THIS STUDY GUIDE HAS BEEN DESIGNED TO ACCOMPANY THE BOOK EVERYDAY CONVERSATIONS, ETERNAL IMPACT: LESSONS DRAWN FROM JESUS AND THE WOMAN AT THE WELL, WRITTEN BY LLOYD PULLEY. IT IS RECOMMENDED FOR USE IN BIBLE STUDIES, DISCIPLESHIP TRAINING, AND SMALL GROUP SETTINGS.

EACH QUESTION CAN BE ANSWERED BY REFERRING TO THE TEXT OF EVERYDAY CONVERSATIONS, ETERNAL IMPACT AND/OR BY READING THE SCRIPTURAL REFERENCES STATED WITHIN THIS STUDY GUIDE.
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Chapter 1

Beautiful Feet

How beautiful are the feet of those who preach the gospel of peace
—Romans 10:15

❖ Read Chapter One, Beautiful Feet (pages 17-28)

1. When was the first time you heard the gospel? How did you respond?

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2. Do you look for ways to share the gospel with those you meet each day? If not, what is holding you back?

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3. In John 4, we have a perfect example of how to engage those around us in a way that leads them into spiritual truth. List some of the things you learned from observing Jesus in this chapter.

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4. Read Matthew 28:18-20. This familiar passage is commonly referred to as the Great Commission. What is our part? What is Jesus’ promise?

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5. Read Acts 1:8. This was Jesus’ final instruction to His disciples. What did He tell them to do? What did He say they would receive from the Holy Spirit?

6. In Matthew 28 Jesus told His disciples to go and in Acts 1 He told them to wait. Why is it necessary to obey both of these commands when sharing our faith with others?

7. When Jesus ascended into heaven He left behind a handful of disciples. The Christian church we know today was born from that small number of believers. The awesome privilege and responsibility to tell our world about Christ now belongs to our generation. In light of this, answer the following questions:
   a. When is the last time you shared your faith with someone who didn’t know the Lord?
   b. Do those you have shared the gospel with know that you care about them?
   c. Read Romans 10:14-15. Explain what it means to have “beautiful feet”?

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**Scripture Verse**

*How then shall they call on Him in whom they have not believed? And how shall they believe in Him of whom they have not heard? And how shall they hear without a preacher? And how shall they preach unless they are sent? As it is written: “How beautiful are the feet of those who preach the gospel of peace, who bring glad tidings of good things!”*

—Romans 10:14-15
8. In this chapter, the meaning of the word *evangelist* was given (p. 24-25). Write that definition below.

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9. Are you an evangelist? Why is it important for every Christian to be willing to tell others about Jesus?

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10. What Scripture or biblical principle from this chapter impacted you most? Why?

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**Are you Making an Eternal Impact?**

People don’t need to be preached down to—they need to be inspired to look up. They need to see real people with real solutions to real problems. They need to know people who live in the same neighborhoods and deal with the same frustrations, but who do so with joy, peace, and love. They need to hear something that is true and good, something that really works and comes with no strings attached. They need to hear the gospel and see the power of Jesus Christ demonstrated in the lives of believers, every day and everywhere.

*Everyday Conversations, Eternal Impact* (p. 23)
Chapter 2

Divine Dialogue

He needed to go through Samaria

—John 4:4

Read Chapter Two, Divine Dialogue (pages 29-40)

1. Read John 4. What intrigued you most about this meeting between Jesus and the Samaritan woman?

2. How does Jesus’ meeting with this woman compare to the everyday encounters that occur in your life? How does it differ?

3. What motivated Jesus to speak with the Samaritan woman? Do those same things motivate you when speaking to others?

   a. What two things seasoned Jesus’ speech? (p. 31)

   b. How did His attitude towards her affect her response to Him?
4. Read John 4:10. What did Jesus see as her greatest need?


5. What have you learned from Jesus’ example that will help you minister to the spiritual needs of others?


6. Briefly describe the five biblical principles that are represented by the acronym S.H.A.R.E. (p.31-32)

S

H

A

R

E


Scripture Verse

Both he who sows and he who reaps may rejoice together. For in this the saying is true: “One sows and another reaps.” I sent you to reap that for which you have not labored; others have labored, and you have entered into their labors.

