



Greater Austin Area MLS Statistics

July 2020

MLS Areas

 Independence Title

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INDEPENDENCE TITLE MLS STATISTICS

How to Use

OVERVIEW

Our statistics are based solely on data from the Austin Board of Realtors MLS and therefore will not include all possible sales in the greater Austin area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called “pocket listings”) would not be included in these figures. Not all sales are updated as “sold” in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they’re updated the following month. Access to these statistics is restricted to members of the Austin Board of Realtors.

Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.
Example: 1,3,6,7,9 6 is the median. (The average is 5.2)
Example: 1,3,4,6,8,9 The median is the average of 4 and 6, $4+6 / 2 = 5$. (The average is 5.17)
- The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won’t move much at all because it’s not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

Months of Inventory

- The months of inventory statistic answers the question: “If we kept selling the current active listings at the same rate we sold them in the previous month, how many months would it be until all the listings were sold?” For example, if there are 50 properties currently for sale in a certain area and last month there were 10 sales in that area, we can say the area has 5 months of inventory (50 active listings divided by 10 sold equals 5).
- While there is no universal standard for calculating months of inventory, the most common way is to take a snapshot of the number of active listings on a certain day each month and use that as the figure for dividing. Independence Title uses the number of active listings on the 15th day of each month divided by the total sales for that month.
- The months of inventory statistic is often used to determine if the local market is a seller’s or buyer’s market, and though it can be helpful for this purpose, it’s important to look at the recent trend over the past months to get the most accurate picture of inventory in your area. For example, four months of inventory would generally be considered a sign of a seller’s market, but if the trend line shows the figure rapidly increasing over the last several months, that could be an early sign of an oversupply. Conversely, a recent, significant decrease in months of inventory for a given area may be a sign that area is becoming “hot” for sellers, even if the current figure is higher than what would normally be considered a “seller’s market.”

Sample Size

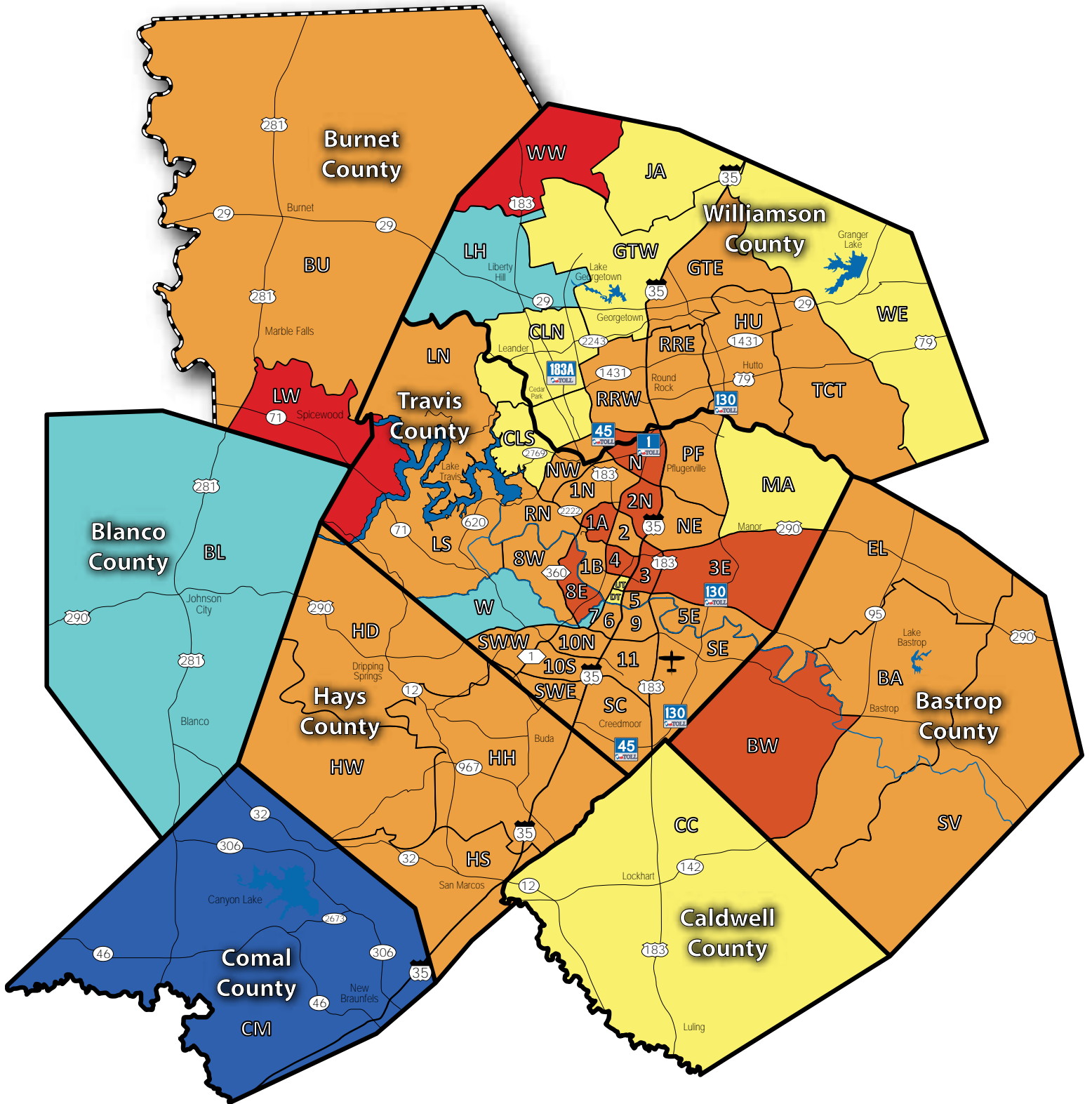
The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

Zip Code Statistics vs MLS Areas

Independence Title publishes statistics both by MLS area and zip code. Both are useful in different circumstances, but keep in mind that MLS areas are created by the Board for consistency in both home value and area of town, whereas zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

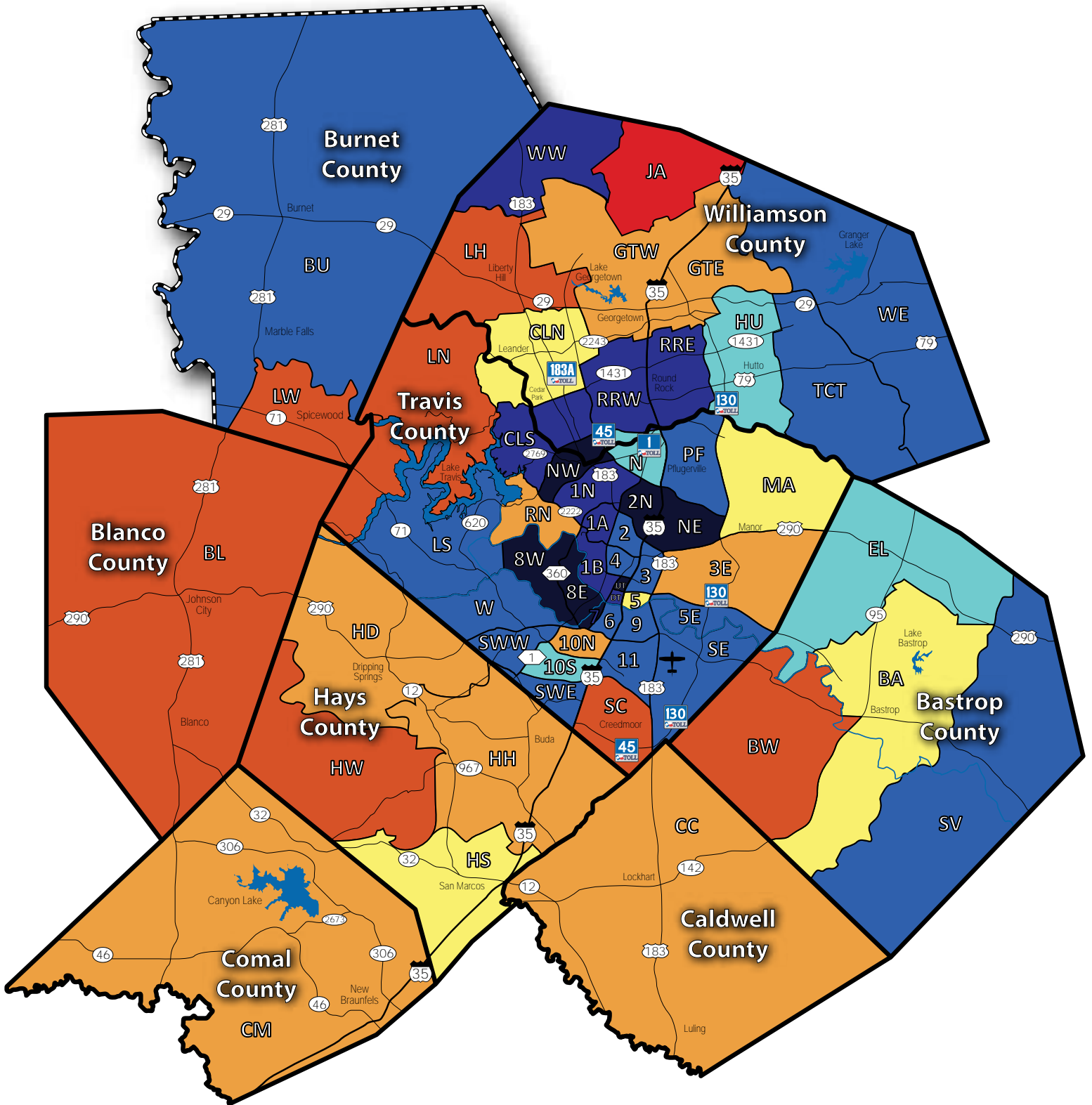
Median Sales Price Heat Map

2020 YTD compared to 2019 YTD - July 2020 Update



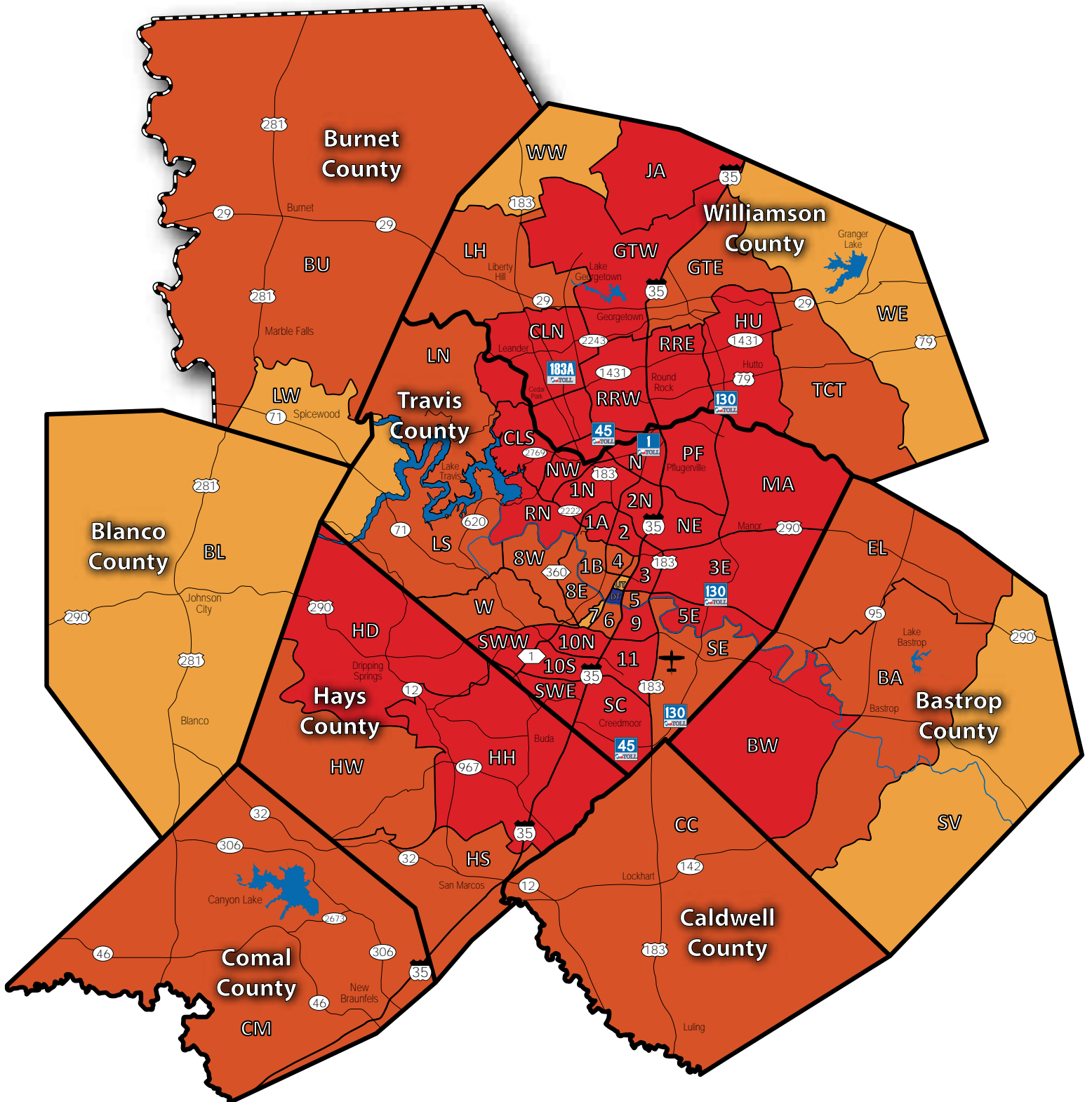
Number of Sales Heat Map

2020 YTD compared to 2019 YTD - July 2020 Update



Months of Inventory Heat Map

July 2020



Greater Austin Area

Residential Statistics



July 2020

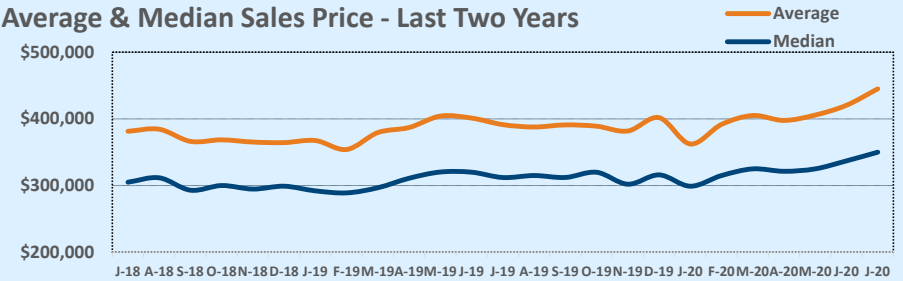
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	4,164	3,674	+13.3%	20,856	21,175	-1.5%
Condo/TH Sales	414	361	+14.7%	2,014	2,175	-7.4%
Total Sales	4,578	4,035	+13.5%	22,870	23,350	-2.1%
New Homes Only	438	383	+14.4%	2,774	2,701	+2.7%
Resale Only	4,140	3,652	+13.4%	20,096	20,649	-2.7%
Sales Volume	\$2,037,240,822	\$1,578,941,306	+29.0%	\$9,360,708,557	\$9,036,160,612	+3.6%
New Listings	5,163	4,598	+12.3%	30,027	31,566	-4.9%
Pending	4,931	3,753	+31.4%	26,754	25,281	+5.8%
Withdrawn	373	547	-31.8%	2,443	2,804	-12.9%
Expired	197	268	-26.5%	1,474	1,768	-16.6%
Months of Inventory	1.3	2.3	-44.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$450,753	\$398,153	+13.2%	\$415,263	\$394,024	+5.4%
List Price/SqFt	\$205	\$189	+8.5%	\$196	\$188	+4.4%
Sold Price	\$445,007	\$391,311	+13.7%	\$409,301	\$386,988	+5.8%
Sold Price/SqFt	\$204	\$187	+8.5%	\$194	\$185	+4.9%
Sold Price / Orig LP	98.5%	97.5%	+8.5%	97.9%	97.2%	+0.8%
DOM	41	46	-11.3%	49	54	-9.7%

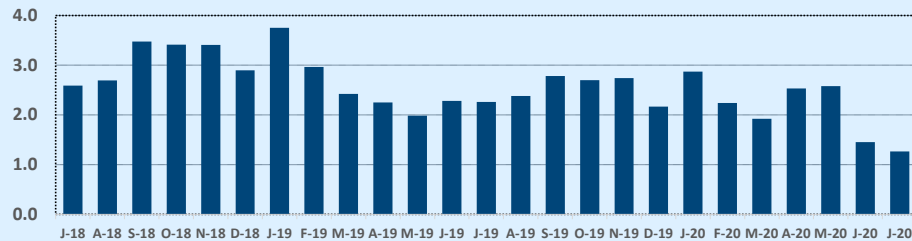
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$349,995	\$315,550	+10.9%	\$329,900	\$312,450	+5.6%
List Price/SqFt	\$171	\$158	+8.1%	\$165	\$158	+4.5%
Sold Price	\$350,000	\$312,000	+12.2%	\$327,500	\$308,875	+6.0%
Sold Price/SqFt	\$170	\$156	+8.5%	\$164	\$156	+4.7%
Sold Price / Orig LP	99.3%	98.5%	+0.9%	98.9%	98.2%	+0.7%
DOM	14	20	-30.0%	18	22	-18.2%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	93	100	45	637	552	54
\$150,000- \$199,999	204	196	42	1,436	1,237	43
\$200,000- \$249,999	726	633	33	4,272	3,825	42
\$250,000- \$299,999	896	729	39	5,168	4,009	51
\$300,000- \$349,999	618	618	35	3,740	3,030	47
\$350,000- \$399,999	556	536	42	3,165	2,426	52
\$400,000- \$449,999	388	371	42	2,126	1,729	46
\$450,000- \$499,999	326	303	39	1,916	1,327	49
\$500,000- \$549,999	205	196	39	1,179	971	43
\$550,000- \$599,999	235	185	53	1,154	796	49
\$600,000- \$699,999	270	197	38	1,495	973	52
\$700,000- \$799,999	172	146	41	946	603	43
\$800,000- \$899,999	91	95	50	595	383	54
\$900,000- \$999,999	80	45	53	414	213	58
\$1M - \$1.99M	228	183	58	1,295	653	71
\$2M - \$2.99M	43	27	53	277	88	94
\$3M+	32	18	100	212	55	95
Totals	5,163	4,578	41	30,027	22,870	49

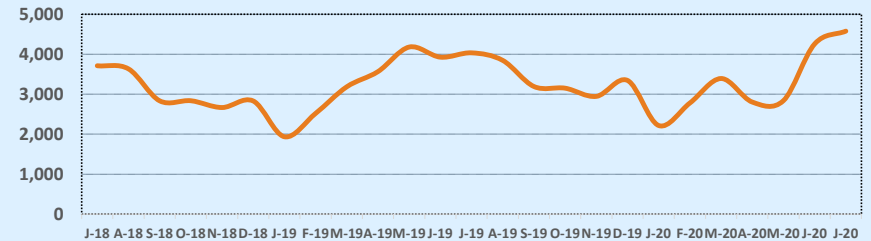
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 1A

Residential Statistics

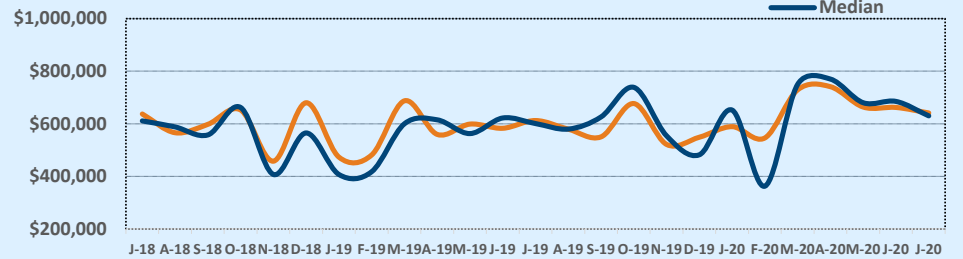
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	25	24	+4.2%	136	160	-15.0%
Condo/TH Sales	16	16	--	91	117	-22.2%
Total Sales	41	40	+2.5%	227	277	-18.1%
New Homes Only	--	1	--	5	5	--
Resale Only	41	39	+5.1%	222	272	-18.4%
Sales Volume	\$26,284,990	\$24,489,750	+7.3%	\$149,327,131	\$157,910,084	-5.4%
New Listings	46	53	-13.2%	275	359	-23.4%
Pending	45	49	-8.2%	244	308	-20.8%
Withdrawn	7	5	+40.0%	17	25	-32.0%
Expired	4	3	+33.3%	12	17	-29.4%
Months of Inventory	0.8	1.9	-59.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$633,740	\$623,200	+1.7%	\$658,870	\$578,720	+13.8%
List Price/SqFt	\$286	\$287	-0.4%	\$287	\$271	+5.8%
Sold Price	\$641,097	\$612,244	+4.7%	\$657,829	\$570,073	+15.4%
Sold Price/SqFt	\$290	\$283	+2.3%	\$286	\$267	+7.2%
Sold Price / Orig LP	100.7%	97.3%	+3.5%	99.0%	97.1%	+1.9%
DOM	14	20	-30.4%	22	35	-35.2%

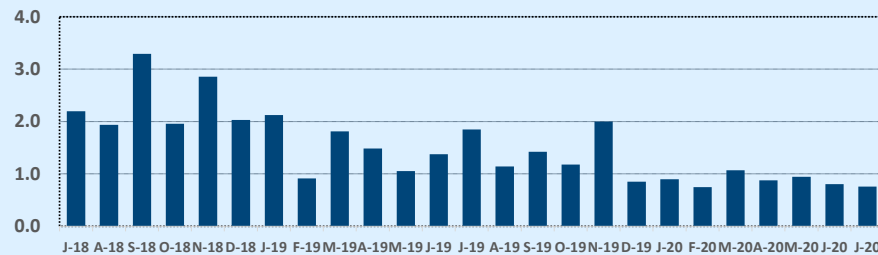
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$614,900	\$606,500	+1.4%	\$699,000	\$587,000	+19.1%
List Price/SqFt	\$300	\$287	+4.5%	\$285	\$267	+6.8%
Sold Price	\$630,000	\$600,750	+4.9%	\$685,000	\$575,000	+19.1%
Sold Price/SqFt	\$292	\$284	+2.9%	\$281	\$261	+7.6%
Sold Price / Orig LP	100.0%	98.8%	+1.2%	99.6%	97.8%	+1.9%
DOM	4	9	-55.6%	5	12	-58.3%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	1	8
\$150,000- \$199,999	--	1	3	5	10	33
\$200,000- \$249,999	2	4	21	27	24	14
\$250,000- \$299,999	2	--	--	14	15	48
\$300,000- \$349,999	1	3	9	11	8	18
\$350,000- \$399,999	3	5	9	23	19	10
\$400,000- \$449,999	2	3	4	6	5	4
\$450,000- \$499,999	1	--	--	3	2	60
\$500,000- \$549,999	1	1	4	7	5	9
\$550,000- \$599,999	1	1	3	10	6	32
\$600,000- \$699,999	4	3	5	18	22	19
\$700,000- \$799,999	3	5	28	37	33	23
\$800,000- \$899,999	9	8	8	35	28	12
\$900,000- \$999,999	7	2	63	25	17	21
\$1M - \$1.99M	10	5	9	53	32	35
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	46	41	14	275	227	22

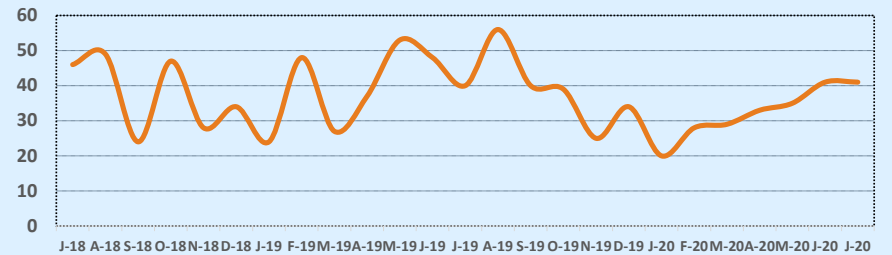
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 1B

Residential Statistics

Independence Title

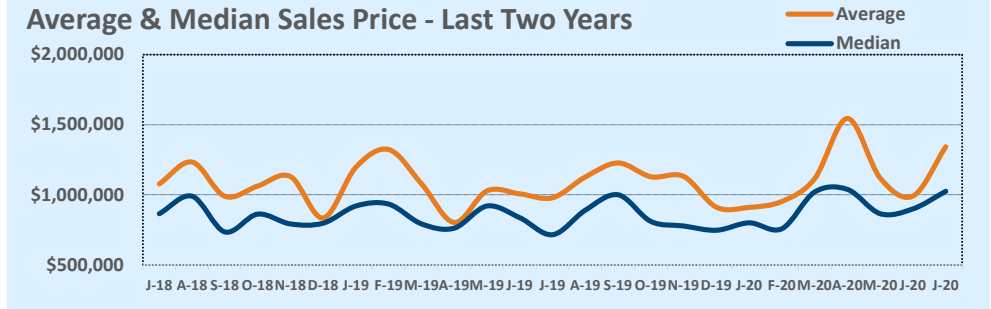
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	36	20	+80.0%	157	187	-16.0%
Condo/TH Sales	13	19	-31.6%	58	72	-19.4%
Total Sales	49	39	+25.6%	215	259	-17.0%
New Homes Only	2	4	-50.0%	11	18	-38.9%
Resale Only	47	35	+34.3%	204	241	-15.4%
Sales Volume	\$65,783,094	\$38,182,349	+72.3%	\$245,840,698	\$266,727,927	-7.8%
New Listings	70	44	+59.1%	406	416	-2.4%
Pending	63	40	+57.5%	255	264	-3.4%
Withdrawn	15	16	-6.3%	65	78	-16.7%
Expired	2	3	-33.3%	21	21	--
Months of Inventory	2.2	3.3	-32.9%	N/A	N/A	--

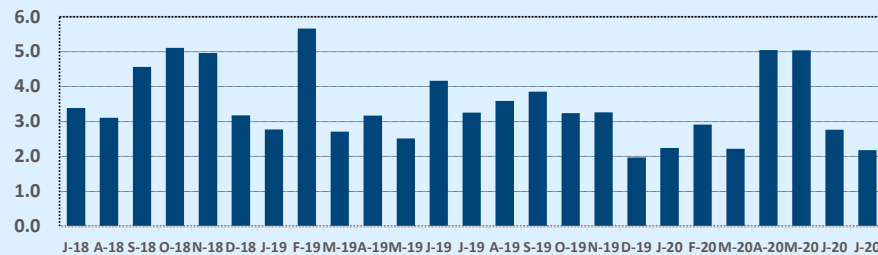
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	1	1	3
\$200,000- \$249,999	--	--	--	2	3	4
\$250,000- \$299,999	8	3	20	20	12	55
\$300,000- \$349,999	1	3	59	15	8	42
\$350,000- \$399,999	--	--	--	6	3	9
\$400,000- \$449,999	3	1	193	6	6	101
\$450,000- \$499,999	1	2	8	6	3	44
\$500,000- \$549,999	2	1	3	6	2	8
\$550,000- \$599,999	--	1	51	7	7	36
\$600,000- \$699,999	5	4	41	30	15	36
\$700,000- \$799,999	5	4	67	27	23	57
\$800,000- \$899,999	2	4	39	29	24	49
\$900,000- \$999,999	3	1	39	33	13	72
\$1M - \$1.99M	27	16	40	150	73	45
\$2M - \$2.99M	9	4	30	34	10	28
\$3M+	4	5	49	34	12	55
Totals	70	49	43	406	215	48

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$1,387,652	\$1,017,056	+36.4%	\$1,183,275	\$1,073,539	+10.2%
List Price/SqFt	\$503	\$445	+12.9%	\$464	\$436	+6.3%
Sold Price	\$1,342,512	\$979,035	+37.1%	\$1,143,445	\$1,029,838	+11.0%
Sold Price/SqFt	\$490	\$434	+12.9%	\$450	\$420	+7.2%
Sold Price / Orig LP	95.4%	98.4%	-3.1%	94.8%	94.7%	+0.1%
DOM	43	37	+17.5%	48	56	-15.4%

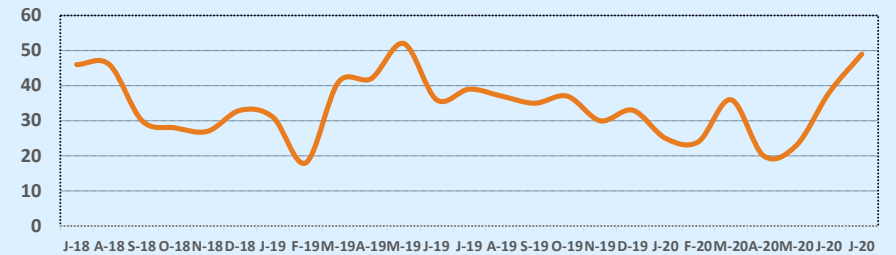
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$999,000	\$710,000	+40.7%	\$925,000	\$840,000	+10.1%
List Price/SqFt	\$478	\$438	+9.3%	\$446	\$420	+6.2%
Sold Price	\$1,025,000	\$715,000	+43.4%	\$900,000	\$810,000	+11.1%
Sold Price/SqFt	\$480	\$420	+14.3%	\$434	\$401	+8.1%
Sold Price / Orig LP	96.4%	98.8%	-2.4%	95.7%	96.2%	-0.6%
DOM	30	16	+87.5%	26	21	+23.8%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 1N

Residential Statistics



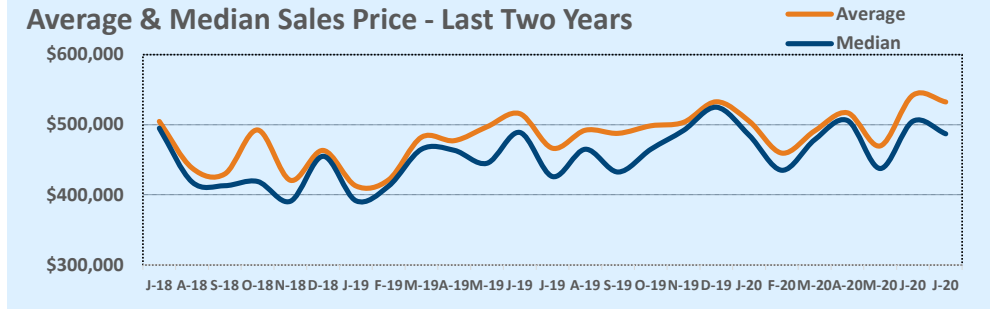
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	56	46	+21.7%	234	284	-17.6%
Condo/TH Sales	6	5	+20.0%	34	25	+36.0%
Total Sales	62	51	+21.6%	268	309	-13.3%
New Homes Only	--	--	--	4	4	--
Resale Only	62	51	+21.6%	264	305	-13.4%
Sales Volume	\$33,013,690	\$23,788,187	+38.8%	\$135,878,797	\$146,072,725	-7.0%
New Listings	71	59	+20.3%	359	372	-3.5%
Pending	68	52	+30.8%	311	334	-6.9%
Withdrawn	2	5	-60.0%	12	15	-20.0%
Expired	1	--	--	5	6	-16.7%
Months of Inventory	0.5	1.2	-54.9%	N/A	N/A	--

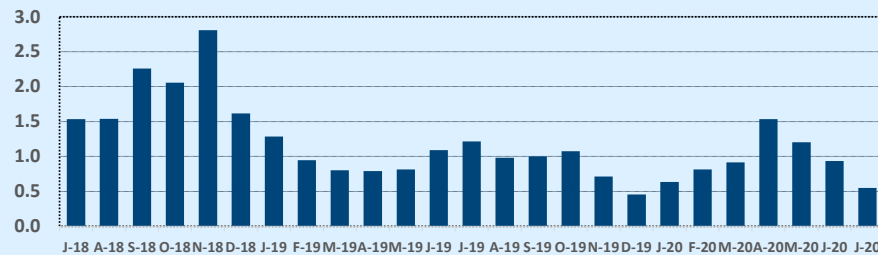
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	1	1	16
\$200,000- \$249,999	2	1	7	10	8	17
\$250,000- \$299,999	3	2	5	16	10	10
\$300,000- \$349,999	2	1	89	13	16	19
\$350,000- \$399,999	3	9	25	33	28	28
\$400,000- \$449,999	8	10	29	60	53	15
\$450,000- \$499,999	10	9	10	46	30	9
\$500,000- \$549,999	7	6	10	35	32	13
\$550,000- \$599,999	14	7	24	45	24	13
\$600,000- \$699,999	10	7	16	42	32	20
\$700,000- \$799,999	6	4	27	31	16	19
\$800,000- \$899,999	2	3	19	13	13	39
\$900,000- \$999,999	3	2	12	8	4	7
\$1M - \$1.99M	--	1	6	4	1	6
\$2M - \$2.99M	1	--	--	2	--	--
\$3M+	--	--	--	--	--	--
Totals	71	62	20	359	268	17

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$536,313	\$469,337	+14.3%	\$507,713	\$473,494	+7.2%
List Price/SqFt	\$250	\$227	+10.3%	\$247	\$226	+9.6%
Sold Price	\$532,479	\$466,435	+14.2%	\$507,010	\$472,727	+7.3%
Sold Price/SqFt	\$249	\$227	+9.6%	\$247	\$226	+9.7%
Sold Price / Orig LP	98.7%	99.0%	-0.3%	99.3%	98.9%	+0.5%
DOM	20	17	+18.7%	17	26	-33.6%

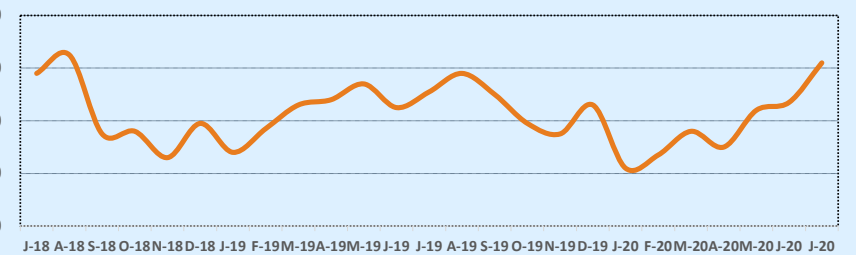
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$482,250	\$425,000	+13.5%	\$475,000	\$445,000	+6.7%
List Price/SqFt	\$249	\$224	+11.1%	\$248	\$225	+10.0%
Sold Price	\$487,000	\$426,000	+14.3%	\$475,350	\$450,000	+5.6%
Sold Price/SqFt	\$243	\$224	+8.5%	\$247	\$224	+10.3%
Sold Price / Orig LP	98.4%	99.5%	-1.1%	99.8%	99.3%	+0.5%
DOM	8	5	+60.0%	5	6	-16.7%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 2

Residential Statistics



July 2020

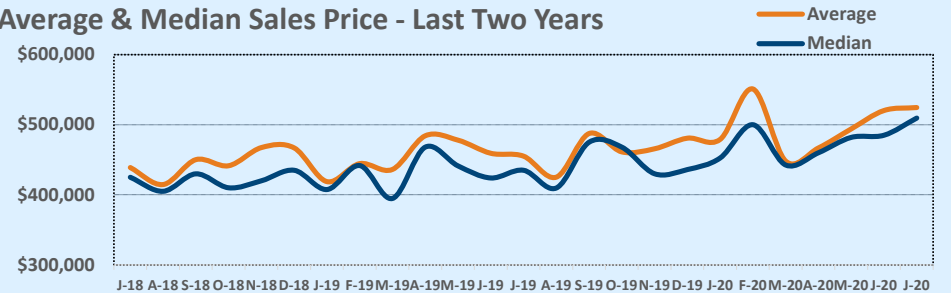
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	48	49	-2.0%	249	297	-16.2%
Condo/TH Sales	18	16	+12.5%	90	77	+16.9%
Total Sales	66	65	+1.5%	339	374	-9.4%
New Homes Only	4	6	-33.3%	38	38	--
Resale Only	62	59	+5.1%	301	336	-10.4%
Sales Volume	\$34,618,189	\$29,584,074	+17.0%	\$170,322,476	\$171,049,891	-0.4%
New Listings	74	61	+21.3%	452	447	+1.1%
Pending	62	42	+47.6%	369	384	-3.9%
Withdrawn	1	3	-66.7%	34	31	+9.7%
Expired	3	2	+50.0%	21	15	+40.0%
Months of Inventory	0.8	0.8	+8.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$523,904	\$459,726	+14.0%	\$502,530	\$461,487	+8.9%
List Price/SqFt	\$345	\$313	+10.2%	\$339	\$319	+6.4%
Sold Price	\$524,518	\$455,140	+15.2%	\$502,426	\$457,353	+9.9%
Sold Price/SqFt	\$346	\$311	+11.3%	\$339	\$316	+7.4%
Sold Price / Orig LP	99.2%	98.5%	+0.7%	99.1%	97.9%	+1.2%
DOM	18	14	+22.9%	23	25	-6.3%

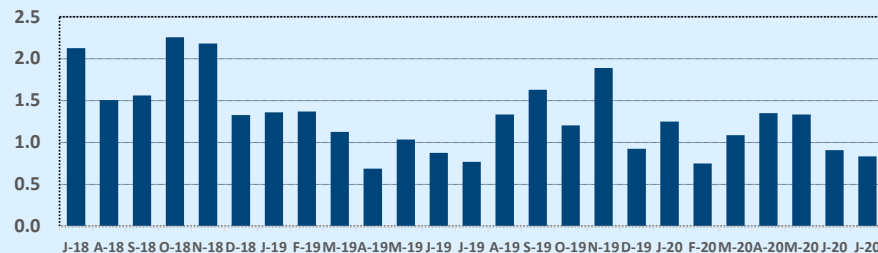
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$514,500	\$449,000	+14.6%	\$475,000	\$437,500	+8.6%
List Price/SqFt	\$348	\$316	+10.2%	\$334	\$317	+5.3%
Sold Price	\$509,500	\$435,000	+17.1%	\$476,000	\$434,500	+9.6%
Sold Price/SqFt	\$353	\$313	+13.0%	\$340	\$315	+7.7%
Sold Price / Orig LP	100.0%	99.8%	+0.2%	100.0%	98.9%	+1.1%
DOM	6	5	+20.0%	7	7	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	--	6	4	18
\$150,000- \$199,999	4	7	29	35	32	29
\$200,000- \$249,999	2	5	11	27	19	11
\$250,000- \$299,999	--	1	8	8	5	67
\$300,000- \$349,999	1	2	3	14	12	14
\$350,000- \$399,999	5	2	12	26	23	54
\$400,000- \$449,999	14	5	9	47	39	31
\$450,000- \$499,999	8	9	21	76	51	13
\$500,000- \$549,999	4	6	27	39	45	23
\$550,000- \$599,999	14	6	29	56	28	20
\$600,000- \$699,999	8	10	8	44	35	13
\$700,000- \$799,999	6	5	9	28	18	18
\$800,000- \$899,999	1	2	15	16	7	27
\$900,000- \$999,999	1	2	45	8	5	30
\$1M - \$1.99M	5	3	19	22	16	23
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	74	66	18	452	339	23

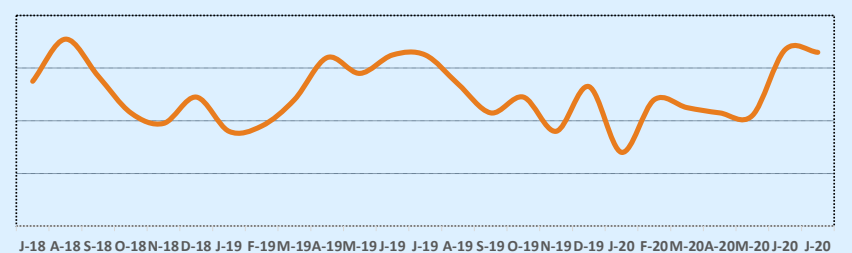
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 2N

Residential Statistics

Independence Title

July 2020

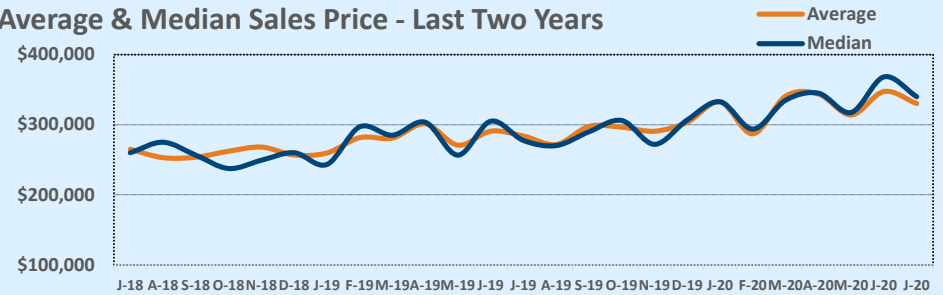
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	34	23	+47.8%	158	192	-17.7%
Condo/TH Sales	12	12	--	48	72	-33.3%
Total Sales	46	35	+31.4%	206	264	-22.0%
New Homes Only	--	--	--	--	--	--
Resale Only	46	35	+31.4%	206	264	-22.0%
Sales Volume	\$15,187,793	\$9,932,000	+52.9%	\$67,741,448	\$74,788,666	-9.4%
New Listings	47	58	-19.0%	275	307	-10.4%
Pending	44	38	+15.8%	248	278	-10.8%
Withdrawn	2	8	-75.0%	16	14	+14.3%
Expired	1	--	--	6	10	-40.0%
Months of Inventory	0.8	1.1	-27.8%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	9	9	25
\$150,000- \$199,999	10	8	13	36	22	14
\$200,000- \$249,999	6	5	10	29	24	22
\$250,000- \$299,999	4	6	9	24	25	11
\$300,000- \$349,999	5	8	13	35	36	20
\$350,000- \$399,999	5	6	34	33	27	35
\$400,000- \$449,999	9	7	14	48	34	19
\$450,000- \$499,999	4	2	4	28	19	7
\$500,000- \$549,999	1	2	4	11	6	9
\$550,000- \$599,999	1	1	4	11	2	28
\$600,000- \$699,999	1	1	179	7	2	92
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	47	46	18	275	206	20

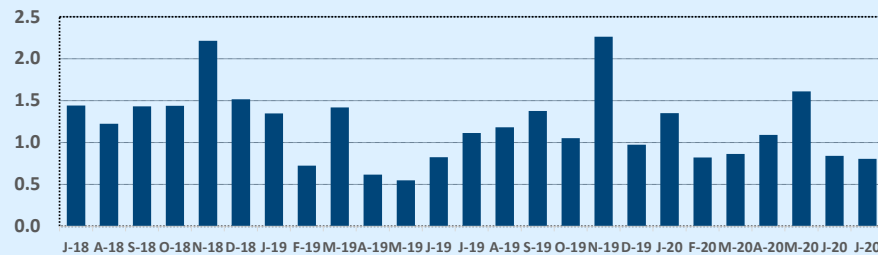
Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$327,665	\$285,500	+14.8%	\$328,821	\$285,614	+15.1%
List Price/SqFt	\$232	\$218	+6.6%	\$225	\$201	+12.0%
Sold Price	\$330,169	\$283,771	+16.4%	\$328,842	\$283,290	+16.1%
Sold Price/SqFt	\$235	\$216	+8.5%	\$225	\$199	+13.0%
Sold Price / Orig LP	100.5%	98.8%	+1.6%	99.2%	98.1%	+1.2%
DOM	18	12	+49.9%	20	25	-20.3%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$329,450	\$285,000	+15.6%	\$329,889	\$295,000	+11.8%
List Price/SqFt	\$226	\$211	+7.3%	\$220	\$194	+13.2%
Sold Price	\$339,950	\$277,500	+22.5%	\$334,000	\$288,700	+15.7%
Sold Price/SqFt	\$235	\$201	+17.3%	\$223	\$194	+14.7%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.1%
DOM	4	6	-33.3%	5	7	-28.6%

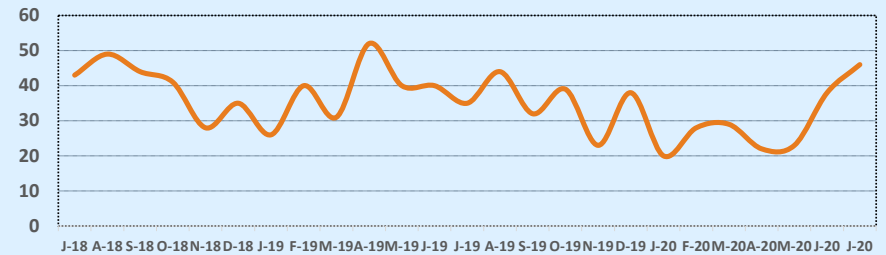
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 3

Residential Statistics

Independence Title

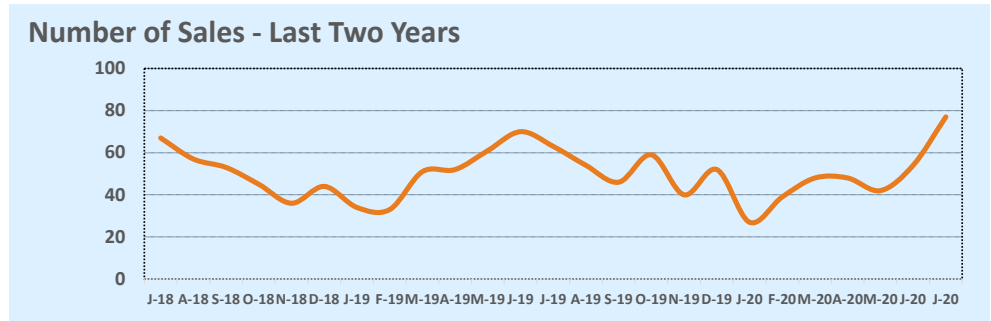
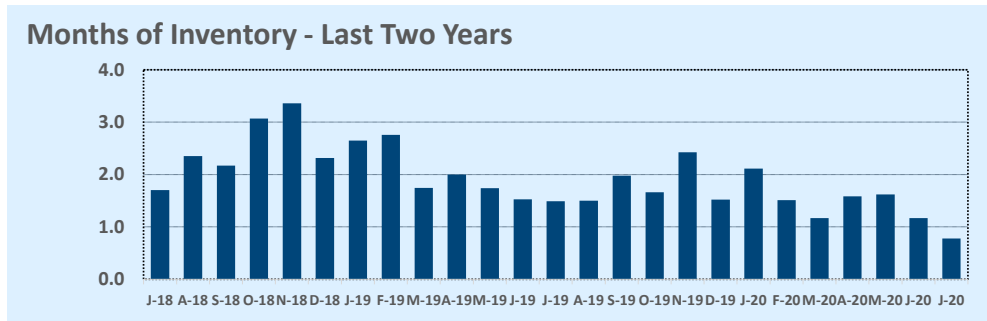
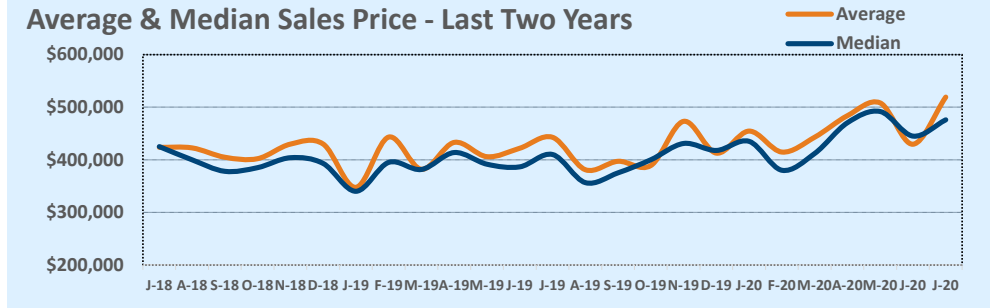
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	64	44	+45.5%	272	275	-1.1%
Condo/TH Sales	13	19	-31.6%	63	89	-29.2%
Total Sales	77	63	+22.2%	335	364	-8.0%
New Homes Only	9	3	+200.0%	38	24	+58.3%
Resale Only	68	60	+13.3%	297	340	-12.6%
Sales Volume	\$39,979,250	\$27,892,440	+43.3%	\$157,445,140	\$150,614,087	+4.5%
New Listings	92	57	+61.4%	448	470	-4.7%
Pending	72	57	+26.3%	387	396	-2.3%
Withdrawn	4	10	-60.0%	35	40	-12.5%
Expired	2	3	-33.3%	18	28	-35.7%
Months of Inventory	0.8	1.5	-47.8%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	1	274	11	8	98
\$200,000- \$249,999	10	5	11	35	22	31
\$250,000- \$299,999	3	3	12	14	18	29
\$300,000- \$349,999	5	6	7	38	28	23
\$350,000- \$399,999	14	6	48	61	40	32
\$400,000- \$449,999	16	12	18	62	50	20
\$450,000- \$499,999	8	9	46	65	45	30
\$500,000- \$549,999	6	5	47	38	31	35
\$550,000- \$599,999	5	3	26	34	19	25
\$600,000- \$699,999	11	12	29	43	42	30
\$700,000- \$799,999	8	11	9	28	24	11
\$800,000- \$899,999	2	1	13	10	4	29
\$900,000- \$999,999	1	1	2	5	2	3
\$1M - \$1.99M	1	2	9	4	2	9
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	92	77	27	448	335	28

