

Greater Austin Area MLS Statistics August 2021 MLS Areas

🗼 Independence Title

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INDEPENDENCE TITLE MLS STATISTICS

How to Use

OVERVIEW

Our statistics are based solely on data from the Austin Board of Realtors MLS and therefore will not include all possible sales in the greater Austin area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to members of the Austin Board of Realtors.

Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few
very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit
that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is
especially true for smaller data sets where the ups and downs affect average pricing even more.

Months of Inventory

- The months of inventory statistic answers the question: "If we kept selling the current active listings at the same rate we sold them in the previous month, how many months would it be until all the listings were sold?" For example, if there are 50 properties currently for sale in a certain area and last month there were 10 sales in that area, we can say the area has 5 months of inventory (50 active listings divided by 10 sold equals 5).
- While there is no universal standard for calculating months of inventory, the most common way is to take a snapshot of the number of active listings on a certain day each month and use that as the figure for dividing. Independence Title uses the number of active listings on the 15th day of each month divided by the total sales for that month.
- The months of inventory statistic is often used to determine if the local market is a seller's or buyer's market, and though
 it can be helpful for this purpose, it's important to look at the recent trend over the past months to get the most accurate
 picture of inventory in your area. For example, four months of inventory would generally be considered a sign of a seller's
 market, but if the trend line shows the figure rapidly increasing over the last several months, that could be an early sign of
 an oversupply. Conversely, a recent, significant decrease in months of inventory for a given area may be a sign that area is
 becoming "hot" for sellers, even if the current figure is higher than what would normally be considered a "seller's market."

Sample Size

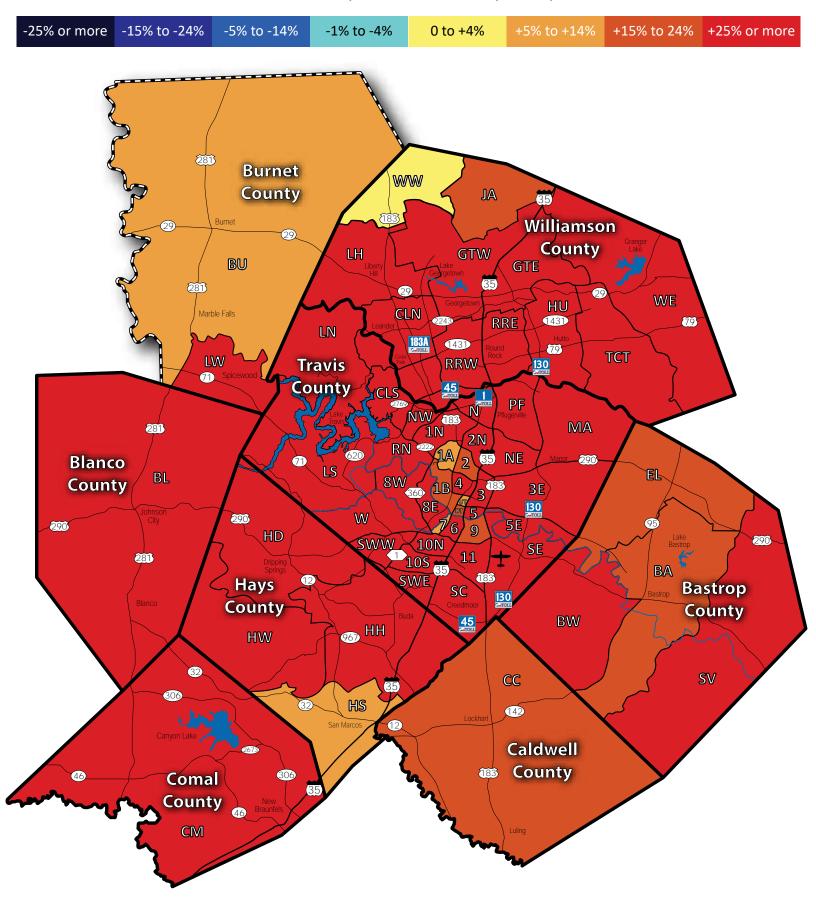
The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

Zip Code Statistics vs MLS Areas

Independence Title publishes statistics both by MLS area and zip code. Both are useful in different circumstances, but keep in mind that MLS areas are created by the Board for consistency in both home value and area of town, whereas zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

Median Sales Price Heat Map

2021 YTD compared to 2020 YTD - July 2021 Update

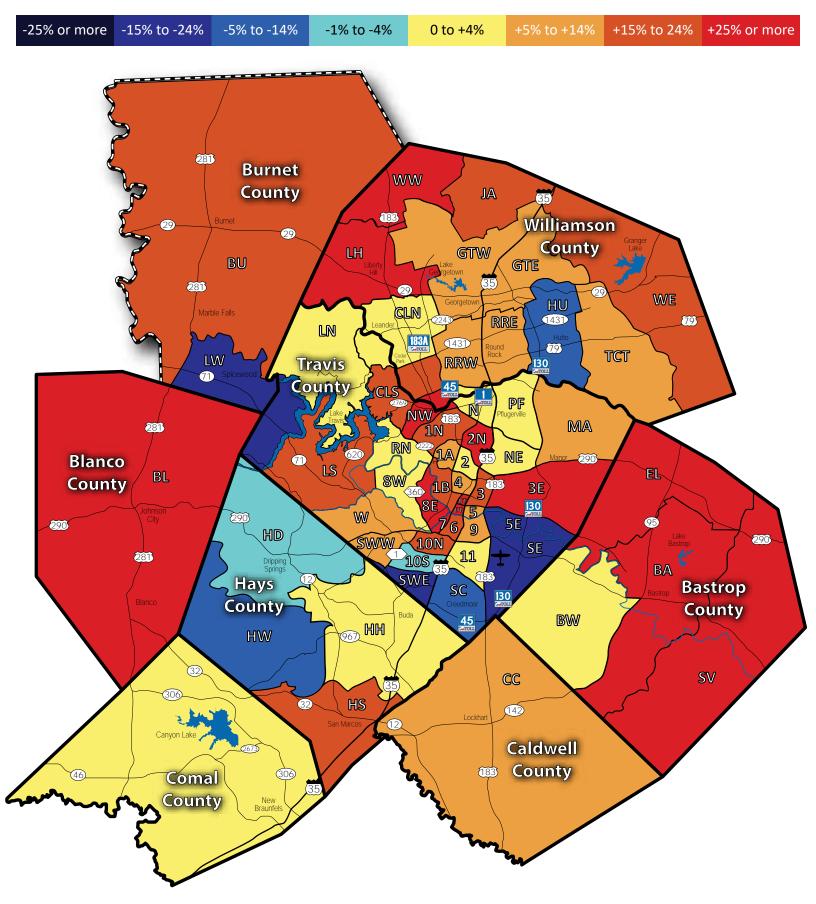


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Number of Sales Heat Map

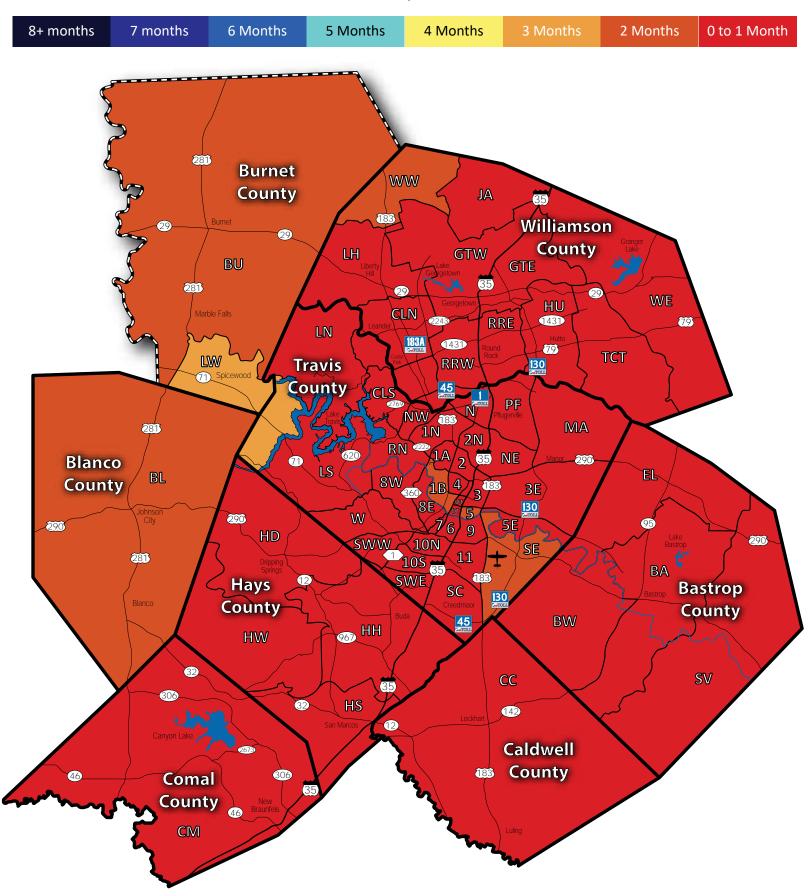
2021 YTD compared to 2020 YTD - July 2021 Update





Months of Inventory Heat Map

July 2021







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Listings	Jul 2021	Jul 2020	Change	2021	2020	Change	Price Range	New	Sales	DOM	New	Sales	DOM
Single Family Sales	3,697	4,440	-16.7%	22,750	21,238	+7.1%	\$149,999 or under	37	33	23	349	321	35
Condo/TH Sales	427	435	-1.8%	2,998	2,057	+45.7%	\$150,000-\$199,999	103	73	39	704	634	33
Total Sales	4,124	4,875	-15.4%	25,748	23,295	+10.5%	\$200,000- \$249,999	157	142	11	1,515	1,532	22
New Homes Only	170	485	-64.9%	1,948	2,858	-31.8%	\$250,000- \$299,999	415	295	13	3,386	2,588	22
Resale Only	3,954	4,390	-9.9%	23,800	20,437	+16.5%	\$300,000- \$349,999	538	384	9	3,405	2,768	16
Sales Volume	\$2,430,014,118	\$2,155,142,394	+12.8%	\$14,230,180,598	\$9,536,659,501	+49.2%	\$350,000- \$399,999	800	495	9	4,127	2,867	16
New Listings	5,670	5,179	+9.5%	31,414	30,069	+4.5%	\$400,000- \$449,999	554	444	8	2,800	2,600	16
Pending	2,930	4,615	-36.5%	5,317	26,137	-79.7%	\$450,000- \$499,999	587	351	10	2,818	2,101	16
Withdrawn	341	366	-6.8%	1,696	2,433	-30.3%	\$500,000- \$549,999	412	326	9	1,753	1,706	15
Expired	83	194	-57.2%	483	1,473	-67.2%	\$550,000- \$599,999	385	225	9	1,929	1,389	17
onths of Inventory	0.8	1.2	-33.9%	N/A	N/A		\$600,000- \$699,999	454	409	15	2,443	2,145	18
							\$700,000- \$799,999	372	257	13	1,732	1,449	20
Average		This Month		Y	ear-to-Date		\$800,000- \$899,999	239	198	15	1,141	979	22
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	\$900,000- \$999,999	162	118	19	816	597	21
List Price	\$558,656	\$448,025	+24.7%	\$522,678	\$415,427	+25.8%	\$1M - \$1.99M	356	299	15	1,930	1,681	28
List Price/SqFt	\$265	\$204	+29.8%	\$249	\$196	+26.9%	\$2M - \$2.99M	62	56	18	340	246	42
Sold Price	\$589,237	\$442,080	+33.3%	\$552,671	\$409,387	+35.0%	\$3M+	37	19	68	226	145	99
Sold Price/SqFt	\$281	\$202	+29.8%	\$264	\$194	+36.0%	Totals	5,670	4,124	12	31,414	25,748	20
Sold Price / Orig LP	106.2%	98.4%	+29.8%	106.8%	97.9%	+9.0%							
Days on Market	12	42	-71.2%	20	49	-59.5%	Average & Med	ian Salas I	Prico Last		rc	-Ave	erage
							0	all Sales r	TILE - Lasi	Two rea	15	Me	0
Median		This Month		Y	ear-to-Date		\$800,000						
	Jul 2021	Jul 2020	Change	2021	2020	Change	4000 000						
List Price	\$445,000	\$349,090	+27.5%	\$400,000	\$329,900	+21.2%	\$600,000						
List Price/SqFt	\$224	\$170	+31.7%	\$207	\$165	+25.1%							
Sold Price	\$475,000	\$348,000	+36.5%	\$439,000	\$327,000	+34.3%	\$400,000	~					
Sold Price/SqFt	\$240	\$169	+42.0%	\$224	\$163	+37.3%		\sim					

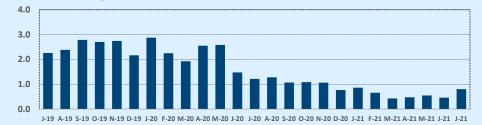
Months of Inventory - Last Two Years

105.0%

5

Sold Price / Orig LP

Days on Market



+6.1%

-64.3%

104.0%

5

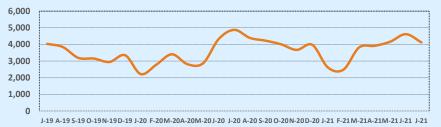
99.0%

19

99.0%

14

Number of Sales - Last Two Years



J-19 A-19 S-19 O-19N-19 D-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20 J-21 F-21M-21A-21M-21J-21 J-21

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+5.1%

-73.7%

\$200,000

MLS Area 1A

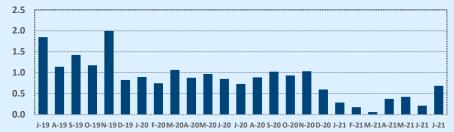
Residential Statistics

Listings		This Month		Y	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	23	28	-17.9%	143	139	+2.9%
Condo/TH Sales	9	17	-47.1%	114	92	+23.9%
Total Sales	32	45	-28.9%	257	231	+11.3%
New Homes Only					5	
Resale Only	32	45	-28.9%	257	226	+13.7%
Sales Volume	\$31,502,170	\$28,452,490	+10.7%	\$206,349,158	\$151,494,631	+36.2%
New Listings	54	46	+17.4%	277	275	+0.7%
Pending	19	45	-57.8%	20	241	-91.7%
Withdrawn	1	7	-85.7%	8	17	-52.9%
Expired		4		3	12	-75.0%
Months of Inventory	0.7	0.7	-6.2%	N/A	N/A	

Auerogo		This Month		Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$906,419	\$625,783	+44.8%	\$748,123	\$656,885	+13.9%	
List Price/SqFt	\$402	\$284	+41.5%	\$343	\$286	+19.7%	
Sold Price	\$984,443	\$632,278	+55.7%	\$802,915	\$655,821	+22.4%	
Sold Price/SqFt	\$429	\$287	+49.5%	\$368	\$286	+28.7%	
Sold Price / Orig LP	106.0%	100.5%	+5.4%	106.8%	99.0%	+7.8%	
Days on Market	10	15	-31.4%	15	22	-35.0%	

Median		This Month		Year-to-Date			
weatan	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$887,500	\$599,900	+47.9%	\$695,000	\$685,000	+1.5%	
List Price/SqFt	\$376	\$300	+25.2%	\$332	\$285	+16.5%	
Sold Price	\$892,500	\$622,500	+43.4%	\$726,000	\$680,000	+6.8%	
Sold Price/SqFt	\$415	\$292	+42.2%	\$347	\$281	+23.6%	
Sold Price / Orig LP	106.5%	100.0%	+6.5%	104.0%	100.0%	+4.0%	
Days on Market	8	4	+87.5%	5	5		

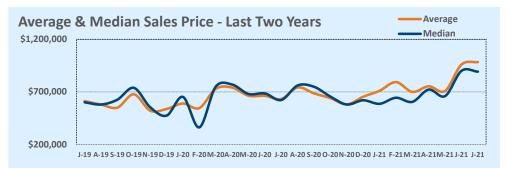
Months of Inventory - Last Two Years



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Totals

🗼 Independ	ence Ti [.]	tle		July 2021			
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1			1	1	188	
\$150,000- \$199,999	2			11	11	17	
\$200,000- \$249,999	1	1	23	23	13	11	
\$250,000- \$299,999	6	2	14	24	19	10	
\$300,000- \$349,999	4			18	16	11	
\$350,000- \$399,999	3	1	11	14	17	16	
\$400,000- \$449,999	1	1	16	8	10	6	
\$450,000- \$499,999	1	3	16	8	13	10	
\$500,000- \$549,999	3			5	5	68	
\$550,000- \$599,999	1			6	5	21	
\$600,000- \$699,999		1	8	15	14	22	
\$700,000- \$799,999	4	4	8	23	21	12	
\$800,000- \$899,999	3	3	14	22	15	18	
\$900,000- \$999,999	4	2	4	15	18	6	
\$1M - \$1.99M	19	13	8	79	71	13	
\$2M - \$2.99M	1	1	4	5	8	16	
\$3M+							



10

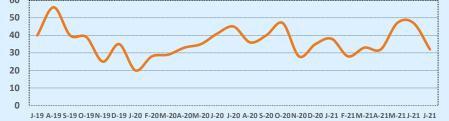
277

257

15

32





MLS Area 1B

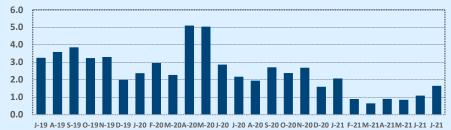
Residential Statistics

Listings		This Month		Year-to-Date			
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change	
Single Family Sales	20	37	-45.9%	160	157	+1.9%	
Condo/TH Sales	9	14	-35.7%	103	59	+74.6%	
Total Sales	29	51	-43.1%	263	216	+21.8%	
New Homes Only	2	2		13	11	+18.2%	
Resale Only	27	49	-44.9%	250	205	+22.0%	
Sales Volume	\$40,172,239	\$67,277,658	-40.3%	\$316,444,405	\$245,717,012	+28.8%	
New Listings	38	71	-46.5%	295	404	-27.0%	
Pending	21	60	-65.0%	37	251	-85.3%	
Withdrawn	7	15	-53.3%	34	65	-47.7%	
Expired	3	2	+50.0%	13	21	-38.1%	
Months of Inventory	1.7	2.2	-24.0%	N/A	N/A		

Auerogo		This Month		Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$1,241,127	\$1,363,607	-9.0%	\$1,173,187	\$1,177,121	-0.3%	
List Price/SqFt	\$552	\$498	+10.8%	\$529	\$462	+14.5%	
Sold Price	\$1,385,250	\$1,319,170	+5.0%	\$1,203,211	\$1,137,579	+5.8%	
Sold Price/SqFt	\$601	\$485	+24.0%	\$546	\$450	+21.5%	
Sold Price / Orig LP	110.2%	95.1%	+15.9%	102.0%	94.8%	+7.6%	
Days on Market	12	44	-72.4%	39	47	-16.8%	

Median		This Month		Year-to-Date			
weatan	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$999,000	\$999,000		\$999,000	\$922,500	+8.3%	
List Price/SqFt	\$561	\$474	+18.4%	\$507	\$442	+14.8%	
Sold Price	\$1,200,000	\$1,025,000	+17.1%	\$1,085,000	\$899,500	+20.6%	
Sold Price/SqFt	\$572	\$468	+22.2%	\$518	\$430	+20.4%	
Sold Price / Orig LP	104.0%	96.0%	+8.3%	100.0%	96.0%	+4.2%	
Days on Market	6	30	-80.0%	8	26	-68.6%	

Months of Inventory - Last Two Years



🔆 Independ	ence Tit	tle			Ju	ly 2021
Price Range		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999				2	1	14
\$200,000- \$249,999	1			2	1	7
\$250,000- \$299,999	1			11	14	74
\$300,000- \$349,999		1	28	8	10	33
\$350,000- \$399,999	3	1	5	23	10	20
\$400,000- \$449,999	2	2	8	6	5	6
\$450,000- \$499,999	1	2	17	9	10	54
\$500,000- \$549,999	2			8	11	46
\$550,000- \$599,999	1			7	6	96
\$600,000- \$699,999				5	9	73
\$700,000- \$799,999		4	11	14	12	10
\$800,000- \$899,999	4	2	8	17	14	38
\$900,000- \$999,999	2			30	18	36
\$1M - \$1.99M	15	11	16	100	115	36
\$2M - \$2.99M	3	3	5	31	17	32





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\$3M+

MLS Area 1N

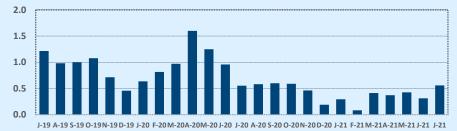
Residential Statistic

Listings		This Month		Year-to-Date			
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change	
Single Family Sales	53	59	-10.2%	294	237	+24.1%	
Condo/TH Sales	6	6		43	34	+26.5%	
Total Sales	59	65	-9.2%	337	271	+24.4%	
New Homes Only				1	4	-75.0%	
Resale Only	59	65	-9.2%	336	267	+25.8%	
Sales Volume	\$43,895,917	\$34,561,190	+27.0%	\$248,825,505	\$137,426,297	+81.1%	
New Listings	72	70	+2.9%	416	359	+15.9%	
Pending	34	67	-49.3%	40	309	-87.1%	
Withdrawn	7	2	+250.0%	17	12	+41.7%	
Expired	1	1		1	5	-80.0%	
Months of Inventory	0.6	0.6	+1.0%	N/A	N/A		

Auerogo		This Month		Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$688,798	\$536,229	+28.5%	\$661,668	\$508,009	+30.2%	
List Price/SqFt	\$319	\$251	+27.2%	\$303	\$247	+22.5%	
Sold Price	\$743,999	\$531,711	+39.9%	\$738,355	\$507,108	+45.6%	
Sold Price/SqFt	\$346	\$249	+39.0%	\$336	\$247	+35.7%	
Sold Price / Orig LP	108.3%	98.5%	+10.0%	111.2%	99.3%	+12.0%	
Days on Market	8	19	-58.9%	9	17	-47.9%	

Median		This Month		Year-to-Date			
Ivieulan	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$625,000	\$485,000	+28.9%	\$620,000	\$475,000	+30.5%	
List Price/SqFt	\$313	\$250	+25.2%	\$303	\$248	+22.5%	
Sold Price	\$699,900	\$490,000	+42.8%	\$683,000	\$475,700	+43.6%	
Sold Price/SqFt	\$349	\$244	+43.3%	\$339	\$248	+36.9%	
Sold Price / Orig LP	108.0%	98.0%	+10.2%	110.0%	100.0%	+10.0%	
Days on Market	5	8	-37.5%	5	5		

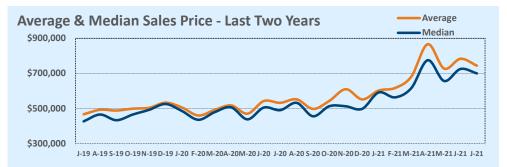
Months of Inventory - Last Two Years



ics	🖈 Indepenc	lence Ti	tle		July 2021			
	Duice Denge	This Month			Year-to-Date			
nge	Price Range	New	Sales	DOM	New	Sales	DOM	
.1%	\$149,999 or under							
.5%	\$150,000- \$199,999							
.4%	\$200,000- \$249,999				3	3	16	
0%	\$250,000- \$299,999	3			7	5	16	
.8%	\$300,000- \$349,999		1	3	7	4	7	
.1%	\$350,000- \$399,999	2	2	3	14	7	16	
.9%	\$400,000- \$449,999	6	1	5	23	13	6	
1%	\$450,000- \$499,999	8	3	11	46	16	8	
.7%	\$500,000- \$549,999	7	12	6	45	37	6	
0%	\$550,000- \$599,999	5	4	9	39	37	10	
	\$600,000- \$699,999	12	7	7	67	51	8	
	\$700,000- \$799,999	7	7	9	46	49	15	
	\$800.000- \$899.999	5	8	13	46	40	6	

12

59



q

8

39

32

1

416

20

54

1

337

15

5

q



7

10

72

\$900,000- \$999,999

\$1M - \$1.99M

\$2M - \$2.99M

\$3M+

Totals



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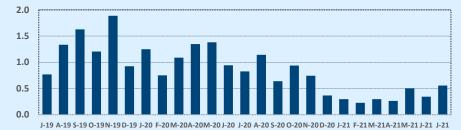
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	49	50	-2.0%	229	252	-9.1%
Condo/TH Sales	14	19	-26.3%	114	92	+23.9%
Total Sales	63	69	-8.7%	343	344	-0.3%
New Homes Only	2	5	-60.0%	31	40	-22.5%
Resale Only	61	64	-4.7%	312	304	+2.6%
Sales Volume	\$41,993,266	\$35,987,689	+16.7%	\$207,240,215	\$172,932,343	+19.8%
New Listings	66	74	-10.8%	400	453	-11.7%
Pending	31	59	-47.5%	41	366	-88.8%
Withdrawn	8			22	35	-37.1%
Expired		3		3	21	-85.7%
Months of Inventory	0.6	0.8	-32.7%	N/A	N/A	

	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$629,490	\$520,184	+21.0%	\$561,231	\$502,658	+11.7%	
List Price/SqFt	\$439	\$341	+28.9%	\$394	\$338	+16.6%	
Sold Price	\$666,560	\$521,561	+27.8%	\$604,199	\$502,710	+20.2%	
Sold Price/SqFt	\$468	\$343	+36.5%	\$424	\$339	+25.3%	
Sold Price / Orig LP	105.9%	99.3%	+6.6%	107.1%	99.2%	+8.0%	
Days on Market	9	18	-50.7%	15	23	-35.5%	

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$590,000	\$510,000	+15.7%	\$549,900	\$475,000	+15.8%
List Price/SqFt	\$440	\$347	+26.8%	\$387	\$333	+16.0%
Sold Price	\$670,000	\$519,000	+29.1%	\$575,000	\$477,425	+20.4%
Sold Price/SqFt	\$451	\$353	+27.8%	\$407	\$339	+19.9%
Sold Price / Orig LP	104.0%	100.0%	+4.0%	105.0%	100.0%	+5.0%
Days on Market	5	6	-16.7%	5	7	-28.6%

Months of Inventory - Last Two Years



🔆 Independence Title July 2021								
Price Range		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under					1	169		
\$150,000- \$199,999	2			17	14	22		
\$200,000- \$249,999	2	4	5	34	37	13		
\$250,000- \$299,999	3	4	12	17	14	18		
\$300,000- \$349,999	1	2	4	5	9	10		
\$350,000- \$399,999	1			11	12	24		
\$400,000- \$449,999	3			16	9	6		
\$450,000- \$499,999	4	4	5	37	24	32		
\$500,000- \$549,999	6	9	13	34	33	7		
\$550,000- \$599,999	5	3	10	47	25	13		
\$600,000- \$699,999	11	9	6	58	49	16		
\$700,000- \$799,999	17	10	15	55	45	19		
\$800,000- \$899,999	4	11	7	27	37	9		
\$900,000- \$999,999	2	1	15	8	8	8		
\$1M - \$1.99M	5	6	5	32	25	7		
\$2M - \$2.99M				2	1	4		
\$3M+								



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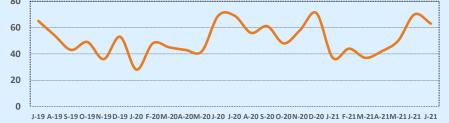
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MLS Area 2N

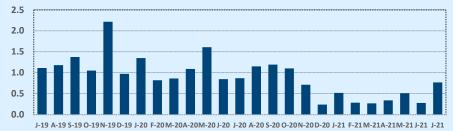
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	36	34	+5.9%	193	159	+21.4%
Condo/TH Sales	12	12		72	48	+50.0%
Total Sales	48	46	+4.3%	265	207	+28.0%
New Homes Only				2		
Resale Only	48	46	+4.3%	263	207	+27.1%
Sales Volume	\$20,317,537	\$15,187,793	+33.8%	\$110,799,312	\$67,909,448	+63.2%
New Listings	72	46	+56.5%	344	275	+25.1%
Pending	30	44	-31.8%	42	239	-82.4%
Withdrawn	3	2	+50.0%	18	16	+12.5%
Expired		1		5	6	-16.7%
Months of Inventory	0.8	0.9	-11.4%	N/A	N/A	

Avorago	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$397,830	\$327,665	+21.4%	\$385,846	\$328,044	+17.6%	
List Price/SqFt	\$285	\$232	+22.7%	\$276	\$224	+23.2%	
Sold Price	\$423,282	\$330,169	+28.2%	\$418,111	\$328,065	+27.4%	
Sold Price/SqFt	\$303	\$235	+29.3%	\$299	\$225	+33.0%	
Sold Price / Orig LP	106.4%	100.5%	+5.8%	108.6%	99.3%	+9.4%	
Days on Market	8	18	-53.3%	10	20	-50.1%	

Median	This Month			Year-to-Date			
	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$396,500	\$329,450	+20.4%	\$389,000	\$329,888	+17.9%	
List Price/SqFt	\$278	\$226	+22.9%	\$269	\$220	+22.3%	
Sold Price	\$405,000	\$339,950	+19.1%	\$420,000	\$333,000	+26.1%	
Sold Price/SqFt	\$301	\$235	+27.9%	\$295	\$223	+32.2%	
Sold Price / Orig LP	104.0%	100.0%	+4.0%	107.0%	100.0%	+7.0%	
Days on Market	6	4	+50.0%	5	5		

Months of Inventory - Last Two Years

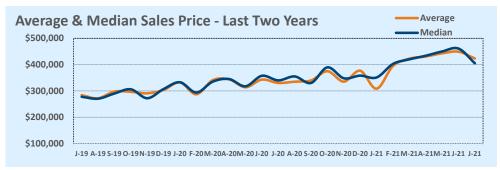


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🖈 Indepenc	lence Ti		July 2021				
Price Range		This Month		Year-to-Date			
Price Kalige	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under		1	5	3	8	32	
\$150,000- \$199,999	2	1	13	19	18	16	
\$200,000- \$249,999		2	4	15	9	13	
\$250,000- \$299,999	13	5	12	48	26	10	
\$300,000- \$349,999	5	5	6	35	22	6	
\$350,000- \$399,999	7	5	13	52	29	23	
\$400,000- \$449,999	7	9	6	42	36	6	
\$450,000- \$499,999	13	5	6	42	34	6	
\$500,000- \$549,999	4	5	5	26	27	5	
\$550,000- \$599,999	11	6	10	37	27	5	
\$600,000- \$699,999	10	4	11	22	26	6	
\$700,000- \$799,999				1	2	4	
\$800,000- \$899,999				1	1	5	
\$900,000- \$999,999							
\$1M - \$1.99M				1			
\$2M - \$2.99M							
\$3M+							
Totals	72	48	8	344	265	10	







