Members of the public may address the City Council on any item shown on the agenda or matter of the Council's authority after completion of "Request to Address the Council Form" available in the lobby of the Council Chambers or in the City Clerk's office. This form must be completed 15 minutes prior to the scheduled meeting time. Pursuant to Section 54957.5 of the California Government Code, Any writings (Except for those writings which are exempt from disclosure) which are distributed to all or a majority of the members of the City Council are available for public inspection in the lobby of the City Council Chambers and in the office of the City Clerk during regular business hours.

COMPTON CITY COUNCIL
AGENDA

09/08/2026

4:30 PM – CLOSED SESSION
5:30 PM – PUBLIC MEETING

205 S. WILLOWBROOK AVE
COMPTON, CA 90220

OPENING

ROLL CALL

MOMENT OF SILENCE

PLEDGE OF ALLEGIANCE

PUBLIC COMMENTS ON CLOSED SESSION

CLOSED SESSION

1. Conference with Legal Counsel - Existing Litigation
   Maurice Gibbs v. City of Compton
   LASC Case No. 24CMCV01828
   Pursuant to Government Code section 54956.9(c) or (d)(1)

2. Public Employment Appointment and Hiring
   TITLE: City Attorney
   Pursuant to Government Code Section 54957(b)(1)

3. Conference with Legal Counsel – Anticipated Litigation
Pursuant to Government Code Section 54956.9(e)(1) or (d)(2) and (e)(1) because there is significant exposure to litigation in two cases

4. Conference with Legal Counsel – Anticipated Litigation
Pursuant to Government Code section 54956.9(d)(4) to consider initiation of litigation for two cases

REPORT OUT OF CLOSED SESSION

COMMENDATORY RESOLUTIONS/PRESENTATIONS

5. CERTIFICATE PRESENTATION - LA MICHOACANA QUEEN - Mayor Emma Sharif

6. CERTIFICATE PRESENTATION - COMPTON MLB YOUTH ACADEMY COACHES - Mayor Emma Sharif

PUBLIC COMMENTS ON AGENDA ITEMS AND NON-AGENDA MATTERS

CONSENT AGENDA

Consent items are routine and expected to be non-controversial. They will be acted upon by the Council at one time without discussion unless a Council Member requests an item be removed or discussed.

APPROVAL OF MINUTES

7. SEPTEMBER 23, 2025

8. MARCH 10, 2026

9. APRIL 27, 2026

GENERAL SERVICES

10. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO ISSUE A PURCHASE ORDER TO WAXIE ENTERPRISES, INC. DBA WAXIE SANITARY SUPPLY FOR THE PROCUREMENT OF EQUIPMENT AND SUPPLIES ON AN AS-NEEDED BASIS FOR THE GENERAL SERVICES DEPARTMENT NOT TO EXCEED SEVENTY THOUSAND DOLLARS AND ZERO CENTS ($70,000.00) FOR FISCAL YEAR 2026-2027

HUMAN RESOURCES

11. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING THE HIRING OF A RETIRED ANNUITANT AS INTERIM ASSISTANT CITY MANAGER FOR A LIMITED DURATION UNDER

GOVERNMENT CODE SECTIONS 7522.56(C) AND 21221(H)

12. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AMENDING THE CITY-WIDE SALARY SCHEDULE FOR ALL CITY OF COMPTON EMPLOYEES

PUBLIC WORKS DEPARTMENT

13. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A CAPITAL RESERVE AGREEMENT WITH THE LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA) FOR PROPOSITION C LOCAL RETURN FUNDS

RECREATION DEPARTMENT

14. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING AND RESCINDING THE PREVIOUSLY AUTHORIZED FACILITY RENTAL FEE WAIVER FOR A REPAST HONORING ERIC WASHINGTON AT THE DOUGLAS F. DOLLARHIDE COMMUNITY CENTER

RISK MANAGEMENT

15. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON RESCINDING RESOLUTION NO. 26,435 AND AUTHORIZING THE CITY MANAGER TO ENTER A FIVE-YEAR (FISCAL YEARS 2026-2027 TO 2030-2031) AGREEMENT WITH ALLIED MANAGED CARE, INC. FOR THE SELF-INSURED WORKERS' COMPENSATION PROGRAM FOR $105K PER FISCAL YEAR

REGULAR AGENDA

NEW BUSINESS

16. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A CONSTRUCTION CONTRACT WITH AND ESTABLISH A PURCHASE ORDER FOR EXCEL PAVING PURSUANT TO THE ANNUAL RESIDENTIAL STREET REHABILITATION PROJECT CIP No. 18-01, PHASE 2D ($3,507,857.10)

17. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING A BUDGET AMENDMENT TO THE FISCAL YEAR 2026-2027 BUDGET AND AUTHORIZING THE CITY MANAGER TO ESTABLISH PURCHASE ORDERS WITH VARIOUS VENDORS FOR THE PROCUREMENT OF MATERIALS, EQUIPMENT, SUPPLIES, MAINTENANCE, REPAIR, AND SPECIALIZED SERVICES TO SUPPORT PUBLIC WORKS OPERATIONS, MAINTAIN CITY INFRASTRUCTURE, AND PROTECT PUBLIC HEALTH AND SAFETY IN THE TOTAL AMOUNT OF ONE MILLION TWO HUNDRED FORTY THOUSAND DOLLARS (1,240,000)

COUNCIL COMMENTS

ADJOURNMENT

NEXT REGULAR MEETING: 9/15/2026 5:30 PM
NEXT PUBLIC HEARING: 9/15/2026 5:45 PM – 2045 GENERAL PLAN

Visit our website at http://www.comptoncity.org
Visit our Youtube at https://www.youtube.com/@comptoncityhall

City of Compton

Certificate of Recognition

PRESENTED TO

La Michoacana Queen

Manuel Romero & Elena Diaz -Business Owners
Honoring Your Contributions to the City of Compton as a Local Business

******

On behalf of the Mayor, the Compton City Council, and the citizens of Compton, we express our sincere appreciation to **LA MICHOACANA QUEEN** for your dedicated service and outstanding contributions to our community.

This certificate is awarded in recognition of your commitment to providing excellent products, maintaining fair pricing, and actively supporting the city's economic strength. Thank you for your valuable role in making Compton a vibrant place to live, work, and thrive.

The Mayor, City Council, and over 98,000 citizens of Compton wish you continued success!

Presented on this 8th day of **September 2026**

EMMA SHARIF
Mayor

DEIDRE M. DUHART
Councilwoman District 1

ANDRE SPICER
Councilman District 2

JONATHAN S. BOWERS
Councilman District 3

LILLIE P. DARDEN
Councilwoman District 4

City of Compton

Certificate of Recognition

Presented To

James Bishop

In Honor of Your Outstanding Leadership as Head Coach
at the Major League Baseball Youth Academy

On behalf of the Mayor, Compton City Council, and the great citizens of Compton, we recognize you for your outstanding achievements, leadership, and commitment to inspiring the next generation of youth by being a living example of excellence as a Head Coach with the

Major League Baseball Compton Youth Academy.

Compton is also extremely proud to recognize you for your historic and visionary leadership. Through your dedication, strategy, and inspiration, you guided the team to capture the Southern California League Championship for the first time in sixteen years, culminating in a historic run to the State Championship Finals. Your profound impact on this program has set a new standard of excellence for baseball.

We are proud to offer this recognition as a token of our appreciation for your leadership and for uplifting our youth.

The Mayor, City Council, and the 98,000+ citizens of Compton extend our warmest wishes for your continued success!

Presented on this 8th day of September, 2026

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Mayor

DEIDRE M. DUHART
Councilwoman District 1

ANDRE SPICER
Councilman District 2

JONATHAN S. BOWERS
Councilman District 3

LILLIE P. DARDEN
Councilwoman District 4

City of Compton

Certificate of Recognition

Presented To

John Kazarian

In Honor of Your Outstanding Leadership as Catching Coach
at the Major League Baseball Compton Youth Academy

On behalf of the Mayor, Compton City Council, and the great citizens of Compton, we proudly recognize you for your exceptional dedication, mentorship, and unwavering commitment to the youth of our community.

Through your expert guidance as the Catching Coach at **the Major League Baseball Compton Youth Academy,** you have not only developed premier athletic talent but have also instilled the vital core values of discipline, sportsmanship, and teamwork in our future leaders.

Your profound impact on and off the baseball diamond strengthens the fabric of our city and inspires the next generation of champions.

The Mayor, City Council, and the 98,000+ citizens of Compton extend our warmest wishes for your continued success!

Presented on this 8th day of September, 2026

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Councilwoman District 1

ANDRE SPICER
Councilman District 2

JONATHAN S. BOWERS
Councilman District 3

LILLIE P. DARDEN
Councilwoman District 4

City of Compton

Certificate of Recognition

Presented To

Aj Monarrez

In Honor of Your Outstanding Leadership as Pitching Coach
at the Major League Baseball Compton Youth Academy

On behalf of the Mayor, Compton City Council, and the great citizens of Compton, we proudly recognize you for and unwavering commitment to the youth of our community.

Through your expert guidance as the Pitching Coach at the

Major League Baseball Compton Youth Academy,

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ANDRE SPICER
Councilman District 2

JONATHAN S. BOWERS
Councilman District 3

LILLIE P. DARDEN
Councilwoman District 4

March 10, 2026

The Compton City Council meeting was called to order at 5:40pm by Mayor Emma Sharif in the Council Chambers of City Hall. The Moment of Silence and Pledge of Allegiance Ceremonies were also led by Mayor Emma Sharif.

ROLL CALL

Council Members Present: D. Duhart, J Bowers, L. Darden, Mayor E. Sharif
Council Members Absent: A. Spicer
Other Officials Present: S. Zurita, W. Hopkins, Jr.

PRESENTATIONS

1. LOS ANGELES COUNTY REGISTRAR-RECORDER PRESENTATION **(TABLED TO APRIL 7, 2026)**

PUBLIC COMMENTS ON AGENDA ITEMS AND NON-AGENDA MATTERS

Denise Cane reported that she spoke with the City Manager about her car. She owns a 2025 vehicle, and three of its tires were damaged by potholes. She followed the proper procedure for submitting a claim at the office but has not received any update and is seeking a status report. She was dissatisfaction with Driquella Baker's rude behavior towards her, noting that she pays taxes and has been a homeowner since 1990. The tire damage occurred while she was traveling on Wilmington to and from work in Carson. She just wants reimbursement for her tires. She lives in district three, and she mentioned that the street sign at Compton Blvd. and Kemp has been unreadable for over six years.

Bishop Guillory asked for a few minutes to acknowledge Women's History Month. He thanked all the women that help to stand strong in the gap in the City of Compton. Ms. Delores Zurita, ninety years old, fed his parents and a whole lot of other parents and young people for many years. He thanked the Councilmembers for attending her 90th Birthday Celebration this weekend. It was an honor to be there and for every other woman that have stood in the gap. They have a role in the City of Compton with the women that stood in the gap, and he would like to see some other women on the wall. He thanked the more than one hundred twenty people that signed the nomination papers for all of the people running for Mayor for the City of Compton. Everyone who signed nomination papers showed their support for the candidate to be included on the ballot. Many people voice complaints at the podium, but it takes commitment to put your name on the ballot and present your ideas to fellow residents and taxpayers. It's easy to sit on the sideline at a Laker or Dodger game and throw rocks, bottles of water, insults and lies but it's another thing to be in that seat and having to answer the questions about what they are going to do. To all the candidates running for Mayor including the sitting Mayor, he thanked them for being able to withstand the scrutiny and voters. He thanked the young people for putting their hats in the race to run for the seat of Mayor. It's important that they listen to everyone. To the voters they will hear a lot of things, most of them are First Amendments rights to lie. Ask the person that certain people just hate. Everything they try to bring to the city they hate.

Janice Jones returned to discuss parking permits, emphasizing her concern for safety. On her street, someone lived in their car for many years, and she worries that without permit enforcement, people living in RVs might move onto her block. Recently, she noticed two men parked in front of her house using drugs with a balloon. She is also concerned about individuals surveilling the area to see who's home or at work, potentially looking for opportunities to break in. Although not everyone may agree on every issue, she believes safety is something they all support. She pointed out that in Cerritos or Carson, you don't see cars parked randomly, and she wants her neighbors to understand this isn't a personal attack, it's just an issue she feels strongly about. Compton has begun cleaning up the streets, and she asked that these efforts be consistent throughout the entire city.

Elizabeth (via interpreter) wishes to address four key issues. First, parking on 134th Street is problematic due to ongoing construction of new homes, which has led to uncontrolled parking. Additionally, there are traffic concerns near Kipp School at 134th Street and Parmelee, where accidents involving students and families have occurred. Large trucks and school buses often block

this small, residential street, and despite previous discussions with the school, no solutions have been offered. She questions whether action will only be taken after a tragedy. Furthermore, new houses and apartments are being constructed on Wilmington, Central, and other streets, but there is insufficient parking. These are main roads with continuous traffic, and newcomers are forced to park along the street. She requests that the board send notices to homeowners about city parking regulations and any upcoming changes, as many residents are unfamiliar with the codes and need better information. She also highlights parking issues at Our Lady of Victory Church, where attendees recently received tickets because they were unaware of changes to street parking rules, twenty tickets were issued in one day. She would appreciate a meeting to discuss potential solutions.

Yolanda Lopez (speaking through an interpreter) is a resident of Compton who is experiencing parking issues. She attends Our Lady of Victory church located at Palmer and Santa Fe, where many people have received citations because the red line on the curb was not visible. Parking enforcement currently operates seven days a week until 11 pm. She would like to be notified about any changes by mail or email. Although she may be undocumented, she pays taxes and has rights. She believes it's the city's responsibility to keep residents informed about policy changes. She wants to know whether the citations are being given only to certain constituents or to all residents. On February 27, 2026, at 8:50 pm, there was an event at a church on Alameda in front of Wilson Park, where cars were parked in double lines and in the red zone, but she did not see any Parking Enforcement officers present. She asks what solutions will be proposed for this problem. She stated that Mayor Sharif has relied on the community's votes for four years and will need them again; she invited Mayor Sharif to address and resolve the issue if she wants their support.

Pauline Brown from the 125 Compton Historic Society expressed her gratitude to the Mayor and Council. She thanked them for their leadership, support of local programs, and for celebrating the rich history, culture, and legacy of the City of Compton. As a community-based historical organization, the Society’s mission is to document, preserve, and share the stories of the individuals, places, and events that have shaped the city. This work is made possible through the willingness of city leadership to partner with community organizations, demonstrating a shared commitment to keeping Compton’s history alive. Their continued support of initiative such as cultural programs, historical exhibits, speaker series, and community events serves to educate, inspire, and connect residents across generations. These collective efforts ensure that Compton’s legacy is not only remembered but also honored and shared with future generations. Ms. Brown thanked the Council for the opportunity to place these words of appreciation in public records.

Rev. Charles Brown encouraged the Council to continue their support in making sure that they work together with the Historical Society and making sure they come up with a Preservation Ordinance that would help preserve some of the historical foundations of the wonderful great City of Compton. He would like to be at the table when it’s discussed. He spoke with the City Manager a little earlier. He anticipated a resolution would be on the agenda for tonight so they could bless the city to have the actual furniture from the Heritage House be given back to the city. They gave the offices of the city an inventory of everything they want donated. If it’s lost, they will resubmit. From Central between Reeves and Caldwell they would love Building and Safety to drive down the alley of Central and look at some of the double-deck homes that are being built on a lower-level house, the garages are made into homes and it’s taking up all the parking on Central Ave. He asked if they could look into it to see if everything is done legally and appropriately.

Patricia Gonzales, Vice President of the Compton Latino Chamber of Commerce, wishes to address recent comments on social media, specifically Facebook, questioning the Chamber's ongoing work. The Chamber remains highly active and is dedicated to supporting small businesses, providing resources for families, and advocating for economic opportunities within the city of Compton. Much of this work is carried out directly in the community through meetings, workshops, partnerships, and engagement with local businesses. It is important to recognize that effective community leadership is reflected not through social media posts, but through tangible efforts in service to the people. Ms. Gonzales would like to emphasize that any attempts to undermine the Chamber’s work, create division between members, or dismantle the organization will not succeed. The Chamber was established to serve the community, and it will continue to uphold its mission. Attempts to divide or disrupt the progress being made for the community are counterproductive. The Chamber prioritizes unity and support for families impacted by

immigration raids and other challenges faced by many residents. They remain committed to collaborating with leaders and organizations who genuinely wish to promote the wellbeing of local businesses and the community. The Chamber continues to focus on building opportunities rather than being distracted by external criticism.

Maria Villareal, President of the Compton Latin Chamber of Commerce, spoke as a resident. She expressed gratitude to those present and acknowledged both the work that has been done and what remains unfinished. The community expects to be represented as a whole, voices their needs, and insists officials stay committed to their promises. Parking is a major concern for many, and she cautioned not to accept empty assurances but to persist in advocating for what is right. She stressed that safety must be a priority for everyone, not just some. She raised an issue with a mayoral candidate who previously worked hard to ensure 70% of Latinos could live in Compton, but now his campaign poses risks. She urged the Latino community to research and vote based on who will best represent them, regardless of race. She affirmed her commitment to fighting for justice.

Esperanza is a homeowner and resident of the City of Compton. She supports the parking permit program and recognizes its role in managing traffic and ensuring that emergency vehicles can safely access city streets during both weekdays and weekends, particularly when large gatherings occur. She acknowledges the importance of public safety, neighborhood organization, and sees value in these aspects of the program, however she does not agree with the policy requiring residents to pay for parking permits to host events at their homes, nor with restrictions on the number of gatherings permitted on private property. Many households in Compton have large families; for example, some homes house at least six people, which could result in at least six birthday celebrations annually, not accounting for holidays and other special occasions throughout the year. She believes that the event limit should be set at a minimum of ten per household per year. Furthermore, she strongly advocates for residential event parking permits to be free of charge and suggests that residents who have already paid for such permits should receive reimbursement. She notes that homeowners and residents already contribute to the city through property taxes and other forms of taxation, yet only approximately ten to fifteen percent of those funds are returned to the city. Residents are interested in how this portion is being invested, particularly given ongoing infrastructure concerns across Compton. She requested transparency regarding Measure P and urges city officials to consider and address the concerns of residents and homeowners like herself.

Tony Hicks of the 125 Historical Society expressed gratitude for their leadership and ongoing support of the organization. Compton will celebrate its 138th anniversary on May 11, 2026, and as in previous years, the city will host a Founders Day Celebration. Community members are encouraged to contact the city and relevant organizations to explore ways to contribute to the event. The Historical Society has a longstanding presence in the community, having organized peace initiatives prior to its establishment in 2013. Mr. Hicks commended the courage shown by those seeking public office, acknowledging the considerable work, dedication, and sacrifice required to serve as an elected official. The organization also collaborates with other groups dedicated to preserving the city's history.

Craig Henry resident of Compton. He has been living on Poinsettia Ave. for at least sixty years, and their streets have never flooded the way they are flooding now with the rain. The floods are on Poinsettia and Sloan to the degree where trucks have to come out and drain the water off the streets. It’s concerning to him health wise as well as cars speeding, sliding and causing accidents in that area. He is still perplexed because he doesn’t know what the issue is because they spent millions of dollars having the streets repaved. He’s bringing it to your attention in hopes that something can be done. He appreciates the speed bumps they put down. He has an electric car, but he doesn’t drive it in the rain. It’s in Councilmember’s Darden district, hopefully she can do something about it.

Brenda stated they need to find a solution regarding parking issues. They have obtained signatures. The ordinance they have in place in the farms is going to affect them if it’s in place. The assessment should be done in the entire City of Compton. They shouldn’t have an ordinance in place. She witnesses a lot of people coming to the meetings complaining about parking in the city. They have been going back and forth for two months. They need to know what they are going to do. They are tired of going back and forth (her mic was going in and out).

Jose Marquez stated they appreciate the Council and they don't want to be on them they just want them to do the right thing. They did the project to get revenue for the city, but it is affecting them. They want them to start with another district and then come to them. They do not have a parking problem, they have two-way streets, the streets are empty. He did a survey and went to the city to obtain a permit. They have a plan with no answers. They are confusing the whole city. They can't have a Spanish translator there sometimes, but they hire four Latino girls to take their money. Where is the transparency. He wants to get involved with the city and be happy, but they need to work for them. Election is coming and they are supposed to be working with the community. They want the parking permit situation to be placed on hold.

Saudia a resident for over twenty years stated she is in favor of the parking enforcement, and everything put in place. She does feel safer and the neighborhoods are not as crowded. The city looks better overall. She thanked them and indicated she appreciates the enforcement. The residents should take into consideration the number of vehicles that they have per household. Some of it is excessive and everyone should be responsible and understand how others are impacted by in some case selfishness. She sees it all the time, she can't even park in front of her home or have guest park in front of her home. She has had neighbors park in her driveway without asking. (Her mic was in and out)

Jaime Rodriguez highly thanked them indicating they finally removed one of the signs at the Mobile Home Park. The sign at Grandee and Dwight still needs to be taken down. He was grateful they did listen to him.

