



# Greater Austin Area MLS Statistics

## August 2020 MLS Areas

 Independence Title

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# INDEPENDENCE TITLE MLS STATISTICS

## How to Use

### OVERVIEW

Our statistics are based solely on data from the Austin Board of Realtors MLS and therefore will not include all possible sales in the greater Austin area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to members of the Austin Board of Realtors.

### Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.  
Example: 1,3,6,7,9 6 is the median. (The average is 5.2)  
Example: 1,3,4,6,8,9 The median is the average of 4 and 6,  $4+6 / 2 = 5$ . (The average is 5.17)
- The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

### Months of Inventory

- The months of inventory statistic answers the question: "If we kept selling the current active listings at the same rate we sold them in the previous month, how many months would it be until all the listings were sold?" For example, if there are 50 properties currently for sale in a certain area and last month there were 10 sales in that area, we can say the area has 5 months of inventory (50 active listings divided by 10 sold equals 5).
- While there is no universal standard for calculating months of inventory, the most common way is to take a snapshot of the number of active listings on a certain day each month and use that as the figure for dividing. Independence Title uses the number of active listings on the 15<sup>th</sup> day of each month divided by the total sales for that month.
- The months of inventory statistic is often used to determine if the local market is a seller's or buyer's market, and though it can be helpful for this purpose, it's important to look at the recent trend over the past months to get the most accurate picture of inventory in your area. For example, four months of inventory would generally be considered a sign of a seller's market, but if the trend line shows the figure rapidly increasing over the last several months, that could be an early sign of an oversupply. Conversely, a recent, significant decrease in months of inventory for a given area may be a sign that area is becoming "hot" for sellers, even if the current figure is higher than what would normally be considered a "seller's market."

### Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

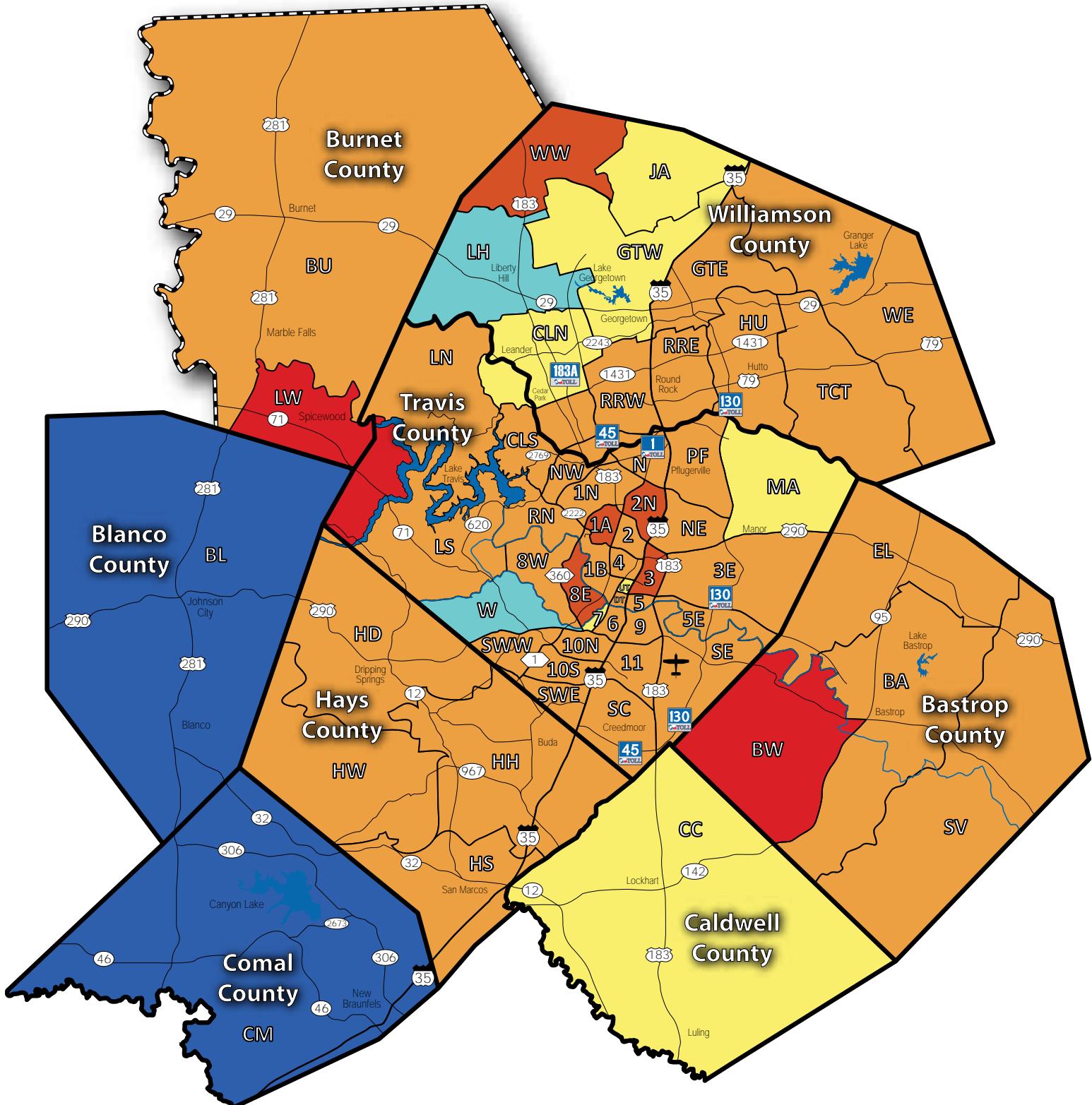
### Zip Code Statistics vs MLS Areas

Independence Title publishes statistics both by MLS area and zip code. Both are useful in different circumstances, but keep in mind that MLS areas are created by the Board for consistency in both home value and area of town, whereas zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# Median Sales Price Heat Map

2020 YTD compared to 2019 YTD - August 2020 Update

-25% or more	-15% to -24%	-5% to -14%	-1% to -4%	0 to +4%	+5% to +14%	+15% to 24%	+25% or more
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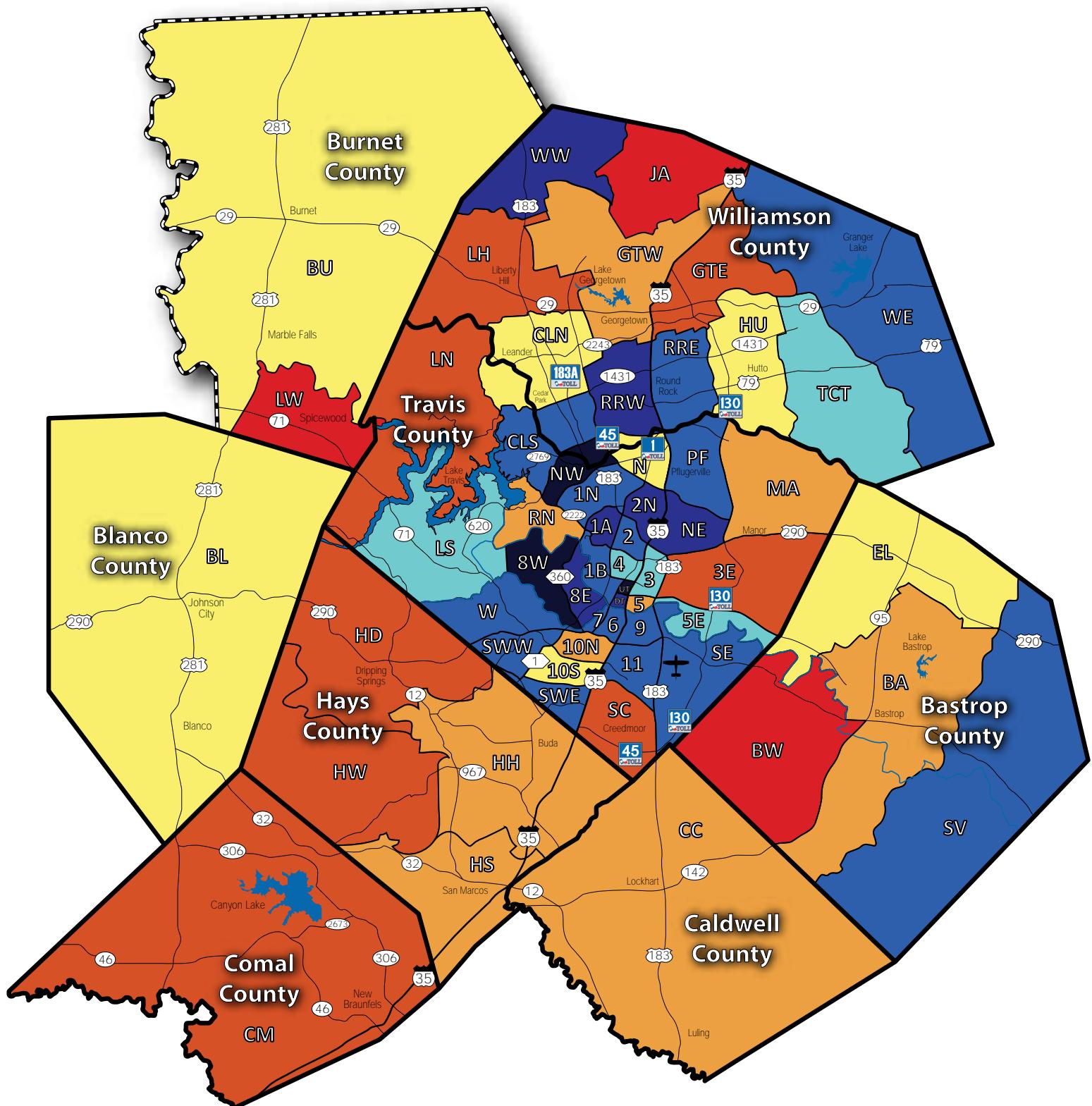


Independence Title

# Number of Sales Heat Map

2020 YTD compared to 2019 YTD - August 2020 Update

-25% or more   -15% to -24%   -5% to -14%   -1% to -4%   0 to +4%   +5% to +14%   +15% to 24%   +25% or more



# Months of Inventory Heat Map

August 2020

8+ months

7 months

6 Months

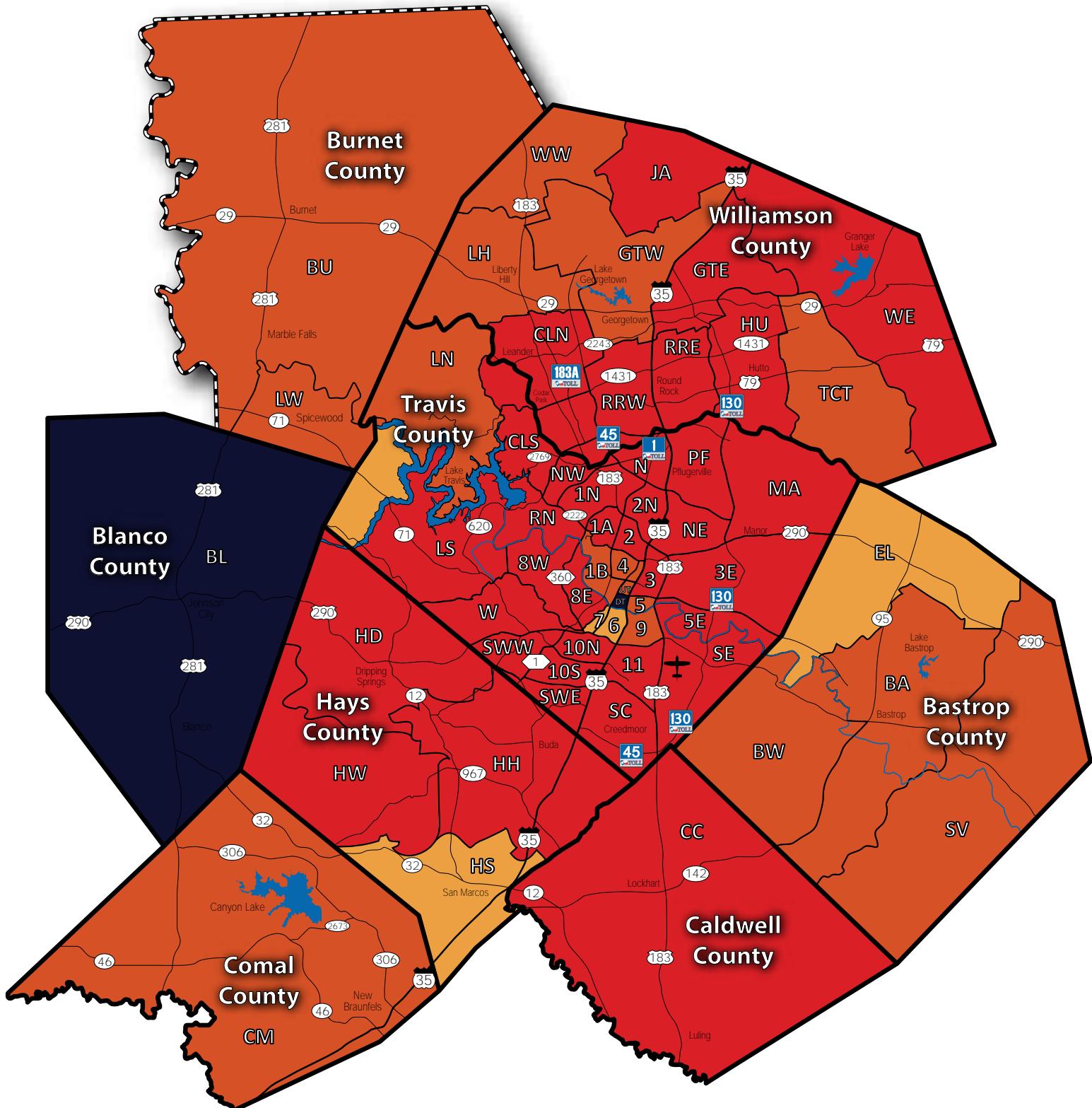
5 Months

4 Months

3 Months

2 Months

0 to 1 Month



## Greater Austin Area

## Residential Statistics

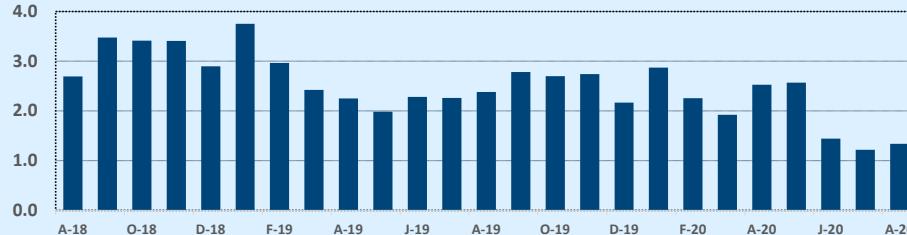
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	3,825	3,515	+8.8%	25,149	24,951	+0.8%
Condo/TH Sales	334	331	+0.9%	2,090	2,245	-6.9%
Total Sales	4,159	3,846	+8.1%	27,239	27,196	+0.2%
New Homes Only	398	362	+9.9%	3,191	3,063	+4.2%
Resale Only	3,761	3,484	+8.0%	24,048	24,133	-0.4%
Sales Volume	\$1,922,680,392	\$1,491,385,231	+28.9%	\$11,364,839,866	\$10,527,545,843	+8.0%
New Listings	4,224	4,232	-0.2%	34,254	35,797	-4.3%
Pending	4,866	3,532	+37.8%	31,392	28,810	+9.0%
Withdrawn	362	571	-36.6%	2,796	3,375	-17.2%
Expired	212	294	-27.9%	1,678	2,062	-18.6%
Months of Inventory	1.3	2.4	-43.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$468,664	\$395,288	+18.6%	\$423,313	\$394,203	+7.4%
List Price/SqFt	\$207	\$191	+8.5%	\$198	\$189	+5.0%
Sold Price	\$462,294	\$387,776	+19.2%	\$417,227	\$387,099	+7.8%
Sold Price/SqFt	\$206	\$188	+8.5%	\$196	\$186	+5.5%
Sold Price / Orig LP	98.6%	97.0%	+8.5%	98.1%	97.2%	+0.9%
DOM	41	50	-19.1%	47	53	-10.8%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$349,900	\$319,900	+9.4%	\$332,240	\$314,900	+5.5%
List Price/SqFt	\$171	\$160	+7.0%	\$166	\$158	+4.9%
Sold Price	\$349,900	\$315,000	+11.1%	\$330,000	\$309,900	+6.5%
Sold Price/SqFt	\$171	\$158	+7.7%	\$164	\$156	+5.2%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	99.0%	98.0%	+1.0%
DOM	13	23	-43.5%	17	22	-22.7%

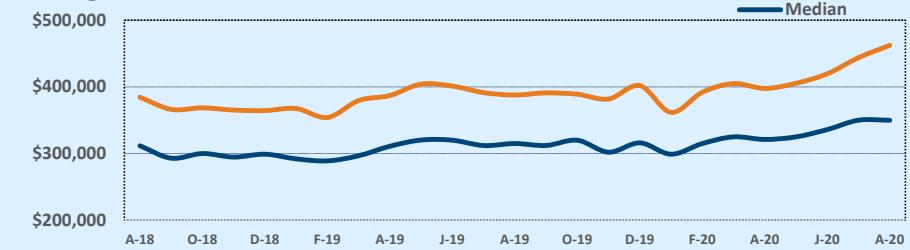
### Months of Inventory - Last Two Years



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Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	71	75	54	728	632	54
\$150,000- \$199,999	183	177	38	1,646	1,434	42
\$200,000- \$249,999	590	572	30	4,853	4,426	40
\$250,000- \$299,999	701	734	40	5,913	4,793	50
\$300,000- \$349,999	502	528	40	4,255	3,581	46
\$350,000- \$399,999	494	459	39	3,672	2,901	50
\$400,000- \$449,999	309	316	46	2,443	2,062	46
\$450,000- \$499,999	248	252	32	2,147	1,589	47
\$500,000- \$549,999	182	172	36	1,343	1,157	42
\$550,000- \$599,999	170	158	41	1,328	960	48
\$600,000- \$699,999	220	224	46	1,682	1,200	51
\$700,000- \$799,999	150	138	51	1,110	747	44
\$800,000- \$899,999	97	82	51	681	466	54
\$900,000- \$999,999	48	55	50	453	271	57
\$1M - \$1.99M	189	153	54	1,452	811	68
\$2M - \$2.99M	44	36	109	318	126	99
\$3M+	26	28	60	230	83	83
Totals	4,224	4,159	41	34,254	27,239	47

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years

### Number of Sales - Last Two Years



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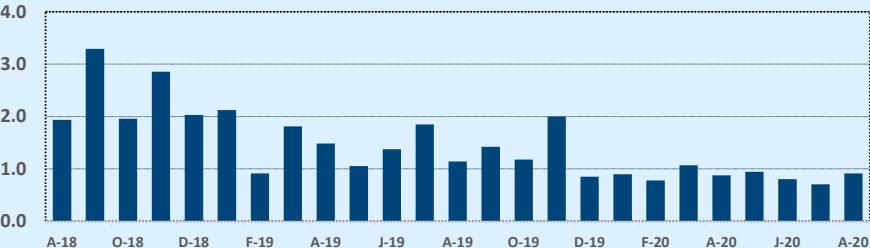
## MLS Area 1A

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	27	35	-22.9%	190	222	-14.4%
Condo/TH Sales	8	21	-61.9%	74	111	-33.3%
Total Sales	35	56	-37.5%	264	333	-20.7%
New Homes Only	1	--	--	6	5	+20.0%
Resale Only	34	56	-39.3%	258	328	-21.3%
Sales Volume	\$25,937,619	\$32,443,491	-20.1%	\$176,598,250	\$190,353,575	-7.2%
New Listings	61	46	+32.6%	336	405	-17.0%
Pending	46	41	+12.2%	288	349	-17.5%
Withdrawn	3	9	-66.7%	20	34	-41.2%
Expired	1	5	-80.0%	13	22	-40.9%
Months of Inventory	0.9	1.1	-20.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$748,314	\$585,808	+27.7%	\$670,843	\$579,912	+15.7%
List Price/SqFt	\$311	\$269	+15.4%	\$289	\$271	+6.9%
Sold Price	\$741,075	\$579,348	+27.9%	\$668,933	\$571,632	+17.0%
Sold Price/SqFt	\$308	\$267	+15.6%	\$289	\$267	+8.2%
Sold Price / Orig LP	98.1%	96.6%	+1.6%	98.9%	97.0%	+1.9%
DOM	19	24	-20.6%	22	33	-32.5%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$769,000	\$562,000	+36.8%	\$699,000	\$584,900	+19.5%
List Price/SqFt	\$323	\$265	+21.7%	\$287	\$267	+7.8%
Sold Price	\$752,000	\$579,750	+29.7%	\$690,000	\$575,000	+20.0%
Sold Price/SqFt	\$320	\$257	+24.5%	\$283	\$259	+9.3%
Sold Price / Orig LP	99.0%	98.0%	+1.0%	99.0%	98.0%	+1.0%
DOM	5	12	-58.3%	5	12	-58.3%

## Months of Inventory - Last Two Years



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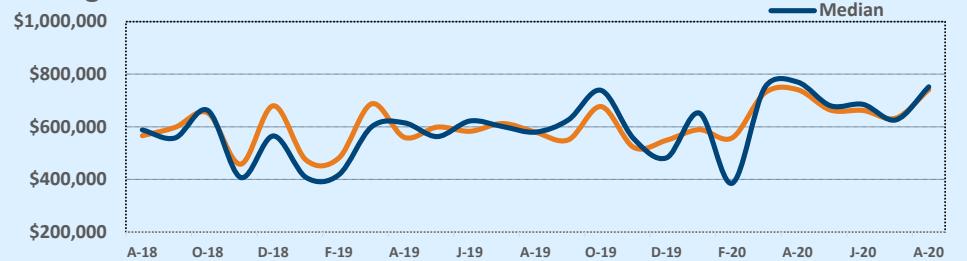
## Residential Statistics



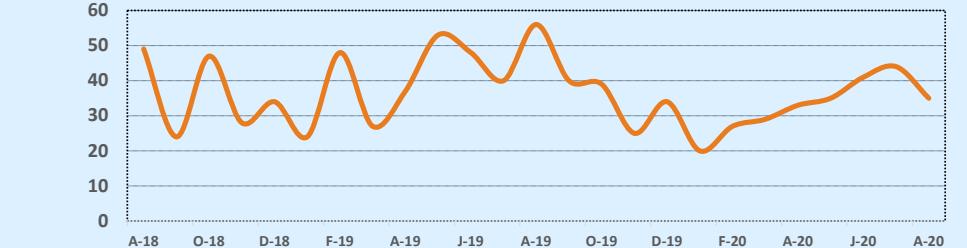
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	1	8
\$150,000- \$199,999	2	--	--	8	10	33
\$200,000- \$249,999	10	2	48	37	26	19
\$250,000- \$299,999	7	2	20	20	17	44
\$300,000- \$349,999	4	2	44	16	10	23
\$350,000- \$399,999	7	3	2	29	22	9
\$400,000- \$449,999	4	1	10	10	6	5
\$450,000- \$499,999	3	--	--	6	2	60
\$500,000- \$549,999	--	2	3	7	7	7
\$550,000- \$599,999	2	1	93	13	8	38
\$600,000- \$699,999	4	3	13	22	25	18
\$700,000- \$799,999	6	5	37	45	39	25
\$800,000- \$899,999	6	4	9	39	32	12
\$900,000- \$999,999	2	4	2	29	21	17
\$1M - \$1.99M	3	6	12	53	38	32
\$2M - \$2.99M	1	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	61	35	19	336	264	22

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



## MLS Area 1B

## Residential Statistics

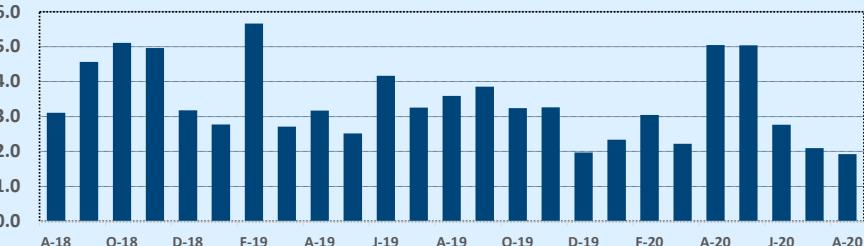
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	43	31	+38.7%	205	227	-9.7%
Condo/TH Sales	12	6	+100.0%	65	69	-5.8%
Total Sales	55	37	+48.6%	270	296	-8.8%
New Homes Only	3	--	--	14	18	-22.2%
Resale Only	52	37	+40.5%	256	278	-7.9%
Sales Volume	\$80,523,542	\$41,702,500	+93.1%	\$325,575,554	\$308,430,427	+5.6%
New Listings	52	54	-3.7%	456	471	-3.2%
Pending	42	44	-4.5%	295	308	-4.2%
Withdrawn	14	7	+100.0%	79	85	-7.1%
Expired	2	11	-81.8%	23	32	-28.1%
Months of Inventory	1.9	3.6	-46.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$1,566,489	\$1,179,446	+32.8%	\$1,258,207	\$1,086,777	+15.8%
List Price/SqFt	\$499	\$452	+10.3%	\$468	\$438	+6.8%
Sold Price	\$1,464,064	\$1,127,095	+29.9%	\$1,205,835	\$1,041,995	+15.7%
Sold Price/SqFt	\$483	\$433	+11.4%	\$454	\$422	+7.7%
Sold Price / Orig LP	95.7%	92.9%	+3.1%	95.0%	94.4%	+0.5%
DOM	37	53	-30.7%	45	56	-19.0%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$1,188,500	\$899,000	+32.2%	\$944,950	\$850,000	+11.2%
List Price/SqFt	\$491	\$449	+9.3%	\$452	\$427	+5.8%
Sold Price	\$1,070,000	\$890,000	+20.2%	\$925,000	\$817,500	+13.1%
Sold Price/SqFt	\$474	\$437	+8.6%	\$436	\$408	+6.8%
Sold Price / Orig LP	98.0%	94.0%	+4.3%	96.0%	96.0%	--
DOM	17	35	-51.4%	21	25	-16.0%

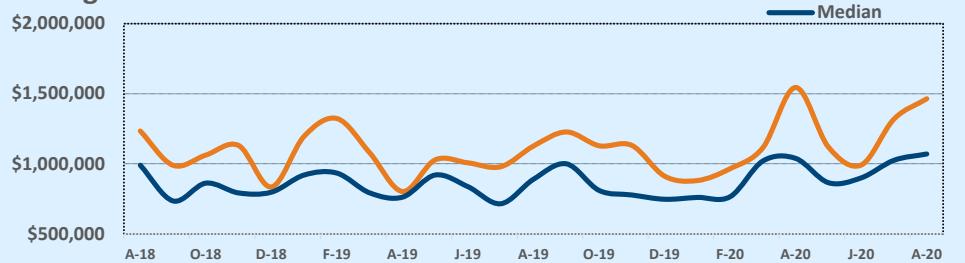
### Months of Inventory - Last Two Years



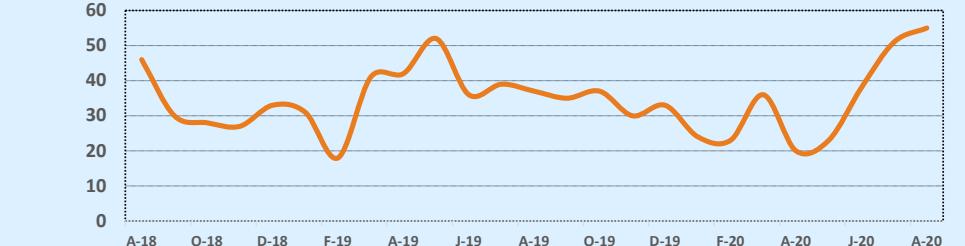
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	--	--	2	1	3
\$200,000- \$249,999	--	--	--	2	3	4
\$250,000- \$299,999	2	4	48	25	17	51
\$300,000- \$349,999	3	1	3	15	9	21
\$350,000- \$399,999	1	2	40	9	5	21
\$400,000- \$449,999	2	1	2	7	7	87
\$450,000- \$499,999	1	--	--	7	3	44
\$500,000- \$549,999	3	4	7	9	6	8
\$550,000- \$599,999	3	--	--	12	7	36
\$600,000- \$699,999	2	4	8	33	18	29
\$700,000- \$799,999	3	3	141	29	26	67
\$800,000- \$899,999	2	3	35	33	27	48
\$900,000- \$999,999	--	2	4	32	15	63
\$1M - \$1.99M	19	18	28	164	91	42
\$2M - \$2.99M	5	5	65	38	15	40
\$3M+	5	8	39	39	20	48
Totals	52	55	37	456	270	45

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area 1N

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	50	51	-2.0%	289	338	-14.5%
Condo/TH Sales	5	7	-28.6%	36	29	+24.1%
Total Sales	55	58	-5.2%	325	367	-11.4%
New Homes Only	--	--	--	4	4	--
Resale Only	55	58	-5.2%	321	363	-11.6%
Sales Volume	\$30,347,739	\$28,544,085	+6.3%	\$167,194,036	\$174,616,810	-4.3%
New Listings	52	49	+6.1%	411	420	-2.1%
Pending	50	48	+4.2%	359	382	-6.0%
Withdrawn	5	3	+66.7%	17	18	-5.6%
Expired	2	3	-33.3%	7	9	-22.2%
Months of Inventory	0.6	1.0	-42.6%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$548,816	\$497,442	+10.3%	\$514,555	\$477,279	+7.8%
List Price/SqFt	\$240	\$242	-0.8%	\$246	\$228	+7.9%
Sold Price	\$551,777	\$492,139	+12.1%	\$514,443	\$475,795	+8.1%
Sold Price/SqFt	\$242	\$239	+1.0%	\$247	\$228	+8.3%
Sold Price / Orig LP	99.8%	98.0%	+1.9%	99.4%	98.7%	+0.7%
DOM	15	18	-19.2%	17	25	-32.3%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$539,900	\$474,250	+13.8%	\$484,500	\$446,760	+8.4%
List Price/SqFt	\$245	\$236	+3.8%	\$247	\$227	+9.1%
Sold Price	\$531,750	\$465,000	+14.4%	\$489,000	\$450,000	+8.7%
Sold Price/SqFt	\$249	\$238	+4.5%	\$248	\$225	+10.0%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	99.0%	+1.0%
DOM	5	11	-52.4%	5	6	-16.7%

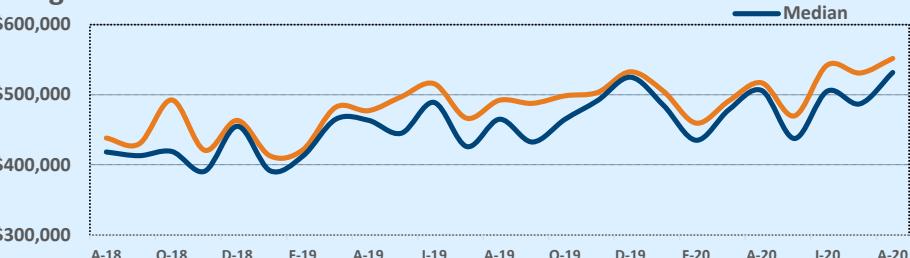
## Residential Statistics

## Independence Title

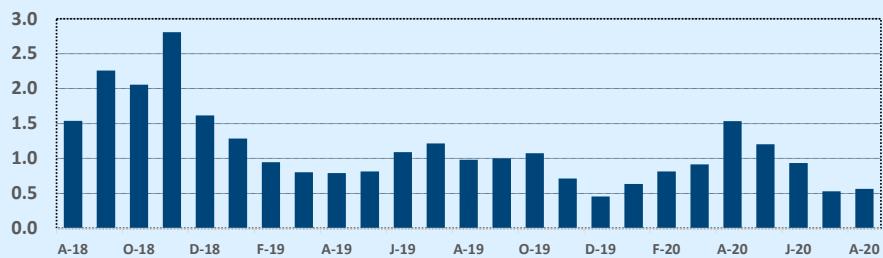
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	1	46	4	2	31
\$200,000- \$249,999	1	--	--	11	8	17
\$250,000- \$299,999	6	3	15	21	13	11
\$300,000- \$349,999	3	--	--	16	16	19
\$350,000- \$399,999	7	4	11	44	33	25
\$400,000- \$449,999	6	6	39	67	59	17
\$450,000- \$499,999	6	9	25	53	39	12
\$500,000- \$549,999	1	6	3	32	38	12
\$550,000- \$599,999	3	8	8	48	32	12
\$600,000- \$699,999	8	10	11	49	43	18
\$700,000- \$799,999	5	4	4	35	20	16
\$800,000- \$899,999	2	1	6	16	14	37
\$900,000- \$999,999	1	1	2	8	5	6
\$1M - \$1.99M	1	2	6	5	3	6
\$2M - \$2.99M	--	--	--	2	--	--
\$3M+	--	--	--	--	--	--
Totals	52	55	15	411	325	17

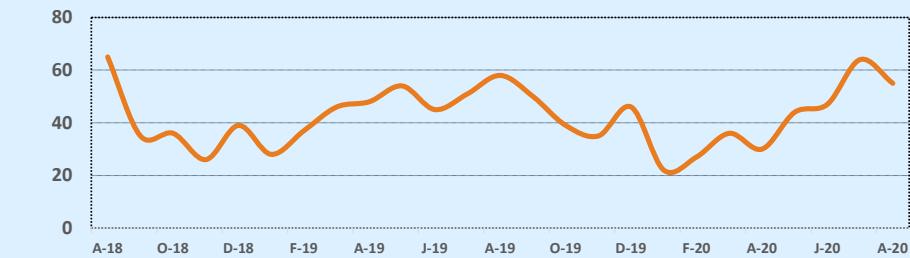
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 2

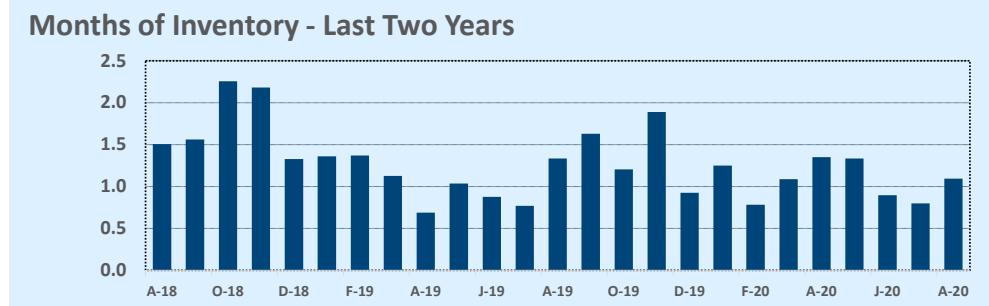
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	42	43	-2.3%	305	347	-12.1%
Condo/TH Sales	11	11	--	89	81	+9.9%
Total Sales	53	54	-1.9%	394	428	-7.9%
New Homes Only	6	4	+50.0%	44	42	+4.8%
Resale Only	47	50	-6.0%	350	386	-9.3%
Sales Volume	\$28,990,580	\$22,958,575	+26.3%	\$199,794,156	\$194,008,466	+3.0%
New Listings	55	68	-19.1%	507	515	-1.6%
Pending	71	55	+29.1%	438	439	-0.2%
Withdrawn	10	2	+400.0%	45	33	+36.4%
Expired	1	--	--	22	15	+46.7%
Months of Inventory	1.1	1.3	-17.9%	N/A	N/A	--

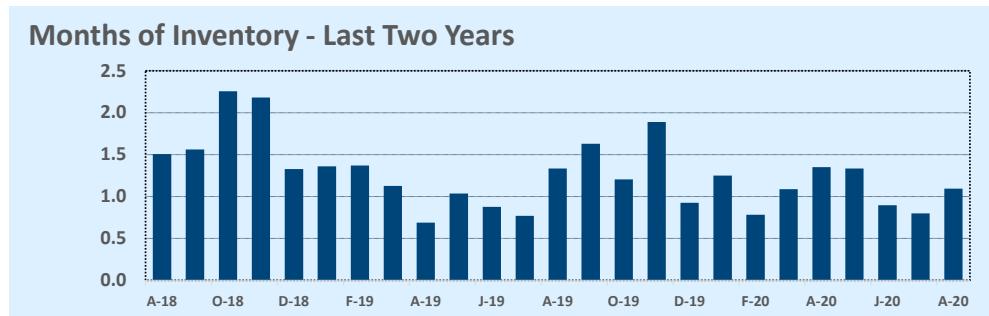
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$541,632	\$424,246	+27.7%	\$506,310	\$456,788	+10.8%
List Price/SqFt	\$338	\$319	+5.9%	\$338	\$319	+6.0%
Sold Price	\$546,992	\$425,159	+28.7%	\$507,092	\$453,291	+11.9%
Sold Price/SqFt	\$342	\$319	+7.1%	\$339	\$316	+7.1%
Sold Price / Orig LP	100.0%	98.6%	+1.4%	99.3%	98.0%	+1.3%
DOM	17	20	-15.1%	22	24	-7.9%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$465,000	\$408,450	+13.8%	\$475,000	\$429,500	+10.6%
List Price/SqFt	\$340	\$310	+9.7%	\$333	\$316	+5.4%
Sold Price	\$475,000	\$409,700	+15.9%	\$475,500	\$427,850	+11.1%
Sold Price/SqFt	\$340	\$322	+5.6%	\$338	\$316	+7.1%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
DOM	5	7	-28.6%	7	7	--



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	6	4	18
\$150,000- \$199,999	4	6	10	40	39	26
\$200,000- \$249,999	--	2	1	27	21	10
\$250,000- \$299,999	1	1	2	9	7	49
\$300,000- \$349,999	2	2	22	15	14	15
\$350,000- \$399,999	5	3	37	32	25	54
\$400,000- \$449,999	6	8	21	56	47	29
\$450,000- \$499,999	6	6	17	80	57	14
\$500,000- \$549,999	5	5	15	46	52	23
\$550,000- \$599,999	3	2	9	56	30	19
\$600,000- \$699,999	10	5	14	54	39	12
\$700,000- \$799,999	8	6	14	37	24	17
\$800,000- \$899,999	2	1	102	16	8	36
\$900,000- \$999,999	--	1	8	8	6	27
\$1M - \$1.99M	3	5	9	25	21	19
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	55	53	17	507	394	22



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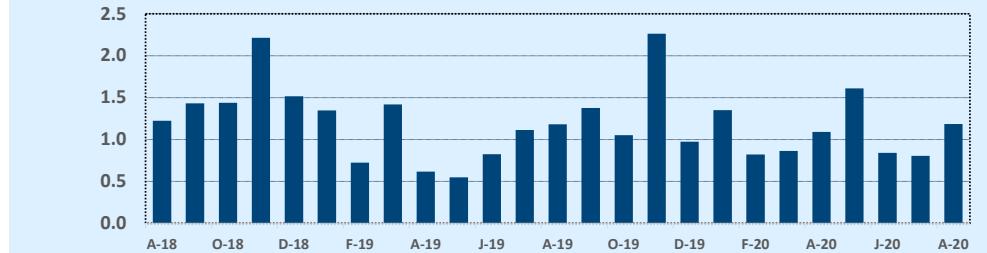
## MLS Area 2N

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	27	32	-15.6%	191	233	-18.0%
Condo/TH Sales	11	12	-8.3%	53	75	-29.3%
Total Sales	38	44	-13.6%	244	308	-20.8%
New Homes Only	--	--	--	--	--	--
Resale Only	38	44	-13.6%	244	308	-20.8%
Sales Volume	\$12,699,800	\$11,959,256	+6.2%	\$80,441,248	\$86,747,922	-7.3%
New Listings	47	40	+17.5%	321	346	-7.2%
Pending	39	34	+14.7%	287	312	-8.0%
Withdrawn	--	3	--	16	17	-5.9%
Expired	2	4	-50.0%	8	14	-42.9%
Months of Inventory	1.2	1.2	+0.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$331,087	\$272,435	+21.5%	\$329,174	\$283,731	+16.0%
List Price/SqFt	\$233	\$217	+7.3%	\$226	\$203	+11.3%
Sold Price	\$334,205	\$271,801	+23.0%	\$329,677	\$281,649	+17.1%
Sold Price/SqFt	\$236	\$217	+8.7%	\$227	\$202	+12.4%
Sold Price / Orig LP	100.2%	99.7%	+0.5%	99.4%	98.3%	+1.1%
DOM	14	13	+10.3%	19	23	-18.1%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$345,000	\$279,450	+23.5%	\$332,395	\$290,000	+14.6%
List Price/SqFt	\$232	\$213	+8.9%	\$224	\$198	+13.2%
Sold Price	\$352,500	\$270,250	+30.4%	\$335,000	\$285,500	+17.3%
Sold Price/SqFt	\$236	\$221	+6.9%	\$225	\$199	+13.5%
Sold Price / Orig LP	99.5%	100.0%	-0.5%	100.0%	100.0%	--
DOM	5	7	-28.6%	5	7	-28.6%

## Months of Inventory - Last Two Years



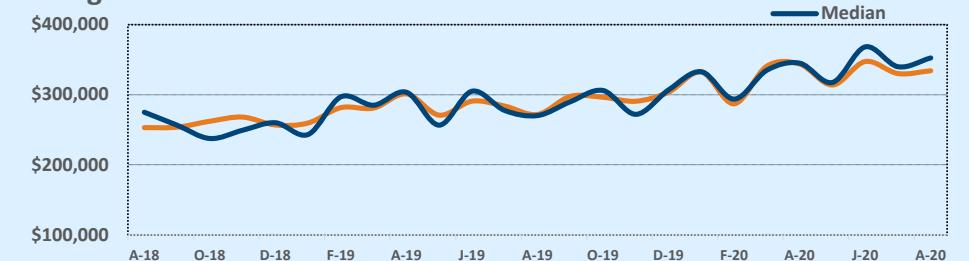
## Residential Statistics

## Independence Title

## August 2020

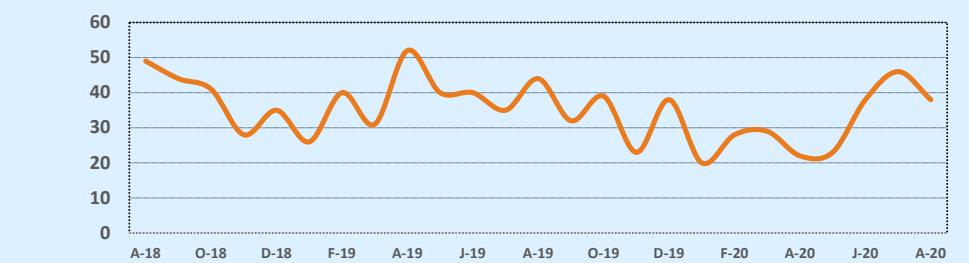
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	--	--	11	9	25
\$150,000- \$199,999	5	7	12	41	29	13
\$200,000- \$249,999	4	6	5	34	30	19
\$250,000- \$299,999	5	1	6	29	26	11
\$300,000- \$349,999	7	4	3	42	40	18
\$350,000- \$399,999	7	7	15	43	34	30
\$400,000- \$449,999	8	7	27	55	41	20
\$450,000- \$499,999	5	3	13	30	22	8
\$500,000- \$549,999	2	1	3	10	7	8
\$550,000- \$599,999	2	1	60	12	3	38
\$600,000- \$699,999	--	1	20	11	3	68
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	47	38	14	321	244	19