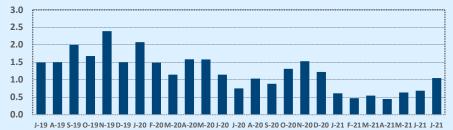
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	44	67	-34.3%	301	274	+9.9%
Condo/TH Sales	20	13	+53.8%	122	66	+84.8%
Total Sales	64	80	-20.0%	423	340	+24.4%
New Homes Only	7	9	-22.2%	48	39	+23.1%
Resale Only	57	71	-19.7%	375	301	+24.6%
Sales Volume	\$42,773,215	\$41,035,250	+4.2%	\$250,734,865	\$159,315,368	+57.4%
New Listings	99	90	+10.0%	540	445	+21.3%
Pending	39	68	-42.6%	84	375	-77.6%
Withdrawn	7	4	+75.0%	32	35	-8.6%
Expired	2	2		9	18	-50.0%
Months of Inventory	1.0	0.8	+39.6%	N/A	N/A	

Avorago	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$640,129	\$509,853	+25.6%	\$558,924	\$469,055	+19.2%	
List Price/SqFt	\$388	\$311	+24.8%	\$355	\$298	+19.4%	
Sold Price	\$668,331	\$512,941	+30.3%	\$592,754	\$468,575	+26.5%	
Sold Price/SqFt	\$406	\$314	+29.4%	\$377	\$298	+26.7%	
Sold Price / Orig LP	104.3%	99.5%	+4.9%	106.0%	98.2%	+7.9%	
Days on Market	12	27	-57.1%	21	28	-27.0%	

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$624,950	\$464,500	+34.5%	\$535,155	\$449,700	+19.0%
List Price/SqFt	\$390	\$310	+25.8%	\$348	\$292	+19.2%
Sold Price	\$642,500	\$469,500	+36.8%	\$561,000	\$449,000	+24.9%
Sold Price/SqFt	\$396	\$308	+28.6%	\$368	\$297	+23.9%
Sold Price / Orig LP	103.0%	100.0%	+3.0%	104.0%	100.0%	+4.0%
Days on Market	6	6	+9.1%	5	7	-28.6%

Months of Inventory - Last Two Years



🖗 Independ	Ju	ly 2021				
Price Range		This Month			Year-to-Date	
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999	3			13	15	49
\$200,000- \$249,999	3	1	9	20	12	70
\$250,000- \$299,999	4			12	10	5
\$300,000- \$349,999		2	4	11	13	22
\$350,000- \$399,999	3	2	7	24	20	48
\$400,000- \$449,999	4	3	6	31	32	38
\$450,000- \$499,999	8	4	28	66	43	23
\$500,000- \$549,999	9	4	14	54	51	20
\$550,000- \$599,999	14	9	10	65	40	11
\$600,000- \$699,999	27	13	10	108	72	12
\$700,000- \$799,999	9	12	11	51	47	12
\$800,000- \$899,999	10	8	14	38	32	16
\$900,000- \$999,999	2	3	15	28	14	8
\$1M - \$1.99M	3	3	4	19	22	5
\$2M - \$2.99M						
\$3M+						
Totals	99	64	12	540	423	21





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MLS Area 3E

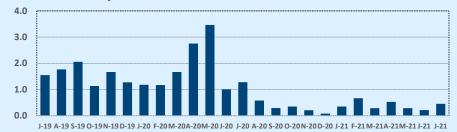
Residential Statistics

Listings	-	This Month		Y	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	33	25	+32.0%	188	134	+40.3%
Condo/TH Sales				3		
Total Sales	33	25	+32.0%	191	134	+42.5%
New Homes Only	6	8	-25.0%	23	21	+9.5%
Resale Only	27	17	+58.8%	168	113	+48.7%
Sales Volume	\$12,298,565	\$8,756,861	+40.4%	\$70,408,666	\$40,971,744	+71.8%
New Listings	49	50	-2.0%	345	218	+58.3%
Pending	32	39	-17.9%	158	187	-15.5%
Withdrawn	1			10	8	+25.0%
Expired		2		1	6	-83.3%
Months of Inventory	0.5	1.3	-64.5%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$356,090	\$352,950	+0.9%	\$347,087	\$306,748	+13.2%
List Price/SqFt	\$210	\$191	+9.7%	\$207	\$181	+14.4%
Sold Price	\$372,684	\$350,274	+6.4%	\$368,632	\$305,759	+20.6%
Sold Price/SqFt	\$220	\$189	+16.3%	\$221	\$180	+22.6%
Sold Price / Orig LP	107.5%	98.9%	+8.7%	108.7%	98.4%	+10.4%
Days on Market	5	24	-80.2%	8	31	-74.4%

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$347,550	\$349,900	-0.7%	\$330,000	\$276,995	+19.1%
List Price/SqFt	\$208	\$196	+6.4%	\$203	\$176	+15.0%
Sold Price	\$367,000	\$375,000	-2.1%	\$350,000	\$275,063	+27.2%
Sold Price/SqFt	\$216	\$198	+9.2%	\$209	\$177	+18.3%
Sold Price / Orig LP	106.0%	100.0%	+6.0%	107.0%	100.0%	+7.0%
Days on Market	4	10	-60.0%	4	10	-60.0%

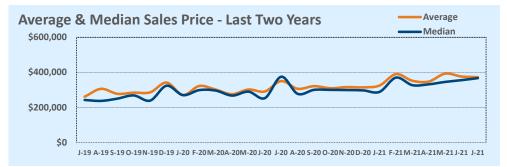
Months of Inventory - Last Two Years



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\$3M+ Totals

🖗 Indepenc	🙀 Independence Title					ly 2021	
Drice Denge	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999				1	2	3	
\$200,000- \$249,999	2	1	6	12	7	11	
\$250,000- \$299,999	3	1	7	32	29	8	
\$300,000- \$349,999	9	10	4	90	55	6	
\$350,000- \$399,999	16	11	4	120	41	4	
\$400,000- \$449,999	11	5	4	49	21	9	
\$450,000- \$499,999	4	1	6	24	15	21	
\$500,000- \$549,999		4	7	6	9	5	
\$550,000- \$599,999	3			8	4	14	
\$600,000- \$699,999				2	8	9	
\$700,000- \$799,999							
\$800,000- \$899,999	1			1			
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							



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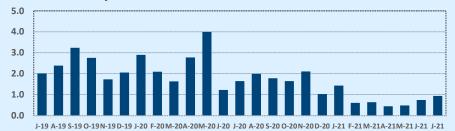
Residential Statistics

Listings	-	This Month		Ŷ	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	29	37	-21.6%	196	166	+18.1%
Condo/TH Sales	5	11	-54.5%	85	81	+4.9%
Total Sales	34	48	-29.2%	281	247	+13.8%
New Homes Only		3		15	23	-34.8%
Resale Only	34	45	-24.4%	266	224	+18.8%
Sales Volume	\$28,960,000	\$31,994,589	-9.5%	\$211,598,657	\$155,152,916	+36.4%
New Listings	54	63	-14.3%	301	334	-9.9%
Pending	26	45	-42.2%	40	258	-84.5%
Withdrawn	7	5	+40.0%	30	34	-11.8%
Expired	1	3	-66.7%	9	18	-50.0%
Months of Inventory	0.9	1.6	-42.8%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$799,401	\$674,222	+18.6%	\$723,388	\$633,972	+14.1%	
List Price/SqFt	\$535	\$399	+33.8%	\$457	\$382	+19.4%	
Sold Price	\$851,765	\$666,554	+27.8%	\$753,020	\$628,149	+19.9%	
Sold Price/SqFt	\$572	\$395	+45.1%	\$479	\$380	+26.1%	
Sold Price / Orig LP	108.2%	97.7%	+10.7%	104.5%	98.2%	+6.4%	
Days on Market	9	30	-70.4%	36	48	-24.1%	

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$752,500	\$625,000	+20.4%	\$675,000	\$575,000	+17.4%
List Price/SqFt	\$517	\$395	+30.9%	\$456	\$369	+23.4%
Sold Price	\$785,000	\$600,000	+30.8%	\$725,000	\$573,000	+26.5%
Sold Price/SqFt	\$553	\$388	+42.6%	\$469	\$364	+28.8%
Sold Price / Orig LP	109.0%	98.0%	+11.2%	102.0%	98.0%	+4.1%
Days on Market	5	12	-58.3%	7	17	-58.8%

Months of Inventory - Last Two Years



🛠 Independ	ence Ti		July 2021					
Price Range		This Month			Year-to-Date			
Price Kalige	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999	1			8	11	53		
\$200,000- \$249,999	4	1	5	10	11	53		
\$250,000- \$299,999	1	2	5	6	8	36		
\$300,000- \$349,999				3	4	11		
\$350,000- \$399,999	3			8	3	57		
\$400,000- \$449,999	2			7	3	122		
\$450,000- \$499,999				12	11	25		
\$500,000- \$549,999	7	1	20	24	22	23		
\$550,000- \$599,999	3	3	3	23	14	78		
\$600,000- \$699,999	8	6	13	43	42	16		
\$700,000- \$799,999	12	4	5	52	46	23		
\$800,000- \$899,999	2	2	11	26	32	23		
\$900,000- \$999,999	4	4	5	26	21	13		
\$1M - \$1.99M	7	11	11	50	53	67		
\$2M - \$2.99M				2				
\$3M+				1				



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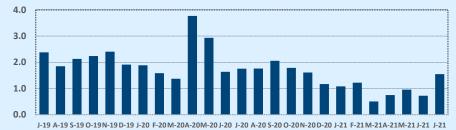
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	43	64	-32.8%	329	335	-1.8%
Condo/TH Sales	17	18	-5.6%	160	103	+55.3%
Total Sales	60	82	-26.8%	489	438	+11.6%
New Homes Only	12	17	-29.4%	106	132	-19.7%
Resale Only	48	65	-26.2%	383	306	+25.2%
Sales Volume	\$41,894,132	\$42,126,595	-0.6%	\$313,808,390	\$212,632,984	+47.6%
New Listings	94	125	-24.8%	599	626	-4.3%
Pending	43	75	-42.7%	68	458	-85.2%
Withdrawn	10	13	-23.1%	65	75	-13.3%
Expired	4	6	-33.3%	22	33	-33.3%
Months of Inventory	1.6	1.8	-11.7%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$652,445	\$517,368	+26.1%	\$609,220	\$491,054	+24.1%
List Price/SqFt	\$513	\$398	+28.8%	\$469	\$386	+21.4%
Sold Price	\$698,236	\$513,739	+35.9%	\$641,735	\$485,463	+32.2%
Sold Price/SqFt	\$547	\$396	+38.2%	\$491	\$382	+28.6%
Sold Price / Orig LP	106.7%	98.6%	+8.2%	104.9%	97.8%	+7.2%
Days on Market	13	25	-48.9%	25	33	-26.0%

Median	This Month			Year-to-Date		
weulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$599 <i>,</i> 500	\$470,000	+27.6%	\$549,900	\$458,995	+19.8%
List Price/SqFt	\$494	\$387	+27.7%	\$444	\$366	+21.3%
Sold Price	\$606,000	\$468,500	+29.3%	\$575,000	\$450,500	+27.6%
Sold Price/SqFt	\$525	\$390	+34.5%	\$467	\$360	+29.9%
Sold Price / Orig LP	103.0%	100.0%	+3.0%	101.0%	99.0%	+2.0%
Days on Market	6	9	-35.3%	6	11	-42.9%

Months of Inventory - Last Two Years



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Totals

🖗 Independ	lence Ti	tle			Ju	ly 2021		
Drico Pongo	This Month				Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				1	1	32		
\$150,000- \$199,999				3				
\$200,000- \$249,999	1			3	4	88		
\$250,000- \$299,999		1	7	9	12	82		
\$300,000- \$349,999	1			20	23	37		
\$350,000- \$399,999	6	3	1	43	33	23		
\$400,000- \$449,999	8	4	17	51	46	39		
\$450,000- \$499,999	11	3	11	64	48	32		
\$500,000- \$549,999	6	12	10	45	50	21		
\$550,000- \$599,999	6	5	10	53	47	18		
\$600,000- \$699,999	18	12	18	100	72	21		
\$700,000- \$799,999	15	5	9	68	50	14		
\$800,000- \$899,999	10	4	12	49	33	10		
\$900,000- \$999,999	5	5	12	30	29	16		
\$1M - \$1.99M	7	5	25	55	36	23		
\$2M - \$2.99M		1	1	4	5	10		
\$3M+				1				



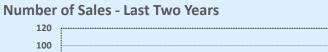
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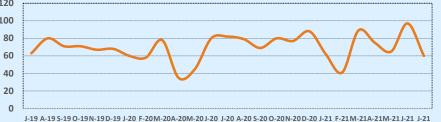
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MLS Area 5E

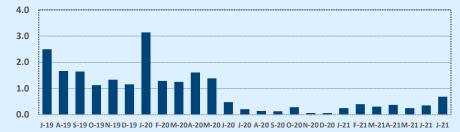
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	13	22	-40.9%	91	110	-17.3%
Condo/TH Sales	3	2	+50.0%	17	19	-10.5%
Total Sales	16	24	-33.3%	108	129	-16.3%
New Homes Only		2		6	13	-53.8%
Resale Only	16	22	-27.3%	102	116	-12.1%
Sales Volume	\$5,502,751	\$5,959,713	-7.7%	\$37,486,645	\$33,561,802	+11.7%
New Listings	28	19	+47.4%	127	151	-15.9%
Pending	13	21	-38.1%	16	156	-89.7%
Withdrawn	1	1		1	4	-75.0%
Expired					5	
Months of Inventory	0.7	0.2	+230.0%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$322,719	\$250,176	+29.0%	\$318,213	\$261,645	+21.6%
List Price/SqFt	\$229	\$145	+58.0%	\$207	\$163	+27.1%
Sold Price	\$343,922	\$248,321	+38.5%	\$347,099	\$260,169	+33.4%
Sold Price/SqFt	\$243	\$144	+68.1%	\$225	\$162	+38.9%
Sold Price / Orig LP	106.1%	99.5%	+6.6%	109.3%	99.3%	+10.1%
Days on Market	17	28	-40.0%	10	30	-68.6%

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$315,000	\$230,945	+36.4%	\$302,500	\$229,900	+31.6%
List Price/SqFt	\$226	\$144	+56.7%	\$207	\$154	+34.9%
Sold Price	\$340,475	\$233,820	+45.6%	\$326,000	\$228,580	+42.6%
Sold Price/SqFt	\$243	\$143	+69.8%	\$228	\$153	+49.4%
Sold Price / Orig LP	107.5%	100.0%	+7.5%	108.0%	100.0%	+8.0%
Days on Market	7	13	-46.2%	4	11	-63.6%

Months of Inventory - Last Two Years

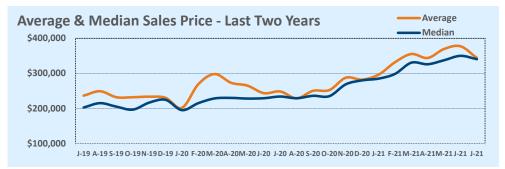


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\$2M - \$2.99M \$3M+ Totals

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🖗 Independ	Independence Title					ly 2021		
Drice Bongo	This Month				Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999				1				
\$200,000- \$249,999	1			4	2	134		
\$250,000- \$299,999	8	4	42	45	30	10		
\$300,000- \$349,999	7	5	6	37	38	6		
\$350,000- \$399,999	4	5	9	17	22	6		
\$400,000- \$449,999	3	2	12	9	4	7		
\$450,000- \$499,999	1			5	3	5		
\$500,000- \$549,999	1			3	4	15		
\$550,000- \$599,999	2			5	2	4		
\$600,000- \$699,999					3	5		
\$700,000- \$799,999	1			1				
\$800,000- \$899,999								
\$900,000- \$999,999								
\$1M - \$1.99M								



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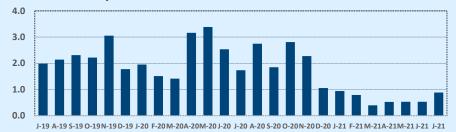
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	34	45	-24.4%	228	197	+15.7%
Condo/TH Sales	27	27		196	153	+28.1%
Total Sales	61	72	-15.3%	424	350	+21.1%
New Homes Only	3	11	-72.7%	52	52	
Resale Only	58	61	-4.9%	372	298	+24.8%
Sales Volume	\$50,757,400	\$54,050,610	-6.1%	\$351,240,256	\$231,804,952	+51.5%
New Listings	78	96	-18.8%	464	538	-13.8%
Pending	41	50	-18.0%	77	373	-79.4%
Withdrawn	5	11	-54.5%	35	50	-30.0%
Expired	2	9	-77.8%	18	48	-62.5%
Months of Inventory	0.9	1.7	-49.0%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$775,940	\$757,433	+2.4%	\$792,877	\$675,518	+17.4%
List Price/SqFt	\$545	\$436	+25.0%	\$504	\$422	+19.5%
Sold Price	\$832,089	\$750,703	+10.8%	\$828,397	\$662,300	+25.1%
Sold Price/SqFt	\$584	\$430	+35.6%	\$529	\$415	+27.4%
Sold Price / Orig LP	107.8%	97.3%	+10.8%	104.8%	97.0%	+8.1%
Days on Market	30	32	-6.0%	32	37	-12.2%

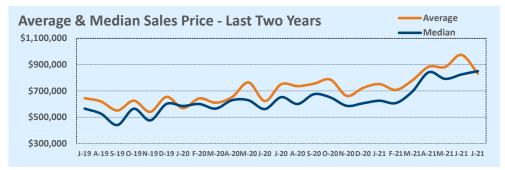
Median	This Month			Year-to-Date		
IVIEUIAII	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$795,000	\$654,950	+21.4%	\$714,950	\$618,000	+15.7%
List Price/SqFt	\$498	\$403	+23.7%	\$478	\$399	+19.6%
Sold Price	\$850,000	\$652,450	+30.3%	\$756,000	\$600,000	+26.0%
Sold Price/SqFt	\$543	\$402	+35.1%	\$504	\$396	+27.2%
Sold Price / Orig LP	106.0%	98.0%	+8.2%	102.0%	98.0%	+4.1%
Days on Market	6	16	-61.3%	6	15	-60.0%

Months of Inventory - Last Two Years



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🗼 Indepenc	lence Ti			Ju	ly 2021			
Drice Benge		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999	1			8	3	46		
\$200,000- \$249,999	1	4	10	15	19	46		
\$250,000- \$299,999	6	3	5	34	18	12		
\$300,000- \$349,999	7			27	19	22		
\$350,000- \$399,999	4			18	18	19		
\$400,000- \$449,999	2	2	4	13	11	24		
\$450,000- \$499,999	1	2	12	13	17	19		
\$500,000- \$549,999	2			9	12	43		
\$550,000- \$599,999	1			14	12	29		
\$600,000- \$699,999	5	6	39	50	57	34		
\$700,000- \$799,999	9	10	21	69	47	15		
\$800,000- \$899,999	6	10	61	37	51	33		
\$900,000- \$999,999	7	9	63	42	24	64		
\$1M - \$1.99M	22	14	9	94	102	40		
\$2M - \$2.99M	3	1	5	16	14	22		
\$3M+	1			5				
Totals	78	61	30	464	424	32		





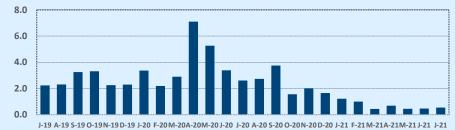
Residential Statistic

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	13	13		85	64	+32.8%
Condo/TH Sales	20	15	+33.3%	124	62	+100.0%
Total Sales	33	28	+17.9%	209	126	+65.9%
New Homes Only	1	3	-66.7%	12	14	-14.3%
Resale Only	32	25	+28.0%	197	112	+75.9%
Sales Volume	\$36,388,350	\$22,830,600	+59.4%	\$201,848,002	\$102,353,466	+97.2%
New Listings	25	45	-44.4%	214	250	-14.4%
Pending	9	35	-74.3%	13	149	-91.3%
Withdrawn	1	6	-83.3%	15	25	-40.0%
Expired		5		5	34	-85.3%
Months of Inventory	0.5	2.6	-79.1%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$1,042,961	\$835,518	+24.8%	\$922,001	\$832,368	+10.8%	
List Price/SqFt	\$585	\$474	+23.5%	\$546	\$478	+14.1%	
Sold Price	\$1,102,677	\$815,379	+35.2%	\$965,780	\$812,329	+18.9%	
Sold Price/SqFt	\$613	\$466	+31.5%	\$568	\$468	+21.4%	
Sold Price / Orig LP	103.6%	97.7%	+6.1%	103.3%	97.0%	+6.5%	
Days on Market	13	36	-62.5%	31	43	-26.9%	

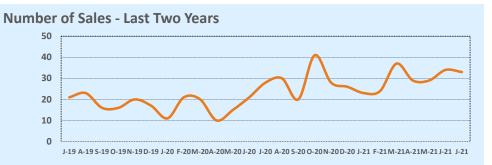
Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$739,000	\$712,000	+3.8%	\$729,000	\$699,000	+4.3%
List Price/SqFt	\$584	\$469	+24.5%	\$515	\$475	+8.4%
Sold Price	\$785,000	\$684,000	+14.8%	\$725,000	\$667,750	+8.6%
Sold Price/SqFt	\$593	\$463	+28.0%	\$537	\$467	+14.9%
Sold Price / Orig LP	101.0%	98.5%	+2.5%	100.0%	98.0%	+2.0%
Days on Market	7	15	-51.7%	7	28	-74.5%

Months of Inventory - Last Two Years



CS	🖈 Indepenc		lie			Year-to-Date Sales 2 6 8 12 22 11 12 11 12 11 12 7 13 9 7 8	19 2021
	Price Range		This Month		Year-to-Date		
ge	Flice Nalige	New	Sales	DOM	New	Sales	DOM
3%	\$149,999 or under						
0%	\$150,000- \$199,999						
9%	\$200,000- \$249,999				1	2	44
3%	\$250,000- \$299,999				4	6	63
9%	\$300,000- \$349,999		1	10	8	8	27
2%	\$350,000- \$399,999	2	1	3	12	12	55
1%	\$400,000- \$449,999	1	4	17	13	22	47
8%	\$450,000- \$499,999	1	2	16	13	11	43
)%	\$500,000- \$549,999	3	2	8	11	12	14
8%	\$550,000- \$599,999	2	4	14	16	17	20
	\$600,000- \$699,999	2	2	52	11	13	45
	\$700,000- \$799,999		1	6	10	9	86
	\$800,000- \$899,999	1			10	7	16
ge	\$900,000- \$999,999	1	2	13	17	8	21
3%	\$1M - \$1.99M	10	8	6	68	63	15





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\$2M - \$2.99M

\$3M+

Totals

MLS Area 8E

Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	19	23	-17.4%	133	102	+30.4%
Condo/TH Sales	9	11	-18.2%	37	29	+27.6%
Total Sales	28	34	-17.6%	170	131	+29.8%
New Homes Only		2		1	6	-83.3%
Resale Only	28	32	-12.5%	169	125	+35.2%
Sales Volume	\$62,909,000	\$52,438,425	+20.0%	\$367,619,549	\$199,113,599	+84.6%
New Listings	25	36	-30.6%	199	243	-18.1%
Pending	11	33	-66.7%	15	160	-90.6%
Withdrawn	7	7		24	42	-42.9%
Expired	1	2	-50.0%	11	9	+22.2%
Months of Inventory	1.0	2.4	-59.0%	N/A	N/A	

Average		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$2,238,714	\$1,600,985	+39.8%	\$2,131,760	\$1,573,384	+35.5%	
List Price/SqFt	\$690	\$453	+52.4%	\$611	\$429	+42.5%	
Sold Price	\$2,246,750	\$1,542,307	+45.7%	\$2,162,468	\$1,519,951	+42.3%	
Sold Price/SqFt	\$710	\$435	+63.1%	\$631	\$416	+51.5%	
Sold Price / Orig LP	102.2%	93.6%	+9.1%	104.1%	94.1%	+10.7%	
Days on Market	23	61	-63.0%	41	57	-27.3%	

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$1,970,000	\$1,189,500	+65.6%	\$1,650,000	\$1,299,000	+27.0%
List Price/SqFt	\$632	\$423	+49.6%	\$552	\$385	+43.2%
Sold Price	\$2,087,500	\$1,104,500	+89.0%	\$1,733,000	\$1,265,000	+37.0%
Sold Price/SqFt	\$657	\$399	+64.7%	\$578	\$374	+54.6%
Sold Price / Orig LP	99.0%	94.0%	+5.3%	102.0%	95.0%	+7.4%
Days on Market	9	32	-71.9%	6	30	-80.0%

Months of Inventory - Last Two Years



🖈 Indepenc	lence Ti		July 2021			
Price Range		This Month			Year-to-Date	
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999						
\$300,000- \$349,999				3	1	111
\$350,000- \$399,999		1	3	1	4	3
\$400,000- \$449,999				2	2	12
\$450,000- \$499,999		1	2	5	1	2
\$500,000- \$549,999		1	1	3	4	15
\$550,000- \$599,999				1	1	6
\$600,000- \$699,999		2	14	8	4	62
\$700,000- \$799,999		1	4	7	7	10
\$800,000- \$899,999		1	6	8	5	32
\$900,000- \$999,999		1	12	8	6	21
\$1M - \$1.99M	9	5	18	75	68	26
\$2M - \$2.99M	11	11	19	42	33	30
\$3M+	5	4	70	36	34	102



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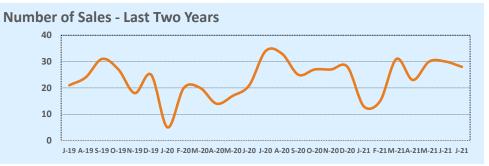
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MLS Area 8W

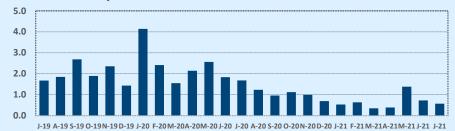
Residential Statistic

Listings		This Month		Y	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	18	25	-28.0%	114	115	-0.9%
Condo/TH Sales	3			9	4	+125.0%
Total Sales	21	25	-16.0%	123	119	+3.4%
New Homes Only					3	
Resale Only	21	25	-16.0%	123	116	+6.0%
Sales Volume	\$28,390,519	\$29,753,652	-4.6%	\$189,528,519	\$131,526,353	+44.1%
New Listings	26	38	-31.6%	155	191	-18.8%
Pending	10	21	-52.4%	17	136	-87.5%
Withdrawn	2	2		12	18	-33.3%
Expired	1	4	-75.0%	1	9	-88.9%
Months of Inventory	0.6	1.7	-66.0%	N/A	N/A	

Avorago		This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change		
List Price	\$1,311,924	\$1,210,376	+8.4%	\$1,489,682	\$1,123,853	+32.6%		
List Price/SqFt	\$440	\$341	+28.8%	\$530	\$328	+61.6%		
Sold Price	\$1,351,929	\$1,190,146	+13.6%	\$1,540,882	\$1,105,263	+39.4%		
Sold Price/SqFt	\$454	\$336	+34.9%	\$535	\$323	+65.6%		
Sold Price / Orig LP	101.4%	97.4%	+4.1%	103.7%	98.0%	+5.9%		
Days on Market	16	26	-39.5%	19	32	-40.0%		

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$1,250,000	\$985,000	+26.9%	\$1,150,000	\$895,000	+28.5%
List Price/SqFt	\$377	\$313	+20.4%	\$382	\$293	+30.3%
Sold Price	\$1,325,000	\$1,017,000	+30.3%	\$1,243,500	\$910,000	+36.6%
Sold Price/SqFt	\$407	\$308	+32.0%	\$410	\$290	+41.3%
Sold Price / Orig LP	104.0%	96.0%	+8.3%	104.0%	98.0%	+6.1%
Days on Market	7	14	-50.0%	6	8	-25.0%

Months of Inventory - Last Two Years



Duine Deve		This Month			Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999					1	7	
\$300,000- \$349,999							
\$350,000- \$399,999				2	2	17	
\$400,000- \$449,999				1	1	4	
\$450,000- \$499,999				4	1	3	
\$500,000- \$549,999	1			5	2	35	
\$550,000- \$599,999	1	1	7	3	3	2	
\$600,000- \$699,999		3	19	9	9	11	
\$700,000- \$799,999	3	1	5	14	8	25	
\$800,000- \$899,999		3	9	10	9	9	
\$900,000- \$999,999	2	1	7	15	8	24	
\$1M - \$1.99M	12	9	18	60	55	19	





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\$2M - \$2.99M

\$3M+

Totals

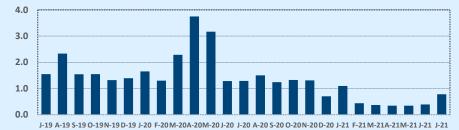
Residential Statistics

Listings		This Month		Year-to-Date			
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change	
Single Family Sales	18	20	-10.0%	89	81	+9.9%	
Condo/TH Sales	14	18	-22.2%	115	98	+17.3%	
Total Sales	32	38	-15.8%	204	179	+14.0%	
New Homes Only		2		8	24	-66.7%	
Resale Only	32	36	-11.1%	196	155	+26.5%	
Sales Volume	\$14,135,000	\$12,927,794	+9.3%	\$83,860,408	\$64,335,538	+30.3%	
New Listings	49	42	+16.7%	250	284	-12.0%	
Pending	19	43	-55.8%	28	199	-85.9%	
Withdrawn	3	7	-57.1%	18	39	-53.8%	
Expired	2	5	-60.0%	9	34	-73.5%	
Months of Inventory	0.8	1.3	-39.4%	N/A	N/A		

