



Company	Santos Limited
Code	STO
Meeting	AGM
Date	3 April 2020
Venue	Santos
Monitor	Bob Ritchie assisted by James Hahn and Malcolm Holden

Number attendees at meeting	Online meeting
Number of holdings represented by ASA	413
Value of proxies	\$20 million
Number of shares represented by ASA	4 million (equivalent to 11th in top 20 list, same as last year)
Market capitalisation	\$10 billion
Were proxies voted?	Yes, on a poll by proxies lodged 48 hours before the meeting
Pre AGM Meeting?	Telephone conference with chairman Keith Spence

Recent, sudden fall in oil price

An on-line meeting of just over an hour and a half provided for prior lodgement of questions as well as votes or proxies and there was an arrangement for questions to be tendered during the meeting by texting with a 1,000 character limit. ASA questions lodged prior to the meeting were addressed. The speeches can be heard using this link

<https://www.santos.com/investors/2020-agm-information/> and you can follow the prompts to access the recording. The transcript provides only the speeches but the webinar also includes questions and answers.

Our questions about economic issues

Question	Answer (paraphrased or quoted).
<p>What effects will a low oil price have on production?</p>	<p>‘All of our assets generate free cash flow at oil prices under \$35. ‘ ...</p> <p>‘[A]s we announced last week, we are targeting a free cash flow breakeven of \$25 per barrel oil price in 2020.’</p> <p>‘We announced cost cuts in 2020 of \$550 million in capital expenditure and \$50 million in operating expenditure, and we will continue to review this as we need to, over the coming months.’ (\$ are USD)</p>
<p>What effects will a low oil price have on reserves; particularly whether some 2P reserves might be classified as contingent resources and impaired?</p>	<p>When valuation is done on future value of reserves, we will use an estimate of long term likely price. FROM PRE-AGM MEETING</p>
<p>Please provide some details about the carbon capture scheme and its prospects.</p>	<p>‘Our proposed Moomba CCS project, now in front end engineering and design, will safely and permanently store carbon dioxide already separated at the Moomba Gas Plant, in the same reservoirs that have safely held oil and gas in place for tens of millions of years.</p> <p>‘The project is attracting considerable interest and we have entered a non-binding agreement that could lead to BP investing A\$20 million in support of the project.</p> <p>‘We estimate the cost of abatement at less than A\$30 per tonne and our aim is to drive these costs lower with scale and experience.’</p>

Our questions about board developments and each director for election

Question	Answer & vote result
In the board's governance report it says in 2019 there was implementation of recommendations by a 2018 external review of the board. Please comment on two or three of these developments which implemented those recommendations.	Greater attention is given to strategic risk management; now on agenda for each board meeting. Education of board members has been increased, with technical presentations by staff whom previously would not have presented to the board.
In what unique ways does Mr Cowan contribute outside of board or committee meetings?	Frequent communication with CFO. RE-ELECTED: 88% FOR.
In what unique ways does Ms Allen contribute outside of board or committee meetings?	Frequent communication with CEO & chairman. RE-ELECTED: 86% FOR.
Mr Yu Guan When your board nomination was proposed to you, what study did you undertake of Santos or the Australian oil & gas market?	Position in ENN ensured he had sound knowledge of Santos. ELECTED: 95% FOR.
Ms Janine McArdle When your board nomination was proposed to you, what study did you undertake of Santos or the Australian oil & gas market?	Executive role in a JV partner of Santos ensured prior knowledge of Santos, particularly recent WA acquisition. Also extensive knowledge of Asian oil & gas markets. ELECTED: 99.5% FOR.

For item one, 14 questions were answered.

For elections, ASA asked one question for each, see above. There was no other question.

For adoption of the remuneration report, there were four questions, including one from Stephen Mayne who asked if proxy advisers other than ASA had recommended an against vote. The answer was none. MOTION PASSED: 97%.

For approval of grant to MD, there was no question. MOTION PASSED: 98%.

For change to constitution, a special resolution requiring 75%, there were six questions on this and its subsequent motions. MOTION FAILED: 7% FOR. Subsequent contingent motions were not put and voting for them was shown: 43% and 46% FOR, 54% and 54% AGAINST.

The annual draw for a group of shareholders present at the AGM to visit Moomba was cancelled.