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area 3

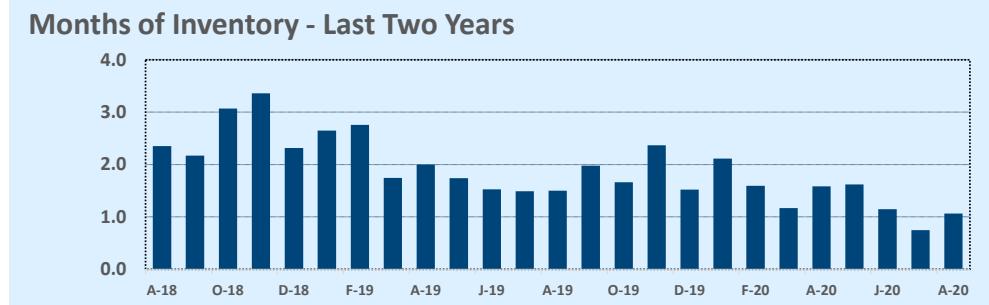
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	57	36	+58.3%	348	335	+3.9%
Condo/TH Sales	7	18	-61.1%	53	83	-36.1%
Total Sales	64	54	+18.5%	401	418	-4.1%
New Homes Only	2	4	-50.0%	40	28	+42.9%
Resale Only	62	50	+24.0%	361	390	-7.4%
Sales Volume	\$31,569,071	\$20,578,303	+53.4%	\$189,229,210	\$171,192,390	+10.5%
New Listings	70	61	+14.8%	515	532	-3.2%
Pending	75	37	+102.7%	456	432	+5.6%
Withdrawn	6	7	-14.3%	41	47	-12.8%
Expired	2	5	-60.0%	20	33	-39.4%
Months of Inventory	1.1	1.5	-29.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$489,600	\$385,429	+27.0%	\$471,648	\$416,036	+13.4%
List Price/SqFt	\$323	\$292	+10.8%	\$302	\$286	+5.6%
Sold Price	\$493,267	\$381,080	+29.4%	\$471,893	\$409,551	+15.2%
Sold Price/SqFt	\$327	\$289	+13.1%	\$302	\$281	+7.7%
Sold Price / Orig LP	100.0%	98.2%	+1.8%	98.5%	97.1%	+1.4%
DOM	17	35	-50.8%	26	36	-27.4%

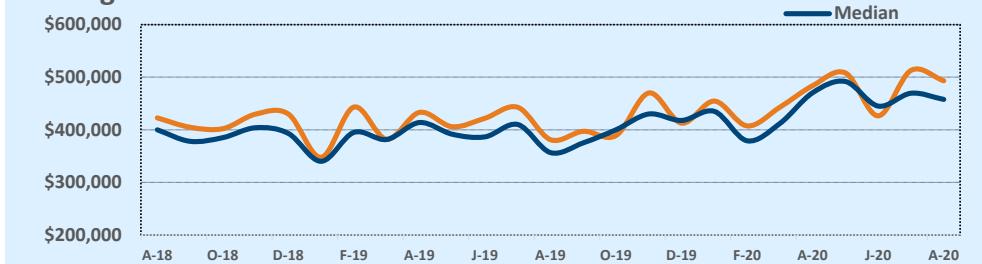
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$449,975	\$359,500	+25.2%	\$449,900	\$397,000	+13.3%
List Price/SqFt	\$322	\$278	+15.8%	\$295	\$271	+9.2%
Sold Price	\$457,750	\$356,500	+28.4%	\$450,000	\$390,000	+15.4%
Sold Price/SqFt	\$319	\$272	+17.2%	\$301	\$268	+12.3%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
DOM	6	14	-57.1%	7	12	-41.7%



Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	2	27	13	10	84
\$200,000- \$249,999	3	4	6	38	26	28
\$250,000- \$299,999	3	1	4	17	21	28
\$300,000- \$349,999	6	3	38	45	31	24
\$350,000- \$399,999	6	7	21	71	48	30
\$400,000- \$449,999	11	12	13	73	62	19
\$450,000- \$499,999	13	11	9	77	56	26
\$500,000- \$549,999	4	6	34	39	37	35
\$550,000- \$599,999	6	3	26	39	22	25
\$600,000- \$699,999	9	5	12	51	46	28
\$700,000- \$799,999	3	5	6	30	29	10
\$800,000- \$899,999	1	3	33	10	7	31
\$900,000- \$999,999	--	1	40	7	3	15
\$1M - \$1.99M	3	1	4	5	3	7
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	70	64	17	515	401	26

### Average & Median Sales Price - Last Two Years



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## MLS Area 3E

## Residential Statistics

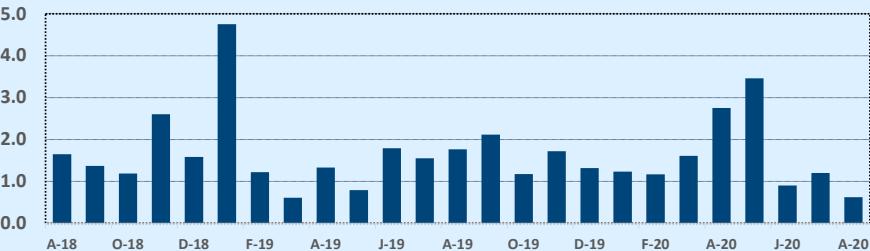
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	24	17	+41.2%	158	132	+19.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	24	17	+41.2%	158	132	+19.7%
New Homes Only	4	5	-20.0%	25	22	+13.6%
Resale Only	20	12	+66.7%	133	110	+20.9%
Sales Volume	\$7,207,705	\$5,200,653	+38.6%	\$48,179,449	\$36,620,553	+31.6%
New Listings	15	21	-28.6%	233	191	+22.0%
Pending	22	21	+4.8%	227	166	+36.7%
Withdrawn	1	1	--	9	7	+28.6%
Expired	--	--	--	6	7	-14.3%
Months of Inventory	0.6	1.8	-64.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$305,604	\$307,511	-0.6%	\$306,574	\$279,183	+9.8%
List Price/SqFt	\$188	\$176	+6.5%	\$182	\$166	+9.3%
Sold Price	\$300,321	\$305,921	-1.8%	\$304,933	\$277,428	+9.9%
Sold Price/SqFt	\$185	\$174	+6.0%	\$181	\$165	+9.6%
Sold Price / Orig LP	96.0%	97.8%	-1.8%	98.1%	98.5%	-0.4%
DOM	35	37	-5.5%	32	27	+18.5%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$278,355	\$242,000	+15.0%	\$277,115	\$240,495	+15.2%
List Price/SqFt	\$186	\$179	+3.9%	\$178	\$167	+6.7%
Sold Price	\$275,908	\$237,165	+16.3%	\$275,063	\$238,700	+15.2%
Sold Price/SqFt	\$188	\$172	+9.3%	\$178	\$163	+9.5%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	100.0%	--
DOM	5	34	-86.8%	10	11	-9.1%

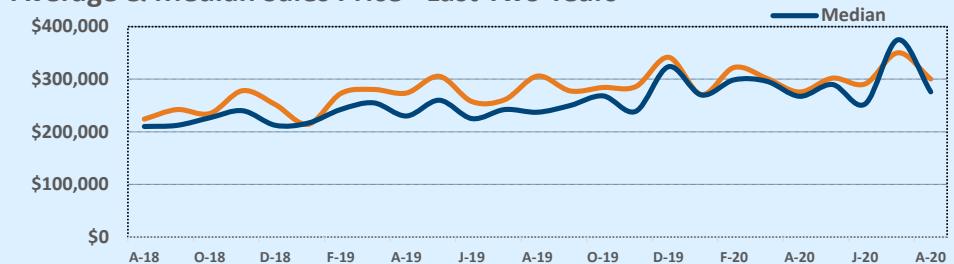
## Months of Inventory - Last Two Years



## Independence Title

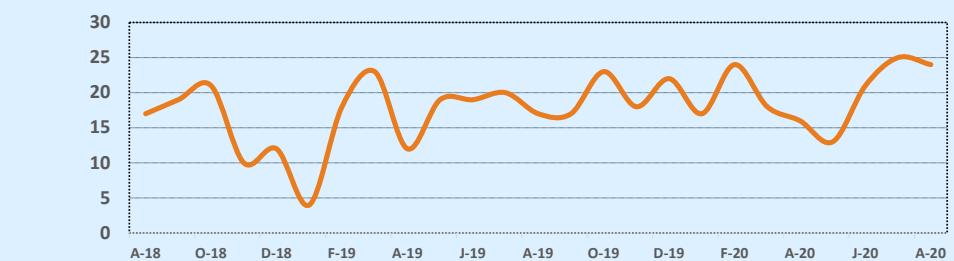
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	262	3	4	71
\$150,000- \$199,999	--	--	--	10	9	51
\$200,000- \$249,999	5	9	44	51	41	22
\$250,000- \$299,999	3	4	9	67	41	42
\$300,000- \$349,999	2	4	12	49	20	28
\$350,000- \$399,999	1	1	7	10	9	29
\$400,000- \$449,999	1	3	30	12	12	13
\$450,000- \$499,999	3	2	6	25	17	33
\$500,000- \$549,999	--	--	--	3	2	7
\$550,000- \$599,999	--	--	--	3	2	42
\$600,000- \$699,999	--	--	--	--	1	2
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	15	24	35	233	158	32

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area 4

## Residential Statistics

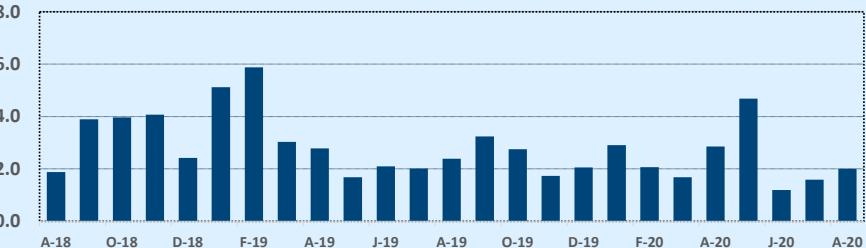
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	30	25	+20.0%	201	223	-9.9%
Condo/TH Sales	10	11	-9.1%	84	72	+16.7%
Total Sales	40	36	+11.1%	285	295	-3.4%
New Homes Only	5	3	+66.7%	28	25	+12.0%
Resale Only	35	33	+6.1%	257	270	-4.8%
Sales Volume	\$25,309,584	\$19,707,534	+28.4%	\$177,024,084	\$159,516,919	+11.0%
New Listings	55	51	+7.8%	391	409	-4.4%
Pending	51	31	+64.5%	326	323	+0.9%
Withdrawn	7	12	-41.7%	41	43	-4.7%
Expired	2	3	-33.3%	20	28	-28.6%
Months of Inventory	2.0	2.4	-16.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$642,342	\$558,755	+15.0%	\$627,523	\$547,923	+14.5%
List Price/SqFt	\$414	\$355	+16.5%	\$386	\$365	+5.8%
Sold Price	\$632,740	\$547,432	+15.6%	\$621,137	\$540,735	+14.9%
Sold Price/SqFt	\$410	\$349	+17.3%	\$383	\$360	+6.4%
Sold Price / Orig LP	96.8%	97.1%	-0.3%	98.1%	97.2%	+0.9%
DOM	19	55	-65.1%	42	42	-1.9%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$575,250	\$542,450	+6.0%	\$575,000	\$500,000	+15.0%
List Price/SqFt	\$425	\$349	+21.9%	\$375	\$361	+3.9%
Sold Price	\$584,693	\$537,500	+8.8%	\$570,000	\$500,000	+14.0%
Sold Price/SqFt	\$414	\$349	+18.7%	\$367	\$355	+3.5%
Sold Price / Orig LP	98.0%	98.0%	+0.0%	98.0%	98.0%	--
DOM	9	37	-76.7%	13	14	-7.1%

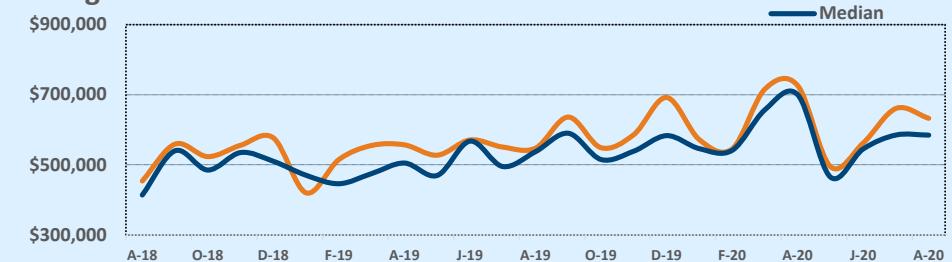
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	1	18
\$150,000- \$199,999	2	2	11	15	11	37
\$200,000- \$249,999	4	--	--	17	11	49
\$250,000- \$299,999	2	2	11	12	11	39
\$300,000- \$349,999	1	--	--	9	9	33
\$350,000- \$399,999	3	1	31	21	16	32
\$400,000- \$449,999	2	3	42	20	19	36
\$450,000- \$499,999	7	6	5	37	21	23
\$500,000- \$549,999	1	2	43	32	34	25
\$550,000- \$599,999	8	5	8	39	25	35
\$600,000- \$699,999	4	6	4	36	23	20
\$700,000- \$799,999	6	5	28	47	46	63
\$800,000- \$899,999	4	3	9	32	18	30
\$900,000- \$999,999	3	--	--	16	12	24
\$1M - \$1.99M	8	5	44	57	28	91
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	55	40	19	391	285	42

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 5

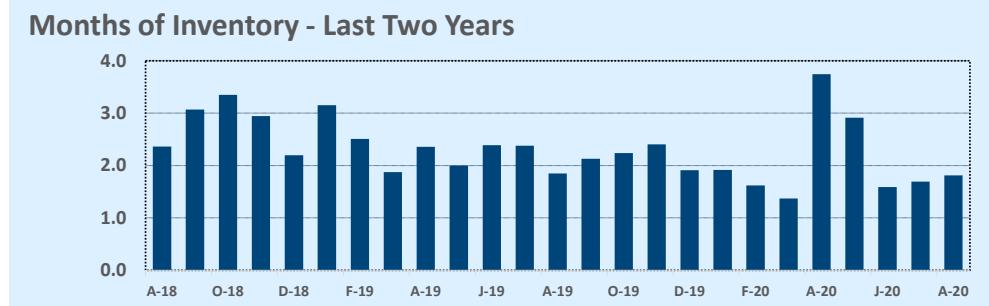
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	60	60	--	397	376	+5.6%
Condo/TH Sales	15	20	-25.0%	116	110	+5.5%
Total Sales	75	80	-6.3%	513	486	+5.6%
New Homes Only	11	14	-21.4%	143	164	-12.8%
Resale Only	64	66	-3.0%	370	322	+14.9%
Sales Volume	\$38,064,684	\$36,396,840	+4.6%	\$250,697,668	\$218,149,678	+14.9%
New Listings	99	93	+6.5%	727	695	+4.6%
Pending	80	77	+3.9%	550	522	+5.4%
Withdrawn	18	8	+125.0%	94	94	--
Expired	12	7	+71.4%	45	53	-15.1%
Months of Inventory	1.8	1.9	-2.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$510,894	\$458,922	+11.3%	\$493,954	\$455,961	+8.3%
List Price/SqFt	\$404	\$389	+3.7%	\$389	\$360	+8.0%
Sold Price	\$507,529	\$454,961	+11.6%	\$488,689	\$448,868	+8.9%
Sold Price/SqFt	\$399	\$385	+3.8%	\$384	\$354	+8.6%
Sold Price / Orig LP	97.1%	97.3%	-0.2%	97.7%	96.1%	+1.7%
DOM	32	36	-12.5%	33	42	-22.0%

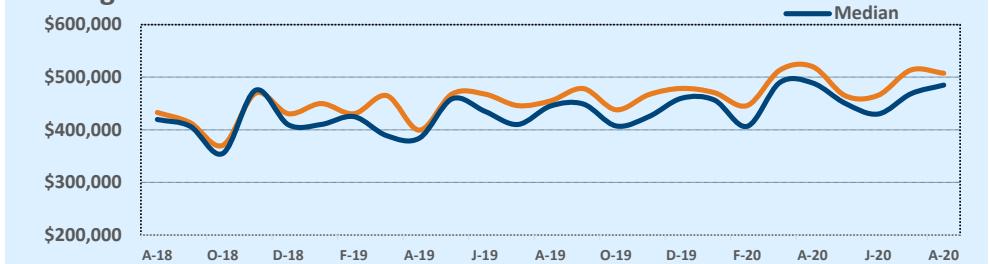
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$475,000	\$447,500	+6.1%	\$464,900	\$425,000	+9.4%
List Price/SqFt	\$390	\$381	+2.3%	\$369	\$347	+6.5%
Sold Price	\$485,000	\$445,150	+9.0%	\$460,000	\$420,250	+9.5%
Sold Price/SqFt	\$394	\$378	+4.0%	\$369	\$339	+8.9%
Sold Price / Orig LP	99.0%	99.5%	-0.5%	99.0%	99.0%	--
DOM	13	13	--	11	19	-42.1%



Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	78	3	3	86
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	1	4	39	15	11	34
\$250,000- \$299,999	2	2	57	31	24	43
\$300,000- \$349,999	10	2	167	72	47	36
\$350,000- \$399,999	19	9	34	95	77	43
\$400,000- \$449,999	8	11	24	89	76	28
\$450,000- \$499,999	9	13	35	114	86	31
\$500,000- \$549,999	11	9	27	74	54	34
\$550,000- \$599,999	10	5	10	58	32	35
\$600,000- \$699,999	13	8	15	76	54	27
\$700,000- \$799,999	6	6	27	36	20	21
\$800,000- \$899,999	3	2	4	19	17	23
\$900,000- \$999,999	--	2	30	11	2	30
\$1M - \$1.99M	6	1	32	34	10	23
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	99	75	32	727	513	33

### Average & Median Sales Price - Last Two Years



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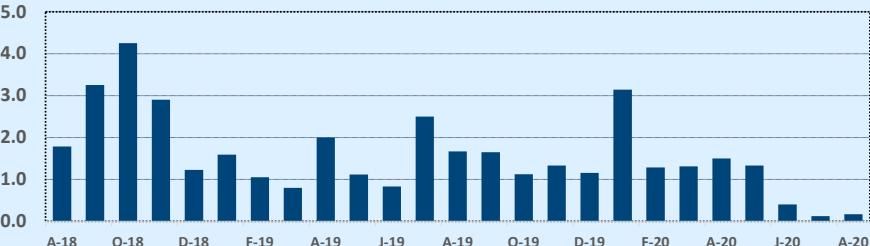
## MLS Area 5E

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	17	17	--	128	123	+4.1%
Condo/TH Sales	1	1	--	19	30	-36.7%
Total Sales	18	18	--	147	153	-3.9%
New Homes Only	--	--	--	13	1	+1200.0%
Resale Only	18	18	--	134	152	-11.8%
Sales Volume	\$4,041,963	\$4,481,399	-9.8%	\$37,603,765	\$37,053,153	+1.5%
New Listings	16	25	-36.0%	165	180	-8.3%
Pending	12	23	-47.8%	171	164	+4.3%
Withdrawn	--	--	--	4	11	-63.6%
Expired	--	1	--	5	6	-16.7%
Months of Inventory	0.2	1.7	-90.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$223,412	\$247,700	-9.8%	\$256,963	\$245,931	+4.5%
List Price/SqFt	\$154	\$166	-7.3%	\$162	\$159	+1.9%
Sold Price	\$224,554	\$248,967	-9.8%	\$255,808	\$242,177	+5.6%
Sold Price/SqFt	\$155	\$167	-7.3%	\$161	\$157	+3.1%
Sold Price / Orig LP	100.8%	100.2%	+0.7%	99.5%	97.8%	+1.8%
DOM	16	30	-48.4%	29	35	-17.1%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$226,490	\$216,250	+4.7%	\$228,990	\$210,000	+9.0%
List Price/SqFt	\$151	\$152	-0.4%	\$154	\$146	+5.1%
Sold Price	\$228,093	\$215,000	+6.1%	\$228,580	\$210,000	+8.8%
Sold Price/SqFt	\$151	\$154	-1.7%	\$153	\$146	+4.8%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	99.0%	+1.0%
DOM	9	15	-43.3%	11	16	-31.3%

## Months of Inventory - Last Two Years

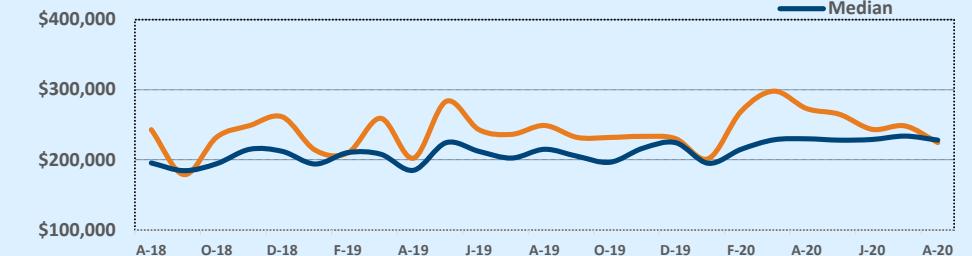


## Residential Statistics

## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	1	147
\$150,000- \$199,999	1	2	4	23	24	17
\$200,000- \$249,999	12	13	16	85	77	18
\$250,000- \$299,999	2	3	22	26	17	35
\$300,000- \$349,999	--	--	--	11	7	70
\$350,000- \$399,999	--	--	--	8	5	7
\$400,000- \$449,999	--	--	--	--	5	184
\$450,000- \$499,999	1	--	--	11	10	23
\$500,000- \$549,999	--	--	--	1	1	27
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	16	18	16	165	147	29

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## August 2020

## MLS Area 6

## Residential Statistics

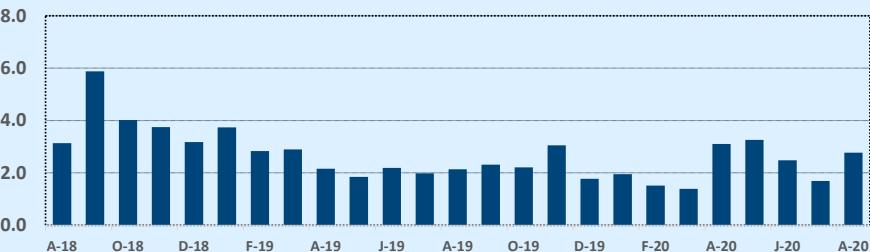
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	28	30	-6.7%	229	247	-7.3%
Condo/TH Sales	21	28	-25.0%	167	189	-11.6%
Total Sales	49	58	-15.5%	396	436	-9.2%
New Homes Only	6	10	-40.0%	57	83	-31.3%
Resale Only	43	48	-10.4%	339	353	-4.0%
Sales Volume	\$36,544,362	\$35,924,840	+1.7%	\$266,516,314	\$263,130,933	+1.3%
New Listings	77	65	+18.5%	615	636	-3.3%
Pending	68	54	+25.9%	450	474	-5.1%
Withdrawn	9	15	-40.0%	59	95	-37.9%
Expired	11	10	+10.0%	59	88	-33.0%
Months of Inventory	2.8	2.1	+29.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$762,305	\$626,207	+21.7%	\$686,740	\$614,665	+11.7%
List Price/SqFt	\$465	\$400	+16.2%	\$427	\$387	+10.2%
Sold Price	\$745,803	\$619,394	+20.4%	\$673,021	\$603,511	+11.5%
Sold Price/SqFt	\$459	\$395	+16.3%	\$420	\$381	+10.2%
Sold Price / Orig LP	97.4%	98.0%	-0.6%	97.1%	97.1%	-0.1%
DOM	46	37	+23.1%	38	44	-13.9%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$614,950	\$542,500	+13.4%	\$618,000	\$549,975	+12.4%
List Price/SqFt	\$465	\$378	+22.9%	\$405	\$370	+9.5%
Sold Price	\$600,000	\$526,000	+14.1%	\$600,000	\$545,083	+10.1%
Sold Price/SqFt	\$457	\$375	+21.8%	\$400	\$367	+8.9%
Sold Price / Orig LP	98.0%	99.5%	-1.5%	98.0%	98.0%	--
DOM	19	15	+31.0%	15	18	-16.7%

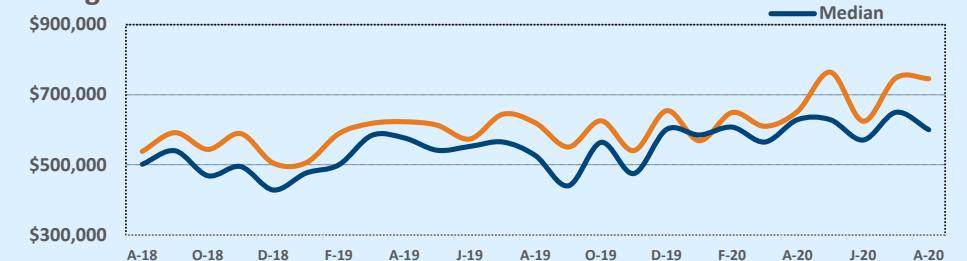
## Months of Inventory - Last Two Years



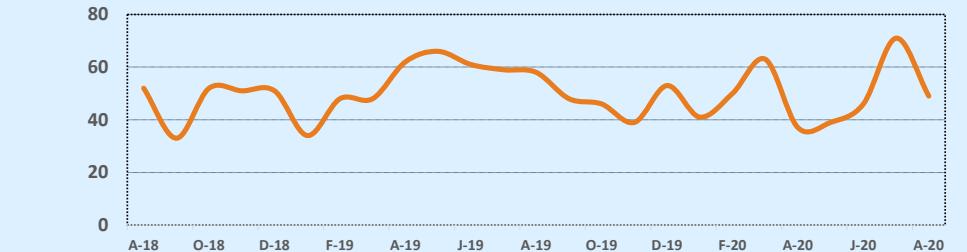
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	1	--	--
\$150,000- \$199,999	1	--	--	12	9	21
\$200,000- \$249,999	3	1	61	31	23	50
\$250,000- \$299,999	8	7	19	50	28	39
\$300,000- \$349,999	--	1	23	23	16	13
\$350,000- \$399,999	1	1	7	17	14	19
\$400,000- \$449,999	3	2	52	26	24	33
\$450,000- \$499,999	3	2	57	33	22	54
\$500,000- \$549,999	2	5	31	22	21	39
\$550,000- \$599,999	5	4	4	44	34	37
\$600,000- \$699,999	11	6	80	98	68	27
\$700,000- \$799,999	11	7	63	64	42	40
\$800,000- \$899,999	6	3	56	37	34	54
\$900,000- \$999,999	1	--	--	17	3	80
\$1M - \$1.99M	16	8	35	123	50	36
\$2M - \$2.99M	5	2	131	15	7	80
\$3M+	--	--	--	2	1	55
Totals	77	49	46	615	396	38

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 7

## Residential Statistics

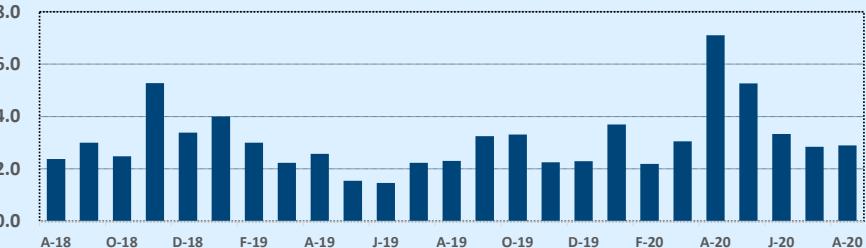
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	16	15	+6.7%	78	106	-26.4%
Condo/TH Sales	12	8	+50.0%	72	64	+12.5%
Total Sales	28	23	+21.7%	150	170	-11.8%
New Homes Only	1	1	--	13	18	-27.8%
Resale Only	27	22	+22.7%	137	152	-9.9%
Sales Volume	\$24,972,500	\$17,692,400	+41.1%	\$124,600,191	\$129,918,614	-4.1%
New Listings	40	26	+53.8%	290	232	+25.0%
Pending	22	14	+57.1%	170	175	-2.9%
Withdrawn	10	4	+150.0%	35	27	+29.6%
Expired	7	1	+600.0%	41	15	+173.3%
Months of Inventory	2.9	2.3	+25.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$901,157	\$776,357	+16.1%	\$848,740	\$776,853	+9.3%
List Price/SqFt	\$464	\$458	+1.3%	\$475	\$443	+7.2%
Sold Price	\$891,875	\$769,235	+15.9%	\$830,668	\$764,227	+8.7%
Sold Price/SqFt	\$460	\$454	+1.4%	\$466	\$437	+6.5%
Sold Price / Orig LP	97.3%	98.2%	-1.0%	97.0%	97.8%	-0.8%
DOM	51	40	+25.8%	44	42	+5.1%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$767,500	\$715,000	+7.3%	\$712,500	\$699,450	+1.9%
List Price/SqFt	\$435	\$467	-7.0%	\$474	\$448	+6.0%
Sold Price	\$775,000	\$690,000	+12.3%	\$698,500	\$689,500	+1.3%
Sold Price/SqFt	\$458	\$458	-0.0%	\$466	\$439	+6.1%
Sold Price / Orig LP	98.5%	99.0%	-0.5%	98.0%	98.0%	--
DOM	22	15	+43.3%	24	21	+14.3%

## Months of Inventory - Last Two Years



## Independence Title

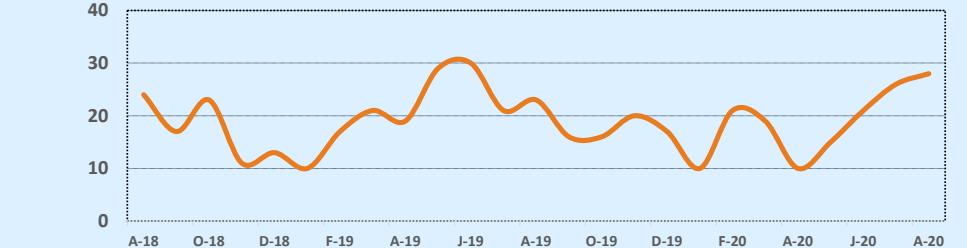
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	1	58	4	3	47
\$250,000- \$299,999	--	2	43	5	6	51
\$300,000- \$349,999	2	--	--	9	6	53
\$350,000- \$399,999	2	2	3	22	11	37
\$400,000- \$449,999	2	1	84	15	9	34
\$450,000- \$499,999	1	2	44	18	9	54
\$500,000- \$549,999	4	3	45	21	13	44
\$550,000- \$599,999	2	--	--	7	5	27
\$600,000- \$699,999	4	2	118	25	13	48
\$700,000- \$799,999	7	1	1	27	9	17
\$800,000- \$899,999	1	2	26	18	17	41
\$900,000- \$999,999	2	2	3	20	10	31
\$1M - \$1.99M	11	8	70	78	33	56
\$2M - \$2.99M	2	2	57	21	6	43
\$3M+	--	--	--	--	--	--
Totals	40	28	51	290	150	44

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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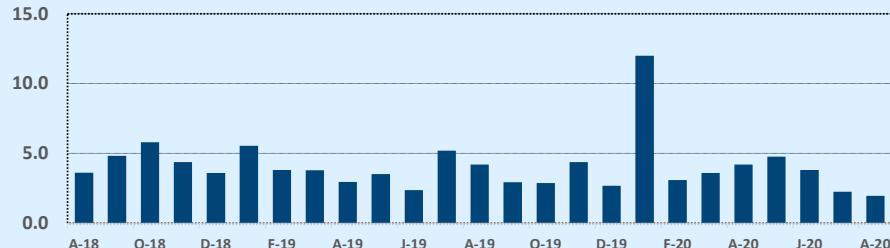
## MLS Area 8E

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	27	21	+28.6%	129	165	-21.8%
Condo/TH Sales	6	3	+100.0%	35	35	--
Total Sales	33	24	+37.5%	164	200	-18.0%
New Homes Only	2	1	+100.0%	8	6	+33.3%
Resale Only	31	23	+34.8%	156	194	-19.6%
Sales Volume	\$55,873,455	\$33,046,709	+69.1%	\$254,987,054	\$256,460,273	-0.6%
New Listings	35	27	+29.6%	279	328	-14.9%
Pending	37	31	+19.4%	198	225	-12.0%
Withdrawn	5	7	-28.6%	47	43	+9.3%
Expired	6	5	+20.0%	15	29	-48.3%
Months of Inventory	2.0	4.2	-53.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$1,722,770	\$1,428,631	+20.6%	\$1,603,444	\$1,328,092	+20.7%
List Price/SqFt	\$466	\$429	+8.5%	\$436	\$391	+11.6%
Sold Price	\$1,693,135	\$1,376,946	+23.0%	\$1,554,799	\$1,282,301	+21.3%
Sold Price/SqFt	\$456	\$418	+9.1%	\$424	\$381	+11.4%
Sold Price / Orig LP	95.9%	94.0%	+2.0%	94.5%	95.3%	-0.8%
DOM	39	49	-20.5%	53	49	+9.1%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$1,495,000	\$1,199,000	+24.7%	\$1,299,000	\$1,072,500	+21.1%
List Price/SqFt	\$422	\$389	+8.6%	\$390	\$366	+6.6%
Sold Price	\$1,450,000	\$1,090,005	+33.0%	\$1,285,250	\$1,055,000	+21.8%
Sold Price/SqFt	\$409	\$393	+4.0%	\$381	\$358	+6.4%
Sold Price / Orig LP	96.0%	96.0%	+0.0%	95.0%	97.0%	-2.1%
DOM	24	45	-46.1%	30	18	+66.7%

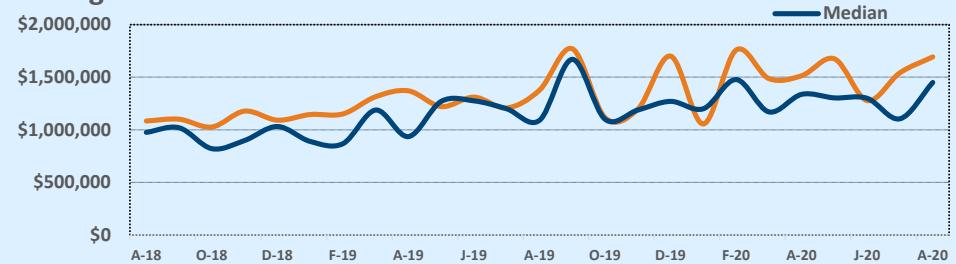
## Months of Inventory - Last Two Years



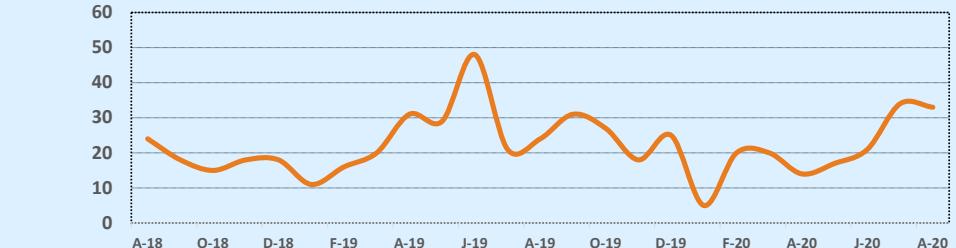
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	1	1	70	3	1	70
\$300,000- \$349,999	2	1	8	6	3	21
\$350,000- \$399,999	--	1	12	1	4	67
\$400,000- \$449,999	--	--	--	--	2	12
\$450,000- \$499,999	--	--	--	3	2	38
\$500,000- \$549,999	1	1	--	6	5	28
\$550,000- \$599,999	1	--	--	4	3	106
\$600,000- \$699,999	1	--	--	13	7	27
\$700,000- \$799,999	2	1	(7)	12	12	42
\$800,000- \$899,999	2	4	52	10	11	31
\$900,000- \$999,999	--	3	29	21	12	51
\$1M - \$1.99M	11	12	48	96	62	56
\$2M - \$2.99M	5	5	48	52	27	67
\$3M+	9	4	26	52	13	68
Totals	35	33	39	279	164	53

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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August 2020

## MLS Area 8W

## Residential Statistics

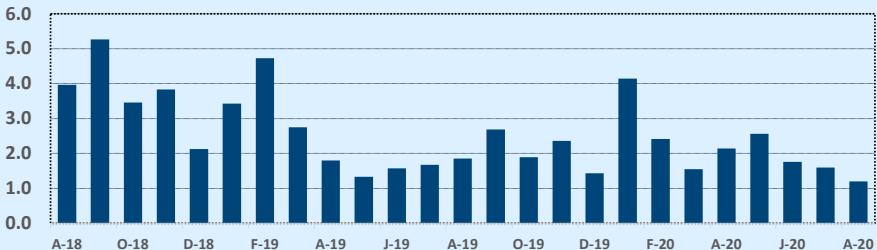
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	29	27	+7.4%	145	201	-27.9%
Condo/TH Sales	1	--	--	4	6	-33.3%
Total Sales	30	27	+11.1%	149	207	-28.0%
New Homes Only	1	1	--	4	10	-60.0%
Resale Only	29	26	+11.5%	145	197	-26.4%
Sales Volume	\$39,967,600	\$29,765,103	+34.3%	\$171,493,953	\$205,646,659	-16.6%
New Listings	23	17	+35.3%	214	247	-13.4%
Pending	39	16	+143.8%	177	210	-15.7%
Withdrawn	3	4	-25.0%	21	26	-19.2%
Expired	--	2	--	9	16	-43.8%
Months of Inventory	1.2	1.9	-35.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$1,354,098	\$1,141,000	+18.7%	\$1,170,211	\$1,021,055	+14.6%
List Price/SqFt	\$359	\$372	-3.5%	\$334	\$303	+10.4%
Sold Price	\$1,332,253	\$1,102,411	+20.8%	\$1,150,966	\$993,462	+15.9%
Sold Price/SqFt	\$354	\$359	-1.6%	\$329	\$296	+11.4%
Sold Price / Orig LP	97.0%	96.3%	+0.8%	97.8%	95.9%	+2.0%
DOM	41	38	+8.8%	34	52	-34.4%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$862,400	\$825,000	+4.5%	\$885,000	\$835,000	+6.0%
List Price/SqFt	\$298	\$299	-0.6%	\$293	\$284	+3.1%
Sold Price	\$855,000	\$813,000	+5.2%	\$896,750	\$829,000	+8.2%
Sold Price/SqFt	\$303	\$296	+2.2%	\$292	\$277	+5.5%
Sold Price / Orig LP	98.0%	98.0%	+0.0%	98.0%	97.0%	+1.0%
DOM	20	10	+95.0%	11	19	-42.1%

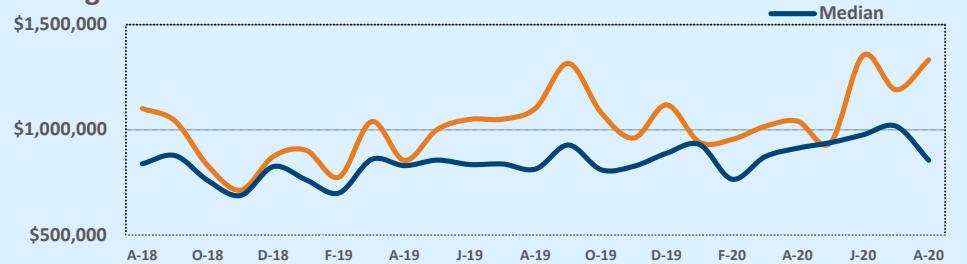
## Months of Inventory - Last Two Years



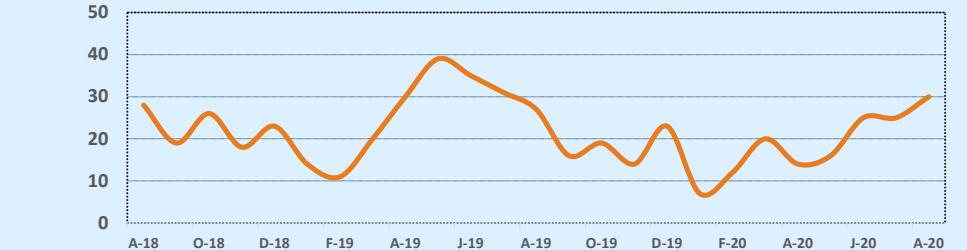
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	1	1	1	3	1	1
\$250,000- \$299,999	--	--	--	1	2	3
\$300,000- \$349,999	--	--	--	1	1	80
\$350,000- \$399,999	--	--	--	2	1	12
\$400,000- \$449,999	--	1	7	5	5	20
\$450,000- \$499,999	--	1	98	3	5	35
\$500,000- \$549,999	--	--	--	3	3	7
\$550,000- \$599,999	--	1	4	7	6	5
\$600,000- \$699,999	3	1	36	11	14	42
\$700,000- \$799,999	4	3	24	24	16	25
\$800,000- \$899,999	4	9	23	35	21	25
\$900,000- \$999,999	1	3	16	24	20	25
\$1M - \$1.99M	8	5	84	57	42	48
\$2M - \$2.99M	1	3	96	20	6	56
\$3M+	1	2	22	18	6	48
Totals	23	30	41	214	149	34

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 9

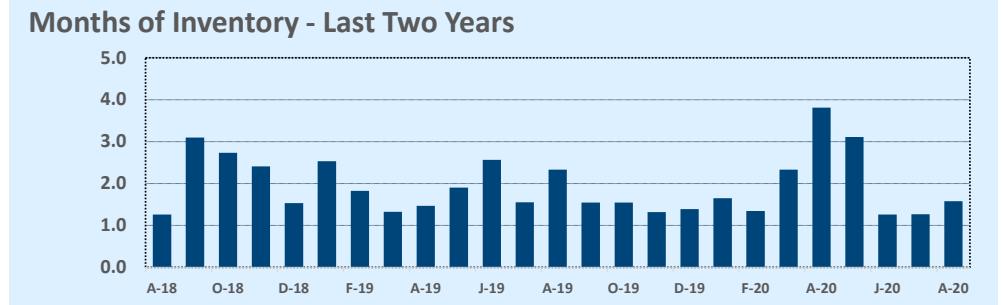
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	10	21	-52.4%	101	128	-21.1%
Condo/TH Sales	16	9	+77.8%	103	99	+4.0%
Total Sales	26	30	-13.3%	204	227	-10.1%
New Homes Only	5	4	+25.0%	29	16	+81.3%
Resale Only	21	26	-19.2%	175	211	-17.1%
Sales Volume	\$8,509,032	\$10,367,829	-17.9%	\$72,607,070	\$70,274,970	+3.3%
New Listings	26	32	-18.8%	310	282	+9.9%
Pending	25	30	-16.7%	228	230	-0.9%
Withdrawn	5	12	-58.3%	44	37	+18.9%
Expired	4	3	+33.3%	38	12	+216.7%
Months of Inventory	1.6	2.3	-32.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$331,312	\$350,153	-5.4%	\$358,923	\$313,270	+14.6%
List Price/SqFt	\$274	\$247	+11.1%	\$267	\$240	+11.3%
Sold Price	\$327,270	\$345,594	-5.3%	\$355,917	\$309,581	+15.0%
Sold Price/SqFt	\$270	\$242	+11.4%	\$264	\$236	+11.6%
Sold Price / Orig LP	97.2%	97.4%	-0.2%	97.5%	97.3%	+0.2%
DOM	40	56	-27.9%	33	40	-16.5%

