Customer stories



EDUCATION

Technical College cuts costs, underpins security, and takes back control of print environment



Cutting to the chase

Problem

Out-of-control printing wastes time, costs, and resources

Solution

PaperCut MF enables security, visibility, and control

Outcome

Controlled, secure, convenient, costeffective printing

Pittsburgh Technical College (PTC) is a non-profit private college that offers more than 25 in-demand programs with a curriculum that includes internships and clinical rotations for degree-seeking, career-driven students. Founded in 1946, the college is currently home to over 1,200 students and more than 250 faculty and staff members.

Pittsburgh Technical College had no control over their printing environment. Students were unrestricted to print any volume of documents in any format. Overall it amounted to thousands of wasted dollars on ink, toner, and pallets of paper.

Jon Buhagiar, Director of Network Operations for Pittsburgh Technical College, was empowered by his CIO to fix their printing with a solution that would provide visibility, save costs, and reduce print waste.



Top three highlights of PaperCut would be cost savings, the security of Mobility Print and Print Deploy, and then reporting."

Jon Buhagiar, director of network operations, Pittsburgh Technical College



Problem

Out-of-control printing wastes time, costs, and resources

Pittsburgh Technical College had an unsecure printing environment. No print management solution meant no limits on printing.

A lack of visibility and control led to expensive, wasteful user behaviors: "If you wanted to print a book, well, you'd print a book," says Jon Buhagiar, Pittsburgh Technical College's director of network operations. "We literally went through a pallet of paper a month."

Even quantifying that waste was difficult, due to their printing environment's lack of reporting and visibility: "Before PaperCut, the only way that we were able to see anything was a budget line or pulling logs that took us a lot of time."



Solution

PaperCut MF enables security, visibility, and control

PaperCut MF allowed Pittsburgh Technical College to take back control of their print environment, providing visibility to reduce costs and securely enable printing.

Jon states that reporting is no longer a painful process: "Now it's just click, click, click, and we have a report as to how many copies or prints a printer has put out."

This visibility and control has erased PTC's \$2,500 per month paper bill: "At one point we had pallets of paper being delivered daily," says Jon. "We're down to maybe a pallet of paper every 6 to 8 months."



Outcome

Controlled, secure, convenient, cost-effective printing

Beyond the visibility provided by PaperCut MF, Mobility Print and Print Deploy enabled simple, secure, and convenient printing: "PaperCut is responsible for getting the right drivers on the machine and getting the right settings on the machine," says Jon.

Mobility Print enables simple and convenient BYOD printing: "Mobility Print is a lifesaver just for the fact that everybody's an admin of their own machine."

Print Deploy also helped Pittsburgh Technical College respond to PrintNightmare: "Print Deploy was an integral strategy in our security," says Jon. "It helped us tremendously mitigate some of the risk in just Windows Point and Print."

Overall, PaperCut provided Pittsburgh Technical College with a tool to keep costs and waste down, while providing a simple printing experience compliant with their security needs.

Jon sums up the key benefits PaperCut provided as: "Cost savings, the security of Mobility Print and Print Deploy, and then reporting."

