B_l baumagazin



The professional magazine for structural engineering, building and road construction

Media Kit 2021

B_I baumagazin

Ė

Fachzeitschrift für Hochbau, Tiefbau und Straßenbau

- √ 21,100 copies per issue
- ✓ Up front. At the market.
- ✓ All over Germany.



Others talk. We act!

We provide guidance and orientation to medium-sized construction businesses at the heart of europe.

Our mission: feeling the industry's heartbeat. Our trademark: expertise.

A large part of our readers receives the B_I baumagazin in a subscriptioncombination with either the B_I ausschreibungsblatt, a daily newspaper publishing public tender information or a subscription for B_I MEDIEN's tender web-database (B_I ausschreibungsdatenbank). A unique combination in Germany's specialized press.

Our target audience decides

Decision makers and managers (managing directors and company owners) in medium-sized building construction companies, underground construction firms and road construction businesses.

www.bi-medien.de/baumagazin



Britta Brinkmeier
Production editor

b.brinkmeier@bi-medien.de Phone +49 431 535 92-15



Hendrik Stellmach

h.stellmach@bi-medien.de Phone +49 431 535 92-16



Editor in chief

r.grimm@bi-medien.de Phone +49 431 535 92-0



b.stahn@bi-medien.de Phone +49 431 535 92-44



Editor

l.lommel@bi-medien.de

Phone +49 431 535 92-68

Publisher

B_I MEDIEN GmbH

Faluner Weg 33, 24109 Kiel POB 3407, 24033 Kiel Phone +49 431 535 92-82 Fax +49 431 535 92-26 anzeigen@bi-medien.de www.bi-medien.de

Partners



Media partner of the construction industry Lower Sachsony-Bremen



Road construction and traffic route engineers association Schleswig-Holstein e.V.



Member of Arbeitsgemeinschaft Leseranalyse Bau





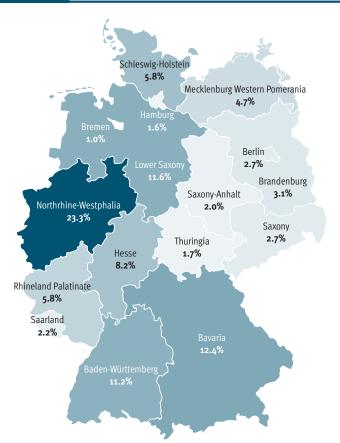
Distribution

Distribution of B_I baumagazin's readership across Germany



Print run: 21,100 copies per issue (3rd quarter 2019 – 2nd quarter 2020)

- Print run audit by the German Audit Bureau of Circulation (IVW)
- Leading B2B medium in Germany's construction industry
- Reach: More than 83,200 readers per issue*
- Available as e-Paper in Axel Springer's iKiosk at www.ikiosk.de
- On-line edition available at www.bi-baumagazin.de



Share of circulated print run

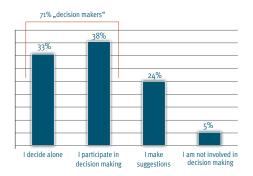
| | Copies |
|---|--------|
| Nielsen I | 4,151 |
| Schleswig-Holstein, Hamburg, Bremen, Lower Saxony | |
| Nielsen II | 4,836 |
| Northrhine-Westphalia | |
| Nielsen IIIa | 3,362 |
| Hesse, Rhineland Palatinate, Saarland | |
| Nielsen IIIb | 2,324 |
| Baden-Württemberg | |
| Nielsen IV | 2,574 |
| Bavaria | |
| Nielsen V | 560 |
| Berlin | |
| Nielsen VI | 2,034 |
| Mecklenburg Western Pomerania, Brandenburg, Saxony-Anhalt | |
| Nielsen VII | 913 |
| Thuringia, Saxony | |
| Circulated print run | 20,754 |
| Archive | 346 |
| Total print run | 21,100 |



^{*} based on a survey among readers in July-August 2016.