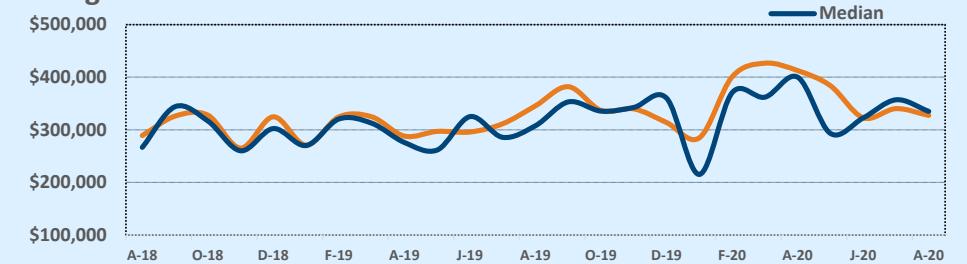
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$327,500	\$313,250	+4.5%	\$336,500	\$299,999	+12.2%
List Price/SqFt	\$259	\$251	+3.4%	\$259	\$233	+11.2%
Sold Price	\$335,000	\$307,750	+8.9%	\$336,000	\$300,000	+12.0%
Sold Price/SqFt	\$269	\$245	+10.0%	\$258	\$231	+11.7%
Sold Price / Orig LP	98.0%	98.5%	-0.5%	99.0%	99.0%	--
DOM	12	17	-29.4%	11	19	-44.7%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	4	43	27	23	54
\$150,000- \$199,999	4	2	27	27	17	22
\$200,000- \$249,999	1	2	53	31	27	38
\$250,000- \$299,999	4	2	56	34	20	85
\$300,000- \$349,999	4	5	61	38	22	36
\$350,000- \$399,999	3	5	16	39	31	20
\$400,000- \$449,999	1	3	6	36	25	10
\$450,000- \$499,999	1	1	38	16	6	10
\$500,000- \$549,999	--	--	--	6	5	2
\$550,000- \$599,999	1	--	--	5	4	8
\$600,000- \$699,999	--	1	107	14	10	20
\$700,000- \$799,999	3	1	50	20	6	44
\$800,000- \$899,999	2	--	--	11	7	22
\$900,000- \$999,999	--	--	--	5	1	53
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	26	26	40	310	204	33

### Average & Median Sales Price - Last Two Years



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## MLS Area 10N

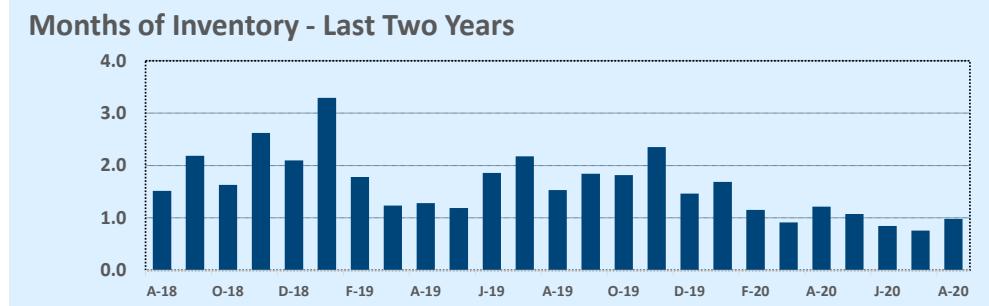
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	54	47	+14.9%	310	297	+4.4%
Condo/TH Sales	9	15	-40.0%	112	88	+27.3%
Total Sales	63	62	+1.6%	422	385	+9.6%
New Homes Only	5	6	-16.7%	44	25	+76.0%
Resale Only	58	56	+3.6%	378	360	+5.0%
Sales Volume	\$28,777,877	\$22,493,604	+27.9%	\$172,854,777	\$137,001,743	+26.2%
New Listings	73	62	+17.7%	519	510	+1.8%
Pending	73	45	+62.2%	477	406	+17.5%
Withdrawn	7	10	-30.0%	38	58	-34.5%
Expired	--	4	--	14	17	-17.6%
Months of Inventory	1.0	1.5	-35.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$455,462	\$365,202	+24.7%	\$409,125	\$358,153	+14.2%
List Price/SqFt	\$292	\$269	+8.7%	\$287	\$263	+9.3%
Sold Price	\$456,792	\$362,800	+25.9%	\$409,608	\$355,849	+15.1%
Sold Price/SqFt	\$295	\$268	+10.2%	\$288	\$261	+10.1%
Sold Price / Orig LP	100.3%	98.0%	+2.4%	99.7%	98.3%	+1.4%
DOM	16	36	-53.9%	27	32	-15.7%

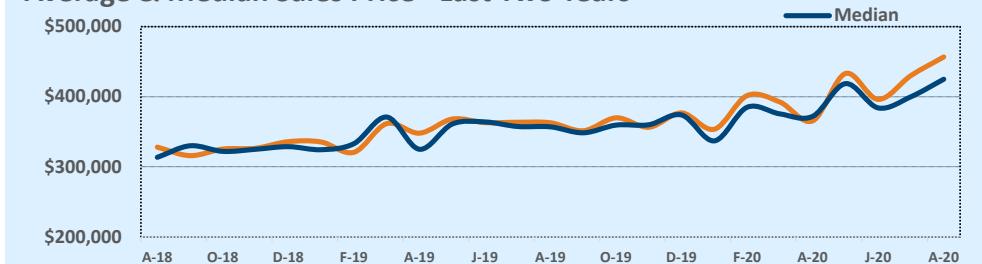
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$425,000	\$352,000	+20.7%	\$390,000	\$350,000	+11.4%
List Price/SqFt	\$283	\$263	+7.4%	\$278	\$257	+8.5%
Sold Price	\$425,000	\$357,000	+19.0%	\$393,200	\$350,000	+12.3%
Sold Price/SqFt	\$286	\$263	+8.8%	\$279	\$255	+9.2%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	100.0%	--
DOM	8	16	-50.0%	8	13	-38.5%



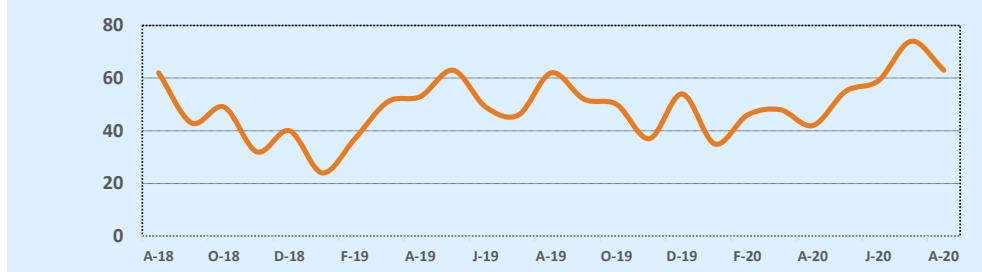
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	7	8	12	23
\$150,000- \$199,999	2	--	--	12	8	21
\$200,000- \$249,999	1	--	--	21	17	25
\$250,000- \$299,999	1	3	7	43	38	37
\$300,000- \$349,999	16	9	9	83	62	26
\$350,000- \$399,999	19	16	14	116	88	20
\$400,000- \$449,999	9	7	15	79	71	33
\$450,000- \$499,999	7	9	13	65	50	22
\$500,000- \$549,999	6	4	12	24	21	11
\$550,000- \$599,999	1	4	46	18	15	45
\$600,000- \$699,999	5	4	33	26	20	37
\$700,000- \$799,999	1	4	14	12	14	34
\$800,000- \$899,999	2	2	30	4	2	30
\$900,000- \$999,999	1	--	--	6	4	3
\$1M - \$1.99M	2	--	--	2	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	73	63	16	519	422	27

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area 10S

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	76	68	+11.8%	514	497	+3.4%
Condo/TH Sales	10	10	--	50	53	-5.7%
Total Sales	86	78	+10.3%	564	550	+2.5%
New Homes Only	--	7	--	10	19	-47.4%
Resale Only	86	71	+21.1%	554	531	+4.3%
Sales Volume	\$30,503,510	\$27,412,153	+11.3%	\$200,729,781	\$179,024,942	+12.1%
New Listings	86	67	+28.4%	674	654	+3.1%
Pending	107	68	+57.4%	632	577	+9.5%
Withdrawn	3	12	-75.0%	23	41	-43.9%
Expired	--	4	--	10	18	-44.4%
Months of Inventory	0.7	1.2	-39.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$349,259	\$354,667	-1.5%	\$352,678	\$326,687	+8.0%
List Price/SqFt	\$226	\$214	+5.5%	\$225	\$207	+8.6%
Sold Price	\$354,692	\$351,438	+0.9%	\$355,904	\$325,500	+9.3%
Sold Price/SqFt	\$230	\$212	+8.2%	\$227	\$206	+10.0%
Sold Price / Orig LP	101.1%	97.4%	+3.8%	100.4%	98.6%	+1.8%
DOM	11	26	-57.7%	17	27	-37.4%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$349,900	\$345,450	+1.3%	\$349,850	\$325,000	+7.6%
List Price/SqFt	\$220	\$216	+1.9%	\$219	\$202	+8.3%
Sold Price	\$354,000	\$348,750	+1.5%	\$350,000	\$320,000	+9.4%
Sold Price/SqFt	\$230	\$211	+8.9%	\$222	\$202	+9.6%
Sold Price / Orig LP	101.0%	99.0%	+2.0%	100.0%	99.0%	+1.0%
DOM	4	14	-71.4%	5	7	-28.6%

## Months of Inventory - Last Two Years



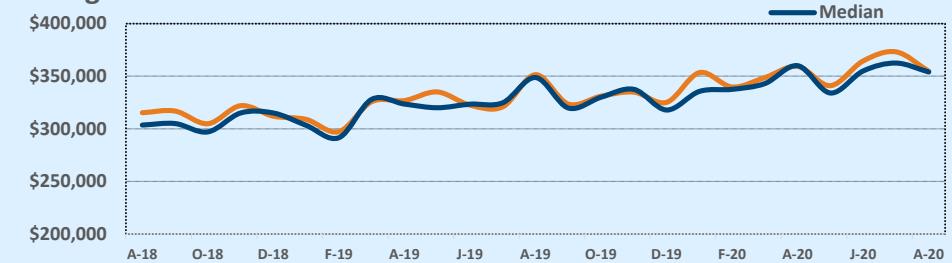
## Residential Statistics



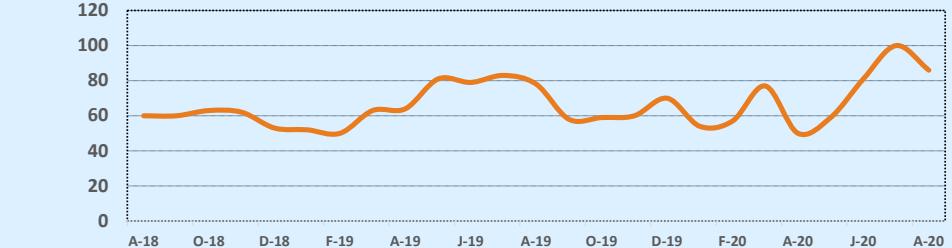
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	1	2
\$200,000- \$249,999	4	5	25	24	16	19
\$250,000- \$299,999	14	16	11	112	85	20
\$300,000- \$349,999	16	17	7	176	172	21
\$350,000- \$399,999	25	30	12	210	173	16
\$400,000- \$449,999	15	9	3	91	67	8
\$450,000- \$499,999	7	7	10	42	35	10
\$500,000- \$549,999	3	1	5	8	7	9
\$550,000- \$599,999	2	1	45	6	7	42
\$600,000- \$699,999	--	--	--	3	1	4
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	86	86	11	674	564	17

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 11

## Residential Statistics

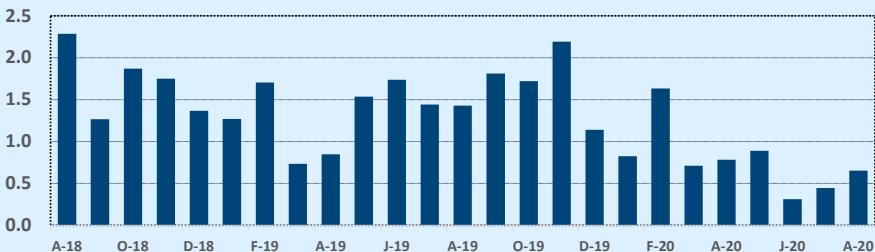
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	25	40	-37.5%	242	271	-10.7%
Condo/TH Sales	1	2	-50.0%	8	7	+14.3%
Total Sales	26	42	-38.1%	250	278	-10.1%
New Homes Only	--	--	--	9	18	-50.0%
Resale Only	26	42	-38.1%	241	260	-7.3%
Sales Volume	\$8,163,168	\$10,238,067	-20.3%	\$71,094,713	\$68,446,876	+3.9%
New Listings	34	49	-30.6%	263	347	-24.2%
Pending	45	41	+9.8%	270	281	-3.9%
Withdrawn	1	8	-87.5%	16	32	-50.0%
Expired	--	1	--	5	11	-54.5%
Months of Inventory	0.7	1.4	-54.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$311,961	\$246,361	+26.6%	\$285,222	\$248,900	+14.6%
List Price/SqFt	\$182	\$157	+15.9%	\$174	\$161	+7.9%
Sold Price	\$313,968	\$243,764	+28.8%	\$284,379	\$246,212	+15.5%
Sold Price/SqFt	\$183	\$155	+18.6%	\$174	\$160	+9.0%
Sold Price / Orig LP	100.6%	98.9%	+1.7%	99.4%	98.6%	+0.9%
DOM	17	35	-51.0%	26	29	-11.0%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$312,499	\$250,450	+24.8%	\$279,900	\$249,675	+12.1%
List Price/SqFt	\$165	\$155	+7.0%	\$169	\$158	+6.7%
Sold Price	\$312,500	\$249,000	+25.5%	\$280,000	\$247,575	+13.1%
Sold Price/SqFt	\$169	\$150	+12.3%	\$168	\$155	+8.2%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.0%	100.0%	--
DOM	5	22	-76.7%	8	12	-33.3%

## Months of Inventory - Last Two Years



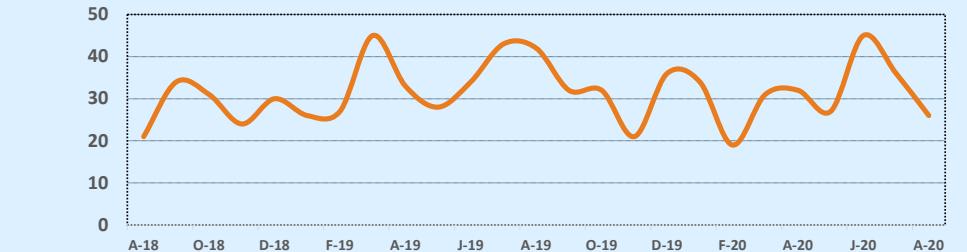
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	5	4	2
\$150,000- \$199,999	2	1	7	23	19	28
\$200,000- \$249,999	5	3	15	48	51	17
\$250,000- \$299,999	17	7	4	100	79	16
\$300,000- \$349,999	7	10	8	60	66	32
\$350,000- \$399,999	1	1	7	19	17	64
\$400,000- \$449,999	2	3	19	6	9	44
\$450,000- \$499,999	--	--	--	1	1	14
\$500,000- \$549,999	--	--	--	--	2	--
\$550,000- \$599,999	--	1	217	1	2	109
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	34	26	17	263	250	26

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area BA

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	61	65	-6.2%	376	356	+5.6%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	61	65	-6.2%	376	356	+5.6%
New Homes Only	15	11	+36.4%	98	67	+46.3%
Resale Only	46	54	-14.8%	278	289	-3.8%
Sales Volume	\$17,270,197	\$16,206,191	+6.6%	\$102,430,474	\$86,372,554	+18.6%
New Listings	54	42	+28.6%	562	494	+13.8%
Pending	91	49	+85.7%	463	394	+17.5%
Withdrawn	4	6	-33.3%	60	41	+46.3%
Expired	3	7	-57.1%	51	50	+2.0%
Months of Inventory	2.0	2.2	-9.6%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$285,811	\$252,904	+13.0%	\$276,432	\$247,721	+11.6%
List Price/SqFt	\$151	\$145	+4.3%	\$148	\$138	+6.8%
Sold Price	\$283,118	\$249,326	+13.6%	\$272,421	\$242,620	+12.3%
Sold Price/SqFt	\$149	\$143	+4.6%	\$146	\$135	+7.6%
Sold Price / Orig LP	98.3%	96.0%	+2.4%	97.2%	95.8%	+1.4%
DOM	48	56	-13.8%	52	57	-9.6%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$275,000	\$239,900	+14.6%	\$259,700	\$235,000	+10.5%
List Price/SqFt	\$144	\$139	+3.4%	\$145	\$139	+4.5%
Sold Price	\$279,000	\$233,000	+19.7%	\$259,700	\$231,250	+12.3%
Sold Price/SqFt	\$144	\$140	+2.7%	\$143	\$138	+4.0%
Sold Price / Orig LP	98.0%	97.0%	+1.0%	98.0%	98.0%	--
DOM	24	30	-20.0%	25	32	-21.9%

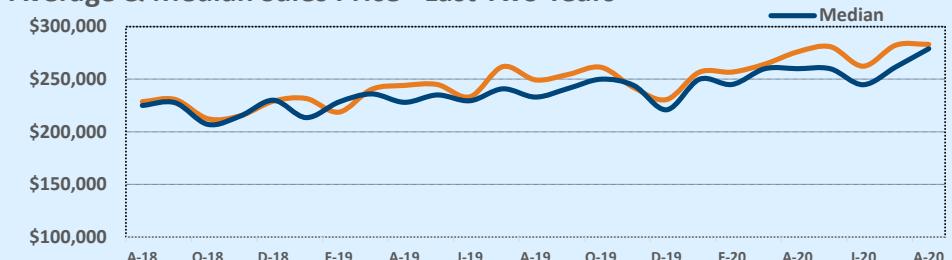
## Residential Statistics

## Independence Title

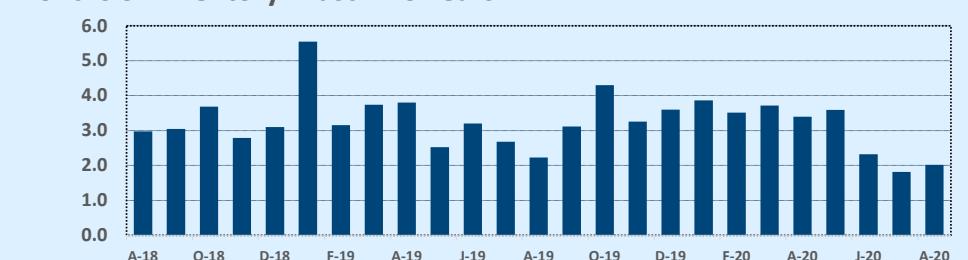
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	6	68	28	22	50
\$150,000- \$199,999	9	7	69	69	42	36
\$200,000- \$249,999	12	15	18	133	110	46
\$250,000- \$299,999	14	9	49	163	96	57
\$300,000- \$349,999	11	14	60	87	51	53
\$350,000- \$399,999	1	4	21	34	25	63
\$400,000- \$449,999	--	1	39	8	8	62
\$450,000- \$499,999	2	1	125	13	6	44
\$500,000- \$549,999	--	2	61	5	6	76
\$550,000- \$599,999	--	1	51	8	4	32
\$600,000- \$699,999	1	1	65	7	5	113
\$700,000- \$799,999	1	--	--	3	--	--
\$800,000- \$899,999	--	--	--	1	1	55
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	1	--	--	1	--	--
\$2M - \$2.99M	1	--	--	2	--	--
\$3M+	--	--	--	--	--	--
Totals	54	61	48	562	376	52

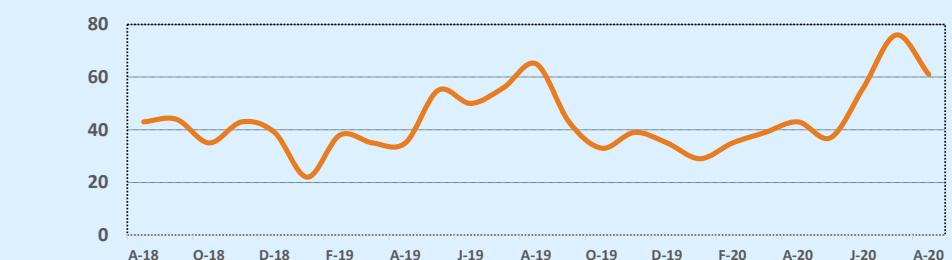
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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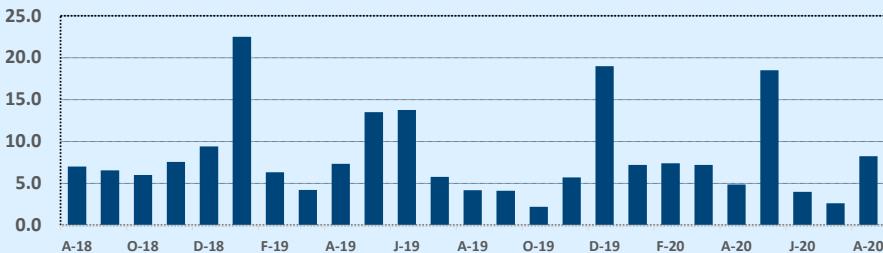
## MLS Area BL

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	4	11	-63.6%	51	51	--
Condo/TH Sales	--	--	--	--	--	--
Total Sales	4	11	-63.6%	51	51	--
New Homes Only	2	2	--	8	13	-38.5%
Resale Only	2	9	-77.8%	43	38	+13.2%
Sales Volume	\$1,312,650	\$5,348,400	-75.5%	\$23,444,681	\$21,806,300	+7.5%
New Listings	17	11	+54.5%	88	106	-17.0%
Pending	13	13	--	66	69	-4.3%
Withdrawn	2	4	-50.0%	21	25	-16.0%
Expired	1	--	--	4	13	-69.2%
Months of Inventory	8.3	4.2	+97.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$338,145	\$511,104	-33.8%	\$485,448	\$449,697	+8.0%
List Price/SqFt	\$245	\$208	+17.6%	\$231	\$206	+11.9%
Sold Price	\$328,163	\$486,218	-32.5%	\$459,700	\$427,575	+7.5%
Sold Price/SqFt	\$236	\$197	+19.8%	\$219	\$196	+11.6%
Sold Price / Orig LP	97.3%	95.0%	+2.4%	93.2%	92.5%	+0.7%
DOM	43	40	+6.2%	94	70	+34.6%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$291,840	\$419,000	-30.3%	\$359,000	\$397,500	-9.7%
List Price/SqFt	\$162	\$166	-2.7%	\$192	\$170	+12.9%
Sold Price	\$295,700	\$418,000	-29.3%	\$353,500	\$379,000	-6.7%
Sold Price/SqFt	\$164	\$164	-0.2%	\$183	\$165	+10.8%
Sold Price / Orig LP	96.5%	98.0%	-1.5%	95.0%	94.0%	+1.1%
DOM	52	40	+30.0%	50	40	+25.0%

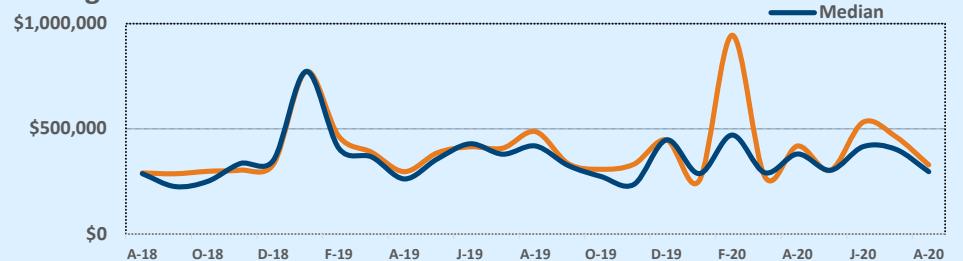
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	3	72
\$150,000- \$199,999	2	--	--	4	1	--
\$200,000- \$249,999	2	1	45	7	9	80
\$250,000- \$299,999	--	1	64	13	7	115
\$300,000- \$349,999	1	1	59	8	5	57
\$350,000- \$399,999	2	--	--	10	7	82
\$400,000- \$449,999	3	--	--	5	2	54
\$450,000- \$499,999	1	1	3	9	4	54
\$500,000- \$549,999	2	--	--	4	--	--
\$550,000- \$599,999	--	--	--	4	3	113
\$600,000- \$699,999	--	--	--	6	4	116
\$700,000- \$799,999	--	--	--	3	1	2
\$800,000- \$899,999	2	--	--	5	1	320
\$900,000- \$999,999	--	--	--	1	1	245
\$1M - \$1.99M	2	--	--	7	2	223
\$2M - \$2.99M	--	--	--	1	1	44
\$3M+	--	--	--	--	--	--
<b>Totals</b>	<b>17</b>	<b>4</b>	<b>43</b>	<b>88</b>	<b>51</b>	<b>94</b>

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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August 2020

## MLS Area BT

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	11	14	-21.4%	96	108	-11.1%
Condo/TH Sales	--	--	--	1	1	--
Total Sales	11	14	-21.4%	97	109	-11.0%
New Homes Only	1	--	--	12	5	+140.0%
Resale Only	10	14	-28.6%	85	104	-18.3%
Sales Volume	\$3,012,400	\$2,474,850	+21.7%	\$27,460,520	\$21,896,237	+25.4%
New Listings	23	15	+53.3%	128	146	-12.3%
Pending	11	14	-21.4%	104	113	-8.0%
Withdrawn	3	4	-25.0%	17	29	-41.4%
Expired	2	1	+100.0%	10	12	-16.7%
Months of Inventory	2.7	2.4	+15.7%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$279,792	\$180,321	+55.2%	\$291,886	\$206,023	+41.7%
List Price/SqFt	\$130	\$96	+35.6%	\$135	\$109	+23.0%
Sold Price	\$273,855	\$176,775	+54.9%	\$283,098	\$200,883	+40.9%
Sold Price/SqFt	\$128	\$94	+36.1%	\$131	\$106	+23.5%
Sold Price / Orig LP	97.6%	97.3%	+0.4%	95.8%	94.8%	+1.1%
DOM	34	22	+52.0%	61	45	+36.3%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$233,000	\$166,450	+40.0%	\$240,000	\$187,000	+28.3%
List Price/SqFt	\$122	\$108	+13.7%	\$126	\$106	+18.8%
Sold Price	\$233,000	\$166,450	+40.0%	\$240,000	\$187,000	+28.3%
Sold Price/SqFt	\$122	\$108	+13.7%	\$126	\$106	+19.5%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	98.0%	98.0%	--
DOM	7	17	-58.8%	44	27	+63.0%

## Residential Statistics

## Independence Title

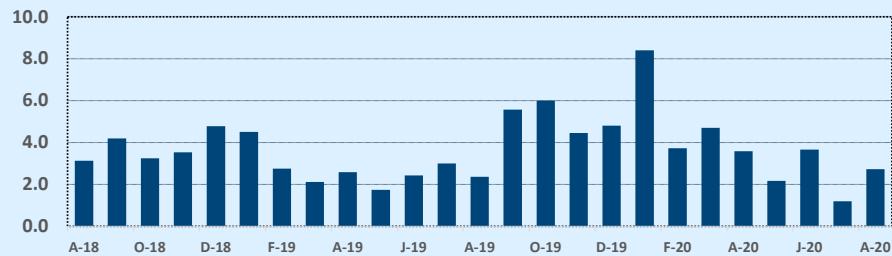
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	2	16	19	16	41
\$150,000- \$199,999	2	1	1	23	19	37
\$200,000- \$249,999	3	3	57	23	17	79
\$250,000- \$299,999	1	1	7	10	10	63
\$300,000- \$349,999	3	--	--	7	6	60
\$350,000- \$399,999	3	2	52	14	11	66
\$400,000- \$449,999	5	1	5	10	6	64
\$450,000- \$499,999	2	1	56	8	6	82
\$500,000- \$549,999	--	--	--	3	1	2
\$550,000- \$599,999	2	--	--	3	2	126
\$600,000- \$699,999	--	--	--	6	1	119
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	1	145
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	1	125
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	23	11	34	128	97	61

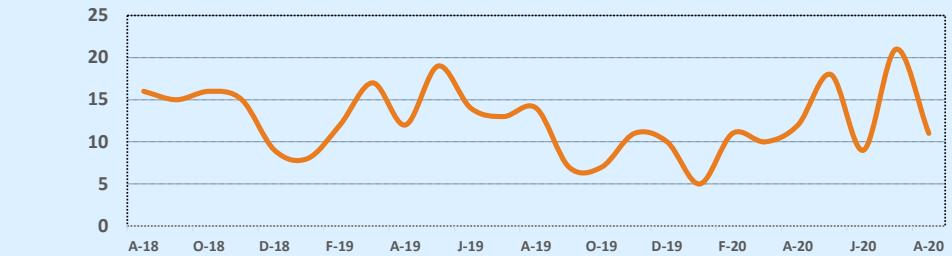
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area BU

## Residential Statistics

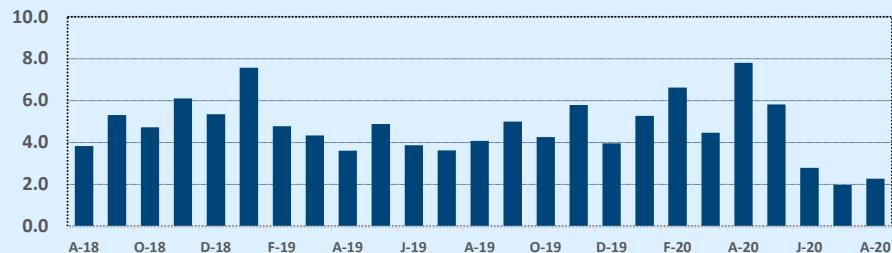
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	64	53	+20.8%	347	348	-0.3%
Condo/TH Sales	1	--	--	2	2	--
Total Sales	65	53	+22.6%	349	350	-0.3%
New Homes Only	7	4	+75.0%	51	49	+4.1%
Resale Only	58	49	+18.4%	298	301	-1.0%
Sales Volume	\$25,511,304	\$18,784,909	+35.8%	\$142,631,526	\$125,239,767	+13.9%
New Listings	80	83	-3.6%	478	543	-12.0%
Pending	85	60	+41.7%	415	377	+10.1%
Withdrawn	5	13	-61.5%	61	71	-14.1%
Expired	3	4	-25.0%	40	37	+8.1%
Months of Inventory	2.3	4.1	-44.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$398,610	\$367,290	+8.5%	\$423,764	\$373,001	+13.6%
List Price/SqFt	\$185	\$175	+6.1%	\$194	\$173	+12.3%
Sold Price	\$392,482	\$354,432	+10.7%	\$408,686	\$357,828	+14.2%
Sold Price/SqFt	\$183	\$169	+8.4%	\$188	\$166	+12.7%
Sold Price / Orig LP	96.5%	94.2%	+2.4%	94.8%	94.5%	+0.4%
DOM	75	57	+31.3%	81	83	-2.9%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$290,500	\$299,900	-3.1%	\$299,900	\$288,250	+4.0%
List Price/SqFt	\$157	\$156	+0.6%	\$161	\$150	+7.8%
Sold Price	\$280,000	\$298,000	-6.0%	\$295,000	\$280,000	+5.4%
Sold Price/SqFt	\$156	\$157	-0.3%	\$161	\$147	+9.6%
Sold Price / Orig LP	97.0%	96.0%	+1.0%	96.0%	96.0%	--
DOM	51	29	+75.9%	51	44	+15.9%

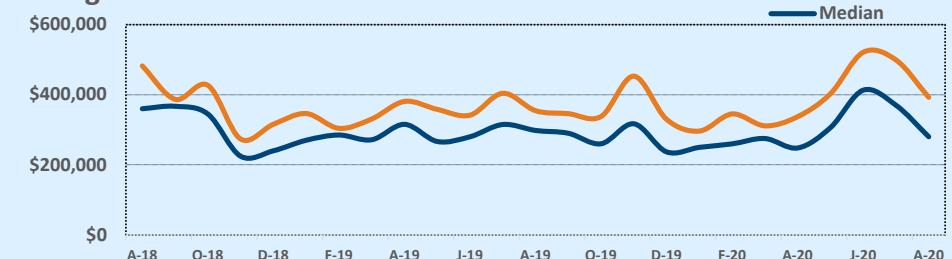
## Months of Inventory - Last Two Years



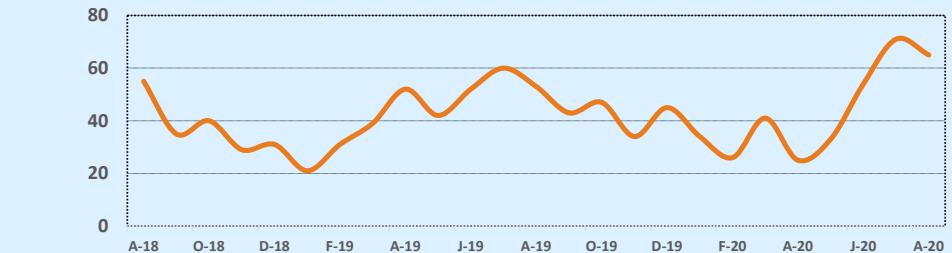
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	4	3	24	22	20	37
\$150,000- \$199,999	5	9	25	52	45	50
\$200,000- \$249,999	31	7	50	94	52	66
\$250,000- \$299,999	12	17	81	79	64	78
\$300,000- \$349,999	3	2	14	30	21	53
\$350,000- \$399,999	2	6	122	38	29	100
\$400,000- \$449,999	1	5	100	20	19	121
\$450,000- \$499,999	1	3	97	24	21	119
\$500,000- \$549,999	3	1	4	13	8	75
\$550,000- \$599,999	4	3	141	15	8	105
\$600,000- \$699,999	5	1	124	20	13	118
\$700,000- \$799,999	1	3	90	20	18	85
\$800,000- \$899,999	1	3	130	11	8	93
\$900,000- \$999,999	1	1	20	9	7	109
\$1M - \$1.99M	4	--	--	24	14	131
\$2M - \$2.99M	2	1	73	7	2	41
\$3M+	--	--	--	--	--	--
<b>Totals</b>	<b>80</b>	<b>65</b>	<b>75</b>	<b>478</b>	<b>349</b>	<b>81</b>

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area BW

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	33	22	+50.0%	209	159	+31.4%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	33	22	+50.0%	209	159	+31.4%
New Homes Only	4	2	+100.0%	45	19	+136.8%
Resale Only	29	20	+45.0%	164	140	+17.1%
Sales Volume	\$12,003,475	\$6,502,821	+84.6%	\$68,878,076	\$46,993,109	+46.6%
New Listings	30	25	+20.0%	231	255	-9.4%
Pending	37	25	+48.0%	238	167	+42.5%
Withdrawn	1	2	-50.0%	25	24	+4.2%
Expired	2	4	-50.0%	15	22	-31.8%
Months of Inventory	1.6	5.4	-70.1%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$364,906	\$302,098	+20.8%	\$336,797	\$300,855	+11.9%
List Price/SqFt	\$158	\$148	+6.5%	\$149	\$143	+4.6%
Sold Price	\$363,742	\$295,583	+23.1%	\$329,560	\$295,554	+11.5%
Sold Price/SqFt	\$158	\$145	+8.8%	\$146	\$140	+3.9%
Sold Price / Orig LP	100.4%	95.0%	+5.7%	96.7%	96.7%	+0.0%
DOM	48	55	-12.2%	93	65	+43.3%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$350,000	\$275,000	+27.3%	\$339,000	\$269,000	+26.0%
List Price/SqFt	\$152	\$137	+10.7%	\$144	\$140	+2.8%
Sold Price	\$339,900	\$270,000	+25.9%	\$329,990	\$264,500	+24.8%
Sold Price/SqFt	\$152	\$137	+11.0%	\$143	\$138	+3.4%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	98.0%	97.0%	+1.0%
DOM	18	26	-29.4%	47	28	+67.9%

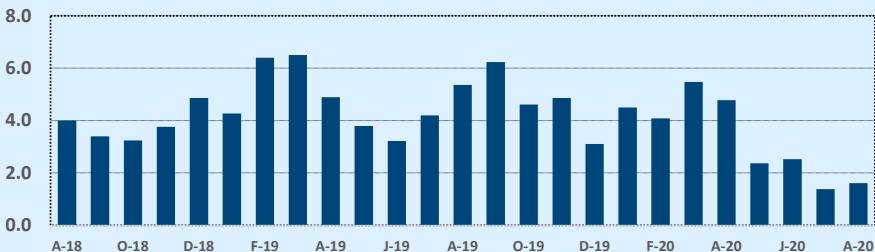
## Residential Statistics



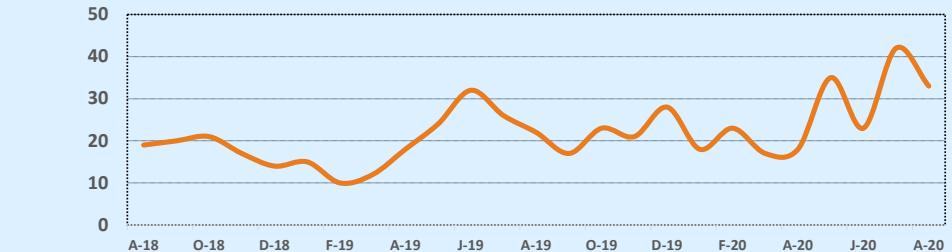
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	2	10	6	9	29
\$150,000- \$199,999	5	2	12	29	27	119
\$200,000- \$249,999	4	3	26	22	29	140
\$250,000- \$299,999	3	5	98	26	25	79
\$300,000- \$349,999	4	5	84	37	31	79
\$350,000- \$399,999	2	5	15	27	30	107
\$400,000- \$449,999	3	2	107	19	19	99
\$450,000- \$499,999	5	3	20	26	19	85
\$500,000- \$549,999	1	--	--	13	10	55
\$550,000- \$599,999	1	3	26	9	5	16
\$600,000- \$699,999	1	3	44	11	4	46
\$700,000- \$799,999	1	--	--	3	--	--
\$800,000- \$899,999	--	--	--	1	1	3
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	30	33	48	231	209	93

## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area CC

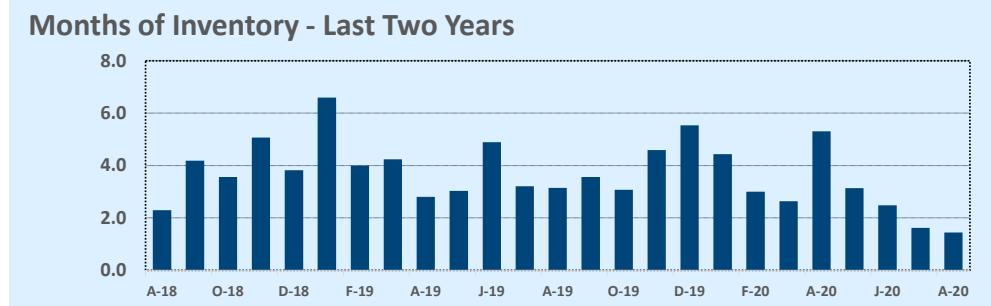
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	29	28	+3.6%	187	171	+9.4%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	29	28	+3.6%	187	171	+9.4%
New Homes Only	3	2	+50.0%	12	8	+50.0%
Resale Only	26	26	--	175	163	+7.4%
Sales Volume	\$6,569,850	\$6,998,000	-6.1%	\$44,248,097	\$38,638,564	+14.5%
New Listings	39	38	+2.6%	243	280	-13.2%
Pending	34	25	+36.0%	217	183	+18.6%
Withdrawn	--	8	--	27	43	-37.2%
Expired	1	1	--	16	14	+14.3%
Months of Inventory	1.4	3.1	-53.9%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$230,119	\$254,150	-9.5%	\$242,758	\$233,003	+4.2%
List Price/SqFt	\$153	\$147	+4.1%	\$143	\$140	+1.7%
Sold Price	\$226,547	\$249,929	-9.4%	\$236,621	\$225,957	+4.7%
Sold Price/SqFt	\$152	\$146	+3.9%	\$139	\$136	+2.2%
Sold Price / Orig LP	97.7%	96.9%	+0.9%	94.4%	94.8%	-0.4%
DOM	49	56	-12.6%	60	59	+1.5%

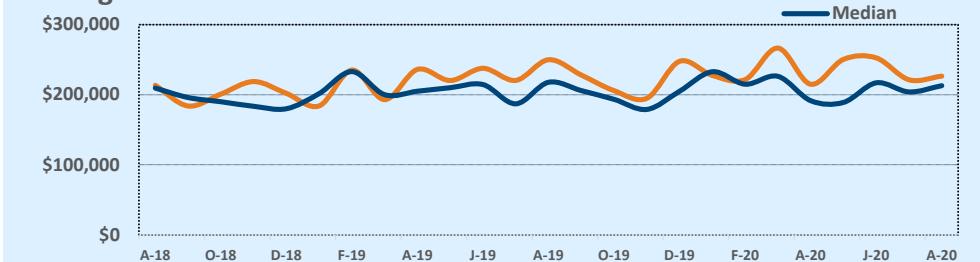
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$214,999	\$222,500	-3.4%	\$215,000	\$209,999	+2.4%
List Price/SqFt	\$141	\$144	-2.5%	\$133	\$130	+2.4%
Sold Price	\$212,900	\$217,750	-2.2%	\$212,500	\$208,000	+2.2%
Sold Price/SqFt	\$141	\$139	+1.6%	\$133	\$128	+4.2%
Sold Price / Orig LP	98.0%	96.0%	+2.1%	96.0%	97.0%	-1.0%
DOM	16	54	-70.1%	26	39	-33.3%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	6	5	89	29	28	54
\$150,000- \$199,999	4	3	46	58	52	53
\$200,000- \$249,999	13	13	25	65	47	45
\$250,000- \$299,999	5	5	31	41	28	61
\$300,000- \$349,999	4	--	--	13	5	59
\$350,000- \$399,999	--	1	18	8	11	91
\$400,000- \$449,999	1	1	311	6	6	132
\$450,000- \$499,999	2	--	--	8	6	96
\$500,000- \$549,999	2	--	--	6	--	--
\$550,000- \$599,999	--	1	15	3	1	15
\$600,000- \$699,999	1	--	--	3	1	150
\$700,000- \$799,999	1	--	--	1	1	141
\$800,000- \$899,999	--	--	--	1	1	126
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	1	--	--
Totals	39	29	49	243	187	60

### Average & Median Sales Price - Last Two Years



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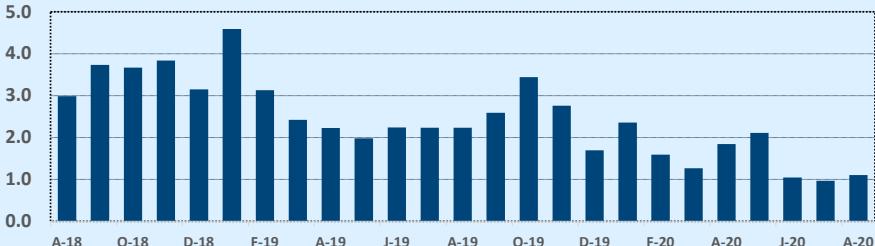
## MLS Area CLN