John 4:36-38

7. In this chapter, Lloyd Pulley wrote about the conversation that led him to accept the Lord (p. 36-37). He related it to the passage in John 4:36-38. How does this farming analogy compare to the work of evangelism?
8. How long did it take for you to respond to the gospel? How many people plowed and sowed in your heart before the harvest came?

   a. Why did you resist?

   b. What finally convinced you to accept Jesus?

9. Read Mark 10:21-22. How does this meeting compare and contrast to the encounter Jesus had with the woman at the well, in John 4? What do we learn from Jesus’ interaction with this young man? (p.38-39)

10. What Scripture or biblical teaching from this chapter challenged you most? Why?

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**Are you Making an Eternal Impact?**

The woman Jesus met at the well in Samaria is no different from the countless individuals we encounter daily in our workplaces, schools, and neighborhoods. Our world is filled with men and women who are in need of the same living water that Jesus offered her that day. They know their pots are empty. Daily they set out to find something that will fill them, but nothing will ever quench their thirst—until they come to Jesus. He is the only One who can truly satisfy a thirsty soul.

*Everyday Conversations, Eternal Impact (Page 33)*
Chapter 3
Share the Gospel

They marveled that He talked with a woman
—John 4:27

❖ Read Chapter Three, Share the Gospel (pages 41-51)

1. The title of this chapter is, Share the Gospel. On a separate piece of paper, summarize the gospel message. Use at least one Scripture.

2. Have you ever sensed an urgency to share the gospel with someone? Did you do it? Were you confident of what you said?

3. In this chapter, we read of how D.L. Moody received the Lord (p. 41-43). What was the name of the man who shared the gospel with him, and what was their relationship?

4. What led Ed Kimball to speak to Moody that day? Was he confident of what he said to him? What was the outcome?
5. We may not know why God is leading us to share the gospel with someone; the key is, like Ed Kimball, we need to be willing to step out in obedience when we sense His direction. Who was your “Ed Kimball”? If possible, write a short note of thanks and send it to that person today.

6. What did Paul ask the Ephesians to pray for him? What does it reveal about Paul?

7. Paul saw prayer as the power behind effectively sharing the gospel. How does this differ from some of our modern approaches to evangelism?

8. What was Jesus’ ultimate goal in speaking to the Samaritan woman? (p. 50)
9. What have you learned in this chapter that changes the way you view evangelism?

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10. What one point or Scripture convicted you the most in this chapter? Why?

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**Are you Making an Eternal Impact?**

*Do you know the needs of the people in your life—the ones you are trying to win to God? Do you have a genuine concern for them? Do you respect them? Do you really care about them, or are they some kind of a project to you?*

*It doesn’t matter how wonderful and exciting the gospel is, we will never share it effectively with a person who thinks we do not respect them or care about their needs. Through His humble approach, Jesus let this woman know that He respected her. He entered her world, and that eventually led her to enter His. Such is the incredible love and missionary heart of our Savior.*

*Everyday Conversations, Eternal Impact (p. 49)*
Jesus therefore, being wearied from His journey, sat thus by the well. It was about the sixth hour. —John 4:6

Read Chapter Four, *Sensitive to the Spirit* (pages 53-59)

1. What does the “S” in “SHARE” remind us to do? Why is this important?

2. What three things happen when we are sensitive to the Holy Spirit’s leading? (p. 53)

3. In this chapter, Spirit-led ministry was described simply as, “God uses those who are willing to yield their lives to Him.” (p. 54) The two following questions were then asked: 1) Why do we see so much ineffective ministry taking place? 2) Where is our power? How would you answer these questions?

4. What is at the foundation of every Spirit-led life? Why is this the essential starting point?
Continue earnestly in prayer, being vigilant in it with thanksgiving; meanwhile praying also for us, that God would open to us a door for the word, to speak the mystery of Christ, for which I am also in chains, that I may make it manifest, as I ought to speak. Walk in wisdom toward those who are outside, redeeming the time. Let your speech always be with grace, seasoned with salt, that you may know how you ought to answer each one.

