

# Greater Austin Area MLS Statistics September 2021 MLS Areas





# INDEPENDENCE TITLE MLS STATISTICS

How to Use

### **OVERVIEW**

Our statistics are based solely on data from the Austin Board of Realtors MLS and therefore will not include all possible sales in the greater Austin area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to members of the Austin Board of Realtors.

# Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2)

Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6/2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

# **Months of Inventory**

- The months of inventory statistic answers the question: "If we kept selling the current active listings at the same rate we sold them in the previous month, how many months would it be until all the listings were sold?" For example, if there are 50 properties currently for sale in a certain area and last month there were 10 sales in that area, we can say the area has 5 months of inventory (50 active listings divided by 10 sold equals 5).
- While there is no universal standard for calculating months of inventory, the most common way is to take a snapshot of the number of active listings on a certain day each month and use that as the figure for dividing. Independence Title uses the number of active listings on the 15<sup>th</sup> day of each month divided by the total sales for that month.
- The months of inventory statistic is often used to determine if the local market is a seller's or buyer's market, and though it can be helpful for this purpose, it's important to look at the recent trend over the past months to get the most accurate picture of inventory in your area. For example, four months of inventory would generally be considered a sign of a seller's market, but if the trend line shows the figure rapidly increasing over the last several months, that could be an early sign of an oversupply. Conversely, a recent, significant decrease in months of inventory for a given area may be a sign that area is becoming "hot" for sellers, even if the current figure is higher than what would normally be considered a "seller's market."

### Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

### **Zip Code Statistics vs MLS Areas**

Independence Title publishes statistics both by MLS area and zip code. Both are useful in different circumstances, but keep in mind that MLS areas are created by the Board for consistency in both home value and area of town, whereas zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# **Median Sales Price Heat Map**

2021 YTD compared to 2020 YTD - September 2021 Update

-1% to -4% 0 to +4% +5% to +14% -25% or more -15% to -24% -5% to -14% +15% to 24% +25% or more **Burnet** ww County JA Williamson 29 County LH **GTW** BU GTE 29 WE CLN Marble Falls 79 RRE 1431 LN 183A 1431 79 **TCT** LW **Travis** 130 1 County NW 183 MA 281 35 NE Blanco EL 8W 1B4 County 3E) 290 SWW 10. 290 290 11 BA SWE Hays Bastrop SC 130 County County BW 967 HH HW 32 SV CC HS 142 12 Caldwell County Comal County CM



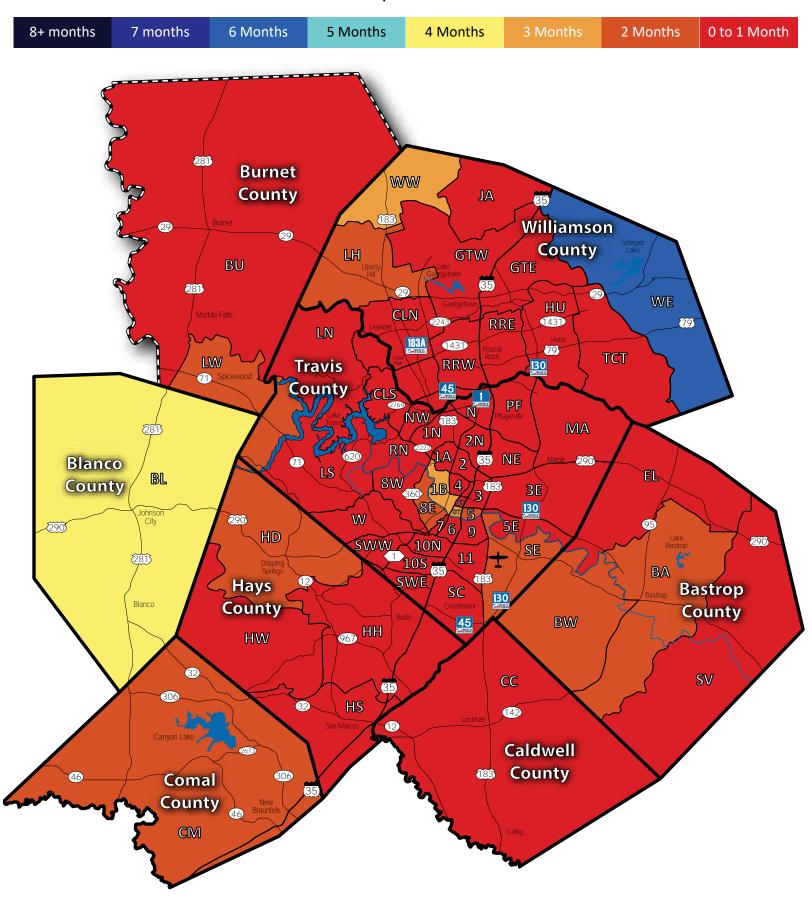
# **Number of Sales Heat Map**

2021 YTD compared to 2020 YTD - September 2021 Update

-1% to -4% 0 to +4% +5% to +14% -25% or more -15% to -24% -5% to -14% +15% to 24% +25% or more Burnet WW County JA 183 Williamson Burnet (29) County LH **GTW** BU GTE WE CLN Marble Falls (79) RRE 1431 LN 183A (1431) 79 TCT LW **Travis** RRW 130 County PF 1N 183 MA 2N RN 2/1A/2 NE Blanco EL 8W 1B4 County 3E 290 SWW 105 35 290 290 SE 11 BA SWE Hays **Bastrop** SC County County BW 967) HH HW SV CC HS 142 Caldwell County Comal County

# Months of Inventory Heat Map

September 2021



### **Greater Austin Area**

# **Residential Statistics**

🙀 Independence Title	
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# September 2021

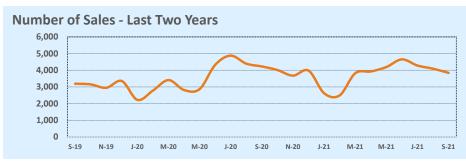
Lictings	1	his Month		Υ	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	3,437	3,820	-10.0%	30,062	29,055	+3.5%
Condo/TH Sales	405	407	-0.5%	3,859	2,864	+34.7%
Total Sales	3,842	4,227	-9.1%	33,921	31,919	+6.3%
New Homes Only	211	421	-49.9%	2,431	3,739	-35.0%
Resale Only	3,631	3,806	-4.6%	31,490	28,180	+11.7%
Sales Volume	\$2,128,587,050	\$1,909,004,223	+11.5%	\$18,791,649,872	\$13,454,765,442	+39.7%
New Listings	4,578	3,809	+20.2%	40,867	38,115	+7.2%
Pending	2,742	3,584	-23.5%	5,249	34,134	-84.6%
Withdrawn	407	317	+28.4%	2,516	3,112	-19.2%
Expired	120	204	-41.2%	711	1,890	-62.4%
Months of Inventory	1.1	1.1	-1.2%	N/A	N/A	

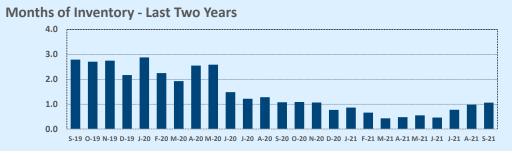
Drico Pango		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	45	45	31	457	416	34
\$150,000- \$199,999	79	68	17	876	779	30
\$200,000- \$249,999	120	123	13	1,791	1,818	21
\$250,000- \$299,999	273	279	16	3,975	3,158	20
\$300,000- \$349,999	416	469	11	4,290	3,707	15
\$350,000- \$399,999	583	540	13	5,365	3,914	15
\$400,000- \$449,999	514	447	12	3,854	3,580	15
\$450,000- \$499,999	460	360	14	3,808	2,852	15
\$500,000- \$549,999	329	274	14	2,428	2,308	14
\$550,000- \$599,999	324	211	15	2,572	1,866	16
\$600,000- \$699,999	417	304	18	3,289	2,833	18
\$700,000- \$799,999	256	220	18	2,272	1,921	20
\$800,000- \$899,999	197	149	17	1,538	1,299	21
\$900,000- \$999,999	129	80	17	1,089	792	21
\$1M - \$1.99M	342	226	24	2,530	2,182	27
\$2M - \$2.99M	54	25	41	440	313	41
\$3M+	40	22	84	293	183	100
Totals	4,578	3,842	16	40,867	33,921	19

0	1	This Month		Y		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$547,444	\$456,321	+20.0%	\$528,374	\$427,386	+23.6%
List Price/SqFt	\$264	\$209	+26.3%	\$253	\$199	+26.7%
Sold Price	\$554,031	\$451,622	+22.7%	\$553,983	\$421,528	+31.4%
Sold Price/SqFt	\$268	\$207	+26.3%	\$265	\$197	+34.6%
Sold Price / Orig LP	101.4%	98.6%	+26.3%	105.7%	98.1%	+7.8%
Days on Market	16	39	-59.7%	19	47	-60.0%

<b>Average</b> \$800,000		ledia									N	verage Iedian	
\$600,000												_	
\$400,000	_	_	<u> </u>						$\geq$				_
\$200,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Modian	Median This N		Year-to-Date				
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$430,000	\$349,990	+22.9%	\$414,162	\$335,000	+23.6%	
List Price/SqFt	\$230	\$172	+34.1%	\$212	\$167	+27.4%	
Sold Price	\$440,515	\$349,900	+25.9%	\$440,000	\$331,000	+32.9%	
Sold Price/SqFt	\$236	\$171	+38.2%	\$228	\$165	+37.8%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	103.0%	99.0%	+4.0%	
Days on Market	7	12	-41.7%	5	17	-70.6%	





### MLS Area 1A

# **Residential Statistics**

🗱 Independence Title
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New

**Price Range** 

# September 2021

DOM

Year-to-Date

Sales

Listings		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	21	24	-12.5%	182	187	-2.7%
Condo/TH Sales	24	16	+50.0%	155	120	+29.2%
Total Sales	45	40	+12.5%	337	307	+9.8%
New Homes Only					6	
Resale Only	45	40	+12.5%	337	301	+12.0%
Sales Volume	\$32,894,450	\$27,437,703	+19.9%	\$270,664,915	\$205,639,953	+31.6%
New Listings	44	47	-6.4%	357	383	-6.8%
Pending	15	44	-65.9%	19	331	-94.3%
Withdrawn	6	2	+200.0%	16	22	-27.3%
Expired		2		3	15	-80.0%
Months of Inventory	0.4	1.0	-56.6%	N/A	N/A	

\$149,999 or under				1	2	95
\$150,000- \$199,999	1			12	12	16
\$200,000- \$249,999		3	5	25	18	9
\$250,000- \$299,999	6	1	11	33	22	10
\$300,000- \$349,999	2	9	5	30	28	9
\$350,000- \$399,999	5	2	14	22	20	15
\$400,000- \$449,999	2	1	26	11	13	10
\$450,000- \$499,999		1	3	9	15	12
\$500,000- \$549,999	3	3	6	10	9	41
\$550,000- \$599,999				7	5	21
\$600,000-\$699,999	2	3	11	20	17	20
\$700,000- \$799,999	2	4	12	26	25	12
\$800,000- \$899,999	4	1	37	32	22	17
\$900,000- \$999,999	5	6	23	22	24	10
\$1M - \$1.99M	12	11	17	93	96	12
\$2M - \$2.99M				4	9	15
\$3M+						
Totals	44	45	13	357	337	14

**This Month** 

Sales

DOM

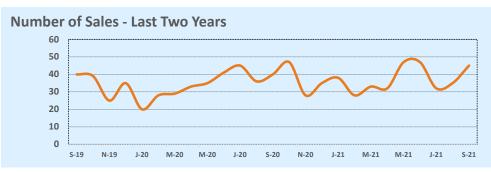
New

Augusta		This Month		Y	ear-to-Date	
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$714,255	\$685,745	+4.2%	\$751,424	\$671,525	+11.9%
List Price/SqFt	\$369	\$293	+25.9%	\$348	\$290	+20.2%
Sold Price	\$730,988	\$685,943	+6.6%	\$803,160	\$669,837	+19.9%
Sold Price/SqFt	\$377	\$293	+28.7%	\$372	\$289	+28.6%
Sold Price / Orig LP	100.1%	98.6%	+1.6%	105.9%	98.8%	+7.2%
Days on Market	13	16	-21.1%	14	22	-35.9%

Median		This Month		Υ	ear-to-Date	
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$695,000	\$724,500	-4.1%	\$699,900	\$699,000	+0.1%
List Price/SqFt	\$353	\$288	+22.2%	\$337	\$288	+17.0%
Sold Price	\$665,000	\$748,500	-11.2%	\$740,000	\$695,000	+6.5%
Sold Price/SqFt	\$357	\$285	+25.3%	\$352	\$283	+24.6%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	104.0%	99.0%	+5.1%
Days on Market	6	6	+9.1%	5	5	







### MLS Area 1B

# **Residential Statistics**

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	Independence Title

# September 2021

Year-to-Date

Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	9	33	-72.7%	190	232	-18.1%	
Condo/TH Sales	10	8	+25.0%	127	82	+54.9%	
Total Sales	19	41	-53.7%	317	314	+1.0%	
New Homes Only		2		12	16	-25.0%	
Resale Only	19	39	-51.3%	305	298	+2.3%	
Sales Volume	\$16,812,500	\$54,085,750	-68.9%	\$372,651,655	\$382,271,304	-2.5%	
New Listings	53	58	-8.6%	381	513	-25.7%	
Pending	19	43	-55.8%	30	335	-91.0%	
Withdrawn	6	12	-50.0%	43	91	-52.7%	
Expired	5	3	+66.7%	19	26	-26.9%	
Months of Inventory	2.5	2.7	-6.7%	N/A	N/A		

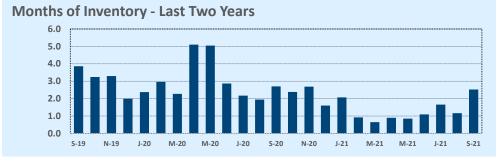
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999				2	1	14
\$200,000- \$249,999	1			4	2	8
\$250,000- \$299,999	2	1	17	16	16	67
\$300,000- \$349,999		2	6	9	13	27
\$350,000- \$399,999	8	2	4	36	15	15
\$400,000- \$449,999	2	1	4	9	10	12
\$450,000- \$499,999	1	1	5	11	13	44
\$500,000- \$549,999				8	11	46
\$550,000- \$599,999	3	1	4	10	9	67
\$600,000- \$699,999	3			10	9	73
\$700,000- \$799,999	1	2	34	15	17	21
\$800,000- \$899,999	2	1	64	19	17	38
\$900,000- \$999,999	1	1	6	32	20	33
\$1M - \$1.99M	19	6	10	132	131	34
\$2M - \$2.99M	2	1	119	36	21	34
\$3M+	8			31	12	46
Totals	53	19	19	381	317	36

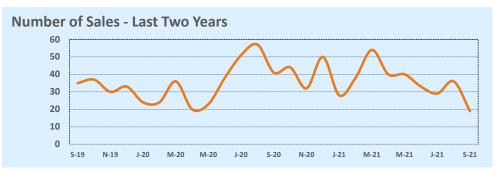
This Month

Амакада		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$879,358	\$1,365,377	-35.6%	\$1,151,671	\$1,268,297	-9.2%	
List Price/SqFt	\$478	\$517	-7.6%	\$528	\$476	+11.0%	
Sold Price	\$884,868	\$1,319,165	-32.9%	\$1,175,557	\$1,217,425	-3.4%	
Sold Price/SqFt	\$491	\$502	-2.2%	\$543	\$462	+17.6%	
Sold Price / Orig LP	100.2%	94.4%	+6.1%	101.6%	94.9%	+7.0%	
Days on Market	19	44	-56.6%	36	45	-19.8%	

Median	This Month			Year-to-Date			
ivieulan	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$750,000	\$1,240,000	-39.5%	\$995,000	\$971,000	+2.5%	
List Price/SqFt	\$457	\$510	-10.4%	\$503	\$456	+10.3%	
Sold Price	\$760,000	\$1,262,250	-39.8%	\$1,025,000	\$950,000	+7.9%	
Sold Price/SqFt	\$469	\$472	-0.6%	\$514	\$441	+16.5%	
Sold Price / Orig LP	101.0%	95.0%	+6.3%	100.0%	96.0%	+4.2%	
Days on Market	6	32	-81.3%	8	24	-66.7%	







### **MLS Area 1N**

# **Residential Statistics**

🗱 Independence Title
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New

8

6

13

**Price Range** 

\$149,999 or under \$150,000- \$199,999 \$200,000- \$249,999

\$250,000- \$299,999

\$300,000- \$349,999

\$350,000- \$399,999

\$400,000-\$449,999

\$450,000-\$499,999

\$500,000- \$549,999

\$550,000- \$599,999

\$600,000-\$699,999

\$700,000- \$799,999

\$800,000-\$899,999

# September 2021

DOM

16

20

11

11

13

Year-to-Date

Sales

20

24

49

48

70

58

48

Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	40	46	-13.0%	385	332	+16.0%	
Condo/TH Sales	7	9	-22.2%	57	49	+16.3%	
Total Sales	47	55	-14.5%	442	381	+16.0%	
New Homes Only				1	4	-75.0%	
Resale Only	47	55	-14.5%	441	377	+17.0%	
Sales Volume	\$31,635,050	\$27,342,543	+15.7%	\$323,228,805	\$195,116,579	+65.7%	
New Listings	67	56	+19.6%	542	467	+16.1%	
Pending	35	52	-32.7%	39	410	-90.5%	
Withdrawn	4	7	-42.9%	25	24	+4.2%	
Expired	3			4	7	-42.9%	
Months of Inventory	1.0	0.6	+63.1%	N/A	N/A		

Augraga		This Month		Υ	Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$653,463	\$494,198	+32.2%	\$667,541	\$511,906	+30.4%		
List Price/SqFt	\$324	\$252	+28.7%	\$309	\$247	+25.2%		
Sold Price	\$673,086	\$497,137	+35.4%	\$731,287	\$512,117	+42.8%		
Sold Price/SqFt	\$333	\$254	+31.4%	\$337	\$248	+36.1%		
Sold Price / Orig LP	101.6%	99.4%	+2.1%	109.1%	99.4%	+9.8%		
Days on Market	16	17	-6.3%	10	17	-39.6%		

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$585,000	\$449,990	+30.0%	\$615,450	\$479,500	+28.4%	
List Price/SqFt	\$322	\$257	+25.3%	\$308	\$248	+24.3%	
Sold Price	\$600,000	\$455,000	+31.9%	\$660,000	\$485,000	+36.1%	
Sold Price/SqFt	\$330	\$257	+28.1%	\$339	\$249	+36.5%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	108.0%	100.0%	+8.0%	
Days on Market	9	6	+50.0%	5	5		

\$900,000-\$999	,999	5	1	29	45	27	14
\$1M - \$1.99M		5	8	15	41	70	7
\$2M - \$2.99M					1	1	5
\$3M+					1		
Totals		67	47	16	542	442	10
\$900,000 \$700,000 \$500,000	Media	an Sales	Price - La	st Two Yo	ears		verage edian
\$300,000	19 N-19	J-20 N	1-20 M-20	J-20 S-20	N-20 J-21	M-21 M-21	J-21 S-21

**This Month** 

Sales

DOM

45

16

19

New

11

22

31

54

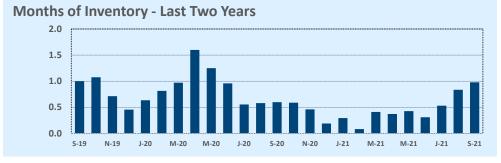
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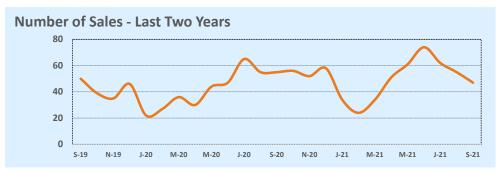
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# **Residential Statistics**

🗱 Independence Title
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# September 2021

Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	36	43	-16.3%	314	338	-7.1%	
Condo/TH Sales	7	18	-61.1%	133	123	+8.1%	
Total Sales	43	61	-29.5%	447	461	-3.0%	
New Homes Only	2	9	-77.8%	37	55	-32.7%	
Resale Only	41	52	-21.2%	410	406	+1.0%	
Sales Volume	\$30,995,948	\$34,244,159	-9.5%	\$280,393,618	\$237,513,082	+18.1%	
New Listings	55	48	+14.6%	521	556	-6.3%	
Pending	28	48	-41.7%	38	479	-92.1%	
Withdrawn	7	6	+16.7%	34	51	-33.3%	
Expired	1	2	-50.0%	6	24	-75.0%	
Months of Inventory	0.9	0.6	+34.6%	N/A	N/A		

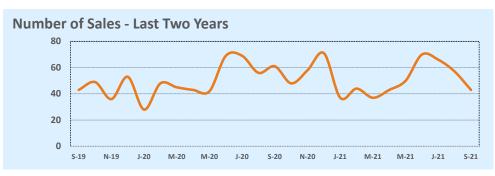
Price Range		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under					1	169	
\$150,000- \$199,999				17	14	22	
\$200,000- \$249,999	3	1	6	41	41	13	
\$250,000- \$299,999	2	1	5	19	16	17	
\$300,000- \$349,999				6	12	9	
\$350,000- \$399,999	1	1	2	14	13	22	
\$400,000- \$449,999	2	2	4	24	14	6	
\$450,000- \$499,999	5	4	4	51	29	28	
\$500,000- \$549,999	5	6	4	44	45	7	
\$550,000- \$599,999	8	2	30	59	32	15	
\$600,000- \$699,999	7	10	10	82	69	14	
\$700,000- \$799,999	8	8	6	74	66	16	
\$800,000- \$899,999	7	3	8	36	46	9	
\$900,000- \$999,999	1			10	11	10	
\$1M - \$1.99M	6	4	43	42	36	12	
\$2M - \$2.99M		1	9	2	2	7	
\$3M+							
Totals	55	43	11	521	447	14	

Average		This Month		Y	ear-to-Date	
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$708,935	\$556,665	+27.4%	\$590,345	\$514,198	+14.8%
List Price/SqFt	\$429	\$352	+21.8%	\$403	\$340	+18.5%
Sold Price	\$720,836	\$561,380	+28.4%	\$627,279	\$515,213	+21.8%
Sold Price/SqFt	\$437	\$355	+23.2%	\$429	\$341	+25.7%
Sold Price / Orig LP	101.9%	99.7%	+2.2%	105.9%	99.3%	+6.7%
Days on Market	11	23	-51.7%	14	23	-37.4%

<b>Average</b> \$900,000	Average & Median Sales Price - Last Two Years \$900,000							N	verage Iedian				
\$700,000													
\$500,000	_	_	J	L		~	1			<b>∼</b>			
\$300,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Υ	ear-to-Date	
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$608,000	\$505,000	+20.4%	\$575,000	\$475,000	+21.1%
List Price/SqFt	\$406	\$352	+15.4%	\$395	\$335	+17.8%
Sold Price	\$620,000	\$510,000	+21.6%	\$605,000	\$477,220	+26.8%
Sold Price/SqFt	\$418	\$352	+18.6%	\$413	\$341	+20.9%
Sold Price / Orig LP	102.0%	100.0%	+2.0%	104.0%	100.0%	+4.0%
Days on Market	5	6	-16.7%	5	7	-28.6%





### MLS Area 2N

# **Residential Statistics**

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# September 2021

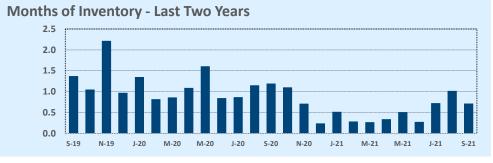
Lietings		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	34	24	+41.7%	266	209	+27.3%
Condo/TH Sales	12	12		98	73	+34.2%
Total Sales	46	36	+27.8%	364	282	+29.1%
New Homes Only	1			5		
Resale Only	45	36	+25.0%	359	282	+27.3%
Sales Volume	\$19,435,234	\$12,229,835	+58.9%	\$153,723,522	\$93,203,083	+64.9%
New Listings	46	52	-11.5%	439	374	+17.4%
Pending	23	37	-37.8%	33	313	-89.5%
Withdrawn	9	4	+125.0%	33	20	+65.0%
Expired	1	1		7	9	-22.2%
Months of Inventory	0.7	1.2	-39.9%	N/A	N/A	

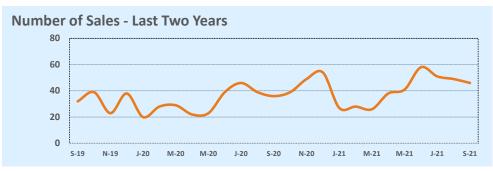
Average		This Month		Y	ear-to-Date	
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$426,925	\$342,649	+24.6%	\$397,457	\$330,396	+20.3%
List Price/SqFt	\$306	\$234	+30.5%	\$284	\$227	+25.1%
Sold Price	\$422,505	\$339,718	+24.4%	\$422,317	\$330,507	+27.8%
Sold Price/SqFt	\$303	\$233	+30.0%	\$302	\$227	+32.6%
Sold Price / Orig LP	98.7%	98.1%	+0.5%	106.6%	99.3%	+7.4%
Days on Market	14	21	-30.3%	11	19	-42.3%

Madian		This Month		Υ	ear-to-Date	
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$420,000	\$332,500	+26.3%	\$397,000	\$332,395	+19.4%
List Price/SqFt	\$295	\$241	+22.8%	\$280	\$225	+24.2%
Sold Price	\$406,000	\$330,125	+23.0%	\$415,500	\$335,000	+24.0%
Sold Price/SqFt	\$294	\$237	+23.9%	\$298	\$227	+31.0%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	105.0%	100.0%	+5.0%
Days on Market	9	7	+21.4%	5	5	

Drice Bange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				3	8	32
\$150,000- \$199,999	3	2	4	25	21	14
\$200,000- \$249,999		2	6	19	12	11
\$250,000- \$299,999	9	4	9	61	38	11
\$300,000- \$349,999	5	7	5	49	37	6
\$350,000- \$399,999	6	8	18	64	44	19
\$400,000- \$449,999	4	4	23	51	44	8
\$450,000- \$499,999	5	8	13	54	47	8
\$500,000- \$549,999	4	1	39	33	33	7
\$550,000- \$599,999	6	5	17	50	39	7
\$600,000- \$699,999	4	5	22	25	36	9
\$700,000- \$799,999				1	2	4
\$800,000- \$899,999				2	3	75
\$900,000- \$999,999						
\$1M - \$1.99M				2		
\$2M - \$2.99M						
\$3M+						
Totals	46	46	14	439	364	11







# **Residential Statistics**

★ Independence Title	
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# September 2021

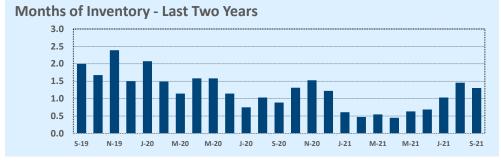
Lietines		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	45	45		390	368	+6.0%
Condo/TH Sales	11	25	-56.0%	151	106	+42.5%
Total Sales	56	70	-20.0%	541	474	+14.1%
New Homes Only	2	5	-60.0%	68	46	+47.8%
Resale Only	54	65	-16.9%	473	428	+10.5%
Sales Volume	\$32,640,170	\$33,893,806	-3.7%	\$318,461,193	\$224,778,245	+41.7%
New Listings	84	64	+31.3%	694	579	+19.9%
Pending	36	53	-32.1%	87	500	-82.6%
Withdrawn	13	8	+62.5%	51	49	+4.1%
Expired	3	1	+200.0%	16	21	-23.8%
Months of Inventory	1.3	0.9	+47.2%	N/A	N/A	

•				,	,	
Average		This Month		Y	'ear-to-Date	
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$579,916	\$482,191	+20.3%	\$559,267	\$473,769	+18.0%
List Price/SqFt	\$370	\$328	+12.6%	\$361	\$306	+18.2%
Sold Price	\$582,860	\$484,197	+20.4%	\$588,653	\$474,216	+24.1%
Sold Price/SqFt	\$370	\$329	+12.5%	\$380	\$306	+23.9%
Sold Price / Orig LP	99.2%	99.7%	-0.6%	105.1%	98.7%	+6.5%
Days on Market	16	22	-30.4%	19	26	-26.0%

Median		This Month		Υ	ear-to-Date	
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$593,988	\$434,000	+36.9%	\$545,000	\$449,900	+21.1%
List Price/SqFt	\$348	\$311	+12.1%	\$350	\$300	+16.7%
Sold Price	\$585,000	\$431,750	+35.5%	\$562,900	\$450,000	+25.1%
Sold Price/SqFt	\$343	\$312	+9.9%	\$366	\$304	+20.3%
Sold Price / Orig LP	100.0%	99.5%	+0.5%	103.0%	100.0%	+3.0%
Days on Market	10	6	+66.7%	6	7	-14.3%

Drice Denge		This Month			Year-to-Date	!
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999	1	2	2	16	17	44
\$200,000- \$249,999	2	1	38	23	17	55
\$250,000- \$299,999	2	1	19	15	12	7
\$300,000- \$349,999		4	11	15	22	17
\$350,000- \$399,999	5	1	6	36	25	41
\$400,000- \$449,999	6	5	18	37	38	35
\$450,000- \$499,999	7	2	54	83	48	25
\$500,000- \$549,999	9	7	18	69	70	18
\$550,000- \$599,999	9	6	12	85	54	11
\$600,000- \$699,999	24	13	18	145	98	13
\$700,000- \$799,999	10	4	12	69	55	13
\$800,000- \$899,999	4	8	7	45	43	13
\$900,000- \$999,999	2	2	15	33	19	8
\$1M - \$1.99M	3			23	23	5
\$2M - \$2.99M						
\$3M+						
Totals	84	56	16	694	541	19







### MLS Area 3E

# **Residential Statistics**

🗱 Independence Title
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# September 2021

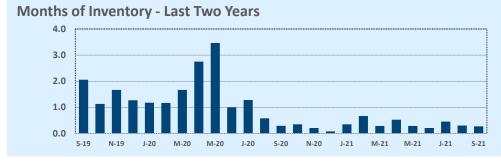
Listings		This Month		Year-to-Date				
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change		
Single Family Sales	74	24	+208.3%	321	184	+74.5%		
Condo/TH Sales				3				
Total Sales	74	24	+208.3%	324	184	+76.1%		
New Homes Only	3	4	-25.0%	30	30			
Resale Only	71	20	+255.0%	294	154	+90.9%		
Sales Volume	\$27,769,129	\$7,710,032	+260.2%	\$121,528,552	\$56,644,381	+114.5%		
New Listings	20	13	+53.8%	389	246	+58.1%		
Pending	13	12	+8.3%	63	216	-70.8%		
Withdrawn	1	2	-50.0%	12	11	+9.1%		
Expired		2		1	8	-87.5%		
Months of Inventory	0.3	0.3	-7.3%	N/A	N/A			

Duice Denge		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				1	2	3
\$200,000- \$249,999				13	7	11
\$250,000- \$299,999	2	3	15	36	32	9
\$300,000- \$349,999	8	15	4	100	81	6
\$350,000- \$399,999	3	38	7	131	103	5
\$400,000- \$449,999		13	7	50	48	8
\$450,000- \$499,999	3	3	11	32	26	16
\$500,000- \$549,999				9	9	5
\$550,000- \$599,999	2	1	8	12	6	11
\$600,000- \$699,999	1	1	2	3	10	8
\$700,000- \$799,999						
\$800,000- \$899,999				1		
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M	1			1		
\$3M+						
Totals	20	74	7	389	324	7

Average	٦	This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$371,812	\$327,159	+13.6%	\$360,047	\$309,986	+16.1%		
List Price/SqFt	\$208	\$185	+12.0%	\$207	\$182	+13.5%		
Sold Price	\$375,259	\$321,251	+16.8%	\$375,088	\$307,850	+21.8%		
Sold Price/SqFt	\$210	\$183	+14.5%	\$216	\$181	+19.5%		
Sold Price / Orig LP	105.0%	98.1%	+7.0%	107.6%	98.1%	+9.7%		
Days on Market	7	36	-81.6%	7	33	-78.2%		

