

# Greater Austin Area MLS Statistics December 2021 MLS Areas





# INDEPENDENCE TITLE MLS STATISTICS

How to Use

#### **OVERVIEW**

Our statistics are based solely on data from the Austin Board of Realtors MLS and therefore will not include all possible sales in the greater Austin area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to members of the Austin Board of Realtors.

# Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2)

Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6/2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

# **Months of Inventory**

- The months of inventory statistic answers the question: "If we kept selling the current active listings at the same rate we sold them in the previous month, how many months would it be until all the listings were sold?" For example, if there are 50 properties currently for sale in a certain area and last month there were 10 sales in that area, we can say the area has 5 months of inventory (50 active listings divided by 10 sold equals 5).
- While there is no universal standard for calculating months of inventory, the most common way is to take a snapshot of the number of active listings on a certain day each month and use that as the figure for dividing. Independence Title uses the number of active listings on the 15<sup>th</sup> day of each month divided by the total sales for that month.
- The months of inventory statistic is often used to determine if the local market is a seller's or buyer's market, and though it can be helpful for this purpose, it's important to look at the recent trend over the past months to get the most accurate picture of inventory in your area. For example, four months of inventory would generally be considered a sign of a seller's market, but if the trend line shows the figure rapidly increasing over the last several months, that could be an early sign of an oversupply. Conversely, a recent, significant decrease in months of inventory for a given area may be a sign that area is becoming "hot" for sellers, even if the current figure is higher than what would normally be considered a "seller's market."

#### Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

#### **Zip Code Statistics vs MLS Areas**

Independence Title publishes statistics both by MLS area and zip code. Both are useful in different circumstances, but keep in mind that MLS areas are created by the Board for consistency in both home value and area of town, whereas zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# **Median Sales Price Heat Map**

2021 YTD compared to 2020 YTD - December 2021 Update

-25% or more -15% to -24% 0 to +4% +15% to 24% +25% or more -5% to -14% -1% to -4% **Burnet** ww County Williamson 29 County LH **GTW GTE** 29 CLN 1431 79 LN 183A 1431 79 **TCT** LW **Travis** 130 County NW Blanco EL 8W 1B4 County 130 7/6/ 290 SWW 105 85 290 SWE Hays Bastrop SC 130 County County 45 967 HH 32 SV CC **3**5 HS 142 12 **Caldwell** County Comal County CM

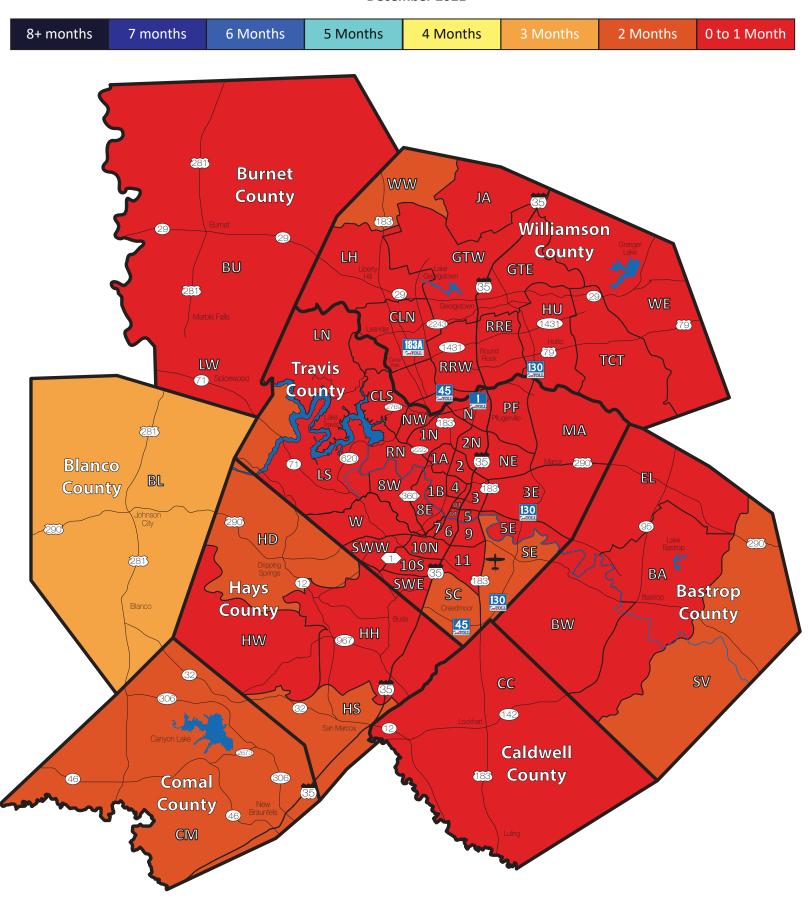
# **Number of Sales Heat Map**

2021 YTD compared to 2020 YTD - December 2021 Update

-25% or more +5% to +14% -15% to -24% -5% to -14% -1% to -4% 0 to +4% +15% to 24% +25% or more **Burnet** WW County 183 Williamson 29 County LH **GTW** GTE WE HU CLN RRE (1431) LN 183A (1431) (79) **TCT** LW Travis RRW 130 County PF MA 1N NE **Blanco** EL 1B4 8W County 3E 130 290 HD 10N 290 SWW 10S 35 11 SWE Hays **Bastrop** SC 130 County County BW 45 967 HH HW SV CC HS 142 Caldwell County Comal County CM

# **Months of Inventory Heat Map**

December 2021



#### **Greater Austin Area**

Listings

Single Family Sales

Condo/TH Sales

New Homes Only

**Total Sales** 

Resale Only

Sales Volume

**New Listings** 

Pending

Expired

Withdrawn

Months of Inventory

	Residential Statistics											
	Yo	ear-to-Date										
Change	2021	2020	Change									
-5.4%	39,857	39,560	+0.8%									
-8.0%	5,014	4,046	+23.9%									
-5.7%	44,871	43,606	+2.9%									
-40.5%	3,138	4,989	-37.1%									
-1.0%	41,733	38,617	+8.1%									
+16.6%	\$25,043,011,706	\$18,899,347,140	+32.5%									
-7.2%	50,809	47,835	+6.2%									
+211.2%	6,366	40,820	-84.4%									
-52.7%	3,329	3,919	-15.1%									

N/A

Averege	Т	his Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$587,605	\$481,602	+22.0%	\$537,730	\$438,321	+22.7%	
List Price/SqFt	\$284	\$223	+27.2%	\$259	\$204	+27.1%	
Sold Price	\$592,108	\$479,047	+23.6%	\$558,111	\$433,412	+28.8%	
Sold Price/SqFt	\$287	\$223	+27.2%	\$269	\$202	+33.2%	
Sold Price / Orig LP	100.2%	99.9%	+27.2%	104.4%	98.6%	+6.0%	
Days on Market	24	35	-31.4%	19	43	-55.5%	

+1.8%

**This Month** 

Dec 2020

3,544

438

3,982

474

3,508

\$1,907,563,216

2,638

1,006

245

0.8

Dec 2021

3,353

403

3,756

282

3,474

\$2,223,958,143

2,447

3,131

116

0.8

Median		This Month		Year-to-Date				
Median	Dec 2021	Dec 2020	Change	2021	2020	Change		
List Price	\$465,000	\$359,000	+29.5%	\$425,000	\$340,000	+25.0%		
List Price/SqFt	\$242	\$182	+33.1%	\$219	\$169	+29.5%		
Sold Price	\$469,950	\$360,000	+30.5%	\$445,701	\$339,820	+31.2%		
Sold Price/SqFt	\$246	\$183	+34.3%	\$232	\$169	+37.4%		
Sold Price / Orig LP	100.0%	100.0%	+0.0%	102.0%	100.0%	+2.0%		
Davs on Market	9	9		6	14	-57.1%		

Months of Inventory - Last Two Years													
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Duine Danne		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	32	35	38	563	528	34
\$150,000- \$199,999	59	46	20	1,045	945	28
\$200,000- \$249,999	58	103	30	2,031	2,148	21
\$250,000- \$299,999	137	186	15	4,540	3,805	19
\$300,000- \$349,999	242	335	20	5,238	4,788	15
\$350,000- \$399,999	393	493	17	6,839	5,405	15
\$400,000- \$449,999	350	512	19	5,131	5,003	16
\$450,000- \$499,999	252	389	24	4,909	3,917	17
\$500,000- \$549,999	175	290	25	3,117	3,099	16
\$550,000- \$599,999	140	261	20	3,244	2,575	18
\$600,000- \$699,999	190	314	26	4,126	3,774	19
\$700,000- \$799,999	115	217	29	2,810	2,553	21
\$800,000- \$899,999	84	149	41	1,859	1,743	23
\$900,000- \$999,999	44	92	30	1,333	1,051	22
\$1M - \$1.99M	123	266	33	3,088	2,872	27
\$2M - \$2.99M	26	42	29	550	423	42
\$3M+	27	26	74	386	242	92
Totals	2,447	3,756	24	50,809	44,871	19





# **MLS Area 1A**

# **Residential Statistics**

# December 2021

Lictings	•	This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	13	20	-35.0%	229	245	-6.5%	
Condo/TH Sales	17	16	+6.3%	207	173	+19.7%	
Total Sales	30	36	-16.7%	436	418	+4.3%	
New Homes Only					6		
Resale Only	30	36	-16.7%	436	412	+5.8%	
Sales Volume	\$20,769,099	\$23,157,370	-10.3%	\$349,086,914	\$275,138,648	+26.9%	
New Listings	18	24	-25.0%	443	472	-6.1%	
Pending	25	10	+150.0%	30	392	-92.3%	
Withdrawn	2	2		29	34	-14.7%	
Expired							
Months of Inventory	0.3	0.6	-48.6%	N/A	N/A		

A., 0.40.50		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$642,328	\$649,299	-1.1%	\$750,866	\$661,034	+13.6%	
List Price/SqFt	\$354	\$297	+19.1%	\$353	\$290	+21.5%	
Sold Price	\$692,303	\$643,260	+7.6%	\$800,658	\$658,226	+21.6%	
Sold Price/SqFt	\$377	\$294	+28.4%	\$375	\$289	+29.7%	
Sold Price / Orig LP	105.5%	97.2%	+8.6%	105.6%	98.5%	+7.2%	
Days on Market	13	23	-43.7%	14	22	-37.8%	

Modian		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$539,000	\$612,475	-12.0%	\$697,000	\$679,500	+2.6%	
List Price/SqFt	\$302	\$282	+7.3%	\$339	\$284	+19.5%	
Sold Price	\$515,000	\$588,000	-12.4%	\$725,500	\$673,500	+7.7%	
Sold Price/SqFt	\$325	\$282	+15.0%	\$354	\$281	+25.8%	
Sold Price / Orig LP	104.0%	98.0%	+6.1%	103.0%	99.0%	+4.0%	
Days on Market	6	9	-38.9%	5	7	-28.6%	

Months	Months of Inventory - Last Two Years												
1.2	[												
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0.2				-								-	
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	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

independence into												
Drice Pange		This Month			Year-to-Date							
Price Range	New	Sales	DOM	New	Sales	DOM						
\$149,999 or under				1	2	95						
\$150,000- \$199,999		1	21	14	14	16						
\$200,000- \$249,999	2	2	3	30	20	9						
\$250,000- \$299,999	2	4	12	42	30	10						
\$300,000- \$349,999	1	1	4	34	41	11						
\$350,000- \$399,999	2	2	9	26	25	15						
\$400,000- \$449,999				13	15	9						
\$450,000- \$499,999	1	1	8	20	23	11						
\$500,000- \$549,999		5	15	12	16	28						
\$550,000- \$599,999		1	12	11	7	22						
\$600,000- \$699,999	1			23	20	18						
\$700,000- \$799,999	2	1	5	32	26	11						
\$800,000- \$899,999	3	3	26	39	35	16						
\$900,000- \$999,999	2	1	2	29	28	13						
\$1M - \$1.99M	2	8	14	113	123	12						
\$2M - \$2.99M				4	11	18						
\$3M+												
Totals	18	30	13	443	436	14						





# **MLS Area 1B**

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# **Residential Statistics**

*	Independence Title	
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# December 2021

Lictings	-	This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	20	36	-44.4%	250	323	-22.6%
Condo/TH Sales	9	14	-35.7%	170	117	+45.3%
Total Sales	29	50	-42.0%	420	440	-4.5%
New Homes Only		2		15	24	-37.5%
Resale Only	29	48	-39.6%	405	416	-2.6%
Sales Volume	\$51,601,738	\$66,393,266	-22.3%	\$532,245,251	\$540,995,520	-1.6%
New Listings	16	32	-50.0%	447	623	-28.3%
Pending	24	21	+14.3%	32	421	-92.4%
Withdrawn	2	6	-66.7%	58	118	-50.8%
Expired						
Months of Inventory	0.8	1.6	-50.4%	N/A	N/A	

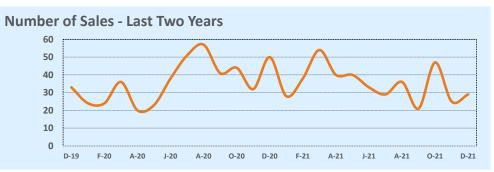
Average		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$1,828,862	\$1,376,014	+32.9%	\$1,251,122	\$1,279,000	-2.2%	
List Price/SqFt	\$636	\$538	+18.1%	\$547	\$487	+12.3%	
Sold Price	\$1,779,370	\$1,327,865	+34.0%	\$1,267,251	\$1,229,535	+3.1%	
Sold Price/SqFt	\$622	\$521	+19.5%	\$559	\$473	+18.3%	
Sold Price / Orig LP	95.7%	93.4%	+2.5%	101.1%	94.8%	+6.6%	
Days on Market	42	61	-30.4%	37	46	-20.4%	

Modian		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$1,475,000	\$1,097,000	+34.5%	\$1,037,000	\$995,000	+4.2%	
List Price/SqFt	\$610	\$523	+16.5%	\$530	\$463	+14.6%	
Sold Price	\$1,565,000	\$1,017,500	+53.8%	\$1,100,000	\$985,000	+11.7%	
Sold Price/SqFt	\$582	\$514	+13.3%	\$534	\$452	+18.1%	
Sold Price / Orig LP	94.0%	95.0%	-1.1%	100.0%	96.0%	+4.2%	
Days on Market	25	39	-35.1%	9	26	-65.4%	

ays on	ı Marke	et	25		39		-35.1%	6	9		26		-65.4%
nths	ths of Inventory - Last Two Years												
6.0													
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	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Price Range		This Month			Year-to-Date						
Price Range	New	Sales	DOM	New	Sales	DOM					
\$149,999 or under				1							
\$150,000- \$199,999				3	1	14					
\$200,000- \$249,999				3	3	7					
\$250,000- \$299,999				16	20	59					
\$300,000- \$349,999				9	13	27					
\$350,000- \$399,999		4	23	39	23	22					
\$400,000- \$449,999	2			14	12	20					
\$450,000- \$499,999	1	2	7	12	17	36					
\$500,000- \$549,999	1			9	12	43					
\$550,000- \$599,999				10	10	61					
\$600,000- \$699,999				10	11	60					
\$700,000- \$799,999	1			18	18	20					
\$800,000- \$899,999	1	1	14	21	23	41					
\$900,000- \$999,999	1	2	18	37	28	35					
\$1M - \$1.99M	6	12	63	158	176	35					
\$2M - \$2.99M	1	3	33	44	31	34					
\$3M+	2	5	45	43	22	50					
Totals	16	29	42	447	420	37					





# **MLS Area 1N**

# **Residential Statistics**

Independence Title	
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# December 2021

AverageMedian

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Lictings		This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	37	51	-27.5%	508	479	+6.1%
Condo/TH Sales	7	7		81	68	+19.1%
Total Sales	44	58	-24.1%	589	547	+7.7%
New Homes Only				1	4	-75.0%
Resale Only	44	58	-24.1%	588	543	+8.3%
Sales Volume	\$31,013,758	\$31,975,825	-3.0%	\$423,732,652	\$289,222,534	+46.5%
New Listings	15	28	-46.4%	631	591	+6.8%
Pending	22	15	+46.7%	23	528	-95.6%
Withdrawn	3	5	-40.0%	40	35	+14.3%
Expired						
Months of Inventory	0.3	0.2	+67.8%	N/A	N/A	

Average		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$685,280	\$545,946	+25.5%	\$667,018	\$528,265	+26.3%	
List Price/SqFt	\$349	\$267	+30.8%	\$315	\$252	+24.8%	
Sold Price	\$704,858	\$551,307	+27.9%	\$719,410	\$528,743	+36.1%	
Sold Price/SqFt	\$357	\$270	+32.0%	\$338	\$253	+33.3%	
Sold Price / Orig LP	101.1%	100.8%	+0.3%	107.1%	99.7%	+7.4%	
Days on Market	25	16	+58.3%	13	17	-25.2%	

Modion	•	This Month	_	Y	_	
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$620,000	\$492,000	+26.0%	\$615,000	\$489,000	+25.8%
List Price/SqFt	\$343	\$263	+30.5%	\$313	\$251	+24.6%
Sold Price	\$638,500	\$497,500	+28.3%	\$652,000	\$491,000	+32.8%
Sold Price/SqFt	\$349	\$265	+31.8%	\$339	\$250	+35.5%
Sold Price / Orig LP	99.0%	100.5%	-1.5%	105.0%	100.0%	+5.0%
Days on Market	14	6	+125.0%	5	5	

\$700,000										
\$500,000				<u>~</u>		/	<b>Y</b>	<b>~</b>		
\$300,000	D-19	F-20	A-20	J-20	A-20	O-20	D-20	F-21	A-21	
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**Average & Median Sales Price - Last Two Years** 

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Price Range		This Month			Year-to-Date						
Price Range	New	Sales	DOM	New	Sales	DOM					
\$149,999 or under											
\$150,000- \$199,999											
\$200,000- \$249,999				5	4	14					
\$250,000- \$299,999				10	8	18					
\$300,000- \$349,999		2	13	11	10	10					
\$350,000- \$399,999		1	33	24	15	14					
\$400,000- \$449,999	2	2	57	37	31	16					
\$450,000- \$499,999	3	8	42	61	41	19					
\$500,000- \$549,999		3	19	73	64	11					
\$550,000- \$599,999	1	3	34	63	62	16					
\$600,000- \$699,999	2	8	19	98	91	12					
\$700,000- \$799,999	3	5	14	71	76	14					
\$800,000- \$899,999	1	4	36	76	67	12					
\$900,000- \$999,999	1	1	3	48	34	17					
\$1M - \$1.99M	2	7	9	52	85	7					
\$2M - \$2.99M				1	1	5					
\$3M+				1							
Totals	15	44	25	631	589	13					



# **Residential Statistics**

🗱 Independence Title
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# December 2021

Lictings	-	This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	41	52	-21.2%	434	477	-9.0%	
Condo/TH Sales	8	19	-57.9%	163	161	+1.2%	
Total Sales	49	71	-31.0%	597	638	-6.4%	
New Homes Only	4	11	-63.6%	52	83	-37.3%	
Resale Only	45	60	-25.0%	545	555	-1.8%	
Sales Volume	\$37,326,194	\$38,337,882	-2.6%	\$384,539,307	\$339,541,266	+13.3%	
New Listings	35	29	+20.7%	655	716	-8.5%	
Pending	33	21	+57.1%	44	610	-92.8%	
Withdrawn	2	4	-50.0%	49	63	-22.2%	
Expired							
Months of Inventory	0.5	0.4	+28.2%	N/A	N/A		

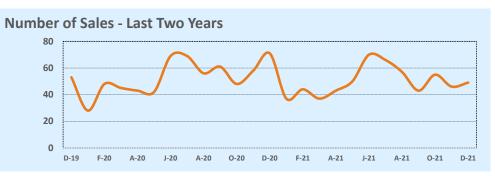
Avorago		This Month		Υ	Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change		
List Price	\$729,806	\$541,187	+34.9%	\$611,002	\$530,628	+15.1%		
List Price/SqFt	\$467	\$352	+32.8%	\$416	\$345	+20.6%		
Sold Price	\$761,759	\$539,970	+41.1%	\$644,119	\$532,196	+21.0%		
Sold Price/SqFt	\$484	\$351	+37.9%	\$439	\$346	+26.7%		
Sold Price / Orig LP	102.7%	98.8%	+3.9%	104.7%	99.3%	+5.3%		
Days on Market	16	17	-4.6%	15	22	-32.2%		

Modian		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$675,000	\$475,000	+42.1%	\$585,000	\$495,000	+18.2%	
List Price/SqFt	\$452	\$342	+32.0%	\$406	\$343	+18.4%	
Sold Price	\$701,000	\$475,000	+47.6%	\$624,900	\$494,850	+26.3%	
Sold Price/SqFt	\$470	\$341	+37.8%	\$428	\$346	+23.8%	
Sold Price / Orig LP	102.0%	100.0%	+2.0%	103.0%	100.0%	+3.0%	
Days on Market	6	5	+20.0%	5	7	-28.6%	

Months	of In	vent	ory - l	Last 1	Two Y	'ears							
1.5													
1.0													
0.5		П		Н		11			1				
0.0	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Drice Dance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under					1	169	
\$150,000- \$199,999				17	14	22	
\$200,000- \$249,999	3	1	24	52	50	14	
\$250,000- \$299,999	2	1	18	22	18	16	
\$300,000- \$349,999	1			7	13	9	
\$350,000- \$399,999		1	49	14	15	22	
\$400,000- \$449,999	2	2	65	29	21	23	
\$450,000- \$499,999		2	10	60	42	26	
\$500,000- \$549,999	1	5	28	51	61	9	
\$550,000- \$599,999	2	4	22	69	42	18	
\$600,000- \$699,999	6	7	17	114	92	15	
\$700,000- \$799,999	7	14	9	97	97	15	
\$800,000- \$899,999	5	4	14	48	58	10	
\$900,000- \$999,999	2	3	3	15	21	7	
\$1M - \$1.99M	4	4	4	55	49	11	
\$2M - \$2.99M				4	2	7	
\$3M+		1	2	1	1	2	
Totals	35	49	16	655	597	15	





# MLS Area 2N

# **Residential Statistics**

4	Independence Title	
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# December 2021

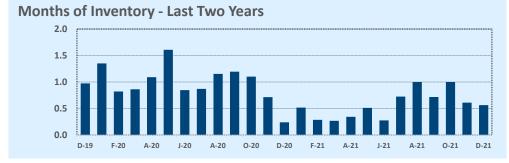
Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	28	44	-36.4%	354	325	+8.9%	
Condo/TH Sales	11	10	+10.0%	130	99	+31.3%	
Total Sales	39	54	-27.8%	484	424	+14.2%	
New Homes Only	1			6	1	+500.0%	
Resale Only	38	54	-29.6%	478	423	+13.0%	
Sales Volume	\$17,307,637	\$20,334,701	-14.9%	\$205,121,888	\$144,577,112	+41.9%	
New Listings	23	24	-4.2%	536	482	+11.2%	
Pending	33	15	+120.0%	44	411	-89.3%	
Withdrawn	2	1	+100.0%	41	35	+17.1%	
Expired							
Months of Inventory	0.6	0.2	+134.3%	N/A	N/A		

Аменесе	•	This Month		Year-to-Date			
Average	Dec 2021	Dec 2021 Dec 2020 Ch		2021	2020	Change	
List Price	\$439,105	\$374,781	+17.2%	\$404,759	\$341,370	+18.6%	
List Price/SqFt	\$314	\$239	+31.7%	\$289	\$232	+24.6%	
Sold Price	\$443,786	\$376,569	+17.8%	\$423,806	\$340,984	+24.3%	
Sold Price/SqFt	\$317	\$239	+32.7%	\$302	\$232	+30.6%	
Sold Price / Orig LP	99.5%	99.7%	-0.2%	104.6%	99.1%	+5.6%	
Days on Market	22	21	+5.4%	13	21	-35.3%	

Modion	-	This Month	_	Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$438,900	\$359,700	+22.0%	\$399,900	\$345,000	+15.9%	
List Price/SqFt	\$316	\$229	+37.8%	\$283	\$229	+23.7%	
Sold Price	\$445,000	\$358,000	+24.3%	\$418,500	\$344,950	+21.3%	
Sold Price/SqFt	\$310	\$226	+37.4%	\$298	\$230	+29.4%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	103.0%	100.0%	+3.0%	
Days on Market	14	7	+115.4%	6	6		

, , , , , , , , , , , , , , , , , , ,						
Drice Pange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				3	8	32
\$150,000- \$199,999	2			28	24	16
\$200,000- \$249,999	2			22	16	10
\$250,000- \$299,999	1	5	36	70	51	14
\$300,000- \$349,999		7	15	62	54	10
\$350,000- \$399,999	6	3	36	76	59	21
\$400,000- \$449,999	2	5	23	58	60	11
\$450,000- \$499,999	1	5	28	67	60	11
\$500,000- \$549,999	4	5	17	46	44	11
\$550,000- \$599,999	3	5	6	64	59	11
\$600,000- \$699,999	2	3	24	33	43	10
\$700,000- \$799,999		1	3	2	3	3
\$800,000- \$899,999				2	3	75
\$900,000- \$999,999				1		
\$1M - \$1.99M				2		
\$2M - \$2.99M						
\$3M+						
Totals	23	39	22	536	484	13







# **Residential Statistics**

N.	
	Independence Title
V	

**Price Range** 

# December 2021

Year-to-Date

Lictings	•	This Month		Y	ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	53	42	+26.2%	544	494	+10.1%
Condo/TH Sales	20	7	+185.7%	192	131	+46.6%
Total Sales	73	49	+49.0%	736	625	+17.8%
New Homes Only	19	6	+216.7%	97	59	+64.4%
Resale Only	54	43	+25.6%	639	566	+12.9%
Sales Volume	\$48,931,650	\$22,756,220	+115.0%	\$444,117,234	\$300,192,488	+47.9%
New Listings	31	55	-43.6%	840	760	+10.5%
Pending	47	15	+213.3%	100	604	-83.4%
Withdrawn	2	6	-66.7%	77	68	+13.2%
Expired						
Months of Inventory	0.5	1.2	-55.3%	N/A	N/A	

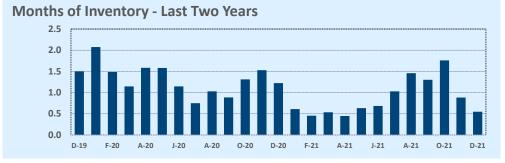
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999				16	18	42
\$200,000- \$249,999		1	4	26	23	45
\$250,000- \$299,999				16	14	6
\$300,000- \$349,999	1	2	74	16	28	25
\$350,000- \$399,999	1	4	69	41	33	40
\$400,000- \$449,999	2	4	7	49	50	31
\$450,000- \$499,999	2	7	27	91	67	27
\$500,000- \$549,999	3	4	6	86	90	20
\$550,000- \$599,999	3	13	17	115	77	14
\$600,000- \$699,999	5	14	25	174	148	16
\$700,000- \$799,999	6	6	11	88	69	13
\$800,000- \$899,999	5	5	23	55	53	15
\$900,000- \$999,999	2	4	4	38	28	8
\$1M - \$1.99M	1	9	8	27	37	6
\$2M - \$2.99M						
\$3M+				1	1	2
Totals	31	73	21	840	736	20

**This Month** 

Average		This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$641,184	\$461,664	+38.9%	\$578,791	\$479,093	+20.8%	
List Price/SqFt	\$388	\$318	+21.8%	\$369	\$309	+19.4%	
Sold Price	\$670,297	\$464,413	+44.3%	\$603,420	\$480,308	+25.6%	
Sold Price/SqFt	\$402	\$320	+25.5%	\$384	\$310	+23.8%	
Sold Price / Orig LP	103.0%	100.4%	+2.5%	103.7%	99.2%	+4.6%	
Days on Market	21	20	+3.1%	20	25	-19.0%	

Median		This Month		Year-to-Date		
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$589,000	\$450,000	+30.9%	\$550,000	\$450,000	+22.2%
List Price/SqFt	\$377	\$312	+20.7%	\$360	\$301	+19.3%
Sold Price	\$600,000	\$465,000	+29.0%	\$575,000	\$452,000	+27.2%
Sold Price/SqFt	\$395	\$318	+24.2%	\$374	\$306	+22.3%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	101.0%	100.0%	+1.0%
Days on Market	7	6	+16.7%	6	7	-14.3%







# **MLS Area 3E**

# **Residential Statistics**

*	Independence Title	
<i>V</i> ~	11 1010 0 01 10101 10 0 11110	

New

**Price Range** 

\$149,999 or under

# December 2021

DOM

Year-to-Date

Sales

Lictings	•	This Month		Y	ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	27	51	-47.1%	410	287	+42.9%
Condo/TH Sales				3		
Total Sales	27	51	-47.1%	413	287	+43.9%
New Homes Only		5		32	39	-17.9%
Resale Only	27	46	-41.3%	381	248	+53.6%
Sales Volume	\$11,528,568	\$16,032,058	-28.1%	\$157,797,167	\$88,952,482	+77.4%
New Listings	34	17	+100.0%	503	302	+66.6%
Pending	39	7	+457.1%	98	255	-61.6%
Withdrawn	1	2	-50.0%	21	14	+50.0%
Expired						
Months of Inventory	0.6	0.1	+655.6%	N/A	N/A	

\$150,000- \$199,999				1	2	3
\$200,000- \$249,999				13	7	11
\$250,000- \$299,999	2	1	21	45	37	10
\$300,000- \$349,999	1	3	54	110	95	8
\$350,000- \$399,999	7	5	20	153	131	6
\$400,000- \$449,999	10	11	15	80	72	9
\$450,000- \$499,999	8	3	15	59	32	16
\$500,000- \$549,999	5	2	15	20	15	7
\$550,000- \$599,999	1	1	34	15	10	15
\$600,000- \$699,999				3	10	8
\$700,000- \$799,999		1	73	1	2	39
\$800,000- \$899,999				1		
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M				1		
\$3M+						
Totals	34	27	23	503	413	9

**This Month** 

Sales

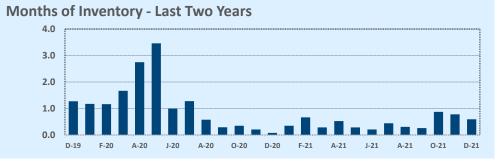
DOM

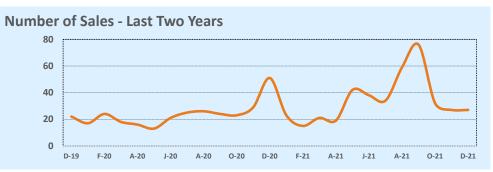
New

Аменесе	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$420,010	\$311,827	+34.7%	\$368,930	\$310,315	+18.9%
List Price/SqFt	\$263	\$173	+52.5%	\$213	\$182	+17.2%
Sold Price	\$426,984	\$314,354	+35.8%	\$382,075	\$309,939	+23.3%
Sold Price/SqFt	\$270	\$175	+54.4%	\$222	\$182	+22.0%
Sold Price / Orig LP	101.1%	101.3%	-0.2%	106.7%	99.5%	+7.3%
Days on Market	23	18	+32.0%	9	29	-70.0%

