

# Greater Austin Area MLS Statistics June 2021 MLS Areas



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# **INDEPENDENCE TITLE MLS STATISTICS**

How to Use

# **OVERVIEW**

Our statistics are based solely on data from the Austin Board of Realtors MLS and therefore will not include all possible sales in the greater Austin area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to members of the Austin Board of Realtors.

#### Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few
very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit
that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is
especially true for smaller data sets where the ups and downs affect average pricing even more.

#### **Months of Inventory**

- The months of inventory statistic answers the question: "If we kept selling the current active listings at the same rate we sold them in the previous month, how many months would it be until all the listings were sold?" For example, if there are 50 properties currently for sale in a certain area and last month there were 10 sales in that area, we can say the area has 5 months of inventory (50 active listings divided by 10 sold equals 5).
- While there is no universal standard for calculating months of inventory, the most common way is to take a snapshot of the number of active listings on a certain day each month and use that as the figure for dividing. Independence Title uses the number of active listings on the 15<sup>th</sup> day of each month divided by the total sales for that month.
- The months of inventory statistic is often used to determine if the local market is a seller's or buyer's market, and though
  it can be helpful for this purpose, it's important to look at the recent trend over the past months to get the most accurate
  picture of inventory in your area. For example, four months of inventory would generally be considered a sign of a seller's
  market, but if the trend line shows the figure rapidly increasing over the last several months, that could be an early sign of
  an oversupply. Conversely, a recent, significant decrease in months of inventory for a given area may be a sign that area is
  becoming "hot" for sellers, even if the current figure is higher than what would normally be considered a "seller's market."

#### Sample Size

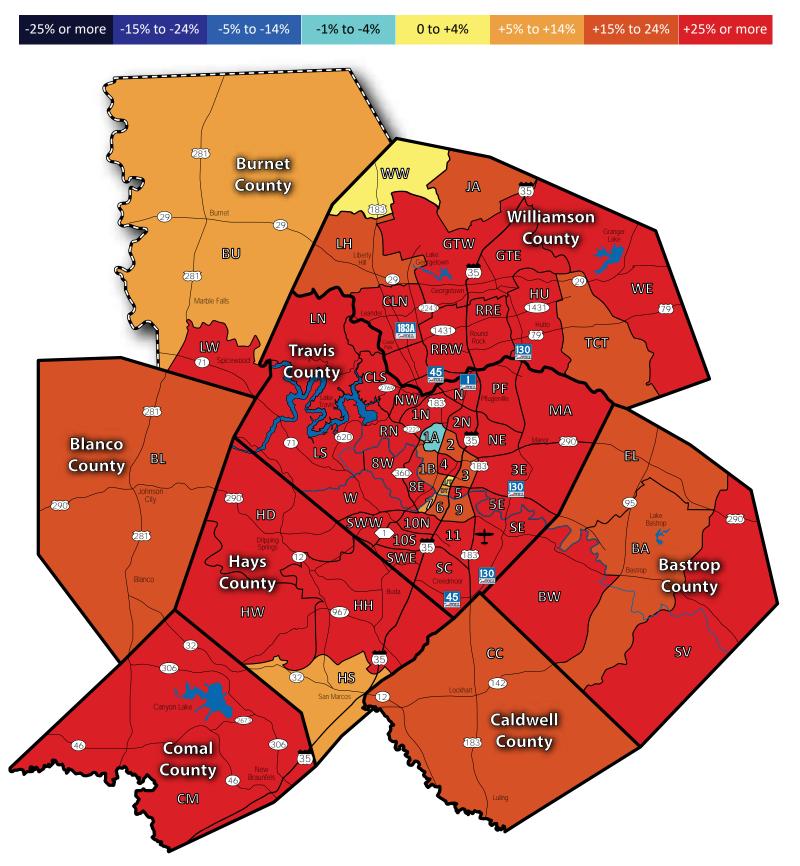
The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

#### **Zip Code Statistics vs MLS Areas**

Independence Title publishes statistics both by MLS area and zip code. Both are useful in different circumstances, but keep in mind that MLS areas are created by the Board for consistency in both home value and area of town, whereas zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# **Median Sales Price Heat Map**

2021 YTD compared to 2020 YTD - June 2021 Update

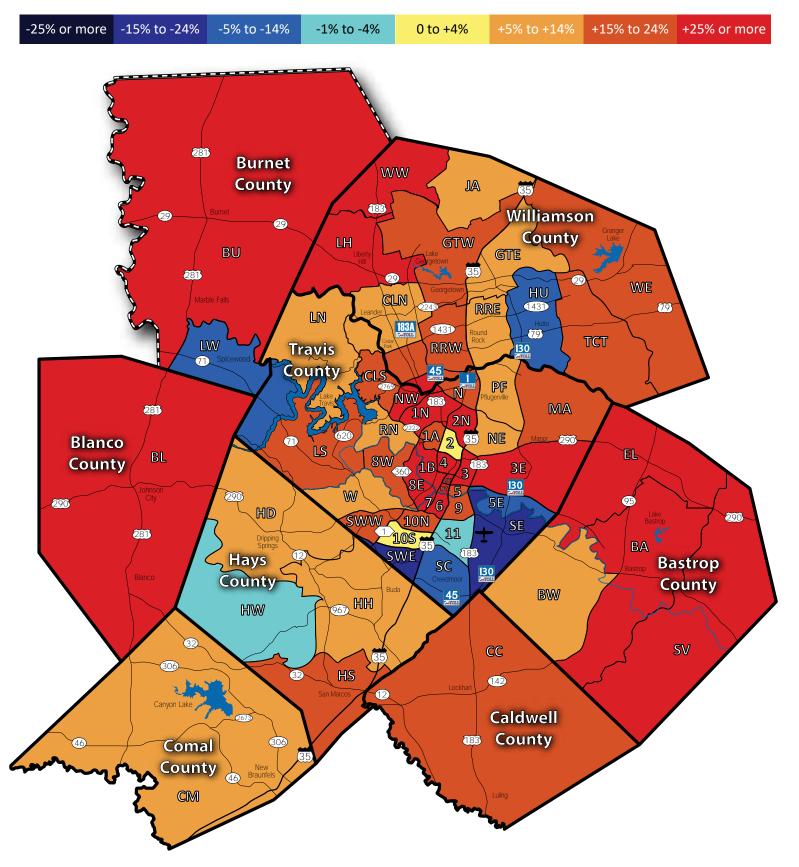


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# **Number of Sales Heat Map**

2021 YTD compared to 2020 YTD - June 2021 Update



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# Months of Inventory Heat Map

7 months 5 Months 4 Months 8+ months 6 Months 3 Months 2 Months 0 to 1 Month **Burnet** WW County JA (35) 183 Williamson 29 County LH GTW GTE (35) 281 29 29 CLN 1431 79 LN 183A 1431 79 TCT LW **Travis** 130 71 County 45 CLS PF 1 1 1 22 NW N 281 RN 21A/2 **2**N 35 Blanco  $\overline{71}$ 290 EL BL 3 183 8W 1B 4 County 3E 8E 130 5 290 76 95 290 9 290 11 281 183 Hays **Bastrop** SC 130 County County 45 967 HH 32 SV CC 35 306 32 HS 142 12 Caldwell County 183 46 Comal 306 County (46 CM

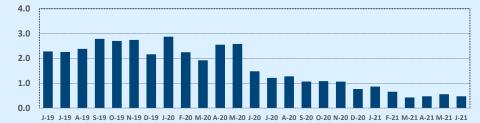
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	n Area				ential Stat		🕅 Indepenc						e 202
Listings	Jun 2021	This Month Jun 2020	Change	2021	ear-to-Date 2020	Change	Price Range	New	This Month Sales	DOM	New	Year-to-Date	
ingle Family Sales	4,014	3,946	Change +1.7%	18,878	16,797	Change +12.4%	\$149,999 or under	<b>New</b> 21	35	<b>DOM</b> 15	<b>New</b> 284	Sales 286	<b>DOM</b> 36
Condo/TH Sales	4,014	375	+1.7%	2,556	1,622	+12.4%	\$150,000- \$199,999	51	85	30	553	558	30
Total Sales	4,505	4,321	+30.9%	2,330 21,434	18,419	+16.4%	\$200,000- \$249,999	83	174	18	1,237	1,363	24
lew Homes Only	252	552	-54.3%	1,722	2,372	-27.4%	\$250,000- \$299,999	277	357	16	2,733	2,264	24
Resale Only	4,253	3,769	+12.8%	19,712	16,047	+22.8%	\$250,000- \$259,555	255	428	10	2,733	2,204	18
Sales Volume	\$2,644,020,568	\$1,815,424,710	+12.8%		\$7,381,225,227	+58.8%	\$350,000-\$399,999	324	428	10	2,907	2,345	18
New Listings	2,505	4,547	-44.9%	22,636	24,881	-9.0%	\$400,000-\$449,999	221	485	10	1,936	2,136	18
Pending	3,349	4,831	-30.7%	5,431	21,523	-74.8%	\$450,000-\$499,999	238	395	9	1,947	1,734	10
Withdrawn	338	395	-14.4%	1,365	2,067	-34.0%	\$500,000-\$549,999	139	333	11	1,119	1,378	16
Expired	69	208	-66.8%	402	1,278	-68.5%	\$550,000-\$599,999	167	281	14	1,333	1,159	19
nths of Inventory	0.5	1.5	-67.8%	N/A	N/A		\$600,000-\$699,999	188	426	12	1,716	1,729	19
,	0.0	2.0	0,10,0	,,.	,,,		\$700,000- \$799,999	145	301	14	1,179	1,185	21
		This Month		Y	ear-to-Date		\$800,000- \$899,999	116	192	17	771	777	24
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	\$900,000- \$999,999	80	109	14	560	477	22
List Price	\$549,697	\$426,095	+29.0%	\$516,882	\$406,805	+27.1%	\$1M - \$1.99M	144	349	20	1,358	1,376	30
List Price/SqFt	\$258	\$197	+30.8%	\$246	\$194	+26.9%	\$2M - \$2.99M	39	54	24	251	190	49
Sold Price	\$586 <i>,</i> 908	\$420,140	+39.7%	\$546,887	\$400,740	+36.5%	\$3M+	17	23	63	175	126	104
Sold Price/SqFt	\$276	\$195	+30.8%	\$261	\$192	+36.1%	Totals	2,505	4,505	14	22,636	21,434	21
ld Price / Orig LP	107.9%	98.2%	+30.8%	107.0%	97.9%	+9.3%							
Days on Market	14	44	-68.8%	21	51	-58.0%	Average Q Bded	an Calas I	wine Leak	Two		— Ave	rage
							Average & Medi	an Sales F	rice - Last	Two yea	rs	Me	0
Madian		This Month		Ye	ear-to-Date		\$800,000						
Median	Jun 2021	Jun 2020	Change	2021	2020	Change							
List Price	\$430,000	\$339,330	+26.7%	\$399,900	\$325,000	+23.0%	\$600,000						
List Price/SqFt	\$217	\$167	+30.2%	\$203	\$164	+24.1%						$\sim$	
Sold Price	\$473,000	\$336,000	+40.8%	\$432,593	\$323,000	+33.9%	\$400,000					/	
Sold Price/SqFt	\$239	\$166	+44.0%	\$221	\$162	+36.4%							
ld Price / Orig LP	106.0%	99.0%	+7.1%	104.0%	99.0%	+5.1%	\$200,000				, , , , , , , , , , , , , , , , , , , ,		
Davs on Market	5	17	-70.6%	5	20	-75.0%	J-19 J-19 A-19	2-19 O-19N-19D-1	9 J-20 F-20M-20A-2	UIVI-20 J-20 J-20 A	-20 S-20 O-20 N-20	D-20 J-21 F-21M-21	A-21W-21J-21

#### Months of Inventory - Last Two Years

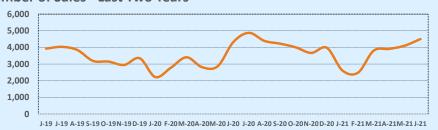
Days on Market



-70.6%

17

#### **Number of Sales - Last Two Years**



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-75.0%

# **MLS Area 1A**

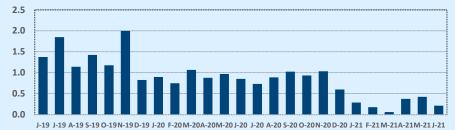
#### **Residential Statistics**

Listings		This Month		Year-to-Date			
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change	
Single Family Sales	29	26	+11.5%	120	111	+8.1%	
Condo/TH Sales	18	15	+20.0%	105	75	+40.0%	
Total Sales	47	41	+14.6%	225	186	+21.0%	
New Homes Only					5		
Resale Only	47	41	+14.6%	225	181	+24.3%	
Sales Volume	\$45,108,706	\$27,146,065	+66.2%	\$174,846,988	\$123,042,141	+42.1%	
New Listings	11	47	-76.6%	202	229	-11.8%	
Pending	21	40	-47.5%	22	196	-88.8%	
Withdrawn	1	3	-66.7%	7	10	-30.0%	
Expired	1	2	-50.0%	3	8	-62.5%	
Months of Inventory	0.2	0.9	-75.1%	N/A	N/A		

Auerogo		This Month		Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$874,174	\$667,719	+30.9%	\$725,610	\$664,409	+9.2%	
List Price/SqFt	\$367	\$291	+26.2%	\$334	\$287	+16.6%	
Sold Price	\$959,760	\$662,099	+45.0%	\$777,098	\$661,517	+17.5%	
Sold Price/SqFt	\$408	\$289	+41.4%	\$359	\$286	+25.8%	
Sold Price / Orig LP	110.5%	98.5%	+12.2%	106.9%	98.6%	+8.4%	
Days on Market	7	16	-55.9%	15	24	-37.4%	

Madian		This Month		Year-to-Date			
Median	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$795,000	\$699,000	+13.7%	\$650,000	\$699,000	-7.0%	
List Price/SqFt	\$359	\$285	+25.9%	\$322	\$283	+13.7%	
Sold Price	\$900,000	\$685,000	+31.4%	\$665,400	\$685,000	-2.9%	
Sold Price/SqFt	\$401	\$283	+41.8%	\$339	\$278	+21.9%	
Sold Price / Orig LP	111.0%	100.0%	+11.0%	104.0%	99.0%	+5.1%	
Days on Market	4	4		5	6	-16.7%	

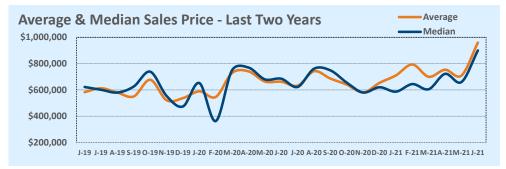
#### **Months of Inventory - Last Two Years**



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Totals

Independ	lence Ti	tle		June 2021				
Drice Dange		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under					1	188		
\$150,000- \$199,999				9	11	17		
\$200,000- \$249,999				22	12	10		
\$250,000- \$299,999	1	4	4	17	17	9		
\$300,000- \$349,999		4	4	14	16	11		
\$350,000- \$399,999		2	8	11	16	16		
\$400,000- \$449,999		2	5	6	9	5		
\$450,000- \$499,999	1	3	3	5	10	9		
\$500,000- \$549,999				2	5	68		
\$550,000- \$599,999		1	9	4	5	21		
\$600,000- \$699,999	1	1	32	14	13	24		
\$700,000- \$799,999	1	4	6	17	17	12		
\$800,000- \$899,999		2	5	17	12	19		
\$900,000- \$999,999		4	11	11	16	6		
\$1M - \$1.99M	7	17	5	49	58	14		
\$2M - \$2.99M		3	23	4	7	17		
\$3M+								



202

225

15

47



# **MLS Area 1B**

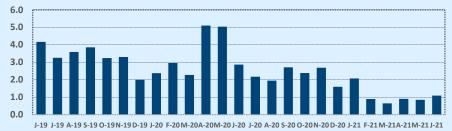
#### **Residential Statistics**

Listings		This Month		Year-to-Date			
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change	
Single Family Sales	21	31	-32.3%	140	120	+16.7%	
Condo/TH Sales	12	7	+71.4%	94	45	+108.9%	
Total Sales	33	38	-13.2%	234	165	+41.8%	
New Homes Only	2	2		11	9	+22.2%	
Resale Only	31	36	-13.9%	223	156	+42.9%	
Sales Volume	\$46,239,779	\$37,669,300	+22.8%	\$276,272,166	\$178,439,354	+54.8%	
New Listings	27	61	-55.7%	224	333	-32.7%	
Pending	28	44	-36.4%	39	191	-79.6%	
Withdrawn	4	10	-60.0%	27	50	-46.0%	
Expired	5	7	-28.6%	11	19	-42.1%	
Months of Inventory	1.1	2.9	-62.0%	N/A	N/A		

Auerogo		This Month		Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$1,357,706	\$1,023,842	+32.6%	\$1,164,767	\$1,119,480	+4.0%	
List Price/SqFt	\$573	\$442	+29.7%	\$527	\$451	+16.6%	
Sold Price	\$1,401,205	\$991,297	+41.4%	\$1,180,650	\$1,081,451	+9.2%	
Sold Price/SqFt	\$598	\$428	+39.7%	\$539	\$439	+23.0%	
Sold Price / Orig LP	103.7%	94.5%	+9.7%	101.0%	94.6%	+6.7%	
Days on Market	12	40	-70.8%	43	49	-11.7%	

Median	•	This Month		Year-to-Date			
wealan	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$1,250,000	\$932,500	+34.0%	\$999,495	\$915,000	+9.2%	
List Price/SqFt	\$584	\$437	+33.7%	\$505	\$436	+15.7%	
Sold Price	\$1,298,400	\$899,500	+44.3%	\$1,082,500	\$899,000	+20.4%	
Sold Price/SqFt	\$567	\$415	+36.5%	\$512	\$420	+22.0%	
Sold Price / Orig LP	101.0%	95.5%	+5.8%	100.0%	95.0%	+5.3%	
Days on Market	5	38	-86.7%	10	21	-54.8%	

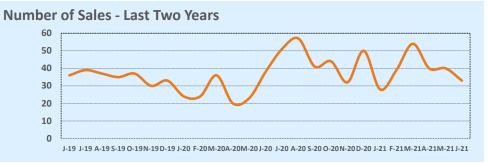
#### Months of Inventory - Last Two Years



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Mindepend	lence Ti	tle		June 2021				
Drice Denge		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				1				
\$150,000- \$199,999				2	1	14		
\$200,000- \$249,999				1	1	7		
\$250,000- \$299,999	2			10	14	74		
\$300,000- \$349,999		1	2	7	9	34		
\$350,000- \$399,999	2			16	9	21		
\$400,000- \$449,999		1	4	2	3	5		
\$450,000- \$499,999	2			9	8	63		
\$500,000- \$549,999	1	2	15	6	11	46		
\$550,000- \$599,999				6	6	96		
\$600,000- \$699,999	1	2	6	4	9	73		
\$700,000- \$799,999	1	1	23	9	8	9		
\$800,000- \$899,999	4	1	4	15	12	43		
\$900,000- \$999,999	4	2	6	26	18	36		
\$1M - \$1.99M	5	18	15	72	104	38		
\$2M - \$2.99M	3	3	4	23	14	38		
\$3M+	2	2	11	15	7	72		
Totals	27	33	12	224	234	43		





# **MLS Area 1N**

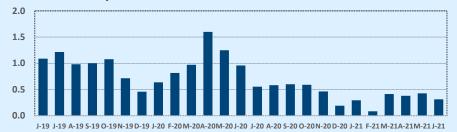
# **Residential Statistics**

Listings		This Month		Year-to-Date			
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change	
Single Family Sales	70	44	+59.1%	240	178	+34.8%	
Condo/TH Sales	4	3	+33.3%	37	28	+32.1%	
Total Sales	74	47	+57.4%	277	206	+34.5%	
New Homes Only				1	4	-75.0%	
Resale Only	74	47	+57.4%	276	202	+36.6%	
Sales Volume	\$57,955,100	\$25,484,949	+127.4%	\$204,079,588	\$102,865,107	+98.4%	
New Listings	40	52	-23.1%	298	289	+3.1%	
Pending	45	56	-19.6%	48	242	-80.2%	
Withdrawn	6	5	+20.0%	10	10		
Expired		1			4		
Months of Inventory	0.3	1.0	-67.5%	N/A	N/A		

Average		This Month		Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$709,068	\$545,678	+29.9%	\$655,221	\$499,105	+31.3%	
List Price/SqFt	\$317	\$244	+29.9%	\$300	\$246	+21.8%	
Sold Price	\$783,177	\$542,233	+44.4%	\$736,749	\$499,345	+47.5%	
Sold Price/SqFt	\$348	\$243	+43.2%	\$334	\$247	+35.3%	
Sold Price / Orig LP	110.1%	98.6%	+11.7%	111.9%	99.5%	+12.4%	
Days on Market	7	24	-70.9%	9	17	-44.3%	

Median		This Month		Year-to-Date			
weulan	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$692,450	\$512,000	+35.2%	\$620,000	\$469,385	+32.1%	
List Price/SqFt	\$315	\$248	+26.9%	\$302	\$247	+22.3%	
Sold Price	\$725,000	\$505,000	+43.6%	\$675,000	\$470,000	+43.6%	
Sold Price/SqFt	\$352	\$245	+43.6%	\$339	\$248	+36.4%	
Sold Price / Orig LP	110.0%	99.0%	+11.1%	111.0%	100.0%	+11.0%	
Days on Market	5	10	-50.0%	4	5	-20.0%	

#### Months of Inventory - Last Two Years



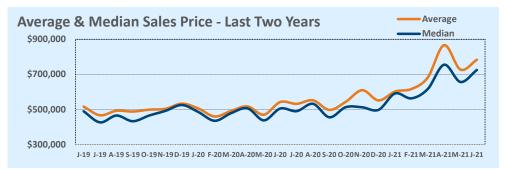
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\$2M - \$2.99M

\$3M+ Totals ---

40

🔆 Independ	lence Ti		June 2021				
Drico Bongo	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999				3	3	16	
\$250,000- \$299,999	1			4	5	16	
\$300,000- \$349,999	1	1	17	6	3	8	
\$350,000- \$399,999	2			8	5	22	
\$400,000- \$449,999	3	4	6	14	12	6	
\$450,000- \$499,999	2	1	30	35	13	8	
\$500,000- \$549,999	3	4	4	29	25	5	
\$550,000- \$599,999	5	8	6	33	33	10	
\$600,000- \$699,999	7	14	8	50	44	9	
\$700,000- \$799,999	3	14	9	34	42	16	
\$800,000- \$899,999	4	9	5	35	31	5	
\$900,000- \$999,999	3	5	4	25	18	15	
\$1M - \$1.99M	6	14	5	20	42	5	



74

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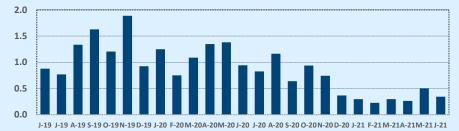
#### **Residential Statistics**

Listings		This Month		Y	ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	49	52	-5.8%	180	202	-10.9%
Condo/TH Sales	21	17	+23.5%	100	73	+37.0%
Total Sales	70	69	+1.4%	280	275	+1.8%
New Homes Only	6	7	-14.3%	29	35	-17.1%
Resale Only	64	62	+3.2%	251	240	+4.6%
Sales Volume	\$46,756,146	\$36,100,182	+29.5%	\$165,246,949	\$136,944,654	+20.7%
New Listings	31	70	-55.7%	286	379	-24.5%
Pending	40	68	-41.2%	46	307	-85.0%
Withdrawn	7	10	-30.0%	14	35	-60.0%
Expired		4		3	18	-83.3%
Months of Inventory	0.3	0.9	-63.6%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$604,123	\$523,121	+15.5%	\$545,873	\$498,261	+9.6%
List Price/SqFt	\$420	\$344	+22.1%	\$384	\$338	+13.8%
Sold Price	\$667,945	\$523,191	+27.7%	\$590,168	\$497,981	+18.5%
Sold Price/SqFt	\$462	\$344	+34.6%	\$415	\$338	+22.8%
Sold Price / Orig LP	110.0%	99.1%	+11.0%	107.4%	99.1%	+8.3%
Days on Market	15	16	-9.5%	16	25	-33.4%

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$570,000	\$480,000	+18.8%	\$525,000	\$475,000	+10.5%
List Price/SqFt	\$403	\$346	+16.5%	\$374	\$332	+12.7%
Sold Price	\$650,000	\$485,000	+34.0%	\$565,000	\$475,000	+18.9%
Sold Price/SqFt	\$451	\$349	+29.3%	\$393	\$331	+19.0%
Sold Price / Orig LP	108.5%	100.0%	+8.5%	105.0%	100.0%	+5.0%
Days on Market	4	7	-42.9%	4	7	-42.9%

#### Months of Inventory - Last Two Years



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😽 Independ	Independence Title					e 2021	
Drice Dange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under					1	169	
\$150,000- \$199,999	1	2	22	14	14	22	
\$200,000- \$249,999	1	7	14	30	33	14	
\$250,000- \$299,999	3	3	4	12	10	21	
\$300,000- \$349,999		2	4	4	7	11	
\$350,000- \$399,999				9	12	24	
\$400,000- \$449,999		1	18	11	9	6	
\$450,000- \$499,999	2	2	210	29	20	37	
\$500,000- \$549,999	1	8	5	23	24	5	
\$550,000- \$599,999	6	5	41	33	22	14	
\$600,000- \$699,999	4	10	5	39	40	18	
\$700,000- \$799,999	3	14	5	33	35	20	
\$800,000- \$899,999	4	5	5	17	26	10	
\$900,000- \$999,999		2	9	5	7	7	
\$1M - \$1.99M	5	8	4	25	19	7	
\$2M - \$2.99M	1	1	4	2	1	4	
\$3M+							
Totals	31	70	15	286	280	16	





# **MLS Area 2N**

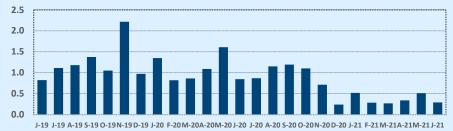
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	42	29	+44.8%	156	125	+24.8%
Condo/TH Sales	13	10	+30.0%	59	36	+63.9%
Total Sales	55	39	+41.0%	215	161	+33.5%
New Homes Only	1			2		
Resale Only	54	39	+38.5%	213	161	+32.3%
Sales Volume	\$24,992,564	\$13,368,700	+86.9%	\$89,880,875	\$52,721,655	+70.5%
New Listings	27	53	-49.1%	235	229	+2.6%
Pending	33	48	-31.3%	42	195	-78.5%
Withdrawn	4	2	+100.0%	16	14	+14.3%
Expired	1	1		5	5	
Months of Inventory	0.3	0.8	-65.6%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$416,913	\$342,414	+21.8%	\$383,974	\$328,152	+17.0%
List Price/SqFt	\$294	\$226	+30.4%	\$273	\$222	+22.9%
Sold Price	\$454,410	\$342,787	+32.6%	\$418,051	\$327,464	+27.7%
Sold Price/SqFt	\$322	\$226	+42.2%	\$297	\$222	+33.8%
Sold Price / Orig LP	110.2%	99.4%	+10.9%	109.1%	98.9%	+10.3%
Days on Market	7	13	-50.9%	10	20	-49.9%

Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$420,000	\$360,000	+16.7%	\$388,700	\$329,888	+17.8%
List Price/SqFt	\$288	\$228	+26.7%	\$267	\$218	+22.4%
Sold Price	\$465,000	\$357,500	+30.1%	\$425,000	\$328,000	+29.6%
Sold Price/SqFt	\$317	\$225	+41.3%	\$293	\$221	+32.4%
Sold Price / Orig LP	109.0%	100.0%	+9.0%	108.0%	100.0%	+8.0%
Days on Market	6	6		5	6	-16.7%

#### **Months of Inventory - Last Two Years**



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Totals

Mindepenc		Jun	e 2021					
Drice Dange		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				3	7	36		
\$150,000- \$199,999	1	1	7	15	17	16		
\$200,000- \$249,999	3	1	8	15	6	18		
\$250,000- \$299,999	3	7	9	32	21	9		
\$300,000- \$349,999	4	6	6	25	17	6		
\$350,000- \$399,999	5	5	7	40	23	25		
\$400,000- \$449,999	3	6	5	27	27	6		
\$450,000- \$499,999	2	5	5	24	29	6		
\$500,000- \$549,999	2	7	10	20	22	5		
\$550,000- \$599,999	3	7	4	23	21	4		
\$600,000- \$699,999	1	10	6	10	22	5		
\$700,000- \$799,999				1	2	4		
\$800,000- \$899,999					1	5		
\$900,000- \$999,999								
\$1M - \$1.99M								
\$2M - \$2.99M								
\$3M+								



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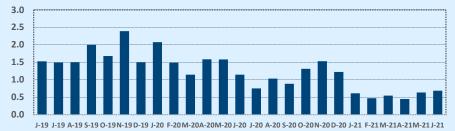
#### **Residential Statistics**

Listings		This Month		Ŷ	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	44	45	-2.2%	255	207	+23.2%
Condo/TH Sales	23	10	+130.0%	104	53	+96.2%
Total Sales	67	55	+21.8%	359	260	+38.1%
New Homes Only	5	6	-16.7%	41	30	+36.7%
Resale Only	62	49	+26.5%	318	230	+38.3%
Sales Volume	\$40,284,828	\$23,456,012	+71.7%	\$207,961,650	\$118,280,118	+75.8%
New Listings	52	64	-18.8%	387	355	+9.0%
Pending	61	68	-10.3%	94	307	-69.4%
Withdrawn	10	7	+42.9%	25	31	-19.4%
Expired		3		7	16	-56.3%
Months of Inventory	0.7	1.1	-40.1%	N/A	N/A	

