# NOTICE

## COMPTON CITY COUNCIL
## AGENDA
## Tuesday, March 15, 2016
## 5:30 PM

## HEARING

**5:35 P.M. PUBLIC HEARING - TO RECEIVE COMMENTS ON THE PROPOSED SUBSTANTIAL AMENDMENT TO REPROGRAM HUD FUNDS (Request to reschedule, Item #8)**

## OPENING

**MOMENT OF SILENCE**

**ROLL CALL**

**INTRODUCTION OF SPECIAL GUESTS**

**PUBLIC COMMENTS ON AGENDA ITEMS AND NON-AGENDA MATTERS**

## CONSENT AGENDA

Consent items are routine and expected to be non-controversial. They will be acted upon by the Council at one time without discussion unless a Council Member requests an item be removed or discussed.

**APPROVAL OF MINUTES**

1. MARCH 8, 2016

**REPORTS OF OFFICERS AND COMMISSIONS**

**CITY MANAGER/CITY ATTORNEY/CITY TREASURER REPORTS**

2. AN UPDATE REPORT OF THE PUBLIC FINANCE AUTHORITY LEASE REVENUE BONDS SERIES 2008 **(Receive/File)**

3. REPORT OF THE SALES TAX REVENUES **(Receive/File)**

   **Total Amount Received for Fiscal Year 2015/2016 - $2,990,239.00**

4. A REPORT OF THE CITY OF COMPTON 2015/2016 TAX AND REVENUE ANTICIPATION NOTES **(Receive/File)**

5. REPORT OF LICENSE FEE REVENUES (BASED ON THE GROSS REVENUES COMPUTATION) RECEIVED FROM CELEBRITY CASINOS, INC.FOR THE FISCAL YEAR 2015/2016 **(Receive/File)**

6. QUARTERLY SALES TAX REPORT **(Receive/File)**

7. REPORT ON THE CURRENT NEGOTIATIONS OF THE PERFORMING ARTS CENTER AND SURROUNDING DEVELOPMENT **(Receive/File)**

# END CONSENT AGENDA

# REGULAR AGENDA

## REPORTS OF OFFICERS, BOARDS, COMMISSIONS AND COMMITTEES AND CITY COUNCIL

## CITY MANAGER'S REPORT

8. A REQUEST TO RESCHEDULE THE PUBLIC HEARING TO RECEIVE COMMENTS ON THE PROPOSED SUBSTANTIAL AMENDMENT TO REPROGRAM HUD FUNDS (April 26, 2016 at 5:35 p.m.)

9. RELEASE OF REQUEST FOR PROPOSAL (RFP) TO RECEIVE QUALIFIED BINGO OPERATOR PROPOSALS

10. POWER POINT PRESENTATION - GATEWAY CITIES STRATEGIC TRANSPORTATION PLAN (STP)

## CITY ATTORNEY'S REPORTS

## UNFINISHED BUSINESS

## NEW BUSINESS

11. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT WITH THE 44th UNITED STATES CONGRESSIONAL DISTRICT REPRESENTATIVE (CONGRESSWOMAN JANICE HAHN) FOR A DISTRICT OFFICE IN COMPTON CITY HALL

12. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND THE COMPTON CHAMBER OF COMMERCE FOR OFFICE SPACEAT THE CAREERLINK FACILITY

13. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND VOLUNTEERS OF AMERICA OF LOS ANGELES FOR OFFICE SPACE AT THE CAREERLINK FACILITY

14. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND THE LATINO CHAMBER OF COMMERCE FOR AN OFFICE SPACE AT THE CAREERLINK FACILITY

15. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO ENTER INTO A MULTI-YEAR PROFESSIONAL SERVICES AGREEMENT AND ESTABLISH A PURCHASE ORDER FOR GERON SHEPPARD, M.D. FOR SERVICES AS MEDICAL DIRECTOR OF EMERGENCY MEDICAL SERVICES FOR THE CITY OF COMPTON FIRE DEPARTMENT ($75,000)

16. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING IN KIND CONTRIBUTIONS IN SUPPORT OF THE 13TH ANNUAL COMPTON STAND DOWN FOR VETERANS SEPTEMBER 23-26, 2016

17. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE ALLOCATION OF UNSPENT PROCEEDS OF 2009 SEWER REVENUE BONDED INDEBTEDNESS HERETOFOR ISSUED TO SPECIFIED PROJECTS

18. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING PARAMETERS FOR THE ISSUANCE OF SERIES 2016 SEWER REVENUE REFUNDING BONDS TO REFINANCE AND REFUND A PORTION OF THE OUTSTANDING 2009 SEWER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED

19. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE ALLOCATION OF UNSPENT PROCEEDS OF 2009 WATER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED TO SPECIFIED PROJECTS

20. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING PARAMETERS FOR THE ISSUANCE OF SERIES 2016 WATER REVENUE REFUNDING BONDS TO REFINANCE AND REFUND A PORTION OF THE OUTSTANDING 2009 WATER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED

**APPROVAL OF WARRANTS**

**COUNCIL COMMENTS**

**ADJOURNMENT**

*NEXT REGULAR MEETING: Tuesday, March 22, 2016 @ 5:30 PM.*

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*http://www.comptoncity.org/officials/clerk/agendas/video.asp*

**MARCH 8, 2016**

The City Council meeting was called to order at 5:34 p.m. in the Council Chambers of City Hall by Mayor Aja Brown. The Pledge of Allegiance and Moment of Silence ceremonies were led by Mayor Aja Brown.

**ROLL CALL**

**Council Members Present:** **Zurita, McCoy, Sharif, Brown**
**Council Members Absent:** **Galvan**

**Other Officials Present:** **C. Cornwell, A. Godwin, R. Haley**

**PUBLIC COMMENTS ON AGENDA ITEMS AND NON-AGENDA MATTERS**

**Maria Villa Real**, Compton resident, thanked the Compton Water Department staff for assisting her with her water bill.

**Bishop L. J. Guillory**, Compton resident, respectfully requested and advised the City Attorney to receive intelligence from the Sheriff's Department; as it relates to whether or not City Council members should attend the funeral services of gang members. He also advocated for an intensive effort to stop the violence in Compton in lieu of providing reward money every time a shooting occurs in the City.

**David Irons**, Compton resident, spoke in opposition to the projected increase of one percent of sales tax; further asserting that it will increase the cost of living for local residents who are already paying high property taxes.

**Gilda Blueford**, Compton resident, informed the council that she is experiencing problems with the new "Compton App." She asked that staff either address its functionality and ease of use, or revert back to the previous application.

**Yesenia Lucio**, Latino Lives Matter advocate, requested a response to her request for a reward for information leading the arrest and conviction of the person responsible for her brother's murder.

**Mayor Brown** notified Ms. Lucio that an item is listed on tonight's agenda for Council consideration.

**Marcus Masante**, attorney, stated that the approval of Item No. 8; a reward being offered for information leading to the identification, apprehension and conviction of the person(s) responsible for the death of Robert Lucio is the perfect opportunity for the City Council to send a message to the community that all lives matter.

**Benjamin Holifield**, Compton resident, made comments in regards to the success of the grand opening ceremony held in recognition of the new 7 Eleven store located on El Segundo Boulevard. He contended that there was only one thing missing from the event; which was an effort from the City to be safe, clean, and friendly. He also made mention of a National Association for Equal Justice in America (NAEJA) meeting held wherein the topic of discussion was "How to Get Compton College Back." He indicated that he had doubts that this would happen; citing difficulties during the meeting to establish one group to work on this effort.

**Joyce Kelly**, Compton resident, declared that Sheriff's Department officials are not paid to be babysitters, and that adults should know whether or not they want to attend certain events. She agreed with Mr. Holifield, in that the City needs to be cleaned up. She indicated that she would post more pictures of those areas that need to be cleaned up on social media -starting in the First District. She went on to state that she remembers a time when elected officials would drive around the City with their liaison to report back on code violations.

Ms. Kelly inquired about the duties of the liaisons - and asked if they were full-time employees making nearly $50,000 a month for not answering the phones or helping the residents. She made mention of Item No. 8; a reward being offered for information leading to the identification, apprehension and conviction of the person(s) responsible for the death of Robert Lucio and questioned what factors determine the amount of money awarded for turning in information related to someone's murder. Lastly, she stated that in honor of National Women's Day she wants to remind the two newest council members that Sojourner Truth and Susan B. Anthony were not afraid to stand alone and represent the people.

**Lynn Boone**, Compton resident, spoke in opposition to the current placement of the podium and staff member desks. She warned that someone might fall and potentially sue the City if the placement is not changed. She went on to make references in regards to last week's minutes wherein Councilperson Zurita asked the City Manager to clarify whether or not the City Council voted to approve a one percent sales tax or one cent sales tax. Ms. Boone maintained that the resolution cites a one percent transaction to use the tax for general purposes; and that the ballot measure cites a sales tax by one cent on an ongoing basis to raise approximately $7M. She alleged that the residents will be paying for this tax for the rest of their lives and that the monies will not go towards street repair, but general purposes. She further urged the residents to call (310) 994-5318 to have yard signs delivered to their homes in opposition to this measure. She made mention of Item No. 7; a resolution authorizing the City Manager to enter into an agreement with LAE Associates, Inc. for construction management and inspection services for the Central Avenue Pavement Rehabilitation Project and establishment of a purchase order in the amount of $156,490; and commented that the resolution does not indicate the amount of Prop C monies to be expended and how much is remaining. She made mention of Item No. 8; a resolution authorizing a reward for information leading to the identification, apprehension and conviction of any person or persons responsible for the death of Robert Lucio - and insisted that Yesenia Lucio was the first Latino to be recognized in the City of Compton. She further advised Yesenia Lucio to continue to come back to the council meetings until the reward is posted on a bulletin board.

Mayor Brown clarified that Yesenia Lucio is not the first Latino to have a reward offered on behalf of a family member; and maintained that a reward was issued on behalf of a Latino gentleman who owned a food establishment on Long Beach Boulevard.

## CONSENT AGENDA

On motion by Zurita, seconded by Sharif, the Consent Agenda was approved, by the following vote on roll call:

**AYES: Council Members - Zurita, McCoy, Sharif, Brown**
**NOES: Council Members - None**
**ABSENT: Council Members - Galvan**

**APPROVAL OF MINUTES**

1. MARCH 1, 2016 **Approved)**

**CITY MANAGER/CITY ATTORNEY/CITY TREASURER REPORTS**

2. CLAIM AGAINST THE CITY OF COMPTON:
   Kingdom Hall of Jehovah's Witnesses - Claim No. I-8863/LI0000595A **(Claim denied)**

## END CONSENT AGENDA

## REGULAR AGENDA

**REPORTS OF OFFICERS, BOARDS, COMMISSIONS AND COMMITTEES AND CITY COUNCIL**

APPOINTMENT(S) OF OFFICERS, COUNCIL MEMBERS, BOARDS/COMMISSIONS

3. AND COMMITTEES

On motion by Mayor Brown (stepped from the Chair) to appoint Tana McCoy to the Compton Creek Mosquito Abatement Board. The motion was seconded by Zurita.

**Councilperson Zurita** asked the City Clerk if former councilperson Yvonne Arceneaux resigned from this Board.

**City Clerk Godwin** reported that she was notified by Ms. Arceneaux during their last conversations that she wants to remain on this Board.

**Amending Motion**

On motion by Mayor Brown (stepped from the Chair), to remove former Councilperson Yvonne Arceneaux from the Compton Creek Mosquito Abatement Board and appoint Tana McCoy.

**Councilperson Sharif** asked the City Attorney if this Body has to wait until Ms. Arceneaux's term expires before appointing someone else to this Board.

City Clerk Godwin made note that she is unaware of any term limits as it relates to this particular Board.

Councilperson Zurita made note of her attendance during the Mosquito Abatement Board meeting today, and that Ms. Arceneaux was not present.

Mayor Brown also stated that it was Ms. Arceneaux who requested that she remove her appointments to various boards as she planned her retirement.

On motion by Brown, seconded by Zurita, **Yvonne Arceneaux** was removed from Compton Creek Mosquito Abatement Board, by the following vote on roll call:

**AYES: Council Members - Zurita, McCoy, Brown**
**NOES: Council Members - None**
**ABSENT: Council Members - Galvan**
**ABSTAIN:Council Members - Sharif**

On motion by Zurita, seconded by Brown (stepped from the Chair), **Tana McCoy** was appointed to the Compton Creek Mosquito Abatement Board, by the following vote on roll call:

**AYES: Council Members - Zurita, McCoy, Sharif, Brown**
**NOES: Council Members - None**
**ABSENT:Council Members - Galvan**

**CITY MANAGER'S REPORT**

4. A REQUEST TO SCHEDULE A PUBLIC HEARING TO RECEIVE COMMENTS ON THE PROPOSED SUBSTANTIAL AMENDMENT TO REPROGRAM HUD FUNDS

On motion by Zurita, seconded by McCoy, a public hearing was scheduled for Tuesday, March 15, 2016 at 5:35 p.m., by the following vote on roll call:

**AYES: Council Members - Zurita, McCoy, Sharif, Brown**
**NOES: Council Members - None**
**ABSENT:Council Members - Galvan**

5. A REQUEST TO SCHEDULE A PUBLIC HEARING TO CONSIDER A PROPOSED ISSUANCE OF MULTIFAMILY HOUSING REVENUE BONDS FOR ACQUISITION AND REHABILITATION OF ST. TIMOTHY'S TOWER AND ST. TIMOTHY'S MANOR LOCATED AT 425 S. OLEANDER STREET, COMPTON

**Councilperson Zurita** asked the City Manager to have a small statement ready explaining to the residents that this is not the City's money.

On motion by Zurita, seconded by Sharif, a public hearing was scheduled for Tuesday, March 22, 2016 at 5:55 p.m., by the following vote on roll call:

**AYES: Council Members - Zurita, McCoy, Sharif, Brown**
**NOES: Council Members - None**
**ABSENT: Council Members - Galvan**

6. A REQUEST TO SCHEDULE A PUBLIC HEARING FOR TENTATIVE PARCEL MAP 72354 TO CREATE THREE SINGLE FAMILY RESIDENTIAL LOTS - 1800 W. 134th Street

**Councilperson Zurita** asked the City Manager to ensure that the presentation of the aerial view of the property is ready.

On motion by Zurita, seconded by McCoy, a public hearing was scheduled for Tuesday, April 5, 2016 at 5:35 p.m., by the following vote on roll call:

**AYES: Council Members - Zurita, McCoy, Sharif, Brown**
**NOES: Council Members - None**
**ABSENT: Council Members - Galvan**

**CITY ATTORNEY'S REPORTS** - There were no City Attorney Reports.

**UNFINISHED BUSINESS** - There was no Unfinished Business.

**NEW BUSINESS**

7. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO ENTER INTO AN AGREEMENT WITH LAE ASSOCIATES, INC. FOR CONSTRUCTION MANAGEMENT AND INSPECTION SERVICES FOR THE CENTRAL AVENUE PAVEMENT REHABILITATION PROJECT (CIP#15-03) AND ESTABLISHMENT OF A PURCHASE ORDER IN THE AMOUNT OF $156,490

**Glen Kau**, Director of Public Works, presented the following staff report on behalf of the citizens of Compton.

SUMMARY

Adoption of this resolution by the City Council will authorize the City Manager to enter into a professional services agreement with LAE Associates, Inc. for the provision of construction management and inspection services for the Central Avenue Pavement Rehabilitation Project (CIP #15-03) and authorize the establishment of a purchase order in the amount of $156,490.00.

BACKGROUND

On November 5, 2015, the Public Works/Municipal Utilities Department advertised for the construction of the Central Avenue Pavement Rehabilitation Project CIP #15-03. The project consists of installing Cement Treated, Full Depth Reclamation (“FDR”); Cold Central Plant Recycled (“CCPR”) Pavement; Asphalt Rubber Hot Mix (“ARHM”); construct ADA compliant access ramps; curb & gutter and sidewalk improvements; striping and traffic loop replacement; and other appurtenant work. On February 9, 2016, the City Council awarded the construction services contract to Shawnan for the Central Avenue Pavement Rehabilitation Project. An essential component of the project is to obtain the services of a qualified and experienced engineering firm to provide construction management and inspection services for the project.

STATEMENT OF ISSUE

Staff advertised to solicit proposals for construction management and inspection services for the pavement street rehabilitation project from qualified firms. On November 9, 2015, a total of eleven (11) proposals were received, reviewed and ranked by staff with the three (3) most responsive firms selected as follows:

Rank Construction Management Firm Location
1 LAE, Inc. Placentia, CA
2 AMC Inc. Cerritos, CA
3 Interwest Consulting Group Huntington Beach, CA

SELECTION PROCESS

Pursuant to the Request for Proposals, it was requested that firms respond with their qualifications, scope of service, etc., in one package and their fee in a sealed, separate cover. A committee consisting of Public Works staff reviewed the proposals submitted. The committee reviewed the material in the Request for Proposal (RFP) submitted by the consultants and ranked the most qualified proposals
.
The selection of the most responsive qualified firm for the construction management services was on the basis of demonstrated competence and professional qualifications. Qualification Based Selection ("QBS") is where selection is based on the most appropriate provider of the professional services; fees are not an initial consideration. The evaluation process used by the selection committee for ranking the proposal was based upon the completeness of the proposal, consultant's demonstrated understanding of the scope of services, quality of similar work previously performed by the firm, personnel as signed, resources required to perform the required services, and the proposed schedule of work. The fees were not considered until after the selection of the most qualified firms.

After evaluation of the proposals submitted, staff determined that the proposal and fee ($156,490) submitted by LAE Associates, Inc., was deemed the most responsive firm to provide the needed construction management and inspection services for the Central Avenue Pavement Street Rehabilitation Project, Phase 1. LAE Associates, Inc. will provide the City with a highly competent, experienced and licensed Project Manager/Resident Engineer and a Construction Manager with extensive experience delivering comparable services on the successful completion of very similar projects for several Southern California cities. In order to award the professional service agreement to LAE Associates, Inc. to provide construction management services to be performed on the Central Avenue Pavement Street Rehabilitation Project, City Council's authorization is necessary.

Fred Alamolhoda, P.E., President of LAE Associates, Inc. presented the following information via PowerPoint presentation.

PROJECT LIMITS

Central Avenue – between 131st Street to Compton Boulevard
• 1.1 mile segment
• Residential and Commercial corridor

PROJECT HIGHLIGHTS

Project Description: • Traffic Control • Pavement Reconstruction • Installation of ADA compliant curb ramps • Truncated Domes • Curb, gutter, and sidewalk improvements • Traffic Signing and Striping • Traffic Loop Replacement • New Street Name Signs

LAE COMPANY PROFILE

Established in 2007 • Provide Municipal Engineering services • Southern California area • Experienced Project Team

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Partial List of Previous Experience on projects like Central Ave.

1. Citrus Ave. Roadway Reconstruction Project Azuza, CA Construction Management $722,728
2. Palo Verde Avenue Pavement Rehabilitation Project Bellflower, CA Construction Management $380,000
3. Grand Avenue Rehabilitation Project – Phase I Diamond Bar, CA Construction Management $1,750,000 Grand Avenue Rehabilitation Project – Phase II & III Diamond Bar, CA Construction Management $4,250,000
4. Manchester Blvd. Corridor Roadway Inglewood, CA Contract Administration, Funding Management, Quality Control $3,500,000

CONSTRUCTION MANAGEMENT

• Pre-construction meeting • Project Schedule • Submittal reviews • Public notices (residents, businesses, schools, other entities) • Coordination of construction with other City developments • Pre and post construction photos/videos capture • Daily full-time inspection • Progress payment review/approval • Field meetings • Weekly or as-needed project meetings

NEIGHBORHOOD IMPACT

• Project Schedule: 75 working days (4 months) • Construction Hours: From 8:00 AM to 5:00 PM • Roadway closures – not to exceed more than 1 overnight closure at a time • Contractor shall notify all affected properties at least 72 hours prior to any temporary or overnight obstruction of access or closures • Door hangers, flyer notifications, City website, Project hotline • Traffic flashers in pre-approved areas affecting public traffic and for public safety • Keep parking restrictions at a minimum, only as necessary to complete on-going work • Contractor will post temporary “No Parking” signs 24 hours in advance

**Mayor Brown** instructed the City Manager to ensure that labor compliance is a condition of payment.

On motion by Zurita, seconded by Sharif, **Resolution # 24,301** entitled **"A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO ENTER INTO AN AGREEMENT WITH LAE ASSOCIATES, INC. FOR CONSTRUCTION MANAGEMENT AND INSPECTION SERVICES FOR THE CENTRAL AVENUE PAVEMENT REHABILITATION PROJECT (CIP#15-03) AND ESTABLISHMENT OF A PURCHASE ORDER IN THE AMOUNT OF $156,490"** was approved, by the following vote on roll call:

**AYES: Council Members - Zurita, McCoy, Sharif, Brown**
**NOES: Council Members - None**
**ABSENT: Council Members - Galvan**

8. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING A REWARD FOR INFORMATION LEADING TO THE IDENTIFICATION, APPREHENSION AND CONVICTION OF ANY PERSON OR PERSONS RESPONSIBLE FOR THE DEATH OF ROBERT LUCIO

**Councilperson Zurita** requested the name of the organization or entity responsible for posting the reward.

**Captain Johnson**, Sheriff's Department, stated that the department will take on part of the responsibility by allocating information through the homicide bureau via their social media platforms as well as the billboard companies they partner with; and then the City can utilize their technology to broadcast the information.

On motion by Zurita, seconded by Sharif, **Resolution # 24,302** entitled **"A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING A REWARD FOR INFORMATION LEADING TO THE IDENTIFICATION, APPREHENSION AND CONVICTION OF ANY PERSON OR PERSONS RESPONSIBLE FOR THE DEATH OF ROBERT LUCIO"** was approved, by the following vote on roll call:

**AYES: Council Members - Zurita, McCoy, Sharif, Brown**
**NOES: Council Members - None**
**ABSENT: Council Members - Galvan**

**APPROVAL OF WARRANTS** - There were no warrants to be approved.

**COUNCIL COMMENTS**

**Councilperson Zurita offered the following communications/announcements:**

- Inquired about the maintenance schedule for the City's fire hydrants.
- Professed that it is the responsibility of code enforcement and street maintenance professionals to ride around the City and report code violations.
- Wished her mother a Happy 80th birthday.

**Councilperson McCoy offered the following communications/announcements:**

- Commented on the success of the NHS Neighborhood Pride Day and Block Club Commissioners Breakfast events held last Saturday.
- Cordially invited the residents to participate in the Third District Townhall meeting to be held Thursday, March 10, 2016 at Burrell McDonald Park beginning at 6 p.m.
- Assemblyman Mike Gipson will be hosting a "Free Income Tax Preparation Event" for individuals and families with annual incomes less than $54,000. Appointments only. For more information, please call (310) 324-6408.

**Meeting Adjournment**
Clarence McGee
Charles Lee Smith

**Councilperson Sharif offered the following communications/announcements:**

- Assemblyman Mike Gipson will be hosting a "Legislative, Community & College Update" event to be held Saturday, March 19, 2016 from 5 p.m. to 6 p.m. at Saint Phillips Lutheran Church.
- Fourth District Townhall meeting will be held Wednesday, March 9, 2016 at Kelly Park from 5:30 p.m. to 7 p.m.
- Announced that she will be co-hosting the "Compton Urban Book Expo" to be held Saturday, March 19, 2016 from 12 p.m. to 4 p.m. at the Dollarhide Community Center. The event will include: live musical performances, spoken word, literacy workshops, and a children's corner.
- Requested the street maintenance schedule for the Fourth District.
- Inquired about the status of her request for a report on all expenditures paid for with Measure R monies.

**Mayor Brown offered the following communications/announcements:**

- Recognized Gilda Blueford and the entire Block Club Commission for their efforts to coordinate the quarterly block club commission breakfast held last Saturday.
- Celebrated the grand opening of another 7 Eleven store opened on Wilmington and El Segundo Boulevard.

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- Participated in the "Read Across America" event held at Jefferson Elementary School and Martin Luther King, Jr. Elementary School.

- "Healthy Compton Fitness Challenge" will begin Saturday, March 12, 2016 at 8 a.m. For more information on how you can join the challenge go to www.comptoncity.org.

- Compton Women's Commission will be hosting a "Women's History Luncheon" to be held Saturday, March 26, 2016 at the Dollarhide Community Center from 12 p.m. to 3 p.m. To RSVP please call (310) 605-5533. Women of all ages are invited.

- "Consumer Protection Forum" will be held Wednesday, March 9, 2015 at Our Lady of Victory Church.

- "Central Avenue Project First Source Hiring Recruitment Information Session" will be held Monday, March 14, 2016 for all Compton residents beginning at 10 a.m. Laborers and laborer apprentices with at least some construction labor experience is required. Applicants cannot have more than two points on their driver's license.

**ADJOURNMENT**

On motion by Zurita, seconded by Sharif, the meeting was adjourned at 6:54 p.m. in memory of **Clarence McGee** and **Charles Lee Smith**, by the following vote on roll call:

**AYES: Council Members - Zurita, McCoy, Sharif, Brown**
**NOES: Council Members - None**
**ABSENT: Council Members - Galvan**

_____ _____

**City Clerk of the City of Compton** **Mayor of the City of Compton**

March 15, 2016

TO: CHAIRPERSON & DIRECTORS

FROM: CITY CONTROLLER

SUBJECT: **BOARD OF DIRECTORS OF THE PUBLIC FINANCE AUTHORITY – AN UPDATE REPORT OF THE PUBLIC FINANCE AUTHORITY LEASE REVENUE BONDS SERIES 2008**

## SUMMARY

This update report contains the balance of the bond obligation, the associated bond interest payable and the proceeds of the bond not yet spent but held with the Bond Trustee (US Bank) as of **February 29, 2016** in respect of the Public Finance Authority Lease Revenue Bonds Series 2008.

## BACKGROUND

The Public Finance Authority (PFA) was established for the purpose of financing public capital improvements, and to provide working capital for the City and the former Community Redevelopment Agency. PFA currently has only one outstanding bond - the Public Finance Authority Lease Revenue Bonds Series 2008 which was issued on May 1, 2008. The PFA Lease Revenue Bonds Series 2008 was approved by the City Council with Resolution No. 22,536 dated 3/11/2008 to fully pay off an earlier bond issued in 1997 and to finance the following capital projects (2008 Projects):

1. Rehabilitation of Compton City Hall for **$5,200,000**
2. Facilities improvement and equipment purchase for the City's Parks in the amount of **$3,134,000**
3. Purchase and installation of City-wide surveillance cameras for **$2,000,000**
4. Design and construction of Senior Citizen Center for **$11,200,000**
5. Design and construction of Parking Structure as part of the Transit Center revitalization project for **$8,366,000.**

Pursuant to Resolution No 22,901 of July 28, 2009, the City Council made certain changes to the definition of "2008 Projects" and reallocated funds in the PFA 2008 Lease Revenues Bonds account for the purpose of financing those changes. Specifically, the City Council mandated that the construction of the Senior Citizen Center and Parking Structure should be funded by the then Community Redevelopment Agency (CRA) and not from the Lease Revenue Bond. Therefore, the amounts originally allocated for the Senior Citizen Center project **($11,200,000)** and Parking Structure project **($8,366,000)** were reallocated to finance the Compton Police Project. After commencement of the project, the City Council subsequently mandated that the Compton Police Project should be discontinued, and ratified all costs incurred on the project.

Resolution No 23,422 of November 8, 2011 made further changes to the "2008 Projects" and reallocated funds for the purpose of financing the changes. Specifically, the City Council mandated that funds should be reallocated to finance the Martin Luther King Multimodal Transit center in the amount of **$4,000,000**, the Compton Dispatch Center for **$700,000** and debt service payment of the Lease Revenue Bond in the amount of **$7,000,000**.

On July 2, 2013, the City Council approved further change to the "2008 Projects" with Resolution No. 23,789 to include financing of further improvements to the Martin Luther King Multimodal Transit Center in an additional amount not to exceed **$665,000**.

On July 28, 2015, the City Council approved the commencement of arrangements to refund the Lease Revenue Bonds by using the unspent proceeds of the Bond for the partial repayment of the Bond. The resolution authorized the allocation of an amount not-to-exceed **$4,000,000** of the unspent proceeds of the Bond to specifically pay the principal and interest of the Bond due on September 1, 2015.

## STATEMENT OF ISSUE

The table below shows the amount allocated to the initial projects ("2008 Projects") approved by the City Council with Resolution No. 22,536 dated 3/11/2008, the amounts of reallocation made by the City Council with Resolution No. 22901 of 7/28/2009, the amounts of further reallocation by the Council with Resolution No. 23,422 of 11/8/2011, the additional amount reallocated for the MLK Transit Center with Resolution No. 23,789 of 7/2/2013, the amount spent on each project and the balances not yet spent or reallocated.

| Project | Initial Allocation Resolution # 22,536 | Second Reallocation Resolution # 22,901 | Third Reallocation Resolution # 23,422 | Amount Spent To-date | Unspent Balance To-date | Remarks |
|---|---|---|---|---|---|---|
| City Hall Rehabilitation | $ 5,200,000 | $ 5,200,000 | $ 5,200,000 | $ 457,117 | $ 4,742,883 | |
| Parks Rehabilitation | 3,134,000 | 3,134,000 | 3,134,000 | 2,048,899 | 1,085,101 | |
| Surveillance Cameras | 2,000,000 | 2,000,000 | 2,000,000 | 1,736,419 | 263,581 | |
| Senior Citizen Center | 11,200,000 | - | - | - | - | |
| Parking Structure | 8,366,000 | - | - | - | - | Resolution No. 22,901 (2009) erroneously indicated $8,701,000. |
| Compton Police Project | - | 19,566,000 | 1,792,902 | 1,792,902 | - | The unspent amount of $17.77m was reallocated by Res. 23,422. |
| MLK Project | - | - | 4,000,000 | 3,990,525 | 9,475 | |
| MLK Improvements | - | - | 665,000 | 658,772 | 6,228 | Additional allocation per Resolution No. 23,789. |
| Debt Service Payments | - | - | 7,000,000 | 6,959,663 | 40,337 | Resolution 23,422 |
| Debt Service Payments | - | - | 4,000,000 | 2,784,944 | 1,215,056 | Resolution 24,211 allocated $4 million for debt service payment |
| Compton Dispatch Center | - | - | 700,000 | - | 700,000 | |
| Unallocated | - | - | 1,408,098 | - | 1,408,098 | Amount not yet reallocated to any project. |
| **Total** | **$ 29,900,000** | **$ 29,900,000** | **$ 29,900,000** | **$20,429,241** | **$ 9,470,759** | |

The MLK Project has been completed and put to use by the City. The City-wide camera project was in progress as of time of this report. Several cameras have been installed and are currently functioning.

Some of the specific tasks under the Parks Rehabilitation Project have been completed. The City Council approved during the 2014/2015 Fiscal Year that the unspent balance under the Parks Rehabilitation Project should be utilized to complete other aspects of the City's park improvement. The amounts allocated for the debt service payments have been utilized to make the debt payments.

The actual amount of cash at US Bank (Bond Trustee) representing total proceeds of the PFA Lease Revenue Bonds Series 2008 not yet spent as of **February 29, 2016** was **$12,895,212**. The bank balance comprised the following:

| | **Bank Balance 02/29/2016** |
|---|---|
| Capital Project Account | $ 8,946,060 |
| Reserve Account (Lease Revenue Bonds Fund) | 3,949,152 |
| **Total balance at US Bank** | **$ 12,895,212** |

The amounts of the outstanding principal obligation and the associated bond interest payable for the duration of the PFA Lease Revenue Bonds Series 2008 are shown below:

| Fiscal Year | Principal Payment | Interest Payment | Total Payment | Remarks |
|---|---|---|---|---|
| 2008-2009 | $ 1,130,000 | $ 788,362.50 | $ 1,918,362.50 | Bond payment made by the City |
| 2009-2010 | - | 2,319,887.50 | 2,319,887.50 | Bond payment made by the City |
| 2010-2011 | - | 2,319,887.50 | 2,319,887.50 | Bond payment made by the City |
| 2011-2012 | - | 2,319,887.50 | 2,319,887.50 | Bond payment made by the City |
| 2012-2013 | - | 2,319,887.50 | 2,319,887.50 | Bond payment made by the City |
| 2013-2014 | - | 2,319,887.50 | 2,319,887.50 | Bond payment made by the City |
| 2014-2015 | - | 2,319,887.50 | 2,319,887.50 | Bond payment made by the City |
| 2015-2016 | 1,625,000 | 2,319,887.50 | 3,944,887.50 | Bond payment made by the City |
| 2016-2017 | 1,710,000 | 2,238,387.50 | 3,948,387.50 | Not yet due for payment |
| 2017-2018 | 1,795,000 | 2,153,137.50 | 3,948,137.50 | Not yet due for payment |
| 2018-2019 | 1,885,000 | 2,063,387.50 | 3,948,387.50 | Not yet due for payment |
| 2019-2020 | 1,980,000 | 1,969,137.50 | 3,949,137.50 | Not yet due for payment |
| 2020-2021 | 2,075,000 | 1,870,137.50 | 3,945,137.50 | Not yet due for payment |
| 2021-2022 | 2,180,000 | 1,766,387.50 | 3,946,387.50 | Not yet due for payment |
| 2022-2023 | 2,290,000 | 1,657,387.50 | 3,947,387.50 | Not yet due for payment |
| 2023-2024 | 2,405,000 | 1,542,887.50 | 3,947,887.50 | Not yet due for payment |
| 2024-2025 | 2,530,000 | 1,416,625.50 | 3,946,625.50 | Not yet due for payment |
| 2025-2026 | 2,665,000 | 1,283,800.00 | 3,948,800.00 | Not yet due for payment |
| 2026-2027 | 2,805,000 | 1,143,887.50 | 3,948,887.50 | Not yet due for payment |
| 2027-2028 | 2,950,000 | 996,625.00 | 3,946,625.00 | Not yet due for payment |
| 2028-2029 | 3,105,000 | 841,750.00 | 3,946,750.00 | Not yet due for payment |
| 2029-2030 | 3,260,000 | 686,500.00 | 3,946,500.00 | Not yet due for payment |
| 2030-2031 | 3,425,000 | 523,500.00 | 3,948,500.00 | Not yet due for payment |
| 2031-2032 | 3,595,000 | 352,250.00 | 3,947,250.00 | Not yet due for payment |
| 2032-2033 | 3,450,000 | 172,759.50 | 3,622,759.50 | Not yet due for payment |
| | **$46,860,000** | **$ 39,706,122.50** | **$ 86,566,122.50** | |

## RECOMMENDATION

It is recommended that the Chairperson and Board of Directors receive and file this report.

**STEPHEN AJOBIEWE**
**CITY CONTROLLER**

**APPROVED FOR FORWARDING:**

**ROGER L. HALEY**
**CITY MANAGER**

March 15, 2016

TO: **THE HONORABLE MAYOR & COUNCIL MEMBERS**

FROM: **CITY CONTROLLER**

SUBJECT: **REPORT OF SALES AND USE TAX REVENUES – AS OF FEBRUARY 29, 2016**

This report contains an update of the Sales and Use Tax revenues received by the City of Compton as of February 29, 2016. The City's Sales and Use Tax Rate is currently **9.00%**. This rate comprises the following:

| | **Fiscal Year 2015/2016** | **Fiscal Year 2014/2015** |
|---|---|---|
| Sales Tax Rate Imposed by State of California | 7.50% | 7.50% |
| Sales Tax Rate Imposed by Los Angeles County | 1.50% | 1.50% |
| Sales Tax Rate Imposed by City of Compton | 0.00% | 0.00% |
| **Total Sales Tax Rate** | **9.00%** | **9.00%** |
| **Actual Sales Tax amount received as of Feb. 29** | **$ 2,990,239** | **$ 4,134,264** |

The portion of the **9%** sales tax rate receivable by the City of Compton is approximately **1%**. The City has received **$2,990,239** as part of the Sales and Use Tax revenue for the 2015/2016 Fiscal Year. From July 2015 to February 2016, the City received lesser amounts of monthly sales tax revenue allocations from the State Board of Equalization compared to the amounts received during the previous year. The State has indicated that Cities (including the City of Compton) will receive more allocations of the Sales Tax revenue close to the end of the fiscal year. The City of Compton conservatively budgeted to receive a total of **$7,560,540** in Sales and Use Tax revenue during Fiscal Year 2015/2016.

Thank you.

**STEPHEN AJOBIEWE**
**CITY CONTROLLER**

**ROGER L. HALEY**
**CITY MANAGER**

March 15, 2016

TO: **THE HONORABLE MAYOR & COUNCIL MEMBERS**

FROM: **CITY CONTROLLER**

SUBJECT: **REPORT OF THE CITY OF COMPTON 2015/2016 TAX AND REVENUE ANTICIPATION NOTES**

## SUMMARY

This report contains relevant information about the City of Compton **2015/2016 Tax and Revenue Anticipation Notes** (**TRANS**) issued in August 2015. The TRANS represents obligation of the General City.

## BACKGROUND

For several years, the City experienced cash flow problem during the first half of each fiscal year (i.e. from July to December of each year). The cash flow issue was a result of the fact that the City received bulk of its General Fund revenues (especially the Motor Vehicle License Fee and Property Tax revenues) during the second half of the year. The City received smaller amounts of General Fund revenues during the first half of each fiscal year. This situation meant that the City had to delay payments to its vendors (during the first half of each year) which resulted in strained relationship with the City's critical vendors.

To ensure that the City does not experience the annual cash flow problem, the City Council authorized the issuance of **$10.00 million Tax and Revenue Anticipation Notes (TRANS)** to provide cash for financing the City's operations during the first half of the 2015/2016 fiscal year.

The City utilized the proceeds of the 2015/2016 TRANS to remain current in paying its monthly bills until the revenue collections increased significantly in the second half of the fiscal year. The TRANS will be fully repaid (principal and interest) in **June 2016** utilizing the General Fund secured revenues accumulated in a lock box from July1, 2015 to May 31, 2016.

## STATEMENT OF ISSUE

The net proceeds of the TRANS of **$9,712,500** (after deducting underwriter's discount of $90,000, and total issue expense of $197,500 as detailed below) was deposited with the City's Trustee (US Bank).

The total issue expense of $197,500 represents professional fees of the Attorneys, Bond Consultants, Capital Market Specialist, and Trustee engaged for the issuance of the TRANS. The services of the professionals were necessary to ensure that the issuance of the TRANS was properly documented, marketed to investors, registered with the necessary agencies and that all legal requirements were complied with. The fees were verified and paid directly by the Trustee (US Bank) and the fees were deducted from the proceeds of the TRANS deposited in the City's US Bank account. Details of the professional services regarding the TRANS are:

| Name | Professional Service | Fee Amount |
|---|---|---|
| Gonzalez, Saggio & Harlan LLP | Bonds Counsel for the TRANS | $ 60,000 |
| Butler Snow LLP | Special Counsel review of the TRANS | 50,000 |
| Comer Capital Group | Capital Market Services | 60,000 |
| CCG Asset Management | Cash Investment Services | 8,500 |
| IFC Securities | Bond Underwriters | 7,500 |
| Bell & Washington, LLP | Underwriter's Counsel Services | 7,500 |
| US Bank | Trustee Services | 1,500 |
| Dorsey & Whitney, LLP | Corporate and Business Law Services | 2,500 |
| | **Total** | **$ 197,500** |

As of February 29, 2016, the total amount of **$9,723,224** from the TRANS proceeds and interest earned thereon had been utilized to pay the Los Angeles County Sheriff for the law enforcement services within the City. The breakdown of the amount is as follows:

| Description | Month Paid | Amount |
|---|---|---|
| LA County Sheriff | September 2015 | $ 3,207,611 |
| LA County Sheriff | October 2015 | 1,641,079 |
| LA County Sheriff | October 2015 | 1,630,968 |
| LA County Sheriff | October 2015 | 1,630,968 |
| LA County Sheriff | December 2015 | 1,612,598 |
| | **Total** | **$ 9,723,224** |

The bank balance of the TRANS proceeds as of February 29, 2016 was **$472**. The analysis of the bank balance is as follows:

| | Amount |
|---|---|
| Net proceeds of the TRANS | $ 9,712,500 |
| **Add:** Interest and other amount credited | 11,196 |
| | 9,723,696 |
| **Less**: Payments to LA County Sheriff | 9,723,224 |
| **Balance of the TRANS not yet spent** | **$ 472** |

## RECOMMENDATION

It is recommended that the Honorable Mayor and Council Members receive and file this report.

**STEPHEN AJOBIEWE**
**CITY CONTROLLER**

**APPROVED FOR FORWARDING:**

**ROGER L. HALEY**
**CITY MANAGER**

March 15, 2016

TO: THE HONORABLE MAYOR & COUNCIL MEMBERS

FROM: CITY CONTROLLER

SUBJECT: **REPORT OF LICENSE FEE REVENUES (BASED ON THE GROSS REVENUES COMPUTATION) RECEIVED FROM CELEBRITY CASINOS, INC. FOR THE 2015/2016 FISCAL YEAR**

## SUMMARY

This report contains details of the license fee revenues received by the City (based on the gross revenues computation) from Celebrity Casinos, Inc. for the 2015/2016 Fiscal Year.

## BACKGROUND

Celebrity Casinos, Inc. (doing business as Crystal Casino and Hotel) is the licensee for Card Club License No. 97-1. California Casino Management operated Crystal Casino and Hotel until 2006.

Section 9-10 (titled "Card Clubs") of the City of Compton Municipal Code established regulations for the licensing and operations of gaming businesses within the City. Section 9-10.12 requires each licensee to pay the City a monthly fee, which shall be the greater of a minimum amount of $104,166.66 or a percentage of the total monthly gross revenues of the card game business as follows:

1. A minimum gross revenue license fee of $104,166.66 per month; or

2. A percentage of the monthly gross revenues of the Casino's gaming business as indicated below:

| Gaming Revenue | Fee |
|---|---|
| • Less than $300,000.00 | 5.7% |
| • $300,000.01 to $400,000.00 | 6.7% |
| • $400,000.01 to $1,200,000.00 | 7.7% |
| • $1,200,000.01 to $3,000,000.00 | 10.0% |
| • $3,000,000.01 to $7,000,000.00 | 12.0% |
| • $7,000,000.01 and over | 14.0% |

Due to the company operating at a loss in the past, the City adopted resolutions to modify the license fee computation. On December 18, 2007, the City adopted resolution number 22,497 which established the license fee as follows:

| Gaming Revenue | Fee |
|---|---|
| • $0 to $850,000.00 | $20,000 |
| • $850,000.01 to $1,200,000.00 | 16.0% |
| • Over $1,200,000.01 | 17.0% |

The above license fee calculations were modified with resolution number 23,743 on April 23, 2013 to cover the period from January 1, 2013 to June 30, 2014 as follows:

1. A minimum gross revenue license fee of $104,166.66 per month = = WAIVED

2. A percentage of the monthly gross revenues of the Casino's gaming business as indicated below:

| Gaming Revenue | Fee |
|---|---|
| • Less than $300,000.00 | 5.0% |
| • $300,000.01 to $400,000.00 | 6.7% |
| • $400,000.01 to $1,200,000.00 | 7.7% |
| • $1,200,000.01 to $3,000,000.00 | 10.0% |
| • $3,000,000.01 to $7,000,000.00 | 12.0% |
| • $7,000,000.01 and over | 14.0% |

Sequel to expiration of resolution number 23,743 on June 30, 2014, the license fee computation formula reverted to the rates stipulated in the City of Compton Municipal Code.

**STATEMENT OF ISSUE**

The total Gaming revenues of the Casino for the period from July 2015 to February 2016 were within the 10% fee range. The amounts of the fee received by the City for July 2015 to February 2016 and for the corresponding months of prior year are as follows:

| Month | Fiscal Year 2015/2016 Amount | Fiscal Year 2014/2015 Amount |
|---|---|---|
| July | $ 147,349 | $ 195,413 |
| August | 150,712 | 204,135 |
| September | 141,910 | 188,296 |
| October | 150,283 | 196,079 |
| November | 144,958 | 175,385 |
| December | 147,497 | 180,879 |
| January | 141,107 | 170,275 |
| February | 144,219 | 161,492 |
| **Total** | **$ 1,168,035** | **$ 1,471,954** |

Celebrity Casino Inc. usually provides the fee payment and the accompanying report of revenue collections of the gaming business, to the City of Compton on the tenth day after the end of each relevant month.

## FINANCIAL IMPACT

The total license fee receivable by the City from Celebrity Casinos, Inc. for the 2015 / 2016 fiscal year was included in the City's fiscal year 2015/2016 budget.

## RECOMMENDATION

It is recommended that the Honorable Mayor and Council Members receive and file this report.

**STEPHEN AJOBIEWE**
**CITY CONTROLLER**

**APPROVED FOR FORWARDING:**

**ROGER L. HALEY**
**CITY MANAGER**

Notes:

# City of Compton

## Economic Review 2015Q3

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#6.





Happy New Year!

The 2016 Legislative Session convened Monday January 5. Several measures have been introduced (with more ahead to report) and the Governor released his proposed 2016-17 State Budget on January 7. There are a few dates to note with respect to legislative and budget deadlines:

- **January 22:** last day for a committee to hear and report a bill introduced in 2015 to the Floor
- **January 22:** last day for Members to submit bill requests to the Office of the Legislative Counsel
- **February 19**: last day for bills to be introduced
- **June 15:** Budget must be passed

The League of California Cities adopted strategic goals for 2015, including a focus on the new economy to "Update the Local Government Tax Structure to Respond to the *New Economy*." The League's Revenue and Taxation Committee had briefings in 2015 on trends and issues regarding sales tax and property tax. MuniServices principals are actively with a sub-group with League Staff to address this goal. Fran Mancia, MuniServices Vice President of Government Relations was re-appointed in 2016 to the Committee and will continue to collaborate with stakeholders during this process.

**REPORT CONTENTS**


- **Section 1:** **2016-17 State Budget Proposal Highlights** *(Page 2)*
- **Section 2:** **Legislation** *(Page 3)*
  - Sales and Use Tax
  - Shared Economy / Short Term Rentals
  - Critical Cannabis Clean Up Legislation to Avoid Local Pre-Exemption & Regulation
  - Documentary Transfer Charges and Property Tax (Change in Ownership)
- **Section 3:** **BOE Implementation for Prepaid Mobile Telephony Services Revenues** *(Page 3)*
  - AB 1717/ BOE Hearing Scheduled during the January 26-28, 2016 Meeting in Sacramento
- **Section 4:** **Transportation/ Road Maintenance** *(Page 4)*
  - Legislation / Proposed Road Maintenance and Rehabilitation Program / AB 1591 (Frazier)
  - Governor's 2016-17 Proposed State Budget Transportation Budget Priorities
- **Section 5:** **The Changing Economy / Tax Reform** *(Page 5)*
  - Expanding the Tax Base/ Considerations for Reform
  - League of California Cities Revenue and Taxation Committee / January 22 Meeting
  - MuniServices Presentations on the Changing Economy / Tax Reform
- **Section 6:** **Federal Proposals** *(Page 6)*
  - Internet Tax Freedom Act / Remote Transactions Parity Act
  - Additional Proposals Impacting Local Revenues
- **Section 7:** **Triple Flip Wind Down Process / What to Expect in 2016** *(Page 7)*
- **Section 8:** **FAA Ruling & Use of Local Jet Fuel Revenues (2017 Compliance Requirement)** *(Page 7)*
- **Section 9:** **State Moratorium, Until 2020 on Local Taxes of Clean Energy Resources: AB 792** *(Page 7)*
- **Section 10:** **Seaport Infrastructure Financing Districts: AB 63** *(Page 7)*
- **Section 11:** **2015 Compendium: 2015 Policy Reports, 2015 Economic Trends & News** *(Page 8)*


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GOVERNMENT RELATIONS

# POLICY UPDATE

January 14, 2016

## SECTION 1: 2016-17 STATE BUDGET PROPOSAL HIGHLIGHTS

The Governor released his 2016-17 State Budget proposal on January 7, 2015 that includes a $122.6 billion General Fund budget plan that makes significant increases in funding for education, health care and state infrastructure. We will continue to comb through the proposal and provide updates. Here are some initial comments:

**Rainy Day Fund:** The Governor's budget makes a supplemental deposit of $2 billion into the state's Rainy Day Fund - boosting the balance from 37 percent today to 65 percent of its constitutional target.

**Mandates:** We were informed that the Governor's proposed 2016-17 State Budget mandate suspensions are similar to last year's budget. The Governor's staff indicated as part of a budget briefing that final payments for an "executive order" for the reimbursement of costs incurred in complying with state unfunded mandates prior to 2004 have been made.

**Local Government/ RDA:** The Local Government section of the proposed budget summary reviews the implementation of last year's SB 107 that made numerous changes to the RDA dissolution process, with the most significant short-term change is transitioning successor agencies from a biannual Recognized Obligation Payment Schedule (ROPS) process to an annual ROPS process in 2016.

**Local Government/ Re-Entry Centers:** $25 million is included in the Budget to provide incentive payments to cities and counties that agree to issue permits for hard-to-site facilities such as re-entry centers and mental health facilities between January 1, 2016 and June 30, 2017. The Administration will work with city and county stakeholders during the spring to develop an allocation methodology while also safeguarding existing permitted facilities.

**Local Wildfire Relief:** The Budget includes funding to support Lake and Calaveras Counties with paying for revenue loss; backfill ($1.9 million) in response to the losses for the respective fires along with $2.6 million for a contract with South Lake County Fire and a $267,000 contract with Calaveras County. These are one time budget items however the Governor stated the State needs to have the funding in place for future incidents.

**State and Local Transportation:** The budget reflects the Governor's transportation package, first outlined last summer, that would provide $36 billion over the next decade to improve the maintenance of highways and roads, expand public transit, and improve critical trade routes (see Section 4 of this report).

**Managed Care Expiration:** As reported in previous reports and conversations with clients, the Governor vetoed various sales tax exemption and income measures in 2015 because of the uncertainly with the funding for managed care and the tax measures that may appear on the 2016 ballot. The Governor also vetoed AB 464 (Mullin) that would have raised the cap for locally-approved transactions and use taxes citing similar reasons. The managed care tax expiration is amongst the Governor's concern because it is a critical component of the state's financing for health care. The Budget proposes a tax reform package to extend a federally allowable managed care organization tax.

**Cap and Trade:** The budget continues the Administration's actions to reduce greenhouse gas emissions through a $3.1 billion Cap and Trade Expenditure Plan that will reduce emissions through programs that support clean transportation, reduce short-lived climate pollutants, protect natural ecosystems and benefit disadvantaged communities.

**Education, Minimum Wage and Additional Proposals:** The budget increases (k-12) school spending per student to $10,591 in 2016-17 which is an increase of nearly $3,600 compared to 2011-12 level and keeps tuition at 2011-12 levels for another year for the University of California and California State University, maintaining affordability while continuing to help students reduce the time it takes to successfully complete a degree. The budget reflects the implementation of the increase in the state's minimum wage to $10 per hour effective January 1st and provides funding ($380 million) for the second year of the Earned Income Tax Credit to help the state's poorest working families. The budget also provides a cost-of-living increase for aged, blind and disabled Californians in the Supplemental Security Income/State Supplemental Payment (SSI/SSP) program, the first state increase in grant levels since 2006.

## SECTION 2: LEGISLATION

### Sales & Use Tax

- **Authorizes a customer to file a claim for refund of excess sales and use tax paid by the customer**: Includes an amount of $1,000 or greater, allowing the BOE to make a direct refund to the customer **(SB 640/ Beall)** *Two-Year*

### Shared Economy / Short Term Rentals

- **TOT revenues from transient residential rentals:** Bolsters local effort to regulate land use impacts and collect taxes **(SB 593/ McGuire)** *Two-Year*
- See: http://www.muniservices.com/wp-content/uploads/122815_MuniServices_Policy_Report_-_Shared_Economy_-_Short_Term_Rentals_-_Considerations.pdf

### Cannabis Regulation

- **Critical clean up legislation related to cannabis to avoid pre-empting local governments:** Removes the provisions from last year's AB 243 that would grant the Department of Food and Agriculture the sole licensing authority for medical marijuana authority cultivation applicants in a city, county or city and county. Without this critical clean-up bill, the provision will pre-empt local governments from enacting any kind of local cultivation regulation if they do not have one in effect as of March 1, 2016. MuniServices supports. **(AB 21/ Bonta)**
- Refer to http://www.cacities.org/Top/News/News-Articles/2016/January/Medical-Marijuana-Clean-up-Legislation-Moves-Forwa
- **Training for licensee agents and employees:** Requires a state licensee to institute and maintain a training program for the licensee's agents and employees regarding compliance with the Medical Marijuana Regulation and Safety Act (MMRSA) **(AB 26/ Jones-Sawyer)**
- **BOE advisory group:** Requires the BOE to create a group to examine strategies including point-of-sale systems to improve financial monitoring of cannabis businesses; includes a study requirement with findings and any proposed changes **(AB 1575/ Bonta)**

### Documentary Transfer Chargers / Property Taxation

- **Commercial and industrial property reassessment:** Proposed "split roll" **(SCA 5/ Hanckock)** *Two-Year*
- **Property taxation welfare exemption increase**: Increases exemption for religious, hospital, charitable and certain rental properties when criteria is met where the occupants are from lower income households to $100,000 of tax, with respect to lien dates occurring on and after January 1, 2017 **(SB 674/ Hill)**
- **Change in ownership:** A change in ownership occurs when 90% of a legal entity's ownership interests transfer in a single transaction **(SB 259/ Bates)**
- **Base year value transfers:** Allows disabled persons or those over the age of 55 to transfer their base year value to a home of greater value within two years of the sale of the original property **(SB 378/ Beall)**
- **Proposed Ballot Initiative: Property Tax Surcharge to Fund Poverty Reduction Programs**
- See: http://www.muniservices.com/wp-content/uploads/121615_MuniServices_Policy_Update_-_Property_Tax_News_Inflation_Factors___Proposed_Ballot_Initiative___New_Laws.pdf

## SECTION 3: PREPAID MOBILE TELEPHONY SERVICES REVENUES (AB 1717/ BOE HEARING DURING THE JANUARY 26-28 MEETING)

The BOE will hold its public hearing for the proposed regulations and amendments to implement AB 1717. MuniServices, through the cooperative efforts of participating cities, spent four years in working with the wireless industry, retailers, the Governor's office, the BOE, the CPUC, and the Legislature in developing a legislative solution to a complicated problem. We conservatively expect our client UUT cities to experience a 15 to 20% increase in their wireless UUT once the state program is fully functioning. The public hearing for proposed Prepaid Mobile Telephony Services (Prepaid MTS) Regulations 2460, 2461, and 2462; and proposed amendments to Emergency Telephone Users Surcharge Regulations 2401, 2422, and 2413, are planned for the January 26-28, 2016 Board Meeting. We anticipate the final BOE hearing to go smoothly; Fran Mancia from MuniServices will again testify in support of the proposed regulations and express the collaborative working relationship we have had with Board Staff in implementing this new program, as well as our on-going concern about implementation costs.

## SECTION 4: TRANSPORTATION / ROAD MAINTENANCE

*MuniServices is a "Fix Our Roads" coalition partner and looks forward to joining its local government partners on this issue. See http://fixcaroads.com for more detail on the special session, coalition partners, and efforts.*

### Legislation

**Proposed Road Maintenance and Rehabilitation Program (AB 1591/(Fraizer)** would create the Road Maintenance and Rehabilitation Program to address deferred maintenance on the state highway system and the local street and road system. Over the next 10 years, the state faces a $59 billion shortfall to adequately maintain the existing state highway system, in order to keep it in a basic state of good repair. Similarly, cities and counties face a $78 billion shortfall over the next decade to adequately maintain the existing network of local streets and roads. Statewide taxes and fees dedicated to the maintenance of the system have not been increased in more than 20 years, with those revenues losing more than 55 percent of their purchasing power, while costs to maintain the system have steadily increased and much of the underlying infrastructure has aged past its expected useful life. California motorists are spending $17 billion annually in car repair bills, which is more than $700 per driver, due to the state's roads. The below is a preliminary review of the revenue and allocation aspect of the bill; we are working to understand the mechanics:

**Revenues:** Increases the gas tax by 22.5 cents ($3.3 billion annually); Imposes a $38 VLF ($1.254 billion annually); and Imposes a $165 vehicle fee on zero emission vehicles ($16 million annually)
**Allocations:** 5% to counties that approve a transaction and use tax on or after July 1, 2016 for transportation ($228.5 million annually); 47.5% to the State Highway Operation and Protection Program (SHOPP) (2.17 billion annually); 47.5 6o local streets and roads ($2.17 billion annually)

- Changes the method (to 4 years of historical data) used by the BOE to adjust the excise tax on fuel **(SB 321/ Beall)**

### "Special Session" Legislation

- Increase various transportation revenues for 5 years for $4.3 to $4.6 billion annually. Revenue sources include excise tax on diesel and fuel, VRF for all vehicles (including electric) and Road Access Fee **(SBx11 & SB 16/ Beall)**
- Increases SUT on diesel from 1.75% to 5.25%. Revenues go to transit via State Transit Assistance Formula **(ABx1 8/ Chiu & Bloom and SB x1 7/Allen)**
- Doubles cap and trade appropriations for Transit and Intercity Rail Program (to 20%) and Local Carbon Transit Program (to 10%) **(ABx1 7/ Nazarian & SB x1 8/ Hill)**
- ABx1 1 / Alejo related to weight fees; SB x1 11/ Berryhill for a CEQA exemption; (ABx1 2/ Perea & SBx1 14/Canella) related to public private partnerships; SCAx1 1 & SCA 7/ Huff that provide constitutional protections; and ABx1 3 & ABx1 4/ Frazier related to transportation funding

### Governor's 2016-17 Proposed State Budget Transportation Priorities

The Governor's package of revenues will be split evenly between state and local transportation priorities. The ten year funding plan will provide a total of $36 billion for transportation with an emphasis on repairing and maintaining existing transportation infrastructure. It also includes a significant investment in public transit. Specifically, the proposal includes annualized resources as follows:

**Road Improvement Charge:** $2 billion from a new $65 fee on all vehicles, including hybrids and electrics
**Stabilize Gasoline Excise Tax:** $500 million by setting the gasoline excise tax beginning in 2017-18 at the historical average of 18 cents and eliminating the current annual adjustments. The broader gasoline tax would then be adjusted annually for inflation to maintain purchasing power
**Diesel Excise Tax:** $500 million from an 11 cent increase in the diesel excise tax beginning in 2017-18. This tax would also be adjusted annually for inflation to maintain purchasing power
**Cap and Trade:** $500 million in additional cap and trade proceeds
**Caltrans Efficiencies:** $100 million in cost saving reforms

## SECTION 5: THE CHANGING ECONOMY AND TAX REFORM

### Expanding the Tax Base

Please note that at the time this report is prepared we are not familiar with a formal proposal on the subject of a state service tax. As previously reported Senator Hertzberg introduced SB 8 in 2015 that is placeholder language to broaden the tax base by imposing a sales tax on services. It has been reported that eighty percent of California's economy is now providing services, not goods, and most of these services are untaxed. The discussion and action on this issue is expected to continue during the 2016 Legislative Session.

Here is what we know based on a conversation reported in the *Orange County Register* where Senator Hertzberg spoke during an Orange County Taxpayers Association meeting late October 2015. **Levy and to whom:** A maximum 5 percent tax on services, such as those provided by attorneys, accountants, engineers and architects. Exempted would be education, rent, health care and utilities, as well as services provided by businesses with under $100,000 in gross revenues. The new revenue would replace some of the more volatile revenue derived from income taxes, particularly those from the wealthy. **Income tax:** The top state income tax rate of 12.3 percent would be reduced to 9.3 percent, and there would also be a cut in the rate for individuals making less than $100,000 and couples making less than $200,000. **Business income tax:** Businesses with less than $1 million in sales would be exempt from the current 8.8 percent business income tax. An April 2015 study by the State Board of Equalization discusses and estimate of potential revenue to be derived taxation of currently non-taxable services http://www.boe.ca.gov/legdiv/pdf/ServicesRevEstimate.pdf.

### Considerations / Reforms

- **Leakage:** Leakage from internet sales. (E Fairness)
- **Pooling:** End Pooling of Online Retail Sales, third party vehicle sales made at DMV, and lower threshold to $100,000 from $500,000 on out of state sales)
- **Self accrual:** Lower self accrual of use tax on construction projects from $5 million to $1 million
- **Sales tax distribution:** Remote sales in California (CA based internet sales) (possibly split 75/25)
- **Modernize** (Broaden to Services, On-Line Travel Companies & Vacation Rentals, Digital Downloads, flexible to future changes)
- **Destination Sourcing** (Allocate local sales tax to the destination of buyer for all on-line retail sales)
- **Exemptions** (Adopt criteria and sunset) Note: There are hundreds of exemptions; the cost to locals is $3.2 billion. Revenue lost is BOE estimates using data from outside sources. Data is not available for the majority of exemptions, and remain unknown. BOE Publication 61. A list (last published in July 2014) is available in Sales and Use Tax: Exemptions and Exclusions (Publication 61). The Board of Equalization also has a series of questions and answers about the application of sales tax. Also refer to http://www.boe.ca.gov/sutax/sutexempt.htm for "new and sales and use tax exemptions."

MUNISERVICES
GOVERNMENT RELATIONS

POLICY UPDATE
January 14, 2016

## SECTION 6: FEDERAL PROPOSALS

### Internet Tax Freedom Act

A one year extension (to October 1, 2016) of the ITFA moratorium was included in the Omnibus Spending bill, which Congress adopted and the President signed in December 2015. Although there may still be an attempt to put a permanent ITFA ban in the Trade bill (to be considered in January, 2016), it appears that there is enough opposition in the Senate to prevent that from happening. The US Conference of Mayors' sent the following to MuniServices in December 2015: "The Conference of Mayors opposes the permanent extension of the Internet Tax Freedom Act and feels it should be allowed to expire. To tax or not to tax Internet access is a decision that should be made at the state and local level. We will continue to urge that any short-term extension of ITFA of more than a year, be combined with (HR 2775, The Remote Transactions Parity Act) RTPA which will help state and local governments collect an estimated $26 billion annually due on remote sales." A proposed permanent Internet Tax Freedom Forever Act (S 431) would have a very significant adverse impact on cities' existing UUT on telecommunications. In 2007, the federal moratorium forbidding local and state taxes on Internet services was amended to forbid such taxes on telecommunication services which are used to gain access to Internet services (in other words, broadband telecommunications). Today, wired and wireless broadband telecommunication networks are rapidly replacing the old public switched telecommunication network. California is the only state with a voter-approval requirement and that has local excise taxes on telecommunications. On October 22, 2015 Senator Feinstein sent a letter to ranking members in the Senate with concerns that a permanent prohibition would hurt local governments, especially in California; the Senator asked for consideration to protect existing voter-approved taxes on telecommunication networks.

### The Remote Transactions Parity Act/ MuniServices HR 2775 Impact Analysis

HR 2775, The Remote Transactions Parity Act, is bipartisan legislation that would not impose a new tax, but would enable state and local governments to compel retailers to collect and remit sales taxes on online sales, which are already owed to them under current law. HR 2775 is similar to the proposed Federal Marketplace Fairness Act of 2015 (S. 698) that would permit states to require vendors with more than $1 million in gross receipts from remote sales to collect sales tax on purchases made by state residents if the state adopts and implements specified simplification requirements. Both S. 698 and HR 2775 are supported by MuniServices, the National League of Cities, Governance Finance Officers Association, National Association of Counties, and the US Conference of Mayors. MuniServices prepared an impact analysis that was distributed via the CSMFO if some form of HR 2775 were enacted.

*Estimates for quarterly retail e-commerce sales as per the US Census bureau (CB15-133 published November 17, 2015).*

- **Estimate**: Adjusted for seasonal variation, but not for price changes, was $87.5 billion, an increase of 4.2 percent (±0.9%) from the second quarter of 2015.
- **Total retail sales:** Estimated at $118.5 billion, an increase of 1.2 percent (±0.2%) from the second quarter of 2015.
- **E-commerce sales**: Increased 15.1 percent from the third quarter of 2014. Accounted for 7.4 percent of total sales.
- **Not adjusted basis:** Totaled $81.1 billion, an increase of 2.9 percent (±0.9%) from the second quarter of 2015.

### Additional Federal Proposals Impacting Local Revenues

- Wireless Tax Fairness Act of 2015 (H.R. 4287) introduced by Representative Lofgren in late December 2015 would bar states and localities from imposing new discriminatory taxes on cell phone services, providers, or property. As drafted the measure includes an exclusion to protect local governments with local voter-approved measures. For several years, the wireless industry has sought a moratorium on new wireless taxes. It is likely that another attempt will occur in 2016. This law, as originally written, would affect cities that have not yet obtained voter approval of a modern telecom ordinance, and it would also affect a city with a modern ordinance that wished to go to the voters for a tax increase. Three years ago, MuniServices worked extensively with the California League of Cities and their D.C. lobbyists to obtain an amendment (also in H.R. 4287) that would exclude voter approved local taxes from the moratorium (California exception). The "voter approval" exclusion came about as the result of numerous letters that our client cities sent to the California delegation.

## SECTION 7: TRIPLE FLIP IN 2016 (WIND DOWN PROCESS UPDATE/ BOE PAYMENTS)

**When does the Sales Tax Allocation return to 1% from ¾%?** The tax rate returns to 1% on January 1, 2016. Cities and Counties again will receive sales tax at the 1% rate beginning with the 1st Advance portion of the March 2016 payment.

**When are Cities and Counties made whole?** The DOF and BOE will be able to calculate the outstanding payments in May 2016. The outstanding amount will be the tax withheld from 2015Q3 and 2015Q4 sales and a true-up of January and May 2016 SUTCF payments and actual withheld from 2015Q2 sales. The DOF and BOE anticipate Cities and Counties will receive the final amounts due in August 2016. The final payment will make Cities and Counties whole. Cities and Counties that accrue through August or part of September will experience a bump in sales tax revenue in FY 2015-2016 due to the unwinding of the Triple Flip and a return to receiving sales tax allocations at 1%. MuniServices' forecasts provide detailed information about how much a City or County would accrue and the size of the one-time bump in annual sales tax.

## SECTION 8: FAA RULING & USE OF LOCAL JET FUEL REVENUES (2017 COMPLIANCE REQUIREMENT)

A FAA re-interpretation of a ruling requires states and locals to target jet fuel revenue for the benefit of airports, or lose revenues. The rule does not apply to taxes in effect on December 31, 1987 including the local Bradley Burns 1.25% rate or the 4.75% state general fund rate in effect at the time. Impacted jurisdictions and the State were required to submit an 'action plan' to the FAA by the December 8, 2015. See http://www.muniservices.com/wp-content/uploads/112315_MuniServices_Policy_Update_-_FAA_Ruling_on_Use_of_Jet_Fuel_Revenues___Sample_Draft_Action_Plan__Final.pdf

## SECTION 9: STATE MORATORIUM, UNTIL 2020 ON LOCAL TAXES OF CLEAN ENERGY RESOURCES: AB 792

**AB 792** (Chapter 534, Statutes of 2014/ Mullin) became effective by imposing a moratorium until 2020 on local taxation of electricity derived from clean energy resources such as solar, and certain types of cogeneration and fuel cells, and where the resource is located on the user's property. MuniServices is working to verify whether state agencies "certify" certain resources are "clean" per AB 792, how a city should keep track of these resources if they become taxable in 2020, and how the CPUC is proposing to address the metering of solar as well as the additional costs that such resources impose on the overall system. All of these issues are complex in nature, but are very important as "clean resources" will be a growing segment of electrical generation in the future in California. The ability to collect UUT on all forms of electricity, regardless of technology, will depend on how well we anticipate and address the practical issues of metering and tax collection of all forms of electric generation.

## SECTION 10: SEAPORT INFRASTRUCTURE FINANCING DISTRICTS: AB 63

California's public ports continue to lead the nation in overall trade volumes, job creation, and infrastructure investments, and have worked with their private maritime industry partners to achieve monumental, unprecedented reductions in the environmental impacts. Under a law passed in 2015, SB 63, the state is providing new financing options to our ports and looking towards adding new cargo capacity and pursuing the next generation of air quality improvement projects. Seaports may now work with local cities and counties to create local Seaport Infrastructure Financing Districts, which can underwrite revenue bonds in anticipation of future tax revenues generated from growth in the flow of cargo through California's seaports.

#6.

City Of
# COMPTON
California

## Summary
Sales for
Oct'14 to Sep'15

## News

**How are prices affecting Sales Tax Revenues?** The Annual Inflation Rate (CPI-U Western Region) in November edged down to 1.5% from 1.7% in November of 2014, due in part to lower gasoline prices. The overall annual inflation rate of 1.5% includes two segments that are increasingly using up more and more of California resident's disposable income and generally don't generate sales tax revenues: Housing 3.4% and Medical Care 3.4%. The Annual Inflation Rate for segments that generally do generate sales tax: Commodities less Food -(2.4)%, Nondurables -(2.0)%, Motor Fuel -(18.7)% and Food and Beverages 1.6%. (Bureau of Labor Statistics)

**Where are Sales Tax Revenues growing?** Retail Sales grew by 7.9% during the holiday season, excluding autos and gas. (SpendingPulse) Double-digit growth in furniture sales shows that consumers have more disposable income and are willing to splurge on big ticket items. (MasterCard Advisors)

## Top 25 Sales Tax Generators

**New to Top 25 ***

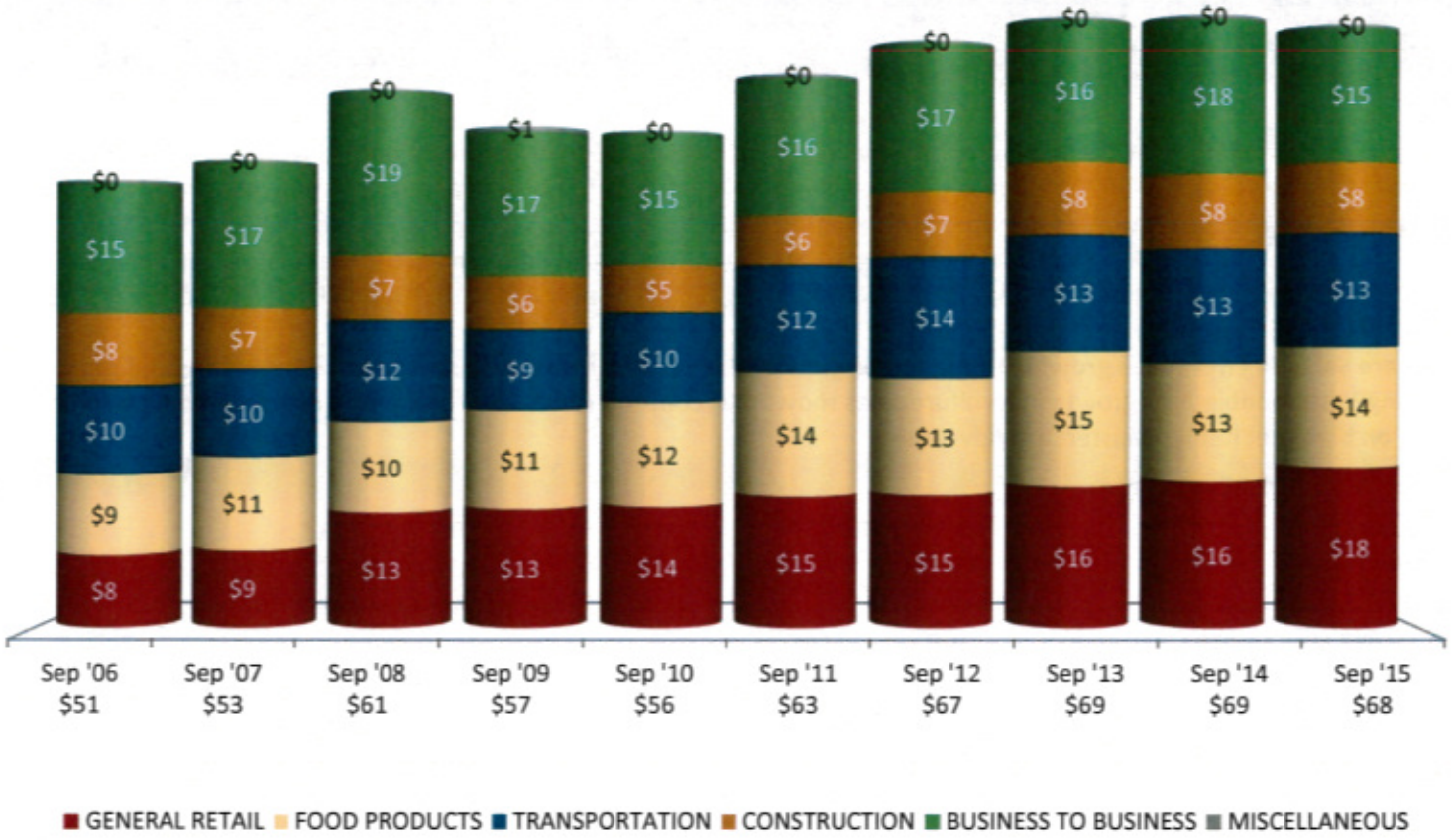
4 WHEEL PARTS
AMERICAN DAWN
APPLIANCES MART *
ARCO AM/PM MINI MARTS
AVEDA SERVICES
BEST BUY STORES
BURLINGTON COAT FACTORY
CALIFORNIA DOLLY & SUPPLY
CVS/PHARMACY
DD'S DISCOUNTS
FOOD 4 LESS
HOME DEPOT
JOHN B RUDY COMPANY
MARSHALL'S STORES *
MOBIL SERVICE STATIONS
OPTICAL ONE
RALPH'S GROCERY COMPANY
RDO-VERMEER *
RITE AID DRUG STORES
TARGET STORES
TORO-AIRE *
UNION 76 SERVICE STATIONS
UNITED FABRICARE SUPPLY
WESCO DISTRIBUTION
WILSON SUPPLY COMPANY

## Business Activity

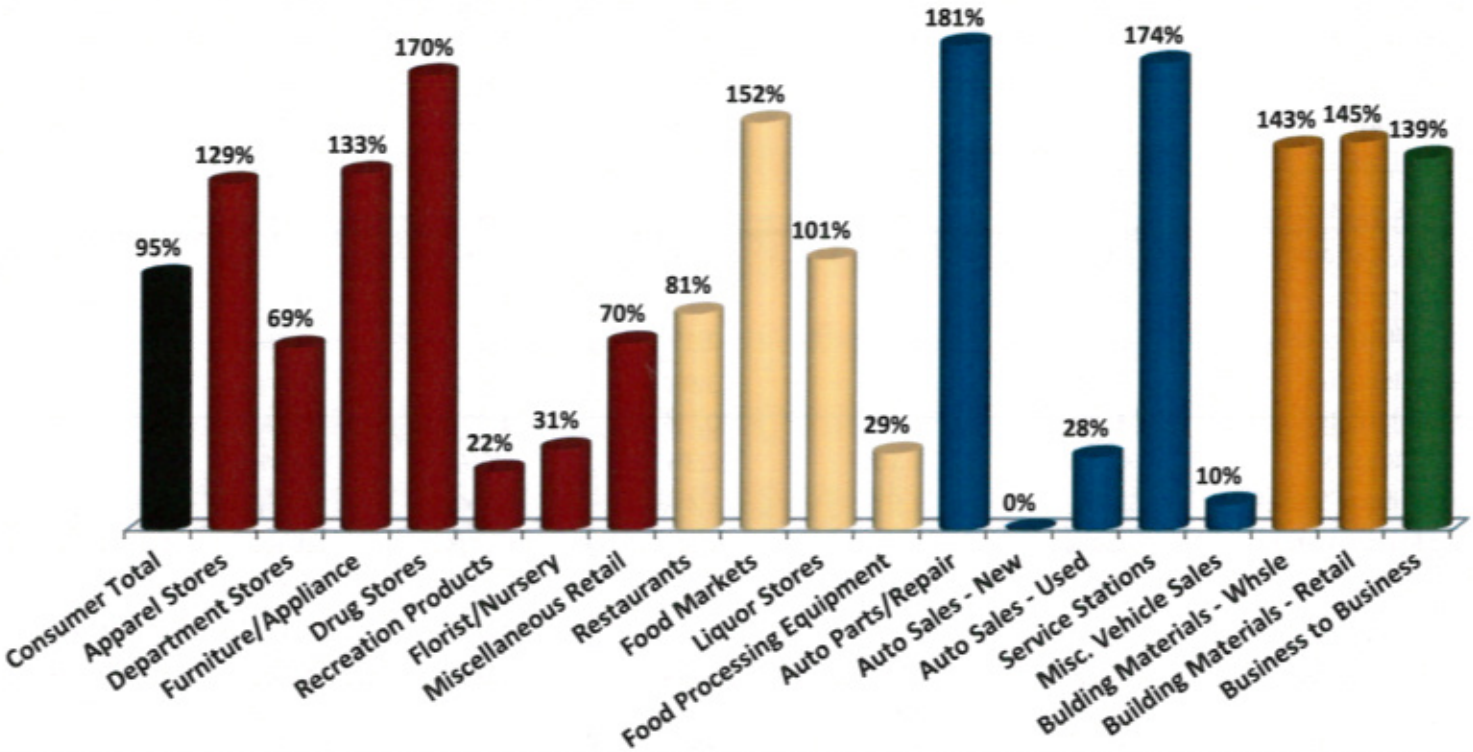
| | Jul'14 - Sep'14 to Jul'15 - Sep'15 | | | Oct'13 - Sep'14 to Oct'14 - Sep'15 | | |
|---|---|---|---|---|---|---|
| | Compton | South Coast | Statewide | Compton | South Coast | Statewide |
| **Total** | **3.8%** | **2.1%** | **2.8%** | **0.4%** | **2.0%** | **2.7%** |
| **General Retail** | **7.4%** | 4.1% | 3.7% | **7.2%** | 2.8% | 2.9% |
| **Food Products** | **-2.3%** | 4.5% | 4.8% | **1.5%** | 5.3% | 5.6% |
| **Transportation** | **14.0%** | 1.8% | 1.2% | **-0.9%** | -0.8% | -0.3% |
| **Construction** | **1.0%** | 4.8% | 7.8% | **-5.4%** | 6.9% | 7.3% |
| **Business To Business** | **-1.5%** | -4.9% | -1.3% | **-3.8%** | -1.5% | 0.7% |
| **Service Stations** | **18.3%** | -7.8% | -10.7% | **-2.3%** | -13.7% | -14.3% |
| Restaurants | **0.0%** | 6.0% | 6.1% | **5.4%** | 6.7% | 7.2% |
| **Apparel Stores** | **-3.1%** | 1.2% | 2.1% | **3.2%** | 2.6% | 3.0% |
| Heavy Industry | **-0.1%** | 4.1% | 3.9% | **-6.8%** | 8.8% | 7.4% |
| **Food Markets** | **-6.4%** | -0.4% | 0.7% | **-1.6%** | 0.9% | 1.0% |
| Light Industry | **-5.8%** | -1.0% | 2.3% | **4.5%** | -0.8% | 2.7% |
| **Department Stores** | **1.1%** | 1.6% | 1.4% | **4.2%** | 0.2% | 0.6% |
| Bldg.Matls-Whsle | **-2.1%** | 5.5% | 11.4% | **-13.7%** | 8.7% | 8.9% |
| **Bldg.Matls-Retail** | **4.6%** | 4.1% | 3.5% | **5.2%** | 5.1% | 5.4% |
| Furniture/Appliance | **63.4%** | 17.4% | 14.0% | **25.2%** | 9.9% | 8.3% |
| **Chemical Products** | **-3.0%** | -11.4% | -3.8% | **-1.7%** | -10.0% | -2.8% |
| Miscellaneous Retail | **-0.8%** | 4.0% | 3.8% | **5.2%** | 3.3% | 3.8% |
| **Auto Parts/Repair** | **3.2%** | 5.3% | 6.5% | **2.9%** | 4.7% | 6.8% |
| Electronic Equipment | **13.2%** | 1.4% | 4.1% | -0.4% | 1.1% | 1.2% |

## x Per Capita by Benchmark Year

Annualized Sales Tax For City Of Compton Divided By Its Population As Reported By State Department Of Finance




## Compton: 3rd Quarter 2015 Sales Tax Capture & Gap Analysis Report




The chart is an overview of how well Compton is capturing potential sales tax based on its residents' effective buying income (disposable income) compared to purchasing habits in the South Coast region.

