

# Greater Austin Area MLS Statistics

## March 2021

### MLS Areas

 Independence Title

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# INDEPENDENCE TITLE MLS STATISTICS

## How to Use

### OVERVIEW

Our statistics are based solely on data from the Austin Board of Realtors MLS and therefore will not include all possible sales in the greater Austin area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to members of the Austin Board of Realtors.

### Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.  
Example: 1,3,6,7,9 6 is the median. (The average is 5.2)  
Example: 1,3,4,6,8,9 The median is the average of 4 and 6,  $4+6 / 2 = 5$ . (The average is 5.17)
- The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

### Months of Inventory

- The months of inventory statistic answers the question: "If we kept selling the current active listings at the same rate we sold them in the previous month, how many months would it be until all the listings were sold?" For example, if there are 50 properties currently for sale in a certain area and last month there were 10 sales in that area, we can say the area has 5 months of inventory (50 active listings divided by 10 sold equals 5).
- While there is no universal standard for calculating months of inventory, the most common way is to take a snapshot of the number of active listings on a certain day each month and use that as the figure for dividing. Independence Title uses the number of active listings on the 15<sup>th</sup> day of each month divided by the total sales for that month.
- The months of inventory statistic is often used to determine if the local market is a seller's or buyer's market, and though it can be helpful for this purpose, it's important to look at the recent trend over the past months to get the most accurate picture of inventory in your area. For example, four months of inventory would generally be considered a sign of a seller's market, but if the trend line shows the figure rapidly increasing over the last several months, that could be an early sign of an oversupply. Conversely, a recent, significant decrease in months of inventory for a given area may be a sign that area is becoming "hot" for sellers, even if the current figure is higher than what would normally be considered a "seller's market."

### Sample Size

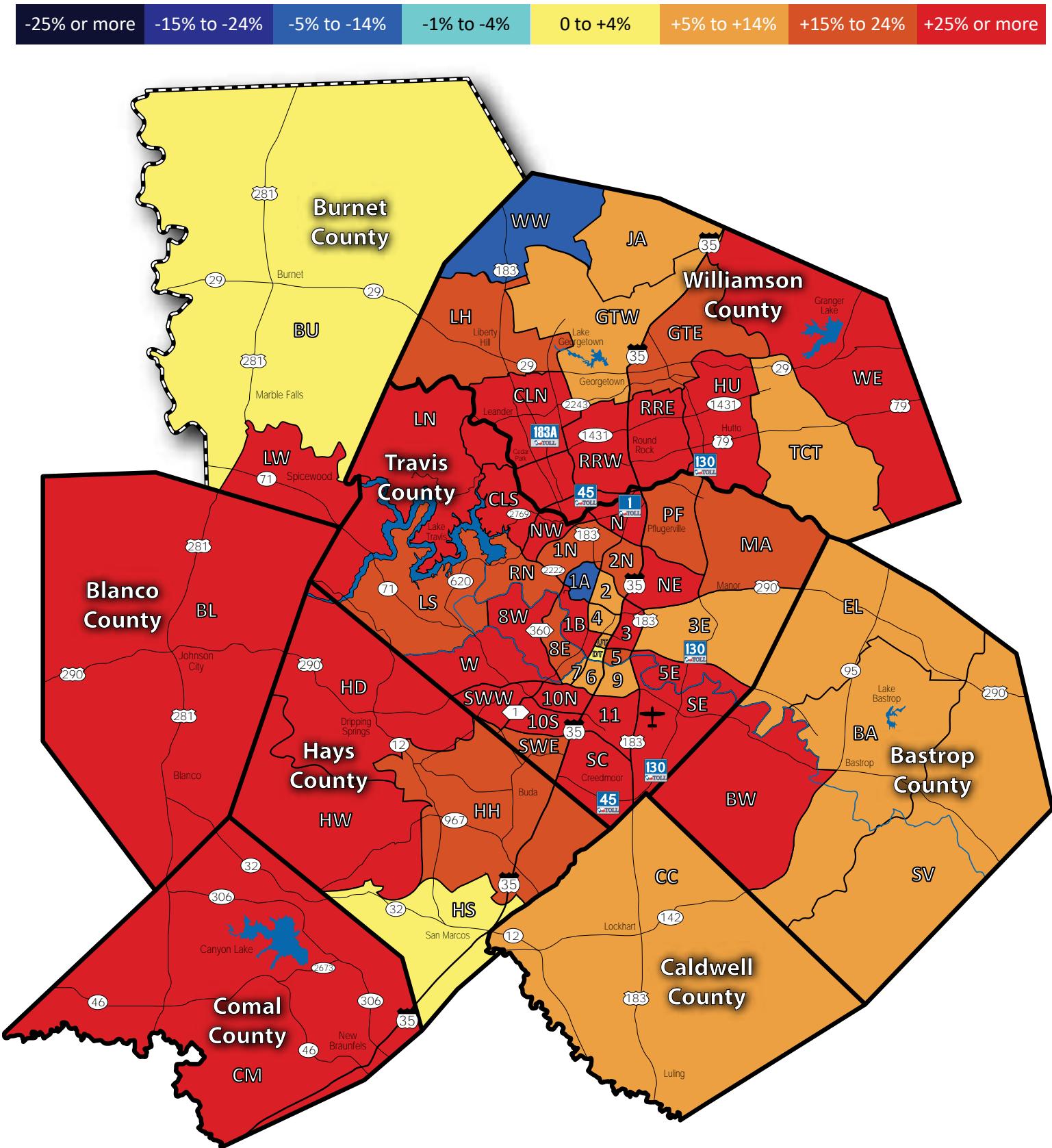
The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

### Zip Code Statistics vs MLS Areas

Independence Title publishes statistics both by MLS area and zip code. Both are useful in different circumstances, but keep in mind that MLS areas are created by the Board for consistency in both home value and area of town, whereas zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# Median Sales Price Heat Map

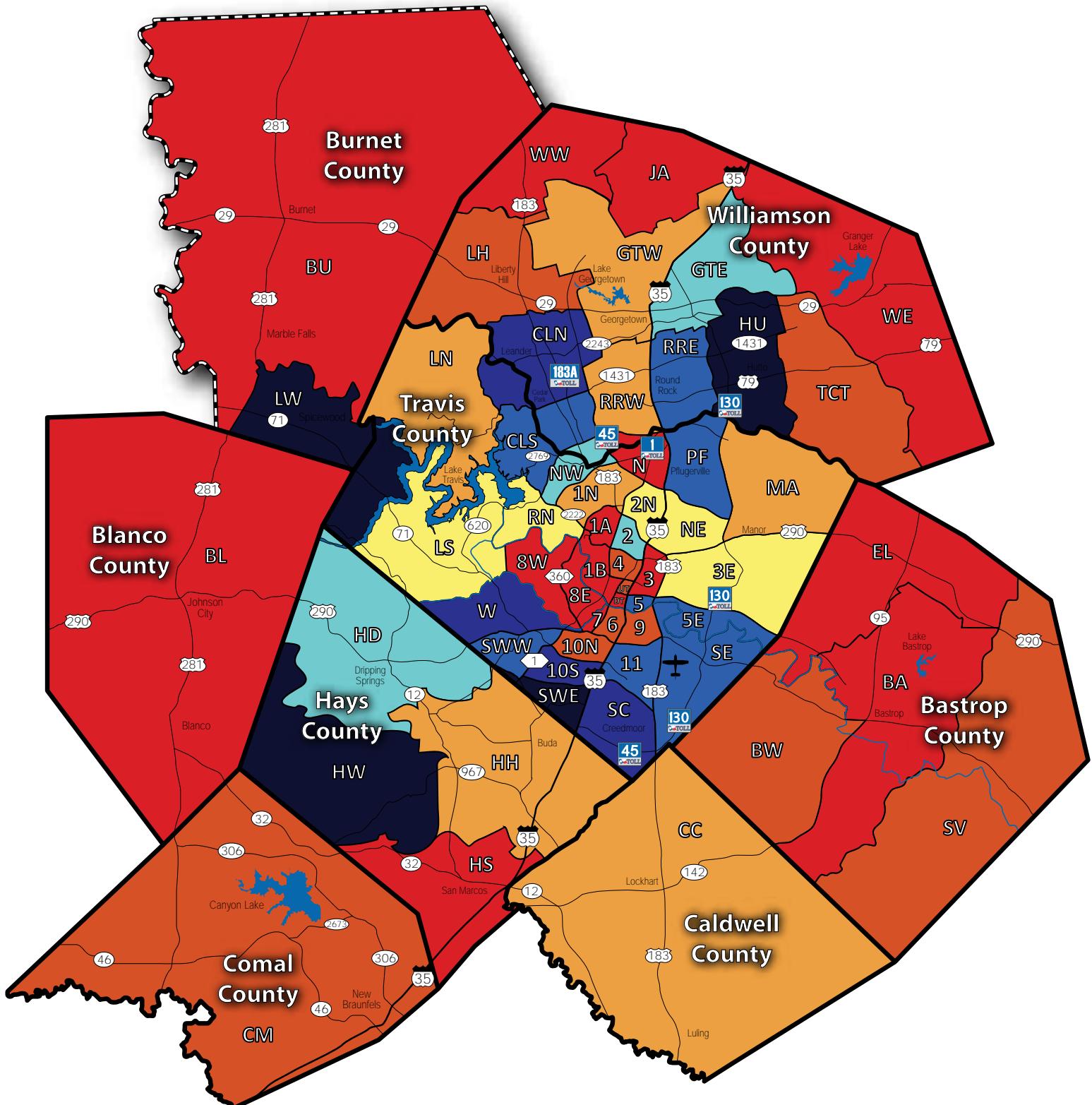
2021 YTD compared to 2020 YTD - March 2021 Update



# Number of Sales Heat Map

2021 YTD compared to 2020 YTD - March 2021 Update

-25% or more	-15% to -24%	-5% to -14%	-1% to -4%	0 to +4%	+5% to +14%	+15% to 24%	+25% or more
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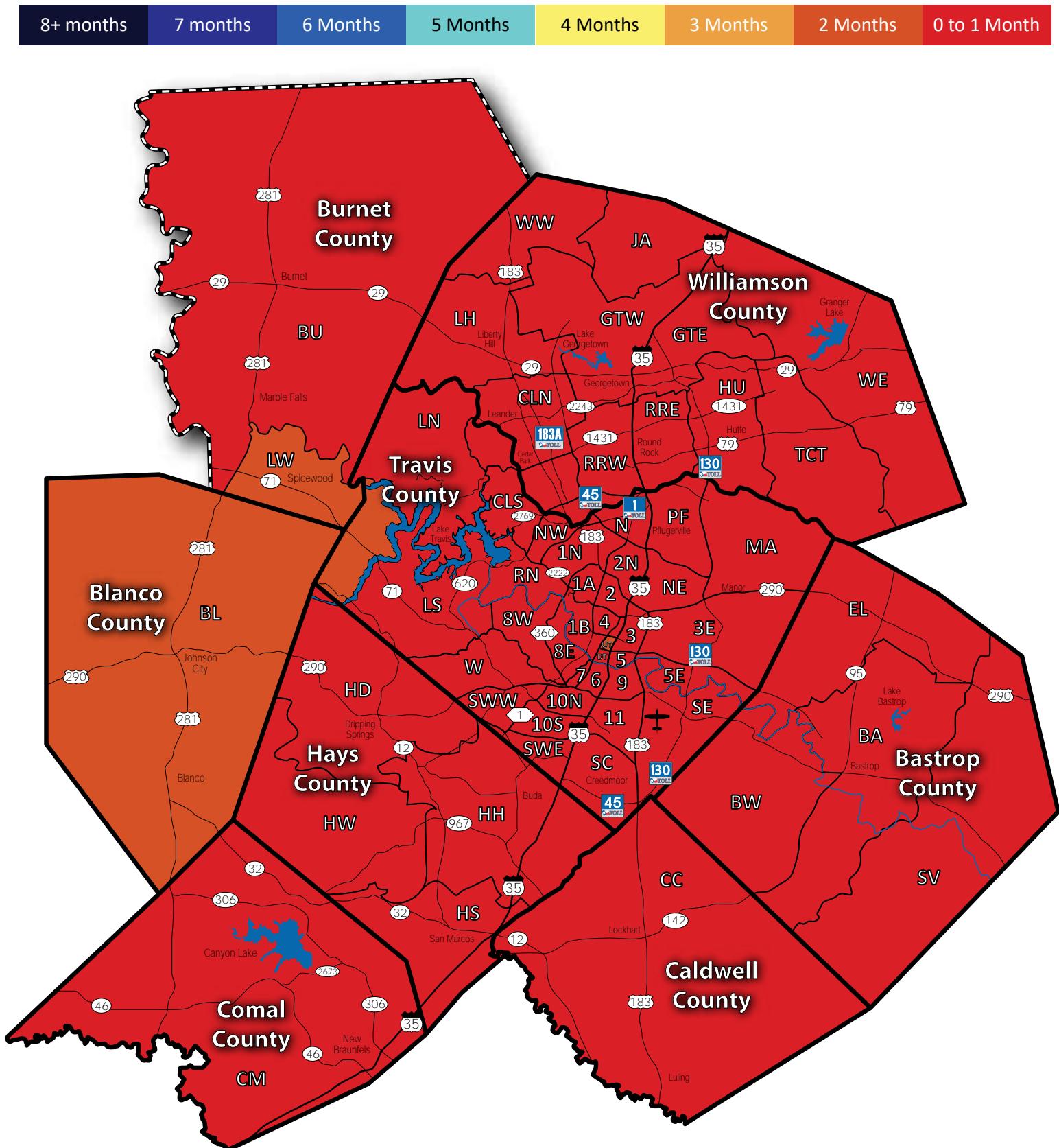
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# Months of Inventory Heat Map

March 2021



## Greater Austin Area

## Residential Statistics

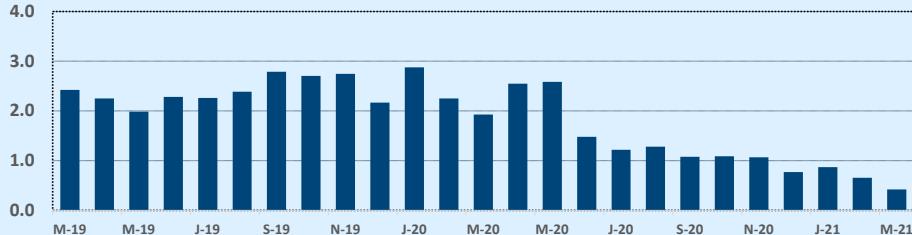
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	3,217	3,097	+3.9%	7,626	7,611	+0.2%
Condo/TH Sales	477	314	+51.9%	1,137	804	+41.4%
Total Sales	3,694	3,411	+8.3%	8,763	8,415	+4.1%
New Homes Only	355	444	-20.0%	922	1,122	-17.8%
Resale Only	3,339	2,967	+12.5%	7,841	7,293	+7.5%
Sales Volume	\$2,011,243,249	\$1,383,599,982	+45.4%	\$4,419,238,049	\$3,278,961,476	+34.8%
New Listings	4,506	4,678	-3.7%	10,381	11,979	-13.3%
Pending	3,121	3,167	-1.5%	4,410	9,548	-53.8%
Withdrawn	214	372	-42.5%	612	965	-36.6%
Expired	76	231	-67.1%	243	657	-63.0%
Months of Inventory	0.4	1.9	-78.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$517,162	\$410,633	+25.9%	\$486,689	\$395,759	+23.0%
List Price/SqFt	\$245	\$197	+23.9%	\$236	\$194	+21.7%
Sold Price	\$544,462	\$405,629	+34.2%	\$504,307	\$389,657	+29.4%
Sold Price/SqFt	\$258	\$195	+23.9%	\$245	\$191	+27.9%
Sold Price / Orig LP	107.1%	98.2%	+23.9%	104.8%	97.4%	+7.5%
Days on Market	26	53	-51.0%	29	59	-50.9%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$385,000	\$329,000	+17.0%	\$369,000	\$319,990	+15.3%
List Price/SqFt	\$194	\$163	+18.8%	\$190	\$163	+16.9%
Sold Price	\$420,000	\$325,450	+29.1%	\$390,000	\$316,065	+23.4%
Sold Price/SqFt	\$211	\$162	+30.3%	\$201	\$160	+25.5%
Sold Price / Orig LP	104.0%	99.0%	+5.1%	102.0%	99.0%	+3.0%
Days on Market	5	17	-70.6%	6	27	-77.8%

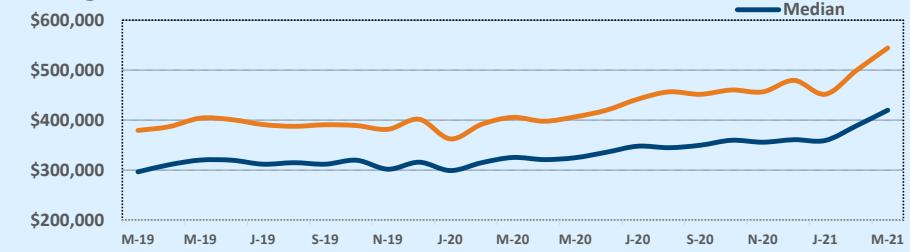
### Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	42	62	43	149	166	40
\$150,000- \$199,999	121	110	35	308	300	31
\$200,000- \$249,999	262	268	27	750	789	25
\$250,000- \$299,999	514	444	28	1,536	1,221	27
\$300,000- \$349,999	561	396	19	1,289	1,049	24
\$350,000- \$399,999	536	414	17	1,198	987	25
\$400,000- \$449,999	376	354	21	872	783	26
\$450,000- \$499,999	395	276	19	817	664	25
\$500,000- \$549,999	210	230	22	478	498	24
\$550,000- \$599,999	290	182	23	551	392	28
\$600,000- \$699,999	351	270	24	712	586	30
\$700,000- \$799,999	244	206	24	449	383	32
\$800,000- \$899,999	154	115	31	325	224	35
\$900,000- \$999,999	105	80	25	201	158	30
\$1M - \$1.99M	258	232	42	570	446	44
\$2M - \$2.99M	54	23	82	98	63	72
\$3M+	33	32	149	78	54	131
Totals	4,506	3,694	26	10,381	8,763	29

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years

### Number of Sales - Last Two Years



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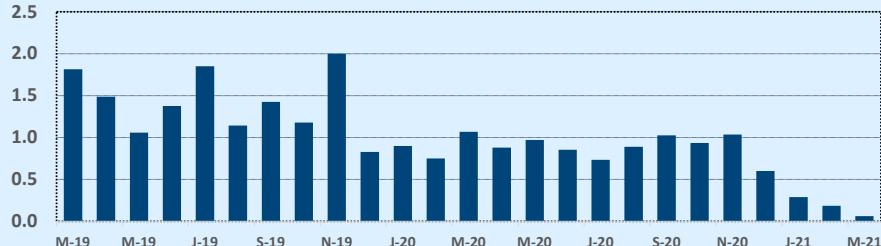
## MLS Area 1A

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	16	17	-5.9%	49	41	+19.5%
Condo/TH Sales	17	12	+41.7%	49	36	+36.1%
Total Sales	33	29	+13.8%	98	77	+27.3%
New Homes Only	--	1	--	2	--	
Resale Only	33	28	+17.9%	98	75	+30.7%
Sales Volume	\$23,090,248	\$21,145,203	+9.2%	\$69,998,736	\$48,216,637	+45.2%
New Listings	49	45	+8.9%	92	105	-12.4%
Pending	31	31	--	31	82	-62.2%
Withdrawn	1	1	--	3	4	-25.0%
Expired	--	1	--	1	3	-66.7%
Months of Inventory	0.1	1.1	-94.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$656,697	\$721,314	-9.0%	\$686,456	\$627,485	+9.4%
List Price/SqFt	\$320	\$305	+5.0%	\$314	\$281	+11.7%
Sold Price	\$699,704	\$729,145	-4.0%	\$714,273	\$626,190	+14.1%
Sold Price/SqFt	\$341	\$309	+10.5%	\$326	\$280	+16.4%
Sold Price / Orig LP	105.7%	100.6%	+5.1%	102.3%	98.1%	+4.2%
Days on Market	26	17	+51.0%	24	38	-35.8%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$625,000	\$730,000	-14.4%	\$596,900	\$650,000	-8.2%
List Price/SqFt	\$301	\$303	-0.5%	\$301	\$275	+9.5%
Sold Price	\$605,000	\$750,000	-19.3%	\$586,525	\$648,000	-9.5%
Sold Price/SqFt	\$323	\$303	+6.7%	\$309	\$275	+12.4%
Sold Price / Orig LP	104.0%	100.0%	+4.0%	100.5%	99.0%	+1.5%
Days on Market	5	4	+25.0%	7	7	--

## Months of Inventory - Last Two Years



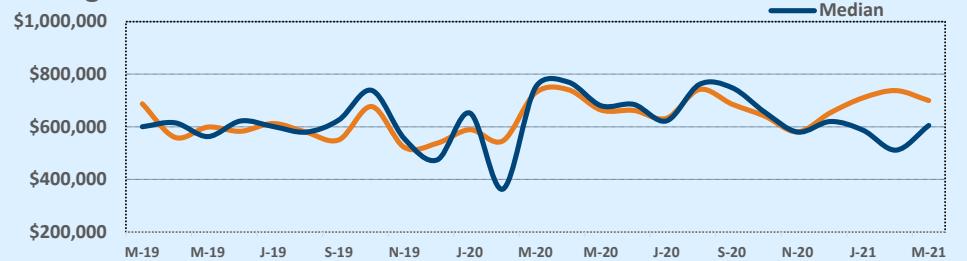
## Residential Statistics

## Independence Title

## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	188	--	1	188
\$150,000- \$199,999	4	1	12	7	4	27
\$200,000- \$249,999	6	2	8	11	6	15
\$250,000- \$299,999	4	3	14	9	11	12
\$300,000- \$349,999	9	3	22	10	6	26
\$350,000- \$399,999	1	2	5	3	8	27
\$400,000- \$449,999	1	--	--	3	1	9
\$450,000- \$499,999	2	2	19	3	5	14
\$500,000- \$549,999	--	1	67	--	5	68
\$550,000- \$599,999	--	1	32	1	3	30
\$600,000- \$699,999	4	2	29	7	7	34
\$700,000- \$799,999	2	3	7	4	9	17
\$800,000- \$899,999	3	3	51	9	5	32
\$900,000- \$999,999	1	2	4	3	6	4
\$1M - \$1.99M	11	7	22	21	18	21
\$2M - \$2.99M	1	--	--	1	3	6
\$3M+	--	--	--	--	--	--
Totals	49	33	26	92	98	24

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 1B

## Residential Statistics

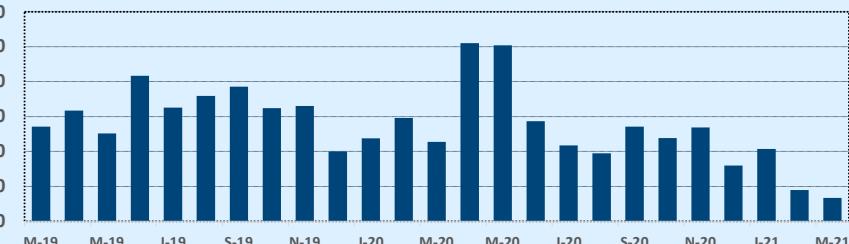
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	30	27	+11.1%	70	59	+18.6%
Condo/TH Sales	21	9	+133.3%	48	25	+92.0%
Total Sales	51	36	+41.7%	118	84	+40.5%
New Homes Only	4	3	+33.3%	8	5	+60.0%
Resale Only	47	33	+42.4%	110	79	+39.2%
Sales Volume	\$64,931,703	\$40,141,600	+61.8%	\$138,650,700	\$84,137,850	+64.8%
New Listings	50	72	-30.6%	120	164	-26.8%
Pending	30	27	+11.1%	36	84	-57.1%
Withdrawn	9	9	--	18	23	-21.7%
Expired	1	2	-50.0%	3	8	-62.5%
Months of Inventory	0.7	2.3	-70.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$1,266,388	\$1,123,819	+12.7%	\$1,180,274	\$1,030,212	+14.6%
List Price/SqFt	\$501	\$462	+8.4%	\$495	\$440	+12.6%
Sold Price	\$1,273,171	\$1,115,044	+14.2%	\$1,175,006	\$1,001,641	+17.3%
Sold Price/SqFt	\$510	\$459	+11.1%	\$497	\$430	+15.7%
Sold Price / Orig LP	99.9%	97.4%	+2.5%	98.4%	94.2%	+4.5%
Days on Market	61	42	+44.0%	60	60	-0.5%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$995,000	\$955,000	+4.2%	\$997,500	\$862,450	+15.7%
List Price/SqFt	\$484	\$458	+5.7%	\$476	\$435	+9.3%
Sold Price	\$1,000,000	\$1,020,000	-2.0%	\$1,040,000	\$825,000	+26.1%
Sold Price/SqFt	\$507	\$446	+13.8%	\$478	\$421	+13.6%
Sold Price / Orig LP	98.0%	99.0%	-1.0%	98.0%	95.0%	+3.2%
Days on Market	17	7	+142.9%	25	33	-24.2%

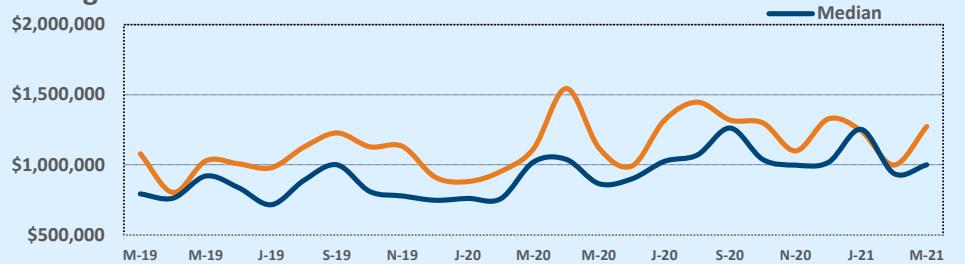
### Months of Inventory - Last Two Years



## Independence Title

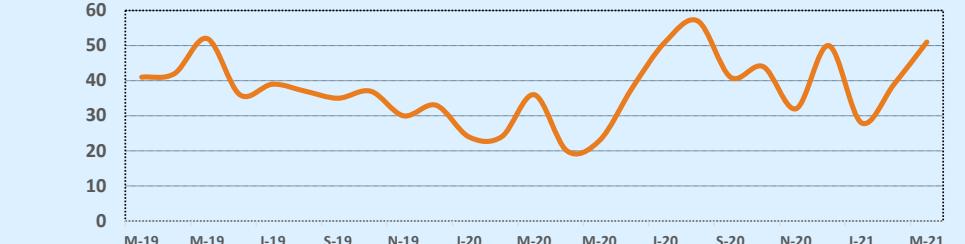
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	--	--
\$150,000- \$199,999	1	--	--	1	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	3	3	41	6	10	67
\$300,000- \$349,999	1	1	1	3	5	39
\$350,000- \$399,999	4	1	14	9	4	10
\$400,000- \$449,999	1	1	3	2	2	5
\$450,000- \$499,999	2	3	80	5	5	92
\$500,000- \$549,999	1	4	113	3	6	77
\$550,000- \$599,999	--	3	108	1	6	96
\$600,000- \$699,999	1	1	17	2	6	107
\$700,000- \$799,999	2	4	10	5	6	8
\$800,000- \$899,999	6	1	160	9	3	67
\$900,000- \$999,999	8	3	127	13	5	77
\$1M - \$1.99M	14	21	45	44	49	53
\$2M - \$2.99M	4	2	27	10	7	44
\$3M+	2	3	112	6	4	118
Totals	50	51	61	120	118	60

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years

### Number of Sales - Last Two Years



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## MLS Area 1N

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	29	29	--	78	70	+11.4%
Condo/TH Sales	5	7	-28.6%	14	15	-6.7%
Total Sales	34	36	-5.6%	92	85	+8.2%
New Homes Only	--	2	--	--	3	--
Resale Only	34	34	--	92	82	+12.2%
Sales Volume	\$23,174,304	\$17,683,662	+31.0%	\$58,422,314	\$41,201,119	+41.8%
New Listings	56	54	+3.7%	111	122	-9.0%
Pending	33	41	-19.5%	35	95	-63.2%
Withdrawn	--	1	--	2	1	+100.0%
Expired	--	--	--	--	1	--
Months of Inventory	0.4	1.0	-57.6%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$583,638	\$488,402	+19.5%	\$574,912	\$483,335	+18.9%
List Price/SqFt	\$286	\$243	+17.6%	\$286	\$247	+15.9%
Sold Price	\$681,597	\$491,213	+38.8%	\$635,025	\$484,719	+31.0%
Sold Price/SqFt	\$331	\$245	+35.3%	\$314	\$248	+26.6%
Sold Price / Orig LP	115.9%	100.3%	+15.6%	109.7%	99.6%	+10.1%
Days on Market	4	13	-71.9%	14	20	-31.2%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$532,450	\$471,935	+12.8%	\$537,450	\$462,900	+16.1%
List Price/SqFt	\$284	\$240	+18.2%	\$281	\$244	+15.1%
Sold Price	\$616,000	\$478,611	+28.7%	\$581,250	\$470,000	+23.7%
Sold Price/SqFt	\$322	\$246	+30.9%	\$308	\$247	+24.8%
Sold Price / Orig LP	116.0%	100.0%	+16.0%	109.0%	100.0%	+9.0%
Days on Market	3	4	-25.0%	4	5	-20.0%

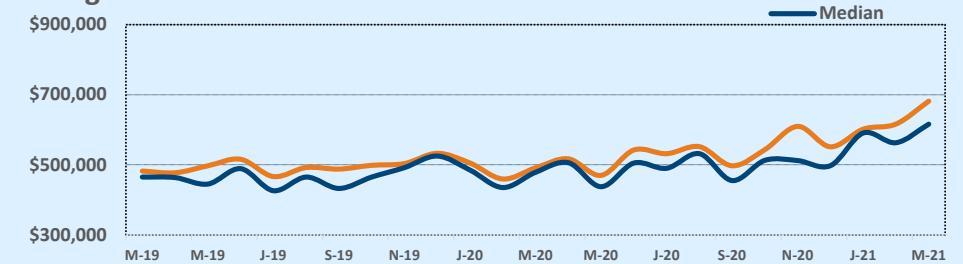
## Residential Statistics

## Independence Title

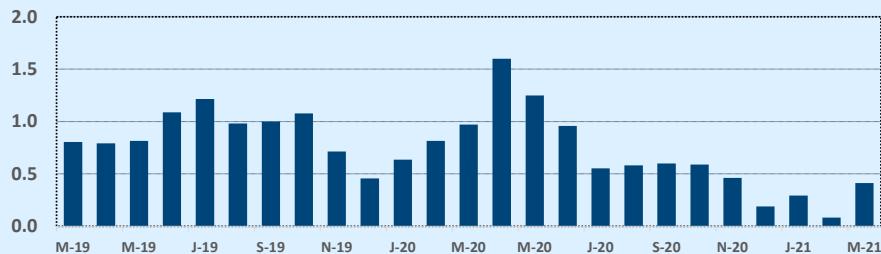
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	1	2	--	3	3	16
\$250,000- \$299,999	--	--	--	--	2	34
\$300,000- \$349,999	1	--	--	2	1	3
\$350,000- \$399,999	3	--	--	5	3	33
\$400,000- \$449,999	1	--	--	7	4	8
\$450,000- \$499,999	8	2	5	21	11	6
\$500,000- \$549,999	4	7	6	10	10	6
\$550,000- \$599,999	8	5	5	13	14	14
\$600,000- \$699,999	6	6	3	13	12	16
\$700,000- \$799,999	9	3	3	11	13	27
\$800,000- \$899,999	5	2	2	12	8	4
\$900,000- \$999,999	6	2	4	8	5	18
\$1M - \$1.99M	3	5	3	4	6	3
\$2M - \$2.99M	1	--	--	1	--	--
\$3M+	--	--	--	1	--	--
Totals	56	34	4	111	92	14

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 2

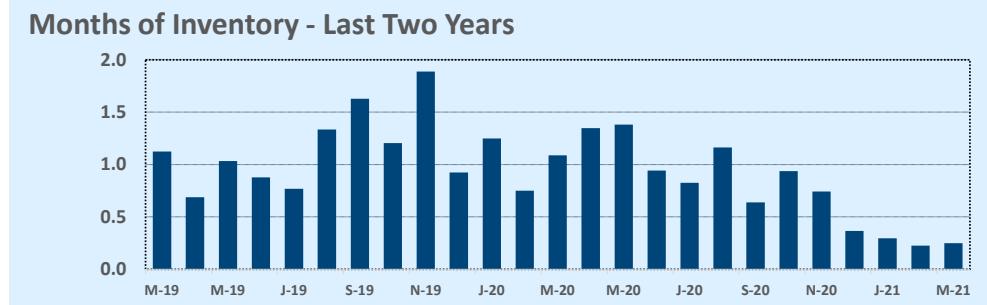
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	22	35	-37.1%	76	89	-14.6%
Condo/TH Sales	14	10	+40.0%	41	32	+28.1%
Total Sales	36	45	-20.0%	117	121	-3.3%
New Homes Only	6	3	+100.0%	17	18	-5.6%
Resale Only	30	42	-28.6%	100	103	-2.9%
Sales Volume	\$19,079,653	\$20,163,982	-5.4%	\$62,113,883	\$60,025,382	+3.5%
New Listings	48	79	-39.2%	115	169	-32.0%
Pending	33	52	-36.5%	37	138	-73.2%
Withdrawn	1	3	-66.7%	4	8	-50.0%
Expired	2	3	-33.3%	2	6	-66.7%
Months of Inventory	0.3	1.1	-77.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$495,158	\$444,113	+11.5%	\$510,507	\$495,597	+3.0%
List Price/SqFt	\$381	\$324	+17.5%	\$356	\$332	+7.2%
Sold Price	\$529,990	\$448,088	+18.3%	\$530,888	\$496,078	+7.0%
Sold Price/SqFt	\$404	\$329	+22.9%	\$370	\$333	+11.2%
Sold Price / Orig LP	105.9%	100.0%	+5.8%	103.3%	98.9%	+4.4%
Days on Market	11	28	-60.2%	23	37	-37.5%

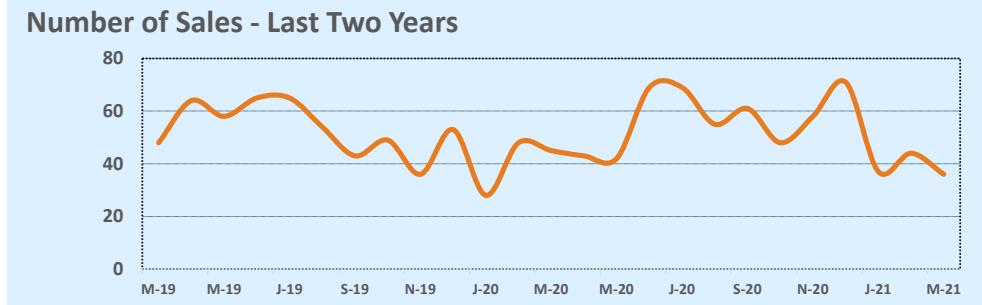
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$507,500	\$449,807	+12.8%	\$499,500	\$464,900	+7.4%
List Price/SqFt	\$370	\$320	+15.5%	\$349	\$330	+5.8%
Sold Price	\$514,000	\$442,500	+16.2%	\$520,000	\$465,000	+11.8%
Sold Price/SqFt	\$396	\$323	+22.7%	\$359	\$328	+9.6%
Sold Price / Orig LP	102.0%	100.0%	+2.0%	100.0%	99.0%	+1.0%
Days on Market	4	6	-33.3%	5	9	-44.4%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	3	4	6	11	9	20
\$200,000- \$249,999	5	3	29	15	16	18
\$250,000- \$299,999	2	1	54	2	3	60
\$300,000- \$349,999	--	--	--	3	2	32
\$350,000- \$399,999	1	4	3	5	7	37
\$400,000- \$449,999	5	2	11	7	5	5
\$450,000- \$499,999	7	1	5	19	10	23
\$500,000- \$549,999	7	6	3	14	13	5
\$550,000- \$599,999	2	2	3	5	7	7
\$600,000- \$699,999	5	5	5	15	21	30
\$700,000- \$799,999	6	5	26	7	12	41
\$800,000- \$899,999	4	2	8	6	6	27
\$900,000- \$999,999	1	--	--	2	1	4
\$1M - \$1.99M	--	1	7	4	5	16
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	48	36	11	115	117	23

### Average & Median Sales Price - Last Two Years



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## MLS Area 2N

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	20	24	-16.7%	57	60	-5.0%
Condo/TH Sales	3	5	-40.0%	21	17	+23.5%
Total Sales	23	29	-20.7%	78	77	+1.3%
New Homes Only	--	--	--	--	--	--
Resale Only	23	29	-20.7%	78	77	+1.3%
Sales Volume	\$9,524,000	\$9,882,869	-3.6%	\$28,894,864	\$24,569,055	+17.6%
New Listings	38	43	-11.6%	94	99	-5.1%
Pending	26	36	-27.8%	33	89	-62.9%
Withdrawn	2	3	-33.3%	4	6	-33.3%
Expired	--	1	--	3	3	--
Months of Inventory	0.3	0.9	-64.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$369,957	\$335,383	+10.3%	\$347,822	\$318,368	+9.3%
List Price/SqFt	\$275	\$224	+22.8%	\$263	\$215	+22.2%
Sold Price	\$414,087	\$340,789	+21.5%	\$370,447	\$319,079	+16.1%
Sold Price/SqFt	\$308	\$227	+35.5%	\$280	\$216	+29.4%
Sold Price / Orig LP	111.3%	101.5%	+9.7%	105.6%	99.3%	+6.4%
Days on Market	13	19	-29.9%	17	25	-32.8%

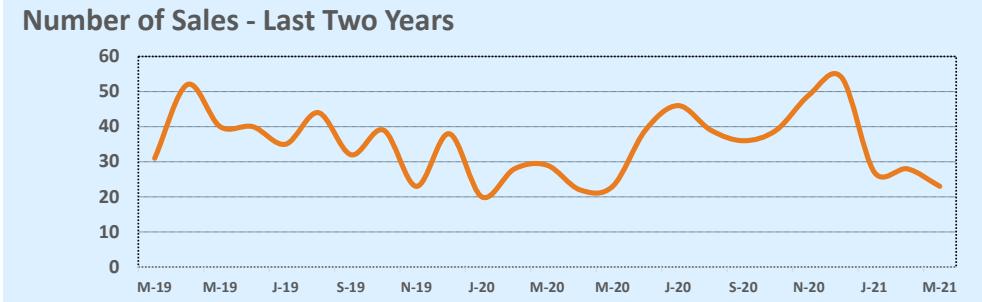
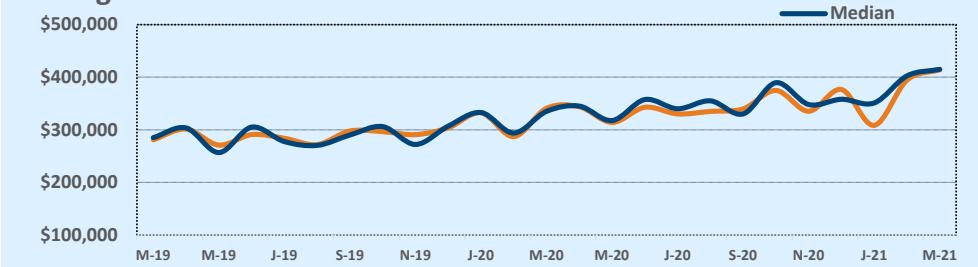
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$369,000	\$335,000	+10.1%	\$359,450	\$324,900	+10.6%
List Price/SqFt	\$272	\$214	+27.2%	\$258	\$213	+20.7%
Sold Price	\$415,000	\$335,000	+23.9%	\$399,000	\$321,100	+24.3%
Sold Price/SqFt	\$306	\$224	+36.7%	\$274	\$214	+28.3%
Sold Price / Orig LP	111.0%	100.0%	+11.0%	104.0%	100.0%	+4.0%
Days on Market	5	4	+25.0%	5	5	--



Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	19	2	5	43
\$150,000- \$199,999	4	2	17	9	10	23
\$200,000- \$249,999	3	--	--	6	4	24
\$250,000- \$299,999	3	--	--	8	3	24
\$300,000- \$349,999	6	3	5	14	5	5
\$350,000- \$399,999	1	3	56	12	12	34
\$400,000- \$449,999	5	4	5	14	12	8
\$450,000- \$499,999	7	3	8	13	13	9
\$500,000- \$549,999	1	4	5	7	8	4
\$550,000- \$599,999	4	3	3	5	6	3
\$600,000- \$699,999	3	--	--	3	--	--
\$700,000- \$799,999	1	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	38	23	13	94	78	17

