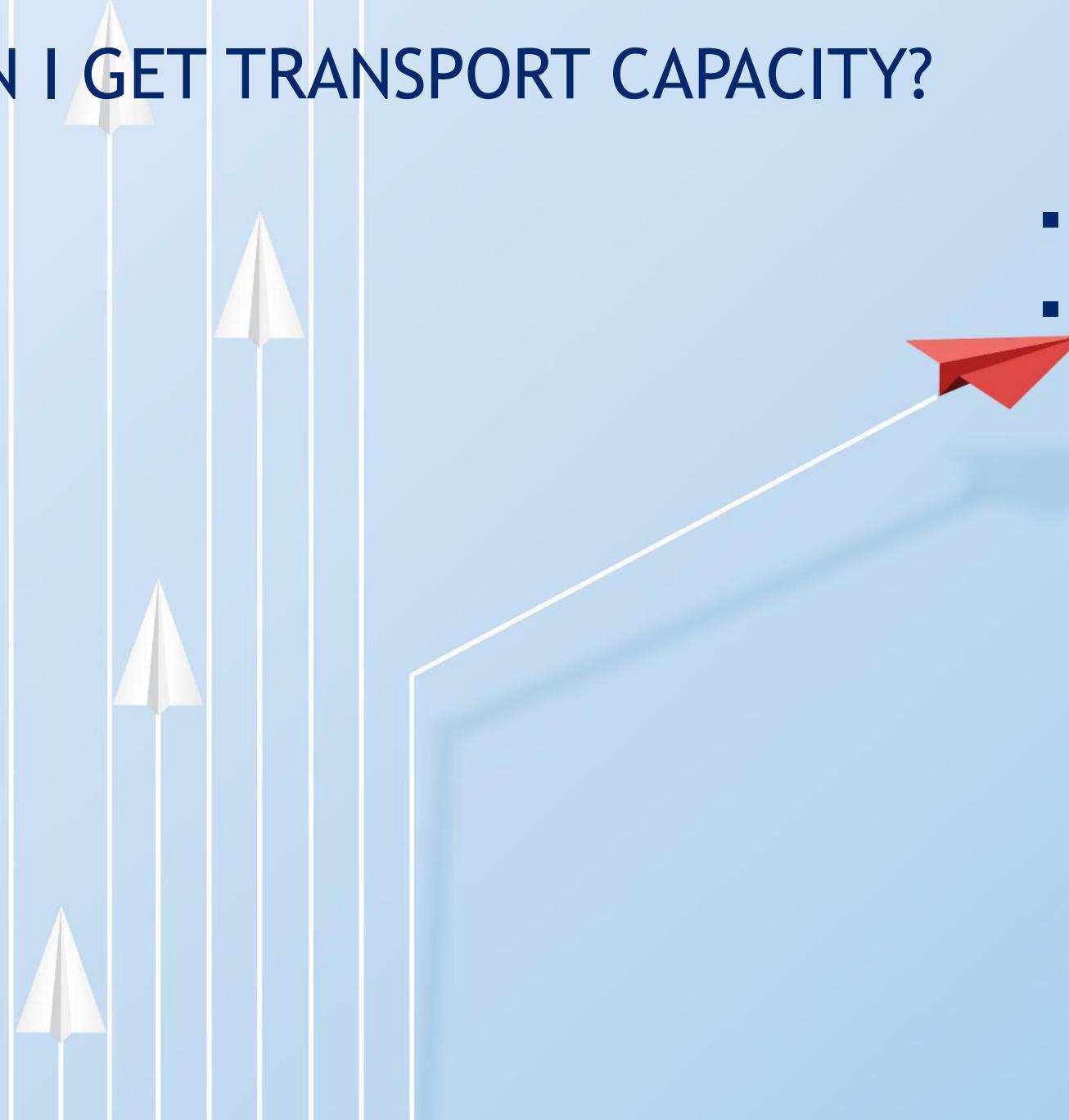
- **(EU) right to access the electricity system**
 - Not always. No capacity, no access.
- **(NL) right to grid connection, right to transport capacity.**

However....

- Creating connections takes longer
- Expanding grid capacity is an immense task, many dependencies



CAN I GET TRANSPORT CAPACITY?



- Only when it is available...
- What if it is not?
 - *'direct connection'*...
 - Congestion management
 - Social priority(?)
 - Cable pooling
 - Limited transport capacity (non-firm transport agreement)
 - Group transport agreement?

CONGESTION MANAGEMENT

- Capacity reduction agreement (only works *if* you have capacity)
- Redispatching (only works *if* you can dispatch)
= dependency on current users of the grid, they should reduce their use



CABLE POOLING

- Sharing a connection (and transport capacity)
 - Under conditions, 01/01/2026 also possible for 'conversion'
 - >100kVA connections
 - Maximum of four 'assets'
 - No grid-formation(!)





SAMEN WERKEN WE AAN EEN
BETROUWBARE EN DUURZAME
ENERGIEVOORZIENING VOOR
VANDAAG ÉN VOOR DE TOEKOMST.





HY2GEN

FUELING YOUR TRANSFORMATION

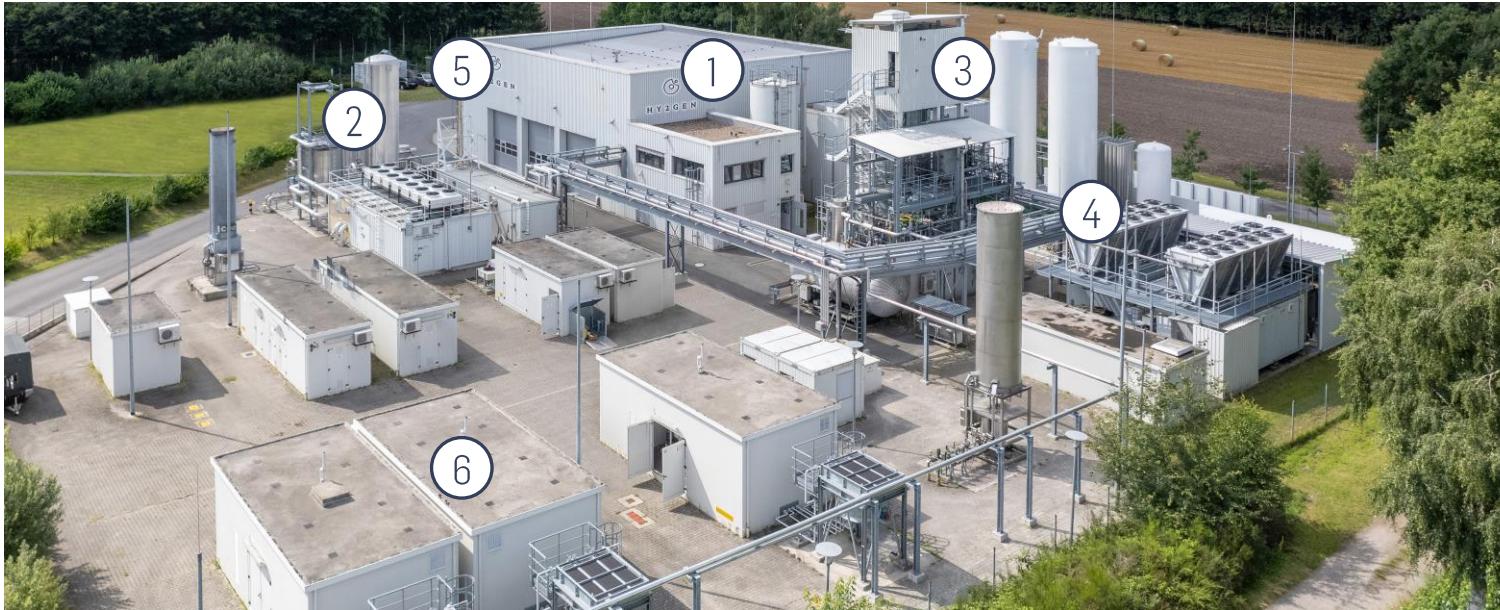
EXPERIENCE FROM AN OPERATING PLANT

HY2GEN DEUTSCHLAND GMBH / HYDROGEN CROSS BORDER CONFERENCE

13.03.2025

HY2GEN ATLANTIS

E-RNG POWER-TO-FUTURE PLANT



- The Werlte plant is the biggest industrial plant to convert green hydrogen from electrolysis combined with green CO₂ into Renewable Natural Gas (e RNG).
- Research capabilities include more than 1,000 sensors in the plant, allowing continuous monitoring and evaluation of the 10 years operation



Three electrolyzers



Amine scrubber



Methanisation tower



Liquefier and e-LNG filling station



Hydrogen filling station



Grid injection plant

HY2GEN ATLANTIS

E-RNG POWER-TO-FUTURE PLANT

PRODUCT SOLD 100%

- 100% of the plant's capacity is commercially sold
- Flushing of new hydrogen trailers possible
- Injection of e-RNG into regional gas pipeline

GREEN TECHNOLOGY CAMPUS WERLTE

- Largest e-RNG plant in operation in the world
- Supply of renewable hydrogen for first commercial SAF plant in Germany
- Biogas plant to deliver CO₂ for Methanisation

FUTURE EXTENSIONS

- Production capacity will be doubled until 2026

ATLANTIS HEAT-MANAGEMENT SYSTEM ALLOWS

- > 90% Heat Recovery from Methanisation, covering 100% use of the Carbon Capture Amine Plant
- Thus increase efficiency of Methanisation to over 90%!

HY2GEN ATLANTIS

THREE ELECTROLYSERS



1

TECHNICAL DATA

- **In operation since 2013**
- Type: alkaline, non-pressurized
- Electrolyte: Potassium Hydroxide (KOH)
- Number of stacks: three
- Total capacity: 1,300 Nm³/h¹ hydrogen
- Power: 2 MW each, six MW total
- Current: max. 9,600 Ampere (A)
- Voltage: 220 Volt (V)
- Operation temperature: 75°C
- Heat: 500 kilowatt (kW) at 65°C

USAGE

- production of renewable hydrogen by use of water and renewable green energy

Notes: 1) Abbreviation for Normal Meter Cubes per Hour

HY2GEN ATLANTIS METHANISATION TOWER



③

TECHNICAL DATA

- Reactor type: tube & shell
- Process: catalytic methanation Capacity: 1,300 Nm³/h hydrogen
- Output: 350 Nm³/h e-RNG
- Product quality: 94% CH₄ (methane), 3% hydrogen, 3% CO₂
- Cooling system: molten salt
- Heat recovery: max. 600 kW at 170°C

USAGE

- The produced green hydrogen can be further processed to methane by adding CO₂ and a process called catalytic methanisation

HY2GEN ATLANTIS

HYDROGEN FILLING STATION



⑤

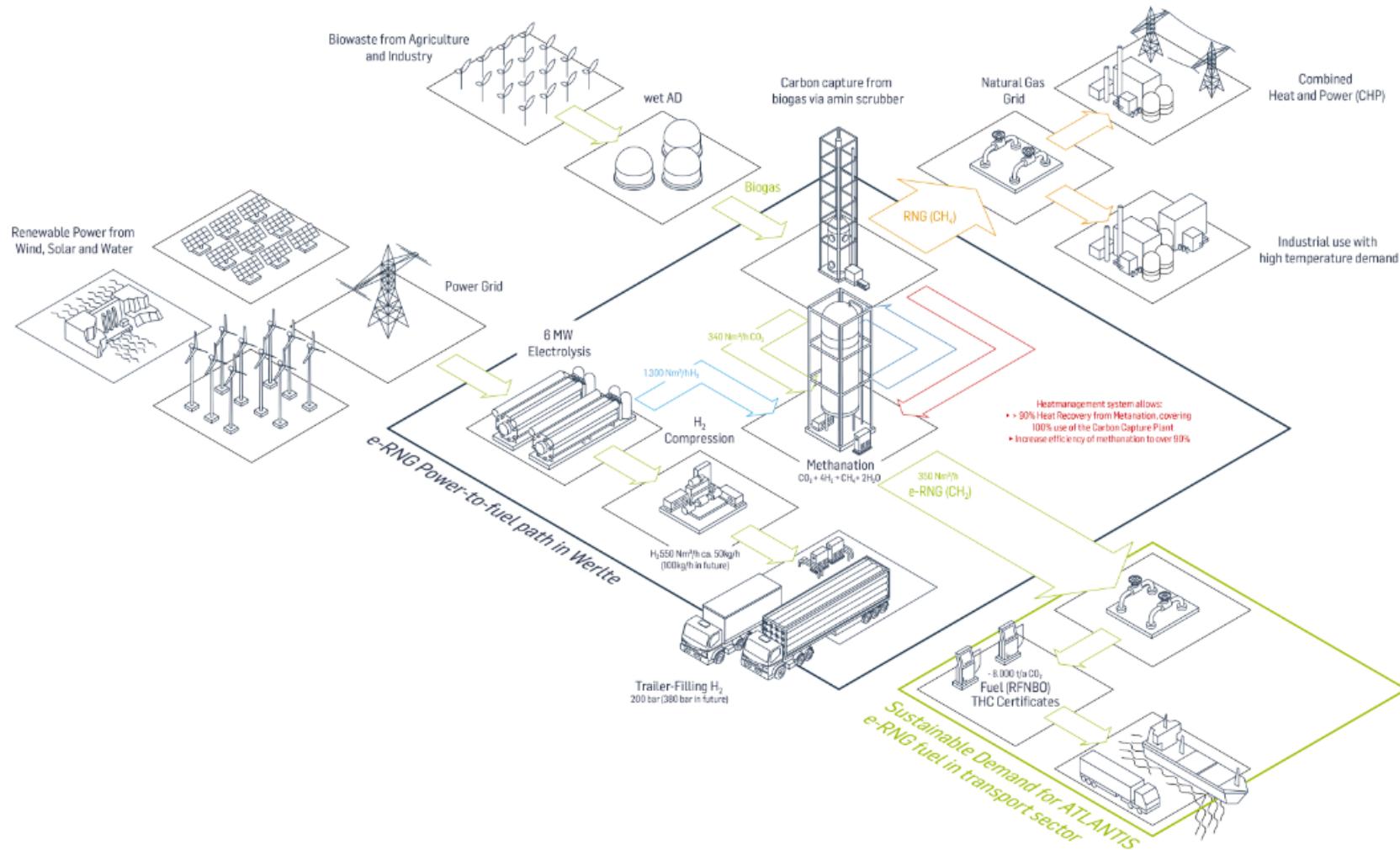
TECHNICAL DATA

- Type: ionic compressors
- Start: August 2018
- Pressure: 200 up to 700 bar after compression
- Pressure at trailer: 200-300 bar
- Capacity: 50 kg/h
- Hydrogen quality: 5.0 / 99.999% purity

USAGE

- Delivery of renewable hydrogen to industrial customers/partners

HY2GEN ATLANTIS - THE WORLD'S LARGEST GREEN POWER-TO-METHANE PLANT E-RNG POWER-TO-FUEL PATH IN WERLTE



SUMMARY

HYDROGEN & E-FUELS

CERTAIN DEMAND FOR HYDROGEN

- Material Use: Refineries, steel industry
 - >630.000 t / a in Germany only (>7GW electrolyzer capacity)

FEEDSTOCK FOR e-FUELS IN HARD TO ABADE SECTORS (AVIATION, SHIPPING)

E-FUELS WILL SUBSTITUTE FOSSIL EQUIVALENTS

- Aviation: SAF will replace fossil kerosine, especially on long-distance flights (starting 2025!)
- Shipping: eNH₃, eMeOH, eLNG (e-RNG)
- Chemical Industry: eNH₃, eMeOH
- Agriculture: eNH₃

POTENTIAL DEMAND FOR HYDROGEN

- Public transport as alternative to e-Mobility
- Decarbonization of additional industrial sectors
- Power Supply & Storage

HYDROGEN LOCATION GERMANY

- First hydrogen pipeline network in the world
- Diverse EU, national and regional subsidies
- Hydrogen friendly legislation (acceleration of permitting process)
- Largest industrial market in Europe and very likely also largest offtake market in Europe for hydrogen

GERMANY WILL REMAIN AN ENERGY IMPORTING COUNTRY, BUT...