Martha Barajas from United Hands thanked the City Manager for returning her call and bringing a resolution to the food giveaway truck. She thanked the Mayor and Council as well as her volunteers. She announced that United Hands has received and bought a lot of Easter eggs and baskets. If any organizations are in need of any items from them they are more than willing to share. She hopes the election doesn't get sour and nasty and all the issues can be resolved.

Daniel Zepada from district three described the Friday workshop as a disaster. There were no solutions or negotiations. It felt like another council meeting, and at the end of the day, no one's concerns had been addressed. The situation remains confusing. Some people support permit parking while others oppose it, and the case study has yet to be completed. The discussions seem to go in circles, making it feel like a waste of time. They are striving to cooperate peacefully with them, and hope for a resolution soon.

Tanya Lewis from the first district asked Mayor Shariff what's going on with Councilmember Spicer's credit card issue. He has spent the taxpayer's money. He calls himself running for Mayor and Mayor Shariff doesn't have anything to say about the credit card. They need an answer before the election. Lynn told them that when he first sat in that seat he smoked weed with her son. They have a candidate that's running for Mayor that smokes weed. There's a lot she can bring out therefore let's put it out there like when he slapped his mom when she was on vacation. He has his face all over the first district. Where is your face, Mayor Sharif?

Councilmember Spicer advised Mayor Sharif that Ms. Lewis should not be addressing him directly as indicated on the agenda.

Mayor Sharif requested to make a statement prior to Missy's comments, noting that she is acting in accordance with established guidelines. She is responsible for implementing, not creating, laws. While no one on the dais wishes to be subjected to criticism, she has faced it on multiple occasions. However, as mandated by law, individuals must be permitted to speak.

Missy from district three reported that Code Enforcement ride through her neighborhood like they are hanging out and burning gas. Management need to talk to their employees. They may need to clock in their miles. Someone made Genene Intern Municipal Law Division. From her understanding everything is supposed to come across the dais where they the people know what's going on not behind the back doors and they make decisions. She asked how Genene became the Municipal Law Division. She has said many times Genene came with baggage. She calls it trash because when you take money from somebody and come here it's called corruption and she comes from that type of atmosphere. They need to get some clarity on the California Cal Cards because she's not going to fatten no frog for no snake. She will not let anyone charge on her property taxes

and she has to pay for it. She suggested he get a real job and take care of his responsibilities. She can't see him being the Mayor because he would be just like Trump. She asked the City Manager did he know Lueders Park was a Community Center because that's what he does backdoor deals. When is the trash coming off of our property taxes?

Vanessa Cain, she wants to know what's going on with the credit card investigation. It's been going on for two years. They should know what's going on. He shouldn't be sitting there. He is not an incumbent and he hasn't been certified. She's letting the citizens know especially in the second district that he is not certified. He's an imposter and he did not get certified in the seat by the County of LA and the Board of Supervisors. No one has ever certified him to be in the seat therefore it's not his seat. Galvan seat was stolen and Eric Perrodin helped him do it illegally with a minute order. It wasn't fair to the citizens and it's not fair now and they need to do something about it. As for parking, many of them have been there many times. There is going to be a citywide assessment, and she doesn't think they should hold any more meetings until they get the assessment. They need other departments there such as Code Enforcement, Public Safety and Building and Safety because they have a lot of illegal dwellings in Compton that need to be brought down, which is another problem and a safety problem. When people are building properties on top of properties with no permits it's illegal. If they are going to deal with one illegal act they are going to deal with all illegal acts in Compton.

Lynn Boone noted that 703 of the Charter states "the City Councils shall appoint the City Manager which position is not a classified service, and the City Manager may be removed by three affirmative votes". Someone spoke last week indicating it was four. This individual called himself an attorney and was there to teach the people about the Charter. Let's stop lying. She doesn't know what the five of them are sitting up there for they cannot even make a decision. The law firm they have listed, they are supposed to be appointing, they are having the City Manager appoint and that's no good. Anything appointed by the City Manager he is going to run it, and she could put her head on the chopping block that Ms. Genene will be a part of it. They demand a City Attorney because they are supposed to have a City Attorney until December 2026, someone who represents them. The City Manager doesn't represent them, and his partner Genene will not either therefore they need to make a decision. As far as Councilmember Spicer, when you're elected you become certified by Norwalk, they send the papers to the Board of Supervisors. They certify it then the Board of Supervisors send it down to each city. Compton certified our elected officials, Councilmember Spicer's name was nowhere on it and it's still not there. For ballot designation she knows he is going to put Mayor Pro Tem next to his name and it's a state law and if the city honors it he must provide a certification or resolution where they appointed him. If he does not have that it's illegal for him to put anything by his name. In regard to parking, she is in total agreement with them doing a citywide assessment but until then the people should not be paying. It should be stopped and a city assessment should be made. They can't have one do something for something that they are planning on doing an assessment for. Let's be fair! It shouldn't take that long for an assessment. The City Manager should not have anything to do with the public. All of them are supposed to be representing them and they all have a district.

Mayor Sharif asked the City Manager to take a look at the Know Your Charter paperwork, specifically the statement on page eleven and share with the Council how the error may have been made. She believes the presenter may have over spoken.

REGULAR AGENDA

NEW BUSINESS

2. A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON FINDING CERTAIN FIRMS QUALIFIED TO SERVE AS SPECIAL LEGAL COUNSEL AND AUTHORIZING THE CITY MANAGR TO NEGOTIATE AND EXECUTE A LEGAL SERVICES AGREEMENT WITH A FIRM TO SERVE AS SPECIAL LEGAL COUNSEL

Councilmember Bowers had concerns because they voted for Measure CA and they could have appointed a firm for City Attorney a long time ago. Under this RP said firm would answer to the MLDC not the Council.

Mayor Sharif indicated that right now they are trying to decide as to whether or not they are going to appoint someone at this time.

Councilmember Bowers noted that with what's being presented, Ms. McIntire read her presentation and highlighted that it falls on the Council and if it falls on him, he wants to be responsible no one else. The special counsel and City Attorney are two different entities and tonight they are supposed to be talking about special counsel. He feels they should be appointing a City Attorney.

Councilmember Duhart stated she they are recruiting for a City Attorney. There is a flyer where they are asking people who would like to become City Attorney and meet the qualifications they can apply for the position.

Mayor Sharif asked the City Manager if the position had been flown.

City Manager Hopkins noted their direction was they wanted to do a recruitment for City Attorney and they have in fact brought on an executive recruiter to handle the recruitment for City Attorney.

Mayor Sharif asked if it was for special counsel.

Councilmember Bowers noted that when they appointed Eric Perrodin, he was just appointed

Councilmember Darden stated she believes the item on the agenda is to appoint a special legal counsel for the Mayor and Council. She has reviewed the four choices on the agenda, and she would like to move to appoint Nossaman. In reviewing everything about them their monthly retainer included attendance at all regular special and closed session City Council Meetings, designated c\Commission Committee Meetings as requested. Provide written opinion on the Brown Act etc. They will be on site eight hours per week. They will also do twenty-five hours per week. That will include offsite and onsite. She finds they were the best as far as the retainer fees that will be charged.

Councilmember Spicer stated that last week they chose four firms they wanted to negotiate with. It looks like they will be having the City Manager negotiate since they don't have a City Attorney to come in and negotiate the terms.

Mayor Sharif responded **"**no" they put the four firms on but they are supposed to choose today the one they want to do the negotiations with.

Councilmember Spicer replied they don't want to negotiate for the best deal of all of them**.**

Mayor Sharif responded **"**no" that's not what they stated last week. Everyone chose who they put on the list and from that four they would select one today.

Councilmember Darden noted it specifically state on March 3, 2026 the City Council determined that the following four firms were selected from the pool of qualified firms for further consideration and potential negotiations therefore the City Manager is not going to negotiate with all four firms that's why they will select one and move forward at that time.

Mayor Sharif confirmed that's what was stated.

On Motion by Duhart, seconded by Spicer Resolution #26,380 entitled **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON FINDING CERTAIN FIRMS QUALIFIED TO SERVE AS SPECIAL LEGAL COUNSEL AND AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND EXECUTE A LEGAL SERVICES AGREEMENT WITH A FIRM TO SERVE AS SPECIAL LEGAL COUNSEL** was approved by the following vote on roll call:

AYES: Councilmembers – Duhart, Darden, Mayor Sharif
NOES: Councilmembers – Spicer, Bowers
ABSENT: Councilmembers – None

COUNCIL COMMENTS

Councilmember Duhart offered the following communications/announcements:

- Last Saturday she had the pleasure of attending the 90th Birthday Celebration for Mr. Roosevelt Lewis. Mr. Lewis, I hope you truly enjoyed your special day surrounded by the love and warmth of your family and friends. She wished him continued health, happiness and many more blessings in the years ahead.

- In honor of Women's History Month, she recognized Ms. Delores Zurita, a dedicated public servant and longtime champion for the City of Compton. Ms. Zurita has devoted decades of her life to strengthening the community through public service and civic engagement. She served as the PTA President at Dickerson Elementary School, Council Woman for district one for eight years, and directed the Meals on Wheels Program for more than forty years ensuring that seniors and vulnerable residents receive essential support and care. Ms. Delores Zurita's legacy reflects a lifelong commitment to community service, leadership and advocacy. Her work continues to inspire generations of women leaders and public servants who strive to make a difference in the City of Compton and beyond. She had the pleasure of attending her 90th Birthday Celebration this past Sunday and it was truly a beautiful testament to the love, respect and appreciation the community has for her and the many lives she has touched throughout the years. Her daughters former Council Woman Janna Zurita and City Clerk Satra Zurita did an outstanding job in recognizing their mothers 90th Birthday.

- She recognized the Ingredients Restaurant located at 2251 W. Rosecrans Ave. They are open Monday through Sunday from 8am to 5pm. She had the opportunity to eat there today. The food was absolutely delicious and the service was excellent. If you are looking for a good sit-down restaurant in Compton, she encouraged the residents to give them a try.

- On March 1, 2026, she will be co-hosting a Women's Tea in collaboration with the Recreation Dept and the Commission on Aging. This special event will be held in honor of Women's History Month. They will celebrate and recognize the senior citizens. The Women's Tea will take place at the Dollarhide Community Center from 1pm to 3pm so ladies wear your floral colors, pink and fascinators.

- She adjourned in memory of Mr. David Jackson who passed away this morning at one hundred and one years old. He was the last of the first Arbutus Street Generation. His Celebration of Life services are pending and will be announced at a later date. May the memory of Dr. David Jackson live on in the hearts and minds of those he loved and touched.

- Tacos and Taxes: Saturday, April 4, 2026, 9am–4pm at WLCAC Family Source Center, 1212 E. 108th St., L.A. Get free tax help from Senator Laura Richardson and Assembly Member Mike Gibson, plus enjoy complimentary tacos. Eligibility: income under $69,000. Appointments required; no walk-ins. Basic returns only (W-2 or 1099). Flyers are available in the lobby.

- She thanked everyone for coming out. She thanked everyone for speaking up and working together to strengthen the community and moving the city forward. She advised the citizens they are the eyes and ears of their community and their voices matter to her.
  She reminded everyone to always remember to eat, shop and buy Compton, a safe, clean and friendly city.

Councilmember Spicer offered the following communications/announcements:

- On March 28, 2026, at Dollarhide Community Center the Top Ladies of Distinction, Hub City and Carson Chapters will be hosting a Blood Drive from 8am to 2pm. To schedule an appointment, visit redcrossblood.org.

- On Saturday April 4, 2026, they will partnership with Children Striving Together and DCX The Culture for their Annual Easter Extravaganza at Lueders park, located at 1500 E. Rosecrans starting at 12 noon.

- On April 12, 2026, The TaTa Chapter of Omega Sci-Fi will be hosting their talent hunt 2026; poetry, ballet, modern dance, vocal and instrumental songs and art are all welcome. If you are interested in participating, please email craig@heartinthehouse.com.

- On April 17 and 18, 2026, they will be hosting a Father Con Event. Never too early never too late. The sixth conference in a hybrid event. There will be workshops, and speakers on a variety of topics relevant to fathers, families, safety and the well-being of children. On the 17th they will be doing a screening of the film made by local film makers. On the 18th there will be three breakout sessions, a keynote address and a number of resources. This event will be held at Dollarhide Community Center.

- On April 30, 2026, they will host the next Expungement and Resource Fair at the Dollarhide Community Center from 10am to 4pm. They do the expungement clinics at least twice a year. So far, they have helped over six hundred residents, helped to house over one hundred twenty residents and two hundred fifty residents were all employed from the Expungement Resource Fairs and they will continue to do them while he is in office. He appreciates all who participate.

- Every third Thursday at Lueders Park from 11am to 1pm. L-7 will be giving out free diapers and baby supplies to anyone in the community that needs it. The address is 1500 E. Rosecrans.

- He requested that Council bring back the Preferred Parking next week so they can try and reach a resolution to the parking situation. They have been talking about it for a long time; Council needs to decide on what they are going to do moving forward. Have a blessed day.

Councilmember Bowers offered the following communications/announcements:

- Invited all the residents to attend the Third District Townhall Meeting on March 21, 2026, from 10am to 12pm at Burrell McDonald Park. This will be an opportunity for open dialogue, updates and direct engagement with the community. They will also have a Spanish interpreter on site so that residents are able to fully participate and be heard. (Read Why Politics Matter)

- He recognized Lexi Prada, Political Science Major and his new intern. She will be working to become a groomed political figure for the City of Compton.

- He recognized Mr. Ernest Bland, a longtime Compton resident who is being honored for his first art exhibition after more than sixty years of creating art in his spare time. Following a distinguished career that included thirty-one years with the United States Postal Service. Mr. Bland's work is now being celebrated publicly for the first time. On behalf of the City of Compton and district three they congratulate Mr. Bland on this remarkable milestone.

- Let's remember through community unity we continue building a stronger, safer and more connected Compton. Thank you, have a great evening.

Councilmember Darden offered the following communications/announcements:

- March 7, 2026, she attended the Grand Opening and Ribbon Cutting Ceremony of the city's newest restaurant Lets Eat Soul Food Restaurant. Chef Aaron Robinson has rejuvenated the Planet Health Restaurant at 546 W. Compton Blvd., Congratulations to Chef Robinson for bringing his vision to the City of Compton**.**

- Congratulations to former Council Woman Ms. Delores Zurita for celebrating her 90th Birthday this past Sunday. She is so pleased with the city's admiration for this living legend. Thanks to Ms. Zurita for all that she has done in the City of Compton.

- Happy Birthday to Charlotte Watkins, a longtime resident, she will be celebrating a milestone birthday on March 12, 2026.

- The Services for Ms. Joyce May White Shipman, Ms. Shipman is the mother of former city employees Belita Shipman Nash, Michael Shipman and the grandmother of School Board Member Dr. Ayanna Davis. She served on the Women's Commission in Compton. Her service will be held March 17, 2026, at 10am at New Philadelphia AME Church, located at 6380 Orange Ave. Long Beach, CA.

- She closed in memory of Mr. Vincent Miles who proudly served the Compton community for thirty-seven years through his Your Christian Supply Store on the corner of Willowbrook and Alondra. Mr. Miles passed on February 26, 2026, and closed his business on December 31, 2025.

Mayor Sharif offered the following communications/announcements:

- She gave an update on how her office has been working to support the residents in continuing to move Compton forward. Community impact priority area: Priority one was infrastructure and community safety. She recently heard from several community members in district two regarding the need to re-paint the curbs along Palmer between Alameda and Long Beach Blvd. She commended the Public Works Department for their prompt response to said concern. The department repainted the curbs and also installed new no parking signage that includes the applicable penal codes. These things matter because the improvements help ensure the curbs remain clear of parked vehicles so that drivers and pedestrians safely see oncoming traffic. Small infrastructure updates like this make a big difference in protecting the safety of our neighborhood. Her office will continue working with departments to ensure community concerns are addressed timely and that safety remains a top priority across all districts.

- Congratulations to the new Let's Eat Restaurant on its Grand Opening that took place on March 7, 2026. Businesses like this help create jobs, attract visitors and give residents more options to dine and gather within their own community. She officially welcomed Let's Eat to Compton and thanked the owners for choosing Compton as their home. She wished them continued success as they continue to grow and serve the community.

- She thanked the City Manager for hosting the Workshop regarding permit parking concerns raised by residents across the city. It provided an important opportunity for the community to share their perspective, however many residents expressed that they expected an expert to be present to provide guidance and insight regarding parking permit policies as were discussed during previous meetings. She requested that another Workshop be scheduled. They need to close out the matter in regard to the parking permits. She requested that translation services and devices be available at the next meeting to ensure that all residents have equal access to this important information.

- She asked the City Manager to revisit the request regarding the State of the City Address. She indicated she spoke to him several times about the situation, and she knows he was supposed to be working with different Chambers. Hopefully they can get it done in a timely manner. She appreciates that an initial meeting was held with the Chamber of Commerce to begin discussions about the important event, however it is her understanding that a follow-up meeting has not taken place. The State of the City is an important opportunity to communicate directly with residents to provide transparency regarding the progress and the direction of the city. With that being said she respectfully requested that the city reconnect with the Chamber and work toward scheduling a State of the City Address by the end of April 2026, so that they can provide residents with a comprehensive update about where the city is and where they are headed**.**

- Looking ahead her office will continue advocating for safer infrastructure, supporting local businesses and ensuring the residents have meaningful opportunities to engage in conversations about the future of the city.

- She thanked the residents for staying engaged and her Council colleagues and city staff for their continued partnership and dedication. Together they will continue building a stronger Compton while honoring the history that guides them forward. Have a safe and wonderful evening, see you on Tuesday.

ADJOURNMENT

On motion by Darden, seconded by Spicer, the meeting was adjourned at 7:26pm by the following vote on roll call:

AYES: **Council Members – Duhart, Spicer, Bowers, Darden, Mayor Sharif**
NOES: **Council Members – None**
ABSENT: **Council Members – None**

SATRA D. ZURITA	**EMMA SHARIF**
CITY CLERK CITY OF COMPTON	**MAYOR CITY OF COMPTON**

April 27, 2026

The Compton City Council meeting was called to order at 4:39pm by Mayor Emma Sharif in the Council Chambers of City Hall. The Moment of Silence and Pledge of Allegiance Ceremonies were also led by Mayor Emma Sharif.

ROLL CALL

Council Members Present: J Bowers, L. Darden, Mayor E. Sharif
Council Members Absent: D. Duhart, A. Spicer
Other Officials Present: S. Zurita, Fire Chief Simpson

PUBLIC COMMENTS ON CLOSED SESSION

Rodney Lister stated about four years ago he was there when Councilmember Spicer had just been appointed to the seat. At that time, he stated for the first time in a very long time they had a new City Council and a City Manager that's beholden to nobody or each other and an opportunity to work with each other and accomplish great things. No one owes anyone any favors. No one has any allegiance to each other. He had great hope for the Council at that time, however, through trials and tribulations they found themselves where they are now. He hopes that when this is done and they get a new City Manager they can try and get back to where they were four years ago.

Abril Villanueva stated she was there asking for transparency and strength. She knows doing the right thing is hard however the community deserves it. She hopes that when they go into Closed Session, they think of what's best for the community and that they have alignment of what's being told to them and what is being done in the background. She believes in neutrality and she hopes that the City Manager will stop playing politics and just take care of his job.

Fidel Marquez feels that the City Council Meetings have become a circus. They need strength in the Council to show their power. They have given their power to the City Manager and now he cannot take no for an answer. They placed him on administrative leave then down the rabbit hole it says someone took their vote back. They know that if anyone takes their vote back, they will have to come back and sit in front of the community and explain to them why they took the vote back. That didn't happen; therefore, he wants to know why they are appointing the Chief again to sit in his seat. As far as the community knows, he's on administrative leave. He sees two Councilmembers up there, therefore they know who the players are. He also sent them a cease-and-desist letter last week. Mr. Spicer who is not a Councilmember.

Missy Baker noted that transparency is what she is all about when she attends the Council Meetings. She expects them to obey the constitutional law, everyone across the dais but lately they know it's not happening. Taxpayers' money has been going out the door. Why is there someone behind the scenes sending money out the door. She doesn't understand that. She just paid $8,500 for her taxes this year. She will continue to come to the podium and speak. She will be respectful, but she is going to fight for what's right. They have a person sitting in the City Manager's seat. Did they appoint him to sit before them because they had him there before and he just sat there and looked at them like they were all stupid.

Bishop Guillory as the Ombudsman General he would like to admonish them that this matter is being looked at by federal authorities and state authorities that understand the rules of law, the violations of the Brown Act, the HEPA Act and the fact they can't do the things they are doing. He knows it's election time but isn't it interesting how they try to bring Groomes back, the person who gave them the authority to take hero's pay. Isn't it interesting that the only people that took hero's pay are sitting up there on the dais right now. Let's be fair. This is going to cost the taxpayers money. In eleven years, they have had ten City Managers. They have a budget that's due June 30th.

Vanessa Cain, her thought on this is that a lot of it is being taken away from the election. This could have been done months ago. It's not like they just found out about it; they've been knowing about it. Boone has been talking about them giving the City Manager power and it's been going on for the longest now all of a sudden, they have to wait until the election to get all wrapped up into it. That doesn't make sense. They asked them to remove Spicer. If they can remove the City Manager they can remove Spicer, three votes Darden, Bowers and Sharif. She requested that they

remove Spicer today, put it on the floor she wants to see it on the agenda tomorrow because they claim not to be cowards, but that was a cowardly act. Get him off the dais, he is not an elected official and he's voting on everything and that's going to be happening. They have to look at that as well.