### Average & Median Sales Price - Last Two Years



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## MLS Area 3

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	41	39	+5.1%	121	86	+40.7%
Condo/TH Sales	14	9	+55.6%	39	28	+39.3%
Total Sales	55	48	+14.6%	160	114	+40.4%
New Homes Only	8	7	+14.3%	15	16	-6.3%
Resale Only	47	41	+14.6%	145	98	+48.0%
Sales Volume	\$30,961,292	\$21,259,764	+45.6%	\$84,899,432	\$49,703,427	+70.8%
New Listings	92	74	+24.3%	182	174	+4.6%
Pending	58	44	+31.8%	79	136	-41.9%
Withdrawn	4	5	-20.0%	8	14	-42.9%
Expired	--	2	--	3	8	-62.5%
Months of Inventory	0.5	1.1	-57.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$527,085	\$448,033	+17.6%	\$509,410	\$440,877	+15.5%
List Price/SqFt	\$364	\$285	+27.5%	\$339	\$289	+17.1%
Sold Price	\$562,933	\$442,912	+27.1%	\$530,621	\$435,995	+21.7%
Sold Price/SqFt	\$388	\$282	+37.4%	\$352	\$286	+23.3%
Sold Price / Orig LP	105.9%	95.7%	+10.7%	103.3%	96.2%	+7.4%
Days on Market	18	32	-45.1%	24	41	-40.7%

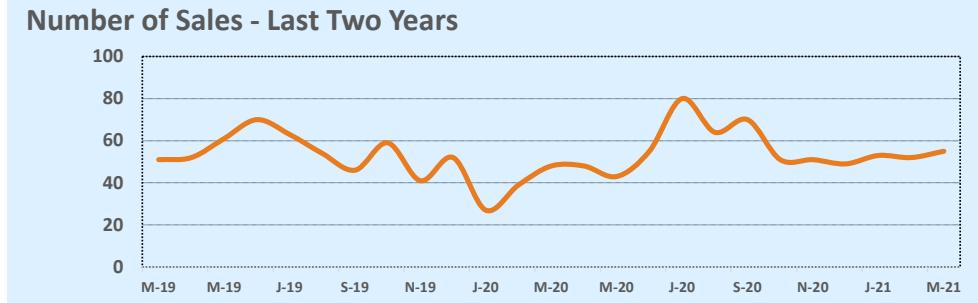
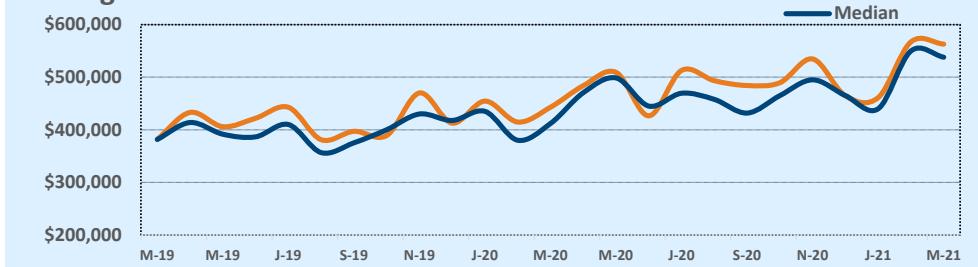
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$499,000	\$407,450	+22.5%	\$491,500	\$425,000	+15.6%
List Price/SqFt	\$339	\$284	+19.6%	\$329	\$283	+16.5%
Sold Price	\$538,000	\$411,950	+30.6%	\$525,000	\$416,000	+26.2%
Sold Price/SqFt	\$353	\$280	+25.8%	\$339	\$281	+20.7%
Sold Price / Orig LP	103.0%	100.0%	+3.0%	101.0%	98.0%	+3.1%
Days on Market	5	7	-28.6%	6	16	-61.3%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	3	16	8	8	24
\$200,000- \$249,999	4	2	129	9	7	87
\$250,000- \$299,999	--	1	4	1	3	5
\$300,000- \$349,999	2	2	38	8	6	42
\$350,000- \$399,999	2	--	--	9	11	43
\$400,000- \$449,999	7	5	29	13	21	23
\$450,000- \$499,999	14	7	4	31	20	23
\$500,000- \$549,999	14	11	28	25	21	26
\$550,000- \$599,999	10	6	3	20	15	10
\$600,000- \$699,999	12	7	4	20	26	20
\$700,000- \$799,999	12	3	2	17	4	2
\$800,000- \$899,999	5	3	11	10	7	7
\$900,000- \$999,999	5	3	4	7	5	5
\$1M - \$1.99M	3	2	2	4	6	7
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	92	55	18	182	160	24

### Average & Median Sales Price - Last Two Years



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## MLS Area 3E

## Residential Statistics

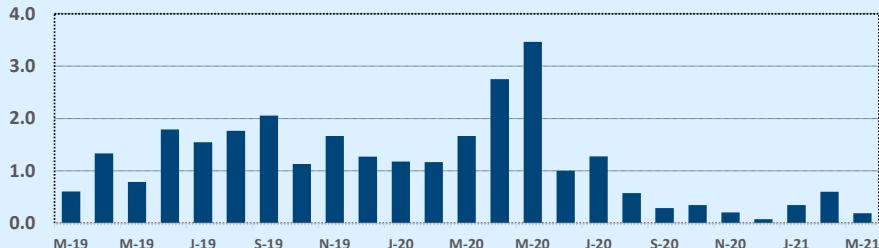
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	21	18	+16.7%	57	59	-3.4%
Condo/TH Sales	--	--	--	2	--	--
Total Sales	21	18	+16.7%	59	59	--
New Homes Only	--	2	--	6	7	-14.3%
Resale Only	21	16	+31.3%	53	52	+1.9%
Sales Volume	\$7,392,525	\$5,427,210	+36.2%	\$20,714,255	\$17,767,436	+16.6%
New Listings	70	25	+180.0%	144	79	+82.3%
Pending	62	17	+264.7%	111	60	+85.0%
Withdrawn	1	1	--	3	4	-25.0%
Expired	--	1	--	--	2	--
Months of Inventory	0.2	1.7	-88.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$315,895	\$302,381	+4.5%	\$331,628	\$303,005	+9.4%
List Price/SqFt	\$195	\$172	+13.5%	\$201	\$175	+15.1%
Sold Price	\$352,025	\$301,512	+16.8%	\$351,089	\$301,143	+16.6%
Sold Price/SqFt	\$218	\$172	+27.3%	\$214	\$174	+23.0%
Sold Price / Orig LP	111.9%	99.3%	+12.7%	106.9%	98.7%	+8.3%
Days on Market	10	33	-70.3%	14	47	-70.2%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$294,990	\$302,495	-2.5%	\$295,000	\$289,900	+1.8%
List Price/SqFt	\$192	\$160	+20.5%	\$198	\$173	+14.8%
Sold Price	\$326,950	\$295,968	+10.5%	\$322,290	\$289,725	+11.2%
Sold Price/SqFt	\$214	\$161	+33.0%	\$207	\$167	+23.6%
Sold Price / Orig LP	111.0%	99.5%	+11.6%	104.0%	100.0%	+4.0%
Days on Market	3	10	-70.0%	5	19	-73.7%

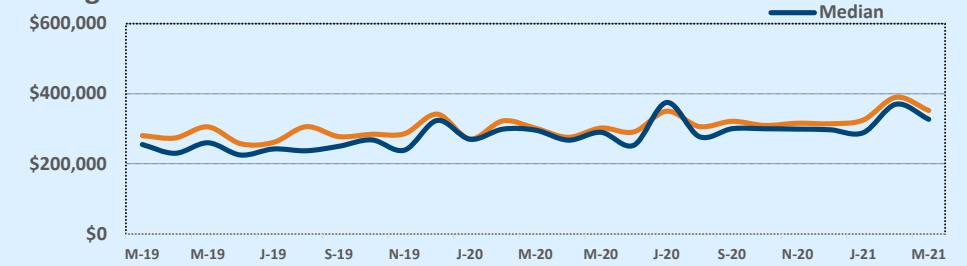
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	1	1	1	2	3
\$200,000- \$249,999	3	1	26	8	4	10
\$250,000- \$299,999	9	4	4	25	16	12
\$300,000- \$349,999	25	6	22	44	12	13
\$350,000- \$399,999	19	5	4	33	8	4
\$400,000- \$449,999	4	1	1	16	5	18
\$450,000- \$499,999	6	1	2	8	7	39
\$500,000- \$549,999	--	--	--	4	1	3
\$550,000- \$599,999	2	--	--	4	2	10
\$600,000- \$699,999	1	2	5	1	2	5
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	70	21	10	144	59	14

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 4

## Residential Statistics

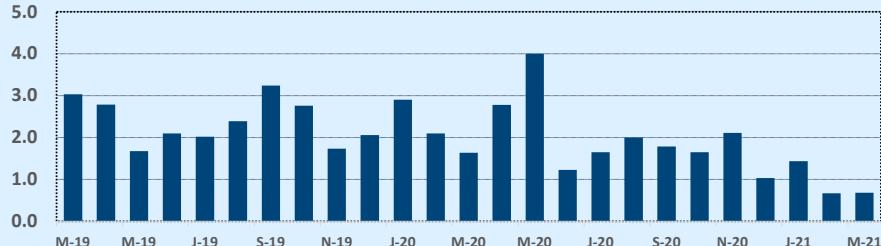
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	23	24	-4.2%	75	58	+29.3%
Condo/TH Sales	15	17	-11.8%	37	34	+8.8%
Total Sales	38	41	-7.3%	112	92	+21.7%
New Homes Only	2	5	-60.0%	7	11	-36.4%
Resale Only	36	36	--	105	81	+29.6%
Sales Volume	\$26,398,811	\$29,358,123	-10.1%	\$74,116,468	\$57,720,413	+28.4%
New Listings	49	52	-5.8%	125	120	+4.2%
Pending	42	31	+35.5%	58	98	-40.8%
Withdrawn	6	11	-45.5%	13	16	-18.8%
Expired	2	3	-33.3%	5	7	-28.6%
Months of Inventory	0.7	1.6	-58.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$653,629	\$719,377	-9.1%	\$641,875	\$629,180	+2.0%
List Price/SqFt	\$403	\$366	+10.1%	\$420	\$366	+14.8%
Sold Price	\$694,706	\$716,052	-3.0%	\$661,754	\$627,396	+5.5%
Sold Price/SqFt	\$434	\$366	+18.6%	\$437	\$367	+19.1%
Sold Price / Orig LP	106.7%	100.8%	+5.9%	102.7%	99.5%	+3.2%
Days on Market	26	65	-61.0%	35	64	-45.4%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$609,500	\$650,000	-6.2%	\$600,000	\$555,000	+8.1%
List Price/SqFt	\$390	\$366	+6.6%	\$420	\$351	+19.5%
Sold Price	\$636,250	\$657,000	-3.2%	\$631,000	\$566,500	+11.4%
Sold Price/SqFt	\$419	\$356	+17.7%	\$431	\$346	+24.6%
Sold Price / Orig LP	103.0%	100.0%	+3.0%	100.0%	99.0%	+1.0%
Days on Market	6	23	-76.1%	9	38	-77.6%

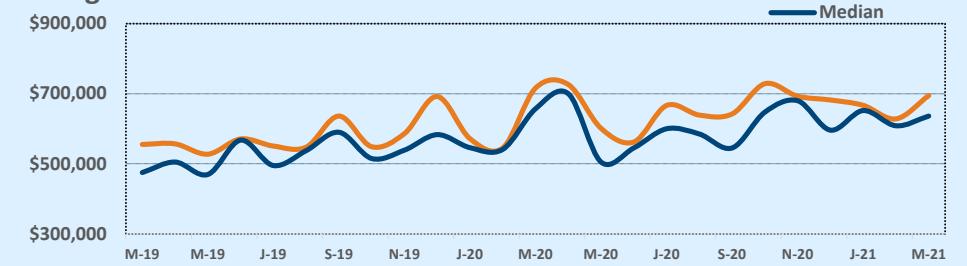
## Months of Inventory - Last Two Years



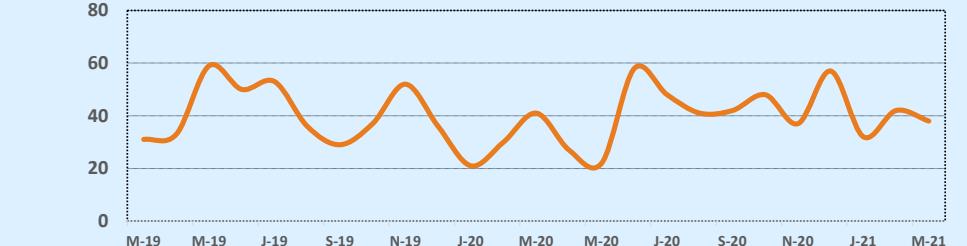
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	2	124	2	5	105
\$200,000- \$249,999	1	2	113	2	7	62
\$250,000- \$299,999	2	3	19	4	4	24
\$300,000- \$349,999	--	--	--	1	2	18
\$350,000- \$399,999	1	--	--	4	3	57
\$400,000- \$449,999	2	--	--	3	2	179
\$450,000- \$499,999	2	1	7	8	8	17
\$500,000- \$549,999	4	3	29	11	8	14
\$550,000- \$599,999	2	2	6	8	8	74
\$600,000- \$699,999	10	8	14	19	18	17
\$700,000- \$799,999	7	6	7	19	15	24
\$800,000- \$899,999	5	4	4	12	14	12
\$900,000- \$999,999	3	3	38	7	9	22
\$1M - \$1.99M	9	4	12	23	9	46
\$2M - \$2.99M	--	--	--	1	--	--
\$3M+	1	--	--	1	--	--
Totals	49	38	26	125	112	35

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 5

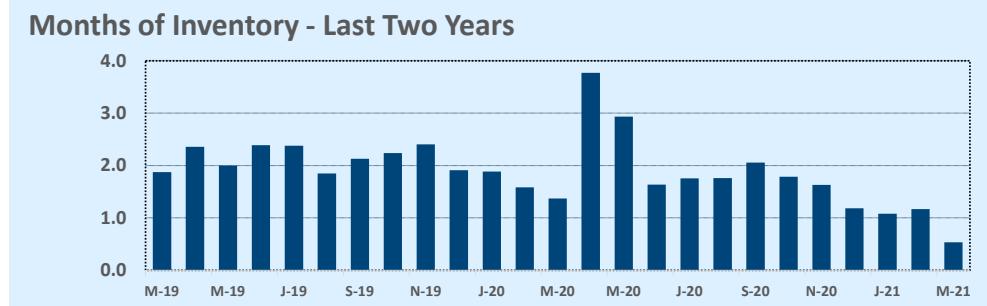
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	57	63	-9.5%	130	159	-18.2%
Condo/TH Sales	23	15	+53.3%	53	37	+43.2%
Total Sales	80	78	+2.6%	183	196	-6.6%
New Homes Only	18	33	-45.5%	49	83	-41.0%
Resale Only	62	45	+37.8%	134	113	+18.6%
Sales Volume	\$49,800,772	\$40,054,307	+24.3%	\$109,566,454	\$94,154,776	+16.4%
New Listings	83	94	-11.7%	205	258	-20.5%
Pending	51	48	+6.3%	69	201	-65.7%
Withdrawn	12	10	+20.0%	29	23	+26.1%
Expired	2	5	-60.0%	8	9	-11.1%
Months of Inventory	0.5	1.4	-60.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$604,010	\$521,258	+15.9%	\$587,226	\$489,377	+20.0%
List Price/SqFt	\$453	\$400	+13.4%	\$436	\$389	+12.3%
Sold Price	\$622,510	\$513,517	+21.2%	\$598,724	\$480,382	+24.6%
Sold Price/SqFt	\$463	\$395	+17.0%	\$442	\$381	+15.9%
Sold Price / Orig LP	102.7%	98.4%	+4.4%	101.3%	96.6%	+4.8%
Days on Market	40	28	+44.0%	37	40	-9.6%

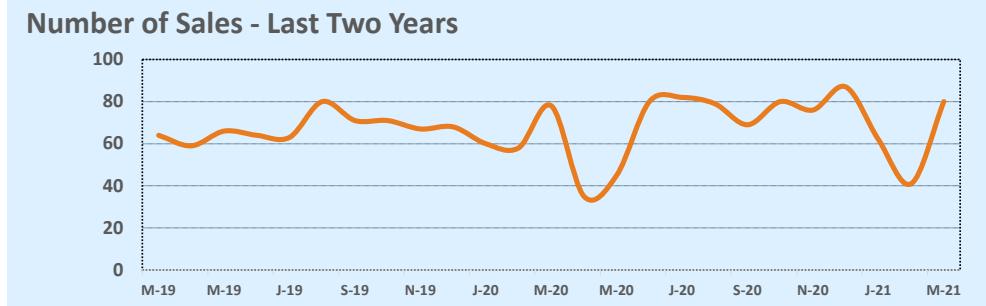
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$525,000	\$481,495	+9.0%	\$525,000	\$460,000	+14.1%
List Price/SqFt	\$409	\$362	+12.7%	\$405	\$362	+11.8%
Sold Price	\$585,000	\$490,000	+19.4%	\$525,000	\$451,000	+16.4%
Sold Price/SqFt	\$428	\$358	+19.6%	\$414	\$353	+17.5%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
Days on Market	8	9	-11.1%	11	14	-21.4%



Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	--	--
\$150,000- \$199,999	--	--	--	1	--	--
\$200,000- \$249,999	--	1	42	1	2	90
\$250,000- \$299,999	1	3	110	6	5	105
\$300,000- \$349,999	3	6	58	12	13	44
\$350,000- \$399,999	5	3	9	14	15	34
\$400,000- \$449,999	4	6	31	20	21	38
\$450,000- \$499,999	7	11	46	25	25	36
\$500,000- \$549,999	12	9	46	19	18	41
\$550,000- \$599,999	7	2	67	17	10	40
\$600,000- \$699,999	15	13	33	32	23	32
\$700,000- \$799,999	10	8	38	19	17	27
\$800,000- \$899,999	8	7	6	13	12	13
\$900,000- \$999,999	3	4	54	9	8	29
\$1M - \$1.99M	6	7	37	13	14	34
\$2M - \$2.99M	2	--	--	3	--	--
\$3M+	--	--	--	--	--	--
Totals	83	80	40	205	183	37

### Average & Median Sales Price - Last Two Years



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## MLS Area 5E

## Residential Statistics

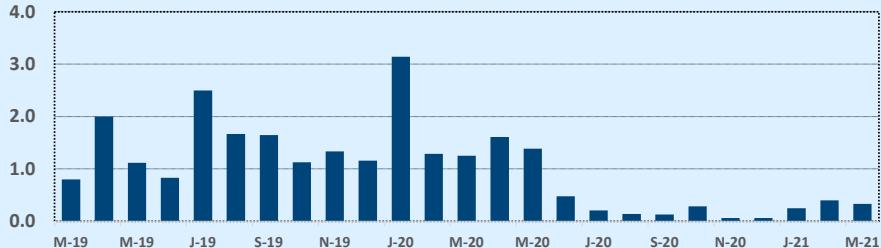
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	12	13	-7.7%	36	34	+5.9%
Condo/TH Sales	--	3	--	2	10	-80.0%
Total Sales	12	16	-25.0%	38	44	-13.6%
New Homes Only	1	1	--	5	1	+400.0%
Resale Only	11	15	-26.7%	33	43	-23.3%
Sales Volume	\$4,288,000	\$4,767,488	-10.1%	\$12,344,634	\$11,831,802	+4.3%
New Listings	11	30	-63.3%	41	77	-46.8%
Pending	11	24	-54.2%	12	65	-81.5%
Withdrawn	--	--	--	--	1	--
Expired	--	--	--	--	3	--
Months of Inventory	0.3	1.3	-73.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$313,550	\$299,443	+4.7%	\$300,590	\$269,826	+11.4%
List Price/SqFt	\$204	\$180	+12.9%	\$191	\$174	+9.7%
Sold Price	\$357,333	\$297,968	+19.9%	\$324,859	\$268,905	+20.8%
Sold Price/SqFt	\$231	\$179	+28.8%	\$206	\$173	+18.6%
Sold Price / Orig LP	113.4%	99.6%	+13.8%	107.9%	99.8%	+8.1%
Days on Market	6	36	-84.4%	12	39	-68.5%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$298,950	\$232,445	+28.6%	\$277,450	\$217,995	+27.3%
List Price/SqFt	\$197	\$168	+17.7%	\$173	\$158	+9.5%
Sold Price	\$328,500	\$228,500	+43.8%	\$297,881	\$215,450	+38.3%
Sold Price/SqFt	\$222	\$166	+33.7%	\$191	\$157	+22.1%
Sold Price / Orig LP	111.0%	99.5%	+11.6%	106.0%	100.0%	+6.0%
Days on Market	4	13	-68.0%	4	11	-63.6%

## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	3	2	134
\$250,000- \$299,999	6	4	5	22	17	5
\$300,000- \$349,999	5	3	10	9	10	8
\$350,000- \$399,999	--	3	4	3	5	4
\$400,000- \$449,999	--	--	--	1	1	2
\$450,000- \$499,999	--	--	--	2	--	--
\$500,000- \$549,999	--	1	4	--	1	4
\$550,000- \$599,999	--	1	3	1	1	3
\$600,000- \$699,999	--	--	--	--	1	5
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	11	12	6	41	38	12

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area 6

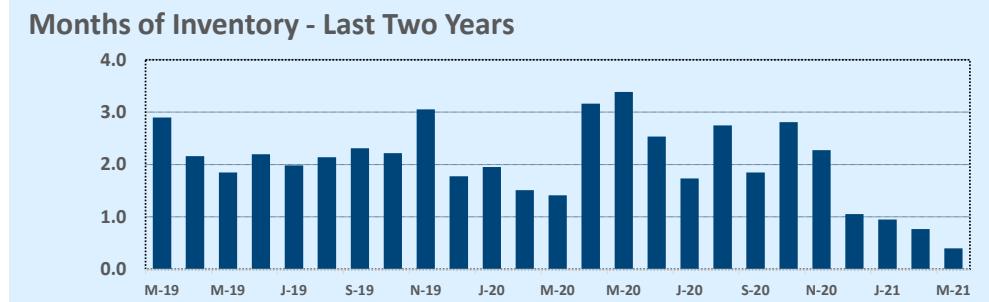
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	32	33	-3.0%	92	85	+8.2%
Condo/TH Sales	38	30	+26.7%	93	70	+32.9%
Total Sales	70	63	+11.1%	185	155	+19.4%
New Homes Only	13	9	+44.4%	31	21	+47.6%
Resale Only	57	54	+5.6%	154	134	+14.9%
Sales Volume	\$54,083,080	\$38,418,375	+40.8%	\$138,760,451	\$94,524,720	+46.8%
New Listings	73	89	-18.0%	166	218	-23.9%
Pending	54	43	+25.6%	69	165	-58.2%
Withdrawn	10	1	+900.0%	16	13	+23.1%
Expired	5	4	+25.0%	12	13	-7.7%
Months of Inventory	0.4	1.4	-71.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$754,116	\$625,370	+20.6%	\$741,736	\$622,526	+19.1%
List Price/SqFt	\$479	\$431	+11.1%	\$471	\$417	+13.0%
Sold Price	\$772,615	\$609,815	+26.7%	\$750,056	\$609,837	+23.0%
Sold Price/SqFt	\$491	\$425	+15.5%	\$478	\$411	+16.3%
Sold Price / Orig LP	103.2%	97.7%	+5.7%	101.1%	97.4%	+3.8%
Days on Market	45	47	-2.9%	39	46	-13.4%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$677,000	\$589,000	+14.9%	\$634,900	\$599,995	+5.8%
List Price/SqFt	\$440	\$398	+10.6%	\$435	\$399	+9.2%
Sold Price	\$695,000	\$565,000	+23.0%	\$635,000	\$590,000	+7.6%
Sold Price/SqFt	\$457	\$386	+18.5%	\$453	\$390	+16.1%
Sold Price / Orig LP	102.0%	99.0%	+3.0%	100.0%	99.0%	+1.0%
Days on Market	8	15	-46.7%	11	22	-50.0%



Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	1	15	3	3	46
\$200,000- \$249,999	2	7	79	8	11	64
\$250,000- \$299,999	6	2	6	15	10	16
\$300,000- \$349,999	5	8	16	10	13	29
\$350,000- \$399,999	6	2	4	10	6	23
\$400,000- \$449,999	3	--	--	4	5	48
\$450,000- \$499,999	1	3	40	7	11	22
\$500,000- \$549,999	--	2	59	2	7	25
\$550,000- \$599,999	3	1	5	7	10	34
\$600,000- \$699,999	9	10	49	17	33	45
\$700,000- \$799,999	12	5	11	24	13	16
\$800,000- \$899,999	4	9	39	10	18	45
\$900,000- \$999,999	5	1	44	9	5	24
\$1M - \$1.99M	16	17	68	36	36	53
\$2M - \$2.99M	1	2	61	3	4	65
\$3M+	--	--	--	1	--	--
Totals	73	70	45	166	185	39

### Average & Median Sales Price - Last Two Years



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## MLS Area 7

## Residential Statistics

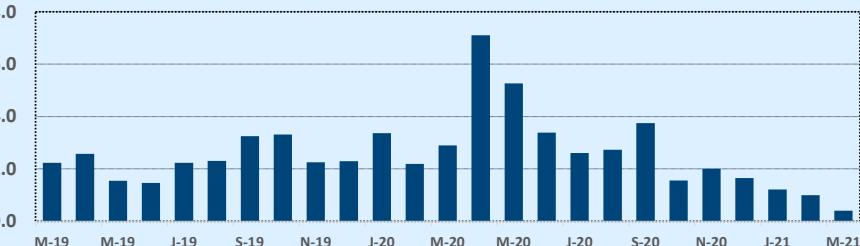
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	13	11	+18.2%	36	29	+24.1%
Condo/TH Sales	24	9	+166.7%	48	23	+108.7%
Total Sales	37	20	+85.0%	84	52	+61.5%
New Homes Only	1	2	-50.0%	5	4	+25.0%
Resale Only	36	18	+100.0%	79	48	+64.6%
Sales Volume	\$29,274,302	\$16,508,204	+77.3%	\$70,244,847	\$41,563,106	+69.0%
New Listings	39	33	+18.2%	92	103	-10.7%
Pending	25	13	+92.3%	28	54	-48.1%
Withdrawn	2	2	--	3	4	-25.0%
Expired	2	3	-33.3%	5	13	-61.5%
Months of Inventory	0.4	2.9	-86.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$759,822	\$839,618	-9.5%	\$823,549	\$813,646	+1.2%
List Price/SqFt	\$511	\$477	+7.2%	\$514	\$461	+11.6%
Sold Price	\$791,197	\$825,410	-4.1%	\$836,248	\$799,291	+4.6%
Sold Price/SqFt	\$527	\$470	+12.0%	\$520	\$454	+14.5%
Sold Price / Orig LP	102.9%	97.3%	+5.8%	100.3%	97.6%	+2.8%
Days on Market	35	44	-19.7%	46	48	-3.9%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$649,000	\$730,000	-11.1%	\$744,500	\$699,500	+6.4%
List Price/SqFt	\$481	\$483	-0.5%	\$489	\$470	+4.1%
Sold Price	\$633,000	\$735,000	-13.9%	\$742,500	\$698,500	+6.3%
Sold Price/SqFt	\$482	\$497	-3.1%	\$481	\$463	+3.8%
Sold Price / Orig LP	100.0%	98.5%	+1.5%	98.0%	98.5%	-0.5%
Days on Market	6	17	-63.6%	17	26	-33.3%

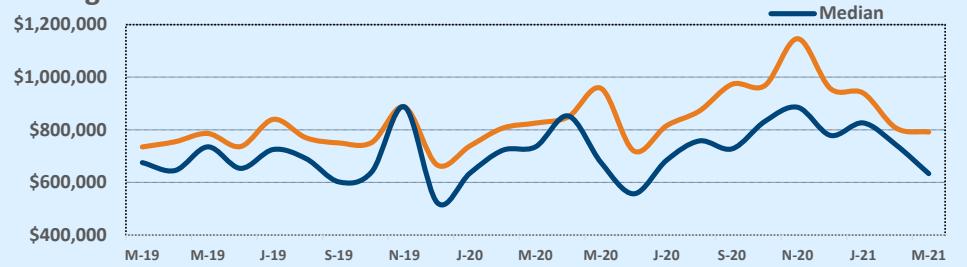
### Months of Inventory - Last Two Years



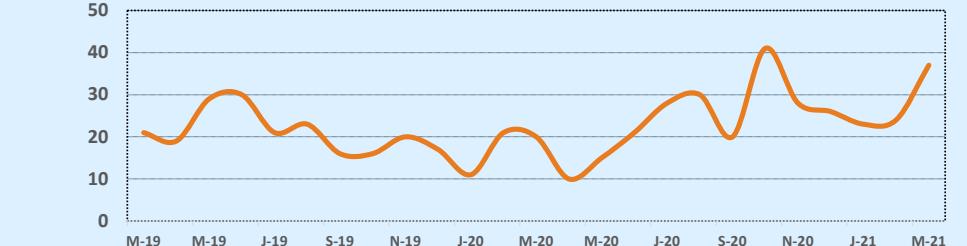
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	1	5	44
\$250,000- \$299,999	1	5	44	2	5	44
\$300,000- \$349,999	1	2	55	3	3	55
\$350,000- \$399,999	5	2	5	7	9	71
\$400,000- \$449,999	3	1	401	5	4	190
\$450,000- \$499,999	5	1	8	7	4	58
\$500,000- \$549,999	1	1	5	3	3	26
\$550,000- \$599,999	3	5	17	8	9	29
\$600,000- \$699,999	3	2	88	6	3	58
\$700,000- \$799,999	--	3	4	5	4	91
\$800,000- \$899,999	2	2	8	6	5	13
\$900,000- \$999,999	2	--	--	7	6	24
\$1M - \$1.99M	12	13	20	28	26	24
\$2M - \$2.99M	1	--	--	3	1	16
\$3M+	--	--	--	1	1	57
Totals	39	37	35	92	84	46

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area 8E

## Residential Statistics

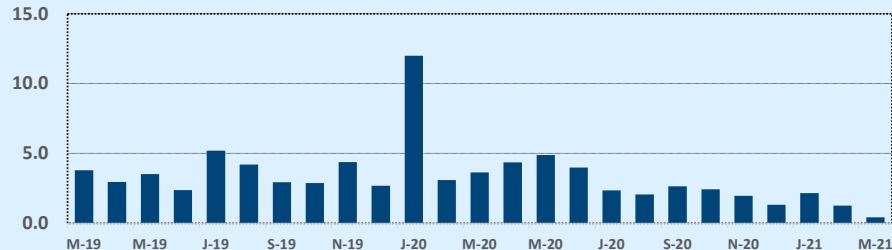
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	24	18	+33.3%	47	35	+34.3%
Condo/TH Sales	6	2	+200.0%	11	10	+10.0%
Total Sales	30	20	+50.0%	58	45	+28.9%
New Homes Only	1	2	-50.0%	1	3	-66.7%
Resale Only	29	18	+61.1%	57	42	+35.7%
Sales Volume	\$74,107,000	\$29,737,574	+149.2%	\$129,259,601	\$70,179,124	+84.2%
New Listings	24	40	-40.0%	54	100	-46.0%
Pending	17	15	+13.3%	20	60	-66.7%
Withdrawn	4	14	-71.4%	6	17	-64.7%
Expired	--	1	--	6	4	+50.0%
Months of Inventory	0.4	3.7	-88.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$2,520,767	\$1,527,163	+65.1%	\$2,260,264	\$1,605,034	+40.8%
List Price/SqFt	\$610	\$429	+42.3%	\$564	\$427	+31.9%
Sold Price	\$2,470,233	\$1,486,879	+66.1%	\$2,228,614	\$1,559,536	+42.9%
Sold Price/SqFt	\$609	\$421	+44.6%	\$564	\$420	+34.3%
Sold Price / Orig LP	102.6%	91.8%	+11.8%	100.8%	94.2%	+7.1%
Days on Market	60	54	+12.4%	70	57	+24.1%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$1,624,500	\$1,203,750	+35.0%	\$1,512,500	\$1,300,000	+16.3%
List Price/SqFt	\$511	\$400	+27.8%	\$455	\$381	+19.4%
Sold Price	\$1,645,000	\$1,170,000	+40.6%	\$1,532,500	\$1,325,000	+15.7%
Sold Price/SqFt	\$499	\$410	+21.8%	\$496	\$374	+32.8%
Sold Price / Orig LP	99.5%	94.0%	+5.9%	99.0%	95.0%	+4.2%
Days on Market	12	31	-62.9%	19	30	-38.3%

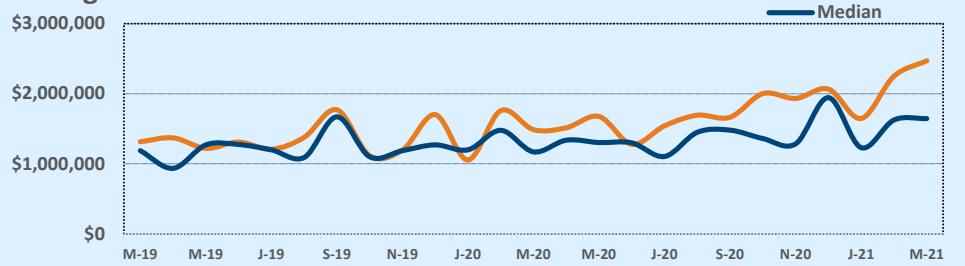
### Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	--	--	--	--	--	--
\$300,000- \$349,999	--	--	--	1	1	111
\$350,000- \$399,999	--	1	2	1	1	2
\$400,000- \$449,999	--	1	22	1	1	22
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	--	--	--	1	49
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	1	145	2	1	145
\$700,000- \$799,999	2	--	--	3	2	11
\$800,000- \$899,999	1	--	--	3	2	39
\$900,000- \$999,999	1	1	1	2	2	19
\$1M - \$1.99M	12	15	20	24	26	45
\$2M - \$2.99M	2	1	115	7	5	137
\$3M+	6	10	122	10	16	110
Totals	24	30	60	54	58	70

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years

### Number of Sales - Last Two Years



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## MLS Area 8W

## Residential Statistics

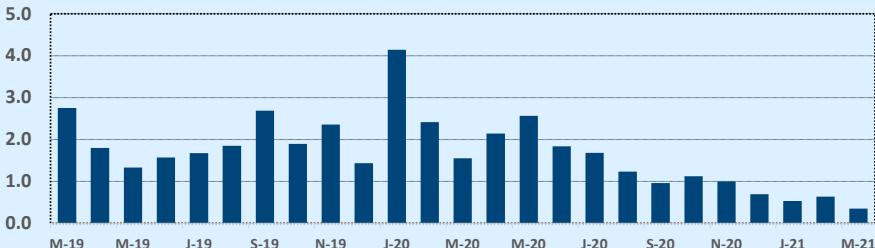
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	22	19	+15.8%	46	37	+24.3%
Condo/TH Sales	1	1	--	3	2	+50.0%
Total Sales	23	20	+15.0%	49	39	+25.6%
New Homes Only	--	1	--	2	--	
Resale Only	23	19	+21.1%	49	37	+32.4%
Sales Volume	\$42,550,425	\$20,315,834	+109.4%	\$75,256,357	\$38,348,670	+96.2%
New Listings	21	31	-32.3%	52	73	-28.8%
Pending	17	20	-15.0%	18	50	-64.0%
Withdrawn	--	6	--	3	11	-72.7%
Expired	--	--	--	1	--	
Months of Inventory	0.3	1.6	-77.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$1,871,648	\$1,042,702	+79.5%	\$1,542,843	\$1,011,226	+52.6%
List Price/SqFt	\$1,007	\$350	+187.5%	\$655	\$331	+97.7%
Sold Price	\$1,850,018	\$1,015,792	+82.1%	\$1,535,844	\$983,299	+56.2%
Sold Price/SqFt	\$940	\$343	+174.4%	\$625	\$324	+93.2%
Sold Price / Orig LP	100.7%	98.3%	+2.4%	99.5%	96.7%	+2.9%
Days on Market	36	43	-15.5%	31	53	-42.5%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$1,280,000	\$862,450	+48.4%	\$1,100,000	\$849,900	+29.4%
List Price/SqFt	\$380	\$295	+28.9%	\$346	\$293	+17.8%
Sold Price	\$1,400,000	\$871,350	+60.7%	\$1,085,000	\$850,000	+27.6%
Sold Price/SqFt	\$418	\$288	+45.3%	\$355	\$286	+23.9%
Sold Price / Orig LP	101.0%	98.0%	+3.1%	101.0%	98.0%	+3.1%
Days on Market	6	5	+20.0%	7	12	-41.7%

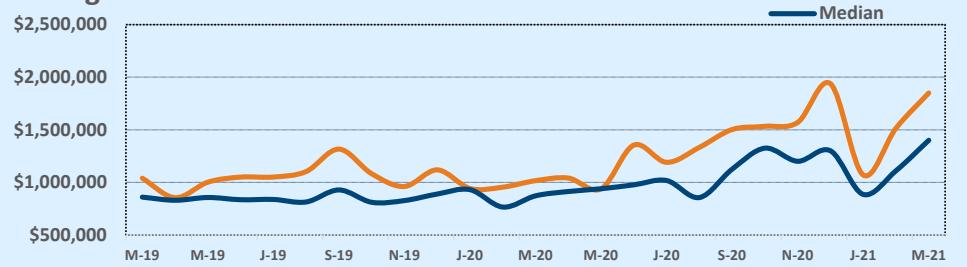
## Months of Inventory - Last Two Years



## Independence Title

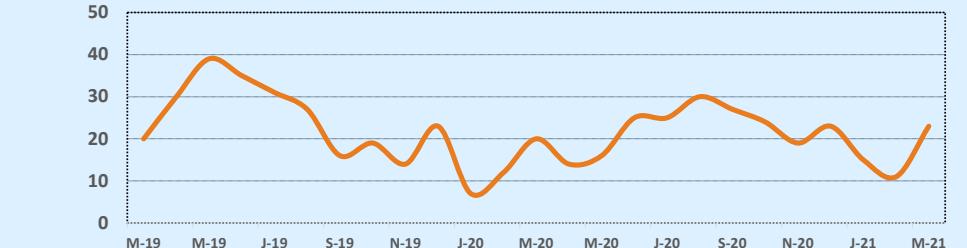
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	--	--	--	--	--	--
\$300,000- \$349,999	--	--	--	--	--	--
\$350,000- \$399,999	--	1	22	--	1	22
\$400,000- \$449,999	--	--	--	--	1	4
\$450,000- \$499,999	1	--	--	2	--	--
\$500,000- \$549,999	--	1	67	1	1	67
\$550,000- \$599,999	1	1	--	1	2	--
\$600,000- \$699,999	3	1	1	5	2	5
\$700,000- \$799,999	--	1	4	1	4	42
\$800,000- \$899,999	2	--	--	5	4	6
\$900,000- \$999,999	3	1	6	6	5	35
\$1M - \$1.99M	4	10	37	19	18	31
\$2M - \$2.99M	4	2	4	5	2	4
\$3M+	3	5	70	7	8	58
Totals	21	23	36	52	49	31

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area 9

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	16	7	+128.6%	30	24	+25.0%
Condo/TH Sales	10	14	-28.6%	50	44	+13.6%
Total Sales	26	21	+23.8%	80	68	+17.6%
New Homes Only	2	6	-66.7%	4	10	-60.0%
Resale Only	24	15	+60.0%	76	58	+31.0%
Sales Volume	\$10,160,243	\$8,960,550	+13.4%	\$27,616,419	\$25,310,213	+9.1%
New Listings	30	57	-47.4%	92	123	-25.2%
Pending	25	23	+8.7%	30	69	-56.5%
Withdrawn	4	3	+33.3%	8	10	-20.0%
Expired	1	5	-80.0%	4	13	-69.2%
Months of Inventory	0.4	2.3	-83.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$370,709	\$422,995	-12.4%	\$336,011	\$374,291	-10.2%
List Price/SqFt	\$346	\$275	+25.5%	\$287	\$273	+5.2%
Sold Price	\$390,779	\$426,693	-8.4%	\$345,205	\$372,209	-7.3%
Sold Price/SqFt	\$359	\$276	+29.9%	\$293	\$269	+9.0%
Sold Price / Orig LP	105.6%	100.2%	+5.4%	102.2%	98.3%	+3.9%
Days on Market	25	24	+2.8%	37	46	-18.8%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$375,000	\$355,000	+5.6%	\$320,450	\$324,975	-1.4%
List Price/SqFt	\$338	\$269	+25.7%	\$269	\$268	+0.4%
Sold Price	\$387,500	\$362,000	+7.0%	\$336,450	\$320,450	+5.0%
Sold Price/SqFt	\$350	\$261	+34.2%	\$273	\$260	+4.9%
Sold Price / Orig LP	102.0%	98.0%	+4.1%	100.0%	98.5%	+1.5%
Days on Market	6	12	-54.2%	8	13	-36.0%