Average		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$556,650	\$426,123	+30.6%	\$544,447	\$456,502	+19.3%	
List Price/SqFt	\$367	\$300	+22.4%	\$350	\$294	+19.1%	
Sold Price	\$601,266	\$426,473	+41.0%	\$579,280	\$454,924	+27.3%	
Sold Price/SqFt	\$397	\$300	+32.3%	\$372	\$293	+27.1%	
Sold Price / Orig LP	108.9%	98.8%	+10.3%	106.3%	98.2%	+8.3%	
Days on Market	18	21	-14.9%	22	29	-22.4%	

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$525,000	\$439,900	+19.3%	\$524,900	\$447,000	+17.4%
List Price/SqFt	\$372	\$297	+25.3%	\$341	\$284	+19.8%
Sold Price	\$590,000	\$445,000	+32.6%	\$549,999	\$445,000	+23.6%
Sold Price/SqFt	\$388	\$302	+28.5%	\$361	\$283	+27.5%
Sold Price / Orig LP	109.0%	100.0%	+9.0%	104.0%	100.0%	+4.0%
Days on Market	5	7	-28.6%	5	9	-44.4%

#### Months of Inventory - Last Two Years



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🖈 Indepenc	🛠 Independence Title					e 2021		
Drice Dance		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999		3	122	9	15	49		
\$200,000- \$249,999	1	1	36	16	11	76		
\$250,000- \$299,999	1	4	7	8	10	5		
\$300,000- \$349,999		3	5	9	11	25		
\$350,000- \$399,999		4	11	18	18	53		
\$400,000- \$449,999	2	3	11	25	29	41		
\$450,000- \$499,999	5	5	35	54	39	22		
\$500,000- \$549,999	5	7	27	42	47	21		
\$550,000- \$599,999	12	4	5	49	31	12		
\$600,000- \$699,999	14	13	5	62	59	12		
\$700,000- \$799,999	3	8	9	37	35	13		
\$800,000- \$899,999	4	5	31	26	24	17		
\$900,000- \$999,999	4	1	3	22	11	6		
\$1M - \$1.99M	1	6	4	10	19	5		
\$2M - \$2.99M								
\$3M+								
Totals	52	67	18	387	359	22		





# **MLS Area 3E**

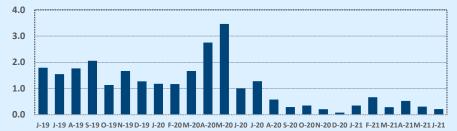
# **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	38	21	+81.0%	152	109	+39.4%
Condo/TH Sales				3		
Total Sales	38	21	+81.0%	155	109	+42.2%
New Homes Only	5	2	+150.0%	14	13	+7.7%
Resale Only	33	19	+73.7%	141	96	+46.9%
Sales Volume	\$14,299,402	\$6,112,298	+133.9%	\$56,450,826	\$32,214,883	+75.2%
New Listings	20	32	-37.5%	271	168	+61.3%
Pending	38	37	+2.7%	156	148	+5.4%
Withdrawn	6	2	+200.0%	9	8	+12.5%
Expired				1	4	-75.0%
Months of Inventory	0.2	1.0	-78.9%	N/A	N/A	

Auorago	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$360,614	\$290,113	+24.3%	\$341,342	\$296,151	+15.3%
List Price/SqFt	\$210	\$185	+13.4%	\$206	\$178	+15.5%
Sold Price	\$376,300	\$291,062	+29.3%	\$364,199	\$295,549	+23.2%
Sold Price/SqFt	\$220	\$186	+18.1%	\$221	\$178	+24.2%
Sold Price / Orig LP	108.9%	100.2%	+8.7%	109.1%	99.2%	+10.0%
Days on Market	5	21	-77.3%	8	32	-74.5%

Median	This Month			Year-to-Date		
weatan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$350,000	\$245,000	+42.9%	\$325,000	\$275,000	+18.2%
List Price/SqFt	\$204	\$179	+14.1%	\$198	\$173	+14.6%
Sold Price	\$355,495	\$253,000	+40.5%	\$343,500	\$272,990	+25.8%
Sold Price/SqFt	\$210	\$179	+17.2%	\$207	\$174	+19.0%
Sold Price / Orig LP	107.5%	100.0%	+7.5%	108.0%	100.0%	+8.0%
Days on Market	4	5	-20.0%	4	10	-60.0%

#### Months of Inventory - Last Two Years

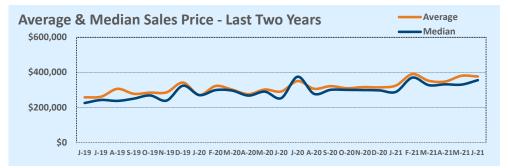


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\$2M - \$2.99M \$3M+ Totals

20

Mindepend	ence Ti	tle			June 2021			
Drice Dange	This Month				Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999				1	2	3		
\$200,000- \$249,999				10	6	12		
\$250,000- \$299,999	1	1	9	29	28	8		
\$300,000- \$349,999	5	13	3	77	45	7		
\$350,000- \$399,999	5	16	4	91	30	4		
\$400,000- \$449,999	7	5	12	33	16	11		
\$450,000- \$499,999	2			19	13	23		
\$500,000- \$549,999		1	4	4	5	4		
\$550,000- \$599,999				5	3	9		
\$600,000- \$699,999		2	6	2	7	6		
\$700,000- \$799,999								
\$800,000- \$899,999								
\$900,000- \$999,999								
\$1M - \$1.99M								



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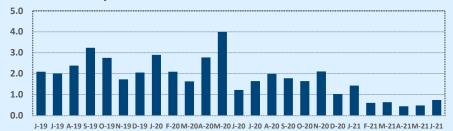
#### **Residential Statistics**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	24	36	-33.3%	167	129	+29.5%
Condo/TH Sales	15	22	-31.8%	80	70	+14.3%
Total Sales	39	58	-32.8%	247	199	+24.1%
New Homes Only	2	4	-50.0%	15	20	-25.0%
Resale Only	37	54	-31.5%	232	179	+29.6%
Sales Volume	\$32,325,986	\$32,607,648	-0.9%	\$182,638,657	\$123,158,327	+48.3%
New Listings	21	46	-54.3%	223	271	-17.7%
Pending	22	52	-57.7%	36	213	-83.1%
Withdrawn	5	7	-28.6%	23	29	-20.7%
Expired	3	6	-50.0%	8	15	-46.7%
Months of Inventory	0.7	1.2	-39.3%	N/A	N/A	

Auorago	•	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$796,820	\$569,600	+39.9%	\$712,924	\$624,264	+14.2%	
List Price/SqFt	\$459	\$399	+15.3%	\$446	\$378	+17.9%	
Sold Price	\$828,871	\$562,201	+47.4%	\$739,428	\$618,886	+19.5%	
Sold Price/SqFt	\$480	\$394	+21.9%	\$466	\$376	+23.8%	
Sold Price / Orig LP	105.7%	97.5%	+8.4%	104.0%	98.3%	+5.7%	
Days on Market	50	31	+60.0%	40	52	-23.0%	

Madian	This Month			Year-to-Date		
Median	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$785,000	\$538,950	+45.7%	\$675,000	\$564,000	+19.7%
List Price/SqFt	\$449	\$381	+17.9%	\$448	\$362	+23.5%
Sold Price	\$800,000	\$545,250	+46.7%	\$723,675	\$560,000	+29.2%
Sold Price/SqFt	\$469	\$379	+23.6%	\$461	\$357	+29.1%
Sold Price / Orig LP	103.0%	98.0%	+5.1%	101.0%	98.0%	+3.1%
Days on Market	12	13	-7.7%	8	18	-55.6%

#### Months of Inventory - Last Two Years



🔆 Independ	ence Ti		June 2021				
Price Range		This Month		Year-to-Date			
Price Kalige	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999		3	7	7	11	53	
\$200,000- \$249,999	2	1	19	4	10	58	
\$250,000- \$299,999				5	6	46	
\$300,000- \$349,999				2	4	11	
\$350,000- \$399,999				5	3	57	
\$400,000- \$449,999				4	3	122	
\$450,000- \$499,999				12	11	25	
\$500,000- \$549,999	1	1	13	16	21	24	
\$550,000- \$599,999	2	1	459	17	11	99	
\$600,000- \$699,999	1	5	8	32	36	17	
\$700,000- \$799,999	2	8	13	36	42	24	
\$800,000- \$899,999	2	6	12	21	30	23	
\$900,000- \$999,999	5	3	8	19	17	14	
\$1M - \$1.99M	6	11	109	40	42	82	
\$2M - \$2.99M				2			
\$3M+				1			



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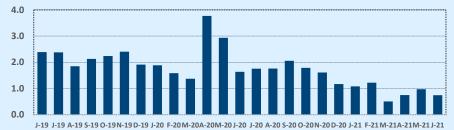
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	60	50	+20.0%	283	271	+4.4%
Condo/TH Sales	34	30	+13.3%	142	85	+67.1%
Total Sales	94	80	+17.5%	425	356	+19.4%
New Homes Only	13	13		93	115	-19.1%
Resale Only	81	67	+20.9%	332	241	+37.8%
Sales Volume	\$63,450,064	\$37,247,657	+70.3%	\$269,290,258	\$170,506,389	+57.9%
New Listings	52	92	-43.5%	453	501	-9.6%
Pending	45	84	-46.4%	64	383	-83.3%
Withdrawn	12	12		55	62	-11.3%
Expired	3	8	-62.5%	18	27	-33.3%
Months of Inventory	0.7	1.6	-54.5%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$636,319	\$466,027	+36.5%	\$602,774	\$484,992	+24.3%	
List Price/SqFt	\$508	\$372	+36.7%	\$461	\$383	+20.3%	
Sold Price	\$675,001	\$465,596	+45.0%	\$633,624	\$478,951	+32.3%	
Sold Price/SqFt	\$539	\$372	+45.1%	\$482	\$379	+27.3%	
Sold Price / Orig LP	107.2%	99.2%	+8.1%	104.7%	97.6%	+7.2%	
Days on Market	14	29	-53.1%	26	35	-25.5%	

Median	This Month			Year-to-Date		
wearan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$562,500	\$437,990	+28.4%	\$549,000	\$455,000	+20.7%
List Price/SqFt	\$508	\$333	+52.4%	\$435	\$358	+21.5%
Sold Price	\$600,000	\$430,000	+39.5%	\$575,000	\$450,000	+27.8%
Sold Price/SqFt	\$508	\$333	+52.5%	\$457	\$350	+30.6%
Sold Price / Orig LP	107.0%	100.0%	+7.0%	101.0%	99.0%	+2.0%
Days on Market	6	8	-31.3%	6	12	-50.0%

#### Months of Inventory - Last Two Years



🖗 Independ	🚧 Independence Title					June 2021			
Drico Pongo		This Month			Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under	1			2	1	32			
\$150,000- \$199,999				3					
\$200,000- \$249,999		1	69	2	4	88			
\$250,000- \$299,999				7	11	88			
\$300,000- \$349,999	2	4	30	19	23	37			
\$350,000- \$399,999	1	7	7	31	29	24			
\$400,000- \$449,999	4	5	48	35	42	41			
\$450,000- \$499,999	6	8	9	52	44	33			
\$500,000- \$549,999	2	11	12	37	38	24			
\$550,000- \$599,999	2	11	17	43	42	19			
\$600,000- \$699,999	10	13	8	72	60	22			
\$700,000- \$799,999	5	10	6	45	44	15			
\$800,000- \$899,999	10	10	11	38	29	10			
\$900,000- \$999,999	3	7	9	21	23	16			
\$1M - \$1.99M	6	5	9	40	31	22			
\$2M - \$2.99M		2	20	5	4	13			
\$3M+				1					



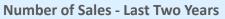
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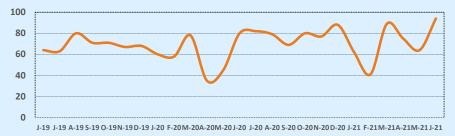
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# **MLS Area 5E**

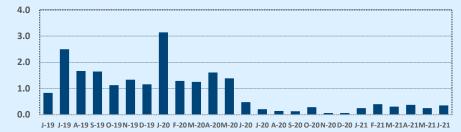
#### **Residential Statistics**

Listings		This Month		Year-to-Date			
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change	
Single Family Sales	11	22	-50.0%	78	88	-11.4%	
Condo/TH Sales	6	3	+100.0%	14	17	-17.6%	
Total Sales	17	25	-32.0%	92	105	-12.4%	
New Homes Only		6		6	11	-45.5%	
Resale Only	17	19	-10.5%	86	94	-8.5%	
Sales Volume	\$6,414,151	\$6,086,071	+5.4%	\$31,983,894	\$27,602,089	+15.9%	
New Listings	10	6	+66.7%	92	132	-30.3%	
Pending	7	18	-61.1%	12	135	-91.1%	
Withdrawn		2			3		
Expired					5		
Months of Inventory	0.4	0.5	-26.5%	N/A	N/A		

Auerogo		This Month			Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change		
List Price	\$342,017	\$244,422	+39.9%	\$317,429	\$264,266	+20.1%		
List Price/SqFt	\$216	\$154	+40.6%	\$204	\$167	+21.7%		
Sold Price	\$377,303	\$243,443	+55.0%	\$347,651	\$262,877	+32.2%		
Sold Price/SqFt	\$238	\$153	+55.6%	\$222	\$166	+33.7%		
Sold Price / Orig LP	112.4%	99.6%	+12.9%	109.9%	99.3%	+10.7%		
Days on Market	8	29	-73.0%	8	31	-73.2%		

Median	This Month			Year-to-Date		
wiedian	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$310,000	\$226,560	+36.8%	\$299,945	\$227,990	+31.6%
List Price/SqFt	\$213	\$149	+42.3%	\$198	\$156	+27.2%
Sold Price	\$350,000	\$229,000	+52.8%	\$323,500	\$227,040	+42.5%
Sold Price/SqFt	\$240	\$148	+62.5%	\$223	\$155	+44.3%
Sold Price / Orig LP	108.0%	100.0%	+8.0%	108.0%	100.0%	+8.0%
Days on Market	4	13	-69.2%	4	11	-63.6%

#### Months of Inventory - Last Two Years



S	Indepenc	lence Tit	tle			Jun	e 2021
	Drico Dongo		This Month			Year-to-Date	
ge	Price Range	New	Sales	DOM	New	Sales	DOM
6	\$149,999 or under						
%	\$150,000- \$199,999	1			1		
%	\$200,000- \$249,999				3	2	134
%	\$250,000- \$299,999	2	1	1	36	26	5
6	\$300,000- \$349,999	4	7	6	28	33	5
%	\$350,000- \$399,999	3	6	6	11	17	5
%	\$400,000- \$449,999				4	2	2
%	\$450,000- \$499,999				4	3	5
	\$500,000- \$549,999		2	25	2	4	15
	\$550,000- \$599,999				3	2	4
	\$600,000- \$699,999		1	7		3	5
	\$700,000- \$799,999						
	\$800,000- \$899,999						
e	\$900,000- \$999,999						
%	\$1M - \$1.99M						
%	\$2M - \$2.99M						



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\$3M+ Totals

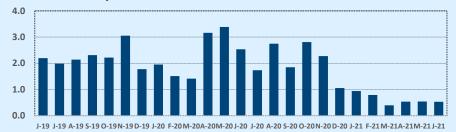
#### **Residential Statistics**

Listings		This Month		Year-to-Date			
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change	
Single Family Sales	29	26	+11.5%	192	152	+26.3%	
Condo/TH Sales	24	21	+14.3%	169	126	+34.1%	
Total Sales	53	47	+12.8%	361	278	+29.9%	
New Homes Only	5	5		49	41	+19.5%	
Resale Only	48	42	+14.3%	312	237	+31.6%	
Sales Volume	\$51,626,160	\$29,272,558	+76.4%	\$298,092,856	\$177,754,342	+67.7%	
New Listings	39	81	-51.9%	339	442	-23.3%	
Pending	41	73	-43.8%	80	323	-75.2%	
Withdrawn	3	13	-76.9%	30	39	-23.1%	
Expired		6		16	39	-59.0%	
Months of Inventory	0.5	2.5	-79.1%	N/A	N/A		

Auerogo	This Month			Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$907,490	\$633,451	+43.3%	\$793,719	\$654,303	+21.3%	
List Price/SqFt	\$527	\$412	+27.8%	\$497	\$418	+18.9%	
Sold Price	\$974,078	\$622,820	+56.4%	\$825,742	\$639,404	+29.1%	
Sold Price/SqFt	\$571	\$405	+40.9%	\$519	\$411	+26.4%	
Sold Price / Orig LP	107.9%	96.4%	+12.0%	104.4%	96.9%	+7.7%	
Days on Market	9	31	-70.3%	32	38	-14.5%	

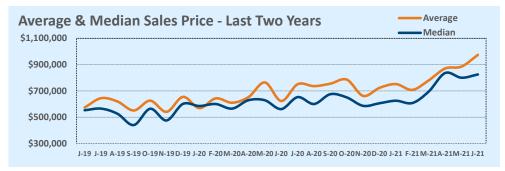
Median	This Month			Year-to-Date		
Integration	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$765,000	\$580,500	+31.8%	\$695,000	\$605,250	+14.8%
List Price/SqFt	\$516	\$387	+33.5%	\$475	\$398	+19.4%
Sold Price	\$825,000	\$561,500	+46.9%	\$725,000	\$600,000	+20.8%
Sold Price/SqFt	\$529	\$386	+37.2%	\$499	\$392	+27.2%
Sold Price / Orig LP	106.0%	98.0%	+8.2%	102.0%	98.0%	+4.1%
Days on Market	5	14	-64.3%	6	15	-60.0%

#### Months of Inventory - Last Two Years



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😽 Indepenc	🔆 Independence Title					e 2021	
Drice Denge	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999	2			7	3	46	
\$200,000- \$249,999	1	1	24	12	15	55	
\$250,000- \$299,999	2	2	6	26	15	13	
\$300,000- \$349,999		2	5	17	19	22	
\$350,000- \$399,999	1	4	5	13	18	19	
\$400,000- \$449,999	1	2	6	10	9	29	
\$450,000- \$499,999				11	15	19	
\$500,000- \$549,999		1	6	6	12	43	
\$550,000- \$599,999	1			12	12	29	
\$600,000- \$699,999	2	6	4	42	51	34	
\$700,000- \$799,999	6	8	13	49	36	11	
\$800,000- \$899,999	5	3	7	26	41	26	
\$900,000- \$999,999	8	1	5	29	15	65	
\$1M - \$1.99M	8	18	12	65	87	45	
\$2M - \$2.99M	2	5	5	11	13	23	
\$3M+				3			
Totals	39	53	9	339	361	32	





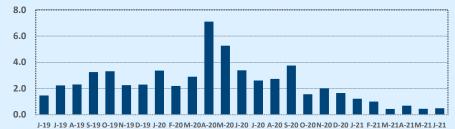
# **Residential Statistics**

Listings		This Month		Y	ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	15	9	+66.7%	72	51	+41.2%
Condo/TH Sales	18	12	+50.0%	103	47	+119.1%
Total Sales	33	21	+57.1%	175	98	+78.6%
New Homes Only	1	4	-75.0%	11	11	
Resale Only	32	17	+88.2%	164	87	+88.5%
Sales Volume	\$41,638,700	\$15,106,750	+175.6%	\$165,034,652	\$79,522,866	+107.5%
New Listings	19	35	-45.7%	171	205	-16.6%
Pending	22	25	-12.0%	25	114	-78.1%
Withdrawn	5	9	-44.4%	14	19	-26.3%
Expired		8		5	29	-82.8%
Months of Inventory	0.5	3.4	-85.7%	N/A	N/A	

Auerogo	This Month			Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$1,171,622	\$731,437	+60.2%	\$902,066	\$831,468	+8.5%	
List Price/SqFt	\$589	\$490	+20.0%	\$539	\$479	+12.4%	
Sold Price	\$1,261,779	\$719,369	+75.4%	\$943,055	\$811,458	+16.2%	
Sold Price/SqFt	\$629	\$480	+31.0%	\$560	\$468	+19.7%	
Sold Price / Orig LP	107.6%	97.3%	+10.6%	103.2%	96.8%	+6.6%	
Days on Market	26	45	-41.4%	35	45	-22.5%	

Median	This Month			Year-to-Date			
wearan	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$975,000	\$599,000	+62.8%	\$729,000	\$699,000	+4.3%	
List Price/SqFt	\$552	\$496	+11.3%	\$506	\$480	+5.5%	
Sold Price	\$1,040,000	\$556,350	+86.9%	\$725,000	\$667,750	+8.6%	
Sold Price/SqFt	\$591	\$498	+18.7%	\$519	\$476	+9.1%	
Sold Price / Orig LP	102.0%	97.0%	+5.2%	100.0%	97.0%	+3.1%	
Days on Market	6	53	-88.7%	7	30	-76.3%	

#### Months of Inventory - Last Two Years



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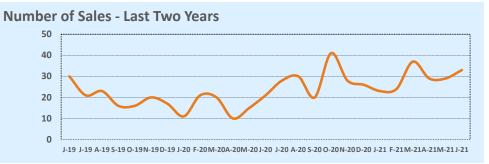
\$2M - \$2.99M

\$3M+

Totals

Mindepenc	😽 Independence Title					June 2021			
Drice Dange	This Month				Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under									
\$150,000- \$199,999									
\$200,000- \$249,999				1	2	44			
\$250,000- \$299,999				3	6	63			
\$300,000- \$349,999	1			7	7	30			
\$350,000- \$399,999		1	18	9	11	60			
\$400,000- \$449,999	1	3	42	10	17	56			
\$450,000- \$499,999	2			11	9	49			
\$500,000- \$549,999		3	12	7	10	15			
\$550,000- \$599,999		1	3	11	13	22			
\$600,000- \$699,999		5	12	10	11	43			
\$700,000- \$799,999		1	170	9	8	96			
\$800,000- \$899,999	1	1	35	9	7	16			
\$900,000- \$999,999	2			15	6	24			
\$1M - \$1.99M	5	12	7	50	55	17			





# **MLS Area 8E**

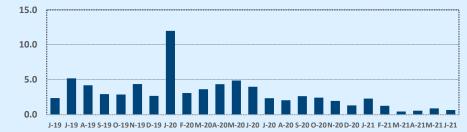
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	24	19	+26.3%	114	79	+44.3%
Condo/TH Sales	6	2	+200.0%	28	18	+55.6%
Total Sales	30	21	+42.9%	142	97	+46.4%
New Homes Only		1		1	4	-75.0%
Resale Only	30	20	+50.0%	141	93	+51.6%
Sales Volume	\$62,139,418	\$26,827,850	+131.6%	\$304,710,549	\$146,675,174	+107.7%
New Listings	14	36	-61.1%	149	207	-28.0%
Pending	17	31	-45.2%	21	127	-83.5%
Withdrawn	1	9	-88.9%	17	35	-51.4%
Expired	2	1	+100.0%	10	7	+42.9%
Months of Inventory	0.7	4.0	-83.3%	N/A	N/A	

Average	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$2,024,080	\$1,314,062	+54.0%	\$2,110,671	\$1,563,710	+35.0%
List Price/SqFt	\$640	\$401	+59.7%	\$595	\$420	+41.6%
Sold Price	\$2,071,314	\$1,277,517	+62.1%	\$2,145,849	\$1,512,115	+41.9%
Sold Price/SqFt	\$661	\$389	+69.8%	\$615	\$410	+50.1%
Sold Price / Orig LP	104.5%	95.6%	+9.3%	104.5%	95.1%	+9.9%
Days on Market	20	38	-46.7%	45	55	-18.6%

Median	This Month			Year-to-Date		
Ivieulari	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$1,650,000	\$1,350,000	+22.2%	\$1,597,500	\$1,300,000	+22.9%
List Price/SqFt	\$628	\$376	+67.2%	\$539	\$376	+43.5%
Sold Price	\$1,687,500	\$1,299,000	+29.9%	\$1,701,750	\$1,325,000	+28.4%
Sold Price/SqFt	\$649	\$368	+76.3%	\$571	\$372	+53.7%
Sold Price / Orig LP	103.0%	96.0%	+7.3%	103.0%	95.0%	+8.4%
Days on Market	6	41	-85.4%	6	30	-80.0%

#### Months of Inventory - Last Two Years



🖈 Indepenc	lence Ti		June 2021					
Drice Dange		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999								
\$200,000- \$249,999								
\$250,000- \$299,999								
\$300,000- \$349,999				2	1	111		
\$350,000- \$399,999		1	3	1	3	3		
\$400,000- \$449,999				2	2	12		
\$450,000- \$499,999				4				
\$500,000- \$549,999		2	5	3	3	19		
\$550,000- \$599,999					1	6		
\$600,000- \$699,999	1	1	74	7	2	110		
\$700,000- \$799,999		1	30	5	6	11		
\$800,000- \$899,999				5	4	39		
\$900,000- \$999,999		1	56	6	5	22		
\$1M - \$1.99M	4	13	9	59	63	27		
\$2M - \$2.99M	5	6	6	27	22	35		
\$3M+	4	5	58	28	30	106		



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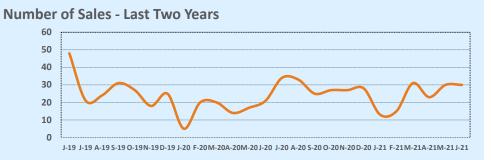
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# **MLS Area 8W**

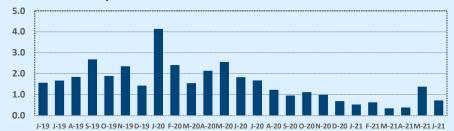
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	20	25	-20.0%	96	90	+6.7%
Condo/TH Sales	2			6	4	+50.0%
Total Sales	22	25	-12.0%	102	94	+8.5%
New Homes Only					3	
Resale Only	22	25	-12.0%	102	91	+12.1%
Sales Volume	\$30,136,793	\$33,850,271	-11.0%	\$161,138,000	\$101,772,701	+58.3%
New Listings	13	27	-51.9%	113	153	-26.1%
Pending	18	29	-37.9%	23	115	-80.0%
Withdrawn	3	1	+200.0%	10	16	-37.5%
Expired		3			5	
Months of Inventory	0.7	1.8	-60.5%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$1,288,245	\$1,356,900	-5.1%	\$1,526,280	\$1,100,842	+38.6%
List Price/SqFt	\$431	\$347	+24.3%	\$548	\$324	+69.2%
Sold Price	\$1,369,854	\$1,354,011	+1.2%	\$1,579,784	\$1,082,688	+45.9%
Sold Price/SqFt	\$456	\$347	+31.4%	\$552	\$320	+72.6%
Sold Price / Orig LP	107.0%	100.5%	+6.5%	104.2%	98.1%	+6.2%
Days on Market	9	20	-56.9%	20	34	-40.7%

Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$1,172,500	\$995,000	+17.8%	\$1,150,000	\$890,000	+29.2%
List Price/SqFt	\$432	\$283	+52.7%	\$386	\$288	+34.2%
Sold Price	\$1,232,500	\$976,000	+26.3%	\$1,234,250	\$909,000	+35.8%
Sold Price/SqFt	\$462	\$290	+59.1%	\$416	\$287	+44.9%
Sold Price / Orig LP	107.0%	99.0%	+8.1%	103.5%	98.0%	+5.6%
Days on Market	6	7	-14.3%	6	8	-20.0%

#### Months of Inventory - Last Two Years



🖈 Indepenc	lence Ti		June 2021					
Drice Benge		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999								
\$200,000- \$249,999								
\$250,000- \$299,999					1	7		
\$300,000- \$349,999								
\$350,000- \$399,999		1	12	1	2	17		
\$400,000- \$449,999				1	1	4		
\$450,000- \$499,999	1			3	1	3		
\$500,000- \$549,999		1	3	3	2	35		
\$550,000- \$599,999				1	2			
\$600,000- \$699,999		1	10	9	6	7		
\$700,000- \$799,999	2	3	9	7	7	27		
\$800,000- \$899,999	2			9	6	9		
\$900,000- \$999,999				10	7	26		
\$1M - \$1.99M	7	12	7	45	46	19		
\$2M - \$2.99M	1	4	16	10	9	9		
\$3M+				14	12	42		



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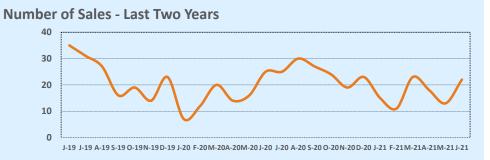
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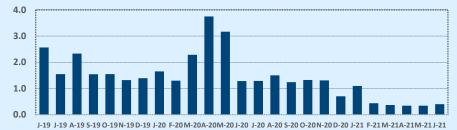
# **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	11	22	-50.0%	71	61	+16.4%
Condo/TH Sales	19	17	+11.8%	100	80	+25.0%
Total Sales	30	39	-23.1%	171	141	+21.3%
New Homes Only		8		8	22	-63.6%
Resale Only	30	31	-3.2%	163	119	+37.0%
Sales Volume	\$13,667,930	\$12,588,381	+8.6%	\$68,705,408	\$51,407,744	+33.6%
New Listings	16	43	-62.8%	182	242	-24.8%
Pending	17	38	-55.3%	26	156	-83.3%
Withdrawn	5	10	-50.0%	16	32	-50.0%
Expired		6		7	29	-75.9%
Months of Inventory	0.4	1.3	-68.8%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$428,007	\$329,651	+29.8%	\$379,871	\$367,595	+3.3%
List Price/SqFt	\$342	\$250	+36.8%	\$303	\$266	+14.2%
Sold Price	\$455,598	\$322,779	+41.1%	\$401,786	\$364,594	+10.2%
Sold Price/SqFt	\$359	\$244	+46.9%	\$318	\$262	+21.4%
Sold Price / Orig LP	107.7%	94.7%	+13.7%	105.3%	97.5%	+8.0%
Days on Market	15	33	-55.3%	25	36	-29.6%