Average		This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change		
List Price	\$412,684	\$342,439	+20.5%	\$387,936	\$362,255	+7.1%		
List Price/SqFt	\$334	\$267	+25.4%	\$309	\$266	+16.1%		
Sold Price	\$441,719	\$340,205	+29.8%	\$411,080	\$359,416	+14.4%		
Sold Price/SqFt	\$359	\$265	+35.7%	\$325	\$263	+23.8%		
Sold Price / Orig LP	108.9%	97.8%	+11.4%	105.9%	97.5%	+8.5%		
Days on Market	10	20	-50.6%	23	32	-30.4%		

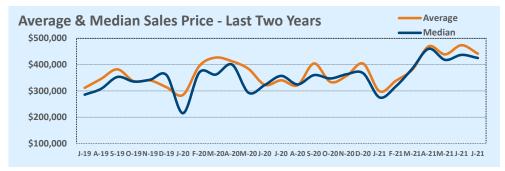
Median	This Month			Year-to-Date		
weatan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$397,500	\$354,950	+12.0%	\$375,000	\$338,000	+10.9%
List Price/SqFt	\$305	\$273	+11.7%	\$292	\$259	+12.9%
Sold Price	\$425,000	\$357,000	+19.0%	\$394,125	\$335,000	+17.6%
Sold Price/SqFt	\$328	\$267	+22.7%	\$308	\$256	+20.2%
Sold Price / Orig LP	107.5%	99.5%	+8.0%	104.0%	99.0%	+5.1%
Days on Market	6	10	-42.1%	6	11	-45.5%

Months of Inventory - Last Two Years

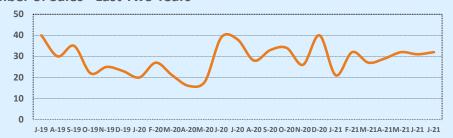


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😽 Independ	lence Ti	tle			Ju	ly 2021	
Drice Dense	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1			14	10	16	
\$150,000- \$199,999	6	4	6	22	22	25	
\$200,000- \$249,999		3	4	10	16	17	
\$250,000- \$299,999	4	2	28	27	23	22	
\$300,000- \$349,999	6	3	8	20	15	26	
\$350,000- \$399,999	6	2	3	27	19	68	
\$400,000- \$449,999	6	4	13	42	26	16	
\$450,000- \$499,999	5	3	6	22	19	5	
\$500,000- \$549,999	3	2	9	15	13	12	
\$550,000- \$599,999	4			13	8	15	
\$600,000- \$699,999		6	10	14	13	28	
\$700,000- \$799,999	3	1	5	7	6	28	
\$800,000- \$899,999	2	1	4	5	7	5	
\$900,000- \$999,999	1	1	43	8	2	25	
\$1M - \$1.99M	2			4	5	6	
\$2M - \$2.99M							
\$3M+							
Totals	49	32	10	250	204	23	







MLS Area 10N

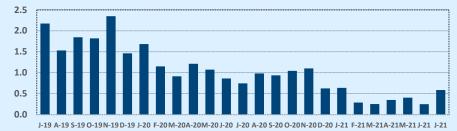
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	46	55	-16.4%	304	257	+18.3%
Condo/TH Sales	12	20	-40.0%	101	103	-1.9%
Total Sales	58	75	-22.7%	405	360	+12.5%
New Homes Only	2	11	-81.8%	31	39	-20.5%
Resale Only	56	64	-12.5%	374	321	+16.5%
Sales Volume	\$34,610,845	\$32,222,401	+7.4%	\$212,075,722	\$144,462,900	+46.8%
New Listings	85	92	-7.6%	441	446	-1.1%
Pending	40	72	-44.4%	54	402	-86.6%
Withdrawn	1	1		15	31	-51.6%
Expired	2	1	+100.0%	7	14	-50.0%
Months of Inventory	0.6	0.7	-21.5%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$564,957	\$427,909	+32.0%	\$495,007	\$400,963	+23.5%
List Price/SqFt	\$380	\$306	+24.3%	\$352	\$286	+22.9%
Sold Price	\$596,739	\$429,632	+38.9%	\$523,644	\$401,286	+30.5%
Sold Price/SqFt	\$404	\$307	+31.7%	\$373	\$286	+30.4%
Sold Price / Orig LP	106.5%	101.0%	+5.4%	106.0%	99.5%	+6.5%
Days on Market	9	23	-59.8%	15	29	-47.9%

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$520,000	\$399,000	+30.3%	\$475,000	\$385,000	+23.4%
List Price/SqFt	\$374	\$301	+24.1%	\$349	\$278	+25.5%
Sold Price	\$544,750	\$400,000	+36.2%	\$504,000	\$387,500	+30.1%
Sold Price/SqFt	\$394	\$299	+31.7%	\$369	\$277	+33.4%
Sold Price / Orig LP	105.0%	100.0%	+5.0%	105.0%	100.0%	+5.0%
Days on Market	5	6	-16.7%	5	8	-37.5%

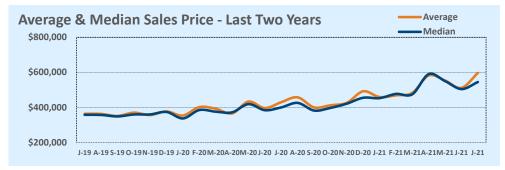
Months of Inventory - Last Two Years



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Totals

Indepenc	lence Ti	tle			Ju	ly 2021	
Price Range	This Month				Year-to-Date		
Price Kallge	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1	1	11	
\$150,000- \$199,999	5			9	5	32	
\$200,000- \$249,999				4	6	17	
\$250,000- \$299,999	2			15	13	35	
\$300,000- \$349,999	1	4	5	16	23	22	
\$350,000- \$399,999	5	3	13	44	34	22	
\$400,000- \$449,999	7	11	7	54	53	16	
\$450,000- \$499,999	12	3	12	72	58	13	
\$500,000- \$549,999	17	9	6	62	58	9	
\$550,000- \$599,999	12	5	7	58	42	11	
\$600,000- \$699,999	12	8	17	54	62	16	
\$700,000- \$799,999	2	6	15	25	23	13	
\$800,000- \$899,999	5	2	3	15	14	8	
\$900,000- \$999,999	1	4	5	6	9	10	
\$1M - \$1.99M	3	3	6	5	4	6	
\$2M - \$2.99M	1			1			
\$3M+							



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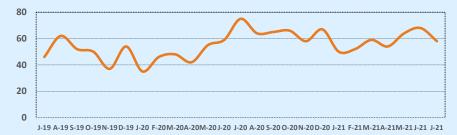
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MLS Area 10S

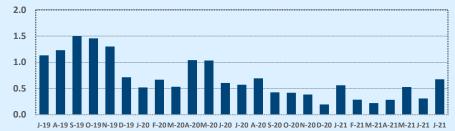
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	74	96	-22.9%	430	437	-1.6%
Condo/TH Sales	6	4	+50.0%	46	41	+12.2%
Total Sales	80	100	-20.0%	476	478	-0.4%
New Homes Only		2		3	10	-70.0%
Resale Only	80	98	-18.4%	473	468	+1.1%
Sales Volume	\$42,920,108	\$37,315,170	+15.0%	\$234,161,608	\$170,226,271	+37.6%
New Listings	97	121	-19.8%	598	588	+1.7%
Pending	48	105	-54.3%	59	525	-88.8%
Withdrawn	5	2	+150.0%	18	20	-10.0%
Expired		1		9	11	-18.2%
Months of Inventory	0.7	0.6	+18.4%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$495,873	\$368,317	+34.6%	\$445,327	\$353,294	+26.0%
List Price/SqFt	\$312	\$233	+33.7%	\$286	\$224	+27.5%
Sold Price	\$536,501	\$373,152	+43.8%	\$491,936	\$356,122	+38.1%
Sold Price/SqFt	\$337	\$236	+42.7%	\$316	\$226	+39.8%
Sold Price / Orig LP	108.3%	100.9%	+7.3%	111.1%	100.2%	+10.9%
Days on Market	7	11	-37.9%	6	18	-67.6%

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$485,000	\$362,500	+33.8%	\$431,000	\$349,000	+23.5%
List Price/SqFt	\$290	\$227	+27.8%	\$279	\$219	+27.3%
Sold Price	\$525,000	\$362,500	+44.8%	\$478,800	\$350,000	+36.8%
Sold Price/SqFt	\$325	\$229	+42.0%	\$310	\$221	+40.2%
Sold Price / Orig LP	107.0%	101.0%	+5.9%	110.0%	100.0%	+10.0%
Days on Market	5	4	+25.0%	4	5	-20.0%

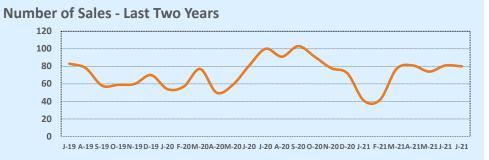
Months of Inventory - Last Two Years



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🗼 Independ	Independence Title					July 2021			
Price Range		This Month		Year-to-Date					
Price Kalige	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under									
\$150,000- \$199,999									
\$200,000- \$249,999				6	1	3			
\$250,000- \$299,999				15	6	16			
\$300,000- \$349,999	4	1	4	44	16	8			
\$350,000- \$399,999	12	4	8	109	65	6			
\$400,000- \$449,999	16	9	5	95	77	5			
\$450,000- \$499,999	26	16	8	138	108	6			
\$500,000- \$549,999	13	16	6	72	68	5			
\$550,000- \$599,999	13	16	7	68	67	7			
\$600,000- \$699,999	7	14	8	31	53	6			
\$700,000- \$799,999	2	1	5	9	8	9			
\$800,000- \$899,999	1	2	3	3	4	3			
\$900,000- \$999,999				1	1	5			
\$1M - \$1.99M	3	1	6	7	2	7			
\$2M - \$2.99M									
\$3M+									
Totals	97	80	7	598	476	6			





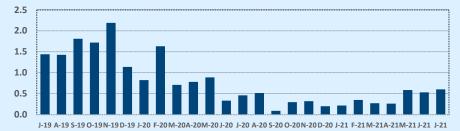
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	39	35	+11.4%	210	210	
Condo/TH Sales	4	2	+100.0%	17	15	+13.3%
Total Sales	43	37	+16.2%	227	225	+0.9%
New Homes Only		1		1	9	-88.9%
Resale Only	43	36	+19.4%	226	216	+4.6%
Sales Volume	\$17,847,200	\$10,382,447	+71.9%	\$87,763,141	\$63,154,535	+39.0%
New Listings	60	40	+50.0%	300	229	+31.0%
Pending	28	35	-20.0%	36	221	-83.7%
Withdrawn	2	2		8	15	-46.7%
Expired	2	1	+100.0%	6	5	+20.0%
Months of Inventory	0.6	0.5	+31.6%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$384,686	\$281,549	+36.6%	\$349,764	\$281,900	+24.1%
List Price/SqFt	\$251	\$168	+49.4%	\$223	\$174	+28.2%
Sold Price	\$415,051	\$280,607	+47.9%	\$386,622	\$280,687	+37.7%
Sold Price/SqFt	\$272	\$168	+61.7%	\$246	\$173	+42.3%
Sold Price / Orig LP	107.8%	100.0%	+7.7%	111.7%	99.3%	+12.5%
Days on Market	9	34	-74.0%	7	27	-75.0%

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$389,000	\$284,900	+36.5%	\$343,500	\$277,077	+24.0%
List Price/SqFt	\$253	\$164	+54.6%	\$216	\$170	+27.2%
Sold Price	\$400,000	\$285,000	+40.4%	\$377,888	\$275,000	+37.4%
Sold Price/SqFt	\$260	\$164	+58.8%	\$245	\$168	+45.4%
Sold Price / Orig LP	107.0%	99.0%	+8.1%	111.0%	100.0%	+11.0%
Days on Market	6	15	-60.0%	4	10	-60.0%

Months of Inventory - Last Two Years



🖈 Indepenc	lence Ti		July 2021			
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under					1	158
\$150,000- \$199,999	3			5	1	3
\$200,000- \$249,999	1			14	7	19
\$250,000- \$299,999	5	3	8	55	27	5
\$300,000- \$349,999	12	5	7	61	38	6
\$350,000- \$399,999	7	13	7	59	57	5
\$400,000- \$449,999	10	5	15	39	36	5
\$450,000- \$499,999	13	13	10	38	37	7
\$500,000- \$549,999	7	2	7	19	14	6
\$550,000- \$599,999	1	1	3	3	4	4
\$600,000- \$699,999	1			3	4	11
\$700,000- \$799,999		1	5		1	5
\$800,000- \$899,999				1		
\$900,000- \$999,999				3		
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						



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MLS Area BA

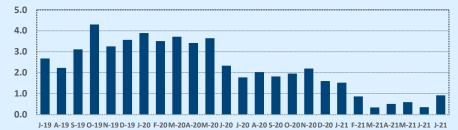
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	53	77	-31.2%	430	316	+36.1%
Condo/TH Sales						
Total Sales	53	77	-31.2%	430	316	+36.1%
New Homes Only	6	22	-72.7%	75	84	-10.7%
Resale Only	47	55	-14.5%	355	232	+53.0%
Sales Volume	\$18,786,165	\$21,740,383	-13.6%	\$143,459,125	\$85,435,277	+67.9%
New Listings	97	104	-6.7%	452	508	-11.0%
Pending	49	67	-26.9%	90	365	-75.3%
Withdrawn	2	5	-60.0%	21	56	-62.5%
Expired	2	5	-60.0%	13	49	-73.5%
Months of Inventory	0.9	1.8	-48.0%	N/A	N/A	

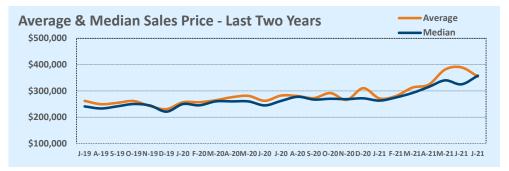
Average	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$337,933	\$284,435	+18.8%	\$329,509	\$274,601	+20.0%
List Price/SqFt	\$187	\$158	+18.3%	\$174	\$147	+18.2%
Sold Price	\$354,456	\$282,343	+25.5%	\$333,626	\$270,365	+23.4%
Sold Price/SqFt	\$197	\$157	+25.5%	\$177	\$145	+22.2%
Sold Price / Orig LP	105.0%	97.9%	+7.3%	102.0%	97.0%	+5.2%
Days on Market	20	43	-52.6%	36	52	-31.4%

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$339,000	\$261,340	+29.7%	\$298,950	\$259,000	+15.4%
List Price/SqFt	\$193	\$148	+30.5%	\$167	\$145	+15.1%
Sold Price	\$357,900	\$262,000	+36.6%	\$309,000	\$257,978	+19.8%
Sold Price/SqFt	\$208	\$148	+40.6%	\$169	\$143	+18.0%
Sold Price / Orig LP	104.0%	100.0%	+4.0%	101.0%	98.0%	+3.1%
Days on Market	5	16	-68.8%	9	25	-64.0%

Months of Inventory - Last Two Years



🔆 Indepenc	lence Ti		July 2021			
Drice Dange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		3	5	6	13	31
\$150,000- \$199,999	4	3	19	30	28	42
\$200,000- \$249,999	4	2	13	36	60	37
\$250,000- \$299,999	18	6	10	98	100	51
\$300,000- \$349,999	15	10	6	78	85	37
\$350,000- \$399,999	24	15	8	102	66	19
\$400,000- \$449,999	9	8	21	33	35	12
\$450,000- \$499,999	9	2	18	28	15	36
\$500,000- \$549,999	1	1	33	7	8	11
\$550,000- \$599,999	5			8	5	52
\$600,000- \$699,999	2	3	171	9	5	105
\$700,000- \$799,999	1			3	3	10
\$800,000- \$899,999				3	1	38
\$900,000- \$999,999	3			3	2	8
\$1M - \$1.99M				3	3	66
\$2M - \$2.99M	1			1		
\$3M+	1			4	1	18



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MLS Area BL

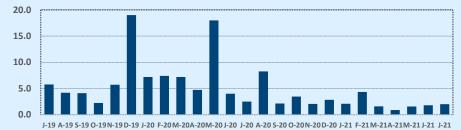
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	14	14		90	47	+91.5%
Condo/TH Sales						
Total Sales	14	14		90	47	+91.5%
New Homes Only	1			10	6	+66.7%
Resale Only	13	14	-7.1%	80	41	+95.1%
Sales Volume	\$17,379,500	\$6,465,900	+168.8%	\$60,961,231	\$22,132,031	+175.4%
New Listings	22	10	+120.0%	121	70	+72.9%
Pending	9	10	-10.0%	23	53	-56.6%
Withdrawn	9	3	+200.0%	19	19	
Expired	1			2	3	-33.3%
Months of Inventory	2.0	2.5	-20.0%	N/A	N/A	

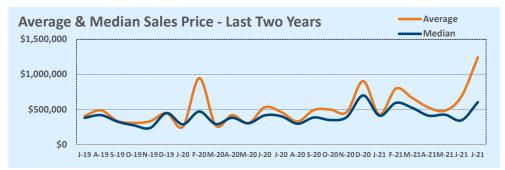
Average	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$1,232,457	\$484,535	+154.4%	\$679,717	\$497,984	+36.5%
List Price/SqFt	\$420	\$233	+79.8%	\$286	\$229	+24.8%
Sold Price	\$1,241,393	\$461,850	+168.8%	\$677,347	\$470,894	+43.8%
Sold Price/SqFt	\$425	\$223	+90.2%	\$286	\$217	+31.6%
Sold Price / Orig LP	98.9%	93.9%	+5.4%	98.0%	92.8%	+5.6%
Days on Market	22	50	-55.4%	50	98	-48.9%

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$553,500	\$413,500	+33.9%	\$485,000	\$375,000	+29.3%
List Price/SqFt	\$257	\$224	+14.8%	\$234	\$192	+21.4%
Sold Price	\$603,500	\$402,000	+50.1%	\$477,500	\$369,000	+29.4%
Sold Price/SqFt	\$257	\$209	+22.6%	\$231	\$183	+26.1%
Sold Price / Orig LP	100.0%	95.5%	+4.7%	99.0%	94.0%	+5.3%
Days on Market	10	26	-63.5%	23	50	-55.0%

Months of Inventory - Last Two Years



🔆 Independ	lence Ti		July 2021			
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1	2	32
\$150,000- \$199,999	1	2	71	9	7	158
\$200,000- \$249,999	1	1	16	6	6	66
\$250,000- \$299,999	3			17	5	32
\$300,000- \$349,999	2	1	9	13	12	41
\$350,000- \$399,999	1			10	5	57
\$400,000- \$449,999	1			3	4	40
\$450,000- \$499,999	1	1	5	7	10	46
\$500,000- \$549,999		1	14	4	4	76
\$550,000- \$599,999	1			7	2	29
\$600,000- \$699,999	3	3	7	7	8	7
\$700,000- \$799,999	1			5	3	21
\$800,000- \$899,999	1			9	4	55
\$900,000- \$999,999	1			4	5	23
\$1M - \$1.99M	5	4	25	18	11	39
\$2M - \$2.99M						
\$3M+		1	6	1	2	71



22

14

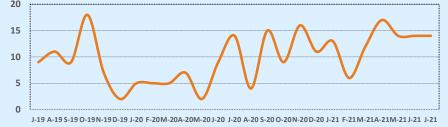
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MLS Area BT

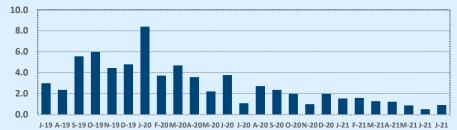
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	25	23	+8.7%	131	86	+52.3%
Condo/TH Sales				5	2	+150.0%
Total Sales	25	23	+8.7%	136	88	+54.5%
New Homes Only		1		4	11	-63.6%
Resale Only	25	22	+13.6%	132	77	+71.4%
Sales Volume	\$8,166,897	\$6,856,550	+19.1%	\$41,610,216	\$25,027,120	+66.3%
New Listings	34	12	+183.3%	186	105	+77.1%
Pending	17	14	+21.4%	23	93	-75.3%
Withdrawn		3		21	14	+50.0%
Expired	1			2	8	-75.0%
Months of Inventory	0.9	1.1	-15.4%	N/A	N/A	

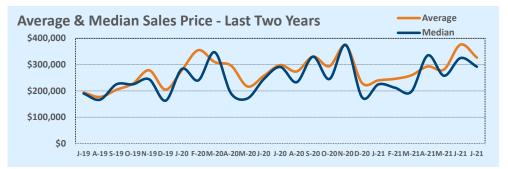
Average	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$311,615	\$305,322	+2.1%	\$300,214	\$294,275	+2.0%
List Price/SqFt	\$138	\$140	-1.4%	\$142	\$137	+3.8%
Sold Price	\$326,676	\$298,111	+9.6%	\$305,957	\$284,399	+7.6%
Sold Price/SqFt	\$146	\$137	+7.0%	\$145	\$132	+9.8%
Sold Price / Orig LP	107.0%	97.7%	+9.6%	102.4%	95.5%	+7.2%
Days on Market	7	45	-84.6%	18	64	-71.5%

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$275,000	\$296,000	-7.1%	\$262,000	\$242,500	+8.0%
List Price/SqFt	\$133	\$134	-0.9%	\$135	\$127	+6.4%
Sold Price	\$292,000	\$291,000	+0.3%	\$275,397	\$242,500	+13.6%
Sold Price/SqFt	\$142	\$132	+8.2%	\$140	\$126	+11.1%
Sold Price / Orig LP	105.0%	99.0%	+6.1%	101.0%	97.5%	+3.6%
Days on Market	6	20	-70.0%	7	48	-86.5%

Months of Inventory - Last Two Years



Independ	lence Ti		July 2021			
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	1	4	17	15	19
\$150,000- \$199,999	4	1	4	21	17	17
\$200,000- \$249,999	5	4	6	42	22	10
\$250,000- \$299,999	4	9	6	28	28	8
\$300,000- \$349,999	4	2	9	23	13	15
\$350,000- \$399,999	3	3	11	18	15	29
\$400,000- \$449,999	3	2	6	11	10	29
\$450,000- \$499,999	1			5	7	55
\$500,000- \$549,999	2	1	12	5	1	12
\$550,000- \$599,999	3	1	6	5	3	25
\$600,000- \$699,999	1			3	1	34
\$700,000- \$799,999	1	1	2	5	2	6
\$800,000- \$899,999				1	1	38
\$900,000- \$999,999	1			1		
\$1M - \$1.99M				1	1	12
\$2M - \$2.99M						
\$3M+						



186

136

18

25

34



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MLS Area BU

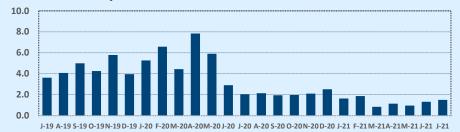
Residential Statistics

Listings		This Month		Year-to-Date			
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change	
Single Family Sales	49	68	-27.9%	337	278	+21.2%	
Condo/TH Sales		3		12	6	+100.0%	
Total Sales	49	71	-31.0%	349	284	+22.9%	
New Homes Only	3	9	-66.7%	25	44	-43.2%	
Resale Only	46	62	-25.8%	324	240	+35.0%	
Sales Volume	\$21,226,835	\$35,448,080	-40.1%	\$158,009,207	\$117,120,222	+34.9%	
New Listings	73	60	+21.7%	417	398	+4.8%	
Pending	33	56	-41.1%	66	325	-79.7%	
Withdrawn	4	14	-71.4%	42	56	-25.0%	
Expired	2	2		3	37	-91.9%	
Months of Inventory	1.5	2.1	-26.6%	N/A	N/A		

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$426,901	\$521,119	-18.1%	\$452,715	\$429,521	+5.4%
List Price/SqFt	\$221	\$222	-0.4%	\$215	\$196	+9.9%
Sold Price	\$433,201	\$499,269	-13.2%	\$452,748	\$412,395	+9.8%
Sold Price/SqFt	\$223	\$214	+4.4%	\$215	\$189	+14.2%
Sold Price / Orig LP	98.9%	94.9%	+4.2%	99.6%	94.5%	+5.5%
Days on Market	22	74	-70.0%	39	82	-52.2%

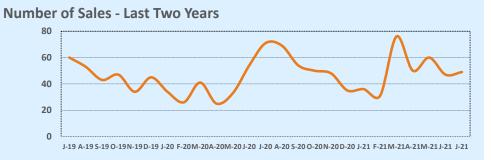
Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$375,000	\$375,000		\$329,900	\$299,900	+10.0%
List Price/SqFt	\$199	\$184	+8.0%	\$182	\$161	+12.6%
Sold Price	\$345,000	\$370,000	-6.8%	\$335,000	\$296,700	+12.9%
Sold Price/SqFt	\$198	\$174	+13.9%	\$183	\$161	+13.8%
Sold Price / Orig LP	100.0%	96.0%	+4.2%	100.0%	96.0%	+4.2%
Days on Market	11	46	-76.1%	14	51	-72.3%

Months of Inventory - Last Two Years



🔆 Independ	lence Ti [.]		July 2021			
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	12	16	16	25
\$150,000- \$199,999	1	4	9	24	24	37
\$200,000- \$249,999	6	3	23	42	65	34
\$250,000- \$299,999	12	10	21	57	50	35
\$300,000- \$349,999	5	7	22	30	30	25
\$350,000- \$399,999	7	4	41	39	29	57
\$400,000- \$449,999	4	5	13	23	22	33
\$450,000- \$499,999	5	2	19	25	17	34
\$500,000- \$549,999	2	1		9	8	47
\$550,000- \$599,999	3	1	85	26	12	33
\$600,000- \$699,999	8	6	15	31	26	24
\$700,000- \$799,999	5	1	59	25	16	45
\$800,000- \$899,999	2	1	29	12	6	56
\$900,000- \$999,999	2	1	61	14	5	71
\$1M - \$1.99M	7	2	7	35	18	93
\$2M - \$2.99M				4	5	53
\$3M+	3			5		
Totals	73	49	22	417	349	39





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MLS Area BW

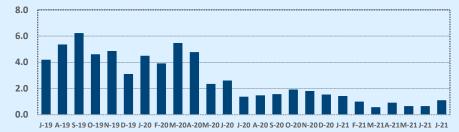
Residential Statistics

Listings	-	This Month		Year-to-Date			
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change	
Single Family Sales	29	43	-32.6%	180	178	+1.1%	
Condo/TH Sales							
Total Sales	29	43	-32.6%	180	178	+1.1%	
New Homes Only	3	14	-78.6%	47	42	+11.9%	
Resale Only	26	29	-10.3%	133	136	-2.2%	
Sales Volume	\$12,922,736	\$14,656,209	-11.8%	\$76,962,767	\$57,322,629	+34.3%	
New Listings	38	35	+8.6%	221	201	+10.0%	
Pending	23	26	-11.5%	52	198	-73.7%	
Withdrawn	3	5	-40.0%	15	24	-37.5%	
Expired	2	2		8	13	-38.5%	
Months of Inventory	1.1	1.4	-19.6%	N/A	N/A		

Auerogo	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$446,317	\$348,321	+28.1%	\$423,427	\$330,414	+28.2%	
List Price/SqFt	\$215	\$147	+45.8%	\$190	\$147	+28.9%	
Sold Price	\$445,612	\$340,842	+30.7%	\$427,571	\$322,037	+32.8%	
Sold Price/SqFt	\$214	\$144	+49.0%	\$192	\$143	+34.0%	
Sold Price / Orig LP	100.8%	96.0%	+5.1%	101.5%	96.0%	+5.8%	
Days on Market	14	144	-90.5%	32	103	-68.7%	

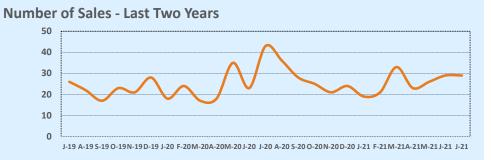
Median	This Month			Year-to-Date		
weulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$399,000	\$349,000	+14.3%	\$399,450	\$333,345	+19.8%
List Price/SqFt	\$203	\$142	+42.8%	\$182	\$143	+27.5%
Sold Price	\$423,000	\$349,000	+21.2%	\$410,428	\$311,000	+32.0%
Sold Price/SqFt	\$200	\$142	+40.6%	\$184	\$141	+30.7%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.0%	98.0%	+2.0%
Days on Market	6	102	-94.1%	9	56	-83.9%

Months of Inventory - Last Two Years



 🖈 Independence Title **July 2021** This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 q \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 ---\$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999 ---\$900,000- \$999,999 \$1M - \$1.99M ---\$2M - \$2.99M ---





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\$3M+

MLS Area CC

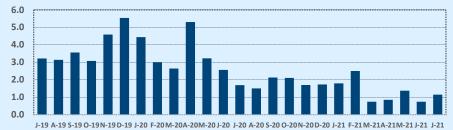
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	21	32	-34.4%	174	158	+10.1%
Condo/TH Sales						
Total Sales	21	32	-34.4%	174	158	+10.1%
New Homes Only	2			12	9	+33.3%
Resale Only	19	32	-40.6%	162	149	+8.7%
Sales Volume	\$6,575,000	\$7,081,900	-7.2%	\$55,367,598	\$37,678,247	+46.9%
New Listings	34	26	+30.8%	194	204	-4.9%
Pending	21	30	-30.0%	32	179	-82.1%
Withdrawn	2	2		19	27	-29.6%
Expired		1		8	15	-46.7%
Months of Inventory	1.1	1.7	-32.3%	N/A	N/A	

Auorago		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$317,019	\$228,344	+38.8%	\$318,597	\$245,078	+30.0%	
List Price/SqFt	\$160	\$129	+24.8%	\$176	\$141	+24.8%	
Sold Price	\$313,095	\$221,309	+41.5%	\$318,205	\$238,470	+33.4%	
Sold Price/SqFt	\$163	\$125	+30.0%	\$176	\$137	+28.7%	
Sold Price / Orig LP	103.1%	92.2%	+11.8%	99.2%	93.8%	+5.8%	
Days on Market	32	65	-50.9%	40	62	-34.6%	

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$235,000	\$199,950	+17.5%	\$250,092	\$215,000	+16.3%
List Price/SqFt	\$150	\$125	+20.1%	\$156	\$133	+17.3%
Sold Price	\$261,500	\$204,000	+28.2%	\$260,750	\$210,875	+23.7%
Sold Price/SqFt	\$156	\$125	+24.5%	\$160	\$132	+21.7%
Sold Price / Orig LP	101.0%	95.0%	+6.3%	100.0%	96.0%	+4.2%
Days on Market	4	36	-88.9%	9	32	-71.4%