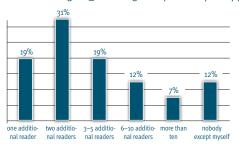
Readers

71% of readers are decision makers (investment and purchasing)**



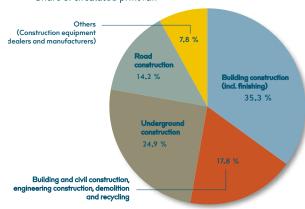
Thanks to its unparalleled market penetration of 21,100 copies per issue, the B_I baumagazin is a major guide for decision makers (managing directors and business owners) in medium-sized construction companies in Germany.

Reach of a single B_I baumagazin: 4 readers per copy**



88% of the B_I baumagazin's copies are read by more than one person and each copy is read by four readers on average**. Each issue of the B_I baumagazin thus reaches 83,200 readers.

Share of circulated print run



| Construction companies | Copies | % |
|---|--------|------|
| Building construction (incl. finishing) | 7,326 | 35.3 |
| Building and civil construction, engineering construction, demolition and recycling | 3,694 | 17.8 |
| Underground construction | 5,168 | 24.9 |
| Road construction | 2,947 | 14.2 |
| Others (Construction equipment dealers and manufacturers) | 1,619 | 7.8 |
| | 20,754 | 100 |



^{**} based on a reader survey conducted in 2016



| Issue | Date of publication Closing date | Construction equipment | Building materials and construction methods | Business management | Events |
|-------|---|---|--|------------------------|---|
| 12+1 | DP: Dec 17 CD: Dec 1 st | Abort u. Processing: crushing, screening, conveying technology Building construction: cranes, telescopes, construction hoists, construction lasers, power tools Road construction: cutting, paving, compaction geotextiles, special foundation engineering, sheeting equipment Engines, transmissions, hydraulics Mini and compact excavators Construction vehicles, loading cranes | Building materials for shell construction and finishing plasters / plastering technology Construction software drainage Sealing building materials Roofing materials Industrial floors | | BAU HYBRID, January 13 – 15 |
| 2 | DP: February 22 CD: February 2 nd | Special: Sand Grit Stone Concrete Breaking, screening, conveying Earthmoving: excavators, wheel loaders, dumpers Building construction: formwork and scaffolding Road construction | Concrete renovation Bridge construction / renovation | | MAWEV Show, St. Pölten March 24 – 27 |





| Issue | Date of publication Closing date | Construction equipment | Building materials and construction methods | Business management | Events |
|--|--|--|---|------------------------|---|
| 3+4 | CD: March 16 construction hoists, telescopes Breaking, screening, conveying Demolition: excavators and attachments | | Hydraulic engineering Old building renovation, sealing working clothes Traffic route construction Construction software | Controlling | steinexpo Homberg, April 14 –17 BeBoSa Willingen, April 15 – 17 Intermat, April 19 – 24 InnoTrans Berlin, |
| | * With supplement B_ | l baufahrzeuge 1-2021 (construction vehicles) | | | April 27 – 30 |
| 5+6 | DP: May 25 CD: May 3 | Traid fair issue Tiefbau live Earthmoving: excavators, wheel loaders, dumpers machine control, Fleet management Special civil engineering, shoring equipment Engines Formwork and scaffolding Breaking, screening, conveying | Renovation and monument protection Transport and investment measures Roofing materials Building with wood | Calculation | Tiefbau live, Karlsruhe, June 10 – 12 |
| S1 Steel & metal construction | DP: June 16 CD: June 1 st | Special issue: steel construction metal construction Target audience: steel and metal construction firms Topics: perspectives of the steel construction industruction protection, hot-dip galvanization | , building authorities, architecture and eng | - | |