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$515,561	\$444,907	+15.9%	\$470,372	\$420,576	+11.8%
List Price/SqFt	\$315	\$297	+5.7%	\$299	\$285	+4.9%
Sold Price	\$519,211	\$442,737	+17.3%	\$469,985	\$413,775	+13.6%
Sold Price/SqFt	\$318	\$296	+7.3%	\$299	\$279	+7.0%
Sold Price / Orig LP	99.7%	98.3%	+1.4%	98.3%	96.9%	+1.4%
DOM	27	29	-4.8%	28	37	-23.0%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$475,000	\$414,995	+14.5%	\$449,900	\$399,000	+12.8%
List Price/SqFt	\$310	\$288	+7.9%	\$292	\$269	+8.6%
Sold Price	\$476,000	\$410,000	+16.1%	\$450,000	\$390,213	+15.3%
Sold Price/SqFt	\$308	\$289	+6.6%	\$297	\$266	+11.6%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
DOM	5	7	-28.6%	7	12	-41.7%



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MLS Area 3E

Residential Statistics



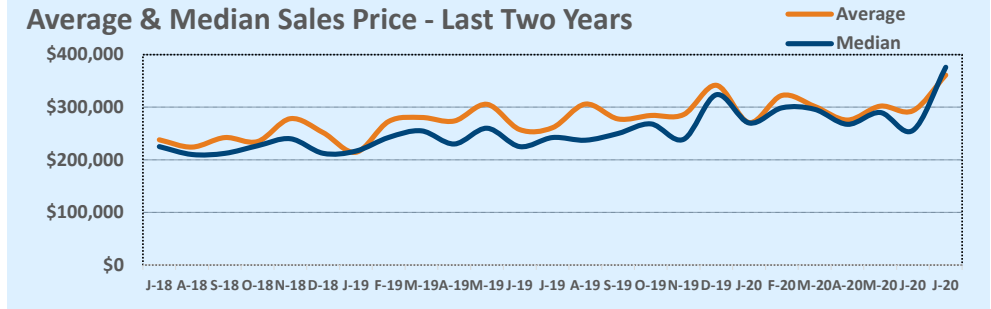
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	23	20	+15.0%	131	115	+13.9%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	23	20	+15.0%	131	115	+13.9%
New Homes Only	8	1	+700.0%	21	17	+23.5%
Resale Only	15	19	-21.1%	110	98	+12.2%
Sales Volume	\$8,305,861	\$5,220,513	+59.1%	\$40,274,744	\$31,419,900	+28.2%
New Listings	50	22	+127.3%	218	172	+26.7%
Pending	46	23	+100.0%	207	145	+42.8%
Withdrawn	--	1	--	8	6	+33.3%
Expired	2	2	--	6	7	-14.3%
Months of Inventory	1.3	1.6	-15.8%	N/A	N/A	--

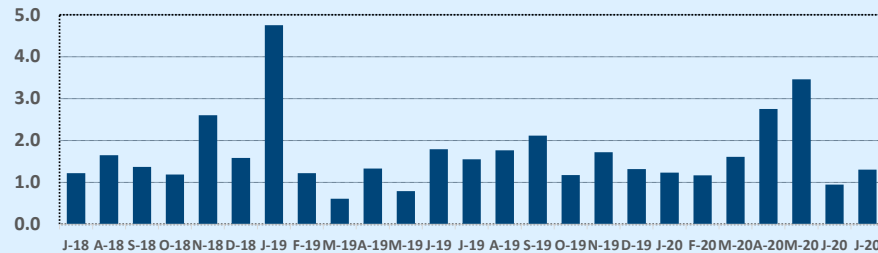
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	6	3	3	7
\$150,000- \$199,999	2	--	--	9	8	49
\$200,000- \$249,999	12	4	8	46	31	15
\$250,000- \$299,999	19	5	8	65	36	47
\$300,000- \$349,999	6	--	--	46	16	32
\$350,000- \$399,999	2	2	10	10	8	32
\$400,000- \$449,999	2	3	8	12	9	8
\$450,000- \$499,999	5	6	55	20	15	36
\$500,000- \$549,999	1	1	14	4	2	7
\$550,000- \$599,999	1	1	74	3	2	42
\$600,000- \$699,999	--	--	--	--	1	2
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	50	23	23	218	131	31

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$363,428	\$265,753	+36.8%	\$308,392	\$274,996	+12.1%
List Price/SqFt	\$196	\$151	+29.4%	\$182	\$165	+10.1%
Sold Price	\$361,124	\$261,026	+38.3%	\$307,441	\$273,217	+12.5%
Sold Price/SqFt	\$194	\$149	+30.4%	\$181	\$164	+10.5%
Sold Price / Orig LP	99.1%	97.6%	+1.5%	98.6%	98.6%	-0.0%
DOM	23	21	+14.3%	31	25	+22.7%

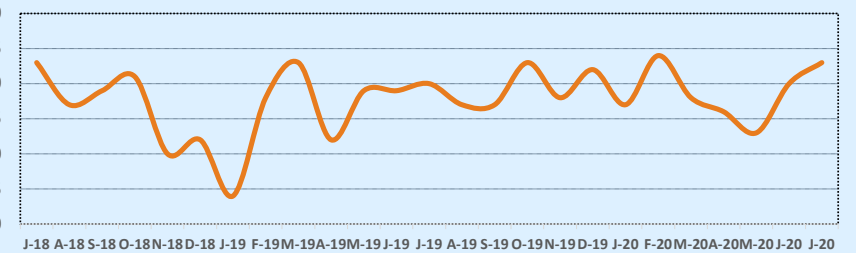
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$375,000	\$240,495	+55.9%	\$279,900	\$240,000	+16.6%
List Price/SqFt	\$203	\$151	+34.2%	\$177	\$163	+8.9%
Sold Price	\$376,000	\$242,283	+55.2%	\$279,900	\$240,000	+16.6%
Sold Price/SqFt	\$199	\$149	+33.2%	\$178	\$155	+14.7%
Sold Price / Orig LP	100.0%	97.9%	+2.1%	100.0%	100.0%	--
DOM	10	11	-9.1%	10	10	--



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 4

Residential Statistics



July 2020

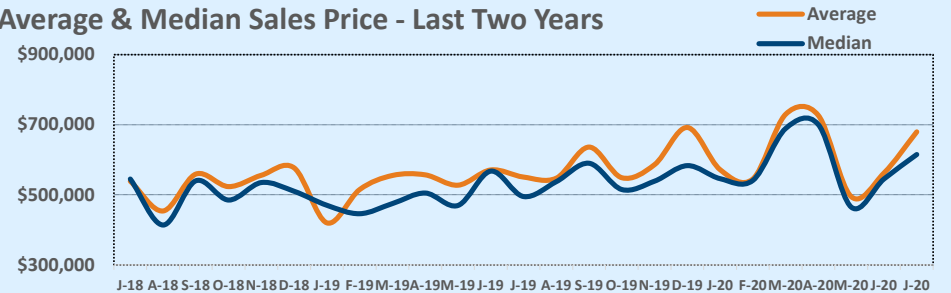
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	38	40	-5.0%	166	197	-15.7%
Condo/TH Sales	9	13	-30.8%	76	62	+22.6%
Total Sales	47	53	-11.3%	242	259	-6.6%
New Homes Only	3	1	+200.0%	23	22	+4.5%
Resale Only	44	52	-15.4%	219	237	-7.6%
Sales Volume	\$31,941,689	\$29,181,650	+9.5%	\$151,113,100	\$139,809,385	+8.1%
New Listings	64	43	+48.8%	334	361	-7.5%
Pending	49	37	+32.4%	276	292	-5.5%
Withdrawn	6	6	--	35	31	+12.9%
Expired	3	4	-25.0%	18	25	-28.0%
Months of Inventory	1.7	2.0	-17.8%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	1	18
\$150,000- \$199,999	1	2	34	13	7	47
\$200,000- \$249,999	5	2	16	12	11	49
\$250,000- \$299,999	2	--	--	11	8	51
\$300,000- \$349,999	1	1	5	7	9	33
\$350,000- \$399,999	2	5	39	19	15	32
\$400,000- \$449,999	3	2	21	17	16	35
\$450,000- \$499,999	10	3	5	31	15	30
\$500,000- \$549,999	3	5	13	30	32	24
\$550,000- \$599,999	7	3	85	29	20	42
\$600,000- \$699,999	8	2	60	33	17	26
\$700,000- \$799,999	6	9	41	37	41	68
\$800,000- \$899,999	4	2	22	27	15	34
\$900,000- \$999,999	3	4	21	17	12	24
\$1M - \$1.99M	9	7	19	49	23	102
\$2M - \$2.99M	--	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	64	47	30	334	242	46

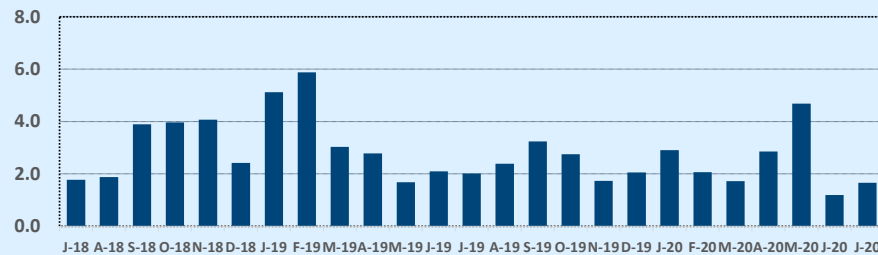
Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$687,293	\$553,349	+24.2%	\$630,313	\$546,417	+15.4%
List Price/SqFt	\$399	\$374	+6.8%	\$382	\$366	+4.4%
Sold Price	\$679,610	\$550,597	+23.4%	\$624,434	\$539,805	+15.7%
Sold Price/SqFt	\$395	\$371	+6.4%	\$380	\$362	+5.0%
Sold Price / Orig LP	97.8%	98.8%	-1.0%	98.3%	97.2%	+1.2%
DOM	30	25	+23.5%	46	41	+12.0%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$650,000	\$499,000	+30.3%	\$574,000	\$499,995	+14.8%
List Price/SqFt	\$396	\$350	+13.0%	\$369	\$362	+2.0%
Sold Price	\$615,000	\$495,000	+24.2%	\$571,500	\$495,000	+15.5%
Sold Price/SqFt	\$388	\$349	+11.3%	\$364	\$359	+1.2%
Sold Price / Orig LP	98.0%	98.4%	-0.4%	98.3%	98.3%	-0.1%
DOM	11	11	--	15	11	+36.4%

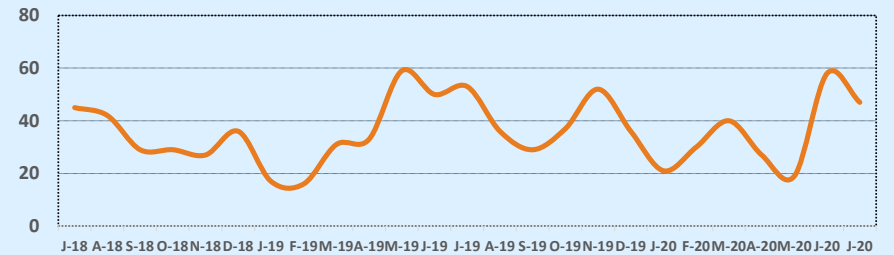
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 5

Residential Statistics



July 2020

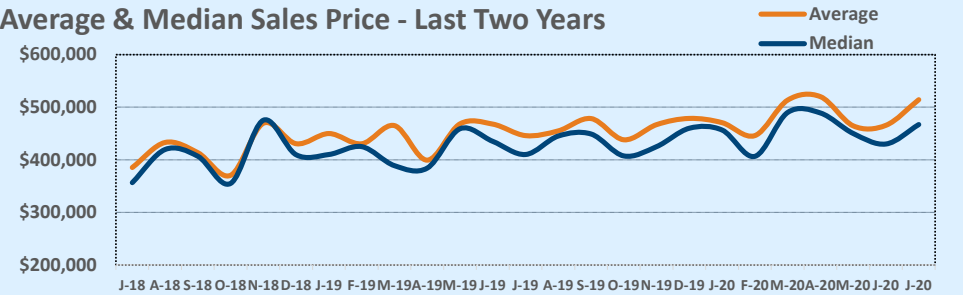
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	61	54	+13.0%	332	314	+5.7%
Condo/TH Sales	18	9	+100.0%	103	92	+12.0%
Total Sales	79	63	+25.4%	435	406	+7.1%
New Homes Only	17	22	-22.7%	132	150	-12.0%
Resale Only	62	41	+51.2%	303	256	+18.4%
Sales Volume	\$40,628,195	\$28,093,565	+44.6%	\$211,134,584	\$181,752,838	+16.2%
New Listings	125	81	+54.3%	625	604	+3.5%
Pending	84	70	+20.0%	475	445	+6.7%
Withdrawn	15	27	-44.4%	76	86	-11.6%
Expired	6	9	-33.3%	33	46	-28.3%
Months of Inventory	1.8	2.4	-26.1%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	2	2	91
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	2	1	8	11	6	37
\$250,000- \$299,999	3	2	4	27	22	41
\$300,000- \$349,999	15	12	15	60	45	30
\$350,000- \$399,999	9	13	46	74	68	45
\$400,000- \$449,999	15	8	43	86	65	29
\$450,000- \$499,999	17	9	23	98	73	30
\$500,000- \$549,999	15	7	9	61	44	35
\$550,000- \$599,999	20	9	20	56	27	40
\$600,000- \$699,999	13	8	23	65	46	29
\$700,000- \$799,999	5	2	16	28	13	18
\$800,000- \$899,999	3	4	26	17	15	26
\$900,000- \$999,999	3	--	--	11	--	--
\$1M - \$1.99M	5	4	23	29	9	22
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	125	79	25	625	435	33

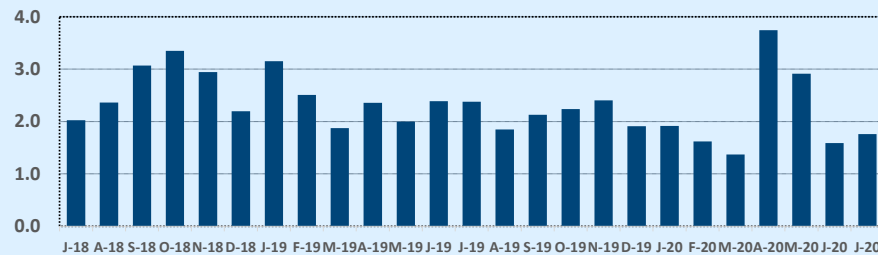
Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$516,953	\$451,639	+14.5%	\$490,797	\$455,377	+7.8%
List Price/SqFt	\$401	\$375	+6.9%	\$386	\$354	+9.2%
Sold Price	\$514,281	\$445,930	+15.3%	\$485,367	\$447,667	+8.4%
Sold Price/SqFt	\$399	\$370	+8.0%	\$382	\$348	+9.9%
Sold Price / Orig LP	98.9%	96.3%	+2.7%	97.9%	95.9%	+2.1%
DOM	25	45	-42.9%	33	44	-23.4%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$470,000	\$410,000	+14.6%	\$458,990	\$419,950	+9.3%
List Price/SqFt	\$387	\$347	+11.5%	\$366	\$338	+8.0%
Sold Price	\$467,000	\$410,000	+13.9%	\$450,000	\$416,750	+8.0%
Sold Price/SqFt	\$390	\$346	+12.8%	\$359	\$334	+7.6%
Sold Price / Orig LP	100.0%	98.9%	+1.1%	99.4%	98.7%	+0.7%
DOM	8	22	-63.6%	10	19	-47.4%

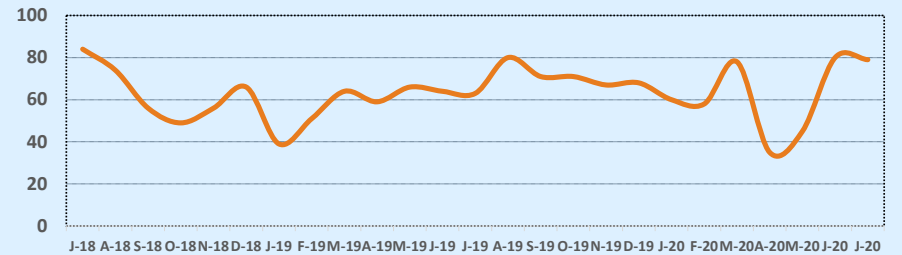
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 5E

Residential Statistics



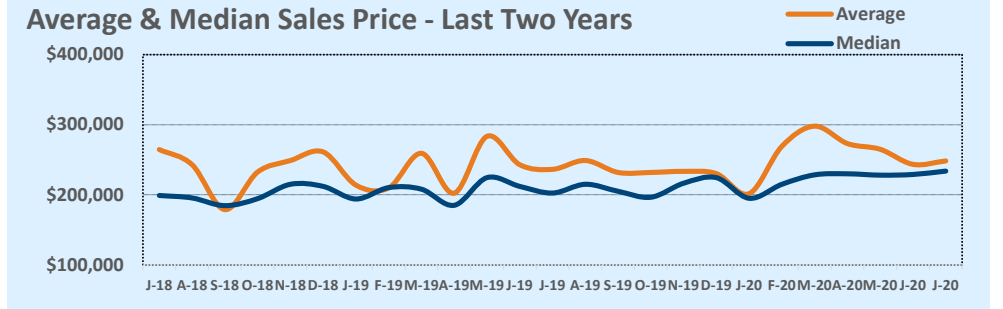
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	22	10	+120.0%	110	106	+3.8%
Condo/TH Sales	2	2	--	19	29	-34.5%
Total Sales	24	12	+100.0%	129	135	-4.4%
New Homes Only	2	--	--	13	1	+1200.0%
Resale Only	22	12	+83.3%	116	134	-13.4%
Sales Volume	\$5,959,713	\$2,835,762	+110.2%	\$33,561,802	\$32,571,754	+3.0%
New Listings	18	28	-35.7%	141	155	-9.0%
Pending	23	21	+9.5%	161	141	+14.2%
Withdrawn	1	2	-50.0%	4	11	-63.6%
Expired	--	--	--	5	5	--
Months of Inventory	0.1	2.5	-95.0%	N/A	N/A	--

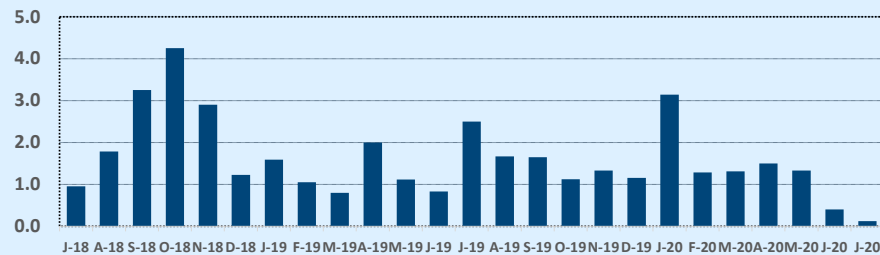
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	1	147
\$150,000- \$199,999	3	2	9	22	22	18
\$200,000- \$249,999	7	13	20	73	64	18
\$250,000- \$299,999	3	5	24	20	14	37
\$300,000- \$349,999	3	3	79	7	7	70
\$350,000- \$399,999	2	--	--	8	5	7
\$400,000- \$449,999	--	--	--	--	5	184
\$450,000- \$499,999	--	--	--	10	10	23
\$500,000- \$549,999	--	1	27	1	1	27
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	18	24	28	141	129	30

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$250,176	\$239,441	+4.5%	\$261,645	\$245,695	+6.5%
List Price/SqFt	\$145	\$155	-6.3%	\$163	\$158	+3.2%
Sold Price	\$248,321	\$236,314	+5.1%	\$260,169	\$241,272	+7.8%
Sold Price/SqFt	\$144	\$153	-5.7%	\$162	\$155	+4.6%
Sold Price / Orig LP	99.5%	98.4%	+1.2%	99.3%	97.5%	+1.9%
DOM	28	33	-15.8%	30	35	-13.3%

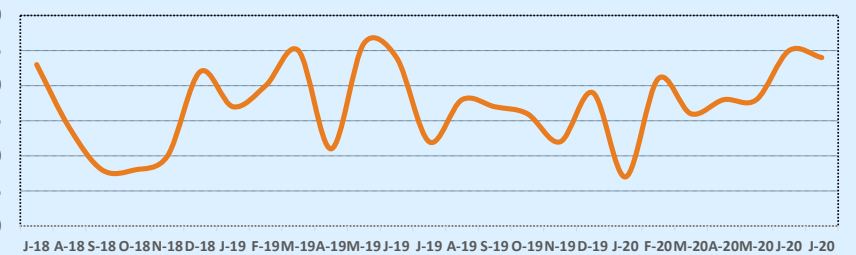
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$230,945	\$203,450	+13.5%	\$229,900	\$210,000	+9.5%
List Price/SqFt	\$144	\$149	-3.1%	\$154	\$146	+5.3%
Sold Price	\$233,820	\$202,500	+15.5%	\$228,580	\$210,000	+8.8%
Sold Price/SqFt	\$143	\$149	-4.0%	\$153	\$145	+5.7%
Sold Price / Orig LP	100.2%	98.5%	+1.7%	100.0%	98.7%	+1.4%
DOM	13	27	-51.9%	11	16	-31.3%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 6

Residential Statistics



July 2020

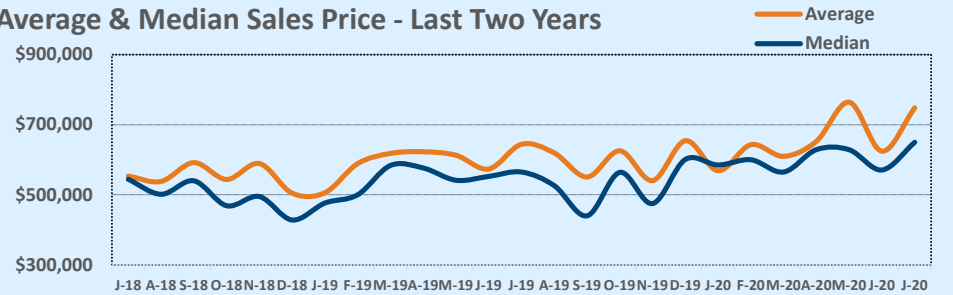
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	43	33	+30.3%	195	215	-9.3%
Condo/TH Sales	26	26	--	151	163	-7.4%
Total Sales	69	59	+16.9%	346	378	-8.5%
New Homes Only	10	9	+11.1%	51	73	-30.1%
Resale Only	59	50	+18.0%	295	305	-3.3%
Sales Volume	\$51,625,610	\$38,009,378	+35.8%	\$228,830,452	\$227,206,093	+0.7%
New Listings	87	79	+10.1%	533	573	-7.0%
Pending	54	58	-6.9%	387	420	-7.9%
Withdrawn	11	8	+37.5%	50	80	-37.5%
Expired	9	9	--	47	78	-39.7%
Months of Inventory	1.7	2.0	-12.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$756,234	\$653,046	+15.8%	\$674,917	\$612,894	+10.1%
List Price/SqFt	\$432	\$402	+7.5%	\$421	\$385	+9.1%
Sold Price	\$748,197	\$644,227	+16.1%	\$661,360	\$601,074	+10.0%
Sold Price/SqFt	\$426	\$397	+7.4%	\$413	\$379	+9.1%
Sold Price / Orig LP	97.1%	99.4%	-2.3%	97.0%	97.0%	-0.0%
DOM	32	28	+15.3%	37	45	-18.1%

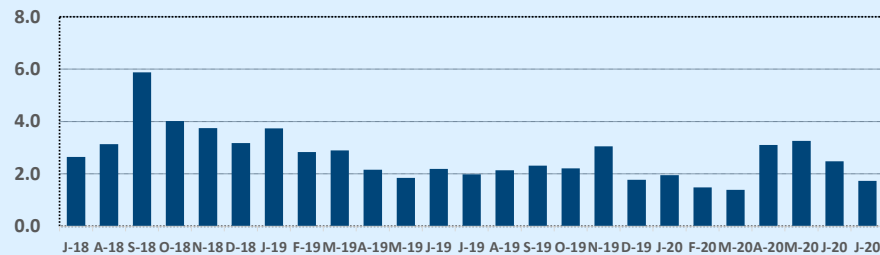
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$649,900	\$565,000	+15.0%	\$616,000	\$549,975	+12.0%
List Price/SqFt	\$399	\$395	+0.9%	\$398	\$369	+7.9%
Sold Price	\$649,900	\$565,000	+15.0%	\$600,000	\$545,083	+10.1%
Sold Price/SqFt	\$398	\$390	+2.2%	\$395	\$365	+7.9%
Sold Price / Orig LP	98.0%	98.7%	-0.8%	98.4%	98.3%	+0.1%
DOM	17	15	+13.3%	15	21	-26.8%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	--	--	9	9	21
\$200,000- \$249,999	3	8	42	28	22	50
\$250,000- \$299,999	8	3	38	43	21	46
\$300,000- \$349,999	3	3	5	23	16	12
\$350,000- \$399,999	1	3	12	15	13	20
\$400,000- \$449,999	1	4	27	23	22	31
\$450,000- \$499,999	5	3	43	28	20	54
\$500,000- \$549,999	7	2	4	22	16	42
\$550,000- \$599,999	8	7	68	33	30	41
\$600,000- \$699,999	10	7	14	87	61	22
\$700,000- \$799,999	7	4	69	57	35	36
\$800,000- \$899,999	2	6	25	29	30	55
\$900,000- \$999,999	6	--	--	16	3	80
\$1M - \$1.99M	23	18	26	107	42	36
\$2M - \$2.99M	1	1	13	11	5	59
\$3M+	--	--	--	2	1	55
Totals	87	69	32	533	346	37

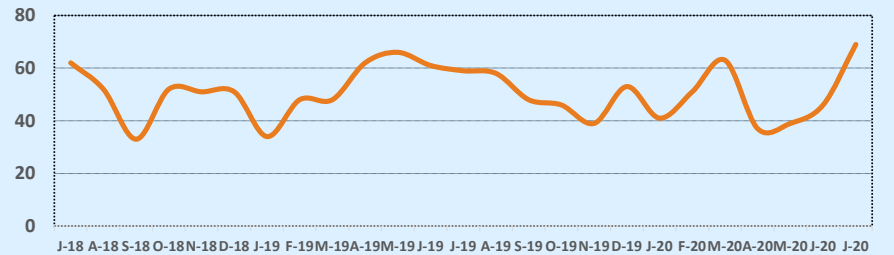
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 7

Residential Statistics



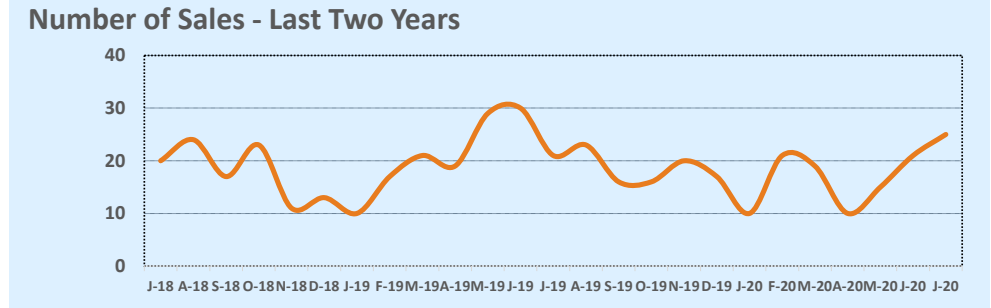
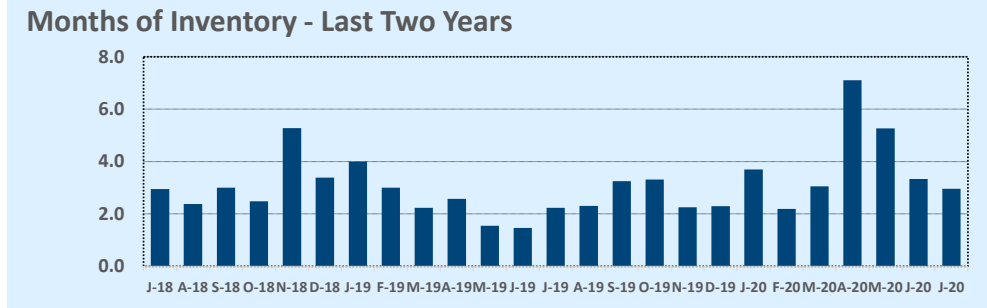
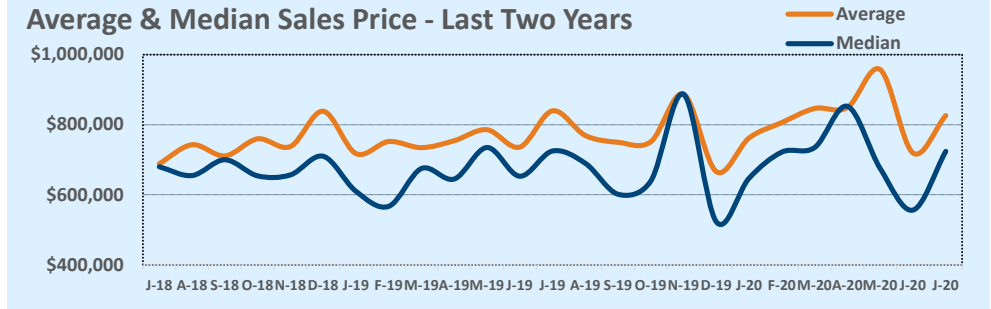
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	11	16	-31.3%	62	91	-31.9%
Condo/TH Sales	14	5	+180.0%	59	56	+5.4%
Total Sales	25	21	+19.0%	121	147	-17.7%
New Homes Only	1	3	-66.7%	12	17	-29.4%
Resale Only	24	18	+33.3%	109	130	-16.2%
Sales Volume	\$20,655,700	\$17,634,600	+17.1%	\$99,252,791	\$112,226,214	-11.6%
New Listings	44	22	+100.0%	249	206	+20.9%
Pending	37	17	+117.6%	150	161	-6.8%
Withdrawn	6	4	+50.0%	25	23	+8.7%
Expired	5	2	+150.0%	34	14	+142.9%
Months of Inventory	3.0	2.2	+32.3%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	2	1	1	4	2	41
\$250,000- \$299,999	1	--	--	5	4	55
\$300,000- \$349,999	2	1	3	7	6	53
\$350,000- \$399,999	2	2	69	20	8	48
\$400,000- \$449,999	3	2	2	11	8	28
\$450,000- \$499,999	1	2	83	16	7	57
\$500,000- \$549,999	3	2	81	17	10	43
\$550,000- \$599,999	2	1	58	8	5	27
\$600,000- \$699,999	2	1	6	20	11	35
\$700,000- \$799,999	3	3	34	18	8	19
\$800,000- \$899,999	2	3	44	16	15	43
\$900,000- \$999,999	5	1	3	21	8	38
\$1M - \$1.99M	13	5	36	65	25	51
\$2M - \$2.99M	3	1	10	20	4	36
\$3M+	--	--	--	1	--	--
Totals	44	25	39	249	121	42

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$845,184	\$849,895	-0.6%	\$840,526	\$776,931	+8.2%
List Price/SqFt	\$473	\$445	+6.2%	\$478	\$440	+8.5%
Sold Price	\$826,228	\$839,743	-1.6%	\$820,271	\$763,444	+7.4%
Sold Price/SqFt	\$466	\$442	+5.3%	\$467	\$434	+7.6%
Sold Price / Orig LP	97.8%	98.8%	-1.0%	97.0%	97.7%	-0.8%
DOM	39	36	+8.5%	42	42	+1.2%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$749,000	\$730,000	+2.6%	\$699,500	\$699,000	+0.1%
List Price/SqFt	\$469	\$415	+13.1%	\$475	\$446	+6.5%
Sold Price	\$724,000	\$725,000	-0.1%	\$675,000	\$680,000	-0.7%
Sold Price/SqFt	\$465	\$430	+7.9%	\$466	\$435	+7.2%
Sold Price / Orig LP	98.7%	99.0%	-0.3%	97.7%	97.6%	+0.0%
DOM	23	8	+187.5%	28	21	+33.3%



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MLS Area 8E

Residential Statistics



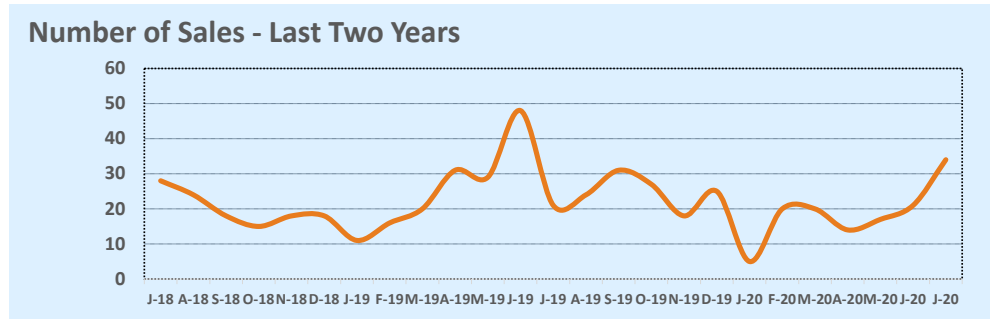
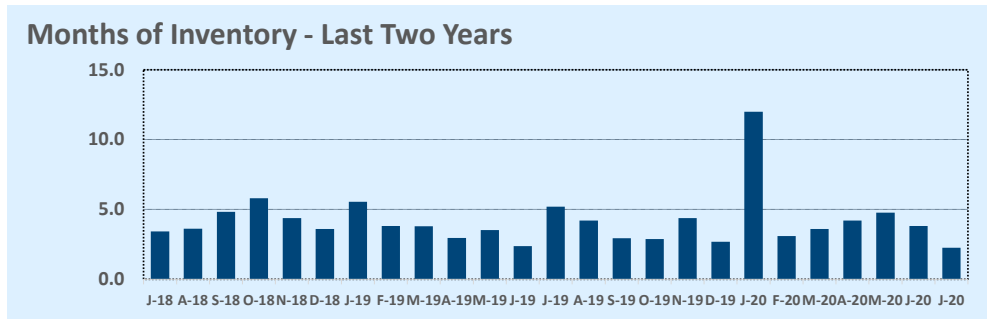
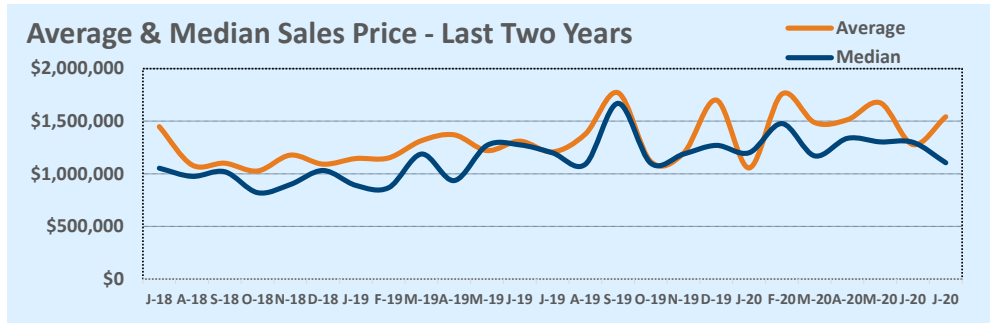
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	23	17	+35.3%	102	143	-28.7%
Condo/TH Sales	11	4	+175.0%	29	33	-12.1%
Total Sales	34	21	+61.9%	131	176	-25.6%
New Homes Only	2	--	--	6	5	+20.0%
Resale Only	32	21	+52.4%	125	171	-26.9%
Sales Volume	\$52,438,425	\$25,360,190	+106.8%	\$199,113,599	\$223,413,564	-10.9%
New Listings	36	33	+9.1%	244	302	-19.2%
Pending	36	29	+24.1%	167	194	-13.9%
Withdrawn	7	5	+40.0%	42	36	+16.7%
Expired	3	6	-50.0%	10	24	-58.3%
Months of Inventory	2.3	5.2	-56.4%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	1	--	--	2	--	--
\$300,000- \$349,999	--	1	33	3	2	28
\$350,000- \$399,999	--	1	194	2	3	85
\$400,000- \$449,999	--	--	--	--	2	12
\$450,000- \$499,999	--	1	76	3	2	38
\$500,000- \$549,999	1	1	54	4	4	35
\$550,000- \$599,999	--	2	85	2	3	106
\$600,000- \$699,999	2	2	21	12	7	27
\$700,000- \$799,999	1	1	122	10	11	46
\$800,000- \$899,999	2	4	16	9	7	20
\$900,000- \$999,999	1	3	12	16	9	58
\$1M - \$1.99M	16	9	70	91	50	58
\$2M - \$2.99M	5	6	51	47	22	71
\$3M+	7	3	120	43	9	87
Totals	36	34	61	244	131	57

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$1,600,985	\$1,256,810	+27.4%	\$1,573,384	\$1,314,382	+19.7%
List Price/SqFt	\$453	\$403	+12.5%	\$429	\$386	+11.2%
Sold Price	\$1,542,307	\$1,207,628	+27.7%	\$1,519,951	\$1,269,395	+19.7%
Sold Price/SqFt	\$435	\$388	+12.1%	\$416	\$376	+10.8%
Sold Price / Orig LP	93.7%	94.8%	-1.1%	94.1%	95.4%	-1.4%
DOM	61	61	+0.9%	57	49	+16.5%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$1,189,500	\$1,219,000	-2.4%	\$1,299,000	\$1,069,000	+21.5%
List Price/SqFt	\$423	\$386	+9.6%	\$385	\$363	+6.2%
Sold Price	\$1,104,500	\$1,199,000	-7.9%	\$1,265,000	\$1,037,500	+21.9%
Sold Price/SqFt	\$399	\$386	+3.3%	\$374	\$350	+6.9%
Sold Price / Orig LP	94.5%	98.1%	-3.8%	94.7%	97.3%	-2.6%
DOM	32	18	+77.8%	30	15	+106.9%



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MLS Area 8W

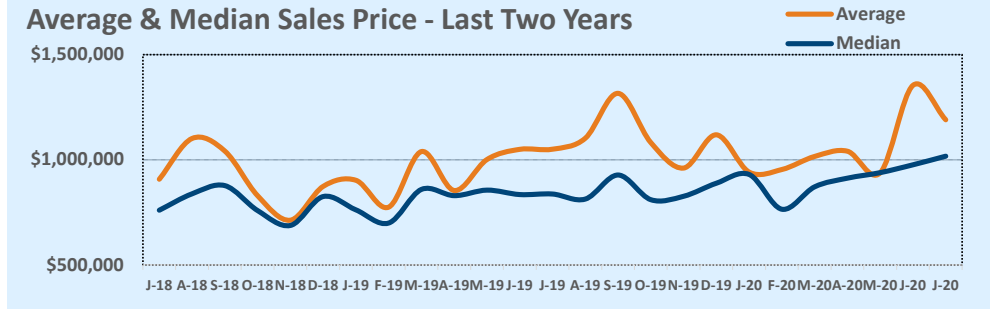
Residential Statistics

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	25	30	-16.7%	115	173	-33.5%
Condo/TH Sales	--	1	--	4	7	-42.9%
Total Sales	25	31	-19.4%	119	180	-33.9%
New Homes Only	--	1	--	3	9	-66.7%
Resale Only	25	30	-16.7%	116	171	-32.2%
Sales Volume	\$29,753,652	\$32,557,548	-8.6%	\$131,526,353	\$175,881,556	-25.2%
New Listings	39	26	+50.0%	191	229	-16.6%
Pending	22	25	-12.0%	138	194	-28.9%
Withdrawn	2	3	-33.3%	18	22	-18.2%
Expired	4	2	+100.0%	9	14	-35.7%
Months of Inventory	1.6	1.7	-4.6%	N/A	N/A	--

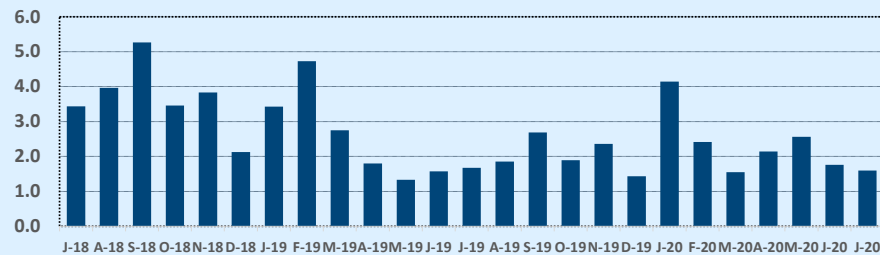
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	2	--	--
\$250,000- \$299,999	1	--	--	1	2	3
\$300,000- \$349,999	1	--	--	1	1	80
\$350,000- \$399,999	1	--	--	2	1	12
\$400,000- \$449,999	1	--	--	5	4	24
\$450,000- \$499,999	--	--	--	2	4	19
\$500,000- \$549,999	2	1	17	4	3	7
\$550,000- \$599,999	--	1	6	7	5	5
\$600,000- \$699,999	3	3	15	9	13	42
\$700,000- \$799,999	3	5	27	16	13	25
\$800,000- \$899,999	9	2	57	34	12	26
\$900,000- \$999,999	5	--	--	23	17	26
\$1M - \$1.99M	9	11	29	48	37	43
\$2M - \$2.99M	2	1	5	19	3	16
\$3M+	2	1	19	18	4	62
Totals	39	25	26	191	119	32

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$1,210,376	\$1,091,166	+10.9%	\$1,123,853	\$1,003,063	+12.0%
List Price/SqFt	\$341	\$314	+8.9%	\$328	\$292	+12.1%
Sold Price	\$1,190,146	\$1,050,243	+13.3%	\$1,105,263	\$977,120	+13.1%
Sold Price/SqFt	\$336	\$305	+10.1%	\$323	\$286	+12.9%
Sold Price / Orig LP	97.4%	96.2%	+1.2%	98.0%	95.8%	+2.2%
DOM	26	35	-24.8%	32	54	-40.3%

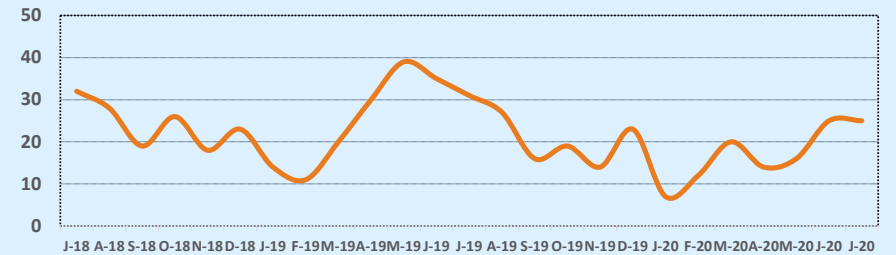
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$985,000	\$837,000	+17.7%	\$895,000	\$836,000	+7.1%
List Price/SqFt	\$313	\$297	+5.5%	\$293	\$278	+5.4%
Sold Price	\$1,017,000	\$837,000	+21.5%	\$910,000	\$829,450	+9.7%
Sold Price/SqFt	\$308	\$289	+6.9%	\$290	\$271	+7.1%
Sold Price / Orig LP	96.1%	96.1%	+0.0%	97.6%	96.8%	+0.8%
DOM	14	19	-26.3%	8	20	-59.0%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 9

Residential Statistics



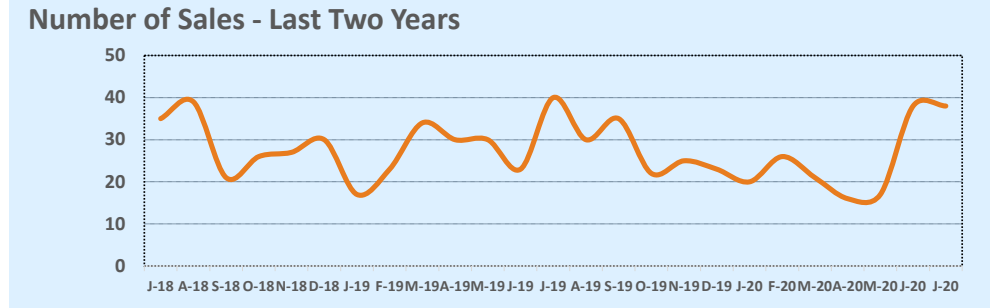
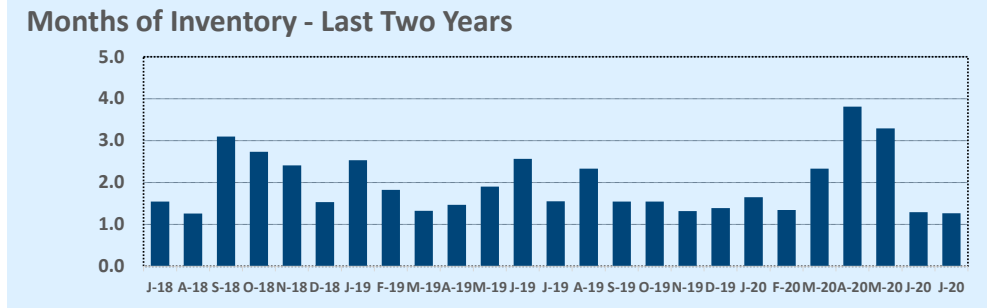
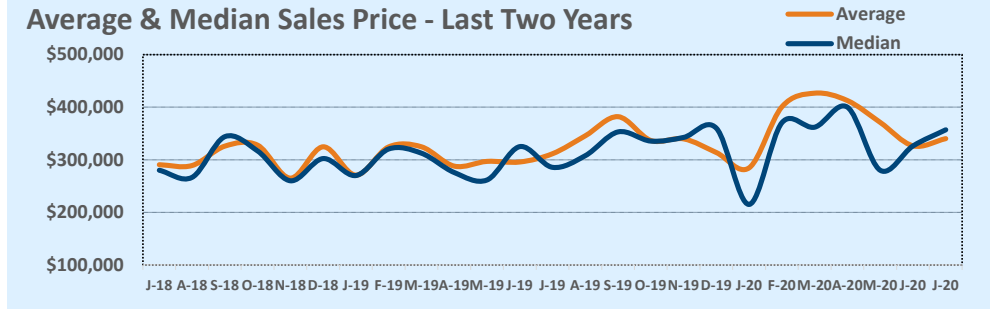
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	20	19	+5.3%	79	92	-14.1%
Condo/TH Sales	18	21	-14.3%	97	105	-7.6%
Total Sales	38	40	-5.0%	176	197	-10.7%
New Homes Only	2	1	+100.0%	24	12	+100.0%
Resale Only	36	39	-7.7%	152	185	-17.8%
Sales Volume	\$12,927,794	\$12,459,051	+3.8%	\$63,318,038	\$59,907,141	+5.7%
New Listings	41	43	-4.7%	283	246	+15.0%
Pending	45	26	+73.1%	204	200	+2.0%
Withdrawn	7	2	+250.0%	39	25	+56.0%
Expired	6	2	+200.0%	35	9	+288.9%
Months of Inventory	1.3	1.6	-18.5%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	5	6	27	25	19	57
\$150,000- \$199,999	4	3	13	23	14	20
\$200,000- \$249,999	4	3	17	27	25	37
\$250,000- \$299,999	7	3	54	34	18	88
\$300,000- \$349,999	3	3	27	29	17	29
\$350,000- \$399,999	6	7	9	44	26	21
\$400,000- \$449,999	4	8	11	31	22	10
\$450,000- \$499,999	1	2	4	15	5	4
\$500,000- \$549,999	1	1	2	4	5	2
\$550,000- \$599,999	--	--	--	3	4	8
\$600,000- \$699,999	1	--	--	15	8	11
\$700,000- \$799,999	2	1	18	18	5	43
\$800,000- \$899,999	2	1	90	9	7	22
\$900,000- \$999,999	1	--	--	4	1	53
\$1M - \$1.99M	--	--	--	2	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	41	38	20	283	176	32

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$342,439	\$311,663	+9.9%	\$362,114	\$307,653	+17.7%
List Price/SqFt	\$267	\$258	+3.5%	\$266	\$239	+11.4%
Sold Price	\$340,205	\$311,476	+9.2%	\$359,762	\$304,097	+18.3%
Sold Price/SqFt	\$265	\$257	+3.1%	\$263	\$235	+11.9%
Sold Price / Orig LP	97.8%	98.0%	-0.2%	97.7%	97.3%	+0.5%
DOM	20	29	-30.9%	32	38	-13.5%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$354,950	\$302,450	+17.4%	\$341,500	\$299,900	+13.9%
List Price/SqFt	\$273	\$256	+6.8%	\$259	\$232	+11.7%
Sold Price	\$357,000	\$285,564	+25.0%	\$336,000	\$298,900	+12.4%
Sold Price/SqFt	\$267	\$268	-0.3%	\$256	\$230	+11.5%
Sold Price / Orig LP	99.6%	100.0%	-0.4%	98.8%	98.6%	+0.1%
DOM	10	14	-29.6%	11	19	-44.7%