- ▶ A certain percentage of needs will be produced in Germany
- ▶ until pipeline connections from Denmark, Norway, Spain or the Netherlands are in place, national production is needed to cover first hydrogen needs
- ▶ eFuels can already today be shipped from international locations, produced with best LCOE in the world

POWER PURCHASE AGREEMENTS

PPA FOR ELECTROLYSIS TO PRODUCE RFNBO-COMPLIANT PRODUCTS

1. Introduction to PPAs & RFNBO

- Importance of PPAs – Securing renewable power for electrolysis, differences from standard PPAs
- RFNBO & Regulations – Key EU criteria, impact on project viability

2. Challenges in Securing PPAs

- Availability & Duration – Long-term supply constraints, limited market options
- Price Volatility – Impact on costs, strategies for risk mitigation

3. Commercial & Pricing Considerations

- Electricity Costs – Fixed vs. market-based pricing, grid fees impact
- Cost Optimization – Hybrid models, demand-side flexibility

POWER PURCHASE AGREEMENTS

PPA FOR ELECTROLYSIS TO PRODUCE RFNBO-COMPLIANT PRODUCTS

4. Regulatory Compliance & RFNBO Criteria

- Key Criteria – Additionality, temporal & geographic correlation
- EU Regulations – Legal & financial impact, certification requirements

5. PPA Negotiation & Structuring

- Key Terms – Contract length, pricing, off-take volumes
- Risk Allocation – Managing surplus energy

6. Future Outlook

- Market Trends – PPA price evolution, policy impact (bidding zone split)
- Innovative Models – Storage integration, flexible electrolysis

THANK YOU.

Agenda

Hydrogen Cross Border Conference | 13-03-2025 | Yusuf Kilic - Statkraft

A photograph showing a woman with long brown hair and a young boy from behind, looking towards a wind turbine in a field. The scene is set against a clear blue sky and some trees in the background.

Our Vision

Renew the way the world is powered

We act
responsibly

We grow
together

We make an
impact

Statkraft: Europa's grootste producent van duurzame stroom



More than
6 000
employees in over
20 countries

Climate-friendly power
generation

62 TWh

372
power plants
around the world

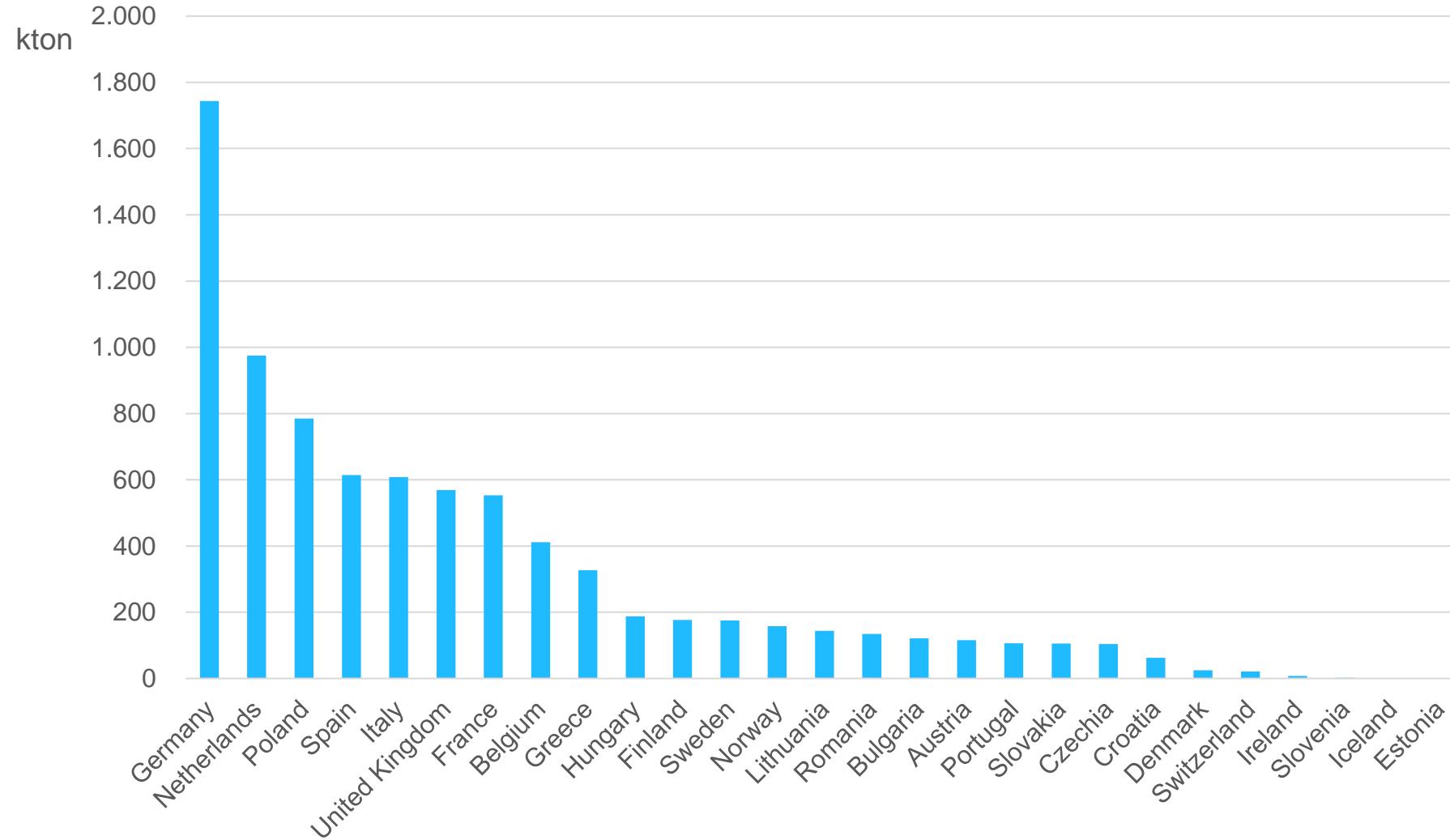


97%
Renewable energy

More than
3 million
energy related contracts
traded per year*

100%
Norwegian
state-owned

HCBC: Combineert Europa's twee grootste producenten van waterstof



Source: European Hydrogen Observatory, 2022

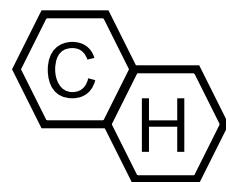
Wat is waterstof?

Wat is waterstof?



Overvloedig, maar komt niet veel voor in de natuur

Waterstof is het meest voorkomende element in het heelal, maar niet in zijn pure vorm beschikbaar op aarde



Komt voor in water en aardgas

Er zijn chemische processen nodig om waterstof in zuivere vorm te extraheren, waarbij CO₂ of O₂ als bijproduct wordt uitgestoten



Schoon alternatief

Geen CO₂-uitstoot bij verbranding of gebruik in een brandstofcel, er wordt alleen water geproduceerd



Licht

Waterstof is 8 keer lichter dan aardgas en 14 keer lichter dan lucht



Veelzijdig

Het kan worden gebruikt voor transport, warmte- en elektriciteitsopwekking of als grondstof voor chemicaliën, staal en synthetische brandstoffen



Ontvlambaar

Waterstof heeft een veel groter ontvlambareheidsbereik dan andere brandstoffen en heeft slechts een kleine hoeveelheid energie nodig om te ontbranden



Hoge energiedichtheid per kilo...

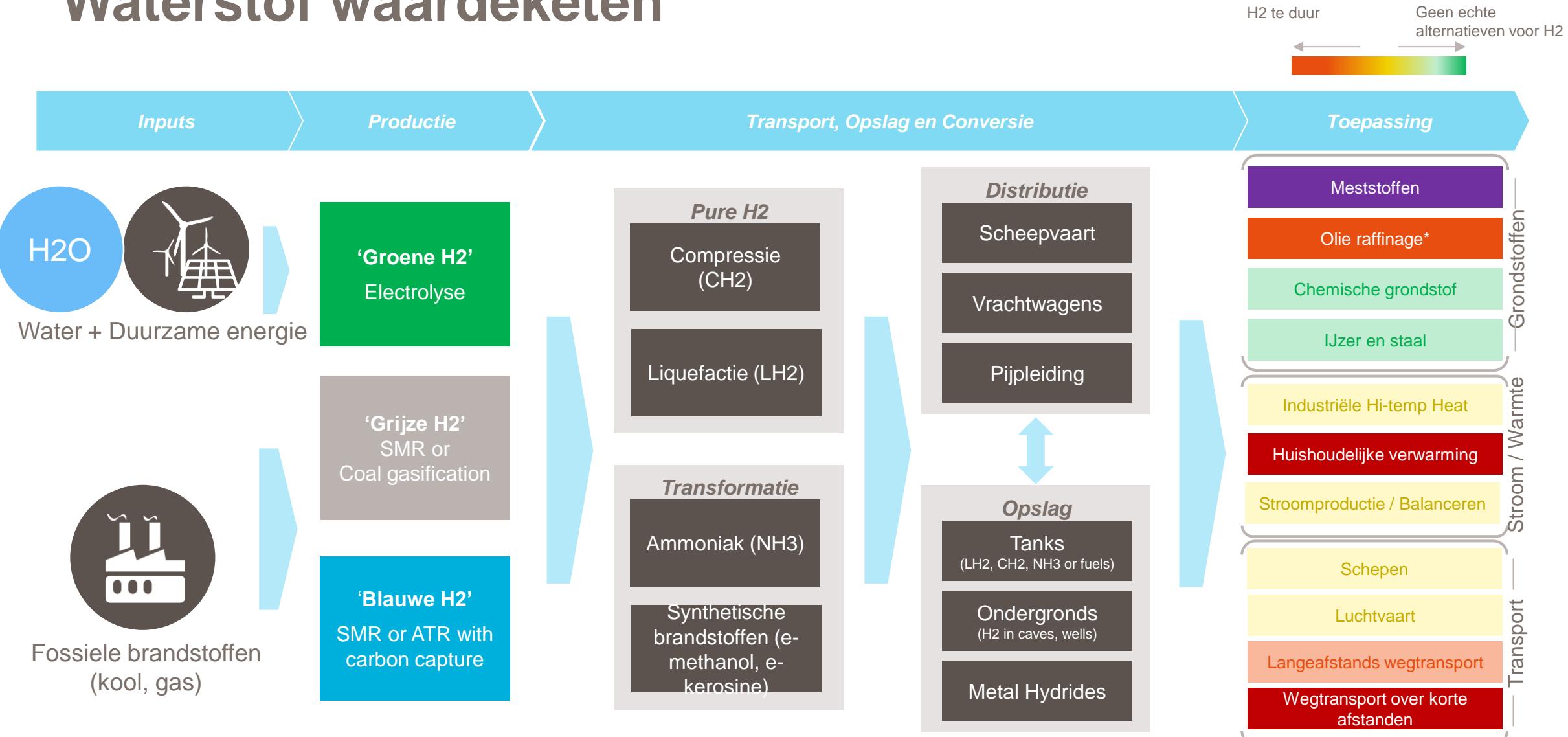
Waterstof heeft 3 keer meer energie-inhoud per kg dan benzine en 2,5 keer meer dan aardgas



... maar zeer lage energiedichtheid per m³

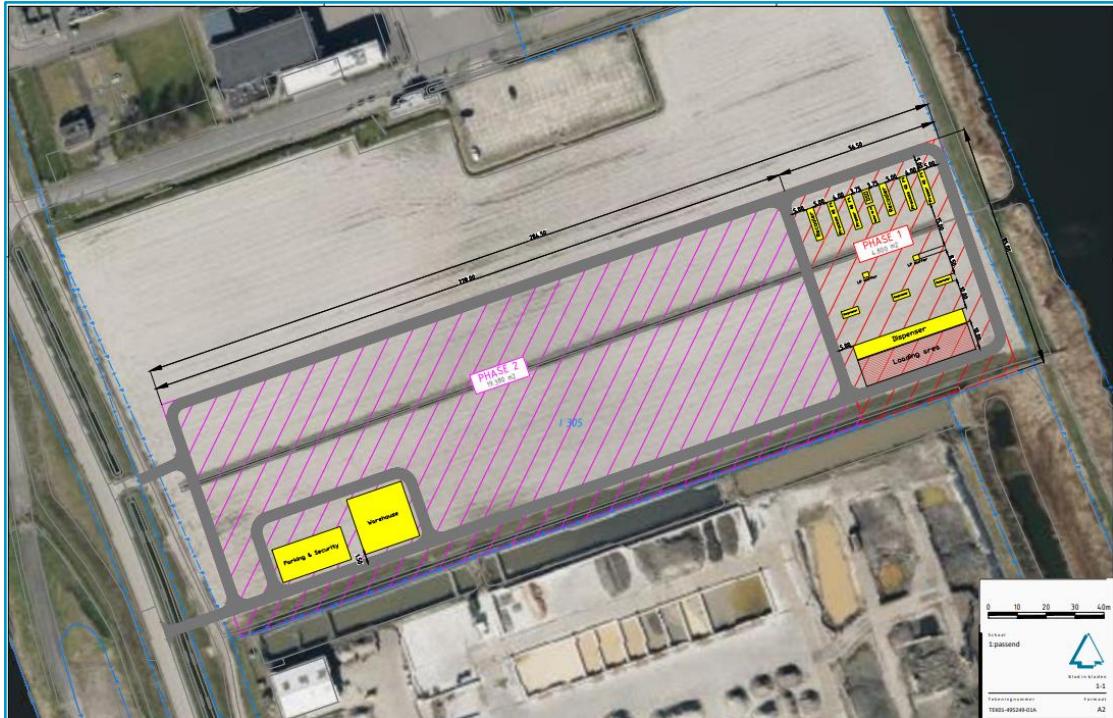
H₂ heeft 4 keer minder energie-inhoud per volume-eenheid dan benzine en 3 keer minder dan aardgas

Waterstof waardeketen



Technologische Keuze

Wat is nodig om een juiste technologie te kiezen?



Feiten

- Oppervlakte \approx 2,3 hectare
- Verwacht vermogen: Fase 1 ~ 6 MW | Fase 2 ~ 150 MW
- Verwachte duurzame bron: Offshore wind + wellicht zon
- Productie: Fase 1 ~ 400-600 t/jr | Fase 2 ~ 15.000 t/jr
 - Fase 1 is vergelijkbaar met het jaarlijks verbruik van 10-20 binnenvaartschepen
 - Bij fase 2 gaat het ongeveer om 450 schepen
 - Fase 2 draagt bij aan 3,75% van het landelijk doel
- Start bouwfase: Fase 1 = Q4 2027 | Fase 2 = Q2 2028

Opmerkingen

- Fase 1 is een relatief klein project;
- Als input wordt gebruik gemaakt van fluctuerende energiebronnen;
- Fase 1 richt zich op zwaar transport en maritieme sector als afzet, dit heeft impact op de puurheid en druk van de waterstof.

Welke technologie is de betere voor deze toepassing?

