

# Greater Austin Area MLS Statistics January 2021 MLS Areas





# INDEPENDENCE TITLE MLS STATISTICS

How to Use

#### **OVERVIEW**

Our statistics are based solely on data from the Austin Board of Realtors MLS and therefore will not include all possible sales in the greater Austin area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to members of the Austin Board of Realtors.

#### Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2)

Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6/2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

#### **Months of Inventory**

- The months of inventory statistic answers the question: "If we kept selling the current active listings at the same rate we sold them in the previous month, how many months would it be until all the listings were sold?" For example, if there are 50 properties currently for sale in a certain area and last month there were 10 sales in that area, we can say the area has 5 months of inventory (50 active listings divided by 10 sold equals 5).
- While there is no universal standard for calculating months of inventory, the most common way is to take a snapshot of the number of active listings on a certain day each month and use that as the figure for dividing. Independence Title uses the number of active listings on the 15<sup>th</sup> day of each month divided by the total sales for that month.
- The months of inventory statistic is often used to determine if the local market is a seller's or buyer's market, and though it can be helpful for this purpose, it's important to look at the recent trend over the past months to get the most accurate picture of inventory in your area. For example, four months of inventory would generally be considered a sign of a seller's market, but if the trend line shows the figure rapidly increasing over the last several months, that could be an early sign of an oversupply. Conversely, a recent, significant decrease in months of inventory for a given area may be a sign that area is becoming "hot" for sellers, even if the current figure is higher than what would normally be considered a "seller's market."

#### Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

#### **Zip Code Statistics vs MLS Areas**

Independence Title publishes statistics both by MLS area and zip code. Both are useful in different circumstances, but keep in mind that MLS areas are created by the Board for consistency in both home value and area of town, whereas zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# **Median Sales Price Heat Map**

2021 YTD compared to 2020 YTD - January 2021 Update

-25% or more -15% to -24% -5% to -14% -1% to -4% 0 to +4% +5% to +14% +15% to 24% +25% or more **Burnet** WW County JA Williamson County LH **GTW GTE** WE CLN 79 RRE 1431 LN 183A 1431 79 TCT LW **Travis RRW** 130 County PF NW MA Blanco 1B 4 County 3E 130 290 105 35 290 HD 290 SE 11 281 BA Hays **Bastrop** SC County County 967 HH HW 32 SV CC 306 HS (142) Caldwell County 183 Comal County CM





# **Number of Sales Heat Map**

2021 YTD compared to 2020 YTD - January 2021 Update

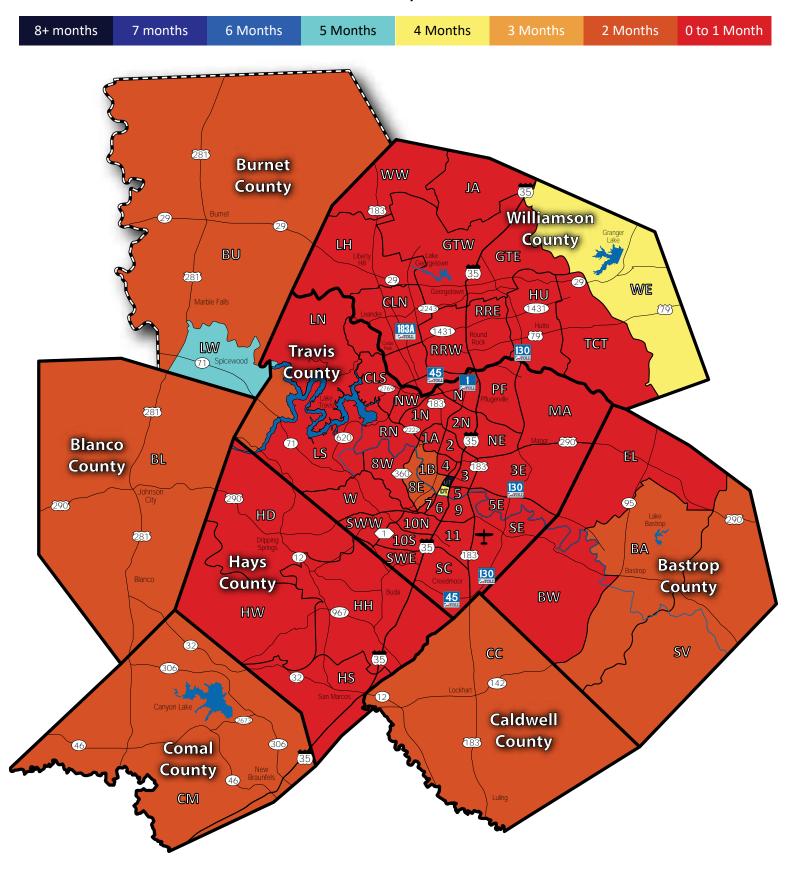
-25% or more -15% to -24% -5% to -14% -1% to -4% 0 to +4% +5% to +14% +15% to 24% +25% or more Burnet ww County JA 183 Williamson County LH **GTW** BU **GTE** 35 WE Marble Falls CLN RRE 1431 £795 LN **143D** 79 **TCT** LW RRW **Travis** 130 County PF 1N 183 281 35 Blanco EL 8W 1B 4 8E County 3E) 130 290 SWW 105 35 SWE Hays Bastrop SC County County BW 967 HH HW SV CC HS 142 12 **Caldwell County** Comal County CM





# **Months of Inventory Heat Map**

January 2021



#### **Greater Austin Area**

Listings

Single Family Sales

Condo/TH Sales

New Homes Only

**Total Sales** 

Resale Only

Sales Volume

**New Listings** 

Pending

Expired

Withdrawn

Months of Inventory

Residential Statistics									
	Year-to-Date								
Change	2021	2020	Change						
+11.3%	2,231	2,005	+11.3%						
+42.1%	307	216	+42.1%						
+14.3%	2,538	2,221	+14.3%						
-1.0%	286	289	-1.0%						
+16.6%	2,252	1,932	+16.6%						
+42.7%	\$1,148,869,759	\$805,155,934	+42.7%						
-12.6%	3,101	3,547	-12.6%						
-45.5%	1,701	3,122	-45.5%						

302

265

-19.5%

-63.0%

Average	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$448,328	\$370,119	+21.1%	\$448,328	\$370,119	+21.1%
List Price/SqFt	\$223	\$187	+19.6%	\$223	\$187	+19.6%
Sold Price	\$452,667	\$362,520	+24.9%	\$452,667	\$362,520	+24.9%
Sold Price/SqFt	\$226	\$183	+19.6%	\$226	\$183	+23.2%
Sold Price / Orig LP	101.4%	96.3%	+19.6%	101.4%	96.3%	+5.3%
Days on Market	31	64	-51.6%	31	64	-51.6%

-19.5%

-63.0%

-69.6%

243

98

N/A

**This Month** 

Jan 2020

2,005

216

2,221

289

1,932

\$805,155,934

3,547

3,122

302

265

2.9

Jan 2021

2,231

307

2,538

286

2,252

\$1,148,869,759

3,101

1,701

243

98

0.9

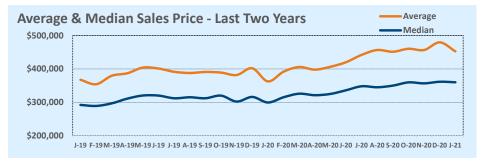
Median	٦	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$350,000	\$300,000	+16.7%	\$350,000	\$300,000	+16.7%	
List Price/SqFt	\$181	\$160	+13.6%	\$181	\$160	+13.6%	
Sold Price	\$360,000	\$299,291	+20.3%	\$360,000	\$299,291	+20.3%	
Sold Price/SqFt	\$186	\$156	+19.3%	\$186	\$156	+19.3%	
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	98.0%	+2.0%	
Days on Market	8	37	-78.4%	8	37	-78.4%	

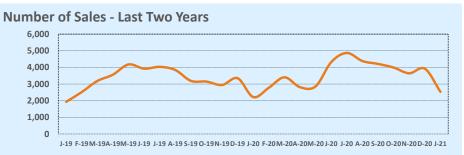


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January	2	0	2	1
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Price Range		This Month		Year-to-Date			
	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	60	49	37	60	49	37	
\$150,000- \$199,999	102	105	31	102	105	31	
\$200,000- \$249,999	285	286	24	285	286	24	
\$250,000- \$299,999	573	433	25	573	433	25	
\$300,000- \$349,999	389	321	25	389	321	25	
\$350,000- \$399,999	330	300	36	330	300	36	
\$400,000- \$449,999	244	220	33	244	220	33	
\$450,000- \$499,999	226	185	31	226	185	31	
\$500,000- \$549,999	153	124	27	153	124	27	
\$550,000- \$599,999	120	91	22	120	91	22	
\$600,000-\$699,999	180	131	39	180	131	39	
\$700,000- \$799,999	98	87	44	98	87	44	
\$800,000- \$899,999	86	49	44	86	49	44	
\$900,000- \$999,999	48	40	39	48	40	39	
\$1M - \$1.99M	156	90	46	156	90	46	
\$2M - \$2.99M	26	18	76	26	18	76	
\$3M+	25	9	44	25	9	44	
Totals	3,101	2,538	31	3,101	2,538	31	





#### **MLS Area 1A**

# **Residential Statistics**

# January 2021

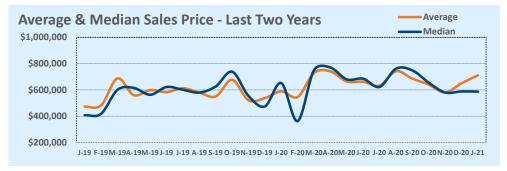
Lietings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	19	11	+72.7%	19	11	+72.7%	
Condo/TH Sales	19	9	+111.1%	19	9	+111.1%	
Total Sales	38	20	+90.0%	38	20	+90.0%	
New Homes Only		1			1		
Resale Only	38	19	+100.0%	38	19	+100.0%	
Sales Volume	\$26,993,485	\$11,779,934	+129.1%	\$26,993,485	\$11,779,934	+129.1%	
New Listings	30	24	+25.0%	30	24	+25.0%	
Pending	7	24	-70.8%	7	24	-70.8%	
Withdrawn		2			2		
Expired	1	2	-50.0%	1	2	-50.0%	
Months of Inventory	0.3	0.9	-70.8%	N/A	N/A		

Average		This Month		Y	Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$700,618	\$591,425	+18.5%	\$700,618	\$591,425	+18.5%	
List Price/SqFt	\$312	\$260	+19.9%	\$312	\$260	+19.9%	
Sold Price	\$710,355	\$588,997	+20.6%	\$710,355	\$588,997	+20.6%	
Sold Price/SqFt	\$316	\$257	+22.9%	\$316	\$257	+22.9%	
Sold Price / Orig LP	98.7%	96.3%	+2.6%	98.7%	96.3%	+2.6%	
Days on Market	27	44	-38.9%	27	44	-38.9%	

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$594,950	\$667,450	-10.9%	\$594,950	\$667,450	-10.9%
List Price/SqFt	\$300	\$256	+17.1%	\$300	\$256	+17.1%
Sold Price	\$586,525	\$652,000	-10.0%	\$586,525	\$652,000	-10.0%
Sold Price/SqFt	\$302	\$247	+22.4%	\$302	\$247	+22.4%
Sold Price / Orig LP	97.5%	96.5%	+1.0%	97.5%	96.5%	+1.0%
Days on Market	14	43	-68.2%	14	43	-68.2%

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Months	of Inven	tory - Last	Two Years				
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0.0	J-19 F-19M-19	A-19M-19 J-19 J-19 <i>F</i>	A-19 S-19 O-19 N-19 D-	19 J-20 F-20M-20	A-20M-20 J-20 J-2	0 A-20 S-20 O-20 N-20	D-20 J-21

Price Range		This Month		Year-to-Date			
	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999	3	1	23	3	1	23	
\$200,000- \$249,999	2	3	23	2	3	23	
\$250,000- \$299,999	5	4	20	5	4	20	
\$300,000- \$349,999	1	2	41	1	2	41	
\$350,000- \$399,999	1	4	35	1	4	35	
\$400,000- \$449,999	2	1	9	2	1	9	
\$450,000- \$499,999	1	1	2	1	1	2	
\$500,000- \$549,999		2	79		2	79	
\$550,000- \$599,999	1	2	30	1	2	30	
\$600,000- \$699,999	2	5	37	2	5	37	
\$700,000- \$799,999	2	4	9	2	4	9	
\$800,000- \$899,999	3	1	1	3	1	1	
\$900,000- \$999,999	2	1	3	2	1	3	
\$1M - \$1.99M	5	5	33	5	5	33	
\$2M - \$2.99M		2	7		2	7	
\$3M+							
Totals	30	38	27	30	38	27	





#### MLS Area 1B

# **Residential Statistics**

Independence Title
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# January 2021

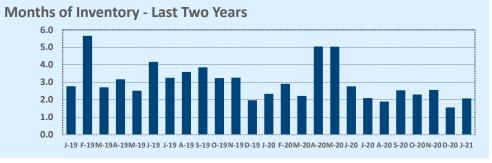
Listings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	20	15	+33.3%	20	15	+33.3%	
Condo/TH Sales	8	9	-11.1%	8	9	-11.1%	
Total Sales	28	24	+16.7%	28	24	+16.7%	
New Homes Only	1	1		1	1		
Resale Only	27	23	+17.4%	27	23	+17.4%	
Sales Volume	\$34,789,120	\$21,132,700	+64.6%	\$34,789,120	\$21,132,700	+64.6%	
New Listings	34	35	-2.9%	34	35	-2.9%	
Pending	13	28	-53.6%	13	28	-53.6%	
Withdrawn	6	3	+100.0%	6	3	+100.0%	
Expired	1	5	-80.0%	1	5	-80.0%	
Months of Inventory	2.1	2.3	-11.2%	N/A	N/A		

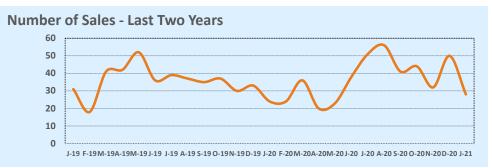
Drice Bange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999	2	2	8	2	2	8	
\$300,000- \$349,999	1	2	59	1	2	59	
\$350,000- \$399,999	2	1	20	2	1	20	
\$400,000- \$449,999	1			1			
\$450,000- \$499,999	2	2	111	2	2	111	
\$500,000- \$549,999	1			1			
\$550,000- \$599,999		1	56		1	56	
\$600,000- \$699,999		1	190		1	190	
\$700,000- \$799,999	2	2	3	2	2	3	
\$800,000- \$899,999	2	1	(1)	2	1	(1)	
\$900,000- \$999,999	2			2			
\$1M - \$1.99M	11	12	80	11	12	80	
\$2M - \$2.99M	5	3	61	5	3	61	
\$3M+	3	1	136	3	1	136	
Totals	34	28	68	34	28	68	

Average	This Month			Year-to-Date			
	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$1,289,082	\$926,600	+39.1%	\$1,289,082	\$926,600	+39.1%	
List Price/SqFt	\$507	\$387	+31.0%	\$507	\$387	+31.0%	
Sold Price	\$1,242,469	\$880,529	+41.1%	\$1,242,469	\$880,529	+41.1%	
Sold Price/SqFt	\$493	\$371	+32.9%	\$493	\$371	+32.9%	
Sold Price / Orig LP	93.6%	92.7%	+1.1%	93.6%	92.7%	+1.1%	
Days on Market	68	60	+12.5%	68	60	+12.5%	

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$1,282,000	\$825,000	+55.4%	\$1,282,000	\$825,000	+55.4%
List Price/SqFt	\$510	\$405	+26.0%	\$510	\$405	+26.0%
Sold Price	\$1,252,500	\$760,000	+64.8%	\$1,252,500	\$760,000	+64.8%
Sold Price/SqFt	\$506	\$386	+31.0%	\$506	\$386	+31.0%
Sold Price / Orig LP	93.5%	95.0%	-1.6%	93.5%	95.0%	-1.6%
Days on Market	43	43	-1.2%	43	43	-1.2%







#### **MLS Area 1N**

# **Residential Statistics**

Independence Title
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# January 2021

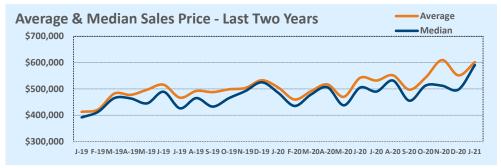
Lietinge	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	31	19	+63.2%	31	19	+63.2%
Condo/TH Sales	3	3		3	3	
Total Sales	34	22	+54.5%	34	22	+54.5%
New Homes Only		1			1	
Resale Only	34	21	+61.9%	34	21	+61.9%
Sales Volume	\$20,457,463	\$11,111,500	+84.1%	\$20,457,463	\$11,111,500	+84.1%
New Listings	31	28	+10.7%	31	28	+10.7%
Pending	4	25	-84.0%	4	25	-84.0%
Withdrawn	1			1		
Expired		1			1	
Months of Inventory	0.3	0.6	-53.8%	N/A	N/A	

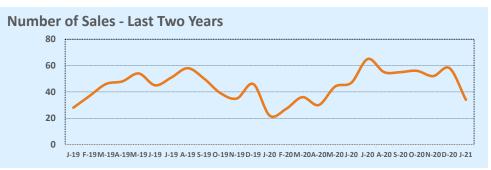
Average	This Month			Year-to-Date			
	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$579,440	\$504,831	+14.8%	\$579,440	\$504,831	+14.8%	
List Price/SqFt	\$291	\$254	+14.5%	\$291	\$254	+14.5%	
Sold Price	\$601,690	\$505,068	+19.1%	\$601,690	\$505,068	+19.1%	
Sold Price/SqFt	\$303	\$255	+18.7%	\$303	\$255	+18.7%	
Sold Price / Orig LP	103.8%	99.5%	+4.3%	103.8%	99.5%	+4.3%	
Days on Market	22	31	-28.9%	22	31	-28.9%	

Median		This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$555,000	\$458,950	+20.9%	\$555,000	\$458,950	+20.9%	
List Price/SqFt	\$283	\$248	+14.0%	\$283	\$248	+14.0%	
Sold Price	\$590,750	\$485,000	+21.8%	\$590,750	\$485,000	+21.8%	
Sold Price/SqFt	\$304	\$249	+21.9%	\$304	\$249	+21.9%	
Sold Price / Orig LP	103.5%	98.5%	+5.1%	103.5%	98.5%	+5.1%	
Days on Market	4	22	-81.8%	4	22	-81.8%	

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Drice Dange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999	2			2			
\$250,000- \$299,999		2	34		2	34	
\$300,000- \$349,999	1			1			
\$350,000- \$399,999	2	1	8	2	1	8	
\$400,000- \$449,999	5	3	9	5	3	9	
\$450,000- \$499,999	5	6	6	5	6	6	
\$500,000- \$549,999	3	2	7	3	2	7	
\$550,000- \$599,999	2	3	3	2	3	3	
\$600,000- \$699,999	4	6	29	4	6	29	
\$700,000- \$799,999	1	7	48	1	7	48	
\$800,000- \$899,999	3	2	5	3	2	5	
\$900,000- \$999,999	2	2	40	2	2	40	
\$1M - \$1.99M	1			1			
\$2M - \$2.99M							
\$3M+							
Totals	31	34	22	31	34	22	





# **Residential Statistics**

🗱 Independence Title	
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New

**Price Range** 

#### January 2021

DOM

Year-to-Date

Sales

Lietines		This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	23	19	+21.1%	23	19	+21.1%	
Condo/TH Sales	12	9	+33.3%	12	9	+33.3%	
Total Sales	35	28	+25.0%	35	28	+25.0%	
New Homes Only	5	3	+66.7%	5	3	+66.7%	
Resale Only	30	25	+20.0%	30	25	+20.0%	
Sales Volume	\$16,405,312	\$13,412,900	+22.3%	\$16,405,312	\$13,412,900	+22.3%	
New Listings	40	41	-2.4%	40	41	-2.4%	
Pending	12	42	-71.4%	12	42	-71.4%	
Withdrawn		3			3		
Expired		3			3		
Months of Inventory	0.3	1.3	-74.9%	N/A	N/A		

\$149,999 or under						
\$150,000- \$199,999	3	3	41	3	3	41
\$200,000- \$249,999	7	8	14	7	8	14
\$250,000- \$299,999						
\$300,000- \$349,999	3			3		
\$350,000- \$399,999	2	2	120	2	2	120
\$400,000- \$449,999	1	1		1	1	
\$450,000- \$499,999	9	6	23	9	6	23
\$500,000- \$549,999	4	4	9	4	4	9
\$550,000- \$599,999	1	1	1	1	1	1
\$600,000- \$699,999	6	6	52	6	6	52
\$700,000- \$799,999	1	2	2	1	2	2
\$800,000- \$899,999	2	2	4	2	2	4
\$900,000- \$999,999						
\$1M - \$1.99M	1			1		
\$2M - \$2.99M						
\$3M+						
Totals	40	35	28	40	35	28

**This Month** 

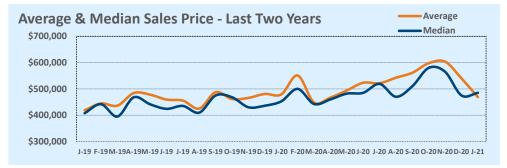
Sales

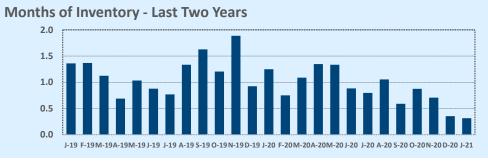
DOM

New

Аменада	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$459,909	\$495,321	-7.1%	\$459,909	\$495,321	-7.1%
List Price/SqFt	\$356	\$314	+13.6%	\$356	\$314	+13.6%
Sold Price	\$468,723	\$479,032	-2.2%	\$468,723	\$479,032	-2.2%
Sold Price/SqFt	\$363	\$306	+18.9%	\$363	\$306	+18.9%
Sold Price / Orig LP	100.9%	95.1%	+6.1%	100.9%	95.1%	+6.1%
Days on Market	28	51	-46.2%	28	51	-46.2%

Modion	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$465,000	\$447,450	+3.9%	\$465,000	\$447,450	+3.9%
List Price/SqFt	\$347	\$302	+14.9%	\$347	\$302	+14.9%
Sold Price	\$485,000	\$452,500	+7.2%	\$485,000	\$452,500	+7.2%
Sold Price/SqFt	\$353	\$292	+20.8%	\$353	\$292	+20.8%
Sold Price / Orig LP	100.0%	96.5%	+3.6%	100.0%	96.5%	+3.6%
Days on Market	5	27	-81.1%	5	27	-81.1%







#### MLS Area 2N

# **Residential Statistics**

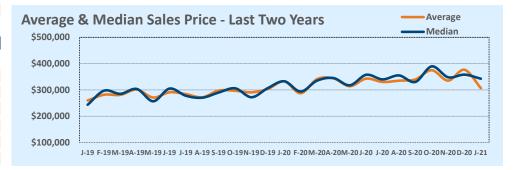
#### January 2021

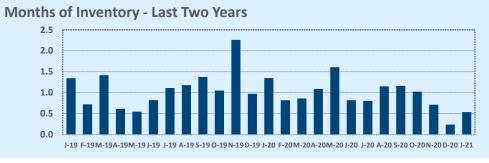
Lietinge		This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change		
Single Family Sales	14	17	-17.6%	14	17	-17.6%		
Condo/TH Sales	12	3	+300.0%	12	3	+300.0%		
Total Sales	26	20	+30.0%	26	20	+30.0%		
New Homes Only								
Resale Only	26	20	+30.0%	26	20	+30.0%		
Sales Volume	\$7,974,900	\$6,649,100	+19.9%	\$7,974,900	\$6,649,100	+19.9%		
New Listings	30	29	+3.4%	30	29	+3.4%		
Pending	12	27	-55.6%	12	27	-55.6%		
Withdrawn	2	2		2	2			
Expired	2	1	+100.0%	2	1	+100.0%		
Months of Inventory	0.5	1.4	-60.1%	N/A	N/A			

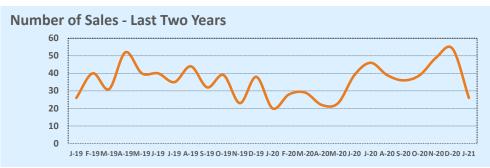
Duice Dense		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under		4	49		4	49	
\$150,000- \$199,999	4	7	27	4	7	27	
\$200,000- \$249,999	2	1	5	2	1	5	
\$250,000- \$299,999	1			1			
\$300,000- \$349,999	6	1	5	6	1	5	
\$350,000- \$399,999	5	3	57	5	3	57	
\$400,000- \$449,999	3	3	20	3	3	20	
\$450,000- \$499,999	4	5	13	4	5	13	
\$500,000- \$549,999	5	1	3	5	1	3	
\$550,000- \$599,999		1	2		1	2	
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	30	26	27	30	26	27	

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$304,190	\$337,185	-9.8%	\$304,190	\$337,185	-9.8%
List Price/SqFt	\$245	\$207	+18.5%	\$245	\$207	+18.5%
Sold Price	\$306,727	\$332,455	-7.7%	\$306,727	\$332,455	-7.7%
Sold Price/SqFt	\$245	\$204	+20.3%	\$245	\$204	+20.3%
Sold Price / Orig LP	99.4%	96.5%	+3.0%	99.4%	96.5%	+3.0%
Days on Market	27	37	-28.0%	27	37	-28.0%

Madian		This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$350,000	\$328,750	+6.5%	\$350,000	\$328,750	+6.5%	
List Price/SqFt	\$249	\$208	+19.6%	\$249	\$208	+19.6%	
Sold Price	\$342,500	\$332,750	+2.9%	\$342,500	\$332,750	+2.9%	
Sold Price/SqFt	\$249	\$206	+20.8%	\$249	\$206	+20.8%	
Sold Price / Orig LP	99.5%	98.6%	+1.0%	99.5%	98.6%	+1.0%	
Days on Market	7	19	-64.9%	7	19	-64.9%	







# **Residential Statistics**

*	Independence Ti	tle

# January 2021

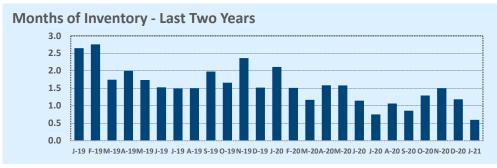
Listings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	36	20	+80.0%	36	20	+80.0%	
Condo/TH Sales	16	7	+128.6%	16	7	+128.6%	
Total Sales	52	27	+92.6%	52	27	+92.6%	
New Homes Only	5	3	+66.7%	5	3	+66.7%	
Resale Only	47	24	+95.8%	47	24	+95.8%	
Sales Volume	\$24,052,065	\$12,272,535	+96.0%	\$24,052,065	\$12,272,535	+96.0%	
New Listings	51	45	+13.3%	51	45	+13.3%	
Pending	32	39	-17.9%	32	39	-17.9%	
Withdrawn	2	2		2	2		
Expired		3			3		
Months of Inventory	0.6	2.1	-71.8%	N/A	N/A		

Duice Bance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999	3	2	15	3	2	15	
\$200,000- \$249,999	2	3	86	2	3	86	
\$250,000- \$299,999	1	2	6	1	2	6	
\$300,000- \$349,999	3	3	57	3	3	57	
\$350,000- \$399,999	4	8	51	4	8	51	
\$400,000- \$449,999	3	9	18	3	9	18	
\$450,000- \$499,999	9	8	46	9	8	46	
\$500,000- \$549,999	11	4	15	11	4	15	
\$550,000- \$599,999	5	3	26	5	3	26	
\$600,000- \$699,999	3	8	17	3	8	17	
\$700,000- \$799,999	2			2			
\$800,000- \$899,999	3	1	4	3	1	4	
\$900,000- \$999,999	1	1	8	1	1	8	
\$1M - \$1.99M	1			1			
\$2M - \$2.99M							
\$3M+							
Totals	51	52	33	51	52	33	

0	This Month			Year-to-Date		
Average	Jan 2021 Jan 20		Change	2021	2020	Change
List Price	\$458,507	\$458,469	+0.0%	\$458,507	\$458,469	+0.0%
List Price/SqFt	\$324	\$291	+11.5%	\$324	\$291	+11.5%
Sold Price	\$462,540	\$454,538	+1.8%	\$462,540	\$454,538	+1.8%
Sold Price/SqFt	\$327	\$288	+13.4%	\$327	\$288	+13.4%
Sold Price / Orig LP	100.4%	97.5%	+2.9%	100.4%	97.5%	+2.9%
Days on Market	33	37	-11.3%	33	37	-11.3%

Average	& Median Sales Price - Last Two Years  Average  Median
\$500,000	
\$400,000	
\$300,000	
\$200,000	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median		This Month			Year-to-Date			
ivieulan	Jan 2021	Jan 2020	Change	2021	2020	Change		
List Price	\$437,500	\$434,900	+0.6%	\$437,500	\$434,900	+0.6%		
List Price/SqFt	\$321	\$280	+14.7%	\$321	\$280	+14.7%		
Sold Price	\$441,000	\$435,000	+1.4%	\$441,000	\$435,000	+1.4%		
Sold Price/SqFt	\$321	\$281	+14.2%	\$321	\$281	+14.2%		
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	99.0%	+1.0%		
Days on Market	9	16	-43.8%	9	16	-43.8%		





#### MLS Area 3E

# **Residential Statistics**

*	Independence 7	Title

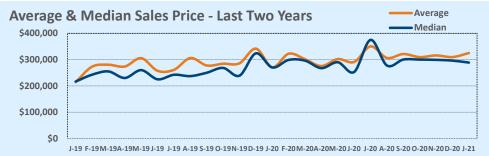
# January 2021

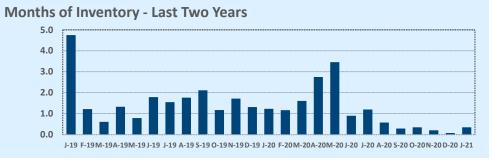
Lietings		This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change		
Single Family Sales	21	17	+23.5%	21	17	+23.5%		
Condo/TH Sales	2			2				
Total Sales	23	17	+35.3%	23	17	+35.3%		
New Homes Only		1			1			
Resale Only	23	16	+43.8%	23	16	+43.8%		
Sales Volume	\$7,474,415	\$4,603,056	+62.4%	\$7,474,415	\$4,603,056	+62.4%		
New Listings	33	29	+13.8%	33	29	+13.8%		
Pending	24	28	-14.3%	24	28	-14.3%		
Withdrawn		2			2			
Expired								
Months of Inventory	0.3	1.2	-71.8%	N/A	N/A			