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MLS Area 10N

Residential Statistics



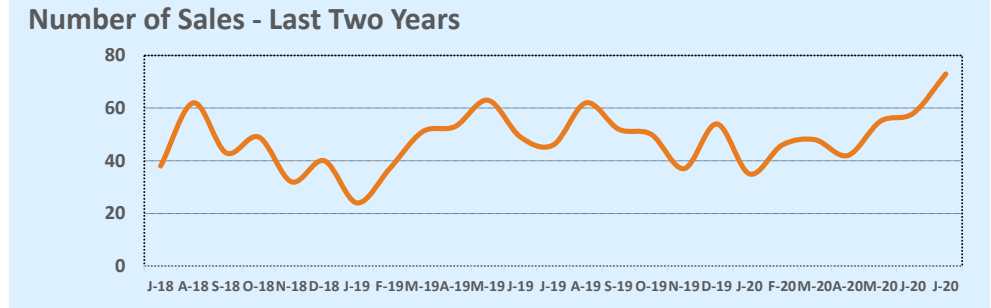
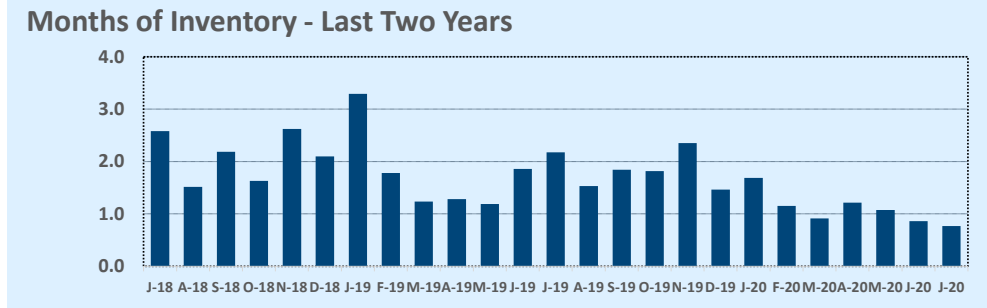
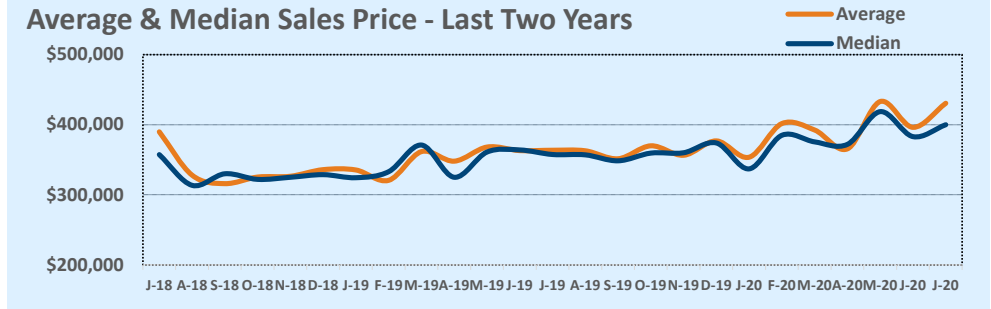
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	53	39	+35.9%	254	249	+2.0%
Condo/TH Sales	20	7	+185.7%	103	74	+39.2%
Total Sales	73	46	+58.7%	357	323	+10.5%
New Homes Only	11	3	+266.7%	39	19	+105.3%
Resale Only	62	43	+44.2%	318	304	+4.6%
Sales Volume	\$31,436,401	\$16,724,565	+88.0%	\$143,286,900	\$114,508,139	+25.1%
New Listings	93	71	+31.0%	445	446	-0.2%
Pending	75	53	+41.5%	406	361	+12.5%
Withdrawn	1	7	-85.7%	31	48	-35.4%
Expired	1	2	-50.0%	14	13	+7.7%
Months of Inventory	0.8	2.2	-64.7%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	2	5	8	11	25
\$150,000- \$199,999	--	1	35	9	8	21
\$200,000- \$249,999	4	4	34	20	17	25
\$250,000- \$299,999	8	5	19	43	35	39
\$300,000- \$349,999	15	7	20	67	53	29
\$350,000- \$399,999	22	17	24	92	71	22
\$400,000- \$449,999	12	10	37	71	63	36
\$450,000- \$499,999	18	9	10	59	41	24
\$500,000- \$549,999	2	5	6	17	17	11
\$550,000- \$599,999	3	3	16	17	11	45
\$600,000- \$699,999	3	4	25	22	16	38
\$700,000- \$799,999	5	6	40	12	10	42
\$800,000- \$899,999	1	--	--	2	--	--
\$900,000- \$999,999	--	--	--	5	4	3
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	93	73	23	445	357	29

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$428,812	\$366,645	+17.0%	\$401,139	\$356,800	+12.4%
List Price/SqFt	\$307	\$258	+19.2%	\$286	\$262	+9.4%
Sold Price	\$430,636	\$363,578	+18.4%	\$401,364	\$354,514	+13.2%
Sold Price/SqFt	\$308	\$255	+20.8%	\$286	\$260	+9.9%
Sold Price / Orig LP	101.0%	98.4%	+2.7%	99.5%	98.4%	+1.1%
DOM	23	23	+1.7%	29	31	-7.4%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$399,000	\$357,450	+11.6%	\$385,000	\$350,000	+10.0%
List Price/SqFt	\$301	\$251	+20.0%	\$278	\$255	+9.0%
Sold Price	\$400,000	\$357,500	+11.9%	\$386,000	\$350,000	+10.3%
Sold Price/SqFt	\$299	\$253	+18.1%	\$276	\$253	+9.2%
Sold Price / Orig LP	100.0%	98.9%	+1.2%	100.0%	99.4%	+0.6%
DOM	6	13	-53.8%	8	12	-33.3%



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MLS Area 10S

Residential Statistics



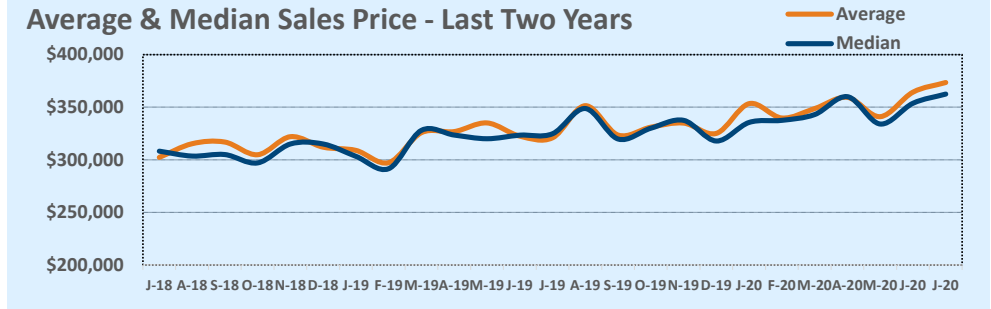
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	94	75	+25.3%	434	428	+1.4%
Condo/TH Sales	4	8	-50.0%	41	44	-6.8%
Total Sales	98	83	+18.1%	475	472	+0.6%
New Homes Only	2	4	-50.0%	10	12	-16.7%
Resale Only	96	79	+21.5%	465	460	+1.1%
Sales Volume	\$36,602,670	\$26,634,149	+37.4%	\$169,132,771	\$151,612,789	+11.6%
New Listings	122	89	+37.1%	591	589	+0.3%
Pending	109	80	+36.3%	529	509	+3.9%
Withdrawn	2	6	-66.7%	20	29	-31.0%
Expired	1	5	-80.0%	10	14	-28.6%
Months of Inventory	0.6	1.1	-51.3%	N/A	N/A	--

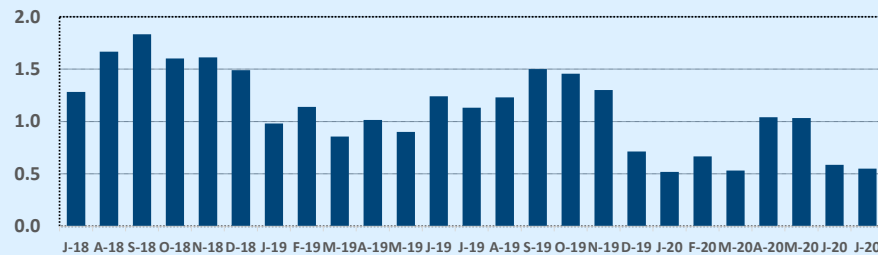
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	1	2
\$200,000- \$249,999	6	2	4	18	11	17
\$250,000- \$299,999	18	4	17	94	69	23
\$300,000- \$349,999	29	28	9	161	154	22
\$350,000- \$399,999	43	39	10	187	141	16
\$400,000- \$449,999	16	12	8	80	58	9
\$450,000- \$499,999	8	9	18	33	28	10
\$500,000- \$549,999	1	3	19	7	6	10
\$550,000- \$599,999	--	1	54	4	6	42
\$600,000- \$699,999	--	--	--	4	1	4
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	2	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	1	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	122	98	11	591	475	18

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$368,487	\$322,035	+14.4%	\$353,220	\$322,064	+9.7%
List Price/SqFt	\$233	\$207	+12.2%	\$224	\$206	+9.0%
Sold Price	\$373,497	\$320,893	+16.4%	\$356,069	\$321,214	+10.9%
Sold Price/SqFt	\$236	\$207	+14.1%	\$226	\$205	+10.2%
Sold Price / Orig LP	100.9%	98.6%	+2.4%	100.2%	98.8%	+1.4%
DOM	11	25	-55.1%	18	27	-33.7%

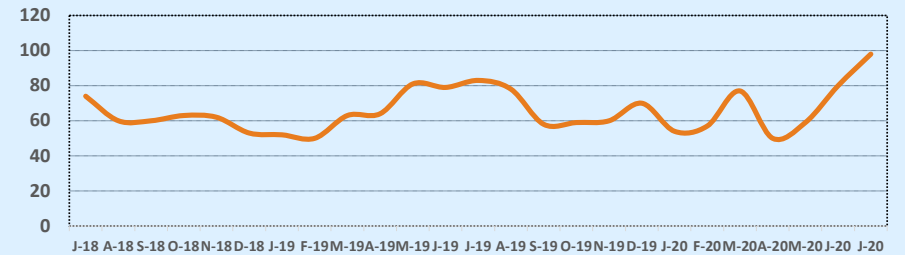
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$362,500	\$325,000	+11.5%	\$349,000	\$323,856	+7.8%
List Price/SqFt	\$227	\$200	+13.5%	\$219	\$201	+8.8%
Sold Price	\$362,500	\$324,740	+11.6%	\$350,000	\$318,250	+10.0%
Sold Price/SqFt	\$229	\$199	+14.8%	\$221	\$201	+9.8%
Sold Price / Orig LP	100.6%	99.8%	+0.8%	100.0%	99.7%	+0.3%
DOM	4	7	-42.9%	5	7	-28.6%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area 11

Residential Statistics



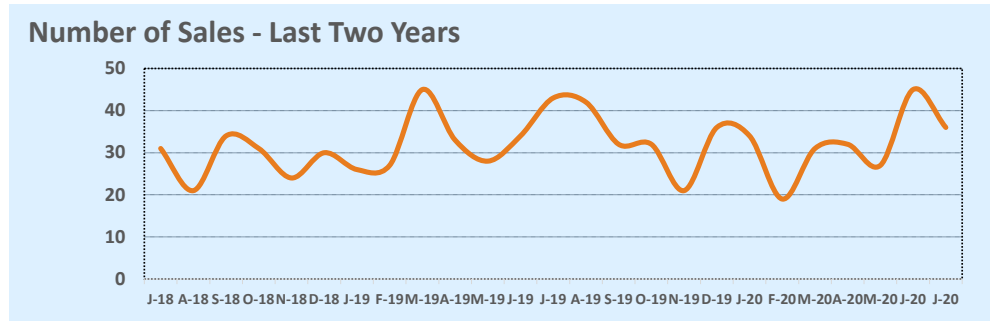
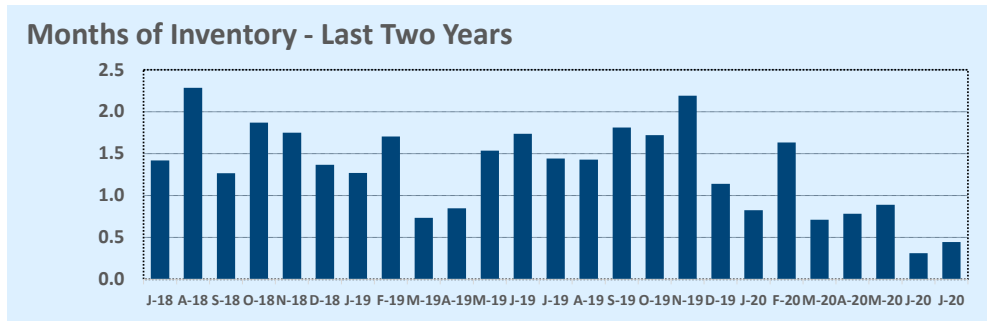
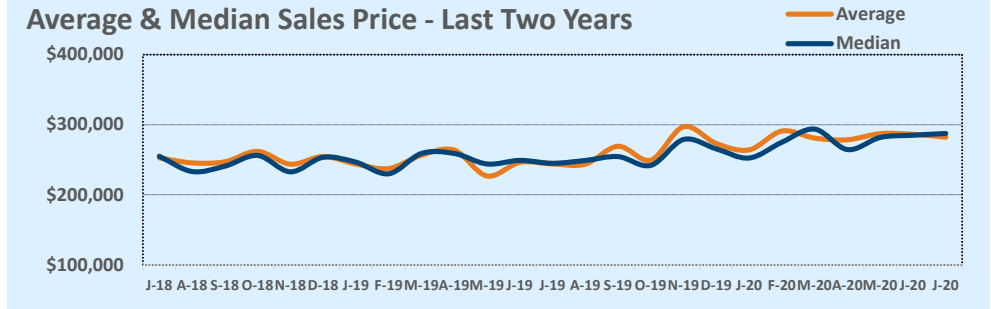
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	34	41	-17.1%	209	223	-6.3%
Condo/TH Sales	2	2	--	15	13	+15.4%
Total Sales	36	43	-16.3%	224	236	-5.1%
New Homes Only	1	1	--	9	18	-50.0%
Resale Only	35	42	-16.7%	215	218	-1.4%
Sales Volume	\$10,159,457	\$10,490,501	-3.2%	\$62,931,545	\$58,208,809	+8.1%
New Listings	40	55	-27.3%	230	299	-23.1%
Pending	37	38	-2.6%	226	240	-5.8%
Withdrawn	2	9	-77.8%	15	24	-37.5%
Expired	1	2	-50.0%	5	10	-50.0%
Months of Inventory	0.4	1.4	-69.2%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	3	5	4	2
\$150,000- \$199,999	8	2	4	21	18	29
\$200,000- \$249,999	3	6	14	42	48	17
\$250,000- \$299,999	14	12	36	82	72	18
\$300,000- \$349,999	11	12	48	55	56	36
\$350,000- \$399,999	2	2	58	18	16	67
\$400,000- \$449,999	1	1	4	4	6	57
\$450,000- \$499,999	--	--	--	2	1	14
\$500,000- \$549,999	--	--	--	--	2	--
\$550,000- \$599,999	--	--	--	1	1	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	40	36	34	230	224	27

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$282,898	\$248,861	+13.7%	\$282,118	\$249,351	+13.1%
List Price/SqFt	\$166	\$163	+2.3%	\$173	\$162	+6.9%
Sold Price	\$282,207	\$243,965	+15.7%	\$280,944	\$246,647	+13.9%
Sold Price/SqFt	\$166	\$159	+4.4%	\$173	\$160	+7.7%
Sold Price / Orig LP	100.2%	96.9%	+3.4%	99.3%	98.6%	+0.8%
DOM	34	21	+58.8%	27	28	-4.3%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$287,450	\$249,900	+15.0%	\$277,939	\$249,675	+11.3%
List Price/SqFt	\$163	\$163	-0.0%	\$169	\$158	+7.1%
Sold Price	\$287,500	\$245,000	+17.3%	\$275,000	\$247,575	+11.1%
Sold Price/SqFt	\$164	\$155	+5.7%	\$168	\$157	+7.3%
Sold Price / Orig LP	99.5%	98.8%	+0.7%	100.0%	100.0%	--
DOM	14	8	+75.0%	10	10	--



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MLS Area BA

Residential Statistics

Independence Title

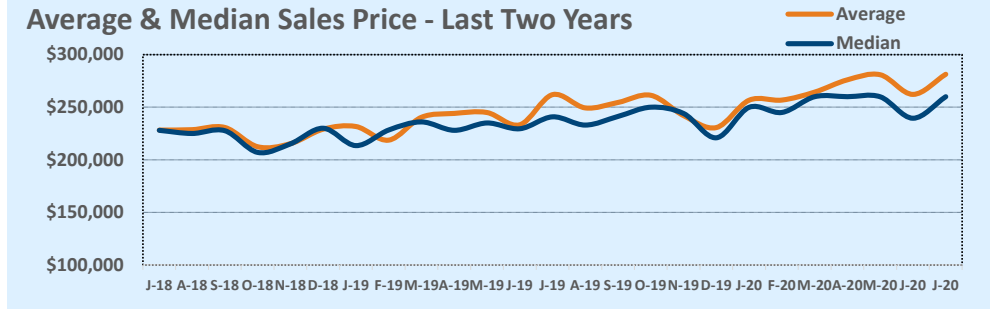
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	75	56	+33.9%	313	291	+7.6%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	75	56	+33.9%	313	291	+7.6%
New Homes Only	20	6	+233.3%	82	56	+46.4%
Resale Only	55	50	+10.0%	231	235	-1.7%
Sales Volume	\$21,100,283	\$14,669,371	+43.8%	\$84,523,677	\$70,166,363	+20.5%
New Listings	103	68	+51.5%	507	453	+11.9%
Pending	75	69	+8.7%	376	345	+9.0%
Withdrawn	5	9	-44.4%	56	35	+60.0%
Expired	5	6	-16.7%	48	43	+11.6%
Months of Inventory	1.8	2.7	-31.3%	N/A	N/A	--

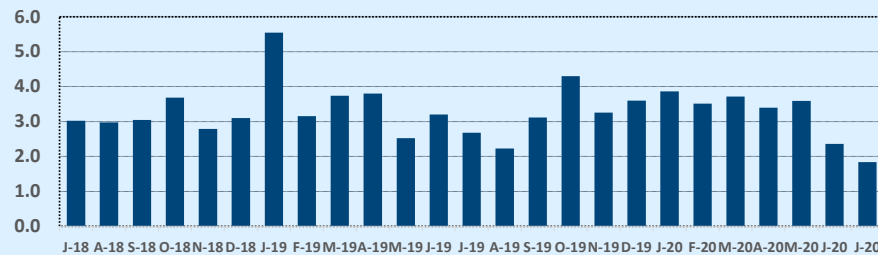
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	6	1	--	26	16	43
\$150,000- \$199,999	7	7	27	57	35	29
\$200,000- \$249,999	30	26	46	127	96	51
\$250,000- \$299,999	39	21	50	139	85	58
\$300,000- \$349,999	10	6	12	78	36	51
\$350,000- \$399,999	5	6	47	38	21	71
\$400,000- \$449,999	1	2	87	8	7	66
\$450,000- \$499,999	3	4	29	10	5	27
\$500,000- \$549,999	--	1	233	6	4	84
\$550,000- \$599,999	2	1	5	8	3	25
\$600,000- \$699,999	--	--	--	6	4	125
\$700,000- \$799,999	--	--	--	2	--	--
\$800,000- \$899,999	--	--	--	1	1	55
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	103	75	44	507	313	53

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$284,300	\$267,339	+6.3%	\$274,502	\$246,563	+11.3%
List Price/SqFt	\$158	\$141	+12.3%	\$147	\$137	+7.5%
Sold Price	\$281,337	\$261,953	+7.4%	\$270,044	\$241,122	+12.0%
Sold Price/SqFt	\$157	\$138	+13.6%	\$145	\$134	+8.3%
Sold Price / Orig LP	97.6%	96.1%	+1.6%	96.9%	95.8%	+1.1%
DOM	44	62	-28.4%	53	58	-8.5%

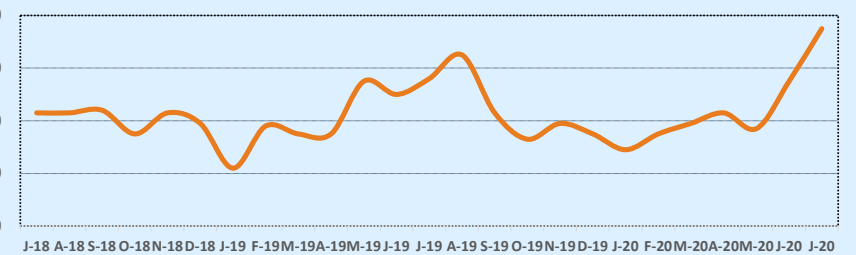
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$260,000	\$247,836	+4.9%	\$259,000	\$235,000	+10.2%
List Price/SqFt	\$148	\$146	+1.6%	\$145	\$139	+4.7%
Sold Price	\$260,000	\$240,836	+8.0%	\$255,000	\$230,000	+10.9%
Sold Price/SqFt	\$148	\$142	+4.1%	\$143	\$138	+4.0%
Sold Price / Orig LP	99.1%	97.6%	+1.6%	98.0%	97.5%	+0.5%
DOM	16	36	-55.6%	27	32	-15.6%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area BL

Residential Statistics

Independence Title

July 2020

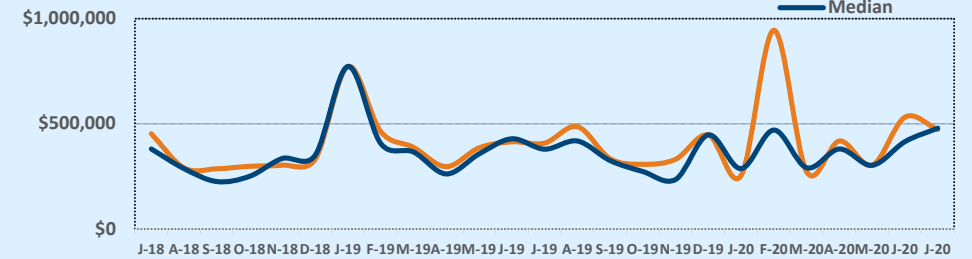
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	13	9	+44.4%	46	40	+15.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	13	9	+44.4%	46	40	+15.0%
New Homes Only	--	3	--	6	11	-45.5%
Resale Only	13	6	+116.7%	40	29	+37.9%
Sales Volume	\$6,140,900	\$3,669,900	+67.3%	\$21,807,031	\$16,457,900	+32.5%
New Listings	10	9	+11.1%	71	96	-26.0%
Pending	10	9	+11.1%	52	56	-7.1%
Withdrawn	3	5	-40.0%	19	21	-9.5%
Expired	--	2	--	3	13	-76.9%
Months of Inventory	2.8	5.8	-50.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$495,807	\$423,633	+17.0%	\$501,462	\$432,810	+15.9%
List Price/SqFt	\$227	\$188	+20.4%	\$227	\$205	+10.7%
Sold Price	\$472,377	\$407,767	+15.8%	\$474,066	\$411,448	+15.2%
Sold Price/SqFt	\$217	\$180	+20.5%	\$215	\$195	+10.1%
Sold Price / Orig LP	93.6%	90.5%	+3.4%	92.8%	91.8%	+1.0%
DOM	50	50	+0.4%	99	78	+27.5%

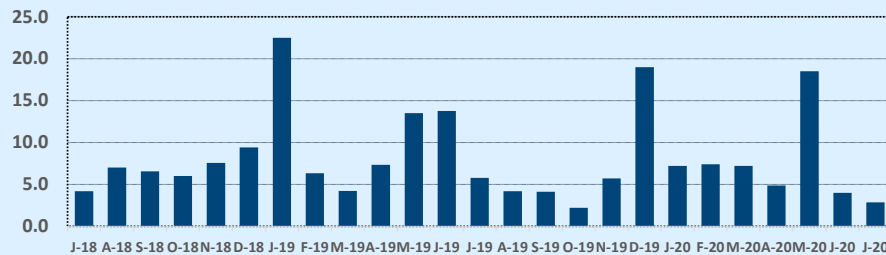
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$489,000	\$398,995	+22.6%	\$377,500	\$378,900	-0.4%
List Price/SqFt	\$223	\$171	+29.9%	\$192	\$171	+12.1%
Sold Price	\$479,000	\$379,000	+26.4%	\$372,000	\$377,900	-1.6%
Sold Price/SqFt	\$204	\$163	+25.6%	\$183	\$167	+9.7%
Sold Price / Orig LP	94.9%	92.5%	+2.6%	93.7%	92.6%	+1.2%
DOM	25	35	-28.6%	57	41	+39.5%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	14	1	3	72
\$150,000- \$199,999	--	--	--	2	1	--
\$200,000- \$249,999	--	2	15	5	8	84
\$250,000- \$299,999	--	3	130	12	6	123
\$300,000- \$349,999	2	--	--	7	3	59
\$350,000- \$399,999	2	--	--	9	7	82
\$400,000- \$449,999	--	--	--	3	2	54
\$450,000- \$499,999	2	2	51	6	3	70
\$500,000- \$549,999	--	--	--	2	--	--
\$550,000- \$599,999	1	1	16	5	3	113
\$600,000- \$699,999	--	2	26	6	4	116
\$700,000- \$799,999	1	1	2	3	1	2
\$800,000- \$899,999	--	--	--	3	1	320
\$900,000- \$999,999	--	--	--	1	1	245
\$1M - \$1.99M	2	1	48	5	2	223
\$2M - \$2.99M	--	--	--	1	1	44
\$3M+	--	--	--	--	--	--
Totals	10	13	50	71	46	99

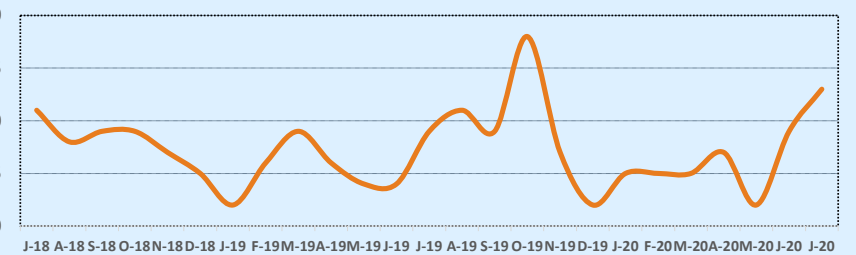
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area BT

Residential Statistics



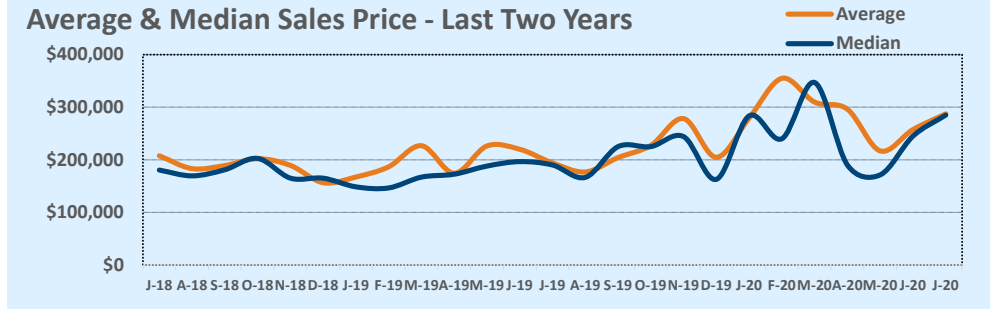
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	19	13	+46.2%	82	94	-12.8%
Condo/TH Sales	--	--	--	2	1	+100.0%
Total Sales	19	13	+46.2%	84	95	-11.6%
New Homes Only	1	--	--	11	5	+120.0%
Resale Only	18	13	+38.5%	73	90	-18.9%
Sales Volume	\$5,457,550	\$2,520,900	+116.5%	\$23,628,120	\$19,421,387	+21.7%
New Listings	12	14	-14.3%	105	131	-19.8%
Pending	13	10	+30.0%	92	99	-7.1%
Withdrawn	3	4	-25.0%	14	25	-44.0%
Expired	--	3	--	8	11	-27.3%
Months of Inventory	1.3	3.0	-56.1%	N/A	N/A	--

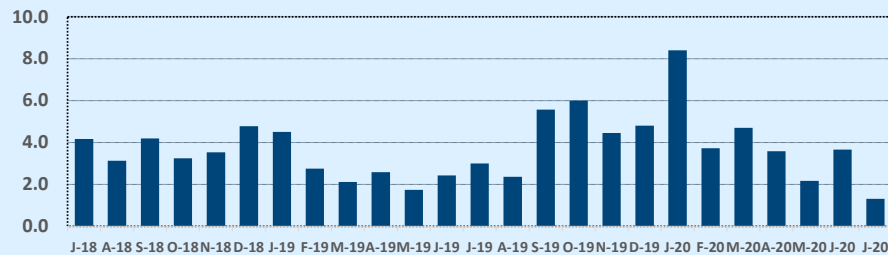
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	4	6	16	14	45
\$150,000- \$199,999	--	4	41	20	18	39
\$200,000- \$249,999	5	1	59	21	14	84
\$250,000- \$299,999	1	2	74	10	9	69
\$300,000- \$349,999	--	2	24	3	6	60
\$350,000- \$399,999	--	2	62	12	9	70
\$400,000- \$449,999	1	--	--	5	3	72
\$450,000- \$499,999	--	2	20	6	5	87
\$500,000- \$549,999	1	--	--	3	1	2
\$550,000- \$599,999	--	1	78	1	2	126
\$600,000- \$699,999	1	1	119	6	1	119
\$700,000- \$799,999	1	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	1	145
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	1	125
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	12	19	42	105	84	64

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$290,605	\$197,800	+46.9%	\$290,420	\$209,811	+38.4%
List Price/SqFt	\$135	\$106	+26.7%	\$135	\$111	+21.2%
Sold Price	\$287,239	\$193,915	+48.1%	\$281,287	\$204,436	+37.6%
Sold Price/SqFt	\$133	\$105	+27.5%	\$131	\$108	+21.8%
Sold Price / Orig LP	98.2%	96.7%	+1.6%	95.6%	94.5%	+1.2%
DOM	42	47	-11.0%	64	48	+33.4%

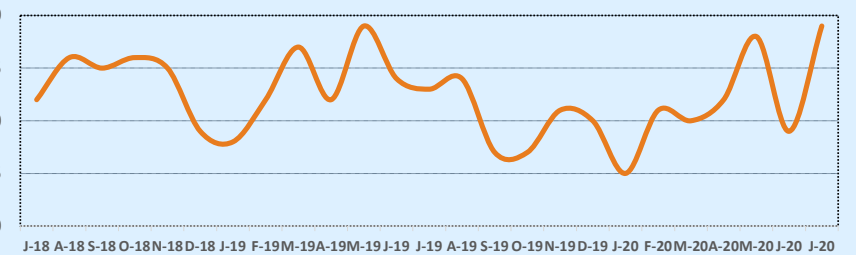
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$274,900	\$193,900	+41.8%	\$239,998	\$189,000	+27.0%
List Price/SqFt	\$128	\$105	+21.7%	\$126	\$106	+18.7%
Sold Price	\$285,000	\$190,000	+50.0%	\$239,500	\$188,000	+27.4%
Sold Price/SqFt	\$128	\$100	+28.1%	\$126	\$105	+20.1%
Sold Price / Orig LP	99.8%	98.8%	+1.0%	97.5%	97.9%	-0.4%
DOM	10	22	-54.5%	49	27	+81.5%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area BU

Residential Statistics



July 2020

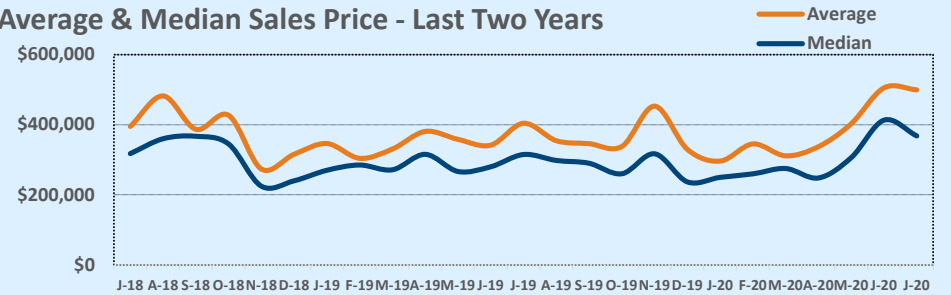
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	66	57	+15.8%	272	286	-4.9%
Condo/TH Sales	3	3	--	6	11	-45.5%
Total Sales	69	60	+15.0%	278	297	-6.4%
New Homes Only	9	9	--	44	45	-2.2%
Resale Only	60	51	+17.6%	234	252	-7.1%
Sales Volume	\$34,466,580	\$24,249,920	+42.1%	\$113,255,722	\$106,454,858	+6.4%
New Listings	60	67	-10.4%	398	462	-13.9%
Pending	60	46	+30.4%	331	317	+4.4%
Withdrawn	14	16	-12.5%	56	58	-3.4%
Expired	2	7	-71.4%	38	33	+15.2%
Months of Inventory	2.0	3.6	-43.9%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	3	10	18	17	39
\$150,000- \$199,999	6	5	26	46	36	56
\$200,000- \$249,999	12	10	74	64	45	69
\$250,000- \$299,999	7	10	54	58	46	77
\$300,000- \$349,999	7	2	6	35	19	57
\$350,000- \$399,999	5	7	29	34	22	87
\$400,000- \$449,999	3	3	110	20	14	129
\$450,000- \$499,999	1	6	71	20	17	113
\$500,000- \$549,999	3	2	125	14	6	86
\$550,000- \$599,999	2	4	99	11	5	83
\$600,000- \$699,999	3	2	73	15	12	117
\$700,000- \$799,999	3	4	122	21	15	84
\$800,000- \$899,999	1	2	77	8	5	71
\$900,000- \$999,999	2	2	220	9	5	144
\$1M - \$1.99M	2	6	102	20	13	141
\$2M - \$2.99M	1	1	9	4	1	9
\$3M+	--	--	--	1	--	--
Totals	60	69	71	398	278	81

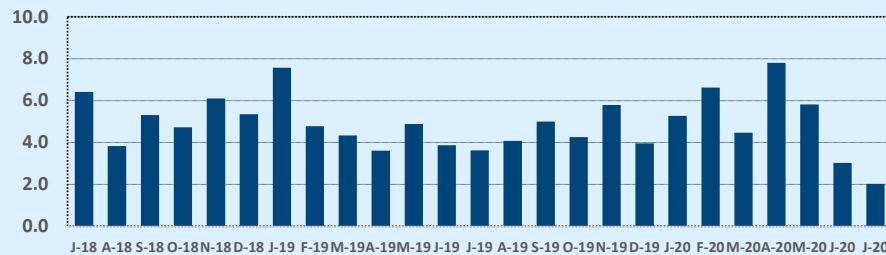
Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$521,818	\$422,648	+23.5%	\$422,903	\$374,021	+13.1%
List Price/SqFt	\$221	\$180	+22.6%	\$194	\$172	+12.8%
Sold Price	\$499,516	\$404,165	+23.6%	\$407,395	\$358,434	+13.7%
Sold Price/SqFt	\$213	\$174	+22.2%	\$188	\$166	+13.0%
Sold Price / Orig LP	94.8%	94.6%	+0.1%	94.5%	94.5%	-0.0%
DOM	71	97	-26.6%	81	88	-7.2%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$375,000	\$317,450	+18.1%	\$299,900	\$285,000	+5.2%
List Price/SqFt	\$182	\$143	+27.3%	\$161	\$150	+7.9%
Sold Price	\$368,000	\$315,000	+16.8%	\$295,950	\$280,000	+5.7%
Sold Price/SqFt	\$172	\$142	+20.9%	\$161	\$146	+9.8%
Sold Price / Orig LP	96.2%	95.3%	+0.9%	95.9%	95.9%	+0.1%
DOM	46	49	-6.1%	51	48	+5.2%

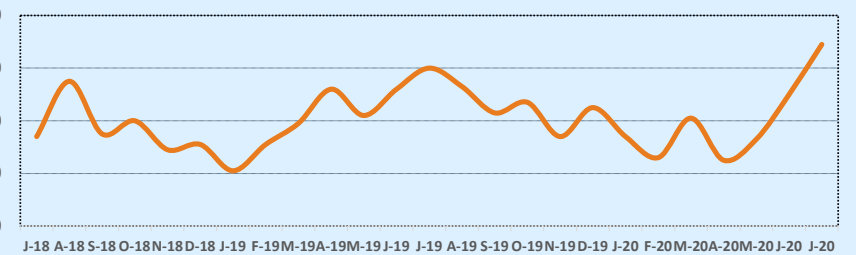
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area BW

Residential Statistics



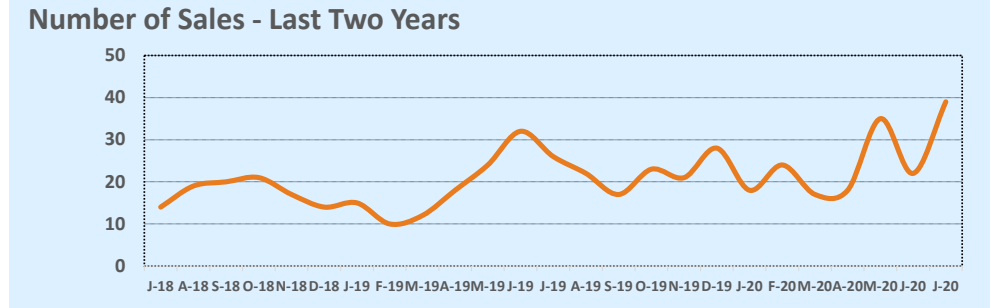
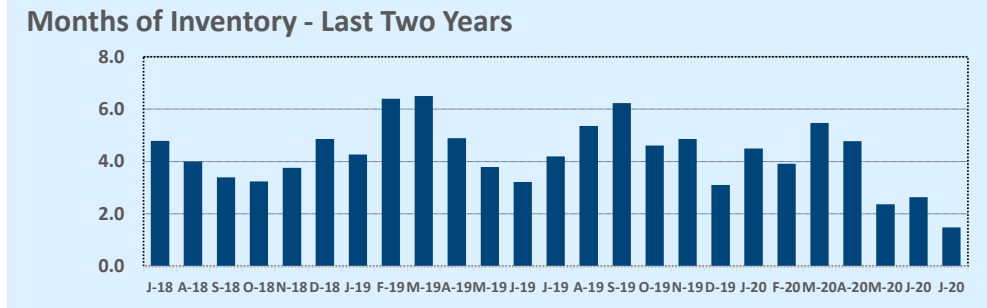
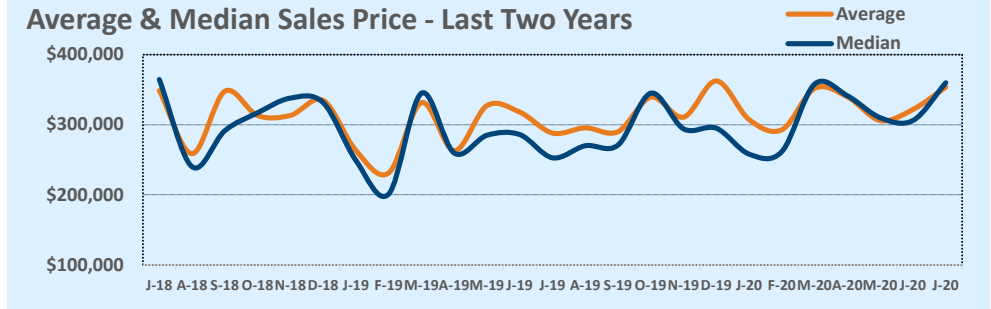
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	39	26	+50.0%	173	137	+26.3%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	39	26	+50.0%	173	137	+26.3%
New Homes Only	11	3	+266.7%	38	17	+123.5%
Resale Only	28	23	+21.7%	135	120	+12.5%
Sales Volume	\$13,787,959	\$7,490,516	+84.1%	\$56,233,254	\$40,490,288	+38.9%
New Listings	35	41	-14.6%	201	229	-12.2%
Pending	26	21	+23.8%	202	142	+42.3%
Withdrawn	5	5	--	24	22	+9.1%
Expired	2	3	-33.3%	13	18	-27.8%
Months of Inventory	1.5	4.2	-64.5%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	1	--	6	7	34
\$150,000- \$199,999	5	3	113	22	24	127
\$200,000- \$249,999	2	8	178	20	25	132
\$250,000- \$299,999	3	2	105	20	19	65
\$300,000- \$349,999	2	5	53	33	26	79
\$350,000- \$399,999	5	9	201	25	25	126
\$400,000- \$449,999	3	3	144	18	17	98
\$450,000- \$499,999	3	4	107	24	16	97
\$500,000- \$549,999	--	2	23	9	10	55
\$550,000- \$599,999	4	--	--	7	2	2
\$600,000- \$699,999	4	1	49	12	1	49
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	1	3	2	1	3
\$900,000- \$999,999	1	--	--	1	--	--
\$1M - \$1.99M	1	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	35	39	128	201	173	97

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$360,106	\$291,263	+23.6%	\$333,265	\$300,656	+10.8%
List Price/SqFt	\$146	\$143	+2.6%	\$147	\$142	+4.0%
Sold Price	\$353,537	\$288,097	+22.7%	\$325,048	\$295,550	+10.0%
Sold Price/SqFt	\$144	\$142	+1.7%	\$144	\$140	+2.9%
Sold Price / Orig LP	97.2%	97.9%	-0.7%	96.2%	96.9%	-0.8%
DOM	128	33	+287.6%	97	67	+45.9%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$359,900	\$262,000	+37.4%	\$339,000	\$269,000	+26.0%
List Price/SqFt	\$144	\$145	-0.7%	\$143	\$141	+1.2%
Sold Price	\$359,900	\$252,750	+42.4%	\$324,900	\$263,015	+23.5%
Sold Price/SqFt	\$144	\$145	-0.7%	\$141	\$139	+1.7%
Sold Price / Orig LP	97.8%	97.9%	-0.2%	97.9%	97.3%	+0.6%
DOM	78	11	+609.1%	49	28	+75.0%



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MLS Area CC

Residential Statistics

Independence Title

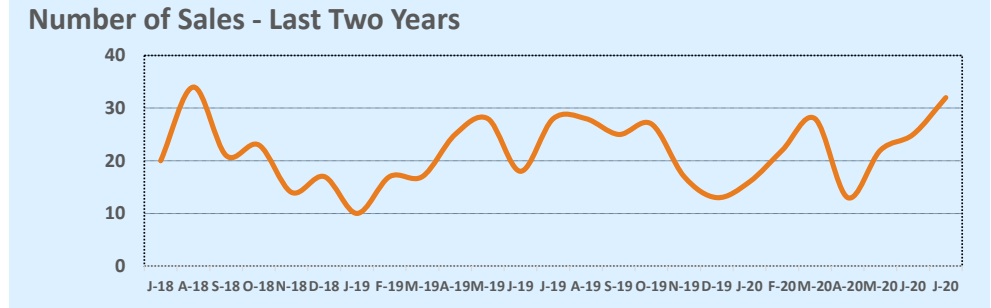
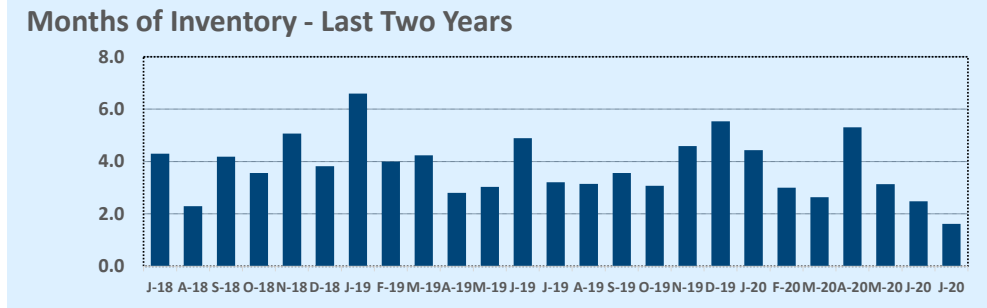
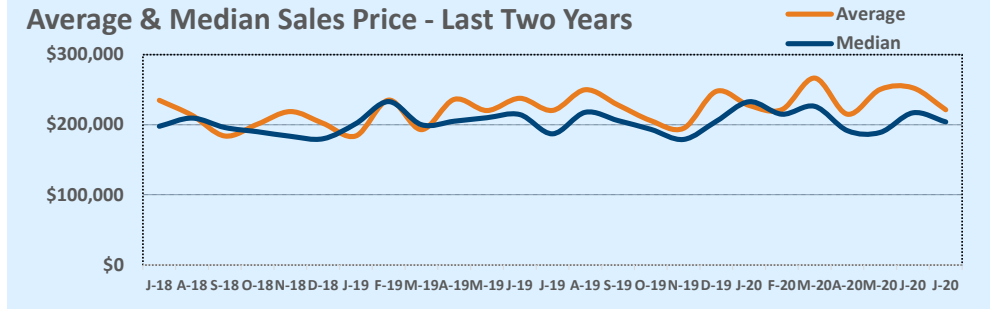
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	32	28	+14.3%	158	143	+10.5%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	32	28	+14.3%	158	143	+10.5%
New Homes Only	--	1	--	9	6	+50.0%
Resale Only	32	27	+18.5%	149	137	+8.8%
Sales Volume	\$7,081,900	\$6,171,405	+14.8%	\$37,678,247	\$31,640,564	+19.1%
New Listings	26	36	-27.8%	204	242	-15.7%
Pending	32	29	+10.3%	187	158	+18.4%
Withdrawn	2	3	-33.3%	27	35	-22.9%
Expired	2	1	+100.0%	16	13	+23.1%
Months of Inventory	1.6	3.2	-49.4%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	3	46	23	23	47
\$150,000- \$199,999	5	11	73	54	49	53
\$200,000- \$249,999	8	10	30	50	34	53
\$250,000- \$299,999	6	5	81	37	23	68
\$300,000- \$349,999	--	--	--	8	5	59
\$350,000- \$399,999	1	--	--	10	10	98
\$400,000- \$449,999	1	2	147	5	5	96
\$450,000- \$499,999	2	1	151	6	6	96
\$500,000- \$549,999	--	--	--	4	--	--
\$550,000- \$599,999	--	--	--	2	--	--
\$600,000- \$699,999	--	--	--	3	1	150
\$700,000- \$799,999	--	--	--	--	1	141
\$800,000- \$899,999	1	--	--	1	1	126
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	1	--	--
Totals	26	32	65	204	158	62

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$228,344	\$232,439	-1.8%	\$245,078	\$228,863	+7.1%
List Price/SqFt	\$129	\$133	-3.2%	\$141	\$139	+1.3%
Sold Price	\$221,309	\$220,407	+0.4%	\$238,470	\$221,263	+7.8%
Sold Price/SqFt	\$125	\$127	-1.2%	\$137	\$134	+2.0%
Sold Price / Orig LP	92.2%	90.9%	+1.5%	93.8%	94.4%	-0.6%
DOM	65	73	-11.1%	62	59	+3.9%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$199,950	\$187,250	+6.8%	\$215,000	\$209,000	+2.9%
List Price/SqFt	\$125	\$126	-0.7%	\$133	\$130	+2.8%
Sold Price	\$204,000	\$187,000	+9.1%	\$210,875	\$206,000	+2.4%
Sold Price/SqFt	\$125	\$119	+5.3%	\$132	\$125	+5.7%
Sold Price / Orig LP	94.6%	92.1%	+2.7%	96.0%	97.0%	-1.0%
DOM	36	56	-35.1%	32	37	-14.9%



