

Greater Austin Area MLS Statistics

May 2021
MLS Areas





INDEPENDENCE TITLE MLS STATISTICS

How to Use

OVERVIEW

Our statistics are based solely on data from the Austin Board of Realtors MLS and therefore will not include all possible sales in the greater Austin area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to members of the Austin Board of Realtors.

Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2)

Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6/2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

Months of Inventory

- The months of inventory statistic answers the question: "If we kept selling the current active listings at the same rate we sold them in the previous month, how many months would it be until all the listings were sold?" For example, if there are 50 properties currently for sale in a certain area and last month there were 10 sales in that area, we can say the area has 5 months of inventory (50 active listings divided by 10 sold equals 5).
- While there is no universal standard for calculating months of inventory, the most common way is to take a snapshot of the number of active listings on a certain day each month and use that as the figure for dividing. Independence Title uses the number of active listings on the 15th day of each month divided by the total sales for that month.
- The months of inventory statistic is often used to determine if the local market is a seller's or buyer's market, and though it can be helpful for this purpose, it's important to look at the recent trend over the past months to get the most accurate picture of inventory in your area. For example, four months of inventory would generally be considered a sign of a seller's market, but if the trend line shows the figure rapidly increasing over the last several months, that could be an early sign of an oversupply. Conversely, a recent, significant decrease in months of inventory for a given area may be a sign that area is becoming "hot" for sellers, even if the current figure is higher than what would normally be considered a "seller's market."

Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

Zip Code Statistics vs MLS Areas

Independence Title publishes statistics both by MLS area and zip code. Both are useful in different circumstances, but keep in mind that MLS areas are created by the Board for consistency in both home value and area of town, whereas zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

Median Sales Price Heat Map

2021 YTD compared to 2020 YTD - May 2021 Update

-25% or more -15% to -24% -5% to -14% +5% to +14% +15% to 24% +25% or more -1% to -4% 0 to +4% Burnet ww County JA Williamson 29 County LH **GTW** BU **GTE** 281 WE Marble Falls CLN 1431 79 LN 183A 1431 79 TCT LW **Travis** 130 County 183 1N NW MA 281 RN 2 1A 35 Blanco EL BL 8W 1B4 County 3E 130 290 SWW 105 35 290 290 SE 11 BA Hays Bastrop SC 130 County County ⊕ HH HW SV CC 306 HS 142 12 Caldwell County Comal County CM

Number of Sales Heat Map

2021 YTD compared to 2020 YTD - May 2021 Update

-25% or more -15% to -24% -5% to -14% -1% to -4% 0 to +4% +5% to +14% +15% to 24% +25% or more **Burnet** ww County JA 183 Williamson County LH **GTW** GTE 35 WE CLN RRE 1431 £795 LN 183A 1431 79 TCT LW **Travis** 130 County PF NW 183 1N RN 2221A MA 281 1A/2 Blanco EL 8W 1B 4 8E County 3E) 130 290 W 1/6 SWW 101 105 35 290 HD 290 11 SWE Hays **Bastrop** SC County County BW 967 HH HW 32 SV CC 306 HS 142 12 Caldwell **County** 46 Comal County CM

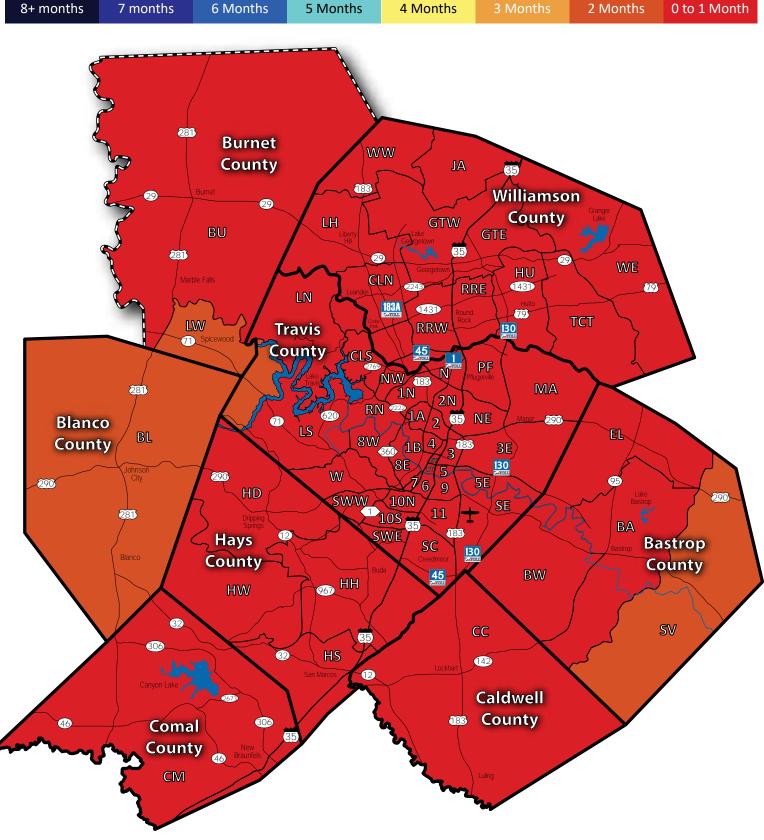
Months of Inventory Heat Map

May 2021

3 Months

2 Months

0 to 1 Month



Greater Austin Area

Residential Statistics

| * | Independence | Title | |
|---|--------------|-------|--|
|---|--------------|-------|--|

May 2021

| Linkings | | This Month | | Year-to-Date | | | |
|---------------------|-----------------|-----------------|---------|-----------------|-----------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 3,576 | 2,638 | +35.6% | 14,782 | 12,851 | +15.0% | |
| Condo/TH Sales | 457 | 232 | +97.0% | 2,040 | 1,247 | +63.6% | |
| Total Sales | 4,033 | 2,870 | +40.5% | 16,822 | 14,098 | +19.3% | |
| New Homes Only | 232 | 358 | -35.2% | 1,454 | 1,820 | -20.1% | |
| Resale Only | 3,801 | 2,512 | +51.3% | 15,368 | 12,278 | +25.2% | |
| Sales Volume | \$2,348,513,702 | \$1,167,560,172 | +101.1% | \$9,023,449,049 | \$5,565,800,517 | +62.1% | |
| New Listings | 4,728 | 4,517 | +4.7% | 20,131 | 20,334 | -1.0% | |
| Pending | 2,895 | 4,370 | -33.8% | 4,810 | 16,695 | -71.2% | |
| Withdrawn | 235 | 374 | -37.2% | 1,026 | 1,672 | -38.6% | |
| Expired | 58 | 219 | -73.5% | 334 | 1,070 | -68.8% | |
| Months of Inventory | 0.6 | 2.6 | -77.9% | N/A | N/A | | |

| Avorago | • | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$541,792 | \$414,016 | +30.9% | \$508,294 | \$400,893 | +26.8% | |
| List Price/SqFt | \$255 | \$196 | +30.0% | \$243 | \$193 | +25.9% | |
| Sold Price | \$582,324 | \$406,815 | +43.1% | \$536,408 | \$394,794 | +35.9% | |
| Sold Price/SqFt | \$275 | \$193 | +30.0% | \$257 | \$191 | +34.8% | |
| Sold Price / Orig LP | 108.8% | 97.8% | +30.0% | 106.7% | 97.7% | +9.2% | |
| Days on Market | 15 | 46 | -67.0% | 23 | 53 | -56.2% | |

| Median | ٦ | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$424,900 | \$326,910 | +30.0% | \$395,000 | \$322,945 | +22.3% | |
| List Price/SqFt | \$212 | \$165 | +28.8% | \$199 | \$163 | +22.2% | |
| Sold Price | \$460,000 | \$325,000 | +41.5% | \$425,000 | \$320,000 | +32.8% | |
| Sold Price/SqFt | \$233 | \$163 | +43.1% | \$215 | \$161 | +33.9% | |
| Sold Price / Orig LP | 107.0% | 99.0% | +8.1% | 104.0% | 99.0% | +5.1% | |
| Days on Market | 5 | 17 | -70.6% | 5 | 21 | -76.2% | |

| Months o | of Inve | entory | ı - Las | t Two | Years | ; | | | | | | | |
|----------|---------|--------|---------|-------|-------|------|------|------|------|------|-------|-------|------|
| 4.0 | | | | | | | | | | | ••••• | ••••• | |
| 3.0 | | | | | | | | | | | | | |
| 2.0 | | | | | Н | н | | | | | | | |
| 1.0 | | | | | + | Н | | | | | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| | | , | | | | |
|----------------------|-------|------------|-----|--------|--------------|-----|
| Duine Donge | | This Month | | | Year-to-Date | : |
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | 52 | 30 | 59 | 263 | 248 | 40 |
| \$150,000- \$199,999 | 92 | 82 | 33 | 502 | 471 | 32 |
| \$200,000- \$249,999 | 195 | 170 | 27 | 1,154 | 1,180 | 25 |
| \$250,000- \$299,999 | 424 | 338 | 19 | 2,456 | 1,899 | 25 |
| \$300,000-\$349,999 | 488 | 414 | 12 | 2,322 | 1,903 | 19 |
| \$350,000- \$399,999 | 681 | 431 | 10 | 2,583 | 1,856 | 20 |
| \$400,000-\$449,999 | 415 | 448 | 11 | 1,715 | 1,645 | 20 |
| \$450,000- \$499,999 | 460 | 345 | 11 | 1,709 | 1,331 | 19 |
| \$500,000- \$549,999 | 252 | 273 | 9 | 980 | 1,040 | 17 |
| \$550,000- \$599,999 | 289 | 235 | 11 | 1,166 | 872 | 19 |
| \$600,000-\$699,999 | 398 | 359 | 13 | 1,528 | 1,296 | 21 |
| \$700,000- \$799,999 | 283 | 259 | 15 | 1,034 | 879 | 23 |
| \$800,000- \$899,999 | 156 | 190 | 17 | 655 | 578 | 25 |
| \$900,000- \$999,999 | 139 | 101 | 17 | 480 | 367 | 24 |
| \$1M - \$1.99M | 324 | 293 | 18 | 1,214 | 1,018 | 33 |
| \$2M - \$2.99M | 44 | 38 | 14 | 212 | 136 | 59 |
| \$3M+ | 36 | 27 | 108 | 158 | 103 | 113 |
| Totals | 4,728 | 4,033 | 15 | 20,131 | 16,822 | 23 |
| | | | | | | |





MLS Area 1A

Residential Statistics

| * | Independence Ti | tle |
|---|-----------------|-----|

May 2021

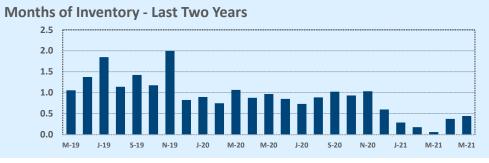
| Lietinge | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|--------|---------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 24 | 19 | +26.3% | 90 | 85 | +5.9% | |
| Condo/TH Sales | 21 | 16 | +31.3% | 86 | 60 | +43.3% | |
| Total Sales | 45 | 35 | +28.6% | 176 | 145 | +21.4% | |
| New Homes Only | | 2 | | | 5 | | |
| Resale Only | 45 | 33 | +36.4% | 176 | 140 | +25.7% | |
| Sales Volume | \$31,736,440 | \$23,226,962 | +36.6% | \$128,138,282 | \$95,896,076 | +33.6% | |
| New Listings | 48 | 42 | +14.3% | 191 | 182 | +4.9% | |
| Pending | 23 | 40 | -42.5% | 25 | 156 | -84.0% | |
| Withdrawn | 1 | | | 6 | 7 | -14.3% | |
| Expired | | 2 | | 2 | 6 | -66.7% | |
| Months of Inventory | 0.4 | 1.0 | -54.2% | N/A | N/A | | |

| Duice Denge | | This Month | | Year-to-Date | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | | | | | 1 | 188 | |
| \$150,000- \$199,999 | | 4 | 8 | 9 | 10 | 19 | |
| \$200,000- \$249,999 | 5 | 4 | 6 | 22 | 12 | 10 | |
| \$250,000- \$299,999 | 4 | 2 | 6 | 16 | 13 | 11 | |
| \$300,000- \$349,999 | 2 | 3 | 3 | 14 | 12 | 14 | |
| \$350,000- \$399,999 | 3 | 2 | 4 | 11 | 14 | 18 | |
| \$400,000- \$449,999 | 1 | 5 | 4 | 6 | 7 | 5 | |
| \$450,000- \$499,999 | 1 | | | 4 | 7 | 11 | |
| \$500,000- \$549,999 | 2 | | | 2 | 5 | 68 | |
| \$550,000- \$599,999 | 1 | | | 4 | 4 | 24 | |
| \$600,000- \$699,999 | 1 | 4 | 7 | 13 | 12 | 23 | |
| \$700,000- \$799,999 | 7 | 3 | 7 | 16 | 13 | 14 | |
| \$800,000- \$899,999 | 4 | 5 | 12 | 17 | 10 | 22 | |
| \$900,000- \$999,999 | 3 | 2 | 6 | 11 | 12 | 4 | |
| \$1M - \$1.99M | 12 | 11 | 4 | 42 | 40 | 18 | |
| \$2M - \$2.99M | 2 | | | 4 | 4 | 13 | |
| \$3M+ | | | | | | | |
| Totals | 48 | 45 | 6 | 191 | 176 | 18 | |

| Аменеде | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$649,836 | \$672,259 | -3.3% | \$686,568 | \$663,474 | +3.5% | |
| List Price/SqFt | \$343 | \$285 | +20.6% | \$326 | \$286 | +14.0% | |
| Sold Price | \$705,254 | \$663,627 | +6.3% | \$728,058 | \$661,352 | +10.1% | |
| Sold Price/SqFt | \$375 | \$281 | +33.6% | \$346 | \$285 | +21.6% | |
| Sold Price / Orig LP | 110.5% | 98.1% | +12.7% | 105.9% | 98.7% | +7.3% | |
| Days on Market | 6 | 17 | -64.4% | 18 | 27 | -34.2% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$615,000 | \$700,000 | -12.1% | \$619,950 | \$700,000 | -11.4% | |
| List Price/SqFt | \$343 | \$285 | +20.3% | \$310 | \$281 | +10.4% | |
| Sold Price | \$660,000 | \$680,000 | -2.9% | \$650,000 | \$685,000 | -5.1% | |
| Sold Price/SqFt | \$356 | \$273 | +30.6% | \$327 | \$277 | +17.9% | |
| Sold Price / Orig LP | 109.0% | 99.0% | +10.1% | 103.0% | 99.0% | +4.0% | |
| Days on Market | 5 | 8 | -37.5% | 5 | 7 | -28.6% | |







MLS Area 1B

Residential Statistics

| N. | |
|--------|--------------------|
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| V - | Independence Title |

May 2021

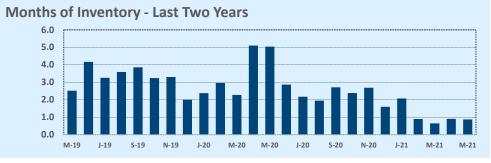
| Lietings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|---------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 20 | 16 | +25.0% | 118 | 89 | +32.6% | |
| Condo/TH Sales | 19 | 7 | +171.4% | 82 | 38 | +115.8% | |
| Total Sales | 39 | 23 | +69.6% | 200 | 127 | +57.5% | |
| New Homes Only | | | | 9 | 7 | +28.6% | |
| Resale Only | 39 | 23 | +69.6% | 191 | 120 | +59.2% | |
| Sales Volume | \$38,380,833 | \$25,740,704 | +49.1% | \$228,932,387 | \$140,770,054 | +62.6% | |
| New Listings | 29 | 56 | -48.2% | 197 | 272 | -27.6% | |
| Pending | 20 | 41 | -51.2% | 30 | 147 | -79.6% | |
| Withdrawn | 3 | 10 | -70.0% | 23 | 40 | -42.5% | |
| Expired | 1 | 1 | | 6 | 12 | -50.0% | |
| Months of Inventory | 0.9 | 5.0 | -82.7% | N/A | N/A | | |

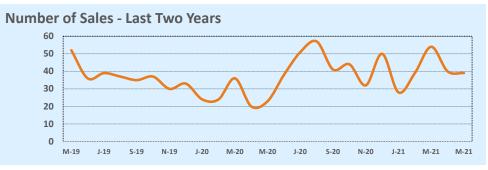
| Price Range New Sales DOM New Sales DOM \$149,999 or under 1 \$150,000-\$199,999 1 14 2 1 14 \$200,000-\$249,999 1 7 1 1 7 \$250,000-\$299,999 2 46 8 14 74 \$300,000-\$349,999 1 2 49 7 8 38 \$350,000-\$399,999 4 2 11 14 9 21 \$400,000-\$449,999 2 2 5 \$450,000-\$499,999 1 2 19 7 8 63 \$500,000-\$549,999 1 3 4 5 9 52 \$550,000-\$599,999 1 6 6 96 \$600,000-\$699,999 1 3 7 7 | Drice Denge | | I his Month | | Year-to-Date | | | |
|---|----------------------|-----|-------------|-----|--------------|-------|-----|--|
| \$150,000-\$199,999 1 1 14 2 1 14 | Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$200,000-\$249,999 1 7 1 1 7 | \$149,999 or under | | | | 1 | | | |
| \$250,000-\$299,999 | \$150,000- \$199,999 | | 1 | 14 | 2 | 1 | 14 | |
| \$300,000-\$349,999 1 2 49 7 8 38 \$350,000-\$399,999 4 2 11 14 9 21 \$400,000-\$449,999 2 2 2 5 \$450,000-\$499,999 1 2 19 7 8 63 \$500,000-\$549,999 1 3 4 5 9 52 \$550,000-\$599,999 4 6 6 6 96 \$600,000-\$699,999 1 1 6 8 7 7 \$800,000-\$799,999 1 6 8 7 7 \$800,000-\$799,999 2 13 11 11 46 \$900,000-\$999,999 2 6 28 22 16 40 \$1M - \$1.99M 9 16 16 67 85 43 \$2M - \$2.99M 2 1 21 20 11 48 \$3M+ | \$200,000- \$249,999 | | 1 | 7 | 1 | 1 | 7 | |
| \$350,000-\$399,999 | \$250,000- \$299,999 | | 2 | 46 | 8 | 14 | 74 | |
| \$400,000-\$449,999 2 2 5 \$450,000-\$499,999 1 2 19 7 8 63 \$500,000-\$549,999 1 3 4 5 9 52 \$550,000-\$599,999 4 6 6 6 96 \$600,000-\$699,999 1 1 6 8 7 7 \$800,000-\$799,999 2 13 11 11 46 \$900,000-\$899,999 2 6 28 22 16 40 \$1M-\$1.99M 9 16 16 67 85 43 \$2M-\$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$300,000- \$349,999 | 1 | 2 | 49 | 7 | 8 | 38 | |
| \$450,000-\$499,999 1 2 19 7 8 63 \$500,000-\$549,999 1 3 4 5 9 52 \$550,000-\$599,999 4 6 6 6 96 \$600,000-\$699,999 1 3 7 92 \$700,000-\$799,999 1 6 8 7 7 \$800,000-\$899,999 2 13 11 11 46 \$900,000-\$999,999 2 6 28 22 16 40 \$1M-\$1.99M 9 16 16 67 85 43 \$2M-\$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$350,000- \$399,999 | 4 | 2 | 11 | 14 | 9 | 21 | |
| \$500,000-\$549,999 1 3 4 5 9 52 \$550,000-\$599,999 4 6 6 6 96 \$600,000-\$699,999 1 3 7 92 \$700,000-\$799,999 1 6 8 7 7 \$800,000-\$899,999 2 13 11 11 46 \$900,000-\$999,999 2 6 28 22 16 40 \$1M-\$1.99M 9 16 16 67 85 43 \$2M-\$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$400,000- \$449,999 | | | | 2 | 2 | 5 | |
| \$550,000-\$599,999 4 6 6 6 96 \$600,000-\$699,999 1 3 7 92 \$700,000-\$799,999 1 6 8 7 7 \$800,000-\$899,999 2 13 11 11 46 \$900,000-\$999,999 2 6 28 22 16 40 \$1M - \$1.99M 9 16 16 67 85 43 \$2M - \$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$450,000- \$499,999 | 1 | 2 | 19 | 7 | 8 | 63 | |
| \$600,000-\$699,999 1 3 7 92 \$700,000-\$799,999 1 6 8 7 7 \$800,000-\$899,999 2 13 11 11 46 \$900,000-\$999,999 2 6 28 22 16 40 \$1M-\$1.99M 9 16 16 67 85 43 \$2M-\$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$500,000- \$549,999 | 1 | 3 | 4 | 5 | 9 | 52 | |
| \$700,000-\$799,999 1 6 8 7 7 \$800,000-\$899,999 2 13 11 11 46 \$900,000-\$999,999 2 6 28 22 16 40 \$1M-\$1.99M 9 16 16 67 85 43 \$2M-\$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$550,000- \$599,999 | 4 | | | 6 | 6 | 96 | |
| \$800,000-\$899,999 2 13 11 11 46 \$900,000-\$999,999 2 6 28 22 16 40 \$1M - \$1.99M 9 16 16 67 85 43 \$2M - \$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$600,000- \$699,999 | 1 | | | 3 | 7 | 92 | |
| \$900,000-\$999,999 2 6 28 22 16 40 \$1M - \$1.99M 9 16 16 67 85 43 \$2M - \$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$700,000- \$799,999 | | 1 | 6 | 8 | 7 | 7 | |
| \$1M - \$1.99M 9 16 16 67 85 43 \$2M - \$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$800,000- \$899,999 | | 2 | 13 | 11 | 11 | 46 | |
| \$2M - \$2.99M 2 1 21 20 11 48 \$3M+ 4 13 5 97 | \$900,000- \$999,999 | 2 | 6 | 28 | 22 | 16 | 40 | |
| \$3M+ 13 5 97 | \$1M - \$1.99M | 9 | 16 | 16 | 67 | 85 | 43 | |
| | \$2M - \$2.99M | 2 | 1 | 21 | 20 | 11 | 48 | |
| Totals 29 39 19 197 200 48 | \$3M+ | 4 | | | 13 | 5 | 97 | |
| | Totals | 29 | 39 | 19 | 197 | 200 | 48 | |

| Аменеде | | This Month | | Year-to-Date | | | |
|----------------------|-----------|-------------|--------|--------------|-------------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$937,700 | \$1,176,839 | -20.3% | \$1,133,255 | \$1,148,096 | -1.3% | |
| List Price/SqFt | \$537 | \$481 | +11.7% | \$519 | \$454 | +14.2% | |
| Sold Price | \$984,124 | \$1,119,161 | -12.1% | \$1,144,662 | \$1,108,426 | +3.3% | |
| Sold Price/SqFt | \$576 | \$462 | +24.6% | \$530 | \$442 | +20.0% | |
| Sold Price / Orig LP | 105.9% | 95.4% | +11.0% | 100.5% | 94.7% | +6.2% | |
| Days on Market | 19 | 26 | -24.5% | 48 | 51 | -5.9% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$980,000 | \$920,000 | +6.5% | \$995,000 | \$915,000 | +8.7% | |
| List Price/SqFt | \$488 | \$457 | +6.7% | \$495 | \$436 | +13.3% | |
| Sold Price | \$940,000 | \$865,000 | +8.7% | \$1,000,000 | \$860,000 | +16.3% | |
| Sold Price/SqFt | \$490 | \$436 | +12.4% | \$508 | \$422 | +20.5% | |
| Sold Price / Orig LP | 102.0% | 98.0% | +4.1% | 100.0% | 95.0% | +5.3% | |
| Days on Market | 7 | 8 | -12.5% | 14 | 17 | -17.6% | |







MLS Area 1N

Residential Statistics

| | Indonandanca Titla | |
|-----|--------------------|--|
| 7/4 | Independence Title | |

May 2021

| Lietinge | | This Month | | Υ | ear-to-Date | |
|---------------------|--------------|--------------|---------|---------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 48 | 37 | +29.7% | 169 | 134 | +26.1% |
| Condo/TH Sales | 12 | 7 | +71.4% | 33 | 25 | +32.0% |
| Total Sales | 60 | 44 | +36.4% | 202 | 159 | +27.0% |
| New Homes Only | | | | 1 | 4 | -75.0% |
| Resale Only | 60 | 44 | +36.4% | 201 | 155 | +29.7% |
| Sales Volume | \$43,939,924 | \$20,669,449 | +112.6% | \$145,698,988 | \$77,380,158 | +88.3% |
| New Listings | 65 | 60 | +8.3% | 258 | 237 | +8.9% |
| Pending | 30 | 48 | -37.5% | 37 | 186 | -80.1% |
| Withdrawn | 1 | 3 | -66.7% | 4 | 5 | -20.0% |
| Expired | | 1 | | | 3 | |
| Months of Inventory | 0.4 | 1.3 | -65.3% | N/A | N/A | |

| Аменесе | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$640,627 | \$472,728 | +35.5% | \$636,684 | \$485,338 | +31.2% | |
| List Price/SqFt | \$303 | \$246 | +23.5% | \$294 | \$247 | +18.9% | |
| Sold Price | \$732,332 | \$469,760 | +55.9% | \$721,282 | \$486,668 | +48.2% | |
| Sold Price/SqFt | \$342 | \$245 | +39.6% | \$329 | \$248 | +32.6% | |
| Sold Price / Orig LP | 113.5% | 99.0% | +14.7% | 112.6% | 99.8% | +12.8% | |
| Days on Market | 6 | 10 | -39.0% | 10 | 14 | -30.1% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviediali | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$599,500 | \$444,500 | +34.9% | \$575,000 | \$465,000 | +23.7% | |
| List Price/SqFt | \$310 | \$256 | +21.1% | \$293 | \$245 | +19.3% | |
| Sold Price | \$657,750 | \$437,500 | +50.3% | \$644,500 | \$470,000 | +37.1% | |
| Sold Price/SqFt | \$348 | \$255 | +36.7% | \$326 | \$249 | +30.9% | |
| Sold Price / Orig LP | 112.0% | 99.0% | +13.1% | 111.0% | 100.0% | +11.0% | |
| Days on Market | 5 | 5 | +11.1% | 4 | 4 | | |

| Months | of In | vent | ory - | Last 1 | wo Y | 'ears | | | | | | | |
|--------|-------|------|-------|--------|------|-------|------|------|------|------|------|------|------|
| 2.0 | [| | | | | | | | | | | | |
| 1.5 | | | | | | | | | | | | | |
| 1.0 | | | П | | | | H | | | | | | |
| 0.5 | | H | H | | П | H | H | П | Ħ | Τ. | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| Price Range | | This Month | | | Year-to-Date | | | | | |
|----------------------|-----|------------|-----|-----|--------------|-----|--|--|--|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | | | | |
| \$149,999 or under | | | | | | | | | | |
| \$150,000- \$199,999 | | | | | | | | | | |
| \$200,000- \$249,999 | | | | 3 | 3 | 16 | | | | |
| \$250,000- \$299,999 | 1 | 1 | 6 | 3 | 5 | 16 | | | | |
| \$300,000- \$349,999 | 2 | 1 | 4 | 5 | 2 | 4 | | | | |
| \$350,000- \$399,999 | | 2 | 6 | 6 | 5 | 22 | | | | |
| \$400,000- \$449,999 | 1 | 3 | 4 | 11 | 7 | 6 | | | | |
| \$450,000- \$499,999 | 5 | 1 | 5 | 33 | 12 | 6 | | | | |
| \$500,000- \$549,999 | 5 | 7 | 4 | 26 | 21 | 6 | | | | |
| \$550,000- \$599,999 | 6 | 7 | 9 | 28 | 25 | 12 | | | | |
| \$600,000- \$699,999 | 16 | 9 | 5 | 43 | 30 | 9 | | | | |
| \$700,000- \$799,999 | 7 | 8 | 6 | 31 | 28 | 19 | | | | |
| \$800,000- \$899,999 | 9 | 9 | 4 | 31 | 22 | 4 | | | | |
| \$900,000- \$999,999 | 8 | 4 | 15 | 22 | 13 | 20 | | | | |
| \$1M - \$1.99M | 5 | 8 | 4 | 14 | 28 | 4 | | | | |
| \$2M - \$2.99M | | | | 1 | 1 | 5 | | | | |
| \$3M+ | | | | 1 | | | | | | |
| Totals | 65 | 60 | 6 | 258 | 202 | 10 | | | | |





Residential Statistics

| Λ - | Independence Title | |
|-----|--------------------|--|
| | Indonondonoo Litlo | |
| | | |
| V - | 11.10.000 | |

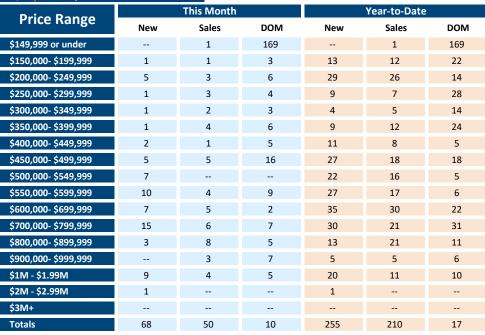
May 2021

| Lietinge | | This Month | | Y | 'ear-to-Date | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 30 | 33 | -9.1% | 131 | 150 | -12.7% |
| Condo/TH Sales | 20 | 9 | +122.2% | 79 | 56 | +41.1% |
| Total Sales | 50 | 42 | +19.0% | 210 | 206 | +1.9% |
| New Homes Only | 2 | 4 | -50.0% | 23 | 28 | -17.9% |
| Resale Only | 48 | 38 | +26.3% | 187 | 178 | +5.1% |
| Sales Volume | \$32,185,630 | \$20,745,090 | +55.1% | \$118,490,803 | \$100,844,472 | +17.5% |
| New Listings | 68 | 68 | | 255 | 309 | -17.5% |
| Pending | 37 | 58 | -36.2% | 47 | 239 | -80.3% |
| Withdrawn | 1 | 9 | -88.9% | 7 | 25 | -72.0% |
| Expired | 1 | 3 | -66.7% | 3 | 14 | -78.6% |
| Months of Inventory | 0.5 | 1.4 | -63.8% | N/A | N/A | |

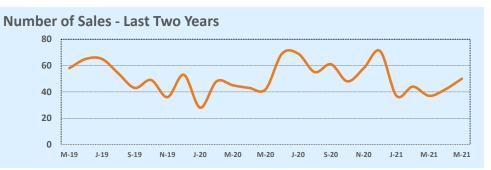
| Avorago | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$572,681 | \$499,076 | +14.7% | \$526,456 | \$489,934 | +7.5% | |
| List Price/SqFt | \$396 | \$341 | +15.9% | \$372 | \$336 | +11.0% | |
| Sold Price | \$643,713 | \$493,931 | +30.3% | \$564,242 | \$489,536 | +15.3% | |
| Sold Price/SqFt | \$444 | \$338 | +31.3% | \$399 | \$336 | +18.8% | |
| Sold Price / Orig LP | 111.7% | 98.6% | +13.2% | 106.5% | 99.1% | +7.4% | |
| Days on Market | 10 | 12 | -19.3% | 17 | 28 | -38.2% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$575,000 | \$481,500 | +19.4% | \$507,500 | \$474,950 | +6.9% | |
| List Price/SqFt | \$403 | \$331 | +21.9% | \$363 | \$329 | +10.2% | |
| Sold Price | \$636,250 | \$481,925 | +32.0% | \$548,750 | \$473,750 | +15.8% | |
| Sold Price/SqFt | \$435 | \$331 | +31.4% | \$382 | \$327 | +16.6% | |
| Sold Price / Orig LP | 112.0% | 99.5% | +12.6% | 104.0% | 100.0% | +4.0% | |
| Days on Market | 5 | 7 | -28.6% | 5 | 7 | -35.7% | |

| Months | of In | vento | ory - I | Last 1 | Two Y | 'ears | | | | | | | |
|--------|-------|-------|---------|--------|-------|-------|------|------|----------|------|------|------|------|
| 2.0 | [| | | | | | | | | | | | |
| 1.5 | | | | _ | | | | | | | | | |
| 1.0 | | _ | Н | Н. | - | _ | Н. | _ | <u> </u> | | | | |
| 0.5 | | | | | H | 11 | | П | Н | H | | | |
| 0.0 | | | | | | | | | | | | | |
| | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |







MLS Area 2N

Residential Statistics

| * | Independence Title | |
|-----|--------------------|--|
| ν . | | |

Price Range

May 2021

Year-to-Date

| Lietinge | | This Month | | Year-to-Date | | | |
|---------------------|--------------|-------------|---------|--------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 29 | 17 | +70.6% | 114 | 96 | +18.8% | |
| Condo/TH Sales | 12 | 6 | +100.0% | 46 | 26 | +76.9% | |
| Total Sales | 41 | 23 | +78.3% | 160 | 122 | +31.1% | |
| New Homes Only | | | | 1 | | | |
| Resale Only | 41 | 23 | +78.3% | 159 | 122 | +30.3% | |
| Sales Volume | \$18,156,954 | \$7,219,900 | +151.5% | \$64,888,311 | \$39,352,955 | +64.9% | |
| New Listings | 59 | 45 | +31.1% | 208 | 176 | +18.2% | |
| Pending | 26 | 39 | -33.3% | 35 | 149 | -76.5% | |
| Withdrawn | 3 | 3 | | 12 | 12 | | |
| Expired | 1 | | | 4 | 4 | | |
| Months of Inventory | 0.5 | 1.6 | -68.2% | N/A | N/A | | |

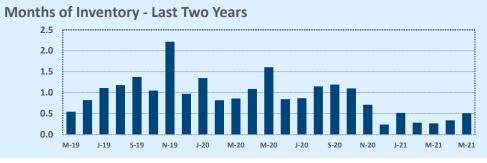
| Price Range | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | 1 | 1 | 38 | 3 | 7 | 36 |
| \$150,000- \$199,999 | 1 | 2 | 8 | 14 | 16 | 17 |
| \$200,000- \$249,999 | 4 | | | 12 | 5 | 20 |
| \$250,000- \$299,999 | 14 | 5 | 5 | 29 | 14 | 9 |
| \$300,000- \$349,999 | 4 | 5 | 6 | 21 | 11 | 5 |
| \$350,000- \$399,999 | 10 | 2 | 10 | 35 | 18 | 30 |
| \$400,000- \$449,999 | 6 | 5 | 5 | 24 | 21 | 6 |
| \$450,000- \$499,999 | 3 | 5 | 3 | 22 | 24 | 7 |
| \$500,000- \$549,999 | 7 | 5 | 3 | 18 | 15 | 4 |
| \$550,000- \$599,999 | 6 | 6 | 4 | 20 | 14 | 4 |
| \$600,000- \$699,999 | 3 | 3 | 5 | 9 | 12 | 4 |
| \$700,000- \$799,999 | | 1 | 3 | 1 | 2 | 4 |
| \$800,000- \$899,999 | | 1 | 5 | | 1 | 5 |
| \$900,000- \$999,999 | | | | | | |
| \$1M - \$1.99M | | | | | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 59 | 41 | 6 | 208 | 160 | 11 |

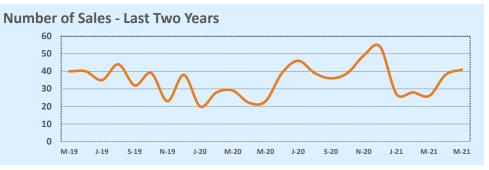
This Month

| Аменада | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$396,977 | \$314,443 | +26.2% | \$372,651 | \$323,593 | +15.2% | |
| List Price/SqFt | \$275 | \$225 | +22.2% | \$266 | \$221 | +20.3% | |
| Sold Price | \$442,853 | \$313,909 | +41.1% | \$405,552 | \$322,565 | +25.7% | |
| Sold Price/SqFt | \$305 | \$224 | +35.9% | \$288 | \$220 | +30.7% | |
| Sold Price / Orig LP | 112.9% | 98.6% | +14.5% | 108.8% | 98.8% | +10.1% | |
| Days on Market | 6 | 16 | -64.5% | 11 | 22 | -49.3% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$399,900 | \$319,900 | +25.0% | \$375,000 | \$325,000 | +15.4% | |
| List Price/SqFt | \$273 | \$227 | +20.5% | \$262 | \$215 | +21.9% | |
| Sold Price | \$450,000 | \$317,500 | +41.7% | \$415,825 | \$325,500 | +27.7% | |
| Sold Price/SqFt | \$298 | \$227 | +31.5% | \$285 | \$217 | +31.8% | |
| Sold Price / Orig LP | 112.0% | 99.0% | +13.1% | 107.0% | 100.0% | +7.0% | |
| Days on Market | 5 | 7 | -28.6% | 4 | 6 | -27.3% | |







Residential Statistics

| راء جا | pendence Title | |
|--------|----------------|--|
| | nendence litie | |
| | | |

Price Range

May 2021

Year-to-Date

| Lietings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 47 | 37 | +27.0% | 211 | 162 | +30.2% | |
| Condo/TH Sales | 16 | 6 | +166.7% | 81 | 43 | +88.4% | |
| Total Sales | 63 | 43 | +46.5% | 292 | 205 | +42.4% | |
| New Homes Only | 12 | 4 | +200.0% | 36 | 24 | +50.0% | |
| Resale Only | 51 | 39 | +30.8% | 256 | 181 | +41.4% | |
| Sales Volume | \$41,296,489 | \$21,894,734 | +88.6% | \$167,676,822 | \$94,824,106 | +76.8% | |
| New Listings | 87 | 67 | +29.9% | 335 | 291 | +15.1% | |
| Pending | 40 | 63 | -36.5% | 72 | 239 | -69.9% | |
| Withdrawn | 3 | 3 | | 15 | 24 | -37.5% | |
| Expired | 3 | 3 | | 7 | 13 | -46.2% | |
| Months of Inventory | 0.6 | 1.6 | -59.9% | N/A | N/A | | |

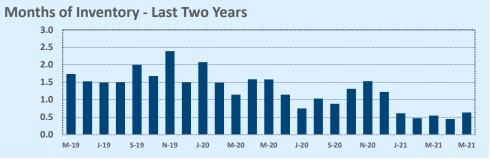
| Price Range | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | | | | | | |
| \$150,000- \$199,999 | 1 | 2 | 86 | 9 | 12 | 31 |
| \$200,000- \$249,999 | 2 | | | 15 | 10 | 80 |
| \$250,000- \$299,999 | 6 | 1 | 5 | 7 | 6 | 5 |
| \$300,000- \$349,999 | 1 | 1 | 6 | 9 | 8 | 33 |
| \$350,000- \$399,999 | 3 | 2 | 9 | 18 | 14 | 65 |
| \$400,000- \$449,999 | 7 | 1 | 3 | 23 | 26 | 44 |
| \$450,000- \$499,999 | 8 | 7 | 6 | 49 | 34 | 20 |
| \$500,000- \$549,999 | 6 | 7 | 18 | 37 | 40 | 20 |
| \$550,000- \$599,999 | 13 | 6 | 10 | 37 | 27 | 13 |
| \$600,000- \$699,999 | 15 | 10 | 8 | 48 | 46 | 14 |
| \$700,000- \$799,999 | 11 | 12 | 12 | 34 | 27 | 14 |
| \$800,000- \$899,999 | 5 | 9 | 20 | 22 | 19 | 13 |
| \$900,000- \$999,999 | 7 | 1 | 4 | 18 | 10 | 6 |
| \$1M - \$1.99M | 2 | 4 | 4 | 9 | 13 | 6 |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 87 | 63 | 13 | 335 | 292 | 23 |

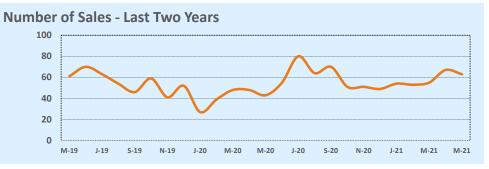
This Month

| A. (242.72 | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$600,580 | \$511,824 | +17.3% | \$541,647 | \$464,652 | +16.6% | |
| List Price/SqFt | \$363 | \$293 | +24.0% | \$346 | \$292 | +18.4% | |
| Sold Price | \$655,500 | \$509,180 | +28.7% | \$574,236 | \$462,557 | +24.1% | |
| Sold Price/SqFt | \$395 | \$292 | +35.1% | \$366 | \$291 | +26.0% | |
| Sold Price / Orig LP | 109.9% | 98.3% | +11.8% | 105.7% | 97.6% | +8.3% | |
| Days on Market | 13 | 20 | -31.7% | 23 | 31 | -24.3% | |

| Madian | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$580,000 | \$499,900 | +16.0% | \$524,900 | \$449,500 | +16.8% |
| List Price/SqFt | \$366 | \$290 | +26.1% | \$338 | \$283 | +19.5% |
| Sold Price | \$650,000 | \$498,575 | +30.4% | \$549,000 | \$448,000 | +22.5% |
| Sold Price/SqFt | \$398 | \$305 | +30.7% | \$357 | \$281 | +26.8% |
| Sold Price / Orig LP | 110.0% | 100.0% | +10.0% | 103.0% | 100.0% | +3.0% |
| Days on Market | 6 | 9 | -33.3% | 6 | 9 | -33.3% |