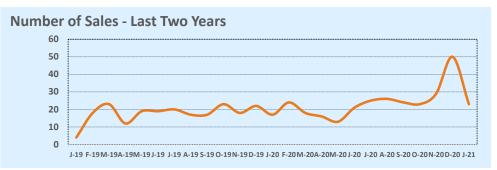
Duice Dence		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999		1	4		1	4	
\$200,000- \$249,999	4	1	2	4	1	2	
\$250,000- \$299,999	9	10	17	9	10	17	
\$300,000- \$349,999	7	3	7	7	3	7	
\$350,000- \$399,999	4	2	5	4	2	5	
\$400,000- \$449,999	5	3	11	5	3	11	
\$450,000- \$499,999		2	7		2	7	
\$500,000- \$549,999	3	1	3	3	1	3	
\$550,000- \$599,999	1			1			
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	33	23	11	33	23	11	

Аменеде	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$314,634	\$273,249	+15.1%	\$314,634	\$273,249	+15.1%
List Price/SqFt	\$212	\$181	+17.5%	\$212	\$181	+17.5%
Sold Price	\$324,975	\$270,768	+20.0%	\$324,975	\$270,768	+20.0%
Sold Price/SqFt	\$218	\$179	+21.7%	\$218	\$179	+21.7%
Sold Price / Orig LP	103.9%	98.1%	+5.9%	103.9%	98.1%	+5.9%
Days on Market	11	60	-81.8%	11	60	-81.8%

Modion	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$288,700	\$272,990	+5.8%	\$288,700	\$272,990	+5.8%
List Price/SqFt	\$210	\$189	+11.0%	\$210	\$189	+11.0%
Sold Price	\$288,700	\$270,000	+6.9%	\$288,700	\$270,000	+6.9%
Sold Price/SqFt	\$208	\$183	+13.6%	\$208	\$183	+13.6%
Sold Price / Orig LP	103.0%	100.0%	+3.0%	103.0%	100.0%	+3.0%
Days on Market	5	42	-88.1%	5	42	-88.1%







# **Residential Statistics**

*	Independence <sup>1</sup>	Title
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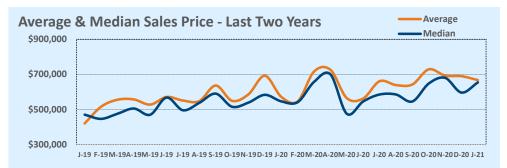
# January 2021

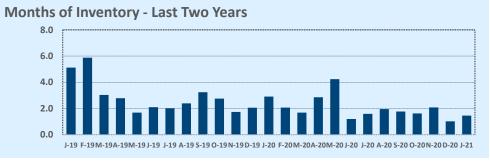
Listings		This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change		
Single Family Sales	23	12	+91.7%	23	12	+91.7%		
Condo/TH Sales	8	9	-11.1%	8	9	-11.1%		
Total Sales	31	21	+47.6%	31	21	+47.6%		
New Homes Only	2	1	+100.0%	2	1	+100.0%		
Resale Only	29	20	+45.0%	29	20	+45.0%		
Sales Volume	\$20,687,340	\$12,003,724	+72.3%	\$20,687,340	\$12,003,724	+72.3%		
New Listings	48	34	+41.2%	48	34	+41.2%		
Pending	28	40	-30.0%	28	40	-30.0%		
Withdrawn	5	2	+150.0%	5	2	+150.0%		
Expired		2			2			
Months of Inventory	1.5	2.9	-50.0%	N/A	N/A			

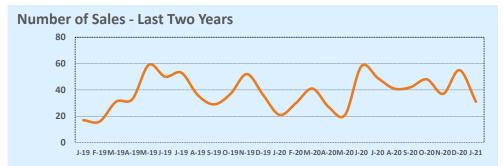
Price Range		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999		1	60		1	60	
\$200,000- \$249,999	1	1	47	1	1	47	
\$250,000- \$299,999	2			2			
\$300,000- \$349,999	1			1			
\$350,000- \$399,999	3	2	52	3	2	52	
\$400,000- \$449,999	1	2	179	1	2	179	
\$450,000- \$499,999	5	4	26	5	4	26	
\$500,000- \$549,999	3	1	16	3	1	16	
\$550,000- \$599,999	6	3	56	6	3	56	
\$600,000- \$699,999	6	3	31	6	3	31	
\$700,000- \$799,999	8	6	51	8	6	51	
\$800,000- \$899,999	5	2	30	5	2	30	
\$900,000- \$999,999	3	3	26	3	3	26	
\$1M - \$1.99M	4	3	43	4	3	43	
\$2M - \$2.99M							
\$3M+							
Totals	48	31	49	48	31	49	

Averege	This Month			Year-to-Date			
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$679,145	\$578,744	+17.3%	\$679,145	\$578,744	+17.3%	
List Price/SqFt	\$414	\$352	+17.5%	\$414	\$352	+17.5%	
Sold Price	\$667,334	\$571,606	+16.7%	\$667,334	\$571,606	+16.7%	
Sold Price/SqFt	\$408	\$348	+17.2%	\$408	\$348	+17.2%	
Sold Price / Orig LP	96.0%	96.3%	-0.4%	96.0%	96.3%	-0.4%	
Days on Market	49	77	-35.9%	49	77	-35.9%	

Modion	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$654,000	\$549,900	+18.9%	\$654,000	\$549,900	+18.9%
List Price/SqFt	\$418	\$335	+25.0%	\$418	\$335	+25.0%
Sold Price	\$654,000	\$546,000	+19.8%	\$654,000	\$546,000	+19.8%
Sold Price/SqFt	\$409	\$332	+23.0%	\$409	\$332	+23.0%
Sold Price / Orig LP	97.0%	97.0%	+0.0%	97.0%	97.0%	
Days on Market	44	55	-20.0%	44	55	-20.0%







# **Residential Statistics**

*	Independence Title	

# January 2021

Average Median

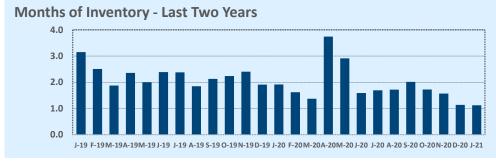
Listings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	40	48	-16.7%	40	48	-16.7%	
Condo/TH Sales	17	12	+41.7%	17	12	+41.7%	
Total Sales	57	60	-5.0%	57	60	-5.0%	
New Homes Only	15	30	-50.0%	15	30	-50.0%	
Resale Only	42	30	+40.0%	42	30	+40.0%	
Sales Volume	\$32,537,927	\$28,232,700	+15.2%	\$32,537,927	\$28,232,700	+15.2%	
New Listings	58	79	-26.6%	58	79	-26.6%	
Pending	19	80	-76.3%	19	80	-76.3%	
Withdrawn	13	7	+85.7%	13	7	+85.7%	
Expired	5	3	+66.7%	5	3	+66.7%	
Months of Inventory	1.1	1.9	-41.4%	N/A	N/A		

Drice Bange		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999								
\$200,000- \$249,999		1	138		1	138		
\$250,000- \$299,999	1	1	165	1	1	165		
\$300,000- \$349,999	2	3	59	2	3	59		
\$350,000- \$399,999	8	7	61	8	7	61		
\$400,000- \$449,999	6	10	40	6	10	40		
\$450,000- \$499,999	9	7	24	9	7	24		
\$500,000- \$549,999	4	5	45	4	5	45		
\$550,000- \$599,999	5	5	46	5	5	46		
\$600,000- \$699,999	9	3	59	9	3	59		
\$700,000- \$799,999	6	6	9	6	6	9		
\$800,000- \$899,999	1	3	16	1	3	16		
\$900,000- \$999,999	2	3	4	2	3	4		
\$1M - \$1.99M	4	3	8	4	3	8		
\$2M - \$2.99M	1			1				
\$3M+								
Totals	58	57	39	58	57	39		

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$571,316	\$482,973	+18.3%	\$571,316	\$482,973	+18.3%
List Price/SqFt	\$442	\$398	+11.2%	\$442	\$398	+11.2%
Sold Price	\$570,841	\$470,545	+21.3%	\$570,841	\$470,545	+21.3%
Sold Price/SqFt	\$441	\$387	+13.9%	\$441	\$387	+13.9%
Sold Price / Orig LP	98.5%	95.4%	+3.2%	98.5%	95.4%	+3.2%
Days on Market	39	47	-17.0%	39	47	-17.0%

	Average	& Median Sales Price - Last Two Years  Average  Median
	\$600,000	Wedan
ange	\$500,000	
7.5%		
2.6%	\$400,000	~ ~ ~ ~
9.3%	\$300,000	
8.7%	<b>4300,000</b>	
2.0%	7200,000	
9.0%		J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median		This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$500,000	\$465,000	+7.5%	\$500,000	\$465,000	+7.5%	
List Price/SqFt	\$431	\$383	+12.6%	\$431	\$383	+12.6%	
Sold Price	\$499,000	\$456,500	+9.3%	\$499,000	\$456,500	+9.3%	
Sold Price/SqFt	\$440	\$371	+18.7%	\$440	\$371	+18.7%	
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	98.0%	+2.0%	
Days on Market	11	36	-69.0%	11	36	-69.0%	





#### MLS Area 5E

# **Residential Statistics**

*	Independence <sup>1</sup>	Title
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#### January 2021

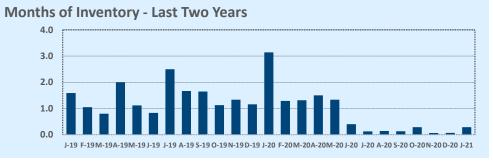
Lietinge	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	13	6	+116.7%	13	6	+116.7%	
Condo/TH Sales	1	1		1	1		
Total Sales	14	7	+100.0%	14	7	+100.0%	
New Homes Only	2			2			
Resale Only	12	7	+71.4%	12	7	+71.4%	
Sales Volume	\$4,108,973	\$1,411,080	+191.2%	\$4,108,973	\$1,411,080	+191.2%	
New Listings	14	31	-54.8%	14	31	-54.8%	
Pending	4	19	-78.9%	4	19	-78.9%	
Withdrawn		1			1		
Expired		3			3		
Months of Inventory	0.3	3.1	-90.9%	N/A	N/A		

Duine Deman		This Month			Year-to-Date	:
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	1	1	2	1	1	2
\$250,000- \$299,999	9	8	7	9	8	7
\$300,000- \$349,999	2	4	6	2	4	6
\$350,000- \$399,999	1			1		
\$400,000- \$449,999		1	2		1	2
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999	1			1		
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	14	14	6	14	14	6

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$283,863	\$201,561	+40.8%	\$283,863	\$201,561	+40.8%
List Price/SqFt	\$188	\$137	+36.9%	\$188	\$137	+36.9%
Sold Price	\$293,498	\$201,583	+45.6%	\$293,498	\$201,583	+45.6%
Sold Price/SqFt	\$195	\$137	+42.1%	\$195	\$137	+42.1%
Sold Price / Orig LP	103.5%	100.2%	+3.3%	103.5%	100.2%	+3.3%
Days on Market	6	42	-85.3%	6	42	-85.3%

Madian	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$273,863	\$199,950	+37.0%	\$273,863	\$199,950	+37.0%
List Price/SqFt	\$183	\$146	+24.8%	\$183	\$146	+24.8%
Sold Price	\$279,950	\$195,000	+43.6%	\$279,950	\$195,000	+43.6%
Sold Price/SqFt	\$191	\$142	+34.8%	\$191	\$142	+34.8%
Sold Price / Orig LP	103.0%	100.0%	+3.0%	103.0%	100.0%	+3.0%
Days on Market	2	34	-94.1%	2	34	-94.1%







# **Residential Statistics**

Independence Title
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**Price Range** 

# January 2021

Year-to-Date

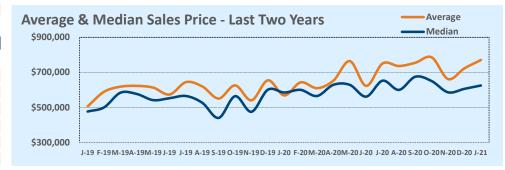
Lietines	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	33	22	+50.0%	33	22	+50.0%	
Condo/TH Sales	28	19	+47.4%	28	19	+47.4%	
Total Sales	61	41	+48.8%	61	41	+48.8%	
New Homes Only	9	7	+28.6%	9	7	+28.6%	
Resale Only	52	34	+52.9%	52	34	+52.9%	
Sales Volume	\$46,995,048	\$23,314,800	+101.6%	\$46,995,048	\$23,314,800	+101.6%	
New Listings	54	66	-18.2%	54	66	-18.2%	
Pending	25	56	-55.4%	25	56	-55.4%	
Withdrawn	4	5	-20.0%	4	5	-20.0%	
Expired	6	8	-25.0%	6	8	-25.0%	
Months of Inventory	1.0	2.0	-49.6%	N/A	N/A		

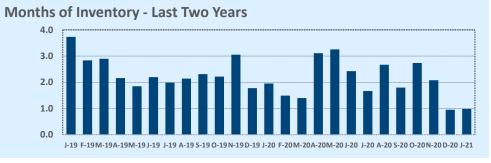
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999	3	2	62	3	2	62
\$200,000- \$249,999	3	3	46	3	3	46
\$250,000- \$299,999	5	3	5	5	3	5
\$300,000- \$349,999	4	2	24	4	2	24
\$350,000- \$399,999	3	1	114	3	1	114
\$400,000- \$449,999	1	4	44	1	4	44
\$450,000- \$499,999	6	3	28	6	3	28
\$500,000- \$549,999	1	1	5	1	1	5
\$550,000- \$599,999	2	5	30	2	5	30
\$600,000- \$699,999	4	14	53	4	14	53
\$700,000- \$799,999	4	4	7	4	4	7
\$800,000- \$899,999	4	5	71	4	5	71
\$900,000- \$999,999	1	2	30	1	2	30
\$1M - \$1.99M	10	10	39	10	10	39
\$2M - \$2.99M	2	2	70	2	2	70
\$3M+	1			1		
Totals	54	61	42	54	61	42

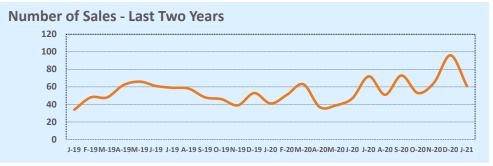
**This Month** 

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$775,743	\$585,144	+32.6%	\$775,743	\$585,144	+32.6%
List Price/SqFt	\$456	\$384	+18.8%	\$456	\$384	+18.8%
Sold Price	\$770,411	\$568,654	+35.5%	\$770,411	\$568,654	+35.5%
Sold Price/SqFt	\$454	\$374	+21.6%	\$454	\$374	+21.6%
Sold Price / Orig LP	98.2%	95.0%	+3.3%	98.2%	95.0%	+3.3%
Days on Market	42	66	-36.1%	42	66	-36.1%

Median	This Month			Year-to-Date		
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$634,900	\$595,000	+6.7%	\$634,900	\$595,000	+6.7%
List Price/SqFt	\$454	\$357	+27.2%	\$454	\$357	+27.2%
Sold Price	\$625,000	\$585,000	+6.8%	\$625,000	\$585,000	+6.8%
Sold Price/SqFt	\$449	\$360	+24.5%	\$449	\$360	+24.5%
Sold Price / Orig LP	99.0%	98.0%	+1.0%	99.0%	98.0%	+1.0%
Days on Market	19	49	-61.2%	19	49	-61.2%







# **Residential Statistics**

*	Independence 7	Title

# January 2021

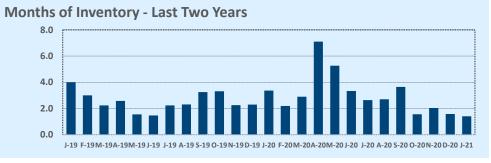
Lietines	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	10	7	+42.9%	10	7	+42.9%	
Condo/TH Sales	10	4	+150.0%	10	4	+150.0%	
Total Sales	20	11	+81.8%	20	11	+81.8%	
New Homes Only	2			2			
Resale Only	18	11	+63.6%	18	11	+63.6%	
Sales Volume	\$18,473,833	\$8,123,012	+127.4%	\$18,473,833	\$8,123,012	+127.4%	
New Listings	32	39	-17.9%	32	39	-17.9%	
Pending	9	28	-67.9%	9	28	-67.9%	
Withdrawn		1			1		
Expired	2	6	-66.7%	2	6	-66.7%	
Months of Inventory	1.4	3.4	-58.4%	N/A	N/A		

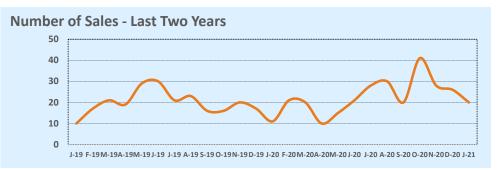
Drice Denge	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999		1	57		1	57	
\$250,000- \$299,999							
\$300,000- \$349,999	2	1	56	2	1	56	
\$350,000- \$399,999	2	3	35	2	3	35	
\$400,000- \$449,999	2	1	23	2	1	23	
\$450,000- \$499,999	2			2			
\$500,000- \$549,999							
\$550,000- \$599,999	3	2	38	3	2	38	
\$600,000- \$699,999	3	1		3	1		
\$700,000- \$799,999	2	1	351	2	1	351	
\$800,000- \$899,999	3	2	15	3	2	15	
\$900,000- \$999,999	3	2	4	3	2	4	
\$1M - \$1.99M	7	4	51	7	4	51	
\$2M - \$2.99M	2	1	16	2	1	16	
\$3M+	1	1	57	1	1	57	
Totals	32	20	49	32	20	49	

A. (242.72	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$942,065	\$746,245	+26.2%	\$942,065	\$746,245	+26.2%
List Price/SqFt	\$535	\$465	+15.0%	\$535	\$465	+15.0%
Sold Price	\$923,692	\$738,456	+25.1%	\$923,692	\$738,456	+25.1%
Sold Price/SqFt	\$527	\$459	+14.7%	\$527	\$459	+14.7%
Sold Price / Orig LP	96.9%	98.0%	-1.2%	96.9%	98.0%	-1.2%
Days on Market	49	64	-23.6%	49	64	-23.6%

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$799,950	\$650,000	+23.1%	\$799,950	\$650,000	+23.1%
List Price/SqFt	\$500	\$471	+6.1%	\$500	\$471	+6.1%
Sold Price	\$810,000	\$635,000	+27.6%	\$810,000	\$635,000	+27.6%
Sold Price/SqFt	\$470	\$465	+0.9%	\$470	\$465	+0.9%
Sold Price / Orig LP	97.0%	99.0%	-2.0%	97.0%	99.0%	-2.0%
Days on Market	23	34	-32.4%	23	34	-32.4%







#### MLS Area 8E

# **Residential Statistics**

#### January 2021

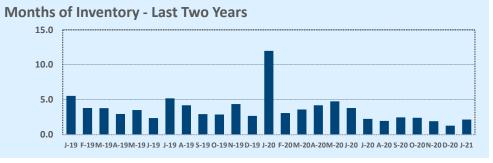
Listings	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	10	4	+150.0%	10	4	+150.0%
Condo/TH Sales	3	1	+200.0%	3	1	+200.0%
Total Sales	13	5	+160.0%	13	5	+160.0%
New Homes Only						
Resale Only	13	5	+160.0%	13	5	+160.0%
Sales Volume	\$21,408,601	\$5,275,000	+305.9%	\$21,408,601	\$5,275,000	+305.9%
New Listings	14	27	-48.1%	14	27	-48.1%
Pending	11	18	-38.9%	11	18	-38.9%
Withdrawn	1	1		1	1	
Expired	4			4		
Months of Inventory	2.2	12.0	-82.1%	N/A	N/A	

Duine Donne		I his ivionth		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999							
\$300,000- \$349,999		1	111		1	111	
\$350,000- \$399,999							
\$400,000- \$449,999	1			1			
\$450,000- \$499,999							
\$500,000- \$549,999							
\$550,000- \$599,999							
\$600,000- \$699,999	1			1			
\$700,000- \$799,999	1	1	6	1	1	6	
\$800,000- \$899,999	1	1	75	1	1	75	
\$900,000- \$999,999		1	36		1	36	
\$1M - \$1.99M	8	5	35	8	5	35	
\$2M - \$2.99M	1	2	276	1	2	276	
\$3M+	1	2	6	1	2	6	
Totals	14	13	74	14	13	74	

Average	This Month			Year-to-Date			
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$1,611,877	\$1,114,700	+44.6%	\$1,611,877	\$1,114,700	+44.6%	
List Price/SqFt	\$495	\$354	+39.9%	\$495	\$354	+39.9%	
Sold Price	\$1,646,815	\$1,055,000	+56.1%	\$1,646,815	\$1,055,000	+56.1%	
Sold Price/SqFt	\$503	\$334	+50.5%	\$503	\$334	+50.5%	
Sold Price / Orig LP	97.8%	92.2%	+6.0%	97.8%	92.2%	+6.0%	
Days on Market	74	54	+36.7%	74	54	+36.7%	

Modian	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$1,149,000	\$1,200,000	-4.3%	\$1,149,000	\$1,200,000	-4.3%
List Price/SqFt	\$432	\$363	+19.0%	\$432	\$363	+19.0%
Sold Price	\$1,230,000	\$1,200,000	+2.5%	\$1,230,000	\$1,200,000	+2.5%
Sold Price/SqFt	\$495	\$324	+52.6%	\$495	\$324	+52.6%
Sold Price / Orig LP	99.0%	95.0%	+4.2%	99.0%	95.0%	+4.2%
Days on Market	11	8	+37.5%	11	8	+37.5%







# **MLS Area 8W**

# **Residential Statistics**

*	Independence <sup>1</sup>	Title
,		

# January 2021

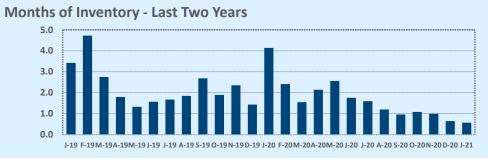
Listings		This Month		Υ	ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	13	7	+85.7%	13	7	+85.7%
Condo/TH Sales	1			1		
Total Sales	14	7	+100.0%	14	7	+100.0%
New Homes Only		1			1	
Resale Only	14	6	+133.3%	14	6	+133.3%
Sales Volume	\$15,600,632	\$6,588,904	+136.8%	\$15,600,632	\$6,588,904	+136.8%
New Listings	17	17		17	17	
Pending	4	11	-63.6%	4	11	-63.6%
Withdrawn	3	1	+200.0%	3	1	+200.0%
Expired		1			1	
Months of Inventory	0.6	4.1	-86.2%	N/A	N/A	

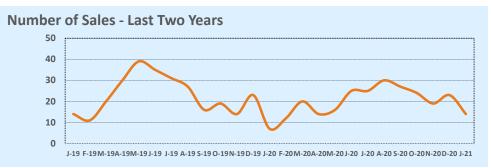
Duice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999		1	7		1	7	
\$300,000- \$349,999							
\$350,000- \$399,999							
\$400,000- \$449,999							
\$450,000- \$499,999	1			1			
\$500,000- \$549,999	1			1			
\$550,000- \$599,999							
\$600,000- \$699,999	1	1	9	1	1	9	
\$700,000- \$799,999		2	74		2	74	
\$800,000- \$899,999	1	4	6	1	4	6	
\$900,000- \$999,999	2	2	34	2	2	34	
\$1M - \$1.99M	9	3	36	9	3	36	
\$2M - \$2.99M							
\$3M+	2	1	32	2	1	32	
Totals	17	14	28	17	14	28	

Аманада	This Month			Year-to-Date			
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$1,142,857	\$957,555	+19.4%	\$1,142,857	\$957,555	+19.4%	
List Price/SqFt	\$363	\$312	+16.4%	\$363	\$312	+16.4%	
Sold Price	\$1,114,331	\$941,272	+18.4%	\$1,114,331	\$941,272	+18.4%	
Sold Price/SqFt	\$353	\$307	+15.0%	\$353	\$307	+15.0%	
Sold Price / Orig LP	93.1%	95.0%	-2.0%	93.1%	95.0%	-2.0%	
Days on Market	28	34	-18.3%	28	34	-18.3%	

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$920,000	\$939,980	-2.1%	\$920,000	\$939,980	-2.1%
List Price/SqFt	\$298	\$265	+12.5%	\$298	\$265	+12.5%
Sold Price	\$886,500	\$930,000	-4.7%	\$886,500	\$930,000	-4.7%
Sold Price/SqFt	\$287	\$263	+8.9%	\$287	\$263	+8.9%
Sold Price / Orig LP	97.0%	95.0%	+2.1%	97.0%	95.0%	+2.1%
Days on Market	10	20	-50.0%	10	20	-50.0%







# **Residential Statistics**

*	Independence 7	Title

#### January 2021

-Average -Median

A-20 S-20 O-20 N-20 D-20 J-21

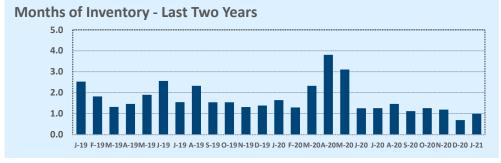
Lietinge		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	4	5	-20.0%	4	5	-20.0%	
Condo/TH Sales	18	15	+20.0%	18	15	+20.0%	
Total Sales	22	20	+10.0%	22	20	+10.0%	
New Homes Only	1	1		1	1		
Resale Only	21	19	+10.5%	21	19	+10.5%	
Sales Volume	\$6,616,391	\$5,692,936	+16.2%	\$6,616,391	\$5,692,936	+16.2%	
New Listings	38	35	+8.6%	38	35	+8.6%	
Pending	16	25	-36.0%	16	25	-36.0%	
Withdrawn	3	4	-25.0%	3	4	-25.0%	
Expired	1	5	-80.0%	1	5	-80.0%	
Months of Inventory	1.0	1.7	-39.4%	N/A	N/A		

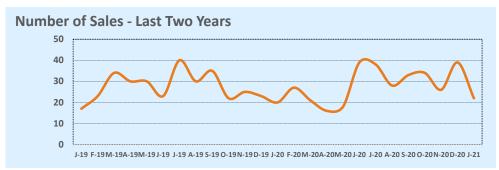
Drice Bange		This Month			Year-to-Date	!
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	2	34	3	2	34
\$150,000- \$199,999	1	5	36	1	5	36
\$200,000- \$249,999	4	2	9	4	2	9
\$250,000- \$299,999	2	3	52	2	3	52
\$300,000- \$349,999	8	2	6	8	2	6
\$350,000- \$399,999	3	3	269	3	3	269
\$400,000- \$449,999	9	3	21	9	3	21
\$450,000- \$499,999	5			5		
\$500,000- \$549,999	1	1	42	1	1	42
\$550,000- \$599,999	1	1	15	1	1	15
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999	1			1		
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	38	22	62	38	22	62

Avorago	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$301,835	\$290,565	+3.9%	\$301,835	\$290,565	+3.9%
List Price/SqFt	\$242	\$270	-10.4%	\$242	\$270	-10.4%
Sold Price	\$300,745	\$284,647	+5.7%	\$300,745	\$284,647	+5.7%
Sold Price/SqFt	\$242	\$264	-8.3%	\$242	\$264	-8.3%
Sold Price / Orig LP	99.5%	96.1%	+3.5%	99.5%	96.1%	+3.5%
Days on Market	62	28	+119.0%	62	28	+119.0%

	Average	& Median Sales Price - Last Two Years
	\$500,000	
nge	\$400,000	
.6%		
8%	\$300,000	
.4%	\$200,000	V
9%	3200,000	
6%	\$100,000	
.0%		J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20 J-20 J-20 J

Madian	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$264,450	\$224,950	+17.6%	\$264,450	\$224,950	+17.6%
List Price/SqFt	\$239	\$271	-11.8%	\$239	\$271	-11.8%
Sold Price	\$282,500	\$215,000	+31.4%	\$282,500	\$215,000	+31.4%
Sold Price/SqFt	\$240	\$266	-9.9%	\$240	\$266	-9.9%
Sold Price / Orig LP	99.5%	96.0%	+3.6%	99.5%	96.0%	+3.6%
Days on Market	14	10	+35.0%	14	10	+35.0%





#### **MLS Area 10N**

# **Residential Statistics**

*	Independence Title	

New

**Price Range** 

#### January 2021

DOM

Year-to-Date

Sales

	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	36	22	+63.6%	36	22	+63.6%
Condo/TH Sales	11	13	-15.4%	11	13	-15.4%
Total Sales	47	35	+34.3%	47	35	+34.3%
New Homes Only	10	3	+233.3%	10	3	+233.3%
Resale Only	37	32	+15.6%	37	32	+15.6%
Sales Volume	\$21,683,551	\$12,377,465	+75.2%	\$21,683,551	\$12,377,465	+75.2%
New Listings	49	53	-7.5%	49	53	-7.5%
Pending	22	54	-59.3%	22	54	-59.3%
Withdrawn		5			5	
Expired		1			1	
Months of Inventory	0.7	1.7	-59.6%	N/A	N/A	

\$149,999 or under						
\$150,000- \$199,999		1	3		1	3
\$200,000- \$249,999						
\$250,000- \$299,999	1	5	21	1	5	21
\$300,000- \$349,999		5	29		5	29
\$350,000- \$399,999	10	5	33	10	5	33
\$400,000- \$449,999	7	7	13	7	7	13
\$450,000- \$499,999	12	7	13	12	7	13
\$500,000- \$549,999	5	8	14	5	8	14
\$550,000- \$599,999	4	2	15	4	2	15
\$600,000- \$699,999	3	4	36	3	4	36
\$700,000- \$799,999	5	2	27	5	2	27
\$800,000- \$899,999	1			1		
\$900,000- \$999,999		1	3		1	3
\$1M - \$1.99M	1			1		
\$2M - \$2.99M						
\$3M+						
Totals	49	47	20	49	47	20