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MLS Area CLN

Residential Statistics



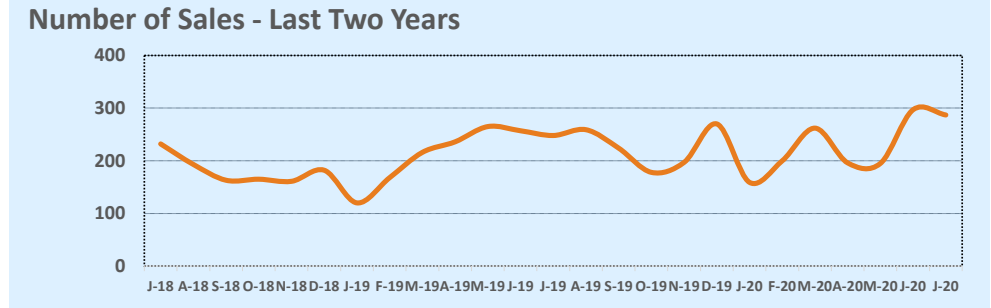
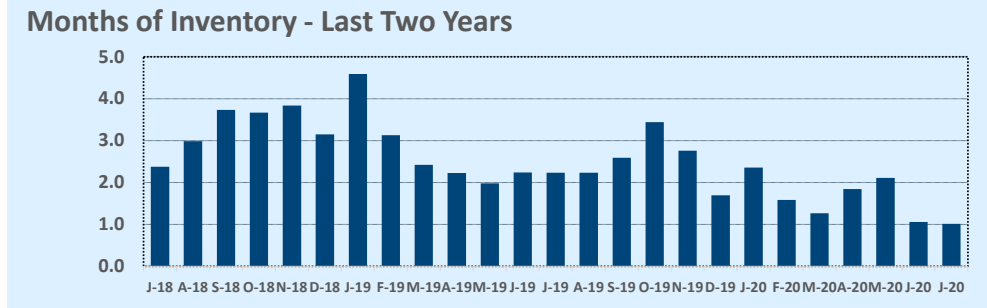
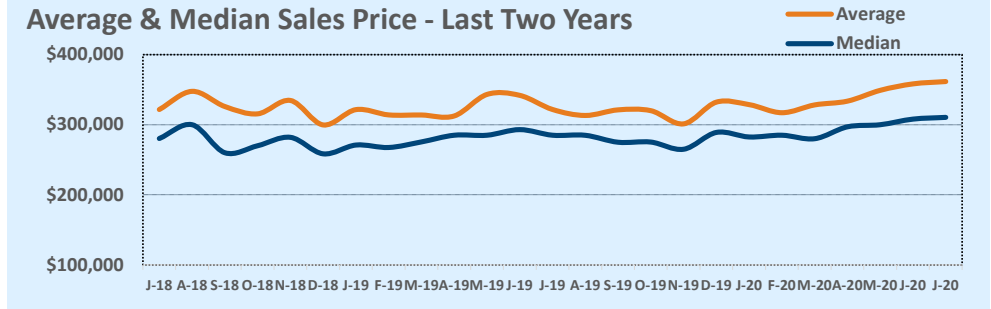
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	286	242	+18.2%	1,583	1,496	+5.8%
Condo/TH Sales	1	6	-83.3%	13	14	-7.1%
Total Sales	287	248	+15.7%	1,596	1,510	+5.7%
New Homes Only	31	38	-18.4%	224	278	-19.4%
Resale Only	256	210	+21.9%	1,372	1,232	+11.4%
Sales Volume	\$103,789,377	\$79,790,019	+30.1%	\$545,351,629	\$491,495,423	+11.0%
New Listings	263	284	-7.4%	1,848	1,864	-0.9%
Pending	297	250	+18.8%	1,805	1,659	+8.8%
Withdrawn	4	20	-80.0%	66	149	-55.7%
Expired	10	4	+150.0%	28	45	-37.8%
Months of Inventory	1.0	2.2	-54.8%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	7	3	3	11
\$150,000- \$199,999	2	--	--	14	12	23
\$200,000- \$249,999	39	43	22	308	349	47
\$250,000- \$299,999	72	88	36	558	461	54
\$300,000- \$349,999	43	42	24	290	251	48
\$350,000- \$399,999	36	41	61	209	155	66
\$400,000- \$449,999	23	19	48	125	111	60
\$450,000- \$499,999	20	19	56	112	84	53
\$500,000- \$549,999	12	8	53	80	53	42
\$550,000- \$599,999	6	5	39	46	39	55
\$600,000- \$699,999	4	6	53	45	33	101
\$700,000- \$799,999	1	6	67	19	19	49
\$800,000- \$899,999	3	5	34	22	15	54
\$900,000- \$999,999	1	3	89	7	5	55
\$1M - \$1.99M	1	1	75	9	6	114
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	1	--	--
Totals	263	287	40	1,848	1,596	53

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$364,144	\$325,438	+11.9%	\$344,619	\$330,310	+4.3%
List Price/SqFt	\$154	\$143	+7.4%	\$150	\$143	+5.5%
Sold Price	\$361,635	\$321,734	+12.4%	\$341,699	\$325,494	+5.0%
Sold Price/SqFt	\$153	\$141	+7.9%	\$149	\$141	+6.1%
Sold Price / Orig LP	99.1%	97.7%	+1.4%	98.4%	97.4%	+1.0%
DOM	40	55	-27.5%	53	68	-21.7%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$310,000	\$287,495	+7.8%	\$299,500	\$285,000	+5.1%
List Price/SqFt	\$153	\$141	+8.2%	\$149	\$140	+6.2%
Sold Price	\$310,490	\$285,000	+8.9%	\$295,000	\$283,996	+3.9%
Sold Price/SqFt	\$153	\$139	+10.3%	\$148	\$138	+7.1%
Sold Price / Orig LP	99.1%	98.4%	+0.7%	99.0%	98.1%	+0.9%
DOM	14	26	-45.1%	21	33	-35.4%



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MLS Area CLS

Residential Statistics



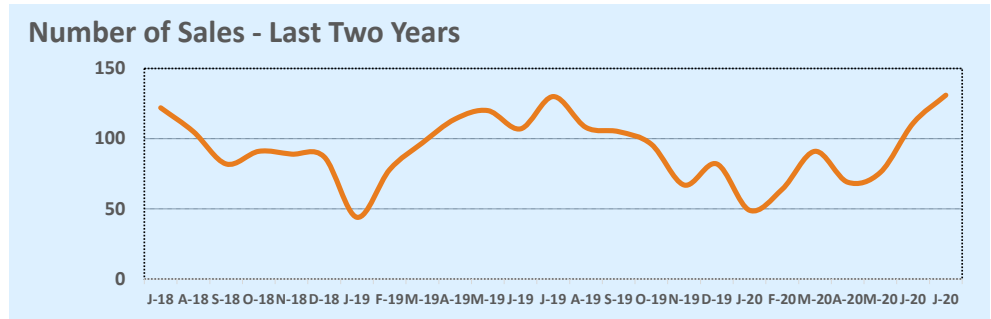
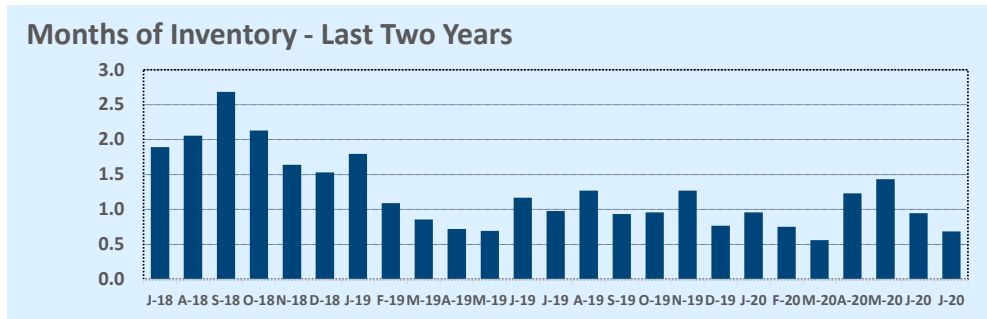
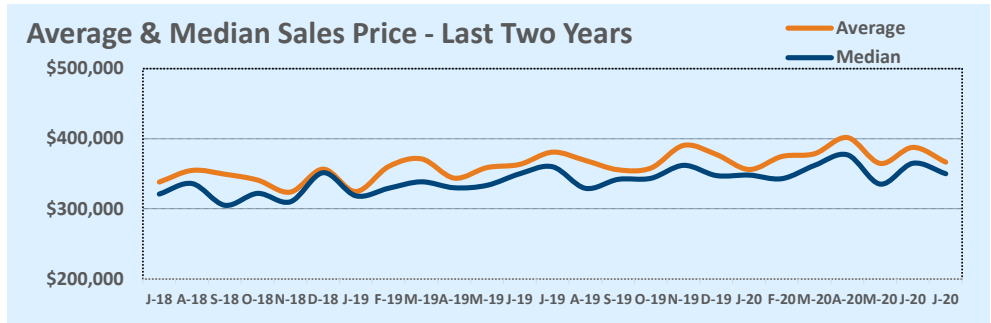
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	113	121	-6.6%	525	627	-16.3%
Condo/TH Sales	18	9	+100.0%	66	63	+4.8%
Total Sales	131	130	+0.8%	591	690	-14.3%
New Homes Only	1	1	--	7	28	-75.0%
Resale Only	130	129	+0.8%	584	662	-11.8%
Sales Volume	\$48,021,647	\$49,507,911	-3.0%	\$222,365,607	\$249,043,788	-10.7%
New Listings	120	122	-1.6%	748	805	-7.1%
Pending	112	104	+7.7%	657	735	-10.6%
Withdrawn	10	9	+11.1%	37	40	-7.5%
Expired	1	--	--	9	18	-50.0%
Months of Inventory	0.7	1.0	-29.7%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	3	76
\$150,000- \$199,999	--	--	--	5	6	32
\$200,000- \$249,999	6	6	16	35	30	15
\$250,000- \$299,999	13	22	24	96	91	25
\$300,000- \$349,999	28	36	18	182	145	18
\$350,000- \$399,999	33	26	16	177	126	22
\$400,000- \$449,999	18	23	26	113	85	20
\$450,000- \$499,999	10	9	28	55	29	23
\$500,000- \$549,999	4	3	19	37	38	29
\$550,000- \$599,999	3	4	2	17	17	12
\$600,000- \$699,999	3	1	26	15	12	29
\$700,000- \$799,999	1	--	--	6	3	6
\$800,000- \$899,999	1	1	3	3	1	3
\$900,000- \$999,999	--	--	--	5	4	71
\$1M - \$1.99M	--	--	--	1	1	10
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	120	131	20	748	591	22

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$364,780	\$383,497	-4.9%	\$375,847	\$363,910	+3.3%
List Price/SqFt	\$167	\$157	+6.4%	\$166	\$154	+7.4%
Sold Price	\$366,577	\$380,830	-3.7%	\$376,253	\$360,933	+4.2%
Sold Price/SqFt	\$167	\$156	+7.4%	\$166	\$153	+8.3%
Sold Price / Orig LP	99.7%	98.5%	+1.2%	99.5%	98.7%	+0.8%
DOM	20	18	+9.2%	22	30	-28.4%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$349,000	\$362,500	-3.7%	\$350,000	\$340,000	+2.9%
List Price/SqFt	\$166	\$155	+6.6%	\$164	\$153	+7.5%
Sold Price	\$350,000	\$360,000	-2.8%	\$353,000	\$338,754	+4.2%
Sold Price/SqFt	\$166	\$153	+8.7%	\$164	\$152	+8.5%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	99.3%	+0.7%
DOM	7	8	-6.7%	6	8	-25.0%



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MLS Area CM

Residential Statistics



July 2020

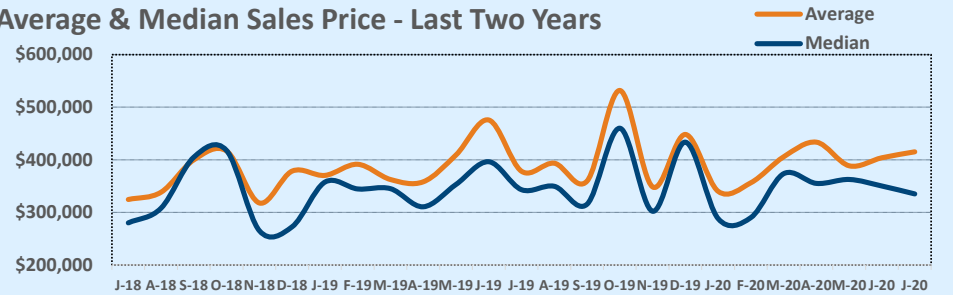
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	51	28	+82.1%	254	221	+14.9%
Condo/TH Sales	1	1	--	7	9	-22.2%
Total Sales	52	29	+79.3%	261	230	+13.5%
New Homes Only	6	4	+50.0%	44	28	+57.1%
Resale Only	46	25	+84.0%	217	202	+7.4%
Sales Volume	\$21,586,103	\$10,965,278	+96.9%	\$103,598,925	\$90,991,127	+13.9%
New Listings	60	60	--	361	387	-6.7%
Pending	54	39	+38.5%	311	247	+25.9%
Withdrawn	2	5	-60.0%	37	40	-7.5%
Expired	1	4	-75.0%	34	38	-10.5%
Months of Inventory	1.9	6.0	-67.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$420,995	\$385,462	+9.2%	\$408,972	\$403,754	+1.3%
List Price/SqFt	\$183	\$164	+11.5%	\$177	\$173	+2.3%
Sold Price	\$415,117	\$378,113	+9.8%	\$396,931	\$395,614	+0.3%
Sold Price/SqFt	\$180	\$161	+12.0%	\$173	\$170	+1.8%
Sold Price / Orig LP	97.8%	96.5%	+1.3%	95.6%	96.5%	-1.0%
DOM	72	67	+6.8%	74	66	+13.0%

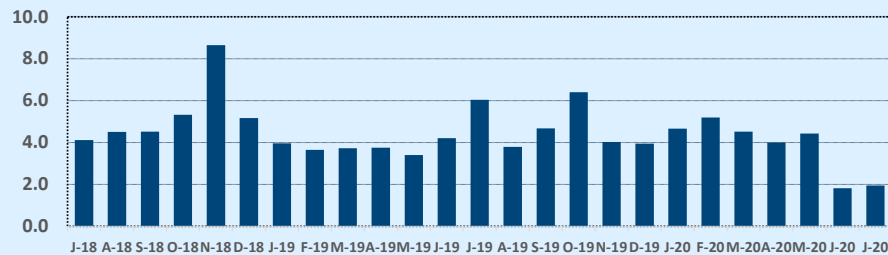
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$335,000	\$349,999	-4.3%	\$335,000	\$367,000	-8.7%
List Price/SqFt	\$176	\$164	+7.4%	\$174	\$166	+4.8%
Sold Price	\$335,000	\$343,000	-2.3%	\$335,000	\$351,761	-4.8%
Sold Price/SqFt	\$170	\$157	+8.2%	\$171	\$163	+5.1%
Sold Price / Orig LP	98.8%	97.6%	+1.2%	96.9%	98.1%	-1.2%
DOM	47	30	+55.0%	48	36	+33.3%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	--	9	9	49
\$150,000- \$199,999	5	3	104	18	20	61
\$200,000- \$249,999	5	2	49	31	29	40
\$250,000- \$299,999	2	8	15	53	50	58
\$300,000- \$349,999	15	16	55	64	30	54
\$350,000- \$399,999	8	4	90	39	25	62
\$400,000- \$449,999	5	6	120	23	24	132
\$450,000- \$499,999	2	5	72	24	19	87
\$500,000- \$549,999	3	1	134	12	12	81
\$550,000- \$599,999	3	--	--	22	8	84
\$600,000- \$699,999	5	2	148	22	15	103
\$700,000- \$799,999	2	1	103	10	5	116
\$800,000- \$899,999	1	--	--	8	5	134
\$900,000- \$999,999	1	1	12	7	3	120
\$1M - \$1.99M	3	2	173	16	7	121
\$2M - \$2.99M	--	--	--	3	--	--
\$3M+	--	--	--	--	--	--
Totals	60	52	72	361	261	74

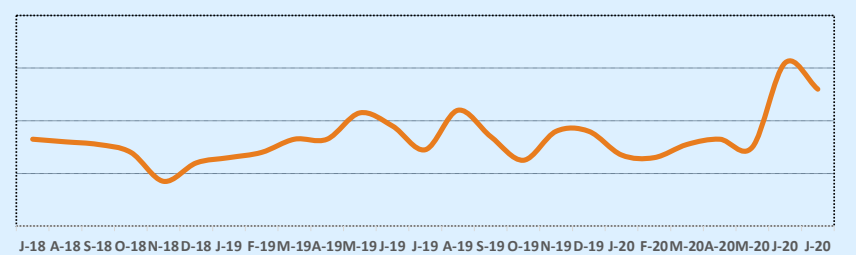
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area DT

Residential Statistics



July 2020

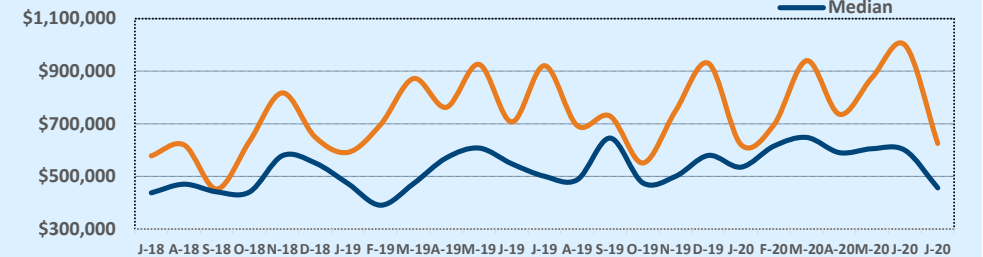
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	--	--	--	--	--	--
Condo/TH Sales	25	27	-7.4%	144	169	-14.8%
Total Sales	25	27	-7.4%	144	169	-14.8%
New Homes Only	1	1	--	13	5	+160.0%
Resale Only	24	26	-7.7%	131	164	-20.1%
Sales Volume	\$15,626,558	\$24,866,750	-37.2%	\$114,805,408	\$137,330,647	-16.4%
New Listings	78	50	+56.0%	347	288	+20.5%
Pending	20	26	-23.1%	145	180	-19.4%
Withdrawn	9	8	+12.5%	54	53	+1.9%
Expired	9	6	+50.0%	29	29	--
Months of Inventory	7.2	4.7	+55.1%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	1	6
\$200,000- \$249,999	1	1	18	4	4	59
\$250,000- \$299,999	--	--	--	6	3	99
\$300,000- \$349,999	1	5	51	10	10	67
\$350,000- \$399,999	5	2	107	18	9	44
\$400,000- \$449,999	8	4	57	28	14	95
\$450,000- \$499,999	7	2	54	36	11	63
\$500,000- \$549,999	7	3	59	22	19	79
\$550,000- \$599,999	9	2	121	23	7	69
\$600,000- \$699,999	10	--	--	35	14	43
\$700,000- \$799,999	4	--	--	15	4	122
\$800,000- \$899,999	1	1	10	26	6	40
\$900,000- \$999,999	4	1	39	19	7	48
\$1M - \$1.99M	14	4	23	80	29	51
\$2M - \$2.99M	5	--	--	14	3	313
\$3M+	2	--	--	11	3	64
Totals	78	25	55	347	144	69

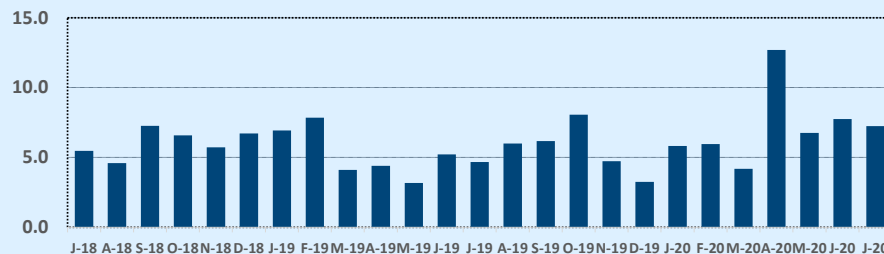
Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$637,059	\$955,487	-33.3%	\$827,752	\$838,726	-1.3%
List Price/SqFt	\$609	\$624	-2.5%	\$651	\$609	+7.0%
Sold Price	\$625,062	\$920,991	-32.1%	\$797,260	\$812,607	-1.9%
Sold Price/SqFt	\$596	\$610	-2.3%	\$633	\$592	+6.8%
Sold Price / Orig LP	95.1%	96.6%	-1.6%	95.6%	95.2%	+0.5%
DOM	55	56	-0.7%	69	84	-18.2%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$465,000	\$539,850	-13.9%	\$565,000	\$555,000	+1.8%
List Price/SqFt	\$584	\$628	-6.9%	\$610	\$588	+3.8%
Sold Price	\$456,000	\$500,000	-8.8%	\$557,500	\$540,350	+3.2%
Sold Price/SqFt	\$580	\$620	-6.5%	\$598	\$569	+5.0%
Sold Price / Orig LP	96.4%	98.2%	-1.8%	96.8%	96.7%	+0.1%
DOM	39	30	+30.0%	41	55	-25.5%

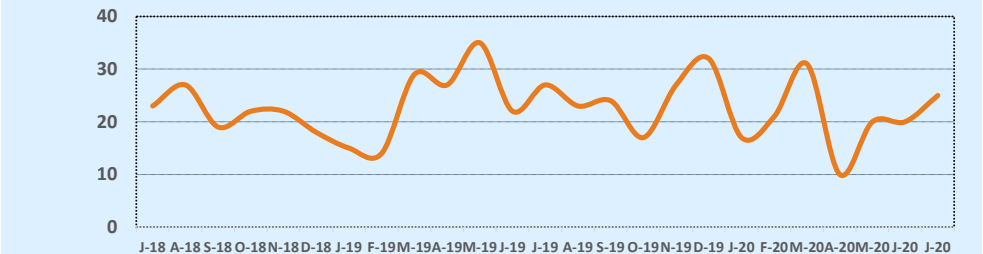
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area EL

Residential Statistics

Independence Title

July 2020

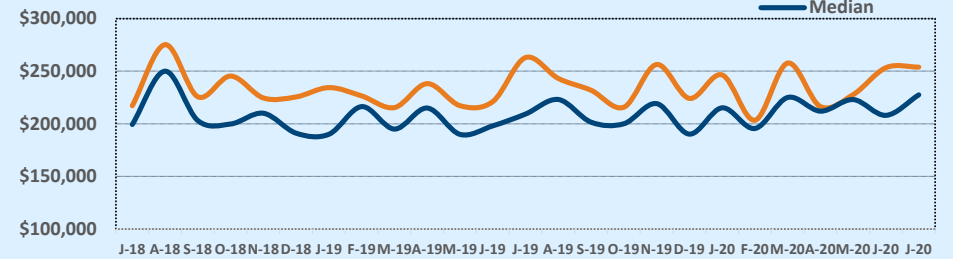
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	35	35	--	180	185	-2.7%
Condo/TH Sales	--	1	--	3	1	+200.0%
Total Sales	35	36	-2.8%	183	186	-1.6%
New Homes Only	4	5	-20.0%	35	29	+20.7%
Resale Only	31	31	--	148	157	-5.7%
Sales Volume	\$8,886,575	\$9,467,120	-6.1%	\$44,269,859	\$43,346,145	+2.1%
New Listings	55	37	+48.6%	269	240	+12.1%
Pending	37	25	+48.0%	216	191	+13.1%
Withdrawn	2	4	-50.0%	25	22	+13.6%
Expired	3	2	+50.0%	16	12	+33.3%
Months of Inventory	1.5	2.0	-24.7%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	13	11	5	49
\$150,000- \$199,999	9	9	37	79	65	27
\$200,000- \$249,999	28	12	66	90	60	64
\$250,000- \$299,999	8	6	37	30	22	64
\$300,000- \$349,999	3	1	31	18	9	63
\$350,000- \$399,999	4	2	9	12	10	87
\$400,000- \$449,999	--	3	22	5	5	48
\$450,000- \$499,999	1	1	3	5	2	5
\$500,000- \$549,999	--	--	--	1	1	177
\$550,000- \$599,999	--	--	--	2	--	--
\$600,000- \$699,999	--	--	--	5	2	104
\$700,000- \$799,999	--	--	--	4	2	71
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	2	--	--
\$1M - \$1.99M	1	--	--	4	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	55	35	42	269	183	52

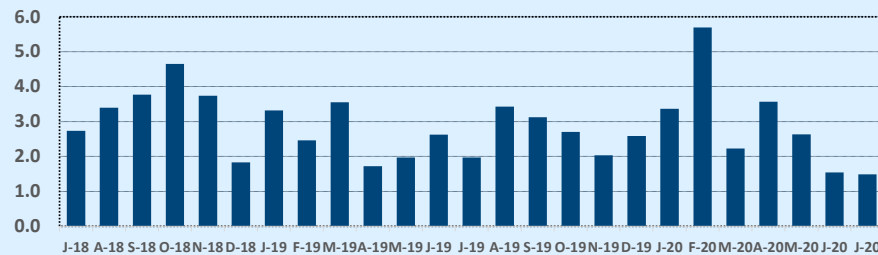
Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$255,843	\$266,823	-4.1%	\$246,847	\$235,555	+4.8%
List Price/SqFt	\$143	\$146	-2.1%	\$140	\$133	+5.1%
Sold Price	\$253,902	\$262,976	-3.5%	\$241,912	\$233,044	+3.8%
Sold Price/SqFt	\$141	\$144	-2.2%	\$137	\$132	+3.8%
Sold Price / Orig LP	99.0%	97.7%	+1.3%	97.1%	97.7%	-0.6%
DOM	42	61	-30.2%	52	63	-18.1%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$223,500	\$214,438	+4.2%	\$217,000	\$204,948	+5.9%
List Price/SqFt	\$137	\$137	+0.3%	\$133	\$128	+4.3%
Sold Price	\$227,500	\$209,233	+8.7%	\$215,000	\$202,000	+6.4%
Sold Price/SqFt	\$143	\$135	+5.9%	\$132	\$124	+6.9%
Sold Price / Orig LP	100.0%	98.1%	+1.9%	99.3%	98.5%	+0.9%
DOM	10	25	-60.0%	22	28	-20.0%

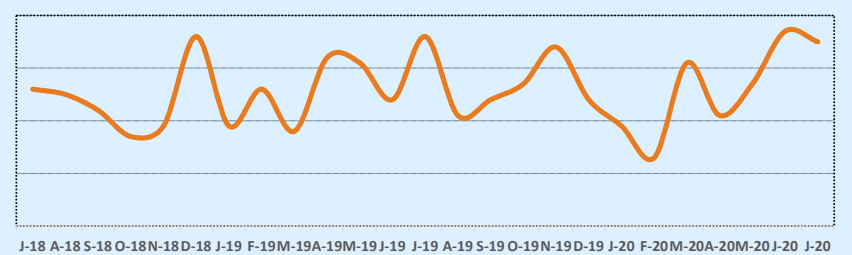
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area FC

Residential Statistics

Independence Title

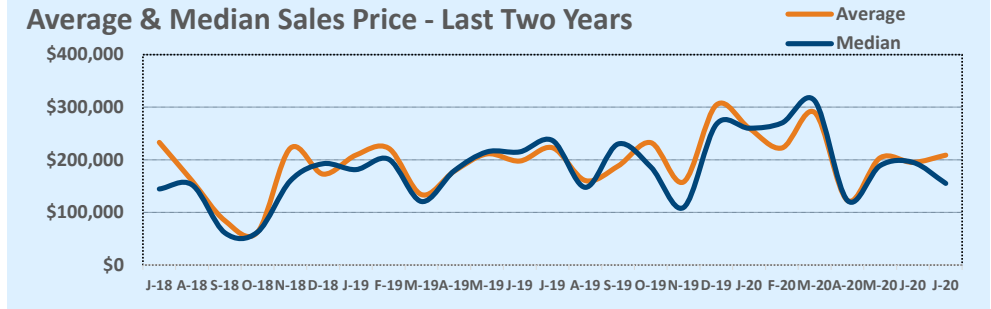
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	13	4	+225.0%	37	43	-14.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	13	4	+225.0%	37	43	-14.0%
New Homes Only	--	--	--	2	--	--
Resale Only	13	4	+225.0%	35	43	-18.6%
Sales Volume	\$2,713,900	\$891,250	+204.5%	\$8,184,600	\$8,147,925	+0.5%
New Listings	7	6	+16.7%	60	73	-17.8%
Pending	6	8	-25.0%	41	48	-14.6%
Withdrawn	--	1	--	11	9	+22.2%
Expired	2	1	+100.0%	15	11	+36.4%
Months of Inventory	2.5	11.0	-77.6%	N/A	N/A	--

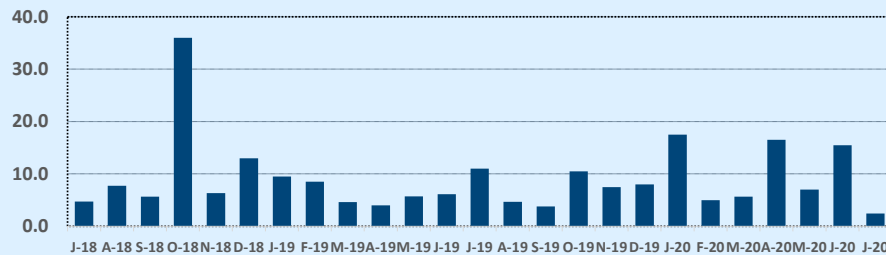
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	6	50	16	12	59
\$150,000- \$199,999	3	2	71	16	6	109
\$200,000- \$249,999	--	2	118	6	5	98
\$250,000- \$299,999	--	--	--	7	4	155
\$300,000- \$349,999	--	2	55	2	6	130
\$350,000- \$399,999	1	--	--	3	3	237
\$400,000- \$449,999	--	--	--	2	--	--
\$450,000- \$499,999	--	--	--	3	--	--
\$500,000- \$549,999	--	--	--	2	--	--
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	--	1	7	2	1	7
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	7	13	61	60	37	107

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$217,046	\$234,500	-7.4%	\$234,211	\$197,232	+18.7%
List Price/SqFt	\$124	\$114	+8.7%	\$130	\$105	+24.7%
Sold Price	\$208,762	\$222,813	-6.3%	\$221,205	\$189,487	+16.7%
Sold Price/SqFt	\$119	\$108	+10.6%	\$124	\$100	+23.8%
Sold Price / Orig LP	91.3%	88.0%	+3.7%	90.4%	89.7%	+0.7%
DOM	61	128	-52.4%	107	105	+2.2%

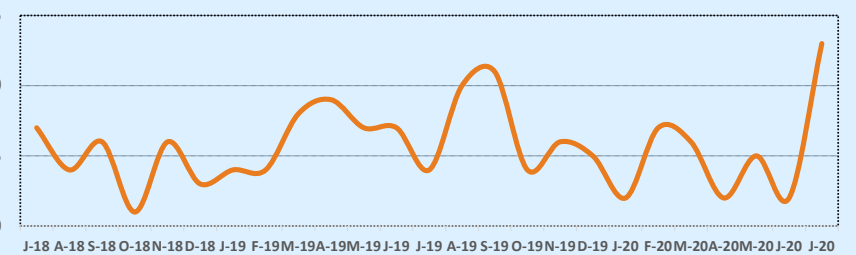
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$153,000	\$249,500	-38.7%	\$219,000	\$208,900	+4.8%
List Price/SqFt	\$88	\$107	-17.5%	\$127	\$108	+17.6%
Sold Price	\$155,000	\$236,625	-34.5%	\$205,000	\$197,000	+4.1%
Sold Price/SqFt	\$88	\$102	-13.1%	\$118	\$103	+15.1%
Sold Price / Orig LP	94.8%	91.1%	+4.1%	94.3%	92.8%	+1.6%
DOM	37	141	-73.7%	70	68	+2.9%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area GP

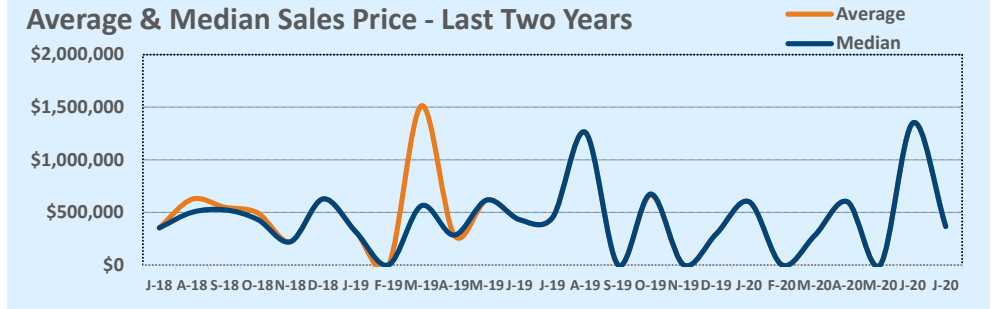
Residential Statistics

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	1	1	--	7	12	-41.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	1	1	--	7	12	-41.7%
New Homes Only	1	--	--	2	2	--
Resale Only	--	1	--	5	10	-50.0%
Sales Volume	\$365,000	\$450,000	-18.9%	\$5,146,000	\$8,276,631	-37.8%
New Listings	5	6	-16.7%	20	25	-20.0%
Pending	--	1	--	6	14	-57.1%
Withdrawn	1	--	--	6	3	+100.0%
Expired	2	1	+100.0%	9	6	+50.0%
Months of Inventory	16.0	16.0	--	N/A	N/A	--

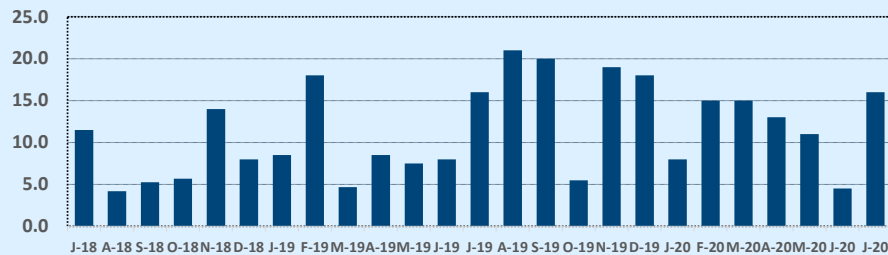
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	1	--	--	2	1	496
\$300,000- \$349,999	--	--	--	2	--	--
\$350,000- \$399,999	--	1	2	2	1	2
\$400,000- \$449,999	1	--	--	3	1	53
\$450,000- \$499,999	1	--	--	1	--	--
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	1	--	--	3	--	--
\$600,000- \$699,999	--	--	--	1	2	100
\$700,000- \$799,999	--	--	--	--	1	144
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	4	--	--
\$2M - \$2.99M	--	--	--	--	1	231
\$3M+	1	--	--	1	--	--
Totals	5	1	2	20	7	161

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$369,988	\$460,000	-19.6%	\$775,927	\$762,175	+1.8%
List Price/SqFt	\$186	\$225	-17.6%	\$278	\$285	-2.3%
Sold Price	\$365,000	\$450,000	-18.9%	\$735,143	\$689,719	+6.6%
Sold Price/SqFt	\$183	\$221	-16.9%	\$265	\$257	+3.2%
Sold Price / Orig LP	98.7%	97.8%	+0.8%	94.2%	89.1%	+5.7%
DOM	2	16	-87.5%	161	104	+54.8%

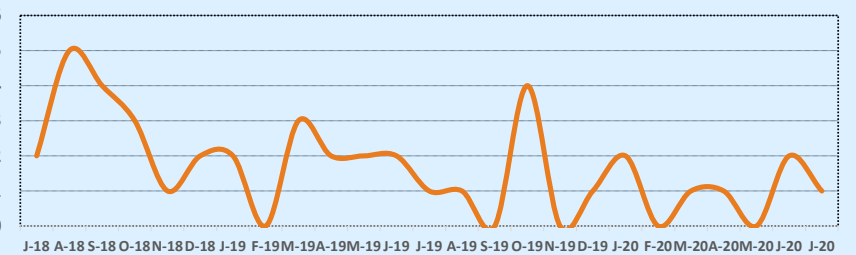
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$369,988	\$460,000	-19.6%	\$649,000	\$412,000	+57.5%
List Price/SqFt	\$186	\$225	-17.6%	\$240	\$229	+4.6%
Sold Price	\$365,000	\$450,000	-18.9%	\$600,000	\$378,000	+58.7%
Sold Price/SqFt	\$183	\$221	-16.9%	\$228	\$210	+8.6%
Sold Price / Orig LP	98.7%	97.8%	+0.8%	95.1%	94.8%	+0.3%
DOM	2	16	-87.5%	144	91	+59.1%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area GTE

Residential Statistics

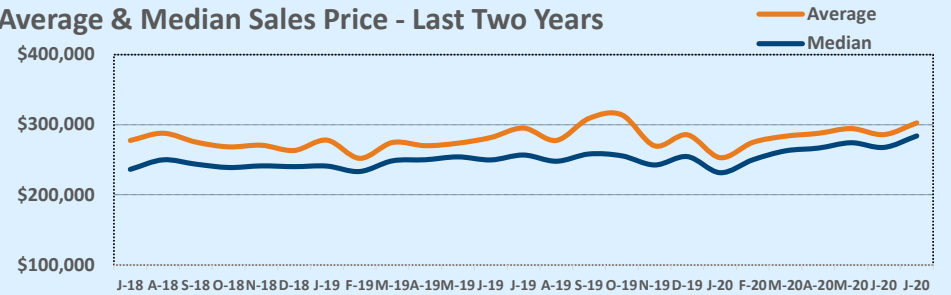
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	85	79	+7.6%	513	454	+13.0%
Condo/TH Sales	4	5	-20.0%	28	37	-24.3%
Total Sales	89	84	+6.0%	541	491	+10.2%
New Homes Only	16	10	+60.0%	116	111	+4.5%
Resale Only	73	74	-1.4%	425	380	+11.8%
Sales Volume	\$26,932,349	\$24,798,132	+8.6%	\$154,255,740	\$135,352,795	+14.0%
New Listings	130	128	+1.6%	744	678	+9.7%
Pending	119	85	+40.0%	665	525	+26.7%
Withdrawn	8	13	-38.5%	51	44	+15.9%
Expired	1	3	-66.7%	37	27	+37.0%
Months of Inventory	1.8	3.0	-40.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$305,513	\$298,843	+2.2%	\$288,832	\$279,858	+3.2%
List Price/SqFt	\$152	\$159	-4.4%	\$151	\$149	+1.1%
Sold Price	\$302,611	\$295,216	+2.5%	\$285,131	\$275,668	+3.4%
Sold Price/SqFt	\$151	\$157	-4.1%	\$149	\$147	+1.4%
Sold Price / Orig LP	98.2%	98.4%	-0.1%	98.0%	97.1%	+1.0%
DOM	45	57	-20.8%	60	70	-13.7%

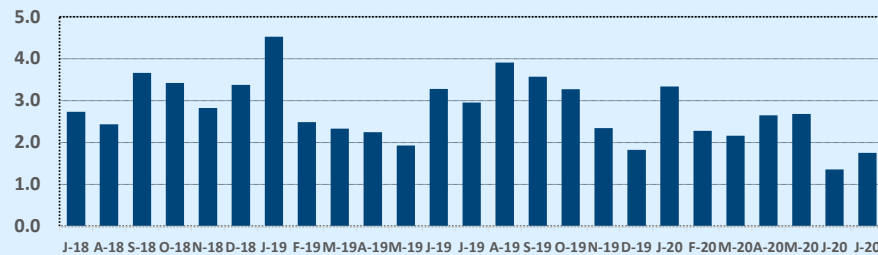
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$285,990	\$257,245	+11.2%	\$266,575	\$250,000	+6.6%
List Price/SqFt	\$148	\$152	-2.8%	\$147	\$145	+1.4%
Sold Price	\$283,990	\$256,750	+10.6%	\$262,749	\$248,990	+5.5%
Sold Price/SqFt	\$149	\$148	+0.9%	\$145	\$142	+1.9%
Sold Price / Orig LP	99.0%	97.9%	+1.0%	98.7%	97.8%	+0.9%
DOM	32	32	+1.6%	34	40	-15.0%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	5	4	5
\$150,000- \$199,999	4	4	21	25	18	30
\$200,000- \$249,999	27	19	48	189	188	61
\$250,000- \$299,999	64	32	48	295	178	61
\$300,000- \$349,999	15	13	41	97	69	65
\$350,000- \$399,999	6	11	56	53	36	71
\$400,000- \$449,999	2	6	41	13	22	81
\$450,000- \$499,999	1	1	55	24	11	37
\$500,000- \$549,999	2	2	18	16	9	29
\$550,000- \$599,999	4	--	--	8	2	42
\$600,000- \$699,999	3	1	1	7	3	79
\$700,000- \$799,999	2	--	--	3	--	--
\$800,000- \$899,999	--	--	--	1	1	1
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	6	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	1	--	--
Totals	130	89	45	744	541	60

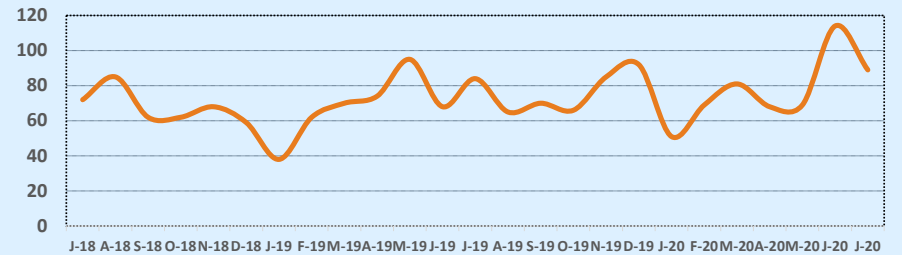
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area GTW

Residential Statistics



July 2020

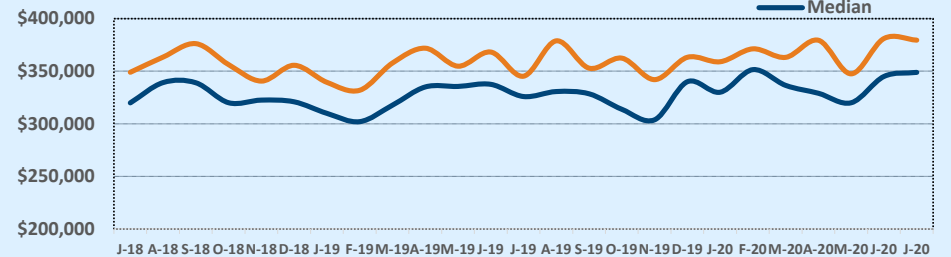
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	281	211	+33.2%	1,306	1,163	+12.3%
Condo/TH Sales	2	1	+100.0%	8	12	-33.3%
Total Sales	283	212	+33.5%	1,314	1,175	+11.8%
New Homes Only	39	16	+143.8%	205	186	+10.2%
Resale Only	244	196	+24.5%	1,109	989	+12.1%
Sales Volume	\$107,409,696	\$73,193,116	+46.7%	\$486,821,491	\$417,198,290	+16.7%
New Listings	296	222	+33.3%	1,644	1,663	-1.1%
Pending	276	203	+36.0%	1,508	1,281	+17.7%
Withdrawn	28	36	-22.2%	124	160	-22.5%
Expired	10	20	-50.0%	63	104	-39.4%
Months of Inventory	1.4	3.2	-57.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$384,844	\$350,689	+9.7%	\$377,813	\$361,983	+4.4%
List Price/SqFt	\$162	\$152	+6.1%	\$161	\$156	+3.3%
Sold Price	\$379,540	\$345,251	+9.9%	\$370,488	\$355,062	+4.3%
Sold Price/SqFt	\$160	\$150	+6.3%	\$158	\$153	+3.4%
Sold Price / Orig LP	97.7%	96.9%	+0.8%	97.2%	96.3%	+1.0%
DOM	62	68	-8.0%	75	85	-11.4%

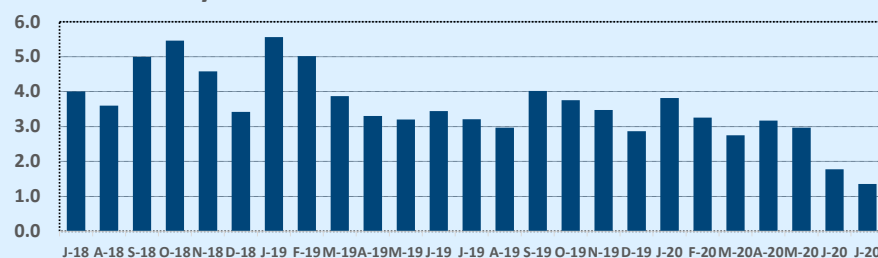
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$350,000	\$329,900	+6.1%	\$343,546	\$332,000	+3.5%
List Price/SqFt	\$162	\$150	+7.8%	\$158	\$154	+2.8%
Sold Price	\$348,888	\$325,889	+7.1%	\$337,387	\$327,500	+3.0%
Sold Price/SqFt	\$160	\$149	+7.3%	\$156	\$151	+3.0%
Sold Price / Orig LP	98.3%	97.3%	+1.0%	97.9%	97.2%	+0.7%
DOM	33	47	-29.8%	47	52	-9.6%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	4	1	2
\$150,000- \$199,999	--	1	4	10	13	30
\$200,000- \$249,999	14	26	29	125	155	54
\$250,000- \$299,999	40	60	59	306	308	74
\$300,000- \$349,999	52	56	65	299	234	78
\$350,000- \$399,999	65	50	64	288	206	85
\$400,000- \$449,999	38	27	68	211	139	64
\$450,000- \$499,999	25	19	56	125	79	97
\$500,000- \$549,999	12	15	81	60	51	88
\$550,000- \$599,999	9	12	103	52	51	82
\$600,000- \$699,999	20	5	76	79	37	76
\$700,000- \$799,999	12	10	65	36	21	65
\$800,000- \$899,999	3	1	34	26	9	89
\$900,000- \$999,999	3	--	--	9	5	92
\$1M - \$1.99M	2	1	94	12	4	72
\$2M - \$2.99M	--	--	--	1	1	60
\$3M+	--	--	--	1	--	--
Totals	296	283	62	1,644	1,314	75

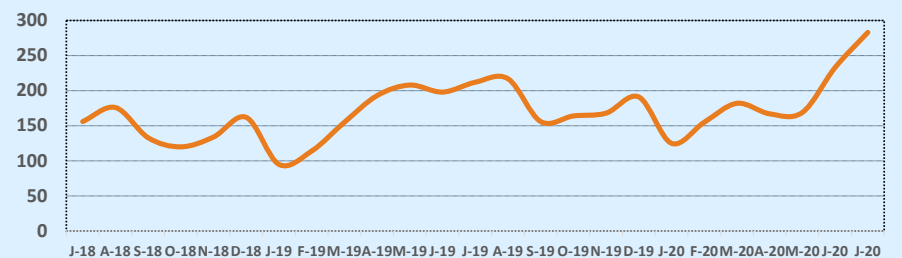
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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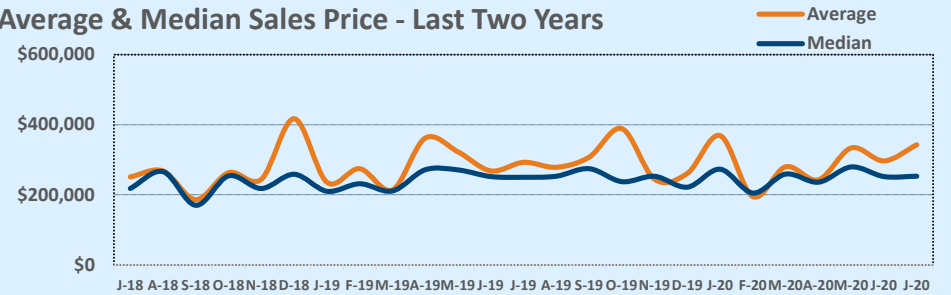
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	29	20	+45.0%	92	88	+4.5%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	29	20	+45.0%	92	88	+4.5%
New Homes Only	3	2	+50.0%	6	7	-14.3%
Resale Only	26	18	+44.4%	86	81	+6.2%
Sales Volume	\$9,938,803	\$5,853,999	+69.8%	\$27,574,559	\$24,883,637	+10.8%
New Listings	64	22	+190.9%	232	161	+44.1%
Pending	41	23	+78.3%	154	103	+49.5%
Withdrawn	--	4	--	10	21	-52.4%
Expired	1	--	--	15	5	+200.0%
Months of Inventory	3.4	3.4	+1.9%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$356,736	\$300,330	+18.8%	\$311,359	\$290,047	+7.3%
List Price/SqFt	\$161	\$146	+10.3%	\$150	\$142	+6.3%
Sold Price	\$342,717	\$292,700	+17.1%	\$299,723	\$282,769	+6.0%
Sold Price/SqFt	\$155	\$143	+8.9%	\$146	\$139	+5.2%
Sold Price / Orig LP	94.8%	97.4%	-2.7%	94.6%	97.0%	-2.4%
DOM	49	60	-18.1%	60	54	+11.3%

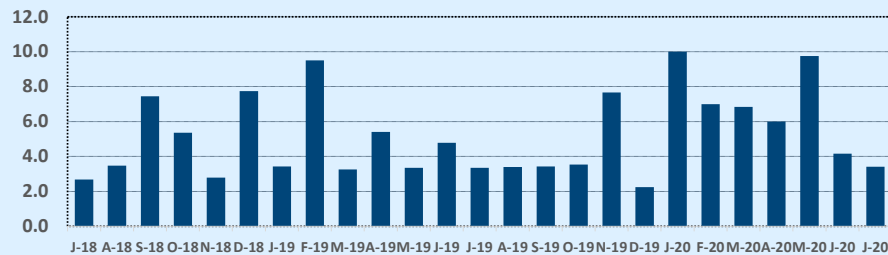
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$259,000	\$252,000	+2.8%	\$250,420	\$250,000	+0.2%
List Price/SqFt	\$139	\$126	+10.3%	\$135	\$128	+5.6%
Sold Price	\$253,000	\$250,000	+1.2%	\$249,400	\$250,000	-0.2%
Sold Price/SqFt	\$138	\$126	+9.3%	\$135	\$126	+6.8%
Sold Price / Orig LP	97.4%	98.1%	-0.7%	97.4%	98.2%	-0.9%
DOM	35	47	-24.7%	42	33	+27.7%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	35	10	7	46
\$150,000- \$199,999	4	3	54	14	9	56
\$200,000- \$249,999	33	9	42	100	30	50
\$250,000- \$299,999	15	6	27	49	18	44
\$300,000- \$349,999	1	3	44	11	6	80
\$350,000- \$399,999	1	--	--	5	6	109
\$400,000- \$449,999	--	2	66	5	4	53
\$450,000- \$499,999	1	2	155	6	3	108
\$500,000- \$549,999	--	2	36	4	4	48
\$550,000- \$599,999	1	--	--	6	--	--
\$600,000- \$699,999	4	--	--	9	4	130
\$700,000- \$799,999	3	--	--	6	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	1	1	43	6	1	43
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	64	29	49	232	92	60

