

Pillar 3

Session 3.1 Networks/ lab to fab/ecosystems

Paula Galvão

Chief Officer - Business and Strategic Relations

INL Portugal



Materials Engineer with 20 years of experience in innovation management. Paula Galvão has consolidated experience in performing activities related with innovation policies studies, development of innovation strategies and provision of innovation consulting services for companies and public institutions. Over the

years she has gained a key experience in network building, establishing business relations with clients and to develop interaction with European institutions and other public and private client organizations. She has also consolidated experience in the management of RTD and Innovation Projects co-funded by the European Union.

She has been working at INL since June 2011 and is the Business & Strategic Relations Chief officer. The department is responsible for promoting and establishing collaborations with industrial partners, for managing INL's collaborations and agreements with RTOs, academia and companies, for managing INL's incubator "facility" and start-up support program and to provide advice to researchers on public RTD funding schemes.



The activities being developed are related with: setting the Department's strategy, identifying business opportunities, project and service acquisition, project development and network building. Other responsibilities include to co-ordinate the proposal development process for calls for tenders and calls for proposals issued by the European Commission.

