



# ATLAS SETTLEMENT GROUP, INC.

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March 1, 2024

Dear NSSTA members,

I have had the privilege to serve on NSSTA's Board of Directors for the past year following the resignation of Jeanette Hernandez. The previous year I served on the newly formed AASC Board and my experiences on the two boards were vastly different. NSSTA is a cohesive group focused on our industry and its membership. The leadership provided by Eric Vaughn and Debbie Sink is professional and deliberate with the primary focus of advocating for structured settlements at all times and on every occasion. The Board's role is to identify the need or challenge and allocate the appropriate resources.

Last year, structured settlements reached the highest production in history. Unfortunately, prior to this monumental turnaround, NSSTA lost many members to the formation of AASC. NSSTA now faces the task of promoting and protecting our industry in a growing business environment, however with a different membership structure and fewer resources.

I am running for NSSTA's Board of Directors at a critical time for the next generation of structured settlements to offer my 30+ years of experience as a broker and agency leader. While the industry issues are many and complex, our mission is simple. The virtues of IRC 104 and 130 must be our primary purpose while also acknowledging change and opportunity.

Thank you for your consideration and I look forward to seeing you in Nashville.

Sincerely,

Charles D. Joyner, III  
President

Member National Structured Settlements Trade Association

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