Median	-	This Month		Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$399,900	\$295,990	+35.1%	\$359,000	\$289,990	+23.8%
List Price/SqFt	\$260	\$169	+54.0%	\$207	\$178	+16.1%
Sold Price	\$408,888	\$297,080	+37.6%	\$366,555	\$292,000	+25.5%
Sold Price/SqFt	\$263	\$169	+55.3%	\$212	\$179	+18.3%
Sold Price / Orig LP	101.0%	100.0%	+1.0%	106.0%	100.0%	+6.0%
Days on Market	9	8	+12.5%	4	10	-60.0%







# **Residential Statistics**

N.	
	Independence Title
V	

# December 2021

AverageMedian

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A-21

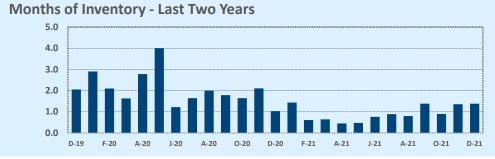
Lietinge		This Month		Y	Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	18	34	-47.1%	311	323	-3.7%	
Condo/TH Sales	8	23	-65.2%	145	149	-2.7%	
Total Sales	26	57	-54.4%	456	472	-3.4%	
New Homes Only	2	6	-66.7%	26	45	-42.2%	
Resale Only	24	51	-52.9%	430	427	+0.7%	
Sales Volume	\$22,144,500	\$38,878,908	-43.0%	\$344,806,440	\$307,814,553	+12.0%	
New Listings	17	36	-52.8%	484	568	-14.8%	
Pending	25	15	+66.7%	40	422	-90.5%	
Withdrawn	4	6	-33.3%	50	70	-28.6%	
Expired							
Months of Inventory	1.4	1.0	+33.8%	N/A	N/A		

Average		This Month		Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$854,623	\$692,783	+23.4%	\$733,693	\$657,828	+11.5%
List Price/SqFt	\$545	\$402	+35.5%	\$470	\$395	+18.9%
Sold Price	\$851,712	\$682,086	+24.9%	\$756,154	\$652,149	+15.9%
Sold Price/SqFt	\$540	\$398	+35.8%	\$486	\$393	+23.8%
Sold Price / Orig LP	98.0%	96.6%	+1.5%	103.1%	97.9%	+5.3%
Days on Market	26	71	-63.1%	31	48	-35.0%

Median	-	This Month	_	Year-to-Date			
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$684,250	\$599,000	+14.2%	\$675,000	\$590,000	+14.4%	
List Price/SqFt	\$551	\$389	+41.6%	\$464	\$390	+18.9%	
Sold Price	\$675,000	\$596,000	+13.3%	\$722,338	\$589,500	+22.5%	
Sold Price/SqFt	\$540	\$379	+42.6%	\$476	\$384	+24.0%	
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.5%	98.0%	+2.6%	
Days on Market	13	32	-59.4%	7	15	-53.3%	

Average	& M	edia	n Sale	es Pri	ce - L	ast T	wo Ye	ears	
\$900,000	[								
\$700,000	1				~	~			
\$500,000			\						
\$300,000	D-19	F-20	A-20	J-20	A-20	O-20	D-20	F-21	ρ
Number	of Sa	ales -	Last	Two	Years	5			
80									
60									
40						<u> </u>	Д		
20									
0	D 40							F 24	

		liC			CCCIIID	c. LULI
Price Range		This Month			Year-to-Date	:
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				8	13	50
\$200,000- \$249,999		2	7	19	20	33
\$250,000- \$299,999		2	5	22	19	18
\$300,000- \$349,999		1	22	6	10	9
\$350,000- \$399,999		1	17	8	6	36
\$400,000- \$449,999		2	97	9	9	90
\$450,000- \$499,999	2			19	13	23
\$500,000- \$549,999	1	2	28	35	30	22
\$550,000- \$599,999				37	28	49
\$600,000- \$699,999		5	36	67	68	24
\$700,000- \$799,999	1	2	29	66	72	22
\$800,000- \$899,999	3			36	49	18
\$900,000- \$999,999		1	13	38	29	12
\$1M - \$1.99M	5	6	17	99	87	53
\$2M - \$2.99M	5	2	9	14	3	6
\$3M+				1		
Totals	17	26	26	484	456	31



# **Residential Statistics**

New

**Price Range** 

\$149,999 or under

# December 2021

DOM

32

Year-to-Date

Sales

Lictings		This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	62	69	-10.1%	564	643	-12.3%
Condo/TH Sales	17	19	-10.5%	254	188	+35.1%
Total Sales	79	88	-10.2%	818	831	-1.6%
New Homes Only	13	30	-56.7%	169	224	-24.6%
Resale Only	66	58	+13.8%	649	607	+6.9%
Sales Volume	\$58,422,440	\$49,153,343	+18.9%	\$547,778,446	\$418,576,405	+30.9%
New Listings	27	59	-54.2%	965	1,056	-8.6%
Pending	45	26	+73.1%	67	759	-91.2%
Withdrawn	2	14	-85.7%	128	148	-13.5%
Expired						
Months of Inventory	0.8	1.2	-29.7%	N/A	N/A	

	\$150,000- \$199,999				6	2	39
	\$200,000- \$249,999				4	4	88
	\$250,000- \$299,999				11	15	70
	\$300,000- \$349,999		4	34	28	31	33
	\$350,000- \$399,999	1	4	30	62	51	25
	\$400,000- \$449,999		4	17	74	73	33
	\$450,000- \$499,999	1	4	39	89	69	28
	\$500,000- \$549,999	2	8	18	79	73	20
	\$550,000- \$599,999	5	9	32	95	80	19
	\$600,000- \$699,999	6	10	26	159	129	21
	\$700,000- \$799,999	3	8	78	115	100	23
	\$800,000- \$899,999	1	8	20	75	56	14
!	\$900,000- \$999,999	2	6	49	48	46	19
	\$1M - \$1.99M	6	14	37	109	80	38
	\$2M - \$2.99M				6	8	9
	\$3M+				4		
	Totals	27	79	35	965	818	25

**This Month** 

Sales

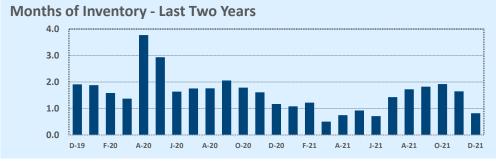
DOM

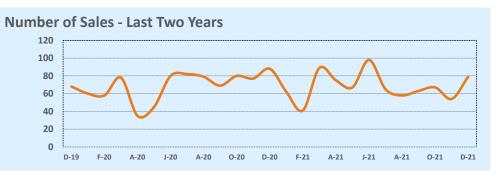
New

Аманада		This Month			Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change		
List Price	\$739,779	\$559,507	+32.2%	\$647,220	\$507,816	+27.5%		
List Price/SqFt	\$526	\$417	+26.4%	\$487	\$398	+22.5%		
Sold Price	\$739,525	\$558,561	+32.4%	\$669,656	\$503,702	+32.9%		
Sold Price/SqFt	\$528	\$416	+26.8%	\$503	\$395	+27.5%		
Sold Price / Orig LP	98.0%	96.4%	+1.7%	102.7%	97.7%	+5.1%		
Days on Market	35	43	-18.9%	25	34	-25.3%		

Median	-	This Month		Year-to-Date			
	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$650,000	\$519,950	+25.0%	\$597,000	\$475,000	+25.7%	
List Price/SqFt	\$517	\$395	+31.1%	\$462	\$380	+21.6%	
Sold Price	\$660,000	\$520,000	+26.9%	\$600,500	\$470,000	+27.8%	
Sold Price/SqFt	\$495	\$396	+25.1%	\$480	\$380	+26.5%	
Sold Price / Orig LP	98.0%	99.5%	-1.5%	100.0%	99.0%	+1.0%	
Days on Market	19	8	+137.5%	8	11	-27.3%	







# **MLS Area 5E**

# **Residential Statistics**

# December 2021

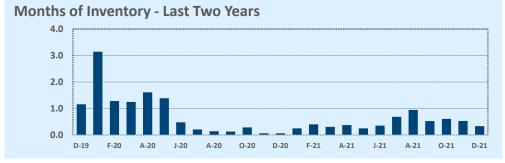
Lictings	7	This Month		Υ	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	19	16	+18.8%	173	193	-10.4%
Condo/TH Sales	2			29	26	+11.5%
Total Sales	21	16	+31.3%	202	219	-7.8%
New Homes Only		3		6	22	-72.7%
Resale Only	21	13	+61.5%	196	197	-0.5%
Sales Volume	\$7,966,612	\$4,514,281	+76.5%	\$72,934,442	\$56,767,433	+28.5%
New Listings	11	8	+37.5%	218	215	+1.4%
Pending	8	7	+14.3%	16	210	-92.4%
Withdrawn	2			9	9	
Expired						
Months of Inventory	0.3	0.1	+433.3%	N/A	N/A	

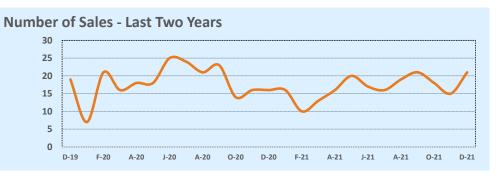
Price Range		This Month		Year-to-Date			
Price Kange	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999				1			
\$200,000- \$249,999				4	2	134	
\$250,000- \$299,999		1	19	55	37	10	
\$300,000- \$349,999	6	8	11	71	74	8	
\$350,000- \$399,999	3	3	6	40	40	9	
\$400,000- \$449,999		6	7	24	23	11	
\$450,000- \$499,999	1	2	21	8	11	13	
\$500,000- \$549,999	1	1	6	4	6	12	
\$550,000- \$599,999				9	5	8	
\$600,000- \$699,999					3	5	
\$700,000- \$799,999				1	1	62	
\$800,000- \$899,999							
\$900,000- \$999,999				1			
\$1M - \$1.99M							
\$2M - \$2.99M							
\$3M+							
Totals	11	21	10	218	202	11	

Аманада	•	This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$367,062	\$274,279	+33.8%	\$340,566	\$258,308	+31.8%	
List Price/SqFt	\$236	\$161	+46.4%	\$221	\$164	+34.6%	
Sold Price	\$379,362	\$282,143	+34.5%	\$361,062	\$259,212	+39.3%	
Sold Price/SqFt	\$245	\$167	+46.7%	\$234	\$165	+41.9%	
Sold Price / Orig LP	103.0%	107.1%	-3.8%	105.9%	100.7%	+5.2%	
Days on Market	10	18	-45.1%	11	25	-56.2%	

Modion	-	This Month	_	Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$345,000	\$271,534	+27.1%	\$319,950	\$233,990	+36.7%	
List Price/SqFt	\$233	\$156	+49.1%	\$218	\$156	+39.8%	
Sold Price	\$375,000	\$280,000	+33.9%	\$335,000	\$235,000	+42.6%	
Sold Price/SqFt	\$238	\$170	+39.4%	\$236	\$156	+51.1%	
Sold Price / Orig LP	102.0%	102.0%	+0.0%	104.5%	100.0%	+4.5%	
Days on Market	6	5	+33.3%	5	8	-37.5%	







# **Residential Statistics**

🙀 Independence Title	)
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# December 2021

Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	25	50	-50.0%	370	385	-3.9%	
Condo/TH Sales	37	46	-19.6%	332	304	+9.2%	
Total Sales	62	96	-35.4%	702	689	+1.9%	
New Homes Only	8	12	-33.3%	73	101	-27.7%	
Resale Only	54	84	-35.7%	629	588	+7.0%	
Sales Volume	\$56,709,469	\$69,421,698	-18.3%	\$590,986,274	\$480,414,817	+23.0%	
New Listings	23	56	-58.9%	720	904	-20.4%	
Pending	28	33	-15.2%	64	644	-90.1%	
Withdrawn	2	10	-80.0%	72	108	-33.3%	
Expired							
Months of Inventory	0.5	1.1	-47.9%	N/A	N/A		

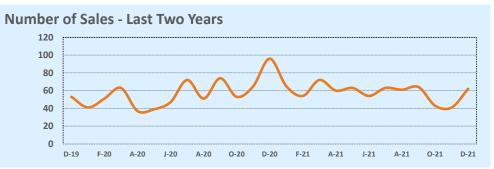
Average		This Month		Υ	ear-to-Date	
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$906,982	\$731,594	+24.0%	\$814,439	\$708,867	+14.9%
List Price/SqFt	\$554	\$426	+29.9%	\$523	\$433	+20.8%
Sold Price	\$914,669	\$723,143	+26.5%	\$841,861	\$697,264	+20.7%
Sold Price/SqFt	\$565	\$421	+34.2%	\$545	\$427	+27.5%
Sold Price / Orig LP	100.4%	97.5%	+3.0%	103.5%	97.3%	+6.4%
Days on Market	25	47	-46.1%	27	40	-31.8%

Modian		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$775,000	\$600,000	+29.2%	\$725,000	\$615,000	+17.9%	
List Price/SqFt	\$506	\$382	+32.4%	\$483	\$410	+18.0%	
Sold Price	\$750,000	\$606,000	+23.8%	\$755,000	\$610,000	+23.8%	
Sold Price/SqFt	\$506	\$381	+32.9%	\$505	\$405	+24.6%	
Sold Price / Orig LP	100.0%	98.0%	+2.0%	101.0%	98.0%	+3.1%	
Days on Market	8	29	-72.4%	6	18	-66.7%	

Days on	Market	8	29	-72.4%	6	18	-66.7%				
Months of Inventory - Last Two Years											
4.0											
3.0											
2.0				-							
1.0		$\Pi H$		Н.		and l					
0.0											
	D-19 F-	20 A-20 J-2	0 A-20 O-2	0 D-20 F	F-21 A-21 J-2	1 A-21 O-2	D-21				

/ 1 18/8 B 8/18/						
Price Range		This Month			Year-to-Date	!
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				8	5	42
\$200,000- \$249,999		1	5	20	25	48
\$250,000- \$299,999		3	6	41	34	9
\$300,000- \$349,999	3	4	7	42	38	18
\$350,000- \$399,999		5	12	33	31	16
\$400,000- \$449,999	1	3	22	20	24	17
\$450,000- \$499,999	1	1	20	20	23	17
\$500,000- \$549,999				17	19	31
\$550,000- \$599,999		2	35	20	17	26
\$600,000- \$699,999	3	6	21	80	83	30
\$700,000- \$799,999	1	8	47	101	84	18
\$800,000- \$899,999		6	7	65	91	24
\$900,000- \$999,999	4	5	54	64	40	49
\$1M - \$1.99M	8	15	30	153	163	34
\$2M - \$2.99M	1	2	9	28	23	22
\$3M+	1	1	4	8	2	64
Totals	23	62	25	720	702	27
\$3M+	1	1	4	8	2	64





# **Residential Statistics**

Λ -	Independence Title	
47	Indanandanca Litla	
V -		

# December 2021

Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	7	13	-46.2%	131	144	-9.0%	
Condo/TH Sales	6	13	-53.8%	175	127	+37.8%	
Total Sales	13	26	-50.0%	306	271	+12.9%	
New Homes Only		1		17	25	-32.0%	
Resale Only	13	25	-48.0%	289	246	+17.5%	
Sales Volume	\$16,663,500	\$24,871,500	-33.0%	\$311,802,239	\$244,636,066	+27.5%	
New Listings	27	19	+42.1%	312	407	-23.3%	
Pending	26	6	+333.3%	28	258	-89.1%	
Withdrawn	1	6	-83.3%	22	59	-62.7%	
Expired							
Months of Inventory	0.5	1.7	-67.4%	N/A	N/A		

Average		This Month		Y	ear-to-Date	
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$1,211,692	\$975,223	+24.2%	\$977,129	\$921,672	+6.0%
List Price/SqFt	\$632	\$632 \$486		\$566	\$489	+15.8%
Sold Price	\$1,281,808	\$956,596	+34.0%	\$1,018,962	\$902,716	+12.9%
Sold Price/SqFt	\$673	\$482	+39.6%	\$587	\$480	+22.3%
Sold Price / Orig LP	106.5%	96.7%	+10.1%	103.1%	96.8%	+6.5%
Days on Market	11	11 47		28	46	-39.5%

Modion	-	This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$1,100,000	\$750,000	+46.7%	\$799,950	\$750,000	+6.7%	
List Price/SqFt	\$614	\$450	+36.4%	\$525	\$479	+9.6%	
Sold Price	\$1,189,000	\$778,500	+52.7%	\$830,500	\$750,000	+10.7%	
Sold Price/SqFt	\$608	\$449	+35.3%	\$546	\$477	+14.5%	
Sold Price / Orig LP	/ Orig LP 102.0%		+4.1%	100.0%	97.0%	+3.1%	
Days on Market	8	22	-63.6%	7	26	-73.1%	

Months of Inventory - Last Two Years													
8.0													
6.0			╂.	•									
4.0		•	-H										
2.0				H	T	П							
0.0	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Dries Danes		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999				2	2	44	
\$250,000- \$299,999				10	12	43	
\$300,000- \$349,999		1	22	10	12	22	
\$350,000- \$399,999	6			21	13	53	
\$400,000- \$449,999	9	1	4	27	29	38	
\$450,000- \$499,999				15	16	38	
\$500,000- \$549,999	4	1	22	18	14	16	
\$550,000- \$599,999				17	20	18	
\$600,000- \$699,999		1	5	16	19	34	
\$700,000- \$799,999		1	21	11	14	61	
\$800,000- \$899,999				15	13	22	
\$900,000- \$999,999				21	9	19	
\$1M - \$1.99M	6	5	8	100	104	17	
\$2M - \$2.99M	1	3	11	21	22	27	
\$3M+	1			8	7	57	
Totals	27	13	11	312	306	28	





# **MLS Area 8E**

# **Residential Statistics**

🗱 Independend	ce Title
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# December 2021

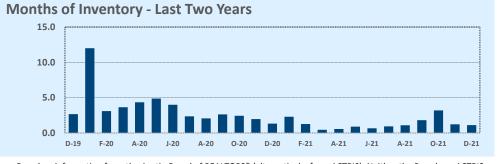
Lietings	This Month			Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	11	24	-54.2%	207	219	-5.5%
Condo/TH Sales	6	4	+50.0%	60	52	+15.4%
Total Sales	17	28	-39.3%	267	271	-1.5%
New Homes Only		1		3	13	-76.9%
Resale Only	17	27	-37.0%	264	258	+2.3%
Sales Volume	\$29,757,338	\$57,838,293	-48.6%	\$553,835,178	\$460,653,445	+20.2%
New Listings	5	15	-66.7%	295	365	-19.2%
Pending	7	7		11	266	-95.9%
Withdrawn	1	6	-83.3%	43	72	-40.3%
Expired						
Months of Inventory	1.1	1.3	-15.4%	N/A	N/A	

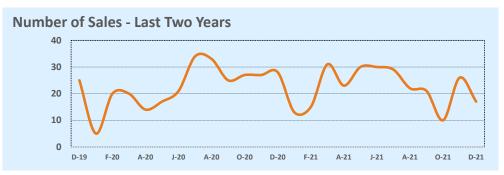
Drice Bange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999							
\$200,000- \$249,999							
\$250,000- \$299,999							
\$300,000- \$349,999				3	2	61	
\$350,000- \$399,999				5	5	5	
\$400,000- \$449,999				2	4	9	
\$450,000- \$499,999				6	1	2	
\$500,000- \$549,999		1	96	4	6	33	
\$550,000- \$599,999				1	2	14	
\$600,000- \$699,999		2	42	14	8	47	
\$700,000- \$799,999	1	1	4	10	12	12	
\$800,000- \$899,999		1	2	9	10	25	
\$900,000- \$999,999		1	18	10	10	23	
\$1M - \$1.99M	1	5	53	104	97	25	
\$2M - \$2.99M	2	3	19	64	60	29	
\$3M+	1	3	89	63	50	82	
Totals	5	17	47	295	267	36	

Average	This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$1,751,171	\$2,151,771	-18.6%	\$2,059,934	\$1,755,509	+17.3%
List Price/SqFt	\$576	\$539	+6.8%	\$608	\$471	+29.2%
Sold Price	\$1,750,432	\$2,065,653	-15.3%	\$2,074,289	\$1,699,828	+22.0%
Sold Price/SqFt	\$566	\$520	+8.8%	\$620	\$457	+35.7%
Sold Price / Orig LP	92.0%	94.6%	-2.8%	101.6%	94.8%	+7.2%
Days on Market	47	64	-26.6%	36	55	-34.0%

Median	This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$1,635,000	\$2,087,500	-21.7%	\$1,650,000	\$1,395,000	+18.3%
List Price/SqFt	\$506	\$478	+5.9%	\$563	\$414	+35.8%
Sold Price	\$1,595,000	\$1,943,750	-17.9%	\$1,725,000	\$1,375,000	+25.5%
Sold Price/SqFt	\$506	\$454	+11.4%	\$579	\$406	+42.7%
Sold Price / Orig LP	93.0%	93.5%	-0.5%	100.0%	95.0%	+5.3%
Days on Market	27	36	-25.0%	9	30	-70.0%







#### **MLS Area 8W**

# **Residential Statistics**

N.	Independence Title	
	Indonandanaa Litla	
V		

New

**Price Range** 

# December 2021

DOM

Year-to-Date

Sales

Lietinge	-	This Month		Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	13	22	-40.9%	191	236	-19.1%
Condo/TH Sales		1		11	6	+83.3%
Total Sales	13	23	-43.5%	202	242	-16.5%
New Homes Only				2	5	-60.0%
Resale Only	13	23	-43.5%	200	237	-15.6%
Sales Volume	\$20,201,505	\$44,571,250	-54.7%	\$302,222,016	\$323,221,204	-6.5%
New Listings	3	10	-70.0%	217	283	-23.3%
Pending	9	8	+12.5%	15	240	-93.8%
Withdrawn	1	1		22	27	-18.5%
Expired						
Months of Inventory	0.8	0.7	+10.6%	N/A	N/A	

\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999					1	7
\$300,000- \$349,999		1	17		1	17
\$350,000- \$399,999		1	103	4	5	29
\$400,000- \$449,999				3	1	4
\$450,000- \$499,999				4	2	4
\$500,000- \$549,999				7	6	16
\$550,000- \$599,999				5	4	5
\$600,000- \$699,999				16	13	11
\$700,000- \$799,999	1	1	14	19	13	23
\$800,000- \$899,999		1	5	11	14	10
\$900,000- \$999,999				17	11	22
\$1M - \$1.99M	2	7	21	89	94	16
\$2M - \$2.99M				21	20	10
\$3M+		2	20	21	17	37
Totals	3	13	25	217	202	17

**This Month** 

Sales

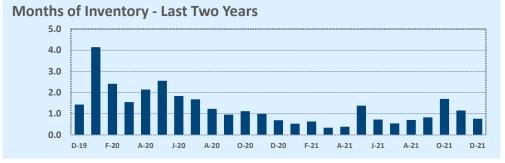
DOM

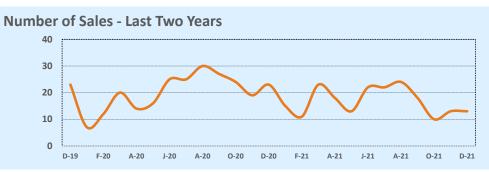
New

A	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$1,567,077	\$2,025,382	-22.6%	\$1,455,039	\$1,362,634	+6.8%
List Price/SqFt	\$441	\$421	+4.6%	\$494	\$354	+39.4%
Sold Price	\$1,553,962	\$1,937,880	-19.8%	\$1,496,149	\$1,335,625	+12.0%
Sold Price/SqFt	\$437	\$407	+7.3%	\$500	\$349	+43.4%
Sold Price / Orig LP	95.5%	96.0%	-0.5%	102.5%	97.4%	+5.2%
Days on Market	25	55	-54.6%	17	37	-53.6%

Median	This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$1,300,000	\$1,300,000		\$1,195,000	\$960,000	+24.5%
List Price/SqFt	\$433	\$336	+28.8%	\$403	\$310	+30.0%
Sold Price	\$1,425,000	\$1,300,000	+9.6%	\$1,250,023	\$967,500	+29.2%
Sold Price/SqFt	\$421	\$334	+25.9%	\$413	\$304	+35.8%
Sold Price / Orig LP	94.0%	96.0%	-2.1%	102.0%	98.0%	+4.1%
Days on Market	14	12	+16.7%	6	9	-33.3%







# **Residential Statistics**

*	Independence Title	
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New

**Price Range** 

# December 2021

DOM

Year-to-Date

Sales

Lietinge		This Month		Y	Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change		
Single Family Sales	13	19	-31.6%	148	155	-4.5%		
Condo/TH Sales	7	21	-66.7%	195	185	+5.4%		
Total Sales	20	40	-50.0%	343	340	+0.9%		
New Homes Only	5	4	+25.0%	16	45	-64.4%		
Resale Only	15	36	-58.3%	327	295	+10.8%		
Sales Volume	\$11,035,400	\$16,149,640	-31.7%	\$145,131,373	\$123,489,264	+17.5%		
New Listings	10	22	-54.5%	381	437	-12.8%		
Pending	19	10	+90.0%	30	320	-90.6%		
Withdrawn	2	3	-33.3%	33	59	-44.1%		
Expired								
Months of Inventory	1.2	0.7	+64.3%	N/A	N/A			

Average	This Month			Year-to-Date			
	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$548,835	\$404,402	+35.7%	\$403,111	\$365,427	+10.3%	
List Price/SqFt	\$347	\$284	+22.0%	\$318	\$270	+17.6%	
Sold Price	\$551,770	\$403,741	+36.7%	\$423,124	\$363,204	+16.5%	
Sold Price/SqFt	\$351	\$284	+23.4%	\$332	\$268	+23.9%	
Sold Price / Orig LP	98.5%	99.1%	-0.6%	104.3%	98.0%	+6.4%	
Days on Market	22	26	-13.0%	20	31	-35.7%	

Median		This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$456,000	\$362,000	+26.0%	\$375,000	\$349,000	+7.4%	
List Price/SqFt	\$349	\$281	+24.4%	\$305	\$258	+18.4%	
Sold Price	\$463,500	\$367,000	+26.3%	\$394,250	\$342,450	+15.1%	
Sold Price/SqFt	\$343	\$282	+21.7%	\$317	\$258	+23.0%	
Sold Price / Orig LP	100.5%	100.0%	+0.5%	103.0%	99.0%	+4.0%	
Days on Market	7	9	-23.5%	6	11	-42.9%	

\$149,999 or under				17	17	22
\$150,000- \$199,999	1			31	33	21
\$200,000- \$249,999	1			19	22	15
\$250,000- \$299,999	1	3	30	43	42	19
\$300,000- \$349,999	1	2	19	32	29	23
\$350,000- \$399,999	2	2	51	40	32	52
\$400,000- \$449,999		2	6	50	40	14
\$450,000- \$499,999		2	5	32	30	7
\$500,000- \$549,999	1	2	7	20	24	10
\$550,000- \$599,999		1	5	24	15	14
\$600,000- \$699,999		1	4	26	24	23
\$700,000- \$799,999	1	2	14	14	13	23
\$800,000- \$899,999	2	1	45	17	9	10
\$900,000- \$999,999				8	4	17
\$1M - \$1.99M		2	51	8	9	17
\$2M - \$2.99M						
\$3M+						
Totals	10	20	22	381	343	20
Average & Medi		erage dian				

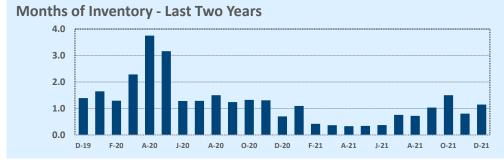
**This Month** 

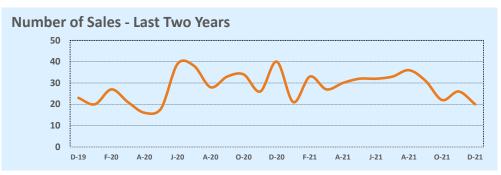
Sales

DOM

New







# **MLS Area 10N**

# **Residential Statistics**

🙀 Independence Title
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# December 2021

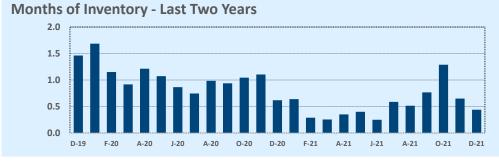
Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	48	53	-9.4%	522	496	+5.2%	
Condo/TH Sales	9	15	-40.0%	168	185	-9.2%	
Total Sales	57	68	-16.2%	690	681	+1.3%	
New Homes Only	7	12	-41.7%	47	68	-30.9%	
Resale Only	50	56	-10.7%	643	613	+4.9%	
Sales Volume	\$37,100,238	\$33,160,588	+11.9%	\$374,922,112	\$284,813,132	+31.6%	
New Listings	26	49	-46.9%	709	778	-8.9%	
Pending	35	23	+52.2%	49	669	-92.7%	
Withdrawn	1	3	-66.7%	33	64	-48.4%	
Expired							
Months of Inventory	0.4	0.6	-29.0%	N/A	N/A		

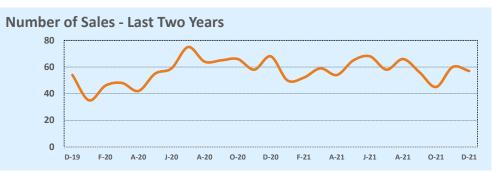
Average	•	This Month		Υ	ear-to-Date	
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$642,308	\$485,016	+32.4%	\$521,129	\$417,346	+24.9%
List Price/SqFt	\$412	\$326	+26.2%	\$372	\$294	+26.6%
Sold Price	\$650,881	\$487,656	+33.5%	\$543,365	\$418,228	+29.9%
Sold Price/SqFt	\$418	\$329	+27.0%	\$388	\$294	+31.9%
Sold Price / Orig LP	100.7%	100.0%	+0.7%	104.1%	99.6%	+4.5%
Days on Market	20	24	-16.9%	15	26	-44.1%

Median	This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$598,500	\$444,750	+34.6%	\$499,000	\$399,000	+25.1%
List Price/SqFt	\$394	\$324	+21.3%	\$366	\$283	+29.4%
Sold Price	\$590,000	\$452,500	+30.4%	\$515,000	\$399,900	+28.8%
Sold Price/SqFt	\$397	\$324	+22.4%	\$377	\$284	+32.8%
Sold Price / Orig LP	100.0%	98.5%	+1.5%	102.0%	100.0%	+2.0%
Days on Market	11	13	-15.4%	6	8	-25.0%

Drice Dance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1	1	11	
\$150,000- \$199,999	1			14	11	20	
\$200,000- \$249,999				7	11	13	
\$250,000- \$299,999				24	15	32	
\$300,000- \$349,999	1	3	6	27	40	18	
\$350,000- \$399,999	2	2	28	64	51	19	
\$400,000- \$449,999		3	19	73	72	17	
\$450,000- \$499,999	3	7	11	118	102	14	
\$500,000- \$549,999	3	6	12	91	99	13	
\$550,000- \$599,999	6	10	23	90	80	12	
\$600,000- \$699,999	7	8	33	93	103	16	
\$700,000- \$799,999	1	8	17	49	45	12	
\$800,000- \$899,999	1	3	20	28	24	11	
\$900,000- \$999,999		2	54	15	21	13	
\$1M - \$1.99M	1	5	16	14	15	14	
\$2M - \$2.99M				1			
\$3M+							
Totals	26	57	20	709	690	15	