Colossians 4:2-6

5. Give an example of 1) a time when you were led by the Spirit to share the gospel with someone and 2) a time when you tried to minister to someone without the leading of the Spirit. Describe the difference. What did you learn?

6. Define what it means to be humble.

7. Define what it means to be patient.

8. In what ways does Jesus give us an example of both patience and humility in His encounter with the Samaritan woman?

9. What two things are of equal importance in sharing our faith? (p. 56)
10. In this chapter Lloyd Pulley writes, “If we start each day asking the Lord to give us divine appointments and the sensitivity to recognize them, I believe we would see effective and powerful doors opening for us to share our faith with those we encounter” (p. 56).

**Challenge:** Commit to starting each day with this prayer. In a journal, keep a record of the opportunities God brings across your path.

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**Are you Making an Eternal Impact?**

Patience requires discipline. Waiting quietly and allowing God to show you just what part you are to play in a person’s life takes spiritual power. That is why it is key to allow the Holy Spirit to empower us. He will equip us and lead us as we seek to share our faith with others. Jesus was just as effective preaching to a crowd as He was speaking with this one woman. In the same way, we too can be effective in any situation.

*Everyday Conversations, Eternal Impact (p. 55)*
Chapter 5
Humbly Build a Bridge

Give Me a drink.
—John 4:7

Read Chapter Five, *Humbly Build a Bridge* (pages 61-67)

1. What was it about the person who shared the gospel with you that attracted you to Jesus?

2. Before giving your heart to the Lord, did you ever meet a Christian who turned you away from the gospel and Jesus? What was it about them that caused you to reject their claims about Christ?

3. The focus of this chapter is on building bridges. Why is this an essential step in sharing the gospel with others?

4. Describe the difference between building bridges and building walls. If possible, share a personal experience of one or both.
5. In this chapter, Lloyd Pulley writes about a time when he was so pushy in sharing his faith with his sister that she would no longer speak to him (p.63). He had built a wall instead of a bridge. Sometime later she told him that he had hurt her because he made her feel like a “project.” Have you ever been guilty of the same thing? Write the name of anyone you may have hurt in your zeal to share Jesus. Begin praying for an opportunity to show them how much you really care.

6. How did Jesus bridge the gap between Himself (the Son of God) and the outcast Samaritan woman?

7. How did the woman perceive Jesus?

8. What was her response to Him?
9. What have you learned about humility and patience from Jesus’ example? How will you begin applying it to your daily life?


10. What does the “H” in “SHARE” remind us to do?


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**Are you Making an Eternal Impact?**

Striking up conversations with strangers is not that difficult. We just need to take an interest in who they are or what they are doing. The next time you see someone working on a car or building something, go over and begin asking them questions. People love when you pay attention to them. By doing so, you will not only learn some very interesting things, but one of your little conversations may actually lead to an effective open door for you to share about Jesus.

*Everyday Conversations, Eternal Impact* (p. 66)
Chapter 6
Arouse Interest

If you knew the gift of God, and who it is who says to you, “Give Me a drink,” you would have asked Him, and He would have given you living water.
—John 4:10

Read Chapter Six, Arouse Interest (pages 69-74)

1. Have you ever tried to share the gospel with someone who wasn’t interested? What response did you get? What did you learn from that experience?

2. Read John 4:9-14. What question did the woman ask Jesus?

3. Did He answer her question? How did he respond?

4. How does Jesus’ response arouse her curiosity? What does it reveal about His character? What does it reveal about hers?
5. Jesus used her temporal need for water to turn the conversation to an even greater need—her spiritual thirst? How did the woman respond? Why do you think she reacted that way?

6. The “A” in the acronym “SHARE” stands for “Arouse Interest.” Write a brief definition of what this means and why it is an important part of sharing the gospel with others.

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**Scripture Verse**

Jesus answered and said to him, “Most assuredly, I say to you, unless one is born again, he cannot see the kingdom of God.” Nicodemus said to Him, “How can a man be born when he is old? Can he enter a second time into his mother’s womb and be born?”