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$424,000	\$329,900	+28.5%	\$375,000	\$330,000	+13.6%
List Price/SqFt	\$326	\$253	+29.0%	\$285	\$258	+10.3%
Sold Price	\$436,000	\$322,500	+35.2%	\$390,000	\$322,500	+20.9%
Sold Price/SqFt	\$329	\$249	+31.9%	\$302	\$255	+18.5%
Sold Price / Orig LP	108.5%	98.0%	+10.7%	103.0%	99.0%	+4.0%
Days on Market	6	16	-65.6%	6	11	-45.5%

#### Months of Inventory - Last Two Years



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\$3M+ Totals

Mindepend	ence Ti		June 2021				
Price Range	This Month			Year-to-Date			
Price Ralige	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1	1	6	14	10	16	
\$150,000- \$199,999	1	1	3	12	18	29	
\$200,000- \$249,999		2	17	9	13	22	
\$250,000- \$299,999	1	6	18	19	21	22	
\$300,000- \$349,999	2	1	3	15	12	31	
\$350,000- \$399,999	2	1	5	18	17	76	
\$400,000- \$449,999	2	4	33	33	22	16	
\$450,000- \$499,999	1	3	9	17	16	5	
\$500,000- \$549,999		4	5	10	11	12	
\$550,000- \$599,999	1	2	42	8	8	15	
\$600,000- \$699,999	3			12	7	43	
\$700,000- \$799,999	1	2	4	4	5	33	
\$800,000- \$899,999		2	7	2	6	6	
\$900,000- \$999,999	1			7	1	6	
\$1M - \$1.99M		1	2	2	4	5	
\$2M - \$2.99M							



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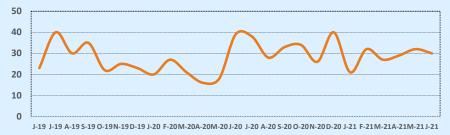
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# **MLS Area 10N**

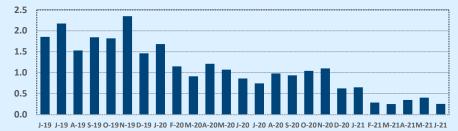
#### **Residential Statistics**

Lictings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	52	41	+26.8%	258	202	+27.7%
Condo/TH Sales	14	18	-22.2%	86	83	+3.6%
Total Sales	66	59	+11.9%	344	285	+20.7%
New Homes Only	2	3	-33.3%	29	28	+3.6%
Resale Only	64	56	+14.3%	315	257	+22.6%
Sales Volume	\$33,847,937	\$23,373,550	+44.8%	\$176,372,877	\$112,240,499	+57.1%
New Listings	23	70	-67.1%	316	354	-10.7%
Pending	36	67	-46.3%	51	330	-84.5%
Withdrawn	7	7		14	30	-53.3%
Expired		4		5	13	-61.5%
Months of Inventory	0.3	0.9	-70.2%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$479,998	\$396,392	+21.1%	\$484,377	\$393,872	+23.0%
List Price/SqFt	\$347	\$290	+19.9%	\$348	\$281	+23.6%
Sold Price	\$512,848	\$396,162	+29.5%	\$512,712	\$393,826	+30.2%
Sold Price/SqFt	\$370	\$290	+27.9%	\$368	\$281	+31.2%
Sold Price / Orig LP	107.5%	99.7%	+7.9%	106.1%	99.1%	+7.0%
Days on Market	7	24	-70.7%	16	30	-47.6%

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$487,000	\$385,000	+26.5%	\$474,950	\$380,000	+25.0%
List Price/SqFt	\$340	\$278	+22.4%	\$342	\$273	+25.5%
Sold Price	\$506,500	\$384,000	+31.9%	\$500,000	\$381,000	+31.2%
Sold Price/SqFt	\$371	\$280	+32.7%	\$365	\$273	+33.7%
Sold Price / Orig LP	105.5%	100.0%	+5.5%	104.0%	100.0%	+4.0%
Days on Market	5	8	-37.5%	5	10	-50.0%

#### **Months of Inventory - Last Two Years**



🔆 Independ	ence Ti		June 2021					
Price Range		This Month			Year-to-Date			
Price Kalige	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				1	1	11		
\$150,000- \$199,999		1	4	4	4	27		
\$200,000- \$249,999		2	6	3	6	17		
\$250,000- \$299,999	1			12	13	35		
\$300,000- \$349,999	1	1		14	19	26		
\$350,000- \$399,999	4	4	6	36	31	23		
\$400,000- \$449,999	1	11	7	41	42	18		
\$450,000- \$499,999	3	9	8	58	53	13		
\$500,000- \$549,999	5	16	9	35	49	10		
\$550,000- \$599,999	3	9	6	43	37	11		
\$600,000- \$699,999	1	8	8	35	54	15		
\$700,000- \$799,999	3	3	5	23	17	12		
\$800,000- \$899,999		2	6	7	12	9		
\$900,000- \$999,999	1			2	5	14		
\$1M - \$1.99M				2	1	3		
\$2M - \$2.99M								



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\$3M+ Totals

# **MLS Area 10S**

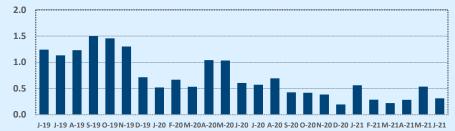
# **Residential Statistics**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	72	76	-5.3%	354	341	+3.8%
Condo/TH Sales	8	5	+60.0%	40	37	+8.1%
Total Sales	80	81	-1.2%	394	378	+4.2%
New Homes Only		1		3	8	-62.5%
Resale Only	80	80		391	370	+5.7%
Sales Volume	\$41,323,102	\$29,526,277	+40.0%	\$190,306,500	\$132,911,101	+43.2%
New Listings	42	102	-58.8%	428	467	-8.4%
Pending	45	92	-51.1%	57	420	-86.4%
Withdrawn	4	4		13	18	-27.8%
Expired	1			9	9	
Months of Inventory	0.3	0.6	-48.3%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$465,718	\$362,128	+28.6%	\$434,951	\$349,319	+24.5%	
List Price/SqFt	\$296	\$221	+33.7%	\$281	\$222	+26.4%	
Sold Price	\$516,539	\$364,522	+41.7%	\$483,011	\$351,617	+37.4%	
Sold Price/SqFt	\$328	\$222	+47.2%	\$312	\$224	+39.5%	
Sold Price / Orig LP	111.6%	100.3%	+11.2%	111.8%	100.0%	+11.7%	
Days on Market	6	16	-65.1%	6	20	-71.8%	

Median	This Month			Year-to-Date		
Ivieulari	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$472,450	\$355,500	+32.9%	\$425,000	\$345,000	+23.2%
List Price/SqFt	\$290	\$215	+35.0%	\$275	\$217	+26.8%
Sold Price	\$494,500	\$355,000	+39.3%	\$470,000	\$345,000	+36.2%
Sold Price/SqFt	\$326	\$218	+49.2%	\$306	\$219	+39.9%
Sold Price / Orig LP	112.0%	100.0%	+12.0%	110.0%	100.0%	+10.0%
Days on Market	5	5		4	6	-33.3%

#### **Months of Inventory - Last Two Years**



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🖗 Independ	Independence Title					ne 2021	
Drice Dange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999				5	1	3	
\$250,000- \$299,999		1		15	6	16	
\$300,000- \$349,999	3	3	4	40	15	9	
\$350,000- \$399,999	8	8	5	91	61	5	
\$400,000- \$449,999	7	9	5	71	68	5	
\$450,000- \$499,999	5	20	6	90	90	5	
\$500,000- \$549,999	8	6	6	45	52	5	
\$550,000- \$599,999	7	15	7	42	51	6	
\$600,000- \$699,999	2	14	5	17	39	5	
\$700,000- \$799,999	1	3	5	7	7	10	
\$800,000- \$899,999	1	1	1	1	2	3	
\$900,000- \$999,999					1	5	
\$1M - \$1.99M				4	1	7	
\$2M - \$2.99M							
\$3M+							
Totals	42	80	6	428	394	6	





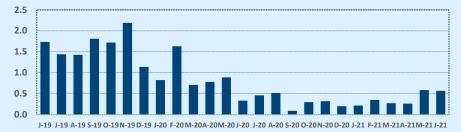
# **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	28	45	-37.8%	170	175	-2.9%
Condo/TH Sales	2			12	13	-7.7%
Total Sales	30	45	-33.3%	182	188	-3.2%
New Homes Only		1			8	
Resale Only	30	44	-31.8%	182	180	+1.1%
Sales Volume	\$13,300,705	\$12,887,669	+3.2%	\$68,970,941	\$52,772,088	+30.7%
New Listings	23	35	-34.3%	211	189	+11.6%
Pending	28	36	-22.2%	35	186	-81.2%
Withdrawn	4	4		6	13	-53.8%
Expired	1			4	4	
Months of Inventory	0.6	0.3	+70.0%	N/A	N/A	

Auorago		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$397,843	\$286,631	+38.8%	\$340,549	\$281,969	+20.8%	
List Price/SqFt	\$227	\$182	+24.5%	\$215	\$175	+23.3%	
Sold Price	\$443,357	\$286,393	+54.8%	\$378,961	\$280,703	+35.0%	
Sold Price/SqFt	\$254	\$183	+39.2%	\$240	\$174	+37.8%	
Sold Price / Orig LP	116.1%	99.2%	+17.0%	112.6%	99.1%	+13.6%	
Days on Market	6	22	-72.7%	6	26	-75.4%	

Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$407,500	\$278,800	+46.2%	\$325,000	\$275,000	+18.2%
List Price/SqFt	\$225	\$174	+29.3%	\$209	\$171	+22.4%
Sold Price	\$455,000	\$285,000	+59.6%	\$370,750	\$275,000	+34.8%
Sold Price/SqFt	\$248	\$178	+39.1%	\$240	\$169	+41.7%
Sold Price / Orig LP	111.5%	100.0%	+11.5%	111.5%	100.0%	+11.5%
Days on Market	4	7	-42.9%	4	10	-57.9%

#### Months of Inventory - Last Two Years



Indepenc	😽 Independence Title					June 2021			
Drice Dance		This Month		Year-to-Date					
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under					1	158			
\$150,000- \$199,999				2	1	3			
\$200,000- \$249,999	1	1		10	7	19			
\$250,000- \$299,999	4	1	5	50	24	5			
\$300,000- \$349,999	3	1	3	41	33	5			
\$350,000- \$399,999	7	4	5	45	44	5			
\$400,000- \$449,999	2	7	6	23	31	4			
\$450,000- \$499,999	3	9	7	22	22	6			
\$500,000- \$549,999	3	3	10	11	12	6			
\$550,000- \$599,999		3	4	1	3	4			
\$600,000- \$699,999		1	4	2	4	11			
\$700,000- \$799,999									
\$800,000- \$899,999				1					
\$900,000- \$999,999				3					
\$1M - \$1.99M									
\$2M - \$2.99M									



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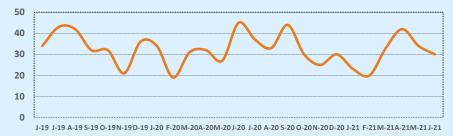
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\$3M+

# **MLS Area BA**

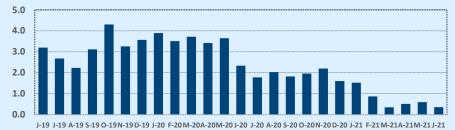
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	78	56	+39.3%	375	239	+56.9%
Condo/TH Sales						
Total Sales	78	56	+39.3%	375	239	+56.9%
New Homes Only	8	14	-42.9%	69	62	+11.3%
Resale Only	70	42	+66.7%	306	177	+72.9%
Sales Volume	\$30,467,015	\$14,691,340	+107.4%	\$124,117,960	\$63,694,894	+94.9%
New Listings	23	79	-70.9%	322	404	-20.3%
Pending	43	79	-45.6%	91	298	-69.5%
Withdrawn		10		19	51	-62.7%
Expired	3	5	-40.0%	11	44	-75.0%
Months of Inventory	0.4	2.3	-84.7%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$385,109	\$268,072	+43.7%	\$328,633	\$271,433	+21.1%
List Price/SqFt	\$193	\$142	+36.0%	\$172	\$144	+19.8%
Sold Price	\$390,603	\$262,345	+48.9%	\$330,981	\$266,506	+24.2%
Sold Price/SqFt	\$197	\$139	+42.5%	\$174	\$141	+23.5%
Sold Price / Orig LP	103.7%	96.9%	+7.0%	101.6%	96.7%	+5.1%
Days on Market	16	45	-63.6%	38	55	-30.8%

Median	This Month			Year-to-Date		
weatan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$307,000	\$249,650	+23.0%	\$291,990	\$257,000	+13.6%
List Price/SqFt	\$180	\$145	+24.0%	\$166	\$145	+14.4%
Sold Price	\$325,500	\$244,750	+33.0%	\$300,000	\$255,000	+17.6%
Sold Price/SqFt	\$182	\$139	+30.8%	\$166	\$141	+18.0%
Sold Price / Orig LP	102.0%	97.0%	+5.2%	101.0%	98.0%	+3.1%
Days on Market	7	29	-75.9%	10	30	-66.7%

#### Months of Inventory - Last Two Years



🖈 Independ		June 2021				
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				5	10	38
\$150,000- \$199,999		3	43	22	25	45
\$200,000- \$249,999	3	8	25	28	58	38
\$250,000- \$299,999	4	17	19	77	92	54
\$300,000- \$349,999	3	18	11	54	75	41
\$350,000- \$399,999	4	11	20	72	51	23
\$400,000- \$449,999	3	8	5	21	27	10
\$450,000- \$499,999	5	2	4	19	13	38
\$500,000- \$549,999		5	10	5	7	8
\$550,000- \$599,999		2	32	3	5	52
\$600,000- \$699,999		1	5	6	2	7
\$700,000- \$799,999		1	5	2	3	10
\$800,000- \$899,999				2	1	38
\$900,000- \$999,999				1	2	8
\$1M - \$1.99M		1	8	3	3	66
\$2M - \$2.99M						
\$3M+	1	1	18	2	1	18



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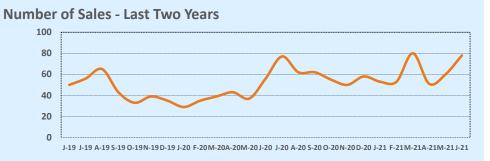
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# **MLS Area BL**

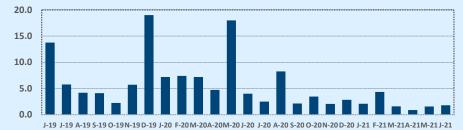
# **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	14	9	+55.6%	76	33	+130.3%
Condo/TH Sales						
Total Sales	14	9	+55.6%	76	33	+130.3%
New Homes Only	3			9	6	+50.0%
Resale Only	11	9	+22.2%	67	27	+148.1%
Sales Volume	\$9,610,400	\$4,782,500	+100.9%	\$43,581,731	\$15,666,131	+178.2%
New Listings	9	14	-35.7%	89	60	+48.3%
Pending	14	18	-22.2%	28	43	-34.9%
Withdrawn	4	2	+100.0%	10	16	-37.5%
Expired				1	3	-66.7%
Months of Inventory	1.8	4.0	-55.4%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$680,413	\$559,978	+21.5%	\$577,896	\$503,690	+14.7%
List Price/SqFt	\$202	\$252	-19.6%	\$262	\$228	+14.9%
Sold Price	\$686,457	\$531,389	+29.2%	\$573,444	\$474,731	+20.8%
Sold Price/SqFt	\$208	\$240	-13.4%	\$260	\$215	+21.2%
Sold Price / Orig LP	100.1%	91.1%	+9.9%	97.9%	92.4%	+6.0%
Days on Market	62	181	-65.8%	55	118	-53.4%

Median	This Month			Year-to-Date		
weatan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$344,492	\$425,000	-18.9%	\$459,500	\$375,000	+22.5%
List Price/SqFt	\$204	\$192	+6.6%	\$217	\$170	+27.5%
Sold Price	\$344,500	\$415,000	-17.0%	\$457,500	\$369,000	+24.0%
Sold Price/SqFt	\$204	\$188	+8.7%	\$219	\$170	+28.9%
Sold Price / Orig LP	99.5%	91.0%	+9.3%	99.0%	92.0%	+7.6%
Days on Market	57	75	-24.7%	29	75	-62.0%

#### Months of Inventory - Last Two Years



🔆 Independ	June 2021						
Price Range		This Month		Year-to-Date			
Flice Kallge	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1	2	32	
\$150,000- \$199,999	3	2	122	8	5	193	
\$200,000- \$249,999		3	85	5	5	75	
\$250,000- \$299,999		1	61	12	5	32	
\$300,000- \$349,999		1	7	9	11	43	
\$350,000- \$399,999	1	1	76	9	5	57	
\$400,000- \$449,999				2	4	40	
\$450,000- \$499,999	2	1	3	6	9	51	
\$500,000- \$549,999				3	3	97	
\$550,000- \$599,999	1			5	2	29	
\$600,000- \$699,999		1	2	4	5	6	
\$700,000- \$799,999				4	3	21	
\$800,000- \$899,999	1	1	64	8	4	55	
\$900,000- \$999,999		2	9	3	5	23	
\$1M - \$1.99M	1			9	7	47	
\$2M - \$2.99M							
\$3M+		1	135	1	1	135	



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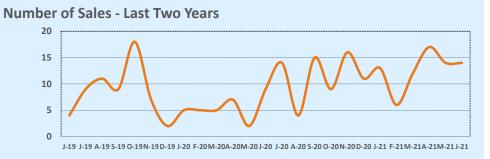
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# **MLS Area BT**

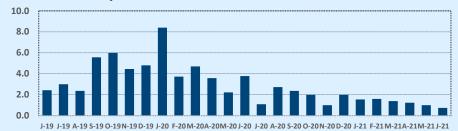
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	21	8	+162.5%	92	63	+46.0%
Condo/TH Sales	2	1	+100.0%	5	2	+150.0%
Total Sales	23	9	+155.6%	97	65	+49.2%
New Homes Only				4	10	-60.0%
Resale Only	23	9	+155.6%	93	55	+69.1%
Sales Volume	\$8,241,150	\$2,317,000	+255.7%	\$27,786,976	\$18,170,570	+52.9%
New Listings	15	9	+66.7%	140	93	+50.5%
Pending	23	15	+53.3%	44	79	-44.3%
Withdrawn		3		21	11	+90.9%
Expired		2		1	8	-87.5%
Months of Inventory	0.7	3.8	-80.4%	N/A	N/A	

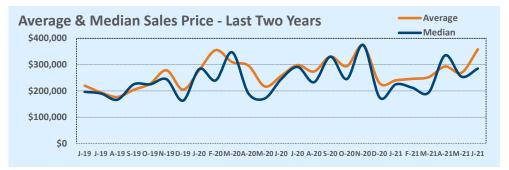
Auorago	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$354,037	\$275,197	+28.6%	\$284,082	\$290,366	-2.2%
List Price/SqFt	\$157	\$147	+6.8%	\$139	\$135	+2.4%
Sold Price	\$358,311	\$257,444	+39.2%	\$286,464	\$279,547	+2.5%
Sold Price/SqFt	\$161	\$137	+17.3%	\$140	\$131	+7.3%
Sold Price / Orig LP	103.7%	95.2%	+8.9%	100.8%	94.8%	+6.4%
Days on Market	15	70	-79.3%	23	71	-67.8%

Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$274,900	\$240,000	+14.5%	\$249,900	\$239,995	+4.1%
List Price/SqFt	\$159	\$117	+35.6%	\$131	\$123	+6.1%
Sold Price	\$285,000	\$245,000	+16.3%	\$255,000	\$239,000	+6.7%
Sold Price/SqFt	\$164	\$113	+44.9%	\$136	\$123	+10.2%
Sold Price / Orig LP	104.0%	97.0%	+7.2%	100.0%	97.0%	+3.1%
Days on Market	6	44	-86.4%	10	54	-81.5%

#### Months of Inventory - Last Two Years



Mindepenc	lence Ti			Jur	ne 2021			
Price Range		This Month			Year-to-Date			
Frice Kallge	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under		1	8	15	14	20		
\$150,000- \$199,999	1	2	11	15	16	17		
\$200,000- \$249,999	1	3	5	34	17	11		
\$250,000- \$299,999	5	7	8	22	17	10		
\$300,000- \$349,999	3	3	5	19	7	21		
\$350,000- \$399,999	3	3	58	10	9	43		
\$400,000- \$449,999	1	2	13	8	7	39		
\$450,000- \$499,999				4	6	64		
\$500,000- \$549,999				3				
\$550,000- \$599,999	1	1	4	2	2	34		
\$600,000- \$699,999				1	1	34		
\$700,000- \$799,999				5				
\$800,000- \$899,999				1				
\$900,000- \$999,999								
\$1M - \$1.99M		1	12	1	1	12		
\$2M - \$2.99M								
\$3M+								



15

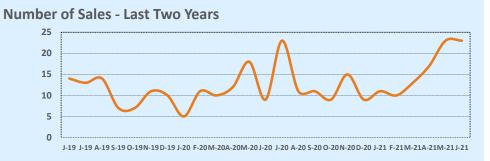
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# **MLS Area BU**

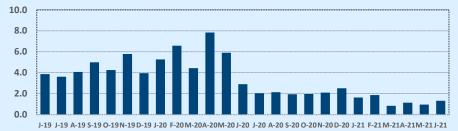
#### **Residential Statistics**

Listings	-	This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	43	53	-18.9%	288	210	+37.1%
Condo/TH Sales	4	1	+300.0%	12	3	+300.0%
Total Sales	47	54	-13.0%	300	213	+40.8%
New Homes Only		6		22	35	-37.1%
Resale Only	47	48	-2.1%	278	178	+56.2%
Sales Volume	\$24,092,128	\$28,140,912	-14.4%	\$136,782,372	\$81,672,142	+67.5%
New Listings	32	63	-49.2%	303	338	-10.4%
Pending	48	76	-36.8%	76	269	-71.7%
Withdrawn	6	9	-33.3%	38	42	-9.5%
Expired		2		1	35	-97.1%
Months of Inventory	1.3	2.9	-54.6%	N/A	N/A	

Average		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$519,183	\$548,928	-5.4%	\$456,932	\$398,989	+14.5%	
List Price/SqFt	\$219	\$232	-5.3%	\$214	\$187	+14.3%	
Sold Price	\$512,598	\$521,128	-1.6%	\$455,941	\$383,437	+18.9%	
Sold Price/SqFt	\$218	\$221	-1.5%	\$214	\$180	+18.5%	
Sold Price / Orig LP	100.1%	94.0%	+6.5%	100.0%	94.3%	+6.1%	
Days on Market	33	92	-63.8%	42	84	-50.4%	

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$389,900	\$406,000	-4.0%	\$325,000	\$295,000	+10.2%
List Price/SqFt	\$204	\$180	+13.1%	\$176	\$157	+11.9%
Sold Price	\$382,500	\$413,000	-7.4%	\$325,375	\$285,000	+14.2%
Sold Price/SqFt	\$204	\$175	+16.7%	\$176	\$154	+14.2%
Sold Price / Orig LP	101.0%	96.0%	+5.2%	100.0%	96.0%	+4.2%
Days on Market	14	50	-71.7%	15	51	-71.6%

#### Months of Inventory - Last Two Years



Indepenc	Jur	ne 2021				
Drice Dongo		This Month			Year-to-Date	2
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	10	12	15	26
\$150,000- \$199,999	1	3	11	21	20	42
\$200,000- \$249,999		4	16	33	62	34
\$250,000- \$299,999	8	6	27	36	40	38
\$300,000- \$349,999		6	7	20	23	25
\$350,000- \$399,999	3	4	49	29	25	60
\$400,000- \$449,999	2	5	17	18	17	39
\$450,000- \$499,999		2	41	19	15	36
\$500,000- \$549,999				6	7	53
\$550,000- \$599,999	2	1	24	21	11	29
\$600,000- \$699,999	4	4	11	26	20	27
\$700,000- \$799,999	5	4	25	16	15	45
\$800,000- \$899,999		2	3	9	5	61
\$900,000- \$999,999	2	1	2	9	4	73
\$1M - \$1.99M	4	3	211	23	16	104
\$2M - \$2.99M		1	88	4	5	53
\$3M+				1		



33

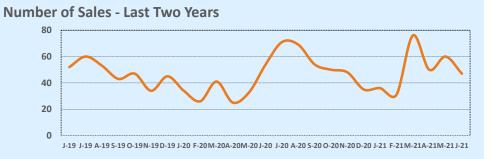
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#### **MLS Area BW**

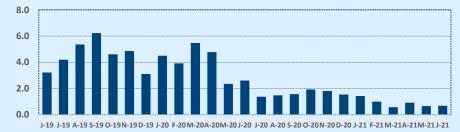
#### **Residential Statistics**

Listings	-	This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	28	23	+21.7%	150	135	+11.1%
Condo/TH Sales						
Total Sales	28	23	+21.7%	150	135	+11.1%
New Homes Only	6	5	+20.0%	44	28	+57.1%
Resale Only	22	18	+22.2%	106	107	-0.9%
Sales Volume	\$12,881,479	\$7,300,910	+76.4%	\$63,895,031	\$42,666,420	+49.8%
New Listings	11	28	-60.7%	161	166	-3.0%
Pending	22	40	-45.0%	54	172	-68.6%
Withdrawn	4	2	+100.0%	12	19	-36.8%
Expired	3	2	+50.0%	6	11	-45.5%
Months of Inventory	0.7	2.6	-74.0%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$445,932	\$323,302	+37.9%	\$421,025	\$324,710	+29.7%
List Price/SqFt	\$204	\$147	+39.1%	\$186	\$147	+26.3%
Sold Price	\$460,053	\$317,431	+44.9%	\$425,967	\$316,048	+34.8%
Sold Price/SqFt	\$213	\$144	+47.5%	\$189	\$143	+31.8%
Sold Price / Orig LP	104.7%	97.7%	+7.1%	101.6%	96.0%	+5.8%
Days on Market	18	91	-80.2%	36	90	-59.9%

Median	This Month			Year-to-Date		
wieulan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$406,165	\$298,000	+36.3%	\$399,966	\$329,000	+21.6%
List Price/SqFt	\$182	\$142	+28.3%	\$179	\$143	+25.7%
Sold Price	\$426,150	\$300,000	+42.1%	\$410,428	\$303,000	+35.5%
Sold Price/SqFt	\$201	\$140	+44.0%	\$181	\$140	+29.3%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	98.0%	+2.0%
Days on Market	8	25	-68.0%	10	45	-78.9%

#### Months of Inventory - Last Two Years

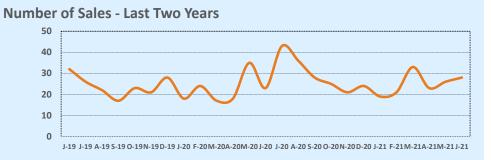


 🖈 Independence Title June 2021 Year-to-Date This Month **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 ---\$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 ---\$800,000- \$899,999 \$900,000- \$999,999 \$1M - \$1.99M ---\$2M - \$2.99M



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\$3M+

# **MLS Area CC**

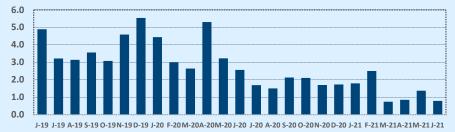
#### **Residential Statistics**

Listings	-	This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	33	25	+32.0%	151	126	+19.8%
Condo/TH Sales						
Total Sales	33	25	+32.0%	151	126	+19.8%
New Homes Only		3		10	9	+11.1%
Resale Only	33	22	+50.0%	141	117	+20.5%
Sales Volume	\$12,939,969	\$6,314,123	+104.9%	\$48,167,598	\$30,596,347	+57.4%
New Listings	16	32	-50.0%	139	178	-21.9%
Pending	24	35	-31.4%	30	149	-79.9%
Withdrawn	2	5	-60.0%	17	25	-32.0%
Expired		2		8	14	-42.9%
Months of Inventory	0.8	2.6	-69.2%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$383,527	\$257,456	+49.0%	\$319,064	\$249,328	+28.0%	
List Price/SqFt	\$204	\$163	+25.1%	\$177	\$144	+23.2%	
Sold Price	\$392,120	\$252,565	+55.3%	\$318,991	\$242,828	+31.4%	
Sold Price/SqFt	\$208	\$159	+31.2%	\$177	\$140	+26.8%	
Sold Price / Orig LP	101.2%	95.3%	+6.2%	98.6%	94.2%	+4.7%	
Days on Market	20	49	-58.4%	42	61	-31.0%	

Median	This Month			Year-to-Date		
wieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$305,900	\$229,000	+33.6%	\$250,184	\$221,500	+12.9%
List Price/SqFt	\$167	\$150	+11.2%	\$158	\$138	+15.2%
Sold Price	\$315,000	\$217,000	+45.2%	\$260,000	\$216,000	+20.4%
Sold Price/SqFt	\$172	\$146	+17.9%	\$163	\$135	+20.8%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	99.0%	97.0%	+2.1%
Days on Market	7	20	-65.0%	10	31	-67.2%

#### **Months of Inventory - Last Two Years**



 k Independence Title Year-to-Date This Month **Price Range** New Sales DOM New Sales DOM \$149,999 or under \$150,000- \$199,999 \$200,000- \$249,999 -5 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 Δ \$500,000- \$549,999 \$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 ---\$800,000- \$899,999 ---\$900,000- \$999,999 