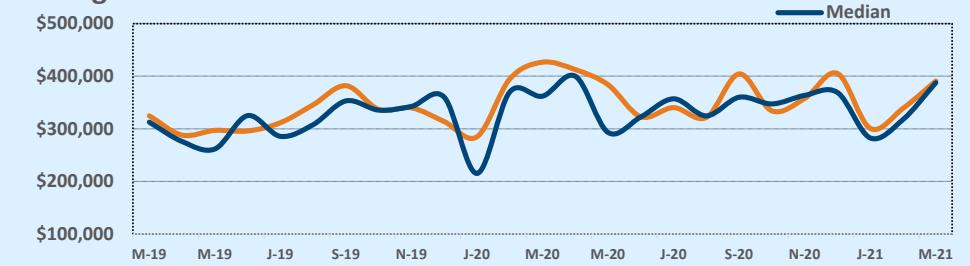
### Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	4	1	2	9	6	22
\$150,000- \$199,999	1	1	104	5	9	42
\$200,000- \$249,999	2	3	10	6	10	14
\$250,000- \$299,999	2	2	17	8	8	26
\$300,000- \$349,999	1	2	25	10	10	36
\$350,000- \$399,999	1	6	52	9	11	105
\$400,000- \$449,999	11	5	19	23	11	15
\$450,000- \$499,999	--	3	6	5	5	6
\$500,000- \$549,999	2	--	--	5	2	23
\$550,000- \$599,999	--	1	3	4	3	7
\$600,000- \$699,999	3	1	3	3	3	63
\$700,000- \$799,999	1	--	--	1	1	135
\$800,000- \$899,999	1	--	--	3	--	--
\$900,000- \$999,999	1	--	--	1	--	--
\$1M - \$1.99M	--	1	4	--	1	4
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	30	26	25	92	80	37

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years

### Number of Sales - Last Two Years



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## MLS Area 10N

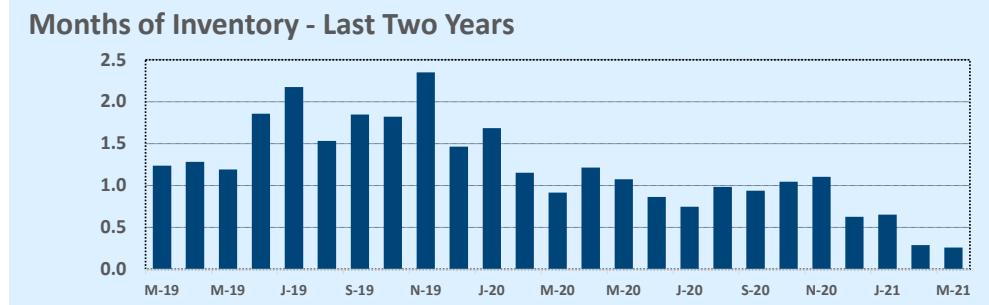
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	39	33	+18.2%	111	92	+20.7%
Condo/TH Sales	19	15	+26.7%	48	37	+29.7%
Total Sales	58	48	+20.8%	159	129	+23.3%
New Homes Only	5	5	--	17	13	+30.8%
Resale Only	53	43	+23.3%	142	116	+22.4%
Sales Volume	\$27,947,206	\$18,836,712	+48.4%	\$75,124,501	\$49,690,944	+51.2%
New Listings	65	65	--	153	167	-8.4%
Pending	38	51	-25.5%	48	152	-68.4%
Withdrawn	2	3	-33.3%	4	11	-63.6%
Expired	3	5	-40.0%	4	6	-33.3%
Months of Inventory	0.3	0.9	-71.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$457,715	\$386,883	+18.3%	\$455,146	\$385,847	+18.0%
List Price/SqFt	\$345	\$284	+21.3%	\$338	\$279	+21.4%
Sold Price	\$481,848	\$392,432	+22.8%	\$472,481	\$385,201	+22.7%
Sold Price/SqFt	\$362	\$288	+25.5%	\$351	\$279	+26.1%
Sold Price / Orig LP	106.5%	101.7%	+4.8%	103.8%	98.4%	+5.5%
Days on Market	20	22	-9.5%	24	37	-33.6%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$449,245	\$369,250	+21.7%	\$446,990	\$365,000	+22.5%
List Price/SqFt	\$340	\$277	+22.9%	\$336	\$271	+23.8%
Sold Price	\$472,500	\$375,500	+25.8%	\$470,000	\$371,500	+26.5%
Sold Price/SqFt	\$353	\$276	+27.8%	\$350	\$269	+29.8%
Sold Price / Orig LP	105.0%	100.0%	+5.0%	102.0%	99.0%	+3.0%
Days on Market	5	6	-16.7%	7	14	-50.0%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	1	--	--
\$150,000- \$199,999	2	--	--	2	1	3
\$200,000- \$249,999	1	--	--	1	2	31
\$250,000- \$299,999	1	3	39	6	11	41
\$300,000- \$349,999	4	6	31	8	15	31
\$350,000- \$399,999	9	7	12	23	21	31
\$400,000- \$449,999	5	9	34	20	20	30
\$450,000- \$499,999	10	9	8	27	28	16
\$500,000- \$549,999	4	8	4	17	26	11
\$550,000- \$599,999	13	6	13	18	11	17
\$600,000- \$699,999	8	6	43	14	14	43
\$700,000- \$799,999	3	2	7	9	5	15
\$800,000- \$899,999	4	2	23	5	4	13
\$900,000- \$999,999	--	--	--	1	1	3
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	65	58	20	153	159	24

### Average & Median Sales Price - Last Two Years



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## MLS Area 10S

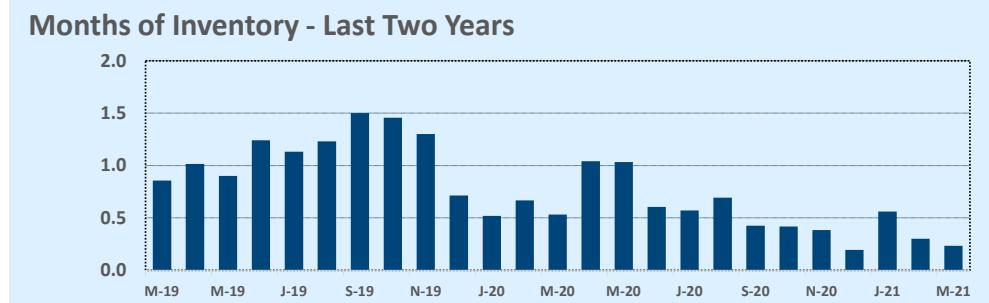
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	62	70	-11.4%	132	165	-20.0%
Condo/TH Sales	11	7	+57.1%	22	23	-4.3%
Total Sales	73	77	-5.2%	154	188	-18.1%
New Homes Only	--	2	--	1	7	-85.7%
Resale Only	73	75	-2.7%	153	181	-15.5%
Sales Volume	\$33,575,695	\$26,849,900	+25.0%	\$68,704,633	\$65,297,757	+5.2%
New Listings	112	77	+45.5%	217	210	+3.3%
Pending	62	53	+17.0%	69	182	-62.1%
Withdrawn	1	9	-88.9%	7	10	-30.0%
Expired	4	3	+33.3%	6	5	+20.0%
Months of Inventory	0.2	0.5	-56.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$415,069	\$344,719	+20.4%	\$407,443	\$345,666	+17.9%
List Price/SqFt	\$262	\$221	+18.7%	\$261	\$215	+21.1%
Sold Price	\$459,941	\$348,700	+31.9%	\$446,134	\$347,328	+28.4%
Sold Price/SqFt	\$290	\$223	+29.8%	\$285	\$216	+32.0%
Sold Price / Orig LP	111.7%	100.8%	+10.8%	109.9%	99.7%	+10.2%
Days on Market	4	14	-73.4%	6	25	-77.9%

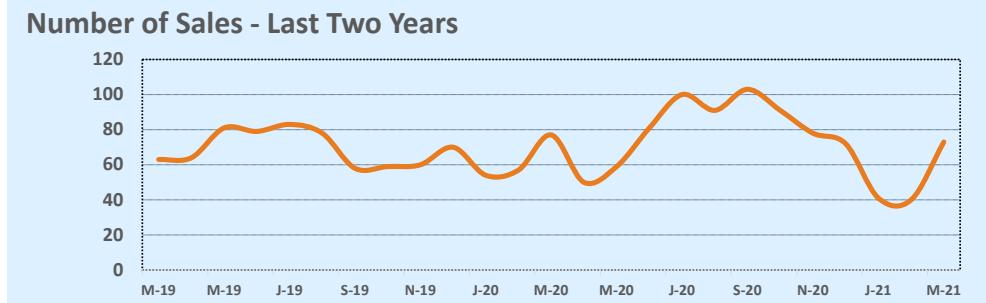
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$399,990	\$339,900	+17.7%	\$399,000	\$339,000	+17.7%
List Price/SqFt	\$263	\$220	+19.8%	\$260	\$211	+23.2%
Sold Price	\$450,000	\$343,000	+31.2%	\$435,000	\$340,000	+27.9%
Sold Price/SqFt	\$281	\$219	+28.0%	\$281	\$211	+32.9%
Sold Price / Orig LP	109.0%	101.0%	+7.9%	108.0%	100.0%	+8.0%
Days on Market	4	4	--	4	6	-33.3%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	1	3	2	1	3
\$250,000- \$299,999	3	1	8	13	4	24
\$300,000- \$349,999	13	2	11	26	10	10
\$350,000- \$399,999	26	12	3	55	34	5
\$400,000- \$449,999	22	19	3	41	37	5
\$450,000- \$499,999	22	21	4	40	32	4
\$500,000- \$549,999	11	7	3	19	14	4
\$550,000- \$599,999	8	5	3	12	11	4
\$600,000- \$699,999	5	3	4	6	9	4
\$700,000- \$799,999	2	1	5	3	1	5
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	1	5	--	1	5
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	112	73	4	217	154	6

### Average & Median Sales Price - Last Two Years



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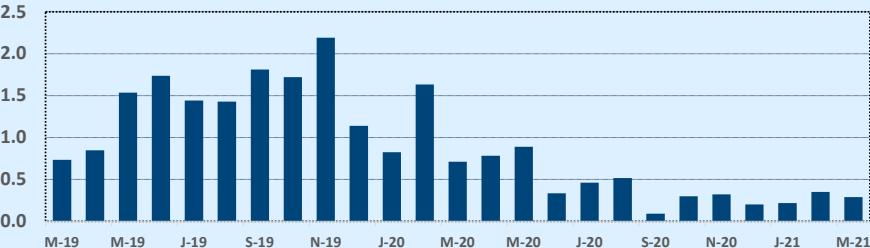
## MLS Area 11

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	29	28	+3.6%	71	77	-7.8%
Condo/TH Sales	2	3	-33.3%	3	7	-57.1%
Total Sales	31	31	--	74	84	-11.9%
New Homes Only	--	1	--	6	--	
Resale Only	31	30	+3.3%	74	78	-5.1%
Sales Volume	\$11,030,688	\$8,707,571	+26.7%	\$25,320,828	\$23,216,560	+9.1%
New Listings	50	37	+35.1%	106	93	+14.0%
Pending	30	34	-11.8%	32	87	-63.2%
Withdrawn	--	3	--	5	--	
Expired	--	2	--	2	3	-33.3%
Months of Inventory	0.3	0.7	-59.1%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$325,203	\$282,948	+14.9%	\$318,989	\$279,755	+14.0%
List Price/SqFt	\$222	\$171	+29.4%	\$206	\$173	+19.3%
Sold Price	\$355,829	\$280,889	+26.7%	\$342,173	\$276,388	+23.8%
Sold Price/SqFt	\$241	\$169	+42.6%	\$221	\$171	+29.6%
Sold Price / Orig LP	109.6%	99.5%	+10.1%	107.6%	98.3%	+9.4%
Days on Market	5	33	-85.2%	8	33	-76.2%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$315,000	\$279,000	+12.9%	\$315,000	\$274,950	+14.6%
List Price/SqFt	\$217	\$169	+28.3%	\$195	\$171	+13.9%
Sold Price	\$350,000	\$293,700	+19.2%	\$341,250	\$273,750	+24.7%
Sold Price/SqFt	\$240	\$167	+43.2%	\$210	\$169	+24.4%
Sold Price / Orig LP	110.0%	100.0%	+10.0%	107.0%	99.0%	+8.1%
Days on Market	3	13	-76.9%	4	15	-76.7%

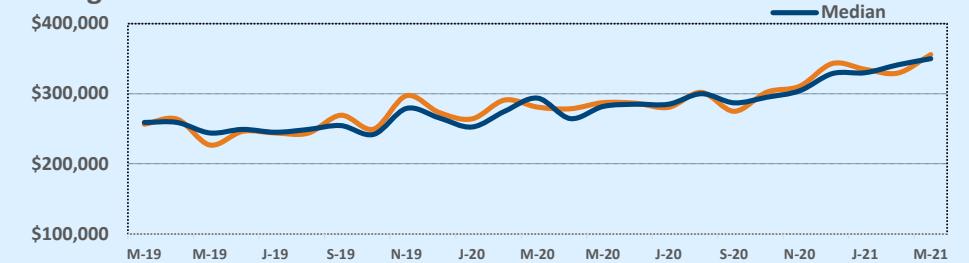
### Months of Inventory - Last Two Years



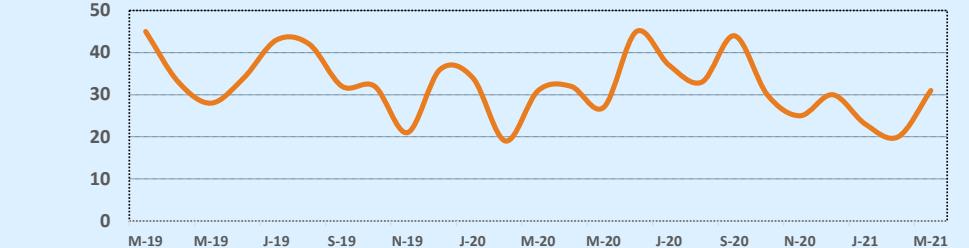
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	1	158
\$150,000- \$199,999	1	--	--	1	1	3
\$200,000- \$249,999	1	1	37	3	4	30
\$250,000- \$299,999	17	3	2	35	14	4
\$300,000- \$349,999	10	11	5	27	20	6
\$350,000- \$399,999	11	7	3	20	19	4
\$400,000- \$449,999	7	6	3	10	8	3
\$450,000- \$499,999	3	2	4	6	5	3
\$500,000- \$549,999	--	1	4	--	2	2
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	1	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	3	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	50	31	5	106	74	8

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area BA

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	75	39	+92.3%	178	103	+72.8%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	75	39	+92.3%	178	103	+72.8%
New Homes Only	19	12	+58.3%	45	30	+50.0%
Resale Only	56	27	+107.4%	133	73	+82.2%
Sales Volume	\$23,441,489	\$10,309,650	+127.4%	\$51,769,469	\$26,740,261	+93.6%
New Listings	59	82	-28.0%	161	203	-20.7%
Pending	72	38	+89.5%	109	124	-12.1%
Withdrawn	6	10	-40.0%	13	21	-38.1%
Expired	2	9	-77.8%	8	26	-69.2%
Months of Inventory	0.4	3.7	-90.0%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$311,090	\$272,330	+14.2%	\$291,123	\$264,484	+10.1%
List Price/SqFt	\$164	\$140	+16.8%	\$159	\$145	+9.8%
Sold Price	\$312,553	\$264,350	+18.2%	\$290,840	\$259,614	+12.0%
Sold Price/SqFt	\$165	\$136	+20.9%	\$159	\$142	+12.0%
Sold Price / Orig LP	101.5%	94.8%	+7.0%	100.1%	96.0%	+4.3%
Days on Market	43	53	-18.1%	49	63	-22.5%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$290,500	\$264,990	+9.6%	\$273,208	\$249,900	+9.3%
List Price/SqFt	\$164	\$144	+13.7%	\$161	\$143	+12.8%
Sold Price	\$289,000	\$260,000	+11.2%	\$273,473	\$249,900	+9.4%
Sold Price/SqFt	\$162	\$140	+15.4%	\$159	\$140	+13.8%
Sold Price / Orig LP	101.0%	97.0%	+4.1%	100.0%	97.0%	+3.1%
Days on Market	18	24	-25.0%	25	46	-46.7%

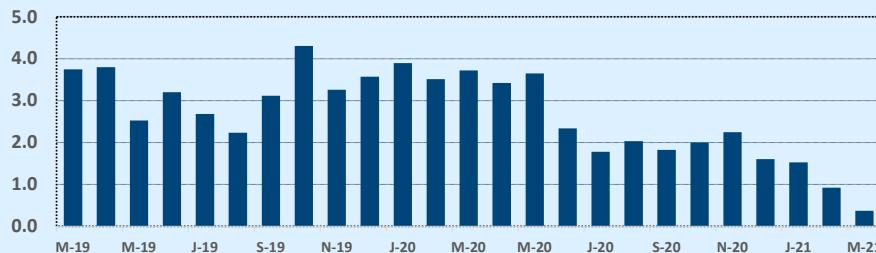
## Residential Statistics



March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	1	52	2	7	45
\$150,000- \$199,999	5	5	18	17	15	24
\$200,000- \$249,999	2	15	35	16	40	38
\$250,000- \$299,999	19	20	70	41	50	68
\$300,000- \$349,999	8	14	52	28	31	74
\$350,000- \$399,999	10	9	31	30	15	24
\$400,000- \$449,999	5	4	10	10	9	20
\$450,000- \$499,999	3	3	9	6	6	20
\$500,000- \$549,999	--	1	3	1	1	3
\$550,000- \$599,999	1	1	56	2	2	96
\$600,000- \$699,999	1	1	9	3	1	9
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	2	1	38	2	1	38
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	2	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	1	--	--	1	--	--
Totals	59	75	43	161	178	49

## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area BL

## Residential Statistics

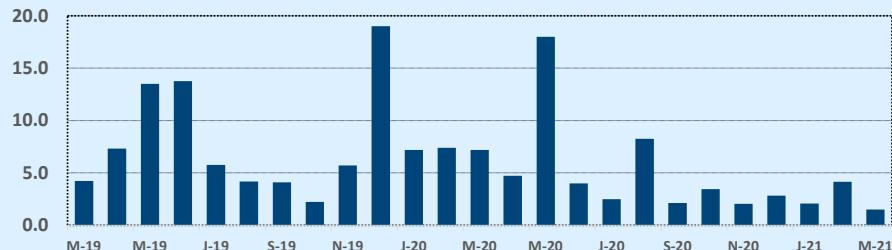
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	12	5	+140.0%	31	15	+106.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	12	5	+140.0%	31	15	+106.7%
New Homes Only	1	1	--	1	4	-75.0%
Resale Only	11	4	+175.0%	30	11	+172.7%
Sales Volume	\$7,950,850	\$1,357,315	+485.8%	\$18,270,700	\$7,352,131	+148.5%
New Listings	17	7	+142.9%	41	22	+86.4%
Pending	22	6	+266.7%	27	15	+80.0%
Withdrawn	2	1	+100.0%	4	7	-42.9%
Expired	1	--	--	1	1	--
Months of Inventory	1.5	7.2	-79.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$690,525	\$286,963	+140.6%	\$611,177	\$521,912	+17.1%
List Price/SqFt	\$276	\$160	+72.9%	\$305	\$222	+37.2%
Sold Price	\$662,571	\$271,463	+144.1%	\$589,377	\$490,142	+20.2%
Sold Price/SqFt	\$266	\$150	+78.0%	\$295	\$209	+40.9%
Sold Price / Orig LP	95.3%	86.8%	+9.8%	95.6%	93.0%	+2.9%
Days on Market	55	105	-47.9%	42	100	-57.8%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$546,700	\$290,815	+88.0%	\$499,900	\$307,271	+62.7%
List Price/SqFt	\$252	\$170	+48.4%	\$242	\$162	+49.4%
Sold Price	\$521,500	\$290,815	+79.3%	\$480,000	\$310,316	+54.7%
Sold Price/SqFt	\$245	\$170	+44.0%	\$236	\$161	+46.2%
Sold Price / Orig LP	96.5%	84.0%	+14.9%	97.0%	91.0%	+6.6%
Days on Market	30	63	-52.4%	25	109	-77.1%

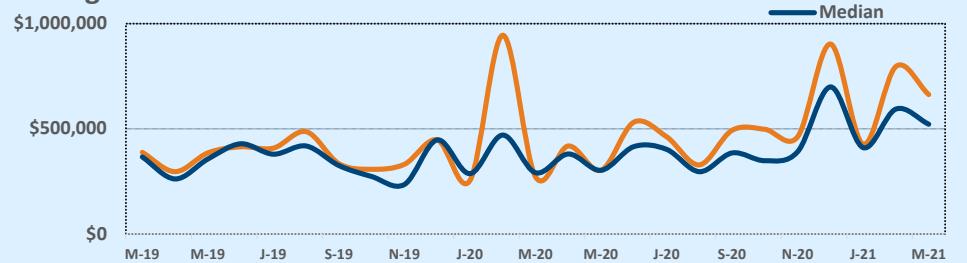
## Months of Inventory - Last Two Years



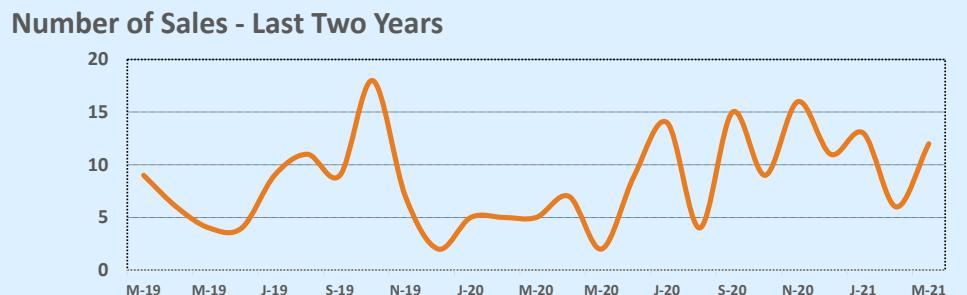
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	--	1	1	--
\$150,000- \$199,999	1	--	--	5	1	114
\$200,000- \$249,999	2	--	--	4	1	105
\$250,000- \$299,999	3	--	--	4	2	25
\$300,000- \$349,999	1	1	30	5	4	14
\$350,000- \$399,999	1	1	60	5	1	60
\$400,000- \$449,999	--	1	11	1	3	19
\$450,000- \$499,999	2	--	--	3	4	33
\$500,000- \$549,999	--	3	97	--	3	97
\$550,000- \$599,999	1	1	58	1	1	58
\$600,000- \$699,999	2	--	--	2	1	16
\$700,000- \$799,999	--	--	--	1	2	13
\$800,000- \$899,999	2	--	--	3	1	27
\$900,000- \$999,999	--	1	5	2	1	5
\$1M - \$1.99M	1	3	67	3	5	64
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	1	--	--	1	--	--
Totals	17	12	55	41	31	42

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area BT

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	13	10	+30.0%	33	25	+32.0%
Condo/TH Sales	--	--	--	1	1	--
Total Sales	13	10	+30.0%	34	26	+30.8%
New Homes Only	1	3	-66.7%	1	6	-83.3%
Resale Only	12	7	+71.4%	33	20	+65.0%
Sales Volume	\$3,279,400	\$3,096,900	+5.9%	\$8,380,950	\$8,397,900	-0.2%
New Listings	21	23	-8.7%	55	56	-1.8%
Pending	16	15	+6.7%	21	34	-38.2%
Withdrawn	9	1	+800.0%	12	3	+300.0%
Expired	--	2	--	1	4	-75.0%
Months of Inventory	1.4	4.7	-70.5%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$251,254	\$313,430	-19.8%	\$246,434	\$335,377	-26.5%
List Price/SqFt	\$124	\$145	-14.5%	\$132	\$140	-5.8%
Sold Price	\$252,262	\$309,690	-18.5%	\$246,499	\$322,996	-23.7%
Sold Price/SqFt	\$123	\$143	-13.9%	\$131	\$135	-2.9%
Sold Price / Orig LP	96.8%	95.7%	+1.2%	98.8%	95.2%	+3.7%
Days on Market	41	74	-44.7%	25	81	-68.8%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$200,000	\$347,400	-42.4%	\$207,500	\$282,450	-26.5%
List Price/SqFt	\$126	\$142	-11.2%	\$124	\$133	-6.8%
Sold Price	\$194,000	\$346,950	-44.1%	\$206,000	\$276,700	-25.6%
Sold Price/SqFt	\$118	\$138	-14.7%	\$121	\$129	-5.9%
Sold Price / Orig LP	99.0%	97.5%	+1.5%	100.0%	96.5%	+3.6%
Days on Market	10	90	-88.9%	9	80	-89.3%

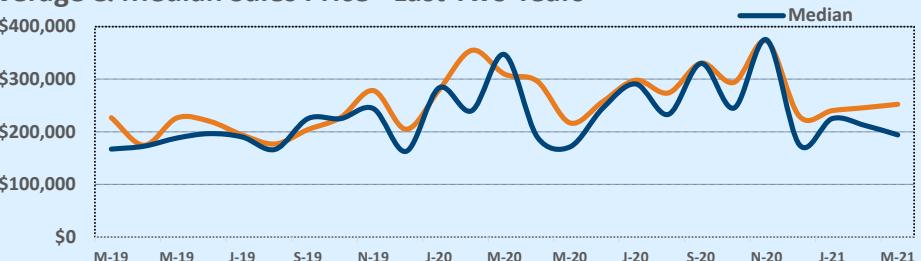
## Residential Statistics

## Independence Title

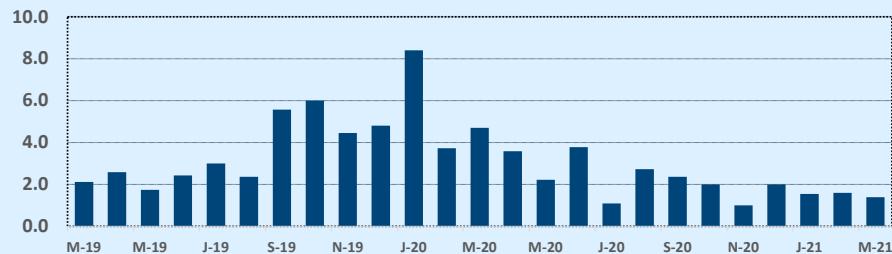
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	1	85	10	6	27
\$150,000- \$199,999	2	6	14	10	9	11
\$200,000- \$249,999	9	2	15	18	7	11
\$250,000- \$299,999	2	1	7	3	4	11
\$300,000- \$349,999	--	1	1	3	2	4
\$350,000- \$399,999	3	--	--	4	2	56
\$400,000- \$449,999	1	--	--	3	--	--
\$450,000- \$499,999	1	2	163	2	4	88
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	1	--	--
\$700,000- \$799,999	1	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	21	13	41	55	34	25

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area BU

## Residential Statistics

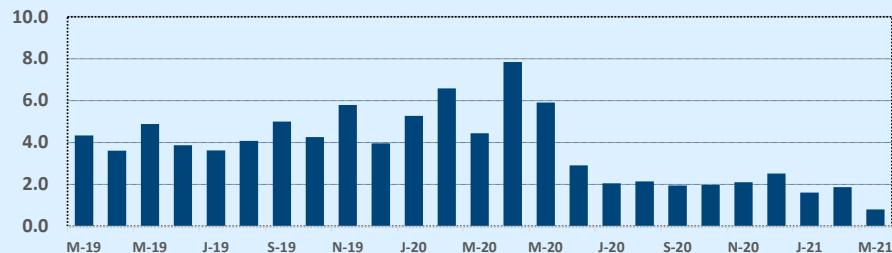
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	73	40	+82.5%	140	99	+41.4%
Condo/TH Sales	1	1	--	1	2	-50.0%
Total Sales	74	41	+80.5%	141	101	+39.6%
New Homes Only	9	9	--	14	22	-36.4%
Resale Only	65	32	+103.1%	127	79	+60.8%
Sales Volume	\$25,814,073	\$12,759,474	+102.3%	\$57,961,118	\$31,807,474	+82.2%
New Listings	67	66	+1.5%	148	163	-9.2%
Pending	46	34	+35.3%	65	101	-35.6%
Withdrawn	3	8	-62.5%	14	16	-12.5%
Expired	--	6	--	1	19	-94.7%
Months of Inventory	0.8	4.4	-81.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$352,871	\$319,900	+10.3%	\$417,360	\$324,826	+28.5%
List Price/SqFt	\$173	\$163	+5.9%	\$195	\$162	+20.7%
Sold Price	\$348,839	\$311,207	+12.1%	\$411,072	\$314,925	+30.5%
Sold Price/SqFt	\$171	\$159	+7.5%	\$192	\$157	+22.4%
Sold Price / Orig LP	98.4%	94.8%	+3.8%	98.5%	93.8%	+5.0%
Days on Market	54	97	-44.1%	53	84	-36.4%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$250,068	\$287,000	-12.9%	\$278,990	\$269,900	+3.4%
List Price/SqFt	\$149	\$153	-2.6%	\$160	\$149	+7.3%
Sold Price	\$250,342	\$275,000	-9.0%	\$275,000	\$265,000	+3.8%
Sold Price/SqFt	\$148	\$151	-2.2%	\$157	\$150	+5.0%
Sold Price / Orig LP	100.0%	96.0%	+4.2%	100.0%	95.0%	+5.3%
Days on Market	19	67	-71.6%	19	61	-68.9%

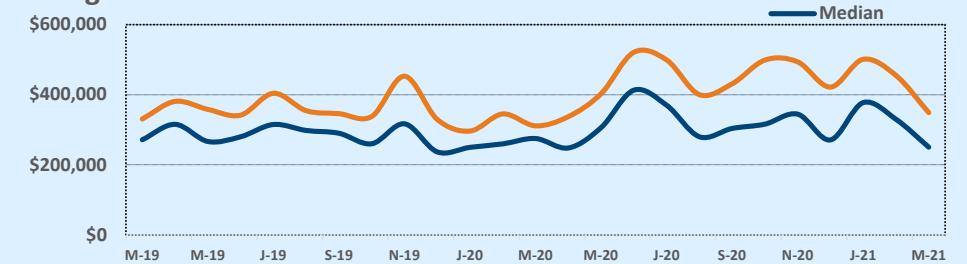
## Months of Inventory - Last Two Years



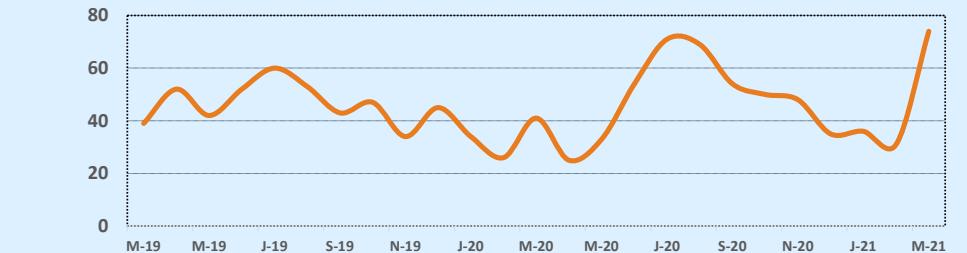
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	5	40	7	9	34
\$150,000- \$199,999	4	7	95	7	10	68
\$200,000- \$249,999	13	24	35	23	36	33
\$250,000- \$299,999	6	12	34	18	23	36
\$300,000- \$349,999	4	3	23	7	6	38
\$350,000- \$399,999	7	4	100	18	11	89
\$400,000- \$449,999	2	5	60	8	9	62
\$450,000- \$499,999	8	2	6	12	7	56
\$500,000- \$549,999	--	2	121	2	5	70
\$550,000- \$599,999	7	2	7	10	4	54
\$600,000- \$699,999	4	3	72	10	6	38
\$700,000- \$799,999	2	3	94	6	7	73
\$800,000- \$899,999	--	--	--	--	1	258
\$900,000- \$999,999	3	--	--	5	1	242
\$1M - \$1.99M	4	1	353	10	3	126
\$2M - \$2.99M	--	1	5	4	3	55
\$3M+	1	--	--	1	--	--
Totals	67	74	54	148	141	53

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area BW

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	32	17	+88.2%	72	59	+22.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	32	17	+88.2%	72	59	+22.0%
New Homes Only	12	4	+200.0%	30	9	+233.3%
Resale Only	20	13	+53.8%	42	50	-16.0%
Sales Volume	\$12,424,945	\$5,983,025	+107.7%	\$28,772,721	\$18,541,796	+55.2%
New Listings	36	32	+12.5%	86	84	+2.4%
Pending	22	25	-12.0%	42	66	-36.4%
Withdrawn	1	7	-85.7%	3	12	-75.0%
Expired	1	1	--	3	5	-40.0%
Months of Inventory	0.6	5.5	-89.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$389,163	\$360,417	+8.0%	\$403,572	\$324,537	+24.4%
List Price/SqFt	\$165	\$154	+7.0%	\$169	\$146	+15.5%
Sold Price	\$388,280	\$351,943	+10.3%	\$399,621	\$314,268	+27.2%
Sold Price/SqFt	\$164	\$151	+8.8%	\$167	\$141	+18.5%
Sold Price / Orig LP	99.4%	96.5%	+2.9%	99.5%	95.9%	+3.8%
Days on Market	41	91	-55.5%	47	83	-43.6%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$340,000	\$395,000	-13.9%	\$407,516	\$325,000	+25.4%
List Price/SqFt	\$166	\$158	+5.1%	\$173	\$143	+21.2%
Sold Price	\$349,000	\$358,000	-2.5%	\$406,928	\$300,000	+35.6%
Sold Price/SqFt	\$164	\$153	+7.4%	\$171	\$139	+22.8%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	97.0%	+3.1%
Days on Market	6	45	-86.7%	9	58	-84.5%

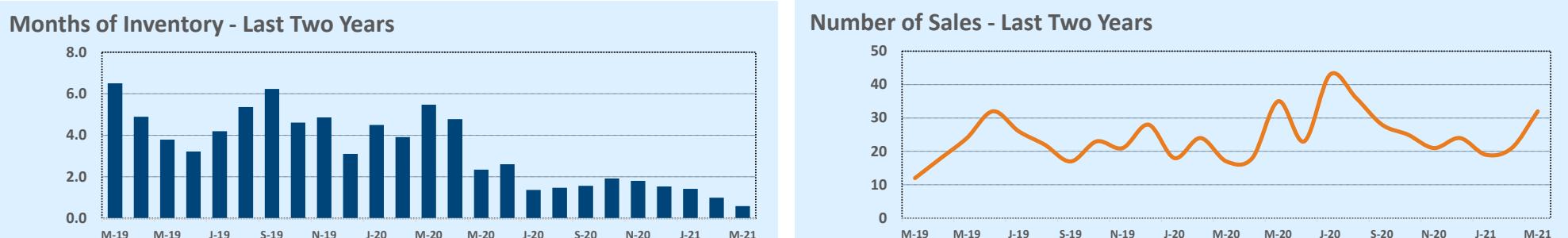
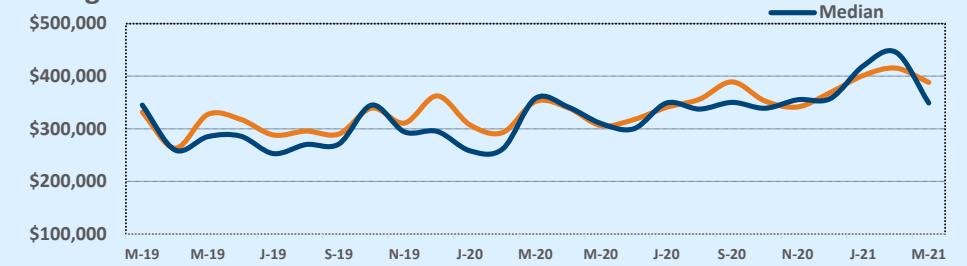
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	7	2	2	4
\$150,000- \$199,999	1	2	10	4	5	15
\$200,000- \$249,999	8	2	8	11	4	14
\$250,000- \$299,999	4	7	72	15	13	47
\$300,000- \$349,999	2	4	20	6	6	24
\$350,000- \$399,999	5	1	6	8	5	24
\$400,000- \$449,999	1	5	25	5	9	51
\$450,000- \$499,999	4	2	--	8	7	46
\$500,000- \$549,999	1	--	--	6	7	75
\$550,000- \$599,999	1	6	63	6	9	78
\$600,000- \$699,999	3	1	2	8	3	65
\$700,000- \$799,999	1	1	157	2	2	83
\$800,000- \$899,999	1	--	--	1	--	--
\$900,000- \$999,999	1	--	--	2	--	--
\$1M - \$1.99M	1	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	1	--	--	1	--	--
Totals	36	32	41	86	72	47

## Average & Median Sales Price - Last Two Years



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## MLS Area CC

## Residential Statistics

## Independence Title

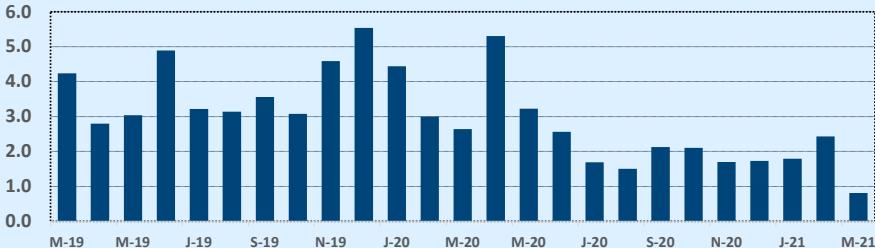
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	32	28	+14.3%	70	66	+6.1%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	32	28	+14.3%	70	66	+6.1%
New Homes Only	2	2	--	5	6	-16.7%
Resale Only	30	26	+15.4%	65	60	+8.3%
Sales Volume	\$10,874,660	\$7,463,120	+45.7%	\$20,548,153	\$15,978,274	+28.6%
New Listings	25	30	-16.7%	69	90	-23.3%
Pending	24	17	+41.2%	31	70	-55.7%
Withdrawn	3	5	-40.0%	10	10	--
Expired	1	3	-66.7%	6	9	-33.3%
Months of Inventory	0.8	2.6	-69.3%	N/A	N/A	--

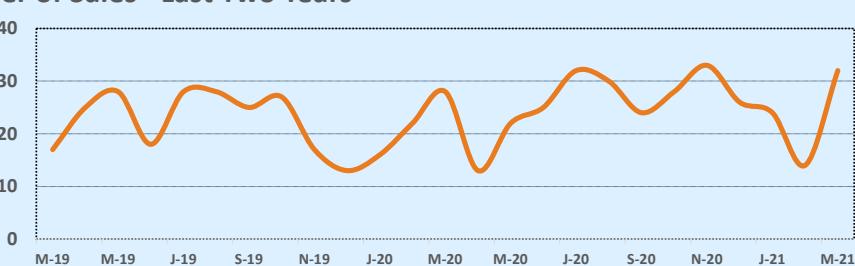
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$342,993	\$274,524	+24.9%	\$297,431	\$249,200	+19.4%
List Price/SqFt	\$172	\$137	+25.5%	\$165	\$137	+20.6%
Sold Price	\$339,833	\$266,540	+27.5%	\$293,545	\$242,095	+21.3%
Sold Price/SqFt	\$171	\$133	+28.5%	\$163	\$133	+22.9%
Sold Price / Orig LP	97.0%	94.8%	+2.3%	96.8%	94.0%	+3.0%
Days on Market	62	57	+8.5%	51	67	-24.1%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$250,042	\$224,250	+11.5%	\$245,000	\$225,500	+8.6%
List Price/SqFt	\$156	\$132	+18.2%	\$151	\$133	+13.1%
Sold Price	\$250,000	\$226,250	+10.5%	\$246,796	\$226,250	+9.1%
Sold Price/SqFt	\$157	\$126	+24.5%	\$149	\$132	+13.4%
Sold Price / Orig LP	98.0%	97.5%	+0.5%	97.5%	96.0%	+1.6%
Days on Market	18	15	+20.0%	18	47	-61.3%

## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area CLN

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	226	261	-13.4%	463	617	-25.0%
Condo/TH Sales	9	2	+350.0%	12	6	+100.0%
Total Sales	235	263	-10.6%	475	623	-23.8%
New Homes Only	16	38	-57.9%	38	90	-57.8%
Resale Only	219	225	-2.7%	437	533	-18.0%
Sales Volume	\$106,087,783	\$86,350,480	+22.9%	\$203,889,600	\$202,908,549	+0.5%
New Listings	309	313	-1.3%	641	717	-10.6%
Pending	203	221	-8.1%	282	689	-59.1%
Withdrawn	12	6	+100.0%	21	24	-12.5%
Expired	--	6	--	1	13	-92.3%
Months of Inventory	0.2	1.3	-81.5%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$405,941	\$330,689	+22.8%	\$393,313	\$328,861	+19.6%
List Price/SqFt	\$177	\$152	+16.2%	\$173	\$149	+16.1%
Sold Price	\$451,437	\$328,329	+37.5%	\$429,241	\$325,696	+31.8%
Sold Price/SqFt	\$197	\$151	+30.3%	\$190	\$148	+28.3%
Sold Price / Orig LP	113.5%	98.7%	+15.0%	111.4%	97.9%	+13.8%
Days on Market	12	71	-83.4%	16	71	-77.9%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$360,000	\$284,990	+26.3%	\$350,000	\$285,165	+22.7%
List Price/SqFt	\$175	\$150	+16.7%	\$171	\$147	+16.4%
Sold Price	\$405,000	\$280,065	+44.6%	\$388,400	\$282,500	+37.5%
Sold Price/SqFt	\$195	\$150	+29.6%	\$187	\$146	+27.6%
Sold Price / Orig LP	112.0%	99.0%	+13.1%	109.0%	98.0%	+11.2%
Days on Market	4	35	-88.6%	4	40	-90.0%

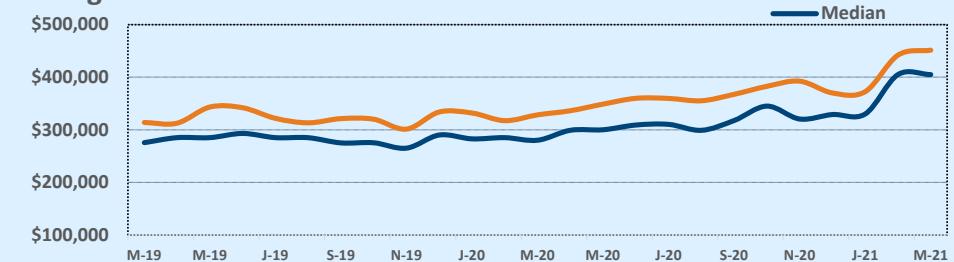
## Residential Statistics

## Independence Title

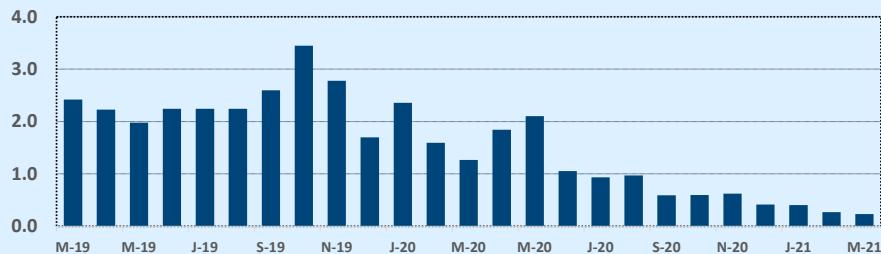
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	1	4
\$150,000- \$199,999	2	1	9	2	1	9
\$200,000- \$249,999	2	2	1	13	11	20
\$250,000- \$299,999	28	21	16	83	64	16
\$300,000- \$349,999	60	34	16	114	85	14
\$350,000- \$399,999	49	51	10	116	88	9
\$400,000- \$449,999	39	38	9	73	72	14
\$450,000- \$499,999	37	21	18	70	48	40
\$500,000- \$549,999	15	21	11	34	30	12
\$550,000- \$599,999	27	15	6	48	19	5
\$600,000- \$699,999	24	15	18	40	25	13
\$700,000- \$799,999	11	7	2	19	15	15
\$800,000- \$899,999	3	3	2	6	7	19
\$900,000- \$999,999	3	3	4	6	3	4
\$1M - \$1.99M	7	3	3	13	6	6
\$2M - \$2.99M	1	--	--	2	--	--
\$3M+	1	--	--	1	--	--
Totals	309	235	12	641	475	16

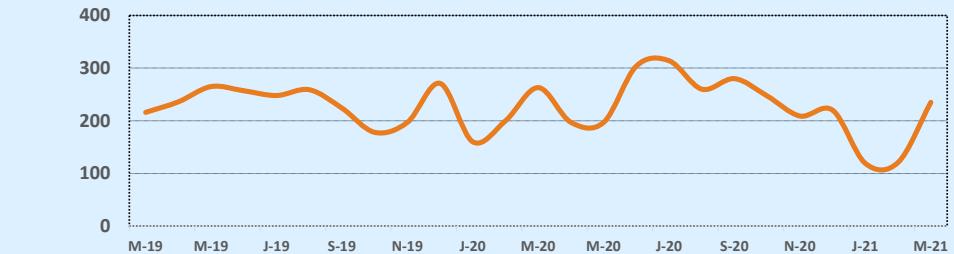
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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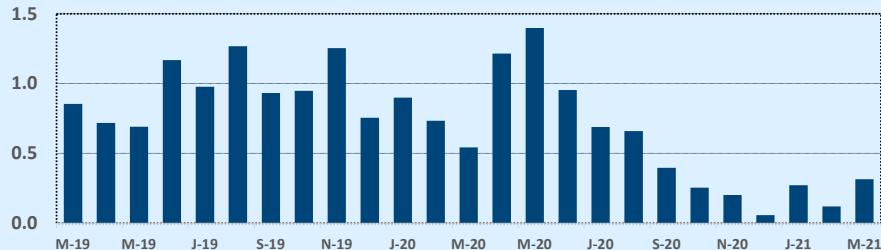
## MLS Area CLS

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	66	80	-17.5%	156	177	-11.9%
Condo/TH Sales	10	14	-28.6%	22	31	-29.0%
Total Sales	76	94	-19.1%	178	208	-14.4%
New Homes Only	--	1	--	9	2	+350.0%
Resale Only	76	93	-18.3%	169	206	-18.0%
Sales Volume	\$42,437,945	\$35,894,507	+18.2%	\$89,716,961	\$77,663,846	+15.5%
New Listings	132	111	+18.9%	276	264	+4.5%
Pending	71	74	-4.1%	79	229	-65.5%
Withdrawn	--	2	--	3	7	-57.1%
Expired	--	1	--	--	2	--
Months of Inventory	0.3	0.5	-41.8%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$468,478	\$380,467	+23.1%	\$442,559	\$373,106	+18.6%
List Price/SqFt	\$194	\$168	+16.0%	\$191	\$164	+16.0%
Sold Price	\$558,394	\$381,856	+46.2%	\$504,028	\$373,384	+35.0%
Sold Price/SqFt	\$231	\$169	+36.7%	\$217	\$165	+31.4%
Sold Price / Orig LP	120.1%	100.3%	+19.7%	114.7%	99.6%	+15.1%
Days on Market	4	22	-82.1%	11	28	-60.4%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$449,975	\$359,945	+25.0%	\$425,000	\$350,000	+21.4%
List Price/SqFt	\$190	\$164	+16.0%	\$187	\$163	+15.1%
Sold Price	\$547,500	\$362,801	+50.9%	\$463,000	\$354,000	+30.8%
Sold Price/SqFt	\$233	\$168	+39.2%	\$214	\$164	+30.3%
Sold Price / Orig LP	120.0%	100.0%	+20.0%	114.0%	100.0%	+14.0%
Days on Market	4	5	-20.0%	4	6	-33.3%

## Months of Inventory - Last Two Years

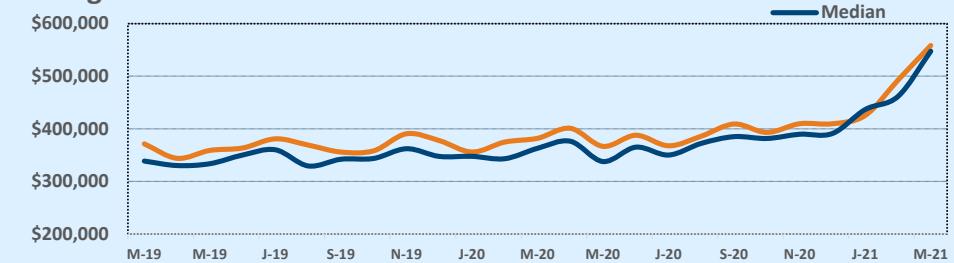


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## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	1	--	--
\$150,000- \$199,999	1	--	--	1	1	7
\$200,000- \$249,999	--	--	--	4	1	3
\$250,000- \$299,999	1	3	6	12	7	5
\$300,000- \$349,999	11	5	2	31	15	3
\$350,000- \$399,999	16	9	5	38	24	15
\$400,000- \$449,999	23	8	5	49	26	33
\$450,000- \$499,999	27	10	5	44	32	11
\$500,000- \$549,999	12	3	3	21	15	4
\$550,000- \$599,999	15	6	3	26	13	3
\$600,000- \$699,999	16	15	4	35	21	4
\$700,000- \$799,999	9	9	4	11	13	4
\$800,000- \$899,999	--	3	2	2	3	2
\$900,000- \$999,999	--	4	3	--	6	9
\$1M - \$1.99M	--	1	4	1	1	4
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	132	76	4	276	178	11

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



## MLS Area CM

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	37	31	+19.4%	99	83	+19.3%
Condo/TH Sales	--	--	--	1	1	--
Total Sales	37	31	+19.4%	100	84	+19.0%
New Homes Only	7	4	+75.0%	17	17	--
Resale Only	30	27	+11.1%	83	67	+23.9%
Sales Volume	\$22,184,150	\$12,574,540	+76.4%	\$52,088,875	\$31,017,314	+67.9%
New Listings	39	54	-27.8%	107	147	-27.2%
Pending	42	38	+10.5%	52	99	-47.5%
Withdrawn	3	11	-72.7%	10	20	-50.0%
Expired	2	6	-66.7%	7	22	-68.2%
Months of Inventory	0.9	4.5	-79.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$613,589	\$419,219	+46.4%	\$531,250	\$383,869	+38.4%
List Price/SqFt	\$211	\$192	+10.2%	\$202	\$170	+18.7%
Sold Price	\$599,572	\$405,630	+47.8%	\$520,889	\$369,254	+41.1%
Sold Price/SqFt	\$206	\$186	+10.4%	\$198	\$164	+20.9%
Sold Price / Orig LP	96.1%	95.5%	+0.6%	97.1%	94.1%	+3.2%
Days on Market	55	91	-39.9%	59	83	-29.0%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$525,000	\$379,000	+38.5%	\$435,500	\$306,950	+41.9%
List Price/SqFt	\$199	\$179	+11.0%	\$191	\$172	+11.1%
Sold Price	\$515,000	\$373,500	+37.9%	\$433,750	\$305,950	+41.8%
Sold Price/SqFt	\$193	\$175	+10.1%	\$189	\$170	+11.3%
Sold Price / Orig LP	98.0%	96.0%	+2.1%	99.0%	96.0%	+3.1%
Days on Market	26	78	-66.7%	28	64	-57.0%

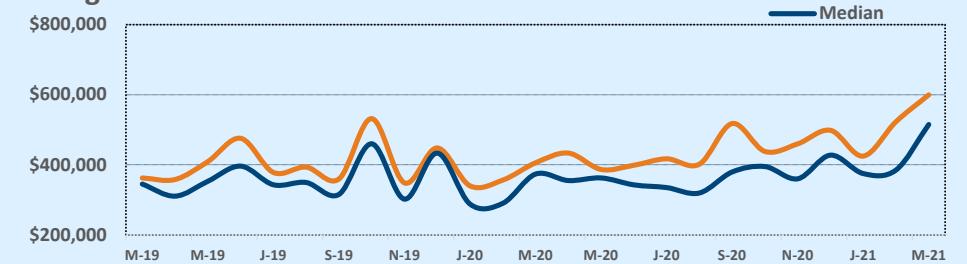
## Residential Statistics

## Independence Title

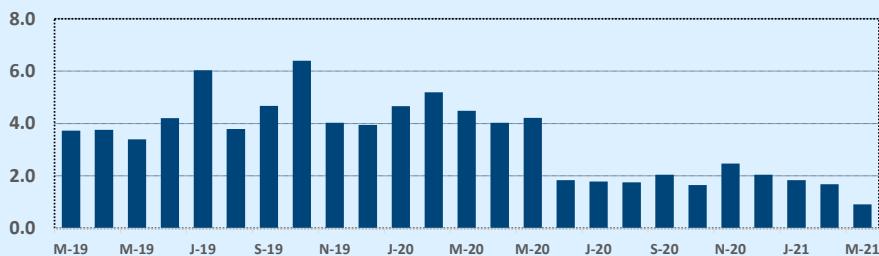
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	3	--	--
\$150,000- \$199,999	2	1	73	4	3	72
\$200,000- \$249,999	7	3	15	11	10	35
\$250,000- \$299,999	4	8	48	11	20	39
\$300,000- \$349,999	3	1	13	20	6	16
\$350,000- \$399,999	3	--	--	7	7	20
\$400,000- \$449,999	2	2	30	6	8	46
\$450,000- \$499,999	1	2	57	6	4	98
\$500,000- \$549,999	1	3	4	6	12	41
\$550,000- \$599,999	4	2	40	6	4	45
\$600,000- \$699,999	2	2	36	7	6	135
\$700,000- \$799,999	3	4	126	4	6	133
\$800,000- \$899,999	1	4	95	4	5	81
\$900,000- \$999,999	1	2	29	3	2	29
\$1M - \$1.99M	4	3	75	7	6	102
\$2M - \$2.99M	1	--	--	2	1	210
\$3M+	--	--	--	--	--	--
Totals	39	37	55	107	100	59

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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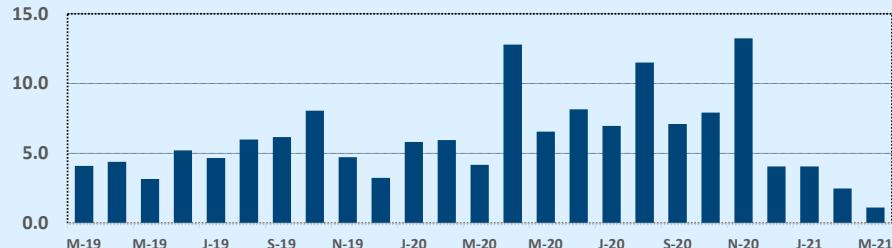
## MLS Area DT

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	1	--	--	2	--	--
Condo/TH Sales	71	31	+129.0%	148	69	+114.5%
Total Sales	72	31	+132.3%	150	69	+117.4%
New Homes Only	3	6	-50.0%	9	9	--
Resale Only	69	25	+176.0%	141	60	+135.0%
Sales Volume	\$75,711,680	\$29,144,150	+159.8%	\$141,979,766	\$54,299,650	+161.5%
New Listings	62	42	+47.6%	165	135	+22.2%
Pending	42	24	+75.0%	48	64	-25.0%
Withdrawn	9	6	+50.0%	43	20	+115.0%
Expired	7	9	-22.2%	13	11	+18.2%
Months of Inventory	1.1	4.2	-73.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$1,091,367	\$996,665	+9.5%	\$981,367	\$821,139	+19.5%
List Price/SqFt	\$704	\$700	+0.5%	\$670	\$656	+2.1%
Sold Price	\$1,051,551	\$940,134	+11.9%	\$946,532	\$786,951	+20.3%
Sold Price/SqFt	\$685	\$672	+1.9%	\$652	\$637	+2.4%
Sold Price / Orig LP	96.1%	95.6%	+0.4%	95.8%	96.0%	-0.2%
Days on Market	79	64	+24.2%	79	75	+4.8%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$814,950	\$660,000	+23.5%	\$644,500	\$619,000	+4.1%
List Price/SqFt	\$690	\$701	-1.5%	\$659	\$619	+6.4%
Sold Price	\$803,525	\$647,900	+24.0%	\$635,000	\$615,000	+3.3%
Sold Price/SqFt	\$674	\$649	+3.9%	\$643	\$599	+7.4%
Sold Price / Orig LP	97.0%	97.0%	+0.0%	97.0%	97.0%	--
Days on Market	33	35	-5.7%	46	47	-2.1%

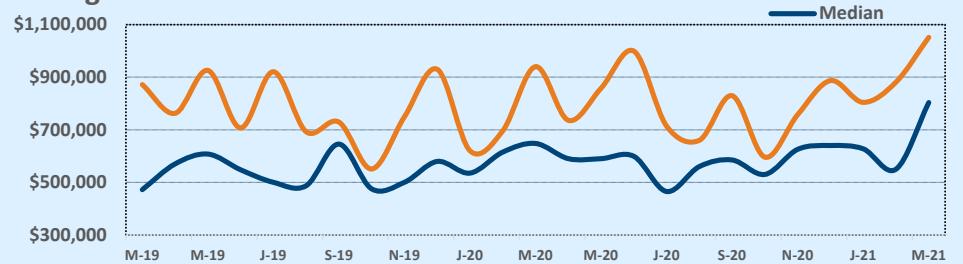
## Months of Inventory - Last Two Years



## Independence Title

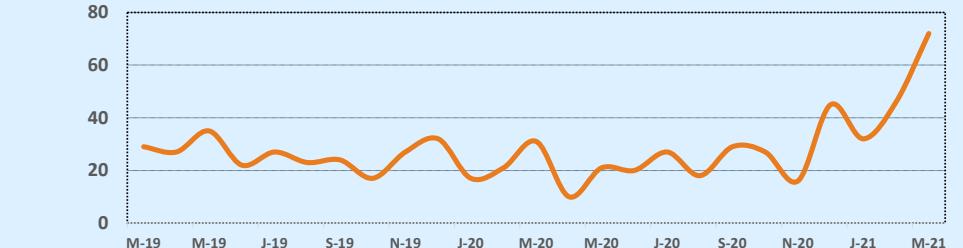
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	1	1	7	3	2	26
\$250,000- \$299,999	--	--	--	--	--	--
\$300,000- \$349,999	--	--	--	--	--	--
\$350,000- \$399,999	2	6	38	9	12	45
\$400,000- \$449,999	5	7	68	12	20	92
\$450,000- \$499,999	10	10	25	15	15	36
\$500,000- \$549,999	3	3	106	9	13	80
\$550,000- \$599,999	7	3	24	12	7	70
\$600,000- \$699,999	5	4	11	13	12	49
\$700,000- \$799,999	7	1	23	14	6	50
\$800,000- \$899,999	5	9	145	15	12	140
\$900,000- \$999,999	2	4	69	8	8	63
\$1M - \$1.99M	8	18	101	34	31	92
\$2M - \$2.99M	4	3	66	5	6	65
\$3M+	3	3	226	16	5	156
Totals	62	72	79	165	150	79

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## March 2021

## MLS Area EL

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	45	31	+45.2%	111	62	+79.0%
Condo/TH Sales	--	--	--	1	1	--
Total Sales	45	31	+45.2%	112	63	+77.8%
New Homes Only	24	4	+500.0%	51	8	+537.5%
Resale Only	21	27	-22.2%	61	55	+10.9%
Sales Volume	\$12,142,252	\$7,990,380	+52.0%	\$29,925,480	\$15,316,436	+95.4%
New Listings	38	35	+8.6%	187	105	+78.1%
Pending	32	25	+28.0%	151	79	+91.1%
Withdrawn	7	6	+16.7%	19	13	+46.2%
Expired	--	6	--	4	9	-55.6%
Months of Inventory	0.2	2.2	-89.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$274,387	\$276,280	-0.7%	\$267,291	\$252,452	+5.9%
List Price/SqFt	\$155	\$158	-1.6%	\$151	\$147	+2.8%
Sold Price	\$269,828	\$257,754	+4.7%	\$267,192	\$243,118	+9.9%
Sold Price/SqFt	\$153	\$146	+4.3%	\$151	\$141	+6.8%
Sold Price / Orig LP	99.5%	93.8%	+6.1%	100.4%	94.5%	+6.2%
Days on Market	28	63	-55.7%	33	58	-42.3%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$252,390	\$225,000	+12.2%	\$240,950	\$212,154	+13.6%
List Price/SqFt	\$145	\$134	+8.4%	\$145	\$137	+6.0%
Sold Price	\$243,669	\$225,000	+8.3%	\$241,950	\$215,154	+12.5%
Sold Price/SqFt	\$146	\$132	+10.5%	\$145	\$135	+7.2%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	99.0%	+1.0%
Days on Market	13	26	-50.0%	10	31	-67.7%

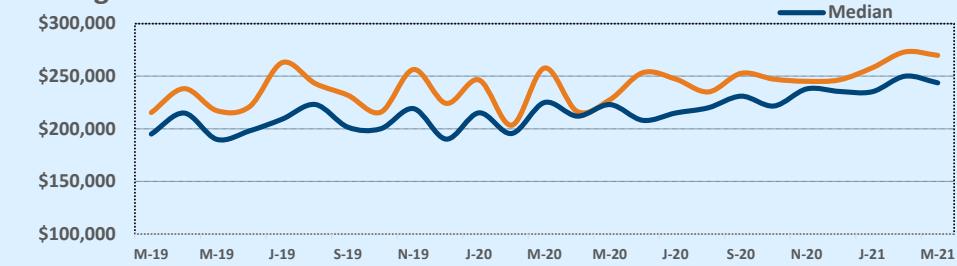
## Residential Statistics

## Independence Title

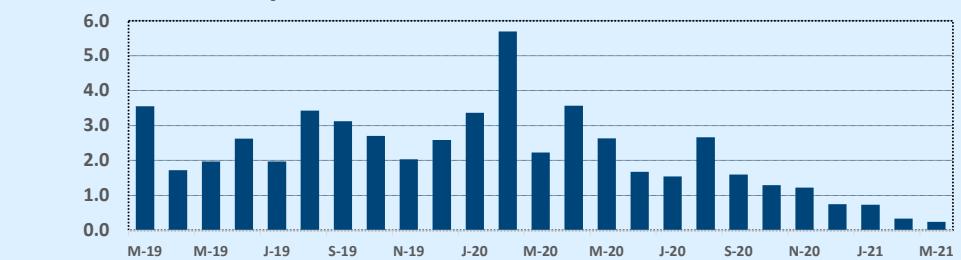
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	49	2	3	85
\$150,000- \$199,999	1	4	51	9	12	26
\$200,000- \$249,999	16	20	11	49	48	14
\$250,000- \$299,999	12	13	37	110	31	49
\$300,000- \$349,999	4	1	132	5	4	112
\$350,000- \$399,999	1	2	22	5	4	14
\$400,000- \$449,999	1	--	--	2	2	4
\$450,000- \$499,999	2	1	76	2	1	76
\$500,000- \$549,999	--	1	54	--	2	56
\$550,000- \$599,999	1	1	3	1	2	4
\$600,000- \$699,999	--	1	3	2	2	21
\$700,000- \$799,999	--	--	--	--	1	208
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	38	45	28	187	112	33

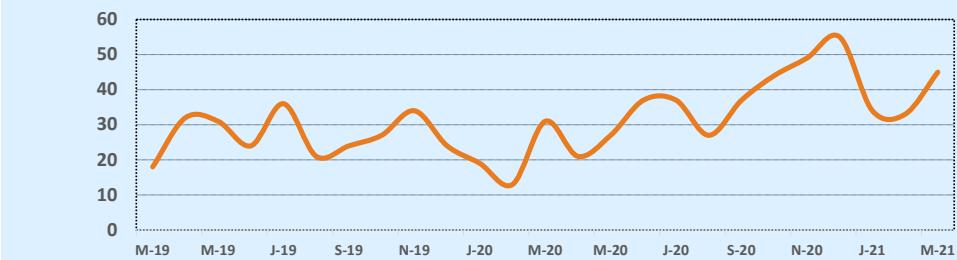
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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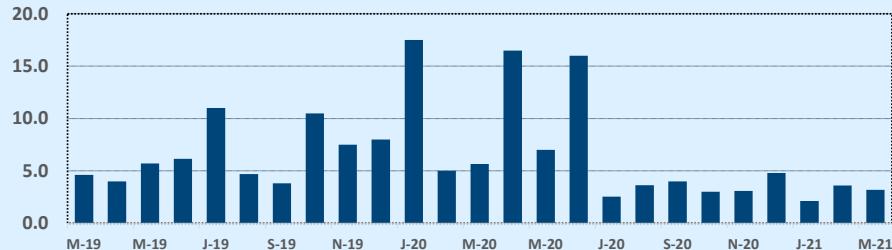
## MLS Area FC

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	5	6	-16.7%	18	15	+20.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	5	6	-16.7%	18	15	+20.0%
New Homes Only	--	--	--	--	1	--
Resale Only	5	6	-16.7%	18	14	+28.6%
Sales Volume	\$1,305,000	\$1,739,500	-25.0%	\$4,795,900	\$3,816,700	+25.7%
New Listings	4	8	-50.0%	15	22	-31.8%
Pending	8	8	--	10	17	-41.2%
Withdrawn	--	1	--	1	8	-87.5%
Expired	1	--	--	2	3	-33.3%
Months of Inventory	3.2	5.7	-43.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$265,080	\$327,000	-18.9%	\$276,200	\$276,333	-0.0%
List Price/SqFt	\$121	\$142	-14.7%	\$142	\$134	+5.7%
Sold Price	\$261,000	\$289,917	-10.0%	\$266,439	\$254,447	+4.7%
Sold Price/SqFt	\$119	\$127	-6.7%	\$136	\$125	+8.5%
Sold Price / Orig LP	91.4%	83.7%	+9.2%	91.9%	86.7%	+5.9%
Days on Market	166	171	-2.7%	99	145	-31.6%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$246,000	\$354,500	-30.6%	\$280,500	\$307,000	-8.6%
List Price/SqFt	\$125	\$151	-17.4%	\$130	\$138	-5.4%
Sold Price	\$245,000	\$312,250	-21.5%	\$270,000	\$297,500	-9.2%
Sold Price/SqFt	\$119	\$129	-7.7%	\$125	\$113	+10.2%
Sold Price / Orig LP	91.0%	84.0%	+8.3%	92.0%	88.0%	+4.5%
Days on Market	113	210	-46.2%	75	149	-50.0%

## Months of Inventory - Last Two Years

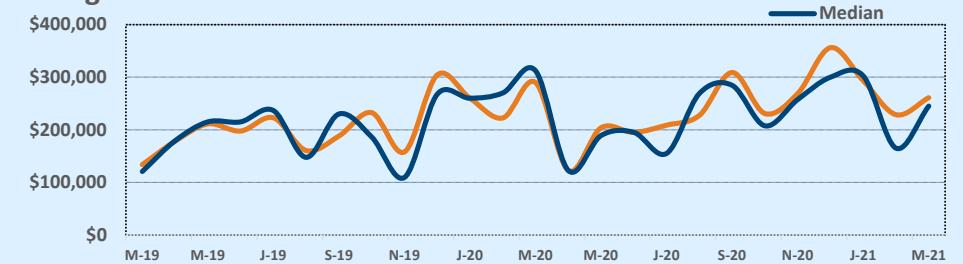


## Residential Statistics

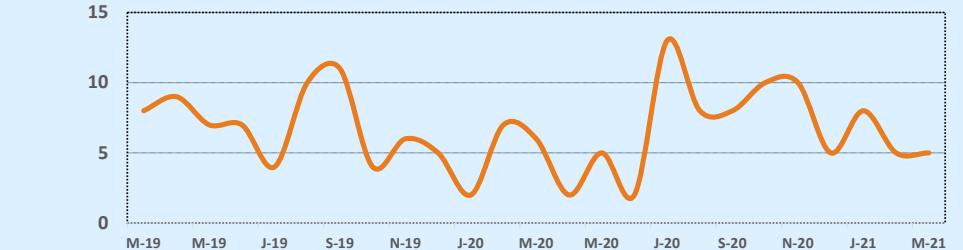
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	2	2	78
\$150,000- \$199,999	1	1	34	5	4	50
\$200,000- \$249,999	--	2	101	3	3	71
\$250,000- \$299,999	--	--	--	2	1	77
\$300,000- \$349,999	--	1	113	--	4	90
\$350,000- \$399,999	2	1	483	2	2	244
\$400,000- \$449,999	--	--	--	--	2	143
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	1	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	4	5	166	15	18	99

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area GP

## Residential Statistics

## Independence Title

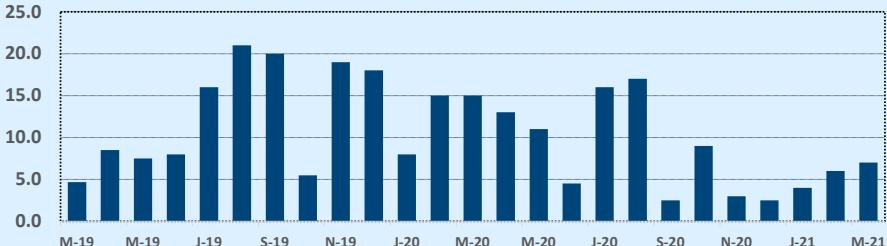
## March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	1	1	--	1	3	-66.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	1	1	--	1	3	-66.7%
New Homes Only	--	1	--	--	1	--
Resale Only	1	--	--	1	2	-50.0%
Sales Volume	\$415,000	\$279,000	+48.7%	\$415,000	\$1,479,000	-71.9%
New Listings	4	3	+33.3%	8	6	+33.3%
Pending	3	--	--	3	2	+50.0%
Withdrawn	--	1	--	2	2	--
Expired	--	2	--	--	6	--
Months of Inventory	7.0	15.0	-53.3%	N/A	N/A	--

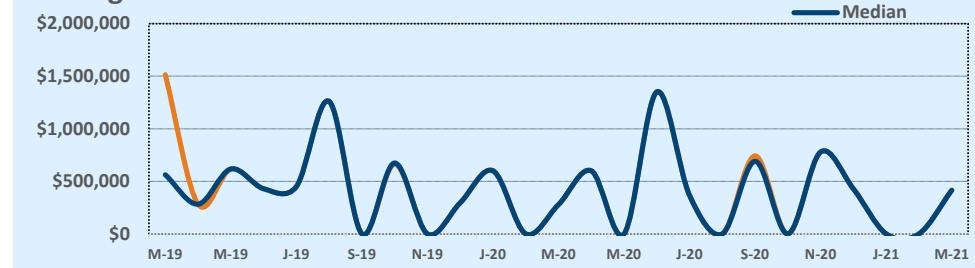
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$399,000	\$283,500	+40.7%	\$399,000	\$511,167	-21.9%
List Price/SqFt	\$158	\$189	-16.2%	\$158	\$208	-24.0%
Sold Price	\$415,000	\$279,000	+48.7%	\$415,000	\$493,000	-15.8%
Sold Price/SqFt	\$165	\$186	-11.5%	\$165	\$202	-18.4%
Sold Price / Orig LP	100.0%	95.0%	+5.3%	100.0%	95.3%	+4.9%
Days on Market	69	496	-86.1%	69	231	-70.1%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$399,000	\$283,500	+40.7%	\$399,000	\$420,000	-5.0%
List Price/SqFt	\$158	\$189	-16.2%	\$158	\$196	-19.2%
Sold Price	\$415,000	\$279,000	+48.7%	\$415,000	\$410,000	+1.2%
Sold Price/SqFt	\$165	\$186	-11.5%	\$165	\$191	-13.9%
Sold Price / Orig LP	100.0%	95.0%	+5.3%	100.0%	95.0%	+5.3%
Days on Market	69	496	-86.1%	69	144	-52.1%

## Months of Inventory - Last Two Years



## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area GTE

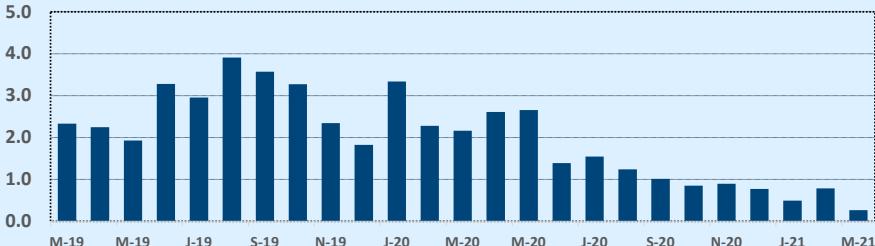
Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	79	78	+1.3%	187	189	-1.1%
Condo/TH Sales	3	3	--	8	12	-33.3%
Total Sales	82	81	+1.2%	195	201	-3.0%
New Homes Only	12	14	-14.3%	26	36	-27.8%
Resale Only	70	67	+4.5%	169	165	+2.4%
Sales Volume	\$33,017,809	\$22,975,042	+43.7%	\$68,613,378	\$54,841,048	+25.1%
New Listings	102	134	-23.9%	283	308	-8.1%
Pending	85	83	+2.4%	177	230	-23.0%
Withdrawn	4	10	-60.0%	12	24	-50.0%
Expired	1	4	-75.0%	1	12	-91.7%
Months of Inventory	0.3	2.2	-87.6%	N/A	N/A	--

## Residential Statistics

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$386,640	\$288,351	+34.1%	\$341,389	\$277,831	+22.9%
List Price/SqFt	\$185	\$147	+26.0%	\$171	\$154	+10.6%
Sold Price	\$402,656	\$283,642	+42.0%	\$351,863	\$272,841	+29.0%
Sold Price/SqFt	\$193	\$144	+33.4%	\$176	\$152	+15.8%
Sold Price / Orig LP	105.8%	98.0%	+8.0%	104.5%	97.3%	+7.4%
Days on Market	20	55	-64.5%	21	71	-70.1%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$311,600	\$266,575	+16.9%	\$299,000	\$255,970	+16.8%
List Price/SqFt	\$170	\$142	+19.2%	\$162	\$147	+9.8%
Sold Price	\$332,000	\$262,749	+26.4%	\$306,755	\$249,600	+22.9%
Sold Price/SqFt	\$180	\$141	+27.4%	\$168	\$144	+16.3%
Sold Price / Orig LP	102.5%	99.0%	+3.5%	102.0%	98.0%	+4.1%
Days on Market	5	35	-85.7%	6	41	-85.4%

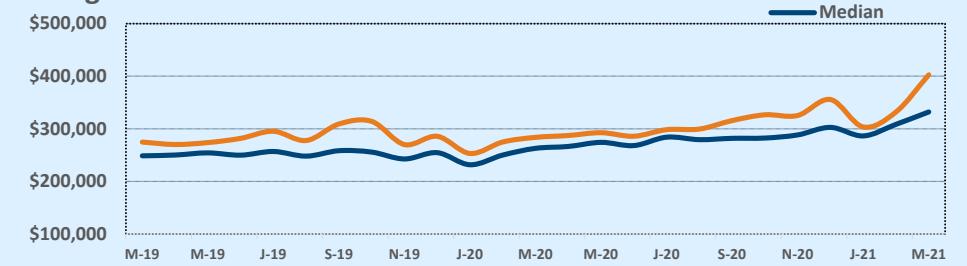
## Months of Inventory - Last Two Years



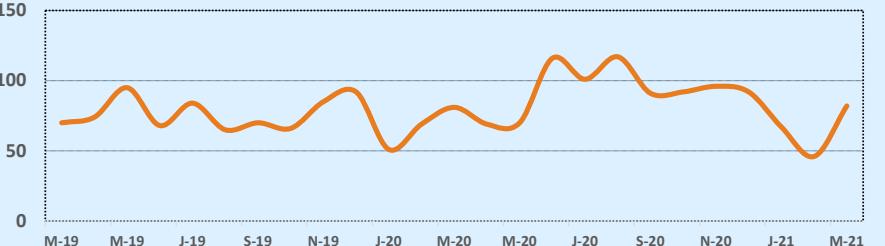
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	1	1
\$150,000- \$199,999	--	--	--	2	2	37
\$200,000- \$249,999	8	4	20	19	20	16
\$250,000- \$299,999	19	24	17	98	65	21
\$300,000- \$349,999	25	15	20	71	38	23
\$350,000- \$399,999	20	12	19	33	26	22
\$400,000- \$449,999	8	10	20	15	17	16
\$450,000- \$499,999	1	3	25	6	8	35
\$500,000- \$549,999	4	1	5	7	2	5
\$550,000- \$599,999	4	3	40	10	4	39
\$600,000- \$699,999	6	6	18	10	8	16
\$700,000- \$799,999	3	1	--	3	1	--
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	1	64	1	1	64
\$1M - \$1.99M	2	2	18	5	2	18
\$2M - \$2.99M	2	--	--	2	--	--
\$3M+	--	--	--	--	--	--
Totals	102	82	20	283	195	21

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area GTW

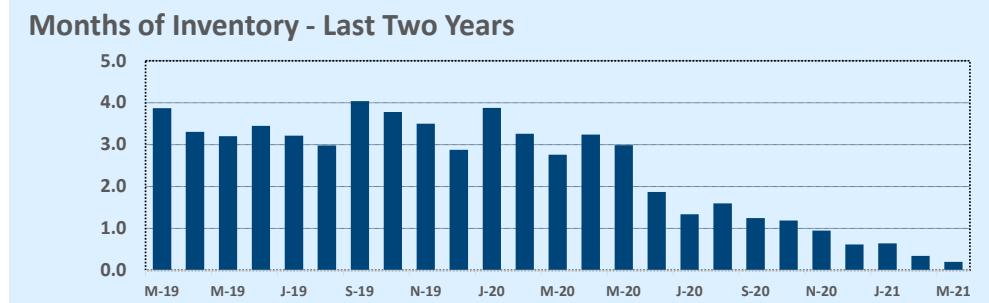
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	233	183	+27.3%	502	462	+8.7%
Condo/TH Sales	4	1	+300.0%	11	4	+175.0%
Total Sales	237	184	+28.8%	513	466	+10.1%
New Homes Only	20	24	-16.7%	57	69	-17.4%
Resale Only	217	160	+35.6%	456	397	+14.9%
Sales Volume	\$113,536,674	\$67,305,348	+68.7%	\$224,814,177	\$170,779,731	+31.6%
New Listings	234	229	+2.2%	544	677	-19.6%
Pending	144	169	-14.8%	263	516	-49.0%
Withdrawn	6	18	-66.7%	22	48	-54.2%
Expired	--	8	--	30	--	--
Months of Inventory	0.2	2.8	-92.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$460,933	\$371,769	+24.0%	\$428,323	\$373,962	+14.5%
List Price/SqFt	\$190	\$161	+18.2%	\$183	\$162	+12.9%
Sold Price	\$479,058	\$365,790	+31.0%	\$438,234	\$366,480	+19.6%
Sold Price/SqFt	\$198	\$158	+25.1%	\$188	\$159	+18.0%
Sold Price / Orig LP	105.9%	97.4%	+8.7%	103.9%	96.6%	+7.5%
Days on Market	26	76	-66.5%	34	85	-60.5%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$398,488	\$341,475	+16.7%	\$375,000	\$349,500	+7.3%
List Price/SqFt	\$185	\$158	+17.1%	\$179	\$160	+12.1%
Sold Price	\$417,000	\$339,450	+22.8%	\$389,000	\$339,900	+14.4%
Sold Price/SqFt	\$194	\$155	+25.3%	\$184	\$157	+17.3%
Sold Price / Orig LP	104.0%	98.0%	+6.1%	102.0%	97.0%	+5.2%
Days on Market	5	46	-89.1%	7	56	-87.5%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	1	17	4	1	17
\$200,000- \$249,999	6	4	4	15	19	28
\$250,000- \$299,999	12	29	27	48	65	27
\$300,000- \$349,999	38	38	30	89	107	33
\$350,000- \$399,999	45	33	21	100	77	29
\$400,000- \$449,999	27	26	20	72	68	38
\$450,000- \$499,999	28	23	23	53	48	46
\$500,000- \$549,999	16	15	38	37	25	42
\$550,000- \$599,999	18	20	17	31	29	22
\$600,000- \$699,999	22	16	30	51	29	37
\$700,000- \$799,999	10	19	19	23	28	31
\$800,000- \$899,999	3	6	21	8	8	30
\$900,000- \$999,999	1	1	7	3	1	7
\$1M - \$1.99M	4	6	77	7	8	71
\$2M - \$2.99M	3	--	--	3	--	--
\$3M+	--	--	--	--	--	--
Totals	234	237	26	544	513	34

### Average & Median Sales Price - Last Two Years



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## MLS Area GU

## Residential Statistics

## Independence Title

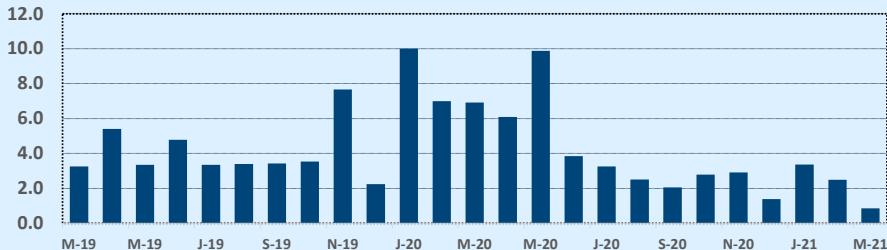
## March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	28	12	+133.3%	62	26	+138.5%
Condo/TH Sales	--	--	--	1	--	--
Total Sales	28	12	+133.3%	63	26	+142.3%
New Homes Only	1	--	--	5	--	--
Resale Only	27	12	+125.0%	58	26	+123.1%
Sales Volume	\$8,461,170	\$3,359,700	+151.8%	\$19,599,741	\$6,957,601	+181.7%
New Listings	20	24	-16.7%	71	87	-18.4%
Pending	39	21	+85.7%	82	41	+100.0%
Withdrawn	2	--	--	5	6	-16.7%
Expired	6	5	+20.0%	6	9	-33.3%
Months of Inventory	0.9	6.9	-87.6%	N/A	N/A	--