**This Month** 

Sales

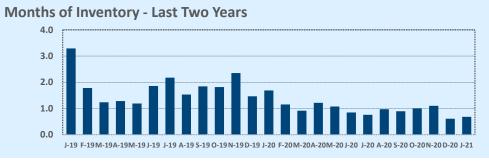
DOM

New

Average	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$457,098	\$364,920	+25.3%	\$457,098	\$364,920	+25.3%
List Price/SqFt	\$326	\$274	+18.6%	\$326	\$274	+18.6%
Sold Price	\$461,352	\$353,642	+30.5%	\$461,352	\$353,642	+30.5%
Sold Price/SqFt	\$329	\$266	+23.4%	\$329	\$266	+23.4%
Sold Price / Orig LP	99.9%	93.2%	+7.2%	99.9%	93.2%	+7.2%
Days on Market	20	52	-61.6%	20	52	-61.6%

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$439,000	\$349,900	+25.5%	\$439,000	\$349,900	+25.5%
List Price/SqFt	\$316	\$250	+26.4%	\$316	\$250	+26.4%
Sold Price	\$455,000	\$337,000	+35.0%	\$455,000	\$337,000	+35.0%
Sold Price/SqFt	\$317	\$256	+23.9%	\$317	\$256	+23.9%
Sold Price / Orig LP	100.0%	96.0%	+4.2%	100.0%	96.0%	+4.2%
Days on Market	9	43	-79.1%	9	43	-79.1%







#### **MLS Area 10S**

Mon

# **Residential Statistics**

*	Independence <sup>1</sup>	Title
,		

# January 2021

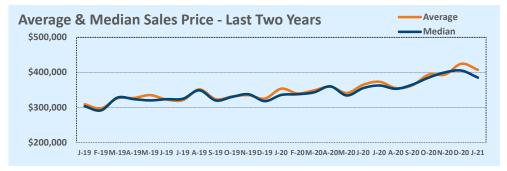
Listings	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	37	46	-19.6%	37	46	-19.6%
Condo/TH Sales	4	8	-50.0%	4	8	-50.0%
Total Sales	41	54	-24.1%	41	54	-24.1%
New Homes Only		4			4	
Resale Only	41	50	-18.0%	41	50	-18.0%
Sales Volume	\$16,694,638	\$19,083,556	-12.5%	\$16,694,638	\$19,083,556	-12.5%
New Listings	61	67	-9.0%	61	67	-9.0%
Pending	9	67	-86.6%	9	67	-86.6%
Withdrawn	4			4		
Expired	2	2		2	2	
Months of Inventory	0.6	0.5	+8.2%	N/A	N/A	

Average		This Month		Υ	ear-to-Date	
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$383,027	\$355,824	+7.6%	\$383,027	\$355,824	+7.6%
List Price/SqFt	\$252	\$211	+19.6%	\$252	\$211	+19.6%
Sold Price	\$407,186	\$353,399	+15.2%	\$407,186	\$353,399	+15.2%
Sold Price/SqFt	\$268	\$209	+27.7%	\$268	\$209	+27.7%
Sold Price / Orig LP	106.3%	98.4%	+8.1%	106.3%	98.4%	+8.1%
Days on Market	7	41	-82.9%	7	41	-82.9%

Median	This Month			Year-to-Date		
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$379,000	\$337,015	+12.5%	\$379,000	\$337,015	+12.5%
List Price/SqFt	\$239	\$200	+19.7%	\$239	\$200	+19.7%
Sold Price	\$385,000	\$335,515	+14.7%	\$385,000	\$335,515	+14.7%
Sold Price/SqFt	\$253	\$199	+27.0%	\$253	\$199	+27.0%
Sold Price / Orig LP	106.0%	99.0%	+7.1%	106.0%	99.0%	+7.1%
Days on Market	4	19	-78.4%	4	19	-78.4%

•	
1ths (	of Inventory - Last Two Years
1.5	
1.0	
0.5	
0.0	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Duiza Danas		This Month			Year-to-Date	:
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	1			1		
\$250,000- \$299,999	8	1	19	8	1	19
\$300,000- \$349,999	8	7	10	8	7	10
\$350,000- \$399,999	14	16	8	14	16	8
\$400,000- \$449,999	10	7	4	10	7	4
\$450,000- \$499,999	10	4	6	10	4	6
\$500,000- \$549,999	6	2	4	6	2	4
\$550,000- \$599,999	3	2	5	3	2	5
\$600,000- \$699,999	1	2	4	1	2	4
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	61	41	7	61	41	7





# **Residential Statistics**

Independence Title
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#### January 2021

-Average - Median

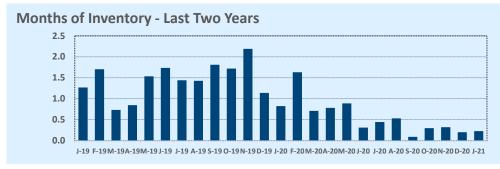
Listings		This Month		Y	'ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	22	31	-29.0%	22	31	-29.0%
Condo/TH Sales		3			3	
Total Sales	22	34	-35.3%	22	34	-35.3%
New Homes Only		4			4	
Resale Only	22	30	-26.7%	22	30	-26.7%
Sales Volume	\$7,529,750	\$8,979,586	-16.1%	\$7,529,750	\$8,979,586	-16.1%
New Listings	36	21	+71.4%	36	21	+71.4%
Pending	9	22	-59.1%	9	22	-59.1%
Withdrawn		2			2	
Expired	1	1		1	1	
Months of Inventory	0.2	0.8	-72.4%	N/A	N/A	

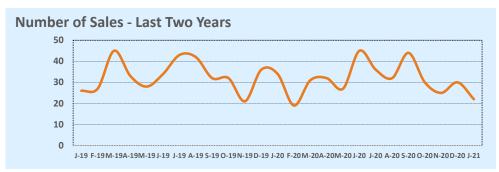
Duine Donne		I his ivionth		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999	2	1	57	2	1	57	
\$250,000- \$299,999	11	6	5	11	6	5	
\$300,000- \$349,999	14	5	3	14	5	3	
\$350,000- \$399,999	5	7	5	5	7	5	
\$400,000- \$449,999	2	1	5	2	1	5	
\$450,000- \$499,999	2	2	2	2	2	2	
\$500,000- \$549,999							
\$550,000- \$599,999							
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	36	22	7	36	22	7	

Аменеде		This Month		Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$329,455	\$268,399	+22.7%	\$329,455	\$268,399	+22.7%
List Price/SqFt	\$191	\$175	+8.7%	\$191	\$175	+8.7%
Sold Price	\$342,261	\$264,105	+29.6%	\$342,261	\$264,105	+29.6%
Sold Price/SqFt	\$197	\$172	+14.4%	\$197	\$172	+14.4%
Sold Price / Orig LP	106.0%	97.7%	+8.5%	106.0%	97.7%	+8.5%
Days on Market	7	29	-77.6%	7	29	-77.6%

	\$400,000	& Median Sales Price - Last Two Years  ——Median
Change		
+26.0%	\$300,000	
+4.3%		
+33.5%	\$200,000	
+11.9%		
+8.2%	\$100,000	
-78.8%		J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median	This Month			Year-to-Date		
IVICUIAII	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$327,500	\$259,900	+26.0%	\$327,500	\$259,900	+26.0%
List Price/SqFt	\$183	\$175	+4.3%	\$183	\$175	+4.3%
Sold Price	\$337,175	\$252,500	+33.5%	\$337,175	\$252,500	+33.5%
Sold Price/SqFt	\$193	\$172	+11.9%	\$193	\$172	+11.9%
Sold Price / Orig LP	106.0%	98.0%	+8.2%	106.0%	98.0%	+8.2%
Days on Market	4	17	-78.8%	4	17	-78.8%





#### **MLS Area BA**

# **Residential Statistics**

*	Independence Title	

# January 2021

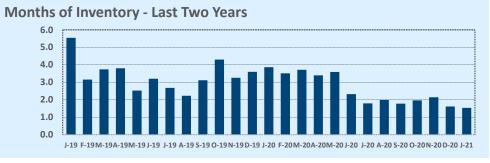
Listings		This Month		Y	ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	52	29	+79.3%	52	29	+79.3%
Condo/TH Sales						
Total Sales	52	29	+79.3%	52	29	+79.3%
New Homes Only	9	8	+12.5%	9	8	+12.5%
Resale Only	43	21	+104.8%	43	21	+104.8%
Sales Volume	\$14,165,669	\$7,443,065	+90.3%	\$14,165,669	\$7,443,065	+90.3%
New Listings	61	55	+10.9%	61	55	+10.9%
Pending	61	38	+60.5%	61	38	+60.5%
Withdrawn	3	9	-66.7%	3	9	-66.7%
Expired	4	9	-55.6%	4	9	-55.6%
Months of Inventory	1.5	3.9	-60.2%	N/A	N/A	

\$149,999 or under	Drice Denge		This Month			Year-to-Date	
\$150,000- \$199,999 9 5 14 9 5 14 \$200,000- \$249,999 10 13 33 10 13 33 \$250,000- \$299,999 14 15 63 14 15 63 \$300,000- \$349,999 11 7 77 11 7 77 \$350,000- \$399,999 11 2 12 11 2 12 \$400,000- \$449,999 3 4 31 3 4 31 \$450,000- \$499,999 2 11 2 11 \$500,000- \$549,999 1 1	Price Range	New	Sales	DOM	New	Sales	DOM
\$200,000- \$249,999 10 13 33 10 13 33 \$250,000- \$299,999 14 15 63 14 15 63 \$300,000- \$349,999 11 7 77 11 7 77 \$350,000- \$399,999 11 2 12 11 2 12 \$400,000- \$449,999 3 4 31 3 4 31 \$450,000- \$499,999 2 11 2 11 \$500,000- \$549,999 1 1 1	\$149,999 or under		4	12		4	12
\$250,000- \$299,999	\$150,000- \$199,999	9	5	14	9	5	14
\$300,000-\$349,999 11 7 77 11 7 77 \$350,000-\$399,999 11 2 12 11 2 12 \$400,000-\$449,999 3 4 31 3 4 31 \$450,000-\$499,999 2 11 2 11 \$500,000-\$549,999 1 1 1	\$200,000- \$249,999	9 10	13	33	10	13	33
\$350,000-\$399,999 11 2 12 11 2 12 \$400,000-\$449,999 3 4 31 3 4 31 \$450,000-\$499,999 2 11 2 11 \$500,000-\$549,999 1 1	\$250,000- \$299,999	9 14	15	63	14	15	63
\$400,000- \$449,999 3 4 31 3 4 31 \$450,000- \$499,999 2 11 2 11 \$500,000- \$549,999 1 1 1	\$300,000- \$349,999	9 11	7	77	11	7	77
\$450,000- \$499,999 2 11 2 11 \$500,000- \$549,999 1 1 1	\$350,000- \$399,999	9 11	2	12	11	2	12
\$500,000-\$549,999 1 1	\$400,000- \$449,999	9 3	4	31	3	4	31
	\$450,000- \$499,999	9	2	11		2	11
AFF0 000 AF00 000	\$500,000- \$549,999	9 1			1		
\$550,000-\$599,999	\$550,000- \$599,999	9					
\$600,000-\$699,999 1 1	\$600,000- \$699,999	9 1			1		
\$700,000- \$799,999	\$700,000- \$799,999	9					
\$800,000- \$899,999	\$800,000- \$899,999	9					
\$900,000- \$999,999	\$900,000- \$999,999	9					
\$1M - \$1.99M 1 1	\$1M - \$1.99M	1			1		
\$2M - \$2.99M	\$2M - \$2.99M						
\$3M+	\$3M+						
Totals 61 52 42 61 52 42	Totals	61	52	42	61	52	42

		This Month		\	'ear-to-Date	
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$276,174	\$262,035	+5.4%	\$276,174	\$262,035	+5.4%
List Price/SqFt	\$152	\$136	+11.8%	\$152	\$136	+11.8%
Sold Price	\$272,417	\$256,657	+6.1%	\$272,417	\$256,657	+6.1%
Sold Price/SqFt	\$149	\$133	+12.3%	\$149	\$133	+12.3%
Sold Price / Orig LP	98.3%	95.1%	+3.4%	98.3%	95.1%	+3.4%
Days on Market	42	82	-48.9%	42	82	-48.9%

Median	This Month			Year-to-Date		
ivieulan	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$263,745	\$249,900	+5.5%	\$263,745	\$249,900	+5.5%
List Price/SqFt	\$148	\$140	+6.0%	\$148	\$140	+6.0%
Sold Price	\$263,495	\$249,900	+5.4%	\$263,495	\$249,900	+5.4%
Sold Price/SqFt	\$144	\$136	+6.1%	\$144	\$136	+6.1%
Sold Price / Orig LP	100.0%	96.0%	+4.2%	100.0%	96.0%	+4.2%
Days on Market	24	60	-60.8%	24	60	-60.8%







#### **MLS Area BL**

# **Residential Statistics**

# January 2021

1 testinos		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	12	5	+140.0%	12	5	+140.0%	
Condo/TH Sales							
Total Sales	12	5	+140.0%	12	5	+140.0%	
New Homes Only		3			3		
Resale Only	12	2	+500.0%	12	2	+500.0%	
Sales Volume	\$5,221,900	\$1,270,816	+310.9%	\$5,221,900	\$1,270,816	+310.9%	
New Listings	12	7	+71.4%	12	7	+71.4%	
Pending	5	5		5	5		
Withdrawn	1	4	-75.0%	1	4	-75.0%	
Expired		1			1		
Months of Inventory	2.2	7.2	-69.9%	N/A	N/A		

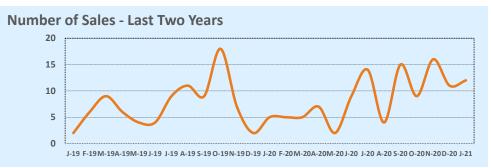
Аменес		This Month		Υ		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$453,524	\$266,272	+70.3%	\$453,524	\$266,272	+70.3%
List Price/SqFt	\$262	\$136	+92.6%	\$262	\$136	+92.6%
Sold Price	\$435,158	\$254,163	+71.2%	\$435,158	\$254,163	+71.2%
Sold Price/SqFt	\$249	\$128	+93.5%	\$249	\$128	+93.5%
Sold Price / Orig LP	95.4%	83.8%	+13.9%	95.4%	83.8%	+13.9%
Days on Market	39	99	-60.3%	39	99	-60.3%

Modian		This Month		Υ		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$452,250	\$294,090	+53.8%	\$452,250	\$294,090	+53.8%
List Price/SqFt	\$240	\$153	+56.8%	\$240	\$153	+56.8%
Sold Price	\$432,500	\$286,500	+51.0%	\$432,500	\$286,500	+51.0%
Sold Price/SqFt	\$234	\$138	+69.2%	\$234	\$138	+69.2%
Sold Price / Orig LP	97.0%	87.0%	+11.5%	97.0%	87.0%	+11.5%
Days on Market	25	116	-78.9%	25	116	-78.9%

Months	of Inventory - Last Two Years
25.0	
20.0	<b>-</b>
15.0	
10.0	
5.0	<del>▊▊▗▊▊▊▊▄▗▕▊▊▊▊▊▄▊▄▁▊▗▁▕</del>
0.0	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

/ 1 13/3/33/13/	01.100 11.						
Price Range		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1			1			
\$150,000- \$199,999	3	1	114	3	1	114	
\$200,000- \$249,999	1	1	105	1	1	105	
\$250,000- \$299,999	1	2	25	1	2	25	
\$300,000- \$349,999	1	1	9	1	1	9	
\$350,000- \$399,999	1			1			
\$400,000- \$449,999		1	6		1	6	
\$450,000- \$499,999	1	3	41	1	3	41	
\$500,000- \$549,999							
\$550,000- \$599,999							
\$600,000- \$699,999		1	16		1	16	
\$700,000- \$799,999	1	1	21	1	1	21	
\$800,000- \$899,999		1	27		1	27	
\$900,000- \$999,999	2			2			
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	12	12	39	12	12	39	





#### **MLS Area BT**

# **Residential Statistics**

Independence Title
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# January 2021

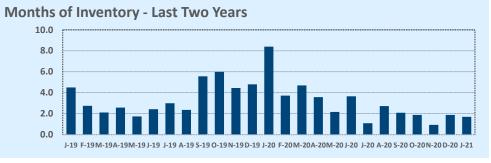
Lietinge		This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change		
Single Family Sales	9	5	+80.0%	9	5	+80.0%		
Condo/TH Sales	1			1				
Total Sales	10	5	+100.0%	10	5	+100.0%		
New Homes Only		1			1			
Resale Only	10	4	+150.0%	10	4	+150.0%		
Sales Volume	\$2,542,500	\$1,396,500	+82.1%	\$2,542,500	\$1,396,500	+82.1%		
New Listings	16	17	-5.9%	16	17	-5.9%		
Pending	8	7	+14.3%	8	7	+14.3%		
Withdrawn	2	2		2	2			
Expired	1	2	-50.0%	1	2	-50.0%		
Months of Inventory	1.7	8.4	-79.8%	N/A	N/A			

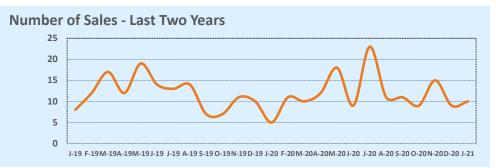
Drice Bange		This Month		Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3	3	19	3	3	19
\$150,000- \$199,999	5	1	12	5	1	12
\$200,000- \$249,999	5	2	20	5	2	20
\$250,000- \$299,999	1	1	21	1	1	21
\$300,000- \$349,999						
\$350,000- \$399,999	1	2	56	1	2	56
\$400,000- \$449,999						
\$450,000- \$499,999	1	1	21	1	1	21
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	16	10	26	16	10	26

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$260,495	\$292,559	-11.0%	\$260,495	\$292,559	-11.0%
List Price/SqFt	\$154	\$144	+6.7%	\$154	\$144	+6.7%
Sold Price	\$254,250	\$279,300	-9.0%	\$254,250	\$279,300	-9.0%
Sold Price/SqFt	\$150	\$137	+9.6%	\$150	\$137	+9.6%
Sold Price / Orig LP	96.3%	94.8%	+1.6%	96.3%	94.8%	+1.6%
Days on Market	26	65	-59.8%	26	65	-59.8%

Modian		This Month		Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$246,874	\$295,000	-16.3%	\$246,874	\$295,000	-16.3%
List Price/SqFt	\$123	\$153	-19.8%	\$123	\$153	-19.8%
Sold Price	\$235,000	\$283,500	-17.1%	\$235,000	\$283,500	-17.1%
Sold Price/SqFt	\$117	\$153	-23.6%	\$117	\$153	-23.6%
Sold Price / Orig LP	99.0%	97.0%	+2.1%	99.0%	97.0%	+2.1%
Days on Market	20	62	-67.7%	20	62	-67.7%







#### **MLS Area BU**

# **Residential Statistics**

# January 2021

Year-to-Date

Lietinge	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	35	34	+2.9%	35	34	+2.9%	
Condo/TH Sales							
Total Sales	35	34	+2.9%	35	34	+2.9%	
New Homes Only	2	9	-77.8%	2	9	-77.8%	
Resale Only	33	25	+32.0%	33	25	+32.0%	
Sales Volume	\$17,687,890	\$10,073,000	+75.6%	\$17,687,890	\$10,073,000	+75.6%	
New Listings	41	51	-19.6%	41	51	-19.6%	
Pending	23	34	-32.4%	23	34	-32.4%	
Withdrawn	4	4		4	4		
Expired	1	6	-83.3%	1	6	-83.3%	
Months of Inventory	1.6	5.3	-69.1%	N/A	N/A		

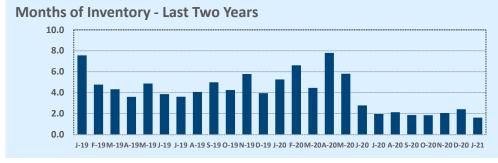
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	2	41	2	2	41
\$150,000- \$199,999	1	2	4	1	2	4
\$200,000- \$249,999	4	7	30	4	7	30
\$250,000- \$299,999	7	4	40	7	4	40
\$300,000- \$349,999	2	1	90	2	1	90
\$350,000- \$399,999	5	2	168	5	2	168
\$400,000- \$449,999	3	3	70	3	3	70
\$450,000- \$499,999	3	3	114	3	3	114
\$500,000- \$549,999	2	3	37	2	3	37
\$550,000- \$599,999	2	1	61	2	1	61
\$600,000- \$699,999	2	2	5	2	2	5
\$700,000- \$799,999	3	1	51	3	1	51
\$800,000- \$899,999						
\$900,000- \$999,999		1	242		1	242
\$1M - \$1.99M	3	2	13	3	2	13
\$2M - \$2.99M	2	1	155	2	1	155
\$3M+						
Totals	41	35	60	41	35	60

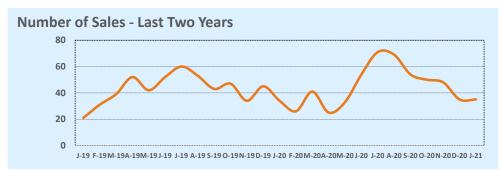
**This Month** 

Амакада	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$510,085	\$304,261	+67.6%	\$510,085	\$304,261	+67.6%
List Price/SqFt	\$227	\$152	+49.5%	\$227	\$152	+49.5%
Sold Price	\$505,368	\$296,265	+70.6%	\$505,368	\$296,265	+70.6%
Sold Price/SqFt	\$225	\$148	+52.3%	\$225	\$148	+52.3%
Sold Price / Orig LP	98.4%	92.2%	+6.7%	98.4%	92.2%	+6.7%
Days on Market	60	75	-20.2%	60	75	-20.2%

Average \$600,000	& Median Sales Price - Last Two Years ——Average ——Median
\$400,000	
\$200,000	
\$0	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19 D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$399,990	\$251,500	+59.0%	\$399,990	\$251,500	+59.0%
List Price/SqFt	\$172	\$144	+19.2%	\$172	\$144	+19.2%
Sold Price	\$399,990	\$249,800	+60.1%	\$399,990	\$249,800	+60.1%
Sold Price/SqFt	\$172	\$141	+21.9%	\$172	\$141	+21.9%
Sold Price / Orig LP	99.0%	95.0%	+4.2%	99.0%	95.0%	+4.2%
Days on Market	30	63	-52.4%	30	63	-52.4%





#### **MLS Area BW**

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# **Residential Statistics**

🙀 Independence Title	)
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# January 2021

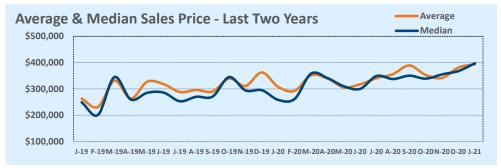
Listings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	18	18		18	18		
Condo/TH Sales							
Total Sales	18	18		18	18		
New Homes Only	9	1	+800.0%	9	1	+800.0%	
Resale Only	9	17	-47.1%	9	17	-47.1%	
Sales Volume	\$7,085,695	\$5,530,743	+28.1%	\$7,085,695	\$5,530,743	+28.1%	
New Listings	26	24	+8.3%	26	24	+8.3%	
Pending	22	26	-15.4%	22	26	-15.4%	
Withdrawn	1	2	-50.0%	1	2	-50.0%	
Expired	2	4	-50.0%	2	4	-50.0%	
Months of Inventory	1.4	4.5	-69.1%	N/A	N/A		

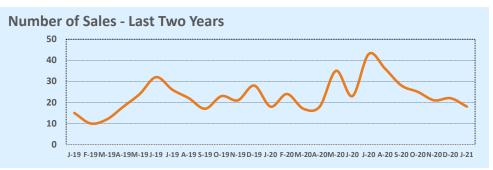
oniting of infection y	1.7	7.5	05.170	14/7	14/7		
Average		This Month		Year-to-Date			
	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$392,531	\$324,263	+21.1%	\$392,531	\$324,263	+21.1%	
List Price/SqFt	\$163	\$153	+6.8%	\$163	\$153	+6.8%	
Sold Price	\$393,650	\$307,264	+28.1%	\$393,650	\$307,264	+28.1%	
Sold Price/SqFt	\$165	\$144	+14.1%	\$165	\$144	+14.1%	
Sold Price / Orig LP	101.1%	92.3%	+9.5%	101.1%	92.3%	+9.5%	
Days on Market	19	112	-83.4%	19	112	-83.4%	

Median	This Month			Year-to-Date		
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$387,269	\$297,000	+30.4%	\$387,269	\$297,000	+30.4%
List Price/SqFt	\$172	\$141	+22.2%	\$172	\$141	+22.2%
Sold Price	\$397,294	\$258,000	+54.0%	\$397,294	\$258,000	+54.0%
Sold Price/SqFt	\$176	\$132	+32.5%	\$176	\$132	+32.5%
Sold Price / Orig LP	100.0%	94.0%	+6.4%	100.0%	94.0%	+6.4%
Days on Market	3	105	-97.1%	3	105	-97.1%

8.0	of Inventory - Last Two Years
6.0	
4.0	
2.0	
0.0	J-19 F-19M-19A-19M-19J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

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Price Range		This Month		Year-to-Date			
Price Natige	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1	1		1	1		
\$150,000- \$199,999	3			3			
\$200,000- \$249,999	1	1	1	1	1	1	
\$250,000- \$299,999	5	3	9	5	3	9	
\$300,000- \$349,999	2	1	59	2	1	59	
\$350,000- \$399,999	3	3	14	3	3	14	
\$400,000- \$449,999	1	2	64	1	2	64	
\$450,000- \$499,999	2	3	6	2	3	6	
\$500,000- \$549,999	4	3		4	3		
\$550,000- \$599,999	3			3			
\$600,000- \$699,999		1	62		1	62	
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999	1			1			
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	26	18	19	26	18	19	





#### **MLS Area CC**

# **Residential Statistics**

🙀 Independence Title	)
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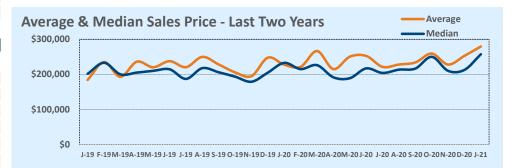
# January 2021

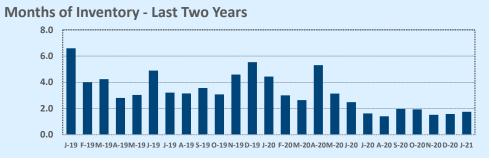
Lietinge	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	24	16	+50.0%	24	16	+50.0%	
Condo/TH Sales							
Total Sales	24	16	+50.0%	24	16	+50.0%	
New Homes Only	1	1		1	1		
Resale Only	23	15	+53.3%	23	15	+53.3%	
Sales Volume	\$6,712,300	\$3,640,614	+84.4%	\$6,712,300	\$3,640,614	+84.4%	
New Listings	31	24	+29.2%	31	24	+29.2%	
Pending	6	29	-79.3%	6	29	-79.3%	
Withdrawn	5	1	+400.0%	5	1	+400.0%	
Expired	2	4	-50.0%	2	4	-50.0%	
Months of Inventory	1.8	4.4	-60.6%	N/A	N/A		

Drice Bange	This Month			Year-to-Date			
Price Range	New Sales		DOM	New	Sales	DOM	
\$149,999 or under	3	2	72	3	2	72	
\$150,000- \$199,999	2	2	9	2	2	9	
\$200,000- \$249,999	12	8	41	12	8	41	
\$250,000- \$299,999	6	6	75	6	6	75	
\$300,000- \$349,999	2	2	39	2	2	39	
\$350,000- \$399,999	2	2	37	2	2	37	
\$400,000- \$449,999							
\$450,000- \$499,999	2	1	144	2	1	144	
\$500,000- \$549,999	1			1			
\$550,000- \$599,999							
\$600,000- \$699,999							
\$700,000- \$799,999		1	5		1	5	
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M	1			1			
\$2M - \$2.99M							
\$3M+							
Totals	31	24	51	31	24	51	

Аманада	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$284,958	\$231,970	+22.8%	\$284,958	\$231,970	+22.8%
List Price/SqFt	\$183	\$140	+31.2%	\$183	\$140	+31.2%
Sold Price	\$279,679	\$227,538	+22.9%	\$279,679	\$227,538	+22.9%
Sold Price/SqFt	\$180	\$137	+31.5%	\$180	\$137	+31.5%
Sold Price / Orig LP	96.4%	95.8%	+0.7%	96.4%	95.8%	+0.7%
Days on Market	51	61	-16.0%	51	61	-16.0%

Median	This Month			Year-to-Date		
iviediali	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$247,450	\$234,057	+5.7%	\$247,450	\$234,057	+5.7%
List Price/SqFt	\$167	\$137	+22.3%	\$167	\$137	+22.3%
Sold Price	\$257,450	\$232,807	+10.6%	\$257,450	\$232,807	+10.6%
Sold Price/SqFt	\$167	\$133	+25.2%	\$167	\$133	+25.2%
Sold Price / Orig LP	96.0%	95.5%	+0.5%	96.0%	95.5%	+0.5%
Days on Market	30	57	-47.8%	30	57	-47.8%







#### **MLS Area CLN**

# **Residential Statistics**

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	Independence Title
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# January 2021

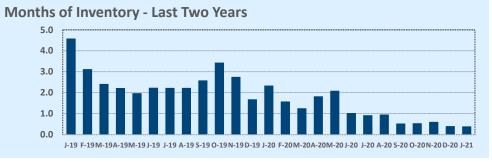
Lietings	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	114	157	-27.4%	114	157	-27.4%
Condo/TH Sales		3			3	
Total Sales	114	160	-28.8%	114	160	-28.8%
New Homes Only	9	23	-60.9%	9	23	-60.9%
Resale Only	105	137	-23.4%	105	137	-23.4%
Sales Volume	\$42,741,636	\$53,097,388	-19.5%	\$42,741,636	\$53,097,388	-19.5%
New Listings	153	199	-23.1%	153	199	-23.1%
Pending	116	229	-49.3%	116	229	-49.3%
Withdrawn	6	12	-50.0%	6	12	-50.0%
Expired	1	4	-75.0%	1	4	-75.0%
Months of Inventory	0.4	2.3	-83.2%	N/A	N/A	