<b>Average</b> \$600,000	Average & Median Sales Price - Last Two Years \$600,000										N	verage 1edian	
\$400,000		<u></u>	V	_	~	<u> </u>	<u></u>		J				
\$200,000 \$0	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date				
ivieuian	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$361,650	\$304,685	+18.7%	\$350,763	\$284,470	+23.3%		
List Price/SqFt	\$198	\$173	+14.8%	\$203	\$177	+14.5%		
Sold Price	\$364,251	\$300,148	+21.4%	\$360,000	\$279,995	+28.6%		
Sold Price/SqFt	\$198	\$176	+12.2%	\$207	\$178	+16.4%		
Sold Price / Orig LP	105.5%	100.0%	+5.5%	107.0%	100.0%	+7.0%		
Days on Market	4	19	-81.6% 4		10	-60.0%		





# **Residential Statistics**

★ Independence Title	
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# September 2021

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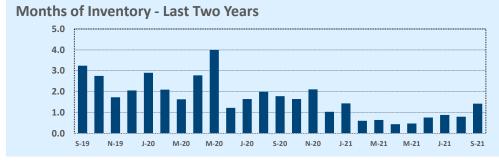
Lietings		This Month		Year-to-Date				
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change		
Single Family Sales	21	33	-36.4%	247	229	+7.9%		
Condo/TH Sales	12	9	+33.3%	114	101	+12.9%		
Total Sales	33	42	-21.4%	361	330	+9.4%		
New Homes Only	1	4	-75.0%	22	32	-31.3%		
Resale Only	32	38	-15.8%	339	298	+13.8%		
Sales Volume	\$22,373,450	\$26,977,490	-17.1%	\$269,847,485	\$208,327,540	+29.5%		
New Listings	56	54	+3.7%	404	443	-8.8%		
Pending	31	40	-22.5%	44	345	-87.2%		
Withdrawn	4	10	-60.0%	34	52	-34.6%		
Expired	1	6	-83.3%	13	26	-50.0%		
Months of Inventory	1.4	1.8	-20.2%	N/A	N/A			

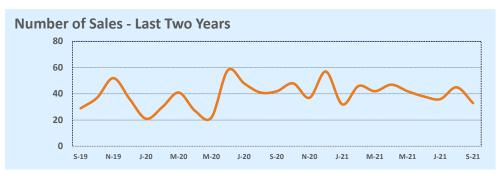
Price Range		This Month			Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under									
\$150,000- \$199,999		1		8	12	53			
\$200,000- \$249,999	2	2	4	14	16	40			
\$250,000- \$299,999	6	1	14	14	11	28			
\$300,000- \$349,999		1	4	5	5	9			
\$350,000- \$399,999		2	14	8	5	39			
\$400,000- \$449,999		2	55	9	6	80			
\$450,000- \$499,999	1			15	12	24			
\$500,000- \$549,999	2	1	6	28	25	21			
\$550,000- \$599,999	7	4	31	36	21	60			
\$600,000- \$699,999	9	6	9	60	56	24			
\$700,000- \$799,999	3	4	17	59	60	23			
\$800,000- \$899,999	2	4	6	31	42	20			
\$900,000- \$999,999	7			35	26	12			
\$1M - \$1.99M	14	5	13	76	64	61			
\$2M - \$2.99M	3			5					
\$3M+				1					
Totals	56	33	17	404	361	34			

0		This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$664,952	\$643,043	+3.4%	\$721,478	\$636,947	+13.3%		
List Price/SqFt	\$476	\$393	+21.2%	\$461	\$388	+18.9%		
Sold Price	\$677,983	\$642,321	+5.6%	\$747,500	\$631,296	+18.4%		
Sold Price/SqFt	\$487	\$395	+23.3%	\$480	\$385	+24.7%		
Sold Price / Orig LP	100.7%	98.7%	+2.0%	103.8%	98.1%	+5.8%		
Days on Market	17	37	-54.8%	34	43	-21.3%		

)	Average	& IV	ledia	n Sal	es Pri	ce - L	ast T	wo Y	ears				vera ⁄Iedi
	\$900,000		•••••••••••••••••••••••••••••••••••••••		••••••		••••••	••••••	••••••••••				_
9												M	
ó	\$700,000			\			^				//		
6				1									
6	\$500,000												
0													
	\$300,000			,									,
		S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-2

Median		This Month		Year-to-Date			
ivieulali	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$625,000	\$549,950	+13.6%	\$675,000	\$575,000	+17.4%	
List Price/SqFt	\$458	\$402	+13.9%	\$456	\$379	+20.0%	
Sold Price	\$650,000	\$545,250	+19.2%	\$725,000	\$574,500	+26.2%	
Sold Price/SqFt	\$476	\$412	+15.4%	\$469	\$372	+26.4%	
Sold Price / Orig LP	102.0%	100.0%	+2.0%	102.0%	98.0%	+4.1%	
Days on Market	7	7	+7.7%	7	13	-46.2%	





# **Residential Statistics**

🗱 Independence Title
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# September 2021

Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	46	50	-8.0%	420	448	-6.3%	
Condo/TH Sales	15	19	-21.1%	195	138	+41.3%	
Total Sales	61	69	-11.6%	615	586	+4.9%	
New Homes Only	11	11		130	154	-15.6%	
Resale Only	50	58	-13.8%	485	432	+12.3%	
Sales Volume	\$45,406,424	\$35,085,107	+29.4%	\$404,681,465	\$287,482,775	+40.8%	
New Listings	110	104	+5.8%	794	829	-4.2%	
Pending	48	71	-32.4%	68	607	-88.8%	
Withdrawn	10	17	-41.2%	93	110	-15.5%	
Expired	12	12		42	57	-26.3%	
Months of Inventory	1.9	2.1	-8.4%	N/A	N/A		

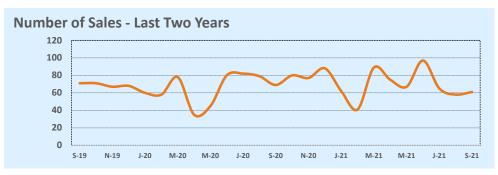
Drice Dance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1	1	32	
\$150,000- \$199,999	1			5	1	35	
\$200,000- \$249,999				2	4	88	
\$250,000- \$299,999		1	54	9	13	80	
\$300,000- \$349,999	6			27	24	36	
\$350,000- \$399,999	4			52	38	22	
\$400,000- \$449,999	9	6	25	66	57	36	
\$450,000- \$499,999	7	4	14	73	58	29	
\$500,000- \$549,999	8	5	9	68	57	19	
\$550,000- \$599,999	7	5	17	71	60	18	
\$600,000- \$699,999	18	13	17	132	96	20	
\$700,000- \$799,999	12	13	30	89	70	17	
\$800,000- \$899,999	13	2	5	70	40	11	
\$900,000- \$999,999	5	4	20	37	37	15	
\$1M - \$1.99M	17	6	24	84	52	38	
\$2M - \$2.99M	2	2	5	6	7	9	
\$3M+	1			2			
Totals	110	61	20	794	615	25	

Average		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$727,914	\$511,564	+42.3%	\$629,815	\$495,334	+27.1%	
List Price/SqFt	\$512	\$404	+26.8%	\$478	\$392	+22.0%	
Sold Price	\$744,368	\$508,480	+46.4%	\$658,019	\$490,585	+34.1%	
Sold Price/SqFt	\$523	\$403	+29.8%	\$498	\$388	+28.2%	
Sold Price / Orig LP	99.0%	98.0%	+1.1%	103.9%	97.8%	+6.2%	
Days on Market	20	31	-34.5%	25	33	-24.3%	

Average \$800,000	& N	1edia						ears			N	verage Iedian	
\$600,000										1			_
\$400,000	>												
\$200,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$625,000	\$485,000	+28.9%	\$575,000	\$464,950	+23.7%	
List Price/SqFt	\$498	\$398	+25.2%	\$452	\$373	+21.0%	
Sold Price	\$685,000	\$470,000	+45.7%	\$590,000	\$460,500	+28.1%	
Sold Price/SqFt	\$498	\$385	+29.4%	\$472	\$370	+27.5%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	101.0%	100.0%	+1.0%	
Days on Market	10	11	-9.1%	7	11	-33.3%	





### MLS Area 5E

# **Residential Statistics**

🗱 Independence Title
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# September 2021

Year-to-Date

Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	18	22	-18.2%	127	152	-16.4%	
Condo/TH Sales	2	1	+100.0%	20	21	-4.8%	
Total Sales	20	23	-13.0%	147	173	-15.0%	
New Homes Only				6	14	-57.1%	
Resale Only	20	23	-13.0%	141	159	-11.3%	
Sales Volume	\$7,734,260	\$5,754,160	+34.4%	\$51,919,105	\$44,118,685	+17.7%	
New Listings	19	8	+137.5%	170	175	-2.9%	
Pending	16	10	+60.0%	20	177	-88.7%	
Withdrawn	1	1		4	5	-20.0%	
Expired					5		
Months of Inventory	0.6	0.1	+321.7%	N/A	N/A		

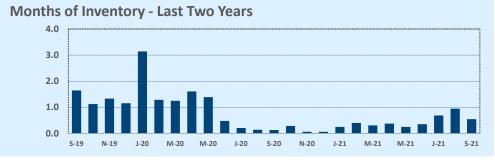
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				1		
\$200,000- \$249,999				4	2	134
\$250,000- \$299,999	2	2	13	51	34	10
\$300,000- \$349,999	9	7	7	52	55	7
\$350,000- \$399,999	5	3	17	25	29	8
\$400,000- \$449,999	3	3	5	20	7	6
\$450,000- \$499,999		3	16	4	8	12
\$500,000- \$549,999				3	5	13
\$550,000- \$599,999		2	5	8	4	4
\$600,000- \$699,999					3	5
\$700,000- \$799,999				1		
\$800,000- \$899,999						
\$900,000- \$999,999				1		
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	19	20	10	170	147	10

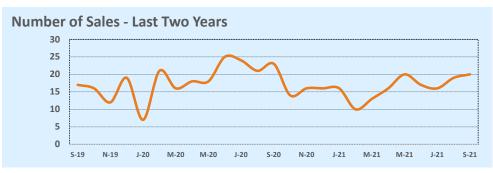
**This Month** 

Average	٦	This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$373,980	\$245,331	+52.4%	\$328,225	\$255,366	+28.5%	
List Price/SqFt	\$260	\$162	+60.4%	\$216	\$162	+33.3%	
Sold Price	\$386,713	\$250,181	+54.6%	\$353,191	\$255,021	+38.5%	
Sold Price/SqFt	\$268	\$165	+61.9%	\$231	\$162	+43.0%	
Sold Price / Orig LP	103.3%	102.2%	+1.1%	107.6%	99.9%	+7.7%	
Days on Market	10	15	-32.1%	10	27	-62.6%	

Madian		This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$347,000	\$234,990	+47.7%	\$310,000	\$229,900	+34.8%	
List Price/SqFt	\$256	\$157	+62.9%	\$213	\$155	+37.6%	
Sold Price	\$362,500	\$235,915	+53.7%	\$330,521	\$230,000	+43.7%	
Sold Price/SqFt	\$259	\$158	+64.4%	\$232	\$154	+51.0%	
Sold Price / Orig LP	102.0%	102.0%	+0.0%	107.0%	100.0%	+7.0%	
Days on Market	7	5	+40.0%	5	11	-54.5%	







# **Residential Statistics**

4	Independence Title
7	ilinappelinalina lilia

# September 2021

Year-to-Date

Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	35	42	-16.7%	302	268	+12.7%	
Condo/TH Sales	28	31	-9.7%	252	206	+22.3%	
Total Sales	63	73	-13.7%	554	474	+16.9%	
New Homes Only	3	13	-76.9%	62	72	-13.9%	
Resale Only	60	60		492	402	+22.4%	
Sales Volume	\$52,309,080	\$55,108,663	-5.1%	\$455,906,161	\$324,460,977	+40.5%	
New Listings	65	85	-23.5%	597	700	-14.7%	
Pending	27	52	-48.1%	55	488	-88.7%	
Withdrawn	9	12	-25.0% 56		71	-21.1%	
Expired	2	5	-60.0%	21	63	-66.7%	
Months of Inventory	1.0	1.8	-46.8%	N/A	N/A		

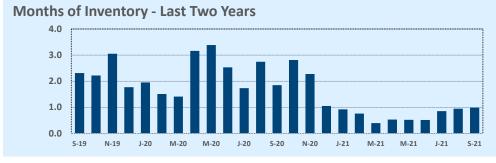
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999		1	45	8	5	42
\$200,000- \$249,999	2			17	22	42
\$250,000- \$299,999	2	4	8	38	29	10
\$300,000- \$349,999	4	6	15	34	27	19
\$350,000- \$399,999	3	2	2	27	24	16
\$400,000- \$449,999	1	6	10	16	19	18
\$450,000- \$499,999		2	8	15	19	17
\$500,000- \$549,999	2	1	5	12	16	35
\$550,000- \$599,999	2			19	13	27
\$600,000- \$699,999	8	2	7	65	65	33
\$700,000- \$799,999	7	11	12	90	68	14
\$800,000- \$899,999	7	9	15	49	69	28
\$900,000- \$999,999	3	1	6	49	29	56
\$1M - \$1.99M	23	16	33	131	132	35
\$2M - \$2.99M	1	2	3	22	17	19
\$3M+				5		
Totals	65	63	17	597	554	28

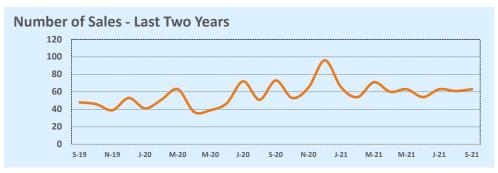
**This Month** 

		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$822,517	\$763,285	+7.8%	\$790,829	\$697,276	+13.4%	
List Price/SqFt	\$567	\$438	+29.6%	\$513	\$428	+19.8%	
Sold Price	\$830,303	\$754,913	+10.0%	\$822,935	\$684,517	+20.2%	
Sold Price/SqFt	\$577	\$432	+33.5%	\$536	\$422	+27.2%	
Sold Price / Orig LP	102.1%	97.5%	+4.8%	104.4%	97.1%	+7.5%	
Days on Market	17	43	-60.9%	28	39	-27.4%	

Madian		This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$725,000	\$675,000	+7.4%	\$715,000	\$625,000	+14.4%	
List Price/SqFt	\$562	\$419	+34.3%	\$482	\$406	+18.6%	
Sold Price	\$750,000	\$675,000	+11.1%	\$751,250	\$615,000	+22.2%	
Sold Price/SqFt	\$544	\$417	+30.4%	\$504	\$400	+26.0%	
Sold Price / Orig LP	100.0%	98.0%	+2.0%	102.0%	98.0%	+4.1%	
Days on Market	6	18	-66.7%	6	17	-63.6%	







# **Residential Statistics**

🗱 Independence Title
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# September 2021

Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	9	11	-18.2%	101	91	+11.0%	
Condo/TH Sales	8	9	-11.1%	146	85	+71.8%	
Total Sales	17	20	-15.0%	247	176	+40.3%	
New Homes Only	1	3	-66.7%	14	18	-22.2%	
Resale Only	16	17	-5.9%	233	158	+47.5%	
Sales Volume	\$19,592,000	\$19,464,050	+0.7%	\$240,771,359	\$147,960,016	+62.7%	
New Listings	20	40	-50.0%	253	329	-23.1%	
Pending	12	39	-69.2%	18	208	-91.3%	
Withdrawn	1	7	-85.7%	18	41	-56.1%	
Expired	3	7	-57.1%	10	48	-79.2%	
Months of Inventory	0.7	3.8	-81.2%	N/A	N/A		

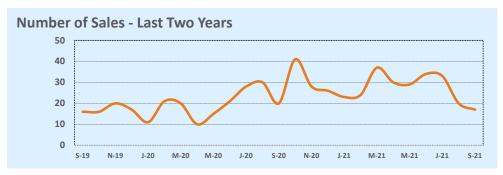
Drico Pango		This Month		Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999								
\$200,000- \$249,999				2	2	44		
\$250,000- \$299,999	2			8	7	54		
\$300,000- \$349,999		2	10	9	10	24		
\$350,000- \$399,999				12	13	53		
\$400,000- \$449,999		1	29	14	24	45		
\$450,000- \$499,999				15	13	39		
\$500,000- \$549,999	1			13	13	16		
\$550,000- \$599,999				16	19	18		
\$600,000- \$699,999	1			13	16	39		
\$700,000- \$799,999	1	1	5	11	11	71		
\$800,000- \$899,999	2	3	40	14	10	23		
\$900,000- \$999,999	3			20	9	19		
\$1M - \$1.99M	9	10	23	84	80	18		
\$2M - \$2.99M	1			17	15	24		
\$3M+				5	5	54		
Totals	20	17	24	253	247	30		

Average	1	This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$1,122,500	\$996,795	+12.6%	\$932,956	\$858,725	+8.6%	
List Price/SqFt	\$651	\$502	+29.8%	\$553	\$478	+15.6%	
Sold Price	\$1,152,471	\$973,203	+18.4%	\$974,783	\$840,682	+16.0%	
Sold Price/SqFt	\$663	\$490	+35.3%	\$574	\$469	+22.3%	
Sold Price / Orig LP	101.2%	95.5%	+6.1%	103.2%	97.0%	+6.4%	
Days on Market	24	59	-59.7%	30	46	-34.6%	

Average \$1,400,000	& Med	ian Sal					ears			N	verage 1edian	
\$900,000				^		<u>_</u>	$\wedge$	_			1	
	1	<b>/</b>				<b>~</b>	$\frown$	$\sim$	7			1
\$400,000	S-19 N-	19 J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$1,199,000	\$702,500	+70.7%	\$749,000	\$699,250	+7.1%	
List Price/SqFt	\$521	\$524	-0.6%	\$517	\$479	+7.8%	
Sold Price	\$1,149,000	\$727,500	+57.9%	\$745,000	\$675,000	+10.4%	
Sold Price/SqFt	\$502	\$494	+1.7%	\$528	\$477	+10.7%	
Sold Price / Orig LP	100.0%	96.0%	+4.2%	100.0%	97.5%	+2.6%	
Days on Market	14	28	-50.0%	7	23	-69.6%	





### **MLS Area 8E**

# **Residential Statistics**

N -	T'11
	Independence Title

**Price Range** 

# September 2021

Year-to-Date

Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	19	20	-5.0%	168	149	+12.8%
Condo/TH Sales	2	5	-60.0%	46	40	+15.0%
Total Sales	21	25	-16.0%	214	189	+13.2%
New Homes Only	1	2	-50.0%	2	10	-80.0%
Resale Only	20	23	-13.0%	212	179	+18.4%
Sales Volume	\$40,576,650	\$41,602,401	-2.5%	\$454,073,340	\$296,589,455	+53.1%
New Listings	35	26	+34.6%	257	304	-15.5%
Pending	12	16	-25.0%	17	209	-91.9%
Withdrawn	3	7	-57.1%	32	54	-40.7%
Expired	1	4	-75.0%	13	19	-31.6%
Months of Inventory	1.8	2.6	-31.5%	N/A	N/A	

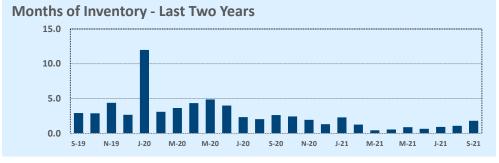
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999						
\$300,000- \$349,999				3	1	111
\$350,000- \$399,999	3			4	4	3
\$400,000- \$449,999		1	4	2	3	9
\$450,000- \$499,999				5	1	2
\$500,000- \$549,999				4	5	21
\$550,000- \$599,999				1	2	14
\$600,000- \$699,999	3			12	4	62
\$700,000- \$799,999	1	1	6	8	10	14
\$800,000- \$899,999		2	27	8	8	31
\$900,000- \$999,999	1			10	8	25
\$1M - \$1.99M	6	10	8	92	82	23
\$2M - \$2.99M	9	4	19	56	43	28
\$3M+	12	3	33	52	43	87
Totals	35	21	15	257	214	37

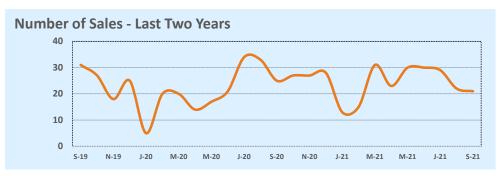
**This Month** 

Амакада	This Month			Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$1,914,904	\$1,729,290	+10.7%	\$2,094,105	\$1,620,090	+29.3%	
List Price/SqFt	\$597	\$506	+18.1%	\$608	\$445	+36.6%	
Sold Price	\$1,932,221	\$1,664,096	+16.1%	\$2,121,838	\$1,569,256	+35.2%	
Sold Price/SqFt	\$614	\$489	+25.6%	\$626	\$433	+44.6%	
Sold Price / Orig LP	101.7%	94.9%	+7.2%	103.3%	94.5%	+9.3%	
Days on Market	15	32	-53.5%	37	51	-26.4%	

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$1,450,000	\$1,499,000	-3.3%	\$1,625,000	\$1,300,000	+25.0%
List Price/SqFt	\$585	\$492	+18.8%	\$562	\$398	+41.2%
Sold Price	\$1,525,000	\$1,480,000	+3.0%	\$1,733,000	\$1,325,000	+30.8%
Sold Price/SqFt	\$595	\$451	+32.2%	\$583	\$387	+50.7%
Sold Price / Orig LP	100.0%	96.0%	+4.2%	101.0%	95.0%	+6.3%
Days on Market	6	21	-71.4%	7	28	-75.0%







### MLS Area 8W

# **Residential Statistics**

4	Independence Title
7	ilinappelinalina lilia

# September 2021

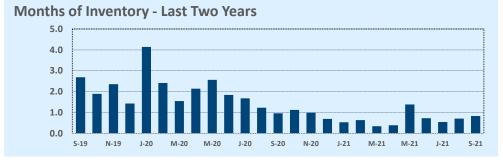
Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	16	27	-40.7%	155	171	-9.4%	
Condo/TH Sales	2			11	5	+120.0%	
Total Sales	18	27	-33.3%	166	176	-5.7%	
New Homes Only	1			2	4	-50.0%	
Resale Only	17	27	-37.0%	164	172	-4.7%	
Sales Volume	\$23,662,327	\$40,557,651	-41.7%	\$247,807,696	\$212,051,604	+16.9%	
New Listings	13	20	-35.0%	189	234	-19.2%	
Pending	5	25	-80.0%	12	198	-93.9%	
Withdrawn	3	2	+50.0%	16	23	-30.4%	
Expired				1	9	-88.9%	
Months of Inventory	0.8	1.0	-13.5%	N/A	N/A		

Drice Pange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999					1	7	
\$300,000- \$349,999							
\$350,000- \$399,999	1	1	2	4	4	11	
\$400,000- \$449,999				1	1	4	
\$450,000- \$499,999				5	1	3	
\$500,000- \$549,999		2	8	5	6	16	
\$550,000- \$599,999				4	3	2	
\$600,000- \$699,999	3	1	6	14	11	10	
\$700,000- \$799,999		2	6	16	11	21	
\$800,000- \$899,999				12	11	11	
\$900,000- \$999,999		2	14	16	11	22	
\$1M - \$1.99M	6	7	10	75	76	16	
\$2M - \$2.99M	1	2	4	18	16	11	
\$3M+	2	1	31	19	14	39	
Totals	13	18	10	189	166	17	

Аменеде	This Month			Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$1,275,217	\$1,542,552	-17.3%	\$1,445,842	\$1,227,332	+17.8%	
List Price/SqFt	\$449	\$401	+12.2%	\$508	\$344	+47.4%	
Sold Price	\$1,314,574	\$1,502,135	-12.5%	\$1,492,817	\$1,204,839	+23.9%	
Sold Price/SqFt	\$463	\$390	+18.6%	\$514	\$339	+51.9%	
Sold Price / Orig LP	103.3%	96.4%	+7.2%	103.4%	97.6%	+6.0%	
Days on Market	10	34	-71.4%	17	34	-50.4%	

Median		This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$1,095,000	\$1,149,000	-4.7%	\$1,150,000	\$897,450	+28.1%	
List Price/SqFt	\$412	\$328	+25.5%	\$396	\$296	+33.6%	
Sold Price	\$1,100,000	\$1,125,000	-2.2%	\$1,246,750	\$912,500	+36.6%	
Sold Price/SqFt	\$412	\$311	+32.5%	\$413	\$294	+40.3%	
Sold Price / Orig LP	100.0%	95.0%	+5.3%	102.5%	98.0%	+4.6%	
Days on Market	5	18	-72.2%	6	12	-50.0%	







# **Residential Statistics**

4	Independence Title
7	ilinappelinalina lilia

**Price Range** 

# September 2021

Year-to-Date

Lietings	This Month			Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	6	18	-66.7%	111	108	+2.8%	
Condo/TH Sales	25	15	+66.7%	163	132	+23.5%	
Total Sales	31	33	-6.1%	274	240	+14.2%	
New Homes Only	3	8	-62.5%	11	37	-70.3%	
Resale Only	28	25	+12.0%	263	203	+29.6%	
Sales Volume	\$11,868,615	\$13,343,200	-11.1%	\$111,294,523	\$86,682,770	+28.4%	
New Listings	36	41	-12.2%	320	351	-8.8%	
Pending	21	32	-34.4%	24	255	-90.6%	
Withdrawn	1	3	-66.7%	24	47	-48.9%	
Expired	2	2		11	40	-72.5%	
Months of Inventory	1.0	1.2	-16.9%	N/A	N/A		

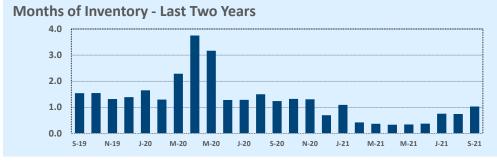
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	3			17	14	24
\$150,000- \$199,999	4	5	8	28	29	21
\$200,000- \$249,999	2	2	18	15	20	16
\$250,000- \$299,999		5	15	34	34	19
\$300,000- \$349,999	3	5	13	28	24	21
\$350,000- \$399,999	4	2	77	32	25	59
\$400,000- \$449,999	3	3	5	46	33	14
\$450,000- \$499,999	3	5	6	26	27	7
\$500,000- \$549,999	1	1	22	16	18	11
\$550,000- \$599,999	4			20	10	14
\$600,000- \$699,999	3	1	4	23	17	22
\$700,000- \$799,999	1			9	6	28
\$800,000- \$899,999	3			11	7	5
\$900,000- \$999,999		2	9	9	4	17
\$1M - \$1.99M	2			6	6	6
\$2M - \$2.99M						
\$3M+						
Totals	36	31	15	320	274	20

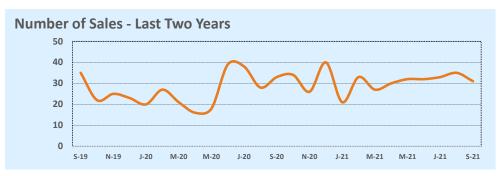
This Month

Average		This Month		Υ	ear-to-Date	
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$376,410	\$406,536	-7.4%	\$384,777	\$364,177	+5.7%
List Price/SqFt	\$326	\$321	+1.5%	\$313	\$274	+14.4%
Sold Price	\$382,859	\$404,339	-5.3%	\$406,184	\$361,178	+12.5%
Sold Price/SqFt	\$329	\$319	+3.1%	\$328	\$270	+21.2%
Sold Price / Orig LP	100.4%	98.8%	+1.6%	105.0%	97.6%	+7.6%
Days on Market	15	35	-58.5%	20	34	-40.2%

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$315,000	\$378,000	-16.7%	\$365,000	\$336,500	+8.5%	
List Price/SqFt	\$313	\$301	+3.9%	\$299	\$262	+14.2%	
Sold Price	\$330,000	\$360,000	-8.3%	\$386,000	\$336,000	+14.9%	
Sold Price/SqFt	\$316	\$291	+8.7%	\$312	\$261	+19.5%	
Sold Price / Orig LP	102.0%	100.0%	+2.0%	103.0%	99.0%	+4.0%	
Days on Market	7	10	-30.0%	6	11	-42.9%	







### MLS Area 10N

# **Residential Statistics**

N -	T'11
	Independence Title

# September 2021

AverageMedian

M-21 J-21

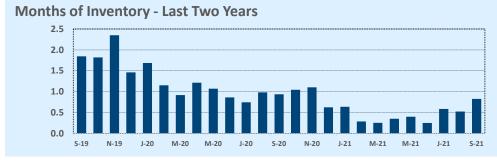
Listings	-	This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	40	49	-18.4%	395	360	+9.7%
Condo/TH Sales	12	16	-25.0%	128	129	-0.8%
Total Sales	52	65	-20.0%	523	489	+7.0%
New Homes Only	3	3		37	47	-21.3%
Resale Only	49	62	-21.0%	486	442	+10.0%
Sales Volume	\$30,025,205	\$25,996,883	+15.5%	\$280,057,304	\$199,736,660	+40.2%
New Listings	69	77	-10.4%	568	596	-4.7%
Pending	25	58	-56.9%	40	530	-92.5%
Withdrawn	2	8	-75.0%	22	46	-52.2%
Expired	2	2		9	16	-43.8%
Months of Inventory	0.8	0.9	-11.9%	N/A	N/A	

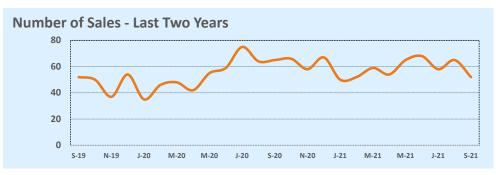
Drice Bange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1	1	11	
\$150,000- \$199,999	1	3	13	11	10	22	
\$200,000- \$249,999	3			7	7	15	
\$250,000- \$299,999	5	1	6	21	14	33	
\$300,000- \$349,999	3	3	8	22	26	20	
\$350,000- \$399,999	4	2	10	52	38	20	
\$400,000- \$449,999	3	2	11	65	61	15	
\$450,000- \$499,999	7	8	19	93	77	13	
\$500,000- \$549,999	8	8	25	76	78	12	
\$550,000- \$599,999	8	6	11	70	56	10	
\$600,000- \$699,999	6	8	13	70	85	14	
\$700,000- \$799,999	8	5	3	34	31	10	
\$800,000- \$899,999	8	2	26	25	18	11	
\$900,000- \$999,999	4	1		11	13	8	
\$1M - \$1.99M	1	3	3	9	8	4	
\$2M - \$2.99M				1			
\$3M+							
Totals	69	52	14	568	523	14	

Аменеде	This Month			Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$562,003	\$398,231	+41.1%	\$508,468	\$407,803	+24.7%	
List Price/SqFt	\$404	\$302	+33.9%	\$363	\$289	+25.5%	
Sold Price	\$577,408	\$399,952	+44.4%	\$535,482	\$408,459	+31.1%	
Sold Price/SqFt	\$415	\$303	+36.9%	\$383	\$290	+32.3%	
Sold Price / Orig LP	102.1%	100.0%	+2.1%	105.4%	99.7%	+5.7%	
Days on Market	14	27	-49.2%	14	27	-47.5%	

		Average	& IV	ledia	n Sal	es Pri	ce - L	ast T	wo Ye	ears		
o-Date		\$800,000				••••••	•••••	•••••	••••••	•••••		•••••
2020	Change											
89,000	+26.0%	\$600,000										
\$279	+28.3%											
90,000	+32.1%	\$400,000										
\$281	+32.2%											
00.0%	+4.0%	\$200,000			,							
8	-25.0%		S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21