# **MLS Area 10S**

# **Residential Statistics**

N.	Independence	
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		TIGO
V ~	11 1010 0 0 1 1010 1 100	

# December 2021

Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	75	66	+13.6%	758	823	-7.9%	
Condo/TH Sales	10	6	+66.7%	92	90	+2.2%	
Total Sales	85	72	+18.1%	850	913	-6.9%	
New Homes Only		2		5	13	-61.5%	
Resale Only	85	70	+21.4%	845	900	-6.1%	
Sales Volume	\$43,853,009	\$30,570,650	+43.4%	\$423,349,410	\$337,008,766	+25.6%	
New Listings	45	38	+18.4%	970	935	+3.7%	
Pending	47	19	+147.4%	62	877	-92.9%	
Withdrawn	3	1	+200.0%	53	34	+55.9%	
Expired							
Months of Inventory	0.6	0.2	+196.5%	N/A	N/A		

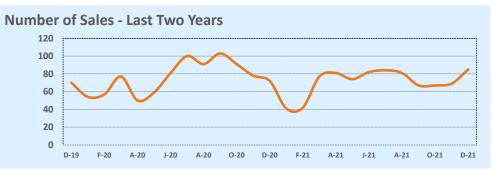
Average	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$505,292	\$414,783	+21.8%	\$466,957	\$364,698	+28.0%
List Price/SqFt	\$319	\$256	+24.4%	\$300	\$231	+30.3%
Sold Price	\$515,918	\$424,592	+21.5%	\$498,058	\$369,122	+34.9%
Sold Price/SqFt	\$325	\$262	+24.1%	\$321	\$234	+37.3%
Sold Price / Orig LP	100.6%	102.0%	-1.3%	106.6%	100.7%	+5.8%
Days on Market	25	15	+71.1%	10	16	-35.0%

Modian	-	This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$499,900	\$392,450	+27.4%	\$455,000	\$359,000	+26.7%	
List Price/SqFt	\$312	\$251	+24.4%	\$295	\$225	+31.2%	
Sold Price	\$500,000	\$405,000	+23.5%	\$485,575	\$361,500	+34.3%	
Sold Price/SqFt	\$312	\$262	+19.1%	\$315	\$227	+38.6%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	105.0%	100.0%	+5.0%	
Days on Market	13	5	+160.0%	5	5		

Months of Inventory - Last Two Years													
1.2	[												
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0.8											_	HH	
0.6										_	7 8	HH	
0.4				HH	HH								
0.2				-	-	-					-		
0.0										.,			
	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Duine Danne		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999				7	1	3
\$250,000- \$299,999		1	9	18	9	13
\$300,000- \$349,999	1	2	22	61	30	11
\$350,000- \$399,999	6	5	25	161	103	9
\$400,000- \$449,999	7	14	27	144	129	11
\$450,000- \$499,999	9	18	25	224	192	10
\$500,000- \$549,999	10	18	34	130	138	12
\$550,000- \$599,999	3	12	23	111	118	11
\$600,000- \$699,999	7	9	30	82	96	11
\$700,000- \$799,999	1	5	3	18	21	8
\$800,000- \$899,999	1	1	4	5	9	6
\$900,000- \$999,999				2	2	8
\$1M - \$1.99M				7	2	7
\$2M - \$2.99M						
\$3M+						
Totals	45	85	25	970	850	10





Mon

# **Residential Statistics**

🙀 Independence Title
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# December 2021

Lictings	•	This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	51	29	+75.9%	426	363	+17.4%
Condo/TH Sales	6	1	+500.0%	37	24	+54.2%
Total Sales	57	30	+90.0%	463	387	+19.6%
New Homes Only	1	2	-50.0%	4	14	-71.4%
Resale Only	56	28	+100.0%	459	373	+23.1%
Sales Volume	\$24,467,304	\$10,293,590	+137.7%	\$187,357,789	\$112,344,275	+66.8%
New Listings	35	19	+84.2%	593	362	+63.8%
Pending	55	14	+292.9%	96	351	-72.6%
Withdrawn	3	1	+200.0%	21	20	+5.0%
Expired						
Months of Inventory	0.4	0.2	+110.5%	N/A	N/A	

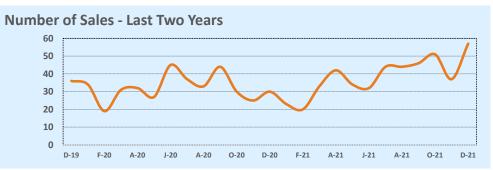
Average		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$421,205	\$332,889	+26.5%	\$382,254	\$289,763	+31.9%	
List Price/SqFt	\$272	\$197	+37.7%	\$240	\$178	+34.8%	
Sold Price	\$429,251	\$343,120	+25.1%	\$404,660	\$290,295	+39.4%	
Sold Price/SqFt	\$277	\$202	+36.8%	\$255	\$178	+42.7%	
Sold Price / Orig LP	101.2%	103.6%	-2.3%	106.4%	99.9%	+6.5%	
Days on Market	19	6	+207.8%	12	20	-41.8%	

Modian	•	This Month	_	Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$422,500	\$322,000	+31.2%	\$380,000	\$284,900	+33.4%	
List Price/SqFt	\$269	\$191	+40.7%	\$234	\$172	+36.3%	
Sold Price	\$420,300	\$328,750	+27.8%	\$400,000	\$288,000	+38.9%	
Sold Price/SqFt	\$279	\$193	+44.7%	\$251	\$171	+46.8%	
Sold Price / Orig LP	100.0%	103.5%	-3.4%	105.0%	100.0%	+5.0%	
Days on Market	10	5	+100.0%	5	6	-16.7%	

ays or	ı Marke	et	10		5		+100.0	%	5		6		-16.7%
1 <b>ths</b>			_		wo Y								
1.5		-											
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0.5													
0.0	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

V THE CONTROL TO THE											
Price Range		This Month			Year-to-Date						
Price Range	New	Sales	DOM	New	Sales	DOM					
\$149,999 or under				1	4	50					
\$150,000- \$199,999				5	2	6					
\$200,000- \$249,999		1	7	20	12	15					
\$250,000- \$299,999	2	2	26	64	39	8					
\$300,000- \$349,999	3	6	11	93	59	9					
\$350,000- \$399,999	7	9	9	116	104	8					
\$400,000- \$449,999	5	18	15	104	99	12					
\$450,000- \$499,999	11	10	40	113	75	16					
\$500,000- \$549,999	3	5	18	39	42	12					
\$550,000- \$599,999	1	5	22	10	11	18					
\$600,000- \$699,999	2			17	13	16					
\$700,000- \$799,999				5	2	4					
\$800,000- \$899,999	1	1	6	3	1	6					
\$900,000- \$999,999				3							
\$1M - \$1.99M											
\$2M - \$2.99M											
\$3M+											
Totals	35	57	19	593	463	12					





#### **MLS Area BA**

# **Residential Statistics**

4	Independence Title	
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New

**Price Range** 

# December 2021

Year-to-Date

Sales

Lictings	-	This Month		Y	ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	65	58	+12.1%	712	603	+18.1%
Condo/TH Sales						
Total Sales	65	58	+12.1%	712	603	+18.1%
New Homes Only	25	14	+78.6%	135	154	-12.3%
Resale Only	40	44	-9.1%	577	449	+28.5%
Sales Volume	\$28,944,594	\$17,991,813	+60.9%	\$254,333,518	\$167,028,158	+52.3%
New Listings	45	48	-6.3%	817	782	+4.5%
Pending	58	9	+544.4%	132	569	-76.8%
Withdrawn	1	4	-75.0%	41	74	-44.6%
Expired						
Months of Inventory	1.5	1.6	-6.0%	N/A	N/A	

\$149,999 or under		1	12	10	1/	30
\$150,000- \$199,999		2	24	43	37	37
\$200,000- \$249,999	1	1	35	54	75	36
\$250,000- \$299,999	7	9	10	146	137	41
\$300,000- \$349,999	10	11	26	152	143	28
\$350,000- \$399,999	7	19	34	168	127	23
\$400,000- \$449,999	3	11	48	77	76	19
\$450,000- \$499,999	5	5	44	69	41	28
\$500,000- \$549,999	1	2	12	22	16	14
\$550,000- \$599,999	2			15	13	54
\$600,000- \$699,999	5			27	11	60
\$700,000- \$799,999	2	1	6	6	6	16
\$800,000- \$899,999	2			9	2	90
\$900,000- \$999,999				3	4	11
\$1M - \$1.99M		1	28	7	4	57
\$2M - \$2.99M		2	12	4	2	12
\$3M+				5	1	18
Totals	45	65	30	817	712	31

**This Month** 

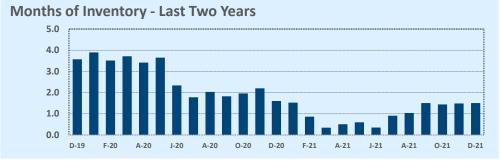
Sales

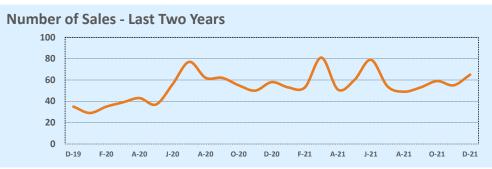
DOM

Augraga		This Month		Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$456,309	\$315,082	+44.8%	\$354,171	\$281,036	+26.0%
List Price/SqFt	\$242	\$154	+57.2%	\$188	\$152	+24.4%
Sold Price	\$445,301	\$310,204	+43.6%	\$357,210	\$276,995	+29.0%
Sold Price/SqFt	\$238	\$153	+55.9%	\$191	\$149	+27.8%
Sold Price / Orig LP	97.8%	98.6%	-0.8%	101.4%	97.2%	+4.3%
Days on Market	30	57	-46.8%	31	51	-40.1%

Median	•	This Month		Year-to-Date			
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$379,900	\$271,665	+39.8%	\$320,000	\$264,990	+20.8%	
List Price/SqFt	\$223	\$152	+46.9%	\$178	\$148	+20.4%	
Sold Price	\$367,424	\$271,665	+35.2%	\$333,000	\$262,000	+27.1%	
Sold Price/SqFt	\$219	\$152	+44.0%	\$183	\$146	+25.0%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	98.0%	+2.0%	
Days on Market	17	32	-46.9%	9	28	-67.9%	







# **MLS Area BL**

# **Residential Statistics**

*	Independence	Title

# December 2021

Lictings		This Month		Y	Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change		
Single Family Sales	10	11	-9.1%	161	102	+57.8%		
Condo/TH Sales								
Total Sales	10	11	-9.1%	161	102	+57.8%		
New Homes Only				17	12	+41.7%		
Resale Only	10	11	-9.1%	144	90	+60.0%		
Sales Volume	\$6,956,713	\$9,934,000	-30.0%	\$105,997,594	\$52,642,906	+101.4%		
New Listings	15	14	+7.1%	217	145	+49.7%		
Pending	10	6	+66.7%	22	100	-78.0%		
Withdrawn	2	4	-50.0%	39	31	+25.8%		
Expired								
Months of Inventory	2.6	2.8	-7.7%	N/A	N/A			

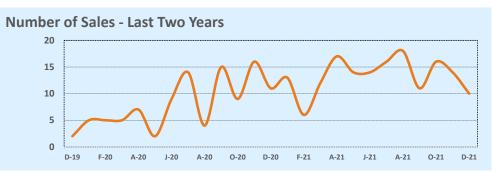
Average		This Month		Y	ear-to-Date				
	Dec 2021	Dec 2020	Change	2021	2020	Change			
List Price	\$694,980	\$926,445	-25.0%	\$664,316	\$540,449	+22.9%			
List Price/SqFt	\$405	\$299	+35.2%	\$298	\$237	+25.7%			
Sold Price	\$695,671	\$903,091	-23.0%	\$658,370	\$516,107	+27.6%			
Sold Price/SqFt	\$409	\$291	+40.9%	\$296	\$226	+30.6%			
Sold Price / Orig LP	98.9%	94.9%	+4.2%	97.6%	93.6%	+4.2%			
Days on Market	43	108	-59.7%	41	77	-47.4%			

Median	-	This Month		Year-to-Date			
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$502,000	\$695,000	-27.8%	\$495,000	\$399,000	+24.1%	
List Price/SqFt	\$327	\$267	+22.2%	\$254	\$199	+27.9%	
Sold Price	\$529,350	\$699,000	-24.3%	\$494,500	\$385,000	+28.4%	
Sold Price/SqFt	\$321	\$269	+19.5%	\$254	\$191	+33.3%	
Sold Price / Orig LP	100.0%	97.0%	+3.1%	99.0%	95.0%	+4.2%	
Days on Market	9	45	-81.1%	15	43	-65.1%	

Months	of In	vent	ory - I	Last 1	Two Y	'ears							
20.0	f												
15.0													
10.0													
5.0			П										
0.0	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

i idoporid	01100 11	_				
Drice Dance		This Month			Year-to-Date	!
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				2	4	20
\$150,000- \$199,999				10	12	108
\$200,000- \$249,999	1			10	6	66
\$250,000- \$299,999		1	6	23	12	22
\$300,000- \$349,999				21	17	33
\$350,000- \$399,999	1			19	8	51
\$400,000- \$449,999		1	4	5	9	31
\$450,000- \$499,999	3	2	6	14	16	30
\$500,000- \$549,999	2	2	8	12	8	49
\$550,000- \$599,999	1			11	5	18
\$600,000- \$699,999	2	1	22	22	13	15
\$700,000- \$799,999				8	8	27
\$800,000- \$899,999		1	118	15	12	54
\$900,000- \$999,999				6	8	33
\$1M - \$1.99M	4	2	128	34	20	41
\$2M - \$2.99M				2	1	8
\$3M+	1			3	2	71
Totals	15	10	43	217	161	41





#### **MLS Area BT**

# **Residential Statistics**

🙀 Independenc	e Title
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**Price Range** 

# December 2021

Year-to-Date

Lictings	•	This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	25	9	+177.8%	244	141	+73.0%	
Condo/TH Sales	1			8	2	+300.0%	
Total Sales	26	9	+188.9%	252	143	+76.2%	
New Homes Only	1	1		6	18	-66.7%	
Resale Only	25	8	+212.5%	246	125	+96.8%	
Sales Volume	\$8,809,962	\$2,063,950	+326.8%	\$79,343,986	\$41,977,053	+89.0%	
New Listings	24	17	+41.2%	315	171	+84.2%	
Pending	19	1	+1800.0%	31	137	-77.4%	
Withdrawn		1		29	23	+26.1%	
Expired							
Months of Inventory	0.9	2.0	-55.8%	N/A	N/A		

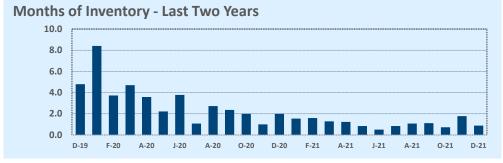
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	3	10	26	24	24
\$150,000- \$199,999	5	3	4	40	30	15
\$200,000- \$249,999	1	1	2	53	31	9
\$250,000- \$299,999	7	6	8	56	54	9
\$300,000- \$349,999	3	2	29	39	32	17
\$350,000- \$399,999	2	2	5	32	25	20
\$400,000- \$449,999	2	3	34	16	19	24
\$450,000- \$499,999	1	2	30	13	15	38
\$500,000- \$549,999	1	2	12	10	6	13
\$550,000- \$599,999	1	1	23	8	5	24
\$600,000- \$699,999				7	5	19
\$700,000- \$799,999				6	2	6
\$800,000- \$899,999		1	34	5	3	28
\$900,000- \$999,999				1		
\$1M - \$1.99M				2	1	12
\$2M - \$2.99M				1		
\$3M+						
Totals	24	26	15	315	252	17

**This Month** 

Average		This Month		Υ	Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change		
List Price	\$336,513	\$231,400	+45.4%	\$309,195	\$301,876	+2.4%		
List Price/SqFt	\$164	\$128	+27.9%	\$149	\$136	+9.3%		
Sold Price	\$338,845	\$229,328	+47.8%	\$314,857	\$293,546	+7.3%		
Sold Price/SqFt	\$166	\$127	+30.6%	\$152	\$133	+14.5%		
Sold Price / Orig LP	102.6%	98.1%	+4.6%	101.6%	96.4%	+5.4%		
Days on Market	15	50	-68.8%	17	61	-72.0%		

Modion	This Month			Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$309,500	\$175,000	+76.9%	\$272,500	\$249,900	+9.0%	
List Price/SqFt	\$162	\$125	+29.3%	\$141	\$126	+11.4%	
Sold Price	\$312,500	\$175,000	+78.6%	\$285,000	\$245,000	+16.3%	
Sold Price/SqFt	\$166	\$117	+42.8%	\$148	\$126	+17.2%	
Sold Price / Orig LP	101.0%	99.0%	+2.0%	101.0%	98.0%	+3.1%	
Days on Market	7	35	-81.4%	6	39	-84.6%	







#### **MLS Area BU**

# **Residential Statistics**

*	Independence Title	

# December 2021

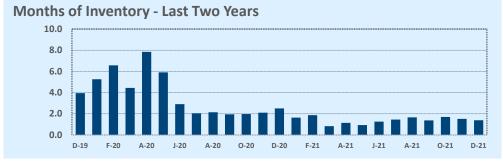
Lictings		This Month		Y	ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	54	34	+58.8%	604	527	+14.6%
Condo/TH Sales		1		19	13	+46.2%
Total Sales	54	35	+54.3%	623	540	+15.4%
New Homes Only	1	6	-83.3%	38	81	-53.1%
Resale Only	53	29	+82.8%	585	459	+27.5%
Sales Volume	\$37,006,760	\$14,763,585	+150.7%	\$312,419,776	\$231,420,751	+35.0%
New Listings	36	30	+20.0%	721	648	+11.3%
Pending	56	7	+700.0%	117	499	-76.6%
Withdrawn	1	6	-83.3%	68	90	-24.4%
Expired						
Months of Inventory	1.4	2.5	-44.8%	N/A	N/A	

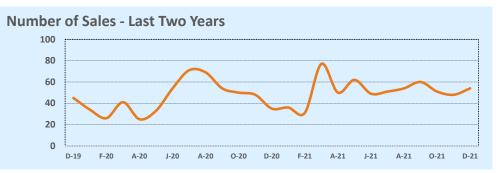
Avorago	This Month			Y	Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$706,890	\$432,314	+63.5%	\$505,279	\$442,894	+14.1%	
List Price/SqFt	\$297	\$204	+46.0%	\$241	\$198	+21.6%	
Sold Price	\$685,310	\$421,817	+62.5%	\$501,476	\$428,557	+17.0%	
Sold Price/SqFt	\$289	\$197	+46.9%	\$240	\$193	+24.6%	
Sold Price / Orig LP	92.2%	95.1%	-3.0%	98.5%	95.1%	+3.6%	
Days on Market	50	59	-15.7%	35	75	-54.0%	

Modian	This Month			Year-to-Date		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$519,000	\$275,000	+88.7%	\$355,000	\$299,900	+18.4%
List Price/SqFt	\$250	\$171	+45.9%	\$195	\$165	+18.4%
Sold Price	\$490,875	\$271,000	+81.1%	\$350,000	\$299,500	+16.9%
Sold Price/SqFt	\$246	\$165	+49.0%	\$194	\$163	+19.1%
Sold Price / Orig LP	96.0%	96.0%	+0.0%	100.0%	96.0%	+4.2%
Days on Market	26	31	-16.1%	13	43	-69.4%

Price Range		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	2	99	20	25	37
\$150,000- \$199,999	2	1	7	35	36	33
\$200,000- \$249,999		4	105	58	90	34
\$250,000- \$299,999	4	5	20	103	93	25
\$300,000- \$349,999	13	4	21	86	62	23
\$350,000- \$399,999	2	5	10	63	51	42
\$400,000- \$449,999	1	5	90	38	44	34
\$450,000- \$499,999	2	1	28	35	25	33
\$500,000- \$549,999	2	1	82	22	15	40
\$550,000- \$599,999	1	2	21	44	22	35
\$600,000- \$699,999		6	56	45	44	25
\$700,000- \$799,999		5	22	41	35	37
\$800,000- \$899,999	1			22	12	35
\$900,000- \$999,999	1	3	46	22	13	46
\$1M - \$1.99M	4	8	68	65	46	62
\$2M - \$2.99M	2	1	27	16	6	49
\$3M+		1	84	6	4	54
Totals	36	54	50	721	623	35







# **MLS Area BW**

# **Residential Statistics**

*	Independence	Title

# December 2021

Lictings	-	This Month		Y	ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	31	24	+29.2%	305	312	-2.2%
Condo/TH Sales						
Total Sales	31	24	+29.2%	305	312	-2.2%
New Homes Only	1	8	-87.5%	62	67	-7.5%
Resale Only	30	16	+87.5%	243	245	-0.8%
Sales Volume	\$16,394,887	\$8,856,471	+85.1%	\$135,254,704	\$105,886,012	+27.7%
New Listings	13	30	-56.7%	360	322	+11.8%
Pending	31	8	+287.5%	63	292	-78.4%
Withdrawn	1	1		28	31	-9.7%
Expired						
Months of Inventory	1.3	1.5	-16.3%	N/A	N/A	

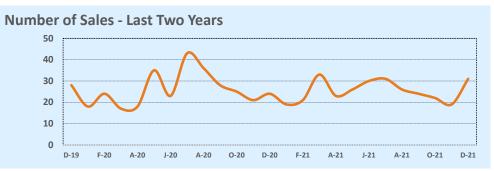
Аменеде		This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$533,574	\$374,645	+42.4%	\$440,829	\$345,604	+27.6%	
List Price/SqFt	\$224	\$175	+28.5%	\$198	\$154	+29.0%	
Sold Price	\$528,867	\$369,020	+43.3%	\$443,458	\$339,378	+30.7%	
Sold Price/SqFt	\$223	\$173	+28.6%	\$199	\$151	+32.2%	
Sold Price / Orig LP	97.6%	99.0%	-1.3%	100.7%	97.2%	+3.6%	
Days on Market	34	57	-39.4%	30	82	-63.9%	

Modian	This Month			Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$451,900	\$367,500	+23.0%	\$415,000	\$339,000	+22.4%	
List Price/SqFt	\$220	\$175	+25.7%	\$195	\$150	+29.3%	
Sold Price	\$475,000	\$357,500	+32.9%	\$423,000	\$332,250	+27.3%	
Sold Price/SqFt	\$217	\$174	+24.5%	\$193	\$147	+31.0%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%	
Days on Market	26	21	+23.8%	10	34	-70.6%	

Months	of Inve	ntory - L	.ast Two	Years				
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0.0								
	D-19 F-2	20 A-20	J-20 A-20	O-20 D-20	F-21 A-2	l J-21	A-21 O-2	1 D-21

Price Range		This Month			Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under				5	4	5			
\$150,000- \$199,999	1	1		7	9	13			
\$200,000- \$249,999		2	15	29	24	24			
\$250,000- \$299,999		1	8	37	41	26			
\$300,000- \$349,999	2	1	59	27	23	21			
\$350,000- \$399,999	5	2	29	46	34	26			
\$400,000- \$449,999		8	39	45	40	29			
\$450,000- \$499,999	1	2	29	35	30	25			
\$500,000- \$549,999	3	1		28	22	43			
\$550,000- \$599,999		4	14	22	24	44			
\$600,000- \$699,999	1	3	59	36	27	37			
\$700,000- \$799,999		4	62	21	18	43			
\$800,000- \$899,999		1	64	10	3	26			
\$900,000- \$999,999				5	2	43			
\$1M - \$1.99M		1	2	6	4	10			
\$2M - \$2.99M									
\$3M+				1					
Totals	13	31	34	360	305	30			





# **MLS Area CC**

# **Residential Statistics**

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# December 2021

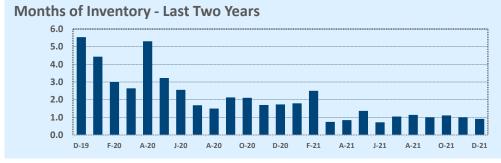
Lictings	This Month			Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	35	26	+34.6%	324	299	+8.4%
Condo/TH Sales				1		
Total Sales	35	26	+34.6%	325	299	+8.7%
New Homes Only	1	2	-50.0%	25	18	+38.9%
Resale Only	34	24	+41.7%	300	281	+6.8%
Sales Volume	\$12,361,557	\$6,576,158	+88.0%	\$103,539,698	\$71,496,523	+44.8%
New Listings	14	22	-36.4%	345	345	
Pending	20	6	+233.3%	32	282	-88.7%
Withdrawn		3		25	37	-32.4%
Expired						
Months of Inventory	0.9	1.7	-47.2%	N/A	N/A	

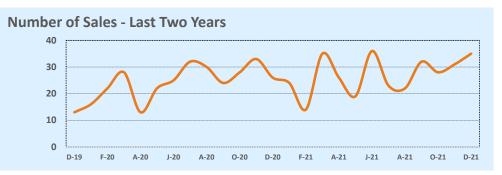
Average		This Month		Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$355,169	\$257,995	+37.7%	\$317,573	\$244,760	+29.7%
List Price/SqFt	\$204	\$169	+20.5%	\$189	\$147	+28.4%
Sold Price	\$353,187	\$252,929	+39.6%	\$318,584	\$239,119	+33.2%
Sold Price/SqFt	\$202	\$166	+21.6%	\$189	\$144	+32.0%
Sold Price / Orig LP	98.7%	96.1%	+2.7%	99.6%	95.1%	+4.7%
Days on Market	43	42	+2.8%	32	53	-39.0%

Modian	This Month			Year-to-Date		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$300,000	\$217,450	+38.0%	\$269,500	\$219,500	+22.8%
List Price/SqFt	\$194	\$158	+23.1%	\$168	\$139	+20.9%
Sold Price	\$294,850	\$212,850	+38.5%	\$275,000	\$215,000	+27.9%
Sold Price/SqFt	\$201	\$156	+28.9%	\$171	\$137	+25.0%
Sold Price / Orig LP	100.0%	98.0%	+2.0%	100.0%	97.0%	+3.1%
Days on Market	10	24	-58.3%	8	21	-61.9%

Drice Bange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under		3	130	21	21	63	
\$150,000- \$199,999		2	16	40	36	24	
\$200,000- \$249,999	2	6	32	66	73	21	
\$250,000- \$299,999	4	8	8	65	66	27	
\$300,000- \$349,999	2	6	58	40	38	28	
\$350,000- \$399,999	1	2	3	24	27	39	
\$400,000- \$449,999	1	3	44	20	16	28	
\$450,000- \$499,999	1	1	85	20	10	38	
\$500,000- \$549,999				8	13	50	
\$550,000- \$599,999		1	115	12	6	30	
\$600,000- \$699,999	2			11	8	17	
\$700,000- \$799,999				3	4	145	
\$800,000- \$899,999		1	75	3	1	75	
\$900,000- \$999,999		1	61	3	2	109	
\$1M - \$1.99M	1	1	22	8	4	33	
\$2M - \$2.99M				1			
\$3M+							
Totals	14	35	43	345	325	32	







# **MLS Area CLN**

# **Residential Statistics**

*	Independence	Title

# December 2021

Lictings		This Month		Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	228	219	+4.1%	2,773	2,824	-1.8%
Condo/TH Sales	3	1	+200.0%	52	28	+85.7%
Total Sales	231	220	+5.0%	2,825	2,852	-0.9%
New Homes Only	21	20	+5.0%	178	366	-51.4%
Resale Only	210	200	+5.0%	2,647	2,486	+6.5%
Sales Volume	\$118,743,628	\$81,404,298	+45.9%	#######################################	#######################################	+36.7%
New Listings	157	158	-0.6%	3,248	2,785	+16.6%
Pending	222	45	+393.3%	523	2,627	-80.1%
Withdrawn	5	2	+150.0%	137	100	+37.0%
Expired						
Months of Inventory	0.7	0.4	+67.5%	N/A	N/A	

Аменес	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$501,901	\$365,542	+37.3%	\$460,256	\$356,961	+28.9%
List Price/SqFt	\$236	\$161	+46.5%	\$205	\$153	+34.4%
Sold Price	\$514,042	\$370,020	+38.9%	\$490,568	\$355,422	+38.0%
Sold Price/SqFt	\$242	\$163	+48.1%	\$219	\$152	+43.8%
Sold Price / Orig LP	101.9%	101.8%	+0.1%	107.7%	99.2%	+8.5%
Days on Market	18	24	-23.3%	13	45	-71.8%

Madian	This Month			Year-to-Date		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$450,000	\$325,000	+38.5%	\$409,315	\$306,178	+33.7%
List Price/SqFt	\$232	\$161	+44.0%	\$201	\$151	+33.4%
Sold Price	\$458,486	\$328,970	+39.4%	\$435,000	\$306,035	+42.1%
Sold Price/SqFt	\$235	\$162	+44.7%	\$217	\$151	+44.1%
Sold Price / Orig LP	100.0%	101.0%	-1.0%	105.0%	100.0%	+5.0%
Days on Market	7	5	+40.0%	5	15	-66.7%

**Months of Inventory - Last Two Years** 

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	\$700,
Change	
+33.7%	\$500,
+33.4%	
+42.1%	\$300,
+44.1%	
+5.0%	\$100,
-66.7%	
	Num

Drice Dance		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				2	1	4
\$150,000- \$199,999				7	5	7
\$200,000- \$249,999				22	18	16
\$250,000- \$299,999	2	3	27	171	119	18
\$300,000- \$349,999	10	11	18	368	314	13
\$350,000- \$399,999	28	40	7	652	510	9
\$400,000- \$449,999	33	53	15	500	547	11
\$450,000- \$499,999	21	39	23	427	359	16
\$500,000- \$549,999	15	23	17	253	255	10
\$550,000- \$599,999	11	17	8	211	165	10
\$600,000- \$699,999	14	22	21	256	232	14
\$700,000- \$799,999	6	13	41	177	134	17
\$800,000- \$899,999	7	2	7	79	58	10
\$900,000- \$999,999	5	1	1	40	32	11
\$1M - \$1.99M	4	7	70	76	72	20
\$2M - \$2.99M	1			6	3	34
\$3M+				1	1	616
Totals	157	231	18	3,248	2,825	13





#### **MLS Area CLS**

Listings

Single Family Sales

Condo/TH Sales

**New Homes Only** 

**Total Sales** 

Resale Only

Pending

Expired

Withdrawn

Months of Inventory

Sales Volume New Listings

N/A

	Residential Statistics							
	Υ	Year-to-Date						
Change	2021	2020	Change					
-17.1%	1,017	965	+5.4%					
-11.1%	131	133	-1.5%					
-16.5%	1,148	1,098	+4.6%					
-88.9%	20	27	-25.9%					
-7.9%	1,128	1,071	+5.3%					
+20.9%	\$641,878,884	\$425,728,876	+50.8%					
-10.0%	1,244	1,100	+13.1%					
+63.0%	62	1,032	-94.0%					
-83.3%	53	55	-3.6%					

A		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$581,392	\$396,735	+46.5%	\$514,336	\$385,367	+33.5%	
List Price/SqFt	\$259	\$180	+44.0%	\$224	\$170	+32.1%	
Sold Price	\$592,688	\$409,520	+44.7%	\$559,128	\$387,731	+44.2%	
Sold Price/SqFt	\$265	\$185	+43.2%	\$243	\$171	+42.5%	
Sold Price / Orig LP	101.7%	103.7%	-1.9%	108.8%	100.2%	+8.6%	
Days on Market	18	24	-25.3%	11	21	-51.0%	