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June 2021





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\$1M - \$1.99M

\$2M - \$2.99M

\$3M+

# **MLS Area CLN**

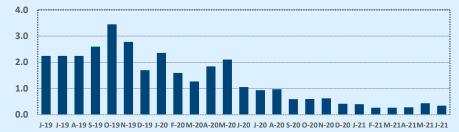
# **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	307	302	+1.7%	1,354	1,307	+3.6%
Condo/TH Sales	7	2	+250.0%	27	14	+92.9%
Total Sales	314	304	+3.3%	1,381	1,321	+4.5%
New Homes Only	17	53	-67.9%	92	198	-53.5%
Resale Only	297	251	+18.3%	1,289	1,123	+14.8%
Sales Volume	\$153,569,909	\$109,379,390	+40.4%	\$652,076,023	\$447,231,662	+45.8%
New Listings	183	284	-35.6%	1,459	1,512	-3.5%
Pending	240	312	-23.1%	361	1,494	-75.8%
Withdrawn	18	13	+38.5%	62	62	
Expired	2	3	-33.3%	4	18	-77.8%
Months of Inventory	0.3	1.1	-67.4%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$445,999	\$361,225	+23.5%	\$429,441	\$341,472	+25.8%
List Price/SqFt	\$201	\$151	+33.2%	\$188	\$150	+25.4%
Sold Price	\$489,076	\$359,801	+35.9%	\$472,177	\$338,555	+39.5%
Sold Price/SqFt	\$221	\$151	+46.5%	\$207	\$149	+39.1%
Sold Price / Orig LP	110.5%	98.9%	+11.6%	111.6%	98.4%	+13.5%
Days on Market	9	40	-77.4%	12	57	-78.9%

Median	This Month			Year-to-Date		
IVICUIAII	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$399,000	\$310,000	+28.7%	\$385,000	\$295,000	+30.5%
List Price/SqFt	\$199	\$149	+33.6%	\$185	\$148	+24.8%
Sold Price	\$448,750	\$308,995	+45.2%	\$425,000	\$293,000	+45.1%
Sold Price/SqFt	\$222	\$149	+49.0%	\$204	\$147	+38.3%
Sold Price / Orig LP	110.0%	100.0%	+10.0%	110.0%	99.0%	+11.1%
Days on Market	5	19	-73.7%	4	24	-83.3%

#### Months of Inventory - Last Two Years



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🖈 Independ		Jun	e 2021				
Drice Dange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	1	4	
\$150,000- \$199,999				4	2	6	
\$200,000- \$249,999	1	1	3	18	13	19	
\$250,000- \$299,999	8	12	13	130	100	17	
\$300,000- \$349,999	19	40	9	228	197	14	
\$350,000- \$399,999	46	56	6	318	243	7	
\$400,000- \$449,999	41	49	9	196	230	10	
\$450,000- \$499,999	22	46	6	172	160	17	
\$500,000- \$549,999	14	34	7	80	124	8	
\$550,000- \$599,999	8	16	16	85	78	11	
\$600,000- \$699,999	11	26	9	99	97	9	
\$700,000- \$799,999	9	17	23	60	65	13	
\$800,000- \$899,999	4	7	4	17	28	8	
\$900,000- \$999,999		3	4	15	14	16	
\$1M - \$1.99M		7	17	31	28	13	
\$2M - \$2.99M				3			
\$3M+				1	1	616	
Totals	183	314	9	1,459	1,381	12	





# **MLS Area CLS**

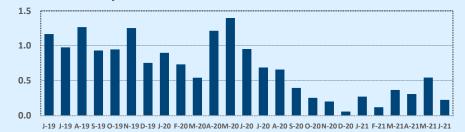
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	143	101	+41.6%	495	415	+19.3%
Condo/TH Sales	7	10	-30.0%	53	52	+1.9%
Total Sales	150	111	+35.1%	548	467	+17.3%
New Homes Only	3	1	+200.0%	15	6	+150.0%
Resale Only	147	110	+33.6%	533	461	+15.6%
Sales Volume	\$91,136,139	\$43,029,033	+111.8%	\$302,791,048	\$177,340,598	+70.7%
New Listings	66	130	-49.2%	640	629	+1.7%
Pending	75	126	-40.5%	87	542	-83.9%
Withdrawn	9	7	+28.6%	21	26	-19.2%
Expired	2	4	-50.0%	4	8	-50.0%
Months of Inventory	0.2	1.0	-76.3%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$542,747	\$388,834	+39.6%	\$486,370	\$379,716	+28.1%	
List Price/SqFt	\$223	\$166	+34.5%	\$208	\$166	+25.2%	
Sold Price	\$607,574	\$387,649	+56.7%	\$552,538	\$379,744	+45.5%	
Sold Price/SqFt	\$250	\$165	+51.1%	\$236	\$166	+42.0%	
Sold Price / Orig LP	111.8%	99.1%	+12.8%	113.9%	99.5%	+14.5%	
Days on Market	7	20	-66.3%	8	23	-65.3%	

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$524,950	\$368,000	+42.6%	\$462,500	\$350,000	+32.1%
List Price/SqFt	\$218	\$159	+36.7%	\$205	\$164	+24.9%
Sold Price	\$565,000	\$365,000	+54.8%	\$530,000	\$355,950	+48.9%
Sold Price/SqFt	\$247	\$162	+52.2%	\$237	\$164	+44.2%
Sold Price / Orig LP	112.0%	100.0%	+12.0%	114.0%	100.0%	+14.0%
Days on Market	5	6	-16.7%	4	6	-33.3%

#### **Months of Inventory - Last Two Years**



🔆 Independ	ence Ti		June 2021			
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999				1	2	5
\$200,000- \$249,999		1	7	6	3	6
\$250,000- \$299,999	2	2	13	18	12	5
\$300,000- \$349,999	2	1	9	48	22	4
\$350,000- \$399,999	7	2	5	91	39	11
\$400,000- \$449,999	7	20	6	95	79	14
\$450,000- \$499,999	11	17	7	105	73	12
\$500,000- \$549,999	9	20	7	56	69	7
\$550,000- \$599,999	11	20	6	70	65	6
\$600,000- \$699,999	9	32	8	89	91	6
\$700,000- \$799,999	5	18	5	34	48	5
\$800,000- \$899,999	2	4	4	12	19	4
\$900,000- \$999,999	1	7	8	8	18	7
\$1M - \$1.99M		6	4	6	8	4
\$2M - \$2.99M						
\$3M+						

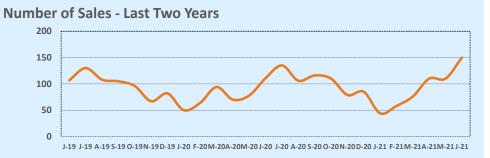


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# **MLS Area CM**

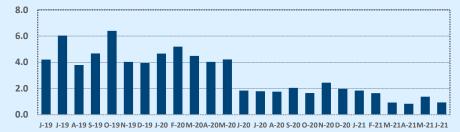
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	40	61	-34.4%	216	207	+4.3%
Condo/TH Sales	3	3		7	6	+16.7%
Total Sales	43	64	-32.8%	223	213	+4.7%
New Homes Only	2	14	-85.7%	26	38	-31.6%
Resale Only	41	50	-18.0%	197	175	+12.6%
Sales Volume	\$21,720,700	\$25,514,158	-14.9%	\$114,956,071	\$83,207,322	+38.2%
New Listings	31	44	-29.5%	233	300	-22.3%
Pending	41	64	-35.9%	66	254	-74.0%
Withdrawn	1	6	-83.3%	21	35	-40.0%
Expired		3		8	31	-74.2%
Months of Inventory	0.9	1.8	-49.5%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$495,976	\$413,193	+20.0%	\$517,795	\$404,122	+28.1%
List Price/SqFt	\$211	\$175	+20.8%	\$205	\$175	+17.4%
Sold Price	\$505,133	\$398,659	+26.7%	\$515,498	\$390,645	+32.0%
Sold Price/SqFt	\$217	\$170	+27.7%	\$205	\$170	+20.5%
Sold Price / Orig LP	103.3%	96.2%	+7.4%	99.3%	95.4%	+4.1%
Days on Market	13	72	-81.7%	41	75	-45.9%

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$374,900	\$339,250	+10.5%	\$410,000	\$335,000	+22.4%
List Price/SqFt	\$205	\$174	+17.7%	\$192	\$173	+11.0%
Sold Price	\$415,000	\$342,750	+21.1%	\$420,000	\$335,000	+25.4%
Sold Price/SqFt	\$205	\$173	+18.3%	\$193	\$171	+13.0%
Sold Price / Orig LP	104.0%	96.0%	+8.3%	100.0%	96.0%	+4.2%
Days on Market	5	47	-89.2%	11	48	-77.1%

#### Months of Inventory - Last Two Years



Independ	lence Ti <sup>.</sup>		June 2021			
Drice Dange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				5	2	48
\$150,000- \$199,999	3	3	17	9	8	40
\$200,000- \$249,999	2	1	16	21	24	21
\$250,000- \$299,999	2	7	18	22	31	30
\$300,000- \$349,999	3	3	8	34	18	28
\$350,000- \$399,999	4	7	7	24	20	16
\$400,000- \$449,999	1	2	4	15	15	28
\$450,000- \$499,999	4	4	3	16	15	39
\$500,000- \$549,999	2	1	5	10	15	38
\$550,000- \$599,999	2	2	4	11	10	24
\$600,000- \$699,999	3	5	5	20	16	56
\$700,000- \$799,999	1	4	38	8	19	70
\$800,000- \$899,999	1			7	9	65
\$900,000- \$999,999		1	2	5	6	37
\$1M - \$1.99M	2	3	28	22	14	98
\$2M - \$2.99M	1			4	1	210
\$3M+						



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# **MLS Area DT**

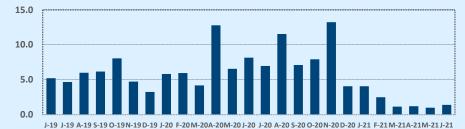
# **Residential Statistics**

Listings		This Month		Y	ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales				2		
Condo/TH Sales	44	20	+120.0%	311	120	+159.2%
Total Sales	44	20	+120.0%	313	120	+160.8%
New Homes Only	1	2	-50.0%	18	12	+50.0%
Resale Only	43	18	+138.9%	295	108	+173.1%
Sales Volume	\$41,836,699	\$19,987,000	+109.3%	\$304,825,915	\$99,664,850	+205.9%
New Listings	27	56	-51.8%	312	269	+16.0%
Pending	37	29	+27.6%	49	126	-61.1%
Withdrawn	7	9	-22.2%	71	44	+61.4%
Expired	2	3	-33.3%	21	20	+5.0%
Months of Inventory	1.4	8.2	-82.7%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$962,518	\$1,044,760	-7.9%	\$998,266	\$864,741	+15.4%
List Price/SqFt	\$715	\$664	+7.6%	\$683	\$661	+3.3%
Sold Price	\$950,834	\$999,350	-4.9%	\$973,885	\$830,540	+17.3%
Sold Price/SqFt	\$709	\$645	+10.0%	\$671	\$641	+4.6%
Sold Price / Orig LP	98.7%	96.1%	+2.7%	97.3%	95.8%	+1.5%
Days on Market	51	50	+3.2%	68	73	-7.0%

Median	This Month			Year-to-Date		
wearan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$769,750	\$609,450	+26.3%	\$685,000	\$617,000	+11.0%
List Price/SqFt	\$752	\$566	+32.9%	\$674	\$623	+8.1%
Sold Price	\$755,000	\$599,000	+26.0%	\$680,000	\$595,000	+14.3%
Sold Price/SqFt	\$760	\$565	+34.6%	\$665	\$606	+9.7%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	98.0%	97.0%	+1.0%
Days on Market	15	39	-62.8%	29	44	-33.3%

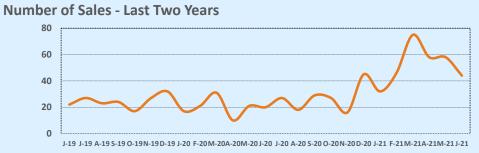
#### Months of Inventory - Last Two Years



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🕅 Independ	Independence Title					e 2021	
Drice Denge	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1			1			
\$150,000- \$199,999				1			
\$200,000- \$249,999				5	5	44	
\$250,000- \$299,999	1			2			
\$300,000- \$349,999	1	1	16	1	2	104	
\$350,000- \$399,999	2	1	6	12	19	52	
\$400,000- \$449,999	2	6	90	23	37	75	
\$450,000- \$499,999	2	4	9	34	31	29	
\$500,000- \$549,999		5	63	11	27	63	
\$550,000- \$599,999	1	1	27	28	15	42	
\$600,000- \$699,999	2	2	8	29	26	40	
\$700,000- \$799,999	4	2	24	23	19	31	
\$800,000- \$899,999		6	50	24	24	127	
\$900,000- \$999,999	7	1	35	18	15	84	
\$1M - \$1.99M	4	13	38	68	67	75	
\$2M - \$2.99M		1	138	11	13	74	
\$3M+		1	283	21	13	143	
Totals	27	44	51	312	313	68	





# **MLS Area EL**

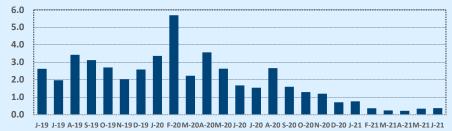
# **Residential Statistics**

Listings	•	This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	39	35	+11.4%	231	145	+59.3%
Condo/TH Sales	1	2	-50.0%	4	3	+33.3%
Total Sales	40	37	+8.1%	235	148	+58.8%
New Homes Only	16	10	+60.0%	101	31	+225.8%
Resale Only	24	27	-11.1%	134	117	+14.5%
Sales Volume	\$12,757,500	\$9,374,537	+36.1%	\$66,552,967	\$35,383,284	+88.1%
New Listings	18	41	-56.1%	281	214	+31.3%
Pending	34	37	-8.1%	140	176	-20.5%
Withdrawn	2	1	+100.0%	23	23	
Expired		2		7	13	-46.2%
Months of Inventory	0.4	1.7	-77.6%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$312,105	\$257,040	+21.4%	\$278,329	\$244,719	+13.7%
List Price/SqFt	\$161	\$140	+15.0%	\$156	\$140	+11.5%
Sold Price	\$318,938	\$253,366	+25.9%	\$283,204	\$239,076	+18.5%
Sold Price/SqFt	\$164	\$138	+18.8%	\$158	\$136	+16.1%
Sold Price / Orig LP	103.3%	97.5%	+6.0%	102.4%	96.6%	+5.9%
Days on Market	10	63	-84.1%	25	54	-54.7%

Median	This Month			Year-to-Date		
weulan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$263,750	\$223,000	+18.3%	\$256,104	\$213,568	+19.9%
List Price/SqFt	\$150	\$133	+12.8%	\$147	\$133	+10.4%
Sold Price	\$270,450	\$208,000	+30.0%	\$258,000	\$214,991	+20.0%
Sold Price/SqFt	\$152	\$130	+17.2%	\$149	\$132	+13.6%
Sold Price / Orig LP	100.5%	99.0%	+1.5%	100.0%	99.0%	+1.0%
Days on Market	5	25	-80.0%	7	27	-73.6%

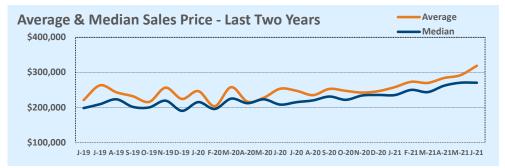
#### Months of Inventory - Last Two Years



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Totals

🛠 Independence Title					Jur	ne 2021		
Price Range	This Month				Year-to-Date			
Price Kange	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under		1	16	2	5	55		
\$150,000- \$199,999		2	18	12	20	35		
\$200,000- \$249,999	3	6	7	62	69	14		
\$250,000- \$299,999	8	19	9	146	93	26		
\$300,000- \$349,999	1	5	16	22	15	39		
\$350,000- \$399,999	1	2	5	9	9	10		
\$400,000- \$449,999				2	8	29		
\$450,000- \$499,999				6	2	39		
\$500,000- \$549,999	1	2	5	2	4	30		
\$550,000- \$599,999	2			6	2	4		
\$600,000- \$699,999	1	1	5	3	4	12		
\$700,000- \$799,999				2	1	208		
\$800,000- \$899,999	1	1	14	3	1	14		
\$900,000- \$999,999		1	15	3	2	10		
\$1M - \$1.99M								
\$2M - \$2.99M				1				
\$3M+								



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# **MLS Area FC**

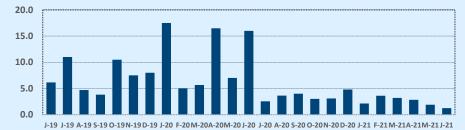
#### **Residential Statistics**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	12	2	+500.0%	45	24	+87.5%
Condo/TH Sales						
Total Sales	12	2	+500.0%	45	24	+87.5%
New Homes Only	1	1		1	2	-50.0%
Resale Only	11	1	+1000.0%	44	22	+100.0%
Sales Volume	\$4,973,000	\$390,000	+1175.1%	\$12,607,800	\$5,470,700	+130.5%
New Listings	6	13	-53.8%	49	53	-7.5%
Pending	8	10	-20.0%	15	34	-55.9%
Withdrawn	3			7	11	-36.4%
Expired		4		4	13	-69.2%
Months of Inventory	1.3	16.0	-92.2%	N/A	N/A	

Auorago		This Month		Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$417,075	\$200,500	+108.0%	\$288,631	\$243,508	+18.5%
List Price/SqFt	\$206	\$175	+17.5%	\$152	\$134	+13.2%
Sold Price	\$414,417	\$195,000	+112.5%	\$280,173	\$227,946	+22.9%
Sold Price/SqFt	\$204	\$170	+19.8%	\$147	\$127	+15.7%
Sold Price / Orig LP	99.2%	97.0%	+2.2%	93.2%	90.4%	+3.1%
Days on Market	30	147	-79.9%	89	132	-32.3%

Median	This Month			Year-to-Date		
wearan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$228,750	\$200,500	+14.1%	\$224,000	\$237,450	-5.7%
List Price/SqFt	\$142	\$175	-18.8%	\$129	\$139	-7.3%
Sold Price	\$230,000	\$195,000	+17.9%	\$225,000	\$235,000	-4.3%
Sold Price/SqFt	\$142	\$170	-16.3%	\$125	\$120	+4.6%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	96.0%	93.1%	+3.2%
Days on Market	16	147	-89.1%	55	104	-47.1%

#### Months of Inventory - Last Two Years



🔆 Indepenc	lence Ti			Jun	e 2021		
Price Range		This Month		Year-to-Date			
Price Kange	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1			9	5	184	
\$150,000- \$199,999	1	3	68	9	12	82	
\$200,000- \$249,999	1	5	9	9	14	56	
\$250,000- \$299,999	3	2	29	8	3	45	
\$300,000- \$349,999		1	14	1	5	75	
\$350,000- \$399,999				5	3	166	
\$400,000- \$449,999					2	143	
\$450,000- \$499,999				2			
\$500,000- \$549,999							
\$550,000- \$599,999				2			
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999				2			
\$900,000- \$999,999							
\$1M - \$1.99M				1			
\$2M - \$2.99M		1	35	1	1	35	
\$3M+							



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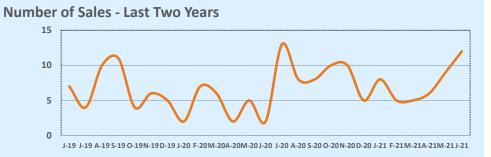
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## **MLS Area GP**

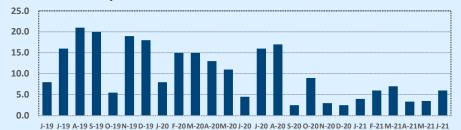
#### **Residential Statistics**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	1	2	-50.0%	7	6	+16.7%
Condo/TH Sales						
Total Sales	1	2	-50.0%	7	6	+16.7%
New Homes Only					1	
Resale Only	1	2	-50.0%	7	5	+40.0%
Sales Volume	\$795,000	\$2,702,000	-70.6%	\$4,915,200	\$4,781,000	+2.8%
New Listings	1	6	-83.3%	18	15	+20.0%
Pending	1	1		3	6	-50.0%
Withdrawn	3			6	5	+20.0%
Expired	1			1	7	-85.7%
Months of Inventory	6.0	4.5	+33.3%	N/A	N/A	

Average		This Month		Y	'ear-to-Date	
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$850,000	\$1,439,500	-41.0%	\$736,126	\$843,583	-12.7%
List Price/SqFt	\$578	\$411	+40.7%	\$329	\$294	+12.2%
Sold Price	\$795,000	\$1,351,000	-41.2%	\$702,171	\$796,833	-11.9%
Sold Price/SqFt	\$541	\$388	+39.5%	\$318	\$279	+14.0%
Sold Price / Orig LP	94.0%	94.5%	-0.5%	95.4%	93.5%	+2.1%
Days on Market	19	125	-84.8%	24	187	-87.3%

Median		This Month		Year-to-Date		
wedian	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$850,000	\$1,439,500	-41.0%	\$545,000	\$664,000	-17.9%
List Price/SqFt	\$578	\$411	+40.7%	\$314	\$278	+13.2%
Sold Price	\$795,000	\$1,351,000	-41.2%	\$574,000	\$626,000	-8.3%
Sold Price/SqFt	\$541	\$388	+39.5%	\$297	\$260	+14.3%
Sold Price / Orig LP	94.0%	94.5%	-0.5%	94.0%	94.0%	
Days on Market	19	125	-84.8%	19	163	-88.3%

#### Months of Inventory - Last Two Years



🗼 Independ	🙀 Independence Title					e 2021
Duice Dence		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999						
\$300,000- \$349,999						
\$350,000- \$399,999				1	1	37
\$400,000- \$449,999				1	1	69
\$450,000- \$499,999				1		
\$500,000- \$549,999				2	1	9
\$550,000- \$599,999					1	5
\$600,000- \$699,999				1		
\$700,000- \$799,999	1	1	19	1	1	19
\$800,000- \$899,999				1		
\$900,000- \$999,999				1		
\$1M - \$1.99M				3	2	14
\$2M - \$2.99M				2		
\$3M+				4		

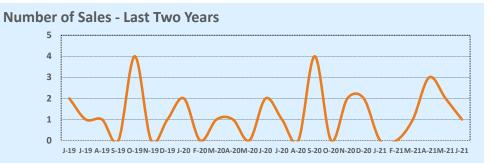


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## **MLS Area GTE**

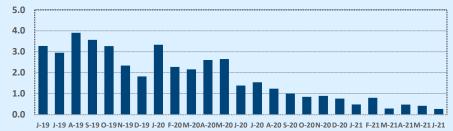
#### **Residential Statistics**

Listings	-	This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	104	108	-3.7%	454	432	+5.1%
Condo/TH Sales	6	8	-25.0%	29	24	+20.8%
Total Sales	110	116	-5.2%	483	456	+5.9%
New Homes Only	2	34	-94.1%	46	101	-54.5%
Resale Only	108	82	+31.7%	437	355	+23.1%
Sales Volume	\$51,092,903	\$33,151,004	+54.1%	\$191,600,337	\$128,279,550	+49.4%
New Listings	55	124	-55.6%	558	614	-9.1%
Pending	72	119	-39.5%	196	534	-63.3%
Withdrawn	2	8	-75.0%	22	43	-48.8%
Expired		3		2	36	-94.4%
Months of Inventory	0.3	1.4	-80.4%	N/A	N/A	

Auerogo		This Month		Y	ear-to-Date	
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$438,745	\$287,892	+52.4%	\$375,811	\$285,150	+31.8%
List Price/SqFt	\$214	\$148	+44.8%	\$188	\$151	+24.8%
Sold Price	\$464,481	\$285,785	+62.5%	\$396,688	\$281,315	+41.0%
Sold Price/SqFt	\$229	\$147	+55.6%	\$199	\$149	+33.5%
Sold Price / Orig LP	106.4%	99.1%	+7.3%	106.6%	98.0%	+8.7%
Days on Market	11	59	-81.1%	15	63	-75.7%

Median		This Month		Year-to-Date		
Ivieulan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$374,995	\$269,533	+39.1%	\$327,997	\$264,300	+24.1%
List Price/SqFt	\$195	\$142	+37.1%	\$178	\$145	+22.4%
Sold Price	\$400,000	\$267,995	+49.3%	\$350,000	\$259,995	+34.6%
Sold Price/SqFt	\$212	\$142	+49.7%	\$187	\$144	+30.0%
Sold Price / Orig LP	104.5%	100.0%	+4.5%	103.0%	99.0%	+4.0%
Days on Market	5	32	-84.4%	5	34	-85.3%

#### Months of Inventory - Last Two Years



Indepenc		Jur	ne <b>2021</b>			
Duice Dence		This Month			Year-to-Date	•
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under					1	1
\$150,000- \$199,999				3	5	27
\$200,000- \$249,999		2	6	21	31	16
\$250,000- \$299,999	7	15	8	142	95	18
\$300,000- \$349,999	12	16	7	128	95	15
\$350,000- \$399,999	14	21	4	108	82	12
\$400,000- \$449,999	9	23	9	55	72	9
\$450,000- \$499,999	5	9	12	27	29	16
\$500,000- \$549,999	1	10	5	13	19	4
\$550,000- \$599,999		3	6	16	12	16
\$600,000- \$699,999	2	4	34	17	23	24
\$700,000- \$799,999	3	2	10	12	7	6
\$800,000- \$899,999	1	1	84	5	4	74
\$900,000- \$999,999				1	1	64
\$1M - \$1.99M	1	2	118	8	5	55
\$2M - \$2.99M		2	27	2	2	27
\$3M+						



11

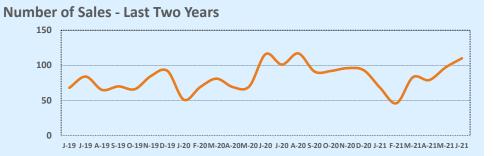
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## **MLS Area GTW**

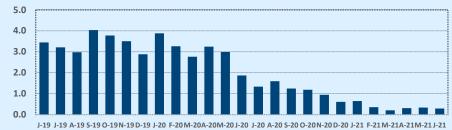
Resi	idential	<b>Statistics</b>

Lictings		This Month		Ŷ	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	278	235	+18.3%	1,241	1,033	+20.1%
Condo/TH Sales	6	1	+500.0%	26	8	+225.0%
Total Sales	284	236	+20.3%	1,267	1,041	+21.7%
New Homes Only	8	42	-81.0%	104	172	-39.5%
Resale Only	276	194	+42.3%	1,163	869	+33.8%
Sales Volume	\$155,605,045	\$90,445,511	+72.0%	\$612,638,168	\$384,326,555	+59.4%
New Listings	121	243	-50.2%	1,212	1,355	-10.6%
Pending	163	263	-38.0%	291	1,218	-76.1%
Withdrawn	9	18	-50.0%	44	97	-54.6%
Expired	3	7	-57.1%	3	53	-94.3%
Months of Inventory	0.3	1.9	-84.4%	N/A	N/A	

Average		This Month		Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$515,817	\$390,654	+32.0%	\$463,071	\$377,012	+22.8%
List Price/SqFt	\$209	\$162	+29.2%	\$194	\$161	+20.7%
Sold Price	\$547,905	\$383,244	+43.0%	\$483,534	\$369,190	+31.0%
Sold Price/SqFt	\$223	\$159	+40.3%	\$203	\$158	+28.7%
Sold Price / Orig LP	107.4%	97.2%	+10.4%	105.6%	97.1%	+8.8%
Days on Market	9	67	-86.2%	22	79	-71.9%

Median		This Month		Year-to-Date		
weulan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$449,450	\$350,000	+28.4%	\$405,000	\$340,000	+19.1%
List Price/SqFt	\$204	\$157	+30.0%	\$190	\$158	+20.2%
Sold Price	\$480,500	\$346,143	+38.8%	\$430,000	\$335,250	+28.3%
Sold Price/SqFt	\$216	\$154	+39.7%	\$198	\$155	+27.4%
Sold Price / Orig LP	107.0%	98.0%	+9.2%	104.0%	98.0%	+6.1%
Days on Market	5	40	-87.3%	5	51	-90.2%

#### Months of Inventory - Last Two Years



🖈 Independ	ence Ti			Jur	e 2021	
Price Range		This Month			Year-to-Date	
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		1	11	1	1	11
\$150,000- \$199,999		1	22	6	3	16
\$200,000- \$249,999	2			25	26	22
\$250,000- \$299,999	6	10	9	84	105	23
\$300,000- \$349,999	11	23	8	159	186	24
\$350,000- \$399,999	16	33	7	210	194	18
\$400,000- \$449,999	13	45	7	171	180	24
\$450,000- \$499,999	20	36	5	126	123	29
\$500,000- \$549,999	13	33	18	90	111	20
\$550,000- \$599,999	8	25	14	85	86	17
\$600,000- \$699,999	7	32	8	109	112	17
\$700,000- \$799,999	7	14	9	57	61	28
\$800,000- \$899,999	7	11	6	34	34	20
\$900,000- \$999,999	6	5	5	19	9	5
\$1M - \$1.99M	5	13	7	31	33	32
\$2M - \$2.99M		2	8	4	3	10
\$3M+				1		



9

1,212

1,267

22

284

121



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## **MLS Area GU**

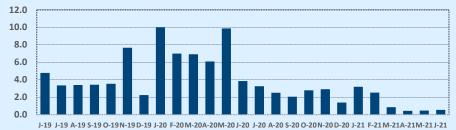
#### **Residential Statistic**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	42	20	+110.0%	177	65	+172.3%
Condo/TH Sales				1		
Total Sales	42	20	+110.0%	178	65	+173.8%
New Homes Only	1	3	-66.7%	10	3	+233.3%
Resale Only	41	17	+141.2%	168	62	+171.0%
Sales Volume	\$14,260,980	\$5,789,755	+146.3%	\$57,050,347	\$18,085,756	+215.4%
New Listings	13	31	-58.1%	141	168	-16.1%
Pending	20	26	-23.1%	62	109	-43.1%
Withdrawn	4			10	10	
Expired	1	4	-75.0%	5	14	-64.3%
Months of Inventory	0.5	3.9	-85.8%	N/A	N/A	