# COMPTON

Sales Tax Net Cash Receipts: Three Advances Plus Clean-Up Payment

| | % CHANGE BY MONTH ENDED QUARTER | | | | | | FISCAL YEAR TO DATE | | | | MOST RECENT FOUR QUARTERS TOTAL | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Last Year Cash Received > | Sep-13 | **Dec-13** | Mar-14 | Jun-14 | Sep-14 | **Dec-14** | Jul-14 thru | Jul-15 thru | | | Jan-14 thru | Jan-15 thru | | |
| This Year Cash Received > | Sep-14 | **Dec-14** | Mar-15 | Jun-15 | Sep-15 | **Dec-15** | Dec-14 | Dec-15 | $ Chg | % Chg | Dec-14 | Dec-15 | $ Chg | % Chg |
| Calendar Sales Quarter > | 14Q2 | **14Q3** | 14Q4 | 15Q1 | 15Q2 | **15Q3** | 2 Quarters | 2 Quarters | | | | | | |
| 1 Los Angeles | 8.0 | **4.8** | 2.3 | 1.9 | 3.4 | **0.8** | 249,687,425 | 255,028,244 | 5,340,819 | 2.1 | 489,410,418 | 499,785,385 | 10,374,967 | 2.1 |
| 2 Los Angeles Count | 4.0 | **18.3** | 6.6 | 6.6 | 0.5 | **1.6** | 32,957,041 | 33,313,028 | 355,987 | 1.1 | 61,741,463 | 63,996,967 | 2,255,504 | 3.7 |
| 3 Long Beach | -11.2 | **-9.8** | 1.9 | 3.4 | -1.5 | **8.2** | 28,102,433 | 28,946,886 | 844,453 | 3.0 | 56,388,848 | 57,977,624 | 1,588,776 | 2.8 |
| 4 Glendale | 21.0 | **33.9** | 41.0 | 41.7 | 35.5 | **20.5** | 18,958,203 | 24,174,264 | 5,216,061 | 27.5 | 35,080,555 | 46,958,074 | 11,877,519 | 33.9 |
| 5 Torrance | 1.3 | **1.3** | 11.6 | 1.9 | 2.2 | **4.8** | 21,366,502 | 22,109,637 | 743,135 | 3.5 | 42,946,134 | 45,199,163 | 2,253,029 | 5.2 |
| 6 Santa Monica | 9.8 | **0.0** | 1.5 | 3.5 | 0.3 | **9.7** | 17,809,743 | 18,691,717 | 881,974 | 5.0 | 35,102,863 | 36,407,423 | 1,304,560 | 3.7 |
| 7 Santa Clarita | 5.8 | **2.8** | 5.8 | 5.4 | 4.8 | **4.3** | 16,782,127 | 17,542,415 | 760,288 | 4.5 | 33,548,478 | 35,247,944 | 1,699,466 | 5.1 |
| 8 Pasadena | 3.1 | **2.3** | 6.0 | 4.9 | 4.4 | **5.0** | 15,976,756 | 16,726,601 | 749,845 | 4.7 | 32,368,283 | 34,024,100 | 1,655,817 | 5.1 |
| 9 Beverly Hills | 11.1 | **14.2** | 10.4 | 4.1 | -0.3 | **3.7** | 14,915,593 | 15,169,349 | 253,756 | 1.7 | 30,400,623 | 31,791,810 | 1,391,187 | 4.6 |
| 10 Burbank | 1.0 | **3.5** | 8.8 | 8.2 | -18.2 | **1.5** | 15,277,634 | 14,027,471 | -1,250,163 | -8.2 | 30,868,381 | 30,949,886 | 81,505 | 0.3 |
| 11 Industry | -38.9 | **-0.6** | 2.7 | -5.4 | -5.8 | **-2.2** | 15,709,001 | 15,073,660 | -635,341 | -4.0 | 31,465,994 | 30,651,018 | -814,976 | -2.6 |
| 12 Cerritos | 8.7 | **6.2** | 4.4 | 7.1 | 8.1 | **7.7** | 13,476,286 | 14,538,897 | 1,062,611 | 7.9 | 26,792,967 | 28,617,998 | 1,825,031 | 6.8 |
| 13 Santa Fe Springs | 17.8 | **10.2** | 2.8 | 1.2 | -7.8 | **-3.8** | 13,745,879 | 12,942,732 | -803,147 | -5.8 | 26,449,317 | 25,902,082 | -547,235 | -2.1 |
| 14 Carson | -23.5 | **-8.0** | 1.4 | 5.2 | 17.7 | **13.9** | 10,790,749 | 12,495,998 | 1,705,249 | 15.8 | 21,251,145 | 23,305,975 | 2,054,830 | 9.7 |
| 15 Culver City | 8.4 | **8.8** | 8.2 | -3.1 | 2.5 | **1.4** | 9,633,842 | 9,822,260 | 188,418 | 2.0 | 19,459,182 | 19,951,342 | 492,160 | 2.5 |
| 16 Commerce | 13.9 | **10.8** | 0.1 | -7.2 | -5.9 | **-9.5** | 10,767,983 | 9,931,832 | -836,151 | -7.8 | 21,072,539 | 19,894,666 | -1,177,873 | .6 |
| 17 Lancaster | 2.6 | **6.3** | -1.8 | 2.3 | 6.7 | **0.7** | 9,281,198 | 9,620,641 | 339,443 | 3.7 | 18,309,244 | 18,666,014 | 356,770 | _.9 |
| 18 Signal Hill | 20.1 | **37.8** | 23.6 | 22.5 | 10.1 | **1.3** | 8,665,155 | 9,145,836 | 480,681 | 5.5 | 16,040,602 | 18,217,526 | 2,176,924 | 13.6 |
| 19 Downey | -0.9 | **1.1** | 4.3 | 3.4 | 7.8 | **4.2** | 8,192,853 | 8,682,106 | 489,253 | 6.0 | 16,377,685 | 17,186,730 | 809,045 | 4.9 |
| 20 Palmdale | 6.7 | **14.0** | -1.0 | 1.1 | 6.5 | **-1.4** | 8,448,558 | 8,652,332 | 203,774 | 2.4 | 16,847,010 | 17,049,535 | 202,525 | 1.2 |
| 21 West Covina | 6.6 | **11.3** | 10.8 | 7.6 | 13.2 | **2.4** | 7,942,158 | 8,553,975 | 611,817 | 7.7 | 15,629,275 | 16,956,896 | 1,327,621 | 8.5 |
| 22 El Monte | 10.9 | **3.4** | 2.8 | 2.9 | 2.2 | **-0.5** | 8,061,858 | 8,128,617 | 66,759 | 0.8 | 15,326,933 | 15,600,843 | 273,910 | 1.8 |
| 23 Alhambra | 9.2 | **0.1** | -2.0 | 8.1 | 8.9 | **6.8** | 7,408,385 | 7,987,164 | 578,779 | 7.8 | 14,590,924 | 15,373,444 | 782,520 | 5.4 |
| 24 Hawthorne | 13.7 | **4.8** | 7.8 | 3.8 | 8.0 | **14.2** | 7,017,049 | 7,789,303 | 772,254 | 11.0 | 14,069,407 | 15,258,397 | 1,188,990 | 8.5 |
| 25 Pomona | 5.3 | **11.5** | -6.1 | -20.3 | -14.1 | **-28.4** | 9,275,399 | 7,296,998 | -1,978,401 | -21.3 | 17,932,218 | 14,842,869 | -3,089,349 | -17.2 |
| 26 West Hollywood | 13.9 | **8.4** | 1.8 | -0.8 | 3.7 | **4.6** | 7,264,999 | 7,567,983 | 302,984 | 4.2 | 14,474,347 | 14,814,320 | 339,973 | 2.3 |
| 27 Inglewood | 4.9 | **7.4** | 9.8 | 0.2 | 7.6 | **2.4** | 6,718,406 | 7,044,163 | 325,757 | 4.8 | 12,951,026 | 13,583,457 | 632,431 | 4.9 |
| 28 Lakewood | 5.2 | **2.1** | 7.7 | -1.3 | 1.6 | **3.9** | 6,340,399 | 6,511,647 | 171,248 | 2.7 | 13,010,776 | 13,413,962 | 403,186 | 3.1 |
| 29 Montebello | -5.3 | **3.4** | 8.3 | 0.2 | 6.1 | **6.2** | 5,972,809 | 6,339,149 | 366,340 | 6.1 | 11,988,986 | 12,625,767 | 636,781 | 5.3 |
| 30 Redondo Beach | 7.9 | **-2.7** | 8.1 | 12.3 | 1.2 | **5.7** | 5,420,536 | 5,603,006 | 182,470 | 3.4 | 10,641,661 | 11,344,738 | 703,077 | 6.6 |
| 31 Arcadia | 10.4 | **2.9** | 8.3 | 0.4 | -0.4 | **3.5** | 5,107,251 | 5,183,125 | 75,874 | 1.5 | 10,328,986 | 10,646,787 | 317,801 | 3.1 |
| 32 El Segundo | 19.8 | **-8.8** | 42.1 | -15.5 | -13.7 | **-9.5** | 5,933,640 | 5,234,994 | -698,646 | -11.8 | 10,793,147 | 10,623,492 | -169,655 | -1.6 |
| 33 Gardena | 11.2 | **4.4** | -3.4 | 11.2 | 4.8 | **11.9** | 5,011,497 | 5,425,070 | 413,573 | 8.3 | 9,646,266 | 10,213,357 | 567,091 | 5.9 |
| 34 Norwalk | 5.3 | **6.1** | 4.3 | 1.1 | 5.3 | **0.0** | 4,736,425 | 4,862,546 | 126,121 | 2.7 | 9,504,531 | 9,763,386 | 258,855 | 2.7 |
| 35 South Gate | 17.6 | **19.4** | 40.2 | 24.5 | 15.5 | **26.0** | 4,168,743 | 5,035,541 | 866,798 | 20.8 | 7,658,256 | 9,658,414 | 2,000,158 | 26.1 |
| 36 Manhattan Beach | 2.3 | **1.9** | 1.8 | 5.3 | -5.0 | **-11.0** | 4,881,689 | 4,490,967 | -390,722 | -8.0 | 9,698,903 | 9,472,385 | -226,518 | -2.3 |

#6.

# COMPTON

Sales Tax Net Cash Receipts: Three Advances Plus Clean-Up Payment

| | % CHANGE BY MONTH ENDED QUARTER | | | | | | FISCAL YEAR TO DATE | | | | MOST RECENT FOUR QUARTERS TOTAL | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Last Year Cash Received > | Sep-13 | Dec-13 | Mar-14 | Jun-14 | Sep-14 | Dec-14 | Jul-14 thru | Jul-15 thru | | | Jan-14 thru | Jan-15 thru | | |
| This Year Cash Received > | Sep-14 | Dec-14 | Mar-15 | Jun-15 | Sep-15 | Dec-15 | Dec-14 | Dec-15 | $ Chg | % Chg | Dec-14 | Dec-15 | $ Chg | % Chg |
| Calendar Sales Quarter > | 14Q2 | 14Q3 | 14Q4 | 15Q1 | 15Q2 | 15Q3 | 2 Quarters | 2 Quarters | | | | | | |
| 37 La Mirada | 4.6 | 3.0 | 1.7 | 2.0 | -12.7 | 3.8 | 4,916,554 | 4,682,087 | -234,467 | -4.8 | 9,458,219 | 9,306,935 | -151,284 | -1.6 |
| 38 Monrovia | 12.5 | -0.3 | 7.1 | 2.3 | 8.5 | 8.6 | 4,426,510 | 4,803,475 | 376,965 | 8.5 | 8,614,674 | 9,191,824 | 577,150 | 6.7 |
| 39 Whittier | 2.3 | 6.5 | 4.2 | 7.9 | 9.7 | 4.2 | 4,413,411 | 4,718,433 | 305,022 | 6.9 | 8,565,050 | 9,117,170 | 552,120 | 6.4 |
| 40 Covina | 12.4 | -1.8 | 1.2 | -8.4 | 32.6 | 18.8 | 3,958,391 | 4,987,075 | 1,028,684 | 26.0 | 7,948,141 | 8,834,502 | 886,361 | 11.2 |
| 41 Pico Rivera | 2.1 | 5.6 | -0.6 | -7.1 | 4.0 | -1.4 | 4,066,966 | 4,118,499 | 51,533 | 1.3 | 8,307,292 | 8,200,014 | -107,278 | -1.3 |
| 42 Glendora | 6.0 | -2.7 | 2.2 | -5.3 | 3.4 | 0.7 | 3,999,138 | 4,081,161 | 82,023 | 2.1 | 7,967,392 | 7,991,764 | 24,372 | 0.3 |
| **43 Compton *** | **13.4** | **17.1** | **-6.4** | **-5.2** | **-15.4** | **-3.6** | **4,094,772** | **3,705,102** | **-389,670** | **-9.5** | **8,039,648** | **7,417,702** | **-621,946** | **-7.7** |
| 44 Paramount | 3.9 | -5.6 | -3.5 | -10.2 | -4.0 | -2.4 | 3,894,179 | 3,769,418 | -124,761 | -3.2 | 7,686,224 | 7,305,179 | -381,045 | -5.0 |
| 45 Huntington Park | 2.6 | 3.9 | 10.0 | -1.4 | 2.6 | 2.7 | 3,256,334 | 3,342,730 | 86,396 | 2.7 | 6,370,479 | 6,588,196 | 217,717 | 3.4 |
| 46 San Dimas | 10.7 | 9.3 | 1.9 | 3.5 | 0.9 | 0.1 | 2,940,341 | 2,955,291 | 14,950 | 0.5 | 5,807,383 | 5,897,198 | 89,815 | 1.5 |
| 47 Baldwin Park | -2.4 | 2.0 | 1.2 | 3.2 | 0.0 | 2.2 | 2,892,400 | 2,924,080 | 31,680 | 1.1 | 5,653,784 | 5,746,139 | 92,355 | 1.6 |
| 48 Monterey Park | 14.1 | 19.0 | 19.8 | -1.8 | 5.0 | 6.3 | 2,763,288 | 2,918,615 | 155,327 | 5.6 | 5,219,163 | 5,597,164 | 378,001 | 7.2 |
| 49 Vernon | -5.8 | 16.0 | -7.1 | 15.9 | 33.1 | 0.6 | 2,559,277 | 2,945,007 | 385,730 | 15.1 | 5,119,983 | 5,589,702 | 469,719 | 9.2 |
| 50 Bellflower | 0.3 | 12.9 | 5.1 | -1.3 | 8.0 | 10.9 | 2,671,679 | 2,922,729 | 251,050 | 9.4 | 5,229,589 | 5,526,441 | 296,852 | 5.7 |
| 51 Calabasas | 8.7 | -6.8 | 8.4 | -24.6 | 0.2 | -16.4 | 2,851,391 | 2,613,053 | -238,338 | -8.4 | 5,958,249 | 5,460,127 | -498,122 | -8.4 |
| 52 Azusa | 28.9 | 4.3 | 3.5 | 3.3 | -7.3 | 3.7 | 2,797,547 | 2,739,929 | -57,618 | -2.1 | 5,407,400 | 5,439,316 | 31,916 | .6 |
| 53 Duarte | 2.5 | 1.5 | 6.9 | 10.5 | 4.3 | 7.7 | 2,537,591 | 2,690,745 | 153,154 | 6.0 | 5,007,974 | 5,374,355 | 366,381 | .3 |
| 54 South El Monte | -0.2 | -0.1 | 8.9 | 8.5 | 6.9 | 17.2 | 2,213,572 | 2,477,225 | 263,653 | 11.9 | 4,395,721 | 4,848,697 | 452,976 | 10.3 |
| 55 Rosemead | -2.0 | 2.1 | 5.8 | 8.5 | 5.5 | 9.1 | 2,208,243 | 2,369,099 | 160,856 | 7.3 | 4,443,006 | 4,761,679 | 318,673 | 7.2 |
| 56 Westlake Village | 18.0 | 20.5 | 37.7 | 17.1 | 22.9 | -4.7 | 1,980,937 | 2,140,264 | 159,327 | 8.0 | 3,892,239 | 4,586,498 | 694,259 | 17.8 |
| 57 San Fernando | 15.2 | 5.0 | 14.2 | 23.4 | 23.3 | -12.0 | 2,109,064 | 2,207,148 | 98,084 | 4.7 | 4,002,317 | 4,453,716 | 451,399 | 11.3 |
| 58 La Verne | 0.9 | 6.1 | 14.7 | 1.0 | 9.8 | 8.8 | 1,955,321 | 2,136,508 | 181,187 | 9.3 | 3,945,988 | 4,288,846 | 342,858 | 8.7 |
| 59 Diamond Bar | 3.5 | 24.1 | 12.2 | 12.9 | 26.6 | -12.1 | 2,065,316 | 2,163,721 | 98,405 | 4.8 | 3,863,567 | 4,187,468 | 323,901 | 8.4 |
| 60 Irwindale | 19.7 | 16.4 | -11.2 | -9.8 | -24.1 | 10.4 | 2,258,522 | 2,075,077 | -183,445 | -8.1 | 4,419,402 | 4,008,793 | -410,609 | -9.3 |
| 61 Agoura Hills | 6.9 | 36.9 | -0.4 | -1.6 | 11.8 | -22.3 | 2,172,883 | 2,012,982 | -159,901 | -7.4 | 4,134,964 | 3,955,673 | -179,291 | -4.3 |
| 62 San Gabriel | 8.4 | 2.5 | 0.3 | -3.4 | -4.8 | -11.7 | 2,032,590 | 1,865,358 | -167,232 | -8.2 | 4,050,021 | 3,854,255 | -195,766 | -4.8 |
| 63 Lynwood | 1.7 | 4.9 | -3.9 | 1.5 | 9.7 | 4.2 | 1,841,889 | 1,969,694 | 127,805 | 6.9 | 3,653,876 | 3,758,305 | 104,429 | 2.9 |
| 64 Claremont | 14.6 | 7.0 | 9.7 | -12.3 | -2.1 | 1.2 | 1,923,040 | 1,913,012 | -10,028 | -0.5 | 3,674,187 | 3,640,225 | -33,962 | -0.9 |
| 65 Malibu | 9.5 | 10.8 | 3.4 | 6.0 | -1.1 | -0.3 | 1,809,465 | 1,796,917 | -12,548 | -0.7 | 3,321,582 | 3,379,979 | 58,397 | 1.8 |
| 66 La Puente | 24.3 | 15.4 | -0.8 | 7.8 | 26.4 | -5.5 | 1,362,310 | 1,502,949 | 140,639 | 10.3 | 2,637,407 | 2,821,728 | 184,321 | 7.0 |
| 67 Hermosa Beach | 3.2 | 6.7 | 5.8 | -0.7 | 3.6 | 1.7 | 1,423,686 | 1,461,036 | 37,350 | 2.6 | 2,733,160 | 2,805,550 | 72,390 | 2.6 |
| 68 Lawndale | 2.5 | 5.0 | 6.4 | 7.6 | 11.2 | 11.1 | 1,324,257 | 1,471,744 | 147,487 | 11.1 | 2,568,143 | 2,802,346 | 234,203 | 9.1 |
| 69 Bell Gardens | 7.5 | 7.0 | 2.9 | 1.4 | 1.9 | 2.6 | 1,372,622 | 1,403,767 | 31,145 | 2.3 | 2,715,488 | 2,775,953 | 60,465 | 2.2 |
| 70 La Canada Flntrge | 6.3 | 0.2 | 5.0 | -1.6 | -3.7 | 2.6 | 1,354,847 | 1,345,108 | -9,739 | -0.7 | 2,684,216 | 2,700,356 | 16,140 | 0.6 |
| 71 Artesia | 14.0 | 0.7 | -2.3 | 3.7 | 1.6 | 8.5 | 1,202,052 | 1,262,194 | 60,142 | 5.0 | 2,324,021 | 2,390,415 | 66,394 | 2.9 |
| 72 Rancho Palos Verd | 11.1 | 5.1 | 10.4 | 0.1 | 4.1 | 6.1 | 1,163,172 | 1,222,579 | 59,407 | 5.1 | 2,167,963 | 2,282,911 | 114,948 | 5.3 |

#6.

# COMPTON

Sales Tax Net Cash Receipts: Three Advances Plus Clean-Up Payment

| | % CHANGE BY MONTH ENDED QUARTER | | | | | | FISCAL YEAR TO DATE | | | | MOST RECENT FOUR QUARTERS TOTAL | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Last Year Cash Received > | Sep-13 | Dec-13 | Mar-14 | Jun-14 | Sep-14 | Dec-14 | Jul-14 thru | Jul-15 thru | | | Jan-14 thru | Jan-15 thru | | |
| This Year Cash Received > | Sep-14 | Dec-14 | Mar-15 | Jun-15 | Sep-15 | Dec-15 | Dec-14 | Dec-15 | $ Chg | % Chg | Dec-14 | Dec-15 | $ Chg | % Chg |
| Calendar Sales Quarter > | 14Q2 | 14Q3 | 14Q4 | 15Q1 | 15Q2 | 15Q3 | 2 Quarters | 2 Quarters | | | | | | |
| 73 South Pasadena | 16.5 | 3.0 | 1.2 | 5.5 | -3.5 | 7.5 | 1,102,206 | 1,119,731 | 17,525 | 1.6 | 2,126,452 | 2,176,143 | 49,691 | 2.3 |
| 74 Bell | 1.5 | -7.7 | 2.8 | 3.7 | 0.7 | 21.9 | 973,588 | 1,075,208 | 101,620 | 10.4 | 1,966,887 | 2,100,740 | 133,853 | 6.8 |
| 75 Walnut | -2.2 | -0.7 | 6.1 | 12.4 | 19.5 | -6.6 | 949,916 | 1,005,437 | 55,521 | 5.8 | 1,855,160 | 1,992,971 | 137,811 | 7.4 |
| 76 Temple City | 14.8 | 9.4 | 8.4 | 3.9 | 0.2 | -0.9 | 941,387 | 938,594 | -2,793 | -0.3 | 1,835,544 | 1,889,200 | 53,656 | 2.9 |
| 77 Lomita | -12.3 | -2.5 | 0.7 | 0.3 | 17.0 | -6.0 | 844,636 | 886,362 | 41,726 | 4.9 | 1,713,856 | 1,760,200 | 46,344 | 2.7 |
| 78 Maywood | 9.4 | 37.6 | 3.6 | 0.1 | 4.2 | -17.9 | 714,821 | 656,274 | -58,547 | -8.2 | 1,311,410 | 1,264,373 | -47,037 | -3.6 |
| 79 Rolling Hills Est | 3.5 | -5.4 | -5.4 | 0.9 | 0.8 | -8.9 | 576,230 | 553,343 | -22,887 | -4.0 | 1,210,654 | 1,171,009 | -39,645 | -3.3 |
| 80 Cudahy | 31.5 | 13.3 | -10.8 | -11.3 | -18.7 | -16.0 | 683,162 | 564,336 | -118,826 | -17.4 | 1,352,312 | 1,159,590 | -192,722 | -14.3 |
| 81 Avalon | 47.1 | 11.2 | 14.1 | 5.9 | 5.7 | 0.0 | 570,262 | 584,129 | 13,867 | 2.4 | 872,004 | 916,576 | 44,572 | 5.1 |
| 82 Hawaiian Gardens | 6.9 | 23.1 | -16.7 | 17.5 | 13.0 | 16.1 | 419,592 | 480,861 | 61,269 | 14.6 | 840,123 | 895,770 | 55,647 | 6.6 |
| 83 San Marino | -1.2 | 9.9 | -11.6 | 8.9 | 5.4 | -8.3 | 222,695 | 219,884 | -2,811 | -1.3 | 446,420 | 436,353 | -10,067 | -2.3 |
| 84 Sierra Madre | 11.2 | 8.4 | 7.6 | 8.5 | 10.3 | -6.5 | 154,964 | 157,447 | 2,483 | 1.6 | 302,550 | 316,855 | 14,305 | 4.7 |
| 85 Palos Verdes Est | 24.5 | -19.1 | -0.5 | 105.7 | -0.3 | 3.9 | 133,393 | 135,448 | 2,055 | 1.5 | 232,000 | 265,941 | 33,941 | 14.6 |
| 86 La Habra Heights | -23.0 | -28.0 | -44.1 | 26.2 | 27.0 | 13.3 | 14,328 | 17,257 | 2,929 | 20.4 | 26,222 | 28,242 | 2,020 | 7.7 |
| 87 Hidden Hills | -49.0 | 8.1 | 53.9 | 51.3 | 4.2 | -75.4 | 7,921 | 4,168 | -3,753 | -47.4 | 13,646 | 12,911 | -735 | -5.4 |
| 88 Rolling Hills | -28.7 | -7,118.8 | 511.1 | -161.3 | -59.6 | -52.0 | 3,709 | 1,668 | -2,041 | -55.0 | 5,266 | 4,824 | -442 | .4 |
| 89 Bradbury | -15.3 | -70.6 | -62.2 | -51.5 | 95.5 | 72.0 | 1,391 | 2,523 | 1,132 | 81.4 | 5,133 | 4,101 | -1,032 | .1 |
| **Los Angeles Co. *** | **4.5** | **5.6** | **5.2** | **3.2** | **3.2** | **2.4** | **742,933,962** | **763,806,635** | **20,872,673** | **2.8** | **1,458,270,924** | **1,509,256,696** | **50,985,772** | **3.5** |
| Orange Co. | 3.7 | 4.2 | 2.4 | 0.9 | 3.9 | 2.2 | 302,243,018 | 311,496,256 | 9,253,238 | 3.1 | 597,169,668 | 611,396,095 | 14,226,427 | 2.4 |
| San Diego Co. | 6.4 | 6.4 | 4.3 | 4.2 | 3.8 | 1.9 | 267,702,816 | 275,217,598 | 7,514,782 | 2.8 | 522,017,683 | 540,353,075 | 18,335,392 | 3.5 |
| Santa Barbara Co. | 9.0 | 6.0 | 3.5 | 1.8 | 2.9 | 0.1 | 32,818,464 | 33,291,006 | 472,542 | 1.4 | 63,357,964 | 64,663,837 | 1,305,873 | 2.1 |
| Ventura Co. | -34.6 | 7.0 | 1.9 | 2.3 | 4.0 | 3.0 | 65,089,524 | 67,368,830 | 2,279,306 | 3.5 | 128,812,723 | 132,437,903 | 3,625,180 | 2.8 |
| **South Coast *** | **2.0** | **5.6** | **4.2** | **2.8** | **3.5** | **2.2** | **1,410,787,784** | **1,451,180,325** | **40,392,541** | **2.9** | **2,769,628,962** | **2,858,107,606** | **88,478,644** | **3.2** |
| Inland Empire | 7.0 | 8.1 | 5.7 | 5.2 | 5.9 | 5.3 | 324,356,578 | 342,484,882 | 18,128,304 | 5.6 | 642,440,115 | 677,976,475 | 35,536,360 | 5.5 |
| Other Southern | -23.8 | -23.3 | 23.1 | -28.5 | 8.2 | 6.3 | 14,062,557 | 15,086,913 | 1,024,356 | 7.3 | 32,277,233 | 32,686,420 | 409,187 | 1.3 |
| **Southern California** | **2.6** | **5.7** | **4.7** | **2.9** | **4.0** | **2.8** | **1,749,206,919** | **1,808,752,120** | **59,545,201** | **3.4** | **3,444,346,310** | **3,568,770,501** | **124,424,191** | **3.6** |
| Central Coast | 3.4 | 11.0 | 4.9 | 1.6 | 1.0 | -2.0 | 78,770,825 | 78,328,687 | -442,138 | -0.6 | 148,426,025 | 150,345,550 | 1,919,525 | 1.3 |
| Central Valley | 5.9 | 4.9 | 1.4 | 1.9 | 3.1 | 0.7 | 298,387,831 | 304,057,771 | 5,669,940 | 1.9 | 579,491,540 | 589,824,364 | 10,332,824 | 1.8 |
| North Coast | 4.3 | 1.7 | -3.4 | 4.9 | 0.9 | -0.3 | 24,559,385 | 24,633,244 | 73,859 | 0.3 | 47,234,064 | 47,397,197 | 163,133 | 0.3 |
| Other Northern | 2.4 | 4.5 | -0.3 | 3.5 | 3.0 | 2.0 | 31,233,638 | 32,009,074 | 775,436 | 2.5 | 59,068,702 | 60,241,624 | 1,172,922 | 2.0 |
| S.F. Bay Area | 6.4 | 7.8 | 3.9 | 3.6 | 3.7 | 2.0 | 699,545,511 | 719,517,137 | 19,971,626 | 2.9 | 1,366,560,721 | 1,411,541,161 | 44,980,440 | 3.3 |
| Sacramento Valley | 5.7 | 5.5 | 2.6 | 5.6 | 4.6 | 4.4 | 214,636,069 | 224,336,387 | 9,700,318 | 4.5 | 415,076,461 | 432,781,893 | 17,705,432 | 4.3 |
| **Northern California** | **5.9** | **6.7** | **3.0** | **3.4** | **3.5** | **1.8** | **1,347,133,259** | **1,382,882,300** | **35,749,041** | **2.7** | **2,615,857,513** | **2,692,131,789** | **76,274,276** | **2.9** |
| **State Total** | **4.0** | **6.2** | **4.0** | **3.1** | **3.8** | **2.4** | **3,096,340,178** | **3,191,634,420** | **95,294,242** | **3.1** | **6,060,203,823** | **6,260,902,290** | **200,698,467** | **3.3** |

#6.

H COAST: Quarterly Comparison of 2014Q3 and 2015Q3 ( July thru September Sales )

| | General Retail | Food Products | Transportation | Construction | B2B | Misc. | Jul - Sep 2015 (2015Q3) | Jul - Sep 2014 (2014Q3) | % Chg | Gain | Gain | Decline | Decline |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| ***LOS ANGELES COUNTY*** | | | | | | | | | | | | | |
| ALHAMBRA | 3.9% | 3.1% | 9.4% | 6.0% | 7.3% | -4.7% | **3,567,688** | 3,349,131 | **6.5%** | Auto Sales - New | Leasing | Service Stations | Office Equipment |
| ARCADIA | 2.3% | 1.1% | 1.6% | 32.3% | -6.7% | 7.8% | **2,231,843** | 2,196,502 | **1.6%** | Auto Sales - New | Miscellaneous Retail | Service Stations | Apparel Stores |
| AVALON | 12.5% | 1.2% | -15.3% | -16.1% | -29.6% | 17.5% | **298,690** | 291,295 | **2.5%** | Miscellaneous Retail | Food Markets | Light Industry | Electronic Equipment |
| AZUSA | 3.4% | 3.8% | -7.2% | 13.2% | 20.4% | -11.4% | **1,228,720** | 1,188,519 | **3.4%** | Light Industry | Restaurants | Service Stations | Heavy Industry |
| BELL | 6.8% | 12.5% | 9.2% | 15.8% | 76.9% | -64.8% | **480,481** | 422,938 | **13.6%** | Service Stations | Restaurants | Auto Sales - New | Furniture/Appliance |
| BEVERLY HILLS | 3.4% | 2.7% | -8.0% | 10.5% | 29.0% | 42.3% | **6,991,339** | 6,760,063 | **3.4%** | Leasing | Department Stores | Auto Sales - New | Service Stations |
| BURBANK | 2.5% | 2.8% | -8.4% | 7.8% | -0.8% | 78.5% | **6,986,405** | 6,912,622 | **1.1%** | Bldg.Matls-Whsle | Miscellaneous Retail | Service Stations | Energy Sales |
| CLAREMONT | 0.6% | 5.6% | 7.6% | -79.0% | 0.1% | -6.9% | **852,388** | 819,221 | **4.0%** | Auto Sales - New | Restaurants | Bldg.Matls-Whsle | Miscellaneous Retail |
| **COMPTON** | 7.4% | -2.3% | 14.0% | 1.0% | -1.5% | -11.0% | **1,704,997** | 1,643,274 | **3.8%** | Service Stations | Furniture/Appliance | Food Markets | Light Industry |
| COVINA | -4.5% | 9.0% | 20.3% | -4.7% | -6.7% | 28.3% | **1,966,055** | 1,846,047 | **6.5%** | Auto Sales - New | Misc. Vehicle Sales | Recreation Products | Department Stores |
| CULVER CITY | 3.0% | -0.2% | 2.9% | 1.7% | 2.6% | 34.4% | **4,426,221** | 4,319,353 | **2.5%** | Furniture/Appliance | Auto Sales - New | Department Stores | Food Markets |
| EL MONTE | 0.4% | 3.8% | -3.4% | 7.1% | 9.2% | -11.9% | **3,626,730** | 3,644,662 | **-0.5%** | Leasing | Auto Sales - Used | Auto Sales - New | Service Stations |
| EL SEGUNDO | -21.0% | 7.4% | 6.9% | 36.9% | -2.5% | 171.6% | **2,356,764** | 2,433,914 | **-3.2%** | Office Equipment | Chemical Products | Furniture/Appliance | Energy Sales |
| GARDENA | 5.0% | 12.5% | 7.9% | 27.3% | 3.6% | -37.6% | **2,478,326** | 2,214,841 | **11.9%** | Bldg.Matls-Whsle | Auto Sales - New | Energy Sales | Service Stations |
| GLENDORA | 2.4% | 4.1% | -5.8% | -0.5% | 12.1% | -7.5% | **1,781,572** | 1,778,806 | **0.2%** | Office Equipment | Restaurants | Auto Sales - New | Service Stations |
| HAWTHORNE | 6.0% | 1.4% | 21.1% | 5.5% | 21.8% | -3.6% | **3,471,944** | 3,105,899 | **11.8%** | Misc. Vehicle Sales | Auto Sales - Used | Service Stations | Office Equipment |
| HERMOSA BEACH | -0.8% | -1.4% | 5.6% | 27.8% | -20.1% | 0.8% | **644,735** | 643,367 | **0.2%** | Bldg.Matls-Whsle | Leasing | Office Equipment | Restaurants |
| HUNTINGTON PARK | 10.9% | 2.3% | -10.8% | 5.3% | -10.4% | -25.4% | **1,424,156** | 1,433,195 | **-0.6%** | Furniture/Appliance | Restaurants | Auto Sales - New | Leasing |
| INGLEWOOD | 7.7% | 6.2% | -12.2% | 1.6% | 1.0% | 2.6% | **3,108,858** | 3,118,485 | **-0.3%** | Restaurants | Furniture/Appliance | Auto Sales - New | Service Stations |
| LA VERNE | 7.3% | 2.4% | 36.8% | -15.7% | 5.1% | -34.7% | **965,618** | 864,743 | **11.7%** | Auto Parts/Repair | Furniture/Appliance | Bldg.Matls-Retail | Service Stations |
| LYNWOOD | 14.0% | 3.5% | -15.1% | 14.1% | 23.5% | -10.3% | **824,324** | 809,756 | **1.8%** | Restaurants | Furniture/Appliance | Service Stations | Auto Sales - Used |
| MANHATTAN BEACH | 4.0% | 5.6% | -14.8% | 32.6% | -61.7% | -5.3% | **1,999,329** | 2,182,539 | **-8.4%** | Restaurants | Furniture/Appliance | Energy Sales | Auto Sales - New |
| MAYWOOD | -7.1% | 0.0% | 6.4% | -19.1% | -4.2% | -1.2% | **270,461** | 271,670 | **-0.4%** | Service Stations | Restaurants | Food Markets | Bldg.Matls-Retail |
| MONROVIA | -0.9% | 3.9% | 0.4% | 2.0% | 9.9% | 44.4% | **2,075,762** | 2,016,857 | **2.9%** | Leasing | Auto Sales - New | Service Stations | Business Services |
| MONTEBELLO | 12.2% | 6.2% | 7.1% | 9.5% | 1.1% | -11.8% | **2,867,699** | 2,668,056 | **7.5%** | Auto Sales - New | Apparel Stores | Service Stations | Energy Sales |
| MONTEREY PARK | 11.9% | 2.8% | 9.1% | 26.0% | -3.3% | -25.7% | **1,270,382** | 1,211,694 | **4.8%** | Auto Sales - New | Restaurants | Service Stations | Business Services |
| PALOS VERDES ESTATES | -25.8% | -0.2% | -13.2% | 35.5% | 26.0% | -2.9% | **56,279** | 58,307 | **-3.5%** | Heavy Industry | Business Services | Miscellaneous Retail | Office Equipment |
| POMONA | 10.3% | 2.3% | -8.8% | 2.8% | 8.7% | -70.2% | **3,497,446** | 3,586,329 | **-2.5%** | Miscellaneous Retail | Restaurants | Closed Acct-Adjustmt | Service Stations |
| REDONDO BEACH | 1.2% | 8.9% | 12.7% | 10.4% | -8.8% | 2.0% | **2,532,575** | 2,408,107 | **5.2%** | Food Markets | Restaurants | Leasing | Heavy Industry |
| SAN FERNANDO | 10.5% | 12.8% | 21.6% | 3.5% | -31.7% | -9.1% | **1,043,119** | 994,627 | **4.9%** | Auto Sales - New | Restaurants | Leasing | Service Stations |
| SAN GABRIEL | -19.4% | -0.5% | -8.2% | 5.5% | -23.7% | -14.2% | **829,462** | 908,309 | **-8.7%** | Misc. Vehicle Sales | Bldg.Matls-Whsle | Miscellaneous Retail | Service Stations |
| SAN MARINO | -4.4% | 7.3% | -3.6% | 23.7% | -27.0% | -11.7% | **85,861** | 86,659 | **-0.9%** | Restaurants | Apparel Stores | Miscellaneous Retail | Leasing |
| SANTA MONICA | 3.1% | 7.3% | 5.1% | -1.7% | -2.1% | -0.4% | **8,402,604** | 8,098,921 | **3.7%** | Restaurants | Miscellaneous Retail | Electronic Equipment | Office Equipment |
| SIERRA MADRE | -7.3% | 1.9% | -1.6% | 0.0% | -38.6% | -7.0% | **63,776** | 67,772 | **-5.9%** | Leasing | Liquor Stores | Light Industry | Office Equipment |
| SIGNAL HILL | 28.5% | 8.4% | 1.6% | 16.0% | -0.4% | 71.4% | **4,046,050** | 3,852,400 | **5.0%** | Department Stores | Leasing | Office Equipment | Auto Sales - New |
| SOUTH GATE | 17.2% | 13.8% | 29.4% | 52.9% | 2.1% | -10.4% | **2,215,491** | 1,851,208 | **19.7%** | Department Stores | Auto Parts/Repair | Leasing | Chemical Products |
| SOUTH PASADENA | 19.9% | 4.6% | -6.5% | 6.9% | 28.1% | 1.4% | **482,060** | 448,931 | **7.4%** | Office Equipment | Miscellaneous Retail | Leasing | Service Stations |
| TORRANCE | -0.1% | 0.8% | 7.1% | -4.8% | 0.3% | 28.7% | **9,858,113** | 9,618,802 | **2.5%** | Auto Sales - New | Auto Parts/Repair | Miscellaneous Retail | Service Stations |
| VERNON | -21.3% | 15.0% | 0.6% | 41.1% | -17.3% | 23.4% | **1,240,224** | 1,269,652 | **-2.3%** | Bldg.Matls-Whsle | Chemical Products | Light Industry | Heavy Industry |
| WEST COVINA | 8.7% | 0.6% | 6.1% | 4.8% | -10.8% | 21.4% | **3,790,192** | 3,612,561 | **4.9%** | Auto Sales - New | Furniture/Appliance | Service Stations | Leasing |
| WHITTIER | 2.3% | 11.7% | 13.8% | 0.2% | -19.0% | -22.3% | **2,047,585** | 1,963,818 | **4.3%** | Auto Sales - New | Restaurants | Light Industry | Miscellaneous Retail |
| LAKEWOOD | 1.1% | 2.5% | 7.2% | 1.4% | -8.7% | -26.2% | **2,910,920** | 2,854,250 | **2.0%** | Auto Sales - New | Restaurants | Service Stations | Energy Sales |
| BALDWIN PARK | 2.4% | 3.8% | -4.9% | 2.7% | 9.2% | -12.1% | **1,308,156** | 1,282,713 | **2.0%** | Light Industry | Misc. Vehicle Sales | Service Stations | Food Markets |
| CERRITOS | 8.1% | 7.0% | 10.6% | 17.1% | 7.4% | 17.2% | **6,640,394** | 6,058,524 | **9.6%** | Auto Sales - New | Apparel Stores | Heavy Industry | Department Stores |
| LA PUENTE | 9.6% | 4.3% | 11.7% | 44.3% | -7.2% | 130.4% | **627,015** | 577,237 | **8.6%** | Service Stations | Restaurants | Leasing | Food Markets |
| DOWNEY | 4.0% | 7.1% | 1.5% | 7.0% | 0.6% | -18.3% | **3,801,314** | 3,685,383 | **3.1%** | Auto Sales - New | Restaurants | Service Stations | Light Industry |

#6.

H COAST: Quarterly Comparison of 2014Q3 and 2015Q3 ( July thru September Sales )

| | General Retail | Food Products | Transportation | Construction | B2B | Misc. | Jul - Sep 2015 (2015Q3) | Jul - Sep 2014 (2014Q3) | % Chg | Gain | Gain | Decline | Decline |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| ROLLING HILLS | -48.5% | -100.0% | -100.0% | -100.0% | 0.0% | -100.0% | **1,035** | 1,993 | **-48.1%** | Miscellaneous Retail | | Furniture/Appliance | Light Industry |
| PARAMOUNT | 3.0% | -0.1% | -0.1% | 3.4% | -18.8% | -59.9% | **1,609,841** | 1,714,711 | **-6.1%** | Auto Sales - Used | Department Stores | Energy Sales | Service Stations |
| SANTA FE SPRINGS | 5.0% | -2.1% | 11.4% | -1.7% | -4.0% | -1.1% | **5,787,462** | 5,855,550 | **-1.2%** | Misc. Vehicle Sales | Auto Parts/Repair | Heavy Industry | Energy Sales |
| LOS ANGELES | 3.1% | 5.1% | 1.7% | 6.8% | -12.7% | 52.3% | **110,201,211** | 108,714,673 | **1.4%** | Restaurants | Auto Sales - New | Energy Sales | Service Stations |
| MALIBU | -13.5% | 3.0% | -5.9% | 16.7% | -14.2% | 18.1% | **814,276** | 840,234 | **-3.1%** | Restaurants | Bldg.Matls-Retail | Apparel Stores | Department Stores |
| WEST HOLLYWOOD | -3.9% | 3.4% | -15.5% | 15.2% | 5.8% | 41.0% | **3,241,567** | 3,223,030 | **0.6%** | Restaurants | Heavy Industry | Recreation Products | Auto Sales - New |
| LONG BEACH | 6.1% | 3.1% | -8.0% | -0.9% | -8.7% | -51.4% | **12,610,829** | 13,051,400 | **-3.4%** | Restaurants | Business Services | Energy Sales | Service Stations |
| DUARTE | 4.3% | 6.7% | 8.4% | 5.6% | 7.4% | -11.5% | **1,227,898** | 1,149,152 | **6.9%** | Auto Sales - New | Restaurants | Food Markets | Service Stations |
| INDUSTRY | 3.5% | 6.3% | 10.5% | -0.1% | -27.3% | -14.7% | **6,749,219** | 7,220,321 | **-6.5%** | Auto Sales - New | Food Processing Eqp | Light Industry | Electronic Equipment |
| BRADBURY | 48.9% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | **845** | 566 | **49.3%** | Furniture/Appliance | Recreation Products | Florist/Nursery | |
| IRWINDALE | -0.5% | -4.1% | -6.6% | 13.5% | 5.9% | -26.7% | **964,529** | 918,112 | **5.1%** | Bldg.Matls-Whsle | Light Industry | Service Stations | Electronic Equipment |
| BELLFLOWER | 2.3% | 15.2% | 8.7% | 5.4% | -6.3% | 3.7% | **1,280,581** | 1,183,670 | **8.2%** | Restaurants | Auto Sales - New | Service Stations | Leasing |
| NORWALK | 6.8% | 5.2% | -3.9% | 0.6% | 7.1% | -6.4% | **2,192,224** | 2,142,561 | **2.3%** | Department Stores | Leasing | Service Stations | Bldg.Matls-Whsle |
| ROLLING HILLS ESTATES | -8.4% | 1.8% | -0.7% | -80.8% | -3.5% | -10.0% | **244,644** | 255,389 | **-4.2%** | Misc. Vehicle Sales | Miscellaneous Retail | Apparel Stores | Service Stations |
| PICO RIVERA | -33.0% | 0.1% | 5.2% | 20.1% | 16.0% | -36.6% | **1,784,667** | 1,824,811 | **-2.2%** | Bldg.Matls-Whsle | Leasing | Department Stores | Service Stations |
| SOUTH EL MONTE | 18.4% | -1.1% | -7.8% | 30.8% | 24.2% | 8.3% | **1,116,159** | 997,303 | **11.9%** | Light Industry | Bldg.Matls-Whsle | Service Stations | Office Equipment |
| GLENDALE | 35.5% | 5.5% | 6.1% | -18.2% | 16.0% | -14.1% | **10,595,259** | 8,947,621 | **18.4%** | Furniture/Appliance | Auto Sales - New | Bldg.Matls-Retail | Service Stations |
| WALNUT | 3.3% | 1.9% | 1.0% | 44.7% | -7.5% | 2.3% | **441,098** | 433,700 | **1.7%** | Bldg.Matls-Whsle | Furniture/Appliance | Light Industry | Service Stations |
| ARTESIA | -3.2% | 3.9% | 10.4% | -10.8% | 9.6% | 716.6% | **555,807** | 525,397 | **5.8%** | Miscellaneous Other | Service Stations | Bldg.Matls-Whsle | Furniture/Appliance |
| ROSEMEAD | 10.2% | 8.5% | 5.9% | -10.2% | -2.2% | 3.7% | **1,057,170** | 980,779 | **7.8%** | Department Stores | Restaurants | Leasing | Service Stations |
| LAWNDALE | 0.8% | 6.5% | 7.0% | 11.5% | 20.8% | -14.2% | **634,457** | 593,125 | **7.0%** | Service Stations | Bldg.Matls-Retail | Auto Parts/Repair | Furniture/Appliance |
| COMMERCE | 4.5% | 2.1% | -11.3% | 9.8% | -19.6% | -44.8% | **4,322,509** | 4,679,948 | **-7.6%** | Leasing | Miscellaneous Retail | Chemical Products | Service Stations |
| LA MIRADA | 17.3% | 4.1% | -16.8% | 6.6% | -6.0% | -15.3% | **2,117,603** | 2,136,373 | **-0.9%** | Furniture/Appliance | Restaurants | Auto Sales - Used | Service Stations |
| TEMPLE CITY | -3.7% | -10.4% | 21.2% | -11.9% | 1.1% | 11.1% | **399,852** | 406,009 | **-1.5%** | Service Stations | Misc. Vehicle Sales | Food Markets | Bldg.Matls-Whsle |
| SAN DIMAS | 2.6% | 7.9% | -4.0% | 12.1% | 2.5% | 63.7% | **1,324,785** | 1,280,753 | **3.4%** | Electronic Equipment | Restaurants | Heavy Industry | Service Stations |
| CUDAHY | 13.7% | 13.0% | 30.4% | 16.5% | -34.9% | -11.3% | **249,982** | 293,710 | **-14.9%** | Heavy Industry | Food Processing Eqp | Energy Sales | Leasing |
| PASADENA | 2.2% | 4.6% | 6.1% | 10.6% | -11.5% | 18.4% | **7,380,334** | 7,199,150 | **2.5%** | Auto Sales - New | Restaurants | Chemical Products | Light Industry |
| HIDDEN HILLS | -46.9% | -100.0% | -100.0% | -100.0% | 1.4% | -95.3% | **983** | 4,608 | **-78.7%** | Heavy Industry | | Miscellaneous Other | Miscellaneous Retail |
| HAWAIIAN GARDENS | 14.3% | 3.1% | -3.1% | -33.1% | 28.5% | 11.2% | **191,508** | 182,595 | **4.9%** | Restaurants | Department Stores | Food Markets | Service Stations |
| LOMITA | -4.7% | 12.9% | -18.8% | 3.1% | -7.0% | 33.6% | **400,338** | 412,357 | **-2.9%** | Restaurants | Food Markets | Service Stations | Auto Parts/Repair |
| CARSON | 3.8% | 9.5% | 11.2% | 24.2% | -2.4% | 438.0% | **5,413,259** | 4,922,768 | **10.0%** | Auto Sales - New | Miscellaneous Other | Light Industry | Service Stations |
| RANCHO PALOS VERDES | 0.5% | 3.0% | -2.8% | -61.1% | 17.2% | -19.9% | **524,331** | 518,124 | **1.2%** | Restaurants | Apparel Stores | Food Markets | Miscellaneous Other |
| LA CANADA FLINTRIDGE | -4.7% | 2.6% | -4.1% | 12.8% | 20.1% | -16.7% | **587,312** | 593,266 | **-1.0%** | Apparel Stores | Miscellaneous Retail | Furniture/Appliance | Recreation Products |
| LA HABRA HEIGHTS | -6.1% | 28.1% | 480.0% | 233.0% | -98.2% | -100.0% | **6,936** | 6,314 | **9.9%** | Restaurants | Bldg.Matls-Whsle | Heavy Industry | Miscellaneous Retail |
| WESTLAKE VILLAGE | 7.7% | 21.2% | -0.6% | 19.8% | -8.1% | 0.1% | **1,002,632** | 913,644 | **9.7%** | Restaurants | Department Stores | Business Services | Auto Sales - Used |
| AGOURA HILLS | -19.5% | -4.1% | -9.2% | 1.5% | -11.1% | 31.5% | **887,685** | 998,458 | **-11.1%** | Light Industry | Health & Government | Apparel Stores | Service Stations |
| BELL GARDENS | 19.1% | 0.4% | -4.0% | 6.1% | -8.9% | -19.4% | **607,212** | 593,316 | **2.3%** | Department Stores | Miscellaneous Retail | Service Stations | Leasing |
| LANCASTER | 4.3% | 1.0% | 4.4% | 11.6% | 1.4% | 14.7% | **4,252,265** | 4,094,501 | **3.9%** | Auto Sales - New | Bldg.Matls-Whsle | Service Stations | Chemical Products |
| PALMDALE | 6.2% | 3.5% | 4.3% | 9.5% | 78.4% | 9.3% | **3,828,172** | 3,552,470 | **7.8%** | Office Equipment | Apparel Stores | Service Stations | Misc. Vehicle Sales |
| SANTA CLARITA | 4.6% | 6.6% | 3.5% | 3.9% | 3.3% | 11.7% | **7,809,020** | 7,478,574 | **4.4%** | Auto Sales - New | Restaurants | Service Stations | Electronic Equipment |
| DIAMOND BAR | -3.5% | 0.6% | 1.6% | -13.9% | 23.5% | 9.7% | **1,069,897** | 1,011,422 | **5.8%** | Electronic Equipment | Service Stations | Office Equipment | Bldg.Matls-Whsle |
| CALABASAS | 3.3% | 8.9% | -17.9% | -49.6% | -21.8% | 15.6% | **1,150,095** | 1,287,716 | **-10.7%** | Leasing | Miscellaneous Retail | Business Services | Auto Sales - New |
| LOS ANGELES COUNTY | 8.0% | 7.3% | -2.3% | -41.8% | 8.0% | 34.8% | **14,840,516** | 15,238,206 | **-2.6%** | Restaurants | Office Equipment | Bldg.Matls-Whsle | Service Stations |
| ***ORANGE COUNTY*** | | | | | | | | | | | | | |
| ANAHEIM | 20.1% | 9.9% | 2.1% | 17.4% | 10.2% | -11.6% | **17,472,492** | 15,580,784 | **12.1%** | Miscellaneous Retail | Bldg.Matls-Whsle | Service Stations | Health & Government |
| BREA | 3.5% | 4.6% | -3.1% | 20.5% | 5.3% | 3.5% | **4,354,253** | 4,127,060 | **5.5%** | Bldg.Matls-Whsle | Light Industry | Service Stations | Electronic Equipment |
| FULLERTON | 5.5% | 3.3% | -6.5% | 1.9% | 8.6% | -55.7% | **4,381,097** | 4,419,742 | **-0.9%** | Furniture/Appliance | Restaurants | Health & Government | Service Stations |

#6.

**H COAST**: Quarterly Comparison of 2014Q3 and 2015Q3 ( July thru September Sales )

| | General Retail | Food Products | Transportation | Construction | B2B | Misc. | Jul - Sep 2015 (2015Q3) | Jul - Sep 2014 (2014Q3) | % Chg | Gain | Gain | Decline | Decline |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| HUNTINGTON BEACH | 5.5% | 1.5% | 1.9% | -1.5% | -6.4% | 35.9% | **8,094,520** | 7,998,326 | **1.2%** | Auto Sales - New | Furniture/Appliance | Energy Sales | Service Stations |
| LAGUNA BEACH | -1.7% | 1.4% | 5.4% | 2.2% | 2.6% | -9.8% | **1,275,552** | 1,264,405 | **0.9%** | Restaurants | Furniture/Appliance | Miscellaneous Retail | Apparel Stores |
| LA HABRA | 2.4% | 5.0% | -0.5% | 1.5% | 13.7% | 6.9% | **2,215,393** | 2,137,394 | **3.6%** | Heavy Industry | Department Stores | Service Stations | Apparel Stores |
| NEWPORT BEACH | 0.0% | 4.3% | -0.3% | -1.9% | 5.0% | 1.8% | **7,641,971** | 7,504,501 | **1.8%** | Restaurants | Light Industry | Energy Sales | Service Stations |
| PLACENTIA | 12.0% | -0.2% | 12.0% | 5.5% | 11.8% | 0.5% | **1,462,779** | 1,349,786 | **8.4%** | Auto Sales - New | Electronic Equipment | Food Markets | Energy Sales |
| SAN CLEMENTE | 7.1% | 0.5% | -6.8% | 7.9% | 9.3% | 6.0% | **1,809,238** | 1,762,394 | **2.7%** | Restaurants | Apparel Stores | Service Stations | Food Markets |
| SANTA ANA | 5.4% | 4.9% | -0.3% | 1.4% | 2.1% | -7.0% | **9,894,506** | 9,653,054 | **2.5%** | Auto Sales - Used | Restaurants | Auto Sales - New | Service Stations |
| SEAL BEACH | 2.7% | -1.1% | -6.1% | -0.5% | -40.8% | 26.4% | **881,032** | 932,396 | **-5.5%** | Miscellaneous Retail | Recreation Products | Heavy Industry | Service Stations |
| TUSTIN | 6.7% | 2.8% | -2.2% | 89.8% | 7.8% | -18.3% | **5,137,782** | 4,892,472 | **5.0%** | Bldg.Matls-Retail | Department Stores | Service Stations | Food Markets |
| BUENA PARK | 2.2% | 9.2% | 8.9% | 11.4% | -63.9% | -4.2% | **4,535,801** | 5,536,060 | **-18.1%** | Auto Sales - New | Restaurants | Office Equipment | Service Stations |
| COSTA MESA | 1.7% | 1.2% | 6.4% | 4.8% | -3.5% | -18.6% | **11,733,385** | 11,488,658 | **2.1%** | Auto Sales - New | Furniture/Appliance | Service Stations | Department Stores |
| LA PALMA | -28.1% | 3.5% | -47.4% | -51.2% | -7.0% | 11.3% | **585,380** | 923,877 | **-36.6%** | Light Industry | Furniture/Appliance | Service Stations | Office Equipment |
| STANTON | -2.7% | 2.1% | -12.9% | 1.5% | -20.6% | -50.7% | **863,470** | 928,828 | **-7.0%** | Florist/Nursery | Business Services | Auto Parts/Repair | Light Industry |
| GARDEN GROVE | 4.6% | 6.9% | 3.9% | 3.1% | 31.7% | -9.4% | **4,745,766** | 4,381,527 | **8.3%** | Office Equipment | Auto Sales - New | Chemical Products | Service Stations |
| CYPRESS | -1.4% | -0.7% | -3.6% | 17.9% | 10.7% | -10.9% | **2,606,099** | 2,504,978 | **4.0%** | Bldg.Matls-Retail | Chemical Products | Miscellaneous Retail | Business Services |
| WESTMINSTER | 2.1% | 0.6% | 19.9% | -14.4% | 19.5% | -26.1% | **3,664,212** | 3,368,020 | **8.8%** | Misc. Vehicle Sales | Auto Sales - New | Service Stations | Bldg.Matls-Whsle |
| ORANGE | 1.1% | 1.5% | 0.8% | 7.2% | 7.1% | -19.4% | **9,407,026** | 9,097,066 | **3.4%** | Energy Sales | Auto Sales - New | Service Stations | Auto Sales - Used |
| FOUNTAIN VALLEY | -1.2% | 10.4% | 5.8% | 32.3% | 5.5% | -36.7% | **2,631,604** | 2,521,923 | **4.3%** | Heavy Industry | Bldg.Matls-Whsle | Recreation Products | Service Stations |
| LOS ALAMITOS | -10.3% | -1.5% | -2.9% | 0.6% | 9.5% | 30.1% | **669,672** | 671,237 | **-0.2%** | Bldg.Matls-Whsle | Light Industry | Bldg.Matls-Retail | Miscellaneous Retail |
| SAN JUAN CAPISTRANO | -2.0% | 10.0% | -5.6% | 7.5% | -8.8% | 6.9% | **1,730,532** | 1,756,406 | **-1.5%** | Restaurants | Bldg.Matls-Whsle | Auto Sales - New | Business Services |
| VILLA PARK | 38.2% | 7.4% | -13.4% | 10.2% | 90.6% | 9.9% | **49,920** | 40,804 | **22.3%** | Florist/Nursery | Light Industry | Office Equipment | Health & Governme |
| YORBA LINDA | 45.2% | -0.9% | -7.5% | -1.8% | 10.4% | -28.6% | **1,631,573** | 1,390,861 | **17.3%** | Department Stores | Furniture/Appliance | Food Markets | Service Stations |
| IRVINE | -2.0% | 8.9% | 2.6% | 19.0% | 2.1% | 37.7% | **13,637,553** | 13,169,337 | **3.6%** | Restaurants | Light Industry | Heavy Industry | Electronic Equipme... |
| LAKE FOREST | -3.6% | 2.7% | 0.7% | 16.3% | -4.5% | 0.8% | **3,149,233** | 3,102,355 | **1.5%** | Bldg.Matls-Whsle | Auto Sales - New | Business Services | Miscellaneous Retail |
| LAGUNA HILLS | 5.3% | 1.8% | -6.9% | 17.2% | 0.4% | -13.4% | **1,246,372** | 1,222,989 | **1.9%** | Furniture/Appliance | Business Services | Department Stores | Service Stations |
| MISSION VIEJO | -3.0% | 2.0% | -0.9% | -4.5% | 6.4% | 7.8% | **3,734,001** | 3,744,471 | **-0.3%** | Misc. Vehicle Sales | Light Industry | Service Stations | Department Stores |
| LAGUNA NIGUEL | 4.5% | 3.2% | 5.5% | 6.1% | 4.7% | 16.0% | **2,622,416** | 2,504,950 | **4.7%** | Auto Sales - New | Apparel Stores | Service Stations | Miscellaneous Retail |
| DANA POINT | -4.3% | -1.3% | -16.1% | 11.6% | 9.9% | -14.3% | **1,268,951** | 1,314,771 | **-3.5%** | Bldg.Matls-Retail | Heavy Industry | Service Stations | Misc. Vehicle Sales |
| LAGUNA WOODS | -10.5% | 0.4% | 23.8% | -0.4% | -54.1% | -7.2% | **204,334** | 206,841 | **-1.2%** | Misc. Vehicle Sales | Recreation Products | Leasing | Drug Stores |
| RANCHO SANTA MARGARITA | -0.5% | 4.5% | 2.1% | 3.0% | 15.6% | -53.0% | **1,427,723** | 1,385,493 | **3.0%** | Light Industry | Auto Sales - New | Miscellaneous Other | Service Stations |
| ALISO VIEJO | -8.2% | 1.1% | -4.4% | -42.9% | -5.0% | -11.1% | **992,051** | 1,093,131 | **-9.2%** | Heavy Industry | Auto Parts/Repair | Bldg.Matls-Whsle | Furniture/Appliance |
| ORANGE COUNTY | -1.1% | 6.0% | -27.5% | 0.2% | -13.8% | -21.1% | **1,689,925** | 1,903,420 | **-11.2%** | Heavy Industry | Leasing | Energy Sales | Service Stations |
| ***SAN DIEGO COUNTY*** | | | | | | | | | | | | | |
| CHULA VISTA | 1.9% | 5.7% | 0.3% | -0.8% | 32.4% | 15.6% | **6,863,123** | 6,617,690 | **3.7%** | Furniture/Appliance | Energy Sales | Service Stations | Department Stores |
| CORONADO | 13.2% | 7.5% | -4.0% | -18.6% | 11.5% | 7.9% | **831,468** | 768,985 | **8.1%** | Restaurants | Food Markets | Bldg.Matls-Retail | Business Services |
| EL CAJON | 1.2% | 1.2% | 6.6% | 12.0% | 34.5% | -2.4% | **5,455,589** | 5,021,073 | **8.7%** | Auto Sales - New | Energy Sales | Department Stores | Service Stations |
| ESCONDIDO | 2.6% | -1.9% | 6.1% | 7.8% | 11.0% | 30.8% | **7,711,629** | 7,347,912 | **4.9%** | Auto Sales - New | Bldg.Matls-Whsle | Service Stations | Food Markets |
| LA MESA | 5.4% | 5.2% | 6.4% | 9.0% | -0.9% | 15.1% | **2,752,410** | 2,606,805 | **5.6%** | Auto Sales - New | Department Stores | Service Stations | Leasing |
| NATIONAL CITY | 4.7% | 4.6% | 4.7% | 49.4% | -6.6% | -43.7% | **3,837,880** | 3,656,858 | **5.0%** | Auto Sales - New | Bldg.Matls-Retail | Service Stations | Leasing |
| OCEANSIDE | -2.9% | 3.5% | -1.1% | 2.3% | 16.0% | 35.5% | **4,313,374** | 4,258,242 | **1.3%** | Electronic Equipment | Restaurants | Furniture/Appliance | Leasing |
| CARLSBAD | -0.7% | 8.1% | 3.3% | 56.8% | -31.4% | 32.6% | **7,466,077** | 7,557,539 | **-1.2%** | Bldg.Matls-Whsle | Auto Sales - New | Chemical Products | Service Stations |
| IMPERIAL BEACH | 3.1% | 14.5% | -12.6% | 8.6% | -41.1% | 111.9% | **235,969** | 228,520 | **3.3%** | Restaurants | Food Processing Eqp | Auto Parts/Repair | Service Stations |
| DEL MAR | -18.8% | 6.0% | 6.8% | -93.7% | 168.6% | 5.5% | **630,733** | 610,374 | **3.3%** | Restaurants | Business Services | Miscellaneous Retail | Miscellaneous Other |
| SAN MARCOS | 5.1% | 1.9% | -2.5% | -0.7% | -28.2% | -1.6% | **3,501,579** | 3,649,900 | **-4.1%** | Furniture/Appliance | Miscellaneous Retail | Leasing | Service Stations |
| POWAY | 5.8% | 5.0% | 1.9% | 24.3% | -1.3% | 2.6% | **2,875,286** | 2,737,844 | **5.0%** | Bldg.Matls-Retail | Department Stores | Light Industry | Service Stations |
| SANTEE | 3.4% | 2.2% | 4.6% | 15.9% | -2.4% | -46.0% | **2,675,920** | 2,596,388 | **3.1%** | Bldg.Matls-Whsle | Department Stores | Energy Sales | Service Stations |
| SOLANA BEACH | 24.2% | 5.6% | -11.3% | 4.5% | -11.0% | -6.9% | **686,365** | 628,497 | **9.2%** | Furniture/Appliance | Restaurants | Service Stations | Light Industry |

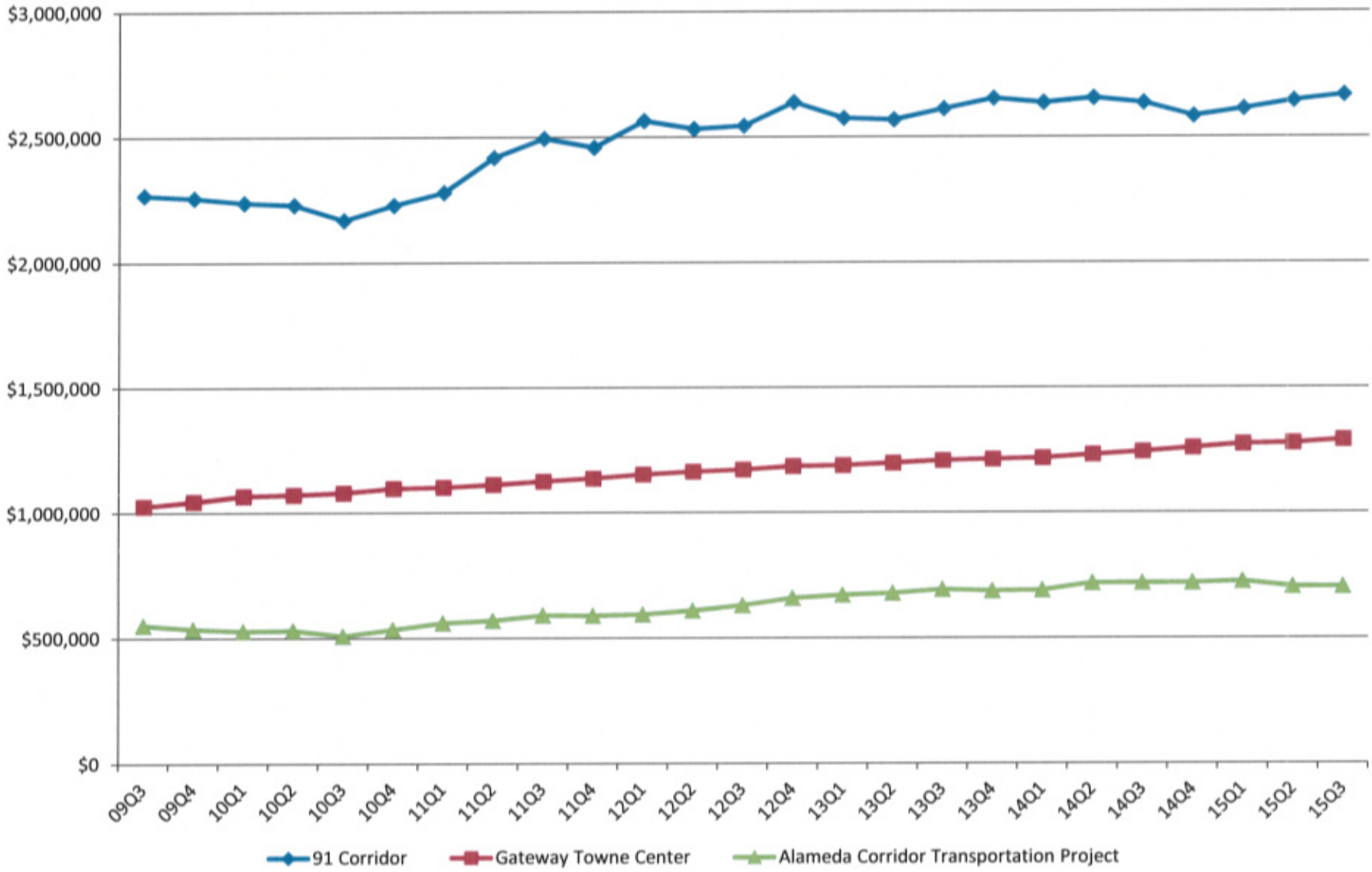
#6.

H COAST: Quarterly Comparison of 2014Q3 and 2015Q3 ( July thru September Sales )

| | General Retail | Food Products | Transportation | Construction | B2B | Misc. | Jul - Sep 2015 (2015Q3) | Jul - Sep 2014 (2014Q3) | % Chg | Gain | Gain | Decline | Decline |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| ENCINITAS | -0.2% | -0.3% | -6.5% | 1.2% | -0.8% | -30.4% | **2,794,940** | 2,852,739 | **-2.0%** | Bldg.Matls-Whsle | Furniture/Appliance | Auto Sales - New | Service Stations |
| SAN DIEGO | 3.3% | 4.2% | -1.5% | 2.8% | -6.9% | -1.3% | **57,770,223** | 57,412,911 | **0.6%** | Restaurants | Furniture/Appliance | Energy Sales | Service Stations |
| LEMON GROVE | -0.7% | -2.1% | -6.7% | 6.1% | 10.6% | 8.0% | **1,073,942** | 1,084,330 | **-1.0%** | Bldg.Matls-Whsle | Restaurants | Auto Sales - New | Food Markets |
| VISTA | 5.3% | 2.2% | -0.7% | -6.1% | 5.7% | 2.1% | **4,099,750** | 4,001,945 | **2.4%** | Business Services | Auto Parts/Repair | Light Industry | Service Stations |
| SAN DIEGO COUNTY | 2.1% | 5.6% | -6.1% | 18.2% | -3.6% | -4.0% | **5,858,616** | 5,758,293 | **1.7%** | Bldg.Matls-Whsle | Restaurants | Service Stations | Heavy Industry |
| ***SANTA BARBARA COUNTY*** | | | | | | | | | | | | | |
| GUADALUPE | 0.6% | 34.6% | 1.3% | 2.9% | -20.5% | -17.2% | **86,265** | 74,594 | **15.6%** | Food Processing Eqp | Bldg.Matls-Retail | Bldg.Matls-Whsle | Energy Sales |
| SOLVANG | -1.0% | 3.1% | 14.5% | -4.3% | 14.3% | 7.6% | **295,341** | 291,177 | **1.4%** | Restaurants | Auto Parts/Repair | Bldg.Matls-Retail | Bldg.Matls-Whsle |
| SANTA BARBARA | -3.6% | 0.7% | 1.2% | 4.7% | 1.2% | 6.5% | **4,827,813** | 4,829,463 | **0.0%** | Auto Sales - New | Bldg.Matls-Retail | Department Stores | Service Stations |
| ***VENTURA COUNTY*** | | | | | | | | | | | | | |
| VENTURA | 4.3% | 7.1% | 7.3% | 6.4% | -5.1% | -4.1% | **5,711,609** | 5,449,917 | **4.8%** | Auto Sales - New | Furniture/Appliance | Chemical Products | Heavy Industry |

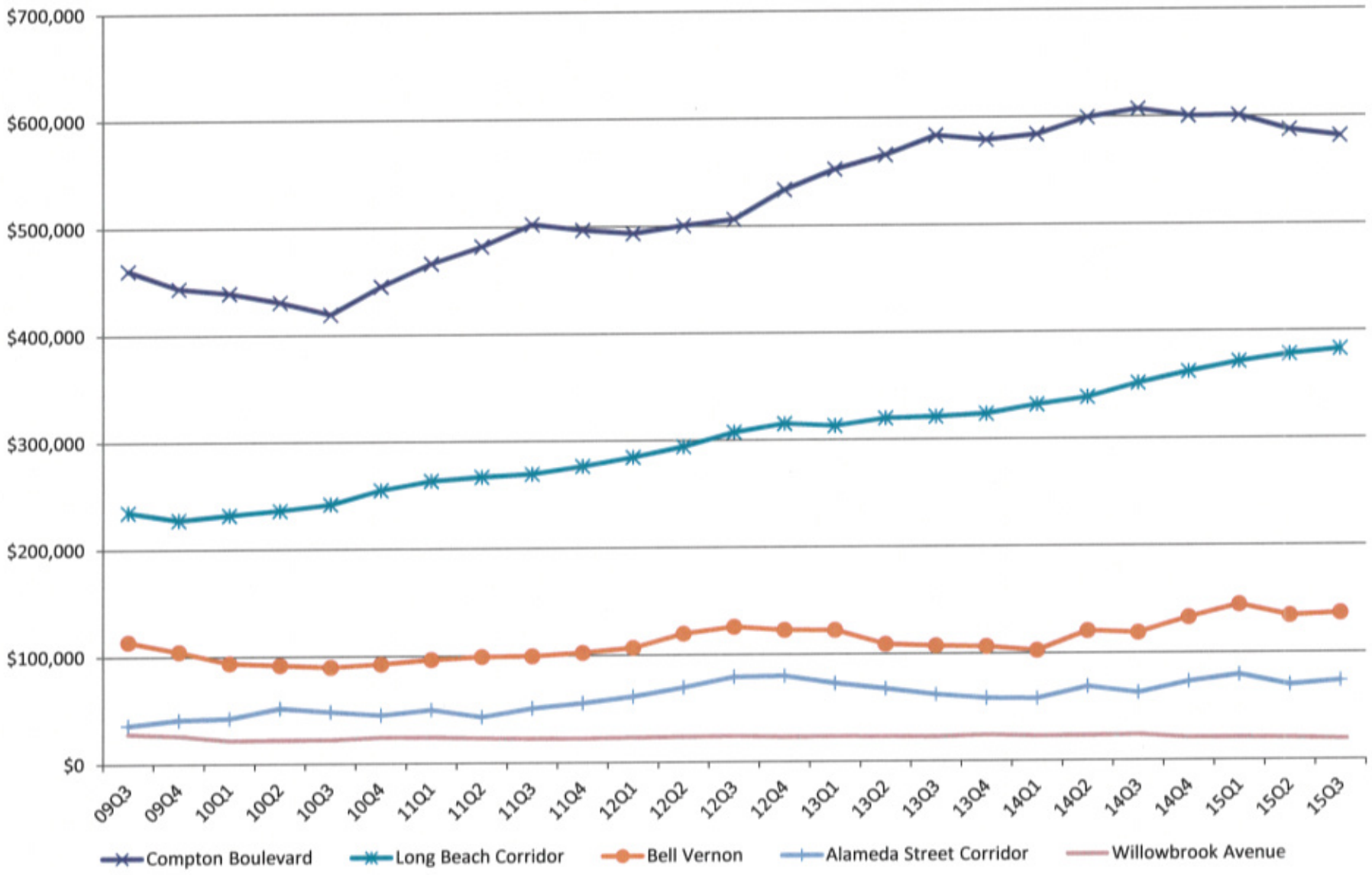
#6.

## HISTORICAL SALES TAX BY GEOGRAPHIC AREA
### Benchmark Year



#6.

## HISTORICAL SALES TAX BY GEOGRAPHIC AREA
### Benchmark Year



#6.

## COMPTON: Top 100 Sales Tax Generators

| 15Q3 | 14Q3 | 13Q3 | 12Q3 | 11Q3 | BUSINESS NAME | YE 15Q3 | Δ in Taxable Transactions | %Δ | YE 14Q3 | YE 13Q3 | YE 12Q3 | YE 11Q3 | ECONOMIC SEGMENT |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | 1 | 1 | 1 | 1 | ARCO AM/PM MINI MARTS | $568,659 | $5,255,841 | 10.2% | $516,101 | $507,658 | $494,599 | $482,685 | SERVICE STATIONS |
| 2 | 2 | 3 | 3 | 4 | HOME DEPOT | 331,189 | $576,975 | 1.8% | 325,419 | 303,545 | 286,147 | 266,042 | BLDG.MATLS-RETAIL |
| 3 | 3 | 2 | 2 | 3 | TARGET STORES | 322,875 | $533,606 | 1.7% | 317,538 | 320,356 | 317,641 | 308,262 | DEPARTMENT STORES |
| 4 | 4 | 4 | 9 | 11 | WESCO DISTRIBUTION | 221,492 | ($8,947,261) | -28.8% | 310,965 | 272,843 | 189,048 | 138,957 | BLDG.MATLS-WHSLE |
| 5 | 5 | 6 | 6 | 5 | BEST BUY STORES | 209,119 | $818,099 | 4.1% | 200,938 | 207,667 | 207,773 | 210,485 | FURNITURE/APPLIANCE |
| 6 | 7 | 8 | 7 | 7 | DD'S DISCOUNTS | 194,502 | $296,943 | 1.6% | 191,533 | 191,927 | 197,750 | 191,632 | APPAREL STORES |
| 7 | 6 | 7 | 8 | 6 | UNITED FABRICARE SUPPLY | 192,316 | ($269,342) | -1.4% | 195,009 | 194,085 | 193,879 | 200,882 | CHEMICAL PRODUCTS |
| 8 | 8 | 12 | 13 | 12 | JOHN B RUDY COMPANY | 163,492 | ($32,566) | -0.2% | 163,818 | 136,959 | 146,360 | 130,260 | ELECTRONIC EQUIPMENT |
| 9 | 10 | 10 | 10 | 10 | AMERICAN DAWN | 145,901 | ($33,673) | -0.2% | 146,238 | 182,872 | 174,052 | 162,503 | HEAVY INDUSTRY |
| 10 | 12 | 14 | 15 | 15 | 4 WHEEL PARTS | 131,924 | ($212,795) | -1.6% | 134,052 | 112,886 | 104,021 | 94,166 | AUTO PARTS/REPAIR |
| 11 | 9 | 9 | 12 | 8 | WILSON SUPPLY COMPANY | 126,927 | ($2,213,410) | -14.8% | 149,061 | 188,116 | 156,449 | 177,652 | HEAVY INDUSTRY |
| 12 | - | - | - | - | APPLIANCES MART | 118,043 | $11,804,327 | - | - | - | - | - | FURNITURE/APPLIANCE |
| 13 | 13 | 13 | 14 | 14 | MCDONALD'S RESTAURANTS | 115,542 | ($124,339) | -1.1% | 116,786 | 115,393 | 112,165 | 105,162 | RESTAURANTS |
| 14 | 15 | 5 | 5 | 2 | RALPH'S GROCERY COMPANY | 99,112 | $80,437 | 0.8% | 98,308 | 225,752 | 234,379 | 391,781 | FOOD MARKETS |
| 15 | 14 | 15 | 17 | 16 | FOOD 4 LESS | 93,746 | ($1,110,471) | -10.6% | 104,851 | 101,689 | 92,514 | 87,975 | FOOD MARKETS |
| 16 | 16 | 16 | 16 | 13 | BURLINGTON COAT FACTORY | 91,314 | ($574,632) | -5.9% | 97,061 | 93,602 | 93,595 | 112,125 | APPAREL STORES |
| 17 | 17 | 18 | 20 | 23 | AVEDA SERVICES | 84,781 | ($195,266) | -2.3% | 86,734 | 80,892 | 72,913 | 63,042 | CHEMICAL PRODUCTS |
| 18 | 25 | 28 | 28 | 33 | UNION 76 SERVICE STATIONS | 82,270 | $2,326,135 | 39.4% | 59,008 | 52,392 | 50,296 | 39,810 | SERVICE STATIONS |
| 19 | 18 | 19 | 19 | 17 | AUTOZONE | 78,744 | $77,071 | 1.0% | 77,973 | 80,290 | 78,454 | 78,166 | AUTO PARTS/REPAIR |
| 20 | 19 | 17 | 18 | 18 | OPTICAL ONE | 72,656 | ($328,432) | -4.3% | 75,941 | 85,183 | 80,081 | 75,409 | LIGHT INDUSTRY |
| 21 | 24 | 26 | 31 | 29 | CALIFORNIA DOLLY & SUPPLY | 68,932 | $713,118 | 11.5% | 61,801 | 60,303 | 48,664 | 45,953 | HEAVY INDUSTRY |
| 22 | 11 | 11 | 4 | 9 | MOBIL SERVICE STATIONS | 68,145 | ($7,685,236) | -53.0% | 144,998 | 161,296 | 256,449 | 168,638 | SERVICE STATIONS |
| 23 | 20 | 22 | 21 | 19 | RITE AID DRUG STORES | 67,149 | $6,262 | 0.1% | 67,086 | 68,711 | 71,142 | 70,917 | DRUG STORES |
| 24 | 21 | 24 | 25 | 22 | CVS/PHARMACY | 64,764 | ($70,450) | -1.1% | 65,469 | 64,752 | 64,917 | 63,844 | DRUG STORES |
| 25 | 52 | - | - | - | MARSHALL'S STORES | 60,791 | $3,159,295 | 100+% | 29,198 | - | - | - | APPAREL STORES |
| | | | | | TOP 25 | $3,774,386 | $3,850,238 | 1.0% | $3,735,884 | $3,809,170 | $3,723,288 | $3,666,349 | |
| 26 | 27 | 30 | 38 | 41 | RDO-VERMEER | 58,432 | $562,534 | 10.7% | 52,807 | 49,430 | 35,090 | 30,191 | LIGHT INDUSTRY |
| 27 | 28 | 27 | 30 | 30 | TORO-AIRE | 57,797 | $542,620 | 10.4% | 52,370 | 52,590 | 49,138 | 44,173 | LIGHT INDUSTRY |
| 28 | 77 | - | - | - | UNITED OIL SERVICE STATIONS | 56,578 | $4,171,433 | 100+% | 14,864 | - | - | - | SERVICE STATIONS |
| 29 | 29 | 33 | 33 | 42 | TNEMEC COMPANY | 56,136 | $610,924 | 12.2% | 50,027 | 43,930 | 45,141 | 28,857 | CHEMICAL PRODUCTS |
| 30 | 22 | 20 | 26 | 28 | CARBON ACTIVATED | 55,740 | ($820,640) | -12.8% | 63,946 | 72,480 | 63,795 | 48,101 | LIGHT INDUSTRY |
| 31 | 23 | 21 | 29 | 35 | CHEVRON SERVICE STATIONS | 50,342 | ($1,151,728) | -18.6% | 61,860 | 70,673 | 50,233 | 32,290 | SERVICE STATIONS |
| 32 | 30 | 32 | 32 | 27 | SUPERIOR SUPER WAREHOUSE | 48,164 | ($27,133) | -0.6% | 48,436 | 45,231 | 47,469 | 48,447 | FOOD MARKETS |
| 33 | 39 | 31 | 35 | 31 | MARTIN CONTAINER INC. | 44,369 | $716,695 | 19.3% | 37,202 | 47,284 | 39,924 | 40,680 | LIGHT INDUSTRY |
| 34 | 32 | 34 | 34 | 32 | TGI FRIDAY'S | 43,987 | ($101,190) | -2.2% | 44,999 | 43,408 | 42,285 | 40,612 | RESTAURANTS |
| 35 | 41 | 29 | 23 | 39 | OWENS CORNING ROOFING/ASPHALT | 43,611 | $732,785 | 20.2% | 36,283 | 50,444 | 69,639 | 30,932 | BLDG.MATLS-WHSLE |

#6.