Proton Exchange Membrane Elektrolyse

Image Source: Plug



Pros

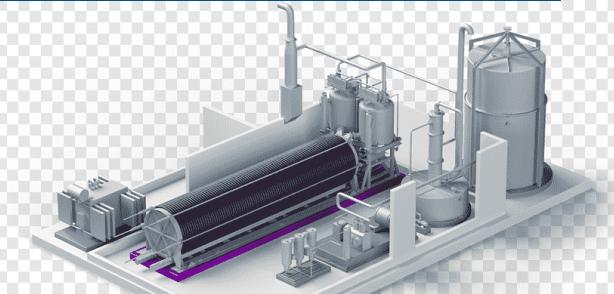
Hoge efficiëntie
Snelle respons op fluctuaties in de input

Cons

Hoge prijs
Schaarste Iridium verwacht rond 2035

Alkaline Elektrolyse

Image source: Nel



Pros

Robuust, betrouwbaar en lange levensduur
Lagere prijs dan PEM

Cons

Lage efficiëntie
Minder flexibel en minder geschikt fluctuaties

Solid Oxide Elektrolyse

Image Source: Mitsubishi Heavy Industries



Pros

Zeer hoge efficiëntie
Kans om te combineren met HT processen

Cons

Zeer lage TRL
Zeer hoge prijs

Anion Exchange Membrane

Image source: Enapter



Pros

Hoge efficiëntie, lagere kosten
Snelle respons op fluctuaties in de input

Cons

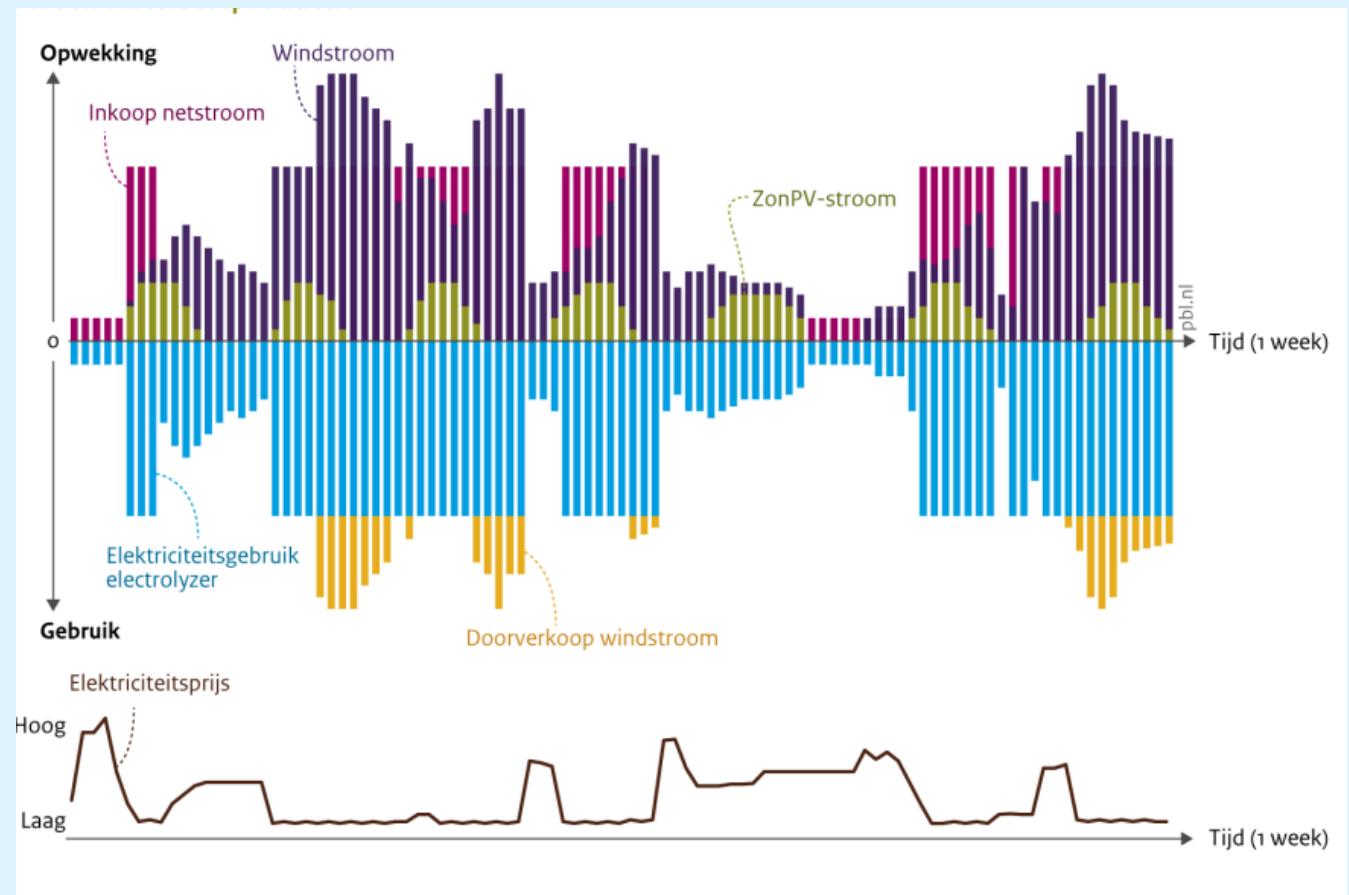
Lage TRL
Minder stabiel → hogere Opex

Statkraft

Markt ontwikkelingen

Wat is nodig om competitief groene waterstof te kunnen produceren?

- Lagere Capex en economy of scale
- Beschikbaarheid van voldoende groene stroom
- Aansluitkosten elektriciteitsnet
- Beschikbaarheid van offtake/opslag om (kosten) efficiënt te kunnen produceren
- H₂ puurheid en leveringsdruk
- Transport en distributie
- Financiële instrumenten om het gat tussen fossiel en groen te dichten



Bedankt!

Large scale hydrogen storage:

Why? Where? When?

Zuidbroek, 13.03.2025

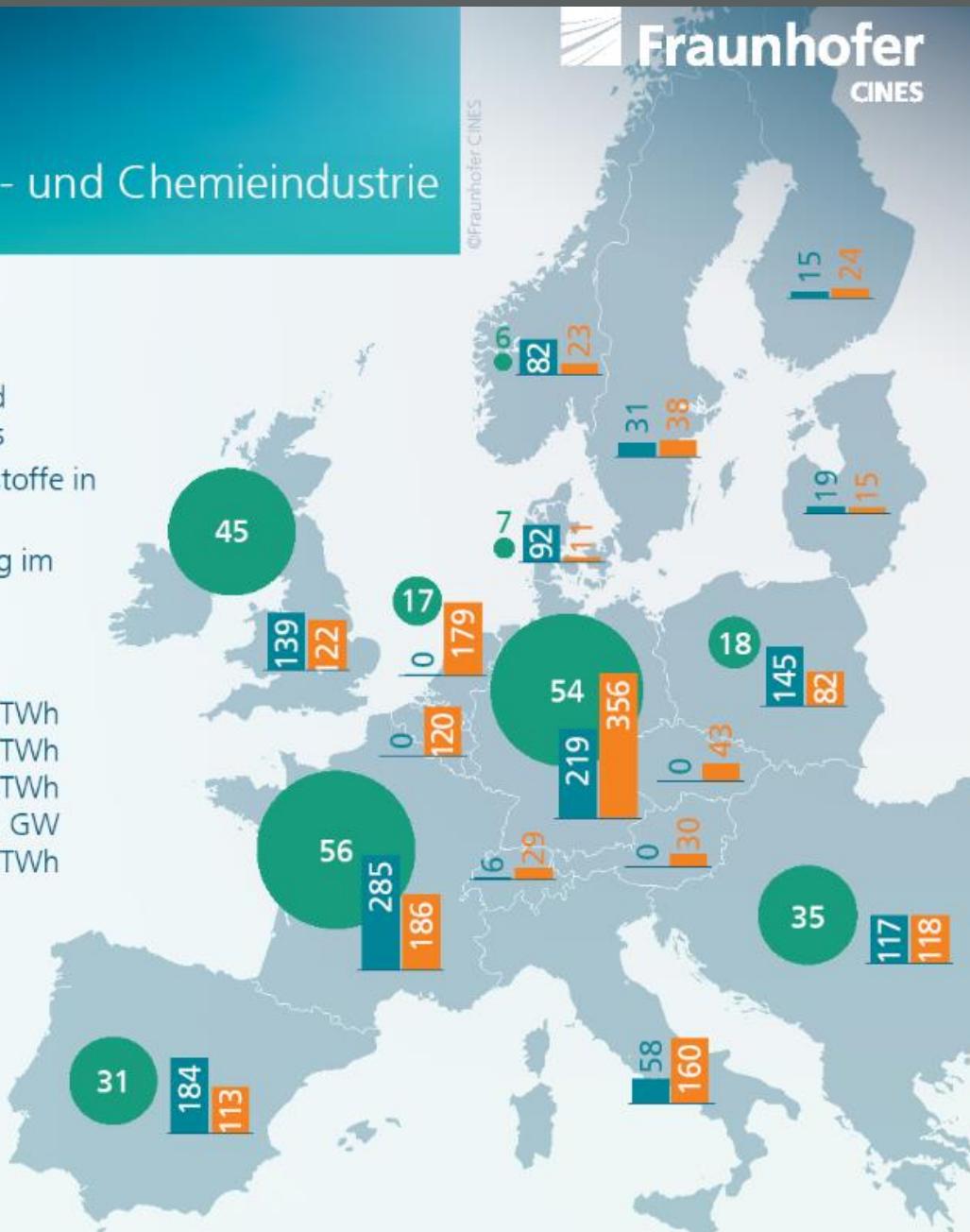
Fokus: H₂ in Stahl- und Chemieindustrie

Merkmale

- Hochtemperatur-Prozesswärme, Stahl und Chemikalien auf H₂-Basis
- H₂ u. Synthetische Kraftstoffe in Schiffs- und Flugverkehr
- Keine direkte H₂-Nutzung im Gebäudesektor

Eckdaten (europaweit)

H₂-Erzeugung : 1.590 TWh
 H₂-Verbrauch: 1.646 TWh
 H₂-Import: 56 TWh
 Elektrolyseleistung: 662 GW
 Speicherkapazität: 269 TWh



key takeaways:

1. domestic upstream (Europe!) can dominate in supply
2. storage capacities will be essential
3. systemic costs will be crucial



North-West Germany: becoming a central pillar of the EU hydrogen economy



Renewable Energies

vast capacities of wind (offshore & onshore) and enormous further potential



Initial Pipelines

free capacities in transport and distribution networks due to market reconsolidation



Established Import Infrastructures

current relevance and future-proof

1

1
6
2
6
4
3

5



pictures: EWE AG / iwb AG / IMAGO



Cavern Storages

most important gas storage sites inside EU



Central EU Region

infrastructural connection to regional as well as national offtaker hotspots

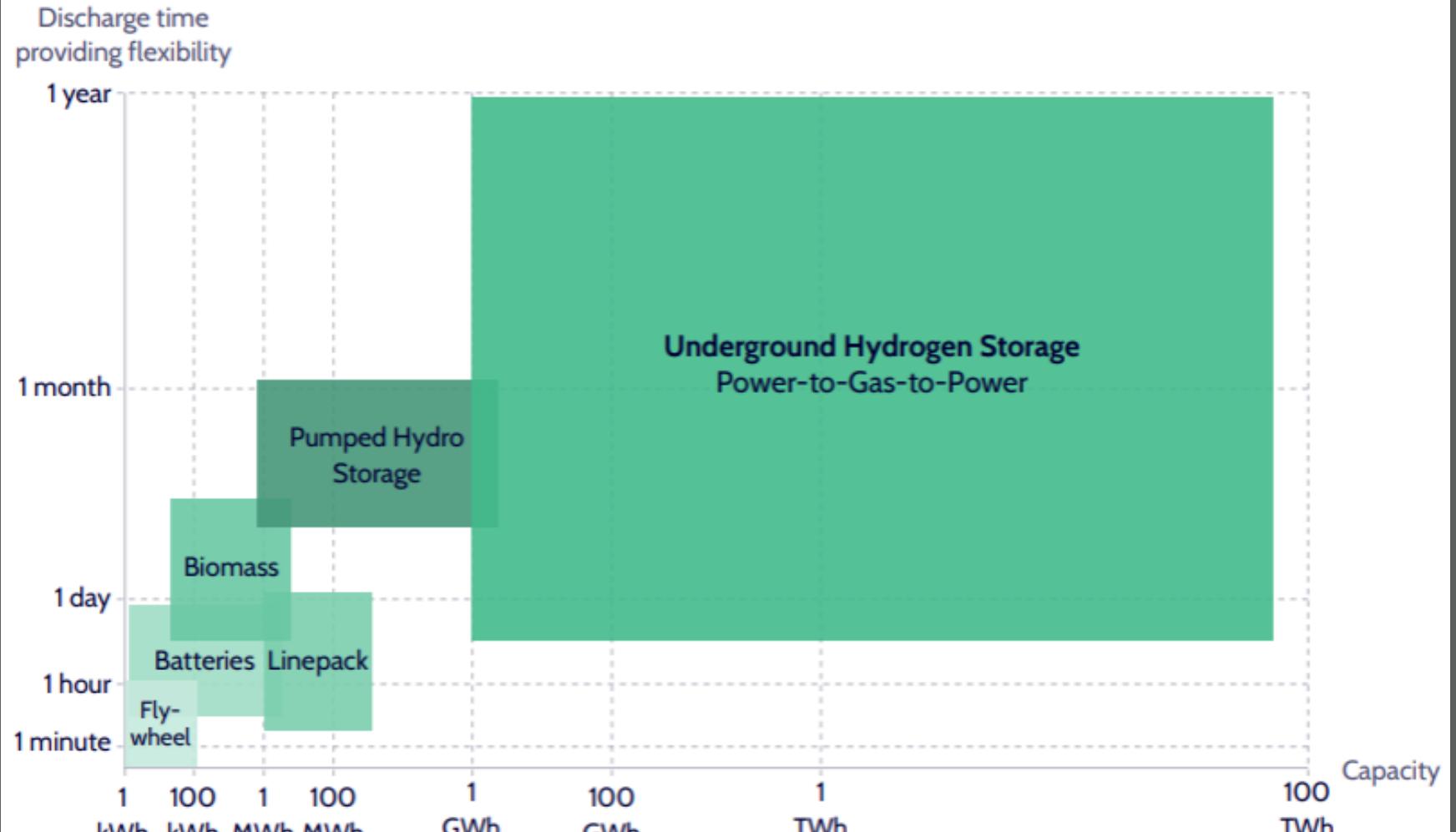


Investment Focus

above average investment opportunities in the region

Comparison of flexibility solutions in terms of discharge time in which they provide the according capacity^{17,18,19}

EWE



key takeaways:

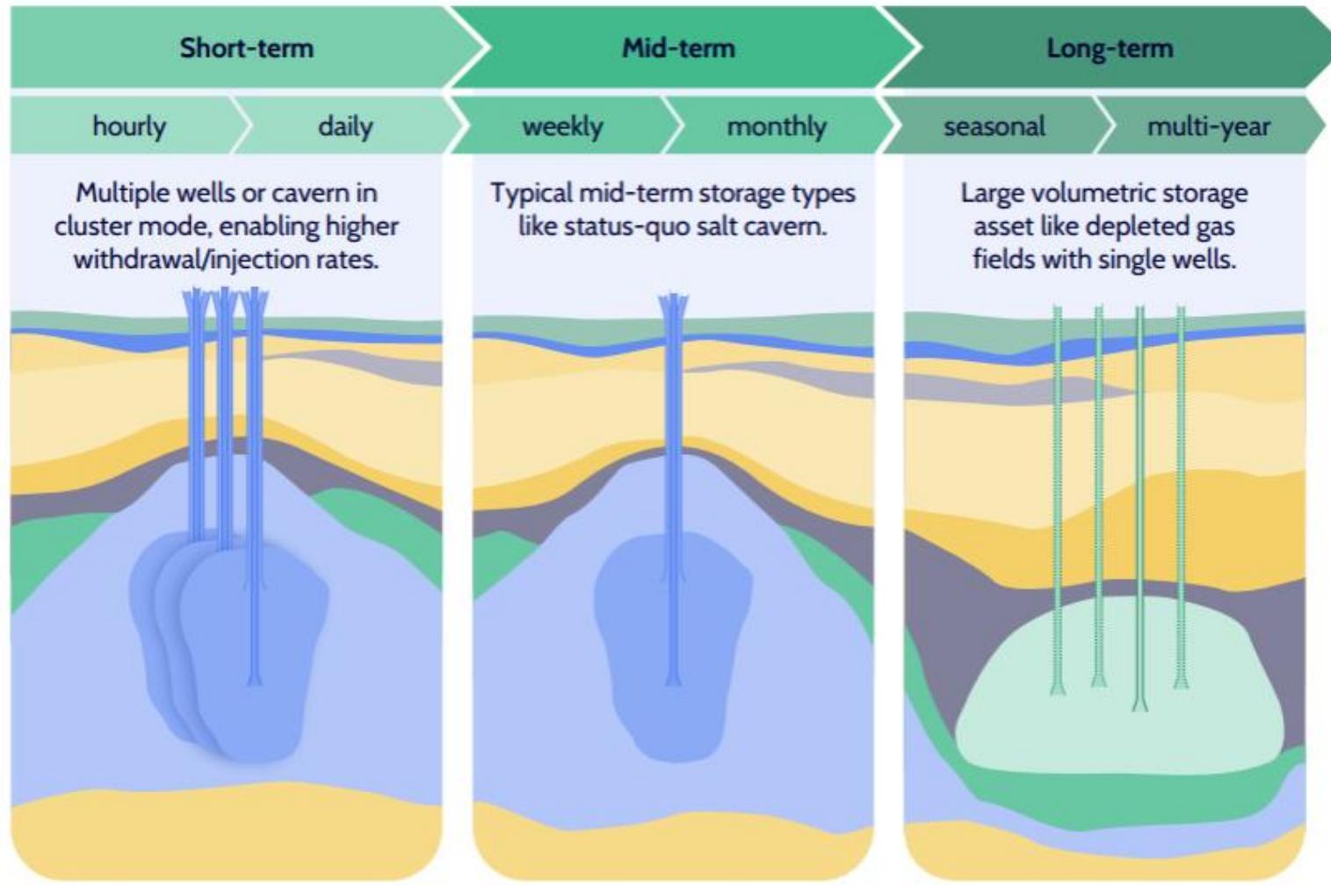
1. vast capacities only provided by UHS
2. flexibility in time and capacity unrivaled
3. building on existing assets brings significant advantages

Potential setup of UHS to serve the full flexibility range by efficient well placement to increase withdrawal and injection rates

EWE

Note: All technologies can be utilised for various flexibility ranges (e.g. salt caverns can provide long-term storage).

