

Fastems Group CEO

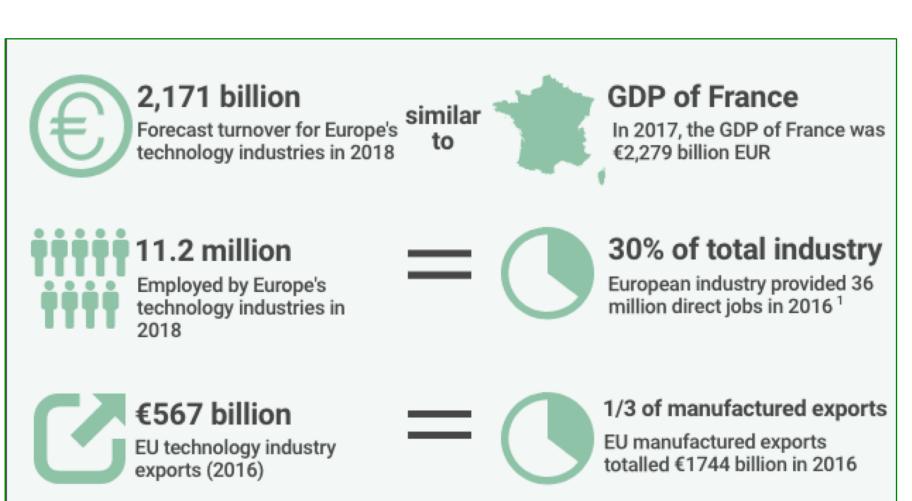
President, Orgalime

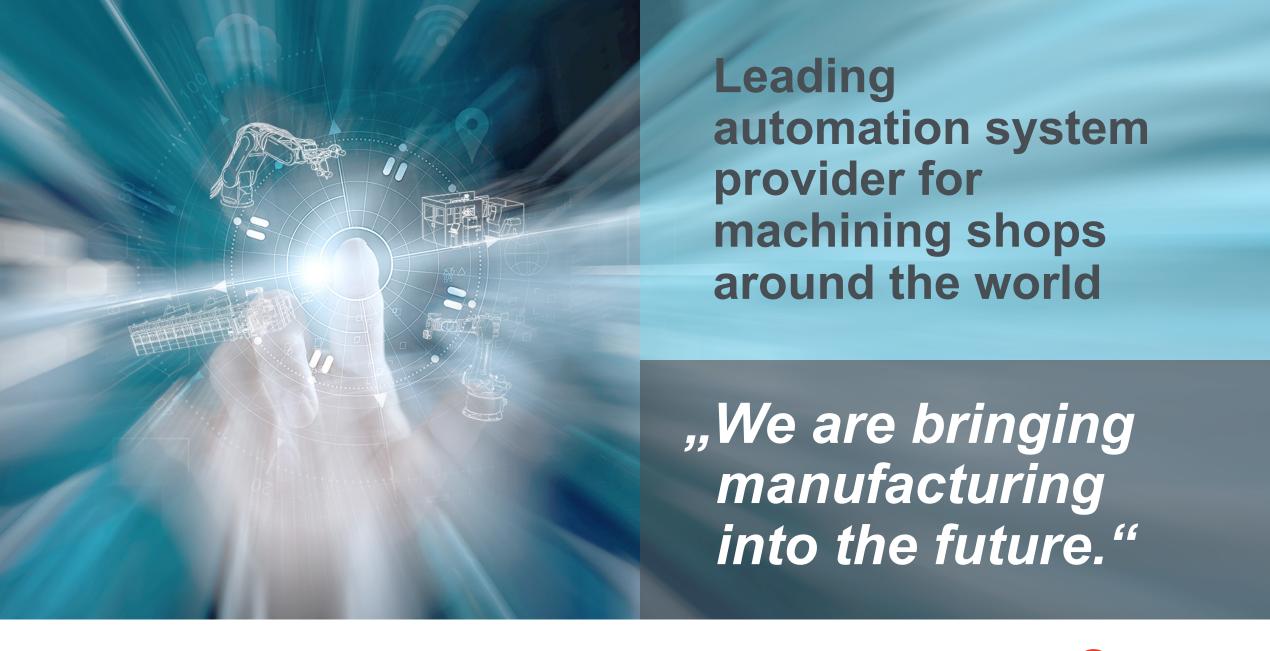
The European Technology Industries





### **OUR INDUSTRY: KEY FIGURES**







## Facts and figures

Open integrator

Market leader

**Solution** provider

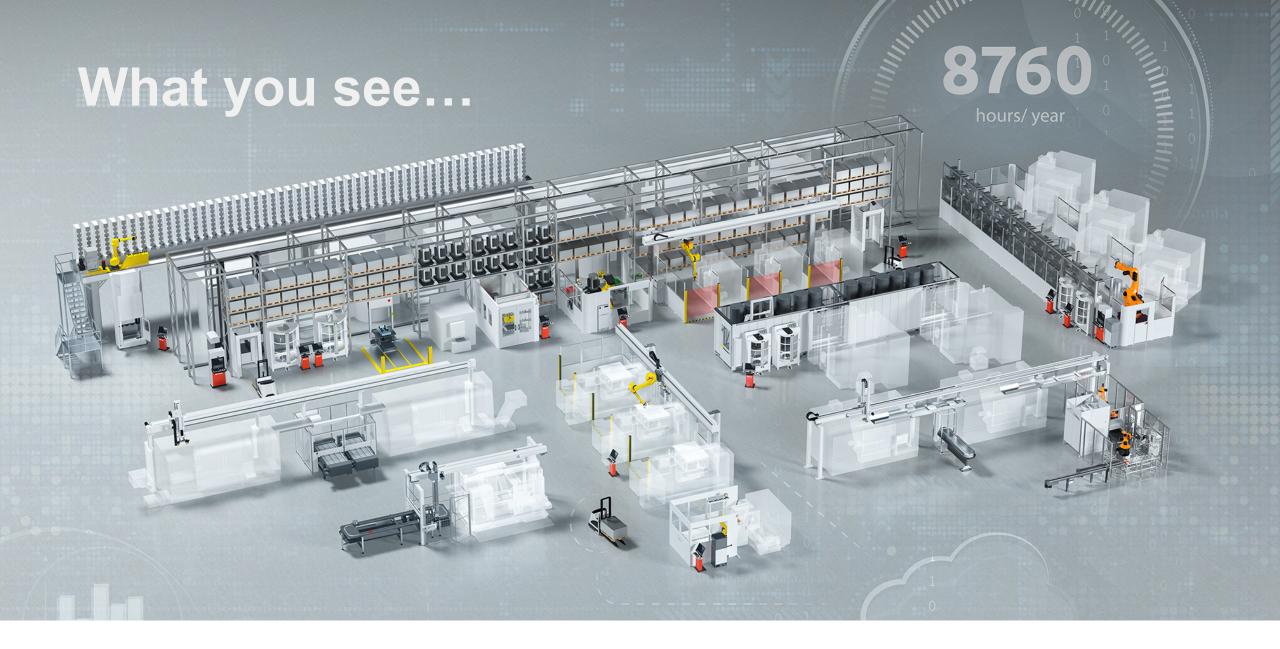