Median		This Month			Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$538,500	\$385,000	+39.9%	\$490,000	\$389,000	+26.0%		
List Price/SqFt	\$366	\$287	+27.6%	\$358	\$279	+28.3%		
Sold Price	\$548,800	\$382,000	+43.7%	\$515,000	\$390,000	+32.1%		
Sold Price/SqFt	\$373	\$296	+26.0%	\$372	\$281	+32.2%		
Sold Price / Orig LP	100.0%	100.0%	+0.0%	104.0%	100.0%	+4.0%		
Days on Market	7	6	+16.7%	6	8	-25.0%		





### MLS Area 10S

**Average** 

List Price

**Sold Price** 

List Price/SqFt

Sold Price/SqFt

Days on Market

Sold Price / Orig LP

### **Residential Statistics**

N -	T'11
	Independence Title

# September 2021

Lietings		This Month		Υ	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	59	88	-33.0%	561	606	-7.4%
Condo/TH Sales	7	15	-53.3%	67	66	+1.5%
Total Sales	66	103	-35.9%	628	672	-6.5%
New Homes Only				5	10	-50.0%
Resale Only	66	103	-35.9%	623	662	-5.9%
Sales Volume	\$33,880,058	\$37,389,338	-9.4%	\$311,050,566	\$239,922,769	+29.6%
New Listings	94	75	+25.3%	771	749	+2.9%
Pending	34	80	-57.5%	40	712	-94.4%
Withdrawn	13	1	+1200.0%	38	24	+58.3%
Expired	4	1	+300.0%	16	12	+33.3%
Months of Inventory	1.0	0.4	+134.1%	N/A	N/A	

**This Month** 

Sep 2020

\$359,594

\$233

\$363,003

\$236

99.8%

Sep 2021

\$512,719

\$322

\$513,334

\$322

98.2%

15

+1200.0%	38	24	+58.3%	÷
+300.0%	16	12	+33.3%	\$
+134.1%	N/A	N/A		\$
				\$
	γ	'ear-to-Date		Ş
Change	2021	2020	Change	\$
+42.6%	\$456,626	\$353,750	+29.1%	\$
+38.1%	\$293	\$226	+29.8%	Ş
+41.4%	\$495,303	\$357,028	+38.7%	Ş
+36.8%	\$318	\$228	+39.5%	1
-1.7%	108.7%	100.3%	+8.4%	

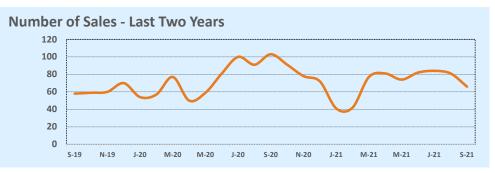
Modian	This Month			Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$499,000	\$365,000	+36.7%	\$450,000	\$349,900	+28.6%	
List Price/SqFt	\$327	\$228	+43.8%	\$284	\$220	+29.1%	
Sold Price	\$505,000	\$365,000	+38.4%	\$485,000	\$353,500	+37.2%	
Sold Price/SqFt	\$329	\$233	+41.2%	\$313	\$223	+40.2%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	107.0%	100.0%	+7.0%	
Days on Market	10	7	+42.9%	5	5		

-16.0%

Drice Bange		This Month			Year-to-Date	:
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999				6	1	3
\$250,000- \$299,999	2			17	7	14
\$300,000- \$349,999	5	2	24	56	21	9
\$350,000- \$399,999	13	7	20	131	80	7
\$400,000- \$449,999	10	9	13	116	96	7
\$450,000- \$499,999	28	11	10	186	144	7
\$500,000- \$549,999	11	18	17	97	102	8
\$550,000- \$599,999	13	8	11	90	85	7
\$600,000- \$699,999	8	8	22	47	72	8
\$700,000- \$799,999	3			12	10	8
\$800,000- \$899,999		2	16	4	6	7
\$900,000- \$999,999		1	11	2	2	8
\$1M - \$1.99M	1			7	2	7
\$2M - \$2.99M						
\$3M+						
Totals	94	66	15	771	628	7







# **Residential Statistics**

🗱 Independence Title
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# September 2021

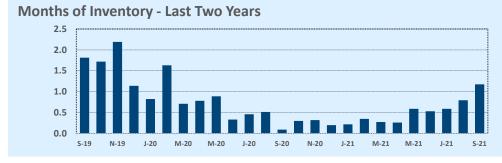
Lietings	1	This Month		Year-to-Date				
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change		
Single Family Sales	37	43	-14.0%	286	283	+1.1%		
Condo/TH Sales	3	1	+200.0%	26	19	+36.8%		
Total Sales	40	44	-9.1%	312	302	+3.3%		
New Homes Only	1	2	-50.0%	3	11	-72.7%		
Resale Only	39	42	-7.1%	309	291	+6.2%		
Sales Volume	\$17,711,385	\$12,095,990	+46.4%	\$123,401,439	\$85,216,798	+44.8%		
New Listings	79	25	+216.0%	437	288	+51.7%		
Pending	47	29	+62.1%	+62.1% 62		-78.8%		
Withdrawn	1	1		12	17	-29.4%		
Expired	1	1		9	6	+50.0%		
Months of Inventory	1.2	0.1	+1192.5%	N/A	N/A			

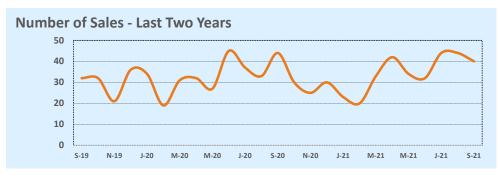
Price Range		This Month		Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under	1			1	2	82		
\$150,000- \$199,999				5	2	6		
\$200,000- \$249,999	2	1	5	18	10	15		
\$250,000- \$299,999	2	1	12	58	31	6		
\$300,000- \$349,999	7	4	14	76	46	7		
\$350,000- \$399,999	21	7	15	92	74	7		
\$400,000- \$449,999	17	8	12	70	53	7		
\$450,000- \$499,999	16	9	13	67	53	9		
\$500,000- \$549,999	6	7	20	26	27	11		
\$550,000- \$599,999	1			5	5	10		
\$600,000- \$699,999	5	3	15	11	8	11		
\$700,000- \$799,999				3	1	5		
\$800,000- \$899,999	1			2				
\$900,000- \$999,999				3				
\$1M - \$1.99M								
\$2M - \$2.99M								
\$3M+								

Амакада		This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$442,259	\$278,268	+58.9%	\$366,034	\$283,594	+29.1%		
List Price/SqFt	\$256	\$179	+42.8%	\$229	\$176	+30.2%		
Sold Price	\$442,785	\$274,909	+61.1%	\$395,517	\$282,175	+40.2%		
Sold Price/SqFt	\$257	\$176	+46.1%	\$248	\$175	+41.8%		
Sold Price / Orig LP	99.3%	97.4%	+1.9%	109.1%	99.1%	+10.0%		
Days on Market	14	10	+49.2%	8	23	-64.6%		

Average & Median Sales Price - Last Two Years  \$500,000											Average Median			
\$400,000											1		_	
\$300,000							<u> </u>							
\$200,000														
\$100,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21	

Modion		This Month		Year-to-Date				
Median	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$425,000	\$276,500	+53.7%	\$350,000	\$278,995	+25.5%		
List Price/SqFt	\$255	\$172	+48.0%	\$223	\$170	+30.9%		
Sold Price	\$440,000	\$286,995	+53.3%	\$390,000	\$279,500	+39.5%		
Sold Price/SqFt	\$252	\$171	+47.5%	\$245	\$170	+44.4%		
Sold Price / Orig LP	100.0%	100.0%	+0.0%	108.0%	100.0%	+8.0%		
Days on Market	12	5	+130.0%	5	7	-28.6%		





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Totals

### **MLS Area BA**

# **Residential Statistics**

🗱 Independence Title
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# September 2021

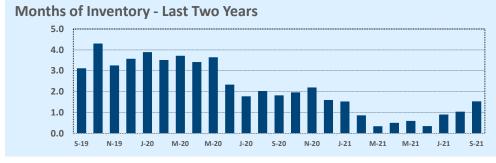
Listings		This Month		Year-to-Date				
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change		
Single Family Sales	52	62	-16.1%	532	440	+20.9%		
Condo/TH Sales								
Total Sales	52	62	-16.1%	532	440	+20.9%		
New Homes Only	8	17	-52.9%	93	116	-19.8%		
Resale Only	44	45	-2.2%	439	324	+35.5%		
Sales Volume	\$19,732,700	\$16,904,868	+16.7%	\$183,003,587	\$119,713,342	+52.9%		
New Listings	86	63	+36.5%	615	625	-1.6%		
Pending	43	45	-4.4%	117	484	-75.8%		
Withdrawn	5	5		30	65	-53.8%		
Expired	1	4	-75.0%	18	57	-68.4%		
Months of Inventory	1.5	1.8	-15.6%	N/A	N/A			

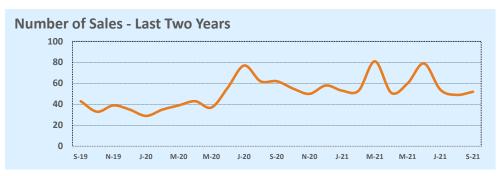
Price Range		Inis Month		Year-to-Date				
Price Kange	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under	2			8	14	36		
\$150,000- \$199,999	2	3	8	35	31	39		
\$200,000- \$249,999	4	4	39	51	67	36		
\$250,000- \$299,999	10	6	15	119	110	47		
\$300,000- \$349,999	16	11	13	112	107	31		
\$350,000- \$399,999	15	8	11	134	85	18		
\$400,000- \$449,999	16	8	9	9 55		12		
\$450,000- \$499,999	12	7	23	45	26	28		
\$500,000- \$549,999	4	1	7	13	12	9		
\$550,000- \$599,999		1	6	8	7	78		
\$600,000- \$699,999	2	1	6	12	7	78		
\$700,000- \$799,999	1	1	10	4	5	18		
\$800,000- \$899,999				4	1	38		
\$900,000- \$999,999		1	19	2	4	11		
\$1M - \$1.99M				5	3	66		
\$2M - \$2.99M	1			3				
\$3M+	1			5	1	18		
Totals	86	52	15	615	532	32		

Аменес	-	This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$372,135	\$277,943	+33.9%	\$338,892	\$276,241	+22.7%		
List Price/SqFt	\$193	\$154	+25.5%	\$178	\$149	+19.8%		
Sold Price	\$379,475	\$272,659	+39.2%	\$343,992	\$272,076	+26.4%		
Sold Price/SqFt	\$197	\$150	+30.9%	\$181	\$146	+24.2%		
Sold Price / Orig LP	101.2%	96.4%	+5.0%	102.2%	97.0%	+5.3%		
Days on Market	15	48	-68.6%	32	51	-36.9%		

9%	Average \$500,000	& M				ce - L							verage Iedian
nge	\$400,000												
4%	,,												
3%	\$300,000												
1%	\$200,000												
8%	\$200,000												
L%	\$100,000			,									
3%		S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$354,950	\$269,995	+31.5%	\$305,000	\$259,900	+17.4%	
List Price/SqFt	\$201	\$154	+30.2%	\$171	\$146	+17.3%	
Sold Price	\$350,700	\$267,000	+31.3%	\$320,000	\$259,950	+23.1%	
Sold Price/SqFt	\$201	\$154	+30.2%	\$175	\$144	+21.8%	
Sold Price / Orig LP	100.0%	99.0%	+1.0%	101.0%	98.0%	+3.1%	
Days on Market	8	29	-72.4%	9	26	-67.3%	





### **MLS Area BL**

# **Residential Statistics**

N.	
	Independence Title
	HNAANANAANCA HIIA
	11 1010 0 01 10101 10 0 11110

# September 2021

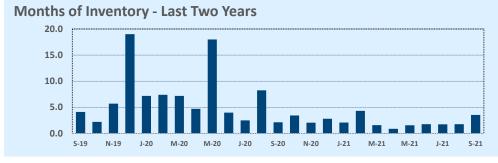
Lietings		This Month		Year-to-Date			
Listings	Sep 2021 Sep 2020 (		Change	2021	2020	Change	
Single Family Sales	9	15	-40.0%	119	66	+80.3%	
Condo/TH Sales							
Total Sales	9	15	-40.0%	119	66	+80.3%	
New Homes Only	3	2	+50.0%	16	10	+60.0%	
Resale Only	6	13	-53.8% 103		56	+83.9%	
Sales Volume	\$5,827,750	\$7,394,100	-21.2%	\$81,059,031	\$30,838,781	+162.8%	
New Listings	25	17	+47.1%	170	104	+63.5%	
Pending	16	10	+60.0%	23	75	-69.3%	
Withdrawn	3	3		32	24	+33.3%	
Expired	1	1		4	5	-20.0%	
Months of Inventory	3.6	2.1	+66.7%	N/A	N/A		

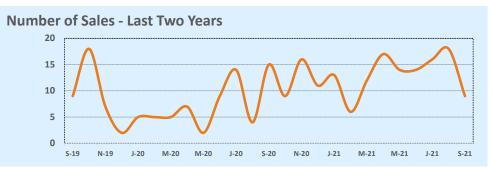
Price Range		This Month			Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under				1	2	32			
\$150,000- \$199,999		2	47	10	11	115			
\$200,000- \$249,999				6	6	66			
\$250,000- \$299,999	3	1	8	21	8	25			
\$300,000- \$349,999	3			18	13	40			
\$350,000- \$399,999				12	6	53			
\$400,000- \$449,999	2	1		5	8	34			
\$450,000- \$499,999				8	11	42			
\$500,000- \$549,999				7	5	61			
\$550,000- \$599,999	1			10	2	29			
\$600,000- \$699,999	6	1	6	16	9	7			
\$700,000- \$799,999	1	1	33	8	6	35			
\$800,000- \$899,999	3			12	7	54			
\$900,000- \$999,999		1	7	7	6	21			
\$1M - \$1.99M	5	2	41	26	16	33			
\$2M - \$2.99M	1			2	1	8			
\$3M+				1	2	71			
Totals	25	9	25	170	119	45			

Average		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$660,694	\$511,967	+29.1%	\$684,831	\$491,475	+39.3%	
List Price/SqFt	\$286	\$240	+19.0%	\$296	\$233	+27.4%	
Sold Price	\$647,528	\$492,940	+31.4%	\$681,168	\$467,254	+45.8%	
Sold Price/SqFt	\$281	\$233	+20.8%	\$296	\$222	+33.3%	
Sold Price / Orig LP	99.1%	95.9%	+3.3%	98.3%	93.8%	+4.8%	
Days on Market	25	35	-28.3%	45	80	-44.5%	

Median		This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$649,000	\$399,000	+62.7%	\$485,000	\$377,500	+28.5%	
List Price/SqFt	\$247	\$205	+20.2%	\$238	\$198	+20.2%	
Sold Price	\$650,000	\$385,000	+68.8%	\$480,000	\$367,550	+30.6%	
Sold Price/SqFt	\$247	\$203	+21.9%	\$239	\$186	+28.3%	
Sold Price / Orig LP	100.0%	96.0%	+4.2%	99.0%	95.0%	+4.2%	
Days on Market	12	15	-20.0%	16	47	-65.6%	







### **MLS Area BT**

# **Residential Statistics**

47	Independence Title	

# September 2021

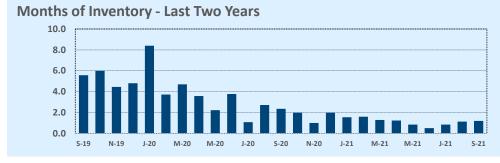
Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	14	11	+27.3%	171	108	+58.3%	
Condo/TH Sales	1			6	2	+200.0%	
Total Sales	15	11	+36.4%	177	110	+60.9%	
New Homes Only		1		4	13	-69.2%	
Resale Only	15	10	+50.0%	173	97	+78.4%	
Sales Volume	\$3,716,400	\$3,638,000	+2.2%	\$54,368,152	\$31,677,520	+71.6%	
New Listings	29	8	+262.5%	242	136	+77.9%	
Pending	24	15	+60.0%	34	118	-71.2%	
Withdrawn	2	2		25	19	+31.6%	
Expired	2			6	11	-45.5%	
Months of Inventory	1.2	2.4	-49.2%	N/A	N/A		

Drice Dance		This Month			Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under	1	3	19	22	18	19			
\$150,000- \$199,999	4	1	3	28	22	18			
\$200,000- \$249,999	4	2	5	47	24	9			
\$250,000- \$299,999	5	5	6	42	38	8			
\$300,000- \$349,999	4	2	10	30	21	14			
\$350,000- \$399,999	2			23	18	26			
\$400,000- \$449,999		2	7	12	15	24			
\$450,000- \$499,999	4			11	10	48			
\$500,000- \$549,999	1			7	1	12			
\$550,000- \$599,999				5	3	25			
\$600,000- \$699,999	1			4	3	29			
\$700,000- \$799,999				5	2	6			
\$800,000- \$899,999	2			3	1	38			
\$900,000- \$999,999				1					
\$1M - \$1.99M				1	1	12			
\$2M - \$2.99M	1			1					
\$3M+									
Totals	29	15	9	242	177	17			

Аманада	-	This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$238,967	\$339,818	-29.7%	\$301,371	\$297,381	+1.3%	
List Price/SqFt	\$132	\$141	-6.4%	\$144	\$136	+5.3%	
Sold Price	\$247,760	\$330,727	-25.1%	\$307,165	\$287,977	+6.7%	
Sold Price/SqFt	\$137	\$138	-0.9%	\$147	\$132	+11.2%	
Sold Price / Orig LP	101.7%	96.4%	+5.6%	101.9%	95.8%	+6.3%	
Days on Market	9	75	-88.2%	17	62	-72.2%	

Averag		/ledia	n Sal	es Pri	ce - L			ears			N	verage Iedian	
\$300,00			/	A			$\bigwedge$	$\bigwedge$		- 1	V	V	1
\$200,00	o <b>–</b>		<u> </u>		y				~	J			
\$100,00	0												
\$	0 S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Modion	•	This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$249,900	\$340,000	-26.5%	\$265,000	\$242,500	+9.3%	
List Price/SqFt	\$140	\$148	-5.3%	\$136	\$127	+7.8%	
Sold Price	\$257,000	\$330,000	-22.1%	\$280,000	\$242,500	+15.5%	
Sold Price/SqFt	\$150	\$140	+7.3%	\$143	\$126	+13.5%	
Sold Price / Orig LP	103.0%	98.0%	+5.1%	101.0%	98.0%	+3.1%	
Days on Market	6	42	-85.7%	7	44	-83.9%	





### **MLS Area BU**

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List Pri

Sold Pri Sold Price

Days on

# **Residential Statistics**

🗱 Independence Title
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# September 2021

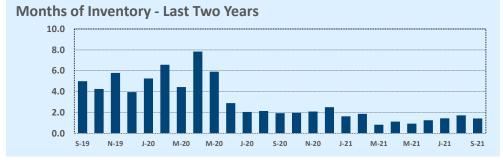
Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	56	52	+7.7%	451	398	+13.3%
Condo/TH Sales	2	2		15	9	+66.7%
Total Sales	58	54	+7.4%	466	407	+14.5%
New Homes Only	4	10	-60.0%	32	61	-47.5%
Resale Only	54	44	+22.7%	434	346	+25.4%
Sales Volume	\$35,892,590	\$23,280,383	+54.2%	\$222,520,011	\$168,010,409	+32.4%
New Listings	73	46	+58.7%	555	524	+5.9%
Pending	40	42	-4.8%	77	433	-82.2%
Withdrawn	12	11	+9.1%	57	72	-20.8%
Expired		7		6	47	-87.2%
Months of Inventory	1.4	1.9	-26.4%	N/A	N/A	

Duice Denge		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under				18	20	27		
\$150,000- \$199,999		3	38	26	30	35		
\$200,000- \$249,999	7	6	20	51	76	32		
\$250,000- \$299,999	11	10	12	80	68	29		
\$300,000- \$349,999	7	5	27	44	43	26		
\$350,000- \$399,999	4	4	45	48	38	51		
\$400,000- \$449,999	3	5	13	33	31	30		
\$450,000- \$499,999	1	3	14	31	22	32		
\$500,000- \$549,999	2	3	9	13	13	35		
\$550,000- \$599,999	6	2	27	33	17	35		
\$600,000- \$699,999	4	3	29	38	31	23		
\$700,000- \$799,999	6	5	50	35	25	44		
\$800,000- \$899,999	4	1	43	20	8	50		
\$900,000- \$999,999	3	2	6	20	8	51		
\$1M - \$1.99M	13	4	17	49	29	64		
\$2M - \$2.99M	1			10	5	53		
\$3M+	1	2	24	6	2	24		
Totals	73	58	23	555	466	35		

A	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$623,090	\$448,128	+39.0%	\$478,099	\$428,075	+11.7%
List Price/SqFt	\$276	\$189	+46.4%	\$227	\$194	+17.0%
Sold Price	\$618,838	\$431,118	+43.5%	\$477,511	\$412,802	+15.7%
Sold Price/SqFt	\$275	\$183	+50.2%	\$227	\$188	+20.9%
Sold Price / Orig LP	97.9%	95.0%	+3.0%	99.3%	94.9%	+4.6%
Days on Market	23	76	-68.9%	35	80	-55.6%

							Average & integral Sales i fice Last I wo let	41
lion		This Month		Y	'ear-to-Date		\$800,000	
lian	Sep 2021	Sep 2020	Change	2021	2020	Change	\$600,000	
List Price	\$415,585	\$302,450	+37.4%	\$349,250	\$299,900	+16.5%		
rice/SqFt	\$209	\$160	+30.8%	\$190	\$161	+17.8%	\$400,000	
Sold Price	\$408,370	\$303,750	+34.4%	\$345,000	\$296,000	+16.6%	\$200,000	
rice/SqFt	\$213	\$157	+35.6%	\$189	\$160	+18.6%		
/ Orig LP	100.0%	97.0%	+3.1%	100.0%	96.0%	+4.2%	\$0	
n Market	10	28	-65.5%	13	48	-72.9%	S-19 N-19 J-20 M-20 M-20 J-20 S-20	N-2







### **MLS Area BW**

# **Residential Statistics**

4	Independence Title
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# September 2021

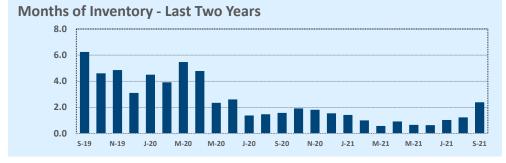
Listings		This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	23	28	-17.9%	232	242	-4.1%	
Condo/TH Sales							
Total Sales	23	28	-17.9%	232	242	-4.1%	
New Homes Only	3	3		54	49	+10.2%	
Resale Only	20	25	-20.0%	178	193	-7.8%	
Sales Volume	\$10,393,511	\$10,896,140	-4.6%	\$99,580,409	\$81,036,134	+22.9%	
New Listings	35	27	+29.6%	298	258	+15.5%	
Pending	20	21	-4.8%	43	255	-83.1%	
Withdrawn	3	2	+50.0%	21	27	-22.2%	
Expired		2		8	17	-52.9%	
Months of Inventory	2.4	1.6	+52.2%	N/A	N/A		

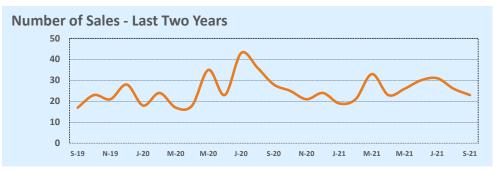
· ·					,	
Average		This Month		Y	ear-to-Date	
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$446,151	\$392,785	+13.6%	\$425,320	\$341,601	+24.5%
List Price/SqFt	\$206	\$148	+39.2%	\$192	\$149	+29.1%
Sold Price	\$451,892	\$389,148	+16.1%	\$429,226	\$334,860	+28.2%
Sold Price/SqFt	\$211	\$147	+43.7%	\$194	\$146	+33.1%
Sold Price / Orig LP	102.8%	98.2%	+4.7%	101.5%	96.9%	+4.7%
Days on Market	15	44	-65.5%	29	89	-67.2%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$399,000	\$356,500	+11.9%	\$399,000	\$337,995	+18.0%
List Price/SqFt	\$208	\$148	+40.9%	\$187	\$144	+29.7%
Sold Price	\$425,000	\$350,183	+21.4%	\$406,928	\$330,000	+23.3%
Sold Price/SqFt	\$212	\$147	+44.4%	\$188	\$143	+31.0%
Sold Price / Orig LP	101.0%	98.5%	+2.5%	100.0%	98.0%	+2.0%
Days on Market	8	12	-30.4%	9	42	-79.5%

Drice Pange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				4	4	5	
\$150,000- \$199,999	1			6	7	16	
\$200,000- \$249,999	2	3	13	25	20	25	
\$250,000- \$299,999	3	4	22	35	33	27	
\$300,000- \$349,999	3	2	5	22	20	16	
\$350,000- \$399,999	6	2	21	36	28	28	
\$400,000- \$449,999	7	2	17	32	26	27	
\$450,000- \$499,999	5	1	6	31	23	24	
\$500,000- \$549,999	4	1	18	21	17	46	
\$550,000- \$599,999		2	5	15	19	53	
\$600,000- \$699,999	3	3	12	31	19	38	
\$700,000- \$799,999	1	2	32	21	9	30	
\$800,000- \$899,999		1	6	10	2	7	
\$900,000- \$999,999				4	2	43	
\$1M - \$1.99M				4	3	12	
\$2M - \$2.99M							
\$3M+				1			
Totals	35	23	15	298	232	29	







### **MLS Area CC**

# **Residential Statistics**

🗱 Independence Title
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New

**Price Range** 

\$149,999 or under

# September 2021

DOM

64

Year-to-Date

Sales

14

Lietines	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	30	24	+25.0%	228	212	+7.5%
Condo/TH Sales				1		
Total Sales	30	24	+25.0%	229	212	+8.0%
New Homes Only	7	2	+250.0%	20	14	+42.9%
Resale Only	23	22	+4.5%	209	198	+5.6%
Sales Volume	\$8,972,920	\$5,615,100	+59.8%	\$71,961,768	\$50,134,197	+43.5%
New Listings	32	15	+113.3%	266	258	+3.1%
Pending	26	23	+13.0%	42	233	-82.0%
Withdrawn	3	2	+50.0%	23	29	-20.7%
Expired		1		8	17	-52.9%
Months of Inventory	1.1	2.1	-49.8%	N/A	N/A	

\$150,000- \$199,999	6	1	8	36	29	27
\$200,000- \$249,999	8	7	4	54	57	20
\$250,000- \$299,999	2	9	19	49	42	36
\$300,000- \$349,999	4	2	5	27	23	28
\$350,000- \$399,999	1	6	16	20	22	44
\$400,000- \$449,999	1			14	10	30
\$450,000- \$499,999	3	1	8	13	6	46
\$500,000- \$549,999	1			7	9	65
\$550,000- \$599,999	1			12	4	14
\$600,000- \$699,999	1	2	17	5	5	10
\$700,000- \$799,999				3	4	145
\$800,000- \$899,999	2			2		
\$900,000- \$999,999				3	1	157
\$1M - \$1.99M	2			6	3	37
\$2M - \$2.99M						
\$3M+						
Totals	32	30	16	266	229	35

**This Month** 

Sales

2

DOM

58

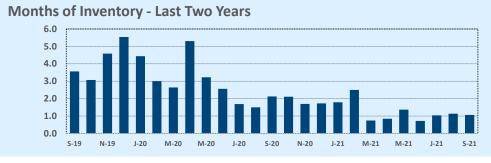
New

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A. 10 110 110		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$287,553	\$239,271	+20.2%	\$313,142	\$242,516	+29.1%	
List Price/SqFt	\$240	\$142	+69.2%	\$183	\$142	+28.8%	
Sold Price	\$299,097	\$233,963	+27.8%	\$314,244	\$236,482	+32.9%	
Sold Price/SqFt	\$244	\$139	+75.8%	\$184	\$139	+32.6%	
Sold Price / Orig LP	102.1%	97.7%	+4.5%	99.4%	94.8%	+4.9%	
Days on Market	16	20	-20.3%	35	55	-36.6%	

Madian		This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$260,000	\$215,000	+20.9%	\$259,000	\$215,000	+20.5%	
List Price/SqFt	\$184	\$140	+31.3%	\$164	\$135	+21.3%	
Sold Price	\$260,500	\$216,500	+20.3%	\$262,000	\$213,450	+22.7%	
Sold Price/SqFt	\$187	\$138	+35.1%	\$168	\$134	+25.4%	
Sold Price / Orig LP	102.0%	98.0%	+4.1%	100.0%	97.0%	+3.1%	
Days on Market	6	8	-26.7%	8	25	-68.0%	







### **MLS Area CLN**

# **Residential Statistics**

N -	T'11
	Independence Title

# September 2021

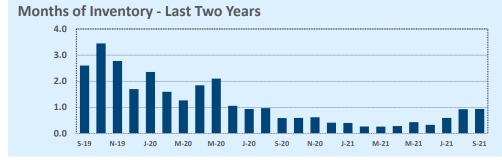
Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	239	279	-14.3%	2,112	2,157	-2.1%	
Condo/TH Sales	1	2	-50.0%	39	19	+105.3%	
Total Sales	240	281	-14.6%	2,151	2,176	-1.1%	
New Homes Only	14	30	-53.3%	128	295	-56.6%	
Resale Only	226	251	-10.0%	2,023	1,881	+7.5%	
Sales Volume	\$119,540,845	\$103,230,684	+15.8%	\$1,043,908,365	\$755,723,768	+38.1%	
New Listings	306	219	+39.7%	2,620	2,237	+17.1%	
Pending	227	225	+0.9%	401	2,267	-82.3%	
Withdrawn	17	4	+325.0%	109	87	+25.3%	
Expired	5	3	+66.7%	16	43	-62.8%	
Months of Inventory	0.9	0.6	+58.7%	N/A	N/A		

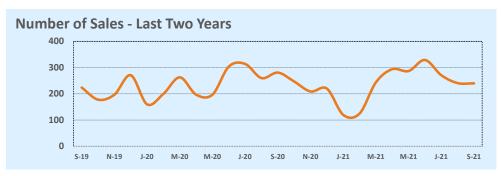
Drice Denge		This Worth			rear-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1			2	1	4
\$150,000- \$199,999	1			7	4	8
\$200,000- \$249,999	1	1		22	18	16
\$250,000- \$299,999	3	3	8	161	113	18
\$300,000- \$349,999	18	27	12	328	274	13
\$350,000- \$399,999	65	51	13	537	386	8
\$400,000- \$449,999	61	51	14	367	386	11
\$450,000- \$499,999	45	36	10	339	252	14
\$500,000- \$549,999	29	19	12	192	197	8
\$550,000- \$599,999	18	12	10	171	119	11
\$600,000- \$699,999	25	15	24	204	173	11
\$700,000- \$799,999	16	6	25	142	101	12
\$800,000- \$899,999	11	7	7	57	45	10
\$900,000- \$999,999	4	2		27	24	12
\$1M - \$1.99M	7	9	17	58	55	15
\$2M - \$2.99M	1	1	95	5	2	51
\$3M+				1	1	616
Totals	306	240	14	2,620	2,151	12

Average		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$486,528	\$369,188	+31.8%	\$449,081	\$350,044	+28.3%	
List Price/SqFt	\$224	\$151	+48.2%	\$198	\$151	+31.2%	
Sold Price	\$498,087	\$367,369	+35.6%	\$485,313	\$347,300	+39.7%	
Sold Price/SqFt	\$230	\$150	+52.7%	\$214	\$150	+43.0%	
Sold Price / Orig LP	101.9%	99.1%	+2.9%	109.4%	98.6%	+10.9%	
Days on Market	14	37	-63.2%	12	50	-76.7%	

Average \$700,000	Average & Median Sales Price - Last Two Years \$700,000										N	verage Iedian	
\$500,000										~/,	=		<u> </u>
\$300,000	=	<b>&gt;</b>							<b>/</b> /	_			
\$100,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Modian		This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$425,485	\$319,900	+33.0%	\$399,000	\$299,996	+33.0%	
List Price/SqFt	\$223	\$150	+48.5%	\$194	\$149	+30.4%	
Sold Price	\$435,000	\$318,000	+36.8%	\$430,000	\$299,900	+43.4%	
Sold Price/SqFt	\$229	\$149	+53.3%	\$212	\$148	+43.2%	
Sold Price / Orig LP	102.0%	99.0%	+3.0%	107.0%	99.0%	+8.1%	
Days on Market	6	14	-57.1%	5	19	-73.7%	