Months of Inventory - Last Two Years



 k Independence Title **July 2021** This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under \$150,000- \$199,999 \$200,000- \$249,999 -5 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 Δ \$500,000- \$549,999 \$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 ---\$800,000- \$899,999 ---\$900,000- \$999,999 ---\$1M - \$1.99M ---\$2M - \$2.99M ---





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\$3M+

MLS Area CLN

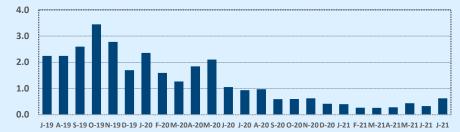
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	255	313	-18.5%	1,624	1,620	+0.2%
Condo/TH Sales	3	1	+200.0%	30	15	+100.0%
Total Sales	258	314	-17.8%	1,654	1,635	+1.2%
New Homes Only	7	38	-81.6%	101	236	-57.2%
Resale Only	251	276	-9.1%	1,553	1,399	+11.0%
Sales Volume	\$130,667,286	\$112,919,348	+15.7%	\$790,214,895	\$560,151,010	+41.1%
New Listings	328	264	+24.2%	1,994	1,776	+12.3%
Pending	184	280	-34.3%	344	1,774	-80.6%
Withdrawn	14	4	+250.0%	73	66	+10.6%
Expired	3	10	-70.0%	7	28	-75.0%
Months of Inventory	0.6	0.9	-33.4%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$468,283	\$362,684	+29.1%	\$435,860	\$345,546	+26.1%
List Price/SqFt	\$208	\$153	+35.7%	\$191	\$151	+27.1%
Sold Price	\$506,462	\$359,616	+40.8%	\$477,760	\$342,600	+39.5%
Sold Price/SqFt	\$225	\$152	+47.8%	\$210	\$149	+40.4%
Sold Price / Orig LP	108.8%	99.0%	+10.0%	111.1%	98.5%	+12.8%
Days on Market	9	44	-78.7%	12	54	-78.8%

Median	This Month			Year-to-Date		
wearan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$420,000	\$311,758	+34.7%	\$390,000	\$299,900	+30.0%
List Price/SqFt	\$206	\$153	+35.1%	\$188	\$149	+26.3%
Sold Price	\$454,500	\$310,245	+46.5%	\$429,367	\$295,090	+45.5%
Sold Price/SqFt	\$222	\$151	+46.7%	\$207	\$148	+40.1%
Sold Price / Orig LP	108.0%	99.0%	+9.1%	110.0%	99.0%	+11.1%
Days on Market	5	15	-66.7%	4	21	-81.0%

Months of Inventory - Last Two Years



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🗼 Independ	lence Ti			Ju	ly 2021			
Price Range		This Month			Year-to-Date			
Price Kalige	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				1	1	4		
\$150,000- \$199,999	1	1	15	5	3	9		
\$200,000- \$249,999	2	1		21	14	17		
\$250,000- \$299,999	10	6	29	150	106	18		
\$300,000- \$349,999	36	22	14	278	221	14		
\$350,000- \$399,999	64	47	6	417	294	7		
\$400,000- \$449,999	43	48	7	262	281	10		
\$450,000- \$499,999	46	32	12	240	195	16		
\$500,000- \$549,999	29	28	6	135	152	8		
\$550,000- \$599,999	26	12	8	133	90	11		
\$600,000- \$699,999	24	31	11	149	130	9		
\$700,000- \$799,999	24	13	6	101	78	11		
\$800,000- \$899,999	10	3	5	35	31	8		
\$900,000- \$999,999	4	4	6	19	18	14		
\$1M - \$1.99M	9	10	22	43	39	15		
\$2M - \$2.99M				4				
\$3M+				1	1	616		
Totals	328	258	9	1,994	1,654	12		





MLS Area CLS

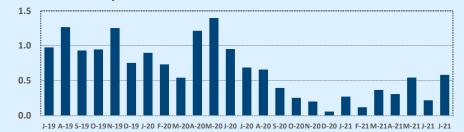
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	100	117	-14.5%	599	532	+12.6%
Condo/TH Sales	18	18		71	70	+1.4%
Total Sales	118	135	-12.6%	670	602	+11.3%
New Homes Only	1	2	-50.0%	17	8	+112.5%
Resale Only	117	133	-12.0%	653	594	+9.9%
Sales Volume	\$67,604,345	\$49,627,458	+36.2%	\$373,034,393	\$226,968,056	+64.4%
New Listings	160	120	+33.3%	873	749	+16.6%
Pending	91	109	-16.5%	106	651	-83.7%
Withdrawn	5	10	-50.0%	26	36	-27.8%
Expired	1	1		5	9	-44.4%
Months of Inventory	0.6	0.7	-15.1%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$530,105	\$365,860	+44.9%	\$494,474	\$376,609	+31.3%	
List Price/SqFt	\$225	\$167	+35.0%	\$211	\$166	+26.9%	
Sold Price	\$572,918	\$367,611	+55.8%	\$556,768	\$377,023	+47.7%	
Sold Price/SqFt	\$244	\$168	+45.5%	\$237	\$166	+42.5%	
Sold Price / Orig LP	108.1%	99.8%	+8.4%	112.9%	99.6%	+13.4%	
Days on Market	9	20	-57.2%	8	22	-63.8%	

Madian	This Month			Year-to-Date		
Median	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$495,450	\$349,500	+41.8%	\$474,900	\$350,000	+35.7%
List Price/SqFt	\$220	\$166	+32.8%	\$208	\$164	+26.4%
Sold Price	\$535,500	\$350,000	+53.0%	\$530,000	\$353,000	+50.1%
Sold Price/SqFt	\$236	\$166	+42.2%	\$237	\$165	+43.3%
Sold Price / Orig LP	109.0%	100.0%	+9.0%	113.0%	100.0%	+13.0%
Days on Market	6	7	-14.3%	5	6	-16.7%

Months of Inventory - Last Two Years



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😽 Indepenc	🙀 Independence Title					ly 2021	
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1			
\$150,000- \$199,999				1	2	5	
\$200,000- \$249,999				6	3	6	
\$250,000- \$299,999	1			19	12	5	
\$300,000- \$349,999	13	5	8	69	27	5	
\$350,000- \$399,999	21	9	8	119	48	11	
\$400,000- \$449,999	25	16	8	131	96	13	
\$450,000- \$499,999	27	14	14	145	88	12	
\$500,000- \$549,999	19	20	6	88	89	6	
\$550,000- \$599,999	16	14	9	90	79	6	
\$600,000- \$699,999	16	19	11	112	110	7	
\$700,000- \$799,999	5	7	6	42	56	5	
\$800,000- \$899,999	7	6	7	22	25	5	
\$900,000- \$999,999	9	3	6	19	21	7	
\$1M - \$1.99M	1	5	6	9	14	5	
\$2M - \$2.99M							
\$3M+							
Totals	160	118	9	873	670	8	





MLS Area CM

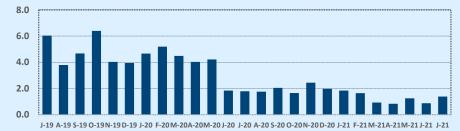
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	46	56	-17.9%	268	263	+1.9%
Condo/TH Sales	1	1		8	7	+14.3%
Total Sales	47	57	-17.5%	276	270	+2.2%
New Homes Only	6	6		37	44	-15.9%
Resale Only	41	51	-19.6%	239	226	+5.8%
Sales Volume	\$31,619,566	\$23,773,703	+33.0%	\$149,468,740	\$106,981,025	+39.7%
New Listings	71	60	+18.3%	346	360	-3.9%
Pending	36	50	-28.0%	57	304	-81.3%
Withdrawn	6	2	+200.0%	27	37	-27.0%
Expired		1		8	32	-75.0%
Months of Inventory	1.4	1.8	-22.7%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$670,101	\$424,572	+57.8%	\$542,943	\$408,439	+32.9%	
List Price/SqFt	\$278	\$183	+51.8%	\$217	\$176	+23.2%	
Sold Price	\$672,757	\$417,083	+61.3%	\$541,553	\$396,226	+36.7%	
Sold Price/SqFt	\$281	\$180	+56.4%	\$218	\$172	+26.5%	
Sold Price / Orig LP	102.0%	97.3%	+4.8%	99.8%	95.5%	+4.5%	
Days on Market	16	80	-79.8%	36	76	-52.8%	

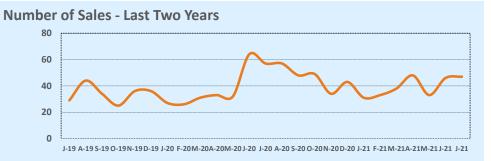
Median	This Month			Year-to-Date		
Ivieulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$479,000	\$335,000	+43.0%	\$412,450	\$335,000	+23.1%
List Price/SqFt	\$229	\$175	+30.5%	\$197	\$174	+13.7%
Sold Price	\$495,000	\$335,000	+47.8%	\$430,000	\$335,000	+28.4%
Sold Price/SqFt	\$235	\$169	+38.7%	\$197	\$171	+15.3%
Sold Price / Orig LP	101.0%	98.0%	+3.1%	100.0%	97.0%	+3.1%
Days on Market	6	53	-88.7%	10	49	-79.4%

Months of Inventory - Last Two Years



 k Independence Title July 2021 This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 q \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 \$550,000- \$599,999 ---\$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999 \$900,000- \$999,999 \$1M - \$1.99M \$2M - \$2.99M ---\$3M+





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MLS Area DT

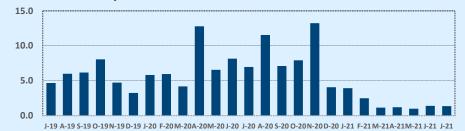
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales				2		
Condo/TH Sales	43	27	+59.3%	355	147	+141.5%
Total Sales	43	27	+59.3%	357	147	+142.9%
New Homes Only	3	1	+200.0%	21	13	+61.5%
Resale Only	40	26	+53.8%	336	134	+150.7%
Sales Volume	\$35,303,769	\$19,276,558	+83.1%	\$340,574,684	\$118,941,408	+186.3%
New Listings	44	78	-43.6%	382	347	+10.1%
Pending	22	20	+10.0%	45	146	-69.2%
Withdrawn	14	9	+55.6%	85	53	+60.4%
Expired	1	9	-88.9%	22	29	-24.1%
Months of Inventory	1.4	7.0	-80.3%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$820,782	\$739,499	+11.0%	\$975,367	\$841,737	+15.9%
List Price/SqFt	\$605	\$623	-2.9%	\$673	\$654	+2.9%
Sold Price	\$821,018	\$713,947	+15.0%	\$953,991	\$809,125	+17.9%
Sold Price/SqFt	\$610	\$606	+0.7%	\$663	\$635	+4.5%
Sold Price / Orig LP	100.2%	94.4%	+6.2%	97.6%	95.5%	+2.2%
Days on Market	35	60	-42.7%	64	71	-9.4%

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$600,000	\$470,000	+27.7%	\$650,000	\$565,000	+15.0%
List Price/SqFt	\$577	\$627	-7.9%	\$664	\$627	+5.8%
Sold Price	\$601,000	\$465,000	+29.2%	\$650,000	\$565,000	+15.0%
Sold Price/SqFt	\$593	\$623	-4.8%	\$658	\$614	+7.2%
Sold Price / Orig LP	100.0%	96.0%	+4.2%	98.0%	97.0%	+1.0%
Days on Market	9	43	-79.1%	27	43	-37.2%

Months of Inventory - Last Two Years



😽 Independence Title					Ju	ly 2021	
Drice Dense	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1			
\$150,000- \$199,999		1		2	1		
\$200,000- \$249,999	2	2	8	10	7	34	
\$250,000- \$299,999	1			3			
\$300,000- \$349,999		1		1	3	69	
\$350,000- \$399,999	2	2	6	15	21	48	
\$400,000- \$449,999		2	12	25	40	73	
\$450,000- \$499,999	3	3	40	40	34	30	
\$500,000- \$549,999	2	4	14	16	31	57	
\$550,000- \$599,999	4	4	8	36	19	34	
\$600,000- \$699,999	6	8	44	39	34	41	
\$700,000- \$799,999	4	4	5	27	23	26	
\$800,000- \$899,999	7	3	176	34	27	133	
\$900,000- \$999,999	3	3	42	21	18	77	
\$1M - \$1.99M	4	4	22	72	71	72	
\$2M - \$2.99M	4			16	13	74	





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\$3M+

MLS Area EL

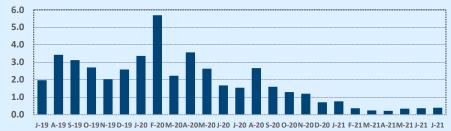
Residential Statistics

Listings	This Month			Year-to-Date			
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change	
Single Family Sales	48	37	+29.7%	280	182	+53.8%	
Condo/TH Sales				4	3	+33.3%	
Total Sales	48	37	+29.7%	284	185	+53.5%	
New Homes Only	17	4	+325.0%	118	35	+237.1%	
Resale Only	31	33	-6.1%	166	150	+10.7%	
Sales Volume	\$15,294,540	\$9,149,575	+67.2%	\$82,117,507	\$44,532,859	+84.4%	
New Listings	44	55	-20.0%	356	269	+32.3%	
Pending	35	31	+12.9%	138	207	-33.3%	
Withdrawn	1	2	-50.0%	24	25	-4.0%	
Expired	1	3	-66.7%	8	16	-50.0%	
Months of Inventory	0.4	1.5	-74.3%	N/A	N/A		

Average	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$302,576	\$249,311	+21.4%	\$282,380	\$245,638	+15.0%
List Price/SqFt	\$165	\$141	+17.2%	\$157	\$140	+12.7%
Sold Price	\$318,636	\$247,286	+28.9%	\$289,146	\$240,718	+20.1%
Sold Price/SqFt	\$173	\$139	+24.6%	\$161	\$137	+17.8%
Sold Price / Orig LP	106.0%	98.7%	+7.5%	103.0%	97.0%	+6.1%
Days on Market	7	44	-83.1%	22	52	-58.6%

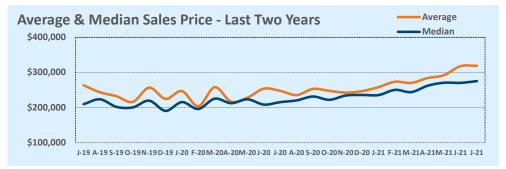
Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$265,488	\$220,000	+20.7%	\$260,900	\$214,981	+21.4%
List Price/SqFt	\$162	\$137	+18.3%	\$151	\$133	+13.5%
Sold Price	\$275,000	\$215,000	+27.9%	\$260,000	\$215,000	+20.9%
Sold Price/SqFt	\$166	\$143	+16.2%	\$152	\$132	+14.7%
Sold Price / Orig LP	102.0%	100.0%	+2.0%	100.0%	99.0%	+1.0%
Days on Market	4	12	-66.7%	6	23	-73.9%

Months of Inventory - Last Two Years



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😽 Independence Title					Ju	ly 2021	
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	5	55	
\$150,000- \$199,999				13	20	35	
\$200,000- \$249,999	3	11	2	68	80	12	
\$250,000- \$299,999	15	21	9	170	115	23	
\$300,000- \$349,999	6	5	6	38	20	30	
\$350,000- \$399,999	6	3	16	16	12	11	
\$400,000- \$449,999		2	18	3	10	27	
\$450,000- \$499,999	3	3	5	9	5	19	
\$500,000- \$549,999	3	1	4	8	5	25	
\$550,000- \$599,999	5			12	2	4	
\$600,000- \$699,999		1	6	3	5	11	
\$700,000- \$799,999	1			4	1	208	
\$800,000- \$899,999	1			3	1	14	
\$900,000- \$999,999	1	1	7	5	3	9	
\$1M - \$1.99M				1			
\$2M - \$2.99M				1			
\$3M+							
Totals	44	48	7	356	284	22	





MLS Area FC

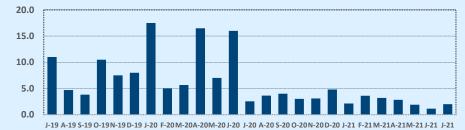
Residential Statistics

Listings	This Month			Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	8	13	-38.5%	54	37	+45.9%
Condo/TH Sales						
Total Sales	8	13	-38.5%	54	37	+45.9%
New Homes Only	1			2	2	
Resale Only	7	13	-46.2%	52	35	+48.6%
Sales Volume	\$2,277,240	\$2,713,900	-16.1%	\$15,531,340	\$8,184,600	+89.8%
New Listings	8	7	+14.3%	64	60	+6.7%
Pending	5	6	-16.7%	10	40	-75.0%
Withdrawn	1			8	11	-27.3%
Expired		2		4	15	-73.3%
Months of Inventory	2.0	2.5	-21.2%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$291,586	\$217,046	+34.3%	\$294,816	\$234,211	+25.9%
List Price/SqFt	\$148	\$124	+19.5%	\$153	\$130	+17.3%
Sold Price	\$284,655	\$208,762	+36.4%	\$287,617	\$221,205	+30.0%
Sold Price/SqFt	\$146	\$119	+22.8%	\$149	\$124	+20.0%
Sold Price / Orig LP	97.5%	91.3%	+6.8%	94.1%	90.7%	+3.7%
Days on Market	52	61	-14.9%	82	107	-23.1%

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$234,845	\$153,000	+53.5%	\$225,000	\$219,000	+2.7%
List Price/SqFt	\$145	\$88	+64.6%	\$134	\$127	+5.3%
Sold Price	\$239,845	\$155,000	+54.7%	\$229,750	\$205,000	+12.1%
Sold Price/SqFt	\$155	\$88	+75.2%	\$127	\$118	+7.3%
Sold Price / Orig LP	100.0%	95.0%	+5.3%	96.0%	94.0%	+2.1%
Days on Market	25	37	-32.4%	48	70	-31.4%

Months of Inventory - Last Two Years



🔆 Independ		Ju	ly 2021					
Price Range		This Month			Year-to-Date			
File Kalige	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under	1			10	5	184		
\$150,000- \$199,999	3	3	89	12	15	83		
\$200,000- \$249,999	1	2	3	16	16	50		
\$250,000- \$299,999				8	3	45		
\$300,000- \$349,999	1	1	82	3	6	76		
\$350,000- \$399,999		1	56	4	4	138		
\$400,000- \$449,999					2	143		
\$450,000- \$499,999	1			3				
\$500,000- \$549,999		1	6		1	6		
\$550,000- \$599,999				2				
\$600,000- \$699,999					1	9		
\$700,000- \$799,999								
\$800,000- \$899,999	1			3				
\$900,000- \$999,999				1				
\$1M - \$1.99M				1				
\$2M - \$2.99M				1	1	35		
\$3M+								



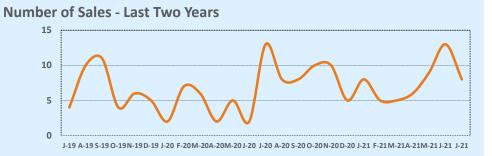
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MLS Area GP

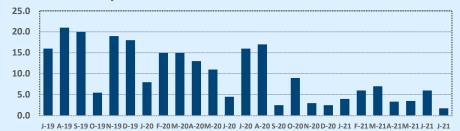
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	4	1	+300.0%	11	7	+57.1%
Condo/TH Sales						
Total Sales	4	1	+300.0%	11	7	+57.1%
New Homes Only		1			2	
Resale Only	4			11	5	+120.0%
Sales Volume	\$7,365,000	\$365,000	+1917.8%	\$12,280,200	\$5,146,000	+138.6%
New Listings	3	5	-40.0%	25	20	+25.0%
Pending	1			2	6	-66.7%
Withdrawn		1		6	6	
Expired	1	2	-50.0%	2	9	-77.8%
Months of Inventory	1.8	16.0	-89.1%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$1,887,350	\$369,988	+410.1%	\$1,154,753	\$775,927	+48.8%
List Price/SqFt	\$551	\$186	+196.3%	\$410	\$278	+47.3%
Sold Price	\$1,841,250	\$365,000	+404.5%	\$1,116,382	\$735,143	+51.9%
Sold Price/SqFt	\$541	\$183	+195.4%	\$399	\$265	+50.5%
Sold Price / Orig LP	98.5%	99.0%	-0.5%	96.5%	94.3%	+2.4%
Days on Market	47	2	+2237.5%	32	161	-80.0%

Median	This Month			Year-to-Date		
Ivieulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$2,000,000	\$369,988	+440.6%	\$850,000	\$649,000	+31.0%
List Price/SqFt	\$520	\$186	+179.9%	\$417	\$240	+74.1%
Sold Price	\$1,875,000	\$365,000	+413.7%	\$815,000	\$600,000	+35.8%
Sold Price/SqFt	\$493	\$183	+168.8%	\$384	\$228	+68.4%
Sold Price / Orig LP	101.0%	99.0%	+2.0%	100.0%	95.0%	+5.3%
Days on Market	43	2	+2050.0%	19	144	-86.8%

Months of Inventory - Last Two Years



🔆 Independ	lence Ti [.]	July 2021				
Drice Dange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999						
\$300,000- \$349,999						
\$350,000- \$399,999				1	1	37
\$400,000- \$449,999				1	1	69
\$450,000- \$499,999				1		
\$500,000- \$549,999				2	1	9
\$550,000- \$599,999					1	5
\$600,000- \$699,999				4		
\$700,000- \$799,999				1	1	19
\$800,000- \$899,999		1	4	2	1	4
\$900,000- \$999,999	1			2		
\$1M - \$1.99M	1	1		4	3	9
\$2M - \$2.99M		2	92	2	2	92
\$3M+	1			5		

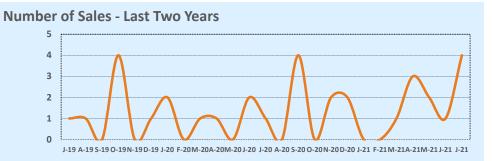


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MLS Area GTE

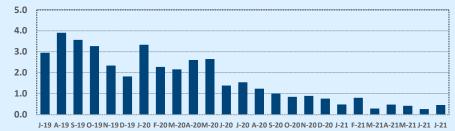
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	103	97	+6.2%	560	529	+5.9%
Condo/TH Sales	4	4		33	28	+17.9%
Total Sales	107	101	+5.9%	593	557	+6.5%
New Homes Only	1	20	-95.0%	48	121	-60.3%
Resale Only	106	81	+30.9%	545	436	+25.0%
Sales Volume	\$47,846,106	\$30,126,074	+58.8%	\$240,726,443	\$158,405,624	+52.0%
New Listings	115	123	-6.5%	730	737	-0.9%
Pending	61	111	-45.0%	179	645	-72.2%
Withdrawn	10	8	+25.0%	32	51	-37.3%
Expired	2	1	+100.0%	4	37	-89.2%
Months of Inventory	0.5	1.5	-70.4%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$418,143	\$300,834	+39.0%	\$383,643	\$287,994	+33.2%
List Price/SqFt	\$229	\$150	+52.5%	\$196	\$151	+29.9%
Sold Price	\$447,160	\$298,278	+49.9%	\$405,947	\$284,391	+42.7%
Sold Price/SqFt	\$245	\$149	+63.8%	\$207	\$149	+39.1%
Sold Price / Orig LP	108.2%	98.4%	+10.0%	106.8%	98.1%	+8.9%
Days on Market	10	53	-81.0%	14	61	-76.6%

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$351,000	\$285,990	+22.7%	\$331,900	\$266,575	+24.5%
List Price/SqFt	\$195	\$148	+32.1%	\$180	\$147	+22.8%
Sold Price	\$385,000	\$283,990	+35.6%	\$359,400	\$262,749	+36.8%
Sold Price/SqFt	\$217	\$148	+46.6%	\$191	\$145	+32.1%
Sold Price / Orig LP	107.0%	99.0%	+8.1%	104.0%	99.0%	+5.1%
Days on Market	5	35	-85.7%	5	34	-85.3%

Months of Inventory - Last Two Years



🖈 Independ	July 2021					
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under					1	1
\$150,000- \$199,999		1	4	4	6	23
\$200,000- \$249,999	2	1	4	25	32	16
\$250,000- \$299,999	8	8	11	156	103	18
\$300,000- \$349,999	15	25	4	156	121	13
\$350,000- \$399,999	29	23	9	156	105	11
\$400,000- \$449,999	16	25	8	74	97	9
\$450,000- \$499,999	19	7	9	51	38	14
\$500,000- \$549,999	9	4	10	25	23	5
\$550,000- \$599,999	3	4	5	21	16	13
\$600,000- \$699,999	5	3	11	27	26	23
\$700,000- \$799,999	4	2	6	14	9	6
\$800,000- \$899,999	4	1	8	8	5	60
\$900,000- \$999,999		1	21	1	2	43
\$1M - \$1.99M	1	1	2	10	6	46
\$2M - \$2.99M				2	2	27
\$3M+		1	279		1	279



10

730

593

14

107

115



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MLS Area GTW

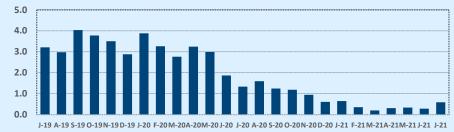
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	219	296	-26.0%	1,468	1,329	+10.5%
Condo/TH Sales	10	2	+400.0%	36	10	+260.0%
Total Sales	229	298	-23.2%	1,504	1,339	+12.3%
New Homes Only	11	41	-73.2%	115	213	-46.0%
Resale Only	218	257	-15.2%	1,389	1,126	+23.4%
Sales Volume	\$125,942,817	\$112,601,928	+11.8%	\$741,531,419	\$496,928,483	+49.2%
New Listings	303	299	+1.3%	1,648	1,656	-0.5%
Pending	152	263	-42.2%	287	1,481	-80.6%
Withdrawn	10	28	-64.3%	53	125	-57.6%
Expired		10		3	63	-95.2%
Months of Inventory	0.6	1.3	-55.6%	N/A	N/A	

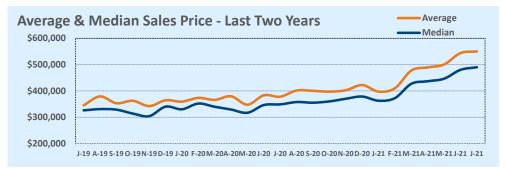
Average	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$524,025	\$383,307	+36.7%	\$471,853	\$378,413	+24.7%
List Price/SqFt	\$210	\$161	+30.8%	\$196	\$161	+22.2%
Sold Price	\$549,969	\$377,859	+45.5%	\$493,040	\$371,119	+32.9%
Sold Price/SqFt	\$221	\$158	+39.3%	\$206	\$158	+30.2%
Sold Price / Orig LP	105.5%	97.7%	+7.9%	105.6%	97.2%	+8.6%
Days on Market	10	64	-84.9%	20	76	-73.2%

Median	This Month			Year-to-Date		
weulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$457,500	\$350,000	+30.7%	\$415,000	\$344,900	+20.3%
List Price/SqFt	\$206	\$161	+28.0%	\$192	\$158	+21.0%
Sold Price	\$490,000	\$348,639	+40.5%	\$439,000	\$338,031	+29.9%
Sold Price/SqFt	\$216	\$159	+36.2%	\$200	\$156	+28.7%
Sold Price / Orig LP	104.0%	98.0%	+6.1%	104.0%	98.0%	+6.1%
Days on Market	5	35	-85.5%	5	48	-89.6%

Months of Inventory - Last Two Years



🖈 Independ	ence Ti		July 2021					
Price Range		This Month			Year-to-Date			
Price Kalige	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				1	1	11		
\$150,000- \$199,999				7	3	16		
\$200,000- \$249,999	4	2	8	31	28	21		
\$250,000- \$299,999	2	7	5	91	112	22		
\$300,000- \$349,999	23	23	9	193	213	22		
\$350,000- \$399,999	37	29	10	266	224	17		
\$400,000- \$449,999	35	26	10	214	209	22		
\$450,000- \$499,999	31	29	7	182	152	25		
\$500,000- \$549,999	35	24	8	130	135	18		
\$550,000- \$599,999	39	18	7	141	104	15		
\$600,000- \$699,999	39	24	13	167	136	16		
\$700,000- \$799,999	34	21	10	102	82	23		
\$800,000- \$899,999	9	12	11	50	46	18		
\$900,000- \$999,999	4	7	15	22	16	9		
\$1M - \$1.99M	11	6	10	46	39	29		
\$2M - \$2.99M		1	41	4	4	18		
\$3M+				1				



10

1,648

1,504

20

229

303



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MLS Area GU

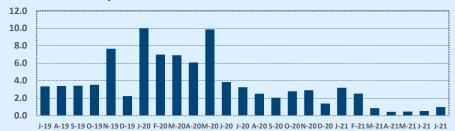
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	40	31	+29.0%	218	96	+127.1%
Condo/TH Sales				1		
Total Sales	40	31	+29.0%	219	96	+128.1%
New Homes Only	4	3	+33.3%	14	6	+133.3%
Resale Only	36	28	+28.6%	205	90	+127.8%
Sales Volume	\$12,742,119	\$10,674,803	+19.4%	\$70,060,966	\$28,760,559	+143.6%
New Listings	58	64	-9.4%	225	232	-3.0%
Pending	46	40	+15.0%	77	149	-48.3%
Withdrawn	2			12	10	+20.0%
Expired		1		5	15	-66.7%
Months of Inventory	1.0	3.3	-70.1%	N/A	N/A	

Auorago		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$312,569	\$357,671	-12.6%	\$321,128	\$311,013	+3.3%	
List Price/SqFt	\$173	\$160	+8.0%	\$156	\$151	+3.4%	
Sold Price	\$318,553	\$344,348	-7.5%	\$319,913	\$299,589	+6.8%	
Sold Price/SqFt	\$176	\$155	+13.8%	\$156	\$147	+6.6%	
Sold Price / Orig LP	99.9%	95.1%	+5.1%	100.0%	94.5%	+5.8%	
Days on Market	39	47	-17.0%	52	60	-12.5%	

