

Appendix to CGIAR RFPs

CGIAR is a global research partnership for a food-secure future. CGIAR science is dedicated to transforming food, land, and water systems in a climate crisis. Its research is carried out by 13 CGIAR Centers/Alliances in close collaboration with hundreds of partners, including national and regional research institutes, civil society organizations, academia, development organizations and the private sector.

What is CGIAR today?

For 50 years, CGIAR has been a leader in agricultural science and innovation for development. From specific food crops to water systems to policy, CGIAR's Centers across the globe – working independently and together in partnership – have produced science that has brought benefits to hundreds of millions of the world's poor.

Today, the planet is facing escalating climate and biodiversity crises. Research in agriculture, food, land and water is more multi-disciplinary than ever before. We know much more about the interconnected nature of our food, land and water systems. Traditional funding models have shifted dramatically.

The world has changed. And CGIAR is changing with it. CGIAR adopts a holistic view of the food system, from farm to fork, recognizing that many other systems influence it, and that our solutions should minimize trade-offs between increased agricultural productivity and climate and environmental goals.

In 2019, CGIAR began a reform to better wield its combined expertise and resources across its Centers.

What are CGIAR's Centers?

CGIAR's Centers are independent legal entities and research organizations collectively home to more than 9,000 scientists, researchers, technicians and staff working in over 80 countries.

Each Center has its own local footprint with a host country agreement granting privileges and immunities (including no liabilities for taxes), and each with its own external auditor. Although the Centers draw on the same pooled funding via the CGIAR Trust Fund, and have adopted certain shared policies and procedures, the Centers are governed by their own respective constitutive documents and boards.

The CGIAR Centers are:

[AfricaRice](#)

[Alliance of Bioversity International and CIAT](#) (Alliance)

[CGIAR System Organization](#)

[International Center for Agricultural Research in the Dry Areas](#) (ICARDA)

[International Crops Research Institute for the Semi-Arid Tropics](#) (ICRISAT)

[International Institute of Tropical Agriculture](#) (IITA)

[International Livestock Research Institute](#) (ILRI)

[International Maize and Wheat Improvement Center](#) (CIMMYT)

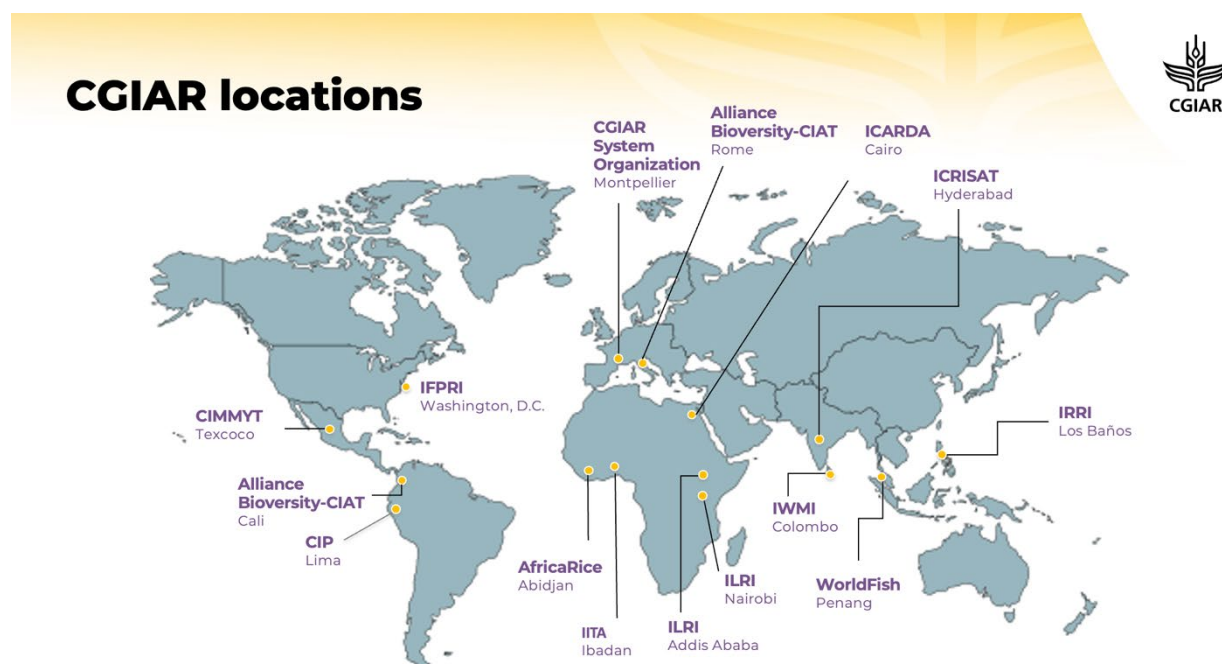
[International Potato Center](#) (CIP)

[International Rice Research Institute](#) (IRRI)

[International Food Policy Research Institute](#) (IFPRI)

[International Water Management Institute](#) (IWMI)

[WorldFish](#)



What does this mean for CGIAR's procurement?

In the context of procurement, CGIAR's distinct structure holds significant implications. The organization's unique model allows any of its Centers (including the System Organization) to lead and coordinate negotiations for group purchasing agreements, based on the specific advantages each entity brings to the table.

This flexibility allows CGIAR to optimize procurement activities by capitalizing on various benefits that individual Centers may offer. An organization headquartered in a particular

country may spearhead a group agreement if it entails tax benefits, more competitive pricing or superior terms, or if it leverages a well-established relationship with a vendor. The freedom to allow different Centers to take the helm in negotiations ensures that the entire organization reaps the greatest possible benefits from procurement activities.

For instance, a Center located in the United States, Mexico or the Philippines might lead a group agreement, utilizing their geographical or institutional advantages to secure optimal outcomes for the entire organization. This approach not only enhances the efficiency and effectiveness of procurement activities, but also strengthens the collaborative spirit that underpins CGIAR.

By allowing the most strategically positioned Center to lead procurement negotiations, CGIAR ensures that its procurement activities are as advantageous as possible, driving forward its mission of fostering global agricultural research and innovation for the benefit of all.

A note to our esteemed Suppliers: Leveraging our flexibility to add value

Understanding CGIAR's unique structural model is essential for our valued suppliers to engage in the procurement process effectively. Our procurement model's flexibility is designed not only to benefit CGIAR but also to offer suppliers the opportunity to present the most advantageous proposals.

As each Center within the CGIAR partnership is able to lead procurement negotiations, suppliers are encouraged to outline offers that best leverage the geographic and institutional advantages of the respective Centers. By providing options that are tailored to the specific benefits each Center can bring to bear – such as tax incentives, regional pricing advantages or regulatory benefits – suppliers can actively contribute to creating value in the procurement process.

Suppliers are invited to proactively work alongside our Centers, understanding their unique positions and advantages, to craft proposals that optimize the benefits for all parties. We also encourage suppliers to present offers with built-in incentives encouraging Centers to join group purchasing opportunities. This collaborative approach to procurement underscores CGIAR's commitment to creating mutually beneficial relationships with our suppliers, ensuring that together, we advance the global mission of agricultural research and development for a more sustainable and prosperous world.

Your understanding of our structure, and willingness to work within it to create the best possible procurement outcomes, is deeply valued by CGIAR. Together, let's embrace the opportunities that our unique structure presents, advancing our shared goals and contributing to a brighter global future.