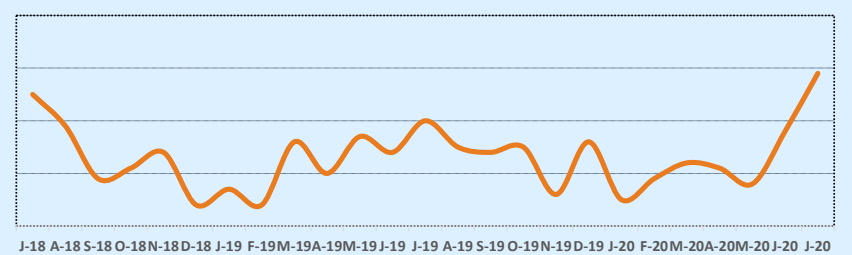
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area GZ

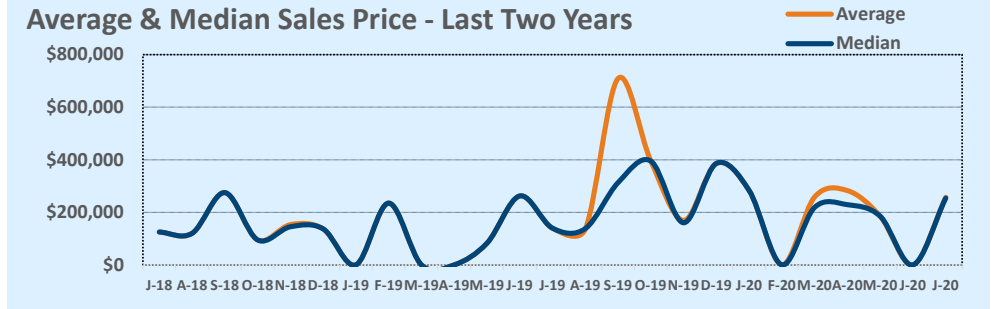
Residential Statistics

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	4	2	+100.0%	12	6	+100.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	4	2	+100.0%	12	6	+100.0%
New Homes Only	--	--	--	2	--	--
Resale Only	4	2	+100.0%	10	6	+66.7%
Sales Volume	\$1,027,925	\$279,000	+268.4%	\$3,119,925	\$1,093,750	+185.3%
New Listings	8	7	+14.3%	25	23	+8.7%
Pending	2	5	-60.0%	12	11	+9.1%
Withdrawn	3	1	+200.0%	5	3	+66.7%
Expired	--	1	--	3	8	-62.5%
Months of Inventory	4.3	6.0	-29.2%	N/A	N/A	--

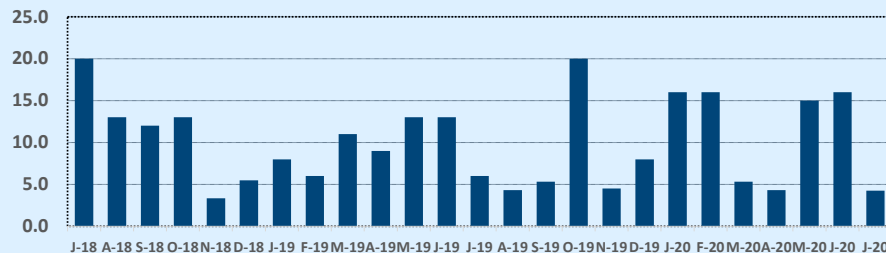
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	2	1	179
\$150,000- \$199,999	--	1	320	2	3	113
\$200,000- \$249,999	2	1	35	4	3	99
\$250,000- \$299,999	2	1	39	7	2	34
\$300,000- \$349,999	1	1	78	3	1	78
\$350,000- \$399,999	1	--	--	2	1	259
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	2	1	70
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	1	--	--	1	--	--
\$600,000- \$699,999	--	--	--	1	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	8	4	118	25	12	107

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$260,856	\$144,500	+80.5%	\$269,577	\$187,233	+44.0%
List Price/SqFt	\$135	\$87	+54.1%	\$151	\$106	+42.8%
Sold Price	\$256,981	\$139,500	+84.2%	\$259,994	\$182,292	+42.6%
Sold Price/SqFt	\$132	\$84	+57.5%	\$145	\$103	+40.4%
Sold Price / Orig LP	92.8%	96.0%	-3.3%	92.8%	95.0%	-2.4%
DOM	118	236	-50.0%	107	95	+13.7%

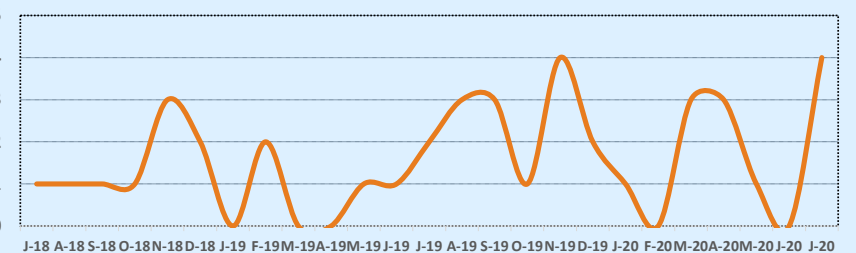
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$255,463	\$144,500	+76.8%	\$232,713	\$187,000	+24.4%
List Price/SqFt	\$134	\$87	+53.7%	\$133	\$102	+31.5%
Sold Price	\$253,963	\$139,500	+82.1%	\$232,463	\$187,000	+24.3%
Sold Price/SqFt	\$134	\$84	+59.1%	\$129	\$102	+26.9%
Sold Price / Orig LP	93.3%	96.0%	-2.8%	93.6%	97.8%	-4.3%
DOM	59	236	-75.2%	55	21	+159.5%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area HD

Residential Statistics



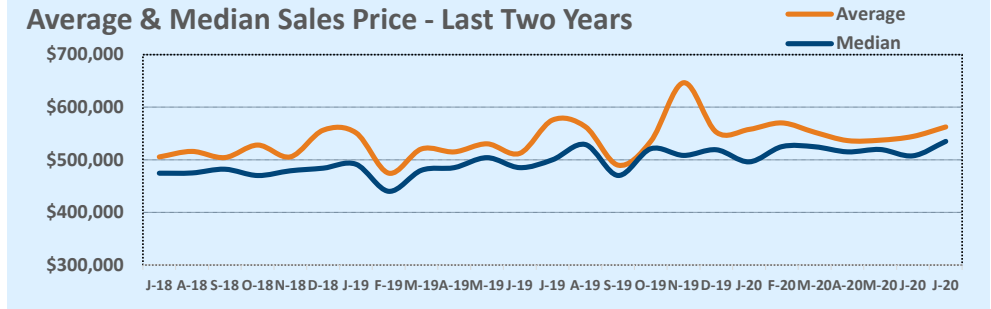
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	130	84	+54.8%	565	512	+10.4%
Condo/TH Sales	1	--	--	4	2	+100.0%
Total Sales	131	84	+56.0%	569	514	+10.7%
New Homes Only	16	14	+14.3%	106	90	+17.8%
Resale Only	115	70	+64.3%	463	424	+9.2%
Sales Volume	\$73,681,089	\$48,348,609	+52.4%	\$313,552,884	\$270,684,305	+15.8%
New Listings	119	100	+19.0%	765	678	+12.8%
Pending	144	83	+73.5%	723	554	+30.5%
Withdrawn	5	19	-73.7%	60	73	-17.8%
Expired	3	3	--	24	32	-25.0%
Months of Inventory	1.4	2.9	-53.7%	N/A	N/A	--

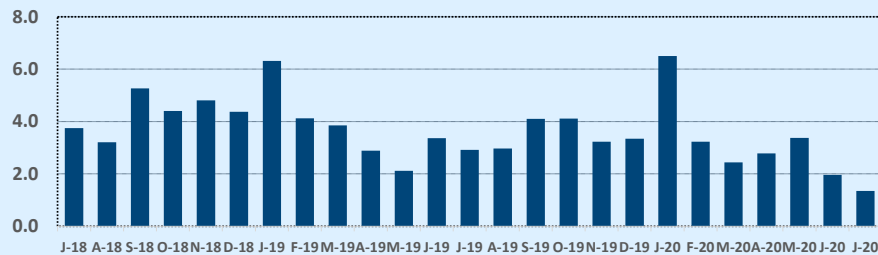
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	1	1	2
\$200,000- \$249,999	--	--	--	3	3	29
\$250,000- \$299,999	6	10	29	66	28	46
\$300,000- \$349,999	8	5	28	52	17	31
\$350,000- \$399,999	9	6	90	48	59	78
\$400,000- \$449,999	14	17	64	78	56	58
\$450,000- \$499,999	12	21	42	89	92	74
\$500,000- \$549,999	12	12	23	77	67	52
\$550,000- \$599,999	11	14	119	85	77	79
\$600,000- \$699,999	22	25	60	113	87	88
\$700,000- \$799,999	11	11	46	62	37	59
\$800,000- \$899,999	5	3	81	32	16	58
\$900,000- \$999,999	--	1	5	15	11	94
\$1M - \$1.99M	8	6	55	35	17	123
\$2M - \$2.99M	--	--	--	5	1	9
\$3M+	1	--	--	4	--	--
Totals	119	131	57	765	569	70

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$583,655	\$590,755	-1.2%	\$563,960	\$537,309	+5.0%
List Price/SqFt	\$194	\$190	+2.2%	\$193	\$186	+3.8%
Sold Price	\$562,451	\$575,579	-2.3%	\$551,060	\$526,623	+4.6%
Sold Price/SqFt	\$189	\$185	+1.8%	\$190	\$183	+3.7%
Sold Price / Orig LP	97.9%	96.3%	+1.7%	97.4%	96.2%	+1.3%
DOM	57	76	-25.6%	70	87	-18.9%

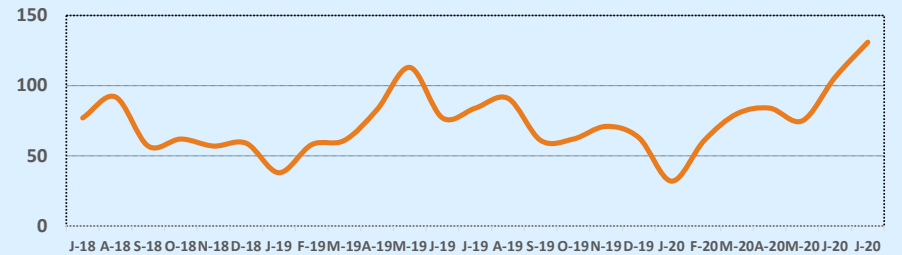
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$539,000	\$512,450	+5.2%	\$525,000	\$495,553	+5.9%
List Price/SqFt	\$183	\$167	+9.5%	\$181	\$174	+4.4%
Sold Price	\$535,000	\$500,000	+7.0%	\$521,464	\$485,058	+7.5%
Sold Price/SqFt	\$179	\$165	+8.8%	\$179	\$172	+4.2%
Sold Price / Orig LP	98.8%	97.7%	+1.2%	98.2%	97.2%	+1.1%
DOM	28	35	-18.8%	36	43	-16.3%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area HH

Residential Statistics



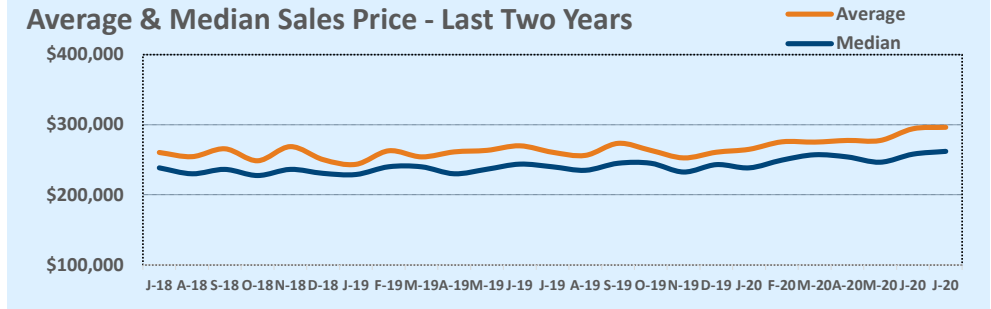
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	252	237	+6.3%	1,412	1,266	+11.5%
Condo/TH Sales	1	1	--	3	5	-40.0%
Total Sales	253	238	+6.3%	1,415	1,271	+11.3%
New Homes Only	31	40	-22.5%	250	246	+1.6%
Resale Only	222	198	+12.1%	1,165	1,025	+13.7%
Sales Volume	\$74,973,258	\$62,042,994	+20.8%	\$399,913,507	\$331,608,719	+20.6%
New Listings	324	252	+28.6%	1,731	1,766	-2.0%
Pending	334	203	+64.5%	1,712	1,387	+23.4%
Withdrawn	12	27	-55.6%	83	138	-39.9%
Expired	4	14	-71.4%	58	128	-54.7%
Months of Inventory	1.1	2.1	-49.7%	N/A	N/A	--

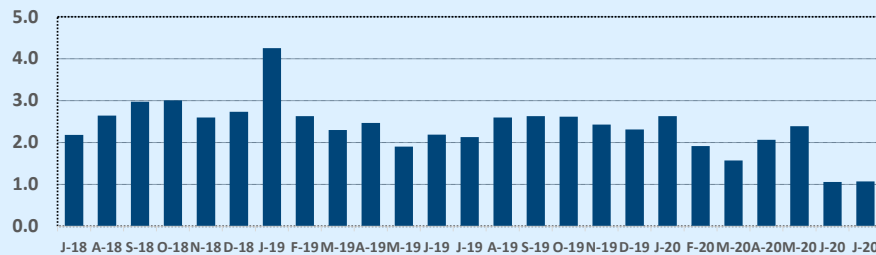
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	4	111	6	12	76
\$150,000- \$199,999	8	5	49	50	51	40
\$200,000- \$249,999	129	97	21	665	603	39
\$250,000- \$299,999	102	62	34	474	374	66
\$300,000- \$349,999	40	38	50	237	177	67
\$350,000- \$399,999	18	18	32	121	85	65
\$400,000- \$449,999	7	11	32	44	37	46
\$450,000- \$499,999	3	7	41	45	21	38
\$500,000- \$549,999	1	1	97	13	6	32
\$550,000- \$599,999	1	3	29	11	21	59
\$600,000- \$699,999	4	1	4	26	11	37
\$700,000- \$799,999	2	2	12	19	9	29
\$800,000- \$899,999	3	3	4	8	5	41
\$900,000- \$999,999	2	1	30	4	2	27
\$1M - \$1.99M	2	--	--	6	1	67
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	1	--	--	2	--	--
Totals	324	253	33	1,731	1,415	52

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$298,571	\$263,252	+13.4%	\$285,696	\$264,174	+8.1%
List Price/SqFt	\$146	\$136	+7.2%	\$142	\$135	+5.3%
Sold Price	\$296,337	\$260,685	+13.7%	\$282,624	\$260,904	+8.3%
Sold Price/SqFt	\$145	\$134	+7.6%	\$141	\$134	+5.5%
Sold Price / Orig LP	98.9%	98.1%	+0.8%	98.1%	97.4%	+0.8%
DOM	33	46	-28.8%	52	55	-5.7%

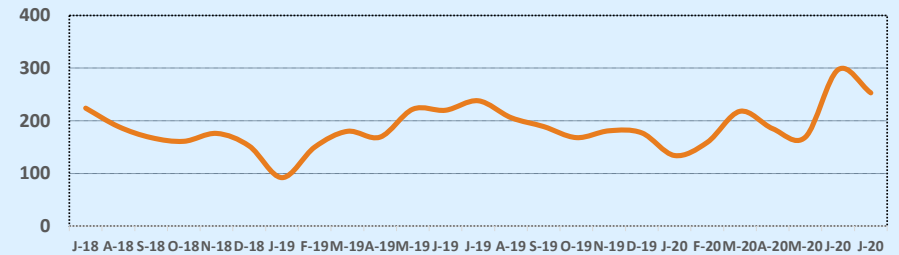
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$265,000	\$240,107	+10.4%	\$255,000	\$239,990	+6.3%
List Price/SqFt	\$143	\$134	+6.4%	\$140	\$133	+5.2%
Sold Price	\$262,000	\$239,945	+9.2%	\$253,000	\$239,900	+5.5%
Sold Price/SqFt	\$142	\$133	+7.4%	\$139	\$132	+5.6%
Sold Price / Orig LP	99.9%	98.3%	+1.6%	99.0%	98.1%	+0.9%
DOM	14	24	-41.7%	25	26	-3.8%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area HS

Residential Statistics

Independence Title

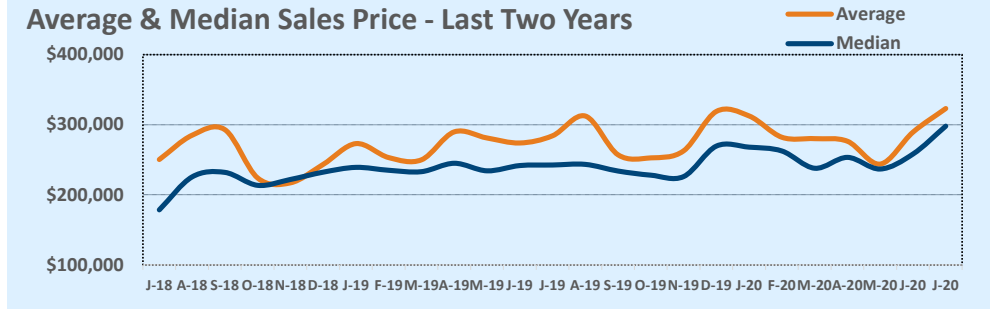
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	43	49	-12.2%	284	271	+4.8%
Condo/TH Sales	4	2	+100.0%	15	18	-16.7%
Total Sales	47	51	-7.8%	299	289	+3.5%
New Homes Only	4	5	-20.0%	44	41	+7.3%
Resale Only	43	46	-6.5%	255	248	+2.8%
Sales Volume	\$15,187,195	\$14,494,895	+4.8%	\$85,631,480	\$78,922,852	+8.5%
New Listings	63	53	+18.9%	339	344	-1.5%
Pending	51	36	+41.7%	331	302	+9.6%
Withdrawn	2	7	-71.4%	20	28	-28.6%
Expired	2	--	--	14	7	+100.0%
Months of Inventory	1.9	2.3	-18.6%	N/A	N/A	--

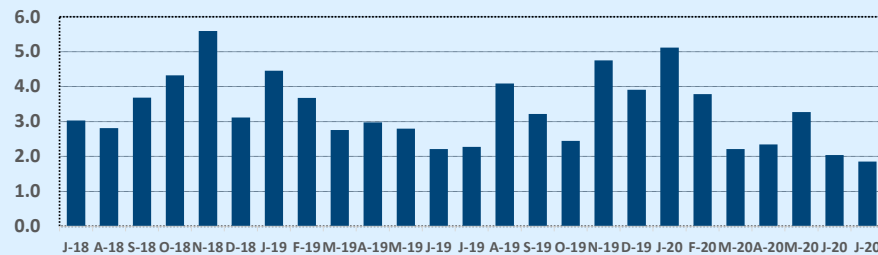
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	5	2	20	26	14	20
\$150,000- \$199,999	2	3	11	30	30	39
\$200,000- \$249,999	27	7	18	103	92	48
\$250,000- \$299,999	14	13	115	68	66	82
\$300,000- \$349,999	4	6	127	21	28	125
\$350,000- \$399,999	2	5	197	28	25	100
\$400,000- \$449,999	--	2	22	17	17	91
\$450,000- \$499,999	4	3	121	13	12	198
\$500,000- \$549,999	--	5	111	13	11	80
\$550,000- \$599,999	--	--	--	6	--	--
\$600,000- \$699,999	3	1	27	9	3	42
\$700,000- \$799,999	2	--	--	4	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	1	158
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	63	47	94	339	299	75

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$331,089	\$291,529	+13.6%	\$293,706	\$281,045	+4.5%
List Price/SqFt	\$159	\$144	+10.5%	\$155	\$148	+5.1%
Sold Price	\$323,132	\$284,214	+13.7%	\$286,393	\$273,089	+4.9%
Sold Price/SqFt	\$155	\$141	+10.0%	\$152	\$144	+5.4%
Sold Price / Orig LP	95.8%	95.8%	-0.0%	96.5%	95.7%	+0.8%
DOM	94	93	+1.8%	75	83	-9.9%

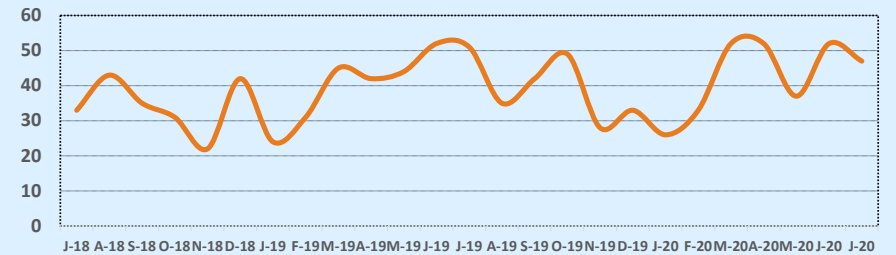
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$299,000	\$246,500	+21.3%	\$260,490	\$242,500	+7.4%
List Price/SqFt	\$146	\$140	+4.7%	\$149	\$144	+3.0%
Sold Price	\$298,000	\$242,500	+22.9%	\$257,000	\$239,990	+7.1%
Sold Price/SqFt	\$145	\$138	+5.4%	\$146	\$141	+3.9%
Sold Price / Orig LP	96.9%	96.9%	-0.0%	98.3%	97.1%	+1.3%
DOM	45	57	-21.1%	42	51	-17.6%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area HU

Residential Statistics



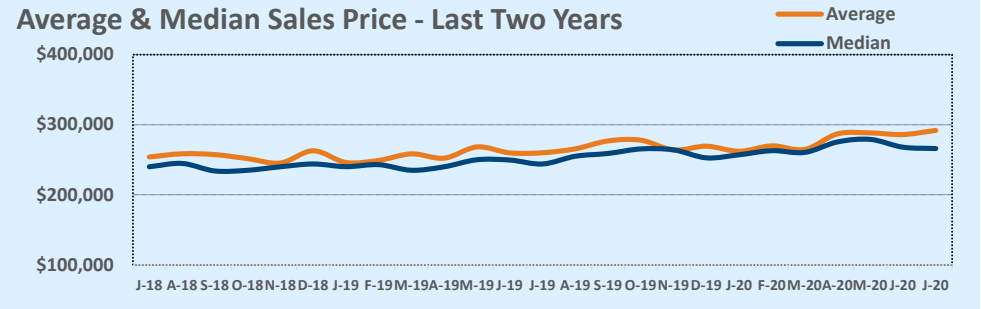
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	138	113	+22.1%	760	769	-1.2%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	138	113	+22.1%	760	769	-1.2%
New Homes Only	18	21	-14.3%	97	116	-16.4%
Resale Only	120	92	+30.4%	663	653	+1.5%
Sales Volume	\$40,282,077	\$29,379,891	+37.1%	\$212,131,522	\$197,958,896	+7.2%
New Listings	124	141	-12.1%	830	844	-1.7%
Pending	166	115	+44.3%	893	815	+9.6%
Withdrawn	3	17	-82.4%	36	57	-36.8%
Expired	2	2	--	20	14	+42.9%
Months of Inventory	1.2	1.8	-37.0%	N/A	N/A	--

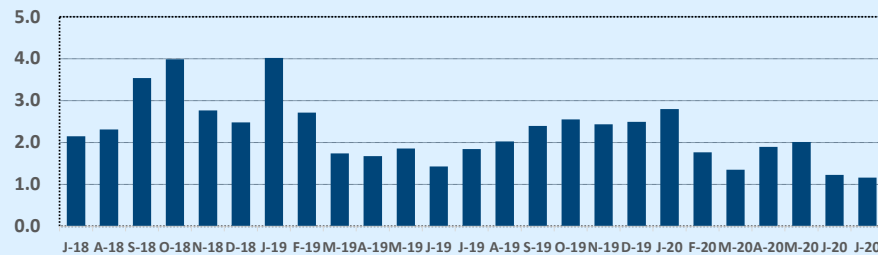
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	--	--	18	17	24
\$200,000- \$249,999	40	41	22	244	249	30
\$250,000- \$299,999	43	57	40	305	293	60
\$300,000- \$349,999	21	22	59	173	137	61
\$350,000- \$399,999	10	9	32	47	34	61
\$400,000- \$449,999	3	3	28	9	13	54
\$450,000- \$499,999	2	2	14	8	4	27
\$500,000- \$549,999	--	2	9	7	5	13
\$550,000- \$599,999	--	--	--	1	3	69
\$600,000- \$699,999	1	--	--	6	2	146
\$700,000- \$799,999	2	2	111	6	3	88
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	1	--	--	2	--	--
\$2M - \$2.99M	--	--	--	2	--	--
\$3M+	--	--	--	--	--	--
Totals	124	138	37	830	760	49

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$293,216	\$263,869	+11.1%	\$281,608	\$261,373	+7.7%
List Price/SqFt	\$140	\$130	+7.3%	\$136	\$130	+5.0%
Sold Price	\$291,899	\$259,999	+12.3%	\$279,120	\$257,424	+8.4%
Sold Price/SqFt	\$139	\$128	+8.5%	\$135	\$128	+5.5%
Sold Price / Orig LP	99.9%	97.9%	+2.0%	98.8%	97.7%	+1.2%
DOM	37	50	-26.1%	49	61	-19.0%

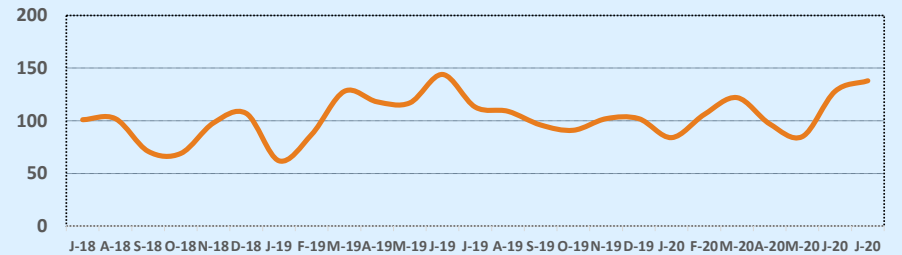
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$267,453	\$247,300	+8.1%	\$267,985	\$246,810	+8.6%
List Price/SqFt	\$135	\$127	+6.1%	\$135	\$128	+5.0%
Sold Price	\$266,000	\$243,990	+9.0%	\$266,263	\$243,990	+9.1%
Sold Price/SqFt	\$136	\$127	+7.0%	\$133	\$127	+5.1%
Sold Price / Orig LP	100.0%	98.7%	+1.4%	99.6%	98.2%	+1.4%
DOM	18	24	-25.0%	32	33	-4.5%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area HW

Residential Statistics



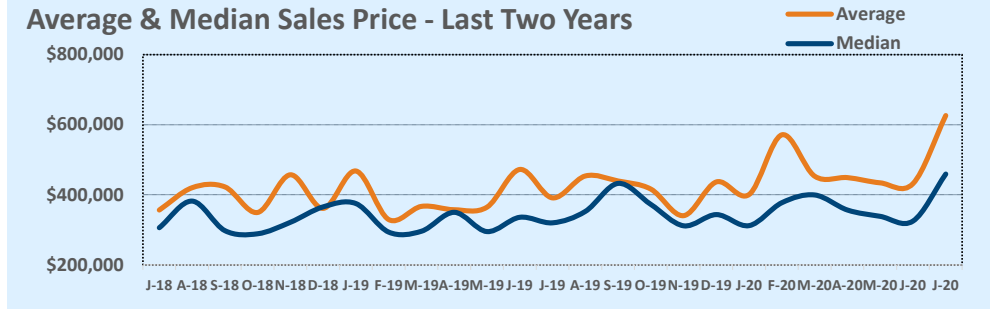
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	43	30	+43.3%	188	153	+22.9%
Condo/TH Sales	--	3	--	5	11	-54.5%
Total Sales	43	33	+30.3%	193	164	+17.7%
New Homes Only	1	2	-50.0%	14	8	+75.0%
Resale Only	42	31	+35.5%	179	156	+14.7%
Sales Volume	\$26,924,022	\$12,908,725	+108.6%	\$95,503,122	\$65,302,978	+46.2%
New Listings	36	36	--	233	255	-8.6%
Pending	51	33	+54.5%	224	180	+24.4%
Withdrawn	5	4	+25.0%	24	26	-7.7%
Expired	3	2	+50.0%	19	16	+18.8%
Months of Inventory	1.5	3.2	-52.2%	N/A	N/A	--

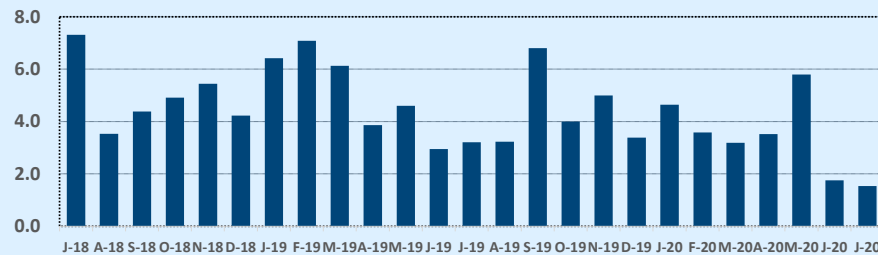
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	--	4	4	15
\$150,000- \$199,999	2	--	--	7	9	24
\$200,000- \$249,999	1	1	45	13	19	62
\$250,000- \$299,999	4	5	84	33	27	62
\$300,000- \$349,999	6	10	61	42	39	64
\$350,000- \$399,999	6	2	22	27	15	71
\$400,000- \$449,999	2	2	17	10	7	71
\$450,000- \$499,999	2	1	2	10	7	112
\$500,000- \$549,999	--	3	33	14	10	42
\$550,000- \$599,999	2	1	6	12	11	24
\$600,000- \$699,999	1	3	16	14	12	132
\$700,000- \$799,999	1	1	9	11	4	89
\$800,000- \$899,999	1	4	282	8	8	193
\$900,000- \$999,999	2	3	116	5	4	144
\$1M - \$1.99M	3	5	127	18	15	103
\$2M - \$2.99M	2	1	21	3	1	21
\$3M+	--	--	--	2	1	85
Totals	36	43	80	233	193	75

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$655,319	\$401,493	+63.2%	\$517,585	\$410,279	+26.2%
List Price/SqFt	\$249	\$187	+33.3%	\$228	\$203	+12.1%
Sold Price	\$626,140	\$391,173	+60.1%	\$494,835	\$398,189	+24.3%
Sold Price/SqFt	\$241	\$182	+32.1%	\$218	\$197	+10.7%
Sold Price / Orig LP	95.2%	94.7%	+0.5%	94.3%	94.9%	-0.6%
DOM	80	56	+44.1%	75	66	+13.5%

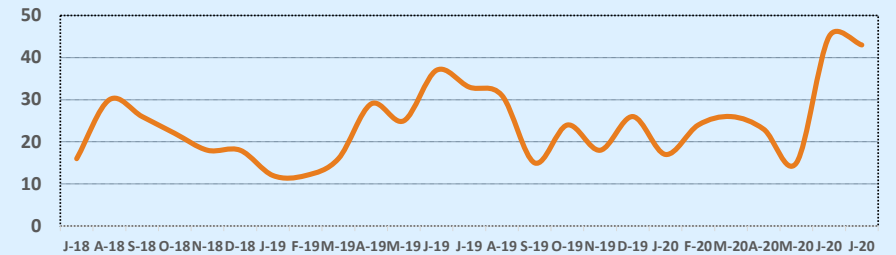
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$449,900	\$330,500	+36.1%	\$349,999	\$332,750	+5.2%
List Price/SqFt	\$201	\$187	+7.6%	\$183	\$177	+3.6%
Sold Price	\$459,200	\$320,000	+43.5%	\$346,000	\$320,000	+8.1%
Sold Price/SqFt	\$194	\$181	+7.0%	\$178	\$173	+3.2%
Sold Price / Orig LP	97.2%	97.2%	-0.0%	96.4%	96.4%	+0.0%
DOM	35	18	+94.4%	42	35	+20.0%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area JA

Residential Statistics

Independence Title

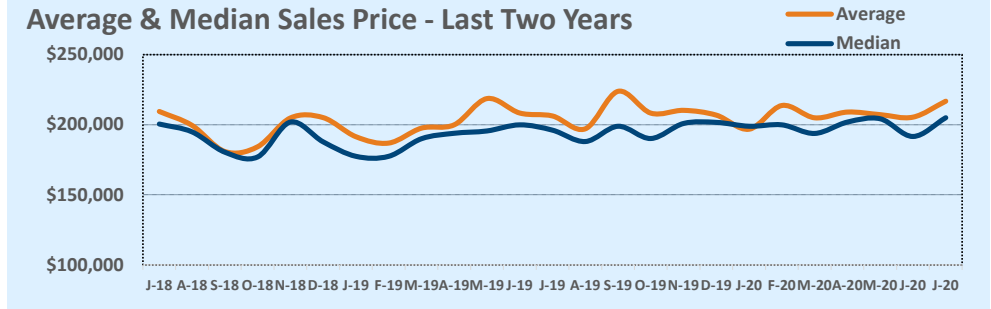
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	51	47	+8.5%	330	221	+48.3%
Condo/TH Sales	1	--	--	2	--	--
Total Sales	52	47	+10.6%	332	221	+50.2%
New Homes Only	16	11	+45.5%	107	72	+48.6%
Resale Only	36	36	--	225	149	+51.0%
Sales Volume	\$11,272,960	\$9,692,902	+16.3%	\$69,110,976	\$45,109,103	+53.2%
New Listings	68	49	+38.8%	426	332	+28.3%
Pending	89	46	+93.5%	436	263	+65.8%
Withdrawn	3	7	-57.1%	47	24	+95.8%
Expired	2	1	+100.0%	23	15	+53.3%
Months of Inventory	1.3	2.1	-39.4%	N/A	N/A	--

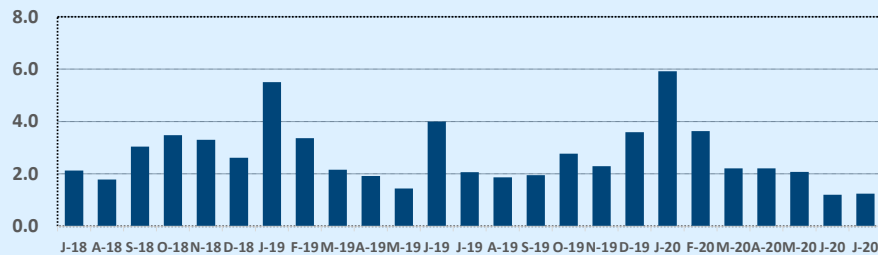
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	3	4	59
\$150,000- \$199,999	24	22	67	185	174	60
\$200,000- \$249,999	28	22	45	182	119	55
\$250,000- \$299,999	10	5	78	36	23	73
\$300,000- \$349,999	3	2	103	10	7	58
\$350,000- \$399,999	--	--	--	4	2	31
\$400,000- \$449,999	--	1	--	2	1	--
\$450,000- \$499,999	2	--	--	2	1	165
\$500,000- \$549,999	--	--	--	1	1	122
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	1	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	68	52	59	426	332	60

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$217,378	\$208,530	+4.2%	\$209,775	\$206,397	+1.6%
List Price/SqFt	\$125	\$126	-1.0%	\$123	\$121	+2.3%
Sold Price	\$216,788	\$206,232	+5.1%	\$208,166	\$204,114	+2.0%
Sold Price/SqFt	\$124	\$124	-0.2%	\$123	\$119	+2.7%
Sold Price / Orig LP	99.3%	98.8%	+0.5%	98.5%	98.4%	+0.1%
DOM	59	35	+66.3%	60	51	+15.7%

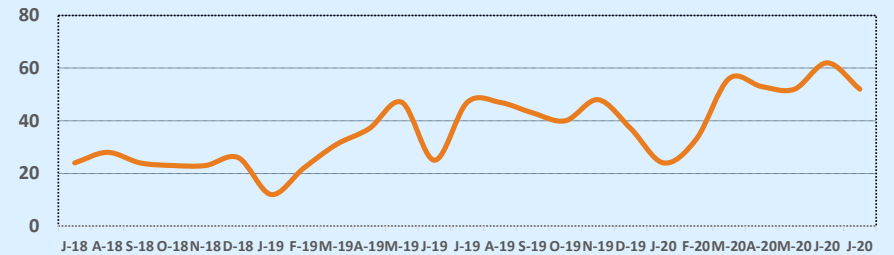
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$206,000	\$196,900	+4.6%	\$199,713	\$195,500	+2.2%
List Price/SqFt	\$127	\$125	+1.8%	\$126	\$124	+1.5%
Sold Price	\$205,000	\$196,105	+4.5%	\$198,540	\$194,500	+2.1%
Sold Price/SqFt	\$125	\$123	+1.4%	\$125	\$122	+2.0%
Sold Price / Orig LP	99.9%	99.1%	+0.8%	99.5%	98.9%	+0.6%
DOM	51	27	+88.9%	49	27	+81.5%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area KL

Residential Statistics



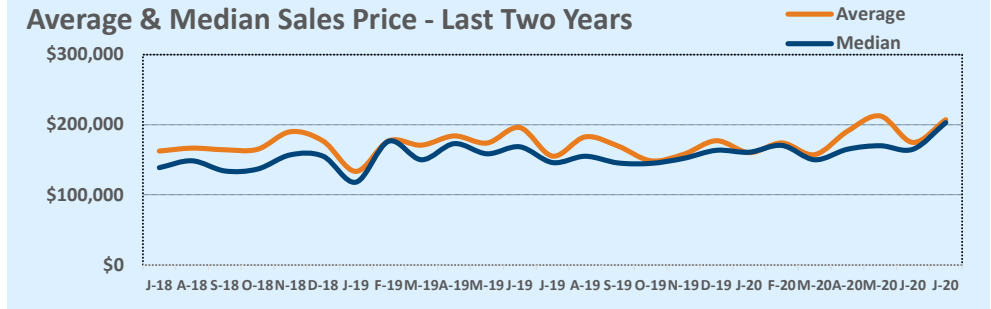
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	51	41	+24.4%	267	232	+15.1%
Condo/TH Sales	--	--	--	--	1	--
Total Sales	51	41	+24.4%	267	233	+14.6%
New Homes Only	--	2	--	3	4	-25.0%
Resale Only	51	39	+30.8%	264	229	+15.3%
Sales Volume	\$10,566,961	\$6,364,198	+66.0%	\$49,034,306	\$40,350,611	+21.5%
New Listings	50	49	+2.0%	344	322	+6.8%
Pending	53	34	+55.9%	317	253	+25.3%
Withdrawn	6	2	+200.0%	43	29	+48.3%
Expired	1	4	-75.0%	15	32	-53.1%
Months of Inventory	0.7	1.8	-59.3%	N/A	N/A	--

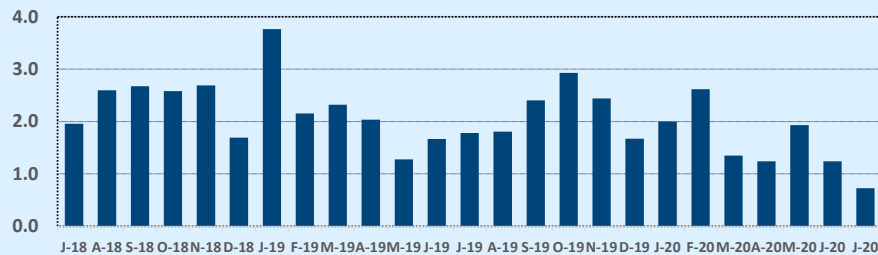
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	24	18	41	127	103	26
\$150,000- \$199,999	13	7	44	93	87	32
\$200,000- \$249,999	5	16	62	51	41	57
\$250,000- \$299,999	1	4	22	29	15	38
\$300,000- \$349,999	1	2	13	14	9	82
\$350,000- \$399,999	4	2	4	13	3	12
\$400,000- \$449,999	--	--	--	2	1	31
\$450,000- \$499,999	--	--	--	2	1	95
\$500,000- \$549,999	1	1	28	3	2	77
\$550,000- \$599,999	1	--	--	3	2	78
\$600,000- \$699,999	--	--	--	4	2	126
\$700,000- \$799,999	--	1	71	--	1	71
\$800,000- \$899,999	--	--	--	2	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	50	51	44	344	267	37

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$208,878	\$157,316	+32.8%	\$185,988	\$174,942	+6.3%
List Price/SqFt	\$93	\$82	+12.9%	\$92	\$85	+7.2%
Sold Price	\$207,195	\$155,224	+33.5%	\$183,649	\$173,179	+6.0%
Sold Price/SqFt	\$93	\$81	+13.9%	\$91	\$85	+6.9%
Sold Price / Orig LP	98.6%	97.7%	+0.9%	97.7%	97.4%	+0.3%
DOM	44	28	+56.2%	37	36	+2.7%

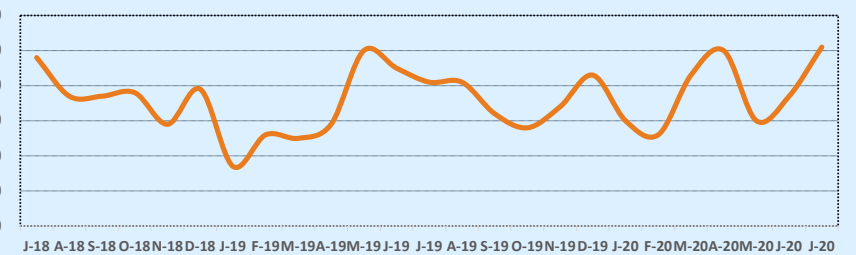
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$203,000	\$150,000	+35.3%	\$169,900	\$154,900	+9.7%
List Price/SqFt	\$89	\$80	+11.4%	\$88	\$83	+5.5%
Sold Price	\$203,000	\$146,000	+39.0%	\$165,000	\$154,900	+6.5%
Sold Price/SqFt	\$88	\$78	+13.4%	\$88	\$83	+6.1%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	100.0%	--
DOM	16	10	+60.0%	18	14	+28.6%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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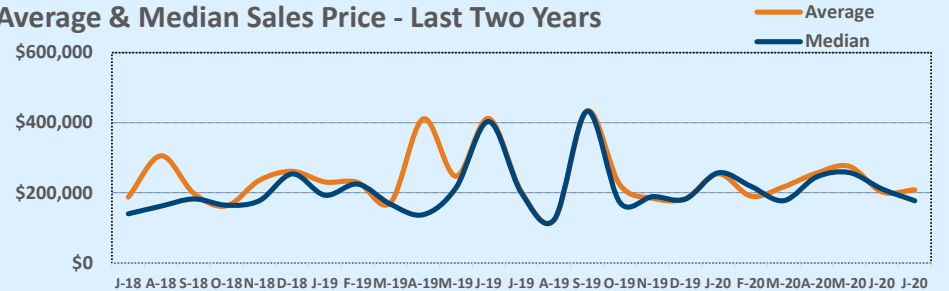
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	7	8	-12.5%	49	43	+14.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	7	8	-12.5%	49	43	+14.0%
New Homes Only	--	--	--	2	--	--
Resale Only	7	8	-12.5%	47	43	+9.3%
Sales Volume	\$1,460,250	\$1,623,500	-10.1%	\$10,929,022	\$10,841,325	+0.8%
New Listings	13	11	+18.2%	76	63	+20.6%
Pending	11	2	+450.0%	58	48	+20.8%
Withdrawn	1	3	-66.7%	16	12	+33.3%
Expired	--	2	--	8	8	--
Months of Inventory	3.7	2.9	+29.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$220,553	\$225,988	-2.4%	\$232,411	\$266,530	-12.8%
List Price/SqFt	\$146	\$158	-8.1%	\$128	\$143	-10.2%
Sold Price	\$208,607	\$202,938	+2.8%	\$223,041	\$252,124	-11.5%
Sold Price/SqFt	\$140	\$145	-3.7%	\$123	\$135	-8.6%
Sold Price / Orig LP	91.4%	99.3%	-8.0%	93.0%	93.6%	-0.6%
DOM	79	89	-11.0%	72	73	-2.4%

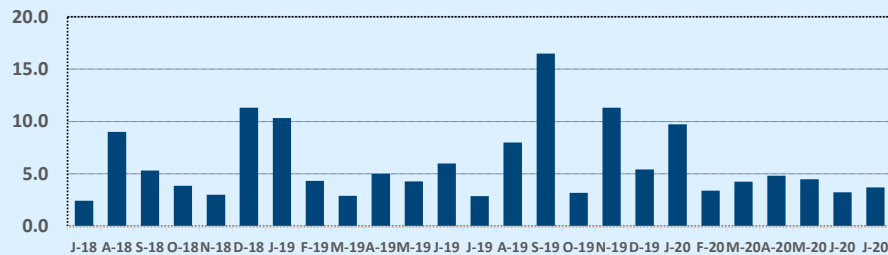
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$195,000	\$214,000	-8.9%	\$210,000	\$220,000	-4.5%
List Price/SqFt	\$147	\$108	+35.8%	\$126	\$116	+8.9%
Sold Price	\$177,250	\$199,000	-10.9%	\$210,000	\$214,300	-2.0%
Sold Price/SqFt	\$145	\$105	+38.4%	\$125	\$111	+12.5%
Sold Price / Orig LP	92.4%	93.1%	-0.8%	95.9%	93.9%	+2.1%
DOM	86	46	+89.0%	52	43	+20.9%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	1	176	16	13	73
\$150,000- \$199,999	4	4	38	18	10	47
\$200,000- \$249,999	1	1	139	14	12	57
\$250,000- \$299,999	2	--	--	17	6	88
\$300,000- \$349,999	--	--	--	2	3	127
\$350,000- \$399,999	3	--	--	4	1	55
\$400,000- \$449,999	--	1	86	1	2	43
\$450,000- \$499,999	--	--	--	1	--	--
\$500,000- \$549,999	--	--	--	--	1	175
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	--	--	--	2	1	193
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	13	7	79	76	49	72

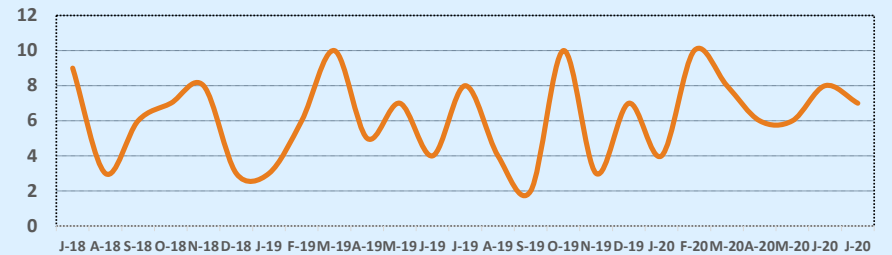
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area LH

Residential Statistics



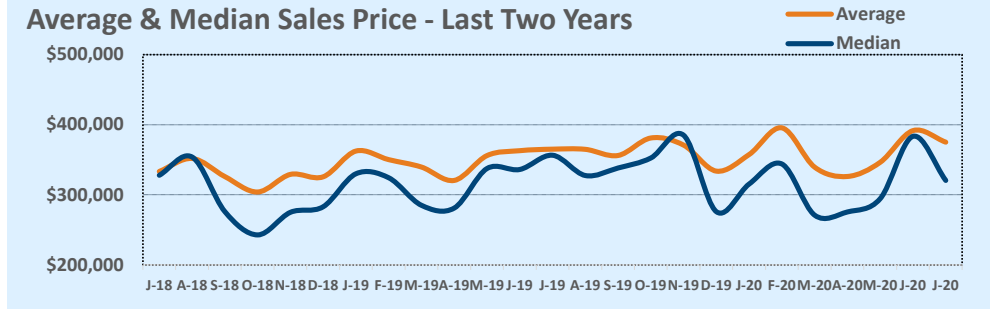
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	64	65	-1.5%	376	308	+22.1%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	64	65	-1.5%	376	308	+22.1%
New Homes Only	18	8	+125.0%	113	62	+82.3%
Resale Only	46	57	-19.3%	263	246	+6.9%
Sales Volume	\$24,008,132	\$23,732,246	+1.2%	\$136,560,704	\$107,914,710	+26.5%
New Listings	84	46	+82.6%	431	419	+2.9%
Pending	89	54	+64.8%	495	332	+49.1%
Withdrawn	3	2	+50.0%	25	22	+13.6%
Expired	4	2	+100.0%	19	31	-38.7%
Months of Inventory	1.6	2.7	-42.9%	N/A	N/A	--

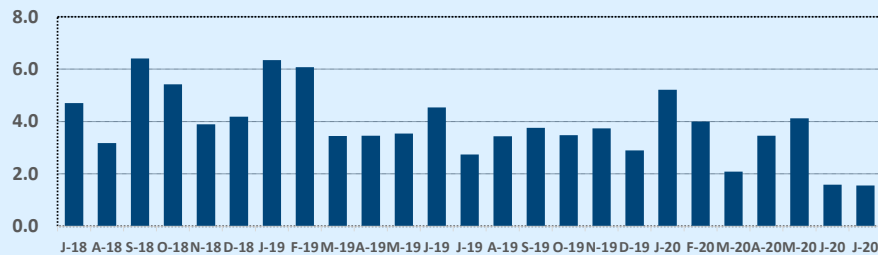
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	4	5	41
\$150,000- \$199,999	--	2	3	5	7	67
\$200,000- \$249,999	10	14	40	70	86	53
\$250,000- \$299,999	28	15	63	97	84	79
\$300,000- \$349,999	6	4	44	37	35	82
\$350,000- \$399,999	8	5	151	29	28	124
\$400,000- \$449,999	9	4	50	43	30	76
\$450,000- \$499,999	2	6	94	28	26	97
\$500,000- \$549,999	5	2	24	27	20	124
\$550,000- \$599,999	3	8	47	29	28	78
\$600,000- \$699,999	9	3	17	37	20	88
\$700,000- \$799,999	3	1	37	12	5	80
\$800,000- \$899,999	1	--	--	5	--	--
\$900,000- \$999,999	--	--	--	4	2	29
\$1M - \$1.99M	--	--	--	4	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	84	64	58	431	376	80