Median	This Month			Year-to-Date		
IVIEUIAII	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$261,990	\$259,000	+1.2%	\$259,655	\$250,420	+3.7%
List Price/SqFt	\$145	\$140	+3.3%	\$140	\$136	+2.7%
Sold Price	\$263,173	\$254,000	+3.6%	\$260,964	\$250,420	+4.2%
Sold Price/SqFt	\$155	\$141	+9.9%	\$140	\$136	+2.7%
Sold Price / Orig LP	102.0%	97.0%	+5.2%	101.0%	97.0%	+4.1%
Days on Market	28	30	-8.3%	38	42	-8.4%

Months of Inventory - Last



30	-8.3%	38	42	-8.4%	1-13 W-12 2-13 O-12/M-12 D-13 1-50 L-50/M-50W-50/M-50 1-50 M-50 2-50 O-50/M-50 D-50 1-51 L-51/M-51W-511A-51 1-51
: Two Years					Number of Sales - Last Two Years
					40

Independence Title

New

Price Range



\$149,999 or under \$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 ---Δ \$550,000- \$599,999 \$600,000- \$699,999 Δ \$700,000- \$799,999 \$800,000- \$899,999 \$900,000- \$999,999 ---\$1M - \$1.99M ---\$2M - \$2.99M ---\$3M+ ---

DOM

New

This Month

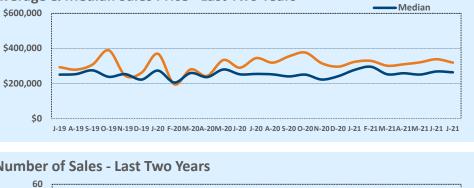
Sales

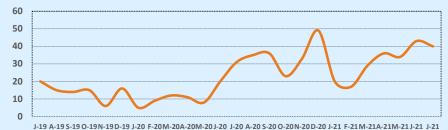
July 2021

DOM

Year-to-Date

Sales





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MLS Area GZ

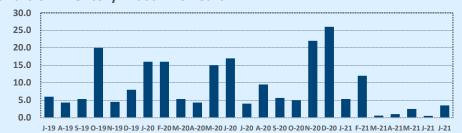
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	2	4	-50.0%	25	12	+108.3%
Condo/TH Sales						
Total Sales	2	4	-50.0%	25	12	+108.3%
New Homes Only				3	2	+50.0%
Resale Only	2	4	-50.0%	22	10	+120.0%
Sales Volume	\$785,000	\$1,027,925	-23.6%	\$6,154,993	\$3,119,925	+97.3%
New Listings	6	8	-25.0%	21	25	-16.0%
Pending	1	2	-50.0%	4	12	-66.7%
Withdrawn		3		4	5	-20.0%
Expired				4	3	+33.3%
Months of Inventory	3.5	4.0	-12.5%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$395,000	\$260,856	+51.4%	\$260,378	\$269,577	-3.4%
List Price/SqFt	\$140	\$135	+4.2%	\$155	\$151	+2.3%
Sold Price	\$392,500	\$256,981	+52.7%	\$246,200	\$259,994	-5.3%
Sold Price/SqFt	\$147	\$132	+10.9%	\$147	\$145	+1.3%
Sold Price / Orig LP	104.5%	93.0%	+12.4%	92.4%	92.9%	-0.6%
Days on Market	39	118	-67.4%	88	107	-18.4%

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$395,000	\$255,463	+54.6%	\$225,400	\$232,713	-3.1%
List Price/SqFt	\$140	\$134	+4.4%	\$119	\$133	-10.6%
Sold Price	\$392,500	\$253,963	+54.6%	\$225,400	\$232,463	-3.0%
Sold Price/SqFt	\$147	\$134	+9.8%	\$116	\$129	-9.8%
Sold Price / Orig LP	104.5%	93.5%	+11.8%	95.0%	94.0%	+1.1%
Days on Market	39	59	-34.2%	73	55	+33.9%

Months of Inventory - Last Two Years



🔆 Indepenc	😽 Independence Title					July 2021			
Drice Bange	This Month			Year-to-Date					
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under	1			3	7	90			
\$150,000- \$199,999	2			5	4	68			
\$200,000- \$249,999		1	5	2	5	67			
\$250,000- \$299,999				3	1	101			
\$300,000- \$349,999					3	107			
\$350,000- \$399,999	1			2	2	150			
\$400,000- \$449,999				1	1	86			
\$450,000- \$499,999	1			3					
\$500,000- \$549,999									
\$550,000- \$599,999	1	1	72	2	2	74			
\$600,000- \$699,999									
\$700,000- \$799,999									
\$800,000- \$899,999									
\$900,000- \$999,999									
\$1M - \$1.99M									
\$2M - \$2.99M									



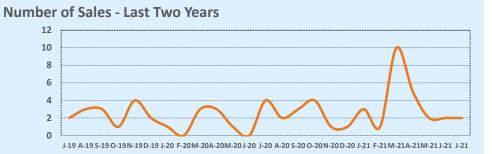
39

21

25

88

6



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\$3M+ Totals

MLS Area HD

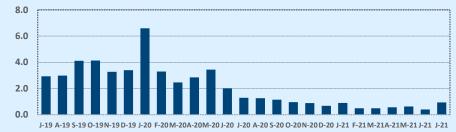
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	92	139	-33.8%	559	577	-3.1%
Condo/TH Sales		1		5	4	+25.0%
Total Sales	92	140	-34.3%	564	581	-2.9%
New Homes Only		18		39	110	-64.5%
Resale Only	92	122	-24.6%	525	471	+11.5%
Sales Volume	\$86,484,908	\$77,687,307	+11.3%	\$488,567,737	\$319,512,695	+52.9%
New Listings	126	120	+5.0%	702	768	-8.6%
Pending	60	138	-56.5%	121	714	-83.1%
Withdrawn	6	5	+20.0%	35	59	-40.7%
Expired	3	3		13	25	-48.0%
Months of Inventory	0.9	1.3	-27.7%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$893,181	\$575,215	+55.3%	\$827,362	\$562,699	+47.0%	
List Price/SqFt	\$281	\$192	+46.1%	\$271	\$193	+40.3%	
Sold Price	\$940,053	\$554,909	+69.4%	\$866,255	\$549,936	+57.5%	
Sold Price/SqFt	\$297	\$187	+58.7%	\$284	\$189	+50.1%	
Sold Price / Orig LP	106.6%	98.0%	+8.7%	106.4%	97.4%	+9.2%	
Days on Market	9	58	-84.9%	22	71	-68.3%	

Median	This Month			Year-to-Date		
weuldh	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$760,400	\$530,000	+43.5%	\$699,900	\$525,000	+33.3%
List Price/SqFt	\$264	\$181	+45.7%	\$239	\$181	+31.6%
Sold Price	\$800,500	\$530,500	+50.9%	\$750,500	\$521,464	+43.9%
Sold Price/SqFt	\$283	\$179	+58.2%	\$254	\$179	+41.8%
Sold Price / Orig LP	106.0%	99.0%	+7.1%	104.0%	98.0%	+6.1%
Days on Market	5	28	-82.1%	5	36	-86.1%

Months of Inventory - Last Two Years



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Totals

🗼 Indepenc	July 2021						
Drice Bongo	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999				2	2	13	
\$250,000- \$299,999	1			3	4	16	
\$300,000- \$349,999	3			6	5	24	
\$350,000- \$399,999	2	2	7	12	14	36	
\$400,000- \$449,999	3	2	4	43	22	23	
\$450,000- \$499,999	4	4	5	50	39	16	
\$500,000- \$549,999	3	1	3	32	23	20	
\$550,000- \$599,999	7	6	6	49	35	23	
\$600,000- \$699,999	14	13	5	97	88	19	
\$700,000- \$799,999	29	15	10	120	83	26	
\$800,000- \$899,999	14	23	8	90	92	20	
\$900,000- \$999,999	11	6	5	43	43	13	
\$1M - \$1.99M	31	16	16	116	95	25	
\$2M - \$2.99M	4	3	5	30	10	30	
\$3M+		1	18	9	9	65	



9

702

564

22

92



MLS Area HH

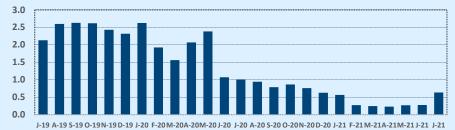
Residential Statistics

Listings		This Month		Y	Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change	
Single Family Sales	211	271	-22.1%	1,411	1,439	-1.9%	
Condo/TH Sales	2	2		38	4	+850.0%	
Total Sales	213	273	-22.0%	1,449	1,443	+0.4%	
New Homes Only	5	31	-83.9%	82	251	-67.3%	
Resale Only	208	242	-14.0%	1,367	1,192	+14.7%	
Sales Volume	\$85,944,034	\$80,658,574	+6.6%	\$537,348,475	\$407,785,707	+31.8%	
New Listings	314	324	-3.1%	1,687	1,737	-2.9%	
Pending	165	302	-45.4%	393	1,671	-76.5%	
Withdrawn	9	11	-18.2%	44	82	-46.3%	
Expired	3	4	-25.0%	8	58	-86.2%	
Months of Inventory	0.6	1.0	-37.1%	N/A	N/A		

Average	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$375,050	\$297,982	+25.9%	\$348,513	\$285,637	+22.0%
List Price/SqFt	\$181	\$146	+24.1%	\$172	\$142	+21.1%
Sold Price	\$403,493	\$295,453	+36.6%	\$370,841	\$282,596	+31.2%
Sold Price/SqFt	\$196	\$145	+35.0%	\$184	\$141	+30.5%
Sold Price / Orig LP	108.3%	98.7%	+9.7%	107.3%	98.1%	+9.3%
Days on Market	8	35	-77.0%	16	52	-68.9%

Median	This Month			Year-to-Date		
weatan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$335,000	\$265,000	+26.4%	\$309,400	\$255,000	+21.3%
List Price/SqFt	\$179	\$144	+24.1%	\$165	\$140	+17.7%
Sold Price	\$368,000	\$261,900	+40.5%	\$335,538	\$253,000	+32.6%
Sold Price/SqFt	\$192	\$143	+33.9%	\$176	\$139	+26.6%
Sold Price / Orig LP	107.0%	100.0%	+7.0%	105.0%	99.0%	+6.1%
Days on Market	5	14	-64.3%	5	25	-80.0%

Months of Inventory - Last Two Years



Indepenc	lence Ti		July 2021			
Drice Dongo		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1			2	3	24
\$150,000- \$199,999	1			13	6	61
\$200,000- \$249,999	4	5	44	105	121	18
\$250,000- \$299,999	39	29	7	393	340	21
\$300,000- \$349,999	78	48	7	424	326	11
\$350,000- \$399,999	90	55	7	346	259	12
\$400,000- \$449,999	36	27	6	147	162	20
\$450,000- \$499,999	26	15	6	96	84	16
\$500,000- \$549,999	16	14	18	41	54	13
\$550,000- \$599,999	4	9	2	29	28	11
\$600,000- \$699,999	7	6	5	25	25	38
\$700,000- \$799,999	2			20	11	38
\$800,000- \$899,999	2	2	9	8	8	25
\$900,000- \$999,999	3			10	7	9
\$1M - \$1.99M	3	2	4	21	12	5
\$2M - \$2.99M	1	1	20	4	3	10
\$3M+	1			3		



8

1,687

1,449

16

213

314



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MLS Area HS

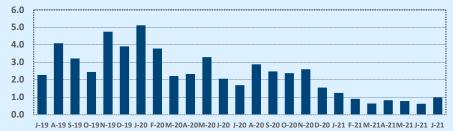
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	49	48	+2.1%	329	290	+13.4%
Condo/TH Sales	5	4	+25.0%	27	15	+80.0%
Total Sales	54	52	+3.8%	356	305	+16.7%
New Homes Only	6	5	+20.0%	58	45	+28.9%
Resale Only	48	47	+2.1%	298	260	+14.6%
Sales Volume	\$20,696,341	\$16,905,195	+22.4%	\$118,193,094	\$87,851,980	+34.5%
New Listings	90	63	+42.9%	470	340	+38.2%
Pending	55	44	+25.0%	189	319	-40.8%
Withdrawn	1	2	-50.0%	21	20	+5.0%
Expired		3		3	15	-80.0%
Months of Inventory	1.0	1.7	-42.0%	N/A	N/A	

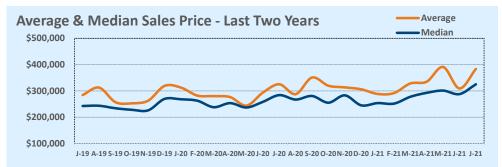
Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$374,674	\$334,119	+12.1%	\$326,515	\$295,594	+10.5%
List Price/SqFt	\$200	\$159	+26.0%	\$179	\$155	+15.5%
Sold Price	\$383,266	\$325,100	+17.9%	\$332,003	\$288,039	+15.3%
Sold Price/SqFt	\$206	\$155	+33.5%	\$183	\$152	+20.6%
Sold Price / Orig LP	105.0%	95.5%	+9.9%	103.8%	96.4%	+7.6%
Days on Market	21	92	-77.3%	36	75	-51.7%

Median	This Month			Year-to-Date		
Ivieulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$307,500	\$296,713	+3.6%	\$275,000	\$260,000	+5.8%
List Price/SqFt	\$191	\$139	+36.9%	\$172	\$149	+15.7%
Sold Price	\$325,000	\$283,900	+14.5%	\$284,083	\$255,090	+11.4%
Sold Price/SqFt	\$201	\$140	+44.2%	\$176	\$146	+20.1%
Sold Price / Orig LP	104.0%	97.0%	+7.2%	102.0%	98.0%	+4.1%
Days on Market	6	44	-86.4%	10	42	-77.4%

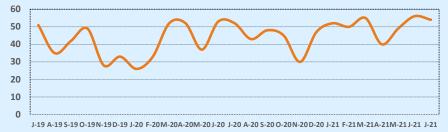
Months of Inventory - Last Two Years



 K Independence Title **July 2021** This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under \$150,000- \$199,999 \$200,000- \$249,999 -5 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 \$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999 \$900,000- \$999,999







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\$1M - \$1.99M

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\$3M+

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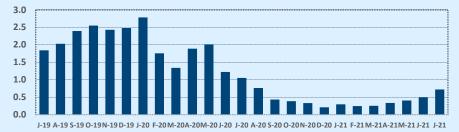
Residential Statistics

Listings		This Month		Y	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	124	153	-19.0%	712	779	-8.6%
Condo/TH Sales	1			5		
Total Sales	125	153	-18.3%	717	779	-8.0%
New Homes Only	2	18	-88.9%	45	99	-54.5%
Resale Only	123	135	-8.9%	672	680	-1.2%
Sales Volume	\$51,007,085	\$44,521,587	+14.6%	\$279,529,127	\$217,456,756	+28.5%
New Listings	221	124	+78.2%	1,003	827	+21.3%
Pending	126	156	-19.2%	244	878	-72.2%
Withdrawn	6	2	+200.0%	33	35	-5.7%
Expired	1	2	-50.0%	1	20	-95.0%
Months of Inventory	0.7	1.1	-31.6%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$379,862	\$292,465	+29.9%	\$357,576	\$281,630	+27.0%
List Price/SqFt	\$195	\$139	+40.1%	\$174	\$136	+27.7%
Sold Price	\$408,057	\$290,991	+40.2%	\$389,859	\$279,149	+39.7%
Sold Price/SqFt	\$210	\$138	+51.8%	\$190	\$135	+40.8%
Sold Price / Orig LP	109.2%	99.8%	+9.4%	110.4%	98.8%	+11.7%
Days on Market	8	37	-77.2%	11	50	-78.0%

Median	This Month			Year-to-Date		
Ivieulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$360,000	\$267,905	+34.4%	\$339,900	\$268,425	+26.6%
List Price/SqFt	\$188	\$135	+39.4%	\$170	\$134	+26.4%
Sold Price	\$385,000	\$267,000	+44.2%	\$370,250	\$266,525	+38.9%
Sold Price/SqFt	\$203	\$135	+50.7%	\$187	\$133	+40.5%
Sold Price / Orig LP	108.0%	100.0%	+8.0%	109.0%	100.0%	+9.0%
Days on Market	5	18	-72.2%	4	32	-87.5%

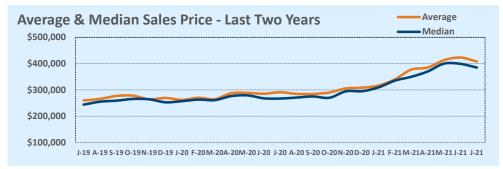
Months of Inventory - Last Two Years



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Totals

🖗 Indepenc	lence Ti		July 2021				
Drico Bongo		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999				1			
\$200,000- \$249,999	1			19	12	4	
\$250,000- \$299,999	17	8	9	174	81	11	
\$300,000- \$349,999	36	27	8	228	184	10	
\$350,000- \$399,999	77	32	5	279	175	9	
\$400,000- \$449,999	32	32	6	126	125	6	
\$450,000- \$499,999	30	12	8	93	70	7	
\$500,000- \$549,999	16	8	10	36	29	10	
\$550,000- \$599,999	8	1	5	18	12	8	
\$600,000- \$699,999	3	1	4	11	17	90	
\$700,000- \$799,999		1	5	4	5	14	
\$800,000- \$899,999		1	6	5	3	24	
\$900,000- \$999,999	1			5			
\$1M - \$1.99M		2	112	4	4	68	
\$2M - \$2.99M							
\$3M+							



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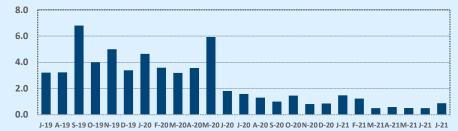
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	30	43	-30.2%	167	189	-11.6%
Condo/TH Sales	1			10	5	+100.0%
Total Sales	31	43	-27.9%	177	194	-8.8%
New Homes Only	1	1		9	14	-35.7%
Resale Only	30	42	-28.6%	168	180	-6.7%
Sales Volume	\$18,832,151	\$26,924,022	-30.1%	\$112,071,442	\$95,842,022	+16.9%
New Listings	45	36	+25.0%	228	234	-2.6%
Pending	25	47	-46.8%	34	220	-84.5%
Withdrawn		5		14	24	-41.7%
Expired		3		1	19	-94.7%
Months of Inventory	0.9	1.6	-44.9%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$587,509	\$655,319	-10.3%	\$627,608	\$516,664	+21.5%
List Price/SqFt	\$277	\$249	+11.0%	\$304	\$227	+33.7%
Sold Price	\$607,489	\$626,140	-3.0%	\$633,172	\$494,031	+28.2%
Sold Price/SqFt	\$288	\$241	+19.4%	\$308	\$218	+41.4%
Sold Price / Orig LP	104.4%	95.2%	+9.7%	103.0%	94.3%	+9.2%
Days on Market	10	80	-87.4%	22	74	-69.9%

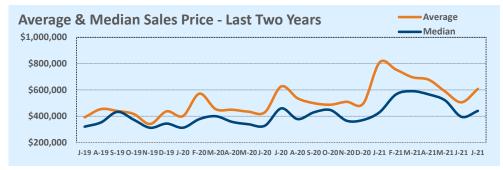
Median	This Month			Year-to-Date		
IVICUIAII	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$398,500	\$449,900	-11.4%	\$451,600	\$349,995	+29.0%
List Price/SqFt	\$227	\$201	+13.1%	\$238	\$183	+30.1%
Sold Price	\$440,000	\$459,200	-4.2%	\$471,363	\$345,500	+36.4%
Sold Price/SqFt	\$249	\$194	+28.4%	\$247	\$178	+38.8%
Sold Price / Orig LP	104.0%	97.0%	+7.2%	102.0%	96.0%	+6.3%
Days on Market	5	35	-85.7%	5	40	-87.5%

Months of Inventory - Last Two Years



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🖈 Indepenc	Independence Title					July 2021			
Price Range		This Month			Year-to-Date				
Price Kange	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under				2	3	8			
\$150,000- \$199,999		1	71	7	7	26			
\$200,000- \$249,999				1	2	9			
\$250,000- \$299,999	3	1	14	15	11	17			
\$300,000- \$349,999	6	2	11	37	17	22			
\$350,000- \$399,999	8	9	8	31	25	8			
\$400,000- \$449,999	3	3	3	13	18	6			
\$450,000- \$499,999		4	5	8	8	37			
\$500,000- \$549,999	3	1	5	13	13	19			
\$550,000- \$599,999	3	1	3	12	9	54			
\$600,000- \$699,999	5	2	11	23	19	18			
\$700,000- \$799,999	2	1	12	13	11	13			
\$800,000- \$899,999	3	1	5	8	6	4			
\$900,000- \$999,999	2	1	3	6	4	48			
\$1M - \$1.99M	6	3	15	34	18	18			
\$2M - \$2.99M	1	1	16	5	4	182			
\$3M+					2	43			
Totals	45	31	10	228	177	22			





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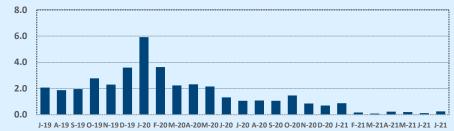
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	66	64	+3.1%	404	345	+17.1%
Condo/TH Sales	3	1	+200.0%	14	2	+600.0%
Total Sales	69	65	+6.2%	418	347	+20.5%
New Homes Only	16	23	-30.4%	120	115	+4.3%
Resale Only	53	42	+26.2%	298	232	+28.4%
Sales Volume	\$18,863,046	\$13,964,255	+35.1%	\$107,069,230	\$72,161,596	+48.4%
New Listings	64	75	-14.7%	527	433	+21.7%
Pending	39	74	-47.3%	136	407	-66.6%
Withdrawn	2	3	-33.3%	20	47	-57.4%
Expired		2		31	23	+34.8%
Months of Inventory	0.2	1.1	-76.8%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$270,420	\$215,387	+25.6%	\$252,072	\$209,513	+20.3%
List Price/SqFt	\$157	\$124	+26.2%	\$146	\$123	+18.3%
Sold Price	\$273,377	\$214,835	+27.3%	\$256,146	\$207,958	+23.2%
Sold Price/SqFt	\$159	\$124	+28.2%	\$148	\$122	+21.1%
Sold Price / Orig LP	101.8%	99.3%	+2.5%	102.3%	98.6%	+3.7%
Days on Market	4	55	-92.4%	11	58	-80.8%

Median	This Month			Year-to-Date		
weulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$267,900	\$204,190	+31.2%	\$239,900	\$199,900	+20.0%
List Price/SqFt	\$157	\$127	+23.6%	\$144	\$126	+14.2%
Sold Price	\$260,000	\$203,090	+28.0%	\$242,215	\$198,590	+22.0%
Sold Price/SqFt	\$152	\$125	+22.0%	\$145	\$125	+16.2%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
Days on Market		42		2	48	-95.8%

Months of Inventory - Last Two Years



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Totals

🖈 Independ	Independence Title					July 2021			
Price Range	This Month				Year-to-Date				
Price Kange	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under									
\$150,000- \$199,999	1			21	31	14			
\$200,000- \$249,999	11	30	1	205	226	6			
\$250,000- \$299,999	26	23	2	214	106	13			
\$300,000- \$349,999	18	10	7	60	33	17			
\$350,000- \$399,999	6	5	27	17	14	12			
\$400,000- \$449,999					3	120			
\$450,000- \$499,999				1					
\$500,000- \$549,999									
\$550,000- \$599,999									
\$600,000- \$699,999		1	23	2	1	23			
\$700,000- \$799,999				2	3	116			
\$800,000- \$899,999									
\$900,000- \$999,999				1					
\$1M - \$1.99M	2			4	1	21			
\$2M - \$2.99M									
\$3M+									

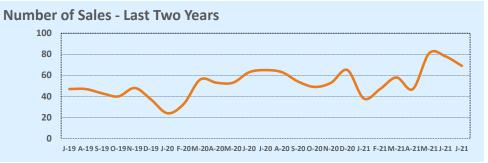


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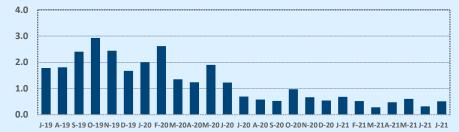
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	45	55	-18.2%	259	276	-6.2%
Condo/TH Sales						
Total Sales	45	55	-18.2%	259	276	-6.2%
New Homes Only				4	3	+33.3%
Resale Only	45	55	-18.2%	255	273	-6.6%
Sales Volume	\$11,886,290	\$11,273,561	+5.4%	\$59,561,116	\$50,661,806	+17.6%
New Listings	57	50	+14.0%	330	344	-4.1%
Pending	37	52	-28.8%	55	317	-82.6%
Withdrawn	4	6	-33.3%	14	42	-66.7%
Expired		1		4	12	-66.7%
Months of Inventory	0.5	0.7	-26.0%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$258,067	\$206,320	+25.1%	\$226,864	\$185,610	+22.2%
List Price/SqFt	\$122	\$92	+31.6%	\$112	\$91	+22.7%
Sold Price	\$264,140	\$204,974	+28.9%	\$229,966	\$183,557	+25.3%
Sold Price/SqFt	\$125	\$92	+36.0%	\$114	\$91	+25.9%
Sold Price / Orig LP	105.4%	98.8%	+6.6%	102.8%	98.0%	+4.9%
Days on Market	8	42	-79.8%	12	37	-68.0%

Median	This Month			Year-to-Date		
IVICUIAII	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$199,000	\$194,900	+2.1%	\$199,000	\$169,900	+17.1%
List Price/SqFt	\$111	\$89	+25.5%	\$106	\$88	+20.9%
Sold Price	\$215,000	\$194,900	+10.3%	\$203,000	\$166,300	+22.1%
Sold Price/SqFt	\$115	\$90	+28.3%	\$109	\$88	+23.8%
Sold Price / Orig LP	104.0%	100.0%	+4.0%	102.0%	100.0%	+2.0%
Days on Market	4	16	-75.0%	5	18	-72.2%

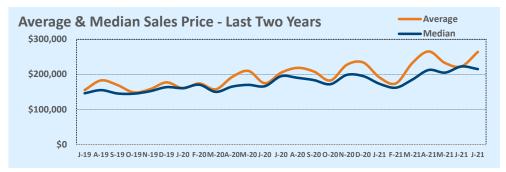
Months of Inventory - Last Two Years



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Totals

🕅 Independ	😽 Independence Title					July 2021			
Drice Dange		This Month		Year-to-Date					
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under	10	7	12	69	57	10			
\$150,000- \$199,999	13	14	6	88	69	7			
\$200,000- \$249,999	16	10	5	65	56	7			
\$250,000- \$299,999	7	6	7	48	34	8			
\$300,000- \$349,999	3	1	3	22	14	12			
\$350,000- \$399,999		1	4	11	10	41			
\$400,000- \$449,999	4			5	2	16			
\$450,000- \$499,999		2	23	3	7	40			
\$500,000- \$549,999	1			1	1	160			
\$550,000- \$599,999				5					
\$600,000- \$699,999		1	4	3	4	39			
\$700,000- \$799,999	1	1	2	4	2	9			
\$800,000- \$899,999		1	32	1	2	43			
\$900,000- \$999,999				2					
\$1M - \$1.99M	2	1	35	3	1	35			
\$2M - \$2.99M									
\$3M+									



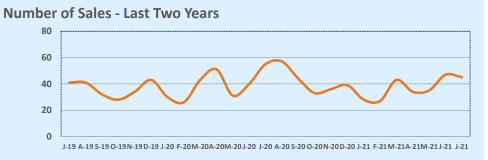
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Residential Statistics

Listings		This Month		Ŷ	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	18	7	+157.1%	81	49	+65.3%
Condo/TH Sales						
Total Sales	18	7	+157.1%	81	49	+65.3%
New Homes Only				2	2	
Resale Only	18	7	+157.1%	79	47	+68.1%
Sales Volume	\$5,216,395	\$1,460,250	+257.2%	\$23,117,363	\$10,929,022	+111.5%
New Listings	13	13		77	76	+1.3%
Pending	4	11	-63.6%	7	57	-87.7%
Withdrawn		1		1	16	-93.8%
Expired				3	8	-62.5%
Months of Inventory	0.5	3.7	-86.5%	N/A	N/A	

Auorago		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$290,772	\$220,553	+31.8%	\$285,874	\$232,411	+23.0%	
List Price/SqFt	\$160	\$146	+10.0%	\$160	\$128	+25.0%	
Sold Price	\$289,800	\$208,607	+38.9%	\$285,400	\$223,041	+28.0%	
Sold Price/SqFt	\$159	\$140	+13.8%	\$159	\$123	+29.2%	
Sold Price / Orig LP	96.9%	91.3%	+6.1%	96.9%	93.0%	+4.2%	
Days on Market	24	79	-70.0%	37	72	-48.2%	

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$230,000	\$195,000	+17.9%	\$249,900	\$210,000	+19.0%
List Price/SqFt	\$143	\$147	-2.6%	\$139	\$126	+10.2%
Sold Price	\$232,000	\$177,250	+30.9%	\$248,000	\$210,000	+18.1%
Sold Price/SqFt	\$141	\$145	-2.8%	\$137	\$125	+9.4%
Sold Price / Orig LP	100.0%	92.0%	+8.7%	99.0%	96.0%	+3.1%
Days on Market	8	86	-91.3%	12	52	-76.9%

Months of Inventory - Last Two Years



🛧 Indepenc	🛠 Independence Title					July 2021			
Price Range		This Month			Year-to-Date				
Price Kalige	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under	2	3	4	14	12	17			
\$150,000- \$199,999	1	6	53	10	17	61			
\$200,000- \$249,999	1			9	13	45			
\$250,000- \$299,999		3	18	13	11	32			
\$300,000- \$349,999	1	1	5	7	7	35			
\$350,000- \$399,999	2			5	6	47			
\$400,000- \$449,999	3	2	7	6	3	9			
\$450,000- \$499,999	1	1	9	3	3	13			
\$500,000- \$549,999					1	3			
\$550,000- \$599,999		1	15	3	2	41			
\$600,000- \$699,999				1	2	10			
\$700,000- \$799,999	1	1	2	4	4	37			
\$800,000- \$899,999	1			2					
\$900,000- \$999,999									
\$1M - \$1.99M									
\$2M - \$2.99M									
\$3M+									



24

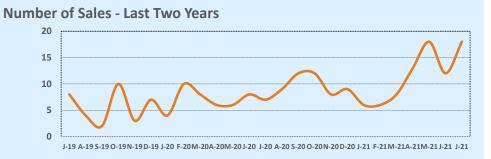
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MLS Area LH