## COMPTON: Top 100 Sales Tax Generators

| 15Q3 | 14Q3 | 13Q3 | 12Q3 | 11Q3 | BUSINESS NAME | YE 15Q3 | Δ in Taxable Transactions | %Δ | YE 14Q3 | YE 13Q3 | YE 12Q3 | YE 11Q3 | ECONOMIC SEGMENT |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 36 | 43 | 55 | 63 | 60 | 7-ELEVEN FOOD STORES | 43,052 | $832,370 | 24.0% | 34,729 | 23,388 | 18,252 | 17,426 | FOOD MARKETS |
| 37 | 51 | 71 | 67 | 66 | EL POLLO LOCO | 41,085 | $1,179,413 | 40.3% | 29,290 | 16,770 | 15,343 | 14,151 | RESTAURANTS |
| 38 | 37 | 39 | 42 | 44 | PANDA EXPRESS | 40,659 | $304,231 | 8.1% | 37,616 | 34,174 | 30,849 | 27,515 | RESTAURANTS |
| 39 | 38 | 40 | 41 | 38 | EUROSTAR | 40,511 | $295,162 | 7.9% | 37,560 | 34,153 | 32,529 | 31,027 | APPAREL STORES |
| 40 | 31 | 59 | 77 | 76 | T-MOBILE | 40,416 | ($762,687) | -15.9% | 48,043 | 22,221 | 12,199 | 11,945 | MISCELLANEOUS RETAIL |
| 41 | 26 | 25 | 24 | 20 | SHELL SERVICE STATIONS | 39,513 | ($1,475,395) | -27.2% | 54,267 | 61,614 | 69,343 | 66,476 | SERVICE STATIONS |
| 42 | 49 | 50 | 66 | - | A & D BUILDING SUPPLY | 39,172 | $767,909 | 24.4% | 31,493 | 25,439 | 16,379 | - | BLDG.MATLS-WHSLE |
| 43 | 53 | 52 | 50 | 47 | O'REILLY AUTO PARTS | 39,072 | $999,306 | 34.4% | 29,079 | 24,897 | 23,686 | 23,716 | AUTO PARTS/REPAIR |
| 44 | 40 | 43 | 59 | 65 | AT & T MOBILITY | 38,396 | $140,400 | 3.8% | 36,992 | 31,556 | 19,464 | 14,373 | MISCELLANEOUS RETAIL |
| 45 | 35 | 35 | - | - | FALLAS PAREDES | 37,760 | ($573,478) | -13.2% | 43,495 | 41,847 | - | - | APPAREL STORES |
| 46 | 58 | 54 | 53 | 54 | LEE'S TOOL | 37,365 | $1,025,513 | 37.8% | 27,110 | 24,211 | 21,768 | 20,114 | BLDG.MATLS-RETAIL |
| 47 | 42 | 36 | 27 | 25 | CONCRETE TIE MANUFACTURING | 36,378 | $48,322 | 1.3% | 35,895 | 41,738 | 51,572 | 59,349 | HEAVY INDUSTRY |
| 48 | 46 | 38 | 37 | 34 | STAPLES OFFICE SUPERSTORE | 34,865 | $122,390 | 3.6% | 33,641 | 34,785 | 35,861 | 35,952 | OFFICE EQUIPMENT |
| 49 | 48 | 42 | 40 | 37 | CARL'S JR. RESTAURANTS | 33,555 | $113,012 | 3.5% | 32,425 | 32,966 | 32,710 | 31,649 | RESTAURANTS |
| 50 | 50 | 49 | 51 | 52 | WINGSTOP | 33,008 | $307,967 | 10.3% | 29,928 | 25,553 | 22,974 | 20,908 | RESTAURANTS |
| 51 | 71 | 77 | 213 | - | DOLLAR TREE | 32,889 | $1,384,130 | 72.7% | 19,048 | 12,487 | 2,253 | - | DEPARTMENT STORES |
| 52 | 47 | 44 | 36 | 40 | W.W. GRAINGER | 32,224 | ($93,707) | -2.8% | 33,161 | 30,067 | 36,786 | 30,739 | BLDG.MATLS-WHSLE |
| 53 | 55 | 48 | 45 | 46 | JACK IN THE BOX RESTAURANTS | 32,213 | $386,490 | 13.6% | 28,348 | 27,397 | 27,615 | 25,739 | RESTAURANTS |
| 54 | 56 | 46 | 46 | 48 | LITTLE CAESAR'S PIZZA | 30,154 | $202,569 | 7.2% | 28,128 | 27,715 | 26,274 | 22,987 | RESTAURANTS |
| 55 | 62 | 60 | 56 | 56 | LOUIS BURGERS | 27,239 | $322,167 | 13.4% | 24,017 | 22,115 | 20,386 | 18,817 | RESTAURANTS |
| 56 | 57 | 45 | 44 | 45 | 99 CENTS ONLY STORES | 26,787 | ($103,378) | -3.7% | 27,821 | 28,644 | 27,992 | 26,683 | DEPARTMENT STORES |
| 57 | 60 | 53 | 47 | 36 | GAMESTOP | 26,547 | $209,182 | 8.6% | 24,455 | 24,644 | 25,285 | 31,810 | MISCELLANEOUS RETAIL |
| 58 | 59 | 47 | 49 | 50 | SUBWAY SANDWICHES & SALADS | 26,312 | ($20,554) | -0.8% | 26,517 | 27,645 | 25,009 | 22,379 | RESTAURANTS |
| 59 | 45 | 66 | 70 | 108 | RING POWER | 25,606 | ($833,861) | -24.6% | 33,944 | 18,143 | 13,977 | 7,054 | LIGHT INDUSTRY |
| 60 | 64 | 63 | 61 | 59 | IHOP RESTAURANTS | 25,139 | $277,984 | 12.4% | 22,359 | 20,199 | 18,697 | 17,999 | RESTAURANTS |
| 61 | 63 | 58 | 54 | 55 | TACO BELL | 24,587 | $201,495 | 8.9% | 22,572 | 22,360 | 21,199 | 19,353 | RESTAURANTS |
| 62 | 61 | 51 | 48 | 49 | FLORENCE FILTER | 23,661 | ($68,073) | -2.8% | 24,341 | 25,231 | 25,050 | 22,731 | HEAVY INDUSTRY |
| 63 | 128 | - | - | - | CHIPOTLE MEXICAN GRILL | 22,934 | $1,597,869 | 100+% | 6,956 | - | - | - | RESTAURANTS |
| 64 | 66 | 62 | 57 | 57 | PARTY CITY | 22,617 | $72,609 | 3.3% | 21,891 | 20,614 | 20,329 | 18,675 | MISCELLANEOUS RETAIL |
| 65 | 67 | 61 | 52 | 51 | R-RANCH MARKET | 21,852 | $22,847 | 1.1% | 21,624 | 21,421 | 21,865 | 21,392 | FOOD MARKETS |
| 66 | 131 | - | - | - | PETSMART | 19,759 | $1,305,071 | 100+% | 6,708 | - | - | - | MISCELLANEOUS RETAIL |
| 67 | 70 | 65 | 60 | 61 | GENERAL DISCOUNT | 19,485 | $36,970 | 1.9% | 19,115 | 18,953 | 19,125 | 16,733 | DEPARTMENT STORES |
| 68 | 106 | - | - | - | ULTA BEAUTY | 18,309 | $906,767 | 98.1% | 9,242 | - | - | - | MISCELLANEOUS RETAIL |
| 69 | 65 | 87 | 98 | 79 | MARIAK INDUSTRIES | 17,474 | ($451,025) | -20.5% | 21,984 | 11,149 | 9,177 | 11,511 | HEAVY INDUSTRY |
| 70 | 79 | 74 | 78 | 91 | APPLE SPICE JUNCTION | 16,761 | $293,009 | 21.2% | 13,830 | 13,865 | 11,972 | 9,729 | RESTAURANTS |
| 71 | 69 | 72 | 81 | 71 | CHEMTAINER WEST | 16,346 | ($306,592) | -15.8% | 19,412 | 15,556 | 11,477 | 13,064 | LIGHT INDUSTRY |
| 72 | 75 | 64 | 548 | - | ALAMEDA FUEL | 16,335 | $37,978 | 2.4% | 15,955 | 19,430 | 285 | - | SERVICE STATIONS |
| 73 | 78 | 81 | 97 | 90 | TRACKSTAR PRINTING | 15,842 | $156,663 | 11.0% | 14,276 | 11,838 | 9,198 | 9,942 | LIGHT INDUSTRY |

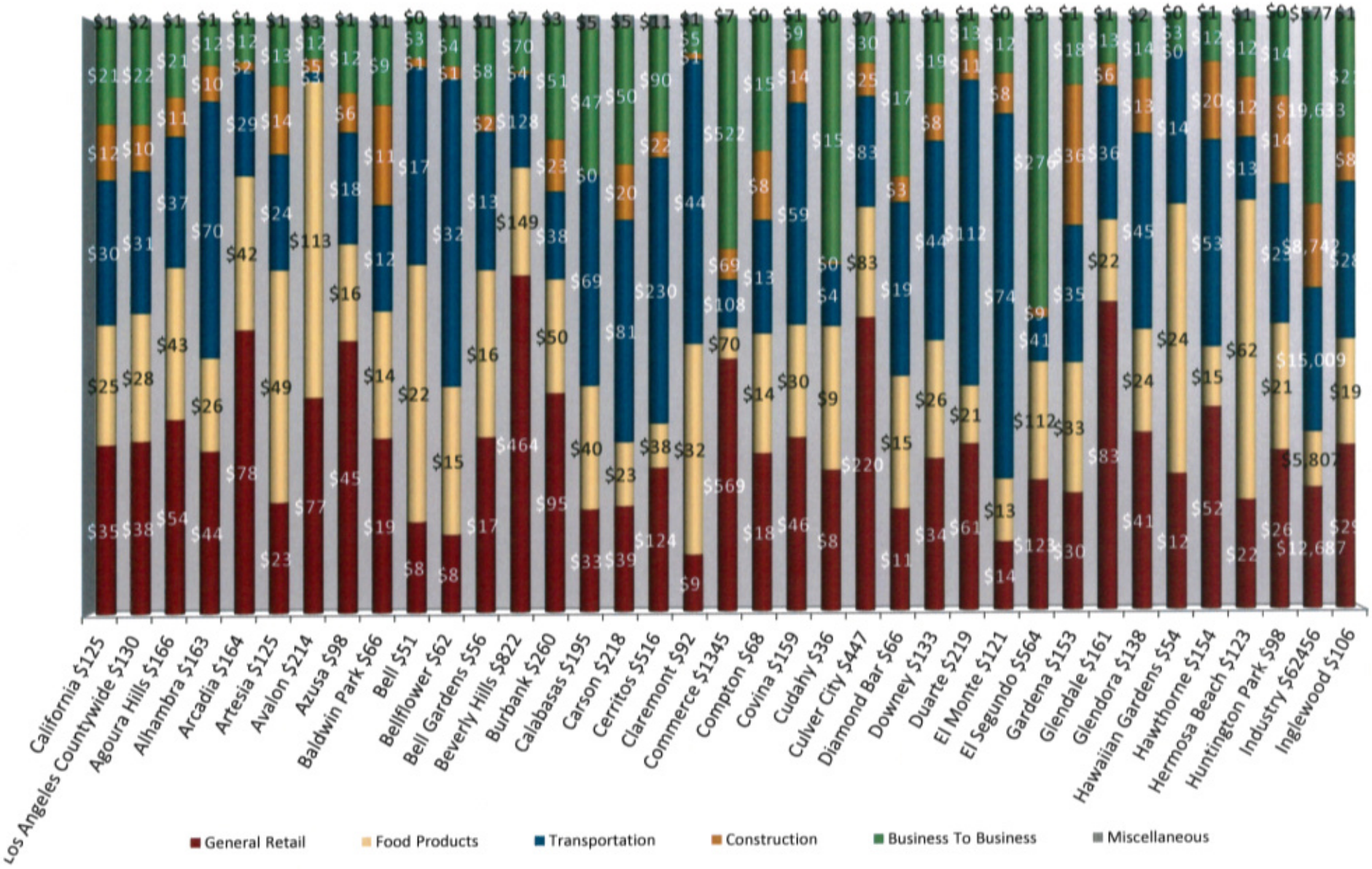
#6.

# LOS ANGELES COUNTY

## Sales Tax Per Capita

## October 2014 - September 2015 Sales Period

## (Benchmark Year 2015Q3)




MUNISERVICES

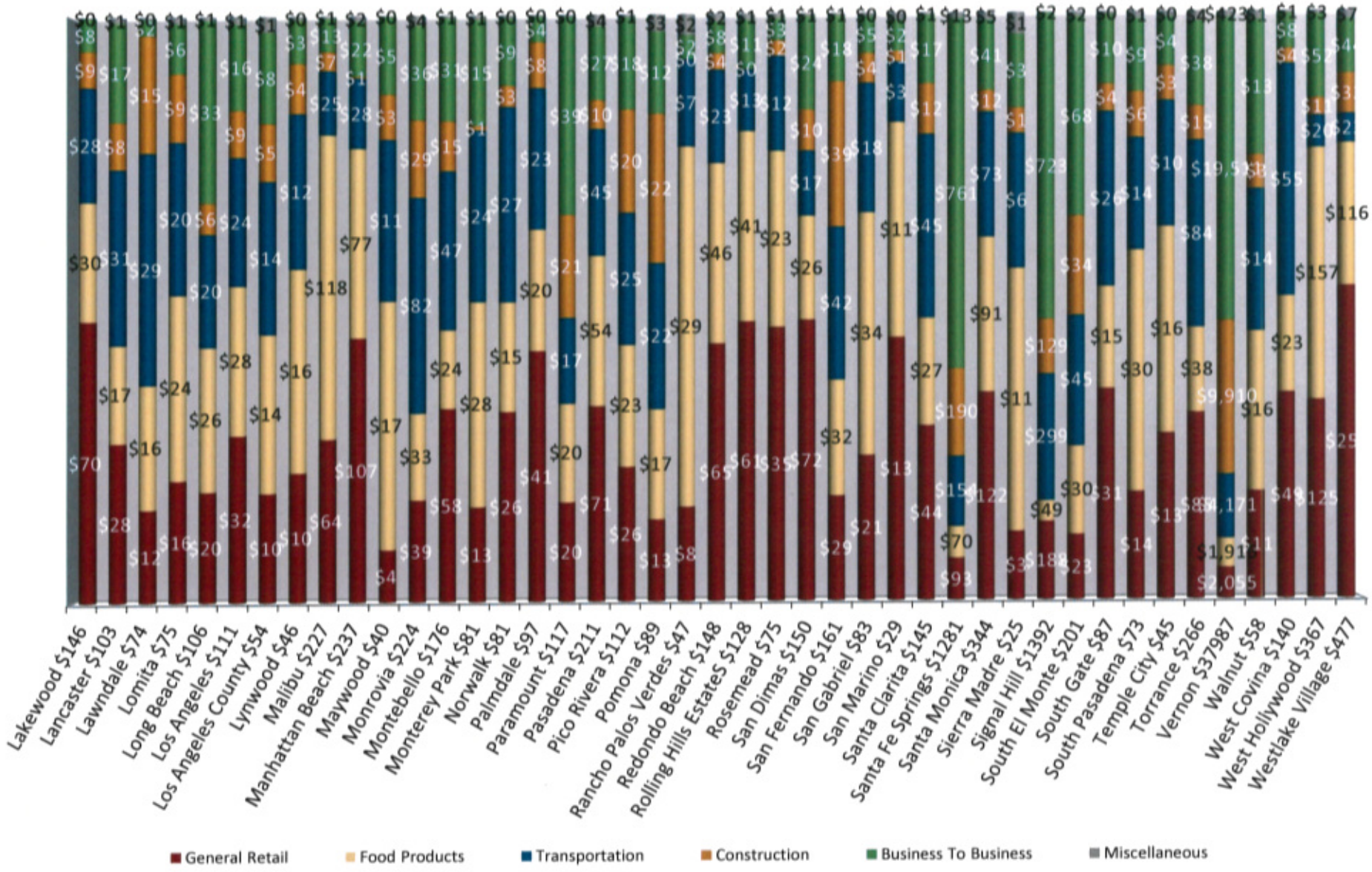
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# LOS ANGELES COUNTY

## Sales Tax Per Capita

## October 2014 - September 2015 Sales Period

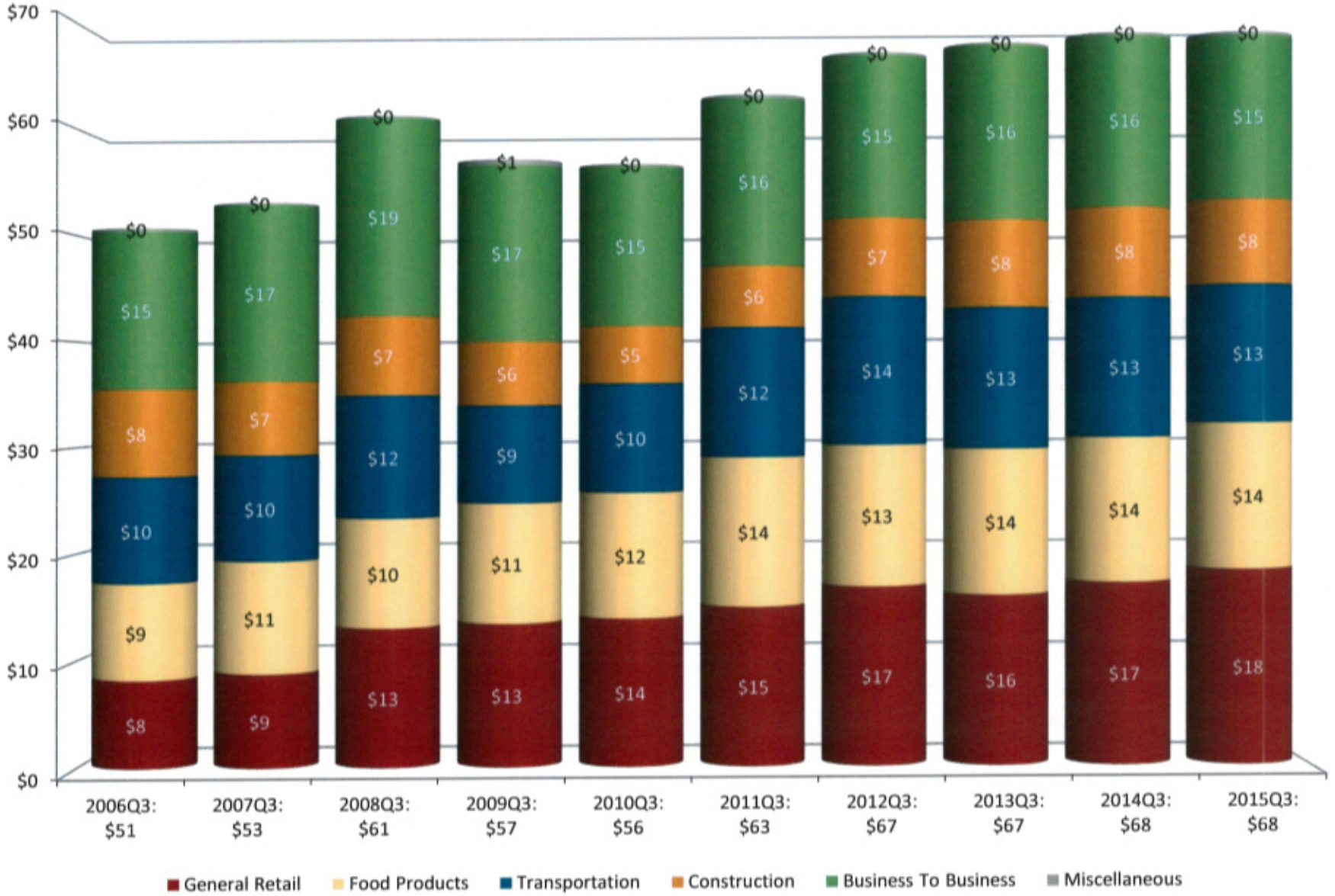
## (Benchmark Year 2015Q3)



#6.

#6.

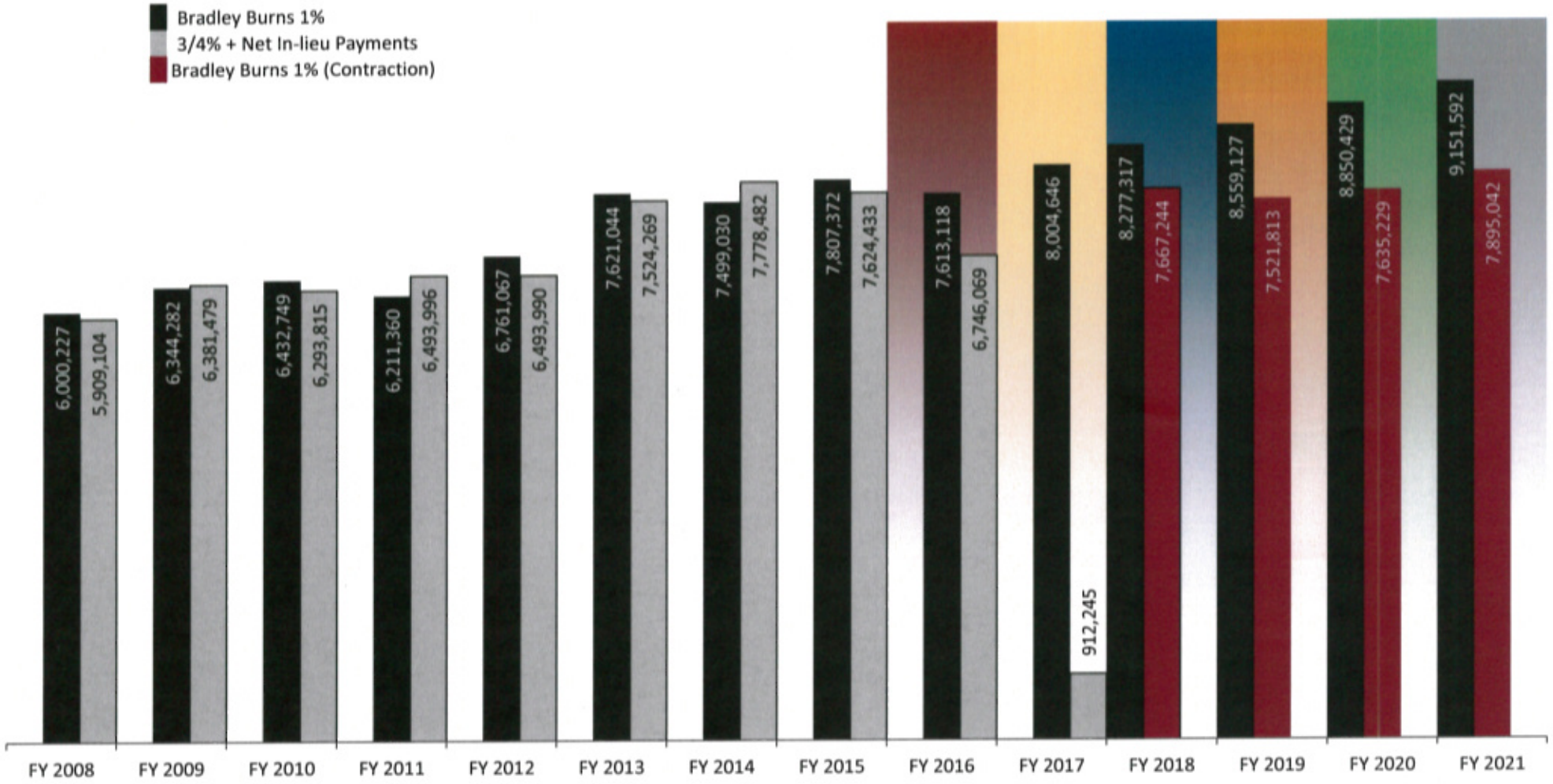
## Compton Historical Sales Per Capita by Benchmark Year



#6.

# City of Compton: Sales Tax Forecast by Fiscal Year with Future Contraction

January 23, 2016




| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 |
|---|---|---|---|---|---|---|---|---|---|
| **Most Likely 1%** | 7,621,044 | 7,499,030 | 7,807,372 | 7,613,118 | 8,004,646 | 8,277,317 | 8,559,127 | 8,850,429 | 9,151,592 |
| Percent Change | 12.7% | -1.6% | 4.1% | -2.5% | 5.1% | 3.4% | 3.4% | 3.4% | 3.4% |
| **1% Contraction** | 7,621,044 | 7,499,030 | 7,807,372 | 7,613,118 | 8,004,646 | 7,667,244 | 7,521,813 | 7,635,229 | 7,895,042 |
| Percent Change | 12.7% | -1.6% | 4.1% | -2.5% | 5.1% | -4.2% | -1.9% | 1.5% | 3.4% |
| Annual Variance | | | | | | (610,073) | (1,037,314) | (1,215,200) | (1,256,551) |
| Cumulative Variance | | | | | | (610,073) | (1,647,386) | (2,862,586) | (4,119,137) |
| **3/4% + Net In-lieu** | 7,524,269 | 7,778,482 | 7,624,433 | 6,746,069 | 912,245 | | | | |
| Percent Change | 15.9% | 3.4% | -2.0% | -11.5% | -86.5% | | | | |

The Contraction Scenario is based on the weighted average reduction in sales tax revenues for your jurisdiction during the last 4 recessions, since 1990.
Recessions prior to the most recent Great Recession are given greater weight, due to its abnormal severity and length in time.

#6.

# City of Compton
# Sales Tax Digest Summary

## Collections through December 2015
## Sales through September 2015 (2015Q3)

### CALIFORNIA'S ECONOMIC OUTLOOK

California sales tax receipts increased by 2.4% over the same quarter from the previous year, with Northern California reporting a 1.8% increase compared to 2.8% for Southern California. Receipts for the City of Compton changed by -3.6% over the same periods.

How are prices affecting Sales Tax Revenues? The Annual Inflation Rate (CPI-U Western Region) in November edged down to 1.5% from 1.7% in November of 2014, due in part to lower gasoline prices. The overall annual inflation rate of 1.5% includes two segments that are increasingly using up more and more of California resident's disposable income and generally don't generate sales tax revenues: Housing 3.4% and Medical Care 3.4%. The Annual Inflation Rate for segments that generally do generate sales tax: Commodities less Food -(2.4)%, Nondurables -(2.0)%, Motor Fuel -(18.7)% and Food and Beverages 1.6%. (Bureau of Labor Statistics)

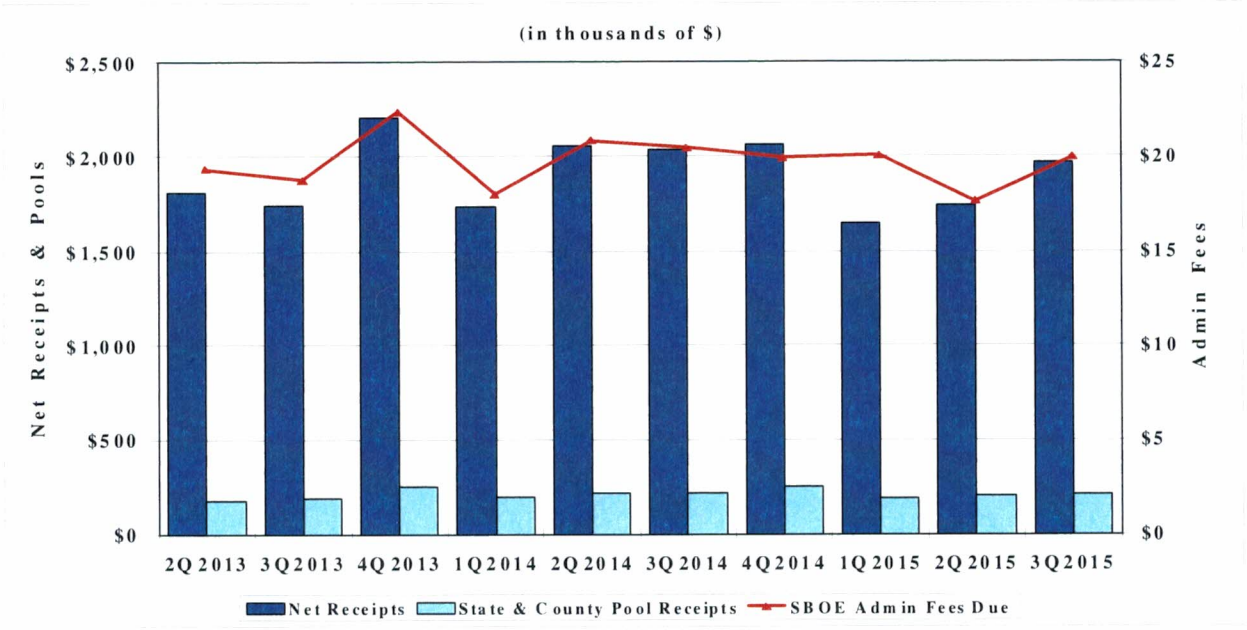
Where are Sales Tax Revenues growing? Retail Sales grew by 7.9% during the holiday season, excluding autos and gas. (SpendingPulse) Double-digit growth in furniture sales shows that consumers have more disposable income and are willing to splurge on big ticket items. (MasterCard Advisors)

### LOCAL RESULTS

| Net Cash Receipts Analysis | |
|---|---|
| Local Collections | $1,772,736 |
| Share of County Pool (.52%) | 212,658 |
| Share of State Pool (.12%) | 330 |
| SBE Net Collections | 1,985,724 |
| Less: Amount Due County 0.0% | .00 |
| Less: Cost of Administration | (19,986) |
| Net 3Q2015 Receipts | 1,965,738 |
| Net 3Q2014 Receipts | 2,039,281 |
| Actual Percentage Change | -3.6% |

| Business Activity Performance Analysis | |
|---|---|
| Local Collections | $1,772,736 |
| Less: Payments for Prior Periods | (189,719) |
| Preliminary 3Q2015 Collections | 1,583,017 |
| Projected 3Q2015 Late Payments | 121,980 |
| Projected 3Q2015 Final Results | 1,704,997 |
| Actual 3Q2014 Results | 1,643,277 |
| Projected Percentage Change | 3.8% |

## HISTORICAL CASH COLLECTIONS ANALYSIS BY QUARTER



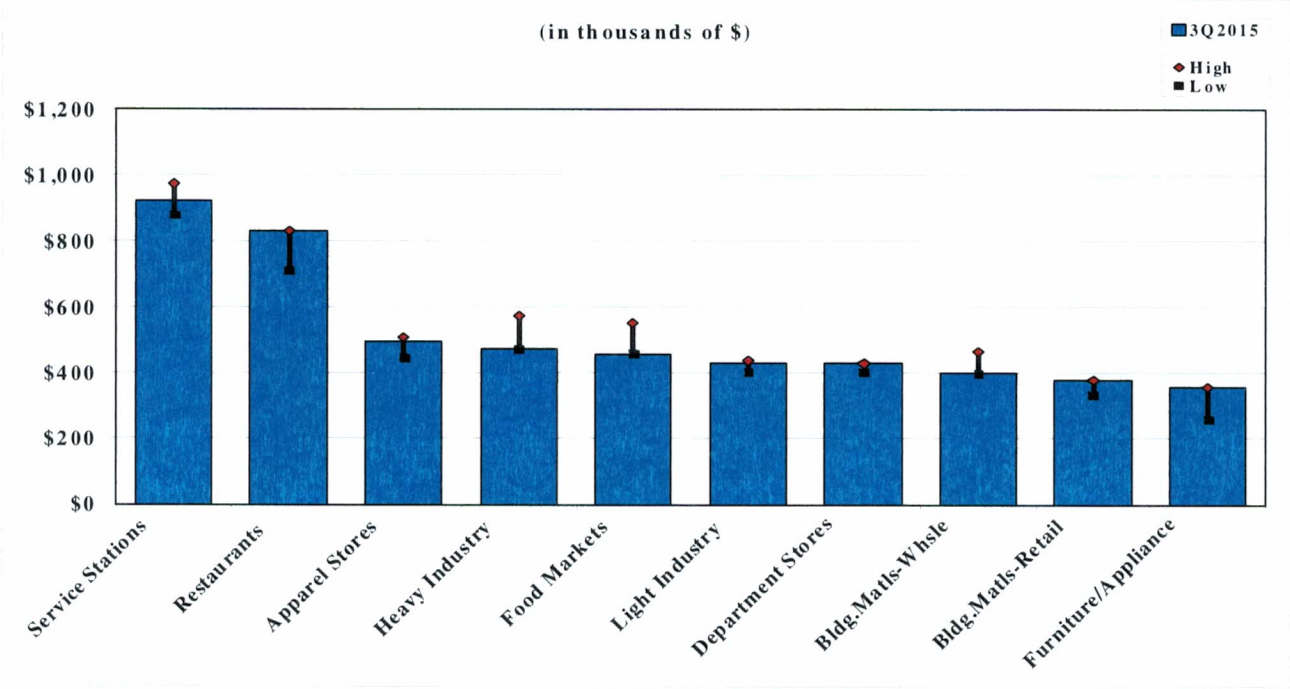

## TOP 25 SALES/USE TAX CONTRIBUTORS

The following list identifies Compton's Top 25 Sales/Use Tax contributors. The list is in alphabetical order and represents sales from October 2014 to September 2015. The Top 25 Sales/Use Tax contributors generate 50.4% of Compton's total sales and use tax revenue.

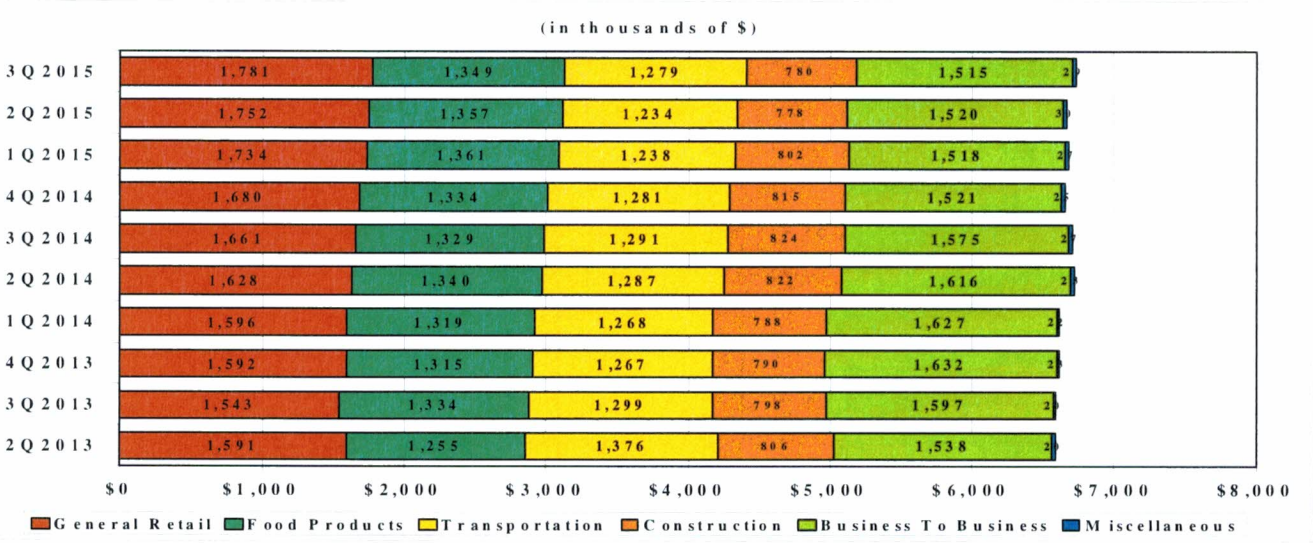
4 WHEEL PARTS
AMERICAN DAWN
APPLIANCES MART
ARCO AM/PM MINI MARTS
AVEDA SERVICES
BEST BUY STORES
BURLINGTON COAT FACTORY
CALIFORNIA DOLLY & SUPPLY
CVS/PHARMACY
DD'S DISCOUNTS
FOOD 4 LESS
HOME DEPOT
JOHN B RUDY COMPANY
MARSHALL'S STORES
MOBIL SERVICE STATIONS
OPTICAL ONE
RALPH'S GROCERY COMPANY
RDO-VERMEER
RITE AID DRUG STORES
TARGET STORES
TORO-AIRE
UNION 76 SERVICE STATIONS
UNITED FABRICARE SUPPLY
WESCO DISTRIBUTION
WILSON SUPPLY COMPANY

## HISTORICAL SALES TAX AMOUNTS

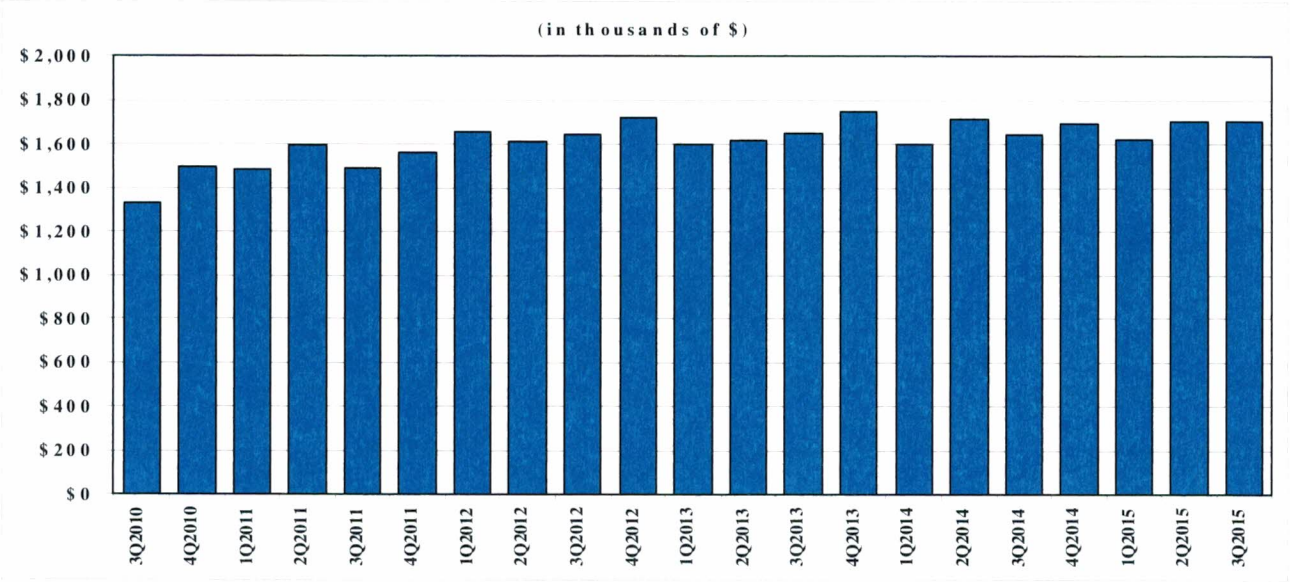
The following chart shows the sales tax level from sales through September 2015, the highs, and the lows for each segment over the last two years.




## ANNUAL SALES TAX BY BUSINESS CATEGORY

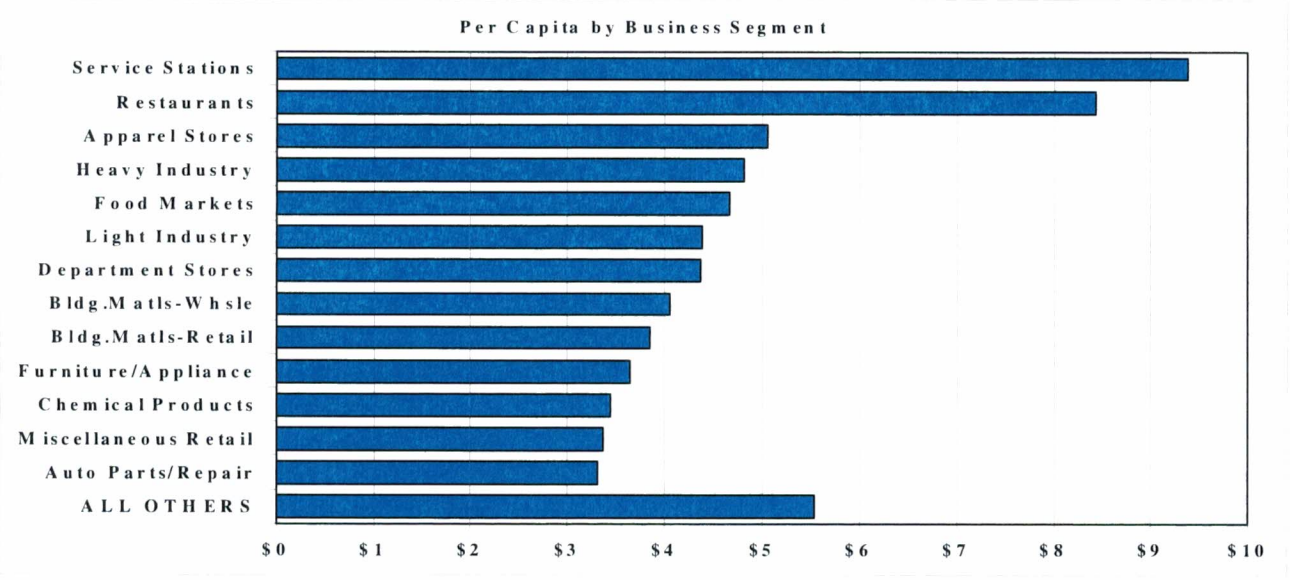


## FIVE-YEAR ECONOMIC TREND: All Businesses




## PER CAPITA BY BUSINESS SEGMENT

This chart shows sales tax per capita from business segments from July 2014 to June 2015.



## FINAL RESULTS: April-June 2015 Sales

| | |
|---|---|
| Local Net Cash Collections | $1,739,364 |
| Less: Pool Amounts | ($185,742) |
| Less: Prior Quarter Payments | ($183) |
| Add: Late Payments | $154,774 |
| Local Net Economic Collections after Adjustments | $1,708,213 |
| Percent Change from April-June 2014 Sales | DOWN BY .4% |

## MUNISERVICES' ON-GOING AUDIT RESULTS

| | |
|---|---|
| This Quarter | $69,109 |
| Total to Date | $4,950,171 |

# City of Compton
# Sales Tax Digest Summary

## Collections through September 2015
## Sales through June 2015 (2015Q2)

### CALIFORNIA'S ECONOMIC OUTLOOK

California sales tax receipts increased by 3.8% over the same quarter from the previous year, with Northern California reporting a 3.5% increase compared to 4.0% for Southern California. Receipts for the City of Compton changed by -15.4% over the same periods.

The Gap in Inflation between Goods and Services may widen. Because goods account for the bulk of international trade, a stronger dollar keeps prices for goods lower. Sharp appreciation of the dollar over the last three quarters may push the prices of goods even lower in the next few months, widening the gap and impacting Sales Tax Revenues. (Federal Reserve Bank of Cleveland)

California Gasoline Prices are heading even lower and may continue into 2017. The statewide price of $3.07 is 18% lower than the $3.73 per gallon price from this same time last year. (SJ Mercury News)

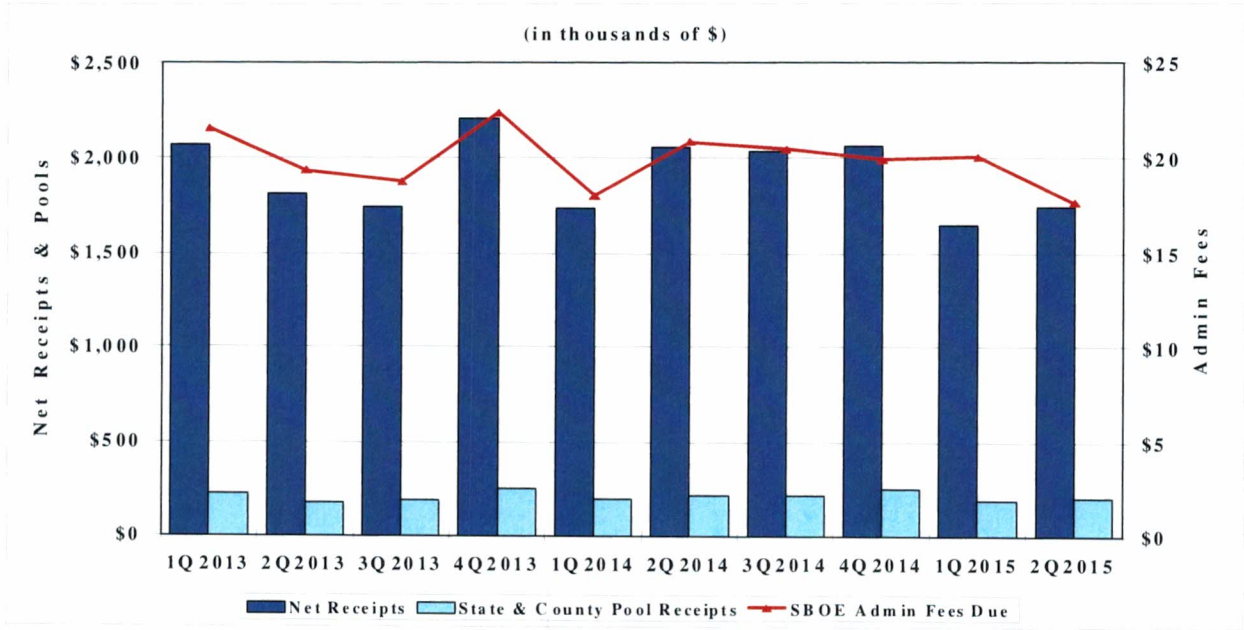
eCommerce Revenue for 2015 will be $ 287.3 billion, and is expected to grow by an average 8% a year to $ 421.8 billion by 2020. (statista) 56% of retail shoppers say their first stop when researching a purchase is a search engine (Pricewaterhouse Coopers) and 84% use mobile phones in stores. (Deloitte & Touche)

### LOCAL RESULTS

| Net Cash Receipts Analysis | |
|---|---|
| Local Collections | $1,553,622 |
| Share of County Pool (.45%) | 202,082 |
| Share of State Pool (.11%) | 1,308 |
| SBE Net Collections | 1,757,011 |
| Less: Amount Due County 0.0% | .00 |
| Less: Cost of Administration | (17,648) |
| Net 2Q2015 Receipts | 1,739,364 |
| Net 2Q2014 Receipts | 2,055,491 |
| Actual Percentage Change | -15.4% |

| Business Activity Performance Analysis | |
|---|---|
| Local Collections | $1,553,622 |
| Less: Payments for Prior Periods | (183) |
| Preliminary 2Q2015 Collections | 1,553,438 |
| Projected 2Q2015 Late Payments | 140,140 |
| Projected 2Q2015 Final Results | 1,693,578 |
| Actual 2Q2014 Results | 1,708,907 |
| Projected Percentage Change | -.9% |

## HISTORICAL CASH COLLECTIONS ANALYSIS BY QUARTER



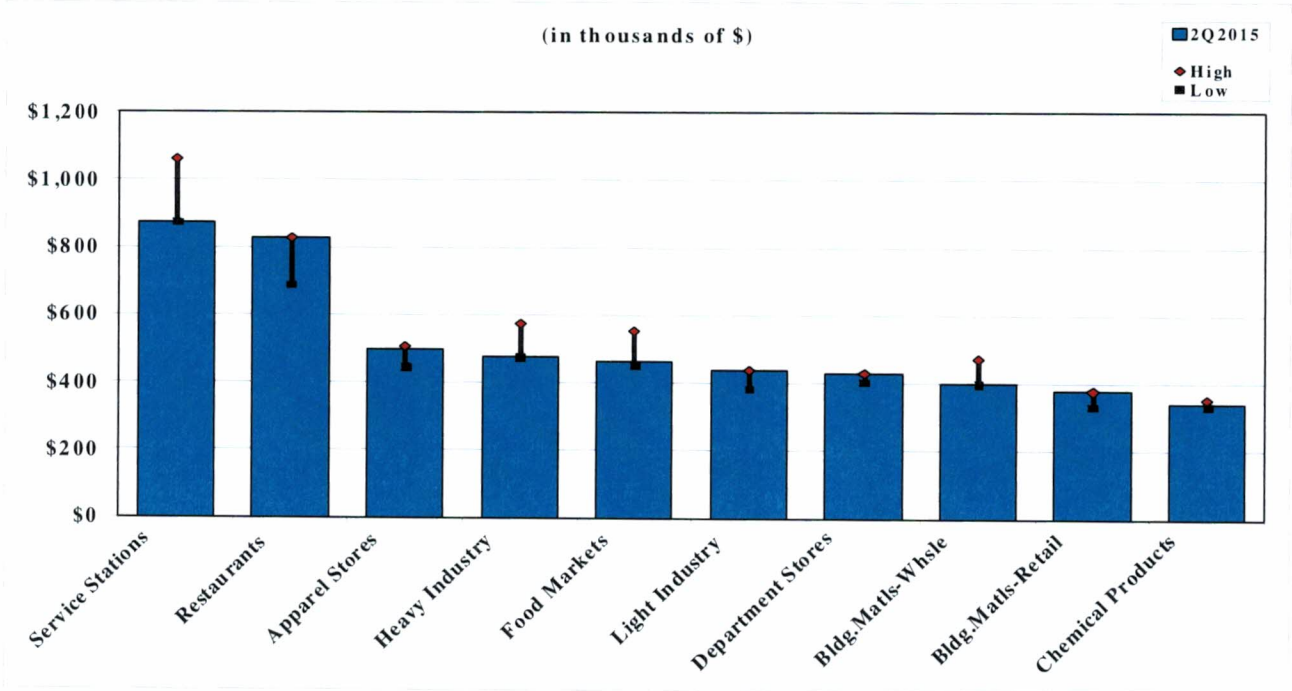

## TOP 25 SALES/USE TAX CONTRIBUTORS

The following list identifies Compton's Top 25 Sales/Use Tax contributors. The list is in alphabetical order and represents sales from May 2014 to June 2015. The Top 25 Sales/Use Tax contributors generate 50.1% of Compton's total sales and use tax revenue.

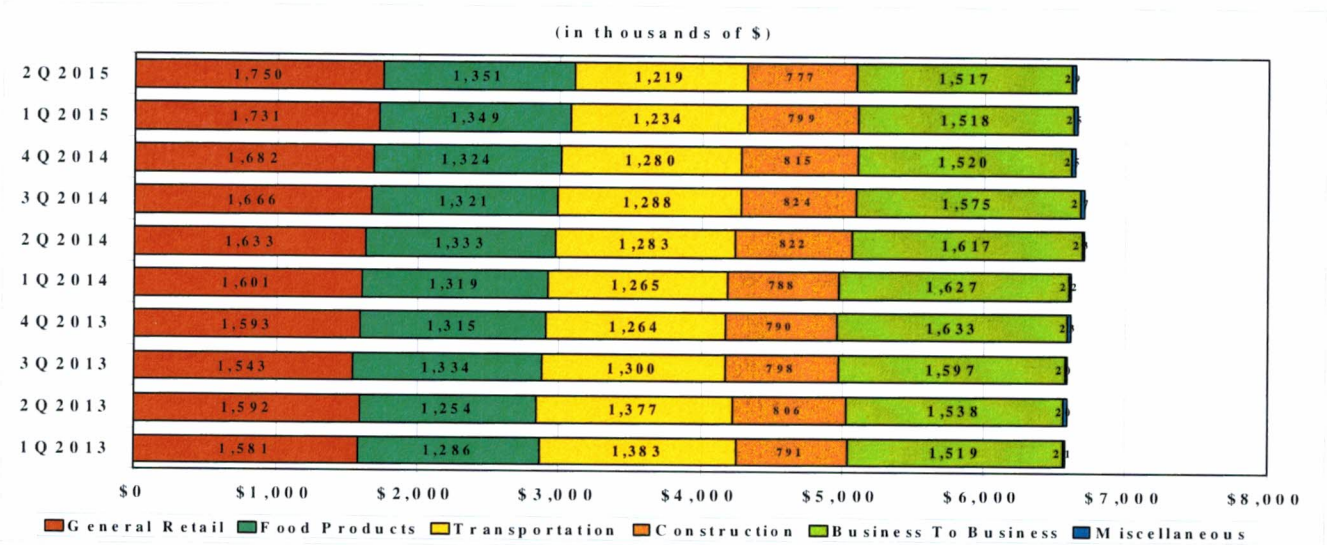
4 WHEEL PARTS
AMERICAN DAWN
APPLIANCES MART
ARCO AM/PM MINI MARTS
AVEDA SERVICES
BEST BUY STORES
BURLINGTON COAT FACTORY
CALIFORNIA DOLLY & SUPPLY
CARBON ACTIVATED
CVS/PHARMACY
DD'S DISCOUNTS
HOME DEPOT
JOHN B RUDY COMPANY
MARSHALL'S STORES
MOBIL SERVICE STATIONS
OPTICAL ONE
RALPH'S GROCERY COMPANY
RDO-VERMEER
RITE AID DRUG STORES
TARGET STORES
TNEMEC COMPANY
UNION 76 SERVICE STATIONS
UNITED FABRICARE SUPPLY
WESCO DISTRIBUTION
WILSON SUPPLY COMPANY

## HISTORICAL SALES TAX AMOUNTS

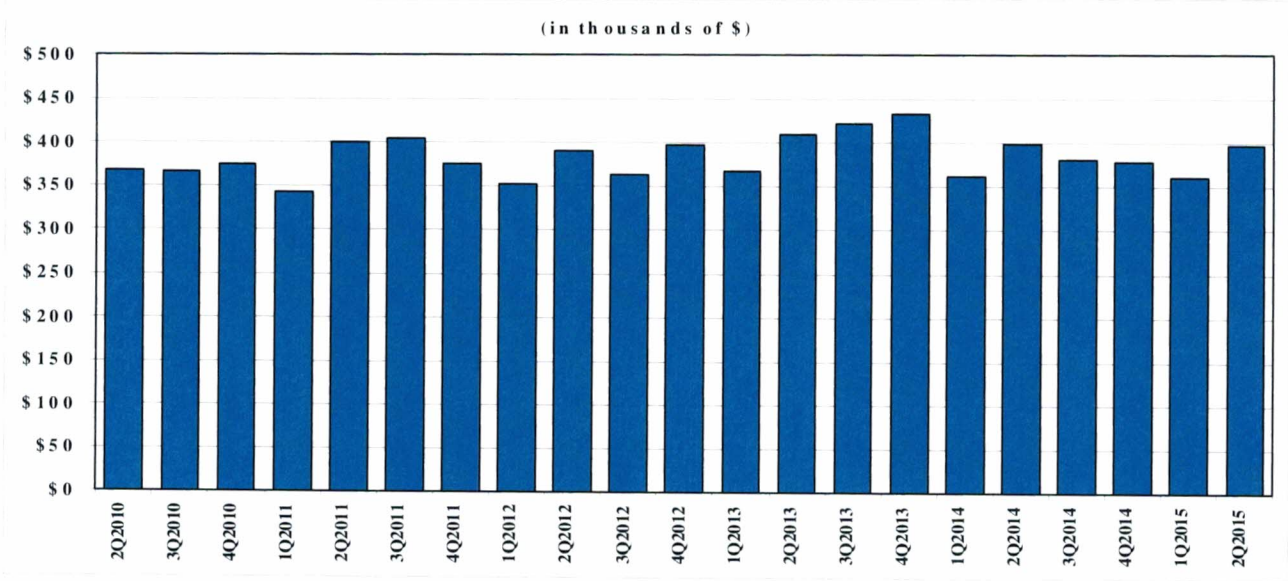
The following chart shows the sales tax level from sales through June 2015, the highs, and the lows for each segment over the last two years.




## ANNUAL SALES TAX BY BUSINESS CATEGORY

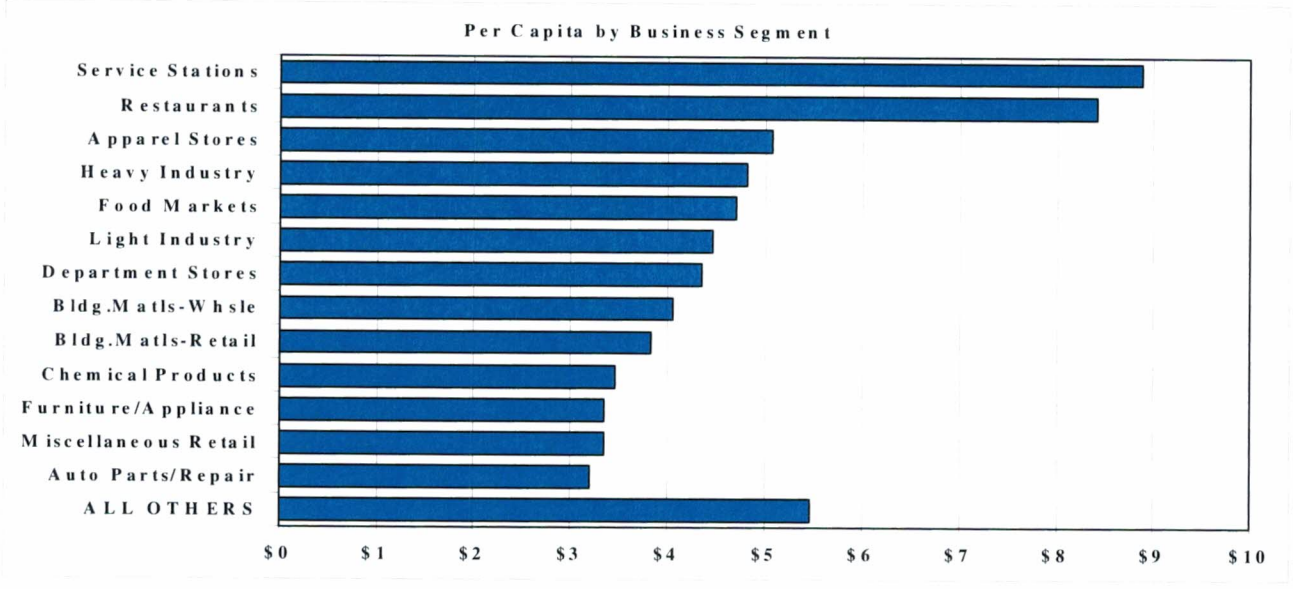


## FIVE-YEAR ECONOMIC TREND: Business To Business




## PER CAPITA BY BUSINESS SEGMENT

This chart shows sales tax per capita from business segments from April 2014 to March 2015.



## FINAL RESULTS: January-March 2015 Sales

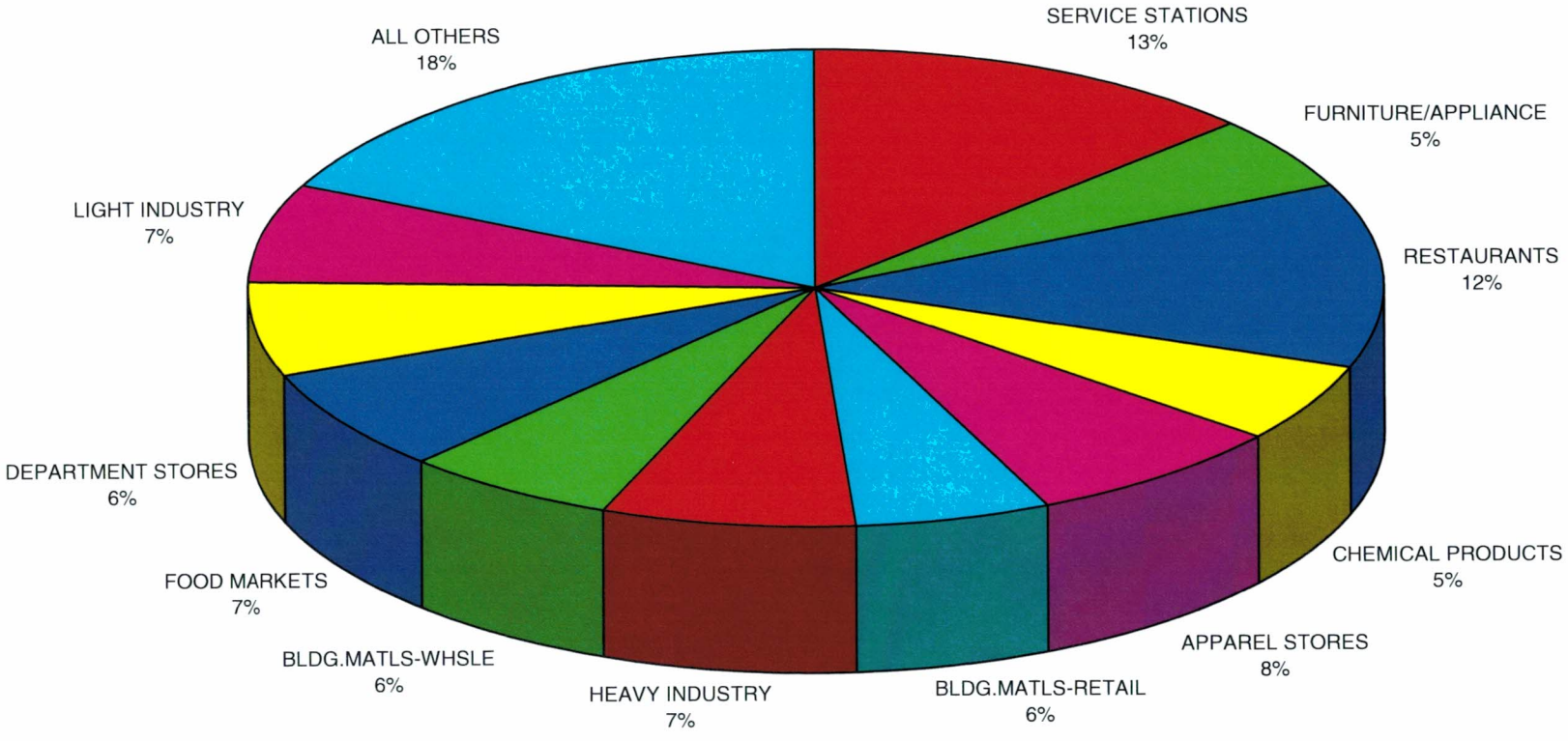
| | |
|---|---|
| Local Net Cash Collections | $1,646,807 |
| Less: Pool Amounts | ($171,138) |
| Less: Prior Quarter Payments | ($16,955) |
| Add: Late Payments | $155,886 |
| Local Net Economic Collections after Adjustments | $1,614,600 |
| Percent Change from January-March 2014 Sales | UP BY .6% |

## MUNISERVICES' ON-GOING AUDIT RESULTS

| | |
|---|---|
| This Quarter | $77,475 |
| Total to Date | $4,888,730 |

# CITY OF COMPTON

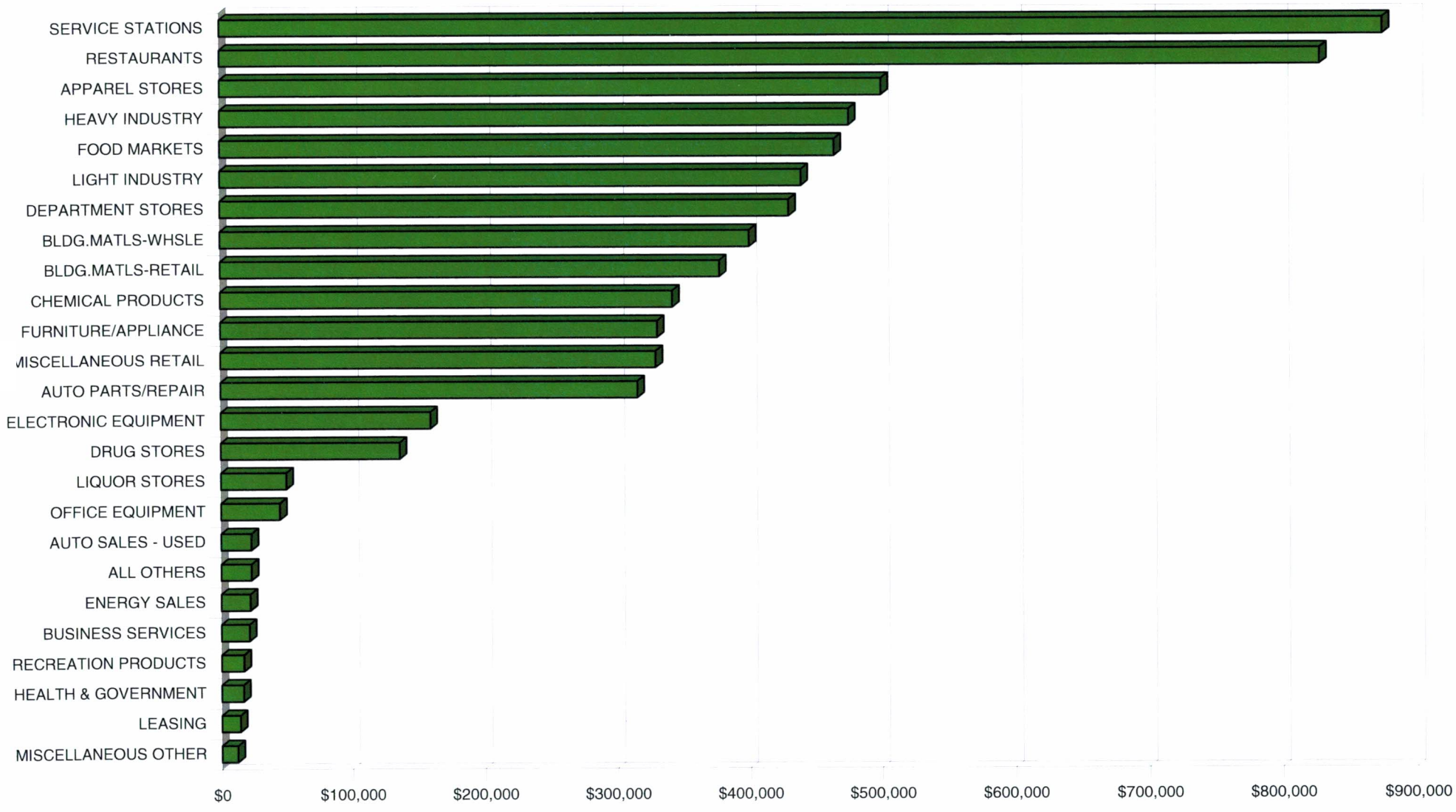
## TOTAL CITY $6,641,549




BENCHMARK YEAR ENDING SECOND QUARTER 2015

# CITY OF COMPTON

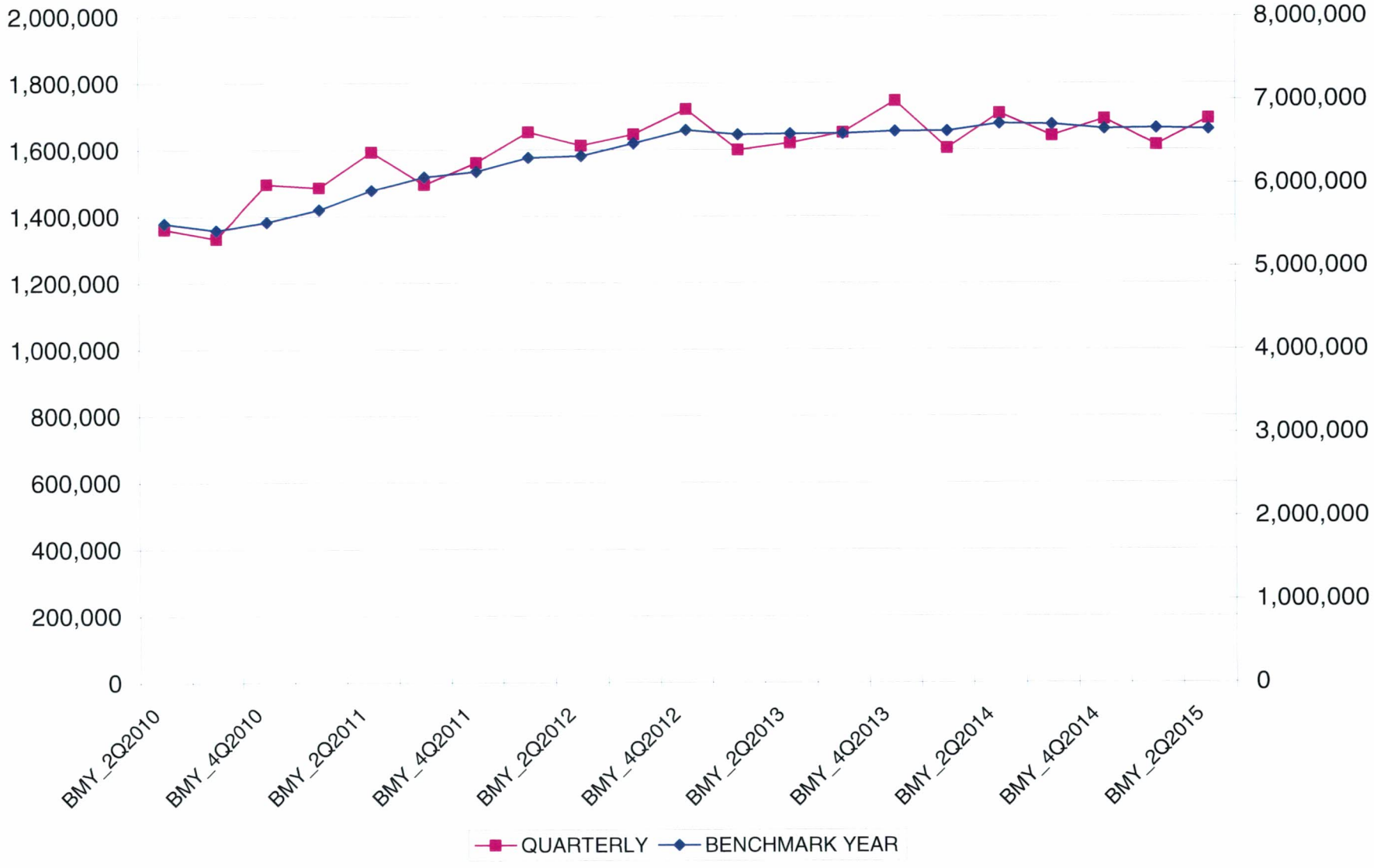
## LOCAL SALES TAX REVENUE BY ECONOMIC SEGMENT




BENCHMARK YEAR ENDING SECOND QUARTER 2015

# CITY OF COMPTON

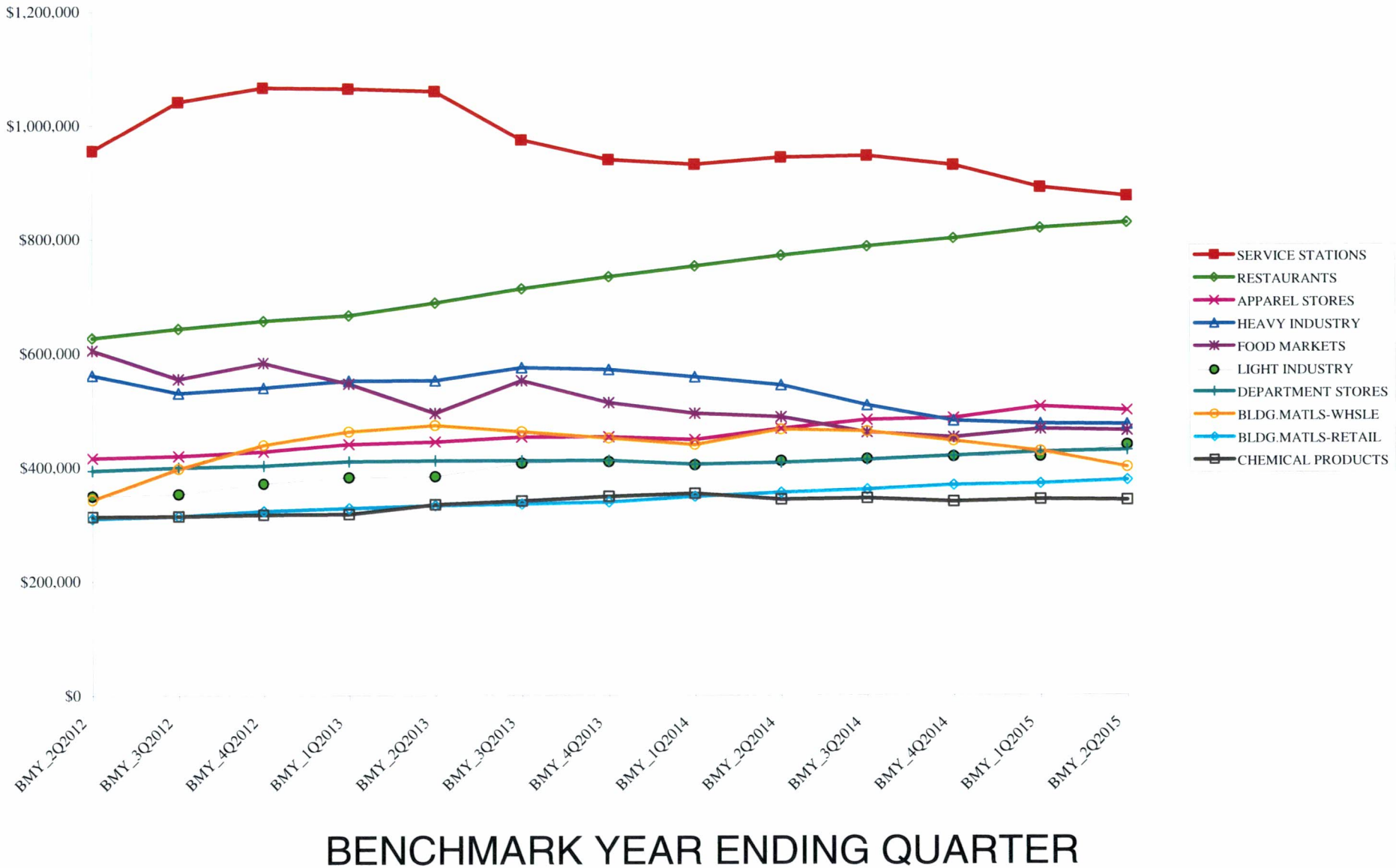
## HISTORICAL SALES TAX REVENUE PERFORMANCE




BY QUARTER AND BENCHMARK YEAR ENDING QUARTER

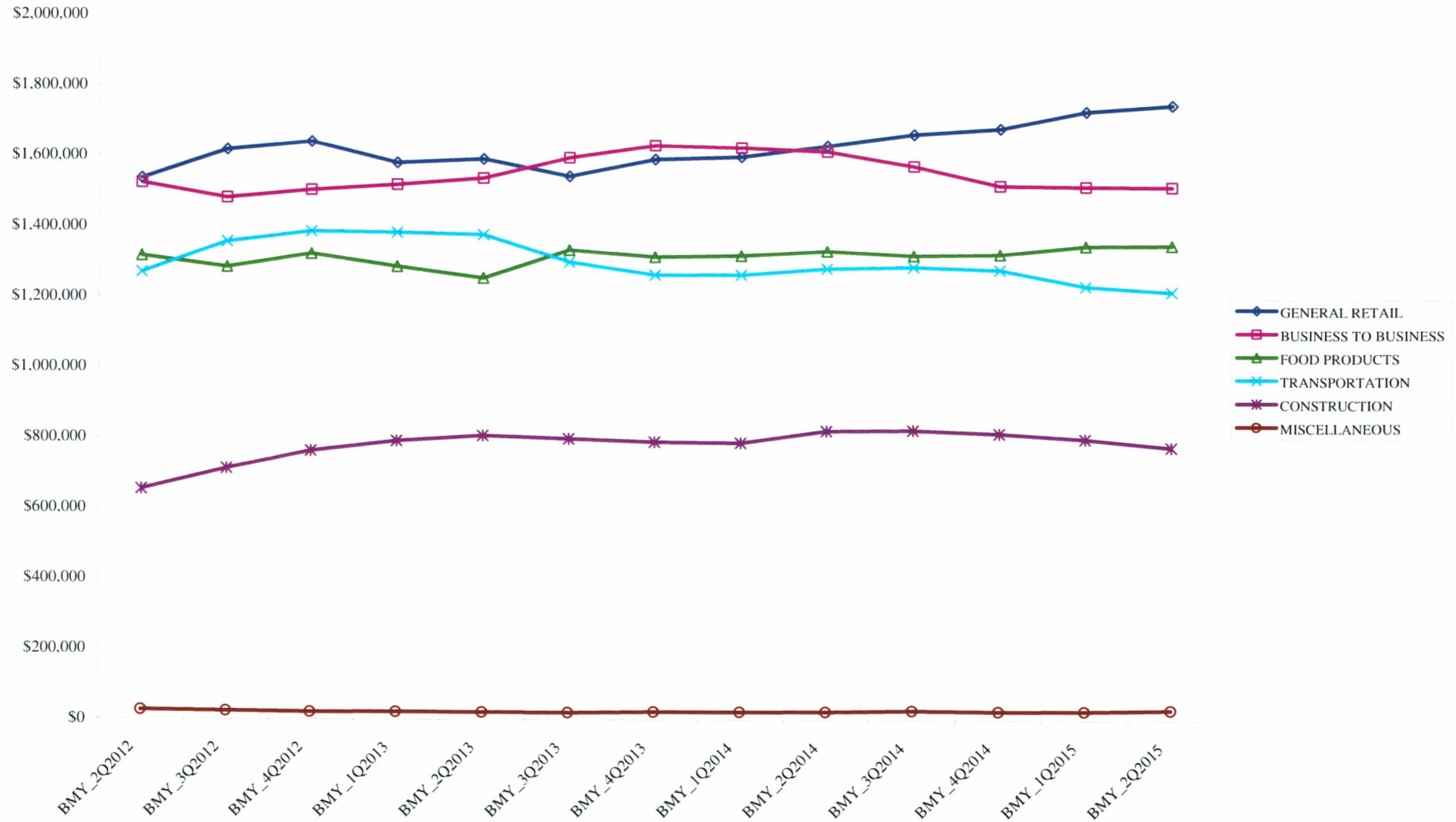
# CITY OF COMPTON

## SALES TAX FROM TEN LARGEST BUSINESS SEGMENTS



# CITY OF COMPTON

## SALES TAX BY ECONOMIC CATEGORY




BENCHMARK YEAR ENDING QUARTER

(SALTXRPT) 19009 SALES TAX RECONCILIATION FOR COMPTON FOR QUARTER 2, 2015

#6.

### CASH RECEIPTS ANALYSIS (4Q2014-3Q2015)

| | ISSUED | PAYMENT | QTR | TOTAL PMTS | INC/DEC |
|---|---|---|---|---|---|
| | SEP | 675,699 | | | |
| | | | | 0 | |
| | | | | 0 | .0 |
| | OCT | 390,500 | | | |
| | NOV | 520,600 | | | |
| 4 | | | | | |
| Q | | | | | |
| 1 | DEC | 651,742 | | | |
| 4 | | | 14/4 | 1,562,842 | |
| | | | 13/4 | 1,256,693 | 24.4 |
| | JAN | 429,000 | | | |
| | FEB | 572,100 | | | |
| 1 | | | | | |
| Q | | | | | |
| 1 | MAR | 472,561 | | | |
| 5 | | | 15/1 | 1,473,661 | |
| | | | 14/1 | 1,727,718 | (14.7) |
| | APR | 358,300 | | | |
| | MAY | 477,700 | | | |
| 2 | | | | | |
| Q | | | | | |
| 1 | JUN | 466,784 | | | |
| 5 | | | 15/2 | 1,302,784 | |
| | | | 14/2 | 1,239,631 | 5.1 |
| | JUL | 431,000 | | | |
| | AUG | 574,600 | | | |
| 3 | | | | | |
| Q | | | | | |
| 1 | SEP | 255,211 | | | |
| 5 | | | 15/3 | 1,260,811 | |
| | | | 14/3 | 1,552,899 | (18.8) |
| | BENCHMARK YEAR CASH RECEIPTS | | | 5,600,098 | |
| | PRIOR BENCHMARK YEAR | | | 5,776,941 | (3.1) |

### CASH ACCRUAL ANALYSIS (3Q2014-2Q2015)

| ALLOC. PERIOD | ADVANCE | QTR | NET RECEIPTS | ADV/NREC INC/DEC |
|---|---|---|---|---|
| AUG-SEP | 390,500 | | | |
| SEP-OCT | 390,500 | | | |
| OCT-NOV | 520,600 | | 1,301,600 | 85.4 |
| BALANCE | 222,742 | 14/3 | 1,524,342 | |
| | | 13/3 | 1,301,593 | 17.1 |
| NOV-DEC | 429,000 | | | |
| DEC-JAN | 429,000 | | | |
| JAN-FEB | 572,100 | | 1,430,100 | 92.6 |
| BALANCE | 114,261 | 14/4 | 1,544,361 | |
| | | 13/4 | 1,650,518 | (6.4) |
| FEB-MAR | 358,300 | | | |
| MAR-APR | 358,300 | | | |
| APR-MAY | 477,700 | | 1,194,300 | 97.1 |
| BALANCE | 35,784 | 15/1 | 1,230,084 | |
| | | 14/1 | 1,298,031 | (5.2) |
| MAY-JUN | 431,000 | | | |
| JUN-JUL | 431,000 | | | |
| JUL-AUG | 574,600 | | 1,436,600 | 110.5 |
| BALANCE | (136,489) | 15/2 | 1,300,111 | |
| | | 14/2 | 1,536,399 | (15.4) |
| AUG-SEP | 391,700 | | | |
| TOTAL ADVANCES | | | 5,362,600 | 95.8 |
| BENCHMARK YEAR NET RECEIPTS | | | 5,598,898 | |
| PRIOR BENCHMARK YEAR | | | 5,786,541 | (3.2) |

### LOCAL COLLECTIONS (STARS) ANALYSIS (3Q2014-2Q2015)

| QTR | | | INC/DEC |
|---|---|---|---|
| | NET RECEIPTS | 1,524,342 | |
| | POOL/ADMIN AMTS | (198,800) | |
| 3 | PRIOR QUARTERS | (344,622) | |
| Q | LATE PAYMENTS | 146,008 | |
| 1 | STATE WITHHOLD | 514,939 | |
| 4 | TOTAL (STARS) | 1,641,867 | |
| | TOTAL PRIOR YEAR | 1,651,173 | (.6) |
| | NET RECEIPTS | 1,544,361 | |
| | POOL/ADMIN AMTS | (233,714) | |
| 4 | PRIOR QUARTERS | (261,460) | |
| Q | LATE PAYMENTS | 120,884 | |
| 1 | STATE WITHHOLD | 521,433 | |
| 4 | TOTAL (STARS) | 1,691,504 | |
| | TOTAL PRIOR YEAR | 1,746,255 | (3.1) |
| | NET RECEIPTS | 1,230,084 | |
| | POOL/ADMIN AMTS | (171,138) | |
| 1 | PRIOR QUARTERS | (16,955) | |
| Q | LATE PAYMENTS | 155,886 | |
| 1 | STATE WITHHOLD | 416,723 | |
| 5 | TOTAL (STARS) | 1,614,600 | |
| | TOTAL PRIOR YEAR | 1,604,260 | .6 |
| | NET RECEIPTS | 1,300,111 | |
| | POOL/ADMIN AMTS | (185,742) | |
| 2 | PRIOR QUARTERS | (183) | |
| Q | EST LATE PAYMENTS | 140,140 | |
| 1 | STATE WITHHOLD | 439,253 | |
| 5 | TOTAL (STARS) | 1,693,578 | |
| | TOTAL PRIOR YEAR | 1,708,907 | (.9) |
| | BENCHMARK YEAR TOTALS | | |
| | CURR YEAR STARS | 6,641,549 | |
| | PRIOR YEAR STARS | 6,710,595 | (1.0) |

(SALTXRPT-2) 19009 SALES TAX RECONCILIATION FOR COMPTON FOR QUARTER 2, 2015
WITHOUT TRIPLE FLIP IMPACT

CASH RECEIPTS ANALYSIS (4Q2014-3Q2015)

| | ISSUED | PAYMENT | QTR | TOTAL PMTS | INC/DEC |
|---|---|---|---|---|---|
| | SEP | 907,891 | | | |
| | | | | 0 | |
| | | | | 0 | .0 |
| | OCT | 520,667 | | | |
| | NOV | 694,133 | | | |
| 4 | | | | | |
| Q | | | | | |
| 1 | DEC | 875,814 | | | |
| 4 | | | 14/4 | 2,090,614 | |
| | | | 13/4 | 1,681,850 | 24.3 |
| | JAN | 572,000 | | | |
| | FEB | 762,800 | | | |
| 1 | | | | | |
| Q | | | | | |
| 1 | MAR | 636,727 | | | |
| 5 | | | 15/1 | 1,971,527 | |
| | | | 14/1 | 2,311,093 | (14.7) |
| | APR | 477,733 | | | |
| | MAY | 636,933 | | | |
| 2 | | | | | |
| Q | | | | | |
| 1 | JUN | 629,074 | | | |
| 5 | | | 15/2 | 1,743,741 | |
| | | | 14/2 | 1,658,849 | 5.1 |
| | JUL | 574,667 | | | |
| | AUG | 766,133 | | | |
| 3 | | | | | |
| Q | | | | | |
| 1 | SEP | 346,164 | | | |
| 5 | | | 15/3 | 1,686,964 | |
| | | | 14/3 | 2,077,491 | (18.8) |
| | BENCHMARK YEAR CASH RECEIPTS | | | 7,492,846 | |
| | PRIOR BENCHMARK YEAR | | | 7,729,283 | (3.1) |

CASH ACCRUAL ANALYSIS (3Q2014-2Q2015)

| ALLOC. PERIOD | ADVANCE | QTR | NET RECEIPTS | ADV/NREC INC/DEC |
|---|---|---|---|---|
| AUG-SEP | 520,667 | | | |
| SEP-OCT | 520,667 | | | |
| OCT-NOV | 694,133 | | 1,735,467 | 85.1 |
| BALANCE | 303,814 | 14/3 | 2,039,281 | |
| | | 13/3 | 1,741,716 | 17.1 |
| NOV-DEC | 572,000 | | | |
| DEC-JAN | 572,000 | | | |
| JAN-FEB | 762,800 | | 1,906,800 | 92.3 |
| BALANCE | 158,994 | 14/4 | 2,065,794 | |
| | | 13/4 | 2,208,160 | (6.4) |
| FEB-MAR | 477,733 | | | |
| MAR-APR | 477,733 | | | |
| APR-MAY | 636,933 | | 1,592,400 | 96.7 |
| BALANCE | 54,407 | 15/1 | 1,646,807 | |
| | | 14/1 | 1,736,716 | (5.2) |
| MAY-JUN | 574,667 | | | |
| JUN-JUL | 574,667 | | | |
| JUL-AUG | 766,133 | | 1,915,467 | 110.1 |
| BALANCE | (176,103) | 15/2 | 1,739,364 | |
| | | 14/2 | 2,055,491 | (15.4) |
| AUG-SEP | 522,267 | | | |
| TOTAL ADVANCES | | | 7,150,134 | 95.4 |
| BENCHMARK YEAR NET RECEIPTS | | | 7,491,246 | |
| PRIOR BENCHMARK YEAR | | | 7,742,083 | (3.2) |

LOCAL COLLECTIONS (STARS) ANALYSIS (3Q2014-2Q2015)

| | | | INC/DEC |
|---|---|---|---|
| | NET RECEIPTS | 2,039,281 | |
| | POOL/ADMIN AMTS | (198,800) | |
| 3 | PRIOR QUARTERS | (344,622) | |
| Q | LATE PAYMENTS | 146,008 | |
| 1 | | | |
| 4 | TOTAL (STARS) | 1,641,867 | |
| | TOTAL PRIOR YEAR | 1,651,173 | (.6) |
| | NET RECEIPTS | 2,065,794 | |
| | POOL/ADMIN AMTS | (233,714) | |
| 4 | PRIOR QUARTERS | (261,460) | |
| Q | LATE PAYMENTS | 120,884 | |
| 1 | | | |
| 4 | TOTAL (STARS) | 1,691,504 | |
| | TOTAL PRIOR YEAR | 1,746,255 | (3.1) |
| | NET RECEIPTS | 1,646,807 | |
| | POOL/ADMIN AMTS | (171,138) | |
| 1 | PRIOR QUARTERS | (16,955) | |
| Q | LATE PAYMENTS | 155,886 | |
| 1 | | | |
| 5 | TOTAL (STARS) | 1,614,600 | |
| | TOTAL PRIOR YEAR | 1,604,260 | .6 |
| | NET RECEIPTS | 1,739,364 | |
| | POOL/ADMIN AMTS | (185,742) | |
| 2 | PRIOR QUARTERS | (183) | |
| Q | EST LATE PAYMENTS | 140,140 | |
| 1 | | | |
| 5 | TOTAL (STARS) | 1,693,578 | |
| | TOTAL PRIOR YEAR | 1,708,907 | (.9) |
| | BENCHMARK YEAR TOTALS | | |
| | CURR YEAR STARS | 6,641,549 | |
| | PRIOR YEAR STARS | 6,710,595 | (1.0) |

#6.