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$377,042	\$370,645	+1.7%	\$368,874	\$354,885	+3.9%
List Price/SqFt	\$169	\$159	+6.5%	\$160	\$151	+5.9%
Sold Price	\$375,127	\$365,111	+2.7%	\$363,193	\$350,372	+3.7%
Sold Price/SqFt	\$168	\$157	+7.3%	\$158	\$150	+5.6%
Sold Price / Orig LP	98.6%	97.5%	+1.1%	97.4%	97.7%	-0.3%
DOM	58	82	-28.8%	80	76	+4.3%

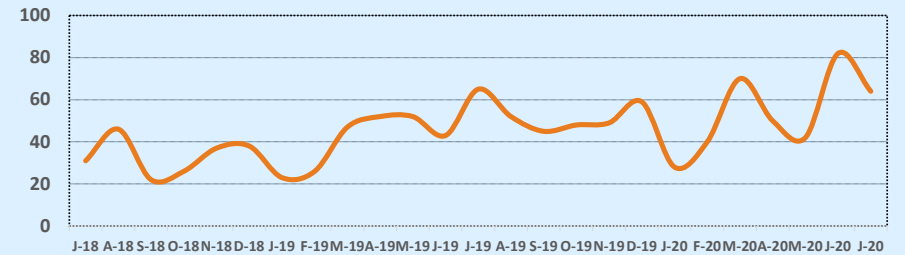
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$325,250	\$359,000	-9.4%	\$309,700	\$319,450	-3.1%
List Price/SqFt	\$173	\$151	+14.4%	\$159	\$152	+5.0%
Sold Price	\$320,500	\$356,456	-10.1%	\$305,375	\$315,000	-3.1%
Sold Price/SqFt	\$170	\$148	+14.3%	\$157	\$150	+4.9%
Sold Price / Orig LP	99.9%	98.2%	+1.7%	98.5%	98.5%	+0.0%
DOM	33	74	-55.4%	48	51	-6.9%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area LL

Residential Statistics



July 2020

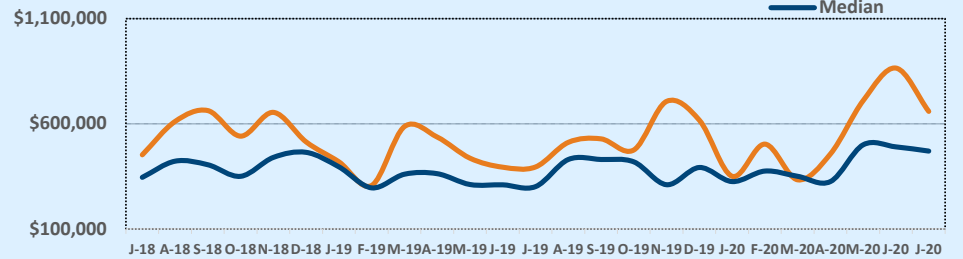
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	33	19	+73.7%	148	129	+14.7%
Condo/TH Sales	6	5	+20.0%	21	27	-22.2%
Total Sales	39	24	+62.5%	169	156	+8.3%
New Homes Only	6	1	+500.0%	23	14	+64.3%
Resale Only	33	23	+43.5%	146	142	+2.8%
Sales Volume	\$25,694,303	\$9,466,581	+171.4%	\$108,440,179	\$69,131,410	+56.9%
New Listings	33	37	-10.8%	309	320	-3.4%
Pending	67	23	+191.3%	245	169	+45.0%
Withdrawn	4	4	--	64	47	+36.2%
Expired	4	4	--	61	44	+38.6%
Months of Inventory	3.5	8.6	-59.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$683,541	\$427,448	+59.9%	\$677,185	\$465,373	+45.5%
List Price/SqFt	\$267	\$197	+35.7%	\$256	\$216	+18.4%
Sold Price	\$658,828	\$394,441	+67.0%	\$641,658	\$443,150	+44.8%
Sold Price/SqFt	\$258	\$183	+40.7%	\$243	\$206	+17.9%
Sold Price / Orig LP	95.6%	91.9%	+4.0%	92.9%	94.0%	-1.2%
DOM	73	81	-10.3%	101	98	+3.1%

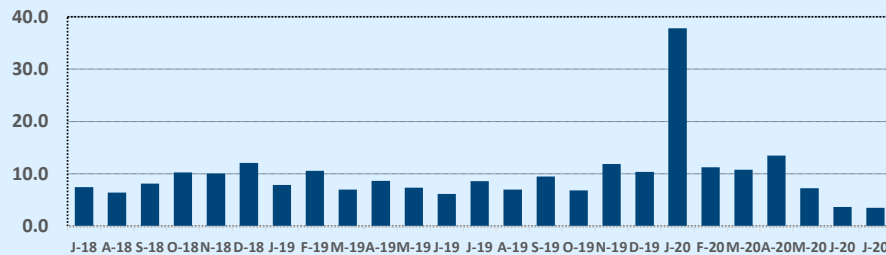
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$499,000	\$310,000	+61.0%	\$430,000	\$332,250	+29.4%
List Price/SqFt	\$237	\$150	+58.0%	\$222	\$187	+18.7%
Sold Price	\$470,000	\$301,000	+56.1%	\$415,000	\$326,250	+27.2%
Sold Price/SqFt	\$227	\$147	+53.7%	\$208	\$171	+21.7%
Sold Price / Orig LP	95.5%	93.6%	+2.0%	95.1%	95.6%	-0.5%
DOM	43	44	-2.3%	68	69	-1.4%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	57	23	16	50
\$150,000- \$199,999	1	2	136	23	13	126
\$200,000- \$249,999	2	6	30	23	9	54
\$250,000- \$299,999	3	2	7	17	11	84
\$300,000- \$349,999	2	--	--	16	14	92
\$350,000- \$399,999	2	4	33	25	20	96
\$400,000- \$449,999	3	4	212	16	10	141
\$450,000- \$499,999	4	2	27	26	13	79
\$500,000- \$549,999	1	3	57	9	8	83
\$550,000- \$599,999	2	6	94	15	11	122
\$600,000- \$699,999	1	1	1	22	9	97
\$700,000- \$799,999	--	2	65	19	5	101
\$800,000- \$899,999	1	--	--	8	8	107
\$900,000- \$999,999	2	--	--	7	--	--
\$1M - \$1.99M	2	2	85	31	10	172
\$2M - \$2.99M	3	4	61	14	8	157
\$3M+	3	--	--	15	4	73
Totals	33	39	73	309	169	101

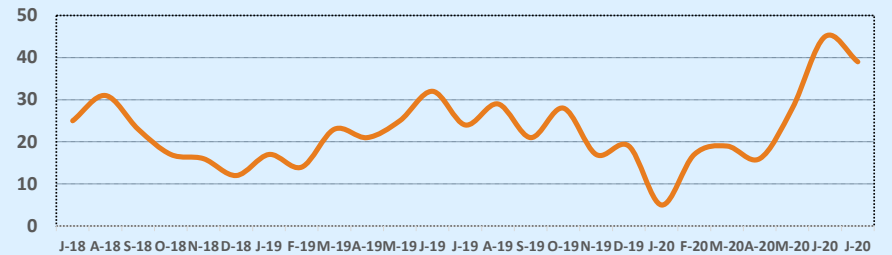
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area LN

Residential Statistics



July 2020

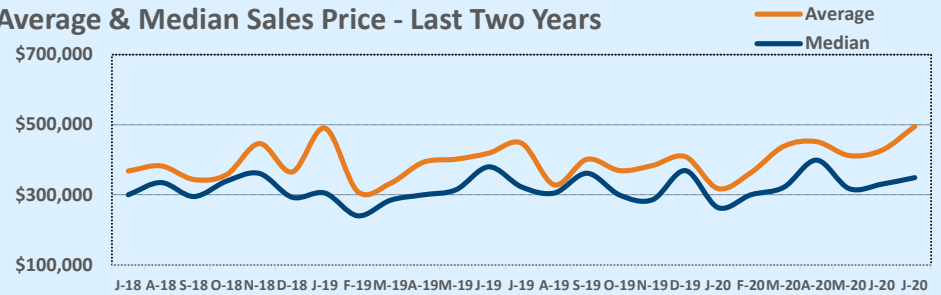
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	73	66	+10.6%	404	354	+14.1%
Condo/TH Sales	18	4	+350.0%	68	42	+61.9%
Total Sales	91	70	+30.0%	472	396	+19.2%
New Homes Only	13	22	-40.9%	136	97	+40.2%
Resale Only	78	48	+62.5%	336	299	+12.4%
Sales Volume	\$45,064,419	\$31,319,918	+43.9%	\$201,410,163	\$157,134,129	+28.2%
New Listings	93	89	+4.5%	608	671	-9.4%
Pending	92	67	+37.3%	567	442	+28.3%
Withdrawn	5	21	-76.2%	69	94	-26.6%
Expired	4	13	-69.2%	45	55	-18.2%
Months of Inventory	1.7	4.2	-59.1%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	3	48	26	23	35
\$150,000- \$199,999	2	9	36	29	28	55
\$200,000- \$249,999	12	10	134	78	66	100
\$250,000- \$299,999	19	11	61	110	79	103
\$300,000- \$349,999	8	13	100	65	71	88
\$350,000- \$399,999	9	9	89	63	43	92
\$400,000- \$449,999	4	7	84	38	36	91
\$450,000- \$499,999	8	3	138	34	18	75
\$500,000- \$549,999	3	2	77	17	11	89
\$550,000- \$599,999	5	4	41	28	21	64
\$600,000- \$699,999	2	4	55	26	23	86
\$700,000- \$799,999	6	3	53	26	13	72
\$800,000- \$899,999	3	5	110	19	13	117
\$900,000- \$999,999	2	1	4	10	3	62
\$1M - \$1.99M	5	4	45	33	19	129
\$2M - \$2.99M	--	3	65	3	4	62
\$3M+	2	--	--	3	1	232
Totals	93	91	79	608	472	89

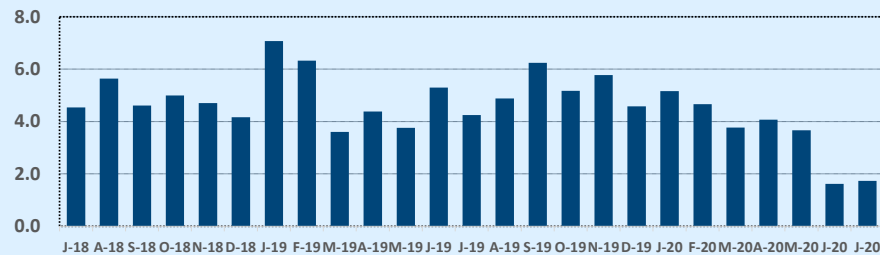
Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$508,435	\$462,855	+9.8%	\$438,585	\$409,304	+7.2%
List Price/SqFt	\$198	\$173	+14.1%	\$185	\$172	+7.1%
Sold Price	\$495,213	\$447,427	+10.7%	\$426,716	\$396,803	+7.5%
Sold Price/SqFt	\$193	\$168	+14.8%	\$181	\$168	+7.4%
Sold Price / Orig LP	97.5%	95.5%	+2.1%	96.9%	95.9%	+1.0%
DOM	79	83	-4.4%	89	75	+17.5%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$349,000	\$328,000	+6.4%	\$328,350	\$315,000	+4.2%
List Price/SqFt	\$169	\$155	+9.4%	\$167	\$156	+7.0%
Sold Price	\$349,000	\$322,500	+8.2%	\$325,000	\$310,000	+4.8%
Sold Price/SqFt	\$167	\$150	+10.9%	\$165	\$153	+7.5%
Sold Price / Orig LP	98.3%	97.8%	+0.5%	97.9%	97.3%	+0.6%
DOM	36	61	-41.0%	54	42	+30.1%

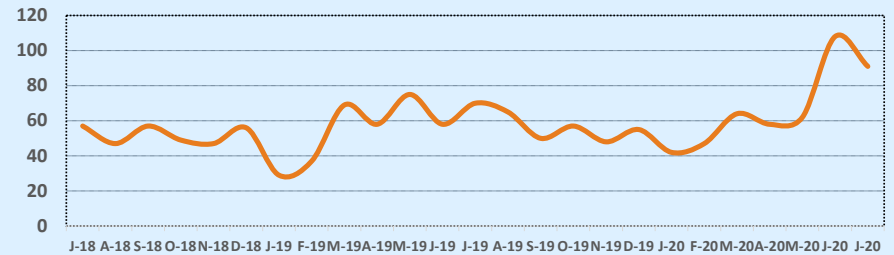
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area LP

Residential Statistics

Independence Title

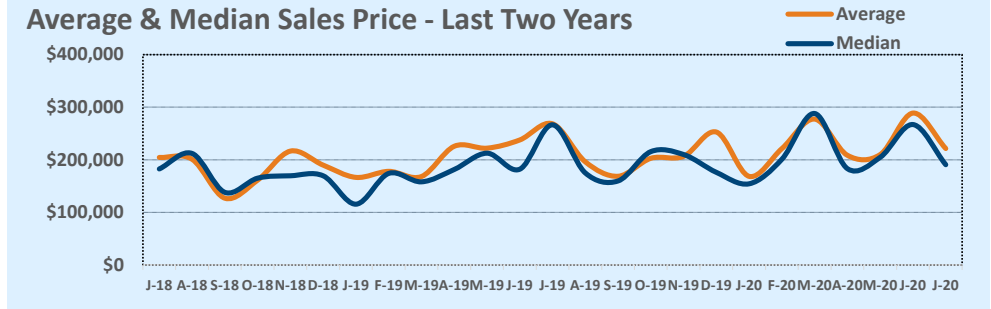
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	17	16	+6.3%	82	80	+2.5%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	17	16	+6.3%	82	80	+2.5%
New Homes Only	1	2	-50.0%	4	5	-20.0%
Resale Only	16	14	+14.3%	78	75	+4.0%
Sales Volume	\$3,763,325	\$4,294,800	-12.4%	\$18,495,579	\$17,665,650	+4.7%
New Listings	18	13	+38.5%	94	117	-19.7%
Pending	12	20	-40.0%	87	94	-7.4%
Withdrawn	2	2	--	8	18	-55.6%
Expired	1	2	-50.0%	8	12	-33.3%
Months of Inventory	1.1	2.3	-50.3%	N/A	N/A	--

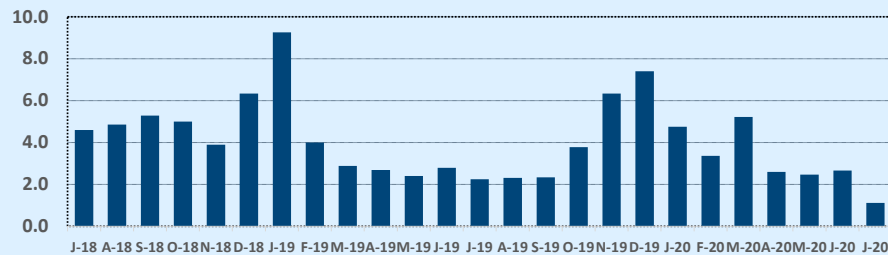
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	5	5	160	17	18	93
\$150,000- \$199,999	2	4	53	24	22	49
\$200,000- \$249,999	4	2	137	18	14	77
\$250,000- \$299,999	--	3	84	7	10	87
\$300,000- \$349,999	2	1	4	12	6	27
\$350,000- \$399,999	2	1	77	5	6	92
\$400,000- \$449,999	1	1	156	4	5	143
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	--	--	--	1	211
\$550,000- \$599,999	1	--	--	3	--	--
\$600,000- \$699,999	--	--	--	2	--	--
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	1	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	18	17	104	94	82	78

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$222,382	\$273,594	-18.7%	\$230,904	\$226,396	+2.0%
List Price/SqFt	\$124	\$134	-7.2%	\$120	\$118	+1.7%
Sold Price	\$221,372	\$268,425	-17.5%	\$225,556	\$220,821	+2.1%
Sold Price/SqFt	\$124	\$131	-6.0%	\$117	\$115	+1.9%
Sold Price / Orig LP	97.3%	97.9%	-0.6%	96.0%	95.5%	+0.5%
DOM	104	47	+120.2%	78	56	+37.9%

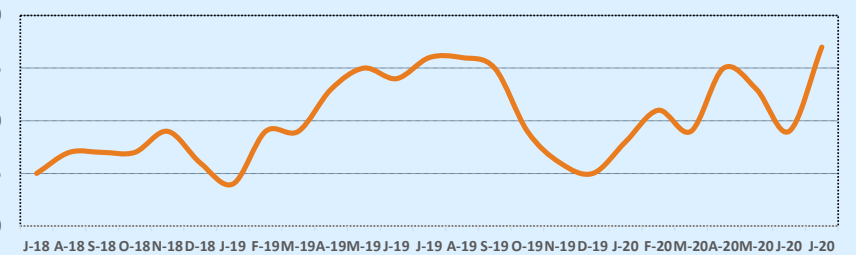
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$189,000	\$270,750	-30.2%	\$209,325	\$183,500	+14.1%
List Price/SqFt	\$116	\$134	-13.4%	\$114	\$113	+1.0%
Sold Price	\$190,575	\$266,500	-28.5%	\$200,250	\$182,250	+9.9%
Sold Price/SqFt	\$114	\$134	-15.1%	\$113	\$110	+2.9%
Sold Price / Orig LP	100.0%	99.6%	+0.4%	97.6%	97.2%	+0.4%
DOM	91	28	+225.0%	60	26	+128.8%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area LS

Residential Statistics



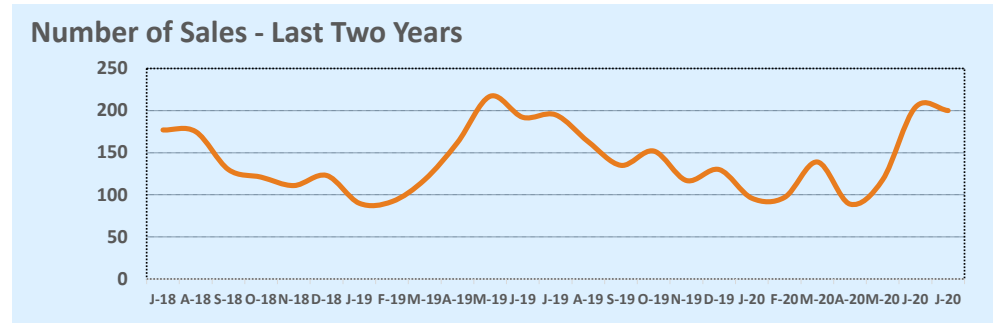
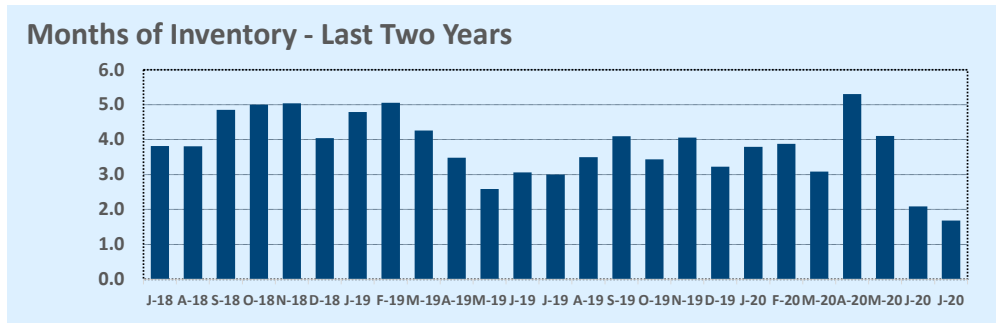
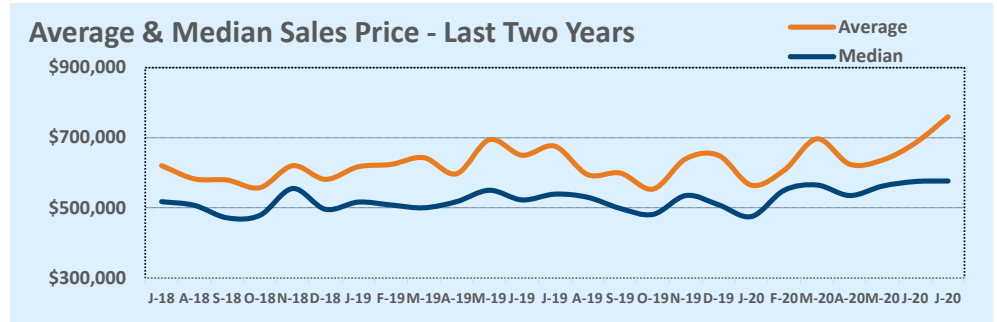
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	180	177	+1.7%	866	979	-11.5%
Condo/TH Sales	20	18	+11.1%	77	87	-11.5%
Total Sales	200	195	+2.6%	943	1,066	-11.5%
New Homes Only	20	18	+11.1%	100	114	-12.3%
Resale Only	180	177	+1.7%	843	952	-11.4%
Sales Volume	\$151,948,127	\$131,775,792	+15.3%	\$632,221,150	\$692,750,111	-8.7%
New Listings	233	201	+15.9%	1,383	1,567	-11.7%
Pending	263	158	+66.5%	1,174	1,117	+5.1%
Withdrawn	30	38	-21.1%	177	212	-16.5%
Expired	8	13	-38.5%	71	75	-5.3%
Months of Inventory	1.7	3.0	-44.0%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	1	194	4	4	67
\$200,000- \$249,999	1	3	101	11	11	63
\$250,000- \$299,999	4	6	52	35	39	86
\$300,000- \$349,999	7	8	68	62	53	73
\$350,000- \$399,999	22	15	36	108	81	54
\$400,000- \$449,999	17	15	70	110	86	52
\$450,000- \$499,999	16	21	30	128	93	53
\$500,000- \$549,999	23	13	78	109	87	49
\$550,000- \$599,999	29	25	69	134	85	76
\$600,000- \$699,999	31	20	49	204	127	66
\$700,000- \$799,999	19	13	35	113	78	40
\$800,000- \$899,999	6	12	75	59	49	89
\$900,000- \$999,999	11	8	80	47	35	95
\$1M - \$1.99M	36	35	82	188	98	89
\$2M - \$2.99M	7	2	95	40	10	173
\$3M+	4	3	166	31	7	169
Totals	233	200	64	1,383	943	67

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$776,307	\$694,230	+11.8%	\$686,023	\$667,972	+2.7%
List Price/SqFt	\$248	\$224	+10.4%	\$224	\$215	+4.2%
Sold Price	\$759,741	\$675,773	+12.4%	\$670,436	\$649,859	+3.2%
Sold Price/SqFt	\$243	\$219	+10.8%	\$220	\$210	+4.6%
Sold Price / Orig LP	96.9%	96.0%	+1.0%	96.7%	95.9%	+0.8%
DOM	64	63	+2.0%	67	72	-5.9%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$585,000	\$539,000	+8.5%	\$565,000	\$525,000	+7.6%
List Price/SqFt	\$214	\$200	+7.2%	\$203	\$193	+5.3%
Sold Price	\$576,500	\$539,000	+7.0%	\$559,999	\$523,550	+7.0%
Sold Price/SqFt	\$211	\$195	+8.2%	\$199	\$189	+5.4%
Sold Price / Orig LP	98.0%	97.6%	+0.4%	97.8%	97.2%	+0.7%
DOM	28	32	-12.5%	31	33	-4.6%



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MLS Area LW

Residential Statistics



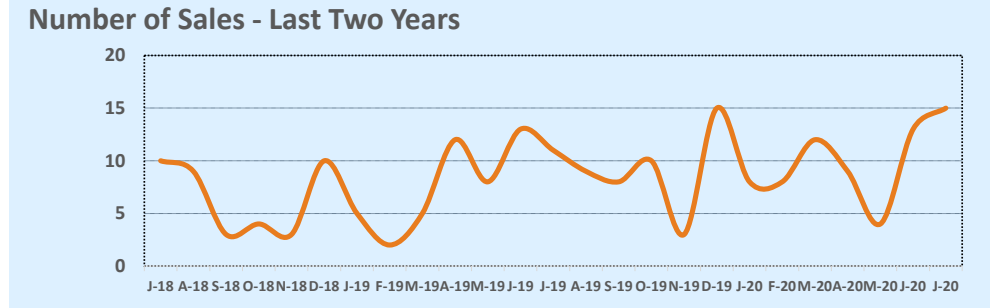
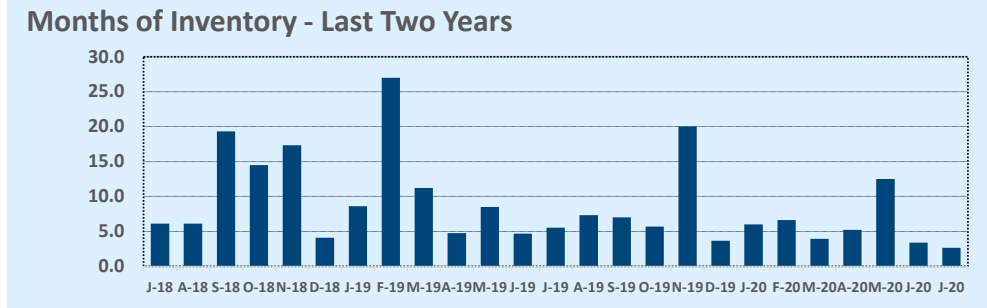
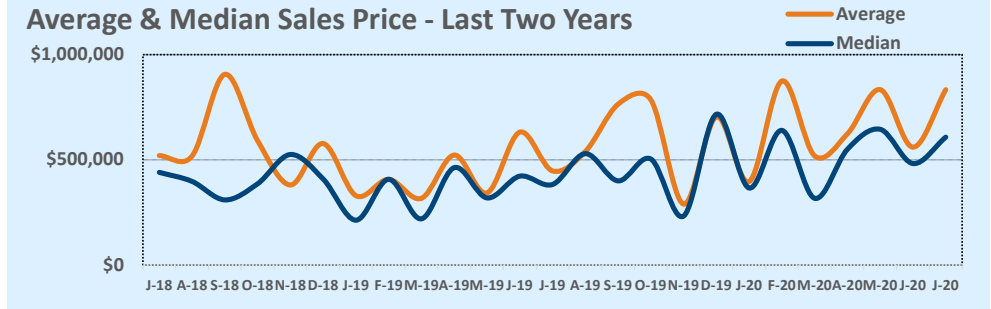
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	14	9	+55.6%	67	53	+26.4%
Condo/TH Sales	1	2	-50.0%	2	3	-33.3%
Total Sales	15	11	+36.4%	69	56	+23.2%
New Homes Only	--	1	--	4	4	--
Resale Only	15	10	+50.0%	65	52	+25.0%
Sales Volume	\$12,500,200	\$4,917,340	+154.2%	\$45,106,028	\$26,175,323	+72.3%
New Listings	17	9	+88.9%	93	110	-15.5%
Pending	17	10	+70.0%	82	61	+34.4%
Withdrawn	4	2	+100.0%	19	13	+46.2%
Expired	2	--	--	8	12	-33.3%
Months of Inventory	2.7	5.5	-51.9%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	133	3	3	111
\$150,000- \$199,999	--	--	--	7	5	142
\$200,000- \$249,999	--	--	--	3	4	14
\$250,000- \$299,999	1	1	1	5	6	46
\$300,000- \$349,999	--	1	52	5	3	21
\$350,000- \$399,999	4	1	5	9	6	87
\$400,000- \$449,999	--	1	19	4	2	202
\$450,000- \$499,999	--	--	--	3	4	480
\$500,000- \$549,999	1	--	--	3	1	141
\$550,000- \$599,999	1	1	477	4	7	122
\$600,000- \$699,999	1	3	175	7	9	143
\$700,000- \$799,999	4	1	67	8	3	77
\$800,000- \$899,999	2	1	239	11	1	239
\$900,000- \$999,999	1	--	--	7	3	108
\$1M - \$1.99M	2	3	256	11	11	236
\$2M - \$2.99M	--	--	--	1	--	--
\$3M+	--	1	370	2	1	370
Totals	17	15	177	93	69	150

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$876,187	\$463,320	+89.1%	\$678,779	\$489,784	+38.6%
List Price/SqFt	\$205	\$196	+5.0%	\$217	\$186	+16.9%
Sold Price	\$833,347	\$447,031	+86.4%	\$653,711	\$467,416	+39.9%
Sold Price/SqFt	\$194	\$189	+3.0%	\$211	\$179	+17.6%
Sold Price / Orig LP	88.7%	93.9%	-5.5%	92.8%	94.3%	-1.6%
DOM	177	107	+65.6%	150	128	+17.0%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$649,900	\$399,900	+62.5%	\$559,900	\$359,000	+56.0%
List Price/SqFt	\$191	\$197	-3.1%	\$206	\$176	+17.1%
Sold Price	\$607,500	\$382,450	+58.8%	\$550,000	\$342,500	+60.6%
Sold Price/SqFt	\$182	\$188	-3.1%	\$201	\$168	+19.3%
Sold Price / Orig LP	95.2%	94.4%	+0.9%	95.0%	95.5%	-0.5%
DOM	106	63	+68.3%	97	48	+102.1%



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MLS Area MA

Residential Statistics



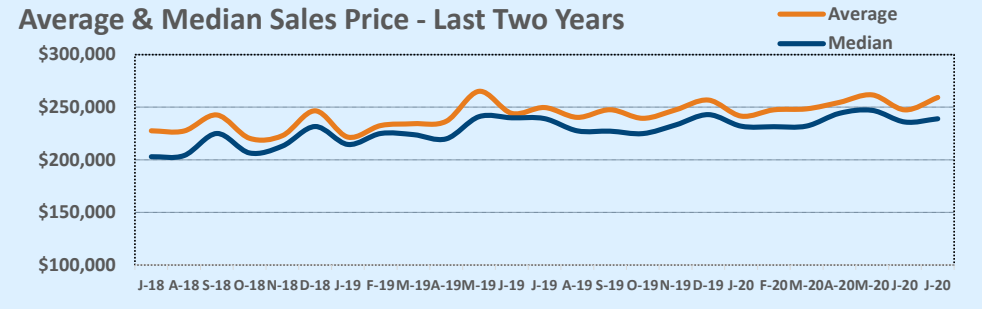
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	73	84	-13.1%	499	484	+3.1%
Condo/TH Sales	--	1	--	1	1	--
Total Sales	73	85	-14.1%	500	485	+3.1%
New Homes Only	14	25	-44.0%	136	130	+4.6%
Resale Only	59	60	-1.7%	364	355	+2.5%
Sales Volume	\$18,927,519	\$21,222,836	-10.8%	\$125,788,526	\$117,989,451	+6.6%
New Listings	71	82	-13.4%	636	670	-5.1%
Pending	97	77	+26.0%	585	526	+11.2%
Withdrawn	3	5	-40.0%	41	35	+17.1%
Expired	2	18	-88.9%	70	130	-46.2%
Months of Inventory	1.4	1.8	-24.9%	N/A	N/A	--

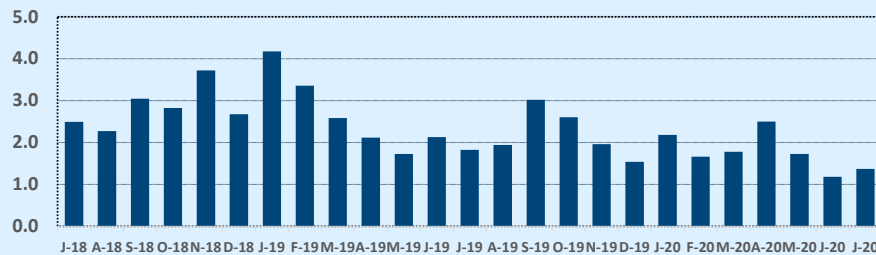
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	4	--	--	5	3	12
\$150,000- \$199,999	3	5	42	43	50	30
\$200,000- \$249,999	40	35	22	278	249	28
\$250,000- \$299,999	11	19	44	169	118	35
\$300,000- \$349,999	1	9	44	79	53	93
\$350,000- \$399,999	5	1	22	36	19	94
\$400,000- \$449,999	3	2	140	14	3	103
\$450,000- \$499,999	2	--	--	6	3	17
\$500,000- \$549,999	--	--	--	2	--	--
\$550,000- \$599,999	1	2	86	2	2	86
\$600,000- \$699,999	--	--	--	1	--	--
\$700,000- \$799,999	1	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	71	73	37	636	500	40

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$262,469	\$252,131	+4.1%	\$253,645	\$245,905	+3.1%
List Price/SqFt	\$140	\$140	+0.1%	\$139	\$134	+3.3%
Sold Price	\$259,281	\$249,680	+3.8%	\$251,577	\$243,277	+3.4%
Sold Price/SqFt	\$139	\$139	-0.0%	\$138	\$133	+3.3%
Sold Price / Orig LP	98.5%	98.4%	+0.1%	98.7%	98.0%	+0.7%
DOM	37	66	-43.9%	40	51	-22.9%

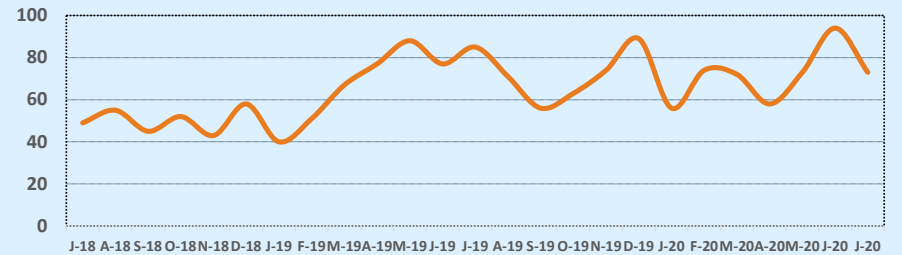
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$239,900	\$239,137	+0.3%	\$236,990	\$229,000	+3.5%
List Price/SqFt	\$137	\$138	-0.6%	\$138	\$132	+4.1%
Sold Price	\$239,000	\$239,137	-0.1%	\$236,000	\$225,990	+4.4%
Sold Price/SqFt	\$137	\$138	-0.7%	\$137	\$131	+4.4%
Sold Price / Orig LP	100.0%	99.5%	+0.5%	100.0%	99.2%	+0.9%
DOM	25	25	--	18	22	-18.2%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area MC

Residential Statistics

Independence Title

July 2020

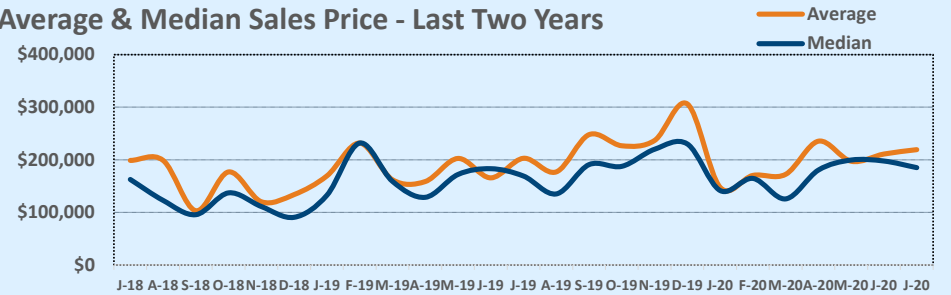
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	13	17	-23.5%	80	64	+25.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	13	17	-23.5%	80	64	+25.0%
New Homes Only	1	--	--	2	--	--
Resale Only	12	17	-29.4%	78	64	+21.9%
Sales Volume	\$2,849,900	\$3,447,845	-17.3%	\$15,321,457	\$11,868,008	+29.1%
New Listings	17	18	-5.6%	101	109	-7.3%
Pending	16	14	+14.3%	88	74	+18.9%
Withdrawn	4	5	-20.0%	21	18	+16.7%
Expired	1	1	--	11	5	+120.0%
Months of Inventory	1.8	3.2	-44.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$220,169	\$211,428	+4.1%	\$199,074	\$192,739	+3.3%
List Price/SqFt	\$137	\$128	+7.2%	\$110	\$113	-2.7%
Sold Price	\$219,223	\$202,814	+8.1%	\$191,518	\$185,438	+3.3%
Sold Price/SqFt	\$136	\$122	+11.3%	\$106	\$109	-2.8%
Sold Price / Orig LP	97.2%	91.1%	+6.7%	93.4%	92.7%	+0.7%
DOM	50	100	-50.2%	70	99	-29.6%

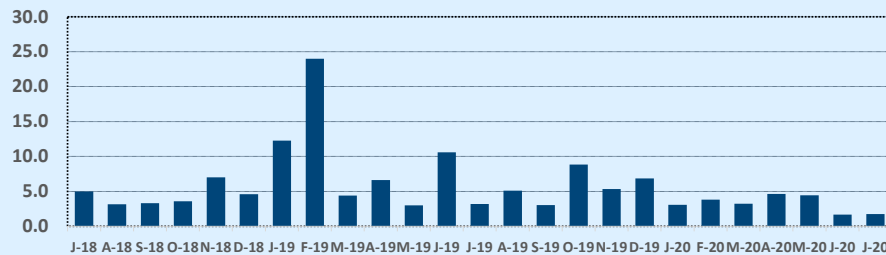
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$185,000	\$169,000	+9.5%	\$174,000	\$161,200	+7.9%
List Price/SqFt	\$125	\$106	+18.4%	\$102	\$100	+1.6%
Sold Price	\$185,000	\$169,000	+9.5%	\$174,000	\$161,500	+7.7%
Sold Price/SqFt	\$125	\$102	+23.0%	\$96	\$97	-1.6%
Sold Price / Orig LP	97.7%	93.7%	+4.3%	96.3%	94.8%	+1.5%
DOM	50	63	-20.6%	42	63	-32.8%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	6	59	31	35	61
\$150,000- \$199,999	3	1	15	20	18	48
\$200,000- \$249,999	3	1	5	16	9	37
\$250,000- \$299,999	6	2	56	14	5	144
\$300,000- \$349,999	--	--	--	4	4	158
\$350,000- \$399,999	1	1	--	9	4	63
\$400,000- \$449,999	1	2	81	4	2	81
\$450,000- \$499,999	--	--	--	1	--	--
\$500,000- \$549,999	--	--	--	--	3	165
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	17	13	50	101	80	70

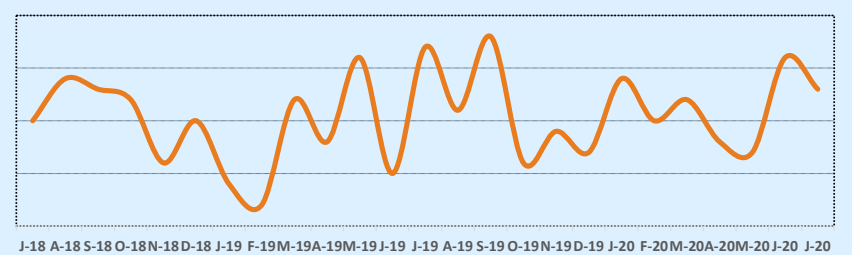
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area MT

Residential Statistics



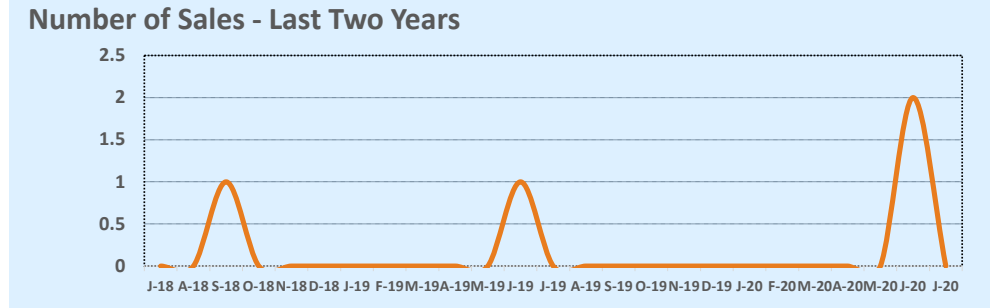
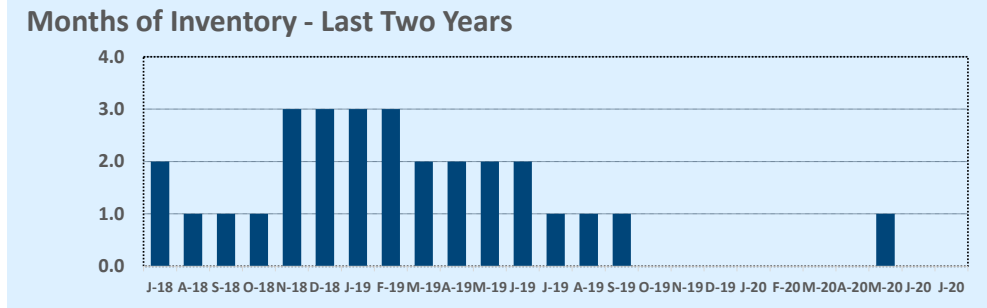
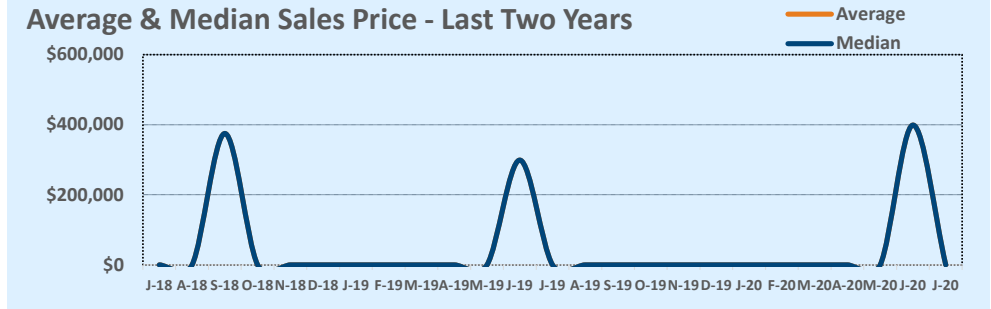
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	--	--	--	2	1	+100.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	--	--	--	2	1	+100.0%
New Homes Only	--	--	--	--	--	--
Resale Only	--	--	--	2	1	+100.0%
Sales Volume	--	--	--	\$798,000	\$299,000	+166.9%
New Listings	--	--	--	3	--	--
Pending	--	--	--	2	1	+100.0%
Withdrawn	--	--	--	1	1	--
Expired	--	--	--	--	--	--
Months of Inventory	--	1.0	--	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	1	--	--
\$250,000- \$299,999	--	--	--	--	--	--
\$300,000- \$349,999	--	--	--	1	1	7
\$350,000- \$399,999	--	--	--	--	--	--
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	1	1	9
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	--	--	--	3	2	8

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	--	--	--	\$412,250	\$299,000	+37.9%
List Price/SqFt	--	--	--	\$129	\$142	-9.5%
Sold Price	--	--	--	\$399,000	\$299,000	+33.4%
Sold Price/SqFt	--	--	--	\$124	\$142	-12.9%
Sold Price / Orig LP	0.0%	0.0%	--	98.3%	92.7%	+6.0%
DOM	--	--	--	8	250	-96.8%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	--	--	--	\$412,250	\$299,000	+37.9%
List Price/SqFt	--	--	--	\$129	\$142	-9.5%
Sold Price	--	--	--	\$399,000	\$299,000	+33.4%
Sold Price/SqFt	--	--	--	\$124	\$142	-12.9%
Sold Price / Orig LP	0.0%	0.0%	+0.0%	98.3%	92.7%	+6.0%
DOM	--	--	--	8	250	-96.8%



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MLS Area N

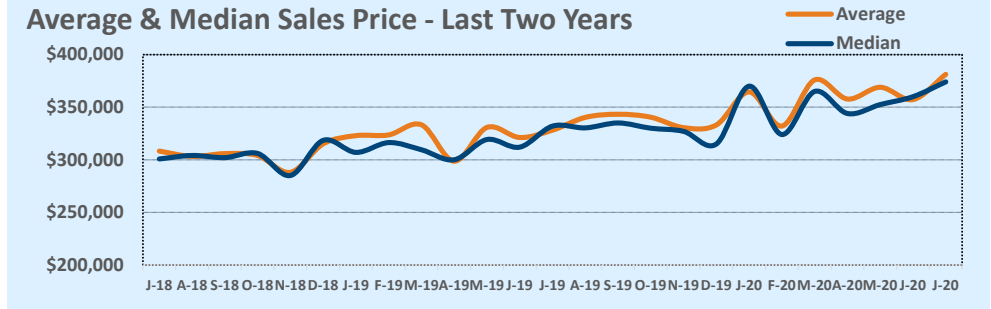
Residential Statistics

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	164	144	+13.9%	752	938	-19.8%
Condo/TH Sales	30	17	+76.5%	119	141	-15.6%
Total Sales	194	161	+20.5%	871	1,079	-19.3%
New Homes Only	4	--	--	22	37	-40.5%
Resale Only	190	161	+18.0%	849	1,042	-18.5%
Sales Volume	\$74,871,121	\$55,595,916	+34.7%	\$318,945,755	\$363,317,682	-12.2%
New Listings	172	195	-11.8%	1,003	1,242	-19.2%
Pending	144	153	-5.9%	929	1,118	-16.9%
Withdrawn	5	8	-37.5%	45	55	-18.2%
Expired	6	13	-53.8%	20	48	-58.3%
Months of Inventory	0.5	0.3	+56.5%	N/A	N/A	--

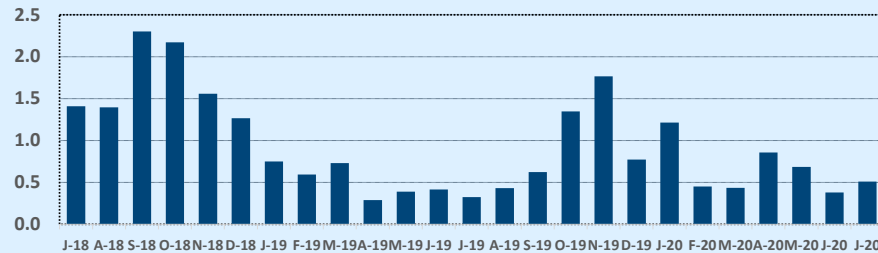
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	1	--	--
\$200,000- \$249,999	3	1	2	10	6	12
\$250,000- \$299,999	5	2	34	36	28	8
\$300,000- \$349,999	11	16	19	79	71	17
\$350,000- \$399,999	9	17	7	69	61	16
\$400,000- \$449,999	11	14	7	50	41	18
\$450,000- \$499,999	7	6	13	26	19	7
\$500,000- \$549,999	--	--	--	--	2	4
\$550,000- \$599,999	--	--	--	2	1	4
\$600,000- \$699,999	--	1	18	1	1	18
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	1	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	47	57	17	275	230	18

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$384,854	\$344,148	+11.8%	\$366,078	\$338,042	+8.3%
List Price/SqFt	\$190	\$172	+10.4%	\$186	\$172	+8.2%
Sold Price	\$385,934	\$345,316	+11.8%	\$366,183	\$336,717	+8.8%
Sold Price/SqFt	\$191	\$173	+10.7%	\$186	\$171	+8.9%
Sold Price / Orig LP	100.2%	100.3%	-0.1%	99.7%	99.0%	+0.7%
DOM	17	17	+1.5%	18	28	-33.9%

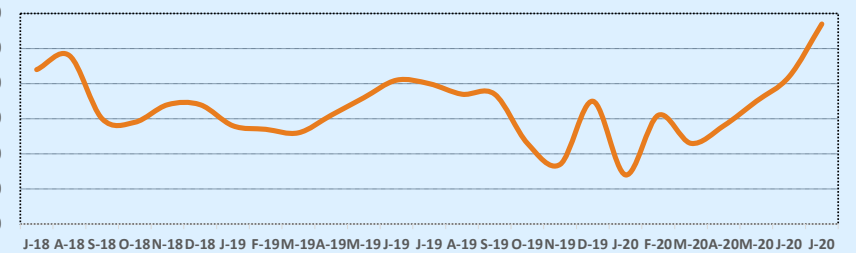
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$373,000	\$328,750	+13.5%	\$350,000	\$315,000	+11.1%
List Price/SqFt	\$192	\$175	+10.0%	\$187	\$174	+7.1%
Sold Price	\$374,100	\$332,000	+12.7%	\$360,000	\$313,000	+15.0%
Sold Price/SqFt	\$192	\$176	+9.0%	\$188	\$173	+8.7%
Sold Price / Orig LP	100.0%	100.9%	-0.8%	100.0%	100.0%	--
DOM	4	4	--	5	6	-16.7%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area NE