CD: Closing Date



^{*}The supplement B_I baufahrzeuge is published at a print run of 49,000 copies which are added to the professional magazines B_I baumagazin, B_I galabau (landscaping and horticulture), B_I umweltbau (trenchless and underground infrastructure construction)



| Issue | Date of publication Closing date | Construction equipment | Building materials and construction methods | Business management | Events |
|----------------------------|---|--|---|--|--|
| 7 | DP: July 15 CD: June 28 | Demolition: excavators and attachments paving machines Concrete pumps / truck mixers Construction vehicles, loading cranes Civil engineering and sewer construction Soil compaction, Compressors Mobile room systems | Building with concrete Paths and areas drainage Masonry construction Work clothing / occupational safety | Construction sitesmanagement / logistics | |
| 8+9 | DP: August 31 CD: August 12 | Excavators, wheel loaders, attachments Components: motors, gears, hydraulic power tools, diamond tools Construction site equipment Machines and devices for road construction cranes, elevators + lifting technology | Roof and wall building materials Construction software Building material recycling Engineering and traffic route construction working clothes | Controlling | NordBau Neumünster, September 8 – 12 Nufam, Karlsruhe, September 30 – October 3 |
| | * With Supplement B | L baufahrzeuge 2-2021 (construction vehicles) | | | |
| Steel & metal construction | n: 9,000 copies ngineering offices etals, aluminum; | | | | |





| Issue | Date of publication Closing date | Construction equipment | Building materials and construction methods | Business management | Events |
|------------|-------------------------------------|---|--|---------------------------------|--------|
| 10 | DP: October 15 CD: September 24 | Earthmoving: wheel loader, excavator, dumper machine control Fleet management Road construction: screening, pavers, compaction wear parts, maintenance Formwork technology | seal Work clothing, occupational safety Masonry construction | Customer loyalty and extraction | |
| 11+12 | DP: November 29 CD: November 9 | Mobile and tower cranes, telescopes, construction tools Demolition & processing: Breaking, screening, conveying Construction vehicles Power tools, diamond tools Road and civil engineering | Building materials for roofs and walls Plasters / plastering technology | Staffmanagement | |
| 1/ 2022 | DP: January 7 CD: December 16 | Construction vehicles, loading cranes, trailers Power tools, lasers Lifting technology for building construction, road construction Compact and mini excavators | Building materials for the shell and facade Roof building materials, insulation Construction software | | |

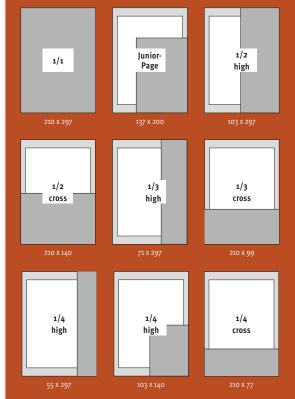


| Overview of topics | | | | | B_I b | aumaga | ızin issu | es 2021 | | | | |
|---|----------|---|-----|----------|----------|--------|-----------|----------|-----|----|----|-------|
| Construction equipment / Building materials and methods | 1+2 | 2 | 3+4 | BFI | 5+6 | SI | 7 | 8+9 | BF2 | S2 | 10 | 11+12 |
| Bricking | ~ | | | | | | ~ | | | | ~ | ~ |
| Building construction: cranes, builder's hoists and hoisting technology | ~ | | ~ | | | | | ~ | | | | ~ |
| Concrete works: drilling + cutting | ~ | ~ | ~ | | | | | ~ | | | | ~ |
| Construction vehicles, trucks, low loaders, mounted gear | ~ | | | ~ | | | ~ | | ~ | | | ~ |
| Container systems | | | ~ | | | | ~ | | | | | |
| Crushing, screening, conveying | ~ | ~ | ~ | | ~ | | | | | | | ~ |
| Demolition, treatment and recycling | ~ | | ~ | | | | | ~ | | | | ~ |
| Dewatering, paving, outdoor facilities (horticulture) | ~ | | | | | | ~ | | | | | |
| Earth moving: excavators, wheel loaders, dumpers | | ~ | | | ~ | | | | | | ~ | |
| Engines, hydraulics and components | ~ | | | ~ | ~ | | | ~ | ~ | | | |
| Formwork – Building with concrete | | ~ | | | ~ | | | | | | ~ | |
| Plastering, timber and building materials for roofing + walls | ~ | | ~ | | ~ | | ~ | ~ | | | ~ | ~ |
| Power tools | ~ | | | | | | | ~ | | | | ~ |
| Road construction: cutters, pavers, compaction equipment | ~ | | ~ | | | | | ~ | | | ~ | |
| Software for construction | ~ | | ~ | | | | | ~ | | | | ~ |
| Special heavy construction, sheeting equipment | ~ | | | | ~ | | | | | | | |
| Steel and metal construction | | | | | | ~ | | | | ~ | | |
| Waterproofing, construction chemistry | ~ | | ~ | | | | | | | | ~ | |
| Working clothes, work safety | | | ~ | | | | ~ | ~ | | | ~ | |