**4,000** installed systems

1982
first system installation – it's still running

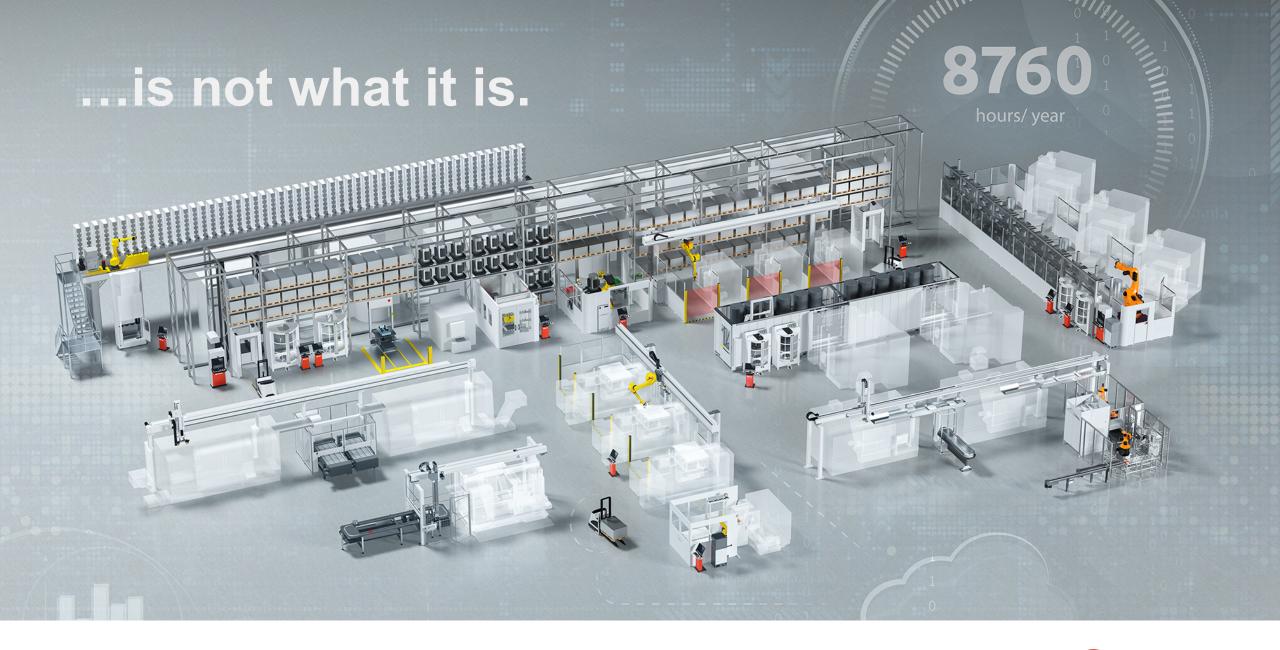
24/7
worldwide technical support

8,200 record of customer's annual spindle hours











### Solution elements



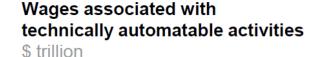
## = Fastems automation solution

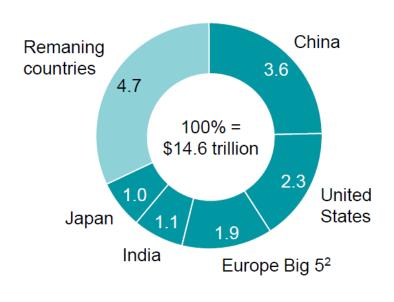


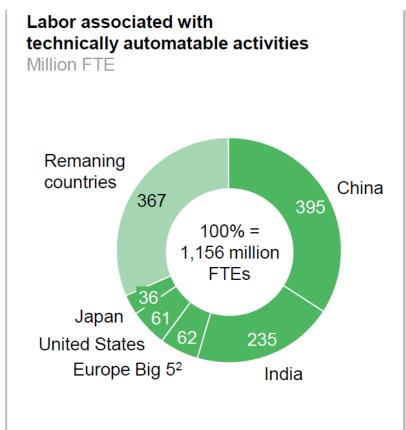
## Imagine The Drivers and Impact...

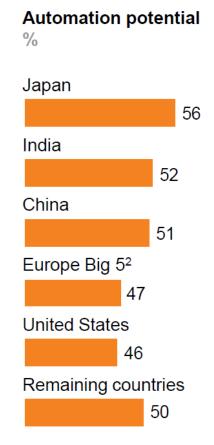
Technical automation potential is concentrated in countries with the largest populations and/or high wages

Potential impact due to automation, adapting currently demonstrated technology (46 countries)