Auerogo		This Month			Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change		
List Price	\$338,358	\$292,542	+15.7%	\$323,310	\$288,761	+12.0%		
List Price/SqFt	\$156	\$161	-3.0%	\$152	\$147	+3.6%		
Sold Price	\$339,547	\$289,488	+17.3%	\$320,508	\$278,242	+15.2%		
Sold Price/SqFt	\$157	\$159	-1.2%	\$152	\$143	+6.2%		
Sold Price / Orig LP	102.3%	96.0%	+6.6%	100.0%	94.3%	+6.1%		
Days on Market	49	60	-18.4%	56	66	-15.6%		

Median	This Month			Year-to-Date			
	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$261,823	\$254,000	+3.1%	\$259,000	\$249,000	+4.0%	
List Price/SqFt	\$137	\$138	-0.5%	\$138	\$134	+2.9%	
Sold Price	\$266,495	\$252,000	+5.8%	\$260,340	\$247,000	+5.4%	
Sold Price/SqFt	\$138	\$136	+1.4%	\$138	\$130	+6.5%	
Sold Price / Orig LP	102.5%	97.0%	+5.7%	101.0%	97.0%	+4.1%	
Days on Market	42	46	-8.8%	41	53	-22.6%	

#### Months of Inventory - Last Two Years



🖈 Indepe	endence li				Jun	ne 2021
Price Range		This Month			Year-to-Date	
The Nange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				4	3	15
\$150,000- \$199,999				6	6	14
\$200,000- \$249,999	1	11	54	24	61	59
\$250,000- \$299,999	3	21	62	49	61	59
\$300,000- \$349,999	2	2	14	13	17	52
\$350,000- \$399,999	3	2	4	11	4	4
\$400,000- \$449,999	1	1	5	6	5	53
\$450,000- \$499,999	2			6	3	49
\$500,000- \$549,999		1	6	2	3	67
\$550,000- \$599,999					2	124
\$600,000- \$699,999				3	3	48
\$700,000- \$799,999		2	24	1	4	110
\$800,000- \$899,999	1			3	1	22
\$900,000- \$999,999		1	13	1	1	13
\$1M - \$1.99M		1	46	11	4	42



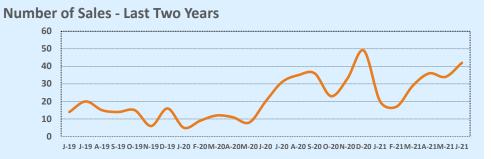
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\$2M - \$2.99M

\$3M+ Totals ---

## **MLS Area GZ**

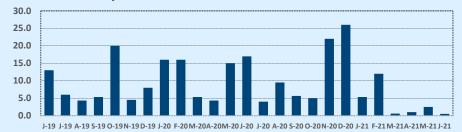
## Residential Statistics 🛛 🔆 Independence Title

Listings		This Month		Ŷ	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	2			23	8	+187.5%
Condo/TH Sales						
Total Sales	2			23	8	+187.5%
New Homes Only				3	2	+50.0%
Resale Only	2			20	6	+233.3%
Sales Volume	\$458,000			\$5,369,993	\$2,092,000	+156.7%
New Listings		6		7	17	-58.8%
Pending	3	3		4	10	-60.0%
Withdrawn	3			4	2	+100.0%
Expired				4	3	+33.3%
Months of Inventory	0.5	17.0	-97.1%	N/A	N/A	

Auorago		This Month			Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change		
List Price	\$233,000			\$248,672	\$273,937	-9.2%		
List Price/SqFt	\$92			\$156	\$160	-2.3%		
Sold Price	\$229,000			\$233,478	\$261,500	-10.7%		
Sold Price/SqFt	\$91			\$147	\$151	-2.9%		
Sold Price / Orig LP	101.5%	0.0%		91.3%	92.9%	-1.6%		
Days on Market	88			92	102	-10.0%		

Median	This Month			Year-to-Date			
	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$233,000			\$225,400	\$224,250	+0.5%	
List Price/SqFt	\$92			\$119	\$131	-8.6%	
Sold Price	\$229,000			\$225,400	\$224,000	+0.6%	
Sold Price/SqFt	\$91			\$116	\$127	-8.2%	
Sold Price / Orig LP	101.5%	0.0%	+0.0%	93.0%	94.0%	-1.1%	
Days on Market	88			76	50	+53.5%	

#### Months of Inventory - Last Two Years



ics	🗼 Independ	ence Ti	tle			Jur	e 2021
	Drice Denge		This Month			Year-to-Date	
nge	Price Range	New	Sales	DOM	New	Sales	DOM
7.5%	\$149,999 or under		1	4	2	7	90
-	\$150,000- \$199,999				3	4	68
7.5%	\$200,000- \$249,999					4	83
.0%	\$250,000- \$299,999				1	1	101
3.3%	\$300,000- \$349,999					3	107
5.7%	\$350,000- \$399,999		1	171		2	150
.8%	\$400,000- \$449,999					1	86
.0%	\$450,000- \$499,999						
0.0%	\$500,000- \$549,999						
.3%	\$550,000- \$599,999				1	1	76
-	\$600,000- \$699,999						
	\$700,000- \$799,999						
	\$800,000- \$899,999						
nge	\$900,000- \$999,999						

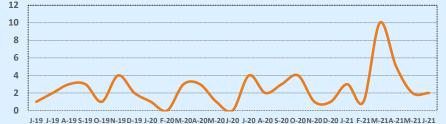


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23

92

# Number of Sales - Last Two Years



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\$1M - \$1.99M \$2M - \$2.99M \$3M+ Totals

## **MLS Area HD**

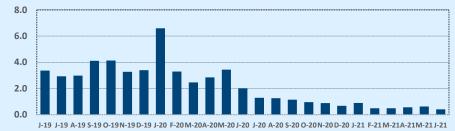
#### **Residential Statistics**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	111	108	+2.8%	465	438	+6.2%
Condo/TH Sales	2			5	3	+66.7%
Total Sales	113	108	+4.6%	470	441	+6.6%
New Homes Only	4	16	-75.0%	38	92	-58.7%
Resale Only	109	92	+18.5%	432	349	+23.8%
Sales Volume	\$96,492,675	\$59,036,266	+63.4%	\$400,588,238	\$241,825,388	+65.7%
New Listings	65	93	-30.1%	508	647	-21.5%
Pending	67	130	-48.5%	114	576	-80.2%
Withdrawn	7	8	-12.5%	29	54	-46.3%
Expired	2	3	-33.3%	10	22	-54.5%
Months of Inventory	0.4	2.0	-79.6%	N/A	N/A	

Auerogo		This Month			Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change		
List Price	\$794,678	\$554,318	+43.4%	\$814,786	\$558,725	+45.8%		
List Price/SqFt	\$285	\$189	+50.7%	\$269	\$193	+39.0%		
Sold Price	\$853,917	\$546,632	+56.2%	\$852,315	\$548,357	+55.4%		
Sold Price/SqFt	\$302	\$186	+62.3%	\$282	\$190	+48.3%		
Sold Price / Orig LP	108.0%	97.6%	+10.7%	106.4%	97.2%	+9.5%		
Days on Market	17	54	-67.9%	25	75	-66.5%		

Median	This Month			Year-to-Date			
	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$725,000	\$516,950	+40.2%	\$697,798	\$525,000	+32.9%	
List Price/SqFt	\$255	\$181	+41.0%	\$231	\$181	+27.2%	
Sold Price	\$795,000	\$512,000	+55.3%	\$735,900	\$518,900	+41.8%	
Sold Price/SqFt	\$268	\$180	+49.2%	\$248	\$180	+37.8%	
Sold Price / Orig LP	106.0%	99.0%	+7.1%	104.0%	98.0%	+6.1%	
Days on Market	5	27	-81.1%	5	40	-87.5%	

#### Months of Inventory - Last Two Years



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Totals

🕅 Independ	June 2021							
Drico Bongo		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999								
\$200,000- \$249,999	2			2	2	13		
\$250,000- \$299,999				2	4	16		
\$300,000- \$349,999		1	8	3	5	24		
\$350,000- \$399,999		4	19	7	12	41		
\$400,000- \$449,999	9	3	29	35	20	25		
\$450,000- \$499,999	2	5	16	43	35	17		
\$500,000- \$549,999	4	4	15	26	22	21		
\$550,000- \$599,999	2	4	11	37	29	26		
\$600,000- \$699,999	4	19	36	75	74	21		
\$700,000- \$799,999	13	17	8	79	68	30		
\$800,000- \$899,999	12	20	7	68	68	23		
\$900,000- \$999,999	5	8	6	27	37	14		
\$1M - \$1.99M	8	27	21	76	79	27		
\$2M - \$2.99M	2	1	36	17	7	41		
\$3M+	2			11	8	70		



17

508

470

25

113



## **MLS Area HH**

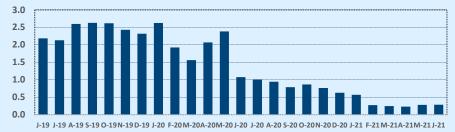
## **Residential Statistics**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	231	300	-23.0%	1,184	1,167	+1.5%
Condo/TH Sales	4	1	+300.0%	36	2	+1700.0%
Total Sales	235	301	-21.9%	1,220	1,169	+4.4%
New Homes Only	12	55	-78.2%	69	219	-68.5%
Resale Only	223	246	-9.3%	1,151	950	+21.2%
Sales Volume	\$93,037,267	\$88,487,669	+5.1%	\$445,935,227	\$326,835,253	+36.4%
New Listings	128	233	-45.1%	1,213	1,412	-14.1%
Pending	192	299	-35.8%	388	1,369	-71.7%
Withdrawn	12	15	-20.0%	35	71	-50.7%
Expired	1	7	-85.7%	5	54	-90.7%
Months of Inventory	0.3	1.1	-73.4%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$367,650	\$296,585	+24.0%	\$344,114	\$282,748	+21.7%
List Price/SqFt	\$179	\$147	+21.7%	\$171	\$142	+20.6%
Sold Price	\$395,903	\$293,979	+34.7%	\$365,521	\$279,585	+30.7%
Sold Price/SqFt	\$194	\$146	+32.9%	\$182	\$140	+29.9%
Sold Price / Orig LP	109.2%	98.2%	+11.1%	107.1%	98.0%	+9.3%
Days on Market	14	48	-71.5%	18	56	-68.6%

Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$335,000	\$260,602	+28.5%	\$300,000	\$253,015	+18.6%
List Price/SqFt	\$174	\$146	+19.8%	\$162	\$139	+16.8%
Sold Price	\$367,000	\$258,000	+42.2%	\$330,000	\$250,900	+31.5%
Sold Price/SqFt	\$187	\$144	+29.7%	\$173	\$138	+25.4%
Sold Price / Orig LP	107.0%	99.0%	+8.1%	105.0%	99.0%	+6.1%
Days on Market	5	24	-79.2%	5	29	-82.8%

#### Months of Inventory - Last Two Years



Indepenc	lence Ti		June 2021			
Drice Dange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1	3	24
\$150,000- \$199,999	2	1	241	10	6	61
\$200,000- \$249,999	2	5	57	98	116	17
\$250,000- \$299,999	25	30	25	333	306	22
\$300,000- \$349,999	37	58	10	303	274	12
\$350,000- \$399,999	31	57	6	224	200	13
\$400,000- \$449,999	11	34	9	93	133	23
\$450,000- \$499,999	6	23	5	55	68	18
\$500,000- \$549,999	5	11	8	20	40	11
\$550,000- \$599,999	3	6	14	14	19	15
\$600,000- \$699,999	5	4	90	18	19	49
\$700,000- \$799,999				13	11	38
\$800,000- \$899,999		2	6	5	6	30
\$900,000- \$999,999		2	22	5	7	9
\$1M - \$1.99M		2	8	15	10	6
\$2M - \$2.99M	1			4	2	5
\$3M+				2		



14

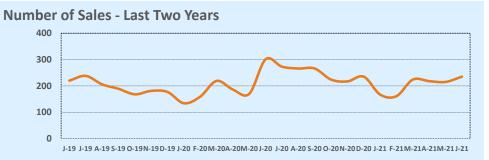
1,213

1,220

18

235

128



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## **MLS Area HS**

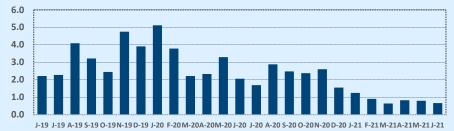
## **Residential Statistics**

Listings		This Month		Ŷ	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	45	50	-10.0%	277	242	+14.5%
Condo/TH Sales	8	3	+166.7%	21	11	+90.9%
Total Sales	53	53		298	253	+17.8%
New Homes Only	5	14	-64.3%	52	40	+30.0%
Resale Only	48	39	+23.1%	246	213	+15.5%
Sales Volume	\$16,594,710	\$15,551,799	+6.7%	\$96,505,123	\$70,946,785	+36.0%
New Listings	31	41	-24.4%	331	277	+19.5%
Pending	68	53	+28.3%	177	275	-35.6%
Withdrawn	4	2	+100.0%	21	18	+16.7%
Expired	2	1	+100.0%	3	12	-75.0%
Months of Inventory	0.7	2.1	-67.9%	N/A	N/A	

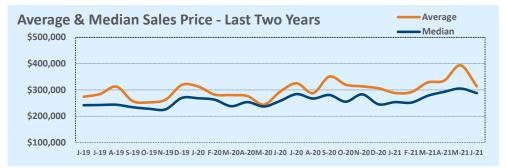
Augrago		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$297,084	\$300,079	-1.0%	\$319,037	\$287,676	+10.9%	
List Price/SqFt	\$182	\$162	+11.9%	\$176	\$155	+13.6%	
Sold Price	\$313,108	\$293,430	+6.7%	\$323,843	\$280,422	+15.5%	
Sold Price/SqFt	\$191	\$159	+20.2%	\$179	\$151	+18.2%	
Sold Price / Orig LP	107.1%	97.4%	+9.9%	103.6%	96.6%	+7.2%	
Days on Market	18	64	-72.6%	39	72	-45.2%	

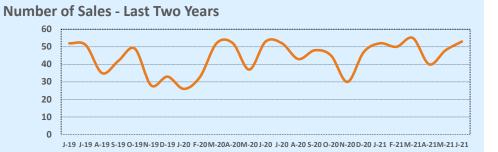
Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$270,000	\$261,100	+3.4%	\$270,779	\$252,800	+7.1%
List Price/SqFt	\$179	\$149	+19.8%	\$170	\$149	+14.2%
Sold Price	\$287,500	\$258,220	+11.3%	\$279,850	\$250,250	+11.8%
Sold Price/SqFt	\$192	\$149	+28.9%	\$172	\$147	+17.2%
Sold Price / Orig LP	105.0%	99.0%	+6.1%	102.0%	98.0%	+4.1%
Days on Market	6	43	-86.0%	11	41	-73.2%

#### Months of Inventory - Last Two Years



 k Independence Title June 2021 Year-to-Date This Month **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 ---Δ \$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999 --\$900,000- \$999,999 ---\$1M - \$1.99M ---\$2M - \$2.99M ---\$3M+ ---





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## **MLS Area HU**

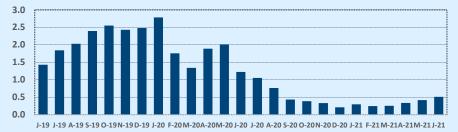
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	117	130	-10.0%	581	626	-7.2%
Condo/TH Sales	1			4		
Total Sales	118	130	-9.2%	585	626	-6.5%
New Homes Only	3	19	-84.2%	43	81	-46.9%
Resale Only	115	111	+3.6%	542	545	-0.6%
Sales Volume	\$49,913,032	\$37,099,395	+34.5%	\$225,936,552	\$172,935,169	+30.6%
New Listings	85	143	-40.6%	675	703	-4.0%
Pending	125	155	-19.4%	212	722	-70.6%
Withdrawn	8	2	+300.0%	27	33	-18.2%
Expired		4			18	
Months of Inventory	0.5	1.2	-58.4%	N/A	N/A	

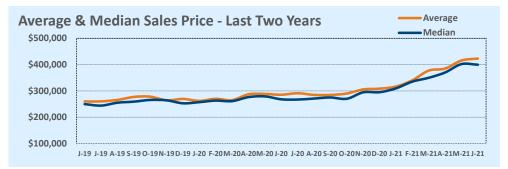
Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$388,933	\$287,700	+35.2%	\$353,042	\$278,981	+26.5%	
List Price/SqFt	\$188	\$138	+35.7%	\$170	\$136	+25.2%	
Sold Price	\$422,992	\$285,380	+48.2%	\$386,216	\$276,254	+39.8%	
Sold Price/SqFt	\$205	\$137	+49.7%	\$186	\$134	+38.7%	
Sold Price / Orig LP	110.6%	98.9%	+11.8%	110.7%	98.6%	+12.3%	
Days on Market	8	49	-83.8%	12	53	-78.1%	

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$362,500	\$269,900	+34.3%	\$330,000	\$268,592	+22.9%
List Price/SqFt	\$182	\$138	+32.1%	\$166	\$134	+24.1%
Sold Price	\$399,500	\$267,924	+49.1%	\$365,000	\$266,513	+37.0%
Sold Price/SqFt	\$205	\$135	+51.7%	\$183	\$133	+37.9%
Sold Price / Orig LP	111.0%	100.0%	+11.0%	109.0%	99.0%	+10.1%
Days on Market	5	25	-82.0%	4	33	-87.9%

#### Months of Inventory - Last Two Years



#### Independence Title June 2021 This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 -5 \$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 ---\$800,000- \$899,999 \$900,000- \$999,999 \$1M - \$1.99M \$2M - \$2.99M ---



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\$3M+

## **MLS Area HW**

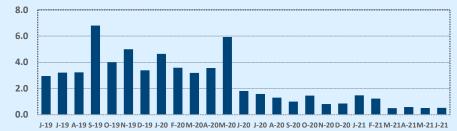
#### **Residential Statistics**

Listings	-	This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	29	45	-35.6%	136	146	-6.8%
Condo/TH Sales	4	1	+300.0%	9	5	+80.0%
Total Sales	33	46	-28.3%	145	151	-4.0%
New Homes Only	2	3	-33.3%	7	13	-46.2%
Resale Only	31	43	-27.9%	138	138	
Sales Volume	\$16,839,671	\$19,774,063	-14.8%	\$92,899,296	\$68,918,000	+34.8%
New Listings	19	31	-38.7%	157	198	-20.7%
Pending	19	39	-51.3%	31	173	-82.1%
Withdrawn	2	1	+100.0%	14	19	-26.3%
Expired	1	3	-66.7%	1	16	-93.8%
Months of Inventory	0.5	1.8	-71.4%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$507,254	\$450,099	+12.7%	\$638,164	\$477,179	+33.7%	
List Price/SqFt	\$299	\$217	+38.0%	\$310	\$221	+40.3%	
Sold Price	\$510,293	\$429,871	+18.7%	\$640,685	\$456,411	+40.4%	
Sold Price/SqFt	\$294	\$208	+41.2%	\$313	\$211	+48.2%	
Sold Price / Orig LP	104.1%	94.7%	+9.9%	102.7%	94.1%	+9.2%	
Days on Market	15	60	-74.9%	25	73	-65.4%	

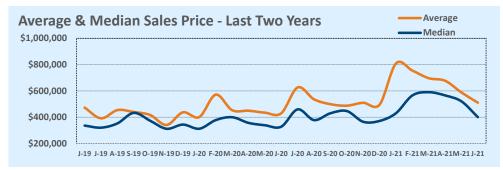
Median	This Month			Year-to-Date		
IVIEUIAII	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$365,000	\$329,950	+10.6%	\$475,000	\$339,500	+39.9%
List Price/SqFt	\$242	\$176	+37.3%	\$240	\$180	+33.3%
Sold Price	\$400,000	\$327,500	+22.1%	\$519,900	\$334,000	+55.7%
Sold Price/SqFt	\$247	\$174	+42.0%	\$247	\$176	+40.6%
Sold Price / Orig LP	103.0%	97.0%	+6.2%	101.0%	96.0%	+5.2%
Days on Market	5	28	-82.1%	6	42	-85.7%

#### Months of Inventory - Last Two Years

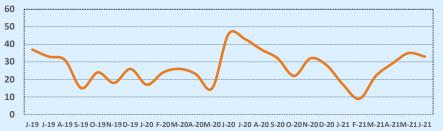


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😽 Independ	🔆 Independence Title					e 2021	
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	3	8	
\$150,000- \$199,999	1	2	3	6	6	19	
\$200,000- \$249,999				1	2	9	
\$250,000- \$299,999		4	16	11	10	18	
\$300,000- \$349,999	1	6	31	27	14	25	
\$350,000- \$399,999	3	4	5	19	16	7	
\$400,000- \$449,999	2	4	4	9	15	7	
\$450,000- \$499,999	1	1	3	7	4	69	
\$500,000- \$549,999		2	29	7	12	20	
\$550,000- \$599,999	2	2	2	9	8	61	
\$600,000- \$699,999	1			17	17	19	
\$700,000- \$799,999	4	2	5	12	10	14	
\$800,000- \$899,999		2	3	2	5	4	
\$900,000- \$999,999	1	1	104	4	3	63	
\$1M - \$1.99M	1	3	6	19	15	19	
\$2M - \$2.99M	2			5	3	237	
\$3M+					2	43	
Totals	19	33	15	157	145	25	







## **MLS Area JA**

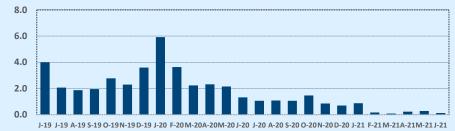
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	74	62	+19.4%	310	281	+10.3%
Condo/TH Sales		1		10	1	+900.0%
Total Sales	74	63	+17.5%	320	282	+13.5%
New Homes Only	28	17	+64.7%	78	92	-15.2%
Resale Only	46	46		242	190	+27.4%
Sales Volume	\$20,608,909	\$12,931,374	+59.4%	\$81,056,059	\$58,197,341	+39.3%
New Listings	127	50	+154.0%	416	358	+16.2%
Pending	110	52	+111.5%	157	333	-52.9%
Withdrawn	10	3	+233.3%	18	44	-59.1%
Expired		2		31	21	+47.6%
Months of Inventory	0.1	1.3	-90.8%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$282,099	\$207,712	+35.8%	\$248,699	\$208,159	+19.5%
List Price/SqFt	\$158	\$127	+24.2%	\$143	\$123	+16.4%
Sold Price	\$278,499	\$205,260	+35.7%	\$253,300	\$206,374	+22.7%
Sold Price/SqFt	\$156	\$126	+24.3%	\$146	\$122	+19.6%
Sold Price / Orig LP	99.7%	98.2%	+1.5%	102.6%	98.4%	+4.2%
Days on Market	2	61	-96.7%	14	59	-76.9%

Median	This Month			Year-to-Date		
wearan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$260,180	\$192,970	+34.8%	\$235,000	\$198,183	+18.6%
List Price/SqFt	\$157	\$124	+26.4%	\$142	\$126	+13.2%
Sold Price	\$252,697	\$191,725	+31.8%	\$236,970	\$197,358	+20.1%
Sold Price/SqFt	\$147	\$124	+18.5%	\$144	\$125	+15.4%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	99.0%	+1.0%
Days on Market		51		3	49	-93.9%

#### Months of Inventory - Last Two Years



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Totals

🖗 Indepenc	🔆 Independence Title					June 2021			
Drico Dongo		This Month			Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under									
\$150,000- \$199,999				20	31	14			
\$200,000- \$249,999	16	34	0	173	174	8			
\$250,000- \$299,999	85	30	3	172	76	17			
\$300,000- \$349,999	23	6	4	36	23	21			
\$350,000- \$399,999	2	2	2	9	9	4			
\$400,000- \$449,999					3	120			
\$450,000- \$499,999				1					
\$500,000- \$549,999									
\$550,000- \$599,999									
\$600,000- \$699,999	1			1					
\$700,000- \$799,999		1	7	1	3	116			
\$800,000- \$899,999									
\$900,000- \$999,999				1					
\$1M - \$1.99M		1	21	2	1	21			
\$2M - \$2.99M									
\$3M+									

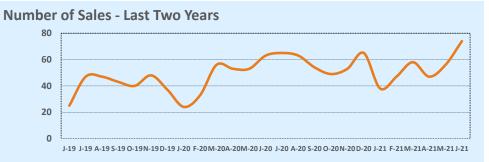


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## **MLS Area KL**

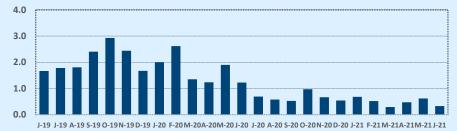
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	46	40	+15.0%	210	221	-5.0%
Condo/TH Sales						
Total Sales	46	40	+15.0%	210	221	-5.0%
New Homes Only		1		4	3	+33.3%
Resale Only	46	39	+17.9%	206	218	-5.5%
Sales Volume	\$10,154,200	\$6,983,917	+45.4%	\$46,364,826	\$39,388,245	+17.7%
New Listings	23	46	-50.0%	243	294	-17.3%
Pending	47	53	-11.3%	75	265	-71.7%
Withdrawn	2	7	-71.4%	10	36	-72.2%
Expired	1	4	-75.0%	4	11	-63.6%
Months of Inventory	0.3	1.2	-73.4%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$212,915	\$176,512	+20.6%	\$218,238	\$180,456	+20.9%
List Price/SqFt	\$108	\$93	+15.8%	\$111	\$91	+21.9%
Sold Price	\$220,743	\$174,598	+26.4%	\$220,785	\$178,227	+23.9%
Sold Price/SqFt	\$111	\$92	+21.1%	\$113	\$90	+25.0%
Sold Price / Orig LP	104.1%	98.3%	+5.9%	102.3%	97.8%	+4.6%
Days on Market	5	32	-83.6%	13	36	-64.8%

Median		This Month			Year-to-Date		
IVIEUIAII	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$216,250	\$169,900	+27.3%	\$194,950	\$165,000	+18.2%	
List Price/SqFt	\$106	\$91	+17.3%	\$106	\$88	+20.5%	
Sold Price	\$221,750	\$166,250	+33.4%	\$199,950	\$165,000	+21.2%	
Sold Price/SqFt	\$112	\$90	+24.4%	\$107	\$88	+21.5%	
Sold Price / Orig LP	104.0%	100.0%	+4.0%	101.0%	100.0%	+1.0%	
Days on Market	4	14	-70.4%	4	19	-78.9%	

#### Months of Inventory - Last Two Years



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🖗 Independ	😽 Independence Title					e 2021	
Price Range		This Month		Year-to-Date			
Price Kalige	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1	8	5	54	50	10	
\$150,000- \$199,999	10	10	5	69	55	7	
\$200,000- \$249,999	4	13	5	45	46	7	
\$250,000- \$299,999	2	10	4	33	27	8	
\$300,000- \$349,999	3	2	5	16	12	14	
\$350,000- \$399,999	1	2	5	10	7	57	
\$400,000- \$449,999		1	28	1	2	16	
\$450,000- \$499,999				2	5	46	
\$500,000- \$549,999					1	160	
\$550,000- \$599,999	1			3			
\$600,000- \$699,999				3	3	50	
\$700,000- \$799,999	1			3	1	16	
\$800,000- \$899,999				1	1	54	
\$900,000- \$999,999				2			
\$1M - \$1.99M				1			
\$2M - \$2.99M							
\$3M+							
Totals	23	46	5	243	210	13	





## **MLS Area LC**

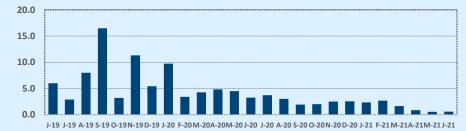
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	12	8	+50.0%	63	42	+50.0%
Condo/TH Sales						
Total Sales	12	8	+50.0%	63	42	+50.0%
New Homes Only		1		2	2	
Resale Only	12	7	+71.4%	61	40	+52.5%
Sales Volume	\$3,999,500	\$1,620,000	+146.9%	\$17,900,968	\$9,468,772	+89.1%
New Listings	3	19	-84.2%	60	63	-4.8%
Pending	7	9	-22.2%	15	46	-67.4%
Withdrawn		5		1	15	-93.3%
Expired				3	8	-62.5%
Months of Inventory	0.6	3.3	-82.1%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$327,358	\$209,937	+55.9%	\$284,475	\$234,388	+21.4%
List Price/SqFt	\$167	\$111	+50.3%	\$160	\$125	+27.9%
Sold Price	\$333,292	\$202,500	+64.6%	\$284,142	\$225,447	+26.0%
Sold Price/SqFt	\$169	\$107	+58.9%	\$159	\$121	+32.2%
Sold Price / Orig LP	96.7%	94.6%	+2.2%	96.9%	93.3%	+3.9%
Days on Market	40	49	-16.8%	41	70	-41.8%

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$249,500	\$217,000	+15.0%	\$249,900	\$219,750	+13.7%
List Price/SqFt	\$158	\$105	+50.3%	\$137	\$122	+12.0%
Sold Price	\$253,500	\$211,000	+20.1%	\$248,000	\$217,500	+14.0%
Sold Price/SqFt	\$158	\$104	+52.4%	\$137	\$117	+16.4%
Sold Price / Orig LP	100.0%	96.5%	+3.6%	99.0%	96.5%	+2.6%
Days on Market	18	48	-63.5%	14	48	-70.8%