Drawings are not representative of true size, depleted gas fields are significantly larger.

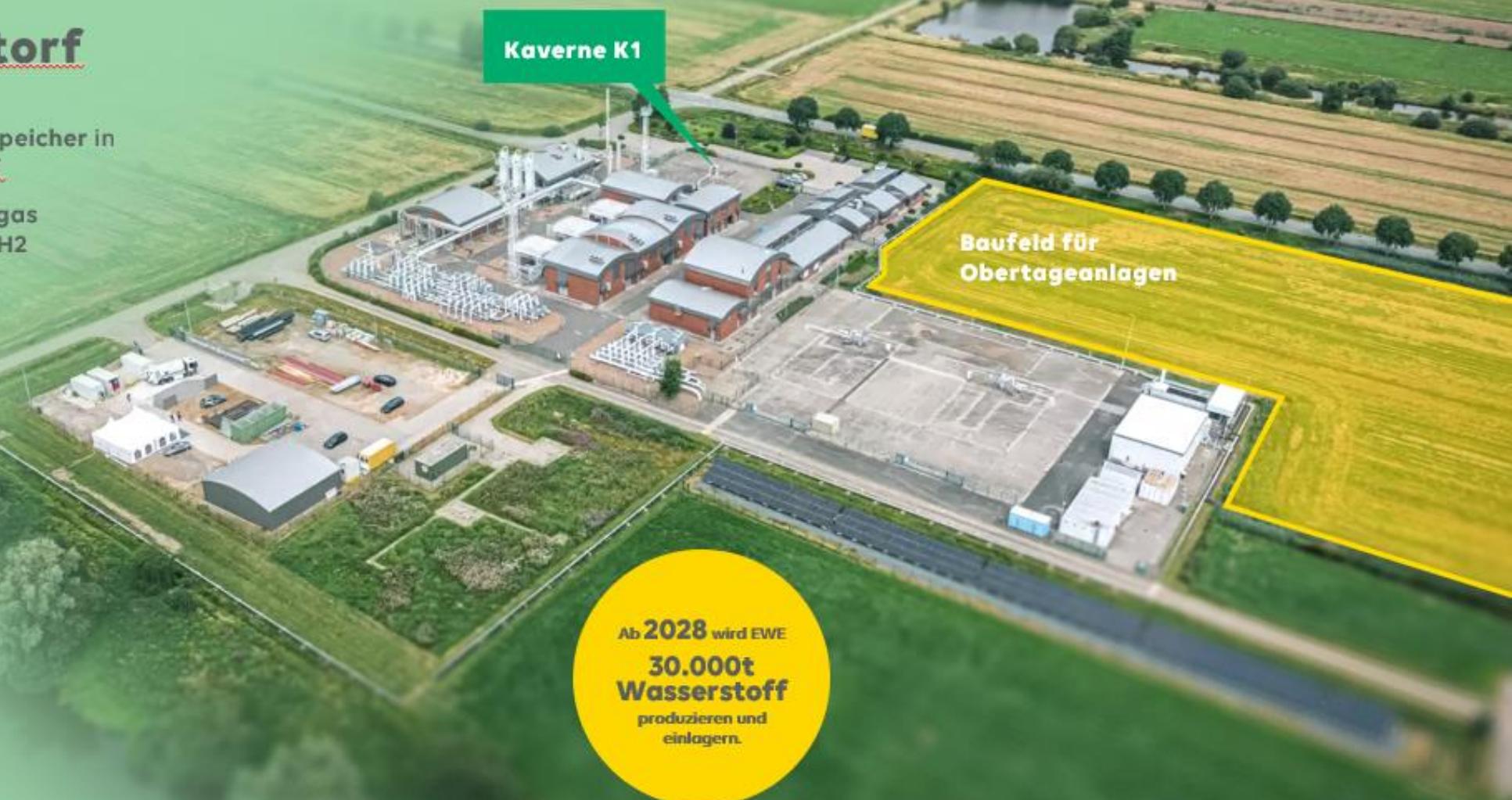


key takeaways:

1. UHS can provide any market requirements
2. hydrogen fired power plants would demand peak rates
3. substantial capacities and experiences in Northwest-Europe

CHC Speicher Huntorf

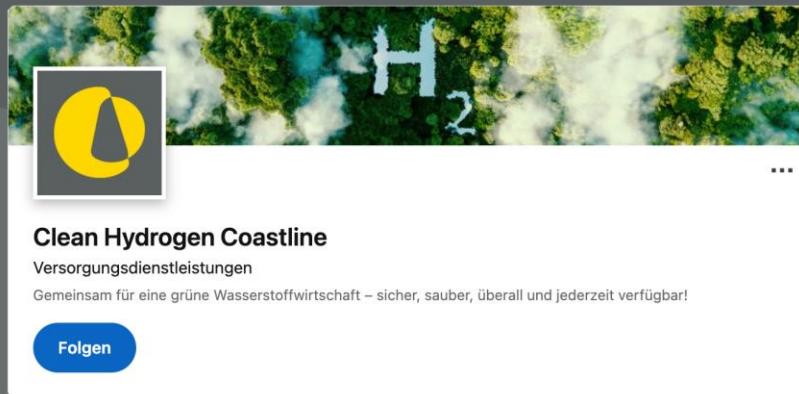
- Erster kommerziell genutzter H₂ Speicher in Deutschland am Standort Huntorf
- Projektziel: Umwidmung einer Erdgas Speicherkaverne zur Nutzung mit H₂
- Projekt in 08.2022 gestartet



Aktueller Stand

- Baufeld wurde festgelegt
- Genehmigungsprozess ist mit der Bergbehörde abgestimmt
- Kaverne K1 ist geflutet und auf Wasserstoff getestet

Wir informieren fortlaufend
über die Projekte:



Hydrogen transport & storage

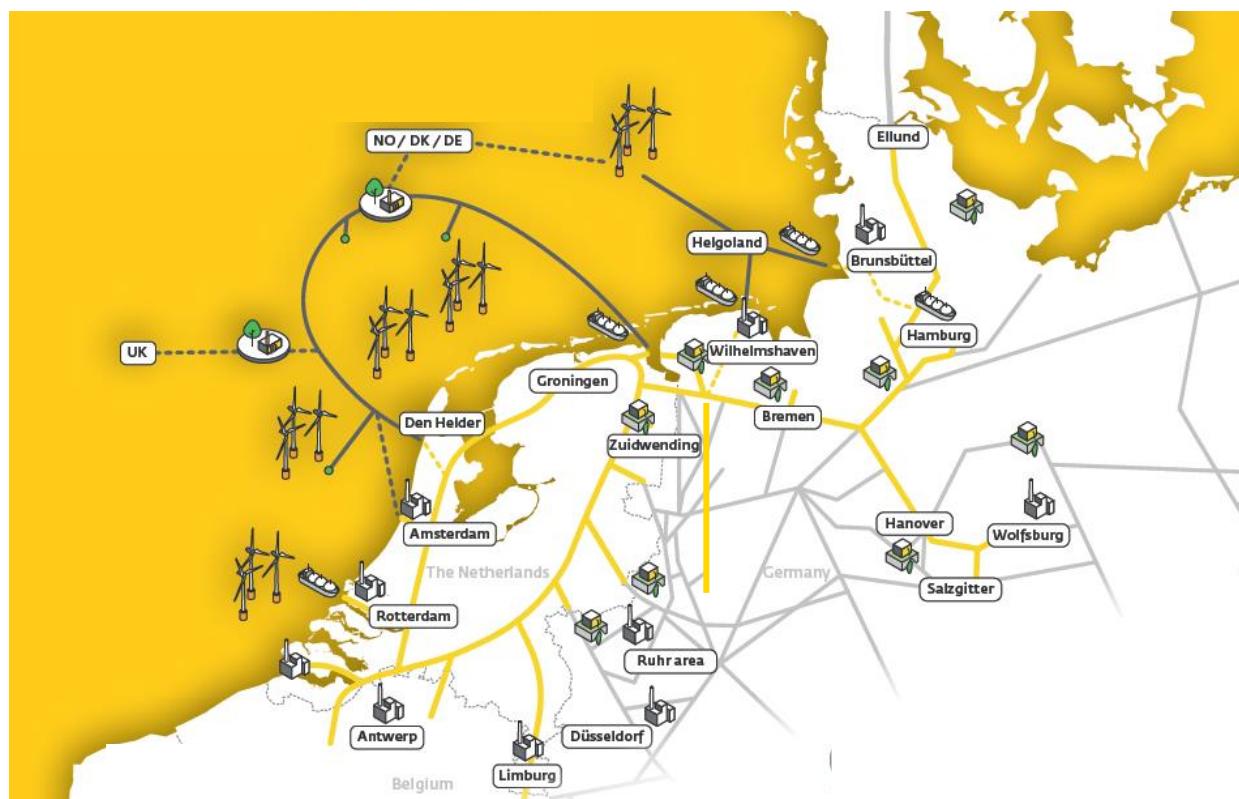
Hydrogen Cross Border Conference

13-03-2024 Bert Kiewiet



Hydrogen Infrastructure – Gasunie's Focus

Gasunie helps developing the hydrogen market by connecting supply to demand and realizing the required infrastructure early in The Netherlands and part of Germany.



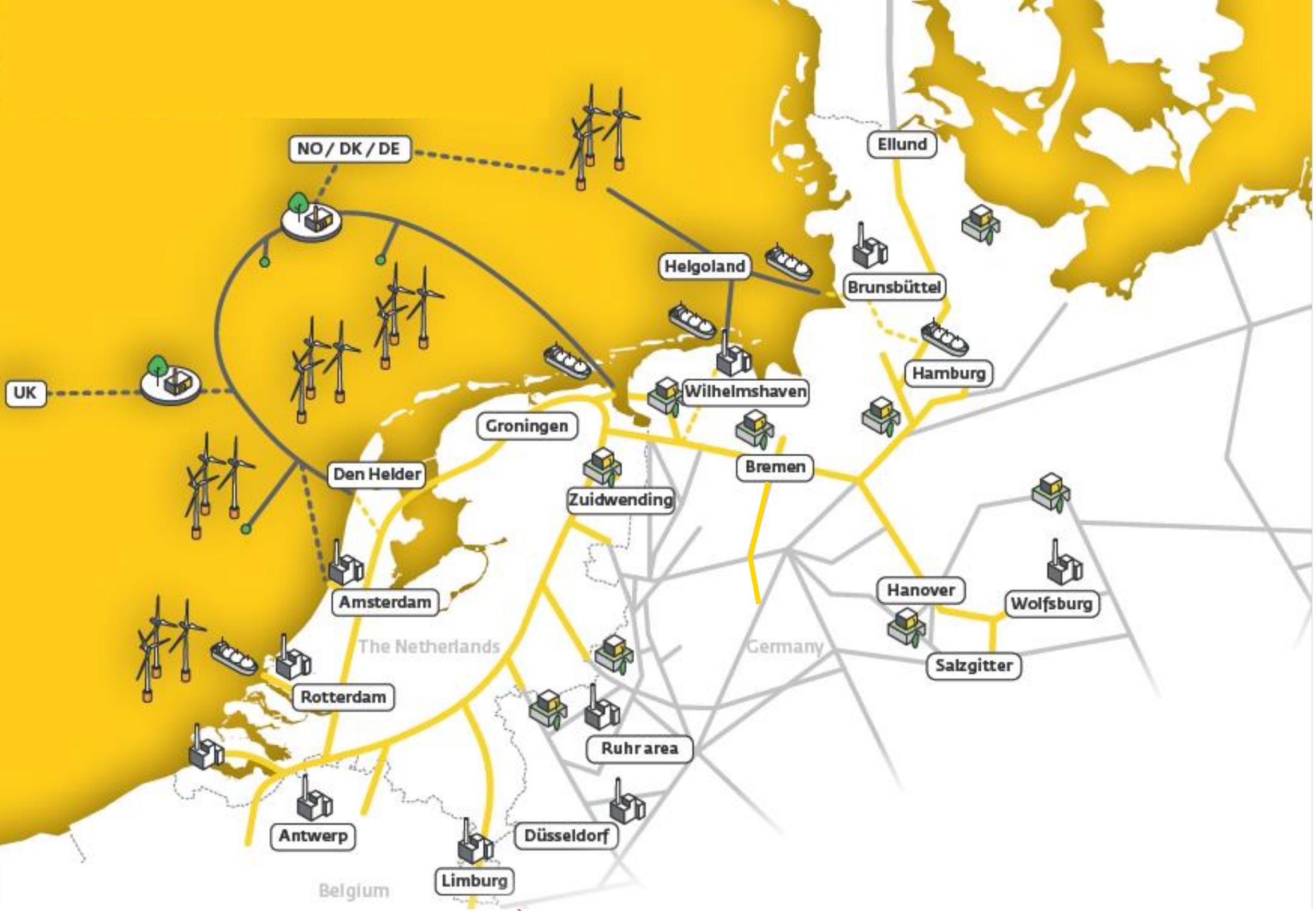
What is Gasunie's contribution?

- Open Access infrastructure
- Cooperation of electrons and molecules
- Cooperation with partners

Gasunie's hydrogen scope:

- **Transport onshore/offshore**
- **Import**
- **Storage**

Hydrogen transport



Hydrogen infrastructure - Repurposing of Existing Assets

Repurposing existing natural gas assets: cost efficient and timely solution.