Lynn Boone presented a package for each Councilmember. She explained that the first two letters are the negotiation made by the City Manager with Republic Services that never came before the Council and was never presented. There's a copy of a $300,000 check although the City Manager called her a liar and said that it didn't exist. Last is a copy of the minutes from February 18, 2025, wherein when she asked about the $300,000 the City Manager made a comment stating she was a lie. On the last page, the City Manager went on to stress the money he supposedly received but indicated that the $300,000 was only $100,000 and there was never $300,000. She asked them to do the right thing. They should not have to hold on to someone that's not performing, not doing the job, regardless if it's an election or not.

CLOSED SESSION

1. PUBLIC EMPLOYEE PERFORMANCE EVALUTATION/ DISCIPLINE/DISMISSAL/RELEASE/APPOINTMENT
   Title: City Manager
   Pursuant to California Government Code Section 54957(b)(1)

On Motion by Bowers, seconded by Darden the meeting adjourned for recess to Closed Session at 4:50pm by the following vote on roll call:

AYES: Councilmembers – Bowers, Darden, Mayor Sharif
NOES: Councilmembers – None
ABSENT: Councilmembers – Duhart, Spicer

On Motion by Darden, seconded by Bowers, the meeting was reconvened from Closed Session at 6:19pm by the following vote on roll call:

AYES: Councilmembers – Spicer, Bowers, Darden, Mayor Shariff
NOES: Councilmembers – None
ABSENT: Councilmembers – Duhart

REPORT OUT OF CLOSED SESSION

Pamela Lee along with her colleague Isaac young were present. She is special legal counsel on behalf of the City Council and the City of Compton. She reported the following:

The Council met in Closed Session to discuss employee evaluation/ release /dismissal of the City Manager pursuant to Government Code Section 54957(b). They affirmed that based on the April 7, 2026 meeting the Council voted three to two, moved by Councilmember Bowers, seconded by Councilmember Darden to place the City Manager on paid administrative leave with the dissents from Councilmember Spicer and Councilmember Duhart. The City Council also voted to put in place as Acting City Manager Jerry Groomes, Retired Annuitant, during the time that the City Manager is currently on paid administrative leave. The contract will be coming forth but the terms of the contract will be for Mr. Groomes as Acting City Manager during the pending leave and it will be subject to the same provisions of AB1344 related to retired annuitant in an acting capacity. The pay range will not exceed the current pay range for the City Manager. The contract will be reviewed, executed and brought back for ratification by the City Council. The City Council authorized the City Manager and special legal counsel to take further action as necessary related to personnel issues and the position of City Manager.

REGULAR AGENDA

COUNCIL COMMENTS

Councilmember Spicer offered the following communications/announcements:

He is definitely not in agreeance with the action taken. He thinks it is bad timing for the city. He knows they all have a state audit and findings as it highlights the instability of the City Manager's position. He doesn't have anything against Mr. Groomes, he thinks Mr. Groomes is a wonderful person. He just wanted to be clear on record that he was not in agreeance with the action taken.

ADJOURNMENT

On motion by Bowers, seconded by Darden, the meeting was adjourned at 6:23pm by the following vote on roll call:

AYES: **Council Members – Spicer, Bowers, Darden, Mayor Sharif**
NOES: **Council Members – None**
ABSENT: **Council Members – Duhart**

SATRA D. ZURITA	**EMMA SHARIF**
CITY CLERK CITY OF COMPTON	**MAYOR CITY OF COMPTON**

September 8, 2026

TO: **HONORABLE MAYOR AND CITY COUNCIL MEMBERS**

FROM: **GENERAL SERVICES DEPARTMENT**

SUBJECT: **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO ISSUE A PURCHASE ORDER TO WAXIE ENTERPRISES, INC. DBA WAXIE SANITARY SUPPLY FOR THE PROCUREMENT OF EQUIPMENT AND SUPPLIES ON AN AS-NEEDED BASIS FOR THE GENERAL SERVICES DEPARTMENT NOT TO EXCEED SEVENTY THOUSAND DOLLARS AND ZERO CENTS ($70,000.00) FOR FISCAL YEAR 2026-2027**

SUMMARY

This resolution will authorize the City Manager to issue a purchase order to Waxie Enterprises, Inc. DBA Waxie Sanitary Supply (Waxie) for the procurement of equipment and supplies on an as-needed basis for the General Services Department in the amount not to exceed Seventy Thousand Dollars and Zero Cents ($70,000.00).

BACKGROUND

The General Services Department is responsible for the maintenance and general upkeep of City facilities, including administrative buildings, parks, fire stations, service yards, and leased properties.

Due to the high daily usage of City facilities, staff uses large quantities of supplies and materials to keep all facilities in an orderly fashion. The ability to efficiently order materials and maintain supplies is paramount to the Department's operation. Waxie's equipment (paper towels, soap, and tissue dispensers, etc.) and products (toilet tissue, paper towels, air fresheners, etc.) have been installed and utilized in all City facilities to provide uniformity in appearance and quality and to uphold cleaning standards. In doing so, the dispensers and supporting equipment for these products are only compatible with Waxie products, and this purchase order will enable staff to ensure all facilities are always properly stocked with sufficient supplies.

STATEMENT OF THE ISSUE

In the past, the Department has requested authorization as a sole-source procurement vendor, as Waxie's equipment is designed to operate only within its product lines. The city currently has Waxie's equipment installed throughout its facilities. Consequently, Waxie is the only qualified vendor capable of providing these products. In addition, Waxie is part of the Omnia Partners Nationwide Cooperative Agreement Contract Number 152610. California Government Code Section 6500 authorizes public agencies to

participate in cooperative purchasing agreements such as those established by Omnia Partners Nationwide.

This procurement method complies with the City of Compton's purchasing policies per Compton Municipal Code section 4-11-7(c).

> *Compton Municipal Code Section 4-11.7(c) Exceptions to Competitive Bidding Requirements lists certain exemptions from the bidding process, including purchases of contract supplies, materials, equipment, or services entered into with another governmental or quasi-governmental entity.*

The availability of custodial supplies is crucial for the General Services Department to continue its operations effectively and safeguard the well-being of staff and visitors. To ensure we meet the City's daily custodial and equipment demands, staff is requesting a resolution in an amount not to exceed Seventy Thousand Dollars and Zero Cents ($70,000.00).

FINANCIAL IMPACT

Funds for Fiscal Year 2026-2027 in the amount of Seventy Thousand Dollars and Zero Cents ($70,000.00) are available in the General Services Department's 2026-2027 Fiscal Year budget in the following Account Number:

Account Number	Fund	Amount
1004-600-000-4239	Measure P - Custodial Supplies	$70,000.00

RECOMMENDATION

To maintain a clean and safe environment within our facilities, staff recommends adopting the attached resolution.

JANELLE BYDON
DIRECTOR OF GENERAL SERVICES

APPROVED FOR FORWARDING:

JEROME GROOMES
INTERIM CITY MANAGER

RESOLUTION NO. _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO ISSUE A PURCHASE ORDER TO WAXIE ENTERPRISES, INC. DBA WAXIE SANITARY SUPPLY FOR THE PROCUREMENT OF EQUIPMENT AND SUPPLIES ON AN AS-NEEDED BASIS FOR THE GENERAL SERVICES DEPARTMENT NOT TO EXCEED SEVENTY THOUSAND DOLLARS AND ZERO CENTS ($70,000.00) FOR FISCAL YEAR 2026-2027

WHEREAS, the General Services Department ("Department") is responsible for maintaining the City's administrative buildings, parks, fire stations, service yards, and leased properties; and

WHEREAS, the Department utilizes Waxie Enterprises, Inc. DBA Waxie Sanitary Supply's equipment and supplies throughout all City facilities for uniformity in appearance, quality, and to uphold cleaning standards; and

WHEREAS, Waxie's equipment is designed to operate only with its product lines, thus resulting in Waxie as the only qualified vendor who can provide its product; and

WHEREAS, Waxie Sanitary Supply is part of the Omnia Partners Nationwide Cooperative Agreement Contract Number 152610; and

WHEREAS, California Government Code Section 6500 authorizes public agencies to participate in cooperative purchasing agreements like those established by Omnia Partners Nationwide; and

WHEREAS, this procurement method complies with the City of Compton's purchasing policies per Compton Municipal Code section 4-11-7(c); and

WHEREAS, funds in the amount of **SEVENTY THOUSAND DOLLARS AND ZERO CENTS ($70,000.00)** are available in the General Services Department's 2026-2027 Fiscal Year budget in the following Account Number:

Account Number	**Fund**	**Amount**
1004-600-000-4239	Custodial Supplies	$70,000.00

WHEREAS, due to the City's daily demands, staff requests the authority to efficiently manage these demands by issuing a purchase order to Waxie Enterprises, Inc., DBA Waxie Sanitary Supply, for equipment and supplies in an amount not to exceed **SEVENTY THOUSAND DOLLARS AND ZERO CENTS ($70,000.00)**.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:

SECTION 1. That the City Manager is hereby authorized to establish a purchase order to Waxie Enterprises, Inc. DBA Waxie Sanitary Supply, for the procurement of equipment and supplies on an as-needed basis for the General Services Department in an amount not to exceed **SEVENTY THOUSAND DOLLARS AND ZERO CENTS ($70,000.00).**

SECTION 2. That funds for Fiscal Year 2026-2027 in the amount of **SEVENTY THOUSAND DOLLARS AND ZERO CENTS ($70,000.00)** are available in the General Services Department's 2026-2027 Fiscal Year budget in the following Account Number:

Account Number	**Fund**	**Amount**
1004-600-000-4239	Custodial Supplies	$70,000.00

SECTION 3. That a copy of this Resolution shall be filed in the offices of the City Manager, Legal Division, City Controller, City Clerk and the General Services Department.

SECTION 4. That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

ADOPTED this _____ day of _____, 2026.

_____
EMMA SHARIF
MAYOR OF THE CITY OF COMPTON

ATTEST:

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

STATE OF CALIFORNIA
COUNTY OF LOS ANGELES
CITY OF COMPTON: ss

I, Satra D. Zurita, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the_____ day of _____, 2026.

That said Resolution was adopted by the following vote to wit:

AYES: COUNCIL MEMBERS-
NOES: COUNCIL MEMBERS-
ABSENT: COUNCIL MEMBERS-
ABSTAIN: COUNCIL MEMBERS-

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

COMPREHENSIVE OPERATIONAL AND JANITORIAL SUPPLIES AND SOLUTIONS
Executive Summary

Lead Agency: REGION 14 ESC

Solicitation: 24-S824

RFP Issued: FEBRUARY 21, 2024

Response Due Date: APRIL 4, 2024

Proposals Received: #7

Awarded to: Acuity Specialty Products, Inc dba Zep Sales and Service, Network Services Company dba Network Distribution, Waxie's Enterprises, LLC and its affiliates, BradyPlus companies

The Region 14 ESC Department of Procurement issued RFP#24-S824 on February 21, 2024, to establish a national cooperative contract for Comprehensive Operational and Janitorial Supplies and Services.

The solicitation included cooperative purchasing language in Section I. Introduction:

National Contract

Region 14 ESC, as the Principal Procurement Agency, defined in Appendix B, has partnered with OMNIA Partners, Public Sector, Inc. ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. Region 14 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency") and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto in Appendix B, or as otherwise agreed to. Appendix B contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 14 ESC website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA

- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Abilene Reporter, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal
- Kennebec Journal, ME

Socio-economic Outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses were notified of the Invitation to Bid.

On April 4, 2024, proposals were received from the following offerors:

- Acuity Specialty Products, Inc dba Zep Sales and Service
- Network Services Company dba Network Distribution
- Peak Supply Solutions LLC
- Tennant Sales and Service Company
- Unipak Corporation
- Vertitiv Operating Company
- Waxie's Enterprises, LLC and its affiliates, BradyPlus companies

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Acuity Specialty Products, Inc dba Zep Sales and Service, Network Services Company dba Network Distribution, Waxie's Enterprises, LLC and its affiliates, BradyPlus companies and proceeding with contract awards upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

The Region 14 ESC, OMNIA Partners and the following offerors successfully negotiated a contract: Acuity Specialty Products, Inc dba Zep Sales and Service, Network Services Company dba Network Distribution, Waxie's Enterprises, LLC and its affiliates, BradyPlus companies. The Region 14 ESC executed the agreements, each with a contract effective date of June 1, 2024.

Contract includes: The suppliers provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial three-year agreement from June 1, 2024 through May 31, 2027, with the option to renew for two (2) additional one-year periods through May 31, 2029.

Pricing/Discount: Discount off price lists

SEPTEMBER 8, 2026

TO: HONORABLE MAYOR AND CITY COUNCIL MEMBERS

FROM: JEROME GROOMES
INTERIM CITY MANAGER

SUBJECT: A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING THE HIRING OF A RETIRED ANNUITANT AS INTERIM ASSISTANT CITY MANAGER FOR A LIMITED DURATION UNDER GOVERNMENT CODE SECTIONS 7522.56(C) AND 21221(H)

SUMMARY

This resolution approves the appointment of David Paschal, a CalPERS retired annuitant, as Interim Assistant City Manager for the City of Compton on a limited-duration basis, under Government Code sections 7522.56(c) and 21221(h). The appointment, made by Interim City Manager Jerome Groomes, is effective July 27, 2026, and fills the critically needed, vacant Assistant City Manager position while the City conducts the recruitment for a permanent appointment. David Paschal's appointment may not exceed 960 hours within the fiscal year and he will not receive any benefit, incentive, or compensation beyond the base hourly rate for an Assistant City Manager position.

BACKGROUND

In compliance with Government Code sections 7522.56(c) and 21221(h), the City may employ a CalPERS retired annuitant who has skills needed to perform work of a limited duration. Government Code section 21221(h) further permits the City Council to appoint a CalPERS retiree to a vacant position requiring specialized skills during recruitment for a permanent appointment, without subjecting the retiree to reinstatement from retirement or loss of retirement benefits, provided the appointment is a single appointment not exceeding 960 hours in a fiscal year. Government Code section 21221(h) states that this appointment may only be made once, therefore, the appointment will end by December 31, 2026.

Interim City Manager Jerome Groomes has determined that David Paschal has the requisite knowledge, skills, and abilities to serve in this interim capacity and has appointed David Paschal to the vacant Assistant City Manager position, effective July 27, 2026. The Interim City Manager has also authorized the recruitment for a permanent appointment to the position on August 4, 2026.

The City Council finds that David Paschal has not received and will not receive a Golden Handshake or any other retirement-related incentive in connection with this interim appointment.

STATEMENT OF ISSUE

The City of Compton's Assistant City Manager position is vacant and requires continuity of essential management operations. Government Code sections 7522.56(c) and 21221(h) authorize the City Council to appoint a CalPERS retired annuitant, such as David Paschal, to a vacant position on an interim, limited-duration basis while the City conducts recruitment for a permanent appointment. Council approval of the attached resolution is necessary to formally authorize this interim appointment and to satisfy CalPERS reporting requirements.

FISCAL IMPACT

David Paschal will be compensated at an hourly rate of $132.97, which is the hourly rate of the E step of the monthly salary for the Assistant City Manager position effective as of July 1, 2026 ($23,047.72 / 173.333 = $132.97). This appointment may not exceed 960 hours within the fiscal year, consistent with Government Code section 21221(h). Costs associated with this interim appointment will be funded through salary savings generated by the vacant Assistant City Manager position within the City Manager's Office approved budget for each respective fiscal year. Mr. Paschal will not receive any benefits, incentives, or other compensation beyond this hourly rate.

RECOMMENDATION

It is recommended that the City Council adopt the attached resolution approving the hiring of David Paschal, a CalPERS retired annuitant, as Interim Assistant City Manager for a limited duration under Government Code sections 7522.56(c) and 21221(h), effective July 27, 2026, at an hourly rate of $132.97, not to exceed 960 hours in the fiscal year, and directing City staff to report this appointment to CalPERS.

TAQUAN JONES
HUMAN RESOURCES DEPARTMENT

APPROVED FOR FORWARDING:

JEROME GROOMES
INTERIM CITY MANAGER

RESOLUTION NO. _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING THE HIRING OF A RETIRED ANNUITANT AS interim ASSISTANT CITY MANAGER FOR A LIMITED DURATION UNDER GOVERNMENT CODE SECTIONS 7522.56(C) AND 21221(H)

WHEREAS, in compliance with Government Code sections 7522.56(c) and 21221(h), the City of Compton ("City") may employ a CalPERS retired annuitant if the person has skills needed to perform work of a limited duration; and

WHEREAS, Government Code section 21221(h) of the Public Employees' Retirement Law permits the City Council to appoint a CalPERS retiree to a vacant position requiring specialized skills during recruitment for a permanent appointment, and provides that such appointment will not subject the retired person to reinstatement from retirement or loss of benefits so long as it is a single appointment that does not exceed 960 hours in a fiscal year; and

WHEREAS, the Interim City Manager, Jerome Groomes, desires to appoint David Paschal as an interim appointment retired annuitant to the vacant position of Assistant City Manager for the City of Compton under Government Code section 21221(h), effective July 27, 2026; and

WHEREAS, the Interim City Manager, Jerome Groomes, the City of Compton, and David Paschal certify that David Paschal has not and will not receive a Golden Handshake or any other retirement-related incentive; and

WHEREAS, an appointment under Government Code section 21221(h) requires the retiree is appointed into the interim appointment during recruitment for a permanent appointment; and

WHEREAS, the Interim City Manager, Jerome Groomes, has authorized the search for a permanent appointment on August 04, 2026; and

WHEREAS, this Government Code section 21221(h) appointment shall only be made once and therefore will end by December 31, 2026; and

WHEREAS, the compensation paid to the retired annuitant cannot be less than the minimum nor exceed the maximum monthly base salary paid to other employees performing comparable duties, divided by 173.333 to equal the hourly rate; and

WHEREAS, the compensation paid to the retired annuitant cannot be less than the minimum nor exceed the maximum monthly base salary paid to other employees performing comparable duties, divided by 173.333 to equal the hourly rate; and

WHEREAS, the hourly rate paid to David Paschal will be $132.97, which is the hourly rate of the E step of the monthly salary for the Assistant City Manager position effective as of July 1, 2026 ($23,047.72 / 173.333 = $132.97); and

WHEREAS, David Paschal has not and will not receive any other benefit, incentive, compensation in lieu of benefit or other form of compensation in addition to this hourly pay rate.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:

SECTION 1. The Interim City Manager certifies the nature of the employment of David Paschal as described herein and finds that this interim appointment is necessary to fill the critically needed position of Assistant City Manager for the City of Compton, which is a position that requires specialized skills, effective July 27, 2026, because the City requires continuity of essential management operation. The City Council further finds this to be a single interim appointment under Government Code section 21221(h) made during recruitment for a permanent appointment, not to exceed 960 hours in the fiscal year.

SECTION 2. Pursuant to Government Code sections 7522.56(c), the City Council finds that David Paschal may serve in this interim appointment without reinstatement from retirement or loss of interruption of his retirement benefits, as this appointment is made because David Paschal has skills needed to perform work of limited duration.

SECTION 3. The City Council finds David Paschal to have the requisite knowledge, specialized skills and abilities to fill the City's Assistant City Manager position on an interim and time-limited basis.

SECTION 4. The Interim City Manager approves the appointment of David Paschal as Interim Assistant City Manager and authorizes the City Council to execute the resolution.

SECTION 5. City staff is directed to report the appointment of David Paschal to CalPERS and to provide CalPERS a copy of this resolution.

SECTION 6. That copies of this Resolution shall be filed in the offices of the City Manager, City Clerk, City Controller, Legal Division, and Human Resources Department.

SECTION 7. That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

ADOPTED this _____ day of _____, 2026.

_____

EMMA SHARIF
MAYOR OF THE CITY OF COMPTON

ATTEST:

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

STATE OF CALIFORNIA
COUNTY OF LOS ANGELES
CITY OF COMPTON:SS

I, Satra D. Zurita, City Clerk of the City of Compton, hereby certify that the foregoing resolution was adopted by the City Council of the City of Compton, signed by the Mayor, and attested by the City Clerk at a regular meeting thereof held on the _____ day of _____, 2026.

That said resolution was adopted by the following vote, to wit:

AYES:	**COUNCIL MEMBERS-**
NOES:	**COUNCIL MEMBERS-**
ABSTAIN:	**COUNCIL MEMBERS-**
ABSENT:	**COUNCIL MEMBERS-**

_____

SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

SEPTEMBER 8, 2026

TO: **HONORABLE MAYOR AND CITY COUNCIL MEMBERS**

FROM: **JEROME GROOMES**
INTERIM CITY MANAGER

SUBJECT: **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AMENDING THE CITY-WIDE SALARY SCHEDULE FOR ALL CITY OF COMPTON EMPLOYEES**

SUMMARY

This resolution recommends an amendment to the City-wide Salary Schedule that reflects previously approved negotiated salary adjustments and other authorized compensation changes, and ensures the City's compliance with CalPERS reporting requirements.