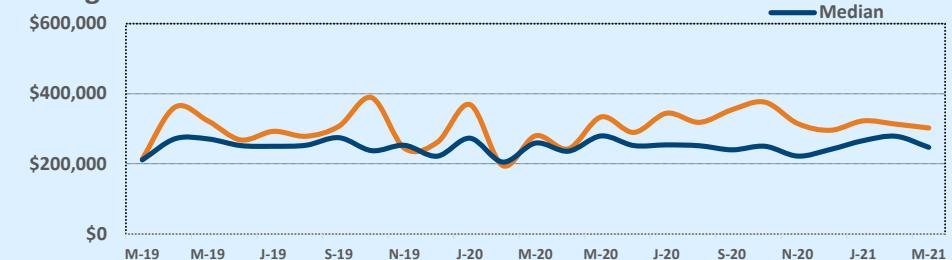
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$306,664	\$289,200	+6.0%	\$318,868	\$281,404	+13.3%
List Price/SqFt	\$144	\$147	-1.9%	\$151	\$135	+12.1%
Sold Price	\$302,185	\$279,975	+7.9%	\$311,107	\$267,600	+16.3%
Sold Price/SqFt	\$142	\$143	-1.1%	\$147	\$130	+13.5%
Sold Price / Orig LP	98.8%	97.3%	+1.6%	97.6%	91.8%	+6.3%
Days on Market	51	40	+26.3%	60	77	-21.6%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$244,442	\$262,000	-6.7%	\$260,000	\$239,000	+8.8%
List Price/SqFt	\$143	\$131	+8.8%	\$143	\$123	+16.1%
Sold Price	\$247,000	\$259,150	-4.7%	\$259,500	\$233,750	+11.0%
Sold Price/SqFt	\$140	\$130	+7.7%	\$140	\$121	+15.7%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	95.5%	+4.7%
Days on Market	48	39	+24.7%	48	60	-19.3%

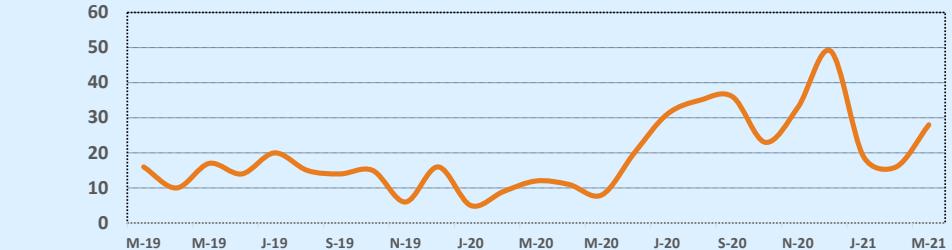
## Months of Inventory - Last Two Years



## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area GZ

## Residential Statistics

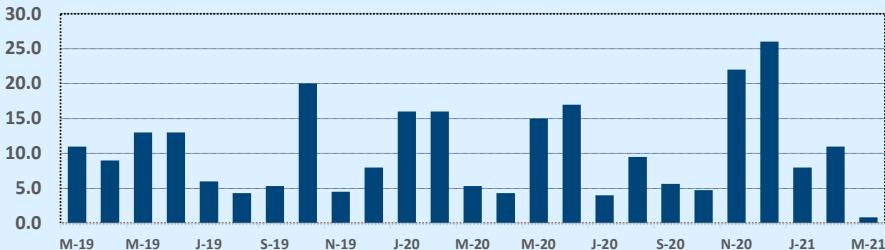
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	7	3	+133.3%	10	4	+150.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	7	3	+133.3%	10	4	+150.0%
New Homes Only	1	1	--	1	1	--
Resale Only	6	2	+200.0%	9	3	+200.0%
Sales Volume	\$2,192,358	\$776,000	+182.5%	\$2,868,858	\$1,059,000	+170.9%
New Listings	2	3	-33.3%	4	6	-33.3%
Pending	5	2	+150.0%	9	5	+80.0%
Withdrawn	--	--	--	1	--	--
Expired	1	1	--	4	1	+300.0%
Months of Inventory	0.9	5.3	-83.9%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$329,364	\$269,667	+22.1%	\$305,455	\$277,000	+10.3%
List Price/SqFt	\$211	\$125	+68.5%	\$182	\$131	+38.5%
Sold Price	\$313,194	\$258,667	+21.1%	\$286,886	\$264,750	+8.4%
Sold Price/SqFt	\$203	\$120	+68.8%	\$172	\$126	+36.9%
Sold Price / Orig LP	91.9%	94.7%	-3.0%	89.5%	94.8%	-5.5%
Days on Market	83	92	-10.1%	124	77	+62.0%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$369,800	\$219,000	+68.9%	\$332,000	\$259,000	+28.2%
List Price/SqFt	\$116	\$111	+4.3%	\$116	\$131	-11.1%
Sold Price	\$324,458	\$219,000	+48.2%	\$305,000	\$251,000	+21.5%
Sold Price/SqFt	\$116	\$111	+4.3%	\$116	\$127	-8.4%
Sold Price / Orig LP	95.0%	93.0%	+2.2%	91.0%	94.0%	-3.2%
Days on Market	76	10	+660.0%	89	20	+356.4%

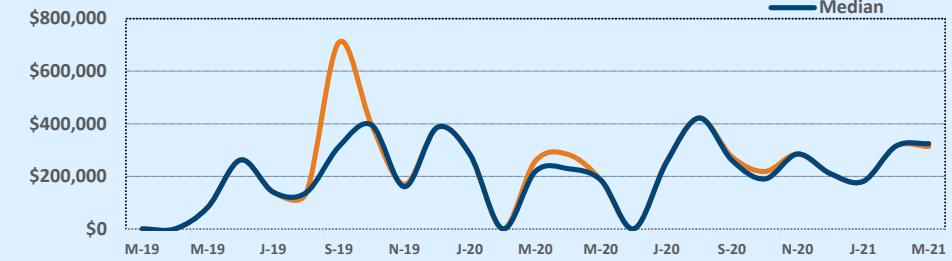
## Months of Inventory - Last Two Years



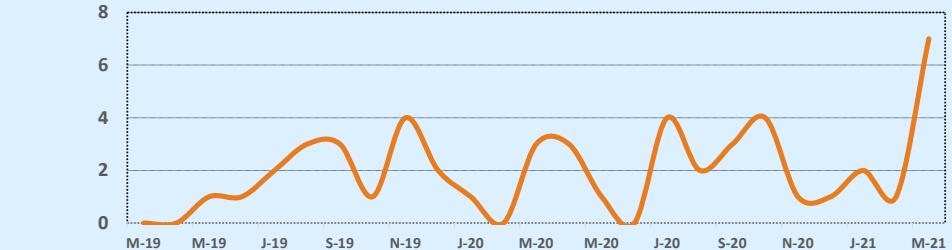
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	48	1	2	215
\$150,000- \$199,999	1	--	--	2	--	--
\$200,000- \$249,999	--	2	92	--	2	92
\$250,000- \$299,999	--	--	--	--	1	101
\$300,000- \$349,999	--	2	72	--	3	107
\$350,000- \$399,999	--	1	129	--	1	129
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	1	76	1	1	76
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	2	7	83	4	10	124

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area HD

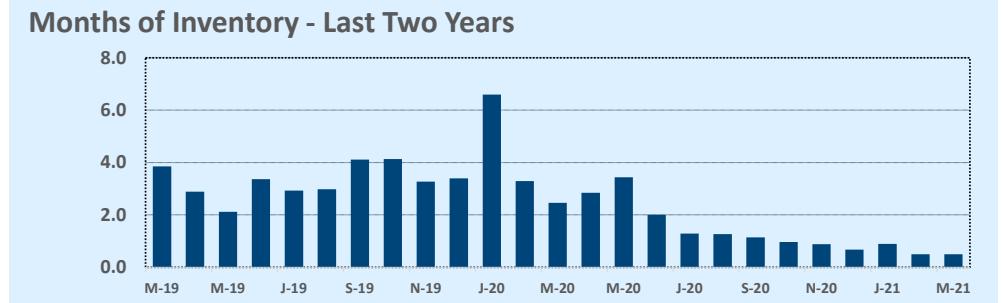
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	68	80	-15.0%	167	172	-2.9%
Condo/TH Sales	--	1	--	1	2	-50.0%
Total Sales	68	81	-16.0%	168	174	-3.4%
New Homes Only	8	20	-60.0%	20	42	-52.4%
Resale Only	60	61	-1.6%	148	132	+12.1%
Sales Volume	\$59,916,148	\$44,807,659	+33.7%	\$129,943,491	\$97,431,170	+33.4%
New Listings	112	135	-17.0%	218	315	-30.8%
Pending	62	81	-23.5%	82	245	-66.5%
Withdrawn	5	10	-50.0%	17	30	-43.3%
Expired	2	7	-71.4%	6	14	-57.1%
Months of Inventory	0.5	2.5	-79.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$840,149	\$561,951	+49.5%	\$752,178	\$571,263	+31.7%
List Price/SqFt	\$257	\$196	+31.5%	\$246	\$195	+26.3%
Sold Price	\$881,120	\$553,181	+59.3%	\$773,473	\$559,949	+38.1%
Sold Price/SqFt	\$272	\$193	+40.9%	\$254	\$192	+32.8%
Sold Price / Orig LP	107.1%	97.3%	+10.1%	104.3%	96.8%	+7.8%
Days on Market	37	76	-51.4%	35	87	-59.5%

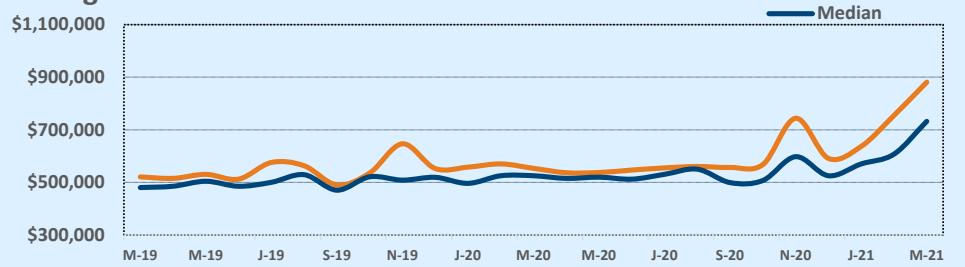
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$702,500	\$533,478	+31.7%	\$627,450	\$528,217	+18.8%
List Price/SqFt	\$227	\$177	+28.4%	\$217	\$180	+20.5%
Sold Price	\$732,021	\$525,000	+39.4%	\$675,000	\$524,722	+28.6%
Sold Price/SqFt	\$241	\$174	+38.0%	\$224	\$175	+28.0%
Sold Price / Orig LP	104.0%	98.0%	+6.1%	103.0%	98.0%	+5.1%
Days on Market	6	40	-85.0%	6	48	-87.4%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	1	8
\$250,000- \$299,999	--	1	33	1	3	22
\$300,000- \$349,999	1	--	--	3	4	28
\$350,000- \$399,999	--	1	158	2	6	69
\$400,000- \$449,999	6	3	47	11	11	31
\$450,000- \$499,999	11	3	3	21	17	19
\$500,000- \$549,999	2	1	4	8	9	10
\$550,000- \$599,999	9	3	23	19	12	27
\$600,000- \$699,999	22	11	25	39	27	18
\$700,000- \$799,999	16	17	62	31	25	47
\$800,000- \$899,999	14	10	7	29	18	64
\$900,000- \$999,999	8	4	4	12	11	8
\$1M - \$1.99M	18	11	24	31	18	48
\$2M - \$2.99M	3	2	80	9	4	46
\$3M+	2	1	256	2	2	159
Totals	112	68	37	218	168	35

### Average & Median Sales Price - Last Two Years



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## MLS Area HH

## Residential Statistics

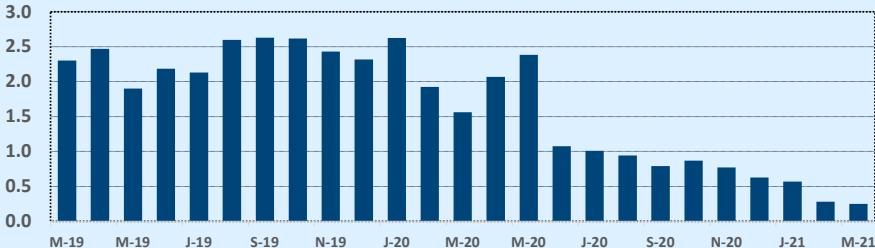
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	201	218	-7.8%	511	511	--
Condo/TH Sales	12	1	+1100.0%	29	1	+2800.0%
Total Sales	213	219	-2.7%	540	512	+5.5%
New Homes Only	12	40	-70.0%	32	108	-70.4%
Resale Only	201	179	+12.3%	508	404	+25.7%
Sales Volume	\$79,138,182	\$60,222,132	+31.4%	\$184,233,807	\$139,539,298	+32.0%
New Listings	276	252	+9.5%	615	663	-7.2%
Pending	206	206	--	331	597	-44.6%
Withdrawn	6	12	-50.0%	14	37	-62.2%
Expired	1	16	-93.8%	2	34	-94.1%
Months of Inventory	0.2	1.6	-84.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$349,436	\$277,866	+25.8%	\$328,037	\$276,016	+18.8%
List Price/SqFt	\$175	\$138	+26.4%	\$164	\$138	+18.3%
Sold Price	\$371,541	\$274,987	+35.1%	\$341,174	\$272,538	+25.2%
Sold Price/SqFt	\$186	\$137	+35.9%	\$170	\$137	+24.7%
Sold Price / Orig LP	107.5%	98.8%	+8.8%	104.6%	97.7%	+7.0%
Days on Market	20	58	-65.8%	21	67	-69.2%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$294,900	\$255,542	+15.4%	\$285,000	\$249,995	+14.0%
List Price/SqFt	\$160	\$136	+17.5%	\$154	\$136	+13.6%
Sold Price	\$315,000	\$257,000	+22.6%	\$295,340	\$248,338	+18.9%
Sold Price/SqFt	\$170	\$136	+25.1%	\$160	\$135	+18.2%
Sold Price / Orig LP	105.0%	99.0%	+6.1%	103.0%	99.0%	+4.0%
Days on Market	4	34	-88.2%	5	43	-88.2%

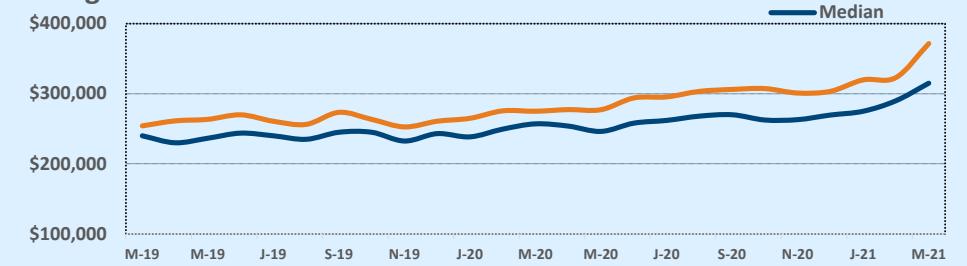
## Months of Inventory - Last Two Years



## Independence Title

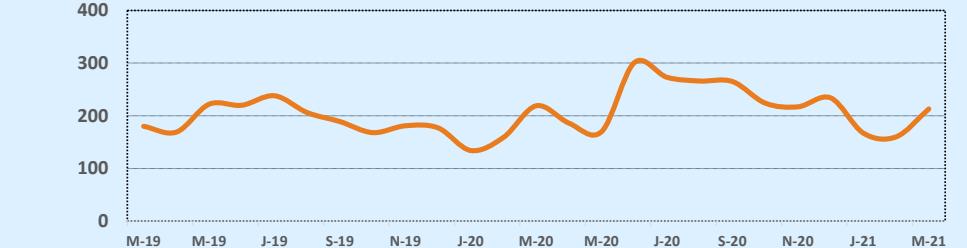
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	2	13
\$150,000- \$199,999	2	1	--	4	4	24
\$200,000- \$249,999	30	15	19	79	89	14
\$250,000- \$299,999	93	70	23	219	179	22
\$300,000- \$349,999	72	42	7	143	98	12
\$350,000- \$399,999	29	27	17	63	62	24
\$400,000- \$449,999	15	26	38	37	40	36
\$450,000- \$499,999	11	13	10	24	27	30
\$500,000- \$549,999	4	8	36	11	15	21
\$550,000- \$599,999	6	2	3	7	2	3
\$600,000- \$699,999	3	2	59	9	9	47
\$700,000- \$799,999	5	1	--	11	5	50
\$800,000- \$899,999	1	2	7	1	2	7
\$900,000- \$999,999	1	1	6	1	2	6
\$1M - \$1.99M	3	2	9	5	3	7
\$2M - \$2.99M	--	1	4	--	1	4
\$3M+	1	--	--	1	--	--
Totals	276	213	20	615	540	21

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area HS

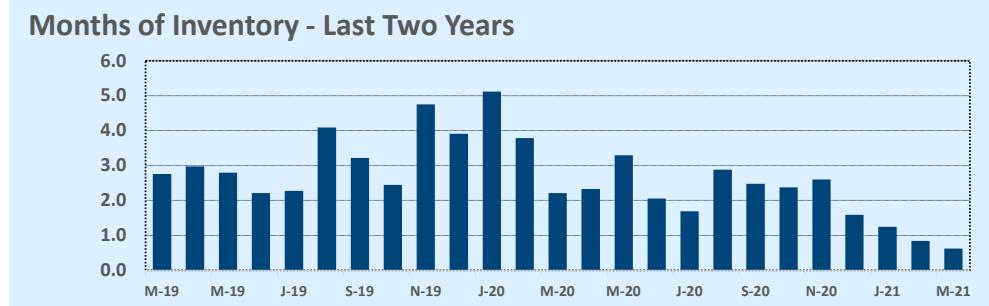
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	49	52	-5.8%	145	111	+30.6%
Condo/TH Sales	4	--	--	10	--	--
Total Sales	53	52	+1.9%	155	111	+39.6%
New Homes Only	14	4	+250.0%	30	12	+150.0%
Resale Only	39	48	-18.8%	125	99	+26.3%
Sales Volume	\$17,205,918	\$14,565,487	+18.1%	\$46,775,774	\$31,999,924	+46.2%
New Listings	43	40	+7.5%	150	131	+14.5%
Pending	41	41	--	102	134	-23.9%
Withdrawn	4	5	-20.0%	10	8	+25.0%
Expired	--	1	--	--	5	--
Months of Inventory	0.6	2.2	-71.8%	N/A	N/A	--

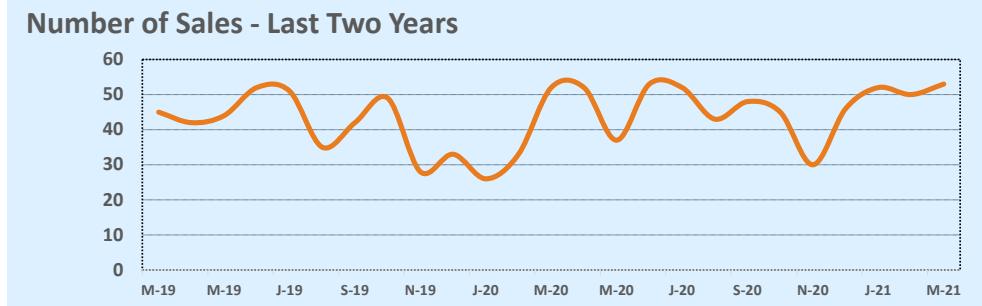
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$326,387	\$287,871	+13.4%	\$303,294	\$298,567	+1.6%
List Price/SqFt	\$173	\$160	+8.5%	\$168	\$153	+9.9%
Sold Price	\$324,640	\$280,106	+15.9%	\$301,779	\$288,288	+4.7%
Sold Price/SqFt	\$173	\$156	+11.1%	\$167	\$148	+13.0%
Sold Price / Orig LP	101.3%	95.7%	+5.9%	101.0%	95.6%	+5.7%
Days on Market	33	73	-54.1%	47	79	-40.9%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$274,490	\$238,947	+14.9%	\$261,990	\$260,000	+0.8%
List Price/SqFt	\$169	\$152	+11.1%	\$162	\$149	+8.7%
Sold Price	\$274,500	\$237,882	+15.4%	\$260,968	\$253,000	+3.1%
Sold Price/SqFt	\$169	\$145	+16.4%	\$164	\$146	+12.8%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	97.0%	+3.1%
Days on Market	11	39	-71.4%	20	42	-52.4%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	3	67	3	6	72
\$150,000- \$199,999	5	2	5	13	10	16
\$200,000- \$249,999	10	10	45	42	50	39
\$250,000- \$299,999	9	19	33	43	37	45
\$300,000- \$349,999	5	4	45	14	15	56
\$350,000- \$399,999	6	4	19	12	12	51
\$400,000- \$449,999	2	6	22	7	12	60
\$450,000- \$499,999	2	--	--	5	4	91
\$500,000- \$549,999	--	2	37	--	2	37
\$550,000- \$599,999	--	1	5	2	3	128
\$600,000- \$699,999	--	--	--	1	2	12
\$700,000- \$799,999	2	--	--	5	--	--
\$800,000- \$899,999	1	1	20	2	1	20
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	1	3	1	1	3
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	43	53	33	150	155	47



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## MLS Area HU

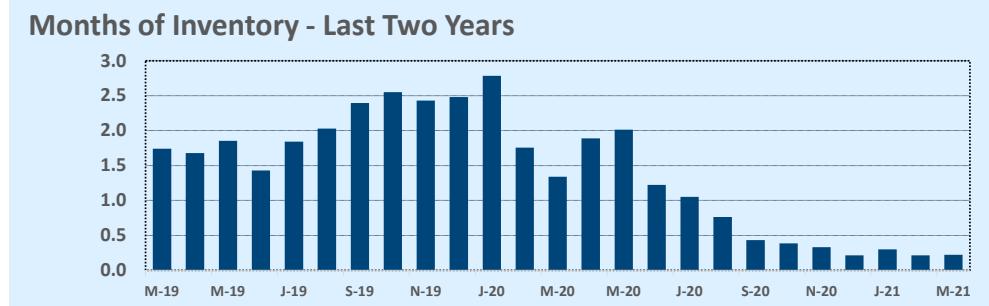
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	94	123	-23.6%	215	313	-31.3%
Condo/TH Sales	1	--	--	1	--	--
Total Sales	95	123	-22.8%	216	313	-31.0%
New Homes Only	9	9	--	28	40	-30.0%
Resale Only	86	114	-24.6%	188	273	-31.1%
Sales Volume	\$35,858,046	\$32,575,504	+10.1%	\$75,476,368	\$83,195,893	-9.3%
New Listings	137	109	+25.7%	266	318	-16.4%
Pending	88	122	-27.9%	117	348	-66.4%
Withdrawn	4	8	-50.0%	10	13	-23.1%
Expired	--	2	--	--	9	--
Months of Inventory	0.2	1.3	-83.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$346,709	\$267,183	+29.8%	\$327,292	\$268,800	+21.8%
List Price/SqFt	\$162	\$136	+19.1%	\$157	\$133	+17.6%
Sold Price	\$377,453	\$264,841	+42.5%	\$349,428	\$265,802	+31.5%
Sold Price/SqFt	\$177	\$135	+31.5%	\$168	\$132	+27.3%
Sold Price / Orig LP	110.3%	98.5%	+11.9%	108.0%	98.1%	+10.1%
Days on Market	17	53	-67.2%	16	58	-71.9%

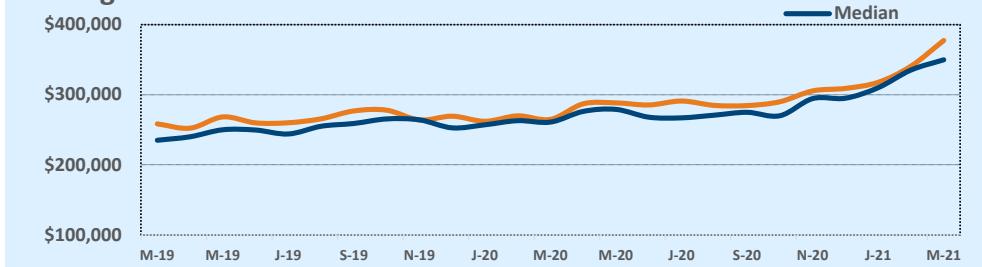
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$325,000	\$262,990	+23.6%	\$310,000	\$261,000	+18.8%
List Price/SqFt	\$158	\$136	+16.8%	\$155	\$132	+16.9%
Sold Price	\$349,858	\$260,975	+34.1%	\$335,000	\$259,990	+28.9%
Sold Price/SqFt	\$176	\$134	+30.8%	\$165	\$130	+27.1%
Sold Price / Orig LP	108.0%	100.0%	+8.0%	106.0%	99.0%	+7.1%
Days on Market	4	33	-87.9%	4	42	-90.5%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	5	1	--	14	6	4
\$250,000- \$299,999	32	17	21	78	56	12
\$300,000- \$349,999	44	31	11	77	75	14
\$350,000- \$399,999	33	19	3	59	41	18
\$400,000- \$449,999	11	13	7	20	18	6
\$450,000- \$499,999	5	7	4	7	11	8
\$500,000- \$549,999	1	2	17	1	3	14
\$550,000- \$599,999	2	--	--	3	--	--
\$600,000- \$699,999	2	3	233	2	4	195
\$700,000- \$799,999	1	1	32	2	1	32
\$800,000- \$899,999	--	1	16	2	1	16
\$900,000- \$999,999	1	--	--	1	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	137	95	17	266	216	16

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area HW

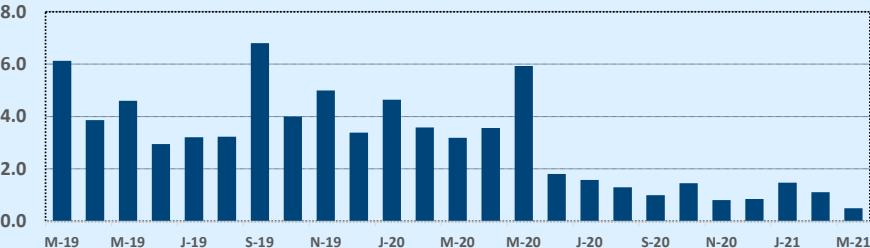
Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	22	25	-12.0%	45	65	-30.8%
Condo/TH Sales	--	1	--	3	2	+50.0%
Total Sales	22	26	-15.4%	48	67	-28.4%
New Homes Only	1	4	-75.0%	4	6	-33.3%
Resale Only	21	22	-4.5%	44	61	-27.9%
Sales Volume	\$15,322,900	\$11,780,252	+30.1%	\$35,861,250	\$32,303,977	+11.0%
New Listings	30	32	-6.3%	67	95	-29.5%
Pending	22	26	-15.4%	28	77	-63.6%
Withdrawn	--	8	--	6	15	-60.0%
Expired	--	3	--	--	9	--
Months of Inventory	0.5	3.2	-84.3%	N/A	N/A	--

## Residential Statistics

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$688,059	\$469,346	+46.6%	\$754,899	\$502,904	+50.1%
List Price/SqFt	\$281	\$200	+40.5%	\$272	\$226	+20.3%
Sold Price	\$696,495	\$453,087	+53.7%	\$747,109	\$482,149	+55.0%
Sold Price/SqFt	\$290	\$193	+50.2%	\$274	\$215	+27.5%
Sold Price / Orig LP	103.0%	93.0%	+10.7%	99.8%	93.0%	+7.2%
Days on Market	33	93	-64.8%	40	81	-51.0%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$562,500	\$404,000	+39.2%	\$550,000	\$365,000	+50.7%
List Price/SqFt	\$227	\$184	+23.5%	\$219	\$177	+23.5%
Sold Price	\$590,000	\$399,500	+47.7%	\$551,500	\$360,000	+53.2%
Sold Price/SqFt	\$236	\$179	+31.8%	\$223	\$174	+28.0%
Sold Price / Orig LP	100.0%	93.0%	+7.5%	99.5%	94.0%	+5.9%
Days on Market	8	92	-91.8%	14	59	-77.1%

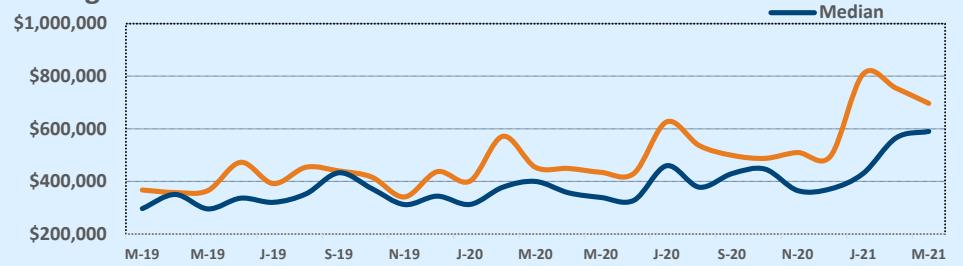
## Months of Inventory - Last Two Years



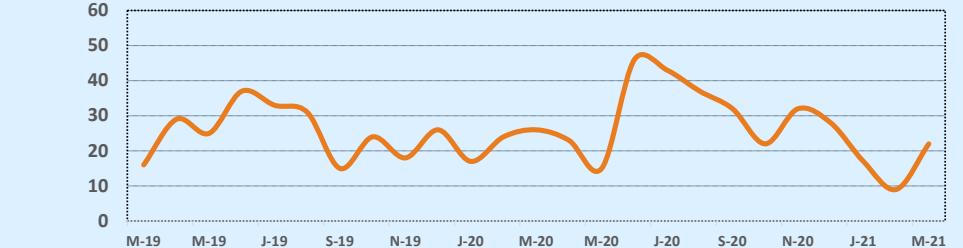
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	1	1	14
\$150,000- \$199,999	2	--	--	4	1	18
\$200,000- \$249,999	--	--	--	--	2	9
\$250,000- \$299,999	2	3	6	6	4	25
\$300,000- \$349,999	3	1	1	12	2	22
\$350,000- \$399,999	3	6	13	7	10	10
\$400,000- \$449,999	--	--	--	--	2	24
\$450,000- \$499,999	3	--	--	3	--	--
\$500,000- \$549,999	3	--	--	3	2	71
\$550,000- \$599,999	2	1	122	5	4	118
\$600,000- \$699,999	3	4	37	8	5	45
\$700,000- \$799,999	3	2	11	5	4	10
\$800,000- \$899,999	--	1	4	1	2	5
\$900,000- \$999,999	1	--	--	2	--	--
\$1M - \$1.99M	4	3	24	8	5	30
\$2M - \$2.99M	--	1	260	2	2	221
\$3M+	--	--	--	--	2	43
Totals	30	22	33	67	48	40

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area JA

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	56	56	--	136	113	+20.4%
Condo/TH Sales	2	--	--	6	--	--
Total Sales	58	56	+3.6%	142	113	+25.7%
New Homes Only	11	16	-31.3%	34	37	-8.1%
Resale Only	47	40	+17.5%	108	76	+42.1%
Sales Volume	\$14,259,462	\$11,475,893	+24.3%	\$33,651,049	\$23,251,448	+44.7%
New Listings	50	78	-35.9%	160	223	-28.3%
Pending	36	65	-44.6%	63	158	-60.1%
Withdrawn	1	2	-50.0%	7	33	-78.8%
Expired	1	2	-50.0%	30	8	+275.0%
Months of Inventory	0.1	2.2	-96.9%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$239,958	\$206,598	+16.1%	\$234,153	\$207,492	+12.8%
List Price/SqFt	\$136	\$124	+9.7%	\$136	\$122	+11.5%
Sold Price	\$245,853	\$204,927	+20.0%	\$236,979	\$205,765	+15.2%
Sold Price/SqFt	\$139	\$123	+13.2%	\$137	\$121	+13.7%
Sold Price / Orig LP	102.7%	97.9%	+4.9%	101.5%	98.0%	+3.6%
Days on Market	14	60	-75.9%	20	61	-67.4%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$224,625	\$194,508	+15.5%	\$221,085	\$196,000	+12.8%
List Price/SqFt	\$137	\$125	+9.7%	\$139	\$128	+8.5%
Sold Price	\$228,350	\$193,775	+17.8%	\$222,450	\$194,970	+14.1%
Sold Price/SqFt	\$143	\$124	+15.5%	\$141	\$127	+11.2%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	99.0%	+1.0%
Days on Market	3	53	-94.3%	6	48	-87.5%

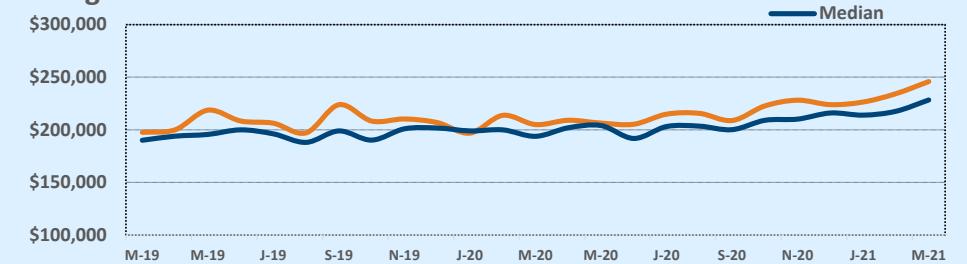
## Residential Statistics

## Independence Title

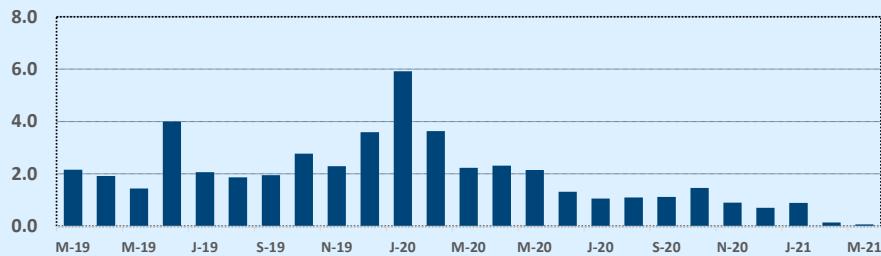
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	1	5	12	16	27	16
\$200,000- \$249,999	29	38	10	99	83	14
\$250,000- \$299,999	17	8	7	35	18	40
\$300,000- \$349,999	2	5	30	6	8	45
\$350,000- \$399,999	--	1	10	3	3	5
\$400,000- \$449,999	--	--	--	--	2	2
\$450,000- \$499,999	1	--	--	1	--	--
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	1	175	--	1	175
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	50	58	14	160	142	20

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area KL

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	38	43	-11.6%	93	99	-6.1%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	38	43	-11.6%	93	99	-6.1%
New Homes Only	1	--	--	4	--	--
Resale Only	37	43	-14.0%	89	99	-10.1%
Sales Volume	\$8,725,821	\$6,762,518	+29.0%	\$18,778,481	\$16,090,551	+16.7%
New Listings	45	48	-6.3%	101	153	-34.0%
Pending	29	40	-27.5%	38	124	-69.4%
Withdrawn	4	6	-33.3%	8	17	-52.9%
Expired	2	1	+100.0%	2	5	-60.0%
Months of Inventory	0.3	1.3	-74.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$228,600	\$160,344	+42.6%	\$202,092	\$165,305	+22.3%
List Price/SqFt	\$119	\$84	+40.9%	\$106	\$86	+22.8%
Sold Price	\$229,627	\$157,268	+46.0%	\$201,919	\$162,531	+24.2%
Sold Price/SqFt	\$119	\$83	+43.6%	\$106	\$85	+24.8%
Sold Price / Orig LP	101.1%	96.6%	+4.6%	101.3%	96.6%	+4.8%
Days on Market	18	40	-55.3%	18	39	-52.2%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$179,500	\$149,000	+20.5%	\$175,000	\$164,900	+6.1%
List Price/SqFt	\$106	\$84	+25.9%	\$101	\$85	+19.5%
Sold Price	\$184,000	\$150,000	+22.7%	\$175,000	\$160,000	+9.4%
Sold Price/SqFt	\$108	\$82	+31.6%	\$100	\$84	+18.9%
Sold Price / Orig LP	100.5%	99.0%	+1.5%	100.0%	99.0%	+1.0%
Days on Market	6	18	-66.7%	6	21	-71.4%

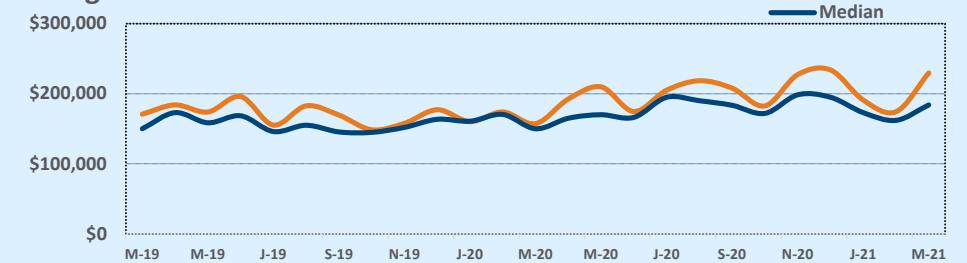
## Months of Inventory - Last Two Years



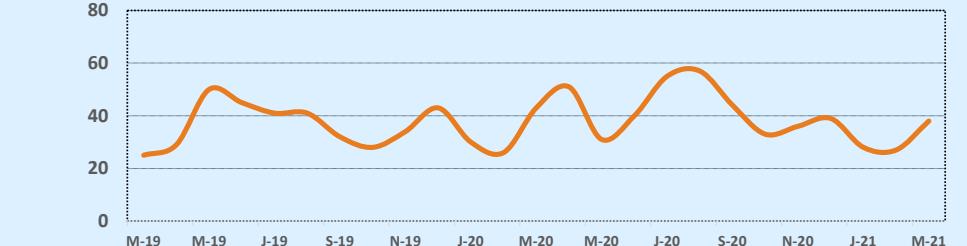
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	8	9	21	23	32	13
\$150,000- \$199,999	19	13	7	34	25	7
\$200,000- \$249,999	10	4	8	19	15	12
\$250,000- \$299,999	5	4	12	10	8	16
\$300,000- \$349,999	2	3	3	8	4	23
\$350,000- \$399,999	--	1	22	1	4	95
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	2	50	1	3	61
\$500,000- \$549,999	--	1	160	--	1	160
\$550,000- \$599,999	--	--	--	1	--	--
\$600,000- \$699,999	--	--	--	2	--	--
\$700,000- \$799,999	1	1	16	1	1	16
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	45	38	18	101	93	18

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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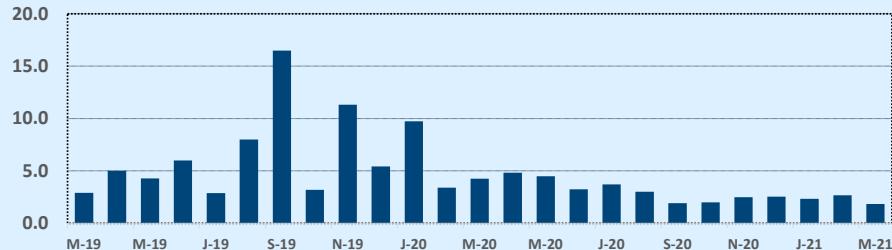
## MLS Area LC

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	7	8	-12.5%	19	22	-13.6%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	7	8	-12.5%	19	22	-13.6%
New Homes Only	--	--	--	1	1	--
Resale Only	7	8	-12.5%	18	21	-14.3%
Sales Volume	\$1,578,500	\$1,736,500	-9.1%	\$3,885,500	\$4,658,100	-16.6%
New Listings	15	10	+50.0%	32	31	+3.2%
Pending	17	6	+183.3%	20	21	-4.8%
Withdrawn	--	1	--	1	5	-80.0%
Expired	1	2	-50.0%	3	4	-25.0%
Months of Inventory	1.9	4.3	-56.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$226,214	\$228,550	-1.0%	\$210,995	\$221,431	-4.7%
List Price/SqFt	\$123	\$133	-8.1%	\$146	\$127	+14.3%
Sold Price	\$225,500	\$217,063	+3.9%	\$204,500	\$211,732	-3.4%
Sold Price/SqFt	\$122	\$127	-4.4%	\$142	\$122	+15.9%
Sold Price / Orig LP	96.3%	94.0%	+2.4%	94.1%	93.1%	+1.0%
Days on Market	43	64	-33.7%	54	60	-10.4%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$254,000	\$180,000	+41.1%	\$185,000	\$209,500	-11.7%
List Price/SqFt	\$110	\$123	-11.1%	\$124	\$120	+3.4%
Sold Price	\$252,000	\$177,500	+42.0%	\$185,000	\$208,500	-11.3%
Sold Price/SqFt	\$108	\$119	-9.2%	\$119	\$116	+3.0%
Sold Price / Orig LP	94.0%	93.5%	+0.5%	96.0%	96.5%	-0.5%
Days on Market	13	10	+36.8%	21	32	-33.3%