Residential Statistics



July 2020

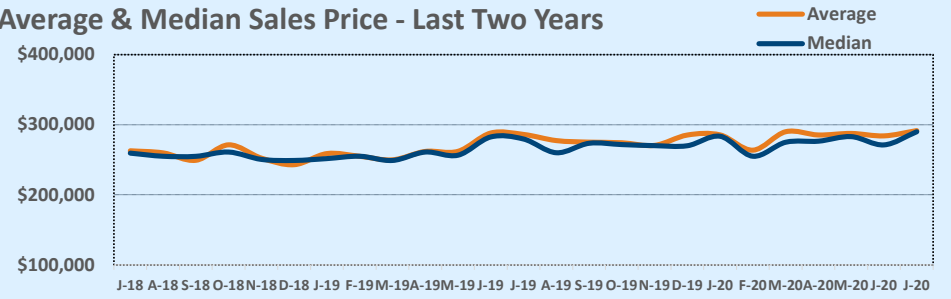
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	46	49	-6.1%	242	335	-27.8%
Condo/TH Sales	16	4	+300.0%	41	36	+13.9%
Total Sales	62	53	+17.0%	283	371	-23.7%
New Homes Only	3	--	--	8	10	-20.0%
Resale Only	59	53	+11.3%	275	361	-23.8%
Sales Volume	\$18,078,792	\$15,164,905	+19.2%	\$80,620,245	\$99,281,923	-18.8%
New Listings	50	73	-31.5%	290	430	-32.6%
Pending	44	55	-20.0%	295	392	-24.7%
Withdrawn	--	--	--	10	18	-44.4%
Expired	--	4	--	6	11	-45.5%
Months of Inventory	0.2	1.5	-84.2%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	2	2	6
\$150,000- \$199,999	5	5	8	19	16	13
\$200,000- \$249,999	6	9	22	43	53	25
\$250,000- \$299,999	20	22	40	128	119	27
\$300,000- \$349,999	13	14	26	56	62	30
\$350,000- \$399,999	4	12	10	27	21	10
\$400,000- \$449,999	--	--	--	4	2	38
\$450,000- \$499,999	2	--	--	5	5	42
\$500,000- \$549,999	--	--	--	4	2	6
\$550,000- \$599,999	--	--	--	1	1	30
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	50	62	26	290	283	25

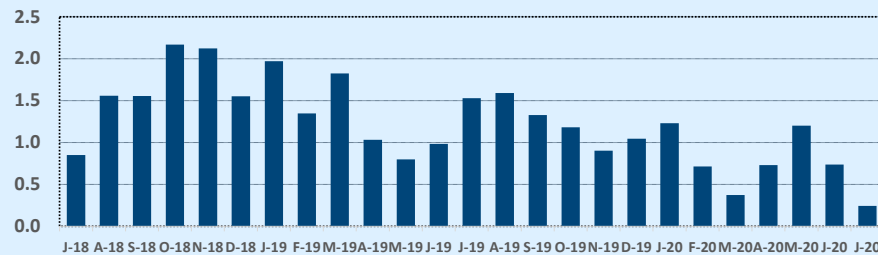
Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$291,657	\$288,757	+1.0%	\$286,285	\$270,623	+5.8%
List Price/SqFt	\$168	\$156	+7.5%	\$166	\$156	+5.9%
Sold Price	\$291,593	\$286,130	+1.9%	\$284,877	\$267,606	+6.5%
Sold Price/SqFt	\$168	\$155	+8.5%	\$165	\$155	+6.6%
Sold Price / Orig LP	100.1%	100.3%	-0.1%	99.1%	98.3%	+0.8%
DOM	26	26	-0.1%	25	33	-23.9%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$289,945	\$274,900	+5.5%	\$275,930	\$264,788	+4.2%
List Price/SqFt	\$167	\$150	+11.5%	\$161	\$151	+6.0%
Sold Price	\$289,995	\$279,600	+3.7%	\$276,000	\$260,000	+6.2%
Sold Price/SqFt	\$167	\$149	+12.1%	\$161	\$150	+7.6%
Sold Price / Orig LP	100.0%	99.5%	+0.5%	100.0%	98.6%	+1.4%
DOM	7	10	-30.0%	9	11	-18.2%

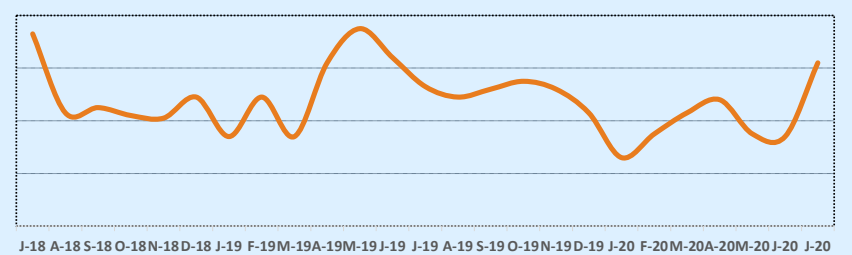
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area NW

Residential Statistics

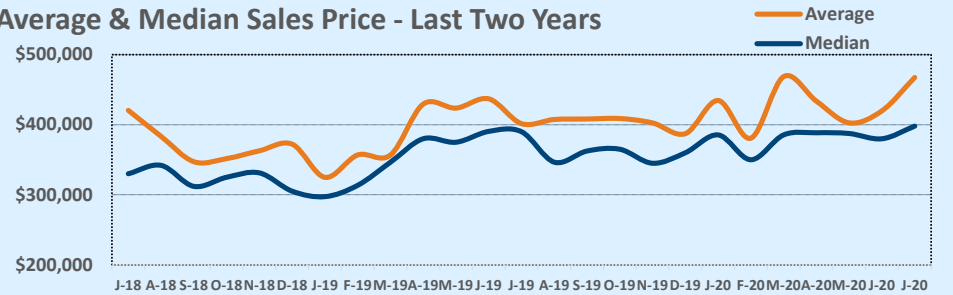
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	67	61	+9.8%	301	400	-24.8%
Condo/TH Sales	8	7	+14.3%	57	79	-27.8%
Total Sales	75	68	+10.3%	358	479	-25.3%
New Homes Only	--	--	--	3	14	-78.6%
Resale Only	75	68	+10.3%	355	465	-23.7%
Sales Volume	\$35,060,168	\$27,304,325	+28.4%	\$154,615,227	\$190,131,015	-18.7%
New Listings	75	80	-6.3%	438	554	-20.9%
Pending	63	63	--	387	489	-20.9%
Withdrawn	2	7	-71.4%	20	21	-4.8%
Expired	5	8	-37.5%	13	31	-58.1%
Months of Inventory	0.5	1.0	-47.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$468,847	\$399,223	+17.4%	\$432,539	\$397,839	+8.7%
List Price/SqFt	\$207	\$181	+14.3%	\$199	\$182	+9.5%
Sold Price	\$467,469	\$401,534	+16.4%	\$431,886	\$396,933	+8.8%
Sold Price/SqFt	\$207	\$182	+13.5%	\$199	\$181	+9.7%
Sold Price / Orig LP	99.2%	99.9%	-0.6%	99.5%	99.2%	+0.3%
DOM	13	13	-3.0%	15	27	-43.8%

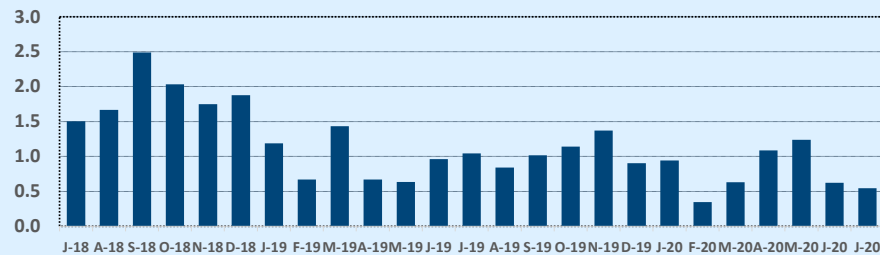
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$399,000	\$388,450	+2.7%	\$383,700	\$349,900	+9.7%
List Price/SqFt	\$200	\$174	+15.1%	\$194	\$175	+10.9%
Sold Price	\$398,000	\$390,000	+2.1%	\$380,000	\$350,000	+8.6%
Sold Price/SqFt	\$198	\$175	+13.1%	\$195	\$175	+11.4%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	100.0%	--
DOM	6	6	--	5	6	-16.7%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	3	3	13
\$150,000- \$199,999	2	2	5	15	16	12
\$200,000- \$249,999	--	1	3	16	14	20
\$250,000- \$299,999	3	3	8	37	27	18
\$300,000- \$349,999	18	13	5	70	68	16
\$350,000- \$399,999	14	19	8	91	77	11
\$400,000- \$449,999	10	7	13	42	38	19
\$450,000- \$499,999	6	4	28	25	18	13
\$500,000- \$549,999	5	6	21	22	19	15
\$550,000- \$599,999	5	7	10	30	23	12
\$600,000- \$699,999	5	6	27	41	24	21
\$700,000- \$799,999	4	4	12	27	19	9
\$800,000- \$899,999	1	1	18	6	5	25
\$900,000- \$999,999	1	--	--	7	3	20
\$1M - \$1.99M	1	2	50	6	4	29
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	75	75	13	438	358	15

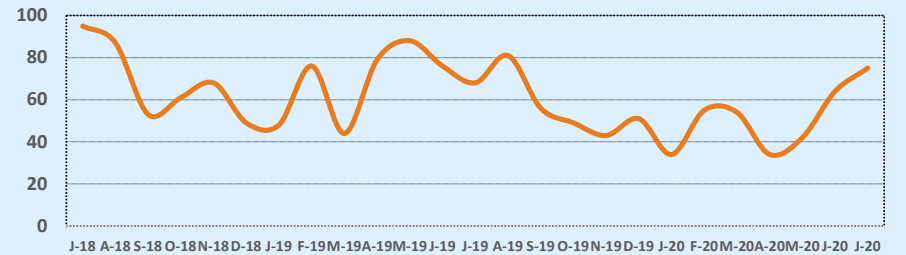
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area PF

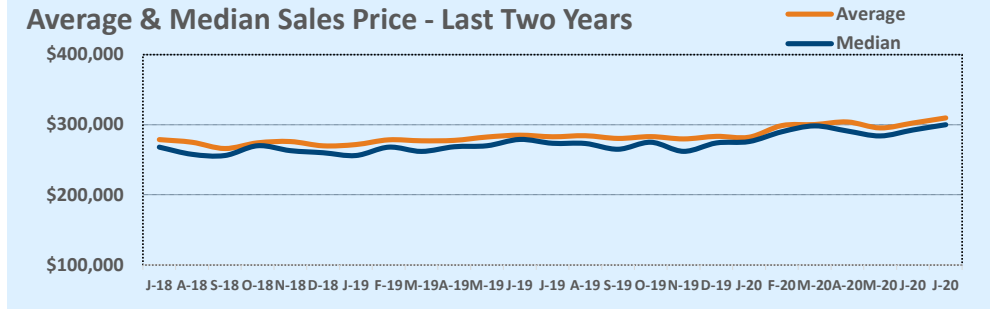
Residential Statistics

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	212	223	-4.9%	1,143	1,280	-10.7%
Condo/TH Sales	5	5	--	47	43	+9.3%
Total Sales	217	228	-4.8%	1,190	1,323	-10.1%
New Homes Only	19	31	-38.7%	112	211	-46.9%
Resale Only	198	197	+0.5%	1,078	1,112	-3.1%
Sales Volume	\$67,209,511	\$64,482,185	+4.2%	\$357,240,994	\$370,424,500	-3.6%
New Listings	247	245	+0.8%	1,420	1,525	-6.9%
Pending	233	224	+4.0%	1,381	1,425	-3.1%
Withdrawn	13	22	-40.9%	56	91	-38.5%
Expired	2	5	-60.0%	23	36	-36.1%
Months of Inventory	0.7	1.5	-55.9%	N/A	N/A	--

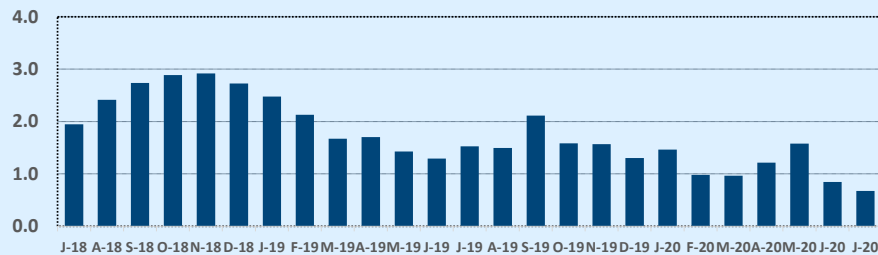
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	5	1	5
\$150,000- \$199,999	3	4	32	21	22	17
\$200,000- \$249,999	29	38	15	263	261	23
\$250,000- \$299,999	91	64	14	480	367	24
\$300,000- \$349,999	66	57	19	345	296	33
\$350,000- \$399,999	35	34	58	177	154	59
\$400,000- \$449,999	14	11	92	77	57	65
\$450,000- \$499,999	5	6	43	31	22	58
\$500,000- \$549,999	4	2	--	12	7	61
\$550,000- \$599,999	--	1	17	2	3	9
\$600,000- \$699,999	--	--	--	4	--	--
\$700,000- \$799,999	--	--	--	2	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	247	217	28	1,420	1,190	33

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$310,747	\$284,894	+9.1%	\$301,291	\$282,773	+6.5%
List Price/SqFt	\$146	\$135	+8.0%	\$141	\$133	+5.5%
Sold Price	\$309,721	\$282,817	+9.5%	\$300,203	\$279,988	+7.2%
Sold Price/SqFt	\$146	\$134	+8.5%	\$140	\$132	+6.2%
Sold Price / Orig LP	99.6%	98.7%	+0.9%	99.3%	97.7%	+1.6%
DOM	28	43	-36.2%	33	57	-41.8%

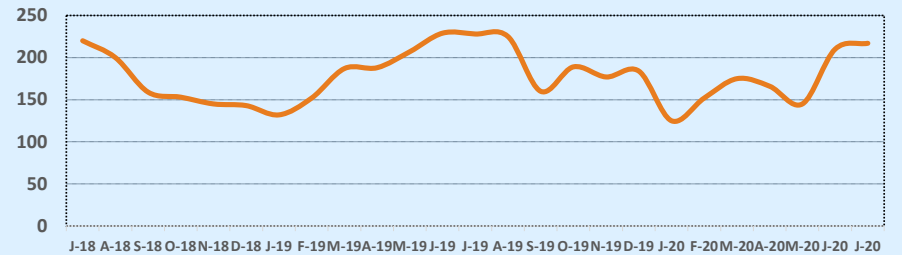
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$299,000	\$275,000	+8.7%	\$289,998	\$271,335	+6.9%
List Price/SqFt	\$143	\$136	+5.1%	\$138	\$132	+4.4%
Sold Price	\$300,000	\$273,500	+9.7%	\$290,000	\$269,000	+7.8%
Sold Price/SqFt	\$142	\$136	+4.2%	\$137	\$131	+5.2%
Sold Price / Orig LP	100.0%	99.4%	+0.6%	100.0%	98.5%	+1.5%
DOM	6	18	-66.7%	9	25	-64.0%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area RA

Residential Statistics



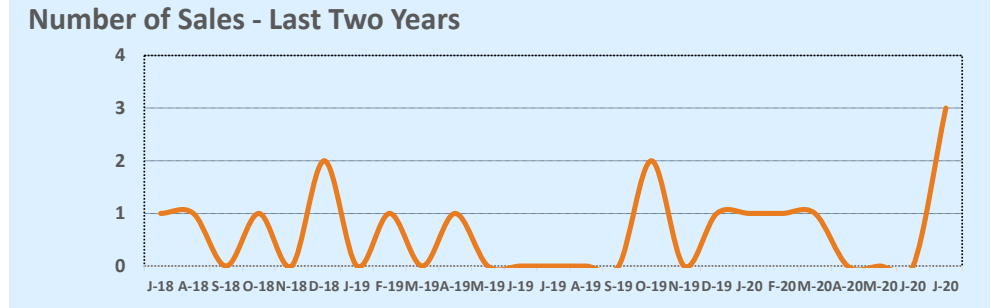
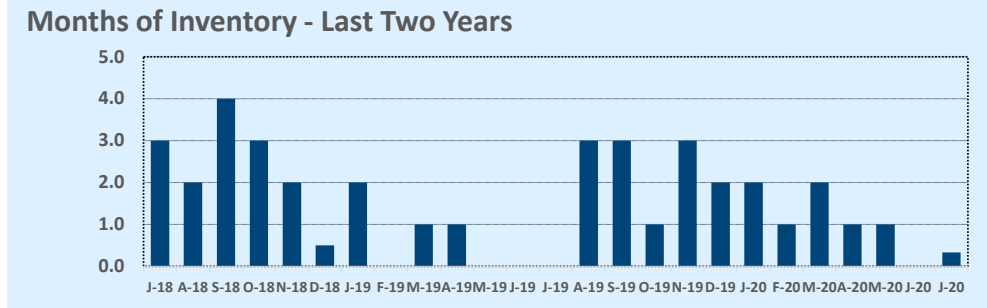
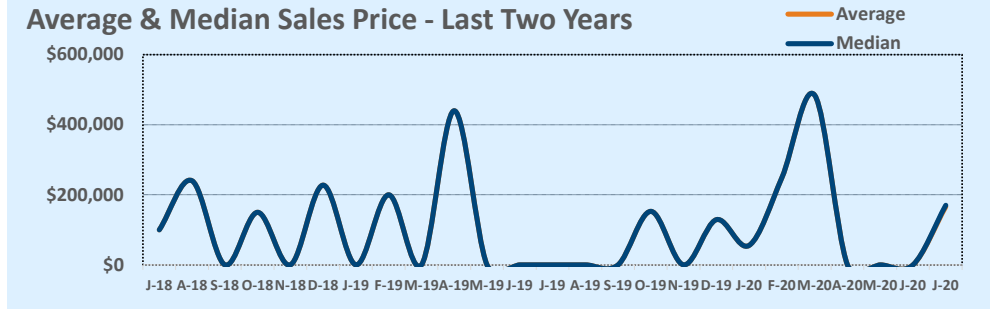
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	3	--	--	6	2	+200.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	3	--	--	6	2	+200.0%
New Homes Only	--	--	--	--	--	--
Resale Only	3	--	--	6	2	+200.0%
Sales Volume	\$498,000	--	--	\$1,286,900	\$639,900	+101.1%
New Listings	3	2	+50.0%	9	4	+125.0%
Pending	3	--	--	8	2	+300.0%
Withdrawn	--	--	--	2	2	--
Expired	--	--	--	1	--	--
Months of Inventory	0.3	--	--	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	1	8
\$150,000- \$199,999	2	3	10	4	3	10
\$200,000- \$249,999	--	--	--	2	1	4
\$250,000- \$299,999	--	--	--	--	--	--
\$300,000- \$349,999	--	--	--	--	--	--
\$350,000- \$399,999	--	--	--	--	--	--
\$400,000- \$449,999	--	--	--	1	--	--
\$450,000- \$499,999	--	--	--	--	1	69
\$500,000- \$549,999	1	--	--	1	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	3	3	10	9	6	19

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$164,933	--	--	\$215,617	\$334,461	-35.5%
List Price/SqFt	\$93	--	--	\$100	\$138	-27.8%
Sold Price	\$166,000	--	--	\$214,483	\$319,950	-33.0%
Sold Price/SqFt	\$93	--	--	\$100	\$131	-23.7%
Sold Price / Orig LP	100.6%	0.0%	--	100.0%	93.7%	+6.8%
DOM	10	--	--	19	49	-62.2%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$169,900	--	--	\$172,400	\$334,461	-48.5%
List Price/SqFt	\$91	--	--	\$103	\$138	-25.5%
Sold Price	\$170,000	--	--	\$174,000	\$319,950	-45.6%
Sold Price/SqFt	\$91	--	--	\$104	\$131	-20.5%
Sold Price / Orig LP	100.1%	0.0%	+0.0%	100.0%	93.7%	+6.8%
DOM	8	--	--	8	49	-83.7%



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MLS Area RN

Residential Statistics



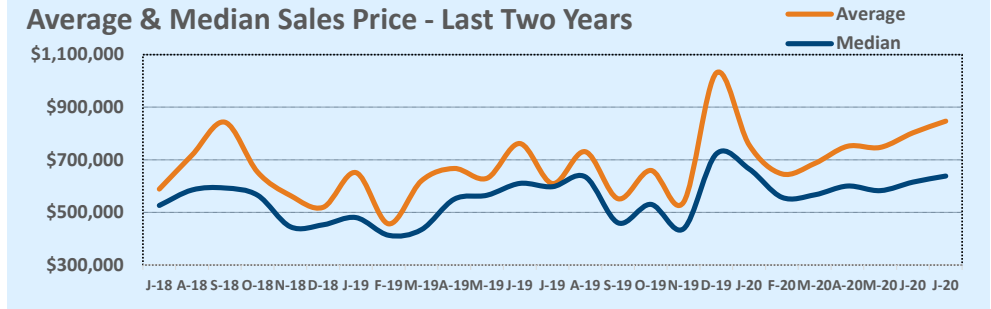
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	73	60	+21.7%	316	284	+11.3%
Condo/TH Sales	9	9	--	35	48	-27.1%
Total Sales	82	69	+18.8%	351	332	+5.7%
New Homes Only	1	--	--	7	7	--
Resale Only	81	69	+17.4%	344	325	+5.8%
Sales Volume	\$69,454,925	\$42,038,347	+65.2%	\$268,582,117	\$214,551,113	+25.2%
New Listings	76	62	+22.6%	477	502	-5.0%
Pending	72	62	+16.1%	408	373	+9.4%
Withdrawn	9	11	-18.2%	44	48	-8.3%
Expired	2	2	--	19	14	+35.7%
Months of Inventory	0.7	1.9	-61.7%	N/A	N/A	--

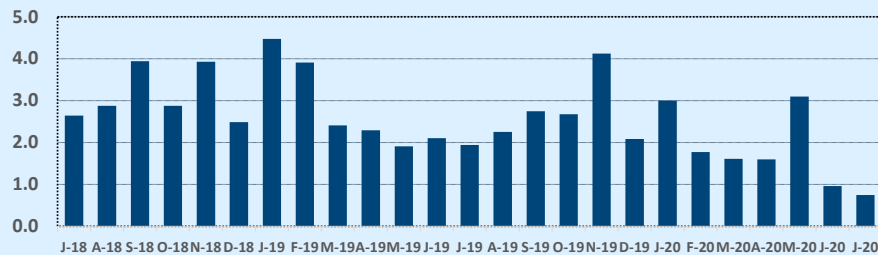
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	2	9	14	11	4
\$200,000- \$249,999	1	2	17	9	6	38
\$250,000- \$299,999	3	2	6	7	3	5
\$300,000- \$349,999	2	2	16	9	12	56
\$350,000- \$399,999	3	1	22	22	16	47
\$400,000- \$449,999	4	10	14	37	35	26
\$450,000- \$499,999	8	10	25	34	28	31
\$500,000- \$549,999	10	8	24	47	33	35
\$550,000- \$599,999	7	2	18	43	32	27
\$600,000- \$699,999	11	6	27	52	38	36
\$700,000- \$799,999	7	7	29	46	37	34
\$800,000- \$899,999	7	7	13	34	24	24
\$900,000- \$999,999	4	8	28	26	18	21
\$1M - \$1.99M	4	10	31	64	45	35
\$2M - \$2.99M	2	2	140	19	7	136
\$3M+	1	3	42	14	6	61
Totals	76	82	26	477	351	34

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$867,182	\$616,606	+40.6%	\$781,854	\$657,809	+18.9%
List Price/SqFt	\$237	\$205	+15.3%	\$225	\$207	+8.4%
Sold Price	\$847,011	\$609,251	+39.0%	\$765,191	\$646,238	+18.4%
Sold Price/SqFt	\$234	\$203	+15.0%	\$221	\$204	+8.4%
Sold Price / Orig LP	98.8%	98.3%	+0.5%	97.5%	97.1%	+0.4%
DOM	26	27	-2.5%	34	43	-21.0%

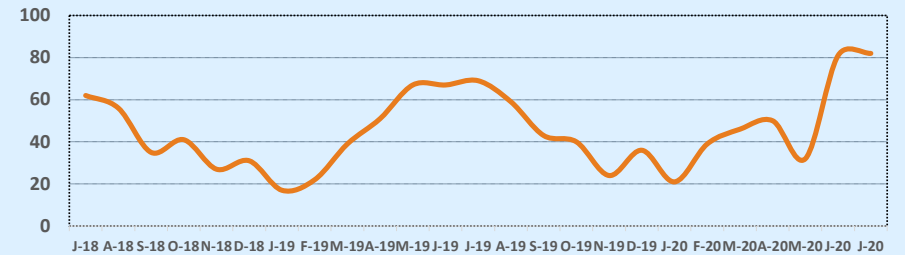
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$630,000	\$585,000	+7.7%	\$599,000	\$549,450	+9.0%
List Price/SqFt	\$203	\$190	+6.8%	\$200	\$190	+5.2%
Sold Price	\$638,000	\$597,500	+6.8%	\$597,000	\$540,000	+10.6%
Sold Price/SqFt	\$201	\$190	+5.5%	\$199	\$188	+5.7%
Sold Price / Orig LP	99.3%	99.1%	+0.2%	98.5%	97.8%	+0.8%
DOM	7	11	-36.4%	9	17	-47.1%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area RRE

Residential Statistics

Independence Title

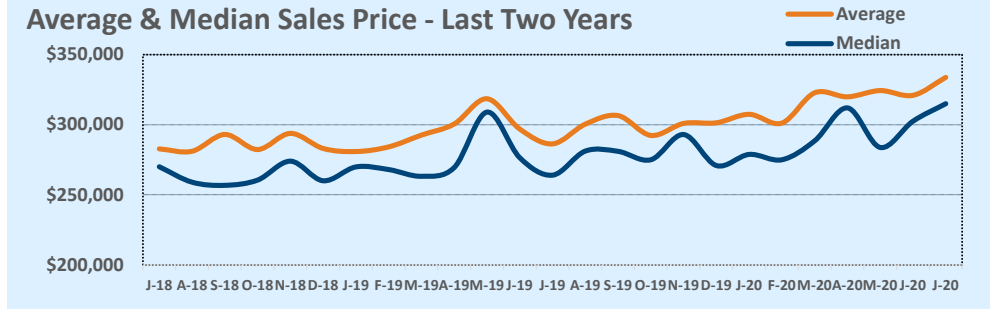
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	174	174	--	847	1,007	-15.9%
Condo/TH Sales	9	7	+28.6%	40	43	-7.0%
Total Sales	183	181	+1.1%	887	1,050	-15.5%
New Homes Only	6	11	-45.5%	43	93	-53.8%
Resale Only	177	170	+4.1%	844	957	-11.8%
Sales Volume	\$61,078,418	\$51,826,638	+17.9%	\$284,123,789	\$310,636,670	-8.5%
New Listings	174	161	+8.1%	1,082	1,245	-13.1%
Pending	203	152	+33.6%	1,042	1,092	-4.6%
Withdrawn	10	16	-37.5%	63	101	-37.6%
Expired	2	5	-60.0%	26	36	-27.8%
Months of Inventory	0.7	1.3	-49.3%	N/A	N/A	--

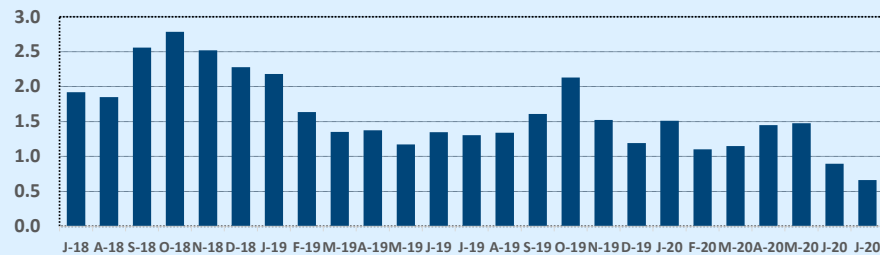
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	3	2	5
\$150,000- \$199,999	9	4	29	33	30	20
\$200,000- \$249,999	31	34	19	232	212	19
\$250,000- \$299,999	44	44	21	283	213	29
\$300,000- \$349,999	34	27	21	169	132	35
\$350,000- \$399,999	20	35	35	158	133	40
\$400,000- \$449,999	7	15	7	68	70	42
\$450,000- \$499,999	13	10	36	69	42	30
\$500,000- \$549,999	5	8	14	26	28	21
\$550,000- \$599,999	2	3	4	11	10	9
\$600,000- \$699,999	4	2	2	14	9	31
\$700,000- \$799,999	3	1	95	13	6	17
\$800,000- \$899,999	1	--	--	1	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	174	183	23	1,082	887	29

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$333,978	\$288,766	+15.7%	\$321,717	\$299,048	+7.6%
List Price/SqFt	\$148	\$138	+7.4%	\$145	\$137	+5.5%
Sold Price	\$333,762	\$286,335	+16.6%	\$320,320	\$295,844	+8.3%
Sold Price/SqFt	\$148	\$137	+8.2%	\$144	\$136	+6.1%
Sold Price / Orig LP	99.6%	98.5%	+1.2%	99.0%	98.1%	+0.9%
DOM	23	33	-30.6%	29	42	-30.2%

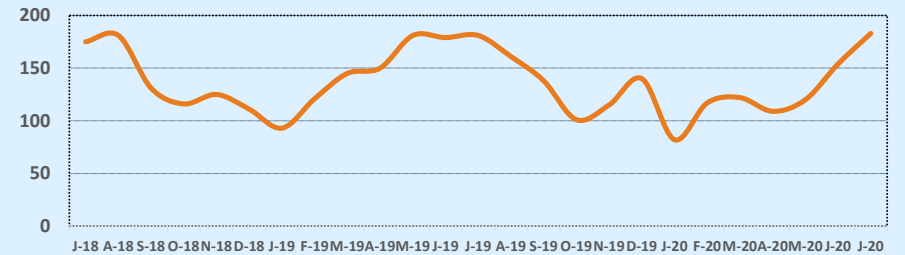
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$320,000	\$265,000	+20.8%	\$292,125	\$275,000	+6.2%
List Price/SqFt	\$148	\$138	+7.2%	\$145	\$137	+6.1%
Sold Price	\$315,000	\$264,000	+19.3%	\$294,125	\$272,000	+8.1%
Sold Price/SqFt	\$146	\$138	+6.3%	\$144	\$135	+6.9%
Sold Price / Orig LP	100.0%	99.6%	+0.4%	99.6%	98.9%	+0.8%
DOM	7	13	-46.2%	9	15	-40.0%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area RRW

Residential Statistics



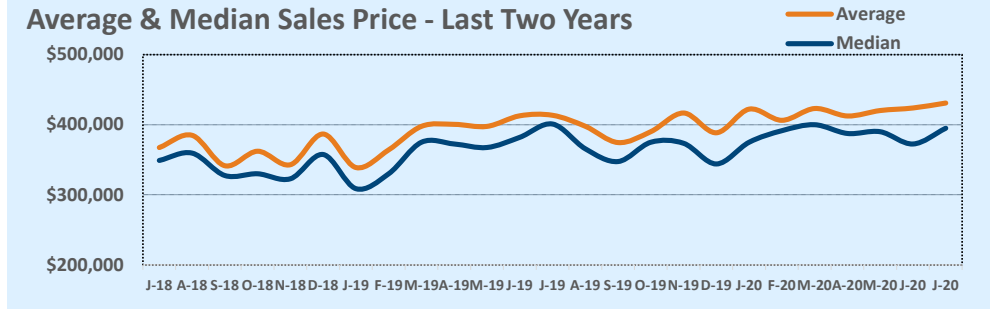
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	136	117	+16.2%	557	702	-20.7%
Condo/TH Sales	6	3	+100.0%	22	24	-8.3%
Total Sales	142	120	+18.3%	579	726	-20.2%
New Homes Only	3	1	+200.0%	5	23	-78.3%
Resale Only	139	119	+16.8%	574	703	-18.3%
Sales Volume	\$61,194,683	\$49,613,863	+23.3%	\$244,383,036	\$286,724,928	-14.8%
New Listings	141	128	+10.2%	756	864	-12.5%
Pending	132	118	+11.9%	664	778	-14.7%
Withdrawn	5	9	-44.4%	43	39	+10.3%
Expired	2	1	+100.0%	18	18	--
Months of Inventory	0.4	1.1	-58.7%	N/A	N/A	--

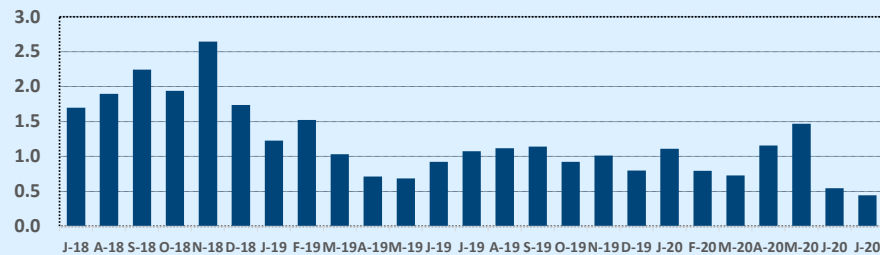
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	3	1	7	9	7	45
\$200,000- \$249,999	5	6	11	42	32	19
\$250,000- \$299,999	12	18	13	86	66	15
\$300,000- \$349,999	17	24	18	105	101	24
\$350,000- \$399,999	24	25	9	143	102	14
\$400,000- \$449,999	20	15	11	80	69	17
\$450,000- \$499,999	16	11	12	80	50	17
\$500,000- \$549,999	9	13	26	62	50	18
\$550,000- \$599,999	14	9	3	60	39	11
\$600,000- \$699,999	11	11	18	44	30	12
\$700,000- \$799,999	4	4	58	23	16	27
\$800,000- \$899,999	3	4	14	13	9	9
\$900,000- \$999,999	1	--	--	5	4	73
\$1M - \$1.99M	2	1	--	4	4	1
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	141	142	15	756	579	18

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$427,288	\$413,919	+3.2%	\$420,152	\$396,584	+5.9%
List Price/SqFt	\$165	\$152	+8.5%	\$163	\$151	+8.0%
Sold Price	\$430,948	\$413,449	+4.2%	\$422,078	\$394,938	+6.9%
Sold Price/SqFt	\$167	\$152	+9.6%	\$163	\$150	+9.0%
Sold Price / Orig LP	100.3%	99.5%	+0.8%	99.9%	98.9%	+1.0%
DOM	15	16	-6.3%	18	28	-37.6%

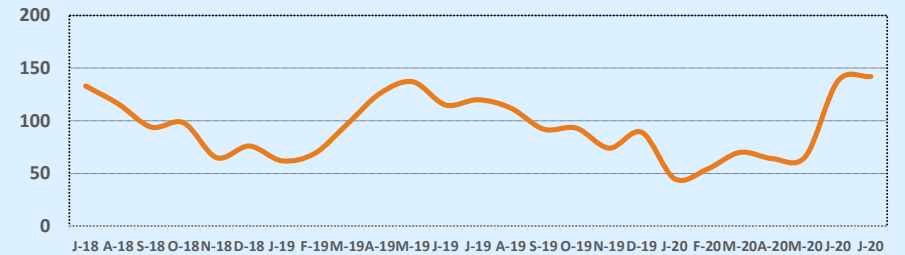
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$385,000	\$400,000	-3.8%	\$385,000	\$369,500	+4.2%
List Price/SqFt	\$160	\$150	+6.7%	\$158	\$148	+6.6%
Sold Price	\$395,000	\$401,000	-1.5%	\$389,900	\$367,390	+6.1%
Sold Price/SqFt	\$163	\$148	+10.2%	\$160	\$147	+8.6%
Sold Price / Orig LP	100.1%	100.0%	+0.1%	100.0%	99.9%	+0.1%
DOM	4	6	-33.3%	5	6	-16.7%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area SC

Residential Statistics



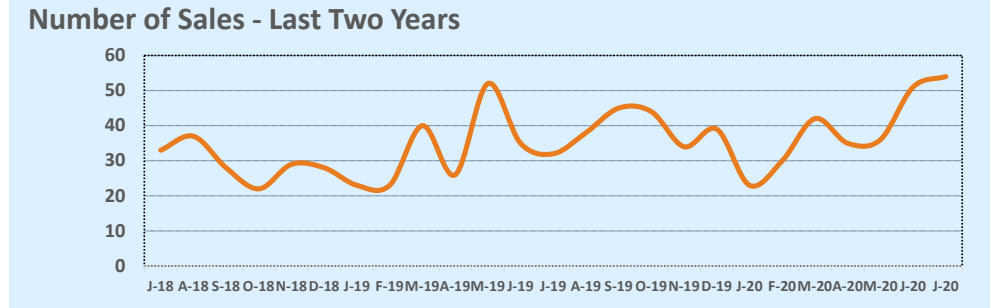
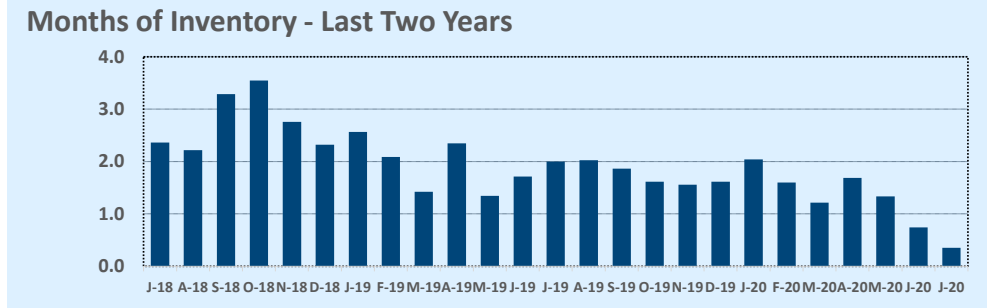
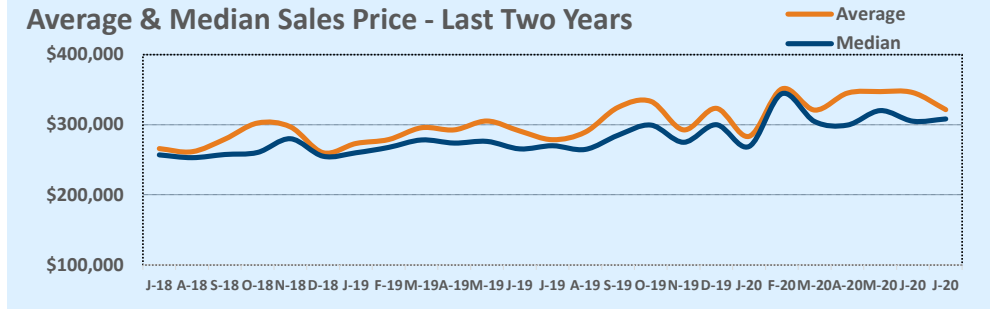
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	48	29	+65.5%	248	218	+13.8%
Condo/TH Sales	6	3	+100.0%	23	13	+76.9%
Total Sales	54	32	+68.8%	271	231	+17.3%
New Homes Only	13	1	+1200.0%	43	5	+760.0%
Resale Only	41	31	+32.3%	228	226	+0.9%
Sales Volume	\$17,360,024	\$8,915,952	+94.7%	\$90,106,454	\$67,109,520	+34.3%
New Listings	53	47	+12.8%	327	311	+5.1%
Pending	55	29	+89.7%	329	259	+27.0%
Withdrawn	4	6	-33.3%	17	17	--
Expired	2	2	--	9	14	-35.7%
Months of Inventory	0.4	2.0	-82.4%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	1	44	3	2	45
\$200,000- \$249,999	6	10	11	34	44	34
\$250,000- \$299,999	26	10	62	124	77	35
\$300,000- \$349,999	10	18	22	65	54	32
\$350,000- \$399,999	5	4	35	26	27	60
\$400,000- \$449,999	2	6	75	28	29	52
\$450,000- \$499,999	1	4	51	31	27	30
\$500,000- \$549,999	2	1	144	12	7	42
\$550,000- \$599,999	--	--	--	2	2	2
\$600,000- \$699,999	--	--	--	--	1	254
\$700,000- \$799,999	--	--	--	1	1	7
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	53	54	39	327	271	39

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$323,447	\$283,629	+14.0%	\$335,711	\$296,330	+13.3%
List Price/SqFt	\$160	\$134	+19.9%	\$159	\$149	+7.1%
Sold Price	\$321,482	\$278,624	+15.4%	\$332,496	\$290,517	+14.4%
Sold Price/SqFt	\$160	\$132	+21.3%	\$158	\$146	+8.4%
Sold Price / Orig LP	100.0%	96.6%	+3.5%	98.6%	97.3%	+1.4%
DOM	39	34	+13.7%	39	53	-27.4%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$312,581	\$270,159	+15.7%	\$309,900	\$278,500	+11.3%
List Price/SqFt	\$167	\$145	+15.5%	\$161	\$150	+7.1%
Sold Price	\$308,250	\$270,000	+14.2%	\$304,047	\$270,415	+12.4%
Sold Price/SqFt	\$163	\$144	+13.4%	\$159	\$148	+7.8%
Sold Price / Orig LP	100.0%	97.5%	+2.6%	100.0%	98.0%	+2.0%
DOM	14	30	-53.3%	17	27	-37.0%



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MLS Area SE

Residential Statistics



July 2020

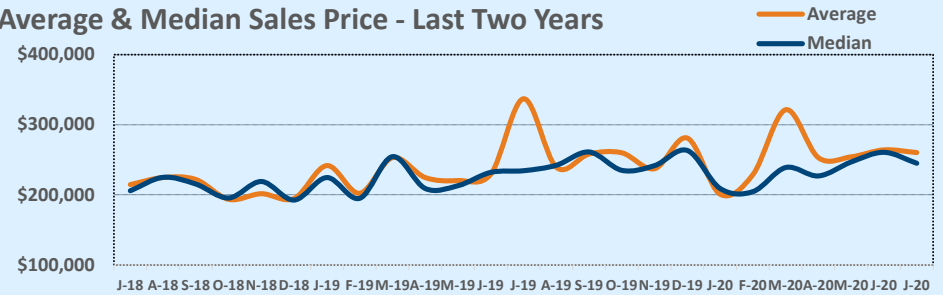
Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	11	13	-15.4%	97	108	-10.2%
Condo/TH Sales	--	--	--	1	--	--
Total Sales	11	13	-15.4%	98	108	-9.3%
New Homes Only	3	1	+200.0%	29	18	+61.1%
Resale Only	8	12	-33.3%	69	90	-23.3%
Sales Volume	\$2,862,839	\$4,381,630	-34.7%	\$25,307,691	\$26,154,532	-3.2%
New Listings	32	26	+23.1%	147	139	+5.8%
Pending	35	14	+150.0%	131	122	+7.4%
Withdrawn	2	2	--	12	5	+140.0%
Expired	1	--	--	7	3	+133.3%
Months of Inventory	2.2	3.5	-37.0%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	3	4	17
\$150,000- \$199,999	2	1	6	14	14	22
\$200,000- \$249,999	21	5	83	63	37	41
\$250,000- \$299,999	7	3	12	42	31	64
\$300,000- \$349,999	2	1	148	15	7	56
\$350,000- \$399,999	--	--	--	3	2	152
\$400,000- \$449,999	--	1	118	--	1	118
\$450,000- \$499,999	--	--	--	2	--	--
\$500,000- \$549,999	--	--	--	--	1	128
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	3	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	1	224
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	32	11	66	147	98	52

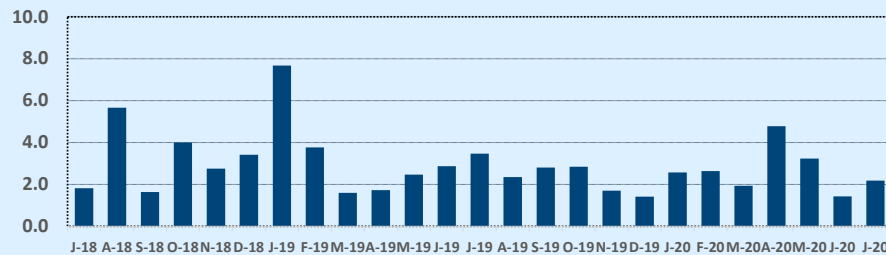
Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$262,390	\$341,802	-23.2%	\$261,240	\$246,261	+6.1%
List Price/SqFt	\$137	\$224	-38.6%	\$144	\$142	+1.8%
Sold Price	\$260,258	\$337,048	-22.8%	\$258,242	\$242,172	+6.6%
Sold Price/SqFt	\$136	\$221	-38.3%	\$143	\$140	+2.1%
Sold Price / Orig LP	98.5%	95.4%	+3.2%	99.8%	97.8%	+2.1%
DOM	66	90	-26.6%	52	60	-13.9%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$245,000	\$239,955	+2.1%	\$244,352	\$219,950	+11.1%
List Price/SqFt	\$129	\$137	-6.0%	\$139	\$130	+6.7%
Sold Price	\$245,000	\$234,355	+4.5%	\$239,963	\$218,245	+10.0%
Sold Price/SqFt	\$125	\$137	-8.8%	\$137	\$126	+9.2%
Sold Price / Orig LP	100.0%	97.1%	+3.0%	100.0%	99.0%	+1.1%
DOM	20	29	-31.0%	20	24	-14.9%

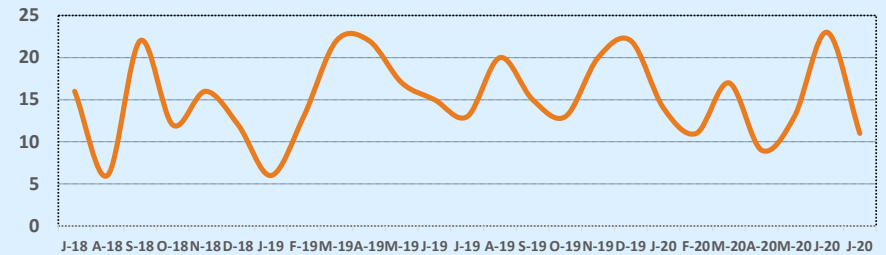
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area SH

Residential Statistics



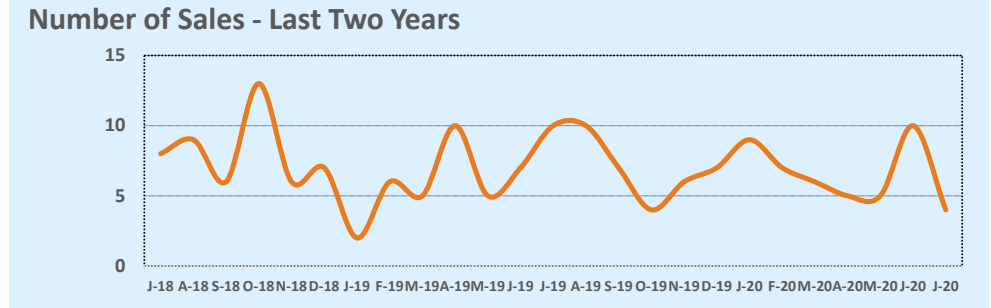
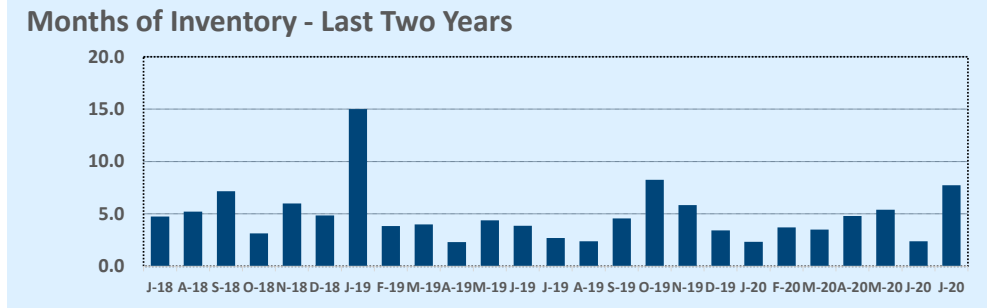
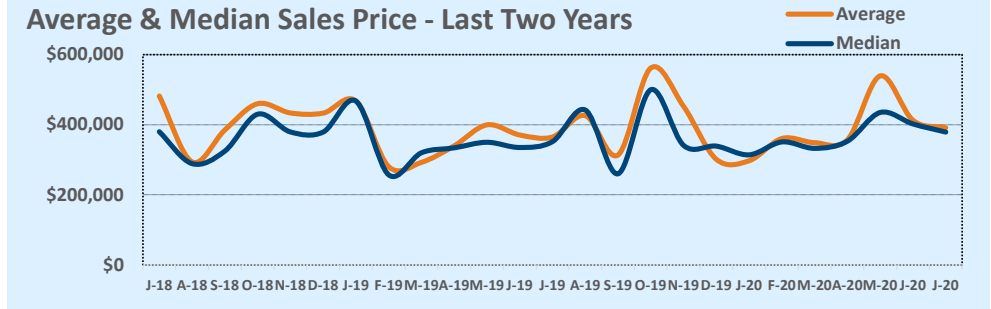
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	4	10	-60.0%	45	45	--
Condo/TH Sales	--	--	--	1	--	--
Total Sales	4	10	-60.0%	46	45	+2.2%
New Homes Only	3	3	--	23	10	+130.0%
Resale Only	1	7	-85.7%	23	35	-34.3%
Sales Volume	\$1,566,000	\$3,649,400	-57.1%	\$17,465,221	\$15,718,583	+11.1%
New Listings	28	9	+211.1%	83	60	+38.3%
Pending	8	9	-11.1%	49	48	+2.1%
Withdrawn	3	1	+200.0%	13	5	+160.0%
Expired	--	--	--	4	10	-60.0%
Months of Inventory	7.8	2.7	+187.0%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	3	4	41
\$150,000- \$199,999	--	--	--	2	1	16
\$200,000- \$249,999	--	--	--	2	2	52
\$250,000- \$299,999	4	--	--	6	1	34
\$300,000- \$349,999	3	--	--	15	12	71
\$350,000- \$399,999	2	3	42	11	13	94
\$400,000- \$449,999	4	1	10	14	5	20
\$450,000- \$499,999	5	--	--	9	--	--
\$500,000- \$549,999	2	--	--	3	3	79
\$550,000- \$599,999	3	--	--	7	2	63
\$600,000- \$699,999	2	--	--	5	2	118
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	2	--	--	5	1	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	28	4	34	83	46	67