### **MLS Area CLS**

# **Residential Statistics**

New

**Price Range** 

# September 2021

DOM

Year-to-Date

Sales

Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	75	101	-25.7%	797	725	+9.9%	
Condo/TH Sales	13	15	-13.3%	98	99	-1.0%	
Total Sales	88	116	-24.1%	895	824	+8.6%	
New Homes Only		2		18	13	+38.5%	
Resale Only	88	114	-22.8%	877	811	+8.1%	
Sales Volume	\$46,727,520	\$47,448,688	-1.5%	\$495,209,744	\$315,325,024	+57.0%	
New Listings	86	84	+2.4%	1,058	923	+14.6%	
Pending	59	98	-39.8%	73	869	-91.6%	
Withdrawn	7	4	+75.0%	44	41	+7.3%	
Expired	3			9	13	-30.8%	
Months of Inventory	0.7	0.4	+74.8%	N/A	N/A		

\$149,999 or under				1		
\$150,000- \$199,999				1	2	5
\$200,000- \$249,999	1			7	4	13
\$250,000- \$299,999	1	1	15	21	14	6
\$300,000- \$349,999	5	5	7	81	39	5
\$350,000- \$399,999	9	9	20	137	69	12
\$400,000- \$449,999	6	13	15	149	130	13
\$450,000- \$499,999	7	16	15	172	121	12
\$500,000- \$549,999	16	8	10	113	118	7
\$550,000- \$599,999	12	13	10	114	113	7
\$600,000- \$699,999	18	15	10	143	140	7
\$700,000- \$799,999	6	2	5	49	64	5
\$800,000- \$899,999	2	4	16	33	35	6
\$900,000- \$999,999		1	3	24	26	8
\$1M - \$1.99M	3	1	4	13	20	5
\$2M - \$2.99M						
\$3M+						
Totals	86	88	12	1,058	895	9

**This Month** 

Sales

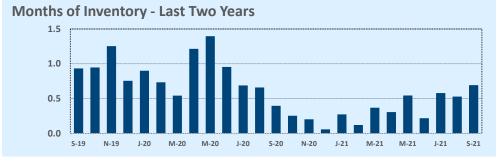
DOM

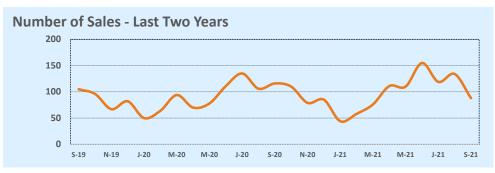
New

0		This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$511,551	\$407,214	+25.6%	\$499,806	\$381,925	+30.9%		
List Price/SqFt	\$240	\$173	+38.5%	\$217	\$168	+29.3%		
Sold Price	\$530,995	\$409,040	+29.8%	\$553,307	\$382,676	+44.6%		
Sold Price/SqFt	\$249	\$175	+42.7%	\$240	\$168	+42.6%		
Sold Price / Orig LP	103.5%	99.8%	+3.8%	110.9%	99.7%	+11.3%		
Days on Market	12	25	-50.5%	9	22	-60.8%		

Madian		This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$485,000	\$380,000	+27.6%	\$475,000	\$360,000	+31.9%	
List Price/SqFt	\$239	\$172	+39.5%	\$214	\$166 \$362,000 \$166	+28.9%	
Sold Price	\$499,450	\$385,000	+29.7%	\$525,000		+45.0%	
Sold Price/SqFt	\$245	\$173	+41.6%	\$238		+43.1%	
Sold Price / Orig LP	103.0%	100.0%	+3.0%	110.0%	100.0%	+10.0%	
Days on Market	7	7	5		6	-16.7%	







### **MLS Area CM**

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Days on I

Sold Price /

### **Residential Statistics**

N.	
	Independence Title
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	11 1010 0 01 10101 10 0 11110

New

**Price Range** 

# September 2021

DOM

Year-to-Date

Sales

Lietinge		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	44	48	-8.3%	357	365	-2.2%
Condo/TH Sales	1			10	11	-9.1%
Total Sales	45	48	-6.3%	367	376	-2.4%
New Homes Only	v Homes Only 5			42	-30.0%	
Resale Only	40	43	-7.0%	325 \$195,771,904	316 \$155,129,061	+2.8%
Sales Volume	\$21,714,884	\$24,852,377	-12.6%			+26.2%
New Listings	47	48	-2.1%	470	454	+3.5%
Pending	37	40	-7.5%	-7.5% 59 400		-85.3%
Withdrawn	Withdrawn 10 Expired 1		+900.0%	47 45 12 41		+4.4%
Expired			-85.7%			-70.7%
Months of Inventory	1.5	2.0	-26.0%	N/A	N/A	

\$149,999 or under	1			6	4	112
\$150,000- \$199,999	3			13	8	40
\$200,000- \$249,999	1	4	19	31	33	18
\$250,000- \$299,999	5	3	20	39	40	26
\$300,000- \$349,999	2	9	19	55	46	22
\$350,000- \$399,999	4	6	8	48	35	14
\$400,000- \$449,999	4	7	9	39	32	17
\$450,000- \$499,999	5	4	21	29	28	30
\$500,000- \$549,999	1	3	62	23	22	35
\$550,000- \$599,999	2	2	15	30	14	20
\$600,000- \$699,999	7	1	18	41	25	43
\$700,000- \$799,999	1	3	28	19	26	55
\$800,000- \$899,999	1			17	14	45
\$900,000- \$999,999	2			15	9	74
\$1M - \$1.99M	6	3	38	56	26	64
\$2M - \$2.99M	2			8	5	64
\$3M+				1		
Totals	47	45	21	470	367	33

**This Month** 

Sales

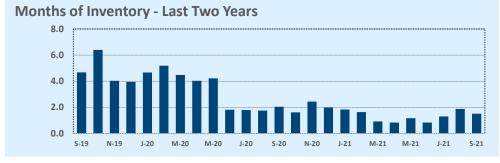
DOM

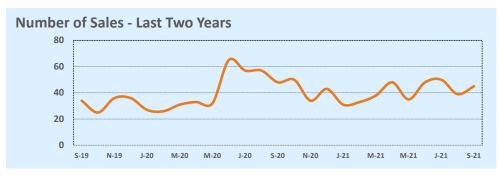
New

Average		This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$482,320	\$537,600	-10.3%	\$535,076	\$425,404	+25.8%		
List Price/SqFt	t Price/SqFt \$223		+13.4%	\$220 \$179		+22.6%		
Sold Price	\$482,553	\$517,758	-6.8%	\$533,438	\$412,577	+29.3%		
Sold Price/SqFt	\$224	\$190	+17.5%	\$220	\$175	+26.1%		
Sold Price / Orig LP	Price / Orig LP 99.0%		+4.3%	99.6%	95.6%	+4.3%		
Days on Market	21	68	-69.5%	33	74	-55.6%		

	1	This Month		Year-to-Date				
an	Sep 2021	Sep 2020	Change	2021	2020	Change		
ist Price	\$399,000	\$389,945	+2.3%	\$410,000	\$339,200	+20.9%		
ce/SqFt	\$197	\$176	+12.2%	\$200	\$174	+14.9%		
old Price	\$400,000	\$379,500	+5.4%	\$420,000	\$335,000	+25.4%		
ce/SqFt	\$204	\$173	+17.9%	\$199	\$171	+16.6%		
Orig LP	100.0%	97.0%	+3.1%	100.0%	97.0%	+3.1%		
Market	13	31	-57.4%	9	46	-80.2%		







### **MLS Area DT**

# **Residential Statistics**

# September 2021

Lietings		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales				2		
Condo/TH Sales	27	29	-6.9%	418	194	+115.5%
Total Sales	27	29	-6.9%	420	194	+116.5%
New Homes Only	1	2	-50.0%	24	17	+41.2%
Resale Only	26	27	-3.7%	396	177	+123.7%
Sales Volume	\$20,281,220	\$24,057,828	-15.7%	\$394,783,584	\$154,878,336	+154.9%
New Listings	41	42	-2.4%	472	452	+4.4%
Pending	18	24	-25.0%	34	200	-83.0%
Withdrawn	5	16	-68.8%	107	84	+27.4%
Expired	2	7	-71.4%	25	42	-40.5%
Months of Inventory	2.5	7.1	-64.5%	N/A	N/A	

Price Range		This Month			Year-to-Date	
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999		1	52	2	2	26
\$200,000- \$249,999		1	17	12	11	28
\$250,000- \$299,999		1	252	4	3	91
\$300,000- \$349,999	1	1	4	3	4	53
\$350,000- \$399,999	1	1	24	17	24	44
\$400,000- \$449,999	2	2	35	28	44	76
\$450,000- \$499,999	2			46	37	30
\$500,000- \$549,999	3	2	16	21	38	51
\$550,000- \$599,999	7	4	12	47	24	30
\$600,000- \$699,999	6	2	34	49	37	39
\$700,000- \$799,999	5	5	20	34	31	24
\$800,000- \$899,999	1	3	14	44	34	110
\$900,000- \$999,999	3	1	6	24	20	72
\$1M - \$1.99M	5	2	27	91	78	68
\$2M - \$2.99M	5			23	15	83
\$3M+		1	134	26	18	134
Totals	41	27	33	472	420	60

Аменеде		This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$777,556	\$865,379	-10.1%	\$961,656	\$830,394	+15.8%		
List Price/SqFt	\$664	\$661	+0.5%	\$675	\$658 \$798,342	+2.6%		
Sold Price	\$751,156	\$829,580	-9.5%	\$939,961		+17.7%		
Sold Price/SqFt	\$644	\$640	+0.7%	\$665	\$638	+4.2%		
Sold Price / Orig LP	d Price / Orig LP 96.8%		+1.7%	97.6%	95.5%	+2.3%		
Days on Market	33	79	-57.9%	60	71	-15.4%		

Average \$1,300,000								ears			N	verage /ledian	
\$800,000	1			$\bigwedge$			$\triangle$		<u>\</u>	<u> </u>			
\$300,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Madian		This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$650,000	\$599,000	+8.5%	\$650,000	\$579,500	+12.2%	
List Price/SqFt	\$656	\$618	+6.2%	\$664	\$627	+5.8%	
Sold Price	\$635,000	\$585,000	+8.5%	\$642,500	\$569,500	+12.8%	
Sold Price/SqFt	\$640	\$602	+6.5%	\$652	\$618	+5.4%	
Sold Price / Orig LP	98.0%	97.0%	+1.0%	98.0%	97.0%	+1.0%	
Days on Market	16	39	-59.0%	24	42	-44.0%	





### **MLS Area EL**

# **Residential Statistics**

4	Independence Title
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# September 2021

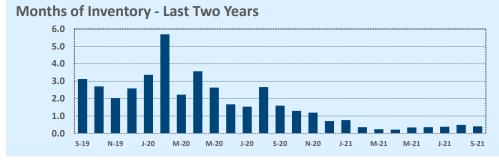
Lietings	ן	This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	54	37	+45.9%	391	246	+58.9%	
Condo/TH Sales				4	3	+33.3%	
Total Sales	54	37	+45.9%	395	249	+58.6%	
New Homes Only	15	6	+150.0%	157	48	+227.1%	
Resale Only	39	31	+25.8%	238	201	+18.4%	
Sales Volume	\$17,134,861	\$9,351,711	+83.2%	\$118,005,603	\$60,230,992	+95.9%	
New Listings	32	44	-27.3%	427	368	+16.0%	
Pending	21	46	-54.3%	87	294	-70.4%	
Withdrawn	3	4	-25.0%	31	35	-11.4%	
Expired	1	12	-91.7%	9	30	-70.0%	
Months of Inventory	0.4	1.6	-74.5%	N/A	N/A		

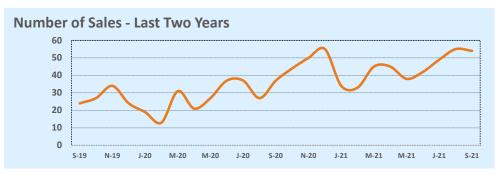
Drice Dance		This Month			Year-to-Date	Date	
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	5	55	
\$150,000- \$199,999				18	21	33	
\$200,000- \$249,999	1	6	3	73	95	11	
\$250,000- \$299,999	10	23	4	187	166	18	
\$300,000- \$349,999	5	16	8	47	43	20	
\$350,000- \$399,999	5	1	50	27	17	13	
\$400,000- \$449,999	3	1	9	7	11	25	
\$450,000- \$499,999		1	4	12	8	16	
\$500,000- \$549,999		4	17	9	10	20	
\$550,000- \$599,999	1			12	3	5	
\$600,000- \$699,999	6	2	6	13	9	8	
\$700,000- \$799,999				6	1	208	
\$800,000- \$899,999				3	2	9	
\$900,000- \$999,999				7	4	27	
\$1M - \$1.99M	1			3			
\$2M - \$2.99M				1			
\$3M+							
Tatala	22	E 4	7	427	205	10	

Average		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$313,234	\$254,602	+23.0%	\$292,493	\$246,135	+18.8%	
List Price/SqFt	\$169	\$146	+15.7%	\$160	\$141	+14.1%	
Sold Price	\$317,312	\$252,749	+25.5%	\$298,748	\$241,892	+23.5%	
Sold Price/SqFt	\$171	\$145	+18.3%	\$164	\$138	+18.6%	
Sold Price / Orig LP	103.4%	99.3%	+4.2%	103.2%	97.4%	+5.9%	
Days on Market	7	36	-80.3%	18	49	-63.8%	

<b>Average</b> \$400,000	& N	ledia	n Sal	es Pri				ears				verage 1edian	
\$300,000	_	$\stackrel{\frown}{\sim}$	$\stackrel{\frown}{\sim}$	$\triangle$	_	<u> </u>	<u>~</u>	<u></u>		<b>=</b>	_	_	
\$200,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$284,740	\$232,000	+22.7%	\$262,500	\$220,900	+18.8%	
List Price/SqFt	\$163	\$140	+16.5%	\$153	\$134	+13.8%	
Sold Price	\$287,400	\$231,000	+24.4%	\$266,900	\$219,900	+21.4%	
Sold Price/SqFt	\$169	\$142	+19.1%	\$153	\$134	+14.0%	
Sold Price / Orig LP	101.0%	100.0%	+1.0%	100.0%	100.0%		
Days on Market	4	6	-41.7%	5	19	-73.7%	





### **MLS Area FC**

# **Residential Statistics**

★ Independence Title	
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**Price Range** 

# September 2021

Year-to-Date

Listings		This Month		Υ	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	6	8	-25.0%	65	53	+22.6%
Condo/TH Sales						
Total Sales	6	8	-25.0%	65	53	+22.6%
New Homes Only				2	2	
Resale Only	6	8	-25.0%	63	51	+23.5%
Sales Volume	\$1,079,400	\$2,471,500	-56.3%	\$18,246,240	\$12,474,500	+46.3%
New Listings	12	13	-7.7%	85	85	
Pending	12	12		14	66	-78.8%
Withdrawn				10	12	-16.7%
Expired	2	1	+100.0%	6	17	-64.7%
Months of Inventory	3.3	4.0	-16.7%	N/A	N/A	

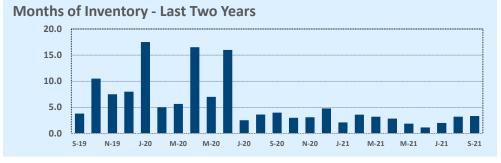
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		3	22	12	8	123
\$150,000- \$199,999				12	16	79
\$200,000- \$249,999	3	2	73	21	19	50
\$250,000- \$299,999	2	1	53	11	5	40
\$300,000- \$349,999	3			6	6	76
\$350,000- \$399,999				4	4	138
\$400,000- \$449,999				1	3	117
\$450,000- \$499,999	1			4		
\$500,000- \$549,999					2	6
\$550,000- \$599,999				2		
\$600,000-\$699,999	1			1	1	9
\$700,000- \$799,999	1			2		
\$800,000- \$899,999				3		
\$900,000- \$999,999	1			3		
\$1M - \$1.99M				2		
\$2M - \$2.99M				1	1	35
\$3M+						
Totals	12	6	44	85	65	74

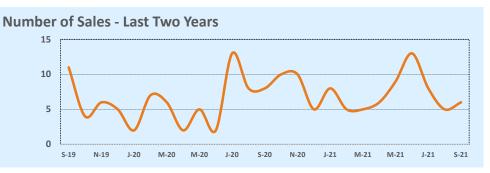
**This Month** 

Аменес	This Month			Y		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$188,817	\$320,675	-41.1%	\$287,189	\$247,611	+16.0%
List Price/SqFt	\$121	\$161	-25.3%	\$151	\$135	+11.4%
Sold Price	\$179,900	\$308,938	-41.8%	\$280,711	\$235,368	+19.3%
Sold Price/SqFt	\$115	\$155	-26.0%	\$147	\$129	+13.8%
Sold Price / Orig LP	92.3%	90.9%	+1.6%	94.4%	91.0%	+3.7%
Days on Market	44	144	-69.4%	74	111	-33.5%

Median	This Month			Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$187,450	\$289,000	-35.1%	\$225,000	\$225,000		
List Price/SqFt	\$111	\$134	-16.7%	\$136	\$127	+6.9%	
Sold Price	\$186,450	\$284,500	-34.5%	\$229,500	\$224,000	+2.5%	
Sold Price/SqFt	\$107	\$128	-16.9%	\$128	\$118	+8.0%	
Sold Price / Orig LP	96.0%	91.0%	+5.5%	96.0%	94.0%	+2.1%	
Days on Market	28	88	-68.6%	35	77	-54.5%	







### **MLS Area GP**

### **Residential Statistics**

4	Independence 7	Title
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### September 2021

Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales		4		14	11	+27.3%	
Condo/TH Sales							
Total Sales		4		14	11	+27.3%	
New Homes Only		1		1	3	-66.7%	
Resale Only		3		13	8	+62.5%	
Sales Volume		\$2,969,000		\$14,170,200	\$8,115,000	+74.6%	
New Listings	4			32	22	+45.5%	
Pending	2	3	-33.3%	3	11	-72.7%	
Withdrawn	1	2	-50.0%	8	10	-20.0%	
Expired				2	10	-80.0%	
Months of Inventory	7.0	2.5	+180.0%	N/A	N/A		

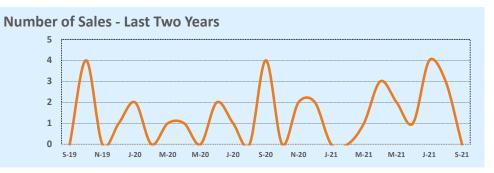
Average		This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price		\$764,975		\$1,031,520	\$771,944	+33.6%		
List Price/SqFt		\$268		\$394	\$274	+43.5%		
Sold Price		\$742,250		\$1,012,157	\$737,727	+37.2%		
Sold Price/SqFt		\$260		\$391	\$263	+48.6%		
Sold Price / Orig LP	0.0%	97.5%		98.9%	95.5%	+3.6%		
Days on Market		66		26	126	-79.2%		

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price		\$714,950		\$749,250	\$649,000	+15.4%	
List Price/SqFt		\$252		\$392	\$240	+63.4%	
Sold Price		\$690,000		\$785,000	\$600,000	+30.8%	
Sold Price/SqFt		\$247		\$395	\$228	+73.1%	
Sold Price / Orig LP	0.0%	97.5%	+0.0%	100.5%	96.0%	+4.7%	
Days on Market		71		9	81	-88.9%	

Months	of In	vento	ory -	Last 7	Γwo Y	ears							
25.0													
20.0													
15.0		-H			_								
10.0							-						
5.0			-	+		- 1		<u> </u>					
0.0	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21
	3-13	14-13	J-20	101-20	IVI-20	J-20	3-20	14-20	J-21	IVI-21	IVI-21	J-21	3-21

/4 II Idepella		CIO				
Price Range		This Month			Year-to-Date	1
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999						
\$300,000- \$349,999						
\$350,000- \$399,999				1	2	21
\$400,000- \$449,999	1			2	1	69
\$450,000- \$499,999	1			2		
\$500,000- \$549,999				3	1	9
\$550,000- \$599,999	1			2	1	5
\$600,000- \$699,999				3		
\$700,000- \$799,999				2	3	9
\$800,000- \$899,999				3	1	4
\$900,000- \$999,999	1			3		
\$1M - \$1.99M				4	3	9
\$2M - \$2.99M				2	2	92
\$3M+				5		
Totals	4			32	14	26





### **MLS Area GTE**

## **Residential Statistics**

N -	T'11
	Independence Title

## September 2021

Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	72	88	-18.2%	725	731	-0.8%	
Condo/TH Sales	11	3	+266.7%	45	34	+32.4%	
Total Sales	83	91	-8.8%	770	765	+0.7%	
New Homes Only	4	10	-60.0%	56	143	-60.8%	
Resale Only	79	81	-2.5%	714	622	+14.8%	
Sales Volume	\$32,924,363	\$28,715,645	+14.7%	\$315,793,569	\$222,153,504	+42.2%	
New Listings	90	73	+23.3%	919	886	+3.7%	
Pending	67	94	-28.7%	174	842	-79.3%	
Withdrawn	7	8	-12.5%	46	64	-28.1%	
Expired	1			5	41	-87.8%	
Months of Inventory	0.8	1.0	-23.7%	N/A	N/A		

\$149,999 or under \$150,000- \$199,999 \$200,000- \$249,999 \$250,000- \$299,999 \$300,000- \$349,999 \$350,000- \$399,999 \$400,000- \$449,999 \$450,000- \$499,999 \$500,000- \$549,999		This Month		Year-to-Date				
Price Kange	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under		1		1	2	1		
\$150,000- \$199,999				4	6	23		
\$200,000- \$249,999	1	1	112	26	34	18		
\$250,000- \$299,999	2	14	42	167	119	20		
\$300,000- \$349,999	15	14	14	184	154	12		
\$350,000- \$399,999	38	20	7	228	151	10		
\$400,000- \$449,999	11	10	9	100	129	9		
\$450,000- \$499,999	9	7	6	70	53	13		
\$500,000- \$549,999	8	8	16	35	33	8		
\$550,000- \$599,999	1	2	12	27	21	13		
\$600,000- \$699,999	3	4	8	33	34	20		
\$700,000- \$799,999	1	2	11	21	13	7		
\$800,000- \$899,999				8	5	60		
\$900,000- \$999,999				1	3	39		
\$1M - \$1.99M	1			12	10	33		
\$2M - \$2.99M				2	2	27		
\$3M+					1	279		
Totals	90	83	17	919	770	14		

Assaurance	1	This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$393,358	\$320,789	+22.6%	\$390,634	\$294,087	+32.8%	
List Price/SqFt	\$216	\$152	+42.1%	\$200	\$151	+32.3%	
Sold Price	\$396,679	\$315,557	+25.7%	\$410,122	\$290,397	+41.2%	
Sold Price/SqFt	\$217	\$150	+44.5%	\$210	\$149	+40.5%	
Sold Price / Orig LP	102.6%	98.8%	+3.8%	106.2%	98.3%	+8.1%	
Days on Market	17	40	-58.1%	14	57	-75.7%	

_	verage & Median Sales Price - Last Two Years  \$500,000										Average  Median				
\$400,000											<b>L</b>	$\sim$	<b>\</b>		
\$300,000															
\$200,000															
\$100,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21		

Median		This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$364,000	\$283,190	+28.5%	\$345,000	\$271,190	+27.2%	
List Price/SqFt	\$206	\$142	+44.4%	\$185	\$144	+28.2%	
Sold Price	\$365,000	\$281,775	+29.5%	\$366,500	\$268,525	+36.5%	
Sold Price/SqFt	\$209	\$142	+47.8%	\$195	\$143	+36.6%	
Sold Price / Orig LP	103.0%	100.0%	+3.0%	104.0%	99.0%	+5.1%	
Days on Market	6	19	-68.4%	5	29	-82.8%	





### **MLS Area GTW**

## **Residential Statistics**

N -	T'11
	Independence Title

### September 2021

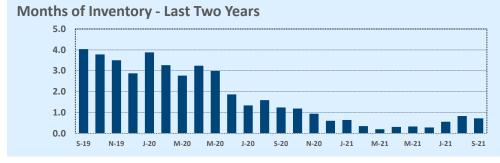
Lietinge		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	212	230	-7.8%	1,903	1,804	+5.5%	
Condo/TH Sales	18	3	+500.0%	61	17	+258.8%	
Total Sales	230	233	-1.3%	1,964	1,821	+7.9%	
New Homes Only	21	21		150	267	-43.8%	
Resale Only	209	212	-1.4%	1,814	1,554	+16.7%	
Sales Volume	\$121,351,872	\$93,215,208	+30.2%	\$987,645,514	\$690,072,002	+43.1%	
New Listings	240	202	+18.8%	2,113	2,072	+2.0%	
Pending	137	189	-27.5%	254	1,945	-86.9%	
Withdrawn	14	13	+7.7%	75	152	-50.7%	
Expired	3	6	-50.0%	7	78	-91.0%	
Months of Inventory	0.7	1.2	-42.0%	N/A	N/A		

Drico Pango		This Month		Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under		1	24	2	2	18		
\$150,000- \$199,999	1	2	38	9	7	19		
\$200,000- \$249,999	2	2	5	35	31	19		
\$250,000- \$299,999	7	6	8	104	121	21		
\$300,000- \$349,999	17	23	11	224	251	21		
\$350,000- \$399,999	28	39	9	331	297	15		
\$400,000- \$449,999	22	28	7	271	274	19		
\$450,000- \$499,999	25	26	14	232	204	21		
\$500,000- \$549,999	15	26	10	179	183	16		
\$550,000- \$599,999	36	17	17	188	142	15		
\$600,000- \$699,999	31	18	22	224	187	16		
\$700,000- \$799,999	21	16	16	135	110	25		
\$800,000- \$899,999	19	12	23	78	71	17		
\$900,000- \$999,999	9	6	23	42	27	14		
\$1M - \$1.99M	6	8	13	53	52	24		
\$2M - \$2.99M				4	5	27		
\$3M+	1			2				
Totals	240	230	13	2,113	1,964	18		

		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$516,160	\$404,369	+27.6%	\$482,704	\$385,492	+25.2%	
List Price/SqFt	\$218	\$168	+29.6%	\$201	\$162	+24.0%	
Sold Price	\$527,617	\$400,065	+31.9%	\$502,874	\$378,952	+32.7%	
Sold Price/SqFt	\$223	\$166	+34.3%	\$210	\$160	+31.5%	
Sold Price / Orig LP	102.9%	98.2%	+4.8%	105.2%	97.5%	+7.9%	
Days on Market	13	50	-73.6%	18	70	-73.8%	

Average \$600,000	& IV				ce - L						N	verage 1edian	······
\$500,000											/		
\$400,000				_		_			$\geq$				
\$300,000			$\sim$										
\$200,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$450,000	\$359,900	+25.0%	\$425,000	\$349,900	+21.5%	
List Price/SqFt	\$215	\$164	+31.0%	\$197	\$160	+23.1%	
Sold Price	\$469,500	\$355,000	+32.3%	\$449,446	\$343,990	+30.7%	
Sold Price/SqFt	\$223	\$162	+37.5%	\$206	\$157	+31.0%	
Sold Price / Orig LP	101.0%	99.0%	+2.0%	103.0%	98.0%	+5.1%	
Days on Market	6	25	-76.0%	5	40	-87.5%	





### **MLS Area GU**

### **Residential Statistics**

🗱 Independence Title
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### September 2021

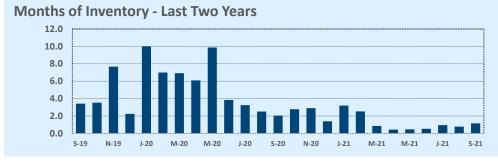
Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	25	36	-30.6%	286	167	+71.3%	
Condo/TH Sales	1			2			
Total Sales	26	36	-27.8%	288	167	+72.5%	
New Homes Only	3	5	-40.0%	18	15	+20.0%	
Resale Only	23	31	-25.8%	270	152	+77.6%	
Sales Volume	\$10,214,895	\$12,763,348	-20.0%	\$99,126,534	\$52,665,152	+88.2%	
New Listings	27	37	-27.0%	297	299	-0.7%	
Pending	22	27	-18.5%	71	215	-67.0%	
Withdrawn	1	2	-50.0%	17	18	-5.6%	
Expired		3		5	24	-79.2%	
Months of Inventory	1.2	2.1	-43.9%	N/A	N/A		

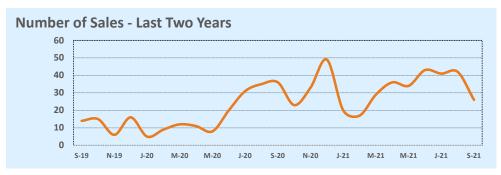
Duice Donge		Inis Month		Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under	1	1	8	7	7	20		
\$150,000- \$199,999	1			13	8	14		
\$200,000- \$249,999	1	1	30	38	76	53		
\$250,000- \$299,999	7	10	19	103	100	49		
\$300,000- \$349,999	3	4	38	32	29	42		
\$350,000- \$399,999	1	5	27	22	17	15		
\$400,000- \$449,999	2	1	10	16	9	35		
\$450,000- \$499,999	1			9	5	36		
\$500,000- \$549,999	1	1	74	7	6	51		
\$550,000- \$599,999	1			4	4	68		
\$600,000- \$699,999	1			9	7	23		
\$700,000- \$799,999	1	1	10	4	6	199		
\$800,000- \$899,999				4	2	15		
\$900,000- \$999,999	3	1	1	9	3	19		
\$1M - \$1.99M	3	1	162	17	9	70		
\$2M - \$2.99M				3				
\$3M+								
Totals	27	26	30	297	288	48		

Average		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$387,141	\$359,851	+7.6%	\$344,726	\$324,934	+6.1%	
List Price/SqFt	\$168	\$162	+3.8%	\$161	\$155	+4.0%	
Sold Price	\$392,881	\$354,537	+10.8%	\$344,189	\$315,360	+9.1%	
Sold Price/SqFt	\$172	\$160	+7.3%	\$162	\$151	+7.0%	
Sold Price / Orig LP	102.7%	97.6%	+5.2%	100.2%	95.8%	+4.6%	
Days on Market	30	44	-33.1%	48	59	-18.7%	

Average \$600,000	verage & Median Sales Price - Last Two Years										— A	verage ledian	
\$400,000 \$200,000	<	ک	$\triangle$	<u>~</u>	<u>~</u>	<u>^</u>		>		×		<u></u>	<u> </u>
\$0	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$305,000	\$248,575	+22.7%	\$265,000	\$250,000	+6.0%	
List Price/SqFt	\$164	\$138	+18.8%	\$144	\$137	+5.1%	
Sold Price	\$305,000	\$239,855	+27.2%	\$267,495	\$250,000	+7.0%	
Sold Price/SqFt	\$165	\$138	+20.1%	\$144	\$136	+5.9%	
Sold Price / Orig LP	101.5%	99.0%	+2.5%	101.0%	98.0%	+3.1%	
Days on Market	8	25	-70.0%	21	35	-40.0%	





### **MLS Area GZ**

## **Residential Statistics**

4	Independence 7	Title
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## September 2021

Year-to-Date

Listings		This Month		Υ	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	3	3		32	17	+88.2%
Condo/TH Sales						
Total Sales	3	3		32	17	+88.2%
New Homes Only		1		3	3	
Resale Only	3	2	+50.0%	29	14	+107.1%
Sales Volume	\$932,900	\$820,000	+13.8%	\$7,865,893	\$4,783,925	+64.4%
New Listings	2	9	-77.8%	33	37	-10.8%
Pending	5	3	+66.7%	5	19	-73.7%
Withdrawn		2		4	7	-42.9%
Expired		1		4	5	-20.0%
Months of Inventory	5.3	5.7	-5.9%	N/A	N/A	