## Months of Inventory - Last Two Years



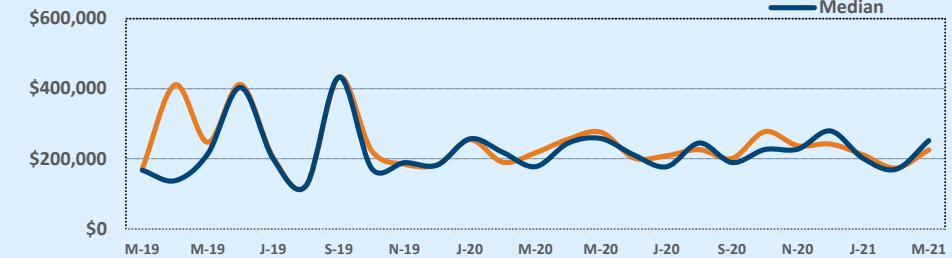
## Residential Statistics

## Independence Title

## March 2021

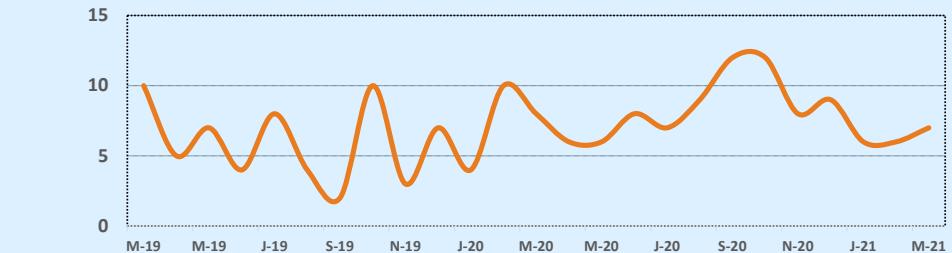
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	2	3	4	5	16
\$150,000- \$199,999	2	1	31	7	5	59
\$200,000- \$249,999	4	--	--	5	3	91
\$250,000- \$299,999	2	3	83	4	4	67
\$300,000- \$349,999	3	--	--	4	--	--
\$350,000- \$399,999	1	--	--	2	1	95
\$400,000- \$449,999	--	1	13	2	1	13
\$450,000- \$499,999	1	--	--	1	--	--
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	1	--	--	1	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	2	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	15	7	43	32	19	54

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area LH

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	79	71	+11.3%	165	140	+17.9%
Condo/TH Sales	--	--	--	1	--	--
Total Sales	79	71	+11.3%	166	140	+18.6%
New Homes Only	34	27	+25.9%	68	46	+47.8%
Resale Only	45	44	+2.3%	98	94	+4.3%
Sales Volume	\$36,132,667	\$24,434,404	+47.9%	\$72,385,355	\$51,025,834	+41.9%
New Listings	59	97	-39.2%	142	225	-36.9%
Pending	45	68	-33.8%	88	190	-53.7%
Withdrawn	3	3	--	21	10	+110.0%
Expired	--	4	--	2	9	-77.8%
Months of Inventory	0.1	2.1	-93.9%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$448,623	\$350,911	+27.8%	\$430,418	\$371,598	+15.8%
List Price/SqFt	\$182	\$154	+18.1%	\$177	\$159	+11.2%
Sold Price	\$457,376	\$344,147	+32.9%	\$436,056	\$364,470	+19.6%
Sold Price/SqFt	\$185	\$151	+22.2%	\$179	\$156	+14.5%
Sold Price / Orig LP	103.6%	97.8%	+5.9%	102.6%	97.4%	+5.4%
Days on Market	29	84	-64.9%	32	101	-68.9%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$397,500	\$275,900	+44.1%	\$355,705	\$309,900	+14.8%
List Price/SqFt	\$179	\$156	+15.3%	\$175	\$156	+12.0%
Sold Price	\$415,000	\$272,900	+52.1%	\$369,950	\$307,825	+20.2%
Sold Price/SqFt	\$177	\$152	+16.6%	\$176	\$154	+14.1%
Sold Price / Orig LP	101.0%	98.0%	+3.1%	100.0%	98.0%	+2.0%
Days on Market	4	61	-93.4%	4	71	-94.3%

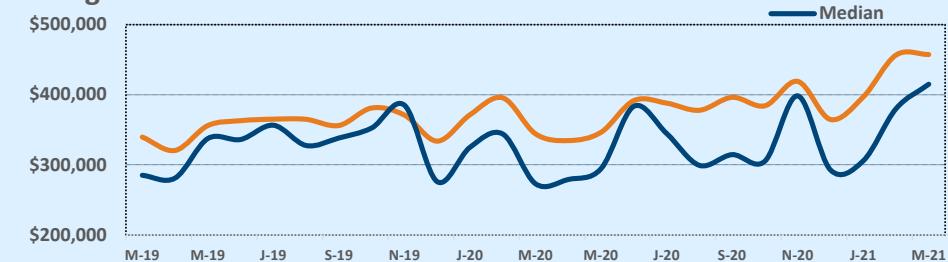
## Residential Statistics



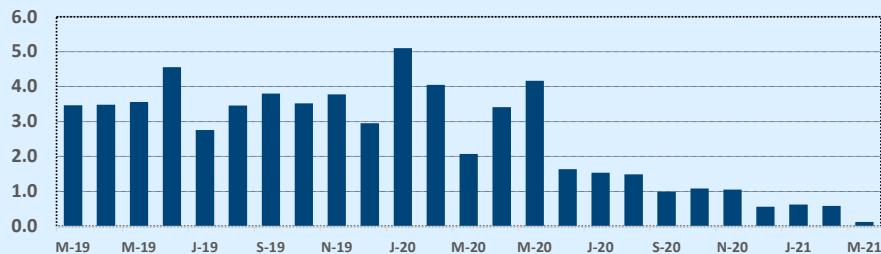
March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	172	--	1	172
\$150,000- \$199,999	1	--	--	1	--	--
\$200,000- \$249,999	1	1	--	1	5	32
\$250,000- \$299,999	4	20	3	17	49	11
\$300,000- \$349,999	6	11	6	19	22	18
\$350,000- \$399,999	5	5	4	11	13	89
\$400,000- \$449,999	4	10	113	10	15	85
\$450,000- \$499,999	7	6	28	12	11	33
\$500,000- \$549,999	3	5	13	9	11	22
\$550,000- \$599,999	10	3	108	17	7	51
\$600,000- \$699,999	6	8	31	18	13	24
\$700,000- \$799,999	3	5	12	7	12	22
\$800,000- \$899,999	8	1	3	14	3	2
\$900,000- \$999,999	--	1	4	2	2	14
\$1M - \$1.99M	1	2	4	4	2	4
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	59	79	29	142	166	32

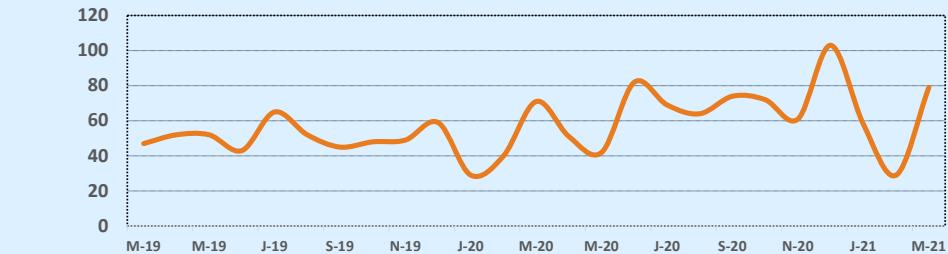
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area LL

## Residential Statistics

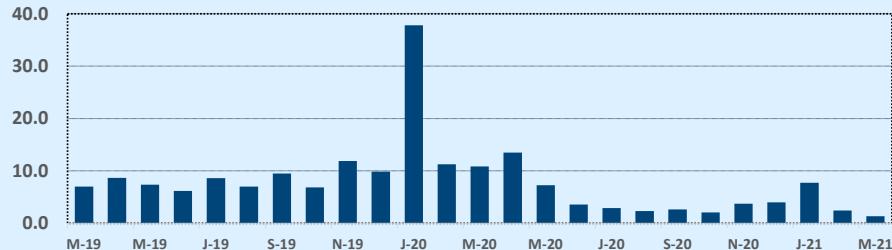
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	33	17	+94.1%	63	37	+70.3%
Condo/TH Sales	3	2	+50.0%	8	4	+100.0%
Total Sales	36	19	+89.5%	71	41	+73.2%
New Homes Only	3	2	+50.0%	9	6	+50.0%
Resale Only	33	17	+94.1%	62	35	+77.1%
Sales Volume	\$32,417,550	\$6,332,750	+411.9%	\$60,999,681	\$16,637,250	+266.6%
New Listings	35	53	-34.0%	86	135	-36.3%
Pending	24	14	+71.4%	35	51	-31.4%
Withdrawn	3	10	-70.0%	8	27	-70.4%
Expired	1	12	-91.7%	4	33	-87.9%
Months of Inventory	1.3	10.8	-87.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$944,875	\$342,579	+175.8%	\$888,350	\$431,922	+105.7%
List Price/SqFt	\$286	\$190	+50.7%	\$292	\$198	+47.7%
Sold Price	\$900,488	\$333,303	+170.2%	\$859,150	\$405,787	+111.7%
Sold Price/SqFt	\$275	\$184	+49.5%	\$286	\$187	+52.7%
Sold Price / Orig LP	94.4%	94.6%	-0.2%	95.4%	90.9%	+4.9%
Days on Market	106	95	+11.3%	98	127	-22.9%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$512,500	\$339,000	+51.2%	\$499,000	\$370,000	+34.9%
List Price/SqFt	\$245	\$174	+41.0%	\$237	\$169	+40.4%
Sold Price	\$502,000	\$350,000	+43.4%	\$506,000	\$355,000	+42.5%
Sold Price/SqFt	\$237	\$173	+36.7%	\$235	\$169	+38.7%
Sold Price / Orig LP	95.5%	95.0%	+0.5%	96.0%	93.0%	+3.2%
Days on Market	93	67	+38.1%	48	107	-55.1%

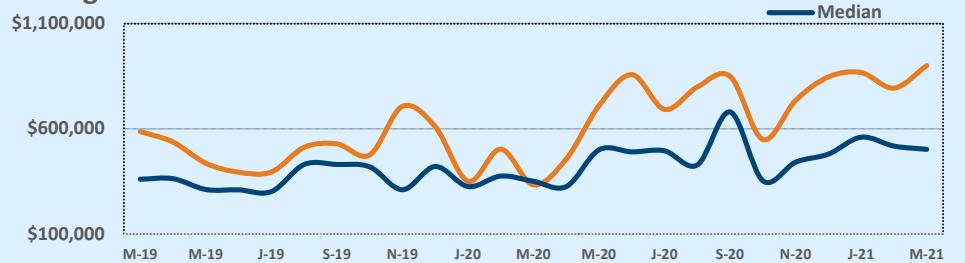
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	4	3	53	8	5	62
\$150,000- \$199,999	3	--	--	4	--	--
\$200,000- \$249,999	--	2	131	3	6	67
\$250,000- \$299,999	2	--	--	4	--	--
\$300,000- \$349,999	1	2	58	2	7	101
\$350,000- \$399,999	3	3	75	10	6	54
\$400,000- \$449,999	--	1	3	2	2	11
\$450,000- \$499,999	3	7	102	10	9	94
\$500,000- \$549,999	1	1	6	3	2	7
\$550,000- \$599,999	4	2	417	6	6	250
\$600,000- \$699,999	3	3	95	4	7	108
\$700,000- \$799,999	1	1	95	2	2	257
\$800,000- \$899,999	3	1	164	9	1	164
\$900,000- \$999,999	1	--	--	1	1	107
\$1M - \$1.99M	4	6	49	14	9	36
\$2M - \$2.99M	2	1	144	3	4	60
\$3M+	--	3	169	1	4	180
Totals	35	36	106	86	71	98

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area LN

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	62	61	+1.6%	152	139	+9.4%
Condo/TH Sales	4	6	-33.3%	17	17	--
Total Sales	66	67	-1.5%	169	156	+8.3%
New Homes Only	13	26	-50.0%	45	61	-26.2%
Resale Only	53	41	+29.3%	124	95	+30.5%
Sales Volume	\$42,810,721	\$29,662,298	+44.3%	\$89,574,813	\$60,076,379	+49.1%
New Listings	116	97	+19.6%	214	256	-16.4%
Pending	73	52	+40.4%	91	186	-51.1%
Withdrawn	4	9	-55.6%	9	29	-69.0%
Expired	1	2	-50.0%	3	17	-82.4%
Months of Inventory	0.5	3.6	-86.7%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$627,572	\$460,343	+36.3%	\$520,894	\$397,384	+31.1%
List Price/SqFt	\$230	\$179	+28.8%	\$218	\$174	+25.7%
Sold Price	\$648,647	\$442,721	+46.5%	\$530,028	\$385,105	+37.6%
Sold Price/SqFt	\$239	\$173	+37.9%	\$223	\$170	+31.2%
Sold Price / Orig LP	105.0%	96.0%	+9.4%	102.5%	96.6%	+6.1%
Days on Market	48	105	-54.4%	47	104	-55.0%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$405,000	\$326,000	+24.2%	\$378,800	\$299,950	+26.3%
List Price/SqFt	\$209	\$168	+24.2%	\$194	\$163	+19.2%
Sold Price	\$422,250	\$324,260	+30.2%	\$399,000	\$299,000	+33.4%
Sold Price/SqFt	\$213	\$162	+31.6%	\$200	\$160	+25.0%
Sold Price / Orig LP	101.5%	98.0%	+3.6%	100.0%	98.0%	+2.0%
Days on Market	6	73	-91.8%	15	82	-81.6%

## Residential Statistics

## Independence Title

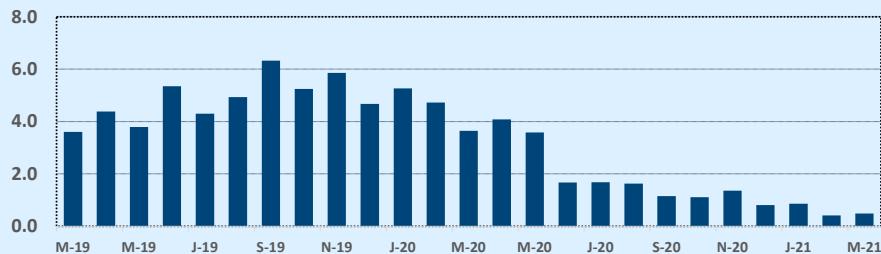
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	2	61	3	4	32
\$150,000- \$199,999	6	2	59	10	10	41
\$200,000- \$249,999	2	2	20	4	10	21
\$250,000- \$299,999	9	7	34	19	26	39
\$300,000- \$349,999	29	6	47	38	18	51
\$350,000- \$399,999	9	9	34	25	17	42
\$400,000- \$449,999	10	8	46	19	17	45
\$450,000- \$499,999	10	2	6	19	5	14
\$500,000- \$549,999	5	1	3	15	9	45
\$550,000- \$599,999	6	5	39	8	9	32
\$600,000- \$699,999	8	7	20	14	16	60
\$700,000- \$799,999	4	6	16	5	9	55
\$800,000- \$899,999	2	--	--	7	4	20
\$900,000- \$999,999	5	--	--	7	1	26
\$1M - \$1.99M	8	8	101	16	13	74
\$2M - \$2.99M	2	--	--	3	--	--
\$3M+	1	1	449	2	1	449
Totals	116	66	48	214	169	47

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area LP

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	10	9	+11.1%	31	28	+10.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	10	9	+11.1%	31	28	+10.7%
New Homes Only	--	--	--	--	1	--
Resale Only	10	9	+11.1%	31	27	+14.8%
Sales Volume	\$2,792,795	\$2,496,500	+11.9%	\$8,558,675	\$6,277,629	+36.3%
New Listings	9	19	-52.6%	27	60	-55.0%
Pending	10	17	-41.2%	13	39	-66.7%
Withdrawn	2	1	+100.0%	2	3	-33.3%
Expired	--	2	--	2	4	-50.0%
Months of Inventory	1.8	5.2	-65.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$287,980	\$287,728	+0.1%	\$282,077	\$232,841	+21.1%
List Price/SqFt	\$153	\$141	+8.5%	\$163	\$120	+36.7%
Sold Price	\$279,280	\$277,389	+0.7%	\$276,086	\$224,201	+23.1%
Sold Price/SqFt	\$149	\$135	+9.9%	\$160	\$115	+38.7%
Sold Price / Orig LP	97.1%	93.0%	+4.4%	96.1%	94.1%	+2.1%
Days on Market	44	114	-61.0%	44	88	-50.1%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$200,500	\$289,500	-30.7%	\$227,000	\$215,200	+5.5%
List Price/SqFt	\$141	\$128	+10.4%	\$142	\$111	+27.7%
Sold Price	\$204,000	\$288,000	-29.2%	\$232,000	\$199,250	+16.4%
Sold Price/SqFt	\$145	\$126	+14.7%	\$143	\$106	+34.2%
Sold Price / Orig LP	98.5%	96.0%	+2.6%	100.0%	96.1%	+4.0%
Days on Market	17	88	-81.3%	29	67	-56.4%

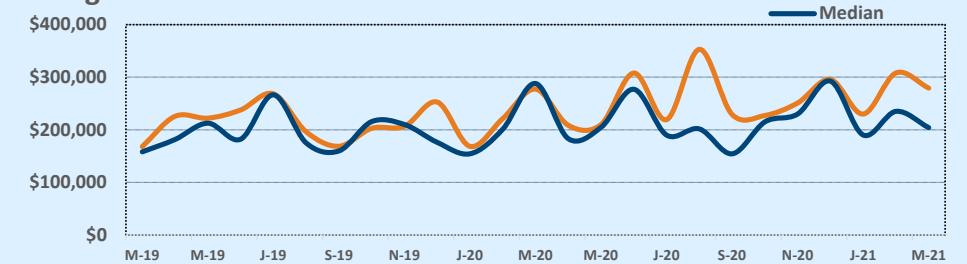
## Residential Statistics

## Independence Title

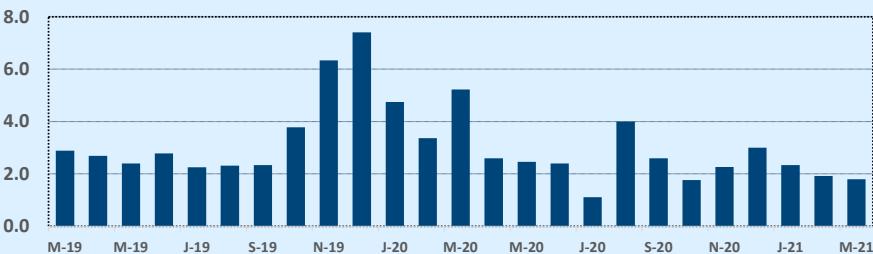
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	40	1	3	57
\$150,000- \$199,999	1	2	83	2	10	24
\$200,000- \$249,999	1	2	--	3	3	8
\$250,000- \$299,999	2	1	13	3	4	55
\$300,000- \$349,999	2	--	--	3	1	71
\$350,000- \$399,999	--	--	--	2	--	--
\$400,000- \$449,999	1	--	--	2	--	--
\$450,000- \$499,999	2	--	--	2	--	--
\$500,000- \$549,999	--	1	17	--	1	17
\$550,000- \$599,999	--	1	172	4	1	172
\$600,000- \$699,999	--	--	--	1	1	6
\$700,000- \$799,999	--	--	--	1	1	48
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	9	10	44	27	31	44

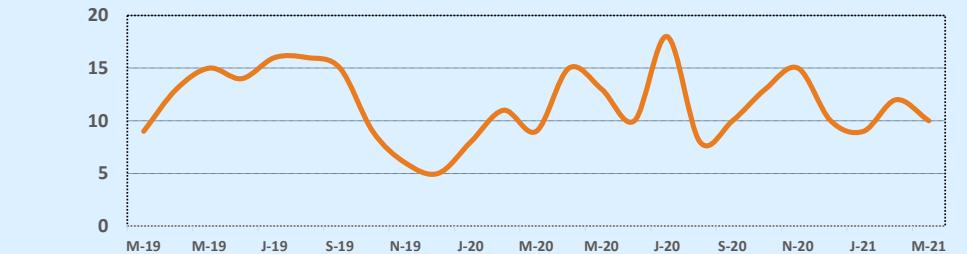
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area LS

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	122	128	-4.7%	313	310	+1.0%
Condo/TH Sales	16	12	+33.3%	35	24	+45.8%
Total Sales	138	140	-1.4%	348	334	+4.2%
New Homes Only	9	19	-52.6%	39	40	-2.5%
Resale Only	129	121	+6.6%	309	294	+5.1%
Sales Volume	\$125,748,388	\$97,306,750	+29.2%	\$305,266,551	\$211,492,007	+44.3%
New Listings	202	216	-6.5%	453	551	-17.8%
Pending	137	88	+55.7%	175	362	-51.7%
Withdrawn	10	20	-50.0%	31	67	-53.7%
Expired	6	6	--	14	27	-48.1%
Months of Inventory	0.6	3.2	-82.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$883,454	\$712,702	+24.0%	\$858,932	\$647,816	+32.6%
List Price/SqFt	\$283	\$224	+26.0%	\$273	\$218	+25.2%
Sold Price	\$911,220	\$695,048	+31.1%	\$877,203	\$633,210	+38.5%
Sold Price/SqFt	\$294	\$220	+33.8%	\$279	\$213	+31.1%
Sold Price / Orig LP	104.9%	96.9%	+8.2%	103.2%	96.4%	+7.0%
Days on Market	26	82	-68.1%	36	76	-52.8%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$684,500	\$570,000	+20.1%	\$649,000	\$539,000	+20.4%
List Price/SqFt	\$260	\$206	+26.3%	\$244	\$200	+21.7%
Sold Price	\$730,383	\$562,500	+29.8%	\$658,500	\$533,185	+23.5%
Sold Price/SqFt	\$274	\$204	+33.9%	\$253	\$197	+28.3%
Sold Price / Orig LP	103.0%	98.0%	+5.1%	102.0%	97.0%	+5.2%
Days on Market	5	28	-82.1%	6	38	-84.0%

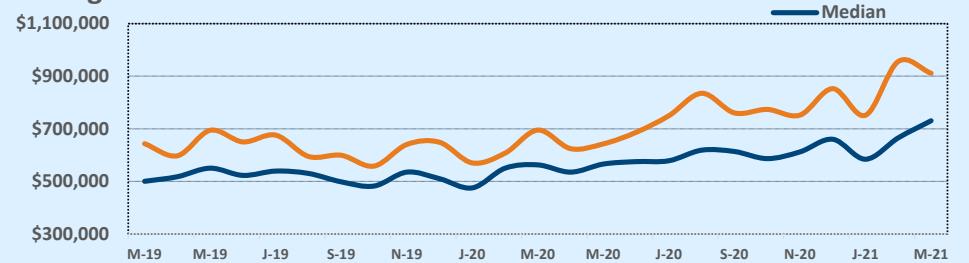
### Months of Inventory - Last Two Years



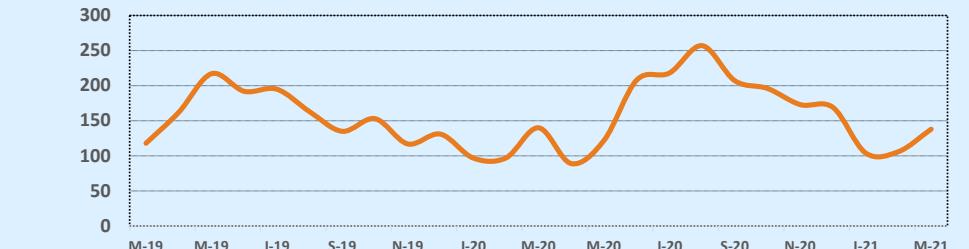
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000 - \$199,999	--	--	--	--	--	--
\$200,000 - \$249,999	--	1	2	2	3	26
\$250,000 - \$299,999	5	5	49	10	9	46
\$300,000 - \$349,999	1	3	12	6	9	101
\$350,000 - \$399,999	3	4	8	13	13	22
\$400,000 - \$449,999	4	6	5	27	18	13
\$450,000 - \$499,999	13	7	10	32	23	16
\$500,000 - \$549,999	8	9	11	27	32	21
\$550,000 - \$599,999	13	4	2	30	26	16
\$600,000 - \$699,999	35	19	15	66	56	32
\$700,000 - \$799,999	31	22	11	57	38	25
\$800,000 - \$899,999	23	9	8	48	20	47
\$900,000 - \$999,999	14	15	16	25	23	24
\$1M - \$1.99M	42	28	38	87	61	40
\$2M - \$2.99M	8	4	182	13	12	107
\$3M+	2	2	245	10	5	245
Totals	202	138	26	453	348	36

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area LW

## Residential Statistics

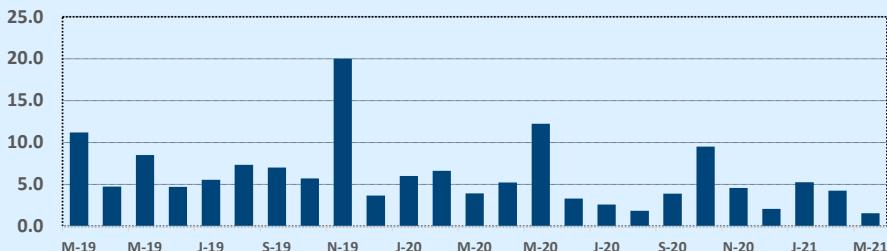
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	9	12	-25.0%	17	28	-39.3%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	9	12	-25.0%	17	28	-39.3%
New Homes Only	1	1	--	2	3	-33.3%
Resale Only	8	11	-27.3%	15	25	-40.0%
Sales Volume	\$8,909,308	\$6,218,969	+43.3%	\$12,287,208	\$16,384,369	-25.0%
New Listings	13	14	-7.1%	30	41	-26.8%
Pending	10	8	+25.0%	12	33	-63.6%
Withdrawn	1	5	-80.0%	12	9	+33.3%
Expired	--	1	--	--	2	--
Months of Inventory	1.6	3.9	-60.3%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$1,042,666	\$537,208	+94.1%	\$754,747	\$602,949	+25.2%
List Price/SqFt	\$324	\$198	+63.5%	\$262	\$216	+21.3%
Sold Price	\$989,923	\$518,247	+91.0%	\$722,777	\$585,156	+23.5%
Sold Price/SqFt	\$310	\$193	+60.8%	\$253	\$210	+20.3%
Sold Price / Orig LP	95.8%	94.8%	+1.1%	96.4%	92.7%	+3.9%
Days on Market	64	118	-46.0%	57	154	-63.1%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$864,995	\$319,000	+171.2%	\$650,000	\$401,500	+61.9%
List Price/SqFt	\$316	\$172	+84.3%	\$213	\$200	+6.6%
Sold Price	\$900,000	\$316,500	+184.4%	\$640,000	\$400,243	+59.9%
Sold Price/SqFt	\$304	\$170	+78.4%	\$213	\$195	+9.5%
Sold Price / Orig LP	96.0%	94.5%	+1.6%	97.0%	92.5%	+4.9%
Days on Market	15	123	-87.8%	34	124	-72.5%

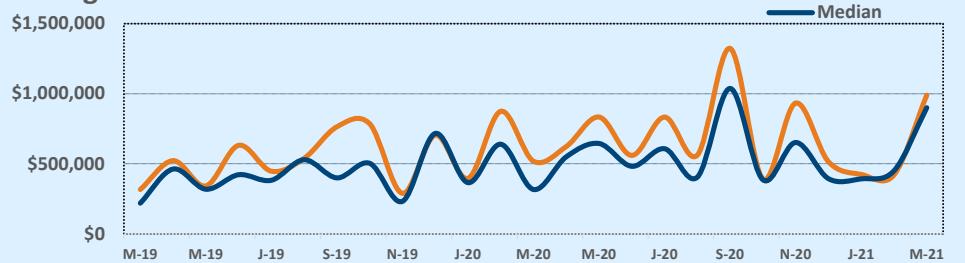
## Months of Inventory - Last Two Years



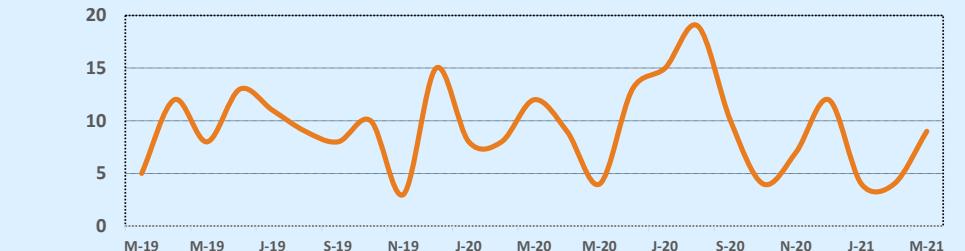
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	1	95
\$150,000- \$199,999	1	--	--	1	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	1	--	--	2	19	1
\$300,000- \$349,999	1	--	--	2	--	--
\$350,000- \$399,999	--	2	8	3	39	3
\$400,000- \$449,999	--	--	--	1	2	35
\$450,000- \$499,999	2	--	--	2	--	--
\$500,000- \$549,999	1	--	--	2	1	35
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	1	--	--	1	2	37
\$700,000- \$799,999	1	2	223	3	2	223
\$800,000- \$899,999	2	--	--	4	--	--
\$900,000- \$999,999	--	2	10	3	2	10
\$1M - \$1.99M	3	2	5	6	2	5
\$2M - \$2.99M	--	1	84	--	1	84
\$3M+	--	--	--	--	--	--
Totals	13	9	64	30	17	57

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area MA

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	82	71	+15.5%	231	201	+14.9%
Condo/TH Sales	--	1	--	--	1	--
Total Sales	82	72	+13.9%	231	202	+14.4%
New Homes Only	6	17	-64.7%	19	55	-65.5%
Resale Only	76	55	+38.2%	212	147	+44.2%
Sales Volume	\$25,786,889	\$17,887,201	+44.2%	\$69,856,459	\$49,728,986	+40.5%
New Listings	81	105	-22.9%	175	295	-40.7%
Pending	56	72	-22.2%	81	230	-64.8%
Withdrawn	2	8	-75.0%	7	19	-63.2%
Expired	1	9	-88.9%	3	45	-93.3%
Months of Inventory	0.2	1.8	-87.0%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$298,687	\$250,418	+19.3%	\$293,052	\$248,005	+18.2%
List Price/SqFt	\$159	\$138	+15.0%	\$152	\$137	+11.3%
Sold Price	\$314,474	\$248,433	+26.6%	\$302,409	\$246,183	+22.8%
Sold Price/SqFt	\$167	\$137	+22.4%	\$157	\$135	+16.1%
Sold Price / Orig LP	106.6%	98.8%	+7.9%	104.4%	98.4%	+6.1%
Days on Market	14	53	-73.0%	20	51	-61.2%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$271,700	\$233,900	+16.2%	\$268,990	\$233,922	+15.0%
List Price/SqFt	\$159	\$138	+15.0%	\$151	\$135	+12.1%
Sold Price	\$295,970	\$232,075	+27.5%	\$282,500	\$231,945	+21.8%
Sold Price/SqFt	\$167	\$136	+22.8%	\$158	\$134	+17.9%
Sold Price / Orig LP	102.0%	100.0%	+2.0%	101.0%	100.0%	+1.0%
Days on Market	4	19	-78.4%	5	23	-77.8%

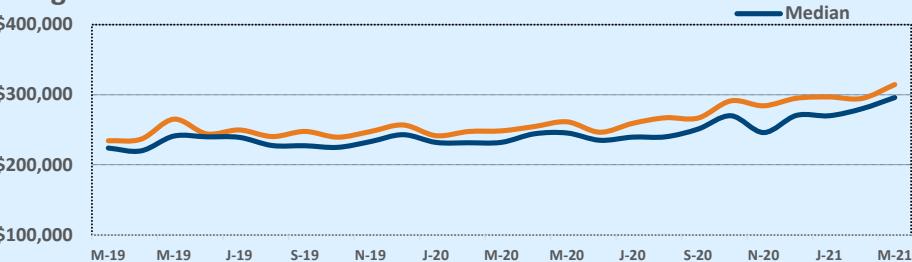
## Residential Statistics



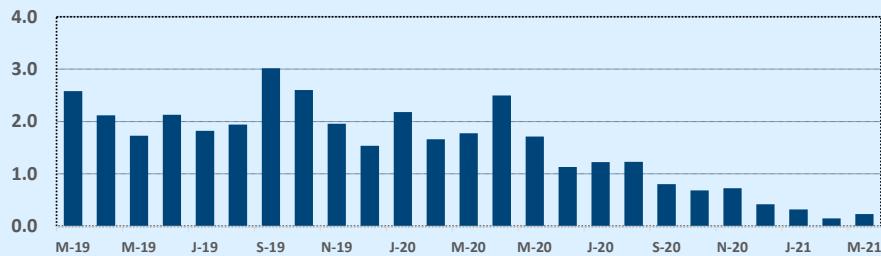
March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	2	92
\$150,000- \$199,999	--	1	150	1	4	52
\$200,000- \$249,999	12	22	5	29	57	10
\$250,000- \$299,999	31	20	8	71	72	16
\$300,000- \$349,999	12	18	12	30	49	25
\$350,000- \$399,999	7	10	17	15	20	11
\$400,000- \$449,999	6	4	27	10	11	41
\$450,000- \$499,999	2	4	20	4	13	26
\$500,000- \$549,999	3	2	55	6	2	55
\$550,000- \$599,999	4	--	--	4	--	--
\$600,000- \$699,999	4	1	74	4	1	74
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	1	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	81	82	14	175	231	20

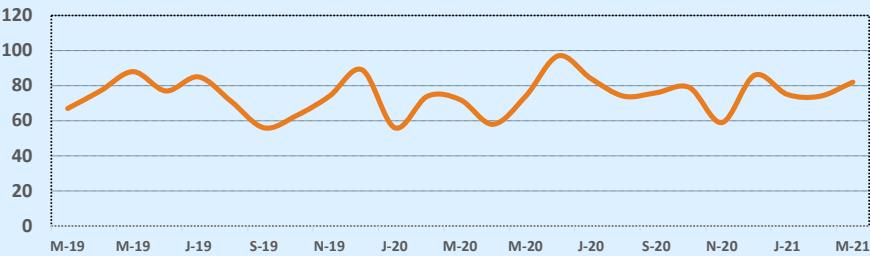
## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area MC

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	14	12	+16.7%	30	36	-16.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	14	12	+16.7%	30	36	-16.7%
New Homes Only	--	--	--	--	--	--
Resale Only	14	12	+16.7%	30	36	-16.7%
Sales Volume	\$2,292,900	\$2,067,525	+10.9%	\$4,854,575	\$5,834,333	-16.8%
New Listings	20	9	+122.2%	41	40	+2.5%
Pending	18	7	+157.1%	19	34	-44.1%
Withdrawn	1	2	-50.0%	2	12	-83.3%
Expired	1	3	-66.7%	2	3	-33.3%
Months of Inventory	1.3	3.3	-60.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$166,642	\$179,542	-7.2%	\$166,503	\$171,008	-2.6%
List Price/SqFt	\$102	\$103	-0.8%	\$109	\$92	+17.9%
Sold Price	\$163,779	\$172,294	-4.9%	\$161,819	\$162,065	-0.2%
Sold Price/SqFt	\$101	\$98	+2.7%	\$106	\$87	+21.3%
Sold Price / Orig LP	97.9%	91.9%	+6.5%	94.6%	90.9%	+4.0%
Days on Market	38	66	-42.6%	50	73	-30.9%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$137,500	\$126,400	+8.8%	\$137,500	\$142,400	-3.4%
List Price/SqFt	\$97	\$101	-3.3%	\$100	\$93	+8.1%
Sold Price	\$138,000	\$125,550	+9.9%	\$138,000	\$136,500	+1.1%
Sold Price/SqFt	\$96	\$98	-2.6%	\$101	\$92	+10.0%
Sold Price / Orig LP	99.0%	96.0%	+3.1%	94.5%	93.5%	+1.1%
Days on Market	15	57	-74.6%	22	66	-67.4%

### Months of Inventory - Last Two Years



## Independence Title

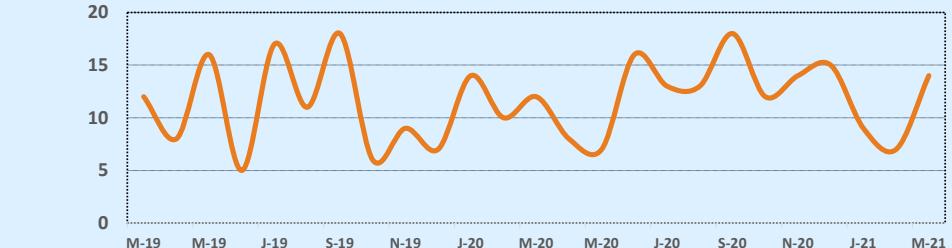
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	4	8	34	13	16	49
\$150,000- \$199,999	6	3	46	10	6	66
\$200,000- \$249,999	2	1	17	5	4	47
\$250,000- \$299,999	4	2	52	7	3	45
\$300,000- \$349,999	--	--	--	--	--	--
\$350,000- \$399,999	--	--	--	1	--	--
\$400,000- \$449,999	--	--	--	--	1	5
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	--	--	1	--	--
\$550,000- \$599,999	1	--	--	1	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	1	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	2	--	--	2	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	20	14	38	41	30	50

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years

### Number of Sales - Last Two Years



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## MLS Area MT

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	1	--	--	1	--	--
Condo/TH Sales	--	--	--	--	--	--
Total Sales	1	--	--	1	--	--
New Homes Only	--	--	--	--	--	--
Resale Only	1	--	--	1	--	--
Sales Volume	\$269,000	--	--	\$269,000	--	--
New Listings	1	--	--	2	--	--
Pending	1	--	--	1	--	--
Withdrawn	--	--	--	--	--	--
Expired	--	--	--	--	--	--
Months of Inventory	2.0	--	--	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$269,000	--	--	\$269,000	\$0	--
List Price/SqFt	\$142	--	--	\$142	\$0	--
Sold Price	\$269,000	--	--	\$269,000	\$0	--
Sold Price/SqFt	\$142	--	--	\$142	\$0	--
Sold Price / Orig LP	100.0%	0.0%	--	100.0%	0.0%	--
Days on Market	70	--	--	70	--	--

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$269,000	--	--	\$269,000	\$0	--
List Price/SqFt	\$142	--	--	\$142	\$0	--
Sold Price	\$269,000	--	--	\$269,000	\$0	--
Sold Price/SqFt	\$142	--	--	\$142	\$0	--
Sold Price / Orig LP	100.0%	0.0%	+0.0%	100.0%	0.0%	--
Days on Market	70	--	--	70	--	--

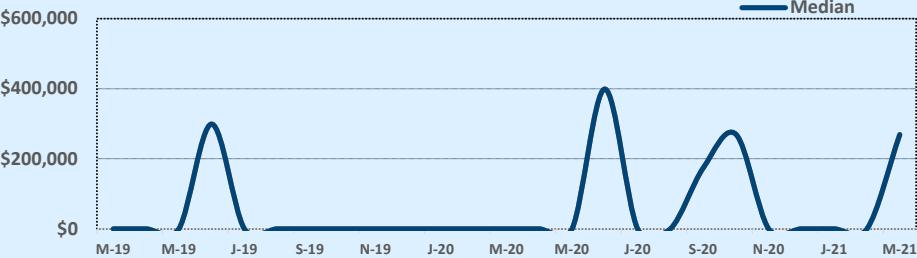
## Months of Inventory - Last Two Years



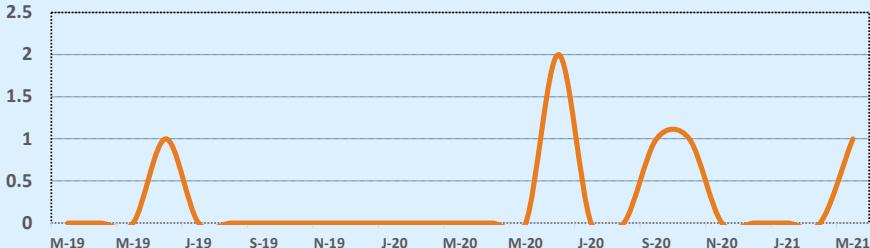
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	1	1	70	2	1	70
\$300,000- \$349,999	--	--	--	--	--	--
\$350,000- \$399,999	--	--	--	--	--	--
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	1	1	70	2	1	70