# Sales Tax Reconciliation Glossary

## CASH RECEIPTS ANALYSIS – LEFT COLUMN

**Issued:** The month that your jurisdiction received the check for the advance from the SBOE.

**Payment:** The amount received by your jurisdiction from the SBOE.

**Total Pmts:** The sum of the three consecutive checks received during the quarter by your jurisdiction from the SBOE for the current quarter and for the same quarter of the previous year.

**INC/DEC:** The percentage of the total payments of the current quarter compared to the same quarter of the previous year.

**Benchmark Year Cash Receipts:** The sum of four current consecutive quarters of total payments.

**Prior Benchmark Year:** The sum of four consecutive quarters of total payments from the same period of the previous year.

## CASH ACCRUAL ANALYSIS - MIDDLE COLUMN

**Allocation Period:** The month that the advance payments were collected by the SBOE from the taxpayers.

**Advance:** Your jurisdiction receives three advances from the SBOE. The SBOE advances ninety percent of last year's total payment plus an SBOE determined growth rate. Your jurisdiction's first advance is equal to 30 percent of the 90 percent. Your jurisdiction's second advance is equal to 30 percent of the 90 percent and your jurisdiction's third advance is equal to 40 percent of the 90 percent.

**Balance:** The remainder of total payment due to your jurisdiction from the SBOE that is equal to the actual minus the summation of the three advances. This is often referred to as the "clean-up" payment.

**Quarter:** Indicates the quarterly periods your jurisdiction is viewing and comparing.

**Net Receipts:** First number is the total of the three advances for this quarter. Second number is the first number plus the balance payment. Third number is the total payment for last year's quarter of the same period.

**ADV/NREC – INC/DEC:** First number is the percentage of the advances compared to the total payment. Second number is the percentage of the total of this year's quarter compared to last year's quarter of the same period.

**Total Advances:** The sum four current consecutive quarters of advances to your jurisdiction.

**Benchmark Year Net Receipts:** The sum of four current consecutive quarters of net receipts to your jurisdiction.

**Prior Benchmark Year:** The sum of four consecutive quarters of net receipts from last year to your jurisdiction.

## LOCAL COLLECTIONS (STARS) ANALYSIS - RIGHT COLUMN

**Net Receipts:** The total of the three advances plus the balance payment to your jurisdiction that the SBOE received from the taxpayers.

**Less Pool Amts:** The amount paid to the Statewide and Countywide pools less the administrative costs to the SBOE plus any county sharing agreement.

**Less Prior Qtrs:** Adjustments made to prior quarters including late payments, dishonored checks, fund transfers, SBOE audit payments and any payment that was for a previous economic quarter.

**Add Est Late Pymts:** The payments that are estimated by MuniServices to give a more accurate economic presentation of your jurisdiction's current quarter payments.

**Total (STARS):** The total of net receipts less pool amounts figure, less prior quarter figure, plus the estimated late payments.

**Total Prior Year:** The total STARS for the same quarter from last year.

**INC/DEC:** The percentage of the total STARS compared to the total prior year.

**Benchmark Year Totals Curr Year STARS:** The sum of four current consecutive quarters of total STARS amounts.

**Benchmark Year Totals Prior Year STARS:** The sum of four consecutive quarters of total STARS amounts for the same period from last year.

## HISTORICAL ECONOMIC PERFORMANCE ANALYSIS – BOTTOM SECTION

This section displays the local sales and use tax performance over the past 8 quarters. This shows the historical performance of the local businesses by excluding state and county pools and reconciling late payments with actual payments. These figures change every quarter due to continuous payment processing of taxpayer sales and use tax returns including amended returns, audits and other transactions.

## OTHER TERMS USED

**SBOE:** The State of California Board of Equalization. State government agency that collects the sales tax from the taxpayer for jurisdictions within California.

**Benchmark Year:** Four consecutive quarters of payments.

(SALTXNET) 19009 CITY OF COMPTON C O N F I D E N T I A L D A T A

HISTORICAL COLLECTIONS ANALYSIS BY QUARTER AS OF QUARTER 2, 2015

| CODE | 2013/3 | 2013/4 | 2014/1 | 2014/2 | 2014/3 | 2014/4 | 2015/1 | 2015/2 | YR END 2015/2 |
|---|---|---|---|---|---|---|---|---|---|
| **Historical Cash Collections Analysis** | | | | | | | | | |
| RP Regular Payment | 1,646,718 | 1,775,936 | 1,493,992 | 1,779,631 | 1,608,366 | 1,649,139 | 1,517,877 | 1,657,278 | 6,432,660 |
| FS Fund Transfer - Adj | (3,014) | 153,004 | (6,668) | (5,318) | (13,059) | (811) | (506) | 31 | (14,345) |
| FT Fund Transfer | (68,935) | (25,453) | (8,564) | (6,520) | 28,096 | 9,525 | (145,508) | (197,798) | (305,685) |
| DC Dishonored Check | (6,217) | (8,340) | (19,051) | (2,396) | (221) | (3,471) | (3,569) | (976) | (8,236) |
| AO Audit Offsets | 1 | 55 | 95 | 10 | 13 | 557 | 113 | 0 | 684 |
| AU Audit | 3,472 | 12,459 | 27,018 | 13,876 | 132,995 | 123,381 | 33,097 | 10,713 | 300,187 |
| FO Fund Transfer Offset | 0 | 1 | 0 | 111 | 92 | 0 | 9 | 94 | 194 |
| PM Prior Money (Prior Periods) | 0 | 74,053 | 76,111 | 85,859 | 86,973 | 79,131 | 78,949 | 85,960 | 331,012 |
| RL Return Bad Debt Lender/RetaileR | 6 | 0 | 31 | 0 | 0 | 0 | 0 | 0 | 0 |
| RO Offsets | 153 | 172 | 58 | 92 | 30 | 48 | 51 | 27 | 157 |
| AD Audit Dishonored Check | 0 | (92) | 0 | (52) | 0 | (196) | 0 | 0 | (196) |
| AL Audit Bad Debt Lender/Retailer | (407) | (3,002) | (44) | 0 | (411) | 0 | (376) | 0 | (787) |
| AO Audit Offsets | 0 | (1,214) | 0 | (111) | 0 | (11) | (3,649) | (187) | (3,847) |
| AU Audit | (398) | (2) | (4,628) | (3,421) | (2,394) | (24,964) | (820) | (1,519) | (29,697) |
| FO Fund Transfer Offset | 0 | 0 | 0 | 0 | 0 | (249) | 0 | 0 | (249) |
| PM Prior Money (Prior Periods) | 0 | 0 | 0 | (356) | 0 | 0 | 0 | (1) | (1) |
| RL Return Bad Debt Lender/RetaileR | 0 | 0 | (25) | (34) | 0 | 0 | 0 | 0 | 0 |
| RO Offsets | 0 | 0 | (4) | 0 | 0 | 0 | 0 | 0 | 0 |
| Net Local Distributions | 1,571,380 | 1,977,577 | 1,558,322 | 1,861,371 | 1,840,481 | 1,832,080 | 1,475,668 | 1,553,622 | 6,701,851 |
| State Pool Receipts | 596 | 1,372 | 1,458 | 1,410 | 1,259 | 2,024 | 29 | 1,308 | 4,620 |
| County Pool Receipts | 188,518 | 251,620 | 194,958 | 213,587 | 218,016 | 251,628 | 191,193 | 202,082 | 862,918 |
| Sboe Admin Fees Due | (18,777) | (22,408) | (18,022) | (20,877) | (20,475) | (19,938) | (20,084) | (17,648) | (78,144) |
| State Withhold - Triple Flip | (440,123) | (557,642) | (438,684) | (519,092) | (514,939) | (521,433) | (416,723) | (439,253) | (1,892,347) |
| Net Pool Distributions | (269,788) | (327,059) | (260,291) | (324,972) | (316,139) | (287,719) | (245,584) | (253,511) | (1,102,953) |
| Total Collections | 1,301,593 | 1,650,518 | 1,298,031 | 1,536,399 | 1,524,342 | 1,544,361 | 1,230,084 | 1,300,111 | 5,598,898 |
| **Historical Economic Collections Analysis** | | | | | | | | | |
| Net Local Distributions | 1,571,380 | 1,977,577 | 1,558,322 | 1,861,371 | 1,840,481 | 1,832,080 | 1,475,668 | 1,553,622 | 6,701,851 |
| Payments To Prior Periods | (124,955) | (339,009) | (124,049) | (181,074) | (344,622) | (261,460) | (16,955) | (183) | (623,221) |
| Actual Late Payments | 204,747 | 107,687 | 169,987 | 28,610 | 146,008 | 120,884 | 155,886 | 0 | 422,779 |
| Estimated Late Payments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 140,140 | 140,140 |
| Stars Report Total | 1,651,173 | 1,746,255 | 1,604,260 | 1,708,907 | 1,641,867 | 1,691,504 | 1,614,600 | 1,693,578 | 6,641,549 |

(SALEPYBG) CITY OF COMPTON
SALES TAX OTHER QUARTER PAYMENTS - QUARTER 2, 2015

| ACCOUNT NAME | ACCOUNT | RT | AFTER 2015/2 | 2015/2 | 2015/1 | 2014/4 | 2014/3 | 2014/2 | 2014/1 | 2013/4 | 2013/3 | 2013/2 | 2013/1 AND PRIOR |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| A & D MINI MART | 101-224370 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 893 |
| | | RP | 0 | 1,743 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| A TO Z METALS RECYCLING | 102-443771 | DC | 0 | 0 | 0 | -159 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | FT | 0 | 0 | 0 | -359 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | RP | 0 | 0 | 0 | 826 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ARCO AM/PM MINI MARTS | 097-967102 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 525 |
| | | RP | 0 | 17,677 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ASBURY ENVIRONMENTAL SERVICES | 014-695268 | RP | 0 | 1,757 | 4,588 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BLUDSO'S BBQ | 101-071149 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 611 | 0 | 0 | 0 | 0 |
| | | DC | 0 | 0 | -278 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | RP | 0 | 1,000 | 278 | 567 | 56 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASANOVA TOWING EQUIPMENT | 101-648112 | RP | 0 | 2,373 | 1,350 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CENADURIA SINALOA | 100-878605 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 456 |
| | | FT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -119 |
| | | RP | 0 | 335 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| CVS/PHARMACY | 100-644064 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 538 |
| | | RP | 0 | 16,396 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DAIMLER CHRYSLER FINANCIAL | 100-681504 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 616 | 0 |
| FRONTLINE WELLNESS, MMD | 102-646962 | RP | 0 | 0 | 1,796 | 1,169 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ME DEPOT | 030-690422 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 563 |
| | | FS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -6 |
| | | FT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -114 |
| | | PM | 0 | 0 | 85,886 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 74 |
| HYDROPROCESSING ASSOCIATES | 102-771169 | RP | 0 | 0 | 0 | 59 | 0 | 0 | 0 | 428 | 0 | 0 | 596 |
| MARTIN'S QUALITY TRUCK BODY | 102-208350 | RP | 0 | 0 | 312 | 421 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MEXI AUTO SERVICE | 100-962623 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 877 | 0 | 0 |
| | | RP | 0 | 688 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MUNDER & SONS | 097-728940 | RP | 0 | 0 | 0 | 252 | 255 | 0 | 0 | 0 | 0 | 0 | 0 |
| NATES COMMUNITY MARKET | 100-842881 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,055 |
| NEW COMPTON LIQUOR & MARKET | 101-036332 | AU | 0 | 0 | 0 | 0 | 0 | 732 | 0 | 0 | 0 | 0 | 0 |
| | | RP | 0 | 1,300 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NICKER-CENTRAL | 102-369100 | FT | 0 | 0 | -7,987 | -8,024 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OPTICAL ONE | 097-952622 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,333 |
| | | RP | 0 | 18,288 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RALPH'S GROCERY COMPANY | 014-743151 | FT | 0 | 0 | 0 | 0 | 0 | -3 | 0 | 0 | 0 | 0 | -164,963 |
| | | RP | 0 | 0 | 28,652 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 69 |
| RALPH'S GROCERY COMPANY | 098-009419 | FT | 0 | 0 | -15,323 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | RP | 0 | 0 | 48,318 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RESTAURANT & PUPUSERIA LA CEIB | 101-612935 | AU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 816 | 0 | 0 |
| | | RP | 0 | 436 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SIMPLE CONTAINER SOLUTIONS | 097-858560 | FT | 0 | 0 | 3,297 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | RP | 0 | 5,680 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

(SALEPYBG) CITY OF COMPTON
SALES TAX OTHER QUARTER PAYMENTS - QUARTER 2, 2015

| ACCOUNT NAME | ACCOUNT | RT | AFTER 2015/2 | 2015/2 | 2015/1 | 2014/4 | 2014/3 | 2014/2 | 2014/1 | 2013/4 | 2013/3 | 2013/2 | 2013/1 AND PRIOR |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| SPRINT NEXTEL | 097-020795 | FT | 0 | 0 | 0 | 0 | 0 | -2,323 | 0 | 0 | 0 | 0 | 0 |
| | | RP | 0 | 2,926 | 0 | 0 | 0 | 1,920 | 0 | 0 | 0 | 0 | 0 |
| THE BUFFALO SPOT WINGS & RIBS | 102-515366 | RP | 0 | 2,630 | 1,408 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| { This Qtr or Below 500 } | OTHERS | AO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -187 |
| | | AU | 0 | 0 | 0 | 116 | 71 | 28 | 332 | 401 | 71 | 0 | 1,826 |
| | | DC | 0 | -224 | -199 | -28 | 0 | -76 | 0 | -12 | 0 | 0 | 0 |
| | | FO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 94 |
| | | FS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 37 |
| | | FT | 0 | 0 | -968 | -334 | -2 | -164 | -11 | -2 | -576 | -1 | 178 |
| | | PM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| | | RO | 0 | 27 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | RP | 0 | 142,015 | 4,753 | 1,910 | 648 | 677 | 361 | 170 | 81 | 118 | 1,598 |
| TOTAL | | | 0 | 215,047 | 155,883 | -3,584 | 1,028 | 794 | 1,293 | 986 | 1,269 | 733 | -158,221 |

(SALEEPPT)

CITY OF COMPTON
SALES TAX ESTIMATED LATE PAYMENTS SUMMARY - QUARTER 2, 2015

| ACCOUNT | ACCOUNT NAME | TP | AT | LOCS | ESTIMATE |
|---|---|---|---|---|---|
| 030-690422 | HOME DEPOT | SZ | 50 | 1 | 87,800 |
| 098-009419 | RALPH'S GROCERY COMPANY | SY | 34 | 2 | 25,830 |
| 014-743151 | RALPH'S GROCERY COMPANY | SY | 34 | 1 | 14,700 |
| 030-608420 | RADIO SHACK | SY | 31 | 1 | 1,690 |
| 102-583907 | MEDINA'S TRUCK SALES | SR | 64 | 1 | 1,665 |
| 024-734307 | COCO'S BAKERY RESTAURANT | SY | 36 | 1 | 1,620 |
| 102-487866 | FRESH & EASY | SY | 34 | 1 | 1,205 |
| 098-037325 | ALAMEDA THRIFT STORE | SR | 32 | 1 | 880 |
| 100-964967 | PODS | SZ | 85 | 1 | 615 |
| 097-253991 | J SPORTS | SY | 12 | 1 | 600 |
| 102-439364 | TERE PALLETS | SR | 82 | 1 | 565 |
| 099-677969 | U.S. BEAUTY SUPPLY & SALON | SR | 79 | 1 | 330 |
| 014-708933 | SPECIALIST IN COSTUME MIRRORS | SR | 53 | 1 | 290 |
| 097-212107 | NEW WEST GROWERS | SR | 41 | 1 | 270 |
| 101-202190 | Y-4 JEWERLY | SR | 17 | 1 | 255 |
| 100-707278 | COMPTON TOBACCO | SR | 26 | 1 | 245 |
| 102-196496 | J.C. DISCOUNTS | SY | 86 | 1 | 245 |
| 099-181762 | WELD ON ADHESIVES | SY | 92 | 1 | 120 |
| 101-550662 | GL HYDRAULICS | SR | 5 | 1 | 110 |
| 012-613347 | HARRISON-ROSS FUNERAL HOME | SY | 78 | 1 | 45 |
| OTHER | ESTIMATIONS | | 0 | 0 | 1,060 |
| TOTAL | | | | | 140,140 |

*** STARS ***
(SALELSIS-T100C)

CITY OF COMPTON
HIGHEST SALES TAX GENERATORS
QUARTERLY DETAIL FOR BENCHMARK YEAR - QUARTER 2, 2015

CONFIDENTIAL DATA

#6.

| RANK 15/2 | ACCOUNT | ACCOUNT NAME | LOCS | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | YR END $ 2015/2 | % | CUMULATIVE TOTAL | % | BC | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | 030-690422 | HOME DEPOT | 1 | 86,973 | 79,131 | 78,933 | 85,886 | 87,800 est | 331,750 | 5.00 | 331,750 | 5.00 | 50 | BUILDING MAT |
| 2 | 017-702242 | TARGET STORES | 1 | 75,163 | 76,515 | 91,944 | 79,932 | 74,858 | 323,249 | 4.87 | 654,999 | 9.86 | 7 | DEPARTMENT S |
| 3 | 099-479773 | WESCO DISTRIBUTION | 1 | 93,894 | 65,283 | 53,023 | 53,249 | 62,165 | 233,720 | 3.52 | 888,719 | 13.38 | 82 | BLDG MATLS-W |
| 4 | 101-016764 | ARCO AM/PM MINI MARTS | 1 | 67,884 | 64,238 | 54,635 | 46,252 | 57,789 | 222,914 | 3.36 | 1,111,633 | 16.74 | 62 | SERVICE STAT |
| 5 | 099-849263 | BEST BUY STORES | 1 | 41,899 | 42,241 | 68,643 | 47,141 | 42,713 | 200,738 | 3.02 | 1,312,371 | 19.76 | 31 | APPLIANCE ST |
| *TOTAL RANKING 1 - 5 | | | | 365,813 | 327,408 | 347,178 | 312,460 | 325,325 | 1,312,371 | | | | | |
| 6 | 100-506445 | DD'S DISCOUNTS | 2 | 47,696 | 44,977 | 54,134 | 48,749 | 47,179 | 195,039 | 2.94 | 1,507,410 | 22.70 | 3 | FAMILY APPAR |
| 7 | 012-688265 | UNITED FABRICARE SUPPLY | 1 | 49,266 | 48,145 | 49,383 | 46,658 | 49,065 | 193,251 | 2.91 | 1,700,661 | 25.61 | 92 | CHEMICAL PRO |
| 8 | 016-094211 | JOHN B RUDY COMPANY | 1 | 42,306 | 42,904 | 34,713 | 39,589 | 40,525 | 157,731 | 2.37 | 1,858,392 | 27.98 | 86 | ELECTRONIC E |
| 9 | 018-693221 | AMERICAN DAWN | 1 | 39,287 | 33,793 | 37,883 | 31,450 | 41,123 | 144,249 | 2.17 | 2,002,641 | 30.15 | 91 | MFG.MATL./TE |
| 10 | 101-313518 | 4 WHEEL PARTS | 1 | 36,873 | 31,666 | 29,959 | 31,175 | 37,747 | 130,547 | 1.97 | 2,133,188 | 32.12 | 61 | AUTO SUPPLY |
| *TOTAL RANKING 6 - 10 | | | | 215,428 | 201,485 | 206,072 | 197,621 | 215,639 | 820,817 | | | | | |
| 11 | 100-493691 | WILSON SUPPLY COMPANY | 1 | 27,637 | 20,222 | 29,607 | 29,789 | 36,272 | 115,890 | 1.74 | 2,249,078 | 33.86 | 98 | HEAVY INDUST |
| 12 | 098-009419 | RALPH'S GROCERY COMPANY | 2 | 25,375 | 24,062 | 25,279 | 32,995 | 25,830 est | 108,166 | 1.63 | 2,357,244 | 35.49 | 34 | SUPERMARKETS |
| 13 | 014-743151 | RALPH'S GROCERY COMPANY | 1 | 13,530 | 28,812 | 21,287 | 28,652 | 14,700 est | 93,451 | 1.41 | 2,450,695 | 36.90 | 34 | SUPERMARKETS |
| 14 | 100-791289 | BURLINGTON COAT FACTORY | 1 | 24,109 | 21,094 | 21,941 | 26,349 | 22,586 | 91,970 | 1.38 | 2,542,665 | 38.28 | 3 | FAMILY APPAR |
| 15 | 099-755314 | APPLIANCES MART | 1 | 0 | 0 | 36,068 | 22,850 | 31,634 | 90,552 | 1.36 | 2,633,217 | 39.65 | 31 | APPLIANCE ST |
| 16 | 097-523024 | AVEDA SERVICES | 1 | 20,735 | 20,642 | 21,354 | 20,821 | 22,561 | 85,378 | 1.29 | 2,718,595 | 40.93 | 92 | CHEMICAL PRO |
| 17 | 097-952622 | OPTICAL ONE | 2 | 18,469 | 18,249 | 17,899 | 19,104 | 18,288 | 73,540 | 1.11 | 2,792,135 | 42.04 | 99 | LIGHT INDUST |
| 18 | 102-056200 | MOBIL SERVICE STATIONS | 1 | 20,196 | 19,622 | 17,330 | 15,408 | 17,875 | 70,235 | 1.06 | 2,862,370 | 43.10 | 62 | SERVICE STAT |
| 19 | 014-757258 | ARCO AM/PM MINI MARTS | 1 | 20,346 | 20,283 | 16,970 | 14,595 | 17,837 | 69,685 | 1.05 | 2,932,055 | 44.15 | 62 | SERVICE STAT |
| 20 | 097-967102 | ARCO AM/PM MINI MARTS | 1 | 20,202 | 19,586 | 15,927 | 14,857 | 17,677 | 68,047 | 1.02 | 3,000,102 | 45.17 | 62 | SERVICE STAT |
| 21 | 102-635402 | ARCO AM/PM MINI MARTS | 1 | 0 | 0 | 13,243 | 22,269 | 32,263 | 67,775 | 1.02 | 3,067,877 | 46.19 | 62 | SERVICE STAT |
| 22 | 014-744280 | CALIFORNIA DOLLY & SUPPLY | 1 | 16,525 | 17,404 | 14,499 | 15,069 | 20,004 | 66,975 | 1.01 | 3,134,852 | 47.20 | 98 | HEAVY INDUST |
| 23 | 099-357038 | RITE AID DRUG STORES | 2 | 16,648 | 16,221 | 17,399 | 16,862 | 16,302 | 66,784 | 1.01 | 3,201,636 | 48.21 | 27 | DRUG STORES |
| 24 | 100-644064 | CVS/PHARMACY | 2 | 16,263 | 15,322 | 16,409 | 16,778 | 16,396 | 64,905 | .98 | 3,266,541 | 49.18 | 27 | DRUG STORES |
| 25 | 097-196853 | MARSHALL'S STORES | 1 | 13,799 | 15,398 | 16,960 | 14,040 | 15,164 | 61,562 | .93 | 3,328,103 | 50.11 | 3 | FAMILY APPAR |
| *TOTAL RANKING 11 - 25 | | | | 253,834 | 256,917 | 302,172 | 310,438 | 325,389 | 1,194,915 | | | | | |
| 26 | 099-904767 | CARBON ACTIVATED | 1 | 16,218 | 20,133 | 15,477 | 11,718 | 13,131 | 60,459 | .91 | 3,388,562 | 51.02 | 99 | LIGHT INDUST |
| 27 | 099-005638 | TNEMEC COMPANY | 1 | 16,145 | 14,285 | 11,730 | 15,300 | 15,901 | 57,216 | .86 | 3,445,778 | 51.88 | 92 | CHEMICAL PRO |
| 28 | 101-070277 | UNION 76 SERVICE STATIONS | 1 | 16,307 | 16,820 | 14,039 | 12,933 | 12,685 | 56,477 | .85 | 3,502,255 | 52.73 | 62 | SERVICE STAT |
| 29 | 100-506390 | RDO-VERMEER | 1 | 7,454 | 14,236 | 17,687 | 10,050 | 14,050 | 56,023 | .84 | 3,558,278 | 53.58 | 99 | LIGHT INDUST |
| 30 | 013-715155 | TORO-AIRE | 1 | 13,679 | 14,569 | 13,956 | 11,527 | 15,393 | 55,445 | .83 | 3,613,723 | 54.41 | 72 | RENTAL/OTHER |
| 31 | 097-549178 | UNITED OIL SERVICE STATIONS | 1 | 0 | 14,863 | 12,891 | 11,663 | 15,488 | 54,904 | .83 | 3,668,627 | 55.24 | 62 | SERVICE STAT |
| 32 | 014-739765 | AUTOZONE | 2 | 12,601 | 11,450 | 11,557 | 17,561 | 12,201 | 52,769 | .79 | 3,721,396 | 56.03 | 61 | AUTO SUPPLY |
| 33 | 018-749904 | CHEVRON SERVICE STATIONS | 1 | 16,623 | 15,082 | 12,565 | 11,200 | 13,297 | 52,144 | .79 | 3,773,540 | 56.82 | 62 | SERVICE STAT |
| 34 | 099-757871 | SUPERIOR SUPER WAREHOUSE | 1 | 12,889 | 12,891 | 12,127 | 11,322 | 11,531 | 47,871 | .72 | 3,821,411 | 57.54 | 34 | SUPERMARKETS |
| 35 | 099-339943 | ARCO AM/PM MINI MARTS | 1 | 14,366 | 13,054 | 10,438 | 10,461 | 12,787 | 46,740 | .70 | 3,868,151 | 58.24 | 62 | SERVICE STAT |
| 36 | 100-892513 | TGI FRIDAY'S | 1 | 11,887 | 11,008 | 10,207 | 12,127 | 11,264 | 44,606 | .67 | 3,912,757 | 58.91 | 36 | RESTAURANTS |
| 37 | 099-460627 | MARTIN CONTAINER INC. | 1 | 9,387 | 8,586 | 18,663 | 8,568 | 8,404 | 44,221 | .67 | 3,956,978 | 59.58 | 99 | LIGHT INDUST |
| 38 | 100-447123 | SHELL SERVICE STATIONS | 1 | 14,170 | 12,883 | 10,011 | 9,203 | 10,875 | 42,972 | .65 | 3,999,950 | 60.23 | 62 | SERVICE STAT |
| 39 | 024-911407 | EL POLLO LOCO | 2 | 10,709 | 9,868 | 10,410 | 10,343 | 10,170 | 40,790 | .61 | 4,040,740 | 60.84 | 24 | FAST FOOD RE |
| 40 | 018-699404 | EUROSTAR | 1 | 8,777 | 9,938 | 9,858 | 10,761 | 9,395 | 39,952 | .60 | 4,080,692 | 61.44 | 4 | SHOE STORES |
| 41 | 017-811539 | PANDA EXPRESS | 2 | 9,783 | 9,296 | 9,924 | 10,183 | 10,519 | 39,922 | .60 | 4,120,614 | 62.04 | 24 | FAST FOOD RE |
| 42 | 099-421853 | FALLAS PAREDES | 1 | 9,192 | 11,401 | 11,245 | 8,731 | 7,964 | 39,340 | .59 | 4,159,954 | 62.64 | 3 | FAMILY APPAR |
| 43 | 102-295831 | T-MOBILE | 3 | 13,176 | 10,780 | 15,645 | 11,405 | 665 | 38,495 | .58 | 4,198,449 | 63.21 | 19 | SPECIALTY ST |
| 44 | 100-864988 | OWENS CORNING ROOFING/ASPHALT | 2 | 10,059 | 6,467 | 9,351 | 9,046 | 13,157 | 38,021 | .57 | 4,236,470 | 63.79 | 82 | BLDG MATLS-W |
| 45 | 100-526989 | AT & T MOBILITY | 1 | 9,796 | 8,254 | 10,683 | 9,928 | 9,121 | 37,986 | .57 | 4,274,456 | 64.36 | 19 | SPECIALTY ST |
| 46 | 016-101041 | CONCRETE TIE MANUFACTURING | 1 | 10,419 | 10,114 | 7,850 | 9,754 | 9,745 | 37,463 | .56 | 4,311,919 | 64.92 | 98 | HEAVY INDUST |
| 47 | 102-516760 | O'REILLY AUTO PARTS | 3 | 7,513 | 8,518 | 8,576 | 9,957 | 10,285 | 37,336 | .56 | 4,349,255 | 65.49 | 61 | AUTO SUPPLY |
| 48 | 102-136903 | A & D BUILDING SUPPLY | 1 | 8,272 | 9,439 | 8,560 | 9,209 | 9,622 | 36,830 | .55 | 4,386,085 | 66.04 | 82 | BLDG MATLS-W |
| 49 | 100-671127 | LEE'S TOOL | 1 | 5,761 | 7,133 | 8,811 | 9,243 | 10,256 | 35,443 | .53 | 4,421,528 | 66.57 | 50 | BUILDING MAT |

A - Annual C - Closed CC - All Closed C* - Closed and Open Locations est - estimated payment

*** STARS ***
(SALELSIS-T100C)

CITY OF COMPTON
HIGHEST SALES TAX GENERATORS
QUARTERLY DETAIL FOR BENCHMARK YEAR - QUARTER 2, 2015

CONFIDENTIAL DATA

| RANK 15/2 | ACCOUNT | ACCOUNT NAME | | LOCS | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | YR END $ 2015/2 | % | CUMULATIVE TOTAL | % | BC | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 50 | 100-416366 | STAPLES OFFICE SUPERSTORE | | 1 | 7,284 | 9,775 | 7,630 | 9,609 | 7,904 | 34,918 | .53 | 4,456,446 | 67.10 | 18 | OFFICE EQPMT |
| *TOTAL RANKING 26 - 50 | | | | | 272,467 | 290,843 | 289,891 | 271,802 | 275,810 | 1,128,343 | | | | | |
| 51 | 102-370522 | MCDONALD'S RESTAURANTS | | 1 | 9,031 | 8,709 | 8,531 | 8,287 | 8,655 | 34,182 | .51 | 4,490,628 | 67.61 | 24 | FAST FOOD RE |
| 52 | 102-370358 | MCDONALD'S RESTAURANTS | | 1 | 8,951 | 8,430 | 7,954 | 8,098 | 8,714 | 33,196 | .50 | 4,523,824 | 68.11 | 24 | FAST FOOD RE |
| 53 | 098-004877 | W.W. GRAINGER | | 1 | 8,774 | 9,052 | 7,935 | 7,769 | 7,916 | 32,672 | .49 | 4,556,496 | 68.61 | 82 | BLDG MATLS-W |
| 54 | 100-500420 | WINGSTOP | | 2 | 7,697 | 7,395 | 8,024 | 8,337 | 8,308 | 32,064 | .48 | 4,588,560 | 69.09 | 24 | FAST FOOD RE |
| 55 | 013-847529 | JACK IN THE BOX RESTAURANTS | | 2 | 7,146 | 7,305 | 7,834 | 8,203 | 8,165 | 31,507 | .47 | 4,620,067 | 69.56 | 24 | FAST FOOD RE |
| 56 | 102-327553 | ARCO AM/PM MINI MARTS | | 1 | 9,752 | 9,279 | 6,964 | 6,586 | 8,650 | 31,479 | .47 | 4,651,546 | 70.04 | 62 | SERVICE STAT |
| 57 | 097-519588 | DOLLAR TREE | | 3 | 6,317 | 6,269 | 7,923 | 6,738 | 9,726 | 30,656 | .46 | 4,682,202 | 70.50 | 5 | VARIETY STOR |
| 58 | 100-332228 | RING POWER | | 1 | 8,325 | 9,096 | 3,047 | 1,269 | 16,764 | 30,176 | .45 | 4,712,378 | 70.95 | 99 | LIGHT INDUST |
| 59 | 097-082122 | LITTLE CAESAR'S PIZZA | | 2 | 7,324 | 7,292 | 7,427 | 7,550 | 7,789 | 30,057 | .45 | 4,742,435 | 71.41 | 24 | FAST FOOD RE |
| 60 | 102-387147 | CARL'S JR. RESTAURANTS | | 1 | 8,047 | 8,288 | 8,421 | 7,731 | 4,932 | 29,372 | .44 | 4,771,807 | 71.85 | 24 | FAST FOOD RE |
| 61 | 099-901839 | GAMESTOP | | 2 | 4,330 | 4,851 | 9,599 | 6,150 | 5,552 | 26,152 | .39 | 4,797,959 | 72.24 | 19 | SPECIALTY ST |
| 62 | 101-321361 | MCDONALD'S RESTAURANTS | | 1 | 6,959 | 6,538 | 6,313 | 6,355 | 6,575 | 25,780 | .39 | 4,823,739 | 72.63 | 24 | FAST FOOD RE |
| 63 | 100-368181 | AUTOZONE | | 1 | 5,665 | 5,453 | 5,618 | 8,518 | 5,911 | 25,500 | .38 | 4,849,239 | 73.01 | 61 | AUTO SUPPLY |
| 64 | 097-985719 | ARCO AM/PM MINI MARTS | | 1 | 8,136 | 7,584 | 5,560 | 5,330 | 6,826 | 25,300 | .38 | 4,874,539 | 73.39 | 62 | SERVICE STAT |
| 65 | 013-826577 | MARIAK INDUSTRIES | | 1 | 6,532 | 9,147 | 7,911 | 5,928 | 1,830 | 24,816 | .37 | 4,899,355 | 73.77 | 91 | MFG.MATL./TE |
| 66 | 097-613497 | IHOP RESTAURANTS | | 1 | 5,627 | 5,541 | 6,168 | 6,484 | 6,397 | 24,590 | .37 | 4,923,945 | 74.14 | 24 | FAST FOOD RE |
| 67 | 011-646997 | FLORENCE FILTER | | 1 | 6,784 | 6,372 | 5,276 | 5,960 | 6,505 | 24,113 | .36 | 4,948,058 | 74.50 | 98 | HEAVY INDUST |
| 68 | 097-214043 | TACO BELL | | 2 | 5,827 | 5,784 | 5,709 | 6,123 | 6,259 | 23,875 | .36 | 4,971,933 | 74.86 | 24 | FAST FOOD RE |
| 69 | 097-773870 | CHIPOTLE MEXICAN GRILL | | 1 | 824 | 6,131 | 5,644 | 5,919 | 5,719 | 23,414 | .35 | 4,995,347 | 75.21 | 36 | RESTAURANTS |
| 70 | 099-570761 | PARTY CITY | | 1 | 4,782 | 4,591 | 9,330 | 4,201 | 4,777 | 22,899 | .34 | 5,018,246 | 75.56 | 11 | ART, GIFT, N |
| 71 | 102-370495 | MCDONALD'S RESTAURANTS | | 1 | 5,750 | 5,454 | 5,264 | 5,397 | 5,723 | 21,838 | .33 | 5,040,084 | 75.89 | 24 | FAST FOOD RE |
| 72 | 099-231972 | R-RANCH MARKET | | 1 | 5,599 | 5,469 | 5,368 | 5,122 | 5,580 | 21,539 | .32 | 5,061,623 | 76.21 | 34 | SUPERMARKETS |
| 73 | 097-711136 | LOUIS BURGERS | | 1 | 4,915 | 5,115 | 5,299 | 5,171 | 5,224 | 20,809 | .31 | 5,082,432 | 76.52 | 24 | FAST FOOD RE |
| 74 | 097-835219 | ULTA BEAUTY | | 1 | 2,438 | 6,803 | 4,398 | 4,545 | 4,647 | 20,393 | .31 | 5,102,825 | 76.83 | 19 | SPECIALTY ST |
| 75 | 099-569563 | GENERAL DISCOUNT | | 1 | 4,468 | 4,398 | 5,383 | 4,852 | 4,755 | 19,388 | .29 | 5,122,213 | 77.12 | 5 | VARIETY STOR |
| 76 | 030-703429 | PETSMART | | 1 | 2,362 | 4,327 | 4,396 | 4,892 | 5,148 | 18,763 | .28 | 5,140,976 | 77.41 | 19 | SPECIALTY ST |
| 77 | 097-020795 | SPRINT NEXTEL | | 1 | 7,107 | 5,918 | 5,933 | 3,956 | 2,926 | 18,733 | .28 | 5,159,709 | 77.69 | 19 | SPECIALTY ST |
| 78 | 021-625553 | PRAXAIR | | 1 | 2,766 | 9,197 | 1,577 | 2,934 | 3,686 | 17,394 | .26 | 5,177,103 | 77.95 | 98 | HEAVY INDUST |
| 79 | 012-680264 | TRACKSTAR PRINTING | | 1 | 1,787 | 3,944 | 5,984 | 3,782 | 3,506 | 17,216 | .26 | 5,194,319 | 78.21 | 99 | LIGHT INDUST |
| 80 | 102-294015 | ALAMEDA FUEL | | 1 | 4,678 | 4,833 | 4,200 | 3,554 | 3,826 | 16,413 | .25 | 5,210,732 | 78.46 | 62 | SERVICE STAT |
| 81 | 013-753859 | CHEMTAINER WEST | | 1 | 6,894 | 4,288 | 4,015 | 4,111 | 3,987 | 16,401 | .25 | 5,227,133 | 78.70 | 99 | LIGHT INDUST |
| 82 | 101-026133 | APPLE SPICE JUNCTION | | 1 | 3,230 | 3,378 | 4,260 | 3,699 | 4,303 | 15,640 | .24 | 5,242,773 | 78.94 | 24 | FAST FOOD RE |
| 83 | 102-413081 | BURGER KING RESTAURANTS | | 1 | 3,385 | 3,429 | 3,622 | 3,829 | 3,981 | 14,861 | .22 | 5,257,634 | 79.16 | 24 | FAST FOOD RE |
| 84 | 011-613953 | 99 CENTS ONLY STORES | C | 1 | 6,622 | 6,701 | 7,832 | 0 | 0 | 14,533 | .22 | 5,272,167 | 79.38 | 5 | VARIETY STOR |
| 85 | 100-101409 | ORION PLASTICS | | 1 | 5,439 | 4,290 | 4,716 | 1,604 | 3,832 | 14,442 | .22 | 5,286,609 | 79.60 | 99 | LIGHT INDUST |
| 86 | 102-560542 | Z Y OIL | | 1 | 1,701 | 3,949 | 3,740 | 3,092 | 3,503 | 14,284 | .22 | 5,300,893 | 79.81 | 62 | SERVICE STAT |
| 87 | 100-154200 | FRAMA-TECH | | 1 | 3,445 | 3,508 | 3,208 | 3,287 | 3,523 | 13,526 | .20 | 5,314,419 | 80.02 | 19 | SPECIALTY ST |
| 88 | 101-089934 | ONO HAWAIIAN BBQ | | 1 | 3,229 | 3,236 | 3,231 | 3,391 | 3,519 | 13,377 | .20 | 5,327,796 | 80.22 | 24 | FAST FOOD RE |
| 89 | 097-045481 | CHURCH'S FRIED CHICKEN | | 2 | 3,412 | 3,312 | 3,374 | 3,293 | 3,345 | 13,324 | .20 | 5,341,120 | 80.42 | 24 | FAST FOOD RE |
| 90 | 102-175892 | TOM'S JR. BURGER | | 1 | 3,059 | 3,147 | 3,298 | 3,297 | 3,466 | 13,208 | .20 | 5,354,328 | 80.62 | 24 | FAST FOOD RE |
| 91 | 014-695268 | ASBURY ENVIRONMENTAL SERVICES | | 2 | 3,501 | 3,090 | 3,714 | 4,588 | 1,757 | 13,149 | .20 | 5,367,477 | 80.82 | 96 | OIL & GAS PR |
| 92 | 100-688888 | MOBIL SERVICE STATIONS | C | 1 | 14,557 | 12,562 | 450 | 0 | 0 | 13,012 | .20 | 5,380,489 | 81.01 | 62 | SERVICE STAT |
| 93 | 102-708423 | 99 CENTS ONLY STORES | | 1 | 0 | 0 | 0 | 6,387 | 6,487 | 12,874 | .19 | 5,393,363 | 81.21 | 5 | VARIETY STOR |
| 94 | 100-485700 | DEL TACO | | 1 | 2,890 | 3,012 | 3,133 | 3,284 | 3,282 | 12,711 | .19 | 5,406,074 | 81.40 | 24 | FAST FOOD RE |
| 95 | 011-811589 | SOUTHSIDE PIZZA | | 1 | 2,787 | 2,699 | 3,106 | 3,326 | 3,469 | 12,600 | .19 | 5,418,674 | 81.59 | 24 | FAST FOOD RE |
| 96 | 024-952119 | STRATA FOREST PRODUCTS | | 1 | 3,230 | 3,310 | 2,671 | 3,154 | 3,152 | 12,287 | .19 | 5,430,961 | 81.77 | 52 | PLUMBING & E |
| 97 | 102-571388 | SHIEKH SHOES | | 1 | 2,605 | 2,491 | 3,175 | 3,745 | 2,456 | 11,867 | .18 | 5,442,828 | 81.95 | 4 | SHOE STORES |
| 98 | 101-265587 | 7-ELEVEN FOOD STORES | | 1 | 2,792 | 3,001 | 2,876 | 2,825 | 3,084 | 11,786 | .18 | 5,454,614 | 82.13 | 33 | GROCERY W/BE |
| 99 | 102-182224 | 7-ELEVEN FOOD STORES | | 1 | 2,979 | 3,146 | 2,802 | 2,523 | 2,814 | 11,285 | .17 | 5,465,899 | 82.30 | 33 | GROCERY W/BE |
| 100 | 100-300664 | POPEYE'S CHICKEN & BISCUITS | | 1 | 2,585 | 2,721 | 2,699 | 2,747 | 2,979 | 11,146 | .17 | 5,477,045 | 82.47 | 24 | FAST FOOD RE |
| *TOTAL RANKING 51 - 100 | | | | | 257,042 | 273,835 | 254,912 | 237,923 | 253,930 | 1,020,599 | | | | | |
| *TOTAL GROUPING Top 100 | | | | | 1,364,584 | 1,350,488 | 1,400,225 | 1,330,244 | 1,396,093 | 5,477,045 | | | | | |

A - Annual C - Closed CC - All Closed C* - Closed and Open Locations est - estimated payment

#6.

*** STARS ***
(SALELSIS-T100C)

CITY OF COMPTON
HIGHEST SALES TAX GENERATORS
QUARTERLY DETAIL FOR BENCHMARK YEAR - QUARTER 2, 2015

CONFIDENTIAL DATA

| RANK 15/2 | ACCOUNT | ACCOUNT NAME | LOCS | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | YR END $ 2015/2 | % | CUMULATIVE TOTAL | % | BC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| *** | | ALL OTHER | 0 | 344,326 | 291,381 | 291,280 | 284,359 | 297,488 | 1,164,507 | 17.53 | 6,641,552 | 100.00 | 0 |
| *TOTAL ALL_ACCOUNTS | | | | 1,708,910 | 1,641,869 | 1,691,505 | 1,614,603 | 1,693,581 | 6,641,552 | | | | |
| TOTAL | | | | 1,708,910 | 1,641,869 | 1,691,505 | 1,614,603 | 1,693,581 | 6,641,552 | | | | |

A - Annual C - Closed CC - All Closed C* - Closed and Open Locations est - estimated payment

#6.

*** STARS *** CITY OF COMPTON CONFIDENTIAL DATA
(SALELSIS-T100H) HIGHEST SALES TAX GENERATORS - RANKING & PAYMENT HISTORY

BENCHMARK YEARS

| RANK 15/2 | 14/2 | 13/2 | 12/2 | 11/2 | ACCOUNT | ACCOUNT NAME | YR END $ 2015/2 | | % | CUMULATIVE TOTAL | % | YR END $ 2014/2 | YR END $ 2013/2 | YR END $ 2012/2 | YR END $ 2011/2 | BC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | 1 | 2 | 3 | 3 | 030-690422 | HOME DEPOT | 331,750 | EST | 5.00 | 331,750 | 5.00 | 320,298 | 302,168 | 282,399 | 259,047 | 50 |
| 2 | 2 | 1 | 1 | 2 | 017-702242 | TARGET STORES | 323,249 | | 4.87 | 654,999 | 9.86 | 314,950 | 320,741 | 315,890 | 305,675 | 7 |
| 3 | 3 | 3 | 10 | 10 | 099-479773 | WESCO DISTRIBUTION | 233,720 | | 3.52 | 888,719 | 13.38 | 305,060 | 271,367 | 169,929 | 127,552 | 82 |
| 4 | 4 | 4 | 4 | 4 | 101-016764 | ARCO AM/PM MINI MARTS | 222,914 | | 3.36 | 1,111,633 | 16.74 | 240,909 | 247,536 | 230,950 | 215,748 | 62 |
| 5 | 5 | 5 | 5 | 5 | 099-849263 | BEST BUY STORES | 200,738 | | 3.02 | 1,312,371 | 19.76 | 202,471 | 204,912 | 209,813 | 209,336 | 31 |
| *TOTAL RANKING 1 - 5 | | | | | | | 1,312,371 | | 3.95 | | | 1,383,688 | 1,346,724 | 1,208,981 | 1,117,358 | |
| 6 | 7 | 6 | 6 | 7 | 100-506445 | DD'S DISCOUNTS | 195,039 | | 2.94 | 1,507,410 | 22.70 | 190,309 | 193,770 | 196,715 | 193,426 | 3 |
| 7 | 6 | 7 | 7 | 6 | 012-688265 | UNITED FABRICARE SUPPLY | 193,251 | | 2.91 | 1,700,661 | 25.61 | 195,159 | 192,740 | 195,651 | 200,259 | 92 |
| 8 | 9 | 12 | 11 | 11 | 016-094211 | JOHN B RUDY COMPANY | 157,731 | | 2.37 | 1,858,392 | 27.98 | 161,410 | 137,397 | 148,012 | 120,840 | 86 |
| 9 | 10 | 8 | 9 | 8 | 018-693221 | AMERICAN DAWN | 144,249 | | 2.17 | 2,002,641 | 30.15 | 159,975 | 178,743 | 171,309 | 155,045 | 91 |
| 10 | 12 | 13 | 12 | 12 | 101-313518 | 4 WHEEL PARTS | 130,547 | | 1.97 | 2,133,188 | 32.12 | 128,922 | 108,022 | 105,428 | 92,075 | 61 |
| *TOTAL RANKING 6 - 10 | | | | | | | 820,817 | | 2.47 | | | 835,775 | 810,672 | 817,115 | 761,645 | |
| 11 | 8 | 9 | 8 | 9 | 100-493691 | WILSON SUPPLY COMPANY | 115,890 | | 1.74 | 2,249,078 | 33.86 | 178,353 | 174,843 | 184,747 | 141,899 | 98 |
| 12 | 13 | 14 | 15 | 14 | 098-009419 | RALPH'S GROCERY COMPANY | 108,166 | EST | 1.63 | 2,357,244 | 35.49 | 104,007 | 100,022 | 90,709 | 87,936 | 34 |
| 13 | 11 | 10 | 2 | 1 | 014-743151 | RALPH'S GROCERY COMPANY | 93,451 | EST | 1.41 | 2,450,695 | 36.90 | 135,606 | 167,235 | 293,082 | 386,074 | 34 |
| 14 | 14 | 15 | 14 | 13 | 100-791289 | BURLINGTON COAT FACTORY | 91,970 | | 1.38 | 2,542,665 | 38.28 | 96,108 | 93,067 | 94,963 | 91,149 | 3 |
| 15 | *** | *** | *** | *** | 099-755314 | APPLIANCES MART | 90,552 | | 1.36 | 2,633,217 | 39.65 | 0 | 0 | 0 | 0 | 31 |
| 16 | 15 | 17 | 20 | 20 | 097-523024 | AVEDA SERVICES | 85,378 | | 1.29 | 2,718,595 | 40.93 | 86,258 | 78,031 | 71,453 | 58,601 | 92 |
| 17 | 16 | 19 | 16 | 15 | 097-952622 | OPTICAL ONE | 73,540 | | 1.11 | 2,792,135 | 42.04 | 79,964 | 76,384 | 86,388 | 81,128 | 99 |
| 18 | 17 | 18 | 18 | 21 | 102-056200 | MOBIL SERVICE STATIONS | 70,235 | | 1.06 | 2,862,370 | 43.10 | 78,562 | 76,814 | 79,135 | 58,289 | 62 |
| 19 | 20 | 20 | 21 | 19 | 014-757258 | ARCO AM/PM MINI MARTS | 69,685 | | 1.05 | 2,932,055 | 44.15 | 73,254 | 75,624 | 65,968 | 60,332 | 62 |
| 20 | 18 | 16 | 17 | 26 | 097-967102 | ARCO AM/PM MINI MARTS | 68,047 | | 1.02 | 3,000,102 | 45.17 | 78,311 | 78,464 | 82,479 | 48,708 | 62 |
| | *** | *** | *** | *** | 102-635402 | ARCO AM/PM MINI MARTS | 67,775 | | 1.02 | 3,067,877 | 46.19 | 0 | 0 | 0 | 0 | 62 |
| | 25 | 25 | 29 | 30 | 014-744280 | CALIFORNIA DOLLY & SUPPLY | 66,975 | | 1.01 | 3,134,852 | 47.20 | 61,344 | 57,437 | 48,077 | 42,334 | 98 |
| | 21 | 22 | 19 | 16 | 099-357038 | RITE AID DRUG STORES | 66,784 | | 1.01 | 3,201,636 | 48.21 | 67,680 | 68,995 | 72,960 | 69,080 | 27 |
| | 22 | 24 | 22 | 18 | 100-644064 | CVS/PHARMACY | 64,905 | | .98 | 3,266,541 | 49.18 | 65,729 | 64,290 | 65,025 | 64,300 | 27 |
| 25 | 77 | *** | *** | *** | 097-196853 | MARSHALL'S STORES | 61,562 | | .93 | 3,328,103 | 50.11 | 13,799 | 0 | 0 | 0 | 3 |
| *TOTAL RANKING 11 - 25 | | | | | | | 1,194,915 | | 1.20 | | | 1,118,975 | 1,111,206 | 1,234,986 | 1,189,830 | |
| 26 | 23 | 23 | 23 | 27 | 099-904767 | CARBON ACTIVATED | 60,459 | | .91 | 3,388,562 | 51.02 | 64,090 | 67,986 | 60,212 | 47,192 | 99 |
| 27 | 33 | 36 | 33 | 40 | 099-005638 | TNEMEC COMPANY | 57,216 | | .86 | 3,445,778 | 51.88 | 47,750 | 42,885 | 43,639 | 28,284 | 92 |
| 28 | 26 | 27 | 30 | 32 | 101-070277 | UNION 76 SERVICE STATIONS | 56,477 | | .85 | 3,502,255 | 52.73 | 56,002 | 51,662 | 46,941 | 40,318 | 62 |
| 29 | 31 | 31 | 38 | 39 | 100-506390 | RDO-VERMEER | 56,023 | | .84 | 3,558,278 | 53.58 | 50,624 | 47,465 | 32,437 | 28,830 | 99 |
| 30 | 28 | 29 | 31 | 28 | 013-715155 | TORO-AIRE | 55,445 | | .83 | 3,613,723 | 54.41 | 53,310 | 50,682 | 46,858 | 45,362 | 72 |
| 31 | *** | *** | *** | *** | 097-549178 | UNITED OIL SERVICE STATIONS | 54,904 | | .83 | 3,668,627 | 55.24 | 0 | 0 | 0 | 0 | 62 |
| 32 | 27 | 26 | 26 | 23 | 014-739765 | AUTOZONE | 52,769 | | .79 | 3,721,396 | 56.03 | 55,901 | 55,371 | 55,165 | 55,081 | 61 |
| 33 | 24 | 21 | 32 | 37 | 018-749904 | CHEVRON SERVICE STATIONS | 52,144 | | .79 | 3,773,540 | 56.82 | 61,796 | 69,941 | 45,042 | 30,227 | 62 |
| 34 | 32 | 33 | 28 | 25 | 099-757871 | SUPERIOR SUPER WAREHOUSE | 47,871 | | .72 | 3,821,411 | 57.54 | 47,787 | 44,487 | 48,151 | 49,019 | 34 |
| 35 | 30 | 28 | 24 | 24 | 099-339943 | ARCO AM/PM MINI MARTS | 46,740 | | .70 | 3,868,151 | 58.24 | 52,998 | 51,593 | 58,145 | 53,391 | 62 |
| 36 | 35 | 35 | 34 | 33 | 100-892513 | TGI FRIDAY'S | 44,606 | | .67 | 3,912,757 | 58.91 | 44,054 | 42,909 | 42,146 | 39,915 | 36 |
| 37 | 38 | 32 | 35 | 31 | 099-460627 | MARTIN CONTAINER INC. | 44,221 | | .67 | 3,956,978 | 59.58 | 39,899 | 45,542 | 39,804 | 41,266 | 99 |
| 38 | 29 | 30 | 27 | 29 | 100-447123 | SHELL SERVICE STATIONS | 42,972 | | .65 | 3,999,950 | 60.23 | 53,230 | 48,759 | 50,694 | 43,667 | 62 |
| 39 | 62 | 65 | 58 | 58 | 024-911407 | EL POLLO LOCO | 40,790 | | .61 | 4,040,740 | 60.84 | 23,570 | 16,522 | 15,023 | 14,139 | 24 |
| 40 | 42 | 39 | 39 | 36 | 018-699404 | EUROSTAR | 39,952 | | .60 | 4,080,692 | 61.44 | 36,618 | 33,464 | 31,939 | 30,759 | 4 |
| 41 | 41 | 38 | 40 | 41 | 017-811539 | PANDA EXPRESS | 39,922 | | .60 | 4,120,614 | 62.04 | 36,669 | 33,673 | 29,630 | 27,161 | 24 |
| 42 | 36 | 41 | *** | *** | 099-421853 | FALLAS PAREDES | 39,340 | | .59 | 4,159,954 | 62.64 | 43,840 | 30,101 | 0 | 0 | 3 |
| 43 | 34 | 61 | *** | *** | 102-295831 | T-MOBILE | 38,495 | | .58 | 4,198,449 | 63.21 | 44,270 | 18,766 | 0 | 0 | 19 |
| 44 | 37 | 40 | 60 | 50 | 100-864988 | OWENS CORNING ROOFING/ASPHALT | 38,021 | | .57 | 4,236,470 | 63.79 | 41,807 | 31,311 | 14,546 | 20,481 | 82 |
| 45 | 39 | 47 | 54 | 59 | 100-526989 | AT & T MOBILITY | 37,986 | | .57 | 4,274,456 | 64.36 | 37,726 | 27,388 | 18,158 | 13,584 | 19 |
| 46 | 40 | 34 | 25 | 22 | 016-101041 | CONCRETE TIE MANUFACTURING | 37,463 | | .56 | 4,311,919 | 64.92 | 36,846 | 44,263 | 56,950 | 55,625 | 98 |
| 47 | 75 | *** | *** | *** | 102-516760 | O'REILLY AUTO PARTS | 37,336 | | .56 | 4,349,255 | 65.49 | 14,403 | 0 | 0 | 0 | 61 |
| 48 | 50 | 51 | 65 | *** | 102-136903 | A & D BUILDING SUPPLY | 36,830 | | .55 | 4,386,085 | 66.04 | 29,263 | 23,633 | 10,975 | 0 | 82 |
| 49 | 57 | 53 | 51 | 52 | 100-671127 | LEE'S TOOL | 35,443 | | .53 | 4,421,528 | 66.57 | 26,349 | 23,423 | 21,613 | 18,866 | 50 |

A - ANNUAL C - CLOSED CC - ALL CLOSED C* - CLOSED AND OPEN LOCATIONS

*** STARS *** CITY OF COMPTON CONFIDENTIAL DATA
(SALELSIS-T100H) HIGHEST SALES TAX GENERATORS - RANKING & PAYMENT HISTORY

#6.

BENCHMARK YEARS

| RANK 15/2 | 14/2 | 13/2 | 12/2 | 11/2 | ACCOUNT | ACCOUNT NAME | | YR END $ 2015/2 | % | CUMULATIVE TOTAL | % | YR END $ 2014/2 | YR END $ 2013/2 | YR END $ 2012/2 | YR END $ 2011/2 | BC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 50 | 46 | 37 | 36 | 34 | 100-416366 | STAPLES OFFICE SUPERSTORE | | 34,918 | .53 | 4,456,446 | 67.10 | 33,311 | 34,483 | 36,263 | 36,083 | 18 |
| *TOTAL RANKING 26 - 50 | | | | | | | | 1,128,343 | .68 | | | 1,032,113 | 936,309 | 804,331 | 719,250 | |
| 51 | 45 | 84 | *** | *** | 102-370522 | MCDONALD'S RESTAURANTS | | 34,182 | .51 | 4,490,628 | 67.61 | 33,820 | 8,545 | 0 | 0 | 24 |
| 52 | 44 | 85 | *** | *** | 102-370358 | MCDONALD'S RESTAURANTS | | 33,196 | .50 | 4,523,824 | 68.11 | 33,899 | 8,408 | 0 | 0 | 24 |
| 53 | 48 | 42 | 37 | 38 | 098-004877 | W.W. GRAINGER | | 32,672 | .49 | 4,556,496 | 68.61 | 31,950 | 29,924 | 36,033 | 29,665 | 82 |
| 54 | 52 | 50 | 49 | 49 | 100-500420 | WINGSTOP | | 32,064 | .48 | 4,588,560 | 69.09 | 28,993 | 24,585 | 22,429 | 20,761 | 24 |
| 55 | 56 | 45 | 43 | 43 | 013-847529 | JACK IN THE BOX RESTAURANTS | | 31,507 | .47 | 4,620,067 | 69.56 | 27,723 | 27,582 | 27,327 | 25,415 | 24 |
| 56 | 43 | 59 | *** | *** | 102-327553 | ARCO AM/PM MINI MARTS | | 31,479 | .47 | 4,651,546 | 70.04 | 34,062 | 19,609 | 0 | 0 | 62 |
| 57 | 73 | 74 | *** | *** | 097-519588 | DOLLAR TREE | | 30,656 | .46 | 4,682,202 | 70.50 | 15,485 | 12,032 | 0 | 0 | 5 |
| 58 | 51 | 64 | 57 | 74 | 100-332228 | RING POWER | | 30,176 | .45 | 4,712,378 | 70.95 | 29,251 | 16,795 | 15,487 | 2,647 | 99 |
| 59 | 55 | 46 | 45 | 46 | 097-082122 | LITTLE CAESAR'S PIZZA | | 30,057 | .45 | 4,742,435 | 71.41 | 27,754 | 27,520 | 25,514 | 22,547 | 24 |
| 60 | 47 | 83 | *** | *** | 102-387147 | CARL'S JR. RESTAURANTS | | 29,372 | .44 | 4,771,807 | 71.85 | 32,549 | 8,908 | 0 | 0 | 24 |
| 61 | 59 | 52 | 44 | 35 | 099-901839 | GAMESTOP | | 26,152 | .39 | 4,797,959 | 72.24 | 25,068 | 23,454 | 26,094 | 32,697 | 19 |
| 62 | 58 | 48 | 46 | 44 | 101-321361 | MCDONALD'S RESTAURANTS | | 25,780 | .39 | 4,823,739 | 72.63 | 26,193 | 26,031 | 25,043 | 22,764 | 24 |
| 63 | 60 | 54 | 48 | 47 | 100-368181 | AUTOZONE | | 25,500 | .38 | 4,849,239 | 73.01 | 24,377 | 23,210 | 23,452 | 22,467 | 61 |
| 64 | 49 | 44 | 42 | 54 | 097-985719 | ARCO AM/PM MINI MARTS | | 25,300 | .38 | 4,874,539 | 73.39 | 30,593 | 28,200 | 27,452 | 18,057 | 62 |
| 65 | 70 | 86 | 69 | 63 | 013-826577 | MARIAK INDUSTRIES | | 24,816 | .37 | 4,899,355 | 73.77 | 18,312 | 6,903 | 10,171 | 11,253 | 91 |
| 66 | 65 | 58 | 56 | 55 | 097-613497 | IHOP RESTAURANTS | | 24,590 | .37 | 4,923,945 | 74.14 | 21,758 | 19,942 | 18,015 | 17,918 | 24 |
| 67 | 61 | 49 | 47 | 45 | 011-646997 | FLORENCE FILTER | | 24,113 | .36 | 4,948,058 | 74.50 | 23,828 | 25,114 | 24,774 | 22,613 | 98 |
| 68 | 64 | 55 | 52 | 51 | 097-214043 | TACO BELL | | 23,875 | .36 | 4,971,933 | 74.86 | 22,555 | 22,186 | 21,481 | 19,726 | 24 |
| 69 | 96 | *** | *** | *** | 097-773870 | CHIPOTLE MEXICAN GRILL | | 23,414 | .35 | 4,995,347 | 75.21 | 824 | 0 | 0 | 0 | 36 |
| 70 | 67 | 57 | 53 | 53 | 099-570761 | PARTY CITY | | 22,899 | .34 | 5,018,246 | 75.56 | 21,476 | 20,547 | 19,955 | 18,071 | 11 |
| 71 | 63 | 87 | *** | *** | 102-370495 | MCDONALD'S RESTAURANTS | | 21,838 | .33 | 5,040,084 | 75.89 | 22,810 | 5,812 | 0 | 0 | 24 |
| 72 | 66 | 56 | 50 | 48 | 099-231972 | R-RANCH MARKET | | 21,539 | .32 | 5,061,623 | 76.21 | 21,622 | 21,721 | 21,747 | 21,320 | 34 |
| 73 | 71 | 63 | 59 | 62 | 097-711136 | LOUIS BURGERS | | 20,809 | .31 | 5,082,432 | 76.52 | 17,927 | 16,876 | 14,982 | 13,082 | 24 |
| 74 | 93 | *** | *** | *** | 097-835219 | ULTA BEAUTY | | 20,393 | .31 | 5,102,825 | 76.83 | 2,438 | 0 | 0 | 0 | 19 |
| | 68 | 60 | 55 | 56 | 099-569563 | GENERAL DISCOUNT | | 19,388 | .29 | 5,122,213 | 77.12 | 19,221 | 19,207 | 18,108 | 17,060 | 5 |
| | 94 | *** | *** | *** | 030-703429 | PETSMART | | 18,763 | .28 | 5,140,976 | 77.41 | 2,381 | 0 | 0 | 0 | 19 |
| | 53 | 62 | *** | *** | 097-020795 | SPRINT NEXTEL | | 18,733 | .28 | 5,159,709 | 77.69 | 28,262 | 18,107 | 0 | 0 | 19 |
| 78 | 78 | 70 | 75 | 73 | 021-625553 | PRAXAIR | | 17,394 | .26 | 5,177,103 | 77.95 | 13,389 | 12,818 | 6,725 | 5,823 | 98 |
| 79 | 79 | 77 | 70 | 71 | 012-680264 | TRACKSTAR PRINTING | | 17,216 | .26 | 5,194,319 | 78.21 | 13,305 | 10,361 | 9,981 | 7,659 | 99 |
| 80 | 74 | 66 | *** | *** | 102-294015 | ALAMEDA FUEL | | 16,413 | .25 | 5,210,732 | 78.46 | 15,001 | 15,833 | 0 | 0 | 62 |
| 81 | 69 | 67 | 62 | 57 | 013-753859 | CHEMTAINER WEST | | 16,401 | .25 | 5,227,133 | 78.70 | 18,564 | 15,373 | 11,658 | 15,208 | 99 |
| 82 | 76 | 69 | 63 | 68 | 101-026133 | APPLE SPICE JUNCTION | | 15,640 | .24 | 5,242,773 | 78.94 | 13,912 | 13,449 | 11,429 | 9,276 | 24 |
| 83 | 80 | 89 | *** | *** | 102-413081 | BURGER KING RESTAURANTS | | 14,861 | .22 | 5,257,634 | 79.16 | 13,227 | 1,252 | 0 | 0 | 24 |
| 84 | 54 | 43 | 41 | 42 | 011-613953 | 99 CENTS ONLY STORES | C | 14,533 | .22 | 5,272,167 | 79.38 | 28,130 | 28,236 | 28,030 | 26,181 | 5 |
| 85 | 82 | 81 | 74 | 72 | 100-101409 | ORION PLASTICS | | 14,442 | .22 | 5,286,609 | 79.60 | 13,047 | 9,629 | 8,417 | 6,377 | 99 |
| 86 | 95 | *** | *** | *** | 102-560542 | Z Y OIL | | 14,284 | .22 | 5,300,893 | 79.81 | 1,701 | 0 | 0 | 0 | 62 |
| 87 | 84 | 73 | 66 | 67 | 100-154200 | FRAMA-TECH | | 13,526 | .20 | 5,314,419 | 80.02 | 12,503 | 12,209 | 10,771 | 9,999 | 19 |
| 88 | 83 | 72 | 64 | 64 | 101-089934 | ONO HAWAIIAN BBQ | | 13,377 | .20 | 5,327,796 | 80.22 | 12,723 | 12,220 | 11,426 | 10,528 | 24 |
| 89 | 81 | 71 | 61 | 61 | 097-045481 | CHURCH'S FRIED CHICKEN | | 13,324 | .20 | 5,341,120 | 80.42 | 13,121 | 12,815 | 13,031 | 13,290 | 24 |
| 90 | 85 | 79 | *** | *** | 102-175892 | TOM'S JR. BURGER | | 13,208 | .20 | 5,354,328 | 80.62 | 12,032 | 10,006 | 0 | 0 | 24 |
| 91 | 72 | 68 | 71 | 60 | 014-695268 | ASBURY ENVIRONMENTAL SERVICES | | 13,149 | .20 | 5,367,477 | 80.82 | 16,550 | 13,986 | 9,975 | 13,313 | 96 |
| 92 | 19 | 11 | 13 | 17 | 100-688888 | MOBIL SERVICE STATIONS | C | 13,012 | .20 | 5,380,489 | 81.01 | 75,309 | 165,067 | 105,230 | 68,693 | 62 |
| 93 | *** | *** | *** | *** | 102-708423 | 99 CENTS ONLY STORES | | 12,874 | .19 | 5,393,363 | 81.21 | 0 | 0 | 0 | 0 | 5 |
| 94 | 88 | 78 | 68 | 65 | 100-485700 | DEL TACO | | 12,711 | .19 | 5,406,074 | 81.40 | 10,935 | 10,283 | 10,259 | 10,391 | 24 |
| 95 | 86 | 76 | 67 | 66 | 011-811589 | SOUTHSIDE PIZZA | | 12,600 | .19 | 5,418,674 | 81.59 | 11,904 | 10,410 | 10,358 | 10,255 | 24 |
| 96 | 90 | 88 | *** | *** | 024-952119 | STRATA FOREST PRODUCTS | | 12,287 | .19 | 5,430,961 | 81.77 | 10,280 | 2,482 | 0 | 0 | 52 |
| 97 | 92 | *** | *** | *** | 102-571388 | SHIEKH SHOES | | 11,867 | .18 | 5,442,828 | 81.95 | 2,605 | 0 | 0 | 0 | 4 |
| 98 | 89 | 80 | 73 | 70 | 101-265587 | 7-ELEVEN FOOD STORES | | 11,786 | .18 | 5,454,614 | 82.13 | 10,427 | 9,848 | 8,659 | 8,414 | 33 |
| 99 | 87 | 75 | 76 | *** | 102-182224 | 7-ELEVEN FOOD STORES | | 11,285 | .17 | 5,465,899 | 82.30 | 11,318 | 10,420 | 2,399 | 0 | 33 |
| 100 | 91 | 82 | 72 | 69 | 100-300664 | POPEYE'S CHICKEN & BISCUITS | | 11,146 | .17 | 5,477,045 | 82.47 | 10,178 | 9,311 | 8,844 | 8,483 | 24 |
| *TOTAL RANKING 51 - 100 | | | | | | | | 1,020,599 | .31 | | | 965,292 | 847,226 | 645,256 | 561,953 | |
| *TOTAL GROUPING TOP 100 | | | | | | | | 5,477,045 | .82 | | | 5,335,843 | 5,052,137 | 4,710,669 | 4,350,036 | |

A - ANNUAL C - CLOSED CC - ALL CLOSED C* - CLOSED AND OPEN LOCATIONS

*** STARS ***
(SALELSIS-T100H)

CITY OF COMPTON
HIGHEST SALES TAX GENERATORS - RANKING & PAYMENT HISTORY

CONFIDENTIAL DATA

BENCHMARK YEARS

| RANK 15/2 | 14/2 | 13/2 | 12/2 | 11/2 | ACCOUNT | ACCOUNT NAME | YR END $ 2015/2 | % | CUMULATIVE TOTAL | % | YR END $ 2014/2 | YR END $ 2013/2 | YR END $ 2012/2 | YR END $ 2011/2 | BC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| *** | *** | *** | *** | *** | | ALL OTHER | 1,164,507 | 17.53 | 6,641,552 | 100.00 | 1,374,751 | 1,535,451 | 1,611,602 | 1,558,263 | 0 |
| *TOTAL ALL_ACCOUNTS | | | | | | | 6,641,552 | .99 | | | 6,710,594 | 6,587,588 | 6,322,271 | 5,908,299 | |
| TOTAL | | | | | | | 6,641,552 | .99 | | | 6,710,594 | 6,587,588 | 6,322,271 | 5,908,299 | |

A - ANNUAL C - CLOSED CC - ALL CLOSED C* - CLOSED AND OPEN LOCATIONS

#6.

*** STARS *** CITY OF COMPTON
(SALEHTRK_A)

ECONOMIC COMPOSITION AND PERFORMANCE ANALYSIS
HISTORICAL AMOUNTS BY BENCHMARK YEAR ENDING QUARTER

| RANK | | % | 2015/2 | 2015/1 | 2014/4 | 2014/3 | 2014/2 | 2014/1 | 2013/4 | 2013/3 | 2013/2 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| ECONOMIC CATEGORY | | | | | | | | | | | |
| 1 | GENERAL RETAIL | 26.3 | 1,749,670 H | 1,730,947 | 1,682,466 | 1,665,622 | 1,632,671 | 1,600,624 | 1,592,631 | 1,543,259 L | 1,591,861 |
| 2 | BUSINESS TO BUSINESS | 22.8 | 1,516,853 L | 1,517,871 | 1,519,895 | 1,575,404 | 1,616,553 | 1,627,219 | 1,632,831 H | 1,596,747 | 1,538,167 |
| 3 | FOOD PRODUCTS | 20.3 | 1,350,879 H | 1,349,300 | 1,324,316 | 1,321,190 | 1,333,194 | 1,319,311 | 1,315,225 | 1,334,205 | 1,253,814 L |
| 4 | TRANSPORTATION | 18.4 | 1,218,766 L | 1,234,132 | 1,280,242 | 1,288,382 | 1,283,400 | 1,264,762 | 1,264,074 | 1,299,915 | 1,377,308 H |
| 5 | CONSTRUCTION | 11.7 | 776,633 L | 799,211 | 814,817 | 824,052 H | 821,814 | 787,763 | 789,721 | 798,199 | 806,414 |
| 6 | MISCELLANEOUS | .4 | 28,748 H | 25,416 | 24,801 | 26,641 | 22,961 | 22,168 | 22,635 | 19,782 L | 20,027 |
| ** | T O T A L S | 100.0 | 6,641,549 < | 6,656,877 | 6,646,537 | 6,701,291 | 6,710,593 H | 6,621,847 | 6,617,117 | 6,592,107 | 6,587,591 L |
| ECONOMIC SEGMENT | | | | | | | | | | | |
| 1 | SERVICE STATIONS | 13.2 | 875,106 L | 890,954 | 929,969 | 946,318 | 943,263 | 930,971 | 939,589 | 974,563 | 1,059,721 H |
| 2 | RESTAURANTS | 12.5 | 828,659 H | 819,275 | 801,454 | 786,766 | 770,874 | 752,368 | 733,926 | 713,155 | 688,345 L |
| 3 | APPAREL STORES | 7.5 | 499,345 < | 506,224 H | 486,605 | 483,155 | 468,076 | 448,649 | 453,944 | 453,493 | 445,104 L |
| 4 | HEAVY INDUSTRY | 7.2 | 474,934 L | 476,104 | 481,671 | 508,998 | 544,199 | 558,460 | 571,231 | 574,934 H | 551,924 |
| 5 | FOOD MARKETS | 7.0 | 463,803 < | 466,807 | 452,643 L | 461,162 | 488,071 | 494,470 | 513,310 | 551,974 H | 494,946 |
| 6 | LIGHT INDUSTRY | 6.6 | 438,646 H | 418,586 | 418,593 | 414,167 | 410,997 | 403,714 | 409,641 | 406,958 | 383,735 L |
| 7 | DEPARTMENT STORES | 6.5 | 429,316 H | 426,381 | 419,900 | 413,038 | 407,893 | 404,840 L | 411,779 | 411,331 | 411,163 |
| 8 | BLDG.MATLS-WHSLE | 6.0 | 399,547 L | 427,998 | 446,281 | 462,971 | 466,336 | 439,383 | 451,096 | 462,760 | 473,636 H |
| 9 | BLDG.MATLS-RETAIL | 5.7 | 377,086 H | 371,213 | 368,536 | 361,081 | 355,478 | 348,380 | 338,625 | 335,439 | 332,778 L |
| 10 | CHEMICAL PRODUCTS | 5.1 | 341,676 < | 343,173 | 339,552 | 345,395 | 343,362 | 353,718 H | 348,918 | 340,821 | 334,490 L |
| 11 | FURNITURE/APPLIANCE | 5.0 | 330,162 | 298,114 | 277,457 | 287,902 | 291,459 | 296,864 | 298,988 | 261,807 L | 334,856 H |
| 12 | MISCELLANEOUS RETAIL | 5.0 | 328,982 < | 338,168 H | 337,564 | 318,841 | 301,331 | 284,873 | 262,732 | 254,330 | 240,304 L |
| 13 | AUTO PARTS/REPAIR | 4.7 | 315,124 < | 315,814 | 322,635 H | 314,371 | 307,885 | 298,485 | 289,837 | 286,712 | 277,446 L |
| 14 | ELECTRONIC EQUIPMENT | 2.4 | 159,435 < | 161,151 | 161,858 | 165,757 H | 163,292 | 159,853 | 146,235 | 138,181 L | 138,698 |
| 15 | DRUG STORES | 2.1 | 136,270 < | 136,744 | 135,351 L | 136,086 | 136,966 | 137,601 H | 137,480 | 135,740 | 135,685 |
| 16 | LIQUOR STORES | .7 | 49,552 L | 54,202 | 60,500 | 62,477 | 63,765 H | 61,353 | 57,656 | 58,852 | 60,352 |
| | OFFICE EQUIPMENT | .7 | 44,610 L | 52,948 | 54,003 | 75,489 | 84,371 | 83,980 | 90,095 H | 73,432 | 70,153 |
| | AUTO SALES - USED | .3 | 23,002 H | 22,730 | 22,089 | 20,875 | 20,214 | 19,368 | 17,227 | 15,950 L | 16,134 |
| | ENERGY SALES | .3 | 22,108 L | 26,252 | 26,455 | 27,189 | 31,553 H | 30,714 | 31,427 | 30,938 | 28,690 |
| 20 | BUSINESS SERVICES | .3 | 21,309 < | 24,169 H | 22,374 | 23,791 | 23,543 | 22,313 | 21,263 | 18,472 L | 19,459 |
| 21 | RECREATION PRODUCTS | .3 | 17,093 L | 17,177 | 17,897 | 18,960 | 19,351 | 20,154 | 20,206 H | 19,578 | 17,965 |
| 22 | HEALTH & GOVERNMENT | .3 | 16,638 | 14,412 | 14,947 | 18,779 H | 16,341 | 15,906 | 16,148 | 13,156 L | 13,633 |
| 23 | LEASING | .2 | 14,135 < | 15,488 H | 15,389 | 14,618 | 15,236 | 14,467 | 14,021 | 13,011 | 11,018 L |
| 24 | MISCELLANEOUS OTHER | .2 | 12,058 H | 10,952 | 9,802 | 7,806 | 6,564 | 6,206 L | 6,431 | 6,626 | 6,394 |
| 25 | FOOD PROCESSING EQP | .1 | 8,865 L | 9,016 | 9,719 | 10,785 | 10,484 | 11,120 H | 10,333 | 10,224 | 10,171 |
| 26 | FLORIST/NURSERY | .1 | 8,502 H | 8,139 | 7,692 | 7,640 | 7,595 | 7,643 | 7,502 | 6,980 | 6,784 L |
| 27 | MISC. VEHICLE SALES | .1 | 5,534 | 4,634 L | 5,549 | 6,818 | 12,038 | 15,927 | 17,390 | 22,636 | 23,921 H |
| 28 | CLOSED ACCT-ADJUSTMT | .0 | 52 L | 52 L | 52 L | 56 H | 56 H | 56 H | 56 H | 0 | 0 |
| 29 | AUTO SALES - NEW | .0 | 0 | 0 | 0 | 0 | 0 | 11 | 31 | 54 | 86 H |
| ** | T O T A L S | 100.0 | 6,641,549 < | 6,656,877 | 6,646,537 | 6,701,291 | 6,710,593 H | 6,621,847 | 6,617,117 | 6,592,107 | 6,587,591 L |

< - CURRENT PERIOD LESS THAN PREVIOUS PERIOD  L - LOWEST PERIOD  H - HIGHEST PERIOD

*** STARS *** CITY OF COMPTON
(SALEHTRK_A)

ECONOMIC COMPOSITION AND PERFORMANCE ANALYSIS
HISTORICAL AMOUNTS BY BENCHMARK YEAR ENDING QUARTER

| RANK | BUSINESS CODE | % | 2015/2 | 2015/1 | 2014/4 | 2014/3 | 2014/2 | 2014/1 | 2013/4 | 2013/3 | 2013/2 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | SERVICE STATIONS | 13.2 | 875,106 L | 890,954 | 929,969 | 946,318 | 943,263 | 930,971 | 939,589 | 974,563 | 1,059,721 H |
| 2 | FAST FOOD RESTAURANT | 10.9 | 721,960 H | 719,134 | 707,353 | 697,746 | 683,933 | 667,066 | 649,466 | 630,468 | 610,307 L |
| 3 | FAMILY APPAREL | 6.1 | 406,670 < | 408,779 H | 386,822 | 379,128 | 362,554 | 344,808 | 349,026 | 349,628 | 341,194 L |
| 4 | BLDG MATLS-WHSLE | 5.8 | 384,924 L | 413,220 | 432,368 | 447,671 | 452,516 | 427,039 | 440,895 | 456,628 | 469,545 H |
| 5 | LIGHT INDUSTRY | 5.7 | 375,417 H | 358,262 | 358,160 | 356,170 | 352,154 | 345,126 | 351,844 | 348,792 | 327,274 L |
| 6 | BUILDING MATLS STORE | 5.5 | 367,447 H | 362,144 | 359,929 | 352,869 | 346,971 | 339,283 | 330,523 | 327,982 | 325,838 L |
| 7 | CHEMICAL PRODUCTS | 5.1 | 341,676 < | 343,173 | 339,552 | 345,395 | 343,362 | 353,718 H | 348,918 | 340,821 | 334,490 L |
| 8 | DEPARTMENT STORES | 4.9 | 323,559 < | 323,575 H | 320,459 | 317,559 | 314,970 | 314,300 L | 320,124 | 320,355 | 320,741 |
| 9 | APPLIANCE STORES | 4.6 | 304,546 | 272,111 | 250,309 | 260,749 | 263,220 | 267,390 | 268,824 | 231,064 L | 304,874 H |
| 10 | HEAVY INDUSTRY | 4.6 | 304,000 | 301,901 L | 310,662 | 338,244 | 363,572 | 374,908 | 382,388 H | 379,007 | 364,429 |
| 11 | SUPERMARKETS | 4.5 | 299,301 | 297,782 | 286,325 L | 298,172 | 332,211 | 350,816 | 374,052 | 415,230 H | 354,147 |
| 12 | AUTO SUPPLY STORES | 4.0 | 265,816 H | 262,170 | 265,223 | 259,862 | 254,038 | 246,495 | 240,046 | 238,495 | 231,174 L |
| 13 | SPECIALTY STORES | 4.0 | 264,081 < | 272,200 H | 269,758 | 251,680 | 234,784 | 218,023 | 196,579 | 187,896 | 173,529 L |
| 14 | MFG.MATL./TEXTILES | 2.6 | 170,934 < | 174,203 | 171,009 | 170,754 L | 180,627 | 183,552 | 188,843 | 195,927 H | 187,495 |
| 15 | ELECTRONIC EQUIPMENT | 2.4 | 159,435 < | 161,151 | 161,858 | 165,757 H | 163,292 | 159,853 | 146,235 | 138,181 L | 138,698 |
| 16 | DRUG STORES | 2.1 | 136,270 < | 136,744 | 135,351 L | 136,086 | 136,966 | 137,601 H | 137,480 | 135,740 | 135,685 |
| 17 | GROCERY W/BEER/WINE | 1.8 | 117,122 < | 121,864 H | 120,531 | 119,209 | 113,875 | 103,698 | 99,666 | 97,378 L | 101,988 |
| 18 | VARIETY STORES | 1.6 | 105,209 H | 102,257 | 98,887 | 94,910 | 92,340 | 89,935 | 91,037 | 90,350 | 89,787 L |
| 19 | RESTAURANTS W/ONSALE | 1.2 | 81,534 H | 75,485 | 68,573 | 62,546 | 60,811 | 59,323 | 58,862 | 57,979 | 52,161 L |
| 20 | SHOE STORES | 1.1 | 76,231 < | 77,778 | 77,994 H | 77,066 | 76,322 | 75,448 | 74,960 | 73,741 | 73,547 L |
| 21 | RENTAL/OTHER REPAIR | 1.0 | 63,229 H | 60,324 | 60,433 | 57,997 | 58,843 | 58,588 | 57,797 | 58,166 | 56,461 L |
| 22 | LIQUOR STORES | .7 | 49,552 L | 54,202 | 60,500 | 62,477 | 63,765 H | 61,353 | 57,656 | 58,852 | 60,352 |
| 23 | OFFICE EQPMT STORE | .5 | 36,209 | 35,729 | 35,404 | 35,016 | 34,672 | 34,515 L | 35,466 | 36,301 H | 36,068 |
| 24 | VEHICLE REPAIR | .5 | 36,012 < | 36,270 | 36,953 H | 36,605 | 36,677 | 35,129 | 34,035 | 32,902 | 30,988 L |
| 25 | SPECIALTY FOOD STORE | .5 | 34,993 H | 34,906 | 33,485 | 31,791 | 30,372 | 28,587 | 28,327 | 28,028 | 27,256 L |
| 26 | ART, GIFT, NOVELTIES | .4 | 24,277 < | 24,700 | 25,019 | 24,309 | 24,052 L | 24,415 | 24,714 | 24,779 | 25,300 H |
| 27 | USED CAR SALES | .3 | 23,002 H | 22,730 | 22,089 | 20,875 | 20,214 | 19,368 | 17,227 | 15,950 L | 16,134 |
| | BUSINESS SERVICES | .3 | 21,309 < | 24,169 H | 22,374 | 23,791 | 23,543 | 22,313 | 21,263 | 18,472 L | 19,459 |
| | HOME FURNISHINGS | .3 | 17,176 | 16,852 L | 17,147 | 17,007 | 17,446 | 17,942 | 18,151 H | 18,027 | 17,501 |
| | SPORTING GOODS | .2 | 15,419 L | 15,528 | 16,196 | 17,264 | 17,620 | 18,340 | 18,343 H | 17,635 | 15,956 |
| 31 | RESTAURANTS W/BEER | .2 | 14,752 | 14,281 | 14,165 L | 14,253 | 14,478 | 14,913 | 15,365 | 16,026 | 16,100 H |
| 32 | LEASING | .2 | 14,135 < | 15,488 H | 15,389 | 14,618 | 15,236 | 14,467 | 14,021 | 13,011 | 11,018 L |
| 33 | OIL & GAS PRODUCTS | .2 | 13,890 L | 17,001 | 16,247 | 16,350 | 20,065 H | 18,798 | 18,806 | 17,769 | 14,884 |
| 34 | VEHICLE PARTS MFG | .2 | 13,296 L | 17,374 | 20,459 H | 17,904 | 17,170 | 16,861 | 15,756 | 15,315 | 15,284 |
| 35 | CIGAR STORES | .2 | 12,911 | 12,740 | 12,923 | 12,956 | 12,874 | 12,663 | 12,245 L | 12,517 | 13,335 H |
| 36 | PLUMBING & ELECTRIC | .2 | 12,880 < | 12,920 | 12,142 | 13,579 H | 12,251 | 10,938 | 8,870 | 5,013 | 2,888 L |
| 37 | GROCERY W/O ONSALE | .2 | 12,387 H | 12,255 | 12,302 | 11,990 | 11,613 | 11,369 | 11,265 L | 11,338 | 11,555 |
| 38 | JEWELRY STORES | .2 | 12,169 L | 12,965 | 14,230 | 14,035 | 14,403 H | 14,375 | 13,658 | 13,144 | 12,385 |
| 39 | STATIONERY/BOOKS | .2 | 11,516 | 11,474 | 11,543 | 11,663 H | 10,949 | 11,022 | 10,899 | 10,841 | 10,508 L |
| 40 | WOMEN'S APPAREL | .2 | 10,947 L | 13,621 | 15,178 | 20,378 | 22,562 | 21,830 | 23,469 | 23,628 | 23,937 H |
| 41 | CLUB FOOD/BAR SALES | .2 | 10,413 | 10,375 | 11,363 | 12,221 H | 11,652 | 11,066 | 10,233 | 8,682 L | 9,777 |
| 42 | GOVT/NON-PROFIT ORGS | .1 | 9,711 H | 7,389 | 7,107 | 9,225 | 6,701 | 6,756 | 6,633 | 5,524 L | 5,860 |
| 43 | NON-STORE RETAILERS | .1 | 9,530 H | 7,950 | 6,349 | 4,150 | 2,879 | 2,793 L | 2,890 | 3,128 | 2,916 |
| 44 | FOOD PROCESSING/EQP | .1 | 8,865 L | 9,016 | 9,719 | 10,785 | 10,484 | 11,120 H | 10,333 | 10,224 | 10,171 |
| 45 | SECOND HAND STORES | .1 | 8,440 L | 9,151 | 10,001 | 10,146 | 10,793 | 11,532 | 12,013 | 12,716 H | 12,481 |
| 46 | FUEL OIL/ICE SALES | .1 | 8,218 L | 9,251 | 10,208 | 10,839 | 11,488 | 11,916 | 12,621 | 13,169 | 13,806 H |
| 47 | OFFICE MACHINES | .1 | 7,994 L | 16,810 | 18,197 | 40,063 | 49,282 | 49,028 | 54,176 H | 36,678 | 33,637 |
| 48 | HEALTH SERVICES | .1 | 6,927 L | 7,023 | 7,840 | 9,554 | 9,640 H | 9,150 | 9,515 | 7,632 | 7,773 |
| 49 | NURSERY | .1 | 6,663 H | 6,444 | 6,002 | 5,984 | 6,023 | 6,061 | 6,085 | 5,785 | 5,628 L |
| 50 | HARDWARE STORES | .1 | 6,582 H | 5,870 | 5,267 | 5,323 | 5,482 | 5,423 | 5,016 | 4,676 | 4,387 L |
| 51 | TRAILER & SUPPLY | .1 | 5,534 | 4,619 L | 5,519 | 6,772 | 11,976 | 15,872 | 17,337 | 22,586 | 23,870 H |
| 52 | MEN'S APPAREL | .1 | 5,497 L | 6,046 | 6,611 | 6,583 | 6,638 H | 6,563 | 6,489 | 6,496 | 6,426 |
| 53 | PERSONAL SERVICES | .1 | 3,954 L | 4,024 | 4,018 | 4,093 | 4,164 | 4,267 | 4,540 | 5,034 | 5,128 H |
| 54 | PAINT/GLASS/WALLPAPR | .0 | 3,057 < | 3,199 | 3,340 | 2,889 | 3,025 | 3,674 H | 3,086 | 2,781 | 2,553 L |
| 55 | FLORISTS | .0 | 1,839 H | 1,695 | 1,690 | 1,656 | 1,572 | 1,582 | 1,417 | 1,195 | 1,156 L |
| 56 | CONSTR./FARM EQUIPMT | .0 | 1,743 < | 1,858 H | 1,771 | 1,721 | 1,569 | 1,406 | 1,331 | 1,119 L | 1,203 |
| 57 | MORTUARY SALES | .0 | 1,457 L | 1,832 | 2,258 | 2,344 | 2,345 H | 2,091 | 2,170 | 2,216 | 2,165 |
| 58 | CAMERA STORES | .0 | 1,398 < | 1,403 | 1,404 H | 1,344 | 1,311 | 1,301 L | 1,303 | 1,366 | 1,398 |
| 59 | PART-TIME BUSINESS | .0 | 1,071 L | 1,170 | 1,195 | 1,312 | 1,340 | 1,322 | 1,371 H | 1,282 | 1,313 |
| 60 | GENERAL STORES | .0 | 548 L | 549 | 554 | 569 | 583 | 605 | 618 | 626 | 635 H |
| 61 | PHOTO PROCESS'G/EQP | .0 | 407 < | 409 | 402 L | 410 | 417 | 437 | 453 H | 453 H | 448 |
| 62 | MUSIC STORES | .0 | 276 | 246 L | 297 | 352 | 420 | 513 | 560 | 577 | 611 H |
| 63 | CLOSED ACCT-ADJUSTMT | .0 | 52 L | 52 L | 52 L | 56 H | 56 H | 56 H | 56 H | 0 | 0 |

< - CURRENT PERIOD LESS THAN PREVIOUS PERIOD  L - LOWEST PERIOD  H - HIGHEST PERIOD

#6.