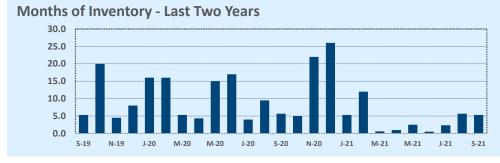
Duice Denge						
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				7	8	107
\$150,000- \$199,999				5	4	68
\$200,000- \$249,999				5	7	49
\$250,000- \$299,999		2	132	3	4	93
\$300,000- \$349,999	1			2	3	107
\$350,000- \$399,999		1	17	3	3	106
\$400,000- \$449,999				1	1	86
\$450,000- \$499,999	1			5		
\$500,000- \$549,999						
\$550,000- \$599,999				2	2	74
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	2	2	0.4	22	22	OF

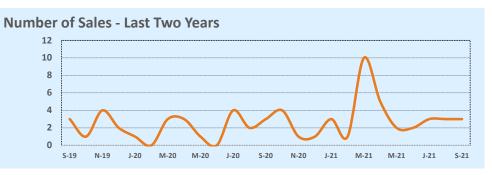
**This Month** 

Average		This Month		Υ	'ear-to-Date	
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$313,300	\$311,650	+0.5%	\$256,695	\$297,287	-13.7%
List Price/SqFt	\$105	\$114	-7.8%	\$146	\$146	+0.5%
Sold Price	\$310,967	\$273,333	+13.8%	\$245,809	\$281,407	-12.7%
Sold Price/SqFt	\$105	\$102	+2.5%	\$140	\$138	+1.4%
Sold Price / Orig LP	94.0%	83.7%	+12.4%	93.3%	91.3%	+2.2%
Days on Market	94	333	-71.9%	85	164	-48.3%

Average \$800,000	& N	1edia	n Sale:	s Pri				ears			N	verage Iedian	······································
\$600,000	+												
\$400,000		/						^				$\wedge$	
\$200,000 \$0		V											7
Ģ0	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median	٦	This Month		Y	ear-to-Date	
ivieulali	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$299,900	\$285,000	+5.2%	\$227,700	\$235,925	-3.5%
List Price/SqFt	\$123	\$114	+7.8%	\$124	\$135	-8.4%
Sold Price	\$299,900	\$260,000	+15.3%	\$231,500	\$235,925	-1.9%
Sold Price/SqFt	\$123	\$103	+19.7%	\$120	\$132	-9.3%
Sold Price / Orig LP	92.0%	89.0%	+3.4%	96.0%	93.0%	+3.2%
Days on Market	50	106	-52.8%	71	78	-9.0%





### **MLS Area HD**

## **Residential Statistics**

N -	T'11
	Independence Title

### September 2021

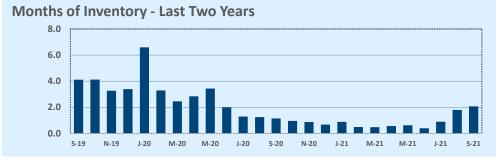
Lietings		This Month		Y	'ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	69	111	-37.8%	702	810	-13.3%
Condo/TH Sales	2	1	+100.0%	8	5	+60.0%
Total Sales	71	112	-36.6%	710	815	-12.9%
New Homes Only	5	13	-61.5%	49	134	-63.4%
Resale Only	66	99	-33.3%	661	681	-2.9%
Sales Volume	\$61,952,359	\$62,332,207	-0.6%	\$615,205,689	\$450,129,273	+36.7%
New Listings	118	90	+31.1%	966	950	+1.7%
Pending	77	97	-20.6%	165	913	-81.9%
Withdrawn	8	5	+60.0%	52	71	-26.8%
Expired	1	3	-66.7%	17	31	-45.2%
Months of Inventory	2.1	1.1	+81.2%	N/A	N/A	

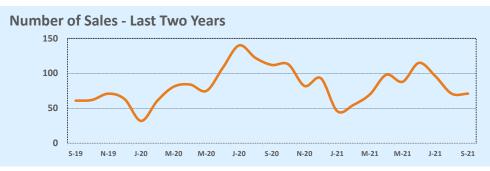
Widning of inventory	2.1	1.1	+81.2%	N/A	IN/A	
Аменес		This Month		Υ	ear-to-Date	
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$864,958	\$569,587	+51.9%	\$833,334	\$563,912	+47.8%
List Price/SqFt	\$314	\$201	+56.0%	\$277	\$195	+42.2%
Sold Price	\$872,568	\$556,538	+56.8%	\$866,487	\$552,306	+56.9%
Sold Price/SqFt	\$318	\$198	+60.7%	\$289	\$191	+50.8%
Sold Price / Orig LP	100.8%	98.0%	+2.8%	105.3%	97.7%	+7.8%
Days on Market	15	59	-75.3%	21	65	-68.3%

Median		This Month		Υ	ear-to-Date	
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$765,000	\$499,533	+53.1%	\$717,450	\$525,000	+36.7%
List Price/SqFt	\$285	\$187	+52.1%	\$247	\$182	+35.9%
Sold Price	\$775,000	\$498,820	+55.4%	\$760,000	\$518,900	+46.5%
Sold Price/SqFt	\$295	\$188	+57.0%	\$261	\$181	+44.6%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	103.0%	99.0%	+4.0%
Days on Market	8	18	-54.3%	5	32	-84.4%

Duice Donge		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999				2	2	13
\$250,000- \$299,999	1	1	15	4	5	16
\$300,000- \$349,999		2	13	7	7	21
\$350,000- \$399,999	1			13	15	34
\$400,000- \$449,999	3	2	4	59	27	21
\$450,000- \$499,999	12	3	9	71	44	16
\$500,000- \$549,999	11	4	7	51	33	18
\$550,000- \$599,999	10	4	12	80	44	20
\$600,000- \$699,999	10	13	16	141	109	17
\$700,000- \$799,999	16	11	20	150	108	26
\$800,000- \$899,999	12	6	12	118	109	18
\$900,000- \$999,999	16	6	15	74	60	13
\$1M - \$1.99M	22	17	14	149	125	22
\$2M - \$2.99M	3	2	28	34	12	30
\$3M+	1			13	10	64
Totals	118	71	15	966	710	21







### **MLS Area HH**

## **Residential Statistics**

4	Independence Title
7	ilinappelinalina lilia

**Price Range** 

## September 2021

Year-to-Date

Listings		This Month		Υ	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	232	263	-11.8%	1,881	1,959	-4.0%
Condo/TH Sales	5	3	+66.7%	45	17	+164.7%
Total Sales	237	266	-10.9%	1,926	1,976	-2.5%
New Homes Only	18	27	-33.3%	115	321	-64.2%
Resale Only	219	239	-8.4%	1,811	1,655	+9.4%
Sales Volume	\$98,179,010	\$81,390,982	+20.6%	\$736,341,299	\$570,068,393	+29.2%
New Listings	272	242	+12.4%	2,256	2,221	+1.6%
Pending	157	204	-23.0%	394	2,154	-81.7%
Withdrawn	13	8	+62.5%	72	99	-27.3%
Expired	2	5	-60.0%	13	68	-80.9%
Months of Inventory	0.9	0.8	+9.0%	N/A	N/A	

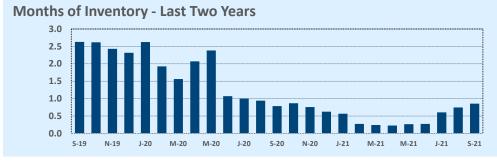
Trice name	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	62	4	5	29
\$150,000- \$199,999		2	28	15	10	46
\$200,000- \$249,999	2	4	4	110	130	17
\$250,000- \$299,999	26	26	5	449	391	19
\$300,000- \$349,999	56	74	10	543	459	10
\$350,000- \$399,999	67	61	14	470	369	12
\$400,000- \$449,999	38	22	10	230	223	17
\$450,000- \$499,999	19	14	7	140	116	14
\$500,000- \$549,999	13	11	13	79	76	12
\$550,000- \$599,999	20	5	14	66	45	12
\$600,000- \$699,999	23	9	24	56	42	29
\$700,000- \$799,999	1	1	5	24	14	32
\$800,000- \$899,999	1	2	26	12	12	22
\$900,000- \$999,999	1	1	6	13	10	8
\$1M - \$1.99M	1	3	20	31	19	8
\$2M - \$2.99M	2			8	4	9
\$3M+	1	1	41	6	1	41
Totals	272	237	12	2,256	1,926	15

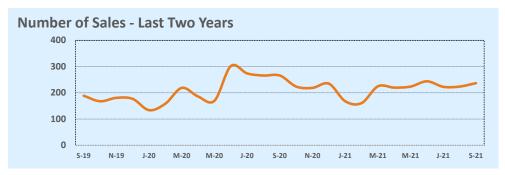
**This Month** 

Average		This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$399,289	\$305,871	+30.5%	\$361,405	\$291,005	+24.2%		
List Price/SqFt	\$192	\$147	+30.4%	\$177	\$144	+23.4%		
Sold Price	\$414,257	\$305,981	+35.4%	\$382,316	\$288,496	+32.5%		
Sold Price/SqFt	\$200	\$147	+35.5%	\$188	\$142	+32.0%		
Sold Price / Orig LP	103.9%	99.5%	+4.5%	106.6%	98.4%	+8.3%		
Days on Market	12	31	-62.9%	15	49	-70.2%		

Modian	1	This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$340,035	\$269,950	+26.0%	\$320,000	\$259,000	+23.6%	
List Price/SqFt	\$184	\$145	+26.5%	\$170	\$141	+20.3%	
Sold Price	\$355,000	\$270,000	+31.5%	\$345,000	\$255,995	+34.8%	
Sold Price/SqFt	\$193	\$145	+33.0%	\$180	\$140	+28.5%	
Sold Price / Orig LP	104.0%	100.0%	+4.0%	105.0%	99.0%	+6.1%	
Days on Market	5	9	-44.4%	5	22	-77.3%	







### **MLS Area HS**

## **Residential Statistics**

🗱 Independence Title
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## September 2021

Lietings		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	54	44	+22.7%	426	373	+14.2%
Condo/TH Sales	4	4		42	23	+82.6%
Total Sales	58	48	+20.8%	468	396	+18.2%
New Homes Only	3	7	-57.1%	64	60	+6.7%
Resale Only	55	41	+34.1%	404	336	+20.2%
Sales Volume	\$19,517,604	\$16,836,022	+15.9%	\$156,603,893	\$117,054,517	+33.8%
New Listings	49	49		607	468	+29.7%
Pending	37	41	-9.8%	193	405	-52.3%
Withdrawn	15	4	+275.0%	40	29	+37.9%
Expired		4		3	20	-85.0%
Months of Inventory	1.2	2.5	-51.3%	N/A	N/A	

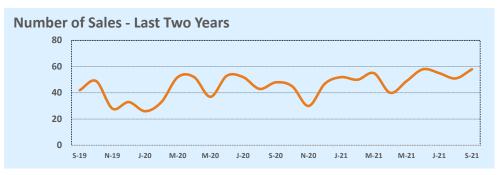
Price Range		This Month			Year-to-Date	1
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	22	13	13	45
\$150,000- \$199,999	3	4	21	47	34	12
\$200,000- \$249,999	3	5	9	86	92	28
\$250,000- \$299,999	14	22	8	169	125	28
\$300,000- \$349,999	6	9	11	85	70	26
\$350,000- \$399,999	3	3	32	56	35	34
\$400,000- \$449,999	7	5	10	41	37	35
\$450,000- \$499,999		3	20	24	15	37
\$500,000- \$549,999	2	2	18	24	10	32
\$550,000- \$599,999	2			9	8	102
\$600,000- \$699,999	3	1	91	14	12	86
\$700,000- \$799,999	1	3	6	21	10	19
\$800,000- \$899,999	1			5	2	12
\$900,000- \$999,999	1			3	1	9
\$1M - \$1.99M	2			8	2	4
\$2M - \$2.99M				2	2	18
\$3M+						
Totals	49	58	13	607	468	31

Average	٦	This Month		Υ	Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$334,453	\$362,236	-7.7%	\$329,149	\$303,331	+8.5%		
List Price/SqFt	\$188	\$173	+8.2%	\$181	\$158	+14.5%		
Sold Price	\$336,510	\$350,750	-4.1%	\$334,624	\$295,592	+13.2%		
Sold Price/SqFt	\$189	\$169	+11.4%	\$185	\$154	+19.5%		
Sold Price / Orig LP	99.5%	97.5%	+2.0%	103.3%	96.7%	+6.8%		
Days on Market	13	60	-77.9%	31	74	-58.1%		

Average \$500,000	Average & Median Sales Price - Last Two Years \$500,000									N	verage 1edian		
\$400,000											$\wedge$	$\wedge$	
\$300,000							$\triangle$		_		~		
\$200,000				<u> </u>									
\$100,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date				
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$290,995	\$282,648	+3.0%	\$279,000	\$261,580	+6.7%		
List Price/SqFt	\$180	\$159	+13.2%	\$172	\$152	+13.5%		
Sold Price	\$294,500	\$280,527	+5.0%	\$287,995	\$258,840	+11.3%		
Sold Price/SqFt	\$185	\$157	+17.7%	\$177	\$148	+19.4%		
Sold Price / Orig LP	100.0%	98.5%	+1.5%	102.0%	98.0%	+4.1%		
Days on Market	7	27	-74.1%	8	41	-80.5%		





### **MLS Area HU**

### **Residential Statistics**

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	Independence Title
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### September 2021

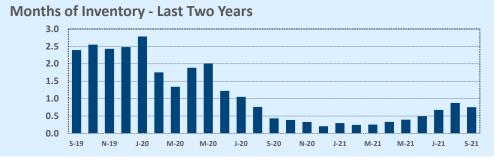
Lietings		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	138	135	+2.2%	997	1,066	-6.5%
Condo/TH Sales		1		5	1	+400.0%
Total Sales	138	136	+1.5%	1,002	1,067	-6.1%
New Homes Only	5	14	-64.3%	57	127	-55.1%
Resale Only	133	122	+9.0%	945	940	+0.5%
Sales Volume	\$57,215,188	\$38,694,866	+47.9%	\$397,494,947	\$299,434,116	+32.7%
New Listings	159	88	+80.7%	1,310	1,032	+26.9%
Pending	109	103	+5.8%	261	1,120	-76.7%
Withdrawn	2	3	-33.3%	42	42	
Expired				1	22	-95.5%
Months of Inventory	0.8	0.4	+73.7%	N/A	N/A	

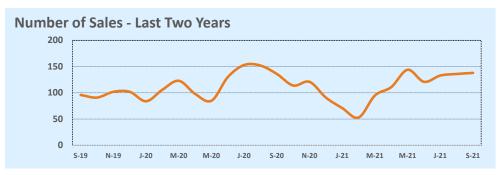
Price Range	This Month			Year-to-Date			
Price Kange	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999				1			
\$200,000- \$249,999	1			20	13	4	
\$250,000- \$299,999	4	4	14	183	90	11	
\$300,000- \$349,999	30	30	8	283	247	9	
\$350,000- \$399,999	46	40	19	373	249	10	
\$400,000- \$449,999	38	32	14	199	189	8	
\$450,000- \$499,999	23	14	16	129	105	9	
\$500,000- \$549,999	8	10	10	49	50	10	
\$550,000- \$599,999	4	2	8	30	18	9	
\$600,000- \$699,999	5	3	14	21	23	69	
\$700,000- \$799,999		1	5	5	7	13	
\$800,000- \$899,999				6	4	48	
\$900,000- \$999,999				6	1	49	
\$1M - \$1.99M		2	4	5	6	46	
\$2M - \$2.99M							
\$3M+							
Totals	159	138	14	1,310	1,002	11	

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$401,820	\$285,174	+40.9%	\$369,102	\$282,607	+30.6%
List Price/SqFt	\$196	\$141	+38.9%	\$180	\$137	+31.2%
Sold Price	\$414,603	\$284,521	+45.7%	\$396,702	\$280,632	+41.4%
Sold Price/SqFt	\$203	\$141	+44.0%	\$194	\$136	+42.3%
Sold Price / Orig LP	103.7%	99.6%	+4.1%	108.6%	99.0%	+9.7%
Days on Market	14	37	-63.4%	11	46	-76.0%

Madian	This Month			Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$379,000	\$274,950	+37.8%	\$350,000	\$269,900	+29.7%	
List Price/SqFt	\$193	\$138	+39.8%	\$176	\$135	+29.7%	
Sold Price	\$390,000	\$274,895	+41.9%	\$376,358	\$268,330	+40.3%	
Sold Price/SqFt	\$197	\$138	+42.5%	\$190	\$135	+41.5%	
Sold Price / Orig LP	102.0%	100.0%	+2.0%	107.0%	100.0%	+7.0%	
Days on Market	6	14	-55.6%	5	27	-81.5%	







### **MLS Area HW**

### **Residential Statistics**

### September 2021

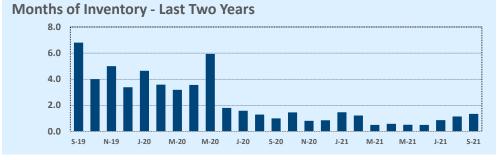
Lietinge	This Month			Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	28	29	-3.4%	230	254	-9.4%	
Condo/TH Sales	1	3	-66.7%	10	9	+11.1%	
Total Sales	29	32	-9.4%	240	263	-8.7%	
New Homes Only	2	2		13	18	-27.8%	
Resale Only	27	30	-10.0%	227	245	-7.3%	
Sales Volume	\$14,778,644	\$15,961,624	-7.4%	\$149,268,307	\$131,627,178	+13.4%	
New Listings	46	19	+142.1%	318	277	+14.8%	
Pending	22	24	-8.3%	29	276	-89.5%	
Withdrawn	2	3	-33.3%	21	30	-30.0%	
Expired	1	3	-66.7%	3	25	-88.0%	
Months of Inventory	1.3	1.0	+34.5%	N/A	N/A		

Drico Pango		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				3	4	6	
\$150,000- \$199,999				7	7	26	
\$200,000- \$249,999	3	1		5	3	6	
\$250,000- \$299,999	1	2	6	19	16	15	
\$300,000- \$349,999	3	5	13	43	25	19	
\$350,000- \$399,999	5	5	10	46	36	8	
\$400,000- \$449,999	5	1	11	20	22	6	
\$450,000- \$499,999	3	5	5	20	14	23	
\$500,000- \$549,999	4	2	3	19	16	16	
\$550,000- \$599,999		3	10	13	12	43	
\$600,000- \$699,999	1	2	38	26	26	18	
\$700,000- \$799,999	3	1	8	16	13	12	
\$800,000- \$899,999	3			11	9	5	
\$900,000- \$999,999	2			10	4	48	
\$1M - \$1.99M	12	2	40	52	27	21	
\$2M - \$2.99M				6	4	182	
\$3M+	1			2	2	43	
Totals	46	29	13	318	240	20	

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$514,316	\$504,023	+2.0%	\$618,092	\$518,726	+19.2%
List Price/SqFt	\$256	\$219	+16.6%	\$295	\$225	+31.0%
Sold Price	\$509,608	\$498,801	+2.2%	\$621,951	\$500,484	+24.3%
Sold Price/SqFt	\$257	\$216	+18.9%	\$298	\$217	+37.5%
Sold Price / Orig LP	99.1%	97.3%	+1.9%	102.4%	95.0%	+7.8%
Days on Market	13	54	-76.6%	20	68	-71.3%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$420,000	\$444,925	-5.6%	\$447,450	\$375,000	+19.3%
List Price/SqFt	\$242	\$199	+21.4%	\$237	\$186	+27.3%
Sold Price	\$455,000	\$429,500	+5.9%	\$460,000	\$360,000	+27.8%
Sold Price/SqFt	\$241	\$198	+22.0%	\$247	\$182	+35.3%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	101.0%	97.0%	+4.1%
Days on Market	8	23	-64.4%	6	36	-83.3%







### **MLS Area JA**

### **Residential Statistics**

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### September 2021

Lietinge		This Month			Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change		
Single Family Sales	53	52	+1.9%	527	458	+15.1%		
Condo/TH Sales	4	2	+100.0%	23	6	+283.3%		
Total Sales	57	54	+5.6%	550	464	+18.5%		
New Homes Only	5	22	-77.3%	141	160	-11.9%		
Resale Only	52	32	+62.5%	409	304	+34.5%		
Sales Volume	\$17,104,731	\$11,394,469	+50.1%	\$146,774,048	\$97,178,370	+51.0%		
New Listings	48	68	-29.4%	662	567	+16.8%		
Pending	41	40	+2.5%	137	495	-72.3%		
Withdrawn	1	2	-50.0%	22	54	-59.3%		
Expired	1	26	-96.2%	32	53	-39.6%		
Months of Inventory	0.5	1.1	-53.5%	N/A	N/A			

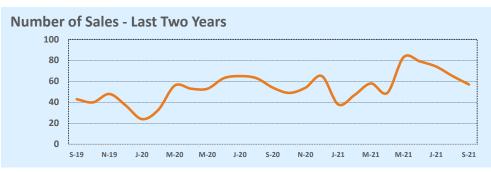
Price Range		This Month			Year-to-Date			
Price Kange	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999	1			24	32	14		
\$200,000- \$249,999	3	7	3	214	256	6		
\$250,000- \$299,999	21	30	3	278	175	9		
\$300,000- \$349,999	19	18	5	101	57	12		
\$350,000- \$399,999	3	1	4	30	16	11		
\$400,000- \$449,999	1			3	5	75		
\$450,000- \$499,999				3				
\$500,000- \$549,999								
\$550,000- \$599,999								
\$600,000- \$699,999				2	1	23		
\$700,000- \$799,999				2	4	93		
\$800,000- \$899,999								
\$900,000- \$999,999				1				
\$1M - \$1.99M		1	15	4	4	34		
\$2M - \$2.99M								
\$3M+								
Totals	48	57	4	662	550	10		

A. 10 110 110	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$296,751	\$211,854	+40.1%	\$263,325	\$210,923	+24.8%
List Price/SqFt	\$167	\$127	+31.0%	\$151	\$124	+21.9%
Sold Price	\$300,083	\$211,009	+42.2%	\$266,862	\$209,436	+27.4%
Sold Price/SqFt	\$169	\$127	+33.4%	\$154	\$123	+24.6%
Sold Price / Orig LP	102.0%	100.1%	+1.9%	102.0%	98.8%	+3.2%
Days on Market	4	43	-91.0%	10	57	-83.1%

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$281,900	\$204,545	+37.8%	\$246,490	\$200,000	+23.2%	
List Price/SqFt	\$159	\$130	+22.4%	\$147 \$127		+16.1%	
Sold Price	\$284,000	\$204,045	+39.2%	\$247,900	\$199,990	+24.0%	
Sold Price/SqFt	\$166	\$129	+28.9%	\$148	\$126	+17.9%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	100.0%		
Days on Market	3	21	-85.4%	2	42	-95.2%	







### **MLS Area KL**

## **Residential Statistics**

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**Price Range** 

## September 2021

Year-to-Date

Listings		This Month		Υ	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	64	44	+45.5%	383	377	+1.6%
Condo/TH Sales				1		
Total Sales	64	44	+45.5%	384	377	+1.9%
New Homes Only		2		4	9	-55.6%
Resale Only	Resale Only 64		+52.4%	380	368	+3.3%
Sales Volume	\$14,928,310	\$9,148,799	+63.2%	\$90,450,616	\$72,265,917	+25.2%
New Listings	75	31	+141.9%	481	414	+16.2%
Pending	48	25	+92.0%	67	382	-82.5%
Withdrawn	5	5		21	52	-59.6%
Expired	1	1		6	14	-57.1%
Months of Inventory	0.6	0.5	+7.6%	N/A	N/A	

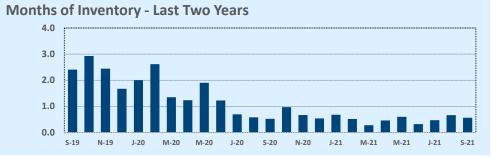
-				,						
Average		This Month		Υ	ear-to-Date					
Average	Sep 2021	Sep 2020	Change	2021	2020	Change				
List Price	\$231,364	\$208,358	+11.0%	\$232,048	\$193,371	+20.0%				
List Price/SqFt	\$115	\$102	+13.3%	\$114	\$95	+20.4%				
Sold Price	\$233,255	\$207,927	+12.2%	\$235,548	\$191,687	+22.9%				
Sold Price/SqFt	\$117	\$102	+14.7%	\$116	\$94	+23.5%				
Sold Price / Orig LP	101.0%	100.6%	+0.4%	102.3%	98.5%	+3.9%				
Days on Market	12	24	-49.8%	11	35	-67.5%				

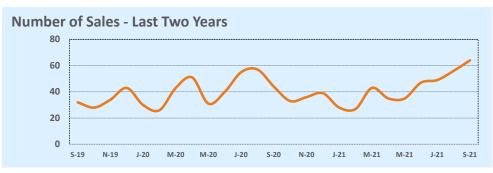
Median		This Month		Υ		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$207,500	\$182,445	+13.7%	\$202,250	\$170,000	+19.0%
List Price/SqFt	\$110	\$91	+21.4%	\$109	\$90	+21.0%
Sold Price	\$219,125	\$183,450	+19.4%	\$209,050	\$170,000	+23.0%
Sold Price/SqFt	\$113	\$91	+24.2%	\$111	\$90	+24.2%
Sold Price / Orig LP	101.5%	100.0%	+1.5%	+1.5% 102.0% 100.0%		+2.0%
Days on Market	5	6	-16.7%	5	15	-66.7%

Trice Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	12	13	18	91	77	11
\$150,000- \$199,999	18	16	4	125	97	6
\$200,000- \$249,999	20	9	4	99	83	6
\$250,000- \$299,999	8	13	15	65	54	10
\$300,000- \$349,999	7	5	24	37	26	13
\$350,000- \$399,999	2	2	11	19	16	29
\$400,000- \$449,999	1	4	15	8	8	13
\$450,000- \$499,999	1	1	35	8	9	37
\$500,000- \$549,999	1	1	10	2	2	85
\$550,000- \$599,999				7		
\$600,000- \$699,999	1			5	6	33
\$700,000- \$799,999	2			6	3	30
\$800,000- \$899,999	1			2	2	43
\$900,000- \$999,999				2		
\$1M - \$1.99M				3	1	35
\$2M - \$2.99M	1			2		
\$3M+						
Totals	75	64	12	481	384	11

**This Month** 







### **MLS Area LC**

## **Residential Statistics**

★ Independence Title	
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## September 2021

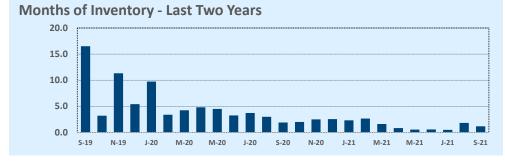
Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	12	12		99	70	+41.4%	
Condo/TH Sales							
Total Sales	12	12		99	70	+41.4%	
New Homes Only	1	2	-50.0%	3	4	-25.0%	
Resale Only	Resale Only 11		+10.0%	96	66	+45.5%	
Sales Volume	\$5,011,500	\$2,412,650	+107.7%	\$29,851,863	\$15,378,072	+94.1%	
New Listings	9	8	+12.5%	102	100	+2.0%	
Pending	3	9	-66.7%	5	77	-93.5%	
Withdrawn	1	2	-50.0%	2 18		-88.9%	
Expired		1		3	12	-75.0%	
Months of Inventory	1.2	1.9	-39.1%	N/A	N/A		

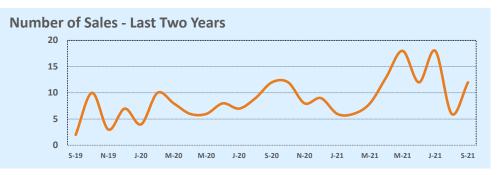
Drice Bance		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1			16	15	18
\$150,000- \$199,999		2	7	14	19	55
\$200,000- \$249,999	1	4	26	13	17	40
\$250,000- \$299,999	2	1	153	16	12	42
\$300,000- \$349,999	2			9	9	30
\$350,000- \$399,999		3	10	8	9	35
\$400,000- \$449,999	1			7	3	9
\$450,000- \$499,999	1			4	3	13
\$500,000- \$549,999				1	1	3
\$550,000- \$599,999				4	2	41
\$600,000- \$699,999				2	2	10
\$700,000- \$799,999				4	5	65
\$800,000- \$899,999		1	6	2	1	6
\$900,000- \$999,999				1		
\$1M - \$1.99M	1	1	342	1	1	342
\$2M - \$2.99M						
\$3M+						
Totals	9	12	54	102	99	40

A		This Month		Year-to-Date				
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$440,983	\$201,942	+118.4%	\$304,895	\$226,952	+34.3%		
List Price/SqFt	\$237	\$134	+77.7%	\$170	\$129	+32.0%		
Sold Price	\$417,625	\$201,054	+107.7%	\$301,534	\$219,687	+37.3%		
Sold Price/SqFt	\$228	\$134	+70.3%	\$168	\$125	+34.3%		
Sold Price / Orig LP	93.8%	94.9%	-1.2%	97.1%	93.7%	+3.6%		
Days on Market	54	38	+43.0%	40	67	-40.7%		

<b>Average</b> \$600,000	& IV	ledia	n Sal	es Pri				ears			— A	verage ledian
\$400,000 \$200,000	1	<u></u>					V	<u></u>			~	<u> </u>
\$0	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21

Median		This Month		Υ		
ivieulan	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$274,450	\$188,700	+45.4%	\$249,900	\$212,250	+17.7%
List Price/SqFt	\$203	\$144	+41.2%	\$145	\$131 \$210,000	+10.7%
Sold Price	\$262,500	\$189,325	+38.7%	\$248,000		+18.1%
Sold Price/SqFt	\$197	\$143	+37.8%	\$145	\$127	+14.3%
Sold Price / Orig LP	97.5%	98.0%	-0.5%	99.0%	96.0%	+3.1%
Days on Market	8	24	-66.0%	12	37	-67.6%





### **MLS Area LH**

## **Residential Statistics**

### September 2021

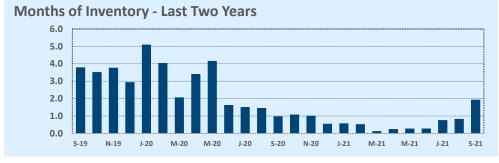
Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	46	74	-37.8%	610	524	+16.4%
Condo/TH Sales				1		
Total Sales	46	74	-37.8%	611	524	+16.6%
New Homes Only	8	20	-60.0%	203	159	+27.7%
Resale Only	38	54	-29.6%	408	365	+11.8%
Sales Volume	\$26,386,717	\$29,323,267	-10.0%	\$290,125,746	\$196,309,667	+47.8%
New Listings	64	51	+25.5%	580	632	-8.2%
Pending	61	55	+10.9%	124	607	-79.6%
Withdrawn	6			47	28	+67.9%
Expired	2	7	-71.4%	6	30	-80.0%
Months of Inventory	1.9	1.0	+96.1%	N/A	N/A	

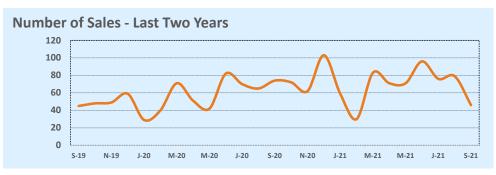
Duice Donge	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	2	88	
\$150,000- \$199,999		1	16	2	2	20	
\$200,000- \$249,999		2	11	12	10	20	
\$250,000- \$299,999	1	2	12	34	160	9	
\$300,000- \$349,999	1	2	21	50	78	9	
\$350,000- \$399,999	13	4	18	64	43	32	
\$400,000- \$449,999	11	8	15	59	52	35	
\$450,000- \$499,999	4	4	9	53	46	22	
\$500,000- \$549,999	3	2	14	33	39	12	
\$550,000- \$599,999	5	3	12	58	32	37	
\$600,000- \$699,999	9	4	24	63	53	32	
\$700,000- \$799,999	2	5	11	27	33	22	
\$800,000- \$899,999	4	4	26	45	24	23	
\$900,000- \$999,999	6	3	9	33	17	15	
\$1M - \$1.99M	4	2	54	42	19	35	
\$2M - \$2.99M							
\$3M+	1			3	1	108	
Totals	64	46	17	580	611	20	