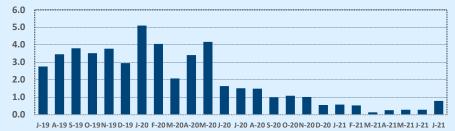
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	74	70	+5.7%	483	385	+25.5%
Condo/TH Sales				1		
Total Sales	74	70	+5.7%	484	385	+25.7%
New Homes Only	17	19	-10.5%	169	117	+44.4%
Resale Only	57	51	+11.8%	315	268	+17.5%
Sales Volume	\$37,467,671	\$27,287,650	+37.3%	\$223,676,720	\$142,031,928	+57.5%
New Listings	96	86	+11.6%	431	510	-15.5%
Pending	43	68	-36.8%	106	468	-77.4%
Withdrawn	2	2		36	24	+50.0%
Expired		4		2	19	-89.5%
Months of Inventory	0.8	1.5	-48.2%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$477,984	\$392,039	+21.9%	\$447,240	\$374,547	+19.4%
List Price/SqFt	\$208	\$170	+21.9%	\$190	\$161	+18.1%
Sold Price	\$506,320	\$389,824	+29.9%	\$462,142	\$368,914	+25.3%
Sold Price/SqFt	\$219	\$169	+29.7%	\$195	\$158	+23.4%
Sold Price / Orig LP	106.2%	98.5%	+7.8%	104.5%	97.5%	+7.2%
Days on Market	11	59	-81.9%	22	80	-73.1%

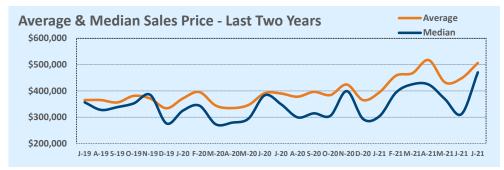
Median	This Month			Year-to-Date		
weatan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$416,450	\$355,075	+17.3%	\$371,945	\$311,300	+19.5%
List Price/SqFt	\$202	\$173	+16.6%	\$183	\$159	+14.9%
Sold Price	\$470,500	\$348,500	+35.0%	\$392,500	\$309,900	+26.7%
Sold Price/SqFt	\$211	\$170	+23.8%	\$186	\$158	+17.9%
Sold Price / Orig LP	103.5%	99.5%	+4.0%	101.0%	99.0%	+2.0%
Days on Market	4	38	-89.3%	4	48	-91.7%

Months of Inventory - Last Two Years

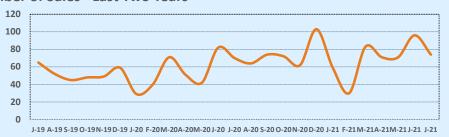


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🕅 Indepenc	🙀 Independence Title					ly 2021
Price Range		This Month			Year-to-Date	
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1			1	1	172
\$150,000- \$199,999				2		
\$200,000- \$249,999	3			8	7	24
\$250,000- \$299,999	3	16	7	33	138	9
\$300,000- \$349,999	8	6	4	44	69	10
\$350,000- \$399,999	12	8	7	43	32	40
\$400,000- \$449,999	11	4	3	40	37	44
\$450,000- \$499,999	9	7	4	38	36	25
\$500,000- \$549,999	7	7	7	22	31	13
\$550,000- \$599,999	6	5	12	45	25	44
\$600,000- \$699,999	8	10	36	48	44	34
\$700,000- \$799,999	6	2	6	20	24	28
\$800,000- \$899,999	7	4	3	35	17	25
\$900,000- \$999,999	7	2	5	22	9	10
\$1M - \$1.99M	7	3	19	29	13	8
\$2M - \$2.99M						
\$3M+	1			1	1	108
Totals	96	74	11	431	484	22







MLS Area LL

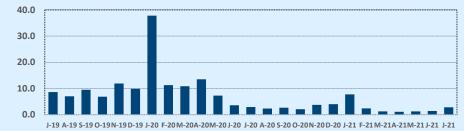
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	17	40	-57.5%	174	157	+10.8%
Condo/TH Sales	4	7	-42.9%	26	22	+18.2%
Total Sales	21	47	-55.3%	200	179	+11.7%
New Homes Only	1	6	-83.3%	19	23	-17.4%
Resale Only	20	41	-51.2%	181	156	+16.0%
Sales Volume	\$17,786,800	\$32,527,303	-45.3%	\$172,091,566	\$116,663,179	+47.5%
New Listings	29	33	-12.1%	232	309	-24.9%
Pending	25	64	-60.9%	38	238	-84.0%
Withdrawn	3	4	-25.0%	23	64	-64.1%
Expired	3	4	-25.0%	10	61	-83.6%
Months of Inventory	2.8	2.9	-3.6%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$881,607	\$719,257	+22.6%	\$885,997	\$689,281	+28.5%
List Price/SqFt	\$291	\$280	+4.0%	\$306	\$259	+18.0%
Sold Price	\$846,990	\$692,070	+22.4%	\$860,458	\$651,750	+32.0%
Sold Price/SqFt	\$286	\$270	+5.7%	\$301	\$247	+22.1%
Sold Price / Orig LP	99.7%	95.0%	+4.9%	97.6%	92.7%	+5.2%
Days on Market	63	80	-22.1%	78	103	-24.3%

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$525,000	\$499,900	+5.0%	\$577,450	\$449,000	+28.6%
List Price/SqFt	\$230	\$237	-2.8%	\$252	\$222	+13.9%
Sold Price	\$525,000	\$495,000	+6.1%	\$570,400	\$425,000	+34.2%
Sold Price/SqFt	\$225	\$227	-0.8%	\$253	\$208	+21.7%
Sold Price / Orig LP	98.0%	95.0%	+3.2%	98.5%	95.0%	+3.7%
Days on Market	19	59	-67.8%	24	69	-65.2%

Months of Inventory - Last Two Years



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Totals

Mindepenc	😽 Independence Title					ly 2021		
Drice Dange		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				10	7	47		
\$150,000- \$199,999		1	56	7	5	37		
\$200,000- \$249,999		2	37	11	12	40		
\$250,000- \$299,999	1	2	52	11	4	47		
\$300,000- \$349,999	4	1	5	9	14	83		
\$350,000- \$399,999	4	3	19	22	16	73		
\$400,000- \$449,999		1	7	4	8	100		
\$450,000- \$499,999	2			19	15	75		
\$500,000- \$549,999	2	2	52	12	11	26		
\$550,000- \$599,999	1	2	8	13	18	97		
\$600,000- \$699,999	3	1	243	23	18	82		
\$700,000- \$799,999				9	13	85		
\$800,000- \$899,999	2			20	8	30		
\$900,000- \$999,999				8	5	76		
\$1M - \$1.99M	5	4	156	34	26	72		
\$2M - \$2.99M	3	2	12	14	13	110		
\$3M+	2			6	7	220		



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MLS Area LN

Residential Statistics

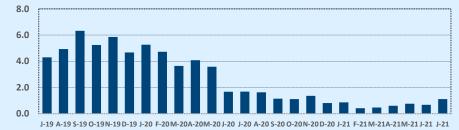
Listings	-	This Month		Y	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	77	78	-1.3%	451	415	+8.7%
Condo/TH Sales	6	19	-68.4%	54	69	-21.7%
Total Sales	83	97	-14.4%	505	484	+4.3%
New Homes Only	5	15	-66.7%	82	140	-41.4%
Resale Only	78	82	-4.9%	423	344	+23.0%
Sales Volume	\$61,029,467	\$48,419,084	+26.0%	\$299,061,605	\$207,379,605	+44.2%
New Listings	108	92	+17.4%	644	612	+5.2%
Pending	68	85	-20.0%	118	554	-78.7%
Withdrawn	9	6	+50.0%	37	70	-47.1%
Expired	1	4	-75.0%	8	44	-81.8%
Months of Inventory	1.1	1.7	-34.0%	N/A	N/A	

Average	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$701,070	\$511,848	+37.0%	\$568,235	\$440,148	+29.1%	
List Price/SqFt	\$273	\$198	+37.5%	\$241	\$185	+30.6%	
Sold Price	\$735,295	\$499,166	+47.3%	\$592,201	\$428,470	+38.2%	
Sold Price/SqFt	\$286	\$194	+47.7%	\$251	\$181	+38.7%	
Sold Price / Orig LP	104.8%	97.6%	+7.5%	104.7%	96.9%	+8.0%	
Days on Market	14	84	-83.4%	27	90	-70.3%	

Median	This Month			Year-to-Date			
Median	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$550,000	\$349,000	+57.6%	\$430,000	\$329,950	+30.3%	
List Price/SqFt	\$234	\$169	+37.9%	\$216	\$167	+29.2%	
Sold Price	\$587,000	\$349,000	+68.2%	\$455,000	\$326,000	+39.6%	
Sold Price/SqFt	\$252	\$168	+50.4%	\$228	\$165	+38.2%	
Sold Price / Orig LP	103.0%	98.0%	+5.1%	102.0%	98.0%	+4.1%	
Days on Market	7	34	-79.4%	7	54	-87.0%	

Months of Inventory - Last Two Years

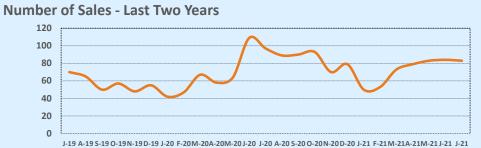
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🖈 Indepenc	lence Ti	tle			Ju	ly 2021
Price Range		This Month			Year-to-Date	
Flice Nalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				7	7	22
\$150,000- \$199,999	4			24	20	25
\$200,000- \$249,999	3			13	17	20
\$250,000- \$299,999	5	1		37	45	35
\$300,000- \$349,999	11	8	19	70	49	27
\$350,000- \$399,999	15	9	5	83	63	26
\$400,000- \$449,999	3	9	9	45	44	23
\$450,000- \$499,999	8	3	5	45	35	12
\$500,000- \$549,999	8	9	18	51	30	23
\$550,000- \$599,999	9	3	17	43	33	18
\$600,000- \$699,999	5	9	14	45	48	29
\$700,000- \$799,999	13	7	6	46	28	24
\$800,000- \$899,999	6	6	8	29	23	28
\$900,000- \$999,999	3	3	12	22	5	13
\$1M - \$1.99M	14	14	29	70	51	39
\$2M - \$2.99M	1	2	3	7	4	4
\$3M+				7	3	172
Totals	108	83	14	644	505	27





MLS Area LP

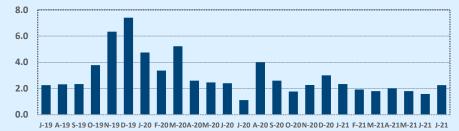
Residential Statistics

Listings		This Month		Y	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	8	18	-55.6%	71	84	-15.5%
Condo/TH Sales						
Total Sales	8	18	-55.6%	71	84	-15.5%
New Homes Only		1		2	4	-50.0%
Resale Only	8	17	-52.9%	69	80	-13.8%
Sales Volume	\$1,920,500	\$3,946,825	-51.3%	\$20,597,893	\$19,159,079	+7.5%
New Listings	21	18	+16.7%	89	94	-5.3%
Pending	13	12	+8.3%	17	86	-80.2%
Withdrawn	2	2		5	8	-37.5%
Expired	10	1	+900.0%	12	8	+50.0%
Months of Inventory	2.3	1.1	+102.5%	N/A	N/A	

Auerogo	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$245,063	\$220,222	+11.3%	\$292,928	\$233,542	+25.4%	
List Price/SqFt	\$124	\$124	+0.3%	\$151	\$120	+25.7%	
Sold Price	\$240,063	\$219,268	+9.5%	\$290,111	\$228,084	+27.2%	
Sold Price/SqFt	\$121	\$123	-1.6%	\$149	\$117	+27.2%	
Sold Price / Orig LP	96.6%	97.4%	-0.8%	98.1%	95.9%	+2.3%	
Days on Market	27	106	-74.8%	35	79	-55.5%	

Madian		This Month			Year-to-Date		
Median	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$242,500	\$189,000	+28.3%	\$265,000	\$209,325	+26.6%	
List Price/SqFt	\$137	\$115	+18.7%	\$143	\$114	+25.0%	
Sold Price	\$237,500	\$189,788	+25.1%	\$263,500	\$200,250	+31.6%	
Sold Price/SqFt	\$132	\$114	+15.7%	\$141	\$113	+25.1%	
Sold Price / Orig LP	97.0%	99.5%	-2.5%	100.0%	98.0%	+2.0%	
Days on Market	7	91	-92.3%	16	61	-73.6%	

Months of Inventory - Last Two Years



k Independence Title **July 2021** This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---5 5 37 1 \$150,000- \$199,999 2 12 15 24 \$200,000- \$249,999 21 13 39 8 \$250,000- \$299,999 11 12 14 1 \$300,000- \$349,999 8 47 \$350,000- \$399,999 2 8 51 \$400,000- \$449,999 27 2 3 \$450,000-\$499,999 168 86 2 \$500,000- \$549,999 1 12 2 \$550,000- \$599,999 172 1 \$600,000- \$699,999 15 1 2 \$700,000- \$799,999 48 1 \$800,000- \$899,999 ---



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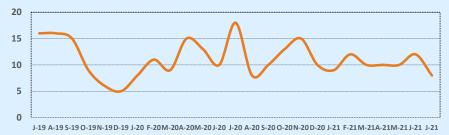
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\$900,000- \$999,999

\$1M - \$1.99M

\$2M - \$2.99M

\$3M+ Totals



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MLS Area LS

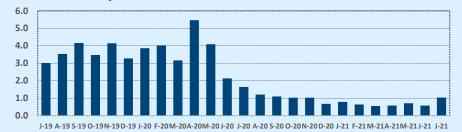
Residential Statistics

Listings		This Month		Ye	ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	141	198	-28.8%	941	894	+5.3%
Condo/TH Sales	13	20	-35.0%	105	77	+36.4%
Total Sales	154	218	-29.4%	1,046	971	+7.7%
New Homes Only	7	26	-73.1%	81	114	-28.9%
Resale Only	147	192	-23.4%	965	857	+12.6%
Sales Volume	\$154,984,383	\$163,434,692	-5.2%	\$951,560,022	\$651,646,728	+46.0%
New Listings	229	239	-4.2%	1,332	1,394	-4.4%
Pending	102	251	-59.4%	187	1,148	-83.7%
Withdrawn	27	30	-10.0%	101	176	-42.6%
Expired	1	8	-87.5%	30	74	-59.5%
Months of Inventory	1.0	1.6	-36.9%	N/A	N/A	

Auerogo	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$973,962	\$765,742	+27.2%	\$874,398	\$686,564	+27.4%	
List Price/SqFt	\$327	\$246	+33.1%	\$291	\$225	+29.7%	
Sold Price	\$1,006,392	\$749,700	+34.2%	\$909,713	\$671,109	+35.6%	
Sold Price/SqFt	\$338	\$241	+40.1%	\$304	\$220	+38.0%	
Sold Price / Orig LP	104.3%	97.0%	+7.5%	105.0%	96.7%	+8.6%	
Days on Market	18	67	-73.9%	23	70	-67.1%	

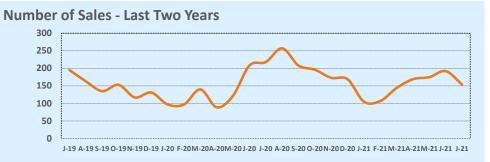
Median	This Month			Year-to-Date		
Ivieulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$772,450	\$587,500	+31.5%	\$700,000	\$565,000	+23.9%
List Price/SqFt	\$284	\$214	+32.4%	\$262	\$204	+28.3%
Sold Price	\$800,000	\$578,250	+38.3%	\$740,000	\$560,000	+32.1%
Sold Price/SqFt	\$295	\$210	+40.2%	\$278	\$200	+39.1%
Sold Price / Orig LP	102.0%	98.0%	+4.1%	103.0%	98.0%	+5.1%
Days on Market	7	31	-78.7%	5	32	-84.4%

Months of Inventory - Last Two Years



🙀 Independence Title					Ju	ly 2021
Drice Bongo		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999						
\$200,000- \$249,999	1			6	6	21
\$250,000- \$299,999	1	1	49	14	11	43
\$300,000- \$349,999	3			17	18	57
\$350,000- \$399,999	3	6	11	39	29	15
\$400,000- \$449,999	7	5	14	57	42	10
\$450,000- \$499,999	13	7	11	83	56	11
\$500,000- \$549,999	15	10	6	75	69	17
\$550,000- \$599,999	20	8	9	102	66	11
\$600,000- \$699,999	31	20	13	180	151	20
\$700,000- \$799,999	26	19	35	165	143	24
\$800,000- \$899,999	29	14	8	130	92	27
\$900,000- \$999,999	19	15	16	100	85	14
\$1M - \$1.99M	42	35	13	277	228	22
\$2M - \$2.99M	12	11	15	48	35	56
\$3M+	7	3	140	38	15	129
Totals	229	154	18	1,332	1,046	23





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MLS Area LW

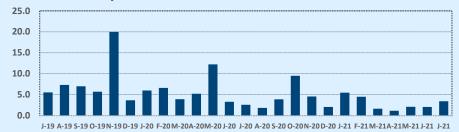
Residential Statistics

Listings		This Month		Y	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	9	14	-35.7%	58	67	-13.4%
Condo/TH Sales		1			2	
Total Sales	9	15	-40.0%	58	69	-15.9%
New Homes Only				7	4	+75.0%
Resale Only	9	15	-40.0%	51	65	-21.5%
Sales Volume	\$7,825,805	\$12,500,200	-37.4%	\$45,986,047	\$45,106,028	+2.0%
New Listings	33	17	+94.1%	109	94	+16.0%
Pending	11	16	-31.3%	17	81	-79.0%
Withdrawn	10	4	+150.0%	26	19	+36.8%
Expired		2		2	8	-75.0%
Months of Inventory	3.4	2.6	+32.5%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$883,555	\$876,187	+0.8%	\$800,244	\$678,779	+17.9%
List Price/SqFt	\$281	\$205	+36.8%	\$274	\$217	+25.9%
Sold Price	\$869,534	\$833,347	+4.3%	\$792,863	\$653,711	+21.3%
Sold Price/SqFt	\$291	\$194	+49.6%	\$276	\$211	+31.2%
Sold Price / Orig LP	101.7%	88.8%	+14.5%	99.8%	92.8%	+7.5%
Days on Market	37	177	-79.0%	36	150	-76.0%

Median	This Month			Year-to-Date		
Median	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$949,999	\$649,900	+46.2%	\$712,134	\$559,900	+27.2%
List Price/SqFt	\$294	\$191	+54.2%	\$270	\$206	+31.0%
Sold Price	\$925,000	\$607,500	+52.3%	\$726,067	\$550,000	+32.0%
Sold Price/SqFt	\$294	\$182	+61.6%	\$271	\$201	+35.0%
Sold Price / Orig LP	100.0%	95.0%	+5.3%	100.0%	95.0%	+5.3%
Days on Market	6	106	-94.3%	10	97	-89.7%

Months of Inventory - Last Two Years



 k Independence Title **July 2021** This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under 1 95 1 1 \$150,000- \$199,999 2 22 \$200,000- \$249,999 \$250,000- \$299,999 17 1 2 \$300,000- \$349,999 1 8 \$350,000- \$399,999 1 61 \$400,000- \$449,999 52 Δ \$450,000-\$499,999 8 1 2 \$500,000- \$549,999 13 ---Δ Δ \$550,000- \$599,999 2 2 ---\$600,000- \$699,999 18 2 5 4 \$700,000- \$799,999 2 12 57 9 \$800,000- \$899,999 18 124 6 3 2 \$900,000- \$999,999 39 3 64 9 9 \$1M - \$1.99M 13 13 6 32 8 \$2M - \$2.99M 2 3 32 ---



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\$3M+

MLS Area MA

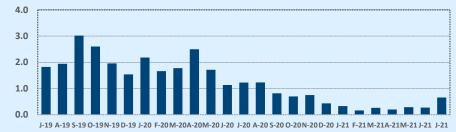
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	67	84	-20.2%	572	514	+11.3%
Condo/TH Sales				1	1	
Total Sales	67	84	-20.2%	573	515	+11.3%
New Homes Only		16		28	139	-79.9%
Resale Only	67	68	-1.5%	545	376	+44.9%
Sales Volume	\$24,854,171	\$21,767,974	+14.2%	\$188,581,047	\$129,508,426	+45.6%
New Listings	114	70	+62.9%	548	635	-13.7%
Pending	61	87	-29.9%	86	566	-84.8%
Withdrawn	9	3	+200.0%	30	41	-26.8%
Expired	2	2		6	70	-91.4%
Months of Inventory	0.7	1.2	-46.4%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$346,829	\$261,923	+32.4%	\$311,621	\$253,484	+22.9%
List Price/SqFt	\$188	\$140	+33.7%	\$167	\$139	+20.6%
Sold Price	\$370,958	\$259,143	+43.1%	\$329,112	\$251,473	+30.9%
Sold Price/SqFt	\$201	\$139	+44.6%	\$177	\$138	+28.7%
Sold Price / Orig LP	108.4%	98.5%	+10.0%	107.0%	98.7%	+8.4%
Days on Market	6	45	-87.1%	13	41	-69.2%

Median	This Month			Year-to-Date		
Ivieulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$329,999	\$238,695	+38.3%	\$296,990	\$236,900	+25.4%
List Price/SqFt	\$197	\$137	+43.6%	\$165	\$137	+20.2%
Sold Price	\$354,990	\$239,500	+48.2%	\$315,000	\$235,900	+33.5%
Sold Price/SqFt	\$210	\$137	+53.8%	\$174	\$137	+26.7%
Sold Price / Orig LP	108.0%	100.0%	+8.0%	103.0%	100.0%	+3.0%
Days on Market	5	25	-80.0%	5	18	-72.2%

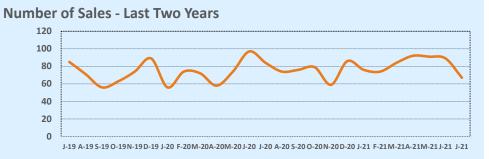
Months of Inventory - Last Two Years



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😽 Indepenc	🔆 Independence Title					ly 2021	
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under					2	92	
\$150,000- \$199,999				2	4	52	
\$200,000- \$249,999	1			47	69	9	
\$250,000- \$299,999	16	7	3	175	149	10	
\$300,000- \$349,999	28	22	5	128	162	12	
\$350,000- \$399,999	40	20	6	94	101	8	
\$400,000- \$449,999	16	11	7	40	37	16	
\$450,000- \$499,999	4	4	6	16	26	19	
\$500,000- \$549,999	2	1	5	12	11	35	
\$550,000- \$599,999	1			10	7	52	
\$600,000- \$699,999	2	1	11	11	4	35	
\$700,000- \$799,999	1			3			
\$800,000- \$899,999	1	1	29	4	1	29	
\$900,000- \$999,999	1			2			
\$1M - \$1.99M	1			3			
\$2M - \$2.99M				1			
\$3M+							
Totals	114	67	6	548	573	13	





MLS Area MC

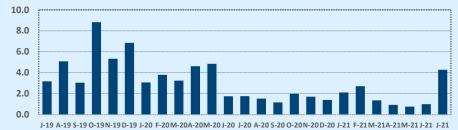
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	7	13	-46.2%	88	80	+10.0%
Condo/TH Sales						
Total Sales	7	13	-46.2%	88	80	+10.0%
New Homes Only		1		1	2	-50.0%
Resale Only	7	12	-41.7%	87	78	+11.5%
Sales Volume	\$1,706,650	\$2,849,900	-40.1%	\$20,835,109	\$15,321,457	+36.0%
New Listings	35	17	+105.9%	126	101	+24.8%
Pending	14	14		17	86	-80.2%
Withdrawn	3	4	-25.0%	8	21	-61.9%
Expired		1		4	12	-66.7%
Months of Inventory	4.3	1.8	+142.2%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$236,386	\$220,169	+7.4%	\$238,732	\$199,074	+19.9%
List Price/SqFt	\$136	\$137	-1.1%	\$129	\$110	+17.3%
Sold Price	\$243,807	\$219,223	+11.2%	\$236,763	\$191,518	+23.6%
Sold Price/SqFt	\$140	\$136	+2.8%	\$128	\$106	+20.8%
Sold Price / Orig LP	102.6%	97.2%	+5.5%	96.3%	93.4%	+3.2%
Days on Market	12	50	-75.9%	49	70	-30.2%

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$265,000	\$185,000	+43.2%	\$191,000	\$174,000	+9.8%
List Price/SqFt	\$133	\$125	+6.2%	\$118	\$102	+16.6%
Sold Price	\$265,000	\$185,000	+43.2%	\$190,338	\$174,000	+9.4%
Sold Price/SqFt	\$146	\$125	+16.8%	\$113	\$96	+18.2%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	98.0%	96.0%	+2.1%
Days on Market	6	50	-88.0%	15	42	-64.3%

Months of Inventory - Last Two Years



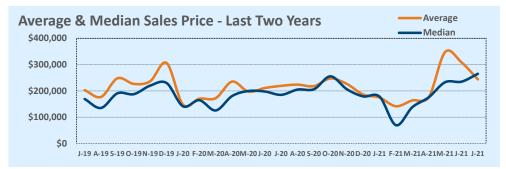
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Number of Sales - Last Two Years

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🛪 Independence Title 🛛 🛛 July 202							
Price Range		This Month			Year-to-Date		
Price Kalige	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	2	1	13	29	31	44	
\$150,000- \$199,999	8	1	3	25	16	41	
\$200,000- \$249,999	4	1	9	15	16	47	
\$250,000- \$299,999	6	2	5	20	11	69	
\$300,000- \$349,999	2	2	25	6	3	19	
\$350,000- \$399,999	5			9	1	12	
\$400,000- \$449,999	2			5	2	120	
\$450,000- \$499,999	3			4	1	5	
\$500,000- \$549,999				2			
\$550,000- \$599,999				2	3	91	
\$600,000- \$699,999							
\$700,000- \$799,999	1			2	1	10	
\$800,000- \$899,999				1	1	124	
\$900,000- \$999,999	1			1			
\$1M - \$1.99M	1			5	2	9	
\$2M - \$2.99M							
\$3M+							
Totals	35	7	12	126	88	49	



MLS Area MT

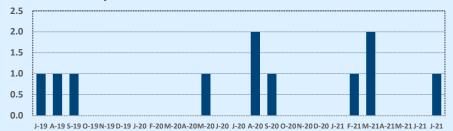
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	1			4	2	+100.0%
Condo/TH Sales						
Total Sales	1			4	2	+100.0%
New Homes Only						
Resale Only	1			4	2	+100.0%
Sales Volume	\$255,000			\$1,081,000	\$798,000	+35.5%
New Listings	1			4	3	+33.3%
Pending					2	
Withdrawn					1	
Expired						
Months of Inventory	1.0			N/A	N/A	

Auerogo	-	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$250,000			\$269,500	\$412,250	-34.6%	
List Price/SqFt	\$96			\$129	\$129	+0.1%	
Sold Price	\$255,000			\$270,250	\$399,000	-32.3%	
Sold Price/SqFt	\$98			\$129	\$124	+4.1%	
Sold Price / Orig LP	102.0%	0.0%		97.5%	98.5%	-1.0%	
Days on Market	7			44	8	+450.0%	

Median	This Month			Year-to-Date		
wealan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$250,000			\$272,000	\$412,250	-34.0%
List Price/SqFt	\$96			\$124	\$129	-3.7%
Sold Price	\$255,000			\$271,000	\$399,000	-32.1%
Sold Price/SqFt	\$98			\$124	\$124	+0.1%
Sold Price / Orig LP	102.0%	0.0%	+0.0%	99.5%	98.5%	+1.0%
Days on Market	7			44	8	+443.8%

Months of Inventory - Last Two Years



J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20D-20 J-21 F-21M-21A-21M-21 J-21 J-21 J-19 A-19 S-19 O-19N-19D-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20 J-21 F-21M-21A-21M-21 J-21 J-21 Based on information from the Austin Board of REALTORS® (alternatively, from ACTRIS). Neither the Board nor ACTRIS guarantees or is in any way responsible for its accuracy. The Austin Board of REALTORS®, ACTRIS and their affiliates provide the MLS and all content therein "AS IS" and without any warranty, express or implied. Data maintained by the Board or ACTRIS may not reflect all real estate activity in the market.