BACKGROUND

The City Council has previously approved negotiated salary adjustments and other authorized compensation changes affecting certain classifications. The City is required to maintain and adopt an updated Salary Schedule in accordance with applicable California Public Employees' Retirement System (CalPERS) requirements.

Adoption of the attached Salary Schedule ensures the City's compensation records accurately reflect the approved salary adjustments and maintains compliance with CalPERS reporting requirements.

The salaries listed within the attached Salary Schedule are established for Fiscal Years 2024-2025, 2025-2026, 2026-2027, 2027-2028, and 2028-2029.

STATEMENT OF ISSUE

The City is required to maintain and adopt an updated Salary Schedule in accordance with applicable CalPERS requirements. The attached Salary Schedule incorporates previously approved negotiated salary adjustments and other authorized compensation changes affecting certain classifications.

Adoption of the attached Salary Schedule ensures the City's compensation records accurately reflects the City of Compton's salaries and maintains compliance with CalPERS reporting requirements.

FISCAL IMPACT

The current fiscal year's salaries are already included in the City's Fiscal Year 2026-2027 budget; therefore, no anticipated fiscal impact will result from approving this requested action.

RECOMMENDATION

It is recommended that the City Council approve and adopt the attached Resolution to amend the City-wide Salary Schedule for all City of Compton employees.

TAQUAN JONES
HUMAN RESOURCES DEPARTMENT

APPROVED FOR FORWARDING:

JEROME GROOMES
INTERIM CITY MANAGER

RESOLUTION NO. _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AMENDING THE CITY-WIDE SALARY SCHEDULE FOR ALL CITY OF COMPTON EMPLOYEES

WHEREAS, the City Council has previously approved negotiated salary adjustments and other authorized compensation changes affecting certain classifications; and

WHEREAS, the City is required to maintain and adopt an updated Salary Schedule in accordance with applicable California Public Employees' Retirement System (CalPERS) requirements; and

WHEREAS, adoption of the attached Salary Schedule ensures the City's compensation records accurately reflect the approved salary adjustments and maintains compliance with CalPERS reporting requirements;

WHEREAS, the salaries listed within the attached Salary Schedule are established for Fiscal Years 2024-2025, 2025-2026, 2026-2027, 2027-2028, and 2028-2029; and

WHEREAS, the current fiscal year's salaries are already included in the City's Fiscal Year 2026-2027 budget; therefore, no anticipated fiscal impact will result from approving this requested action.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:

SECTION 1. That the City Council is hereby authorized to approve an amendment to the City-wide Salary Schedule for all represented and unrepresented employees within the City of Compton, in order to accurately reflect the City's current organizational structure and compensation practices, a copy of which is attached hereto and incorporated herein by reference.

SECTION 2. That the City Council of the City of Compton hereby finds that the salaries set forth in the amended City-wide Salary Schedule are already included within the City's Fiscal Year 2026-2027 budget, and therefore, no anticipated fiscal impact will result from the adoption of this Resolution.

SECTION 3. That the City Manager is hereby directed to execute and implement the amended City-wide Salary Schedule for Fiscal Years 2024-2025, 2025-2026, 2026-2027, 2027-2028, and 2028-2029.

SECTION 4. That a certified copy of this Resolution shall be filed in the offices of the City Manager, City Attorney, City Clerk, City Controller, and the Human Resources.

SECTION 5. That the Mayor shall sign, and the City Clerk shall attest to the adoption of this Resolution.

ADOPTED this 8th day of September, 2026.

_____
EMMA SHARIF
MAYOR OF THE CITY OF COMPTON

ATTEST:

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

STATE OF CALIFORNIA
COUNTY OF LOS ANGELES
CITY OF COMPTON:SS

I, Satra D. Zurita, City Clerk of the City of Compton, hereby certify that the foregoing resolution was adopted by the City Council of the City of Compton, signed by the Mayor, and attested by the City Clerk at a regular meeting thereof held on the 8th day of September, 2026.

That said resolution was adopted by the following vote, to wit:

AYES: COUNCIL MEMBERS-
NOES: COUNCIL MEMBERS-
ABSTAIN: COUNCIL MEMBERS-
ABSENT: COUNCIL MEMBERS-

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

CITY OF COMPTON

SALARY SCHEDULE

Effective: 07/01/2024 | Contract Period: 2025

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5 – 2029

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ELECTED OFFICIALS

SALARY COMPENSATION | As of 07/2021

CITY CLERK	
$5,580.08	Base Compensation
$1,100.00	UCDC
$966.00	(Records Manager) / (Tax & License Director)
$1,000.00	Public Finance Authority
$1,000.00	Housing Development Commission
$9,646.08	**TOTAL MONTHLY SALARY**

CITY TREASURER	
$5,580.08	Base Compensation
$1,100.00	UCDC
$966.00	(Records Manager) / (Tax & License Director)
$1,000.00	Public Finance Authority
$1,000.00	Housing Development Commission
$9,646.08	**TOTAL MONTHLY SALARY**

CITY ATTORNEY	
$4,786.53	Base Compensation
$6,666.67	UCDC
$434.00	Legal Advisor to Boards & Commissions
$954.00	Risk Management
$400.49	Public Finance Authority
$1,000.00	Housing Development Commission
$14,241.69	**TOTAL MONTHLY SALARY**

MAYOR	$600 / month	**CITY COUNCIL**	$600 / month

	7/1/2024			
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual	Range #
Assistant City Manager	256	$209,339.70	$245,464.30	263
City Manager	250	$220,840.00	$260,000.00	250

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

CHIEF EXECUTIVE EMPLOYEE — Unclassified

Unclassified

7/1/2025			7/1/2026		
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
$224,429.80	$263,158.40	268	$235,869.90	$276,572.70	272
$220,840.00	$260,000.00	295	$308,510.20	$361,748.10	295

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$245,440.40	$287,794.70	274	$250,370.40	$293,575.40
$308,510.20	$361,748.10	295	$308,510.20	$361,748.10

	7/1/2024			
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual	Range #
City Controller	238	$175,027.20	$205,226.10	245
Council Liaison Officer	130	$59,752.80	$70,072.80	137
Deputy Director of Human Resources	185	$103,264.50	$121,079.40	192
Human Resources Coordinator				154
Human Resources Operations Coordinator				154
Human Resources Director	221	$147,782.40	$173,298.60	228
Human Resource Specialist	139	$65,351.40	$76,638.90	146
Labor Relations Analyst	159	$79,747.80	$93,499.20	166
Labor Relations Officer	151	$73,646.10	$86,352.60	158
Legal Secretary	127	$57,985.50	$68,008.80	134
Municipal Law Division Chief	238	$175,027.20	$205,226.10	245
Police Legal Advisor	192	$110,707.80	$129,838.50	199
Public Information Officer	196	$115,209.90	$135,127.50	203
Public Information Specialist	157	$78,174.00	$91,654.50	164

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

CONFIDENTIAL EMPLOYEES

7/1/2025			7/1/2026		
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
$187,656.30	$220,035.30	251	$199,186.40	$233,558.90	254
$64,061.40	$75,129.60	142	$67,338.00	$78,960.90	146
$110,707.80	$129,838.50	197	$116,358.00	$136,482.00	201
$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
$158,450.70	$185,798.70	233	$166,539.00	$195,267.30	237
$70,072.80	$82,160.10	151	$73,646.10	$86,352.60	155
$85,501.20	$100,233.00	171	$89,861.40	$105,341.40	175
$78,960.90	$92,570.40	163	$82,985.70	$97,291.80	167
$62,178.00	$72,910.80	139	$65,351.40	$76,638.90	143
$187,656.30	$220,035.30	251	$199,186.40	$233,558.90	255
$118,692.90	$139,229.70	204	$124,755.90	$146,324.70	208
$123,517.50	$144,879.90	208	$129,838.50	$152,271.60	212
$83,811.30	$98,259.30	169	$88,094.10	$103,264.50	173

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$205,217.70	$240,631.00	256	$209,339.70	$245,464.30
$70,072.80	$82,160.10	148	$71,478.90	$83,811.30
$121,079.40	$142,029.00	203	$123,517.50	$144,879.90
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$173,298.60	$203,187.90	239	$176,781.60	$207,277.20
$76,638.90	$89,861.40	157	$78,174.00	$91,654.50
$93,499.20	$109,611.30	177	$95,369.70	$111,817.20
$86,352.60	$101,239.20	169	$88,094.10	$103,264.50
$68,008.80	$79,747.80	145	$69,376.20	$81,347.40
$207,268.50	$243,035.60	257	$211,431.70	$247,917.30
$129,838.50	$152,271.60	210	$132,457.20	$155,328.90
$135,127.50	$158,450.70	214	$137,849.40	$161,637.00
$91,654.50	$107,457.00	175	$93,499.20	$109,611.30

	7/1/2024		
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual
Budget Officer	184	$102,245.40	$119,879.70
Chief Building Official	229	$160,037.40	$187,656.30
Chief of Staff	209	$131,141.40	$153,793.80
City Engineer	229	$160,037.40	$187,656.30
Community Improvement Services Director	196	$115,209.90	$135,127.50
Community Services Director	209	$131,141.40	$153,793.80
Deputy Director of Public Works and Municipal Utilities	201	$121,079.40	$142,029.00
Director of Community Development	230	$161,637.00	$189,526.80
Director of Public Works and Municipal Utilities	201	$121,079.40	$142,029.00
Director of Economic and Grants Management Services	209	$131,141.40	$153,793.80
Director of Employment and Training Services	189	$107,457.00	$126,007.20
Director of General Services	201	$121,079.40	$142,029.00
Director of Information Systems	191	$109,611.30	$128,548.50
Director of Municipal Law Enforcement Services	187	$105,341.40	$123,517.50
Director of Parks and Recreation	213	$136,482.00	$160,037.40
Director of Planning and Economic Development	212	$135,127.50	$158,450.70
Director of Public Safety			
Director of Recreation	201	$121,079.40	$142,029.00
Director of Redevelopment	197	$116,358.00	$136,482.00
Fire Chief	234	$168,203.10	$197,215.20
Housing Director	197	$116,358.00	$136,482.00
Municipal Services Director	227	$156,876.90	$183,954.00
Planning Director	193	$111,817.20	$131,141.40
Police Chief	251	$199,186.40	$233,558.90
Special Services Supervisor	158	$78,960.90	$92,570.40
Street Superintendent	205	$126,007.20	$147,782.40
Superintendent of Recreation	159	$79,747.80	$93,499.20
Water Department General Manager	229	$160,037.40	$187,656.30

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

CHIEF EXECUTIVE EMPLOYEES

AFSCME

7/1/2025			7/1/2026			
Range #	Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
191	$109,611.30	$128,548.50	196	$115,209.90	$135,127.50	200
236	$171,582.90	$201,175.50	241	$180,329.10	$211,443.90	245
216	$140,622.90	$164,887.80	221	$147,782.40	$173,298.60	225
236	$171,582.90	$201,175.50	241	$180,329.10	$211,443.90	245
203	$123,517.50	$144,879.90	207	$128,548.50	$150,762.30	211
216	$140,622.90	$164,887.80	221	$147,782.40	$173,298.60	225
208	$129,838.50	$152,271.60	213	$136,482.00	$160,037.40	217
237	$173,298.60	$203,187.90	242	$182,135.10	$213,559.50	246
208	$129,838.50	$152,271.60	213	$136,482.00	$160,037.40	217
216	$140,622.90	$164,887.80	221	$147,782.40	$173,298.60	225
196	$115,209.90	$135,127.50	201	$121,079.40	$142,029.00	205
208	$129,838.50	$152,271.60	213	$136,482.00	$160,037.40	217
198	$117,519.00	$137,849.40	203	$123,517.50	$144,879.90	207
194	$112,939.50	$132,457.20	199	$118,692.90	$139,229.70	203
220	$146,324.70	$171,582.90	225	$153,793.80	$180,329.10	229
219	$144,879.90	$169,880.10	224	$152,271.60	$178,548.90	228
241	$180,329.10	$211,443.90	246	$189,526.80	$222,241.20	251
208	$129,838.50	$152,271.60	213	$136,482.00	$160,037.40	217
204	$124,755.90	$146,324.70	209	$131,141.40	$153,793.80	213
241	$180,329.10	$211,443.90	246	$189,526.80	$222,241.20	251
204	$124,755.90	$146,324.70	209	$131,141.40	$153,793.80	213
234	$168,203.10	$197,215.20	239	$176,781.60	$207,277.20	243
200	$119,879.70	$140,622.90	205	$126,007.20	$147,782.40	209
258	$213,544.50	$250,394.70	263	$224,429.80	$263,158.40	267
165	$84,649.80	$99,239.70	170	$88,971.30	$104,296.50	174
212	$135,127.50	$158,450.70	217	$142,029.00	$166,539.00	219
166	$85,501.20	$100,233.00	171	$89,861.40	$105,341.40	175
236	$171,582.90	$201,175.50	241	$180,329.10	$211,443.90	245

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$119,879.70	$140,622.90	202	$122,292.00	$143,448.00
$187,656.30	$220,035.30	247	$191,423.10	$224,460.00
$153,793.80	$180,329.10	227	$156,876.90	$183,954.00
$187,656.30	$220,035.30	247	$191,423.10	$224,460.00
$133,785.90	$156,876.90	213	$136,482.00	$160,037.40
$153,793.80	$180,329.10	227	$156,876.90	$183,954.00
$142,029.00	$166,539.00	219	$144,879.90	$169,880.10
$189,526.80	$222,241.20	248	$193,332.30	$226,704.60
$142,029.00	$166,539.00	219	$144,879.90	$169,880.10
$153,793.80	$180,329.10	227	$156,876.90	$183,954.00
$126,007.20	$147,782.40	207	$128,548.50	$150,762.30
$142,029.00	$166,539.00	219	$144,879.90	$169,880.10
$128,548.50	$150,762.30	209	$131,141.40	$153,793.80
$123,517.50	$144,879.90	205	$126,007.20	$147,782.40
$160,037.40	$187,656.30	231	$163,249.50	$191,423.10
$158,450.70	$185,798.70	230	$161,637.00	$189,526.80
$199,186.40	$233,558.90	253	$203,187.20	$238,250.10
$142,029.00	$166,539.00	219	$144,879.90	$169,880.10
$136,482.00	$160,037.40	215	$139,229.70	$163,249.50
$199,186.40	$233,558.90	253	$203,187.20	$238,250.10
$136,482.00	$160,037.40	215	$139,229.70	$163,249.50
$183,954.00	$215,700.90	245	$187,656.30	$220,035.30
$131,141.40	$153,793.80	211	$133,785.90	$156,876.90
$233,536.10	$273,836.20	269	$238,227.00	$279,336.50
$92,570.40	$108,527.70	176	$94,428.00	$110,707.80
$144,879.90	$169,880.10	221	$147,782.40	$173,298.60
$93,499.20	$109,611.30	177	$95,369.70	$111,817.20
$187,656.30	$220,035.30	247	$191,423.10	$224,460.00

		7/1/2024	
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual
Assistant City Engineer	184	$102,245.40	$119,879.70
Assistant Director of Employment and Training Services	162	$82,160.10	$96,324.30
Assistant Police Chief	212	$135,127.50	$158,450.70
Assistant Water Department General Manager	175	$93,499.20	$109,611.30
Cable and Public Affairs Manager	187	$105,341.40	$123,517.50
Chief Deputy City Attorney	212	$135,127.50	$158,450.70
Chief Deputy City Clerk	158	$78,960.90	$92,570.40
Chief Deputy City Treasurer	158	$78,960.90	$92,570.40
Community Development and Planning Coordinator	175	$93,499.20	$109,611.30
Community Services Manager	199	$118,692.90	$139,229.70
Data Processing Division Supervisor	188	$106,399.20	$124,755.90
Deputy City Attorney I	167	$86,352.60	$101,239.20
Deputy City Attorney II	182	$100,233.00	$117,519.00
Deputy City Attorney III	197	$116,358.00	$136,482.00
Deputy City Controller	185	$103,264.50	$121,079.40
Deputy Director of Community Improvement			
Deputy Director of General Services	162	$82,160.10	$96,324.30
Deputy Director of Public Safety			
Deputy Director of Redevelopment	187	$105,341.40	$123,517.50
Deputy Director of Public Works & Municipal Utilities	199	$118,692.90	$139,229.70
Deputy Fire Chief	206	$127,271.40	$149,265.90
Deputy Housing Director	165	$84,649.80	$99,239.70
Deputy Planning Director	178	$96,324.30	$112,939.50
Fire Battalion Chief	203F	$123,517.50	$144,879.90
Grants Compliance Manager	176	$94,428.00	$110,707.80
Grants Manager	176	$94,428.00	$110,707.80
Housing Manager	175	$93,499.20	$109,611.30
Housing Services Supervisor	155	$76,638.90	$89,861.40
Human Resources Analyst	165	$84,649.80	$99,239.70
Internal Auditor	168	$87,216.90	$102,245.40
Legal Analyst/Police Inspector	194	$112,939.50	$132,457.20
Planning Manager	177	$95,369.70	$111,817.20
Police Records Supervisor	180	$98,259.30	$115,209.90
Purchasing Manager	192	$110,707.80	$129,838.50
Redevelopment Manager	177	$95,369.70	$111,817.20
Risk Manager	203	$123,517.50	$144,879.90
Special Assistant to the City Manager	163	$82,985.70	$97,291.80
Special Services Manager	187	$105,341.40	$123,517.50

Superintendent of Parks	159	$79,747.80	$93,499.20
Workers' Compensation Claims Administrator	186	$104,296.50	$122,292.00

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

EXECUTIVE EMPLOYEES

AFSCME

7/1/2025			7/1/2026			
Range #	Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
191	$109,611.30	$128,548.50	196	$115,209.90	$135,127.50	200
169	$88,094.10	$103,264.50	174	$92,570.40	$108,527.70	178
219	$144,879.90	$169,880.10	224	$152,271.60	$178,548.90	228
182	$100,233.00	$117,519.00	187	$105,341.40	$123,517.50	191
194	$112,939.50	$132,457.20	199	$118,692.90	$139,229.70	203
219	$144,879.90	$169,880.10	224	$152,271.60	$178,548.90	228
165	$84,649.80	$99,239.70	170	$88,971.30	$104,296.50	174
165	$84,649.80	$99,239.70	170	$88,971.30	$104,296.50	174
182	$100,233.00	$117,519.00	187	$105,341.40	$123,517.50	191
206	$127,271.40	$149,265.90	211	$133,785.90	$156,876.90	215
195	$114,074.70	$133,785.90	200	$119,879.70	$140,622.90	204
174	$92,570.40	$108,527.70	179	$97,291.80	$114,074.70	183
189	$107,457.00	$126,007.20	194	$112,939.50	$132,457.20	198
204	$124,755.90	$146,324.70	209	$131,141.40	$153,793.80	213
192	$110,707.80	$129,838.50	197	$116,358.00	$136,482.00	201
171	$89,861.40	$105,341.40	176	$94,428.00	$110,707.80	180
169	$88,094.10	$103,264.50	174	$92,570.40	$108,527.70	178
191	$109,611.30	$128,548.50	196	$115,209.90	$135,127.50	200
194	$112,939.50	$132,457.20	199	$118,692.90	$139,229.70	203
206	$127,271.40	$149,265.90	211	$133,785.90	$156,876.90	215
213	$136,482.00	$160,037.40	218	$143,448.00	$168,203.10	222
172	$90,751.50	$106,399.20	177	$95,369.70	$111,817.20	181
185	$103,264.50	$121,079.40	190	$108,527.70	$127,271.40	194
210F	$132,457.20	$155,328.90	215F	$139,229.70	$163,249.50	219F
183	$101,239.20	$118,692.90	188	$106,399.20	$124,755.90	192
183	$101,239.20	$118,692.90	188	$106,399.20	$124,755.90	192
182	$100,233.00	$117,519.00	187	$105,341.40	$123,517.50	191
162	$82,160.10	$96,324.30	167	$86,352.60	$101,239.20	171
172	$90,751.50	$106,399.20	177	$95,369.70	$111,817.20	181
175	$93,499.20	$109,611.30	180	$98,259.30	$115,209.90	184
201	$121,079.40	$142,029.00	206	$127,271.40	$149,265.90	210
184	$102,245.40	$119,879.70	189	$107,457.00	$126,007.20	193
187	$105,341.40	$123,517.50	192	$110,707.80	$129,838.50	196
199	$118,692.90	$139,229.70	204	$124,755.90	$146,324.70	208
184	$102,245.40	$119,879.70	189	$107,457.00	$126,007.20	193
210	$132,457.20	$155,328.90	215	$139,229.70	$163,249.50	219
170	$88,971.30	$104,296.50	175	$93,499.20	$109,611.30	179
194	$112,939.50	$132,457.20	199	$118,692.90	$139,229.70	203

166	$85,501.20	$100,233.00	171	$89,861.40	$105,341.40	175
193	$111,817.20	$131,141.40	198	$117,519.00	$137,849.40	202