Аманада	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$568,823	\$401,021	+41.8%	\$461,397	\$379,702	+21.5%
List Price/SqFt	\$233	\$166	+39.9%	\$197	\$161	+22.1%
Sold Price	\$573,624	\$396,260	+44.8%	\$474,838	\$374,637	+26.7%
Sold Price/SqFt	\$236	\$165	+43.6%	\$202	\$159	+27.0%
Sold Price / Orig LP	100.5%	98.9%	+1.5%	103.9%	97.9%	+6.1%
Days on Market	17	63	-73.1%	20	77	-73.7%

Modion	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$501,495	\$320,000	+56.7%	\$389,900	\$314,775	+23.9%
List Price/SqFt	\$220	\$166	+32.4%	\$184	\$160	+15.2%
Sold Price	\$504,340	\$314,500	+60.4%	\$405,900	\$309,900	+31.0%
Sold Price/SqFt	\$223	\$164	+35.5%	\$189	\$159	+19.2%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	101.0%	99.0%	+2.0%
Days on Market	11	39	-72.7%	5	45	-88.9%







### **MLS Area LL**

## **Residential Statistics**

★ Independence Title	
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### September 2021

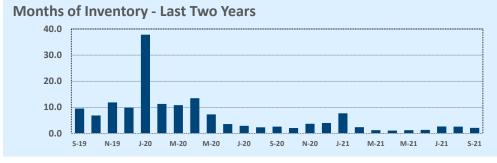
Lietinge	This Month			Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	31	34	-8.8%	228	233	-2.1%	
Condo/TH Sales		4		27	37	-27.0%	
Total Sales	31	38	-18.4%	255	270	-5.6%	
New Homes Only	5	4	+25.0%	26	31	-16.1%	
Resale Only	26	34	-23.5%	229	239	-4.2%	
Sales Volume	\$26,891,900	\$32,271,690	-16.7%	\$225,982,391	\$191,270,268	+18.1%	
New Listings	43	34	+26.5%	306	385	-20.5%	
Pending	26	31	-16.1%	40	310	-87.1%	
Withdrawn	5	5		30	76	-60.5%	
Expired		4		12	74	-83.8%	
Months of Inventory	2.1	2.6	-19.1%	N/A	N/A		

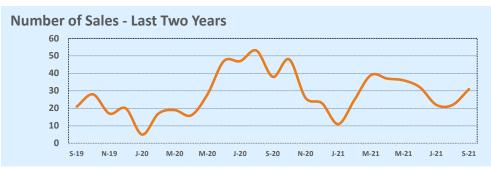
Drice Bange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	2	2	71	14	10	55	
\$150,000- \$199,999	1			10	7	34	
\$200,000- \$249,999	4	1	4	15	13	37	
\$250,000- \$299,999	2	2	50	15	6	48	
\$300,000- \$349,999	3	1	4	13	17	70	
\$350,000- \$399,999	2	6	19	30	24	54	
\$400,000- \$449,999	1	2	3	6	10	81	
\$450,000- \$499,999	4	4	22	24	19	63	
\$500,000- \$549,999	2	1	2	15	13	22	
\$550,000- \$599,999				13	18	97	
\$600,000- \$699,999	9	2	182	35	23	81	
\$700,000- \$799,999	2	2	42	14	16	78	
\$800,000- \$899,999		1	98	20	10	35	
\$900,000- \$999,999	3	2	53	13	8	66	
\$1M - \$1.99M	4	2	36	42	34	66	
\$2M - \$2.99M	1	2	51	16	17	91	
\$3M+	3	1		11	10	207	

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$885,032	\$888,573	-0.4%	\$909,091	\$746,119	+21.8%
List Price/SqFt	\$323	\$304	+6.2%	\$314	\$269	+16.7%
Sold Price	\$867,481	\$849,255	+2.1%	\$886,205	\$708,408	+25.1%
Sold Price/SqFt	\$317	\$291	+8.9%	\$309	\$256	+20.6%
Sold Price / Orig LP	95.0%	92.6%	+2.6%	97.3%	92.8%	+4.8%
Days on Market	41	134	-69.2%	70	110	-35.9%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$475,000	\$694,495	-31.6%	\$585,000	\$451,950	+29.4%
List Price/SqFt	\$255	\$294	-13.2%	\$257	\$230	+11.7%
Sold Price	\$475,000	\$679,895	-30.1%	\$574,900	\$435,000	+32.2%
Sold Price/SqFt	\$236	\$288	-18.0%	\$254	\$216	+17.4%
Sold Price / Orig LP	96.0%	93.0%	+3.2%	98.0%	95.0%	+3.2%
Days on Market	11	112	-90.2%	21	77	-72.7%







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Totals

### **MLS Area LN**

## **Residential Statistics**

N -	T'11
	Independence Title

### September 2021

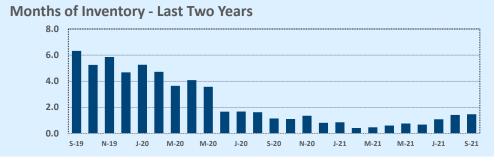
Lietinge	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	60	81	-25.9%	579	568	+1.9%
Condo/TH Sales	13	9	+44.4%	79	95	-16.8%
Total Sales	73	90	-18.9%	658	663	-0.8%
New Homes Only	9	20	-55.0%	102	180	-43.3%
Resale Only	64	70	-8.6%	556	483	+15.1%
Sales Volume	\$62,564,229	\$43,405,248	+44.1%	\$404,932,277	\$290,316,729	+39.5%
New Listings	101	78	+29.5%	854	780	+9.5%
Pending	59	72	-18.1%	114	721	-84.2%
Withdrawn	12	6	+100.0%	60	86	-30.2%
Expired	4	4		14	51	-72.5%
Months of Inventory	1.5	1.1	+28.1%	N/A	N/A	

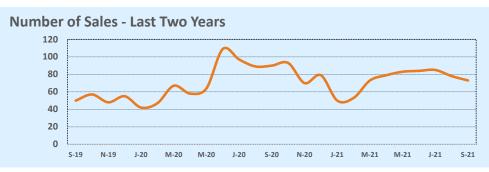
Price Range		This Month	th Year-to-l			Date	
Price Kange	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1	1	5	9	9	24	
\$150,000- \$199,999	2	2	7	31	23	23	
\$200,000- \$249,999	2	3	8	18	24	17	
\$250,000- \$299,999	7	5	20	49	53	33	
\$300,000- \$349,999	4	5	12	78	63	24	
\$350,000- \$399,999	13	9	14	111	82	23	
\$400,000- \$449,999	9	6	4	63	58	19	
\$450,000- \$499,999	6	5	42	59	49	14	
\$500,000- \$549,999	7	7	23	62	43	23	
\$550,000- \$599,999	4	1	12	54	40	16	
\$600,000- \$699,999	8	3	15	69	61	32	
\$700,000- \$799,999	11	10	32	69	42	26	
\$800,000- \$899,999	6	5	14	39	31	25	
\$900,000- \$999,999	6	1	5	29	6	12	
\$1M - \$1.99M	13	7	88	96	64	44	
\$2M - \$2.99M	1			8	4	4	
\$3M+	1	3	53	10	6	113	
Totals	101	73	27	854	658	26	

Average	This Month			Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$859,845	\$488,490	+76.0%	\$595,732	\$448,549	+32.8%	
List Price/SqFt	\$299	\$190	+57.4%	\$249	\$186	+33.9%	
Sold Price	\$857,044	\$482,281	+77.7%	\$615,399	\$437,883	+40.5%	
Sold Price/SqFt	\$302	\$188	+60.5%	\$257	\$182	+41.2%	
Sold Price / Orig LP	100.0%	97.9%	+2.1%	103.9%	97.2%	+6.9%	
Days on Market	27	63	-57.5%	26	87	-70.4%	

Madian	This Month			Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$495,000	\$399,000	+24.1%	\$442,500	\$336,908	+31.3%	
List Price/SqFt	\$259	\$173	+49.5%	\$223	\$169	+32.0%	
Sold Price	\$501,500	\$387,500	+29.4%	\$460,000	\$332,000	+38.6%	
Sold Price/SqFt	\$260	\$170	+53.1%	\$236	\$167	+41.3%	
Sold Price / Orig LP	100.0%	98.3%	+1.8%	101.0%	98.0%	+3.1%	
Days on Market	10	41	-75.6%	7	51	-86.3%	







### **MLS Area LP**

### **Residential Statistics**

N -	T'11
	Independence Title

### September 2021

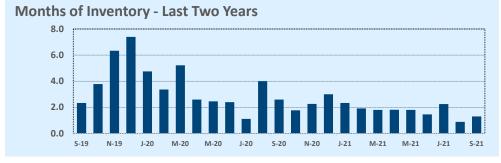
Lietings		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	13	10	+30.0%	103	102	+1.0%
Condo/TH Sales						
Total Sales	13	10	+30.0%	103	102	+1.0%
New Homes Only	1			5	4	+25.0%
Resale Only	12	10	+20.0%	98	98	
Sales Volume	\$4,761,260	\$2,289,934	+107.9%	\$30,734,552	\$24,272,763	+26.6%
New Listings	19	9	+111.1%	123	121	+1.7%
Pending	10	16	-37.5%	13	111	-88.3%
Withdrawn	2	1	+100.0%	8	10	-20.0%
Expired	1			14	8	+75.0%
Months of Inventory	1.3	2.6	-49.7%	N/A	N/A	

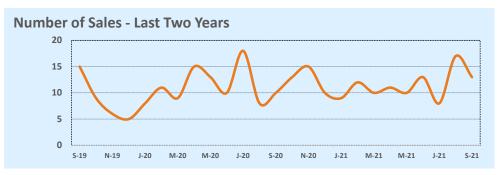
Avorago	This Month			Υ	Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$380,485	\$236,886	+60.6%	\$302,355	\$245,269	+23.3%		
List Price/SqFt	\$251	\$122	+106.0%	\$168	\$123	+35.9%		
Sold Price	\$366,251	\$228,993	+59.9%	\$298,394	\$237,968	+25.4%		
Sold Price/SqFt	\$242	\$118	+105.5%	\$165	\$120	+37.8%		
Sold Price / Orig LP	98.3%	94.0%	+4.6%	98.1%	95.6%	+2.6%		
Days on Market	19	36	-48.2%	32	72	-56.2%		

Median	This Month			Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$297,000	\$157,280	+88.8%	\$265,000	\$205,000	+29.3%	
List Price/SqFt	\$179	\$115	+55.5%	\$145	\$116	+25.4%	
Sold Price	\$295,000	\$154,217	+91.3%	\$260,000	\$199,000	+30.7%	
Sold Price/SqFt	\$188	\$111	+69.5%	\$145	\$113	+28.1%	
Sold Price / Orig LP	99.0%	96.0%	+3.1%	100.0%	97.5%	+2.6%	
Days on Market	9	27	-66.0%	13	44	-70.5%	

Drice Pange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1	1	28	7	7	33	
\$150,000- \$199,999	2			16	16	23	
\$200,000- \$249,999	2	4	13	26	27	33	
\$250,000- \$299,999	3	2	27	19	14	14	
\$300,000- \$349,999	1	1	20	7	11	39	
\$350,000- \$399,999	3	1	9	10	9	46	
\$400,000- \$449,999	2			9	4	22	
\$450,000- \$499,999		2	7	4	5	50	
\$500,000- \$549,999	1			3	3	13	
\$550,000- \$599,999	1			8	2	88	
\$600,000- \$699,999	1	1	5	7	3	12	
\$700,000- \$799,999	1	1	66	4	2	57	
\$800,000- \$899,999	1			1			
\$900,000- \$999,999				1			
\$1M - \$1.99M				1			
\$2M - \$2.99M							
\$3M+							
Totals	19	13	19	123	103	32	







### **MLS Area LS**

### **Residential Statistics**

# ★ Independence Title

### September 2021

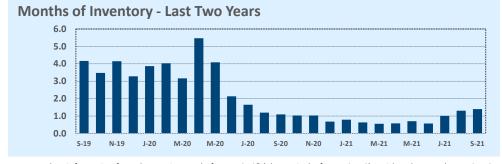
Lictings		This Month		Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	125	188	-33.5%	1,207	1,320	-8.6%
Condo/TH Sales	19	20	-5.0%	137	118	+16.1%
Total Sales	144	208	-30.8%	1,344	1,438	-6.5%
New Homes Only	7	21	-66.7%	98	158	-38.0%
Resale Only	137	187	-26.7%	1,246	1,280	-2.7%
Sales Volume	\$138,417,005	\$157,971,334	-12.4%	\$1,237,206,870	\$1,026,296,084	+20.6%
New Listings	194	164	+18.3%	1,703	1,771	-3.8%
Pending	99	170	-41.8%	211	1,551	-86.4%
Withdrawn	23	16	+43.8%	142	222	-36.0%
Expired	7	5	+40.0%	40	90	-55.6%
Months of Inventory	1.4	1.1	+28.0%	N/A	N/A	

Price Range		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				2		
\$150,000- \$199,999						
\$200,000- \$249,999		1	13	7	7	19
\$250,000- \$299,999	1			16	11	43
\$300,000- \$349,999	2	4	11	23	23	47
\$350,000- \$399,999	4	1	31	45	33	14
\$400,000- \$449,999	8	6	17	70	53	11
\$450,000- \$499,999	9	7	13	101	67	11
\$500,000- \$549,999	9	14	16	92	93	16
\$550,000- \$599,999	18	16	16	134	100	16
\$600,000- \$699,999	20	8	13	218	181	19
\$700,000- \$799,999	33	19	25	233	188	22
\$800,000- \$899,999	23	22	11	178	124	27
\$900,000- \$999,999	8	11	13	128	101	17
\$1M - \$1.99M	50	24	19	348	293	21
\$2M - \$2.99M	5	6	36	64	49	50
\$3M+	4	5	64	44	21	108

Average		This Month		Υe	ear-to-Date	
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$974,816	\$769,046	+26.8%	\$893,855	\$729,631	+22.5%
List Price/SqFt	\$327	\$251	+30.4%	\$297	\$232	+28.2%
Sold Price	\$961,229	\$759,478	+26.6%	\$920,541	\$713,697	+29.0%
Sold Price/SqFt	\$326	\$248	+31.2%	\$307	\$228	+34.9%
Sold Price / Orig LP	99.6%	97.7%	+1.9%	104.1%	97.1%	+7.2%
Days on Market	19	54	-65.1%	22	65	-65.4%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$767,000	\$617,000	+24.3%	\$717,273	\$589,000	+21.8%
List Price/SqFt	\$297	\$215	+38.2%	\$268	\$207	+29.3%
Sold Price	\$772,500	\$611,210	+26.4%	\$745,515	\$580,000	+28.5%
Sold Price/SqFt	\$292	\$215	+35.9%	\$280	\$205	+36.4%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	102.0%	98.0%	+4.1%
Days on Market	11	20	-43.6%	6	28	-78.6%







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Totals

### **MLS Area LW**

## **Residential Statistics**

★ Independence Title	
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### September 2021

Lietings	1	This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	13	10	+30.0%	77	96	-19.8%	
Condo/TH Sales				1	2	-50.0%	
Total Sales	13	10	+30.0%	78	98	-20.4%	
New Homes Only	1	1		8	7	+14.3%	
Resale Only	12	9	+33.3%	70	91	-23.1%	
Sales Volume	\$10,493,690	\$13,232,400	-20.7%	\$60,215,104	\$69,015,818	-12.8%	
New Listings	18	12	+50.0%	153	120	+27.5%	
Pending	7	4	+75.0%	18	94	-80.9%	
Withdrawn	11			44	22	+100.0%	
Expired	1	1		13	10	+30.0%	
Months of Inventory	2.5	3.9	-36.9%	N/A	N/A		

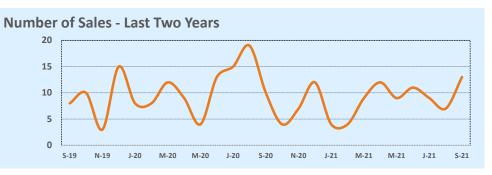
Duice Dance		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		1		1	2	48
\$150,000- \$199,999				4	2	25
\$200,000- \$249,999	1	2	8	1	2	8
\$250,000- \$299,999		1	6	4	5	14
\$300,000- \$349,999				4	2	8
\$350,000- \$399,999				7	5	56
\$400,000- \$449,999	2			4	4	52
\$450,000- \$499,999				6	2	8
\$500,000- \$549,999	2	1	3	6	5	11
\$550,000- \$599,999				2	3	6
\$600,000- \$699,999	3	2	37	9	7	22
\$700,000- \$799,999	1	1	9	16	11	47
\$800,000- \$899,999		3	8	24	6	55
\$900,000- \$999,999	2			15	9	39
\$1M - \$1.99M	5	1	14	44	9	13
\$2M - \$2.99M	2			4	3	32
\$3M+		1	9	2	1	9
Totals	18	13	12	153	78	31

Augusta		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	\$729,326 \$226 \$704,243 \$220	Change	
List Price	\$806,584	\$1,352,380	-40.4%	\$775,444	\$729,326	+6.3%	
List Price/SqFt	\$303	\$312	-3.1%	\$277	\$226	+22.1%	
Sold Price	\$807,207	\$1,323,240	-39.0%	\$771,989	\$704,243	+9.6%	
Sold Price/SqFt	\$304	\$306	-0.5%	\$280	\$220	+27.4%	
Sold Price / Orig LP	99.8%	89.8%	+11.2%	99.9%	92.9%	+7.6%	
Days on Market	12	185	-93.6%	31	146	-79.0%	

Average	& M	edia	n Sale	es Pri	ce - L	ast T	wo Ye	ears			— A	verage 1edian	
\$1,500,000		•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••	••••••	•••••••••••	•••••••••••••••••••••••••••••••••••••••	Λ		•••••••••••••••••••••••••••••••••••••••		•••••		
\$1,000,000	<u></u>			1		$\wedge$	$\bigwedge$	Δ				1	/_
\$500,000		V	V	V			<del>/\</del>			<b>/</b> `			
\$0	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$639,000	\$1,118,450	-42.9%	\$699,450	\$562,450	+24.4%	
List Price/SqFt	\$246	\$284	-13.2%	\$264	\$214	+23.4%	
Sold Price	\$616,000	\$1,037,500	-40.6%	\$699,500	\$550,000	+27.2%	
Sold Price/SqFt	\$248	\$282	-12.0%	\$263	\$202	+30.0%	
Sold Price / Orig LP	100.0%	96.0%	+4.2%	100.0%	95.0%	+5.3%	
Days on Market	9	109	-91.7%	10	93	-89.8%	





### **MLS Area MA**

### **Residential Statistics**

N.	
	Independence Title
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### September 2021

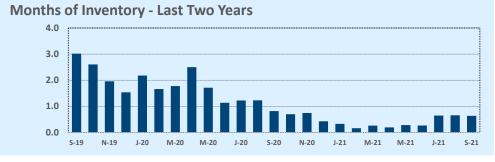
Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	69	76	-9.2%	721	664	+8.6%	
Condo/TH Sales				1	1		
Total Sales	69	76	-9.2%	722	665	+8.6%	
New Homes Only	2	26	-92.3%	34	179	-81.0%	
Resale Only	67	50	+34.0%	688	486	+41.6%	
Sales Volume	\$24,700,077	\$20,271,008	+21.8%	\$243,099,209	\$169,545,808	+43.4%	
New Listings	72	58	+24.1%	707	779	-9.2%	
Pending	43	53	-18.9%	78	692	-88.7%	
Withdrawn	6			47	45	+4.4%	
Expired	1	1		7	73	-90.4%	
Months of Inventory	0.6	0.8	-21.8%	N/A	N/A		

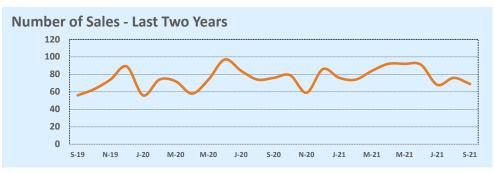
Duice Denge		This Worth			rear-to-Date	:
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under					2	92
\$150,000- \$199,999				2	4	52
\$200,000- \$249,999		3	20	48	74	10
\$250,000- \$299,999	5	3	7	192	159	10
\$300,000- \$349,999	19	27	12	173	215	11
\$350,000- \$399,999	22	20	4	142	142	8
\$400,000- \$449,999	15	11	8	67	63	14
\$450,000- \$499,999	5	3	12	23	33	17
\$500,000- \$549,999	2			16	13	32
\$550,000- \$599,999	1	2	3	13	9	41
\$600,000- \$699,999	1			16	5	31
\$700,000- \$799,999	2			6	2	10
\$800,000- \$899,999				5	1	29
\$900,000- \$999,999				1		
\$1M - \$1.99M				2		
\$2M - \$2.99M				1		
\$3M+						
Totals	72	69	9	707	722	12

Average		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$348,640	\$266,224	+31.0%	\$320,372	\$256,443	+24.9%	
List Price/SqFt	\$193	\$144	+34.0%	\$174	\$140	+23.9%	
Sold Price	\$357,972	\$266,724	+34.2%	\$336,703	\$254,956	+32.1%	
Sold Price/SqFt	\$199	\$145	+37.4%	\$183	\$139	+31.2%	
Sold Price / Orig LP	102.8%	100.3%	+2.5%	106.3%	99.0%	+7.3%	
Days on Market	9	41	-78.3%	12	41	-71.0%	

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$337,000	\$249,950	+34.8%	\$300,000	\$238,990	+25.5%	
List Price/SqFt	\$189	\$144	+30.9%	\$169	\$139	+21.5%	
Sold Price	\$350,000	\$251,007	+39.4%	\$321,000	\$237,726	+35.0%	
Sold Price/SqFt	\$198	\$145	+36.8%	\$177	\$139	+27.6%	
Sold Price / Orig LP	102.0%	100.0%	+2.0%	103.0%	100.0%	+3.0%	
Days on Market	5	11	-52.4%	5	18	-72.2%	







### **MLS Area MC**

## **Residential Statistics**

New

**Price Range** 

## September 2021

DOM

Year-to-Date

Sales

Lietinge	•	This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	20	18	+11.1%	120	111	+8.1%	
Condo/TH Sales							
Total Sales	20	18	+11.1%	120	111	+8.1%	
New Homes Only		1		1	3	-66.7%	
Resale Only	20	17	+17.6%	119	108	+10.2%	
Sales Volume	\$5,303,650	\$3,924,290	+35.1%	\$28,540,259	\$22,153,897	+28.8%	
New Listings	22	16	+37.5%	168	131	+28.2%	
Pending	11	8	+37.5%	15	108	-86.1%	
Withdrawn	1	2	-50.0%	15	26	-42.3%	
Expired	2			7	14	-50.0%	
Months of Inventory	1.7	1.2	+41.4%	N/A	N/A		

\$149,999 or under	3	4	27	37	38	40
\$150,000- \$199,999	4	2	7	31	22	33
\$200,000- \$249,999	3	5	27	23	24	38
\$250,000- \$299,999	1	3	17	25	15	55
\$300,000- \$349,999	1	1	28	8	4	21
\$350,000- \$399,999	3	1	7	13	2	10
\$400,000- \$449,999	3	2	21	8	4	70
\$450,000- \$499,999		1	10	4	2	8
\$500,000- \$549,999		1	3	2	2	2
\$550,000- \$599,999				2	3	91
\$600,000- \$699,999						
\$700,000- \$799,999	1			4	1	10
\$800,000- \$899,999				2	1	124
\$900,000- \$999,999	1			2		
\$1M - \$1.99M	2			7	2	9
\$2M - \$2.99M						
\$3M+						
Totals	22	20	20	168	120	40

**This Month** 

Sales

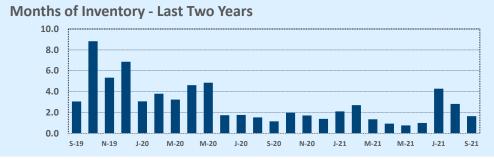
DOM

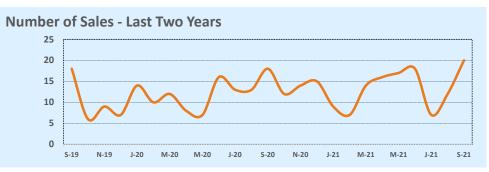
New

Average		This Month		Year-to-Date			
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$270,105	\$222,572	+21.4%	\$240,588	\$207,648	+15.9%	
List Price/SqFt	\$141	\$114	+23.5%	\$133	\$112	+18.9%	
Sold Price	\$265,183	\$218,016	+21.6%	\$237,835	\$199,585	+19.2%	
Sold Price/SqFt	\$137	\$111	+23.3%	\$131	\$108	+21.8%	
Sold Price / Orig LP	95.7%	93.3%	+2.5%	96.2%	93.5%	+3.0%	
Days on Market	20	83	-75.8%	40	81	-50.5%	

Median		This Month		Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$255,000	\$217,500	+17.2%	\$197,000	\$185,000	+6.5%	
List Price/SqFt	\$137	\$112	+22.5%	\$123	\$105	+16.9%	
Sold Price	\$242,250	\$206,400	+17.4%	\$197,500	\$178,000	+11.0%	
Sold Price/SqFt	\$128	\$108	+19.1%	\$120	\$98	+21.7%	
Sold Price / Orig LP	94.5%	96.5%	-2.1%	98.0%	96.0%	+2.1%	
Days on Market	9	33	-74.2%	12	38	-68.4%	







### **MLS Area MT**

### **Residential Statistics**

🗱 Independence Title
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## September 2021

Lietings		This Month		Υ	ear-to-Date	
Listings	Sep 2021	Sep 2020	Sep 2020 Change		2020	Change
Single Family Sales		1		4	3	+33.3%
Condo/TH Sales						
Total Sales		1		4	3	+33.3%
New Homes Only						
Resale Only		1		4	3	+33.3%
Sales Volume		\$173,500		\$1,081,000	\$971,500	+11.3%
New Listings	3			8	6	+33.3%
Pending	2	1	+100.0%	3	4	-25.0%
Withdrawn					1	
Expired						
Months of Inventory	2.0	1.0	+100.0%	N/A	N/A	

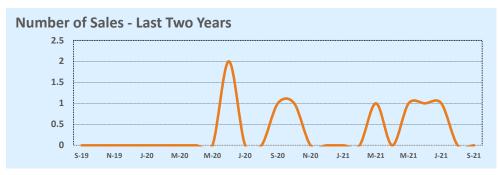
Drice Bange		This Month			Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999	1			5	4	44	
\$300,000- \$349,999	2			2			
\$350,000- \$399,999							
\$400,000- \$449,999							
\$450,000- \$499,999							
\$500,000- \$549,999							
\$550,000- \$599,999				1			
\$600,000- \$699,999							
\$700,000- \$799,999							
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	3			8	4	44	

Average		This Month		Year-to-Date			
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price		\$170,000		\$269,500	\$331,500	-18.7%	
List Price/SqFt		\$105		\$129	\$121	+6.8%	
Sold Price		\$173,500		\$270,250	\$323,833	-16.5%	
Sold Price/SqFt		\$107		\$129	\$118	+9.2%	
Sold Price / Orig LP	0.0%	102.0%		97.5%	99.7%	-2.2%	
Days on Market		4		44	7	+560.0%	

Average & Median Sales Price - Last Two Years  \$600,000 — Median													
\$400,000						1							
\$200,000					-	+		}		Λ		7	
\$0	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date			
Wiediaii	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price		\$170,000		\$272,000	\$334,500	-18.7%	
List Price/SqFt		\$105		\$124	\$107	+16.5%	
Sold Price		\$173,500		\$271,000	\$318,000	-14.8%	
Sold Price/SqFt		\$107		\$124	\$107	+16.3%	
Sold Price / Orig LP	0.0%	102.0%	+0.0%	99.5%	99.0%	+0.5%	
Days on Market		4		44	7	+521.4%	





### **MLS Area N**

### **Residential Statistics**

4	Independence 7	Title
V ~	11 1010 001 10101 100	100

New

**Price Range** 

### September 2021

DOM

Year-to-Date

Sales

Lietings	1	This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	131	135	-3.0%	1,108	1,006	+10.1%	
Condo/TH Sales	28	21	+33.3%	220	166	+32.5%	
Total Sales	159	156	+1.9%	1,328	1,172	+13.3%	
New Homes Only	1	5	-80.0%	26	27	-3.7%	
Resale Only	158	151	+4.6%	1,302	1,145	+13.7%	
Sales Volume	\$80,104,704	\$61,459,300	+30.3%	\$680,856,233	\$436,571,022	+56.0%	
New Listings	193	166	+16.3%	1,685	1,318	+27.8%	
Pending	114	146	-21.9%	193	1,231	-84.3%	
Withdrawn	13	12	+8.3%	93	68	+36.8%	
Expired	4	3	+33.3%	12	27	-55.6%	
Months of Inventory	0.7	0.7	+11.6%	N/A	N/A		

\$149,999 or under				1		
\$150,000- \$199,999				1	1	6
\$200,000- \$249,999				1	1	48
\$250,000- \$299,999		1	125	15	2	63
\$300,000- \$349,999	1	2	6	32	22	5
\$350,000- \$399,999	5	7	20	58	48	15
\$400,000- \$449,999	8	8	15	83	58	13
\$450,000- \$499,999	7	6	5	67	60	6
\$500,000- \$549,999	11	7	6	55	56	7
\$550,000- \$599,999	7	8	9	44	35	7
\$600,000-\$699,999	4	4	5	22	26	7
\$700,000- \$799,999				2	8	4
\$800,000- \$899,999				1	2	13
\$900,000-\$999,999					2	5
\$1M - \$1.99M				1	1	8
\$2M - \$2.99M						
\$3M+						

**This Month** 

Sales

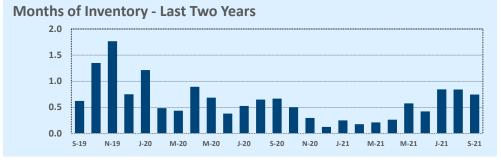
DOM

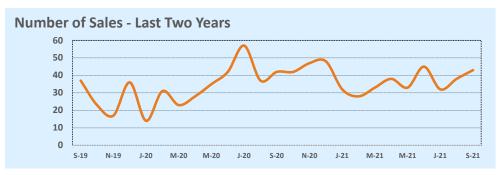
New

Average	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$493,349	\$394,405	+25.1%	\$472,050	\$372,386	+26.8%
List Price/SqFt	\$263	\$195	+35.1%	\$240	\$188	+27.4%
Sold Price	\$503,803	\$393,970	+27.9%	\$512,693	\$372,501	+37.6%
Sold Price/SqFt	\$269	\$195	+37.6%	\$260	\$189	+38.0%
Sold Price / Orig LP	101.5%	99.8%	+1.8%	108.9%	99.7%	+9.2%
Days on Market	13	19	-27.7%	10	18	-43.3%

Median	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$450,000	\$358,500	+25.5%	\$436,279	\$354,820	+23.0%
List Price/SqFt	\$263	\$187	+41.0%	\$237	\$187	+27.1%
Sold Price	\$476,000	\$360,038	+32.2%	\$465,500	\$359,000	+29.7%
Sold Price/SqFt	\$273	\$185	+47.6%	\$254	\$188	+35.2%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	108.0%	100.0%	+8.0%
Days on Market	6	8	-25.0%	5	5	