🛛 🤻 Indepenc	K Independence Litle					iy 2021
Drice Dance		This Month			Year-to-Date	2
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	1			1		
\$250,000- \$299,999		1	7	3	4	44
\$300,000- \$349,999						
\$350,000- \$399,999						
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	1	1	7	4	4	44

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July 2021

MLS Area N

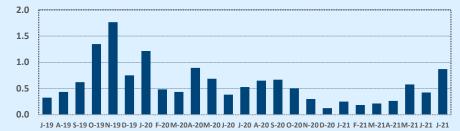
Residential Statistics

Listings	-	This Month		Ŷ	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	134	168	-20.2%	833	756	+10.2%
Condo/TH Sales	37	31	+19.4%	168	120	+40.0%
Total Sales	171	199	-14.1%	1,001	876	+14.3%
New Homes Only	2	4	-50.0%	21	22	-4.5%
Resale Only	169	195	-13.3%	980	854	+14.8%
Sales Volume	\$92,582,001	\$76,694,886	+20.7%	\$511,432,309	\$320,769,520	+59.4%
New Listings	222	173	+28.3%	1,288	1,006	+28.0%
Pending	116	137	-15.3%	179	915	-80.4%
Withdrawn	19	5	+280.0%	64	45	+42.2%
Expired	3	6	-50.0%	7	20	-65.0%
Months of Inventory	0.9	0.5	+65.5%	N/A	N/A	

Average		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$503,110	\$384,501	+30.8%	\$461,870	\$366,105	+26.2%	
List Price/SqFt	\$256	\$190	+34.7%	\$234	\$186	+25.8%	
Sold Price	\$541,415	\$385,401	+40.5%	\$510,921	\$366,175	+39.5%	
Sold Price/SqFt	\$275	\$191	+44.1%	\$258	\$186	+38.8%	
Sold Price / Orig LP	107.6%	100.2%	+7.4%	111.0%	99.7%	+11.3%	
Days on Market	8	17	-53.3%	9	18	-50.8%	

Median	This Month			Year-to-Date		
weatan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$435,000	\$373,000	+16.6%	\$429,900	\$350,000	+22.8%
List Price/SqFt	\$245	\$192	+27.3%	\$230	\$187	+23.3%
Sold Price	\$480,000	\$374,100	+28.3%	\$465,000	\$360,000	+29.2%
Sold Price/SqFt	\$263	\$192	+37.0%	\$254	\$188	+34.7%
Sold Price / Orig LP	104.0%	100.0%	+4.0%	110.0%	100.0%	+10.0%
Days on Market	6	4	+50.0%	4	5	-20.0%

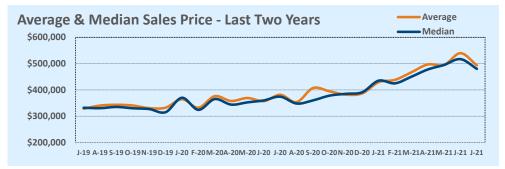
Months of Inventory - Last Two Years



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Totals

Mathematical Independent	😽 Independence Title					ly 2021	
Drice Dense	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1			
\$150,000- \$199,999							
\$200,000- \$249,999				1	1	48	
\$250,000- \$299,999	1			15	1	1	
\$300,000- \$349,999	4	1	7	27	16	6	
\$350,000- \$399,999	8	6	9	45	37	15	
\$400,000- \$449,999	9	5	7	68	41	13	
\$450,000- \$499,999	5	6	4	50	46	6	
\$500,000- \$549,999	11	5	14	39	43	7	
\$550,000- \$599,999	7	2	18	28	25	7	
\$600,000- \$699,999	4	4	5	16	18	6	
\$700,000- \$799,999		2	5	1	7	4	
\$800,000- \$899,999	1			1	1	20	
\$900,000- \$999,999					2	5	
\$1M - \$1.99M				1	1	8	
\$2M - \$2.99M							
\$3M+							



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MLS Area NE

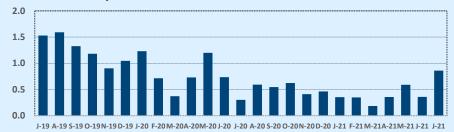
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	40	47	-14.9%	235	243	-3.3%
Condo/TH Sales	10	16	-37.5%	58	41	+41.5%
Total Sales	50	63	-20.6%	293	284	+3.2%
New Homes Only	2	3	-33.3%	14	8	+75.0%
Resale Only	48	60	-20.0%	279	276	+1.1%
Sales Volume	\$20,767,281	\$18,353,792	+13.1%	\$114,467,694	\$80,895,245	+41.5%
New Listings	78	51	+52.9%	398	293	+35.8%
Pending	38	41	-7.3%	82	287	-71.4%
Withdrawn	10			21	10	+110.0%
Expired	1			3	6	-50.0%
Months of Inventory	0.9	0.3	+185.2%	N/A	N/A	

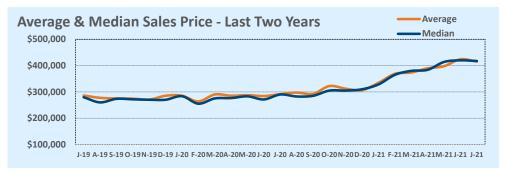
Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$383,144	\$291,298	+31.5%	\$354,353	\$286,224	+23.8%
List Price/SqFt	\$238	\$167	+42.5%	\$207	\$166	+25.0%
Sold Price	\$415,346	\$291,330	+42.6%	\$390,675	\$284,842	+37.2%
Sold Price/SqFt	\$259	\$167	+54.8%	\$228	\$165	+38.2%
Sold Price / Orig LP	109.1%	100.2%	+8.9%	111.1%	99.2%	+12.1%
Days on Market	6	26	-74.7%	11	25	-55.4%

Median	This Month			Year-to-Date		
Ivieulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$380,950	\$289,900	+31.4%	\$345,000	\$275 <i>,</i> 465	+25.2%
List Price/SqFt	\$233	\$166	+40.5%	\$194	\$160	+20.7%
Sold Price	\$417,500	\$289,990	+44.0%	\$385,000	\$275,500	+39.7%
Sold Price/SqFt	\$253	\$167	+51.7%	\$220	\$161	+36.8%
Sold Price / Orig LP	110.0%	100.0%	+10.0%	110.0%	100.0%	+10.0%
Days on Market	5	6	-16.7%	5	9	-41.2%

Months of Inventory - Last Two Years



🔆 Indepenc	lence Ti		Ju	ly 2021		
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under					1	56
\$150,000- \$199,999				6	3	13
\$200,000- \$249,999	4	2	9	23	10	10
\$250,000- \$299,999	8	6	5	48	36	22
\$300,000- \$349,999	12	4	6	71	52	15
\$350,000- \$399,999	12	10	5	79	55	8
\$400,000- \$449,999	18	11	7	66	62	7
\$450,000- \$499,999	19	8	10	63	41	8
\$500,000- \$549,999	4	2	8	26	16	8
\$550,000- \$599,999	1	3	4	4	8	5
\$600,000- \$699,999		4	6	7	8	5
\$700,000- \$799,999				2		
\$800,000- \$899,999					1	154
\$900,000- \$999,999				2		
\$1M - \$1.99M				1		
\$2M - \$2.99M						
\$3M+						



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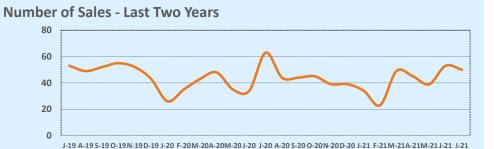
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MLS Area NW

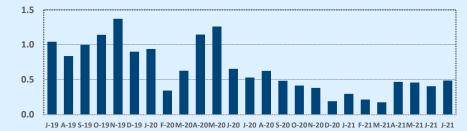
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	71	70	+1.4%	395	304	+29.9%
Condo/TH Sales	19	9	+111.1%	74	58	+27.6%
Total Sales	90	79	+13.9%	469	362	+29.6%
New Homes Only				1	3	-66.7%
Resale Only	90	79	+13.9%	468	359	+30.4%
Sales Volume	\$56,519,382	\$36,608,933	+54.4%	\$281,218,746	\$156,163,992	+80.1%
New Listings	94	75	+25.3%	597	438	+36.3%
Pending	47	62	-24.2%	56	386	-85.5%
Withdrawn	8	2	+300.0%	27	20	+35.0%
Expired	2	5	-60.0%	4	13	-69.2%
Months of Inventory	0.5	0.5	-8.0%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$584,102	\$465,171	+25.6%	\$541,002	\$432,138	+25.2%
List Price/SqFt	\$267	\$206	+29.8%	\$250	\$199	+25.7%
Sold Price	\$627,993	\$463,404	+35.5%	\$599,614	\$431,392	+39.0%
Sold Price/SqFt	\$286	\$205	+39.4%	\$277	\$199	+39.2%
Sold Price / Orig LP	107.0%	99.2%	+7.9%	111.1%	99.5%	+11.6%
Days on Market	8	13	-35.0%	8	15	-49.2%

Median	This Month			Year-to-Date		
weuldii	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$532,500	\$395,000	+34.8%	\$484,000	\$381,450	+26.9%
List Price/SqFt	\$258	\$200	+28.9%	\$244	\$194	+26.1%
Sold Price	\$550,750	\$395,000	+39.4%	\$529,000	\$380,000	+39.2%
Sold Price/SqFt	\$270	\$197	+37.1%	\$268	\$195	+37.7%
Sold Price / Orig LP	106.0%	100.0%	+6.0%	111.0%	100.0%	+11.0%
Days on Market	5	6	-16.7%	5	5	

Months of Inventory - Last Two Years

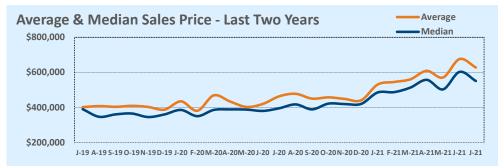


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\$3M+

Totals

Mathematical Independence	lence Ti	July 2021					
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999				7	4	6	
\$200,000- \$249,999	1			12	11	11	
\$250,000- \$299,999	2	3	14	20	10	8	
\$300,000- \$349,999	3	3	4	20	14	8	
\$350,000- \$399,999	4	7	7	76	29	9	
\$400,000- \$449,999	8	9	10	67	59	7	
\$450,000- \$499,999	18	13	7	95	62	6	
\$500,000- \$549,999	9	8	11	47	58	7	
\$550,000- \$599,999	13	9	10	62	44	8	
\$600,000- \$699,999	5	14	8	47	58	7	
\$700,000- \$799,999	17	5	12	64	32	9	
\$800,000- \$899,999	6	4	9	37	32	9	
\$900,000- \$999,999	3	3	4	20	20	11	
\$1M - \$1.99M	3	12	7	21	36	7	
\$2M - \$2.99M							



8

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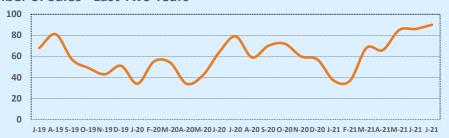
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MLS Area PF

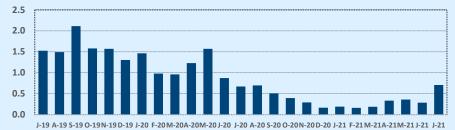
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	202	220	-8.2%	1,172	1,152	+1.7%
Condo/TH Sales	7	6	+16.7%	76	48	+58.3%
Total Sales	209	226	-7.5%	1,248	1,200	+4.0%
New Homes Only	2	19	-89.5%	65	112	-42.0%
Resale Only	207	207		1,183	1,088	+8.7%
Sales Volume	\$94,394,319	\$69,829,650	+35.2%	\$527,244,797	\$360,103,133	+46.4%
New Listings	331	247	+34.0%	1,583	1,417	+11.7%
Pending	186	215	-13.5%	303	1,338	-77.4%
Withdrawn	13	13		41	56	-26.8%
Expired	1	2	-50.0%	7	23	-69.6%
Months of Inventory	0.7	0.7	+5.3%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$412,738	\$310,150	+33.1%	\$380,883	\$301,194	+26.5%
List Price/SqFt	\$197	\$146	+34.8%	\$178	\$141	+26.9%
Sold Price	\$451,647	\$308,981	+46.2%	\$422,472	\$300,086	+40.8%
Sold Price/SqFt	\$216	\$146	+48.4%	\$198	\$140	+41.5%
Sold Price / Orig LP	110.3%	99.5%	+10.8%	111.9%	99.2%	+12.8%
Days on Market	7	28	-74.5%	9	33	-73.4%

Median	This Month			Year-to-Date		
IVIEUIAII	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$395,000	\$299,500	+31.9%	\$355,500	\$290,000	+22.6%
List Price/SqFt	\$194	\$143	+35.2%	\$173	\$138	+25.6%
Sold Price	\$430,000	\$300,000	+43.3%	\$405,000	\$290,000	+39.7%
Sold Price/SqFt	\$216	\$142	+52.3%	\$195	\$137	+41.8%
Sold Price / Orig LP	110.0%	100.0%	+10.0%	111.0%	100.0%	+11.0%
Days on Market	5	6	-16.7%	5	9	-44.4%

Months of Inventory - Last Two Years



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Totals

🖈 Independ	lence Ti			Ju	ly 2021		
Drice Dance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				3			
\$150,000- \$199,999	1			6	2	3	
\$200,000- \$249,999				29	24	11	
\$250,000- \$299,999	19	10	3	201	146	10	
\$300,000- \$349,999	21	26	6	231	182	10	
\$350,000- \$399,999	80	36	6	367	237	13	
\$400,000- \$449,999	61	40	5	235	220	6	
\$450,000- \$499,999	69	38	8	221	161	6	
\$500,000- \$549,999	28	23	8	91	101	6	
\$550,000- \$599,999	25	12	8	91	64	6	
\$600,000- \$699,999	21	18	7	76	80	6	
\$700,000- \$799,999	5	2	7	17	19	8	
\$800,000- \$899,999		2	23	7	7	56	
\$900,000- \$999,999		2	29	2	2	29	
\$1M - \$1.99M	1			6	3	9	
\$2M - \$2.99M							
\$3M+							



1,583

1,248

209





MLS Area RA

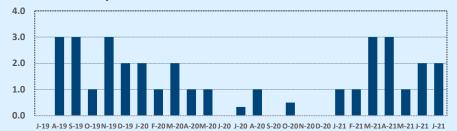
Residential Statistics

Listings		This Month		Y	ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	1	3	-66.7%	4	6	-33.3%
Condo/TH Sales						
Total Sales	1	3	-66.7%	4	6	-33.3%
New Homes Only						
Resale Only	1	3	-66.7%	4	6	-33.3%
Sales Volume	\$902,000	\$498,000	+81.1%	\$1,789,500	\$1,286,900	+39.1%
New Listings	2	3	-33.3%	12	9	+33.3%
Pending		3		2	8	-75.0%
Withdrawn				1	2	-50.0%
Expired					1	
Months of Inventory	2.0	0.3	+500.0%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$962,000	\$164,933	+483.3%	\$461,725	\$215,617	+114.1%
List Price/SqFt	\$137	\$93	+48.3%	\$148	\$100	+47.7%
Sold Price	\$902,000	\$166,000	+443.4%	\$447,375	\$214,483	+108.6%
Sold Price/SqFt	\$129	\$93	+38.0%	\$146	\$100	+45.9%
Sold Price / Orig LP	93.0%	100.7%	-7.6%	98.5%	100.0%	-1.5%
Days on Market	50	10	+400.0%	20	19	+5.4%

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$962,000	\$169,900	+466.2%	\$317,500	\$172,400	+84.2%
List Price/SqFt	\$137	\$91	+50.8%	\$154	\$103	+49.9%
Sold Price	\$902,000	\$170,000	+430.6%	\$318,750	\$174,000	+83.2%
Sold Price/SqFt	\$129	\$91	+41.3%	\$151	\$104	+45.0%
Sold Price / Orig LP	93.0%	100.0%	-7.0%	100.0%	100.0%	
Days on Market	50	8	+525.0%	13	8	+62.5%

Months of Inventory - Last Two Years



🛧 Independ	ence Ti	July 2021						
Price Range		This Month			Year-to-Date			
Price Kange	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				1				
\$150,000- \$199,999								
\$200,000- \$249,999	1			2				
\$250,000- \$299,999				1	2	13		
\$300,000- \$349,999				1				
\$350,000- \$399,999				1	1	2		
\$400,000- \$449,999	1			1				
\$450,000- \$499,999				1				
\$500,000- \$549,999								
\$550,000- \$599,999								
\$600,000- \$699,999								
\$700,000- \$799,999				2				
\$800,000- \$899,999								
\$900,000- \$999,999		1	50	1	1	50		
\$1M - \$1.99M				1				
\$2M - \$2.99M								
\$3M+								



2

50

12

20



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MLS Area RN

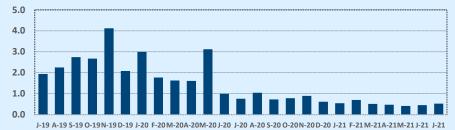
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	55	75	-26.7%	309	319	-3.1%
Condo/TH Sales	6	9	-33.3%	55	35	+57.1%
Total Sales	61	84	-27.4%	364	354	+2.8%
New Homes Only	1	1		15	7	+114.3%
Resale Only	60	83	-27.7%	349	347	+0.6%
Sales Volume	\$64,569,380	\$71,930,825	-10.2%	\$392,564,973	\$272,058,017	+44.3%
New Listings	68	77	-11.7%	421	477	-11.7%
Pending	35	72	-51.4%	39	406	-90.4%
Withdrawn	4	9	-55.6%	22	43	-48.8%
Expired	1	1		4	18	-77.8%
Months of Inventory	0.5	0.8	-31.1%	N/A	N/A	

Average		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$1,009,882	\$879,130	+14.9%	\$1,017,309	\$787,383	+29.2%	
List Price/SqFt	\$306	\$241	+27.0%	\$305	\$226	+34.8%	
Sold Price	\$1,058,514	\$856,319	+23.6%	\$1,078,475	\$768,525	+40.3%	
Sold Price/SqFt	\$323	\$237	+36.4%	\$325	\$222	+46.5%	
Sold Price / Orig LP	106.0%	98.7%	+7.5%	108.7%	97.4%	+11.6%	
Days on Market	11	26	-58.8%	17	34	-50.3%	

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$799,000	\$630,000	+26.8%	\$750,000	\$599,495	+25.1%
List Price/SqFt	\$288	\$204	+41.2%	\$263	\$201	+30.9%
Sold Price	\$897,500	\$638,000	+40.7%	\$816,000	\$598,500	+36.3%
Sold Price/SqFt	\$302	\$203	+49.0%	\$289	\$199	+45.1%
Sold Price / Orig LP	106.0%	99.0%	+7.1%	108.0%	99.0%	+9.1%
Days on Market	5	7	-28.6%	5	9	-44.4%

Months of Inventory - Last Two Years



k Independ	lence Ti		July 2021			
Drice Denge		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				1	5	25
\$200,000- \$249,999	1			8	5	8
\$250,000- \$299,999	1	3	2	11	10	6
\$300,000- \$349,999	2	1	10	7	8	8
\$350,000- \$399,999	2	1	4	5	9	5
\$400,000- \$449,999	1	1	12	7	1	12
\$450,000- \$499,999		1	34	15	8	12
\$500,000- \$549,999	2	1		16	14	42
\$550,000- \$599,999	5	1	33	35	19	34
\$600,000- \$699,999	6	7	7	50	50	11
\$700,000- \$799,999	10	6	13	53	44	12
\$800,000- \$899,999	9	9	7	38	34	10
\$900,000- \$999,999	7	2	4	28	22	13
\$1M - \$1.99M	19	25	11	119	111	16
\$2M - \$2.99M	2	2	3	16	15	46
\$3M+	1	1	56	12	9	36



11

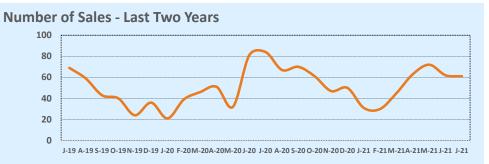
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364

17

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68



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MLS Area RRE

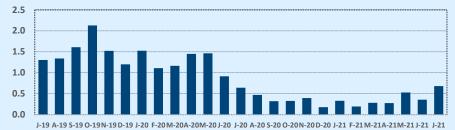
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	162	181	-10.5%	900	857	+5.0%
Condo/TH Sales	10	9	+11.1%	68	40	+70.0%
Total Sales	172	190	-9.5%	968	897	+7.9%
New Homes Only	1	6	-83.3%	18	44	-59.1%
Resale Only	171	184	-7.1%	950	853	+11.4%
Sales Volume	\$83,378,804	\$63,205,408	+31.9%	\$444,871,380	\$287,232,987	+54.9%
New Listings	252	173	+45.7%	1,262	1,084	+16.4%
Pending	114	199	-42.7%	136	1,034	-86.8%
Withdrawn	12	10	+20.0%	45	63	-28.6%
Expired	3	2	+50.0%	7	27	-74.1%
Months of Inventory	0.7	0.6	+5.9%	N/A	N/A	

Average	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$454,568	\$332,915	+36.5%	\$416,110	\$321,625	+29.4%
List Price/SqFt	\$204	\$148	+37.5%	\$185	\$145	+28.1%
Sold Price	\$484,760	\$332,660	+45.7%	\$459,578	\$320,215	+43.5%
Sold Price/SqFt	\$219	\$148	+48.0%	\$206	\$144	+42.8%
Sold Price / Orig LP	107.9%	99.7%	+8.3%	111.8%	99.1%	+12.8%
Days on Market	10	24	-59.4%	8	30	-73.8%

Median	This Month			Year-to-Date		
weulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$395,000	\$315,000	+25.4%	\$374,900	\$292,000	+28.4%
List Price/SqFt	\$201	\$148	+36.1%	\$186	\$145	+28.4%
Sold Price	\$438,225	\$312,500	+40.2%	\$416,000	\$294,000	+41.5%
Sold Price/SqFt	\$219	\$146	+49.8%	\$205	\$144	+42.3%
Sold Price / Orig LP	108.0%	100.0%	+8.0%	111.0%	100.0%	+11.0%
Days on Market	6	7	-14.3%	4	9	-55.6%

Months of Inventory - Last Two Years



🔆 Independ	lence Ti		July 2021			
Price Range		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999	1	1	30	10	16	38
\$200,000- \$249,999	2	1	11	47	26	4
\$250,000- \$299,999	13	9	14	142	72	8
\$300,000- \$349,999	35	22	7	196	142	7
\$350,000- \$399,999	51	30	9	245	164	8
\$400,000- \$449,999	23	28	8	114	152	6
\$450,000- \$499,999	45	18	6	128	90	6
\$500,000- \$549,999	20	14	8	85	64	8
\$550,000- \$599,999	16	13	9	86	69	8
\$600,000- \$699,999	23	19	12	116	86	8
\$700,000- \$799,999	12	7	23	49	44	9
\$800,000- \$899,999	5	3	5	18	23	9
\$900,000- \$999,999	3	3	19	11	8	10
\$1M - \$1.99M	3	4	12	14	10	26
\$2M - \$2.99M				1	2	23
\$3M+						



10

172

1,262

968

252



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MLS Area RRW

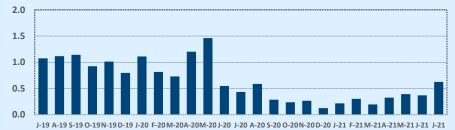
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	129	142	-9.2%	628	565	+11.2%
Condo/TH Sales	7	6	+16.7%	23	22	+4.5%
Total Sales	136	148	-8.1%	651	587	+10.9%
New Homes Only		4		3	6	-50.0%
Resale Only	136	144	-5.6%	648	581	+11.5%
Sales Volume	\$87,761,429	\$64,534,827	+36.0%	\$389,059,557	\$248,717,170	+56.4%
New Listings	152	141	+7.8%	860	755	+13.9%
Pending	74	125	-40.8%	92	655	-86.0%
Withdrawn	7	5	+40.0%	27	43	-37.2%
Expired	1	2	-50.0%	2	18	-88.9%
Months of Inventory	0.6	0.4	+44.5%	N/A	N/A	

Auerogo		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$600,534	\$432,534	+38.8%	\$538,705	\$421,840	+27.7%	
List Price/SqFt	\$228	\$166	+36.9%	\$209	\$163	+28.4%	
Sold Price	\$645,305	\$436,046	+48.0%	\$597,634	\$423,709	+41.0%	
Sold Price/SqFt	\$245	\$168	+46.4%	\$234	\$164	+42.8%	
Sold Price / Orig LP	107.4%	100.3%	+7.1%	112.6%	99.9%	+12.7%	
Days on Market	9	15	-39.7%	7	18	-59.1%	

Median	This Month			Year-to-Date		
INEGIAII	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$575,000	\$389,950	+47.5%	\$500,000	\$389,900	+28.2%
List Price/SqFt	\$224	\$161	+39.6%	\$206	\$158	+29.9%
Sold Price	\$621,250	\$395,500	+57.1%	\$562,000	\$390,000	+44.1%
Sold Price/SqFt	\$238	\$163	+46.1%	\$229	\$160	+42.8%
Sold Price / Orig LP	106.0%	100.0%	+6.0%	112.0%	100.0%	+12.0%
Days on Market	6	4	+50.0%	4	5	-20.0%

Months of Inventory - Last Two Years



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Totals

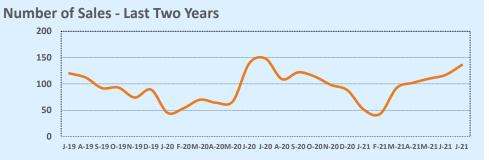
🕅 Indepenc	🔆 Independence Title					ly 2021	
Price Range		This Month		Year-to-Date			
Price Kalige	New	Sales	DOM	New	New Sales		
\$149,999 or under							
\$150,000- \$199,999				2			
\$200,000- \$249,999	1	1	24	10	6	8	
\$250,000- \$299,999	4	2	4	32	14	13	
\$300,000- \$349,999	9	2	8	53	28	4	
\$350,000- \$399,999	6	7	7	77	40	7	
\$400,000- \$449,999	15	9	8	88	62	6	
\$450,000- \$499,999	18	14	12	99	73	7	
\$500,000- \$549,999	17	14	8	66	74	6	
\$550,000- \$599,999	15	13	9	94	64	8	
\$600,000- \$699,999	21	28	10	138	102	10	
\$700,000- \$799,999	15	18	9	90	93	6	
\$800,000- \$899,999	18	14	8	51	51	6	
\$900,000- \$999,999	11	4	5	33	18	16	
\$1M - \$1.99M	2	10	7	27	26	5	
\$2M - \$2.99M							
\$3M+							



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MLS Area SC

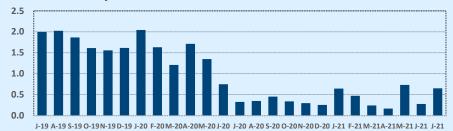
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	45	58	-22.4%	234	261	-10.3%
Condo/TH Sales	4	6	-33.3%	23	23	
Total Sales	49	64	-23.4%	257	284	-9.5%
New Homes Only	1	13	-92.3%	9	44	-79.5%
Resale Only	48	51	-5.9%	248	240	+3.3%
Sales Volume	\$23,477,340	\$20,249,385	+15.9%	\$110,126,174	\$93,991,249	+17.2%
New Listings	86	53	+62.3%	358	328	+9.1%
Pending	44	49	-10.2%	67	321	-79.1%
Withdrawn	3	4	-25.0%	13	16	-18.8%
Expired	1	2	-50.0%	5	9	-44.4%
Months of Inventory	0.7	0.3	+99.0%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$451,025	\$318,198	+41.7%	\$398,247	\$334,233	+19.2%
List Price/SqFt	\$223	\$160	+38.9%	\$201	\$159	+26.3%
Sold Price	\$479,129	\$316,397	+51.4%	\$428,507	\$330,955	+29.5%
Sold Price/SqFt	\$238	\$160	+48.7%	\$217	\$158	+37.1%
Sold Price / Orig LP	106.4%	99.9%	+6.6%	108.7%	98.6%	+10.2%
Days on Market	8	36	-77.1%	7	39	-82.0%

Median	This Month			Year-to-Date		
Ivieulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$419,000	\$306,516	+36.7%	\$370,000	\$305,698	+21.0%
List Price/SqFt	\$228	\$164	+39.3%	\$196	\$161	+22.0%
Sold Price	\$447,500	\$301,991	+48.2%	\$402,000	\$302,093	+33.1%
Sold Price/SqFt	\$240	\$163	+47.8%	\$208	\$160	+30.2%
Sold Price / Orig LP	106.0%	100.0%	+6.0%	107.0%	100.0%	+7.0%
Days on Market	6	13	-52.0%	4	17	-76.5%

Months of Inventory - Last Two Years



k Independence Title **July 2021** This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---1 1 1 \$150,000- \$199,999 \$200,000- \$249,999 8 14 Δ \$250,000- \$299,999 28 11 2 \$300,000- \$349,999 5 49 42 7 \$350,000- \$399,999 17 13 92 64 13 \$400,000- \$449,999 58 12 45 q 8 6 \$450,000-\$499,999 15 38 27 15 5 \$500,000- \$549,999 10 6 20 18 \$550,000- \$599,999 9 22 13 5 6 \$600,000- \$699,999 10 33 11 17 10 \$700,000- \$799,999 3 5 7 9 \$800,000- \$899,999 1 2 2 \$900,000- \$999,999 ---\$1M - \$1.99M ---\$2M - \$2.99M ---\$3M+ 1



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MLS Area SE

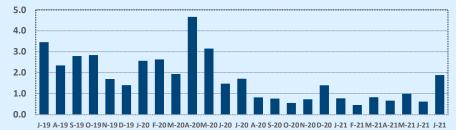
Residential Statistics

Listings		This Month		Ŷ	'ear-to-Date	
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	8	14	-42.9%	78	100	-22.0%
Condo/TH Sales	1			3	1	+200.0%
Total Sales	9	14	-35.7%	81	101	-19.8%
New Homes Only		5		13	31	-58.1%
Resale Only	9	9		68	70	-2.9%
Sales Volume	\$2,854,000	\$3,577,619	-20.2%	\$27,276,413	\$26,022,471	+4.8%
New Listings	21	31	-32.3%	105	137	-23.4%
Pending	13	29	-55.2%	18	123	-85.4%
Withdrawn		2		19	12	+58.3%
Expired	3	1	+200.0%	3	7	-57.1%
Months of Inventory	1.9	1.7	+10.2%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$302,322	\$259,755	+16.4%	\$324,327	\$260,909	+24.3%
List Price/SqFt	\$219	\$140	+56.0%	\$186	\$145	+28.8%
Sold Price	\$317,111	\$255,544	+24.1%	\$336,746	\$257,648	+30.7%
Sold Price/SqFt	\$230	\$138	+66.5%	\$196	\$143	+36.8%
Sold Price / Orig LP	107.9%	97.6%	+10.6%	106.8%	99.8%	+7.1%
Days on Market	7	82	-91.4%	18	54	-67.4%

Median	This Month			Year-to-Date		
Wieulall	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$265,000	\$251,750	+5.3%	\$285,000	\$245,000	+16.3%
List Price/SqFt	\$196	\$137	+42.3%	\$174	\$138	+25.7%
Sold Price	\$308,000	\$237,563	+29.7%	\$300,385	\$238,925	+25.7%
Sold Price/SqFt	\$210	\$131	+60.5%	\$180	\$137	+31.0%
Sold Price / Orig LP	111.0%	100.0%	+11.0%	107.0%	100.0%	+7.0%
Days on Market	6	22	-72.7%	6	20	-70.0%

Months of Inventory - Last Two Years



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🗼 Independ	Independence Title					July 2021			
Price Range		This Month			Year-to-Date				
Price Ralige	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under				1					
\$150,000- \$199,999	1			5	1	5			
\$200,000- \$249,999	2	1	6	10	8	23			
\$250,000- \$299,999	2	3	5	37	30	21			
\$300,000- \$349,999	8	3	5	25	26	6			
\$350,000- \$399,999	5	1	3	8	11	7			
\$400,000- \$449,999	1			7					
\$450,000- \$499,999				3	1	102			
\$500,000- \$549,999	1	1	22	1	2	76			
\$550,000- \$599,999	1			5					
\$600,000- \$699,999				1					
\$700,000- \$799,999				1					
\$800,000- \$899,999									
\$900,000- \$999,999									
\$1M - \$1.99M				1	1	64			
\$2M - \$2.99M					1	70			
\$3M+									
Totals	21	9	7	105	81	18			