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	226	258	-12.4%	1,831	1,767	+3.6%
Condo/TH Sales	1	1	--	6	2	+200.0%
Total Sales	227	259	-12.4%	1,837	1,769	+3.8%
New Homes Only	26	45	-42.2%	254	323	-21.4%
Resale Only	201	214	-6.1%	1,583	1,446	+9.5%
Sales Volume	\$82,004,391	\$81,121,447	+1.1%	\$632,408,900	\$572,616,870	+10.4%
New Listings	243	285	-14.7%	2,016	2,144	-6.0%
Pending	291	237	+22.8%	2,082	1,896	+9.8%
Withdrawn	17	26	-34.6%	83	175	-52.6%
Expired	12	7	+71.4%	40	52	-23.1%
Months of Inventory	1.1	2.2	-50.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$363,638	\$317,511	+14.5%	\$347,152	\$328,436	+5.7%
List Price/SqFt	\$153	\$144	+6.0%	\$151	\$143	+5.6%
Sold Price	\$361,253	\$313,210	+15.3%	\$344,262	\$323,695	+6.4%
Sold Price/SqFt	\$152	\$142	+6.9%	\$150	\$141	+6.2%
Sold Price / Orig LP	99.0%	97.1%	+1.9%	98.5%	97.4%	+1.2%
DOM	34	67	-49.0%	51	68	-24.8%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$300,000	\$289,490	+3.6%	\$299,900	\$285,000	+5.2%
List Price/SqFt	\$149	\$142	+4.6%	\$149	\$141	+5.9%
Sold Price	\$305,000	\$284,900	+7.1%	\$296,000	\$284,000	+4.2%
Sold Price/SqFt	\$149	\$141	+5.6%	\$148	\$139	+6.7%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	99.0%	98.0%	+1.0%
DOM	9	35	-74.3%	20	33	-39.4%

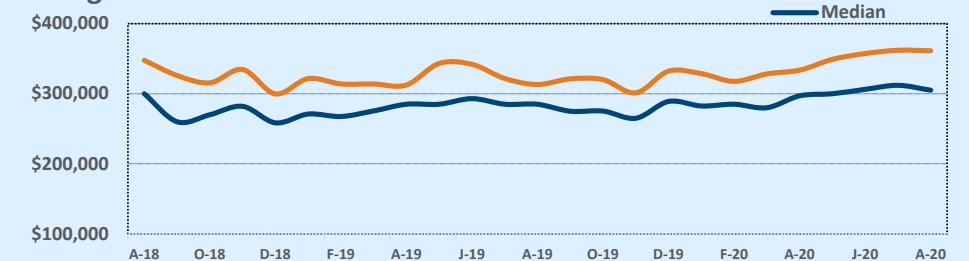
## Months of Inventory - Last Two Years



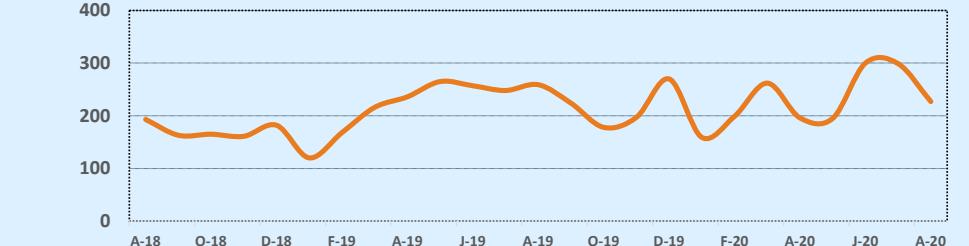
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	4	3	11
\$150,000- \$199,999	--	--	--	14	12	23
\$200,000- \$249,999	22	35	22	321	386	44
\$250,000- \$299,999	74	77	30	577	543	50
\$300,000- \$349,999	38	35	48	324	287	49
\$350,000- \$399,999	43	21	28	253	176	62
\$400,000- \$449,999	22	19	42	147	132	57
\$450,000- \$499,999	7	14	47	121	100	55
\$500,000- \$549,999	11	4	42	83	58	42
\$550,000- \$599,999	5	4	33	52	44	56
\$600,000- \$699,999	6	8	37	48	41	88
\$700,000- \$799,999	5	3	38	24	22	48
\$800,000- \$899,999	6	3	39	29	18	51
\$900,000- \$999,999	2	2	34	10	7	49
\$1M - \$1.99M	1	2	26	8	8	92
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	1	--	--
Totals	243	227	34	2,016	1,837	51

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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August 2020

## MLS Area CLS

## Residential Statistics

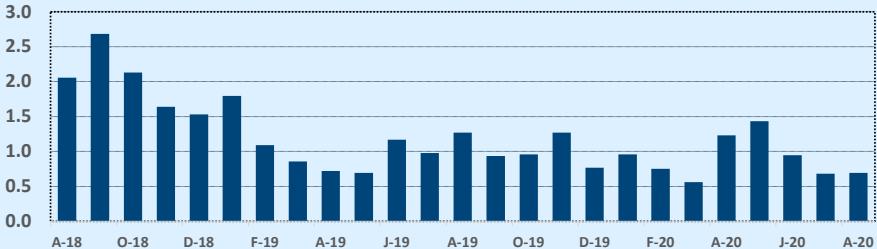
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	93	99	-6.1%	632	733	-13.8%
Condo/TH Sales	11	9	+22.2%	64	65	-1.5%
Total Sales	104	108	-3.7%	696	798	-12.8%
New Homes Only	3	3	--	10	31	-67.7%
Resale Only	101	105	-3.8%	686	767	-10.6%
Sales Volume	\$40,225,280	\$39,851,025	+0.9%	\$262,951,387	\$288,894,813	-9.0%
New Listings	90	108	-16.7%	838	919	-8.8%
Pending	129	111	+16.2%	784	846	-7.3%
Withdrawn	1	6	-83.3%	37	46	-19.6%
Expired	4	4	--	13	22	-40.9%
Months of Inventory	0.7	1.3	-45.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$385,186	\$370,544	+4.0%	\$377,212	\$364,807	+3.4%
List Price/SqFt	\$170	\$159	+7.3%	\$167	\$155	+7.5%
Sold Price	\$386,782	\$368,991	+4.8%	\$377,804	\$362,024	+4.4%
Sold Price/SqFt	\$172	\$158	+8.5%	\$167	\$154	+8.4%
Sold Price / Orig LP	100.0%	98.6%	+1.4%	99.6%	98.7%	+0.9%
DOM	18	21	-18.3%	21	29	-27.7%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$371,250	\$329,950	+12.5%	\$353,363	\$339,900	+4.0%
List Price/SqFt	\$168	\$160	+5.3%	\$164	\$154	+6.9%
Sold Price	\$373,750	\$329,250	+13.5%	\$358,500	\$338,000	+6.1%
Sold Price/SqFt	\$169	\$157	+7.3%	\$165	\$152	+8.5%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
DOM	6	11	-42.9%	6	8	-25.0%

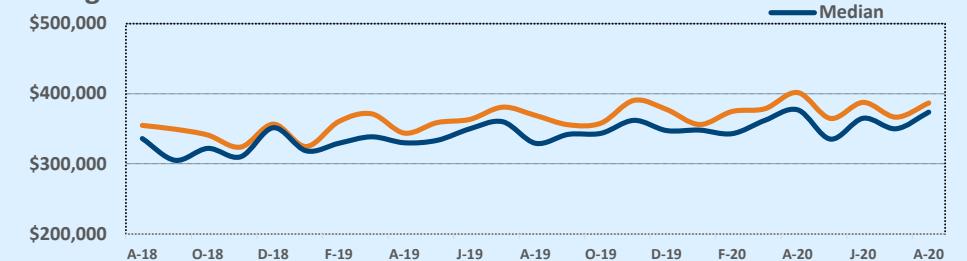
### Months of Inventory - Last Two Years



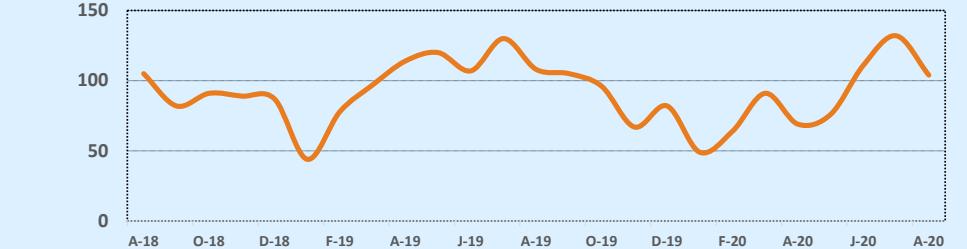
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	3	76
\$150,000- \$199,999	--	--	--	6	6	32
\$200,000- \$249,999	8	4	17	43	34	15
\$250,000- \$299,999	8	13	13	106	104	23
\$300,000- \$349,999	14	23	24	197	168	19
\$350,000- \$399,999	26	28	16	201	155	20
\$400,000- \$449,999	14	13	28	127	98	21
\$450,000- \$499,999	8	14	6	63	43	17
\$500,000- \$549,999	3	5	15	40	43	27
\$550,000- \$599,999	3	--	--	18	17	12
\$600,000- \$699,999	2	1	4	18	13	27
\$700,000- \$799,999	1	1	28	6	4	11
\$800,000- \$899,999	2	2	14	5	3	10
\$900,000- \$999,999	--	--	--	5	4	71
\$1M - \$1.99M	1	--	--	2	1	10
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	90	104	18	838	696	21

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area CM

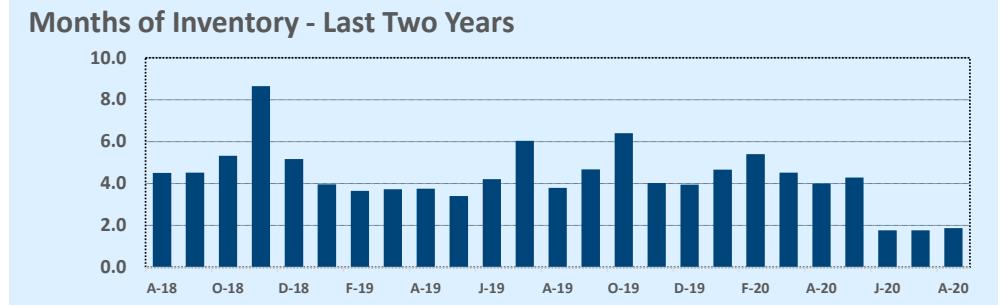
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	51	43	+18.6%	313	264	+18.6%
Condo/TH Sales	3	1	+200.0%	9	10	-10.0%
Total Sales	54	44	+22.7%	322	274	+17.5%
New Homes Only	11	9	+22.2%	55	37	+48.6%
Resale Only	43	35	+22.9%	267	237	+12.7%
Sales Volume	\$21,795,660	\$17,309,598	+25.9%	\$128,445,685	\$108,300,725	+18.6%
New Listings	46	45	+2.2%	406	431	-5.8%
Pending	62	42	+47.6%	371	289	+28.4%
Withdrawn	7	13	-46.2%	44	53	-17.0%
Expired	2	2	--	34	40	-15.0%
Months of Inventory	1.9	3.8	-50.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$414,266	\$403,060	+2.8%	\$410,910	\$403,643	+1.8%
List Price/SqFt	\$179	\$171	+4.2%	\$177	\$173	+2.7%
Sold Price	\$403,623	\$393,400	+2.6%	\$398,900	\$395,258	+0.9%
Sold Price/SqFt	\$175	\$168	+4.0%	\$173	\$170	+2.2%
Sold Price / Orig LP	96.4%	96.4%	-0.1%	95.6%	96.5%	-0.9%
DOM	76	61	+25.2%	77	65	+18.3%

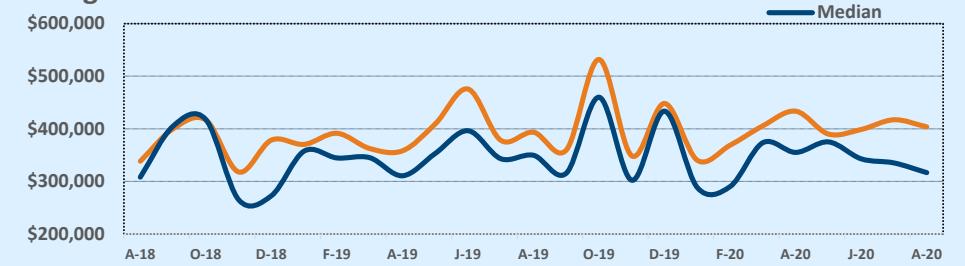
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$324,495	\$354,450	-8.5%	\$335,000	\$362,000	-7.5%
List Price/SqFt	\$172	\$171	+0.4%	\$174	\$167	+3.6%
Sold Price	\$316,515	\$349,500	-9.4%	\$331,000	\$350,261	-5.5%
Sold Price/SqFt	\$168	\$169	-0.4%	\$171	\$163	+4.4%
Sold Price / Orig LP	97.0%	96.5%	+0.5%	97.0%	98.0%	-1.0%
DOM	55	40	+36.3%	49	38	+30.7%



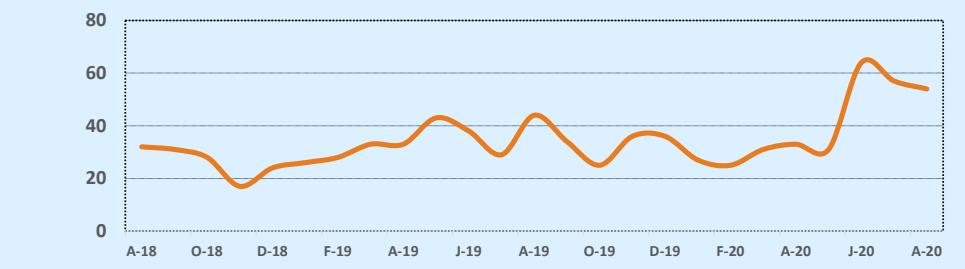
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	--	--	11	8	55
\$150,000- \$199,999	3	5	52	22	26	57
\$200,000- \$249,999	5	7	42	38	36	40
\$250,000- \$299,999	5	10	103	61	62	64
\$300,000- \$349,999	10	11	46	70	42	54
\$350,000- \$399,999	5	2	298	45	27	79
\$400,000- \$449,999	4	5	28	26	31	132
\$450,000- \$499,999	2	2	83	23	21	87
\$500,000- \$549,999	2	3	128	16	16	92
\$550,000- \$599,999	1	2	77	24	10	82
\$600,000- \$699,999	2	3	28	24	19	90
\$700,000- \$799,999	--	--	--	11	5	116
\$800,000- \$899,999	2	1	62	10	6	122
\$900,000- \$999,999	--	1	45	4	4	101
\$1M - \$1.99M	2	2	192	17	9	137
\$2M - \$2.99M	1	--	--	4	--	--
\$3M+	--	--	--	--	--	--
Totals	46	54	76	406	322	77

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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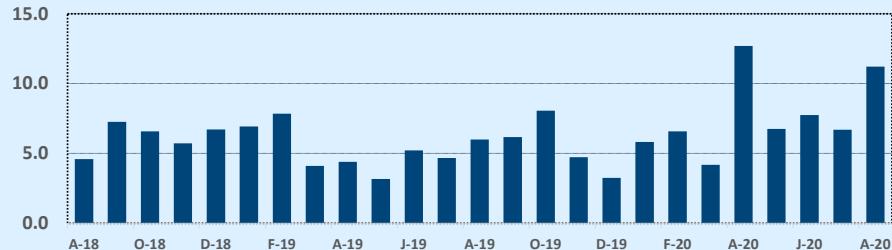
## MLS Area DT

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	--	1	--	--	1	--
Condo/TH Sales	18	22	-18.2%	162	191	-15.2%
Total Sales	18	23	-21.7%	162	192	-15.6%
New Homes Only	2	--	--	15	5	+200.0%
Resale Only	16	23	-30.4%	147	187	-21.4%
Sales Volume	\$11,879,100	\$15,927,000	-25.4%	\$129,527,508	\$153,257,647	-15.5%
New Listings	63	46	+37.0%	410	334	+22.8%
Pending	30	15	+100.0%	175	195	-10.3%
Withdrawn	15	8	+87.5%	69	61	+13.1%
Expired	6	8	-25.0%	35	37	-5.4%
Months of Inventory	11.2	6.0	+87.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$681,394	\$713,639	-4.5%	\$831,254	\$823,741	+0.9%
List Price/SqFt	\$688	\$624	+10.2%	\$660	\$610	+8.2%
Sold Price	\$659,950	\$692,478	-4.7%	\$799,553	\$798,217	+0.2%
Sold Price/SqFt	\$666	\$608	+9.6%	\$641	\$594	+7.8%
Sold Price / Orig LP	95.6%	95.9%	-0.4%	95.5%	95.2%	+0.3%
DOM	65	53	+21.9%	68	80	-15.6%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$597,000	\$499,900	+19.4%	\$579,500	\$549,000	+5.6%
List Price/SqFt	\$752	\$641	+17.2%	\$638	\$588	+8.5%
Sold Price	\$560,000	\$487,000	+15.0%	\$569,500	\$537,000	+6.1%
Sold Price/SqFt	\$720	\$632	+13.8%	\$623	\$572	+8.9%
Sold Price / Orig LP	96.0%	97.0%	-1.0%	97.0%	97.0%	--
DOM	44	24	+81.3%	42	52	-18.4%

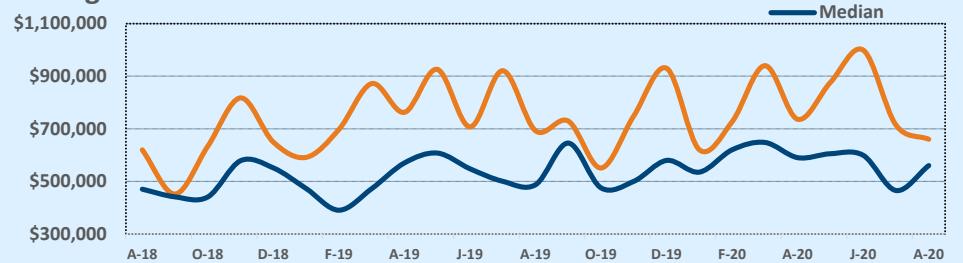
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	--	--	1	1	6
\$200,000- \$249,999	1	--	--	5	4	59
\$250,000- \$299,999	1	--	--	7	3	99
\$300,000- \$349,999	1	--	--	12	9	58
\$350,000- \$399,999	3	1	6	22	10	40
\$400,000- \$449,999	6	3	40	39	17	85
\$450,000- \$499,999	12	--	--	42	11	63
\$500,000- \$549,999	1	5	50	25	23	68
\$550,000- \$599,999	4	1	23	27	8	63
\$600,000- \$699,999	8	3	65	41	17	47
\$700,000- \$799,999	6	--	--	21	4	122
\$800,000- \$899,999	3	3	104	29	9	61
\$900,000- \$999,999	1	1	48	20	8	48
\$1M - \$1.99M	12	1	211	92	31	56
\$2M - \$2.99M	2	--	--	16	4	285
\$3M+	1	--	--	11	3	64
Totals	63	18	65	410	162	68

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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August 2020

## MLS Area EL

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	27	20	+35.0%	212	206	+2.9%
Condo/TH Sales	--	1	--	--	1	--
Total Sales	27	21	+28.6%	212	207	+2.4%
New Homes Only	7	2	+250.0%	42	31	+35.5%
Resale Only	20	19	+5.3%	170	176	-3.4%
Sales Volume	\$6,346,422	\$5,105,196	+24.3%	\$50,879,281	\$48,451,341	+5.0%
New Listings	55	42	+31.0%	324	282	+14.9%
Pending	53	30	+76.7%	262	221	+18.6%
Withdrawn	6	8	-25.0%	31	30	+3.3%
Expired	2	1	+100.0%	18	13	+38.5%
Months of Inventory	2.7	3.4	-21.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$237,941	\$250,226	-4.9%	\$244,657	\$237,043	+3.2%
List Price/SqFt	\$139	\$132	+5.9%	\$140	\$133	+4.9%
Sold Price	\$235,053	\$243,105	-3.3%	\$239,997	\$234,064	+2.5%
Sold Price/SqFt	\$138	\$129	+7.0%	\$137	\$132	+3.9%
Sold Price / Orig LP	97.5%	96.5%	+1.0%	97.1%	97.6%	-0.5%
DOM	47	40	+16.9%	52	61	-15.6%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$220,996	\$223,596	-1.2%	\$219,093	\$205,000	+6.9%
List Price/SqFt	\$140	\$128	+9.7%	\$134	\$128	+4.7%
Sold Price	\$220,000	\$223,096	-1.4%	\$215,000	\$202,900	+6.0%
Sold Price/SqFt	\$141	\$126	+11.7%	\$133	\$126	+5.7%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	99.0%	98.0%	+1.0%
DOM	16	15	+6.7%	21	26	-21.2%

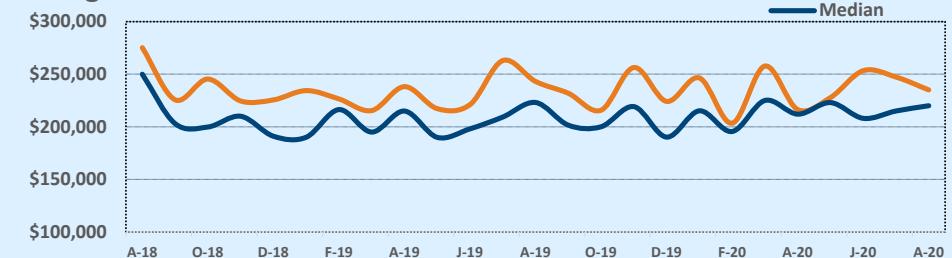
## Residential Statistics

## Independence Title

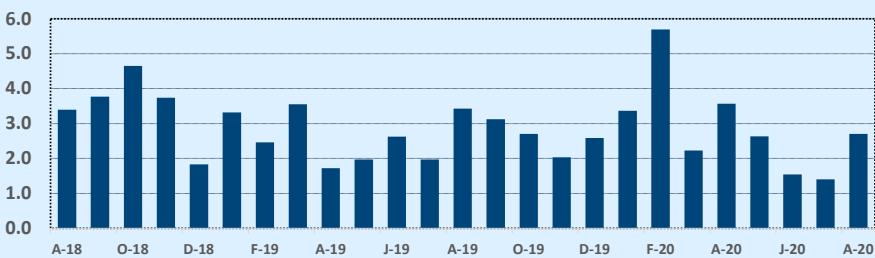
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	3	24	13	9	44
\$150,000- \$199,999	5	7	46	84	73	30
\$200,000- \$249,999	26	9	47	105	69	62
\$250,000- \$299,999	12	5	88	55	27	69
\$300,000- \$349,999	1	1	5	17	10	57
\$350,000- \$399,999	3	1	2	15	11	79
\$400,000- \$449,999	2	--	--	7	5	48
\$450,000- \$499,999	1	--	--	5	2	5
\$500,000- \$549,999	3	1	3	4	2	90
\$550,000- \$599,999	--	--	--	4	--	--
\$600,000- \$699,999	1	--	--	6	2	104
\$700,000- \$799,999	--	--	--	3	2	71
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	4	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	55	27	47	324	212	52

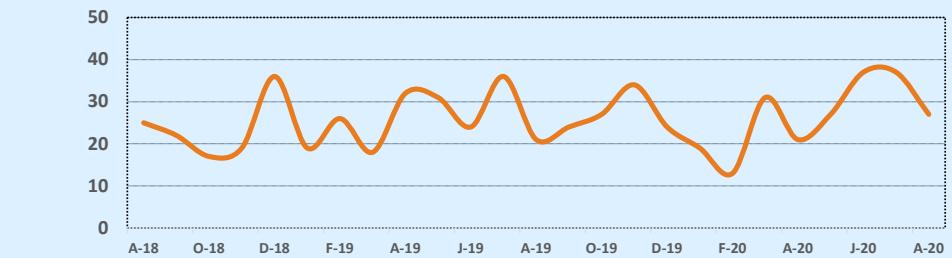
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area FC

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	7	10	-30.0%	43	53	-18.9%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	7	10	-30.0%	43	53	-18.9%
New Homes Only	--	--	--	2	--	--
Resale Only	7	10	-30.0%	41	53	-22.6%
Sales Volume	\$1,523,400	\$1,604,400	-5.0%	\$9,621,300	\$9,752,325	-1.3%
New Listings	12	12	--	72	85	-15.3%
Pending	14	10	+40.0%	54	58	-6.9%
Withdrawn	1	--	--	12	9	+33.3%
Expired	1	--	--	16	11	+45.5%
Months of Inventory	4.0	4.7	-14.9%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$230,600	\$166,330	+38.6%	\$236,756	\$191,401	+23.7%
List Price/SqFt	\$129	\$114	+13.6%	\$131	\$106	+23.5%
Sold Price	\$217,629	\$160,440	+35.6%	\$223,751	\$184,006	+21.6%
Sold Price/SqFt	\$123	\$109	+12.4%	\$125	\$102	+22.6%
Sold Price / Orig LP	91.7%	89.3%	+2.7%	90.7%	89.6%	+1.1%
DOM	79	64	+23.0%	103	97	+5.9%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$275,000	\$150,000	+83.3%	\$225,000	\$185,000	+21.6%
List Price/SqFt	\$126	\$134	-5.8%	\$127	\$108	+17.2%
Sold Price	\$260,000	\$147,500	+76.3%	\$221,000	\$179,000	+23.5%
Sold Price/SqFt	\$117	\$130	-9.9%	\$118	\$103	+14.3%
Sold Price / Orig LP	93.0%	92.0%	+1.1%	94.0%	93.0%	+1.1%
DOM	48	62	-22.0%	63	63	--

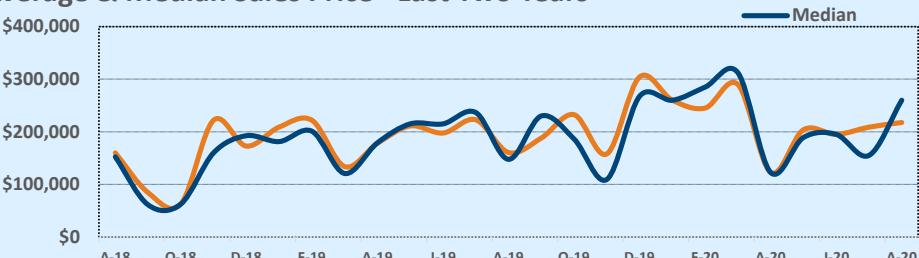
## Residential Statistics

## Independence Title

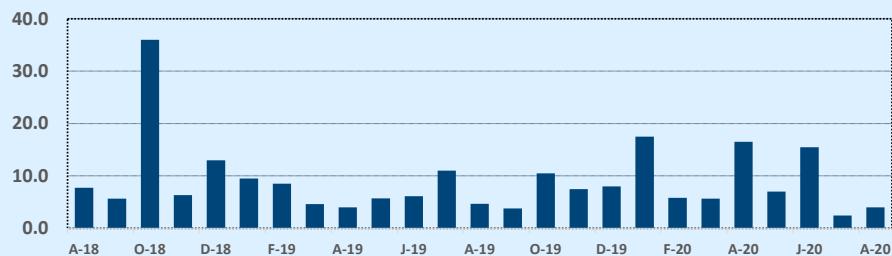
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	2	25	20	13	51
\$150,000- \$199,999	2	1	80	14	7	105
\$200,000- \$249,999	4	--	--	10	5	98
\$250,000- \$299,999	1	3	108	8	7	134
\$300,000- \$349,999	1	--	--	3	6	130
\$350,000- \$399,999	1	1	98	5	4	203
\$400,000- \$449,999	1	--	--	4	--	--
\$450,000- \$499,999	--	--	--	1	--	--
\$500,000- \$549,999	--	--	--	2	--	--
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	1	--	--	3	1	7
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	1	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	12	7	79	72	43	103

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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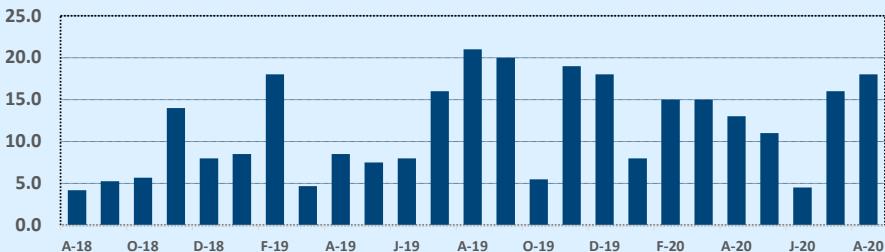
## MLS Area GP

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	--	1	--	7	13	-46.2%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	--	1	--	7	13	-46.2%
New Homes Only	--	--	--	2	2	--
Resale Only	--	1	--	5	11	-54.5%
Sales Volume	--	\$1,261,000	--	\$5,146,000	\$9,537,631	-46.0%
New Listings	2	4	-50.0%	22	29	-24.1%
Pending	2	1	+100.0%	8	15	-46.7%
Withdrawn	2	--	--	8	3	+166.7%
Expired	1	1	--	10	7	+42.9%
Months of Inventory	18.0	21.0	-14.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	--	\$1,425,000	--	\$775,927	\$813,161	-4.6%
List Price/SqFt	--	\$460	--	\$278	\$298	-6.7%
Sold Price	--	\$1,261,000	--	\$735,143	\$733,664	+0.2%
Sold Price/SqFt	--	\$407	--	\$265	\$268	-1.2%
Sold Price / Orig LP	0.0%	79.0%	--	94.3%	88.3%	+6.8%
DOM	--	615	--	161	143	+12.3%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	--	\$1,425,000	--	\$649,000	\$425,000	+52.7%
List Price/SqFt	--	\$460	--	\$240	\$233	+3.0%
Sold Price	--	\$1,261,000	--	\$600,000	\$400,000	+50.0%
Sold Price/SqFt	--	\$407	--	\$228	\$221	+3.4%
Sold Price / Orig LP	0.0%	79.0%	+0.0%	95.0%	94.0%	+1.1%
DOM	--	615	--	144	103	+39.8%

## Months of Inventory - Last Two Years



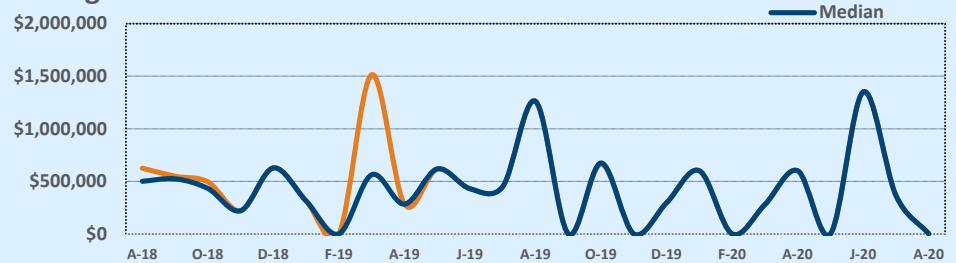
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## Residential Statistics

Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	--	--	--	2	1	496
\$300,000- \$349,999	--	--	--	2	--	--
\$350,000- \$399,999	1	--	--	3	1	2
\$400,000- \$449,999	--	--	--	3	1	53
\$450,000- \$499,999	1	--	--	2	--	--
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	3	--	--
\$600,000- \$699,999	--	--	--	1	2	100
\$700,000- \$799,999	--	--	--	--	1	144
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	4	--	--
\$2M - \$2.99M	--	--	--	--	1	231
\$3M+	--	--	--	1	--	--
Totals	2	--	--	22	7	161

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



August 2020

## MLS Area GTE

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	102	61	+67.2%	626	524	+19.5%
Condo/TH Sales	3	4	-25.0%	26	32	-18.8%
Total Sales	105	65	+61.5%	652	556	+17.3%
New Homes Only	8	14	-42.9%	125	125	--
Resale Only	97	51	+90.2%	527	431	+22.3%
Sales Volume	\$31,628,210	\$18,043,031	+75.3%	\$187,364,344	\$153,395,826	+22.1%
New Listings	75	82	-8.5%	812	760	+6.8%
Pending	117	72	+62.5%	777	597	+30.2%
Withdrawn	5	17	-70.6%	56	61	-8.2%
Expired	4	7	-42.9%	41	34	+20.6%
Months of Inventory	1.4	3.9	-64.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$304,144	\$281,232	+8.1%	\$290,928	\$280,019	+3.9%
List Price/SqFt	\$154	\$152	+1.9%	\$152	\$150	+1.2%
Sold Price	\$301,221	\$277,585	+8.5%	\$287,369	\$275,892	+4.2%
Sold Price/SqFt	\$153	\$150	+2.1%	\$150	\$148	+1.5%
Sold Price / Orig LP	98.8%	97.8%	+1.0%	98.2%	97.2%	+1.0%
DOM	41	60	-31.2%	57	69	-16.6%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$279,900	\$249,900	+12.0%	\$269,574	\$250,000	+7.8%
List Price/SqFt	\$140	\$144	-3.4%	\$145	\$145	+0.1%
Sold Price	\$278,500	\$247,900	+12.3%	\$265,700	\$248,880	+6.8%
Sold Price/SqFt	\$139	\$143	-2.8%	\$144	\$143	+0.6%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	99.0%	98.0%	+1.0%
DOM	19	26	-26.9%	30	38	-21.1%

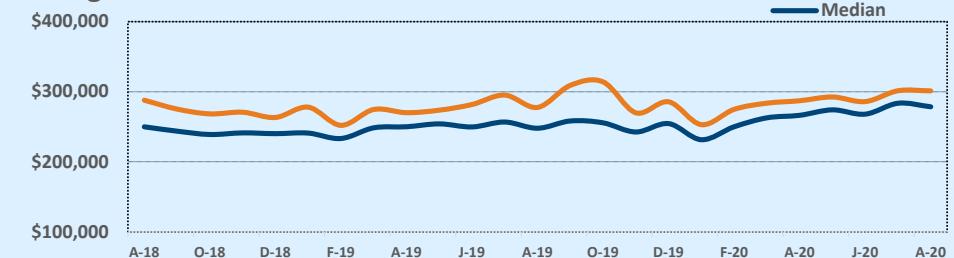
## Residential Statistics

## Independence Title

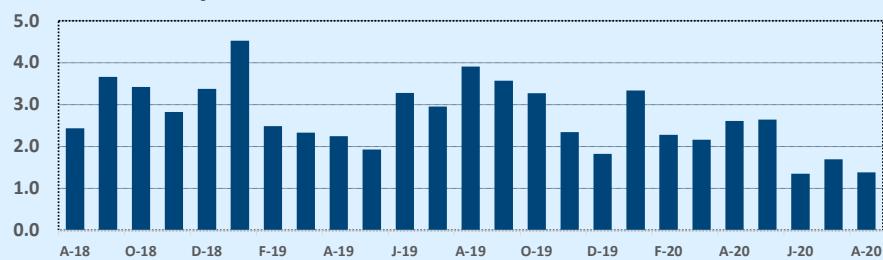
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	5	4	5
\$150,000- \$199,999	1	--	--	24	19	29
\$200,000- \$249,999	8	26	20	186	216	56
\$250,000- \$299,999	29	46	41	330	227	57
\$300,000- \$349,999	18	20	40	115	89	59
\$350,000- \$399,999	11	5	91	64	41	74
\$400,000- \$449,999	1	1	112	18	23	82
\$450,000- \$499,999	2	2	50	24	13	39
\$500,000- \$549,999	2	--	--	6	2	31
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	2	2	5	9	5	49
\$700,000- \$799,999	--	2	187	3	2	187
\$800,000- \$899,999	--	--	--	1	1	1
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	1	--	--	7	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	1	--	--
Totals	75	105	41	812	652	57

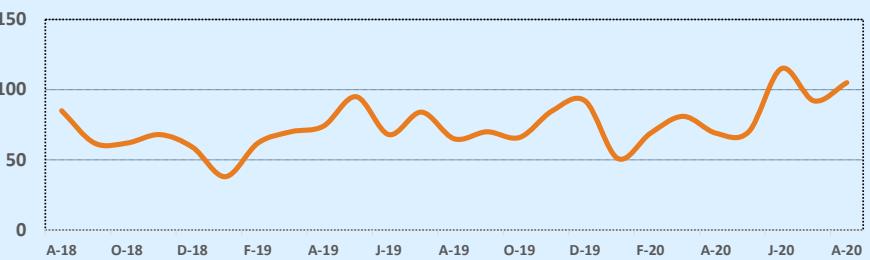
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area GTW

## Residential Statistics

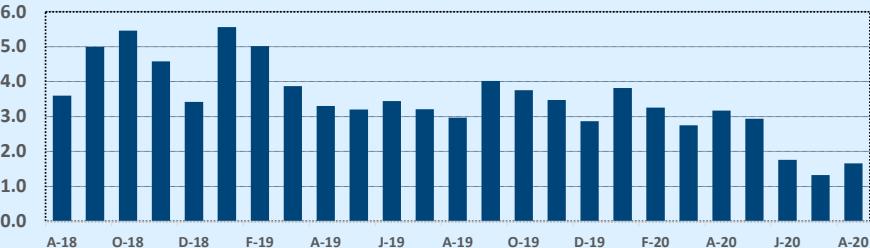
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	238	216	+10.2%	1,557	1,382	+12.7%
Condo/TH Sales	2	1	+100.0%	8	10	-20.0%
Total Sales	240	217	+10.6%	1,565	1,392	+12.4%
New Homes Only	31	29	+6.9%	238	215	+10.7%
Resale Only	209	188	+11.2%	1,327	1,177	+12.7%
Sales Volume	\$96,462,674	\$82,217,896	+17.3%	\$587,078,667	\$499,416,186	+17.6%
New Listings	211	232	-9.1%	1,859	1,897	-2.0%
Pending	288	199	+44.7%	1,783	1,480	+20.5%
Withdrawn	14	30	-53.3%	139	190	-26.8%
Expired	9	16	-43.8%	72	120	-40.0%
Months of Inventory	1.7	3.0	-44.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$406,499	\$387,634	+4.9%	\$382,028	\$365,982	+4.4%
List Price/SqFt	\$165	\$160	+3.4%	\$161	\$156	+3.2%
Sold Price	\$401,928	\$378,884	+6.1%	\$375,130	\$358,776	+4.6%
Sold Price/SqFt	\$163	\$157	+4.2%	\$159	\$153	+3.4%
Sold Price / Orig LP	98.5%	95.7%	+2.9%	97.4%	96.2%	+1.3%
DOM	61	82	-25.3%	73	84	-13.6%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$360,000	\$339,000	+6.2%	\$348,888	\$334,900	+4.2%
List Price/SqFt	\$162	\$157	+3.0%	\$159	\$155	+2.9%
Sold Price	\$357,750	\$330,646	+8.2%	\$340,000	\$328,809	+3.4%
Sold Price/SqFt	\$161	\$154	+4.3%	\$156	\$151	+3.2%
Sold Price / Orig LP	99.0%	97.0%	+2.1%	98.0%	97.0%	+1.0%
DOM	29	53	-46.2%	43	52	-17.3%

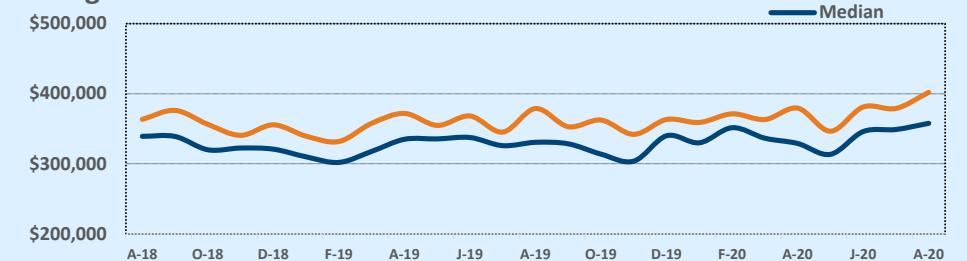
### Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	8	4	2	5
\$150,000- \$199,999	4	1	12	14	15	27
\$200,000- \$249,999	17	18	55	143	174	54
\$250,000- \$299,999	42	49	61	351	358	72
\$300,000- \$349,999	34	41	59	343	278	75
\$350,000- \$399,999	22	39	65	297	247	83
\$400,000- \$449,999	24	38	90	249	179	70
\$450,000- \$499,999	22	16	38	143	95	87
\$500,000- \$549,999	14	9	41	70	61	80
\$550,000- \$599,999	8	9	51	67	60	77
\$600,000- \$699,999	10	11	24	79	48	64
\$700,000- \$799,999	5	4	47	45	25	62
\$800,000- \$899,999	3	2	165	26	11	102
\$900,000- \$999,999	3	--	--	14	5	92
\$1M - \$1.99M	3	1	37	12	5	65
\$2M - \$2.99M	--	--	--	1	1	60
\$3M+	--	1	53	1	1	53
Totals	211	240	61	1,859	1,565	73

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years

### Number of Sales - Last Two Years



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## MLS Area GU

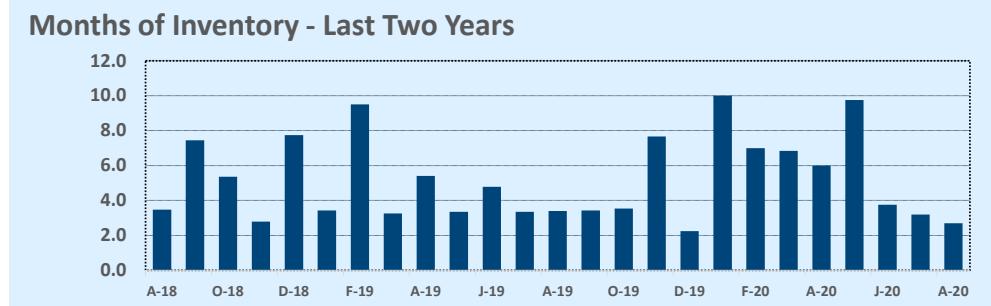
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	33	15	+120.0%	129	103	+25.2%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	33	15	+120.0%	129	103	+25.2%
New Homes Only	3	--	--	9	7	+28.6%
Resale Only	30	15	+100.0%	120	96	+25.0%
Sales Volume	\$10,614,820	\$4,178,824	+154.0%	\$39,375,379	\$29,062,461	+35.5%
New Listings	30	13	+130.8%	262	175	+49.7%
Pending	44	13	+238.5%	198	116	+70.7%
Withdrawn	6	5	+20.0%	16	26	-38.5%
Expired	6	3	+100.0%	21	8	+162.5%
Months of Inventory	2.7	3.4	-20.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$331,093	\$288,047	+14.9%	\$316,150	\$289,755	+9.1%
List Price/SqFt	\$162	\$148	+9.1%	\$154	\$143	+8.0%
Sold Price	\$321,661	\$278,588	+15.5%	\$305,235	\$282,160	+8.2%
Sold Price/SqFt	\$157	\$143	+10.1%	\$149	\$139	+7.3%
Sold Price / Orig LP	97.4%	93.7%	+3.9%	95.3%	96.5%	-1.3%
DOM	64	70	-9.2%	61	56	+8.0%