### **MLS Area NE**

## **Residential Statistics**

N -	T'11
	Independence Title

## September 2021

Year-to-Date

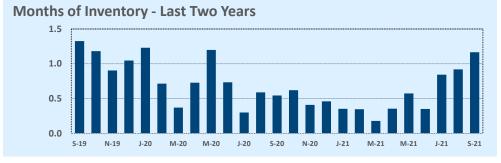
Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	32	36	-11.1%	305	315	-3.2%	
Condo/TH Sales	10	8	+25.0%	84	57	+47.4%	
Total Sales	42	44	-4.5%	389	372	+4.6%	
New Homes Only	1			19	8	+137.5%	
Resale Only	41	44	-6.8%	370	364	+1.6%	
Sales Volume	\$16,032,152	\$12,860,937	+24.7%	\$151,488,637	\$106,841,708	+41.8%	
New Listings	79	53	+49.1%	547	384	+42.4%	
Pending	61	45	+35.6%	123	376	-67.3%	
Withdrawn	4	6	-33.3%	28	19	+47.4%	
Expired		1		4	9	-55.6%	
Months of Inventory	1.2	0.5	+113.9%	N/A	N/A		

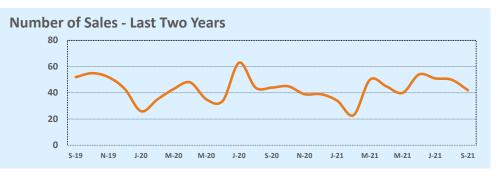
Price Range						
Trice name	New	Sales	DOM	New	Sales	DOM
\$149,999 or under					1	56
\$150,000- \$199,999				6	3	13
\$200,000- \$249,999		2	3	25	13	9
\$250,000- \$299,999	5	4	6	57	47	19
\$300,000- \$349,999	6	8	19	82	73	14
\$350,000- \$399,999	10	10	11	98	71	8
\$400,000- \$449,999	23	11	12	117	85	8
\$450,000- \$499,999	25	4	7	103	54	8
\$500,000- \$549,999	2	2	6	33	23	7
\$550,000- \$599,999	4			8	8	5
\$600,000- \$699,999	2	1	10	12	10	6
\$700,000- \$799,999	1			2		
\$800,000- \$899,999	1			1	1	154
\$900,000- \$999,999				2		
\$1M - \$1.99M				1		
\$2M - \$2.99M						
\$3M+						
Totals	79	42	11	547	389	11

Average	-	This Month		Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$369,976	\$291,880	+26.8%	\$357,989	\$288,150	+24.2%
List Price/SqFt	\$243	\$172	+41.4%	\$214	\$167	+28.1%
Sold Price	\$381,718	\$292,294	+30.6%	\$389,431	\$287,209	+35.6%
Sold Price/SqFt	\$250	\$172	+45.7%	\$233	\$167	+39.5%
Sold Price / Orig LP	102.8%	99.3%	+3.5%	109.5%	99.3%	+10.3%
Days on Market	11	13	-15.6%	11	23	-53.1%

Median		This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$377,500	\$287,000	+31.5%	\$349,000	\$279,700	+24.8%	
List Price/SqFt	\$243	\$163	+48.7%	\$208	\$161	+29.1%	
Sold Price	\$383,556	\$285,000	+34.6%	\$385,000	\$278,750	+38.1%	
Sold Price/SqFt	\$251	\$164	+53.0%	\$229	\$162	+40.7%	
Sold Price / Orig LP	103.0%	100.0%	+3.0%	108.0%	100.0%	+8.0%	
Days on Market	7	6	+16.7%	5	7	-28.6%	







### **MLS Area NW**

## **Residential Statistics**

1	Independence Title
7	il idebel idel ice Tille

### September 2021

Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	62	61	+1.6%	526	413	+27.4%	
Condo/TH Sales	12	9	+33.3%	91	78	+16.7%	
Total Sales	74	70	+5.7%	617	491	+25.7%	
New Homes Only				1	3	-66.7%	
Resale Only	74	70	+5.7%	616	488	+26.2%	
Sales Volume	\$43,663,925	\$31,503,149	+38.6%	\$374,173,120	\$215,843,904	+73.4%	
New Listings	71	65	+9.2%	755	565	+33.6%	
Pending	33	67	-50.7%	39	524	-92.6%	
Withdrawn	2	4	-50.0%	37	29	+27.6%	
Expired	4			8	15	-46.7%	
Months of Inventory	0.7	0.5	+50.2%	N/A	N/A		

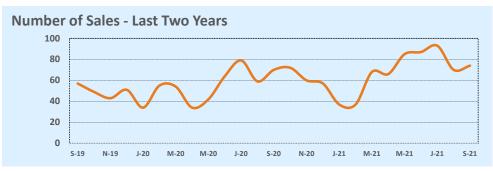
Average	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$579,773	\$448,048	+29.4%	\$558,269	\$439,750	+27.0%
List Price/SqFt	\$273	\$208	+30.8%	\$255	\$202	+26.2%
Sold Price	\$590,053	\$450,045	+31.1%	\$606,439	\$439,601	+38.0%
Sold Price/SqFt	\$277	\$210	+32.0%	\$277	\$202	+36.9%
Sold Price / Orig LP	100.9%	100.0%	+0.9%	108.6%	99.6%	+9.1%
Days on Market	15	18	-18.9%	10	15	-33.5%

Median		This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$512,450	\$392,400	+30.6%	\$499,000	\$385,000	+29.6%	
List Price/SqFt	\$266	\$203	+31.2%	\$249	\$197	+26.5%	
Sold Price	\$515,000	\$388,750	+32.5%	\$530,000	\$385,000	+37.7%	
Sold Price/SqFt	\$272	\$201	+35.4%	\$268	\$197	+35.5%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	108.0%	100.0%	+8.0%	
Days on Market	9	5	+80.0%	5	5		

Days of	i iviai k	eı	9		5	+80.0%		5	5		
Months 1.5			ory - La								
1.0		H									
0.5			Н.	╫	Н					П	
0.0	S-19	N-19	J-20 N	л-20 M-20	J-20	S-20	N-20	J-21 M	-21 M-21	J-21	S-21

1 Independence Title								
Price Range		This Month			Year-to-Date	1		
Price Natige	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999				7	4	6		
\$200,000- \$249,999	2			16	12	11		
\$250,000- \$299,999	1	2	5	21	12	7		
\$300,000- \$349,999	2	5	11	25	21	9		
\$350,000- \$399,999	8	4	5	90	35	11		
\$400,000- \$449,999	13	11	18	92	78	10		
\$450,000- \$499,999	9	11	21	122	85	9		
\$500,000- \$549,999	9	8	15	65	76	8		
\$550,000- \$599,999	4	7	9	75	56	9		
\$600,000-\$699,999	7	8	10	65	72	7		
\$700,000- \$799,999	5	6	25	74	47	12		
\$800,000- \$899,999	5	6	20	48	45	10		
\$900,000- \$999,999	1	2	6	23	27	13		
\$1M - \$1.99M	5	4	8	30	46	7		
\$2M - \$2.99M				1	1	620		
\$3M+				1				
Totals	71	74	15	755	617	10		





### **MLS Area PF**

## **Residential Statistics**

🗱 Independence Title
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**Price Range** 

### September 2021

Year-to-Date

Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	192	177	+8.5%	1,590	1,523	+4.4%	
Condo/TH Sales	11	8	+37.5%	104	65	+60.0%	
Total Sales	203	185	+9.7%	1,694	1,588	+6.7%	
New Homes Only	7	15	-53.3%	85	150	-43.3%	
Resale Only	196	170	+15.3%	1,609	1,438	+11.9%	
Sales Volume	\$89,873,661	\$59,453,470	+51.2%	\$724,755,556	\$483,705,814	+49.8%	
New Listings	218	178	+22.5%	2,049	1,766	+16.0%	
Pending	144	169	-14.8%	318	1,714	-81.4%	
Withdrawn	16	5	+220.0%	70	66	+6.1%	
Expired	6	3	+100.0%	16	28	-42.9%	
Months of Inventory	0.9	0.5	+69.7%	N/A	N/A		

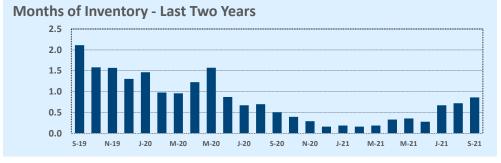
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				3		
\$150,000- \$199,999				6	2	3
\$200,000- \$249,999		3	6	30	28	11
\$250,000- \$299,999	7	7	2	214	162	9
\$300,000- \$349,999	29	21	10	286	247	11
\$350,000- \$399,999	35	50	12	461	324	12
\$400,000- \$449,999	46	44	12	316	314	8
\$450,000- \$499,999	38	34	14	304	238	8
\$500,000- \$549,999	25	19	17	144	140	8
\$550,000- \$599,999	14	12	21	121	87	8
\$600,000- \$699,999	19	8	27	119	109	9
\$700,000- \$799,999	4	3	5	27	28	8
\$800,000- \$899,999	1			9	8	49
\$900,000- \$999,999		1	7	2	3	22
\$1M - \$1.99M		1	27	7	4	13
\$2M - \$2.99M						
\$3M+						
Totals	218	203	13	2,049	1,694	10

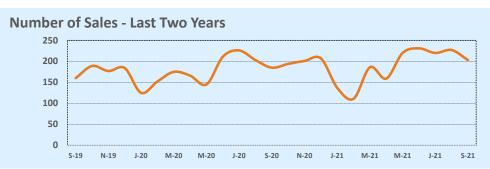
This Month

0	1	This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$431,446	\$320,534	+34.6%	\$392,454	\$305,364	+28.5%	
List Price/SqFt	\$209	\$148	+41.3%	\$186	\$142	+30.4%	
Sold Price	\$442,727	\$321,370	+37.8%	\$427,837	\$304,601	+40.5%	
Sold Price/SqFt	\$215	\$149	+44.6%	\$203	\$142	+42.6%	
Sold Price / Orig LP	102.3%	100.4%	+1.9%	110.0%	99.4%	+10.6%	
Days on Market	13	25	-47.7%	10	31	-69.2%	

Modian	ן	This Month		Year-to-Date			
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$400,000	\$305,000	+31.1%	\$375,000	\$295,000	+27.1%	
List Price/SqFt	\$208	\$146	+42.9%	\$183	\$140	+30.4%	
Sold Price	\$415,000	\$311,000	+33.4%	\$410,000	\$296,210	+38.4%	
Sold Price/SqFt	\$213	\$147	+44.8%	\$201	\$140	+43.5%	
Sold Price / Orig LP	101.0%	100.0%	+1.0%	108.0%	100.0%	+8.0%	
Days on Market	6	7	-14.3%	5	8	-37.5%	







### **MLS Area RA**

## **Residential Statistics**

🗱 Independence Title
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## September 2021

Year-to-Date

Lietings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales		2		7	9	-22.2%	
Condo/TH Sales							
Total Sales		2		7	9	-22.2%	
New Homes Only							
Resale Only		2		7	9	-22.2%	
Sales Volume		\$700,300		\$3,114,500	\$2,223,200	+40.1%	
New Listings	1	1		14	13	+7.7%	
Pending	3			5	10	-50.0%	
Withdrawn				1	2	-50.0%	
Expired					1		
Months of Inventory	3.0			N/A	N/A		

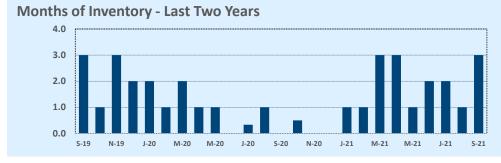
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				2		
\$150,000- \$199,999						
\$200,000- \$249,999				2		
\$250,000- \$299,999				1	2	13
\$300,000- \$349,999				1	1	12
\$350,000- \$399,999				1	1	2
\$400,000- \$449,999				1		
\$450,000- \$499,999				1	1	9
\$500,000- \$549,999						
\$550,000- \$599,999					1	5
\$600,000- \$699,999						
\$700,000- \$799,999	1			3		
\$800,000- \$899,999						
\$900,000- \$999,999				1	1	50
\$1M - \$1.99M				1		
\$2M - \$2.99M						
\$3M+						
Totals	1			14	7	15

This Month

Аменеде		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price		\$352,450		\$440,257	\$247,511	+77.9%	
List Price/SqFt		\$126		\$153	\$110	+39.0%	
Sold Price		\$350,150		\$444,929	\$247,022	+80.1%	
Sold Price/SqFt		\$125		\$157	\$110	+42.0%	
Sold Price / Orig LP	0.0%	99.5%		101.9%	100.2%	+1.6%	
Days on Market		7		15	14	+3.7%	

Average \$1,000,000	& Median		——Average	e 			
\$1,000,000 \$500,000 \$0	S-19 N-19	J-20 M-20 M-2		S-20 N-20	$\sim$	M-21 J-21	5-21
	2-19 N-19	J-20 IVI-20 IVI-2	.0 J-20	3-20 N-20	J-21 IVI-21	IVI-21 J-21	3-21

Madian		This Month		Υ		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price		\$352,450		\$350,000	\$179,900	+94.6%
List Price/SqFt		\$126		\$172	\$115	+49.1%
Sold Price		\$350,150		\$350,000	\$178,000	+96.6%
Sold Price/SqFt		\$125		\$173	\$117	+47.8%
Sold Price / Orig LP	0.0%	99.5%	+0.0%	100.0%	100.0%	
Days on Market		7		9	8	+12.5%





### **MLS Area RN**

## **Residential Statistics**

N -	T'11
	Independence Title

## September 2021

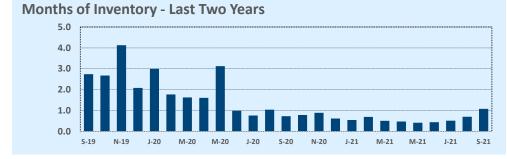
Listings		This Month		Υ	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	35	55	-36.4%	395	433	-8.8%
Condo/TH Sales	3	15	-80.0%	63	58	+8.6%
Total Sales	38	70	-45.7%	458	491	-6.7%
New Homes Only		2		15	15	
Resale Only	38	68	-44.1%	443	476	-6.9%
Sales Volume	\$43,800,370	\$50,090,570	-12.6%	\$498,945,265	\$378,314,302	+31.9%
New Listings	35	55	-36.4%	505	599	-15.7%
Pending	21	54	-61.1%	27	529	-94.9%
Withdrawn	3	5	-40.0%	27	56	-51.8%
Expired	1	2	-50.0%	5	21	-76.2%
Months of Inventory	1.1	0.7	+48.1%	N/A	N/A	

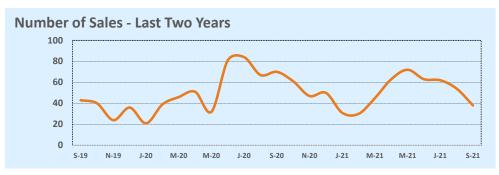
Drice Bange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				1	5	25
\$200,000- \$249,999				8	6	9
\$250,000- \$299,999				11	10	6
\$300,000- \$349,999	1			9	9	8
\$350,000- \$399,999	1	3	10	9	12	6
\$400,000- \$449,999				7	2	9
\$450,000- \$499,999				15	9	12
\$500,000- \$549,999	2			18	15	44
\$550,000- \$599,999		3	31	37	24	33
\$600,000- \$699,999	6	9	9	72	65	11
\$700,000- \$799,999	5	4	15	67	52	12
\$800,000- \$899,999	1	2	38	43	42	11
\$900,000- \$999,999	5	4	12	38	32	12
\$1M - \$1.99M	10	12	20	138	147	15
\$2M - \$2.99M	4			20	18	39
\$3M+		1	532	12	10	86
Totals	35	38	30	505	458	17

Average	1	This Month		Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$1,180,739	\$727,691	+62.3%	\$1,037,438	\$787,314	+31.8%
List Price/SqFt	\$289	\$229	+26.2%	\$306	\$229	+33.7%
Sold Price	\$1,152,641	\$715,580	+61.1%	\$1,089,400	\$770,498	+41.4%
Sold Price/SqFt	\$289	\$226	+27.9%	\$324	\$225	+43.8%
Sold Price / Orig LP	99.1%	99.2%	-0.2%	107.3%	97.9%	+9.6%
Days on Market	30	21	+47.0%	17	32	-45.5%

Average \$1,800,000	Average & Median Sales Price - Last Two Years \$1,800,000									— A	verage Iedian		
\$1,300,000													
\$800,000			1		_		<b>\</b>	$\checkmark$	V		_	$\sim$	
\$300,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$807,449	\$577,450	+39.8%	\$777,000	\$600,000	+29.5%
List Price/SqFt	\$262	\$196	+33.4%	\$268	\$202	+33.0%
Sold Price	\$802,000	\$580,000	+38.3%	\$836,000	\$600,000	+39.3%
Sold Price/SqFt	\$266	\$193	+38.2%	\$289	\$199	+45.3%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	106.0%	99.0%	+7.1%
Days on Market	11	7	+69.2%	5	8	-37.5%





### **MLS Area RRE**

## **Residential Statistics**

**Price Range** 

### September 2021

Year-to-Date

Lietings		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	156	156		1,227	1,215	+1.0%
Condo/TH Sales	6	9	-33.3%	86	55	+56.4%
Total Sales	162	165	-1.8%	1,313	1,270	+3.4%
New Homes Only	2	12	-83.3%	22	68	-67.6%
Resale Only	160	153	+4.6%	1,291	1,202	+7.4%
Sales Volume	\$76,638,929	\$55,231,521	+38.8%	\$608,385,571	\$410,661,636	+48.1%
New Listings	156	127	+22.8%	1,607	1,371	+17.2%
Pending	114	133	-14.3%	135	1,345	-90.0%
Withdrawn	13	4	+225.0%	80	74	+8.1%
Expired	6	2	+200.0%	17	30	-43.3%
Months of Inventory	0.8	0.3	+144.1%	N/A	N/A	

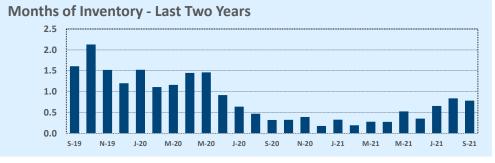
i iioo iiiiiigo	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999	1			11	16	38
\$200,000- \$249,999	2			51	28	5
\$250,000- \$299,999	9	4	4	160	81	8
\$300,000- \$349,999	21	23	15	240	188	9
\$350,000- \$399,999	27	36	10	323	236	9
\$400,000- \$449,999	26	23	13	168	206	7
\$450,000- \$499,999	22	24	21	169	131	9
\$500,000- \$549,999	15	11	17	116	97	9
\$550,000- \$599,999	13	8	15	106	94	9
\$600,000- \$699,999	11	16	12	145	118	9
\$700,000- \$799,999	6	12	18	69	63	11
\$800,000- \$899,999		3	15	20	31	13
\$900,000- \$999,999	1	1	33	13	10	14
\$1M - \$1.99M	2	1	14	15	12	23
\$2M - \$2.99M				1	2	23
\$3M+						
Totals	156	162	15	1.607	1.313	9

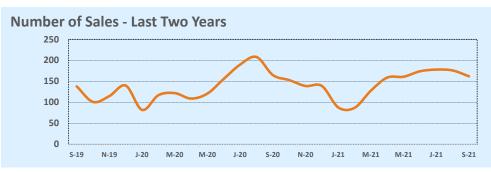
**This Month** 

Average		This Month		Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$460,616	\$334,378	+37.8%	\$427,123	\$324,352	+31.7%
List Price/SqFt	\$211	\$152	+38.3%	\$191	\$147	+30.4%
Sold Price	\$473,080	\$334,736	+41.3%	\$463,355	\$323,356	+43.3%
Sold Price/SqFt	\$217	\$153	+42.0%	\$209	\$146	+42.5%
Sold Price / Orig LP	102.1%	100.0%	+2.1%	109.6%	99.3%	+10.4%
Days on Market	15	24	-40.2%	9	29	-68.1%

Median	٦	This Month		Y		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$417,000	\$306,500	+36.1%	\$385,000	\$295,000	+30.5%
List Price/SqFt	\$207	\$150	+38.2%	\$191	\$147	+30.3%
Sold Price	\$433,500	\$305,000	+42.1%	\$421,000	\$295,000	+42.7%
Sold Price/SqFt	\$214	\$150	+42.4%	\$208	\$146	+42.7%
Sold Price / Orig LP	102.0%	100.0%	+2.0%	108.0%	100.0%	+8.0%
Days on Market	8	6	+33.3%	5	8	-37.5%







### **MLS Area RRW**

## **Residential Statistics**

4	Independence Title
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## September 2021

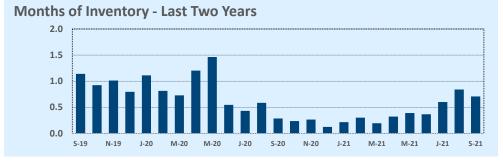
Lietinge	1	This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	102	120	-15.0%	842	786	+7.1%	
Condo/TH Sales	4	2	+100.0%	33	32	+3.1%	
Total Sales	106	122	-13.1%	875	818	+7.0%	
New Homes Only				3	10	-70.0%	
Resale Only	106	122	-13.1%	872	808	+7.9%	
Sales Volume	\$65,143,019	\$53,994,415	+20.6%	\$529,823,884	\$350,566,332	+51.1%	
New Listings	97	85	+14.1%	1,081	951	+13.7%	
Pending	71	111	-36.0%	95	889	-89.3%	
Withdrawn	6	4	+50.0%	44	55	-20.0%	
Expired	3	2	+50.0%	6	24	-75.0%	
Months of Inventory	0.7	0.3	+146.6%	N/A	N/A		

Average	This Month			Υ	Year-to-Date			
Aveluge	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$598,724	\$439,560	+36.2%	\$556,998	\$426,662	+30.5%		
List Price/SqFt	\$230	\$166	+38.5%	\$215	\$164	+31.0%		
Sold Price	\$614,557	\$442,577	+38.9%	\$605,513	\$428,565	+41.3%		
Sold Price/SqFt	\$237	\$167	+41.8%	\$236	\$165	+42.8%		
Sold Price / Orig LP	102.5%	99.8%	+2.7%	110.1%	99.9%	+10.2%		
Days on Market	16	19	-18.5%	9	18	-49.2%		

Median		This Month		Year-to-Date		
ivieulali	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$566,500	\$402,500	+40.7%	\$525,000	\$390,000	+34.6%
List Price/SqFt	\$224	\$163	+37.4%	\$214	\$160	+34.0%
Sold Price	\$580,000	\$409,000	+41.8%	\$570,000	\$395,000	+44.3%
Sold Price/SqFt	\$230	\$163	+40.7%	\$231	\$161	+43.2%
Sold Price / Orig LP	102.0%	100.0%	+2.0%	108.0%	100.0%	+8.0%
Days on Market	7	5	+40.0%	5	4	+25.0%

Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1			1			
\$150,000- \$199,999				2			
\$200,000- \$249,999				11	6	8	
\$250,000- \$299,999	6	1	2	39	17	11	
\$300,000- \$349,999	3	6	9	59	39	5	
\$350,000- \$399,999	7	6	11	97	50	7	
\$400,000- \$449,999	7	8	8	107	82	7	
\$450,000- \$499,999	10	15	15	122	100	8	
\$500,000- \$549,999	7	4	20	90	90	7	
\$550,000- \$599,999	10	16	18	118	91	10	
\$600,000- \$699,999	17	20	17	169	143	12	
\$700,000- \$799,999	10	10	16	108	118	8	
\$800,000- \$899,999	11	11	20	75	74	9	
\$900,000- \$999,999	4	3	7	45	26	14	
\$1M - \$1.99M	4	6	22	38	39	12	
\$2M - \$2.99M							
\$3M+							
Totals	97	106	16	1,081	875	9	







### **MLS Area SC**

## **Residential Statistics**

★ Independence Title	
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### September 2021

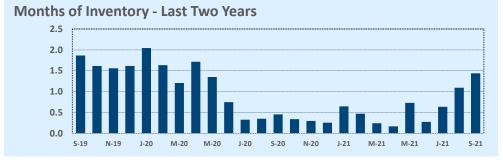
Lietings	1	This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	43	37	+16.2%	325	352	-7.7%	
Condo/TH Sales	5	7	-28.6%	34	33	+3.0%	
Total Sales	48	44	+9.1%	359	385	-6.8%	
New Homes Only	2	4	-50.0%	11	56	-80.4%	
Resale Only	46	40	+15.0%	348	329	+5.8%	
Sales Volume	\$23,558,101	\$14,214,376	+65.7%	\$158,931,525	\$126,809,032	+25.3%	
New Listings	75	31	+141.9%	495	397	+24.7%	
Pending	32	31	+3.2%	55	395	-86.1%	
Withdrawn	2	1	+100.0%	19	19		
Expired	1			7	9	-22.2%	
Months of Inventory	1.4	0.5	+216.3%	N/A	N/A		

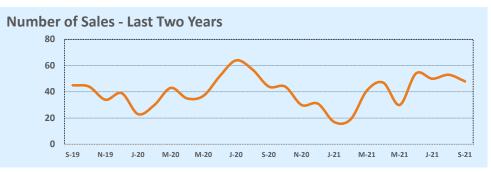
Drice Dance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1	1	1	
\$150,000- \$199,999				1			
\$200,000- \$249,999	1			5	8	14	
\$250,000- \$299,999	1	1	5	30	13	4	
\$300,000- \$349,999	1	5	12	55	50	4	
\$350,000- \$399,999	11	6	11	113	85	8	
\$400,000- \$449,999	14	13	5	83	74	6	
\$450,000- \$499,999	15	7	7	74	38	12	
\$500,000- \$549,999	12	4	17	31	24	8	
\$550,000- \$599,999	5	2	8	30	18	7	
\$600,000- \$699,999	9	6	17	47	29	11	
\$700,000- \$799,999	4	2	8	15	14	7	
\$800,000- \$899,999		1	21	4	4	9	
\$900,000- \$999,999		1	6	3	1	6	
\$1M - \$1.99M	2			2			
\$2M - \$2.99M							
\$3M+				1			

Аменеда	•	This Month		Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$484,447	\$321,111	+50.9%	\$417,494	\$332,157	+25.7%
List Price/SqFt	\$257	\$159	+61.3%	\$213	\$159	+34.0%
Sold Price	\$490,794	\$323,054	+51.9%	\$442,706	\$329,374	+34.4%
Sold Price/SqFt	\$260	\$160	+62.3%	\$226	\$158	+43.1%
Sold Price / Orig LP	101.1%	101.0%	+0.1%	107.0%	98.9%	+8.2%
Days on Market	10	13	-25.2%	8	33	-77.2%

Median	This Month			Year-to-Date			
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$440,000	\$296,899	+48.2%	\$390,000	\$300,000	+30.0%	
List Price/SqFt	\$249	\$158	+57.1%	\$206	\$159	+29.8%	
Sold Price	\$444,858	\$296,750	+49.9%	\$418,000	\$301,797	+38.5%	
Sold Price/SqFt	\$252	\$157	+61.1%	\$223	\$158	+41.1%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	104.0%	100.0%	+4.0%	
Days on Market	6	4	+37.5%	4	12	-66.7%	







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Totals

### **MLS Area SE**

## **Residential Statistics**

1	Independence Title
	Independence litie
	il laoportaorioo Tillo

New

**Price Range** 

\$149,999 or under

### September 2021

DOM

Year-to-Date

Sales

Lietings		This Month		Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	12	17	-29.4%	102	145	-29.7%
Condo/TH Sales				3	1	+200.0%
Total Sales	12	17	-29.4%	105	146	-28.1%
New Homes Only		6		12	50	-76.0%
Resale Only	12	11	+9.1%	93	96	-3.1%
Sales Volume	\$4,046,000	\$4,780,150	-15.4%	\$35,100,819	\$37,642,021	-6.8%
New Listings	24	20	+20.0%	157	175	-10.3%
Pending	20	16	+25.0%	32	161	-80.1%
Withdrawn		1		21	14	+50.0%
Expired				4	8	-50.0%
Months of Inventory	2.3	0.8	+194.2%	N/A	N/A	

\$150,000- \$199,999				5	2	6
\$200,000- \$249,999	3			14	8	23
\$250,000- \$299,999	2	1	53	46	34	20
\$300,000- \$349,999	8	8	8	37	38	6
\$350,000- \$399,999	2	2	13	20	16	8
\$400,000- \$449,999	5	1	11	17	2	10
\$450,000- \$499,999	2			5	1	102
\$500,000- \$549,999				1	2	76
\$550,000- \$599,999				5		
\$600,000- \$699,999				2		
\$700,000- \$799,999				1		
\$800,000- \$899,999	1			1		
\$900,000- \$999,999	1			1		
\$1M - \$1.99M				1	1	64
\$2M - \$2.99M					1	70
\$3M+						
Totals	24	12	13	157	105	16

**This Month** 

Sales

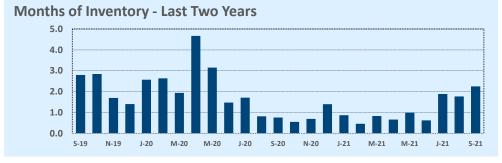
DOM

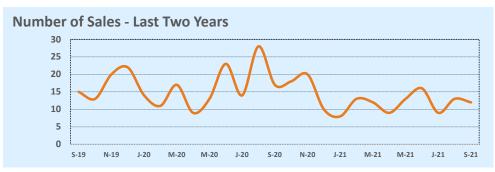
New

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$330,062	\$280,362	+17.7%	\$321,320	\$259,909	+23.6%
List Price/SqFt	\$199	\$217	-8.4%	\$185	\$154	+20.7%
Sold Price	\$337,167	\$281,185	+19.9%	\$334,294	\$257,822	+29.7%
Sold Price/SqFt	\$204	\$218	-6.2%	\$195	\$153	+27.7%
Sold Price / Orig LP	102.6%	98.4%	+4.3%	106.4%	99.4%	+7.0%
Days on Market	13	48	-73.1%	16	54	-70.6%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$325,000	\$249,990	+30.0%	\$289,900	\$244,513	+18.6%
List Price/SqFt	\$197	\$152	+29.7%	\$177	\$147	+20.7%
Sold Price	\$331,500	\$250,000	+32.6%	\$307,000	\$241,000	+27.4%
Sold Price/SqFt	\$192	\$153	+25.6%	\$184	\$147	+25.2%
Sold Price / Orig LP	104.0%	100.0%	+4.0%	106.0%	100.0%	+6.0%
Days on Market	10	13	-23.1%	6	19	-68.4%







### **MLS Area SH**

# **Residential Statistics**

New

**Price Range** 

\$149,999 or under

### September 2021

2

DOM

20

Year-to-Date

Sales

Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	11	18	-38.9%	92	74	+24.3%	
Condo/TH Sales					1		
Total Sales	11	18	-38.9%	92	75	+22.7%	
New Homes Only		4		9	29	-69.0%	
Resale Only	11	14	-21.4%	83	46	+80.4%	
Sales Volume	\$9,194,800	\$7,190,159	+27.9%	\$53,272,094	\$29,049,571	+83.4%	
New Listings	6	11	-45.5%	99	99		
Pending	5	9	-44.4%	9	77	-88.3%	
Withdrawn	2			8	14	-42.9%	
Expired		1		1	6	-83.3%	
Months of Inventory	0.6	1.4	-55.9%	N/A	N/A		

9143)333 of affact						
\$150,000- \$199,999				1	1	17
\$200,000- \$249,999					1	16
\$250,000- \$299,999				6	2	5
\$300,000- \$349,999	1	1	20	9	9	10
\$350,000- \$399,999				10	9	5
\$400,000- \$449,999		1	4	11	13	16
\$450,000- \$499,999		1	16	8	10	48
\$500,000- \$549,999	2	1	21	6	6	61
\$550,000- \$599,999		1	4	8	5	16
\$600,000- \$699,999	1	1	4	10	13	21
\$700,000- \$799,999	1			8	4	12
\$800,000- \$899,999		3	9	8	7	8
\$900,000- \$999,999				5	6	70
\$1M - \$1.99M	1	1	25	3	3	103
\$2M - \$2.99M		1	231	1	1	231
\$3M+						
Totals	6	11	32	99	92	29