MLS Area 3E

Residential Statistics

| * | Independence Title |
|---|--------------------|
|---|--------------------|

New

Price Range

\$149,999 or under

May 2021

DOM

Year-to-Date

Sales

| Lietines | | This Month | | Year-to-Date | | |
|---------------------|--------------|-------------|---------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 38 | 13 | +192.3% | 114 | 88 | +29.5% |
| Condo/TH Sales | 1 | | | 3 | | |
| Total Sales | 39 | 13 | +200.0% | 117 | 88 | +33.0% |
| New Homes Only | 3 | 3 | | 9 | 11 | -18.2% |
| Resale Only | 36 | 10 | +260.0% | 108 | 77 | +40.3% |
| Sales Volume | \$14,833,494 | \$3,926,061 | +277.8% | \$42,151,424 | \$26,102,585 | +61.5% |
| New Listings | 45 | 28 | +60.7% | 251 | 136 | +84.6% |
| Pending | 42 | 38 | +10.5% | 143 | 111 | +28.8% |
| Withdrawn | | 2 | | 3 | 6 | -50.0% |
| Expired | 1 | 1 | | 1 | 4 | -75.0% |
| Months of Inventory | 0.3 | 3.5 | -91.1% | N/A | N/A | |

| 9143)333 or anaci | | | | | | |
|----------------------|----|----|----|-----|-----|----|
| \$150,000- \$199,999 | | | | 1 | 2 | 3 |
| \$200,000- \$249,999 | | 1 | 30 | 10 | 6 | 12 |
| \$250,000- \$299,999 | | 6 | 3 | 28 | 27 | 8 |
| \$300,000- \$349,999 | 13 | 14 | 5 | 72 | 32 | 8 |
| \$350,000- \$399,999 | 22 | 3 | 4 | 86 | 14 | 4 |
| \$400,000- \$449,999 | 4 | 4 | 5 | 26 | 11 | 11 |
| \$450,000- \$499,999 | 5 | 5 | 3 | 17 | 13 | 23 |
| \$500,000- \$549,999 | | 3 | 5 | 4 | 4 | 4 |
| \$550,000- \$599,999 | 1 | 1 | 8 | 5 | 3 | 9 |
| \$600,000- \$699,999 | | 2 | 5 | 2 | 5 | 6 |
| \$700,000- \$799,999 | | | | | | |
| \$800,000- \$899,999 | | | | | | |
| \$900,000- \$999,999 | | | | | | |
| \$1M - \$1.99M | | | | | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 45 | 39 | 5 | 251 | 117 | 9 |
| | | | | | | |

This Month

Sales

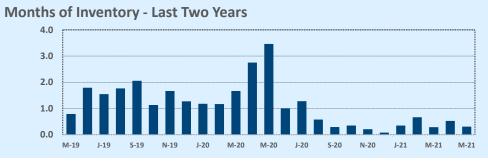
DOM

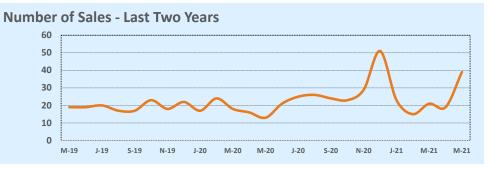
New

| A | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$352,012 | \$299,847 | +17.4% | \$335,083 | \$297,592 | +12.6% |
| List Price/SqFt | \$217 | \$166 | +30.6% | \$205 | \$177 | +15.8% |
| Sold Price | \$380,346 | \$302,005 | +25.9% | \$360,269 | \$296,620 | +21.5% |
| Sold Price/SqFt | \$236 | \$167 | +41.3% | \$222 | \$176 | +25.8% |
| Sold Price / Orig LP | 110.6% | 93.1% | +18.9% | 109.1% | 97.9% | +11.5% |
| Days on Market | 5 | 13 | -61.4% | 9 | 35 | -73.2% |

| Madian | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$327,990 | \$289,900 | +13.1% | \$311,650 | \$279,945 | +11.3% |
| List Price/SqFt | \$203 | \$170 | +19.5% | \$198 | \$173 | +15.0% |
| Sold Price | \$330,000 | \$289,900 | +13.8% | \$326,950 | \$279,945 | +16.8% |
| Sold Price/SqFt | \$204 | \$170 | +20.2% | \$206 | \$171 | +20.5% |
| Sold Price / Orig LP | 110.0% | 100.0% | +10.0% | 108.0% | 100.0% | +8.0% |
| Days on Market | 5 | 6 | -16.7% | 5 | 10 | -50.0% |







Residential Statistics

| * | Independence Ti | tle |
|---|-----------------|-----|

May 2021

Year-to-Date

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------|---------------|--------------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 29 | 13 | +123.1% | 141 | 93 | +51.6% |
| Condo/TH Sales | 7 | 9 | -22.2% | 54 | 48 | +12.5% |
| Total Sales | 36 | 22 | +63.6% | 195 | 141 | +38.3% |
| New Homes Only | 1 | 2 | -50.0% | 13 | 16 | -18.8% |
| Resale Only | 35 | 20 | +75.0% | 182 | 125 | +45.6% |
| Sales Volume | \$26,057,460 | \$13,224,066 | +97.0% | \$138,542,551 | \$90,550,679 | +53.0% |
| New Listings | 36 | 51 | -29.4% | 202 | 225 | -10.2% |
| Pending | 28 | 44 | -36.4% | 51 | 161 | -68.3% |
| Withdrawn | 2 | 5 | -60.0% | 18 | 22 | -18.2% |
| Expired | | 1 | | 5 | 9 | -44.4% |
| Months of Inventory | 0.6 | 4.0 | -86.1% | N/A | N/A | |

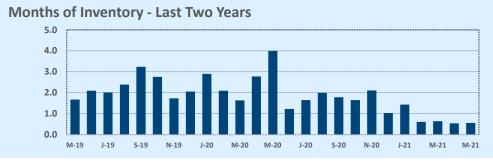
| Duigo Dongo | | | | | | | |
|----------------------|-----|-------|-----|-----|-------|-----|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | | | | | | | |
| \$150,000- \$199,999 | 3 | 2 | 20 | 7 | 8 | 70 | |
| \$200,000- \$249,999 | | | | 2 | 9 | 63 | |
| \$250,000- \$299,999 | | 1 | 4 | 5 | 6 | 46 | |
| \$300,000- \$349,999 | 1 | 2 | 4 | 2 | 4 | 11 | |
| \$350,000- \$399,999 | | | | 5 | 3 | 57 | |
| \$400,000- \$449,999 | | | | 4 | 3 | 122 | |
| \$450,000- \$499,999 | 1 | 1 | 6 | 12 | 11 | 25 | |
| \$500,000- \$549,999 | 1 | 8 | 17 | 15 | 18 | 15 | |
| \$550,000- \$599,999 | 4 | | | 15 | 10 | 63 | |
| \$600,000- \$699,999 | 6 | 5 | 11 | 31 | 30 | 14 | |
| \$700,000- \$799,999 | 7 | 5 | 5 | 34 | 32 | 24 | |
| \$800,000- \$899,999 | 3 | 2 | 35 | 19 | 20 | 16 | |
| \$900,000- \$999,999 | 4 | 3 | 3 | 14 | 14 | 16 | |
| \$1M - \$1.99M | 6 | 7 | 6 | 34 | 27 | 34 | |
| \$2M - \$2.99M | | | | 2 | | | |
| \$3M+ | | | | 1 | | | |

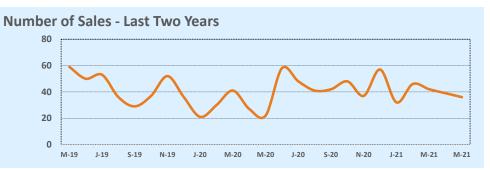
This Month

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$679,228 | \$613,528 | +10.7% | \$682,550 | \$646,749 | +5.5% |
| List Price/SqFt | \$494 | \$364 | +35.7% | \$445 | \$370 | +20.3% |
| Sold Price | \$723,818 | \$601,094 | +20.4% | \$710,475 | \$642,203 | +10.6% |
| Sold Price/SqFt | \$526 | \$357 | +47.4% | \$466 | \$369 | +26.4% |
| Sold Price / Orig LP | 105.2% | 95.3% | +10.4% | 103.7% | 98.7% | +5.1% |
| Days on Market | 11 | 70 | -84.7% | 30 | 60 | -51.0% |

| Modian | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$599,500 | \$525,000 | +14.2% | \$649,999 | \$573,000 | +13.4% | |
| List Price/SqFt | \$496 | \$340 | +45.6% | \$447 | \$355 | +26.0% | |
| Sold Price | \$665,000 | \$505,000 | +31.7% | \$681,000 | \$579,000 | +17.6% | |
| Sold Price/SqFt | \$517 | \$340 | +52.0% | \$462 | \$351 | +31.5% | |
| Sold Price / Orig LP | 101.0% | 97.0% | +4.1% | 100.0% | 99.0% | +1.0% | |
| Days on Market | 6 | 20 | -69.2% | 7 | 20 | -65.0% | |







Based on information from the Austin Board of REALTORS® (alternatively, from ACTRIS). Neither the Board nor ACTRIS guarantees or is in any way responsible for its accuracy. The Austin Board of REALTORS®, ACTRIS and their affiliates provide the MLS and all content therein "AS IS" and without any warranty, express or implied. Data maintained by the Board or ACTRIS may not reflect all real estate activity in the market.

Totals

Residential Statistics

| Independence Title | |
|-----------------------|--|
| il idopolido los tido | |

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lietinge | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 41 | 32 | +28.1% | 222 | 221 | +0.5% | |
| Condo/TH Sales | 22 | 13 | +69.2% | 108 | 55 | +96.4% | |
| Total Sales | 63 | 45 | +40.0% | 330 | 276 | +19.6% | |
| New Homes Only | 10 | 11 | -9.1% | 79 | 102 | -22.5% | |
| Resale Only | 53 | 34 | +55.9% | 251 | 174 | +44.3% | |
| Sales Volume | \$42,101,450 | \$20,902,676 | +101.4% | \$205,411,694 | \$133,258,732 | +54.1% | |
| New Listings | 97 | 83 | +16.9% | 401 | 409 | -2.0% | |
| Pending | 58 | 59 | -1.7% | 76 | 300 | -74.7% | |
| Withdrawn | 7 | 13 | -46.2% | 43 | 50 | -14.0% | |
| Expired | 2 | 3 | -33.3% | 15 | 19 | -21.1% | |
| Months of Inventory | 1.0 | 2.9 | -66.5% | N/A | N/A | | |

| \$149,999 or under | | | | 1 | 1 | 32 |
|----------------------|----|----|----|-----|-----|----|
| \$150,000- \$199,999 | 2 | | | 3 | | |
| \$200,000- \$249,999 | 1 | | | 2 | 3 | 95 |
| \$250,000- \$299,999 | | 2 | 83 | 7 | 11 | 88 |
| \$300,000- \$349,999 | | 3 | 21 | 17 | 19 | 38 |
| \$350,000- \$399,999 | 10 | 4 | 22 | 30 | 22 | 29 |
| \$400,000- \$449,999 | 4 | 8 | 18 | 31 | 36 | 35 |
| \$450,000- \$499,999 | 11 | 3 | 26 | 46 | 36 | 39 |
| \$500,000- \$549,999 | 8 | 3 | 2 | 35 | 27 | 29 |
| \$550,000- \$599,999 | 6 | 5 | 11 | 41 | 31 | 19 |
| \$600,000-\$699,999 | 20 | 15 | 15 | 62 | 47 | 26 |
| \$700,000- \$799,999 | 10 | 6 | 10 | 40 | 34 | 18 |
| \$800,000- \$899,999 | 7 | 4 | 5 | 28 | 19 | 10 |
| \$900,000- \$999,999 | 5 | 3 | 13 | 18 | 16 | 19 |
| \$1M - \$1.99M | 13 | 6 | 16 | 34 | 26 | 25 |
| \$2M - \$2.99M | | 1 | 6 | 5 | 2 | 5 |
| \$3M+ | | | | 1 | | |
| Totals | 97 | 63 | 16 | 401 | 330 | 29 |

This Month

Sales

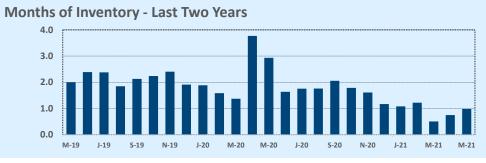
DOM

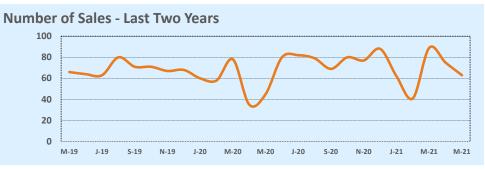
New

| Average | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$617,922 | \$471,571 | +31.0% | \$593,772 | \$490,489 | +21.1% | |
| List Price/SqFt | \$472 | \$378 | +24.6% | \$448 | \$387 | +15.9% | |
| Sold Price | \$668,277 | \$464,504 | +43.9% | \$622,460 | \$482,821 | +28.9% | |
| Sold Price/SqFt | \$504 | \$372 | +35.5% | \$466 | \$381 | +22.5% | |
| Sold Price / Orig LP | 107.0% | 97.1% | +10.2% | 104.0% | 97.2% | +7.0% | |
| Days on Market | 16 | 27 | -38.4% | 29 | 37 | -20.8% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$599,000 | \$459,000 | +30.5% | \$537,000 | \$465,000 | +15.5% | |
| List Price/SqFt | \$440 | \$386 | +13.9% | \$429 | \$367 | +16.8% | |
| Sold Price | \$620,000 | \$450,000 | +37.8% | \$567,250 | \$463,500 | +22.4% | |
| Sold Price/SqFt | \$461 | \$381 | +21.1% | \$441 | \$360 | +22.3% | |
| Sold Price / Orig LP | 105.0% | 98.0% | +7.1% | 100.5% | 99.0% | +1.5% | |
| Days on Market | 5 | 14 | -64.3% | 7 | 13 | -46.2% | |







MLS Area 5E

Residential Statistics

| | N. | | |
|---|--------|----------------|----------|
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| _ | | | |

May 2021

| 1 testions | | This Month | | Year-to-Date | | | |
|---------------------|-------------|-------------|--------|--------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 17 | 18 | -5.6% | 67 | 66 | +1.5% | |
| Condo/TH Sales | 3 | | | 8 | 14 | -42.9% | |
| Total Sales | 20 | 18 | +11.1% | 75 | 80 | -6.3% | |
| New Homes Only | | 2 | | 6 | 5 | +20.0% | |
| Resale Only | 20 | 16 | +25.0% | 69 | 75 | -8.0% | |
| Sales Volume | \$7,392,389 | \$4,768,809 | +55.0% | \$25,569,743 | \$21,516,018 | +18.8% | |
| New Listings | 22 | 26 | -15.4% | 82 | 126 | -34.9% | |
| Pending | 10 | 30 | -66.7% | 12 | 117 | -89.7% | |
| Withdrawn | | | | | 1 | | |
| Expired | | | | | 5 | | |
| Months of Inventory | 0.3 | 1.4 | -82.0% | N/A | N/A | | |

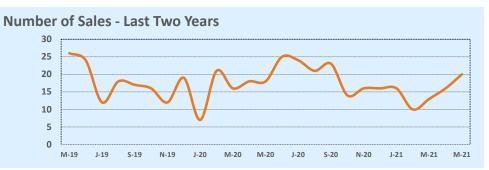
| • | | | | , | , | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| | | | | | | | |
| Average | | This Month | | Year-to-Date | | | |
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$330,590 | \$267,978 | +23.4% | \$311,856 | \$270,467 | +15.3% | |
| List Price/SqFt | \$214 | \$168 | +27.9% | \$201 | \$172 | +17.0% | |
| Sold Price | \$369,619 | \$264,934 | +39.5% | \$340,930 | \$268,950 | +26.8% | |
| Sold Price/SqFt | \$239 | \$166 | +44.0% | \$219 | \$171 | +28.3% | |
| Sold Price / Orig LP | 111.9% | 98.4% | +13.6% | 109.3% | 99.2% | +10.2% | |
| Days on Market | 4 | 18 | -78.2% | 8 | 32 | -73.4% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$310,000 | \$232,995 | +33.1% | \$298,900 | \$228,945 | +30.6% | |
| List Price/SqFt | \$207 | \$163 | +26.7% | \$193 | \$161 | +19.9% | |
| Sold Price | \$337,500 | \$228,018 | +48.0% | \$310,000 | \$224,995 | +37.8% | |
| Sold Price/SqFt | \$240 | \$160 | +49.9% | \$214 | \$160 | +33.9% | |
| Sold Price / Orig LP | 111.0% | 99.0% | +12.1% | 108.0% | 100.0% | +8.0% | |
| Days on Market | 4 | 10 | -60.0% | 4 | 11 | -61.9% | |

| Months | of In | vent | ory - I | Last T | wo ۱ | ears/ | | | | | | | |
|--------|-------|------|---------|--------|------|-------|------|------|------|------|------|------|------|
| 4.0 | | | | | | | | | | | | | |
| 3.0 | | | | | | | | | | | | | |
| 2.0 | | - | | | - | | | | | | | | |
| 1.0 | | H | 1 | П | Н | П | Н. | | | | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| | , | | | | | | | | |
|----------------------|-----|------------|-----|-----|--------------|-----|--|--|--|
| Price Range | | This Month | | | Year-to-Date | | | | |
| Price Kange | New | Sales | DOM | New | Sales | DOM | | | |
| \$149,999 or under | | | | | | | | | |
| \$150,000- \$199,999 | | | | | | | | | |
| \$200,000- \$249,999 | | | | 3 | 2 | 134 | | | |
| \$250,000- \$299,999 | 8 | 3 | 2 | 34 | 25 | 5 | | | |
| \$300,000- \$349,999 | 7 | 8 | 4 | 24 | 26 | 5 | | | |
| \$350,000- \$399,999 | 2 | 5 | 4 | 8 | 11 | 4 | | | |
| \$400,000- \$449,999 | 3 | 1 | 2 | 4 | 2 | 2 | | | |
| \$450,000- \$499,999 | 1 | 1 | 4 | 4 | 3 | 5 | | | |
| \$500,000- \$549,999 | | | | 2 | 2 | 4 | | | |
| \$550,000- \$599,999 | 1 | 1 | 5 | 3 | 2 | 4 | | | |
| \$600,000- \$699,999 | | 1 | 4 | | 2 | 5 | | | |
| \$700,000- \$799,999 | | | | | | | | | |
| \$800,000- \$899,999 | | | | | | | | | |
| \$900,000- \$999,999 | | | | | | | | | |
| \$1M - \$1.99M | | | | | | | | | |
| \$2M - \$2.99M | | | | | | | | | |
| \$3M+ | | | | | | | | | |
| Totals | 22 | 20 | 4 | 82 | 75 | 8 | | | |





Residential Statistics

| Independence Title | |
|-----------------------|--|
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May 2021

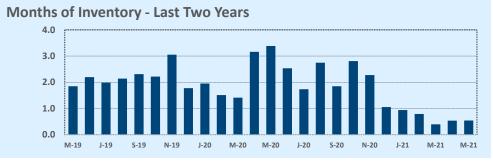
| Lietings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 34 | 22 | +54.5% | 163 | 126 | +29.4% | |
| Condo/TH Sales | 27 | 17 | +58.8% | 145 | 105 | +38.1% | |
| Total Sales | 61 | 39 | +56.4% | 308 | 231 | +33.3% | |
| New Homes Only | 3 | 11 | -72.7% | 44 | 36 | +22.2% | |
| Resale Only | 58 | 28 | +107.1% | 264 | 195 | +35.4% | |
| Sales Volume | \$53,974,432 | \$29,806,499 | +81.1% | \$246,466,696 | \$148,481,784 | +66.0% | |
| New Listings | 58 | 79 | -26.6% | 300 | 361 | -16.9% | |
| Pending | 36 | 47 | -23.4% | 67 | 250 | -73.2% | |
| Withdrawn | 4 | 8 | -50.0% | 27 | 26 | +3.8% | |
| Expired | 1 | 13 | -92.3% | 16 | 33 | -51.5% | |
| Months of Inventory | 0.5 | 3.4 | -84.0% | N/A | N/A | | |

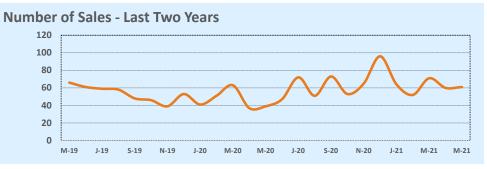
| Drice Denge | | This Month | | | Year-to-Date | • |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | | | | | | |
| \$150,000- \$199,999 | | | | 5 | 3 | 46 |
| \$200,000- \$249,999 | 2 | 2 | 9 | 11 | 14 | 58 |
| \$250,000- \$299,999 | 6 | 1 | 5 | 24 | 13 | 14 |
| \$300,000- \$349,999 | 3 | 2 | 5 | 17 | 17 | 24 |
| \$350,000- \$399,999 | | 3 | 57 | 12 | 14 | 23 |
| \$400,000- \$449,999 | 2 | 2 | 3 | 9 | 7 | 35 |
| \$450,000- \$499,999 | | 2 | 5 | 11 | 15 | 19 |
| \$500,000- \$549,999 | 2 | | | 6 | 11 | 46 |
| \$550,000- \$599,999 | 3 | 2 | 8 | 11 | 12 | 29 |
| \$600,000- \$699,999 | 11 | 6 | 21 | 40 | 45 | 38 |
| \$700,000- \$799,999 | 11 | 10 | 5 | 43 | 28 | 10 |
| \$800,000- \$899,999 | 4 | 10 | 14 | 21 | 38 | 28 |
| \$900,000- \$999,999 | 4 | 3 | 8 | 21 | 14 | 69 |
| \$1M - \$1.99M | 9 | 16 | 28 | 57 | 69 | 53 |
| \$2M - \$2.99M | | 2 | 5 | 9 | 8 | 35 |
| \$3M+ | 1 | | | 3 | | |
| Totals | 58 | 61 | 17 | 300 | 308 | 36 |

| Аменеле | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$819,870 | \$795,066 | +3.1% | \$774,141 | \$658,545 | +17.6% | |
| List Price/SqFt | \$538 | \$436 | +23.4% | \$492 | \$419 | +17.3% | |
| Sold Price | \$884,827 | \$764,269 | +15.8% | \$800,217 | \$642,778 | +24.5% | |
| Sold Price/SqFt | \$583 | \$423 | +37.8% | \$510 | \$412 | +23.9% | |
| Sold Price / Orig LP | 109.0% | 95.0% | +14.7% | 103.7% | 97.1% | +6.9% | |
| Days on Market | 17 | 33 | -49.1% | 36 | 39 | -7.5% | |

| Median | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$715,000 | \$649,900 | +10.0% | \$675,000 | \$617,000 | +9.4% | |
| List Price/SqFt | \$491 | \$432 | +13.8% | \$472 | \$401 | +18.0% | |
| Sold Price | \$800,000 | \$628,500 | +27.3% | \$706,944 | \$600,000 | +17.8% | |
| Sold Price/SqFt | \$535 | \$412 | +29.7% | \$495 | \$394 | +25.8% | |
| Sold Price / Orig LP | 110.0% | 98.0% | +12.2% | 101.0% | 98.0% | +3.1% | |
| Days on Market | 5 | 11 | -54.5% | 7 | 15 | -56.7% | |







Residential Statistics

| Independence Title |
|--------------------|
|--------------------|

May 2021

Year-to-Date

| Lietinge | | This Month | | Y | ear-to-Date | |
|---------------------|--------------|--------------|---------|---------------|--------------|---------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 12 | 8 | +50.0% | 56 | 42 | +33.3% |
| Condo/TH Sales | 16 | 7 | +128.6% | 85 | 35 | +142.9% |
| Total Sales | 28 | 15 | +86.7% | 141 | 77 | +83.1% |
| New Homes Only | 2 | 2 | | 9 | 7 | +28.6% |
| Resale Only | 26 | 13 | +100.0% | 132 | 70 | +88.6% |
| Sales Volume | \$29,294,425 | \$14,361,110 | +104.0% | \$122,070,952 | \$64,416,116 | +89.5% |
| New Listings | 25 | 37 | -32.4% | 152 | 170 | -10.6% |
| Pending | 11 | 22 | -50.0% | 19 | 89 | -78.7% |
| Withdrawn | 3 | 4 | -25.0% | 9 | 10 | -10.0% |
| Expired | | 5 | | 5 | 21 | -76.2% |
| Months of Inventory | 0.5 | 5.3 | -91.2% | N/A | N/A | |

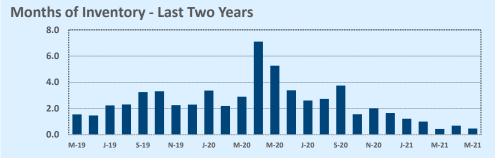
| Price Range | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | | | | | | |
| \$150,000- \$199,999 | | | | | | |
| \$200,000- \$249,999 | | 1 | 30 | 1 | 2 | 44 |
| \$250,000- \$299,999 | | | | 3 | 6 | 63 |
| \$300,000- \$349,999 | | 2 | 7 | 6 | 7 | 30 |
| \$350,000- \$399,999 | | | | 9 | 10 | 64 |
| \$400,000- \$449,999 | | 4 | 11 | 9 | 14 | 59 |
| \$450,000- \$499,999 | | 2 | 52 | 9 | 9 | 49 |
| \$500,000- \$549,999 | 3 | | | 7 | 7 | 16 |
| \$550,000- \$599,999 | 2 | | | 11 | 12 | 24 |
| \$600,000- \$699,999 | 2 | 2 | 118 | 10 | 6 | 69 |
| \$700,000- \$799,999 | 3 | 3 | 79 | 9 | 7 | 86 |
| \$800,000- \$899,999 | | 1 | 13 | 8 | 6 | 13 |
| \$900,000- \$999,999 | 2 | | | 13 | 6 | 24 |
| \$1M - \$1.99M | 8 | 10 | 17 | 45 | 42 | 20 |
| \$2M - \$2.99M | 3 | 2 | 9 | 9 | 5 | 31 |
| \$3M+ | 2 | 1 | 4 | 3 | 2 | 31 |
| Totals | 25 | 28 | 31 | 152 | 141 | 37 |

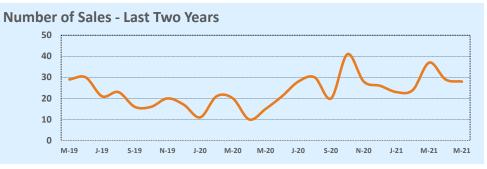
This Month

| Average | This Month | | | Year-to-Date | | | |
|----------------------|-------------|-------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$997,777 | \$1,000,620 | -0.3% | \$835,624 | \$858,749 | -2.7% | |
| List Price/SqFt | \$579 | \$541 | +7.0% | \$527 | \$476 | +10.7% | |
| Sold Price | \$1,046,229 | \$957,407 | +9.3% | \$865,751 | \$836,573 | +3.5% | |
| Sold Price/SqFt | \$607 | \$516 | +17.6% | \$544 | \$465 | +17.1% | |
| Sold Price / Orig LP | 104.2% | 94.9% | +9.9% | 102.3% | 96.7% | +5.8% | |
| Days on Market | 31 | 35 | -12.3% | 37 | 45 | -17.6% | |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulan | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$825,500 | \$689,900 | +19.7% | \$665,000 | \$700,000 | -5.0% |
| List Price/SqFt | \$563 | \$572 | -1.7% | \$500 | \$475 | +5.2% |
| Sold Price | \$805,000 | \$675,000 | +19.3% | \$633,000 | \$722,000 | -12.3% |
| Sold Price/SqFt | \$571 | \$525 | +8.9% | \$518 | \$465 | +11.3% |
| Sold Price / Orig LP | 103.0% | 97.0% | +6.2% | 100.0% | 97.0% | +3.1% |
| Days on Market | 7 | 32 | -79.7% | 8 | 23 | -65.2% |







MLS Area 8E

Residential Statistics

| * | Independence T | itle | |
|---|----------------|------|--|
|---|----------------|------|--|

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lietinge | | This Month | | Y | 'ear-to-Date | |
|---------------------|--------------|--------------|---------|---------------|---------------|---------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 23 | 13 | +76.9% | 90 | 60 | +50.0% |
| Condo/TH Sales | 7 | 4 | +75.0% | 22 | 16 | +37.5% |
| Total Sales | 30 | 17 | +76.5% | 112 | 76 | +47.4% |
| New Homes Only | | | | 1 | 3 | -66.7% |
| Resale Only | 30 | 17 | +76.5% | 111 | 73 | +52.1% |
| Sales Volume | \$62,125,530 | \$28,472,200 | +118.2% | \$242,571,131 | \$119,847,324 | +102.4% |
| New Listings | 37 | 46 | -19.6% | 135 | 171 | -21.1% |
| Pending | 15 | 27 | -44.4% | 20 | 96 | -79.2% |
| Withdrawn | 8 | 6 | +33.3% | 16 | 26 | -38.5% |
| Expired | | | | 8 | 6 | +33.3% |
| Months of Inventory | 0.9 | 4.9 | -81.6% | N/A | N/A | |

| \$149,999 or under | | | | | | |
|----------------------|----|----|-----|-----|-----|-----|
| \$150,000- \$199,999 | | | | | | |
| \$200,000- \$249,999 | | | | | | |
| \$250,000- \$299,999 | | | | | | |
| \$300,000- \$349,999 | 1 | | | 2 | 1 | 111 |
| \$350,000- \$399,999 | | | | 1 | 2 | 3 |
| \$400,000- \$449,999 | | | | 2 | 2 | 12 |
| \$450,000- \$499,999 | 4 | | | 4 | | |
| \$500,000- \$549,999 | 1 | | | 3 | 1 | 49 |
| \$550,000- \$599,999 | | 1 | 6 | | 1 | 6 |
| \$600,000- \$699,999 | 1 | | | 6 | 1 | 145 |
| \$700,000- \$799,999 | 1 | 3 | 4 | 5 | 5 | 7 |
| \$800,000- \$899,999 | | 2 | 38 | 5 | 4 | 39 |
| \$900,000- \$999,999 | 1 | 1 | 3 | 6 | 4 | 14 |
| \$1M - \$1.99M | 16 | 11 | 9 | 55 | 50 | 31 |
| \$2M - \$2.99M | 9 | 7 | 6 | 22 | 16 | 46 |
| \$3M+ | 3 | 5 | 182 | 24 | 25 | 116 |
| Totals | 37 | 30 | 38 | 135 | 112 | 52 |
| | | | | | | |

This Month

Sales

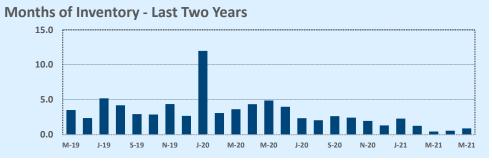
DOM

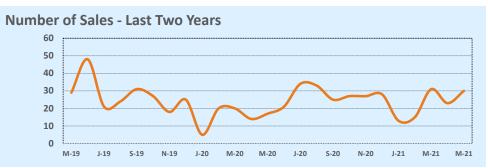
New

| A. (2.42.72 | | This Month | | | Year-to-Date | | | |
|----------------------|-------------|-------------|--------|-------------|--------------|--------|--|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$1,931,321 | \$1,740,941 | +10.9% | \$2,133,865 | \$1,632,691 | +30.7% | | |
| List Price/SqFt | \$600 | \$444 | +35.1% | \$583 | \$426 | +37.0% | | |
| Sold Price | \$2,070,851 | \$1,674,835 | +23.6% | \$2,165,814 | \$1,576,938 | +37.3% | | |
| Sold Price/SqFt | \$651 | \$431 | +51.1% | \$603 | \$415 | +45.1% | | |
| Sold Price / Orig LP | 111.4% | 93.1% | +19.7% | 104.5% | 93.9% | +11.4% | | |
| Days on Market | 38 | 63 | -39.4% | 52 | 60 | -14.0% | | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-------------|-------------|--------|--------------|-------------|--------|--|
| ivieulali | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$1,525,000 | \$1,225,000 | +24.5% | \$1,597,500 | \$1,300,000 | +22.9% | |
| List Price/SqFt | \$548 | \$401 | +36.8% | \$515 | \$378 | +36.1% | |
| Sold Price | \$1,741,500 | \$1,303,000 | +33.7% | \$1,714,250 | \$1,325,000 | +29.4% | |
| Sold Price/SqFt | \$627 | \$381 | +64.5% | \$555 | \$373 | +48.8% | |
| Sold Price / Orig LP | 109.0% | 95.0% | +14.7% | 103.0% | 95.0% | +8.4% | |
| Days on Market | 5 | 22 | -77.3% | 6 | 28 | -78.2% | |







MLS Area 8W

Residential Statistics

| * | Independence T | itle | |
|---|----------------|------|--|
|---|----------------|------|--|

May 2021

| Lietinge | | This Month | | Υ | ear-to-Date | |
|---------------------|--------------|--------------|--------|---------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 12 | 16 | -25.0% | 76 | 65 | +16.9% |
| Condo/TH Sales | 1 | | | 4 | 4 | |
| Total Sales | 13 | 16 | -18.8% | 80 | 69 | +15.9% |
| New Homes Only | | | | | 3 | |
| Resale Only | 13 | 16 | -18.8% | 80 | 66 | +21.2% |
| Sales Volume | \$26,700,400 | \$15,006,000 | +77.9% | \$131,001,207 | \$67,922,430 | +92.9% |
| New Listings | 22 | 30 | -26.7% | 100 | 126 | -20.6% |
| Pending | 8 | 20 | -60.0% | 16 | 86 | -81.4% |
| Withdrawn | 2 | 2 | | 7 | 15 | -53.3% |
| Expired | | 1 | | | 2 | |
| Months of Inventory | 1.4 | 2.6 | -46.0% | N/A | N/A | |

| Average | | This Month | | Υ | Year-to-Date | | | | |
|----------------------|-------------|------------|---------|-------------|--------------|--------|--|--|--|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | | |
| List Price | \$1,879,842 | \$970,369 | +93.7% | \$1,591,739 | \$1,008,068 | +57.9% | | | |
| List Price/SqFt | \$513 | \$307 | +67.2% | \$581 | \$316 | +83.8% | | | |
| Sold Price | \$2,053,877 | \$937,875 | +119.0% | \$1,637,515 | \$984,383 | +66.3% | | | |
| Sold Price/SqFt | \$565 | \$297 | +90.1% | \$578 | \$310 | +86.7% | | | |
| Sold Price / Orig LP | 113.5% | 96.6% | +17.5% | 103.4% | 97.3% | +6.3% | | | |
| Days on Market | 12 | 21 | -42.6% | 23 | 39 | -40.1% | | | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-------------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$1,295,000 | \$945,000 | +37.0% | \$1,149,500 | \$875,000 | +31.4% | |
| List Price/SqFt | \$453 | \$301 | +50.7% | \$375 | \$289 | +29.8% | |
| Sold Price | \$1,450,000 | \$938,750 | +54.5% | \$1,234,250 | \$855,200 | +44.3% | |
| Sold Price/SqFt | \$506 | \$292 | +73.3% | \$408 | \$286 | +42.3% | |
| Sold Price / Orig LP | 109.0% | 96.5% | +13.0% | 102.5% | 97.0% | +5.7% | |
| Days on Market | 5 | 10 | -47.4% | 6 | 8 | -31.3% | |

| Months of Inventory - Last Two Years | | | | | | | | | | | | | |
|--------------------------------------|------|------|------|------|--------------|------|------|------|------|------|------|------|------|
| 5.0 | [| | | | | | | | | | | | |
| 4.0 | | | | | | | | | | | | | |
| 3.0 | | | | | - | | | | | | | | |
| 2.0 | | | | | -H | | ١. | | | | | | |
| 1.0 | | HH | HH | HH | \mathbb{H} | HH | HH | HH | | | | _ | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| V 1 | | | | | | | | | | |
|----------------------|-----|------------|-----|-----|--------------|-----|--|--|--|--|
| Price Range | | This Month | | | Year-to-Date | • | | | | |
| Price Range | New | Sales | DOM | New | Sales | DOM | | | | |
| \$149,999 or under | | | | | | | | | | |
| \$150,000- \$199,999 | | | | | | | | | | |
| \$200,000- \$249,999 | | | | | | | | | | |
| \$250,000- \$299,999 | | | | | 1 | 7 | | | | |
| \$300,000- \$349,999 | | | | | | | | | | |
| \$350,000- \$399,999 | | | | 1 | 1 | 22 | | | | |
| \$400,000- \$449,999 | 1 | | | 1 | 1 | 4 | | | | |
| \$450,000- \$499,999 | | | | 2 | 1 | 3 | | | | |
| \$500,000- \$549,999 | | | | 3 | 1 | 67 | | | | |
| \$550,000- \$599,999 | | | | 1 | 2 | | | | | |
| \$600,000- \$699,999 | 3 | 1 | 8 | 9 | 5 | 7 | | | | |
| \$700,000- \$799,999 | 1 | | | 5 | 4 | 42 | | | | |
| \$800,000- \$899,999 | 1 | 1 | 5 | 7 | 6 | 9 | | | | |
| \$900,000- \$999,999 | 1 | 1 | 4 | 10 | 7 | 26 | | | | |
| \$1M - \$1.99M | 11 | 7 | 15 | 38 | 34 | 23 | | | | |
| \$2M - \$2.99M | 1 | | | 9 | 5 | 4 | | | | |
| \$3M+ | 3 | 3 | 11 | 14 | 12 | 42 | | | | |
| Totals | 22 | 13 | 12 | 100 | 80 | 23 | | | | |
| | | | | | | | | | | |





Residential Statistics

| * | Independence Title | |
|---|--------------------|--|

May 2021

| Lietings | | This Month | | Year-to-Date | | | | |
|---------------------|--------------|-------------|---------|--------------|--------------|--------|--|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| Single Family Sales | 14 | 7 | +100.0% | 59 | 39 | +51.3% | | |
| Condo/TH Sales | 17 | 11 | +54.5% | 80 | 63 | +27.0% | | |
| Total Sales | 31 | 18 | +72.2% | 139 | 102 | +36.3% | | |
| New Homes Only | 2 | 1 | +100.0% | 8 | 14 | -42.9% | | |
| Resale Only | 29 | 17 | +70.6% | 131 | 88 | +48.9% | | |
| Sales Volume | \$13,648,610 | \$6,908,150 | +97.6% | \$54,533,228 | \$38,819,363 | +40.5% | | |
| New Listings | 38 | 42 | -9.5% | 166 | 199 | -16.6% | | |
| Pending | 25 | 33 | -24.2% | 34 | 118 | -71.2% | | |
| Withdrawn | 2 | 5 | -60.0% | 11 | 22 | -50.0% | | |
| Expired | 3 | 7 | -57.1% | 7 | 23 | -69.6% | | |
| Months of Inventory | 0.4 | 3.2 | -88.8% | N/A | N/A | | | |

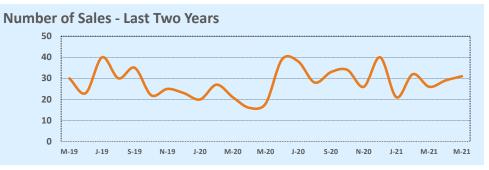
| | 0 | 5 | | , , . | , | |
|----------------------|-----------|------------|--------|-----------|-------------|--------|
| | | | | | | |
| Average | | This Month | | Υ | ear-to-Date | |
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$401,610 | \$387,256 | +3.7% | \$371,797 | \$382,103 | -2.7% |
| List Price/SqFt | \$298 | \$269 | +10.9% | \$295 | \$272 | +8.6% |
| Sold Price | \$440,278 | \$383,786 | +14.7% | \$392,325 | \$380,582 | +3.1% |
| Sold Price/SqFt | \$325 | \$268 | +21.4% | \$310 | \$269 | +15.0% |
| Sold Price / Orig LP | 109.0% | 97.9% | +11.3% | 104.7% | 98.5% | +6.3% |
| Days on Market | 13 | 21 | -39.5% | 28 | 37 | -24.7% |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviediali | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$375,000 | \$296,750 | +26.4% | \$365,000 | \$341,500 | +6.9% | |
| List Price/SqFt | \$298 | \$255 | +16.9% | \$278 | \$262 | +6.0% | |
| Sold Price | \$426,000 | \$293,000 | +45.4% | \$375,000 | \$328,750 | +14.1% | |
| Sold Price/SqFt | \$319 | \$252 | +26.4% | \$295 | \$261 | +13.0% | |
| Sold Price / Orig LP | 110.0% | 100.0% | +10.0% | 103.0% | 99.0% | +4.0% | |
| Days on Market | 5 | 11 | -52.4% | 6 | 10 | -40.0% | |

| Months | of In | vent | ory - | Last T | wo Y | 'ears | | | | | | | |
|--------|-------|------|-------|--------|------|-------|------|------|------|------|------|------|------|
| 4.0 | [| | | | | | | | | | | | |
| 3.0 | | | | | | | | | | | | | |
| 2.0 | | | | | | | | | | | | | |
| 1.0 | | П | П | П | H | H | H | П | Н | | 1 | | |
| 0.0 | | | 0.40 | | | | | | | | | | |
| | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| , , , , , , , , , , , , , , , , , , , | | | | | | | | | |
|---------------------------------------|-----|------------|-----|-----|--------------|-----|--|--|--|
| Price Range | | This Month | | | Year-to-Date | : | | | |
| Price Range | New | Sales | DOM | New | Sales | DOM | | | |
| \$149,999 or under | 2 | | | 13 | 8 | 19 | | | |
| \$150,000- \$199,999 | 5 | 5 | 21 | 11 | 17 | 30 | | | |
| \$200,000- \$249,999 | 2 | | | 9 | 11 | 23 | | | |
| \$250,000- \$299,999 | 4 | 4 | 8 | 18 | 15 | 24 | | | |
| \$300,000- \$349,999 | 1 | 1 | 6 | 13 | 11 | 33 | | | |
| \$350,000- \$399,999 | 2 | 3 | 26 | 16 | 15 | 85 | | | |
| \$400,000- \$449,999 | 4 | 5 | 9 | 31 | 18 | 12 | | | |
| \$450,000- \$499,999 | 8 | 5 | 4 | 16 | 13 | 5 | | | |
| \$500,000- \$549,999 | 2 | 2 | 32 | 10 | 7 | 17 | | | |
| \$550,000- \$599,999 | 1 | 1 | 1 | 7 | 6 | 6 | | | |
| \$600,000- \$699,999 | 4 | | | 9 | 7 | 43 | | | |
| \$700,000- \$799,999 | | 2 | 12 | 3 | 3 | 53 | | | |
| \$800,000- \$899,999 | | 1 | 6 | 2 | 4 | 5 | | | |
| \$900,000- \$999,999 | 3 | 1 | 6 | 6 | 1 | 6 | | | |
| \$1M - \$1.99M | | 1 | 5 | 2 | 3 | 6 | | | |
| \$2M - \$2.99M | | | | | | | | | |
| \$3M+ | | | | | | | | | |
| Totals | 38 | 31 | 13 | 166 | 139 | 28 | | | |
| | | | | | | | | | |