*** STARS *** CITY OF COMPTON
(SALEHTRK_A)

ECONOMIC COMPOSITION AND PERFORMANCE ANALYSIS
HISTORICAL AMOUNTS BY BENCHMARK YEAR ENDING QUARTER

| RANK | | % | 2015/2 | 2015/1 | 2014/4 | 2014/3 | 2014/2 | 2014/1 | 2013/4 | 2013/3 | 2013/2 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 64 | SHOE REPAIR STORES | .0 | 37 L | 37 L | 37 L | 46 | 46 | 46 | 46 | 53 H | 53 H |
| 65 | PORTRAIT STUDIO | .0 | 37 | 28 L | 36 | 37 | 37 | 40 H | 29 | 39 | 39 |
| 66 | BOAT/MOTORCYCLE | .0 | 0 < | 15 | 30 | 46 | 62 H | 55 | 53 | 50 | 51 |
| 67 | VENDING COMPANIES | .0 | 0 | 0 | 0 | 22 | 22 | 22 | 22 | 27 H | 27 H |
| 68 | NEW CAR DEALERS | .0 | 0 | 0 | 0 | 0 | 0 | 11 | 31 | 54 | 86 H |
| 69 | NEWS STANDS | .0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70 | CONFECTIONERY STORES | .0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 74 | AIRCRAFT & SUPPLY | .0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 76 | HOTEL FOOD/BAR SALES | .0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 78 | TRANSPORTATION EQP | .0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ** | T O T A L S | 100.0 | 6,641,549 < | 6,656,877 | 6,646,537 | 6,701,291 | 6,710,593 H | 6,621,847 | 6,617,117 | 6,592,107 | 6,587,591 L |

< - CURRENT PERIOD LESS THAN PREVIOUS PERIOD  L - LOWEST PERIOD  H - HIGHEST PERIOD

*** STARS ***
(SALEXRNM)

CITY OF COMPTON
BUSINESS NAME CROSS-REFERENCE - QUARTER 2, 2015

CONFIDENTIAL DATA

MAJOR ACCOUNTS

| PERMIT | SUB | BUSINESS NAME | ADDRESS | BC | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | YR END $ 2015/2 |
|---|---|---|---|---|---|---|---|---|---|---|
| 100-956282 | 0 | 1 HOUR PHOTO MAX | 160 E COMPTON BLVD | 14 | 388 | 321 | 339 | 355 | 383 | 1,398 |
| 100-890332 | 8 | 1 STOP WIRELESS | 2717 E ALONDRA BLVD | 19 | 300 | 274 | 210 | 254 | 293 | 1,032 |
| 021-876740 | 276 | 24 HOUR FITNESS CLUB | 110 TOWNE CENTER DR | 79 | 473 | 438 | 419 | 535 | 529 | 1,921 |
| 101-313518 | 1 | 4 WHEEL PARTS | 400 W ARTESIA BLVD | 61 | 36,873 | 31,666 | 29,959 | 31,175 | 37,747 | 130,547 |
| 101-265587 | 0 | 7-ELEVEN FOOD STORES | 2251 W ROSECRANS AVE #1 | 33 | 2,792 | 3,001 | 2,876 | 2,825 | 3,084 | 11,786 |
| 102-182224 | 0 | 7-ELEVEN FOOD STORES | 4417 E ROSECRANS AVE | 33 | 2,979 | 3,146 | 2,802 | 2,523 | 2,814 | 11,285 |
| 102-258735 | 2 | 7-ELEVEN FOOD STORES | 803 W ALONDRA BLVD | 33 | 1,309 | 2,067 | 0 | 2,028 | 2,448 | 6,543 |
| 102-338743 | 0 | 7-ELEVEN FOOD STORES | 1562 S LONG BEACH BLVD | 33 | 2,046 | 2,263 | 2,075 | 2,006 | 2,265 | 8,609 |
| 011-613953 | 191 | 99 CENTS ONLY STORES | 1320 E ALONDRA BLVD | 5 C | 6,622 | 6,701 | 7,832 | 0 | 0 | 14,533 |
| 102-708423 | 141 | 99 CENTS ONLY STORES | 1320 E ALONDRA BLVD | 5 | 0 | 0 | 0 | 6,387 | 6,487 | 12,874 |
| 102-136903 | 0 | A & D BUILDING SUPPLY | 220 S LONG BEACH BLVD | 82 | 8,272 | 9,439 | 8,560 | 9,209 | 9,622 | 36,830 |
| 101-224370 | 0 | A & D MINI MART | 910 S CENTRAL AVE | 33 | 1,512 | 1,653 | 1,589 | 1,697 | 1,743 | 6,682 |
| 097-165579 | 0 | A & T SEWING MACHINE PARTS | 12607 S WRIGHT RD | 31 | 427 | 416 | 412 | 475 | 443 | 1,746 |
| 102-194690 | 0 | A + DISCOUNT STORE | 810 W ROSECRANS AVE #5 | 5 | 258 | 268 | 275 | 279 | 285 | 1,107 |
| 100-997721 | 0 | A 2 Z TOBACCO & MARKET | 1101 E COMPTON BLVD #H | 26 | 273 | 272 | 282 | 303 | 290 | 1,147 |
| 100-998832 | 0 | A Q MEN'S WEAR | 222 E COMPTON BLVD | 2 | 1,005 | 735 | 908 | 838 | 959 | 3,440 |
| 102-443771 | 0 | A TO Z METALS RECYCLING | 2900 N ALAMEDA ST | 99 | 0 | 0 | 1,795 | 0 | 0 | 1,795 |
| 102-191142 | 0 | A-1 UNITED ENGINE | 539 E CARLIN AVE | 71 | 584 | 595 | 386 | 196 | 230 | 1,407 |
| 100-142257 | 0 | ACCURATE GLASS & MIRROR CO. | 3016 N ALAMEDA ST | 53 | 244 | 228 | 374 | 269 | 286 | 1,157 |
| 102-422964 | 0 | AL POLLO | 2200 E COMPTON BLVD | 24 | 254 | 355 | 330 | 403 | 375 | 1,462 |
| 102-294015 | 0 | ALAMEDA FUEL | 811 S ALAMEDA ST | 62 | 4,678 | 4,833 | 4,200 | 3,554 | 3,826 | 16,413 |
| 098-037325 | 0 | ALAMEDA THRIFT STORE | 124 S ALAMEDA ST | 32 | 1,149 | 877 | 885 | 1,245 | 880 EST | 3,887 |
| 100-412188 | 0 | ALATORRE MARKET | 1709 N WILLOWBROOK AVE | 33 | 1,065 | 1,333 | 949 | 835 | 952 | 4,069 |
| 101-084140 | 0 | ALTAM MANUFACTURING | 1110 S PETROLIA AVE | 98 | 0 | 0 | 355 | 487 | 242 | 1,084 |
| 099-764222 | 0 | AMENITIES SERVICE COMPANY | 905 N THORSON AVE | 89 | 400 | 464 | 331 | 289 | 342 | 1,426 |
| 018-693221 | 0 | AMERICAN DAWN | 401 W ARTESIA BLVD | 91 | 39,287 | 33,793 | 37,883 | 31,450 | 41,123 | 144,249 |
| 017-758682 | 182 | ANNA'S LINENS | 1785 S ALAMEDA ST | 19 | 1,949 | 1,843 | 2,360 | 2,326 | 2,456 | 8,985 |
| 101-026133 | 1 | APPLE SPICE JUNCTION | 801 W VICTORIA ST #E | 24 | 3,230 | 3,378 | 4,260 | 3,699 | 4,303 | 15,640 |
| 099-755314 | 0 | APPLIANCES MART | 1920 S ACACIA AVE | 31 | 0 | 0 | 36,068 | 22,850 | 31,634 | 90,552 |
| [illegible]-222811 | 0 | AQUATICS | 923 W 133RD ST | 19 | 0 | 0 | 1,395 | 424 | 422 | 2,241 |
| [illegible]-757258 | 0 | ARCO AM/PM MINI MARTS | 1924 W ALONDRA BLVD | 62 | 20,346 | 20,283 | 16,970 | 14,595 | 17,837 | 69,685 |
| [illegible]-967102 | 2 | ARCO AM/PM MINI MARTS | 740 W ROSECRANS AVE | 62 | 20,202 | 19,586 | 15,927 | 14,857 | 17,677 | 68,047 |
| [illegible]-985719 | 0 | ARCO AM/PM MINI MARTS | 1248 S WILMINGTON AVE | 62 | 8,136 | 7,584 | 5,560 | 5,330 | 6,826 | 25,300 |
| 099-339943 | 2 | ARCO AM/PM MINI MARTS | 801 W EL SEGUNDO BLVD | 62 | 14,366 | 13,054 | 10,438 | 10,461 | 12,787 | 46,740 |
| 101-016764 | 0 | ARCO AM/PM MINI MARTS | 2195 S SANTA FE AVE | 62 | 67,884 | 64,238 | 54,635 | 46,252 | 57,789 | 222,914 |
| 102-327553 | 53 | ARCO AM/PM MINI MARTS | 1800 E ROSECRANS AVE | 62 | 9,752 | 9,279 | 6,964 | 6,586 | 8,650 | 31,479 |
| 102-635402 | 0 | ARCO AM/PM MINI MARTS | 2820 E ALONDRA BLVD | 62 | 0 | 0 | 13,243 | 22,269 | 32,263 | 67,775 |
| 101-649525 | 0 | ARTESIA DISCOUNT | 1241 E ARTESIA BLVD | 5 | 769 | 808 | 861 | 796 | 921 | 3,386 |
| 014-695268 | 1 | ASBURY ENVIRONMENTAL SERVICES | 2100 N ALAMEDA ST | 96 | 1,750 | 1,545 | 1,857 | 2,294 | 879 | 6,574 |
| 014-695268 | 2 | ASBURY ENVIRONMENTAL SERVICES | 1300 S SANTA FE AVE | 96 | 1,750 | 1,545 | 1,857 | 2,294 | 879 | 6,574 |
| 100-526989 | 378 | AT & T MOBILITY | 1633 S ALAMEDA ST #105 | 19 | 9,796 | 8,254 | 10,683 | 9,928 | 9,121 | 37,986 |
| 014-736621 | 0 | AUTOTRON AUTOMOTIVE | 1215 N WILMINGTON AVE | 64 | 1,065 | 915 | 928 | 1,976 | 2,112 | 5,931 |
| 014-739765 | 429 | AUTOZONE | 1440 E COMPTON BLVD | 61 | 6,300 | 5,725 | 5,779 | 8,781 | 6,101 | 26,385 |
| 014-739765 | 446 | AUTOZONE | 2610 N WILMINGTON AVE | 61 | 6,300 | 5,725 | 5,779 | 8,781 | 6,101 | 26,385 |
| 100-368181 | 16 | AUTOZONE | 741 W COMPTON BLVD | 61 | 5,665 | 5,453 | 5,618 | 8,518 | 5,911 | 25,500 |
| 097-523024 | 0 | AVEDA SERVICES | 475 W APRA ST | 92 | 20,735 | 20,642 | 21,354 | 20,821 | 22,561 | 85,378 |
| 100-526248 | 0 | AXIOM LABEL | 1360 W WALNUT PKWY | 99 | 767 | 314 | 469 | 148 | 996 | 1,927 |
| 100-601254 | 0 | B & B PALLET COMPANY | 439 E CARLIN AVE | 98 | 487 | 337 | 239 | 327 | 267 | 1,170 |
| 102-503797 | 0 | B M FOOD MARKET | 2019 N WILMINGTON AVE | 33 | 1,332 | 1,086 | 1,422 | 1,367 | 1,786 | 5,661 |
| 100-838602 | 0 | BEAUTY PARK | 810 W ROSECRANS AVE #6 | 19 | 252 | 247 | 240 | 273 | 247 | 1,006 |
| 099-849263 | 149 | BEST BUY STORES | 230 TOWNE CENTER DR | 31 | 41,899 | 42,241 | 68,643 | 47,141 | 42,713 | 200,738 |
| 099-728640 | 12 | BESTWAY SUPERMARKET | 420 S LONG BEACH BLVD | 34 C | 1,674 | 1,519 | 1,252 | 943 | 0 | 3,714 |
| 102-608830 | 0 | BILL'S TACO HOUSE | 162 E COMPTON BLVD | 24 | 0 | 308 | 421 | 376 | 335 | 1,440 |
| 102-645587 | 0 | BISON INNOVATIVE PRODUCTS | 775 W MANVILLE ST | 82 | 86 | 892 | 36 | 118 | 38 | 1,084 |
| 101-071149 | 0 | BLUDSO'S BBQ | 811 S LONG BEACH BLVD | 24 | 0 | 1,523 | 1,500 | 0 | 1,000 | 4,023 |
| 101-037309 | 0 | BONANZA MARKET | 1601 N WILMINGTON AVE | 34 | 607 | 628 | 590 | 683 | 740 | 2,641 |
| 099-390846 | 0 | BOONE'S FEED STORE | 434 E EL SEGUNDO BLVD | 41 C | 760 | 759 | 604 | 799 | 0 | 2,162 |
| 100-615080 | 0 | BOYSEN ELECTRICAL | 305 E JOHNSON ST | 82 | 238 | 297 | 641 | 464 | 470 | 1,872 |
| 100-060314 | 0 | BU SUNG AMERICA CORPORATION | 201 W ARTESIA BLVD | 18 | 418 | 365 | 248 | 272 | 267 | 1,152 |
| 101-334907 | 0 | BUNNY'S MINI MART | 906 S WILLOWBROOK AVE | 33 | 2,028 | 1,894 | 1,892 | 1,722 | 1,807 | 7,315 |
| 102-413081 | 3 | BURGER KING RESTAURANTS | 290 E COMPTON BLVD | 24 | 3,385 | 3,429 | 3,622 | 3,829 | 3,981 | 14,861 |
| 100-791289 | 55 | BURLINGTON COAT FACTORY | 233 E COMPTON BLVD | 3 | 24,109 | 21,094 | 21,941 | 26,349 | 22,586 | 91,970 |
| 014-744280 | 1 | CALIFORNIA DOLLY & SUPPLY | 375 W MANVILLE ST | 98 | 16,525 | 17,404 | 14,499 | 15,069 | 20,004 | 66,975 |
| 099-904767 | 0 | CARBON ACTIVATED | 250 E MANVILLE ST | 99 | 16,218 | 20,133 | 15,477 | 11,718 | 13,131 | 60,459 |
| 102-387147 | 366 | CARL'S JR. RESTAURANTS | 1931 W ARTESIA BLVD | 24 | 8,047 | 8,288 | 8,421 | 7,731 | 4,932 | 29,372 |

*** STARS *** CITY OF COMPTON CONFIDENTIAL DATA
(SALEXRNM) BUSINESS NAME CROSS-REFERENCE - QUARTER 2, 2015
MAJOR ACCOUNTS

| PERMIT | SUB | BUSINESS NAME | ADDRESS | BC | | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | | YR END $ 2015/2 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 102-707330 | 3 | CARL'S JR. RESTAURANTS | 1400 E ROSECRANS AVE | 24 | | 0 | 0 | 0 | 593 | 3,629 | | 4,222 |
| 101-107481 | 0 | CARRANZA PALLETS | 545 E BANNING ST | 82 | | 513 | 454 | 362 | 136 | 117 | | 1,069 |
| 097-646583 | 104 | CARTER'S CHILDRENSWEAR | 208 TOWNE CENTER DR | 3 | | 0 | 0 | 0 | 3,783 | 3,425 | | 7,208 |
| 101-648112 | 0 | CASANOVA TOWING EQUIPMENT | 417 E EUCLID AVE | 72 | | 916 | 466 | 1,205 | 1,350 | 2,373 | | 5,395 |
| 101-099263 | 1 | CE SUPPLY | 1111 W VICTORIA ST | 61 | | 317 | 224 | 484 | 359 | 551 | | 1,618 |
| 100-878605 | 0 | CENADURIA SINALOA | 4614 E ALONDRA BLVD | 24 | | 201 | 231 | 253 | 291 | 335 | | 1,110 |
| 101-191077 | 0 | CFC LIQUOR STORE | 2110 N LONG BEACH BLVD | 22 | C | 1,595 | 1,724 | 1,313 | 153 | 0 | | 3,190 |
| 100-557961 | 0 | CHANG'S AUTO REPAIR | 1023 W COMPTON BLVD | 61 | | 269 | 280 | 275 | 256 | 255 | | 1,066 |
| 013-753859 | 0 | CHEMTAINER WEST | 135 E STANLEY ST | 99 | | 6,894 | 4,288 | 4,015 | 4,111 | 3,987 | | 16,401 |
| 018-749904 | 2 | CHEVRON SERVICE STATIONS | 101 W COMPTON BLVD | 62 | | 16,623 | 15,082 | 12,565 | 11,200 | 13,297 | | 52,144 |
| 100-514153 | 0 | CHINA EXPRESS | 855 W VICTORIA ST #B1 | 24 | | 474 | 477 | 483 | 479 | 479 | | 1,918 |
| 102-064358 | 0 | CHINA STAR EXPRESS | 918 S CENTRAL AVE | 24 | | 271 | 311 | 391 | 366 | 347 | | 1,415 |
| 102-540334 | 0 | CHINATOWN EXPRESS | 1900 N LONG BEACH BLVD #101 | 24 | | 302 | 278 | 266 | 256 | 244 | | 1,044 |
| 097-773870 | 329 | CHIPOTLE MEXICAN GRILL | 1759 S ALAMEDA ST #104 | 36 | | 824 | 6,131 | 5,644 | 5,919 | 5,719 | | 23,414 |
| 097-563775 | 0 | CHRIS'S BEAUTY SUPPLY | 1616 W ROSECRANS AVE | 19 | | 281 | 301 | 286 | 266 | 273 | | 1,127 |
| 102-163765 | 0 | CHUNG NONG CONTRACTORS | 540 E BANNING ST | 82 | | 420 | 455 | 354 | 121 | 256 | | 1,186 |
| 097-045481 | 33 | CHURCH'S FRIED CHICKEN | 217 N CENTRAL AVE | 24 | | 1,706 | 1,656 | 1,687 | 1,646 | 1,672 | | 6,662 |
| 097-045481 | 38 | CHURCH'S FRIED CHICKEN | 1415 E ROSECRANS AVE | 24 | | 1,706 | 1,656 | 1,687 | 1,646 | 1,672 | | 6,662 |
| 014-028449 | 0 | CIRCLE INDUSTRIAL MANUFACTURNG | 1613 W EL SEGUNDO BLVD | 98 | | 836 | 675 | 1,231 | 1,046 | 396 | | 3,348 |
| 097-952622 | 9 | CLEARSIGHT COATINGS | 1440 W WALNUT ST | 99 | | 9,235 | 9,125 | 8,949 | 9,552 | 9,144 | | 36,770 |
| 024-734307 | 2 | COCO'S BAKERY RESTAURANT | 1918 W ARTESIA BLVD | 36 | | 1,666 | 1,627 | 1,737 | 1,811 | 1,620 | EST | 6,795 |
| 100-174813 | 4 | COMPLETE WELDING & CUTTING | 401 N LONG BEACH BLVD | 98 | | 896 | 590 | 504 | 478 | 330 | | 1,902 |
| 099-461916 | 2 | COMPTON THRIFT STORE | 2001 N LONG BEACH BLVD | 32 | | 755 | 805 | 761 | 698 | 625 | | 2,890 |
| 016-623115 | 0 | COMPTON UNIFIED SCHOOL DISTRIC | 604 S TAMARIND AVE | 87 | | 193 | 843 | 287 | 106 | 941 | | 2,177 |
| 016-623115 | 47 | COMPTON UNIFIED SCHOOL DISTRIC | 501 S SANTA FE AVE | 87 | | 193 | 843 | 287 | 106 | 941 | | 2,177 |
| 016-623115 | 48 | COMPTON UNIFIED SCHOOL DISTRIC | 723 S ALAMEDA ST | 87 | | 193 | 843 | 287 | 106 | 941 | | 2,177 |
| 100-942618 | 0 | COMPTON'S REPAIR | 1815 N WILMINGTON AVE | 98 | | 337 | 254 | 228 | 173 | 372 | | 1,027 |
| 100-868044 | 0 | COMPUTER SYSTEM TECHNICAL SVCS | 177 RACQUET CLUB DR | 89 | | 3,068 | 2,108 | 3,880 | 1,924 | 2,026 | | 9,938 |
| 016-101041 | 1 | CONCRETE TIE MANUFACTURING | 130 E ORIS ST | 98 | | 10,419 | 10,114 | 7,850 | 9,754 | 9,745 | | 37,463 |
| 102-496917 | 15 | CRICKET WIRELESS | 145 E COMPTON BLVD | 19 | | 260 | 897 | 865 | 883 | 587 | | 3,232 |
| -717962 | 0 | CRYSTAL CASINO & HOTEL | 123 E ARTESIA BLVD | 76 | | 1,961 | 2,224 | 2,550 | 2,590 | 2,171 | | 9,535 |
| -644064 | 147 | CVS/PHARMACY | 220 E COMPTON BLVD | 27 | | 8,132 | 7,661 | 8,204 | 8,389 | 8,198 | | 32,452 |
| -644064 | 196 | CVS/PHARMACY | 901 S CENTRAL AVE | 27 | | 8,132 | 7,661 | 8,204 | 8,389 | 8,198 | | 32,452 |
| 101-307240 | 1 | DADE PAPER & BAG COMPANY | 1701 W WALNUT PKWY | 99 | | 4 | 832 | 2,171 | 2,947 | 2,074 | | 8,024 |
| 101-097503 | 0 | DAIMLER TRUST | UNKNOWN | 85 | | 14 | 735 | 0 | 931 | 735 | | 2,401 |
| 014-668322 | 68 | DANIELS JEWELERS | 200 TOWNE CENTER DR #101 | 17 | | 1,993 | 1,207 | 1,702 | 1,989 | 2,171 | | 7,069 |
| 100-506445 | 226 | DD'S DISCOUNTS | 144 E COMPTON BLVD | 3 | | 23,848 | 22,489 | 27,067 | 24,374 | 23,590 | | 97,520 |
| 100-485700 | 15 | DEL TACO | 1641 S ALAMEDA ST #101 | 24 | | 2,890 | 3,012 | 3,133 | 3,284 | 3,282 | | 12,711 |
| 011-676868 | 0 | DI PAOLO WIRE & STEELCRAFT | 2730 N SLATER AVE | 98 | | 77 | 267 | 435 | 321 | 262 | | 1,285 |
| 102-204106 | 0 | DIANE MEAT MARKET | 616 W ALONDRA BLVD | 21 | | 561 | 600 | 571 | 642 | 641 | | 2,454 |
| 099-291990 | 0 | DNA SPECIALTY | 200 W ARTESIA BLVD | 94 | | 0 | 0 | 2,215 | 0 | 0 | | 2,215 |
| 097-796208 | 0 | DOLLAR BILL DISCOUNT | 1810 N LONG BEACH BLVD | 5 | | 469 | 412 | 466 | 447 | 439 | | 1,764 |
| 097-519588 | 433 | DOLLAR TREE | 1210 N LONG BEACH BLVD | 5 | | 2,106 | 2,090 | 2,641 | 2,246 | 3,242 | | 10,219 |
| 097-519588 | 516 | DOLLAR TREE | 1789 S ALAMEDA ST | 5 | | 2,106 | 2,090 | 2,641 | 2,246 | 3,242 | | 10,219 |
| 097-519588 | 561 | DOLLAR TREE | 722 W ALONDRA BLVD | 5 | | 2,106 | 2,090 | 2,641 | 2,246 | 3,242 | | 10,219 |
| 097-157468 | 17 | DOMINO'S PIZZA | 2251 W ROSECRANS AVE #4 | 24 | | 2,091 | 1,963 | 2,236 | 2,236 | 2,678 | | 9,113 |
| 097-239416 | 0 | DRIFTER INDUSTRIES | 1215 W WALNUT ST | 3 | | 531 | 357 | 801 | 166 | 109 | | 1,434 |
| 016-653875 | 0 | DURON'S MARKET | 1610 N WILLOWBROOK AVE | 33 | | 1,682 | 1,740 | 1,505 | 1,349 | 1,643 | | 6,237 |
| 100-411858 | 0 | E.R. MANUFACTURING | 2120 N ALAMEDA ST #101 | 82 | | 875 | 514 | 6,506 | 608 | 1,569 | | 9,197 |
| 014-717037 | 3 | EFRAIN FLORES | 329 E COMPTON BLVD | 29 | | 225 | 205 | 212 | 366 | 221 | | 1,004 |
| 100-973186 | 0 | EGG ROLL KING | 219 E COMPTON BLVD #C7 | 24 | | 876 | 879 | 864 | 905 | 784 | | 3,432 |
| 102-548605 | 0 | EKONO 99 | 1940 N BULLIS RD #A | 5 | | 1,320 | 2,063 | 2,236 | 2,161 | 2,113 | | 8,573 |
| 097-634720 | 0 | EL AHORRO MARKET | 2823 N SANTA FE AVE | 33 | | 752 | 787 | 734 | 652 | 686 | | 2,859 |
| 012-008552 | 2 | EL CAMINO COLLEGE BOOKSTORE | 1111 E ARTESIA BLVD | 16 | | 1,157 | 4,463 | 417 | 3,788 | 1,297 | | 9,964 |
| 102-481561 | 0 | EL POLLO DORADO | 1301 E ROSECRANS AVE #110 | 24 | | 220 | 414 | 278 | 413 | 431 | | 1,536 |
| 024-911407 | 132 | EL POLLO LOCO | 101 E COMPTON BLVD | 24 | | 5,355 | 4,934 | 5,205 | 5,171 | 5,085 | | 20,395 |
| 024-911407 | 232 | EL POLLO LOCO | 1751 S ALAMEDA ST | 24 | | 5,355 | 4,934 | 5,205 | 5,171 | 5,085 | | 20,395 |
| 099-280137 | 0 | EL PORTON | 2201 E ALONDRA BLVD | 24 | | 216 | 246 | 255 | 256 | 275 | | 1,032 |
| 102-050900 | 0 | EL SEGUNDO FURNITURE | 1417 W EL SEGUNDO BLVD | 30 | | 284 | 298 | 308 | 441 | 479 | | 1,526 |
| 101-652451 | 0 | EL ZOCALO | 217 W ROSECRANS AVE | 24 | | 962 | 861 | 992 | 972 | 948 | | 3,773 |
| 101-328435 | 3 | ESCOBEDO TACOS MEXICO | 631 E ROSECRANS AVE | 24 | C | 704 | 805 | 823 | 714 | 0 | | 2,342 |
| 018-699404 | 13 | EUROSTAR | 911 E ROSECRANS AVE | 4 | | 8,777 | 9,938 | 9,858 | 10,761 | 9,395 | | 39,952 |
| 102-515993 | 0 | F & M AUTO REPAIR | 223 N BULLIS RD | 71 | | 323 | 291 | 284 | 355 | 393 | | 1,323 |
| 101-068241 | 0 | F.R. PALLETS | 519 E CARLIN AVE | 98 | | 493 | 503 | 611 | 473 | 576 | | 2,163 |
| 099-421853 | 77 | FALLAS PAREDES | 120 E COMPTON BLVD | 3 | | 9,192 | 11,401 | 11,245 | 8,731 | 7,964 | | 39,340 |

#6.

*** STARS ***
(SALEXRNM)

CITY OF COMPTON
BUSINESS NAME CROSS-REFERENCE - QUARTER 2, 2015

CONFIDENTIAL DATA

MAJOR ACCOUNTS

| PERMIT | SUB | BUSINESS NAME | ADDRESS | BC | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | | YR END $ 2015/2 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 102-104809 | 0 | FAMILY MARKET | 1534 S WILMINGTON AVE | 20 | 351 | 297 | 329 | 316 | 322 | | 1,264 |
| 102-127938 | 0 | FATBURGER | 2251 W ROSECRANS AVE #12 | 24 | 1,624 | 1,577 | 1,609 | 1,694 | 1,652 | | 6,532 |
| 101-565292 | 0 | FIERRO'S DISTRIBUTOR FOOD SERV | 2714 N COMPTON AVE | 90 | 1,793 | 1,857 | 1,861 | 1,720 | 1,680 | | 7,118 |
| 100-883606 | 0 | FIESTA RANCHO MARKET | 2116 N SANTA FE AVE | 33 | 1,025 | 1,024 | 1,023 | 1,004 | 1,039 | | 4,090 |
| 097-867996 | 0 | FIT4SALE.FITNESS EQUIPMENT | 399 W ARTESIA BLVD | 19 | 531 | 394 | 547 | 421 | 157 | | 1,518 |
| 102-182827 | 0 | FLASHING LED BOARD | 801 W WALNUT ST | 28 | 4 | 1,019 | 2,072 | 1,486 | 1,779 | | 6,356 |
| 011-646997 | 0 | FLORENCE FILTER | 530 W MANVILLE ST | 98 | 6,784 | 6,372 | 5,276 | 5,960 | 6,505 | | 24,113 |
| 030-697927 | 1 | FOAM FABRICATORS | 1810 S SANTA FE AVE | 99 | 713 | 463 | 957 | 780 | 293 | | 2,493 |
| 016-614441 | 0 | FONTENOT TOWING | 410 N BOWEN AVE | 71 | 1,170 | 1,300 | 1,115 | 0 | 0 | | 2,415 |
| 098-009419 | 373 | FOOD 4 LESS | 1900 W ROSECRANS AVE | 34 | 12,687 | 12,031 | 12,639 | 16,497 | 12,915 | EST | 54,083 |
| 014-627274 | 104 | FOOD SYSTEMS | 1100 W ARTESIA BLVD | 24 | 502 | 656 | 710 | 655 | 608 | | 2,628 |
| 014-627274 | 120 | FOOD SYSTEMS | 2215 S WILMINGTON AVE | 24 | 502 | 656 | 710 | 655 | 608 | | 2,628 |
| 014-793693 | 0 | FORK LIFT CLINIC | 503 N LONG BEACH BLVD | 40 | 374 | 474 | 485 | 412 | 304 | | 1,675 |
| 100-154200 | 0 | FRAMA-TECH | 2001 S ACACIA AVE | 19 | 3,445 | 3,508 | 3,208 | 3,287 | 3,523 | | 13,526 |
| 102-487866 | 36 | FRESH & EASY | 2175 W ROSECRANS AVE | 34 | 1,151 | 1,064 | 1,136 | 1,382 | 1,205 | EST | 4,787 |
| 102-646962 | 0 | FRONTLINE WELLNESS, MMD | 717 S LONG BEACH BLVD | 27 | 0 | 0 | 1,169 | 1,796 | 0 | | 2,965 |
| 099-901839 | 477 | GAMESTOP | 1301 E ROSECRANS AVE | 19 | 2,165 | 2,425 | 4,800 | 3,075 | 2,776 | | 13,076 |
| 099-901839 | 569 | GAMESTOP | 200 TOWNE CENTER DR #103 | 19 | 2,165 | 2,425 | 4,800 | 3,075 | 2,776 | | 13,076 |
| 099-569563 | 3 | GENERAL DISCOUNT | 1700 W ROSECRANS AVE | 5 | 4,468 | 4,398 | 5,383 | 4,852 | 4,755 | | 19,388 |
| 100-252028 | 5 | GENERAL NUTRITION CENTERS | 200 TOWNE CENTER DR #106 | 19 | 1,675 | 1,524 | 1,276 | 1,601 | 1,483 | | 5,884 |
| 097-964859 | 0 | GENERAL STORE | 614 E EL SEGUNDO BLVD | 33 | 1,693 | 1,546 | 1,574 | 1,674 | 1,768 | | 6,562 |
| 102-248316 | 1 | GLOBAL MAIL | 921 W ARTESIA BLVD | 85 | 0 | 0 | 485 | 862 | 0 | | 1,348 |
| 097-081545 | 0 | GOLDWELL ENTERPRISES | 2019 S ACACIA CT | 19 | 20 | 37 | 106 | 1,413 | 183 | | 1,739 |
| 101-263382 | 0 | GUTIERREZ MARKET | 1701 N WILLOWBROOK AVE | 20 | 374 | 439 | 342 | 331 | 355 | | 1,467 |
| 014-664375 | 0 | H & H PALLETS | 538 E WEBER AVE | 98 | 1,302 | 1,847 | 1,426 | 1,884 | 1,958 | | 7,115 |
| 100-472652 | 0 | HANDY'S BEAUTY SUPPLY | 176 E COMPTON BLVD | 19 | 435 | 492 | 474 | 473 | 499 | | 1,938 |
| 100-845571 | 0 | HANDY'S LIQUOR & DELI | 1550 N WILMINGTON AVE | 22 | 1,197 | 1,271 | 1,289 | 1,215 | 1,210 | | 4,985 |
| 100-967286 | 0 | HAPPY CELLULAR | 2106 N SANTA FE AVE | 19 | 529 | 608 | 497 | 553 | 452 | | 2,111 |
| 100-788587 | 0 | HERE'S STARK'S SPIRITS | 1803 E ALONDRA BLVD | 22 | 971 | 845 | 785 | 850 | 873 | | 3,353 |
| [illegible]-249378 | 0 | HILDA'S UNIFORM CORPORATION | 1001 E COMPTON BLVD | 3 | 249 | 1,594 | 286 | 356 | 148 | | 2,384 |
| -690422 | 269 | HOME DEPOT | 101 TOWNE CENTER DR | 50 | 86,973 | 79,131 | 78,933 | 85,886 | 87,800 | EST | 331,750 |
| -703357 | 0 | IDEAL THREAD & GAGE COMPANY | 1165 W MAHALO PL #B | 98 | 1,403 | 1,220 | 1,075 | 985 | 950 | | 4,230 |
| -613497 | 0 | IHOP RESTAURANTS | 249 E COMPTON BLVD | 24 | 5,627 | 5,541 | 6,168 | 6,484 | 6,397 | | 24,590 |
| 016-623735 | 0 | INTRA DRUGS PHARMACY | 809 E ROSECRANS AVE | 27 | 381 | 399 | 388 | 375 | 284 | | 1,446 |
| 011-792567 | 24 | IRON MTN RECORDS MANAGEMENT | 340 W VICTORIA ST | 89 | 1,776 | 2,252 | 1,503 | 4,004 | 228 | | 7,987 |
| 097-013259 | 0 | J C MEAT MARKET | 100 W ALONDRA BLVD | 21 | 504 | 567 | 557 | 514 | 622 | | 2,260 |
| 097-253991 | 7 | J SPORTS | 1852 W ROSECRANS AVE | 12 | 760 | 1,001 | 629 | 609 | 600 | EST | 2,839 |
| 102-196496 | 1 | J.C. DISCOUNTS | 2700 N ALAMEDA ST | 86 | 319 | 282 | 261 | 253 | 245 | EST | 1,041 |
| 013-847529 | 2 | JACK IN THE BOX RESTAURANTS | 701 E ROSECRANS AVE | 24 | 3,573 | 3,652 | 3,917 | 4,102 | 4,082 | | 15,753 |
| 013-847529 | 14 | JACK IN THE BOX RESTAURANTS | 115 N CENTRAL AVE | 24 | 3,573 | 3,652 | 3,917 | 4,102 | 4,082 | | 15,753 |
| 101-693930 | 0 | JADE PALACE | 200 E COMPTON BLVD | 24 | 417 | 395 | 417 | 459 | 470 | | 1,741 |
| 100-610179 | 0 | JAE'S MARKET | 704 W COMPTON BLVD | 33 | 350 | 345 | 343 | 319 | 371 | | 1,378 |
| 100-870920 | 0 | JALLOS SYSTEMS | 3201 N ALAMEDA ST #A | 19 | 402 | 798 | 787 | 854 | 788 | | 3,227 |
| 016-674616 | 0 | JERRYS LIQUOR | 124 E ROSECRANS AVE | 22 | 1,339 | 1,271 | 1,238 | 1,168 | 1,255 | | 4,932 |
| 014-666546 | 1 | JESSE'S RADIATOR & MUFFLERS | 2901 E ALONDRA BLVD | 71 | 268 | 250 | 255 | 266 | 265 | | 1,036 |
| 100-269957 | 0 | JJ LIQUOR | 840 W ROSECRANS AVE | 22 | 896 | 875 | 743 | 763 | 863 | | 3,244 |
| 102-491804 | 0 | JJL MACHINE SHOP | 1001 S ALAMEDA ST | 71 | 1,456 | 0 | 0 | 0 | 1,778 | | 1,778 |
| 016-094211 | 0 | JOHN B RUDY COMPANY | 1815 S ANDERSON AVE | 86 | 42,306 | 42,904 | 34,713 | 39,589 | 40,525 | | 157,731 |
| 012-734767 | 0 | JORGE'S NURSERY | 100 E GREENLEAF BLVD | 41 | 239 | 196 | 151 | 343 | 467 | | 1,157 |
| 102-593147 | 1 | JULIET BEAUTY SUPPLY | 2251 W ROSECRANS AVE | 19 | 0 | 727 | 781 | 861 | 825 | | 3,194 |
| 099-856557 | 40 | KENTUCKY FRIED CHICKEN | 103 N CENTRAL AVE | 24 | 1,963 | 1,893 | 1,977 | 2,074 | 1,339 | | 7,283 |
| 102-169222 | 53 | KENTUCKY FRIED CHICKEN | 221 S LONG BEACH BLVD | 24 | 2,281 | 2,142 | 2,156 | 2,185 | 2,010 | | 8,492 |
| 102-543792 | 0 | KING AUTO SALES | 1405 N LONG BEACH BLVD | 64 | 0 | 566 | 904 | 1,150 | 1,120 | | 3,739 |
| 102-227110 | 2 | KING II GAS & FOODMART | 390 W COMPTON BLVD | 62 | 1,707 | 1,451 | 911 | 817 | 2,077 | | 5,256 |
| 101-177680 | 0 | KOOL ICE COMPANY | 911 N ALAMEDA ST | 46 | 596 | 740 | 344 | 265 | 632 | | 1,981 |
| 102-136734 | 0 | LA MEXICANA MEAT MARKET | 14309 S ATLANTIC AVE #106 | 21 | 2,123 | 2,241 | 2,014 | 1,981 | 2,083 | | 8,319 |
| 014-764518 | 82 | LA PIZZA LOCA RESTAURANT | 961 S LONG BEACH BLVD | 35 | 867 | 714 | 972 | 865 | 969 | | 3,520 |
| 102-684773 | 2 | LA PREMIER MARKET | 420 S LONG BEACH BLVD | 34 | 0 | 0 | 0 | 0 | 1,215 | | 1,215 |
| 100-671127 | 0 | LEE'S TOOL | 1924 N LONG BEACH BLVD | 50 | 5,761 | 7,133 | 8,811 | 9,243 | 10,256 | | 35,443 |
| 030-606527 | 7 | LINDBERG CORPORATION | 515 W APRA ST | 98 | 244 | 311 | 259 | 329 | 236 | | 1,134 |
| 097-082122 | 17 | LITTLE CAESAR'S PIZZA | 1728 W ROSECRANS AVE | 24 | 3,662 | 3,646 | 3,714 | 3,775 | 3,894 | | 15,028 |
| 097-082122 | 227 | LITTLE CAESAR'S PIZZA | 1301 E ROSECRANS AVE | 24 | 3,662 | 3,646 | 3,714 | 3,775 | 3,894 | | 15,028 |
| 101-195563 | 1 | LOS 3 POLLOS | 525 E ROSECRANS AVE | 24 | 2,373 | 2,006 | 1,471 | 1,592 | 1,552 | | 6,621 |
| 100-148062 | 0 | LOS DOS HERMANOS MARKET | 4618 E ALONDRA BLVD #24 | 33 | 632 | 653 | 630 | 646 | 651 | | 2,580 |
| 100-522082 | 0 | LOS SOMBREROS RESTAURANT | 609 N LONG BEACH BLVD #F | 24 | 334 | 331 | 330 | 327 | 350 | | 1,338 |

*** STARS ***
(SALEXRNM)

CITY OF COMPTON
BUSINESS NAME CROSS-REFERENCE - QUARTER 2, 2015

CONFIDENTIAL DATA

MAJOR ACCOUNTS

| PERMIT | SUB | BUSINESS NAME | ADDRESS | BC | | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | | YR END $ 2015/2 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 014-707086 | 0 | LOUIS BURGERS | 308 E COMPTON BLVD | 24 | | 1,348 | 1,349 | 1,477 | 1,439 | 1,422 | | 5,687 |
| 097-711136 | 1 | LOUIS BURGERS | 1501 E ROSECRANS AVE | 24 | | 4,915 | 5,115 | 5,299 | 5,171 | 5,224 | | 20,809 |
| 101-310070 | 0 | LOUIS TIRE SERVICE | 172 E MANVILLE ST | 61 | | 0 | 798 | 852 | 989 | 931 | | 3,570 |
| 100-804934 | 0 | LOUISIANA FRIED CHICKEN | 170 E COMPTON BLVD | 24 | | 434 | 431 | 427 | 429 | 427 | | 1,714 |
| 101-719209 | 0 | LOUISIANA FRIED CHICKEN | 1950 W ROSECRANS AVE | 24 | | 1,937 | 1,862 | 2,037 | 2,090 | 2,056 | | 8,045 |
| 101-197514 | 0 | MAGNESIUM ALLOY PRODUCTS | 2420 N ALAMEDA ST | 98 | | 9,906 | 651 | 196 | 5,458 | 822 | | 7,127 |
| 013-826577 | 0 | MARIAK INDUSTRIES | 575 W MANVILLE ST | 91 | | 6,532 | 9,147 | 7,911 | 5,928 | 1,830 | | 24,816 |
| 097-196853 | 145 | MARSHALL'S STORES | 1771 S ALAMEDA ST | 3 | | 13,799 | 15,398 | 16,960 | 14,040 | 15,164 | | 61,562 |
| 099-460627 | 0 | MARTIN CONTAINER INC. | 1400 S ATLANTIC AVE | 99 | | 9,387 | 8,586 | 18,663 | 8,568 | 8,404 | | 44,221 |
| 102-208350 | 0 | MARTIN'S QUALITY TRUCK BODY | 1829 W EL SEGUNDO BLVD | 19 | | 0 | 0 | 821 | 312 | 0 | | 1,134 |
| 102-056759 | 0 | MC AUTOMOTIVE & IND COATINGS | 720 S LONG BEACH BLVD | 71 | | 0 | 0 | 0 | 716 | 665 | | 1,381 |
| 101-321361 | 0 | MCDONALD'S RESTAURANTS | 905 S LONG BEACH BLVD | 24 | | 6,959 | 6,538 | 6,313 | 6,355 | 6,575 | | 25,780 |
| 102-370358 | 0 | MCDONALD'S RESTAURANTS | 1105 N LONG BEACH BLVD | 24 | | 8,951 | 8,430 | 7,954 | 8,098 | 8,714 | | 33,196 |
| 102-370495 | 0 | MCDONALD'S RESTAURANTS | 101 W COMPTON BLVD | 24 | | 5,750 | 5,454 | 5,264 | 5,397 | 5,723 | | 21,838 |
| 102-370522 | 0 | MCDONALD'S RESTAURANTS | 1733 S ALAMEDA ST | 24 | | 9,031 | 8,709 | 8,531 | 8,287 | 8,655 | | 34,182 |
| 102-583907 | 0 | MEDINA'S TRUCK SALES | 1409 N ALAMEDA ST | 64 | | 1,940 | 1,588 | 1,672 | 3,094 | 1,665 | EST | 8,020 |
| 097-494981 | 2 | MEGA DISCOUNT | 1208 E COMPTON BLVD | 5 | | 1,024 | 1,035 | 1,080 | 1,057 | 1,071 | | 4,243 |
| 102-601733 | 0 | MENCHIES FROZEN YOGURT | 1759 S ALAMEDA ST #102 | 21 | | 0 | 484 | 184 | 180 | 313 | | 1,161 |
| 102-589398 | 0 | MENO'S TRUCK SALES | 720 E ALONDRA BLVD | 63 | | 0 | 1,445 | 1,125 | 1,410 | 1,555 | | 5,534 |
| 102-564285 | 0 | MERCADO EL MEXICANO | 1900 E ALONDRA BLVD | 34 | | 783 | 2,627 | 2,378 | 2,333 | 2,636 | | 9,974 |
| 100-876108 | 2 | METROCOM BLEIBEL | 1550 W ROSECRANS AVE | 19 | | 1,078 | 1,160 | 1,243 | 1,457 | 1,552 | | 5,412 |
| 100-962623 | 0 | MEXI AUTO SERVICE | 410 W ROSECRANS AVE | 71 | | 275 | 571 | 603 | 648 | 688 | | 2,510 |
| 102-170904 | 0 | MICAR AUTO SUPPLY | 1514 N LONG BEACH BLVD #B | 61 | | 211 | 244 | 240 | 242 | 303 | | 1,029 |
| 097-273563 | 0 | MID CITY TRUE VALUE HARDWARE | 701 N WILMINGTON AVE | 51 | | 1,281 | 1,170 | 1,027 | 1,002 | 1,022 | | 4,221 |
| 101-721902 | 1 | MIDAS AUTO SERVICE | 1097 N LONG BEACH BLVD | 71 | | 694 | 1,135 | 1,102 | 1,180 | 925 | | 4,342 |
| 101-186432 | 0 | MIRACLE MARKET | 800 W ALONDRA BLVD | 33 | | 1,415 | 1,497 | 1,672 | 1,673 | 1,766 | | 6,608 |
| 100-688888 | 0 | MOBIL SERVICE STATIONS | 2820 E ALONDRA BLVD | 62 | C | 14,557 | 12,562 | 450 | 0 | 0 | | 13,012 |
| 102-056200 | 0 | MOBIL SERVICE STATIONS | 2001 W ALONDRA BLVD | 62 | | 20,196 | 19,622 | 17,330 | 15,408 | 17,875 | | 70,235 |
| 099-616429 | 0 | MR. AUTO | 1924 E COMPTON BLVD | 64 | | 852 | 1,016 | 801 | 598 | 513 | | 2,928 |
| [illegible]-669201 | 0 | NAOMI WIGS | 350 E COMPTON BLVD | 19 | | 694 | 695 | 667 | 683 | 751 | | 2,796 |
| [illegible]-601657 | 0 | NATE'S COMMUNITY MARKET | 2876 W ALONDRA BLVD | 33 | | 0 | 1,928 | 1,856 | 1,842 | 1,870 | | 7,496 |
| [illegible]-462956 | 0 | NATIONAL MEDICAL EQUIPMENT | 210 W WALNUT ST | 84 | | 2,320 | 1,586 | 1,542 | 1,420 | 2,115 | | 6,664 |
| [illegible]-414525 | 0 | NAVY'S FOOD MART | 110 N LONG BEACH BLVD | 33 | | 448 | 460 | 456 | 595 | 655 | | 2,166 |
| 101-285786 | 0 | NEIGHBOR MARKET | 2430 E ALONDRA BLVD | 33 | | 1,181 | 1,187 | 1,240 | 1,233 | 1,160 | | 4,821 |
| 016-655563 | 1 | NEW BODY PRODUCTS | 523 W COMPTON BLVD | 19 | | 505 | 431 | 507 | 421 | 435 | | 1,793 |
| 016-655563 | 2 | NEW BODY PRODUCTS | 464 W COMPTON BLVD | 19 | | 505 | 431 | 507 | 421 | 435 | | 1,793 |
| 101-036332 | 0 | NEW COMPTON LIQUOR & MARKET | 625 W COMPTON BLVD | 33 | | 7,953 | 1,147 | 1,179 | 1,280 | 1,300 | | 4,906 |
| 101-187761 | 0 | NEW LINE FURNITURE | 101 N LONG BEACH BLVD | 30 | | 428 | 528 | 588 | 646 | 438 | | 2,200 |
| 097-212107 | 0 | NEW WEST GROWERS | 110 W GREENLEAF BLVD | 41 | | 276 | 320 | 394 | 332 | 270 | EST | 1,316 |
| 102-369100 | 0 | NICKER-CENTRAL | 1150 W ROSECRANS AVE | 24 | | 8,863 | 8,475 | 0 | 0 | 0 | | 8,475 |
| 100-572981 | 0 | NITRO COLLISION CENTER | 1219 S ALAMEDA ST | 71 | | 539 | 339 | 587 | 625 | 481 | | 2,032 |
| 102-516760 | 69 | O'REILLY AUTO PARTS | 1910 W ROSECRANS AVE | 61 | | 2,504 | 2,839 | 2,859 | 3,319 | 3,428 | | 12,445 |
| 102-516760 | 79 | O'REILLY AUTO PARTS | 132 E COMPTON BLVD | 61 | | 2,504 | 2,839 | 2,859 | 3,319 | 3,428 | | 12,445 |
| 102-516760 | 510 | O'REILLY AUTO PARTS | 420 S LONG BEACH BLVD | 61 | | 2,504 | 2,839 | 2,859 | 3,319 | 3,428 | | 12,445 |
| 100-709393 | 0 | OK MARKET | 912 N LONG BEACH BLVD | 33 | C | 646 | 757 | 421 | 0 | 0 | | 1,178 |
| 097-595448 | 1 | ONE DOLLAR WAREHOUSE | 2550 E ALONDRA BLVD | 5 | | 920 | 923 | 888 | 802 | 665 | | 3,278 |
| 102-465845 | 2 | ONE O ONE TOBACCO | 538 W COMPTON BLVD | 26 | | 599 | 596 | 555 | 514 | 514 | | 2,178 |
| 101-089934 | 0 | ONO HAWAIIAN BBQ | 1641 S ALAMEDA ST #103 | 24 | | 3,229 | 3,236 | 3,231 | 3,391 | 3,519 | | 13,377 |
| 097-952622 | 5 | OPTICAL ONE | 1450 W WALNUT ST | 99 | | 9,235 | 9,125 | 8,949 | 9,552 | 9,144 | | 36,770 |
| 100-101409 | 0 | ORION PLASTICS | 700 W CAROB ST | 99 | | 5,439 | 4,290 | 4,716 | 1,604 | 3,832 | | 14,442 |
| 100-864988 | 2 | OWENS CORNING ROOFING/ASPHALT | 1720 N MONA BLVD | 82 | | 5,029 | 3,233 | 4,675 | 4,523 | 6,579 | | 19,010 |
| 100-864988 | 3 | OWENS CORNING ROOFING/ASPHALT | 1501 N TAMARIND AVE | 82 | | 5,029 | 3,233 | 4,675 | 4,523 | 6,579 | | 19,010 |
| 100-309592 | 0 | P & G MARKET | 640 W PEACH ST | 20 | | 230 | 273 | 240 | 302 | 335 | | 1,150 |
| 014-723604 | 4 | P.T.M. | 1011 W ARTESIA BLVD | 19 | | 1,318 | 1,475 | 1,401 | 1,828 | 2,958 | | 7,662 |
| 100-852835 | 0 | PACIFIC NOODLE HOUSE | 901 W VICTORIA ST #B2 | 24 | | 477 | 488 | 611 | 617 | 566 | | 2,282 |
| 099-995962 | 0 | PALLET ENTERPRISES OF AMERICA | 1206 N ALAMEDA ST #8 | 98 | | 238 | 190 | 323 | 314 | 535 | | 1,362 |
| 017-811539 | 359 | PANDA EXPRESS | 2151 W ROSECRANS AVE | 24 | | 4,891 | 4,648 | 4,962 | 5,092 | 5,259 | | 19,961 |
| 017-811539 | 429 | PANDA EXPRESS | 1641 S ALAMEDA ST | 24 | | 4,891 | 4,648 | 4,962 | 5,092 | 5,259 | | 19,961 |
| 102-340046 | 2 | PAPA JOHN'S PIZZA | 206 E COMPTON BLVD | 24 | | 2,142 | 2,050 | 2,230 | 2,193 | 2,058 | | 8,531 |
| 099-570761 | 78 | PARTY CITY | 208 TOWNE CENTER DR | 11 | | 4,782 | 4,591 | 9,330 | 4,201 | 4,777 | | 22,899 |
| 097-568672 | 0 | PATTY DELI MARKET | 1532 W COMPTON BLVD | 33 | | 384 | 388 | 347 | 330 | 340 | | 1,404 |
| 030-631930 | 217 | PAYLESS SHOESOURCE | 186 E COMPTON BLVD | 4 | | 1,005 | 814 | 852 | 859 | 935 | | 3,459 |
| 030-631930 | 685 | PAYLESS SHOESOURCE | 1633 S ALAMEDA ST #101 | 4 | | 1,005 | 814 | 852 | 859 | 935 | | 3,459 |
| 030-631930 | 729 | PAYLESS SHOESOURCE | 1916 N LONG BEACH BLVD | 4 | | 1,005 | 814 | 852 | 859 | 935 | | 3,459 |
| 099-472350 | 0 | PERFORMANCE COMPOSITES | 1418 S ALAMEDA ST | 99 | | 1,651 | 2,738 | 822 | 1,100 | 1,533 | | 6,193 |

*** STARS ***
(SALEXRNM)

CITY OF COMPTON
BUSINESS NAME CROSS-REFERENCE - QUARTER 2, 2015

CONFIDENTIAL DATA

MAJOR ACCOUNTS

| PERMIT | SUB | BUSINESS NAME | ADDRESS | BC | | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | | YR END $ 2015/2 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 030-703429 | 170 | PETSMART | 1775 S ALAMEDA ST | 19 | | 2,362 | 4,327 | 4,396 | 4,892 | 5,148 | | 18,763 |
| 100-651918 | 0 | PINK BEAUTY SUPPLY & SALON | 131 S LONG BEACH BLVD | 19 | | 906 | 964 | 923 | 1,147 | 1,340 | | 4,374 |
| 101-114682 | 109 | PIZZA HUT | 153 E COMPTON BLVD | 35 | | 2,543 | 2,669 | 2,676 | 2,713 | 2,716 | | 10,776 |
| 101-141490 | 0 | PIZZA KING | 2500 E ALONDRA BLVD | 24 | | 630 | 594 | 630 | 641 | 638 | | 2,503 |
| 102-661080 | 0 | PIZZA STUDIO | 1759 S ALAMEDA ST #103A | 24 | | 0 | 0 | 526 | 2,945 | 3,197 | | 6,668 |
| 100-833986 | 0 | PLANEWAVE INSTRUMENTS | 1819 KONA DR | 19 | | 0 | 14 | 195 | 32 | 771 | | 1,012 |
| 102-503282 | 0 | PLASTICWATERTANKS.COM | 135 E STANLEY ST | 19 | | 736 | 850 | 698 | 738 | 1,273 | | 3,559 |
| 097-981905 | 1 | PMAI | 1700 W WALNUT PKWY | 19 | | 387 | 348 | 488 | 339 | 623 | | 1,798 |
| 100-671320 | 3 | PODS | 220 E STANLEY ST | 85 | C | 1,066 | 968 | 740 | 1,147 | 0 | | 2,855 |
| 100-964967 | 2 | PODS | 200 E STANLEY ST | 85 | | 1,680 | 1,893 | 1,848 | 623 | 615 | EST | 4,979 |
| 100-300664 | 5 | POPEYE'S CHICKEN & BISCUITS | 300 W COMPTON BLVD | 24 | | 2,585 | 2,721 | 2,699 | 2,747 | 2,979 | | 11,146 |
| 021-625553 | 69 | PRAXAIR | 1208 E ROSECRANS AVE | 98 | | 2,766 | 9,197 | 1,577 | 2,934 | 3,686 | | 17,394 |
| 097-192573 | 0 | PRICE POINT | 1490 W WALNUT PKWY | 12 | | 2,534 | 2,114 | 1,791 | 1,846 | 1,900 | | 7,651 |
| 100-939337 | 0 | PRONTO PIZZA | 1721 N LONG BEACH BLVD #104 | 24 | | 1,577 | 1,627 | 1,670 | 1,724 | 1,845 | | 6,866 |
| 101-062123 | 0 | QUEENS BEAUTY | 1919 N LONG BEACH BLVD #B | 19 | | 502 | 457 | 473 | 606 | 646 | | 2,182 |
| 097-904150 | 1 | QUIZNO'S CLASSIC SUBS | 901 W VICTORIA ST #B1 | 24 | | 637 | 669 | 586 | 625 | 665 | | 2,545 |
| 099-231972 | 4 | R-RANCH MARKET | 1900 N LONG BEACH BLVD | 34 | | 5,599 | 5,469 | 5,368 | 5,122 | 5,580 | | 21,539 |
| 030-608420 | 1048 | RADIO SHACK | 226 E COMPTON BLVD | 31 | | 1,860 | 1,865 | 2,159 | 1,741 | 1,690 | EST | 7,455 |
| 014-667419 | 0 | RAINBOW BAIT & TACKLE | 126 E SPRUCE ST | 12 | | 992 | 1,076 | 929 | 862 | 1,828 | | 4,695 |
| 030-693721 | 69 | RAINBOW USA | 135 E COMPTON BLVD #151 | 1 | | 1,544 | 1,305 | 0 | 1,463 | 2,065 | | 4,833 |
| 030-693721 | 115 | RAINBOW USA | 1312 E ALONDRA BLVD #1316 | 1 | | 1,544 | 1,305 | 0 | 1,463 | 2,065 | | 4,833 |
| 014-743151 | 209 | RALPH'S GROCERY COMPANY | 1100 W ARTESIA BLVD | 34 | | 13,530 | 28,812 | 21,287 | 28,652 | 14,700 | EST | 93,451 |
| 098-009419 | 81 | RALPH'S GROCERY COMPANY | 280 E COMPTON BLVD | 34 | | 12,687 | 12,031 | 12,639 | 16,497 | 12,915 | EST | 54,083 |
| 016-670034 | 0 | RAY'S AUTO | 1575 N WILMINGTON AVE | 71 | | 376 | 457 | 421 | 415 | 446 | | 1,739 |
| 100-506390 | 6 | RDO-VERMEER | 1300 KONA DR | 99 | | 7,454 | 14,236 | 17,687 | 10,050 | 14,050 | | 56,023 |
| 102-496009 | 0 | REDS LIQUOR | 217 N LONG BEACH BLVD | 22 | | 715 | 779 | 816 | 1,226 | 1,357 | | 4,178 |
| 100-250374 | 136 | RENT-A-CENTER | 1310 E ALONDRA BLVD | 30 | | 2,423 | 2,364 | 2,429 | 2,362 | 2,106 | | 9,261 |
| 101-612935 | 0 | RESTAURANT & PUPUSERIA LA CEIB | 4606 E ALONDRA BLVD | 36 | | 529 | 469 | 448 | 406 | 436 | | 1,759 |
| [illegible]-332228 | 3 | RING POWER | 1900 W ARTESIA BLVD | 99 | | 8,325 | 9,096 | 3,047 | 1,269 | 16,764 | | 30,176 |
| [illegible]-357038 | 922 | RITE AID DRUG STORES | 1001 N CENTRAL AVE | 27 | | 8,324 | 8,110 | 8,699 | 8,431 | 8,151 | | 33,392 |
| [illegible]-357038 | 936 | RITE AID DRUG STORES | 107 S LONG BEACH BLVD | 27 | | 8,324 | 8,110 | 8,699 | 8,431 | 8,151 | | 33,392 |
| [illegible]-628879 | 0 | RITEWAY MARKET | 524 W ALONDRA BLVD | 33 | | 456 | 456 | 443 | 430 | 444 | | 1,773 |
| [illegible]-679864 | 0 | RNJ PRINTING | 1175 W MAHALO PL | 99 | | 623 | 1,261 | 1,014 | 1,578 | 1,146 | | 4,999 |
| 102-191047 | 0 | ROSE BEAUTY SUPPLY | 1301 E ROSECRANS AVE #112 | 19 | | 364 | 378 | 378 | 413 | 468 | | 1,637 |
| 100-506445 | 260 | ROSS STORES | 212 TOWNE CENTER DR | 3 | | 23,848 | 22,489 | 27,067 | 24,374 | 23,590 | | 97,520 |
| 101-085421 | 0 | ROVINCE INTERNATIONAL | 172 E MANVILLE ST | 99 | | 1,928 | 2,779 | 2,832 | 2,194 | 3,030 | | 10,836 |
| 102-075654 | 1 | ROYAL TOBACCO | 1560 W ROSECRANS AVE | 26 | | 221 | 274 | 269 | 205 | 306 | | 1,053 |
| 102-075654 | 2 | ROYAL TOBACCO | 1301 E ROSECRANS AVE #102 | 26 | | 221 | 274 | 269 | 205 | 306 | | 1,053 |
| 014-713325 | 0 | RUBEN'S BAKERY-MEXICAN FOOD | 2701 N SANTA FE AVE | 20 | | 441 | 390 | 416 | 423 | 427 | | 1,656 |
| 102-618655 | 0 | SANDOVAL DIESEL REPAIR | 506 E DIXON ST | 71 | | 170 | 236 | 284 | 194 | 288 | | 1,002 |
| 097-315718 | 0 | SATELLITE MARKET | 1739 N SANTA FE AVE | 33 | | 262 | 276 | 282 | 287 | 248 | | 1,093 |
| 101-626806 | 0 | SCOTTY'S LIQUOR | 2040 N SANTA FE AVE | 22 | | 1,564 | 1,431 | 1,383 | 1,552 | 1,679 | | 6,045 |
| 101-129137 | 0 | SHAWN'S LIQUOR & MARKET | 1333 S LONG BEACH BLVD | 22 | | 879 | 904 | 806 | 784 | 813 | | 3,307 |
| 100-447123 | 0 | SHELL SERVICE STATIONS | 700 E ROSECRANS AVE | 62 | | 14,170 | 12,883 | 10,011 | 9,203 | 10,875 | | 42,972 |
| 102-571388 | 14 | SHIEKH SHOES | 1900 N LONG BEACH BLVD | 4 | | 2,605 | 2,491 | 3,175 | 3,745 | 2,456 | | 11,867 |
| 101-222973 | 0 | SHIMAI SUSH & TERIYAKI | 855 W VICTORIA ST #A2 | 21 | | 497 | 459 | 450 | 530 | 538 | | 1,977 |
| 100-825959 | 5 | SHOE CITY | 1201 N LONG BEACH BLVD | 4 | | 1,169 | 1,314 | 1,035 | 1,172 | 1,063 | | 4,584 |
| 102-217210 | 11 | SIERRA FOODS | 1800 E ROSECRANS AVE | 20 | | 411 | 439 | 401 | 397 | 424 | | 1,661 |
| 100-973354 | 3 | SILLA AUTOMOTIVE | 1217 W ARTESIA BLVD | 94 | | 3,333 | 2,857 | 2,916 | 0 | 0 | | 5,773 |
| 097-858560 | 0 | SIMPLE CONTAINER SOLUTIONS | 250 W ARTESIA BLVD | 99 | | 0 | 0 | 0 | 3,297 | 5,680 | | 8,977 |
| 102-374024 | 0 | SKYLINE STEEL PRODUCTS | 3209 N ALAMEDA ST #B | 82 | | 0 | 0 | 0 | 0 | 1,020 | | 1,020 |
| 102-445657 | 2 | SMART DISCOUNT & MORE | 912 N LONG BEACH BLVD | 51 | | 0 | 0 | 346 | 1,044 | 971 | | 2,361 |
| 100-497028 | 5 | SMOKES 4 LESS | 909 S CENTRAL AVE #101 | 26 | | 1,219 | 1,311 | 1,264 | 1,179 | 1,265 | | 5,019 |
| 102-189493 | 1 | SOL WIRELESS | 111 E COMPTON BLVD | 19 | | 450 | 335 | 356 | 568 | 372 | | 1,631 |
| 016-680320 | 0 | SOTO'S PRODUCE | 4900 E ROSECRANS AVE | 21 | | 389 | 334 | 351 | 322 | 406 | | 1,413 |
| 011-811589 | 8 | SOUTHSIDE PIZZA | 821 S LONG BEACH BLVD | 24 | | 2,787 | 2,699 | 3,106 | 3,326 | 3,469 | | 12,600 |
| 014-708933 | 0 | SPECIALIST IN COSTUME MIRRORS | 12907 S ATLANTIC AVE | 53 | | 472 | 299 | 733 | 539 | 290 | EST | 1,861 |
| 097-020795 | 373 | SPRINT NEXTEL | 237 E COMPTON BLVD | 19 | | 7,107 | 5,918 | 5,933 | 3,956 | 2,926 | | 18,733 |
| 100-416366 | 210 | STAPLES OFFICE SUPERSTORE | 203 TOWNE CENTER DR | 18 | | 7,284 | 9,775 | 7,630 | 9,609 | 7,904 | | 34,918 |
| 097-320146 | 0 | STAR DENTAL SUPPLY | 1201 W ARTESIA BLVD | 99 | | 2,313 | 2,718 | 2,220 | 2,676 | 2,869 | | 10,483 |
| 030-699061 | 2013 | STARBUCKS COFFEE | 1929 W ARTESIA BLVD | 21 | | 912 | 734 | 902 | 879 | 1,011 | | 3,526 |
| 030-699061 | 2028 | STARBUCKS COFFEE | 2161 W ROSECRANS AVE | 21 | | 912 | 734 | 902 | 879 | 1,011 | | 3,526 |
| 030-699061 | 2182 | STARBUCKS COFFEE | 1759 S ALAMEDA ST #101 | 21 | | 912 | 734 | 902 | 879 | 1,011 | | 3,526 |
| 097-721803 | 3 | STOPTECH | 1805 S WILMINGTON AVE | 94 | | 339 | 2,013 | 180 | 209 | 105 | | 2,507 |
| 024-952119 | 4 | STRATA FOREST PRODUCTS | 1775 W EL SEGUNDO BLVD | 52 | | 3,230 | 3,310 | 2,671 | 3,154 | 3,152 | | 12,287 |

*** STARS ***
(SALEXRNM)

CITY OF COMPTON
BUSINESS NAME CROSS-REFERENCE - QUARTER 2, 2015

CONFIDENTIAL DATA

MAJOR ACCOUNTS

| PERMIT | SUB | BUSINESS NAME | ADDRESS | BC | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | YR END $ 2015/2 |
|---|---|---|---|---|---|---|---|---|---|---|
| 099-420313 | 2 | SUBWAY SANDWICHES & SALADS | 909 S CENTRAL AVE | 24 | 806 | 1,004 | 764 | 863 | 791 | 3,421 |
| 100-015508 | 4 | SUBWAY SANDWICHES & SALADS | 200 TOWNE CENTER DR #104 | 24 | 1,628 | 1,584 | 1,457 | 1,530 | 1,546 | 6,117 |
| 100-355167 | 1 | SUBWAY SANDWICHES & SALADS | 159 E COMPTON BLVD | 24 | 1,019 | 961 | 912 | 996 | 945 | 3,813 |
| 100-355167 | 2 | SUBWAY SANDWICHES & SALADS | 1720 W ROSECRANS AVE | 24 | 1,019 | 961 | 912 | 996 | 945 | 3,813 |
| 100-966649 | 1 | SUBWAY SANDWICHES & SALADS | 961 S LONG BEACH BLVD #101 | 24 | 909 | 848 | 818 | 931 | 907 | 3,504 |
| 102-312025 | 0 | SUBWAY SANDWICHES & SALADS | 1301 E ROSECRANS AVE #104 | 24 | 1,225 | 1,150 | 949 | 1,192 | 1,154 | 4,445 |
| 100-529442 | 2 | SUN MARKET | 516 W COMPTON BLVD | 34 | 413 | 503 | 534 | 466 | 471 | 1,974 |
| 100-805979 | 0 | SUNRISE LIQUOR & DELI | 533 E ROSECRANS AVE | 22 | 448 | 516 | 440 | 458 | 463 | 1,877 |
| 097-866861 | 0 | SUNWOOD DOORS | 1143 N STANFORD AVE | 82 | 1,549 | 1,672 | 1,702 | 709 | 1,763 | 5,846 |
| 102-414544 | 0 | SUPER A LIQUOR MARKET | 1632 E ROSECRANS AVE | 22 | 925 | 938 | 928 | 918 | 992 | 3,776 |
| 102-520862 | 0 | SUPER BARGAIN | 261 W COMPTON BLVD | 5 | 547 | 515 | 571 | 570 | 518 | 2,174 |
| 100-704207 | 0 | SUPER WOK | 12919 S ATLANTIC AVE | 24 | 514 | 497 | 490 | 524 | 520 | 2,031 |
| 102-570638 | 0 | SUPER WOK | 505 S LONG BEACH BLVD #E | 24 | 0 | 591 | 674 | 609 | 617 | 2,491 |
| 099-757871 | 11 | SUPERIOR SUPER WAREHOUSE | 111 E COMPTON BLVD | 34 | 12,889 | 12,891 | 12,127 | 11,322 | 11,531 | 47,871 |
| 012-718337 | 0 | SWAN FENCE | 600 W MANVILLE ST | 82 | 3,895 | 2,670 | 2,671 | 1,623 | 2,849 | 9,813 |
| 102-295831 | 265 | T-MOBILE | 2163 W ROSECRANS AVE | 19 | 4,392 | 3,593 | 5,215 | 3,802 | 222 | 12,832 |
| 102-295831 | 450 | T-MOBILE | 1301 E ROSECRANS AVE #114 | 19 | 4,392 | 3,593 | 5,215 | 3,802 | 222 | 12,832 |
| 102-295831 | 502 | T-MOBILE | 1759 S ALAMEDA ST #103B | 19 | 4,392 | 3,593 | 5,215 | 3,802 | 222 | 12,832 |
| 097-214043 | 6 | TACO BELL | 1014 W ROSECRANS AVE | 24 | 2,913 | 2,892 | 2,855 | 3,061 | 3,130 | 11,938 |
| 097-214043 | 7 | TACO BELL | 241 E COMPTON BLVD | 24 | 2,913 | 2,892 | 2,855 | 3,061 | 3,130 | 11,938 |
| 101-274999 | 2 | TACOS EL NEGRO | 96TH & ALAMEDA ST | 24 | 504 | 518 | 459 | 504 | 688 | 2,169 |
| 099-819144 | 0 | TACOS EL UNICO | 1521 S LONG BEACH BLVD | 24 | 551 | 548 | 538 | 534 | 517 | 2,137 |
| 100-613750 | 0 | TADEO & SON'S MOTOR OIL & SUPP | 509 E BANNING ST | 61 | 336 | 326 | 339 | 325 | 525 | 1,515 |
| 100-976391 | 2 | TAM'S BURGERS | 303 N ALAMEDA ST | 24 | 2,565 | 2,506 | 2,635 | 2,952 | 2,580 | 10,673 |
| 017-702242 | 261 | TARGET STORES | 1621 S ALAMEDA ST | 7 | 75,163 | 76,515 | 91,944 | 79,932 | 74,858 | 323,249 |
| 099-238507 | 39 | TAUBER-ARONS | 1715 S ANDERSON AVE | 89 | 0 | 0 | 0 | 1,207 | 0 | 1,207 |
| 102-439364 | 0 | TERE PALLETS | 545 E BANNING ST | 82 | 813 | 325 | 572 | 667 | 565 EST | 2,129 |
| 100-892513 | 35 | TGI FRIDAY'S | 1725 S ALAMEDA ST | 36 | 11,887 | 11,008 | 10,207 | 12,127 | 11,264 | 44,606 |
| ?-515366 | 2 | THE BUFFALO SPOT WINGS & RIBS | 961 S LONG BEACH BLVD #103 | 24 | 1,417 | 2,754 | 2,597 | 1,408 | 2,630 | 9,389 |
| ?-212862 | 0 | THE GREEN OLIVE | 855 W VICTORIA ST | 24 | 385 | 387 | 238 | 383 | 427 | 1,435 |
| ?-026975 | 0 | THE PRICE TAG STORE | 1610 W ROSECRANS AVE | 3 C | 572 | 513 | 519 | 519 | 140 | 1,691 |
| ?-552126 | 0 | THYME DINING CONCEPTS | 200 W COMPTON BLVD | 24 | 482 | 1,002 | 865 | 796 | 853 | 3,516 |
| ?-920523 | 0 | TINA'S BEAUTY SUPPLY | 1003 S LONG BEACH BLVD #C | 19 C | 1,186 | 1,246 | 936 | 1,060 | 656 | 3,898 |
| 099-005638 | 0 | TNEMEC COMPANY | 417 E WEBER AVE | 92 | 16,145 | 14,285 | 11,730 | 15,300 | 15,901 | 57,216 |
| 101-098778 | 0 | TOKYO TERIYAKI | 1332 E ALONDRA BLVD | 24 | 1,008 | 1,048 | 1,102 | 1,120 | 1,100 | 4,370 |
| 102-175892 | 0 | TOM'S JR. BURGER | 1725 N LONG BEACH BLVD | 24 | 3,059 | 3,147 | 3,298 | 3,297 | 3,466 | 13,208 |
| 102-311712 | 0 | TOM'S JR. BURGER | 107 E ALONDRA BLVD | 24 | 178 | 335 | 236 | 256 | 211 | 1,038 |
| 100-386524 | 0 | TONY'S LIQUOR | 1016 W COMPTON BLVD | 22 | 2,296 | 2,272 | 2,206 | 2,158 | 2,256 | 8,892 |
| 013-715155 | 1 | TORO-AIRE | 1708 W MAHALO PL | 72 | 13,679 | 14,569 | 13,956 | 11,527 | 15,393 | 55,445 |
| 012-680264 | 0 | TRACKSTAR PRINTING | 1140 W MAHALO PL | 99 | 1,787 | 3,944 | 5,984 | 3,782 | 3,506 | 17,216 |
| 102-178212 | 0 | TRIGEN INTERNATIONAL | 530 E EUCLID AVE | 92 | 741 | 761 | 341 | 695 | 619 | 2,416 |
| 016-657934 | 0 | U.S. AIR TOOL | 1219 W MAHALO PL | 98 | 1,211 | 1,156 | 1,171 | 1,236 | 1,356 | 4,919 |
| 099-677969 | 0 | U.S. BEAUTY SUPPLY & SALON | 1916 N LONG BEACH BLVD | 79 | 369 | 371 | 350 | 336 | 330 EST | 1,387 |
| 097-835219 | 91 | ULTA BEAUTY | 1781 S ALAMEDA ST | 19 | 2,438 | 6,803 | 4,398 | 4,545 | 4,647 | 20,393 |
| 100-406664 | 0 | ULTRA MAX SERVICE STATIONS | 220 W ALONDRA BLVD | 62 | 2,234 | 1,901 | 1,307 | 1,425 | 1,729 | 6,363 |
| 100-898848 | 0 | ULTRA SERVICE STATIONS | 2706 N CENTRAL AVE | 62 | 3,200 | 3,117 | 2,683 | 2,411 | 2,894 | 11,106 |
| 101-070277 | 2 | UNION 76 SERVICE STATIONS | 828 S LONG BEACH BLVD | 62 | 16,307 | 16,820 | 14,039 | 12,933 | 12,685 | 56,477 |
| 012-688265 | 0 | UNITED FABRICARE SUPPLY | 1237 W WALNUT ST | 92 | 49,266 | 48,145 | 49,383 | 46,658 | 49,065 | 193,251 |
| 097-549178 | 81 | UNITED OIL SERVICE STATIONS | 502 W ROSECRANS AVE | 62 | 0 | 14,863 | 12,891 | 11,663 | 15,488 | 54,904 |
| 101-305100 | 0 | URBAN LEGENDS STADIUM SHOES | 200 TOWNE CENTER DR #107 | 4 | 1,970 | 1,702 | 2,273 | 2,125 | 1,134 | 7,233 |
| 101-587975 | 0 | URUAPAN MARKET | 600 E EL SEGUNDO BLVD | 34 | 303 | 303 | 444 | 478 | 482 | 1,707 |
| 101-227833 | 0 | URUAPAN TACO | 604 E EL SEGUNDO BLVD | 24 | 585 | 573 | 572 | 581 | 576 | 2,302 |
| 100-349357 | 6 | USA WASTE OF CALIFORNIA | 407 E EL SEGUNDO BLVD | 99 | 123 | 285 | 143 | 925 | 79 | 1,432 |
| 014-771156 | 2 | VIVA JALISCO | 14309 S ATLANTIC AVE #103 | 24 | 449 | 431 | 395 | 468 | 486 | 1,780 |
| 099-102047 | 0 | VTP | 3215 N ALAMEDA ST #A | 82 | 3,777 | 2,346 | 3,193 | 873 | 3,227 | 9,640 |
| 098-004877 | 18 | W.W. GRAINGER | 1050 W WALNUT ST | 82 | 8,774 | 9,052 | 7,935 | 7,769 | 7,916 | 32,672 |
| 099-181762 | 1 | WELD ON ADHESIVES | 455 W VICTORIA ST | 92 | 399 | 64 | 201 | 734 | 120 EST | 1,119 |
| 102-187775 | 2 | WENSOURCE | 152 E COMPTON BLVD | 24 | 1,428 | 1,285 | 1,413 | 1,553 | 1,282 | 5,533 |
| 099-479773 | 20 | WESCO DISTRIBUTION | 801 W WALNUT ST | 82 | 93,894 | 65,283 | 53,023 | 53,249 | 62,165 | 233,720 |
| 101-118034 | 0 | WIENERSCHNITZEL RESTAURANT | 1300 E ROSECRANS AVE | 24 | 1,971 | 1,894 | 1,804 | 1,888 | 1,930 | 7,516 |
| 100-493691 | 3 | WILSON SUPPLY COMPANY | 1111 W ARTESIA BLVD | 98 | 27,637 | 20,222 | 29,607 | 29,789 | 36,272 | 115,890 |
| 017-798744 | 161 | WINCHELL'S DONUTS | 1300 E ALONDRA BLVD | 21 | 243 | 243 | 297 | 291 | 223 | 1,054 |
| 102-522977 | 0 | WING LI RESTAURANT | 636 E COMPTON BLVD | 24 | 540 | 601 | 600 | 591 | 629 | 2,421 |
| 100-500420 | 9 | WINGSTOP | 1641 S ALAMEDA ST | 24 | 3,848 | 3,697 | 4,012 | 4,168 | 4,154 | 16,032 |
| 100-500420 | 10 | WINGSTOP | 2251 W ROSECRANS AVE #14A | 24 | 3,848 | 3,697 | 4,012 | 4,168 | 4,154 | 16,032 |

#6.