advertisement formats / print space (width x height)



bleed (+ 3 mm cut)





advertising prices

| | mm (width x height) | b/w | 2-c* | 3-c* | 4-c* | |
|--|---------------------|-------|-------|-------|-------|--|
| cover position | 210 x 173 | | | | 2,990 | |
| 2 nd or 4 th jacket page | 210 x 297 | | | | 4,510 | |
| 1/1 | 185 x 250 | 3,050 | 3,450 | 3,850 | 4,250 | |
| 3/4 high | 137 × 250 | 2.450 | 2040 | 2.450 | 2.050 | |
| 3/4 cross | 185 x 190 | 2,650 | 3,040 | 3,450 | 3,850 | |
| 2/3 cross | 185 x 170 | 2,450 | 2,850 | 3,250 | 3,650 | |
| JuniorPage | 125 x 185 | 1,650 | 2,050 | 2,450 | 2,850 | |
| 1/2 high | 90 x 250 | 1,450 | 2.050 | 2.450 | 2.050 | |
| 1/2 cross | 185 x 125 | 1,650 | 2,050 | 2,450 | 2,850 | |
| 1/3 high | 59 x 250 | 1250 | 1.450 | 1./50 | 1050 | |
| 1/3 cross | 185 x 84 | 1,250 | 1,450 | 1,650 | 1,850 | |
| 1/4 high | 90 x 125 | | | | | |
| 1/4 high | 43 x 250 | 1,040 | 1,190 | 1,340 | 1,490 | |
| 1/4 cross | 185 x 62 | | | | | |
| 1/6 cross | 90 x 85 | | | | | |
| 1/6 cross | 185 × 42 | 620 | 680 | 740 | 800 | |
| 1/8 high | 90 x 62 | | | | | |
| 1/8 high | 43 x 125 | 515 | 565 | 615 | 665 | |
| 1/8 cross | 185 x 31 | | | | | |
| 1/16 high | 43 × 70 | | | | | |
| 1/16 cross | 90 x 35 | 325 | 375 | 425 | 475 | |

Reductions

for advertisement series within 12 months

3 ads 5 % 4 ads 10 %

6 ads 15 %

Print space

185 mm wide, 250 mm high 3 columns of 59 mm each

Magazine format

210 mm wide, 297 mm high

Bleed 3 mm bleed

Inserts incl. postal fees

up to 15 g per 1,000 € 189. up to 25 g per 1,000 € 240.any 25 g nore € 146.- **Bound inserts**

2-pages € 2,900.-4-pages € 3,440.-

Delivery address for inserts/bound inserts

upon request

Print documents

optimized print data as PDF by email to anzeigen@bi-medien.de open data programmes only upon request

production of print documents by publisher

at cost price

Payment conditions

8 days after receipt of invoice – 2% discount or 30 days net. Advance payment respectively via bank collection

3% discount



You have questions about our products?
Your media contact:

all prices plus VAT

Colour prices for smaller advertisements upon request. Basis prices for advertisements not corresponding to format: per mm € 4.- for 43mm column and € 4.8 for 5 mm column. Reductions only granted on basis price.

* Prices are only valid for colours according to Euroskala. Specially requested colours will be charged at € 600, per colour unrelated to the advertisement format.



Paul Fröhlich advertising manager B_I baumagazin

tel.: 0049-431/53592-11 p.froehlich@bi-medien.de



Bernd Matheis advertising manager B_I baumagazin

tel.: 0049-431/53592-38 b.matheis@bi-medien.de



Diego Casiraghi representative office Italy

tel.: (+39) 031 261407 diego@casiraghi-adv.com