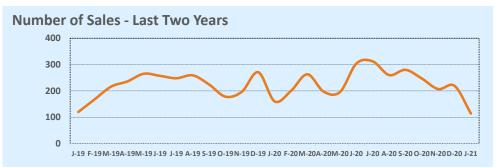
Drice Bange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999	5	7	22	5	7	22	
\$250,000- \$299,999	31	27	11	31	27	11	
\$300,000- \$349,999	26	31	11	26	31	11	
\$350,000- \$399,999	29	12	12	29	12	12	
\$400,000- \$449,999	13	16	35	13	16	35	
\$450,000- \$499,999	15	12	75	15	12	75	
\$500,000- \$549,999	12	2	23	12	2	23	
\$550,000- \$599,999	7			7			
\$600,000- \$699,999	7	2	13	7	2	13	
\$700,000- \$799,999	2	2	12	2	2	12	
\$800,000- \$899,999	1	2	12	1	2	12	
\$900,000- \$999,999	2			2			
\$1M - \$1.99M	3	1	12	3	1	12	
\$2M - \$2.99M							
\$3M+							
Totals	153	114	22	153	114	22	

Аменесе	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$359,278	\$337,015	+6.6%	\$359,278	\$337,015	+6.6%
List Price/SqFt	\$164	\$148	+11.2%	\$164	\$148	+11.2%
Sold Price	\$374,927	\$331,859	+13.0%	\$374,927	\$331,859	+13.0%
Sold Price/SqFt	\$172	\$145	+18.4%	\$172	\$145	+18.4%
Sold Price / Orig LP	106.0%	97.0%	+9.3%	106.0%	97.0%	+9.3%
Days on Market	22	68	-67.1%	22	68	-67.1%

Median		This Month			Year-to-Date		
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$311,995	\$286,240	+9.0%	\$311,995	\$286,240	+9.0%	
List Price/SqFt	\$162	\$145	+11.7%	\$162	\$145	+11.7%	
Sold Price	\$330,000	\$282,674	+16.7%	\$330,000	\$282,674	+16.7%	
Sold Price/SqFt	\$171	\$143	+19.5%	\$171	\$143	+19.5%	
Sold Price / Orig LP	104.0%	98.0%	+6.1%	104.0%	98.0%	+6.1%	
Days on Market	4	45	-91.1%	4	45	-91.1%	







#### **MLS Area CLS**

# **Residential Statistics**

New

**Price Range** 

# January 2021

DOM

Year-to-Date

Sales

Linkings		This Month		Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	37	41	-9.8%	37	41	-9.8%
Condo/TH Sales	7	9	-22.2%	7	9	-22.2%
Total Sales	44	50	-12.0%	44	50	-12.0%
New Homes Only	5	1	+400.0%	5	1	+400.0%
Resale Only	39	49	-20.4%	39	49	-20.4%
Sales Volume	\$18,713,154	\$17,788,962	+5.2%	\$18,713,154	\$17,788,962	+5.2%
New Listings	72	79	-8.9%	72	79	-8.9%
Pending	17	69	-75.4%	17	69	-75.4%
Withdrawn	2	2		2	2	
Expired		1			1	
Months of Inventory	0.3	0.9	-73.4%	N/A	N/A	

\$149,999 or under						
\$150,000- \$199,999		1	7		1	7
\$200,000- \$249,999	2	1	3	2	1	3
\$250,000- \$299,999	4	1	3	4	1	3
\$300,000- \$349,999	13	5	5	13	5	5
\$350,000- \$399,999	14	9	30	14	9	30
\$400,000- \$449,999	16	10	40	16	10	40
\$450,000- \$499,999	5	8	19	5	8	19
\$500,000- \$549,999	4	5	6	4	5	6
\$550,000- \$599,999	3	2	3	3	2	3
\$600,000- \$699,999	9	2	3	9	2	3
\$700,000- \$799,999	1			1		
\$800,000- \$899,999	1			1		
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	72	44	21	72	44	21

**This Month** 

Sales

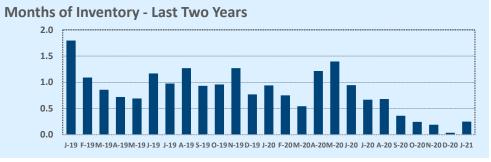
DOM

New

Augusta		This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$399,960	\$358,376	+11.6%	\$399,960	\$358,376	+11.6%	
List Price/SqFt	\$176	\$167	+5.3%	\$176	\$167	+5.3%	
Sold Price	\$425,299	\$355,779	+19.5%	\$425,299	\$355,779	+19.5%	
Sold Price/SqFt	\$188	\$166	+13.1%	\$188	\$166	+13.1%	
Sold Price / Orig LP	106.7%	98.2%	+8.6%	106.7%	98.2%	+8.6%	
Days on Market	21	40	-49.2%	21	40	-49.2%	

Median		This Month			Year-to-Date			
Median	Jan 2021	Jan 2020	Change	2021	2020	Change		
List Price	\$397,000	\$349,900	+13.5%	\$397,000	\$349,900	+13.5%		
List Price/SqFt	\$176	\$168	+5.1%	\$176	\$168	+5.1%		
Sold Price	\$436,563	\$347,551	+25.6%	\$436,563	\$347,551	+25.6%		
Sold Price/SqFt	\$183	\$164	+11.2%	\$183	\$164	+11.2%		
Sold Price / Orig LP	105.5%	100.0%	+5.5%	105.5%	100.0%	+5.5%		
Days on Market	4	27	-86.8%	4	27	-86.8%		







#### **MLS Area CM**

# **Residential Statistics**

Independence Title
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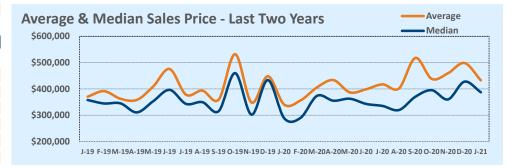
# January 2021

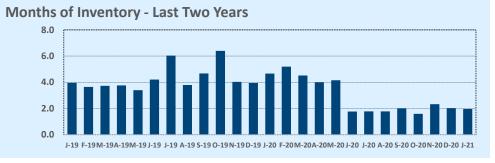
Lietinge		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	29	26	+11.5%	29	26	+11.5%	
Condo/TH Sales		1			1		
Total Sales	29	27	+7.4%	29	27	+7.4%	
New Homes Only	5	4	+25.0%	5	4	+25.0%	
Resale Only	24	23	+4.3%	24	23	+4.3%	
Sales Volume	\$12,540,404	\$9,179,184	+36.6%	\$12,540,404	\$9,179,184	+36.6%	
New Listings	34	42	-19.0%	34	42	-19.0%	
Pending	29	34	-14.7%	29	34	-14.7%	
Withdrawn	6	3	+100.0%	6	3	+100.0%	
Expired	1	8	-87.5%	1	8	-87.5%	
Months of Inventory	2.0	4.7	-57.9%	N/A	N/A		

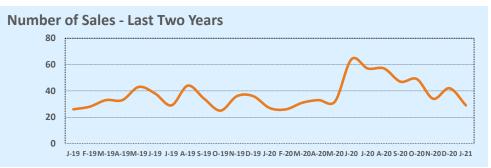
Drice Bange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	3			3			
\$150,000- \$199,999	1			1			
\$200,000- \$249,999	2	4	29	2	4	29	
\$250,000- \$299,999	5	5	25	5	5	25	
\$300,000- \$349,999	6	2	25	6	2	25	
\$350,000- \$399,999	1	4	30	1	4	30	
\$400,000- \$449,999	1	3	36	1	3	36	
\$450,000- \$499,999	3	1	6	3	1	6	
\$500,000- \$549,999	3	6	46	3	6	46	
\$550,000- \$599,999	1			1			
\$600,000- \$699,999	3	1	373	3	1	373	
\$700,000- \$799,999	1	1	37	1	1	37	
\$800,000- \$899,999	2	1	28	2	1	28	
\$900,000- \$999,999							
\$1M - \$1.99M	1	1	375	1	1	375	
\$2M - \$2.99M	1			1			
\$3M+							
Totals	34	29	56	34	29	56	

Аменеда	This Month			Year-to-Date			
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$444,485	\$357,664	+24.3%	\$444,485	\$357,664	+24.3%	
List Price/SqFt	\$182	\$156	+16.5%	\$182	\$156	+16.5%	
Sold Price	\$432,428	\$339,970	+27.2%	\$432,428	\$339,970	+27.2%	
Sold Price/SqFt	\$179	\$148	+21.0%	\$179	\$148	+21.0%	
Sold Price / Orig LP	97.0%	90.7%	+6.9%	97.0%	90.7%	+6.9%	
Days on Market	56	85	-34.8%	56	85	-34.8%	

Median		This Month			Year-to-Date			
ivieulali	Jan 2021	Jan 2020	Change	2021	2020	Change		
List Price	\$387,000	\$288,000	+34.4%	\$387,000	\$288,000	+34.4%		
List Price/SqFt	\$170	\$160	+6.2%	\$170	\$160	+6.2%		
Sold Price	\$387,000	\$288,000	+34.4%	\$387,000	\$288,000	+34.4%		
Sold Price/SqFt	\$169	\$151	+12.4%	\$169	\$151	+12.4%		
Sold Price / Orig LP	98.0%	95.0%	+3.2%	98.0%	95.0%	+3.2%		
Days on Market	28	69	-59.4%	28	69	-59.4%		







#### **MLS Area DT**

# **Residential Statistics**

*	Independence <sup>1</sup>	Title
,		

**Price Range** 

#### January 2021

Year-to-Date

Listings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	1			1			
Condo/TH Sales	31	17	+82.4%	31	17	+82.4%	
Total Sales	32	17	+88.2%	32	17	+88.2%	
New Homes Only	2	2		2	2		
Resale Only	30	15	+100.0%	30	15	+100.0%	
Sales Volume	\$25,735,500	\$10,540,100	+144.2%	\$25,735,500	\$10,540,100	+144.2%	
New Listings	56	49	+14.3%	56	49	+14.3%	
Pending	16	22	-27.3%	16	22	-27.3%	
Withdrawn	22	8	+175.0%	22	8	+175.0%	
Expired	4	1	+300.0%	4	1	+300.0%	
Months of Inventory	4.0	5.8	-31.3%	N/A	N/A		

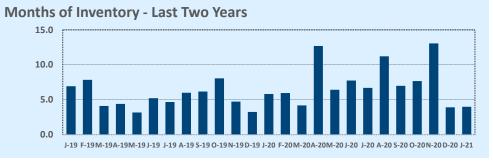
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	2			2		
\$250,000- \$299,999	1			1		
\$300,000- \$349,999						
\$350,000- \$399,999	6	3	37	6	3	37
\$400,000- \$449,999	5	8	96	5	8	96
\$450,000- \$499,999	2	2	22	2	2	22
\$500,000- \$549,999	4	1	136	4	1	136
\$550,000- \$599,999	2	1	110	2	1	110
\$600,000- \$699,999	3	4	81	3	4	81
\$700,000- \$799,999	5	2	40	5	2	40
\$800,000- \$899,999	4	1	51	4	1	51
\$900,000- \$999,999	4	4	57	4	4	57
\$1M - \$1.99M	12	5	35	12	5	35
\$2M - \$2.99M	1			1		
\$3M+	5	1	63	5	1	63
Totals	56	32	65	56	32	65

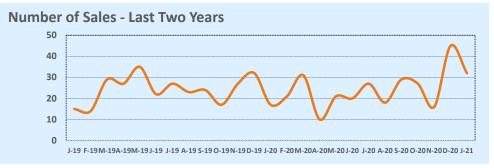
**This Month** 

Average		This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$833,255	\$639,788	+30.2%	\$833,255	\$639,788	+30.2%	
List Price/SqFt	\$629	\$568	+10.8%	\$629	\$568	+10.8%	
Sold Price	\$804,234	\$620,006	+29.7%	\$804,234	\$620,006	+29.7%	
Sold Price/SqFt	\$610	\$551	+10.8%	\$610	\$551	+10.8%	
Sold Price / Orig LP	95.4%	94.8%	+0.6%	95.4%	94.8%	+0.6%	
Days on Market	65	93	-29.6%	65	93	-29.6%	

Median		This Month			Year-to-Date		
ivieuian	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$637,000	\$545,000	+16.9%	\$637,000	\$545,000	+16.9%	
List Price/SqFt	\$618	\$558	+10.7%	\$618	\$558	+10.7%	
Sold Price	\$627,500	\$535,000	+17.3%	\$627,500	\$535,000	+17.3%	
Sold Price/SqFt	\$607	\$520	+16.7%	\$607	\$520	+16.7%	
Sold Price / Orig LP	96.0%	96.0%	+0.0%	96.0%	96.0%		
Days on Market	53	71	-26.1%	53	71	-26.1%	







#### **MLS Area EL**

# **Residential Statistics**

*	Independence Title	

# January 2021

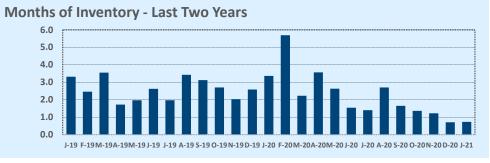
Listings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	34	19	+78.9%	34	19	+78.9%	
Condo/TH Sales							
Total Sales	34	19	+78.9%	34	19	+78.9%	
New Homes Only	15	2	+650.0%	15	2	+650.0%	
Resale Only	19	17	+11.8%	19	17	+11.8%	
Sales Volume	\$8,770,939	\$4,682,375	+87.3%	\$8,770,939	\$4,682,375	+87.3%	
New Listings	85	39	+117.9%	85	39	+117.9%	
Pending	83	20	+315.0%	83	20	+315.0%	
Withdrawn	9	5	+80.0%	9	5	+80.0%	
Expired	3	1	+200.0%	3	1	+200.0%	
Months of Inventory	0.7	3.4	-78.2%	N/A	N/A		

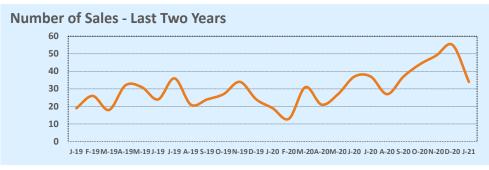
Price Range		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	2	1	72	2	1	72	
\$150,000- \$199,999	6	4	23	6	4	23	
\$200,000- \$249,999	21	17	14	21	17	14	
\$250,000- \$299,999	52	6	37	52	6	37	
\$300,000- \$349,999		2	148		2	148	
\$350,000- \$399,999	2	2	6	2	2	6	
\$400,000- \$449,999	1			1			
\$450,000- \$499,999							
\$500,000- \$549,999		1	58		1	58	
\$550,000- \$599,999		1	5		1	5	
\$600,000- \$699,999	1			1			
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	85	34	29	85	34	29	

Average	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$255,248	\$246,193	+3.7%	\$255,248	\$246,193	+3.7%
List Price/SqFt	\$135	\$133	+1.0%	\$135	\$133	+1.0%
Sold Price	\$257,969	\$246,441	+4.7%	\$257,969	\$246,441	+4.7%
Sold Price/SqFt	\$136	\$134	+1.4%	\$136	\$134	+1.4%
Sold Price / Orig LP	100.8%	93.4%	+8.0%	100.8%	93.4%	+8.0%
Days on Market	29	57	-49.0%	29	57	-49.0%

Median	This Month			Year-to-Date			
	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$234,574	\$212,154	+10.6%	\$234,574	\$212,154	+10.6%	
List Price/SqFt	\$133	\$149	-10.5%	\$133	\$149	-10.5%	
Sold Price	\$235,229	\$215,154	+9.3%	\$235,229	\$215,154	+9.3%	
Sold Price/SqFt	\$132	\$136	-3.3%	\$132	\$136	-3.3%	
Sold Price / Orig LP	100.0%	93.0%	+7.5%	100.0%	93.0%	+7.5%	
Days on Market	9	39	-76.9%	9	39	-76.9%	







#### **MLS Area FC**

# **Residential Statistics**

Independence Title
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#### January 2021

Year-to-Date

Lictings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	8	2	+300.0%	8	2	+300.0%	
Condo/TH Sales							
Total Sales	8	2	+300.0%	8	2	+300.0%	
New Homes Only							
Resale Only	8	2	+300.0%	8	2	+300.0%	
Sales Volume	\$2,347,500	\$520,000	+351.4%	\$2,347,500	\$520,000	+351.4%	
New Listings	2	10	-80.0%	2	10	-80.0%	
Pending	4	5	-20.0%	4	5	-20.0%	
Withdrawn	1	6	-83.3%	1	6	-83.3%	
Expired	1	2	-50.0%	1	2	-50.0%	
Months of Inventory	2.0	17.5	-88.6%	N/A	N/A		

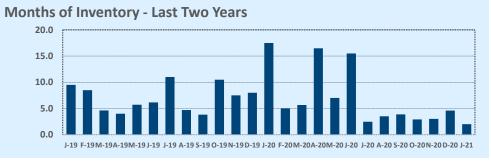
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1			1		
\$150,000- \$199,999	1	2	47	1	2	47
\$200,000- \$249,999		1	10		1	10
\$250,000- \$299,999		1	77		1	77
\$300,000- \$349,999		2	67		2	67
\$350,000- \$399,999						
\$400,000- \$449,999		2	143		2	143
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	2	8	75	2	8	75

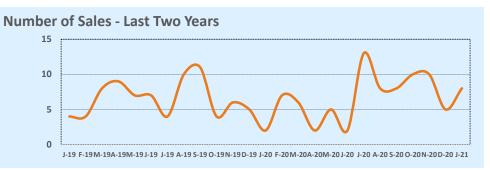
This Month

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$306,238	\$267,000	+14.7%	\$306,238	\$267,000	+14.7%
List Price/SqFt	\$164	\$138	+19.0%	\$164	\$138	+19.0%
Sold Price	\$293,438	\$260,000	+12.9%	\$293,438	\$260,000	+12.9%
Sold Price/SqFt	\$156	\$135	+15.9%	\$156	\$135	+15.9%
Sold Price / Orig LP	94.5%	81.5%	+16.0%	94.5%	81.5%	+16.0%
Days on Market	75	112	-32.8%	75	112	-32.8%

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$320,000	\$267,000	+19.9%	\$320,000	\$267,000	+19.9%
List Price/SqFt	\$164	\$138	+19.1%	\$164	\$138	+19.1%
Sold Price	\$302,500	\$260,000	+16.3%	\$302,500	\$260,000	+16.3%
Sold Price/SqFt	\$153	\$135	+13.5%	\$153	\$135	+13.5%
Sold Price / Orig LP	94.5%	81.5%	+16.0%	94.5%	81.5%	+16.0%
Days on Market	67	112	-40.4%	67	112	-40.4%







### **MLS Area GP**

## **Residential Statistics**

*	Independence Title

### January 2021

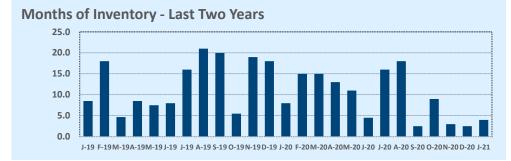
Lietings		This Month		Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales		2			2	
Condo/TH Sales						
Total Sales	-	2			2	
New Homes Only						
Resale Only		2			2	
Sales Volume		\$1,200,000			\$1,200,000	
New Listings	2			2		
Pending		1			1	
Withdrawn	2			2		
Expired		3			3	
Months of Inventory	4.0	8.0	-50.0%	N/A	N/A	

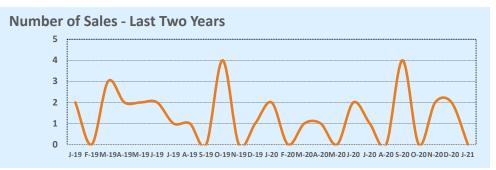
Year-to-Date		
DOM		

Average	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price		\$625,000		\$0	\$625,000	
List Price/SqFt		\$218		\$0	\$218	
Sold Price		\$600,000		\$0	\$600,000	
Sold Price/SqFt		\$210		\$0	\$210	
Sold Price / Orig LP	0.0%	95.5%		0.0%	95.5%	
Days on Market		99			99	

_	& Median Sales Price - Last Two Years  Average  Median
\$2,000,000	
\$1,500,000	
\$1,000,000	
\$500,000	$\sim \sim $
\$0	
	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median	This Month			Year-to-Date		
ivieuian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price		\$625,000		\$0	\$625,000	
List Price/SqFt		\$218		\$0	\$218	
Sold Price		\$600,000		\$0	\$600,000	
Sold Price/SqFt		\$210		\$0	\$210	
Sold Price / Orig LP	0.0%	95.5%	+0.0%	0.0%	95.5%	
Days on Market		99			99	





#### **MLS Area GTE**

## **Residential Statistics**

Independence Title
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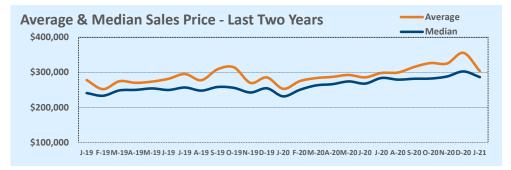
### January 2021

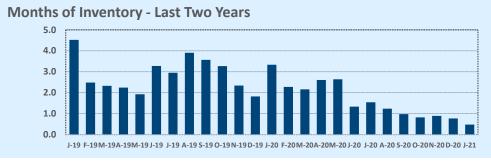
Lietinge	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	65	47	+38.3%	65	47	+38.3%	
Condo/TH Sales	2	4	-50.0%	2	4	-50.0%	
Total Sales	67	51	+31.4%	67	51	+31.4%	
New Homes Only	11	7	+57.1%	11	7	+57.1%	
Resale Only	56	44	+27.3%	56	44	+27.3%	
Sales Volume	\$20,327,888	\$12,902,349	+57.6%	\$20,327,888	\$12,902,349	+57.6%	
New Listings	110	97	+13.4%	110	97	+13.4%	
Pending	90	82	+9.8%	90	82	+9.8%	
Withdrawn	4	4		4	4		
Expired		8			8		
Months of Inventory	0.5	3.3	-85.7%	N/A	N/A		

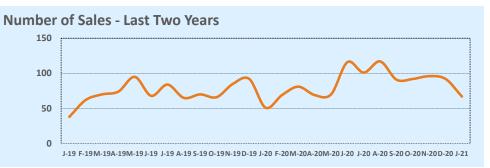
Price Range	I his Wonth			Year-to-Date		
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		1	1		1	1
\$150,000- \$199,999		1	13		1	13
\$200,000- \$249,999	6	9	18	6	9	18
\$250,000- \$299,999	61	30	27	61	30	27
\$300,000- \$349,999	27	11	9	27	11	9
\$350,000- \$399,999	5	6	47	5	6	47
\$400,000- \$449,999	3	5	12	3	5	12
\$450,000- \$499,999	2	3	9	2	3	9
\$500,000- \$549,999	2	1	4	2	1	4
\$550,000- \$599,999	1			1		
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M	3			3		
\$2M - \$2.99M						
\$3M+						
Totals	110	67	22	110	67	22

Averege	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$299,334	\$258,845	+15.6%	\$299,334	\$258,845	+15.6%
List Price/SqFt	\$156	\$160	-2.5%	\$156	\$160	-2.5%
Sold Price	\$303,401	\$252,987	+19.9%	\$303,401	\$252,987	+19.9%
Sold Price/SqFt	\$158	\$157	+0.9%	\$158	\$157	+0.9%
Sold Price / Orig LP	103.5%	96.0%	+7.8%	103.5%	96.0%	+7.8%
Days on Market	22	77	-71.7%	22	77	-71.7%

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$287,191	\$239,990	+19.7%	\$287,191	\$239,990	+19.7%
List Price/SqFt	\$155	\$148	+4.5%	\$155	\$148	+4.5%
Sold Price	\$286,350	\$231,500	+23.7%	\$286,350	\$231,500	+23.7%
Sold Price/SqFt	\$158	\$145	+9.4%	\$158	\$145	+9.4%
Sold Price / Orig LP	101.0%	97.0%	+4.1%	101.0%	97.0%	+4.1%
Days on Market	7	42	-83.3%	7	42	-83.3%







#### **MLS Area GTW**

## **Residential Statistics**

*	Independence Title	

# January 2021

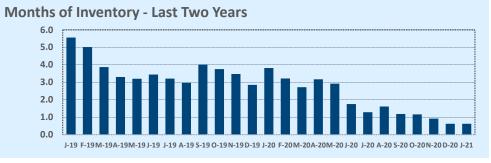
Lietinge		This Month	This Month			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	140	122	+14.8%	140	122	+14.8%
Condo/TH Sales	4	3	+33.3%	4	3	+33.3%
Total Sales	144	125	+15.2%	144	125	+15.2%
New Homes Only	17	13	+30.8%	17	13	+30.8%
Resale Only	127	112	+13.4%	127	112	+13.4%
Sales Volume	\$57,555,099	\$44,874,647	+28.3%	\$57,555,099	\$44,874,647	+28.3%
New Listings	162	224	-27.7%	162	224	-27.7%
Pending	154	178	-13.5%	154	178	-13.5%
Withdrawn	10	17	-41.2%	10	17	-41.2%
Expired		10			10	
Months of Inventory	0.6	3.8	-83.6%	N/A	N/A	

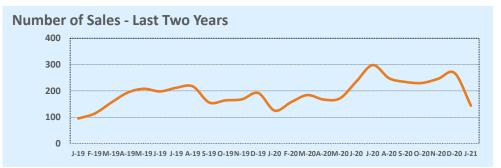
Drice Dance		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999	1			1				
\$200,000- \$249,999	5	13	37	5	13	37		
\$250,000- \$299,999	16	19	29	16	19	29		
\$300,000- \$349,999	37	33	27	37	33	27		
\$350,000- \$399,999	20	20	44	20	20	44		
\$400,000- \$449,999	18	24	36	18	24	36		
\$450,000- \$499,999	14	11	69	14	11	69		
\$500,000- \$549,999	12	5	83	12	5	83		
\$550,000- \$599,999	10	6	13	10	6	13		
\$600,000- \$699,999	16	4	38	16	4	38		
\$700,000- \$799,999	4	6	49	4	6	49		
\$800,000- \$899,999	5	2	57	5	2	57		
\$900,000- \$999,999	1			1				
\$1M - \$1.99M	3	1	5	3	1	5		
\$2M - \$2.99M								
\$3M+								
Totals	162	144	38	162	144	38		

Аменеде	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$399,827	\$368,356	+8.5%	\$399,827	\$368,356	+8.5%
List Price/SqFt	\$178	\$163	+9.1%	\$178	\$163	+9.1%
Sold Price	\$399,688	\$358,997	+11.3%	\$399,688	\$358,997	+11.3%
Sold Price/SqFt	\$178	\$159	+11.9%	\$178	\$159	+11.9%
Sold Price / Orig LP	101.1%	96.0%	+5.3%	101.1%	96.0%	+5.3%
Days on Market	38	86	-55.4%	38	86	-55.4%

Median		This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$353,595	\$335,000	+5.6%	\$353,595	\$335,000	+5.6%	
List Price/SqFt	\$171	\$163	+4.7%	\$171	\$163	+4.7%	
Sold Price	\$362,500	\$330,000	+9.8%	\$362,500	\$330,000	+9.8%	
Sold Price/SqFt	\$172	\$160	+7.3%	\$172	\$160	+7.3%	
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.0%	97.0%	+3.1%	
Days on Market	15	61	-76.2%	15	61	-76.2%	







#### **MLS Area GU**

### **Residential Statistics**

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# January 2021

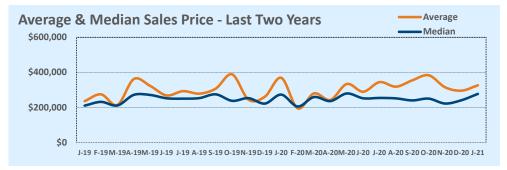
Lietings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	17	5	+240.0%	17	5	+240.0%	
Condo/TH Sales	1			1			
Total Sales	18	5	+260.0%	18	5	+260.0%	
New Homes Only	3			3			
Resale Only	15	5	+200.0%	15	5	+200.0%	
Sales Volume	\$5,868,606	\$1,844,500	+218.2%	\$5,868,606	\$1,844,500	+218.2%	
New Listings	25	31	-19.4%	25	31	-19.4%	
Pending	16	11	+45.5%	16	11	+45.5%	
Withdrawn	2	2		2	2		
Expired		2			2		
Months of Inventory	3.6	10.0	-64.4%	N/A	N/A		

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$340,750	\$412,980	-17.5%	\$340,750	\$412,980	-17.5%
List Price/SqFt	\$160	\$132	+21.1%	\$160	\$132	+21.1%
Sold Price	\$326,034	\$368,900	-11.6%	\$326,034	\$368,900	-11.6%
Sold Price/SqFt	\$155	\$120	+28.9%	\$155	\$120	+28.9%
Sold Price / Orig LP	95.4%	84.0%	+13.6%	95.4%	84.0%	+13.6%
Days on Market	74	162	-54.2%	74	162	-54.2%

Median		This Month		Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$282,068	\$279,900	+0.8%	\$282,068	\$279,900	+0.8%
List Price/SqFt	\$137	\$135	+1.9%	\$137	\$135	+1.9%
Sold Price	\$277,068	\$273,000	+1.5%	\$277,068	\$273,000	+1.5%
Sold Price/SqFt	\$137	\$129	+6.5%	\$137	\$129	+6.5%
Sold Price / Orig LP	98.0%	84.0%	+16.7%	98.0%	84.0%	+16.7%
Days on Market	57	131	-56.9%	57	131	-56.9%

Months	of Inventory - Last Two Years
12.0	
10.0	
8.0	
6.0	
4.0	
2.0	
0.0	
	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19 D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20 D-20 J-21

<i>γ</i> . <i>γ</i>		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
64.40.000 L							
\$149,999 or under	3	1	2	3	1	2	
\$150,000- \$199,999	1	1	18	1	1	18	
\$200,000- \$249,999	1	6	41	1	6	41	
\$250,000- \$299,999	13	2	47	13	2	47	
\$300,000- \$349,999	2	4	66	2	4	66	
\$350,000- \$399,999							
\$400,000- \$449,999	2			2			
\$450,000- \$499,999		1	130		1	130	
\$500,000- \$549,999		1	190		1	190	
\$550,000- \$599,999							
\$600,000- \$699,999	2			2			
\$700,000- \$799,999		2	196		2	196	
\$800,000- \$899,999	1			1			
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	25	18	74	25	18	74	