The rationale for repurposing of existing assets:

1 Costs

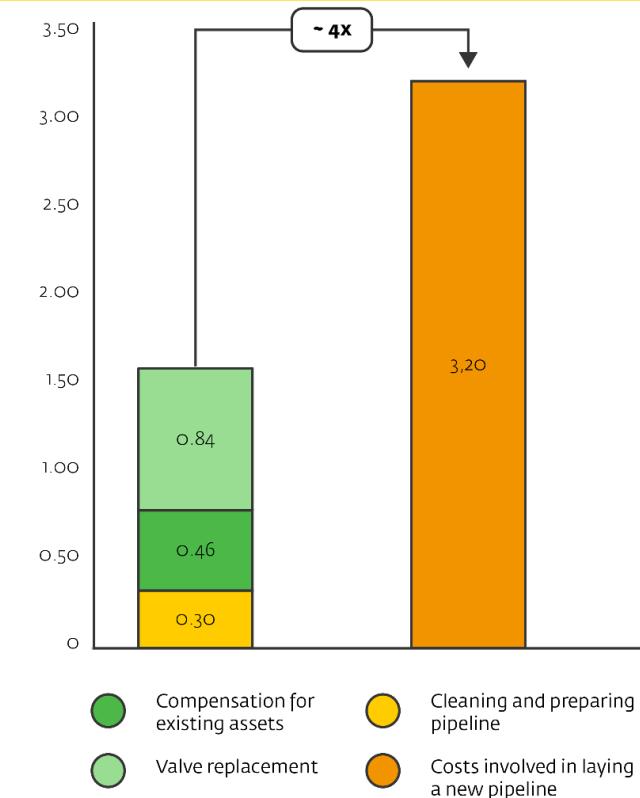
Investments for refurbishing lower compared to new built.

2 Time

Project turnaround faster.

3 Impact

Repurposing existing pipelines minimizes societal/environmental impact



Source: HyWay27 report - www.hyway27.nl

Fase 1: Rotterdam (2026)



Fase 2: Industrieclusters aan de kust (in of voor 2030)



Fase 3: Verbinden (2031-2033)



Waterstofnetwerk Nederland



Hydrogen network

Hyperlink



Hydrogen infrastructure - Repurposing of Existing Assets

Repurposing existing natural gas assets: cost efficient and timely solution.

The rationale for repurposing of existing assets:

1 Costs

Investments for refurbishing lower compared to new built.

2 Time

Project turnaround faster.

3 Impact

Repurposing existing pipelines minimizes societal/environmental impact

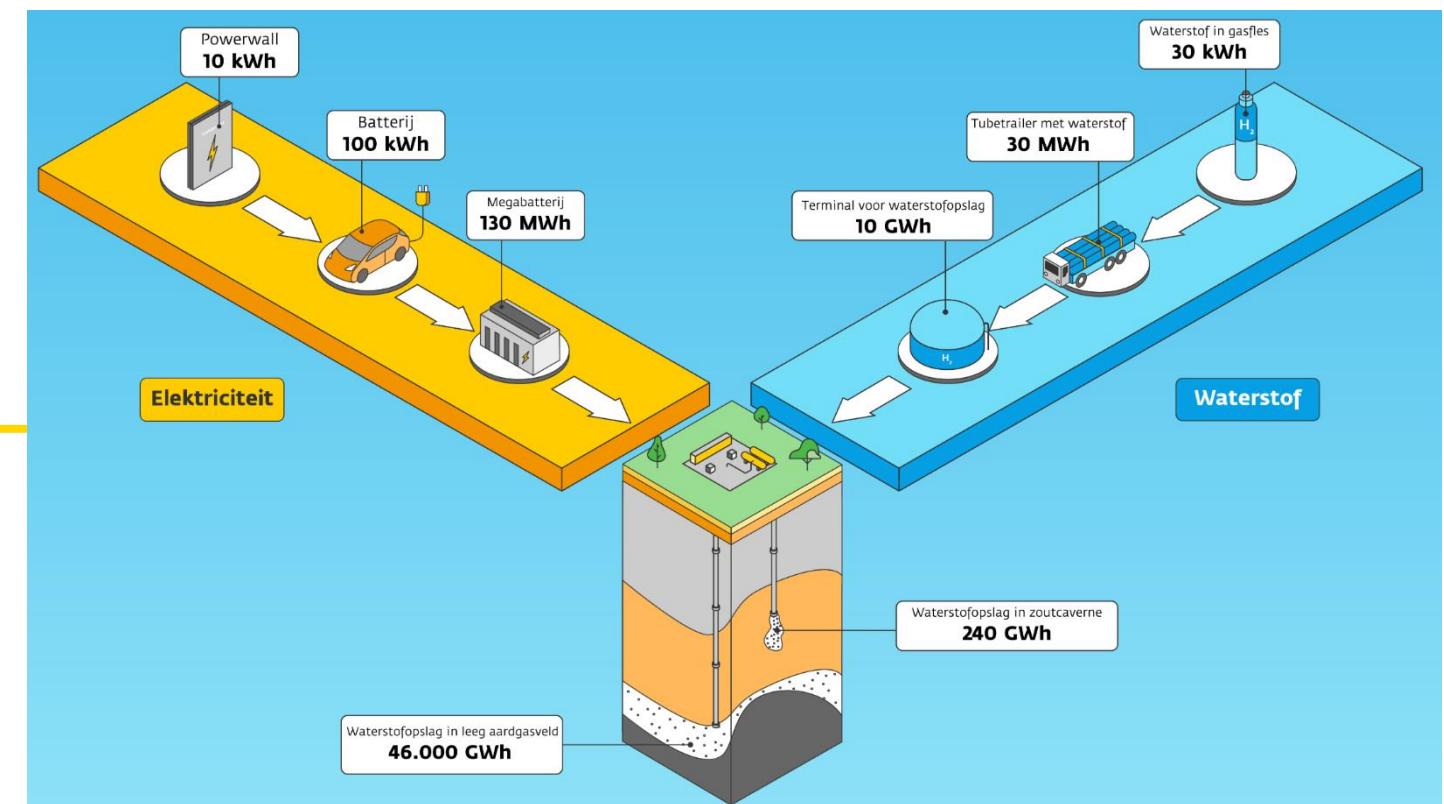
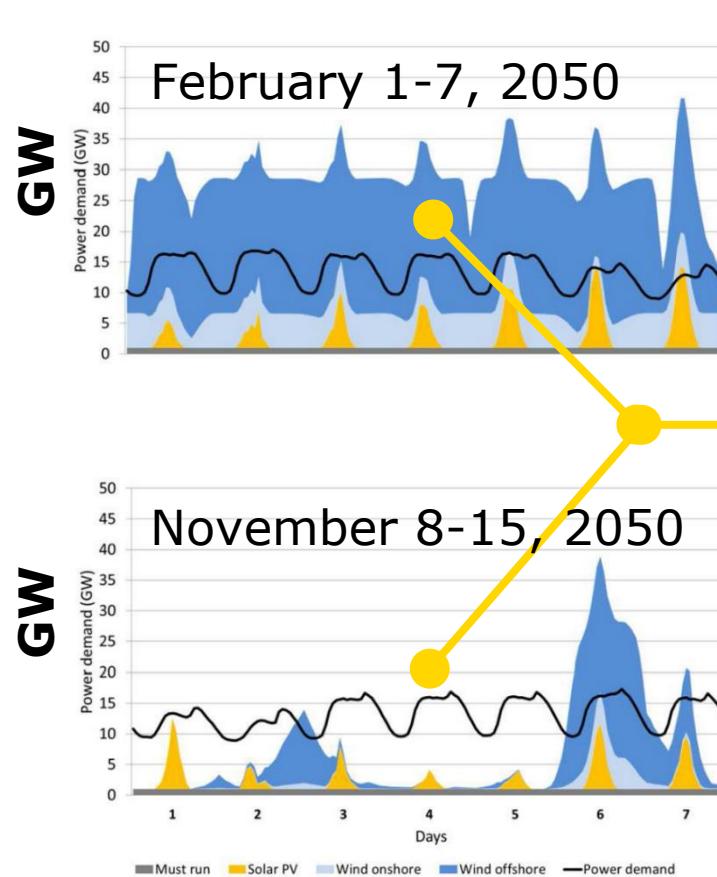
UPDATE:

- Also **offshore** we are actively pursuing **repurposing**.
- For the first offshore electrolyser project we are currently assessing the use of an existing offshore pipeline.
- **Gasunie** and **Petrogas** signed an **LoI** towards this end.

Storage

Energy Transition – Jointly Balancing the System

The future energy system needs multiple sources of flexibility to balance the networks. Underground storage in salt caverns is an essential, cost-effective option.

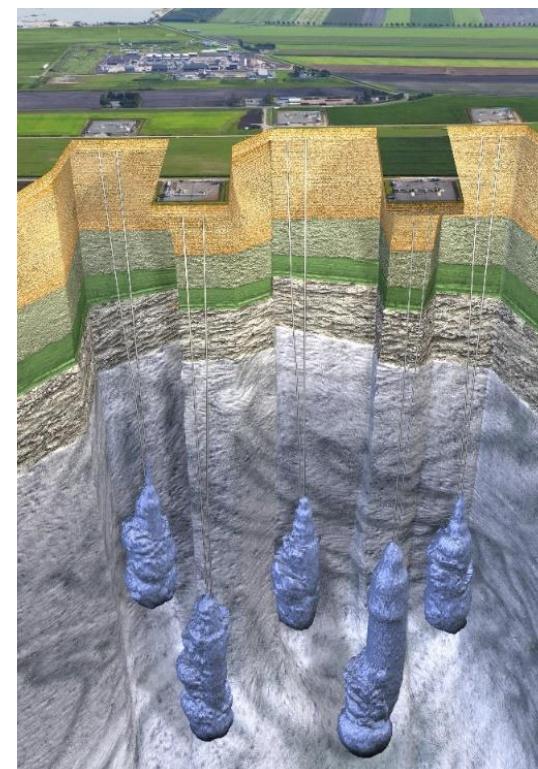


Energy Transition – Jointly Balancing the System

The future energy system needs multiple sources of flexibility to balance the networks. Underground storage in salt caverns is an essential, cost-effective option.

Gasunie's **HyStock** project:

- 4 salt caverns, 22-25 kton
- Technical testing completed
- Restart of commercial process.
- First cavern operational 2030/2031.



H2 Cast - Etzel:

- **H2 CAvern Storage Transition:** conversion of existing caverns and facilities in Etzel.
- Extensive material/safety tests
- Gasunie as project partner focusses on **gas treatment / gas quality** aspects
- Project ongoing, caverns currently filled with H2.

Implementation

From PowerPoint to Pipelines

October 2024 our King marked the official start of construction work NL



- We have **started** building!
- **Gasunie** in **Germany** has already made about **150 km** of natural gas pipeline **hydrogen-ready**.
- **Storage** pilot project H2CAST is under way. The first **hydrogen** has already been **injected**, and the **pilot installation** is expected to be ready for start-up by January **2026**.

From PowerPoint to Pipelines

When the going gets tough, the tough get going



- We are running a **marathon**, not a sprint.
- Yet, we have **no time to waste**.
- **Industry** benefits from reliability and predictability.
- Ways need to be found to **unlock demand**.
- **Pragmatism** needed.

Contact

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Bert.Kiewiet@Gasunie.nl



Using H₂ in Industry and SMEs: Barriers & Best Practices

Jelle Blekxtoon (FME), Tim Husmann (H2-Region Emsland)



Barriers: Renewable Hydrogen in Industry and SME

	Barriers & Obstacles
Production Capacity	<ul style="list-style-type: none">- Only 5% of the targeted 4 GW electrolysis capacity for 2030 is under construction in Netherland, ~ 15 % of targeted 10 GW in Germany- Investment decisions are delayed due to uncertainty about demand and costs → available amounts of hydrogen still low
Demand Creation	<ul style="list-style-type: none">- Future demand is uncertain, especially due to the competitive position of industries.- Weak incentives for transitioning from grey to green hydrogen.- Technological uncertainties: direct electrification vs. green hydrogen (options, energy savings, ...)
Infrastructure	<ul style="list-style-type: none">- Delay in the construction of the national hydrogen network and Delta Rhine Corridor.- No direct connections between storage locations and industrial clusters.- German Hydrogen Core-Network only slightly delayed, but connection towards non-industrial demand sites (distribution grids) challenging (no regulatory basis, high invests for single-site connections)
Costs Operation	<ul style="list-style-type: none">- Green hydrogen production costs are 5 to 6 times higher than grey/blue hydrogen.- Rising investment and network costs increase uncertainty.
Costs Invest	<ul style="list-style-type: none">- Fuel switch requires large investments in on-site infrastructure, components etc.- Large investments for connections to transport infrastructure
Import & International competition	<ul style="list-style-type: none">- Import contracts lag behind ambitions; only one major project confirmed.- Delays in Pipelines from e.g. Spain & Africa
Legislation & Regulation	<ul style="list-style-type: none">- Uncertainty about future European hydrogen obligations.- No uniform certification for green hydrogen imports

Hydrogen for Industry and SMEs: Demand creation

Source Study Deloitte Mobilising consumer demand for green hydrogen based products 2025

Policy measures & regulations

- Mandatory Blending
- CO₂ pricing
- Certification & Standards

Financing

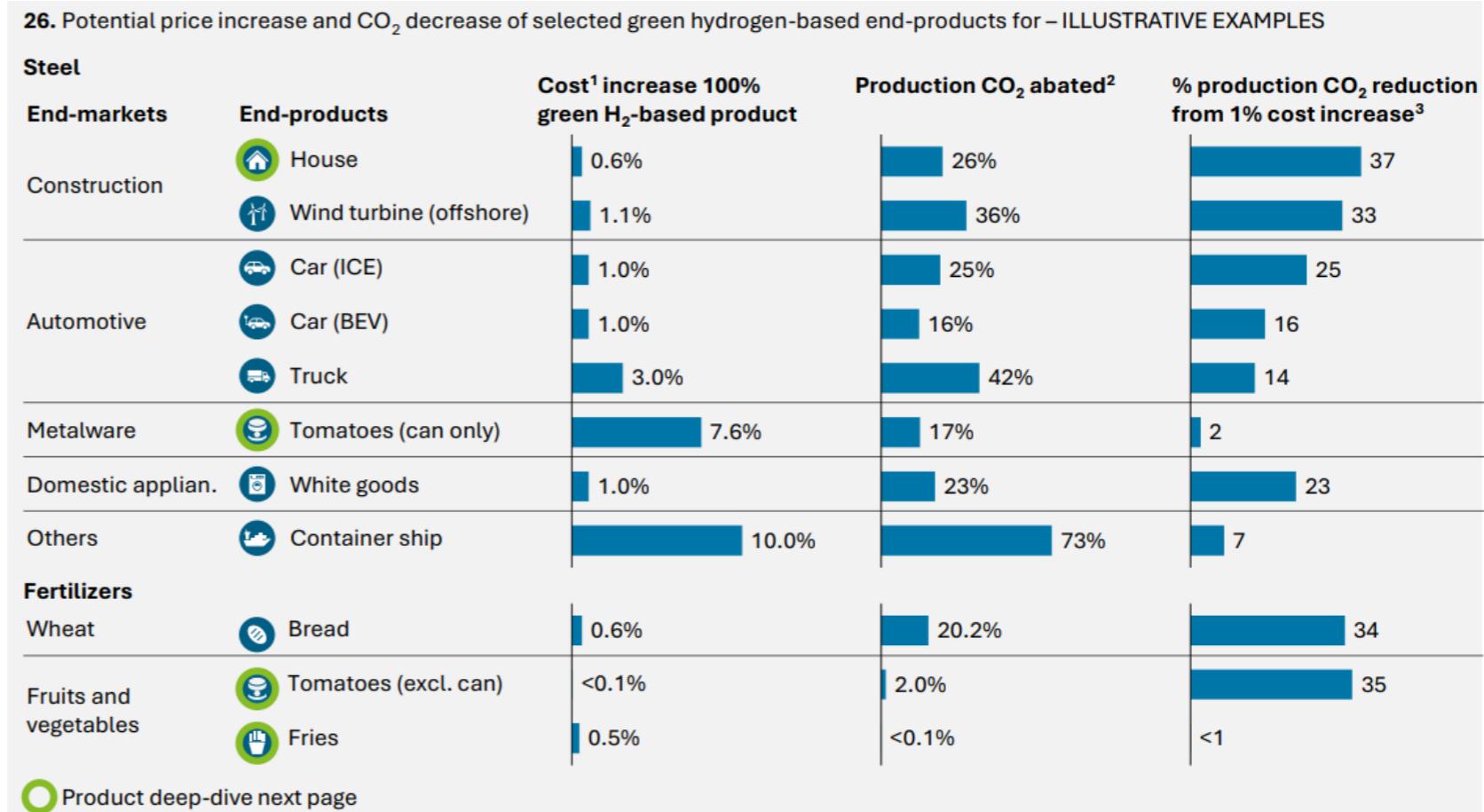
- Expanding SDE++
- EU subsidy utilisation
- Investing in Infrastructure