MLS Area SH

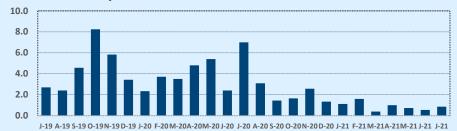
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	7	4	+75.0%	66	45	+46.7%
Condo/TH Sales					1	
Total Sales	7	4	+75.0%	66	46	+43.5%
New Homes Only	1	3	-66.7%	8	23	-65.2%
Resale Only	6	1	+500.0%	58	23	+152.2%
Sales Volume	\$4,195,538	\$1,566,000	+167.9%	\$34,129,598	\$17,465,221	+95.4%
New Listings	18	28	-35.7%	82	83	-1.2%
Pending	8	8		10	49	-79.6%
Withdrawn	1	3	-66.7%	5	13	-61.5%
Expired				1	4	-75.0%
Months of Inventory	0.9	7.0	-87.8%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$604,214	\$391,500	+54.3%	\$515,294	\$386,497	+33.3%
List Price/SqFt	\$232	\$152	+52.6%	\$197	\$157	+25.6%
Sold Price	\$599,363	\$391,500	+53.1%	\$517,115	\$379,679	+36.2%
Sold Price/SqFt	\$231	\$152	+52.1%	\$199	\$154	+29.2%
Sold Price / Orig LP	100.7%	100.0%	+0.7%	100.6%	95.1%	+5.8%
Days on Market	20	34	-41.2%	31	67	-53.6%

Median	This Month			Year-to-Date		
weulali	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$630,000	\$379,000	+66.2%	\$450,000	\$358,750	+25.4%
List Price/SqFt	\$225	\$144	+56.0%	\$182	\$151	+20.0%
Sold Price	\$600,000	\$379,000	+58.3%	\$455,000	\$355,000	+28.2%
Sold Price/SqFt	\$225	\$144	+56.1%	\$188	\$150	+25.3%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
Days on Market	15	37	-59.5%	8	51	-84.2%

Months of Inventory - Last Two Years



Indepenc	Independence Title					July 2021			
Drice Dance		This Month			Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under	1			4	2	20			
\$150,000- \$199,999				1	1	17			
\$200,000- \$249,999					1	16			
\$250,000- \$299,999				5	2	5			
\$300,000- \$349,999	2			8	7	8			
\$350,000- \$399,999	3			9	8	6			
\$400,000- \$449,999	2	2	11	8	9	21			
\$450,000- \$499,999	2			8	8	57			
\$500,000- \$549,999				4	4	84			
\$550,000- \$599,999	3	1	32	7	3	23			
\$600,000- \$699,999	1	3	26	7	10	25			
\$700,000- \$799,999	1			6	2	4			
\$800,000- \$899,999	2	1	7	7	4	7			
\$900,000- \$999,999				5	4	99			
\$1M - \$1.99M	1			2	1	145			
\$2M - \$2.99M				1					
\$3M+									



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MLS Area BW

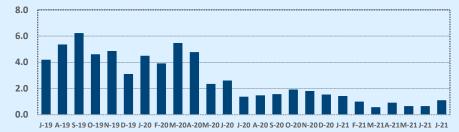
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	29	43	-32.6%	180	178	+1.1%
Condo/TH Sales						
Total Sales	29	43	-32.6%	180	178	+1.1%
New Homes Only	3	14	-78.6%	47	42	+11.9%
Resale Only	26	29	-10.3%	133	136	-2.2%
Sales Volume	\$12,922,736	\$14,656,209	-11.8%	\$76,962,767	\$57,322,629	+34.3%
New Listings	38	35	+8.6%	221	201	+10.0%
Pending	23	26	-11.5%	52	198	-73.7%
Withdrawn	3	5	-40.0%	15	24	-37.5%
Expired	2	2		8	13	-38.5%
Months of Inventory	1.1	1.4	-19.6%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$446,317	\$348,321	+28.1%	\$423,427	\$330,414	+28.2%
List Price/SqFt	\$215	\$147	+45.8%	\$190	\$147	+28.9%
Sold Price	\$445,612	\$340,842	+30.7%	\$427,571	\$322,037	+32.8%
Sold Price/SqFt	\$214	\$144	+49.0%	\$192	\$143	+34.0%
Sold Price / Orig LP	100.8%	96.0%	+5.1%	101.5%	96.0%	+5.8%
Days on Market	14	144	-90.5%	32	103	-68.7%

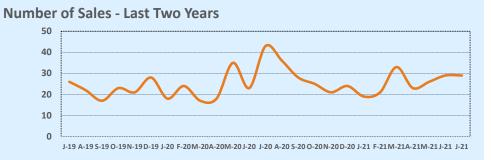
Median	This Month			Year-to-Date		
IVICUIAII	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$399,000	\$349,000	+14.3%	\$399,450	\$333,345	+19.8%
List Price/SqFt	\$203	\$142	+42.8%	\$182	\$143	+27.5%
Sold Price	\$423,000	\$349,000	+21.2%	\$410,428	\$311,000	+32.0%
Sold Price/SqFt	\$200	\$142	+40.6%	\$184	\$141	+30.7%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.0%	98.0%	+2.0%
Days on Market	6	102	-94.1%	9	56	-83.9%

Months of Inventory - Last Two Years



 🖈 Independence Title **July 2021** This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 q \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 ---\$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999 ---\$900,000- \$999,999 \$1M - \$1.99M ---\$2M - \$2.99M ---





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\$3M+

MLS Area SV

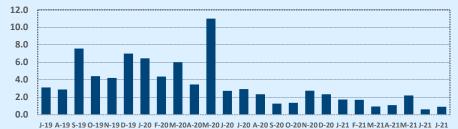
Residential Statistics

Listings		This Month		Year-to-Date			
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change	
Single Family Sales	21	14	+50.0%	103	77	+33.8%	
Condo/TH Sales							
Total Sales	21	14	+50.0%	103	77	+33.8%	
New Homes Only				8	5	+60.0%	
Resale Only	21	14	+50.0%	95	72	+31.9%	
Sales Volume	\$8,494,600	\$3,803,700	+123.3%	\$35,171,840	\$18,903,958	+86.1%	
New Listings	17	16	+6.3%	121	113	+7.1%	
Pending	14	16	-12.5%	18	89	-79.8%	
Withdrawn	3	2	+50.0%	7	23	-69.6%	
Expired	1	4	-75.0%	5	17	-70.6%	
Months of Inventory	0.9	2.9	-69.1%	N/A	N/A		

Auorago	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$394,252	\$279,600	+41.0%	\$347,060	\$252,401	+37.5%	
List Price/SqFt	\$245	\$155	+58.3%	\$199	\$140	+42.5%	
Sold Price	\$404,505	\$271,693	+48.9%	\$341,474	\$245,506	+39.1%	
Sold Price/SqFt	\$248	\$150	+65.3%	\$196	\$136	+44.8%	
Sold Price / Orig LP	100.5%	95.4%	+5.4%	98.3%	93.4%	+5.3%	
Days on Market	20	66	-70.1%	30	67	-55.4%	

Median	This Month			Year-to-Date			
weatan	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$319,000	\$264,950	+20.4%	\$285,000	\$236,100	+20.7%	
List Price/SqFt	\$212	\$127	+67.3%	\$176	\$134	+31.0%	
Sold Price	\$320,000	\$266,950	+19.9%	\$290,000	\$225,000	+28.9%	
Sold Price/SqFt	\$234	\$122	+91.3%	\$178	\$132	+35.3%	
Sold Price / Orig LP	101.0%	96.5%	+4.7%	100.0%	95.0%	+5.3%	
Days on Market	7	68	-89.7%	12	42	-71.4%	

Months of Inventory - Last Two Years



Independence Title July 20						
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		2	86	9	11	54
\$150,000- \$199,999	1	1	6	14	12	30
\$200,000- \$249,999	3	3	19	19	19	28
\$250,000- \$299,999	1	1	6	18	11	33
\$300,000- \$349,999	2	5	12	15	16	18
\$350,000- \$399,999	3	2	9	17	7	25
\$400,000- \$449,999	1	1	3	6	6	22
\$450,000- \$499,999	2	2	6	3	4	8
\$500,000- \$549,999					2	49
\$550,000- \$599,999				3	2	5
\$600,000- \$699,999	1			3	4	12
\$700,000- \$799,999	1	1	8	5	3	48
\$800,000- \$899,999	1	2	36	4	4	74
\$900,000- \$999,999		1	2	1	2	12
\$1M - \$1.99M	1			4		
\$2M - \$2.99M						
\$3M+						



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MLS Area SWE

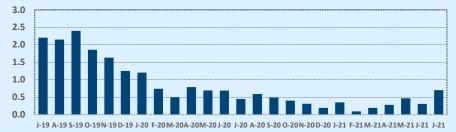
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	88	113	-22.1%	465	563	-17.4%
Condo/TH Sales	9	5	+80.0%	31	39	-20.5%
Total Sales	97	118	-17.8%	496	602	-17.6%
New Homes Only		2		17	17	
Resale Only	97	116	-16.4%	479	585	-18.1%
Sales Volume	\$57,035,490	\$51,708,665	+10.3%	\$283,610,623	\$236,183,926	+20.1%
New Listings	124	106	+17.0%	637	616	+3.4%
Pending	60	101	-40.6%	77	608	-87.3%
Withdrawn	9	3	+200.0%	21	25	-16.0%
Expired		1		1	12	-91.7%
Months of Inventory	0.7	0.4	+56.1%	N/A	N/A	

Auerogo	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$551,581	\$435,843	+26.6%	\$518,578	\$391,915	+32.3%	
List Price/SqFt	\$262	\$188	+39.3%	\$241	\$181	+32.7%	
Sold Price	\$587,995	\$438,209	+34.2%	\$571,796	\$392,332	+45.7%	
Sold Price/SqFt	\$281	\$190	+48.0%	\$266	\$182	+46.4%	
Sold Price / Orig LP	107.0%	100.8%	+6.2%	111.0%	99.8%	+11.1%	
Days on Market	8	19	-58.7%	8	38	-77.8%	

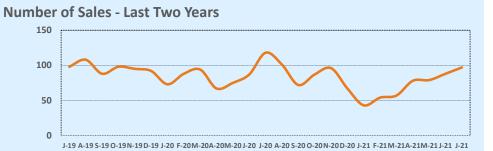
Modion	This Month			Year-to-Date			
Median	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$500,000	\$380,940	+31.3%	\$450,000	\$360,000	+25.0%	
List Price/SqFt	\$259	\$184	+40.6%	\$236	\$179	+32.1%	
Sold Price	\$525,000	\$384,545	+36.5%	\$501,500	\$359,995	+39.3%	
Sold Price/SqFt	\$275	\$187	+47.5%	\$264	\$179	+47.6%	
Sold Price / Orig LP	105.0%	100.0%	+5.0%	110.0%	100.0%	+10.0%	
Days on Market	6	7	-14.3%	5	8	-43.8%	

Months of Inventory - Last Two Years



k Independence Title July 2021 This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---------\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 \$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999 \$900,000- \$999,999 \$1M - \$1.99M \$2M - \$2.99M \$3M+





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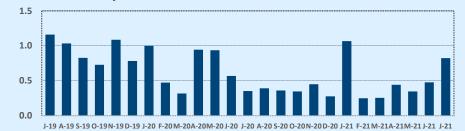
MLS Area SWW

Listings		This Month		Y	Year-to-Date			
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change		
Single Family Sales	56	69	-18.8%	317	282	+12.4%		
Condo/TH Sales	1	2	-50.0%	21	20	+5.0%		
Total Sales	57	71	-19.7%	338	302	+11.9%		
New Homes Only					5			
Resale Only	57	71	-19.7%	338	297	+13.8%		
Sales Volume	\$44,114,846	\$36,964,512	+19.3%	\$263,443,364	\$151,782,832	+73.6%		
New Listings	74	67	+10.4%	442	367	+20.4%		
Pending	35	68	-48.5%	39	343	-88.6%		
Withdrawn	2			16	13	+23.1%		
Expired		1		2	5	-60.0%		
Months of Inventory	0.8	0.4	+134.2%	N/A	N/A			

Average	This Month			Year-to-Date			
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$722,341	\$515,535	+40.1%	\$689,754	\$498,560	+38.3%	
List Price/SqFt	\$316	\$214	+47.6%	\$278	\$210	+32.5%	
Sold Price	\$773,945	\$520,627	+48.7%	\$779,418	\$502,592	+55.1%	
Sold Price/SqFt	\$336	\$216	+55.5%	\$313	\$211	+48.1%	
Sold Price / Orig LP	107.7%	100.7%	+6.9%	113.8%	100.4%	+13.3%	
Days on Market	7	10	-27.2%	7	16	-55.7%	

Median	This Month			Year-to-Date			
wealan	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$659,000	\$485,000	+35.9%	\$645,000	\$475,000	+35.8%	
List Price/SqFt	\$286	\$208	+37.1%	\$266	\$207	+28.5%	
Sold Price	\$730,000	\$487,000	+49.9%	\$728,500	\$484,000	+50.5%	
Sold Price/SqFt	\$315	\$210	+49.9%	\$308	\$207	+48.5%	
Sold Price / Orig LP	107.0%	100.0%	+7.0%	113.0%	100.0%	+13.0%	
Days on Market	5	4	+25.0%	4	4		

Months of Inventory - Last Two Years



tics	🛪 Independ	lence l'i	tle			Ju	ly 202		
	Price Range		This Month			Year-to-Date			
ange	Price Kalige	New	Sales	DOM	New	Sales	DOM		
.2.4%	\$149,999 or under								
5.0%	\$150,000- \$199,999				1	1	4		
.1.9%	\$200,000- \$249,999					1	56		
	\$250,000- \$299,999	1			5	2	31		
.3.8%	\$300,000- \$349,999				5	4	7		
3.6%	\$350,000- \$399,999	1	1	3	10	5	4		
20.4%	\$400,000- \$449,999				1	8	4		
8.6%	\$450,000- \$499,999	1			25	10	22		
3.1%	\$500,000- \$549,999	3	2	5	33	13	4		
0.0%	\$550,000- \$599,999	8	5	10	67	28	12		
	\$600,000- \$699,999	23	15	6	114	75	6		
	\$700,000- \$799,999	16	16	5	77	71	4		
	\$800,000- \$899,999	8	5	6	36	38	5		
ange	\$900,000- \$999,999	6	5	6	31	32	5		





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\$1M - \$1.9<u>9M</u>

\$2M - \$2.99M

\$3M+

MLS Area TCT

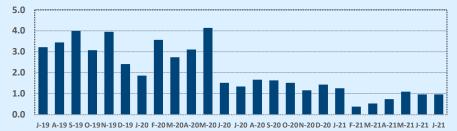
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	31	35	-11.4%	174	156	+11.5%
Condo/TH Sales						
Total Sales	31	35	-11.4%	174	156	+11.5%
New Homes Only	1	2	-50.0%	11	10	+10.0%
Resale Only	30	33	-9.1%	163	146	+11.6%
Sales Volume	\$10,686,000	\$7,456,350	+43.3%	\$51,455,201	\$34,436,285	+49.4%
New Listings	48	43	+11.6%	241	192	+25.5%
Pending	26	31	-16.1%	60	169	-64.5%
Withdrawn	5	8	-37.5%	12	22	-45.5%
Expired	1	3	-66.7%	10	18	-44.4%
Months of Inventory	1.0	1.3	-27.9%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$329,624	\$216,559	+52.2%	\$286,873	\$224,563	+27.7%
List Price/SqFt	\$181	\$135	+33.9%	\$162	\$132	+23.4%
Sold Price	\$344,710	\$213,039	+61.8%	\$295,720	\$220,745	+34.0%
Sold Price/SqFt	\$191	\$133	+43.4%	\$168	\$129	+30.1%
Sold Price / Orig LP	104.0%	95.1%	+9.4%	103.6%	96.3%	+7.5%
Days on Market	11	46	-76.9%	23	59	-60.8%

Madian	This Month			Year-to-Date		
Median	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$299,999	\$189,999	+57.9%	\$265,000	\$214,949	+23.3%
List Price/SqFt	\$170	\$140	+21.0%	\$155	\$129	+19.7%
Sold Price	\$320,000	\$189,500	+68.9%	\$273,750	\$214,875	+27.4%
Sold Price/SqFt	\$183	\$140	+30.7%	\$164	\$127	+28.8%
Sold Price / Orig LP	105.0%	95.0%	+10.5%	102.0%	98.0%	+4.1%
Days on Market	6	22	-72.7%	7	28	-74.5%

Months of Inventory - Last Two Years



🛛 🤻 Independ	lence Ti		Ju	ly 2021		
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				8	7	16
\$150,000- \$199,999	2	2	3	18	22	28
\$200,000- \$249,999	6	4	5	37	37	27
\$250,000- \$299,999	7	4	9	68	39	26
\$300,000- \$349,999	12	12	13	44	34	12
\$350,000- \$399,999	9	4	5	28	15	8
\$400,000- \$449,999	2			6	7	34
\$450,000- \$499,999	2	2	6	9	4	14
\$500,000- \$549,999	1			4	1	11
\$550,000- \$599,999					2	56
\$600,000- \$699,999	1	2	26	4	3	32
\$700,000- \$799,999		1	34	1	1	34
\$800,000- \$899,999	2			7	2	80
\$900,000- \$999,999	1			1		
\$1M - \$1.99M	2			4		
\$2M - \$2.99M	1			2		
\$3M+						



11

31

241

174

23

48



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MLS Area UT

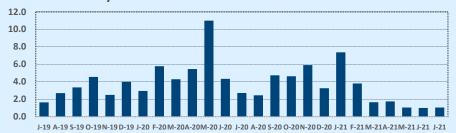
Residential Statistics

Listings	-	This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	11	3	+266.7%	30	21	+42.9%
Condo/TH Sales	30	29	+3.4%	166	81	+104.9%
Total Sales	41	32	+28.1%	196	102	+92.2%
New Homes Only		1		3	3	
Resale Only	41	31	+32.3%	193	99	+94.9%
Sales Volume	\$22,962,775	\$10,712,150	+114.4%	\$83,032,443	\$40,788,571	+103.6%
New Listings	24	45	-46.7%	251	220	+14.1%
Pending	15	30	-50.0%	37	121	-69.4%
Withdrawn	2	4	-50.0%	22	27	-18.5%
Expired	3	6	-50.0%	12	18	-33.3%
Months of Inventory	1.0	2.7	-61.4%	N/A	N/A	

Auerogo	This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$546,263	\$347,448	+57.2%	\$417,852	\$411,149	+1.6%
List Price/SqFt	\$429	\$371	+15.8%	\$396	\$376	+5.2%
Sold Price	\$560,068	\$334,755	+67.3%	\$423,635	\$399,888	+5.9%
Sold Price/SqFt	\$438	\$364	+20.3%	\$399	\$369	+8.1%
Sold Price / Orig LP	101.4%	96.9%	+4.6%	100.1%	97.0%	+3.2%
Days on Market	28	40	-29.2%	49	57	-12.6%

Medien	This Month			Year-to-Date		
Median	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$345,000	\$251,450	+37.2%	\$329,900	\$300,450	+9.8%
List Price/SqFt	\$395	\$362	+9.1%	\$381	\$366	+4.2%
Sold Price	\$330,000	\$246,250	+34.0%	\$325,000	\$297,000	+9.4%
Sold Price/SqFt	\$399	\$351	+13.7%	\$378	\$356	+6.1%
Sold Price / Orig LP	100.0%	97.5%	+2.6%	99.5%	97.0%	+2.6%
Days on Market	8	13	-36.0%	13	22	-41.9%

Months of Inventory - Last Two Years



🔆 Indepenc	lence Ti		July 2021			
Price Range		This Month			Year-to-Date	
Price Kalige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				2		
\$150,000- \$199,999		4	175	16	19	102
\$200,000- \$249,999	4	5	11	33	20	48
\$250,000- \$299,999	5	5	10	41	34	39
\$300,000- \$349,999	4	7	16	50	46	38
\$350,000- \$399,999	4	6	24	36	25	51
\$400,000- \$449,999	3	2	8	24	15	50
\$450,000- \$499,999				4	2	274
\$500,000- \$549,999	1			3	3	12
\$550,000- \$599,999				4	2	20
\$600,000- \$699,999		2	3	8	7	55
\$700,000- \$799,999	1	1	13	5	3	9
\$800,000- \$899,999	1	1	5	5	5	25
\$900,000- \$999,999		1	8	4	4	10
\$1M - \$1.99M	1	7	7	15	10	18
\$2M - \$2.99M				1	1	319
\$3M+						



28

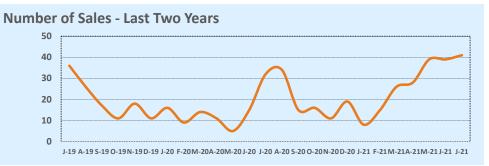
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MLS Area W

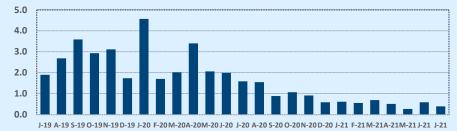
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	48	41	+17.1%	249	217	+14.7%
Condo/TH Sales	9	4	+125.0%	29	24	+20.8%
Total Sales	57	45	+26.7%	278	241	+15.4%
New Homes Only		1		5	11	-54.5%
Resale Only	57	44	+29.5%	273	230	+18.7%
Sales Volume	\$48,180,472	\$33,380,150	+44.3%	\$266,463,025	\$163,234,464	+63.2%
New Listings	56	58	-3.4%	320	354	-9.6%
Pending	26	43	-39.5%	41	270	-84.8%
Withdrawn	4	7	-42.9%	12	41	-70.7%
Expired	1	6	-83.3%	8	24	-66.7%
Months of Inventory	0.4	1.6	-75.1%	N/A	N/A	

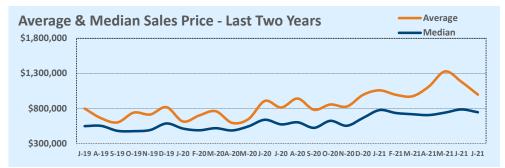
Auerogo		This Month			Year-to-Date		
Average	Jul 2021	Jul 2020	Change	2021	2020	Change	
List Price	\$825,986	\$755,097	+9.4%	\$925,236	\$694,033	+33.3%	
List Price/SqFt	\$318	\$237	+33.9%	\$305	\$237	+28.7%	
Sold Price	\$845,271	\$741,781	+14.0%	\$958,500	\$677,321	+41.5%	
Sold Price/SqFt	\$326	\$235	+38.5%	\$319	\$233	+37.1%	
Sold Price / Orig LP	102.4%	98.8%	+3.6%	105.0%	97.9%	+7.3%	
Days on Market	13	38	-64.3%	24	47	-49.1%	

Median	This Month			Year-to-Date		
Ivieulan	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$729,000	\$599,900	+21.5%	\$697,500	\$540,989	+28.9%
List Price/SqFt	\$309	\$245	+25.9%	\$309	\$231	+33.8%
Sold Price	\$745,000	\$572,000	+30.2%	\$747,500	\$535,000	+39.7%
Sold Price/SqFt	\$328	\$241	+36.5%	\$322	\$231	+39.4%
Sold Price / Orig LP	102.0%	99.0%	+3.0%	104.0%	99.0%	+5.1%
Days on Market	6	17	-64.7%	5	12	-58.3%

Months of Inventory - Last Two Years



K Independence Title **July 2021** This Month Year-to-Date **Price Range** New Sales DOM New Sales DOM \$149,999 or under ---\$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 Δ \$350,000- \$399,999 \$400,000- \$449,999 \$450,000-\$499,999 \$500,000- \$549,999 \$550,000- \$599,999 \$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999 \$900,000- \$999,999 \$1M - \$1.99M <u>\$2M</u> - \$2.99M





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\$3M+

MLS Area WE

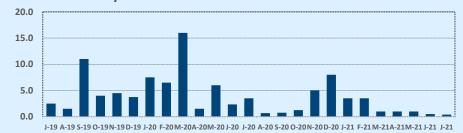
Residential Statistics

Listings		This Month		Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	5	2	+150.0%	20	17	+17.6%
Condo/TH Sales						
Total Sales	5	2	+150.0%	20	17	+17.6%
New Homes Only						
Resale Only	5	2	+150.0%	20	17	+17.6%
Sales Volume	\$1,704,400	\$282,000	+504.4%	\$5,800,900	\$3,301,000	+75.7%
New Listings	9	6	+50.0%	31	23	+34.8%
Pending	1			3	18	-83.3%
Withdrawn				3	5	-40.0%
Expired	1	1		4	5	-20.0%
Months of Inventory	0.4	3.5	-88.6%	N/A	N/A	

Average	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$324,899	\$139,600	+132.7%	\$291,815	\$193,200	+51.0%
List Price/SqFt	\$166	\$102	+61.7%	\$156	\$117	+33.3%
Sold Price	\$340,880	\$141,000	+141.8%	\$290,045	\$194,176	+49.4%
Sold Price/SqFt	\$174	\$104	+67.9%	\$157	\$116	+35.6%
Sold Price / Orig LP	105.2%	101.5%	+3.6%	100.7%	96.6%	+4.1%
Days on Market	8	3	+204.0%	23	49	-52.7%

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$320,000	\$139,600	+129.2%	\$278,500	\$179,500	+55.2%
List Price/SqFt	\$188	\$102	+83.9%	\$158	\$102	+55.9%
Sold Price	\$349,900	\$141,000	+148.2%	\$272,500	\$175,000	+55.7%
Sold Price/SqFt	\$206	\$104	+99.0%	\$157	\$95	+64.9%
Sold Price / Orig LP	100.0%	101.5%	-1.5%	100.0%	97.0%	+3.1%
Days on Market	6	3	+140.0%	15	26	-44.2%

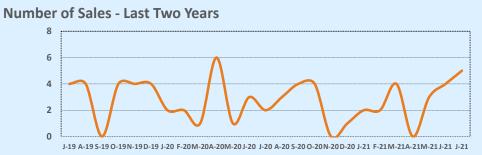
Months of Inventory - Last Two Years



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😽 Independ		Ju	ly 2021				
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under		1	3	4	2	7	
\$150,000- \$199,999	2			5	4	28	
\$200,000- \$249,999				3	3	26	
\$250,000- \$299,999	2	1		5	2	42	
\$300,000- \$349,999	1	1	19	5	3	32	
\$350,000- \$399,999	2			3	2	27	
\$400,000- \$449,999		1	6	2	2	6	
\$450,000- \$499,999							
\$500,000- \$549,999					1	6	
\$550,000- \$599,999							
\$600,000- \$699,999	2	1	10	3	1	10	
\$700,000- \$799,999				1			
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	9	5	8	31	20	23	





MLS Area WW

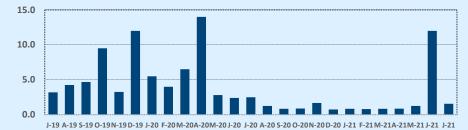
Residential Statistics

Listings	This Month			Year-to-Date		
Listings	Jul 2021	Jul 2020	Change	2021	2020	Change
Single Family Sales	9	4	+125.0%	38	21	+81.0%
Condo/TH Sales						
Total Sales	9	4	+125.0%	38	21	+81.0%
New Homes Only		1		3	3	
Resale Only	9	3	+200.0%	35	18	+94.4%
Sales Volume	\$3,612,900	\$1,417,900	+154.8%	\$14,692,600	\$9,389,726	+56.5%
New Listings	7	8	-12.5%	55	34	+61.8%
Pending	6	4	+50.0%	8	25	-68.0%
Withdrawn		3		3	4	-25.0%
Expired		1		1	5	-80.0%
Months of Inventory	1.6	2.5	-37.8%	N/A	N/A	

Average	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$395,756	\$351,225	+12.7%	\$382,496	\$466,497	-18.0%
List Price/SqFt	\$216	\$186	+16.0%	\$214	\$180	+19.0%
Sold Price	\$401,433	\$354,475	+13.2%	\$386,647	\$447,130	-13.5%
Sold Price/SqFt	\$219	\$188	+16.4%	\$218	\$176	+24.2%
Sold Price / Orig LP	99.0%	100.8%	-1.7%	101.4%	96.7%	+4.9%
Days on Market	14	34	-59.5%	30	99	-70.2%

Median	This Month			Year-to-Date		
	Jul 2021	Jul 2020	Change	2021	2020	Change
List Price	\$314,900	\$359,500	-12.4%	\$332,450	\$371,079	-10.4%
List Price/SqFt	\$187	\$198	-5.2%	\$181	\$188	-3.5%
Sold Price	\$326,500	\$365,000	-10.5%	\$356,000	\$355,000	+0.3%
Sold Price/SqFt	\$203	\$199	+2.1%	\$204	\$183	+11.7%
Sold Price / Orig LP	100.0%	101.0%	-1.0%	100.0%	98.0%	+2.0%
Days on Market	10	27	-63.0%	10	36	-73.6%

Months of Inventory - Last Two Years



4 2 0 19 0-19N-19 J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 0-20N-20D-20 J-21 F-21M-21A-21M-21J-21 J-21

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\$3M+ Totals

😽 Independence Title					Ju	ly 2021	
Drice Denge		This Month			Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	2	5	
\$150,000- \$199,999		2	10	3	4	9	
\$200,000- \$249,999	1			6	2	6	
\$250,000- \$299,999		1	22	7	6	28	
\$300,000- \$349,999		2	9	4	4	8	
\$350,000- \$399,999	2			5	4	26	
\$400,000- \$449,999		1	35	4	6	93	
\$450,000- \$499,999				6	2	14	
\$500,000- \$549,999		1	9	1	2	11	
\$550,000- \$599,999				1	1	4	
\$600,000- \$699,999	1	1	16	4	2	11	
\$700,000- \$799,999		1	3	5	2	48	
\$800,000- \$899,999	1			1			
\$900,000- \$999,999	1			3			
\$1M - \$1.99M	1			1	1	41	
\$2M - \$2.99M				1			



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