## **MLS Area GZ**

## **Residential Statistics**

Independence Title
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**Price Range** 

## January 2021

Year-to-Date

Lietings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	2	1	+100.0%	2	1	+100.0%	
Condo/TH Sales							
Total Sales	2	1	+100.0%	2	1	+100.0%	
New Homes Only							
Resale Only	2	1	+100.0%	2	1	+100.0%	
Sales Volume	\$361,500	\$283,000	+27.7%	\$361,500	\$283,000	+27.7%	
New Listings	1	2	-50.0%	1	2	-50.0%	
Pending	6	1	+500.0%	6	1	+500.0%	
Withdrawn	1			1			
Expired	1			1			
Months of Inventory	8.0	16.0	-50.0%	N/A	N/A		

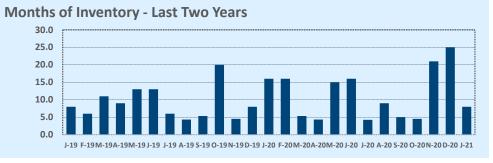
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		1	381		1	381
\$150,000- \$199,999	1			1		
\$200,000- \$249,999						
\$250,000- \$299,999		1	101		1	101
\$300,000- \$349,999						
\$350,000- \$399,999						
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000-\$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	1	2	241	1	2	241

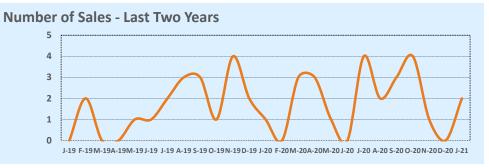
**This Month** 

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$200,000	\$299,000	-33.1%	\$200,000	\$299,000	-33.1%
List Price/SqFt	\$118	\$150	-21.2%	\$118	\$150	-21.2%
Sold Price	\$180,750	\$283,000	-36.1%	\$180,750	\$283,000	-36.1%
Sold Price/SqFt	\$102	\$142	-28.1%	\$102	\$142	-28.1%
Sold Price / Orig LP	84.5%	95.0%	-11.1%	84.5%	95.0%	-11.1%
Days on Market	241	29	+731.0%	241	29	+731.0%

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$200,000	\$299,000	-33.1%	\$200,000	\$299,000	-33.1%
List Price/SqFt	\$118	\$150	-21.2%	\$118	\$150	-21.2%
Sold Price	\$180,750	\$283,000	-36.1%	\$180,750	\$283,000	-36.1%
Sold Price/SqFt	\$102	\$142	-28.1%	\$102	\$142	-28.1%
Sold Price / Orig LP	84.5%	95.0%	-11.1%	84.5%	95.0%	-11.1%
Days on Market	241	29	+731.0%	241	29	+731.0%







### **MLS Area HD**

## **Residential Statistics**

Independence Title
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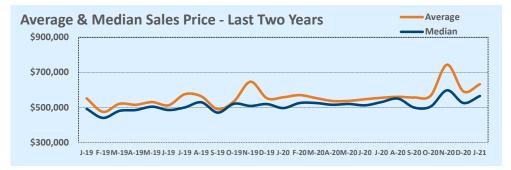
# January 2021

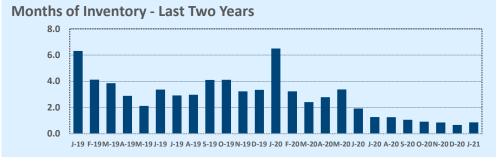
Listings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	45	32	+40.6%	45	32	+40.6%	
Condo/TH Sales							
Total Sales	45	32	+40.6%	45	32	+40.6%	
New Homes Only	2	8	-75.0%	2	8	-75.0%	
Resale Only	43	24	+79.2%	43	24	+79.2%	
Sales Volume	\$28,448,642	\$17,847,626	+59.4%	\$28,448,642	\$17,847,626	+59.4%	
New Listings	64	95	-32.6%	64	95	-32.6%	
Pending	34	70	-51.4%	34	70	-51.4%	
Withdrawn	7	9	-22.2%	7	9	-22.2%	
Expired	4	3	+33.3%	4	3	+33.3%	
Months of Inventory	0.9	6.5	-86.7%	N/A	N/A		

Drice Bange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999		1	8		1	8	
\$250,000- \$299,999	1	1		1	1		
\$300,000- \$349,999	2	2	55	2	2	55	
\$350,000- \$399,999	2	3	72	2	3	72	
\$400,000- \$449,999	4	4	23	4	4	23	
\$450,000- \$499,999	5	5	53	5	5	53	
\$500,000- \$549,999	4	5	9	4	5	9	
\$550,000- \$599,999	4	5	3	4	5	3	
\$600,000- \$699,999	11	7	15	11	7	15	
\$700,000- \$799,999	7	3	12	7	3	12	
\$800,000- \$899,999	10	4	219	10	4	219	
\$900,000- \$999,999	4	2	26	4	2	26	
\$1M - \$1.99M	6	3	117	6	3	117	
\$2M - \$2.99M	4			4			
\$3M+							
Totals	64	45	48	64	45	48	

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$635,531	\$566,048	+12.3%	\$635,531	\$566,048	+12.3%
List Price/SqFt	\$244	\$197	+23.8%	\$244	\$197	+23.8%
Sold Price	\$632,192	\$557,738	+13.3%	\$632,192	\$557,738	+13.3%
Sold Price/SqFt	\$243	\$194	+25.4%	\$243	\$194	+25.4%
Sold Price / Orig LP	100.8%	96.8%	+4.1%	100.8%	96.8%	+4.1%
Days on Market	48	104	-53.7%	48	104	-53.7%

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$565,000	\$500,258	+12.9%	\$565,000	\$500,258	+12.9%
List Price/SqFt	\$200	\$184	+9.2%	\$200	\$184	+9.2%
Sold Price	\$565,000	\$496,008	+13.9%	\$565,000	\$496,008	+13.9%
Sold Price/SqFt	\$207	\$178	+15.8%	\$207	\$178	+15.8%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	98.0%	+2.0%
Days on Market	9	56	-83.9%	9	56	-83.9%







### **MLS Area HH**

## **Residential Statistics**

Independence Title
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### January 2021

Year-to-Date

Lietinge	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	151	134	+12.7%	151	134	+12.7%	
Condo/TH Sales	11			11			
Total Sales	162	134	+20.9%	162	134	+20.9%	
New Homes Only	6	26	-76.9%	6	26	-76.9%	
Resale Only	156	108	+44.4%	156	108	+44.4%	
Sales Volume	\$51,928,207	\$35,500,411	+46.3%	\$51,928,207	\$35,500,411	+46.3%	
New Listings	166	187	-11.2%	166	187	-11.2%	
Pending	140	193	-27.5%	140	193	-27.5%	
Withdrawn	5	15	-66.7%	5	15	-66.7%	
Expired	1	10	-90.0%	1	10	-90.0%	
Months of Inventory	0.6	2.6	-77.9%	N/A	N/A		

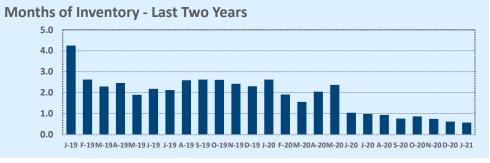
Duice Denge				rear to bate			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under		2	13		2	13	
\$150,000- \$199,999	1	2	11	1	2	11	
\$200,000- \$249,999	25	42	14	25	42	14	
\$250,000- \$299,999	76	52	19	76	52	19	
\$300,000- \$349,999	21	23	14	21	23	14	
\$350,000- \$399,999	10	17	27	10	17	27	
\$400,000- \$449,999	11	7	46	11	7	46	
\$450,000- \$499,999	9	7	69	9	7	69	
\$500,000- \$549,999	5	2		5	2		
\$550,000- \$599,999							
\$600,000- \$699,999	6	5	60	6	5	60	
\$700,000- \$799,999	2	2	122	2	2	122	
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M		1	2		1	2	
\$2M - \$2.99M							
\$3M+							
Totals	166	162	23	166	162	23	

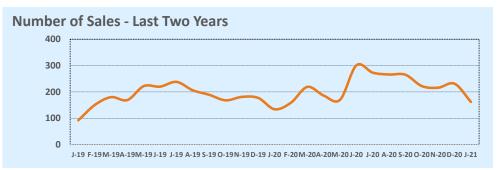
This Month

Аманада	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$317,361	\$268,943	+18.0%	\$317,361	\$268,943	+18.0%
List Price/SqFt	\$155	\$136	+13.7%	\$155	\$136	+13.7%
Sold Price	\$320,544	\$264,928	+21.0%	\$320,544	\$264,928	+21.0%
Sold Price/SqFt	\$156	\$134	+16.6%	\$156	\$134	+16.6%
Sold Price / Orig LP	101.2%	96.5%	+4.8%	101.2%	96.5%	+4.8%
Days on Market	23	72	-67.8%	23	72	-67.8%

Median	This Month			Year-to-Date		
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$268,563	\$239,900	+11.9%	\$268,563	\$239,900	+11.9%
List Price/SqFt	\$146	\$134	+9.6%	\$146	\$134	+9.6%
Sold Price	\$274,700	\$238,450	+15.2%	\$274,700	\$238,450	+15.2%
Sold Price/SqFt	\$149	\$130	+14.6%	\$149	\$130	+14.6%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	98.0%	+2.0%
Days on Market	6	45	-86.5%	6	45	-86.5%







### **MLS Area HS**

## **Residential Statistics**

## January 2021

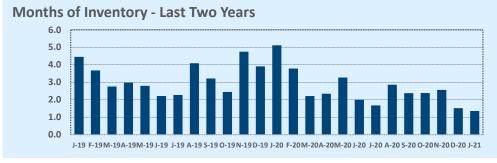
Listings	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	46	26	+76.9%	46	26	+76.9%
Condo/TH Sales	2			2		
Total Sales	48	26	+84.6%	48	26	+84.6%
New Homes Only	10	2	+400.0%	10	2	+400.0%
Resale Only	38	24	+58.3%	38	24	+58.3%
Sales Volume	\$13,953,840	\$8,125,492	+71.7%	\$13,953,840	\$8,125,492	+71.7%
New Listings	56	49	+14.3%	56	49	+14.3%
Pending	45	42	+7.1%	45	42	+7.1%
Withdrawn	4	1	+300.0%	4	1	+300.0%
Expired		1			1	
Months of Inventory	1.4	5.1	-73.5%	N/A	N/A	

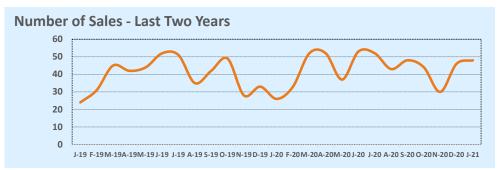
Drice Bange	This Month			Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		1	85		1	85
\$150,000- \$199,999	5	4	7	5	4	7
\$200,000- \$249,999	15	19	36	15	19	36
\$250,000- \$299,999	19	7	68	19	7	68
\$300,000- \$349,999	5	5	102	5	5	102
\$350,000- \$399,999	4	5	54	4	5	54
\$400,000- \$449,999	4	4	65	4	4	65
\$450,000- \$499,999	1	2	63	1	2	63
\$500,000- \$549,999						
\$550,000- \$599,999	1	1	128	1	1	128
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999	1			1		
\$900,000- \$999,999						
\$1M - \$1.99M	1			1		
\$2M - \$2.99M						
\$3M+						
Totals	56	48	53	56	48	53

A	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$293,046	\$325,813	-10.1%	\$293,046	\$325,813	-10.1%
List Price/SqFt	\$162	\$140	+15.5%	\$162	\$140	+15.5%
Sold Price	\$290,705	\$312,519	-7.0%	\$290,705	\$312,519	-7.0%
Sold Price/SqFt	\$160	\$135	+19.3%	\$160	\$135	+19.3%
Sold Price / Orig LP	100.9%	95.1%	+6.1%	100.9%	95.1%	+6.1%
Days on Market	53	107	-50.2%	53	107	-50.2%

-50.2%	Average \$400,000	& Median Sales Price - Last Two Years  ——Average ——Median
Change		
-6.9%	\$300,000	
+17.3%		
-5.2%	\$200,000	
+21.9%		
+2.6%	\$100,000	
-51.3%		J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median	This Month			Year-to-Date		
ivieulali	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$258,233	\$277,428	-6.9%	\$258,233	\$277,428	-6.9%
List Price/SqFt	\$159	\$136	+17.3%	\$159	\$136	+17.3%
Sold Price	\$253,979	\$267,978	-5.2%	\$253,979	\$267,978	-5.2%
Sold Price/SqFt	\$160	\$131	+21.9%	\$160	\$131	+21.9%
Sold Price / Orig LP	100.0%	97.5%	+2.6%	100.0%	97.5%	+2.6%
Days on Market	28	58	-51.3%	28	58	-51.3%





#### **MLS Area HU**

## **Residential Statistics**

*	Independence 7	Title

### January 2021

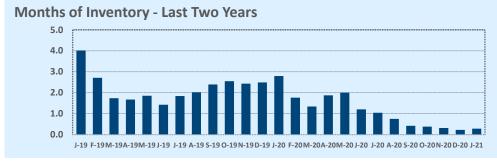
Lietinge	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	67	84	-20.2%	67	84	-20.2%
Condo/TH Sales						
Total Sales	67	84	-20.2%	67	84	-20.2%
New Homes Only	10	15	-33.3%	10	15	-33.3%
Resale Only	57	69	-17.4%	57	69	-17.4%
Sales Volume	\$21,244,344	\$22,017,257	-3.5%	\$21,244,344	\$22,017,257	-3.5%
New Listings	64	99	-35.4%	64	99	-35.4%
Pending	43	106	-59.4%	43	106	-59.4%
Withdrawn	3	4	-25.0%	3	4	-25.0%
Expired		5			5	
Months of Inventory	0.3	2.8	-89.9%	N/A	N/A	

Drice Denge		i nis iviontn		Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	6	3	3	6	3	3
\$250,000- \$299,999	24	29	8	24	29	8
\$300,000- \$349,999	18	21	18	18	21	18
\$350,000- \$399,999	12	8	48	12	8	48
\$400,000- \$449,999		2	4		2	4
\$450,000- \$499,999		4	14		4	14
\$500,000- \$549,999						
\$550,000- \$599,999	1			1		
\$600,000- \$699,999						
\$700,000- \$799,999	1			1		
\$800,000- \$899,999	1			1		
\$900,000- \$999,999						
\$1M - \$1.99M	1			1		
\$2M - \$2.99M						
\$3M+						
Totals	64	67	16	64	67	16

A. 10 110 110	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$305,959	\$266,181	+14.9%	\$305,959	\$266,181	+14.9%
List Price/SqFt	\$152	\$133	+14.3%	\$152	\$133	+14.3%
Sold Price	\$317,080	\$262,110	+21.0%	\$317,080	\$262,110	+21.0%
Sold Price/SqFt	\$157	\$131	+20.2%	\$157	\$131	+20.2%
Sold Price / Orig LP	105.0%	97.3%	+7.9%	105.0%	97.3%	+7.9%
Days on Market	16	71	-77.6%	16	71	-77.6%

3,0	Average	& Median Sales Price - Last Two Years ——Average
	\$400,000	
ige		_
3%	\$300,000	
0%		
5%	\$200,000	
8%		
5%	\$100,000	
2%		J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median		This Month		Y	ear-to-Date	
ivieulan	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$296,990	\$259,745	+14.3%	\$296,990	\$259,745	+14.3%
List Price/SqFt	\$150	\$131	+14.0%	\$150	\$131	+14.0%
Sold Price	\$304,725	\$257,120	+18.5%	\$304,725	\$257,120	+18.5%
Sold Price/SqFt	\$154	\$131	+17.8%	\$154	\$131	+17.8%
Sold Price / Orig LP	104.0%	98.5%	+5.6%	104.0%	98.5%	+5.6%
Days on Market	4	59	-93.2%	4	59	-93.2%





### **MLS Area HW**

## **Residential Statistics**

*	Independence 7	Title

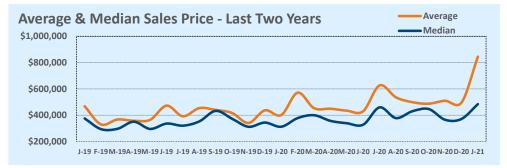
## January 2021

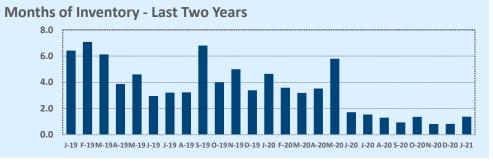
Listings		This Month		Υ	ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	16	16		16	16	
Condo/TH Sales		1			1	
Total Sales	16	17	-5.9%	16	17	-5.9%
New Homes Only	2	1	+100.0%	2	1	+100.0%
Resale Only	14	16	-12.5%	14	16	-12.5%
Sales Volume	\$13,526,950	\$6,815,125	+98.5%	\$13,526,950	\$6,815,125	+98.5%
New Listings	23	29	-20.7%	23	29	-20.7%
Pending	13	29	-55.2%	13	29	-55.2%
Withdrawn	4	6	-33.3%	4	6	-33.3%
Expired		3			3	
Months of Inventory	1.4	4.6	-70.4%	N/A	N/A	

Price Range         New         Sales         DOM         New         Sales         DOM           \$149,999 or under	Drice Bange		This Month			Year-to-Date		
\$150,000-\$199,999	Price Kange	New	Sales	DOM	New	Sales	DOM	
\$200,000-\$249,999	\$149,999 or under							
\$250,000-\$299,999	\$150,000- \$199,999	1			1			
\$300,000-\$349,999 6 1 42 6 1 42 \$350,000-\$399,999 3 4 5 3 4 5 \$400,000-\$449,999 1 22 1 22 \$450,000-\$499,999 \$500,000-\$549,999 1 123 1 123 \$550,000-\$599,999 1 1 46 1 1 46 \$600,000-\$699,999 3 1 76 3 1 76 \$700,000-\$799,999 2 10 2 10 \$800,000-\$899,999 1 1 1 \$900,000-\$999,999 1 1 1 \$1M-\$1.99M 3 1 79 3 1 79 \$2M-\$2.99M 1 1 \$3M+ 2 43 2 43	\$200,000- \$249,999		1	10		1	10	
\$350,000-\$399,999 3 4 5 3 4 5 \$400,000-\$449,999 1 22 1 22 \$450,000-\$499,999 \$500,000-\$549,999 1 123 1 123 \$550,000-\$599,999 1 1 4 6 1 1 46 \$600,000-\$699,999 3 1 76 3 1 76 \$700,000-\$799,999 2 10 2 10 \$800,000-\$899,999 1 1 \$900,000-\$999,999 1 1 \$1M-\$1.99M 3 1 79 3 1 79 \$2M-\$2.99M 1 1 \$3M+ 2 43 2 43	\$250,000- \$299,999	3	1	83	3	1	83	
\$400,000-\$449,999 1 22 1 22 \$450,000-\$499,999 \$500,000-\$549,999 1 123 1 123 \$550,000-\$599,999 1 1 46 1 1 46 \$600,000-\$699,999 3 1 76 3 1 76 \$700,000-\$799,999 2 10 2 10 \$800,000-\$899,999 1 1 \$900,000-\$899,999 1 1 \$1M-\$1.99M 3 1 79 3 1 79 \$2M-\$2.99M 1 1 \$3M+ 2 43 2 43	\$300,000- \$349,999	6	1	42	6	1	42	
\$450,000-\$499,999 1 123 1 123 \$550,000-\$549,999 1 1 4 46 1 1 46 \$600,000-\$699,999 3 1 76 3 1 76 \$700,000-\$799,999 2 10 2 10 \$800,000-\$899,999 1 1 1 \$900,000-\$999,999 1 1 1 \$1M-\$1.99M 3 1 79 3 1 79 \$2M-\$2.99M 1 2 43 2 43	\$350,000- \$399,999	3	4	5	3	4	5	
\$500,000-\$549,999 1 123 1 123 \$550,000-\$599,999 1 1 46 1 1 46 \$600,000-\$699,999 3 1 76 3 1 76 \$700,000-\$799,999 2 10 2 10 \$800,000-\$899,999 1 1 1 \$900,000-\$999,999 1 1 79 3 1 79 \$2M-\$2.99M 1 1 \$3M+ 2 43 2 43	\$400,000- \$449,999		1	22		1	22	
\$550,000-\$599,999 1 1 4 46 1 1 46 \$600,000-\$699,999 3 1 76 3 1 76 \$700,000-\$799,999 2 10 2 10 \$800,000-\$899,999 1 1 1 \$900,000-\$999,999 1 1 1 \$1M - \$1.99M 3 1 79 3 1 79 \$2M - \$2.99M 1 1 1 1 \$3M+ 2 43 2 43	\$450,000- \$499,999							
\$600,000-\$699,999 3 1 76 3 1 76 \$700,000-\$799,999 2 10 2 10 \$800,000-\$899,999 1 1 1 \$900,000-\$999,999 1 1 1 \$1M-\$1.99M 3 1 79 3 1 79 \$2M-\$2.99M 1 1 \$3M+ 2 43 2 43	\$500,000- \$549,999		1	123		1	123	
\$700,000-\$799,999 2 10 2 10 \$800,000-\$899,999 1 1 1 \$900,000-\$999,999 1 1 1 \$1M-\$1.99M 3 1 79 3 1 79 \$2M-\$2.99M 1 1 \$3M+ 2 43 2 43	\$550,000- \$599,999	1	1	46	1	1	46	
\$800,000-\$899,999 1 1 1 \$900,000-\$999,999 1 1 \$1M-\$1.99M 3 1 79 3 1 79 \$2M-\$2.99M 1 1 1 \$3M+ 2 43 2 43	\$600,000- \$699,999	3	1	76	3	1	76	
\$900,000-\$999,999 1 1 \$1M - \$1.99M 3 1 79 3 1 79 \$2M - \$2.99M 1 1 1 \$3M+ 2 43 2 43	\$700,000- \$799,999		2	10		2	10	
\$1M - \$1.99M 3 1 79 3 1 79 \$2M - \$2.99M 1 1	\$800,000- \$899,999	1			1			
\$2M - \$2.99M 1 1 \$3M+ 2 43 2 43	\$900,000- \$999,999	1			1			
\$3M+ 2 43 2 43	\$1M - \$1.99M	3	1	79	3	1	79	
	\$2M - \$2.99M	1			1			
Totals 23 16 38 23 16 38	\$3M+		2	43		2	43	
	Totals	23	16	38	23	16	38	

Аменеде		This Month		Υ	ear-to-Date	
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$854,309	\$414,363	+106.2%	\$854,309	\$414,363	+106.2%
List Price/SqFt	\$274	\$181	+51.3%	\$274	\$181	+51.3%
Sold Price	\$845,434	\$400,890	+110.9%	\$845,434	\$400,890	+110.9%
Sold Price/SqFt	\$272	\$176	+54.8%	\$272	\$176	+54.8%
Sold Price / Orig LP	97.6%	95.2%	+2.6%	97.6%	95.2%	+2.6%
Days on Market	38	75	-49.3%	38	75	-49.3%

Median		This Month		Y	ear-to-Date	
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$494,875	\$319,000	+55.1%	\$494,875	\$319,000	+55.1%
List Price/SqFt	\$207	\$170	+21.9%	\$207	\$170	+21.9%
Sold Price	\$484,000	\$312,000	+55.1%	\$484,000	\$312,000	+55.1%
Sold Price/SqFt	\$213	\$168	+26.7%	\$213	\$168	+26.7%
Sold Price / Orig LP	98.0%	95.0%	+3.2%	98.0%	95.0%	+3.2%
Days on Market	29	58	-50.9%	29	58	-50.9%







#### **MLS Area JA**

Median

List Price

Sold Price

List Price/SqFt

Sold Price/SqFt

Days on Market

Sold Price / Orig LP

## **Residential Statistics**

Year-to-Date

2020

\$198,900

\$127

\$198,900

\$127

98.5%

41

*	Independence Title	

## January 2021

Lietinge		This Month		Y	ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	32	24	+33.3%	32	24	+33.3%
Condo/TH Sales	3			3		
Total Sales	35	24	+45.8%	35	24	+45.8%
New Homes Only	10	11	-9.1%	10	11	-9.1%
Resale Only	25	13	+92.3%	25	13	+92.3%
Sales Volume	\$7,953,095	\$4,723,030	+68.4%	\$7,953,095	\$4,723,030	+68.4%
New Listings	72	84	-14.3%	72	84	-14.3%
Pending	40	32	+25.0%	40	32	+25.0%
Withdrawn	3	5	-40.0%	3	5	-40.0%
Expired	17	3	+466.7%	17	3	+466.7%
Months of Inventory	1.0	5.9	-83.6%	N/A	N/A	

Dries Dance		This Month		Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999	6	11	24	6	11	24
\$200,000- \$249,999	47	17	17	47	17	17
\$250,000- \$299,999	13	3	163	13	3	163
\$300,000- \$349,999	3	3	70	3	3	70
\$350,000- \$399,999	3	1	2	3	1	2
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	72	35	36	72	35	36

Амачада		This Month		Υ	ear-to-Date	
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$229,763	\$199,024	+15.4%	\$229,763	\$199,024	+15.4%
List Price/SqFt	\$134	\$118	+13.6%	\$134	\$118	+13.6%
Sold Price	\$227,231	\$196,793	+15.5%	\$227,231	\$196,793	+15.5%
Sold Price/SqFt	\$132	\$116	+13.3%	\$132	\$116	+13.3%
Sold Price / Orig LP	99.1%	97.8%	+1.3%	99.1%	97.8%	+1.3%
Days on Market	36	63	-43.6%	36	63	-43.6%

**This Month** 

Jan 2020

\$198,900

\$127

\$198,900

\$127

98.5%

Change

+12.2%

+9.7%

+9.7%

+9.4%

+1.5%

-61.0%

2021

\$223,140

\$140

\$218,140

\$139

100.0%

16

Jan 2021

\$223,140

\$140

\$218,140

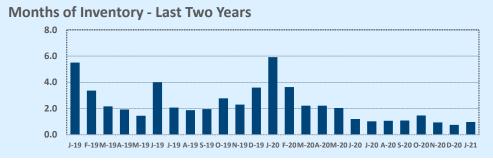
\$139

100.0%

16

	0
	\$250,000
Change	
+12.2%	\$200,000
+9.7%	
+9.7%	\$150,000
+9.4%	
+1.5%	\$100,000
-61.0%	J-







#### **MLS Area KL**

## **Residential Statistics**

Independence Title
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## January 2021

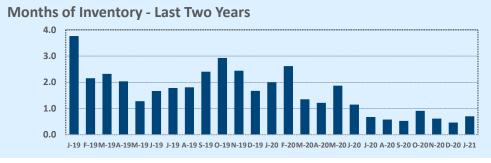
Listings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	27	30	-10.0%	27	30	-10.0%	
Condo/TH Sales							
Total Sales	27	30	-10.0%	27	30	-10.0%	
New Homes Only	3			3			
Resale Only	24	30	-20.0%	24	30	-20.0%	
Sales Volume	\$5,312,000	\$4,804,533	+10.6%	\$5,312,000	\$4,804,533	+10.6%	
New Listings	31	46	-32.6%	31	46	-32.6%	
Pending	26	36	-27.8%	26	36	-27.8%	
Withdrawn	1	8	-87.5%	1	8	-87.5%	
Expired		3			3		
Months of Inventory	0.7	2.0	-64.8%	N/A	N/A		

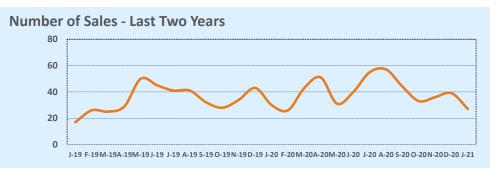
Drice Bange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	10	10	11	10	10	11	
\$150,000- \$199,999	7	7	6	7	7	6	
\$200,000- \$249,999	7	5	9	7	5	9	
\$250,000- \$299,999	2	1	22	2	1	22	
\$300,000- \$349,999	2			2			
\$350,000- \$399,999	1	3	120	1	3	120	
\$400,000- \$449,999							
\$450,000- \$499,999		1	82		1	82	
\$500,000- \$549,999							
\$550,000- \$599,999							
\$600,000- \$699,999	2			2			
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	31	27	25	31	27	25	

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$198,902	\$162,753	+22.2%	\$198,902	\$162,753	+22.2%
List Price/SqFt	\$98	\$84	+17.0%	\$98	\$84	+17.0%
Sold Price	\$196,741	\$160,151	+22.8%	\$196,741	\$160,151	+22.8%
Sold Price/SqFt	\$98	\$82	+18.7%	\$98	\$82	+18.7%
Sold Price / Orig LP	100.6%	95.9%	+4.9%	100.6%	95.9%	+4.9%
Days on Market	25	37	-33.5%	25	37	-33.5%

Average \$300,000	& Median Sales Price - Last Two Years  ——Average ——Median
\$200,000	
\$100,000	7
\$0	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median	This Month			Year-to-Date		
ivieulali	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$175,000	\$164,900	+6.1%	\$175,000	\$164,900	+6.1%
List Price/SqFt	\$92	\$84	+9.6%	\$92	\$84	+9.6%
Sold Price	\$175,000	\$160,750	+8.9%	\$175,000	\$160,750	+8.9%
Sold Price/SqFt	\$92	\$82	+12.1%	\$92	\$82	+12.1%
Sold Price / Orig LP	100.0%	97.5%	+2.6%	100.0%	97.5%	+2.6%
Days on Market	8	32	-75.0%	8	32	-75.0%





#### **MLS Area LC**

## **Residential Statistics**

## January 2021

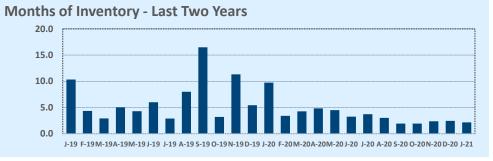
Lietinge	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	6	4	+50.0%	6	4	+50.0%	
Condo/TH Sales							
Total Sales	6	4	+50.0%	6	4	+50.0%	
New Homes Only	1			1			
Resale Only	5	4	+25.0%	5	4	+25.0%	
Sales Volume	\$1,266,000	\$1,017,600	+24.4%	\$1,266,000	\$1,017,600	+24.4%	
New Listings	6	11	-45.5%	6	11	-45.5%	
Pending	3	8	-62.5%	3	8	-62.5%	
Withdrawn	1	2	-50.0%	1	2	-50.0%	
Expired	1	2	-50.0%	1	2	-50.0%	
Months of Inventory	2.2	9.8	-77.8%	N/A	N/A		