*John 3:3-4*

7. Note the similarities and differences between Jesus’ conversation with Nicodemus in *John 3:3-4* and His conversation with the Samaritan woman in *John 4*.

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8. What do these encounters tell us about how God views individuals?
9. What did you learn from this chapter about the importance of being patient when sharing your faith? How will you apply it to your life?

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10. This week, ask the Lord to help you see opportunities to plant seeds for His kingdom. Keep track of the doors God opens and commit to praying for those whose lives He allows you to sow in.

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**Are you Making an Eternal Impact?**

*I can still recall some aggressive Christians who tried to win me to the Lord but caused me to go the other way instead. I thought to myself, I will never be a Christian if it means I have to become like them! If a person is not ready to hear the gospel, you always want to leave them wanting to know more.*

*Everyday Conversations, Eternal Impact (p. 73)*
Chapter 7
Reveal Sin

Go, call your husband, and come here.
—John 4:16

Read Chapter Seven, Reveal Sin (pages 75-84)

1. When sharing our faith it is tempting to sidestep the sin issue, but the “R” in “SHARE” reminds us that we are to “reveal sin” as the Holy Spirit prompts us. Why is this so important and so difficult?

2. Read John 4:16-18. How did Jesus address the sin in this woman’s life?

3. What gave Him the right to speak so frankly to her (p. 76)?

4. Did you ever confront sin in an unbeliever’s life? What was their response?

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5. Put yourself in this woman’s position. How do you think she felt when Jesus turned the conversation onto her and the immoral lifestyle she was living? What would you have done in her situation?

6. How did she respond?

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**Scripture Verse**

*Sir, I perceive that You are a prophet. Our fathers worshiped on this mountain, and you Jews say that in Jerusalem is the place where one ought to worship.*

*John 4:19-20*

7. By attempting to turn the focus to the divisive topic of worship practices, the woman could have derailed the conversation, but Jesus didn’t let that happen. How did Jesus stay on track? (p. 79-80)

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8. Why is it essential to remain sensitive to the Spirit’s leading?
9. How can giving into our emotions in these situations do more damage than good?


10. Share one Scripture or biblical principle from this chapter that has broadened your understanding of evangelism. How will you apply it to your life?


**Are you Making an Eternal Impact?**

If we are sensitive to the leading of the Spirit, we will know when to talk and when to walk. We will sense His leading with the individual that is right in front of us. Sometimes that leading will be to walk away. Other times, we will spiritually discern that we need to take the conversation to the next level.

*Everyday Conversations, Eternal Impact (p. 82-83)*
Chapter 8

Explain the Plan of Salvation

I who speak to you am He.

—John 4:26

Read Chapter Eight, Explain the Plan of Salvation (pages 85-94)

1. What does the letter “E” in the word “SHARE” remind us? Why is this the greatest challenge we face?

2. Have you ever found yourself debating religion with someone, when all you really wanted to do was share the gospel with him or her? It is easy to step into that trap when we share our faith with others. Jesus gives us a great example of how to avoid that pitfall and keep the conversation focused on the main thing. What did He do? (p. 86)

3. Read John 4:21-24. How did Jesus guide the conversation to the main point—explaining the plan of salvation?

4. Why doesn’t Jesus make the Samaritan woman’s religion the main issue? (p. 87-88)
5. What did the woman know about the Messiah? What did she learn from listening to Jesus?

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6. Jesus told the woman the truth without being defensive, arrogant, or argumentative. How does He do that? (p. 89)

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7. Why do Christians often fail at this point?

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Scripture Verse

The woman said to Him, “I know that Messiah is coming” (who is called Christ). “When He comes He will tell us all things.”

Jesus said to her, “I who speak to you am He.”

John 4:25-26

8. What have you learned from the way Jesus handles this issue?

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9. In this chapter the five principles (SHARE) are reviewed (p. 90). Write a brief description of each below:

   **Sensitive to the Spirit:**

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   **Humbly Build a Bridge:**

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   **Arouse Interest:**

   _______________________________________________________

   **Reveal Sin:**

   _______________________________________________________

   **Explain the Plan of Salvation:**

   _______________________________________________________

10. Do you recall a time when you were able to SHARE the whole gospel and lead someone to the Lord, all in one conversation? Describe that experience below.

