



Company	Pilbara Minerals
Code	PLS
Meeting	AGM
Date	Thursday 21 November 2019
Venue	Four Points by Sheraton, Perth
Monitor	John Ferguson/Kevin Bowman

Number attendees at meeting	Approximately 60
Number of holdings represented by ASA	N/A
Value of proxies	N/A
Number of shares represented by ASA	N/A
Market capitalisation	\$655m
Were proxies voted?	Yes, on a poll
Pre AGM Meeting?	Yes, with Managing Director Ken Brinsden and Company Secretary Alex Eastwood.

Where to with Lithium?

Both Chair Mr Anthony Kiernan and Managing Director Ken Brinsden gave very informative reports about the development of the company, the current challenges associated with a plunging Lithium price and the outlook for the company.

The Pilgangoora Project in the Pilbara has seen the commissioning of a hard rock Lithium-Tantalum mine and an associated processing plant which produces high quality Spodumene concentrate. Production started on 1 April this year. The recent \$111m equity raising has presented the company with a healthy balance sheet which enables it to continue with development and improvement with operating efficiencies. The weak demand for Lithium has seen the company scale back its expansion plans until demand picks up. Stages 2 (a 5MTPA estimate) and 3 (a 7.5MTPA estimate) have been deferred.

The key to the company's continuing success is the excellent strategic relationships it enjoys with the marquee players in the global Lithium supply chain and electric vehicle (EV) manufacture. Special mention was made of CATL (China's largest battery manufacturer for EVs, responsible for 41% of China's total battery cell production) and POSCO (a large South Korean conglomerate). Plans are afoot for a JV with POSCO to build a downstream chemical conversion facility for the treatment of Spodumene. Final decisions are expected early next year and with an approval it would provide diversification for PLS, so it would not be seen as a miner only.

The company is expecting a pick-up in demand for high quality Spodumene concentrate (the preferred base material for the production of high quality batteries) in the latter part of 2020. A number of factors were given: demand from marquee European EV car makers for quality batteries ; this demand driving a change in the Chinese subsidy regime for the chemical conversion of base Lithium materials; under-utilised Chinese conversion facilities; the general growing demand for EVs and battery storage and the recent investment decisions made by big players like Abermarle and Wesfarmers. An opinion given was when the movement in prices occurs, it will come quickly.

PLS has sufficient market differentiation in a globally competitive environment to do well with an up-tick in Lithium prices. Factors given were: Australia's strong environmental regulations and social standards; the company's very strong commitment to its sustainability standards; the quality of its hard-rock Spodumene and its capacity to ramp up production quickly.

Four of the five meeting resolutions were comfortably passed without questions. Resolution 5 "Re-Approval of Employee Award Plan" was passed with around 85% shares voted in favour. The ASA objection was any shares awarded would be excluded from the 15% limit for issuing capital without shareholder approval.

The ASA representative had a short discussion with the Manager of Corporate Affairs about the complexity of the company's Remuneration Report.

Meeting closed at 3.15PM