MLS Area 10N

Residential Statistics

| * | Independence Title | |
|---|--------------------|--|

Price Range

May 2021

Year-to-Date

| Listings | | This Month | | Year-to-Date | | | | |
|---------------------|--------------|--------------|--------|---------------|--------------|--------|--|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| Single Family Sales | 54 | 40 | +35.0% | 206 | 161 | +28.0% | | |
| Condo/TH Sales | 10 | 15 | -33.3% | 72 | 65 | +10.8% | | |
| Total Sales | 64 | 55 | +16.4% | 278 | 226 | +23.0% | | |
| New Homes Only | 6 | 6 | | 27 | 25 | +8.0% | | |
| Resale Only | 58 | 49 | +18.4% | 251 | 201 | +24.9% | | |
| Sales Volume | \$35,399,528 | \$23,820,530 | +48.6% | \$142,524,940 | \$88,866,949 | +60.4% | | |
| New Listings | 71 | 55 | +29.1% | 293 | 284 | +3.2% | | |
| Pending | 28 | 67 | -58.2% | 44 | 263 | -83.3% | | |
| Withdrawn | 3 | 4 | -25.0% | 7 | 23 | -69.6% | | |
| Expired | 1 | 2 | -50.0% | 5 | 9 | -44.4% | | |
| Months of Inventory | 0.4 | 1.1 | -62.1% | N/A | N/A | | | |

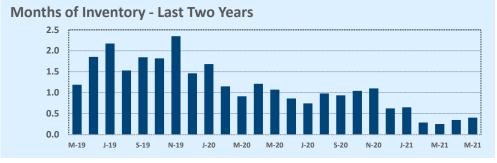
| | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | | 1 | 11 | 1 | 1 | 11 |
| \$150,000- \$199,999 | 1 | 1 | 9 | 4 | 3 | 34 |
| \$200,000- \$249,999 | 1 | | | 3 | 4 | 22 |
| \$250,000- \$299,999 | 2 | 1 | 3 | 11 | 13 | 35 |
| \$300,000- \$349,999 | 2 | 2 | 6 | 13 | 18 | 27 |
| \$350,000- \$399,999 | 7 | 2 | 6 | 32 | 27 | 25 |
| \$400,000- \$449,999 | 10 | 7 | 8 | 40 | 31 | 22 |
| \$450,000- \$499,999 | 19 | 13 | 11 | 55 | 44 | 14 |
| \$500,000- \$549,999 | 3 | 4 | 7 | 30 | 33 | 11 |
| \$550,000- \$599,999 | 13 | 7 | 10 | 40 | 28 | 13 |
| \$600,000- \$699,999 | 9 | 17 | 5 | 34 | 46 | 17 |
| \$700,000- \$799,999 | 4 | 3 | 15 | 20 | 14 | 13 |
| \$800,000- \$899,999 | | 4 | 7 | 7 | 10 | 10 |
| \$900,000- \$999,999 | | 2 | 28 | 1 | 5 | 14 |
| \$1M - \$1.99M | | | | 2 | 1 | 3 |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 71 | 64 | 9 | 293 | 278 | 18 |
| | | | | | | |

This Month

| Аманада | | This Month | | Year-to-Date | | | | |
|----------------------|-----------|------------|--------------|--------------|-----------|--------|--|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$521,687 | \$426,087 | +22.4% | \$485,416 | \$393,214 | +23.4% | | |
| List Price/SqFt | \$355 | \$289 | +22.8% | \$348 | \$279 | +24.6% | | |
| Sold Price | \$553,118 | \$433,101 | +27.7% | \$512,680 | \$393,217 | +30.4% | | |
| Sold Price/SqFt | \$378 | \$291 | +29.8% \$368 | | \$278 | +32.2% | | |
| Sold Price / Orig LP | 106.2% | 101.7% | +4.4% | 105.7% | 99.0% | +6.8% | | |
| Days on Market | 9 | 26 | -66.0% | 18 | 32 | -43.5% | | |

| Median | | This Month | | Year-to-Date | | | | |
|----------------------|-----------|------------|----------|--------------|-----------|--------|--|--|
| Mediali | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$514,500 | \$423,900 | +21.4% | \$467,500 | \$379,450 | +23.2% | | |
| List Price/SqFt | \$357 | \$281 | +27.2% | \$344 | \$272 | +26.4% | | |
| Sold Price | \$550,000 | \$418,688 | +31.4% | \$496,250 | \$380,000 | +30.6% | | |
| Sold Price/SqFt | \$378 | \$283 | +33.7% | \$363 | \$271 | +33.8% | | |
| Sold Price / Orig LP | 104.0% | 100.0% | +4.0% | 104.0% | 100.0% | +4.0% | | |
| Days on Market | 5 | 6 | -16.7% 5 | | 10 | -50.0% | | |







MLS Area 10S

Residential Statistics

| Independence Title | |
|--------------------|--|
|--------------------|--|

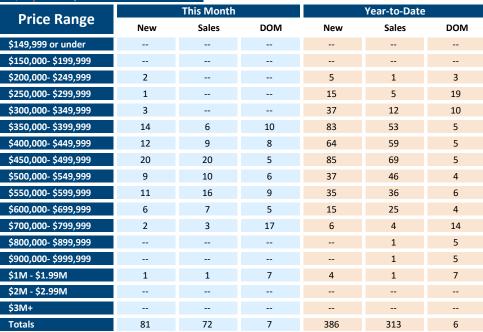
May 2021

| Lietinge | | This Month | | Year-to-Date | | | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|--|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| Single Family Sales | 67 | 56 | +19.6% | 281 | 265 | +6.0% | | |
| Condo/TH Sales | 5 | 3 | +66.7% | 32 | 32 | | | |
| Total Sales | 72 | 59 | +22.0% | 313 | 297 | +5.4% | | |
| New Homes Only | 1 | | | 3 | 7 | -57.1% | | |
| Resale Only | 71 | 59 | +20.3% | 310 | 290 | +6.9% | | |
| Sales Volume | \$37,417,680 | \$20,119,206 | +86.0% | \$148,533,398 | \$103,384,824 | +43.7% | | |
| New Listings | 81 | 90 | -10.0% | 386 | 365 | +5.8% | | |
| Pending | 46 | 87 | -47.1% | 55 | 328 | -83.2% | | |
| Withdrawn | 3 | 3 | | 9 | 14 | -35.7% | | |
| Expired | 2 | 2 | | 8 | 9 | -11.1% | | |
| Months of Inventory | 0.5 | 1.0 | -47.6% | N/A | N/A | | | |

| Аменеде | | This Month | | Year-to-Date | | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$466,712 | \$338,673 | +37.8% | \$427,167 | \$345,826 | +23.5% | | |
| List Price/SqFt | \$303 | \$237 | +27.8% | \$277 | \$222 | +24.7% | | |
| Sold Price | \$519,690 | \$341,003 | +52.4% | \$474,548 | \$348,097 | +36.3% | | |
| Sold Price/SqFt | \$337 | \$239 | +41.4% | \$308 | \$224 | +37.7% | | |
| Sold Price / Orig LP | 112.3% | 99.9% | +12.4% | 111.8% | 100.0% | +11.9% | | |
| Days on Market | 7 | 14 | -49.1% | 6 | 21 | -73.2% | | |

| Median | | This Month | | Year-to-Date | | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$450,000 | \$339,000 | +32.7% | \$419,900 | \$339,900 | +23.5% | | |
| List Price/SqFt | \$288 | \$234 | +22.8% | \$272 | \$218 | +24.9% | | |
| Sold Price | \$502,500 | \$334,000 | +50.4% | \$460,000 | \$340,000 | +35.3% | | |
| Sold Price/SqFt | \$318 | \$232 | +37.1% | \$302 | \$219 | +37.9% | | |
| Sold Price / Orig LP | 111.0% | 100.0% | +11.0% | 110.0% | 100.0% | +10.0% | | |
| Days on Market | 5 | 7 | -28.6% | 4 | 6 | -33.3% | | |

| Months | of In | vento | ory - I | Last T | wo Y | 'ears | | | | | | | |
|--------|-------|-------|--------------|--------|------|-------|------|------|------|------|------|------|------|
| 2.0 | | | | | | | | | | | | | |
| 1.5 | | | | | | | | | | | | | |
| 1.0 | | П | \mathbb{H} | H | | | | | | | | | |
| 0.5 | | | | | П | | H | | П | П. | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |







Residential Statistics

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lietings | | This Month | | Y | ear-to-Date | |
|---------------------|--------------|-------------|--------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 31 | 25 | +24.0% | 141 | 130 | +8.5% |
| Condo/TH Sales | 2 | 2 | | 10 | 13 | -23.1% |
| Total Sales | 33 | 27 | +22.2% | 151 | 143 | +5.6% |
| New Homes Only | | 1 | | | 7 | |
| Resale Only | 33 | 26 | +26.9% | 151 | 136 | +11.0% |
| Sales Volume | \$13,205,658 | \$7,755,318 | +70.3% | \$55,410,236 | \$39,884,419 | +38.9% |
| New Listings | 39 | 33 | +18.2% | 188 | 154 | +22.1% |
| Pending | 17 | 38 | -55.3% | 23 | 150 | -84.7% |
| Withdrawn | 1 | 4 | -75.0% | 2 | 9 | -77.8% |
| Expired | 1 | 1 | | 3 | 4 | -25.0% |
| Months of Inventory | 0.6 | 0.9 | -31.8% | N/A | N/A | |

| \$149,999 or under | | | | | 1 | 158 |
|----------------------|----|----|----|-----|-----|-----|
| \$150,000- \$199,999 | | | | 2 | 1 | 3 |
| \$200,000- \$249,999 | 2 | 1 | 3 | 9 | 6 | 22 |
| \$250,000- \$299,999 | 4 | 3 | 11 | 46 | 22 | 5 |
| \$300,000- \$349,999 | 4 | 2 | 4 | 38 | 32 | 5 |
| \$350,000- \$399,999 | 8 | 12 | 5 | 38 | 40 | 5 |
| \$400,000- \$449,999 | 6 | 6 | 4 | 21 | 24 | 3 |
| \$450,000- \$499,999 | 9 | 5 | 5 | 19 | 13 | 5 |
| \$500,000- \$549,999 | 5 | 2 | 5 | 8 | 9 | 4 |
| \$550,000- \$599,999 | | | | 1 | | |
| \$600,000- \$699,999 | | 2 | 17 | 2 | 3 | 13 |
| \$700,000- \$799,999 | | | | | | |
| \$800,000- \$899,999 | 1 | | | 1 | | |
| \$900,000- \$999,999 | | | | 3 | | |
| \$1M - \$1.99M | | | | | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 39 | 33 | 6 | 188 | 151 | 6 |

This Month

Sales

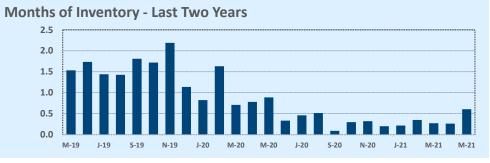
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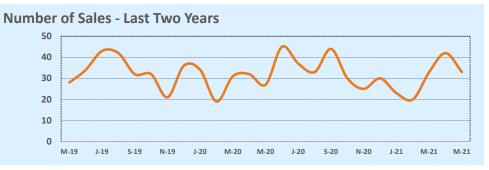
New

| Амонодо | | This Month | | Year-to-Date | | | |
|----------------------|-----------|--------------------|------------------|--------------------|-----------------------------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$350,442 | \$286,884 | +22.2% | \$329,700 | \$280,502 | +17.5% | |
| List Price/SqFt | \$227 | \$181 | +25.2% | \$213 | \$172 | +23.8% | |
| Sold Price | \$400,171 | \$287,234 \$182 | +39.3% +43.0% | \$366,955 \$238 | \$278,912 \$171 99.1% | +31.6% | |
| Sold Price/SqFt | \$260 | | | | | | |
| Sold Price / Orig LP | 115.8% | 99.9% | +15.9% | 112.0% | | +13.0% | |
| Days on Market | 6 | 22 | -74.0% | 6 | 27 | -76.6% | |

| Madian | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$335,000 | \$284,000 | +18.0% | \$319,000 | \$275,000 | +16.0% | |
| List Price/SqFt | \$217 | \$177 | +22.6% | \$205 | \$170 | +21.1% | |
| Sold Price | \$380,000 | \$281,790 | +34.9% | \$360,000 | \$273,000 | +31.9% | |
| Sold Price/SqFt | \$261 | \$175 | +49.1% | \$235 | \$167 | +40.3% | |
| Sold Price / Orig LP | 116.0% | 100.0% | +16.0% | 112.0% | 100.0% | +12.0% | |
| Days on Market | 4 | 4 | | 4 | 10 | -60.0% | |







MLS Area BA

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Residential Statistics

| * | Independence Ti | tle |
|---|-----------------|-----|

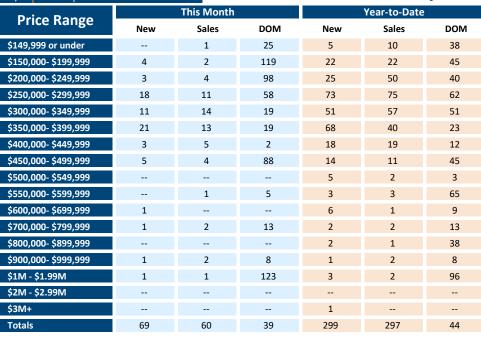
May 2021

| Lietinge | | This Month | | Y | 'ear-to-Date | |
|---------------------|--------------|--------------|---------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 60 | 37 | +62.2% | 297 | 183 | +62.3% |
| Condo/TH Sales | | | | | | |
| Total Sales | 60 | 37 | +62.2% | 297 | 183 | +62.3% |
| New Homes Only | 7 | 9 | -22.2% | 61 | 48 | +27.1% |
| Resale Only | 53 | 28 | +89.3% | 236 | 135 | +74.8% |
| Sales Volume | \$22,872,675 | \$10,392,471 | +120.1% | \$93,650,945 | \$49,003,554 | +91.1% |
| New Listings | 69 | 85 | -18.8% | 299 | 325 | -8.0% |
| Pending | 46 | 60 | -23.3% | 99 | 219 | -54.8% |
| Withdrawn | 3 | 13 | -76.9% | 19 | 41 | -53.7% |
| Expired | | 4 | | 8 | 39 | -79.5% |
| Months of Inventory | 0.6 | 3.6 | -83.6% | N/A | N/A | |

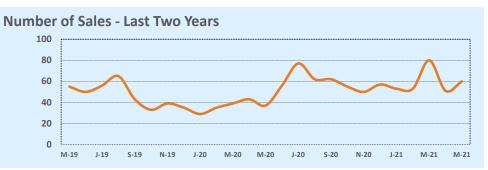
| Average | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$374,867 | \$284,076 | +32.0% | \$313,801 | \$272,462 | +15.2% | |
| List Price/SqFt | \$185 | \$141 | +31.5% | \$167 | \$144 | +15.6% | |
| Sold Price | \$381,211 | \$280,878 | +35.7% | \$315,323 | \$267,779 | +17.8% | |
| Sold Price/SqFt | \$189 | \$139 | +36.2% | \$168 | \$142 | +18.5% | |
| Sold Price / Orig LP | 103.3% | 97.2% | +6.3% | 101.1% | 96.6% | +4.6% | |
| Days on Market | 39 | 52 | -25.0% | 44 | 58 | -24.7% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$319,950 | \$259,000 | +23.5% | \$289,000 | \$259,000 | +11.6% | |
| List Price/SqFt | \$179 | \$138 | +29.4% | \$164 | \$145 | +12.7% | |
| Sold Price | \$340,000 | \$259,900 | +30.8% | \$291,000 | \$255,000 | +14.1% | |
| Sold Price/SqFt | \$186 | \$139 | +34.0% | \$164 | \$141 | +15.8% | |
| Sold Price / Orig LP | 102.5% | 98.0% | +4.6% | 101.0% | 98.0% | +3.1% | |
| Days on Market | 8 | 18 | -58.3% | 13 | 30 | -56.7% | |

| 5.0 | [| | | | | | | | | |
|-----|---|----------|---|-------|-------|----|---|----|----|------|
| 4.0 | | | | | | | | | | |
| 3.0 | | <u> </u> | _ | + | | | | | | |
| 2.0 | | HH | | + | | | | | | |
| 1.0 | | HH | - | + | - | HH | | HH | H- | |
| 0.0 | | | | , | , | | , | | | |







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Residential Statistics

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| | | | |

May 2021

| Lietings | | This Month | | Y | ear-to-Date | |
|---------------------|-------------|------------|---------|--------------|--------------|---------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 13 | 2 | +550.0% | 61 | 24 | +154.2% |
| Condo/TH Sales | | | | | | |
| Total Sales | 13 | 2 | +550.0% | 61 | 24 | +154.2% |
| New Homes Only | 2 | | | 6 | 6 | |
| Resale Only | 11 | 2 | +450.0% | 55 | 18 | +205.6% |
| Sales Volume | \$6,440,551 | \$605,000 | +964.6% | \$33,656,331 | \$10,883,631 | +209.2% |
| New Listings | 21 | 14 | +50.0% | 80 | 46 | +73.9% |
| Pending | 11 | 3 | +266.7% | 28 | 25 | +12.0% |
| Withdrawn | | 3 | | 6 | 14 | -57.1% |
| Expired | | 2 | | 1 | 3 | -66.7% |
| Months of Inventory | 1.7 | 18.0 | -90.6% | N/A | N/A | |

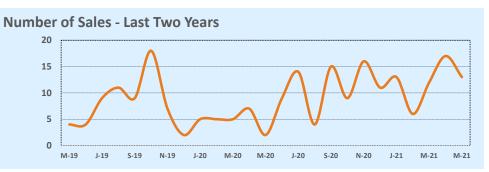
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | / | 10.0 | 30.070 | 14//1 | 14// | | |
|---|-----------|------------|--------|--------------|----------------|--------|--|
| | | | | | | | |
| Avorago | | This Month | | Year-to-Date | | | |
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$465,003 | \$317,000 | +46.7% | \$558,727 | \$482,582 | +15.8% | |
| List Price/SqFt | \$237 | \$212 | +12.1% | \$276 | \$219 | +26.3% | |
| Sold Price | \$495,427 | \$302,500 | +63.8% | \$551,743 | \$453,485 | +21.7% | |
| Sold Price/SqFt | \$251 | \$201 | +25.0% | \$273 | \$205 92.8% | +33.1% | |
| Sold Price / Orig LP | 103.5% | 94.5% | +9.6% | 97.3% | | | |
| Days on Market | 77 | 43 | +82.1% | 54 | 95 | -42.8% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$479,000 | \$317,000 | +51.1% | \$485,000 | \$348,450 | +39.2% | |
| List Price/SqFt | \$206 | \$212 | -2.6% | \$232 | \$170 | +36.6% | |
| Sold Price | \$460,000 | \$302,500 | +52.1% | \$475,000 | \$344,500 | +37.9% | |
| Sold Price/SqFt | \$198 | \$201 | -1.5% | \$226 | \$168 | +34.4% | |
| Sold Price / Orig LP | 100.0% | 94.5% | +5.8% | 99.0% | 92.0% | +7.6% | |
| Days on Market | 8 | 43 | -81.2% | 27 | 79 | -65.6% | |

| Months | of In | vent | ory - | Last 1 | wo Y | 'ears | | | | | | | |
|--------|-------|------|-------|--------|------|-------|------|------|------|------|------|------|------|
| 20.0 | [| | | | | | | | | | | | |
| 15.0 | | • | | | | | ╂ | | | | | | |
| 10.0 | | - | | | | | ╂ | | • | | | | |
| 5.0 | | | | П | | | | П | | | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| паоропа | | | | | | , |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | | This Month | | | Year-to-Date | |
| Price Kange | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | | | | 1 | 2 | 32 |
| \$150,000- \$199,999 | | 1 | 525 | 5 | 3 | 241 |
| \$200,000- \$249,999 | | 1 | 16 | 5 | 2 | 61 |
| \$250,000- \$299,999 | 2 | 1 | 51 | 12 | 4 | 25 |
| \$300,000- \$349,999 | 3 | 2 | 131 | 9 | 9 | 50 |
| \$350,000- \$399,999 | 1 | 1 | 36 | 8 | 4 | 52 |
| \$400,000- \$449,999 | 2 | | | 2 | 4 | 40 |
| \$450,000- \$499,999 | | 2 | 48 | 4 | 8 | 57 |
| \$500,000- \$549,999 | 2 | | | 3 | 3 | 97 |
| \$550,000- \$599,999 | 2 | 1 | | 4 | 2 | 29 |
| \$600,000- \$699,999 | 1 | 2 | 6 | 4 | 4 | 8 |
| \$700,000- \$799,999 | 2 | | | 4 | 3 | 21 |
| \$800,000- \$899,999 | 2 | 1 | 8 | 7 | 3 | 51 |
| \$900,000- \$999,999 | 1 | | | 3 | 3 | 33 |
| \$1M - \$1.99M | 3 | 1 | 2 | 8 | 7 | 47 |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | 1 | | |
| Totals | 21 | 13 | 77 | 80 | 61 | 54 |
| <u></u> | | | | | | |





MLS Area BT

Residential Statistics

| * | Independence Ti | tle |
|---|-----------------|-----|

May 2021

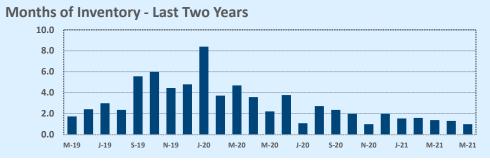
| Listings | | This Month | | Year-to-Date | | | |
|---------------------|-------------|-------------|---------|--------------|--------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 21 | 18 | +16.7% | 70 | 55 | +27.3% | |
| Condo/TH Sales | 2 | | | 3 | 1 | +200.0% | |
| Total Sales | 23 | 18 | +27.8% | 73 | 56 | +30.4% | |
| New Homes Only | 2 | 3 | -33.3% | 4 | 10 | -60.0% | |
| Resale Only | 21 | 15 | +40.0% | 69 | 46 | +50.0% | |
| Sales Volume | \$6,184,644 | \$3,902,300 | +58.5% | \$19,400,826 | \$15,853,570 | +22.4% | |
| New Listings | 37 | 18 | +105.6% | 125 | 84 | +48.8% | |
| Pending | 27 | 18 | +50.0% | 42 | 64 | -34.4% | |
| Withdrawn | 5 | 2 | +150.0% | 21 | 8 | +162.5% | |
| Expired | | 1 | | 1 | 6 | -83.3% | |
| Months of Inventory | 1.0 | 2.2 | -55.0% | N/A | N/A | | |

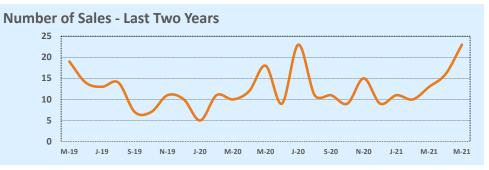
| Price Range | | This Month | | | Year-to-Date | • |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | | 2 | 8 | 15 | 12 | 22 |
| \$150,000- \$199,999 | 3 | 5 | 31 | 14 | 14 | 18 |
| \$200,000- \$249,999 | 10 | 4 | 9 | 33 | 14 | 12 |
| \$250,000- \$299,999 | 8 | 6 | 11 | 17 | 10 | 11 |
| \$300,000- \$349,999 | 7 | 1 | 3 | 16 | 4 | 32 |
| \$350,000- \$399,999 | | 2 | 4 | 7 | 6 | 36 |
| \$400,000- \$449,999 | 1 | 1 | 41 | 7 | 5 | 49 |
| \$450,000- \$499,999 | 1 | 1 | 25 | 4 | 6 | 64 |
| \$500,000- \$549,999 | 2 | | | 3 | | |
| \$550,000- \$599,999 | 1 | | | 1 | 1 | 64 |
| \$600,000- \$699,999 | | 1 | 34 | 1 | 1 | 34 |
| \$700,000- \$799,999 | 4 | | | 5 | | |
| \$800,000- \$899,999 | | | | 1 | | |
| \$900,000- \$999,999 | | | | | | |
| \$1M - \$1.99M | | | | 1 | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 37 | 23 | 17 | 125 | 73 | 26 |

| Average | This Month | | | Year-to-Date | | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$262,730 | \$220,359 | +19.2% | \$264,016 | \$292,804 | -9.8% | |
| List Price/SqFt | \$139 | \$119 | +16.5% | \$134 | \$133 | +0.3% | |
| Sold Price | \$268,898 | \$216,794 | +24.0% | \$265,765 | \$283,099 | -6.1% | |
| Sold Price/SqFt | \$142 | \$117 | +21.4% | \$135 | \$129 | +3.9% | |
| Sold Price / Orig LP | 102.3% | 96.2% | +6.3% | 99.9% | 94.7% | +5.5% | |
| Days on Market | 17 | 44 | -62.6% | 26 | 71 | -63.9% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| ivieuian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$239,900 | \$177,450 | +35.2% | \$232,000 | \$239,498 | -3.1% | |
| List Price/SqFt | \$135 | \$112 | +20.5% | \$131 | \$124 | +5.1% | |
| Sold Price | \$254,150 | \$171,250 | +48.4% | \$230,000 | \$235,500 | -2.3% | |
| Sold Price/SqFt | \$142 | \$110 | +29.5% | \$134 | \$124 | +8.2% | |
| Sold Price / Orig LP | 100.0% | 97.0% | +3.1% | 100.0% | 97.0% | +3.1% | |
| Days on Market | 10 | 39 | -74.0% | 12 | 58 | -79.1% | |







MLS Area BU

Residential Statistics

| * Independence | Title |
|----------------|-------|
|----------------|-------|

May 2021

Year-to-Date

| Lietings | | This Month | | Y | 'ear-to-Date | |
|---------------------|--------------|--------------|---------|---------------|--------------|---------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 51 | 33 | +54.5% | 241 | 157 | +53.5% |
| Condo/TH Sales | 5 | | | 8 | 2 | +300.0% |
| Total Sales | 56 | 33 | +69.7% | 249 | 159 | +56.6% |
| New Homes Only | | 5 | | 22 | 29 | -24.1% |
| Resale Only | 56 | 28 | +100.0% | 227 | 130 | +74.6% |
| Sales Volume | \$30,823,646 | \$13,289,550 | +131.9% | \$111,007,744 | \$53,531,230 | +107.4% |
| New Listings | 57 | 57 | | 271 | 275 | -1.5% |
| Pending | 39 | 66 | -40.9% | 70 | 193 | -63.7% |
| Withdrawn | 12 | 12 | | 32 | 33 | -3.0% |
| Expired | | 7 | | 1 | 33 | -97.0% |
| Months of Inventory | 1.0 | 5.9 | -82.5% | N/A | N/A | |

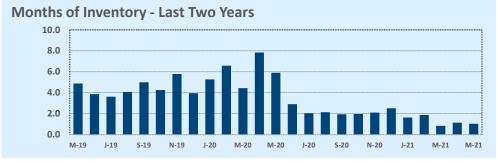
| Price Range | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | 2 | 2 | 20 | 11 | 14 | 28 |
| \$150,000- \$199,999 | 8 | 4 | 7 | 20 | 16 | 50 |
| \$200,000- \$249,999 | 3 | 5 | 30 | 33 | 58 | 35 |
| \$250,000- \$299,999 | 8 | 5 | 30 | 28 | 34 | 40 |
| \$300,000- \$349,999 | 8 | 7 | 34 | 20 | 16 | 33 |
| \$350,000- \$399,999 | 3 | 4 | 9 | 26 | 21 | 62 |
| \$400,000- \$449,999 | 4 | 2 | 5 | 16 | 12 | 48 |
| \$450,000- \$499,999 | 3 | 3 | 13 | 19 | 12 | 38 |
| \$500,000- \$549,999 | 2 | | | 6 | 7 | 53 |
| \$550,000- \$599,999 | 2 | 3 | 13 | 19 | 10 | 29 |
| \$600,000- \$699,999 | 3 | 7 | 9 | 22 | 15 | 30 |
| \$700,000- \$799,999 | 2 | 3 | 18 | 11 | 11 | 52 |
| \$800,000- \$899,999 | 4 | 2 | 20 | 9 | 3 | 99 |
| \$900,000- \$999,999 | | 2 | 24 | 7 | 3 | 97 |
| \$1M - \$1.99M | 5 | 7 | 35 | 19 | 13 | 79 |
| \$2M - \$2.99M | | | | 4 | 4 | 44 |
| \$3M+ | | | | 1 | | |
| Totals | 57 | 56 | 21 | 271 | 249 | 44 |

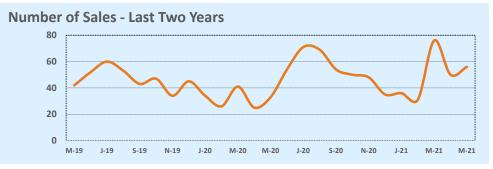
This Month

| Average | | This Month | Year-to-Date | | | |
|----------------------|-----------|------------|--------------|-----------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$538,719 | \$418,527 | +28.7% | \$445,897 | \$348,066 | +28.1% |
| List Price/SqFt | \$250 | \$211 | +18.9% | \$213 | \$172 | +24.0% |
| Sold Price | \$550,422 | \$402,714 | +36.7% | \$445,814 | \$336,674 | +32.4% |
| Sold Price/SqFt | \$258 | \$203 | +26.9% | \$213 | \$166 | +28.1% |
| Sold Price / Orig LP | 102.6% | 94.1% | +9.0% | 99.7% | 94.4% | +5.5% |
| Days on Market | 21 | 91 | -76.8% | 44 | 82 | -46.2% |

| Madian | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$399,000 | \$310,000 | +28.7% | \$299,990 | \$270,000 | +11.1% |
| List Price/SqFt | \$190 | \$173 | +10.2% | \$171 | \$151 | +13.1% |
| Sold Price | \$405,000 | \$306,000 | +32.4% | \$315,000 | \$266,899 | +18.0% |
| Sold Price/SqFt | \$197 | \$169 | +16.8% | \$170 | \$151 | +12.8% |
| Sold Price / Orig LP | 100.5% | 96.0% | +4.7% | 100.0% | 96.0% | +4.2% |
| Days on Market | 8 | 48 | -83.3% | 15 | 54 | -72.2% |







MLS Area BW

Residential Statistics

| * | Independence Title | |
|---|--------------------|--|

Price Range

May 2021

Year-to-Date

| Lietinge | | This Month | | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|--------------|--------------|--------|--|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| Single Family Sales | 25 | 35 | -28.6% | 121 | 112 | +8.0% | | |
| Condo/TH Sales | | | | | | | | |
| Total Sales | 25 | 35 | -28.6% | 121 | 112 | +8.0% | | |
| New Homes Only | 5 | 10 | -50.0% | 38 | 23 | +65.2% | | |
| Resale Only | 20 | 25 | -20.0% | 83 | 89 | -6.7% | | |
| Sales Volume | \$12,381,122 | \$10,708,353 | +15.6% | \$50,562,552 | \$35,365,510 | +43.0% | | |
| New Listings | 37 | 27 | +37.0% | 150 | 138 | +8.7% | | |
| Pending | 28 | 41 | -31.7% | 50 | 132 | -62.1% | | |
| Withdrawn | 2 | 1 | +100.0% | 8 | 17 | -52.9% | | |
| Expired | | 1 | | 3 | 9 | -66.7% | | |
| Months of Inventory | 0.7 | 2.3 | -71.0% | N/A | N/A | | | |

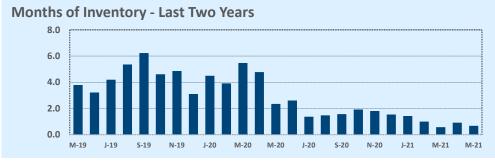
| Price Range | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | | | | 3 | 2 | 4 |
| \$150,000- \$199,999 | | 1 | 25 | 4 | 6 | 17 |
| \$200,000- \$249,999 | | 1 | 137 | 15 | 9 | 39 |
| \$250,000- \$299,999 | 4 | 1 | 5 | 20 | 17 | 37 |
| \$300,000- \$349,999 | 4 | 4 | 29 | 14 | 11 | 24 |
| \$350,000- \$399,999 | 4 | 4 | 34 | 16 | 15 | 24 |
| \$400,000- \$449,999 | 3 | 2 | 3 | 9 | 14 | 38 |
| \$450,000- \$499,999 | 5 | 1 | | 16 | 10 | 44 |
| \$500,000- \$549,999 | 2 | 1 | 17 | 13 | 10 | 65 |
| \$550,000- \$599,999 | 5 | 3 | 4 | 11 | 12 | 59 |
| \$600,000- \$699,999 | 4 | 4 | 12 | 13 | 10 | 64 |
| \$700,000- \$799,999 | 3 | 2 | 7 | 7 | 4 | 45 |
| \$800,000- \$899,999 | 2 | | | 3 | | |
| \$900,000- \$999,999 | 1 | | | 3 | | |
| \$1M - \$1.99M | | 1 | 5 | 2 | 1 | 5 |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | 1 | | |
| Totals | 37 | 25 | 21 | 150 | 121 | 40 |
| | | | | | | |

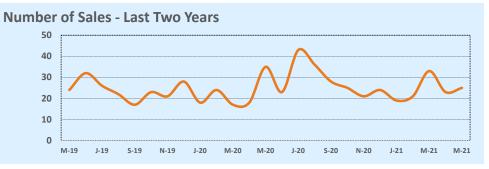
This Month

| Аманада | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$475,641 | \$314,390 | +51.3% | \$415,021 | \$325,000 | +27.7% |
| List Price/SqFt | \$193 | \$144 | +33.4% | \$183 | \$148 | +23.7% |
| Sold Price | \$495,245 | \$305,953 | +61.9% | \$417,872 | \$315,763 | +32.3% |
| Sold Price/SqFt | \$200 | \$141 | +42.2% | \$184 | \$143 | +28.5% |
| Sold Price / Orig LP | 103.9% | 95.3% | +9.0% | 100.7% | 95.6% | +5.4% |
| Days on Market | 21 | 101 | -79.4% | 40 | 89 | -54.9% |

| Madian | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$446,295 | \$339,000 | +31.7% | \$399,900 | \$330,840 | +20.9% |
| List Price/SqFt | \$189 | \$142 | +33.6% | \$179 | \$143 | +25.4% |
| Sold Price | \$446,295 | \$310,000 | +44.0% | \$405,000 | \$304,000 | +33.2% |
| Sold Price/SqFt | \$192 | \$140 | +37.5% | \$180 | \$141 | +28.1% |
| Sold Price / Orig LP | 102.0% | 100.0% | +2.0% | 100.0% | 97.5% | +2.6% |
| Days on Market | 9 | 43 | -79.1% | 9 | 46 | -80.4% |







MLS Area CC

Residential Statistics

| * | Independence Ti | tle |
|---|-----------------|-----|

May 2021

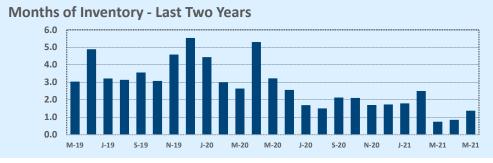
| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|--------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 19 | 22 | -13.6% | 118 | 101 | +16.8% |
| Condo/TH Sales | | | | | | |
| Total Sales | 19 | 22 | -13.6% | 118 | 101 | +16.8% |
| New Homes Only | 1 | | | 10 | 6 | +66.7% |
| Resale Only | 18 | 22 | -18.2% | 108 | 95 | +13.7% |
| Sales Volume | \$6,119,750 | \$5,509,300 | +11.1% | \$35,227,629 | \$24,282,224 | +45.1% |
| New Listings | 26 | 35 | -25.7% | 123 | 146 | -15.8% |
| Pending | 20 | 29 | -31.0% | 30 | 114 | -73.7% |
| Withdrawn | 1 | 3 | -66.7% | 15 | 20 | -25.0% |
| Expired | 1 | 1 | | 8 | 12 | -33.3% |
| Months of Inventory | 1.4 | 3.2 | -57.6% | N/A | N/A | |

| Drice Denge | | This Month | | fedi-10-Date | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | 2 | 2 | 173 | 9 | 8 | 86 | |
| \$150,000- \$199,999 | 4 | 3 | 4 | 20 | 16 | 23 | |
| \$200,000- \$249,999 | 3 | 5 | 5 | 31 | 37 | 20 | |
| \$250,000- \$299,999 | 2 | 1 | 3 | 18 | 20 | 60 | |
| \$300,000- \$349,999 | 5 | 2 | 10 | 10 | 10 | 52 | |
| \$350,000- \$399,999 | 2 | | | 9 | 9 | 80 | |
| \$400,000- \$449,999 | 1 | 3 | 36 | 6 | 6 | 36 | |
| \$450,000- \$499,999 | 3 | | | 5 | 2 | 125 | |
| \$500,000- \$549,999 | | 1 | 17 | 2 | 3 | 66 | |
| \$550,000- \$599,999 | 1 | | | 5 | 2 | 3 | |
| \$600,000- \$699,999 | | | | 2 | | | |
| \$700,000- \$799,999 | 1 | 2 | 275 | 2 | 3 | 185 | |
| \$800,000- \$899,999 | | | | | | | |
| \$900,000- \$999,999 | | | | | 1 | 157 | |
| \$1M - \$1.99M | 2 | | | 4 | 1 | 66 | |
| \$2M - \$2.99M | | | | | | | |
| \$3M+ | | | | | | | |
| Totals | 26 | 19 | 57 | 123 | 118 | 48 | |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$323,195 | \$260,434 | +24.1% | \$301,036 | \$247,317 | +21.7% |
| List Price/SqFt | \$184 | \$142 | +30.0% | \$171 | \$139 | +22.7% |
| Sold Price | \$322,092 | \$250,423 | +28.6% | \$298,539 | \$240,418 | +24.2% |
| Sold Price/SqFt | \$184 | \$136 | +35.2% | \$169 | \$135 | +25.4% |
| Sold Price / Orig LP | 99.2% | 93.6% | +5.9% | 97.9% | 94.0% | +4.2% |
| Days on Market | 57 | 63 | -9.7% | 48 | 64 | -24.8% |

| Modion | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | |
| List Price | \$235,000 | \$198,950 | +18.1% | \$249,777 | \$219,000 | +14.1% |
| List Price/SqFt | \$161 | \$147 | +10.0% | \$153 | \$133 | +14.4% |
| Sold Price | \$239,900 | \$189,000 | +26.9% | \$247,546 | \$214,000 | +15.7% |
| Sold Price/SqFt | \$170 | \$144 | +18.5% | \$156 | \$132 | +18.2% |
| Sold Price / Orig LP | 98.0% | 95.0% | +3.2% | 98.0% | 96.0% | +2.1% |
| Days on Market | 8 | 31 | -73.8% | 12 | 33 | -63.6% |







MLS Area CLN

Residential Statistics

| Independence Title | |
|--------------------|--|
|--------------------|--|

Price Range

May 2021

Year-to-Date

| Lietinge | | This Month | | Y | 'ear-to-Date | |
|---------------------|---------------|--------------|--------|---------------|---------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 272 | 192 | +41.7% | 1,032 | 1,005 | +2.7% |
| Condo/TH Sales | 1 | 5 | -80.0% | 19 | 12 | +58.3% |
| Total Sales | 273 | 197 | +38.6% | 1,051 | 1,017 | +3.3% |
| New Homes Only | 13 | 30 | -56.7% | 69 | 145 | -52.4% |
| Resale Only | 260 | 167 | +55.7% | 982 | 872 | +12.6% |
| Sales Volume | \$135,636,338 | \$68,713,187 | +97.4% | \$491,648,379 | \$337,852,272 | +45.5% |
| New Listings | 295 | 269 | +9.7% | 1,276 | 1,228 | +3.9% |
| Pending | 213 | 307 | -30.6% | 307 | 1,182 | -74.0% |
| Withdrawn | 15 | 18 | -16.7% | 44 | 49 | -10.2% |
| Expired | 1 | | | 2 | 15 | -86.7% |
| Months of Inventory | 0.5 | 2.1 | -78.2% | N/A | N/A | |

| Price Kange | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-------|-------|-----|
| \$149,999 or under | | | | 2 | 1 | 4 |
| \$150,000- \$199,999 | 1 | | | 4 | 2 | 6 |
| \$200,000- \$249,999 | 1 | | | 17 | 12 | 20 |
| \$250,000- \$299,999 | 18 | 10 | 24 | 122 | 88 | 17 |
| \$300,000- \$349,999 | 37 | 29 | 19 | 209 | 150 | 16 |
| \$350,000- \$399,999 | 77 | 44 | 4 | 272 | 182 | 7 |
| \$400,000- \$449,999 | 39 | 55 | 6 | 155 | 180 | 11 |
| \$450,000- \$499,999 | 37 | 37 | 6 | 150 | 114 | 21 |
| \$500,000- \$549,999 | 17 | 26 | 9 | 66 | 89 | 9 |
| \$550,000- \$599,999 | 13 | 14 | 11 | 77 | 62 | 10 |
| \$600,000- \$699,999 | 24 | 24 | 8 | 88 | 71 | 9 |
| \$700,000- \$799,999 | 13 | 17 | 7 | 51 | 48 | 9 |
| \$800,000- \$899,999 | 4 | 7 | 6 | 13 | 20 | 10 |
| \$900,000- \$999,999 | 3 | 3 | 3 | 15 | 11 | 20 |
| \$1M - \$1.99M | 10 | 7 | 27 | 31 | 20 | 12 |
| \$2M - \$2.99M | | | | 3 | | |
| \$3M+ | 1 | | | 1 | 1 | 616 |
| Totals | 295 | 273 | 9 | 1,276 | 1,051 | 13 |