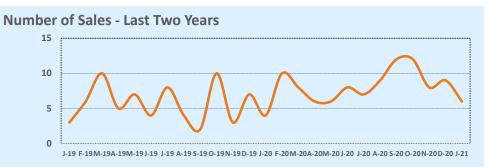
Price Range	This Month			Year-to-Date			
Frice Natige	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	2	2	32	2	2	32	
\$150,000- \$199,999	2	1	213	2	1	213	
\$200,000- \$249,999		1	139		1	139	
\$250,000- \$299,999		1	21		1	21	
\$300,000- \$349,999							
\$350,000- \$399,999		1	95		1	95	
\$400,000- \$449,999	1			1			
\$450,000- \$499,999							
\$500,000- \$549,999							
\$550,000- \$599,999							
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999	1			1			
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	6	6	89	6	6	89	

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$218,500	\$266,697	-18.1%	\$218,500	\$266,697	-18.1%
List Price/SqFt	\$129	\$143	-9.8%	\$129	\$143	-9.8%
Sold Price	\$211,000	\$254,400	-17.1%	\$211,000	\$254,400	-17.1%
Sold Price/SqFt	\$122	\$138	-11.0%	\$122	\$138	-11.0%
Sold Price / Orig LP	92.7%	95.8%	-3.2%	92.7%	95.8%	-3.2%
Days on Market	89	56	+57.3%	89	56	+57.3%

Median	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$208,000	\$276,444	-24.8%	\$208,000	\$276,444	-24.8%
List Price/SqFt	\$131	\$133	-1.8%	\$131	\$133	-1.8%
Sold Price	\$201,000	\$257,000	-21.8%	\$201,000	\$257,000	-21.8%
Sold Price/SqFt	\$127	\$126	+1.0%	\$127	\$126	+1.0%
Sold Price / Orig LP	93.5%	96.5%	-3.1%	93.5%	96.5%	-3.1%
Days on Market	72	41	+77.8%	72	41	+77.8%







### **MLS Area LH**

## **Residential Statistics**

*	Independence Title	

### January 2021

Year-to-Date

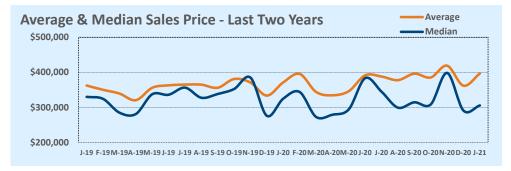
Listings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	58	29	+100.0%	58	29	+100.0%	
Condo/TH Sales							
Total Sales	58	29	+100.0%	58	29	+100.0%	
New Homes Only	25	8	+212.5%	25	8	+212.5%	
Resale Only	33	21	+57.1%	33	21	+57.1%	
Sales Volume	\$23,013,193	\$10,771,052	+113.7%	\$23,013,193	\$10,771,052	+113.7%	
New Listings	37	63	-41.3%	37	63	-41.3%	
Pending	48	53	-9.4%	48	53	-9.4%	
Withdrawn	5	4	+25.0%	5	4	+25.0%	
Expired	1	3	-66.7%	1	3	-66.7%	
Months of Inventory	0.5	5.0	-89.4%	N/A	N/A		

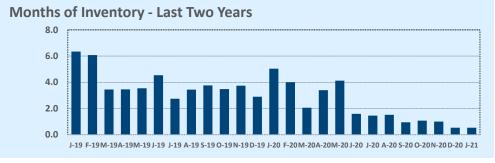
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999		4	41		4	41
\$250,000- \$299,999	7	23	17	7	23	17
\$300,000- \$349,999	6	7	37	6	7	37
\$350,000- \$399,999	4	3	255	4	3	255
\$400,000- \$449,999	2	3	28	2	3	28
\$450,000- \$499,999	1	3	16	1	3	16
\$500,000- \$549,999	3	5	34	3	5	34
\$550,000- \$599,999	4	2	2	4	2	2
\$600,000- \$699,999	5	2	26	5	2	26
\$700,000- \$799,999	2	4	19	2	4	19
\$800,000- \$899,999	2	1	2	2	1	2
\$900,000- \$999,999		1	23		1	23
\$1M - \$1.99M	1			1		
\$2M - \$2.99M						
\$3M+						
Totals	37	58	35	37	58	35

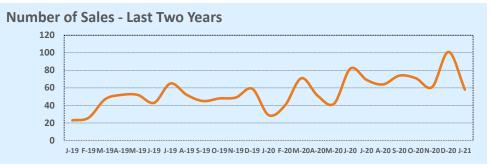
**This Month** 

Avorago	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$398,556	\$378,491	+5.3%	\$398,556	\$378,491	+5.3%
List Price/SqFt	\$169	\$168	+0.9%	\$169	\$168	+0.9%
Sold Price	\$396,779	\$371,416	+6.8%	\$396,779	\$371,416	+6.8%
Sold Price/SqFt	\$168	\$165	+2.2%	\$168	\$165	+2.2%
Sold Price / Orig LP	100.4%	97.0%	+3.6%	100.4%	97.0%	+3.6%
Days on Market	35	97	-63.8%	35	97	-63.8%

Median	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$308,900	\$325,000	-5.0%	\$308,900	\$325,000	-5.0%
List Price/SqFt	\$173	\$157	+10.1%	\$173	\$157	+10.1%
Sold Price	\$305,595	\$325,000	-6.0%	\$305,595	\$325,000	-6.0%
Sold Price/SqFt	\$170	\$154	+10.3%	\$170	\$154	+10.3%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	98.0%	+2.0%
Days on Market	10	46	-79.3%	10	46	-79.3%







#### **MLS Area LL**

### **Residential Statistics**

*	Independence T	itle	
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## January 2021

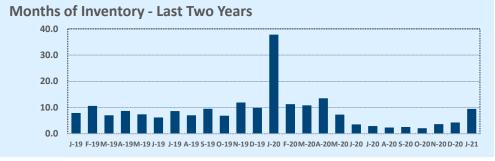
Lietings		This Month		Y	ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	9	4	+125.0%	9	4	+125.0%
Condo/TH Sales		1			1	
Total Sales	9	5	+80.0%	9	5	+80.0%
New Homes Only						
Resale Only	9	5	+80.0%	9	5	+80.0%
Sales Volume	\$9,078,000	\$1,751,000	+418.4%	\$9,078,000	\$1,751,000	+418.4%
New Listings	29	42	-31.0%	29	42	-31.0%
Pending	10	15	-33.3%	10	15	-33.3%
Withdrawn	4	8	-50.0%	4	8	-50.0%
Expired	2	12	-83.3%	2	12	-83.3%
Months of Inventory	9.4	37.8	-75.0%	N/A	N/A	

Drice Bange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	4			4			
\$150,000- \$199,999							
\$200,000- \$249,999	2			2			
\$250,000- \$299,999	1			1			
\$300,000- \$349,999	1	2	97	1	2	97	
\$350,000- \$399,999	2	1	5	2	1	5	
\$400,000- \$449,999	1			1			
\$450,000- \$499,999	5			5			
\$500,000- \$549,999	2			2			
\$550,000- \$599,999		2	8		2	8	
\$600,000- \$699,999	1			1			
\$700,000- \$799,999	1	1	419	1	1	419	
\$800,000- \$899,999	4			4			
\$900,000- \$999,999							
\$1M - \$1.99M	4	1	5	4	1	5	
\$2M - \$2.99M		2	31		2	31	
\$3M+	1			1			
Totals	29	9	78	29	9	78	

Average		This Month		Y	'ear-to-Date	
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$1,002,556	\$389,970	+157.1%	\$1,002,556	\$389,970	+157.1%
List Price/SqFt	\$339	\$153	+121.7%	\$339	\$153	+121.7%
Sold Price	\$1,008,667	\$350,200	+188.0%	\$1,008,667	\$350,200	+188.0%
Sold Price/SqFt	\$346	\$137	+152.9%	\$346	\$137	+152.9%
Sold Price / Orig LP	99.4%	79.4%	+25.2%	99.4%	79.4%	+25.2%
Days on Market	78	187	-58.3%	78	187	-58.3%

Median	This Month			Year-to-Date		
ivieulali	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$569,000	\$370,000	+53.8%	\$569,000	\$370,000	+53.8%
List Price/SqFt	\$235	\$140	+68.1%	\$235	\$140	+68.1%
Sold Price	\$565,000	\$325,000	+73.8%	\$565,000	\$325,000	+73.8%
Sold Price/SqFt	\$225	\$126	+78.8%	\$225	\$126	+78.8%
Sold Price / Orig LP	100.0%	80.0%	+25.0%	100.0%	80.0%	+25.0%
Days on Market	12	164	-92.7%	12	164	-92.7%







### **MLS Area LN**

Mon

# **Residential Statistics**

*	Independence Title	

### January 2021

Lietinge		This Month		Y	'ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	41	35	+17.1%	41	35	+17.1%
Condo/TH Sales	8	7	+14.3%	8	7	+14.3%
Total Sales	49	42	+16.7%	49	42	+16.7%
New Homes Only	20	21	-4.8%	20	21	-4.8%
Resale Only	29	21	+38.1%	29	21	+38.1%
Sales Volume	\$19,476,282	\$13,343,943	+46.0%	\$19,476,282	\$13,343,943	+46.0%
New Listings	49	93	-47.3%	49	93	-47.3%
Pending	26	66	-60.6%	26	66	-60.6%
Withdrawn	2	14	-85.7%	2	14	-85.7%
Expired	2	8	-75.0%	2	8	-75.0%
Months of Inventory	0.9	5.2	-83.0%	N/A	N/A	

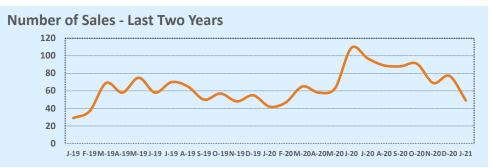
Average	This Month			Υ	Year-to-Date			
Average	Jan 2021	Jan 2020	Change	2021	2020	Change		
List Price	\$402,722	\$322,512	+24.9%	\$402,722	\$322,512	+24.9%		
List Price/SqFt	\$184	\$161	+14.1%	\$184	\$161	+14.1%		
Sold Price	\$397,475	\$317,713	+25.1%	\$397,475	\$317,713	+25.1%		
Sold Price/SqFt	\$182	\$159	+14.3%	\$182	\$159	+14.3%		
Sold Price / Orig LP	100.4%	97.0%	+3.5%	100.4%	97.0%	+3.5%		
Days on Market	44	106	-58.2%	44	106	-58.2%		

Median	This Month			Year-to-Date			
iviediali	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$335,000	\$264,250	+26.8%	\$335,000	\$264,250	+26.8%	
List Price/SqFt	\$169	\$155	+8.8%	\$169	\$155	+8.8%	
Sold Price	\$335,000	\$263,300	+27.2%	\$335,000	\$263,300	+27.2%	
Sold Price/SqFt	\$171	\$156	+9.8%	\$171	\$156	+9.8%	
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	98.0%	+2.0%	
Days on Market	32	104	-69.2%	32	104	-69.2%	

ths	of Inventory - Last Two Years
8.0	
6.0	
4.0	
2.0	
0.0	J-19 F-19M-19A-19M-19J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	2			2			
\$150,000- \$199,999	2	4	46	2	4	46	
\$200,000- \$249,999	2	5	27	2	5	27	
\$250,000- \$299,999	9	12	54	9	12	54	
\$300,000- \$349,999	4	5	45	4	5	45	
\$350,000- \$399,999	10	4	49	10	4	49	
\$400,000- \$449,999	5	6	56	5	6	56	
\$450,000- \$499,999	4	2	29	4	2	29	
\$500,000- \$549,999	2	1	2	2	1	2	
\$550,000- \$599,999		2	21		2	21	
\$600,000- \$699,999	2	4	38	2	4	38	
\$700,000- \$799,999		1	122		1	122	
\$800,000- \$899,999	2	2	30	2	2	30	
\$900,000- \$999,999	2	1	26	2	1	26	
\$1M - \$1.99M	3			3			
\$2M - \$2.99M							
\$3M+							
Totals	49	49	44	49	49	44	





#### **MLS Area LP**

## **Residential Statistics**

New

**Price Range** 

\$149,999 or under

### January 2021

DOM

29

Year-to-Date

Sales

Lietinge	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	9	8	+12.5%	9	8	+12.5%	
Condo/TH Sales							
Total Sales	9	8	+12.5%	9	8	+12.5%	
New Homes Only		1			1		
Resale Only	9	7	+28.6%	9	7	+28.6%	
Sales Volume	\$2,068,980	\$1,347,270	+53.6%	\$2,068,980	\$1,347,270	+53.6%	
New Listings	11	19	-42.1%	11	19	-42.1%	
Pending	4	12	-66.7%	4	12	-66.7%	
Withdrawn		1			1		
Expired	1	2	-50.0%	1	2	-50.0%	
Months of Inventory	2.3	4.8	-50.9%	N/A	N/A		

\$150,000- \$199,999	1	4	45	1	4	45
\$200,000- \$249,999	3			3		
\$250,000- \$299,999		2	10		2	10
\$300,000- \$349,999	1	1	3	1	1	3
\$350,000- \$399,999	1	1	71	1	1	71
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999	3			3		
\$600,000- \$699,999	1			1		
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	11	9	34	11	9	34

**This Month** 

Sales

DOM

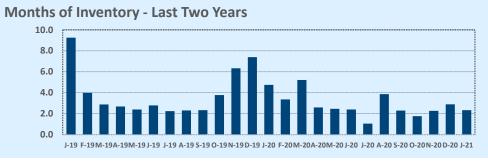
29

New

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$232,966	\$173,738	+34.1%	\$232,966	\$173,738	+34.1%
List Price/SqFt	\$159	\$123	+28.8%	\$159	\$123	+28.8%
Sold Price	\$229,887	\$168,409	+36.5%	\$229,887	\$168,409	+36.5%
Sold Price/SqFt	\$156	\$120	+30.2%	\$156	\$120	+30.2%
Sold Price / Orig LP	91.2%	96.4%	-5.3%	91.2%	96.4%	-5.3%
Days on Market	34	66	-48.7%	34	66	-48.7%

Median	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$200,900	\$157,500	+27.6%	\$200,900	\$157,500	+27.6%
List Price/SqFt	\$138	\$104	+32.2%	\$138	\$104	+32.2%
Sold Price	\$190,000	\$154,250	+23.2%	\$190,000	\$154,250	+23.2%
Sold Price/SqFt	\$138	\$94	+46.7%	\$138	\$94	+46.7%
Sold Price / Orig LP	95.0%	99.0%	-4.0%	95.0%	99.0%	-4.0%
Days on Market	29	32	-9.4%	29	32	-9.4%







#### **MLS Area LS**

## **Residential Statistics**

🗱 Independence Title	
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**Price Range** 

## January 2021

Year-to-Date

Lictings	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	95	88	+8.0%	95	88	+8.0%
Condo/TH Sales	9	9		9	9	
Total Sales	104	97	+7.2%	104	97	+7.2%
New Homes Only	12	9	+33.3%	12	9	+33.3%
Resale Only	92	88	+4.5%	92	88	+4.5%
Sales Volume	\$78,155,807	\$55,285,668	+41.4%	\$78,155,807	\$55,285,668	+41.4%
New Listings	130	144	-9.7%	130	144	-9.7%
Pending	64	132	-51.5%	64	132	-51.5%
Withdrawn	14	29	-51.7%	14	29	-51.7%
Expired	2	12	-83.3%	2	12	-83.3%
Months of Inventory	0.8	3.8	-79.8%	N/A	N/A	

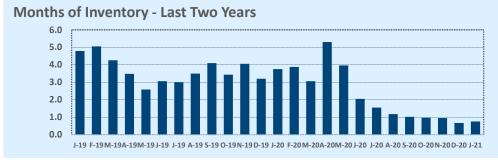
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	1	2	38	1	2	38
\$250,000- \$299,999	3	3	55	3	3	55
\$300,000- \$349,999	2	2	32	2	2	32
\$350,000- \$399,999	8	6	40	8	6	40
\$400,000- \$449,999	11	4	42	11	4	42
\$450,000- \$499,999	10	10	21	10	10	21
\$500,000- \$549,999	11	15	27	11	15	27
\$550,000- \$599,999	6	12	15	6	12	15
\$600,000- \$699,999	18	16	47	18	16	47
\$700,000- \$799,999	12	6	26	12	6	26
\$800,000- \$899,999	8	4	38	8	4	38
\$900,000- \$999,999	5	6	48	5	6	48
\$1M - \$1.99M	27	14	26	27	14	26
\$2M - \$2.99M	3	4	62	3	4	62
\$3M+	5			5		
Totals	130	104	33	130	104	33

**This Month** 

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$749,589	\$582,342	+28.7%	\$749,589	\$582,342	+28.7%
List Price/SqFt	\$257	\$213	+20.7%	\$257	\$213	+20.7%
Sold Price	\$751,498	\$569,955	+31.9%	\$751,498	\$569,955	+31.9%
Sold Price/SqFt	\$257	\$208	+23.7%	\$257	\$208	+23.7%
Sold Price / Orig LP	101.0%	95.6%	+5.6%	101.0%	95.6%	+5.6%
Days on Market	33	82	-59.1%	33	82	-59.1%

Median	This Month			Year-to-Date		
iviediali	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$568,000	\$485,000	+17.1%	\$568,000	\$485,000	+17.1%
List Price/SqFt	\$226	\$187	+20.5%	\$226	\$187	+20.5%
Sold Price	\$584,000	\$475,000	+22.9%	\$584,000	\$475,000	+22.9%
Sold Price/SqFt	\$232	\$182	+27.2%	\$232	\$182	+27.2%
Sold Price / Orig LP	100.0%	96.0%	+4.2%	100.0%	96.0%	+4.2%
Days on Market	10	40	-76.3%	10	40	-76.3%







#### **MLS Area LW**

### **Residential Statistics**

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## January 2021

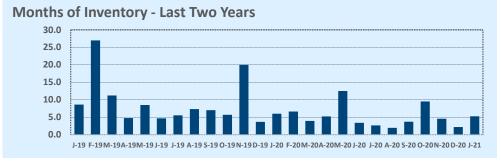
Lietings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	4	8	-50.0%	4	8	-50.0%	
Condo/TH Sales							
Total Sales	4	8	-50.0%	4	8	-50.0%	
New Homes Only		2			2		
Resale Only	4	6	-33.3%	4	6	-33.3%	
Sales Volume	\$1,694,900	\$3,168,000	-46.5%	\$1,694,900	\$3,168,000	-46.5%	
New Listings	9	14	-35.7%	9	14	-35.7%	
Pending	2	11	-81.8%	2	11	-81.8%	
Withdrawn	9	2	+350.0%	9	2	+350.0%	
Expired		1			1		
Months of Inventory	5.3	6.0	-12.5%	N/A	N/A		

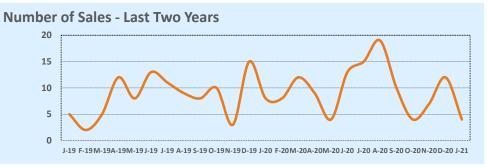
Price Range		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999	1	1	19	1	1	19	
\$300,000- \$349,999							
\$350,000- \$399,999	2	1	101	2	1	101	
\$400,000- \$449,999		1	69		1	69	
\$450,000- \$499,999							
\$500,000- \$549,999	1			1			
\$550,000- \$599,999							
\$600,000- \$699,999		1	39		1	39	
\$700,000- \$799,999	2			2			
\$800,000- \$899,999	1			1			
\$900,000- \$999,999	1			1			
\$1M - \$1.99M	1			1			
\$2M - \$2.99M							
\$3M+							
Totals	9	4	57	9	4	57	

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$438,700	\$409,725	+7.1%	\$438,700	\$409,725	+7.1%
List Price/SqFt	\$213	\$192	+10.6%	\$213	\$192	+10.6%
Sold Price	\$423,725	\$396,000	+7.0%	\$423,725	\$396,000	+7.0%
Sold Price/SqFt	\$206	\$185	+11.4%	\$206	\$185	+11.4%
Sold Price / Orig LP	96.3%	92.3%	+4.3%	96.3%	92.3%	+4.3%
Days on Market	57	149	-61.7%	57	149	-61.7%

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$397,500	\$374,450	+6.2%	\$397,500	\$374,450	+6.2%
List Price/SqFt	\$202	\$187	+8.1%	\$202	\$187	+8.1%
Sold Price	\$392,500	\$365,500	+7.4%	\$392,500	\$365,500	+7.4%
Sold Price/SqFt	\$199	\$183	+8.9%	\$199	\$183	+8.9%
Sold Price / Orig LP	96.0%	93.5%	+2.7%	96.0%	93.5%	+2.7%
Days on Market	54	49	+10.2%	54	49	+10.2%







#### **MLS Area MA**

## **Residential Statistics**

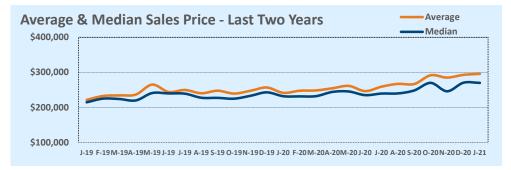
### January 2021

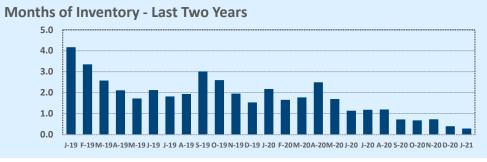
Lietings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	75	56	+33.9%	75	56	+33.9%	
Condo/TH Sales							
Total Sales	75	56	+33.9%	75	56	+33.9%	
New Homes Only	8	13	-38.5%	8	13	-38.5%	
Resale Only	67	43	+55.8%	67	43	+55.8%	
Sales Volume	\$22,175,120	\$13,525,511	+64.0%	\$22,175,120	\$13,525,511	+64.0%	
New Listings	46	80	-42.5%	46	80	-42.5%	
Pending	31	71	-56.3%	31	71	-56.3%	
Withdrawn	3	1	+200.0%	3	1	+200.0%	
Expired	2	24	-91.7%	2	24	-91.7%	
Months of Inventory	0.3	2.2	-86.5%	N/A	N/A		

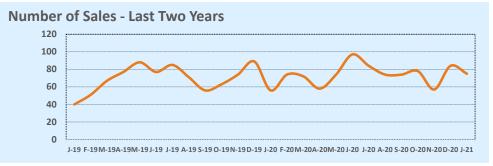
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under		1	138		1	138	
\$150,000- \$199,999	1	3	19	1	3	19	
\$200,000- \$249,999	11	18	12	11	18	12	
\$250,000- \$299,999	19	29	32	19	29	32	
\$300,000- \$349,999	7	9	47	7	9	47	
\$350,000- \$399,999	2	5	4	2	5	4	
\$400,000- \$449,999	3	4	66	3	4	66	
\$450,000- \$499,999	1	6	25	1	6	25	
\$500,000- \$549,999	2			2			
\$550,000- \$599,999							
\$600,000-\$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	46	75	29	46	75	29	

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$294,322	\$243,083	+21.1%	\$294,322	\$243,083	+21.1%
List Price/SqFt	\$150	\$133	+13.0%	\$150	\$133	+13.0%
Sold Price	\$295,668	\$241,527	+22.4%	\$295,668	\$241,527	+22.4%
Sold Price/SqFt	\$150	\$132	+14.1%	\$150	\$132	+14.1%
Sold Price / Orig LP	101.9%	97.5%	+4.5%	101.9%	97.5%	+4.5%
Days on Market	29	41	-29.2%	29	41	-29.2%

Median	This Month			Year-to-Date		
ivieuian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$270,000	\$240,253	+12.4%	\$270,000	\$240,253	+12.4%
List Price/SqFt	\$147	\$130	+13.4%	\$147	\$130	+13.4%
Sold Price	\$270,000	\$231,945	+16.4%	\$270,000	\$231,945	+16.4%
Sold Price/SqFt	\$148	\$128	+15.5%	\$148	\$128	+15.5%
Sold Price / Orig LP	101.0%	99.0%	+2.0%	101.0%	99.0%	+2.0%
Days on Market	12	24	-48.9%	12	24	-48.9%







#### **MLS Area MC**

## **Residential Statistics**

Independence Title
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## January 2021

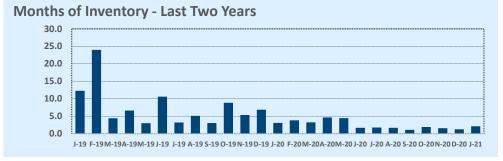
Lietings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	9	14	-35.7%	9	14	-35.7%	
Condo/TH Sales							
Total Sales	9	14	-35.7%	9	14	-35.7%	
New Homes Only							
Resale Only	9	14	-35.7%	9	14	-35.7%	
Sales Volume	\$1,571,175	\$2,064,308	-23.9%	\$1,571,175	\$2,064,308	-23.9%	
New Listings	8	17	-52.9%	8	17	-52.9%	
Pending	3	12	-75.0%	3	12	-75.0%	
Withdrawn		5			5		
Expired							
Months of Inventory	2.1	3.1	-31.3%	N/A	N/A		

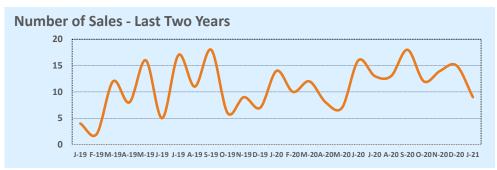
Price Range	This Month			Year-to-Date			
	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	4	3	26	4	3	26	
\$150,000- \$199,999		3	85		3	85	
\$200,000- \$249,999	2	2	53	2	2	53	
\$250,000- \$299,999		1	31		1	31	
\$300,000- \$349,999							
\$350,000- \$399,999	1			1			
\$400,000- \$449,999							
\$450,000- \$499,999							
\$500,000- \$549,999	1			1			
\$550,000- \$599,999							
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	8	9	52	8	9	52	

Average	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$185,367	\$156,871	+18.2%	\$185,367	\$156,871	+18.2%
List Price/SqFt	\$131	\$78	+68.2%	\$131	\$78	+68.2%
Sold Price	\$174,575	\$147,451	+18.4%	\$174,575	\$147,451	+18.4%
Sold Price/SqFt	\$124	\$74	+68.7%	\$124	\$74	+68.7%
Sold Price / Orig LP	94.6%	94.9%	-0.3%	94.6%	94.9%	-0.3%
Days on Market	52	77	-32.3%	52	77	-32.3%

Average \$400,000	& Median Sales Price - Last Two Years  Average  Median
\$300,000	
\$200,000	
\$100,000	
\$0	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$192,000	\$144,900	+32.5%	\$192,000	\$144,900	+32.5%
List Price/SqFt	\$120	\$72	+66.9%	\$120	\$72	+66.9%
Sold Price	\$178,000	\$141,450	+25.8%	\$178,000	\$141,450	+25.8%
Sold Price/SqFt	\$120	\$67	+80.4%	\$120	\$67	+80.4%
Sold Price / Orig LP	91.0%	95.0%	-4.2%	91.0%	95.0%	-4.2%
Days on Market	31	69	-55.1%	31	69	-55.1%





#### **MLS Area MT**

## **Residential Statistics**

*	Independence 7	Title

## January 2021

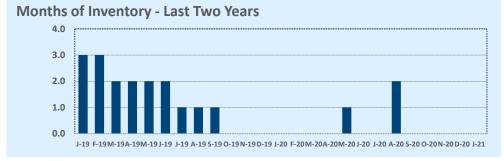
Lietings	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales						
Condo/TH Sales						
Total Sales						
New Homes Only						
Resale Only						
Sales Volume						
New Listings	1			1		
Pending						
Withdrawn						
Expired						
Months of Inventory				N/A	N/A	

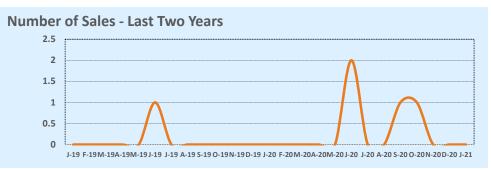
Price Range	This Month			Year-to-Date			
	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999							
\$300,000- \$349,999	1			1			
\$350,000- \$399,999							
\$400,000- \$449,999							
\$450,000- \$499,999							
\$500,000- \$549,999							
\$550,000- \$599,999							
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	1			1			

Average	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price				\$0	\$0	
List Price/SqFt				\$0	\$0	
Sold Price				\$0	\$0	
Sold Price/SqFt				\$0	\$0	
Sold Price / Orig LP	0.0%	0.0%		0.0%	0.0%	
Days on Market						

Average \$600,000	& Median Sales Price - Last Two Years  Average  Median
\$400,000	
\$200,000	$\wedge$
\$0	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price				\$0	\$0	
List Price/SqFt				\$0	\$0	
Sold Price				\$0	\$0	
Sold Price/SqFt				\$0	\$0	
Sold Price / Orig LP	0.0%	0.0%	+0.0%	0.0%	0.0%	
Days on Market						





### **MLS Area N**

# **Residential Statistics**

*	Independence 7	Title

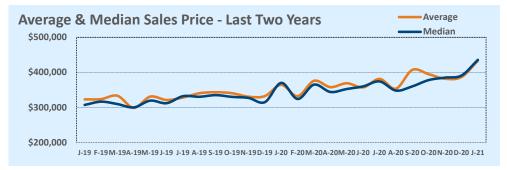
## January 2021

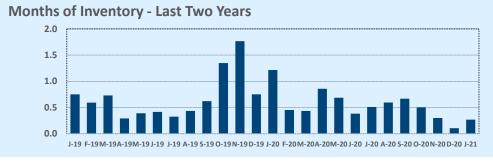
Lietings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	89	66	+34.8%	89	66	+34.8%	
Condo/TH Sales	11	8	+37.5%	11	8	+37.5%	
Total Sales	100	74	+35.1%	100	74	+35.1%	
New Homes Only	5	2	+150.0%	5	2	+150.0%	
Resale Only	95	72	+31.9%	95	72	+31.9%	
Sales Volume	\$43,353,521	\$27,301,244	+58.8%	\$43,353,521	\$27,301,244	+58.8%	
New Listings	123	105	+17.1%	123	105	+17.1%	
Pending	28	118	-76.3%	28	118	-76.3%	
Withdrawn	2	3	-33.3%	2	3	-33.3%	
Expired	1	4	-75.0%	1	4	-75.0%	
Months of Inventory	0.3	1.2	-78.0%	N/A	N/A		

