



## Baby Bunting 2021 AGM Report

|                   |                                    |
|-------------------|------------------------------------|
| ASX Code          | BBN                                |
| Meeting Time/Date | 10am, Tuesday 5 October 2021       |
| Type of Meeting   | Virtual using Lumi platform        |
| Monitor           | John Whittington (proxy collector) |
| Pre AGM Meeting?  | No                                 |

## Growing Strongly and Profitably

### What the Company Does

Baby Bunting Group Limited is Australia's largest nursery retailer and one-stop-baby shop with 60 stores across the country.

### Developments in the Financial Year

Sales were up 16% with proforma net profit after tax (NPAT) up 35% (statutory NPAT was up 76%). All stores remained open throughout Covid and the company received no JobKeeper payment or rent relief. They commenced online trading in New Zealand, opened four new stores in Australia, and commissioned a new distribution centre.

### Summary of Historical ASA Issues with the Company

The ASA has attended BLX AGMs since 2020 but does not formally monitor the company. In 2020 we requested that the company include a table of actual remuneration in its remuneration report, and this was done in the 2021 report.

### Debate and Voting at the AGM

The Chair and CEO presentations (which [can be found here](#)) were strong and informative.

For the second year in a row, the ASA asked the only questions at the meeting. We asked for details about the tenure of the current audit firm (without a pause the Chair was able to answer that EY was appointed in 2017, the current lead partner was appointed in 2020, and last the competitive audit tender was in 2017). We also asked them to include this in the annual report which they thought a good suggestion.

We also asked if things return to normal next year, what type of AGM they would envisage holding with the Chair indicating he certainly preferred a physical meeting.

All three directors standing for election spoke well to their election.

On remuneration we thanked the Chair for incorporating our request for a table of actual remuneration and complemented the company for producing a remuneration report which was more understandable than most.

All items were passed with over 95% or more in favour and the meeting was over in just under one hour.

### **Outlook Statements from the Company**

Year to date total sales have grown 1.5% and the company is confident about post lockdown sales. They anticipate four new store openings in the first half of FY22 plus two stores in New Zealand in the fourth quarter of FY22.

### **Meeting Statistics**

|                                       |                |
|---------------------------------------|----------------|
| Number of Holdings Represented by ASA | 14             |
| Number of Shares represented by ASA   | 110,709        |
| Value of Shares represented by ASA    | \$0.6m         |
| Market capitalisation                 | \$716m         |
| Were proxies voted?                   | Yes, on a poll |

### **Monitor Shareholding**

*The individual (or their associates) involved in the preparation of this voting intention has no shareholding in this company.*