

Bulata Alexandru-Damian, React Full Stack Developer

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PROFESSIONAL SUMMARY

hey, I'm Damian ☺ I'm a full stack developer and founder with a passion for building user-friendly web applications that solve real-world problems. I have a track record of creating and launching successful software projects from the ground up, reaching thousands of users and creating tangible value for communities and businesses.

WORK EXPERIENCE

Jul 2025 — Sep 2025

Full Stack Developer, Contra

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- The client, a legal-tech startup operating at the intersection of law and finance, brought me on board to develop a powerful AI-driven platform for processing and analyzing large volumes of bank statements — seamlessly integrating financial data with ongoing court cases.
- Built a robust backend pipeline using AWS Lambda to process and extract text data from complex bank statements efficiently and securely.
- Integrated three specialized AI models to analyze transactions, identify patterns, and generate contextual insights linked to specific legal cases.
- Developed an interactive chat interface where users can discuss transactions and cases directly with the AI, enabling dynamic and accurate financial-legal analysis.
- Designed and implemented real-time data visualizations and dashboards to help users understand key metrics, trends, and financial flows at a glance.
- Ensured scalability and reliability for handling large datasets while maintaining high performance and compliance with data protection standards.

Mar 2025 — Sep 2025

Full Stack Developer, BluIP.inc

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- Improved AIVA's AI-driven capabilities, reducing the need for human intervention in calls and chats from ~50% to under 8%, leading to dramatically increased efficiency.
- Onboarded 5+ major enterprise clients, customizing AIVA to integrate seamlessly with their workflows and tools.
- Optimized the Agent Console UI/UX, enabling teams to manage AI-assisted communications from any device with minimal training required.
- Reduced client support requests to near zero during onboarding, proving the platform's intuitive interface and self-service onboarding success.
- Integrated AIVA with leading enterprise platforms like ERM systems, CRMs, reservation, and ticketing systems, enhancing operational workflows.
- Enhanced AI-powered analytics and reporting, empowering clients with actionable insights into customer interactions.
- Maintained backend stability and cost-efficiency even as AIVA scaled and its voice processing accuracy significantly improved.

Dec 2024 — Feb 2025

Full Stack Developer, THE G.A.I.A

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- Built a user-friendly dashboard from scratch, allowing simple management of menu items, categories, and services.
- Introduced features like real-time updates, drag-and-drop reordering, and quick editing to streamline menu management and enhance usability.
- Developed advanced tools for adding, editing, and deleting menu items, ensuring the platform could handle more detailed menu setups effectively.
- Ensured the dashboard is fully responsive, performing well on all devices through thorough testing and optimization.

Mar 2025 — Present

Founder | Full Stack Developer, Wedly.ro

- Wedly started from a personal pain point: planning my own wedding felt chaotic. From venues to fireworks, finding reliable providers meant jumping between scattered websites and endless messages. There wasn't a simple, centralized place in Romania to discover, compare, and contact trusted wedding vendors.
- So I created Wedly — a modern, focused marketplace where vendors can easily list their services and couples can browse organized categories like venues, DJs, catering, and fireworks. The experience is designed to feel calm, clear, and effortless for both sides.
- Early interest has been strong. The free listing model lowers the barrier for vendors, helping Wedly quickly position itself as the first dedicated wedding vendor app of its kind in Romania. Development continues to be shaped by real feedback from couples and providers alike.
- Next, I'm preparing partnerships and sponsorships at major bridal fairs to grow awareness, along with new features like reviews, scheduling, and ratings to help couples plan with confidence.

Nov 2025 — Present

Founder | Full Stack Developer, ChrossX.com

- Most crosshair overlay tools I tried were overpriced, resource-heavy, or just complicated. I wanted something simple and dependable that wouldn't get in the way of gameplay—so I built ChrossX.

- ChrossX is a lightweight overlay that focuses on clarity and control. It offers an easy way to customize your crosshair without unnecessary extras, staying smooth and responsive so your game performance never suffers.
- Adoption came quickly: over 40,000 downloads in the first month. Since then, it has grown into a premium product with a loyal community of 500+ daily active users. The transition from free to paid kept momentum because the app stayed fast, reliable, and easy to trust.
- Next up, I'm preparing a Steam release, expanding customization options, and teaming up with gaming communities. I'm also using player feedback to keep improving the experience where it matters most.

Jun 2024 — Present

Founder | Full Stack Developer, evenimentecrestine.ro

- Before this project, there wasn't a dedicated app for finding and managing Christian events. People relied on word of mouth, scattered websites, or social media—making it hard to stay informed and connected.
- I created Evenimente Creștine, a simple and accessible platform that brings all Christian events together in one place. It quickly became the go-to app in Romania and partnered with major organizers within the first few months after launch.
- The platform makes discovering events fast and effortless, with a clean, intuitive design that helps people connect with communities and experiences that matter to them.
- Looking ahead, I'm expanding beyond Romania and adding new features like live streaming, ticketing, and community groups, while continuing to collaborate with churches and organizers to grow its reach and impact.

SKILLS	React	Next.js
	JavaScript	TypeScript
	Python	Node.js
	Nest.js	Express.js
	FastAPI	Django
	CSS	Tailwind CSS
	AWS	Google Cloud Platform
	SQL	NoSQL
	Docker	

LANGUAGES	English	C2 - Proficiency	Romanian	Native
	Italian	C2 - Proficiency		

LINKS	Check out my work
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