



# OMV E-Mobility

23<sup>th</sup> of November 2023



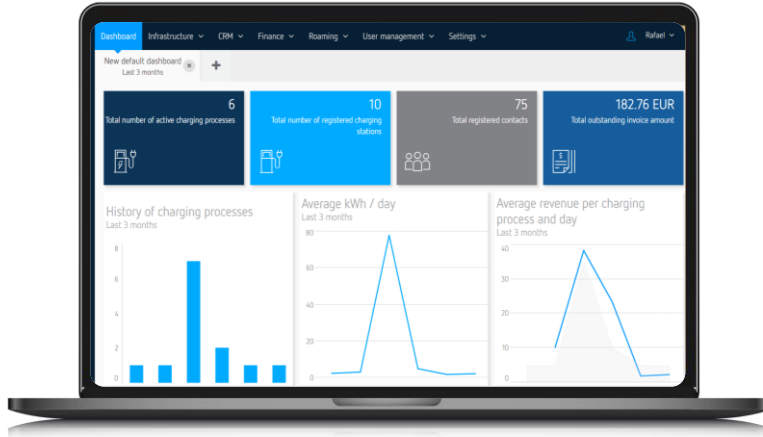
# eMotion – OMV's aims to be a leader in EV charging by integrating eMotion in our premium convenience Retail offerings



OMV to become **supplier of choice in electromobility** segment in AT/HU/RO/SK – offering full range of services from CPO (charge point operator), MSP (mobility service provider), EV for Heavy Duty Transport (Trucks and Buses), Depot Charging etc., **combined with extensive network of filling stations** as well as **state of the art convenience retail**.

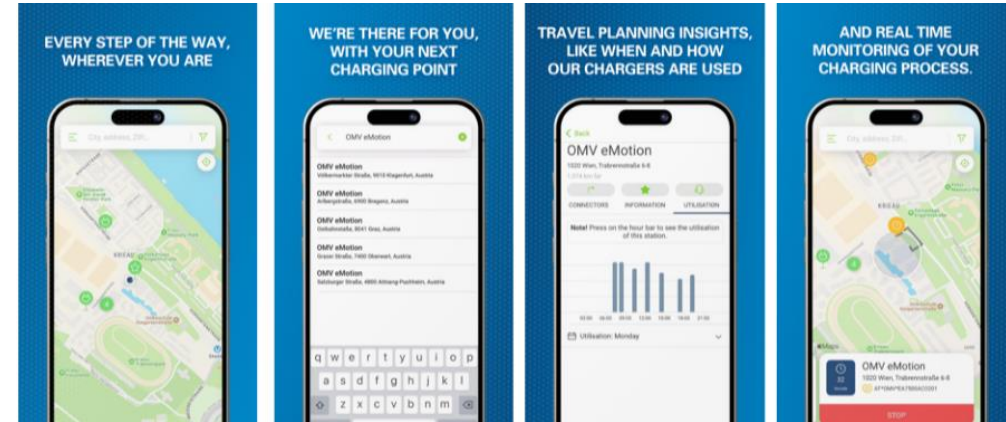
# OMV's app and backend solution ensure best in class services

## OMV eMotion backend E2E solution



- >> Operate & monetize
- >> Flexible payment options
- >> Hardware-agnostic
- >> Customer data ownership & management

## OMV eMotion App



- >> Customer onboarding
- >> Access to +500k charging points
- >> Monitoring charging process
- >> User profile & activity

## PAYMENT OPTIONS



eMotion App



Card Payment



OMV B2B



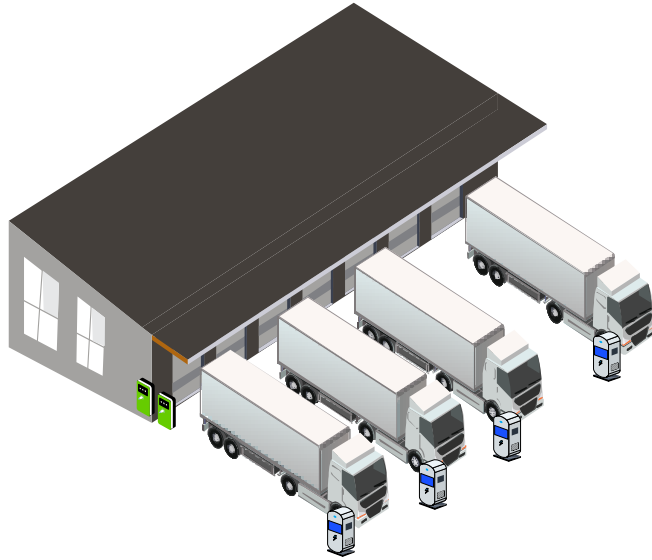
# OMV develops its market presence in high performance chargers at a high pace

- OMV will operate approximately **240 high performance charge points** in AT/HU/RO/SK by the end of 2023, hence among top players in each country.
- By the **end of 2024** we will be **number 1 provider in RO/HU/SK** and **among top 3 providers in AT** operating close to **1000 high performance charge points**.