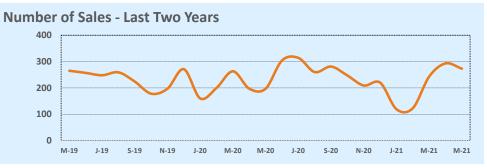
This Month

| Амакада | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$451,800 | \$352,401 | +28.2% | \$424,836 | \$335,568 | +26.6% | |
| List Price/SqFt | \$193 | \$151 | +28.0% | \$184 | \$150 | +23.1% | |
| Sold Price | \$496,836 | \$348,798 | +42.4% | \$467,791 | \$332,205 | +40.8% | |
| Sold Price/SqFt | \$212 | \$150 | +42.0% | \$203 | \$148 | +37.0% | |
| Sold Price / Orig LP | 111.0% | 98.4% | +12.9% | 112.0% | 98.2% | +14.1% | |
| Days on Market | 9 | 48 | -80.9% | 13 | 62 | -79.1% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| ivieuian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$400,000 | \$301,245 | +32.8% | \$375,000 | \$291,380 | +28.7% | |
| List Price/SqFt | \$193 | \$150 | +28.4% | \$181 | \$148 | +22.5% | |
| Sold Price | \$445,000 | \$300,000 | +48.3% | \$420,000 | \$288,735 | +45.5% | |
| Sold Price/SqFt | \$214 | \$148 | +44.8% | \$199 | \$147 | +35.7% | |
| Sold Price / Orig LP | 110.0% | 99.0% | +11.1% | 110.0% | 99.0% | +11.1% | |
| Days on Market | 5 | 17 | -70.6% | 4 | 25 | -84.0% | |







MLS Area CLS

Residential Statistics

| * Independence | Title |
|----------------|-------|
|----------------|-------|

May 2021

| Lietings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|---------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 97 | 72 | +34.7% | 351 | 314 | +11.8% | |
| Condo/TH Sales | 12 | 6 | +100.0% | 46 | 42 | +9.5% | |
| Total Sales | 109 | 78 | +39.7% | 397 | 356 | +11.5% | |
| New Homes Only | 1 | 1 | | 12 | 5 | +140.0% | |
| Resale Only | 108 | 77 | +40.3% | 385 | 351 | +9.7% | |
| Sales Volume | \$60,136,342 | \$28,586,278 | +110.4% | \$210,969,909 | \$134,311,565 | +57.1% | |
| New Listings | 149 | 129 | +15.5% | 574 | 499 | +15.0% | |
| Pending | 98 | 113 | -13.3% | 106 | 416 | -74.5% | |
| Withdrawn | 6 | 8 | -25.0% | 12 | 19 | -36.8% | |
| Expired | 2 | 1 | +100.0% | 2 | 4 | -50.0% | |
| Months of Inventory | 0.6 | 1.4 | -60.6% | N/A | N/A | | |

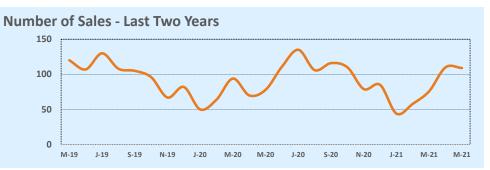
| Average | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$485,735 | \$368,855 | +31.7% | \$464,785 | \$376,873 | +23.3% | |
| List Price/SqFt | \$220 | \$170 | +29.4% | \$202 | \$166 | +21.7% | |
| Sold Price | \$551,710 | \$366,491 | +50.5% | \$531,410 | \$377,280 | +40.9% | |
| Sold Price/SqFt | \$249 | \$169 | +47.2% | \$230 | \$166 | +38.6% | |
| Sold Price / Orig LP | 113.1% | 98.7% | +14.6% | 114.7% | 99.6% | +15.1% | |
| Days on Market | 6 | 21 | -71.0% | 9 | 24 | -64.6% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$450,000 | \$337,500 | +33.3% | \$449,000 | \$350,000 | +28.3% | |
| List Price/SqFt | \$214 | \$168 | +27.2% | \$200 | \$165 | +20.8% | |
| Sold Price | \$525,000 | \$337,592 | +55.5% | \$510,000 | \$351,500 | +45.1% | |
| Sold Price/SqFt | \$246 | \$167 | +47.2% | \$232 | \$166 | +40.1% | |
| Sold Price / Orig LP | 115.0% | 100.0% | +15.0% | 115.0% | 100.0% | +15.0% | |
| Days on Market | 5 | 9 | -41.2% | 4 | 5 | -20.0% | |

| Months | of In | vent | ory - I | _ast 1 | īwo Y | ears | | | | | | | |
|--------|-------|------|--------------|------------------------|-------|------|------------------------|------|------|------|------|------|------|
| 1.5 | [| | | | | | | | | | | | |
| 1.0 | | Н | П | 1 | | | H_{Γ} | I_ | | | | | |
| 0.5 | | + | \mathbb{H} | $\mathbb{H}\mathbb{H}$ | ++ | | $\mathbb{H}\mathbb{H}$ | + | | | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| Price Range | | This Month | | | Year-to-Date | 1 | | | | |
|----------------------|-----|------------|-----|-----|--------------|-----|--|--|--|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | | | | |
| \$149,999 or under | | | | 1 | | | | | | |
| \$150,000- \$199,999 | | | | 1 | 2 | 5 | | | | |
| \$200,000- \$249,999 | | 1 | 9 | 6 | 2 | 6 | | | | |
| \$250,000- \$299,999 | 2 | 2 | 3 | 16 | 10 | 4 | | | | |
| \$300,000- \$349,999 | 6 | 4 | 6 | 46 | 21 | 4 | | | | |
| \$350,000- \$399,999 | 26 | 9 | 5 | 84 | 37 | 12 | | | | |
| \$400,000- \$449,999 | 21 | 16 | 7 | 88 | 59 | 17 | | | | |
| \$450,000- \$499,999 | 26 | 14 | 5 | 94 | 56 | 13 | | | | |
| \$500,000- \$549,999 | 13 | 15 | 7 | 47 | 49 | 6 | | | | |
| \$550,000- \$599,999 | 12 | 14 | 8 | 59 | 45 | 5 | | | | |
| \$600,000- \$699,999 | 22 | 12 | 5 | 80 | 58 | 4 | | | | |
| \$700,000- \$799,999 | 6 | 12 | 7 | 29 | 30 | 5 | | | | |
| \$800,000- \$899,999 | 6 | 6 | 5 | 10 | 15 | 4 | | | | |
| \$900,000- \$999,999 | 5 | 3 | 5 | 7 | 11 | 7 | | | | |
| \$1M - \$1.99M | 4 | 1 | 4 | 6 | 2 | 4 | | | | |
| \$2M - \$2.99M | | | | | | | | | | |
| \$3M+ | | | | | | | | | | |
| Totals | 149 | 109 | 6 | 574 | 397 | 9 | | | | |





MLS Area CM

May 2021

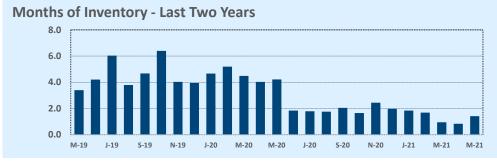
| Lietinge | | This Month | | Y | ear-to-Date | |
|---------------------|--------------|--------------|---------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 27 | 31 | -12.9% | 173 | 146 | +18.5% |
| Condo/TH Sales | 2 | 1 | +100.0% | 4 | 3 | +33.3% |
| Total Sales | 29 | 32 | -9.4% | 177 | 149 | +18.8% |
| New Homes Only | | 4 | | 23 | 24 | -4.2% |
| Resale Only | 29 | 28 | +3.6% | 154 | 125 | +23.2% |
| Sales Volume | \$15,444,917 | \$12,372,150 | +24.8% | \$91,974,096 | \$57,693,164 | +59.4% |
| New Listings | 48 | 56 | -14.3% | 202 | 256 | -21.1% |
| Pending | 31 | 52 | -40.4% | 53 | 190 | -72.1% |
| Withdrawn | 8 | 4 | +100.0% | 20 | 29 | -31.0% |
| Expired | 1 | 5 | -80.0% | 8 | 28 | -71.4% |
| Months of Inventory | 1.4 | 4.2 | -66.5% | N/A | N/A | |

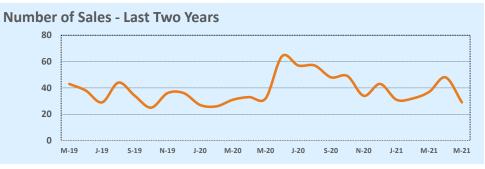
| Price Range | | This Month | | Year-to-Date | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | | | | 5 | 2 | 48 | |
| \$150,000- \$199,999 | | 1 | 39 | 6 | 5 | 54 | |
| \$200,000- \$249,999 | 5 | 5 | 9 | 19 | 22 | 20 | |
| \$250,000- \$299,999 | 4 | 2 | 5 | 20 | 24 | 34 | |
| \$300,000- \$349,999 | 5 | 1 | 17 | 31 | 15 | 33 | |
| \$350,000- \$399,999 | 10 | 3 | 6 | 20 | 12 | 14 | |
| \$400,000- \$449,999 | 7 | 2 | 8 | 14 | 13 | 31 | |
| \$450,000- \$499,999 | 3 | 2 | 28 | 12 | 11 | 52 | |
| \$500,000- \$549,999 | 1 | | | 8 | 14 | 40 | |
| \$550,000- \$599,999 | | 1 | 29 | 9 | 8 | 29 | |
| \$600,000- \$699,999 | 5 | 4 | 9 | 17 | 10 | 85 | |
| \$700,000- \$799,999 | 1 | 4 | 16 | 7 | 15 | 78 | |
| \$800,000- \$899,999 | 2 | 1 | 2 | 6 | 9 | 65 | |
| \$900,000- \$999,999 | 2 | 2 | 18 | 5 | 5 | 44 | |
| \$1M - \$1.99M | 3 | 1 | 11 | 20 | 11 | 117 | |
| \$2M - \$2.99M | | | | 3 | 1 | 210 | |
| \$3M+ | | | | | | | |
| Totals | 48 | 29 | 13 | 202 | 177 | 47 | |

| Average | | This Month | | Year-to-Date | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$527,483 | \$401,937 | +31.2% | \$524,559 | \$400,226 | +31.1% |
| List Price/SqFt | \$215 | \$172 | +24.9% | \$204 | \$175 | +16.7% |
| Sold Price | \$532,583 | \$386,630 | +37.8% | \$519,628 | \$387,202 | +34.2% |
| Sold Price/SqFt | \$218 | \$167 | +30.9% | \$202 | \$170 | +18.9% |
| Sold Price / Orig LP | 102.1% | 95.1% | +7.3% | 98.4% | 95.1% | +3.5% |
| Days on Market | 13 | 71 | -81.7% | 47 | 77 | -38.6% |

| Median | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$469,000 | \$369,500 | +26.9% | \$438,500 | \$335,000 | +30.9% | |
| List Price/SqFt | \$198 | \$171 | +15.4% | \$191 | \$173 | +10.7% | |
| Sold Price | \$465,000 | \$362,500 | +28.3% | \$430,000 | \$330,000 | +30.3% | |
| Sold Price/SqFt | \$195 | \$168 | +16.3% | \$188 | \$170 | +10.9% | |
| Sold Price / Orig LP | 100.0% | 96.0% | +4.2% | 100.0% | 97.0% | +3.1% | |
| Days on Market | 10 | 40 | -74.7% | 13 | 49 | -73.5% | |







MLS Area DT

Residential Statistics

| * | Independence Ti | tle |
|---|-----------------|-----|

New

Price Range

\$149,999 or under

May 2021

DOM

Year-to-Date

Sales

| Listings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|--------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | | | | 2 | | | |
| Condo/TH Sales | 57 | 21 | +171.4% | 266 | 100 | +166.0% | |
| Total Sales | 57 | 21 | +171.4% | 268 | 100 | +168.0% | |
| New Homes Only | 3 | 1 | +200.0% | 17 | 10 | +70.0% | |
| Resale Only | 54 | 20 | +170.0% | 251 | 90 | +178.9% | |
| Sales Volume | \$64,884,850 | \$18,018,000 | +260.1% | \$262,509,216 | \$79,677,850 | +229.5% | |
| New Listings | 55 | 55 | | 285 | 213 | +33.8% | |
| Pending | 29 | 21 | +38.1% | 41 | 97 | -57.7% | |
| Withdrawn | 12 | 5 | +140.0% | 64 | 35 | +82.9% | |
| Expired | 5 | 2 | +150.0% | 19 | 17 | +11.8% | |
| Months of Inventory | 1.0 | 6.6 | -84.5% | N/A | N/A | | |

| \$150,000- \$199,999 | 1 | | | 1 | | |
|----------------------|----|----|-----|-----|-----|-----|
| \$200,000- \$249,999 | 1 | 1 | 3 | 5 | 5 | 44 |
| \$250,000- \$299,999 | 1 | | | 1 | | |
| \$300,000- \$349,999 | | | | | 1 | 192 |
| \$350,000- \$399,999 | 1 | 2 | 54 | 10 | 18 | 55 |
| \$400,000- \$449,999 | 5 | 4 | 47 | 21 | 31 | 72 |
| \$450,000- \$499,999 | 9 | 3 | 12 | 32 | 26 | 33 |
| \$500,000- \$549,999 | 2 | 2 | 7 | 11 | 22 | 64 |
| \$550,000- \$599,999 | 7 | 6 | 17 | 27 | 14 | 43 |
| \$600,000- \$699,999 | 8 | 6 | 25 | 27 | 24 | 42 |
| \$700,000- \$799,999 | 1 | 6 | 29 | 19 | 17 | 31 |
| \$800,000- \$899,999 | 5 | 4 | 141 | 24 | 18 | 153 |
| \$900,000- \$999,999 | | 4 | 158 | 11 | 14 | 88 |
| \$1M - \$1.99M | 12 | 10 | 78 | 64 | 54 | 84 |
| \$2M - \$2.99M | 1 | 5 | 44 | 11 | 12 | 69 |
| \$3M+ | 1 | 4 | 166 | 21 | 12 | 132 |
| Totals | 55 | 57 | 64 | 285 | 268 | 71 |

This Month

Sales

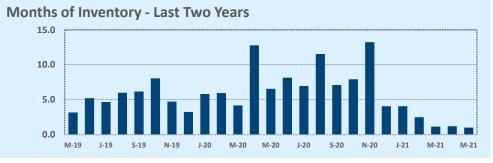
DOM

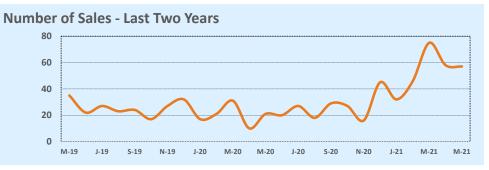
New

| Average | 1 | This Month | | Year-to-Date | | | |
|----------------------|-------------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$1,155,525 | \$887,062 | +30.3% | \$1,006,069 | \$828,737 | +21.4% | |
| List Price/SqFt | \$737 | \$680 | +8.3% | \$677 | \$660 | +2.6% | |
| Sold Price | \$1,138,331 | \$858,000 | +32.7% | \$979,512 | \$796,779 | +22.9% | |
| Sold Price/SqFt | \$732 | \$661 | +10.7% | \$664 | \$641 | +3.7% | |
| Sold Price / Orig LP | 99.1% | 95.1% | +4.2% | 97.0% | 95.7% | +1.4% | |
| Days on Market | 64 | 84 | -24.5% | 71 | 78 | -8.9% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| ivieulali | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$750,000 | \$615,000 | +22.0% | \$677,000 | \$617,000 | +9.7% | |
| List Price/SqFt | \$722 | \$674 | +7.1% | \$667 | \$652 | +2.2% | |
| Sold Price | \$761,000 | \$590,000 | +29.0% | \$657,500 | \$595,000 | +10.5% | |
| Sold Price/SqFt | \$751 | \$665 | +12.8% | \$659 | \$631 | +4.5% | |
| Sold Price / Orig LP | 99.0% | 96.0% | +3.1% | 98.0% | 97.0% | +1.0% | |
| Days on Market | 19 | 47 | -59.6% | 36 | 45 | -21.1% | |







MLS Area EL

Residential Statistics

| 🗱 Independence | Title |
|----------------|-------|
|----------------|-------|

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lietings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|-------------|---------|--------------|--------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 36 | 27 | +33.3% | 191 | 110 | +73.6% | |
| Condo/TH Sales | 1 | | | 3 | 1 | +200.0% | |
| Total Sales | 37 | 27 | +37.0% | 194 | 111 | +74.8% | |
| New Homes Only | 18 | 8 | +125.0% | 85 | 21 | +304.8% | |
| Resale Only | 19 | 19 | | 109 | 90 | +21.1% | |
| Sales Volume | \$10,808,025 | \$6,149,178 | +75.8% | \$53,508,467 | \$26,008,747 | +105.7% | |
| New Listings | 36 | 29 | +24.1% | 263 | 173 | +52.0% | |
| Pending | 22 | 38 | -42.1% | 139 | 139 | | |
| Withdrawn | 1 | 4 | -75.0% | 21 | 22 | -4.5% | |
| Expired | 3 | 2 | +50.0% | 7 | 11 | -36.4% | |
| Months of Inventory | 0.4 | 2.6 | -86.6% | N/A | N/A | | |

| \$149,999 or under | | 1 | 3 | 2 | 4 | 65 |
|----------------------|----|----|----|-----|-----|-----|
| \$150,000- \$199,999 | 2 | 1 | 26 | 12 | 18 | 36 |
| \$200,000- \$249,999 | 5 | 2 | 12 | 59 | 63 | 15 |
| \$250,000- \$299,999 | 13 | 25 | 17 | 138 | 73 | 31 |
| \$300,000- \$349,999 | 6 | 4 | 3 | 21 | 10 | 50 |
| \$350,000- \$399,999 | 2 | 3 | 8 | 8 | 7 | 11 |
| \$400,000- \$449,999 | | | | 2 | 8 | 29 |
| \$450,000- \$499,999 | 3 | | | 6 | 2 | 39 |
| \$500,000- \$549,999 | | | | 1 | 2 | 56 |
| \$550,000- \$599,999 | 2 | | | 4 | 2 | 4 |
| \$600,000- \$699,999 | | | | 2 | 3 | 15 |
| \$700,000- \$799,999 | 1 | | | 2 | 1 | 208 |
| \$800,000- \$899,999 | 1 | | | 2 | | |
| \$900,000- \$999,999 | | 1 | 4 | 3 | 1 | 4 |
| \$1M - \$1.99M | | | | | | |
| \$2M - \$2.99M | 1 | | | 1 | | |
| \$3M+ | | | | | | |
| Totals | 36 | 37 | 14 | 263 | 194 | 28 |

This Month

Sales

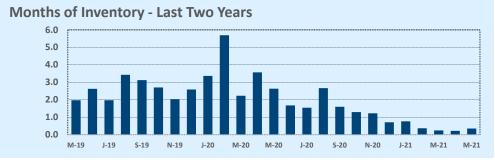
DOM

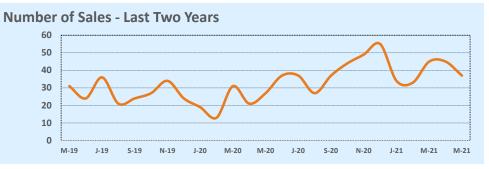
New

| Avorago | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$284,861 | \$231,133 | +23.2% | \$271,614 | \$240,612 | +12.9% | |
| List Price/SqFt | \$155 | \$131 | +18.9% | \$155 | \$140 | +11.1% | |
| Sold Price | \$292,109 | \$227,747 | +28.3% | \$275,817 | \$234,313 | +17.7% | |
| Sold Price/SqFt | \$160 | \$129 | +23.9% | \$157 | \$136 | +15.9% | |
| Sold Price / Orig LP | 103.7% | 97.6% | +6.2% | 102.0% | 96.4% | +5.9% | |
| Days on Market | 14 | 46 | -69.6% | 28 | 51 | -46.2% | |

| Median | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$265,000 | \$227,500 | +16.5% | \$255,000 | \$212,000 | +20.3% | |
| List Price/SqFt | \$152 | \$133 | +14.3% | \$146 | \$133 | +9.3% | |
| Sold Price | \$266,900 | \$223,000 | +19.7% | \$255,450 | \$215,000 | +18.8% | |
| Sold Price/SqFt | \$155 | \$131 | +18.7% | \$149 | \$132 | +12.8% | |
| Sold Price / Orig LP | 101.0% | 99.0% | +2.0% | 100.0% | 99.0% | +1.0% | |
| Days on Market | 5 | 32 | -84.4% | 9 | 27 | -66.7% | |







MLS Area FC

Residential Statistics

| 🙀 Independence Title | |
|----------------------|--|
|----------------------|--|

May 2021

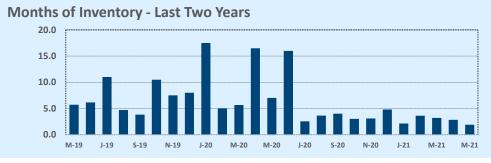
| Listings | This Month | | | Year-to-Date | | | |
|---------------------|-------------|-------------|--------|--------------|-------------|--------|--|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 9 | 5 | +80.0% | 33 | 22 | +50.0% | |
| Condo/TH Sales | | | | | | | |
| Total Sales | 9 | 5 | +80.0% | 33 | 22 | +50.0% | |
| New Homes Only | | | | | 1 | | |
| Resale Only | 9 | 5 | +80.0% | 33 | 21 | +57.1% | |
| Sales Volume | \$1,853,500 | \$1,019,000 | +81.9% | \$7,634,800 | \$5,080,700 | +50.3% | |
| New Listings | 9 | 10 | -10.0% | 43 | 40 | +7.5% | |
| Pending | 9 | 5 | +80.0% | 15 | 24 | -37.5% | |
| Withdrawn | 2 | 3 | -33.3% | 4 | 11 | -63.6% | |
| Expired | | 4 | | 4 | 9 | -55.6% | |
| Months of Inventory | 1.9 | 7.0 | -73.0% | N/A | N/A | | |

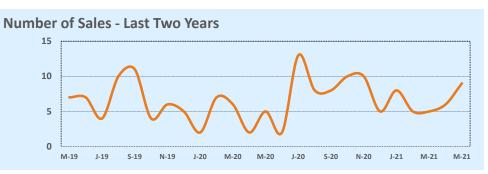
| Price Range | This Month | | | Year-to-Date | | | |
|----------------------|------------|-------|-----|--------------|-------|-----|--|
| | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | 3 | 2 | 356 | 8 | 5 | 184 | |
| \$150,000- \$199,999 | 1 | 1 | 51 | 8 | 9 | 87 | |
| \$200,000- \$249,999 | 1 | 5 | 102 | 8 | 9 | 83 | |
| \$250,000- \$299,999 | | | | 5 | 1 | 77 | |
| \$300,000- \$349,999 | | | | 1 | 4 | 90 | |
| \$350,000- \$399,999 | 1 | 1 | 10 | 5 | 3 | 166 | |
| \$400,000- \$449,999 | | | | | 2 | 143 | |
| \$450,000- \$499,999 | 1 | | | 2 | | | |
| \$500,000- \$549,999 | | | | | | | |
| \$550,000- \$599,999 | 2 | | | 2 | | | |
| \$600,000- \$699,999 | | | | | | | |
| \$700,000- \$799,999 | | | | | | | |
| \$800,000- \$899,999 | | | | 2 | | | |
| \$900,000- \$999,999 | | | | | | | |
| \$1M - \$1.99M | | | | 1 | | | |
| \$2M - \$2.99M | | | | 1 | | | |
| \$3M+ | | | | | | | |
| Totals | 9 | 9 | 143 | 43 | 33 | 111 | |
| | | | | | | | |

| Амакада | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$219,444 | \$209,640 | +4.7% | \$241,924 | \$247,418 | -2.2% |
| List Price/SqFt | \$119 | \$125 | -4.3% | \$132 | \$130 | +1.5% |
| Sold Price | \$205,944 | \$203,800 | +1.1% | \$231,358 | \$230,941 | +0.2% |
| Sold Price/SqFt | \$115 | \$121 | -5.7% | \$127 | \$123 | +2.6% |
| Sold Price / Orig LP | 89.0% | 97.6% | -8.8% | 91.0% | 89.8% | +1.4% |
| Days on Market | 143 | 113 | +25.7% | 111 | 131 | -15.0% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$217,500 | \$189,000 | +15.1% | \$224,000 | \$259,950 | -13.8% |
| List Price/SqFt | \$115 | \$118 | -2.6% | \$129 | \$128 | +0.7% |
| Sold Price | \$208,000 | \$189,000 | +10.1% | \$220,000 | \$247,500 | -11.1% |
| Sold Price/SqFt | \$108 | \$118 | -9.1% | \$120 | \$116 | +3.8% |
| Sold Price / Orig LP | 96.0% | 98.0% | -2.0% | 93.0% | 92.1% | +1.0% |
| Days on Market | 126 | 57 | +121.1% | 75 | 104 | -27.9% |







MLS Area GP

Residential Statistics

| راء جا | pendence Title | |
|----------|----------------|--|
| - 🐟 LING | nendence litie | |
| | | |

May 2021

DOM

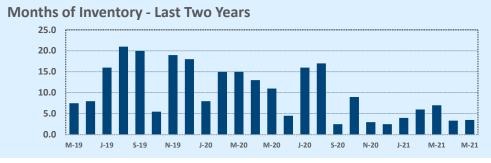
| Lietines | | This Month | | Year-to-Date | | | |
|---------------------|-------------|------------|---------|--------------|-------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 2 | | | 6 | 4 | +50.0% | |
| Condo/TH Sales | | | | | | | |
| Total Sales | 2 | | | 6 | 4 | +50.0% | |
| New Homes Only | | | | | 1 | | |
| Resale Only | 2 | | | 6 | 3 | +100.0% | |
| Sales Volume | \$1,517,500 | | | \$4,120,200 | \$2,079,000 | +98.2% | |
| New Listings | 3 | 1 | +200.0% | 17 | 9 | +88.9% | |
| Pending | 2 | 2 | | 4 | 5 | -20.0% | |
| Withdrawn | 1 | 1 | | 3 | 5 | -40.0% | |
| Expired | | | | | 7 | | |
| Months of Inventory | 3.5 | 11.0 | -68.2% | N/A | N/A | | |

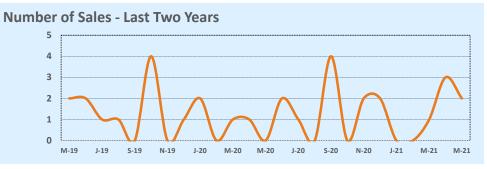
| Duine Dance | | This Month | | Year-to-Date | |
|----------------------|-----|------------|-----|--------------|-------|
| Price Range | New | Sales | DOM | New | Sales |
| \$149,999 or under | | | | | |
| \$150,000- \$199,999 | | | | | |
| \$200,000- \$249,999 | | | | | |
| \$250,000- \$299,999 | | | | | |
| \$300,000- \$349,999 | | | | | |
| \$350,000- \$399,999 | | | | 1 | 1 |
| \$400,000- \$449,999 | | | | 1 | 1 |
| \$450,000- \$499,999 | | | | 1 | |
| \$500,000- \$549,999 | | 1 | 9 | 2 | 1 |
| \$550,000- \$599,999 | | | | | 1 |
| \$600,000-\$699,999 | | | | 1 | |
| \$700,000- \$799,999 | | | | | |
| \$800,000- \$899,999 | | | | 1 | |
| \$900,000- \$999,999 | | | | 1 | |
| \$1M - \$1.99M | 1 | 1 | 19 | 3 | 2 |
| | | | | | |

| Avorago | • | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$789,500 | | | \$717,147 | \$545,625 | +31.4% | |
| List Price/SqFt | \$350 | | | \$288 | \$235 | +22.6% | |
| Sold Price | \$758,750 | | | \$686,700 | \$519,750 | +32.1% | |
| Sold Price/SqFt | \$341 | | | \$280 | \$224 | +25.1% | |
| Sold Price / Orig LP | 98.5% | 0.0% | | 95.7% | 93.0% | +2.9% | |
| Days on Market | 14 | | | 25 | 219 | -88.7% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$789,500 | | | \$512,000 | \$534,500 | -4.2% | |
| List Price/SqFt | \$350 | | | \$298 | \$218 | +36.9% | |
| Sold Price | \$758,750 | | | \$539,500 | \$505,000 | +6.8% | |
| Sold Price/SqFt | \$341 | | | \$291 | \$210 | +38.6% | |
| Sold Price / Orig LP | 98.5% | 0.0% | +0.0% | 96.0% | 94.0% | +2.1% | |
| Days on Market | 14 | | | 14 | 163 | -91.4% | |







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\$2M - \$2.99M \$3M+

MLS Area GTE

Residential Statistics

| * | Independence Title |
|---|--------------------|

New

This Month

Sales

DOM

New

May 2021

DOM

Year-to-Date

Sales

| Listings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|--------|---------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 86 | 70 | +22.9% | 349 | 324 | +7.7% | |
| Condo/TH Sales | 10 | | | 23 | 16 | +43.8% | |
| Total Sales | 96 | 70 | +37.1% | 372 | 340 | +9.4% | |
| New Homes Only | 13 | 13 | | 44 | 67 | -34.3% | |
| Resale Only | 83 | 57 | +45.6% | 328 | 273 | +20.1% | |
| Sales Volume | \$38,280,470 | \$20,474,945 | +87.0% | \$140,107,434 | \$95,128,546 | +47.3% | |
| New Listings | 98 | 103 | -4.9% | 503 | 490 | +2.7% | |
| Pending | 70 | 113 | -38.1% | 197 | 415 | -52.5% | |
| Withdrawn | 3 | 5 | -40.0% | 20 | 35 | -42.9% | |
| Expired | 1 | 18 | -94.4% | 2 | 33 | -93.9% | |
| Months of Inventory | 0.4 | 2.7 | -83.9% | N/A | N/A | | |

| 7.7% | \$149,999 or under | |
|-------|----------------------|----|
| 3.8% | \$150,000- \$199,999 | 1 |
| 9.4% | \$200,000- \$249,999 | 1 |
| 4.3% | \$250,000- \$299,999 | 14 |
| 0.1% | \$300,000- \$349,999 | 15 |
| 7.3% | \$350,000- \$399,999 | 28 |
| 2.7% | \$400,000- \$449,999 | 17 |
| 2.5% | \$450,000- \$499,999 | 9 |
| 2.9% | \$500,000- \$549,999 | 1 |
| 3.9% | \$550,000- \$599,999 | 2 |
| | \$600,000- \$699,999 | 4 |
| | \$700,000- \$799,999 | 2 |
| | \$800,000- \$899,999 | 1 |
| ange | \$900,000- \$999,999 | 1 |
| 5.7% | \$1M - \$1.99M | 2 |
| .9.0% | \$2M - \$2.99M | |

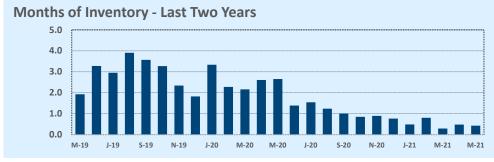
\$3M+ Totals

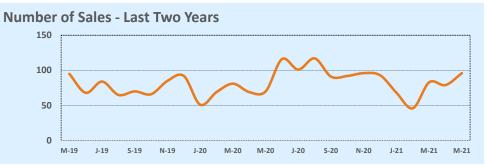
Price Range

| Average | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$371,966 | \$296,183 | +25.6% | \$357,204 | \$284,214 | +25.7% | |
| List Price/SqFt | \$199 | \$147 | +35.4% | \$180 | \$152 | +19.0% | |
| Sold Price | \$398,755 | \$292,499 | +36.3% | \$376,633 | \$279,790 | +34.6% | |
| Sold Price/SqFt | \$212 | \$145 | +46.0% | \$190 | \$149 | +27.1% | |
| Sold Price / Orig LP | 108.0% | 97.9% | +10.2% | 106.6% | 97.6% | +9.2% | |
| Days on Market | 11 | 46 | -76.3% | 17 | 65 | -74.3% | |

| Average \$500,000 | & IV | ledia | n Sal | es Pri | | ast T | | | | | | Average Median | |
|----------------------|------|-------|-------|--------|------|-------|------|------|------|--------|----------|-------------------|-------------|
| \$400,000 | | | | | | | | | | | | | > |
| \$300,000 | | | | | | | | | | \leq | <u>\</u> | | |
| \$200,000 | | | | | | | | | | | | | |
| \$100,000 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$338,750 | \$275,148 | +23.1% | \$318,995 | \$261,690 | +21.9% | |
| List Price/SqFt | \$190 | \$141 | +34.8% | \$173 | \$147 | +18.0% | |
| Sold Price | \$366,670 | \$274,138 | +33.8% | \$340,000 | \$256,690 | +32.5% | |
| Sold Price/SqFt | \$206 | \$138 | +49.4% | \$181 | \$144 | +25.4% | |
| Sold Price / Orig LP | 107.0% | 98.0% | +9.2% | 103.0% | 98.0% | +5.1% | |
| Days on Market | 5 | 27 | -81.5% | 5 | 35 | -85.5% | |





MLS Area GTW

Residential Statistics

| * | Independence T | itle | |
|---|----------------|------|--|
|---|----------------|------|--|

May 2021

Year-to-Date

| Lictings | | This Month | | Year-to-Date | | | |
|---------------------|---------------|--------------|---------|---------------|---------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 229 | 170 | +34.7% | 960 | 798 | +20.3% | |
| Condo/TH Sales | 4 | 2 | +100.0% | 19 | 7 | +171.4% | |
| Total Sales | 233 | 172 | +35.5% | 979 | 805 | +21.6% | |
| New Homes Only | 12 | 30 | -60.0% | 95 | 130 | -26.9% | |
| Resale Only | 221 | 142 | +55.6% | 884 | 675 | +31.0% | |
| Sales Volume | \$116,915,745 | \$59,737,116 | +95.7% | \$455,276,696 | \$293,881,044 | +54.9% | |
| New Listings | 285 | 222 | +28.4% | 1,091 | 1,112 | -1.9% | |
| Pending | 167 | 257 | -35.0% | 299 | 955 | -68.7% | |
| Withdrawn | 9 | 13 | -30.8% | 35 | 79 | -55.7% | |
| Expired | | 5 | | | 46 | | |
| Months of Inventory | 0.3 | 3.0 | -88.7% | N/A | N/A | | |

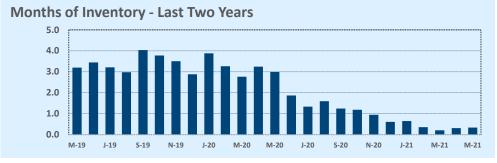
| Price Kange | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-------|-------|-----|
| \$149,999 or under | 1 | | | 1 | | |
| \$150,000- \$199,999 | | | | 6 | 2 | 13 |
| \$200,000- \$249,999 | 2 | 2 | | 23 | 26 | 22 |
| \$250,000- \$299,999 | 10 | 15 | 16 | 78 | 95 | 25 |
| \$300,000- \$349,999 | 27 | 25 | 9 | 148 | 163 | 27 |
| \$350,000- \$399,999 | 49 | 37 | 10 | 194 | 159 | 21 |
| \$400,000- \$449,999 | 46 | 39 | 16 | 158 | 135 | 29 |
| \$450,000- \$499,999 | 25 | 20 | 33 | 106 | 86 | 35 |
| \$500,000- \$549,999 | 21 | 33 | 10 | 77 | 78 | 21 |
| \$550,000- \$599,999 | 26 | 13 | 8 | 77 | 60 | 19 |
| \$600,000- \$699,999 | 29 | 25 | 9 | 102 | 80 | 20 |
| \$700,000- \$799,999 | 22 | 8 | 30 | 50 | 47 | 33 |
| \$800,000- \$899,999 | 11 | 7 | 13 | 27 | 23 | 27 |
| \$900,000- \$999,999 | 4 | 1 | 4 | 13 | 4 | 5 |
| \$1M - \$1.99M | 10 | 7 | 4 | 26 | 20 | 48 |
| \$2M - \$2.99M | 2 | 1 | 14 | 4 | 1 | 14 |
| \$3M+ | | | | 1 | | |
| Totals | 285 | 233 | 14 | 1,091 | 979 | 26 |

This Month

| Аманада | | This Month | | Y | | |
|----------------------|-----------|------------|--------|-----------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$474,883 | \$354,512 | +34.0% | \$447,998 | \$373,012 | +20.1% |
| List Price/SqFt | \$202 | \$156 | +29.2% | \$190 | \$161 | +18.2% |
| Sold Price | \$501,784 | \$347,309 | +44.5% | \$465,043 | \$365,070 | +27.4% |
| Sold Price/SqFt | \$213 | \$153 | +39.4% | \$197 | \$157 | +25.3% |
| Sold Price / Orig LP | 106.6% | 97.5% | +9.3% | 105.1% | 97.0% | +8.3% |
| Days on Market | 14 | 84 | -83.9% | 26 | 83 | -68.8% |

| Madian | | This Month | | Y | 'ear-to-Date | r-to-Date | |
|----------------------|-----------|------------|--------|-----------|--------------|-----------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$425,000 | \$318,995 | +33.2% | \$399,000 | \$339,244 | +17.6% | |
| List Price/SqFt | \$196 | \$155 | +26.3% | \$185 | \$158 | +17.2% | |
| Sold Price | \$449,000 | \$316,745 | +41.8% | \$414,972 | \$332,500 | +24.8% | |
| Sold Price/SqFt | \$208 | \$151 | +37.9% | \$193 | \$155 | +24.2% | |
| Sold Price / Orig LP | 105.0% | 98.0% | +7.1% | 103.0% | 98.0% | +5.1% | |
| Days on Market | 5 | 49 | -89.7% | 6 | 52 | -88.5% | |







MLS Area GU

Residential Statistics

| N. | |
|--------|--------------------|
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| | |
| V - | Independence Title |

May 2021

AverageMedian

M-21 M-21

J-21

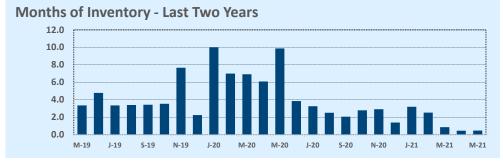
| Listings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|-------------|---------|--------------|--------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 34 | 8 | +325.0% | 134 | 45 | +197.8% | |
| Condo/TH Sales | | | | 1 | | | |
| Total Sales | 34 | 8 | +325.0% | 135 | 45 | +200.0% | |
| New Homes Only | 2 | | | 9 | | | |
| Resale Only | 32 | 8 | +300.0% | 126 | 45 | +180.0% | |
| Sales Volume | \$10,890,910 | \$2,669,500 | +308.0% | \$42,529,367 | \$12,296,001 | +245.9% | |
| New Listings | 29 | 36 | -19.4% | 128 | 137 | -6.6% | |
| Pending | 22 | 31 | -29.0% | 76 | 83 | -8.4% | |
| Withdrawn | | 3 | | 6 | 10 | -40.0% | |
| Expired | | | | 4 | 10 | -60.0% | |
| Months of Inventory | 0.5 | 9.9 | -95.2% | N/A | N/A | | |