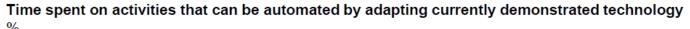


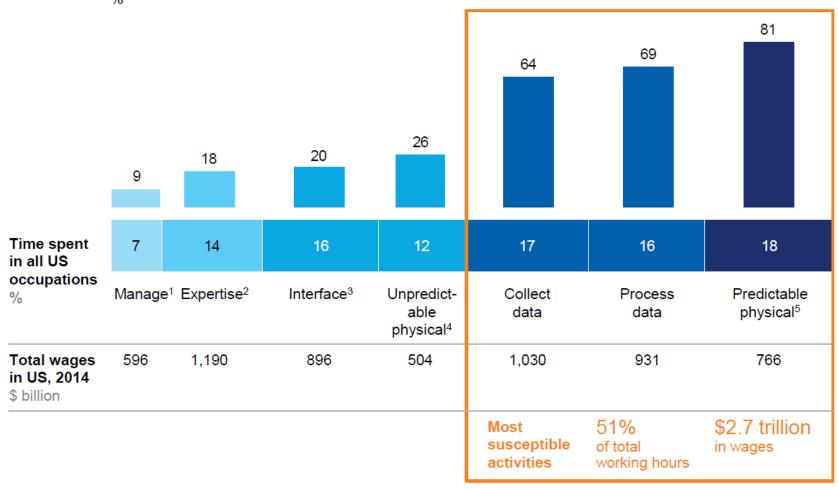






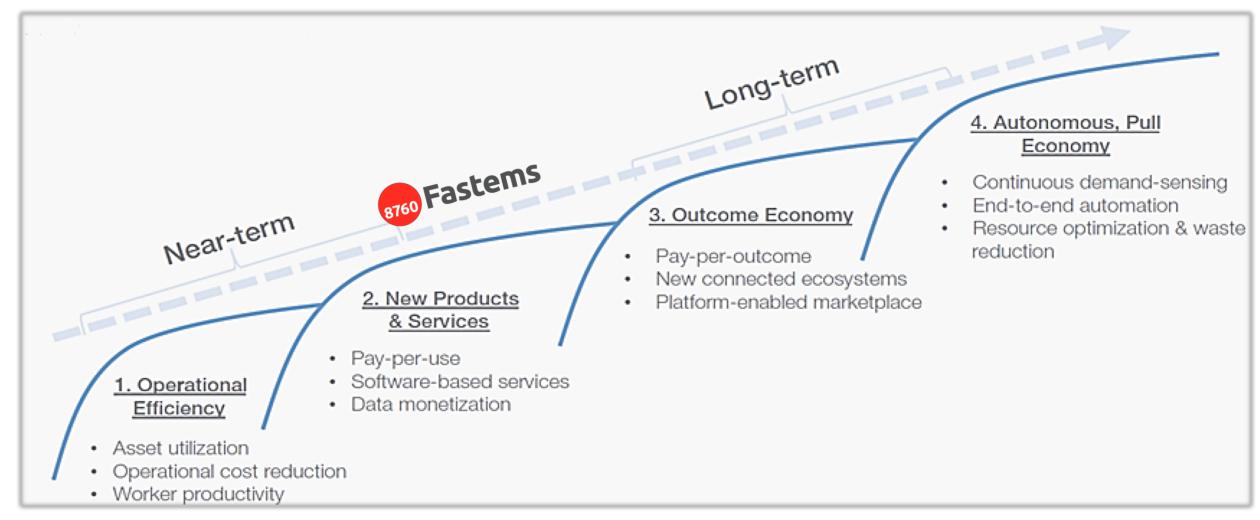
### Where Automation Hits







## The adoption and impact of digitalization















## Approach and actions

## **CASE FASTEMS**



## The Mind-Set Shift

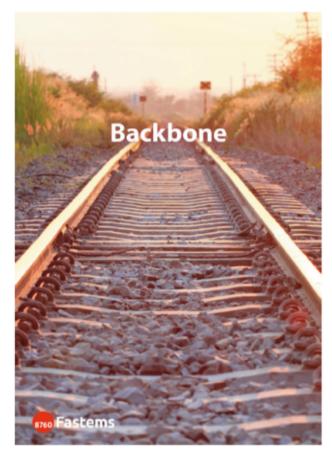
- Continuous learning throughout organisation
- Cultural change needed to develop workforce of the future
- Strong shift towards crossfunctional collaboration and team-based work
- Traditional hierarchies are for stability

### VS.

- Agile organizations are for stability and dynamism
- Rapid learning and fast decisionmaking