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area N

## Residential Statistics

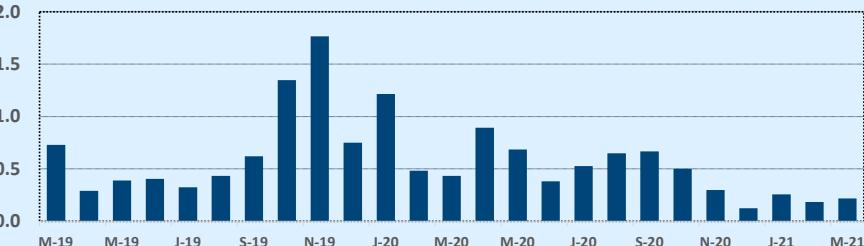
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	119	107	+11.2%	283	274	+3.3%
Condo/TH Sales	30	13	+130.8%	55	41	+34.1%
Total Sales	149	120	+24.2%	338	315	+7.3%
New Homes Only	3	2	+50.0%	8	8	--
Resale Only	146	118	+23.7%	330	307	+7.5%
Sales Volume	\$71,420,244	\$46,425,833	+53.8%	\$156,227,503	\$114,194,734	+36.8%
New Listings	173	163	+6.1%	401	380	+5.5%
Pending	96	126	-23.8%	100	354	-71.8%
Withdrawn	7	12	-41.7%	13	21	-38.1%
Expired	1	2	-50.0%	2	7	-71.4%
Months of Inventory	0.2	0.4	-49.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$422,831	\$383,699	+10.2%	\$420,415	\$362,969	+15.8%
List Price/SqFt	\$216	\$186	+16.2%	\$211	\$183	+15.2%
Sold Price	\$479,330	\$386,882	+23.9%	\$462,212	\$362,523	+27.5%
Sold Price/SqFt	\$245	\$187	+30.6%	\$232	\$183	+26.6%
Sold Price / Orig LP	113.7%	100.5%	+13.1%	110.7%	99.4%	+11.3%
Days on Market	10	18	-45.8%	11	21	-46.6%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$425,105	\$339,900	+25.1%	\$419,850	\$332,400	+26.3%
List Price/SqFt	\$229	\$190	+20.1%	\$217	\$187	+16.2%
Sold Price	\$452,585	\$365,000	+24.0%	\$435,740	\$336,750	+29.4%
Sold Price/SqFt	\$230	\$195	+18.4%	\$229	\$191	+19.9%
Sold Price / Orig LP	109.0%	103.0%	+5.8%	108.5%	100.0%	+8.5%
Days on Market	4	3	+33.3%	4	4	--

## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	1	48	--	1	48
\$250,000- \$299,999	6	--	--	11	1	1
\$300,000- \$349,999	7	1	5	17	7	4
\$350,000- \$399,999	7	5	34	18	17	25
\$400,000- \$449,999	11	8	10	28	22	18
\$450,000- \$499,999	12	4	7	19	18	5
\$500,000- \$549,999	2	6	3	3	15	6
\$550,000- \$599,999	3	3	3	6	4	4
\$600,000- \$699,999	3	3	7	4	4	6
\$700,000- \$799,999	1	1	3	1	1	3
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	52	32	10	107	90	11

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area NE

## Residential Statistics

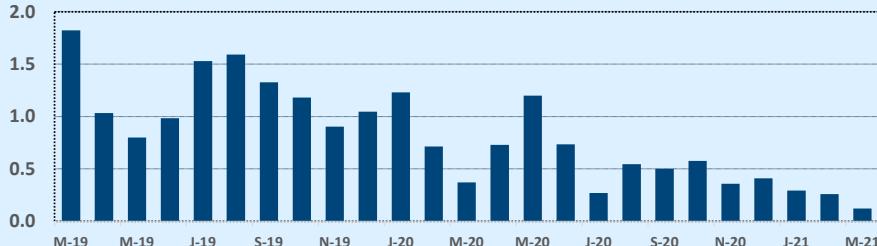
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	37	39	-5.1%	84	92	-8.7%
Condo/TH Sales	12	4	+200.0%	22	12	+83.3%
Total Sales	49	43	+14.0%	106	104	+1.9%
New Homes Only	2	1	+100.0%	3	3	--
Resale Only	47	42	+11.9%	103	101	+2.0%
Sales Volume	\$18,313,333	\$12,470,450	+46.9%	\$38,175,077	\$29,121,370	+31.1%
New Listings	44	51	-13.7%	113	116	-2.6%
Pending	20	42	-52.4%	22	114	-80.7%
Withdrawn	4	3	+33.3%	5	6	-16.7%
Expired	1	1	--	1	4	-75.0%
Months of Inventory	0.1	0.4	-67.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$334,296	\$290,832	+14.9%	\$332,403	\$282,282	+17.8%
List Price/SqFt	\$191	\$163	+17.6%	\$185	\$162	+14.1%
Sold Price	\$373,741	\$290,010	+28.9%	\$360,142	\$280,013	+28.6%
Sold Price/SqFt	\$213	\$163	+30.8%	\$200	\$161	+23.9%
Sold Price / Orig LP	112.4%	99.4%	+13.1%	109.3%	98.5%	+11.0%
Days on Market	16	21	-22.4%	13	27	-50.8%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$325,000	\$275,000	+18.2%	\$319,950	\$274,361	+16.6%
List Price/SqFt	\$179	\$161	+11.4%	\$176	\$160	+10.5%
Sold Price	\$380,000	\$275,000	+38.2%	\$353,500	\$271,798	+30.1%
Sold Price/SqFt	\$204	\$159	+28.6%	\$188	\$158	+19.0%
Sold Price / Orig LP	111.0%	100.0%	+11.0%	107.0%	100.0%	+7.0%
Days on Market	4	8	-50.0%	4	11	-63.6%

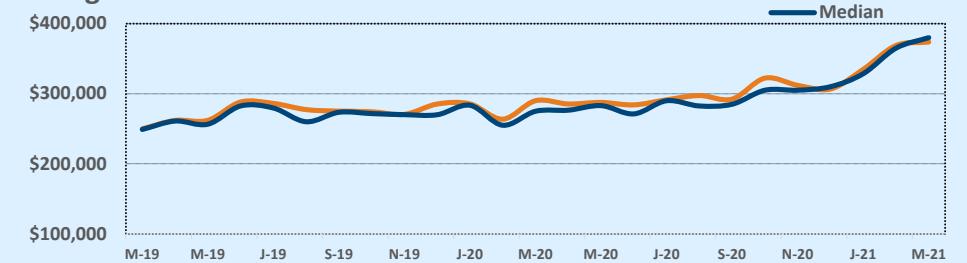
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	56	--	1	56
\$150,000- \$199,999	1	--	--	4	1	25
\$200,000- \$249,999	3	2	1	14	6	13
\$250,000- \$299,999	5	7	45	16	16	26
\$300,000- \$349,999	12	6	23	26	24	10
\$350,000- \$399,999	10	13	5	26	26	10
\$400,000- \$449,999	6	11	12	11	17	10
\$450,000- \$499,999	3	6	12	8	10	12
\$500,000- \$549,999	1	2	3	2	3	17
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	2	1	3	3	2	4
\$700,000- \$799,999	--	--	--	1	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	1	--	--	2	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	44	49	16	113	106	13

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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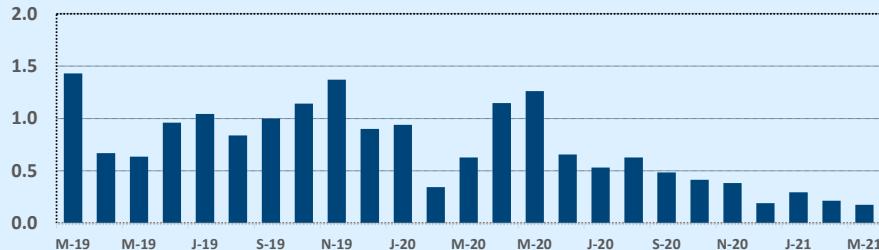
## MLS Area NW

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	57	47	+21.3%	118	119	-0.8%
Condo/TH Sales	11	7	+57.1%	24	24	--
Total Sales	68	54	+25.9%	142	143	-0.7%
New Homes Only	--	--	--	--	3	--
Resale Only	68	54	+25.9%	142	140	+1.4%
Sales Volume	\$38,092,276	\$25,309,109	+50.5%	\$77,875,483	\$61,029,934	+27.6%
New Listings	77	74	+4.1%	181	169	+7.1%
Pending	46	54	-14.8%	47	152	-69.1%
Withdrawn	1	5	-80.0%	3	8	-62.5%
Expired	--	1	--	1	3	-66.7%
Months of Inventory	0.2	0.6	-72.0%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$484,779	\$464,933	+4.3%	\$490,361	\$427,506	+14.7%
List Price/SqFt	\$230	\$201	+14.4%	\$225	\$194	+15.9%
Sold Price	\$560,181	\$468,687	+19.5%	\$548,419	\$426,783	+28.5%
Sold Price/SqFt	\$266	\$202	+31.6%	\$252	\$194	+30.0%
Sold Price / Orig LP	116.3%	100.2%	+16.0%	112.6%	99.3%	+13.4%
Days on Market	4	19	-75.9%	9	19	-54.3%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$430,000	\$384,500	+11.8%	\$442,500	\$369,900	+19.6%
List Price/SqFt	\$218	\$203	+7.3%	\$217	\$189	+14.5%
Sold Price	\$513,000	\$385,500	+33.1%	\$510,500	\$370,000	+38.0%
Sold Price/SqFt	\$253	\$201	+25.7%	\$247	\$189	+30.6%
Sold Price / Orig LP	116.0%	100.0%	+16.0%	112.0%	100.0%	+12.0%
Days on Market	4	4	--	4	6	-33.3%

### Months of Inventory - Last Two Years



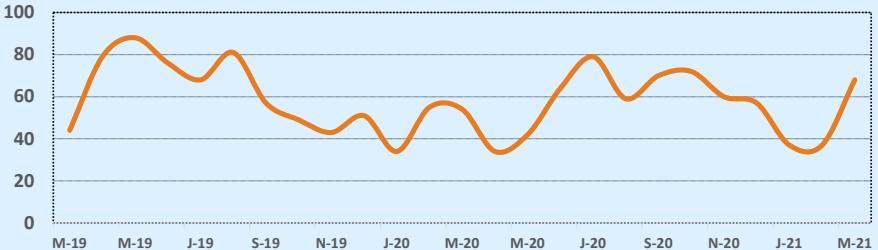
Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	1	9	7	2	8
\$200,000- \$249,999	1	1	6	2	4	8
\$250,000- \$299,999	1	1	5	8	2	5
\$300,000- \$349,999	3	2	3	11	7	12
\$350,000- \$399,999	18	6	4	38	15	10
\$400,000- \$449,999	9	9	5	26	20	5
\$450,000- \$499,999	11	9	3	23	17	6
\$500,000- \$549,999	5	13	6	9	20	6
\$550,000- \$599,999	8	5	4	19	15	8
\$600,000- \$699,999	6	7	3	12	16	7
\$700,000- \$799,999	5	5	7	11	7	9
\$800,000- \$899,999	4	5	2	8	8	17
\$900,000- \$999,999	2	3	6	3	5	29
\$1M - \$1.99M	2	1	3	4	4	19
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	77	68	4	181	142	9

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area PF

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	168	169	-0.6%	393	432	-9.0%
Condo/TH Sales	16	6	+166.7%	38	20	+90.0%
Total Sales	184	175	+5.1%	431	452	-4.6%
New Homes Only	15	16	-6.3%	39	45	-13.3%
Resale Only	169	159	+6.3%	392	407	-3.7%
Sales Volume	\$75,109,470	\$52,545,002	+42.9%	\$160,277,503	\$133,230,381	+20.3%
New Listings	186	206	-9.7%	467	538	-13.2%
Pending	115	175	-34.3%	170	521	-67.4%
Withdrawn	6	5	+20.0%	13	21	-38.1%
Expired	1	5	-80.0%	5	16	-68.8%
Months of Inventory	0.2	1.0	-81.9%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$359,491	\$300,866	+19.5%	\$338,878	\$296,606	+14.3%
List Price/SqFt	\$162	\$140	+16.1%	\$161	\$136	+18.5%
Sold Price	\$408,204	\$300,257	+36.0%	\$371,874	\$294,757	+26.2%
Sold Price/SqFt	\$184	\$140	+32.0%	\$177	\$135	+30.8%
Sold Price / Orig LP	114.2%	99.9%	+14.3%	110.4%	98.6%	+11.9%
Days on Market	8	34	-77.7%	11	44	-73.9%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$333,568	\$299,000	+11.6%	\$320,000	\$289,995	+10.3%
List Price/SqFt	\$161	\$140	+15.0%	\$158	\$135	+17.2%
Sold Price	\$390,000	\$298,340	+30.7%	\$355,500	\$290,000	+22.6%
Sold Price/SqFt	\$182	\$140	+29.9%	\$174	\$134	+30.0%
Sold Price / Orig LP	114.5%	100.0%	+14.5%	108.0%	99.0%	+9.1%
Days on Market	4	7	-42.9%	4	15	-73.3%

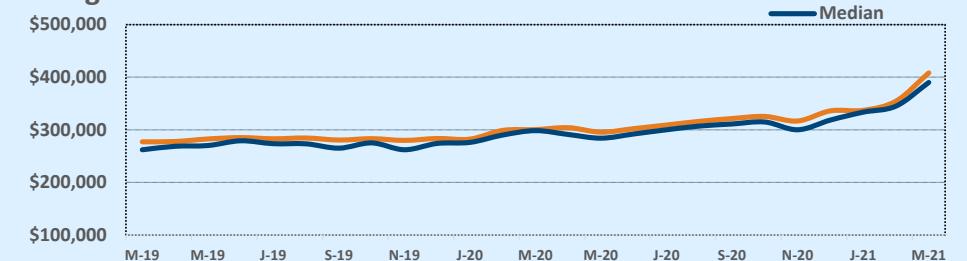
## Residential Statistics

## Independence Title

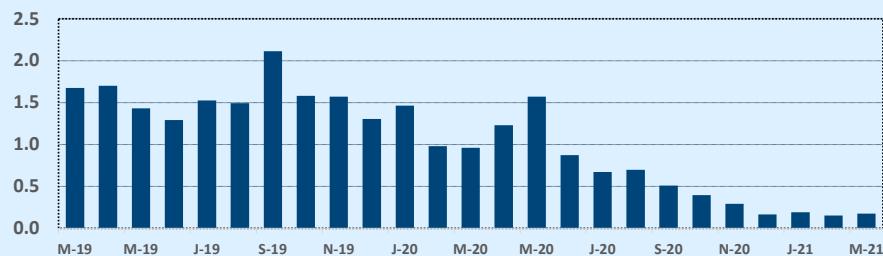
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	--	--
\$150,000- \$199,999	1	--	--	3	2	3
\$200,000- \$249,999	2	6	14	20	17	13
\$250,000- \$299,999	28	25	12	117	92	13
\$300,000- \$349,999	33	33	13	101	88	14
\$350,000- \$399,999	48	34	7	85	105	15
\$400,000- \$449,999	23	32	4	54	50	5
\$450,000- \$499,999	22	20	4	36	31	5
\$500,000- \$549,999	8	11	4	13	20	4
\$550,000- \$599,999	4	8	5	11	9	5
\$600,000- \$699,999	11	12	4	15	13	5
\$700,000- \$799,999	3	2	16	5	3	15
\$800,000- \$899,999	1	--	--	2	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	2	1	11	4	1	11
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	186	184	8	467	431	11

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area RA

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	--	1	--	1	3	-66.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	--	1	--	1	3	-66.7%
New Homes Only	--	--	--	--	--	--
Resale Only	--	1	--	1	3	-66.7%
Sales Volume	--	\$484,300	--	\$250,000	\$788,900	-68.3%
New Listings	3	2	+50.0%	5	3	+66.7%
Pending	1	--	--	1	2	-50.0%
Withdrawn	--	1	--	--	1	--
Expired	--	--	--	--	--	--
Months of Inventory	3.0	2.0	+50.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	--	\$494,999	--	\$249,900	\$266,300	-6.2%
List Price/SqFt	--	\$127	--	\$96	\$107	-10.6%
Sold Price	--	\$484,300	--	\$250,000	\$262,967	-4.9%
Sold Price/SqFt	--	\$124	--	\$96	\$107	-10.1%
Sold Price / Orig LP	0.0%	97.0%	--	100.0%	99.3%	+0.7%
Days on Market	--	69	--	5	27	-81.5%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	--	\$494,999	--	\$249,900	\$249,000	+0.4%
List Price/SqFt	--	\$127	--	\$96	\$126	-23.9%
Sold Price	--	\$484,300	--	\$250,000	\$249,000	+0.4%
Sold Price/SqFt	--	\$124	--	\$96	\$124	-22.9%
Sold Price / Orig LP	0.0%	97.0%	+0.0%	100.0%	100.0%	--
Days on Market	--	69	--	5	8	-37.5%

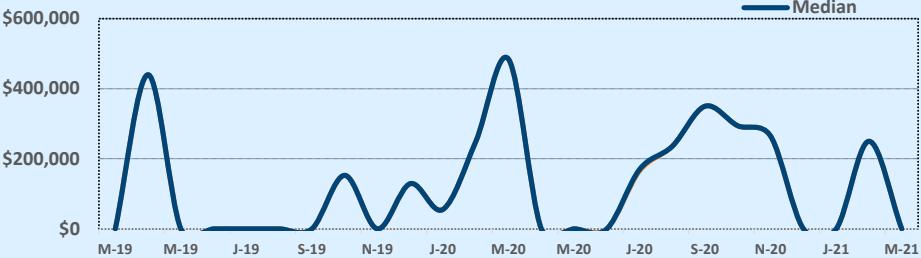
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	1	1	5
\$250,000- \$299,999	1	--	--	1	1	5
\$300,000- \$349,999	--	--	--	--	--	--
\$350,000- \$399,999	1	--	--	1	1	5
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	1	--	--	1	1	5
\$1M - \$1.99M	--	--	--	1	1	5
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	3	--	--	5	1	5

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area RN

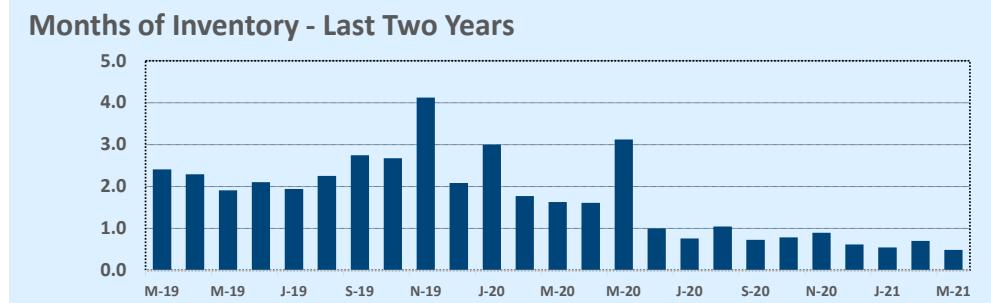
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	39	39	--	87	93	-6.5%
Condo/TH Sales	6	7	-14.3%	19	13	+46.2%
Total Sales	45	46	-2.2%	106	106	--
New Homes Only	2	5	-60.0%	6	6	--
Resale Only	43	41	+4.9%	100	100	--
Sales Volume	\$48,582,162	\$31,551,400	+54.0%	\$96,758,021	\$72,639,083	+33.2%
New Listings	72	71	+1.4%	150	179	-16.2%
Pending	45	53	-15.1%	49	135	-63.7%
Withdrawn	3	12	-75.0%	9	18	-50.0%
Expired	1	2	-50.0%	1	8	-87.5%
Months of Inventory	0.5	1.6	-70.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$1,009,597	\$691,715	+46.0%	\$870,904	\$702,252	+24.0%
List Price/SqFt	\$314	\$220	+42.8%	\$286	\$219	+30.4%
Sold Price	\$1,079,604	\$685,900	+57.4%	\$912,812	\$685,274	+33.2%
Sold Price/SqFt	\$337	\$218	+54.5%	\$300	\$215	+39.7%
Sold Price / Orig LP	110.5%	98.7%	+11.9%	106.7%	97.3%	+9.7%
Days on Market	18	38	-53.3%	27	52	-48.4%

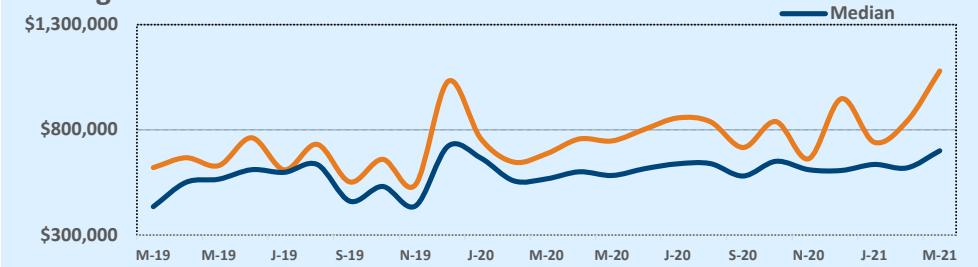
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$614,900	\$550,000	+11.8%	\$584,495	\$570,000	+2.5%
List Price/SqFt	\$238	\$209	+13.9%	\$236	\$204	+15.7%
Sold Price	\$700,000	\$566,500	+23.6%	\$668,032	\$572,500	+16.7%
Sold Price/SqFt	\$283	\$204	+38.8%	\$257	\$198	+30.0%
Sold Price / Orig LP	108.0%	100.0%	+8.0%	105.0%	98.0%	+7.1%
Days on Market	5	6	-16.7%	5	15	-66.7%



Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	1	10	1	5	25
\$200,000- \$249,999	4	1	5	4	3	8
\$250,000- \$299,999	1	2	15	2	2	15
\$300,000- \$349,999	1	1	24	2	1	24
\$350,000- \$399,999	--	2	7	3	5	6
\$400,000- \$449,999	2	--	--	4	--	--
\$450,000- \$499,999	2	--	--	8	5	11
\$500,000- \$549,999	2	2	3	9	8	64
\$550,000- \$599,999	7	3	3	16	12	50
\$600,000- \$699,999	10	10	22	20	15	16
\$700,000- \$799,999	8	5	21	12	12	13
\$800,000- \$899,999	7	3	14	15	5	9
\$900,000- \$999,999	4	--	--	8	5	40
\$1M - \$1.99M	18	11	14	35	22	22
\$2M - \$2.99M	3	2	10	6	4	32
\$3M+	3	2	86	5	2	86
Totals	72	45	18	150	106	27

### Average & Median Sales Price - Last Two Years



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## MLS Area RRE

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	111	117	-5.1%	273	308	-11.4%
Condo/TH Sales	15	5	+200.0%	28	13	+115.4%
Total Sales	126	122	+3.3%	301	321	-6.2%
New Homes Only	3	5	-40.0%	7	22	-68.2%
Resale Only	123	117	+5.1%	294	299	-1.7%
Sales Volume	\$54,971,371	\$39,379,665	+39.6%	\$118,843,656	\$99,823,352	+19.1%
New Listings	175	156	+12.2%	402	431	-6.7%
Pending	118	124	-4.8%	125	373	-66.5%
Withdrawn	4	11	-63.6%	9	28	-67.9%
Expired	--	2	--	1	12	-91.7%
Months of Inventory	0.3	1.2	-78.2%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$378,315	\$322,391	+17.3%	\$354,964	\$312,737	+13.5%
List Price/SqFt	\$178	\$142	+25.1%	\$169	\$141	+19.7%
Sold Price	\$436,281	\$322,784	+35.2%	\$394,829	\$310,976	+27.0%
Sold Price/SqFt	\$205	\$142	+43.6%	\$188	\$141	+34.0%
Sold Price / Orig LP	116.7%	100.2%	+16.4%	112.2%	98.8%	+13.5%
Days on Market	7	30	-75.1%	8	37	-78.7%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$348,450	\$287,051	+21.4%	\$315,000	\$283,900	+11.0%
List Price/SqFt	\$179	\$145	+23.4%	\$166	\$141	+17.7%
Sold Price	\$406,750	\$288,500	+41.0%	\$367,000	\$281,500	+30.4%
Sold Price/SqFt	\$203	\$146	+39.3%	\$187	\$141	+32.6%
Sold Price / Orig LP	116.5%	100.0%	+16.5%	109.0%	99.0%	+10.1%
Days on Market	4	8	-46.7%	4	12	-66.7%

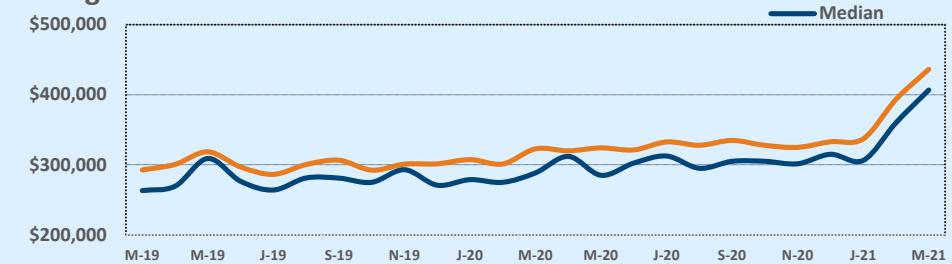
## Residential Statistics

## Independence Title

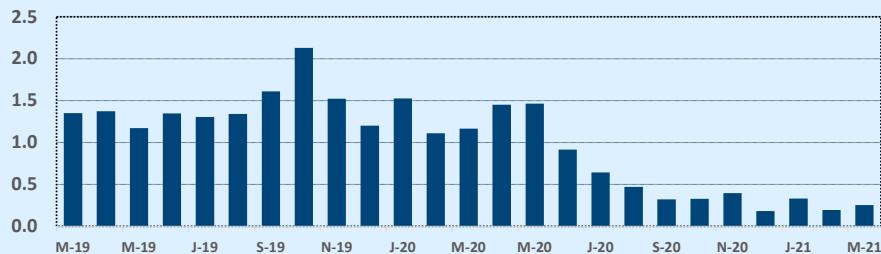
## March 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	8	42	6	11	41
\$200,000- \$249,999	8	3	4	32	19	4
\$250,000- \$299,999	27	9	14	73	47	8
\$300,000- \$349,999	31	15	5	68	56	8
\$350,000- \$399,999	27	22	4	62	47	9
\$400,000- \$449,999	17	18	3	39	33	4
\$450,000- \$499,999	10	13	5	22	31	4
\$500,000- \$549,999	12	12	4	25	17	3
\$550,000- \$599,999	15	8	10	25	11	9
\$600,000- \$699,999	11	8	5	31	15	5
\$700,000- \$799,999	7	8	3	8	9	2
\$800,000- \$899,999	2	2	2	2	5	19
\$900,000- \$999,999	2	--	--	4	--	--
\$1M - \$1.99M	3	--	--	4	--	--
\$2M - \$2.99M	1	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	175	126	7	402	301	8

## Average & Median Sales Price - Last Two Years



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area RRW

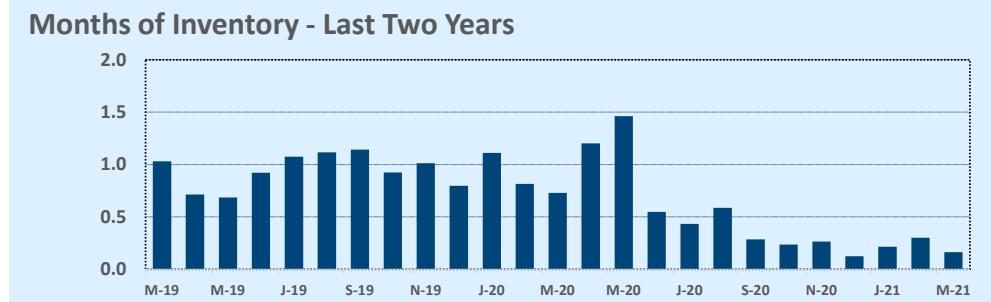
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	91	67	+35.8%	180	164	+9.8%
Condo/TH Sales	1	3	-66.7%	6	5	+20.0%
Total Sales	92	70	+31.4%	186	169	+10.1%
New Homes Only	1	--	--	1	--	--
Resale Only	91	70	+30.0%	185	169	+9.5%
Sales Volume	\$52,214,075	\$29,619,207	+76.3%	\$97,313,210	\$70,559,899	+37.9%
New Listings	126	111	+13.5%	272	245	+11.0%
Pending	80	79	+1.3%	82	194	-57.7%
Withdrawn	2	7	-71.4%	3	14	-78.6%
Expired	--	2	--	--	12	--
Months of Inventory	0.2	0.7	-77.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$487,256	\$420,876	+15.8%	\$461,999	\$417,139	+10.8%
List Price/SqFt	\$192	\$161	+18.8%	\$188	\$161	+17.0%
Sold Price	\$567,544	\$423,132	+34.1%	\$523,189	\$417,514	+25.3%
Sold Price/SqFt	\$225	\$162	+38.5%	\$214	\$161	+33.0%
Sold Price / Orig LP	118.0%	100.2%	+17.8%	114.7%	99.3%	+15.5%
Days on Market	4	17	-78.9%	7	24	-69.2%

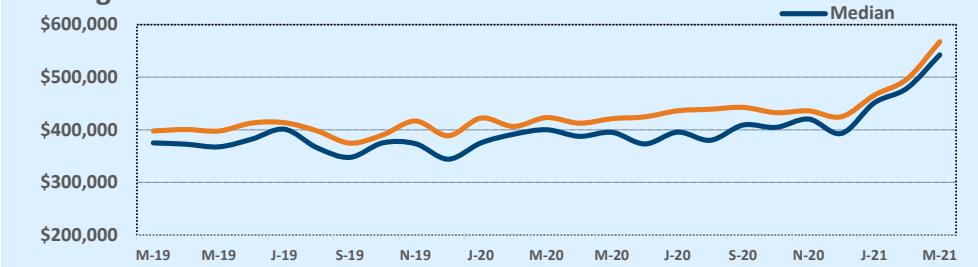
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$447,500	\$400,000	+11.9%	\$428,850	\$390,000	+10.0%
List Price/SqFt	\$187	\$159	+17.3%	\$184	\$158	+16.5%
Sold Price	\$542,500	\$400,000	+35.6%	\$507,500	\$395,000	+28.5%
Sold Price/SqFt	\$221	\$161	+37.4%	\$213	\$156	+36.6%
Sold Price / Orig LP	119.5%	100.0%	+19.5%	114.0%	100.0%	+14.0%
Days on Market	3	4	-25.0%	4	5	-20.0%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	1	5	5
\$200,000- \$249,999	1	--	--	5	7	8
\$250,000- \$299,999	3	2	4	17	24	18
\$300,000- \$349,999	8	5	3	39	17	3
\$350,000- \$399,999	19	11	3	38	23	6
\$400,000- \$449,999	17	9	4	29	19	6
\$450,000- \$499,999	12	6	4	21	26	5
\$500,000- \$549,999	12	15	3	29	19	5
\$550,000- \$599,999	16	13	4	33	18	18
\$600,000- \$699,999	17	7	3	17	20	5
\$700,000- \$799,999	9	14	4	7	8	4
\$800,000- \$899,999	5	6	4	3	4	62
\$900,000- \$999,999	1	2	6	9	2	2
\$1M - \$1.99M	6	2	2	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	126	92	4	272	186	7

### Average & Median Sales Price - Last Two Years



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## MLS Area SC

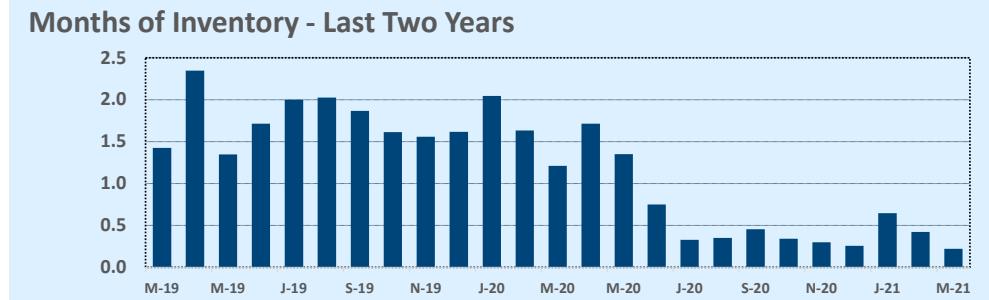
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	35	39	-10.3%	67	89	-24.7%
Condo/TH Sales	6	4	+50.0%	10	7	+42.9%
Total Sales	41	43	-4.7%	77	96	-19.8%
New Homes Only	2	5	-60.0%	4	10	-60.0%
Resale Only	39	38	+2.6%	73	86	-15.1%
Sales Volume	\$16,093,846	\$13,777,613	+16.8%	\$29,965,121	\$30,830,050	-2.8%
New Listings	47	59	-20.3%	108	144	-25.0%
Pending	35	39	-10.3%	45	109	-58.7%
Withdrawn	1	1	--	4	5	-20.0%
Expired	1	--	--	3	2	+50.0%
Months of Inventory	0.2	1.2	-81.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$360,679	\$325,684	+10.7%	\$364,639	\$325,675	+12.0%
List Price/SqFt	\$178	\$157	+13.7%	\$178	\$152	+16.9%
Sold Price	\$392,533	\$320,410	+22.5%	\$389,157	\$321,146	+21.2%
Sold Price/SqFt	\$195	\$154	+26.3%	\$191	\$150	+27.0%
Sold Price / Orig LP	111.3%	97.3%	+14.4%	109.0%	97.7%	+11.6%
Days on Market	9	40	-77.5%	9	47	-80.6%

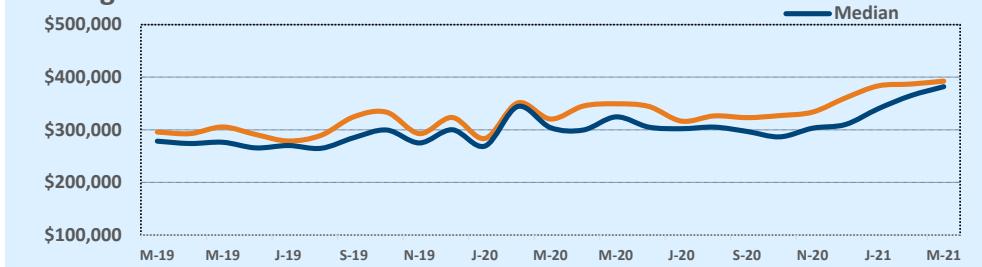
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$335,000	\$308,122	+8.7%	\$337,000	\$299,927	+12.4%
List Price/SqFt	\$178	\$151	+18.3%	\$178	\$152	+17.5%
Sold Price	\$382,000	\$303,989	+25.7%	\$375,000	\$299,236	+25.3%
Sold Price/SqFt	\$183	\$146	+25.1%	\$183	\$149	+22.2%
Sold Price / Orig LP	110.0%	98.0%	+12.2%	106.0%	98.0%	+8.2%
Days on Market	4	9	-55.6%	3	25	-88.0%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	1	--	--
\$150,000- \$199,999	--	--	--	1	--	--
\$200,000- \$249,999	--	3	22	3	6	12
\$250,000- \$299,999	10	4	4	19	9	3
\$300,000- \$349,999	11	5	2	30	13	2
\$350,000- \$399,999	6	13	5	22	19	4
\$400,000- \$449,999	10	8	7	13	13	5
\$450,000- \$499,999	4	2	36	6	3	78
\$500,000- \$549,999	1	--	--	4	4	17
\$550,000- \$599,999	3	2	5	5	5	7
\$600,000- \$699,999	--	4	20	2	5	16
\$700,000- \$799,999	1	--	--	2	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	47	41	9	108	77	9

### Average & Median Sales Price - Last Two Years



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## MLS Area SE

## Residential Statistics

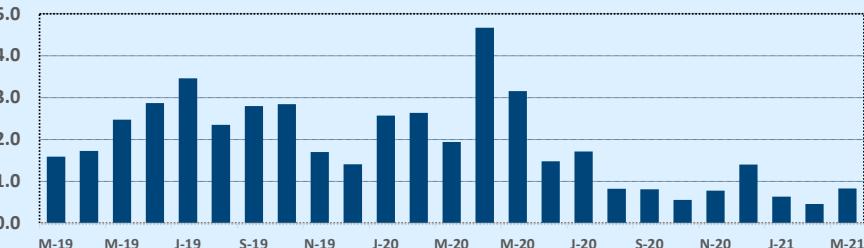
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	11	17	-35.3%	34	42	-19.0%
Condo/TH Sales	1	--	--	2	--	--
Total Sales	12	17	-29.4%	36	42	-14.3%
New Homes Only	2	6	-66.7%	13	9	+44.4%
Resale Only	10	11	-9.1%	23	33	-30.3%
Sales Volume	\$3,352,890	\$5,463,013	-38.6%	\$12,348,890	\$10,791,127	+14.4%
New Listings	14	34	-58.8%	33	61	-45.9%
Pending	7	10	-30.0%	9	45	-80.0%
Withdrawn	3	--	--	14	2	+600.0%
Expired	--	1	--	--	2	--
Months of Inventory	0.8	1.9	-57.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$263,790	\$324,749	-18.8%	\$337,846	\$261,365	+29.3%
List Price/SqFt	\$162	\$163	-1.1%	\$175	\$144	+21.9%
Sold Price	\$279,408	\$321,354	-13.1%	\$343,025	\$256,932	+33.5%
Sold Price/SqFt	\$172	\$161	+6.7%	\$181	\$142	+27.7%
Sold Price / Orig LP	106.3%	98.8%	+7.6%	105.2%	101.1%	+4.0%
Days on Market	23	65	-64.9%	26	58	-55.2%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$267,500	\$243,704	+9.8%	\$285,000	\$227,000	+25.6%
List Price/SqFt	\$146	\$151	-3.0%	\$156	\$136	+14.4%
Sold Price	\$285,000	\$238,925	+19.3%	\$290,195	\$226,000	+28.4%
Sold Price/SqFt	\$172	\$148	+16.4%	\$160	\$135	+17.9%
Sold Price / Orig LP	105.5%	100.0%	+5.5%	103.5%	99.0%	+4.5%
Days on Market	7	22	-68.2%	8	16	-51.6%

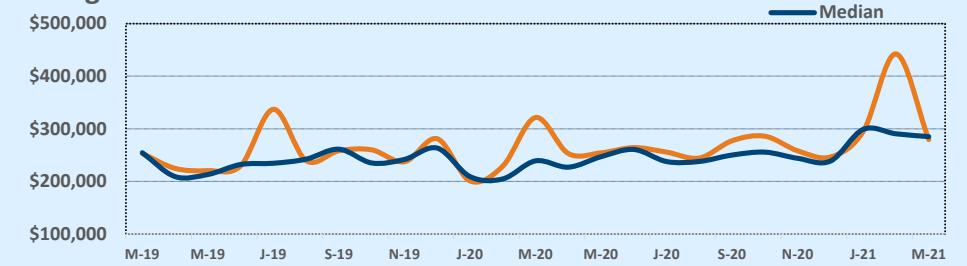
## Months of Inventory - Last Two Years



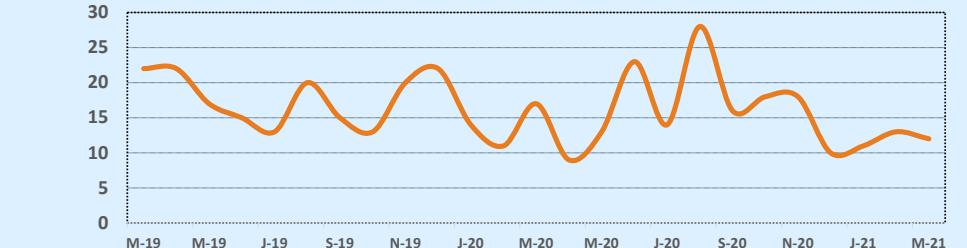
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	--	--
\$150,000- \$199,999	--	1	5	2	1	5
\$200,000- \$249,999	1	3	35	5	5	33
\$250,000- \$299,999	7	3	42	15	16	30
\$300,000- \$349,999	6	4	8	8	11	9
\$350,000- \$399,999	--	1	7	--	1	7
\$400,000- \$449,999	--	--	--	--	--	--
\$450,000- \$499,999	--	--	--	--	1	102
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	1	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	1	70
\$3M+	--	--	--	--	--	--
Totals	14	12	23	33	36	26