+474.6%

N/A

**This Month** 

Dec 2020

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\$34,809,221

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Dec 2021

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Median	•	This Month		Year-to-Date			
ivieulali	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$520,000	\$379,900	+36.9%	\$485,000	\$367,375	+32.0%	
List Price/SqFt	\$249	\$179	+39.3%	\$219	\$167	+31.2%	
Sold Price	\$550,000	\$391,000	+40.7%	\$530,000	\$368,250	+43.9%	
Sold Price/SqFt	\$258	\$183	+41.2%	\$241	\$169	+43.1%	
Sold Price / Orig LP	100.0%	103.0%	-2.9%	108.0%	100.0%	+8.0%	
Days on Market	6	5	+20.0%	5	5		

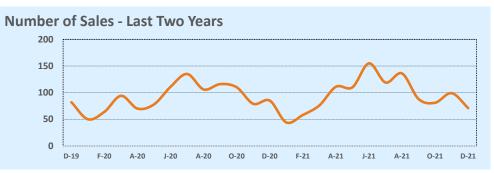
Months	Months of Inventory - Last Two Years												
1.5													
1.0		 I <b></b>											
0.5		-										<u> </u>	
0.0	D-19	F-20	A-20	J-20	A-20	O-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21



# December 2021

V 1 11 1515   5 51 151						
Drice Pange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999				2	2	5
\$200,000- \$249,999				7	5	12
\$250,000- \$299,999		1	63	23	16	11
\$300,000- \$349,999				81	43	8
\$350,000- \$399,999	3	4	28	152	88	14
\$400,000- \$449,999	4	9	15	174	164	13
\$450,000- \$499,999	7	9	15	206	154	14
\$500,000- \$549,999	6	12	19	134	154	10
\$550,000- \$599,999	6	14	7	138	150	8
\$600,000- \$699,999	6	10	30	175	185	10
\$700,000- \$799,999		2	10	59	76	6
\$800,000- \$899,999	2	4	21	44	44	8
\$900,000- \$999,999	2	2	7	30	36	10
\$1M - \$1.99M		4	22	18	31	8
\$2M - \$2.99M						
\$3M+						
Totals	36	71	18	1,244	1,148	11





# **MLS Area CM**

# **Residential Statistics**

Independence Title	
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# December 2021

Lictings		This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	46	42	+9.5%	504	487	+3.5%
Condo/TH Sales	3	1	+200.0%	14	17	-17.6%
Total Sales	49	43	+14.0%	518	504	+2.8%
New Homes Only	6	4	+50.0%	56	73	-23.3%
Resale Only	43	39	+10.3%	462	431	+7.2%
Sales Volume	\$32,493,455	\$21,233,945	+53.0%	\$294,988,453	\$214,291,321	+37.7%
New Listings	36	29	+24.1%	594	564	+5.3%
Pending	42	8	+425.0%	60	463	-87.0%
Withdrawn	3	2	+50.0%	57	57	
Expired						
Months of Inventory	1.1	2.0	-46.3%	N/A	N/A	

Average		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$678,224	\$504,613	+34.4%	\$576,148	\$437,311	+31.7%	
List Price/SqFt	\$269	\$208	+29.6%	\$229	\$183	+25.2%	
Sold Price	\$663,132	\$493,813	+34.3%	\$569,476	\$425,181	+33.9%	
Sold Price/SqFt	\$265	\$204	+29.7%	\$228	\$179	+27.5%	
Sold Price / Orig LP	97.7%	97.3%	+0.4%	98.8%	96.1%	+2.8%	
Days on Market	26	40	-34.1%	33	68	-50.8%	

Modion	•	This Month	_	Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$525,000	\$414,900	+26.5%	\$439,700	\$355,000	+23.9%	
List Price/SqFt	\$244	\$199	+22.4%	\$209	\$175	+19.4%	
Sold Price	\$525,000	\$425,000	+23.5%	\$443,800	\$350,000	+26.8%	
Sold Price/SqFt	\$244	\$196	+24.6%	\$209	\$172	+21.4%	
Sold Price / Orig LP	98.0%	97.0%	+1.0%	100.0%	97.0%	+3.1%	
Days on Market	12	30	-60.0%	11	42	-73.5%	

Months	of In	vent	ory - I	Last 1	Two Y	ears/							
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5.0													
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0.0													
	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Price Range		This Month			Year-to-Date	1					
Price Range	New	Sales	DOM	New	Sales	DOM					
\$149,999 or under	1			7	6	103					
\$150,000- \$199,999	1			15	10	40					
\$200,000- \$249,999		1	93	35	37	19					
\$250,000- \$299,999	2	5	32	47	55	25					
\$300,000- \$349,999	3	2	9	62	59	22					
\$350,000- \$399,999	6	7	11	63	50	13					
\$400,000- \$449,999	4	6	14	51	46	19					
\$450,000- \$499,999	1	3	17	33	37	26					
\$500,000- \$549,999	3	1	69	30	28	35					
\$550,000- \$599,999	2	2	12	42	25	25					
\$600,000- \$699,999	1	6	21	50	39	35					
\$700,000- \$799,999		3	35	27	32	52					
\$800,000- \$899,999	2	4	5	24	23	37					
\$900,000- \$999,999	1	1	5	19	14	57					
\$1M - \$1.99M	8	7	59	77	49	62					
\$2M - \$2.99M		1	54	10	8	130					
\$3M+	1			2							
Totals	36	49	26	594	518	33					





# **MLS Area DT**

# **Residential Statistics**

*	Independence	Title

# December 2021

Listings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	1			3			
Condo/TH Sales	39	45	-13.3%	529	283	+86.9%	
Total Sales	40	45	-11.1%	532	283	+88.0%	
New Homes Only		10		26	33	-21.2%	
Resale Only	40	35	+14.3%	506	250	+102.4%	
Sales Volume	\$48,132,000	\$39,919,801	+20.6%	\$516,915,122	\$224,635,037	+130.1%	
New Listings	26	43	-39.5%	558	595	-6.2%	
Pending	31	16	+93.8%	45	267	-83.1%	
Withdrawn		28		117	155	-24.5%	
Expired							
Months of Inventory	0.7	4.1	-84.0%	N/A	N/A		

Average		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$1,224,898	\$923,233	+32.7%	\$994,454	\$824,790	+20.6%	
List Price/SqFt	\$808	\$690	+17.0%	\$696	\$661	+5.4%	
Sold Price	\$1,203,300	\$887,107	+35.6%	\$971,645	\$793,763	+22.4%	
Sold Price/SqFt	\$796	\$667	+19.4%	\$685	\$641	+7.0%	
Sold Price / Orig LP	96.5%	94.0%	+2.6%	97.6%	95.2%	+2.5%	
Days on Market	49	105	-52.8%	57	78	-27.8%	

Modion	-	This Month	_	Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$817,000	\$669,900	+22.0%	\$682,000	\$595,773	+14.5%	
List Price/SqFt	\$794	\$701	+13.2%	\$677	\$652	+3.9%	
Sold Price	\$797,500	\$640,000	+24.6%	\$684,000	\$580,000	+17.9%	
Sold Price/SqFt	\$794	\$680	+16.7%	\$666	\$627	+6.2%	
Sold Price / Orig LP	97.5%	95.0%	+2.6%	98.0%	97.0%	+1.0%	
Days on Market	24	89	-73.0%	22	49	-55.1%	

iviarket	24		89	-/3.0%	22	49	-55.1%
	_						
	Н	1171	Н				
D-19 F-	20 A-20	J-20 A-20	0-20	D-20 F	-21 A-21	J-21 A-21	0-21 D-21
	of Inve	of Inventory - I	of Inventory - Last Two	of Inventory - Last Two Years			

y a macpenia chiec mac										
Price Range		This Month			Year-to-Date					
Frice Range	New	Sales	DOM	New	Sales	DOM				
\$149,999 or under				1						
\$150,000- \$199,999				2	2	26				
\$200,000- \$249,999				13	14	33				
\$250,000- \$299,999				6	3	91				
\$300,000- \$349,999		1	25	4	6	42				
\$350,000- \$399,999	3			22	25	43				
\$400,000- \$449,999	1	3	5	30	50	68				
\$450,000- \$499,999	1	1	34	51	45	29				
\$500,000- \$549,999	2	3	45	27	47	45				
\$550,000- \$599,999	4	2	61	57	32	32				
\$600,000- \$699,999	4	5	30	58	49	37				
\$700,000- \$799,999	1	5	35	43	44	27				
\$800,000- \$899,999	2	5	92	50	43	103				
\$900,000- \$999,999	2	4	33	30	28	62				
\$1M - \$1.99M	2	4	38	102	94	64				
\$2M - \$2.99M		4	45	26	26	70				
\$3M+	4	3	133	36	24	130				
Totals	26	40	49	558	532	57				





# **MLS Area EL**

# **Residential Statistics**

*	Independence Title	

# December 2021

Lictings		This Month		Y	Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change		
Single Family Sales	32	55	-41.8%	505	394	+28.2%		
Condo/TH Sales				5	4	+25.0%		
Total Sales	32	55	-41.8%	510	398	+28.1%		
New Homes Only	8	24	-66.7%	192	103	+86.4%		
Resale Only	24	31	-22.6%	318	295	+7.8%		
Sales Volume	\$11,188,154	\$13,559,448	-17.5%	\$157,564,034	\$96,777,165	+62.8%		
New Listings	20	42	-52.4%	493	526	-6.3%		
Pending	19	5	+280.0%	49	376	-87.0%		
Withdrawn		1		40	39	+2.6%		
Expired								
Months of Inventory	0.6	0.7	-11.9%	N/A	N/A			

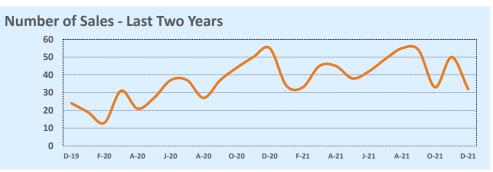
Average		This Month		Year-to-Date			
	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$342,982	\$249,027	+37.7%	\$303,965	\$246,904	+23.1%	
List Price/SqFt	\$179	\$137	+30.9%	\$165	\$140	+17.2%	
Sold Price	\$349,630	\$246,535	+41.8%	\$308,949	\$243,159	+27.1%	
Sold Price/SqFt	\$182	\$135	+34.5%	\$167	\$138	+21.0%	
Sold Price / Orig LP	105.2%	98.5%	+6.9%	103.2%	97.9%	+5.4%	
Days on Market	9	39	-75.8%	16	45	-64.8%	

Modion	-	This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$299,011	\$237,900	+25.7%	\$275,000	\$225,000	+22.2%	
List Price/SqFt	\$171	\$134	+27.5%	\$156	\$135	+15.1%	
Sold Price	\$310,779	\$235,500	+32.0%	\$273,900	\$224,796	+21.8%	
Sold Price/SqFt	\$186	\$134	+39.1%	\$155	\$135	+14.7%	
Sold Price / Orig LP	102.5%	100.0%	+2.5%	100.0%	100.0%		
Days on Market	4	8	-50.0%	5	16	-68.8%	

Months	of Inve	entory -	Last 1	Γwo Y	'ears							
6.0												
5.0												
4.0												
3.0												
2.0			<b>I</b> -									
1.0		+++			-							
0.0												
	D-19 F	-20 A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

y a male per raier raier									
Price Range		This Month			Year-to-Date				
Price Kange	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under				2	5	55			
\$150,000- \$199,999				19	23	31			
\$200,000- \$249,999	2	1	6	77	107	11			
\$250,000- \$299,999	6	12	2	211	203	15			
\$300,000- \$349,999	3	11	14	63	77	16			
\$350,000- \$399,999	5	3	2	36	31	11			
\$400,000- \$449,999	1	2	39	10	15	25			
\$450,000- \$499,999	1			15	10	19			
\$500,000- \$549,999				10	10	20			
\$550,000- \$599,999				13	4	7			
\$600,000- \$699,999	1			14	10	10			
\$700,000- \$799,999		3	9	7	6	49			
\$800,000- \$899,999				4	4	28			
\$900,000- \$999,999				7	5	27			
\$1M - \$1.99M	1			4					
\$2M - \$2.99M				1					
\$3M+									
Totals	20	32	9	493	510	16			





#### **MLS Area FC**

# **Residential Statistics**

🙀 Independence Title	)
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New

2

**Price Range** 

\$149,999 or under

# December 2021

DOM

107

Year-to-Date

Sales

12

Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	4	5	-20.0%	91	78	+16.7%	
Condo/TH Sales							
Total Sales	4	5	-20.0%	91	78	+16.7%	
New Homes Only				2	3	-33.3%	
Resale Only	4	5	-20.0%	89	75	+18.7%	
Sales Volume	\$1,332,200	\$1,781,000	-25.2%	\$25,608,940	\$19,251,515	+33.0%	
New Listings	6	3	+100.0%	107	106	+0.9%	
Pending	12			14	77	-81.8%	
Withdrawn	1	2	-50.0%	15	15		
Expired							
Months of Inventory	3.5	4.8	-27.1%	N/A	N/A		

\$150,000- \$199,999	2			15	20	79
\$200,000- \$249,999	1	1	40	24	25	46
\$250,000- \$299,999				12	7	45
\$300,000- \$349,999		1	15	6	11	48
\$350,000- \$399,999	1	1	6	9	5	112
\$400,000- \$449,999		1	18	3	4	93
\$450,000- \$499,999				5	1	10
\$500,000- \$549,999					3	23
\$550,000- \$599,999				3		
\$600,000- \$699,999				2	1	9
\$700,000- \$799,999				3		
\$800,000- \$899,999				3		
\$900,000- \$999,999				3	1	43
\$1M - \$1.99M				3		
\$2M - \$2.99M				1	1	35
\$3M+						
Totals	6	4	20	107	91	65

**This Month** 

Sales

DOM

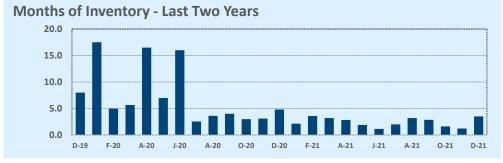
New

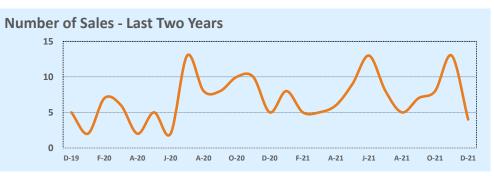
15

Average	This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$339,975	\$377,840	-10.0%	\$289,179	\$259,501	+11.4%
List Price/SqFt	\$189	\$132	+43.2%	\$156	\$141	+10.8%
Sold Price	\$333,050	\$356,200	-6.5%	\$281,417	\$246,814	+14.0%
Sold Price/SqFt	\$186	\$123	+51.2%	\$152	\$135	+12.7%
Sold Price / Orig LP	97.5%	88.2%	+10.5%	93.8%	91.3%	+2.7%
Days on Market	20	78	-74.7%	65	97	-33.0%

Median	This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$354,950	\$335,000	+6.0%	\$229,500	\$227,000	+1.1%
List Price/SqFt	\$183	\$146	+25.5%	\$143	\$134	+6.7%
Sold Price	\$347,500	\$300,000	+15.8%	\$229,500	\$225,000	+2.0%
Sold Price/SqFt	\$178	\$146	+22.0%	\$138	\$126	+9.6%
Sold Price / Orig LP	97.5%	92.0%	+6.0%	96.0%	93.5%	+2.7%
Days on Market	17	69	-76.1%	33	70	-52.5%







#### **MLS Area GP**

## **Residential Statis**

## December 2021

Year-to-Date

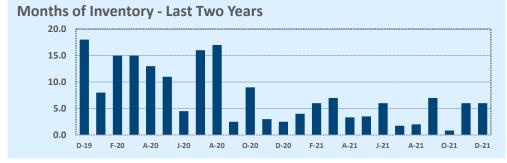
Listings		This Month		Y	Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	1	2	-50.0%	22	15	+46.7%	
Condo/TH Sales							
Total Sales	1	2	-50.0%	22	15	+46.7%	
New Homes Only				2	3	-33.3%	
Resale Only	1	2	-50.0%	20	12	+66.7%	
Sales Volume	\$960,000	\$855,000	+12.3%	\$19,552,200	\$10,529,250	+85.7%	
New Listings		1		35	25	+40.0%	
Pending				1	13	-92.3%	
Withdrawn				8	12	-33.3%	
Expired							
Months of Inventory	6.0	2.5	+140.0%	N/A	N/A		

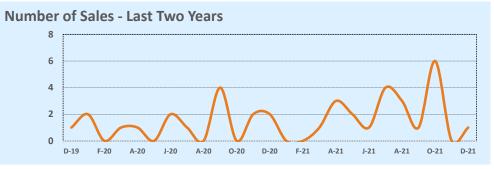
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999						
\$300,000- \$349,999						
\$350,000- \$399,999				1	2	21
\$400,000- \$449,999				2	2	39
\$450,000- \$499,999				2	1	18
\$500,000- \$549,999				3	3	23
\$550,000- \$599,999				2	2	7
\$600,000- \$699,999				3		
\$700,000- \$799,999				2	3	9
\$800,000- \$899,999				5	2	21
\$900,000- \$999,999		1	5	2	1	5
\$1M - \$1.99M				5	4	9
\$2M - \$2.99M				4	2	92
\$3M+				4		
Totals		1	5	35	22	23

0	This Month			Υ	ear-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$869,000	\$435,000	+99.8%	\$901,035	\$730,025	+23.4%	
List Price/SqFt	\$431	\$221	+94.9%	\$396	\$263	+50.8%	
Sold Price	\$960,000	\$427,500	+124.6%	\$888,736	\$701,950	+26.6%	
Sold Price/SqFt	\$476	\$218	+118.5%	\$393	\$254	+54.9%	
Sold Price / Orig LP	110.0%	96.5%	+14.0%	98.1%	95.9%	+2.3%	
Days on Market	5	118	-95.8%	23	127	-81.6%	

70	Average	& Medi	an Sal	es Pr	ice - L	ast T	wo Ye	ars			——A	verage	
	\$2,000,000	·									<u> </u>	1edian	
ge	\$1,500,000										\		
1%				Λ							1		
.%	\$1,000,000			+							1		1
6%	\$500,000		_			\					9		
3%	3300,000	/\			\ /	\ /						1	/
%	\$0		\	<i>[</i> ,		V				,		\	<i>[</i>
%		D-19 F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Madian	-	This Month		Y		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$869,000	\$435,000	+99.8%	\$692,000	\$575,000	+20.3%
List Price/SqFt	\$431	\$221	+94.9%	\$381	\$240	+59.1%
Sold Price	\$960,000	\$427,500	+124.6%	\$765,000	\$560,000	+36.6%
Sold Price/SqFt	\$476	\$218	+118.5%	\$378	\$228	+65.8%
Sold Price / Orig LP	110.0%	96.5%	+14.0%	100.0%	96.0%	+4.2%
Days on Market	5	118	-95.8%	9	81	-88.9%





#### **MLS Area GTE**

# **Residential Statistics**

🙀 Independence Title	)
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New

**Price Range** 

\$149,999 or under

#### December 2021

DOM

Year-to-Date

Sales

2

Listings	This Month			Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	80	90	-11.1%	966	1,004	-3.8%	
Condo/TH Sales	6	3	+100.0%	60	46	+30.4%	
Total Sales	86	93	-7.5%	1,026	1,050	-2.3%	
New Homes Only	1	9	-88.9%	62	178	-65.2%	
Resale Only	85	84	+1.2%	964	872	+10.6%	
Sales Volume	\$41,721,250	\$33,016,081	+26.4%	\$430,334,375	\$317,868,388	+35.4%	
New Listings	65	64	+1.6%	1,174	1,124	+4.4%	
Pending	76	39	+94.9%	213	1,002	-78.7%	
Withdrawn	4	5	-20.0%	62	81	-23.5%	
Expired							
Months of Inventory	0.5	0.8	-28.4%	N/A	N/A		

\$150,000- \$199,999				4	6	23
\$200,000- \$249,999				26	34	18
\$250,000- \$299,999	1	4	25	178	134	22
\$300,000- \$349,999	5	8	14	208	184	11
\$350,000- \$399,999	35	20	7	322	235	10
\$400,000- \$449,999	13	20	8	154	179	9
\$450,000- \$499,999	6	15	34	97	85	16
\$500,000- \$549,999	1	5	16	41	44	12
\$550,000- \$599,999	1	3	66	36	29	17
\$600,000- \$699,999	1	5	53	44	43	25
\$700,000- \$799,999	1			26	18	14
\$800,000- \$899,999		2	11	12	10	42
\$900,000- \$999,999				2	5	27
\$1M - \$1.99M	1	3	16	20	14	28
\$2M - \$2.99M		1	20	3	3	24
\$3M+					1	279
Totals	65	86	19	1,174	1,026	14

**This Month** 

Sales

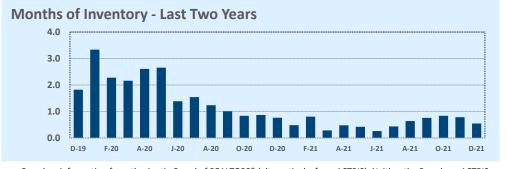
DOM

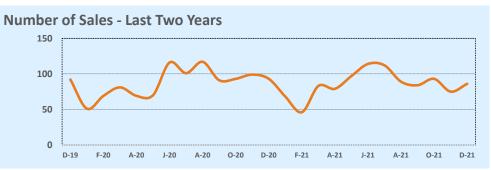
New

Аменада	This Month			Υ		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$485,619	\$358,498	+35.5%	\$403,717	\$306,307	+31.8%
List Price/SqFt	\$243	\$175	+38.4%	\$206	\$156	+32.0%
Sold Price	\$485,131	\$355,012	+36.7%	\$419,429	\$302,732	+38.5%
Sold Price/SqFt	\$245	\$174	+40.7%	\$214	\$154	+38.9%
Sold Price / Orig LP	100.7%	100.2%	+0.5%	105.1%	98.6%	+6.6%
Days on Market	19	33	-40.2%	14	51	-71.6%

Modian	-	This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$418,130	\$300,160	+39.3%	\$359,000	\$277,990	+29.1%	
List Price/SqFt	\$216	\$154	+40.1%	\$191	\$147	+29.9%	
Sold Price	\$422,000	\$302,419	+39.5%	\$379,850	\$275,145	+38.1%	
Sold Price/SqFt	\$220	\$156	+41.3%	\$201	\$146	+37.4%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	103.0%	99.0%	+4.0%	
Days on Market	6	13	-53.8%	5	23	-78.3%	







#### **MLS Area GTW**

# **Residential Statistics**

🙀 Independence Title
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**Price Range** 

#### December 2021

Year-to-Date

Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	194	268	-27.6%	2,446	2,543	-3.8%	
Condo/TH Sales	5	6	-16.7%	77	32	+140.6%	
Total Sales	199	274	-27.4%	2,523	2,575	-2.0%	
New Homes Only	27	42	-35.7%	210	369	-43.1%	
Resale Only	172	232	-25.9%	2,313	2,206	+4.9%	
Sales Volume	\$111,346,831	\$115,672,297	-3.7%	#######################################	\$999,146,745	+29.3%	
New Listings	130	155	-16.1%	2,635	2,659	-0.9%	
Pending	178	69	+158.0%	360	2,404	-85.0%	
Withdrawn	4	6	-33.3%	102	176	-42.0%	
Expired							
Months of Inventory	0.6	0.6	+0.6%	N/A	N/A		

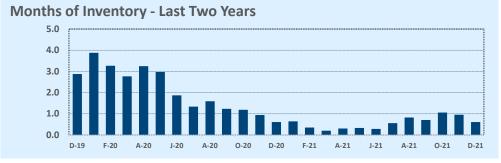
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				2	2	18
\$150,000- \$199,999				9	7	19
\$200,000- \$249,999				36	33	18
\$250,000- \$299,999	2	5	4	118	131	20
\$300,000- \$349,999	6	15	9	257	294	19
\$350,000- \$399,999	20	21	12	403	373	15
\$400,000- \$449,999	34	21	14	359	348	18
\$450,000- \$499,999	20	36	25	323	279	21
\$500,000- \$549,999	11	22	11	226	243	16
\$550,000- \$599,999	13	24	26	245	202	20
\$600,000- \$699,999	8	24	19	272	253	17
\$700,000- \$799,999	5	14	17	168	158	26
\$800,000- \$899,999	3	6	99	89	88	22
\$900,000- \$999,999	4	2	27	51	38	18
\$1M - \$1.99M	4	8	37	70	68	24
\$2M - \$2.99M		1	8	5	6	24
\$3M+				2		
Totals	130	199	21	2,635	2,523	19

**This Month** 

Average		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$551,389	\$424,452	+29.9%	\$494,585	\$393,340	+25.7%	
List Price/SqFt	\$231	\$176	+31.0%	\$207	\$165	+25.2%	
Sold Price	\$559,532	\$422,162	+32.5%	\$511,998	\$388,018	+32.0%	
Sold Price/SqFt	\$235	\$176	+33.4%	\$215	\$163	+31.5%	
Sold Price / Orig LP	101.2%	100.1%	+1.0%	104.4%	98.2%	+6.3%	
Days on Market	21	49	-57.4%	19	63	-70.3%	

Modian		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$499,990	\$380,298	+31.5%	\$440,000	\$356,053	+23.6%	
List Price/SqFt	\$227	\$174	+30.3%	\$203	\$163	+25.0%	
Sold Price	\$500,000	\$378,438	+32.1%	\$458,000	\$352,500	+29.9%	
Sold Price/SqFt	\$230	\$174	+32.6%	\$211	\$161	+31.4%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	102.0%	99.0%	+3.0%	
Days on Market	8	12	-33.3%	6	33	-81.8%	







#### **MLS Area GU**

# **Residential Statistics**

N.	
	Independence Title
V	

## December 2021

Lietinge		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	23	49	-53.1%	354	273	+29.7%	
Condo/TH Sales				2			
Total Sales	23	49	-53.1%	356	273	+30.4%	
New Homes Only		1		21	18	+16.7%	
Resale Only	23	48	-52.1%	335	255	+31.4%	
Sales Volume	\$10,130,905	\$14,488,994	-30.1%	\$127,597,679	\$86,370,939	+47.7%	
New Listings	30	14	+114.3%	408	402	+1.5%	
Pending	32	7	+357.1%	102	259	-60.6%	
Withdrawn		1		24	23	+4.3%	
Expired							
Months of Inventory	1.8	1.4	+31.6%	N/A	N/A		

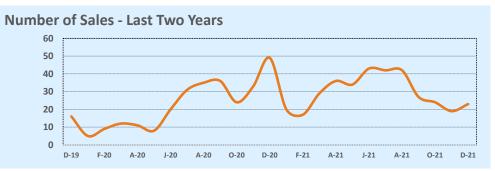
Average	•	This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$439,873	\$302,400	+45.5%	\$359,722	\$324,335	+10.9%	
List Price/SqFt	\$191	\$146	+31.0%	\$167	\$156	+6.8%	
Sold Price	\$440,474	\$295,694	+49.0%	\$358,420	\$316,377	+13.3%	
Sold Price/SqFt	\$191	\$143	+33.6%	\$167	\$153	+9.2%	
Sold Price / Orig LP	97.3%	99.1%	-1.8%	100.2%	96.6%	+3.7%	
Days on Market	22	65	-65.8%	43	60	-27.5%	

Madian		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$375,000	\$244,990	+53.1%	\$272,035	\$249,000	+9.3%	
List Price/SqFt	\$176	\$136	+29.2%	\$150	\$136	+10.1%	
Sold Price	\$375,000	\$241,000	+55.6%	\$275,000	\$245,140	+12.2%	
Sold Price/SqFt	\$175	\$135	+29.5%	\$150	\$135	+10.8%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	101.0%	99.0%	+2.0%	
Days on Market	7	46	-84.8%	16	38	-57.9%	

Months	of In	vent	ory - I	Last 1	Two Y	'ears							
12.0	[												
10.0													
8.0													
6.0		HH		-									
4.0		HH	HH	Н.	_			_					
2.0			-	-				-					
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	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

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Price Range		This Month			Year-to-Date	1
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		1	97	7	9	27
\$150,000- \$199,999		1	41	13	10	19
\$200,000- \$249,999	3	1	50	48	83	50
\$250,000- \$299,999	15	2	14	148	118	45
\$300,000- \$349,999	6	4	4	50	38	33
\$350,000- \$399,999	2	6	7	40	25	12
\$400,000- \$449,999	1	2	7	21	17	27
\$450,000- \$499,999	2			14	6	34
\$500,000- \$549,999		1	7	6	8	40
\$550,000- \$599,999		1	15	7	7	58
\$600,000- \$699,999		2	29	12	9	24
\$700,000- \$799,999				5	7	173
\$800,000- \$899,999		1	119	5	3	49
\$900,000- \$999,999	1			10	4	21
\$1M - \$1.99M		1	30	19	11	68
\$2M - \$2.99M				3	1	120
\$3M+						
Totals	30	23	22	408	356	43
- Potais	30	23	~~	400	330	73





#### **MLS Area GZ**

# **Residential Statistics**

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	Independence Title	
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New

**Price Range** 

#### December 2021

DOM

Year-to-Date

Sales

Lictings	-	This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	4	1	+300.0%	45	23	+95.7%	
Condo/TH Sales							
Total Sales	4	1	+300.0%	45	23	+95.7%	
New Homes Only				3	3		
Resale Only	4	1	+300.0%	42	20	+110.0%	
Sales Volume	\$1,001,000	\$210,000	+376.7%	\$11,337,493	\$6,152,925	+84.3%	
New Listings	3	1	+200.0%	42	51	-17.6%	
Pending	3			4	20	-80.0%	
Withdrawn		1		6	8	-25.0%	
Expired							
Months of Inventory	2.5	26.0	-90.4%	N/A	N/A		

\$149,999 or under		1	98	8	11	94
\$150,000- \$199,999	1			6	6	69
\$200,000- \$249,999	1	1	141	9	9	54
\$250,000- \$299,999	1	1	9	5	5	76
\$300,000- \$349,999				2	5	87
\$350,000- \$399,999				3	3	106
\$400,000- \$449,999		1	67	2	2	77
\$450,000- \$499,999				4	1	78
\$500,000- \$549,999						
\$550,000- \$599,999				2	3	63
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M				1		
\$2M - \$2.99M						
\$3M+						
Totals	3	4	79	42	45	77

DOM

New

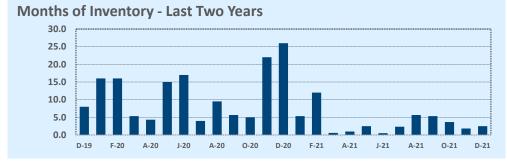
**This Month** 

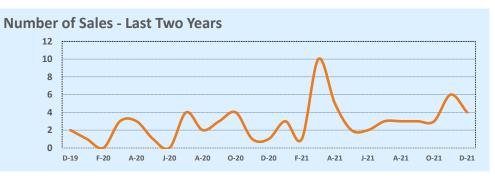
Sales

Avenage		This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$264,250	\$229,000	+15.4%	\$261,739	\$281,081	-6.9%	
List Price/SqFt	\$143	\$176	-18.4%	\$147	\$139	+6.1%	
Sold Price	\$250,250	\$210,000	+19.2%	\$251,944	\$267,518	-5.8%	
Sold Price/SqFt	\$133	\$161	-17.2%	\$142	\$132	+7.0%	
Sold Price / Orig LP	84.5%	92.0%	-8.2%	92.5%	92.6%	-0.0%	
Days on Market	79	15	+425.0%	77	131	-40.8%	