*** STARS ***
(SALEXRNM)

CITY OF COMPTON
BUSINESS NAME CROSS-REFERENCE - QUARTER 2, 2015

CONFIDENTIAL DATA

MAJOR ACCOUNTS

| PERMIT | SUB | BUSINESS NAME | ADDRESS | BC | $ 2014/2 | $ 2014/3 | $ 2014/4 | $ 2015/1 | $ 2015/2 | | YR END $ 2015/2 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 101-277646 | 2 | WORLD OF WIRELESS | 961 S LONG BEACH BLVD #104 | 31 | 508 | 590 | 651 | 660 | 832 | | 2,733 |
| 011-677478 | 73 | WORLD OIL MARKETING COMPANY | 1300 S SANTA FE AVE | 46 | 2,240 | 2,124 | 1,672 | 1,270 | 1,171 | | 6,237 |
| 100-950999 | 0 | WORLD WIDE TECHNOLOGY | 1165 W WALNUT ST | 83 | 10,638 | 829 | 1,364 | 2,078 | 2,043 | | 6,314 |
| 101-202190 | 0 | Y-4 JEWERLY | 2100 N LONG BEACH BLVD #Y4 | 17 | 585 | 557 | 827 | 261 | 255 | EST | 1,900 |
| 102-560542 | 0 | Z Y OIL | 106 N LONG BEACH BLVD | 62 | 1,701 | 3,949 | 3,740 | 3,092 | 3,503 | | 14,284 |
| * OTHER | 0 | ACCOUNTS | * COMBINED * | | 83,655 | 38,284 | 46,477 | 28,129 | 36,957 | EST | 149,847 |
| TOTAL | | | | | 1,708,767 | 1,640,984 | 1,691,383 | 1,614,312 | 1,693,429 | | 6,640,101 |

**March 15, 2016**

**TO:** **MAYOR AND COUNCIL MEMBERS**

**FROM:** **ROGER L. HALEY, CITY MANAGER**

**SUBJECT:** **REPORT ON THE CURRENT NEGOTIATIONS OF THE PERFORMING ARTS CENTER AND SURROUNDING DEVELOPMENT**

## SUMMARY

On Tuesday, February 9, 2016, the Mayor and City Council passed Resolution # 24,288. This resolution supported the Project and authorized the City Manager to negotiate a purchase price and identify funding for the acquisition of the 6.36 acres proposed Project site. The proposed site is located adjacent to the Crystal Hotel & Casino at 123 E. Artesia Blvd.

The developer has an existing appraisal of the site at nine million eight hundred thousand dollars ($9,800,000). However, this appraisal is over 6 months old and the City is required to initiate a new appraisal. The purchase of the land will be contingent on the price of this new appraisal. Staff will forward the results of any new appraisal to City Council's attention.

## BACKGROUND

The City of Compton is known around the world for talent that influences culture and arts, business, academia, sports, and beyond. The City is in need of a dedicated space to continue to cultivate the creativity and innovation that put Compton on the international map.

The Performing Arts Center is a Project that would strategically invest in this continuum of talent. The proposed location for the new 75,000 square feet Performing Arts Center is in the underutilized/under developed parking lot of the Crystal Hotel. This location will be accessible to youth throughout the city, as it is directly adjacent to the Compton Artesia Blue Line Station the 91 freeway and transit bus routes.

The facility will offer a variety of utilization options for the community, including but not limited to a Performing Arts Stage, Dance Studio, Recording Studio, and a Youth

Fitness and Homework Center. The Performing Arts Center will be a one-of-a-kind private/public venture to benefit Compton's next generation, our youth, which is also the largest segment of our population.

The Performing Arts Center has the financial commitment of Andre Young, also known as "Dr. Dre". He has publicly dedicated 100% of the royalties from his latest and long awaited album "Compton" to the Performing Arts Center to help maintain the facility for years to come. His contribution will allow the Performing Arts Center to continue to build upon the legacy of locally grown talent and to provide inspiration for the City's youth. The Center's unique programs and world-class facilities will provide an outstanding environment to learn, create and perform. Some of the Performing Arts Center planned programming are as follows:

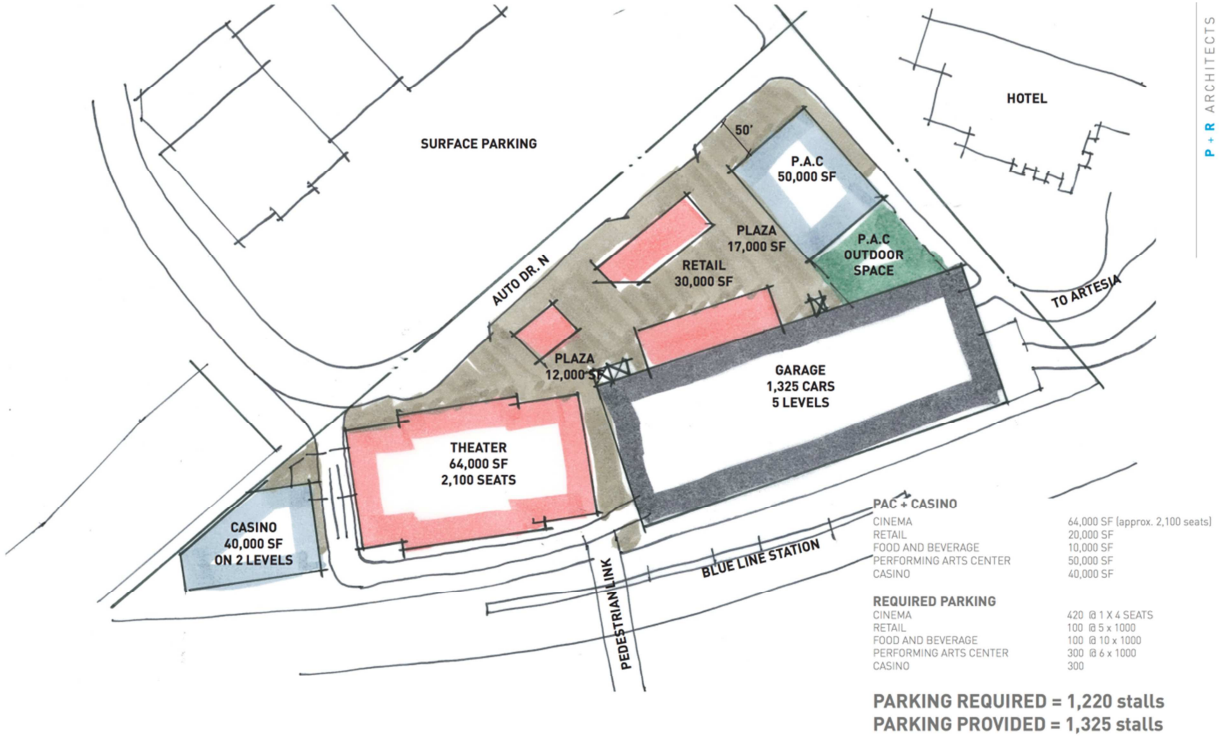
Performing Arts Center-Managed by Dr. Dre's Foundation
Dance Studio
Recording Studio
Youth Center
Homework Center
Social Enterprise
Wrap Around Social Services

The Performing Arts Center building is within a larger scale master plan that includes a 14 screen 60,000 square feet movie theater and a 50,000 square feet two story multipurpose hall to host bingo, community events, and casino operations in the City. To properly park the development, the City of Compton plans to construct a 1,325 car parking structure. This strategic location is visible by the 91 freeway, and will architecturally enhance the City's physical presence not only to residents and visitors, but to those passing by traveling along the 91 Freeway. The site is located directly adjacent to prominent retail, thus creating a synergistic environment for this type of development.

**PROPOSED SITE PLAN**

The proposed site is located adjacent to the Crystal Hotel & Casino at 123 E. Artesia Blvd. on 6.36 acres; with direct access to the 91 freeway viewable East/West. The proposed site will be developed within a larger scale master plan Entertainment Complex, that includes the Performing Arts Center, a 14 screen 60,000 square feet movie theater and a 50,000 square feet two-story multipurpose hall to host bingo and casino operations. To properly accommodate the parking needs for the development, the City of Compton plans to construct a 1325 capacity car parking structure.

**PROPOSED SITE PLAN**




## CURRENT OWNERSHIP

The Crystal Hotel is the current owner of the land and the City of Compton is directly negotiating with them for appraisal and acquisition price.

## STATEMENT OF ISSUE

Staff has recently obtained City Council authority to negotiate for land acquisition. The first step in this process is to obtain a current appraisal to identify the market value for the property. In doing so, we will also notify the current owner of the land (Crystal Hotel) when an appraisal is authorized.

**FISCAL IMPACT**

Possible Funding Sources
The total cost of the Project which will include the land acquisition, new construction and FF&E is estimated at thirty-five million dollars ($35,000,000). The portion of the purchase price of the site that is attributable to the publicly owned facilities may be funded by the 2008 Lease Revenue Bonds. A resolution amending the projects authorized under the Lease Revenue Bonds would be required.

**RECOMMENDATION**

Staff recommends that the Mayor and Council Members receive and file this report.

**ROGER HALEY**
**CITY MANAGER**

March 15, 2016

TO: MAYOR AND COUNCIL MEMBERS

FROM: ROGER L. HALEY, CITY MANAGER

SUBJECT: A REQUEST TO RESCHEDULE THE PUBLIC HEARING TO RECEIVE COMMENTS ON THE PROPOSED SUBSTANTIAL AMENDMENT TO REPROGRAM HUD FUNDS **(April 26, 2016 at 5:35 p.m.)**

The City of Compton, as a direct entitlement community to the U.S. Department of Housing and Urban Development (HUD), is required to hold public hearings to receive input from residents on proposed changes to funding allocations for CDBG, HOME, and ESG projects/activities from current and/or prior years Action Plans. Therefore, in order to notify the public about the proposed Substantial Amendment, a public hearing is requested for a new rescheduled date of **Tuesday, April 26, 2016 at 5:35pm**. The originally approved hearing date was Tuesday, March 15, 2016 at 5:35pm.

**ROGER L. HALEY**
**CITY MANAGER**

March 15, 2016

**TO:** **HONORABLE MAYOR AND COUNCIL MEMBERS**

**FROM:** **ROBERT DELGADILLO, SENIOR PLANNER**
**COMMUNITY DEVELOPMENT DEPARTMENT**

**SUBJECT:** **RELEASE OF REQUEST FOR PROPOSAL (RFP) TO RECEIVE QUALIFIED BINGO OPERATOR PROPOSALS**

**SUMMARY:**
Review of the draft Request for Proposal (RFP) to solicit proposals to operate charitable bingo in the City of Compton.

**BACKGROUND:**
On July 1 2016, unless extended, the existing Special Bingo License "BL-01" awarded to the Samoan Congregational Church will terminate creating an opportunity for a new bingo operator in the City of Compton. Staff therefore has prepared a RFP to initiate the submittal and review of proposals from established bingo operators to operate charitable bingo in the City of Compton.

**STATEMENT OF ISSUE:**

Staff has prepared a draft RFP and desires the City Council to review the scope of work within the RFP and direct staff to release the RFP and proceed ahead with reviewing and selecting the top three proposals to present to the City Council.

Staff anticipates releasing the RFP on March 28th for a period of 30 days. All submitted RFP's will be reviewed after the submittal deadline date of April 27, 2016. The submitted RFP's will be presented to the City Council in May to determine the best RFP. In June the best RFP will be brought back to the City Council for approval of a "Special Bingo License" by resolution.

**FISCAL IMPACT**
The anticipated cost for preparation of a RFP and review of the submitted RFPs is limited to staff time. Indirectly the City will benefit through the charitable contributions of the future bingo operator and the reimbursement of both Fire and Sheriff services.

**CONCLUSION:**
If the City Council decides to proceed with the release of the RFP, the next step would be to post it online and send it to bingo operators in surrounding Cities.

If the City Council decides not to proceed with the release of the RFP, no further action will be taken.

**RECOMMENDATION:**

Receive and File.

**Robert Delgadillo**
**Senior Planner**

**APPROVED FOR FORWARDING:**

**Roger Haley**
**CITY MANAGER**

# City of Compton

## Planning and Economic Development Department

## Request for Proposal: Operation of Charitable Bingo in the City of Compton

### INTRODUCTION and PURPOSE

The City of Compton is seeking a Non-Profit organization with at least 5 years of bingo experience to manage and operate a professionally run charitable bingo gaming facility in the City. The City intends to award a new "Special Bingo License" to a charitable organization in 2016 and is soliciting Proposals for consideration.

Charitable Bingo Gaming in the City of Compton is regulated by section 9-23 of the Municipal Code. Section 9-23 is under consideration for potential amendment and all Non-Profit organizations considering submitting a Proposal are advised to contact the City to stay informed about any proposed revisions to section 9-23.

### CITY OF COMPTON OVERVIEW

The City of Compton is a vibrant suburban community with a growing population of approximately 100,000 residents. Located in the center of Los Angeles County, the City covers approximately 10.2 square miles and is centrally located within the boundaries of five freeways (SR-91, I-105, I-710, I-110, and I-405). Additionally, the City is served by the Metro Light Rail Blue Line with two rail stops, the Compton and Artesia Stations. Compton has a diversified economy, comprised of strong industrial and manufacturing sectors and thriving retail districts. The City offers an array of housing options, from charming single-family homes to newly built

town-homes and condominiums. For more information about our great City, visit our website at www.comptoncity.org

**SCOPE OF SERVICES**

The purpose of this RFP is to solicit Proposals for the management and operation of a bingo facility within the City of Compton. Currently there will be one "Special" bingo license available beginning July of 2016.

All interested parties desiring to submit a Proposal to manage and operate a bingo facility in the City of Compton must incorporate the following provisions into their Proposal to be considered.

1. Designate one or more Compton based local charities to receive at all of the net proceeds of the bingo games.

2. Submit monthly financial statements to the City Controller's Office by the 15th of each month for the preceding months' operations.

3. Submit quarterly certified audit reports to the Controller's Office within 30 days of the end of each quarter.

4. Maintain at least one security guard per every 50 people playing bingo.

5. Operate a bingo facility with at least a 300 person capacity.

6. Reimburse the City for all public safety costs based on the following rate of one half hour of law enforcement and fire safety costs per daily operation. The hourly rate for law enforcement and fire safety costs shall be taken from the City Master Fee Schedule.

7. Comply with all the provisions of the bingo regulations contained with section 9-23 of the Compton Municipal Code.

**RFP SUBMITTAL REQUIREMENTS**

Please submit one original and nine copies of your RFP by the due date. A failure to comply with these or any other requirement listed in this notice may invalidate your RFP.

All RFP Proposals shall include the following information:

Cover Letter and Project Description: a brief project description of the proposed bingo operation in the City of Compton.

1. The project description should discuss:

    - Proposed hours of operations
    - Staffing personnel onsite during each game
    - Food service proposed
    - Past experience running bingo games.

- Security
- Proposed location(s)

2. Organizational chart for the management of the bingo parlor identifying the Bingo Manager and key staff.

3. Resumes for key staff including education, relevant past bingo experience, and description of their assignment.

4. Provide a list of the names and contact information of at least one other city where you or your organization has operated a charitable bingo operation in the previous 7 years;

5. Schedule for initiating the bingo games. Provide a Gantt chart, or other project schedule, of all tasks, major project milestones, and approximate number of weeks to complete each task and anticipated completion timeframe upon the granting of a Special Bingo License.

6. Any relevant information that demonstrates your organization is the most qualified to manage and operate a non-profit bingo parlor;

7. Project Budget. To the best of the firm's ability, itemize costs for each task or phase.

8. Provide a statement of any conflict of interest for any individual or firm may have regarding the proposed services.

9. A following application information required by section 9-23.5 of the CMC.

   A. The name and address of the applicant;

   B. A statement that the applicant is an eligible organization under subsection 9-23.2. The application shall include, as attachments, certificates of the Franchise Tax Board and the U.S. Internal Revenue Service establishing that the organization is currently exempted from the payment of the bank and corporation tax under the Revenue and Taxation Code and that a contribution or gift to the organization would be a charitable contribution under the Internal Revenue Code, deed, lease agreement, permit or other documents that clearly demonstrate the applicant is eligible pursuant to Section 326.5 of the Penal Code.

   C. A statement that the applicant occupies a facility within the City which has met the Zoning Ordinance and Municipal Code requirements for public assembly and may legally be used for this purpose for the conduct of bingo;

   D. The names, addresses and signatures of at least two (2) officers of the applicant (should two (2) or more officers exist);

E. The names, addresses and signatures of the members of the applicant who will be primarily responsible for the operation, conduct, promotion and supervision of bingo games and a list of other members who will be involved;

F. The address of the property within the City used by the applicant for an office or for performance of the purposes for which the applicant was organized, together with the occupancy capacity of such place at which the bingo games will be conducted;

G. Proposed days and time for the operation of bingo games;

H. A description of the system to be used to account for the receipts, prizes and expenses of the bingo games;

I. The specific Compton based non-profit organization/charity organization(s) which you anticipate will receive the net bingo receipts. If you do not wish to designate a Compton based non-profit organization/charity organization(s) in your RFP, one shall be designated in writing prior to the issuance of the "Special" bingo license.

J. The maximum number of players that will be permitted in the facility at any time

K. A statement that the applicant agrees to conduct bingo games in strict accordance with the provisions of Section 326.5 of the Penal Code, this section and all other applicable statutes and regulations as they may be amended from time to time, and an agreement that the license to conduct bingo games may be revoked upon violation of any of such provisions;

L. A copy of the applicant's articles of incorporation;

M. The name and address of each partner, shareholder, officer and director of the applicant;

N. A one (1) year, detailed cash flow projection, a pro forma financial statement, a statement of preopening cash, a financing plan and copies of all loan agreements of the applicant;

O. A statement that the applicant understands and agrees that the application shall be considered by the Council as set forth in this section only after full investigations and reports have been made in a timely manner by all applicable City staff;

P. A complete listing of all criminal arrests and convictions of the applicant and each partner, shareholder, officer and director of the applicant, if any, not including minor traffic offenses, with explanations therefor; and

**THE TENTATIVE PROJECT SCHEDULE IS:**

Release of RFP March 28, 2016,

All RFP's are due by 5pm at 205 S. Willowbrook Ave. on April 27, 2016

The RFP's received by the City Clerk will be presented to the City Council for selection of single winning RFP in May 31, 2016.

The selected RFP from the May City Council meeting will be presented to City Council for award of a "Special" bingo license in June of 2016.

**DISPROPOSAL OF RFP's**

More than one (1) Proposal for the same work from any individual, firm, partnership, corporation, or association, under the same or different names will not be accepted, and reasonable grounds for believing that any Proposal has been prepared in collusion with other RFP's, will likewise be sufficient cause for rejecting any or all RFP's, and the participants in such collusion may be barred from any future RFP.

**RIGHT TO WAIVE INFORMALITIES**

The City has the right to waive informalities or irregularities in any RFP Proposal, provided said informalities or irregularities do not materially affect the RFP.

**DEADLINE FOR SUBMISSION OF RFP DOCUMENTS**

All RFP documents must be mailed or delivered, so as to be in the hands of the City Clerk by Wednesday 5:00 p.m. on April 27, 2016.

**EVALUATION/SELECTION PROCESS**

**EVALUATION CRITERIA**

The City of Compton is utilizing the RFP process to select a charitable organization to provide the services requested by this RFP. The City shall review the Proposals submitted in reply to this RFP, and a limited number of organizations may be invited to make a formal presentation at a future date.

Preparation of Proposals in reply to this RFP, and participation in any future presentation is at the sole expense of the organization responding to this RFP.

This solicitation has been developed in the "Request for Proposals" (RFP) format. Accordingly, organizations should take note that the City will consider multiple criteria in selecting the most qualified firm.

**AGREEMENT**

A contract or equivalent selection approval document or license agreement between the City and the selected non-profit organization may be required and well define the extent of services to be rendered.

It is the intent of the City to award a "Special Bingo License" to one charitable organization. The City reserves the right to reject any Proposal for noncompliance with contract requirements and provisions, or to not award contract because of unforeseen circumstances or if it is determined to be in the best interest of the City. This project will be awarded based on demonstrated ability and past performance managing and operating similar charitable bingo services in other Cities. The City Council approval is required for all bingo licenses.

**NOTICE OF AWARDING OF SPECIAL BINGO LICENSESES**

The City Council will consider all submitted RFP's and determine which RFP to award a "Special Bingo" License too. Special Bingo License Awardees' will be notified in writing and granted a Special Bingo License for a period of one year.

**START OF BINGO GAMES**

Special Bingo License Awardees' are expected to begin conducting regular bingo games within 60 days of receiving a Special Bingo license from the City Council.

**REJECTION AND ACCEPTANCE OF RFPS**

The City Council of the City of Compton reserves the right to reject any or all RFPs, and to accept the RFP most favorable to the City.

**SUBMISSION DATE:**

In order to be considered a firm's Statement of Proposals must be submitted to the City Clerk's office no later than Wednesday 5:00 p.m. on April 27, 2016. Postmarks and copies sent via facsimile will not be considered. Please send ten copies of your firm's Proposals (one unbound) to:

Robert Delgadillo, Senior Planner
C/O City Clerk
205 S Willowbrook Ave.
Compton, CA. 90220

If you have any questions regarding this RFP, please contact Robert Delgadillo at rdelgadillo@comptoncity.org or by call 310-605-5532.

March 15, 2016

**TO:** **HONORABLE MAYOR AND COUNCIL MEMBERS**

**FROM:** **VAN WILSON, DIRECTOR**
**GENERAL SERVICES DEPARTMENT**

**SUBJECT:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT WITH THE 44TH UNITED STATES CONGRESSIONAL DISTRICT REPRESENTATIVE (CONGRESSWOMAN JANICE HAHN) FOR A DISTRICT OFFICE IN COMPTON CITY HALL**

## SUMMARY

City Council will consider a request from Congresswoman Janice Hahn, the Representative of the 44th United States Congressional District ("Congresswoman Hahn"), to enter into a two (2) year (January 3, 2015 through January 2, 2017) lease agreement for use of approximately 473 square feet of dedicated indoor office space within the Compton City Hall facility.

## BACKGROUND

The City of Compton owns certain real property located at 205 South Willowbrook Avenue, commonly known as the "Compton City Hall." This property is used as the primary location that houses the seat of Compton government functions.

On February 12, 2013, the City Council adopted Resolution No. 23,697, which authorized a two (2) year lease agreement with Congresswoman Hahn, effective January 2013 through January 2015, to provide dedicated indoor space within Compton City Hall (adjacent to the Human Resources Department) for use as a Congressional District office. Pursuant to Council discretion and authority, the minimum leasing rate of One Dollar Ninety-Seven Cents ($1.97) per square foot was waived and the rental amount for the lease term was reduced to One Dollar ($1.00) per year.

## STATEMENT OF THE ISSUE

Congresswoman Hahn has requested to enter into another lease agreement for use of the premises for the term effective as of January 3, 2015 through January 2, 2017, at the same reduced rental rate of One Dollar ($1.00) per year.

Pursuant to guidance of the City Council, in November 2012, the City Manager implemented a City-wide leasing policy which mandates that City-owned facilities and/or property *shall not* be leased without first obtaining proper authorization from the City Council (i.e. an adopted resolution) and execution of a written lease agreement [City of Compton Standard Operating Manual ("SOM"), Policy 4.17(A)(1)]. In addition to other matters, the Policy specifies that lease rates shall be based on the square footage of the area(s) subject to the exclusive use/occupation of the Lessee and that the standard leasing rate for indoor floor space in a City-owned facility shall be ***at least* One Dollar ($1.00) *per square foot.***

In addition to the base rental rate, proposed lease agreements are to address the costs incurred by the City for utilities, maintenance and repairs, custodial and general security -- at the City Hall location, staff has identified that cost to be ninety-seven cents ($0.97) per square foot. Thus the cost to the City will be recovered in a recommended minimal monthly rental rate based on a square footage charge of $1.97 (i.e. $1.00 per square foot base rental rate plus $0.97 per square foot for utilities, maintenance, custodial and security).

Congresswoman Hahn seeks City Council approval to continue using 473 square feet of indoor space within the Compton City Hall facility for a term of two (2) years, retroactive from January 3, 2015 through January 2, 2017. The Congresswoman believes that having an office within City Hall provides residents with greater access to their Congressional Representative, thereby increasing their participation in the democratic process and thus further requests that the City Council waive the minimum base rent requirement and authorize a rental rate of One Dollar ($1.00) per year. SOM Policy 4.17(A)(1) provides that *"…only the City Council shall have the authority to reduce or waive the standard lease rates and/or other costs required by the policy and the proposed lease agreement."*

## FINANCIAL IMPACT

Unless the Council votes to authorize waiver of the minimum lease rate requirement of Policy 4.17(A)(1) of the SOM, the estimated fiscal impact of this proposed action is a net gain to the General Fund of a monthly lease rate of at least **Nine Hundred Ninety Three Dollars and Seventy-Eight Cents ($993.78) per month** for the term of the lease.

## ALTERNATIVE

The Council has discretion to choose among a number of options:

1. Authorize the City Manager to enter into a lease agreement with Congresswoman Janice Hahn, Representative for the 44th Congressional District:

    a. For the 2 years requested or offer a lesser term.

    b. For the minimally required City policy rates (i.e. $1.97 per square foot per month = $993.78 per month) or for the reduced rental rates requested (i.e. $1.00 per year) or for some other rental rate.

2. Reject the request to enter into another lease agreement for this space by Congresswoman Hahn.

## RECOMMENDATION

Staff is not authorized to offer to lease City-owned property wherein the terms sought by the prospective Lessee vary from the requirements of the City's Leasing Policy – City Council authorization is required – thus, staff makes no recommendation concerning this request. The decision rests with the discretion of the City Council.

**VAN WILSON, DIRECTOR**
**GENERAL SERVICES DEPARTMENT**

**APPROVED FOR FORWARDING:**

**ROGER L. HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT WITH THE 44TH UNITED STATES CONGRESSIONAL DISTRICT REPRESENTATIVE (CONGRESSWOMAN JANICE HAHN) FOR A DISTRICT OFFICE IN COMPTON CITY HALL**

**WHEREAS,** the City of Compton owns certain real property located at 205 South Willowbrook Avenue, commonly known as the Compton City Hall, which is used as the primary location that houses the seat of Compton government functions; and

**WHEREAS,** pursuant to guidance of the City Council, in November 2012, the City Manager implemented a City-wide leasing policy [Standard Operating Manual, Policy 4.17(A)], which mandates that City-owned facilities and/or property shall not be leased without first obtaining proper authorization from the City Council (i.e. an adopted resolution) and execution of a written lease agreement; and

**WHEREAS,** on February 12, 2013, the City Council adopted Resolution No. 23,697, which authorized a two (2) year lease agreement with Congresswoman Janice Hahn, the City's representative in the 44th Congressional District, effective January 2013 through January 2015, to provide dedicated indoor space within Compton City Hall (adjacent to the Human Resources Department) for use as a Congressional District office; and

**WHEREAS,** Congresswoman Janice Hahn, who believes that having an office within City Hall provides residents with greater access to their Congressional Representative, thereby increasing their participation in the democratic process seeks City Council approval to continue using 473 square feet of indoor space within the Compton City Hall facility for a term of two (2) years, retroactive from January 3, 2015 through January 2, 2017.

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**Section 1.** That the City Manager, upon the approval of the City Attorney, is hereby authorized to enter into a two (2) year Lease Agreement with Congresswoman Janice Hahn, the 44th U.S. Congressional District Representative, effective January 3, 2016 through January 2, 2017, to provide approximately 473 square feet of dedicated indoor space within Compton City Hall (adjacent to the Human Resources Department), for use as a District Office space.

**Section 2.** That the [monthly/yearly] lease rate shall be _____ Dollars ($) per [month/year] for the term of the Lease.

**Section 3**. That a certified copy of this Resolution shall be filed in the offices of the City Manager (Security Division), City Clerk, City Controller, General Services, and the City Attorney.

**Section 4.** That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

**ADOPTED** this ____ day of _____, 2016.

_____
**MAYOR OF THE CITY OF COMPTON**

**ATTEST:**

_____
**CITY CLERK OF THE CITY OF COMPTON**

STATE OF CALIFORNIA )
COUNTY OF LOS ANGELES )ss
CITY OF COMPTON )

I, Alita Godwin, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council of the City of Compton, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2016.

That said Resolution was adopted by the following vote, to wit:

**AYES: COUNCIL MEMBERS-**
**NOES: COUNCIL MEMBERS-**
**ABSTAIN: COUNCIL MEMBERS-**
**ABSENT: COUNCIL MEMBERS-**

_____
**CITY CLERK OF THE CITY OF COMPTON**

# District Office Lease – Instructions

**NO LEASE OR ATTACHMENT CAN BE SIGNED BEFORE THEY HAVE BEEN APPROVED BY THE ADMINISTRATIVE COUNSEL.**

**The term for a District Office Lease for the 114th Congress may not commence prior to January 3, 2015.**

**Members should endeavor to lease space through the last day of a congressional term rather than the last day of a calendar year. For the 114th Congress, leases should end on January 2, 2017, not December 31, 2016.**

A. The preamble has three blank lines to be filled in: (1) Landlord's name; (2) Landlord's address; and (3) Member/Member-Elect's name.

B. Section 1 has three blank lines to be filled in: (1) square footage of the leased office (optional); (2) street address of the leased office; and (3) city, state and ZIP code of the leased office.

C. Section 2 has boxes that can be checked on whether any lease amenities (such as parking, utilities, janitorial services, trash removal, etc.) are included in the lease. Note that this checklist is only for convenience and the listed amenities are not required. Some of the options have a blank line to be filled in to provide additional information about an amenity.

D. Section 3 has two blank lines to be filled in: (1) date lease begins (must be on or after January 3, 2015); and (2) date lease ends (must be on or before January 2, 2017).

E. Section 4 has one blank line for the monthly rent amount (write "zero" if no rent is to be paid).

F. Section 5 has one blank line – the number of days' notice required for either party to terminate the lease before the end of the term. A standard period is 30 days, but any figure is acceptable. If the lease may not be terminated early, enter "N/A" in this blank.

G. Sections 1–9, other than filling in the blanks, may not be altered or deleted.

H. Section 11 has space provided to list any additional lease provisions.

I. Prior to either party signing a lease, the Member/ Member-Elect must submit the proposed lease, accompanied by a copy of the District Office Lease Attachment for the 114th Congress, to the Administrative Counsel for review and approval. If the proposed terms and conditions of the lease are determined to be in compliance with applicable law and House Rules and Regulations, the Administrative Counsel will notify the Member/Member-Elect that (s)he may proceed with the signing of the lease. Please submit the proposed lease and District Office Lease Attachment either by e-mail in PDF form (leases@mail.house.gov) or fax (202-225-6999).

J. **The Member/Member-Elect is required to personally sign the documents. A signed and dated District Office Lease Attachment must accompany this lease.** Once signed by both parties, the Lease and the District Office Lease Attachment must be submitted to the Administrative Counsel for final approval. They may be sent by email in PDF form or faxed to 202-225-6999, but the originals still must be submitted by inter office mail (217 Ford House Office Building, Washington, D.C. 20515) after emailing or faxing.

K. If approved, Administrative Counsel will send the forms to Finance so that payment can begin. If there are errors on the form, the Member office will be contacted and required to correct them.

#11.

*U.S. House of Representatives*

Washington, D.C. 20515

# District Office Lease



Pursuant to 2 U.S.C.A. § 4313, and the Regulations of the Committee on House Administration (as modified from time to time by Committee Order) relating to office space in home districts, _____ _____, _____
(Landlord's name) (Landlord's street address, city, state, ZIP code)
("Lessor"), and _____, a Member/Member-Elect of the U.S. House of Representatives ("Lessee"), agree as follows:

**1.** **Location.** Lessor shall lease to Lessee _____ square feet of office space located at _____
(Office street address)
in the city, state and ZIP code of _____.
(Office city, state and ZIP)

**2.** **Lease Amenities.** Note that this checklist is for convenience only and the listed amenities are not required. However, the interior wiring of a CAT 5e or better and broadband internet access to the building will likely expedite the process for the office to be fully operational.

The Lease includes (please check any and complete all that apply):

☐ Telephone Service Available. (interior wiring CAT 5e or better)

☐ Broadband Internet Access to Building. (e.g., COMCAST, COX or like provider)

☐ Parking. ☐ ____ no. of assigned parking spaces ☐ ____ no. of unassigned parking spaces
☐ General off-street parking on an as available basis

☐ Utilities. Includes: _____

☐ Janitorial Services. Frequency: _____

☐ Trash Removal. Frequency: _____

☐ Carpet Cleaning. Frequency: _____

☐ Window Washing. ☐ Window Treatments.

☐ Tenant Alterations Included In Rental Rate.

☐ After Hours Building Access.

☐ Office Furnishings. Includes: _____

☐ Cable TV Accessible. If checked, Included in Rental Rate: ☐ Yes ☐ No

☐ Building Manager. ☐ Onsite ☐ On Call Contact Name:_____
Phone Number:_____ Email Address:_____

**3.** **Term.** Lessee shall have and hold the leased premises for the period beginning _____, 20____ and ending _____, 20____. The term of this District Office Lease ("Lease") may not exceed two (2) years and may not extend beyond January 2, 2017, which is the end of the constitutional term of the Congress to which the Member is elected.

**4.** **Rent.** The monthly rent shall be _____, and is payable in arrears on or before the last day of each calendar month. Rent payable under this Lease shall be prorated on a daily basis for any fraction of a month of occupancy.

*U.S. House of Representatives*

Washington, D.C. 20515

# District Office Lease



**5.** **Early Termination.** This Lease may be terminated by either party giving _____ days' prior written notice to the other party. The commencement date of such termination notice shall be the date such notice is delivered or, if mailed, the date such notice is postmarked.

**6.** **Payments.** During the term of this Lease, rent payments under Section 4 of this Lease shall be remitted to the Lessor by the Chief Administrative Officer of the U.S. House of Representatives (the "CAO") on behalf of the Lessee.

**7.** **District Office Lease Attachment for 114th Congress.** The District Office Lease Attachment attached hereto is incorporated herein by reference, and this Lease shall have no force or effect unless and until accompanied by an executed District Office Lease Attachment for the 114th Congress.

**8.** **Counterparts.** This Lease may be executed in any number of counterparts and by facsimile copy, each of which shall be deemed to be an original but all of which together shall be deemed to be one and the same instrument.

**9.** **Section Headings.** The section headings of this Lease are for convenience of reference only and shall not be deemed to limit or affect any of the provisions hereof.

**10.** **Modifications.** Any amendments, additions or modifications to this Lease inconsistent with Sections 1 through 9 above shall have no force or effect to the extent of such inconsistency.

**11.** **Other.** Additionally, the Lessor and the Lessee agree to the following:

[*Signature page follows*.]

#11.

*U.S. House of Representatives*

Washington, D.C. 20515

# District Office Lease



IN WITNESS WHEREOF, the parties have duly executed this District Office Lease as of the later date written below by the Lessor or the Lessee.

| | |
|---|---|
| _____ | _____ |
| *Print Name of Lessor/Landlord/Company* | *Print Name of Lessee* |
| By: _____ | _____ |
| *Lessor Signature* | *Lessee Signature* |
| Name: | |
| Title: | |
| _____ | _____ |
| *Date* | *Date* |

***This District Office Lease must be accompanied with an executed District Office Lease Attachment.***

**U.S. HOUSE OF REPRESENTATIVES**
**Washington, D.C. 20515**

**DISTRICT OFFICE LEASE**
**(114th Congressional Session)**
**Page 3a**

**[Attachment to Lease Agreement and Lease Attachment with Congresswoman Janice Hahn]**

**11. Other.** Additionally, the Lessor and Lessee agree to the following:

**a.** Lease payments shall be remitted to: General Services Department
205 South Willowbrook Avenue
Compton, California 90220
Attn: Director
**Payable to: City of Compton**
**[Please identify your Lease Site on the payment]**

**b. Use of Premises:** Lessee is entitled to use the Premises during normal building business hours - Mondays through Thursdays, 7:00 a.m. to 6:00 p.m. *(excepting legal City holidays – the Site, **including the Premises** are closed)* for the following purpose(s) only:

**General Office Use**

Lessee shall not use the Premises for any other purpose without the prior written consent of the Lessor**.** Lessee shall not use the Premises in a manner so as to interfere with Owner's use or equipment at the Site. Lessee shall not use the Premises for the storage of inoperable or unusable equipment or property.

**c. Utilities and Other Services:** Lessor agrees to furnish the following utilities and services at Owner's expense during normal business hours:

.1 Electricity for normal lighting and power for office use. Special or additional electrical requirements over and above the standard for general office uses will be charged directly to Lessee.
.2 Heating/Cooling.
.3 Hot and cold water.
.4 Routine maintenance.
.5 General/shared security for the Site.

Any and all other types of utilities (e.g. telephone, cable, etc.) and services shall be at the sole expense and responsibility of the Lessee. Prior written approval shall be required for the installation of any utility and/or service that will involve physical alteration of the Premises and/or Site. Lessee shall reimburse Lessor for the cost of repairing any and all damages to the Premises and/or Site caused directly or indirectly by Lessee's utility or service provider or its equipment.

Lessor shall in no way be liable or responsible for any loss, damage or expense that Lessee may sustain or incur by reason of any change, failure, interference, disruption or defect in the supply or character of the utilities and services supplied to Premises and/or Site, unless directly caused by the active negligence or willful misconduct of the Lessor.

**d. Alterations and Additions:** Lessee shall not make any alterations or construct any additions or improvements in or on the Site and/or the Premises until the Lessor has approved

#11.



the complete plans and specifications for the project. Once the Lessor has been provided with said plans and specifications, Lessor shall have a fifteen (15) day minimum review period before granting Lessee approval or disapproval of the project in writing. Lessee shall, at the time of the request, specify if they desire to retain ownership and/or possession of the alteration, addition or improvement subject to plan review by Lessor at Lessee's expense. Lessee shall keep the Premises free of liens from such work.

Lessor agrees that except for structural alterations, the Lessee may remove, during or at the expiration or other termination of the term of this Lease, or of any extension or holdover period thereof, as the case may be, personal property placed or installed in or upon the Site and/or the Premises by the Lessee or under its authority. Lessee shall repair any damage to the Site and/or the Premises caused by Lessee's installation and/or removal of its personal property, alterations, improvements or additions.

**e. Repairs and Maintenance:** Except as specified in Section 15 of the "District Office Lease Attachment," Lessor shall not be responsible to make any repairs or alterations to the Premises, excepting due to reasonable normal wear and tear, and Lessee assumes any and all cost and liability for the repair and maintenance of the Premises leased herein, unless such repairs, alterations or maintenance are due to Lessor's negligence or willful misconduct. Lessee agrees to repair any damage caused by Lessee, its employees, contractors, agents or invitees, negligently or otherwise, at its own expense, and maintain the Premises leased and to return said Premises to Lessor in as good order, repair and condition as the same were in at the commencement of this Lease. Lessee must obtain prior written approval from the Lessor prior to commencing any repairs to the leased Premises. Lessee shall keep the Premises free of liens from such work.

**f. Damage or Destruction:** Lessor agrees that should the Premises be so badly damaged by earthquake or other violent action of the elements as to render them wholly unfit for Lessee's occupancy, than this Lease shall be terminated immediately upon the happening of any such event, whereupon Lessee shall surrender the Premises and shall not be obligated for any further rental payment and Lessor shall refund any unearned rent paid in advance by Lessee, calculated at a daily rate based on the regular monthly rental.

In the event of any lesser damage by casualty, then Lessor shall commence the repair and restoration of such premises within thirty (30) days of the event which necessitated the repair and restoration, unless it is not reasonably possible to commence repair and restoration within thirty (30) days, in which case it shall be commenced as soon as feasibly possible. If the damage to the Premises is caused by the Lessee or its agents, employees or invitees, then after receiving Lessor's approval for the same, Lessee shall promptly repair the damage at Lessee's expense.

**g. Default:** Lessee shall pay said rent to the Lessor without deduction, default or delay. In the event of the failure of Lessee to do so, or in the event of a breach of any other terms, covenants or conditions herein contained on the part of Lessee to be kept and performed and if such default continues for a period of thirty (30) days after receipt of written notice from Lessor to Lessee of such default, this Lease may be terminated. Lessor may not terminate the Lease if (a) Lessee cures the default within the thirty (30) day period after notice of default is given, or (b) the default cannot reasonably be cured within thirty (30) days after notice of default is given, but Lessee reasonably commences to cure the default within the thirty (30) day period and diligently and in good faith continues to cure the default.

If Lessor defaults in the performance of any obligation required to be performed under this Lease and fails to perform such obligation within thirty (30) days after receipt of written notice from the Lessee to Lessor of such default, Lessee may terminate this Lease upon Lessor's default of any material obligation upon giving thirty (30) days written notice of termination.

Lessee shall not terminate the Lease if (a) Lessor performs and meets the obligation within the thirty (30) day period after notice of default is given, or (b) the obligation cannot reasonably be performed within thirty (30) days after notice of default is given, but Lessor reasonably commences to cure the default within the thirty (30) day period and diligently and in good faith continues to cure the default.

**h. Holding Over:** In case Lessee holds over beyond the term herein provided with the consent, express or implied, of the Lessor, such tenancy shall be from month-to-month only, subject to the same terms and conditions of this Lease, but shall not be a renewal hereof. Such month-to-month tenancy shall be terminable on thirty (30) days written notice by either party to the other party.

**i. Lessor's Access:** Lessee agrees to permit the Lessor or Lessor's authorized agents, upon at least twenty-four (24) hours advance notice, free access to the Premises at all reasonable times for the purpose of inspection of the Premises or for making necessary alterations, improvements or major repairs.

**j. Waivers:** A waiver by either party to this Agreement of any breach of any terms, covenants or condition contained herein shall not be deemed to be a waiver of any subsequent breach of the same or any other term, covenant or condition contained herein, whether of the same or a different character.

**k. Notices:** All notices, demands or requests to be given under this Lease Agreement shall be given in writing and conclusively shall be deemed received when: (a) delivered personally, or (b) on the fifth day after the deposit thereof in the United States mail, postage prepaid, and addressed as hereinafter provided, or (c) one business day after send by facsimile transmission.

| | |
|---|---|
| **To LESSOR:** | **City of Compton**<br>**205 South Willowbrook Avenue**<br>**Compton, California 90220**<br>**Attn: Director, General Services Department**<br>**(310) 605-5553**<br>**(310) 605-1753 – fax.** |
| **With copy to:** | **City of Compton**<br>**205 South Willowbrook Avenue**<br>**Compton, California 90220**<br>**Attn: City Manager** |
| **To LESSEE:** | **Congresswoman Janice Hahn**<br>**c/o Eric Boyd, Deputy District Director**<br>**44th Congressional District Office**<br>**140 West 6th Street**<br>**San Pedro, California 90731**<br>**(310) 831-1799** |
| **With copy to:** | **Lara Larramendi, District Director**<br>**44th Congressional District Office**<br>**140 West 6th Street**<br>**San Pedro, California 90731**<br>**(310) 831-1799** |

**District Office Lease Agreement**
**between**
**City of Compton**
**and**
**United States Congresswoman Janice Hahn**

**DISTRICT OFFICE LEASE**
**(114th Congressional Session)**
**Page 3d**

**[Additional Signature Page for District Office Lease - City of Compton]**

**Approved as to form:**

**By _____** **Dated: _____**
**Craig J. Cornwell, City Attorney**

**ATTEST:**

**By _____** **Dated: _____**
**Alita Godwin, City Clerk**

**RESOLUTION SIGN-OFF FORM**

**DEPARTMENT:** **General Services**

**RESOLUTION TITLE:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT WITH THE 44th UNITED STATES CONGRESSIONAL DISTRICT REPRESENTATIVE (CONGRESSWOMAN JANICE HAHN) FOR A DISTRICT OFFICE IN COMPTON CITY HALL**

***Van Wilson*** — **3/9/2016 5:00:23 PM**
DEPARTMENT MANAGER'S SIGNATURE — DATE

**REVIEW / APPROVAL**

***Ruth Rugley*** — **3/10/2016 12:31:53 PM**
CITY ATTORNEY — DATE

***Stephen Ajobiewe*** — **3/10/2016 11:43:23 AM**
CITY CONTROLLER — DATE

***Roger Haley*** — **3/9/2016 5:00:48 PM**
CITY MANAGER — DATE

| Use when: | |
|---|---|
| Public Works: | When contracting for Engineering Services. |
| City Attorney: | When contracting for legal services; contracts that require City Attorney's review. |
| Controller/Budget Officer: | Amending Budget; appropriating and/or transferring funds; adding and/or deleting positions; any resolution having account numbers. |
| Asst. City Manager/OAS: | All personnel actions. |

March 15, 2016

**TO:** **HONORABLE MAYOR AND COUNCIL MEMBERS**

**FROM:** **VAN WILSON, DIRECTOR**
**GENERAL SERVICES DEPARTMENT**

**SUBJECT:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND THE COMPTON CHAMBER OF COMMERCE FOR OFFICE SPACE AT THE CAREER*LINK* FACILITY**

## SUMMARY

City Council will consider a request from the Compton Chamber of Commerce ("Compton Chamber") to enter into a thirty-four (34) month (March 1, 2016 through December 31, 2018) lease agreement for use of approximately 710 square feet of dedicated indoor office space within the Compton Career*Link* facility.

## BACKGROUND

The City of Compton owns certain real property located at 700 North Bullis Road, commonly known as the "Career*Link"* facility. This property is used as a "shared occupancy" facility in that it houses certain City administered services in addition to offering indoor spaces for leasing to outside agencies, organizations and individuals.

On May 7, 2013, the City Council adopted Resolution No. 23,750, which authorized a sixteen (16) month lease agreement with the Compton Chamber, effective March 1, 2013 through June 30, 2014, to provide dedicated indoor space within the Career*Link* facility (Room 10A) for use as an office. Pursuant to Council discretion and authority, the minimum leasing rate of One Dollar Ninety-Seven Cents ($1.97) per square foot was waived and the rental amount for the lease term was reduced to One Dollar ($1.00) per year. The lease agreement provides that if the Lessee (i.e. the Compton Chamber) continued to occupy the premises beyond the lease term, the tenancy would be from month-to-month, but not considered a lease renewal.

## STATEMENT OF THE ISSUE

The Compton Chamber has requested to enter into another lease agreement for use of the premises for the term effective as of March 1, 2016 through December 31, 2018 at the same reduced rental rate of One Dollar ($1.00) per year.

Pursuant to guidance of the City Council, in November 2012, the City Manager implemented a City-wide leasing policy which mandates that City-owned facilities and/or property *shall not* be leased without first obtaining proper authorization from the City Council (i.e. an adopted resolution) and execution of a written lease agreement [City of Compton Standard Operating Manual ("SOM"), Policy 4.17(A)(1)]. In addition to other matters, the Policy specifies that lease rates shall be based on the square footage of the area(s) subject to the exclusive use/occupation of the Lessee and that the standard leasing rate for indoor floor space in a City-owned facility shall be ***at least* One Dollar ($1.00) *per square foot.***

In addition to the base rental rate, proposed lease agreements are to address the costs incurred by the City for utilities, maintenance and repairs, custodial and general security -- at the Career*Link* location, staff has identified that cost to be ninety-seven cents ($0.97) per square foot. Thus the cost to the City will be recovered in a recommended minimal monthly rental rate based on a square footage charge of $1.97 (i.e. $1.00 per square foot base rental rate plus $0.97 per square foot for utilities, maintenance, custodial and security).

The Compton Chamber seeks City Council approval to continue using 710 square feet of indoor space within the Career*Link* facility for a term of thirty-four (34) months, retroactive from March 1, 2016 through December 31, 2018. The Compton Chamber believes that having an office at Career*Link* allows Compton businesses to have better access to the Chamber and, potentially, to become more aware of the services provided by the Chambers and the Career*Link* facility and further requests that the City Council waive the minimum base rent requirement and authorize a rental rate of One Dollar ($1.00) per year. SOM Policy 4.17(A)(1) provides that *"…only the City Council shall have the authority to reduce or waive the standard lease rates and/or other costs required by the policy and the proposed lease agreement."*

## FINANCIAL IMPACT

Unless the Council votes to authorize waiver of the minimum lease rate requirement of Policy 4.17(A)(1) of the SOM, the estimated fiscal impact of this proposed action is a net gain to the General Fund of a monthly lease rate of at least **One Thousand Three Hundred Ninety Eight Dollars and Seventy Cents ($1,398.70) per month** for the term of the lease.

## ALTERNATIVE

The Council has discretion to choose among a number of options:

1. Authorize the City Manager to enter into a lease agreement with the Compton Chamber of Commerce:

   a. For the 34 months requested or offer a lesser term.

   b. For the minimally required City policy rates (i.e. $1.97 per square foot per month = $1,398.70 per month) or for the reduced rental rates requested (i.e. $1.00 per year) or for some other rental rate.

2. Reject the request to enter into another lease agreement for this space by the Compton Chamber of Commerce.

## RECOMMENDATION

Staff is not authorized to offer to lease City-owned property wherein the terms sought by the prospective Lessee vary from the requirements of the City's Leasing Policy – City Council authorization is required – thus, staff makes no recommendation concerning this request. The decision rests with the discretion of the City Council.

**VAN WILSON, DIRECTOR**
**GENERAL SERVICES DEPARTMENT**

**APPROVED FOR FORWARDING:**

**ROGER L. HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND THE COMPTON CHAMBER OF COMMERCE FOR OFFICE SPACE AT THE CAREER*LINK* FACILITY**

**WHEREAS,** the City of Compton owns certain real property located at 700 North Bullis Road, also known as the Career*Link* facility which is used as a "shared occupancy" facility in that it houses certain City administered services in addition to offering indoor spaces for leasing to outside agencies, organizations and individuals; and

**WHEREAS,** pursuant to guidance of the City Council, in November 2012, the City Manager implemented a City-wide leasing policy [Standard Operating Manual, Policy 4.17(A)], which mandates that City-owned facilities and/or property shall not be leased without first obtaining proper authorization from the City Council (i.e. an adopted resolution) and execution of a written lease agreement; and

**WHEREAS,** on May 7, 2013, the City Council adopted Resolution No. 23,750, which authorized a sixteen (16) month lease agreement with the Compton Chamber of Commerce ("Compton Chamber"), effective February 1, 2013 through June 30, 2015, to provide dedicated indoor space within the Career*Link* facility (Room 12A) for use as an office; and

**WHEREAS,** the lease agreement provides that if the Lessee (i.e. Compton Chamber) continues to occupy the premises beyond the lease term, the tenancy would be from month-to-month, but not considered a lease renewal; and

**WHEREAS,** the Compton Chamber; a non-profit organization, believes that having an office at Career*Link* allows Compton businesses to have better access to the Chamber and, potentially, to become more aware of the services provided by the Chambers and the Career*Link* facility; seeks City Council approval to continue using 710 square feet (Room 10A) of indoor space for general office use within the Career*Link* facility for a term of thirty-four (34) months, retroactive from March 1, 2016 through December 31, 2018.

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**Section 1.** That the City Manager, upon the approval of the City Attorney is authorized to enter into a thirty-four (34) month lease agreement, effective March 1, 2016 through December 31, 2018, with the Compton Chamber of Commerce for the use of approximately 710 square feet (specifically Room 10A) of indoor space at 700 North Bullis Road, Compton (Career*Link* facility), for general office use.

**Section 2.** That the [monthly/yearly] lease rate shall be _____ Dollars ($) per [month/year] for the term of the Lease.

**Section 3.** That Account No. 1001 000 000 3425 has been established to receive Career*Link* facility lease payments.

**Section 4.** That a certified copy of this Resolution shall be filed in the offices of the City Manager (Security Division), City Clerk, City Controller, General Services, Career*Link* and the City Attorney.

#12.



**Section 5.** That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

**ADOPTED** this ____ day of _____, 2016.

_____
**MAYOR OF THE CITY OF COMPTON**

**ATTEST:**

_____
**CITY CLERK OF THE CITY OF COMPTON**

STATE OF CALIFORNIA )
COUNTY OF LOS ANGELES )ss
CITY OF COMPTON )

I, Alita Godwin, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council of the City of Compton, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2016.

That said Resolution was adopted by the following vote, to wit:

**AYES: COUNCIL MEMBERS-**
**NOES: COUNCIL MEMBERS-**
**ABSTAIN: COUNCIL MEMBERS-**
**ABSENT: COUNCIL MEMBERS-**

_____
**CITY CLERK OF THE CITY OF COMPTON**

**LEASE AGREEMENT BETWEEN**
**CITY OF COMPTON**
**AND**
**COMPTON CHAMBER OF COMMERCE**

This **LEASE AGREEMENT** is entered into by and between the **CITY OF COMPTON,** a municipal corporation of the State of California (hereinafter referred to as **"OWNER"**) and the **COMPTON CHAMBER OF COMMERCE,** (hereinafter referred to as **"LESSEE"**).

**RECITALS:**

**WHEREAS,** the City of Compton ("Owner"), has under it jurisdiction certain real property located at 700 North Bullis Road, Compton, California 90221, also known as the "Career*Link*" facility (the "Site"); and

**WHEREAS,** on _____, 2016, the City Council adopted Resolution No. _____, which authorized the City Manager to enter into a lease agreement with the Compton Chamber of Commerce ("Lessee") for a period of thirty-four (34) months, commencing March 1, 2016 through December 31, 2018.

**NOW, THEREFORE,** Owner and Lessee**,** for the consideration, terms and conditions herein described, mutually agree as follows:

**WITNESSETH:**

**Section 1. PREMISES.** The Owner, for and in consideration of the performance of the covenants and agreements hereinafter contained to be kept and performed by the Lessee and upon the following terms and conditions, hereby leases to the Lessee, and the Lessee hereby hires and takes of and from the Owner, those certain Premises situated in the City of Compton, County of Los Angeles, State of California, more particularly described as:

**Compton Career*Link* Facility**
**700 North Bullis Road**
**Compton, California 90221**

**[The "Site"]**

***Lessee shall lease Room Number 10A, consisting of 710 square footage of indoor office space within the Site building. Lessee may also have access to and use of shared public spaces within the Site.***

**[The "Premises"]**

**Section 2. TERM.** This Lease shall be for a term of thirty-four (34) months, commencing on March 1, 2016 and shall terminate on December 31, 2018, unless extended or terminated as otherwise provided herein. This Lease shall supersede any previous Leases and/or agreements.

**Section 3. RENT.** During the Lease term, the Lessee shall pay to Owner as rent for said Premises hereof the sum of **One Thousand Three Hundred Ninety Eight Dollars and Seventy Cents ($1,398.70)** per month, based on a rental rate of **One Dollar and Ninety-Seven Cents ($1.97) per square foot** for each square feet of exclusive use space. Lease payments shall be due in advance on the first day of each and every month of the term hereof. Any lease payment not received by the Owner by the tenth ($10^{th}$) day of the month will be deemed late and a late fee (penalty) in the amount of **Five Percent (5%)** will be charged.

Payments shall be remitted to:
General Services Department
205 South Willowbrook Avenue
Compton, California 90220
Attn: Director
**Payable to: City of Compton**
**[Please identify your Lease Site on the payment]**

**Section 4. USE OF PREMISES.** Lessee is entitled to use the Premises during normal building business hours (Mondays through Fridays, 7:00 a.m. to 6:00 p.m.), ***(excepting legal City holidays)*** for the following purpose(s) only:

**General Office Use for the Compton Chamber of Commerce**

Lessee shall not use the Premises for any other purpose without the prior written consent of the Owner**.** Lessee shall not use the Premises in a manner so as to interfere with Owner's use or equipment at the Site. Lessee shall not use the Premises for the storage of inoperable or unusable equipment or property.

**Use of Premises at Shared Site on City Holidays and Non-Business Hours**
On those dates designated by the City Council as legal City holidays, the Site **(including the Premises)** shall be closed. If Lessee desires to use the Premises on a City holiday or during non-business building hours, Lessee shall pay the City the costs (e.g. employees' salary) of providing access to the Premises/Site and for provision of City security (if applicable).

***Lessee shall provide written notification to the General Services Department a minimum of three (3) business days in advance of its desire to use the Premises on a City holiday or during non-business building hours. Lessee shall include the additional amounts owed in the next lease payment.***

**Section 5. DELIVERY OF PREMISES.** If Owner, for any reason, cannot deliver the Premises described above to Lessee at the commencement of the term hereof, Owner shall not be liable to Lessee for any loss or damage resulting therefrom and Lessee at Lessee's option, may declare this Agreement to be null and void.

**Section 6. UTILITIES AND OTHER SERVICES.** Owner agrees to furnish the following utilities and services at Owner's expense during normal business hours:

a. Electricity for normal lighting and power for office use. Special or additional electrical requirements over and above the standard for general office uses will be charged directly to Lessee.

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b. Heating/Cooling.

c. Hot and cold water.

d. Routine maintenance.

e. General/shared security for the Site.

Any and all other types of utilities (e.g. telephone, cable, etc.) and services shall be at the sole expense and responsibility of the Lessee. Prior written approval shall be required for the installation of any utility and/or service that will involve physical alteration of the Premises and/or Site. Lessee shall reimburse Owner for the cost of repairing any and all damages to the Premises and/or Site caused directly or indirectly by Lessee's utility or service provider or its equipment.

Owner shall in no way be liable or responsible for any loss, damage or expense that Lessee may sustain or incur by reason of any change, failure, interference, disruption or defect in the supply or character of the utilities and services supplied to Premises and/or Site, unless directly caused by the active negligence or willful misconduct of the Owner.

**Section 7. ASSIGNMENT AND SUBLETTING.** Lessee agrees not to sublet the whole or part of the Premises, assign the Lease nor permit the use of the Premises by anyone other than the Lessee, its employees, business invitees, customers and patrons without in each case first securing the written consent of the Owner. Any attempted assignment or subletting of this Lease without the written consent of the Owner constitutes fraud and this Agreement shall be null and void.

**Section 8. ALTERATIONS AND ADDITIONS.** Lessee shall not make any alterations or construct any additions or improvements in or on the Site and/or the Premises until the Owner has approved the complete plans and specifications for the project. Once the Owner has been provided with said plans and specifications, Owner shall have a fifteen (15) day minimum review period before granting Lessee approval or disapproval of the project in writing. Lessee shall, at the time of the request, specify if they desire to retain ownership and/or possession of the alteration, addition or improvement subject to plan review by Owner at Lessee's expense. Lessee shall keep the Premises free of liens from such work.

Owner agrees that except for structural alterations, the Lessee may remove, during or at the expiration or other termination of the term of this Lease, or of any extension or holdover period thereof, as the case may be, personal property placed or installed in or upon the Site and/or the Premises by the Lessee or under its authority. Any personal property, improvements or additions not removed by Lessee within thirty (30) days after the end of the term, or any extension or holdover period thereof, shall automatically become the property of Owner.

Lessee shall repair any damage to the Site and/or the Premises caused by Lessee's installation and/or removal of its personal property, alterations, improvements or additions.

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**Section 9. REPAIRS AND MAINTENANCE.** Owner shall not be responsible to make any repairs or alterations to the Premises, excepting due to reasonable normal wear and tear, and Lessee assumes any and all cost and liability for the repair and maintenance of the Premises leased herein, unless such repairs, alterations or maintenance are due to Owner's negligence or willful misconduct. Lessee agrees to repair any damage caused by Lessee, its employees, contractors, agents or invitees, negligently or otherwise, at its own expense, and maintain the Premises leased and to return said Premises to Owner in as good order, repair and condition as the same were in at the commencement of this Lease. Lessee must obtain prior written approval from the Owner prior to commencing any repairs to the leased Premises. Lessee shall keep the Premises free of liens from such work.

Lessee shall continue to maintain said Premises in good repair and tenable condition and in compliance with all health, safety and sanitation laws, ordinances and regulations of the State of California and local authorities throughout the term of the Lease.

Lessee agrees to keep Premises in good order and condition at their sole cost and expense. All work done by Lessee on the Premises shall be done in a lawful manner and in conformity with all applicable laws, ordinances and regulations. The Premises shall be kept free from any and all liens and charges on account of labor or materials used in contribution to any work thereon.

Unless otherwise required by law or expressly provided for within this Lease Agreement, Owner shall have no liability to Lessee for any condition on the Premises leased herein and Lessee agrees that it has inspected the same, knows the condition and takes this Lease with the Premises in its present condition. Lessee agrees to hold the Owner harmless from any and all liability arising out of or in connection with the use of the Premises leased herein by the Lessee, its agents, employees, business invitees, customers and patrons, except to the extent any such liability is attributable to Owner's negligence or willful misconduct.

**Section 10. INSURANCE.** Lessee shall furnish certificates of insurance, along with endorsements, issued to Owner substantiating the fact that it has taken out the specified insurance for the term covered by this Lease, or any extension or holdover period thereof, with an insurance carrier acceptable to the Owner under forms satisfactory to the Owner. Each certificate shall bear an endorsement precluding cancellation or reduction in coverage of any policy covered by such certificate except upon at least thirty (30) days prior written notice to Owner. It is agreed that Owner shall not be liable for the payment of any premiums or assessments on the insurance required.

Lessee shall present evidence of required insurance and certificate of endorsement to Owner no later than the commencement date of this Lease. The Lessee shall not occupy the Premises until the Owner has received and approved the required certification. ***Failure on the part of the Lessee to procure or maintain insurance shall constitute a material breach upon which the City may immediately terminate this Lease Agreement.***

All insurance required hereunder shall be primary with respect to any insurance maintained by the City and shall not call on the City's program for contributions. Program(s) of insurance shall include:

**a. General Liability.** Lessee shall provide and maintain at its own expense during the term of this Lease Agreement a policy of Commercial General Liability Insurance, inclusive of personal injury liability and broad form property damage coverage, in an amount not less than **One Million Dollars ($1,000,000)** per occurrence. The coverage shall be written on an occurrence basis. Claims made coverage is not acceptable.

**b. Workers' Compensation Insurance.** Lessee shall provide and maintain at its own expense during the term of this Agreement a program of Workers' Compensation Insurance and Employer's Liability Insurance in an amount and form to meet all applicable requirements of the State Labor Code and which specifically covers all persons providing services by or on behalf of the Lessee and all risks to such persons under the Agreement.

**c. Fire and Casualty Insurance.** Lessee shall maintain fire insurance on such party's own equipment and property or to adequately self-insure the same. Lessee shall provide, or cause to be provided, and maintained at its sole cost property insurance in the amount of the value of the improvements on the Premises on a replacement cost basis. The property insurance shall insure against the perils of fire (with extended coverage), theft, vandalism, malicious mischief, collapse, flood, earthquake, windstorm and physical loss or damage. Owner will not keep improvements which are constructed or installed and owned by Lessee under the provisions of this Lease insured against fire or casualty, and Lessee will make no claim of any nature against Owner by reason of any damage to the business or property of Lessee in the event of damage or destruction by fire or other cause, arising other than from or out of negligence or willful misconduct of agents or employees of the Owner in the course of their employment.

**d. Insurance Endorsements.** The liability insurance policy(ies) shall be endorsed with the following language:

**.1** The City of Compton and its respective elected and appointed officers, officials, employees, agents and volunteers are to be named and covered as **"additional insureds"** with respect to liability arising out of the activities of the Lessee.

**.2** The insurer waives all rights of subrogation against the City.

**.3** Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the City.

**.4** Identify the leased Premises covered by the policy(ies) and the identity of the insured(s).

Insurance coverage specified herein constitutes the minimum requirements and said requirements shall in no way lessen or limit the liability of the Lessee under the terms of the Lease Agreement. Lessee shall procure and maintain, at its own costs and expense, any additional kinds and amounts of insurance that, in its own judgment, may be necessary relating to Lessee's use of the Premises.

**Section 11. LOSSES.** Owner shall not be responsible for losses or damage to personal property, equipment or materials of Lessee. Owner will not keep improvements

which are constructed or installed and owned by Lessee under the provisions of this Lease insured against fire or casualty, and Lessee will make no claim of any nature against Owner by reason of any damage to the business or property of Lessee in the event of damage or destruction by fire or other cause, arising other than from or out of the gross negligence or willful misconduct of agents or employees of the Owner in the course of their employment.

**Section 12. DAMAGE OR DESTRUCTION.** Owner agrees that should the Premises be so badly damaged by earthquake or other violent action of the elements as to render them wholly unfit for Lessee's occupancy, than this Lease shall be terminated immediately upon the happening of any such event, whereupon Lessee shall surrender the Premises and shall not be obligated for any further rental payment and Owner shall refund any unearned rent paid in advance by Lessee, calculated at a daily rate based on the regular monthly rental.

In the event of any lesser damage by casualty, then Owner shall commence the repair and restoration of such premises within thirty (30) days of the event which necessitated the repair and restoration, unless it is not reasonably possible to commence repair and restoration within thirty (30) days, in which case it shall be commenced as soon as feasibly possible. If the damage to the Premises is caused by the Lessee or its agents, employees or invitees, then after receiving Owner's approval for the same, Lessee shall promptly repair the damage at Lessee's expense.

**Section 13. DEFAULT.** Lessee shall pay said rent to the Owner without deduction, default or delay. In the event of the failure of Lessee to do so, or in the event of a breach of any other terms, covenants or conditions herein contained on the part of Lessee to be kept and performed and if such default continues for a period of thirty (30) days after receipt of written notice from Owner to Lessee of such default, this Lease may be terminated. Owner may not terminate the Lease if (a) Lessee cures the default within the thirty (30) day period after notice of default is given, or (b) the default cannot reasonably be cured within thirty (30) days after notice of default is given, but Lessee reasonably commences to cure the default within the thirty (30) day period and diligently and in good faith continues to cure the default. In the event of termination of this Lease, it shall be lawful for Owner to reenter into and upon the Premises and every part thereof and to remove and store at Lessee's expense all property therefrom and to repossess and occupy the Premises. In addition thereto, Owner shall have such other rights or remedies as may be provided for by law.

**Section 14. HOLDING OVER.** In case Lessee holds over beyond the term herein provided with the consent, express or implied, of the Owner, such tenancy shall be from month-to-month only, subject to the same terms and conditions of this Lease, but shall not be a renewal hereof. Such month-to-month tenancy shall be terminable on thirty (30) days written notice by either party to the other party.

**Section 15. CANCELLATION PROVISION.** Notwithstanding any other provisions contained herein, either party shall have the right to cancel this Lease, without cause, at anytime after the twelfth ($12^{th}$) month of the Lease term, upon ninety (90) days prior written notice to the other party.

**Section 16. TERMINATION BY LESSEE.** If Lessee terminates this Lease Agreement prior to the expiration of the first twelfth (12) months of the Lease term

without cause as provided herein, Lessee shall be liable to pay to Owner the base rental rate ("termination fee") for the remaining Lease term. All of the terms of the Lease Agreement must be complied with through the date of vacating the premises on or before the effective date of termination. Owner shall retain all remedies for non-compliance with the Lease Agreement.

If Owner is able to lease the Premises or Site prior to the end of the unexpired Lease term, Lessee shall be released from its obligation to further pay to Owner the termination fee for its early termination of the Lease Agreement.

**Section 17. OWNER'S ACCESS.** Lessee agrees to permit the Owner or Owner's authorized agents, upon at least twenty-four (24) hours advance notice, free access to the Premises at all reasonable times for the purpose of inspection of the Premises or for making necessary alterations, improvements or major repairs.

**Section 18. DISCRIMINATION.** The Lessee herein covenants by and for itself, its heirs, executors, administrator, and assigns, and all persons claiming under or through it that this Lease is made, accepted and subject to the following conditions:

That there shall be no discrimination against or segregation of any person or group of persons, on account of race, color, creed, religion, sex, marital status, national origin, or ancestry, the leasing, subleasing, transferring, use, occupancy, tenure, enjoyment of the Premises herein leased nor shall the Lessee itself, or any person claiming under or through it, establish or permit any such practice or practices of discrimination or segregation with referenced to the selection, location, number, use of occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the Premises herein leased.

**Section 19. INDEMNIFICATION.** Lessee shall indemnify and save harmless the Owner**,** its officials, officers, employees, agents and volunteers (collectively hereafter the "Owner"), against any and all damages to property or injuries to or death of any person or persons, and shall defend, indemnify and save the Owner from any and all liability and expense, including reasonable defense costs and legal fees, and claims, demands, suits, actions or proceedings of any kind or nature, including Workers' Compensation claims, of or by anyone whomsoever in any way resulting from or arising out of Lessee's**,** its employees, contractors, agents or invitees negligent or intentional acts in or on the Premises, or from conduct of Lessee, its employees, contractors, agents or invitees practice or business from any activity, work or things done.

This indemnification and hold harmless obligation does not extend to claims arising out of the sole negligence or willful misconduct of the Owner**.**

**Section 20. PARTNERSHIP DISCLAIMER.** Lessee and any and all agents of Lessee shall act in an independent capacity and not as officers or employees of the Owner. Nothing herein contained shall be construed as constituting the parties herein as partners.

**Section 21. VACATING PREMISES.** Lessee shall, on the last day of said term or sooner termination of this Lease, peaceably and quietly leave, surrender and yield up to the Owner, the Premises in good order, condition and repair, reasonable use and wear thereof and damage by acts of nature, excepted.

**Section 22. COMPLIANCE WITH LAWS.** Lessee shall at its sole cost and expense, comply with all the laws and requirements of all municipal, county, state and federal authorities now in force, or which may hereafter be in force pertaining to the Premises and use of the Premises as provided by this Lease.

**Section 23. EASEMENTS AND RIGHT OF WAY.** This Lease is subject to all existing easements and right of way. Owner further reserves the right to grant additional public utility easements as may be necessary and Lessee hereby consents to the granting of any such easements. The public utility will be required to reimburse Lessee for any damages suffered by Lessee caused by the construction work on the easement area.

**Section 24. PARKING ACCESS.** Unless specifically provided herein, if off-street parking is provided at the Site of the Premises, Lessee, its employees and invitees may have equal access to non-restricted/non-reserved parking spaces provided to all tenants on a first-come, first-served basis.

**Section 25. RELOCATION.** Lessee acknowledges that Lessee, its employees, contractors, subordinates and assigns are not entitled to any Relocation Payment or Relocation Advisory Assistance due to their occupancy of the Premises.

**Section 26. FAILURE TO PERFORM.** In the event of the failure, neglect or refusal of Lessee to do, or perform work, or any part thereof, of any act or thing in this Lease provided to be done and performed by Lessee, Owner shall, at its option, have the right to do and perform the same, and Lessee hereby covenants and agrees to pay Owner the costs thereof on demand.

**Section 27. BINDING ON SUCCESSORS.** Each and all of the terms and agreements herein contained shall be binding upon and shall inure to the benefit of the successors in interest of the Owner, and wherever the context permits or requires the successors in interest to the Lessee.

**Section 28. AMENDMENTS.** This Lease Agreement may be modified or amended only be written document executed by both Lessee and Owner's City Manager and approved as to form by the City Attorney. Such document shall expressly state that it is intended by the parties to amend the terms and conditions of this Lease Agreement.

**Section 29. WAIVERS.** A waiver by either party to this Agreement of any breach of any terms, covenants or condition contained herein shall not be deemed to be a waiver of any subsequent breach of the same or any other term, covenant or condition contained herein, whether of the same or a different character.

**Section 30. GOVERNING LAW AND SEVERABILTIY.** This Agreement shall be governed by and construed under the laws of the State of California. In the event of litigation between the parties, venue in state trial courts shall lie exclusively in the County of Los Angeles. In the event of litigation in a U.S. District Court, venue shall lie exclusively in the Central District of California, in Los Angeles.

Should any part of this Agreement be declared by a final decision by a court or tribunal of competent jurisdiction to be unconstitutional, invalid, or beyond the authority

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of either party to enter into or carry out, such decision shall not affect the validity of the remainder of this Agreement, which shall continue in full force and effect, provided that the remainder of this Agreement, absent the unexcised portion, can be reasonably interpreted to give effect to the intentions of the parties.

**Section 31. NOTICES.** All notices, demands or requests to be given under this Lease Agreement shall be given in writing and conclusively shall be deemed received when: (a) delivered personally, or (b) on the third business day after the deposit thereof in the United States mail, postage prepaid, and addressed as hereinafter provided, or (c) one business day after send by facsimile transmission.

**To OWNER:**
**City of Compton**
**205 South Willowbrook Avenue**
**Compton, California 90220**
**Attn: Director, General Services Department**
**(310) 605-5553**
**(310) 605-1753 – fax.**

**With copy to:**
**City of Compton**
**205 South Willowbrook Avenue**
**Compton, California 90220**
**Attn: City Manager**

**To LESSEE:**
**Compton Chamber of Commerce**
**700 North Bullis Road, Room 10A**
**Compton, California 90221**
**Attn: President**
**( )**
**( ) – fax.**

**Section 32. ENTIRE AGREEMENT.** This Lease and any exhibits or attachments hereto and incorporated herein constitute the entire agreement of Owner and Lessee. There are no agreements, terms, conditions or obligations other than those set forth herein. This Lease shall supersede all previous communications, representations or agreements, either verbal or written between Owner and Lessee. This agreement may be modified only by written agreement signed by both Owner and Lessee.

**IN WITNESS WHEREOF,** Lessee has executed this Lease and the Owner, by its City Manager, who is authorized to do so, has executed this Lease.

**COMPTON CHAMBER OF COMMERCE**
**LESSEE**

**By _____** **Dated: _____**
**Lestean M. Johnson, President**

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**CITY OF COMPTON/OWNER**
**Recommended for Approval:**

**By** _____ **Dated:** _____
**Van Wilson, (Interim) Director**
**General Services Department**

**Approved by:**

**By** _____ **Dated:** _____
**Roger L. Haley, City Manager**

**Approved as to form:**

**By** _____ **Dated:** _____
**Craig J. Cornwell, City Attorney**

**ATTEST:**

**Dated:** _____ **By** _____
**Alita Godwin, City Clerk**

Attachmts: Resolution No. _____
Diagram of Premises
City Holiday Schedule

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**RESOLUTION SIGN-OFF FORM**

**DEPARTMENT:** **General Services**

**RESOLUTION TITLE:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND THE COMPTON CHAMBER OF COMMERCE FOR OFFICE SPACEAT THE CAREERLINK FACILITY**

***Van Wilson*** — **3/9/2016 5:00:09 PM**
DEPARTMENT MANAGER'S SIGNATURE — DATE

**REVIEW / APPROVAL**

***Ruth Rugley*** — **3/10/2016 12:35:26 PM**
CITY ATTORNEY — DATE

***Stephen Ajobiewe*** — **3/10/2016 11:44:09 AM**
CITY CONTROLLER — DATE

***Roger Haley*** — **3/9/2016 5:01:13 PM**
CITY MANAGER — DATE

| Use when: | |
|---|---|
| Public Works: | When contracting for Engineering Services. |
| City Attorney: | When contracting for legal services; contracts that require City Attorney's review. |
| Controller/Budget Officer: | Amending Budget; appropriating and/or transferring funds; adding and/or deleting positions; any resolution having account numbers. |
| Asst. City Manager/OAS: | All personnel actions. |

March 15, 2016

**TO:** **HONORABLE MAYOR AND COUNCIL MEMBERS**

**FROM:** **VAN WILSON, DIRECTOR**
**GENERAL SERVICES DEPARTMENT**

**SUBJECT:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND VOLUNTEERS OF AMERICA OF LOS ANGELES FOR OFFICE SPACE AT THE CAREER*LINK* FACILITY**

## SUMMARY

City Council will consider a request from Volunteers of America of Los Angeles ("Volunteers of America") to enter into a thirty-four (34) month (March 1, 2016 through December 31, 2018) lease agreement for use of a total of approximately 1,175 square feet of dedicated indoor office space within the Compton Career*Link* facility.

## BACKGROUND

The City of Compton owns certain real property located at 700 North Bullis Road, commonly known as the "Career*Link"* facility. This property is used as a "shared occupancy" facility in that it houses certain City administered services in addition to offering indoor spaces for leasing to outside agencies, organizations and individuals.

On October 28, 2014, the City Council adopted Resolution No. 24,035, which authorized a twelve (12) month lease agreement with Volunteers of America, effective November 1, 2014 through October 31, 2015, to provide dedicated indoor space within the Career*Link* facility (Rooms 7B and 11A) for use as an office. Pursuant to Council discretion and authority, the minimum leasing rate of One Dollar Ninety-Seven Cents ($1.97) per square foot was waived and the rental amount for the lease term was reduced to One Dollar ($1.00) per square foot per month. The lease agreement provides that if the Lessee (i.e. Volunteers of America) continued to occupy the premises beyond the lease term, the tenancy would be from month-to-month, but not considered a lease renewal.

## STATEMENT OF THE ISSUE

Volunteers of America has requested to enter into another lease agreement for use of the premises for the term effective as of March 1, 2016 through December 31, 2018 at the same rental rate of One Dollar ($1.00) per square foot per month.

Pursuant to guidance of the City Council, in November 2012, the City Manager implemented a City-wide leasing policy which mandates that City-owned facilities and/or property *shall not* be leased without first obtaining proper authorization from the City Council (i.e. an adopted resolution) and execution of a written lease agreement [City of Compton Standard Operating Manual ("SOM"), Policy 4.17(A)(1)]. In addition to other matters, the Policy specifies that lease rates shall be based on the square footage of the area(s) subject to the exclusive use/occupation of the Lessee and that the standard leasing rate for indoor floor space in a City-owned facility shall be ***at least* One Dollar ($1.00) *per square foot.***

In addition to the base rental rate, proposed lease agreements are to address the costs incurred by the City for utilities, maintenance and repairs, custodial and general security -- at the Career*Link* location, staff has identified that cost to be ninety-seven cents ($0.97) per square foot. Thus the cost to the City will be recovered in a recommended minimal monthly rental rate based on a square footage charge of $1.97 (i.e. $1.00 per square foot base rental rate plus $0.97 per square foot for utilities, maintenance, custodial and security).

Volunteers of America is a non-profit human services organization committed to serving people in need, offering services and programs ranging from prenatal to the elderly; such as: services for children; programs for youth; family, seniors and veterans services; housing programs; substance abuse recovery and re-entry programs; and, services to homeless individuals and families. The organization seeks City Council approval to continue using a total of 1,175 square feet (i.e. Rooms 7B – 347 square feet and 11A – 828 square feet) of indoor space for general office use for support staff within the Career*Link* facility for a term of thirty-four (34) months, retroactive from March 1, 2016 through December 31, 2018, at the lease rate of $1.00 per square foot per month for the term of the lease. SOM Policy 4.17(A)(1) provides that *"…only the City Council shall have the authority to reduce or waive the standard lease rates and/or other costs required by the policy and the proposed lease agreement."*

## FINANCIAL IMPACT

Unless the Council votes to authorize waiver of the recovery of costs incurred by the City for building services; e.g. utilities, maintenance, repairs, custodian and security, the estimated fiscal impact of this proposed action is a net gain to the General Fund of a monthly lease rate of at least **Two Thousand Three Hundred Fourteen Dollars and Seventy-Five Cents ($2,314.75) per month** for the term of the lease.

## ALTERNATIVE

The Council has discretion to choose among a number of options:

1. Authorize the City Manager to enter into a lease agreement with the Volunteers of America of Los Angeles:

    a. For the 34 months requested or offer a lesser term.

    b. For the minimally required City policy rates (i.e. $1.97 per square foot per month = $2,314.75 per month) or for the reduced rental rates requested (i.e. $1.00 per square foot per month = $1,175.00 per month) or for some other rental rate.

2. Reject the request to enter into another lease agreement for this space by the Volunteers of America of Los Angeles.

## RECOMMENDATION

Staff is not authorized to offer to lease City-owned property wherein the terms sought by the prospective Lessee vary from the requirements of the City's Leasing Policy – City Council authorization is required – thus, staff makes no recommendation concerning this request. The decision rests with the discretion of the City Council.

**VAN WILSON, DIRECTOR**
**GENERAL SERVICES DEPARTMENT**

**APPROVED FOR FORWARDING:**

**ROGER L. HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND VOLUNTEERS OF AMERICA OF LOS ANGELES FOR OFFICE SPACE AT THE CAREER*LINK* FACILITY**

**WHEREAS,** the City of Compton owns certain real property located at 700 North Bullis Road, also known as the Career*Link* facility which is used as a "shared occupancy" facility in that it houses certain City administered services in addition to offering indoor spaces for leasing to outside agencies, organizations and individuals; and

**WHEREAS,** pursuant to guidance of the City Council, in November 2012, the City Manager implemented a City-wide leasing policy [Standard Operating Manual, Policy 4.17(A)], which mandates that City-owned facilities and/or property shall not be leased without first obtaining proper authorization from the City Council (i.e. an adopted resolution) and execution of a written lease agreement; and

**WHEREAS,** on October 28, 2014, the City Council adopted Resolution No. 24,035, which authorized a twelve (12) month lease agreement with Volunteers of America of Los Angeles ("Volunteers of America"), effective November 1, 2014 through October 31, 2015, to provide dedicated indoor space for general office use for support staff within the Career*Link* facility (Rooms 7B and 11A); and

**WHEREAS,** the lease agreement provides that if the Lessee (i.e. Volunteers of America) continues to occupy the premises beyond the lease term, the tenancy would be from month-to-month, but not considered a lease renewal; and

**WHEREAS,** Volunteers of America of Los Angeles, a non-profit human services organization committed to serving people in need, seeks City Council approval to continue using a total of 1,175 square feet (i.e. Rooms 7B – 347 square feet and 11A – 828 square feet) of indoor space for general office use within the Career*Link* facility for a term of thirty-four (34) months, retroactive from March 1, 2016 through December 31, 2018.