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area SH

## Residential Statistics

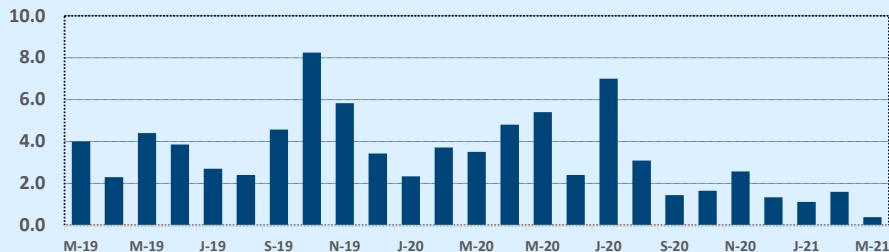
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	13	6	+116.7%	27	22	+22.7%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	13	6	+116.7%	27	22	+22.7%
New Homes Only	3	3	--	7	12	-41.7%
Resale Only	10	3	+233.3%	20	10	+100.0%
Sales Volume	\$6,511,000	\$2,092,300	+211.2%	\$13,676,750	\$7,291,800	+87.6%
New Listings	11	9	+22.2%	26	23	+13.0%
Pending	7	6	+16.7%	10	18	-44.4%
Withdrawn	1	2	-50.0%	1	5	-80.0%
Expired	--	--	--	1	--	--
Months of Inventory	0.4	3.5	-89.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$494,761	\$349,954	+41.4%	\$509,061	\$336,411	+51.3%
List Price/SqFt	\$198	\$137	+44.6%	\$192	\$132	+45.2%
Sold Price	\$500,846	\$348,717	+43.6%	\$506,546	\$331,445	+52.8%
Sold Price/SqFt	\$201	\$137	+47.0%	\$192	\$130	+47.5%
Sold Price / Orig LP	101.0%	98.5%	+2.5%	99.4%	93.5%	+6.4%
Days on Market	49	70	-28.9%	47	69	-32.3%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$520,000	\$334,961	+55.2%	\$450,000	\$343,950	+30.8%
List Price/SqFt	\$197	\$141	+40.3%	\$181	\$146	+23.9%
Sold Price	\$533,000	\$332,500	+60.3%	\$450,000	\$343,500	+31.0%
Sold Price/SqFt	\$192	\$140	+37.4%	\$178	\$143	+24.5%
Sold Price / Orig LP	102.0%	99.5%	+2.5%	100.0%	99.0%	+1.0%
Days on Market	8	65	-87.7%	16	54	-70.4%

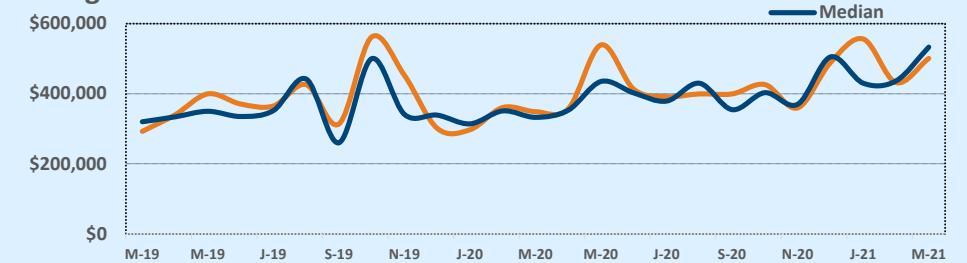
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	39	2	2	20
\$150,000- \$199,999	--	1	17	1	1	17
\$200,000- \$249,999	--	1	16	--	1	16
\$250,000- \$299,999	1	--	--	1	--	--
\$300,000- \$349,999	2	--	--	2	1	22
\$350,000- \$399,999	2	1	5	3	4	6
\$400,000- \$449,999	1	1	6	3	4	38
\$450,000- \$499,999	--	1	204	3	2	104
\$500,000- \$549,999	--	1	200	1	2	158
\$550,000- \$599,999	1	--	--	2	1	26
\$600,000- \$699,999	--	4	4	2	6	28
\$700,000- \$799,999	--	1	5	--	1	5
\$800,000- \$899,999	1	--	--	3	--	--
\$900,000- \$999,999	2	1	133	2	1	133
\$1M - \$1.99M	--	--	--	--	1	145
\$2M - \$2.99M	1	--	--	1	--	--
\$3M+	--	--	--	--	--	--
Totals	11	13	49	26	27	47

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area BW

## Residential Statistics

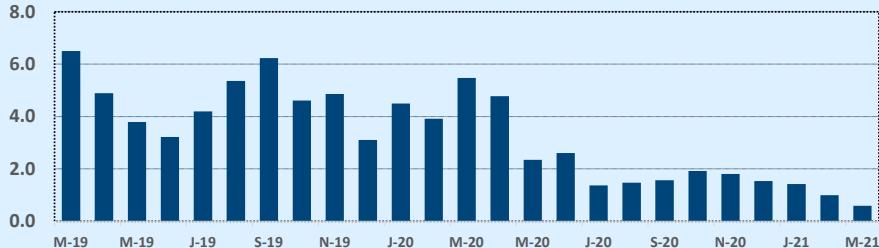
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	32	17	+88.2%	72	59	+22.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	32	17	+88.2%	72	59	+22.0%
New Homes Only	12	4	+200.0%	30	9	+233.3%
Resale Only	20	13	+53.8%	42	50	-16.0%
Sales Volume	\$12,424,945	\$5,983,025	+107.7%	\$28,772,721	\$18,541,796	+55.2%
New Listings	36	32	+12.5%	86	84	+2.4%
Pending	22	25	-12.0%	42	66	-36.4%
Withdrawn	1	7	-85.7%	3	12	-75.0%
Expired	1	1	--	3	5	-40.0%
Months of Inventory	0.6	5.5	-89.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$389,163	\$360,417	+8.0%	\$403,572	\$324,537	+24.4%
List Price/SqFt	\$165	\$154	+7.0%	\$169	\$146	+15.5%
Sold Price	\$388,280	\$351,943	+10.3%	\$399,621	\$314,268	+27.2%
Sold Price/SqFt	\$164	\$151	+8.8%	\$167	\$141	+18.5%
Sold Price / Orig LP	99.4%	96.5%	+2.9%	99.5%	95.9%	+3.8%
Days on Market	41	91	-55.5%	47	83	-43.6%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$340,000	\$395,000	-13.9%	\$407,516	\$325,000	+25.4%
List Price/SqFt	\$166	\$158	+5.1%	\$173	\$143	+21.2%
Sold Price	\$349,000	\$358,000	-2.5%	\$406,928	\$300,000	+35.6%
Sold Price/SqFt	\$164	\$153	+7.4%	\$171	\$139	+22.8%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	97.0%	+3.1%
Days on Market	6	45	-86.7%	9	58	-84.5%

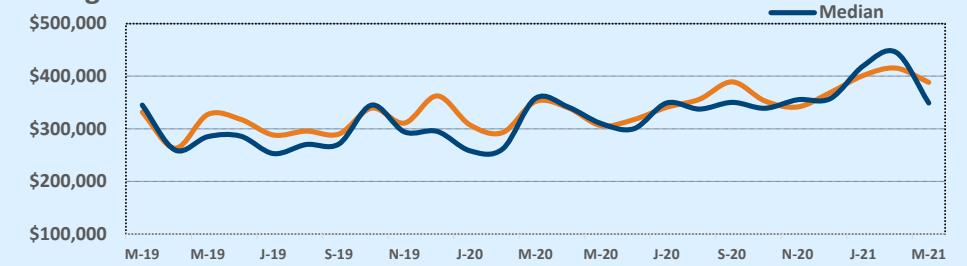
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	7	2	2	4
\$150,000- \$199,999	1	2	10	4	5	15
\$200,000- \$249,999	8	2	8	11	4	14
\$250,000- \$299,999	4	7	72	15	13	47
\$300,000- \$349,999	2	4	20	6	6	24
\$350,000- \$399,999	5	1	6	8	5	24
\$400,000- \$449,999	1	5	25	5	9	51
\$450,000- \$499,999	4	2	--	8	7	46
\$500,000- \$549,999	1	--	--	6	7	75
\$550,000- \$599,999	1	6	63	6	9	78
\$600,000- \$699,999	3	1	2	8	3	65
\$700,000- \$799,999	1	1	157	2	2	83
\$800,000- \$899,999	1	--	--	1	--	--
\$900,000- \$999,999	1	--	--	2	--	--
\$1M - \$1.99M	1	--	--	1	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	1	--	--	1	--	--
Totals	36	32	41	86	72	47

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area SV

## Residential Statistics

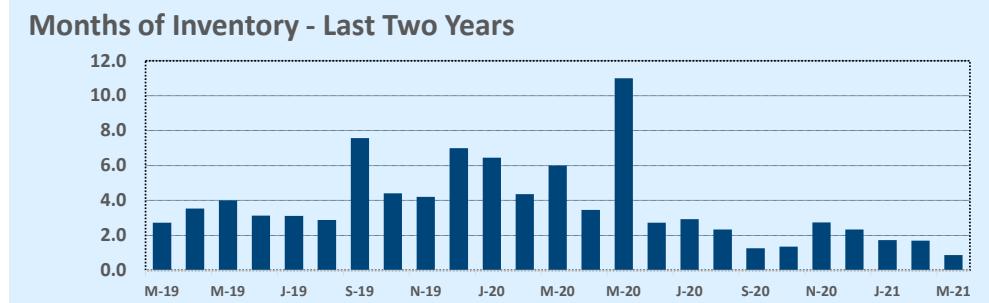
## Independence Title

## March 2021

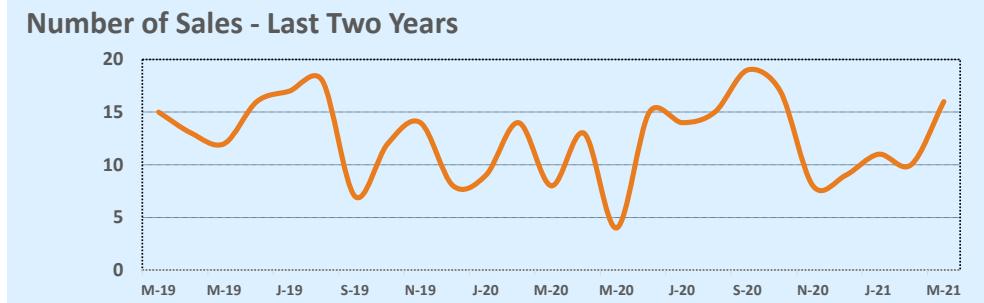
Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	16	8	+100.0%	37	31	+19.4%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	16	8	+100.0%	37	31	+19.4%
New Homes Only	1	--	--	3	3	--
Resale Only	15	8	+87.5%	34	28	+21.4%
Sales Volume	\$4,046,955	\$2,217,600	+82.5%	\$10,432,555	\$7,274,502	+43.4%
New Listings	15	13	+15.4%	31	53	-41.5%
Pending	11	8	+37.5%	13	36	-63.9%
Withdrawn	--	3	--	--	5	--
Expired	1	1	--	3	5	-40.0%
Months of Inventory	0.9	6.0	-85.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$284,766	\$279,475	+1.9%	\$301,107	\$241,684	+24.6%
List Price/SqFt	\$174	\$135	+29.1%	\$162	\$126	+28.8%
Sold Price	\$252,935	\$277,200	-8.8%	\$281,961	\$234,661	+20.2%
Sold Price/SqFt	\$153	\$135	+13.6%	\$151	\$122	+24.5%
Sold Price / Orig LP	93.0%	96.9%	-4.0%	94.1%	92.4%	+1.9%
Days on Market	58	79	-26.4%	46	64	-27.4%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$220,000	\$231,000	-4.8%	\$229,000	\$209,000	+9.6%
List Price/SqFt	\$139	\$134	+3.6%	\$152	\$132	+15.5%
Sold Price	\$225,000	\$224,000	+0.4%	\$226,000	\$214,900	+5.2%
Sold Price/SqFt	\$136	\$132	+2.4%	\$147	\$130	+13.4%
Sold Price / Orig LP	94.5%	95.5%	-1.0%	96.0%	93.0%	+3.2%
Days on Market	41	36	+15.5%	32	44	-27.3%



Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	5	72	4	7	60
\$150,000- \$199,999	2	1	120	6	6	45
\$200,000- \$249,999	4	5	42	6	8	34
\$250,000- \$299,999	3	1	39	6	4	80
\$300,000- \$349,999	2	1	46	2	3	29
\$350,000- \$399,999	2	2	63	2	2	63
\$400,000- \$449,999	1	--	--	2	2	40
\$450,000- \$499,999	--	--	--	--	--	--
\$500,000- \$549,999	--	--	--	--	2	49
\$550,000- \$599,999	1	--	--	1	1	4
\$600,000- \$699,999	--	--	--	--	1	13
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	1	32	--	1	32
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	2	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	15	16	58	31	37	46



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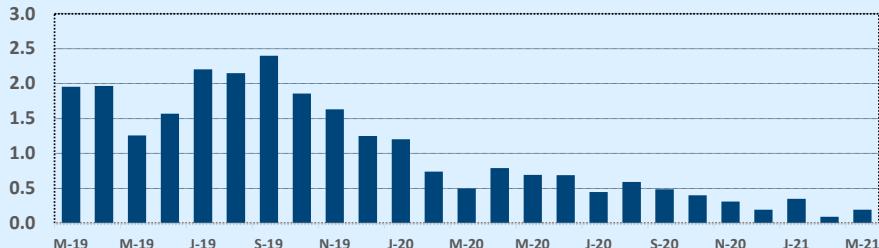
## MLS Area SWE

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	54	86	-37.2%	142	233	-39.1%
Condo/TH Sales	2	8	-75.0%	10	22	-54.5%
Total Sales	56	94	-40.4%	152	255	-40.4%
New Homes Only	8	1	+700.0%	11	9	+22.2%
Resale Only	48	93	-48.4%	141	246	-42.7%
Sales Volume	\$29,687,525	\$36,558,245	-18.8%	\$72,763,274	\$95,092,537	-23.5%
New Listings	89	91	-2.2%	184	245	-24.9%
Pending	58	85	-31.8%	61	264	-76.9%
Withdrawn	1	4	-75.0%	4	6	-33.3%
Expired	--	--	--	--	7	--
Months of Inventory	0.2	0.5	-60.7%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$462,972	\$387,588	+19.4%	\$435,400	\$373,910	+16.4%
List Price/SqFt	\$212	\$177	+19.9%	\$209	\$176	+18.6%
Sold Price	\$530,134	\$388,918	+36.3%	\$478,706	\$372,912	+28.4%
Sold Price/SqFt	\$241	\$177	+35.9%	\$230	\$176	+30.5%
Sold Price / Orig LP	114.3%	99.5%	+14.9%	110.0%	98.8%	+11.3%
Days on Market	7	44	-84.4%	11	60	-82.3%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$428,628	\$366,170	+17.1%	\$399,640	\$349,523	+14.3%
List Price/SqFt	\$209	\$176	+19.0%	\$205	\$174	+17.9%
Sold Price	\$484,100	\$368,020	+31.5%	\$428,050	\$349,900	+22.3%
Sold Price/SqFt	\$241	\$177	+36.3%	\$226	\$175	+29.4%
Sold Price / Orig LP	115.0%	100.0%	+15.0%	109.5%	100.0%	+9.5%
Days on Market	4	9	-55.6%	4	22	-81.8%

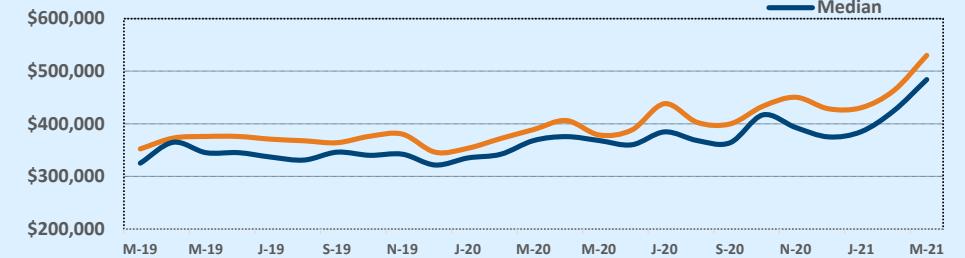
## Months of Inventory - Last Two Years



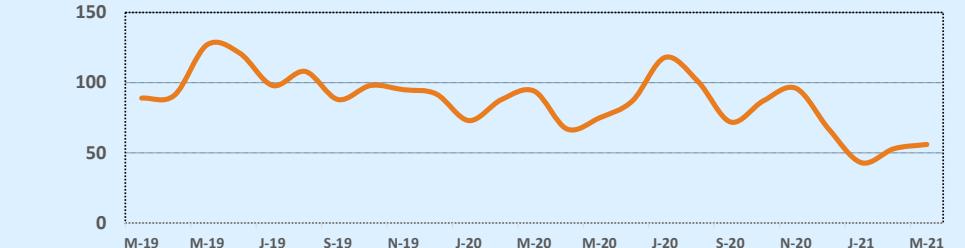
## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	--	--
\$250,000- \$299,999	2	--	--	8	5	4
\$300,000- \$349,999	8	3	3	26	15	10
\$350,000- \$399,999	21	12	11	33	41	12
\$400,000- \$449,999	9	7	16	22	24	18
\$450,000- \$499,999	10	8	4	31	13	8
\$500,000- \$549,999	6	9	5	10	14	5
\$550,000- \$599,999	3	6	4	7	15	13
\$600,000- \$699,999	13	2	2	21	11	12
\$700,000- \$799,999	4	2	4	11	5	3
\$800,000- \$899,999	4	2	5	4	4	4
\$900,000- \$999,999	3	4	4	4	4	4
\$1M - \$1.99M	6	1	4	6	1	4
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	1	--	--
Totals	89	56	7	184	152	11

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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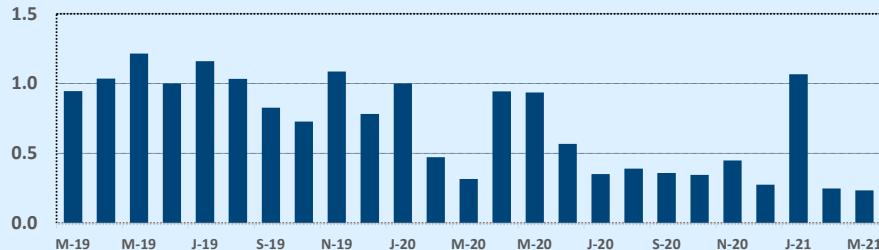
## MLS Area SWW

## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	46	40	+15.0%	82	98	-16.3%
Condo/TH Sales	5	4	+25.0%	8	7	+14.3%
Total Sales	51	44	+15.9%	90	105	-14.3%
New Homes Only	--	2	--	--	4	--
Resale Only	51	42	+21.4%	90	101	-10.9%
Sales Volume	\$37,607,849	\$21,215,669	+77.3%	\$61,783,618	\$52,348,669	+18.0%
New Listings	66	51	+29.4%	138	130	+6.2%
Pending	39	47	-17.0%	45	123	-63.4%
Withdrawn	1	1	--	4	6	-33.3%
Expired	1	--	--	1	1	--
Months of Inventory	0.2	0.3	-26.1%	N/A	N/A	--
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$625,669	\$471,893	+32.6%	\$592,778	\$495,280	+19.7%
List Price/SqFt	\$247	\$208	+18.7%	\$244	\$204	+19.8%
Sold Price	\$737,409	\$482,174	+52.9%	\$686,485	\$498,559	+37.7%
Sold Price/SqFt	\$291	\$213	+36.3%	\$281	\$205	+37.0%
Sold Price / Orig LP	118.3%	101.7%	+16.3%	115.4%	100.1%	+15.3%
Days on Market	8	22	-63.5%	7	23	-69.8%
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$630,000	\$450,000	+40.0%	\$575,000	\$470,000	+22.3%
List Price/SqFt	\$245	\$208	+17.6%	\$243	\$200	+21.7%
Sold Price	\$727,000	\$450,000	+61.6%	\$658,300	\$461,000	+42.8%
Sold Price/SqFt	\$285	\$209	+36.5%	\$278	\$201	+38.4%
Sold Price / Orig LP	119.0%	102.0%	+16.7%	115.5%	100.0%	+15.5%
Days on Market	4	4	--	4	5	-20.0%

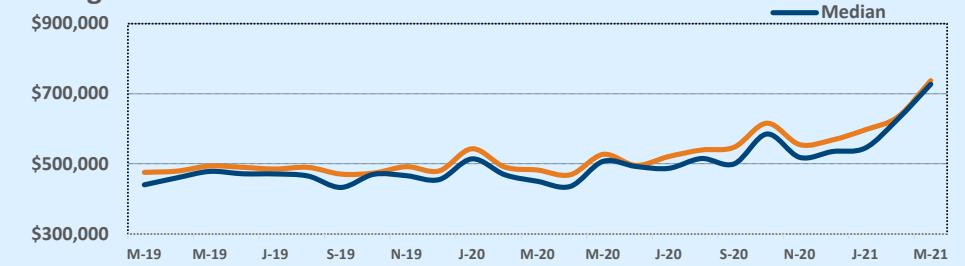
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	--	--	--
\$200,000- \$249,999	--	--	--	--	1	53
\$250,000- \$299,999	--	1	53	2	2	31
\$300,000- \$349,999	1	2	4	2	4	7
\$350,000- \$399,999	--	1	2	2	1	2
\$400,000- \$449,999	--	1	3	1	3	5
\$450,000- \$499,999	5	2	90	12	6	32
\$500,000- \$549,999	8	3	7	19	7	4
\$550,000- \$599,999	12	1	3	24	7	4
\$600,000- \$699,999	10	11	4	28	20	4
\$700,000- \$799,999	11	12	3	21	16	3
\$800,000- \$899,999	5	5	3	10	7	3
\$900,000- \$999,999	6	7	5	7	10	5
\$1M - \$1.99M	5	5	5	7	6	6
\$2M - \$2.99M	2	--	--	2	--	--
\$3M+	1	--	--	1	--	--
Totals	66	51	8	138	90	7

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area TCT

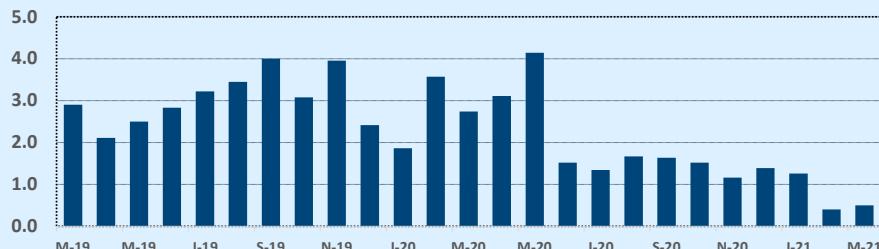
Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	28	19	+47.4%	71	62	+14.5%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	28	19	+47.4%	71	62	+14.5%
New Homes Only	3	1	+200.0%	7	4	+75.0%
Resale Only	25	18	+38.9%	64	58	+10.3%
Sales Volume	\$7,109,200	\$4,888,820	+45.4%	\$17,791,156	\$13,692,485	+29.9%
New Listings	25	28	-10.7%	62	66	-6.1%
Pending	15	16	-6.3%	20	58	-65.5%
Withdrawn	1	2	-50.0%	5	11	-54.5%
Expired	1	4	-75.0%	5	12	-58.3%
Months of Inventory	0.5	2.7	-81.7%	N/A	N/A	--

## Residential Statistics

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$249,354	\$259,261	-3.8%	\$249,268	\$225,891	+10.3%
List Price/SqFt	\$144	\$141	+2.4%	\$149	\$133	+12.1%
Sold Price	\$253,900	\$257,306	-1.3%	\$250,580	\$220,847	+13.5%
Sold Price/SqFt	\$147	\$140	+5.5%	\$150	\$130	+15.6%
Sold Price / Orig LP	101.9%	98.5%	+3.4%	99.7%	95.9%	+3.9%
Days on Market	32	84	-62.2%	30	53	-43.2%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$245,450	\$229,000	+7.2%	\$239,900	\$217,728	+10.2%
List Price/SqFt	\$142	\$122	+16.6%	\$145	\$130	+11.6%
Sold Price	\$244,500	\$225,000	+8.7%	\$244,000	\$215,728	+13.1%
Sold Price/SqFt	\$147	\$130	+12.8%	\$151	\$129	+17.0%
Sold Price / Orig LP	103.5%	100.0%	+3.5%	100.0%	98.0%	+2.0%
Days on Market	8	81	-90.1%	11	25	-56.0%

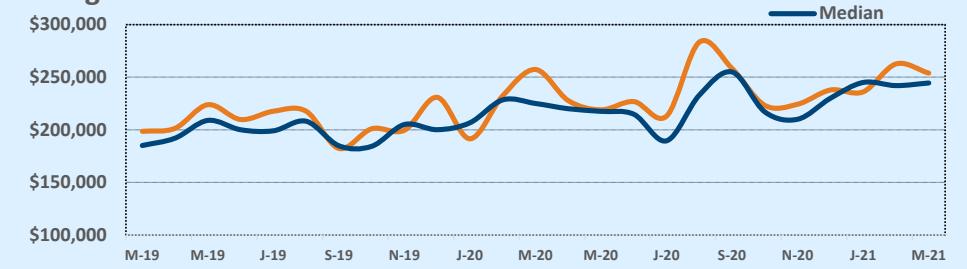
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	3	4	4	12
\$150,000- \$199,999	3	5	17	9	14	28
\$200,000- \$249,999	6	9	45	17	23	30
\$250,000- \$299,999	7	8	30	17	18	34
\$300,000- \$349,999	3	3	7	5	6	23
\$350,000- \$399,999	2	1	25	6	3	9
\$400,000- \$449,999	1	--	--	2	1	81
\$450,000- \$499,999	2	--	--	2	1	25
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	--	1	105	--	1	105
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	25	28	32	62	71	30

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years

## Number of Sales - Last Two Years



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## MLS Area UT

## Residential Statistics

## Independence Title

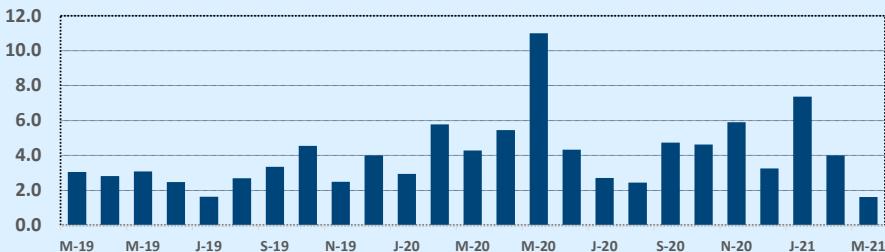
## March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	4	1	+300.0%	7	7	--
Condo/TH Sales	22	13	+69.2%	41	32	+28.1%
Total Sales	26	14	+85.7%	48	39	+23.1%
New Homes Only	--	--	--	3	--	--
Resale Only	26	14	+85.7%	45	39	+15.4%
Sales Volume	\$9,742,750	\$4,743,650	+105.4%	\$18,458,248	\$14,143,900	+30.5%
New Listings	30	31	-3.2%	81	81	--
Pending	25	13	+92.3%	31	40	-22.5%
Withdrawn	3	6	-50.0%	10	14	-28.6%
Expired	1	3	-66.7%	4	3	+33.3%
Months of Inventory	1.6	4.3	-62.3%	N/A	N/A	--

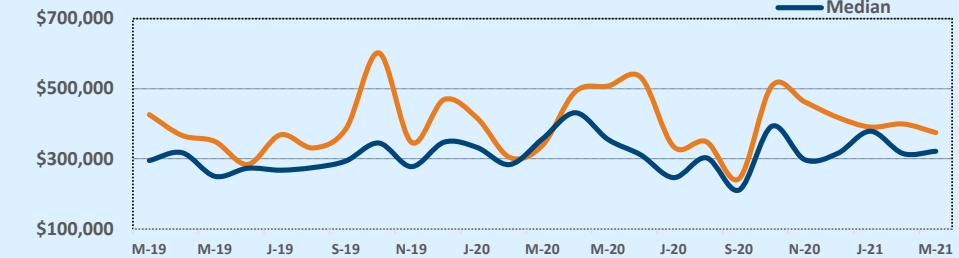
Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$368,377	\$343,829	+7.1%	\$384,117	\$372,171	+3.2%
List Price/SqFt	\$382	\$352	+8.4%	\$381	\$372	+2.4%
Sold Price	\$374,721	\$338,832	+10.6%	\$384,547	\$362,664	+6.0%
Sold Price/SqFt	\$385	\$347	+11.0%	\$380	\$364	+4.5%
Sold Price / Orig LP	101.7%	97.6%	+4.1%	99.8%	96.5%	+3.4%
Days on Market	63	108	-42.0%	73	74	-1.8%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$324,700	\$359,950	-9.8%	\$332,450	\$320,000	+3.9%
List Price/SqFt	\$368	\$359	+2.7%	\$367	\$365	+0.4%
Sold Price	\$321,500	\$357,000	-9.9%	\$337,000	\$310,000	+8.7%
Sold Price/SqFt	\$371	\$356	+4.5%	\$369	\$356	+3.7%
Sold Price / Orig LP	99.5%	98.5%	+1.0%	99.0%	97.0%	+2.1%
Days on Market	26	35	-26.1%	40	31	+29.0%

### Months of Inventory - Last Two Years



### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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## MLS Area W

## Residential Statistics

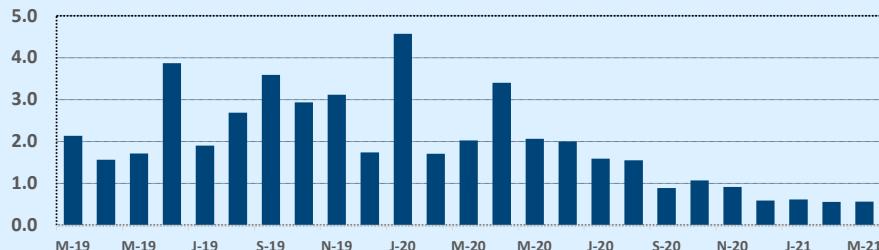
 Independence Title

# March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	28	33	-15.2%	77	80	-3.8%
Condo/TH Sales	5	6	-16.7%	10	13	-23.1%
Total Sales	33	39	-15.4%	87	93	-6.5%
New Homes Only	--	3	--	2	6	-66.7%
Resale Only	33	36	-8.3%	85	87	-2.3%
Sales Volume	\$26,258,381	\$28,415,254	-7.6%	\$70,819,531	\$62,039,858	+14.2%
New Listings	48	68	-29.4%	101	161	-37.3%
Pending	32	34	-5.9%	38	108	-64.8%
Withdrawn	1	4	-75.0%	4	15	-73.3%
Expired	1	6	-83.3%	5	11	-54.5%
Months of Inventory	0.6	2.0	-72.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$778,724	\$742,871	+4.8%	\$803,890	\$687,368	+17.0%
List Price/SqFt	\$268	\$254	+5.6%	\$268	\$241	+11.2%
Sold Price	\$795,709	\$728,596	+9.2%	\$814,018	\$667,095	+22.0%
Sold Price/SqFt	\$281	\$251	+12.0%	\$274	\$236	+16.3%
Sold Price / Orig LP	103.0%	97.6%	+5.5%	101.6%	96.3%	+5.5%
Days on Market	28	43	-35.8%	31	55	-44.0%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
<b>List Price</b>	\$658,425	\$531,379	+23.9%	\$699,000	\$527,757	+32.4%
<b>List Price/SqFt</b>	\$308	\$230	+33.8%	\$302	\$225	+33.9%
<b>Sold Price</b>	\$717,000	\$517,500	+38.6%	\$739,500	\$510,000	+45.0%
<b>Sold Price/SqFt</b>	\$327	\$236	+38.4%	\$305	\$227	+34.3%
<b>Sold Price / Orig LP</b>	102.0%	99.0%	+3.0%	100.0%	98.0%	+2.0%
<b>Days on Market</b>	4	10	-57.9%	6	13	-57.7%



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## MLS Area WE

## Residential Statistics

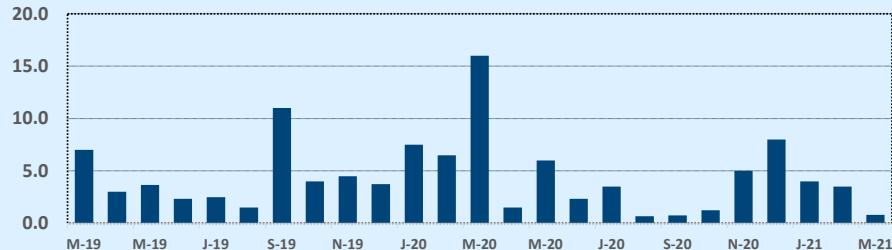
March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	5	1	+400.0%	9	5	+80.0%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	5	1	+400.0%	9	5	+80.0%
New Homes Only	--	--	--	--	--	--
Resale Only	5	1	+400.0%	9	5	+80.0%
Sales Volume	\$1,622,618	\$185,000	+777.1%	\$2,558,618	\$658,000	+288.8%
New Listings	1	7	-85.7%	9	12	-25.0%
Pending	1	3	-66.7%	4	8	-50.0%
Withdrawn	1	1	--	3	1	+200.0%
Expired	--	3	--	2	3	-33.3%
Months of Inventory	0.8	16.0	-95.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$337,580	\$189,999	+77.7%	\$291,433	\$141,880	+105.4%
List Price/SqFt	\$137	\$152	-9.9%	\$147	\$104	+42.1%
Sold Price	\$324,524	\$185,000	+75.4%	\$284,291	\$131,600	+116.0%
Sold Price/SqFt	\$132	\$148	-10.7%	\$145	\$95	+51.5%
Sold Price / Orig LP	96.4%	97.0%	-0.6%	96.8%	87.8%	+10.2%
Days on Market	28	13	+112.3%	30	58	-47.9%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$287,000	\$189,999	+51.1%	\$223,000	\$160,000	+39.4%
List Price/SqFt	\$140	\$152	-7.9%	\$140	\$106	+32.3%
Sold Price	\$275,000	\$185,000	+48.6%	\$210,000	\$140,000	+50.0%
Sold Price/SqFt	\$132	\$148	-10.9%	\$132	\$92	+42.4%
Sold Price / Orig LP	96.0%	97.0%	-1.0%	96.0%	88.0%	+9.1%
Days on Market	10	13	-23.1%	30	43	-30.2%

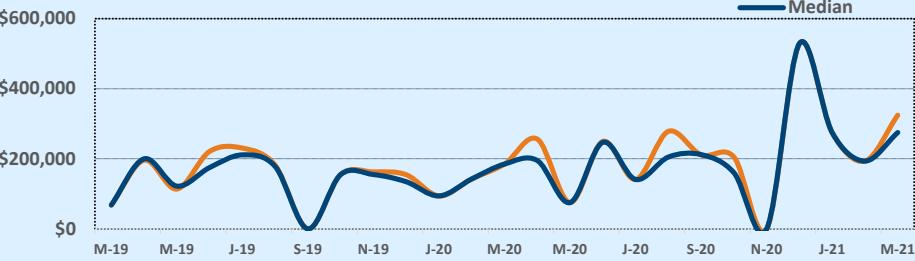
## Months of Inventory - Last Two Years



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	10	1	1	10
\$150,000- \$199,999	--	--	--	1	2	44
\$200,000- \$249,999	--	1	31	1	2	37
\$250,000- \$299,999	--	1	84	2	1	84
\$300,000- \$349,999	1	--	--	2	--	--
\$350,000- \$399,999	--	--	--	--	1	5
\$400,000- \$449,999	--	--	--	1	--	--
\$450,000- \$499,999	--	1	7	--	1	7
\$500,000- \$549,999	--	1	6	1	1	6
\$550,000- \$599,999	--	--	--	--	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	--	--
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	--	--	--	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	1	5	28	9	9	30

## Average & Median Sales Price - Last Two Years



## Number of Sales - Last Two Years



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## MLS Area WW

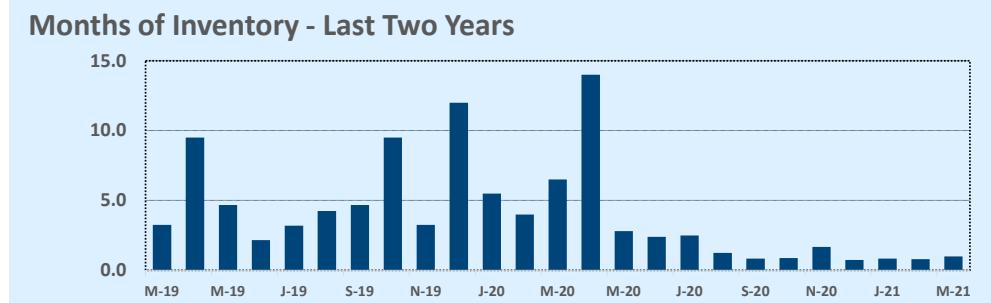
## Residential Statistics

March 2021

Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	5	2	+150.0%	16	7	+128.6%
Condo/TH Sales	--	--	--	--	--	--
Total Sales	5	2	+150.0%	16	7	+128.6%
New Homes Only	--	--	--	1	--	--
Resale Only	5	2	+150.0%	15	7	+114.3%
Sales Volume	\$2,262,000	\$871,450	+159.6%	\$5,785,800	\$3,755,350	+54.1%
New Listings	5	4	+25.0%	20	11	+81.8%
Pending	3	1	+200.0%	4	5	-20.0%
Withdrawn	--	--	--	--	--	--
Expired	--	--	--	1	2	-50.0%
Months of Inventory	1.0	6.5	-84.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$444,000	\$462,475	-4.0%	\$364,381	\$584,093	-37.6%
List Price/SqFt	\$170	\$153	+11.0%	\$174	\$191	-8.9%
Sold Price	\$452,400	\$435,725	+3.8%	\$361,613	\$536,479	-32.6%
Sold Price/SqFt	\$178	\$147	+21.2%	\$175	\$180	-2.8%
Sold Price / Orig LP	103.0%	93.5%	+10.2%	100.9%	93.7%	+7.7%
Days on Market	19	50	-62.4%	23	191	-87.7%

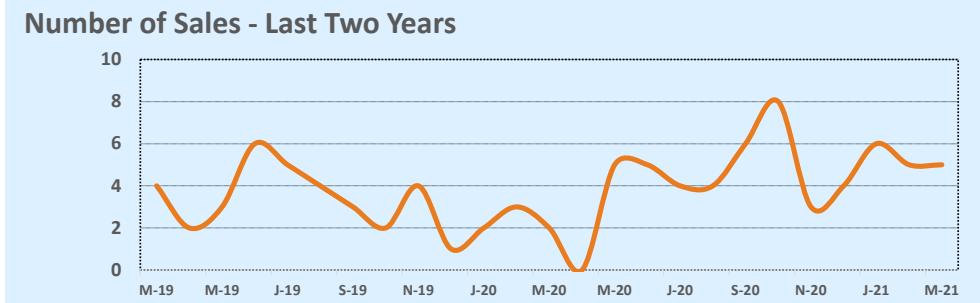
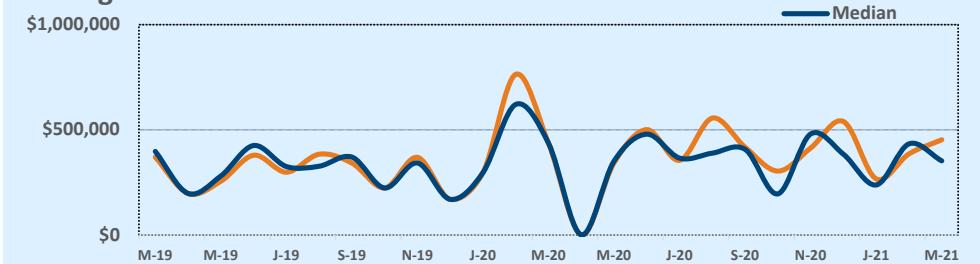
Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$350,000	\$462,475	-24.3%	\$312,500	\$425,000	-26.5%
List Price/SqFt	\$179	\$153	+16.8%	\$160	\$191	-16.5%
Sold Price	\$352,000	\$435,725	-19.2%	\$348,500	\$371,500	-6.2%
Sold Price/SqFt	\$205	\$147	+39.5%	\$157	\$183	-13.8%
Sold Price / Orig LP	99.0%	93.5%	+5.9%	100.0%	95.0%	+5.3%
Days on Market	5	50	-90.0%	7	76	-90.8%



## Independence Title

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	4	2	2	5
\$150,000- \$199,999	--	--	--	2	2	8
\$200,000- \$249,999	1	--	--	3	2	6
\$250,000- \$299,999	--	--	--	4	1	73
\$300,000- \$349,999	--	1	--	1	1	--
\$350,000- \$399,999	--	2	25	1	3	33
\$400,000- \$449,999	2	--	--	3	2	15
\$450,000- \$499,999	1	--	--	2	1	5
\$500,000- \$549,999	--	--	--	--	--	--
\$550,000- \$599,999	1	--	--	2	--	--
\$600,000- \$699,999	--	--	--	--	--	--
\$700,000- \$799,999	--	--	--	--	1	92
\$800,000- \$899,999	--	--	--	--	--	--
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	--	1	41	--	1	41
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	5	5	19	20	16	23

### Average & Median Sales Price - Last Two Years



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