Madian	This Month			Year-to-Date		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$273,500	\$229,000	+19.4%	\$230,000	\$235,925	-2.5%
List Price/SqFt	\$161	\$176	-8.2%	\$128	\$135	-5.1%
Sold Price	\$249,500	\$210,000	+18.8%	\$230,000	\$235,925	-2.5%
Sold Price/SqFt	\$157	\$161	-2.2%	\$125	\$132	-5.1%
Sold Price / Orig LP	85.5%	92.0%	-7.1%	96.0%	93.0%	+3.2%
Days on Market	83	15	+450.0%	70	46	+52.2%







#### **MLS Area HD**

# **Residential Statistics**

🙀 Independence Title	)
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## December 2021

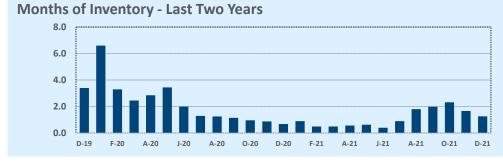
Lietinge		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	66	93	-29.0%	886	1,098	-19.3%	
Condo/TH Sales				12	6	+100.0%	
Total Sales	66	93	-29.0%	898	1,104	-18.7%	
New Homes Only	6	17	-64.7%	63	175	-64.0%	
Resale Only	60	76	-21.1%	835	929	-10.1%	
Sales Volume	\$58,416,954	\$54,966,470	+6.3%	\$782,404,751	\$630,978,340	+24.0%	
New Listings	36	51	-29.4%	1,139	1,128	+1.0%	
Pending	58	18	+222.2%	190	1,050	-81.9%	
Withdrawn	3	1	+200.0%	92	80	+15.0%	
Expired							
Months of Inventory	1.3	0.7	+85.6%	N/A	N/A		

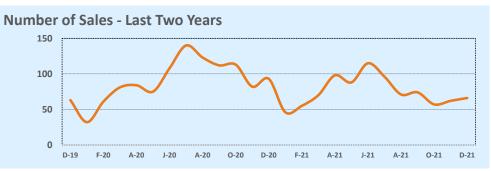
Average	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$890,101	\$596,080	+49.3%	\$845,865	\$581,298	+45.5%
List Price/SqFt	\$310	\$205	+51.0%	\$284	\$199	+43.2%
Sold Price	\$885,105	\$591,037	+49.8%	\$871,275	\$571,538	+52.4%
Sold Price/SqFt	\$309	\$203	+51.6%	\$294	\$196	+49.9%
Sold Price / Orig LP	99.1%	100.3%	-1.2%	103.9%	98.4%	+5.6%
Days on Market	18	47	-60.8%	21	60	-65.6%

Modion		This Month	_	Y	_	
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$767,500	\$524,900	+46.2%	\$729,900	\$525,000	+39.0%
List Price/SqFt	\$282	\$193	+46.3%	\$255	\$184	+38.3%
Sold Price	\$769,950	\$525,000	+46.7%	\$765,000	\$522,232	+46.5%
Sold Price/SqFt	\$287	\$190	+50.7%	\$265	\$183	+45.0%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	102.0%	99.0%	+3.0%
Days on Market	13	16	-21.9%	6	27	-77.8%

Drice Denge		This Month			Year-to-Date	!
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999				2	2	13
\$250,000- \$299,999				4	6	14
\$300,000- \$349,999				7	8	25
\$350,000- \$399,999				15	15	34
\$400,000- \$449,999				61	30	19
\$450,000- \$499,999		1	20	71	50	15
\$500,000- \$549,999	1	2	8	58	43	16
\$550,000- \$599,999	1	7	9	89	62	17
\$600,000- \$699,999	5	16	12	165	139	18
\$700,000- \$799,999	7	8	31	179	138	25
\$800,000- \$899,999	7	9	8	137	138	17
\$900,000- \$999,999	1	8	28	103	78	19
\$1M - \$1.99M	8	14	24	190	162	23
\$2M - \$2.99M	1	1	33	37	15	31
\$3M+	5			21	12	58
Totals	36	66	18	1,139	898	21







#### **MLS Area HH**

# **Residential Statistics**

🙀 Independence Title	)
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#### December 2021

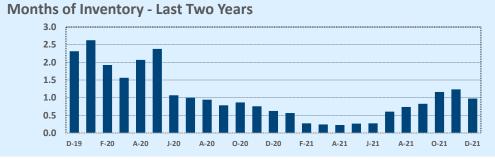
Lietinge		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	198	229	-13.5%	2,452	2,616	-6.3%	
Condo/TH Sales	16	6	+166.7%	70	38	+84.2%	
Total Sales	214	235	-8.9%	2,522	2,654	-5.0%	
New Homes Only	16	19	-15.8%	157	389	-59.6%	
Resale Only	198	216	-8.3%	2,365	2,265	+4.4%	
Sales Volume	\$92,050,363	\$71,336,198	+29.0%	\$988,802,448	\$776,196,439	+27.4%	
New Listings	170	158	+7.6%	2,887	2,756	+4.8%	
Pending	213	54	+294.4%	540	2,497	-78.4%	
Withdrawn	3	5	-40.0%	94	116	-19.0%	
Expired							
Months of Inventory	1.0	0.6	+56.1%	N/A	N/A		

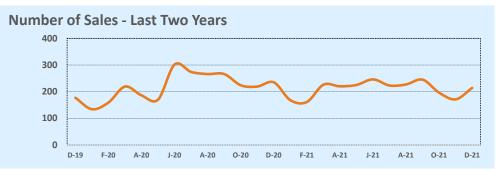
Амонодо	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$429,216	\$302,381	+41.9%	\$374,607	\$294,384	+27.3%
List Price/SqFt	\$216	\$154	+40.6%	\$185	\$146	+26.7%
Sold Price	\$430,142	\$303,558	+41.7%	\$392,071	\$292,463	+34.1%
Sold Price/SqFt	\$218	\$154	+41.3%	\$194	\$145	+33.7%
Sold Price / Orig LP	101.2%	100.1%	+1.1%	105.5%	98.7%	+6.8%
Days on Market	20	27	-25.1%	15	44	-65.7%

Median	This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$367,355	\$268,035	+37.1%	\$334,000	\$260,000	+28.5%
List Price/SqFt	\$207	\$152	+36.0%	\$178	\$143	+24.3%
Sold Price	\$375,990	\$269,990	+39.3%	\$352,010	\$259,619	+35.6%
Sold Price/SqFt	\$209	\$152	+37.6%	\$187	\$142	+31.9%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	104.0%	100.0%	+4.0%
Days on Market	6	6		5	18	-72.2%

Drice Dance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				4	7	26	
\$150,000- \$199,999	2	1	9	20	12	42	
\$200,000- \$249,999	2	1	55	113	134	17	
\$250,000- \$299,999	10	12	14	489	427	18	
\$300,000- \$349,999	41	47	26	692	604	12	
\$350,000- \$399,999	28	73	18	614	554	13	
\$400,000- \$449,999	24	32	11	327	314	15	
\$450,000- \$499,999	14	17	7	211	162	16	
\$500,000- \$549,999	12	9	41	106	104	14	
\$550,000- \$599,999	16	6	23	103	65	16	
\$600,000- \$699,999	13	8	26	92	59	27	
\$700,000- \$799,999	3			32	17	31	
\$800,000- \$899,999	3	1	52	15	15	22	
\$900,000- \$999,999		3	9	14	13	8	
\$1M - \$1.99M	2	3	64	38	26	14	
\$2M - \$2.99M				11	5	8	
\$3M+		1	95	6	4	35	
Totals	170	214	20	2,887	2,522	15	







#### **MLS Area HS**

## **Residential Statistics**

Price			This	٨
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## December 2021

Lietinge		This Month		Year-to-Date			
Listings	Dec 2021 Dec 2020		Change	2021	2020	Change	
Single Family Sales	44	45	-2.2%	571	486	+17.5%	
Condo/TH Sales	4	2	+100.0%	51	32	+59.4%	
Total Sales	48	47	+2.1%	622	518	+20.1%	
New Homes Only	9	8	+12.5%	90	77	+16.9%	
Resale Only	39	39		532	441	+20.6%	
Sales Volume	\$18,200,742	\$14,385,960	+26.5%	\$214,003,123	\$155,224,303	+37.9%	
New Listings	39	36	+8.3%	764	591	+29.3%	
Pending	65	10	+550.0%	208	473	-56.0%	
Withdrawn	3	7	-57.1%	48	45	+6.7%	
Expired							
Months of Inventory	1.5	1.6	-4.8%	N/A	N/A		

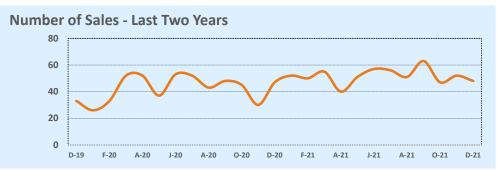
Аменеде	•	This Month		Year-to-Date			
Average	Dec 2021	Dec 2020 Cha		2021	2020	Change	
List Price	\$377,624	\$310,175	+21.7%	\$339,833	\$307,075	+10.7%	
List Price/SqFt	\$245	\$162	+51.6%	\$189	\$160	+18.4%	
Sold Price	\$379,182	\$306,084	+23.9%	\$344,056	\$299,661	+14.8%	
Sold Price/SqFt	\$245	\$160	+53.3%	\$192	\$156	+22.7%	
Sold Price / Orig LP	102.4%	99.0%	+3.4%	102.9%	97.0%	+6.0%	
Days on Market	20	57	-65.0%	29	69	-58.4%	

Modian		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$298,995	\$245,575	+21.8%	\$285,000	\$260,995	+9.2%	
List Price/SqFt	\$194	\$168	+15.7%	\$177	\$153	+15.4%	
Sold Price	\$302,238	\$245,000	+23.4%	\$293,241	\$257,903	+13.7%	
Sold Price/SqFt	\$198	\$166	+19.5%	\$181	\$151	+19.6%	
Sold Price / Orig LP	102.0%	100.0%	+2.0%	101.0%	99.0%	+2.0%	
Days on Market	7	26	-73.1%	8	34	-76.5%	

Drice Dance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under		1	91	15	17	41	
\$150,000- \$199,999	2	1	6	51	45	18	
\$200,000- \$249,999		8	25	91	110	26	
\$250,000- \$299,999	3	13	8	191	163	24	
\$300,000- \$349,999	19	12	19	140	100	24	
\$350,000- \$399,999	7	3	7	80	47	30	
\$400,000- \$449,999	4			53	48	34	
\$450,000- \$499,999		4	24	32	21	51	
\$500,000- \$549,999	1	1	161	21	14	41	
\$550,000- \$599,999	1	1	7	21	10	83	
\$600,000- \$699,999	1	1	7	18	19	64	
\$700,000- \$799,999	1	1	22	28	16	24	
\$800,000- \$899,999				6	3	12	
\$900,000- \$999,999				3	2	10	
\$1M - \$1.99M		2	13	11	5	13	
\$2M - \$2.99M				3	2	18	
\$3M+							
Totals	39	48	20	764	622	29	







#### **MLS Area HU**

**Average** 

List Price

Sold Price

List Price/SqFt

Sold Price/SqFt

Days on Market

Sold Price / Orig LP

Dec 2021

\$411,434

\$201

\$417,553

\$205

102.7%

16

# **Residential Statistics**

N.	
	Independence Title
V	

#### December 2021

Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2021 Dec 2020		2021	2020	Change	
Single Family Sales	147	90	+63.3%	1,385	1,390	-0.4%	
Condo/TH Sales	8	1	+700.0%	20	3	+566.7%	
Total Sales	155	91	+70.3%	1,405	1,393	+0.9%	
New Homes Only	4	8	-50.0%	69	157	-56.1%	
Resale Only	151	83	+81.9%	1,336	1,236	+8.1%	
Sales Volume	\$64,720,679	\$28,063,851	+130.6%	\$564,345,865	\$397,518,863	+42.0%	
New Listings	123	71	+73.2%	1,739	1,262	+37.8%	
Pending	155	20	+675.0%	361	1,270	-71.6%	
Withdrawn	9	1	+800.0%	64	50	+28.0%	
Expired							
Months of Inventory	0.5	0.2	+156.5%	N/A	N/A		

	0.2	+156.5%	N/A	N/A	
T	his Month		Υ	ear-to-Date	
	Dec 2020	Change	2021	2020	Change
	\$305,352	+34.7%	\$380,376	\$286,681	+32.7%
	\$149	+34.8%	\$185	\$139	+33.5%
	\$308,394	+35.4%	\$401,670	\$285,369	+40.8%
	\$151	+35.5%	\$196	\$138	+41.9%
	102.2%	+0.5%	106.7%	99.6%	+7.1%
	10	1E 00/	12	11	60.20/

Modian		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$399,900	\$295,000	+35.6%	\$365,000	\$272,890	+33.8%	
List Price/SqFt	\$201	\$143	+40.0%	\$181	\$137	+32.9%	
Sold Price	\$405,000	\$295,000	+37.3%	\$385,000	\$271,435	+41.8%	
Sold Price/SqFt	\$202	\$148	+36.5%	\$193	\$136	+41.9%	
Sold Price / Orig LP	101.0%	102.0%	-1.0%	105.0%	100.0%	+5.0%	
Days on Market	5	5		5	20	-75.0%	

Days O	II IVIAI K	et l	Э		)			5		20		-73.0%
Months of Inventory - Last Two Years												
3.0		I										
2.5												
2.0												
1.5												
1.0				_								
0.5												
								т				
0.0	D-19	F-20	A-20 J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Drice Pange		This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM		
\$149,999 or under								
\$150,000- \$199,999				1				
\$200,000- \$249,999				21	15	5		
\$250,000- \$299,999	1			189	97	11		
\$300,000- \$349,999	17	22	6	356	312	8		
\$350,000- \$399,999	50	50	20	522	378	13		
\$400,000- \$449,999	29	49	12	300	296	12		
\$450,000- \$499,999	9	18	30	173	152	13		
\$500,000- \$549,999	10	8	12	71	73	11		
\$550,000- \$599,999	4	3	4	41	25	11		
\$600,000- \$699,999	2	4	26	33	34	54		
\$700,000- \$799,999				11	8	12		
\$800,000- \$899,999	1			8	6	49		
\$900,000- \$999,999				7	2	84		
\$1M - \$1.99M		1	5	6	7	40		
\$2M - \$2.99M								
\$3M+								
Totals	123	155	16	1,739	1,405	13		





#### **MLS Area HW**

## **Residential Statistics**

Independence Title
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New

**Price Range** 

#### December 2021

DOM

Year-to-Date

Sales

Lictings	This Month			Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	40	27	+48.1%	319	333	-4.2%
Condo/TH Sales	2	1	+100.0%	14	12	+16.7%
Total Sales	42	28	+50.0%	333	345	-3.5%
New Homes Only	2	2		19	25	-24.0%
Resale Only	40	26	+53.8%	314	320	-1.9%
Sales Volume	\$37,858,711	\$13,870,427	+172.9%	\$216,053,718	\$172,519,055	+25.2%
New Listings	17	16	+6.3%	394	345	+14.2%
Pending	17	7	+142.9%	28	327	-91.4%
Withdrawn	1	2	-50.0%	27	35	-22.9%
Expired						
Months of Inventory	1.0	0.9	+11.1%	N/A	N/A	

	_					
\$149,999 or under				3	4	6
\$150,000- \$199,999				8	7	26
\$200,000- \$249,999				5	5	6
\$250,000- \$299,999				19	21	15
\$300,000- \$349,999	2	3	18	49	33	19
\$350,000- \$399,999	5	4	20	56	47	9
\$400,000- \$449,999	2	5	19	28	36	8
\$450,000- \$499,999	2	4	24	29	23	19
\$500,000- \$549,999	2	4	42	26	23	19
\$550,000- \$599,999	1	4	24	18	18	37
\$600,000- \$699,999	1	3	50	31	30	21
\$700,000- \$799,999		1	29	21	16	14
\$800,000- \$899,999		1	101	12	13	17
\$900,000- \$999,999		1	7	12	6	38
\$1M - \$1.99M	1	10	34	64	43	23
\$2M - \$2.99M	1			8	4	182
\$3M+		2	43	5	4	43
Totals	17	42	31	394	333	20

**This Month** 

Sales

DOM

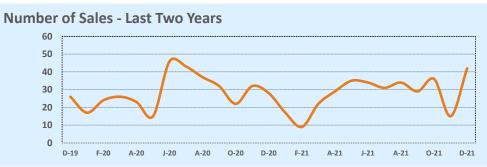
New

Average		This Month		Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$911,723	\$501,442	+81.8%	\$647,430	\$516,385	+25.4%
List Price/SqFt	\$400	\$207	+93.5%	\$304	\$229	+33.1%
Sold Price	\$901,398	\$495,372	+82.0%	\$648,810	\$500,055	+29.7%
Sold Price/SqFt	\$395	\$205	+92.9%	\$307	\$222	+38.4%
Sold Price / Orig LP	96.6%	97.8%	-1.2%	101.5%	95.4%	+6.4%
Days on Market	31	26	+18.4%	20	62	-67.9%

Madian		This Month		Year-to-Date		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$549,500	\$374,488	+46.7%	\$450,000	\$375,000	+20.0%
List Price/SqFt	\$294	\$202	+45.3%	\$247	\$191	+29.3%
Sold Price	\$551,000	\$371,139	+48.5%	\$460,000	\$366,000	+25.7%
Sold Price/SqFt	\$295	\$200	+47.8%	\$253	\$189	+33.4%
Sold Price / Orig LP	98.0%	100.0%	-2.0%	100.0%	97.0%	+3.1%
Days on Market	17	9	+94.1%	6	30	-80.0%







#### **MLS Area JA**

## **Residential Statistics**

N.	
	Independence Title
V	

#### December 2021

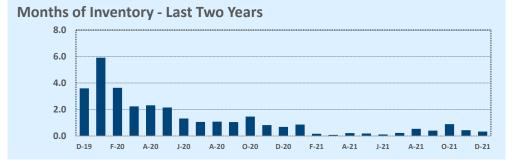
Lictings	This Month			Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	59	63	-6.3%	706	624	+13.1%
Condo/TH Sales	9	2	+350.0%	43	9	+377.8%
Total Sales	68	65	+4.6%	749	633	+18.3%
New Homes Only	14	28	-50.0%	176	217	-18.9%
Resale Only	54	37	+45.9%	573	416	+37.7%
Sales Volume	\$20,251,834	\$14,563,578	+39.1%	\$205,077,537	\$135,174,473	+51.7%
New Listings	34	62	-45.2%	798	714	+11.8%
Pending	34	10	+240.0%	89	581	-84.7%
Withdrawn	3			26	56	-53.6%
Expired						
Months of Inventory	0.3	0.7	-51.1%	N/A	N/A	

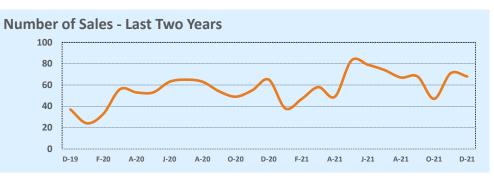
Price Range		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under							
\$150,000- \$199,999	1			27	33	14	
\$200,000- \$249,999		9	1	220	293	6	
\$250,000- \$299,999	11	26	7	327	257	8	
\$300,000- \$349,999	13	28	15	153	119	12	
\$350,000- \$399,999	8	5	39	50	26	16	
\$400,000- \$449,999	1			8	8	49	
\$450,000- \$499,999				3	3	12	
\$500,000- \$549,999							
\$550,000- \$599,999							
\$600,000- \$699,999				3	1	23	
\$700,000- \$799,999				2	5	81	
\$800,000- \$899,999							
\$900,000- \$999,999				1			
\$1M - \$1.99M				4	4	34	
\$2M - \$2.99M							
\$3M+							
Totals	34	68	12	798	749	9	

Average	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$300,677	\$225,943	+33.1%	\$270,861	\$215,014	+26.0%
List Price/SqFt	\$176	\$130	+35.2%	\$157	\$126	+24.8%
Sold Price	\$297,821	\$224,055	+32.9%	\$273,802	\$213,546	+28.2%
Sold Price/SqFt	\$175	\$129	+35.5%	\$159	\$125	+27.2%
Sold Price / Orig LP	98.9%	100.7%	-1.8%	101.7%	99.2%	+2.5%
Days on Market	12	36	-66.8%	9	50	-81.5%

Modian		This Month		Year-to-Date		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$299,630	\$220,000	+36.2%	\$260,900	\$204,090	+27.8%
List Price/SqFt	\$180	\$130	+38.9%	\$154	\$128	+20.7%
Sold Price	\$298,103	\$216,000	+38.0%	\$259,870	\$202,900	+28.1%
Sold Price/SqFt	\$180	\$130	+38.6%	\$154	\$127	+21.2%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	100.0%	
Days on Market	5	21	-76.2%	3	33	-90.9%







#### **MLS Area KL**

# **Residential Statistics**

#### December 2021

Lictings	This Month			Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	65	39	+66.7%	563	485	+16.1%
Condo/TH Sales	1			2		
Total Sales	66	39	+69.2%	565	485	+16.5%
New Homes Only	3	1	+200.0%	8	11	-27.3%
Resale Only	63	38	+65.8%	557	474	+17.5%
Sales Volume	\$16,318,900	\$9,123,650	+78.9%	\$137,688,468	\$95,596,017	+44.0%
New Listings	52	29	+79.3%	640	517	+23.8%
Pending	54	6	+800.0%	69	453	-84.8%
Withdrawn	1	1		28	55	-49.1%
Expired						
Months of Inventory	0.5	0.5	-1.5%	N/A	N/A	

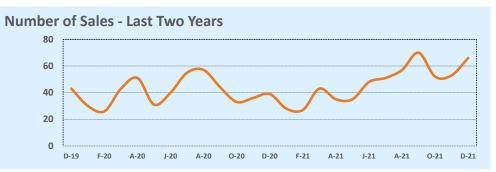
0	1	This Month		Υ	Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change		
List Price	\$245,530	\$236,145	+4.0%	\$241,860	\$198,603	+21.8%		
List Price/SqFt	\$130	\$107	+21.4%	\$121	\$96	+25.1%		
Sold Price	\$247,256	\$233,940	+5.7%	\$243,696	\$197,105	+23.6%		
Sold Price/SqFt	\$131	\$106	+23.0%	\$122	\$96	+27.3%		
Sold Price / Orig LP	100.1%	98.6%	+1.5%	101.9%	98.6%	+3.4%		
Days on Market	17	30	-42.2%	12	32	-61.4%		

Median		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$218,200	\$194,000	+12.5%	\$209,900	\$174,900	+20.0%	
List Price/SqFt	\$121	\$102	+19.2%	\$114	\$92	+23.9%	
Sold Price	\$227,450	\$195,000	+16.6%	\$215,000	\$175,000	+22.9%	
Sold Price/SqFt	\$126	\$102	+23.2%	\$117	\$92	+27.7%	
Sold Price / Orig LP	101.0%	100.0%	+1.0%	102.0%	100.0%	+2.0%	
Days on Market	7	9	-27.8%	5	12	-58.3%	

Days on	n Market	7		9	-27.8%	5	12	-58.3%
Months	of Inve	ntory - L	ast Two	Years				
3.0	f							
2.5								
2.0								
1.5								
1.0								
0.5								
0.0								
	D-19 F-	20 A-20	J-20 A-20	0-20	D-20 F	-21 A-21	J-21 A-21	O-21 D-21

/ 1 18/8/8 81/18						
Price Range		This Month			Year-to-Date	!
Price Natige	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	11	10	10	120	100	11
\$150,000- \$199,999	17	18	13	160	141	8
\$200,000- \$249,999	15	15	16	138	125	8
\$250,000- \$299,999	2	11	12	88	87	10
\$300,000- \$349,999	2	3	31	45	41	17
\$350,000- \$399,999	2	4	33	29	23	27
\$400,000- \$449,999	1	1	8	14	12	11
\$450,000- \$499,999	2	1	46	12	11	35
\$500,000- \$549,999				2	4	46
\$550,000- \$599,999				7	2	28
\$600,000- \$699,999		1	15	6	8	31
\$700,000- \$799,999		1	51	7	4	36
\$800,000- \$899,999		1	91	2	4	56
\$900,000- \$999,999				3	1	9
\$1M - \$1.99M				4	2	53
\$2M - \$2.99M				2		
\$3M+				1		
Totals	52	66	17	640	565	12





#### **MLS Area LC**

#### **Residential Statistics**

Λ -		
	Indonondonoo Litlo	
	Independence Title	
<i>V</i> ~	11 1010 0 01 1010 1100 1100	

New

1

**Price Range** 

\$149,999 or under

\$150,000- \$199,999

\$200,000- \$249,999

\$250,000- \$299,999

\$300,000- \$349,999

\$350,000-\$399,999

**This Month** 

Sales

DOM

5

18

New

17

15

19

23

11

#### December 2021

DOM

Year-to-Date

Sales

20

22

21

15

12

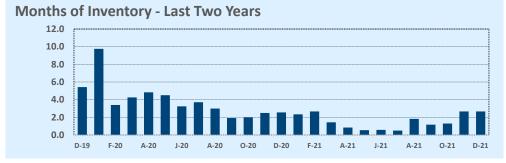
10

Lietinge		This Month		Υ	ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	6	9	-33.3%	122	99	+23.2%
Condo/TH Sales						
Total Sales	6	9	-33.3%	122	99	+23.2%
New Homes Only				3	6	-50.0%
Resale Only	6	9	-33.3%	119	93	+28.0%
Sales Volume	\$1,795,400	\$2,178,102	-17.6%	\$36,314,051	\$22,787,894	+59.4%
New Listings	7	8	-12.5%	127	125	+1.6%
Pending	8			13	89	-85.4%
Withdrawn	1	1		5	22	-77.3%
Expired						
Months of Inventory	2.7	2.6	+4.3%	N/A	N/A	

New Listings	/	δ	-12.5%	127	125	+1.6%	\$400,000- \$449,999		1	8	1
Pending	8			13	89	-85.4%	\$450,000- \$499,999				5
Withdrawn	1	1		5	22	-77.3%	\$500,000- \$549,999				
Expired							\$550,000- \$599,999				4
Months of Inventory	2.7	2.6	+4.3%	N/A	N/A		\$600,000- \$699,999	1			3
							\$700,000- \$799,999				5
Average		This Month		Year-to-Date		\$800,000- \$899,999				2	
Average	D 2024	D		2024	2020		\$000 000 \$000 000				4
	Dec 2021	Dec 2020	Change	2021	2020	Change	\$900,000- \$999,999				1
List Price	\$291,650	\$246,000	+18.6%	\$297,478	\$236,630	+25.7%	\$900,000- \$999,999 \$1M - \$1.99M				
List Price List Price/SqFt											
	\$291,650	\$246,000	+18.6%	\$297,478	\$236,630	+25.7%	\$1M - \$1.99M				
List Price/SqFt	\$291,650 \$189	\$246,000 \$134	+18.6%	\$297,478 \$167	\$236,630 \$131	+25.7%	\$1M - \$1.99M \$2M - \$2.99M				
List Price/SqFt Sold Price	\$291,650 \$189 \$299,233	\$246,000 \$134 \$242,011	+18.6% +41.4% +23.6%	\$297,478 \$167 \$297,656	\$236,630 \$131 \$230,181	+25.7% +27.7% +29.3%	\$1M - \$1.99M \$2M - \$2.99M \$3M+		 	 	

Madian		This Month		Y		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$310,000	\$279,500	+10.9%	\$249,900	\$229,000	+9.1%
List Price/SqFt	\$164	\$152	+7.4%	\$144	\$137	+5.5%
Sold Price	\$327,500	\$279,500	+17.2%	\$246,500	\$225,000	+9.6%
Sold Price/SqFt	\$169	\$150	+12.7%	\$146	\$132	+10.7%
Sold Price / Orig LP	101.5%	96.0%	+5.7%	99.5%	97.0%	+2.6%
Days on Market	7	36	-81.9%	13	34	-61.8%







#### **MLS Area LH**

# **Residential Statistics**

🙀 Independence Title
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#### December 2021

Lictings		This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	58	103	-43.7%	811	762	+6.4%
Condo/TH Sales				1		
Total Sales	58	103	-43.7%	812	762	+6.6%
New Homes Only	9	56	-83.9%	249	252	-1.2%
Resale Only	49	47	+4.3%	563	510	+10.4%
Sales Volume	\$38,469,987	\$37,558,123	+2.4%	\$412,480,827	\$288,577,891	+42.9%
New Listings	28	117	-76.1%	736	960	-23.3%
Pending	32	10	+220.0%	132	697	-81.1%
Withdrawn		2		53	41	+29.3%
Expired						
Months of Inventory	0.9	0.6	+71.4%	N/A	N/A	

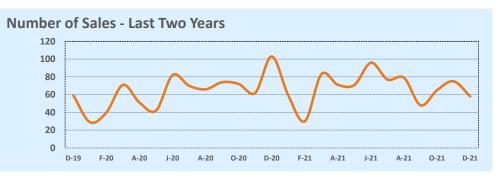
Avorago		This Month		Υ	ear-to-Date	
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$657,605	\$368,113	+78.6%	\$497,411	\$383,335	+29.8%
List Price/SqFt	\$261	\$167	+56.3%	\$207	\$164	+26.4%
Sold Price	\$663,276	\$364,642	+81.9%	\$507,981	\$378,711	+34.1%
Sold Price/SqFt	\$263	\$165	+59.7%	\$211	\$162	+30.5%
Sold Price / Orig LP	101.6%	101.1%	+0.5%	102.9%	98.8%	+4.2%
Days on Market	36	30	+21.9%	22	65	-66.8%

Median		This Month		Υ	ear-to-Date	_
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$594,950	\$299,500	+98.6%	\$421,295	\$309,900	+35.9%
List Price/SqFt	\$243	\$164	+48.1%	\$191	\$163	+17.7%
Sold Price	\$616,239	\$292,691	+110.5%	\$445,000	\$307,307	+44.8%
Sold Price/SqFt	\$244	\$160	+52.2%	\$200	\$160	+24.5%
Sold Price / Orig LP	100.0%	101.0%	-1.0%	100.0%	100.0%	
Days on Market	16	9	+72.2%	5	38	-86.8%

Months	of In	vent	ory - Last	Two Y	ears/							
6.0	[											
5.0												
4.0												
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1.0		HH		╂╂┒						T	Н	
0.0												نسبه
	D-19	F-20	A-20 J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Duine Danne		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	2	88	
\$150,000- \$199,999				3	4	31	
\$200,000- \$249,999	1	1	4	14	14	19	
\$250,000- \$299,999				34	176	8	
\$300,000- \$349,999	1	2	43	54	84	10	
\$350,000- \$399,999	2	6	12	87	59	26	
\$400,000- \$449,999	4	4	16	76	76	29	
\$450,000- \$499,999	2	7	38	78	65	22	
\$500,000- \$549,999	1	4	24	44	55	16	
\$550,000- \$599,999	2	2	16	73	41	33	
\$600,000- \$699,999	6	13	24	82	80	29	
\$700,000- \$799,999	5	7	78	38	51	35	
\$800,000- \$899,999		2	98	49	39	35	
\$900,000- \$999,999	1	6	57	43	29	27	
\$1M - \$1.99M	3	3	7	55	35	28	
\$2M - \$2.99M							
\$3M+		1	39	4	2	74	
Totals	28	58	36	736	812	22	