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$119,879.70	$140,622.90	202	$122,292.00	$143,448.00
$96,324.30	$112,939.50	180	$98,259.30	$115,209.90
$158,450.70	$185,798.70	230	$161,637.00	$189,526.80
$109,611.30	$128,548.50	193	$111,817.20	$131,141.40
$123,517.50	$144,879.90	205	$126,007.20	$147,782.40
$158,450.70	$185,798.70	230	$161,637.00	$189,526.80
$92,570.40	$108,527.70	176	$94,428.00	$110,707.80
$92,570.40	$108,527.70	176	$94,428.00	$110,707.80
$109,611.30	$128,548.50	193	$111,817.20	$131,141.40
$139,229.70	$163,249.50	217	$142,029.00	$166,539.00
$124,755.90	$146,324.70	206	$127,271.40	$149,265.90
$101,239.20	$118,692.90	185	$103,264.50	$121,079.40
$117,519.00	$137,849.40	200	$119,879.70	$140,622.90
$136,482.00	$160,037.40	215	$139,229.70	$163,249.50
$121,079.40	$142,029.00	203	$123,517.50	$144,879.90
$98,259.30	$115,209.90	182	$100,233.00	$117,519.00
$96,324.30	$112,939.50	180	$98,259.30	$115,209.90
$119,879.70	$140,622.90	202	$122,292.00	$143,448.00
$123,517.50	$144,879.90	205	$126,007.20	$147,782.40
$139,229.70	$163,249.50	217	$142,029.00	$166,539.00
$149,265.90	$175,027.20	224	$152,271.60	$178,548.90
$99,239.70	$116,358.00	183	$101,239.20	$118,692.90
$112,939.50	$132,457.20	196	$115,209.90	$135,127.50
$144,879.90	$169,880.10	221F	$147,782.40	$173,298.60
$110,707.80	$129,838.50	194	$112,939.50	$132,457.20
$110,707.80	$129,838.50	194	$112,939.50	$132,457.20
$109,611.30	$128,548.50	193	$111,817.20	$131,141.40
$89,861.40	$105,341.40	173	$91,654.50	$107,457.00
$99,239.70	$116,358.00	183	$101,239.20	$118,692.90
$102,245.40	$119,879.70	186	$104,296.50	$122,292.00
$132,457.20	$155,328.90	212	$135,127.50	$158,450.70
$111,817.20	$131,141.40	195	$114,074.70	$133,785.90
$115,209.90	$135,127.50	198	$117,519.00	$137,849.40
$129,838.50	$152,271.60	210	$132,457.20	$155,328.90
$111,817.20	$131,141.40	195	$114,074.70	$133,785.90
$144,879.90	$169,880.10	221	$147,782.40	$173,298.60
$97,291.80	$114,074.70	181	$99,239.70	$116,358.00
$123,517.50	$144,879.90	205	$126,007.20	$147,782.40

$93,499.20	$109,611.30	177	$95,369.70	$111,817.20
$122,292.00	$143,448.00	204	$124,755.90	$146,324.70

		7/1/2024	
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual
Accounting Supervisor	175	$93,499.20	$109,611.30
Assistant Recycling Coordinator	136	$63,429.30	$74,381.40
Associate Civil Engineer	152	$74,381.40	$87,216.90
Associate Traffic Engineer	143	$68,008.80	$79,747.80
Building Inspector II	149	$72,188.40	$84,649.80
Building Maintenance Supervisor	158	$78,960.90	$92,570.40
Business Licensing Supervisor	149	$72,188.40	$84,649.80
Cable Production Supervisor	146	$70,072.80	$82,160.10
Claims Examiner	147	$70,769.40	$82,985.70
Code Enforcement Manager	186	$104,296.50	$122,292.00
Code Enforcement Officer II	148	$71,478.90	$83,811.30
Community Center Supervisor	106	$47,149.50	$55,173.30
Community Development Block Grant Coordinator	162	$82,160.10	$96,324.30
Community Development Specialist	150	$72,910.80	$85,501.20
Computer Technician	148	$71,478.90	$83,811.30
Construction and Maintenance Supervisor	167	$86,352.60	$101,239.20
Contract Administrator	167	$86,352.60	$101,239.20
Contract Compliance Officer	142	$67,338.00	$78,960.90
Cross Connection Control Investigator	146	$70,072.80	$82,160.10
Custodian Foreman	138	$64,706.40	$75,877.80
Customer Services Supervisor	142	$67,338.00	$78,960.90
Data Processing Equipment Supervisor	133	$61,558.80	$72,188.40
Deputy City Clerk	142	$67,338.00	$78,960.90
Deputy City Treasurer	142	$67,338.00	$78,960.90
Development Services Coordinator	154	$75,877.80	$88,971.30
Economic Development Specialist	147	$70,769.40	$82,985.70
Emergency Management Coordinator	162	$82,160.10	$96,324.30
Environmental Services Coordinator	169	$88,094.10	$103,264.50
Equipment Maintenance Supervisor	142	$67,338.00	$78,960.90
Executive Assistant	142	$67,338.00	$78,960.90
Financial Analyst	160	$80,547.60	$94,428.00
Fire Protection Specialist I	137	$64,061.40	$75,129.60
Fire Protection Specialist II	152	$74,381.40	$87,216.90
Fiscal Coordinator	147	$70,769.40	$82,985.70

Grants Coordinator	147	$70,769.40	$82,985.70
Help Desk Technician	121	$54,644.40	$64,061.40
Housing Rehabilitation Supervisor	156	$77,400.00	$90,751.50
Housing Services Supervisor	155	$76,638.90	$89,861.40
Information Systems Engineer/Administrator	185	$103,264.50	$121,079.40
Legislative Analyst	148	$71,478.90	$83,811.30
Liability Claims Coordinator	161	$81,347.40	$95,369.70
Liability Claims Examiner	147	$70,769.40	$82,985.70
Maintenance Superintendent	156	$77,400.00	$90,751.50
Mechanic Foreman	138	$64,706.40	$75,877.80
Neighborhood Center Manager	135	$62,797.20	$73,646.10
Paralegal	155	$76,638.90	$89,861.40
Parks Maintenance Supervisor	153	$75,129.60	$88,094.10
Payroll Services Supervisor	148	$71,478.90	$83,811.30
Permit Services Supervisor			
Printing Services Supervisor	158	$78,960.90	$92,570.40
Programmer Analyst	147	$70,769.40	$82,985.70
Project Manager	169	$88,094.10	$103,264.50
Public Safety Supervisor	160	$80,547.60	$94,428.00
Purchasing Officer	159	$79,747.80	$93,499.20
Recreation Supervisor	137	$64,061.40	$75,129.60
Recycling Coordinator	148	$71,478.90	$83,811.30
Security Services Supervisor	148	$71,478.90	$83,811.30
Senior Administrative Analyst	160	$80,547.60	$94,428.00
Senior Building Inspector	175	$93,499.20	$109,611.30
Senior Civil Engineer	174	$92,570.40	$108,527.70
Senior Community Development Specialist	165	$84,649.80	$99,239.70
Senior Economic Development	162	$82,160.10	$96,324.30
Senior Personnel Technician	133	$61,558.80	$72,188.40
Senior Planner	175	$93,499.20	$109,611.30
Senior Program Development Specialist	167	$86,352.60	$101,239.20
Senior Rehabilitation Loan Officer	149	$72,188.40	$84,649.80
Special Events Coordinator	121	$54,644.40	$64,061.40
Street Foreman	137	$64,061.40	$75,129.60
Street Maintenance Supervisor	153	$75,129.60	$88,094.10
Systems Coordinator	167	$86,352.60	$101,239.20
Traffic and Lighting Foreman	151	$73,646.10	$86,352.60
Traffic Engineer	167	$86,352.60	$101,239.20
Water Construction and Maintenance Supervisor	160	$80,547.60	$94,428.00
Water Operations and Division Supervisor	167	$86,352.60	$101,239.20
Water Production and Distribution Supervisor	167	$86,352.60	$101,239.20

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

SUPERVISORY EMPLOYEES

AFSCME

7/1/2025			7/1/2026			
Range #	Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
182	$100,233.00	$117,519.00	187	$105,341.40	$123,517.50	191
143	$68,008.80	$79,747.80	148	$71,478.90	$83,811.30	152
159	$79,747.80	$93,499.20	164	$83,811.30	$98,259.30	168
150	$72,910.80	$85,501.20	155	$76,638.90	$89,861.40	159
156	$77,400.00	$90,751.50	161	$81,347.40	$95,369.70	165
165	$84,649.80	$99,239.70	170	$88,971.30	$104,296.50	174
156	$77,400.00	$90,751.50	161	$81,347.40	$95,369.70	165
153	$75,129.60	$88,094.10	158	$78,960.90	$92,570.40	162
154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
193	$111,817.20	$131,141.40	198	$117,519.00	$137,849.40	202
155	$76,638.90	$89,861.40	160	$80,547.60	$94,428.00	164
113	$50,503.50	$59,159.40	118	$53,057.70	$62,178.00	122
169	$88,094.10	$103,264.50	174	$92,570.40	$108,527.70	178
157	$78,174.00	$91,654.50	162	$82,160.10	$96,324.30	166
155	$76,638.90	$89,861.40	160	$80,547.60	$94,428.00	164
174	$92,570.40	$108,527.70	179	$97,291.80	$114,074.70	183
174	$92,570.40	$108,527.70	179	$97,291.80	$114,074.70	183
149	$72,188.40	$84,649.80	154	$75,877.80	$88,971.30	158
153	$75,129.60	$88,094.10	158	$78,960.90	$92,570.40	162
145	$69,376.20	$81,347.40	150	$72,910.80	$85,501.20	154
149	$72,188.40	$84,649.80	154	$75,877.80	$88,971.30	158
140	$66,009.30	$77,400.00	145	$69,376.20	$81,347.40	149
149	$72,188.40	$84,649.80	154	$75,877.80	$88,971.30	158
149	$72,188.40	$84,649.80	154	$75,877.80	$88,971.30	158
161	$81,347.40	$95,369.70	166	$85,501.20	$100,233.00	170
154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
169	$88,094.10	$103,264.50	174	$92,570.40	$108,527.70	178
176	$94,428.00	$110,707.80	181	$99,239.70	$116,358.00	185
149	$72,188.40	$84,649.80	154	$75,877.80	$88,971.30	158
149	$72,188.40	$84,649.80	154	$75,877.80	$88,971.30	158
167	$86,352.60	$101,239.20	172	$90,751.50	$106,399.20	176
144	$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153
159	$79,747.80	$93,499.20	164	$83,811.30	$98,259.30	168
154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163

154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
128	$58,566.00	$68,692.50	133	$61,558.80	$72,188.40	137
163	$82,985.70	$97,291.80	168	$87,216.90	$102,245.40	172
162	$82,160.10	$96,324.30	167	$86,352.60	$101,239.20	171
192	$110,707.80	$129,838.50	197	$116,358.00	$136,482.00	201
155	$76,638.90	$89,861.40	160	$80,547.60	$94,428.00	164
168	$87,216.90	$102,245.40	173	$91,654.50	$107,457.00	177
154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
163	$82,985.70	$97,291.80	168	$87,216.90	$102,245.40	172
145	$69,376.20	$81,347.40	150	$72,910.80	$85,501.20	154
142	$67,338.00	$78,960.90	147	$70,769.40	$82,985.70	151
162	$82,160.10	$96,324.30	167	$86,352.60	$101,239.20	171
160	$80,547.60	$94,428.00	165	$84,649.80	$99,239.70	169
155	$76,638.90	$89,861.40	160	$80,547.60	$94,428.00	164
156	$77,400.00	$90,751.50	161	$81,347.40	$95,369.70	165
165	$84,649.80	$99,239.70	170	$88,971.30	$104,296.50	174
154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
176	$94,428.00	$110,707.80	181	$99,239.70	$116,358.00	185
167	$86,352.60	$101,239.20	172	$90,751.50	$106,399.20	176
166	$85,501.20	$100,233.00	171	$89,861.40	$105,341.40	175
144	$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153
155	$76,638.90	$89,861.40	160	$80,547.60	$94,428.00	164
155	$76,638.90	$89,861.40	160	$80,547.60	$94,428.00	164
167	$86,352.60	$101,239.20	172	$90,751.50	$106,399.20	176
182	$100,233.00	$117,519.00	187	$105,341.40	$123,517.50	191
181	$99,239.70	$116,358.00	186	$104,296.50	$122,292.00	190
172	$90,751.50	$106,399.20	177	$95,369.70	$111,817.20	181
169	$88,094.10	$103,264.50	174	$92,570.40	$108,527.70	178
140	$66,009.30	$77,400.00	145	$69,376.20	$81,347.40	149
182	$100,233.00	$117,519.00	187	$105,341.40	$123,517.50	191
174	$92,570.40	$108,527.70	179	$97,291.80	$114,074.70	183
156	$77,400.00	$90,751.50	161	$81,347.40	$95,369.70	165
128	$58,566.00	$68,692.50	133	$61,558.80	$72,188.40	137
144	$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153
160	$80,547.60	$94,428.00	165	$84,649.80	$99,239.70	169
174	$92,570.40	$108,527.70	179	$97,291.80	$114,074.70	183
158	$78,960.90	$92,570.40	163	$82,985.70	$97,291.80	167
174	$92,570.40	$108,527.70	179	$97,291.80	$114,074.70	183
167	$86,352.60	$101,239.20	172	$90,751.50	$106,399.20	176
174	$92,570.40	$108,527.70	179	$97,291.80	$114,074.70	183
174	$92,570.40	$108,527.70	179	$97,291.80	$114,074.70	183

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$109,611.30	$128,548.50	193	$111,817.20	$131,141.40
$74,381.40	$87,216.90	154	$75,877.80	$88,971.30
$87,216.90	$102,245.40	170	$88,971.30	$104,296.50
$79,747.80	$93,499.20	161	$81,347.40	$95,369.70
$84,649.80	$99,239.70	167	$86,352.60	$101,239.20
$92,570.40	$108,527.70	176	$94,428.00	$110,707.80
$84,649.80	$99,239.70	167	$86,352.60	$101,239.20
$82,160.10	$96,324.30	164	$83,811.30	$98,259.30
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$122,292.00	$143,448.00	204	$124,755.90	$146,324.70
$83,811.30	$98,259.30	166	$85,501.20	$100,233.00
$55,173.30	$64,706.40	124	$56,282.70	$66,009.30
$96,324.30	$112,939.50	180	$98,259.30	$115,209.90
$85,501.20	$100,233.00	168	$87,216.90	$102,245.40
$83,811.30	$98,259.30	166	$85,501.20	$100,233.00
$101,239.20	$118,692.90	185	$103,264.50	$121,079.40
$101,239.20	$118,692.90	185	$103,264.50	$121,079.40
$78,960.90	$92,570.40	160	$80,547.60	$94,428.00
$82,160.10	$96,324.30	164	$83,811.30	$98,259.30
$75,877.80	$88,971.30	156	$77,400.00	$90,751.50
$78,960.90	$92,570.40	160	$80,547.60	$94,428.00
$72,188.40	$84,649.80	151	$73,646.10	$86,352.60
$78,960.90	$92,570.40	160	$80,547.60	$94,428.00
$78,960.90	$92,570.40	160	$80,547.60	$94,428.00
$88,971.30	$104,296.50	172	$90,751.50	$106,399.20
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$96,324.30	$112,939.50	180	$98,259.30	$115,209.90
$103,264.50	$121,079.40	187	$105,341.40	$123,517.50
$78,960.90	$92,570.40	160	$80,547.60	$94,428.00
$78,960.90	$92,570.40	160	$80,547.60	$94,428.00
$94,428.00	$110,707.80	178	$96,324.30	$112,939.50
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40
$87,216.90	$102,245.40	170	$88,971.30	$104,296.50
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70

$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$64,061.40	$75,129.60	139	$65,351.40	$76,638.90
$90,751.50	$106,399.20	174	$92,570.40	$108,527.70
$89,861.40	$105,341.40	173	$91,654.50	$107,457.00
$121,079.40	$142,029.00	203	$123,517.50	$144,879.90
$83,811.30	$98,259.30	166	$85,501.20	$100,233.00
$95,369.70	$111,817.20	179	$97,291.80	$114,074.70
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$90,751.50	$106,399.20	174	$92,570.40	$108,527.70
$75,877.80	$88,971.30	156	$77,400.00	$90,751.50
$73,646.10	$86,352.60	153	$75,129.60	$88,094.10
$89,861.40	$105,341.40	173	$91,654.50	$107,457.00
$88,094.10	$103,264.50	171	$89,861.40	$105,341.40
$83,811.30	$98,259.30	166	$85,501.20	$100,233.00
$84,649.80	$99,239.70	167	$86,352.60	$101,239.20
$92,570.40	$108,527.70	176	$94,428.00	$110,707.80
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$103,264.50	$121,079.40	187	$105,341.40	$123,517.50
$94,428.00	$110,707.80	178	$96,324.30	$112,939.50
$93,499.20	$109,611.30	177	$95,369.70	$111,817.20
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40
$83,811.30	$98,259.30	166	$85,501.20	$100,233.00
$83,811.30	$98,259.30	166	$85,501.20	$100,233.00
$94,428.00	$110,707.80	178	$96,324.30	$112,939.50
$109,611.30	$128,548.50	193	$111,817.20	$131,141.40
$108,527.70	$127,271.40	192	$110,707.80	$129,838.50
$99,239.70	$116,358.00	183	$101,239.20	$118,692.90
$96,324.30	$112,939.50	180	$98,259.30	$115,209.90
$72,188.40	$84,649.80	151	$73,646.10	$86,352.60
$109,611.30	$128,548.50	193	$111,817.20	$131,141.40
$101,239.20	$118,692.90	185	$103,264.50	$121,079.40
$84,649.80	$99,239.70	167	$86,352.60	$101,239.20
$64,061.40	$75,129.60	139	$65,351.40	$76,638.90
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40
$88,094.10	$103,264.50	171	$89,861.40	$105,341.40
$101,239.20	$118,692.90	185	$103,264.50	$121,079.40
$86,352.60	$101,239.20	169	$88,094.10	$103,264.50
$101,239.20	$118,692.90	185	$103,264.50	$121,079.40
$94,428.00	$110,707.80	178	$96,324.30	$112,939.50
$101,239.20	$118,692.90	185	$103,264.50	$121,079.40
$101,239.20	$118,692.90	185	$103,264.50	$121,079.40

	7/1/2024			
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual	Range #
Firefighter	157	$78,174.00	$91,654.50	164
Fire Engineer	173	$91,654.50	$107,457.00	180
Fire Captain	189	$107,457.00	$126,007.20	196

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

FIRE FIGHTERS ASSOCIATION

7/1/2025			7/1/2026		
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
$83,811.30	$98,259.30	169	$88,094.10	$103,264.50	173
$98,259.30	$115,209.90	185	$103,264.50	$121,079.40	189
$115,209.90	$135,127.50	201	$121,079.40	$142,029.00	205

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$91,654.50	$107,457.00	175	$93,499.20	$109,611.30
$107,457.00	$126,007.20	191	$109,611.30	$128,548.50
$126,007.20	$147,782.40	207	$128,548.50	$150,762.30

		7/1/2024	
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual
Account Clerk I	91	$40,712.40	$47,626.80
Account Clerk II	105	$46,685.10	$54,631.50
Accountant I	147	$70,769.40	$82,985.70
Accountant II	163	$82,985.70	$97,291.80
Accounting Specialist	113	$50,503.50	$59,159.40
Administrative Analyst I	129	$59,159.40	$69,376.20
Administrative Analyst II	147	$70,769.40	$82,985.70
Administrative Assistant	121	$54,644.40	$64,061.40
Administrative Specialist	113	$50,503.50	$59,159.40
Assistant Building Inspector	112	$50,013.30	$58,566.00
Assistant Civil Engineer	142	$67,338.00	$78,960.90
Assistant Planner	146	$70,072.80	$82,160.10
Associate Planner	160	$80,547.60	$94,428.00
Benefits Coordinator	147	$70,769.40	$82,985.70
Building and Permit Technician	95	$42,337.80	$49,536.00
Building Inspector I	137	$64,061.40	$75,129.60
Business License Inspector	138	$64,706.40	$75,877.80
Cable TV Production Specialist	130	$59,752.80	$70,072.80
Case Manager	116	$52,025.70	$60,952.50
Cashier/Clerk	82	$37,268.10	$43,589.10
City Clerk Technician			
Claims Technician	113	$50,503.50	$59,159.40
Code Enforcement Aide	73	$34,107.60	$39,899.70
Code Enforcement Officer I	138	$64,706.40	$75,877.80
Collections Officer I	126	$57,417.90	$67,338.00
Collections Officer II	156	$77,400.00	$90,751.50
Community Liaison Officer	107	$47,626.80	$55,728.00
Community Outreach Specialist	105	$46,685.10	$54,631.50
Computer Operator	117	$52,528.80	$61,558.80
Customer Service Representative	117	$52,528.80	$61,558.80
Data Entry Operator Clerk	103	$45,795.00	$53,586.60
Data Entry Operator Clerk, Senior	117	$52,528.80	$61,558.80
Draftsperson Assistant	94	$41,912.10	$49,045.80
Eligibility and Occupancy Interviewer	97	$43,163.40	$50,503.50
Employment and Training Program Specialist	103	$45,795.00	$53,586.60
Employment and Training Program Specialist, Sr.	133	$61,558.80	$72,188.40
Engineering Clerk	92	$41,099.40	$48,091.20
Family Self-Sufficiency Project Coordinator	137	$64,061.40	$75,129.60