## FASTEMS COMMITMENT Principles of Our Culture







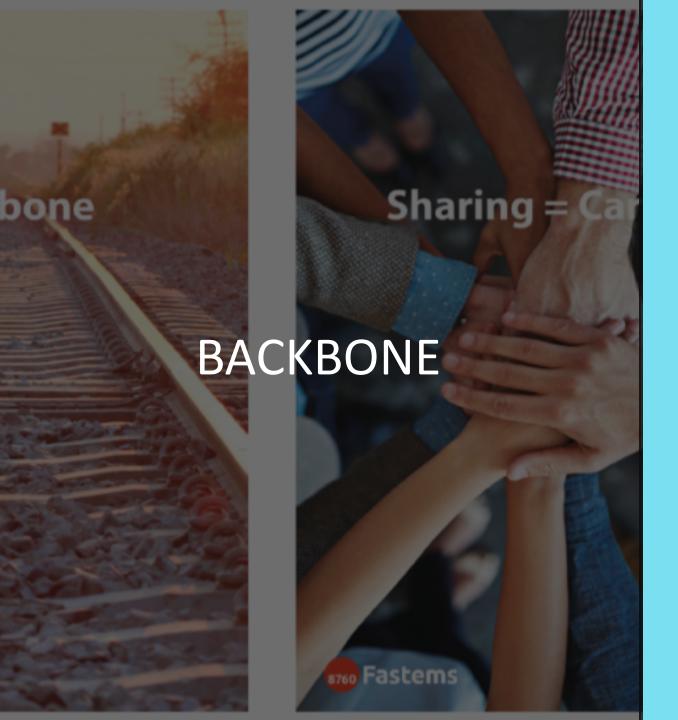


Concrete, tangible, understandable, executable, inspiring, committing

?

What are
Fastems
manners?

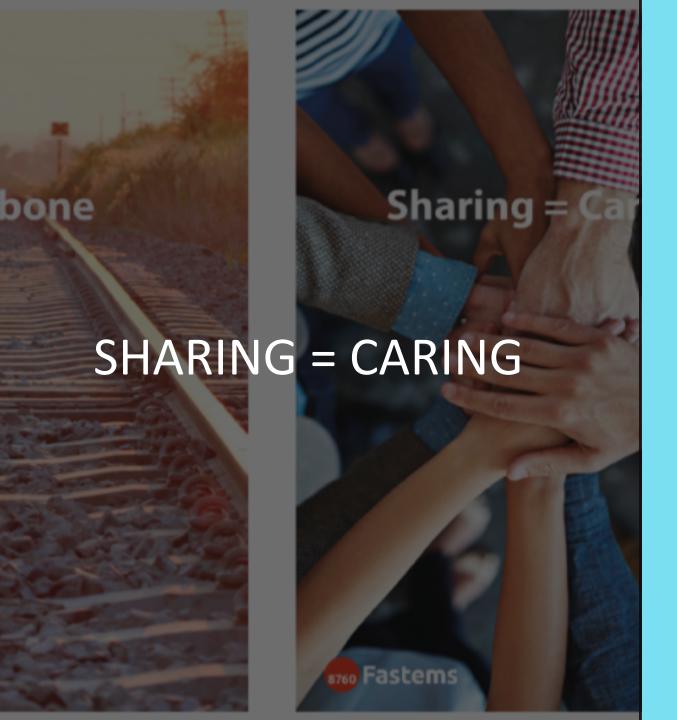
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Backbone is doing your work so that both you and your colleagues can be proud of it. It's learning from mistakes, being honest and fair, and creating solutions instead of problems.