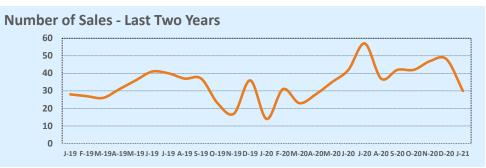
Duice Denge		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999								
\$200,000- \$249,999								
\$250,000- \$299,999	2			2				
\$300,000- \$349,999	8	2	2	8	2	2		
\$350,000- \$399,999	9	7	29	9	7	29		
\$400,000- \$449,999	7	9	22	7	9	22		
\$450,000- \$499,999	3	8	5	3	8	5		
\$500,000- \$549,999	2	4	14	2	4	14		
\$550,000- \$599,999	1			1				
\$600,000- \$699,999								
\$700,000- \$799,999								
\$800,000- \$899,999								
\$900,000- \$999,999								
\$1M - \$1.99M								
\$2M - \$2.99M								
\$3M+								

Average	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$412,915	\$374,588	+10.2%	\$412,915	\$374,588	+10.2%
List Price/SqFt	\$200	\$179	+11.5%	\$200	\$179	+11.5%
Sold Price	\$433,535	\$368,936	+17.5%	\$433,535	\$368,936	+17.5%
Sold Price/SqFt	\$210	\$177	+18.7%	\$210	\$177	+18.7%
Sold Price / Orig LP	105.6%	97.6%	+8.2%	105.6%	97.6%	+8.2%
Days on Market	16	21	-22.9%	16	21	-22.9%

Median		This Month			Year-to-Date			
	Jan 2021	Jan 2020	Change	2021	2020	Change		
List Price	\$427,500	\$375,000	+14.0%	\$427,500	\$375,000	+14.0%		
List Price/SqFt	\$207	\$179	+16.2%	\$207	\$179	+16.2%		
Sold Price	\$435,740	\$370,000	+17.8%	\$435,740	\$370,000	+17.8%		
Sold Price/SqFt	\$219	\$178	+23.3%	\$219	\$178	+23.3%		
Sold Price / Orig LP	104.0%	99.5%	+4.5%	104.0%	99.5%	+4.5%		
Days on Market	4	3	+33.3%	4	3	+33.3%		







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Totals

### **MLS Area NE**

## **Residential Statistics**

🙀 Independence Title	
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New

**Price Range** 

\$149,999 or under

### January 2021

DOM

Year-to-Date

Sales

Lietinge		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	29	24	+20.8%	29	24	+20.8%	
Condo/TH Sales	5	2	+150.0%	5	2	+150.0%	
Total Sales	34	26	+30.8%	34	26	+30.8%	
New Homes Only	1			1			
Resale Only	33	26	+26.9%	33	26	+26.9%	
Sales Volume	\$11,380,472	\$7,422,104	+53.3%	\$11,380,472	\$7,422,104	+53.3%	
New Listings	37	33	+12.1%	37	33	+12.1%	
Pending	10	36	-72.2%	10	36	-72.2%	
Withdrawn		2			2		
Expired		3			3		
Months of Inventory	0.3	1.2	-76.1%	N/A	N/A		

\$150,000- \$199,999	2	1	25	2	1	25
\$200,000- \$249,999	6	2	35	6	2	35
\$250,000- \$299,999	4	4	11	4	4	11
\$300,000- \$349,999	7	14	7	7	14	7
\$350,000- \$399,999	7	10	17	7	10	17
\$400,000- \$449,999	3	1	3	3	1	3
\$450,000- \$499,999	5	1	10	5	1	10
\$500,000- \$549,999	1	1	46	1	1	46
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999	1			1		
\$800,000- \$899,999						
\$900,000- \$999,999	1			1		
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	37	34	13	37	34	13

**This Month** 

Sales

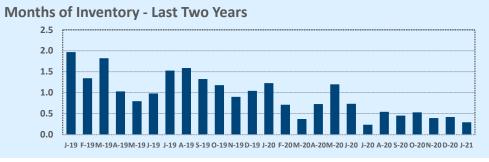
DOM

New

Average		This Month		Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$322,249	\$289,244	+11.4%	\$322,249	\$289,244	+11.4%
List Price/SqFt	\$175	\$166	+5.7%	\$175	\$166	+5.7%
Sold Price	\$334,720	\$285,466	+17.3%	\$334,720	\$285,466	+17.3%
Sold Price/SqFt	\$182	\$164	+11.1%	\$182	\$164	+11.1%
Sold Price / Orig LP	104.2%	97.0%	+7.4%	104.2%	97.0%	+7.4%
Days on Market	13	33	-59.6%	13	33	-59.6%

Median		This Month		Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$311,000	\$284,499	+9.3%	\$311,000	\$284,499	+9.3%
List Price/SqFt	\$174	\$165	+5.4%	\$174	\$165	+5.4%
Sold Price	\$328,536	\$283,500	+15.9%	\$328,536	\$283,500	+15.9%
Sold Price/SqFt	\$181	\$164	+10.3%	\$181	\$164	+10.3%
Sold Price / Orig LP	105.0%	97.5%	+7.7%	105.0%	97.5%	+7.7%
Days on Market	5	17	-70.6%	5	17	-70.6%







#### MLS Area 1

## **Residential Statistics**

*	Independence Title	

## January 2021

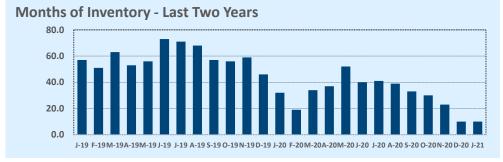
		This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change		
Single Family Sales								
Condo/TH Sales								
Total Sales								
New Homes Only								
Resale Only								
Sales Volume								
New Listings								
Pending								
Withdrawn								
Expired								
Months of Inventory	10.0	32.0	-68.8%	N/A	N/A			

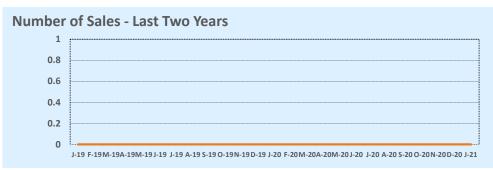
Drice Dence	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999							
\$300,000- \$349,999							
\$350,000- \$399,999							
\$400,000- \$449,999							
\$450,000- \$499,999							
\$500,000- \$549,999							
\$550,000- \$599,999							
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals							

Average		This Month		Year-to-Date			
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price				\$0	\$0		
List Price/SqFt				\$0	\$0		
Sold Price				\$0	\$0		
Sold Price/SqFt				\$0	\$0		
Sold Price / Orig LP	0.0%	0.0%		0.0%	0.0%		
Days on Market							

Average \$400,000	& Median Sales Price - Last Two Years  Average  Median
\$350,000	
\$300,000	
\$250,000	
\$200,000	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19 D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median	This Month			Year-to-Date		
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price				\$0	\$0	
List Price/SqFt				\$0	\$0	
Sold Price				\$0	\$0	
Sold Price/SqFt				\$0	\$0	
Sold Price / Orig LP	0.0%	0.0%	+0.0%	0.0%	0.0%	
Days on Market						





## **MLS Area PF**

## **Residential Statistics**

*	Independence <sup>-</sup>	Title

### January 2021

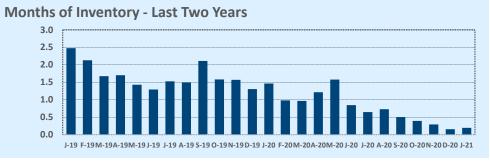
Lietinge	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	123	121	+1.7%	123	121	+1.7%	
Condo/TH Sales	11	4	+175.0%	11	4	+175.0%	
Total Sales	134	125	+7.2%	134	125	+7.2%	
New Homes Only	16	13	+23.1%	16	13	+23.1%	
Resale Only	118	112	+5.4%	118	112	+5.4%	
Sales Volume	\$45,161,250	\$35,274,099	+28.0%	\$45,161,250	\$35,274,099	+28.0%	
New Listings	128	141	-9.2%	128	141	-9.2%	
Pending	45	172	-73.8%	45	172	-73.8%	
Withdrawn	5	9	-44.4%	5	9	-44.4%	
Expired	Expired 2		-66.7%	2	6	-66.7%	
Months of Inventory	0.2	1.5	-86.7%	N/A	N/A		

Duine Donne		i nis iviontn		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999	2			2			
\$200,000- \$249,999	8	8	6	8	8	6	
\$250,000- \$299,999	42	38	13	42	38	13	
\$300,000- \$349,999	36	31	16	36	31	16	
\$350,000- \$399,999	16	40	27	16	40	27	
\$400,000- \$449,999	10	9	7	10	9	7	
\$450,000- \$499,999	6	5	13	6	5	13	
\$500,000- \$549,999	1	3	2	1	3	2	
\$550,000- \$599,999	2			2			
\$600,000- \$699,999	2			2			
\$700,000- \$799,999	2			2			
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M	1			1			
\$2M - \$2.99M							
\$3M+							
Totals	128	134	17	128	134	17	

Averege	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$323,410	\$285,187	+13.4%	\$323,410	\$285,187	+13.4%
List Price/SqFt	\$158	\$135	+16.5%	\$158	\$135	+16.5%
Sold Price	\$337,024	\$282,193	+19.4%	\$337,024	\$282,193	+19.4%
Sold Price/SqFt	\$165	\$134	+23.1%	\$165	\$134	+23.1%
Sold Price / Orig LP	104.9%	97.7%	+7.3%	104.9%	97.7%	+7.3%
Days on Market	17	47	-64.0%	17	47	-64.0%

Madian	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$313,450	\$279,900	+12.0%	\$313,450	\$279,900	+12.0%
List Price/SqFt	\$155	\$133	+17.0%	\$155	\$133	+17.0%
Sold Price	\$333,500	\$275,990	+20.8%	\$333,500	\$275,990	+20.8%
Sold Price/SqFt	\$162	\$130	+24.6%	\$162	\$130	+24.6%
Sold Price / Orig LP	104.0%	98.0%	+6.1%	104.0%	98.0%	+6.1%
Days on Market	5	29	-82.8%	5	29	-82.8%







#### **MLS Area RA**

## **Residential Statistics**

	N.		
		Independence 7	Litla
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## January 2021

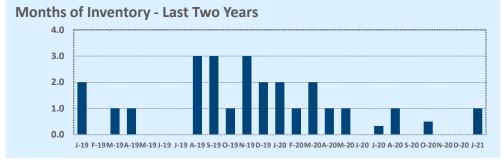
Lietings	This Month			Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales		1			1	
Condo/TH Sales						
Total Sales		1			1	
New Homes Only						
Resale Only		1			1	
Sales Volume		\$55,600			\$55,600	
New Listings	1	1		1	1	
Pending	1	1		1	1	
Withdrawn						
Expired						
Months of Inventory	1.0	2.0	-50.0%	N/A	N/A	

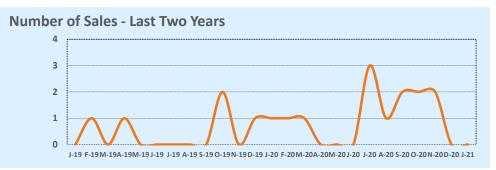
Drice Bange	This Month			Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	1			1		
\$250,000- \$299,999						
\$300,000- \$349,999						
\$350,000- \$399,999						
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	1			1		

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price		\$54,900		\$0	\$54,900	
List Price/SqFt		\$69		\$0	\$69	
Sold Price		\$55,600		\$0	\$55,600	
Sold Price/SqFt		\$70		\$0	\$70	
Sold Price / Orig LP	0.0%	101.0%		0.0%	101.0%	
Days on Market		8			8	

Average \$600,000	& Medi	an	Sales Price - Last Two Years	Average — Median
\$400,000		Λ	$\wedge$	
\$200,000	$\bigwedge$			
\$0	J-19 F-19M-19	A-19N	/I-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20	A-20M-20 J-20 J-20 A-20 S-20 O-20N-20 D-20 J-21

Median		This Month		\$0 \$0 \$0 \$0 \$0 \$0	Year-to-Date	
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price		\$54,900		\$0	\$54,900	
List Price/SqFt		\$69		\$0	\$69	
Sold Price		\$55,600		\$0	\$55,600	
Sold Price/SqFt		\$70	\$(	\$0	\$70	
Sold Price / Orig LP	0.0%	101.0%	+0.0%	0.0%	101.0%	
Days on Market		8			8	





#### **MLS Area RN**

## **Residential Statistics**

*	Independence Title	

### January 2021

Year-to-Date

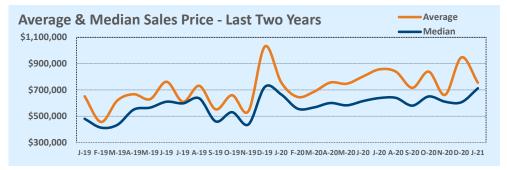
Lietinge		This Month		Y	'ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	22	19	+15.8%	22	19	+15.8%
Condo/TH Sales	7	2	+250.0%	7	2	+250.0%
Total Sales	29	21	+38.1%	29	21	+38.1%
New Homes Only	1			1		
Resale Only	28	21	+33.3%	28	21	+33.3%
Sales Volume	\$21,884,729	\$15,885,000	+37.8%	\$21,884,729	\$15,885,000	+37.8%
New Listings	37	48	-22.9%	37	48	-22.9%
Pending	8	36	-77.8%	8	36	-77.8%
Withdrawn	6	3	+100.0%	6	3	+100.0%
Expired		3			3	
Months of Inventory	0.6	3.0	-80.5%	N/A	N/A	

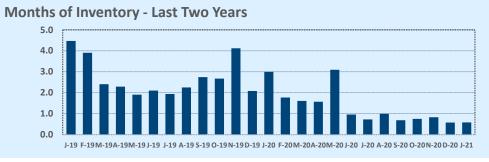
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999		4	29		4	29
\$200,000- \$249,999						
\$250,000- \$299,999	1			1		
\$300,000- \$349,999	1			1		
\$350,000- \$399,999	3	2	6	3	2	6
\$400,000- \$449,999	2			2		
\$450,000- \$499,999	3	1	5	3	1	5
\$500,000- \$549,999	4	2	107	4	2	107
\$550,000- \$599,999	2	3	35	2	3	35
\$600,000- \$699,999	2	2	5	2	2	5
\$700,000- \$799,999	2	3	13	2	3	13
\$800,000- \$899,999	4	1	3	4	1	3
\$900,000- \$999,999	1	5	40	1	5	40
\$1M - \$1.99M	7	6	16	7	6	16
\$2M - \$2.99M	3			3		
\$3M+	2			2		
Totals	37	29	28	37	29	28

**This Month** 

Avorago	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$740,114	\$782,319	-5.4%	\$740,114	\$782,319	-5.4%
List Price/SqFt	\$257	\$216	+18.9%	\$257	\$216	+18.9%
Sold Price	\$754,646	\$756,429	-0.2%	\$754,646	\$756,429	-0.2%
Sold Price/SqFt	\$262	\$210	+24.6%	\$262	\$210	+24.6%
Sold Price / Orig LP	101.3%	94.8%	+6.9%	101.3%	94.8%	+6.9%
Days on Market	28	68	-59.5%	28	68	-59.5%

Median	This Month			Year-to-Date		
ivieuian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$724,000	\$670,000	+8.1%	\$724,000	\$670,000	+8.1%
List Price/SqFt	\$249	\$206	+20.8%	\$249	\$206	+20.8%
Sold Price	\$712,000	\$665,000	+7.1%	\$712,000	\$665,000	+7.1%
Sold Price/SqFt	\$250	\$195	+28.0%	\$250	\$195	+28.0%
Sold Price / Orig LP	101.0%	96.0%	+5.2%	101.0%	96.0%	+5.2%
Days on Market	7	52	-86.5%	7	52	-86.5%







### **MLS Area RRE**

## **Residential Statistics**

*	Independence 7	Title

### January 2021

Year-to-Date

Listings		This Month		Υ	ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	79	79		79	79	
Condo/TH Sales	9	3	+200.0%	9	3	+200.0%
Total Sales	88	82	+7.3%	88	82	+7.3%
New Homes Only	1	7	-85.7%	1	7	-85.7%
Resale Only	87	75	+16.0%	87	75	+16.0%
Sales Volume	\$29,655,677	\$25,207,994	+17.6%	\$29,655,677	\$25,207,994	+17.6%
New Listings	126	129	-2.3%	126	129	-2.3%
Pending	32	126	-74.6%	32	126	-74.6%
Withdrawn	2	9	-77.8%	2	9	-77.8%
Expired		7			7	
Months of Inventory	0.3	1.5	-79.7%	N/A	N/A	

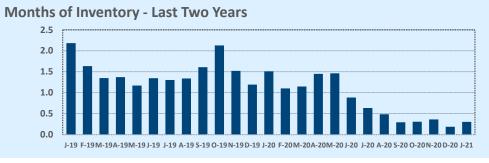
Drice Denge		Tills Wollen			Tear-to-Date	·
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999	3	1	28	3	1	28
\$200,000- \$249,999	18	13	4	18	13	4
\$250,000- \$299,999	27	26	7	27	26	7
\$300,000- \$349,999	17	19	7	17	19	7
\$350,000- \$399,999	19	12	14	19	12	14
\$400,000- \$449,999	11	5	5	11	5	5
\$450,000- \$499,999	8	7	4	8	7	4
\$500,000- \$549,999	5			5		
\$550,000- \$599,999	4	1	7	4	1	7
\$600,000- \$699,999	11	2	9	11	2	9
\$700,000- \$799,999	1	1	2	1	1	2
\$800,000- \$899,999		1	46		1	46
\$900,000- \$999,999	1			1		
\$1M - \$1.99M	1			1		
\$2M - \$2.99M						
\$3M+						
Totals	126	88	8	126	88	8

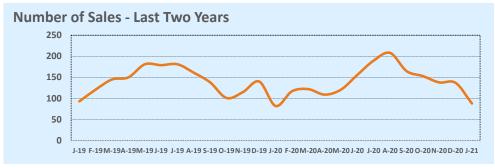
**This Month** 

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$321,906	\$311,426	+3.4%	\$321,906	\$311,426	+3.4%
List Price/SqFt	\$161	\$143	+12.9%	\$161	\$143	+12.9%
Sold Price	\$336,996	\$307,415	+9.6%	\$336,996	\$307,415	+9.6%
Sold Price/SqFt	\$169	\$141	+19.5%	\$169	\$141	+19.5%
Sold Price / Orig LP	104.9%	97.6%	+7.5%	104.9%	97.6%	+7.5%
Days on Market	8	45	-82.1%	8	45	-82.1%

Madian	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$289,000	\$277,200	+4.3%	\$289,000	\$277,200	+4.3%
List Price/SqFt	\$160	\$143	+11.9%	\$160	\$143	+11.9%
Sold Price	\$306,250	\$278,813	+9.8%	\$306,250	\$278,813	+9.8%
Sold Price/SqFt	\$166	\$143	+16.0%	\$166	\$143	+16.0%
Sold Price / Orig LP	103.0%	98.0%	+5.1%	103.0%	98.0%	+5.1%
Days on Market	4	18	-77.8%	4	18	-77.8%







#### **MLS Area RRW**

## **Residential Statistics**

*	Independence 7	Title

### January 2021

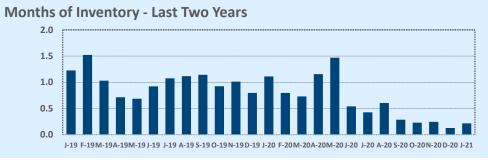
Lietinge		This Month		Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	47	44	+6.8%	47	44	+6.8%
Condo/TH Sales	4	1	+300.0%	4	1	+300.0%
Total Sales	51	45	+13.3%	51	45	+13.3%
New Homes Only						
Resale Only	51	45	+13.3%	51	45	+13.3%
Sales Volume	\$23,750,100	\$19,001,514	+25.0%	\$23,750,100	\$19,001,514	+25.0%
New Listings	70	63	+11.1%	70	63	+11.1%
Pending	19	67	-71.6%	19	67	-71.6%
Withdrawn		3			3	
Expired		3			3	
Months of Inventory	0.2	1.1	-80.6%	N/A	N/A	

Drice Bange		i nis iviontn		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999	1	3	7	1	3	7	
\$250,000- \$299,999	5	5	10	5	5	10	
\$300,000- \$349,999	11	7	5	11	7	5	
\$350,000- \$399,999	11	2	2	11	2	2	
\$400,000- \$449,999	15	8	9	15	8	9	
\$450,000- \$499,999	7	5	10	7	5	10	
\$500,000- \$549,999	4	7	9	4	7	9	
\$550,000- \$599,999	8	3	12	8	3	12	
\$600,000- \$699,999	3	5	36	3	5	36	
\$700,000- \$799,999	1	4	8	1	4	8	
\$800,000- \$899,999	1	2	4	1	2	4	
\$900,000- \$999,999	1			1			
\$1M - \$1.99M	2			2			
\$2M - \$2.99M							
\$3M+							
Totals	70	51	11	70	51	11	

Амакада		This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$436,413	\$422,269	+3.3%	\$436,413	\$422,269	+3.3%	
List Price/SqFt	\$185	\$160	+15.8%	\$185	\$160	+15.8%	
Sold Price	\$465,688	\$422,256	+10.3%	\$465,688	\$422,256	+10.3%	
Sold Price/SqFt	\$198	\$160	+23.7%	\$198	\$160	+23.7%	
Sold Price / Orig LP	107.7%	98.8%	+9.0%	107.7%	98.8%	+9.0%	
Days on Market	11	29	-63.2%	11	29	-63.2%	

Madian		This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$399,900	\$389,900	+2.6%	\$399,900	\$389,900	+2.6%	
List Price/SqFt	\$182	\$149	+21.7%	\$182	\$149	+21.7%	
Sold Price	\$451,000	\$375,000	+20.3%	\$451,000	\$375,000	+20.3%	
Sold Price/SqFt	\$197	\$151	+29.8%	\$197	\$151	+29.8%	
Sold Price / Orig LP	106.0%	100.0%	+6.0%	106.0%	100.0%	+6.0%	
Days on Market	4	5	-20.0%	4	5	-20.0%	







### **MLS Area SC**

## **Residential Statistics**

🗱 Independence	Title
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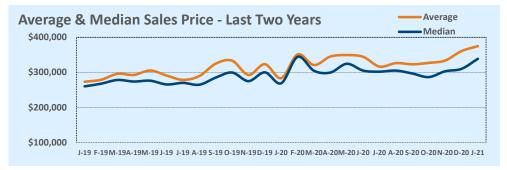
## January 2021

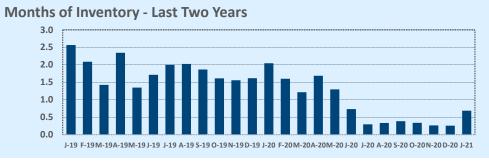
Lietings		This Month		Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	15	23	-34.8%	15	23	-34.8%
Condo/TH Sales	1			1		
Total Sales	16	23	-30.4%	16	23	-30.4%
New Homes Only						
Resale Only	16	23	-30.4%	16	23	-30.4%
Sales Volume	\$5,999,015	\$6,519,286	-8.0%	\$5,999,015	\$6,519,286	-8.0%
New Listings	27	29	-6.9%	27	29	-6.9%
Pending	10	22	-54.5%	10	22	-54.5%
Withdrawn		3			3	
Expired	1	2	-50.0%	1	2	-50.0%
Months of Inventory	0.7	2.0	-66.4%	N/A	N/A	

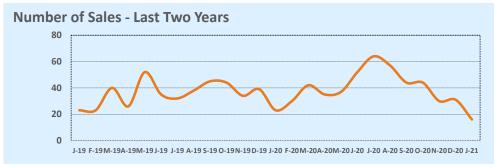
Duice Dance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999	1			1			
\$200,000- \$249,999	3	2	2	3	2	2	
\$250,000- \$299,999	4	2	6	4	2	6	
\$300,000- \$349,999	8	5	3	8	5	3	
\$350,000- \$399,999	5	1	4	5	1	4	
\$400,000- \$449,999	1	2	3	1	2	3	
\$450,000- \$499,999	1			1			
\$500,000- \$549,999	2	2	2	2	2	2	
\$550,000- \$599,999	1	2	8	1	2	8	
\$600,000- \$699,999							
\$700,000- \$799,999	1			1			
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	27	16	4	27	16	4	

Аменада	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$356,042	\$285,634	+24.6%	\$356,042	\$285,634	+24.6%
List Price/SqFt	\$180	\$139	+29.5%	\$180	\$139	+29.5%
Sold Price	\$374,938	\$283,447	+32.3%	\$374,938	\$283,447	+32.3%
Sold Price/SqFt	\$190	\$138	+38.0%	\$190	\$138	+38.0%
Sold Price / Orig LP	107.7%	97.3%	+10.7%	107.7%	97.3%	+10.7%
Days on Market	4	58	-93.7%	4	58	-93.7%

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$340,000	\$270,990	+25.5%	\$340,000	\$270,990	+25.5%
List Price/SqFt	\$180	\$140	+28.4%	\$180	\$140	+28.4%
Sold Price	\$338,738	\$269,000	+25.9%	\$338,738	\$269,000	+25.9%
Sold Price/SqFt	\$189	\$140	+34.4%	\$189	\$140	+34.4%
Sold Price / Orig LP	105.5%	97.0%	+8.8%	105.5%	97.0%	+8.8%
Days on Market	3	37	-91.9%	3	37	-91.9%







#### **MLS Area SE**

## **Residential Statistics**

*	Independence 7	Title

## January 2021

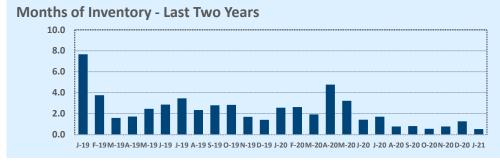
1 testions		This Month		Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	13	14	-7.1%	13	14	-7.1%
Condo/TH Sales						
Total Sales	13	14	-7.1%	13	14	-7.1%
New Homes Only	8	1	+700.0%	8	1	+700.0%
Resale Only	5	13	-61.5%	5	13	-61.5%
Sales Volume	\$3,797,890	\$2,811,435	+35.1%	\$3,797,890	\$2,811,435	+35.1%
New Listings	12	21	-42.9%	12	21	-42.9%
Pending	5	15	-66.7%	5	15	-66.7%
Withdrawn	9			9		
Expired		1			1	
Months of Inventory	0.5	2.6	-79.1%	N/A	N/A	

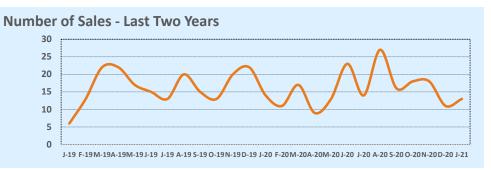
Drice Bange	This Month			Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	3	2	29	3	2	29
\$250,000- \$299,999	6	6	11	6	6	11
\$300,000- \$349,999	1	5	12	1	5	12
\$350,000- \$399,999						
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999	1			1		
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M	1			1		
\$2M - \$2.99M						
\$3M+						
Totals	12	13	14	12	13	14

Амакада	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$281,957	\$203,436	+38.6%	\$281,957	\$203,436	+38.6%
List Price/SqFt	\$152	\$124	+22.6%	\$152	\$124	+22.6%
Sold Price	\$292,145	\$200,817	+45.5%	\$292,145	\$200,817	+45.5%
Sold Price/SqFt	\$158	\$123	+27.6%	\$158	\$123	+27.6%
Sold Price / Orig LP	106.3%	106.9%	-0.5%	106.3%	106.9%	-0.5%
Days on Market	14	34	-58.5%	14	34	-58.5%

Average \$400,000	& Median Sales Price - Last Two Years  Average  Median
\$300,000	
\$200,000 \$100,000	J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

Median	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$266,900	\$211,972	+25.9%	\$266,900	\$211,972	+25.9%
List Price/SqFt	\$139	\$124	+12.9%	\$139	\$124	+12.9%
Sold Price	\$295,761	\$208,963	+41.5%	\$295,761	\$208,963	+41.5%
Sold Price/SqFt	\$156	\$124	+26.3%	\$156	\$124	+26.3%
Sold Price / Orig LP	103.0%	99.0%	+4.0%	103.0%	99.0%	+4.0%
Days on Market	10	17	-41.2%	10	17	-41.2%





#### **MLS Area SH**

## **Residential Statistics**

*	Independence T	itle	
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### January 2021

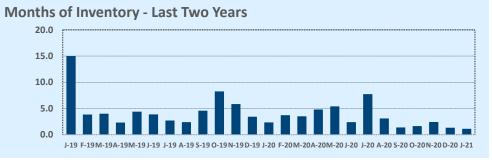
Lietings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	9	9		9	9		
Condo/TH Sales							
Total Sales	9	9		9	9		
New Homes Only	2	4	-50.0%	2	4	-50.0%	
Resale Only	7	5	+40.0%	7	5	+40.0%	
Sales Volume	\$5,006,100	\$2,674,800	+87.2%	\$5,006,100	\$2,674,800	+87.2%	
New Listings	7	9	-22.2%	7	9	-22.2%	
Pending	4	7	-42.9%	4	7	-42.9%	
Withdrawn		2			2		
Expired	1			1			
Months of Inventory	1.1	2.3	-52.4%	N/A	N/A		

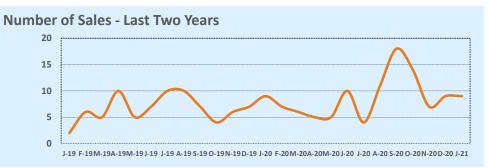
Duice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	2			2			
\$150,000- \$199,999	1			1			
\$200,000- \$249,999							
\$250,000- \$299,999							
\$300,000- \$349,999		1	22		1	22	
\$350,000- \$399,999		3	6		3	6	
\$400,000- \$449,999	1	1	48	1	1	48	
\$450,000- \$499,999	1	1	3	1	1	3	
\$500,000- \$549,999		1	115		1	115	
\$550,000- \$599,999		1	26		1	26	
\$600,000-\$699,999	1			1			
\$700,000- \$799,999							
\$800,000- \$899,999	1			1			
\$900,000- \$999,999							
\$1M - \$1.99M		1	145		1	145	
\$2M - \$2.99M							
\$3M+							
Totals	7	9	42	7	9	42	

