



Company	United Malt Group
Code	UMG
Meeting	AGM
Date	18 February 2021
Venue	Online
Monitor	Elizabeth Fish and Helen Manning

Number attendees at meeting	70
Number of holdings represented by ASA	29
Value of proxies	\$.405m
Number of shares represented by ASA	110,107
Market capitalisation	\$1.12b
Were proxies voted?	Yes
Pre AGM Meeting?	Yes, with Graham Bradley, Chairman

The Chairman, Mr Graham Bradley opened his address by thanking all UMG staff on behalf of the Board of directors for their dedication and hard work in a challenging year. He briefly reviewed the FY. 20 financial results, which was he said a “year of two halves”; a strong first half followed by an exceptionally difficult second half as a result of the covid-19 pandemic.

He went on to discuss changes to the board of directors, the resignation of Simon Tregoning and the addition of Mr Gary Mize a US based non-executive Director. He spoke about the capital raising undertaken in FY20 and the Boards intention in future periods to distribute approximately 60% of Underlying NPAT to shareholders, subject to trading conditions. He then passed the floor to the CEO.

The CEO, Mr Mark Palmquist, opened his address saying that while conditions remain uncertain he thought that FY21 will still be impacted by covid-19 imposed restrictions in Europe, the US and Britain. The appreciation in the Australian dollar is also expected to have a negative impact on earnings in FY21. When compared to the prior corresponding period (moving from an average rate of 67 cents in the 1H of FY20 to the US dollar to an average rate of 78 cents year to date) the appreciation will impact the translation of earnings into Australian dollars.

Closure of the Grantham facility in England in March 2021, is expected to incur a non-cash impairment of \$2 million, together with site redundancy costs of approximately \$1 million in 1H21.

The Grantham production is being consolidated into the Witham and Arbroath facilities. The Arbroath facility came online in January, with the addition of 22,000 metric tonnes of capacity.

In discussing production and capital investment going forward, the CEO said the Inverness plant expansion is continuing, and when completed will add 57,000 metric tonnes of additional capacity. Due to increased social distancing requirements on site, it is expected that completion will be delayed to May 2022 from the original schedule of late 2021. The replacement of the Perth (Australia) kiln announced earlier in the year will also provide an opportunity for additional capacity, as well as immediate safety and efficiency benefits.

The CEO also spoke about expanding the partnership with an existing Mexican partner to expand the distribution footprint in order to penetrate the growing craft market in that area. He then thanked the shareholders for their support of the company in the past year.

The Chairman's and CEO's addresses are available at.

<https://www2.asx.com.au/markets/company/UMG.#> and

<https://www.unitedmalt.com/agm/>

Questions.

There was a question on the trading outlook with regard to "green shoots". The CEO thought there would be an affect from covid-19 for some time, and there was some discussion on SE Asia being a growing market.

The ASA asked, what was the additional cost of being a standalone company? The CEO said it was in the region of \$12m, and this included a material impact from insurance.

One shareholder queried the number of Non-Executive Directors on the board. Mr Bradley responded talking about the need for a skill mix, and the mix required for committees. He continued saying there is a lot of overseas experience on the Board.

Nationwide Management Consulting asked about the earnings and long term incentive, year to year variability. The Chairman said that he didn't expect the same variability as there was for Graincorp which is hostage to droughts and other natural influences. He also made the point that there are no comparable businesses on the ASX which is why actual TSR is used as an LTI measure rather than relative TSR.

Each of the six resolutions put to the meeting were passed in favour. The Remuneration Report and Grant of Performance Rights at items 2 and 5 had votes against of 8.9% and 15.84% respectively. The ASA voted against items 3 and 5. The other three resolutions had votes in favour of 99.06%, 99.04% and 98.09%.

The meeting was well run and there was no difficulties in submitting questions.