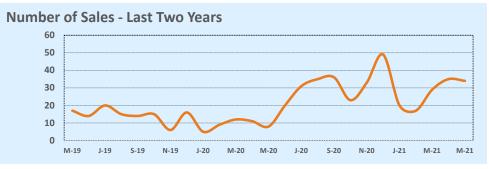
| Price Range | | This Month | | | Year-to-Date | • |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | | | | 4 | 3 | 15 |
| \$150,000- \$199,999 | 1 | | | 6 | 6 | 14 |
| \$200,000- \$249,999 | 4 | 16 | 83 | 23 | 50 | 60 |
| \$250,000- \$299,999 | 5 | 10 | 44 | 46 | 39 | 59 |
| \$300,000- \$349,999 | 3 | 2 | 49 | 11 | 15 | 57 |
| \$350,000- \$399,999 | 5 | 2 | 4 | 8 | 2 | 4 |
| \$400,000- \$449,999 | 2 | | | 5 | 4 | 65 |
| \$450,000- \$499,999 | | 2 | 9 | 4 | 3 | 49 |
| \$500,000- \$549,999 | 1 | | | 2 | 2 | 98 |
| \$550,000- \$599,999 | | 1 | 4 | | 2 | 124 |
| \$600,000- \$699,999 | | | | 3 | 3 | 48 |
| \$700,000- \$799,999 | 1 | | | 1 | 2 | 196 |
| \$800,000- \$899,999 | | | | 2 | 1 | 22 |
| \$900,000- \$999,999 | | | | 1 | | |
| \$1M - \$1.99M | 6 | 1 | 7 | 11 | 3 | 40 |
| \$2M - \$2.99M | 1 | | | 1 | | |
| \$3M+ | | | | | | |
| Totals | 29 | 34 | 56 | 128 | 135 | 58 |

| Average | | This Month | Year-to-Dat | | | e | |
|----------------------|-----------|------------|-------------|-----------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$318,602 | \$358,938 | -11.2% | \$319,194 | \$287,080 | +11.2% | |
| List Price/SqFt | \$155 | \$181 | -14.3% | \$152 | \$141 | +7.5% | |
| Sold Price | \$320,321 | \$333,688 | -4.0% | \$315,032 | \$273,244 | +15.3% | |
| Sold Price/SqFt | \$157 | \$169 | -7.4% | \$150 | \$136 | +10.8% | |
| Sold Price / Orig LP | 101.8% | 102.6% | -0.8% | 99.3% | 93.5% | +6.2% | |
| Days on Market | 56 | 49 | +14.3% | 58 | 68 | -15.3% | |

| | 68 | -15.3% | Α | 0 84 | 1* - | | | | | - 1/- | | | |
|---|-------------|--------|-----------|-------|------|---------|----------|---------------------------|----------|-------|--------|------|--|
| | | | Average | & IVI | edia | n Said | es Pri | ce - L | ast I | wo Ye | ears | | |
| Υ | ear-to-Date | | \$600,000 | | | | •••••• | ••••• | ••••• | | •••••• | | |
| | 2020 | Change | | | | | | | | | | | |
| | \$244,900 | +5.8% | \$400,000 | | | | <u> </u> | | | | | | |
| | \$125 | +11.4% | | | | \prec | لد | $\langle \lambda \rangle$ | <u>_</u> | | | | |
| | \$247,000 | +5.1% | \$200,000 | | | | | | | | | | |
| | \$121 | +14.1% | | | | | | | | | | | |
| | 96.0% | +4.2% | \$0 | | | | | , | | | , | | |
| | 53 | -22.6% | | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | |

| Median | | This Month | | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|--|
| ivieulali | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$250,990 | \$282,250 | -11.1% | \$259,000 | \$244,900 | +5.8% | | |
| List Price/SqFt | \$139 | \$128 | +9.0% | \$139 | \$125 | +11.4% | | |
| Sold Price | \$250,575 | \$279,500 | -10.3% | \$259,500 | \$247,000 | +5.1% | | |
| Sold Price/SqFt | \$139 | \$129 | +7.9% | \$139 | \$121 | +14.1% | | |
| Sold Price / Orig LP | 101.0% | 98.0% | +3.1% | 100.0% | 96.0% | +4.2% | | |
| Days on Market | 45 | 29 | +53.4% | 41 | 53 | -22.6% | | |





MLS Area GZ

Residential Statistics

| Independence Title | |
|--------------------|--|
|--------------------|--|

May 2021

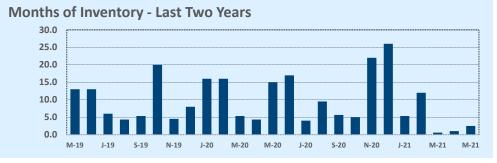
| Listings | | This Month | | Year-to-Date | | | |
|---------------------|-----------|------------|---------|--------------|-------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 2 | 1 | +100.0% | 21 | 8 | +162.5% | |
| Condo/TH Sales | | | | | | | |
| Total Sales | 2 | 1 | +100.0% | 21 | 8 | +162.5% | |
| New Homes Only | | 1 | | 3 | 2 | +50.0% | |
| Resale Only | 2 | | | 18 | 6 | +200.0% | |
| Sales Volume | \$336,000 | \$185,000 | +81.6% | \$4,911,993 | \$2,092,000 | +134.8% | |
| New Listings | 2 | 2 | | 7 | 11 | -36.4% | |
| Pending | 2 | 2 | | 2 | 7 | -71.4% | |
| Withdrawn | | | | 1 | 2 | -50.0% | |
| Expired | | 2 | | 4 | 3 | +33.3% | |
| Months of Inventory | 2.5 | 15.0 | -83.3% | N/A | N/A | | |

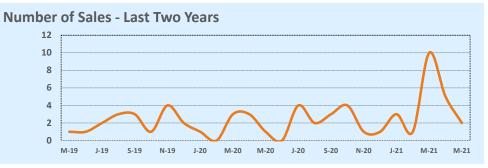
| \$149,999 or under | Duice Dance | | This Month | | | Year-to-Date | |
|--|----------------------|-----|------------|-----|-----|--------------|-----|
| \$150,000-\$199,999 | Price Range | New | Sales | DOM | New | Sales | DOM |
| \$200,000-\$249,999 | \$149,999 or under | | | | 2 | 6 | 104 |
| \$250,000 - \$299,999 | \$150,000- \$199,999 | 1 | 2 | 36 | 3 | 4 | 68 |
| \$300,000-\$349,999 3 107 \$350,000-\$399,999 1 129 \$400,000-\$449,999 1 86 \$450,000-\$499,999 | \$200,000- \$249,999 | | | | | 4 | 83 |
| \$350,000-\$399,999 1 129 \$400,000-\$449,999 1 86 \$450,000-\$499,999 1 86 \$500,000-\$549,999 | \$250,000- \$299,999 | 1 | | | 1 | 1 | 101 |
| \$400,000-\$449,999 1 86 \$450,000-\$499,999 \$500,000-\$549,999 1 1 76 \$550,000-\$599,999 1 1 1 76 \$600,000-\$699,999 \$700,000-\$799,999 \$800,000-\$899,999 | \$300,000- \$349,999 | | | | | 3 | 107 |
| \$450,000-\$499,999 | \$350,000- \$399,999 | | | | | 1 | 129 |
| \$500,000-\$549,999 1 1 1 76 \$550,000-\$599,999 1 1 1 76 \$600,000-\$699,999 | \$400,000- \$449,999 | | | | | 1 | 86 |
| \$550,000-\$599,999 1 1 1 76 \$600,000-\$699,999 | \$450,000- \$499,999 | | | | | | |
| \$600,000-\$699,999 | \$500,000- \$549,999 | | | | | | |
| \$700,000-\$799,999 | \$550,000- \$599,999 | | | | 1 | 1 | 76 |
| \$800,000-\$899,999 | \$600,000- \$699,999 | | | | | | |
| \$900,000-\$999,999 | \$700,000- \$799,999 | | | | | | |
| \$1M - \$1.99M | \$800,000- \$899,999 | | | | | | |
| \$2M - \$2.99M | \$900,000- \$999,999 | | | | | | |
| \$3M+ | \$1M - \$1.99M | | | | | | |
| | \$2M - \$2.99M | | | | | | |
| Totals 2 2 36 7 21 92 | \$3M+ | | | | | | |
| | Totals | 2 | 2 | 36 | 7 | 21 | 92 |

| Avorago | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$180,950 | \$195,000 | -7.2% | \$250,164 | \$273,937 | -8.7% |
| List Price/SqFt | \$166 | \$104 | +58.9% | \$162 | \$160 | +1.5% |
| Sold Price | \$168,000 | \$185,000 | -9.2% | \$233,904 | \$261,500 | -10.6% |
| Sold Price/SqFt | \$154 | \$99 | +55.5% | \$152 | \$151 | +0.6% |
| Sold Price / Orig LP | 93.0% | 95.0% | -2.1% | 90.4% | 92.9% | -2.7% |
| Days on Market | 36 | 9 | +300.0% | 92 | 102 | -9.6% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|--------|
| ivieulan | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$180,950 | \$195,000 | -7.2% | \$225,400 | \$224,250 | +0.5% |
| List Price/SqFt | \$166 | \$104 | +58.9% | \$124 | \$131 | -4.7% |
| Sold Price | \$168,000 | \$185,000 | -9.2% | \$225,400 | \$224,000 | +0.6% |
| Sold Price/SqFt | \$154 | \$99 | +55.5% | \$117 | \$127 | -7.9% |
| Sold Price / Orig LP | 93.0% | 95.0% | -2.1% | 93.0% | 94.0% | -1.1% |
| Days on Market | 36 | 9 | +300.0% | 76 | 50 | +53.5% |







MLS Area HD

Residential Statistics

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|-----|--------------------|--|
| 7/4 | Independence Title | |

May 2021

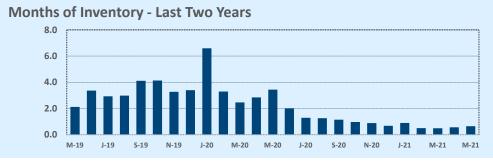
| Lietinge | | This Month | | Υ | ear-to-Date | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 85 | 74 | +14.9% | 351 | 330 | +6.4% |
| Condo/TH Sales | 1 | 1 | | 3 | 3 | |
| Total Sales | 86 | 75 | +14.7% | 354 | 333 | +6.3% |
| New Homes Only | 4 | 17 | -76.5% | 32 | 76 | -57.9% |
| Resale Only | 82 | 58 | +41.4% | 322 | 257 | +25.3% |
| Sales Volume | \$83,386,072 | \$40,292,993 | +106.9% | \$302,040,875 | \$182,789,122 | +65.2% |
| New Listings | 100 | 128 | -21.9% | 443 | 554 | -20.0% |
| Pending | 77 | 129 | -40.3% | 109 | 446 | -75.6% |
| Withdrawn | 1 | 8 | -87.5% | 22 | 46 | -52.2% |
| Expired | | 1 | | 8 | 19 | -57.9% |
| Months of Inventory | 0.6 | 3.4 | -81.4% | N/A | N/A | |

| Drice Bange | | This Month | | | Year-to-Date | ! |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | | | | | | |
| \$150,000- \$199,999 | | | | | | |
| \$200,000- \$249,999 | | | | | 2 | 13 |
| \$250,000- \$299,999 | | 1 | | 2 | 4 | 16 |
| \$300,000- \$349,999 | | | | 3 | 4 | 28 |
| \$350,000- \$399,999 | 3 | 1 | 2 | 7 | 8 | 52 |
| \$400,000- \$449,999 | 11 | 1 | 6 | 26 | 17 | 24 |
| \$450,000- \$499,999 | 11 | 5 | 32 | 41 | 30 | 18 |
| \$500,000- \$549,999 | 4 | 3 | 5 | 22 | 18 | 22 |
| \$550,000- \$599,999 | 8 | 7 | 5 | 35 | 23 | 17 |
| \$600,000- \$699,999 | 9 | 9 | 10 | 71 | 55 | 16 |
| \$700,000- \$799,999 | 11 | 13 | 13 | 66 | 51 | 37 |
| \$800,000- \$899,999 | 12 | 15 | 9 | 56 | 48 | 30 |
| \$900,000- \$999,999 | 4 | 9 | 7 | 22 | 28 | 17 |
| \$1M - \$1.99M | 19 | 18 | 29 | 68 | 52 | 31 |
| \$2M - \$2.99M | 4 | 1 | 16 | 15 | 6 | 41 |
| \$3M+ | 4 | 3 | 23 | 9 | 8 | 70 |
| Totals | 100 | 86 | 15 | 443 | 354 | 27 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$944,820 | \$548,932 | +72.1% | \$822,618 | \$560,155 | +46.9% |
| List Price/SqFt | \$293 | \$196 | +49.8% | \$264 | \$195 | +35.7% |
| Sold Price | \$969,605 | \$537,240 | +80.5% | \$853,223 | \$548,916 | +55.4% |
| Sold Price/SqFt | \$305 | \$192 | +58.7% | \$276 | \$191 | +44.2% |
| Sold Price / Orig LP | 106.4% | 97.3% | +9.4% | 105.9% | 97.1% | +9.1% |
| Days on Market | 15 | 84 | -82.2% | 27 | 81 | -67.1% |

| Madian | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$777,500 | \$529,900 | +46.7% | \$677,500 | \$526,990 | +28.6% |
| List Price/SqFt | \$234 | \$191 | +22.7% | \$226 | \$182 | +24.0% |
| Sold Price | \$815,000 | \$519,500 | +56.9% | \$723,289 | \$521,464 | +38.7% |
| Sold Price/SqFt | \$258 | \$186 | +38.8% | \$241 | \$179 | +34.6% |
| Sold Price / Orig LP | 104.0% | 98.0% | +6.1% | 104.0% | 98.0% | +6.1% |
| Days on Market | 5 | 48 | -89.6% | 5 | 43 | -88.4% |







MLS Area HH

Residential Statistics

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New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lietings | | This Month | | Y | 'ear-to-Date | |
|---------------------|--------------|--------------|--------|---------------|---------------|----------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 208 | 170 | +22.4% | 944 | 867 | +8.9% |
| Condo/TH Sales | | | | 32 | 1 | +3100.0% |
| Total Sales | 208 | 170 | +22.4% | 976 | 868 | +12.4% |
| New Homes Only | 11 | 24 | -54.2% | 55 | 164 | -66.5% |
| Resale Only | 197 | 146 | +34.9% | 921 | 704 | +30.8% |
| Sales Volume | \$79,792,751 | \$47,225,873 | +69.0% | \$348,977,499 | \$238,347,584 | +46.4% |
| New Listings | 226 | 268 | -15.7% | 1,085 | 1,179 | -8.0% |
| Pending | 123 | 292 | -57.9% | 345 | 1,070 | -67.8% |
| Withdrawn | 5 | 12 | -58.3% | 23 | 56 | -58.9% |
| Expired | | 5 | | 4 | 47 | -91.5% |
| Months of Inventory | 0.3 | 2.4 | -87.9% | N/A | N/A | |

| | INEW | Jaies | DOIVI | INCW | Jaies | DOIVI |
|----------------------|------|-------|-------|-------|-------|-------|
| \$149,999 or under | 1 | | | 1 | 3 | 24 |
| \$150,000- \$199,999 | 2 | | | 8 | 5 | 25 |
| \$200,000- \$249,999 | 7 | 6 | 41 | 96 | 111 | 15 |
| \$250,000- \$299,999 | 32 | 47 | 22 | 308 | 274 | 21 |
| \$300,000- \$349,999 | 58 | 49 | 12 | 266 | 213 | 11 |
| \$350,000- \$399,999 | 69 | 41 | 11 | 193 | 142 | 16 |
| \$400,000- \$449,999 | 25 | 33 | 24 | 82 | 98 | 28 |
| \$450,000- \$499,999 | 12 | 9 | 25 | 49 | 45 | 25 |
| \$500,000- \$549,999 | 2 | 10 | 5 | 15 | 29 | 13 |
| \$550,000- \$599,999 | 2 | 7 | 14 | 11 | 13 | 16 |
| \$600,000- \$699,999 | 1 | 2 | 25 | 13 | 15 | 38 |
| \$700,000- \$799,999 | 4 | | | 13 | 10 | 38 |
| \$800,000- \$899,999 | 1 | | | 5 | 3 | 4 |
| \$900,000- \$999,999 | 3 | 1 | 3 | 5 | 5 | 4 |
| \$1M - \$1.99M | 5 | 2 | 2 | 15 | 8 | 5 |
| \$2M - \$2.99M | 1 | 1 | 6 | 3 | 2 | 5 |
| \$3M+ | 1 | | | 2 | | |
| Totals | 226 | 208 | 17 | 1,085 | 976 | 18 |

This Month

Sales

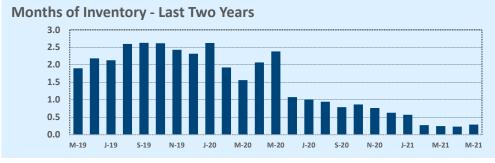
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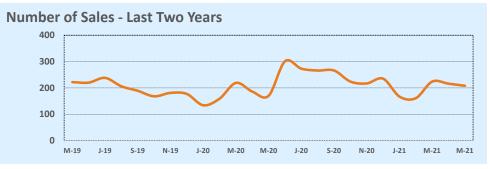
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| Avorago | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$353,867 | \$281,472 | +25.7% | \$337,871 | \$277,950 | +21.6% |
| List Price/SqFt | \$177 | \$144 | +22.9% | \$168 | \$140 | +20.1% |
| Sold Price | \$383,619 | \$277,799 | +38.1% | \$357,559 | \$274,594 | +30.2% |
| Sold Price/SqFt | \$192 | \$142 | +35.2% | \$178 | \$138 | +28.8% |
| Sold Price / Orig LP | 109.6% | 97.9% | +12.0% | 106.6% | 97.9% | +8.9% |
| Days on Market | 17 | 44 | -61.1% | 18 | 59 | -69.0% |

| Madian | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|--------------|--------------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$319,650 | \$249,250 | +28.2% | \$295,000 | \$249,999 | +18.0% | |
| List Price/SqFt | \$169 | \$139 | +21.9% | \$160 | \$137 | +16.3% | |
| Sold Price | \$350,000 | \$247,250 | +41.6% | \$319,345 | \$249,895 | +27.8% | |
| Sold Price/SqFt | \$187 | \$138 | +35.3% | \$169 \$136 | | +24.4% | |
| Sold Price / Orig LP | 109.0% | 100.0% | +9.0% | 104.0% 99.0% | | +5.1% | |
| Days on Market | 5 | 24 | -79.2% | 5 | 30 | -83.3% | |







MLS Area HS

Residential Statistics

| راء جا | pendence Title | |
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May 2021

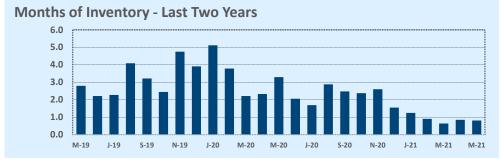
| Listings | | This Month | | Year-to-Date | | |
|---------------------|--------------|-------------|---------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 44 | 34 | +29.4% | 230 | 192 | +19.8% |
| Condo/TH Sales | 3 | 3 | | 13 | 8 | +62.5% |
| Total Sales | 47 | 37 | +27.0% | 243 | 200 | +21.5% |
| New Homes Only | 10 | 4 | +150.0% | 46 | 26 | +76.9% |
| Resale Only | 37 | 33 | +12.1% | 197 | 174 | +13.2% |
| Sales Volume | \$18,329,743 | \$9,021,541 | +103.2% | \$79,108,413 | \$55,394,986 | +42.8% |
| New Listings | 82 | 46 | +78.3% | 300 | 236 | +27.1% |
| Pending | 61 | 44 | +38.6% | 146 | 222 | -34.2% |
| Withdrawn | 5 | 4 | +25.0% | 17 | 16 | +6.3% |
| Expired | 1 | 4 | -75.0% | 1 | 11 | -90.9% |
| Months of Inventory | 0.8 | 3.3 | -75.5% | N/A | N/A | |

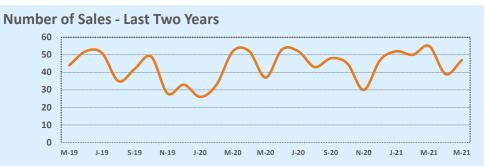
| Duice Denge | | This Month | | Year-to-Date | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | 1 | | | 6 | 6 | 72 | |
| \$150,000- \$199,999 | 8 | 3 | 5 | 23 | 13 | 13 | |
| \$200,000- \$249,999 | 11 | 5 | 10 | 62 | 63 | 33 | |
| \$250,000- \$299,999 | 19 | 14 | 36 | 89 | 64 | 41 | |
| \$300,000- \$349,999 | 14 | 9 | 20 | 39 | 34 | 39 | |
| \$350,000- \$399,999 | 14 | 3 | 58 | 33 | 17 | 53 | |
| \$400,000- \$449,999 | 3 | 5 | 72 | 13 | 18 | 61 | |
| \$450,000- \$499,999 | 7 | 3 | 12 | 13 | 9 | 47 | |
| \$500,000- \$549,999 | 1 | | | 4 | 3 | 66 | |
| \$550,000- \$599,999 | | 1 | 61 | 3 | 4 | 111 | |
| \$600,000- \$699,999 | 1 | 2 | 196 | 2 | 5 | 109 | |
| \$700,000- \$799,999 | 1 | | | 6 | 3 | 20 | |
| \$800,000- \$899,999 | | 1 | 4 | 3 | 2 | 12 | |
| \$900,000- \$999,999 | | | | | | | |
| \$1M - \$1.99M | 2 | | | 3 | 1 | 3 | |
| \$2M - \$2.99M | | 1 | | 1 | 1 | | |
| \$3M+ | | | | | | | |
| Totals | 82 | 47 | 38 | 300 | 243 | 43 | |

| Average | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$381,294 | \$246,301 | +54.8% | \$323,057 | \$284,389 | +13.6% | |
| List Price/SqFt | \$189 | \$144 | +31.3% | \$174 | \$153 | +14.0% | |
| Sold Price | \$389,995 | \$243,825 | +59.9% | \$325,549 | \$276,975 | +17.5% | |
| Sold Price/SqFt | \$195 | \$143 | +36.6% | \$176 | \$149 | +17.9% | |
| Sold Price / Orig LP | 107.1% | 97.1% | +10.4% | 102.8% | .8% 96.4% | | |
| Days on Market | 38 | 74 | -48.4% | 43 | 73 | -41.8% | |

| Median | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-------------|--------------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$288,000 | \$238,000 | +21.0% | \$273,452 | \$249,900 | +9.4% | |
| List Price/SqFt | \$178 | \$142 | +25.2% | \$168 | \$149 | +13.0% | |
| Sold Price | \$301,065 | \$236,775 | +27.2% | \$277,500 | \$248,575 | +11.6% | |
| Sold Price/SqFt | \$189 | \$142 | +32.9% | \$170 \$146 | | +16.2% | |
| Sold Price / Orig LP | 105.0% | 99.0% | +6.1% | 101.0% | 98.0% | +3.1% | |
| Days on Market | 7 | 56 | -87.5% | 15 | 41 | -63.4% | |







MLS Area HU

Residential Statistics

| - | N. | | |
|---|----|---------------------------|--------|
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New

Price Range

\$149,999 or under

May 2021

DOM

Year-to-Date

Sales

| Listings | | This Month | | Y | ear-to-Date | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 132 | 85 | +55.3% | 459 | 496 | -7.5% |
| Condo/TH Sales | 1 | | | 3 | | |
| Total Sales | 133 | 85 | +56.5% | 462 | 496 | -6.9% |
| New Homes Only | 4 | 14 | -71.4% | 40 | 62 | -35.5% |
| Resale Only | 129 | 71 | +81.7% | 422 | 434 | -2.8% |
| Sales Volume | \$55,200,439 | \$24,509,206 | +125.2% | \$174,048,520 | \$135,835,774 | +28.1% |
| New Listings | 143 | 117 | +22.2% | 590 | 560 | +5.4% |
| Pending | 103 | 127 | -18.9% | 166 | 567 | -70.7% |
| Withdrawn | 5 | 14 | -64.3% | 19 | 31 | -38.7% |
| Expired | | 1 | | | 14 | |
| Months of Inventory | 0.4 | 2.0 | -78.7% | N/A | N/A | |

| \$150,000- \$199,999 | | | | 1 | | |
|----------------------|-----|-----|----|-----|-----|-----|
| \$200,000- \$249,999 | 2 | | | 17 | 9 | 5 |
| \$250,000- \$299,999 | 20 | 5 | 15 | 135 | 68 | 11 |
| \$300,000- \$349,999 | 39 | 29 | 5 | 162 | 135 | 10 |
| \$350,000- \$399,999 | 43 | 31 | 5 | 141 | 106 | 11 |
| \$400,000- \$449,999 | 14 | 26 | 9 | 55 | 64 | 7 |
| \$450,000- \$499,999 | 11 | 19 | 8 | 39 | 43 | 6 |
| \$500,000- \$549,999 | 9 | 12 | 11 | 17 | 16 | 11 |
| \$550,000- \$599,999 | | 3 | 6 | 6 | 5 | 5 |
| \$600,000- \$699,999 | 2 | 7 | 27 | 4 | 12 | 121 |
| \$700,000- \$799,999 | | 1 | 6 | 3 | 2 | 19 |
| \$800,000- \$899,999 | | | | 5 | 1 | 16 |
| \$900,000- \$999,999 | 2 | | | 2 | | |
| \$1M - \$1.99M | 1 | | | 3 | 1 | 27 |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 143 | 133 | 8 | 590 | 462 | 13 |
| | | | | | | |

This Month

Sales

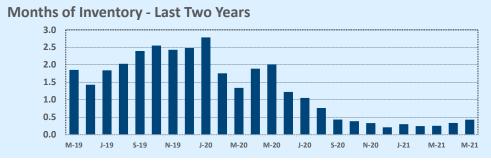
DOM

New

| Аменесе | | This Month | | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$371,985 | \$290,880 | +27.9% | \$343,753 | \$276,696 | +24.2% | | |
| List Price/SqFt | \$175 | \$138 | +27.6% | \$165 | \$135 | +22.6% | | |
| Sold Price | \$415,041 | \$288,344 | +43.9% | \$376,728 | \$273,862 | +37.6% | | |
| Sold Price/SqFt | \$196 | \$136 | +43.9% | \$182 | \$133 | +36.0% | | |
| Sold Price / Orig LP | 112.4% | 99.0% | +13.5% | 110.7% | 98.5% | +12.4% | | |
| Days on Market | 8 | 47 | -82.5% | 13 | 13 53 | | | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$350,000 | \$279,040 | +25.4% | \$325,040 | \$266,513 | +22.0% | |
| List Price/SqFt | \$172 | \$133 | +29.6% | \$163 | \$133 | +22.7% | |
| Sold Price | \$402,000 | \$279,040 | +44.1% | \$353,320 | \$265,908 | +32.9% | |
| Sold Price/SqFt | \$192 | \$133 | +44.5% | \$178 | \$132 | +34.6% | |
| Sold Price / Orig LP | 113.0% | 100.0% | +13.0% | 109.0% | 99.0% | +10.1% | |
| Days on Market | 4 | 27 | -85.2% | 4 | 37 | -89.0% | |







MLS Area HW

Residential Statistics

| | N. | | |
|---|----|----------------|-------------------------|
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| _ | | | |

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lietines | This Month | | | Year-to-Date | | |
|---------------------|--------------|-------------|---------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 34 | 14 | +142.9% | 107 | 101 | +5.9% |
| Condo/TH Sales | 1 | 1 | | 5 | 4 | +25.0% |
| Total Sales | 35 | 15 | +133.3% | 112 | 105 | +6.7% |
| New Homes Only | 1 | 1 | | 5 | 10 | -50.0% |
| Resale Only | 34 | 14 | +142.9% | 107 | 95 | +12.6% |
| Sales Volume | \$20,562,100 | \$6,511,800 | +215.8% | \$76,059,625 | \$49,143,937 | +54.8% |
| New Listings | 33 | 47 | -29.8% | 138 | 167 | -17.4% |
| Pending | 20 | 36 | -44.4% | 30 | 134 | -77.6% |
| Withdrawn | 3 | 2 | +50.0% | 11 | 18 | -38.9% |
| Expired | | 2 | | | 13 | |
| Months of Inventory | 0.5 | 5.9 | -91.3% | N/A | N/A | |

| \$149,999 or under | 1 | 1 | 5 | 2 | 3 | 8 |
|----------------------|----|----|----|-----|-----|-----|
| \$150,000- \$199,999 | | | | 5 | 4 | 27 |
| \$200,000- \$249,999 | | | | 1 | 2 | 9 |
| \$250,000- \$299,999 | 2 | 1 | 2 | 11 | 6 | 18 |
| \$300,000- \$349,999 | 8 | 4 | 29 | 26 | 8 | 21 |
| \$350,000- \$399,999 | 4 | 1 | 3 | 16 | 12 | 8 |
| \$400,000- \$449,999 | 1 | 7 | 4 | 7 | 11 | 8 |
| \$450,000- \$499,999 | 2 | 1 | 7 | 6 | 3 | 90 |
| \$500,000- \$549,999 | 1 | 6 | 6 | 7 | 10 | 19 |
| \$550,000- \$599,999 | | 1 | 7 | 7 | 6 | 80 |
| \$600,000- \$699,999 | 3 | 6 | 12 | 16 | 17 | 19 |
| \$700,000- \$799,999 | 1 | 3 | 26 | 8 | 8 | 16 |
| \$800,000- \$899,999 | | 1 | 6 | 2 | 3 | 5 |
| \$900,000- \$999,999 | 1 | | | 3 | 2 | 43 |
| \$1M - \$1.99M | 8 | 3 | 9 | 18 | 12 | 22 |
| \$2M - \$2.99M | 1 | | | 3 | 3 | 237 |
| \$3M+ | | | | | 2 | 43 |
| Totals | 33 | 35 | 11 | 138 | 112 | 28 |

This Month

Sales

DOM

New

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$563,971 | \$457,236 | +23.3% | \$676,736 | \$489,043 | +38.4% |
| List Price/SqFt | \$368 | \$253 | +45.4% | \$314 | \$223 | +40.6% |
| Sold Price | \$587,489 | \$434,120 | +35.3% | \$679,104 | \$468,037 | +45.1% |
| Sold Price/SqFt | \$382 | \$243 | +57.3% | \$319 | \$213 | +49.8% |
| Sold Price / Orig LP | 106.0% | 93.9% | +12.8% | 102.2% | 93.8% | +9.0% |
| Days on Market | 11 | 98 | -88.8% | 28 | 78 | -64.0% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulan | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$475,000 | \$345,000 | +37.7% | \$521,500 | \$359,000 | +45.3% |
| List Price/SqFt | \$258 | \$221 | +16.9% | \$240 | \$182 | +31.6% |
| Sold Price | \$519,900 | \$338,500 | +53.6% | \$537,750 | \$340,000 | +58.2% |
| Sold Price/SqFt | \$258 | \$218 | +18.6% | \$247 | \$178 | +38.8% |
| Sold Price / Orig LP | 104.0% | 96.0% | +8.3% | 100.0% | 95.0% | +5.3% |
| Days on Market | 5 | 36 | -86.1% | 7 | 43 | -84.9% |







MLS Area JA

Residential Statistics

| * | Independence Title |
|---|--------------------|
|---|--------------------|

May 2021

| Listings | | This Month | | Υ | ear-to-Date | |
|---------------------|--------------|--------------|--------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 53 | 53 | | 235 | 219 | +7.3% |
| Condo/TH Sales | 1 | | | 9 | | |
| Total Sales | 54 | 53 | +1.9% | 244 | 219 | +11.4% |
| New Homes Only | 4 | 12 | -66.7% | 50 | 75 | -33.3% |
| Resale Only | 50 | 41 | +22.0% | 194 | 144 | +34.7% |
| Sales Volume | \$14,341,799 | \$10,936,055 | +31.1% | \$59,992,150 | \$45,265,967 | +32.5% |
| New Listings | 78 | 48 | +62.5% | 289 | 308 | -6.2% |
| Pending | 56 | 76 | -26.3% | 85 | 281 | -69.8% |
| Withdrawn | | 2 | | 8 | 41 | -80.5% |
| Expired | | 3 | | 31 | 19 | +63.2% |
| Months of Inventory | 0.3 | 2.2 | -86.2% | N/A | N/A | |

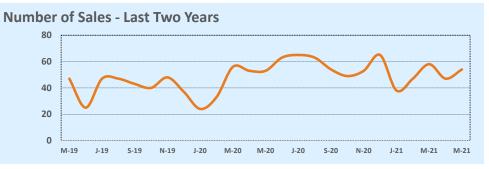
| Price Range New Sales DOM New Sales DOM \$149,999 or under |
|--|
| \$150,000-\$199,999 20 31 14 \$200,000-\$249,999 35 28 3 157 138 10 \$250,000-\$299,999 34 20 20 87 46 27 \$300,000-\$349,999 4 3 7 13 17 27 |
| \$200,000- \$249,999 35 28 3 157 138 10 \$250,000- \$299,999 34 20 20 87 46 27 \$300,000- \$349,999 4 3 7 13 17 27 |
| \$250,000- \$299,999 34 20 20 87 46 27 \$300,000- \$349,999 4 3 7 13 17 27 |
| \$300,000-\$349,999 4 3 7 13 17 27 |
| |
| \$350,000-\$399,999 3 2 5 7 7 4 |
| |
| \$400,000- \$449,999 3 120 |
| \$450,000- \$499,999 1 |
| \$500,000- \$549,999 |
| \$550,000- \$599,999 |
| \$600,000-\$699,999 |
| \$700,000- \$799,999 1 167 1 2 171 |
| \$800,000-\$899,999 |
| \$900,000- \$999,999 1 1 1 |
| \$1M - \$1.99M |
| \$2M - \$2.99M |
| \$3M+ |
| Totals 78 54 12 289 244 17 |

| Аманада | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$252,706 | \$208,488 | +21.2% | \$238,990 | \$208,287 | +14.7% |
| List Price/SqFt | \$147 | \$121 | +21.7% | \$139 | \$122 | +13.8% |
| Sold Price | \$265,589 | \$206,341 | +28.7% | \$245,869 | \$206,694 | +19.0% |
| Sold Price/SqFt | \$155 | \$120 | +29.4% | \$143 | \$121 | +17.9% |
| Sold Price / Orig LP | 106.4% | 98.7% | +7.9% | 103.3% | 98.5% | +4.9% |
| Days on Market | 12 | 50 | -75.3% | 17 | 59 | -70.6% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulan | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$236,495 | \$204,480 | +15.7% | \$225,745 | \$199,525 | +13.1% |
| List Price/SqFt | \$145 | \$120 | +20.6% | \$140 | \$126 | +11.5% |
| Sold Price | \$244,960 | \$203,990 | +20.1% | \$230,995 | \$198,590 | +16.3% |
| Sold Price/SqFt | \$151 | \$120 | +26.1% | \$143 | \$125 | +14.5% |
| Sold Price / Orig LP | 105.5% | 100.0% | +5.5% | 100.0% | 99.0% | +1.0% |
| Days on Market | 3 | 27 | -88.9% | 4 | 48 | -91.7% |







MLS Area KL

Residential Statistics

| 🗱 Independence Title |
|----------------------|
|----------------------|

Price Range

May 2021

Year-to-Date

| Listings | | This Month | | Y | ear-to-Date | |
|---------------------|-------------|-------------|--------|--------------|--------------|---------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 32 | 31 | +3.2% | 161 | 181 | -11.0% |
| Condo/TH Sales | | | | | | |
| Total Sales | 32 | 31 | +3.2% | 161 | 181 | -11.0% |
| New Homes Only | | 2 | | 4 | 2 | +100.0% |
| Resale Only | 32 | 29 | +10.3% | 157 | 179 | -12.3% |
| Sales Volume | \$7,176,300 | \$6,501,400 | +10.4% | \$35,310,626 | \$32,404,328 | +9.0% |
| New Listings | 61 | 47 | +29.8% | 220 | 248 | -11.3% |
| Pending | 50 | 49 | +2.0% | 62 | 212 | -70.8% |
| Withdrawn | | 8 | | 8 | 29 | -72.4% |
| Expired | 1 | 1 | | 3 | 7 | -57.1% |
| Months of Inventory | 0.7 | 1.9 | -65.5% | N/A | N/A | |

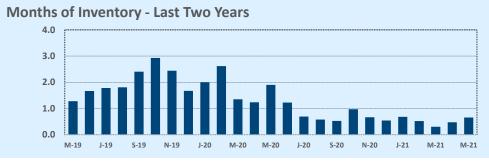
| Price Kange | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | 16 | 3 | 2 | 53 | 42 | 11 |
| \$150,000- \$199,999 | 11 | 13 | 7 | 59 | 45 | 7 |
| \$200,000- \$249,999 | 14 | 9 | 6 | 41 | 33 | 8 |
| \$250,000- \$299,999 | 11 | 4 | 2 | 31 | 16 | 9 |
| \$300,000- \$349,999 | 4 | | | 13 | 8 | 18 |
| \$350,000- \$399,999 | 1 | 1 | 6 | 9 | 5 | 77 |
| \$400,000- \$449,999 | | 1 | 3 | 1 | 1 | 3 |
| \$450,000- \$499,999 | | | | 2 | 5 | 46 |
| \$500,000- \$549,999 | | | | | 1 | 160 |
| \$550,000- \$599,999 | 1 | | | 2 | | |
| \$600,000- \$699,999 | 1 | 1 | 89 | 3 | 3 | 50 |
| \$700,000- \$799,999 | | | | 2 | 1 | 16 |
| \$800,000- \$899,999 | | | | 1 | 1 | 54 |
| \$900,000- \$999,999 | 1 | | | 2 | | |
| \$1M - \$1.99M | 1 | | | 1 | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 61 | 32 | 8 | 220 | 161 | 15 |

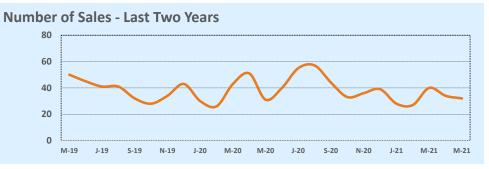
This Month

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$219,678 | \$209,448 | +4.9% | \$218,423 | \$181,327 | +20.5% |
| List Price/SqFt | \$108 | \$101 | +6.7% | \$112 | \$91 | +23.5% |
| Sold Price | \$224,259 | \$209,723 | +6.9% | \$219,321 | \$179,029 | +22.5% |
| Sold Price/SqFt | \$110 | \$102 | +8.5% | \$113 | \$90 | +26.0% |
| Sold Price / Orig LP | 103.2% | 100.6% | +2.5% | 101.8% | 97.7% | +4.2% |
| Days on Market | 8 | 37 | -79.0% | 15 | 37 | -60.0% |

| Median | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$199,450 | \$169,900 | +17.4% | \$184,900 | \$165,000 | +12.1% | |
| List Price/SqFt | \$109 | \$91 | +19.9% | \$106 | \$87 | +21.4% | |
| Sold Price | \$199,500 | \$170,000 | +17.4% | \$189,900 | \$165,000 | +15.1% | |
| Sold Price/SqFt | \$110 | \$93 | +18.1% | \$107 | \$87 | +22.4% | |
| Sold Price / Orig LP | 101.0% | 100.0% | +1.0% | 101.0% | 100.0% | +1.0% | |
| Days on Market | 4 | 26 | -84.6% | 5 | 20 | -75.0% | |







MLS Area LC

Residential Statistics

| * Independence | Title |
|----------------|-------|
|----------------|-------|

May 2021

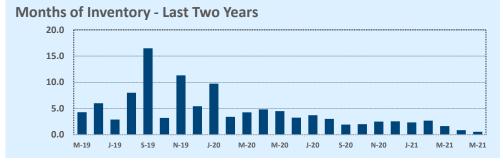
| Lietinge | | This Month | | Year-to-Date | | |
|---------------------|-------------|-------------|---------|--------------|-------------|---------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 18 | 6 | +200.0% | 51 | 34 | +50.0% |
| Condo/TH Sales | | | | | | |
| Total Sales | 18 | 6 | +200.0% | 51 | 34 | +50.0% |
| New Homes Only | | | | 2 | 1 | +100.0% |
| Resale Only | 18 | 6 | +200.0% | 49 | 33 | +48.5% |
| Sales Volume | \$5,382,300 | \$1,653,900 | +225.4% | \$13,901,468 | \$7,848,772 | +77.1% |
| New Listings | 9 | 7 | +28.6% | 57 | 44 | +29.5% |
| Pending | 11 | 9 | +22.2% | 15 | 37 | -59.5% |
| Withdrawn | | | | 1 | 10 | -90.0% |
| Expired | | 2 | | 3 | 8 | -62.5% |
| Months of Inventory | 0.6 | 4.5 | -87.7% | N/A | N/A | |

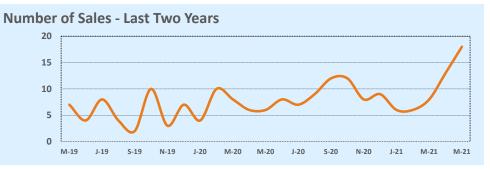
| Drice Dance | | This Month | | | Year-to-Date | |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | 2 | 1 | 19 | 9 | 7 | 15 |
| \$150,000- \$199,999 | 2 | 2 | 9 | 8 | 9 | 46 |
| \$200,000- \$249,999 | | 5 | 30 | 8 | 11 | 50 |
| \$250,000- \$299,999 | | 3 | 3 | 9 | 7 | 40 |
| \$300,000- \$349,999 | 1 | 4 | 55 | 7 | 5 | 46 |
| \$350,000- \$399,999 | 1 | 1 | 3 | 3 | 6 | 47 |
| \$400,000- \$449,999 | | | | 3 | 1 | 13 |
| \$450,000- \$499,999 | 1 | | | 2 | 1 | 6 |
| \$500,000- \$549,999 | | | | | | |
| \$550,000- \$599,999 | 1 | | | 3 | 1 | 66 |
| \$600,000- \$699,999 | | 2 | 10 | 1 | 2 | 10 |
| \$700,000- \$799,999 | 1 | | | 3 | 1 | 135 |
| \$800,000- \$899,999 | | | | 1 | | |
| \$900,000- \$999,999 | | | | | | |
| \$1M - \$1.99M | | | | | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 9 | 18 | 24 | 57 | 51 | 41 |

| Аменесе | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$296,600 | \$290,050 | +2.3% | \$274,384 | \$240,141 | +14.3% |
| List Price/SqFt | \$183 | \$144 | +27.3% | \$158 | \$128 | +23.3% |
| Sold Price | \$299,017 | \$275,650 | +8.5% | \$272,578 | \$230,846 | +18.1% |
| Sold Price/SqFt | \$184 | \$138 | +33.2% | \$157 | \$124 | +26.8% |
| Sold Price / Orig LP | 100.1% | 87.8% | +13.9% | 97.0% | 92.9% | +4.3% |
| Days on Market | 24 | 149 | -83.6% | 41 | 76 | -45.6% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$267,000 | \$269,950 | -1.1% | \$249,900 | \$219,750 | +13.7% |
| List Price/SqFt | \$153 | \$148 | +4.0% | \$135 | \$123 | +9.6% |
| Sold Price | \$273,500 | \$257,750 | +6.1% | \$248,000 | \$217,500 | +14.0% |
| Sold Price/SqFt | \$150 | \$137 | +9.4% | \$136 | \$123 | +10.6% |
| Sold Price / Orig LP | 100.0% | 90.0% | +11.1% | 99.0% | 96.5% | +2.6% |
| Days on Market | 9 | 171 | -95.0% | 13 | 45 | -70.8% |