**This Month** 

Sales

DOM

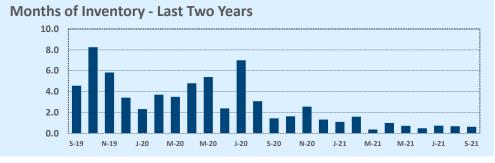
New

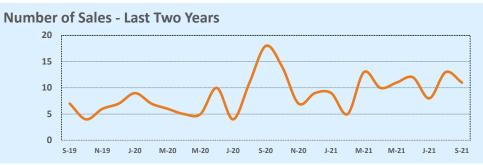
5

0	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$872,336	\$408,299	+113.7%	\$580,551	\$394,743	+47.1%
List Price/SqFt	\$264	\$149	+76.9%	\$211	\$157	+34.7%
Sold Price	\$835,891	\$399,453	+109.3%	\$579,045	\$387,328	+49.5%
Sold Price/SqFt	\$259	\$146	+76.7%	\$213	\$154	+38.3%
Sold Price / Orig LP	97.4%	96.4%	+1.0%	100.6%	95.7%	+5.1%
Days on Market	32	49	-34.7%	29	60	-51.3%

Median	This Month			Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$609,000	\$358,700	+69.8%	\$479,950	\$359,900	+33.4%	
List Price/SqFt	\$252	\$156	+61.7%	\$192	\$153	+25.3%	
Sold Price	\$615,000	\$354,500	+73.5%	\$490,000	\$359,000	+36.5%	
Sold Price/SqFt	\$266	\$149	+78.4%	\$198	\$151	+31.2%	
Sold Price / Orig LP	100.0%	97.5%	+2.6%	100.0%	98.0%	+2.0%	
Days on Market	14	37	-62.2%	8	38	-78.9%	







### **MLS Area BW**

### **Residential Statistics**

4	Independence Title
7	ilinappelinalina lilia

### September 2021

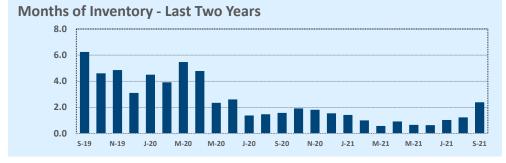
Listings	This Month			Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	23	28	-17.9%	232	242	-4.1%	
Condo/TH Sales							
Total Sales	23	28	-17.9%	232	242	-4.1%	
New Homes Only	3	3		54	49	+10.2%	
Resale Only	20	25	-20.0%	178	193	-7.8%	
Sales Volume	\$10,393,511	\$10,896,140	-4.6%	\$99,580,409	\$81,036,134	+22.9%	
New Listings	35	27	+29.6%	298	258	+15.5%	
Pending	20	21	-4.8%	43	255	-83.1%	
Withdrawn	3	2	+50.0%	21	27	-22.2%	
Expired		2		8	17	-52.9%	
Months of Inventory	2.4	1.6	+52.2%	N/A	N/A		

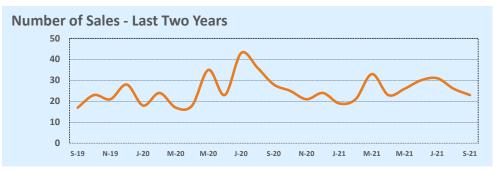
· ·					,	
Average		This Month		Y	ear-to-Date	
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$446,151	\$392,785	+13.6%	\$425,320	\$341,601	+24.5%
List Price/SqFt	\$206	\$148	+39.2%	\$192	\$149	+29.1%
Sold Price	\$451,892	\$389,148	+16.1%	\$429,226	\$334,860	+28.2%
Sold Price/SqFt	\$211	\$147	+43.7%	\$194	\$146	+33.1%
Sold Price / Orig LP	102.8%	98.2%	+4.7%	101.5%	96.9%	+4.7%
Days on Market	15	44	-65.5%	29	89	-67.2%

Median	This Month			Year-to-Date			
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$399,000	\$356,500	+11.9%	\$399,000	\$337,995	+18.0%	
List Price/SqFt	\$208	\$148	+40.9%	\$187	\$144	+29.7%	
Sold Price	\$425,000	\$350,183	+21.4%	\$406,928	\$330,000	+23.3%	
Sold Price/SqFt	\$212	\$147	+44.4%	\$188	\$143	+31.0%	
Sold Price / Orig LP	101.0%	98.5%	+2.5%	100.0%	98.0%	+2.0%	
Days on Market	8	12	-30.4%	9	42	-79.5%	

Drice Pange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				4	4	5
\$150,000- \$199,999	1			6	7	16
\$200,000- \$249,999	2	3	13	25	20	25
\$250,000- \$299,999	3	4	22	35	33	27
\$300,000- \$349,999	3	2	5	22	20	16
\$350,000- \$399,999	6	2	21	36	28	28
\$400,000- \$449,999	7	2	17	32	26	27
\$450,000- \$499,999	5	1	6	31	23	24
\$500,000- \$549,999	4	1	18	21	17	46
\$550,000- \$599,999		2	5	15	19	53
\$600,000- \$699,999	3	3	12	31	19	38
\$700,000- \$799,999	1	2	32	21	9	30
\$800,000- \$899,999		1	6	10	2	7
\$900,000- \$999,999				4	2	43
\$1M - \$1.99M				4	3	12
\$2M - \$2.99M						
\$3M+				1		
Totals	35	23	15	298	232	29







### **MLS Area SV**

### **Residential Statistics**

## September 2021

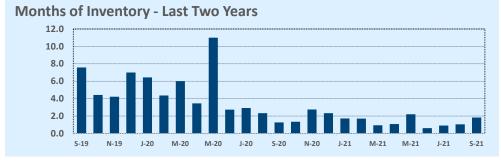
Lietings		This Month		Y	ear-to-Date	-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	12	19	-36.8%	136	111	+22.5%	
Condo/TH Sales							
Total Sales	12	19	-36.8%	136	111	+22.5%	
New Homes Only		2		11 6 125	8 103 \$30,059,078	+37.5%	
Resale Only	12	17	-29.4%			+21.4%	
Sales Volume	\$3,528,600	\$6,985,920	-49.5%	\$45,658,695		+51.9%	
New Listings	17	12	+41.7%	162	140	+15.7%	
Pending	5	16	-68.8%	9	119	-92.4%	
Withdrawn	5	3	+66.7%	14	27	-48.1%	
Expired				8	18	-55.6%	
Months of Inventory	1.8	1.3	+45.1% N/A		N/A		

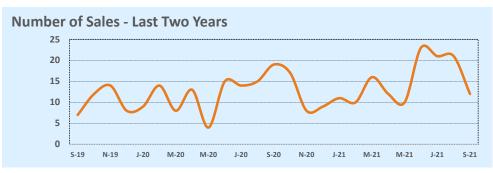
Drice Denge		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1	1	96	11	15	52	
\$150,000- \$199,999	1	1	6	16	13	28	
\$200,000- \$249,999	1	1	6	25	23	24	
\$250,000- \$299,999	5	4	16	30	17	26	
\$300,000- \$349,999	3	1	5	21	21	16	
\$350,000- \$399,999		2	11	17	13	22	
\$400,000- \$449,999	1	2	2	10	11	13	
\$450,000- \$499,999	1			6	4	8	
\$500,000- \$549,999	1			1	2	49	
\$550,000- \$599,999	2			5	2	5	
\$600,000- \$699,999				5	6	25	
\$700,000- \$799,999				6	3	48	
\$800,000- \$899,999				3	4	74	
\$900,000- \$999,999				1	2	12	
\$1M - \$1.99M				4			
\$2M - \$2.99M							
\$3M+	1			1			
Totals	17	12	17	162	136	27	

Average	•	This Month		Υ	ear-to-Date		
Average	Sep 2021	Sep 2021 Sep 2020		2021	2020	Change	
List Price	\$284,267	\$381,495	-25.5%	\$339,060	\$279,972	+21.1%	
List Price/SqFt	\$170	\$205	-16.9%	\$199	\$152	+30.6%	
Sold Price	\$294,050	\$367,680	-20.0%	\$335,726	\$270,803	+24.0%	
Sold Price/SqFt	\$175	\$197	-11.1%	\$197	\$147	+33.9%	
Sold Price / Orig LP	101.8%	94.9%	+7.2%	98.7%	93.9%	+5.2%	
Days on Market	17	78	-78.3%	27	70	-61.4%	

Median		This Month		Υ	ear-to-Date	ate	
ivieulali	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$282,400	\$279,900	+0.9%	\$292,450	\$250,000	+17.0%	
List Price/SqFt	\$161	\$150	+7.1%	\$176	\$140	+25.6%	
Sold Price	\$291,000	\$262,500	+10.9%	\$299,950	\$241,900	+24.0%	
Sold Price/SqFt	\$168	\$144	+16.8%	\$180	\$133	+34.7%	
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.0%	96.0%	+4.2%	
Days on Market	6	49	-87.8%	12	45	-74.4%	







### **MLS Area SWE**

### **Residential Statistics**

4	Independence Title
7	ilinappelinalina lilia

### September 2021

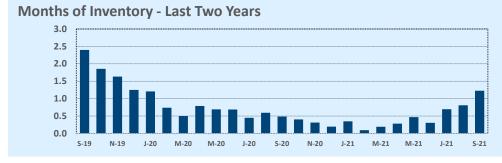
Lietings		This Month		Y	ear-to-Date	
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	75	69	+8.7%	635	729	-12.9%
Condo/TH Sales	4	3	+33.3%	41	46	-10.9%
Total Sales	79	72	+9.7%	676	775	-12.8% -14.3% -12.7%
New Homes Only				18 +9.7% 658 +48.4% \$385,152,123	21 754 \$305,614,909 767	
Resale Only	79	72	+9.7%			
Sales Volume	\$42,712,935	\$28,779,641	+48.4%			+26.0%
New Listings	98	71	+38.0%	861		+12.3%
Pending	56	81	-30.9%	75	767	-90.2%
Withdrawn	21	4	+425.0%	52	32	+62.5%
Expired	2	1	+100.0%	6	13	-53.8%
Months of Inventory	1.2	0.5	+152.6%	N/A	N/A	

Drice Bange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999	1			1	1	16	
\$200,000- \$249,999				1			
\$250,000- \$299,999				14	6	3	
\$300,000- \$349,999	3	1	5	48	22	9	
\$350,000- \$399,999	7	12	14	102	74	12	
\$400,000- \$449,999	11	8	15	121	98	10	
\$450,000- \$499,999	26	18	12	182	119	8	
\$500,000- \$549,999	16	12	8	98	78	7	
\$550,000- \$599,999	14	8	13	77	67	9	
\$600,000- \$699,999	8	10	6	87	84	9	
\$700,000- \$799,999	4	4	10	62	49	11	
\$800,000- \$899,999	3	4	20	28	41	8	
\$900,000- \$999,999	3			15	16	7	
\$1M - \$1.99M	2	2	15	21	18	8	
\$2M - \$2.99M				3	2	7	
\$3M+				1	1	110	
Totals	98	79	11	861	676	9	

Аменеле		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$530,910	\$391,746	+35.5%	\$527,077	\$393,012	+34.1%	
List Price/SqFt	\$263	\$185	+41.8%	\$246	\$182	+35.0%	
Sold Price	\$540,670	\$399,717	+35.3%	\$569,752	\$394,342	+44.5%	
Sold Price/SqFt	\$268	\$189	+41.7%	\$267	\$183	+45.6%	
Sold Price / Orig LP	101.3%	102.0%	-0.7%	108.6%	100.1%	+8.5%	
Days on Market	11	10	+15.8%	9	33	-72.0%	

Average \$800,000	Average & Median Sales Price - Last Two Years \$800,000										N	verage Iedian	
\$600,000											<u> </u>	_	
\$400,000	_				_				<b>/</b>	//			
\$200,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Υ		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$499,000	\$499,000 \$362,450		\$475,000	\$363,440	+30.7%
List Price/SqFt	\$258	\$182	+41.6%	\$242	\$179 \$360,190	+35.1%
Sold Price	\$500,000	\$363,950	+37.4%	\$505,000		
Sold Price/SqFt	\$264	\$186	+41.9%	\$264	\$179	+47.1%
Sold Price / Orig LP	100.0%	102.0%	-2.0%	107.0%	100.0%	+7.0%
Days on Market	6	4	+50.0%	5	7	-28.6%





### **MLS Area SWW**

## **Residential Statistics**

🗱 Independence Title
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## September 2021

Year-to-Date

Lietinge	1	This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	55	48	+14.6%	427	391	+9.2%	
Condo/TH Sales	1	2	-50.0%	23	25	-8.0%	
Total Sales	56	50	+12.0%	450	416	+8.2%	
New Homes Only		1			6		
Resale Only	56	49	+14.3%	450	410	+9.8%	
Sales Volume	\$45,319,716	\$27,365,095	+65.6%	\$353,921,900	\$213,663,576	+65.6%	
New Listings	54	53	+1.9%	554	467	+18.6%	
Pending	35	53	-34.0%	40	447	-91.1%	
Withdrawn	4	2	+100.0%	24	16	+50.0%	
Expired		1		5	8	-37.5%	
Months of Inventory	0.7	0.4	+83.5%	N/A	N/A		

Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				1	1	4
\$200,000- \$249,999				1	1	56
\$250,000- \$299,999				4	2	31
\$300,000- \$349,999	1			7	4	7
\$350,000- \$399,999				12	6	5
\$400,000- \$449,999	1	1	13	2	9	5
\$450,000- \$499,999	1	1	5	29	14	19
\$500,000- \$549,999	3	1	20	38	15	7
\$550,000- \$599,999	14	5	21	88	38	14
\$600,000- \$699,999	7	15	25	131	105	10
\$700,000- \$799,999	8	13	14	97	101	7
\$800,000- \$899,999	7	7	29	50	47	8
\$900,000- \$999,999	1	3	10	39	41	6
\$1M - \$1.99M	10	9	17	46	60	10
\$2M - \$2.99M	1	1	96	7	5	24
\$3M+				2	1	5
Totals	54	56	21	554	450	9

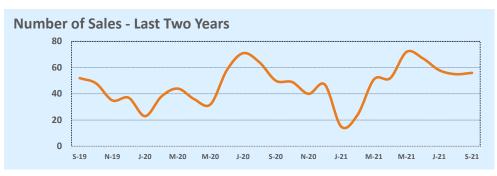
This Month

Амакада		This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$790,402	\$540,758	+46.2%	\$712,157	\$510,410	+39.5%	
List Price/SqFt	\$304	\$219	+38.9%	\$285	\$210	+35.5%	
Sold Price	\$809,281	\$547,302	+47.9%	\$786,493	\$513,614	+53.1%	
Sold Price/SqFt	\$312	\$222	+40.6%	\$314	\$212	+48.2%	
Sold Price / Orig LP	100.9%	100.9%	-0.0%	110.9%	100.4%	+10.4%	
Days on Market	21	13	+58.1%	9	15	-37.1%	

Average	& N	1edia			ce - L						N	verage 1edian	
\$700,000												$\geq$	7
\$500,000	<b>-</b>		<u>^</u>				J						
\$300,000	S-19	N-19	J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date			
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$717,500	\$499,000	+43.8%	\$650,000	\$485,000	+34.0%	
List Price/SqFt	\$283	\$204	+38.9%	\$271	\$205	+32.2%	
Sold Price	\$755,000	\$499,750	+51.1%	\$728,500	\$491,250	+48.3%	
Sold Price/SqFt	\$290	\$210	+38.3%	\$306	\$207	+47.8%	
Sold Price / Orig LP	99.0%	100.0%	-1.0%	110.0%	100.0%	+10.0%	
Days on Market	14	7	+100.0%	5	4	+25.0%	





### **MLS Area TCT**

## **Residential Statistics**

🗱 Independence Title
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**Price Range** 

### September 2021

Year-to-Date

Lietinge		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	30	30		231	213	+8.5%	
Condo/TH Sales							
Total Sales	30	30		231	213	+8.5%	
New Homes Only	3	1	+200.0%	16	12	+33.3%	
Resale Only	27	29	-6.9%	215	201	+7.0%	
Sales Volume	\$10,258,166	\$7,746,120	+32.4%	\$70,596,725	\$49,834,580	+41.7%	
New Listings	33	29	+13.8%	308	256	+20.3%	
Pending	27	33	-18.2%	75	231	-67.5%	
Withdrawn	2	2		17	26	-34.6%	
Expired		1		10	23	-56.5%	
Months of Inventory	0.8	1.6	-53.1%	N/A	N/A		

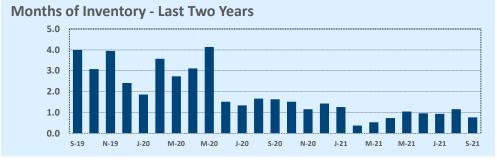
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	56	9	9	24
\$150,000- \$199,999	1	3	17	21	26	27
\$200,000- \$249,999	4	1	3	45	41	25
\$250,000- \$299,999	11	5	4	86	51	22
\$300,000- \$349,999	6	8	9	59	49	11
\$350,000- \$399,999	4	3	18	39	20	10
\$400,000- \$449,999	2	5	22	9	14	26
\$450,000- \$499,999	1	1	21	11	6	14
\$500,000- \$549,999		1	4	4	3	8
\$550,000- \$599,999				2	3	39
\$600,000- \$699,999	1	2	20	5	5	27
\$700,000- \$799,999				2	2	28
\$800,000- \$899,999				7	2	80
\$900,000-\$999,999						
\$1M - \$1.99M	1			5		
\$2M - \$2.99M	1			4		
\$3M+						
Totals	33	30	14	308	231	20

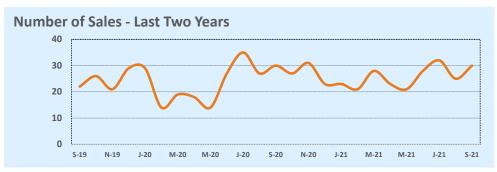
This Month

Average		This Month		Year-to-Date			
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$328,576	\$262,021	+25.4%	\$295,203	\$237,502	+24.3%	
List Price/SqFt	\$182	\$137	+32.3%	\$168	\$135	+23.7%	
Sold Price	\$341,939	\$258,204	+32.4%	\$305,614	\$233,965	+30.6%	
Sold Price/SqFt	\$188	\$136	+38.9%	\$174	\$133	+30.4%	
Sold Price / Orig LP	102.1%	96.9%	+5.4%	103.5%	96.6%	+7.2%	
Days on Market	14	22	-36.2%	20	58	-64.8%	

Median		This Month		Year-to-Date			
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$309,045	\$252,450	+22.4%	\$270,000	\$220,000	+22.7%	
List Price/SqFt	\$168	\$130	+29.7%	\$160	\$131	+22.4%	
Sold Price	\$314,115	\$254,950	+23.2%	\$285,000	\$216,455	+31.7%	
Sold Price/SqFt	\$172	\$129	+32.8%	\$169	\$129	+31.0%	
Sold Price / Orig LP	102.0%	98.0%	+4.1%	102.0%	98.0%	+4.1%	
Days on Market	6	17	-63.6%	7	24	-70.8%	







### **MLS Area UT**

## **Residential Statistics**

47	Independence Title	

### September 2021

Year-to-Date

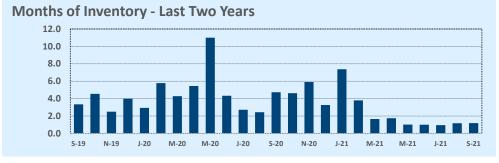
Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	4			39	28	+39.3%	
Condo/TH Sales	23	15	+53.3%	219	123	+78.0%	
Total Sales	27	15	+80.0%	258	151	+70.9%	
New Homes Only	2	1	+100.0%	6	9	-33.3%	
Resale Only	25	14	+78.6%	252	142	+77.5%	
Sales Volume	\$13,005,900	\$3,653,375	+256.0%	\$111,396,643	\$56,296,996	+97.9%	
New Listings	22	21	+4.8%	299	261	+14.6%	
Pending	8	15	-46.7%	18	150	-88.0%	
Withdrawn	6	13	-53.8%	36	43	-16.3%	
Expired	3	6	-50.0%	19	28	-32.1%	
Months of Inventory	1.2	4.7	-75.0%	N/A	N/A		

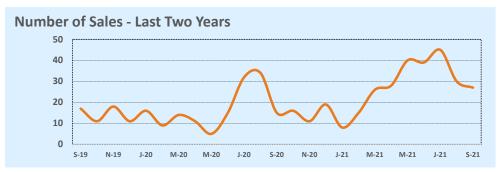
Duine Donne	THIS WIGHT			Tear-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2			
\$150,000- \$199,999	1	1	2	17	22	99	
\$200,000- \$249,999	1	5	16	42	33	42	
\$250,000- \$299,999	3	3	80	47	40	42	
\$300,000- \$349,999	4	4	36	62	56	37	
\$350,000- \$399,999	3	4	33	40	33	48	
\$400,000- \$449,999	3	2	19	30	23	41	
\$450,000- \$499,999				4	2	274	
\$500,000- \$549,999				3	3	12	
\$550,000- \$599,999	1	2	11	5	4	15	
\$600,000- \$699,999				8	9	46	
\$700,000- \$799,999	1	1	12	6	5	8	
\$800,000- \$899,999	2	1	27	7	7	23	
\$900,000- \$999,999	1	1	19	6	6	16	
\$1M - \$1.99M	2	3	82	19	13	32	
\$2M - \$2.99M				1	2	162	
\$3M+							
Totals	22	27	36	299	258	46	

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$497,244	\$251,033	+98.1%	\$429,315	\$383,130	+12.1%
List Price/SqFt	\$398	\$399	-0.4%	\$401	\$382	+4.7%
Sold Price	\$481,700	\$243,558	+97.8%	\$431,770	\$372,828	+15.8%
Sold Price/SqFt	\$390	\$386	+1.1%	\$402	\$374	+7.4%
Sold Price / Orig LP	95.9%	89.6%	+7.0%	99.6%	96.2%	+3.5%
Days on Market	36	55	-35.0%	46	60	-23.2%

Modion		This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$349,900	\$229,000	+52.8%	\$329,900	\$299,000	+10.3%	
List Price/SqFt	\$381	\$388	-1.8%	\$384	\$369	+4.0%	
Sold Price	\$356,000	\$210,975	+68.7%	\$326,500	\$295,000	+10.7%	
Sold Price/SqFt	\$378	\$381	-0.7%	\$383	\$366	+4.6%	
Sold Price / Orig LP	99.0%	97.0%	+2.1%	99.0%	97.0%	+2.1%	
Days on Market	19	38	-50.0%	15	27	-44.4%	







### **MLS Area W**

### **Residential Statistics**

N -	T'11
	Independence Title

### September 2021

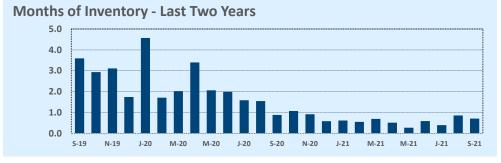
Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	33	51	-35.3%	323	309	+4.5%	
Condo/TH Sales	5	13	-61.5%	39	43	-9.3%	
Total Sales	38	64	-40.6%	362	352	+2.8%	
New Homes Only				5	11	-54.5%	
Resale Only	38	64	-40.6%	357	341	+4.7%	
Sales Volume	\$43,470,586	\$45,466,450	-4.4%	\$345,712,974	\$249,374,601	+38.6%	
New Listings	31	46	-32.6%	397	462	-14.1%	
Pending	17	51	-66.7%	28	388	-92.8%	
Withdrawn	6	1	+500.0%	26	49	-46.9%	
Expired	2			13	28	-53.6%	
Months of Inventory	0.7	0.9	-20.2%	N/A	N/A		

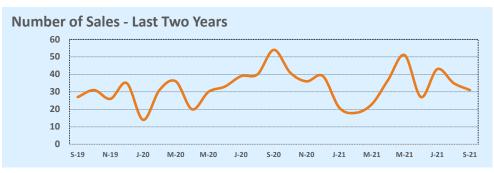
Drice Bange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	2	116	
\$150,000- \$199,999					1	11	
\$200,000- \$249,999				4	4	5	
\$250,000- \$299,999	1			5	3	6	
\$300,000- \$349,999				3	3	4	
\$350,000- \$399,999		1	5	7	4	6	
\$400,000- \$449,999	1	2	6	17	10	7	
\$450,000- \$499,999	2	3	18	25	15	7	
\$500,000- \$549,999	2	4	13	22	21	9	
\$550,000- \$599,999	1	1	34	23	26	14	
\$600,000- \$699,999	1	2	10	34	33	16	
\$700,000- \$799,999	4	6	8	40	46	24	
\$800,000- \$899,999	2	2	3	23	21	17	
\$900,000- \$999,999	2			17	14	16	
\$1M - \$1.99M	2	7	8	37	47	19	
\$2M - \$2.99M	1			17	17	12	
\$3M+		3	157	13	19	98	
Totals	19	31	26	289	286	23	

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$1,188,192	\$721,411	+64.7%	\$933,406	\$724,136	+28.9%
List Price/SqFt	\$327	\$243	+34.3%	\$308	\$244	+26.3%
Sold Price	\$1,143,963	\$710,413	+61.0%	\$955,008	\$708,451	+34.8%
Sold Price/SqFt	\$331	\$241	+37.0%	\$320	\$240	+33.2%
Sold Price / Orig LP	101.6%	98.4%	+3.3%	104.3%	98.2%	+6.2%
Days on Market	26	46	-43.2%	23	46	-49.5%

Madian	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$700,000	\$532,450	+31.5%	\$699,000	\$542,805	+28.8%
List Price/SqFt	\$307	\$255	+20.5%	\$310	\$240	+29.2%
Sold Price	\$742,000	\$522,450	+42.0%	\$742,000	\$538,000	+37.9%
Sold Price/SqFt	\$309	\$252	+22.4%	\$318	\$237	+34.5%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	103.0%	99.0%	+4.0%
Days on Market	6	11	-45.5%	6	11	-50.0%







### **MLS Area WE**

## **Residential Statistics**

*	Independence Title
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## September 2021

Year-to-Date

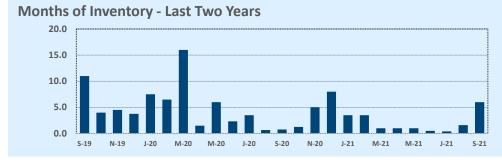
Listings	•	This Month		Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	1	4	-75.0%	26	24	+8.3%
Condo/TH Sales						
Total Sales	1	4	-75.0%	26	24	+8.3%
New Homes Only						
Resale Only	1	4	-75.0%	26	24	+8.3%
Sales Volume	\$442,000	\$844,000	-47.6%	\$7,907,900	\$4,980,000	+58.8%
New Listings	3	1	+200.0%	37	26	+42.3%
Pending	5	2	+150.0%	5	27	-81.5%
Withdrawn				5	5	
Expired				5	6	-16.7%
Months of Inventory	6.0	0.8	+700.0%	N/A	N/A	

Duigo Dongo							
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1			5	2	7	
\$150,000- \$199,999				5	6	21	
\$200,000- \$249,999				3	3	26	
\$250,000- \$299,999				5	3	30	
\$300,000- \$349,999				5	4	26	
\$350,000- \$399,999	2			7	2	27	
\$400,000- \$449,999		1	70	2	3	27	
\$450,000- \$499,999				1			
\$500,000- \$549,999					1	6	
\$550,000- \$599,999							
\$600,000- \$699,999				3	1	10	
\$700,000- \$799,999				1	1	37	
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	3	1	70	37	26	23	

Амакада	-	This Month		Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$442,000	\$217,175	+103.5%	\$305,469	\$211,337	+44.5%	
List Price/SqFt	\$141	\$161	-12.5%	\$165	\$124	+32.8%	
Sold Price	\$442,000	\$211,000	+109.5%	\$304,150	\$207,500	+46.6%	
Sold Price/SqFt	\$141	\$156	-9.8%	\$166	\$121	+36.8%	
Sold Price / Orig LP	95.0%	93.5%	+1.6%	100.9%	94.4%	+6.9%	
Days on Market	70	38	+83.0%	23	53	-56.9%	

Average	& Med	ian Sal	es Pri	ce - L	ast T	wo Ye	ears				verage Iedian	······································
\$400,000							_/	1				1
\$200,000			<u></u>		V	7	+	_	1			<b>/</b>
\$0	S-19 N-1	9 J-20	M-20	M-20	J-20	S-20	N-20	J-21	M-21	M-21	J-21	S-21

Median		This Month		Year-to-Date			
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$442,000	\$214,900	+105.7%	\$278,500	\$189,600	+46.9%	
List Price/SqFt	\$141	\$144	-2.3%	\$160	\$107	+49.6%	
Sold Price	\$442,000	\$212,000	+108.5%	\$272,500	\$185,000	+47.3%	
Sold Price/SqFt	\$141	\$140	+0.4%	\$168	\$106	+58.6%	
Sold Price / Orig LP	95.0%	94.0%	+1.1%	100.0%	95.0%	+5.3%	
Days on Market	70	13	+460.0%	10	24	-57.4%	





### **MLS Area WW**

## **Residential Statistics**

N -	T T T
	Independence Title

## September 2021

Year-to-Date

Listings		This Month		Year-to-Date			
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales	6	6		50	31	+61.3%	
Condo/TH Sales							
Total Sales	6	6		50	31	+61.3%	
New Homes Only				3	3		
Resale Only	6	6		47	28	+67.9%	
Sales Volume	\$3,405,306	\$2,500,500	+36.2%	\$21,248,906	\$14,112,826	+50.6%	
New Listings	9	5	+80.0%	71	42	+69.0%	
Pending	2	6	-66.7%	6	38	-84.2%	
Withdrawn	2			6	4	+50.0%	
Expired	1			2	6	-66.7%	
Months of Inventory	2.8	0.8	+240.0%	N/A	N/A		

Average		This Month		Year-to-Date			
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$582,800	\$432,250	+34.8%	\$424,811	\$475,607	-10.7%	
List Price/SqFt	\$237	\$169	+40.6%	\$224	\$186	+20.9%	
Sold Price	\$567,551	\$416,750	+36.2%	\$424,978	\$455,252	-6.7%	
Sold Price/SqFt	\$236	\$164	+44.2%	\$227	\$180	+25.6%	
Sold Price / Orig LP	99.9%	95.7%	+4.4%	100.9%	98.6%	+2.4%	
Days on Market	27	49	-44.2%	30	85	-64.7%	

Median		This Month		Year-to-Date			
	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$505,400	\$412,250	+22.6%	\$377,450	\$371,079	+1.7%	
List Price/SqFt	\$243	\$172	+41.3%	\$192	\$182	+5.7%	
Sold Price	\$504,950	\$406,750	+24.1%	\$362,500	\$355,000	+2.1%	
Sold Price/SqFt	\$243	\$171	+42.0%	\$205	\$182	+12.6%	
Sold Price / Orig LP	103.0%	96.0%	+7.3%	100.0%	98.0%	+2.0%	
Days on Market	16	31	-48.4%	12	33	-65.2%	

Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		1	7	2	3	5
\$150,000- \$199,999	1			5	4	9
\$200,000- \$249,999		1	5	9	3	5
\$250,000- \$299,999	1			8	8	24
\$300,000- \$349,999				5	4	8
\$350,000- \$399,999	1			5	5	33
\$400,000- \$449,999				4	6	93
\$450,000- \$499,999	1	1	83	7	3	37
\$500,000- \$549,999	1	1	6	2	4	10
\$550,000- \$599,999	1			2	1	4
\$600,000- \$699,999				5	2	11
\$700,000- \$799,999	1			6	3	44
\$800,000- \$899,999				1		
\$900,000- \$999,999				5	1	72
\$1M - \$1.99M	2	2	32	3	3	35
\$2M - \$2.99M				1		
\$3M+				1		
Totals	9	6	27	71	50	30

This Month