#### **MLS Area LL**

# **Residential Statistics**

*	Independence Title	

**Price Range** 

#### December 2021

Year-to-Date

Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	17	21	-19.0%	285	314	-9.2%	
Condo/TH Sales	6	2	+200.0%	40	53	-24.5%	
Total Sales	23	23		325	367	-11.4%	
New Homes Only		4		30	43	-30.2%	
Resale Only	23	19	+21.1%	295	324	-9.0%	
Sales Volume	\$15,195,900	\$19,476,550	-22.0%	\$280,122,904	\$256,193,569	+9.3%	
New Listings	20	17	+17.6%	376	455	-17.4%	
Pending	29	5	+480.0%	44	350	-87.4%	
Withdrawn	1	7	-85.7%	42	93	-54.8%	
Expired							
Months of Inventory	3.0	4.0	-23.9%	N/A	N/A		

	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1			19	13	50
\$150,000- \$199,999	3			15	9	40
\$200,000- \$249,999	1	1	3	21	20	31
\$250,000- \$299,999	3	2	25	23	9	40
\$300,000- \$349,999	1	3	28	17	22	60
\$350,000- \$399,999	1			34	26	52
\$400,000- \$449,999	2	1	30	11	13	68
\$450,000- \$499,999	1	2	4	26	24	58
\$500,000- \$549,999	1	1	107	16	17	29
\$550,000- \$599,999		1	65	15	20	95
\$600,000- \$699,999	1	2	29	37	30	81
\$700,000- \$799,999	1	1	178	17	20	81
\$800,000- \$899,999	1	3	112	25	14	58
\$900,000- \$999,999		3	68	18	12	63
\$1M - \$1.99M	1	3	40	47	46	68
\$2M - \$2.99M	1			21	17	91
\$3M+	1			14	13	205
Totals	20	22	ΕΛ	276	225	60

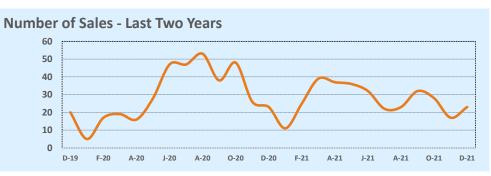
**This Month** 

A.,		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$674,400	\$866,652	-22.2%	\$884,389	\$730,993	+21.0%	
List Price/SqFt	\$313	\$277	+12.8%	\$331	\$262	+26.3%	
Sold Price	\$660,691	\$846,807	-22.0%	\$861,917	\$698,075	+23.5%	
Sold Price/SqFt	\$309	\$274	+12.9%	\$326	\$251	+29.7%	
Sold Price / Orig LP	95.1%	94.9%	+0.2%	97.0%	93.1%	+4.2%	
Days on Market	54	132	-58.9%	69	108	-36.7%	

Median	This Month			Year-to-Date			
	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$695,000	\$498,000	+39.6%	\$589,900	\$449,000	+31.4%	
List Price/SqFt	\$260	\$235	+10.3%	\$259	\$217	+19.5%	
Sold Price	\$670,000	\$479,500	+39.7%	\$574,900	\$428,000	+34.3%	
Sold Price/SqFt	\$256	\$270	-5.4%	\$259	\$208	+24.8%	
Sold Price / Orig LP	97.0%	94.0%	+3.2%	98.0%	95.0%	+3.2%	
Days on Market	36	90	-60.0%	24	73	-67.1%	







#### **MLS Area LN**

## **Residential Statistics**

Price Range	This N
🗱 Independ	dence Title

#### December 2021

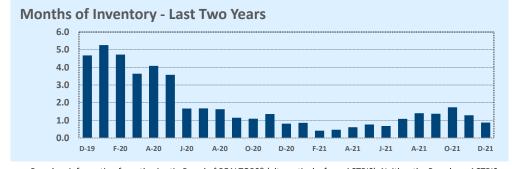
Lictings		This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	67	73	-8.2%	774	782	-1.0%	
Condo/TH Sales	14	6	+133.3%	112	124	-9.7%	
Total Sales	81	79	+2.5%	886	906	-2.2%	
New Homes Only	16	22	-27.3%	137	233	-41.2%	
Resale Only	65	57	+14.0%	749	673	+11.3%	
Sales Volume	\$51,015,062	\$41,425,907	+23.1%	\$543,799,611	\$414,089,863	+31.3%	
New Listings	43	42	+2.4%	1,042	948	+9.9%	
Pending	71	19	+273.7%	135	843	-84.0%	
Withdrawn	4	5	-20.0%	92	102	-9.8%	
Expired							
Months of Inventory	0.9	0.8	+8.2%	N/A	N/A		

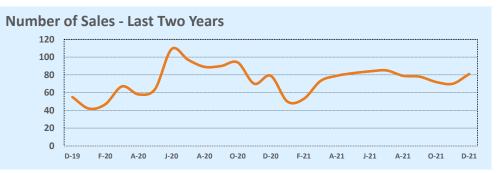
0	1	This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$624,869	\$531,363	+17.6%	\$599,633	\$466,170	+28.6%	
List Price/SqFt	\$286	\$220	+30.1%	\$260	\$193	+34.9%	
Sold Price	\$629,816	\$524,379	+20.1%	\$613,769	\$457,053	+34.3%	
Sold Price/SqFt	\$286	\$217	+32.0%	\$266	\$189	+40.2%	
Sold Price / Orig LP	97.6%	99.4%	-1.8%	102.3%	97.8%	+4.6%	
Days on Market	35	50	-31.1%	26	76	-65.2%	

Modion		This Month	_	Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$499,000	\$425,000	+17.4%	\$469,000	\$350,000	+34.0%	
List Price/SqFt	\$273	\$197	+38.3%	\$236	\$174	+35.5%	
Sold Price	\$495,000	\$425,000	+16.5%	\$475,000	\$350,000	+35.7%	
Sold Price/SqFt	\$272	\$198	+37.3%	\$244	\$173	+41.3%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%	
Days on Market	10	21	-52.4%	8	39	-79.5%	

Duigo Dongo		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under		2	38	13	13	30	
\$150,000- \$199,999	2	1	2	37	29	20	
\$200,000- \$249,999	1	2	3	23	27	15	
\$250,000- \$299,999	3	4	35	59	64	32	
\$300,000- \$349,999	1	9	19	88	87	22	
\$350,000- \$399,999	2	9	21	129	106	22	
\$400,000- \$449,999	7	6	18	74	78	19	
\$450,000- \$499,999	3	9	34	84	70	16	
\$500,000- \$549,999	2	5	17	69	60	22	
\$550,000- \$599,999	4	7	31	73	58	16	
\$600,000- \$699,999	9	3	7	92	79	31	
\$700,000- \$799,999	3	6	26	78	60	25	
\$800,000- \$899,999	1	3	273	45	42	46	
\$900,000- \$999,999	1	3	30	40	13	19	
\$1M - \$1.99M	2	11	36	113	87	44	
\$2M - \$2.99M		1	10	11	7	29	
\$3M+	2			14	6	113	
Totals	43	81	35	1,042	886	26	







#### **MLS Area LP**

# **Residential Statistics**

#### December 2021

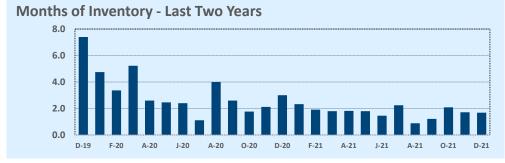
Listings	1	This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	15	10	+50.0%	144	141	+2.1%	
Condo/TH Sales	1			1			
Total Sales	16	10	+60.0%	145	141	+2.8%	
New Homes Only				5	5		
Resale Only	16	10	+60.0%	140	136	+2.9%	
Sales Volume	\$4,877,290	\$2,957,400	+64.9%	\$43,557,292	\$34,095,078	+27.8%	
New Listings	15	6	+150.0%	168	168		
Pending	13	1	+1200.0%	13	131	-90.1%	
Withdrawn		2		11	12	-8.3%	
Expired							
Months of Inventory	1.7	3.0	-43.8%	N/A	N/A		

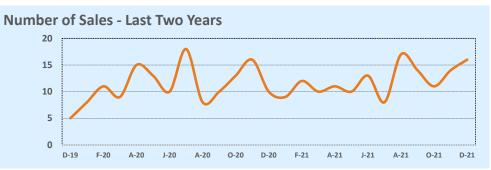
Аменес	•	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$315,631	\$303,190	+4.1%	\$304,390	\$248,544	+22.5%	
List Price/SqFt	\$172	\$135	+26.9%	\$219	\$125	+75.6%	
Sold Price	\$304,831	\$295,740	+3.1%	\$300,395	\$241,809	+24.2%	
Sold Price/SqFt	\$167	\$133	+25.5%	\$222	\$121	+83.3%	
Sold Price / Orig LP	91.4%	97.9%	-6.6%	97.7%	95.4%	+2.4%	
Days on Market	43	31	+40.4%	29	67	-56.1%	

Madian	This Month			Year-to-Date		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$260,750	\$292,500	-10.9%	\$260,000	\$214,500	+21.2%
List Price/SqFt	\$166	\$137	+21.4%	\$149	\$118	+26.0%
Sold Price	\$258,500	\$292,500	-11.6%	\$257,000	\$205,000	+25.4%
Sold Price/SqFt	\$164	\$131	+25.3%	\$147	\$114	+29.7%
Sold Price / Orig LP	91.5%	100.0%	-8.5%	100.0%	98.0%	+2.0%
Days on Market	37	7	+461.5%	14	39	-64.1%

, ,							
Drice Bange		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1	2	15	11	13	21	
\$150,000- \$199,999	2	2	55	25	21	25	
\$200,000- \$249,999	2	2	57	30	35	32	
\$250,000- \$299,999	4	4	18	27	22	13	
\$300,000- \$349,999	2			11	13	36	
\$350,000- \$399,999	1	3	60	11	12	50	
\$400,000- \$449,999		1	20	10	8	17	
\$450,000- \$499,999				6	6	46	
\$500,000- \$549,999	1			5	3	13	
\$550,000- \$599,999				9	3	65	
\$600,000- \$699,999	1	1	49	10	5	20	
\$700,000- \$799,999	1	1	123	8	3	79	
\$800,000- \$899,999				1			
\$900,000- \$999,999				1			
\$1M - \$1.99M				3	1	6	
\$2M - \$2.99M							
\$3M+							
Totals	15	16	43	168	145	29	







#### **MLS Area LS**

# **Residential Statistics**

🗱 Independence Title	Э
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#### December 2021

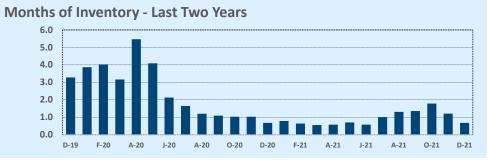
Lietings		This Month			Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	140	145	-3.4%	1,576	1,800	-12.4%	
Condo/TH Sales	13	24	-45.8%	174	179	-2.8%	
Total Sales	153	169	-9.5%	1,750	1,979	-11.6%	
New Homes Only	9	15	-40.0%	128	229	-44.1%	
Resale Only	144	154	-6.5%	1,622	1,750	-7.3%	
Sales Volume	\$168,744,332	\$144,099,043	+17.1%	\$1,649,840,752	#######################################	+13.4%	
New Listings	66	100	-34.0%	2,015	2,165	-6.9%	
Pending	98	40	+145.0%	222	1,859	-88.1%	
Withdrawn	8	10	-20.0%	190	266	-28.6%	
Expired							
Months of Inventory	0.7	0.7	-0.1%	N/A	N/A		

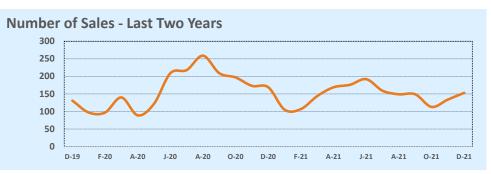
Drice Bange	This Month			Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	1	52	
\$150,000- \$199,999				1			
\$200,000- \$249,999	1	1	196	8	8	42	
\$250,000- \$299,999	1			18	12	40	
\$300,000- \$349,999	1	2	14	26	29	40	
\$350,000- \$399,999	2	3	17	53	40	18	
\$400,000- \$449,999		4	16	79	65	13	
\$450,000- \$499,999	2	3	7	110	78	12	
\$500,000- \$549,999	3	8	25	108	112	19	
\$550,000- \$599,999	6	17	14	166	135	18	
\$600,000- \$699,999	9	17	20	265	235	19	
\$700,000- \$799,999	10	24	29	275	258	23	
\$800,000- \$899,999	6	18	43	209	171	29	
\$900,000- \$999,999	4	9	33	143	131	23	
\$1M - \$1.99M	14	33	29	415	380	23	
\$2M - \$2.99M	3	8	37	79	63	46	
\$3M+	4	6	114	58	32	100	
Totals	66	153	32	2,015	1,750	24	

Average	This Month			Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$1,107,131	\$866,590	+27.8%	\$924,248	\$748,730	+23.4%
List Price/SqFt	\$355	\$265	+34.0%	\$308	\$237	+30.0%
Sold Price	\$1,102,904	\$852,657	+29.3%	\$942,766	\$735,062	+28.3%
Sold Price/SqFt	\$353	\$263	+34.6%	\$315	\$234	+34.9%
Sold Price / Orig LP	98.3%	98.6%	-0.3%	102.9%	97.6%	+5.4%
Days on Market	32	48	-34.6%	24	60	-59.5%

Madian	This Month			Year-to-Date		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$775,000	\$668,900	+15.9%	\$729,000	\$599,000	+21.7%
List Price/SqFt	\$303	\$235	+28.9%	\$275	\$212	+29.7%
Sold Price	\$782,600	\$660,000	+18.6%	\$750,000	\$590,000	+27.1%
Sold Price/SqFt	\$304	\$231	+31.7%	\$286	\$211	+35.6%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	101.0%	98.0%	+3.1%
Days on Market	12	11	+9.1%	7	22	-68.2%







#### **MLS Area LW**

Listings

Single Family Sales

Condo/TH Sales Total Sales

**New Homes Only** 

Resale Only

Sales Volume

New Listings

Pending

Expired

Withdrawn

Months of Inventory

<b>Residential Statistics</b>									
	Year-to-Date								
Change	2021	2020	Change						
+33.3%	112	119	-5.9%						
	1	2	-50.0%						
+33.3%	113	121	-6.6%						
+100.0%	10	9	+11.1%						
+27.3%	103	112	-8.0%						
+168.5%	\$92,712,204	\$83,297,918	+11.3%						
+125.0%	190	139	+36.7%						
+300.0%	20	112	-82.1%						

N/A

50

N/A

A	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$1,058,801	\$549,308	+92.8%	\$826,340	\$712,763	+15.9%
List Price/SqFt	\$369	\$215	+71.5%	\$297	\$227	+30.7%
Sold Price	\$1,037,063	\$515,083	+101.3%	\$820,462	\$688,413	+19.2%
Sold Price/SqFt	\$361	\$201	+79.1%	\$298	\$220	+35.5%
Sold Price / Orig LP	95.4%	92.9%	+2.7%	98.9%	92.9%	+6.5%
Days on Market	55	106	-48.4%	32	137	-76.9%

-28.0%

**This Month** 

Dec 2020

12

1

11

\$6,181,000

2.1

Dec 2021

16

16

2

14

\$16,593,000

12

1.5

Modion		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$864,450	\$499,450	+73.1%	\$749,900	\$565,000	+32.7%	
List Price/SqFt	\$299	\$196	+52.4%	\$277	\$207	+34.0%	
Sold Price	\$850,950	\$394,000	+116.0%	\$755,000	\$550,000	+37.3%	
Sold Price/SqFt	\$302	\$172	+75.8%	\$278	\$200	+38.8%	
Sold Price / Orig LP	97.5%	96.5%	+1.0%	100.0%	96.0%	+4.2%	
Days on Market	42	77	-45.5%	13	82	-84.1%	

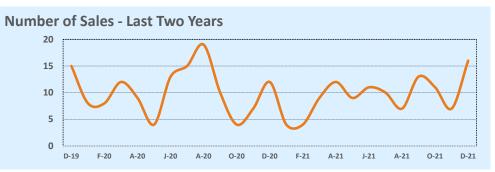
Months	Months of Inventory - Last Two Years												
15.0	[												
10.0													
5.0						_					_		
0.0	D-19	F-20	A-20	J-20	A-20	O-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21



## December 2021

7 11 15/5 5 5 1 15	000					
Drice Bange		This Month			Year-to-Date	!
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1	2	48
\$150,000- \$199,999				4	2	25
\$200,000- \$249,999				1	2	8
\$250,000- \$299,999	1			5	5	14
\$300,000- \$349,999				4	2	8
\$350,000- \$399,999				8	6	50
\$400,000- \$449,999				5	5	43
\$450,000- \$499,999		1	56	7	4	19
\$500,000- \$549,999		1	39	6	7	16
\$550,000- \$599,999	1	1	45	4	4	16
\$600,000- \$699,999		1	22	8	11	21
\$700,000- \$799,999	1	2	26	20	14	43
\$800,000- \$899,999	2	4	53	32	14	43
\$900,000- \$999,999	1	1	34	23	12	33
\$1M - \$1.99M	2	3	102	56	17	31
\$2M - \$2.99M	1	2	55	4	5	41
\$3M+				2	1	9
Totals	9	16	55	190	113	32





#### **MLS Area MA**

# **Residential Statistics**

Λ -	Independence Title	
47	Indanandanca Litla	
V -		

#### December 2021

Lictings	•	This Month		Y	ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	62	86	-27.9%	920	888	+3.6%
Condo/TH Sales				1	1	
Total Sales	62	86	-27.9%	921	889	+3.6%
New Homes Only	5	15	-66.7%	44	227	-80.6%
Resale Only	57	71	-19.7%	877	662	+32.5%
Sales Volume	\$26,245,158	\$25,367,565	+3.5%	\$325,207,720	\$234,690,237	+38.6%
New Listings	53	88	-39.8%	924	1,008	-8.3%
Pending	68	26	+161.5%	138	817	-83.1%
Withdrawn		2		53	50	+6.0%
Expired						
Months of Inventory	0.6	0.4	+38.7%	N/A	N/A	

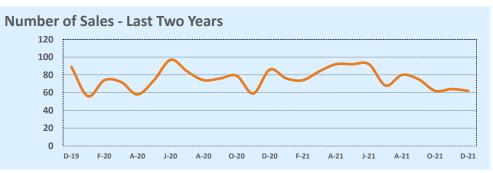
Average	•	This Month		Υ	Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change		
List Price	\$417,201	\$291,854	+42.9%	\$339,236	\$264,783	+28.1%		
List Price/SqFt	\$208	\$154	+35.2%	\$182	\$142	+27.6%		
Sold Price	\$423,309	\$294,972	+43.5%	\$353,103	\$263,994	+33.8%		
Sold Price/SqFt	\$211	\$155	+36.1%	\$190	\$142	+33.5%		
Sold Price / Orig LP	100.8%	101.5%	-0.7%	105.3%	99.5%	+5.8%		
Days on Market	16	36	-55.5%	13	39	-67.3%		

Modion		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$379,905	\$259,500	+46.4%	\$318,990	\$244,900	+30.3%	
List Price/SqFt	\$209	\$150	+39.7%	\$176	\$141	+25.3%	
Sold Price	\$387,400	\$270,495	+43.2%	\$336,585	\$244,900	+37.4%	
Sold Price/SqFt	\$208	\$151	+38.4%	\$186	\$141	+31.9%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	102.0%	100.0%	+2.0%	
Days on Market	6	10	-40.0%	5	14	-64.3%	

Months	of In	vento	ory - I	Last T	wo Y	'ears							
3.0	[												
2.5													
2.0			-										
1.5		$\Pi$	HH										
1.0		HH	88	HH	HH.								
0.5		HH	HH	HH	HH							+H	
0.0													
	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

V 1 11 10 10 10 11 11 10 11 11 10 11 11 1											
Price Range		This Month			Year-to-Date	1					
Price Range	New	Sales	DOM	New	Sales	DOM					
\$149,999 or under					2	92					
\$150,000- \$199,999				2	4	52					
\$200,000- \$249,999				49	75	9					
\$250,000- \$299,999	1			197	162	10					
\$300,000- \$349,999	10	15	9	218	274	11					
\$350,000- \$399,999	17	19	15	215	209	10					
\$400,000- \$449,999	13	12	11	106	100	14					
\$450,000- \$499,999	5	3	34	37	37	19					
\$500,000- \$549,999	1	4	16	30	23	24					
\$550,000- \$599,999		4	27	23	17	32					
\$600,000- \$699,999	2	3	59	27	10	51					
\$700,000- \$799,999	3	2	4	10	5	5					
\$800,000- \$899,999				4	1	29					
\$900,000- \$999,999				1							
\$1M - \$1.99M	1			3	1	14					
\$2M - \$2.99M				1	1	96					
\$3M+				1							
Totals	53	62	16	924	921	13					





#### **MLS Area MC**

## **Residential Statistics**

Price Range	This
🖈 Independ	ence Title

#### December 2021

Lietinge	-	This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	18	15	+20.0%	168	152	+10.5%	
Condo/TH Sales							
Total Sales	18	15	+20.0%	168	152	+10.5%	
New Homes Only				1	3	-66.7%	
Resale Only	18	15	+20.0%	167	149	+12.1%	
Sales Volume	\$7,723,425	\$2,791,160	+176.7%	\$44,139,674	\$31,082,657	+42.0%	
New Listings	18	14	+28.6%	213	175	+21.7%	
Pending	18	2	+800.0%	24	133	-82.0%	
Withdrawn	1	2	-50.0%	22	31	-29.0%	
Expired							
Months of Inventory	1.6	1.4	+15.1%	N/A	N/A		

Drico Pango		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under	1	2	51	43	47	39	
\$150,000- \$199,999	3	1	174	38	30	37	
\$200,000- \$249,999	2	6	46	28	34	47	
\$250,000- \$299,999	3			33	20	56	
\$300,000- \$349,999	1	4	33	16	9	26	
\$350,000- \$399,999	2	1	38	14	6	43	
\$400,000- \$449,999	1			8	4	70	
\$450,000- \$499,999	2			7	2	8	
\$500,000- \$549,999		1	48	5	3	17	
\$550,000- \$599,999				2	3	91	
\$600,000- \$699,999				2			
\$700,000- \$799,999	1			4	2	21	
\$800,000- \$899,999	1			3	3	64	
\$900,000- \$999,999		1	19	2	1	19	
\$1M - \$1.99M	1	2	173	8	4	91	
\$2M - \$2.99M							
\$3M+							
Totals	18	18	63	213	168	44	

Аманада		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$453,931	\$189,475	+139.6%	\$269,802	\$211,854	+27.4%	
List Price/SqFt	\$204	\$115	+76.8%	\$143	\$114	+25.7%	
Sold Price	\$429,079	\$186,077	+130.6%	\$262,736	\$204,491	+28.5%	
Sold Price/SqFt	\$194	\$115	+68.9%	\$139	\$110	+26.6%	
Sold Price / Orig LP	93.4%	95.7%	-2.4%	95.4%	93.9%	+1.6%	
Days on Market	63	24	+166.9%	44	69	-36.1%	

Average \$600,000	& N	ledia			ice - L						A	verage Aedian	
\$400,000 \$200,000	1		<u> </u>		<u></u>	<u> </u>			لم	>	V	$\checkmark$	
\$0	D-19	F-20	A-20	J-20	A-20	O-20	D-20	F-21	A-21	J-21	A-21	0-21	•••••

Modion	-	This Month	=	Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$278,000	\$186,500	+49.1%	\$215,500	\$189,750	+13.6%	
List Price/SqFt	\$139	\$101	+37.3%	\$125	\$106	+17.9%	
Sold Price	\$274,000	\$179,000	+53.1%	\$210,000	\$185,000	+13.5%	
Sold Price/SqFt	\$132	\$112	+17.5%	\$120	\$101	+19.5%	
Sold Price / Orig LP	93.0%	95.0%	-2.1%	96.5%	96.0%	+0.5%	
Days on Market	47	11	+327.3%	16	34	-52.2%	





#### **MLS Area MT**

## **Residential Statistics**

Price Range

## December 2021

Year-to-Date

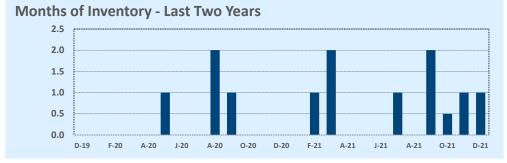
Lictings	-	This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	1			8	4	+100.0%	
Condo/TH Sales							
Total Sales	1			8	4	+100.0%	
New Homes Only							
Resale Only	1			8	4	+100.0%	
Sales Volume	\$309,500			\$2,168,500	\$1,241,500	+74.7%	
New Listings	2			12	6	+100.0%	
Pending	3			3	4	-25.0%	
Withdrawn					1		
Expired							
Months of Inventory	1.0			N/A	N/A		

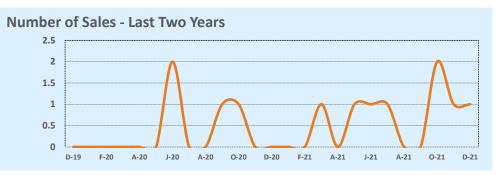
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1			1		
\$150,000- \$199,999						
\$200,000- \$249,999				1	1	5
\$250,000- \$299,999				5	6	34
\$300,000- \$349,999	1	1	6	3	1	6
\$350,000- \$399,999						
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999				1		
\$600,000- \$699,999				1		
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	2	1	6	12	8	27

Average	1	This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$309,500			\$271,538	\$321,100	-15.4%	
List Price/SqFt	\$228			\$141	\$129	+9.7%	
Sold Price	\$309,500			\$271,063	\$310,375	-12.7%	
Sold Price/SqFt	\$228			\$141	\$124	+13.4%	
Sold Price / Orig LP	100.0%	0.0%		98.9%	97.3%	+1.7%	
Days on Market	6			27	14	+96.3%	

Average & Median Sales Price - Last Two Years												Average Median		
\$600,000		••••••	••••••	••••••	••••••	•••••••	•••••		••••••	••••••				
\$400,000				Λ										
\$200,000				H		$\wedge$			\		\_			
\$0									V					
	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21	

Modion	-	This Month	=	Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$309,500			\$272,000	\$312,200	-12.9%	
List Price/SqFt	\$228			\$136	\$129	+5.2%	
Sold Price	\$309,500			\$271,000	\$294,000	-7.8%	
Sold Price/SqFt	\$228			\$134	\$125	+7.3%	
Sold Price / Orig LP	100.0%	0.0%	+0.0%	100.0%	98.5%	+1.5%	
Days on Market	6			13	8	+56.3%	





#### **MLS Area N**

## **Residential Statistics**

*	Independence Title	
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**Price Range** 

#### December 2021

Year-to-Date

Lictings		This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	117	128	-8.6%	1,475	1,414	+4.3%
Condo/TH Sales	28	16	+75.0%	291	207	+40.6%
Total Sales	145	144	+0.7%	1,766	1,621	+8.9%
New Homes Only	3	1	+200.0%	32	36	-11.1%
Resale Only	142	143	-0.7%	1,734	1,585	+9.4%
Sales Volume	\$74,983,121	\$55,636,919	+34.8%	\$911,140,128	\$613,222,879	+48.6%
New Listings	100	92	+8.7%	2,050	1,675	+22.4%
Pending	133	42	+216.7%	243	1,514	-83.9%
Withdrawn	2	5	-60.0%	121	85	+42.4%
Expired						
Months of Inventory	0.3	0.1	+140.0%	N/A	N/A	

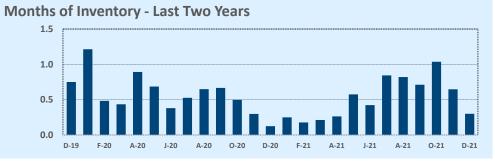
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999				1	1	6
\$200,000- \$249,999				1	1	48
\$250,000- \$299,999				15	2	63
\$300,000- \$349,999	1			35	24	5
\$350,000- \$399,999		4	25	63	61	17
\$400,000- \$449,999	4	6	52	95	73	17
\$450,000- \$499,999	4	10	33	82	88	13
\$500,000- \$549,999		7	33	61	73	11
\$550,000- \$599,999	4	8	16	58	50	10
\$600,000- \$699,999	2	3	22	30	37	9
\$700,000- \$799,999		2	8	4	11	5
\$800,000- \$899,999				1	2	13
\$900,000- \$999,999					2	5
\$1M - \$1.99M				1	1	8
\$2M - \$2.99M						
\$3M+						
Totals	15	40	20	448	426	12

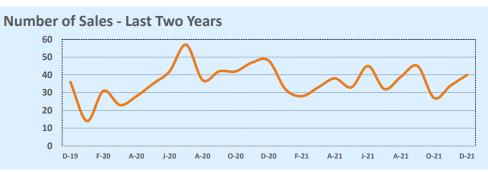
**This Month** 

Average		This Month		Υ	ear-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change		
List Price	\$508,199	\$377,323	+34.7%	\$483,439	\$376,535	+28.4%		
List Price/SqFt	\$263	\$202	+30.0%	\$246	\$191	+28.7%		
Sold Price	\$517,125	\$386,367	+33.8%	\$515,934	\$378,299	+36.4%		
Sold Price/SqFt	\$268	\$207	+29.3%	\$263	\$193	+36.3%		
Sold Price / Orig LP	Sold Price / Orig LP 100.6%		-1.2%	106.9%	100.2%	+6.7%		
Days on Market	20	15	+29.9%	12	17	-28.2%		

Modion	-	This Month	_	Y	ear-to-Date	_
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$498,500	\$379,450	+31.4%	\$449,000	\$360,000	+24.7%
List Price/SqFt	\$264	\$209	+26.6%	\$243	\$191	+27.0%
Sold Price	\$498,995	\$391,000	+27.6%	\$475,000	\$365,000	+30.1%
Sold Price/SqFt	\$267	\$219	+21.7%	\$258	\$193	+34.0%
Sold Price / Orig LP	99.5%	101.5%	-2.0%	104.0%	100.0%	+4.0%
Days on Market	18	4	+350.0%	5	5	







#### **MLS Area NE**

# **Residential Statistics**

*	Independence	Title

#### December 2021

Lictings		This Month		Y	ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	51	34	+50.0%	433	424	+2.1%
Condo/TH Sales	7	5	+40.0%	103	71	+45.1%
Total Sales	58	39	+48.7%	536	495	+8.3%
New Homes Only	3			25	8	+212.5%
Resale Only	55	39	+41.0%	511	487	+4.9%
Sales Volume	\$26,573,368	\$11,961,758	+122.2%	\$216,059,143	\$145,471,761	+48.5%
New Listings	53	31	+71.0%	701	499	+40.5%
Pending	63	9	+600.0%	157	449	-65.0%
Withdrawn		1		41	22	+86.4%
Expired						
Months of Inventory	0.5	0.5	+15.8%	N/A	N/A	

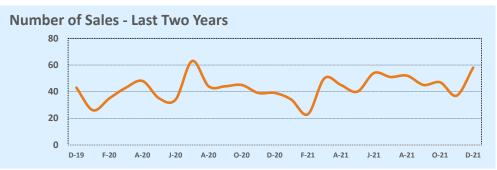
Average	•	This Month		Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$451,012	\$302,648	+49.0%	\$379,170	\$293,336	+29.3%
List Price/SqFt	\$247	\$182	+35.8%	\$223	\$170	+31.3%
Sold Price	\$458,162	\$306,712	+49.4%	\$403,095	\$293,882	+37.2%
Sold Price/SqFt	\$251	\$184	+36.5%	\$237	\$170	+39.3%
Sold Price / Orig LP	101.3%	101.1%	+0.2%	107.1%	100.0%	+7.0%
Days on Market	16	11	+39.4%	13	21	-36.7%