#### Months of Inventory - Last Two Years



 🖈 Independence Title June 2021 Year-to-Date This Month **Price Range** New Sales DOM New Sales DOM \$149,999 or under 1 2 42 10 9 21 \$150,000- \$199,999 1 152 11 65 \$200,000- \$249,999 16 13 45 8 \$250,000- \$299,999 15 37 10 8 1 \$300,000- \$349,999 12 40 6 \$350,000- \$399,999 47 6 \$400,000- \$449,999 13 1 \$450,000-\$499,999 15 24 2 \$500,000- \$549,999 3 3 \$550,000- \$599,999 66 \$600,000- \$699,999 2 10 \$700,000- \$799,999 49 ---6 3 \$800,000- \$899,999 \$900,000- \$999,999 \$1M - \$1.99M \$2M - \$2.99M ---\$3M+



40

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#### **MLS Area LH**

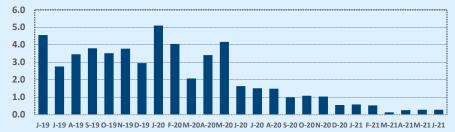
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	96	82	+17.1%	408	315	+29.5%
Condo/TH Sales				1		
Total Sales	96	82	+17.1%	409	315	+29.8%
New Homes Only	37	26	+42.3%	151	98	+54.1%
Resale Only	59	56	+5.4%	258	217	+18.9%
Sales Volume	\$42,911,363	\$32,109,359	+33.6%	\$186,542,776	\$114,744,278	+62.6%
New Listings	35	67	-47.8%	302	422	-28.4%
Pending	46	80	-42.5%	102	400	-74.5%
Withdrawn	3	3		34	22	+54.5%
Expired				2	15	-86.7%
Months of Inventory	0.3	1.6	-82.8%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$431,752	\$397,259	+8.7%	\$444,100	\$370,660	+19.8%	
List Price/SqFt	\$192	\$162	+18.7%	\$187	\$159	+17.7%	
Sold Price	\$446,993	\$391,578	+14.2%	\$456,095	\$364,268	+25.2%	
Sold Price/SqFt	\$198	\$159	+24.1%	\$191	\$156	+22.4%	
Sold Price / Orig LP	105.1%	97.9%	+7.4%	104.1%	97.5%	+6.7%	
Days on Market	18	79	-78.0%	23	85	-73.2%	

Median	This Month			Year-to-Date		
IVICUIAII	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$325,000	\$384,950	-15.6%	\$350,000	\$309,900	+12.9%
List Price/SqFt	\$181	\$162	+11.4%	\$180	\$157	+14.2%
Sold Price	\$311,699	\$383,450	-18.7%	\$370,000	\$305,750	+21.0%
Sold Price/SqFt	\$186	\$161	+15.9%	\$183	\$156	+17.9%
Sold Price / Orig LP	101.0%	98.5%	+2.5%	101.0%	98.0%	+3.1%
Days on Market	4	51	-92.1%	4	51	-92.2%

#### Months of Inventory - Last Two Years

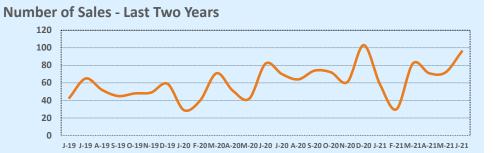


#### Independence Title June 2021 This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 Δ \$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999

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\$900,000- \$999,999

\$1M - \$1.99M

<u>\$2M</u> - \$2.99M

\$3M+

## **MLS Area LL**

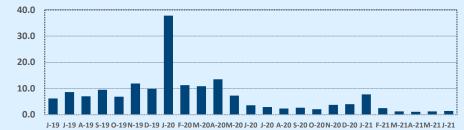
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	28	42	-33.3%	156	117	+33.3%
Condo/TH Sales	3	5	-40.0%	22	15	+46.7%
Total Sales	31	47	-34.0%	178	132	+34.8%
New Homes Only	1	4	-75.0%	17	17	
Resale Only	30	43	-30.2%	161	115	+40.0%
Sales Volume	\$29,970,400	\$40,305,671	-25.6%	\$152,904,766	\$84,135,876	+81.7%
New Listings	15	38	-60.5%	173	276	-37.3%
Pending	20	47	-57.4%	28	174	-83.9%
Withdrawn	7	9	-22.2%	21	60	-65.0%
Expired		4		7	57	-87.7%
Months of Inventory	1.4	3.6	-61.4%	N/A	N/A	

Average		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$987,313	\$919,598	+7.4%	\$883,346	\$678,607	+30.2%	
List Price/SqFt	\$361	\$298	+21.1%	\$307	\$252	+21.9%	
Sold Price	\$966,787	\$857,567	+12.7%	\$859,016	\$637,393	+34.8%	
Sold Price/SqFt	\$353	\$283	+25.0%	\$302	\$238	+26.8%	
Sold Price / Orig LP	97.6%	93.3%	+4.7%	97.7%	91.9%	+6.3%	
Days on Market	34	103	-66.6%	78	111	-29.4%	

Median	·	This Month			Year-to-Date		
wieulan	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$635,000	\$495,000	+28.3%	\$585,350	\$404,950	+44.5%	
List Price/SqFt	\$303	\$272	+11.6%	\$257	\$217	+18.6%	
Sold Price	\$650,000	\$490,000	+32.7%	\$575,000	\$387,500	+48.4%	
Sold Price/SqFt	\$276	\$260	+6.0%	\$257	\$205	+25.4%	
Sold Price / Orig LP	98.0%	95.0%	+3.2%	99.0%	94.5%	+4.8%	
Days on Market	10	47	-78.7%	24	77	-68.6%	

#### Months of Inventory - Last Two Years



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Totals

Mathematical Independ		Jun	e 2021				
Price Range	This Month			Year-to-Date			
Price Kange	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				8	7	47	
\$150,000- \$199,999				6	4	33	
\$200,000- \$249,999		1	2	8	10	41	
\$250,000- \$299,999	2	2	43	8	2	43	
\$300,000- \$349,999	1	1	6	5	13	89	
\$350,000- \$399,999	1	1	91	14	13	86	
\$400,000- \$449,999		1	95	4	7	114	
\$450,000- \$499,999	2	2	5	16	15	75	
\$500,000- \$549,999	1	1	2	7	9	20	
\$550,000- \$599,999		4	10	11	16	108	
\$600,000- \$699,999	2	5	20	16	17	72	
\$700,000- \$799,999	2	2	5	8	13	85	
\$800,000- \$899,999	1	2	11	15	8	30	
\$900,000- \$999,999	1			9	5	76	
\$1M - \$1.99M	2	5	57	25	21	44	
\$2M - \$2.99M		3	30	10	11	128	
\$3M+		1	223	3	7	220	



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#### **MLS Area LN**

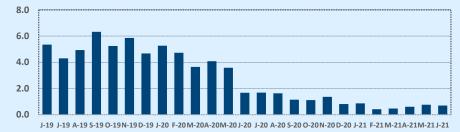
## **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	68	88	-22.7%	371	337	+10.1%
Condo/TH Sales	14	21	-33.3%	48	50	-4.0%
Total Sales	82	109	-24.8%	419	387	+8.3%
New Homes Only	5	23	-78.3%	76	125	-39.2%
Resale Only	77	86	-10.5%	343	262	+30.9%
Sales Volume	\$51,266,945	\$46,511,802	+10.2%	\$236,597,346	\$158,960,521	+48.8%
New Listings	40	81	-50.6%	463	519	-10.8%
Pending	57	108	-47.2%	109	469	-76.8%
Withdrawn	8	11	-27.3%	28	64	-56.3%
Expired		8		7	40	-82.5%
Months of Inventory	0.7	1.7	-58.4%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$588,315	\$436,563	+34.8%	\$542,792	\$422,176	+28.6%	
List Price/SqFt	\$257	\$188	+36.4%	\$236	\$182	+30.0%	
Sold Price	\$625,207	\$426,714	+46.5%	\$564,671	\$410,751	+37.5%	
Sold Price/SqFt	\$270	\$185	+46.0%	\$244	\$178	+37.6%	
Sold Price / Orig LP	105.5%	96.9%	+8.8%	104.6%	96.8%	+8.1%	
Days on Market	16	78	-79.9%	29	91	-68.0%	

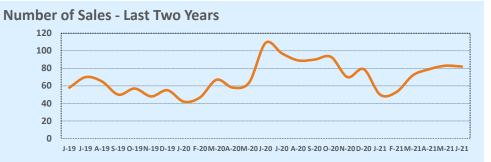
Median	This Month			Year-to-Date		
weuldii	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$488,500	\$335,000	+45.8%	\$415,000	\$326,000	+27.3%
List Price/SqFt	\$249	\$172	+45.0%	\$213	\$167	+27.5%
Sold Price	\$506,585	\$331,000	+53.0%	\$433,000	\$322,500	+34.3%
Sold Price/SqFt	\$259	\$171	+51.6%	\$223	\$165	+35.2%
Sold Price / Orig LP	102.0%	98.0%	+4.1%	102.0%	98.0%	+4.1%
Days on Market	6	49	-87.8%	6	56	-89.3%

#### Months of Inventory - Last Two Years



 k Independence Title June 2021 Year-to-Date This Month **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 Δ \$450,000-\$499,999 ---\$500,000- \$549,999 \$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999 \$900,000- \$999,999 \$1M - \$1.99M \$2M - \$2.99M \$3M+ 





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## **MLS Area LP**

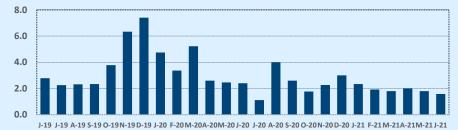
#### **Residential Statistics**

Listings		This Month		Ŷ	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	12	10	+20.0%	63	66	-4.5%
Condo/TH Sales						
Total Sales	12	10	+20.0%	63	66	-4.5%
New Homes Only				2	3	-33.3%
Resale Only	12	10	+20.0%	61	63	-3.2%
Sales Volume	\$3,805,928	\$3,079,350	+23.6%	\$18,677,393	\$15,212,254	+22.8%
New Listings	6	8	-25.0%	54	76	-28.9%
Pending	2	15	-86.7%	7	74	-90.5%
Withdrawn				3	6	-50.0%
Expired				2	7	-71.4%
Months of Inventory	1.6	2.4	-34.0%	N/A	N/A	

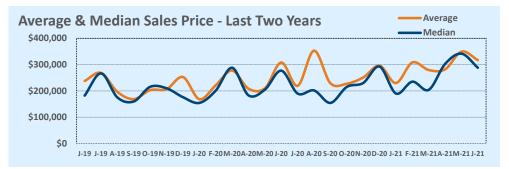
Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$319,304	\$313,645	+1.8%	\$299,006	\$237,174	+26.1%	
List Price/SqFt	\$144	\$130	+10.8%	\$154	\$119	+29.6%	
Sold Price	\$317,161	\$307,935	+3.0%	\$296,467	\$230,489	+28.6%	
Sold Price/SqFt	\$143	\$128	+11.6%	\$153	\$116	+32.1%	
Sold Price / Orig LP	100.0%	96.5%	+3.6%	98.3%	95.4%	+3.0%	
Days on Market	30	76	-60.8%	36	72	-49.4%	

Median	This Month			Year-to-Date		
Median	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$305,325	\$284,000	+7.5%	\$270,000	\$214,900	+25.6%
List Price/SqFt	\$145	\$128	+12.8%	\$143	\$114	+25.3%
Sold Price	\$288,000	\$277,000	+4.0%	\$266,000	\$202,825	+31.1%
Sold Price/SqFt	\$136	\$128	+6.4%	\$143	\$113	+26.5%
Sold Price / Orig LP	100.0%	98.5%	+1.5%	100.0%	97.0%	+3.1%
Days on Market	14	82	-82.9%	17	51	-66.7%

#### Months of Inventory - Last Two Years



Mindepend	🔆 Independence Title				Jun	e 2021	
Duice Dence	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	2			4	4	46	
\$150,000- \$199,999		2	11	7	13	27	
\$200,000- \$249,999	1	2	15	8	12	42	
\$250,000- \$299,999	3	2	12	10	8	14	
\$300,000- \$349,999		2	3	6	8	47	
\$350,000- \$399,999		2	98	5	8	51	
\$400,000- \$449,999		1	61	3	3	27	
\$450,000- \$499,999				2	1	3	
\$500,000- \$549,999				1	2	12	
\$550,000- \$599,999				5	1	172	
\$600,000- \$699,999		1	24	2	2	15	
\$700,000- \$799,999				1	1	48	
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							



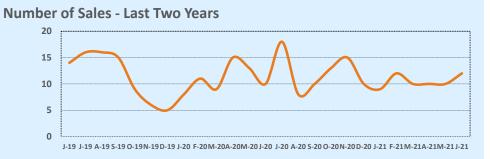
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\$2M - \$2.99M \$3M+ Totals

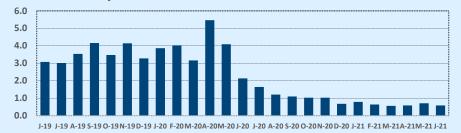
## **MLS Area LS**

Listings		This Month		Ye	ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	169	197	-14.2%	794	696	+14.1%
Condo/TH Sales	20	11	+81.8%	92	57	+61.4%
Total Sales	189	208	-9.1%	886	753	+17.7%
New Homes Only	10	30	-66.7%	71	88	-19.3%
Resale Only	179	178	+0.6%	815	665	+22.6%
Sales Volume	\$178,805,125	\$142,773,398	+25.2%	\$792,370,515	\$488,212,036	+62.3%
New Listings	99	201	-50.7%	979	1,153	-15.1%
Pending	121	227	-46.7%	199	898	-77.8%
Withdrawn	18	25	-28.0%	75	146	-48.6%
Expired	6	13	-53.8%	29	66	-56.1%
Months of Inventory	0.6	2.1	-72.7%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$891,794	\$702,710	+26.9%	\$858,403	\$663,641	+29.3%
List Price/SqFt	\$310	\$225	+37.4%	\$284	\$218	+30.2%
Sold Price	\$946,059	\$686,411	+37.8%	\$894,323	\$648,356	+37.9%
Sold Price/SqFt	\$329	\$221	+49.0%	\$297	\$214	+39.0%
Sold Price / Orig LP	106.4%	96.7%	+10.1%	105.3%	96.6%	+9.0%
Days on Market	16	67	-76.4%	23	70	-66.8%

Median	This Month			Year-to-Date		
Ivieulan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$757,065	\$588,445	+28.7%	\$699,700	\$552,000	+26.8%
List Price/SqFt	\$275	\$207	+32.9%	\$258	\$201	+28.4%
Sold Price	\$801,000	\$574,950	+39.3%	\$732,250	\$550,000	+33.1%
Sold Price/SqFt	\$298	\$202	+47.2%	\$274	\$198	+38.2%
Sold Price / Orig LP	105.0%	98.0%	+7.1%	103.0%	98.0%	+5.1%
Days on Market	6	36	-83.1%	5	32	-84.4%

#### Months of Inventory - Last Two Years



🛛 🛠 Indepenc		Jur	ne 2021			
Drice Bongo		This Month			Year-to-Date	9
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999						
\$200,000- \$249,999		1	12	4	6	21
\$250,000- \$299,999				13	10	43
\$300,000- \$349,999	1	2	13	13	18	57
\$350,000- \$399,999	2	2	7	33	23	16
\$400,000- \$449,999	2	6	9	44	36	10
\$450,000- \$499,999	9	8	9	61	49	11
\$500,000- \$549,999	6	13	6	53	58	19
\$550,000- \$599,999	5	11	8	73	59	12
\$600,000- \$699,999	14	19	11	131	130	19
\$700,000- \$799,999	10	32	22	126	121	20
\$800,000- \$899,999	12	20	28	90	78	31
\$900,000- \$999,999	5	18	10	72	70	13
\$1M - \$1.99M	21	49	10	204	192	23
\$2M - \$2.99M	8	5	83	33	24	75
\$3M+	4	3	30	28	12	127
Totals	99	189	16	979	886	23





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## **MLS Area LW**

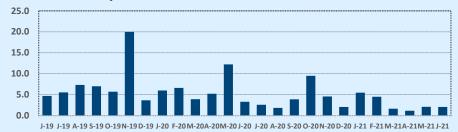
#### **Residential Statistics**

Listings	-	This Month		Ŷ	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	11	12	-8.3%	49	53	-7.5%
Condo/TH Sales		1			1	
Total Sales	11	13	-15.4%	49	54	-9.3%
New Homes Only	1			7	4	+75.0%
Resale Only	10	13	-23.1%	42	50	-16.0%
Sales Volume	\$11,004,000	\$7,276,703	+51.2%	\$38,160,242	\$32,605,828	+17.0%
New Listings	7	12	-41.7%	69	77	-10.4%
Pending	10	19	-47.4%	13	65	-80.0%
Withdrawn	2	4	-50.0%	16	15	+6.7%
Expired	1	1		2	6	-66.7%
Months of Inventory	2.1	3.3	-36.8%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$1,000,491	\$563,500	+77.5%	\$784,942	\$623,944	+25.8%	
List Price/SqFt	\$300	\$211	+42.5%	\$273	\$221	+23.4%	
Sold Price	\$1,000,364	\$559,746	+78.7%	\$778,780	\$603,812	+29.0%	
Sold Price/SqFt	\$299	\$210	+42.6%	\$274	\$215	+27.3%	
Sold Price / Orig LP	99.1%	97.1%	+2.1%	99.4%	94.0%	+5.8%	
Days on Market	24	59	-58.6%	36	142	-74.9%	

Median	This Month			Year-to-Date		
Wedian	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$775,000	\$485,000	+59.8%	\$699,900	\$499,450	+40.1%
List Price/SqFt	\$277	\$215	+29.0%	\$270	\$209	+28.7%
Sold Price	\$780,000	\$482,000	+61.8%	\$699,000	\$475,000	+47.2%
Sold Price/SqFt	\$282	\$205	+37.5%	\$270	\$203	+33.0%
Sold Price / Orig LP	99.0%	96.0%	+3.1%	100.0%	95.0%	+5.3%
Days on Market	18	26	-30.8%	11	86	-87.1%

#### Months of Inventory - Last Two Years



🖗 Independ	lence Ti		June 2021				
Drice Bongo		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under					1	95	
\$150,000- \$199,999		1	22	2	1	22	
\$200,000- \$249,999							
\$250,000- \$299,999				2	3	17	
\$300,000- \$349,999				3	2	8	
\$350,000- \$399,999	1			6	4	61	
\$400,000- \$449,999	1	2	70	2	4	52	
\$450,000- \$499,999				2	2	8	
\$500,000- \$549,999				3	2	23	
\$550,000- \$599,999					2	2	
\$600,000- \$699,999	1			4	4	18	
\$700,000- \$799,999	1	3	15	10	9	57	
\$800,000- \$899,999				9	1	244	
\$900,000- \$999,999	1	1	5	7	4	8	
\$1M - \$1.99M	1	3	16	15	7	14	
\$2M - \$2.99M		1	9	2	3	32	
\$3M+	1			2			



24

69

49

36

11



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## **MLS Area MA**

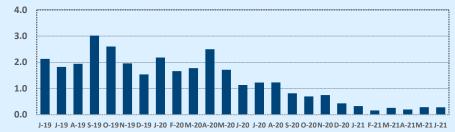
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	84	97	-13.4%	500	430	+16.3%
Condo/TH Sales	1			1	1	
Total Sales	85	97	-12.4%	501	431	+16.2%
New Homes Only	5	28	-82.1%	28	123	-77.2%
Resale Only	80	69	+15.9%	473	308	+53.6%
Sales Volume	\$29,992,256	\$23,909,241	+25.4%	\$162,201,806	\$107,740,452	+50.5%
New Listings	48	94	-48.9%	387	565	-31.5%
Pending	63	91	-30.8%	84	479	-82.5%
Withdrawn	8	5	+60.0%	21	38	-44.7%
Expired		6		4	68	-94.1%
Months of Inventory	0.3	1.1	-75.1%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$329,778	\$247,518	+33.2%	\$307,003	\$251,840	+21.9%
List Price/SqFt	\$185	\$140	+31.6%	\$165	\$139	+18.9%
Sold Price	\$352,850	\$246,487	+43.2%	\$323,756	\$249,978	+29.5%
Sold Price/SqFt	\$198	\$140	+41.8%	\$174	\$137	+26.7%
Sold Price / Orig LP	108.3%	99.2%	+9.2%	107.0%	98.7%	+8.4%
Days on Market	10	29	-65.2%	14	40	-66.0%

Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$300,000	\$234,990	+27.7%	\$289,900	\$236,102	+22.8%
List Price/SqFt	\$182	\$143	+27.6%	\$163	\$138	+18.6%
Sold Price	\$335,000	\$234,990	+42.6%	\$310,000	\$235,900	+31.4%
Sold Price/SqFt	\$192	\$141	+36.0%	\$171	\$137	+24.4%
Sold Price / Orig LP	107.0%	100.0%	+7.0%	102.0%	100.0%	+2.0%
Days on Market	5	14	-64.3%	4	18	-77.8%

#### Months of Inventory - Last Two Years



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🔆 Independ	🛪 Independence Title					ne 2021	
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under					2	92	
\$150,000- \$199,999				2	4	52	
\$200,000- \$249,999	1	4	13	45	69	9	
\$250,000- \$299,999	11	15	7	147	140	11	
\$300,000- \$349,999	17	27	6	90	137	13	
\$350,000- \$399,999	10	25	10	42	81	8	
\$400,000- \$449,999	2	5	4	17	26	20	
\$450,000- \$499,999	3	3	26	13	22	21	
\$500,000- \$549,999		2	6	6	10	38	
\$550,000- \$599,999		3	44	10	7	52	
\$600,000- \$699,999		1	33	9	3	43	
\$700,000- \$799,999	2			2			
\$800,000- \$899,999	1			2			
\$900,000- \$999,999							
\$1M - \$1.99M	1			1			
\$2M - \$2.99M				1			
\$3M+							
Totals	48	85	10	387	501	14	





## **MLS Area MC**

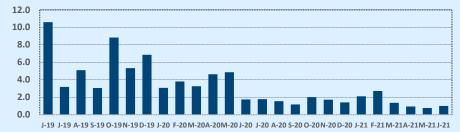
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	18	16	+12.5%	81	67	+20.9%
Condo/TH Sales						
Total Sales	18	16	+12.5%	81	67	+20.9%
New Homes Only		1		1	1	
Resale Only	18	15	+20.0%	80	66	+21.2%
Sales Volume	\$5,553,500	\$3,374,450	+64.6%	\$19,128,459	\$12,471,557	+53.4%
New Listings	9	10	-10.0%	82	84	-2.4%
Pending	8	15	-46.7%	11	72	-84.7%
Withdrawn	1	1		5	17	-70.6%
Expired	2	5	-60.0%	4	11	-63.6%
Months of Inventory	1.0	1.8	-42.9%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$308,449	\$214,940	+43.5%	\$238,935	\$194,981	+22.5%
List Price/SqFt	\$148	\$122	+22.0%	\$129	\$105	+22.7%
Sold Price	\$308,528	\$210,903	+46.3%	\$236,154	\$186,143	+26.9%
Sold Price/SqFt	\$149	\$120	+24.4%	\$127	\$100	+26.8%
Sold Price / Orig LP	96.3%	96.8%	-0.5%	95.8%	92.6%	+3.4%
Days on Market	67	67	+1.2%	52	74	-29.6%

Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$235,000	\$199,950	+17.5%	\$189,500	\$173,000	+9.5%
List Price/SqFt	\$119	\$112	+5.8%	\$113	\$99	+14.4%
Sold Price	\$235,000	\$197,575	+18.9%	\$180,000	\$173,000	+4.0%
Sold Price/SqFt	\$116	\$108	+7.5%	\$113	\$95	+18.3%
Sold Price / Orig LP	97.5%	98.0%	-0.5%	98.0%	96.0%	+2.1%
Days on Market	8	23	-64.4%	17	41	-58.5%

#### Months of Inventory - Last Two Years



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\$3M+ Totals

Mathematical Independent	lence Ti			Jun	e 2021		
Drice Dange	This Month				Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	3	4	48	26	30	45	
\$150,000- \$199,999	2	3	35	15	15	44	
\$200,000- \$249,999	1	2	19	7	15	50	
\$250,000- \$299,999	1	3	201	15	9	84	
\$300,000- \$349,999		1	7	3	1	7	
\$350,000- \$399,999				3	1	12	
\$400,000- \$449,999	1	1	234	4	2	120	
\$450,000- \$499,999		1	5	1	1	5	
\$500,000- \$549,999				1			
\$550,000- \$599,999		2	12	2	3	91	
\$600,000- \$699,999							
\$700,000- \$799,999				1	1	10	
\$800,000- \$899,999					1	124	
\$900,000- \$999,999							
\$1M - \$1.99M	1	1	9	3	2	9	
\$2M - \$2.99M				1			



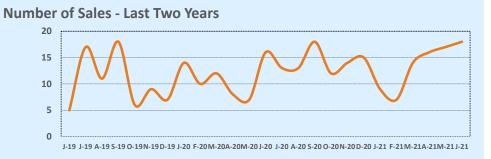
67

82

81

52

18



## **MLS Area MT**

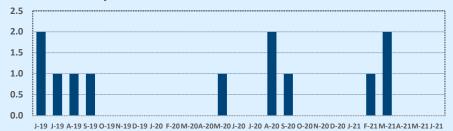
#### **Residential Statistics**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	1	2	-50.0%	3	2	+50.0%
Condo/TH Sales						
Total Sales	1	2	-50.0%	3	2	+50.0%
New Homes Only						
Resale Only	1	2	-50.0%	3	2	+50.0%
Sales Volume	\$284,000	\$798,000	-64.4%	\$826,000	\$798,000	+3.5%
New Listings				3	3	
Pending					2	
Withdrawn		1			1	
Expired						
Months of Inventory				N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$284,000	\$412,250	-31.1%	\$276,000	\$412,250	-33.1%
List Price/SqFt	\$107	\$129	-17.2%	\$140	\$129	+8.6%
Sold Price	\$284,000	\$399,000	-28.8%	\$275,333	\$399,000	-31.0%
Sold Price/SqFt	\$107	\$124	-13.9%	\$140	\$124	+12.4%
Sold Price / Orig LP	89.0%	98.5%	-9.6%	96.0%	98.5%	-2.5%
Days on Market	82	8	+925.0%	56	8	+604.2%

Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$284,000	\$412,250	-31.1%	\$275,000	\$412,250	-33.3%
List Price/SqFt	\$107	\$129	-17.2%	\$142	\$129	+9.9%
Sold Price	\$284,000	\$399,000	-28.8%	\$273,000	\$399,000	-31.6%
Sold Price/SqFt	\$107	\$124	-13.9%	\$142	\$124	+14.1%
Sold Price / Orig LP	89.0%	98.5%	-9.6%	99.0%	98.5%	+0.5%
Days on Market	82	8	+925.0%	70	8	+775.0%

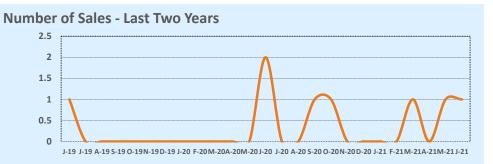
#### **Months of Inventory - Last Two Years**



🛛 🔆 Independ	ence Ti		June 2021			
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999		1	82	3	3	56
\$300,000- \$349,999						
\$350,000- \$399,999						
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						



82



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Totals

56

## **MLS Area N**

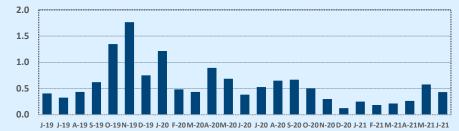
## **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	151	116	+30.2%	693	588	+17.9%
Condo/TH Sales	26	24	+8.3%	130	89	+46.1%
Total Sales	177	140	+26.4%	823	677	+21.6%
New Homes Only	7	4	+75.0%	19	18	+5.6%
Resale Only	170	136	+25.0%	804	659	+22.0%
Sales Volume	\$101,323,541	\$51,535,683	+96.6%	\$415,288,808	\$244,074,634	+70.1%
New Listings	110	189	-41.8%	938	833	+12.6%
Pending	150	194	-22.7%	187	778	-76.0%
Withdrawn	19	9	+111.1%	46	40	+15.0%
Expired		2		4	14	-71.4%
Months of Inventory	0.4	0.4	+13.4%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$520,599	\$368,381	+41.3%	\$453,227	\$360,697	+25.7%
List Price/SqFt	\$247	\$188	+31.4%	\$229	\$185	+24.2%
Sold Price	\$572,449	\$368,112	+55.5%	\$504,604	\$360,524	+40.0%
Sold Price/SqFt	\$272	\$188	+44.7%	\$255	\$185	+38.0%
Sold Price / Orig LP	111.0%	99.6%	+11.5%	111.8%	99.6%	+12.2%
Days on Market	9	19	-54.1%	9	19	-50.7%

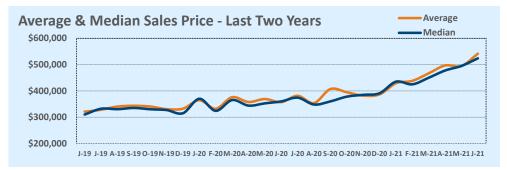
Median	This Month			Year-to-Date		
IVIEulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$475,000	\$358,871	+32.4%	\$427,050	\$349,900	+22.0%
List Price/SqFt	\$244	\$186	+30.7%	\$227	\$186	+22.0%
Sold Price	\$523,750	\$360,000	+45.5%	\$465,000	\$350,000	+32.9%
Sold Price/SqFt	\$277	\$185	+49.9%	\$251	\$188	+33.5%
Sold Price / Orig LP	113.0%	100.0%	+13.0%	111.0%	100.0%	+11.0%
Days on Market	5	11	-54.5%	4	5	-20.0%