Financial Counselor	109	$48,555.60	$56,850.30
Graphics Designer	118	$53,057.70	$62,178.00
Housing Eligibility Specialist	135	$62,797.20	$73,646.10
Housing Rehabilitation Inspector	138	$64,706.40	$75,877.80
Housing Rehabilitation Specialist	135	$62,797.20	$73,646.10
Identification Technician	99	$44,027.70	$51,522.60
Information Systems Analyst	114	$51,006.60	$59,752.80
Keypunch Operator	87	$39,151.50	$45,795.00
Leased Housing Assistant	119	$53,586.60	$62,797.20
Leased Housing Specialist	135	$62,797.20	$73,646.10
Legal Assistant	129	$59,159.40	$69,376.20
Legal Technician	113	$50,503.50	$59,159.40
Office Aide	58	$29,450.70	$34,455.90
Office Assistant I	74	$34,455.90	$40,299.60
Office Assistant II	85	$38,364.60	$44,892.00
Office Assistant III	95	$42,337.80	$49,536.00
Para-Transit Dispatcher	76	$35,139.60	$41,099.40
Para-Transit Driver	119	$53,586.60	$62,797.20
Payroll Specialist			
PBX Operator/Clerk I	73	$34,107.60	$39,899.70
PBX Operator/Clerk II	90	$40,299.60	$47,149.50
Personnel Technician	115	$51,522.60	$60,346.20
Planning Technician	124	$56,282.70	$66,009.30
Printing and Duplicating Technician	90	$40,299.60	$47,149.50
Program Development Coordinator	119	$53,586.60	$62,797.20
Program Development Specialist	146	$70,072.80	$82,160.10
Project Coordinator	119	$53,586.60	$62,797.20
Property Inspector	114	$51,006.60	$59,752.80
Public Affairs Specialist	120	$54,102.60	$63,429.30
Purchasing Agent	123	$55,728.00	$65,351.40
Receptionist Clerk	75	$34,804.20	$40,712.40
Recreation Leader	98	$43,589.10	$51,006.60
Recreation Leader/Senior Citizens Program	98	$43,589.10	$51,006.60
Redevelopment Aide	67	$32,172.60	$37,642.20
Redevelopment Assistant	99	$44,027.70	$51,522.60
Redevelopment Technician I	130	$59,752.80	$70,072.80
Redevelopment Technician II	146	$70,072.80	$82,160.10
Rehabilitation Assistant	109	$48,555.60	$56,850.30
Relocation Specialist	104	$46,233.60	$54,102.60
Reprographics Equipment Operator I	94	$41,912.10	$49,045.80
Reprographics Equipment Operator II	112	$50,013.30	$58,566.00
Statistical Clerk	83	$37,642.20	$44,027.70
Substance Abuse Counselor	120	$54,102.60	$63,429.30
Tenant Relations Assistant	113	$50,503.50	$59,159.40
Tenant Relations Specialist	119	$53,586.60	$62,797.20
Training and Services Assistant	91	$40,712.40	$47,626.80

Training and Services Coordinator	133	$61,558.80	$72,188.40
Utility Billing Specialist	117	$52,528.80	$61,558.80
Video Production Specialist	85	$38,364.60	$44,892.00

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

NON-SUPERVISORY EMPLOYEES

AFSCME

7/1/2025			7/1/2026			
Range #	Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
98	$43,589.10	$51,006.60	103	$45,795.00	$53,586.60	107
112	$50,013.30	$58,566.00	117	$52,528.80	$61,558.80	121
154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
170	$88,971.30	$104,296.50	175	$93,499.20	$109,611.30	179
120	$54,102.60	$63,429.30	125	$56,850.30	$66,667.20	129
136	$63,429.30	$74,381.40	141	$66,667.20	$78,174.00	145
154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
128	$58,566.00	$68,692.50	133	$61,558.80	$72,188.40	137
120	$54,102.60	$63,429.30	125	$56,850.30	$66,667.20	129
119	$53,586.60	$62,797.20	124	$56,282.70	$66,009.30	128
149	$72,188.40	$84,649.80	154	$75,877.80	$88,971.30	158
153	$75,129.60	$88,094.10	158	$78,960.90	$92,570.40	162
167	$86,352.60	$101,239.20	172	$90,751.50	$106,399.20	176
154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
102	$45,343.50	$53,057.70	107	$47,626.80	$55,728.00	111
144	$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153
145	$69,376.20	$81,347.40	150	$72,910.80	$85,501.20	154
137	$64,061.40	$75,129.60	142	$67,338.00	$78,960.90	146
123	$55,728.00	$65,351.40	128	$58,566.00	$68,692.50	132
89	$39,899.70	$46,685.10	94	$41,912.10	$49,045.80	98
129	$59,159.40	$69,376.20	134	$62,178.00	$72,910.80	138
120	$54,102.60	$63,429.30	125	$56,850.30	$66,667.20	129
80	$36,545.70	$42,750.60	85	$38,364.60	$44,892.00	89
145	$69,376.20	$81,347.40	150	$72,910.80	$85,501.20	154
133	$61,558.80	$72,188.40	138	$64,706.40	$75,877.80	142
163	$82,985.70	$97,291.80	168	$87,216.90	$102,245.40	172
114	$51,006.60	$59,752.80	119	$53,586.60	$62,797.20	123
112	$50,013.30	$58,566.00	117	$52,528.80	$61,558.80	121
124	$56,282.70	$66,009.30	129	$59,159.40	$69,376.20	133
124	$56,282.70	$66,009.30	129	$59,159.40	$69,376.20	133
110	$49,045.80	$57,417.90	115	$51,522.60	$60,346.20	119
124	$56,282.70	$66,009.30	129	$59,159.40	$69,376.20	133
101	$44,892.00	$52,528.80	106	$47,149.50	$55,173.30	110
104	$46,233.60	$54,102.60	109	$48,555.60	$56,850.30	113
110	$49,045.80	$57,417.90	115	$51,522.60	$60,346.20	119
140	$66,009.30	$77,400.00	145	$69,376.20	$81,347.40	149
99	$44,027.70	$51,522.60	104	$46,233.60	$54,102.60	108
144	$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153

116	$52,025.70	$60,952.50	121	$54,644.40	$64,061.40	125
125	$56,850.30	$66,667.20	130	$59,752.80	$70,072.80	134
142	$67,338.00	$78,960.90	147	$70,769.40	$82,985.70	151
145	$69,376.20	$81,347.40	150	$72,910.80	$85,501.20	154
142	$67,338.00	$78,960.90	147	$70,769.40	$82,985.70	151
106	$47,149.50	$55,173.30	111	$49,536.00	$57,985.50	115
121	$54,644.40	$64,061.40	126	$57,417.90	$67,338.00	130
94	$41,912.10	$49,045.80	99	$44,027.70	$51,522.60	103
126	$57,417.90	$67,338.00	131	$60,346.20	$70,769.40	135
142	$67,338.00	$78,960.90	147	$70,769.40	$82,985.70	151
136	$63,429.30	$74,381.40	141	$66,667.20	$78,174.00	145
120	$54,102.60	$63,429.30	125	$56,850.30	$66,667.20	129
65	$31,527.60	$36,894.00	70	$33,127.20	$38,751.60	74
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
92	$41,099.40	$48,091.20	97	$43,163.40	$50,503.50	101
102	$45,343.50	$53,057.70	107	$47,626.80	$55,728.00	111
83	$37,642.20	$44,027.70	88	$39,525.60	$46,233.60	92
126	$57,417.90	$67,338.00	131	$60,346.20	$70,769.40	135
137	$64,061.40	$75,129.60	142	$67,338.00	$78,960.90	146
80	$36,545.70	$42,750.60	85	$38,364.60	$44,892.00	89
97	$43,163.40	$50,503.50	102	$45,343.50	$53,057.70	106
122	$55,173.30	$64,706.40	127	$57,985.50	$68,008.80	131
131	$60,346.20	$70,769.40	136	$63,429.30	$74,381.40	140
97	$43,163.40	$50,503.50	102	$45,343.50	$53,057.70	106
126	$57,417.90	$67,338.00	131	$60,346.20	$70,769.40	135
153	$75,129.60	$88,094.10	158	$78,960.90	$92,570.40	162
126	$57,417.90	$67,338.00	131	$60,346.20	$70,769.40	135
121	$54,644.40	$64,061.40	126	$57,417.90	$67,338.00	130
127	$57,985.50	$68,008.80	132	$60,952.50	$71,478.90	136
130	$59,752.80	$70,072.80	135	$62,797.20	$73,646.10	139
82	$37,268.10	$43,589.10	87	$39,151.50	$45,795.00	91
105	$46,685.10	$54,631.50	110	$49,045.80	$57,417.90	114
105	$46,685.10	$54,631.50	110	$49,045.80	$57,417.90	114
74	$34,455.90	$40,299.60	79	$36,197.40	$42,337.80	83
106	$47,149.50	$55,173.30	111	$49,536.00	$57,985.50	115
137	$64,061.40	$75,129.60	142	$67,338.00	$78,960.90	146
153	$75,129.60	$88,094.10	158	$78,960.90	$92,570.40	162
116	$52,025.70	$60,952.50	121	$54,644.40	$64,061.40	125
111	$49,536.00	$57,985.50	116	$52,025.70	$60,952.50	120
101	$44,892.00	$52,528.80	106	$47,149.50	$55,173.30	110
119	$53,586.60	$62,797.20	124	$56,282.70	$66,009.30	128
90	$40,299.60	$47,149.50	95	$42,337.80	$49,536.00	99
127	$57,985.50	$68,008.80	131	$60,346.20	$70,769.40	135
120	$54,102.60	$63,429.30	125	$56,850.30	$66,667.20	129
126	$57,417.90	$67,338.00	131	$60,346.20	$70,769.40	135
98	$43,589.10	$51,006.60	103	$45,795.00	$53,586.60	107

140	$66,009.30	$77,400.00	145	$69,376.20	$81,347.40	149
124	$56,282.70	$66,009.30	129	$59,159.40	$69,376.20	133
92	$41,099.40	$48,091.20	97	$43,163.40	$50,503.50	101

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$47,626.80	$55,728.00	109	$48,555.60	$56,850.30
$54,644.40	$64,061.40	123	$55,728.00	$65,351.40
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$97,291.80	$114,074.70	181	$99,239.70	$116,358.00
$59,159.40	$69,376.20	131	$60,346.20	$70,769.40
$69,376.20	$81,347.40	147	$70,769.40	$82,985.70
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$64,061.40	$75,129.60	139	$65,351.40	$76,638.90
$59,159.40	$69,376.20	131	$60,346.20	$70,769.40
$58,566.00	$68,692.50	130	$59,752.80	$70,072.80
$78,960.90	$92,570.40	160	$80,547.60	$94,428.00
$82,160.10	$96,324.30	164	$83,811.30	$98,259.30
$94,428.00	$110,707.80	178	$96,324.30	$112,939.50
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$49,536.00	$57,985.50	113	$50,503.50	$59,159.40
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40
$75,877.80	$88,971.30	156	$77,400.00	$90,751.50
$70,072.80	$82,160.10	148	$71,478.90	$83,811.30
$60,952.50	$71,478.90	134	$62,178.00	$72,910.80
$43,589.10	$51,006.60	100	$44,453.40	$52,025.70
$64,706.40	$75,877.80	140	$66,009.30	$77,400.00
$59,159.40	$69,376.20	131	$60,346.20	$70,769.40
$39,899.70	$46,685.10	91	$40,712.40	$47,626.80
$75,877.80	$88,971.30	156	$77,400.00	$90,751.50
$67,338.00	$78,960.90	144	$68,692.50	$80,547.60
$90,751.50	$106,399.20	174	$92,570.40	$108,527.70
$55,728.00	$65,351.40	125	$56,850.30	$66,667.20
$54,644.40	$64,061.40	123	$55,728.00	$65,351.40
$61,558.80	$72,188.40	135	$62,797.20	$73,646.10
$61,558.80	$72,188.40	135	$62,797.20	$73,646.10
$53,586.60	$62,797.20	121	$54,644.40	$64,061.40
$61,558.80	$72,188.40	135	$62,797.20	$73,646.10
$49,045.80	$57,417.90	112	$50,013.30	$58,566.00
$50,503.50	$59,159.40	115	$51,522.60	$60,346.20
$53,586.60	$62,797.20	121	$54,644.40	$64,061.40
$72,188.40	$84,649.80	151	$73,646.10	$86,352.60
$48,091.20	$56,282.70	110	$49,045.80	$57,417.90
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40

$56,850.30	$66,667.20	127	$57,985.50	$68,008.80
$62,178.00	$72,910.80	136	$63,429.30	$74,381.40
$73,646.10	$86,352.60	153	$75,129.60	$88,094.10
$75,877.80	$88,971.30	156	$77,400.00	$90,751.50
$73,646.10	$86,352.60	153	$75,129.60	$88,094.10
$51,522.60	$60,346.20	117	$52,528.80	$61,558.80
$59,752.80	$70,072.80	132	$60,952.50	$71,478.90
$45,795.00	$53,586.60	105	$46,685.10	$54,631.50
$62,797.20	$73,646.10	137	$64,061.40	$75,129.60
$73,646.10	$86,352.60	153	$75,129.60	$88,094.10
$69,376.20	$81,347.40	147	$70,769.40	$82,985.70
$59,159.40	$69,376.20	131	$60,346.20	$70,769.40
$34,455.90	$40,299.60	76	$35,139.60	$41,099.40
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$44,892.00	$52,528.80	103	$45,795.00	$53,586.60
$49,536.00	$57,985.50	113	$50,503.50	$59,159.40
$41,099.40	$48,091.20	94	$41,912.10	$49,045.80
$62,797.20	$73,646.10	137	$64,061.40	$75,129.60
$70,072.80	$82,160.10	148	$71,478.90	$83,811.30
$39,899.70	$46,685.10	91	$40,712.40	$47,626.80
$47,149.50	$55,173.30	108	$48,091.20	$56,282.70
$60,346.20	$70,769.40	133	$61,558.80	$72,188.40
$66,009.30	$77,400.00	142	$67,338.00	$78,960.90
$47,149.50	$55,173.30	108	$48,091.20	$56,282.70
$62,797.20	$73,646.10	137	$64,061.40	$75,129.60
$82,160.10	$96,324.30	164	$83,811.30	$98,259.30
$62,797.20	$73,646.10	137	$64,061.40	$75,129.60
$59,752.80	$70,072.80	132	$60,952.50	$71,478.90
$63,429.30	$74,381.40	138	$64,706.40	$75,877.80
$65,351.40	$76,638.90	141	$66,667.20	$78,174.00
$40,712.40	$47,626.80	93	$41,499.30	$48,555.60
$51,006.60	$59,752.80	116	$52,025.70	$60,952.50
$51,006.60	$59,752.80	116	$52,025.70	$60,952.50
$37,642.20	$44,027.70	85	$38,364.60	$44,892.00
$51,522.60	$60,346.20	117	$52,528.80	$61,558.80
$70,072.80	$82,160.10	148	$71,478.90	$83,811.30
$82,160.10	$96,324.30	164	$83,811.30	$98,259.30
$56,850.30	$66,667.20	127	$57,985.50	$68,008.80
$54,102.60	$63,429.30	122	$55,173.30	$64,706.40
$49,045.80	$57,417.90	112	$50,013.30	$58,566.00
$58,566.00	$68,692.50	130	$59,752.80	$70,072.80
$44,027.70	$51,522.60	101	$44,892.00	$52,528.80
$62,797.20	$73,646.10	137	$64,061.40	$75,129.60
$59,159.40	$69,376.20	131	$60,346.20	$70,769.40
$62,797.20	$73,646.10	137	$64,061.40	$75,129.60
$47,626.80	$55,728.00	109	$48,555.60	$56,850.30

$72,188.40	$84,649.80	151	$73,646.10	$86,352.60
$61,558.80	$72,188.40	135	$62,797.20	$73,646.10
$44,892.00	$52,528.80	103	$45,795.00	$53,586.60

	7/1/2024			
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual	Range #
Anti-Graffiti Painter	103	$45,795.00	$53,586.60	110
Air Conditioning Mechanic	134	$62,178.00	$72,910.80	141
Air Conditioning Serviceworker	110	$49,045.80	$57,417.90	117
Assistant Electrician	110	$49,045.80	$57,417.90	117
Automotive Service Leadworker	145	$69,376.20	$81,347.40	152
Automotive Serviceworker	82	$37,268.10	$43,589.10	89
Carpenter	110	$49,045.80	$57,417.90	117
Concrete Crew Leadworker	94	$41,912.10	$49,045.80	101
Concrete Repairworker	100	$44,453.40	$52,025.70	107
Custodian	89	$39,899.70	$46,685.10	96
Custodian Leadworker	117	$52,528.80	$61,558.80	124
Electrical Inspector	120	$54,102.60	$63,429.30	127
Electrical Maintenance Worker	97	$43,163.40	$50,503.50	104
Electrician	145	$69,376.20	$81,347.40	152
Engineering Aide	102	$45,343.50	$53,057.70	109
Equipment Operator, Grade I	85	$38,364.60	$44,892.00	92
Equipment Operator, Grade II	96	$42,750.60	$50,013.30	103
Equipment Operator, Grade III	110	$49,045.80	$57,417.90	117
Facilities Maintenance Worker I	100	$44,453.40	$52,025.70	107
Facilities Maintenance Worker II	110	$49,045.80	$57,417.90	117
Facilities Maintenance Worker III	124	$56,282.70	$66,009.30	131
Greenskeeper	102	$45,343.50	$53,057.70	109
Heavy Equipment Mechanic	137	$64,061.40	$75,129.60	144
Helicopter Mechanic	146	$70,072.80	$82,160.10	153
Laborer	78	$35,836.20	$41,912.10	85
Maintenance Assistant	74	$34,455.90	$40,299.60	81
Maintenance Worker I	104	$46,233.60	$54,102.60	111
Maintenance Worker II	116	$52,025.70	$60,952.50	123
Maintenance Leadworker	128	$58,566.00	$68,692.50	135
Mechanic	116	$52,025.70	$60,952.50	123
Mechanic Leadworker	122	$55,173.30	$64,706.40	129
Meter Reader II	130	$59,752.80	$70,072.80	137
Meter Repair Worker I	88	$39,525.60	$46,233.60	95
Meter Repair Worker II	96	$42,750.60	$50,013.30	103
Painter	103	$45,795.00	$53,586.60	110
Painter Crew Leadworker	110	$49,045.80	$57,417.90	117
Painter II	123	$55,728.00	$65,351.40	130
Park Gardener/Caretaker	82	$37,268.10	$43,589.10	89

Park Gardener/Caretaker, Trainee	67	$32,172.60	$37,642.20	74
Parks Maintenance Worker I	104	$46,233.60	$54,102.60	111
Parks Maintenance Worker II	116	$52,025.70	$60,952.50	123
Parks Maintenance Leadworker	128	$58,566.00	$68,692.50	135
Plumber	145	$69,376.20	$81,347.40	152
Public Works Inspector	120	$54,102.60	$63,429.30	127
Public Works Inspector, Assistant	102	$45,343.50	$53,057.70	109
Pump Operator	137	$64,061.40	$75,129.60	144
Senior Engineering Aide	117	$52,528.80	$61,558.80	124
Senior Maintenance Crew Leadworker	110	$49,045.80	$57,417.90	117
Senior Maintenance Worker	92	$41,099.40	$48,091.20	99
Senior Park Gardener/Caretaker	92	$41,099.40	$48,091.20	99
Senior Pump Operator	152	$74,381.40	$87,216.90	159
Small Engine Mechanic	102	$45,343.50	$53,057.70	109
Sprinkler Systems Serviceworker	100	$44,453.40	$52,025.70	107
Storekeeper	110	$49,045.80	$57,417.90	117
Street Maintenance Leadworker	110	$49,045.80	$57,417.90	117
Street Sub-Foreman	92	$41,099.40	$48,091.20	99
Street Sweeper Operator	106	$47,149.50	$55,173.30	113
Traffic Painter	96	$42,750.60	$50,013.30	103
Traffic Painter Helper	83	$37,642.20	$44,027.70	90
Traffic Sign Maintenance Worker	141	$66,667.20	$78,174.00	148
Traffic Signal Technician	141	$66,667.20	$78,174.00	148
Tree Trimmer	98	$43,589.10	$51,006.60	105
Tree Trimmer Leadworker	110	$49,045.80	$57,417.90	117
Wastewater Technician	136	$63,429.30	$74,381.40	143
Water Serviceworker, Grade I	124	$56,282.70	$66,009.30	131
Water Serviceworker, Grade II	137	$64,061.40	$75,129.60	144
Water Serviceworker, Grade III	152	$74,381.40	$87,216.90	159