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$391,500	\$368,700	+6.2%	\$386,497	\$357,937	+8.0%
List Price/SqFt	\$152	\$141	+7.5%	\$157	\$147	+6.5%
Sold Price	\$391,500	\$364,940	+7.3%	\$379,679	\$349,302	+8.7%
Sold Price/SqFt	\$152	\$140	+8.4%	\$154	\$143	+7.2%
Sold Price / Orig LP	100.0%	97.6%	+2.4%	95.0%	95.7%	-0.7%
DOM	34	66	-48.7%	67	76	-11.3%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$379,000	\$354,050	+7.0%	\$358,750	\$342,500	+4.7%
List Price/SqFt	\$144	\$147	-2.1%	\$151	\$146	+3.9%
Sold Price	\$379,000	\$351,850	+7.7%	\$355,000	\$335,000	+6.0%
Sold Price/SqFt	\$144	\$147	-1.8%	\$150	\$144	+4.1%
Sold Price / Orig LP	100.0%	98.7%	+1.3%	98.5%	98.3%	+0.3%
DOM	37	43	-12.9%	51	61	-17.2%



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MLS Area BW

Residential Statistics



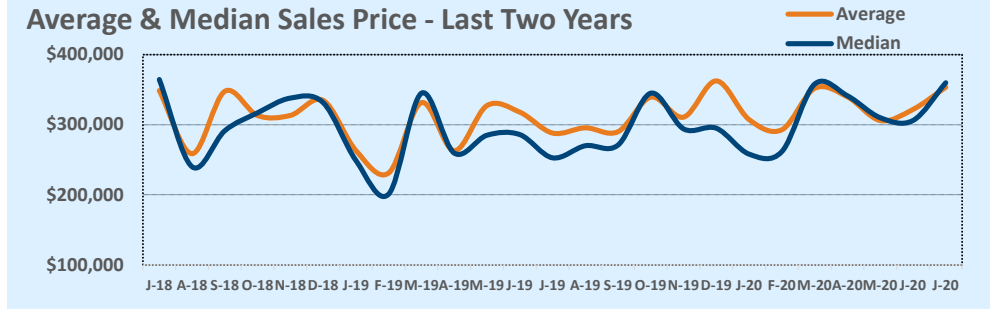
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	39	26	+50.0%	173	137	+26.3%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	39	26	+50.0%	173	137	+26.3%
New Homes Only	11	3	+266.7%	38	17	+123.5%
Resale Only	28	23	+21.7%	135	120	+12.5%
Sales Volume	\$13,787,959	\$7,490,516	+84.1%	\$56,233,254	\$40,490,288	+38.9%
New Listings	35	41	-14.6%	201	229	-12.2%
Pending	26	21	+23.8%	202	142	+42.3%
Withdrawn	5	5	--	24	22	+9.1%
Expired	2	3	-33.3%	13	18	-27.8%
Months of Inventory	1.5	4.2	-64.5%	N/A	N/A	--

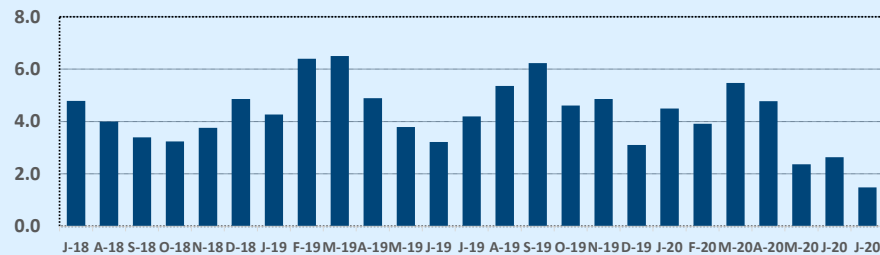
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	1	--	6	7	34
\$150,000- \$199,999	5	3	113	22	24	127
\$200,000- \$249,999	2	8	178	20	25	132
\$250,000- \$299,999	3	2	105	20	19	65
\$300,000- \$349,999	2	5	53	33	26	79
\$350,000- \$399,999	5	9	201	25	25	126
\$400,000- \$449,999	3	3	144	18	17	98
\$450,000- \$499,999	3	4	107	24	16	97
\$500,000- \$549,999	--	2	23	9	10	55
\$550,000- \$599,999	4	--	--	7	2	2
\$600,000- \$699,999	4	1	49	12	1	49
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	1	3	2	1	3
\$900,000- \$999,999	1	--	--	1	--	--
\$1M - \$1.99M	1	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	35	39	128	201	173	97

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$360,106	\$291,263	+23.6%	\$333,265	\$300,656	+10.8%
List Price/SqFt	\$146	\$143	+2.6%	\$147	\$142	+4.0%
Sold Price	\$353,537	\$288,097	+22.7%	\$325,048	\$295,550	+10.0%
Sold Price/SqFt	\$144	\$142	+1.7%	\$144	\$140	+2.9%
Sold Price / Orig LP	97.2%	97.9%	-0.7%	96.2%	96.9%	-0.8%
DOM	128	33	+287.6%	97	67	+45.9%

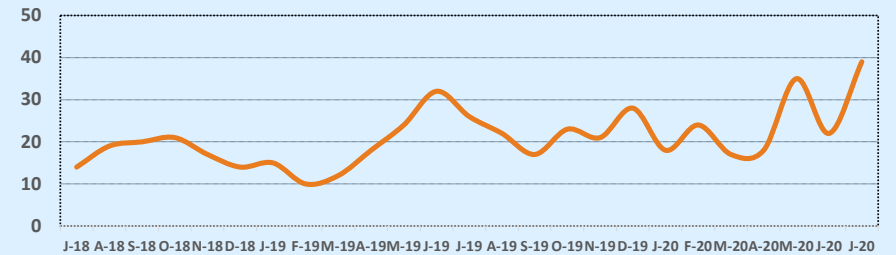
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$359,900	\$262,000	+37.4%	\$339,000	\$269,000	+26.0%
List Price/SqFt	\$144	\$145	-0.7%	\$143	\$141	+1.2%
Sold Price	\$359,900	\$252,750	+42.4%	\$324,900	\$263,015	+23.5%
Sold Price/SqFt	\$144	\$145	-0.7%	\$141	\$139	+1.7%
Sold Price / Orig LP	97.8%	97.9%	-0.2%	97.9%	97.3%	+0.6%
DOM	78	11	+609.1%	49	28	+75.0%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area SV

Residential Statistics



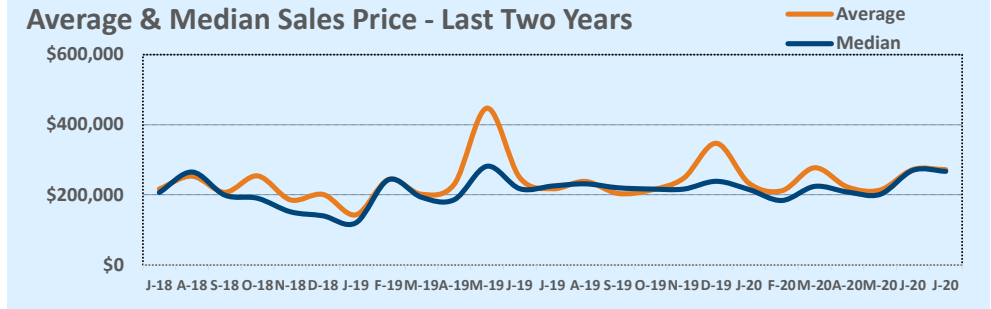
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	14	17	-17.6%	77	86	-10.5%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	14	17	-17.6%	77	86	-10.5%
New Homes Only	--	--	--	5	--	--
Resale Only	14	17	-17.6%	72	86	-16.3%
Sales Volume	\$3,803,700	\$3,692,300	+3.0%	\$18,903,958	\$21,722,350	-13.0%
New Listings	16	16	--	113	134	-15.7%
Pending	18	13	+38.5%	91	93	-2.2%
Withdrawn	2	1	+100.0%	23	16	+43.8%
Expired	4	1	+300.0%	17	17	--
Months of Inventory	2.9	3.1	-6.1%	N/A	N/A	--

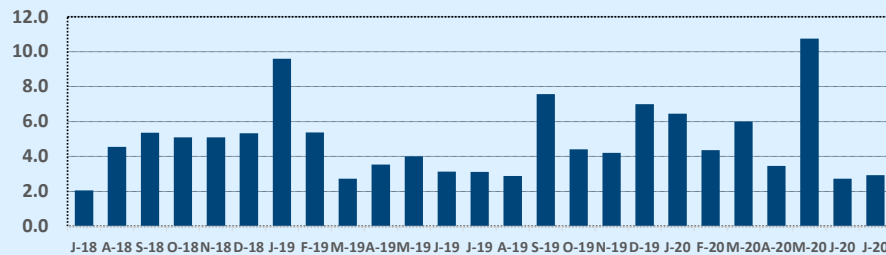
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	10	11	49
\$150,000- \$199,999	1	2	84	19	15	67
\$200,000- \$249,999	4	5	32	22	20	64
\$250,000- \$299,999	2	4	61	18	10	59
\$300,000- \$349,999	2	1	99	17	10	78
\$350,000- \$399,999	--	--	--	4	5	115
\$400,000- \$449,999	2	1	172	4	1	172
\$450,000- \$499,999	2	1	82	7	3	55
\$500,000- \$549,999	2	--	--	4	2	48
\$550,000- \$599,999	--	--	--	4	--	--
\$600,000- \$699,999	--	--	--	2	--	--
\$700,000- \$799,999	1	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	16	14	66	113	77	67

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$279,600	\$226,806	+23.3%	\$252,401	\$261,475	-3.5%
List Price/SqFt	\$155	\$120	+29.0%	\$140	\$144	-2.7%
Sold Price	\$271,693	\$217,194	+25.1%	\$245,506	\$252,585	-2.8%
Sold Price/SqFt	\$150	\$113	+32.8%	\$136	\$138	-1.7%
Sold Price / Orig LP	95.3%	84.7%	+12.5%	93.4%	92.2%	+1.4%
DOM	66	81	-19.0%	67	61	+10.3%

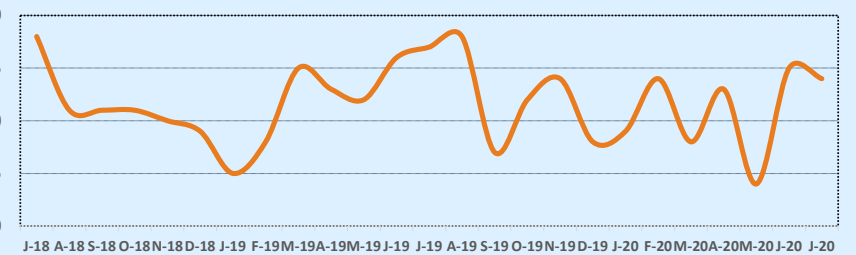
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$264,950	\$225,000	+17.8%	\$236,100	\$220,700	+7.0%
List Price/SqFt	\$127	\$129	-1.9%	\$134	\$131	+2.1%
Sold Price	\$266,950	\$225,000	+18.6%	\$225,000	\$211,500	+6.4%
Sold Price/SqFt	\$122	\$113	+8.4%	\$132	\$128	+2.8%
Sold Price / Orig LP	96.2%	84.4%	+14.0%	95.5%	95.7%	-0.3%
DOM	68	32	+112.5%	42	32	+33.3%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area SWE

Residential Statistics

Independence Title

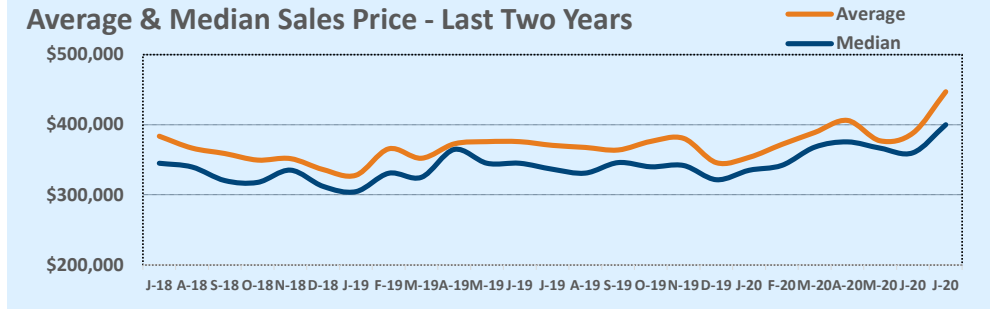
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	104	93	+11.8%	553	594	-6.9%
Condo/TH Sales	1	5	-80.0%	35	34	+2.9%
Total Sales	105	98	+7.1%	588	628	-6.4%
New Homes Only	2	1	+100.0%	17	14	+21.4%
Resale Only	103	97	+6.2%	571	614	-7.0%
Sales Volume	\$46,942,157	\$36,312,878	+29.3%	\$230,912,428	\$230,482,577	+0.2%
New Listings	107	137	-21.9%	618	847	-27.0%
Pending	103	96	+7.3%	625	714	-12.5%
Withdrawn	3	10	-70.0%	25	44	-43.2%
Expired	1	3	-66.7%	12	13	-7.7%
Months of Inventory	0.5	2.2	-76.7%	N/A	N/A	--

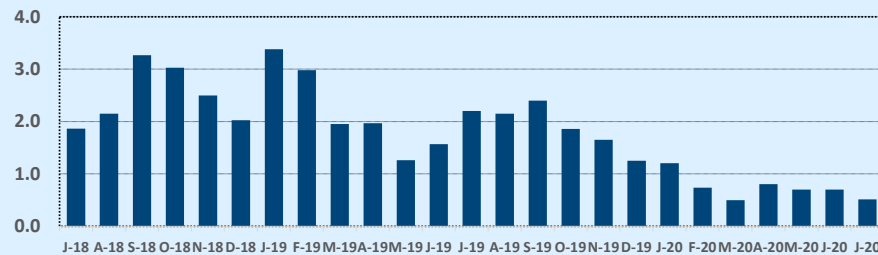
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	--	--	2	3	15
\$200,000- \$249,999	6	2	12	21	21	24
\$250,000- \$299,999	13	9	5	89	91	44
\$300,000- \$349,999	30	30	11	149	152	36
\$350,000- \$399,999	19	10	27	140	113	47
\$400,000- \$449,999	10	12	3	61	65	35
\$450,000- \$499,999	10	14	27	56	54	32
\$500,000- \$549,999	3	7	23	26	32	50
\$550,000- \$599,999	5	6	27	28	20	17
\$600,000- \$699,999	8	9	17	29	23	23
\$700,000- \$799,999	2	2	6	8	6	15
\$800,000- \$899,999	--	2	18	6	4	22
\$900,000- \$999,999	--	--	--	1	2	2
\$1M - \$1.99M	--	2	13	2	2	13
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	107	105	15	618	588	38

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$444,192	\$374,221	+18.7%	\$392,243	\$370,494	+5.9%
List Price/SqFt	\$190	\$173	+10.1%	\$182	\$173	+4.8%
Sold Price	\$447,068	\$370,540	+20.7%	\$392,708	\$367,010	+7.0%
Sold Price/SqFt	\$192	\$171	+12.1%	\$182	\$172	+5.9%
Sold Price / Orig LP	100.9%	97.9%	+3.0%	99.9%	98.0%	+1.9%
DOM	15	45	-65.5%	38	46	-17.8%

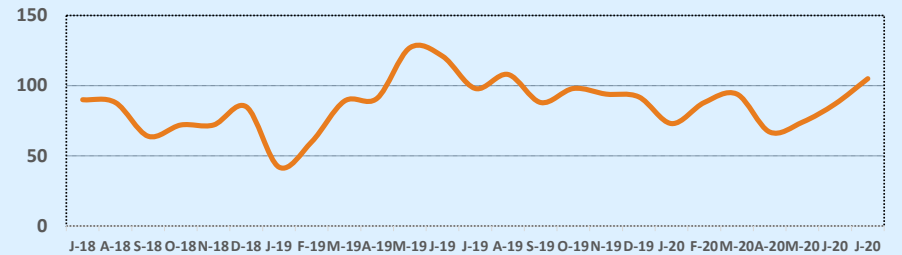
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$389,500	\$339,614	+14.7%	\$362,920	\$344,593	+5.3%
List Price/SqFt	\$186	\$174	+7.3%	\$179	\$174	+2.9%
Sold Price	\$400,000	\$336,450	+18.9%	\$360,000	\$339,002	+6.2%
Sold Price/SqFt	\$188	\$171	+10.2%	\$179	\$172	+4.0%
Sold Price / Orig LP	100.2%	98.3%	+1.9%	100.0%	98.5%	+1.5%
DOM	6	18	-65.7%	8	20	-59.0%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area SWW

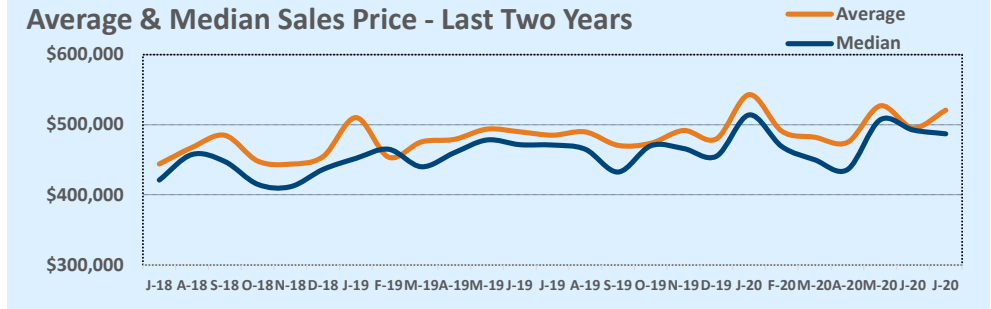
Residential Statistics

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	67	61	+9.8%	280	313	-10.5%
Condo/TH Sales	2	1	+100.0%	19	14	+35.7%
Total Sales	69	62	+11.3%	299	327	-8.6%
New Homes Only	--	--	--	5	1	+400.0%
Resale Only	69	62	+11.3%	294	326	-9.8%
Sales Volume	\$35,936,012	\$30,073,278	+19.5%	\$150,504,332	\$158,396,250	-5.0%
New Listings	67	65	+3.1%	367	437	-16.0%
Pending	68	66	+3.0%	343	364	-5.8%
Withdrawn	--	6	--	13	17	-23.5%
Expired	1	1	--	5	9	-44.4%
Months of Inventory	0.3	1.2	-70.0%	N/A	N/A	--

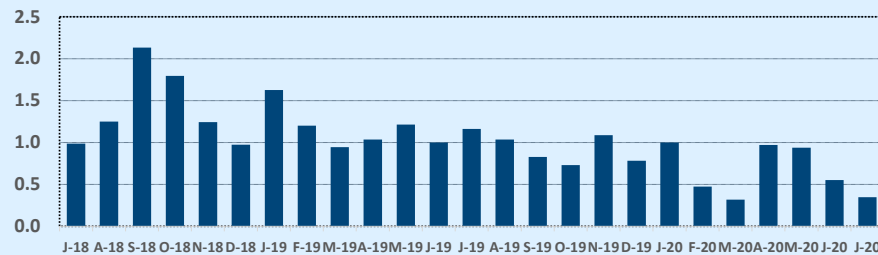
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	--	--	1	--	--
\$200,000- \$249,999	--	--	--	1	1	8
\$250,000- \$299,999	--	1	2	9	10	35
\$300,000- \$349,999	2	1	39	12	9	37
\$350,000- \$399,999	5	6	8	39	25	19
\$400,000- \$449,999	16	13	11	63	64	14
\$450,000- \$499,999	9	14	12	81	59	13
\$500,000- \$549,999	9	10	8	48	45	11
\$550,000- \$599,999	10	12	7	40	35	14
\$600,000- \$699,999	7	7	12	41	29	10
\$700,000- \$799,999	5	4	14	23	17	26
\$800,000- \$899,999	1	--	--	3	3	6
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	2	1	2	6	2	69
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	67	69	10	367	299	16

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$515,985	\$487,352	+5.9%	\$499,365	\$486,428	+2.7%
List Price/SqFt	\$214	\$194	+10.4%	\$210	\$193	+8.6%
Sold Price	\$520,812	\$485,053	+7.4%	\$503,359	\$484,392	+3.9%
Sold Price/SqFt	\$216	\$193	+11.9%	\$212	\$193	+9.9%
Sold Price / Orig LP	100.7%	98.6%	+2.1%	100.4%	98.9%	+1.5%
DOM	10	25	-59.8%	16	22	-27.7%

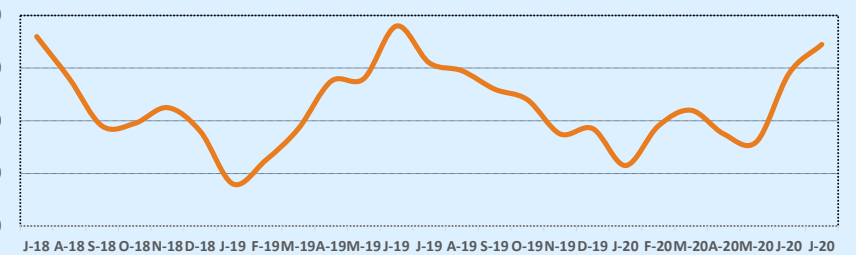
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$485,000	\$477,000	+1.7%	\$475,000	\$460,000	+3.3%
List Price/SqFt	\$208	\$189	+10.0%	\$207	\$187	+10.9%
Sold Price	\$487,000	\$471,000	+3.4%	\$485,000	\$464,000	+4.5%
Sold Price/SqFt	\$210	\$190	+10.5%	\$207	\$186	+11.3%
Sold Price / Orig LP	100.0%	98.7%	+1.4%	100.0%	100.0%	--
DOM	4	10	-60.0%	4	7	-42.9%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area TCT

Residential Statistics



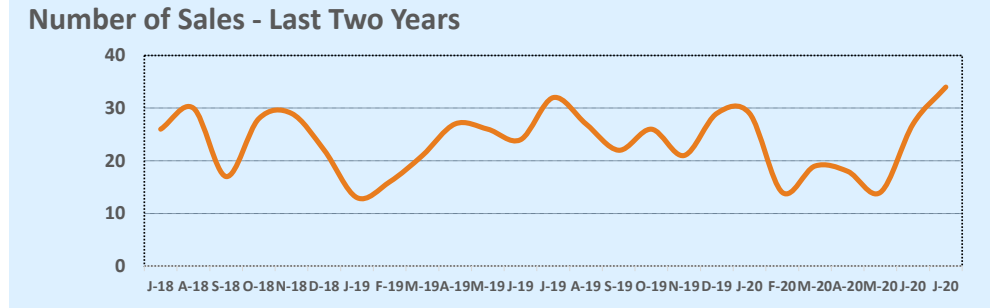
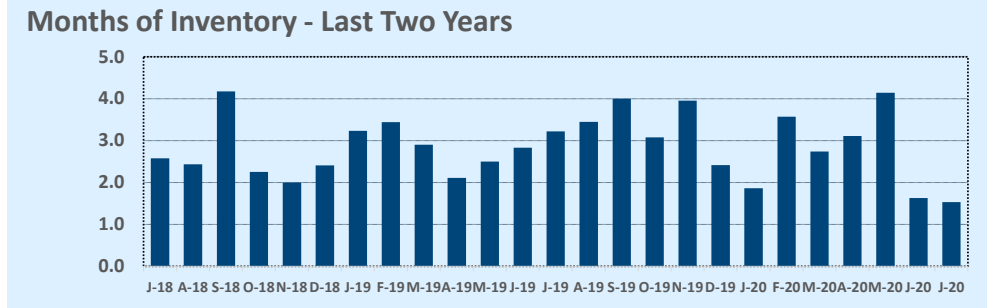
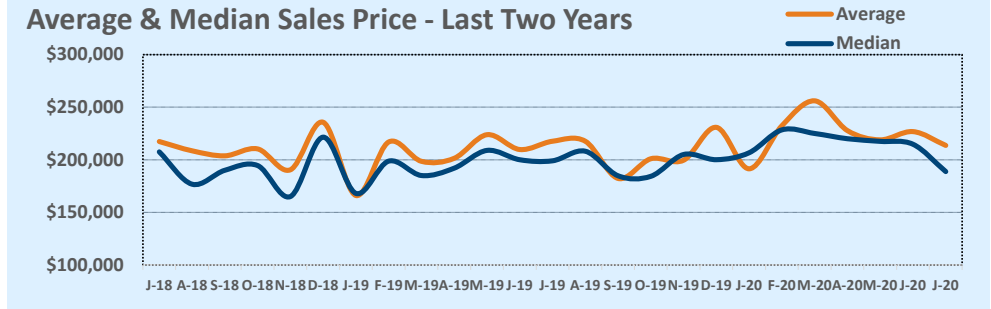
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	34	32	+6.3%	155	159	-2.5%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	34	32	+6.3%	155	159	-2.5%
New Homes Only	2	1	+100.0%	10	4	+150.0%
Resale Only	32	31	+3.2%	145	155	-6.5%
Sales Volume	\$7,263,850	\$6,963,965	+4.3%	\$34,219,930	\$33,052,279	+3.5%
New Listings	43	67	-35.8%	192	272	-29.4%
Pending	32	35	-8.6%	170	172	-1.2%
Withdrawn	8	4	+100.0%	22	29	-24.1%
Expired	3	1	+200.0%	18	9	+100.0%
Months of Inventory	1.5	3.2	-52.5%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	6	10	34	33	25	25
\$150,000- \$199,999	4	10	23	44	35	32
\$200,000- \$249,999	13	6	71	49	58	70
\$250,000- \$299,999	10	3	104	32	22	89
\$300,000- \$349,999	4	1	22	8	1	22
\$350,000- \$399,999	1	1	3	5	5	69
\$400,000- \$449,999	1	1	98	1	3	196
\$450,000- \$499,999	2	1	11	8	3	22
\$500,000- \$549,999	--	--	--	1	2	90
\$550,000- \$599,999	1	--	--	4	--	--
\$600,000- \$699,999	--	1	172	1	1	172
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	1	--	--	1	--	--
\$1M - \$1.99M	--	--	--	4	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	43	34	48	192	155	59

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$217,369	\$225,192	-3.5%	\$224,793	\$213,376	+5.4%
List Price/SqFt	\$134	\$134	+0.3%	\$131	\$131	+0.3%
Sold Price	\$213,643	\$217,624	-1.8%	\$220,774	\$207,876	+6.2%
Sold Price/SqFt	\$132	\$129	+2.4%	\$129	\$128	+1.0%
Sold Price / Orig LP	94.9%	94.9%	+0.0%	96.2%	94.6%	+1.7%
DOM	48	48	-2.0%	59	50	+17.2%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$191,100	\$204,450	-6.5%	\$214,995	\$199,000	+8.0%
List Price/SqFt	\$135	\$133	+1.4%	\$129	\$127	+1.9%
Sold Price	\$188,750	\$199,000	-5.2%	\$215,000	\$195,000	+10.3%
Sold Price/SqFt	\$134	\$128	+5.2%	\$127	\$123	+2.9%
Sold Price / Orig LP	95.0%	97.1%	-2.2%	97.9%	96.5%	+1.5%
DOM	29	24	+20.8%	28	22	+27.3%



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MLS Area UT

Residential Statistics



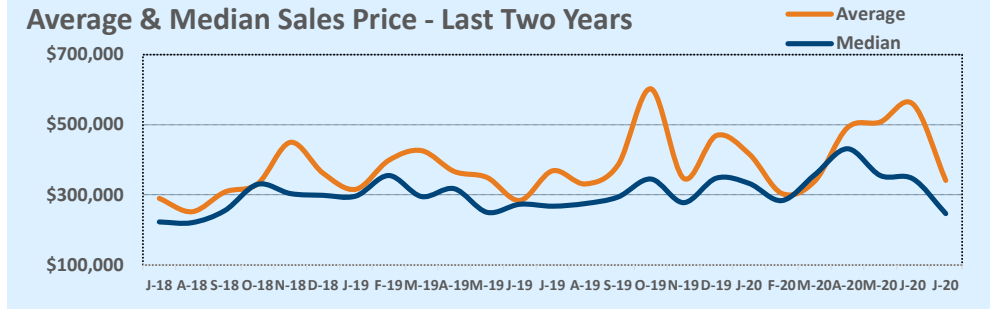
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	3	5	-40.0%	21	25	-16.0%
Condo/TH Sales	27	31	-12.9%	78	131	-40.5%
Total Sales	30	36	-16.7%	99	156	-36.5%
New Homes Only	1	--	--	3	1	+200.0%
Resale Only	29	36	-19.4%	96	155	-38.1%
Sales Volume	\$10,232,150	\$13,263,687	-22.9%	\$40,143,571	\$55,550,702	-27.7%
New Listings	45	26	+73.1%	220	236	-6.8%
Pending	33	23	+43.5%	125	174	-28.2%
Withdrawn	4	4	--	28	21	+33.3%
Expired	6	2	+200.0%	18	11	+63.6%
Months of Inventory	2.8	1.6	+72.9%	N/A	N/A	--

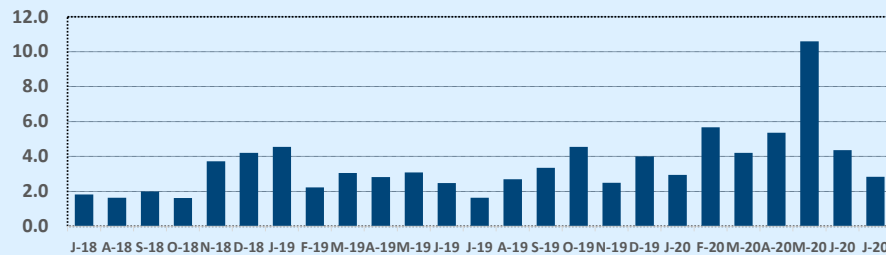
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	6	5	10	28	10	17
\$200,000- \$249,999	4	11	28	36	22	49
\$250,000- \$299,999	20	4	13	61	16	38
\$300,000- \$349,999	5	3	148	18	11	89
\$350,000- \$399,999	2	3	71	20	13	92
\$400,000- \$449,999	2	--	--	11	4	183
\$450,000- \$499,999	1	--	--	8	2	70
\$500,000- \$549,999	1	2	35	3	4	35
\$550,000- \$599,999	--	--	--	5	2	38
\$600,000- \$699,999	--	--	--	4	1	4
\$700,000- \$799,999	1	1	3	8	4	18
\$800,000- \$899,999	1	--	--	6	5	48
\$900,000- \$999,999	1	--	--	3	--	--
\$1M - \$1.99M	1	1	15	6	5	31
\$2M - \$2.99M	--	--	--	3	--	--
\$3M+	--	--	--	--	--	--
Totals	45	30	38	220	99	57

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$354,115	\$385,833	-8.2%	\$416,942	\$364,546	+14.4%
List Price/SqFt	\$374	\$354	+5.5%	\$377	\$360	+4.9%
Sold Price	\$341,072	\$368,436	-7.4%	\$405,491	\$356,094	+13.9%
Sold Price/SqFt	\$367	\$342	+7.3%	\$370	\$352	+5.1%
Sold Price / Orig LP	97.0%	95.5%	+1.5%	97.0%	97.0%	-0.0%
DOM	38	46	-15.6%	57	38	+48.1%

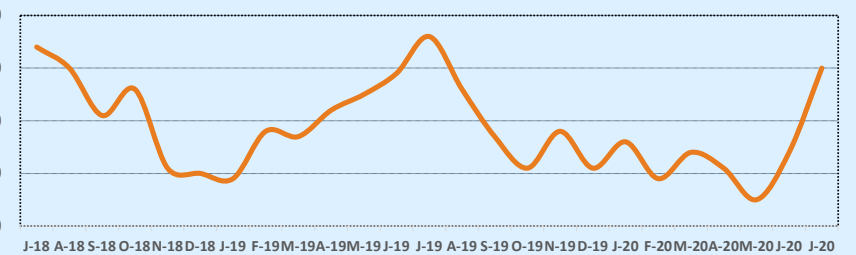
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$251,450	\$269,950	-6.9%	\$310,000	\$293,500	+5.6%
List Price/SqFt	\$364	\$358	+1.6%	\$367	\$355	+3.4%
Sold Price	\$246,250	\$267,450	-7.9%	\$300,000	\$290,000	+3.4%
Sold Price/SqFt	\$356	\$344	+3.6%	\$356	\$346	+3.1%
Sold Price / Orig LP	98.3%	97.2%	+1.1%	97.3%	98.0%	-0.7%
DOM	11	43	-74.1%	21	16	+31.3%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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MLS Area W

Residential Statistics



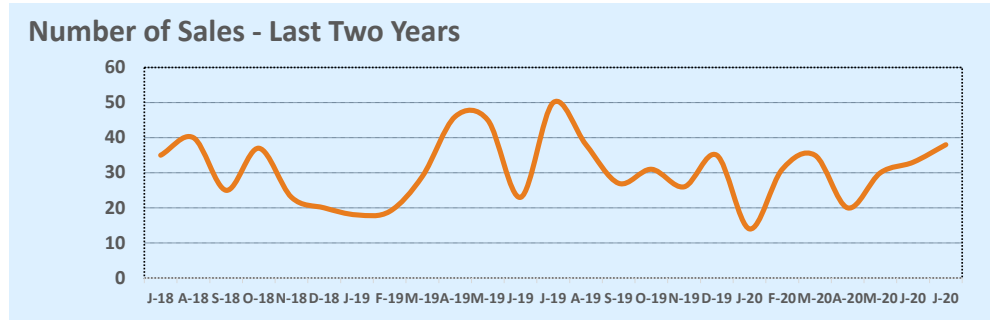
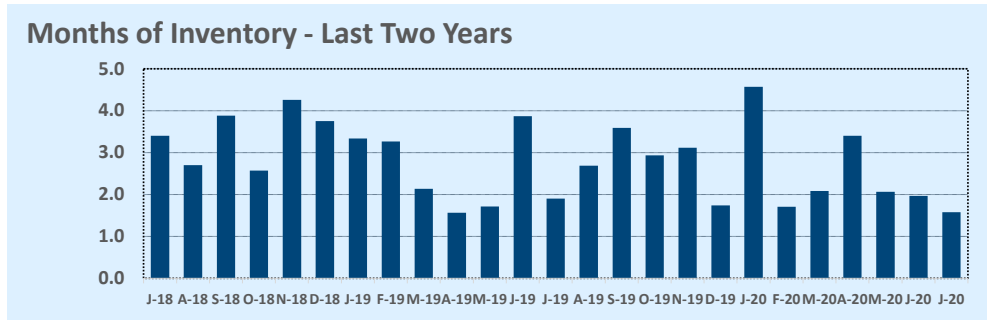
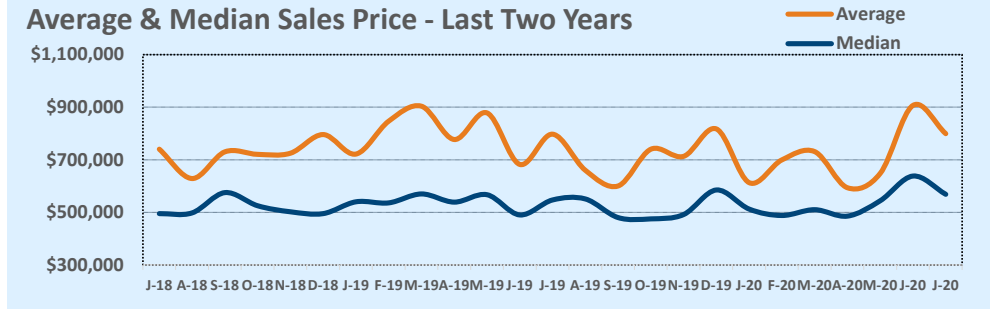
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	40	54	-25.9%	215	244	-11.9%
Condo/TH Sales	4	5	-20.0%	24	30	-20.0%
Total Sales	44	59	-25.4%	239	274	-12.8%
New Homes Only	1	1	--	11	12	-8.3%
Resale Only	43	58	-25.9%	228	262	-13.0%
Sales Volume	\$32,072,150	\$42,280,275	-24.1%	\$160,151,464	\$197,415,610	-18.9%
New Listings	58	61	-4.9%	354	389	-9.0%
Pending	45	41	+9.8%	285	299	-4.7%
Withdrawn	8	6	+33.3%	41	42	-2.4%
Expired	6	2	+200.0%	25	24	+4.2%
Months of Inventory	1.6	1.9	-16.9%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	3	84	8	3	84
\$150,000- \$199,999	--	--	--	1	--	--
\$200,000- \$249,999	--	1	117	1	2	68
\$250,000- \$299,999	3	1	34	10	7	45
\$300,000- \$349,999	2	1	3	17	16	10
\$350,000- \$399,999	5	4	16	24	21	37
\$400,000- \$449,999	2	2	7	15	12	23
\$450,000- \$499,999	3	3	20	23	24	99
\$500,000- \$549,999	1	3	20	22	21	21
\$550,000- \$599,999	4	3	44	26	17	18
\$600,000- \$699,999	7	3	28	38	23	19
\$700,000- \$799,999	2	3	3	22	12	13
\$800,000- \$899,999	2	1	11	12	6	26
\$900,000- \$999,999	--	--	--	5	1	9
\$1M - \$1.99M	9	8	64	45	26	58
\$2M - \$2.99M	1	1	54	9	6	72
\$3M+	3	1	133	19	4	147
Totals	44	38	38	297	201	47

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$740,781	\$739,355	+0.2%	\$686,305	\$739,119	-7.1%
List Price/SqFt	\$237	\$233	+1.5%	\$236	\$236	-0.2%
Sold Price	\$728,913	\$716,615	+1.7%	\$670,090	\$720,495	-7.0%
Sold Price/SqFt	\$235	\$230	+2.3%	\$232	\$232	+0.1%
Sold Price / Orig LP	98.8%	97.3%	+1.6%	97.9%	97.0%	+0.9%
DOM	38	31	+24.5%	47	49	-4.4%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$589,950	\$537,493	+9.8%	\$540,000	\$539,450	+0.1%
List Price/SqFt	\$245	\$247	-0.8%	\$229	\$231	-1.1%
Sold Price	\$568,500	\$547,000	+3.9%	\$535,000	\$544,267	-1.7%
Sold Price/SqFt	\$240	\$244	-1.6%	\$231	\$227	+1.4%
Sold Price / Orig LP	98.8%	98.9%	-0.1%	99.0%	98.5%	+0.5%
DOM	18	11	+66.7%	12	14	-11.1%



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MLS Area WE

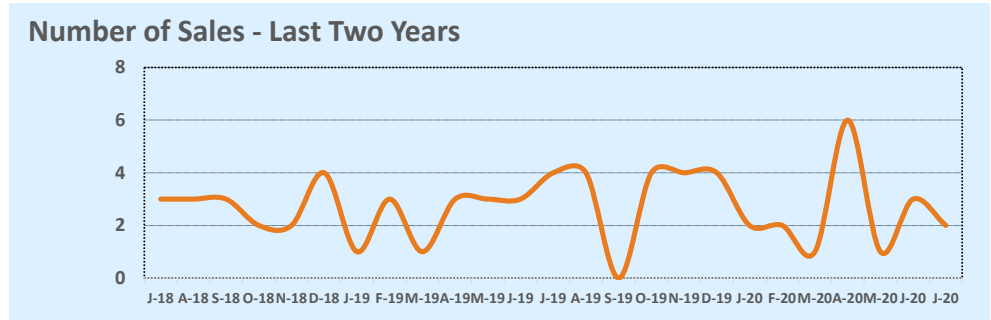
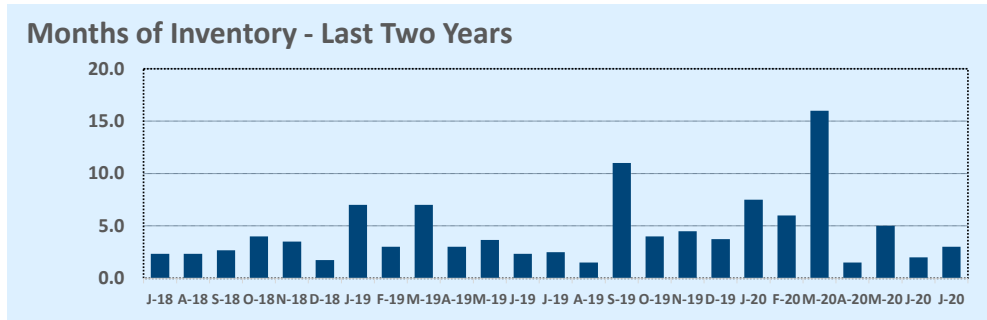
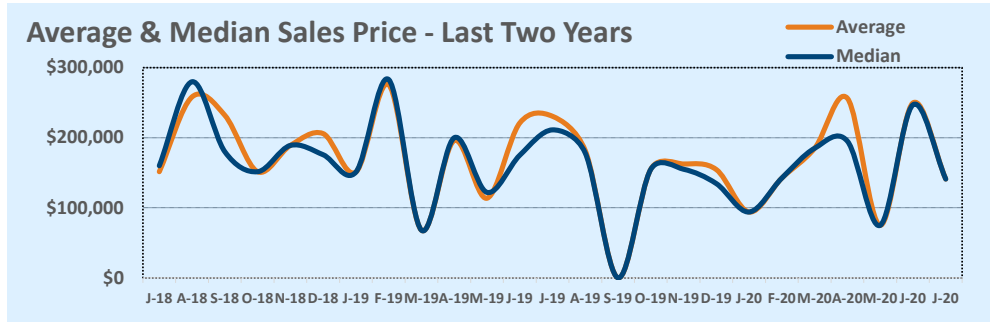
Residential Statistics

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	2	4	-50.0%	17	18	-5.6%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	2	4	-50.0%	17	18	-5.6%
New Homes Only	--	--	--	--	1	--
Resale Only	2	4	-50.0%	17	17	--
Sales Volume	\$282,000	\$922,300	-69.4%	\$3,301,000	\$3,560,300	-7.3%
New Listings	6	3	+100.0%	23	29	-20.7%
Pending	--	4	--	18	19	-5.3%
Withdrawn	--	--	--	5	7	-28.6%
Expired	1	--	--	5	5	--
Months of Inventory	3.0	2.5	+20.0%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	1	7	7	56
\$150,000- \$199,999	2	1	4	7	5	12
\$200,000- \$249,999	2	--	--	6	2	26
\$250,000- \$299,999	--	--	--	--	--	--
\$300,000- \$349,999	--	--	--	--	--	--
\$350,000- \$399,999	1	--	--	2	2	104
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	--	--	--	1	123
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	6	2	3	23	17	49

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$139,600	\$235,075	-40.6%	\$193,200	\$201,172	-4.0%
List Price/SqFt	\$102	\$120	-14.8%	\$117	\$117	+0.4%
Sold Price	\$141,000	\$230,575	-38.8%	\$194,176	\$197,794	-1.8%
Sold Price/SqFt	\$104	\$117	-11.8%	\$116	\$114	+1.4%
Sold Price / Orig LP	101.6%	96.0%	+5.9%	96.7%	95.6%	+1.2%
DOM	3	23	-88.9%	49	38	+28.2%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$139,600	\$212,700	-34.4%	\$179,500	\$174,000	+3.2%
List Price/SqFt	\$102	\$124	-17.1%	\$102	\$102	-0.0%
Sold Price	\$141,000	\$211,200	-33.2%	\$175,000	\$170,000	+2.9%
Sold Price/SqFt	\$104	\$123	-15.6%	\$95	\$98	-2.8%
Sold Price / Orig LP	101.6%	99.1%	+2.6%	97.5%	97.4%	+0.1%
DOM	3	18	-86.1%	26	21	+23.8%



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MLS Area WW

Residential Statistics

Independence Title

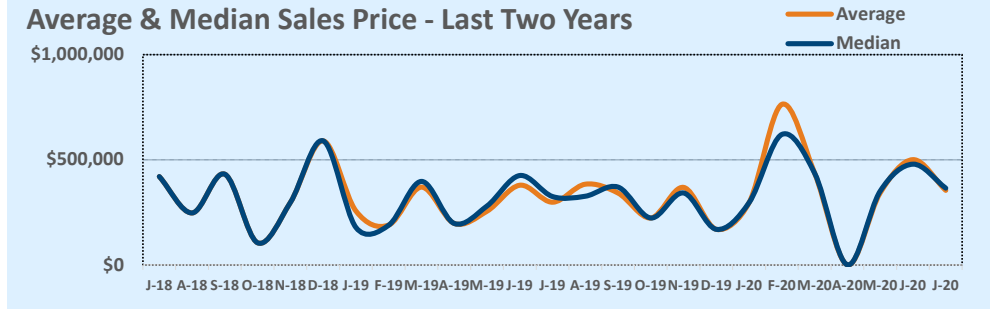
July 2020

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	4	5	-20.0%	21	26	-19.2%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	4	5	-20.0%	21	26	-19.2%
New Homes Only	1	--	--	3	1	+200.0%
Resale Only	3	5	-40.0%	18	25	-28.0%
Sales Volume	\$1,417,900	\$1,490,500	-4.9%	\$9,389,726	\$7,739,860	+21.3%
New Listings	8	5	+60.0%	34	32	+6.3%
Pending	5	1	+400.0%	27	25	+8.0%
Withdrawn	3	--	--	4	4	--
Expired	1	--	--	5	4	+25.0%
Months of Inventory	2.5	3.2	-21.9%	N/A	N/A	--

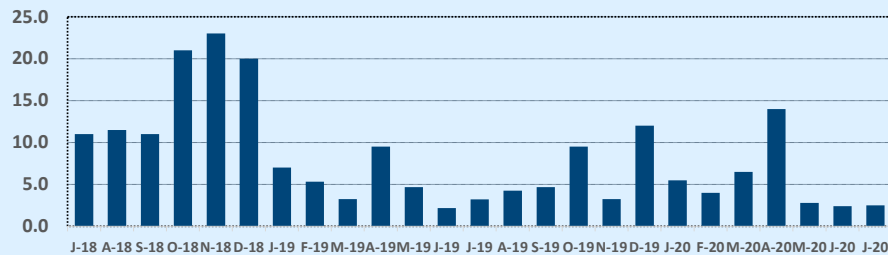
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	1	31	4	1	31
\$150,000- \$199,999	1	--	--	5	2	20
\$200,000- \$249,999	1	--	--	5	2	40
\$250,000- \$299,999	--	1	23	3	2	29
\$300,000- \$349,999	1	--	--	2	1	20
\$350,000- \$399,999	--	--	--	1	4	117
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	1	78	5	3	50
\$500,000- \$549,999	2	1	2	4	2	3
\$550,000- \$599,999	1	--	--	1	--	--
\$600,000- \$699,999	--	--	--	1	2	158
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	2	1	129
\$900,000- \$999,999	--	--	--	1	--	--
\$1M - \$1.99M	--	--	--	--	1	789
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	8	4	34	34	21	99

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$351,225	\$308,900	+13.7%	\$466,497	\$304,843	+53.0%
List Price/SqFt	\$186	\$151	+23.4%	\$180	\$173	+4.4%
Sold Price	\$354,475	\$298,100	+18.9%	\$447,130	\$297,687	+50.2%
Sold Price/SqFt	\$188	\$146	+29.4%	\$176	\$168	+4.3%
Sold Price / Orig LP	101.1%	94.7%	+6.8%	96.8%	94.4%	+2.6%
DOM	34	39	-14.1%	99	76	+30.8%

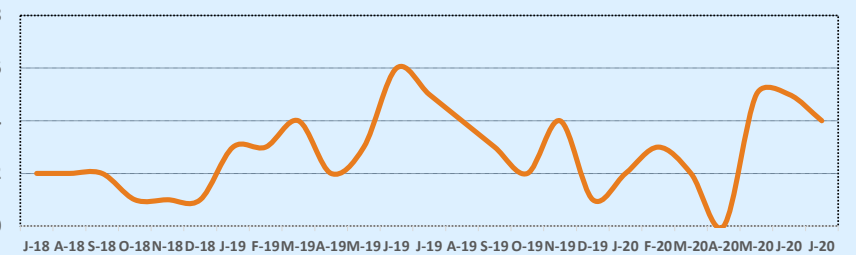
Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$359,500	\$325,000	+10.6%	\$371,079	\$279,000	+33.0%
List Price/SqFt	\$198	\$140	+41.6%	\$188	\$148	+26.7%
Sold Price	\$365,000	\$325,000	+12.3%	\$355,000	\$270,000	+31.5%
Sold Price/SqFt	\$199	\$136	+45.9%	\$183	\$147	+23.8%
Sold Price / Orig LP	101.2%	96.2%	+5.3%	97.8%	96.1%	+1.8%
DOM	27	12	+125.0%	36	30	+22.0%



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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