Demand Creation:

- Support industry clusters
- Government as Launching customer
- Long-term Hydrogen contracts (PPA)

Promoting Hydrogen in Transport & Mobility

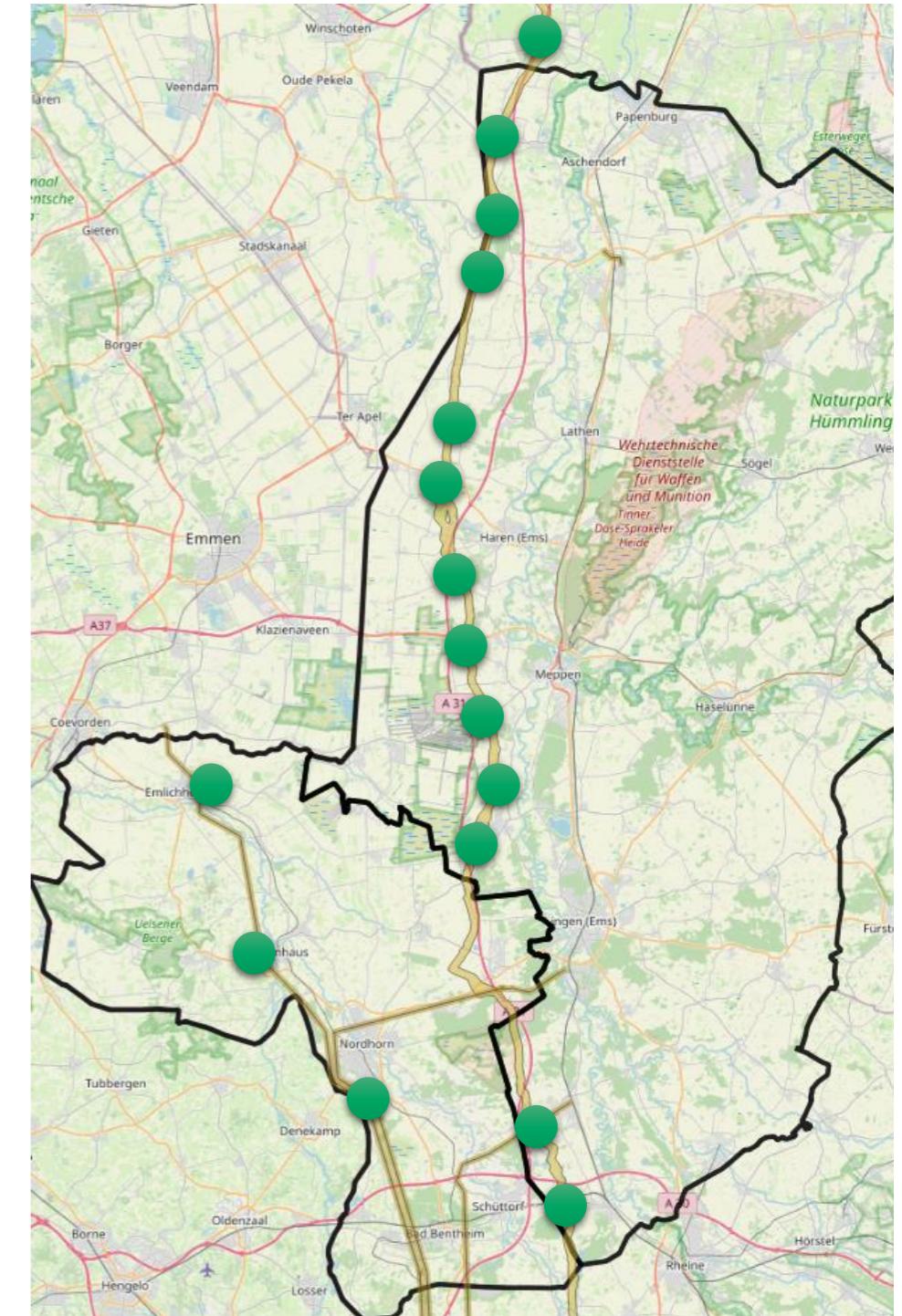
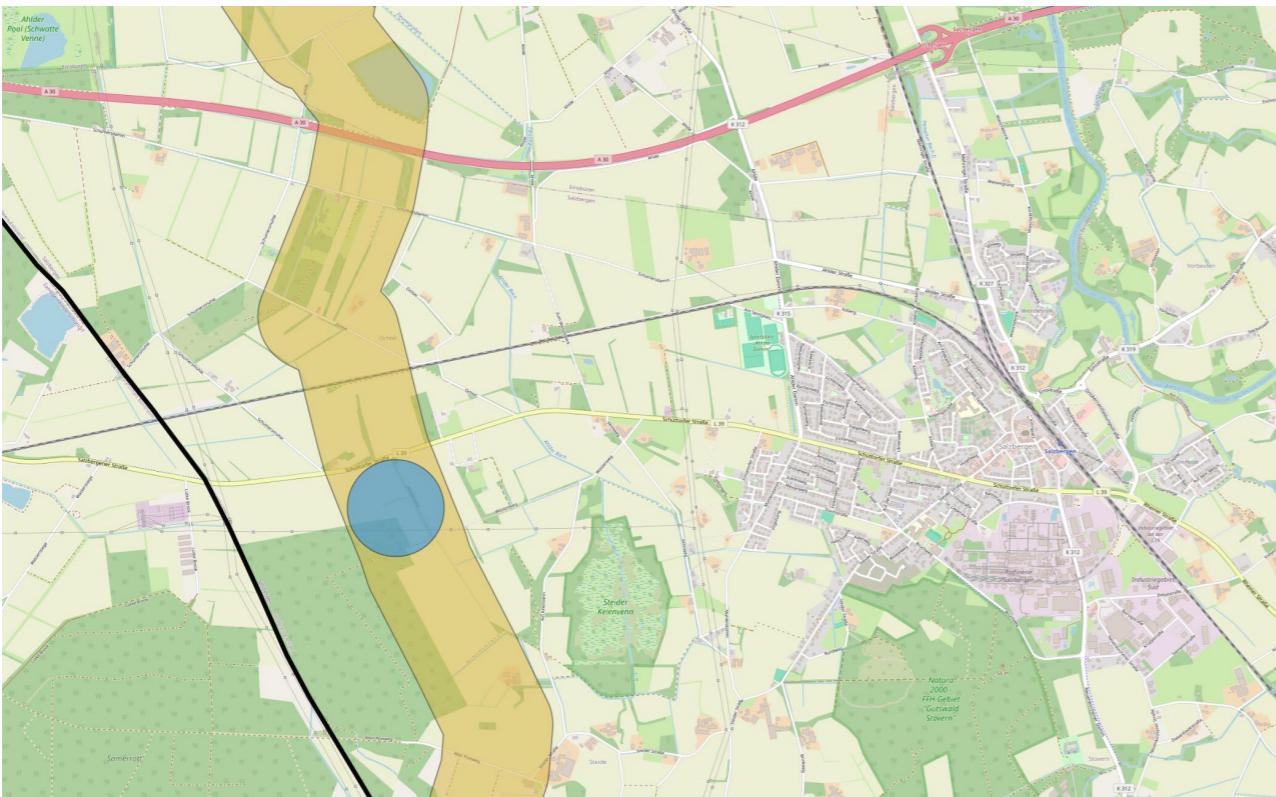
- HRF expansion
- Synthetic fuels for shipping & aviation
- Hydrogen in heavy transport



Demand obligations most effective as far down the value chain

Hydrogen for Industry and SMEs: Infrastructure

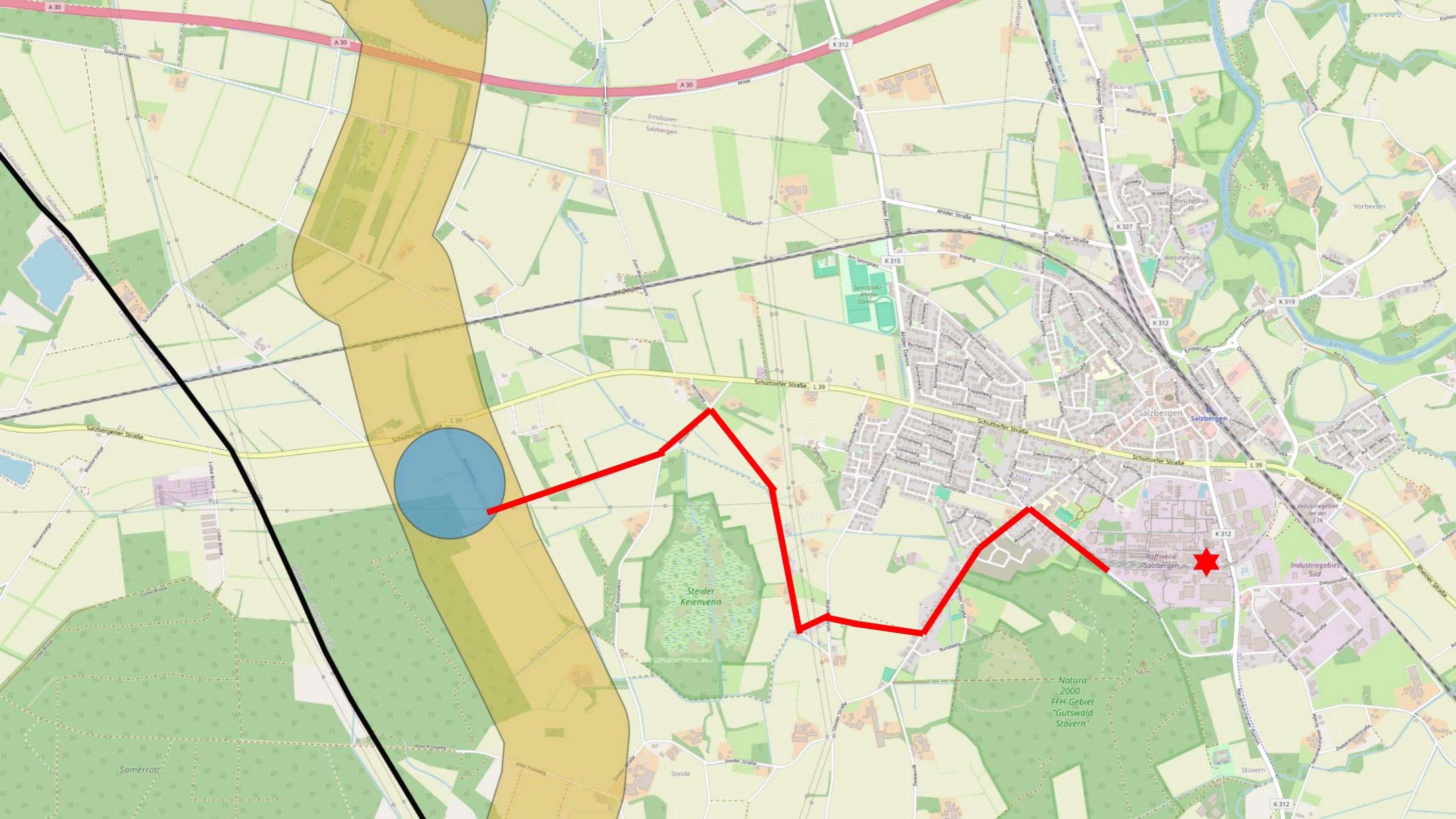
- From Core to Company: Only large industries are currently in focus!
- SMEs and (smaller) demand sites have to invest in own infrastructure!



Best Practice



H₂Cluster
SALZBERGEN



Hydrogen for Industry and SMEs: Pricing

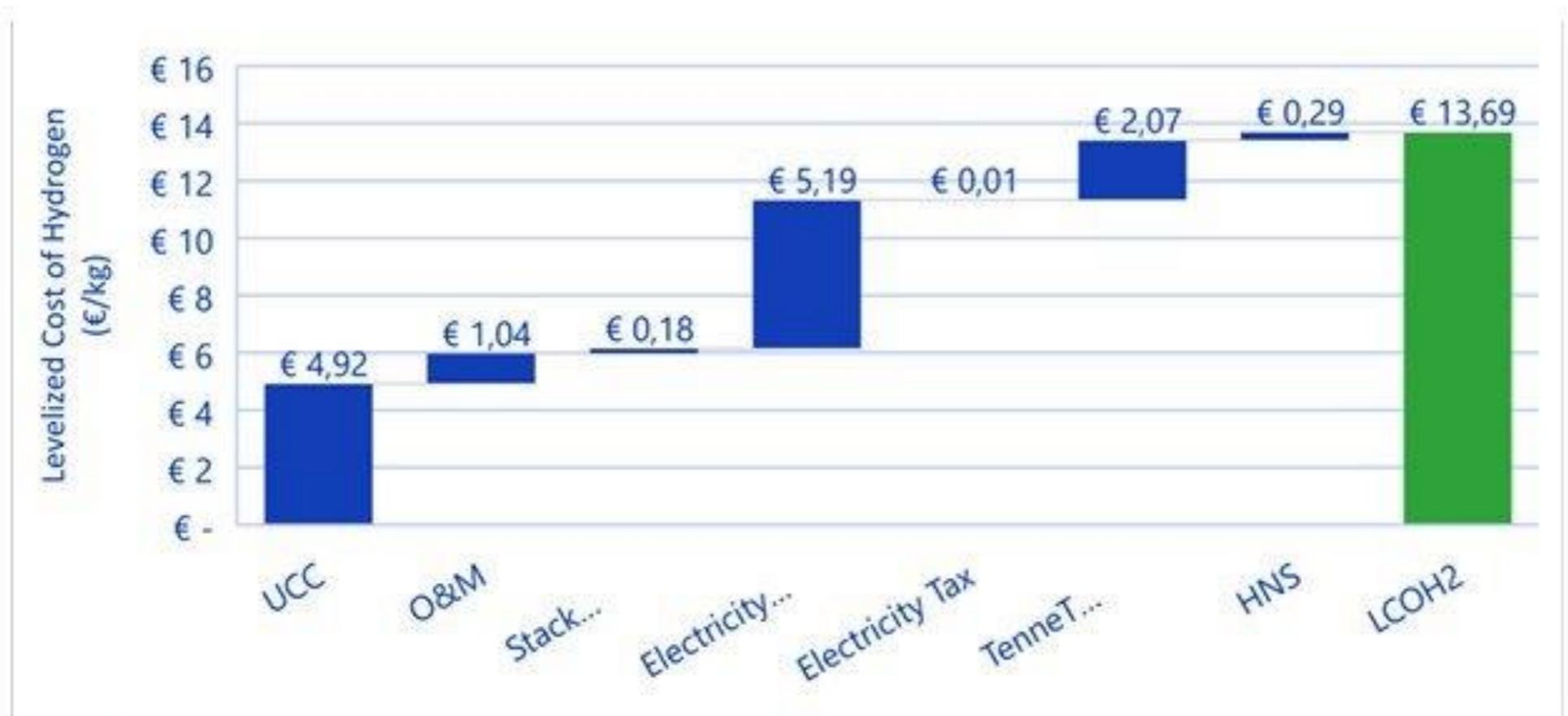
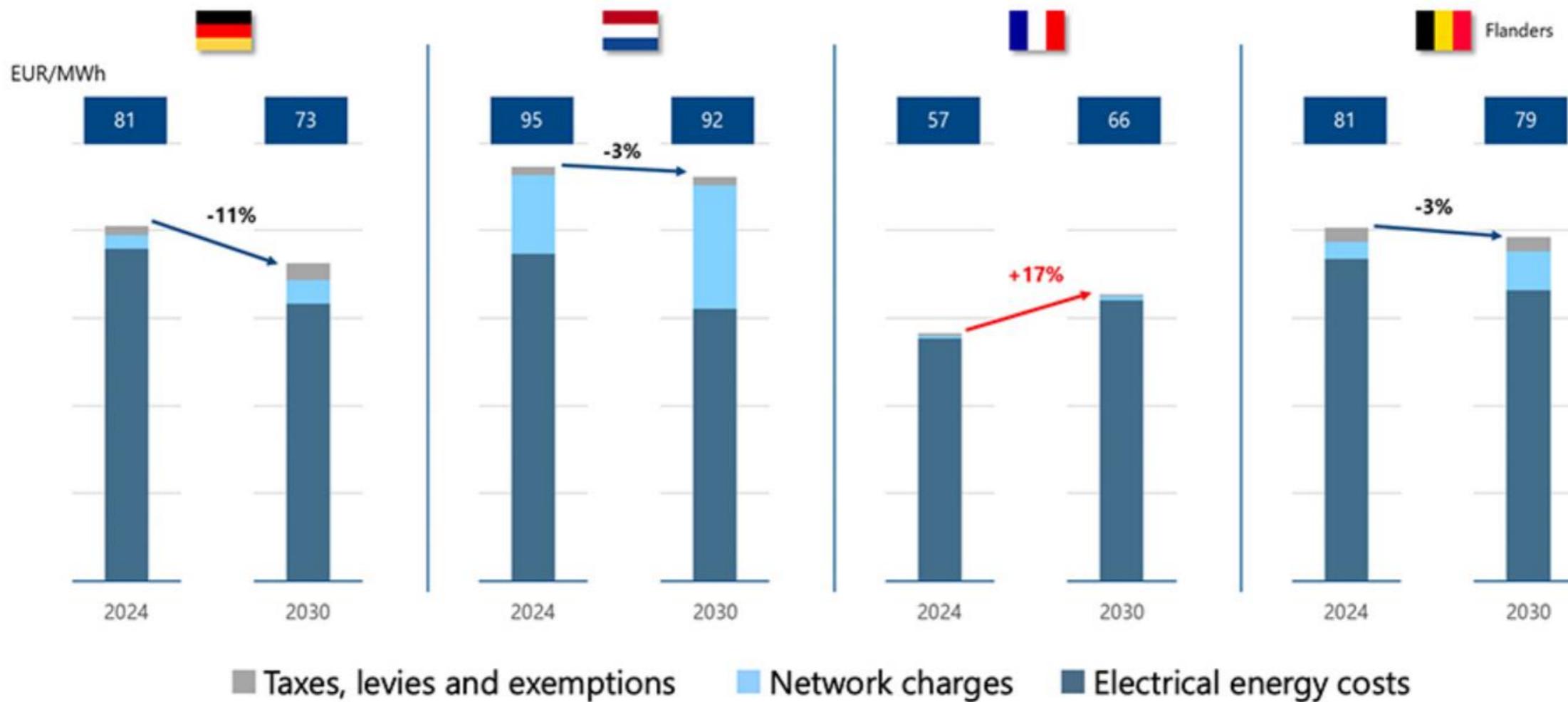