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

MAINTENANCE & TRADES UNIT

SEIU

7/1/2025			7/1/2026		
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
$49,045.80	$57,417.90	115	$51,522.60	$60,346.20	119
$66,667.20	$78,174.00	146	$70,072.80	$82,160.10	150
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$74,381.40	$87,216.90	157	$78,174.00	$91,654.50	161
$39,899.70	$46,685.10	94	$41,912.10	$49,045.80	98
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$44,892.00	$52,528.80	106	$47,149.50	$55,173.30	110
$47,626.80	$55,728.00	112	$50,013.30	$58,566.00	116
$42,750.60	$50,013.30	101	$44,892.00	$52,528.80	105
$56,282.70	$66,009.30	129	$59,159.40	$69,376.20	133
$57,985.50	$68,008.80	132	$60,952.50	$71,478.90	136
$46,233.60	$54,102.60	109	$48,555.60	$56,850.30	113
$74,381.40	$87,216.90	157	$78,174.00	$91,654.50	161
$48,555.60	$56,850.30	114	$51,006.60	$59,752.80	118
$41,099.40	$48,091.20	97	$43,163.40	$50,503.50	101
$45,795.00	$53,586.60	108	$48,091.20	$56,282.70	112
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$47,626.80	$55,728.00	112	$50,013.30	$58,566.00	116
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$60,346.20	$70,769.40	136	$63,429.30	$74,381.40	140
$48,555.60	$56,850.30	114	$51,006.60	$59,752.80	118
$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153
$75,129.60	$88,094.10	158	$78,960.90	$92,570.40	162
$38,364.60	$44,892.00	90	$40,299.60	$47,149.50	94
$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
$49,536.00	$57,985.50	116	$52,025.70	$60,952.50	120
$55,728.00	$65,351.40	128	$58,566.00	$68,692.50	132
$62,797.20	$73,646.10	140	$66,009.30	$77,400.00	144
$55,728.00	$65,351.40	128	$58,566.00	$68,692.50	132
$59,159.40	$69,376.20	134	$62,178.00	$72,910.80	138
$64,061.40	$75,129.60	142	$67,338.00	$78,960.90	146
$42,337.80	$49,536.00	100	$44,453.40	$52,025.70	104
$45,795.00	$53,586.60	108	$48,091.20	$56,282.70	112
$49,045.80	$57,417.90	115	$51,522.60	$60,346.20	119
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$59,752.80	$70,072.80	135	$62,797.20	$73,646.10	139
$39,899.70	$46,685.10	94	$41,912.10	$49,045.80	98

$34,455.90	$40,299.60	79	$36,197.40	$42,337.80	83
$49,536.00	$57,985.50	116	$52,025.70	$60,952.50	120
$55,728.00	$65,351.40	128	$58,566.00	$68,692.50	132
$62,797.20	$73,646.10	140	$66,009.30	$77,400.00	144
$74,381.40	$87,216.90	157	$78,174.00	$91,654.50	161
$57,985.50	$68,008.80	132	$60,952.50	$71,478.90	136
$48,555.60	$56,850.30	114	$51,006.60	$59,752.80	118
$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153
$56,282.70	$66,009.30	129	$59,159.40	$69,376.20	133
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$44,027.70	$51,522.60	104	$46,233.60	$54,102.60	108
$44,027.70	$51,522.60	104	$46,233.60	$54,102.60	108
$79,747.80	$93,499.20	164	$83,811.30	$98,259.30	168
$48,555.60	$56,850.30	114	$51,006.60	$59,752.80	118
$47,626.80	$55,728.00	112	$50,013.30	$58,566.00	116
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$44,027.70	$51,522.60	104	$46,233.60	$54,102.60	108
$50,503.50	$59,159.40	118	$53,057.70	$62,178.00	122
$45,795.00	$53,586.60	108	$48,091.20	$56,282.70	112
$40,299.60	$47,149.50	95	$42,337.80	$49,536.00	99
$71,478.90	$83,811.30	153	$75,129.60	$88,094.10	157
$71,478.90	$83,811.30	153	$75,129.60	$88,094.10	157
$46,685.10	$54,631.50	110	$49,045.80	$57,417.90	114
$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
$68,008.80	$79,747.80	148	$71,478.90	$83,811.30	152
$60,346.20	$70,769.40	136	$63,429.30	$74,381.40	140
$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153
$79,747.80	$93,499.20	164	$83,811.30	$98,259.30	168

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$53,586.60	$62,797.20	121	$54,644.40	$64,061.40
$72,910.80	$85,501.20	152	$74,381.40	$87,216.90
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$81,347.40	$95,369.70	163	$82,985.70	$97,291.80
$43,589.10	$51,006.60	100	$44,453.40	$52,025.70
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$49,045.80	$57,417.90	112	$50,013.30	$58,566.00
$52,025.70	$60,952.50	118	$53,057.70	$62,178.00
$46,685.10	$54,631.50	107	$47,626.80	$55,728.00
$61,558.80	$72,188.40	135	$62,797.20	$73,646.10
$63,429.30	$74,381.40	138	$64,706.40	$75,877.80
$50,503.50	$59,159.40	115	$51,522.60	$60,346.20
$81,347.40	$95,369.70	163	$82,985.70	$97,291.80
$53,057.70	$62,178.00	120	$54,102.60	$63,429.30
$44,892.00	$52,528.80	103	$45,795.00	$53,586.60
$50,013.30	$58,566.00	114	$51,006.60	$59,752.80
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$52,025.70	$60,952.50	118	$53,057.70	$62,178.00
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$66,009.30	$77,400.00	142	$67,338.00	$78,960.90
$53,057.70	$62,178.00	120	$54,102.60	$63,429.30
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40
$82,160.10	$96,324.30	164	$83,811.30	$98,259.30
$41,912.10	$49,045.80	96	$42,750.60	$50,013.30
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$54,102.60	$63,429.30	122	$55,173.30	$64,706.40
$60,952.50	$71,478.90	134	$62,178.00	$72,910.80
$68,692.50	$80,547.60	146	$70,072.80	$82,160.10
$60,952.50	$71,478.90	134	$62,178.00	$72,910.80
$64,706.40	$75,877.80	140	$66,009.30	$77,400.00
$70,072.80	$82,160.10	148	$71,478.90	$83,811.30
$46,233.60	$54,102.60	106	$47,149.50	$55,173.30
$50,013.30	$58,566.00	114	$51,006.60	$59,752.80
$53,586.60	$62,797.20	121	$54,644.40	$64,061.40
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$65,351.40	$76,638.90	141	$66,667.20	$78,174.00
$43,589.10	$51,006.60	100	$44,453.40	$52,025.70

$37,642.20	$44,027.70	85	$38,364.60	$44,892.00
$54,102.60	$63,429.30	122	$55,173.30	$64,706.40
$60,952.50	$71,478.90	134	$62,178.00	$72,910.80
$68,692.50	$80,547.60	146	$70,072.80	$82,160.10
$81,347.40	$95,369.70	163	$82,985.70	$97,291.80
$63,429.30	$74,381.40	138	$64,706.40	$75,877.80
$53,057.70	$62,178.00	120	$54,102.60	$63,429.30
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40
$61,558.80	$72,188.40	135	$62,797.20	$73,646.10
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$48,091.20	$56,282.70	110	$49,045.80	$57,417.90
$48,091.20	$56,282.70	110	$49,045.80	$57,417.90
$87,216.90	$102,245.40	170	$88,971.30	$104,296.50
$53,057.70	$62,178.00	120	$54,102.60	$63,429.30
$52,025.70	$60,952.50	118	$53,057.70	$62,178.00
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$48,091.20	$56,282.70	110	$49,045.80	$57,417.90
$55,173.30	$64,706.40	124	$56,282.70	$66,009.30
$50,013.30	$58,566.00	114	$51,006.60	$59,752.80
$44,027.70	$51,522.60	101	$44,892.00	$52,528.80
$78,174.00	$91,654.50	159	$79,747.80	$93,499.20
$78,174.00	$91,654.50	159	$79,747.80	$93,499.20
$51,006.60	$59,752.80	116	$52,025.70	$60,952.50
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$74,381.40	$87,216.90	154	$75,877.80	$88,971.30
$66,009.30	$77,400.00	142	$67,338.00	$78,960.90
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40
$87,216.90	$102,245.40	170	$88,971.30	$104,296.50

	7/1/2024			
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual	Range #
Lead Parking Control Officer	107	$47,626.80	$55,728.00	114
Lead Security Officer	134	$62,178.00	$72,910.80	141
Parking Control Officer	102	$45,343.50	$53,057.70	109
Security Officer	129	$59,159.40	$69,376.20	136

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

PUBLIC SAFETY AUXILIARY UNIT

SEIU

7/1/2025			7/1/2026		
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
$51,006.60	$59,752.80	119	$53,586.60	$62,797.20	123
$66,667.20	$78,174.00	146	$70,072.80	$82,160.10	150
$48,555.60	$56,850.30	114	$51,006.60	$59,752.80	118
$63,429.30	$74,381.40	141	$66,667.20	$78,174.00	145

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$55,728.00	$65,351.40	125	$56,850.30	$66,667.20
$72,910.80	$85,501.20	152	$74,381.40	$87,216.90
$53,057.70	$62,178.00	120	$54,102.60	$63,429.30
$69,376.20	$81,347.40	147	$70,769.40	$82,985.70

		7/1/2024	
CLASSIFICATION TITLE	Range #	Step A Annual	Step E Annual
Accounts Payable Supervisor	127	$57,985.50	$68,008.80
Administrative Clerk	85	$38,364.60	$44,892.00
Administrative Clerk/City Clerk's Office	81	$36,894.00	$43,163.40
Administrative Intern, Jr.	74	$34,455.90	$40,299.60
Administrative Intern, Sr.	87	$39,151.50	$45,795.00
Ambulance Operator	74	$34,455.90	$40,299.60
Audio Engineer	113	$50,503.50	$59,159.40
Cashier	74	$34,455.90	$40,299.60
Chief of Survey Party	124	$56,282.70	$66,009.30
City Council Assistant	130	$59,752.80	$70,072.80
Community Services Officer	89	$39,899.70	$46,685.10
Community Service Worker	74	$34,455.90	$40,299.60
Construction Manager	152	$74,381.40	$87,216.90
Construction Worker Trainee	74	$34,455.90	$40,299.60
Construction Worker I	81	$36,894.00	$43,163.40
Construction Worker II	110	$49,045.80	$57,417.90
Crossing Guard	86	$38,751.60	$45,343.50
Custodian Superintendent	142	$67,338.00	$78,960.90
Equipment Operator, Grade I	85	$38,364.60	$44,892.00
Field Coordinator	132	$60,952.50	$71,478.90
File Clerk	74	$34,455.90	$40,299.60
Fire Prevention Assistant	94	$41,912.10	$49,045.80
Firefighter Trainee	89	$39,899.70	$46,685.10
Help for Posting Notices	74	$34,455.90	$40,299.60
Jailer	103	$45,795.00	$53,586.60
Laboratory Assistant	74	$34,455.90	$40,299.60
Lifeguard	101	$44,892.00	$52,528.80
Locker Room Attendant	74	$34,455.90	$40,299.60
Maintenance Assistant	74	$34,455.90	$40,299.60
Maintenance Worker Trainee	74	$34,455.90	$40,299.60
Management Aide - 40 Hours	83	$37,642.20	$44,027.70
Management Aide - 36 Hours	94	$41,912.10	$49,045.80
Management Analyst	146	$70,072.80	$82,160.10
Management Assistant - 40 Hours	113	$50,503.50	$59,159.40
Management Assistant - 36 Hours	124	$56,282.70	$66,009.30
Matron	74	$34,455.90	$40,299.60
Neighborhood Preservation Coordinator	140	$66,009.30	$77,400.00
Network Administrator	169	$88,094.10	$103,264.50

Network PC Specialist	112	$50,013.30	$58,566.00
Police Records Technician	88	$39,525.60	$46,233.60
Police Records Technician, Senior	98	$43,589.10	$51,006.60
Police Records Technician, Supervising	112	$50,013.30	$58,566.00
Police Recruit	120	$54,102.60	$63,429.30
Police Subpoena/Timekeeping Technician	100	$44,453.40	$52,025.70
Production Aide I	74	$34,455.90	$40,299.60
Production Aide II	81	$36,894.00	$43,163.40
Program Manager	184	$102,245.40	$119,879.70
Project Administrative/Public Affairs Officer	133	$61,558.80	$72,188.40
Project Construction Inspector	137	$64,061.40	$75,129.60
Property Management Specialist	140	$66,009.30	$77,400.00
Property Officer	95	$42,337.80	$49,536.00
Public Access Coordinator	83	$37,642.20	$44,027.70
Public and Community Affairs Officer	151	$73,646.10	$86,352.60
Purchasing Officer	159	$79,747.80	$93,499.20
Receiving/Delivery Clerk	74	$34,455.90	$40,299.60
Receptionist Clerk	75	$34,804.20	$40,712.40
Recreation Activities Specialist	79	$36,197.40	$42,337.80
Recreation Aide	74	$34,455.90	$40,299.60
Recreation and Community Services Supervisor	130	$59,752.80	$70,072.80
Redevelopment Construction Manager	168	$87,216.90	$102,245.40
Registered Sanitarian	140	$66,009.30	$77,400.00
Rehabilitation Inspector, Senior	139	$65,351.40	$76,638.90
Reprographics Services Manager	149	$72,188.40	$84,649.80
Resident Construction Engineer	147	$70,769.40	$82,985.70
Secretary to the City Manager	137	$64,061.40	$75,129.60
Secretary to the Mayor	130	$59,752.80	$70,072.80
Software Application Specialist	116	$52,025.70	$60,952.50
Special Project Coordinator	83	$37,642.20	$44,027.70
Special Services Aide	74	$34,455.90	$40,299.60
Swimming Pool Manager	108	$48,091.20	$56,282.70

Step A Annual = lowest annual salary for range. Step E Annual = highest annual salary for range.

HOURLY AND SEASONAL EMPLOYEES

Miscellaneous

7/1/2025			7/1/2026			
Range #	Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual	Range #
134	$62,178.00	$72,910.80	139	$65,351.40	$76,638.90	143
92	$41,099.40	$48,091.20	97	$43,163.40	$50,503.50	101
88	$39,525.60	$46,233.60	93	$41,499.30	$48,555.60	97
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
94	$41,912.10	$49,045.80	99	$44,027.70	$51,522.60	103
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
120	$54,102.60	$63,429.30	125	$56,850.30	$66,667.20	129
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
131	$60,346.20	$70,769.40	136	$63,429.30	$74,381.40	140
137	$64,061.40	$75,129.60	142	$67,338.00	$78,960.90	146
96	$42,750.60	$50,013.30	101	$44,892.00	$52,528.80	105
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
159	$79,747.80	$93,499.20	164	$83,811.30	$98,259.30	168
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
88	$39,525.60	$46,233.60	93	$41,499.30	$48,555.60	97
117	$52,528.80	$61,558.80	122	$55,173.30	$64,706.40	126
93	$41,499.30	$48,555.60	98	$43,589.10	$51,006.60	102
149	$72,188.40	$84,649.80	154	$75,877.80	$88,971.30	158
92	$41,099.40	$48,091.20	97	$43,163.40	$50,503.50	101
139	$65,351.40	$76,638.90	144	$68,692.50	$80,547.60	148
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
101	$44,892.00	$52,528.80	106	$47,149.50	$55,173.30	110
96	$42,750.60	$50,013.30	101	$44,892.00	$52,528.80	105
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
110	$49,045.80	$57,417.90	115	$51,522.60	$60,346.20	119
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
108	$48,091.20	$56,282.70	113	$50,503.50	$59,159.40	117
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
90	$40,299.60	$47,149.50	95	$42,337.80	$49,536.00	99
101	$44,892.00	$52,528.80	106	$47,149.50	$55,173.30	110
153	$75,129.60	$88,094.10	158	$78,960.90	$92,570.40	162
120	$54,102.60	$63,429.30	125	$56,850.30	$66,667.20	129
131	$60,346.20	$70,769.40	136	$63,429.30	$74,381.40	140
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
147	$70,769.40	$82,985.70	152	$74,381.40	$87,216.90	156
176	$94,428.00	$110,707.80	181	$99,239.70	$116,358.00	185

119	$53,586.60	$62,797.20	124	$56,282.70	$66,009.30	128
95	$42,337.80	$49,536.00	100	$44,453.40	$52,025.70	104
105	$46,685.10	$54,631.50	110	$49,045.80	$57,417.90	114
119	$53,586.60	$62,797.20	124	$56,282.70	$66,009.30	128
127	$57,985.50	$68,008.80	132	$60,952.50	$71,478.90	136
107	$47,626.80	$55,728.00	112	$50,013.30	$58,566.00	116
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
88	$39,525.60	$46,233.60	93	$41,499.30	$48,555.60	97
191	$109,611.30	$128,548.50	196	$115,209.90	$135,127.50	200
140	$66,009.30	$77,400.00	145	$69,376.20	$81,347.40	149
144	$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153
147	$70,769.40	$82,985.70	152	$74,381.40	$87,216.90	156
102	$45,343.50	$53,057.70	107	$47,626.80	$55,728.00	111
90	$40,299.60	$47,149.50	95	$42,337.80	$49,536.00	99
158	$78,960.90	$92,570.40	163	$82,985.70	$97,291.80	167
166	$85,501.20	$100,233.00	171	$89,861.40	$105,341.40	175
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
82	$37,268.10	$43,589.10	87	$39,151.50	$45,795.00	91
86	$38,751.60	$45,343.50	91	$40,712.40	$47,626.80	95
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
137	$64,061.40	$75,129.60	142	$67,338.00	$78,960.90	146
175	$93,499.20	$109,611.30	180	$98,259.30	$115,209.90	184
147	$70,769.40	$82,985.70	152	$74,381.40	$87,216.90	156
146	$70,072.80	$82,160.10	151	$73,646.10	$86,352.60	155
156	$77,400.00	$90,751.50	161	$81,347.40	$95,369.70	165
154	$75,877.80	$88,971.30	159	$79,747.80	$93,499.20	163
144	$68,692.50	$80,547.60	149	$72,188.40	$84,649.80	153
137	$64,061.40	$75,129.60	142	$67,338.00	$78,960.90	146
123	$55,728.00	$65,351.40	128	$58,566.00	$68,692.50	132
90	$40,299.60	$47,149.50	95	$42,337.80	$49,536.00	99
81	$36,894.00	$43,163.40	86	$38,751.60	$45,343.50	90
115	$51,522.60	$60,346.20	120	$54,102.60	$63,429.30	124

7/1/2027			7/1/2028	
Step A Annual	Step E Annual	Range #	Step A Annual	Step E Annual
$68,008.80	$79,747.80	145	$69,376.20	$81,347.40
$44,892.00	$52,528.80	103	$45,795.00	$53,586.60
$43,163.40	$50,503.50	99	$44,027.70	$51,522.60
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$45,795.00	$53,586.60	105	$46,685.10	$54,631.50
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$59,159.40	$69,376.20	131	$60,346.20	$70,769.40
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$66,009.30	$77,400.00	142	$67,338.00	$78,960.90
$70,072.80	$82,160.10	148	$71,478.90	$83,811.30
$46,685.10	$54,631.50	107	$47,626.80	$55,728.00
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$87,216.90	$102,245.40	170	$88,971.30	$104,296.50
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$43,163.40	$50,503.50	99	$44,027.70	$51,522.60
$57,417.90	$67,338.00	128	$58,566.00	$68,692.50
$45,343.50	$53,057.70	104	$46,233.60	$54,102.60
$78,960.90	$92,570.40	160	$80,547.60	$94,428.00
$44,892.00	$52,528.80	103	$45,795.00	$53,586.60
$71,478.90	$83,811.30	150	$72,910.80	$85,501.20
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$49,045.80	$57,417.90	112	$50,013.30	$58,566.00
$46,685.10	$54,631.50	107	$47,626.80	$55,728.00
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$53,586.60	$62,797.20	121	$54,644.40	$64,061.40
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$52,528.80	$61,558.80	119	$53,586.60	$62,797.20
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$44,027.70	$51,522.60	101	$44,892.00	$52,528.80
$49,045.80	$57,417.90	112	$50,013.30	$58,566.00
$82,160.10	$96,324.30	164	$83,811.30	$98,259.30
$59,159.40	$69,376.20	131	$60,346.20	$70,769.40
$66,009.30	$77,400.00	142	$67,338.00	$78,960.90
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$77,400.00	$90,751.50	158	$78,960.90	$92,570.40
$103,264.50	$121,079.40	187	$105,341.40	$123,517.50