MLS Area LH

Residential Statistics

| * | Independence T | itle | |
|---|----------------|------|--|
|---|----------------|------|--|

New

Price Range

\$149,999 or under

\$150,000- \$199,999 \$200,000- \$249,999

\$250,000- \$299,999

\$300,000- \$349,999

This Month

Sales

DOM

New

May 2021

DOM

Year-to-Date

Sales

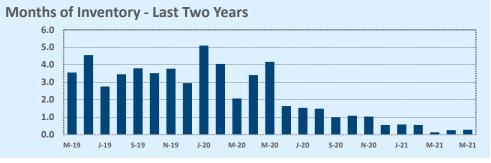
| Lietinge | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 72 | 42 | +71.4% | 310 | 233 | +33.0% | |
| Condo/TH Sales | | | | 1 | | | |
| Total Sales | 72 | 42 | +71.4% | 311 | 233 | +33.5% | |
| New Homes Only | 24 | 13 | +84.6% | 112 | 72 | +55.6% | |
| Resale Only | 48 | 29 | +65.5% | 199 | 161 | +23.6% | |
| Sales Volume | \$32,072,388 | \$14,548,210 | +120.5% | \$142,297,012 | \$82,634,919 | +72.2% | |
| New Listings | 65 | 74 | -12.2% | 267 | 355 | -24.8% | |
| Pending | 40 | 90 | -55.6% | 92 | 320 | -71.3% | |
| Withdrawn | 7 | 3 | +133.3% | 31 | 19 | +63.2% | |
| Expired | | 5 | | 2 | 15 | -86.7% | |
| Months of Inventory | 0.3 | 4.2 | -93.3% | N/A | N/A | | |

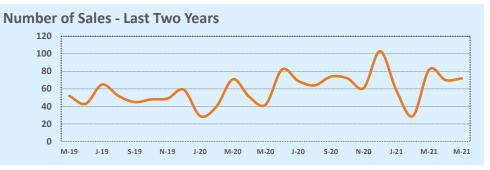
| +72.2% | \$350,000- \$399,999 | 6 | 6 |
|--------|----------------------|----|----|
| -24.8% | \$400,000- \$449,999 | 2 | 6 |
| -71.3% | \$450,000- \$499,999 | 3 | 6 |
| +63.2% | \$500,000- \$549,999 | 2 | 4 |
| -86.7% | \$550,000- \$599,999 | 9 | 5 |
| | \$600,000-\$699,999 | 2 | 5 |
| | \$700,000- \$799,999 | 3 | 3 |
| | \$800,000- \$899,999 | 3 | 3 |
| Change | \$900,000- \$999,999 | 6 | |
| +23.7% | \$1M - \$1.99M | 10 | 2 |
| +17.7% | \$2M - \$2.99M | | |
| +29.0% | \$3M+ | | |
| +22.2% | Totals | 65 | 72 |
| +6.4% | | | |
| | | | |

| A., a., a. | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$433,936 | \$354,151 | +22.5% | \$447,014 | \$361,298 | +23.7% | |
| List Price/SqFt | \$193 | \$159 | +21.2% | \$186 | \$158 | +17.7% | |
| Sold Price | \$445,450 | \$346,386 | +28.6% | \$457,547 | \$354,656 | +29.0% | |
| Sold Price/SqFt | \$197 | \$156 | +27.0% | \$189 | \$155 | +22.2% | |
| Sold Price / Orig LP | 104.9% | 96.5% | +8.7% | 103.7% | 97.4% | +6.4% | |
| Days on Market | 12 | 63 | -81.3% | 23 | 87 | -73.7% | |

| Median | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$353,105 | \$297,233 | +18.8% | \$373,990 | \$294,118 | +27.2% | |
| List Price/SqFt | \$184 | \$156 | +18.4% | \$180 | \$156 | +15.3% | |
| Sold Price | \$371,500 | \$294,497 | +26.1% | \$387,500 | \$292,050 | +32.7% | |
| Sold Price/SqFt | \$191 | \$155 | +23.0% | \$182 | \$154 | +18.0% | |
| Sold Price / Orig LP | 101.0% | 99.0% | +2.0% | 101.0% | 98.0% | +3.1% | |
| Days on Market | 5 | 38 | -86.8% | 4 | 55 | -92.7% | |







MLS Area LL

Residential Statistics

| N. | | | |
|----|-----------|----------|-------|
| 1 | 7 Indor | pendence | 11:41 |
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| | | | |

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lietings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|--------|---------------|--------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 26 | 23 | +13.0% | 126 | 75 | +68.0% | |
| Condo/TH Sales | 9 | 5 | +80.0% | 19 | 10 | +90.0% | |
| Total Sales | 35 | 28 | +25.0% | 145 | 85 | +70.6% | |
| New Homes Only | 4 | 5 | -20.0% | 16 | 13 | +23.1% | |
| Resale Only | 31 | 23 | +34.8% | 129 | 72 | +79.2% | |
| Sales Volume | \$26,663,755 | \$19,890,425 | +34.1% | \$121,691,366 | \$43,830,205 | +177.6% | |
| New Listings | 32 | 51 | -37.3% | 158 | 238 | -33.6% | |
| Pending | 20 | 55 | -63.6% | 33 | 127 | -74.0% | |
| Withdrawn | 4 | 13 | -69.2% | 14 | 51 | -72.5% | |
| Expired | | 6 | | 7 | 53 | -86.8% | |
| Months of Inventory | 1.3 | 7.3 | -82.4% | N/A | N/A | | |

| \$149,999 or under | | 1 | 5 | 8 | 7 | 47 |
|----------------------|----|----|-----|-----|-----|-----|
| \$150,000- \$199,999 | | 4 | 33 | 6 | 4 | 33 |
| \$200,000- \$249,999 | 4 | 1 | 1 | 8 | 9 | 45 |
| \$250,000- \$299,999 | 1 | | | 6 | | |
| \$300,000- \$349,999 | 1 | 2 | 17 | 4 | 12 | 96 |
| \$350,000- \$399,999 | 1 | 2 | 288 | 13 | 12 | 85 |
| \$400,000- \$449,999 | 1 | 1 | 3 | 4 | 6 | 117 |
| \$450,000- \$499,999 | 2 | 1 | 12 | 14 | 13 | 85 |
| \$500,000- \$549,999 | 1 | 3 | 23 | 6 | 7 | 25 |
| \$550,000- \$599,999 | 2 | 3 | 17 | 11 | 12 | 141 |
| \$600,000- \$699,999 | 1 | 4 | 89 | 14 | 12 | 94 |
| \$700,000- \$799,999 | 2 | 6 | 64 | 6 | 10 | 110 |
| \$800,000- \$899,999 | 3 | 2 | 20 | 14 | 6 | 37 |
| \$900,000- \$999,999 | 6 | 1 | 262 | 8 | 5 | 76 |
| \$1M - \$1.99M | 4 | 2 | 40 | 23 | 16 | 40 |
| \$2M - \$2.99M | 2 | 1 | 2 | 10 | 8 | 165 |
| \$3M+ | 1 | 1 | 380 | 3 | 6 | 219 |
| Totals | 32 | 35 | 68 | 158 | 145 | 88 |

This Month

Sales

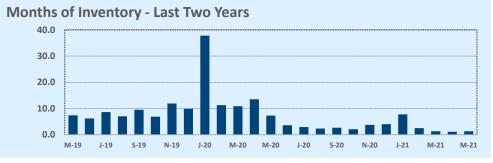
DOM

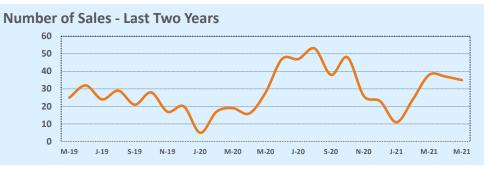
New

| A. (242.72 | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-------------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$792,526 | \$752,853 | +5.3% | \$865,076 | \$545,354 | +58.6% | |
| List Price/SqFt | \$296 | \$269 | +10.3% | \$296 | \$226 | +30.9% | |
| Sold Price | \$761,822 | \$710,372 | +7.2% | \$839,251 | \$515,649 | +62.8% | |
| Sold Price/SqFt | \$292 | \$254 | +15.1% | \$292 | \$292 \$214 | | |
| Sold Price / Orig LP | 99.4% | 90.0% | +10.5% | 97.2% | 91.1% | +6.7% | |
| Days on Market | 68 | 104 | -34.3% | 88 | 115 | -23.1% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| ivieulali | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$599,000 | \$571,500 | +4.8% | \$565,900 | \$389,000 | +45.5% | |
| List Price/SqFt | \$281 | \$268 | +5.0% | \$252 | \$191 | +32.0% | |
| Sold Price | \$585,000 | \$500,000 | +17.0% | \$565,000 | \$365,000 | +54.8% | |
| Sold Price/SqFt | \$286 | \$240 | +19.2% | \$243 | \$182 | +33.6% | |
| Sold Price / Orig LP | 100.0% | 94.5% | +5.8% | 99.0% | 94.0% | +5.3% | |
| Days on Market | 16 | 85 | -81.1% | 28 | 89 | -68.5% | |







MLS Area LN

Residential Statistics

| * Independence | Title |
|----------------|-------|
|----------------|-------|

May 2021

DOM 27

Year-to-Date

Sales

| Lietings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 69 | 55 | +25.5% | 300 | 249 | +20.5% | |
| Condo/TH Sales | 12 | 9 | +33.3% | 34 | 29 | +17.2% | |
| Total Sales | 81 | 64 | +26.6% | 334 | 278 | +20.1% | |
| New Homes Only | 12 | 22 | -45.5% | 71 | 102 | -30.4% | |
| Resale Only | 69 | 42 | +64.3% | 263 | 176 | +49.4% | |
| Sales Volume | \$44,092,509 | \$26,172,854 | +68.5% | \$183,785,662 | \$112,448,719 | +63.4% | |
| New Listings | 114 | 92 | +23.9% | 423 | 438 | -3.4% | |
| Pending | 65 | 111 | -41.4% | 106 | 361 | -70.6% | |
| Withdrawn | 10 | 13 | -23.1% | 20 | 53 | -62.3% | |
| Expired | 3 | 10 | -70.0% | 7 | 32 | -78.1% | |
| Months of Inventory | 0.8 | 3.6 | -78.3% | N/A | N/A | | |

| | Dulas Danes | | i nis iviontn |
|-----|----------------------|-----|---------------|
| nge | Price Range | New | Sales |
| .5% | \$149,999 or under | 1 | 1 |
| .2% | \$150,000- \$199,999 | 4 | 3 |
| .1% | \$200,000- \$249,999 | 4 | 2 |
| 4% | \$250,000- \$299,999 | 7 | 9 |
| .4% | \$300,000- \$349,999 | 7 | 6 |
| .4% | \$350,000- \$399,999 | 13 | 14 |
| 4% | \$400,000- \$449,999 | 9 | 10 |
| 6% | \$450,000- \$499,999 | 9 | 8 |
| 3% | \$500,000- \$549,999 | 8 | 2 |
| 1% | \$550,000- \$599,999 | 9 | 8 |
| | \$600,000- \$699,999 | 12 | 7 |
| | \$700,000- \$799,999 | 7 | 1 |
| | \$800,000- \$899,999 | 4 | 1 |
| nge | \$900,000- \$999,999 | 6 | |

\$1M - \$1.99M

\$2M - \$2.99M \$3M+

Totals

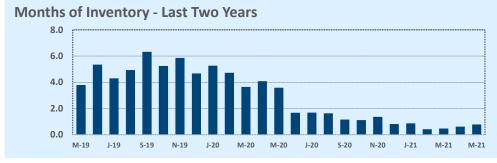
| Average | | This Month | | Year-to-Date | | | |
|----------------------|-------------------|------------|--------|--------------|-------------|--------|--|
| Average | May 2021 May 2020 | | Change | 2021 | 2020 | Change | |
| List Price | \$507,590 | \$420,993 | +20.6% | \$532,408 | \$416,535 | +27.8% | |
| List Price/SqFt | \$224 | \$184 | +21.8% | \$231 | \$179 | +29.2% | |
| Sold Price | \$544,352 | \$408,951 | +33.1% | \$550,256 | \$404,492 | +36.0% | |
| Sold Price/SqFt | \$239 | \$180 | +32.8% | \$238 | \$238 \$175 | | |
| Sold Price / Orig LP | 107.3% | 96.8% | +10.8% | 104.3% 96.7% | | +7.9% | |
| Days on Market | 14 | 86 | -84.3% | 33 97 | | -66.0% | |

| Average \$700,000 | & Medi | an Sal | es Pri | | ast T | | | | | | verage ⁄ledian | ······································ |
|----------------------|-----------|----------|--------|------|-------|------|----------|----------|------|------|-------------------|--|
| \$500,000 | | | | | | | <u> </u> | <u> </u> | | | | |
| \$300,000 | | \ | | V | | C | ~ | <u></u> | | V | | |
| \$100,000 | M-19 J-19 | | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

DOM

New

| Modian | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$379,000 | \$312,700 | +21.2% | \$392,500 | \$323,900 | +21.2% | |
| List Price/SqFt | \$213 | \$161 | +32.5% | \$207 | \$166 | +24.2% | |
| Sold Price | \$420,000 | \$317,500 | +32.3% | \$420,000 | \$318,700 | +31.8% | |
| Sold Price/SqFt | \$227 | \$158 | +43.4% | \$214 | \$162 | +31.9% | |
| Sold Price / Orig LP | 103.0% | 97.5% | +5.6% | 102.0% | 98.0% | +4.1% | |
| Days on Market | 5 | 48 | -89.5% | 7 | 61 | -88.5% | |





MLS Area LP

Residential Statistics

| * | Independence Ti | tle |
|---|-----------------|-----|

May 2021

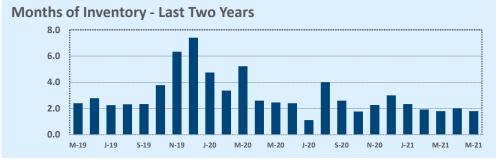
| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|--------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 10 | 13 | -23.1% | 51 | 56 | -8.9% |
| Condo/TH Sales | | | | | | |
| Total Sales | 10 | 13 | -23.1% | 51 | 56 | -8.9% |
| New Homes Only | | 1 | | 2 | 3 | -33.3% |
| Resale Only | 10 | 12 | -16.7% | 49 | 53 | -7.5% |
| Sales Volume | \$3,493,400 | \$2,728,525 | +28.0% | \$14,871,465 | \$12,132,904 | +22.6% |
| New Listings | 9 | 7 | +28.6% | 48 | 68 | -29.4% |
| Pending | 15 | 10 | +50.0% | 19 | 59 | -67.8% |
| Withdrawn | | 1 | | 3 | 6 | -50.0% |
| Expired | | 2 | | 2 | 7 | -71.4% |
| Months of Inventory | 1.8 | 2.5 | -26.9% | N/A | N/A | |

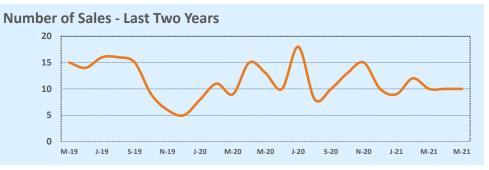
| Duine Deman | | This Month | | | Year-to-Date | |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | 1 | | | 2 | 4 | 46 |
| \$150,000- \$199,999 | 1 | | | 7 | 11 | 30 |
| \$200,000- \$249,999 | 1 | 2 | 5 | 7 | 10 | 47 |
| \$250,000- \$299,999 | 2 | 2 | 31 | 7 | 6 | 15 |
| \$300,000- \$349,999 | 1 | 1 | 6 | 6 | 6 | 62 |
| \$350,000- \$399,999 | | 2 | 40 | 5 | 6 | 35 |
| \$400,000- \$449,999 | 1 | 1 | 3 | 3 | 2 | 10 |
| \$450,000- \$499,999 | | 1 | 3 | 2 | 1 | 3 |
| \$500,000- \$549,999 | 1 | 1 | 7 | 1 | 2 | 12 |
| \$550,000- \$599,999 | 1 | | | 5 | 1 | 172 |
| \$600,000- \$699,999 | | | | 2 | 1 | 6 |
| \$700,000- \$799,999 | | | | 1 | 1 | 48 |
| \$800,000- \$899,999 | | | | | | |
| \$900,000- \$999,999 | | | | | | |
| \$1M - \$1.99M | | | | | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| | | | | | | |

| A. (242.72 | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$345,270 | \$213,265 | +61.9% | \$294,230 | \$223,519 | +31.6% |
| List Price/SqFt | \$154 | \$120 | +27.8% | \$157 | \$117 | +33.8% |
| Sold Price | \$349,340 | \$209,887 | +66.4% | \$291,597 | \$216,659 | +34.6% |
| Sold Price/SqFt | \$155 | \$117 | +32.3% | \$155 | \$114 | +36.7% |
| Sold Price / Orig LP | 100.7% | 96.2% | +4.7% | 97.9% | 95.3% | +2.7% |
| Days on Market | 17 | 57 | -70.4% | 38 | 71 | -46.7% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulan | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$345,000 | \$199,650 | +72.8% | \$269,900 | \$198,825 | +35.7% |
| List Price/SqFt | \$154 | \$119 | +29.2% | \$143 | \$113 | +26.1% |
| Sold Price | \$341,500 | \$204,650 | +66.9% | \$265,000 | \$191,625 | +38.3% |
| Sold Price/SqFt | \$158 | \$113 | +39.8% | \$143 | \$109 | +30.4% |
| Sold Price / Orig LP | 100.5% | 97.0% | +3.6% | 100.0% | 97.0% | +3.1% |
| Days on Market | 7 | 39 | -82.1% | 17 | 47 | -63.4% |







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Totals

MLS Area LS

Residential Statistics

| Indeper | ndence Title |
|---------|--------------|
|---------|--------------|

May 2021

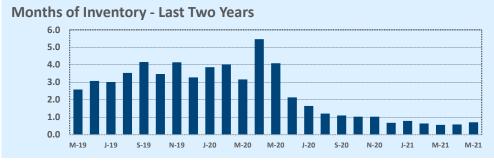
| Lictings | 7 | This Month | | | Year-to-Date | | |
|---------------------|---------------|--------------|--------|---------------|---------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 154 | 109 | +41.3% | 624 | 499 | +25.1% | |
| Condo/TH Sales | 20 | 13 | +53.8% | 72 | 46 | +56.5% | |
| Total Sales | 174 | 122 | +42.6% | 696 | 545 | +27.7% | |
| New Homes Only | 11 | 10 | +10.0% | 61 | 58 | +5.2% | |
| Resale Only | 163 | 112 | +45.5% | 635 | 487 | +30.4% | |
| Sales Volume | \$153,653,315 | \$78,385,318 | +96.0% | \$613,090,389 | \$345,438,638 | +77.5% | |
| New Listings | 188 | 235 | -20.0% | 880 | 952 | -7.6% | |
| Pending | 112 | 201 | -44.3% | 188 | 671 | -72.0% | |
| Withdrawn | 15 | 26 | -42.3% | 57 | 121 | -52.9% | |
| Expired | 6 | 16 | -62.5% | 23 | 53 | -56.6% | |
| Months of Inventory | 0.7 | 4.1 | -82.6% | N/A | N/A | | |

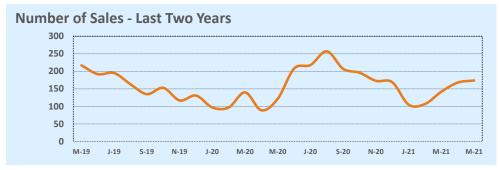
| Drice Bange | | This Month | | Year-to-Date | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | 1 | | | 1 | | | |
| \$150,000- \$199,999 | | | | | | | |
| \$200,000- \$249,999 | 1 | 2 | 17 | 4 | 5 | 22 | |
| \$250,000- \$299,999 | 3 | | | 13 | 10 | 43 | |
| \$300,000- \$349,999 | 4 | 4 | 6 | 12 | 16 | 62 | |
| \$350,000- \$399,999 | 3 | 7 | 9 | 31 | 21 | 17 | |
| \$400,000- \$449,999 | 8 | 6 | 7 | 42 | 30 | 10 | |
| \$450,000- \$499,999 | 11 | 9 | 3 | 52 | 40 | 11 | |
| \$500,000- \$549,999 | 10 | 6 | 54 | 47 | 45 | 23 | |
| \$550,000- \$599,999 | 14 | 13 | 6 | 68 | 48 | 13 | |
| \$600,000- \$699,999 | 25 | 28 | 9 | 117 | 111 | 21 | |
| \$700,000- \$799,999 | 26 | 23 | 13 | 116 | 89 | 20 | |
| \$800,000- \$899,999 | 15 | 19 | 27 | 78 | 58 | 31 | |
| \$900,000- \$999,999 | 18 | 11 | 8 | 67 | 52 | 14 | |
| \$1M - \$1.99M | 41 | 39 | 19 | 183 | 143 | 28 | |
| \$2M - \$2.99M | 4 | 5 | 6 | 25 | 19 | 72 | |
| \$3M+ | 4 | 2 | 94 | 24 | 9 | 159 | |
| Totals | 188 | 174 | 15 | 880 | 696 | 25 | |

| Average | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$846,162 | \$655,563 | +29.1% | \$849,958 | \$648,730 | +31.0% | |
| List Price/SqFt | \$289 | \$214 | +35.3% | \$278 | \$216 | +28.7% | |
| Sold Price | \$883,065 | \$642,503 | +37.4% | \$880,877 | \$633,832 | +39.0% | |
| Sold Price/SqFt | \$304 | \$210 | +44.9% | \$289 | \$211 | +36.7% | |
| Sold Price / Orig LP | 105.5% | 97.0% | +8.8% | 104.8% | 96.6% | +8.5% | |
| Days on Market | 15 | 67 | -77.0% | 25 | 71 | -64.5% | |

| Median | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$699,950 | \$582,450 | +20.2% | \$682,700 | \$549,000 | +24.4% | |
| List Price/SqFt | \$265 | \$199 | +33.2% | \$253 | \$199 | +26.8% | |
| Sold Price | \$751,318 | \$565,750 | +32.8% | \$723,017 | \$539,000 | +34.1% | |
| Sold Price/SqFt | \$279 | \$198 | +41.0% | \$268 | \$197 | +36.0% | |
| Sold Price / Orig LP | 104.0% | 98.0% | +6.1% | 103.0% | 98.0% | +5.1% | |
| Days on Market | 5 | 26 | -80.4% | 5 | 30 | -83.3% | |







MLS Area LW

Residential Statistics

| 🙀 Independence Title |
|----------------------|
|----------------------|

May 2021

| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|---------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 9 | 4 | +125.0% | 38 | 41 | -7.3% |
| Condo/TH Sales | | | | | | |
| Total Sales | 9 | 4 | +125.0% | 38 | 41 | -7.3% |
| New Homes Only | 1 | | | 6 | 4 | +50.0% |
| Resale Only | 8 | 4 | +100.0% | 32 | 37 | -13.5% |
| Sales Volume | \$6,697,500 | \$3,334,756 | +100.8% | \$27,156,242 | \$25,329,125 | +7.2% |
| New Listings | 16 | 16 | | 62 | 65 | -4.6% |
| Pending | 9 | 11 | -18.2% | 12 | 46 | -73.9% |
| Withdrawn | 2 | 2 | | 14 | 11 | +27.3% |
| Expired | 1 | 1 | | 1 | 5 | -80.0% |
| Months of Inventory | 2.1 | 12.3 | -82.8% | N/A | N/A | |

| Аменесе | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$730,544 | \$904,750 | -19.3% | \$722,546 | \$643,109 | +12.4% |
| List Price/SqFt | \$270 | \$237 | +13.9% | \$265 | \$224 | +18.0% |
| Sold Price | \$744,167 | \$833,689 | -10.7% | \$714,638 | \$617,784 | +15.7% |
| Sold Price/SqFt | \$293 | \$225 | +30.5% | \$266 | \$217 | +22.9% |
| Sold Price / Orig LP | 105.3% | 91.8% | +14.8% | 99.6% | 93.0% | +7.1% |
| Days on Market | 9 | 237 | -96.2% | 39 | 169 | -76.9% |

| Modian | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$699,000 | \$669,500 | +4.4% | \$664,500 | \$499,900 | +32.9% | |
| List Price/SqFt | \$277 | \$254 | +9.4% | \$244 | \$206 | +18.3% | |
| Sold Price | \$699,000 | \$644,878 | +8.4% | \$645,000 | \$468,000 | +37.8% | |
| Sold Price/SqFt | \$278 | \$234 | +18.8% | \$245 | \$197 | +24.1% | |
| Sold Price / Orig LP | 100.0% | 93.0% | +7.5% | 100.0% | 94.0% | +6.4% | |
| Days on Market | 6 | 248 | -97.6% | 11 | 123 | -91.1% | |

| Months | of Inv | vento | ory - l | .ast T | wo Y | 'ears | | | | | | | |
|--------|---------|-------|---------|--------|------|-------|------|------|------|------|------|------|------|
| 25.0 | <u></u> | | | | | | | | | | | | |
| 20.0 | | | | | | | | | | | | | |
| 15.0 | | | | | | | | | | | | | |
| 10.0 | | | | | | | | | | | | | |
| 5.0 | | | | | | | | | | | | | |
| 0.0 | | | | | | | | | | | | | ., |
| | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |







MLS Area MA

Residential Statistics

| Independence Title |
|--------------------|
|--------------------|

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Listings | | This Month | | Year-to-Date | | | | |
|---------------------|--------------|--------------|--------|---------------|--------------|--------|--|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| Single Family Sales | 90 | 74 | +21.6% | 415 | 333 | +24.6% | | |
| Condo/TH Sales | | | | | 1 | | | |
| Total Sales | 90 | 74 | +21.6% | 415 | 334 | +24.3% | | |
| New Homes Only | 1 | 17 | -94.1% | 23 | 95 | -75.8% | | |
| Resale Only | 89 | 57 | +56.1% | 392 | 239 | +64.0% | | |
| Sales Volume | \$31,194,844 | \$19,336,321 | +61.3% | \$131,952,500 | \$83,831,211 | +57.4% | | |
| New Listings | 75 | 76 | -1.3% | 339 | 471 | -28.0% | | |
| Pending | 50 | 80 | -37.5% | 80 | 388 | -79.4% | | |
| Withdrawn | 2 | 7 | -71.4% | 13 | 33 | -60.6% | | |
| Expired | 1 | 5 | -80.0% | 4 | 62 | -93.5% | | |
| Months of Inventory | 0.3 | 1.7 | -83.2% | N/A | N/A | | | |

| \$149,999 or under 2 \$150,000- \$199,999 2 \$200,000- \$249,999 6 2 5 44 \$250,000- \$299,999 24 20 7 136 | 2 4 65 124 | 92 52 9 11 |
|---|---------------------|---------------------|
| \$200,000-\$249,999 6 2 5 44 | 65 124 | 9 |
| | 124 | |
| \$250,000- \$299,999 24 20 7 136 | | 11 |
| | | |
| \$300,000- \$349,999 26 34 6 73 | 110 | 15 |
| \$350,000- \$399,999 6 19 5 32 | 56 | 8 |
| \$400,000-\$449,999 1 6 4 15 | 21 | 23 |
| \$450,000-\$499,999 2 3 8 10 | 19 | 20 |
| \$500,000- \$549,999 1 3 6 | 8 | 47 |
| \$550,000- \$599,999 4 2 108 10 | 4 | 58 |
| \$600,000-\$699,999 5 1 22 9 | 2 | 48 |
| \$700,000- \$799,999 | | |
| \$800,000- \$899,999 1 | | |
| \$900,000- \$999,999 | | |
| \$1M - \$1.99M | | |
| \$2M - \$2.99M 1 | | |
| \$3M+ | | |
| Totals 75 90 8 339 | 415 | 14 |

This Month

Sales

DOM

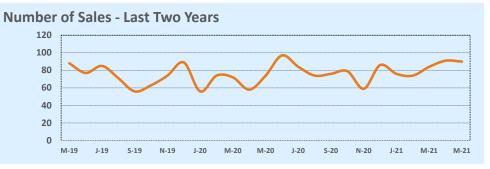
New

| Аменесе | | This Month | | Year-to-Date | | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$322,286 | \$263,215 | +22.4% | \$302,488 | \$253,095 | +19.5% | | |
| List Price/SqFt | \$176 | \$138 | +27.6% | \$161 | \$138 | +16.4% | | |
| Sold Price | \$346,609 | \$261,302 | +32.6% | \$317,958 | \$250,992 | +26.7% | | |
| Sold Price/SqFt | \$190 | \$137 | +38.8% | \$169 | \$137 | +23.7% | | |
| Sold Price / Orig LP | 109.2% | 99.3% | +10.0% | 106.5% | 98.6% | +8.0% | | |
| Days on Market | 8 | 33 | -75.1% | 14 | 43 | -66.9% | | |

| Median | | This Month | | Year-to-Date | | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|--|
| ivieulan | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$299,945 | \$243,774 | +23.0% | \$280,000 | \$236,945 | +18.2% | | |
| List Price/SqFt | \$176 | \$132 | +33.1% | \$159 | \$136 | +16.8% | | |
| Sold Price | \$330,308 | \$245,382 | +34.6% | \$301,990 | \$235,950 | +28.0% | | |
| Sold Price/SqFt | \$190 | \$133 | +42.6% | \$167 | \$135 | +23.6% | | |
| Sold Price / Orig LP | 105.0% | 100.0% | +5.0% | 102.0% | 100.0% | +2.0% | | |
| Days on Market | 4 | 18 | -77.1% | 4 | 19 | -78.9% | | |







MLS Area MC

Residential Statistics

| * | Independence Title | |
|---|--------------------|--|

May 2021

| Listings | | This Month | | Year-to-Date | | | | |
|---------------------|-------------|-------------|---------|--------------|-------------|--------|--|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| Single Family Sales | 16 | 7 | +128.6% | 60 | 51 | +17.6% | | |
| Condo/TH Sales | | | | | | | | |
| Total Sales | 16 | 7 | +128.6% | 60 | 51 | +17.6% | | |
| New Homes Only | | | | | | | | |
| Resale Only | 16 | 7 | +128.6% | 60 | 51 | +17.6% | | |
| Sales Volume | \$5,826,884 | \$1,379,900 | +322.3% | \$13,036,959 | \$9,097,107 | +43.3% | | |
| New Listings | 15 | 20 | -25.0% | 73 | 74 | -1.4% | | |
| Pending | 10 | 19 | -47.4% | 16 | 57 | -71.9% | | |
| Withdrawn | 2 | 2 | | 4 | 16 | -75.0% | | |
| Expired | | 2 | | 2 | 6 | -66.7% | | |
| Months of Inventory | 0.8 | 4.9 | -83.3% | N/A | N/A | | | |

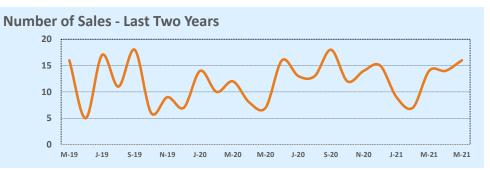
| Average | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$369,675 | \$205,414 | +80.0% | \$221,211 | \$188,719 | +17.2% | |
| List Price/SqFt | \$163 | \$115 | +41.6% | \$123 | \$100 | +23.3% | |
| Sold Price | \$364,180 | \$197,129 | +84.7% | \$217,283 | \$178,375 | +21.8% | |
| Sold Price/SqFt | \$161 | \$111 | +45.3% | \$121 | \$94 | +28.0% | |
| Sold Price / Orig LP | 95.6% | 93.1% | +2.6% | 95.4% | 91.4% | +4.4% | |
| Days on Market | 54 | 87 | -38.4% | 47 | 76 | -37.7% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$242,500 | \$209,000 | +16.0% | \$182,000 | \$157,500 | +15.6% | |
| List Price/SqFt | \$132 | \$107 | +23.6% | \$111 | \$99 | +12.0% | |
| Sold Price | \$235,250 | \$199,500 | +17.9% | \$176,750 | \$155,000 | +14.0% | |
| Sold Price/SqFt | \$128 | \$103 | +24.1% | \$111 | \$92 | +19.5% | |
| Sold Price / Orig LP | 97.0% | 93.0% | +4.3% | 97.0% | 94.0% | +3.2% | |
| Days on Market | 14 | 10 | +40.0% | 19 | 45 | -57.8% | |

| Months | of In | vent | ory - | Last T | wo Y | 'ears | | | | | | | |
|--------|-------|------|-------|--------|------|-------|----------------|------|------|------|------|------|------|
| 12.0 | [| | | | | | | | | | | | |
| 10.0 | | | | | | | | | | | | | |
| 8.0 | | | | | | | | | | | | | |
| 6.0 | | | | | | | | | | | | | |
| 4.0 | | | | НН | | | \blacksquare | | | | | | |
| 2.0 | | | | | - | | H- | | | | | | |
| 0.0 | | | | , | | | | | | | | | |
| | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |







MLS Area MT

Residential Statistics

May 2021

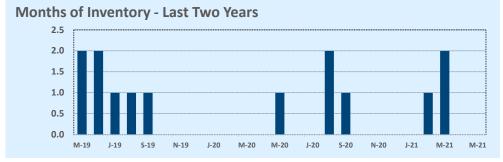
| Lietings | | This Month | | Year-to-Date | | | |
|---------------------|-----------|------------|--------|--------------|------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 1 | | | 2 | | | |
| Condo/TH Sales | | | | | | | |
| Total Sales | 1 | | | 2 | | | |
| New Homes Only | | | | | | | |
| Resale Only | 1 | | | 2 | | | |
| Sales Volume | \$273,000 | | | \$542,000 | | | |
| New Listings | 1 | 2 | -50.0% | 3 | 3 | | |
| Pending | | 1 | | 1 | 2 | -50.0% | |
| Withdrawn | | | | | | | |
| Expired | | | | | | | |
| Months of Inventory | | 1.0 | | N/A | N/A | | |

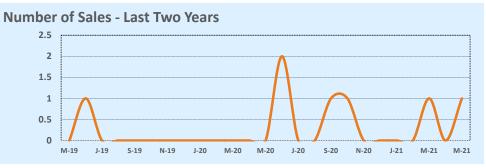
| Drice Bange | | This Month | | Year-to-Date | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | | | | | | | |
| \$150,000- \$199,999 | | | | | | | |
| \$200,000- \$249,999 | | | | | | | |
| \$250,000- \$299,999 | 1 | 1 | 17 | 3 | 2 | 44 | |
| \$300,000- \$349,999 | | | | | | | |
| \$350,000- \$399,999 | | | | | | | |
| \$400,000- \$449,999 | | | | | | | |
| \$450,000- \$499,999 | | | | | | | |
| \$500,000- \$549,999 | | | | | | | |
| \$550,000- \$599,999 | | | | | | | |
| \$600,000- \$699,999 | | | | | | | |
| \$700,000- \$799,999 | | | | | | | |
| \$800,000- \$899,999 | | | | | | | |
| \$900,000- \$999,999 | | | | | | | |
| \$1M - \$1.99M | | | | | | | |
| \$2M - \$2.99M | | | | | | | |
| \$3M+ | | | | | | | |
| Totals | 1 | 1 | 17 | 3 | 2 | 44 | |

| Амакада | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$275,000 | | | \$272,000 | \$0 | | |
| List Price/SqFt | \$171 | | | \$157 | \$0 | | |
| Sold Price | \$273,000 | | | \$271,000 | \$0 | | |
| Sold Price/SqFt | \$170 | | | \$156 | \$0 | | |
| Sold Price / Orig LP | 99.0% | 0.0% | | 99.5% | 0.0% | | |
| Days on Market | 17 | | | 44 | | | |

| Average \$600,000 | & Media | | −Average −Median | | | | | |
|----------------------|-------------|------|---------------------|-----------|-------------|----------|----------|-------------|
| \$400,000 | \bigwedge | | | | \bigwedge | | | \bigwedge |
| \$0 | M-19 J-19 | S-19 | N-19 J | I-20 M-20 | M-20 J | -20 S-20 | N-20 J-2 | 1 M-21 M-21 |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|------|--------|--|
| ivieuian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$275,000 | | | \$272,000 | \$0 | | |
| List Price/SqFt | \$171 | | | \$157 | \$0 | | |
| Sold Price | \$273,000 | | | \$271,000 | \$0 | | |
| Sold Price/SqFt | \$170 | | | \$156 | \$0 | | |
| Sold Price / Orig LP | 99.0% | 0.0% | +0.0% | 99.5% | 0.0% | | |
| Days on Market | 17 | | | 44 | | | |





MLS Area N

Residential Statistics

| * | Independence ⁻ | Title |
|---|---------------------------|-------|
| | | |

May 2021

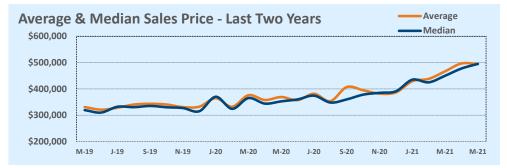
| Lietinge | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 129 | 101 | +27.7% | 540 | 472 | +14.4% | |
| Condo/TH Sales | 25 | 11 | +127.3% | 102 | 65 | +56.9% | |
| Total Sales | 154 | 112 | +37.5% | 642 | 537 | +19.6% | |
| New Homes Only | 1 | 3 | -66.7% | 12 | 14 | -14.3% | |
| Resale Only | 153 | 109 | +40.4% | 630 | 523 | +20.5% | |
| Sales Volume | \$79,397,132 | \$39,888,402 | +99.0% | \$311,500,267 | \$192,538,951 | +61.8% | |
| New Listings | 219 | 150 | +46.0% | 828 | 644 | +28.6% | |
| Pending | 126 | 129 | -2.3% | 142 | 584 | -75.7% | |
| Withdrawn | 2 | 5 | -60.0% | 27 | 31 | -12.9% | |
| Expired | 2 | 2 | | 4 | 12 | -66.7% | |
| Months of Inventory | 0.6 | 0.7 | -16.0% | N/A | N/A | | |

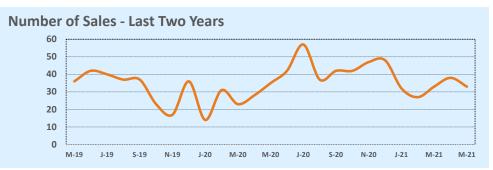
| Аменесе | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$457,938 | \$358,551 | +27.7% | \$434,081 | \$358,694 | +21.0% | |
| List Price/SqFt | \$241 | \$187 | +28.6% | \$224 | \$184 | +21.9% | |
| Sold Price | \$515,566 | \$356,146 | +44.8% | \$485,203 | \$358,546 | +35.3% | |
| Sold Price/SqFt | \$270 | \$186 | +44.8% | \$250 | \$184 | +35.9% | |
| Sold Price / Orig LP | 112.4% | 98.6% | +13.9% | 112.1% | 99.6% | +12.5% | |
| Days on Market | 6 | 17 | -64.8% | 9 | 19 | -50.1% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$448,000 | \$349,900 | +28.0% | \$425,000 | \$339,000 | +25.4% | |
| List Price/SqFt | \$238 | \$190 | +25.0% | \$224 | \$186 | +20.4% | |
| Sold Price | \$495,000 | \$352,500 | +40.4% | \$460,000 | \$345,000 | +33.3% | |
| Sold Price/SqFt | \$265 | \$190 | +39.1% | \$246 | \$190 | +29.5% | |
| Sold Price / Orig LP | 110.0% | 100.0% | +10.0% | 110.0% | 100.0% | +10.0% | |
| Days on Market | 5 | 6 | -16.7% | 4 | 4 | | |

| Months | of Inv | vento | ory - I | ast 1 | Two Y | 'ears | | | | | | | |
|--------|--------|-------|---------|---------|--------------------|-------|------|------|-----------|------|------|------|------|
| 2.0 | [| | | | | | | | | | | | |
| 1.5 | | | | | | | | | | | | | |
| 1.0 | | | | H_{-} | | | | | | | | | |
| 0.5 | | | Π | | $H_{\overline{1}}$ | П | H | П | H_{Π} | | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| Price Range | | This Month | | | Year-to-Date | : | | | | |
|----------------------|-----|------------|-----|-----|--------------|----------|--|--|--|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | | | | |
| \$149,999 or under | | | | | | | | | | |
| \$150,000- \$199,999 | | | | | | | | | | |
| \$200,000- \$249,999 | | | | 1 | 1 | 48 | | | | |
| \$250,000- \$299,999 | | | | 13 | 1 | 1 | | | | |
| \$300,000- \$349,999 | 1 | 3 | 9 | 19 | 12 | 5 | | | | |
| \$350,000- \$399,999 | 9 | 3 | 6 | 29 | 28 | 17 | | | | |
| \$400,000- \$449,999 | 7 | 5 | 6 | 47 | 31 | 14 | | | | |
| \$450,000- \$499,999 | 8 | 6 | 11 | 35 | 33 | 6 | | | | |
| \$500,000- \$549,999 | 8 | 7 | 6 | 15 | 29 | 5 | | | | |
| \$550,000- \$599,999 | 3 | 7 | 4 | 15 | 16 | 4 | | | | |
| \$600,000- \$699,999 | 2 | 1 | 4 | 8 | 7 | 5 | | | | |
| \$700,000- \$799,999 | | | | 1 | 3 | 5 | | | | |
| \$800,000- \$899,999 | | | | | | | | | | |
| \$900,000- \$999,999 | | 1 | 5 | | 2 | 5 | | | | |
| \$1M - \$1.99M | | | | 1 | | | | | | |
| \$2M - \$2.99M | | | | | | | | | | |
| \$3M+ | | | | | | | | | | |
| Totals | 38 | 33 | 6 | 184 | 163 | 9 | | | | |