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$573,144	\$306,525	+87.0%	\$573,144	\$306,525	+87.0%
List Price/SqFt	\$183	\$118	+54.5%	\$183	\$118	+54.5%
Sold Price	\$556,233	\$297,200	+87.2%	\$556,233	\$297,200	+87.2%
Sold Price/SqFt	\$179	\$115	+56.0%	\$179	\$115	+56.0%
Sold Price / Orig LP	97.0%	86.0%	+12.8%	97.0%	86.0%	+12.8%
Days on Market	42	50	-17.0%	42	50	-17.0%

Madian	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$429,500	\$314,000	+36.8%	\$429,500	\$314,000	+36.8%
List Price/SqFt	\$166	\$136	+22.1%	\$166	\$136	+22.1%
Sold Price	\$430,000	\$314,000	+36.9%	\$430,000	\$314,000	+36.9%
Sold Price/SqFt	\$164	\$136	+20.8%	\$164	\$136	+20.8%
Sold Price / Orig LP	100.0%	95.0%	+5.3%	100.0%	95.0%	+5.3%
Days on Market	22	30	-26.7%	22	30	-26.7%







#### **MLS Area BW**

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## **Residential Statistics**

🙀 Independence Title	)
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## January 2021

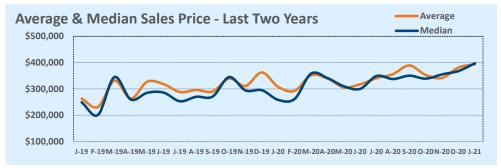
Lictings		This Month		Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	18	18		18	18		
Condo/TH Sales							
Total Sales	18	18		18	18		
New Homes Only	9	1	+800.0%	9	1	+800.0%	
Resale Only	9	17	-47.1%	9	17	-47.1%	
Sales Volume	\$7,085,695	\$5,530,743	+28.1%	\$7,085,695	\$5,530,743	+28.1%	
New Listings	26	24	+8.3%	26	24	+8.3%	
Pending	22	26	-15.4%	22	26	-15.4%	
Withdrawn	1	2	-50.0%	1	2	-50.0%	
Expired	2	4	-50.0%	2	4	-50.0%	
Months of Inventory	1.4	4.5	-69.1%	N/A	N/A		

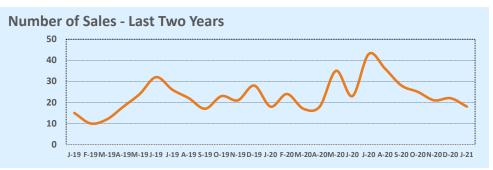
oniting of infection y	1.7	7.5	05.170	14/7	14/7			
Avorago		This Month		Y	Year-to-Date			
Average	Jan 2021	Jan 2020	Change	2021	2020	Change		
List Price	\$392,531	\$324,263	+21.1%	\$392,531	\$324,263	+21.1%		
List Price/SqFt	\$163	\$153	+6.8%	\$163	\$153	+6.8%		
Sold Price	\$393,650	\$307,264	+28.1%	\$393,650	\$307,264	+28.1%		
Sold Price/SqFt	\$165	\$144	+14.1%	\$165	\$144	+14.1%		
Sold Price / Orig LP	101.1%	92.3%	+9.5%	101.1%	92.3%	+9.5%		
Days on Market	19	112	-83.4%	19	112	-83.4%		

Median	This Month			Year-to-Date		
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$387,269	\$297,000	+30.4%	\$387,269	\$297,000	+30.4%
List Price/SqFt	\$172	\$141	+22.2%	\$172	\$141	+22.2%
Sold Price	\$397,294	\$258,000	+54.0%	\$397,294	\$258,000	+54.0%
Sold Price/SqFt	\$176	\$132	+32.5%	\$176	\$132	+32.5%
Sold Price / Orig LP	100.0%	94.0%	+6.4%	100.0%	94.0%	+6.4%
Days on Market	3	105	-97.1%	3	105	-97.1%

8.0	of Inventory - Last Two Years
6.0	
4.0	
2.0	
0.0	J-19 F-19M-19A-19M-19J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20 J-21

/4 II IGOPOTIG				,		
Price Range		This Month			Year-to-Date	•
Frice Name	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1		1	1	
\$150,000- \$199,999	3			3		
\$200,000- \$249,999	1	1	1	1	1	1
\$250,000- \$299,999	5	3	9	5	3	9
\$300,000- \$349,999	2	1	59	2	1	59
\$350,000- \$399,999	3	3	14	3	3	14
\$400,000- \$449,999	1	2	64	1	2	64
\$450,000- \$499,999	2	3	6	2	3	6
\$500,000- \$549,999	4	3		4	3	
\$550,000- \$599,999	3			3		
\$600,000- \$699,999		1	62		1	62
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999	1			1		
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	26	18	19	26	18	19





#### **MLS Area SV**

### **Residential Statistics**

Independence Title
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### January 2021

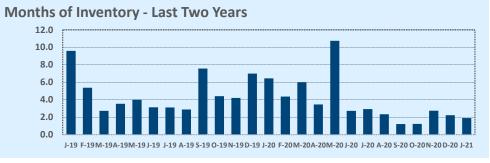
Listings	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	10	9	+11.1%	10	9	+11.1%
Condo/TH Sales						
Total Sales	10	9	+11.1%	10	9	+11.1%
New Homes Only	1	2	-50.0%	1	2	-50.0%
Resale Only	9	7	+28.6%	9	7	+28.6%
Sales Volume	\$3,389,200	\$2,094,400	+61.8%	\$3,389,200	\$2,094,400	+61.8%
New Listings	6	25	-76.0%	6	25	-76.0%
Pending	6	16	-62.5%	6	16	-62.5%
Withdrawn						
Expired	1	3	-66.7%	1	3	-66.7%
Months of Inventory	1.9	6.4	-70.5%	N/A	N/A	

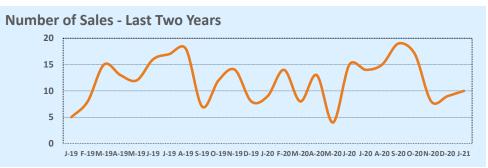
Price Range	i nis iviontn			Year-to-Date		
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		1	15		1	15
\$150,000- \$199,999	1	3	25	1	3	25
\$200,000- \$249,999	2			2		
\$250,000- \$299,999	1	2	116	1	2	116
\$300,000- \$349,999						
\$350,000- \$399,999						
\$400,000- \$449,999	1	1	76	1	1	76
\$450,000- \$499,999						
\$500,000- \$549,999		1	50		1	50
\$550,000- \$599,999		1	4		1	4
\$600,000- \$699,999		1	13		1	13
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M	1			1		
\$2M - \$2.99M						
\$3M+						
Totals	6	10	46	6	10	46

Average	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$355,290	\$242,589	+46.5%	\$355,290	\$242,589	+46.5%
List Price/SqFt	\$163	\$118	+38.1%	\$163	\$118	+38.1%
Sold Price	\$338,920	\$232,711	+45.6%	\$338,920	\$232,711	+45.6%
Sold Price/SqFt	\$157	\$111	+41.3%	\$157	\$111	+41.3%
Sold Price / Orig LP	95.0%	89.9%	+5.7%	95.0%	89.9%	+5.7%
Days on Market	46	51	-8.6%	46	51	-8.6%

Median	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$275,000	\$209,000	+31.6%	\$275,000	\$209,000	+31.6%
List Price/SqFt	\$153	\$124	+23.3%	\$153	\$124	+23.3%
Sold Price	\$266,750	\$214,900	+24.1%	\$266,750	\$214,900	+24.1%
Sold Price/SqFt	\$152	\$120	+26.9%	\$152	\$120	+26.9%
Sold Price / Orig LP	97.0%	96.0%	+1.0%	97.0%	96.0%	+1.0%
Days on Market	18	44	-60.2%	18	44	-60.2%







#### **MLS Area SWE**

## **Residential Statistics**

🗱 Independence Title	
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### January 2021

Average Median

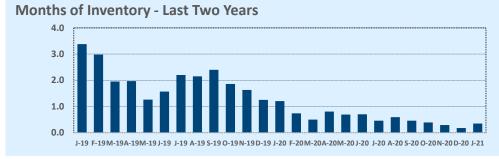
Listings	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	39	71	-45.1%	39	71	-45.1%
Condo/TH Sales	4	2	+100.0%	4	2	+100.0%
Total Sales	43	73	-41.1%	43	73	-41.1%
New Homes Only		5			5	
Resale Only	43	68	-36.8%	43	68	-36.8%
Sales Volume	\$18,513,740	\$25,803,455	-28.3%	\$18,513,740	\$25,803,455	-28.3%
New Listings	52	74	-29.7%	52	74	-29.7%
Pending	19	87	-78.2%	19	87	-78.2%
Withdrawn	2	2		2	2	
Expired		4			4	
Months of Inventory	0.3	1.2	-71.1%	N/A	N/A	

Duice Denge	This Worth			Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999	5	4	4	5	4	4
\$300,000- \$349,999	14	4	18	14	4	18
\$350,000- \$399,999	7	17	13	7	17	13
\$400,000- \$449,999	6	5	45	6	5	45
\$450,000- \$499,999	6	2	24	6	2	24
\$500,000- \$549,999	3	3	5	3	3	5
\$550,000- \$599,999	3	4	39	3	4	39
\$600,000- \$699,999	5	2		5	2	
\$700,000- \$799,999	2	1	5	2	1	5
\$800,000- \$899,999		1	3		1	3
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+	1			1		
Totals	52	43	18	52	43	18

Average	This Month			Year-to-Date		
	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$408,900	\$358,189	+14.2%	\$408,900	\$358,189	+14.2%
List Price/SqFt	\$206	\$174	+18.5%	\$206	\$174	+18.5%
Sold Price	\$430,552	\$353,472	+21.8%	\$430,552	\$353,472	+21.8%
Sold Price/SqFt	\$216	\$171	+25.9%	\$216	\$171	+25.9%
Sold Price / Orig LP	105.0%	97.8%	+7.4%	105.0%	97.8%	+7.4%
Days on Market	18	78	-77.4%	18	78	-77.4%

	Average	& Median Sales Price - Last Two Years ——Average	
	\$500,000		
hange		$\wedge$	
11.2%	\$400,000		
19.9%			
14.9%	\$300,000		
28.3%			
+7.1%	7-00,000		
91.7%		J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20 J-21	

Median	This Month			Υ	ear-to-Date	
ivieuian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$377,500	\$339,500	+11.2%	\$377,500	\$339,500	+11.2%
List Price/SqFt	\$203	\$169	+19.9%	\$203	\$169	+19.9%
Sold Price	\$385,000	\$335,000	+14.9%	\$385,000	\$335,000	+14.9%
Sold Price/SqFt	\$214	\$167	+28.3%	\$214	\$167	+28.3%
Sold Price / Orig LP	106.0%	99.0%	+7.1%	106.0%	99.0%	+7.1%
Days on Market	4	48	-91.7%	4	48	-91.7%





#### **MLS Area SWW**

## **Residential Statistics**

*	Independence Title	

### January 2021

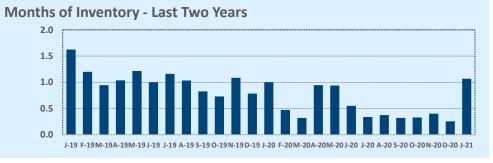
Listings		This Month		Y	ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	14	22	-36.4%	14	22	-36.4%
Condo/TH Sales	1	1		1	1	
Total Sales	15	23	-34.8%	15	23	-34.8%
New Homes Only						
Resale Only	15	23	-34.8%	15	23	-34.8%
Sales Volume	\$8,956,344	\$12,487,200	-28.3%	\$8,956,344	\$12,487,200	-28.3%
New Listings	35	40	-12.5%	35	40	-12.5%
Pending	21	34	-38.2%	21	34	-38.2%
Withdrawn	2	2		2	2	
Expired		1			1	
Months of Inventory	1.1	1.0	+6.7%	N/A	N/A	

Duice Denge	i nis iviontn		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999		1	56		1	56
\$250,000- \$299,999		1	9		1	9
\$300,000- \$349,999	1			1		
\$350,000- \$399,999	1			1		
\$400,000- \$449,999	1			1		
\$450,000- \$499,999	6	2	3	6	2	3
\$500,000- \$549,999	2	4	2	2	4	2
\$550,000- \$599,999	7	2	6	7	2	6
\$600,000- \$699,999	9	3	3	9	3	3
\$700,000- \$799,999	3	1	3	3	1	3
\$800,000- \$899,999	2			2		
\$900,000- \$999,999	1			1		
\$1M - \$1.99M	2	1	10	2	1	10
\$2M - \$2.99M						
\$3M+						
Totals	35	15	7	35	15	7

Аманада		This Month		Y	'ear-to-Date	
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$556,483	\$548,803	+1.4%	\$556,483	\$548,803	+1.4%
List Price/SqFt	\$240	\$209	+15.0%	\$240	\$209	+15.0%
Sold Price	\$597,090	\$542,922	+10.0%	\$597,090	\$542,922	+10.0%
Sold Price/SqFt	\$258	\$207	+24.7%	\$258	\$207	+24.7%
Sold Price / Orig LP	106.3%	97.7%	+8.8%	106.3%	97.7%	+8.8%
Days on Market	7	28	-73.2%	7	28	-73.2%

Median	This Month		Year-to-Date			
iviediali	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$499,000	\$509,000	-2.0%	\$499,000	\$509,000	-2.0%
List Price/SqFt	\$226	\$201	+12.4%	\$226	\$201	+12.4%
Sold Price	\$545,000	\$514,000	+6.0%	\$545,000	\$514,000	+6.0%
Sold Price/SqFt	\$252	\$201	+25.1%	\$252	\$201	+25.1%
Sold Price / Orig LP	109.0%	99.0%	+10.1%	109.0%	99.0%	+10.1%
Days on Market	3	19	-84.2%	3	19	-84.2%







#### **MLS Area TCT**

### **Residential Statistics**

N.	
	Indonandanaa Litla
	Independence Title

# January 2021

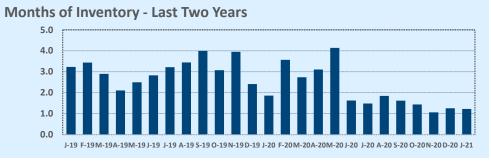
Lietinge		This Month		Year-to-Date		
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	22	29	-24.1%	22	29	-24.1%
Condo/TH Sales						
Total Sales	22	29	-24.1%	22	29	-24.1%
New Homes Only	2	1	+100.0%	2	1	+100.0%
Resale Only	20	28	-28.6%	20	28	-28.6%
Sales Volume	\$5,174,106	\$5,550,365	-6.8%	\$5,174,106	\$5,550,365	-6.8%
New Listings	22	23	-4.3%	22	23	-4.3%
Pending	12	31	-61.3%	12	31	-61.3%
Withdrawn	1	9	-88.9%	1	9	-88.9%
Expired	3	4	-25.0%	3	4	-25.0%
Months of Inventory	1.2	1.9	-34.1%	N/A	N/A	

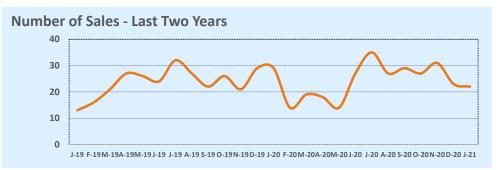
Drice Bange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1	1	18	1	1	18	
\$150,000- \$199,999	5	7	42	5	7	42	
\$200,000- \$249,999	7	6	30	7	6	30	
\$250,000- \$299,999	6	5	54	6	5	54	
\$300,000- \$349,999	1	1	5	1	1	5	
\$350,000- \$399,999	2	2	2	2	2	2	
\$400,000- \$449,999							
\$450,000- \$499,999							
\$500,000- \$549,999							
\$550,000- \$599,999							
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	22	22	35	22	22	35	

Average		This Month		Y	'ear-to-Date	
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$238,605	\$198,324	+20.3%	\$238,605	\$198,324	+20.3%
List Price/SqFt	\$152	\$124	+22.3%	\$152	\$124	+22.3%
Sold Price	\$235,187	\$191,392	+22.9%	\$235,187	\$191,392	+22.9%
Sold Price/SqFt	\$149	\$120	+24.6%	\$149	\$120	+24.6%
Sold Price / Orig LP	97.0%	94.0%	+3.2%	97.0%	94.0%	+3.2%
Days on Market	35	33	+7.4%	35	33	+7.4%

Median This Month		Year-to-Date				
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$224,650	\$209,535	+7.2%	\$224,650	\$209,535	+7.2%
List Price/SqFt	\$148	\$131	+13.1%	\$148	\$131	+13.1%
Sold Price	\$230,650	\$206,665	+11.6%	\$230,650	\$206,665	+11.6%
Sold Price/SqFt	\$150	\$129	+16.3%	\$150	\$129	+16.3%
Sold Price / Orig LP	98.5%	98.0%	+0.5%	98.5%	98.0%	+0.5%
Days on Market	15	22	-34.1%	15	22	-34.1%







#### **MLS Area UT**

### **Residential Statistics**

Independence Title
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## January 2021

Average -Median

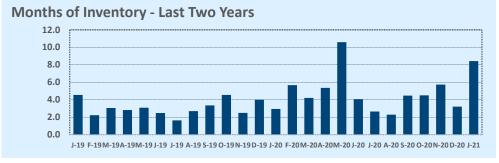
Lietings	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	1	5	-80.0%	1	5	-80.0%	
Condo/TH Sales	6	11	-45.5%	6	11	-45.5%	
Total Sales	7	16	-56.3%	7	16	-56.3%	
New Homes Only							
Resale Only	7	16	-56.3%	7	16	-56.3%	
Sales Volume	\$2,734,328	\$6,666,500	-59.0%	\$2,734,328	\$6,666,500	-59.0%	
New Listings	22	30	-26.7%	22	30	-26.7%	
Pending	4	13	-69.2%	4	13	-69.2%	
Withdrawn	6	5	+20.0%	6	5	+20.0%	
Expired	2			2			
Months of Inventory	8.4	2.9	+186.9%	N/A	N/A		

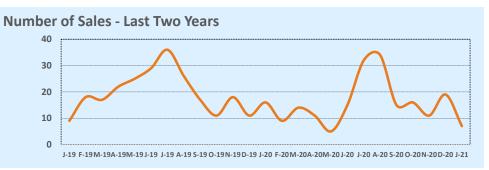
Drice Bange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999	2			2			
\$200,000- \$249,999	1			1			
\$250,000- \$299,999	3	1	87	3	1	87	
\$300,000- \$349,999	5	2	127	5	2	127	
\$350,000- \$399,999	2	2	76	2	2	76	
\$400,000- \$449,999	5	1		5	1		
\$450,000- \$499,999	1			1			
\$500,000- \$549,999	2			2			
\$550,000- \$599,999							
\$600,000- \$699,999	1	1	18	1	1	18	
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	22	7	73	22	7	73	

Амакада	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$400,571	\$433,823	-7.7%	\$400,571	\$433,823	-7.7%
List Price/SqFt	\$343	\$369	-7.1%	\$343	\$369	-7.1%
Sold Price	\$390,618	\$416,656	-6.2%	\$390,618	\$416,656	-6.2%
Sold Price/SqFt	\$335	\$357	-6.2%	\$335	\$357	-6.2%
Sold Price / Orig LP	96.2%	94.9%	+1.4%	96.2%	94.9%	+1.4%
Days on Market	73	61	+19.3%	73	61	+19.3%

	Average	& Median Sales Price - Last Two Years Average	
	\$700,000	——Median	
	\$700,000		
inge	4	$\wedge$	
.5%	\$500,000		
2%			>
).5%	\$300,000		
7%		٧	
.2%	\$100,000		
6.4%		J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20J-20 J-20 A-20 S-20 O-20N-20D-20	J-21

Median	This Month			Year-to-Date		
iviedian	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$375,000	\$352,000	+6.5%	\$375,000	\$352,000	+6.5%
List Price/SqFt	\$351	\$355	-1.2%	\$351	\$355	-1.2%
Sold Price	\$367,500	\$332,500	+10.5%	\$367,500	\$332,500	+10.5%
Sold Price/SqFt	\$342	\$344	-0.7%	\$342	\$344	-0.7%
Sold Price / Orig LP	98.0%	95.0%	+3.2%	98.0%	95.0%	+3.2%
Days on Market	83	28	+196.4%	83	28	+196.4%





#### **MLS Area W**

## **Residential Statistics**

🙀 Independence Title	)
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## January 2021

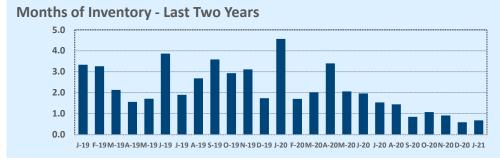
Lietinge	This Month			Year-to-Date			
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change	
Single Family Sales	27	15	+80.0%	27	15	+80.0%	
Condo/TH Sales		3			3		
Total Sales	27	18	+50.0%	27	18	+50.0%	
New Homes Only	1	1		1	1		
Resale Only	26	17	+52.9%	26	17	+52.9%	
Sales Volume	\$22,798,400	\$9,361,861	+143.5%	\$22,798,400	\$9,361,861	+143.5%	
New Listings	34	47	-27.7%	34	47	-27.7%	
Pending	18	38	-52.6%	18	38	-52.6%	
Withdrawn	2	7	-71.4%	2	7	-71.4%	
Expired	1	5	-80.0%	1	5	-80.0%	
Months of Inventory	0.7	4.6	-85.0%	N/A	N/A		

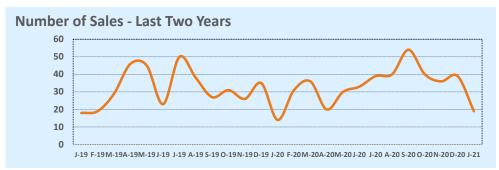
Price Range		This Month			Year-to-Date			
	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under	2			2				
\$150,000- \$199,999								
\$200,000- \$249,999	1			1				
\$250,000- \$299,999	2			2				
\$300,000- \$349,999								
\$350,000- \$399,999								
\$400,000- \$449,999	1			1				
\$450,000- \$499,999	2	1	2	2	1	2		
\$500,000- \$549,999		1	9		1	9		
\$550,000- \$599,999	2	3	6	2	3	6		
\$600,000- \$699,999	2	2	4	2	2	4		
\$700,000- \$799,999	3	4	98	3	4	98		
\$800,000- \$899,999		1	19		1	19		
\$900,000- \$999,999								
\$1M - \$1.99M	2	5	32	2	5	32		
\$2M - \$2.99M		1	6		1	6		
\$3M+	3	1	9	3	1	9		
Totals	20	19	30	20	19	30		

Амакада	This Month			Year-to-Date		
Average	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$834,977	\$538,419	+55.1%	\$834,977	\$538,419	+55.1%
List Price/SqFt	\$259	\$202	+28.3%	\$259	\$202	+28.3%
Sold Price	\$844,385	\$520,103	+62.3%	\$844,385	\$520,103	+62.3%
Sold Price/SqFt	\$262	\$195	+34.2%	\$262	\$195	+34.2%
Sold Price / Orig LP	100.8%	94.2%	+7.0%	100.8%	94.2%	+7.0%
Days on Market	30	57	-46.7%	30	57	-46.7%

.,,0	Average \$1,300,000	& Median Sales Price - Last Two Years	Average ——Median
nge	<b>\$1,300,000</b>		
.9%			$\wedge \wedge -$
.5%	\$800,000		
.4%			$\sim\sim$
.2%			
5%	\$300,000		
.0%		J-19 F-19M-19A-19M-19 J-19 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-2	20 J-20 J-20 A-20 S-20 O-20 N-20 D-20 J-21

Median	This Month			Year-to-Date		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$749,800	\$543,903	+37.9%	\$749,800	\$543,903	+37.9%
List Price/SqFt	\$304	\$199	+52.5%	\$304	\$199	+52.5%
Sold Price	\$750,000	\$512,315	+46.4%	\$750,000	\$512,315	+46.4%
Sold Price/SqFt	\$304	\$191	+59.2%	\$304	\$191	+59.2%
Sold Price / Orig LP	100.0%	98.5%	+1.5%	100.0%	98.5%	+1.5%
Days on Market	9	45	-80.0%	9	45	-80.0%





#### **MLS Area WE**

## **Residential Statistics**

New

**Price Range** 

\$149,999 or under

### January 2021

DOM

Year-to-Date

Sales

Lietings		This Month		Y	ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	2	2		2	2	
Condo/TH Sales						
Total Sales	2	2		2	2	
New Homes Only						
Resale Only	2	2		2	2	
Sales Volume	\$549,000	\$188,000	+192.0%	\$549,000	\$188,000	+192.0%
New Listings	4	2	+100.0%	4	2	+100.0%
Pending	6	3	+100.0%	6	3	+100.0%
Withdrawn	1			1		
Expired	1			1		
Months of Inventory	4.0	7.5	-46.7%	N/A	N/A	

\$150,000-\$199,999		T	5/		1	5/
\$200,000- \$249,999						
\$250,000- \$299,999	1			1		
\$300,000- \$349,999	1			1		
\$350,000- \$399,999		1	5		1	5
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999	1			1		
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	4	2	31	4	2	31

**This Month** 

Sales

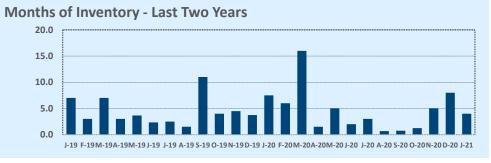
DOM

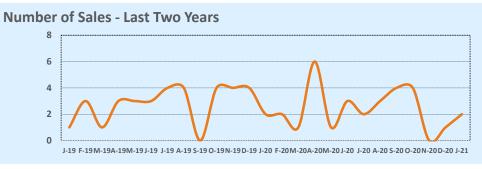
New

Average	This Month			Y	'ear-to-Date	te	
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$268,000	\$112,500	+138.2%	\$268,000	\$112,500	+138.2%	
List Price/SqFt	\$178	\$85	+109.2%	\$178	\$85	+109.2%	
Sold Price	\$274,500	\$94,000	+192.0%	\$274,500	\$94,000	+192.0%	
Sold Price/SqFt	\$182	\$70	+160.3%	\$182	\$70	+160.3%	
Sold Price / Orig LP	97.5%	81.0%	+20.4%	97.5%	81.0%	+20.4%	
Days on Market	31	56	-44.1%	31	56	-44.1%	

Median		This Month		Υ		
Median	Jan 2021	Jan 2020	Change	2021	2020	Change
List Price	\$268,000	\$112,500	+138.2%	\$268,000	\$112,500	+138.2%
List Price/SqFt	\$178	\$85	+109.2%	\$178	\$85	+109.2%
Sold Price	\$274,500	\$94,000	+192.0%	\$274,500	\$94,000	+192.0%
Sold Price/SqFt	\$182	\$70	+160.3%	\$182	\$70	+160.3%
Sold Price / Orig LP	97.5%	81.0%	+20.4%	97.5%	81.0%	+20.4%
Days on Market	31	56	-44.1%	31	56	-44.1%







#### **MLS Area WW**

Median

List Price

Sold Price

List Price/SqFt

Sold Price/SqFt

Days on Market

Sold Price / Orig LP

## **Residential Statistics**

*	Independence Title	)

### January 2021

Listings		This Month		Υ	ear-to-Date	
Listings	Jan 2021	Jan 2020	Change	2021	2020	Change
Single Family Sales	6	2	+200.0%	6	2	+200.0%
Condo/TH Sales						
Total Sales	6	2	+200.0%	6	2	+200.0%
New Homes Only						
Resale Only	6	2	+200.0%	6	2	+200.0%
Sales Volume	\$1,667,900	\$593,000	+181.3%	\$1,667,900	\$593,000	+181.3%
New Listings	10	2	+400.0%	10	2	+400.0%
Pending	7	2	+250.0%	7	2	+250.0%
Withdrawn						
Expired		2			2	
Months of Inventory	0.8	5.5	-84.8%	N/A	N/A	

Duice Denge		This Month		Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	1	5	2	1	5
\$150,000- \$199,999	2			2		
\$200,000- \$249,999		2	6		2	6
\$250,000- \$299,999	3			3		
\$300,000- \$349,999	1	1	38	1	1	38
\$350,000- \$399,999	1	1	50	1	1	50
\$400,000- \$449,999		1	27		1	27
\$450,000- \$499,999	1			1		
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	10	6	22	10	6	22

Average	This Month			Y	ear-to-Date	r-to-Date	
Average	Jan 2021	Jan 2020	Change	2021	2020	Change	
List Price	\$279,283	\$294,450	-5.2%	\$279,283	\$294,450	-5.2%	
List Price/SqFt	\$147	\$175	-16.2%	\$147	\$175	-16.2%	
Sold Price	\$277,983	\$296,500	-6.2%	\$277,983	\$296,500	-6.2%	
Sold Price/SqFt	\$151	\$177	-15.0%	\$151	\$177	-15.0%	
Sold Price / Orig LP	101.0%	96.0%	+5.2%	101.0%	96.0%	+5.2%	
Days on Market	22	48	-54.5%	22	48	-54.5%	

Change

-8.5%

-15.2%

-8.1%

-20.7%

+2.6%

-62.5%

2021

\$269,450

\$149

\$272,450

\$140

98.5%

18

**This Month** 

Jan 2020

\$294,450

\$175

\$296,500

\$177

96.0%

Jan 2021

\$269,450

\$149

\$272,450

\$140

98.5%

18

\$1,000,0		'ear-to-Date	Υ
e	Change	2020	
	-8.5%	\$294,450	
\$500,0	-15.2%	\$175	
	-8.1%	\$296,500	
6	-20.7%	\$177	
S .	+2.6%	96.0%	
6	-62.5%	48	