## Our roadmap to deliver the OMV EV charging aspiration

| 2023        |  | 2024 |     |     |     |     |
|-------------|--|------|-----|-----|-----|-----|
| Activity    |  |      |     |     |     |     |
|             |  | Q1   | Q2  | Q3  | Q4  |     |
| AT          |  | 32   | 36  | 60  | 60  |     |
| SK          |  | 16   | 28  | 36  | 36  |     |
| RO          |  | 36   | 60  | 80  | 100 |     |
| HU          |  | 16   | 28  | 36  | 40  |     |
| dargepoints |  | 240  | 340 | 592 | 704 | 940 |

# OMV combines different offerings to serve multiple customer needs regarding EV-charging for cars, busses and trucks



## Fleet-Hub & Depot Offering

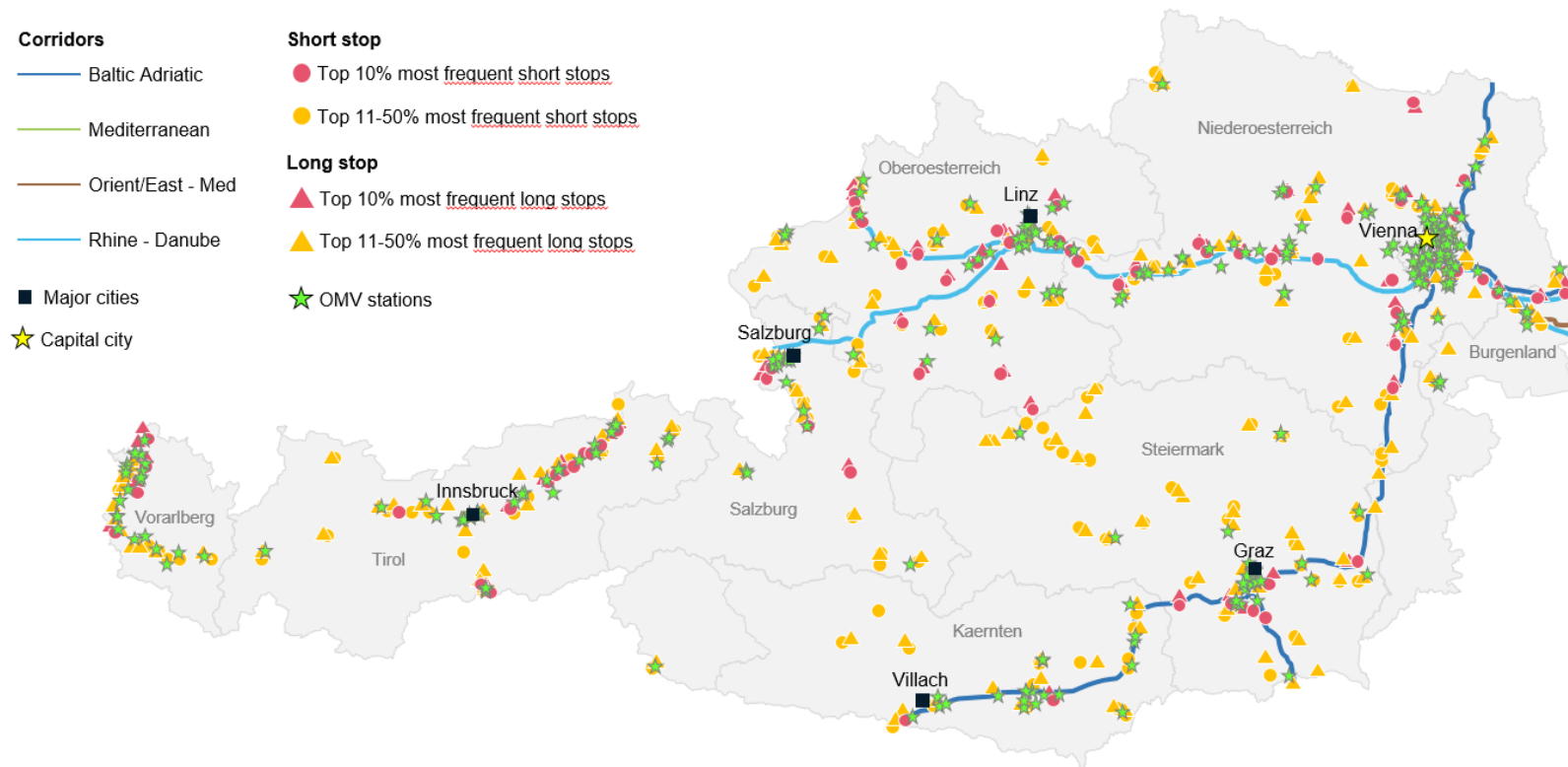
- Installation of charging hardware specially designed and optimized for depot use cases
- Upcoming: Additional backend features for optimized charging sessions
- Upcoming: Combination of depot with the on-the-go CRT charger network to provide energy for the entire operation for small to medium sized EV or mixed commercial fleets



## ON-THE-GO Offering

- Easily accessible eTruck chargers on the filling stations & charger reservation function for eTrucks
- Ensuring maximum power & priority for eTrucks
- Combined charging offering for passenger cards and Commercial road transportation

# Major transportation routes and truck stops in AT



- OMV to install CRT charging stations to cover main transit routes.
- First eTruck chargers due to be installed in 2024