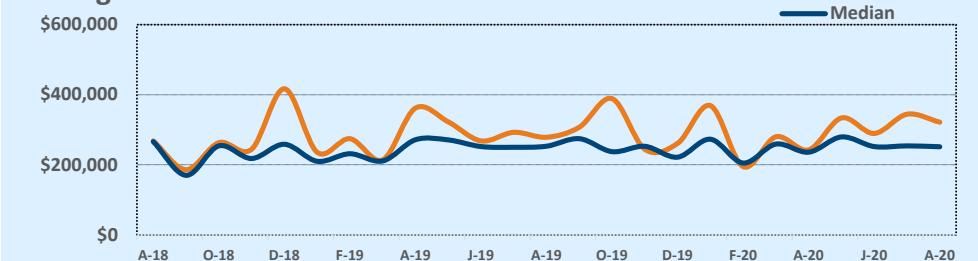
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$251,490	\$279,900	-10.2%	\$250,840	\$254,900	-1.6%
List Price/SqFt	\$138	\$132	+4.5%	\$137	\$129	+6.3%
Sold Price	\$251,490	\$253,000	-0.6%	\$250,840	\$250,000	+0.3%
Sold Price/SqFt	\$136	\$129	+5.5%	\$136	\$126	+7.7%
Sold Price / Orig LP	98.0%	96.0%	+2.1%	97.0%	98.0%	-1.0%
DOM	34	50	-32.0%	38	33	+15.2%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	2	57	10	10	50
\$150,000- \$199,999	--	2	26	15	11	50
\$200,000- \$249,999	10	12	59	111	42	52
\$250,000- \$299,999	8	9	60	57	28	48
\$300,000- \$349,999	2	2	31	13	9	71
\$350,000- \$399,999	2	1	24	8	7	97
\$400,000- \$449,999	3	--	--	7	4	53
\$450,000- \$499,999	1	1	11	9	5	70
\$500,000- \$549,999	1	--	--	4	4	48
\$550,000- \$599,999	--	--	--	7	--	--
\$600,000- \$699,999	--	3	202	6	7	161
\$700,000- \$799,999	--	--	--	6	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	2	1	1	8	2	22
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	30	33	64	262	129	61

### Average & Median Sales Price - Last Two Years



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## MLS Area GZ

## Residential Statistics

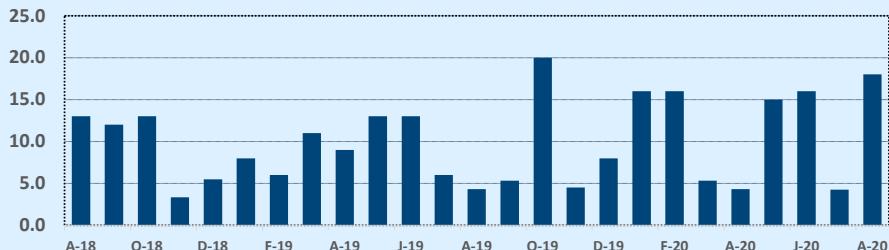
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	1	3	-66.7%	13	9	+44.4%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	1	3	-66.7%	13	9	+44.4%
New Homes Only	--	--	--	2	--	--
Resale Only	1	3	-66.7%	11	9	+22.2%
Sales Volume	\$630,000	\$408,000	+54.4%	\$3,749,925	\$1,501,750	+149.7%
New Listings	3	5	-40.0%	28	28	--
Pending	4	2	+100.0%	16	13	+23.1%
Withdrawn	--	1	--	5	4	+25.0%
Expired	1	1	--	4	9	-55.6%
Months of Inventory	18.0	4.3	+315.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$665,000	\$143,333	+364.0%	\$299,994	\$172,600	+73.8%
List Price/SqFt	\$180	\$85	+111.8%	\$154	\$99	+55.2%
Sold Price	\$630,000	\$136,000	+363.2%	\$288,456	\$166,861	+72.9%
Sold Price/SqFt	\$170	\$80	+111.8%	\$147	\$96	+53.6%
Sold Price / Orig LP	93.0%	94.3%	-1.4%	92.9%	94.8%	-2.0%
DOM	169	61	+175.5%	112	83	+34.4%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$665,000	\$155,000	+329.0%	\$235,925	\$175,000	+34.8%
List Price/SqFt	\$180	\$99	+81.5%	\$150	\$99	+51.4%
Sold Price	\$630,000	\$138,000	+356.5%	\$235,925	\$175,000	+34.8%
Sold Price/SqFt	\$170	\$88	+93.2%	\$142	\$88	+61.0%
Sold Price / Orig LP	93.0%	94.0%	-1.1%	93.0%	97.0%	-4.1%
DOM	169	47	+259.6%	70	36	+94.4%

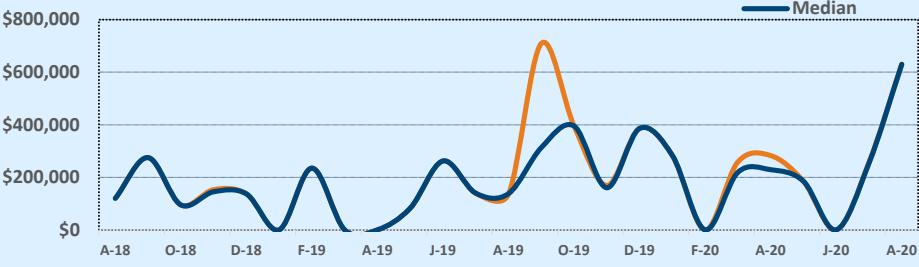
## Months of Inventory - Last Two Years



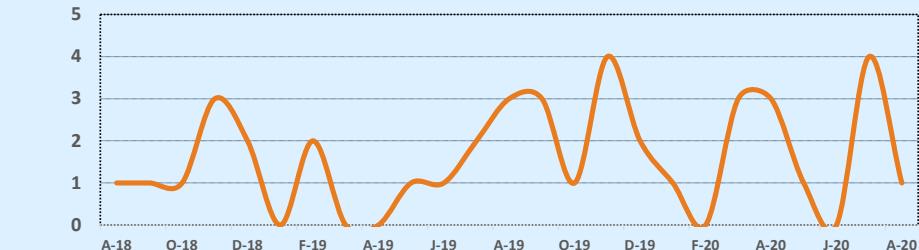
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	4	1	179
\$150,000- \$199,999	--	--	--	1	3	113
\$200,000- \$249,999	1	--	--	6	3	99
\$250,000- \$299,999	--	--	--	6	2	34
\$300,000- \$349,999	--	--	--	3	1	78
\$350,000- \$399,999	1	--	--	3	1	259
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	2	1	70
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	--	1	169	1	1	169
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	3	1	169	28	13	112

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area HD

## Residential Statistics

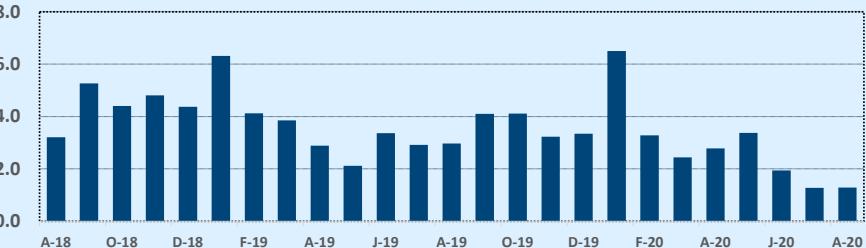
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	118	91	+29.7%	691	605	+14.2%
Condo/TH Sales	--	--	--	4	--	--
Total Sales	118	91	+29.7%	695	605	+14.9%
New Homes Only	9	11	-18.2%	116	101	+14.9%
Resale Only	109	80	+36.3%	579	504	+14.9%
Sales Volume	\$65,790,562	\$51,230,418	+28.4%	\$382,485,791	\$321,914,723	+18.8%
New Listings	92	86	+7.0%	857	761	+12.6%
Pending	108	64	+68.8%	827	618	+33.8%
Withdrawn	7	16	-56.3%	66	89	-25.8%
Expired	3	11	-72.7%	27	43	-37.2%
Months of Inventory	1.3	3.0	-56.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$562,174	\$571,242	-1.6%	\$561,715	\$542,413	+3.6%
List Price/SqFt	\$198	\$191	+3.7%	\$194	\$187	+3.7%
Sold Price	\$557,547	\$562,972	-1.0%	\$550,339	\$532,090	+3.4%
Sold Price/SqFt	\$197	\$188	+4.5%	\$191	\$184	+3.8%
Sold Price / Orig LP	98.7%	95.9%	+2.9%	97.6%	96.1%	+1.6%
DOM	46	84	-45.1%	66	86	-23.4%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$549,950	\$531,000	+3.6%	\$525,000	\$499,385	+5.1%
List Price/SqFt	\$184	\$172	+6.7%	\$182	\$174	+4.5%
Sold Price	\$544,594	\$529,000	+2.9%	\$523,000	\$490,000	+6.7%
Sold Price/SqFt	\$185	\$169	+9.3%	\$180	\$172	+4.7%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	98.0%	97.0%	+1.0%
DOM	20	60	-66.7%	33	46	-28.3%

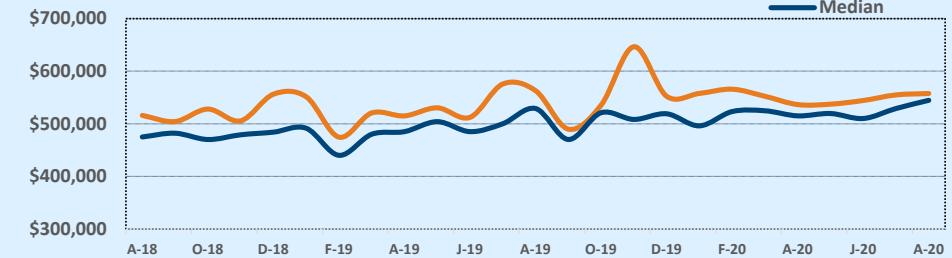
## Months of Inventory - Last Two Years



## Independence Title

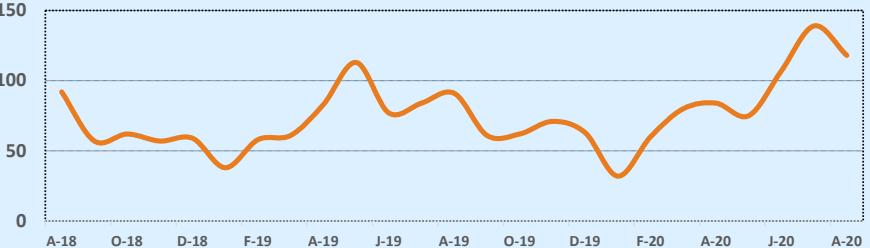
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	1	1	2
\$200,000- \$249,999	--	--	--	4	3	29
\$250,000- \$299,999	1	6	54	54	37	44
\$300,000- \$349,999	2	8	84	63	26	47
\$350,000- \$399,999	4	6	25	57	66	72
\$400,000- \$449,999	19	19	33	98	75	52
\$450,000- \$499,999	11	12	16	100	105	68
\$500,000- \$549,999	10	9	37	85	77	50
\$550,000- \$599,999	8	14	41	90	91	73
\$600,000- \$699,999	14	26	55	130	114	82
\$700,000- \$799,999	7	10	49	74	48	57
\$800,000- \$899,999	4	3	133	32	18	74
\$900,000- \$999,999	2	2	124	15	13	98
\$1M - \$1.99M	9	3	7	44	20	106
\$2M - \$2.99M	1	--	--	6	1	9
\$3M+	--	--	--	4	--	--
Totals	92	118	46	857	695	66

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area HH

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	249	206	+20.9%	1,682	1,477	+13.9%
Condo/TH Sales	7	--	--	8	--	--
Total Sales	256	206	+24.3%	1,690	1,477	+14.4%
New Homes Only	40	34	+17.6%	289	280	+3.2%
Resale Only	216	172	+25.6%	1,401	1,197	+17.0%
Sales Volume	\$77,391,097	\$52,781,140	+46.6%	\$482,727,451	\$384,389,859	+25.6%
New Listings	242	243	-0.4%	1,978	2,012	-1.7%
Pending	316	201	+57.2%	2,003	1,588	+26.1%
Withdrawn	9	28	-67.9%	91	166	-45.2%
Expired	6	11	-45.5%	64	139	-54.0%
Months of Inventory	1.0	2.6	-62.2%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$304,523	\$259,050	+17.6%	\$288,595	\$263,460	+9.5%
List Price/SqFt	\$146	\$133	+9.2%	\$143	\$135	+5.9%
Sold Price	\$302,309	\$256,219	+18.0%	\$285,638	\$260,250	+9.8%
Sold Price/SqFt	\$145	\$132	+9.6%	\$142	\$133	+6.1%
Sold Price / Orig LP	98.7%	97.2%	+1.6%	98.2%	97.4%	+0.8%
DOM	46	47	-2.0%	51	54	-5.2%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$268,000	\$235,995	+13.6%	\$256,435	\$239,900	+6.9%
List Price/SqFt	\$143	\$130	+10.2%	\$140	\$132	+6.0%
Sold Price	\$268,000	\$234,950	+14.1%	\$255,000	\$238,500	+6.9%
Sold Price/SqFt	\$143	\$130	+10.5%	\$140	\$131	+6.4%
Sold Price / Orig LP	99.0%	98.0%	+1.0%	99.0%	98.0%	+1.0%
DOM	19	24	-21.3%	24	26	-7.7%

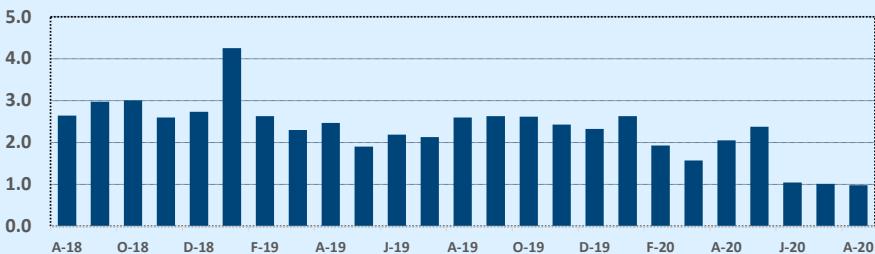
## Residential Statistics



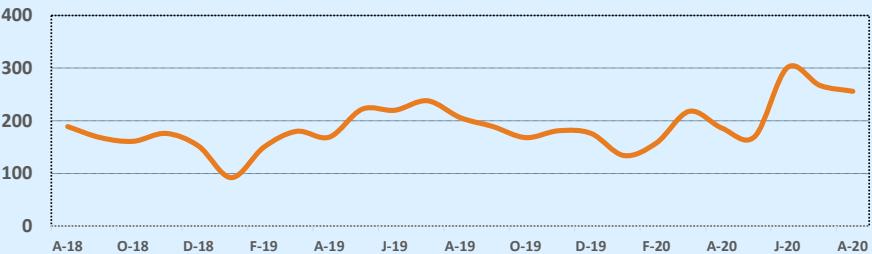
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	7	12	76
\$150,000- \$199,999	4	7	58	59	59	46
\$200,000- \$249,999	95	87	25	769	699	38
\$250,000- \$299,999	78	79	40	554	455	61
\$300,000- \$349,999	34	33	44	262	215	64
\$350,000- \$399,999	17	24	99	135	109	72
\$400,000- \$449,999	1	9	115	49	47	58
\$450,000- \$499,999	2	5	87	46	26	47
\$500,000- \$549,999	2	4	96	12	10	58
\$550,000- \$599,999	--	--	--	15	22	61
\$600,000- \$699,999	3	2	20	29	13	34
\$700,000- \$799,999	2	2	82	17	11	38
\$800,000- \$899,999	2	1	11	12	6	36
\$900,000- \$999,999	--	1	8	5	3	20
\$1M - \$1.99M	1	2	108	6	3	94
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	1	--	--
Totals	242	256	46	1,978	1,690	51

## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area HS

## Residential Statistics

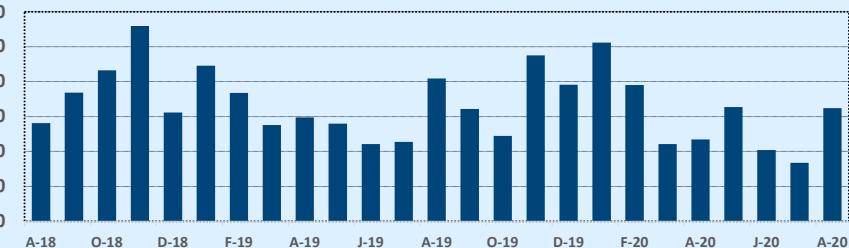
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	35	35	--	331	307	+7.8%
Condo/TH Sales	3	--	--	10	17	-41.2%
Total Sales	38	35	+8.6%	341	324	+5.2%
New Homes Only	8	2	+300.0%	53	43	+23.3%
Resale Only	30	33	-9.1%	288	281	+2.5%
Sales Volume	\$10,877,287	\$10,933,543	-0.5%	\$98,000,767	\$89,856,395	+9.1%
New Listings	79	55	+43.6%	419	399	+5.0%
Pending	68	40	+70.0%	394	342	+15.2%
Withdrawn	5	5	--	25	33	-24.2%
Expired	1	--	--	15	7	+114.3%
Months of Inventory	3.2	4.1	-20.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$291,484	\$321,365	-9.3%	\$294,641	\$285,401	+3.2%
List Price/SqFt	\$164	\$159	+3.5%	\$156	\$149	+4.8%
Sold Price	\$286,244	\$312,387	-8.4%	\$287,392	\$277,335	+3.6%
Sold Price/SqFt	\$162	\$155	+4.1%	\$153	\$145	+5.2%
Sold Price / Orig LP	97.7%	96.8%	+1.0%	96.6%	95.8%	+0.8%
DOM	70	46	+51.9%	74	79	-5.8%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$264,571	\$245,000	+8.0%	\$260,990	\$242,750	+7.5%
List Price/SqFt	\$164	\$153	+7.3%	\$149	\$145	+2.9%
Sold Price	\$264,571	\$243,400	+8.7%	\$257,000	\$239,995	+7.1%
Sold Price/SqFt	\$158	\$146	+8.7%	\$147	\$141	+4.1%
Sold Price / Orig LP	98.0%	98.0%	+0.0%	98.0%	97.0%	+1.0%
DOM	28	21	+33.3%	41	49	-16.3%

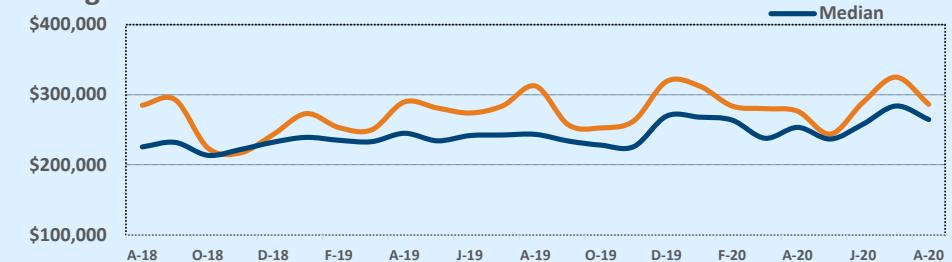
### Months of Inventory - Last Two Years



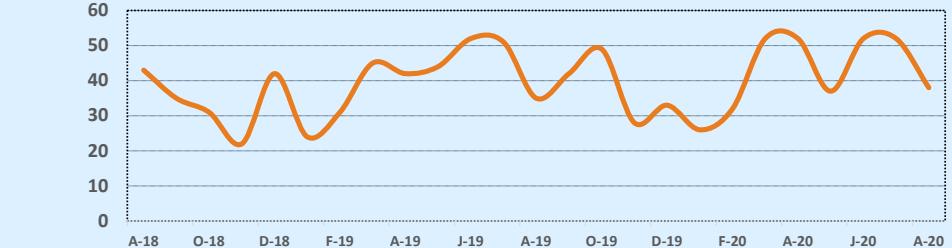
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	3	31	30	17	22
\$150,000- \$199,999	8	4	26	39	34	37
\$200,000- \$249,999	34	9	52	133	104	48
\$250,000- \$299,999	17	10	96	89	76	84
\$300,000- \$349,999	4	2	105	25	30	124
\$350,000- \$399,999	3	5	57	33	30	93
\$400,000- \$449,999	4	1	--	20	18	86
\$450,000- \$499,999	2	2	179	10	14	195
\$500,000- \$549,999	3	2	90	19	13	82
\$550,000- \$599,999	--	--	--	6	--	--
\$600,000- \$699,999	--	--	--	10	3	42
\$700,000- \$799,999	--	--	--	3	1	185
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	1	--	--	2	1	158
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	79	38	70	419	341	74

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area HU

## Residential Statistics

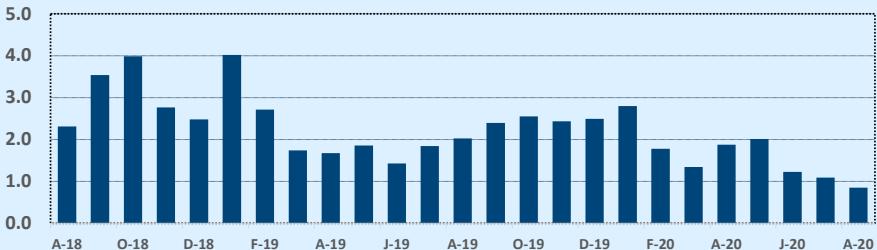
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	134	109	+22.9%	904	878	+3.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	134	109	+22.9%	904	878	+3.0%
New Homes Only	10	13	-23.1%	109	129	-15.5%
Resale Only	124	96	+29.2%	795	749	+6.1%
Sales Volume	\$38,054,978	\$28,951,336	+31.4%	\$253,124,359	\$226,910,232	+11.6%
New Listings	117	136	-14.0%	944	982	-3.9%
Pending	148	116	+27.6%	1,034	931	+11.1%
Withdrawn	4	11	-63.6%	39	68	-42.6%
Expired	2	7	-71.4%	22	21	+4.8%
Months of Inventory	0.9	2.0	-58.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$284,476	\$267,368	+6.4%	\$282,184	\$262,117	+7.7%
List Price/SqFt	\$139	\$132	+5.0%	\$137	\$130	+4.9%
Sold Price	\$283,992	\$265,609	+6.9%	\$280,005	\$258,440	+8.3%
Sold Price/SqFt	\$139	\$132	+5.5%	\$136	\$129	+5.5%
Sold Price / Orig LP	99.8%	98.3%	+1.6%	99.0%	97.7%	+1.3%
DOM	32	61	-47.0%	47	61	-23.1%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$269,245	\$254,900	+5.6%	\$268,624	\$247,990	+8.3%
List Price/SqFt	\$137	\$131	+4.4%	\$135	\$129	+4.8%
Sold Price	\$267,995	\$255,000	+5.1%	\$266,713	\$245,000	+8.9%
Sold Price/SqFt	\$137	\$129	+5.8%	\$134	\$128	+5.1%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	98.0%	+2.0%
DOM	13	24	-45.8%	28	32	-11.1%

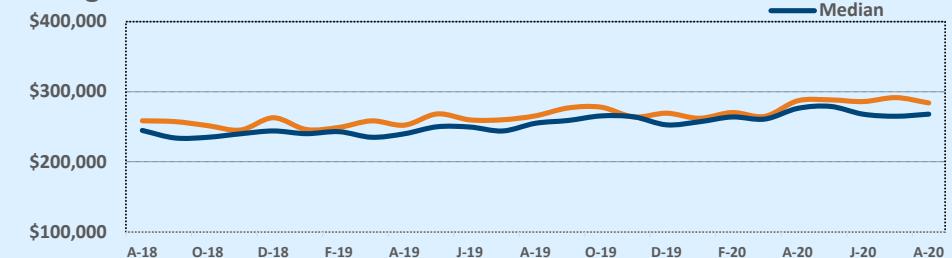
## Months of Inventory - Last Two Years



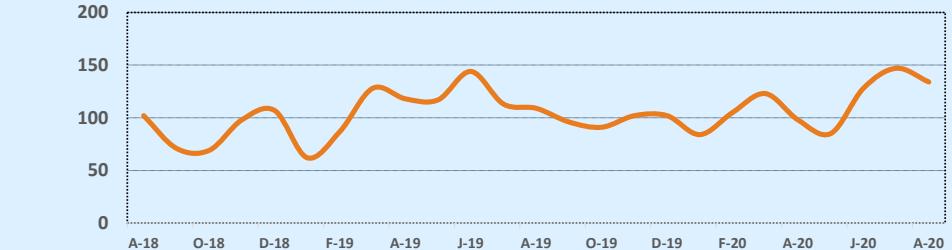
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	2	8	20	19	22
\$200,000- \$249,999	31	45	15	271	295	28
\$250,000- \$299,999	43	49	33	349	347	56
\$300,000- \$349,999	29	28	43	198	168	58
\$350,000- \$399,999	7	4	91	57	38	64
\$400,000- \$449,999	2	1	19	12	15	51
\$450,000- \$499,999	1	1	305	9	5	82
\$500,000- \$549,999	--	2	30	7	7	18
\$550,000- \$599,999	--	--	--	3	3	69
\$600,000- \$699,999	2	1	7	6	3	100
\$700,000- \$799,999	1	1	88	7	4	88
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	2	--	--
\$2M - \$2.99M	--	--	--	2	--	--
\$3M+	--	--	--	--	--	--
Totals	117	134	32	944	904	47

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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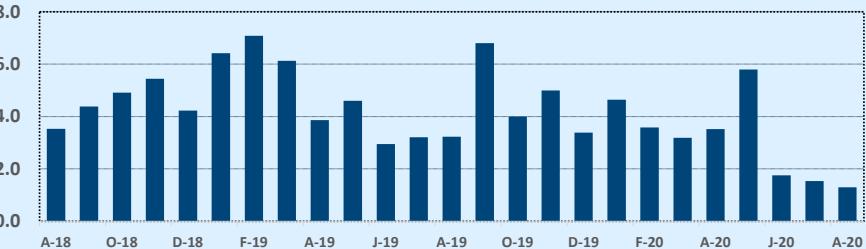
## MLS Area HW

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	37	31	+19.4%	229	194	+18.0%
Condo/TH Sales	--	--	--	1	1	--
Total Sales	37	31	+19.4%	230	195	+17.9%
New Homes Only	2	1	+100.0%	16	9	+77.8%
Resale Only	35	30	+16.7%	214	186	+15.1%
Sales Volume	\$19,823,532	\$14,064,609	+40.9%	\$115,326,654	\$79,367,587	+45.3%
New Listings	24	32	-25.0%	257	288	-10.8%
Pending	33	23	+43.5%	254	203	+25.1%
Withdrawn	3	6	-50.0%	27	32	-15.6%
Expired	3	4	-25.0%	22	20	+10.0%
Months of Inventory	1.3	3.2	-59.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$542,257	\$469,951	+15.4%	\$521,554	\$419,765	+24.2%
List Price/SqFt	\$217	\$225	-3.3%	\$226	\$207	+9.5%
Sold Price	\$535,771	\$453,697	+18.1%	\$501,420	\$407,013	+23.2%
Sold Price/SqFt	\$213	\$217	-2.0%	\$217	\$200	+8.5%
Sold Price / Orig LP	96.4%	94.5%	+2.1%	94.6%	94.8%	-0.2%
DOM	48	69	-30.2%	70	66	+6.2%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$399,000	\$355,000	+12.4%	\$362,450	\$340,000	+6.6%
List Price/SqFt	\$188	\$184	+2.1%	\$183	\$177	+3.7%
Sold Price	\$377,500	\$352,500	+7.1%	\$357,750	\$330,000	+8.4%
Sold Price/SqFt	\$185	\$181	+2.6%	\$179	\$173	+3.9%
Sold Price / Orig LP	98.0%	96.0%	+2.1%	96.0%	96.0%	--
DOM	24	40	-40.0%	37	36	+2.8%

## Months of Inventory - Last Two Years



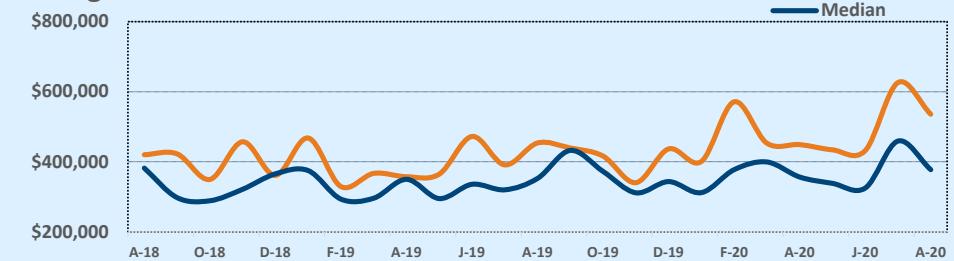
## Residential Statistics

## Independence Title

## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	4	4	15
\$150,000- \$199,999	--	1	37	7	10	25
\$200,000- \$249,999	--	2	94	13	21	65
\$250,000- \$299,999	6	7	16	39	34	52
\$300,000- \$349,999	3	4	66	49	43	64
\$350,000- \$399,999	4	5	28	26	20	60
\$400,000- \$449,999	--	5	39	13	12	58
\$450,000- \$499,999	2	--	--	12	7	112
\$500,000- \$549,999	2	3	25	14	13	38
\$550,000- \$599,999	4	2	40	18	13	26
\$600,000- \$699,999	1	2	70	15	14	123
\$700,000- \$799,999	1	1	62	11	5	83
\$800,000- \$899,999	1	--	--	8	8	193
\$900,000- \$999,999	--	2	166	6	6	151
\$1M - \$1.99M	--	2	75	17	17	100
\$2M - \$2.99M	--	--	--	3	1	21
\$3M+	--	1	9	2	2	47
Totals	24	37	48	257	230	70

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area JA

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	44	47	-6.4%	375	268	+39.9%
Condo/TH Sales	1	--	--	3	--	--
Total Sales	45	47	-4.3%	378	268	+41.0%
New Homes Only	12	9	+33.3%	119	81	+46.9%
Resale Only	33	38	-13.2%	259	187	+38.5%
Sales Volume	\$9,845,580	\$9,262,501	+6.3%	\$79,119,456	\$54,371,604	+45.5%
New Listings	66	46	+43.5%	499	378	+32.0%
Pending	61	37	+64.9%	489	300	+63.0%
Withdrawn	5	7	-28.6%	52	31	+67.7%
Expired	4	3	+33.3%	27	18	+50.0%
Months of Inventory	1.5	1.9	-21.7%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$220,658	\$199,789	+10.4%	\$210,947	\$205,238	+2.8%
List Price/SqFt	\$127	\$120	+5.7%	\$124	\$121	+2.8%
Sold Price	\$218,791	\$197,074	+11.0%	\$209,311	\$202,879	+3.2%
Sold Price/SqFt	\$126	\$119	+6.1%	\$123	\$119	+3.2%
Sold Price / Orig LP	98.5%	97.7%	+0.8%	98.6%	98.3%	+0.3%
DOM	54	39	+36.7%	59	49	+19.1%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$204,900	\$189,950	+7.9%	\$199,900	\$194,950	+2.5%
List Price/SqFt	\$129	\$122	+5.2%	\$126	\$124	+2.1%
Sold Price	\$202,970	\$188,000	+8.0%	\$199,063	\$193,900	+2.7%
Sold Price/SqFt	\$127	\$121	+4.7%	\$125	\$122	+2.6%
Sold Price / Orig LP	99.0%	99.0%	+0.0%	99.0%	99.0%	--
DOM	26	29	-10.3%	47	28	+70.9%

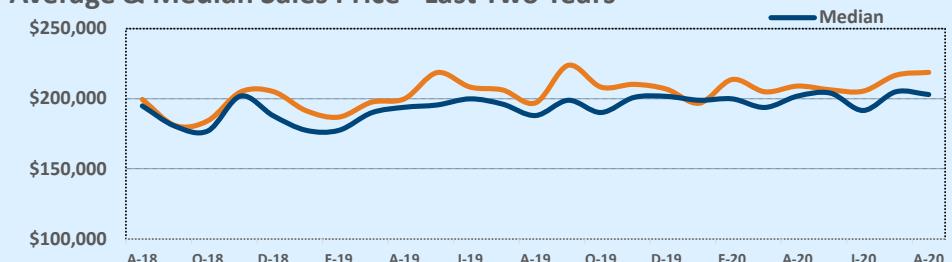
## Residential Statistics



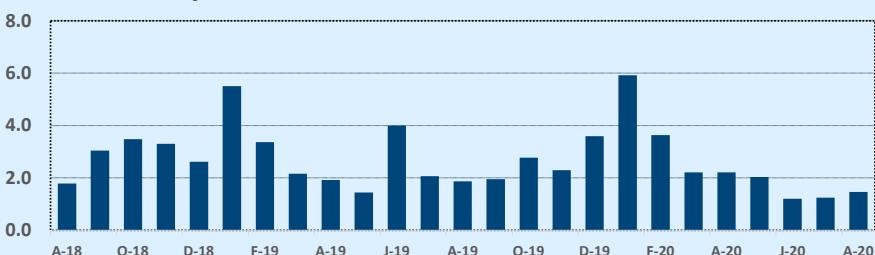
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	2	3	5	48
\$150,000- \$199,999	22	16	56	210	191	60
\$200,000- \$249,999	32	20	41	218	139	53
\$250,000- \$299,999	6	4	121	44	27	80
\$300,000- \$349,999	3	2	30	12	9	52
\$350,000- \$399,999	1	2	78	5	4	54
\$400,000- \$449,999	--	--	--	2	1	--
\$450,000- \$499,999	1	--	--	3	1	165
\$500,000- \$549,999	--	--	--	1	1	122
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	1	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	66	45	54	499	378	59

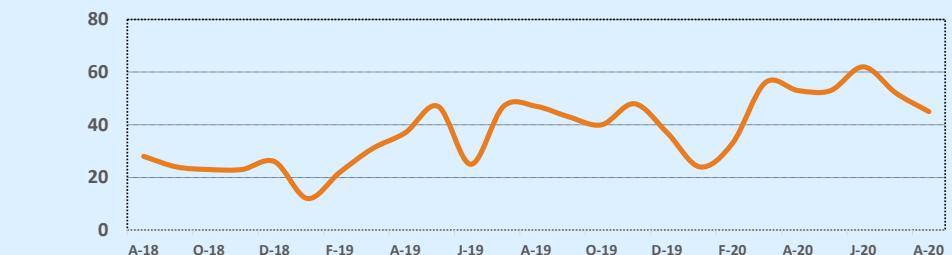
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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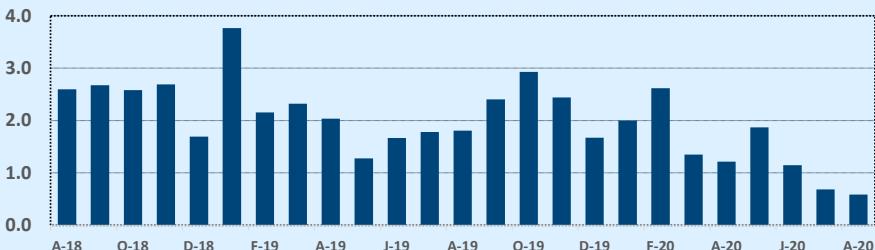
## MLS Area KL

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	56	41	+36.6%	331	274	+20.8%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	56	41	+36.6%	331	274	+20.8%
New Homes Only	4	--	--	7	4	+75.0%
Resale Only	52	41	+26.8%	324	270	+20.0%
Sales Volume	\$11,805,312	\$7,490,040	+57.6%	\$62,256,118	\$47,840,651	+30.1%
New Listings	39	56	-30.4%	383	377	+1.6%
Pending	43	39	+10.3%	360	292	+23.3%
Withdrawn	5	8	-37.5%	47	37	+27.0%
Expired	1	3	-66.7%	13	35	-62.9%
Months of Inventory	0.6	1.8	-67.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$211,248	\$187,493	+12.7%	\$189,907	\$176,820	+7.4%
List Price/SqFt	\$105	\$89	+17.6%	\$94	\$86	+9.0%
Sold Price	\$210,809	\$182,684	+15.4%	\$188,085	\$174,601	+7.7%
Sold Price/SqFt	\$105	\$87	+19.8%	\$93	\$85	+9.3%
Sold Price / Orig LP	99.2%	96.8%	+2.5%	98.2%	97.3%	+0.9%
DOM	30	33	-9.4%	36	36	+0.8%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$187,950	\$155,000	+21.3%	\$169,900	\$154,950	+9.6%
List Price/SqFt	\$95	\$85	+12.1%	\$90	\$83	+7.8%
Sold Price	\$189,950	\$155,000	+22.5%	\$169,900	\$154,950	+9.6%
Sold Price/SqFt	\$96	\$83	+16.1%	\$90	\$83	+8.0%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	100.0%	--
DOM	8	15	-46.7%	16	14	+14.3%

## Months of Inventory - Last Two Years

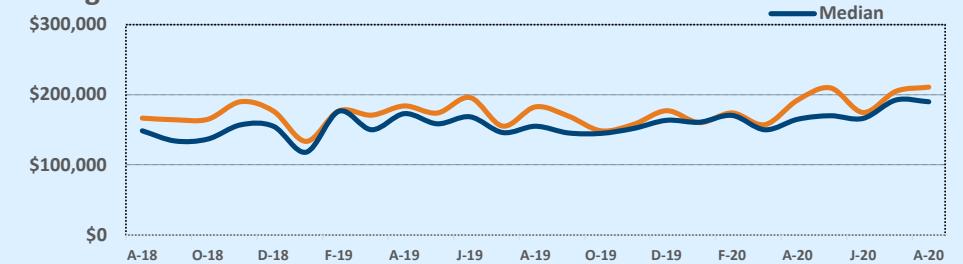


## Residential Statistics

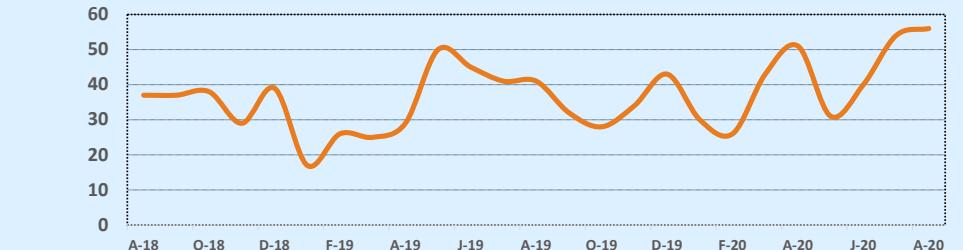
### Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	8	12	15	136	117	25
\$150,000- \$199,999	15	20	26	108	110	30
\$200,000- \$249,999	5	11	40	56	53	53
\$250,000- \$299,999	6	4	81	34	21	51
\$300,000- \$349,999	2	4	14	16	13	61
\$350,000- \$399,999	1	4	21	15	7	17
\$400,000- \$449,999	1	1	78	3	2	55
\$450,000- \$499,999	--	--	--	1	1	95
\$500,000- \$549,999	--	--	--	5	2	77
\$550,000- \$599,999	1	--	--	2	2	78
\$600,000- \$699,999	--	--	--	4	2	126
\$700,000- \$799,999	--	--	--	1	1	71
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	39	56	30	383	331	36

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## August 2020

## MLS Area LC

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	9	4	+125.0%	58	47	+23.4%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	9	4	+125.0%	58	47	+23.4%
New Homes Only	--	--	--	2	--	--
Resale Only	9	4	+125.0%	56	47	+19.1%
Sales Volume	\$2,036,400	\$490,200	+315.4%	\$12,965,422	\$11,331,525	+14.4%
New Listings	16	11	+45.5%	92	74	+24.3%
Pending	16	4	+300.0%	74	52	+42.3%
Withdrawn	--	1	--	16	13	+23.1%
Expired	3	1	+200.0%	11	9	+22.2%
Months of Inventory	3.0	8.0	-62.5%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$230,576	\$126,175	+82.7%	\$232,126	\$254,585	-8.8%
List Price/SqFt	\$129	\$78	+64.7%	\$128	\$137	-6.5%
Sold Price	\$226,267	\$122,550	+84.6%	\$223,542	\$241,096	-7.3%
Sold Price/SqFt	\$126	\$75	+68.2%	\$124	\$130	-4.7%
Sold Price / Orig LP	96.3%	92.5%	+4.1%	93.5%	93.5%	+0.0%
DOM	80	42	+91.1%	73	71	+3.1%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$250,000	\$127,450	+96.2%	\$219,750	\$194,800	+12.8%
List Price/SqFt	\$119	\$61	+95.6%	\$125	\$114	+9.7%
Sold Price	\$245,000	\$123,900	+97.7%	\$212,500	\$197,000	+7.9%
Sold Price/SqFt	\$121	\$57	+111.5%	\$123	\$111	+10.7%
Sold Price / Orig LP	95.0%	96.0%	-1.0%	96.0%	94.0%	+2.1%
DOM	18	47	-61.7%	48	44	+9.1%

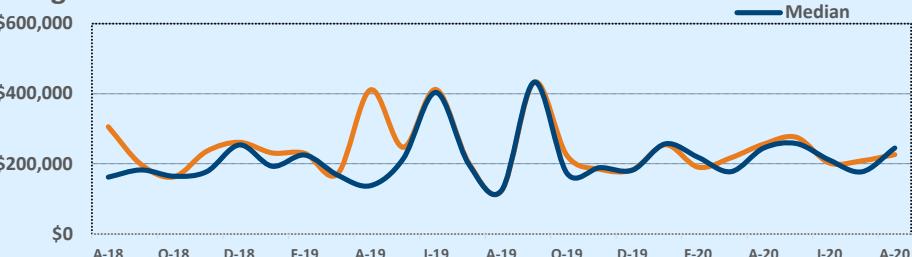
## Residential Statistics

## Independence Title

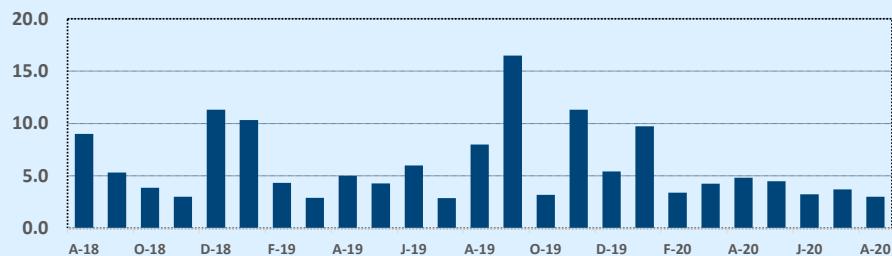
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	1	171	19	14	80
\$150,000- \$199,999	3	2	7	21	12	40
\$200,000- \$249,999	3	2	92	17	14	62
\$250,000- \$299,999	--	4	88	17	10	88
\$300,000- \$349,999	1	--	--	3	3	127
\$350,000- \$399,999	3	--	--	7	1	55
\$400,000- \$449,999	2	--	--	3	2	43
\$450,000- \$499,999	--	--	--	1	--	--
\$500,000- \$549,999	--	--	--	--	1	175
\$550,000- \$599,999	1	--	--	2	--	--
\$600,000- \$699,999	--	--	--	2	1	193
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	16	9	80	92	58	73

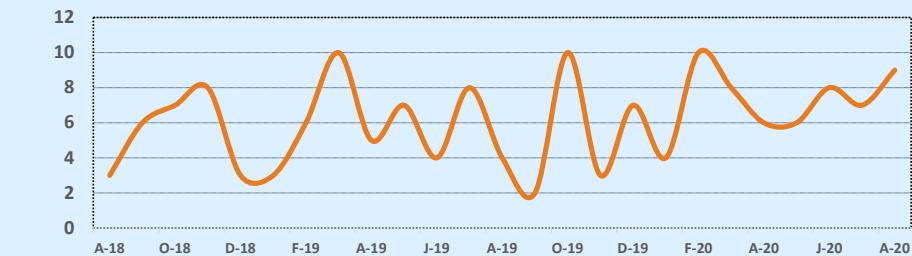
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area LH