Figure 3.5: Nominal levelised cost of hydrogen production for the base case.

Hydrogen for Industry and SMEs: Electricity Pricing 2024 --> 2030



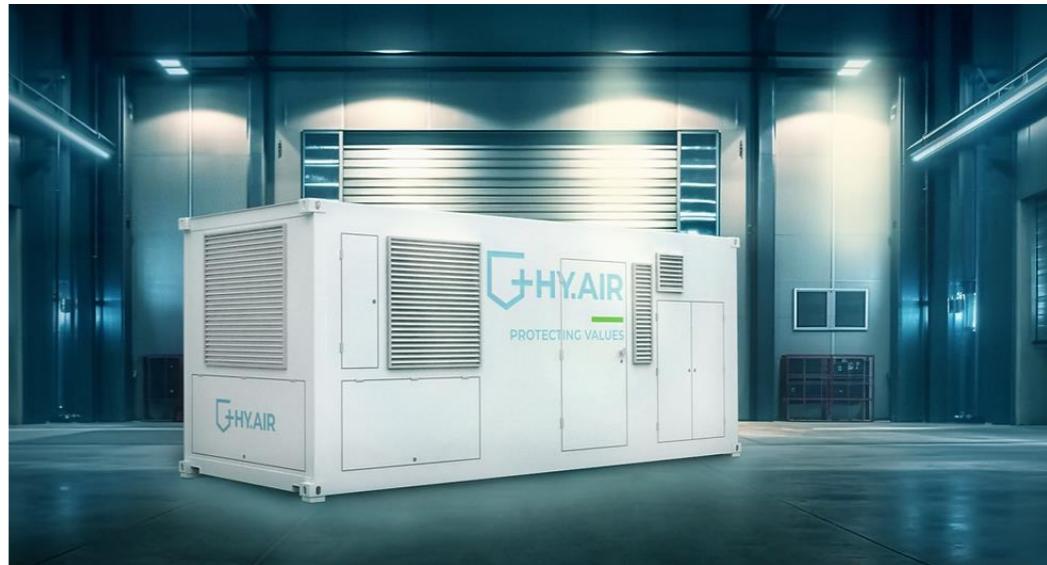
Bron: E-Bridge, Electricity cost assessment for large industry

Hydrogen for Industry and SMEs: Thinking out of the box!

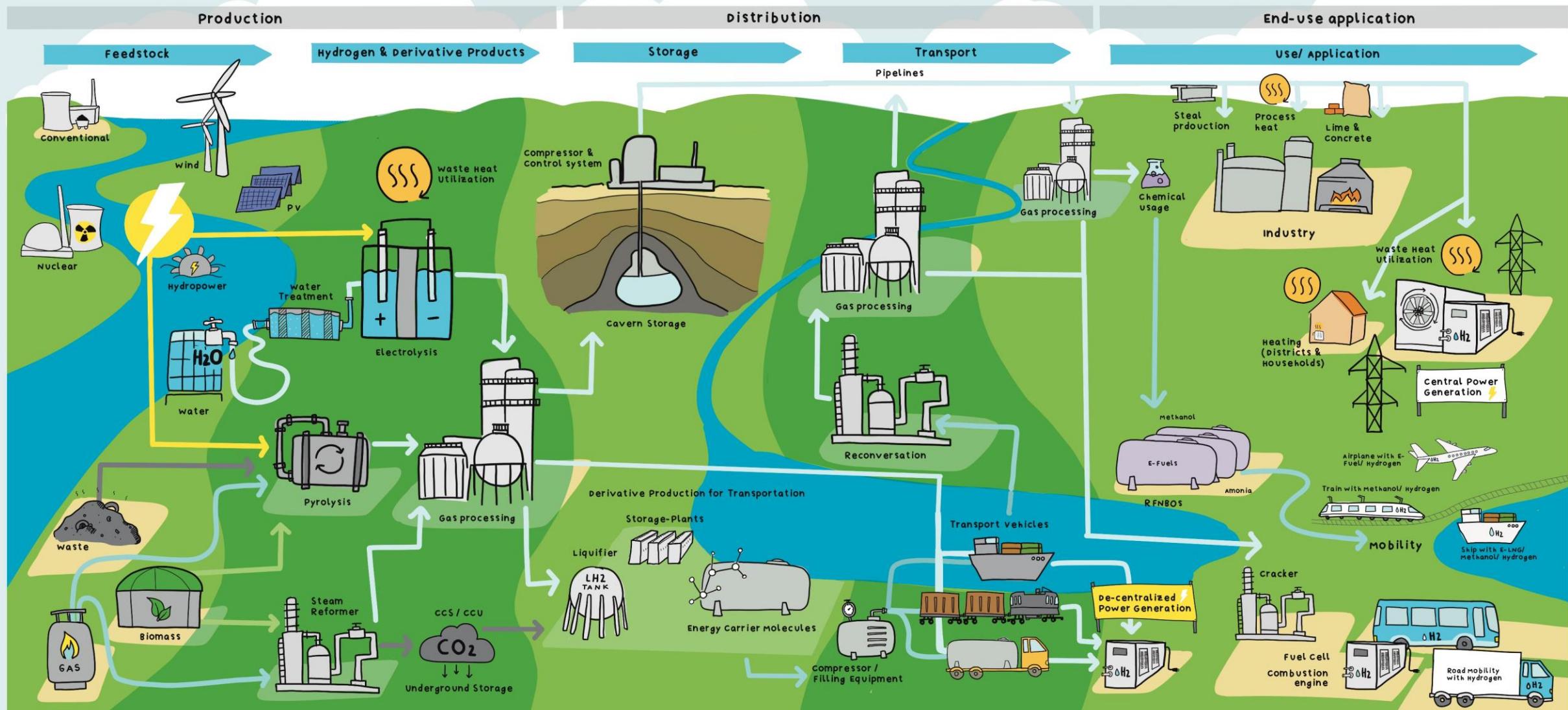
Best Practice

Fire prevention via fuel cell

- Usage of O₂-depleted air from fuel cells to reduce amount of O₂ in e.g. storage centers
- FC triggered NOT by electricity or heat demand but by O₂-depletion demand!
- Production of electricity and heat on-site



HOW DO WE ACHIEVE COMPLETE VALUE CHAINS?



Hydrogen for heavy-duty vehicles

- Ambitious reduction targets of European heavy-duty vehicles' CO₂ standards for the year 2030
- A range of drive technology options is required
- Use of hydrogen in the conventional combustion engine is the most striking addition
- Which drive technology for which use case?
 - Costs
 - Technological maturity
 - Regulatory aspects
 - Effects on/of the regional value chain (synergy effects vs. competition?)

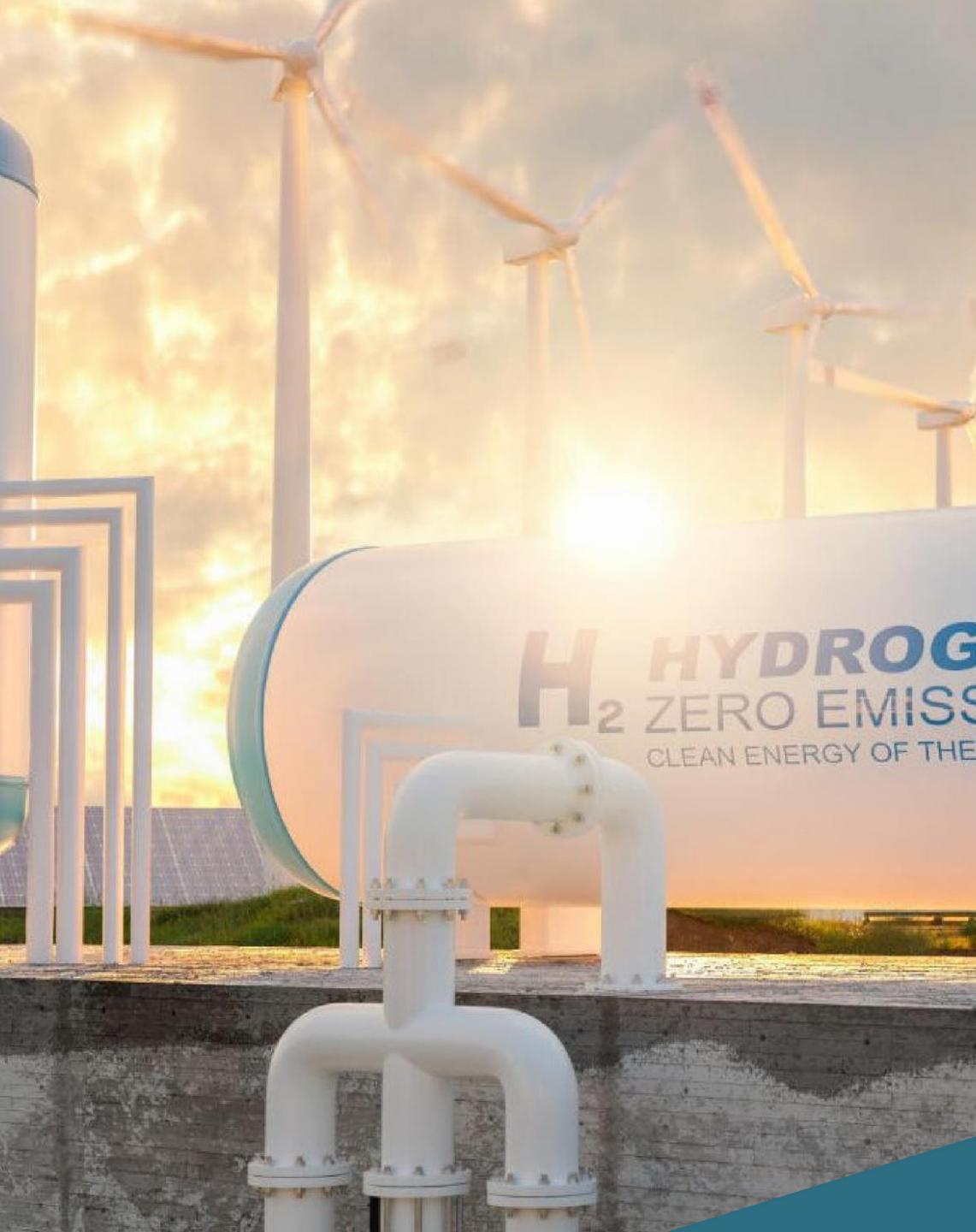
Prognostizierte Absatzzahlen schwerer Nutzfahrzeuge (N3/> 12 t)
In Deutschland laut Herstellerangaben



Hydrogen filling station infrastructure

- Rapid expansion of the public refueling infrastructure is the most important framework
- Financing the expansion of infrastructure (Government funding, private sector initiatives, through additional revenue from the CO2 components of the truck toll?)
- Regular evaluation of AFIR target achievement and comparison with vehicle ramp-up
- “Pipeline-Studie” investigates supply of H2 filling stations via pipelines (H2 hubs can reduce transportation and processing costs)
- Variety of hydrogen storage options being pursued by manufacturers as a challenge for infrastructure development (350 bar, 700 bar or in liquid form)





Interreg
North Sea



Co-funded by
the European Union

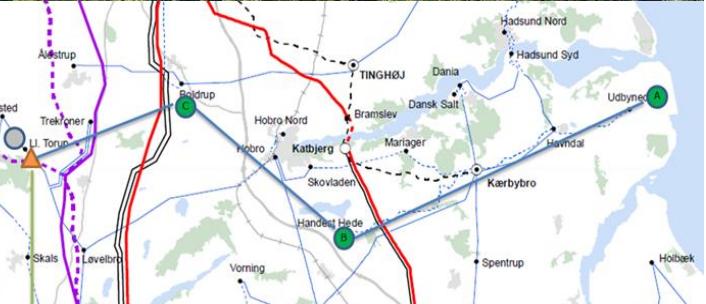
LIHYP

Linking Hydrogen Power Potentials

Uniting Stakeholders
to build a regional
hydrogen economy in
the North Sea
Region!



Why LIHYP?



LIHYP Pilots as showcases for solutions

- **H2 driven freight train in the cross-border region GER/NL**
- **Living Lab Belgium – vessel in Ghent**
- **Hydrogen Valley Airport Goningen Airport Eelde**
- **Development of a local H2-HUB for city cargo**
- **H2 refueling station connected directly to a wind-/pv-site**
- **H2 driven coach in the region of Normandy**

Questions for the discussion

- What role can hydrogen play in the commercial vehicle sector compared to the high demand in the industry?
- Is there a future for hydrogen in the mobility sector in general?
- Would the creation of hubs be a solution to support the ramp-up of regional hydrogen applications?