#### **Months of Inventory - Last Two Years**



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🕅 Independ	🔆 Independence Title					e 2021
Price Range		This Month		Year-to-Date		
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999				1	1	48
\$250,000- \$299,999				13	1	1
\$300,000- \$349,999	3	3	7	22	15	6
\$350,000- \$399,999	2	3	3	31	31	16
\$400,000- \$449,999	4	5	14	51	36	14
\$450,000- \$499,999	7	6	6	42	39	6
\$500,000- \$549,999	6	9	7	21	38	6
\$550,000- \$599,999	2	7	12	17	23	6
\$600,000- \$699,999	2	7	7	10	14	6
\$700,000- \$799,999		2	3	1	5	4
\$800,000- \$899,999		1	20		1	20
\$900,000- \$999,999					2	5
\$1M - \$1.99M		1	8	1	1	8
\$2M - \$2.99M						
\$3M+						
Totals	26	44	9	210	207	9





## **MLS Area NE**

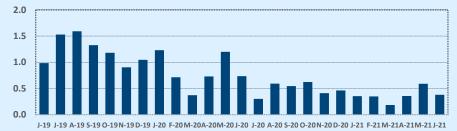
## **Residential Statistics**

Listings	-	This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	37	31	+19.4%	193	196	-1.5%
Condo/TH Sales	13	3	+333.3%	47	25	+88.0%
Total Sales	50	34	+47.1%	240	221	+8.6%
New Homes Only	5	1	+400.0%	12	5	+140.0%
Resale Only	45	33	+36.4%	228	216	+5.6%
Sales Volume	\$21,244,000	\$9,658,451	+120.0%	\$92,465,413	\$62,541,453	+47.8%
New Listings	35	43	-18.6%	280	242	+15.7%
Pending	61	55	+10.9%	84	246	-65.9%
Withdrawn	3	1	+200.0%	11	10	+10.0%
Expired				2	6	-66.7%
Months of Inventory	0.4	0.7	-48.3%	N/A	N/A	

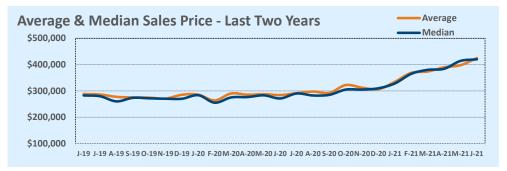
Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$386,513	\$283,302	+36.4%	\$347,868	\$284,777	+22.2%
List Price/SqFt	\$212	\$161	+32.1%	\$201	\$165	+21.4%
Sold Price	\$424,880	\$284,072	+49.6%	\$385,273	\$282,993	+36.1%
Sold Price/SqFt	\$235	\$162	+45.3%	\$222	\$164	+34.9%
Sold Price / Orig LP	111.9%	99.8%	+12.1%	111.7%	98.9%	+12.9%
Days on Market	10	24	-57.9%	12	25	-51.1%

Median	This Month			Year-to-Date		
IVICUIAII	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$379,450	\$269,945	+40.6%	\$339,950	\$275,000	+23.6%
List Price/SqFt	\$197	\$154	+27.4%	\$187	\$159	+17.6%
Sold Price	\$420,000	\$271,205	+54.9%	\$380,500	\$275,000	+38.4%
Sold Price/SqFt	\$225	\$156	+44.3%	\$213	\$159	+33.9%
Sold Price / Orig LP	112.0%	100.0%	+12.0%	110.5%	100.0%	+10.5%
Days on Market	5	6	-25.0%	4	9	-55.6%

#### Months of Inventory - Last Two Years



🔆 Independ	lence Ti			Jur	e 2021			
Price Range		This Month			Year-to-Date			
Price Kange	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under					1	56		
\$150,000- \$199,999				5	3	13		
\$200,000- \$249,999	2			20	8	11		
\$250,000- \$299,999	1	3	3	34	30	25		
\$300,000- \$349,999	6	10	15	54	47	16		
\$350,000- \$399,999	3	5	5	57	45	8		
\$400,000- \$449,999	8	13	6	39	50	8		
\$450,000- \$499,999	12	11	6	43	32	7		
\$500,000- \$549,999	1	3	5	14	14	8		
\$550,000- \$599,999		3	5	3	5	5		
\$600,000- \$699,999	1	1	6	6	4	4		
\$700,000- \$799,999				1				
\$800,000- \$899,999	1	1	154	1	1	154		
\$900,000- \$999,999				2				
\$1M - \$1.99M				1				
\$2M - \$2.99M								
\$3M+								



10

280

240

12

50

35



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## **MLS Area NW**

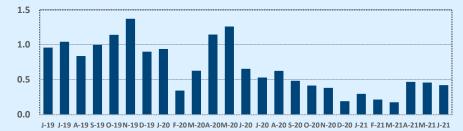
## **Residential Statistics**

Listings	-	This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	77	50	+54.0%	321	234	+37.2%
Condo/TH Sales	6	14	-57.1%	55	49	+12.2%
Total Sales	83	64	+29.7%	376	283	+32.9%
New Homes Only	1			1	3	-66.7%
Resale Only	82	64	+28.1%	375	280	+33.9%
Sales Volume	\$56,247,350	\$26,873,300	+109.3%	\$222,824,864	\$119,555,059	+86.4%
New Listings	49	86	-43.0%	448	363	+23.4%
Pending	59	84	-29.8%	69	324	-78.7%
Withdrawn	10	7	+42.9%	19	18	+5.6%
Expired		2		2	8	-75.0%
Months of Inventory	0.4	0.7	-35.7%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$621,908	\$420,357	+47.9%	\$530,364	\$422,917	+25.4%
List Price/SqFt	\$267	\$203	+31.3%	\$246	\$197	+24.9%
Sold Price	\$677,679	\$419,895	+61.4%	\$592,619	\$422,456	+40.3%
Sold Price/SqFt	\$291	\$203	+43.4%	\$274	\$197	+39.4%
Sold Price / Orig LP	109.9%	99.4%	+10.5%	112.1%	99.6%	+12.5%
Days on Market	8	14	-41.9%	7	16	-52.4%

Median	This Month			Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$525,000	\$381,400	+37.7%	\$475,000	\$379,000	+25.3%
List Price/SqFt	\$264	\$201	+31.5%	\$238	\$190	+24.8%
Sold Price	\$595,000	\$379,950	+56.6%	\$525,000	\$376,000	+39.6%
Sold Price/SqFt	\$288	\$199	+45.1%	\$268	\$194	+38.5%
Sold Price / Orig LP	110.0%	100.0%	+10.0%	112.0%	100.0%	+12.0%
Days on Market	5	7	-28.6%	4	5	-20.0%

#### Months of Inventory - Last Two Years



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\$3M+ Totals

Mindepend	June 2021							
Drice Dange		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999				7	4	6		
\$200,000- \$249,999	1			11	11	11		
\$250,000- \$299,999	1	1	4	14	7	5		
\$300,000- \$349,999	1	3	5	17	11	9		
\$350,000- \$399,999	3	1	3	67	22	10		
\$400,000- \$449,999	5	9	13	55	49	7		
\$450,000- \$499,999	7	13	6	65	49	6		
\$500,000- \$549,999	2	9	11	30	50	7		
\$550,000- \$599,999	8	6	5	43	35	8		
\$600,000- \$699,999	5	8	9	36	43	6		
\$700,000- \$799,999	9	7	13	44	27	9		
\$800,000- \$899,999	4	10	7	27	27	9		
\$900,000- \$999,999	2	8	5	17	17	12		
\$1M - \$1.99M	1	8	5	15	24	7		
\$2M - \$2.99M								



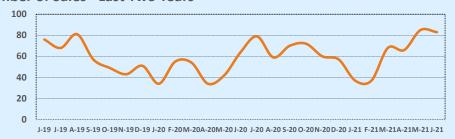
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## **MLS Area PF**

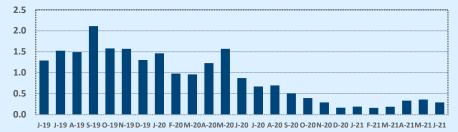
## **Residential Statistics**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	212	196	+8.2%	963	932	+3.3%
Condo/TH Sales	10	15	-33.3%	69	42	+64.3%
Total Sales	222	211	+5.2%	1,032	974	+6.0%
New Homes Only	10	19	-47.4%	63	93	-32.3%
Resale Only	212	192	+10.4%	969	881	+10.0%
Sales Volume	\$103,853,633	\$63,752,792	+62.9%	\$429,743,957	\$290,273,483	+48.0%
New Listings	118	198	-40.4%	1,059	1,170	-9.5%
Pending	206	226	-8.8%	289	1,123	-74.3%
Withdrawn	5	9	-44.4%	28	43	-34.9%
Expired	1			6	21	-71.4%
Months of Inventory	0.3	0.9	-66.4%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$420,649	\$302,753	+38.9%	\$374,372	\$299,116	+25.2%
List Price/SqFt	\$187	\$145	+29.2%	\$175	\$139	+25.3%
Sold Price	\$467,809	\$302,146	+54.8%	\$416,419	\$298,022	+39.7%
Sold Price/SqFt	\$209	\$144	+44.9%	\$195	\$139	+40.1%
Sold Price / Orig LP	113.3%	99.7%	+13.6%	112.5%	99.3%	+13.3%
Days on Market	8	23	-67.2%	9	35	-73.2%

Median	This Month			Year-to-Date		
wieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$399,900	\$293,000	+36.5%	\$350,000	\$289,000	+21.1%
List Price/SqFt	\$184	\$141	+30.4%	\$170	\$137	+23.9%
Sold Price	\$452,500	\$292,000	+55.0%	\$399,612	\$288,763	+38.4%
Sold Price/SqFt	\$204	\$141	+44.4%	\$190	\$137	+39.2%
Sold Price / Orig LP	112.0%	100.0%	+12.0%	111.0%	100.0%	+11.0%
Days on Market	5	6	-16.7%	4	10	-60.0%

#### **Months of Inventory - Last Two Years**



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😽 Indepenc		Jur	ne 2021				
Drice Benge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1			3			
\$150,000- \$199,999	1			5	2	3	
\$200,000- \$249,999	3	2	5	27	24	11	
\$250,000- \$299,999	13	11	2	173	136	10	
\$300,000- \$349,999	19	15	10	192	155	11	
\$350,000- \$399,999	28	30	12	239	200	14	
\$400,000- \$449,999	14	47	7	141	177	7	
\$450,000- \$499,999	14	37	6	110	123	6	
\$500,000- \$549,999	7	26	7	49	78	5	
\$550,000- \$599,999	9	22	5	48	50	5	
\$600,000- \$699,999	7	26	9	54	62	6	
\$700,000- \$799,999	1	6	11	8	17	9	
\$800,000- \$899,999	1			4	5	69	
\$900,000- \$999,999				1			
\$1M - \$1.99M				5	3	9	
\$2M - \$2.99M							
\$3M+							
Totals	118	222	8	1,059	1,032	9	







## **MLS Area RA**

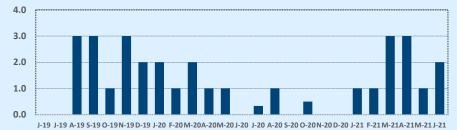
## **Residential Statistics**

Listings		This Month		Y	ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales				3	3	
Condo/TH Sales						
Total Sales				3	3	
New Homes Only						
Resale Only				3	3	
Sales Volume				\$887,500	\$788,900	+12.5%
New Listings	1	2	-50.0%	9	6	+50.0%
Pending	1	2	-50.0%	2	5	-60.0%
Withdrawn				1	2	-50.0%
Expired					1	
Months of Inventory	2.0			N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price				\$294,967	\$266,300	+10.8%
List Price/SqFt				\$151	\$107	+40.8%
Sold Price				\$295,833	\$262,967	+12.5%
Sold Price/SqFt				\$152	\$107	+42.1%
Sold Price / Orig LP	0.0%	0.0%		100.3%	99.3%	+1.0%
Days on Market				9	27	-65.4%

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price				\$285,000	\$249,000	+14.5%
List Price/SqFt				\$172	\$126	+36.3%
Sold Price				\$287,500	\$249,000	+15.5%
Sold Price/SqFt				\$173	\$124	+39.3%
Sold Price / Orig LP	0.0%	0.0%	+0.0%	100.0%	100.0%	
Days on Market				5	8	-37.5%

#### Months of Inventory - Last Two Years



🛧 Independ	lence Ti		June 2021			
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999	1			1		
\$200,000- \$249,999				1		
\$250,000- \$299,999				1	2	13
\$300,000- \$349,999						
\$350,000- \$399,999				1	1	2
\$400,000- \$449,999						
\$450,000- \$499,999				1		
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999				2		
\$800,000- \$899,999						
\$900,000- \$999,999				1		
\$1M - \$1.99M				1		
\$2M - \$2.99M						
\$3M+						



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## **MLS Area RN**

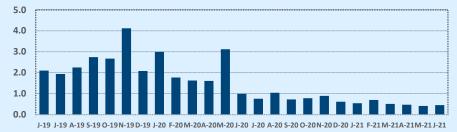
#### **Residential Statistics**

Listings		This Month		Y	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	48	73	-34.2%	254	244	+4.1%
Condo/TH Sales	14	8	+75.0%	49	26	+88.5%
Total Sales	62	81	-23.5%	303	270	+12.2%
New Homes Only	3			14	6	+133.3%
Resale Only	59	81	-27.2%	289	264	+9.5%
Sales Volume	\$79,577,968	\$65,021,034	+22.4%	\$327,995,593	\$200,127,192	+63.9%
New Listings	30	73	-58.9%	315	400	-21.3%
Pending	34	89	-61.8%	38	334	-88.6%
Withdrawn	1	4	-75.0%	18	34	-47.1%
Expired	1	4	-75.0%	3	17	-82.4%
Months of Inventory	0.5	1.0	-54.8%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$1,211,523	\$816,331	+48.4%	\$1,018,804	\$758,840	+34.3%
List Price/SqFt	\$350	\$221	+58.5%	\$305	\$221	+37.5%
Sold Price	\$1,283,516	\$802,729	+59.9%	\$1,082,494	\$741,212	+46.0%
Sold Price/SqFt	\$378	\$219	+72.7%	\$326	\$218	+49.8%
Sold Price / Orig LP	109.9%	98.2%	+11.8%	109.2%	97.7%	+11.8%
Days on Market	13	26	-51.4%	18	37	-50.4%

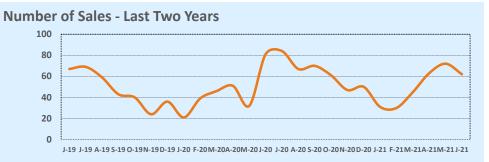
Median	This Month			Year-to-Date		
IVICUIAII	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$806,450	\$625,000	+29.0%	\$749,000	\$597,000	+25.5%
List Price/SqFt	\$296	\$195	+51.7%	\$255	\$200	+27.8%
Sold Price	\$907,588	\$615,000	+47.6%	\$800,000	\$589,500	+35.7%
Sold Price/SqFt	\$359	\$194	+84.4%	\$286	\$198	+44.5%
Sold Price / Orig LP	109.5%	98.0%	+11.7%	108.0%	98.0%	+10.2%
Days on Market	5	18	-72.2%	5	10	-50.0%

#### Months of Inventory - Last Two Years



🛧 Independ		June 2021				
Price Range		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				1	5	25
\$200,000- \$249,999				7	5	8
\$250,000- \$299,999	1	1	9	9	7	8
\$300,000- \$349,999		4	6	4	7	8
\$350,000- \$399,999		2	4	3	8	5
\$400,000- \$449,999				6		
\$450,000- \$499,999	2	1	4	15	7	9
\$500,000- \$549,999	2	4	5	12	13	45
\$550,000- \$599,999	2	3	4	30	18	35
\$600,000- \$699,999	3	6	6	39	43	11
\$700,000- \$799,999	3	7	12	36	38	12
\$800,000- \$899,999	1	3	16	25	25	12
\$900,000- \$999,999	1	2	5	17	20	14
\$1M - \$1.99M	11	22	23	86	86	17
\$2M - \$2.99M	3	4	4	14	13	53





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\$3M+

## **MLS Area RRE**

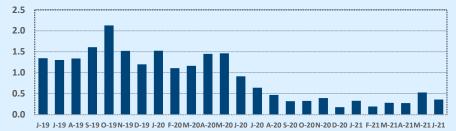
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	161	148	+8.8%	738	676	+9.2%
Condo/TH Sales	11	8	+37.5%	57	31	+83.9%
Total Sales	172	156	+10.3%	795	707	+12.4%
New Homes Only	2	8	-75.0%	17	38	-55.3%
Resale Only	170	148	+14.9%	778	669	+16.3%
Sales Volume	\$84,818,092	\$50,114,710	+69.2%	\$361,107,576	\$224,027,579	+61.2%
New Listings	80	184	-56.5%	883	911	-3.1%
Pending	133	192	-30.7%	146	835	-82.5%
Withdrawn	13	10	+30.0%	33	53	-37.7%
Expired	2	4	-50.0%	5	25	-80.0%
Months of Inventory	0.4	0.9	-60.7%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$445,715	\$322,620	+38.2%	\$407,887	\$318,591	+28.0%
List Price/SqFt	\$195	\$147	+32.2%	\$182	\$144	+26.2%
Sold Price	\$493,128	\$321,248	+53.5%	\$454,223	\$316,871	+43.3%
Sold Price/SqFt	\$216	\$147	+47.2%	\$203	\$143	+41.8%
Sold Price / Orig LP	111.3%	99.1%	+12.3%	112.6%	98.9%	+13.9%
Days on Market	8	28	-72.7%	7	31	-76.4%

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$397,000	\$298,500	+33.0%	\$360,300	\$289,101	+24.6%
List Price/SqFt	\$197	\$147	+33.6%	\$183	\$144	+26.9%
Sold Price	\$437,250	\$302,500	+44.5%	\$410,000	\$285,500	+43.6%
Sold Price/SqFt	\$218	\$148	+47.1%	\$203	\$144	+41.5%
Sold Price / Orig LP	111.0%	100.0%	+11.0%	112.0%	99.0%	+13.1%
Days on Market	4	9	-55.6%	4	10	-60.0%

#### Months of Inventory - Last Two Years



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\$3M+ Totals

Indepenc	lence Ti	tle		June 2021				
Drice Dange		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999		1	48	9	15	38		
\$200,000- \$249,999	3	1	4	44	25	4		
\$250,000- \$299,999	8	4	5	127	63	7		
\$300,000- \$349,999	9	19	5	141	120	7		
\$350,000- \$399,999	20	34	9	160	133	8		
\$400,000- \$449,999	3	33	5	81	124	5		
\$450,000- \$499,999	11	11	8	68	72	5		
\$500,000- \$549,999	6	13	10	61	50	8		
\$550,000- \$599,999	8	19	9	57	56	7		
\$600,000- \$699,999	8	23	7	78	67	7		
\$700,000- \$799,999	2	6	10	31	37	6		
\$800,000- \$899,999	2	5	6	10	20	9		
\$900,000- \$999,999		1	2	5	5	4		
\$1M - \$1.99M		1	4	10	6	35		
\$2M - \$2.99M		1	4	1	2	23		



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## **MLS Area RRW**

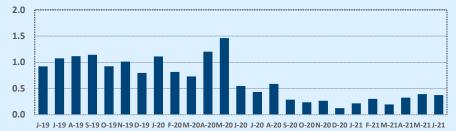
## **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	113	131	-13.7%	497	423	+17.5%
Condo/TH Sales	2	8	-75.0%	16	16	
Total Sales	115	139	-17.3%	513	439	+16.9%
New Homes Only	1	2	-50.0%	3	2	+50.0%
Resale Only	114	137	-16.8%	510	437	+16.7%
Sales Volume	\$71,699,324	\$59,011,764	+21.5%	\$300,383,128	\$184,182,343	+63.1%
New Listings	69	145	-52.4%	607	614	-1.1%
Pending	103	143	-28.0%	119	530	-77.5%
Withdrawn	6	6		20	38	-47.4%
Expired	1	3	-66.7%	1	16	-93.8%
Months of Inventory	0.4	0.5	-31.6%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$573,925	\$424,069	+35.3%	\$522,679	\$418,235	+25.0%
List Price/SqFt	\$219	\$165	+33.2%	\$205	\$162	+26.3%
Sold Price	\$623,472	\$424,545	+46.9%	\$585,542	\$419,550	+39.6%
Sold Price/SqFt	\$240	\$165	+45.7%	\$231	\$163	+42.1%
Sold Price / Orig LP	109.7%	99.7%	+10.0%	114.0%	99.8%	+14.3%
Days on Market	9	18	-53.0%	7	19	-63.6%

Median	This Month			Year-to-Date		
Meulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$550,000	\$379,000	+45.1%	\$485,000	\$389,000	+24.7%
List Price/SqFt	\$218	\$163	+33.7%	\$200	\$158	+26.8%
Sold Price	\$600,000	\$373,000	+60.9%	\$550,000	\$389,500	+41.2%
Sold Price/SqFt	\$235	\$162	+45.1%	\$226	\$158	+42.9%
Sold Price / Orig LP	110.0%	100.0%	+10.0%	114.0%	100.0%	+14.0%
Days on Market	6	7	-14.3%	4	5	-20.0%

#### Months of Inventory - Last Two Years



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Totals

Mathematical Independent	lence Ti <sup>.</sup>	tle			Jun	e 2021		
Drice Dense		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999				2				
\$200,000- \$249,999				9	5	5		
\$250,000- \$299,999	2	1	3	25	12	14		
\$300,000- \$349,999		3	4	39	25	3		
\$350,000- \$399,999	4	5	20	68	33	7		
\$400,000- \$449,999	7	14	6	61	53	5		
\$450,000- \$499,999	11	13	7	80	59	6		
\$500,000- \$549,999	4	9	8	41	60	6		
\$550,000- \$599,999	6	12	12	63	50	7		
\$600,000- \$699,999	14	21	11	96	74	10		
\$700,000- \$799,999	10	18	8	67	75	6		
\$800,000- \$899,999	7	10	6	26	37	5		
\$900,000- \$999,999	4	4	4	13	14	20		
\$1M - \$1.99M		5	4	17	16	4		
\$2M - \$2.99M								
\$3M+								

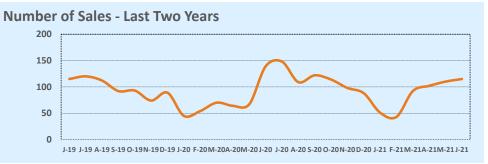


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## **MLS Area SC**

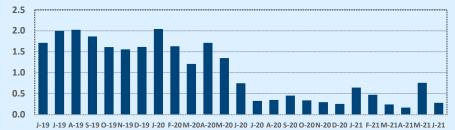
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	48	49	-2.0%	187	203	-7.9%
Condo/TH Sales	5	3	+66.7%	19	17	+11.8%
Total Sales	53	52	+1.9%	206	220	-6.4%
New Homes Only		10		8	31	-74.2%
Resale Only	53	42	+26.2%	198	189	+4.8%
Sales Volume	\$25,030,665	\$17,904,799	+39.8%	\$85,887,465	\$73,741,864	+16.5%
New Listings	24	41	-41.5%	232	275	-15.6%
Pending	39	58	-32.8%	53	272	-80.5%
Withdrawn	3	3		10	12	-16.7%
Expired	1			4	7	-42.9%
Months of Inventory	0.3	0.8	-62.3%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$438,218	\$345,065	+27.0%	\$385,864	\$338,898	+13.9%
List Price/SqFt	\$222	\$163	+36.2%	\$196	\$159	+23.4%
Sold Price	\$472,277	\$344,323	+37.2%	\$416,929	\$335,190	+24.4%
Sold Price/SqFt	\$237	\$164	+45.0%	\$212	\$158	+34.5%
Sold Price / Orig LP	107.5%	99.8%	+7.7%	109.3%	98.2%	+11.2%
Days on Market	5	32	-84.2%	7	40	-83.1%

Median	This Month			Year-to-Date		
Ivieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$390,000	\$302,000	+29.1%	\$359,075	\$305,000	+17.7%
List Price/SqFt	\$210	\$164	+27.8%	\$190	\$159	+19.4%
Sold Price	\$430,000	\$305,000	+41.0%	\$395,000	\$302,500	+30.6%
Sold Price/SqFt	\$223	\$165	+35.6%	\$204	\$159	+28.6%
Sold Price / Orig LP	104.0%	100.0%	+4.0%	107.0%	100.0%	+7.0%
Days on Market	5	15	-66.7%	4	18	-77.1%

#### Months of Inventory - Last Two Years



🖈 Independ	lence Ti	tle		June 2021				
Price Range		This Month			Year-to-Date			
Price Kalige	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				1	1	1		
\$150,000- \$199,999				1				
\$200,000- \$249,999				4	7	15		
\$250,000- \$299,999		1		25	11	3		
\$300,000- \$349,999	3	7	3	42	40	2		
\$350,000- \$399,999	4	11	4	63	49	6		
\$400,000- \$449,999	5	11	5	34	36	6		
\$450,000- \$499,999	4	8	6	19	20	18		
\$500,000- \$549,999	1	2	5	9	13	7		
\$550,000- \$599,999	1	4	6	12	10	7		
\$600,000- \$699,999	3	3	9	15	13	10		
\$700,000- \$799,999	2	4	8	5	4	8		
\$800,000- \$899,999		2	5		2	5		
\$900,000- \$999,999	1			2				
\$1M - \$1.99M								
\$2M - \$2.99M								
\$3M+								



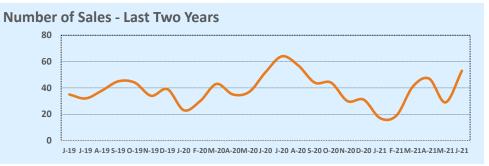
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## **MLS Area SE**

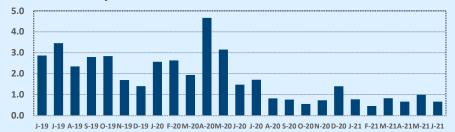
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	15	23	-34.8%	69	86	-19.8%
Condo/TH Sales				2	1	+100.0%
Total Sales	15	23	-34.8%	71	87	-18.4%
New Homes Only		11		13	26	-50.0%
Resale Only	15	12	+25.0%	58	61	-4.9%
Sales Volume	\$5,245,500	\$6,073,899	-13.6%	\$24,087,413	\$22,444,852	+7.3%
New Listings	7	16	-56.3%	73	106	-31.1%
Pending	7	20	-65.0%	11	94	-88.3%
Withdrawn	4	6	-33.3%	19	10	+90.0%
Expired					6	
Months of Inventory	0.7	1.5	-54.9%	N/A	N/A	

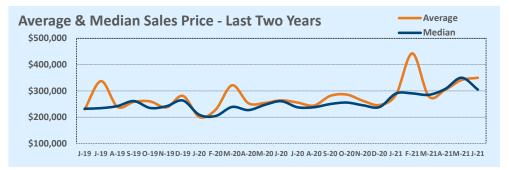
Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$345,473	\$266,288	+29.7%	\$327,107	\$261,095	+25.3%
List Price/SqFt	\$195	\$143	+36.3%	\$182	\$145	+25.2%
Sold Price	\$349,700	\$264,083	+32.4%	\$339,259	\$257,987	+31.5%
Sold Price/SqFt	\$199	\$142	+40.5%	\$191	\$144	+32.9%
Sold Price / Orig LP	104.2%	98.8%	+5.5%	106.7%	100.1%	+6.6%
Days on Market	11	43	-74.3%	19	50	-61.5%

Median	This Month			Year-to-Date		
weulan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$290,000	\$255,000	+13.7%	\$285,000	\$243,704	+16.9%
List Price/SqFt	\$180	\$146	+23.0%	\$171	\$139	+22.9%
Sold Price	\$305,000	\$260,590	+17.0%	\$300,000	\$238,925	+25.6%
Sold Price/SqFt	\$184	\$148	+24.8%	\$175	\$138	+27.3%
Sold Price / Orig LP	103.0%	100.0%	+3.0%	107.0%	100.0%	+7.0%
Days on Market	5	35	-85.7%	6	20	-70.0%

#### Months of Inventory - Last Two Years



🛠 Indepenc	lence Ti		June 2021			
Price Range		This Month			Year-to-Date	2
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999				4	1	5
\$200,000- \$249,999	1	2	8	8	7	26
\$250,000- \$299,999	3	4	12	30	27	22
\$300,000- \$349,999	1	5	4	16	22	6
\$350,000- \$399,999	1	3	5	2	10	8
\$400,000- \$449,999				2		
\$450,000- \$499,999	1			3	1	102
\$500,000- \$549,999					1	130
\$550,000- \$599,999				2		
\$600,000- \$699,999				3		
\$700,000- \$799,999				1		
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M		1	64	1	1	64
\$2M - \$2.99M					1	70
\$3M+						



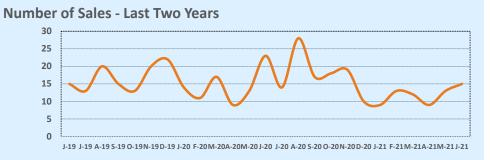
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## **MLS Area SH**