MLS Area NE

Residential Statistics

| * Independence | Title |
|----------------|-------|
|----------------|-------|

May 2021

| Listings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|--------|--------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 34 | 30 | +13.3% | 155 | 165 | -6.1% | |
| Condo/TH Sales | 4 | 5 | -20.0% | 34 | 22 | +54.5% | |
| Total Sales | 38 | 35 | +8.6% | 189 | 187 | +1.1% | |
| New Homes Only | 1 | | | 7 | 4 | +75.0% | |
| Resale Only | 37 | 35 | +5.7% | 182 | 183 | -0.5% | |
| Sales Volume | \$15,176,147 | \$10,064,625 | +50.8% | \$70,886,413 | \$52,883,002 | +34.0% | |
| New Listings | 83 | 44 | +88.6% | 245 | 199 | +23.1% | |
| Pending | 40 | 39 | +2.6% | 48 | 191 | -74.9% | |
| Withdrawn | 1 | 2 | -50.0% | 8 | 9 | -11.1% | |
| Expired | 1 | 2 | -50.0% | 2 | 6 | -66.7% | |
| Months of Inventory | 0.6 | 1.2 | -49.6% | N/A | N/A | | |

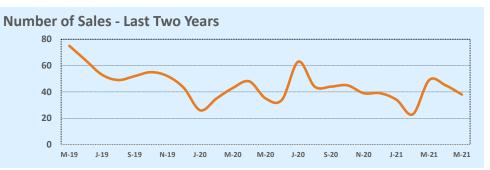
| Price Range | | This Month | | Year-to-Date | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|
| Price Railge | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | | | | | 1 | 56 | |
| \$150,000- \$199,999 | 1 | | | 5 | 3 | 13 | |
| \$200,000- \$249,999 | 3 | 1 | 6 | 18 | 8 | 11 | |
| \$250,000- \$299,999 | 9 | 5 | 4 | 33 | 27 | 27 | |
| \$300,000- \$349,999 | 12 | 5 | 5 | 48 | 36 | 16 | |
| \$350,000- \$399,999 | 15 | 5 | 7 | 54 | 40 | 9 | |
| \$400,000- \$449,999 | 10 | 12 | 7 | 31 | 37 | 8 | |
| \$450,000- \$499,999 | 18 | 5 | 5 | 31 | 21 | 8 | |
| \$500,000- \$549,999 | 9 | 4 | 6 | 13 | 11 | 8 | |
| \$550,000- \$599,999 | 3 | 1 | 4 | 3 | 2 | 7 | |
| \$600,000- \$699,999 | 2 | | | 5 | 3 | 4 | |
| \$700,000- \$799,999 | | | | 1 | | | |
| \$800,000- \$899,999 | | | | | | | |
| \$900,000- \$999,999 | | | | 2 | | | |
| \$1M - \$1.99M | 1 | | | 1 | | | |
| \$2M - \$2.99M | | | | | | | |
| \$3M+ | | | | | | | |
| Totals | 83 | 38 | 6 | 245 | 189 | 13 | |

| Average | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$347,289 | \$291,752 | +19.0% | \$337,659 | \$285,045 | +18.5% | |
| List Price/SqFt | \$214 | \$173 | +23.8% | \$197 | \$166 | +18.7% | |
| Sold Price | \$399,372 | \$287,561 | +38.9% | \$375,060 | \$282,797 | +32.6% | |
| Sold Price/SqFt | \$244 | \$171 | +42.7% | \$218 | \$165 | +32.2% | |
| Sold Price / Orig LP | 114.9% | 98.3% | +17.0% | 111.7% | 98.7% | +13.1% | |
| Days on Market | 6 | 25 | -75.9% | 13 | 25 | -49.2% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| ivieulan | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$340,000 | \$289,900 | +17.3% | \$330,000 | \$275,000 | +20.0% | |
| List Price/SqFt | \$198 | \$174 | +14.0% | \$184 | \$160 | +14.9% | |
| Sold Price | \$415,000 | \$283,000 | +46.6% | \$375,000 | \$275,000 | +36.4% | |
| Sold Price/SqFt | \$238 | \$167 | +42.2% | \$204 | \$159 | +28.7% | |
| Sold Price / Orig LP | 113.5% | 99.0% | +14.6% | 110.0% | 100.0% | +10.0% | |
| Days on Market | 6 | 15 | -63.3% | 4 | 10 | -60.0% | |







MLS Area NW

Residential Statistics

| * | Independence Title | |
|---|--------------------|--|

May 2021

| Lietinge | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 69 | 36 | +91.7% | 243 | 184 | +32.1% | |
| Condo/TH Sales | 14 | 6 | +133.3% | 47 | 35 | +34.3% | |
| Total Sales | 83 | 42 | +97.6% | 290 | 219 | +32.4% | |
| New Homes Only | | | | | 3 | | |
| Resale Only | 83 | 42 | +97.6% | 290 | 216 | +34.3% | |
| Sales Volume | \$47,899,114 | \$16,910,400 | +183.3% | \$164,447,514 | \$92,681,759 | +77.4% | |
| New Listings | 98 | 65 | +50.8% | 399 | 277 | +44.0% | |
| Pending | 61 | 52 | +17.3% | 65 | 240 | -72.9% | |
| Withdrawn | | 1 | | 9 | 11 | -18.2% | |
| Expired | 1 | | | 2 | 6 | -66.7% | |
| Months of Inventory | 0.5 | 1.3 | -62.8% | N/A | N/A | | |

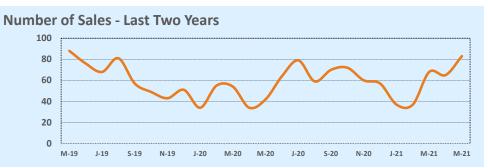
| Average | • | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$513,682 | \$406,238 | +26.4% | \$503,322 | \$423,665 | +18.8% | |
| List Price/SqFt | \$253 | \$196 | +29.1% | \$239 | \$195 | +22.8% | |
| Sold Price | \$577,098 | \$402,629 | +43.3% | \$567,060 | \$423,204 | +34.0% | |
| Sold Price/SqFt | \$282 | \$194 | +45.6% | \$269 | \$195 | +38.0% | |
| Sold Price / Orig LP | 111.6% | 98.3% | +13.5% | 112.8% | 99.6% | +13.2% | |
| Days on Market | 6 12 | | -50.7% | 7 | 16 | -55.9% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$459,000 | \$387,450 | +18.5% | \$457,000 | \$375,000 | +21.9% | |
| List Price/SqFt | \$247 | \$190 | +30.1% | \$234 | \$189 | +23.5% | |
| Sold Price | \$504,650 | \$387,450 | +30.2% | \$516,000 | \$375,000 | +37.6% | |
| Sold Price/SqFt | \$276 | \$184 | +49.9% | \$261 | \$191 | +36.7% | |
| Sold Price / Orig LP | 112.0% | 98.0% | +14.3% | 112.0% | 100.0% | +12.0% | |
| Days on Market | 5 | 7 | -28.6% | 4 | 5 | -20.0% | |

| Months | of In | vento | ory - I | ast 1 | wo Y | 'ears | | | | | | | |
|--------|-------|-------|---------|-------|------|-------|------|------|------|------|------|------|------|
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| 0.0 | | | | | | | | | | | | | |
| | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| Duice Deuge | | This Month | | Year-to-Date | | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | | |
| \$149,999 or under | | | | | | | | |
| \$150,000- \$199,999 | | | | 7 | 4 | 6 | | |
| \$200,000- \$249,999 | 1 | 5 | 12 | 10 | 10 | 9 | | |
| \$250,000- \$299,999 | 3 | 3 | 6 | 13 | 6 | 5 | | |
| \$300,000- \$349,999 | 2 | 1 | 4 | 16 | 8 | 11 | | |
| \$350,000- \$399,999 | 11 | 4 | 5 | 64 | 20 | 9 | | |
| \$400,000- \$449,999 | 9 | 11 | 7 | 50 | 40 | 5 | | |
| \$450,000- \$499,999 | 21 | 14 | 6 | 58 | 36 | 6 | | |
| \$500,000- \$549,999 | 9 | 11 | 4 | 28 | 41 | 6 | | |
| \$550,000- \$599,999 | 5 | 5 | 9 | 35 | 29 | 8 | | |
| \$600,000- \$699,999 | 4 | 8 | 5 | 31 | 35 | 6 | | |
| \$700,000- \$799,999 | 14 | 8 | 8 | 35 | 20 | 7 | | |
| \$800,000- \$899,999 | 8 | 3 | 4 | 23 | 17 | 10 | | |
| \$900,000- \$999,999 | 6 | 2 | 4 | 15 | 9 | 18 | | |
| \$1M - \$1.99M | 5 | 8 | 4 | 14 | 15 | 7 | | |
| \$2M - \$2.99M | | | | | | | | |
| \$3M+ | | | | | | | | |
| Totals | 98 | 83 | 6 | 399 | 290 | 7 | | |





MLS Area PF

Residential Statistics

| راء جا | pendence Title | |
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| | nendence litie | |
| | | |

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lietinge | This Month | | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|---------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 208 | 141 | +47.5% | 750 | 736 | +1.9% | |
| Condo/TH Sales | 9 | 4 | +125.0% | 58 | 27 | +114.8% | |
| Total Sales | 217 | 145 | +49.7% | 808 | 763 | +5.9% | |
| New Homes Only | 8 | 16 | -50.0% | 53 | 74 | -28.4% | |
| Resale Only | 209 | 129 | +62.0% | 755 | 689 | +9.6% | |
| Sales Volume | \$97,993,745 | \$42,837,789 | +128.8% | \$325,261,324 | \$226,520,691 | +43.6% | |
| New Listings | 234 | 238 | -1.7% | 941 | 972 | -3.2% | |
| Pending | 120 | 223 | -46.2% | 192 | 897 | -78.6% | |
| Withdrawn | 4 | 8 | -50.0% | 23 | 34 | -32.4% | |
| Expired | | 3 | | 5 | 21 | -76.2% | |
| Months of Inventory | 0.4 | 1.6 | -76.8% | N/A | N/A | | |

| \$149,999 or under | | | | 2 | | |
|----------------------|-----|-----|----|-----|-----|----|
| \$150,000- \$199,999 | | | | 4 | 2 | 3 |
| \$200,000- \$249,999 | 3 | 2 | 3 | 24 | 22 | 12 |
| \$250,000- \$299,999 | 19 | 14 | 2 | 160 | 124 | 11 |
| \$300,000- \$349,999 | 30 | 28 | 5 | 173 | 139 | 11 |
| \$350,000- \$399,999 | 56 | 32 | 9 | 211 | 170 | 14 |
| \$400,000- \$449,999 | 34 | 47 | 5 | 127 | 130 | 6 |
| \$450,000- \$499,999 | 40 | 31 | 6 | 96 | 86 | 5 |
| \$500,000- \$549,999 | 17 | 22 | 6 | 42 | 52 | 5 |
| \$550,000- \$599,999 | 13 | 14 | 7 | 39 | 28 | 6 |
| \$600,000- \$699,999 | 20 | 16 | 5 | 47 | 36 | 5 |
| \$700,000- \$799,999 | 1 | 6 | 4 | 7 | 11 | 7 |
| \$800,000- \$899,999 | | 4 | 86 | 3 | 5 | 69 |
| \$900,000- \$999,999 | | | | 1 | | |
| \$1M - \$1.99M | 1 | 1 | 6 | 5 | 3 | 9 |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 234 | 217 | 7 | 941 | 808 | 10 |

This Month

Sales

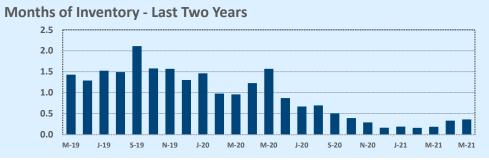
DOM

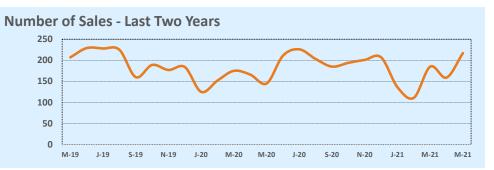
New

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$402,864 | \$296,449 | +35.9% | \$361,910 | \$298,111 | +21.4% |
| List Price/SqFt | \$186 | \$143 | +29.7% | \$171 | \$138 | +24.1% |
| Sold Price | \$451,584 | \$295,433 | +52.9% | \$402,551 | \$296,882 | +35.6% |
| Sold Price/SqFt | \$209 | \$143 | +46.5% | \$191 | \$137 | +38.7% |
| Sold Price / Orig LP | 113.5% | 99.4% | +14.2% | 112.1% | 99.0% | +13.2% |
| Days on Market | 7 | 25 | -71.3% | 10 | 38 | -74.3% |

| Madian | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$379,900 | \$285,000 | +33.3% | \$340,000 | \$288,575 | +17.8% |
| List Price/SqFt | \$179 | \$142 | +25.7% | \$167 | \$136 | +22.3% |
| Sold Price | \$429,910 | \$284,000 | +51.4% | \$380,775 | \$285,031 | +33.6% |
| Sold Price/SqFt | \$206 | \$141 | +45.8% | \$186 | \$136 | +37.1% |
| Sold Price / Orig LP | 114.0% | 100.0% | +14.0% | 110.0% | 100.0% | +10.0% |
| Days on Market | 5 | 10 | -50.0% | 4 | 11 | -63.6% |







MLS Area RA

Residential Statistics

| Independence Title |
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|--------------------|

May 2021

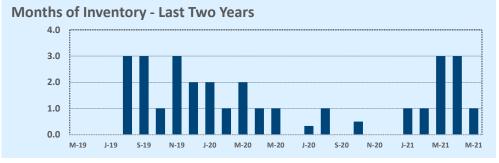
| Listings | This Month | | | Year-to-Date | | | |
|---------------------|------------|----------|---------|--------------|-----------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 1 | | | 3 | 3 | | |
| Condo/TH Sales | | | | | | | |
| Total Sales | 1 | | | 3 | 3 | | |
| New Homes Only | | | | | | | |
| Resale Only | 1 | | | 3 | 3 | | |
| Sales Volume | \$287,500 | | | \$887,500 | \$788,900 | +12.5% | |
| New Listings | 2 | 1 | +100.0% | 8 | 4 | +100.0% | |
| Pending | 1 | 1 | | 2 | 3 | -33.3% | |
| Withdrawn | 1 | 1 | | 1 | 2 | -50.0% | |
| Expired | | | | | 1 | | |
| Months of Inventory | 1.0 | 1.0 | | N/A | N/A | | |

| Price Range | | This Month | | Year-to-Date | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|
| Price Kange | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | | | | | | | |
| \$150,000- \$199,999 | | | | | | | |
| \$200,000- \$249,999 | | | | 1 | | | |
| \$250,000- \$299,999 | | 1 | 21 | 1 | 2 | 13 | |
| \$300,000- \$349,999 | | | | | | | |
| \$350,000- \$399,999 | | | | 1 | 1 | 2 | |
| \$400,000- \$449,999 | | | | | | | |
| \$450,000- \$499,999 | 1 | | | 1 | | | |
| \$500,000- \$549,999 | | | | | | | |
| \$550,000- \$599,999 | | | | | | | |
| \$600,000- \$699,999 | | | | | | | |
| \$700,000- \$799,999 | 1 | | | 2 | | | |
| \$800,000- \$899,999 | | | | | | | |
| \$900,000- \$999,999 | | | | 1 | | | |
| \$1M - \$1.99M | | | | 1 | | | |
| \$2M - \$2.99M | | | | | | | |
| \$3M+ | | | | | | | |
| Totals | 2 | 1 | 21 | 8 | 3 | 9 | |

| A | This Month | | | Year-to-Date | | |
|----------------------|------------|----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$285,000 | | | \$294,967 | \$266,300 | +10.8% |
| List Price/SqFt | \$172 | | | \$151 | \$107 | +40.8% |
| Sold Price | \$287,500 | | | \$295,833 | \$262,967 | +12.5% |
| Sold Price/SqFt | \$173 | | | \$152 | \$107 | +42.1% |
| Sold Price / Orig LP | 101.0% | 0.0% | | 100.3% | 99.3% | +1.0% |
| Days on Market | 21 | | | 9 | 27 | -65.4% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|----------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$285,000 | | | \$285,000 | \$249,000 | +14.5% |
| List Price/SqFt | \$172 | | | \$172 | \$126 | +36.3% |
| Sold Price | \$287,500 | | | \$287,500 | \$249,000 | +15.5% |
| Sold Price/SqFt | \$173 | | | \$173 | \$124 | +39.3% |
| Sold Price / Orig LP | 101.0% | 0.0% | +0.0% | 100.0% | 100.0% | |
| Days on Market | 21 | | | 5 | 8 | -37.5% |







MLS Area RN

Residential Statistics

| N. | | |
|----|-----------------------------|--|
| | Independence Title | |
| | Indahandanca IIIA | |
| | | |
| | 11 1010 001 10101 100 11110 | |

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lietinge | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 67 | 31 | +116.1% | 209 | 171 | +22.2% | |
| Condo/TH Sales | 5 | 1 | +400.0% | 32 | 18 | +77.8% | |
| Total Sales | 72 | 32 | +125.0% | 241 | 189 | +27.5% | |
| New Homes Only | 2 | | | 11 | 6 | +83.3% | |
| Resale Only | 70 | 32 | +118.8% | 230 | 183 | +25.7% | |
| Sales Volume | \$86,672,212 | \$23,903,750 | +262.6% | \$248,417,625 | \$135,106,158 | +83.9% | |
| New Listings | 56 | 83 | -32.5% | 285 | 327 | -12.8% | |
| Pending | 32 | 66 | -51.5% | 37 | 245 | -84.9% | |
| Withdrawn | 4 | 4 | | 17 | 30 | -43.3% | |
| Expired | | 2 | | 2 | 13 | -84.6% | |
| Months of Inventory | 0.4 | 3.1 | -86.7% | N/A | N/A | | |

| \$149,999 or under | | | | | | |
|----------------------|----|----|----|-----|-----|----|
| \$150,000- \$199,999 | | | | 1 | 5 | 25 |
| \$200,000- \$249,999 | 1 | | | 7 | 5 | 8 |
| \$250,000- \$299,999 | 4 | 2 | 5 | 8 | 6 | 8 |
| \$300,000- \$349,999 | 1 | 1 | 4 | 4 | 3 | 11 |
| \$350,000- \$399,999 | | | | 3 | 6 | 5 |
| \$400,000- \$449,999 | 1 | | | 6 | | |
| \$450,000- \$499,999 | 3 | 1 | 4 | 13 | 6 | 10 |
| \$500,000- \$549,999 | | | | 10 | 9 | 64 |
| \$550,000- \$599,999 | 4 | 1 | | 28 | 15 | 41 |
| \$600,000- \$699,999 | 4 | 12 | 13 | 36 | 37 | 12 |
| \$700,000- \$799,999 | 9 | 10 | 10 | 33 | 31 | 12 |
| \$800,000- \$899,999 | 3 | 8 | 18 | 24 | 22 | 11 |
| \$900,000- \$999,999 | 4 | 7 | 5 | 16 | 18 | 15 |
| \$1M - \$1.99M | 18 | 25 | 13 | 75 | 64 | 15 |
| \$2M - \$2.99M | 1 | 3 | 6 | 11 | 9 | 74 |
| \$3M+ | 3 | 2 | 24 | 10 | 5 | 49 |
| Totals | 56 | 72 | 12 | 285 | 241 | 20 |
| | | | | | | |

This Month

Sales

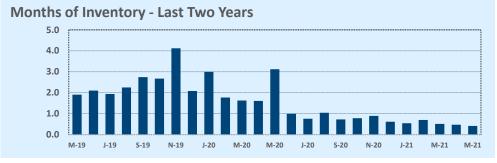
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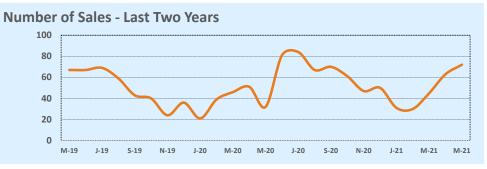
New

| Average | | This Month | | Year-to-Date | | | |
|----------------------|-------------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$1,108,963 | \$763,247 | +45.3% | \$969,225 | \$734,200 | +32.0% | |
| List Price/SqFt | \$301 | \$221 | +35.9% | \$293 | \$222 | +32.1% | |
| Sold Price | \$1,203,781 | \$746,992 | +61.2% | \$1,030,779 | \$714,847 | +44.2% | |
| Sold Price/SqFt | \$331 | \$218 | +51.7% | \$313 | \$217 | +44.0% | |
| Sold Price / Orig LP | 111.6% | 95.2% | +17.2% | 109.1% | 96.9% | +12.5% | |
| Days on Market | 12 | 22 | -46.7% | 20 | 41 | -52.4% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| ivieuian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$800,000 | \$587,495 | +36.2% | \$724,000 | \$595,000 | +21.7% | |
| List Price/SqFt | \$258 | \$192 | +33.9% | \$249 | \$204 | +22.2% | |
| Sold Price | \$912,500 | \$582,500 | +56.7% | \$787,000 | \$589,000 | +33.6% | |
| Sold Price/SqFt | \$302 | \$189 | +59.5% | \$278 | \$199 | +39.6% | |
| Sold Price / Orig LP | 111.0% | 99.0% | +12.1% | 108.0% | 98.0% | +10.2% | |
| Days on Market | 5 | 5 | +11.1% | 5 | 8 | -37.5% | |







MLS Area RRE

Residential Statistics

| | N. | | |
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| _ | | | |

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Listings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|---------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 153 | 120 | +27.5% | 574 | 528 | +8.7% | |
| Condo/TH Sales | 6 | 1 | +500.0% | 46 | 23 | +100.0% | |
| Total Sales | 159 | 121 | +31.4% | 620 | 551 | +12.5% | |
| New Homes Only | 2 | 6 | -66.7% | 15 | 30 | -50.0% | |
| Resale Only | 157 | 115 | +36.5% | 605 | 521 | +16.1% | |
| Sales Volume | \$83,888,076 | \$39,220,682 | +113.9% | \$275,206,484 | \$173,912,869 | +58.2% | |
| New Listings | 203 | 157 | +29.3% | 803 | 727 | +10.5% | |
| Pending | 105 | 167 | -37.1% | 116 | 643 | -82.0% | |
| Withdrawn | 9 | 7 | +28.6% | 20 | 43 | -53.5% | |
| Expired | 2 | 8 | -75.0% | 3 | 21 | -85.7% | |
| Months of Inventory | 0.5 | 1.5 | -63.5% | N/A | N/A | | |

| \$149,999 or under | | | | | | |
|----------------------|-----|-----|----|-----|-----|----|
| \$150,000- \$199,999 | 1 | 1 | | 9 | 14 | 37 |
| \$200,000- \$249,999 | 7 | 2 | 4 | 41 | 24 | 4 |
| \$250,000- \$299,999 | 28 | 5 | 4 | 119 | 59 | 7 |
| \$300,000- \$349,999 | 33 | 20 | 6 | 132 | 100 | 7 |
| \$350,000- \$399,999 | 37 | 21 | 5 | 140 | 97 | 7 |
| \$400,000- \$449,999 | 21 | 28 | 6 | 78 | 91 | 6 |
| \$450,000- \$499,999 | 15 | 13 | 5 | 57 | 61 | 5 |
| \$500,000- \$549,999 | 14 | 13 | 5 | 55 | 37 | 7 |
| \$550,000- \$599,999 | 14 | 8 | 8 | 49 | 37 | 6 |
| \$600,000- \$699,999 | 17 | 19 | 8 | 70 | 44 | 7 |
| \$700,000- \$799,999 | 9 | 14 | 7 | 29 | 31 | 5 |
| \$800,000- \$899,999 | 3 | 7 | 6 | 8 | 15 | 10 |
| \$900,000- \$999,999 | 1 | 3 | 6 | 5 | 4 | 5 |
| \$1M - \$1.99M | 3 | 4 | 51 | 10 | 5 | 41 |
| \$2M - \$2.99M | | 1 | 41 | 1 | 1 | 41 |
| \$3M+ | | | | | | |
| Totals | 203 | 159 | 7 | 803 | 620 | 7 |

This Month

Sales

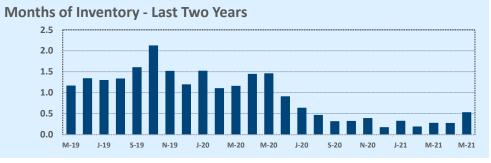
DOM

New

| Амакада | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$474,894 | \$328,802 | +44.4% | \$397,778 | \$317,450 | +25.3% | |
| List Price/SqFt | \$188 | \$146 | +28.8% | \$178 | \$143 | +24.4% | |
| Sold Price | \$527,598 | \$324,138 | +62.8% | \$443,881 | \$315,631 | +40.6% | |
| Sold Price/SqFt | \$210 | \$144 | +46.1% | \$199 | \$142 | +40.2% | |
| Sold Price / Orig LP | 112.7% | 98.0% | +14.9% | 113.0% | 98.9% | +14.3% | |
| Days on Market | 7 | 34 | -77.9% | 7 | 33 | -77.2% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$399,000 | \$290,000 | +37.6% | \$350,000 | \$285,000 | +22.8% | |
| List Price/SqFt | \$189 | \$145 | +29.7% | \$179 | \$143 | +25.0% | |
| Sold Price | \$450,000 | \$285,000 | +57.9% | \$400,050 | \$285,000 | +40.4% | |
| Sold Price/SqFt | \$211 | \$144 | +46.9% | \$199 | \$143 | +39.3% | |
| Sold Price / Orig LP | 113.0% | 99.0% | +14.1% | 113.0% | 99.0% | +14.1% | |
| Days on Market | 5 | 12 | -58.3% | 4 | 10 | -60.0% | |







MLS Area RRW

Residential Statistics

| * | Independence Title | |
|-----|--------------------|--|
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May 2021

| Lietinge | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 103 | 67 | +53.7% | 383 | 292 | +31.2% | |
| Condo/TH Sales | 6 | | | 14 | 8 | +75.0% | |
| Total Sales | 109 | 67 | +62.7% | 397 | 300 | +32.3% | |
| New Homes Only | | | | 2 | | | |
| Resale Only | 109 | 67 | +62.7% | 395 | 300 | +31.7% | |
| Sales Volume | \$69,971,173 | \$28,213,080 | +148.0% | \$228,013,804 | \$125,170,579 | +82.2% | |
| New Listings | 125 | 132 | -5.3% | 538 | 469 | +14.7% | |
| Pending | 75 | 134 | -44.0% | 84 | 387 | -78.3% | |
| Withdrawn | 5 | 11 | -54.5% | 14 | 32 | -56.3% | |
| Expired | | 1 | | | 13 | | |
| Months of Inventory | 0.4 | 1.5 | -73.0% | N/A | N/A | | |

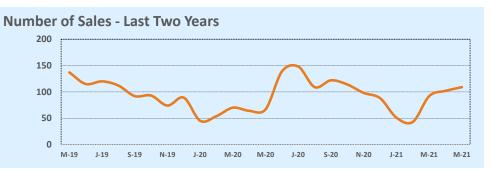
| Avorago | | This Month | | Υ | Year-to-Date | | | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|--|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | | |
| List Price | \$578,729 | \$418,573 | +38.3% | \$507,772 | \$415,532 | +22.2% | | | |
| List Price/SqFt | \$218 | \$162 | +34.8% | \$200 | \$161 | +24.6% | | | |
| Sold Price | \$641,937 | \$421,091 | +52.4% | \$574,342 | \$417,235 | +37.7% | | | |
| Sold Price/SqFt | \$244 | \$163 | +49.5% | \$228 | \$161 | +41.4% | | | |
| Sold Price / Orig LP | 113.4% | 100.3% | +13.1% | 115.3% | 99.8% | +15.5% | | | |
| Days on Market | 6 | 11 | -45.4% | 6 | 19 | -66.7% | | | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| ivieulan | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$550,000 | \$395,000 | +39.2% | \$465,000 | \$390,000 | +19.2% | |
| List Price/SqFt | \$214 | \$156 | +37.4% | \$196 | \$157 | +25.1% | |
| Sold Price | \$629,000 | \$395,000 | +59.2% | \$545,000 | \$394,000 | +38.3% | |
| Sold Price/SqFt | \$238 | \$158 | +50.8% | \$223 | \$158 | +41.5% | |
| Sold Price / Orig LP | 113.0% | 100.0% | +13.0% | 115.0% | 100.0% | +15.0% | |
| Days on Market | 4 | 4 | | 4 | 4 | | |

| Months | Months of Inventory - Last Two Years | | | | | | | | | | | | |
|--------|--------------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|
| 2.0 | | | | | | | | | | | | | |
| 1.5 | | | | | | | | | | | | | |
| 1.0 | | | | | | | | | | | | | |
| 0.5 | | ĦĦ | Ħ | Ħ | Ħ | Ħ | Ħ | П | | | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| Duine Double | | This Month | | Year-to-Date | | | |
|----------------------|-----|------------|-----|--------------|-------|-----|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | | | | | | | |
| \$150,000- \$199,999 | | | | 2 | | | |
| \$200,000- \$249,999 | 2 | | | 9 | 5 | 5 | |
| \$250,000- \$299,999 | 2 | 4 | 27 | 23 | 11 | 15 | |
| \$300,000- \$349,999 | 7 | 1 | 4 | 39 | 22 | 3 | |
| \$350,000- \$399,999 | 14 | 6 | 7 | 64 | 28 | 5 | |
| \$400,000- \$449,999 | 2 | 6 | 5 | 54 | 39 | 5 | |
| \$450,000- \$499,999 | 19 | 16 | 5 | 69 | 46 | 5 | |
| \$500,000- \$549,999 | 7 | 7 | 4 | 37 | 51 | 5 | |
| \$550,000- \$599,999 | 11 | 7 | 6 | 57 | 38 | 6 | |
| \$600,000- \$699,999 | 31 | 20 | 7 | 82 | 52 | 10 | |
| \$700,000- \$799,999 | 15 | 17 | 6 | 57 | 57 | 5 | |
| \$800,000- \$899,999 | 7 | 14 | 6 | 19 | 27 | 5 | |
| \$900,000- \$999,999 | 5 | 5 | 2 | 9 | 10 | 26 | |
| \$1M - \$1.99M | 3 | 6 | 3 | 17 | 11 | 4 | |
| \$2M - \$2.99M | | | | | | | |
| \$3M+ | | | | | | | |
| Totals | 125 | 109 | 6 | 538 | 397 | 6 | |





MLS Area SC

Residential Statistics

Price Range

May 2021

Year-to-Date

| Listings | | This Month | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|--------------|--------------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 28 | 34 | -17.6% | 139 | 154 | -9.7% |
| Condo/TH Sales | 1 | 3 | -66.7% | 14 | 14 | |
| Total Sales | 29 | 37 | -21.6% | 153 | 168 | -8.9% |
| New Homes Only | 3 | 7 | -57.1% | 8 | 21 | -61.9% |
| Resale Only | 26 | 30 | -13.3% | 145 | 147 | -1.4% |
| Sales Volume | \$11,293,080 | \$12,927,308 | -12.6% | \$60,856,800 | \$55,837,065 | +9.0% |
| New Listings | 59 | 43 | +37.2% | 208 | 234 | -11.1% |
| Pending | 37 | 56 | -33.9% | 49 | 214 | -77.1% |
| Withdrawn | 2 | 2 | | 7 | 9 | -22.2% |
| Expired | | 5 | | 3 | 7 | -57.1% |
| Months of Inventory | 0.8 | 1.4 | -43.9% | N/A | N/A | |

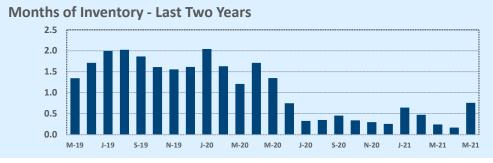
| Price Range | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | | | | 1 | 1 | 1 |
| \$150,000- \$199,999 | | | | 1 | | |
| \$200,000- \$249,999 | | | | 4 | 7 | 15 |
| \$250,000- \$299,999 | 1 | 1 | 5 | 25 | 10 | 3 |
| \$300,000- \$349,999 | 5 | 11 | 1 | 39 | 33 | 2 |
| \$350,000- \$399,999 | 24 | 7 | 5 | 59 | 38 | 7 |
| \$400,000- \$449,999 | 11 | 2 | 4 | 29 | 25 | 6 |
| \$450,000- \$499,999 | 6 | 5 | 7 | 15 | 12 | 26 |
| \$500,000- \$549,999 | 1 | 2 | 2 | 8 | 11 | 8 |
| \$550,000- \$599,999 | 4 | | | 11 | 6 | 7 |
| \$600,000- \$699,999 | 7 | 1 | 4 | 12 | 10 | 10 |
| \$700,000- \$799,999 | | | | 3 | | |
| \$800,000- \$899,999 | | | | | | |
| \$900,000- \$999,999 | | | | 1 | | |
| \$1M - \$1.99M | | | | | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 59 | 29 | 4 | 208 | 153 | 7 |

This Month

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$362,108 | \$355,740 | +1.8% | \$367,728 | \$336,989 | +9.1% |
| List Price/SqFt | \$207 | \$161 | +28.8% | \$187 | \$158 | +18.7% |
| Sold Price | \$389,417 | \$349,387 | +11.5% | \$397,757 | \$332,363 | +19.7% |
| Sold Price/SqFt | \$222 | \$158 | +40.9% | \$203 | \$156 | +30.5% |
| Sold Price / Orig LP | 108.5% | 96.4% | +12.6% | 109.9% | 97.8% | +12.4% |
| Days on Market | 4 | 39 | -90.7% | 7 | 43 | -82.7% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$348,370 | \$325,000 | +7.2% | \$344,300 | \$306,561 | +12.3% |
| List Price/SqFt | \$197 | \$158 | +24.7% | \$184 | \$159 | +15.9% |
| Sold Price | \$359,150 | \$324,500 | +10.7% | \$382,000 | \$301,105 | +26.9% |
| Sold Price/SqFt | \$211 | \$154 | +37.0% | \$197 | \$158 | +25.2% |
| Sold Price / Orig LP | 106.0% | 98.0% | +8.2% | 107.0% | 99.0% | +8.1% |
| Days on Market | 4 | 15 | -73.3% | 3 | 20 | -85.0% |







MLS Area SE

Residential Statistics

| * | Independence T | itle | |
|---|----------------|------|--|
|---|----------------|------|--|

Price Range

May 2021

Year-to-Date

| Lietings | This Month | | | Year-to-Date | | | |
|---------------------|-------------|-------------|---------|--------------|--------------|---------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 13 | 13 | | 56 | 63 | -11.1% | |
| Condo/TH Sales | | | | 2 | 1 | +100.0% | |
| Total Sales | 13 | 13 | | 58 | 64 | -9.4% | |
| New Homes Only | 2 | 6 | -66.7% | 15 | 15 | | |
| Resale Only | 11 | 7 | +57.1% | 43 | 49 | -12.2% | |
| Sales Volume | \$4,435,380 | \$3,303,926 | +34.2% | \$19,517,270 | \$16,370,953 | +19.2% | |
| New Listings | 12 | 6 | +100.0% | 66 | 90 | -26.7% | |
| Pending | 9 | 14 | -35.7% | 14 | 74 | -81.1% | |
| Withdrawn | | 1 | | 15 | 4 | +275.0% | |
| Expired | | 3 | | | 6 | | |
| Months of Inventory | 1.0 | 3.2 | -68.3% | N/A | N/A | | |

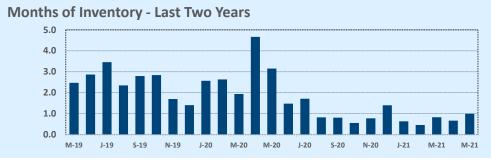
| | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | | | | 1 | | |
| \$150,000- \$199,999 | 1 | | | 4 | 1 | 5 |
| \$200,000- \$249,999 | 1 | | | 7 | 5 | 33 |
| \$250,000- \$299,999 | 4 | 4 | 15 | 27 | 23 | 24 |
| \$300,000- \$349,999 | 2 | 2 | 6 | 15 | 19 | 8 |
| \$350,000- \$399,999 | 1 | 6 | 9 | 1 | 7 | 9 |
| \$400,000- \$449,999 | | | | 2 | | |
| \$450,000- \$499,999 | | | | 2 | 1 | 102 |
| \$500,000- \$549,999 | | 1 | 130 | | 1 | 130 |
| \$550,000- \$599,999 | 1 | | | 2 | | |
| \$600,000- \$699,999 | 1 | | | 3 | | |
| \$700,000- \$799,999 | 1 | | | 1 | | |
| \$800,000- \$899,999 | | | | | | |
| \$900,000- \$999,999 | | | | | | |
| \$1M - \$1.99M | | | | 1 | | |
| \$2M - \$2.99M | | | | | 1 | 70 |
| \$3M+ | | | | | | |
| Totals | 12 | 13 | 20 | 66 | 58 | 21 |
| | | | | | | |

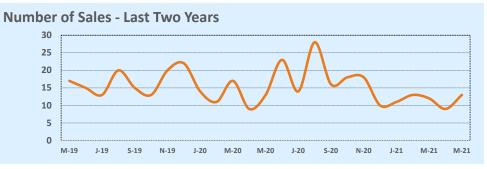
This Month

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$314,237 | \$255,362 | +23.1% | \$322,713 | \$259,229 | +24.5% |
| List Price/SqFt | \$184 | \$147 | +24.6% | \$176 | \$146 | +20.7% |
| Sold Price | \$341,183 | \$254,148 | +34.2% | \$336,505 | \$255,796 | +31.6% |
| Sold Price/SqFt | \$201 | \$147 | +37.1% | \$186 | \$144 | +29.0% |
| Sold Price / Orig LP | 108.8% | 99.9% | +8.9% | 107.2% | 100.6% | +6.6% |
| Days on Market | 20 | 45 | -56.6% | 21 | 52 | -59.2% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$295,000 | \$248,258 | +18.8% | \$285,000 | \$230,118 | +23.8% |
| List Price/SqFt | \$177 | \$145 | +22.0% | \$163 | \$138 | +17.8% |
| Sold Price | \$350,000 | \$246,858 | +41.8% | \$299,626 | \$229,118 | +30.8% |
| Sold Price/SqFt | \$177 | \$145 | +22.0% | \$170 | \$137 | +24.6% |
| Sold Price / Orig LP | 107.0% | 100.0% | +7.0% | 107.0% | 100.0% | +7.0% |
| Days on Market | 8 | 25 | -68.0% | 7 | 16 | -54.8% |







MLS Area SH

Residential Statistics

| Independence Title | |
|--------------------|--|
|--------------------|--|

New

Price Range

May 2021

DOM

Year-to-Date

Sales

| Lictings | | This Month | | Year-to-Date | | |
|---------------------|-------------|-------------|---------|--------------|--------------|---------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 10 | 4 | +150.0% | 47 | 31 | +51.6% |
| Condo/TH Sales | | 1 | | | 1 | |
| Total Sales | 10 | 5 | +100.0% | 47 | 32 | +46.9% |
| New Homes Only | | 3 | | 7 | 16 | -56.3% |
| Resale Only | 10 | 2 | +400.0% | 40 | 16 | +150.0% |
| Sales Volume | \$4,024,510 | \$2,696,900 | +49.2% | \$22,815,060 | \$11,774,200 | +93.8% |
| New Listings | 12 | 10 | +20.0% | 55 | 44 | +25.0% |
| Pending | 12 | 6 | +100.0% | 18 | 32 | -43.8% |
| Withdrawn | 1 | 1 | | 3 | 10 | -70.0% |
| Expired | | 2 | | 1 | 2 | -50.0% |
| Months of Inventory | 0.8 | 5.4 | -85.2% | N/A | N/A | |

| \$149,999 or under | | | | 2 | 2 | 20 |
|----------------------|----|----|---|----|----|-----|
| \$150,000- \$199,999 | | | | 1 | 1 | 17 |
| \$200,000- \$249,999 | | | | | 1 | 16 |
| \$250,000- \$299,999 | 1 | 1 | 1 | 5 | 1 | 1 |
| \$300,000- \$349,999 | | 4 | 7 | 5 | 6 | 9 |
| \$350,000- \$399,999 | | 2 | 4 | 5 | 7 | 5 |
| \$400,000- \$449,999 | | 1 | 5 | 5 | 6 | 28 |
| \$450,000- \$499,999 | 2 | 1 | 7 | 6 | 7 | 63 |
| \$500,000- \$549,999 | 1 | | | 2 | 3 | 106 |
| \$550,000- \$599,999 | 1 | | | 4 | 1 | 26 |
| \$600,000-\$699,999 | 1 | | | 4 | 6 | 28 |
| \$700,000- \$799,999 | 4 | | | 6 | 1 | 5 |
| \$800,000- \$899,999 | | 1 | 3 | 4 | 3 | 7 |
| \$900,000- \$999,999 | 2 | | | 5 | 1 | 133 |
| \$1M - \$1.99M | | | | | 1 | 145 |
| \$2M - \$2.99M | | | | 1 | | |
| \$3M+ | | | | | | |
| Totals | 12 | 10 | 5 | 55 | 47 | 34 |