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	64	52	+23.1%	443	360	+23.1%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	64	52	+23.1%	443	360	+23.1%
New Homes Only	21	7	+200.0%	134	69	+94.2%
Resale Only	43	45	-4.4%	309	291	+6.2%
Sales Volume	\$24,179,110	\$18,973,931	+27.4%	\$162,412,814	\$126,888,641	+28.0%
New Listings	67	66	+1.5%	568	489	+16.2%
Pending	104	43	+141.9%	587	375	+56.5%
Withdrawn	4	9	-55.6%	28	31	-9.7%
Expired	4	4	--	23	35	-34.3%
Months of Inventory	1.5	3.4	-56.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$381,512	\$371,123	+2.8%	\$372,037	\$357,230	+4.1%
List Price/SqFt	\$157	\$148	+6.3%	\$160	\$151	+6.1%
Sold Price	\$377,799	\$364,883	+3.5%	\$366,620	\$352,468	+4.0%
Sold Price/SqFt	\$156	\$145	+7.0%	\$158	\$149	+5.9%
Sold Price / Orig LP	98.6%	95.9%	+2.9%	97.6%	97.4%	+0.2%
DOM	75	87	-14.1%	79	78	+1.0%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$311,205	\$339,998	-8.5%	\$309,900	\$321,950	-3.7%
List Price/SqFt	\$156	\$146	+6.9%	\$159	\$151	+5.3%
Sold Price	\$299,198	\$327,500	-8.6%	\$305,750	\$315,000	-2.9%
Sold Price/SqFt	\$154	\$141	+9.0%	\$157	\$149	+5.6%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	99.0%	98.0%	+1.0%
DOM	41	66	-37.9%	46	53	-12.4%

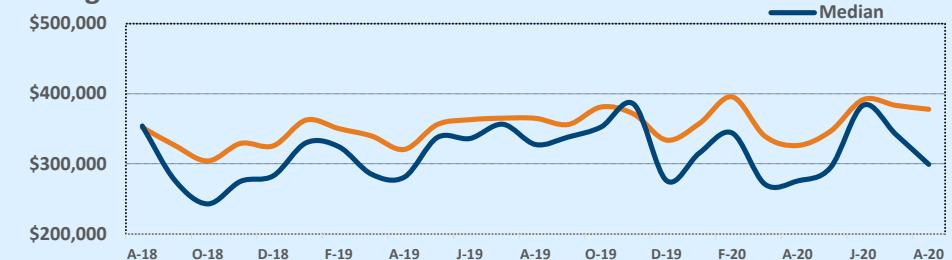
## Residential Statistics

## Independence Title

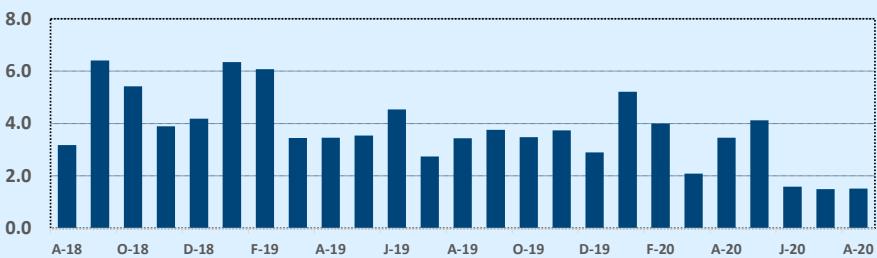
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	31	5	6	40
\$150,000- \$199,999	2	--	--	9	7	67
\$200,000- \$249,999	11	17	37	85	103	50
\$250,000- \$299,999	26	14	51	183	98	75
\$300,000- \$349,999	5	5	108	45	40	85
\$350,000- \$399,999	6	1	169	33	29	125
\$400,000- \$449,999	2	3	21	45	34	70
\$450,000- \$499,999	1	8	88	35	35	92
\$500,000- \$549,999	4	2	34	27	22	115
\$550,000- \$599,999	1	5	155	31	33	90
\$600,000- \$699,999	6	7	157	39	27	106
\$700,000- \$799,999	--	1	--	18	7	69
\$800,000- \$899,999	--	--	--	4	--	--
\$900,000- \$999,999	--	--	--	3	2	29
\$1M - \$1.99M	2	--	--	6	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	67	64	75	568	443	79

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area LL

## Residential Statistics

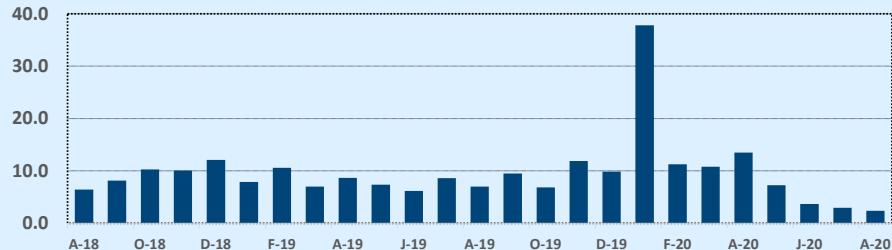
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	46	27	+70.4%	208	169	+23.1%
Condo/TH Sales	6	2	+200.0%	20	16	+25.0%
Total Sales	52	29	+79.3%	228	185	+23.2%
New Homes Only	4	2	+100.0%	27	16	+68.8%
Resale Only	48	27	+77.8%	201	169	+18.9%
Sales Volume	\$42,135,399	\$14,834,350	+184.0%	\$156,958,578	\$83,965,760	+86.9%
New Listings	42	39	+7.7%	351	359	-2.2%
Pending	48	24	+100.0%	288	193	+49.2%
Withdrawn	7	11	-36.4%	71	58	+22.4%
Expired	9	7	+28.6%	70	51	+37.3%
Months of Inventory	2.4	7.0	-66.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$847,885	\$535,355	+58.4%	\$724,571	\$476,343	+52.1%
List Price/SqFt	\$278	\$233	+19.5%	\$264	\$219	+20.9%
Sold Price	\$810,296	\$511,529	+58.4%	\$688,415	\$453,869	+51.7%
Sold Price/SqFt	\$267	\$223	+19.6%	\$252	\$209	+20.6%
Sold Price / Orig LP	93.5%	94.2%	-0.8%	93.0%	94.0%	-1.1%
DOM	115	91	+26.4%	105	97	+8.5%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$449,000	\$475,000	-5.5%	\$449,000	\$340,000	+32.1%
List Price/SqFt	\$201	\$218	-8.0%	\$217	\$194	+11.8%
Sold Price	\$431,500	\$430,000	+0.3%	\$425,000	\$335,000	+26.9%
Sold Price/SqFt	\$199	\$216	-7.8%	\$207	\$184	+12.7%
Sold Price / Orig LP	94.7%	94.0%	+0.7%	95.0%	95.0%	--
DOM	83	77	+7.1%	75	73	+2.7%

## Months of Inventory - Last Two Years



## Independence Title

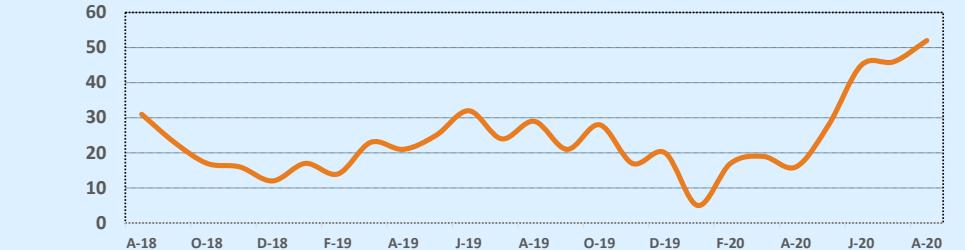
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	5	91	25	21	60
\$150,000- \$199,999	3	5	104	26	18	120
\$200,000- \$249,999	5	4	59	29	13	56
\$250,000- \$299,999	--	--	--	16	11	84
\$300,000- \$349,999	2	2	76	20	16	90
\$350,000- \$399,999	6	8	85	33	29	97
\$400,000- \$449,999	1	3	116	15	13	135
\$450,000- \$499,999	2	1	3	26	15	75
\$500,000- \$549,999	--	2	219	10	12	117
\$550,000- \$599,999	4	3	74	22	14	112
\$600,000- \$699,999	3	3	98	21	12	98
\$700,000- \$799,999	3	3	64	23	8	87
\$800,000- \$899,999	2	2	115	10	10	109
\$900,000- \$999,999	1	1	95	7	3	110
\$1M - \$1.99M	2	3	140	33	13	165
\$2M - \$2.99M	4	4	368	17	13	214
\$3M+	3	3	79	18	7	75
Totals	42	52	115	351	228	105

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area LN

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	73	56	+30.4%	508	424	+19.8%
Condo/TH Sales	13	9	+44.4%	56	37	+51.4%
Total Sales	86	65	+32.3%	564	461	+22.3%
New Homes Only	19	13	+46.2%	155	110	+40.9%
Resale Only	67	52	+28.8%	409	351	+16.5%
Sales Volume	\$37,141,483	\$21,344,704	+74.0%	\$240,229,917	\$178,478,833	+34.6%
New Listings	87	89	-2.2%	697	765	-8.9%
Pending	117	59	+98.3%	681	501	+35.9%
Withdrawn	9	17	-47.1%	78	111	-29.7%
Expired	3	6	-50.0%	48	61	-21.3%
Months of Inventory	1.7	4.9	-65.4%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$441,884	\$338,153	+30.7%	\$437,463	\$399,271	+9.6%
List Price/SqFt	\$187	\$162	+15.4%	\$185	\$171	+8.1%
Sold Price	\$431,878	\$328,380	+31.5%	\$425,940	\$387,156	+10.0%
Sold Price/SqFt	\$184	\$159	+16.1%	\$181	\$167	+8.5%
Sold Price / Orig LP	98.1%	94.5%	+3.8%	97.1%	95.7%	+1.4%
DOM	96	95	+0.9%	89	78	+13.8%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$323,700	\$316,500	+2.3%	\$327,450	\$315,000	+4.0%
List Price/SqFt	\$182	\$159	+14.4%	\$168	\$157	+7.0%
Sold Price	\$321,500	\$305,000	+5.4%	\$325,000	\$310,000	+4.8%
Sold Price/SqFt	\$176	\$154	+14.1%	\$166	\$153	+8.0%
Sold Price / Orig LP	99.0%	96.0%	+3.1%	98.0%	97.0%	+1.0%
DOM	48	55	-13.6%	53	43	+23.3%

## Residential Statistics

## Independence Title

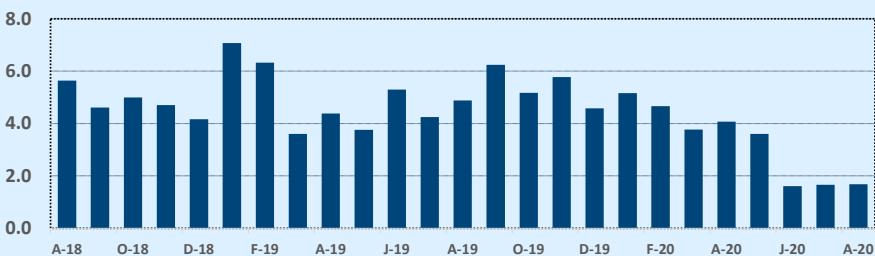
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	1	3	30	25	33
\$150,000- \$199,999	2	4	23	30	32	51
\$200,000- \$249,999	9	14	131	85	81	104
\$250,000- \$299,999	12	21	92	126	101	100
\$300,000- \$349,999	12	7	19	75	79	81
\$350,000- \$399,999	8	10	68	74	55	85
\$400,000- \$449,999	6	6	163	48	42	101
\$450,000- \$499,999	8	3	6	37	21	65
\$500,000- \$549,999	3	--	--	20	11	89
\$550,000- \$599,999	6	4	157	33	25	79
\$600,000- \$699,999	3	2	60	30	25	84
\$700,000- \$799,999	5	7	138	34	20	95
\$800,000- \$899,999	3	1	6	22	14	109
\$900,000- \$999,999	2	1	133	10	4	80
\$1M - \$1.99M	5	5	139	36	24	132
\$2M - \$2.99M	--	--	--	4	4	62
\$3M+	--	--	--	3	1	232
Totals	87	86	96	697	564	89

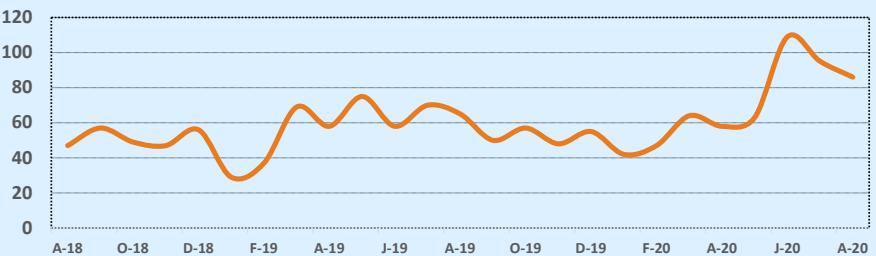
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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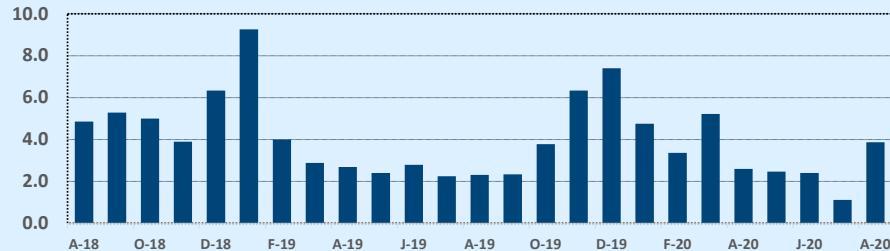
## MLS Area LP

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	8	16	-50.0%	91	96	-5.2%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	8	16	-50.0%	91	96	-5.2%
New Homes Only	--	--	--	4	5	-20.0%
Resale Only	8	16	-50.0%	87	91	-4.4%
Sales Volume	\$2,823,750	\$3,137,400	-10.0%	\$21,799,329	\$20,803,050	+4.8%
New Listings	18	21	-14.3%	112	138	-18.8%
Pending	12	15	-20.0%	99	109	-9.2%
Withdrawn	1	2	-50.0%	9	20	-55.0%
Expired	--	2	--	8	14	-42.9%
Months of Inventory	3.9	2.3	+67.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$378,881	\$198,743	+90.6%	\$246,869	\$221,787	+11.3%
List Price/SqFt	\$160	\$118	+35.7%	\$124	\$118	+5.0%
Sold Price	\$352,969	\$196,088	+80.0%	\$239,553	\$216,698	+10.5%
Sold Price/SqFt	\$152	\$117	+29.2%	\$120	\$115	+4.5%
Sold Price / Orig LP	95.1%	97.8%	-2.7%	95.8%	95.9%	-0.1%
DOM	43	40	+6.0%	75	54	+40.6%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$205,000	\$177,000	+15.8%	\$208,650	\$183,500	+13.7%
List Price/SqFt	\$126	\$116	+8.6%	\$116	\$114	+1.9%
Sold Price	\$201,600	\$174,950	+15.2%	\$200,500	\$182,250	+10.0%
Sold Price/SqFt	\$127	\$114	+10.7%	\$113	\$110	+2.3%
Sold Price / Orig LP	98.0%	98.0%	+0.0%	98.0%	97.0%	+1.0%
DOM	17	26	-35.3%	57	26	+119.2%

## Months of Inventory - Last Two Years



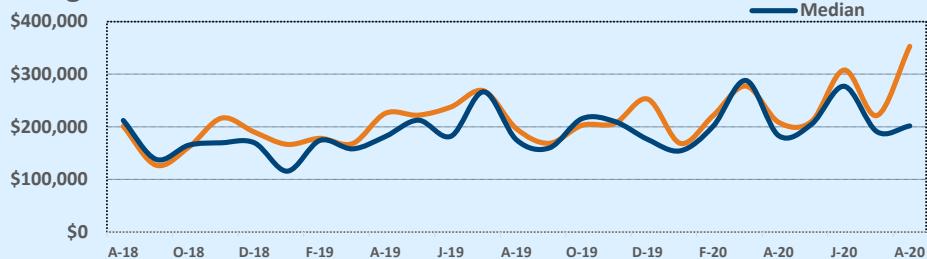
## Residential Statistics

## Independence Title

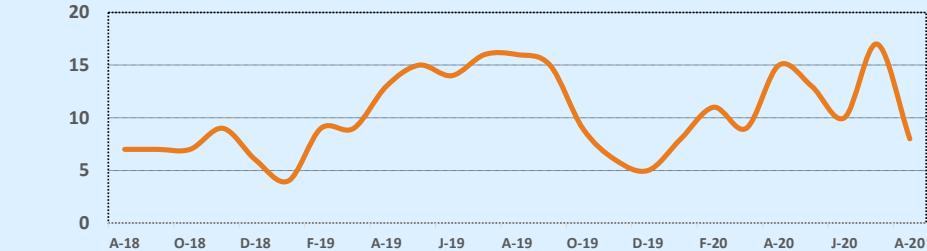
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	17	18	93
\$150,000- \$199,999	6	4	27	31	26	46
\$200,000- \$249,999	2	2	22	19	16	70
\$250,000- \$299,999	2	--	--	9	10	87
\$300,000- \$349,999	5	--	--	18	6	27
\$350,000- \$399,999	1	--	--	5	6	92
\$400,000- \$449,999	--	--	--	4	5	143
\$450,000- \$499,999	--	--	--	1	1	154
\$500,000- \$549,999	--	1	184	1	2	198
\$550,000- \$599,999	1	--	--	5	--	--
\$600,000- \$699,999	1	--	--	1	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	1	8	1	1	8
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	18	8	43	112	91	75

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area LS

## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	233	145	+60.7%	1,110	1,128	-1.6%
Condo/TH Sales	18	18	--	92	101	-8.9%
Total Sales	251	163	+54.0%	1,202	1,229	-2.2%
New Homes Only	19	13	+46.2%	120	127	-5.5%
Resale Only	232	150	+54.7%	1,082	1,102	-1.8%
Sales Volume	\$210,318,361	\$96,924,726	+117.0%	\$846,395,563	\$789,674,837	+7.2%
New Listings	208	190	+9.5%	1,588	1,762	-9.9%
Pending	251	156	+60.9%	1,415	1,273	+11.2%
Withdrawn	30	40	-25.0%	207	252	-17.9%
Expired	11	16	-31.3%	82	91	-9.9%
Months of Inventory	1.2	3.5	-65.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$863,120	\$608,879	+41.8%	\$721,716	\$660,135	+9.3%
List Price/SqFt	\$245	\$216	+13.7%	\$229	\$215	+6.1%
Sold Price	\$837,922	\$594,630	+40.9%	\$704,156	\$642,534	+9.6%
Sold Price/SqFt	\$242	\$211	+14.2%	\$224	\$210	+6.7%
Sold Price / Orig LP	97.8%	95.7%	+2.2%	96.9%	95.9%	+1.0%
DOM	54	61	-11.5%	65	70	-7.9%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$618,900	\$535,000	+15.7%	\$575,000	\$529,000	+8.7%
List Price/SqFt	\$215	\$194	+10.9%	\$206	\$193	+6.5%
Sold Price	\$618,540	\$530,000	+16.7%	\$570,000	\$523,609	+8.9%
Sold Price/SqFt	\$213	\$191	+11.4%	\$203	\$190	+6.9%
Sold Price / Orig LP	99.0%	97.0%	+2.1%	98.0%	97.0%	+1.0%
DOM	19	37	-48.6%	29	34	-14.7%

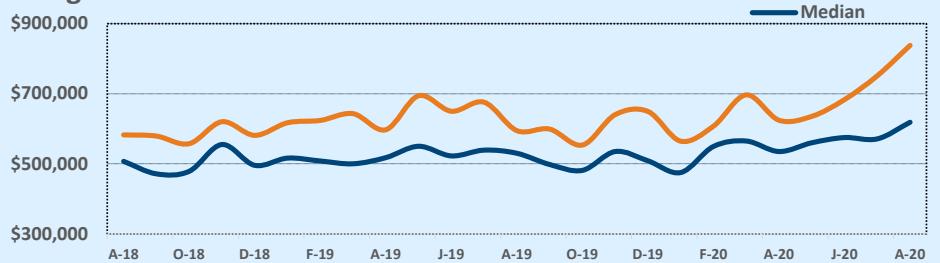
### Months of Inventory - Last Two Years



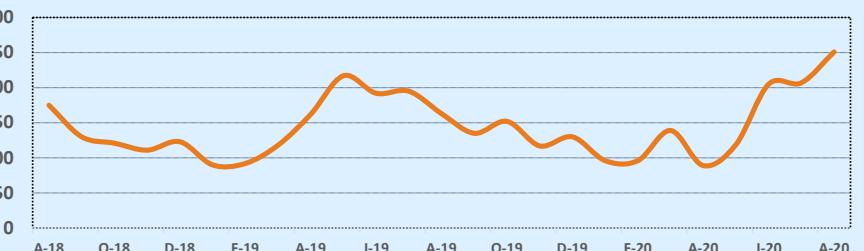
Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000 - \$199,999	1	1	120	6	5	78
\$200,000 - \$249,999	2	1	32	13	12	61
\$250,000 - \$299,999	8	2	58	45	41	84
\$300,000 - \$349,999	11	12	39	75	65	67
\$350,000 - \$399,999	15	26	35	126	108	49
\$400,000 - \$449,999	11	20	40	116	109	50
\$450,000 - \$499,999	16	12	31	149	105	51
\$500,000 - \$549,999	19	17	39	129	105	47
\$550,000 - \$599,999	20	26	38	149	113	67
\$600,000 - \$699,999	26	37	67	230	165	67
\$700,000 - \$799,999	16	18	63	125	96	45
\$800,000 - \$899,999	14	13	60	74	62	83
\$900,000 - \$999,999	13	14	73	61	49	89
\$1M - \$1.99M	27	38	61	211	136	82
\$2M - \$2.99M	6	10	92	47	20	133
\$3M+	3	4	104	32	11	145
Totals	208	251	54	1,588	1,202	65

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area LW

## Residential Statistics

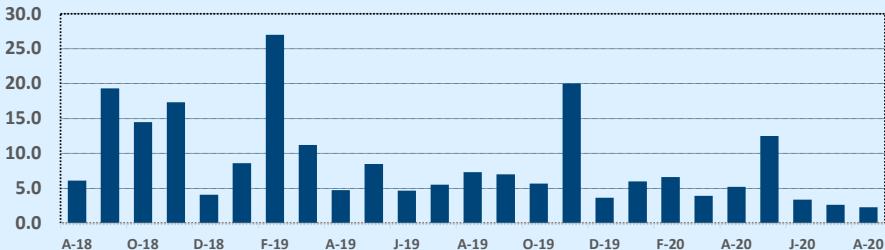
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	16	9	+77.8%	85	64	+32.8%
Condo/TH Sales	--	--	--	--	1	--
Total Sales	16	9	+77.8%	85	65	+30.8%
New Homes Only	1	--	--	5	4	+25.0%
Resale Only	15	9	+66.7%	80	61	+31.1%
Sales Volume	\$9,389,190	\$4,850,000	+93.6%	\$54,495,218	\$31,025,323	+75.6%
New Listings	15	10	+50.0%	109	120	-9.2%
Pending	10	7	+42.9%	92	68	+35.3%
Withdrawn	3	3	--	22	16	+37.5%
Expired	1	2	-50.0%	9	14	-35.7%
Months of Inventory	2.3	7.3	-68.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$612,400	\$555,767	+10.2%	\$666,284	\$498,920	+33.5%
List Price/SqFt	\$214	\$259	-17.3%	\$217	\$196	+10.6%
Sold Price	\$586,824	\$538,889	+8.9%	\$641,120	\$477,313	+34.3%
Sold Price/SqFt	\$206	\$251	-17.8%	\$210	\$189	+11.0%
Sold Price / Orig LP	94.1%	93.9%	+0.3%	93.1%	94.2%	-1.2%
DOM	123	82	+48.7%	145	122	+18.9%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$429,500	\$549,000	-21.8%	\$499,900	\$389,900	+28.2%
List Price/SqFt	\$195	\$226	-13.9%	\$203	\$185	+10.1%
Sold Price	\$422,500	\$529,000	-20.1%	\$482,000	\$375,000	+28.5%
Sold Price/SqFt	\$187	\$223	-16.2%	\$199	\$174	+14.5%
Sold Price / Orig LP	93.5%	94.0%	-0.5%	95.0%	95.0%	--
DOM	102	56	+81.3%	97	51	+90.2%

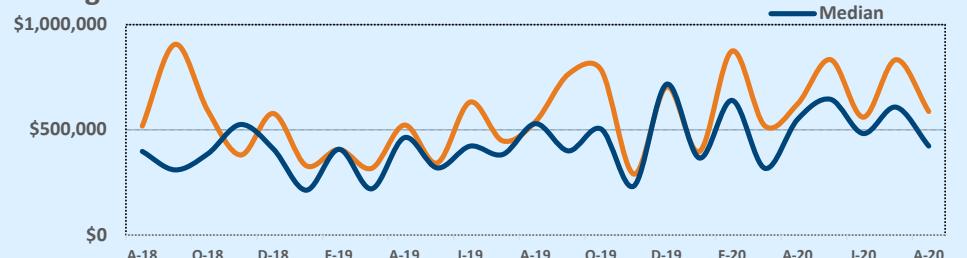
## Months of Inventory - Last Two Years



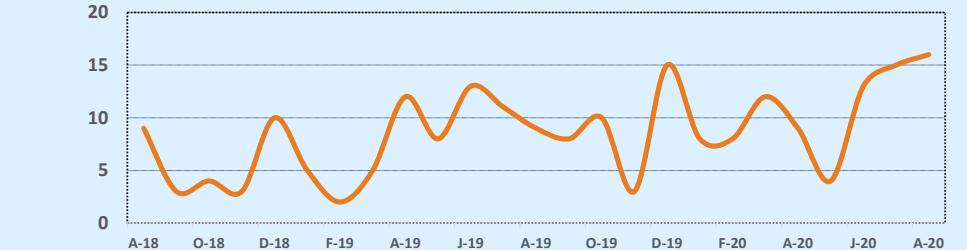
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	4	3	111
\$150,000- \$199,999	1	3	54	7	8	109
\$200,000- \$249,999	--	--	--	3	4	14
\$250,000- \$299,999	--	--	--	6	6	46
\$300,000- \$349,999	1	3	287	5	6	154
\$350,000- \$399,999	1	1	177	11	7	100
\$400,000- \$449,999	--	3	119	4	5	152
\$450,000- \$499,999	--	--	--	4	4	480
\$500,000- \$549,999	--	--	--	2	1	141
\$550,000- \$599,999	--	--	--	4	7	122
\$600,000- \$699,999	6	1	4	14	10	129
\$700,000- \$799,999	4	--	--	11	3	77
\$800,000- \$899,999	1	1	136	12	2	188
\$900,000- \$999,999	--	2	108	7	5	108
\$1M - \$1.99M	1	2	24	12	13	204
\$2M - \$2.99M	--	--	--	2	--	--
\$3M+	--	--	--	1	1	370
Totals	15	16	123	109	85	145

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area MA

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	73	71	+2.8%	584	556	+5.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	73	71	+2.8%	584	556	+5.0%
New Homes Only	13	12	+8.3%	151	142	+6.3%
Resale Only	60	59	+1.7%	433	414	+4.6%
Sales Volume	\$19,527,374	\$17,063,341	+14.4%	\$148,014,290	\$135,052,792	+9.6%
New Listings	86	95	-9.5%	721	764	-5.6%
Pending	97	64	+51.6%	674	590	+14.2%
Withdrawn	4	5	-20.0%	45	40	+12.5%
Expired	2	13	-84.6%	72	143	-49.7%
Months of Inventory	1.2	1.9	-37.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$267,356	\$243,548	+9.8%	\$255,211	\$245,604	+3.9%
List Price/SqFt	\$145	\$129	+12.0%	\$139	\$134	+4.2%
Sold Price	\$267,498	\$240,329	+11.3%	\$253,449	\$242,901	+4.3%
Sold Price/SqFt	\$145	\$128	+13.6%	\$138	\$133	+4.5%
Sold Price / Orig LP	99.8%	96.1%	+3.9%	98.8%	97.7%	+1.1%
DOM	45	55	-17.8%	41	52	-20.8%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$235,000	\$229,000	+2.6%	\$236,900	\$229,000	+3.4%
List Price/SqFt	\$142	\$130	+8.8%	\$139	\$132	+5.1%
Sold Price	\$240,000	\$227,500	+5.5%	\$236,191	\$226,490	+4.3%
Sold Price/SqFt	\$142	\$128	+11.1%	\$138	\$131	+5.3%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.0%	99.0%	+1.0%
DOM	17	29	-41.4%	18	23	-21.7%

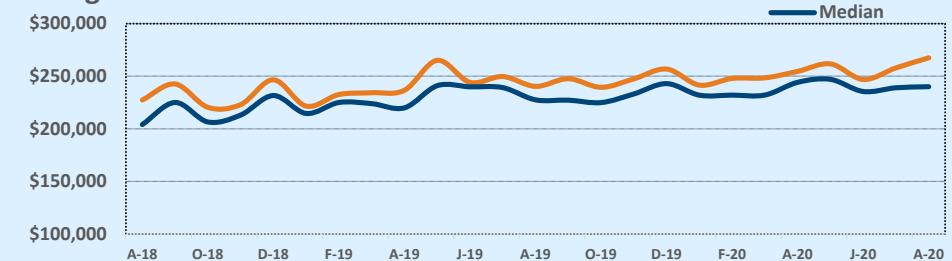
## Residential Statistics



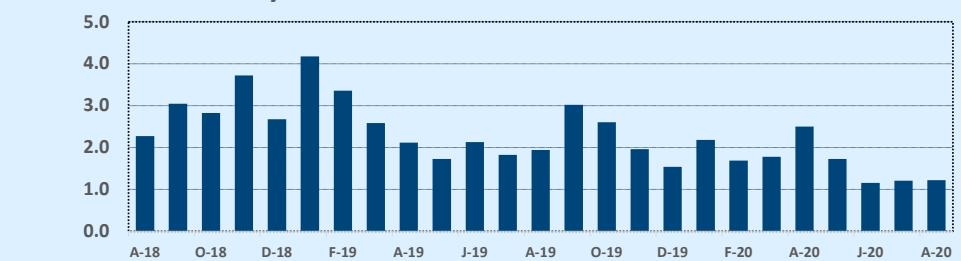
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	2	3	5	5	8
\$150,000- \$199,999	2	5	21	49	55	29
\$200,000- \$249,999	47	33	19	322	289	26
\$250,000- \$299,999	19	13	29	185	134	37
\$300,000- \$349,999	6	8	145	85	62	103
\$350,000- \$399,999	11	7	105	51	26	97
\$400,000- \$449,999	1	3	88	12	6	96
\$450,000- \$499,999	--	1	29	7	4	20
\$500,000- \$549,999	--	--	--	1	1	--
\$550,000- \$599,999	--	--	--	2	2	86
\$600,000- \$699,999	--	--	--	2	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	86	73	45	721	584	41

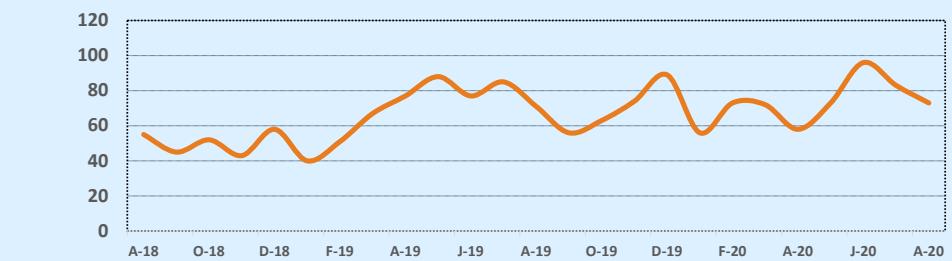
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area MC

## Residential Statistics

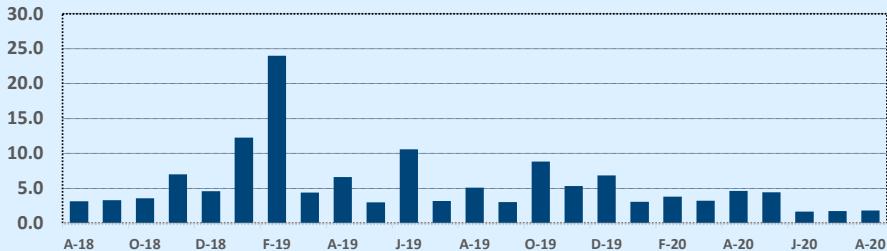
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	12	11	+9.1%	92	75	+22.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	12	11	+9.1%	92	75	+22.7%
New Homes Only	--	1	--	2	1	+100.0%
Resale Only	12	10	+20.0%	90	74	+21.6%
Sales Volume	\$2,778,250	\$1,946,500	+42.7%	\$18,099,707	\$13,814,508	+31.0%
New Listings	14	17	-17.6%	115	126	-8.7%
Pending	15	17	-11.8%	102	91	+12.1%
Withdrawn	3	1	+200.0%	24	19	+26.3%
Expired	2	1	+100.0%	13	6	+116.7%
Months of Inventory	1.8	5.1	-64.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$248,900	\$184,795	+34.7%	\$205,573	\$191,574	+7.3%
List Price/SqFt	\$122	\$104	+17.1%	\$112	\$112	-0.2%
Sold Price	\$231,521	\$176,955	+30.8%	\$196,736	\$184,193	+6.8%
Sold Price/SqFt	\$115	\$101	+13.5%	\$107	\$108	-0.7%
Sold Price / Orig LP	93.6%	99.1%	-5.6%	93.4%	93.7%	-0.3%
DOM	162	81	+101.4%	82	96	-15.1%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$222,500	\$139,900	+59.0%	\$177,450	\$159,900	+11.0%
List Price/SqFt	\$110	\$99	+10.5%	\$102	\$100	+1.9%
Sold Price	\$211,125	\$135,000	+56.4%	\$176,250	\$159,000	+10.8%
Sold Price/SqFt	\$106	\$101	+5.0%	\$96	\$98	-1.8%
Sold Price / Orig LP	94.0%	96.0%	-2.1%	96.0%	95.0%	+1.1%
DOM	39	43	-9.3%	42	59	-28.8%

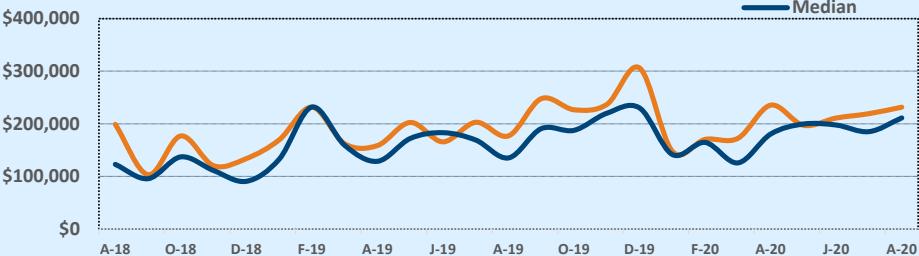
### Months of Inventory - Last Two Years



## Independence Title

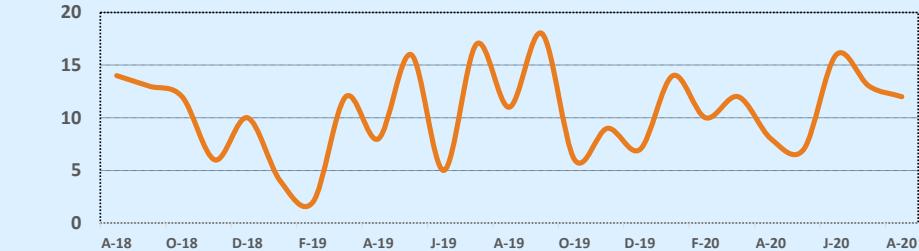
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	4	123	35	39	67
\$150,000- \$199,999	4	1	7	22	19	45
\$200,000- \$249,999	2	5	104	19	14	61
\$250,000- \$299,999	3	--	--	16	5	144
\$300,000- \$349,999	--	--	--	7	4	158
\$350,000- \$399,999	1	1	3	8	5	51
\$400,000- \$449,999	--	--	--	3	2	81
\$450,000- \$499,999	--	--	--	1	--	--
\$500,000- \$549,999	1	--	--	1	3	165
\$550,000- \$599,999	1	--	--	1	--	--
\$600,000- \$699,999	--	1	926	--	1	926
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	14	12	162	115	92	82

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years

### Number of Sales - Last Two Years



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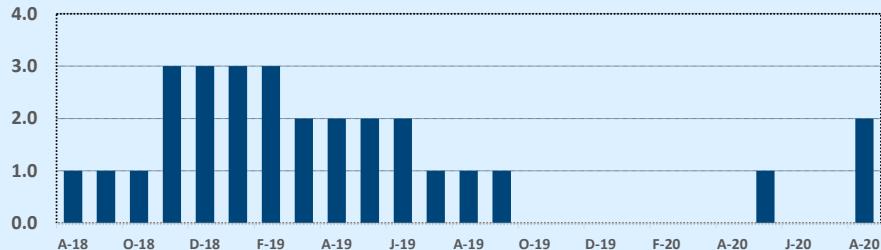
## MLS Area MT

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	--	--	--	2	1	+100.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	--	--	--	2	1	+100.0%
New Homes Only	--	--	--	--	--	--
Resale Only	--	--	--	2	1	+100.0%
Sales Volume	--	--	--	\$798,000	\$299,000	+166.9%
New Listings	3	--	--	6	--	--
Pending	1	--	--	3	1	+200.0%
Withdrawn	--	--	--	1	1	--
Expired	--	--	--	--	--	--
Months of Inventory	2.0	1.0	+100.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	--	--	--	\$412,250	\$299,000	+37.9%
List Price/SqFt	--	--	--	\$129	\$142	-9.5%
Sold Price	--	--	--	\$399,000	\$299,000	+33.4%
Sold Price/SqFt	--	--	--	\$124	\$142	-12.9%
Sold Price / Orig LP	0.0%	0.0%	--	98.5%	93.0%	+5.9%
DOM	--	--	--	8	250	-96.8%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	--	--	--	\$412,250	\$299,000	+37.9%
List Price/SqFt	--	--	--	\$129	\$142	-9.5%
Sold Price	--	--	--	\$399,000	\$299,000	+33.4%
Sold Price/SqFt	--	--	--	\$124	\$142	-12.9%
Sold Price / Orig LP	0.0%	0.0%	+0.0%	98.5%	93.0%	+5.9%
DOM	--	--	--	8	250	-96.8%

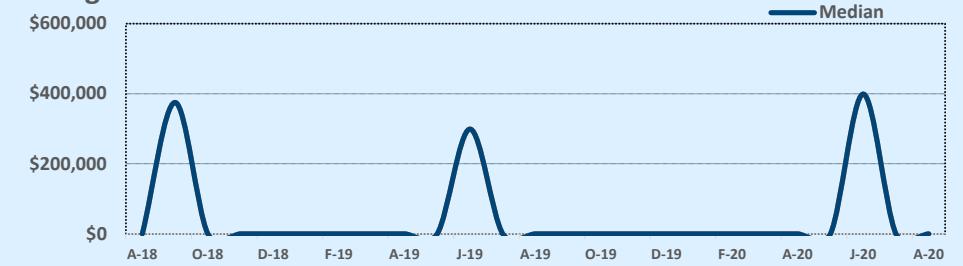
## Months of Inventory - Last Two Years



## Independence Title

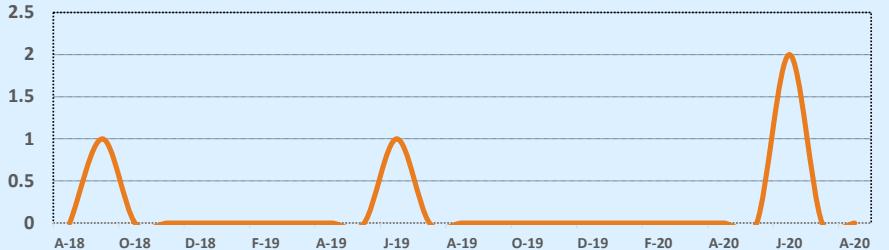
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	--	--	1	--	--
\$200,000- \$249,999	--	--	--	1	--	--
\$250,000- \$299,999	2	--	--	2	--	--
\$300,000- \$349,999	--	--	--	1	1	7
\$350,000- \$399,999	--	--	--	--	--	--
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	1	1	9
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	3	--	--	6	2	8

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area N

## Residential Statistics

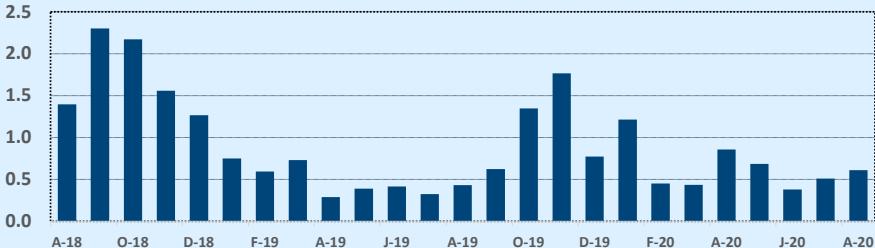
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	114	136	-16.2%	887	1,099	-19.3%
Condo/TH Sales	23	31	-25.8%	124	147	-15.6%
Total Sales	137	167	-18.0%	1,011	1,246	-18.9%
New Homes Only	--	2	--	22	39	-43.6%
Resale Only	137	165	-17.0%	989	1,207	-18.1%
Sales Volume	\$53,211,711	\$59,186,626	-10.1%	\$373,089,731	\$422,504,308	-11.7%
New Listings	146	159	-8.2%	1,150	1,394	-17.5%
Pending	176	168	+4.8%	1,101	1,286	-14.4%
Withdrawn	11	14	-21.4%	56	69	-18.8%
Expired	4	5	-20.0%	24	53	-54.7%
Months of Inventory	0.6	0.4	+41.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$387,306	\$358,310	+8.1%	\$368,777	\$340,759	+8.2%
List Price/SqFt	\$196	\$177	+10.8%	\$187	\$172	+8.5%
Sold Price	\$388,407	\$354,411	+9.6%	\$369,030	\$339,089	+8.8%
Sold Price/SqFt	\$197	\$176	+12.0%	\$188	\$172	+9.2%
Sold Price / Orig LP	99.8%	98.7%	+1.2%	99.7%	98.9%	+0.8%
DOM	14	24	-40.6%	18	27	-34.7%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$347,500	\$330,990	+5.0%	\$350,000	\$315,000	+11.1%
List Price/SqFt	\$195	\$181	+7.5%	\$187	\$176	+6.5%
Sold Price	\$348,500	\$330,322	+5.5%	\$358,500	\$314,183	+14.1%
Sold Price/SqFt	\$195	\$180	+8.2%	\$189	\$174	+8.3%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	100.0%	--
DOM	4	7	-42.9%	5	6	-25.0%