Modian	-	This Month		Y	ear-to-Date	
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$447,108	\$300,000	+49.0%	\$375,000	\$285,000	+31.6%
List Price/SqFt	\$240	\$169	+41.8%	\$220	\$164	+34.2%
Sold Price	\$450,000	\$310,000	+45.2%	\$404,411	\$285,500	+41.6%
Sold Price/SqFt	\$251	\$176	+42.5%	\$233	\$165	+41.5%
Sold Price / Orig LP	100.5%	102.0%	-1.5%	105.0%	100.0%	+5.0%
Days on Market	7	6	+16.7%	5	6	-16.7%

Duice Denge		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under					1	56
\$150,000- \$199,999				6	3	13
\$200,000- \$249,999		3	14	27	18	28
\$250,000- \$299,999	1	1	8	60	54	18
\$300,000- \$349,999	5			93	81	14
\$350,000- \$399,999	7	12	21	123	97	12
\$400,000- \$449,999	20	12	13	169	133	10
\$450,000- \$499,999	14	12	13	143	78	10
\$500,000- \$549,999	4	7	20	42	34	10
\$550,000- \$599,999	1	5	23	15	15	11
\$600,000- \$699,999	1	5	11	14	17	9
\$700,000- \$799,999		1	4	3	3	4
\$800,000- \$899,999				1	1	154
\$900,000- \$999,999				2	1	97
\$1M - \$1.99M				2		
\$2M - \$2.99M						
\$3M+				1		
Totals	53	58	16	701	536	13







#### **MLS Area NW**

Listings
Single Family Sales
Condo/TH Sales
Total Sales
New Homes Only
Resale Only
Sales Volume
New Listings
Pending
Withdrawn
Expired

Months of Inventory

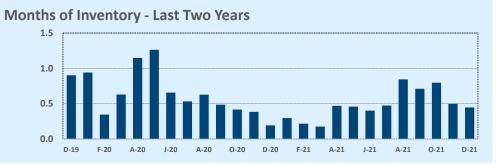
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#### **Residential Statistics**

			Residei	illai Stat	.151165			
	This Month		Y	/ear-to-Date				
Dec 2021	Dec 2020	Change	2021	2020	Change			
39	48	-18.8%	684	580	+17.9%			
8	9	-11.1%	120	100	+20.0%			
47	57	-17.5%	804	680	+18.2%			
			1	5	-80.0%			
47	57	-17.5%	803	675	+19.0%			
8,102,025	\$25,112,955	+11.9%	\$488,255,521	\$300,778,903	+62.3%			
32	34	-5.9%	901	701	+28.5%			
46	21	+119.0%	53	644	-91.8%			
2	2		50	36	+38.9%			

A	•	This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$581,182	\$429,456	+35.3%	\$567,175	\$440,177	+28.9%	
List Price/SqFt	\$280	\$209	+34.2%	\$260	\$203	+28.0%	
Sold Price	\$597,915	\$440,578	+35.7%	\$607,283	\$442,322	+37.3%	
Sold Price/SqFt	\$288	\$214	+34.7%	\$279	\$205	+36.1%	
Sold Price / Orig LP	101.3%	102.1%	-0.8%	106.9%	100.0%	+6.9%	
Days on Market	17	19	-8.8%	12	16	-24.1%	

Modian	-	This Month		Y	ear-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change		
List Price	\$550,000	\$400,000	+37.5%	\$499,900	\$390,000	+28.2%		
List Price/SqFt	\$277	\$204	+35.7%	\$254	\$200	+27.3%		
Sold Price	\$540,000	\$420,000	+28.6%	\$530,000	\$395,000	+34.2%		
Sold Price/SqFt	\$277	\$208	+33.5%	\$271	\$200	+35.5%		
Sold Price / Orig LP	100.0%	101.0%	-1.0%	105.0%	100.0%	+5.0%		
Days on Market	6	5	+20.0%	5	5			

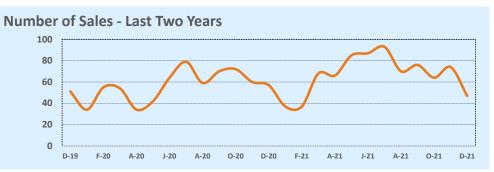


# ★ Independence Title

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n	$\Gamma \Delta$	m	h	Or	7	П	21
			v		_	u	

Drice Dance		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				7	4	6
\$200,000- \$249,999				17	14	12
\$250,000- \$299,999	3	1	47	28	18	9
\$300,000- \$349,999	2	2	6	32	29	10
\$350,000- \$399,999	4	1	1	99	47	11
\$400,000- \$449,999	5	8	17	106	100	10
\$450,000- \$499,999	6	5	33	153	115	14
\$500,000- \$549,999	4	7	21	73	95	10
\$550,000- \$599,999		4	21	92	71	12
\$600,000- \$699,999	3	6	5	76	97	10
\$700,000- \$799,999	2	4	11	92	62	11
\$800,000- \$899,999	1	7	18	60	61	12
\$900,000- \$999,999	1	1	2	31	33	13
\$1M - \$1.99M	1	1	8	32	55	7
\$2M - \$2.99M				2	3	228
\$3M+				1		
Totals	32	47	17	901	804	12





#### **MLS Area PF**

# **Residential Statistics**

*	Independence Title	
<i>V</i> ~	11 1010 0 01 10101 10 0 11110	

#### December 2021

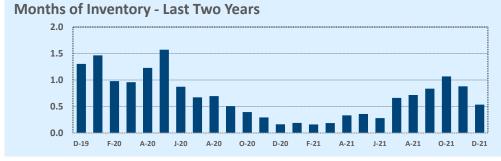
Lictings	This Month			Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	214	180	+18.9%	2,173	2,066	+5.2%	
Condo/TH Sales	10	27	-63.0%	133	126	+5.6%	
Total Sales	224	207	+8.2%	2,306	2,192	+5.2%	
New Homes Only	21	12	+75.0%	124	188	-34.0%	
Resale Only	203	195	+4.1%	2,182	2,004	+8.9%	
Sales Volume	\$105,663,947	\$69,554,351	+51.9%	\$999,222,847	\$680,618,531	+46.8%	
New Listings	146	125	+16.8%	2,661	2,223	+19.7%	
Pending	197	54	+264.8%	447	2,022	-77.9%	
Withdrawn	1	1		91	79	+15.2%	
Expired							
Months of Inventory	0.5	0.2	+226.2%	N/A	N/A		

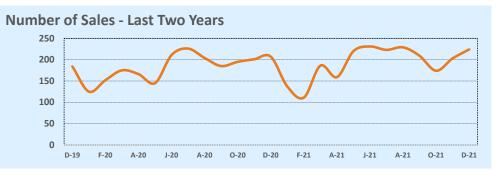
Average		This Month		Υ	Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$460,701	\$330,264	+39.5%	\$405,020	\$309,836	+30.7%	
List Price/SqFt	\$215	\$153	+40.6%	\$193	\$144	+33.8%	
Sold Price	\$471,714	\$336,011	+40.4%	\$433,314	\$310,501	+39.6%	
Sold Price/SqFt	\$220	\$156	+41.3%	\$207	\$145	+42.9%	
Sold Price / Orig LP	102.2%	102.3%	-0.1%	107.7%	100.2%	+7.5%	
Days on Market	21	17	+28.4%	12	28	-57.0%	

Modion		This Month			Year-to-Date		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$440,995	\$309,900	+42.3%	\$388,718	\$298,620	+30.2%	
List Price/SqFt	\$213	\$149	+42.6%	\$191	\$142	+34.2%	
Sold Price	\$448,495	\$318,490	+40.8%	\$417,000	\$300,000	+39.0%	
Sold Price/SqFt	\$219	\$153	+43.0%	\$205	\$143	+43.7%	
Sold Price / Orig LP	101.0%	102.0%	-1.0%	105.0%	100.0%	+5.0%	
Days on Market	6	5	+20.0%	5	7	-28.6%	

Duice Denge		This Month		Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				4		
\$150,000- \$199,999				6	2	3
\$200,000- \$249,999	1	1	11	36	29	11
\$250,000- \$299,999	2	1		226	173	9
\$300,000- \$349,999	9	10	57	329	308	14
\$350,000- \$399,999	30	41	9	592	455	13
\$400,000- \$449,999	46	61	18	459	467	11
\$450,000- \$499,999	25	40	20	414	339	11
\$500,000- \$549,999	10	29	22	205	206	13
\$550,000- \$599,999	8	14	14	161	126	11
\$600,000- \$699,999	9	17	28	157	142	12
\$700,000- \$799,999	3	6	44	39	39	13
\$800,000- \$899,999	1	4	80	19	13	56
\$900,000- \$999,999	1			5	3	22
\$1M - \$1.99M	1			9	4	13
\$2M - \$2.99M						
\$3M+						
Totals	146	224	21	2,661	2,306	12







#### **MLS Area RA**

Listings

Single Family Sales
Condo/TH Sales
Total Sales
New Homes Only
Resale Only
Sales Volume
New Listings
Pending
Withdrawn
Expired

**Months of Inventory** 

	<b>Residential Statistics</b>										
	Υ	Year-to-Date									
Change	2021	2020	Change								
	11	13	-15.4%								
	1										
	12	13	-7.7%								
	12	13	-7.7%								
	\$4,780,650	\$3,339,850	+43.1%								
	18	13	+38.5%								
	2	10	-80.0%								

N/A

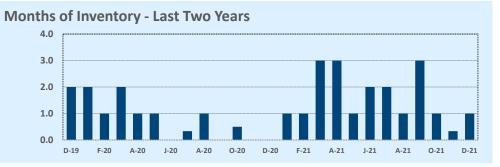
Average	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price				\$396,642	\$259,800	+52.7%
List Price/SqFt				\$169	\$118	+42.3%
Sold Price				\$398,388	\$256,912	+55.1%
Sold Price/SqFt				\$170	\$117	+44.6%
Sold Price / Orig LP	0.0%	0.0%		99.8%	99.1%	+0.8%
Days on Market				19	16	+21.1%

**This Month** 

Dec 2020

Dec 2021

Median		This Month		Year-to-Date		
	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price				\$322,000	\$229,000	+40.6%
List Price/SqFt				\$159	\$115	+38.0%
Sold Price				\$327,500	\$236,000	+38.8%
Sold Price/SqFt				\$160	\$117	+36.8%
Sold Price / Orig LP	0.0%	0.0%	+0.0%	100.0%	100.0%	
Days on Market				8	8	-6.3%



# ★ Independence Title

#### December 2021

Drice Dance		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				2	1	97	
\$150,000- \$199,999							
\$200,000- \$249,999				2	1	7	
\$250,000- \$299,999				3	3	10	
\$300,000- \$349,999				2	1	12	
\$350,000- \$399,999				1	2	5	
\$400,000- \$449,999				1			
\$450,000- \$499,999				1	1	9	
\$500,000- \$549,999							
\$550,000- \$599,999					1	5	
\$600,000- \$699,999				1	1	8	
\$700,000- \$799,999				3			
\$800,000- \$899,999							
\$900,000- \$999,999				1	1	50	
\$1M - \$1.99M				1			
\$2M - \$2.99M							
\$3M+							
Totals				18	12	19	





#### **MLS Area RN**

# **Residential Statistics**

*	Independence Title	

New

**Price Range** 

## December 2021

DOM

Year-to-Date

Sales

Lictings	This Month			Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	23	41	-43.9%	485	568	-14.6%	
Condo/TH Sales	5	9	-44.4%	72	81	-11.1%	
Total Sales	28	50	-44.0%	557	649	-14.2%	
New Homes Only	1			19	20	-5.0%	
Resale Only	27	50	-46.0%	538	629	-14.5%	
Sales Volume	\$25,289,500	\$47,383,030	-46.6%	\$590,766,210	\$507,987,910	+16.3%	
New Listings	17	26	-34.6%	578	711	-18.7%	
Pending	17	21	-19.0%	28	630	-95.6%	
Withdrawn	1	2	-50.0%	37	63	-41.3%	
Expired							
Months of Inventory	0.8	0.6	+26.7%	N/A	N/A		

\$149,999 or under						
\$150,000- \$199,999				1	5	25
\$200,000- \$249,999				9	6	9
\$250,000- \$299,999		1	4	12	12	6
\$300,000- \$349,999	1	1	13	11	13	13
\$350,000- \$399,999	1	1	5	12	15	10
\$400,000- \$449,999		2	3	8	5	6
\$450,000- \$499,999				16	9	12
\$500,000- \$549,999		1	5	20	18	38
\$550,000- \$599,999		2	6	39	31	31
\$600,000- \$699,999	2	4	46	83	82	14
\$700,000- \$799,999	2	2	15	78	64	13
\$800,000- \$899,999	2	5	13	51	53	12
\$900,000- \$999,999		1	4	40	38	12
\$1M - \$1.99M	6	7	7	157	173	16
\$2M - \$2.99M	2	1	2	27	22	33
\$3M+	1			14	11	80
Totals	17	28	14	578	557	17

**This Month** 

Sales

DOM

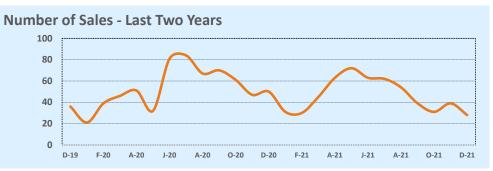
New

A. 10 10 50		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$891,816	\$961,196	-7.2%	\$1,017,609	\$796,865	+27.7%	
List Price/SqFt	\$309	\$268	+15.3%	\$307	\$232	+32.4%	
Sold Price	\$903,196	\$947,661	-4.7%	\$1,060,622	\$782,724	+35.5%	
Sold Price/SqFt	\$314	\$267	+17.6%	\$322	\$229	+40.5%	
Sold Price / Orig LP	101.4%	100.6%	+0.8%	105.8%	98.7%	+7.2%	
Days on Market	14	35	-61.2%	17	31	-42.9%	

Modion	-	This Month	=	Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$780,000	\$584,000	+33.6%	\$779,000	\$600,000	+29.8%	
List Price/SqFt	\$285	\$234	+21.8%	\$273	\$204	+33.8%	
Sold Price	\$798,250	\$606,350	+31.6%	\$825,000	\$605,000	+36.4%	
Sold Price/SqFt	\$295	\$233	+26.5%	\$289	\$202	+43.3%	
Sold Price / Orig LP	101.5%	100.0%	+1.5%	104.0%	99.0%	+5.1%	
Days on Market	5	9	-41.2%	5	8	-37.5%	







#### **MLS Area RRE**

## **Residential Statistics**

	*	Independence	Title
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#### December 2021

Lictings		This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	124	129	-3.9%	1,613	1,615	-0.1%
Condo/TH Sales	7	10	-30.0%	119	82	+45.1%
Total Sales	131	139	-5.8%	1,732	1,697	+2.1%
New Homes Only	2	7	-71.4%	28	94	-70.2%
Resale Only	129	132	-2.3%	1,704	1,603	+6.3%
Sales Volume	\$63,313,641	\$46,157,953	+37.2%	\$807,220,830	\$550,699,121	+46.6%
New Listings	106	81	+30.9%	1,982	1,692	+17.1%
Pending	122	43	+183.7%	167	1,608	-89.6%
Withdrawn	7	1	+600.0%	104	84	+23.8%
Expired						
Months of Inventory	0.6	0.2	+218.3%	N/A	N/A	

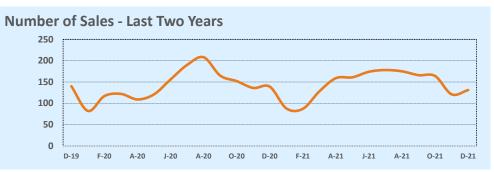
Average	-	This Month		Y	Year-to-Date			
	Dec 2021	Dec 2020	Change	2021	2020	Change		
List Price	\$473,211	\$323,854	+46.1%	\$436,638	\$323,837	+34.8%		
List Price/SqFt	\$220	\$155	+41.7%	\$198	\$149	+33.1%		
Sold Price	\$483,310	\$332,072	+45.5%	\$466,063	\$324,513	+43.6%		
Sold Price/SqFt	\$226	\$159	+42.0%	\$212	\$149	+42.2%		
Sold Price / Orig LP	102.0%	102.8%	-0.8%	107.6%	99.9%	+7.6%		
Days on Market	20	11	+74.8%	11	26	-55.8%		

Modion		This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$425,000	\$299,900	+41.7%	\$399,000	\$297,525	+34.1%	
List Price/SqFt	\$219	\$155	+41.0%	\$196	\$148	+32.8%	
Sold Price	\$440,000	\$315,000	+39.7%	\$425,000	\$299,900	+41.7%	
Sold Price/SqFt	\$225	\$160	+40.8%	\$211	\$148	+42.1%	
Sold Price / Orig LP	101.0%	103.0%	-1.9%	106.0%	100.0%	+6.0%	
Days on Market	7	5	+40.0%	5	7	-28.6%	

Months													
2.0													
1.0											_		
0.5	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Duine Dance		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999	1			12	17	36
\$200,000- \$249,999				52	29	5
\$250,000- \$299,999	5	2	2	172	90	8
\$300,000- \$349,999	10	12	14	281	226	9
\$350,000- \$399,999	23	27	11	408	329	12
\$400,000- \$449,999	11	32	19	236	289	9
\$450,000- \$499,999	17	21	26	218	192	13
\$500,000- \$549,999	9	12	17	157	143	12
\$550,000- \$599,999	9	3	45	126	112	11
\$600,000- \$699,999	11	8	52	172	154	14
\$700,000- \$799,999	5	5	8	82	79	10
\$800,000- \$899,999	4	5	9	30	40	12
\$900,000- \$999,999	1	1	12	17	14	13
\$1M - \$1.99M		3	52	17	16	27
\$2M - \$2.99M				1	2	23
\$3M+						
Totals	106	131	20	1,982	1,732	11





## **MLS Area RRW**

# **Residential Statistics**

	٨
🗱 Independence Title	

#### December 2021

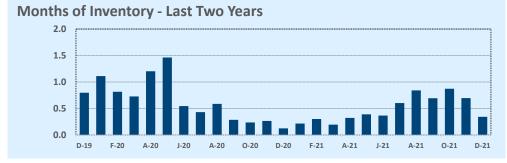
Lictings		This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	84	80	+5.0%	1,098	1,068	+2.8%
Condo/TH Sales	6	8	-25.0%	48	50	-4.0%
Total Sales	90	88	+2.3%	1,146	1,118	+2.5%
New Homes Only	3			10	11	-9.1%
Resale Only	87	88	-1.1%	1,136	1,107	+2.6%
Sales Volume	\$55,521,190	\$37,377,953	+48.5%	\$697,117,305	\$479,970,175	+45.2%
New Listings	46	37	+24.3%	1,293	1,161	+11.4%
Pending	65	19	+242.1%	105	1,070	-90.2%
Withdrawn	2	3	-33.3%	53	63	-15.9%
Expired						
Months of Inventory	0.3	0.1	+175.6%	N/A	N/A	

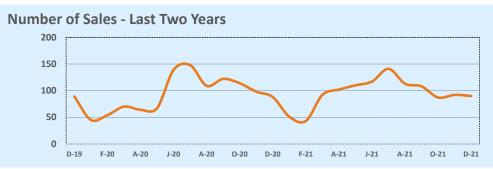
Average	1	This Month		Year-to-Date			
	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$605,381	\$414,617	+46.0%	\$569,209	\$425,809	+33.7%	
List Price/SqFt	\$245	\$173	+41.9%	\$222	\$167	+33.1%	
Sold Price	\$616,902	\$424,749	+45.2%	\$608,305	\$429,311	+41.7%	
Sold Price/SqFt	\$249	\$177	+41.0%	\$238	\$168	+41.6%	
Sold Price / Orig LP	101.3%	103.6%	-2.2%	107.9%	100.5%	+7.3%	
Days on Market	22	12	+76.6%	12	16	-29.6%	

Median	-	This Month	_	Year-to-Date			
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$550,000	\$391,500	+40.5%	\$545,000	\$395,000	+38.0%	
List Price/SqFt	\$243	\$172	+41.5%	\$220	\$163	+34.7%	
Sold Price	\$554,500	\$393,000	+41.1%	\$570,000	\$395,000	+44.3%	
Sold Price/SqFt	\$243	\$178	+37.1%	\$234	\$165	+41.5%	
Sold Price / Orig LP	100.0%	102.5%	-2.4%	105.8%	100.0%	+5.8%	
Days on Market	7	4	+75.0%	5	4	+25.0%	

Duice Denge		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				1		
\$150,000- \$199,999				2		
\$200,000- \$249,999	2	1	61	13	7	15
\$250,000- \$299,999	3	2	33	44	20	13
\$300,000- \$349,999	1	4	12	68	54	7
\$350,000- \$399,999	4	9	7	114	74	12
\$400,000- \$449,999	13	6	26	134	105	9
\$450,000- \$499,999	6	13	16	146	126	10
\$500,000- \$549,999	3	8	29	108	112	10
\$550,000- \$599,999	2	10	28	140	118	13
\$600,000- \$699,999	2	12	27	201	191	14
\$700,000- \$799,999	6	9	40	129	153	13
\$800,000- \$899,999	1	2	20	85	92	11
\$900,000- \$999,999	1	7	10	58	38	13
\$1M - \$1.99M	2	7	13	50	56	11
\$2M - \$2.99M						
\$3M+						
Totals	46	90	22	1,293	1,146	12







#### **MLS Area SC**

# **Residential Statistics**

🙀 Independence Title	е
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#### December 2021

Lictings		This Month		Y	'ear-to-Date	
Listings	Dec 2021	Dec 2021 Dec 2020		2021	2020	Change
Single Family Sales	41	23	+78.3%	438	429	+2.1%
Condo/TH Sales	2	8	-75.0%	43	61	-29.5%
Total Sales	43	31	+38.7%	481	490	-1.8%
New Homes Only		5		16	65	-75.4%
Resale Only	43	26	+65.4%	465	425	+9.4%
Sales Volume	\$20,444,783	\$11,179,830	+82.9%	\$217,212,715	\$162,386,678	+33.8%
New Listings	47	28	+67.9%	672	472	+42.4%
Pending	54	8	+575.0%	130	444	-70.7%
Withdrawn				27	21	+28.6%
Expired						
Months of Inventory	1.6	0.3	+530.8%	N/A	N/A	

Price Range		This Month			Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				1	1	1	
\$150,000- \$199,999				1			
\$200,000- \$249,999				6	8	14	
\$250,000- \$299,999		1	66	31	15	8	
\$300,000- \$349,999				59	53	5	
\$350,000- \$399,999	5	9	14	137	113	10	
\$400,000- \$449,999	9	10	36	124	105	10	
\$450,000- \$499,999	6	10	21	100	57	15	
\$500,000- \$549,999	9	2	15	50	33	11	
\$550,000- \$599,999	3	5	10	46	28	12	
\$600,000- \$699,999	3	5	24	69	42	13	
\$700,000- \$799,999	8			29	18	8	
\$800,000- \$899,999	2	1	27	9	7	25	
\$900,000- \$999,999	1			7	1	6	
\$1M - \$1.99M				1			
\$2M - \$2.99M	1			1			
\$3M+				1			
Totals	47	43	23	672	481	11	

Аменада	•	This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$471,823	\$356,188	+32.5%	\$431,926	\$332,644	+29.8%	
List Price/SqFt	\$244	\$169	+44.6%	\$220	\$161	+36.3%	
Sold Price	\$475,460	\$360,640	+31.8%	\$451,586	\$331,401	+36.3%	
Sold Price/SqFt	\$246	\$171	+43.8%	\$230	\$161	+42.9%	
Sold Price / Orig LP	99.5%	101.8%	-2.2%	105.2%	99.5%	+5.7%	
Days on Market	23	18	+25.6%	11	29	-63.8%	

Modian	-	This Month		Y		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$456,320	\$310,000	+47.2%	\$400,000	\$299,927	+33.4%
List Price/SqFt	\$250	\$171	+46.6%	\$217	\$161	+34.5%
Sold Price	\$451,420	\$310,000	+45.6%	\$425,000	\$301,031	+41.2%
Sold Price/SqFt	\$254	\$176	+44.3%	\$228	\$162	+41.0%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	102.0%	100.0%	+2.0%
Days on Market	14	3	+366.7%	5	8	-37.5%







#### **MLS Area SE**

## **Residential Statistics**

🙀 Independence Title	)
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#### December 2021

Lictings	-	This Month		Υ	'ear-to-Date	
Listings	Dec 2021	Dec 2021 Dec 2020		2021	2020	Change
Single Family Sales	16	10	+60.0%	149	190	-21.6%
Condo/TH Sales	1			4	4	
Total Sales	17	10	+70.0%	153	194	-21.1%
New Homes Only	1			13	67	-80.6%
Resale Only	16	10	+60.0%	140	127	+10.2%
Sales Volume	\$7,580,580	\$2,462,400	+207.9%	\$53,293,424	\$50,552,150	+5.4%
New Listings	14	6	+133.3%	201	213	-5.6%
Pending	18	1	+1700.0%	34	186	-81.7%
Withdrawn	3			28	15	+86.7%
Expired						
Months of Inventory	1.2	1.4	-16.0%	N/A	N/A	

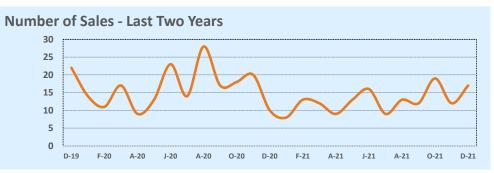
Average		This Month		Y	ear-to-Date	ate					
	Dec 2021	Dec 2020	Change	2021	2020	Change					
List Price	\$422,139	\$251,480	+67.9%	\$334,362	\$262,521	+27.4%					
List Price/SqFt	\$258	\$151	+70.9%	\$196	\$155	+26.0%					
Sold Price	\$445,916	\$246,240	+81.1%	\$348,323	\$260,578	+33.7%					
Sold Price/SqFt	\$273	\$147	+86.0%	\$205	\$154	+33.1%					
Sold Price / Orig LP	103.4%	98.0%	+5.5%	105.3%	99.6%	+5.8%					
Days on Market	15	22	-31.2%	16	46	-65.8%					

Modion		This Month	_	_		
Median	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$339,000	\$234,950	+44.3%	\$299,900	\$244,950	+22.4%
List Price/SqFt	\$233	\$137	+70.8%	\$179	\$148	+20.8%
Sold Price	\$355,000	\$238,500	+48.8%	\$317,000	\$242,250	+30.9%
Sold Price/SqFt	\$218	\$135	+61.5%	\$187	\$148	+26.7%
Sold Price / Orig LP	101.0%	98.5%	+2.5%	105.0%	100.0%	+5.0%
Days on Market	11	5	+120.0%	7	13	-46.2%

Months	of In	vent	ory - I	Last 1	Two Y	'ears							
5.0	[												
4.0			-										
3.0			-										
2.0		-									-		
1.0		$\mathbb{H}$		-	-						+		
0.0	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Drice Denge		This Month			Year-to-Date				
Price Range	New	Sales	DOM	New	Sales	DOM			
\$149,999 or under				1					
\$150,000- \$199,999				5	2	6			
\$200,000- \$249,999		1	25	13	9	23			
\$250,000- \$299,999		2	21	52	41	19			
\$300,000- \$349,999	5	5	17	53	56	9			
\$350,000- \$399,999	9	4	7	39	30	11			
\$400,000- \$449,999		2	21	15	6	21			
\$450,000- \$499,999				3	1	102			
\$500,000- \$549,999				2	3	57			
\$550,000- \$599,999				6					
\$600,000- \$699,999				3					
\$700,000- \$799,999		1	17	3	1	17			
\$800,000- \$899,999		1	5	2	1	5			
\$900,000- \$999,999				2					
\$1M - \$1.99M		1	11	1	2	38			
\$2M - \$2.99M				1	1	70			
\$3M+									
Totals	14	17	15	201	153	16			





#### **MLS Area SH**

# **Residential Statistics**

🙀 Independence Title	)
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New

**Price Range** 

\$149,999 or under

#### December 2021

DOM

31

Year-to-Date

Sales

Lictings		This Month		Υ		
Listings	Dec 2021	021 Dec 2020		2021	2020	Change
Single Family Sales	8	9	-11.1%	114	103	+10.7%
Condo/TH Sales					2	
Total Sales	8	9	-11.1%	114	105	+8.6%
New Homes Only	1	1		10	33	-69.7%
Resale Only	7	8	-12.5%	104	72	+44.4%
Sales Volume	\$3,560,645	\$4,399,800	-19.1%	\$63,740,639	\$41,932,271	+52.0%
New Listings	5	5		116	118	-1.7%
Pending	2	3	-33.3%	5	98	-94.9%
Withdrawn				8	15	-46.7%
Expired						
Months of Inventory	0.8	1.3	-43.8%	N/A	N/A	

\$150,000- \$199,999				1	1	17
\$200,000- \$249,999					1	16
\$250,000- \$299,999				6	2	5
\$300,000- \$349,999		1	7	9	12	14
\$350,000- \$399,999				10	11	12
\$400,000- \$449,999				12	13	16
\$450,000- \$499,999	2	1	8	11	11	44
\$500,000- \$549,999	1	1	8	8	8	49
\$550,000- \$599,999				9	8	12
\$600,000- \$699,999		2	4	12	17	23
\$700,000- \$799,999	1	1	7	10	6	13
\$800,000- \$899,999				9	7	8
\$900,000- \$999,999				5	7	61
\$1M - \$1.99M				5	3	103
\$2M - \$2.99M	1			2	1	231
\$3M+						
Totals	5	8	8	116	114	28

**This Month** 

Sales

DOM

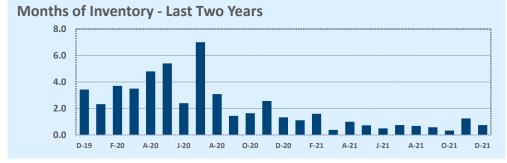
14

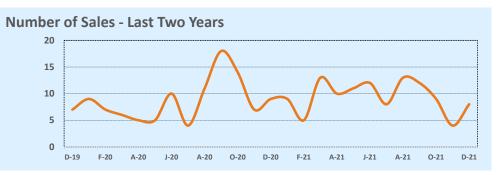
New

Assertance	This Month			Y		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$442,621	\$504,144	-12.2%	\$563,046	\$407,512	+38.2%
List Price/SqFt	\$198	\$168	+17.8%	\$213	\$157	+35.3%
Sold Price	\$445,081	\$488,867	-9.0%	\$559,128	\$399,355	+40.0%
Sold Price/SqFt	\$197	\$164	+19.7%	\$213	\$155	+37.8%
Sold Price / Orig LP	95.3%	97.7%	-2.5%	99.4%	96.4%	+3.1%
Days on Market	8	63	-87.1%	28	60	-53.5%

Modian		This Month		Y		
Median	Dec 2021	Dec 2020	Dec 2020 Change		2020	Change
List Price	\$488,500	\$499,900	-2.3%	\$486,950	\$369,500	+31.8%
List Price/SqFt	\$227	\$166	+36.4%	\$197	\$156	+26.4%
Sold Price	\$500,000	\$504,900	-1.0%	\$495,000	\$365,000	+35.6%
Sold Price/SqFt	\$229	\$164	+39.7%	\$202	\$153	+32.3%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	100.0%	99.0%	+1.0%
Days on Market	8	57	-86.8%	8	41	-80.5%







#### **MLS Area BW**

## **Residential Statistics**

*	Independence Title	
V .		