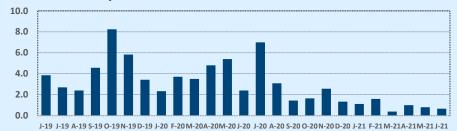
## **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	9	10	-10.0%	56	41	+36.6%
Condo/TH Sales					1	
Total Sales	9	10	-10.0%	56	42	+33.3%
New Homes Only		4		7	20	-65.0%
Resale Only	9	6	+50.0%	49	22	+122.7%
Sales Volume	\$5,394,000	\$4,125,021	+30.8%	\$28,209,060	\$15,899,221	+77.4%
New Listings	4	11	-63.6%	59	55	+7.3%
Pending	6	9	-33.3%	14	41	-65.9%
Withdrawn	1			4	10	-60.0%
Expired		2		1	4	-75.0%
Months of Inventory	0.7	2.4	-72.2%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$592,616	\$416,452	+42.3%	\$501,698	\$386,021	+30.0%
List Price/SqFt	\$194	\$175	+11.1%	\$192	\$157	+22.2%
Sold Price	\$599,333	\$412,502	+45.3%	\$503,733	\$378,553	+33.1%
Sold Price/SqFt	\$197	\$173	+13.6%	\$194	\$154	+25.9%
Sold Price / Orig LP	99.7%	99.3%	+0.4%	100.4%	94.6%	+6.1%
Days on Market	33	74	-55.0%	34	70	-52.3%

Median	This Month			Year-to-Date		
wieulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$565,000	\$402,200	+40.5%	\$449,950	\$353,200	+27.4%
List Price/SqFt	\$190	\$171	+10.8%	\$182	\$152	+19.9%
Sold Price	\$550,000	\$402,200	+36.7%	\$450,000	\$351,950	+27.9%
Sold Price/SqFt	\$201	\$171	+17.0%	\$186	\$151	+23.7%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	98.0%	+2.0%
Days on Market	12	36	-66.7%	8	54	-85.0%

#### Months of Inventory - Last Two Years



🔆 Independ	ence Ti <sup>.</sup>		June 2021				
Drice Bongo		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1			3	2	20	
\$150,000- \$199,999				1	1	17	
\$200,000- \$249,999					1	16	
\$250,000- \$299,999		1	8	5	2	5	
\$300,000- \$349,999				5	6	9	
\$350,000- \$399,999		1	13	5	8	6	
\$400,000- \$449,999	1			6	6	28	
\$450,000- \$499,999		1	18	6	8	57	
\$500,000- \$549,999	1	1	17	3	4	84	
\$550,000- \$599,999		1	12	4	2	19	
\$600,000- \$699,999	1	1	3	5	7	24	
\$700,000- \$799,999		1	2	6	2	4	
\$800,000- \$899,999				4	3	7	
\$900,000- \$999,999		2	114	5	3	120	
\$1M - \$1.99M					1	145	
\$2M - \$2.99M				1			



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\$3M+ Totals

#### **MLS Area BW**

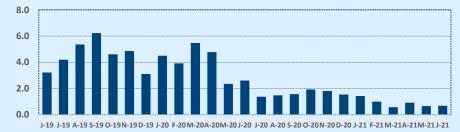
#### **Residential Statistics**

Listings	-	This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	28	23	+21.7%	150	135	+11.1%
Condo/TH Sales						
Total Sales	28	23	+21.7%	150	135	+11.1%
New Homes Only	6	5	+20.0%	44	28	+57.1%
Resale Only	22	18	+22.2%	106	107	-0.9%
Sales Volume	\$12,881,479	\$7,300,910	+76.4%	\$63,895,031	\$42,666,420	+49.8%
New Listings	11	28	-60.7%	161	166	-3.0%
Pending	22	40	-45.0%	54	172	-68.6%
Withdrawn	4	2	+100.0%	12	19	-36.8%
Expired	3	2	+50.0%	6	11	-45.5%
Months of Inventory	0.7	2.6	-74.0%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$445,932	\$323,302	+37.9%	\$421,025	\$324,710	+29.7%
List Price/SqFt	\$204	\$147	+39.1%	\$186	\$147	+26.3%
Sold Price	\$460,053	\$317,431	+44.9%	\$425,967	\$316,048	+34.8%
Sold Price/SqFt	\$213	\$144	+47.5%	\$189	\$143	+31.8%
Sold Price / Orig LP	104.7%	97.7%	+7.1%	101.6%	96.0%	+5.8%
Days on Market	18	91	-80.2%	36	90	-59.9%

Median	This Month			Year-to-Date		
IVIEulali	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$406,165	\$298,000	+36.3%	\$399,966	\$329,000	+21.6%
List Price/SqFt	\$182	\$142	+28.3%	\$179	\$143	+25.7%
Sold Price	\$426,150	\$300,000	+42.1%	\$410,428	\$303,000	+35.5%
Sold Price/SqFt	\$201	\$140	+44.0%	\$181	\$140	+29.3%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	98.0%	+2.0%
Days on Market	8	25	-68.0%	10	45	-78.9%

#### Months of Inventory - Last Two Years

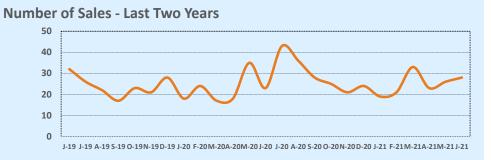


 🖈 Independence Title June 2021 Year-to-Date This Month **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 ---\$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 ---\$800,000- \$899,999 \$900,000- \$999,999 \$1M - \$1.99M ---\$2M - \$2.99M



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\$3M+

## **MLS Area SV**

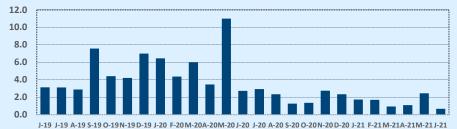
#### **Residential Statistics**

Listings		This Month		Ŷ	'ear-to-Date	
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	21	15	+40.0%	79	63	+25.4%
Condo/TH Sales						
Total Sales	21	15	+40.0%	79	63	+25.4%
New Homes Only	2			8	5	+60.0%
Resale Only	19	15	+26.7%	71	58	+22.4%
Sales Volume	\$9,047,794	\$4,082,756	+121.6%	\$25,950,240	\$15,100,258	+71.9%
New Listings	7	17	-58.8%	85	97	-12.4%
Pending	18	17	+5.9%	24	73	-67.1%
Withdrawn	2	2		4	21	-81.0%
Expired		1		4	13	-69.2%
Months of Inventory	0.7	2.7	-75.6%	N/A	N/A	

Average	This Month			Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$436,322	\$283,140	+54.1%	\$338,976	\$246,357	+37.6%	
List Price/SqFt	\$231	\$142	+62.8%	\$189	\$136	+38.5%	
Sold Price	\$430,847	\$272,184	+58.3%	\$328,484	\$239,687	+37.0%	
Sold Price/SqFt	\$232	\$135	+71.5%	\$184	\$132	+39.1%	
Sold Price / Orig LP	101.4%	91.6%	+10.7%	97.6%	93.0%	+4.9%	
Days on Market	21	67	-68.9%	33	68	-51.3%	

Madian	This Month			Year-to-Date			
Median	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$358,715	\$270,000	+32.9%	\$284,500	\$225,000	+26.4%	
List Price/SqFt	\$197	\$136	+44.1%	\$171	\$136	+25.0%	
Sold Price	\$360,000	\$270,000	+33.3%	\$275,000	\$215,000	+27.9%	
Sold Price/SqFt	\$207	\$132	+57.4%	\$172	\$132	+29.7%	
Sold Price / Orig LP	100.0%	94.0%	+6.4%	99.0%	95.0%	+4.2%	
Days on Market	8	19	-57.9%	15	37	-59.5%	

#### Months of Inventory - Last Two Years



 🖈 Independence Title June 2021 Year-to-Date This Month **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---7 7 9 47 1 \$150,000- \$199,999 6 13 10 33 \$200,000- \$249,999 10 13 15 28 1 \$250,000- \$299,999 12 10 35 5 1 \$300,000- \$349,999 38 g 10 22 \$350,000- \$399,999 3 12 10 5 32 \$400,000- \$449,999 33 5 26 1 5 \$450,000-\$499,999 10 10 2 1 \$500,000- \$549,999 2 49 \$550,000- \$599,999 2 5 \$600,000- \$699,999 12 12 4 \$700,000- \$799,999 68 68 ---2 \$800,000- \$899,999 113 2 \$900,000- \$999,999 21 21 \$1M - \$1.99M ---\$2M - \$2.99M ---\$3M+



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## **MLS Area SWE**

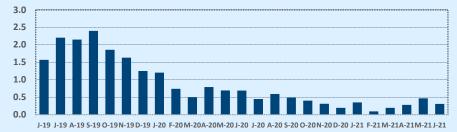
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	84	81	+3.7%	377	450	-16.2%
Condo/TH Sales	4	6	-33.3%	22	34	-35.3%
Total Sales	88	87	+1.1%	399	484	-17.6%
New Homes Only	2	1	+100.0%	17	15	+13.3%
Resale Only	86	86		382	469	-18.6%
Sales Volume	\$54,488,884	\$33,768,060	+61.4%	\$226,575,133	\$184,475,261	+22.8%
New Listings	50	95	-47.4%	426	510	-16.5%
Pending	73	96	-24.0%	83	507	-83.6%
Withdrawn	5	7	-28.6%	12	22	-45.5%
Expired		4		1	11	-90.9%
Months of Inventory	0.3	0.7	-55.5%	N/A	N/A	

Average	This Month			Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$564,612	\$386,163	+46.2%	\$510,554	\$381,206	+33.9%	
List Price/SqFt	\$265	\$186	+43.0%	\$235	\$180	+31.0%	
Sold Price	\$619,192	\$388,139	+59.5%	\$567,857	\$381,147	+49.0%	
Sold Price/SqFt	\$294	\$187	+57.4%	\$262	\$180	+46.0%	
Sold Price / Orig LP	111.9%	100.4%	+11.4%	111.9%	99.6%	+12.4%	
Days on Market	8	20	-62.2%	9	43	-79.8%	

Median	This Month			Year-to-Date		
Ivieulan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$475,000	\$359,990	+31.9%	\$450,000	\$358,395	+25.6%
List Price/SqFt	\$253	\$184	+37.6%	\$231	\$178	+30.0%
Sold Price	\$525,000	\$359,990	+45.8%	\$500,000	\$356,495	+40.3%
Sold Price/SqFt	\$282	\$184	+52.9%	\$259	\$177	+46.2%
Sold Price / Orig LP	111.5%	100.0%	+11.5%	112.0%	100.0%	+12.0%
Days on Market	5	5		4	9	-55.6%

#### **Months of Inventory - Last Two Years**



🖈 Independ		Jun	e 2021			
Price Range		This Month			Year-to-Date	
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	1			1		
\$250,000- \$299,999	1			11	5	4
\$300,000- \$349,999	2	1	5	35	19	10
\$350,000- \$399,999	5	5	13	59	52	12
\$400,000- \$449,999	2	10	7	60	60	11
\$450,000- \$499,999	13	20	5	82	63	6
\$500,000- \$549,999	4	13	6	31	40	5
\$550,000- \$599,999	10	8	6	33	38	8
\$600,000- \$699,999	5	13	7	46	49	9
\$700,000- \$799,999	6	6	6	29	25	11
\$800,000- \$899,999	1	8	6	14	23	5
\$900,000- \$999,999				9	10	6
\$1M - \$1.99M		3	8	14	13	8
\$2M - \$2.99M				1	1	3
\$3M+		1	110	1	1	110



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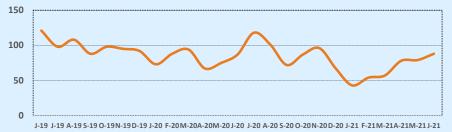
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## **MLS Area SWW**

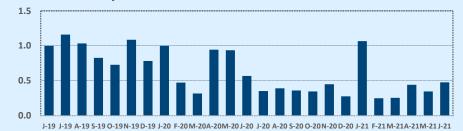
Residential	<b>Statistics</b>
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Listings		This Month		Y	Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change	
Single Family Sales	63	53	+18.9%	261	213	+22.5%	
Condo/TH Sales	4	5	-20.0%	20	18	+11.1%	
Total Sales	67	58	+15.5%	281	231	+21.6%	
New Homes Only					5		
Resale Only	67	58	+15.5%	281	226	+24.3%	
Sales Volume	\$55,358,070	\$28,738,305	+92.6%	\$219,328,518	\$114,818,320	+91.0%	
New Listings	46	68	-32.4%	333	300	+11.0%	
Pending	46	68	-32.4%	51	275	-81.5%	
Withdrawn	6	2	+200.0%	14	13	+7.7%	
Expired	1	1		2	4	-50.0%	
Months of Inventory	0.5	0.6	-16.1%	N/A	N/A		

Average	This Month			Year-to-Date			
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$741,336	\$492,549	+50.5%	\$683,143	\$493,343	+38.5%	
List Price/SqFt	\$293	\$214	+36.8%	\$270	\$208	+29.6%	
Sold Price	\$826,240	\$495,488	+66.8%	\$780,529	\$497,049	+57.0%	
Sold Price/SqFt	\$326	\$215	+51.5%	\$309	\$210	+46.9%	
Sold Price / Orig LP	112.1%	100.4%	+11.6%	115.0%	100.3%	+14.6%	
Days on Market	5	16	-66.6%	7	17	-60.5%	

Median	This Month			Year-to-Date			
wearan	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$675,000	\$485,750	+39.0%	\$639,000	\$475,000	+34.5%	
List Price/SqFt	\$268	\$211	+27.1%	\$262	\$206	+27.0%	
Sold Price	\$754,500	\$492,500	+53.2%	\$727,000	\$477,000	+52.4%	
Sold Price/SqFt	\$308	\$212	+45.0%	\$305	\$207	+47.5%	
Sold Price / Orig LP	112.0%	100.0%	+12.0%	115.0%	100.0%	+15.0%	
Days on Market	5	4	+25.0%	4	4		

#### **Months of Inventory - Last Two Years**



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Totals

😽 Independence Title					Jur	ne 2021
Price Range		This Month			Year-to-Date	
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				1	1	4
\$200,000- \$249,999					1	56
\$250,000- \$299,999				4	2	31
\$300,000- \$349,999				5	4	7
\$350,000- \$399,999	1	1	7	9	4	5
\$400,000- \$449,999		3	3	1	8	4
\$450,000- \$499,999	1			21	10	22
\$500,000- \$549,999	4	1	2	30	11	3
\$550,000- \$599,999	11	3	5	53	23	12
\$600,000- \$699,999	13	16	7	79	60	6
\$700,000- \$799,999	6	18	5	51	55	4
\$800,000- \$899,999	6	10	4	30	33	4
\$900,000- \$999,999	3	4	5	21	27	5
\$1M - \$1.99M	1	9	5	22	39	8
\$2M - \$2.99M		2	7	5	2	7
\$3M+				1	1	5

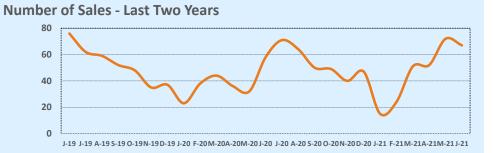


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## **MLS Area TCT**

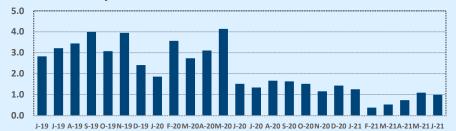
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	27	27		142	121	+17.4%
Condo/TH Sales						
Total Sales	27	27		142	121	+17.4%
New Homes Only		1		10	8	+25.0%
Resale Only	27	26	+3.8%	132	113	+16.8%
Sales Volume	\$8,680,000	\$6,123,180	+41.8%	\$40,580,201	\$26,979,935	+50.4%
New Listings	20	32	-37.5%	161	149	+8.1%
Pending	39	39		59	138	-57.2%
Withdrawn	2	2		7	14	-50.0%
Expired	4	2	+100.0%	9	15	-40.0%
Months of Inventory	1.0	1.5	-34.1%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$295,878	\$231,900	+27.6%	\$278,158	\$226,879	+22.6%	
List Price/SqFt	\$165	\$134	+23.1%	\$158	\$131	+21.3%	
Sold Price	\$321,481	\$226,784	+41.8%	\$285,776	\$222,975	+28.2%	
Sold Price/SqFt	\$180	\$130	+37.8%	\$164	\$128	+27.6%	
Sold Price / Orig LP	109.0%	94.7%	+15.1%	103.5%	96.7%	+7.1%	
Days on Market	10	58	-82.8%	26	62	-58.6%	

Median	This Month			Year-to-Date		
wearan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$280,000	\$212,500	+31.8%	\$255,400	\$216,455	+18.0%
List Price/SqFt	\$157	\$124	+26.7%	\$151	\$129	+16.9%
Sold Price	\$310,000	\$214,750	+44.4%	\$265,653	\$215,500	+23.3%
Sold Price/SqFt	\$180	\$122	+47.5%	\$157	\$127	+24.0%
Sold Price / Orig LP	109.0%	95.0%	+14.7%	101.5%	98.0%	+3.6%
Days on Market	6	34	-82.4%	8	28	-71.4%

#### Months of Inventory - Last Two Years



Indepenc	lence Ti		June 2021					
Drice Dange		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				8	7	16		
\$150,000- \$199,999	1	3	17	15	19	32		
\$200,000- \$249,999	1	2	21	27	33	30		
\$250,000- \$299,999	4	7	7	49	35	28		
\$300,000- \$349,999	8	7	7	27	22	11		
\$350,000- \$399,999	4	2	2	17	11	9		
\$400,000- \$449,999		4	11	3	7	34		
\$450,000- \$499,999		1	21	4	2	23		
\$500,000- \$549,999				1	1	11		
\$550,000- \$599,999		1	6		2	56		
\$600,000- \$699,999	1			3	1	46		
\$700,000- \$799,999				1				
\$800,000- \$899,999	1			3	2	80		
\$900,000- \$999,999								
\$1M - \$1.99M				2				
\$2M - \$2.99M				1				
\$3M+								



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## **MLS Area UT**

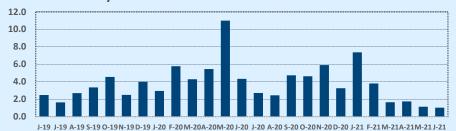
## **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	1	5	-80.0%	19	18	+5.6%
Condo/TH Sales	37	10	+270.0%	132	52	+153.8%
Total Sales	38	15	+153.3%	151	70	+115.7%
New Homes Only				3	2	+50.0%
Resale Only	38	15	+153.3%	148	68	+117.6%
Sales Volume	\$13,107,200	\$7,988,000	+64.1%	\$58,824,668	\$30,076,421	+95.6%
New Listings	38	55	-30.9%	203	175	+16.0%
Pending	30	35	-14.3%	55	91	-39.6%
Withdrawn	6	3	+100.0%	20	23	-13.0%
Expired	1	2	-50.0%	9	12	-25.0%
Months of Inventory	1.0	4.3	-76.3%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$341,792	\$543,840	-37.2%	\$385,452	\$440,269	-12.5%
List Price/SqFt	\$383	\$375	+2.3%	\$387	\$379	+2.1%
Sold Price	\$344,926	\$532,533	-35.2%	\$389,567	\$429,663	-9.3%
Sold Price/SqFt	\$387	\$370	+4.6%	\$389	\$371	+4.7%
Sold Price / Orig LP	100.6%	97.7%	+3.0%	99.8%	97.0%	+2.9%
Days on Market	39	53	-25.4%	56	64	-12.7%

Median	This Month			Year-to-Date		
weatan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$332,450	\$314,900	+5.6%	\$329,899	\$329,500	+0.1%
List Price/SqFt	\$381	\$371	+2.7%	\$373	\$367	+1.5%
Sold Price	\$336,500	\$311,000	+8.2%	\$325,000	\$315,500	+3.0%
Sold Price/SqFt	\$380	\$371	+2.5%	\$372	\$359	+3.6%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	99.0%	97.0%	+2.1%
Days on Market	9	54	-84.3%	16	31	-47.5%

#### Months of Inventory - Last Two Years



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Totals

🖗 Independ		June 2021					
Drice Bongo		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2			
\$150,000- \$199,999	3	4	18	16	15	82	
\$200,000- \$249,999	6	1	4	24	15	60	
\$250,000- \$299,999	4	7	8	31	28	45	
\$300,000- \$349,999	6	13	31	40	37	44	
\$350,000- \$399,999	7	7	54	31	18	61	
\$400,000- \$449,999	2	4	138	21	13	57	
\$450,000- \$499,999	1			3	2	274	
\$500,000- \$549,999				2	3	12	
\$550,000- \$599,999		1	35	3	2	20	
\$600,000- \$699,999				4	5	76	
\$700,000- \$799,999				4	2	7	
\$800,000- \$899,999	1			3	4	30	
\$900,000- \$999,999	3	1	7	5	3	11	
\$1M - \$1.99M	4			13	3	42	
\$2M - \$2.99M	1			1	1	319	
\$3M+							



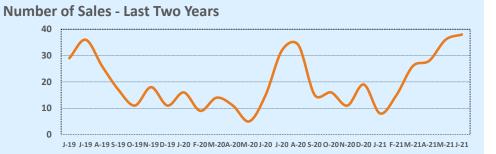
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## **MLS Area W**

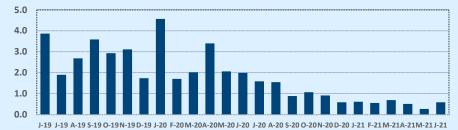
#### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	33	38	-13.2%	204	176	+15.9%
Condo/TH Sales	1	3	-66.7%	20	20	
Total Sales	34	41	-17.1%	224	196	+14.3%
New Homes Only	1	1		5	10	-50.0%
Resale Only	33	40	-17.5%	219	186	+17.7%
Sales Volume	\$34,779,444	\$33,176,539	+4.8%	\$219,871,115	\$129,854,314	+69.3%
New Listings	21	46	-54.3%	235	296	-20.6%
Pending	33	46	-28.3%	46	227	-79.7%
Withdrawn	2	5	-60.0%	8	34	-76.5%
Expired	1	2	-50.0%	7	18	-61.1%
Months of Inventory	0.6	2.0	-70.4%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jun 2021	Jun 2020	Change	2021	2020	Change	
List Price	\$970,895	\$833,610	+16.5%	\$945,113	\$680,013	+39.0%	
List Price/SqFt	\$324	\$249	+30.2%	\$300	\$237	+26.9%	
Sold Price	\$1,022,925	\$809,184	+26.4%	\$981,567	\$662,522	+48.2%	
Sold Price/SqFt	\$348	\$244	+42.6%	\$316	\$232	+36.1%	
Sold Price / Orig LP	109.4%	98.7%	+10.8%	105.7%	97.7%	+8.2%	
Days on Market	15	41	-62.2%	26	49	-46.2%	

Median	This Month			Year-to-Date		
Ivieulan	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$700,000	\$629,000	+11.3%	\$695,000	\$540,000	+28.7%
List Price/SqFt	\$324	\$244	+32.8%	\$309	\$225	+37.4%
Sold Price	\$785,000	\$638,000	+23.0%	\$750,000	\$530,000	+41.5%
Sold Price/SqFt	\$345	\$245	+40.8%	\$321	\$226	+42.4%
Sold Price / Orig LP	111.0%	100.0%	+11.0%	105.0%	99.0%	+6.1%
Days on Market	5	7	-28.6%	5	10	-50.0%

#### Months of Inventory - Last Two Years



🖗 Independ	ence Ti		June 2021				
Drice Dange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	2	116	
\$150,000- \$199,999					1	11	
\$200,000- \$249,999				4	4	5	
\$250,000- \$299,999				2	1	3	
\$300,000- \$349,999	1			3	2	4	
\$350,000- \$399,999				3			
\$400,000- \$449,999		1	5	8	6	4	
\$450,000- \$499,999	1	1	2	16	9	3	
\$500,000- \$549,999	2	2	4	12	9	4	
\$550,000- \$599,999	5	3	72	18	17	17	
\$600,000- \$699,999		3	3	23	22	17	
\$700,000- \$799,999	2	4	4	25	30	28	
\$800,000- \$899,999	2	2	2	9	12	24	
\$900,000- \$999,999	1	2	3	7	7	25	
\$1M - \$1.99M	3	5	20	22	29	23	
\$2M - \$2.99M		1	3	9	12	10	
\$3M+		3	13	9	14	94	



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## **MLS Area WE**

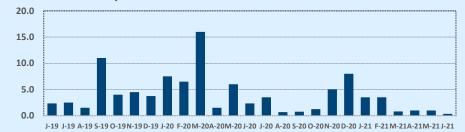
#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	6	3	+100.0%	18	15	+20.0%
Condo/TH Sales						
Total Sales	6	3	+100.0%	18	15	+20.0%
New Homes Only						
Resale Only	6	3	+100.0%	18	15	+20.0%
Sales Volume	\$2,272,944	\$749,000	+203.5%	\$5,685,062	\$3,019,000	+88.3%
New Listings	2	3	-33.3%	21	17	+23.5%
Pending	3	3		4	18	-77.8%
Withdrawn		1		3	5	-40.0%
Expired				3	4	-25.0%
Months of Inventory	0.3	2.3	-85.7%	N/A	N/A	

Average		This Month		Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$371,950	\$252,300	+47.4%	\$321,250	\$200,347	+60.3%
List Price/SqFt	\$197	\$159	+23.9%	\$162	\$119	+35.6%
Sold Price	\$378,824	\$249,667	+51.7%	\$315,837	\$201,267	+56.9%
Sold Price/SqFt	\$201	\$157	+28.0%	\$161	\$118	+36.8%
Sold Price / Orig LP	109.0%	100.0%	+9.0%	100.8%	96.0%	+5.0%
Days on Market	19	93	-79.7%	26	55	-53.4%

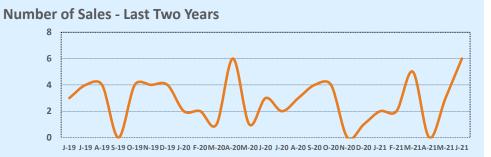
Median		This Month		Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$349,950	\$242,000	+44.6%	\$303,500	\$179,500	+69.1%
List Price/SqFt	\$201	\$106	+89.6%	\$161	\$102	+58.4%
Sold Price	\$363,000	\$247,000	+47.0%	\$291,500	\$175,000	+66.6%
Sold Price/SqFt	\$201	\$108	+85.8%	\$157	\$95	+64.9%
Sold Price / Orig LP	105.0%	98.0%	+7.1%	100.5%	97.0%	+3.6%
Days on Market	15	59	-74.6%	21	31	-32.3%

#### **Months of Inventory - Last Two Years**



🗼 Independence Title					Jun	e 2021	
Price Range		This Month		Year-to-Date			
Price Kalige	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				3	1	10	
\$150,000- \$199,999		1	22	3	4	28	
\$200,000- \$249,999	1	1	4	3	3	26	
\$250,000- \$299,999				2	1	84	
\$300,000- \$349,999	1	1	51	4	2	38	
\$350,000- \$399,999				1	2	27	
\$400,000- \$449,999		1	6	1	1	6	
\$450,000- \$499,999		1	10	1	2	9	
\$500,000- \$549,999					1	6	
\$550,000- \$599,999							
\$600,000- \$699,999		1	20	2	1	20	
\$700,000- \$799,999				1			
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	2	6	19	21	18	26	





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## **MLS Area WW**

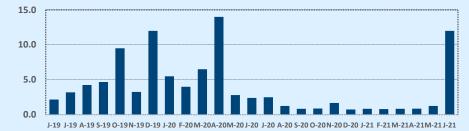
#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2021	Jun 2020	Change	2021	2020	Change
Single Family Sales	1	5	-80.0%	29	17	+70.6%
Condo/TH Sales						
Total Sales	1	5	-80.0%	29	17	+70.6%
New Homes Only				3	2	+50.0%
Resale Only	1	5	-80.0%	26	15	+73.3%
Sales Volume	\$685,000	\$2,502,500	-72.6%	\$11,079,700	\$7,971,826	+39.0%
New Listings	2	4	-50.0%	42	26	+61.5%
Pending	8	8		10	21	-52.4%
Withdrawn	1			3	1	+200.0%
Expired		1		1	4	-75.0%
Months of Inventory	12.0	2.4	+400.0%	N/A	N/A	

Average		This Month		Y		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$655,555	\$509,760	+28.6%	\$378,381	\$493,619	-23.3%
List Price/SqFt	\$354	\$175	+102.1%	\$214	\$179	+19.7%
Sold Price	\$685,000	\$500,500	+36.9%	\$382,059	\$468,931	-18.5%
Sold Price/SqFt	\$370	\$173	+114.0%	\$218	\$173	+26.2%
Sold Price / Orig LP	104.0%	98.6%	+5.5%	102.2%	95.7%	+6.8%
Days on Market	5	49	-89.9%	35	115	-69.9%

Median		This Month		Year-to-Date		
	Jun 2021	Jun 2020	Change	2021	2020	Change
List Price	\$655,555	\$479,000	+36.9%	\$350,000	\$371,079	-5.7%
List Price/SqFt	\$354	\$188	+88.9%	\$179	\$188	-4.5%
Sold Price	\$685,000	\$479,000	+43.0%	\$360,000	\$355,000	+1.4%
Sold Price/SqFt	\$370	\$188	+97.3%	\$205	\$183	+12.4%
Sold Price / Orig LP	104.0%	99.0%	+5.1%	100.0%	97.0%	+3.1%
Days on Market	5	53	-90.6%	9	53	-83.0%

#### Months of Inventory - Last Two Years



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Totals

😽 Independence Title					Jur	ne 2021
Dries Deves		This Month			2	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				2	2	5
\$150,000- \$199,999				3	2	8
\$200,000- \$249,999				5	2	6
\$250,000- \$299,999	1			5	5	29
\$300,000- \$349,999				3	2	8
\$350,000- \$399,999				2	4	26
\$400,000- \$449,999				3	5	104
\$450,000- \$499,999	1			7	2	14
\$500,000- \$549,999				1	1	12
\$550,000- \$599,999				1	1	4
\$600,000- \$699,999		1	5	3	1	5
\$700,000- \$799,999				4	1	92
\$800,000- \$899,999						
\$900,000- \$999,999				1		
\$1M - \$1.99M					1	41
\$2M - \$2.99M				1		
\$3M+				1		



5

29

35

