

ACCELERATED ADOPTION

SERVICES FOR YOUR HEALTH PLAN

OUR EXPERIENCE

100+ years of combined industry experience across providers & payers, spanning operations, finance, IT, and data.

90+ software implementations completed, integrating business expertise into technical specifications.

We know **healthcare**, we know **data**, and we know **technology**.

YOUR ADVANTAGE

Marry **technology** and **business** needs into any implementation. Any new tool is only as good as how you implement it.

Accelerate ROI for your implementation by getting it right the first time.

Generate **actionable analytical insights** using data, technology, and thought leadership to realize cost, quality, and efficiency gains.

Create **transparency** and **accountability** across your organization, and lead a culture of **collaboration**.

Take advantage of a **client-centric** approach as we tailor our services to address your specific set of issues to identify and implement **feasible solutions**.

WHAT IS ACCELERATED ADOPTION?

The transition between implementation and a live solution is a critical time that can determine the success or failure of your new tool. There's naturally a ramp up period where users are getting comfortable with new technology and new processes. This can take upwards of several months. It takes significant effort to get the user community fully up to speed on the capabilities of a new application and to get over the reliance on old habits.

The medASTUTE team has worked with many clients to shorten the time frame between "Live" platform and trusted solution. We enhance the adoption process and reduce the time to value for your staff.

WHAT YOU CAN EXPECT

During an **Accelerated Adoption** engagement, you can expect the following:

- **Roll-out Strategy Development**

It's easy to treat new software strictly as a technology implementation, but it would be an error to not understand how the implementation will actually impact the users. We can work with you to design a strategy for roll-out to efficiently integrate the changes into your staff's day-to-day, including a marketing/communication plan, roll-out timeline, and identifying key champions within your organization.

- **Roll-out Execution & Change Management**

This is a complex system you're implementing that will be integral to your business, and we need to make sure the technical changes are integrated smoothly into your business operations. Let us be the boots-on-the-ground to ensure your staff have everything they need for a smooth transition from entrenched behaviors.

ASK US ABOUT

Other services provided for health plan clients include:

- **Risk Mitigation** during new software implementations to ensure a successful, streamlined implementation.
- **Independent Verification & Validation** of 3rd party vendors during new software and/or process implementations.
- **Advanced Analytical Assessments** using your data & technology to identify areas for operational improvements.