#### December 2021

Lietinge	-	This Month		Υ		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	31	24	+29.2%	305	312	-2.2%
Condo/TH Sales						
Total Sales	31	24	+29.2%	305	312	-2.2%
New Homes Only	1	8	-87.5%	62	67	-7.5%
Resale Only	30	16	+87.5%	243	245	-0.8%
Sales Volume	\$16,394,887	\$8,856,471	+85.1%	\$135,254,704	\$105,886,012	+27.7%
New Listings	13	30	-56.7%	360	322	+11.8%
Pending	31	8	+287.5%	63	292	-78.4%
Withdrawn	1	1		28	31	-9.7%
Expired						
Months of Inventory	1.3	1.5	-16.3%	N/A	N/A	

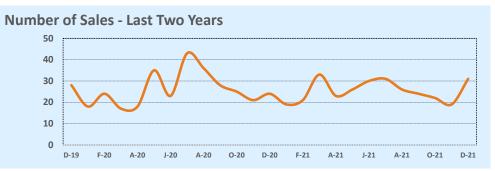
Амакада	This Month		Υ	ear-to-Date		
Average	Dec 2021	Dec 2021 Dec 2020 Chai		2021	2020	Change
List Price	\$533,574	\$374,645	+42.4%	\$440,829	\$345,604	+27.6%
List Price/SqFt	\$224	\$175	+28.5%	\$198	\$154	+29.0%
Sold Price	\$528,867	\$369,020	+43.3%	\$443,458	\$339,378	+30.7%
Sold Price/SqFt	\$223	\$173	+28.6%	\$199	\$151	+32.2%
Sold Price / Orig LP	97.6%	99.0%	-1.3%	100.7%	97.2%	+3.6%
Days on Market	34	57	-39.4%	30	82	-63.9%

Median		This Month	_	Year-to-Date			
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$451,900	\$367,500	+23.0%	\$415,000	\$339,000	+22.4%	
List Price/SqFt	\$220	\$175	+25.7%	\$195	\$150	+29.3%	
Sold Price	\$475,000	\$357,500	+32.9%	\$423,000	\$332,250	+27.3%	
Sold Price/SqFt	\$217	\$174	+24.5%	\$193	\$147	+31.0%	
Sold Price / Orig LP	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%	
Days on Market	26	21	+23.8%	10	34	-70.6%	

Duy3 Oil	i iviai ke		20	21		123.070		10	J-T		70.070
Months	of Inv	entor	y - Last	Two Ye	ears						
6.0	f										
5.0			_								
4.0											
3.0											
2.0											
1.0											
0.0						.,					
	D-19	F-20	A-20 J-20	A-20	O-20	D-20	F-21 A	-21 J-21	A-21	0-21	D-21

Duine Danne		This Month		Year-to-Date			
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under				5	4	5	
\$150,000- \$199,999	1	1		7	9	13	
\$200,000- \$249,999		2	15	29	24	24	
\$250,000- \$299,999		1	8	37	41	26	
\$300,000- \$349,999	2	1	59	27	23	21	
\$350,000- \$399,999	5	2	29	46	34	26	
\$400,000- \$449,999		8	39	45	40	29	
\$450,000- \$499,999	1	2	29	35	30	25	
\$500,000- \$549,999	3	1		28	22	43	
\$550,000- \$599,999		4	14	22	24	44	
\$600,000- \$699,999	1	3	59	36	27	37	
\$700,000- \$799,999		4	62	21	18	43	
\$800,000- \$899,999		1	64	10	3	26	
\$900,000- \$999,999				5	2	43	
\$1M - \$1.99M		1	2	6	4	10	
\$2M - \$2.99M							
\$3M+				1			
Totals	13	31	34	360	305	30	





#### **MLS Area SV**

# **Residential Statistics**

🙀 Independenc	e Title
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New

**Price Range** 

#### December 2021

DOM 52

Year-to-Date

Sales

Listings		This Month		Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	22	9	+144.4%	179	145	+23.4%
Condo/TH Sales						
Total Sales	22	9	+144.4%	179	145	+23.4%
New Homes Only	2			14	9	+55.6%
Resale Only	20	9	+122.2%	165	136	+21.3%
Sales Volume	\$8,609,200	\$3,451,775	+149.4%	\$62,878,485	\$41,028,453	+53.3%
New Listings	19	9	+111.1%	232	173	+34.1%
Pending	18	2	+800.0%	25	135	-81.5%
Withdrawn	2			22	31	-29.0%
Expired						
Months of Inventory	1.5	2.3	-33.8%	N/A	N/A	

\$149,999 or under	1			13	15	52
\$150,000- \$199,999	1	1	3	19	14	27
\$200,000- \$249,999		2	88	25	29	28
\$250,000- \$299,999	2	5	38	40	24	30
\$300,000- \$349,999	3	2	3	27	28	14
\$350,000- \$399,999	5	2	3	37	19	18
\$400,000- \$449,999	3	3	10	22	16	16
\$450,000- \$499,999		3	34	10	8	17
\$500,000- \$549,999	1	1	90	2	3	62
\$550,000- \$599,999	1			6	2	5
\$600,000- \$699,999	2	2	23	11	9	24
\$700,000- \$799,999		1	6	10	5	38
\$800,000- \$899,999				4	4	74
\$900,000- \$999,999				1	2	12
\$1M - \$1.99M				4	1	44
\$2M - \$2.99M						
\$3M+				1		
Totals	19	22	30	232	179	27

**This Month** 

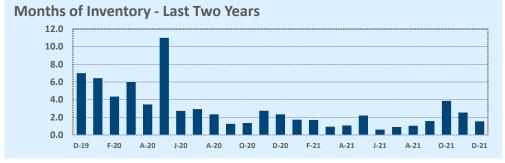
Sales

DOM

Avenage		This Month		Y	ear-to-Date	
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$401,215	\$390,200	+2.8%	\$355,909	\$292,613	+21.6%
List Price/SqFt	\$293	\$154	+90.6%	\$212	\$154	+37.5%
Sold Price	\$391,327	\$383,531	+2.0%	\$351,276	\$282,955	+24.1%
Sold Price/SqFt	\$279	\$152	+83.9%	\$209	\$149	+40.1%
Sold Price / Orig LP	96.1%	97.8%	-1.7%	98.2%	94.3%	+4.2%
Days on Market	30	47	-37.0%	27	65	-58.7%

Median	This Month			Year-to-Date		
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$362,250	\$333,000	+8.8%	\$299,000	\$259,000	+15.4%
List Price/SqFt	\$214	\$151	+41.9%	\$180	\$146	+22.9%
Sold Price	\$367,500	\$330,000	+11.4%	\$310,000	\$245,000	+26.5%
Sold Price/SqFt	\$220	\$148	+48.7%	\$185	\$137	+35.0%
Sold Price / Orig LP	95.5%	99.0%	-3.5%	100.0%	96.0%	+4.2%
Days on Market	14	25	-46.0%	12	39	-69.2%







#### **MLS Area SWE**

# **Residential Statistics**

	٨
🗱 Independence Title	

## December 2021

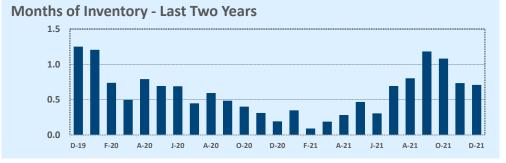
Lietings		This Month		Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	65	60	+8.3%	860	967	-11.1%
Condo/TH Sales	4	7	-42.9%	51	58	-12.1%
Total Sales	69	67	+3.0%	911	1,025	-11.1%
New Homes Only		1		21	26	-19.2%
Resale Only	69	66	+4.5%	890	999	-10.9%
Sales Volume	\$39,581,305	\$28,711,544	+37.9%	\$513,939,305	\$415,270,229	+23.8%
New Listings	43	39	+10.3%	1,049	940	+11.6%
Pending	43	16	+168.8%	71	916	-92.2%
Withdrawn		1		72	36	+100.0%
Expired						
Months of Inventory	0.7	0.2	+266.0%	N/A	N/A	

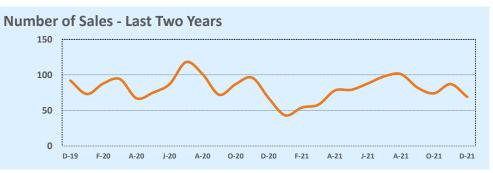
Avenage	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$567,933	\$415,085	+36.8%	\$531,811	\$401,818	+32.4%
List Price/SqFt	\$273	\$206	+32.5%	\$252	\$185	+36.5%
Sold Price	\$573,642	\$428,531	+33.9%	\$564,149	\$405,142	+39.2%
Sold Price/SqFt	\$277	\$212	+30.4%	\$268	\$186	+43.7%
Sold Price / Orig LP	100.2%	102.5%	-2.3%	106.2%	100.6%	+5.6%
Days on Market	22	15	+50.7%	12	29	-58.2%

Median	This Month			Year-to-Date		
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$525,130	\$370,000	+41.9%	\$480,000	\$369,500	+29.9%
List Price/SqFt	\$261	\$202	+29.1%	\$246	\$181	+35.7%
Sold Price	\$519,999	\$375,019	+38.7%	\$501,000	\$371,500	+34.9%
Sold Price/SqFt	\$262	\$209	+25.4%	\$263	\$182	+44.5%
Sold Price / Orig LP	100.0%	102.0%	-2.0%	104.0%	100.0%	+4.0%
Days on Market	14	5	+180.0%	5	7	-28.6%

Duice Dance		This Month			Year-to-Date	!
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				1	1	16
\$200,000- \$249,999				1	1	15
\$250,000- \$299,999				14	6	3
\$300,000- \$349,999	1			54	27	10
\$350,000- \$399,999	3	4	8	118	89	12
\$400,000- \$449,999	6	12	13	148	133	12
\$450,000- \$499,999	11	13	23	218	182	13
\$500,000- \$549,999	7	12	37	135	112	14
\$550,000- \$599,999	3	8	26	94	90	12
\$600,000- \$699,999	6	9	27	111	109	14
\$700,000- \$799,999	3	4	10	73	65	12
\$800,000- \$899,999	1	3	16	32	48	9
\$900,000- \$999,999		1	11	23	22	7
\$1M - \$1.99M	1	3	22	22	23	10
\$2M - \$2.99M				3	2	7
\$3M+	1			2	1	110
Totals	43	69	22	1,049	911	12







#### **MLS Area SWW**

Listings

Single Family Sales

Condo/TH Sales

New Homes Only
Resale Only

Total Sales

Sales Volume

**New Listings** 

Pending

Withdrawn Expired

Months of Inventory

Reside	<b>Residential Statistics</b>									
Year-to-Date										
2021	2020	Change								
569	521	+9.2%								
30	31	-3.2%								
599	552	+8.5%								
	6									
599	546	+9.7%								
\$467,537,503	\$292,730,330	+59.7%								
673	572	+17.7%								
44	532	-91.7%								
	2021 569 30 599  599 \$467,537,503 673	Year-to-Date           2021         2020           569         521           30         31           599         552            6           599         546           \$467,537,503         \$292,730,330           673         572								

N/A

A.,	This Month			Year-to-Date		
Average	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$768,200	\$545,325	+40.9%	\$720,418	\$524,193	+37.4%
List Price/SqFt	\$322	\$226	+42.7%	\$292	\$213	+36.7%
Sold Price	\$776,062	\$568,080	+36.6%	\$780,530	\$530,309	+47.2%
Sold Price/SqFt	\$326	\$236	+38.1%	\$315	\$216	+45.9%
Sold Price / Orig LP	99.9%	103.7%	-3.7%	108.5%	100.9%	+7.5%
Days on Market	23	11	+101.2%	12	14	-11.1%

+68.7%

N/A

**This Month** 

Dec 2020

45

2

47

47

\$26,699,769

22

10

0.3

Dec 2021

44

1

45

45

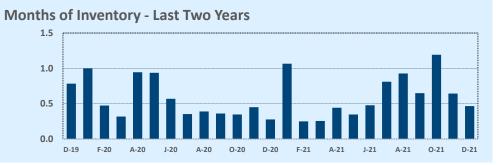
\$34,922,800

22

36

0.5

Median	•	This Month		Year-to-Date		
ivieulali	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$695,000	\$515,000	+35.0%	\$650,000	\$497,636	+30.6%
List Price/SqFt	\$301	\$223	+35.3%	\$278	\$208	+33.9%
Sold Price	\$710,000	\$535,000	+32.7%	\$721,000	\$500,000	+44.2%
Sold Price/SqFt	\$309	\$236	+31.2%	\$305	\$212	+44.2%
Sold Price / Orig LP	100.0%	103.0%	-2.9%	107.0%	100.0%	+7.0%
Days on Market	8	4	+100.0%	5	4	+25.0%

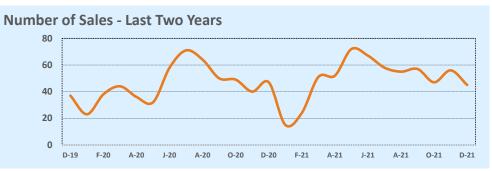




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n	$\Gamma \Delta$	m	h	Or	7	П	21
			v		_	u	

Price Range		This Month			Year-to-Date	
Ne Ne	New	Sales	DOM	New	Sales	DOM
\$149,999 or under						
\$150,000- \$199,999				1	1	4
\$200,000- \$249,999				1	1	56
\$250,000- \$299,999				4	2	31
\$300,000- \$349,999				8	4	7
\$350,000- \$399,999		1	25	13	10	7
\$400,000- \$449,999	1	1	34	6	12	7
\$450,000- \$499,999		1	23	32	17	19
\$500,000- \$549,999	1	6	39	51	26	17
\$550,000- \$599,999	1	7	13	102	65	17
\$600,000- \$699,999	8	4	59	158	132	11
\$700,000- \$799,999	5	10	14	124	126	9
\$800,000- \$899,999	4	6	11	63	71	9
\$900,000- \$999,999	1	2	7	48	48	6
\$1M - \$1.99M		6	22	51	75	11
\$2M - \$2.99M		1	33	8	8	93
\$3M+	1			3	1	5
Totals	22	45	23	673	599	12





#### **MLS Area TCT**

# **Residential Statistics**

## December 2021

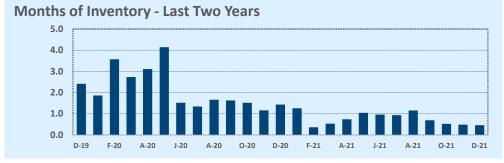
Lietinge	-	This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	37	23	+60.9%	347	294	+18.0%	
Condo/TH Sales							
Total Sales	37	23	+60.9%	347	294	+18.0%	
New Homes Only		4		18	19	-5.3%	
Resale Only	37	19	+94.7%	329	275	+19.6%	
Sales Volume	\$12,331,364	\$5,470,200	+125.4%	\$110,482,311	\$68,282,785	+61.8%	
New Listings	23	22	+4.5%	376	330	+13.9%	
Pending	17	6	+183.3%	42	270	-84.4%	
Withdrawn		4		20	36	-44.4%	
Expired							
Months of Inventory	0.5	1.4	-68.0%	N/A	N/A		

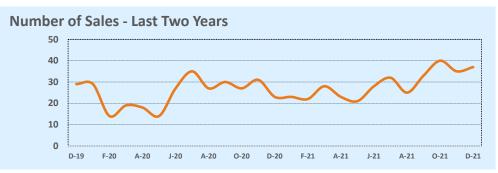
Average	This Month			Year-to-Date			
Average	Dec 2021 Dec 2	Dec 2020	Change	2021	2020	Change	
List Price	\$326,912	\$245,513	+33.2%	\$310,390	\$236,341	+31.3%	
List Price/SqFt	\$191	\$144	+32.7%	\$177	\$136	+30.1%	
Sold Price	\$333,280	\$237,835	+40.1%	\$318,393	\$232,254	+37.1%	
Sold Price/SqFt	\$196	\$139	+40.7%	\$182	\$133	+36.4%	
Sold Price / Orig LP	100.8%	94.8%	+6.3%	102.6%	96.3%	+6.6%	
Days on Market	18	41	-56.0%	19	51	-61.6%	

Median	-	This Month	_	Year-to-Date			
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$313,520	\$230,000	+36.3%	\$289,000	\$220,000	+31.4%	
List Price/SqFt	\$181	\$139	+30.0%	\$170	\$132	+29.3%	
Sold Price	\$330,000	\$230,000	+43.5%	\$301,000	\$216,975	+38.7%	
Sold Price/SqFt	\$186	\$139	+33.8%	\$177	\$130	+35.9%	
Sold Price / Orig LP	103.0%	97.0%	+6.2%	102.0%	98.0%	+4.1%	
Days on Market	6	28	-78.6%	7	22	-68.2%	

Drice Bange		This Month			Year-to-Date	!
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under		1	6	10	11	21
\$150,000- \$199,999	3	2	30	28	29	29
\$200,000- \$249,999	2	2	5	52	50	23
\$250,000- \$299,999	4	5	16	99	77	19
\$300,000- \$349,999	4	12	10	73	85	11
\$350,000- \$399,999	3	9	18	49	43	14
\$400,000- \$449,999	1	4	34	12	20	26
\$450,000- \$499,999	2			15	8	12
\$500,000- \$549,999	1	1	69	5	4	23
\$550,000- \$599,999	1			3	3	39
\$600,000- \$699,999		1	31	7	8	24
\$700,000- \$799,999				4	4	21
\$800,000- \$899,999	1			8	4	78
\$900,000- \$999,999						
\$1M - \$1.99M	1			6	1	79
\$2M - \$2.99M				5		
\$3M+						
Totals	23	37	18	376	347	19







#### **MLS Area UT**

## **Residential Statistics**

Price Range This I	Month
Independence Title	

#### December 2021

Year-to-Date

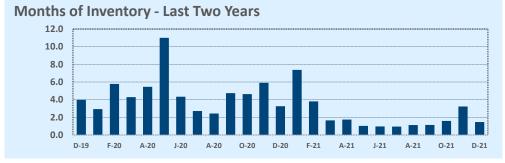
Lictings	-	This Month		Year-to-Date			
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change	
Single Family Sales	3	4	-25.0%	47	40	+17.5%	
Condo/TH Sales	12	15	-20.0%	255	157	+62.4%	
Total Sales	15	19	-21.1%	302	197	+53.3%	
New Homes Only				6	9	-33.3%	
Resale Only	15	19	-21.1%	296	188	+57.4%	
Sales Volume	\$9,082,025	\$7,951,261	+14.2%	\$133,902,017	\$77,470,532	+72.8%	
New Listings	9	18	-50.0%	340	318	+6.9%	
Pending	16	5	+220.0%	24	177	-86.4%	
Withdrawn		9		42	61	-31.1%	
Expired							
Months of Inventory	1.5	3.3	-55.1%	N/A	N/A		

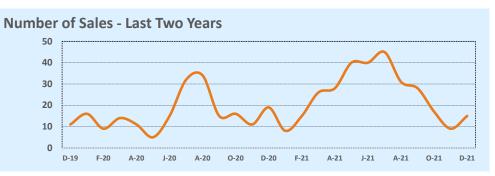
Price Kange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				2		
\$150,000- \$199,999	1			19	22	99
\$200,000- \$249,999	1	2	50	51	40	44
\$250,000- \$299,999	1	1	47	50	45	40
\$300,000- \$349,999	3			68	60	38
\$350,000- \$399,999	1	1	23	46	41	45
\$400,000- \$449,999	1	4	20	34	28	36
\$450,000- \$499,999		1	2	5	5	128
\$500,000- \$549,999		1	137	4	4	44
\$550,000- \$599,999		2	11	7	6	14
\$600,000- \$699,999				8	11	39
\$700,000- \$799,999				7	5	8
\$800,000- \$899,999		2	43	7	10	30
\$900,000- \$999,999				6	6	16
\$1M - \$1.99M				22	16	28
\$2M - \$2.99M		1	10	3	3	111
\$3M+	1			1		
Totals	9	15	34	340	302	44

A		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$615,810	\$436,358	+41.1%	\$442,054	\$403,452	+9.6%	
List Price/SqFt	\$414	\$343	+20.6%	\$401	\$380	+5.4%	
Sold Price	\$605,468	\$418,487	+44.7%	\$443,384	\$393,251	+12.7%	
Sold Price/SqFt	\$408	\$329	+24.3%	\$402	\$372	+8.0%	
Sold Price / Orig LP	98.2%	92.9%	+5.7%	99.4%	96.4%	+3.1%	
Days on Market	34	76	-55.3%	44	60	-25.9%	

Median		This Month		Year-to-Date			
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$439,000	\$322,000	+36.3%	\$339,000	\$309,990	+9.4%	
List Price/SqFt	\$379	\$340	+11.4%	\$382	\$368	+3.8%	
Sold Price	\$439,000	\$315,000	+39.4%	\$336,500	\$300,000	+12.2%	
Sold Price/SqFt	\$374	\$330	+13.2%	\$380	\$361	+5.4%	
Sold Price / Orig LP	100.0%	96.0%	+4.2%	99.0%	97.0%	+2.1%	
Days on Market	19	47	-59.6%	15	29	-48.3%	







#### **MLS Area W**

# **Residential Statistics**

*	Independence Title	

**Price Range** 

#### December 2021

Year-to-Date

Lictings		This Month		Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	31	41	-24.4%	407	428	-4.9%
Condo/TH Sales	4	3	+33.3%	52	60	-13.3%
Total Sales	35	44	-20.5%	459	488	-5.9%
New Homes Only				6	13	-53.8%
Resale Only	35	44	-20.5%	453	475	-4.6%
Sales Volume	\$27,885,785	\$41,462,875	-32.7%	\$417,936,994	\$360,167,639	+16.0%
New Listings	15	26	-42.3%	467	566	-17.5%
Pending	20	13	+53.8%	28	466	-94.0%
Withdrawn		4		32	60	-46.7%
Expired						
Months of Inventory	0.8	0.6	+38.7%	N/A	N/A	

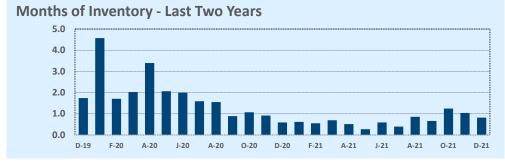
A		This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$789,139	\$954,414	-17.3%	\$894,186	\$752,050	+18.9%	
List Price/SqFt	\$313	\$289	+8.3%	\$307	\$251	+22.3%	
Sold Price	\$796,737	\$942,338	-15.5%	\$910,538	\$738,048	+23.4%	
Sold Price/SqFt	\$318	\$289	+10.0%	\$317	\$248	+27.7%	
Sold Price / Orig LP	100.1%	100.2%	-0.0%	103.2%	98.4%	+4.8%	
Days on Market	36	37	-3.0%	24	44	-44.5%	

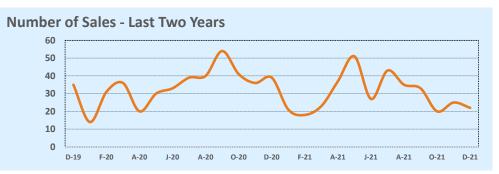
Modian	-	This Month		Year-to-Date			
Median	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$762,400	\$675,000	+12.9%	\$696,000	\$550,000	+26.5%	
List Price/SqFt	\$334	\$262	+27.2%	\$309	\$246	+25.5%	
Sold Price	\$794,900	\$664,825	+19.6%	\$730,944	\$565,000	+29.4%	
Sold Price/SqFt	\$333	\$264	+26.5%	\$318	\$245	+29.7%	
Sold Price / Orig LP	101.0%	100.0%	+1.0%	102.0%	100.0%	+2.0%	
Days on Market	6	7	-14.3%	6	10	-40.0%	

Trice Hange	New	Sales	DOM	New	Sales	DOM
\$149,999 or under				4	2	116
\$150,000- \$199,999					1	11
\$200,000- \$249,999				4	4	5
\$250,000- \$299,999		2	8	7	7	8
\$300,000- \$349,999				3	3	4
\$350,000- \$399,999				8	4	6
\$400,000- \$449,999	1	1	6	20	15	11
\$450,000- \$499,999	1			29	18	9
\$500,000- \$549,999	1	1	4	28	28	12
\$550,000- \$599,999	3	1	44	29	31	16
\$600,000- \$699,999		3	4	39	48	16
\$700,000- \$799,999		3	47	45	52	26
\$800,000- \$899,999		3	44	27	30	20
\$900,000- \$999,999		2	34	22	18	17
\$1M - \$1.99M	2	3	16	44	53	18
\$2M - \$2.99M		3	45	19	20	17
\$3M+				17	21	90
Totals	8	22	36	345	355	24

**This Month** 







#### **MLS Area WE**

## **Residential Statistics**

*	Independence	Title
		<b>-1.</b> *.

## December 2021

Lictings	-	This Month		Year-to-Date		
Listings	Dec 2021	Dec 2020	Change	2021	2020	Change
Single Family Sales	5	1	+400.0%	35	29	+20.7%
Condo/TH Sales						
Total Sales	5	1	+400.0%	35	29	+20.7%
New Homes Only						
Resale Only	5	1	+400.0%	35	29	+20.7%
Sales Volume	\$1,762,300	\$529,000	+233.1%	\$10,914,200	\$6,329,500	+72.4%
New Listings	2	3	-33.3%	42	35	+20.0%
Pending	2			2	28	-92.9%
Withdrawn				6	6	
Expired						
Months of Inventory	0.8	8.0	-90.0%	N/A	N/A	

Average	1	This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$342,700	\$535,000	-35.9%	\$311,125	\$221,952	+40.2%	
List Price/SqFt	\$150	\$195	-23.1%	\$159	\$130	+22.7%	
Sold Price	\$352,460	\$529,000	-33.4%	\$311,834	\$218,259	+42.9%	
Sold Price/SqFt	\$155	\$192	-19.3%	\$162	\$128	+26.7%	
Sold Price / Orig LP	100.4%	99.0%	+1.4%	101.3%	95.0%	+6.6%	
Days on Market	36	10	+264.0%	26	60	-56.2%	

Median		This Month	_	Year-to-Date		
iviedian	Dec 2021	Dec 2020	Change	2021	2020	Change
List Price	\$349,000	\$535,000	-34.8%	\$299,990	\$189,300	+58.5%
List Price/SqFt	\$137	\$195	-29.6%	\$153	\$120	+27.2%
Sold Price	\$349,000	\$529,000	-34.0%	\$308,000	\$185,000	+66.5%
Sold Price/SqFt	\$142	\$192	-26.2%	\$148	\$117	+26.0%
Sold Price / Orig LP	96.0%	99.0%	-3.0%	100.0%	95.0%	+5.3%
Days on Market	45	10	+350.0%	19	21	-9.5%

Months 20.0						'ears							
15.0 10.0													
5.0													
0.0	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21

Price Range		This Month			Year-to-Date		
Price Range	New	Sales	DOM	New	Sales	DOM	
\$149,999 or under		1	70	5	3	28	
\$150,000- \$199,999				6	7	18	
\$200,000- \$249,999		1	5	3	4	21	
\$250,000- \$299,999				5	3	30	
\$300,000- \$349,999		1	55	6	6	34	
\$350,000- \$399,999	1			7	4	36	
\$400,000- \$449,999		1	7	3	4	22	
\$450,000- \$499,999				1			
\$500,000- \$549,999					1	6	
\$550,000- \$599,999							
\$600,000- \$699,999		1	45	4	2	28	
\$700,000- \$799,999				1	1	37	
\$800,000- \$899,999							
\$900,000- \$999,999							
\$1M - \$1.99M							
\$2M - \$2.99M	1			1			
\$3M+							
Totals	2	5	36	42	35	26	





#### **MLS Area WW**

Listings

Single Family Sales

Condo/TH Sales Total Sales

New Homes Only
Resale Only

Months of Inventory

**Sales Volume** 

**New Listings** 

Pending
Withdrawn
Expired

#### **Residential Statistics**

N/A

Year-to-l

2021

69

69

66

\$32,063,806

N/A

ai Statistics						
to-Date						
2020	Change					
46	+50.0%	\$				
		\$				
46	+50.0%	\$				
3		\$				
43	+53.5%	\$				
9,936,526	+60.8%	\$				
56	+42.9%	\$				
44	-84.1%	\$				
4	+75.0%	\$				
		\$				

Аменеде	-	This Month		Year-to-Date			
Average	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$698,112	\$554,875	+25.8%	\$463,224	\$451,631	+2.6%	
List Price/SqFt	\$339	\$192	+76.7%	\$239	\$187	+27.9%	
Sold Price	\$711,488	\$539,250	+31.9%	\$464,693	\$433,403	+7.2%	
Sold Price/SqFt	\$343	\$188	+82.9%	\$241	\$181	+33.0%	
Sold Price / Orig LP	99.4%	92.3%	+7.7%	99.4%	97.1%	+2.4%	
Days on Market	57	54	+5.8%	37	72	-48.2%	

**This Month** 

Dec 2020

4

4

\$2,157,000

0.8

Change

+100.0%

+100.0%

+100.0%

+163.9%

-16.7% +200.0%

+50.0%

Dec 2021

8

\$5,691,900

1.1

Median	•	This Month		Year-to-Date			
	Dec 2021	Dec 2020	Change	2021	2020	Change	
List Price	\$395,000	\$393,500	+0.4%	\$375,000	\$365,540	+2.6%	
List Price/SqFt	\$283	\$182	+55.5%	\$201	\$175	+14.9%	
Sold Price	\$394,700	\$383,500	+2.9%	\$365,000	\$353,000	+3.4%	
Sold Price/SqFt	\$283	\$173	+63.5%	\$205	\$177	+16.0%	
Sold Price / Orig LP	100.0%	92.5%	+8.1%	100.0%	97.5%	+2.6%	
Days on Market	19	38	-50.0%	14	28	-50.0%	

Months of Inventory - Last Two Years													
15.0	[												
10.0			+							-			
5.0		Н	H								_		
0.0	D-19	F-20	A-20	J-20	A-20	0-20	D-20	F-21	A-21	J-21	A-21	0-21	D-21



#### December 2021

Drice Bange		This Month			Year-to-Date	
Price Range	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1			4	4	17
\$150,000- \$199,999	1	2	6	6	6	8
\$200,000- \$249,999		1	4	9	5	16
\$250,000- \$299,999				8	10	27
\$300,000- \$349,999		1	163	6	5	39
\$350,000- \$399,999				5	8	33
\$400,000- \$449,999		1	181	5	8	93
\$450,000- \$499,999				8	3	37
\$500,000- \$549,999	1			2	3	11
\$550,000- \$599,999		1	7	3	2	6
\$600,000- \$699,999	1			6	4	72
\$700,000- \$799,999				6	3	44
\$800,000- \$899,999	1			2	1	6
\$900,000- \$999,999				5	1	72
\$1M - \$1.99M		1	30	3	5	37
\$2M - \$2.99M		1	61	1	1	61
\$3M+				1		
Totals	5	8	57	80	69	37