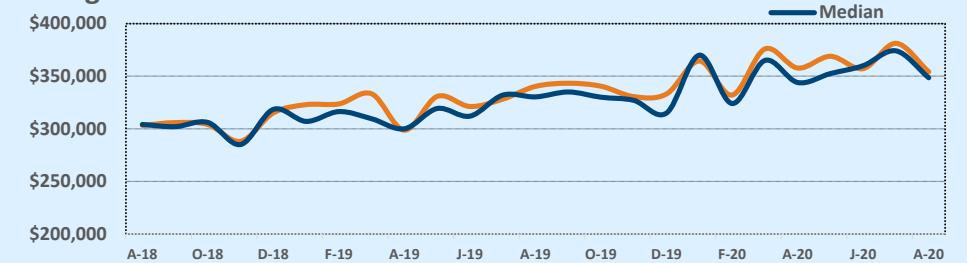
## Months of Inventory - Last Two Years



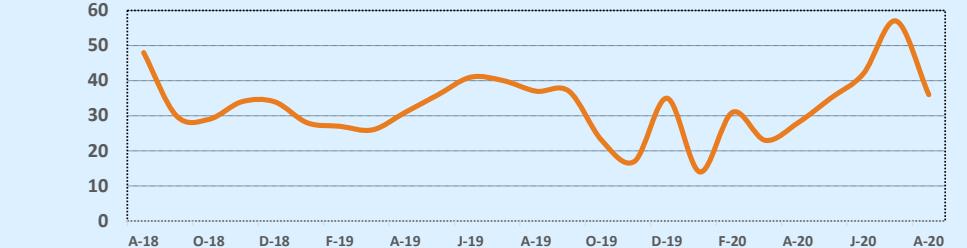
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	--	--
\$150,000- \$199,999	--	1	10	1	1	10
\$200,000- \$249,999	2	2	11	13	8	12
\$250,000- \$299,999	4	4	15	39	32	9
\$300,000- \$349,999	10	12	17	90	83	17
\$350,000- \$399,999	11	9	17	82	70	16
\$400,000- \$449,999	12	4	4	59	45	17
\$450,000- \$499,999	1	4	5	26	23	6
\$500,000- \$549,999	4	--	--	4	2	4
\$550,000- \$599,999	--	--	--	2	1	4
\$600,000- \$699,999	1	--	--	1	1	18
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	1	--	--	1	--	--
\$2M - \$2.99M	--	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	46	36	14	321	266	18

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area NE

## Residential Statistics

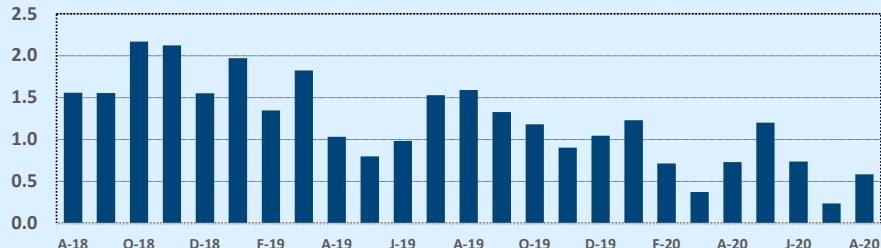
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	36	38	-5.3%	287	380	-24.5%
Condo/TH Sales	5	11	-54.5%	38	40	-5.0%
Total Sales	41	49	-16.3%	325	420	-22.6%
New Homes Only	--	--	--	8	10	-20.0%
Resale Only	41	49	-16.3%	317	410	-22.7%
Sales Volume	\$12,148,535	\$13,590,144	-10.6%	\$93,043,780	\$112,872,067	-17.6%
New Listings	38	59	-35.6%	329	488	-32.6%
Pending	45	54	-16.7%	337	446	-24.4%
Withdrawn	3	3	--	13	21	-38.1%
Expired	2	2	--	8	13	-38.5%
Months of Inventory	0.6	1.6	-63.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$295,527	\$278,170	+6.2%	\$287,397	\$271,504	+5.9%
List Price/SqFt	\$176	\$157	+12.3%	\$167	\$157	+6.6%
Sold Price	\$296,306	\$277,350	+6.8%	\$286,289	\$268,743	+6.5%
Sold Price/SqFt	\$177	\$157	+12.8%	\$167	\$155	+7.4%
Sold Price / Orig LP	100.2%	99.3%	+0.8%	99.3%	98.5%	+0.9%
DOM	16	40	-61.3%	24	34	-29.5%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$284,900	\$269,900	+5.6%	\$276,500	\$264,900	+4.4%
List Price/SqFt	\$171	\$150	+14.2%	\$161	\$151	+6.7%
Sold Price	\$280,000	\$260,000	+7.7%	\$277,000	\$260,000	+6.5%
Sold Price/SqFt	\$171	\$149	+14.5%	\$162	\$150	+8.4%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
DOM	4	10	-60.0%	7	11	-36.4%

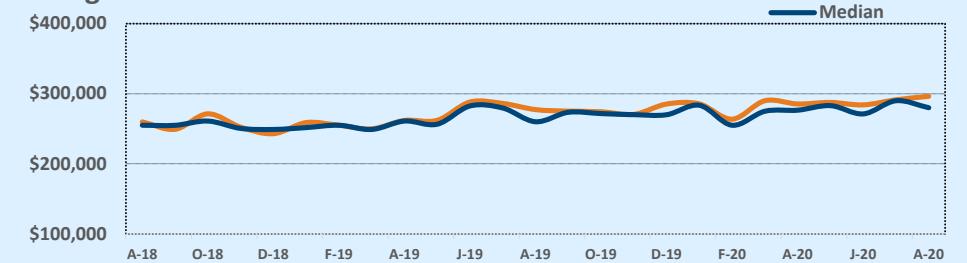
## Months of Inventory - Last Two Years



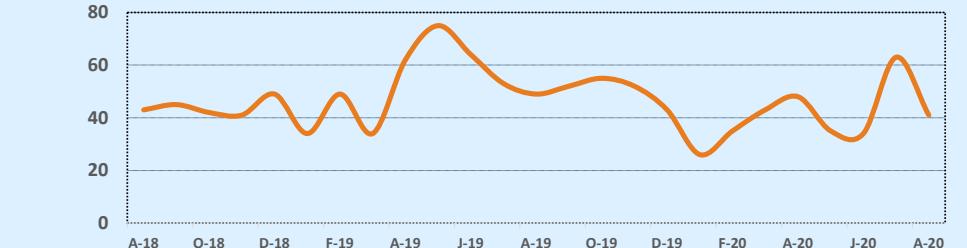
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	2	2	6
\$150,000- \$199,999	2	4	5	22	20	12
\$200,000- \$249,999	6	3	3	51	56	24
\$250,000- \$299,999	13	16	18	140	136	26
\$300,000- \$349,999	9	11	5	65	73	26
\$350,000- \$399,999	5	4	21	31	25	12
\$400,000- \$449,999	1	2	54	5	4	46
\$450,000- \$499,999	2	1	78	9	6	48
\$500,000- \$549,999	--	--	--	2	2	6
\$550,000- \$599,999	--	--	--	1	1	30
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	38	41	16	329	325	24

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area NW

## Residential Statistics

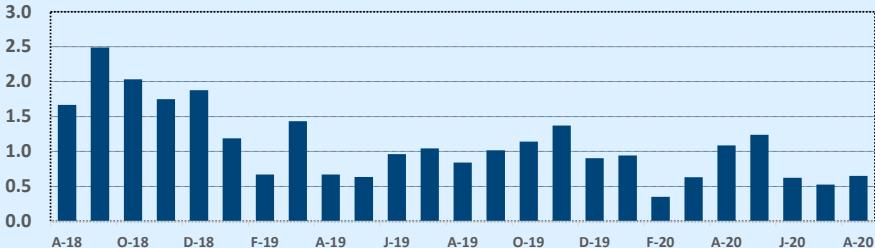
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	48	66	-27.3%	354	483	-26.7%
Condo/TH Sales	12	15	-20.0%	66	77	-14.3%
Total Sales	60	81	-25.9%	420	560	-25.0%
New Homes Only	--	1	--	3	15	-80.0%
Resale Only	60	80	-25.0%	417	545	-23.5%
Sales Volume	\$28,313,263	\$33,005,001	-14.2%	\$183,585,755	\$223,136,016	-17.7%
New Listings	62	66	-6.1%	500	620	-19.4%
Pending	72	74	-2.7%	458	563	-18.7%
Withdrawn	5	8	-37.5%	25	29	-13.8%
Expired	2	2	--	15	33	-54.5%
Months of Inventory	0.7	0.8	-22.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$471,059	\$414,501	+13.6%	\$437,530	\$400,249	+9.3%
List Price/SqFt	\$212	\$186	+14.2%	\$201	\$182	+10.1%
Sold Price	\$471,888	\$407,469	+15.8%	\$437,109	\$398,457	+9.7%
Sold Price/SqFt	\$212	\$184	+15.7%	\$201	\$182	+10.5%
Sold Price / Orig LP	99.6%	97.9%	+1.7%	99.5%	99.0%	+0.5%
DOM	13	17	-23.2%	15	26	-41.7%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$404,950	\$354,900	+14.1%	\$385,000	\$349,900	+10.0%
List Price/SqFt	\$210	\$181	+16.0%	\$196	\$176	+11.5%
Sold Price	\$416,750	\$346,500	+20.3%	\$382,575	\$350,000	+9.3%
Sold Price/SqFt	\$213	\$179	+18.8%	\$197	\$176	+11.9%
Sold Price / Orig LP	99.0%	98.0%	+1.0%	100.0%	100.0%	--
DOM	6	8	-25.0%	6	7	-14.3%

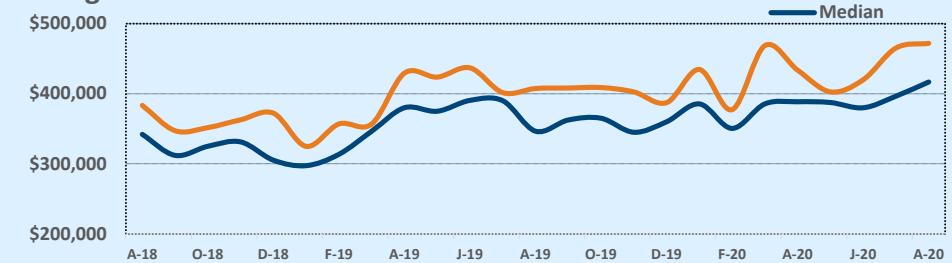
## Months of Inventory - Last Two Years



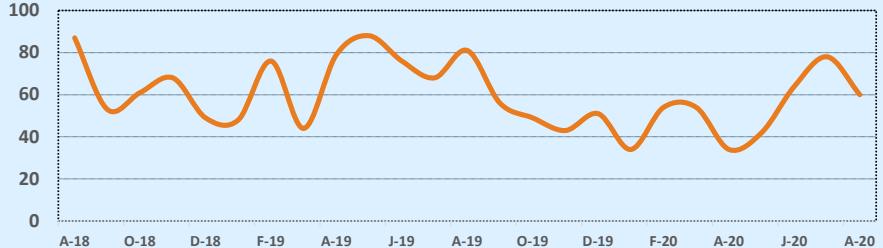
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	51	3	4	23
\$150,000- \$199,999	2	2	4	17	19	11
\$200,000- \$249,999	--	2	8	16	16	19
\$250,000- \$299,999	3	3	18	39	30	18
\$300,000- \$349,999	8	14	10	80	82	15
\$350,000- \$399,999	17	6	4	109	84	11
\$400,000- \$449,999	7	5	4	49	43	17
\$450,000- \$499,999	7	6	9	30	24	12
\$500,000- \$549,999	3	3	4	26	22	13
\$550,000- \$599,999	4	7	12	36	30	12
\$600,000- \$699,999	5	1	7	42	24	21
\$700,000- \$799,999	3	5	14	31	25	10
\$800,000- \$899,999	1	2	80	9	7	41
\$900,000- \$999,999	2	1	97	7	4	39
\$1M - \$1.99M	--	2	2	6	6	20
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	62	60	13	500	420	15

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area PF

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	185	223	-17.0%	1,366	1,512	-9.7%
Condo/TH Sales	6	2	+200.0%	24	36	-33.3%
Total Sales	191	225	-15.1%	1,390	1,548	-10.2%
New Homes Only	19	27	-29.6%	131	238	-45.0%
Resale Only	172	198	-13.1%	1,259	1,310	-3.9%
Sales Volume	\$60,795,238	\$63,963,187	-5.0%	\$420,608,371	\$434,387,687	-3.2%
New Listings	171	226	-24.3%	1,588	1,755	-9.5%
Pending	246	190	+29.5%	1,615	1,615	--
Withdrawn	5	27	-81.5%	61	118	-48.3%
Expired	2	6	-66.7%	25	42	-40.5%
Months of Inventory	0.8	1.5	-48.1%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$318,319	\$286,658	+11.0%	\$303,552	\$283,338	+7.1%
List Price/SqFt	\$146	\$132	+10.9%	\$141	\$133	+6.3%
Sold Price	\$318,300	\$284,281	+12.0%	\$302,596	\$280,612	+7.8%
Sold Price/SqFt	\$146	\$131	+11.8%	\$141	\$132	+7.0%
Sold Price / Orig LP	99.7%	98.6%	+1.1%	99.3%	97.8%	+1.5%
DOM	27	48	-43.5%	32	56	-42.0%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$309,045	\$275,000	+12.4%	\$295,000	\$271,990	+8.5%
List Price/SqFt	\$144	\$129	+11.2%	\$139	\$132	+5.3%
Sold Price	\$307,500	\$273,220	+12.5%	\$294,975	\$269,063	+9.6%
Sold Price/SqFt	\$145	\$129	+12.6%	\$139	\$130	+6.5%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	99.0%	+1.0%
DOM	6	19	-68.4%	8	24	-66.7%

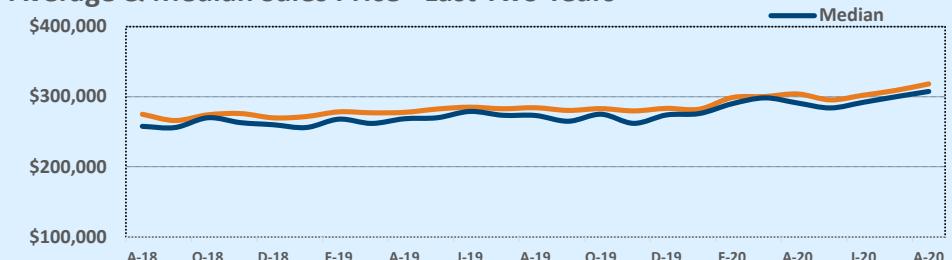
## Residential Statistics

## Independence Title

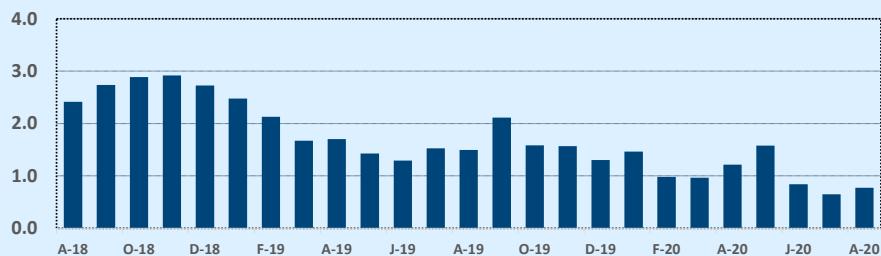
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	1	2	8	2	4
\$150,000- \$199,999	2	3	6	24	26	15
\$200,000- \$249,999	18	25	25	282	287	23
\$250,000- \$299,999	43	50	16	521	419	23
\$300,000- \$349,999	46	60	31	390	361	33
\$350,000- \$399,999	42	32	29	222	186	54
\$400,000- \$449,999	11	9	39	87	66	61
\$450,000- \$499,999	2	6	64	31	28	59
\$500,000- \$549,999	1	2	45	11	9	57
\$550,000- \$599,999	2	1	34	4	4	16
\$600,000- \$699,999	1	2	--	5	2	--
\$700,000- \$799,999	--	--	--	2	--	--
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	171	191	27	1,588	1,390	32

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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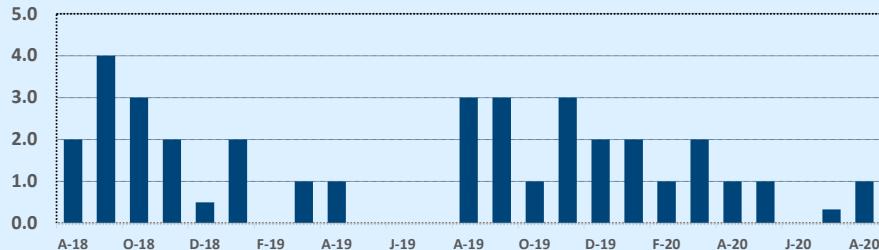
## MLS Area RA

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	1	--	--	7	2	+250.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	1	--	--	7	2	+250.0%
New Homes Only	--	--	--	--	--	--
Resale Only	1	--	--	7	2	+250.0%
Sales Volume	\$236,000	--	--	\$1,522,900	\$639,900	+138.0%
New Listings	3	2	+50.0%	12	6	+100.0%
Pending	2	--	--	10	2	+400.0%
Withdrawn	--	--	--	2	2	--
Expired	--	--	--	1	--	--
Months of Inventory	1.0	3.0	-66.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$229,000	--	--	\$217,528	\$334,461	-35.0%
List Price/SqFt	\$138	--	--	\$105	\$138	-23.9%
Sold Price	\$236,000	--	--	\$217,557	\$319,950	-32.0%
Sold Price/SqFt	\$142	--	--	\$106	\$131	-19.1%
Sold Price / Orig LP	103.0%	0.0%	--	100.4%	93.5%	+7.4%
DOM	5	--	--	17	49	-66.2%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$229,000	--	--	\$174,900	\$334,461	-47.7%
List Price/SqFt	\$138	--	--	\$115	\$138	-16.8%
Sold Price	\$236,000	--	--	\$178,000	\$319,950	-44.4%
Sold Price/SqFt	\$142	--	--	\$117	\$131	-10.5%
Sold Price / Orig LP	103.0%	0.0%	+0.0%	100.0%	93.5%	+7.0%
DOM	5	--	--	8	49	-83.7%

## Months of Inventory - Last Two Years



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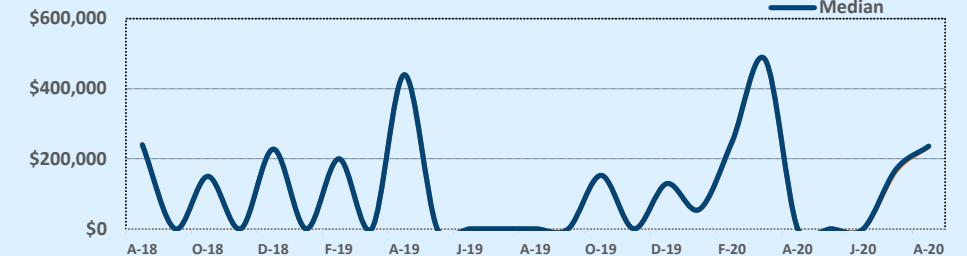
## Residential Statistics



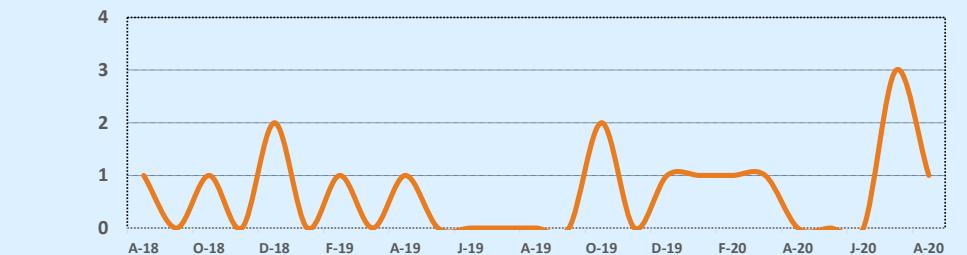
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	2	1	8
\$150,000- \$199,999	--	--	--	4	3	10
\$200,000- \$249,999	--	1	5	2	2	5
\$250,000- \$299,999	1	--	--	1	--	--
\$300,000- \$349,999	1	--	--	1	--	--
\$350,000- \$399,999	--	--	--	--	--	--
\$400,000- \$449,999	--	--	--	1	--	--
\$450,000- \$499,999	--	--	--	--	1	69
\$500,000- \$549,999	--	--	--	1	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	3	1	5	12	7	17

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



## MLS Area RN

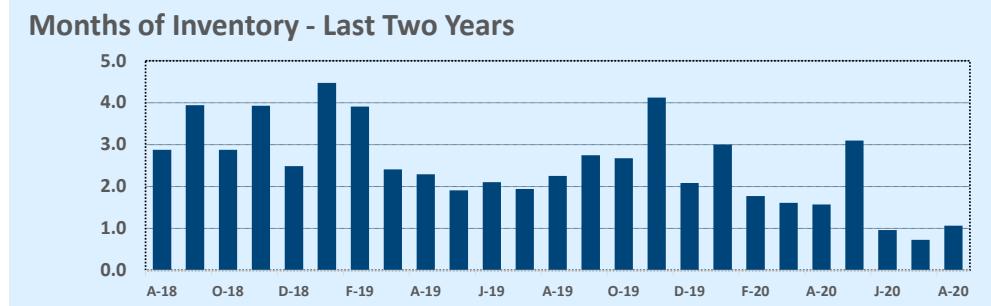
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	56	54	+3.7%	378	340	+11.2%
Condo/TH Sales	7	5	+40.0%	39	51	-23.5%
Total Sales	63	59	+6.8%	417	391	+6.6%
New Homes Only	4	--	--	11	7	+57.1%
Resale Only	59	59	--	406	384	+5.7%
Sales Volume	\$52,374,180	\$43,106,940	+21.5%	\$324,432,197	\$257,658,053	+25.9%
New Listings	66	51	+29.4%	544	553	-1.6%
Pending	74	44	+68.2%	483	417	+15.8%
Withdrawn	8	7	+14.3%	51	55	-7.3%
Expired	1	1	--	20	15	+33.3%
Months of Inventory	1.1	2.3	-52.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$843,342	\$751,560	+12.2%	\$795,837	\$671,956	+18.4%
List Price/SqFt	\$240	\$219	+10.0%	\$228	\$209	+9.2%
Sold Price	\$831,336	\$730,626	+13.8%	\$778,015	\$658,972	+18.1%
Sold Price/SqFt	\$238	\$214	+11.5%	\$225	\$206	+9.3%
Sold Price / Orig LP	99.5%	96.3%	+3.3%	97.7%	97.0%	+0.7%
DOM	32	40	-20.8%	34	43	-21.0%

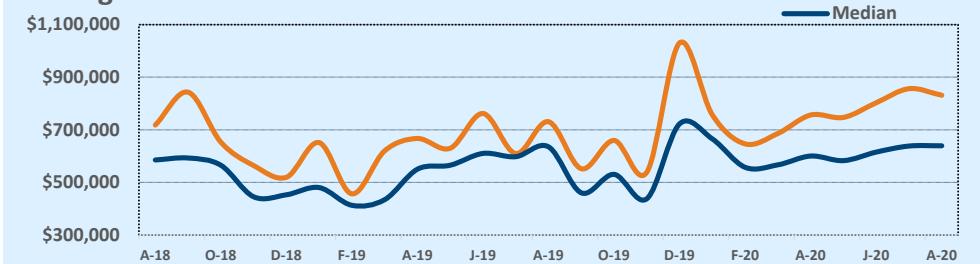
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$639,000	\$635,000	+0.6%	\$600,000	\$550,000	+9.1%
List Price/SqFt	\$207	\$194	+6.7%	\$202	\$191	+5.3%
Sold Price	\$639,000	\$635,000	+0.6%	\$605,000	\$545,000	+11.0%
Sold Price/SqFt	\$202	\$194	+3.8%	\$199	\$189	+5.7%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	99.0%	98.0%	+1.0%
DOM	6	25	-76.0%	8	18	-55.6%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	2	181	14	13	32
\$200,000- \$249,999	5	1	57	15	7	40
\$250,000- \$299,999	--	3	10	6	6	8
\$300,000- \$349,999	1	2	2	10	14	48
\$350,000- \$399,999	4	3	44	26	19	47
\$400,000- \$449,999	8	1	(1)	46	36	25
\$450,000- \$499,999	5	5	4	36	33	27
\$500,000- \$549,999	1	7	29	50	41	33
\$550,000- \$599,999	5	4	24	51	36	27
\$600,000- \$699,999	7	9	9	58	47	31
\$700,000- \$799,999	6	7	17	53	44	31
\$800,000- \$899,999	6	3	7	39	27	22
\$900,000- \$999,999	3	3	49	29	21	25
\$1M - \$1.99M	9	9	56	74	56	39
\$2M - \$2.99M	3	3	52	20	10	111
\$3M+	3	1	85	17	7	64
Totals	66	63	32	544	417	34

### Average & Median Sales Price - Last Two Years



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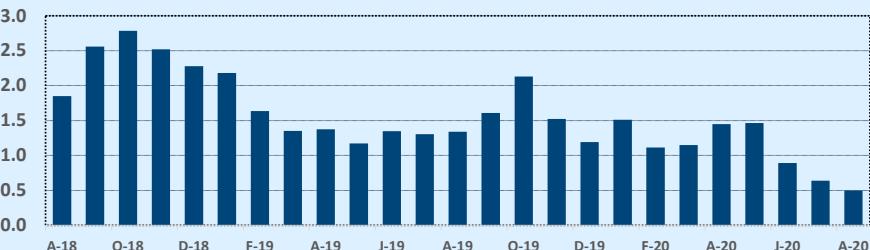
## MLS Area RRE

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	198	153	+29.4%	1,059	1,170	-9.5%
Condo/TH Sales	5	8	-37.5%	38	41	-7.3%
Total Sales	203	161	+26.1%	1,097	1,211	-9.4%
New Homes Only	11	11	--	55	104	-47.1%
Resale Only	192	150	+28.0%	1,042	1,107	-5.9%
Sales Volume	\$66,725,148	\$48,365,201	+38.0%	\$353,269,635	\$359,001,871	-1.6%
New Listings	160	158	+1.3%	1,244	1,399	-11.1%
Pending	181	160	+13.1%	1,217	1,252	-2.8%
Withdrawn	7	18	-61.1%	70	119	-41.2%
Expired	1	7	-85.7%	27	43	-37.2%
Months of Inventory	0.5	1.3	-62.9%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$328,913	\$303,520	+8.4%	\$323,224	\$299,642	+7.9%
List Price/SqFt	\$151	\$137	+9.6%	\$146	\$137	+6.3%
Sold Price	\$328,695	\$300,405	+9.4%	\$322,032	\$296,451	+8.6%
Sold Price/SqFt	\$151	\$136	+10.5%	\$145	\$136	+7.0%
Sold Price / Orig LP	99.8%	97.6%	+2.3%	99.2%	98.1%	+1.2%
DOM	26	40	-35.0%	29	42	-30.2%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$289,990	\$285,000	+1.8%	\$292,125	\$275,000	+6.2%
List Price/SqFt	\$149	\$137	+9.2%	\$146	\$137	+6.7%
Sold Price	\$294,840	\$281,200	+4.9%	\$294,700	\$273,000	+7.9%
Sold Price/SqFt	\$150	\$136	+10.8%	\$145	\$135	+7.5%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	99.0%	+1.0%
DOM	6	21	-71.4%	9	16	-43.8%

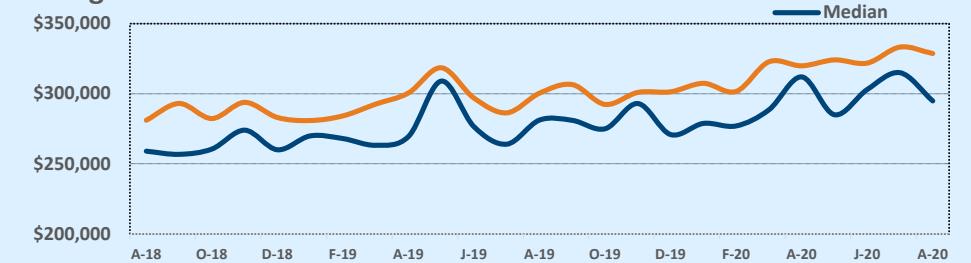
## Months of Inventory - Last Two Years



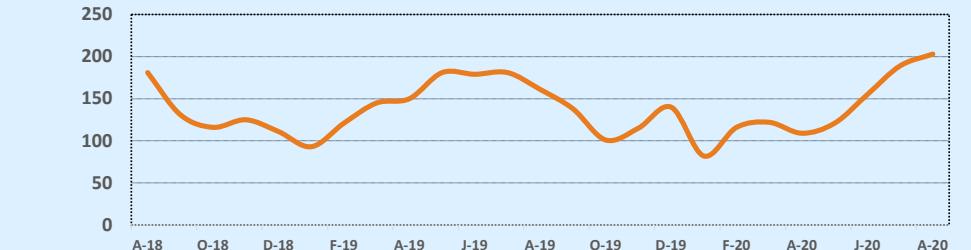
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	3	2	5
\$150,000- \$199,999	7	2	8	41	32	19
\$200,000- \$249,999	29	38	12	263	249	18
\$250,000- \$299,999	45	68	22	326	286	29
\$300,000- \$349,999	25	29	62	198	162	40
\$350,000- \$399,999	25	30	26	186	163	37
\$400,000- \$449,999	10	12	28	75	82	40
\$450,000- \$499,999	7	10	32	76	53	33
\$500,000- \$549,999	7	5	5	31	34	18
\$550,000- \$599,999	3	1	17	13	11	9
\$600,000- \$699,999	1	4	4	15	13	23
\$700,000- \$799,999	1	4	8	15	10	13
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	160	203	26	1,244	1,097	29

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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August 2020

## MLS Area RRW

## Residential Statistics

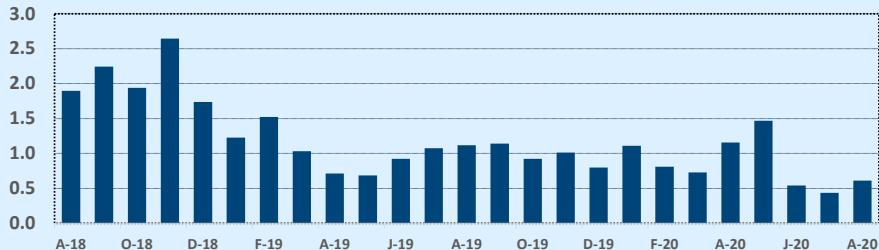
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	100	110	-9.1%	659	812	-18.8%
Condo/TH Sales	8	2	+300.0%	30	26	+15.4%
Total Sales	108	112	-3.6%	689	838	-17.8%
New Homes Only	4	--	--	9	23	-60.9%
Resale Only	104	112	-7.1%	680	815	-16.6%
Sales Volume	\$47,574,747	\$44,552,100	+6.8%	\$293,071,783	\$331,277,028	-11.5%
New Listings	111	85	+30.6%	866	949	-8.7%
Pending	127	94	+35.1%	787	872	-9.7%
Withdrawn	8	5	+60.0%	51	44	+15.9%
Expired	4	5	-20.0%	22	23	-4.3%
Months of Inventory	0.6	1.1	-45.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$439,614	\$399,591	+10.0%	\$423,620	\$396,986	+6.7%
List Price/SqFt	\$169	\$154	+9.2%	\$164	\$151	+8.3%
Sold Price	\$440,507	\$397,787	+10.7%	\$425,358	\$395,319	+7.6%
Sold Price/SqFt	\$169	\$154	+9.7%	\$164	\$151	+9.2%
Sold Price / Orig LP	99.8%	98.9%	+0.8%	99.9%	98.9%	+1.0%
DOM	15	20	-23.3%	17	27	-36.3%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$379,750	\$359,995	+5.5%	\$385,000	\$369,000	+4.3%
List Price/SqFt	\$162	\$150	+8.0%	\$159	\$148	+7.3%
Sold Price	\$382,500	\$365,650	+4.6%	\$389,500	\$367,140	+6.1%
Sold Price/SqFt	\$163	\$149	+9.2%	\$161	\$147	+9.3%
Sold Price / Orig LP	100.0%	99.5%	+0.5%	100.0%	100.0%	--
DOM	4	8	-46.7%	4	6	-33.3%

## Months of Inventory - Last Two Years



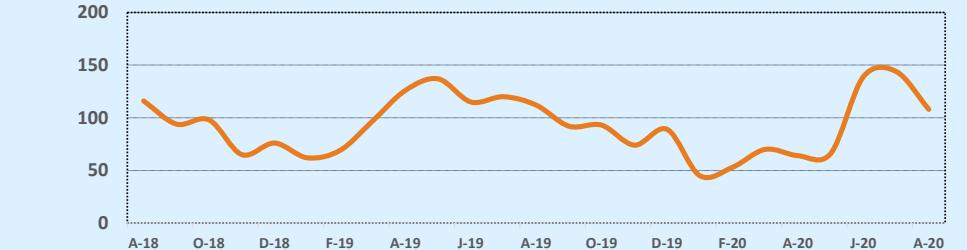
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	1	2	11	8	40
\$200,000- \$249,999	5	6	8	47	38	17
\$250,000- \$299,999	10	15	32	99	81	18
\$300,000- \$349,999	16	15	5	121	116	22
\$350,000- \$399,999	19	20	16	162	122	14
\$400,000- \$449,999	17	12	13	95	81	17
\$450,000- \$499,999	12	8	3	90	58	15
\$500,000- \$549,999	9	5	30	74	56	20
\$550,000- \$599,999	6	7	33	62	46	14
\$600,000- \$699,999	7	9	8	54	40	11
\$700,000- \$799,999	4	5	15	26	21	24
\$800,000- \$899,999	1	1	9	14	10	9
\$900,000- \$999,999	1	3	9	5	7	46
\$1M - \$1.99M	2	1	2	6	5	1
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	111	108	15	866	689	17

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area SC

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	52	38	+36.8%	310	256	+21.1%
Condo/TH Sales	2	--	--	16	13	+23.1%
Total Sales	54	38	+42.1%	326	269	+21.2%
New Homes Only	8	3	+166.7%	52	8	+550.0%
Resale Only	46	35	+31.4%	274	261	+5.0%
Sales Volume	\$17,707,916	\$11,000,861	+61.0%	\$108,240,595	\$78,110,381	+38.6%
New Listings	38	44	-13.6%	366	353	+3.7%
Pending	49	40	+22.5%	377	299	+26.1%
Withdrawn	2	4	-50.0%	18	21	-14.3%
Expired	--	2	--	9	16	-43.8%
Months of Inventory	0.4	2.0	-82.6%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$331,940	\$291,519	+13.9%	\$335,461	\$295,651	+13.5%
List Price/SqFt	\$159	\$145	+9.8%	\$159	\$148	+7.6%
Sold Price	\$327,924	\$289,496	+13.3%	\$332,026	\$290,373	+14.3%
Sold Price/SqFt	\$158	\$144	+9.4%	\$158	\$145	+8.6%
Sold Price / Orig LP	98.9%	98.3%	+0.6%	98.7%	97.4%	+1.3%
DOM	18	33	-46.2%	36	51	-29.5%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$299,900	\$265,200	+13.1%	\$307,450	\$277,000	+11.0%
List Price/SqFt	\$150	\$152	-1.7%	\$159	\$150	+5.9%
Sold Price	\$302,450	\$264,761	+14.2%	\$304,524	\$270,337	+12.6%
Sold Price/SqFt	\$150	\$151	-1.1%	\$158	\$149	+6.5%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	98.0%	+2.0%
DOM	5	11	-54.5%	14	24	-41.7%

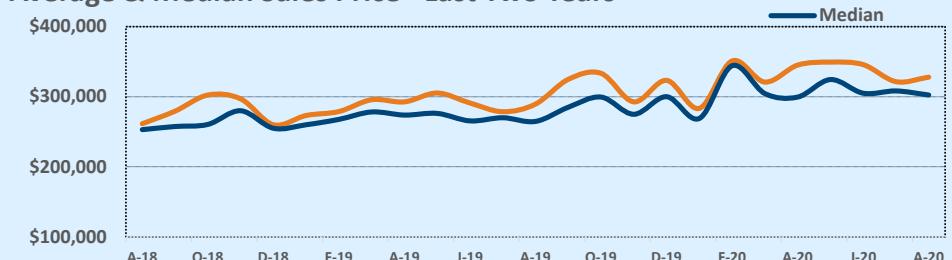
## Residential Statistics

## Independence Title

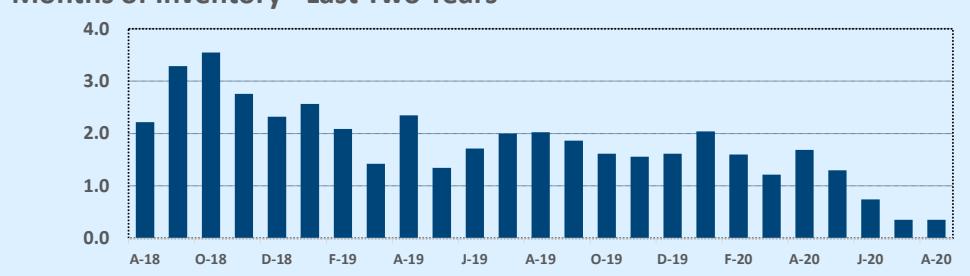
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	3	2	45
\$200,000- \$249,999	2	6	12	38	50	32
\$250,000- \$299,999	16	21	15	139	98	30
\$300,000- \$349,999	6	12	10	72	66	28
\$350,000- \$399,999	6	4	18	33	31	55
\$400,000- \$449,999	5	3	4	32	33	51
\$450,000- \$499,999	1	5	65	29	32	36
\$500,000- \$549,999	2	3	16	16	10	34
\$550,000- \$599,999	--	--	--	2	2	2
\$600,000- \$699,999	--	--	--	--	1	254
\$700,000- \$799,999	--	--	--	1	1	7
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	38	54	18	366	326	36

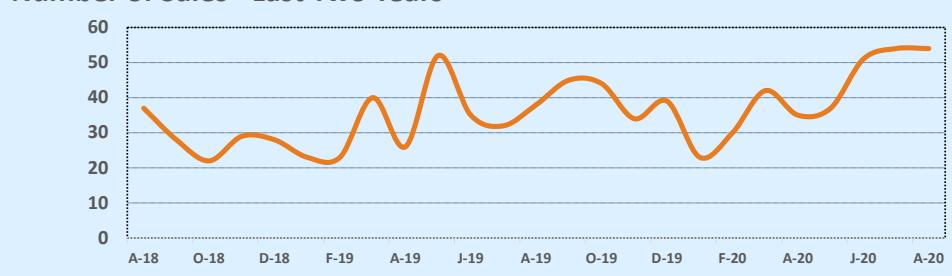
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area SE

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	17	20	-15.0%	114	128	-10.9%
Condo/TH Sales	--	--	--	1	--	--
Total Sales	17	20	-15.0%	115	128	-10.2%
New Homes Only	2	7	-71.4%	31	25	+24.0%
Resale Only	15	13	+15.4%	84	103	-18.4%
Sales Volume	\$4,196,951	\$4,785,480	-12.3%	\$29,492,642	\$30,940,012	-4.7%
New Listings	18	17	+5.9%	157	155	+1.3%
Pending	25	17	+47.1%	156	139	+12.2%
Withdrawn	1	2	-50.0%	13	7	+85.7%
Expired	1	5	-80.0%	8	8	--
Months of Inventory	1.2	2.4	-47.4%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$245,558	\$239,744	+2.4%	\$258,909	\$245,243	+5.6%
List Price/SqFt	\$142	\$138	+2.4%	\$143	\$141	+1.2%
Sold Price	\$246,879	\$239,274	+3.2%	\$256,458	\$241,719	+6.1%
Sold Price/SqFt	\$142	\$138	+3.3%	\$142	\$139	+1.7%
Sold Price / Orig LP	100.3%	98.4%	+1.9%	99.9%	97.9%	+2.0%
DOM	16	53	-70.3%	46	59	-21.4%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$235,590	\$242,305	-2.8%	\$243,704	\$224,900	+8.4%
List Price/SqFt	\$145	\$137	+5.9%	\$139	\$132	+5.5%
Sold Price	\$238,000	\$242,130	-1.7%	\$238,925	\$224,950	+6.2%
Sold Price/SqFt	\$148	\$138	+6.9%	\$138	\$131	+5.3%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
DOM	6	27	-77.4%	13	25	-48.0%

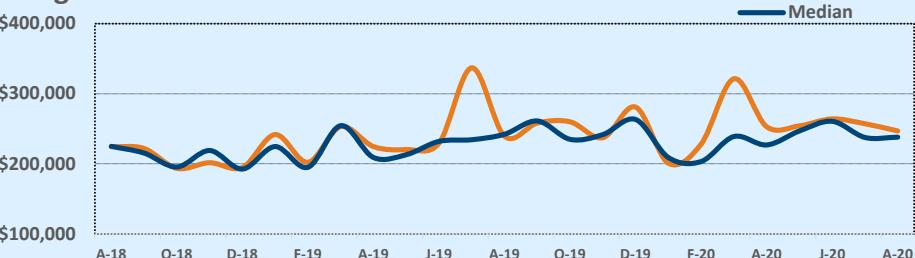
## Residential Statistics



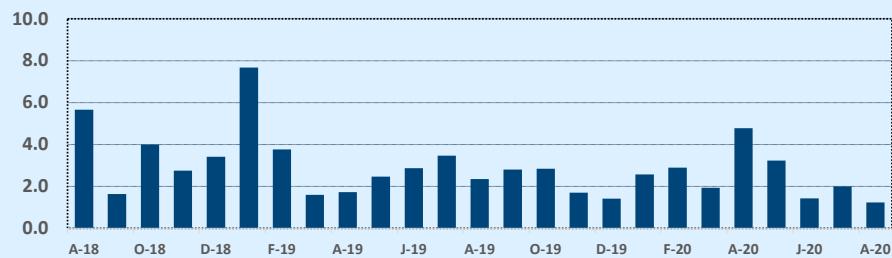
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	108	4	5	35
\$150,000- \$199,999	--	2	3	13	16	20
\$200,000- \$249,999	6	10	12	71	47	35
\$250,000- \$299,999	9	2	3	45	33	60
\$300,000- \$349,999	2	1	21	14	8	52
\$350,000- \$399,999	--	--	--	3	2	152
\$400,000- \$449,999	--	--	--	1	1	118
\$450,000- \$499,999	--	--	--	2	--	--
\$500,000- \$549,999	--	1	7	--	2	68
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	1	--	--
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	2	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	1	224
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	18	17	16	157	115	46

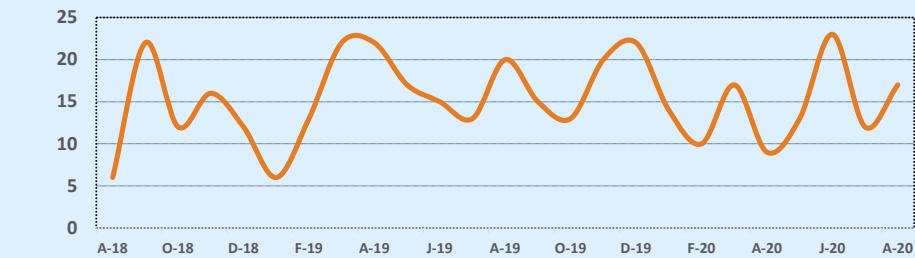
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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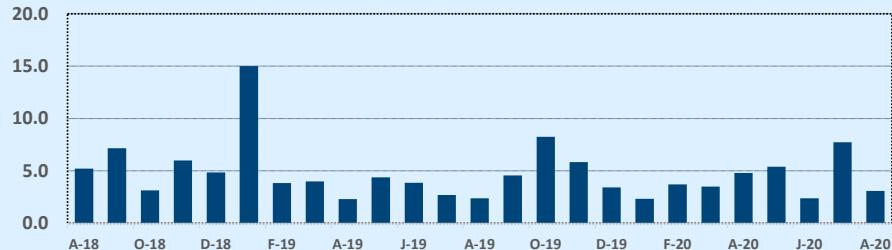
## MLS Area SH