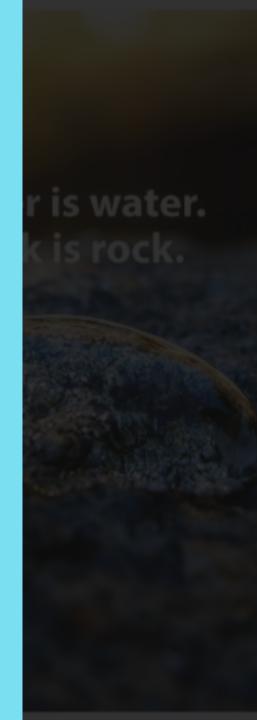


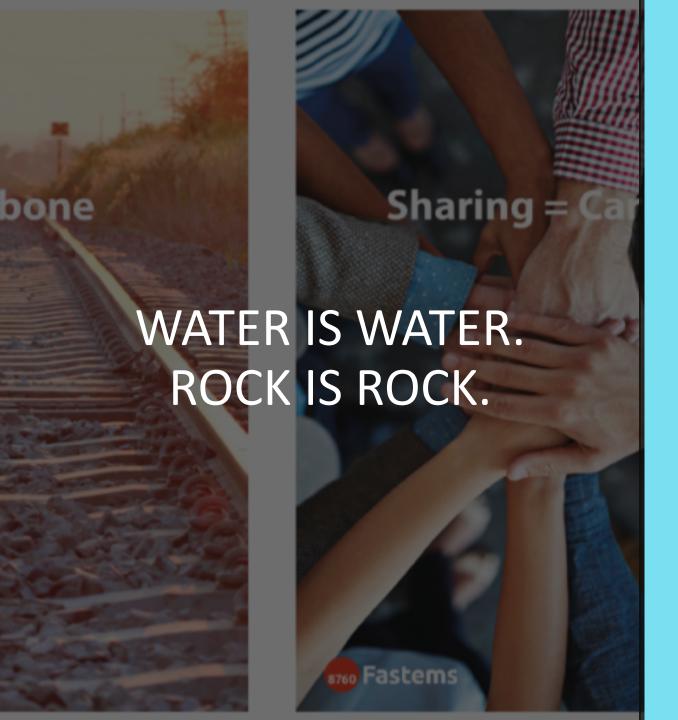




communication. It's

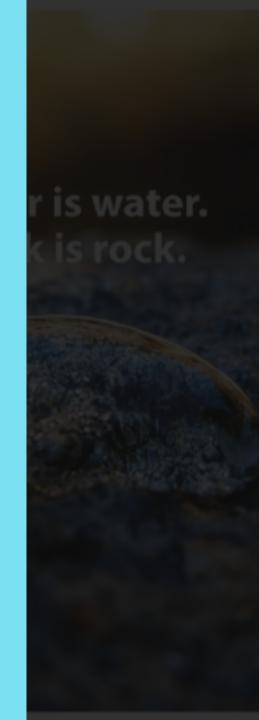




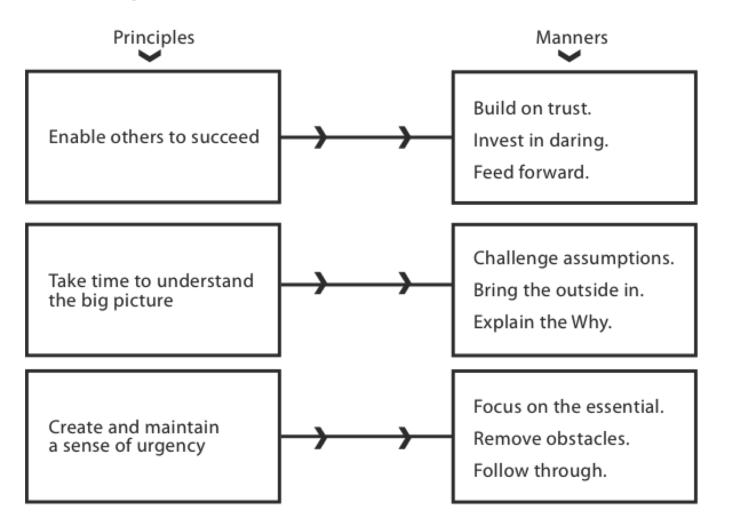


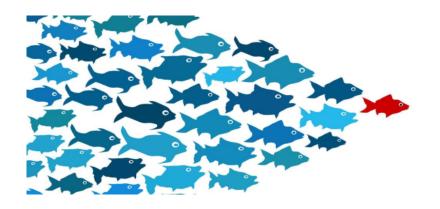
rock means solving recognizing that our





# FASTEMS LEADERSHIP – Delight and Deliver







## Measure and follow-up

- Survey with whole personnel twice per year
- Results discussed in the teams
- Improvement actions initiated
- Impact measured

### Survey indicators

### **Communication and implementation**

I understand the strategy and work accordingly to reach our targets

#### Collaboration

· Collaboration between teams is successful

### Personal coaching and support

My manager feeds me forward

#### Follow through

· We follow up systematically the implementation of agreed actions

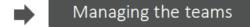
#### **Closer to customer**

· We have developed our operations to be more customer-oriented

### Less complicated

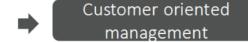
We have reduced unnecessary complexity

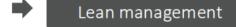














## The transformation is not (just) about technology & business models



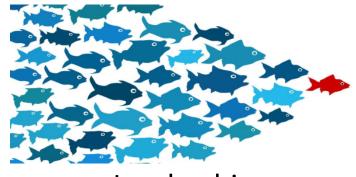
Technology & Business models



Culture



Performance management



Leadership