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**Section 1.** That the City Manager, upon the approval of the City Attorney is authorized to enter into a thirty-four (34) month lease agreement, effective March 1, 2016 through December 31, 2018, with the Volunteers of America of Los Angeles for the use of approximately 828 square feet (specifically Room 11A) and approximately 347 square feet (specifically Room 7B), for a total of 1,175 square feet of indoor square of indoor space at 700 North Bullis Road, Compton (Career*Link* facility), for general office use for their support services staffing.

**Section 2.** That the monthly lease rate shall be _____ Dollars ($) per month for the term of the Lease.

**Section 3.** That Account No. 1001 000 000 3425 has been established to receive Career*Link* facility lease payments.

**Section 4.** That a certified copy of this Resolution shall be filed in the offices of the City Manager (Security Division), City Clerk, City Controller, General Services, Career*Link* and the City Attorney.

#13.



**Section 5.** That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

**ADOPTED** this ____ day of _____, 2016.

_____
**MAYOR OF THE CITY OF COMPTON**

**ATTEST:**

_____
**CITY CLERK OF THE CITY OF COMPTON**

STATE OF CALIFORNIA )
COUNTY OF LOS ANGELES )ss
CITY OF COMPTON )

I, Alita Godwin, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council of the City of Compton, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2016.

That said Resolution was adopted by the following vote, to wit:

**AYES: COUNCIL MEMBERS-**
**NOES: COUNCIL MEMBERS-**
**ABSTAIN: COUNCIL MEMBERS-**
**ABSENT: COUNCIL MEMBERS-**

_____
**CITY CLERK OF THE CITY OF COMPTON**

**LEASE AGREEMENT BETWEEN**
**CITY OF COMPTON**
**AND**
**VOLUNTEERS OF AMERICA OF LOS ANGELES**

This **LEASE AGREEMENT** is entered into by and between the **CITY OF COMPTON,** a municipal corporation of the State of California (hereinafter referred to as **"OWNER"**) and the **VOLUNTEERS OF AMERICA OF LOS ANGELES** (hereinafter referred to as **"LESSEE"**).

**RECITALS:**

**WHEREAS,** the City of Compton ("Owner"), has under it jurisdiction certain real property located at 700 North Bullis Road, Compton, California 90221, also known as the "Career*Link*" facility (the "Site"); and

**WHEREAS,** on _____, 2016, the City Council adopted Resolution No. _____, which authorized the City Manager to enter into a lease agreement with the Volunteers of America of Los Angeles ("Lessee") for a period of thirty-four (34) months, commencing March 1, 2016 through December 31, 2018.

**NOW, THEREFORE,** Owner and Lessee**,** for the consideration, terms and conditions herein described, mutually agree as follows:

**WITNESSETH:**

**Section 1. PREMISES.** The Owner, for and in consideration of the performance of the covenants and agreements hereinafter contained to be kept and performed by the Lessee and upon the following terms and conditions, hereby leases to the Lessee, and the Lessee hereby hires and takes of and from the Owner, those certain Premises situated in the City of Compton, County of Los Angeles, State of California, more particularly described as:

**Compton Career*Link* Facility**
**700 North Bullis Road**
**Compton, California 90221**

**[The "Site"]**

***Lessee shall lease the following indoor square footage within the Site. Lessee may also have access to and use of shared public spaces within the Site:***

| Location | Square Footage | Monthly Lease Amount |
|---|---|---|
| **Room 7B** | **347 square feet** | **$ 683.59** |
| **Room 11A** | **828 square feet** | **$1,631.16** |

**[The "Premises"]**

**Section 2. TERM.** This Lease shall be for a term of thirty-four (34) months, commencing on March 1, 2016 and shall terminate on December 31, 2018, unless extended or terminated as otherwise provided herein. This Lease shall supersede any previous Leases and/or agreements.

**Section 3. RENT.** During the Lease term, the Lessee shall pay to Owner as rent for said Premises hereof the sum of **Two Thousand Three Hundred Fourteen Dollars and Seventy-Five Cents ($2,314.75)** per month, based on a rental rate of **One Dollar and Ninety-Seven Cents ($1.97) per square foot** for each square foot of exclusive use space. Lease payments shall be due in advance on the first day of each and every month of the term hereof. Any lease payment not received by the Owner by the tenth ($10^{th}$) day of the month will be deemed late and a late fee (penalty) in the amount of **Five Percent (5%)** will be charged.

Payments shall be remitted to:
General Services Department
205 South Willowbrook Avenue
Compton, California 90220
Attn: Director
**Payable to: City of Compton**
**[Please identify your Lease Site on the payment]**

**Section 4. USE OF PREMISES.** Lessee is entitled to use the Premises during normal building business hours (Mondays through Fridays, 7:00 a.m. to 6:00 p.m.), ***(excepting legal City holidays)*** for the following purpose(s) only:

**General Office Use for Support Services Staff**

Lessee shall not use the Premises for any other purpose without the prior written consent of the Owner**.** Lessee shall not use the Premises in a manner so as to interfere with Owner's use or equipment at the Site. Lessee shall not use the Premises for the storage of inoperable or unusable equipment or property.

**Use of Premises at Shared Site on City Holidays and Non-Business Hours**
On those dates designated by the City Council as legal City holidays, the Site **(including the Premises)** shall be closed. If Lessee desires to use the Premises on a City holiday or during hours not specified above, Lessee shall pay the City the costs (e.g. employees' salary) of providing access to the Premises/Site and for provision of City security (if applicable).

***Lessee shall provide written notification to the General Services Department a minimum of three (3) business days in advance of its desire to use the Premises on a City holiday or during non-business building hours. Lessee shall include the additional amounts owed in the next lease payment.***

**Section 5. DELIVERY OF PREMISES.** If Owner, for any reason, cannot deliver the Premises described above to Lessee at the commencement of the term hereof, Owner shall not be liable to Lessee for any loss or damage resulting therefrom and Lessee at Lessee's option, may declare this Agreement to be null and void.

**Section 6. UTILITIES AND OTHER SERVICES.** Owner agrees to furnish the following utilities and services at Owner's expense during normal business hours:

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a. Electricity for normal lighting and power for office use. Special or additional electrical requirements over and above the standard for general office uses will be charged directly to Lessee.

b. Heating/Cooling.

c. Hot and cold water.

d. Routine maintenance.

e. General/shared security for the Site.

Any and all other types of utilities (e.g. telephone, cable, etc.) and services shall be at the sole expense and responsibility of the Lessee. Prior written approval shall be required for the installation of any utility and/or service that will involve physical alteration of the Premises and/or Site. Lessee shall reimburse Owner for the cost of repairing any and all damages to the Premises and/or Site caused directly or indirectly by Lessee's utility or service provider or its equipment.

Owner shall in no way be liable or responsible for any loss, damage or expense that Lessee may sustain or incur by reason of any change, failure, interference, disruption or defect in the supply or character of the utilities and services supplied to Premises and/or Site, unless directly caused by the active negligence or willful misconduct of the Owner.

**Section 7. ASSIGNMENT AND SUBLETTING.** Lessee agrees not to sublet the whole or part of the Premises, assign the Lease nor permit the use of the Premises by anyone other than the Lessee, its employees, business invitees, customers and patrons without in each case first securing the written consent of the Owner. Any attempted assignment or subletting of this Lease without the written consent of the Owner constitutes fraud and this Agreement shall be null and void.

**Section 8. ALTERATIONS AND ADDITIONS.** Lessee shall not make any alterations or construct any additions or improvements in or on the Site and/or the Premises until the Owner has approved the complete plans and specifications for the project. Once the Owner has been provided with said plans and specifications, Owner shall have a fifteen (15) day minimum review period before granting Lessee approval or disapproval of the project in writing. Lessee shall, at the time of the request, specify if they desire to retain ownership and/or possession of the alteration, addition or improvement subject to plan review by Owner at Lessee's expense. Lessee shall keep the Premises free of liens from such work.

Owner agrees that except for structural alterations, the Lessee may remove, during or at the expiration or other termination of the term of this Lease, or of any extension or holdover period thereof, as the case may be, personal property placed or installed in or upon the Site and/or the Premises by the Lessee or under its authority. Any personal property, improvements or additions not removed by Lessee within thirty (30) days after the end of the term, or any extension or holdover period thereof, shall automatically become the property of Owner.

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Lessee shall repair any damage to the Site and/or the Premises caused by Lessee's installation and/or removal of its personal property, alterations, improvements or additions.

**Section 9. REPAIRS AND MAINTENANCE.** Owner shall not be responsible to make any repairs or alterations to the Premises, excepting due to reasonable normal wear and tear, and Lessee assumes any and all cost and liability for the repair and maintenance of the Premises leased herein, unless such repairs, alterations or maintenance are due to Owner's negligence or willful misconduct. Lessee agrees to repair any damage caused by Lessee, its employees, contractors, agents or invitees, negligently or otherwise, at its own expense, and maintain the Premises leased and to return said Premises to Owner in as good order, repair and condition as the same were in at the commencement of this Lease, subject to normal wear and tear. Lessee must obtain prior written approval from the Owner prior to commencing any repairs to the leased Premises. Lessee shall keep the Premises free of liens from such work.

Lessee shall continue to maintain said Premises in good repair and tenable condition and in compliance with all health, safety and sanitation laws, ordinances and regulations of the State of California and local authorities throughout the term of the Lease.

Lessor agrees to keep the roof, walls, foundation, HVAC system, plumbing and electrical system in and servicing the Premises in good order and condition at its sole cost and expense. Lessee agrees to perform all other repairs and maintenance to the Premises at their sole cost and expense. All work done by Lessee on the Premises shall be done in a lawful manner and in conformity with all applicable laws, ordinances and regulations. The Premises shall be kept free from any and all liens and charges on account of labor or materials used in contribution to any work thereon.

Unless otherwise required by law or expressly provided for within this Lease Agreement, Owner shall have no liability to Lessee for any condition on the Premises leased herein and Lessee agrees that it has inspected the same, knows the condition and takes this Lease with the Premises in its present condition. Lessee agrees to hold the Owner harmless from any and all liability arising out of or in connection with the use of the Premises leased herein by the Lessee, its agents, employees, business invitees, customers and patrons, except to the extent any such liability is attributable to Owner's negligence or willful misconduct.

**Section 10. INSURANCE.** Lessee shall furnish certificates of insurance, along with endorsements, issued to Owner substantiating the fact that it has taken out the specified insurance for the term covered by this Lease, or any extension or holdover period thereof, with an insurance carrier acceptable to the Owner under forms satisfactory to the Owner. Each certificate shall bear an endorsement precluding cancellation or reduction in coverage of any policy covered by such certificate except upon at least thirty (30) days prior written notice to Owner. It is agreed that Owner shall not be liable for the payment of any premiums or assessments on the insurance required.

Lessee shall present evidence of required insurance and certificate of endorsement to Owner no later than the commencement date of this Lease. The Lessee shall not occupy the Premises until the Owner has received and approved the required certification. ***Failure on the part of the Lessee to procure or maintain***

***insurance shall constitute a material breach upon which the City may immediately terminate this Lease Agreement.***

All insurance required hereunder shall be primary with respect to any insurance maintained by the City and shall not call on the City's program for contributions. Program(s) of insurance shall include:

**a. General Liability.** Lessee shall provide and maintain at its own expense during the term of this Lease Agreement a policy of Commercial General Liability Insurance, inclusive of personal injury liability and broad form property damage coverage, in an amount not less than **One Million Dollars ($1,000,000)** per occurrence. The coverage shall be written on an occurrence basis. Claims made coverage is not acceptable.

**b. Workers' Compensation Insurance.** Lessee shall provide and maintain at its own expense during the term of this Agreement a program of Workers' Compensation Insurance and Employer's Liability Insurance in an amount and form to meet all applicable requirements of the State Labor Code and which specifically covers all persons providing services by or on behalf of the Lessee and all risks to such persons under the Agreement.

**c. Fire and Casualty Insurance.** Lessee shall maintain fire insurance on such party's own equipment and property or to adequately self-insure the same. Lessee shall provide, or cause to be provided, and maintained at its sole cost property insurance in the amount of the value of the improvements on the Premises on a replacement cost basis. The property insurance shall insure against the perils of fire (with extended coverage), theft, vandalism, malicious mischief, collapse, flood, earthquake, windstorm and physical loss or damage. Owner will not keep improvements which are constructed or installed and owned by Lessee under the provisions of this Lease insured against fire or casualty, and Lessee will make no claim of any nature against Owner by reason of any damage to the business or property of Lessee in the event of damage or destruction by fire or other cause, arising other than from or out of negligence or willful misconduct of agents or employees of the Owner in the course of their employment.

**d. Insurance Endorsements.** The liability insurance policy(ies) shall be endorsed with the following language:

**.1** The City of Compton and its respective elected and appointed officers, officials, employees, agents and volunteers are to be named and covered as **"additional insureds"** with respect to liability arising out of the activities of the Lessee.

**.2** The insurer waives all rights of subrogation against the City.

**.3** Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the City.

**.4** Identify the leased Premises covered by the policy(ies) and the identities of the insured(s).

Insurance coverage specified herein constitutes the minimum requirements and said requirements shall in no way lessen or limit the liability of the Lessee under the

terms of the Lease Agreement. Lessee shall procure and maintain, at its own costs and expense, any additional kinds and amounts of insurance that, in its own judgment, may be necessary relating to Lessee's use of the Premises.

**Section 11. LOSSES.** Owner shall not be responsible for losses or damage to personal property, equipment or materials of Lessee. Owner will not keep improvements which are constructed or installed and owned by Lessee under the provisions of this Lease insured against fire or casualty, and Lessee will make no claim of any nature against Owner by reason of any damage to the business or property of Lessee in the event of damage or destruction by fire or other cause, arising other than from or out of the gross negligence or willful misconduct of agents or employees of the Owner in the course of their employment.

**Section 12. DAMAGE OR DESTRUCTION.** Owner agrees that should the Premises be so badly damaged by earthquake or other violent action of the elements as to render them wholly unfit for Lessee's occupancy, than this Lease shall be terminated immediately upon the happening of any such event, whereupon Lessee shall surrender the Premises and shall not be obligated for any further rental payment and Owner shall refund any unearned rent paid in advance by Lessee, calculated at a daily rate based on the regular monthly rental.

In the event of any lesser damage by casualty, then Owner shall commence the repair and restoration of such premises within thirty (30) days of the event which necessitated the repair and restoration, unless it is not reasonably possible to commence repair and restoration within thirty (30) days, in which case it shall be commenced as soon as feasibly possible. If the damage to the Premises is caused by the Lessee or its agents, employees or invitees, then after receiving Owner's approval for the same, Lessee shall promptly repair the damage at Lessee's expense.

**Section 13. DEFAULT.** Lessee shall pay said rent to the Owner without deduction, default or delay. In the event of the failure of Lessee to do so, or in the event of a breach of any other terms, covenants or conditions herein contained on the part of Lessee to be kept and performed and if such default continues for a period of thirty (30) days after receipt of written notice from Owner to Lessee of such default, this Lease may be terminated. Owner may not terminate the Lease if (a) Lessee cures the default within the thirty (30) day period after notice of default is given, or (b) the default cannot reasonably be cured within thirty (30) days after notice of default is given, but Lessee reasonably commences to cure the default within the thirty (30) day period and diligently and in good faith continues to cure the default. In the event of termination of this Lease, it shall be lawful for Owner to reenter into and upon the Premises and every part thereof and to remove and store at Lessee's expense all property therefrom and to repossess and occupy the Premises. In addition thereto, Owner shall have such other rights or remedies as may be provided for by law.

**Section 14. HOLDING OVER.** In case Lessee holds over beyond the term herein provided with the consent, express or implied, of the Owner, such tenancy shall be from month-to-month only, subject to the same terms and conditions of this Lease, but shall not be a renewal hereof. Such month-to-month tenancy shall be terminable on thirty (30) days written notice by either party to the other party.

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**Section 15. CANCELLATION PROVISION.** Notwithstanding any other provisions contained herein, either party shall have the right to cancel this Lease, without cause, at anytime after the twelfth ($12^{th}$) month of the Lease term, upon ninety (90) days prior written notice to the other party.

**Section 16. TERMINATION BY LESSEE.** If Lessee terminates this Lease Agreement prior to the expiration of the first twelfth (12) months of the Lease term without cause as provided herein, Lessee shall be liable to pay to Owner the base rental rate ("termination fee") for the remaining Lease term. All of the terms of the Lease Agreement must be complied with through the date of vacating the premises on or before the effective date of termination. Owner shall retain all remedies for non-compliance with the Lease Agreement.

**Section 17. OWNER'S ACCESS.** Lessee agrees to permit the Owner or Owner's authorized agents, upon at least twenty-four (24) hours advance notice, free access to the Premises at all reasonable times for the purpose of inspection of the Premises or for making necessary alterations, improvements or major repairs.

**Section 18. DISCRIMINATION.** The Lessee herein covenants by and for itself, its heirs, executors, administrator, and assigns, and all persons claiming under or through it that this Lease is made, accepted and subject to the following conditions:

That there shall be no discrimination against or segregation of any person or group of persons, on account of race, color, creed, religion, sex, marital status, national origin, or ancestry, the leasing, subleasing, transferring, use, occupancy, tenure, enjoyment of the Premises herein leased nor shall the Lessee itself, or any person claiming under or through it, establish or permit any such practice or practices of discrimination or segregation with referenced to the selection, location, number, use of occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the Premises herein leased.

**Section 19. INDEMNIFICATION.** Lessee shall indemnify and save harmless the Owner**,** its officials, officers, employees, agents and volunteers (collectively hereafter the "Owner"), against any and all damages to property or injuries to or death of any person or persons, and shall defend, indemnify and save the Owner from any and all liability and expense, including reasonable defense costs and legal fees, and claims, demands, suits, actions or proceedings of any kind or nature, including Workers' Compensation claims, of or by anyone whomsoever in any way resulting from or arising out of Lessee's**,** its employees, contractors, agents or invitees negligent or intentional acts in or on the Premises, or from conduct of Lessee, its employees, contractors, agents or invitees practice or business from any activity, work or things done.

This indemnification and hold harmless obligation does not extend to claims arising out of the sole negligence or willful misconduct of the Owner**.**

**Section 20. PARTNERSHIP DISCLAIMER.** Lessee and any and all agents of Lessee shall act in an independent capacity and not as officers or employees of the Owner. Nothing herein contained shall be construed as constituting the parties herein as partners.

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**Section 21. VACATING PREMISES.** Lessee shall, on the last day of said term or sooner termination of this Lease, peaceably and quietly leave, surrender and yield up to the Owner, the Premises in good order, condition and repair, reasonable use and wear thereof and damage by acts of nature, excepted.

**Section 22. COMPLIANCE WITH LAWS.** Lessee shall at its sole cost and expense, comply with all the laws and requirements of all municipal, county, state and federal authorities now in force, or which may hereafter be in force pertaining to the Premises and use of the Premises as provided by this Lease.

**Section 23. EASEMENTS AND RIGHT OF WAY.** This Lease is subject to all existing easements and right of way. Owner further reserves the right to grant additional public utility easements as may be necessary and Lessee hereby consents to the granting of any such easements. The public utility will be required to reimburse Lessee for any damages suffered by Lessee caused by the construction work on the easement area.

**Section 24. PARKING ACCESS.** Unless specifically provided herein, if off-street parking is provided at the Site of the Premises, Lessee, its employees and invitees may have equal access to non-restricted/non-reserved parking spaces provided to all tenants on a first-come, first-served basis.

**Section 25. RELOCATION.** Lessee acknowledges that Lessee, its employees, contractors, subordinates and assigns are not entitled to any Relocation Payment or Relocation Advisory Assistance due to their occupancy of the Premises.

**Section 26. FAILURE TO PERFORM.** In the event of the failure, neglect or refusal of Lessee to do, or perform work, or any part thereof, of any act or thing in this Lease provided to be done and performed by Lessee, Owner shall, at its option, have the right to do and perform the same, and Lessee hereby covenants and agrees to pay Owner the costs thereof on demand.

**Section 27. BINDING ON SUCCESSORS.** Each and all of the terms and agreements herein contained shall be binding upon and shall inure to the benefit of the successors in interest of the Owner, and wherever the context permits or requires the successors in interest to the Lessee.

**Section 28. AMENDMENTS.** This Lease Agreement may be modified or amended only be written document executed by both Lessee and Owner's City Manager and approved as to form by the City Attorney. Such document shall expressly state that it is intended by the parties to amend the terms and conditions of this Lease Agreement.

**Section 29. WAIVERS.** A waiver by either party to this Agreement of any breach of any terms, covenants or condition contained herein shall not be deemed to be a waiver of any subsequent breach of the same or any other term, covenant or condition contained herein, whether of the same or a different character.

**Section 30. GOVERNING LAW AND SEVERABILTIY.** This Agreement shall be governed by and construed under the laws of the State of California. In the event of litigation between the parties, venue in state trial courts shall lie exclusively in the County

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of Los Angeles. In the event of litigation in a U.S. District Court, venue shall lie exclusively in the Central District of California, in Los Angeles.

Should any part of this Agreement be declared by a final decision by a court or tribunal of competent jurisdiction to be unconstitutional, invalid, or beyond the authority of either party to enter into or carry out, such decision shall not affect the validity of the remainder of this Agreement, which shall continue in full force and effect, provided that the remainder of this Agreement, absent the unexcised portion, can be reasonably interpreted to give effect to the intentions of the parties.

**Section 31. NOTICES.** All notices, demands or requests to be given under this Lease Agreement shall be given in writing and conclusively shall be deemed received when: (a) delivered personally, or (b) on the fifth business day after the deposit thereof in the United States mail, postage prepaid, and addressed as hereinafter provided, or (c) one business day after send by facsimile transmission.

**To OWNER:**
**City of Compton**
**205 South Willowbrook Avenue**
**Compton, California 90220**
**Attn: Director, General Services Department**
**(310) 605-5519**
**(310) 605-1753 – fax.**

**With copy to:**
**City of Compton**
**205 South Willowbrook Avenue**
**Compton, California 90220**
**Attn: City Manager**

**To LESSEE:**
**Volunteers of America of Los Angeles**
**3600 Wilshire Boulevard, Suite 1500**
**Los Angeles, California 90010**
**Attn: Director of Assest Management**
**(213) 251-7646**
**(213) 383-2493 – fax.**

**Section 32. ENTIRE AGREEMENT.** This Lease and any exhibits or attachments hereto and incorporated herein constitute the entire agreement of Owner and Lessee. There are no agreements, terms, conditions or obligations other than those set forth herein. This Lease shall supersede all previous communications, representations or agreements, either verbal or written between Owner and Lessee. This agreement may be modified only by written agreement signed by both Owner and Lessee.

**IN WITNESS WHEREOF,** Lessee has executed this Lease and the Owner, by its City Manager, who is authorized to do so, has executed this Lease.

**VOLUNTEERS OF AMERICA OF LOS ANGELES**
**LESSEE**

**By** _____ **Dated:** _____
**Bob Pratt, President/CEO**

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**CITY OF COMPTON/OWNER**
**Recommended for Approval:**

**By** _____ **Dated:** _____
**Van Wilson, Director**
**General Services Department**

**Approved by:**

**By** _____ **Dated:** _____
**Roger L. Haley, City Manager**

**Approved as to form:**

**By** _____ **Dated:** _____
**Craig J. Cornwell, City Attorney**

**ATTEST:**

**Dated:** _____ **By** _____
**Alita Godwin, City Clerk**

Attachmts: Resolution No.
Diagram of Premises
City Holiday Schedule

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**RESOLUTION SIGN-OFF FORM**

**DEPARTMENT:** **General Services**

**RESOLUTION TITLE:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND VOLUNTEERS OF AMERICA OF LOS ANGELES FOR OFFICE SPACE AT THE CAREERLINK FACILITY**

| | |
|---|---|
| ***Van Wilson*** | **3/9/2016 4:58:44 PM** |
| DEPARTMENT MANAGER'S SIGNATURE | DATE |

**REVIEW / APPROVAL**

| | |
|---|---|
| ***Ruth Rugley*** | **3/10/2016 12:26:31 PM** |
| CITY ATTORNEY | DATE |
| ***Stephen Ajobiewe*** | **3/10/2016 11:25:51 AM** |
| CITY CONTROLLER | DATE |
| ***Roger Haley*** | **3/9/2016 5:00:31 PM** |
| CITY MANAGER | DATE |

| Use when: | |
|---|---|
| Public Works: | When contracting for Engineering Services. |
| City Attorney: | When contracting for legal services; contracts that require City Attorney's review. |
| Controller/Budget Officer: | Amending Budget; appropriating and/or transferring funds; adding and/or deleting positions; any resolution having account numbers. |
| Asst. City Manager/OAS: | All personnel actions. |

March 15, 2016

**TO:** **HONORABLE MAYOR AND COUNCIL MEMBERS**

**FROM:** **VAN WILSON, DIRECTOR**
**GENERAL SERVICES DEPARTMENT**

**SUBJECT:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND THE LATINO CHAMBER OF COMMERCE FOR OFFICE SPACE AT THE CAREER*LINK* FACILITY**

## SUMMARY

City Council will consider a request from the Latino Chamber of Commerce ("Latino Chamber") to enter into a thirty-four (34) month (March 1, 2016 through December 31, 2018) lease agreement for use of approximately 281 square feet of dedicated indoor office space within the Compton Career*Link* facility.

## BACKGROUND

The City of Compton owns certain real property located at 700 North Bullis Road, commonly known as the "Career*Link"* facility. This property is used as a "shared occupancy" facility in that it houses certain City administered services in addition to offering indoor spaces for leasing to outside agencies, organizations and individuals.

On May 7, 2013, the City Council adopted Resolution No. 23,751, which authorized a twenty-nine (29) month lease agreement with the Latino Chamber, effective February 1, 2013 through June 30, 2015, to provide dedicated indoor space within the Career*Link* facility (Room 12A) for use as an office. Pursuant to Council discretion and authority, the minimum leasing rate of One Dollar Ninety-Seven Cents ($1.97) per square foot was waived and the rental amount for the lease term was reduced to One Dollar ($1.00) per year. The lease agreement provides that if the Lessee (i.e. the Latino Chamber) continued to occupy the premises beyond the lease term, the tenancy would be from month-to-month, but not considered a lease renewal.

## STATEMENT OF THE ISSUE

The Latino Chamber has requested to enter into another lease agreement for use of the premises for the term effective as of March 1, 2016 through December 31, 2018 at the same reduced rental rate of One Dollar ($1.00) per year.

Pursuant to guidance of the City Council, in November 2012, the City Manager implemented a City-wide leasing policy which mandates that City-owned facilities and/or property *shall not* be leased without first obtaining proper authorization from the City Council (i.e. an adopted resolution) and execution of a written lease agreement [City of Compton Standard Operating Manual ("SOM"), Policy 4.17(A)(1)]. In addition to other matters, the Policy specifies that lease rates shall be based on the square footage of the area(s) subject to the exclusive use/occupation of the Lessee and that the standard leasing rate for indoor floor space in a City-owned facility shall be ***at least* One Dollar ($1.00) *per square foot.***

In addition to the base rental rate, proposed lease agreements are to address the costs incurred by the City for utilities, maintenance and repairs, custodial and general security -- at the Career*Link* location, staff has identified that cost to be ninety-seven cents ($0.97) per square foot. Thus the cost to the City will be recovered in a recommended minimal monthly rental rate based on a square footage charge of $1.97 (i.e. $1.00 per square foot base rental rate plus $0.97 per square foot for utilities, maintenance, custodial and security).

The Latino Chamber seeks City Council approval to continue using 281 square feet of indoor space within the Career*Link* facility for a term of thirty-four (34) months, retroactive from March 1, 2016 through December 31, 2018. The Latino Chamber believes that having an office at Career*Link* allows Compton businesses to have better access to the Chamber and, potentially, to become more aware of the services provided by the Chambers and the Career*Link* facility and further requests that the City Council waive the minimum base rent requirement and authorize a rental rate of One Dollar ($1.00) per year. SOM Policy 4.17(A)(1) provides that *"…only the City Council shall have the authority to reduce or waive the standard lease rates and/or other costs required by the policy and the proposed lease agreement."*

## FINANCIAL IMPACT

Unless the Council votes to authorize waiver of the minimum lease rate requirement of Policy 4.17(A)(1) of the SOM, the estimated fiscal impact of this proposed action is a net gain to the General Fund of a monthly lease rate of at least **Five Hundred Fifty Three Dollars and Fifty-Seven Cents ($553.57) per month** for the term of the lease.

## ALTERNATIVE

The Council has discretion to choose among a number of options:

1. Authorize the City Manager to enter into a lease agreement with the Latino Chamber of Commerce:

   a. For the 34 months requested or offer a lesser term.

   b. For the minimally required City policy rates (i.e. $1.97 per square foot per month = $553.57 per month) or for the reduced rental rates requested (i.e. $1.00 per year) or for some other rental rate.

2. Reject the request to enter into another lease agreement for this space by the Latino Chamber of Commerce.

## RECOMMENDATION

Staff is not authorized to offer to lease City-owned property wherein the terms sought by the prospective Lessee vary from the requirements of the City's Leasing Policy – City Council authorization is required – thus, staff makes no recommendation concerning this request. The decision rests with the discretion of the City Council.

**VAN WILSON, DIRECTOR**
**GENERAL SERVICES DEPARTMENT**

**APPROVED FOR FORWARDING:**

**ROGER L. HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND THE LATINO CHAMBER OF COMMERCE FOR OFFICE SPACE AT THE CAREER*LINK* FACILITY**

**WHEREAS,** the City of Compton owns certain real property located at 700 North Bullis Road, also known as the Career*Link* facility which is used as a "shared occupancy" facility in that it houses certain City administered services in addition to offering indoor spaces for leasing to outside agencies, organizations and individuals; and

**WHEREAS,** pursuant to guidance of the City Council, in November 2012, the City Manager implemented a City-wide leasing policy [Standard Operating Manual, Policy 4.17(A)], which mandates that City-owned facilities and/or property shall not be leased without first obtaining proper authorization from the City Council (i.e. an adopted resolution) and execution of a written lease agreement; and

**WHEREAS,** on May 7, 2013, the City Council adopted Resolution No. 23,751, which authorized a twenty-nine (29) month lease agreement with the Latino Chamber, effective February 1, 2013 through June 30, 2015, to provide dedicated indoor space within the Career*Link* facility (Room 12A) for use as an office; and

**WHEREAS,** the lease agreement provides that if the Lessee (i.e. Latino Chamber of Commerce) continues to occupy the premises beyond the lease term, the tenancy would be from month-to-month, but not considered a lease renewal; and

**WHEREAS,** the Latino Chamber; a non-profit organization, believes that having an office at Career*Link* allows Compton businesses to have better access to the Chamber and, potentially, to become more aware of the services provided by the Chambers and the Career*Link* facility; seeks City Council approval to continue using 281 square feet (Room 12A) of indoor space for general office use within the Career*Link* facility for a term of thirty-four (34) months, retroactive from March 1, 2016 through December 31, 2018.

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**Section 1.** That the City Manager, upon the approval of the City Attorney is authorized to enter into a thirty-four (34) month lease agreement, effective March 1, 2016 through December 31, 2018, with the Latino Chamber of Commerce for the use of approximately 281 square feet (specifically Room 12A) of indoor square of indoor space at 700 North Bullis Road, Compton (Career*Link* facility), for general office use.

**Section 2.** That the [monthly/yearly] lease rate shall be _____ Dollars ($) per [month/year] for the term of the Lease.

**Section 3.** That Account No. 1001 000 000 3425 has been established to receive Career*Link* facility lease payments.

**Section 4.** That a certified copy of this Resolution shall be filed in the offices of the City Manager (Security Division), City Clerk, City Controller, General Services, Career*Link* and the City Attorney.

**Section 5.** That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

**ADOPTED** this ____ day of _____, 2016.

_____
**MAYOR OF THE CITY OF COMPTON**

**ATTEST:**

_____
**CITY CLERK OF THE CITY OF COMPTON**

STATE OF CALIFORNIA )
COUNTY OF LOS ANGELES )ss
CITY OF COMPTON )

I, Alita Godwin, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council of the City of Compton, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2016.

That said Resolution was adopted by the following vote, to wit:

**AYES: COUNCIL MEMBERS-**
**NOES: COUNCIL MEMBERS-**
**ABSTAIN: COUNCIL MEMBERS-**
**ABSENT: COUNCIL MEMBERS-**

_____
**CITY CLERK OF THE CITY OF COMPTON**

**LEASE AGREEMENT BETWEEN**
**CITY OF COMPTON**
**AND**
**COMPTON LATINO CHAMBER OF COMMERCE**

This **LEASE AGREEMENT** is entered into by and between the **CITY OF COMPTON,** a municipal corporation of the State of California (hereinafter referred to as **"OWNER"**) and the **COMPTON LATINO CHAMBER OF COMMERCE,** (hereinafter referred to as **"LESSEE"**).

**RECITALS:**

**WHEREAS,** the City of Compton ("Owner"), has under it jurisdiction certain real property located at 700 North Bullis Road, Compton, California 90221, also known as the "Career*Link*" facility (the "Site"); and

**WHEREAS,** on _____, 2016, the City Council adopted Resolution No. _____, which authorized the City Manager to enter into a lease agreement with the Compton Latino Chamber of Commerce ("Lessee") for a period of thirty-four (34) months, commencing March 1, 2016 through December 31, 2018.

**NOW, THEREFORE,** Owner and Lessee**,** for the consideration, terms and conditions herein described, mutually agree as follows:

**WITNESSETH:**

**Section 1. PREMISES.** The Owner, for and in consideration of the performance of the covenants and agreements hereinafter contained to be kept and performed by the Lessee and upon the following terms and conditions, hereby leases to the Lessee, and the Lessee hereby hires and takes of and from the Owner, those certain Premises situated in the City of Compton, County of Los Angeles, State of California, more particularly described as:

**Compton Career*Link* Facility**
**700 North Bullis Road**
**Compton, California 90221**

**[The "Site"]**

***Lessee shall lease Room Number 12A, consisting of 281 square footage of indoor office space within the Site building (as outlined on the attached Diagram/map of the Site/Premises). Lessee may also have access to and use of shared public spaces within the Site.***

**[The "Premises"]**

**Section 2. TERM.** This Lease shall be for a term of thirty-four (34) months, commencing on March 1, 2016 and shall terminate on December 31, 2018, unless extended or terminated as otherwise provided herein. This Lease shall supersede any previous Leases and/or agreements.

**Section 3. RENT.** During the Lease term, the Lessee shall pay to Owner as rent for said Premises hereof the sum of **Five Hundred Fifty Three Dollars and Fifty-Seven Cents ($553.57)** per month, based on a rental rate of **One Dollar and Ninety-Seven Cents ($1.97) per square foot** for each square feet of exclusive use space. Lease payments shall be due in advance on the first day of each and every month of the term hereof. Any lease payment not received by the Owner by the tenth (10th) day of the month will be deemed late and a late fee (penalty) in the amount of **Five Percent (5%)** will be charged.

Payments shall be remitted to:
General Services Department
205 South Willowbrook Avenue
Compton, California 90220
Attn: Director
**Payable to: City of Compton**
**[Please identify your Lease Site on the payment]**

**Section 4. USE OF PREMISES.** Lessee is entitled to use the Premises during normal building business hours (Mondays through Fridays, 7:00 a.m. to 6:00 p.m.), ***(excepting legal City holidays)*** for the following purpose(s) only:

**General Office Use for Compton Latino Chamber of Commerce**

Lessee shall not use the Premises for any other purpose without the prior written consent of the Owner**.** Lessee shall not use the Premises in a manner so as to interfere with Owner's use or equipment at the Site. Lessee shall not use the Premises for the storage of inoperable or unusable equipment or property.

**Use of Premises at Shared Site on City Holidays and Non-Business Hours**

On those dates designated by the City Council as legal City holidays, the Site **(including the Premises)** shall be closed. If Lessee desires to use the Premises on a City holiday or during non-business building hours, Lessee shall pay the City the costs (e.g. employees' salary) of providing access to the Premises/Site and for provision of City security (if applicable).

***Lessee shall provide written notification to the General Services Department a minimum of three (3) business days in advance of its desire to use the Premises on a City holiday or during non-business building hours. Lessee shall include the additional amounts owed in the next lease payment.***

**Section 5. DELIVERY OF PREMISES.** If Owner, for any reason, cannot deliver the Premises described above to Lessee at the commencement of the term hereof, Owner shall not be liable to Lessee for any loss or damage resulting therefrom and Lessee at Lessee's option, may declare this Agreement to be null and void.

**Section 6. UTILITIES AND OTHER SERVICES.** Owner agrees to furnish the following utilities and services at Owner's expense during normal business hours:

a. Electricity for normal lighting and power for office use. Special or additional electrical requirements over and above the standard for general office uses will be charged directly to Lessee.

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b. Heating/Cooling.

c. Hot and cold water.

d. Routine maintenance.

e. General/shared security for the Site.

Any and all other types of utilities (e.g. telephone, cable, etc.) and services shall be at the sole expense and responsibility of the Lessee. Prior written approval shall be required for the installation of any utility and/or service that will involve physical alteration of the Premises and/or Site. Lessee shall reimburse Owner for the cost of repairing any and all damages to the Premises and/or Site caused directly or indirectly by Lessee's utility or service provider or its equipment.

Owner shall in no way be liable or responsible for any loss, damage or expense that Lessee may sustain or incur by reason of any change, failure, interference, disruption or defect in the supply or character of the utilities and services supplied to Premises and/or Site, unless directly caused by the active negligence or willful misconduct of the Owner.

**Section 7. ASSIGNMENT AND SUBLETTING.** Lessee agrees not to sublet the whole or part of the Premises, assign the Lease nor permit the use of the Premises by anyone other than the Lessee, its employees, business invitees, customers and patrons without in each case first securing the written consent of the Owner. Any attempted assignment or subletting of this Lease without the written consent of the Owner constitutes fraud and this Agreement shall be null and void.

**Section 8. ALTERATIONS AND ADDITIONS.** Lessee shall not make any alterations or construct any additions or improvements in or on the Site and/or the Premises until the Owner has approved the complete plans and specifications for the project. Once the Owner has been provided with said plans and specifications, Owner shall have a fifteen (15) day minimum review period before granting Lessee approval or disapproval of the project in writing. Lessee shall, at the time of the request, specify if they desire to retain ownership and/or possession of the alteration, addition or improvement subject to plan review by Owner at Lessee's expense. Lessee shall keep the Premises free of liens from such work.

Owner agrees that except for structural alterations, the Lessee may remove, during or at the expiration or other termination of the term of this Lease, or of any extension or holdover period thereof, as the case may be, personal property placed or installed in or upon the Site and/or the Premises by the Lessee or under its authority. Any personal property, improvements or additions not removed by Lessee within thirty (30) days after the end of the term, or any extension or holdover period thereof, shall automatically become the property of Owner.

Lessee shall repair any damage to the Site and/or the Premises caused by Lessee's installation and/or removal of its personal property, alterations, improvements or additions.

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**Section 9. REPAIRS AND MAINTENANCE.** Owner shall not be responsible to make any repairs or alterations to the Premises, excepting due to reasonable normal wear and tear, and Lessee assumes any and all cost and liability for the repair and maintenance of the Premises leased herein, unless such repairs, alterations or maintenance are due to Owner's negligence or willful misconduct. Lessee agrees to repair any damage caused by Lessee, its employees, contractors, agents or invitees, negligently or otherwise, at its own expense, and maintain the Premises leased and to return said Premises to Owner in as good order, repair and condition as the same were in at the commencement of this Lease. Lessee must obtain prior written approval from the Owner prior to commencing any repairs to the leased Premises. Lessee shall keep the Premises free of liens from such work.

Lessee shall continue to maintain said Premises in good repair and tenable condition and in compliance with all health, safety and sanitation laws, ordinances and regulations of the State of California and local authorities throughout the term of the Lease.

Lessee agrees to keep Premises in good order and condition at their sole cost and expense. All work done by Lessee on the Premises shall be done in a lawful manner and in conformity with all applicable laws, ordinances and regulations. The Premises shall be kept free from any and all liens and charges on account of labor or materials used in contribution to any work thereon.

Unless otherwise required by law or expressly provided for within this Lease Agreement, Owner shall have no liability to Lessee for any condition on the Premises leased herein and Lessee agrees that it has inspected the same, knows the condition and takes this Lease with the Premises in its present condition. Lessee agrees to hold the Owner harmless from any and all liability arising out of or in connection with the use of the Premises leased herein by the Lessee, its agents, employees, business invitees, customers and patrons, except to the extent any such liability is attributable to Owner's negligence or willful misconduct.

**Section 10. INSURANCE.** Lessee shall furnish certificates of insurance, along with endorsements, issued to Owner substantiating the fact that it has taken out the specified insurance for the term covered by this Lease, or any extension or holdover period thereof, with an insurance carrier acceptable to the Owner under forms satisfactory to the Owner. Each certificate shall bear an endorsement precluding cancellation or reduction in coverage of any policy covered by such certificate except upon at least thirty (30) days prior written notice to Owner. It is agreed that Owner shall not be liable for the payment of any premiums or assessments on the insurance required.

Lessee shall present evidence of required insurance and certificate of endorsement to Owner no later than the commencement date of this Lease. The Lessee shall not occupy the Premises until the Owner has received and approved the required certification. ***Failure on the part of the Lessee to procure or maintain insurance shall constitute a material breach upon which the City may immediately terminate this Lease Agreement.***

All insurance required hereunder shall be primary with respect to any insurance maintained by the City and shall not call on the City's program for contributions. Program(s) of insurance shall include:

**a. General Liability.** Lessee shall provide and maintain at its own expense during the term of this Lease Agreement a policy of Commercial General Liability Insurance, inclusive of personal injury liability and broad form property damage coverage, in an amount not less than **One Million Dollars ($1,000,000)** per occurrence. The coverage shall be written on an occurrence basis. Claims made coverage is not acceptable.

**b. Workers' Compensation Insurance.** Lessee shall provide and maintain at its own expense during the term of this Agreement a program of Workers' Compensation Insurance and Employer's Liability Insurance in an amount and form to meet all applicable requirements of the State Labor Code and which specifically covers all persons providing services by or on behalf of the Lessee and all risks to such persons under the Agreement.

**c. Fire and Casualty Insurance.** Lessee shall maintain fire insurance on such party's own equipment and property or to adequately self-insure the same. Lessee shall provide, or cause to be provided, and maintained at its sole cost property insurance in the amount of the value of the improvements on the Premises on a replacement cost basis. The property insurance shall insure against the perils of fire (with extended coverage), theft, vandalism, malicious mischief, collapse, flood, earthquake, windstorm and physical loss or damage. Owner will not keep improvements which are constructed or installed and owned by Lessee under the provisions of this Lease insured against fire or casualty, and Lessee will make no claim of any nature against Owner by reason of any damage to the business or property of Lessee in the event of damage or destruction by fire or other cause, arising other than from or out of negligence or willful misconduct of agents or employees of the Owner in the course of their employment.

**d. Insurance Endorsements.** The liability insurance policy(ies) shall be endorsed with the following language:

**.1** The City of Compton and its respective elected and appointed officers, officials, employees, agents and volunteers are to be named and covered as **"additional insureds"** with respect to liability arising out of the activities of the Lessee.

**.2** The insurer waives all rights of subrogation against the City.

**.3** Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the City.

**.4** Identify the leased Premises covered by the policy(ies) and the identity of the insured(s).

Insurance coverage specified herein constitutes the minimum requirements and said requirements shall in no way lessen or limit the liability of the Lessee under the terms of the Lease Agreement. Lessee shall procure and maintain, at its own costs and expense, any additional kinds and amounts of insurance that, in its own judgment, may be necessary relating to Lessee's use of the Premises.

**Section 11. LOSSES.** Owner shall not be responsible for losses or damage to personal property, equipment or materials of Lessee. Owner will not keep improvements

which are constructed or installed and owned by Lessee under the provisions of this Lease insured against fire or casualty, and Lessee will make no claim of any nature against Owner by reason of any damage to the business or property of Lessee in the event of damage or destruction by fire or other cause, arising other than from or out of the gross negligence or willful misconduct of agents or employees of the Owner in the course of their employment.

**Section 12. DAMAGE OR DESTRUCTION.** Owner agrees that should the Premises be so badly damaged by earthquake or other violent action of the elements as to render them wholly unfit for Lessee's occupancy, than this Lease shall be terminated immediately upon the happening of any such event, whereupon Lessee shall surrender the Premises and shall not be obligated for any further rental payment and Owner shall refund any unearned rent paid in advance by Lessee, calculated at a daily rate based on the regular monthly rental.

In the event of any lesser damage by casualty, then Owner shall commence the repair and restoration of such premises within thirty (30) days of the event which necessitated the repair and restoration, unless it is not reasonably possible to commence repair and restoration within thirty (30) days, in which case it shall be commenced as soon as feasibly possible. If the damage to the Premises is caused by the Lessee or its agents, employees or invitees, then after receiving Owner's approval for the same, Lessee shall promptly repair the damage at Lessee's expense.

**Section 13. DEFAULT.** Lessee shall pay said rent to the Owner without deduction, default or delay. In the event of the failure of Lessee to do so, or in the event of a breach of any other terms, covenants or conditions herein contained on the part of Lessee to be kept and performed and if such default continues for a period of thirty (30) days after receipt of written notice from Owner to Lessee of such default, this Lease may be terminated. Owner may not terminate the Lease if (a) Lessee cures the default within the thirty (30) day period after notice of default is given, or (b) the default cannot reasonably be cured within thirty (30) days after notice of default is given, but Lessee reasonably commences to cure the default within the thirty (30) day period and diligently and in good faith continues to cure the default. In the event of termination of this Lease, it shall be lawful for Owner to reenter into and upon the Premises and every part thereof and to remove and store at Lessee's expense all property therefrom and to repossess and occupy the Premises. In addition thereto, Owner shall have such other rights or remedies as may be provided for by law.

**Section 14. HOLDING OVER.** In case Lessee holds over beyond the term herein provided with the consent, express or implied, of the Owner, such tenancy shall be from month-to-month only, subject to the same terms and conditions of this Lease, but shall not be a renewal hereof. Such month-to-month tenancy shall be terminable on thirty (30) days written notice by either party to the other party.

**Section 15. CANCELLATION PROVISION.** Notwithstanding any other provisions contained herein, either party shall have the right to cancel this Lease, without cause, at anytime after the twelfth ($12^{th}$) month of the Lease term, upon ninety (90) days prior written notice to the other party.

**Section 16. TERMINATION BY LESSEE.** If Lessee terminates this Lease Agreement prior to the expiration of the first twelfth (12) months of the Lease term

without cause as provided herein, Lessee shall be liable to pay to Owner the base rental rate ("termination fee") for the remaining Lease term. All of the terms of the Lease Agreement must be complied with through the date of vacating the premises on or before the effective date of termination. Owner shall retain all remedies for non-compliance with the Lease Agreement.

If Owner is able to lease the Premises or Site prior to the end of the unexpired Lease term, Lessee shall be released from its obligation to further pay to Owner the termination fee for its early termination of the Lease Agreement.

**Section 17. OWNER'S ACCESS.** Lessee agrees to permit the Owner or Owner's authorized agents, upon at least twenty-four (24) hours advance notice, free access to the Premises at all reasonable times for the purpose of inspection of the Premises or for making necessary alterations, improvements or major repairs.

**Section 18. DISCRIMINATION.** The Lessee herein covenants by and for itself, its heirs, executors, administrator, and assigns, and all persons claiming under or through it that this Lease is made, accepted and subject to the following conditions:

That there shall be no discrimination against or segregation of any person or group of persons, on account of race, color, creed, religion, sex, marital status, national origin, or ancestry, the leasing, subleasing, transferring, use, occupancy, tenure, enjoyment of the Premises herein leased nor shall the Lessee itself, or any person claiming under or through it, establish or permit any such practice or practices of discrimination or segregation with referenced to the selection, location, number, use of occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the Premises herein leased.

**Section 19. INDEMNIFICATION.** Lessee shall indemnify and save harmless the Owner**,** its officials, officers, employees, agents and volunteers (collectively hereafter the "Owner"), against any and all damages to property or injuries to or death of any person or persons, and shall defend, indemnify and save the Owner from any and all liability and expense, including reasonable defense costs and legal fees, and claims, demands, suits, actions or proceedings of any kind or nature, including Workers' Compensation claims, of or by anyone whomsoever in any way resulting from or arising out of Lessee's**,** its employees, contractors, agents or invitees negligent or intentional acts in or on the Premises, or from conduct of Lessee, its employees, contractors, agents or invitees practice or business from any activity, work or things done.

This indemnification and hold harmless obligation does not extend to claims arising out of the sole negligence or willful misconduct of the Owner**.**

**Section 20. PARTNERSHIP DISCLAIMER.** Lessee and any and all agents of Lessee shall act in an independent capacity and not as officers or employees of the Owner. Nothing herein contained shall be construed as constituting the parties herein as partners.

**Section 21. VACATING PREMISES.** Lessee shall, on the last day of said term or sooner termination of this Lease, peaceably and quietly leave, surrender and yield up to the Owner, the Premises in good order, condition and repair, reasonable use and wear thereof and damage by acts of nature, excepted.

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**Section 22. COMPLIANCE WITH LAWS.** Lessee shall at its sole cost and expense, comply with all the laws and requirements of all municipal, county, state and federal authorities now in force, or which may hereafter be in force pertaining to the Premises and use of the Premises as provided by this Lease.

**Section 23. EASEMENTS AND RIGHT OF WAY.** This Lease is subject to all existing easements and right of way. Owner further reserves the right to grant additional public utility easements as may be necessary and Lessee hereby consents to the granting of any such easements. The public utility will be required to reimburse Lessee for any damages suffered by Lessee caused by the construction work on the easement area.

**Section 24. PARKING ACCESS.** Unless specifically provided herein, if off-street parking is provided at the Site of the Premises, Lessee, its employees and invitees may have equal access to non-restricted/non-reserved parking spaces provided to all tenants on a first-come, first-served basis.

**Section 25. RELOCATION.** Lessee acknowledges that Lessee, its employees, contractors, subordinates and assigns are not entitled to any Relocation Payment or Relocation Advisory Assistance due to their occupancy of the Premises.

**Section 26. FAILURE TO PERFORM.** In the event of the failure, neglect or refusal of Lessee to do, or perform work, or any part thereof, of any act or thing in this Lease provided to be done and performed by Lessee, Owner shall, at its option, have the right to do and perform the same, and Lessee hereby covenants and agrees to pay Owner the costs thereof on demand.

**Section 27. BINDING ON SUCCESSORS.** Each and all of the terms and agreements herein contained shall be binding upon and shall inure to the benefit of the successors in interest of the Owner, and wherever the context permits or requires the successors in interest to the Lessee.

**Section 28. AMENDMENTS.** This Lease Agreement may be modified or amended only be written document executed by both Lessee and Owner's City Manager and approved as to form by the City Attorney. Such document shall expressly state that it is intended by the parties to amend the terms and conditions of this Lease Agreement.

**Section 29. WAIVERS.** A waiver by either party to this Agreement of any breach of any terms, covenants or condition contained herein shall not be deemed to be a waiver of any subsequent breach of the same or any other term, covenant or condition contained herein, whether of the same or a different character.

**Section 30. GOVERNING LAW AND SEVERABILTIY.** This Agreement shall be governed by and construed under the laws of the State of California. In the event of litigation between the parties, venue in state trial courts shall lie exclusively in the County of Los Angeles. In the event of litigation in a U.S. District Court, venue shall lie exclusively in the Central District of California, in Los Angeles.

Should any part of this Agreement be declared by a final decision by a court or tribunal of competent jurisdiction to be unconstitutional, invalid, or beyond the authority

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of either party to enter into or carry out, such decision shall not affect the validity of the remainder of this Agreement, which shall continue in full force and effect, provided that the remainder of this Agreement, absent the unexcised portion, can be reasonably interpreted to give effect to the intentions of the parties.

**Section 31. NOTICES.** All notices, demands or requests to be given under this Lease Agreement shall be given in writing and conclusively shall be deemed received when: (a) delivered personally, or (b) on the fifth business day after the deposit thereof in the United States mail, postage prepaid, and addressed as hereinafter provided, or (c) one business day after send by facsimile transmission.

**To OWNER:**
**City of Compton**
**205 South Willowbrook Avenue**
**Compton, California 90220**
**Attn: Director, General Services Department**
**(310) 605-5553**
**(310) 605-1753 – fax.**

**With copy to:**
**City of Compton**
**205 South Willowbrook Avenue**
**Compton, California 90220**
**Attn: City Manager**

**To LESSEE:**
**Compton Latino Chamber of Commerce**
**700 North Bullis Road, Room 12A**
**Compton, California 90221**
**Attn: President**
**( )**
**( ) – fax.**

**Section 32. ENTIRE AGREEMENT.** This Lease and any exhibits or attachments hereto and incorporated herein constitute the entire agreement of Owner and Lessee. There are no agreements, terms, conditions or obligations other than those set forth herein. This Lease shall supersede all previous communications, representations or agreements, either verbal or written between Owner and Lessee. This agreement may be modified only by written agreement signed by both Owner and Lessee.

**IN WITNESS WHEREOF,** Lessee has executed this Lease and the Owner, by its City Manager, who is authorized to do so, has executed this Lease.

**COMPTON LATINO CHAMBER OF COMMERCE**
**LESSEE**

**By _____** **Dated: _____**
**Maria Villarreal, President**

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**CITY OF COMPTON/OWNER**
**Recommended for Approval:**

**By** _____ **Dated:** _____
**Van Wilson, Director**
**General Services Department**

**By** _____ **Dated:** _____
**Roger L. Haley, City Manager**

**Approved as to form:**

**By** _____ **Dated:** _____
**Craig J. Cornwell, City Attorney**

**ATTEST:**

**Dated:** _____ **By** _____
**Alita Godwin, City Clerk**

Attachmts: Resolution No. _____
Diagram of Premises
City Holiday Schedule

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**RESOLUTION SIGN-OFF FORM**

**DEPARTMENT:** **General Services**

**RESOLUTION TITLE:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANGER TO EXECUTE A MULTI-YEAR LEASE AGREEMENT BETWEEN THE CITY OF COMPTON AND THE LATINO CHAMBER OF COMMERCE FOR AN OFFICE SPACE AT THE CAREERLINK FACILITY**

| | |
|---|---|
| ***Van Wilson*** | **3/9/2016 4:59:25 PM** |
| DEPARTMENT MANAGER'S SIGNATURE | DATE |

**REVIEW / APPROVAL**

| | |
|---|---|
| ***Ruth Rugley*** | **3/10/2016 12:32:43 PM** |
| CITY ATTORNEY | DATE |
| ***Stephen Ajobiewe*** | **3/10/2016 11:43:48 AM** |
| CITY CONTROLLER | DATE |
| ***Roger Haley*** | **3/9/2016 5:01:00 PM** |
| CITY MANAGER | DATE |

| Use when: | |
|---|---|
| Public Works: | When contracting for Engineering Services. |
| City Attorney: | When contracting for legal services; contracts that require City Attorney's review. |
| Controller/Budget Officer: | Amending Budget; appropriating and/or transferring funds; adding and/or deleting positions; any resolution having account numbers. |
| Asst. City Manager/OAS: | All personnel actions. |

March 15, 2016

TO: HONORABLE MAYOR AND COUNCIL MEMBERS

FROM: BRYAN BATISTE, (INTERIM) FIRE CHIEF

**RE: A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO ENTER INTO A MULTI-YEAR PROFESSIONAL SERVICES AGREEMENT AND ESTABLISH A PURCHASE ORDER FOR GERON SHEPPARD, M.D. FOR SERVICES AS MEDICAL DIRECTOR OF EMERGENCY MEDICAL SERVICES FOR THE CITY OF COMPTON FIRE DEPARTMENT ($75,000)**

## SUMMARY

Adoption of this resolution will authorize the City Manager to enter into a thirty-six (36) month (retroactively from July 1, 2015 through June 30, 2018), professional services agreement with Geron Sheppard, M.D., to provide consultation services as Medical Director of Emergency Medical Services for the City of Compton Fire Department ("Department") and establish a purchase order in the amount of Seventy-Five Thousand Dollars ($75,000.00) for services rendered during Fiscal Year 2015-2016.

## BACKGROUND

The Department's paramedics administer narcotics during the course of their duties, thus, the City is required to have a medical doctor under contract to oversee the drug log, including the purchasing of required medication carried on the paramedic units, inventory, proper usage and distribution, and compliance with regulations of the Los Angeles County Department of Health Services.

In the past, Dr. Sheppard has provided his expertise and services as Director of Emergency Medical Services to the Department, developing and maintaining a positive and effective working relationship with the Department's Emergency Medical Services ("EMS") Coordinator and monitoring the medical training programs, including the content and program delivery. He is familiar with the City's systems and practices.

## STATEMENT OF ISSUE

The Department engaged in discussions with several medical practitioners about providing the needed services, to wit: the Medical Director for the Los Angeles County Fire Department and the Los Angeles County Department of Health Services Emergency Medical Services Division, neither of which has resulted in a satisfactory resolution of the needs of the Department at this time.

During the City's recent fiscal challenges, Dr. Sheppard has volunteered his services to the Department, providing professional consultation services and maintaining oversight of the Department's purchase of narcotics, inventory and usage. In accessing the urgency of the Department's need for having a medical doctor's services available now, it is believed that it is in the best interest of the Department and the City to formally retain the services of Dr. Sheppard. Discontinuing the services of Dr. Sheppard until a more exhaustive solicitation process can be undertaken would cause the Department to be without a Medical Director, leading to the immediate shut down of the Department's paramedic program.

## ALTERNATIVE

Without employing the services of a medical practitioner to provide the needed consultant services, the Department will be required to cease operation of the paramedic program.

## FISCAL IMPACT

There is no additional impact to the General Fund. Adequate funds for this expenditure are allocated in 2015-2016 Fiscal Year budget in Account No. 1001 690 000 4269.

## RECOMMENDATION

Staff recommends that the City Council adopt the attached resolution.

**BRYAN BATISTE, (INTERIM) FIRE CHIEF**
**COMPTON FIRE DEPARTMENT**

**APPROVED FOR FORWARDING:**

**ROGER L. HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO ENTER INTO A MULTI-YEAR PROFESSIONAL SERVICES AGREEMENT AND ESTABLISH A PURCHASE ORDER FOR GERON SHEPPARD, M.D. FOR SERVICES AS MEDICAL DIRECTOR OF EMERGENCY MEDICAL SERVICES FOR THE CITY OF COMPTON FIRE DEPARTMENT ($75,000)**

**WHEREAS,** the Compton Fire Department's paramedics administer narcotics during the course of their duties, thus, the City is required to have a medical doctor under contract to oversee the drug log, including the purchasing of required medication carried on the paramedic units, inventory, proper usage and distribution, and compliance with regulations of the Los Angeles County Department of Health Services; and

**WHEREAS,** the Fire Department engaged in discussions with several medical practitioners about providing the needed services, however, neither discussion has resulted in a satisfactory resolution of the needs of the Department at this time; and

**WHEREAS,** in the past, Dr. Sheppard has provided his expertise and services as Director of Emergency Medical Services to the Department, developing and maintaining a positive and effective working relationship with the Department's Emergency Medical Services ("EMS") Coordinator and monitoring the medical training programs, including the content and program delivery; and

**WHEREAS,** during the City's recent fiscal challenges, Dr. Sheppard has volunteered his services to the Department, providing professional consultation services and maintaining oversight of the Department's purchase of narcotics, inventory and usage; and

**WHEREAS,** in accessing the urgency of the Department's need for having a medical doctor's services available now, it is believed that it is in the best interest of the Department and the City to formally retain the services of Dr. Sheppard due to the fact that discontinuing his services until a more exhaustive solicitation process can be undertaken would cause the Department to be without a Medical Director, leading to the immediate shut down of the Department's paramedic program; and

**WHEREAS,** adequate funds for this expenditure are allocated in 2015-2016 Fiscal Year budget.

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**SECTION 1.** That the City Manager, upon approval of the City Attorney is hereby authorized to enter into a professional services agreement with Geron Sheppard, M.D. for provision of consultation services as the Medical Director of the Fire Department's Emergency Medical Services for a period of thirty-six (36) months (retroactive from July 1, 2015 through June 30, 2018).

**SECTION 2.** That a purchase order in the amount of $75,000.00 is authorized to be established for Geron Sheppard, M.D. for services performed during Fiscal Year 2015-2016.

**SECTION 3.** That funds in the amount of $75,000.00 are available in the Fire Department's 2015-2016 Fiscal Year budget Account No. 1001 690 000 4269.

**SECTION 4.** That copies of this Resolution shall be filed in the offices of the City Manager, City Controller, City Clerk, City Attorney and the Fire Department.

**SECTION 5.** That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

**ADOPTED** this _____ day of _____, 2016.

_____
**MAYOR OF THE CITY OF COMPTON**

**ATTEST:**

_____
**CITY CLERK OF THE CITY OF COMPTON**

STATE OF CALIFORNIA
COUNTY OF LOS ANGELES
CITY OF COMPTON: ss

I, Alita Godwin, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council, signed by the Mayor and attested to by the City Clerk, at a regular meeting thereof held on the ___ day of _____, 2016.

That said Resolution was adopted by the following vote, to wit:

**AYES: COUNCIL MEMBERS-**
**NOES: COUNCIL MEMBERS-**
**ABSTAIN: COUNCIL MEMBERS-**
**ABSENT: COUNCIL MEMBERS-**

_____
**CITY CLERK OF THE CITY OF COMPTON**

**PROFESSIONAL SERVICES AGREEMENT**
**BETWEEN**
**CITY OF COMPTON**
**AND**
**GERON SHEPPARD, M.D.**

This **AGREEMENT** is entered by and between the **CITY OF COMPTON**, a municipal corporation of the State of California (hereinafter referred to as **"CITY"**) located at 205 South Willowbrook Avenue, Compton, California 90220, and **GERON SHEPPARD, M.D.** (hereinafter referred to as **"CONSULTANT" or "MEDICAL DIRECTOR"**), located at

**RECITALS:**

**WHEREAS,** the Compton Fire Department's paramedics administer narcotics during the course of their duties, thus, the City has identified the need for employing a medical doctor under contract to oversee the drug log, including the purchasing of required medication carried on the paramedic units, inventory, proper usage and distribution, and compliance with regulations of the Los Angeles County Department of Health Services; and

**WHEREAS,** Consultant (Geron Sheppard, M.D.) represents that he is a licensed medical practitioner, in good standing, specifically trained, experienced, competent, and has the resources to provide such services which will be required by this Agreement; and

**WHEREAS,** by Resolution No. _____, adopted on the ___ of _____ 2016, the City Council authorized the City Manager to enter into a three (3) year contract with Geron Sheppard, M.D. to provide the necessary services; and

**WHEREAS,** Consultant is willing to render such professional services subject to the terms and conditions set forth in this Agreement.

**NOW, THEREFORE,** Consultant and City**,** for the consideration, terms and conditions herein described, mutually agree as follows:

**AGREEMENT:**

**1.** **Services to be rendered by Consultant.** It is the mutual understanding of the parties that the Consultant shall perform and be responsible for providing professional consultation services as Medical Director of Emergency Medical Services for the City of Compton Fire Department ("Department"), as more particularly detailed in the **"Scope of Services,"** which is attached hereto, identified as **Attachment A,** and incorporated herein.

Consultant acknowledges that in entering into this Agreement the City is relying on Consultant's special skills and experience to do and perform the services in accordance with best standards of professional practice. While performing the services, Consultant agrees to perform all the said work and furnish all the necessary materials at his own cost and expense (except as otherwise expressly agreed to be furnished by the City), necessary to complete said services in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession currently practicing under similar circumstances and to the reasonable satisfaction of the City**.**

DRAFT

Consultant services hereunder shall be performed in good, workmanlike and professional manner. Consultant shall be responsible for correcting and completing all errors and omissions related to the services provided by the Consultant for this Agreement at no additional cost to the City**.** "Errors" and "Omissions" for purposes of this paragraph are defined to mean a failure by the Consultant to meet the standards of his profession as set forth in the preceding paragraph. The acceptance of the services by City does not release Consultant from these obligations.

Consultant will be responsible for employing or engaging all persons Consultant determines that are necessary, if any, to perform the services required by this Agreement. All of Consultant's staff will be qualified by training and experience to perform their assigned tasks. Consultant will give his personal attention to the fulfillment of the provisions of this Agreement by all of his employees and subconsultants, if any, and will keep the services under his control. On demand of City, if any employee or subconsultant of Consultant fails or refuses to carry out the provisions of this Agreement or appears to be incompetent or to act in a disorderly or improper manner, he or she will be discharged immediately from the services rendered pursuant to this Agreement.

Geron Sheppard, M.D., shall be primarily responsible for performing the services required by this Agreement.

**2. Duration of Contract.** The parties agree that this Agreement shall commence effective July 1, 2015 and be effective through June 30, 2018, unless terminated earlier. If any services are performed by the Consultant, pursuant to the written request of the City, after the expiration or termination of this Agreement, the Consultant shall be compensated at the rate of One Hundred Fifty Dollars ($150.00) for such services rendered at the written request of the City.

**3. Compensation.** The method of payment for the services rendered will be based on a fee-for-services basis, billable at a rate of **One Hundred Fifty Dollars ($150.00)** per hour. It is understood and agreed between the parties that the maximum compensation payable for the services to be provided by the Consultant shall be limited to a not-to-exceed amount of **Seventy Five Thousand Dollars ($75,000.00)** per fiscal year during the term of this Agreement**.**

The total sum paid the Consultant will include compensation for all work, including travel, materials, supplies, vendor services, expenses and subcontracted work. No additional compensation will be paid to the Consultant, unless there is a change in the scope of the services. In the instance of a change in the scope of services, adjustment to the compensation may be negotiated between the Consultant and the City. Adjustment in the compensation will not be effective until authorized and approved by contract amendment**.**

Progress payments may be made in arrears based on the percentage of work and deliverables completed by the Consultant. If Consultant fails to submit the required deliverable items according to schedule or as required by the Agreement, except for those amounts that are due and not reasonably in dispute, the City shall have the right to delay payment and/or terminate this Agreement in accordance with the provisions noted herein.

Consultant shall be reimbursed within thirty (30) days, or as promptly as fiscal procedures may permit, for the undisputed reasonable value of services performed, upon receipt by the City of itemized invoices for services completed. Invoices shall be submitted no later than 45 calendar days after the performance of work for which the Consultant is billing.

Invoices shall detail the work performed on each task as applicable. Invoices shall be delivered or mailed to the **Fire Chief of the Compton Fire Department** at the following address: **City of Compton, 205 South Willowbrook Avenue, Compton, California 90220.**

Unless there is a dispute as to the validity of the services and/or charges submitted, if the City fails to compensate Consultant for the invoiced amount within at least thirty-seven (37) days after receipt of the itemized invoice, then the Consultant may upon five (5) days written notice to the City, cease performing the services for the City until the amount outstanding and due has been received by the Consultant.

In the event of termination, the Consultant shall be entitled to compensation for the undisputed reasonable value of services performed to the effective date of termination, including any noncancellable obligations incurred prior to termination; provided, however, that the City may condition payment of such compensation upon the Consultant's delivery to the City of any and all City property, documents, reports, records, materials and work product associated with the performance of this Agreement.

**4. Ownership of Materials.** All product produced by Consultant or his agents, employees, and subconsultants pursuant to this Agreement (the "Work Product") is the property of City. In the event this Agreement is terminated, all Work Product produced by Consultant or his agents, employees and subconsultants pursuant to this Agreement will be delivered to City pursuant to the termination clause of this Agreement.

The Work Product may be used by City and its agents, employees, representatives, and assigns, in whole or in part, or in modified form, for all purposes City may deem advisable, without further employment of or payment of any compensation to Consultant; provided, however, that if this Agreement is terminated for any reason prior to completion of the Project and if under such circumstances City uses, or engages the services of and directs another consultant to use the Work Product, City agrees to hold Consultant harmless from any and all liability, costs, and expenses relative to claims arising out of matters and/or events which occur subsequent to the termination of this Agreement as a result of causes other than the fault or negligence of Consultant, or anyone for whose acts it is responsible, in preparation of the Work Product. Consultant will not be responsible for deficiencies solely attributable to modifications of the Work Product performed by others, or that arise from use of the Documents in connection with a project or site other than that shown in the Work Product.

**5. Independent Consultant Status.** Consultant, his employees, subconsultants, subconsultants, agents and volunteers (collectively hereinafter the "Consultant"), will perform the services in Consultant's own way and pursuant to this Agreement as an independent Consultant and in pursuit of Consultant's independent calling, and not as an employee of City. The persons used by Consultant to provide the services under this Agreement will not be considered employees of City for any purposes. Neither the City nor any of its officers, employees, agents or volunteers shall have any control over the conduct of the Consultant, except as expressly set forth in this Agreement. Consultant expressly warrants that while engaged in carrying out and complying with any terms and conditions of this Agreement that Consultant shall not at any time or in any manner, represent that Consultant is in any manner officers, employees, agents or volunteers of the City. Consultant shall obtain no rights to retirement, health care or any other benefit that accrue to City officials, officers, or employees. Consultant expressly waives any claim to such rights.

The payment(s) made to Consultant pursuant to the Agreement will be the full and complete compensation to which Consultant is entitled. City will not make any federal or state tax withholdings on behalf of Consultant or his agents, employees or subconsultants. City will not pay any workers' compensation insurance, retirement contributions or unemployment contributions on behalf of Consultant or his employees or subconsultants. Consultant agrees to indemnify and pay City within thirty (30) days for any tax, retirement contribution, social security, overtime payment, unemployment payment or workers' compensation payment which City may be required to make on behalf of Consultant or any agent, employee, or Consultant of Consultant for work done under this Agreement. At the City's election, City may deduct the amounts paid pursuant to this section, from any balance owing to Consultant.

**6. Successors, Assignment and Delegation.** City and the Consultant each binds themselves, their partners, successors, assigns and legal representatives to the other hereto and to partners, successors, assigns and legal representatives of such other party in respect to all covenants, agreements and obligations contained in this Agreement.

The expertise and experience of Consultant are material considerations for this Agreement. Consultant shall not assign or transfer any interest in this Agreement or the performance of any of Consultant's obligations under this Agreement without the prior written consent of the City. Any attempted assignment or transfer of any of Consultant's rights, duties or obligations arising under this Agreement shall be null and void.

**7. Nondiscriminatory Employment Practices.** During the performance of this Agreement, the Consultant agrees not to discriminate against any employee or applicant for employment because of race, sex, creed, color, religion, age, sexual orientation, marital status, national origin, political affiliation, handicap or belief in accordance with requirements of City, State or Federal laws and regulations. Consultant will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, sex, creed, color, religion, age, sexual orientation, marital status, national origin, political affiliation, handicap or belief in accordance with requirements of City, State or Federal laws and regulations. Such actions shall include, but not be limited to the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoffs or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Consultant agrees to post in conspicuous places, available to employees, applicants and subconsultants for employment, notices setting forth the provisions of this non-discrimination clause.

In the event of the Consultant's non-compliance with the non-discrimination clause of this Agreement, this Agreement may be immediately canceled, terminated or suspended in whole or in part.

**8. Subcontracting.** Consultant's services are unique and personal. Except as may be agreed to by the City, Consultant will not subcontract any portion of the services without prior written approval of Fire Chief. If Consultant subcontracts any of the services, Consultant will be fully responsible to City for the acts, errors and omissions of Consultant's subconsultant and of the persons either directly or indirectly employed by the subconsultant, as Consultant is for the acts and omissions of persons directly employed by Consultant. Nothing contained in this Agreement will create any contractual relationship between any subconsultant of Consultant and City. Consultant will be responsible for payment of subconsultants. Consultant will bind every subconsultant and every subconsultant of a subconsultant by the terms of this Agreement

applicable to Consultant's work unless specifically noted to the contrary in the subcontract and approved in writing by City.

**9. Other Consultants.** The City reserves the right to employ other consultants in connection with the services.

**10. Indemnification.** Consultant shall indemnify and save harmless the City, its officials, officers, employees, agents and volunteers (collectively hereinafter the "City"), against any and all damages to property or injuries to or death of any person or persons, including property and employees or agents of the City and shall indemnify and save the City from any and all liability and expense including reimbursement of reasonable defense costs and legal fees, and claims, demands, suits, actions or proceedings of any kind or nature, including Workers' Compensation claims, of or by anyone whomsoever to the extent resulting from or arising out of the negligent, reckless or willful misconduct for the Consultant, his officers, employees, subconsultants or agents in the performance of the duties undertaken by Consultant pursuant to this Agreement.

This indemnification and hold harmless obligation does not extend to claims arising out of the negligence or willful misconduct of the City.

**11. Insurance.** Without limiting the Consultant's indemnification of the City, Consultant shall obtain and maintain, at its cost and expense, for the duration of the Agreement and any and all amendments, insurance against claims for injuries to persons or damage to property which may arise out of or in connection with performance of the services by Consultant or Consultant's agents, representatives, employees or subconsultants. The insurance will be obtained from an insurance carrier admitted and authorized to do business in the State of California. Such evidence shall specifically identify this Agreement and shall contain express conditions that the City is to be given written notice at least thirty (30) days in advance of any termination or implementation of a reduction of limits or material change of insurance coverage as specified herein. Failure on the part of the Consultant to procure or maintain insurance shall constitute a material breach upon which the City may immediately terminate this Agreement. All insurance required hereunder shall be primary with respect to any insurance maintained by the City.

Coverages and Limits. Consultant will maintain the types of coverages and minimum limits indicated below, unless the Risk Manager or City Manager, in consultation with the City Attorney approves a lower amount. These minimum amounts of coverage will not constitute any limitations or cap on Consultant's indemnification obligations under this Agreement. City, its officers, agents, volunteers and employees make no representation that the limits of the insurance specified to be carried by Consultant pursuant to this Agreement are adequate to protect Consultant. The coverage will contain no special limitations on the scope of its protection to the below-designated insureds except for Workers Compensation and errors and omissions insurance. Consultant will obtain occurrence coverage, excluding Professional Liability, which will be written as claims-made coverage. If Consultant believes that any required insurance coverage is inadequate, Consultant will obtain such additional insurance coverage, as Consultant deems adequate, at Consultant's sole expense.

11.1 Commercial General Liability Insurance. $1,000,000 combined single-limit per occurrence for bodily injury, personal injury and property damage. If the submitted policies contain aggregate limits, general aggregate limits will apply separately to the work under this Agreement or the general aggregate will be twice the required per occurrence limit.

11.2 Workers' Compensation and Employer's Liability. Workers' Compensation limits as required by the California Labor Code and Employer's Liability limits of $1,000,000 per accident for bodily injury. Workers' Compensation and Employer's Liability insurance will not be required if Consultant has no employees and provides, to City's satisfaction, a declaration stating this.

11.3 Professional Liability. Errors and omissions liability appropriate to Consultant's profession with limits of not less than $1,000,000 per claim. The coverage shall also provide an extended two (2) year reporting period commencing upon termination or cancellation of this Agreement.

Endorsements. For Commercial General Liability Insurance, Consultant will ensure that the policies are endorsed to name the City of Compton and its respective elected and appointed officers, officials, employees, agents and volunteers as **"additional insureds"** with respect to liability arising out of the activities of the Consultant. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the City. ***Prior to City's execution of this Agreement, Consultant will furnish certificates of insurance and endorsements to City.***

Waiver of Subrogation. The policies shall contain a waiver of subrogation for the benefit of City.

**12. Permits and Licenses.** Consultant, at its own expense, during the term of this Agreement, shall obtain and maintain all appropriate business and professional permits, licenses and certificates that may be required in connection with the performance of services by the Consultant. Upon execution of this Agreement, the Consultant shall show evidence of a business license permit in conformance with *Section 9-1.2* of the *Compton Municipal Code*.

**13. Maintenance of Records.** Consultant will maintain complete and accurate records with respect to costs incurred under this Agreement. All records will be clearly identifiable. Consultant will allow a representative of City during normal business hours to examine, audit, and make transcripts or copies of records and any other documents created pursuant to this Agreement. Consultant will allow inspection of all work, data, documents, proceedings, and activities related to the Agreement for a period of three (3) years, or longer if required by law, from the date of final payment under this Agreement.

**14. Warranties.** Consultant represents and warrants (i) that Consultant has no obligations, legal or otherwise, inconsistent with the terms of this Agreement or with Consultant's undertaking this relationship with City, (ii) that the performance of the services called for by this Agreement do not and will not violate any applicable law, rule or regulation or any proprietary or other right of any third party, (iii) that Consultant will not use in the performance of his responsibilities under this Agreement any confidential information or trade secrets of any other person or entity and (iv) that Consultant has not knowingly entered into or will enter into any agreement (whether oral or written) in conflict with this Agreement.

**15. General Compliance with Laws.** Consultant will keep fully informed of federal, state and local laws and ordinances and regulations which in any manner or in any way affect the performance of the services by Consultant. Consultant will at all times observe and comply with these laws, ordinances, and regulations and will be responsible for the compliance of the services with all applicable laws, ordinances and regulations, including, but not limited to strict

compliance with the California Confidentiality of Medical Information Act and the Health Insurance Portability and Privacy Act and any regulations promulgated thereunder.

**16. Termination.** In the event of the Consultant's failure to prosecute, deliver, or perform the services, after giving written notice of default and two (2) days to correct the same, then, in addition to any other remedies, City may terminate this Agreement for nonperformance by notifying Consultant in writing. Consultant has five (5) business days to deliver any documents owned by City and all work in progress to City address contained in this Agreement. City will make a determination of fact based upon the work product delivered to City and of the percentage of work that Consultant has performed which is usable and of worth to City in having the Agreement completed. Based upon that finding City will determine the final payment of the Agreement. In the event City elects to terminate, City will have the right to immediate possession of all Work Product and work in progress prepared by Consultant, whether located at the project site, at Consultant's place of business, or at the offices of a subconsultant.

The City's obligation is payable only from funds appropriated for the purpose of this Agreement. All funds for payments after the end of the current fiscal year are subject to the City's legislative appropriation for this purpose. In the event this Agreement extends into succeeding fiscal year periods and the City Council does not allocate sufficient funds for the next succeeding fiscal year payments, this Agreement shall terminate immediately upon written notice from the City.

Either Party, upon tendering fifteen (15) calendar days written notice to the other Party, may terminate this Agreement for convenience. In this event and upon request of City, Consultant will assemble the work product without charge and put it in order for proper filing and closing and deliver it to City. Consultant will be paid for work performed to the termination date; however, the total will not exceed the lump sum fee payable under this Agreement. City will make the final determination as to the portions of tasks completed and the compensation to be made.

**17. Force Majeure.** In the event that performance by either party is rendered impossible (permanently or temporarily) due to acts of war, acts of terrorism, fires, floods, epidemics, quarantine restrictions, or other natural occurrences, strikes, work slowdowns, lockouts (other than lockout by Consultant), or other similar acts to those described above or other causes beyond the reasonable control of such party, and without fault or negligence, said event shall excuse performance by such party, or in the case of temporary impossibility, shall excuse performance only for a period commensurate with the period of impossibility. Notwithstanding the foregoing, City shall have the right to terminate this Agreement upon any event that renders performance impossible. In such case, City shall be responsible for payment of compensation for the reasonable value of services rendered to the point at which this Agreement is terminated, but in no event to exceed the total lump sum fee payable under this Agreement.

**18. Covenants Against Contingent Fees.** Consultant warrants that Consultant has not employed or retained any company or person, other than a bona fide employee working for Consultant, to solicit or secure this Agreement, and that Consultant has not paid or agreed to pay any company or person, other than a bona fide employee, any fee, commission, percentage, brokerage fee, gift, or any other consideration contingent upon, or resulting from, the award or making of this Agreement. For breach or violation of this warranty, City will have the right to terminate this Agreement for nonperformance, or, in its discretion, to deduct from the

Agreement price or consideration, or otherwise recover, the full amount of the fee, commission, percentage, brokerage fees, gift, or contingent fee.

**19. Jurisdiction, Venue and Governing Law.** Any action at law or in equity brought by either of the Parties for the purpose of enforcing a right or rights provided for by this Agreement will be tried in a court of competent jurisdiction in the County of Los Angeles, State of California, and the Parties waive all provisions of law providing for a change of venue in these proceedings to any other county. This agreement will be governed by the laws of the State of California.

**20. Testimony.** Consultant will testify at City's request if litigation is brought against City in connection with Consultant's services under this Agreement. Unless the action is brought by Consultant, or is based upon Consultant's actual or alleged negligence or other wrongdoing, City, upon prior written agreement with Consultant will compensate Consultant for time spent in preparation for testimony, testimony, and travel at Consultant's standard hourly rates at the time of actual testimony.

**21. Waivers.** The waiver by either Party of any breach or violation of any term, covenant, or condition of this Agreement or of any applicable law will not be deemed to be a waiver of such term, covenant, condition or law or of any subsequent breach or violation of same or of any other term, covenant, condition or law. The acceptance by either Party of any fee or other payment which may become due under this Agreement will not be deemed to be a waiver of any preceding breach or violation by the other Party of any term, covenant, or condition of this Agreement or any applicable law.

**22. Severability.** If any term, provision, condition or covenant of this Agreement or its application to any party or circumstances shall be held, to any extent, invalid or unenforceable, the remainder of this Agreement, or the application of the term, provision, condition or covenant to persons or circumstances other than those as to whom or which it is held invalid or unenforceable, shall not be affected, and shall be valid and enforceable to the fullest extent permitted by law.

**23. Amendments.** This Agreement may be modified or amended only be written document executed by both Consultant and City's City Manager and approved as to form by the City Attorney. Such document shall expressly state that it is intended by the parties to amend the terms and conditions of this Agreement.

**24. Confidentiality.** All documents, reports, information, data, and exhibits prepared or assembled by Consultant in connection with the performance of the services pursuant to the Agreement are confidential until released by the City to the public, and the Consultant will not make any of these documents or information available to any individual or organization not employed by the Consultant or the City without the written consent of the City before any such release.

**25. Entire Agreement.** This Agreement, together with any other written document referred to or contemplated by it embody the entire Agreement and understanding between the parties relating to the subject matter of it. The City Manager is authorized, in consultation with the City Attorney, to agree to non-material amendments to this Agreement. Neither this Agreement nor any of its provisions may be amended, modified, waived or discharged except in a writing signed by both parties.