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	11	10	+10.0%	57	55	+3.6%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	11	10	+10.0%	57	55	+3.6%
New Homes Only	2	1	+100.0%	25	11	+127.3%
Resale Only	9	9	--	32	44	-27.3%
Sales Volume	\$4,394,191	\$4,259,837	+3.2%	\$21,859,412	\$19,978,420	+9.4%
New Listings	5	16	-68.8%	88	76	+15.8%
Pending	20	6	+233.3%	69	54	+27.8%
Withdrawn	1	1	--	14	6	+133.3%
Expired	1	1	--	5	11	-54.5%
Months of Inventory	3.1	2.4	+28.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$407,042	\$422,584	-3.7%	\$390,462	\$369,691	+5.6%
List Price/SqFt	\$169	\$143	+18.0%	\$159	\$146	+8.6%
Sold Price	\$399,472	\$425,984	-6.2%	\$383,498	\$363,244	+5.6%
Sold Price/SqFt	\$166	\$146	+14.0%	\$156	\$144	+8.6%
Sold Price / Orig LP	96.9%	100.4%	-3.5%	95.4%	96.5%	-1.1%
DOM	48	49	-2.0%	64	71	-10.4%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$429,900	\$441,961	-2.7%	\$359,900	\$352,900	+2.0%
List Price/SqFt	\$166	\$150	+10.4%	\$153	\$146	+4.2%
Sold Price	\$429,900	\$441,950	-2.7%	\$359,000	\$348,000	+3.2%
Sold Price/SqFt	\$170	\$149	+13.9%	\$151	\$146	+3.7%
Sold Price / Orig LP	99.0%	100.0%	-1.0%	99.0%	98.0%	+1.0%
DOM	24	24	+2.1%	41	59	-30.5%

## Months of Inventory - Last Two Years



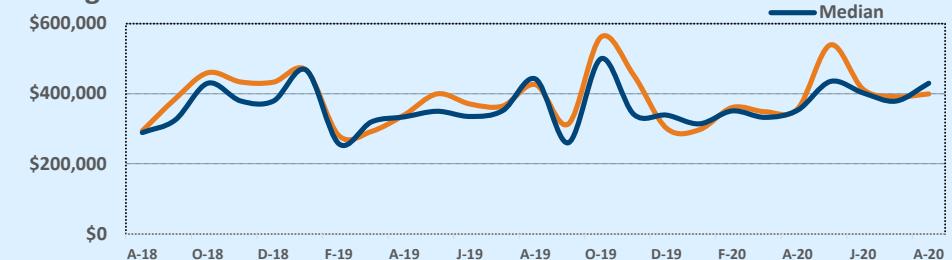
## Residential Statistics

## Independence Title

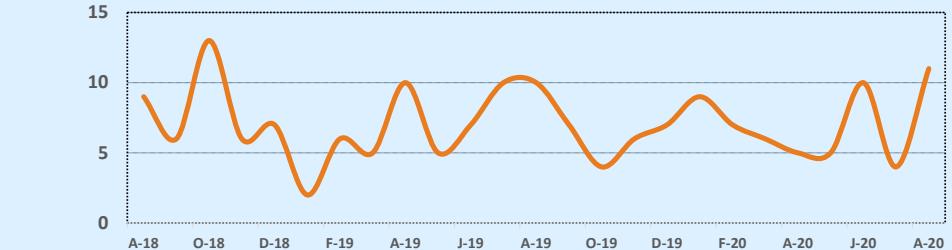
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	42	3	5	41
\$150,000- \$199,999	--	--	--	2	1	16
\$200,000- \$249,999	--	--	--	2	2	52
\$250,000- \$299,999	1	2	14	7	3	20
\$300,000- \$349,999	--	1	2	16	13	66
\$350,000- \$399,999	2	1	289	12	14	108
\$400,000- \$449,999	--	2	19	14	7	20
\$450,000- \$499,999	--	1	21	9	1	21
\$500,000- \$549,999	2	2	42	5	5	64
\$550,000- \$599,999	--	--	--	7	2	63
\$600,000- \$699,999	--	1	26	5	3	87
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	5	1	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	5	11	48	88	57	64

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area BW

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	33	22	+50.0%	209	159	+31.4%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	33	22	+50.0%	209	159	+31.4%
New Homes Only	4	2	+100.0%	45	19	+136.8%
Resale Only	29	20	+45.0%	164	140	+17.1%
Sales Volume	\$12,003,475	\$6,502,821	+84.6%	\$68,878,076	\$46,993,109	+46.6%
New Listings	30	25	+20.0%	231	255	-9.4%
Pending	37	25	+48.0%	238	167	+42.5%
Withdrawn	1	2	-50.0%	25	24	+4.2%
Expired	2	4	-50.0%	15	22	-31.8%
Months of Inventory	1.6	5.4	-70.1%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$364,906	\$302,098	+20.8%	\$336,797	\$300,855	+11.9%
List Price/SqFt	\$158	\$148	+6.5%	\$149	\$143	+4.6%
Sold Price	\$363,742	\$295,583	+23.1%	\$329,560	\$295,554	+11.5%
Sold Price/SqFt	\$158	\$145	+8.8%	\$146	\$140	+3.9%
Sold Price / Orig LP	100.4%	95.0%	+5.7%	96.7%	96.7%	+0.0%
DOM	48	55	-12.2%	93	65	+43.3%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$350,000	\$275,000	+27.3%	\$339,000	\$269,000	+26.0%
List Price/SqFt	\$152	\$137	+10.7%	\$144	\$140	+2.8%
Sold Price	\$339,900	\$270,000	+25.9%	\$329,990	\$264,500	+24.8%
Sold Price/SqFt	\$152	\$137	+11.0%	\$143	\$138	+3.4%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	98.0%	97.0%	+1.0%
DOM	18	26	-29.4%	47	28	+67.9%

## Residential Statistics



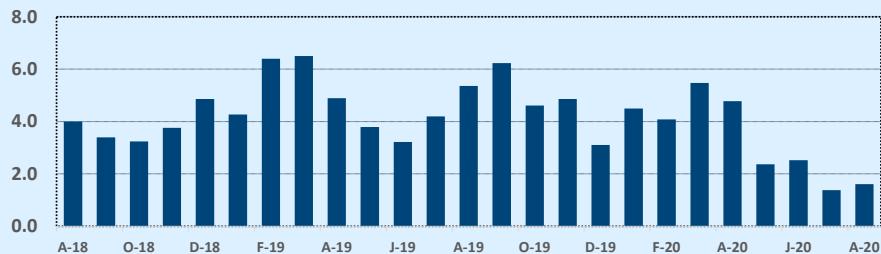
August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	2	10	6	9	29
\$150,000- \$199,999	5	2	12	29	27	119
\$200,000- \$249,999	4	3	26	22	29	140
\$250,000- \$299,999	3	5	98	26	25	79
\$300,000- \$349,999	4	5	84	37	31	79
\$350,000- \$399,999	2	5	15	27	30	107
\$400,000- \$449,999	3	2	107	19	19	99
\$450,000- \$499,999	5	3	20	26	19	85
\$500,000- \$549,999	1	--	--	13	10	55
\$550,000- \$599,999	1	3	26	9	5	16
\$600,000- \$699,999	1	3	44	11	4	46
\$700,000- \$799,999	1	--	--	3	--	--
\$800,000- \$899,999	--	--	--	1	1	3
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	30	33	48	231	209	93

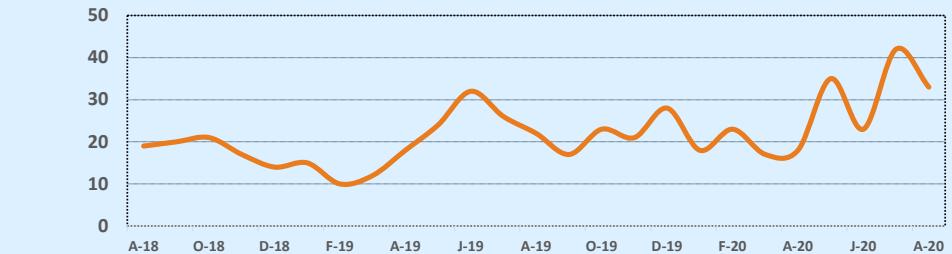
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area SV

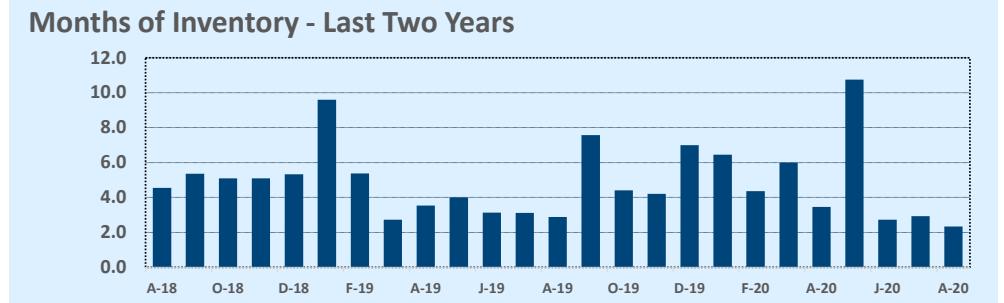
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	15	18	-16.7%	92	104	-11.5%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	15	18	-16.7%	92	104	-11.5%
New Homes Only	1	2	-50.0%	6	2	+200.0%
Resale Only	14	16	-12.5%	86	102	-15.7%
Sales Volume	\$4,169,200	\$4,287,400	-2.8%	\$23,073,158	\$26,009,750	-11.3%
New Listings	15	15	--	128	149	-14.1%
Pending	17	11	+54.5%	107	104	+2.9%
Withdrawn	1	1	--	24	17	+41.2%
Expired	1	2	-50.0%	18	19	-5.3%
Months of Inventory	2.3	2.9	-19.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$292,907	\$250,300	+17.0%	\$259,005	\$259,541	-0.2%
List Price/SqFt	\$151	\$137	+10.6%	\$142	\$142	-0.6%
Sold Price	\$277,947	\$238,189	+16.7%	\$250,795	\$250,094	+0.3%
Sold Price/SqFt	\$146	\$131	+11.1%	\$137	\$137	+0.3%
Sold Price / Orig LP	94.8%	89.9%	+5.5%	93.6%	91.8%	+2.0%
DOM	72	102	-30.0%	68	68	-0.2%

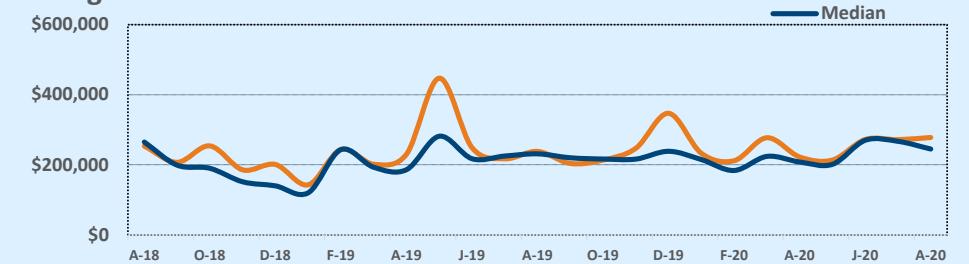
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$237,900	\$234,950	+1.3%	\$237,000	\$220,750	+7.4%
List Price/SqFt	\$133	\$136	-2.0%	\$134	\$132	+1.4%
Sold Price	\$245,000	\$231,250	+5.9%	\$231,150	\$216,750	+6.6%
Sold Price/SqFt	\$132	\$135	-1.8%	\$132	\$129	+2.3%
Sold Price / Orig LP	96.0%	91.0%	+5.5%	95.5%	94.5%	+1.1%
DOM	45	74	-39.2%	45	36	+23.6%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	1	45	14	12	49
\$150,000- \$199,999	2	2	66	19	17	67
\$200,000- \$249,999	5	5	58	27	25	63
\$250,000- \$299,999	1	3	79	24	13	63
\$300,000- \$349,999	2	2	86	14	12	79
\$350,000- \$399,999	1	1	21	7	6	99
\$400,000- \$449,999	--	--	--	2	1	172
\$450,000- \$499,999	--	--	--	7	3	55
\$500,000- \$549,999	1	--	--	7	2	48
\$550,000- \$599,999	--	--	--	2	--	--
\$600,000- \$699,999	--	--	--	2	--	--
\$700,000- \$799,999	--	1	176	1	1	176
\$800,000- \$899,999	1	--	--	2	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	15	15	72	128	92	68

### Average & Median Sales Price - Last Two Years



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## MLS Area SWE

## Residential Statistics

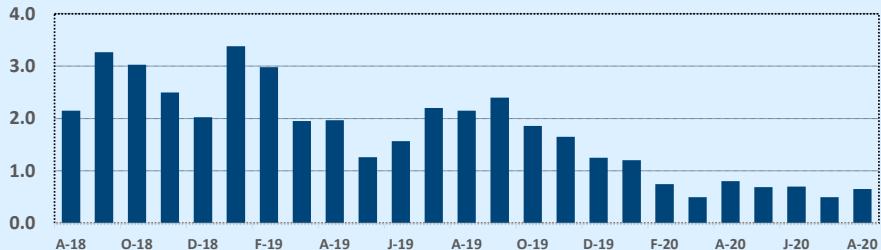
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	87	107	-18.7%	647	709	-8.7%
Condo/TH Sales	3	1	+200.0%	34	27	+25.9%
Total Sales	90	108	-16.7%	681	736	-7.5%
New Homes Only	1	5	-80.0%	18	19	-5.3%
Resale Only	89	103	-13.6%	663	717	-7.5%
Sales Volume	\$36,850,640	\$39,700,306	-7.2%	\$269,552,103	\$270,182,883	-0.2%
New Listings	80	115	-30.4%	696	962	-27.7%
Pending	81	103	-21.4%	706	816	-13.5%
Withdrawn	3	12	-75.0%	28	56	-50.0%
Expired	--	6	--	12	19	-36.8%
Months of Inventory	0.7	2.1	-69.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$407,148	\$369,781	+10.1%	\$395,139	\$370,389	+6.7%
List Price/SqFt	\$186	\$171	+8.8%	\$182	\$173	+5.4%
Sold Price	\$409,452	\$367,595	+11.4%	\$395,818	\$367,096	+7.8%
Sold Price/SqFt	\$188	\$170	+10.3%	\$183	\$172	+6.6%
Sold Price / Orig LP	100.4%	98.2%	+2.2%	99.9%	98.1%	+1.9%
DOM	16	47	-65.3%	35	46	-22.9%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$384,750	\$335,665	+14.6%	\$365,000	\$341,691	+6.8%
List Price/SqFt	\$189	\$170	+11.1%	\$180	\$174	+3.4%
Sold Price	\$381,250	\$330,950	+15.2%	\$363,690	\$338,065	+7.6%
Sold Price/SqFt	\$192	\$169	+13.3%	\$179	\$172	+4.6%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	99.0%	+1.0%
DOM	5	23	-77.8%	8	20	-60.0%

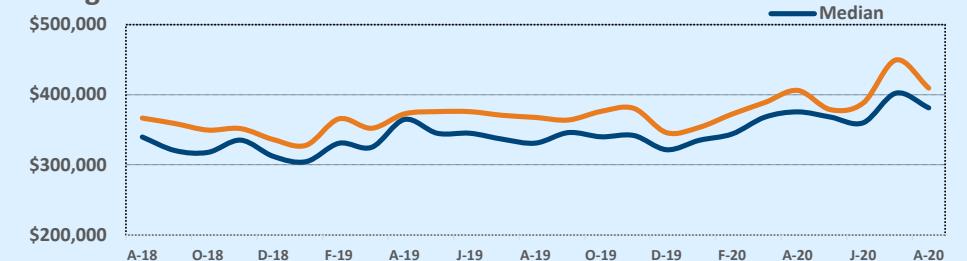
## Months of Inventory - Last Two Years



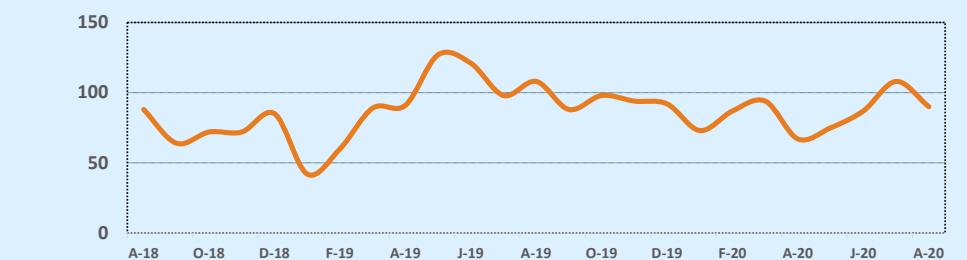
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	2	3	15
\$200,000- \$249,999	1	3	18	22	24	23
\$250,000- \$299,999	15	5	46	104	96	44
\$300,000- \$349,999	19	22	9	170	173	33
\$350,000- \$399,999	18	20	19	155	134	42
\$400,000- \$449,999	6	13	22	70	79	33
\$450,000- \$499,999	8	13	15	64	67	28
\$500,000- \$549,999	4	3	22	29	36	56
\$550,000- \$599,999	3	4	4	30	24	15
\$600,000- \$699,999	5	5	7	35	28	21
\$700,000- \$799,999	--	1	5	7	7	14
\$800,000- \$899,999	--	1	31	4	6	49
\$900,000- \$999,999	1	--	--	2	2	2
\$1M - \$1.99M	--	--	--	2	2	13
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	80	90	16	696	681	35

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area SWW

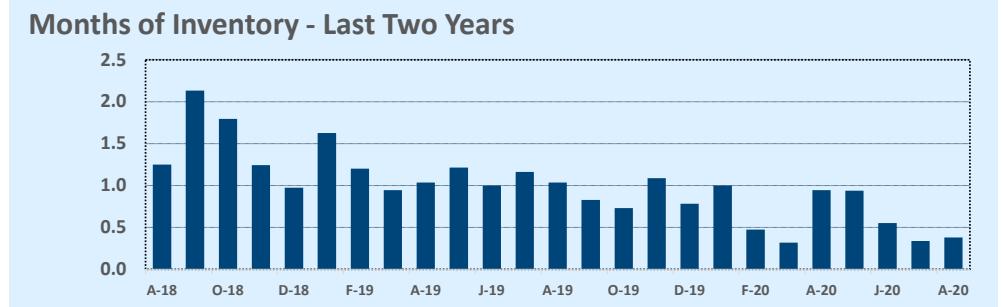
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	60	56	+7.1%	343	369	-7.0%
Condo/TH Sales	3	3	--	22	17	+29.4%
Total Sales	63	59	+6.8%	365	386	-5.4%
New Homes Only	--	--	--	5	1	+400.0%
Resale Only	63	59	+6.8%	360	385	-6.5%
Sales Volume	\$33,865,649	\$28,891,546	+17.2%	\$185,648,481	\$187,287,796	-0.9%
New Listings	47	55	-14.5%	414	492	-15.9%
Pending	52	60	-13.3%	395	424	-6.8%
Withdrawn	1	6	-83.3%	14	23	-39.1%
Expired	2	5	-60.0%	7	14	-50.0%
Months of Inventory	0.4	1.0	-63.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$541,019	\$495,957	+9.1%	\$505,889	\$487,885	+3.7%
List Price/SqFt	\$206	\$196	+5.1%	\$209	\$194	+8.0%
Sold Price	\$537,550	\$489,687	+9.8%	\$508,626	\$485,202	+4.8%
Sold Price/SqFt	\$207	\$194	+6.4%	\$211	\$193	+9.2%
Sold Price / Orig LP	99.8%	97.5%	+2.4%	100.3%	98.7%	+1.7%
DOM	12	31	-60.1%	15	23	-35.0%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$510,000	\$460,000	+10.9%	\$485,000	\$460,000	+5.4%
List Price/SqFt	\$201	\$193	+3.9%	\$205	\$187	+9.7%
Sold Price	\$515,000	\$464,989	+10.8%	\$490,000	\$464,495	+5.5%
Sold Price/SqFt	\$205	\$193	+6.3%	\$207	\$186	+10.8%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	100.0%	--
DOM	4	9	-55.6%	4	7	-42.9%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	1	2	7
\$200,000- \$249,999	--	1	5	1	2	7
\$250,000- \$299,999	--	--	--	9	11	33
\$300,000- \$349,999	--	3	6	12	12	29
\$350,000- \$399,999	5	3	31	44	28	20
\$400,000- \$449,999	3	7	20	67	71	15
\$450,000- \$499,999	9	14	18	91	74	14
\$500,000- \$549,999	6	9	4	53	54	10
\$550,000- \$599,999	13	11	12	53	47	14
\$600,000- \$699,999	6	10	5	48	39	9
\$700,000- \$799,999	1	4	7	23	21	22
\$800,000- \$899,999	2	--	--	4	3	6
\$900,000- \$999,999	2	--	--	2	--	--
\$1M - \$1.99M	--	1	26	6	3	54
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	47	63	12	414	365	15



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## MLS Area TCT

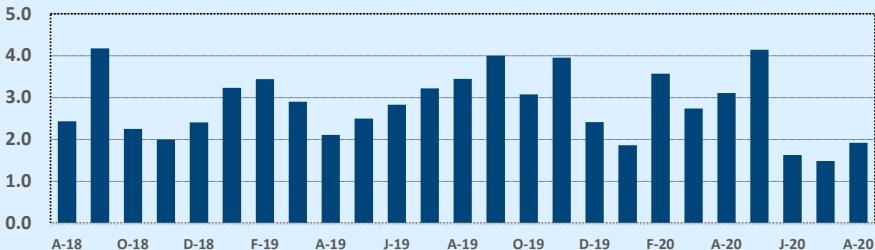
Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	26	27	-3.7%	182	186	-2.2%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	26	27	-3.7%	182	186	-2.2%
New Homes Only	1	1	--	11	5	+120.0%
Resale Only	25	26	-3.8%	171	181	-5.5%
Sales Volume	\$7,424,995	\$5,875,700	+26.4%	\$41,861,280	\$38,927,979	+7.5%
New Listings	35	29	+20.7%	227	301	-24.6%
Pending	32	22	+45.5%	201	194	+3.6%
Withdrawn	2	9	-77.8%	24	38	-36.8%
Expired	4	2	+100.0%	22	11	+100.0%
Months of Inventory	1.9	3.4	-44.2%	N/A	N/A	--

## Residential Statistics

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$287,063	\$221,626	+29.5%	\$233,492	\$214,574	+8.8%
List Price/SqFt	\$156	\$127	+23.4%	\$135	\$130	+3.7%
Sold Price	\$285,577	\$217,619	+31.2%	\$230,007	\$209,290	+9.9%
Sold Price/SqFt	\$155	\$124	+24.8%	\$133	\$127	+4.6%
Sold Price / Orig LP	97.6%	94.7%	+3.1%	96.5%	94.7%	+2.0%
DOM	84	50	+68.5%	62	50	+23.9%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$237,500	\$208,120	+14.1%	\$215,000	\$199,250	+7.9%
List Price/SqFt	\$159	\$128	+23.9%	\$131	\$127	+3.2%
Sold Price	\$237,000	\$208,120	+13.9%	\$215,000	\$195,525	+10.0%
Sold Price/SqFt	\$159	\$130	+22.5%	\$129	\$124	+3.5%
Sold Price / Orig LP	99.0%	97.0%	+2.1%	98.0%	97.0%	+1.0%
DOM	23	14	+64.3%	27	21	+28.6%

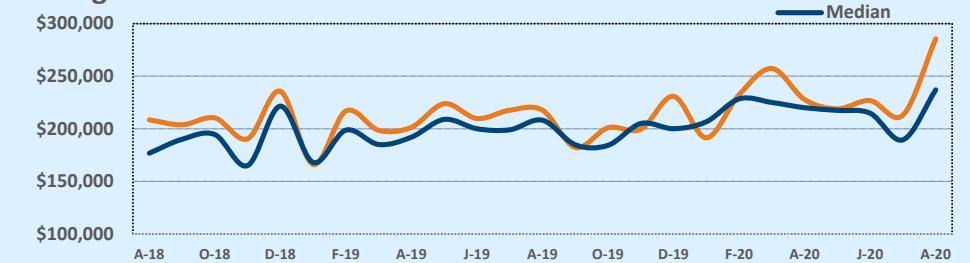
## Months of Inventory - Last Two Years



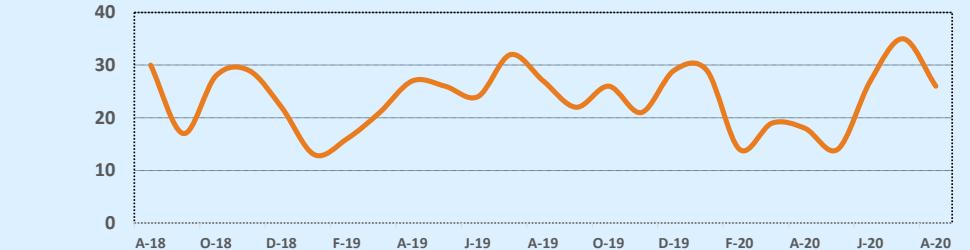
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	--	--	37	25	25
\$150,000- \$199,999	9	9	81	53	45	41
\$200,000- \$249,999	6	6	21	55	63	65
\$250,000- \$299,999	12	4	103	43	27	91
\$300,000- \$349,999	2	--	--	10	1	22
\$350,000- \$399,999	1	2	15	6	7	53
\$400,000- \$449,999	--	1	267	2	4	214
\$450,000- \$499,999	--	--	--	7	3	22
\$500,000- \$549,999	1	2	218	2	4	154
\$550,000- \$599,999	1	2	89	6	2	89
\$600,000- \$699,999	--	--	--	--	1	172
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	4	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	35	26	84	227	182	62

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## August 2020

## MLS Area UT

## Residential Statistics

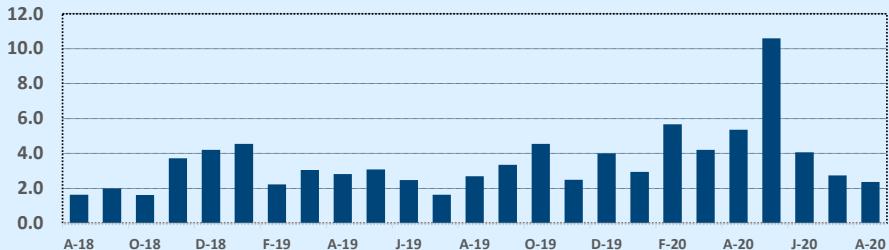
August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	7	3	+133.3%	28	28	--
Condo/TH Sales	26	23	+13.0%	106	154	-31.2%
Total Sales	33	26	+26.9%	134	182	-26.4%
New Homes Only	5	--	--	8	1	+700.0%
Resale Only	28	26	+7.7%	126	181	-30.4%
Sales Volume	\$11,690,050	\$8,604,950	+35.9%	\$52,268,621	\$64,155,652	-18.5%
New Listings	20	22	-9.1%	240	257	-6.6%
Pending	17	18	-5.6%	140	192	-27.1%
Withdrawn	3	5	-40.0%	31	26	+19.2%
Expired	4	4	--	22	15	+46.7%
Months of Inventory	2.4	2.7	-12.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$363,091	\$336,212	+8.0%	\$400,740	\$360,499	+11.2%
List Price/SqFt	\$394	\$357	+10.4%	\$381	\$359	+6.0%
Sold Price	\$354,244	\$330,960	+7.0%	\$390,064	\$352,504	+10.7%
Sold Price/SqFt	\$386	\$351	+9.9%	\$373	\$352	+6.1%
Sold Price / Orig LP	97.1%	96.7%	+0.4%	97.0%	97.0%	+0.0%
DOM	71	56	+26.3%	60	41	+48.2%

Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$309,990	\$279,900	+10.8%	\$305,495	\$290,000	+5.3%
List Price/SqFt	\$381	\$368	+3.3%	\$368	\$355	+3.7%
Sold Price	\$306,500	\$275,000	+11.5%	\$300,000	\$287,625	+4.3%
Sold Price/SqFt	\$369	\$362	+1.8%	\$360	\$348	+3.6%
Sold Price / Orig LP	97.0%	98.0%	-1.0%	97.0%	98.0%	-1.0%
DOM	29	30	-3.3%	23	19	+24.3%

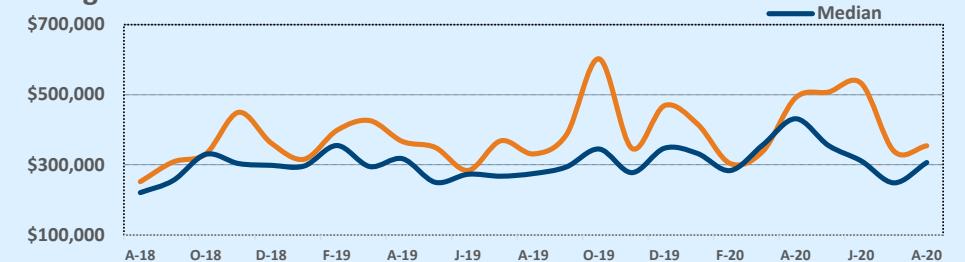
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	--	--
\$150,000- \$199,999	4	5	50	33	16	30
\$200,000- \$249,999	2	2	79	38	24	51
\$250,000- \$299,999	2	9	95	63	26	60
\$300,000- \$349,999	1	7	101	18	18	94
\$350,000- \$399,999	2	3	38	21	16	82
\$400,000- \$449,999	4	--	--	16	4	183
\$450,000- \$499,999	1	1	37	8	3	59
\$500,000- \$549,999	--	1	11	4	5	30
\$550,000- \$599,999	1	4	49	5	6	45
\$600,000- \$699,999	1	--	--	5	1	4
\$700,000- \$799,999	2	--	--	10	4	18
\$800,000- \$899,999	--	--	--	6	5	48
\$900,000- \$999,999	--	1	6	3	1	6
\$1M - \$1.99M	--	--	--	6	5	31
\$2M - \$2.99M	--	--	--	3	--	--
\$3M+	--	--	--	--	--	--
Totals	20	33	71	240	134	60

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area W

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	40	41	-2.4%	256	285	-10.2%
Condo/TH Sales	6	5	+20.0%	30	35	-14.3%
Total Sales	46	46	--	286	320	-10.6%
New Homes Only	--	1	--	11	13	-15.4%
Resale Only	46	45	+2.2%	275	307	-10.4%
Sales Volume	\$40,195,687	\$27,343,629	+47.0%	\$201,655,151	\$224,759,239	-10.3%
New Listings	62	45	+37.8%	416	435	-4.4%
Pending	77	33	+133.3%	359	331	+8.5%
Withdrawn	8	8	--	47	50	-6.0%
Expired	3	5	-40.0%	28	29	-3.4%
Months of Inventory	1.5	2.7	-44.6%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$889,863	\$612,629	+45.3%	\$721,488	\$720,936	+0.1%
List Price/SqFt	\$284	\$215	+32.1%	\$244	\$233	+4.4%
Sold Price	\$873,819	\$594,427	+47.0%	\$705,088	\$702,373	+0.4%
Sold Price/SqFt	\$281	\$210	+33.5%	\$240	\$229	+4.9%
Sold Price / Orig LP	99.7%	96.6%	+3.2%	98.2%	97.0%	+1.3%
DOM	40	40	-1.3%	46	48	-4.5%
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$600,000	\$559,684	+7.2%	\$545,900	\$544,950	+0.2%
List Price/SqFt	\$255	\$220	+16.0%	\$238	\$227	+5.0%
Sold Price	\$618,000	\$550,885	+12.2%	\$540,000	\$546,000	-1.1%
Sold Price/SqFt	\$263	\$220	+19.7%	\$233	\$225	+3.4%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	99.0%	99.0%	--
DOM	6	17	-64.7%	11	14	-21.4%

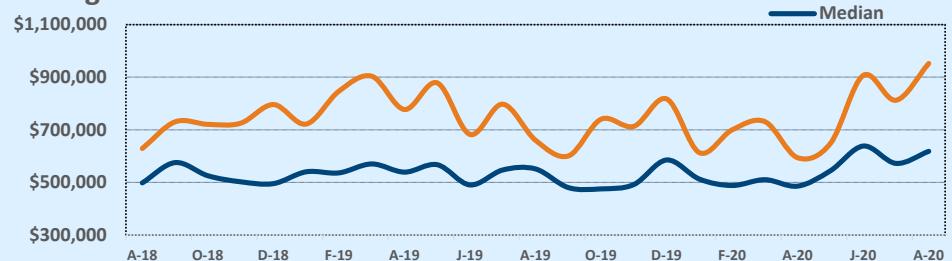
## Residential Statistics

## Independence Title

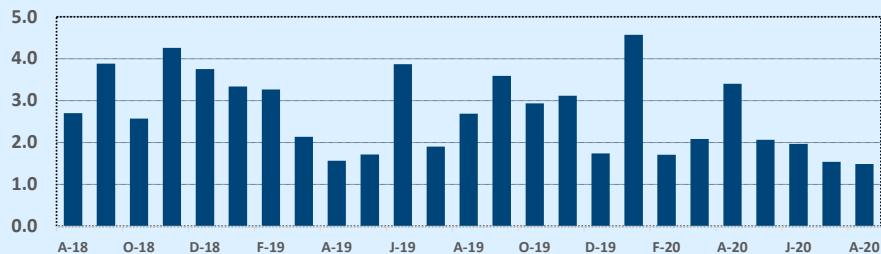
## August 2020

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	1	197	10	4	113
\$150,000- \$199,999	3	1	10	4	1	10
\$200,000- \$249,999	--	--	--	1	2	68
\$250,000- \$299,999	--	1	1	10	8	39
\$300,000- \$349,999	2	1	2	20	17	9
\$350,000- \$399,999	9	5	14	33	26	32
\$400,000- \$449,999	4	3	59	19	15	30
\$450,000- \$499,999	3	2	13	26	26	92
\$500,000- \$549,999	4	2	4	25	23	20
\$550,000- \$599,999	8	3	13	34	20	17
\$600,000- \$699,999	6	6	3	43	29	16
\$700,000- \$799,999	4	3	3	27	15	11
\$800,000- \$899,999	3	2	47	16	8	31
\$900,000- \$999,999	1	--	--	7	1	9
\$1M - \$1.99M	3	4	36	46	31	54
\$2M - \$2.99M	4	1	72	13	7	72
\$3M+	1	4	107	20	8	127
Totals	57	39	40	354	241	46

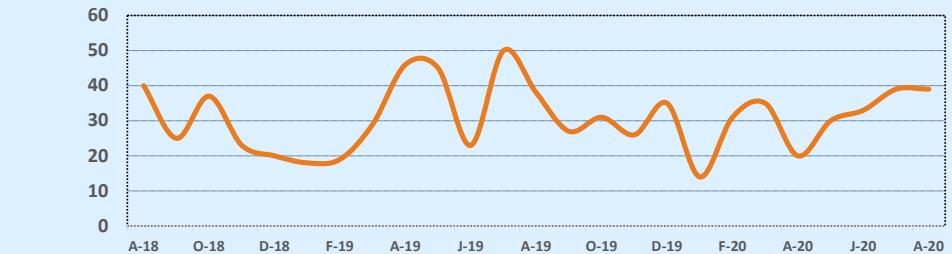
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area WE

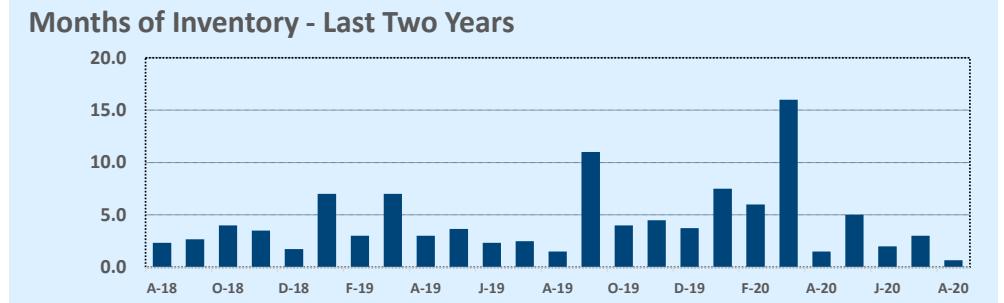
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	3	4	-25.0%	20	22	-9.1%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	3	4	-25.0%	20	22	-9.1%
New Homes Only	--	--	--	--	1	--
Resale Only	3	4	-25.0%	20	21	-4.8%
Sales Volume	\$835,000	\$726,100	+15.0%	\$4,136,000	\$4,286,400	-3.5%
New Listings	2	4	-50.0%	25	33	-24.2%
Pending	7	1	+600.0%	25	20	+25.0%
Withdrawn	--	--	--	5	7	-28.6%
Expired	1	--	--	6	5	+20.0%
Months of Inventory	0.7	1.5	-55.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$306,333	\$193,725	+58.1%	\$210,170	\$199,818	+5.2%
List Price/SqFt	\$113	\$114	-0.7%	\$117	\$116	+0.3%
Sold Price	\$278,333	\$181,525	+53.3%	\$206,800	\$194,836	+6.1%
Sold Price/SqFt	\$106	\$109	-2.9%	\$114	\$113	+1.0%
Sold Price / Orig LP	83.0%	94.0%	-11.7%	94.6%	95.3%	-0.8%
DOM	96	39	+147.7%	56	38	+46.3%

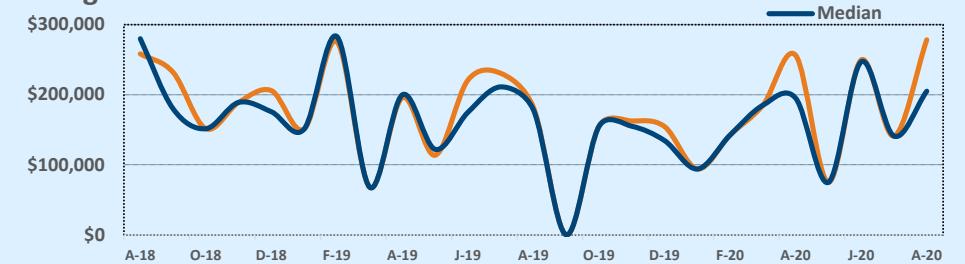
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$215,000	\$177,450	+21.2%	\$184,250	\$174,000	+5.9%
List Price/SqFt	\$108	\$114	-5.1%	\$104	\$102	+2.0%
Sold Price	\$205,000	\$178,050	+15.1%	\$180,000	\$170,000	+5.9%
Sold Price/SqFt	\$104	\$108	-3.9%	\$99	\$98	+0.7%
Sold Price / Orig LP	80.0%	92.5%	-13.5%	96.0%	97.0%	-1.0%
DOM	100	39	+159.7%	29	21	+35.7%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	179	8	8	71
\$150,000- \$199,999	--	--	--	8	5	12
\$200,000- \$249,999	--	1	9	5	3	20
\$250,000- \$299,999	1	--	--	1	--	--
\$300,000- \$349,999	--	--	--	--	--	--
\$350,000- \$399,999	--	--	--	2	2	104
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	1	100	--	2	112
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	2	3	96	25	20	56

### Average & Median Sales Price - Last Two Years



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## MLS Area WW

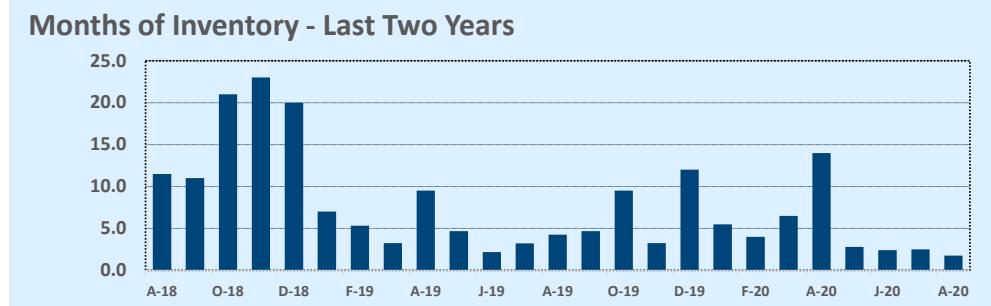
## Residential Statistics

August 2020

Listings	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
Single Family Sales	4	4	--	25	30	-16.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	4	4	--	25	30	-16.7%
New Homes Only	--	--	--	3	1	+200.0%
Resale Only	4	4	--	22	29	-24.1%
Sales Volume	\$2,222,600	\$1,535,000	+44.8%	\$11,612,326	\$9,274,860	+25.2%
New Listings	3	7	-57.1%	37	39	-5.1%
Pending	7	3	+133.3%	32	28	+14.3%
Withdrawn	--	2	--	4	6	-33.3%
Expired	1	1	--	6	5	+20.0%
Months of Inventory	1.8	4.3	-58.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$588,475	\$401,500	+46.6%	\$486,013	\$317,731	+53.0%
List Price/SqFt	\$240	\$157	+52.9%	\$190	\$171	+11.3%
Sold Price	\$555,650	\$383,750	+44.8%	\$464,493	\$309,162	+50.2%
Sold Price/SqFt	\$230	\$150	+53.7%	\$184	\$166	+11.1%
Sold Price / Orig LP	113.0%	89.5%	+26.3%	99.3%	93.7%	+5.9%
DOM	61	135	-55.1%	93	84	+11.1%

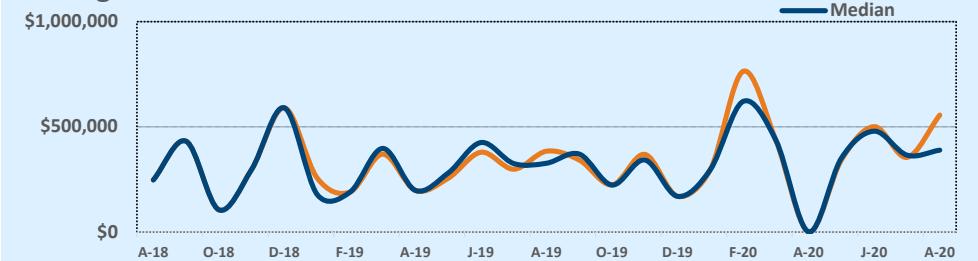
Median	This Month			Year-to-Date		
	Aug 2020	Aug 2019	Change	2020	2019	Change
List Price	\$382,000	\$360,499	+6.0%	\$371,079	\$293,000	+26.6%
List Price/SqFt	\$183	\$164	+11.9%	\$188	\$151	+24.2%
Sold Price	\$388,800	\$326,500	+19.1%	\$355,000	\$286,880	+23.7%
Sold Price/SqFt	\$189	\$148	+27.8%	\$183	\$147	+23.8%
Sold Price / Orig LP	103.0%	94.5%	+9.0%	99.0%	96.0%	+3.1%
DOM	8	80	-89.9%	35	30	+18.6%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	5	1	31
\$150,000- \$199,999	--	1	9	4	3	16
\$200,000- \$249,999	1	--	--	6	2	40
\$250,000- \$299,999	--	1	7	3	3	22
\$300,000- \$349,999	--	--	--	2	1	20
\$350,000- \$399,999	--	--	--	1	4	117
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	5	3	50
\$500,000- \$549,999	2	1	4	6	3	3
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	--	--	--	1	2	158
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	2	1	129
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	1	223	--	2	506
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	3	4	61	37	25	93

### Average & Median Sales Price - Last Two Years



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