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**ARE YOU MAKING AN ETERNAL IMPACT?**

Words fail to express the joy of being able to “finish the job,” so to speak. When God gives you the honor of leading a person (who was a stranger to you when you woke up that morning) all the way to the point where they pray to receive Jesus—nothing this world offers can compare. Jesus said it best when He told the disciples that He had food they did not know about.

*Everyday Conversations, Eternal Impact (p. 93)*
Chapter 9

Lasting Results

Lift up your eyes and look at the fields, for they are already white for harvest.
—John 4:35

❖ Read Chapter Nine, Lasting Results (pages 95-100)

1. Read John 4:27-30. What was the Samaritan woman’s reaction to Jesus’ revelation in verse 26?

2. What did those who heard her testimony do in response? Why?

3. Read John 4:39-42. What were the lasting results of Jesus’ conversation with this one lowly woman?

4. Read John 4:31-34. What were the disciples doing that day? What was their main concern? What did they miss? What was your day like today? What were your main concerns? What did you miss?
5. The disciples were in the city but failed to see the spiritual need of the people all around them. Why?

6. How can we ensure that we are not missing the same opportunities today?

7. Read John 4:35. What was Jesus’ exhortation to His disciples?

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**Scripture Verse**

The harvest truly is great, but the laborers are few; therefore pray the Lord of the harvest to send out laborers into His harvest.  

Luke 10:2

8. What lesson was Jesus teaching them about the source of true sustenance and joy? (p. 97) Is this a lesson you need to be reminded of today?
9. In a journal, make a list of the things that distract you from participating in the work of the harvest.

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10. Ask the Lord to send you out as a laborer in His fields.

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**Are you Making an Eternal Impact?**

*God opened a door to an entire city through one conversation with an outcast woman. Jesus was led by the Holy Spirit to touch one life and she in turn touched another—and before long, the entire culture began to change. Isn’t that something we need more of today?*

*Everyday Conversations, Eternal Impact (p. 96)*
Chapter 10
A Harvest in His Time

He who sows and he who reaps…rejoice together
—John 4:36

Read Chapter Ten, A Harvest in His Time (pages 101-107)

1. In this chapter Paul’s encounter with Lydia in Acts 16 is compared to Jesus’ meeting with the Samaritan women in John 4 (p. 102). Note the similarities below.

2. In what ways are these two encounters similar to ones we have every day?

3. What do we learn from Jesus and Paul about the value of one soul?

Scripture Verse

A new commandment I give you, that you love one another; as I have loved you, that you also love one another. By this all will know that you are My disciples, if you have love for one another.

John 13:34-35
4. Our love for the lost is a good barometer of our walk with the Lord. Examine your heart today and ask the Lord to help you see others as He sees them.

5. Fill in the blanks from page 103:

*If we are going to have an effect on our families and our communities for the kingdom of God, we have to be _______ ______ ______ _______ and be _______ ______ ______ ______ _______ _______.*

6. Paul and Jesus both made an eternal impact on the lives of those they met. What have you learned that will help you have an eternal impact on those you meet today? How will you apply that to your life?

7. Read *John 4:36*. What is the end of all our laboring in the Lord’s fields?

8. Read *Galatians 6:9*. What are we exhorted to do?
9. In what practical ways has Jesus’ encounter with the Samaritan woman in John 4 challenged the way you think about evangelism?


10. Are you willing to allow God to use your life to impact others for His kingdom? Commit to making an ETERNAL IMPACT, today.


ARE YOU MAKING AN ETERNAL IMPACT?

Remember, evangelism is not something we do; it is an overflow of who we are in Christ. It is about being sensitive to the Spirit, as Jesus was, and showing respect to those who cross our path each day. It is about picking fruit in its season and knowing what piece of the puzzle God is asking us to be in an individual’s life. Most importantly, it is about having the same missionary heart as Jesus—who willingly entered our world so we could enter His.

Everyday Conversations, Eternal Impact (p. 105)