**26. Notices.** Any notices required or permitted under this Agreement shall be effective when delivered in person; and effective one (1) business day after delivery by facsimile transmission; and effective five (5) days after mailing by U.S. Mail, postage prepaid and properly addressed as follows:

**To Consultant:** **Geron Sheppard, M.D.**

**To City:** **City of Compton**
**205 South Willowbrook Avenue**
**Compton, California 90220**
**Attn: Fire Chief, Compton Fire Department**
**(310) 605-5670**
**(310) 632-8414 – fax.**

**Copy to:** **City of Compton**
**205 South Willowbrook Avenue**
**Compton, California 90220**
**Attn: City Manager**

In the event of any change of address, the moving party is obligated to notify the other party of the change of address in writing. Each party may amend, supplement and update the notice list to add, delete or replace any listed individuals; however, the amendment must be in writing.

**27. Miscellaneous.** No provision of this Agreement is to be interpreted for or against either party because that party or that party's legal representative drafted such provision.

Should either party hereto, or any representative, successor or assign of either party hereto, resort to litigation to enforce the provisions of this Agreement, the party or parties prevailing in such litigation shall be entitled, in addition to such other relief as may be granted, to recover its or their reasonable attorney's fees and costs in such litigation from the party or parties against whom enforcement is sought.

**IN WITNESS WHEREOF, CONSULTANT** has executed this Agreement, and the **CITY**, by its City Manager, who is authorized to do so, has executed this Agreement.

**GERON SHEPPARD, M.D.**
**CONSULTANT**

**Dated:** _____ **By** _____
**Geron Sheppard, M.D.**

**CITY OF COMPTON**
**Recommended for Approval:**

**By _____** **Dated: _____**
**Bryan Batiste, (Interim) Fire Chief**
**Compton Fire Department**

**Approved by:**

**Dated: _____** **By _____**
**Roger L. Haley, City Manager**

**Approved as to form:**

**By _____** **Dated: _____**
**Craig J. Cornwell, City Attorney**

**ATTEST:**

**Dated: _____** **By _____**
**Alita Godwin, City Clerk**

# "ATTACHMENT A"

**Professional Services Agreement – Geron Sheppard, M.D.
(Consultant) Medical Director of Compton Fire
Department Emergency Medical Services**

## Scope of Services Provided by Consultant:

**1.** Consultant's services shall be provided subject to the approval of the Fire Chief of the Compton Fire Department.

**2.** Consultant is required to develop and maintain a positive and effective working relationship with the Compton Fire Department Emergency Medical Services ("EMS") Coordinator, Nurse Educator and Training Chief and shall monitor the medical training programs, including the content and program delivery and analyze and report upon its effectiveness in the community.

**3.** Consultant shall supervise and evaluate the implementation of an EMS Quality Improvement and Assurance Program for the Fire Department's EMT-P, EMT-B and EMT-D personnel and any specific pilot programs identified and designated by Los Angeles County Department of Health.

**4.** Consultant shall provide consultant liaison services between the Compton Fire Department and the emergency medical community, including, but limited to local hospitals, the Los Angeles County Department of Health and other EMS agencies and colleagues.

**5.** Consultant shall provide oversight services in the procurement of pharmacological agents and controlled substances/devices.

6. Consultant shall provide advisory services to the Fire Chief and/or his designee on matters of medical services, as required. Such services may include, but not be limited to advice on physical fitness programs for firefighters, reviewing injuries and accidents, safety orders and procedures.

7. Consultant shall provide such reports and records to the Fire Chief as will permit an effective and comparable evaluation of the programs and services described herein.

8. Consultant shall provide professional advice and assistance to the Fire Department relating to oversight responsibilities for the Automatic External Defibrillators ("AED") installed in public locations and City facilities within the City of Compton. Assistance from Consultant shall include oversight and direction regarding the development and implementation of an Internal Emergency Response System, as required by state law, in conjunction with the installation of the AED's. Also, assisting the Department and City with ensuring compliance with state regulations and requirements for AED's, including training, notification and maintenance.

**RESOLUTION SIGN-OFF FORM**

**DEPARTMENT:** **Fire Department**

**RESOLUTION TITLE:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO ENTER INTO A MULTI-YEAR PROFESSIONAL SERVICES AGREEMENT AND ESTABLISH A PURCHASE ORDER FOR GERON SHEPPARD, M.D. FOR SERVICES AS MEDICAL DIRECTOR OF EMERGENCY MEDICAL SERVICES FOR THE CITY OF COMPTON FIRE DEPARTMENT ($75,000)**

| | |
|---|---|
| ***Bryan Batiste*** | **3/9/2016 4:27:23 PM** |
| DEPARTMENT MANAGER'S SIGNATURE | DATE |

**REVIEW / APPROVAL**

| | |
|---|---|
| ***Ruth Rugley*** | **3/10/2016 12:46:58 PM** |
| CITY ATTORNEY | DATE |
| ***Stephen Ajobiewe*** | **3/10/2016 11:43:07 AM** |
| CITY CONTROLLER | DATE |
| ***Roger Haley*** | **3/9/2016 4:44:46 PM** |
| CITY MANAGER | DATE |

| Use when: | |
|---|---|
| Public Works: | When contracting for Engineering Services. |
| City Attorney: | When contracting for legal services; contracts that require City Attorney's review. |
| Controller/Budget Officer: | Amending Budget; appropriating and/or transferring funds; adding and/or deleting positions; any resolution having account numbers. |
| Asst. City Manager/OAS: | All personnel actions. |

**MARCH 15, 2016**

**TO: HONORABLE MAYOR AND COUNCIL MEMBERS**

**FROM: CITY MANAGER**

**SUBJECT: A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING IN KIND CONTRIBUTIONS IN SUPPORT OF THE 13TH ANNUAL COMPTON STAND DOWN FOR VETERANS SEPTEMBER 23-26, 2016**

## SUMMARY

This Resolution approves in-kind contributions in support of the 13th Annual Compton Stand Down for Veterans for September 23-26, 2016.

## BACKGROUND

The name "Stand Down" comes from a term used in time of war. Exhausted combat units requiring time to rest and recover were removed from the battlefields to a place of relative security and safety. Today, "Stand Down" refers to a grassroots, community-based intervention program designed to help the nation's estimated 150,000 homeless veterans "combat" life on the streets.

The 2016 Veteran Stand Down in Compton brings our community into the solution, gives hope to veterans still living on the streets of Southern California, offers them a temporary respite, and provides information and services that can help end their nightmare on the streets.

Services provided include assistance with housing, employment, VA benefits, VA enrollment, VA medical care, VA mental health care, legal assistance, military records assistance, dental care, treatment/counseling, social security assistance, vision screening, food, clothing, hygiene supplies, showers, haircuts and entertainment.

## STATEMENT OF THE ISSUE

The Compton Stand Down for Veterans is an event that is held in cities all over the nation to provide food, clothing, services and referrals to homeless veterans. The City of Compton has been asked to support the Stand Down through approving in-kind contributions for support.

The City of Compton agrees to provide the following in kind services:

**FACILITY USAGE**:

600 N. Alameda Street, Compton, CA. 90220

Blue Room - Workshops
Kitchen
Eating Room
Gold Room
Large Administration Area
Rooms 20, 21, 22, 23, 26 and 27
2 Rooms Near Rear of Building
Office Area Near Rear of Building
Parking Lot

**ESTIMATED EQUIPMENT USAGE (BASED ON 2015 STAND DOWN)**:

- 1 Podium
- 2 Generators
- 10 (Ten) 100 foot Electrical Cords

**ESTIMATED STAFFING BASED ON (2015 STAND DOWN)**:

- Two Custodians to work two (8) eight hour shifts (6:00 am - 2:00 pm and 1:00 pm
  - 9:00 pm) at $30.05 per hour equals $961.60 times three days (September 26-28, 2015) for a total of Two Thousand Eight Hundred Eighty-four Dollars and Eighty Cents ($2,884.80).

## ALTERNATIVE

Alternatively, City Council can elect not to approve in-kind contributions.

## FISCAL IMPACT

There is no fiscal impact except for staffing overtime payment referenced above.

## RECOMMENDATIONS

Staff recommends that the City Council adopt the attached Resolution.

**ROGER L. HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING IN KIND CONTRIBUTIONS IN SUPPORT OF THE 13TH ANNUAL COMPTON STAND DOWN FOR VETERANS SEPTEMBER 23-26, 2016**

**WHEREAS**, the Compton Stand Down for Homeless Veterans ("Stand Down") is an event that is held in cities all over the nation to provide food, clothing, medical services and referrals to veterans; and

**WHEREAS,** the name Stand Down comes from a term used in time of war. Exhausted combat units requiring time to rest and recover were removed from the battlefields to a place of relative security and safety; and

**WHEREAS,** today, Stand Down refers to a grassroots, community-based intervention program designed to help the nation's estimated 150,000 homeless veterans "combat" life on the streets; and

**WHEREAS,** the 2016 Veteran Stand Down in Compton brings our community into the solution, gives hope to veterans still living on the streets of Southern California, offers them a temporary respite, and provides information and services that can help end their nightmare on the streets; and

**WHEREAS,** services provided include assistance with housing, employment, VA benefits, VA enrollment, VA medical care, VA mental health care, legal assistance, military records assistance, dental care, treatment/counseling, social security assistance, vision screening, food, clothing, hygiene supplies, showers, haircuts and entertainment.

**WHEREAS**, the City of Compton agrees to provide the following in kind services:

**FACILITY USAGE**:

**NEIGHBORHOOD CENTER** - 600 N. Alameda Street, Compton, CA. 90220

Blue Room - Workshops
Kitchen
Eating Room
Gold Room
Large Administration Area
Rooms 20, 21, 22, 23, 26 and 27
2 Rooms Near Rear of Building
Office Area Near Rear of Building
Parking Lot

**EQUIPMENT USAGE**:

- 1 Podium
- 2 Generators
- 10 (Ten) 100 foot Electrical Cords

**STAFFING**:

- Two Custodians to work two (8) eight hour shifts (6:00 am - 2:00 pm and 1:00 pm - 9:00 pm) at $30.05 per hour equals $961.60 times three days (September 26-28, 2015) for a total of Two Thousand Eight Hundred Eighty-four Dollars and Eighty Cents ($2,884.80).

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**SECTION 1.** That the City Council of the City of Compton does hereby approve in-kind contributions referenced above in support of the 2016 Compton Stand Down for Veterans September 23-26, 2016.

**SECTION 2.** That a certified copy of this Resolution shall be filed in the offices of the City Manager, City Attorney, City Clerk and City Controller.

**SECTION 3.** That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

**SECTION 4**. That a certified copy of this resolution shall be filed in the offices of the City Manager, General Services, and City Clerk.

**ADOPTED** this _____ day of _____, 2016

_____
**MAYOR OF THE CITY OF COMPTON**

**ATTEST:**

_____
**CITY CLERK OF THE CITY OF COMPTON**

**STATE OF CALIFORNIA**
**COUNTY OF LOS ANGELES**
**CITY OF COMPTON**

I, Alita Godwin, City Clerk of the City of Compton hereby certify that the foregoing resolution was adopted by the City Council of said City, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2016.

That said resolution was adopted by the following vote, to wit:

**AYES: Council Members–**
**NOES: Council Members–**
**ABSENT: Council Members–**
**ABSTAIN: Council Members–**

_____
**CITY CLERK OF THE CITY OF COMPTON**

COMPTON CHAMBER OF COMMERCE

Compton
Chamber of
Commerce

Dr. Lestean M. Johnson
*President/CEO*

Mailing Address:

P.O. Box 4638
Compton, CA 90224

700 N. Bullis Rd., 10-A
Compton, CA 90221

Phone:
310-631-8611

E-mail:
cptchamber@aol.com

Web site:
www.comptonchamberofcommerce.com

March 9, 2016

Councilperson Emma Sharif
Council District 4
City of Compton
205 S. Willowbook Avenue
Compton, CA 90220

Dear Councilperson Sharif,

Re: Compton Veteran Stand Down 2016

I am writing you today on behalf of "For the Love of our Veterans", where the Compton Chamber of Commerce serve as the official sponsor, to request the use of 600 North Alameda, Compton, CA 90221 for the weekend of September 23 (Friday through Monday, September 23 through September 26, 2016) for the Compton Veteran Stand Down.

We are grateful to have enjoyed the opportunity in the past to utilize this facility for hosting our event; and look forward once again for your great support of this program.

The Compton Veteran Stand Down provides veterans and their families (including children), services of basic needs through provision of hot food (three times daily); clothing, physical and mental health care, legal assistance, optometrist, chiropractic services, benefits claims processing (VA and Social Security); child care services; job counseling; as well as referrals by community and government partners.

The Compton Stand Down benefits the veterans and their families through the aforestated services, while assisting to alleviate the economical deficiency of our city and surrounding areas. We have seen much great results from this program and wish to continue with its success. It has been our good fortune to have built a good relationship; and we greatly appreciate your help in making a difference in the lives of our veterans, their families and the children.

Your facility, 600 North Alameda, Compton, 90221, has proven to be the perfect location for this type of event. The facility encompasses all the rooms that are needed on the inside to accommodate the various inside vendors; as well as the outside space for needed outside vendors (including shower trailers and security). In addition, the location is in close proximity to the public transportation (directly across from the Blue Line & Buses). We have a commitment from Metropolitan Transportation Authority (MTA) to provide free transportation to our veterans and their families during this three-day event.

The City of Compton has been an exceptional partner for the past twelve years. Each of our twelve years, the Veteran Stand Down has enjoyed the contributions of all elected officials, as well as other city representatives in the City of Compton. These contributions have included speaking, purchasing supplies, donations, setting up the event, participating during the event; and of course serving our veterans and their families. We are grateful for this past support, and we understand this level of s[illegible] is necessary for our future.

Councilperson Emma Sharif
Councilperson District 5
City of Compton
205 S. Willowbrook Avenue
Compton, CA 90220
March 9, 2016


Councilperson Sharif, we have the Compton Veteran Stand Down 2016 date slated, merchandise promised, keynote speaker in place; however, we do not have a home for the Compton Veteran Stand Down 2016. Without a home, we cannot advertise, seek our donors for donations, or receive the promised merchandise for the Stand Down.

Therefore, Councilperson Sharif, we are requesting that you facilitate in having this item placed on the Council Agenda for Tuesday, March 15, 2016 to allow the Council to approve the location, 600 North Alameda, Compton, for the 2016 Compton Veteran Stand Down.

Thank you, Councilperson Sharif, for your kind consideration of this request.

Sincerely,

Dr. Lestean M. Johnson
President and CEO
Compton Chamber of Commerce

**March 15, 2016**

**TO:** **MAYOR AND COUNCIL MEMBERS**

**FROM:** **CITY MANAGER**

**SUBJECT:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE ALLOCATION OF UNSPENT PROCEEDS OF 2009 SEWER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED TO SPECIFIED PROJECTS**

## SUMMARY

This Resolution authorizes the City Council of the City of Compton to allocate unspent proceeds of the City's previously issued Series 2009 Sewer Revenue Bonds to specific projects. This Resolution also authorizes the City Manager to commence and / or complete appropriate procurement processes to complete these projects.

## BACKGROUND

Pursuant to resolutions adopted on December 2, 2008 and May 26, 2009, the City Council issued and delivered $18,710,000 City of Compton, California (Los Angeles County, California) Sewer Revenue Bonds, Series 2009 (the "**2009 Bonds**"). In connection with the issuance of the 2009 Bonds, the City covenanted to spend the proceeds of the 2009 Bonds within 3 to 5 years; however, the proceeds of the 2009 Bonds were not spent within the authorized time period - in potential violation of Internal Revenue Service regulations.

On July 21, 2015, the City Council directed and authorized Blake C. Sharpton of the Butler Snow LLP law firm to make application to the Internal Revenue Service (the "**IRS**") under the Tax Exempt Bonds Voluntary Closing Agreement Program ("**VCAP**") with respect to the unspent proceeds of the 2009 Bonds with the goal of resolving any potential regulation violations with the IRS.

After lengthy negotiations, the IRS responded to the VCAP submission with a Closing Letter dated February 2, 2016 (the "**Closing Letter**") for the 2009 Bonds (the "**Response**") under which the IRS concluded "a violation of the [Internal Revenue] Code has not been articulated or identified" based upon the assumption that City Council would expeditiously spend all unspent 2009 Bond proceeds on projects. On this basis, the VCAP matter was closed.

The current unspent balance of 2009 Bond proceeds is equal to $11,737,461.

**STATEMENT OF THE ISSUE**

Staff has received a recommendation from Blake C. Sharpton of Butler Snow LLP that, in order to comply with the IRS's Response Letter, it is imperative that City Council allocate all unspent 2009 Bond proceeds to specified projects and commence and complete the projects expeditiously.

This Resolution allocates unspent 2009 Bond proceeds to the projects described in the attached resolution. This Resolution also authorizes the City Manager to commence the appropriate procurement processes to complete the projects.

**ALTERNATIVE**

City Council may choose not to allocate the unspent 2009 Bond proceeds to projects.

**FISCAL IMPACT**

The City will be able to complete $11,737,461 of new sewer infrastructure upgrades.

**RECOMMENDATIONS**

Staff recommends that City Council approve the attached resolution.

**ROGER HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE ALLOCATION OF UNSPENT PROCEEDS OF 2009 SEWER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED TO SPECIFIED PROJECTS**

**WHEREAS**, the City of Compton (the "**City**") is a municipal corporation and chartered city of the State of California and governed by the City Council of the City (the "**City Council**"); and

**WHEREAS**, pursuant to the Charter of the City of Compton and Chapter XXXII of the Compton Municipal Code (the "**Bond Law**"), the City is authorized to issue revenue bonds to finance the acquisition, construction, improvement, furnishing, equipping, remodeling, repair, reconstruction or rehabilitation of the wastewater treatment and collection facilities of the City (the "**Sewer System**") or for the purpose of refunding bonds issued for such purposes; and

**WHEREAS**, pursuant to the Bond Law, the City issued its $18,710,000 City of Compton, California (Los Angeles County, California) Sewer Revenue Bonds, Series 2009 (the "**Sewer Bonds**"); and

**WHEREAS**, the City, in connection with the issuance of the Sewer Bonds, and pursuant a the tax certificate related to the Sewer Bonds (the "**Tax Certificate**") covenanted to spend the proceeds of the Sewer Bonds within a certain period of time; however, the proceeds of the Sewer Bonds were not spent within the authorized time period in the Tax Certificate; and

**WHEREAS**, on July 21, 2015, the City Council directed and authorized Blake C. Sharpton of the Butler Snow LLP law firm to make application to the Internal Revenue Service (the "**IRS**") under the Tax Exempt Bonds Voluntary Closing Agreement Program ("**VCAP**") with respect to the unspent proceeds of the Sewer Bonds; and

**WHEREAS**, the IRS responded to the VCAP submission with a Closing Letter (the "**Closing Letter**") for the Sewer Bonds (the "**Response**"); and

**WHEREAS**, the Response concluded "a violation of the Code has not been articulated or identified," thus the request was not eligible for VCAP, and the matter was closed; and

**WHEREAS**, to ensure continued compliance with the Response, the City wishes to appoint a representative to manage and oversee the spending of the unspent proceeds of the Sewer Bonds; and

**WHEREAS**, the City wishes to retain the law firm of Butler Snow LLP to provide legal counsel from time to time for continued compliance with the Response.

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**Section 1.** That this Resolution is adopted pursuant to the provisions of the Bond Law and other applicable laws.

**Section 2.** That a copy of the Closing Letter from the IRS to the VCAP submission for the Sewer Bonds is attached as Exhibit A hereto and said letter is hereby accepted.

**Section 3.** That Pursuant to the Response, as of June 5, 2014, more than 45% of the spendable proceeds of the Sewer Bonds remained unallocated to projects. The City Council hereby approves and directs that all remaining unspent proceeds of the Sewer Bonds be allocated to binding contracts for the projects described in Exhibit B.

**Section 4.** That the City Council hereby appoints the City Manager to ensure all unspent proceeds of the Sewer Bonds are spent in accordance with the schedule in Exhibit B. The City Manager is hereby authorized to execute any and all documents and to do and perform any and all acts and things, from time to time, consistent with this Resolution and Exhibits A and

B that are necessary or appropriate to ensure unspent proceeds are allocated to binding contracts and subsequently spent.

**Section 5.** That the City Council hereby retains the continued services of Butler Snow LLP to advise from time to time on the continued monitoring and spending of all unspent Sewer Bond proceeds in accordance with the schedule in Exhibit B attached hereto.

**Section 6.** That copies of this Resolution shall be filed in the offices of the City Manager, City Attorney, City Treasurer, and the City Controller.

**Section 7.** That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

**ADOPTED** this _____ day of _____, 2016.

_____
MAYOR OF THE CITY OF COMPTON

ATTEST:

_____
CITY CLERK OF THE CITY OF COMPTON

STATE OF CALIFORNIA
COUNTY OF LOS ANGELES
CITY OF COMPTON: ss

I, Alita Godwin, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2016.

That said Resolution was adopted by the following vote, to wit:

**AYES: COUNCIL MEMBERS-**
**NOES: COUNCIL MEMBERS-**
**ABSENT: COUNCIL MEMBERS-**
**ABSTAIN: COUNCIL MEMBERS-**

_____
CITY CLERK OF THE CITY OF COMPTON

#17.

DEPARTMENT OF THE TREASURY
INTERNAL REVENUE SERVICE
WASHINGTON, D.C. 20224

TAX EXEMPT AND
GOVERNMENT ENTITIES
DIVISION

Date: February 2, 2016

City of Compton, California
205 South Willowbrook Avenue
Compton, California 90220

Attn: Roger L. Haley, City Manager

Re: Voluntary Closing Agreement covering the $46,860,000 Compton Public Finance Authority Lease Revenue Bonds (Refunding and Various Capital Projects) Series 2008, the $18,710,000 City of Compton, California, Sewer Revenue Bonds, Series 2009, and the $44,040,000 City of Compton, California, Water Revenue Bonds, Series 2009, collectively (the "Bonds").

Dear Mr. Haley:

Thank you for requesting access to the Tax Exempt Bonds Voluntary Closing Agreement Program ("TEB VCAP") with respect to the bond issues identified above. Under Notice 2008-31, TEB VCAP is available for governmental issuers of tax-exempt bonds to resolve violations of the Code through closing agreements with the IRS. We appreciate the opportunity to assist issuers of tax-exempt bonds in ensuring the post-issuance compliance of their tax-exempt debt obligations.

The City of Compton, California has made certain representations to the IRS with regard to specific matters relating to the Bonds. The City of Compton has expressed concern about the Bonds' compliance with section 149(g) of the Code.

The Tax Exempt Bonds Compliance & Program Management function has concluded that, based upon our review of all the information provided and pursuant to the actions taken by the City of Compton, a violation of the Code has not been articulated or identified as required by IRM 7.2.3 (09-30-2015) or Notice 2008-31 with respect to the specific matters identified in the requests. Accordingly, the requests are not eligible for TEB VCAP and we are closing our review of this matter.

Please note that a review under TEB VCAP does not constitute an examination of the Bonds. As such, we have not determined whether the Bonds satisfy all applicable federal tax law requirements.

Thank you again for your interest in using TEB VCAP to ensure the post-issuance compliance of the Bonds. If you have any questions or concerns regarding this matter, please contact Jim Held, identification number 1000591298, at (401) 528-1869.

Sincerely,

Karen A Skinder

Karen A. Skinder
Acting Manager, Tax Exempt Bonds
Compliance & Program Management

CC: Blake C. Sharpton, Butler Snow LLP

**EXHIBIT B**

**SPENDING SCHEDULE FOR THE SEWER BONDS**

**Project Description and Useful Life Analysis**

| | Project Description | Estimated Bond Proceeds | Useful Life (years) | Percentage | Allocable Life |
|---|---|---|---|---|---|
| 1) | CIP #10-18: Compton/Wilmington Area Sewer Replacement* | $6,968,388 | 40 | 59.00% | 24 |
| 2) | CIP #10-20: Wilmington/Alondra Sewer Re-line* | 3,074,466 | 20 | 26.19% | 5 |
| 3) | CIP #10-21: Pearl Area Sewer Replacement** | 1,694,607 | 40 | 14.44% | 6 |
| | **Total** | **$11,737,461** | | **100.00%** | **35** |

* Includes 20% contingency.

** Pearl Area Sewer Replacement funds will be allocated by June 2016.

**March 15, 2016**

**TO:** **MAYOR AND COUNCIL MEMBERS**

**FROM:** **CITY MANAGER**

**SUBJECT:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING PARAMETERS FOR THE ISSUANCE OF SERIES 2016 SEWER REVENUE REFUNDING BONDS TO REFINANCE AND REFUND A PORTION OF THE OUTSTANDING 2009 SEWER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED**

## SUMMARY

This Resolution authorizes parameters under which the City Council of the City of Compton will issue Series 2016 Sewer Revenue Refunding Bonds for the purpose of refinancing and refunding all of the City's previously issued Series 1998 Sewer Revenue Refunding Bonds and Series 2009 Sewer Revenue Bonds. This Resolution also authorizes the City Manager to execute agreements for legal and financial services in connection with the issuance of the Series 2016 Sewer Revenue Bonds.

## BACKGROUND

On June 4, 1998, the City Council approved a resolution under which the City delivered $8,310,000 City of Compton, California (Los Angeles County, California) Sewer Revenue Refunding Bonds, Series 1998 (the "**1998 Bonds**") and, pursuant to resolutions adopted on December 2, 2008 and May 26, 2009, the City Council issued and delivered $18,710,000 City of Compton, California (Los Angeles County, California) Sewer Revenue Bonds, Series 2009 (the "**2009 Bonds**" and together with the 1998 Bonds, the "**Prior Bonds**").

The outstanding principal balance of the 1998 Bonds is currently $3,895,000 and the outstanding principal balance of the 2009 Bonds is currently $17,670,000.

## STATEMENT OF THE ISSUE

Staff has received a recommendation from Comer Capital Group, LLC and IFS Securities, Inc. that, due to present market conditions, it is advisable, feasible and in the best interest of the City that the 1998 Bonds maturing on September 1, 2016 and thereafter and all of the Prior Bonds maturing on August 1, 2020 and thereafter and now outstanding in the aggregate principal

amount of $16,090,000 be refinanced and refunded by redemption and payment in order to create savings in the debt service requirements on the Prior Bonds.

The refinancing and refunding of the Prior Bonds would be achieved through the issuance of Series 2016 Sewer Revenue Refunding Bonds (the "**Refunding Bonds**").

This Resolution authorizes the commencement of the legal and financial work necessary to market the Refunding Bonds to potential investors. The final issuance and sale of the Refunding Bonds is subject to an additional resolution that will be presented to the City Council for consideration.

**ALTERNATIVE**

City Council may choose not to issue and deliver the Refunding Bonds.

**FISCAL IMPACT**

Based on current interest rates and structure, the City could save as much as $1,413,150 in present value interest cost by issuing the Refunding Bonds.

**RECOMMENDATIONS**

Staff recommends that City Council approve the attached resolution.

**ROGER HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING PARAMETERS FOR THE ISSUANCE OF SERIES 2016 SEWER REVENUE REFUNDING BONDS TO REFINANCE AND REFUND A PORTION OF THE OUTSTANDING 2009 SEWER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED**

**WHEREAS,** the City of Compton (the "**City**"), a municipal corporation and chartered city of the State of California, wishes to refund outstanding indebtedness authorized by Section 53571 of the California Government Code; and

**WHEREAS**, the City is authorized to refund outstanding indebtedness pursuant to Article 10 of Chapter 3, Part 1, Division 2, Title 5 of the California Government Code, being Sections 53570 through 53572, inclusive, as amended, and the Charter of the City of Compton (as amended, the "**City Charter**") (collectively, the "**Authorizing Law**"), for purposes authorized by California Government Code Section 53571 and the City Charter, respectively, such indebtedness to be represented by a note or notes of the City; and

**WHEREAS**, pursuant to the Authorizing Law, such note or notes are to be issued pursuant to a resolution of the City Council of the City (the "**City Council**") and may be issued from time to time as provided in such resolution; and

**WHEREAS**, the City Council has heretofore determined that it was necessary and in the best interests of the City to (i) pay for certain capital costs of the City's Sewer System (the "**Sewer System**") and to fund such undertaking by the issuance and sale of revenue bonds and (ii) refund previously issued revenue bonds; and

**WHEREAS**, in June, 1998 the City issued and delivered $8,310,000 City of Compton, California (Los Angeles County, California) Sewer Revenue Refunding Bonds, Series 1998 (the "**1998 Bonds**") and pursuant to resolutions adopted on December 2, 2008 and May 26, 2009, the City Council issued and delivered $18,710,000 City of Compton, California (Los Angeles County, California) Sewer Revenue Bonds, Series 2009 (the "**2009 Bonds**" and together with the 1998 Bonds, the "**Prior Bonds**"), bearing interest from their date of issuance at the rates per annum set forth below opposite each principal maturity, all interest payable semiannually on March 1 and September 1 in each year, and the principal maturing on September 1 in the following, remaining years and principal amounts:

**1998 Bonds**

| Year | Amount | Rate |
|---|---|---|
| 2016 | $405,000 | 5.375% |
| 2017 | 425,000 | 5.375 |
| 2018 | 445,000 | 5.375 |
| 2019 | 470,000 | 5.375 |
| 2020 | 495,000 | 5.375 |
| 2021 | 525,000 | 5.375 |
| 2022 | 550,000 | 5.375 |
| 2023 | 580,000 | 5.375 |

and there is now outstanding $3,895,000 aggregate principal amount of the 1998 Bonds,

**2009 Bonds**

| Year | Amount | Rate |
|---|---|---|
| 2016 | $370,000 | 4.000% |
| 2017 | 385,000 | 4.250 |
| 2018 | 405,000 | 4.500 |
| 2019 | 420,000 | 4.625 |
| 2020 | 440,000 | 4.750 |
| 2027 | 3,875,000 | 5.625 |
| 2039 | 11,775,000 | 6.000 |

and there is now outstanding $17,670,000 aggregate principal amount of the 2009 Bonds; and

**WHEREAS**, the City Council has received a recommendation from Comer Capital Group, LLC, Jackson, Mississippi (the "**Financial Advisor**") and IFS Securities, Inc., Atlanta, Georgia (the "**Underwriter**") that, due to present market conditions, it is advisable, feasible and in the best interest of the City that the 1998 Bond maturing September 1, 2023, now outstanding in the aggregate principal amount of $3,985,000 and the 2009 Bonds maturing September 1, 2020 and thereafter and now outstanding in the aggregate principal amount of $16,090,000 (the "**2009 Refunded Bonds**" and together with the 2008 Refunded Bonds, the "**Refunded Bonds**") be refunded by redemption and payment in order to effect a savings in the debt service requirements on the City's now outstanding bonded indebtedness, and the City Council has determined, after its own independent study and investigation, that it is in the best interest of the City to refund the Refunded Bonds as aforesaid; and

**WHEREAS**, upon the further recommendation of the Financial Advisor and Underwriter, with which the City Council concurs, it has been determined that such refunding of the Refunded Bonds should be accomplished by making due and legal provision for the redemption of the 1998 Bonds on September 1, 2016 and the 2009 Bonds on September 1, 2019 by paying the principal amount thereof and the interest to accrue thereon until such date of redemption; and

**WHEREAS**, to accomplish the refunding of the Refunded Bonds, the City Council, on behalf of the City, proposes to issue and deliver City of Compton, California (Los Angeles County, California) Sewer Revenue Refunding Bonds, Series 2016, in the original aggregate principal amount of $24,000,000 (the "**Series 2016 Bonds**"); and

**WHEREAS**, pursuant to the Constitution and the laws of the State of California, and particularly California Government Code Section 53571, refunding bonds, such as the Series 2016 Bonds, are construed and deemed to be issued in lieu of the original debt being so refunded, and thus the Series 2016 Bonds are being issued in lieu and in replacement of the Refunded Bonds; and

**WHEREAS**, the City proposes to issue its Series 2016 Bonds in the maximum aggregate principal amount of $24,000,000, with an interest rate not to exceed five (5.000%) and, a maximum annual debt service of $1,975,000; and

**WHEREAS**, as a result of the sale of its Series 2016 Bonds as aforesaid, the City will meet all of the requirements pertaining to the issuance of refunding bonds without the necessity for an election therefor as the proceedings authorizing the issuance of the Series 2016 Bonds shall not require the deposit of any more moneys, obligations, and federal securities as are sufficient, taking into account both the principal amount of the moneys, obligations, and securities and the interest to become due thereon, to implement the refunding of the Refunded Bonds (California Government Code Section 53582), all as more fully set forth in **Exhibit A** hereto which, by this reference thereto, is incorporated herein and made a part hereof; and

**WHEREAS**, a portion of the proceeds derived from the sale of the Series 2016 Bonds hereinafter authorized to be issued and a pro rata portion of the current year sinking fund accruals applicable to the Refunded Bonds will be deposited in trust, simultaneously with the issuance and delivery of the Series 2016 Bonds, with U.S. Bank National Association, Seattle, Washington as Escrow Agent (the "**Escrow Agent**"), in an amount sufficient to pay the cost of acquiring certain obligations of the United States of America or its agencies, which obligations will be held, supervised, maintained and administered by the Escrow Agent under an Escrow Deposit Agreement to be entered into by and between the Escrow Agent and the City Council (the "**Escrow Deposit Agreement**") and to pay certain expenses in connection with the refunding of the Refunded Bonds and said obligations and the interest derived therefrom will be used and applied toward the cost of refunding the Refunded Bonds as aforesaid, all as hereinafter provided; and

**WHEREAS**, prior to the actual issuance and delivery of the Series 2016 Bonds, the City Council will enter into a contract with U.S. Bank National Association, Seattle, Washington, pursuant to which said Bank will agree to act as Paying Agent and as Bond Registrar (the "**Paying Agent**" and/or "**Bond Registrar**") for the Series 2016 Bonds and to perform various functions with respect to the Series 2016 Bonds, including, but not limited to, the authentication of the Series 2016 Bonds by the manual signature of a duly authorized signatory of the Bond Registrar, the registration, transfer, exchange and related mechanical and clerical functions, as well as the

preparation, signing and issuance of checks or drafts in payment of the principal of and interest on the Series 2016 Bonds as same become due and payable; and

**WHEREAS**, the City has determined it is in the best interest of the City, coinciding with the issuance of the Series 2016 Bonds, to engage a bond attorney, financial advisor, underwriter, trustee, and other professionals to work with the City to effectuate such issuance.

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**Section 1.** That this Resolution is adopted pursuant to the provisions of the Authorizing Law and other applicable laws.

**Section 2.** That the City Manager is hereby authorized to execute agreements with Butler Snow LLP, Comer Capital Group, LLC, IFS Securities, US Bank National Association, and other professionals to provide legal and financial services in connection with the issuance of the Series 2016 Bonds. The fees and expenses of such professionals shall be paid from proceeds of the Series 2016 Bonds.

**Section 3.** That the City Council is hereby authorized to enter into the Escrow Deposit Agreement with the Escrow Agent on the date of the issuance and delivery of the Series 2016 Bonds, and the Escrow Deposit Agreement be and the same is hereby approved and the Mayor of the City be and is hereby authorized and directed to execute the Escrow Deposit Agreement for and on behalf of the City Council and the City Clerk be and is hereby authorized and directed to attest same and impress thereon the official seal of the City Council and that the Escrow Deposit Agreement shall be in substantially the form which is on file and of record in the Minute Book of the City Council, and by this reference thereto, the Escrow Deposit Agreement is incorporated herein and made a part hereof, subject to such changes, insertions and omissions as may be required to effect the refunding of the Refunded Bonds as aforesaid and as same may be approved by the Mayor and the execution of the Escrow Deposit Agreement by the officers of the City Council as herein authorized shall be conclusive evidence of any such approval.

**Section 4.** That U.S. Bank National Association, as Paying Agent and Bond Registrar for the Refunded Bonds, is hereby authorized and directed to call the Refunded Bonds for redemption on the Redemption Date. Not more than 60 days nor less than 30 days prior to the Redemption Date, notice of such redemption shall be mailed, by first class mail, to the owners of the Refunded Bonds to be redeemed at the addresses which appear on the bond registration book kept by U.S. Bank National Association, as Bond Registrar for the Refunded Bonds. The notice of redemption shall be in substantially the form to be attached as an exhibit to the Escrow Deposit Agreement.

**Section 5.** That there is hereby authorized to be issued sewer revenue refunding bonds in the maximum original aggregate principal amount of $24,000,000 for the purpose of providing funds to be applied toward the cost of refunding by redemption and payment the Refunded Bonds and to pay expenses necessary to accomplish the foregoing, and all of the covenants, agreements and provisions of this Resolution shall be for the equal and proportionate benefit and security of all owners of the Series 2016 Bonds.

**Section 6.** That the Series 2016 Bonds shall be issued in one or more series in the maximum aggregate principal amount of $24,000,000 (exclusive of any original issue premium or discount pricing), with an interest rate not to exceed five percent (5.000%) and maximum annual debt service of $1,975,000, all interest payable semiannually on March 1 and September 1 in each year (each such date an "**Interest Payment Date**"), commencing on September 1, 2016, and the principal shall mature on September 1, 2039.

**Section 7.** That the form of the Series 2016 Bonds shall be in a second resolution to be adopted by the City Council at a later date.

**Section 8.** That the notice designating the Series 2016 Bonds (or the portion of the principal amount of the Series 2016 Bonds in authorized denominations) to be acquired by redemption, as aforesaid, shall be mailed, postage prepaid, to all registered owners of Series 2016 Bonds to be redeemed in whole or in part at the addresses which appear upon the bond registration book at least 30 days prior to the redemption date; but failure so to mail any such

notice shall not affect the validity of the proceedings for such redemption or cause the interest to continue to accrue on the principal amount of the Series 2016 Bonds so designated for redemption after the redemption date. Upon partial redemption, the Series 2016 Bonds shall be surrendered in exchange for one or more new Series 2016 Bonds in authorized denominations for the unredeemed portion of the principal amount of the Series 2016 Bonds.

**Section 9.** That the City Council, on behalf of the City, hereby covenants and agrees that it will not, subsequent to the date of the issuance of the Series 2016 Bonds, intentionally use any portion of the proceeds of the Series 2016 Bonds to acquire higher yielding investments or to replace funds which were used directly or indirectly to acquire higher yielding investments, except as may be otherwise permitted by Section 148 of the Internal Revenue Code of 1986, as amended (the "**Code**") and the regulations promulgated thereunder, and that it will take such action to ensure that the Series 2016 Bonds do not constitute "arbitrage bonds" within the meaning of Section 148(a) of the Code or the regulations promulgated thereunder, including, but not limited to, complying with the requirements of Section 148(f) of the Code and the regulations promulgated thereunder and the payment of rebate, if any, required to be made, and that it will expend the proceeds of the Series 2016 Bonds in compliance with the applicable provisions of Sections 141 through 150 of the Code.

**Section 10.** That the Mayor and the City Clerk are hereby authorized and directed to execute, for and on behalf of the City, a certification, based upon facts, estimates and circumstances, as to the reasonable expectations regarding the amount, expenditure and use of the proceeds of the Series 2016 Bonds, as well as such other documents (including, without limitation, elections under Section 148 of the Code) as may be necessary or desirable in connection with the issuance and delivery of the Series 2016 Bonds.

**Section 11.** That the use of a Preliminary Official Statement with respect to the Series 2016 Bonds is hereby approved. The execution by the City Manager of the City of a certificate "deeming final" the Preliminary Official Statement is hereby authorized.

**Section 12.** That copies of this Resolution shall be filed in the offices of the City Manager, the City Attorney, the City Treasurer, and the City Controller.

**Section 13.** That the Mayor shall sign and the City Clerk shall attest, each to the adoption of this Resolution.

**ADOPTED** this _____ day of _____, 2016.

_____
**MAYOR OF THE CITY OF COMPTON**

**ATTEST:**

_____
**CITY CLERK OF THE CITY OF COMPTON**

**STATE OF CALIFORNIA**
**COUNTY OF LOS ANGELES**
**CITY OF COMPTON**

I Alita L. Godwin, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2016.

That said Resolution was adopted by the following vote, to wit:

**AYES:** **COUNCIL MEMBERS-**
**NOES:** **COUNCIL MEMBERS-**
**ABSENT:** **COUNCIL MEMBERS-**
**ABSTAIN:** **COUNCIL MEMBERS-**

_____
**CITY CLERK OF THE CITY OF COMPTON**

#18.

**EXHIBIT A**

[ATTACHED]

SAVINGS

Issuer #1
Refund Case: 2016 Sewer Bonds

| Date | Prior Debt Service | Refunding Debt Service | Savings | Present Value to 03/01/2016 @ 3.6944998% |
|---|---|---|---|---|
| 06/30/2017 | 1,548,840.64 | 729,497.50 | 819,343.14 | 800,889.85 |
| 06/30/2018 | 1,546,534.39 | 1,486,685.50 | 59,848.89 | 53,335.54 |
| 06/30/2019 | 1,543,153.14 | 1,485,125.00 | 58,028.14 | 49,892.73 |
| 06/30/2020 | 1,543,562.51 | 1,486,610.25 | 56,952.26 | 47,278.29 |
| 06/30/2021 | 1,972,178.14 | 1,913,521.25 | 58,656.89 | 47,261.91 |
| 06/30/2022 | 1,976,237.51 | 1,917,457.25 | 58,780.26 | 45,803.99 |
| 06/30/2023 | 1,970,487.50 | 1,911,547.25 | 58,940.25 | 44,432.23 |
| 06/30/2024 | 1,971,712.50 | 1,914,639.75 | 57,072.75 | 41,574.09 |
| 06/30/2025 | 1,376,031.25 | 1,320,213.50 | 55,817.75 | 39,223.80 |
| 06/30/2026 | 1,379,109.38 | 1,323,482.25 | 55,627.13 | 37,748.53 |
| 06/30/2027 | 1,375,359.38 | 1,316,181.00 | 59,178.38 | 38,884.14 |
| 06/30/2028 | 1,374,781.25 | 1,318,309.75 | 56,471.50 | 35,789.01 |
| 06/30/2029 | 1,375,800.00 | 1,320,260.75 | 55,539.25 | 33,961.56 |
| 06/30/2030 | 1,378,050.00 | 1,321,709.50 | 56,340.50 | 33,284.18 |
| 06/30/2031 | 1,377,600.00 | 1,321,796.75 | 55,803.25 | 31,831.55 |
| 06/30/2032 | 1,374,450.00 | 1,315,619.75 | 58,830.25 | 32,469.10 |
| 06/30/2033 | 1,378,300.00 | 1,318,081.25 | 60,218.75 | 32,132.72 |
| 06/30/2034 | 1,374,000.00 | 1,314,084.00 | 59,916.00 | 30,895.19 |
| 06/30/2035 | 1,376,400.00 | 1,318,530.75 | 57,869.25 | 28,827.65 |
| 06/30/2036 | 1,375,200.00 | 1,316,324.25 | 58,875.75 | 28,373.25 |
| 06/30/2037 | 1,375,250.00 | 1,317,464.50 | 57,785.50 | 26,933.49 |
| 06/30/2038 | 1,376,250.00 | 1,316,854.25 | 59,395.75 | 26,799.89 |
| 06/30/2039 | 1,377,900.00 | 1,319,396.25 | 58,503.75 | 25,553.24 |
| 06/30/2040 | 1,375,050.00 | 1,315,090.50 | 59,959.50 | 25,365.33 |
| | 36,092,237.59 | 33,938,482.75 | 2,153,754.84 | 1,638,541.26 |

Savings Summary

| | |
|---|---|
| Dated Date | 03/01/2016 |
| Delivery Date | 03/01/2016 |
| PV of savings from cash flow | 1,638,541.26 |
| Less: Prior funds on hand | -2,030,831.00 |
| Plus: Refunding funds on hand | 1,805,439.96 |
| Net PV Savings | 1,413,150.22 |

SAVINGS

Issuer #1
Refund Case: 2016 Sewer Bonds

| Date | Prior Debt Service | Refunding Debt Service | Savings | Annual Savings | Present Value to 03/01/2016 @ 3.6944998% |
|---|---|---|---|---|---|
| 09/01/2016 | 982,362.51 | 364,748.75 | 617,613.76 | | 606,411.82 |
| 03/01/2017 | 566,478.13 | 364,748.75 | 201,729.38 | | 194,478.03 |
| 06/30/2017 | | | | 819,343.14 | |
| 09/01/2017 | 991,478.13 | 1,124,748.75 | -133,270.62 | | -126,149.78 |
| 03/01/2018 | 555,056.26 | 361,936.75 | 193,119.51 | | 179,485.32 |
| 06/30/2018 | | | | 59,848.89 | |
| 09/01/2018 | 1,000,056.26 | 1,126,936.75 | -126,880.49 | | -115,783.94 |
| 03/01/2019 | 543,096.88 | 358,188.25 | 184,908.63 | | 165,676.66 |
| 06/30/2019 | | | | 58,028.14 | |
| 09/01/2019 | 1,013,096.88 | 1,133,188.25 | -120,091.37 | | -105,649.31 |
| 03/01/2020 | 530,465.63 | 353,422.00 | 177,043.63 | | 152,927.59 |
| 06/30/2020 | | | | 56,952.26 | |
| 09/01/2020 | 1,465,465.63 | 1,568,422.00 | -102,956.37 | | -87,319.14 |
| 03/01/2021 | 506,712.51 | 345,099.25 | 161,613.26 | | 134,581.05 |
| 06/30/2021 | | | | 58,656.89 | |
| 09/01/2021 | 1,496,712.51 | 1,590,099.25 | -93,386.74 | | -76,355.94 |
| 03/01/2022 | 479,525.00 | 327,358.00 | 152,167.00 | | 122,159.94 |
| 06/30/2022 | | | | 58,780.26 | |
| 09/01/2022 | 1,519,525.00 | 1,602,358.00 | -82,833.00 | | -65,292.37 |
| 03/01/2023 | 450,962.50 | 309,189.25 | 141,773.25 | | 109,724.60 |
| 06/30/2023 | | | | 58,940.25 | |
| 09/01/2023 | 1,550,962.50 | 1,624,189.25 | -73,226.75 | | -55,645.51 |
| 03/01/2024 | 420,750.00 | 290,450.50 | 130,299.50 | | 97,219.60 |
| 06/30/2024 | | | | 57,072.75 | |
| 09/01/2024 | 970,750.00 | 1,040,450.50 | -69,700.50 | | -51,061.98 |
| 03/01/2025 | 405,281.25 | 279,763.00 | 125,518.25 | | 90,285.78 |
| 06/30/2025 | | | | 55,817.75 | |
| 09/01/2025 | 990,281.25 | 1,054,763.00 | -64,481.75 | | -45,540.73 |
| 03/01/2026 | 388,828.13 | 268,719.25 | 120,108.88 | | 83,289.26 |
| 06/30/2026 | | | | 55,627.13 | |
| 09/01/2026 | 1,003,828.13 | 1,058,719.25 | -54,891.12 | | -37,373.75 |
| 03/01/2027 | 371,531.25 | 257,461.75 | 114,069.50 | | 76,257.89 |
| 06/30/2027 | | | | 59,178.38 | |
| 09/01/2027 | 1,021,531.25 | 1,072,461.75 | -50,930.50 | | -33,430.58 |
| 03/01/2028 | 353,250.00 | 245,848.00 | 107,402.00 | | 69,219.59 |
| 06/30/2028 | | | | 56,471.50 | |
| 09/01/2028 | 1,043,250.00 | 1,090,848.00 | -47,598.00 | | -30,120.07 |
| 03/01/2029 | 332,550.00 | 229,412.75 | 103,137.25 | | 64,081.63 |
| 06/30/2029 | | | | 55,539.25 | |
| 09/01/2029 | 1,067,550.00 | 1,109,412.75 | -41,862.75 | | -25,538.56 |
| 03/01/2030 | 310,500.00 | 212,296.75 | 98,203.25 | | 58,822.74 |
| 06/30/2030 | | | | 56,340.50 | |
| 09/01/2030 | 1,090,500.00 | 1,127,296.75 | -36,796.75 | | -21,641.11 |
| 03/01/2031 | 287,100.00 | 194,500.00 | 92,600.00 | | 53,472.66 |
| 06/30/2031 | | | | 55,803.25 | |
| 09/01/2031 | 1,112,100.00 | 1,139,500.00 | -27,400.00 | | -15,535.39 |
| 03/01/2032 | 262,350.00 | 176,119.75 | 86,230.25 | | 48,004.49 |
| 06/30/2032 | | | | 58,830.25 | |
| 09/01/2032 | 1,142,350.00 | 1,161,119.75 | -18,769.75 | | -10,259.62 |
| 03/01/2033 | 235,950.00 | 156,961.50 | 78,988.50 | | 42,392.34 |
| 06/30/2033 | | | | 60,218.75 | |
| 09/01/2033 | 1,165,950.00 | 1,176,961.50 | -11,011.50 | | -5,802.57 |
| 03/01/2034 | 208,050.00 | 137,122.50 | 70,927.50 | | 36,697.76 |
| 06/30/2034 | | | | 59,916.00 | |

SAVINGS

Issuer #1
Refund Case: 2016 Sewer Bonds

| Date | Prior Debt Service | Refunding Debt Service | Savings | Annual Savings | Present Value to 03/01/2016 @ 3.6944998% |
|---|---|---|---|---|---|
| 09/01/2034 | 1,198,050.00 | 1,202,122.50 | -4,072.50 | | -2,068.89 |
| 03/01/2035 | 178,350.00 | 116,408.25 | 61,941.75 | | 30,896.54 |
| 06/30/2035 | | | | 57,869.25 | |
| 09/01/2035 | 1,228,350.00 | 1,221,408.25 | 6,941.75 | | 3,399.74 |
| 03/01/2036 | 146,850.00 | 94,916.00 | 51,934.00 | | 24,973.51 |
| 06/30/2036 | | | | 58,875.75 | |
| 09/01/2036 | 1,261,850.00 | 1,244,916.00 | 16,934.00 | | 7,995.36 |
| 03/01/2037 | 113,400.00 | 72,548.50 | 40,851.50 | | 18,938.13 |
| 06/30/2037 | | | | 57,785.50 | |
| 09/01/2037 | 1,298,400.00 | 1,267,548.50 | 30,851.50 | | 14,042.88 |
| 03/01/2038 | 77,850.00 | 49,305.75 | 28,544.25 | | 12,757.02 |
| 06/30/2038 | | | | 59,395.75 | |
| 09/01/2038 | 1,337,850.00 | 1,294,305.75 | 43,544.25 | | 19,107.86 |
| 03/01/2039 | 40,050.00 | 25,090.50 | 14,959.50 | | 6,445.39 |
| 06/30/2039 | | | | 58,503.75 | |
| 09/01/2039 | 1,375,050.00 | 1,315,090.50 | 59,959.50 | | 25,365.33 |
| 06/30/2040 | | | | 59,959.50 | |
| | 36,092,237.59 | 33,938,482.75 | 2,153,754.84 | 2,153,754.84 | 1,638,541.26 |

Savings Summary

| | |
|---|---|
| Dated Date | 03/01/2016 |
| Delivery Date | 03/01/2016 |
| PV of savings from cash flow | 1,638,541.26 |
| Less: Prior funds on hand | -2,030,831.00 |
| Plus: Refunding funds on hand | 1,805,439.96 |
| Net PV Savings | 1,413,150.22 |

**March 15, 2016**

**TO:** **MAYOR AND COUNCIL MEMBERS**

**FROM:** **CITY MANAGER**

**SUBJECT:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE ALLOCATION OF UNSPENT PROCEEDS OF 2009 WATER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED TO SPECIFIED PROJECTS**

## SUMMARY

This Resolution authorizes the City Council of the City of Compton to allocate unspent proceeds of the City's previously issued Series 2009 Water Revenue Bonds to specific projects. This Resolution also authorizes the City Manager to commence and / or complete appropriate procurement processes to complete these projects.

## BACKGROUND

Pursuant to resolutions adopted on December 2, 2008 and May 26, 2009, the City Council issued and delivered $44,040,000 City of Compton, California (Los Angeles County, California) Water Revenue Bonds, Series 2009 (the "**2009 Bonds**"). In connection with the issuance of the 2009 Bonds, the City covenanted to spend the proceeds of the 2009 Bonds within 3 to 5 years; however, the proceeds of the 2009 Bonds were not spent within the authorized time period - in potential violation of Internal Revenue Service regulations.

On July 21, 2015, the City Council directed and authorized Blake C. Sharpton of the Butler Snow LLP law firm to make application to the Internal Revenue Service (the "**IRS**") under the Tax Exempt Bonds Voluntary Closing Agreement Program ("**VCAP**") with respect to the unspent proceeds of the 2009 Bonds with the goal of resolving any potential regulation violations with the IRS.

After lengthy negotiations, the IRS responded to the VCAP submission with a Closing Letter dated February 2, 2016 (the "**Closing Letter**") for the 2009 Bonds (the "**Response**") under which the IRS concluded "a violation of the [Internal Revenue] Code has not been articulated or identified" based upon the assumption that City Council would expeditiously spend all unspent 2009 Bond proceeds on projects. On this basis, the VCAP matter was closed.

The current unspent balance of 2009 Bond proceeds is equal to $10,823,284.

**STATEMENT OF THE ISSUE**

Staff has received a recommendation from Blake C. Sharpton of Butler Snow LLP that, in order to comply with the IRS's Response Letter, it is imperative that City Council allocate all unspent 2009 Bond proceeds to specified projects and commence and complete the projects expeditiously.

This Resolution allocates unspent 2009 Bond proceeds to the projects described in the attached resolution. This Resolution also authorizes the City Manager to commence the appropriate procurement processes to complete the projects.

**ALTERNATIVE**

City Council may choose not to allocate the unspent 2009 Bond proceeds to projects.

**FISCAL IMPACT**

The City will be able to complete $10,823,284 of new water infrastructure upgrades.

**RECOMMENDATIONS**

Staff recommends that City Council approve the attached resolution.

**ROGER HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE ALLOCATION OF UNSPENT PROCEEDS OF 2009 WATER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED TO SPECIFIED PROJECTS**

**WHEREAS**, the City of Compton (the "**City**") is a municipal corporation and chartered city of the State of California and governed by the City Council of the City (the "**City Council**"); and

**WHEREAS**, pursuant to the Charter of the City of Compton and Chapter XXXII of the Compton Municipal Code (together, the "**Bond Law**"), the City is authorized to issue revenue bonds to finance the acquisition, construction, improvement, furnishing, equipping, remodeling, repair, reconstruction or rehabilitation of the water treatment, collection and supply facilities of the City (the "**Water System**") or for the purpose of refunding bonds issued for such purposes; and

**WHEREAS**, pursuant to the Bond Law, the City issued its $44,040,000 City of Compton, California (Los Angeles County, California) Water Revenue Bonds, Series 2009 (the "**Water Bonds**"); and

**WHEREAS**, the City, in connection with the issuance of the Water Bonds, and pursuant to a tax certificate related to the Water Bonds (the "**Tax Certificate**") covenanted to spend the proceeds of the Water Bonds within a certain period of time; however, the proceeds of the Water Bonds were not spent within the authorized time period in the Tax Certificate; and

**WHEREAS**, on July 21, 2015, the City Council directed and authorized Blake C. Sharpton of the Butler Snow LLP law firm to make application to the Internal Revenue Service (the "**IRS**") under the Tax Exempt Bonds Voluntary Closing Agreement Program ("**VCAP**") with respect to the unspent proceeds of the Water Bonds; and

**WHEREAS**, the IRS responded to the VCAP submission with a Closing Letter (the "**Closing Letter**") for the Water Bonds (the "**Response**"); and

**WHEREAS**, the Response concluded "a violation of the Code has not been articulated or identified," thus the request was not eligible for VCAP, and the matter was closed; and

**WHEREAS**, to ensure continued compliance with the Response, the City wishes to appoint a representative to manage and oversee the spending of the unspent proceeds of the Water Bonds; and

**WHEREAS**, the City wishes to retain the law firm of Butler Snow LLP to provide legal counsel from time to time for continued compliance with the Response.

**NOW, THEREFORE, BE IT RESOLVED THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**Section 1.** That this Resolution is adopted pursuant to the provisions of the Bond Law and other applicable laws.

**Section 2.** That a copy of the Closing Letter from the IRS to the VCAP submission for the Water Bonds is attached as Exhibit A hereto and said letter is hereby accepted.

**Section 3.** That Pursuant to the Response, as of June 5, 2014 more than 24% of the spendable proceeds of the Water Bonds remained unallocated to projects. The City Council hereby approves and directs that all remaining unspent proceeds of the Water Bonds be allocated to binding contracts for the projects described in Exhibit B.

**Section 4.** That the City Council hereby appoints the City Manager to ensure all unspent proceeds of the Water Bonds are spent in accordance with the schedule in Exhibit B. The City Manager is hereby authorized to execute any and all documents and to do and perform any and all acts and things, from time to time, consistent with this Resolution and Exhibits A and

B that are necessary or appropriate to ensure unspent proceeds are allocated to binding contracts and subsequently spent.

**Section 5.** That the City Council hereby retains the continued services of Butler Snow LLP to advise from time to time on the continued monitoring and spending of all unspent Water Bond proceeds in accordance with the schedule in Exhibit B attached hereto.

**Section 6.** That copies of this Resolution shall be filed in the offices of the City Clerk, City Manager, City Attorney, City Treasurer, and the City Controller and the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

**ADOPTED** this _____ day of _____, 2016.

_____
**MAYOR OF THE CITY OF COMPTON**

**ATTEST**

_____
**CITY CLERK OF THE CITY OF COMPTON**

**STATE OF CALIFORNIA**
**COUNTY OF LOS ANGELES**
**CITY OF COMPTON**

I, Alita Godwin, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2016.

That said Resolution was adopted by the following vote, to wit:

**AYES: COUNCIL MEMBERS-**
**NOES: COUNCIL MEMBERS-**
**ABSENT: COUNCIL MEMBERS-**
**ABSTAIN: COUNCIL MEMBERS-**

_____
**CITY CLERK OF THE CITY OF COMPTON**

DEPARTMENT OF THE TREASURY
INTERNAL REVENUE SERVICE
WASHINGTON, D.C. 20224

TAX EXEMPT AND
GOVERNMENT ENTITIES
DIVISION

Date: February 2, 2016

City of Compton, California
205 South Willowbrook Avenue
Compton, California 90220

Attn: Roger L. Haley, City Manager

Re: Voluntary Closing Agreement covering the $46,860,000 Compton Public Finance Authority Lease Revenue Bonds (Refunding and Various Capital Projects) Series 2008, the $18,710,000 City of Compton, California, Sewer Revenue Bonds, Series 2009, and the $44,040,000 City of Compton, California, Water Revenue Bonds, Series 2009, collectively (the "Bonds").

Dear Mr. Haley:

Thank you for requesting access to the Tax Exempt Bonds Voluntary Closing Agreement Program ("TEB VCAP") with respect to the bond issues identified above. Under Notice 2008-31, TEB VCAP is available for governmental issuers of tax-exempt bonds to resolve violations of the Code through closing agreements with the IRS. We appreciate the opportunity to assist issuers of tax-exempt bonds in ensuring the post-issuance compliance of their tax-exempt debt obligations.

The City of Compton, California has made certain representations to the IRS with regard to specific matters relating to the Bonds. The City of Compton has expressed concern about the Bonds' compliance with section 149(g) of the Code.

The Tax Exempt Bonds Compliance & Program Management function has concluded that, based upon our review of all the information provided and pursuant to the actions taken by the City of Compton, a violation of the Code has not been articulated or identified as required by IRM 7.2.3 (09-30-2015) or Notice 2008-31 with respect to the specific matters identified in the requests. Accordingly, the requests are not eligible for TEB VCAP and we are closing our review of this matter.

Please note that a review under TEB VCAP does not constitute an examination of the Bonds. As such, we have not determined whether the Bonds satisfy all applicable federal tax law requirements.

#19.

Thank you again for your interest in using TEB VCAP to ensure the post-issuance compliance of the Bonds. If you have any questions or concerns regarding this matter, please contact Jim Held, identification number 1000591298, at (401) 528-1869.

Sincerely,

Karen A Skinder

Karen A. Skinder
Acting Manager, Tax Exempt Bonds
Compliance & Program Management

CC: Blake C. Sharpton, Butler Snow LLP

**EXHIBIT B**

**SPENDING SCHEDULE FOR THE WATER BONDS**

**Project Description and Useful Life Analysis**

| | Project Description | Estimated Bond Proceeds | Useful Life (years) | Percentage | Allocable Life (years) |
|---|---|---|---|---|---|
| 1) | 170W: Watermain Replacement* | $8,545,948 | 40 | 79.00% | 32 |
| 2) | Heavy Duty Vehicles | 447,091 | 7 | 4.13% | 0 |
| 3) | SCADA | 1,082,367 | 20 | 10.00% | 2 |
| 4) | Tankfarm Booster Station (design) | 133,165 | 0 | 1.23% | 0 |
| 5) | Well 20 - Water Treatment Plan | 614,713 | 7 | 5.68% | 0 |
| | **Total** | **$10,823,284** | | **100.00%** | **34** |

*Includes $404,280 of contingency.

**March 15, 2016**

**TO:** **MAYOR AND COUNCIL MEMBERS**

**FROM:** **CITY MANAGER**

**SUBJECT:** **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING PARAMETERS FOR THE ISSUANCE OF SERIES 2016 WATER REVENUE REFUNDING BONDS TO REFINANCE AND REFUND A PORTION OF THE OUTSTANDING 2009 WATER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED**

## SUMMARY

This Resolution authorizes parameters under which the City Council of the City of Compton will issue Series 2016 Water Revenue Refunding Bonds for the purpose of refinancing and refunding a portion of the City's previously issued Series 2009 Water Revenue Bonds. This Resolution also authorizes the City Manager to execute agreements for legal and financial services in connection with the issuance of the Series 2016 Water Revenue Bonds.

## BACKGROUND

On December 2, 2008 and May 26, 2009, the City Council approved resolutions under which the City issued and delivered $44,040,000 City of Compton Water Revenue Bonds, Series 2009 (the "**Prior Bonds**"). The outstanding principal balance of the Prior Bonds is currently $41,610,000.

## STATEMENT OF THE ISSUE

Staff has received a recommendation from Comer Capital Group, LLC and IFS Securities, Inc. that, due to present market conditions, it is advisable, feasible and in the best interest of the City that all of the Prior Bonds maturing on August 1, 2020 and thereafter and now outstanding in the aggregate principal amount of $37,965,000 be refinanced and refunded by redemption and payment in order to create savings in the debt service requirements on the Prior Bonds.

The refinancing and refunding of the Prior Bonds would be achieved through the issuance of Series 2016 Water Revenue Refunding Bonds (the "**Refunding Bonds**").

This Resolution authorizes the commencement of the legal and financial work necessary to market the Refunding Bonds to potential investors. The final issuance and sale of the Refunding

Bonds is subject to an additional resolution that will be presented to the City Council for consideration.

**ALTERNATIVE**

City Council may choose not to issue and deliver the Refunding Bonds.

**FISCAL IMPACT**

Based on current interest rates and structure, the City could save as much as $2,399,556 in present value interest cost by issuing the Refunding Bonds.

**RECOMMENDATIONS**

Staff recommends that City Council approve the attached resolution.

**ROGER HALEY**
**CITY MANAGER**

**RESOLUTION NO. _____**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING PARAMETERS FOR THE ISSUANCE OF SERIES 2016 WATER REVENUE REFUNDING BONDS TO REFINANCE AND REFUND A PORTION OF THE OUTSTANDING 2009 WATER REVENUE BONDED INDEBTEDNESS HERETOFORE ISSUED**

**WHEREAS,** the City of Compton (the "**City**"), a municipal corporation and chartered city of the State of California, wishes to refund outstanding indebtedness authorized by Section 53571 of the California Government Code; and

**WHEREAS**, the City is authorized to refund outstanding indebtedness pursuant to Article 10 of Chapter 3, Part 1, Division 2, Title 5 of the California Government Code, being Sections 53570 through 53572, inclusive, as amended, and the Charter of the City of Compton (as amended, the "**City Charter**") (collectively, the "**Authorizing Law**"), for purposes authorized by California Government Code Section 53571 and the City Charter, respectively, such indebtedness to be represented by a note or notes of the City; and

**WHEREAS**, pursuant to the Authorizing Law, such note or notes are to be issued pursuant to a resolution of the City Council of the City (the "**City Council**") and may be issued from time to time as provided in such resolution; and

**WHEREAS**, the City Council has heretofore determined that it was necessary and in the best interests of the City to pay for certain capital costs of the City's Water System (the "**Water System**") and to fund such undertaking by the issuance and sale of revenue bonds; and

**WHEREAS**, pursuant to resolutions adopted on December 2, 2008 and May 26, 2009, the City Council issued and delivered $44,040,000 City of Compton, California (Los Angeles County, California) Water Revenue Bonds, Series 2009 (the "**Prior Bonds**"), bearing interest from their date of issuance at the rates per annum set forth below opposite each principal maturity, all interest payable semiannually on February 1 and August 1 in each year, and the principal maturing on August 1 in the following years and principal amounts:

| Year | Amount | Rate |
|---|---|---|
| 2013 | $765,000 | 3.000% |
| 2014 | 820,000 | 3.500 |
| 2015 | 845,000 | 3.750 |
| 2016 | 890,000 | 4.000 |
| 2017 | 810,000 | 4.250 |
| 2018 | 950,000 | 4.500 |
| 2019 | 995,000 | 4.625 |
| 2020 | 1,040,000 | 4.750 |
| 2027 | 9,145,000 | 5.625 |
| 2039 | 27,780,000 | 6.000 |

and there is now outstanding $41,610,000 aggregate principal amount of the Prior Bonds; and

**WHEREAS**, the City Council has received a recommendation from Comer Capital Group, LLC, Jackson, Mississippi (the "**Financial Advisor**") and IFS Securities, Inc., Atlanta, Georgia (the "**Underwriter**") that, due to present market conditions, it is advisable, feasible and in the best interest of the City that all of the Prior Bonds maturing August 1, 2020 and thereafter and now outstanding in the aggregate principal amount of $37,965,000 (the "**Refunded Bonds**") be refunded by redemption and payment in order to effect a savings in the debt service requirements on the City's now outstanding bonded indebtedness, and the City Council has determined, after its own independent study and investigation, that it is in the best interest of the City to refund the Refunded Bonds as aforesaid; and

**WHEREAS**, upon the further recommendation of the Financial Advisor and Underwriter, with which the City Council concurs, it has been determined that such refunding of the Refunded Bonds should be accomplished by making due and legal provision for the

redemption of the Refunded Bonds on August 1, 2019 by paying the principal amount thereof and the interest to accrue thereon until such date of redemption; and

**WHEREAS**, to accomplish the refunding of the Refunded Bonds, the City Council, on behalf of the City, proposes to issue and deliver City of Compton, California (Los Angeles County, California) Water Revenue Refunding Bonds, Series 2016, in the original aggregate principal amount of $46,500,000 (the "**Series 2016 Bonds**"); and

**WHEREAS**, pursuant to the Constitution and the laws of the State of California, and particularly California Government Code Section 53571, refunding bonds, such as the Series 2016 Bonds, are construed and deemed to be issued in lieu of the original debt being so refunded, and thus the Series 2016 Bonds are being issued in lieu and in replacement of the Refunded Bonds; and

**WHEREAS**, the City proposes to issue its Series 2016 Bonds in the maximum aggregate principal amount of $46,500,000, with an interest rate not to exceed five percent (5.00%) and, a maximum annual debt service of $3,400,000; and

**WHEREAS**, as a result of the sale of its Series 2016 Bonds as aforesaid, the City will meet all of the requirements pertaining to the issuance of refunding bonds without the necessity for an election therefor as the proceedings authorizing the issuance of the Series 2016 Bonds shall not require the deposit of any more moneys, obligations, and federal securities as are sufficient, taking into account both the principal amount of the moneys, obligations, and securities and the interest to become due thereon, to implement the refunding of the Refunded Bonds (California Government Code Section 53582), all as more fully set forth in **Exhibit A** hereto which, by this reference thereto, is incorporated herein and made a part hereof; and

**WHEREAS**, a portion of the proceeds derived from the sale of the Series 2016 Bonds hereinafter authorized to be issued and a pro rata portion of the current year sinking fund accruals applicable to the Refunded Bonds will be deposited in trust, simultaneously with the issuance and delivery of the Series 2016 Bonds, with U.S. Bank National Association, Seattle, Washington as Escrow Agent (the "**Escrow Agent**"), in an amount sufficient to pay the cost of acquiring certain obligations of the United States of America or its agencies, which obligations will be held, supervised, maintained and administered by the Escrow Agent under an Escrow Deposit Agreement to be entered into by and between the Escrow Agent and the City Council (the "**Escrow Deposit Agreement**") and to pay certain expenses in connection with the refunding of the Refunded Bonds and said obligations and the interest derived therefrom will be used and applied toward the cost of refunding the Refunded Bonds as aforesaid, all as hereinafter provided; and

**WHEREAS**, prior to the actual issuance and delivery of the Series 2016 Bonds, the City Council will enter into a contract with U.S. Bank National Association, Seattle, Washington, pursuant to which said Bank will agree to act as Paying Agent and as Bond Registrar (the "**Paying Agent**" and/or "**Bond Registrar**") for the Series 2016 Bonds and to perform various functions with respect to the Series 2016 Bonds, including, but not limited to, the authentication of the Series 2016 Bonds by the manual signature of a duly authorized signatory of the Bond Registrar, the registration, transfer, exchange and related mechanical and clerical functions, as well as the preparation, signing and issuance of checks or drafts in payment of the principal of and interest on the Series 2016 Bonds as same become due and payable; and

**WHEREAS**, the City has determined it is in the best interest of the City, coinciding with the issuance of the Series 2016 Bonds, to engage a bond attorney, financial advisor, underwriter, trustee, and other professionals to work with the City to effectuate such issuance.

**NOW, THEREFORE, BE IT RESOLVED TH CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:**

**Section 1.** That this Resolution is adopted pursuant to the provisions of the Authorizing Law and other applicable laws.

**Section 2.** That the City Manager is hereby authorized to execute agreements with

Butler Snow LLP, Comer Capital Group, LLC, IFS Securities, US Bank National Association, and other professionals to provide legal and financial services in connection with the issuance of the Series 2016 Bonds. The fees and expenses of such professionals shall be paid from proceeds of the Series 2016 Bonds.

**Section 3.** That the City Council is hereby authorized to enter into the Escrow Deposit Agreement with the Escrow Agent on the date of the issuance and delivery of the Series 2016 Bonds, and the Escrow Deposit Agreement be and the same is hereby approved and the Mayor of the City be and is hereby authorized and directed to execute the Escrow Deposit Agreement for and on behalf of the City Council and the City Clerk be and is hereby authorized and directed to attest same and impress thereon the official seal of the City Council and that the Escrow Deposit Agreement shall be in substantially the form which is on file and of record in the Minute Book of the City Council, and by this reference thereto, the Escrow Deposit Agreement is incorporated herein and made a part hereof, subject to such changes, insertions and omissions as may be required to effect the refunding of the Refunded Bonds as aforesaid and as same may be approved by the Mayor and the execution of the Escrow Deposit Agreement by the officers of the City Council as herein authorized shall be conclusive evidence of any such approval.

**Section 4.** That U.S. Bank National Association, as Paying Agent and Bond Registrar for the Refunded Bonds, is hereby authorized and directed to call the Refunded Bonds for redemption on the Redemption Date. Not more than 60 days nor less than 30 days prior to the Redemption Date, notice of such redemption shall be mailed, by first class mail, to the owners of the Refunded Bonds to be redeemed at the addresses which appear on the bond registration book kept by U.S. Bank National Association, as Bond Registrar for the Refunded Bonds. The notice of redemption shall be in substantially the form to be attached as an exhibit to the Escrow Deposit Agreement.

**Section 5.** That there is hereby authorized to be issued water revenue refunding bonds in the maximum original aggregate principal amount of $46,500,000 for the purpose of providing funds to be applied toward the cost of refunding by redemption and payment the Refunded Bonds and to pay expenses necessary to accomplish the foregoing, and all of the covenants, agreements and provisions of this Resolution shall be for the equal and proportionate benefit and security of all owners of the Series 2016 Bonds.

**Section 6.** That the Series 2016 Bonds shall be issued in one or more series in the maximum aggregate principal amount of $46,500,000 (exclusive of any original issue premium or discount pricing), with an interest rate not to exceed five percent (5.00%) and maximum annual debt service of $3,400,000, all interest payable semiannually on February 1 and August 1 in each year (each such date an "**Interest Payment Date**"), commencing on August 1, 2016, and the principal shall mature on August 1, 2039.

**Section 7.** That the form of the Series 2016 Bonds shall be in a second resolution to be adopted by the City Council at a later date.

**Section 8.** That the notice designating the Series 2016 Bonds (or the portion of the principal amount of the Series 2016 Bonds in authorized denominations) to be acquired by redemption, as aforesaid, shall be mailed, postage prepaid, to all registered owners of Series 2016 Bonds to be redeemed in whole or in part at the addresses which appear upon the bond registration book at least 30 days prior to the redemption date; but failure so to mail any such notice shall not affect the validity of the proceedings for such redemption or cause the interest to continue to accrue on the principal amount of the Series 2016 Bonds so designated for redemption after the redemption date. Upon partial redemption, the Series 2016 Bonds shall be surrendered in exchange for one or more new Series 2016 Bonds in authorized denominations for the unredeemed portion of the principal amount of the Series 2016 Bonds.

**Section 9.** That the City Council, on behalf of the City, hereby covenants and agrees that it will not, subsequent to the date of the issuance of the Series 2016 Bonds, intentionally use any portion of the proceeds of the Series 2016 Bonds to acquire higher yielding investments or to replace funds which were used directly or indirectly to acquire higher yielding investments, except as may be otherwise permitted by Section 148 of the Internal Revenue Code of 1986, as amended (the "**Code**") and the regulations promulgated thereunder, and that it will take such action to ensure that the Series 2016 Bonds do not constitute "arbitrage bonds" within the meaning of Section 148(a) of the Code or the regulations promulgated thereunder, including, but

not limited to, complying with the requirements of Section 148(f) of the Code and the regulations promulgated thereunder and the payment of rebate, if any, required to be made, and that it will expend the proceeds of the Series 2016 Bonds in compliance with the applicable provisions of Sections 141 through 150 of the Code.

**Section 10.** That the Mayor and the City Clerk are hereby authorized and directed to execute, for and on behalf of the City, a certification, based upon facts, estimates and circumstances, as to the reasonable expectations regarding the amount, expenditure and use of the proceeds of the Series 2016 Bonds, as well as such other documents (including, without limitation, elections under Section 148 of the Code) as may be necessary or desirable in connection with the issuance and delivery of the Series 2016 Bonds.

**Section 11.** That the use of a Preliminary Official Statement with respect to the Series 2016 Bonds is hereby approved. The execution by the City Manager of the City of a certificate "deeming final" the Preliminary Official Statement is hereby authorized.

**Section 12.** That copies of this Resolution shall be filed in the offices of the City Clerk, the City Manager, the City Attorney, the City Treasurer, and the City Controller, and that Mayor shall sign and the City Clerk shall attest, each to the adoption of this Resolution.

**ADOPTED** this _____ day of _____, 2016.

_____
**MAYOR OF THE CITY OF COMPTON**

**ATTEST**

_____
**CITY CLERK OF THE CITY OF COMPTON**

**STATE OF CALIFORNIA**
**COUNTY OF LOS ANGELES**
**CITY OF COMPTON**

I Alita L. Godwin, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2016.

That said Resolution was adopted by the following vote, to wit:

**AYES: COUNCIL MEMBERS-**
**NOES: COUNCIL MEMBERS-**
**ABSENT: COUNCIL MEMBERS-**
**ABSTAIN: COUNCIL MEMBERS-**

_____
**CITY CLERK OF THE CITY OF COMPTON**

**EXHIBIT A**

[ATTACHED]

SAVINGS

City of Compton, CA
Refund Case: Series 2009 Water

| Date | Prior Debt Service | Refunding Debt Service | Savings | Annual Savings | Present Value to 03/01/2016 @ 3.8071603% |
|---|---|---|---|---|---|
| 08/01/2016 | 1,115,303.13 | 666,242.50 | 449,060.63 | | 442,059.21 |
| 02/01/2017 | 1,115,303.13 | 799,491.00 | 315,812.13 | | 305,080.77 |
| 06/30/2017 | | | | 764,872.76 | |
| 08/01/2017 | 1,115,303.13 | 799,491.00 | 315,812.13 | | 299,381.79 |
| 02/01/2018 | 1,115,303.13 | 799,491.00 | 315,812.13 | | 293,789.28 |
| 06/30/2018 | | | | 631,624.26 | |
| 08/01/2018 | 1,115,303.13 | 799,491.00 | 315,812.13 | | 288,301.24 |
| 02/01/2019 | 1,115,303.13 | 799,491.00 | 315,812.13 | | 282,915.71 |
| 06/30/2019 | | | | 631,624.26 | |
| 08/01/2019 | 1,115,303.13 | 799,491.00 | 315,812.13 | | 277,630.78 |
| 02/01/2020 | 1,115,303.13 | 799,491.00 | 315,812.13 | | 272,444.58 |
| 06/30/2020 | | | | 631,624.26 | |
| 08/01/2020 | 2,155,303.13 | 2,449,491.00 | -294,187.87 | | -249,048.94 |
| 02/01/2021 | 1,090,603.13 | 788,188.50 | 302,414.63 | | 251,231.03 |
| 06/30/2021 | | | | 8,226.76 | |
| 08/01/2021 | 2,185,603.13 | 2,473,188.50 | -287,585.37 | | -234,448.70 |
| 02/01/2022 | 1,059,806.25 | 764,177.25 | 295,629.00 | | 236,504.08 |
| 06/30/2022 | | | | 8,043.63 | |
| 08/01/2022 | 2,219,806.25 | 2,499,177.25 | -279,371.00 | | -219,322.65 |
| 02/01/2023 | 1,027,181.25 | 739,453.50 | 287,727.75 | | 221,663.64 |
| 06/30/2023 | | | | 8,356.75 | |
| 08/01/2023 | 2,252,181.25 | 2,524,453.50 | -272,272.25 | | -205,838.52 |
| 02/01/2024 | 992,728.13 | 714,017.25 | 278,710.88 | | 206,770.11 |
| 06/30/2024 | | | | 6,438.63 | |
| 08/01/2024 | 2,292,728.13 | 2,554,017.25 | -261,289.12 | | -190,224.18 |
| 02/01/2025 | 956,165.63 | 687,797.25 | 268,368.38 | | 191,728.33 |
| 06/30/2025 | | | | 7,079.26 | |
| 08/01/2025 | 2,331,165.63 | 2,582,797.25 | -251,631.62 | | -176,413.05 |
| 02/01/2026 | 917,493.75 | 660,793.50 | 256,700.25 | | 176,604.74 |
| 06/30/2026 | | | | 5,068.63 | |
| 08/01/2026 | 2,372,493.75 | 2,610,793.50 | -238,299.75 | | -160,883.02 |
| 02/01/2027 | 876,571.88 | 633,006.00 | 243,565.88 | | 161,366.59 |
| 06/30/2027 | | | | 5,266.13 | |
| 08/01/2027 | 2,411,571.88 | 2,633,006.00 | -221,434.12 | | -143,963.46 |
| 02/01/2028 | 833,400.00 | 604,506.00 | 228,894.00 | | 146,033.57 |
| 06/30/2028 | | | | 7,459.88 | |
| 08/01/2028 | 2,463,400.00 | 2,679,506.00 | -216,106.00 | | -135,299.34 |
| 02/01/2029 | 784,500.00 | 564,147.25 | 220,352.75 | | 135,381.05 |
| 06/30/2029 | | | | 4,246.75 | |
| 08/01/2029 | 2,514,500.00 | 2,719,147.25 | -204,647.25 | | -123,383.16 |
| 02/01/2030 | 732,600.00 | 522,232.50 | 210,367.50 | | 124,462.69 |
| 06/30/2030 | | | | 5,720.25 | |
| 08/01/2030 | 2,567,600.00 | 2,762,232.50 | -194,632.50 | | -113,002.08 |
| 02/01/2031 | 677,550.00 | 478,664.50 | 198,885.50 | | 113,314.31 |
| 06/30/2031 | | | | 4,253.00 | |
| 08/01/2031 | 2,627,550.00 | 2,808,664.50 | -181,114.50 | | -101,261.75 |
| 02/01/2032 | 619,050.00 | 433,346.00 | 185,704.00 | | 101,888.23 |
| 06/30/2032 | | | | 4,589.50 | |
| 08/01/2032 | 2,689,050.00 | 2,853,346.00 | -164,296.00 | | -88,458.65 |
| 02/01/2033 | 556,950.00 | 386,277.00 | 170,673.00 | | 90,175.53 |
| 06/30/2033 | | | | 6,377.00 | |
| 08/01/2033 | 2,756,950.00 | 2,906,277.00 | -149,327.00 | | -77,423.49 |
| 02/01/2034 | 490,950.00 | 337,263.00 | 153,687.00 | | 78,195.56 |
| 06/30/2034 | | | | 4,360.00 | |

SAVINGS

City of Compton, CA
Refund Case: Series 2009 Water

| Date | Prior Debt Service | Refunding Debt Service | Savings | Annual Savings | Present Value to 03/01/2016 @ 3.8071603% |
|---|---|---|---|---|---|
| 08/01/2034 | 2,825,950.00 | 2,952,263.00 | -126,313.00 | | -63,067.21 |
| 02/01/2035 | 420,900.00 | 286,401.25 | 134,498.75 | | 65,899.84 |
| 06/30/2035 | | | | 8,185.75 | |
| 08/01/2035 | 2,900,900.00 | 3,006,401.25 | -105,501.25 | | -50,726.43 |
| 02/01/2036 | 346,500.00 | 233,497.25 | 113,002.75 | | 53,318.29 |
| 06/30/2036 | | | | 7,501.50 | |
| 08/01/2036 | 2,981,500.00 | 3,063,497.25 | -81,997.25 | | -37,966.19 |
| 02/01/2037 | 267,450.00 | 178,453.75 | 88,996.25 | | 40,437.10 |
| 06/30/2037 | | | | 6,999.00 | |
| 08/01/2037 | 3,062,450.00 | 3,118,453.75 | -56,003.75 | | -24,971.00 |
| 02/01/2038 | 183,600.00 | 121,270.75 | 62,329.25 | | 27,272.27 |
| 06/30/2038 | | | | 6,325.50 | |
| 08/01/2038 | 3,153,600.00 | 3,181,270.75 | -27,670.75 | | -11,881.22 |
| 02/01/2039 | 94,500.00 | 61,753.75 | 32,746.25 | | 13,797.87 |
| 06/30/2039 | | | | 5,075.50 | |
| 08/01/2039 | 3,244,500.00 | 3,236,753.75 | 7,746.25 | | 3,202.97 |
| 06/30/2040 | | | | 7,746.25 | |
| | 73,859,728.21 | 71,072,663.00 | 2,787,065.21 | 2,787,065.21 | 2,493,268.14 |

Savings Summary

| | |
|---|---|
| Dated Date | 03/01/2016 |
| Delivery Date | 03/01/2016 |
| PV of savings from cash flow | 2,493,268.14 |
| Less: Prior funds on hand | -3,339,000.00 |
| Plus: Refunding funds on hand | 3,245,288.50 |
| Net PV Savings | 2,399,556.64 |