This Month

Sales

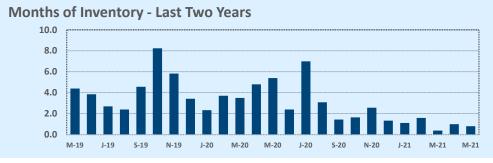
DOM

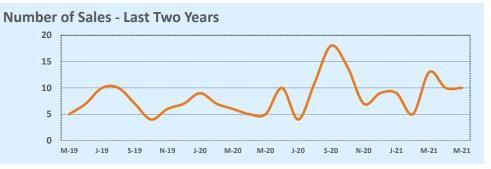
New

| A | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$389,821 | \$561,780 | -30.6% | \$484,288 | \$376,511 | +28.6% |
| List Price/SqFt | \$193 | \$216 | -10.7% | \$192 | \$152 | +26.4% |
| Sold Price | \$402,451 | \$539,380 | -25.4% | \$485,427 | \$367,944 | +31.9% |
| Sold Price/SqFt | \$200 | \$207 | -3.4% | \$193 | \$148 | +30.7% |
| Sold Price / Orig LP | 104.0% | 96.4% | +7.9% | 100.5% | 93.1% | +7.9% |
| Days on Market | 5 | 52 | -90.5% | 34 | 69 | -51.5% |

| Median | | This Month | | | Year-to-Date | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$331,000 | \$460,000 | -28.0% | \$429,500 | \$349,450 | +22.9% | |
| List Price/SqFt | \$171 | \$164 | +4.2% | \$176 | \$150 | +17.3% | |
| Sold Price | \$351,405 | \$435,000 | -19.2% | \$439,000 | \$347,450 | +26.3% | |
| Sold Price/SqFt | \$191 | \$164 | +16.4% | \$185 | \$149 | +24.4% | |
| Sold Price / Orig LP | 101.5% | 96.0% | +5.7% | 100.0% | 97.0% | +3.1% | |
| Days on Market | 5 | 47 | -90.4% | 8 | 54 | -85.0% | |







MLS Area BW

Residential Statistics

| * | Independence Title | |
|---|--------------------|--|

Price Range

May 2021

Year-to-Date

| Listings | | This Month | | Year-to-Date | | |
|---------------------|--------------|--------------|---------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 25 | 35 | -28.6% | 121 | 112 | +8.0% |
| Condo/TH Sales | | | | | | |
| Total Sales | 25 | 35 | -28.6% | 121 | 112 | +8.0% |
| New Homes Only | 5 | 10 | -50.0% | 38 | 23 | +65.2% |
| Resale Only | 20 | 25 | -20.0% | 83 | 89 | -6.7% |
| Sales Volume | \$12,381,122 | \$10,708,353 | +15.6% | \$50,562,552 | \$35,365,510 | +43.0% |
| New Listings | 37 | 27 | +37.0% | 150 | 138 | +8.7% |
| Pending | 28 | 41 | -31.7% | 50 | 132 | -62.1% |
| Withdrawn | 2 | 1 | +100.0% | 8 | 17 | -52.9% |
| Expired | | 1 | | 3 | 9 | -66.7% |
| Months of Inventory | 0.7 | 2.3 | -71.0% | N/A | N/A | |

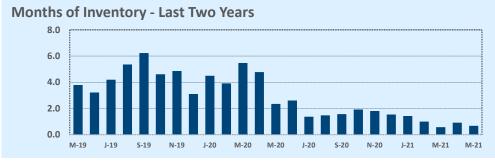
| Price Range | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | | | | 3 | 2 | 4 |
| \$150,000- \$199,999 | | 1 | 25 | 4 | 6 | 17 |
| \$200,000- \$249,999 | | 1 | 137 | 15 | 9 | 39 |
| \$250,000- \$299,999 | 4 | 1 | 5 | 20 | 17 | 37 |
| \$300,000- \$349,999 | 4 | 4 | 29 | 14 | 11 | 24 |
| \$350,000- \$399,999 | 4 | 4 | 34 | 16 | 15 | 24 |
| \$400,000- \$449,999 | 3 | 2 | 3 | 9 | 14 | 38 |
| \$450,000- \$499,999 | 5 | 1 | | 16 | 10 | 44 |
| \$500,000- \$549,999 | 2 | 1 | 17 | 13 | 10 | 65 |
| \$550,000- \$599,999 | 5 | 3 | 4 | 11 | 12 | 59 |
| \$600,000- \$699,999 | 4 | 4 | 12 | 13 | 10 | 64 |
| \$700,000- \$799,999 | 3 | 2 | 7 | 7 | 4 | 45 |
| \$800,000- \$899,999 | 2 | | | 3 | | |
| \$900,000- \$999,999 | 1 | | | 3 | | |
| \$1M - \$1.99M | | 1 | 5 | 2 | 1 | 5 |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | 1 | | |
| Totals | 37 | 25 | 21 | 150 | 121 | 40 |
| | | | | | | |

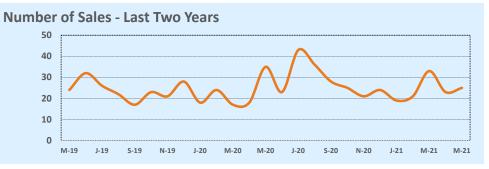
This Month

| Average | | This Month | | Year-to-Date | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$475,641 | \$314,390 | +51.3% | \$415,021 | \$325,000 | +27.7% |
| List Price/SqFt | \$193 | \$144 | +33.4% | \$183 | \$148 | +23.7% |
| Sold Price | \$495,245 | \$305,953 | +61.9% | \$417,872 | \$315,763 | +32.3% |
| Sold Price/SqFt | \$200 | \$141 | +42.2% | \$184 | \$143 | +28.5% |
| Sold Price / Orig LP | 103.9% | 95.3% | +9.0% | 100.7% | 95.6% | +5.4% |
| Days on Market | 21 | 101 | -79.4% | 40 | 89 | -54.9% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$446,295 | \$339,000 | +31.7% | \$399,900 | \$330,840 | +20.9% |
| List Price/SqFt | \$189 | \$142 | +33.6% | \$179 | \$143 | +25.4% |
| Sold Price | \$446,295 | \$310,000 | +44.0% | \$405,000 | \$304,000 | +33.2% |
| Sold Price/SqFt | \$192 | \$140 | +37.5% | \$180 | \$141 | +28.1% |
| Sold Price / Orig LP | 102.0% | 100.0% | +2.0% | 100.0% | 97.5% | +2.6% |
| Days on Market | 9 | 43 | -79.1% | 9 | 46 | -80.4% |







MLS Area SV

Residential Statistics

| 🙀 Independence Title |) |
|----------------------|---|
|----------------------|---|

May 2021

| Listings | | This Month | | Year-to-Date | | |
|---------------------|-------------|------------|---------|--------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 9 | 4 | +125.0% | 58 | 48 | +20.8% |
| Condo/TH Sales | | | | | | |
| Total Sales | 9 | 4 | +125.0% | 58 | 48 | +20.8% |
| New Homes Only | 2 | | | 6 | 5 | +20.0% |
| Resale Only | 7 | 4 | +75.0% | 52 | 43 | +20.9% |
| Sales Volume | \$2,282,500 | \$854,200 | +167.2% | \$16,902,446 | \$11,017,502 | +53.4% |
| New Listings | 26 | 17 | +52.9% | 78 | 80 | -2.5% |
| Pending | 17 | 13 | +30.8% | 21 | 56 | -62.5% |
| Withdrawn | 1 | 10 | -90.0% | 2 | 19 | -89.5% |
| Expired | | 4 | | 4 | 12 | -66.7% |
| Months of Inventory | 2.4 | 11.0 | -77.8% | N/A | N/A | |

| Avorago | This Month | | | Υ | Year-to-Date | | |
|----------------------|------------|-----------|--------|-----------|--------------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$249,409 | \$216,075 | +15.4% | \$303,730 | \$234,862 | +29.3% | |
| List Price/SqFt | \$161 | \$172 | -6.1% | \$174 | \$135 | +29.0% | |
| Sold Price | \$253,611 | \$213,550 | +18.8% | \$291,421 | \$229,531 | +27.0% | |
| Sold Price/SqFt | \$164 | \$170 | -3.5% | \$167 | \$131 | +26.8% | |
| Sold Price / Orig LP | 102.2% | 95.5% | +7.0% | 96.2% | 93.4% | +3.0% | |
| Days on Market | 6 | 91 | -93.0% | 37 | 68 | -45.1% | |

| Median | | This Month | | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$235,000 | \$202,250 | +16.2% | \$249,950 | \$209,500 | +19.3% | | |
| List Price/SqFt | \$168 | \$159 | +5.8% | \$159 | \$135 | +17.5% | | |
| Sold Price | \$240,500 | \$201,350 | +19.4% | \$244,000 | \$212,450 | +14.9% | | |
| Sold Price/SqFt | \$173 | \$155 | +11.4% | \$153 | \$133 | +15.1% | | |
| Sold Price / Orig LP | 102.0% | 96.5% | +5.7% | 98.0% | 95.5% | +2.6% | | |
| Days on Market | 7 | 94 | -92.5% | 18 | 43 | -59.3% | | |

| Months | of Inv | ento | ry - l | Last T | wo Y | 'ears | | | | | | | |
|--------|----------|------|--------|--------|----------|-------|------|------|----------|------|------|------|------|
| 12.0 | [| | | | | | | | | | | | |
| 10.0 | <u> </u> | | | | | | _ | | | | | | |
| 8.0 | | | _ | | | | | | | | | | |
| 6.0 | | | _ | | \vdash | | - | | | | | | |
| 4.0 | | | | | Н | | | | | | | | |
| 2.0 | | | HH | - | - | - | HH | | <u> </u> | | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |







MLS Area SWE

Residential Statistics

| * | Independence Ti | tle |
|---|-----------------|-----|

May 2021

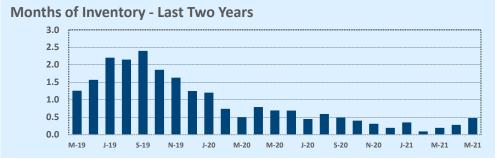
| Listings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 77 | 73 | +5.5% | 292 | 369 | -20.9% | |
| Condo/TH Sales | 1 | 2 | -50.0% | 18 | 28 | -35.7% | |
| Total Sales | 78 | 75 | +4.0% | 310 | 397 | -21.9% | |
| New Homes Only | 3 | 5 | -40.0% | 15 | 14 | +7.1% | |
| Resale Only | 75 | 70 | +7.1% | 295 | 383 | -23.0% | |
| Sales Volume | \$48,999,305 | \$28,404,070 | +72.5% | \$171,536,249 | \$150,707,201 | +13.8% | |
| New Listings | 100 | 99 | +1.0% | 376 | 415 | -9.4% | |
| Pending | 54 | 82 | -34.1% | 63 | 411 | -84.7% | |
| Withdrawn | 3 | 5 | -40.0% | 7 | 15 | -53.3% | |
| Expired | 1 | | | 1 | 7 | -85.7% | |
| Months of Inventory | 0.5 | 0.7 | -31.6% | N/A | N/A | | |

| Duice Dense | | This Month | | | Year-to-Date | : |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | | | | | | |
| \$150,000- \$199,999 | | | | | | |
| \$200,000- \$249,999 | | | | | | |
| \$250,000- \$299,999 | 1 | | | 10 | 5 | 4 |
| \$300,000- \$349,999 | 2 | | | 33 | 18 | 10 |
| \$350,000- \$399,999 | 11 | 1 | 3 | 54 | 47 | 12 |
| \$400,000- \$449,999 | 20 | 15 | 9 | 58 | 50 | 12 |
| \$450,000- \$499,999 | 13 | 12 | 5 | 69 | 43 | 6 |
| \$500,000- \$549,999 | 13 | 10 | 5 | 27 | 27 | 5 |
| \$550,000- \$599,999 | 9 | 11 | 5 | 23 | 29 | 9 |
| \$600,000- \$699,999 | 11 | 12 | 5 | 41 | 36 | 10 |
| \$700,000- \$799,999 | 7 | 2 | 4 | 23 | 19 | 13 |
| \$800,000- \$899,999 | 6 | 5 | 5 | 13 | 15 | 4 |
| \$900,000- \$999,999 | 3 | 4 | 8 | 9 | 10 | 6 |
| \$1M - \$1.99M | 4 | 6 | 9 | 14 | 10 | 7 |
| \$2M - \$2.99M | | | | 1 | 1 | 3 |
| \$3M+ | | | | 1 | | |
| Totals | 100 | 78 | 6 | 376 | 310 | 9 |
| | | | | | | |

| Average | This Month | | | Year-to-Date | | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$549,080 | \$380,547 | +44.3% | \$495,246 | \$380,119 | +30.3% | |
| List Price/SqFt | \$239 | \$185 | +29.0% | \$227 | \$178 | +27.1% | |
| Sold Price | \$628,196 | \$378,721 | +65.9% | \$553,343 | \$379,615 | +45.8% | |
| Sold Price/SqFt | \$275 | \$185 | +48.5% | \$253 | \$178 | +42.1% | |
| Sold Price / Orig LP | 114.4% | 100.7% | +13.5% | 111.9% | 99.4% | +12.6% | |
| Days on Market | 6 | 32 | -81.5% | 9 | 48 | -81.2% | |

| Median | This Month | | | Year-to-Date | | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|--|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$470,000 | \$368,090 | +27.7% | \$440,000 | \$357,740 | +23.0% | |
| List Price/SqFt | \$238 | \$182 | +30.7% | \$223 | \$177 | +26.4% | |
| Sold Price | \$555,000 | \$368,090 | +50.8% | \$485,000 | \$355,000 | +36.6% | |
| Sold Price/SqFt | \$283 | \$181 | +56.3% | \$251 | \$176 | +42.8% | |
| Sold Price / Orig LP | 115.0% | 100.0% | +15.0% | 111.5% | 100.0% | +11.5% | |
| Days on Market | 5 | 5 | | 4 | 11 | -63.6% | |







MLS Area SWW

Residential Statistics

| 🙀 Independence Title |
|----------------------|
|----------------------|

May 2021

| Listings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|---------|---------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 64 | 30 | +113.3% | 198 | 160 | +23.8% | |
| Condo/TH Sales | 8 | 2 | +300.0% | 16 | 13 | +23.1% | |
| Total Sales | 72 | 32 | +125.0% | 214 | 173 | +23.7% | |
| New Homes Only | | | | | 5 | | |
| Resale Only | 72 | 32 | +125.0% | 214 | 168 | +27.4% | |
| Sales Volume | \$62,076,025 | \$16,861,541 | +268.2% | \$163,970,448 | \$86,080,015 | +90.5% | |
| New Listings | 65 | 53 | +22.6% | 287 | 232 | +23.7% | |
| Pending | 32 | 48 | -33.3% | 34 | 207 | -83.6% | |
| Withdrawn | 3 | 4 | -25.0% | 8 | 11 | -27.3% | |
| Expired | | 1 | | 1 | 3 | -66.7% | |
| Months of Inventory | 0.3 | 0.9 | -63.0% | N/A | N/A | | |

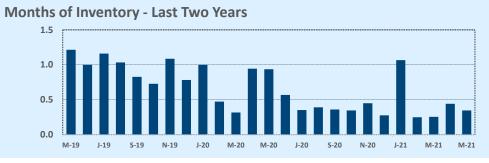
| 2020 | Change | |
|-----------|--------|-----|
| 160 | +23.8% | \$ |
| 13 | +23.1% | \$ |
| 173 | +23.7% | \$ |
| 5 | | \$ |
| 168 | +27.4% | \$ |
| 5,080,015 | +90.5% | \$: |
| 232 | +23.7% | \$ |
| 207 | -83.6% | \$ |
| 11 | -27.3% | \$ |
| 3 | -66.7% | \$ |
| N/A | | \$ |
| | | \$ |
| o-Date | | \$ |

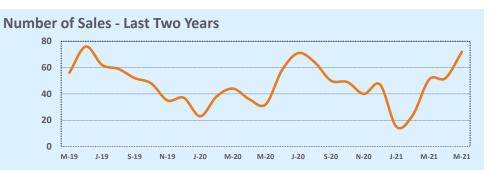
| Duine Denge | | This Month | | | Year-to-Date | |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | | | | | | |
| \$150,000- \$199,999 | | | | 1 | 1 | 4 |
| \$200,000- \$249,999 | | | | | 1 | 56 |
| \$250,000- \$299,999 | | | | 4 | 2 | 31 |
| \$300,000- \$349,999 | 1 | | | 5 | 4 | 7 |
| \$350,000- \$399,999 | 1 | 2 | 5 | 8 | 3 | 4 |
| \$400,000- \$449,999 | | 2 | 3 | 1 | 5 | 4 |
| \$450,000- \$499,999 | | 2 | 9 | 20 | 10 | 22 |
| \$500,000- \$549,999 | 4 | 2 | 2 | 26 | 10 | 4 |
| \$550,000- \$599,999 | 7 | 7 | 30 | 42 | 20 | 13 |
| \$600,000- \$699,999 | 18 | 8 | 13 | 66 | 44 | 5 |
| \$700,000- \$799,999 | 12 | 16 | 4 | 45 | 37 | 4 |
| \$800,000- \$899,999 | 7 | 11 | 6 | 24 | 23 | 4 |
| \$900,000- \$999,999 | 5 | 6 | 6 | 18 | 23 | 5 |
| \$1M - \$1.99M | 10 | 15 | 6 | 21 | 30 | 9 |
| \$2M - \$2.99M | | | | 5 | | |
| \$3M+ | | 1 | 5 | 1 | 1 | 5 |
| Totals | 65 | 72 | 9 | 287 | 214 | 7 |
| | | | | | | |

| Avorago | | This Month | | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|--|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$760,370 | \$525,620 | +44.7% | \$664,924 | \$493,609 | +34.7% | | |
| List Price/SqFt | \$279 | \$211 | +32.6% | \$263 | \$206 | +27.3% | | |
| Sold Price | \$862,167 | \$526,923 | +63.6% | \$766,217 | \$497,572 | +54.0% | | |
| Sold Price/SqFt | \$319 | \$211 | +51.5% | \$303 | \$208 | +45.5% | | |
| Sold Price / Orig LP | 114.8% | 99.4% | +15.6% | 115.9% | 100.3% | +15.5% | | |
| Days on Market | 9 | 13 | -32.5% | 7 | 18 | -59.0% | | |

| Median | | This Month | | Year-to-Date | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|
| iviedian | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$687,000 | \$505,000 | +36.0% | \$610,000 | \$475,000 | +28.4% |
| List Price/SqFt | \$275 | \$211 | +30.7% | \$259 | \$204 | +27.1% |
| Sold Price | \$779,000 | \$507,000 | +53.6% | \$717,161 | \$470,000 | +52.6% |
| Sold Price/SqFt | \$323 | \$208 | +55.2% | \$302 | \$204 | +48.1% |
| Sold Price / Orig LP | 114.0% | 99.5% | +14.6% | 116.5% | 100.0% | +16.5% |
| Days on Market | 4 | 7 | -38.5% | 4 | 5 | -20.0% |







MLS Area TCT

Residential Statistics

| * | Independence Title |
|---|--------------------|
|---|--------------------|

May 2021

Year-to-Date

| Listings | | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|---------|--------------|--------------|--------|--|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 20 | 14 | +42.9% | 115 | 94 | +22.3% | |
| Condo/TH Sales | | | | | | | |
| Total Sales | 20 | 14 | +42.9% | 115 | 94 | +22.3% | |
| New Homes Only | | 1 | | 10 | 7 | +42.9% | |
| Resale Only | 20 | 13 | +53.8% | 105 | 87 | +20.7% | |
| Sales Volume | \$6,615,645 | \$3,065,220 | +115.8% | \$31,900,201 | \$20,856,755 | +52.9% | |
| New Listings | 42 | 22 | +90.9% | 141 | 117 | +20.5% | |
| Pending | 29 | 24 | +20.8% | 35 | 99 | -64.6% | |
| Withdrawn | | | | 5 | 12 | -58.3% | |
| Expired | | 1 | | 5 | 13 | -61.5% | |
| Months of Inventory | 1.1 | 4.1 | -73.4% | N/A | N/A | | |

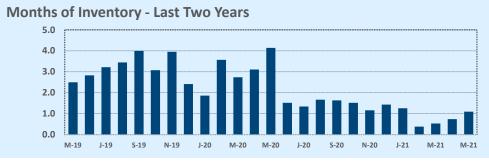
| Price Range | New | Sales | DOM | New | Sales | DOM |
|----------------------|-----|-------|-----|-----|-------|-----|
| \$149,999 or under | 1 | 1 | 7 | 8 | 7 | 16 |
| \$150,000- \$199,999 | 2 | | | 14 | 16 | 34 |
| \$200,000- \$249,999 | 4 | 4 | 7 | 26 | 31 | 30 |
| \$250,000- \$299,999 | 15 | 4 | 15 | 45 | 28 | 34 |
| \$300,000- \$349,999 | 9 | 4 | 4 | 19 | 15 | 13 |
| \$350,000- \$399,999 | 5 | 5 | 9 | 13 | 9 | 11 |
| \$400,000- \$449,999 | 1 | | | 3 | 3 | 66 |
| \$450,000- \$499,999 | 1 | | | 4 | 1 | 25 |
| \$500,000- \$549,999 | | 1 | 11 | 1 | 1 | 11 |
| \$550,000- \$599,999 | | | | | 1 | 105 |
| \$600,000- \$699,999 | 1 | | | 2 | 1 | 46 |
| \$700,000- \$799,999 | | | | 1 | | |
| \$800,000- \$899,999 | | 1 | 21 | 2 | 2 | 80 |
| \$900,000- \$999,999 | | | | | | |
| \$1M - \$1.99M | 2 | | | 2 | | |
| \$2M - \$2.99M | 1 | | | 1 | | |
| \$3M+ | | | | | | |
| Totals | 42 | 20 | 9 | 141 | 115 | 29 |

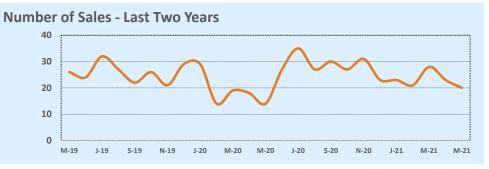
This Month

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$322,093 | \$219,131 | +47.0% | \$273,998 | \$225,437 | +21.5% |
| List Price/SqFt | \$184 | \$124 | +48.3% | \$157 | \$130 | +21.0% |
| Sold Price | \$330,782 | \$218,944 | +51.1% | \$277,393 | \$221,880 | +25.0% |
| Sold Price/SqFt | \$190 | \$125 | +52.4% | \$160 | \$128 | +25.2% |
| Sold Price / Orig LP | 108.5% | 101.8% | +6.5% | 102.2% | 97.3% | +5.1% |
| Days on Market | 9 | 71 | -86.8% | 29 | 63 | -53.6% |

| Median | | This Month | | Year-to-Date | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|
| ivieuian | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$291,975 | \$219,950 | +32.7% | \$250,000 | \$221,950 | +12.6% |
| List Price/SqFt | \$170 | \$130 | +31.0% | \$147 | \$130 | +13.4% |
| Sold Price | \$304,500 | \$217,500 | +40.0% | \$255,000 | \$217,500 | +17.2% |
| Sold Price/SqFt | \$183 | \$128 | +42.4% | \$154 | \$128 | +20.9% |
| Sold Price / Orig LP | 106.0% | 100.0% | +6.0% | 101.0% | 98.0% | +3.1% |
| Days on Market | 6 | 23 | -75.6% | 9 | 25 | -64.0% |







MLS Area UT

Residential Statistics

| * | Independence Title | |
|---|--------------------|--|

May 2021

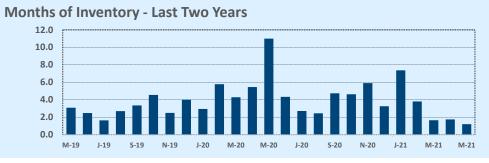
| Lietings | | This Month | | Year-to-Date | | |
|---------------------|--------------|-------------|---------|--------------|--------------|---------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 5 | 1 | +400.0% | 18 | 13 | +38.5% |
| Condo/TH Sales | 29 | 4 | +625.0% | 93 | 42 | +121.4% |
| Total Sales | 34 | 5 | +580.0% | 111 | 55 | +101.8% |
| New Homes Only | | | | 3 | 2 | +50.0% |
| Resale Only | 34 | 5 | +580.0% | 108 | 53 | +103.8% |
| Sales Volume | \$13,172,570 | \$2,537,998 | +419.0% | \$45,081,468 | \$22,088,421 | +104.1% |
| New Listings | 40 | 24 | +66.7% | 165 | 120 | +37.5% |
| Pending | 28 | 10 | +180.0% | 43 | 56 | -23.2% |
| Withdrawn | 3 | 2 | +50.0% | 14 | 20 | -30.0% |
| Expired | 5 | 5 | | 9 | 10 | -10.0% |
| Months of Inventory | 1.2 | 11.0 | -89.0% | N/A | N/A | |

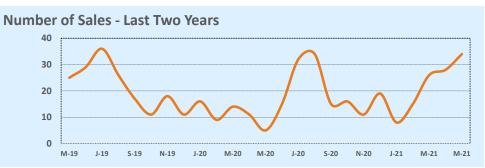
| Price Range | | This Month | | | Year-to-Date | 1 |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | | | | 2 | | |
| \$150,000- \$199,999 | 4 | 6 | 97 | 13 | 11 | 106 |
| \$200,000- \$249,999 | 3 | 7 | 73 | 18 | 13 | 67 |
| \$250,000- \$299,999 | 4 | 3 | 49 | 27 | 21 | 58 |
| \$300,000- \$349,999 | 14 | 5 | 101 | 34 | 24 | 51 |
| \$350,000- \$399,999 | 4 | 4 | 8 | 24 | 11 | 65 |
| \$400,000- \$449,999 | 3 | 3 | 50 | 19 | 8 | 22 |
| \$450,000- \$499,999 | | | | 2 | 2 | 274 |
| \$500,000- \$549,999 | | 1 | 24 | 2 | 3 | 12 |
| \$550,000- \$599,999 | 1 | | | 3 | 1 | 4 |
| \$600,000- \$699,999 | | 1 | 27 | 4 | 5 | 76 |
| \$700,000- \$799,999 | 1 | 1 | 5 | 4 | 2 | 7 |
| \$800,000- \$899,999 | 1 | 1 | 6 | 2 | 4 | 30 |
| \$900,000- \$999,999 | | 1 | 14 | 2 | 2 | 13 |
| \$1M - \$1.99M | 5 | 1 | 6 | 9 | 3 | 42 |
| \$2M - \$2.99M | | | | | 1 | 319 |
| \$3M+ | | | | | | |
| Totals | 40 | 34 | 59 | 165 | 111 | 63 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$381,184 | \$514,760 | -25.9% | \$401,938 | \$412,023 | -2.4% |
| List Price/SqFt | \$395 | \$337 | +17.3% | \$388 | \$380 | +2.2% |
| Sold Price | \$387,429 | \$507,600 | -23.7% | \$406,139 | \$401,608 | +1.1% |
| Sold Price/SqFt | \$394 | \$330 | +19.5% | \$389 | \$371 | +4.8% |
| Sold Price / Orig LP | 98.6% | 97.4% | +1.3% | 99.5% | 96.8% | +2.8% |
| Days on Market | 59 | 110 | -46.2% | 63 | 67 | -7.2% |

| Median | | This Month | | Year-to-Date | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$316,950 | \$369,000 | -14.1% | \$329,000 | \$339,000 | -2.9% |
| List Price/SqFt | \$376 | \$332 | +13.1% | \$370 | \$367 | +0.9% |
| Sold Price | \$302,500 | \$355,098 | -14.8% | \$318,000 | \$320,000 | -0.6% |
| Sold Price/SqFt | \$364 | \$320 | +13.8% | \$370 | \$359 | +3.1% |
| Sold Price / Orig LP | 98.0% | 97.0% | +1.0% | 99.0% | 97.0% | +2.1% |
| Days on Market | 26 | 51 | -50.0% | 26 | 28 | -7.1% |







MLS Area W

Residential Statistics

| N. | Independence Title |
|----|--------------------|
| | Indonandanaa Litla |
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| | |
| | |

May 2021

| Lietinge | | This Month | | Y | ear-to-Date | |
|---------------------|--------------|--------------|---------|---------------|--------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 52 | 34 | +52.9% | 170 | 138 | +23.2% |
| Condo/TH Sales | 5 | 2 | +150.0% | 19 | 17 | +11.8% |
| Total Sales | 57 | 36 | +58.3% | 189 | 155 | +21.9% |
| New Homes Only | 1 | 2 | -50.0% | 4 | 9 | -55.6% |
| Resale Only | 56 | 34 | +64.7% | 185 | 146 | +26.7% |
| Sales Volume | \$69,615,440 | \$21,231,674 | +227.9% | \$184,541,671 | \$96,677,775 | +90.9% |
| New Listings | 50 | 51 | -2.0% | 214 | 250 | -14.4% |
| Pending | 26 | 47 | -44.7% | 37 | 181 | -79.6% |
| Withdrawn | 1 | 9 | -88.9% | 6 | 29 | -79.3% |
| Expired | 1 | 5 | -80.0% | 6 | 16 | -62.5% |
| Months of Inventory | 0.3 | 2.1 | -86.5% | N/A | N/A | |

| Average | | This Month | | Year-to-Date | | | |
|----------------------|-------------|------------|---------|--------------|-----------|--------|--|
| | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$1,156,921 | \$605,460 | +91.1% | \$942,433 | \$639,384 | +47.4% | |
| List Price/SqFt | \$318 | \$222 | +42.9% | \$296 | \$233 | +26.8% | |
| Sold Price | \$1,221,324 | \$589,769 | +107.1% | \$976,411 | \$623,728 | +56.5% | |
| Sold Price/SqFt | \$343 | \$218 | +57.4% | \$311 | \$229 | +35.5% | |
| Sold Price / Orig LP | 109.5% | 97.8% | +11.9% | 105.1% | 97.4% | +7.9% | |
| Days on Market | 29 | 36 | -19.6% | 28 | 51 | -44.6% | |

| Median | | This Month | | Year-to-Date | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$655,000 | \$540,495 | +21.2% | \$695,000 | \$529,000 | +31.4% |
| List Price/SqFt | \$317 | \$205 | +54.3% | \$308 | \$223 | +38.3% |
| Sold Price | \$741,000 | \$544,000 | +36.2% | \$740,000 | \$520,000 | +42.3% |
| Sold Price/SqFt | \$347 | \$207 | +67.8% | \$321 | \$220 | +46.0% |
| Sold Price / Orig LP | 111.5% | 100.0% | +11.5% | 104.0% | 99.0% | +5.1% |
| Days on Market | 5 | 9 | -41.2% | 5 | 11 | -54.5% |

| Months | of In | vent | ory - | Last T | wo Y | 'ears | | | | | | | |
|--------|-------|------|-------|--------|-------|-------|------|------|------|------|------|------|------|
| 5.0 | [| | | | | | | | | | | | |
| 4.0 | | | | | - | | | | | | | | |
| 3.0 | | - | | | - | | | | | | | | |
| 2.0 | | | HH | H | | 77 | | | | | | | |
| 1.0 | | HH | HH | | + $+$ | HH | ++ | HH | | | | | |
| 0.0 | | | | | | | | | | | | | |
| | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| Duice Deuge | | This Month | | | Year-to-Date | |
|----------------------|-----|------------|-----|-----|--------------|-----|
| Price Range | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | | 2 | 116 | 2 | 2 | 116 |
| \$150,000- \$199,999 | | | | | 1 | 11 |
| \$200,000- \$249,999 | 1 | | | 4 | 4 | 5 |
| \$250,000- \$299,999 | | | | 2 | 1 | 3 |
| \$300,000- \$349,999 | 1 | 1 | 4 | 2 | 2 | 4 |
| \$350,000- \$399,999 | | | | 3 | | |
| \$400,000- \$449,999 | 1 | 1 | 5 | 8 | 5 | 4 |
| \$450,000- \$499,999 | 5 | 2 | 4 | 15 | 8 | 3 |
| \$500,000- \$549,999 | 2 | 5 | 3 | 10 | 7 | 4 |
| \$550,000- \$599,999 | 2 | 5 | 5 | 13 | 13 | 4 |
| \$600,000- \$699,999 | 4 | 4 | 60 | 23 | 19 | 19 |
| \$700,000- \$799,999 | 9 | 8 | 24 | 23 | 26 | 31 |
| \$800,000- \$899,999 | 1 | 2 | 4 | 7 | 10 | 28 |
| \$900,000- \$999,999 | 2 | 1 | 4 | 6 | 5 | 34 |
| \$1M - \$1.99M | 2 | 9 | 5 | 19 | 24 | 23 |
| \$2M - \$2.99M | 1 | 6 | 12 | 9 | 11 | 11 |
| \$3M+ | 2 | 4 | 152 | 9 | 11 | 116 |
| Totals | 33 | 50 | 29 | 155 | 149 | 28 |





MLS Area WE

Residential Statistics

| * | Independence Title |
|---|--------------------|

May 2021

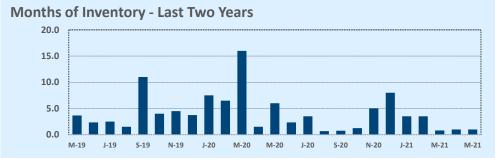
| Listings | | This Month | | Υ | ear-to-Date | |
|---------------------|-----------|------------|----------|-------------|-------------|--------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 3 | 1 | +200.0% | 12 | 12 | |
| Condo/TH Sales | | | | | | |
| Total Sales | 3 | 1 | +200.0% | 12 | 12 | |
| New Homes Only | | | | | | |
| Resale Only | 3 | 1 | +200.0% | 12 | 12 | |
| Sales Volume | \$853,500 | \$75,000 | +1038.0% | \$3,412,118 | \$2,270,000 | +50.3% |
| New Listings | 6 | 2 | +200.0% | 19 | 14 | +35.7% |
| Pending | 6 | 2 | +200.0% | 7 | 15 | -53.3% |
| Withdrawn | | 2 | | 3 | 4 | -25.0% |
| Expired | 1 | 1 | | 3 | 4 | -25.0% |
| Months of Inventory | 1.0 | 6.0 | -83.3% | N/A | N/A | |

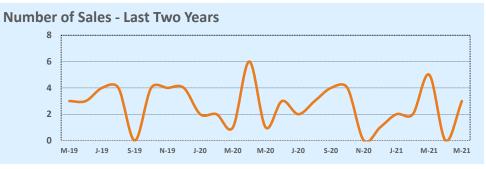
| Drice Pange | | i nis iviontn | viontn Year-to-Date | | | | |
|----------------------|-----|---------------|---------------------|-----|-------|-----|--|
| Price Range | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | 1 | | | 3 | 1 | 10 | |
| \$150,000- \$199,999 | 1 | 1 | 4 | 3 | 3 | 30 | |
| \$200,000- \$249,999 | 1 | | | 2 | 2 | 37 | |
| \$250,000- \$299,999 | | | | 2 | 1 | 84 | |
| \$300,000- \$349,999 | 1 | 1 | 25 | 3 | 1 | 25 | |
| \$350,000- \$399,999 | | 1 | 48 | 1 | 2 | 27 | |
| \$400,000- \$449,999 | | | | 1 | | | |
| \$450,000- \$499,999 | | | | 1 | 1 | 7 | |
| \$500,000- \$549,999 | | | | | 1 | 6 | |
| \$550,000- \$599,999 | | | | | | | |
| \$600,000- \$699,999 | 1 | | | 2 | | | |
| \$700,000- \$799,999 | 1 | | | 1 | | | |
| \$800,000- \$899,999 | | | | | | | |
| \$900,000- \$999,999 | | | | | | | |
| \$1M - \$1.99M | | | | | | | |
| \$2M - \$2.99M | | | | | | | |
| \$3M+ | | | | | | | |
| Totals | 6 | 3 | 26 | 19 | 12 | 29 | |
| | | | | | | | |

| Average | | This Month | | Year-to-Date | | |
|----------------------|-----------|------------|---------|--------------|-----------|--------|
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| List Price | \$309,300 | \$90,000 | +243.7% | \$295,900 | \$187,358 | +57.9% |
| List Price/SqFt | \$134 | \$93 | +44.7% | \$144 | \$109 | +31.7% |
| Sold Price | \$284,500 | \$75,000 | +279.3% | \$284,343 | \$189,167 | +50.3% |
| Sold Price/SqFt | \$130 | \$77 | +67.9% | \$141 | \$108 | +30.7% |
| Sold Price / Orig LP | 96.7% | 83.0% | +16.5% | 96.8% | 95.0% | +1.8% |
| Days on Market | 26 | 69 | -62.8% | 29 | 46 | -36.4% |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|---------|--------------|-----------|--------|--|
| ivieulan | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$320,000 | \$90,000 | +255.6% | \$255,000 | \$172,200 | +48.1% | |
| List Price/SqFt | \$126 | \$93 | +36.4% | \$133 | \$101 | +31.9% | |
| Sold Price | \$308,000 | \$75,000 | +310.7% | \$242,500 | \$166,000 | +46.1% | |
| Sold Price/SqFt | \$138 | \$77 | +79.4% | \$135 | \$94 | +43.9% | |
| Sold Price / Orig LP | 96.0% | 83.0% | +15.7% | 96.0% | 96.0% | | |
| Days on Market | 25 | 69 | -63.8% | 28 | 29 | -3.5% | |







MLS Area WW

Residential Statistics

| * | Independence Title | |
|---|--------------------|--|

May 2021

| Listings | | This Month | | Υ | ear-to-Date | |
|---------------------|-------------|-------------|---------|--------------|-------------|---------|
| Listings | May 2021 | May 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 4 | 5 | -20.0% | 28 | 12 | +133.3% |
| Condo/TH Sales | | | | | | |
| Total Sales | 4 | 5 | -20.0% | 28 | 12 | +133.3% |
| New Homes Only | 1 | 2 | -50.0% | 3 | 2 | +50.0% |
| Resale Only | 3 | 3 | | 25 | 10 | +150.0% |
| Sales Volume | \$1,580,000 | \$1,713,976 | -7.8% | \$10,394,700 | \$5,469,326 | +90.1% |
| New Listings | 11 | 5 | +120.0% | 40 | 22 | +81.8% |
| Pending | 4 | 1 | +300.0% | 6 | 13 | -53.8% |
| Withdrawn | 1 | 1 | | 2 | 1 | +100.0% |
| Expired | | 1 | | 1 | 3 | -66.7% |
| Months of Inventory | 1.3 | 2.8 | -55.4% | N/A | N/A | |

| Widitins of inventory | 1.5 | 2.0 | -33.4% | IN/A | IN/A | | |
|-----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| | | | | | | | |
| Avenage | | This Month | | Year-to-Date | | | |
| Average | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$373,375 | \$350,816 | +6.4% | \$368,482 | \$486,894 | -24.3% | |
| List Price/SqFt | \$244 | \$166 | +47.3% | \$209 | \$180 | +16.0% | |
| Sold Price | \$395,000 | \$342,795 | +15.2% | \$371,239 | \$455,777 | -18.5% | |
| Sold Price/SqFt | \$258 | \$162 | +59.4% | \$213 | \$173 | +23.2% | |
| Sold Price / Orig LP | 106.0% | 95.6% | +10.9% | 102.1% | 94.5% | +8.1% | |
| Days on Market | 30 | 74 | -59.0% | 36 | 142 | -74.9% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | May 2021 | May 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$369,750 | \$360,000 | +2.7% | \$325,000 | \$365,540 | -11.1% | |
| List Price/SqFt | \$244 | \$163 | +49.2% | \$179 | \$177 | +1.0% | |
| Sold Price | \$402,500 | \$351,000 | +14.7% | \$356,000 | \$353,000 | +0.8% | |
| Sold Price/SqFt | \$265 | \$155 | +71.7% | \$200 | \$169 | +18.8% | |
| Sold Price / Orig LP | 102.0% | 96.0% | +6.3% | 100.0% | 95.5% | +4.7% | |
| Days on Market | 25 | 35 | -28.6% | 10 | 55 | -81.7% | |

| Months of Inventory - Last Two Years | | | | | | | | | | | | | |
|--------------------------------------|------|------|------|------|------|-------|------|------|------|------|------|------|------|
| 15.0 | f | | | | | | | | | | | | |
| 10.0 | | | | | _ | | | | | | | | |
| 5.0 | | | П | Н | | Π | | | | | | | |
| 0.0 | M-19 | J-19 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 |

| I I I I GODONO | 01100 11 | CIO | | | | , | | |
|----------------------|----------|------------|-----|--------------|-------|-----|--|--|
| Drice Bange | | This Month | | Year-to-Date | | | | |
| Price Range | New | Sales | DOM | New | Sales | DOM | | |
| \$149,999 or under | | | | 2 | 2 | 5 | | |
| \$150,000- \$199,999 | | | | 3 | 2 | 8 | | |
| \$200,000- \$249,999 | 1 | | | 5 | 2 | 6 | | |
| \$250,000- \$299,999 | | 1 | 68 | 4 | 5 | 29 | | |
| \$300,000- \$349,999 | 1 | | | 3 | 2 | 8 | | |
| \$350,000- \$399,999 | 1 | 1 | 3 | 2 | 4 | 26 | | |
| \$400,000- \$449,999 | | 1 | 38 | 3 | 5 | 104 | | |
| \$450,000- \$499,999 | 3 | | | 6 | 2 | 14 | | |
| \$500,000- \$549,999 | | 1 | 12 | 1 | 1 | 12 | | |
| \$550,000- \$599,999 | | | | 1 | 1 | 4 | | |
| \$600,000- \$699,999 | 1 | | | 3 | | | | |
| \$700,000- \$799,999 | 2 | | | 4 | 1 | 92 | | |
| \$800,000- \$899,999 | | | | | | | | |
| \$900,000- \$999,999 | | | | 1 | | | | |
| \$1M - \$1.99M | | | | | 1 | 41 | | |
| \$2M - \$2.99M | 1 | | | 1 | | | | |
| \$3M+ | 1 | | | 1 | | | | |
| Totals | 11 | 4 | 30 | 40 | 28 | 36 | | |
| | | | | | | | | |



