Customer stories

PaperCut

LEGAL Law firm solves cost, security, and waste problems with PaperCut MF



Porter Dodson Solicitors & Advisors is a Top 200 mid-sized UK law firm with multiple offices based in Somerset and Dorset.

Porter Dodson's biggest industry requirement was ensuring paperwork, which was an ongoing challenge. The tricky part was the legal profession demands three different types of paper and Porter Dodson was running economically unviable desk-based printers.

They sought a simple print management solution that would recover costs, improve security, and reduce their carbon footprint.

Cutting to the chase

Problem

Desk-based mono printers presented cost, security, and waste issues

Solution

Rolling out a new fleet of MFPs with PaperCut MF

Outcome

Reduced costs and improved security thanks to higher print visibility

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We had a couple of conversations with some suppliers and PaperCut came out on top. Price and usability were the main deciding factors."

Ben Jenner-Hurford, IT infrastructure lead, Porter Dodson



Problem

Desk-based mono printers presented cost, security, and waste issues

Printing is a major cost for the legal industry with a demand for safe and secure printing. Porter Dodson faced continuous challenges with managing and ensuring paperwork security. Desk-based mono printers were required to manage different in-trays and print three different types of paper: pre-printed letterheads for clients; blank paper for internal copies; and specialty archived paper for wills and other documentation.

With local printers handling the majority of print jobs, management of paper usage was almost impossible for Ben Jenner-Hurford, the firm's IT infrastructure lead.

Ben needed a solution that would recover costs, improve security, and reduce the company's environmental impact. The maintenance of their desktop-based printers was a costly expense. Prints being left at the printer presented security risks. They had no way of monitoring the environmental footprint of their printing from desk to desk.

Solution

Rolling out a new fleet of MFPs with PaperCut MF

Moving their head office location provided opportunity to shake up Porter Dodson's printing environment. Their new open-plan space without room for desk-based printers meant they needed a system that could implement Find-Me printing.

Ben engaged a PaperCut reseller who provided guidance and advice on the right solution for Porter Dodson. Ben was familiar with PaperCut as an effective print management solution because he had previously worked in the education field.

"Find-me printing was a key factor," says Ben. "Because we knew we wanted to reduce the physical number of printers on the floor given the office layout. We took a staged approach and rolled out PaperCut to our head office first."

PaperCut MF was the simple and easy solution Porter Dodson was searching for. The implementation was smooth and painless, says Ben: "Having the PaperCut licenses being managed through [the new fleet] makes integration easier. It made the process very simple with less paperwork."

Outcome

Reduced costs and improved security thanks to higher print visibility

Porter Dodson needed a simple and easy system to use for their staff, so their rollout was crucial to changing their staff's existing workflows: "We started with three MFDs and then just scaled up as we needed to. It's so easy, we just call the reseller and in a couple of hours PaperCut can be deployed on other machines."

Since implementing PaperCut, Porter Dodson has quantified sizeable savings. "We run a monthly report on the number of print jobs not released," Ben states. "We can see a saving of between 2,000–3,000 pages a month. On the old system that would cost us money."

With PaperCut MF, Porter Dodson has increased visibility of their printing. This has allowed them to solve their pain points of cost, security, and waste. "PaperCut delivers on what it promises and has been very easy to administer and use," says Ben. "Having more safety on our printing and documents has also been important."

Contact us to explore more benefits and features



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