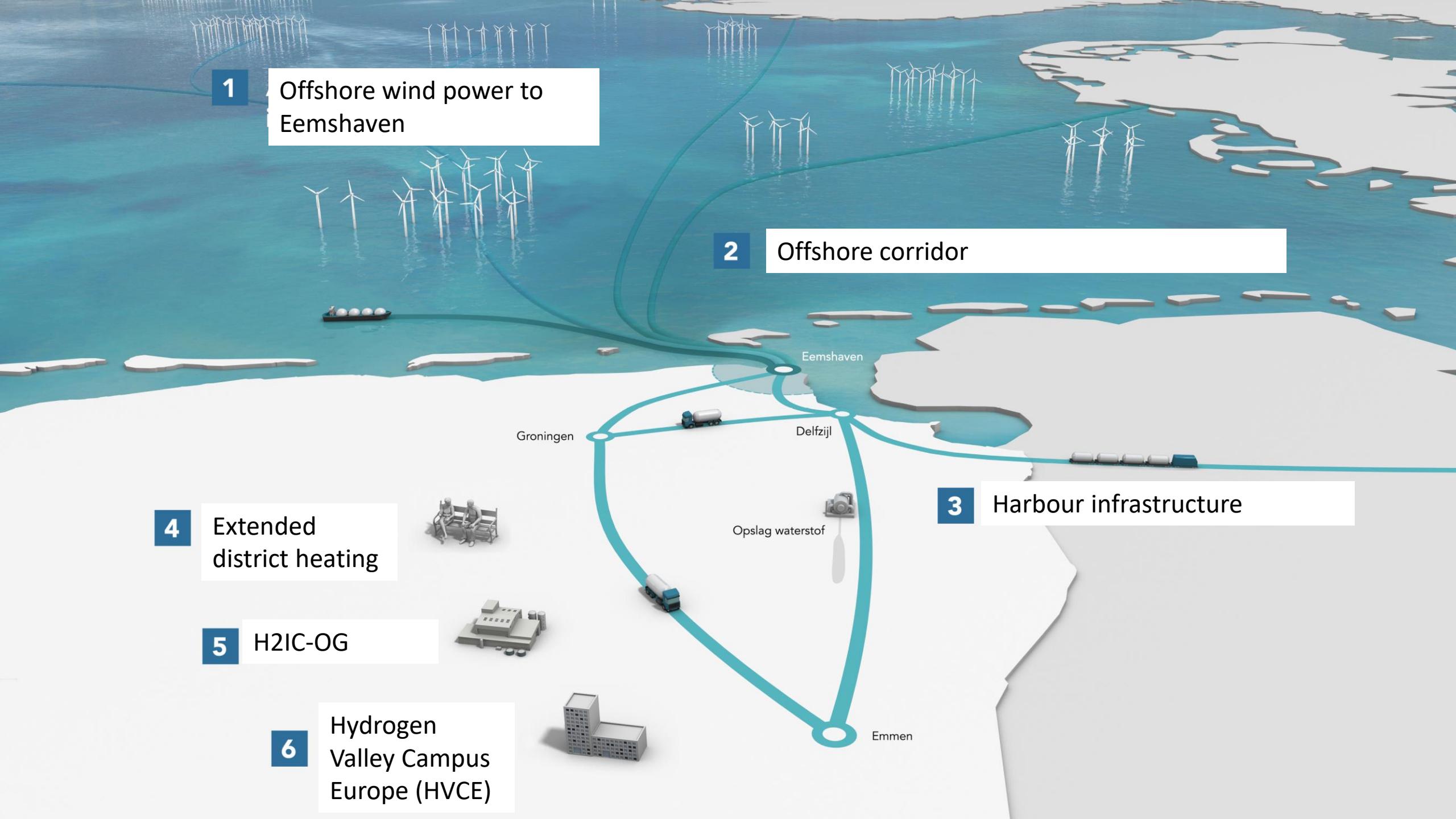
H2IC-OG

Hydrogen for Cluster 6 industrial companies in East-Groningen

Catrinus Jepma, New Energy Coalition

Hydrogen Cross Border Conference

Scheemda, 13 March 2025

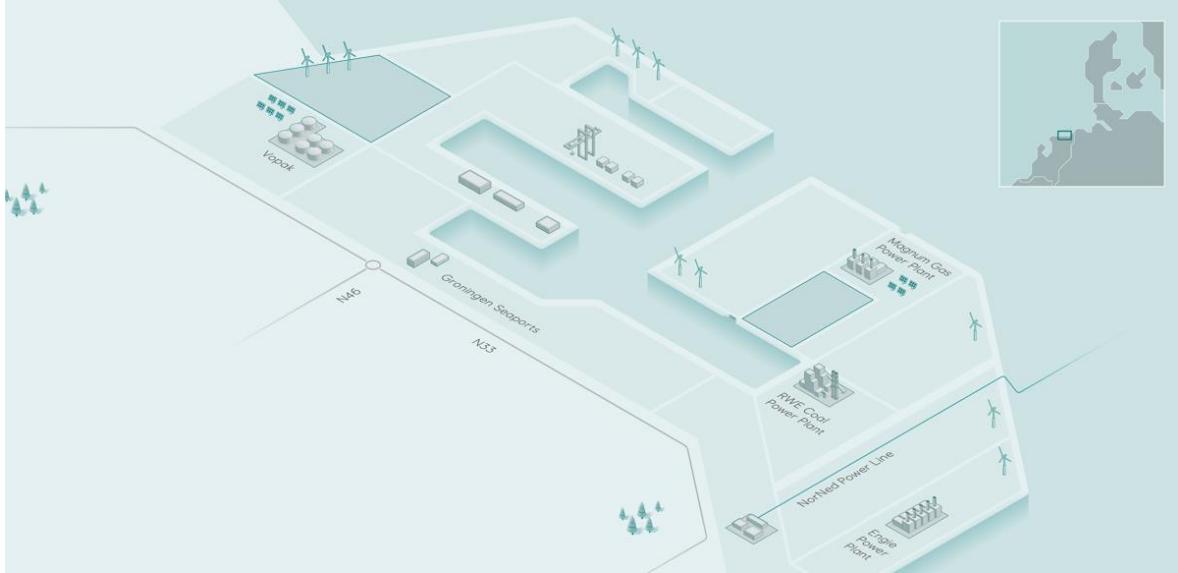


Value chain parties

- Supply side: Equinor, RWE and Engie
- Demand side: IC-OG-cluster
- Infrastructure: Enexis, Northgrid, Gasunie
- Aggregator: EBN
- Public authorities: Province of Groningen, Groningen Seaports, NOM
- Coordinator: New Energy Coalition

The IC-OG cluster: Avebe, Eska, Kisuma, Nedmag, PQ, SmurfitKappa, Solidus, Strating and Wellnesspet. Together they consume 215.000.000 Nm³ natural gas = ca. 56.000t hydrogen (ref. 2023). Related employment some 10.000 fte.

H2M Eemshaven



Project goals:

- **H₂ production volume:** **210 kton per year**
- **CO₂ emission reduction:** **1,7 Mton per year
(>95% capture rate)**
- **FID:** **2026**
- **Start up:** **2030**

Large-scale use of hydrogen for energy-intensive industry and back-up electricity production.

Switching raw materials and fuels from coal and natural gas to hydrogen.

Maximum use of existing assets: natural gas infrastructure, CCGTs, pipelines and storage

Close to large industrial clusters in NW Europe, using hydrogen backbone

Start-up of large-scale hydrogen value chain

Linde partner in H2M Eemshaven as of April 2024.

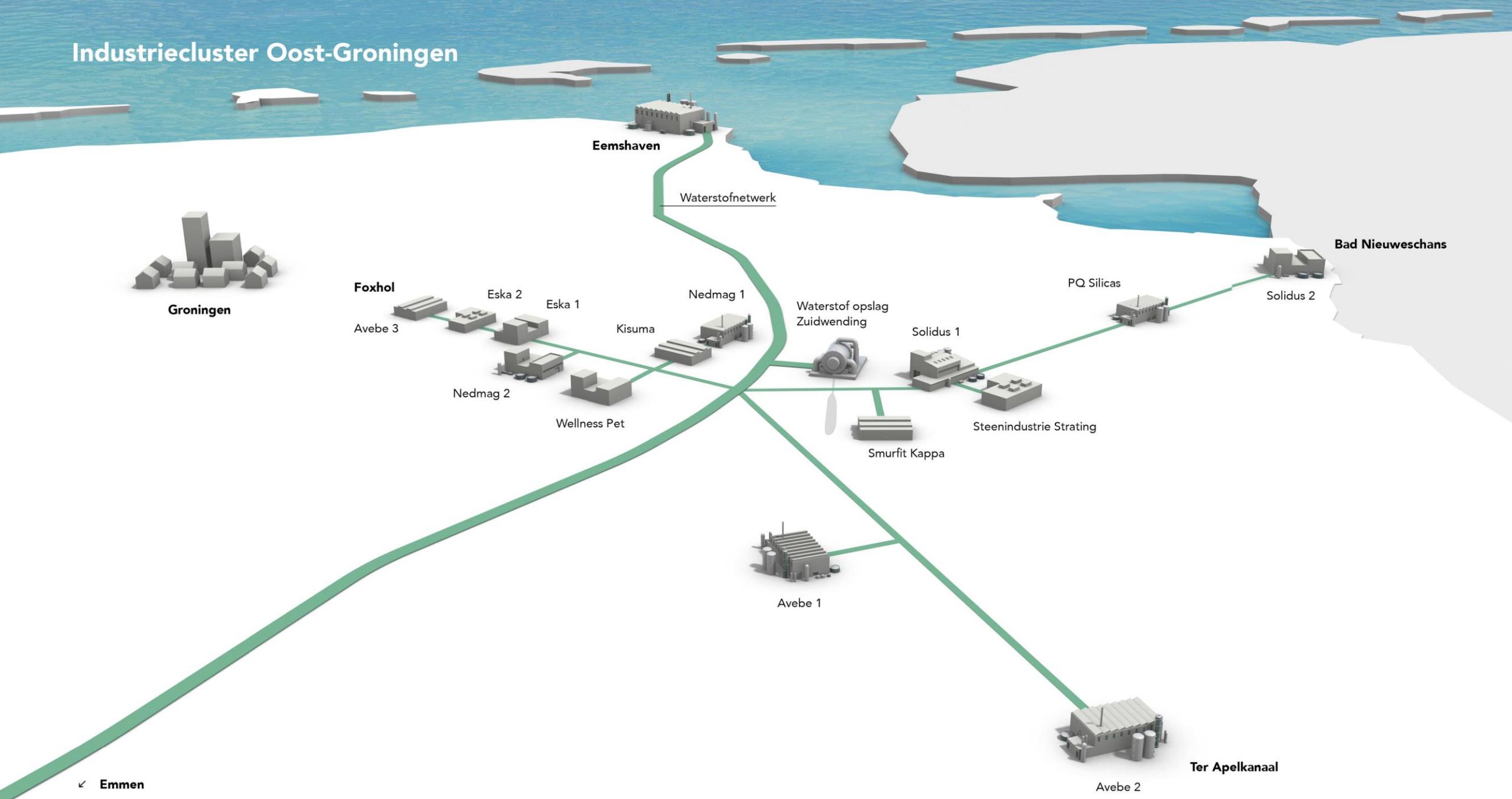
Pre-feasibility H2 value chain development between Eemshaven/HNS and East-Groningen

- Based on blue hydrogen, possibly combined with green hydrogen
- Costs of some 90 km H2 distribution grid: about EUR 60 mln
- Companies face adjustment costs and time: EUR 20-60 mln (estimate)
- Compensating unprofitable top is key: base case estimate EUR 250-330 mln (present value) if all natural gas is replaced by H2
- Role of aggregator and organizer is crucial
- Timing: if 2030 it would be a first serious regional pilot with H2 backbone connection

Why H2?

- CO2 penalties natural gas
- Without greening no future
- Electrification increasingly problematic (supply/demand congestion)
- Green gas increasingly no option
- Connection to backbone maybe feasible

Industriecluster Oost-Groningen



Key conditions

- Infrastructure: backbone H2 connection point Veendam distribution grid
- Regional supply blue and green hydrogen
- Functioning aggregator
- Unprofitable top covered
- Organisation of value chain



H2M Eemshaven to unlock Dutch and German hydrogen value-chain development

210.000

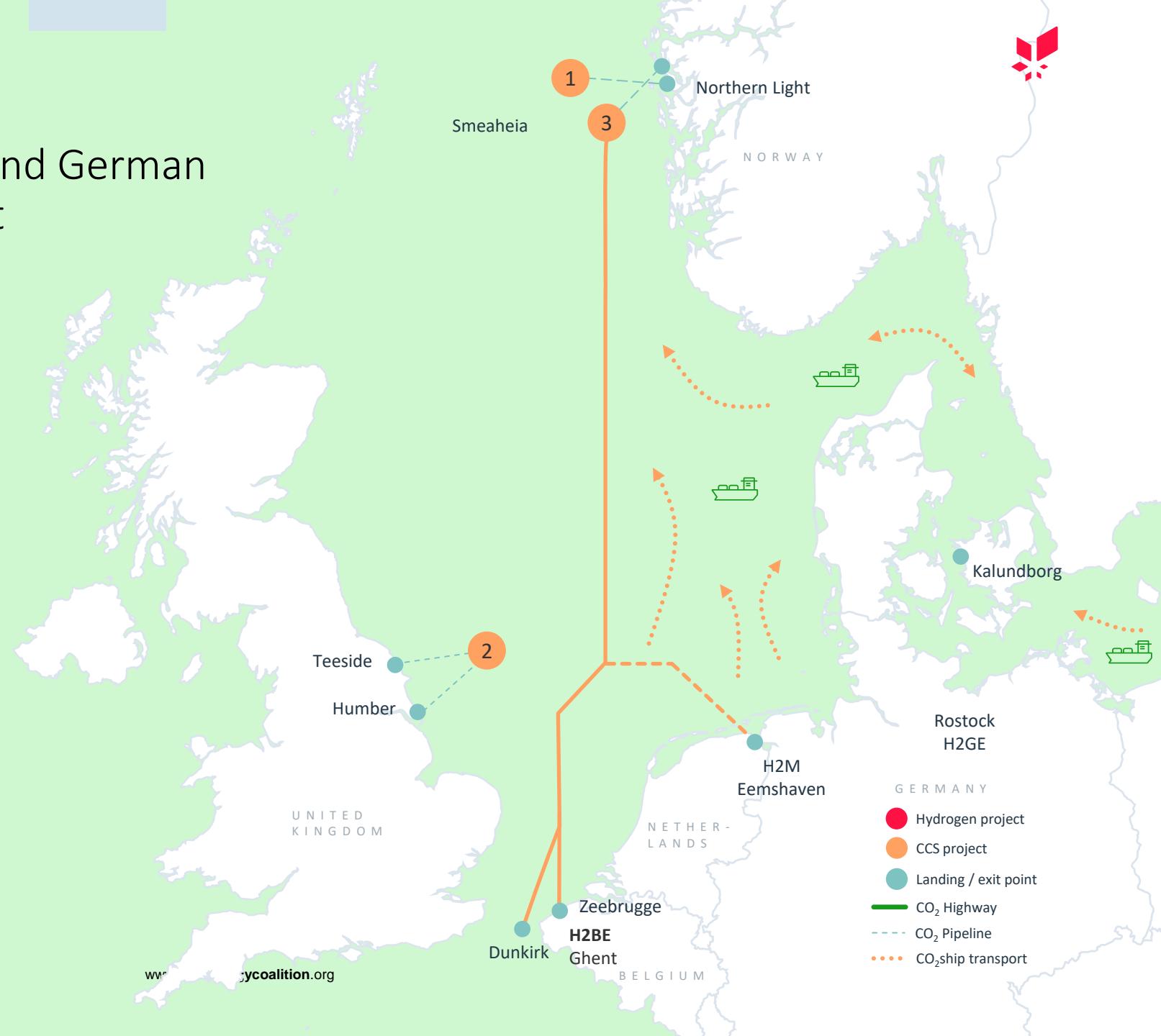
TONNES PER YEAR

Low carbon hydrogen

1.8

MILLION TONNES CO₂

Transported and stored yearly



The pre-feasibility study IC-OG by Catrinus Jepma and Jeffrey Paays

- <https://www.newenergycoalition.org/kennisbank/waterstofperspectieven-voor-het-industriecluster-oost-groningen/>