$58,566.00	$68,692.50	130	$59,752.80	$70,072.80
$46,233.60	$54,102.60	106	$47,149.50	$55,173.30
$51,006.60	$59,752.80	116	$52,025.70	$60,952.50
$58,566.00	$68,692.50	130	$59,752.80	$70,072.80
$63,429.30	$74,381.40	138	$64,706.40	$75,877.80
$52,025.70	$60,952.50	118	$53,057.70	$62,178.00
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$43,163.40	$50,503.50	99	$44,027.70	$51,522.60
$119,879.70	$140,622.90	202	$122,292.00	$143,448.00
$72,188.40	$84,649.80	151	$73,646.10	$86,352.60
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40
$77,400.00	$90,751.50	158	$78,960.90	$92,570.40
$49,536.00	$57,985.50	113	$50,503.50	$59,159.40
$44,027.70	$51,522.60	101	$44,892.00	$52,528.80
$86,352.60	$101,239.20	169	$88,094.10	$103,264.50
$93,499.20	$109,611.30	177	$95,369.70	$111,817.20
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$40,712.40	$47,626.80	93	$41,499.30	$48,555.60
$42,337.80	$49,536.00	97	$43,163.40	$50,503.50
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$70,072.80	$82,160.10	148	$71,478.90	$83,811.30
$102,245.40	$119,879.70	186	$104,296.50	$122,292.00
$77,400.00	$90,751.50	158	$78,960.90	$92,570.40
$76,638.90	$89,861.40	157	$78,174.00	$91,654.50
$84,649.80	$99,239.70	167	$86,352.60	$101,239.20
$82,985.70	$97,291.80	165	$84,649.80	$99,239.70
$75,129.60	$88,094.10	155	$76,638.90	$89,861.40
$70,072.80	$82,160.10	148	$71,478.90	$83,811.30
$60,952.50	$71,478.90	134	$62,178.00	$72,910.80
$44,027.70	$51,522.60	101	$44,892.00	$52,528.80
$40,299.60	$47,149.50	92	$41,099.40	$48,091.20
$56,282.70	$66,009.30	126	$57,417.90	$67,338.00

	STEP A				STEP B	
RANGE #	Annual	Monthly	Bi-Weekly	Hourly	Annual	Monthly
1	$16,860.30	$1,405.02	$648.47	$8.1059	$17,531.10	$1,460.92
2	$17,028.00	$1,419.00	$654.92	$8.1866	$17,698.80	$1,474.90
3	$17,195.70	$1,432.97	$661.37	$8.2672	$17,879.40	$1,489.95
4	$17,363.40	$1,446.95	$667.82	$8.3478	$18,047.10	$1,503.92
5	$17,531.10	$1,460.92	$674.27	$8.4284	$18,227.70	$1,518.97
6	$17,698.80	$1,474.90	$680.72	$8.5091	$18,408.30	$1,534.02
7	$17,879.40	$1,489.95	$687.59	$8.5959	$18,588.90	$1,549.08
8	$18,047.10	$1,503.92	$694.12	$8.6765	$18,769.50	$1,564.12
9	$18,227.70	$1,518.97	$701.06	$8.7633	$18,950.10	$1,579.17
10	$18,408.30	$1,534.02	$708.02	$8.8502	$19,130.70	$1,594.22
11	$18,588.90	$1,549.08	$714.96	$8.9370	$19,324.20	$1,610.35
12	$18,769.50	$1,564.12	$721.91	$9.0238	$19,504.80	$1,625.40
13	$18,950.10	$1,579.17	$728.85	$9.1106	$19,698.30	$1,641.52
14	$19,130.70	$1,594.22	$735.79	$9.1975	$19,891.80	$1,657.65
15	$19,324.20	$1,610.35	$743.23	$9.2905	$20,098.20	$1,674.85
16	$19,504.80	$1,625.40	$750.19	$9.3773	$20,291.70	$1,690.97
17	$19,698.30	$1,641.52	$757.63	$9.4703	$20,485.20	$1,707.10
18	$19,891.80	$1,657.65	$765.07	$9.5634	$20,691.60	$1,724.30
19	$20,098.20	$1,674.85	$773.01	$9.6626	$20,898.00	$1,741.50
20	$20,291.70	$1,690.97	$780.45	$9.7556	$21,104.40	$1,758.70
21	$20,485.20	$1,707.10	$787.89	$9.8486	$21,310.80	$1,775.90
22	$20,691.60	$1,724.30	$795.83	$9.9478	$21,517.20	$1,793.10
23	$20,898.00	$1,741.50	$803.77	$10.0472	$21,736.50	$1,811.38
24	$21,104.40	$1,758.70	$811.71	$10.1464	$21,942.90	$1,828.57
25	$21,310.80	$1,775.90	$819.64	$10.2456	$22,162.20	$1,846.85
26	$21,517.20	$1,793.10	$827.59	$10.3448	$22,381.50	$1,865.12
27	$21,736.50	$1,811.38	$836.02	$10.4502	$22,600.80	$1,883.40
28	$21,942.90	$1,828.57	$843.96	$10.5495	$22,820.10	$1,901.67
29	$22,162.20	$1,846.85	$852.40	$10.6549	$23,052.30	$1,921.02
30	$22,381.50	$1,865.12	$860.83	$10.7603	$23,271.60	$1,939.30
31	$22,600.80	$1,883.40	$869.27	$10.8658	$23,503.80	$1,958.65
32	$22,820.10	$1,901.67	$877.69	$10.9712	$23,736.00	$1,978.00
33	$23,052.30	$1,921.02	$886.63	$11.0829	$23,968.20	$1,997.35
34	$23,271.60	$1,939.30	$895.07	$11.1883	$24,200.40	$2,016.70
35	$23,503.80	$1,958.65	$903.99	$11.2999	$24,445.50	$2,037.12
36	$23,736.00	$1,978.00	$912.92	$11.4116	$24,677.70	$2,056.47
37	$23,968.20	$1,997.35	$921.86	$11.5231	$24,922.80	$2,076.90

38	$24,200.40	$2,016.70	$930.79	$11.6348	$25,167.90	$2,097.32
39	$24,445.50	$2,037.12	$940.22	$11.7527	$25,425.90	$2,118.82
40	$24,677.70	$2,056.47	$949.14	$11.8642	$25,671.00	$2,139.25
41	$24,922.80	$2,076.90	$958.57	$11.9822	$25,916.10	$2,159.67
42	$25,167.90	$2,097.32	$967.99	$12.1000	$26,174.10	$2,181.17
43	$25,425.90	$2,118.82	$977.92	$12.2240	$26,445.00	$2,203.75
44	$25,671.00	$2,139.25	$987.34	$12.3419	$26,690.10	$2,224.17
45	$25,916.10	$2,159.67	$1,045.15	$12.4597	$26,948.10	$2,245.67
46	$26,174.10	$2,181.17	$1,006.69	$12.5837	$27,219.00	$2,268.25
47	$26,445.00	$2,203.75	$1,017.11	$12.7139	$27,502.80	$2,291.90
48	$26,690.10	$2,224.17	$1,026.54	$12.8210	$27,760.80	$2,313.40
49	$26,948.10	$2,245.67	$1,036.46	$12.9558	$28,031.70	$2,335.97
50	$27,219.00	$2,268.25	$1,046.89	$13.0861	$28,315.50	$2,359.62
51	$27,502.80	$2,291.90	$1,057.80	$13.2225	$28,599.30	$2,383.28
52	$27,760.80	$2,313.40	$1,067.72	$13.3466	$28,870.20	$2,405.85
53	$28,031.70	$2,335.97	$1,078.14	$13.4767	$29,154.00	$2,429.50
54	$28,315.50	$2,359.62	$1,089.06	$13.6133	$29,450.70	$2,454.22
55	$28,599.30	$2,383.28	$1,099.97	$13.7497	$29,747.40	$2,478.95
56	$28,870.20	$2,405.85	$1,110.39	$13.8799	$30,031.20	$2,502.60
57	$29,154.00	$2,429.50	$1,120.24	$14.0164	$30,315.00	$2,526.25
58	$29,450.70	$2,454.22	$1,132.72	$14.1590	$30,624.60	$2,552.05
59	$29,747.40	$2,478.95	$1,144.13	$14.3016	$30,934.20	$2,577.85
60	$30,031.20	$2,502.60	$1,155.04	$14.4381	$31,230.90	$2,602.57
61	$30,315.00	$2,526.25	$1,165.97	$14.5744	$31,527.60	$2,627.30
62	$30,624.60	$2,552.05	$1,177.87	$14.7233	$31,850.10	$2,654.17
63	$30,934.20	$2,577.85	$1,189.78	$14.8722	$32,172.60	$2,681.05
64	$31,230.90	$2,602.57	$1,201.18	$15.0148	$32,482.20	$2,706.85
65	$31,527.60	$2,627.30	$1,212.60	$15.1575	$32,791.80	$2,732.65
66	$31,850.10	$2,654.17	$1,225.01	$15.3125	$33,127.20	$2,760.60
67	$32,172.60	$2,681.05	$1,237.41	$15.4676	$33,462.60	$2,788.55
68	$32,482.20	$2,706.85	$1,249.31	$15.6164	$33,785.10	$2,815.42
69	$32,791.80	$2,732.65	$1,261.22	$15.7652	$34,107.60	$2,842.30
70	$33,127.20	$2,760.60	$1,274.12	$15.9264	$34,455.90	$2,871.32
71	$33,462.60	$2,788.55	$1,287.02	$16.0878	$34,804.20	$2,900.35
72	$33,785.10	$2,815.42	$1,299.43	$16.2428	$35,139.60	$2,928.30
73	$34,107.60	$2,842.30	$1,311.83	$16.3978	$35,475.00	$2,956.25
74	$34,455.90	$2,871.32	$1,325.23	$16.5653	$35,836.20	$2,986.35
75	$34,804.20	$2,900.35	$1,338.62	$16.7327	$36,197.40	$3,016.45
76	$35,139.60	$2,928.30	$1,351.52	$16.8939	$36,545.70	$3,045.47
77	$35,475.00	$2,956.25	$1,364.42	$17.0552	$36,894.00	$3,074.50
78	$35,836.20	$2,986.35	$1,378.31	$17.2289	$37,268.10	$3,105.67
79	$36,197.40	$3,016.45	$1,392.21	$17.4025	$37,642.20	$3,136.85
80	$36,545.70	$3,045.47	$1,405.61	$17.5700	$38,003.40	$3,166.95
81	$36,894.00	$3,074.50	$1,419.00	$17.7375	$38,364.60	$3,197.05

82	$37,268.10	$3,105.67	$1,433.38	$17.9173	$38,751.60	$3,229.30
83	$37,642.20	$3,136.85	$1,447.78	$18.0972	$39,151.50	$3,262.62
84	$38,003.40	$3,166.95	$1,461.67	$18.2708	$39,525.60	$3,293.80
85	$38,364.60	$3,197.05	$1,475.57	$18.4444	$39,899.70	$3,324.97
86	$38,751.60	$3,229.30	$1,490.44	$18.6305	$40,299.60	$3,358.30
87	$39,151.50	$3,262.62	$1,505.83	$18.8228	$40,712.40	$3,392.70
88	$39,525.60	$3,293.80	$1,520.21	$19.0027	$41,099.40	$3,424.95
89	$39,899.70	$3,324.97	$1,534.61	$19.1825	$41,499.30	$3,458.27
90	$40,299.60	$3,358.30	$1,549.99	$19.3752	$41,912.10	$3,492.67
91	$40,712.40	$3,392.70	$1,565.87	$19.5732	$42,337.80	$3,528.15
92	$41,099.40	$3,424.95	$1,580.74	$19.7593	$42,750.60	$3,562.55
93	$41,499.30	$3,458.27	$1,596.13	$19.9516	$43,163.40	$3,596.95
94	$41,912.10	$3,492.67	$1,612.01	$20.1500	$43,589.10	$3,632.42
95	$42,337.80	$3,528.15	$1,628.38	$20.3547	$44,027.70	$3,668.97
96	$42,750.60	$3,562.55	$1,644.26	$20.5531	$44,453.40	$3,704.45
97	$43,163.40	$3,596.95	$1,660.13	$20.7516	$44,892.00	$3,741.00
98	$43,589.10	$3,632.42	$1,676.51	$20.9563	$45,343.50	$3,778.62
99	$44,027.70	$3,668.97	$1,693.37	$21.1671	$45,795.00	$3,816.25
100	$44,453.40	$3,704.45	$1,709.74	$21.3718	$46,233.60	$3,852.80
101	$44,892.00	$3,741.00	$1,726.61	$21.5827	$46,685.10	$3,890.42
102	$45,343.50	$3,778.62	$1,743.98	$21.7997	$47,149.50	$3,929.12
103	$45,795.00	$3,816.25	$1,761.34	$22.0168	$47,626.80	$3,968.90
104	$46,233.60	$3,852.80	$1,778.21	$22.2277	$48,091.20	$4,007.60
105	$46,685.10	$3,890.42	$1,795.58	$22.4447	$48,555.60	$4,046.30
106	$47,149.50	$3,929.12	$1,813.44	$22.6680	$49,045.80	$4,087.15
107	$47,626.80	$3,968.90	$1,831.80	$22.8975	$49,536.00	$4,128.00
108	$48,091.20	$4,007.60	$1,849.67	$23.1207	$50,013.30	$4,167.77
109	$48,555.60	$4,046.30	$1,867.52	$23.3439	$50,503.50	$4,208.62
110	$49,045.80	$4,087.15	$1,886.38	$23.5797	$51,006.60	$4,250.55
111	$49,536.00	$4,128.00	$1,905.23	$23.8153	$51,522.60	$4,293.55
112	$50,013.30	$4,167.77	$1,923.58	$24.0448	$52,025.70	$4,335.47
113	$50,503.50	$4,208.62	$1,942.44	$24.2805	$52,528.80	$4,377.40
114	$51,006.60	$4,250.55	$1,961.79	$24.5224	$53,057.70	$4,421.47
115	$51,522.60	$4,293.55	$1,981.63	$24.7705	$53,586.60	$4,465.55
116	$52,025.70	$4,335.47	$2,000.98	$25.0123	$54,102.60	$4,508.55
117	$52,528.80	$4,377.40	$2,020.33	$25.2542	$54,631.50	$4,552.62
118	$53,057.70	$4,421.47	$2,040.68	$25.5085	$55,173.30	$4,597.77
119	$53,586.60	$4,465.55	$2,061.02	$25.7627	$55,728.00	$4,644.00
120	$54,102.60	$4,508.55	$2,080.87	$26.0108	$56,282.70	$4,690.22
121	$54,644.40	$4,553.70	$2,101.22	$26.2650	$56,850.30	$4,737.52
122	$55,173.30	$4,597.77	$2,122.05	$26.5256	$57,417.90	$4,784.82
123	$55,728.00	$4,644.00	$2,143.39	$26.7922	$57,985.50	$4,832.12
124	$56,282.70	$4,690.22	$2,164.73	$27.0589	$58,566.00	$4,880.50
125	$56,850.30	$4,737.52	$2,186.55	$27.3319	$59,159.40	$4,929.95

126	$57,417.90	$4,784.82	$2,208.38	$27.6047	$59,752.80	$4,979.40
127	$57,985.50	$4,832.12	$2,230.22	$27.8777	$60,346.20	$5,028.85
128	$58,566.00	$4,880.50	$2,252.53	$28.1567	$60,952.50	$5,079.38
129	$59,159.40	$4,929.95	$2,275.37	$28.4420	$61,558.80	$5,129.90
130	$59,752.80	$4,979.40	$2,298.19	$28.7273	$62,178.00	$5,181.50
131	$60,346.20	$5,028.85	$2,321.01	$29.0125	$62,797.20	$5,233.10
132	$60,952.50	$5,079.38	$2,344.33	$29.3041	$63,429.30	$5,285.77
133	$61,558.80	$5,129.90	$2,367.64	$29.5956	$64,061.40	$5,338.45
134	$62,178.00	$5,181.50	$2,391.47	$29.8933	$64,706.40	$5,392.20
135	$62,797.20	$5,233.10	$2,630.28	$30.1909	$65,351.40	$5,445.95
136	$63,429.30	$5,285.77	$2,439.58	$30.4948	$66,009.30	$5,500.77
137	$64,061.40	$5,338.45	$2,463.90	$30.7987	$66,667.20	$5,555.60
138	$64,706.40	$5,392.20	$2,488.71	$31.1089	$67,338.00	$5,611.50
139	$65,351.40	$5,445.95	$2,513.51	$31.4189	$68,008.80	$5,667.40
140	$66,009.30	$5,500.77	$2,538.82	$31.7353	$68,692.50	$5,724.38
141	$66,667.20	$5,555.60	$2,564.12	$32.0516	$69,376.20	$5,781.35
142	$67,338.00	$5,611.50	$2,589.92	$32.3741	$70,072.80	$5,839.40
143	$68,008.80	$5,667.40	$2,615.72	$32.6966	$70,769.40	$5,897.45
144	$68,692.50	$5,724.38	$2,642.02	$33.0253	$71,478.90	$5,956.57
145	$69,376.20	$5,781.35	$2,668.31	$33.3539	$72,188.40	$6,015.70
146	$70,072.80	$5,839.40	$2,695.11	$33.6889	$72,910.80	$6,075.90
147	$70,769.40	$5,897.45	$2,721.90	$34.0237	$73,646.10	$6,137.18
148	$71,478.90	$5,956.57	$2,749.18	$34.3648	$74,381.40	$6,198.45
149	$72,188.40	$6,015.70	$2,776.48	$34.7059	$75,129.60	$6,260.80
150	$72,910.80	$6,075.90	$2,804.27	$35.0533	$75,877.80	$6,323.15
151	$73,646.10	$6,137.18	$2,832.54	$35.4067	$76,638.90	$6,386.57
152	$74,381.40	$6,198.45	$2,860.82	$35.7603	$77,400.00	$6,450.00
153	$75,129.60	$6,260.80	$2,889.60	$36.1200	$78,174.00	$6,514.50
154	$75,877.80	$6,323.15	$2,918.38	$36.4797	$78,960.90	$6,580.07
155	$76,638.90	$6,386.57	$2,947.65	$36.8456	$79,747.80	$6,645.65
156	$77,400.00	$6,450.00	$2,976.92	$37.2116	$80,547.60	$6,712.30
157	$78,174.00	$6,514.50	$3,006.69	$37.5836	$81,347.40	$6,778.95
157F	$78,174.00	$6,514.50	$3,006.69	*$26.8455*	$81,347.40	$6,778.95
158	$78,960.90	$6,580.07	$3,036.96	$37.9620	$82,160.10	$6,846.67
159	$79,747.80	$6,645.65	$3,067.22	$38.3403	$82,985.70	$6,915.47
160	$80,547.60	$6,712.30	$3,097.99	$38.7248	$83,811.30	$6,984.27
161	$81,347.40	$6,778.95	$3,128.74	$39.1094	$84,649.80	$7,054.15
162	$82,160.10	$6,846.67	$3,160.01	$39.5000	$85,501.20	$7,125.10
163	$82,985.70	$6,915.47	$3,191.76	$39.8970	$86,352.60	$7,196.05
164	$83,811.30	$6,984.27	$3,223.52	$40.2939	$87,216.90	$7,268.07
164F	$83,811.30	$6,984.27	$3,223.52	*$28.7814*	$87,216.90	$7,268.07
165	$84,649.80	$7,054.15	$3,255.77	$40.6970	$88,094.10	$7,341.17
166	$85,501.20	$7,125.10	$3,288.51	$41.1064	$88,971.30	$7,414.27
167	$86,352.60	$7,196.05	$3,321.26	$41.5156	$89,861.40	$7,488.45

168	$87,216.90	$7,268.07	$3,354.49	$41.9312	$90,751.50	$7,562.62
169	$88,094.10	$7,341.17	$3,388.24	$42.3530	$91,654.50	$7,637.88
169F	$88,094.10	$7,341.17	$3,388.24	*$30.2521*	$91,654.50	$7,637.88
170	$88,971.30	$7,414.27	$3,421.97	$42.7747	$92,570.40	$7,714.20
171	$89,861.40	$7,488.45	$3,456.21	$43.2026	$93,499.20	$7,791.60
172	$90,751.50	$7,562.62	$3,490.44	$43.6305	$94,428.00	$7,869.00
173	$91,654.50	$7,637.88	$3,525.17	$44.0647	$95,369.70	$7,947.47
173F	$91,654.50	$7,637.88	$3,525.17	*$31.4748*	$95,369.70	$7,947.47
174	$92,570.40	$7,714.20	$3,560.40	$44.5050	$96,324.30	$8,027.02
175	$93,499.20	$7,791.60	$3,596.12	$44.9516	$97,291.80	$8,107.65
175F	$93,499.20	$7,791.60	$3,596.12	*$32.1082*	$97,291.80	$8,107.65
176	$94,428.00	$7,869.00	$3,627.54	$45.3981	$98,259.30	$8,188.27
177	$95,369.70	$7,947.47	$3,668.06	$45.8508	$99,239.70	$8,269.98
178	$96,324.30	$8,027.02	$3,704.78	$46.3097	$100,233.00	$8,352.75
179	$97,291.80	$8,107.65	$3,741.99	$46.7749	$101,239.20	$8,436.60
180	$98,259.30	$8,188.27	$3,779.21	$47.2400	$102,245.40	$8,520.45
180F	$98,259.30	$8,188.27	$3,779.21	*$33.7429*	$102,245.40	$8,520.45
181	$99,239.70	$8,269.98	$3,816.92	$47.7114	$103,264.50	$8,605.38
182	$100,233.00	$8,352.75	$3,855.11	$48.1889	$104,296.50	$8,691.38
183	$101,239.20	$8,436.60	$3,893.81	$48.6727	$105,341.40	$8,778.45
184	$102,245.40	$8,520.45	$3,932.51	$49.1564	$106,399.20	$8,866.60
185	$103,264.50	$8,605.38	$3,971.72	$49.6464	$107,457.00	$8,954.75
185F	$103,264.50	$8,605.38	$3,971.72	*$35.4617*	$107,457.00	$8,954.75
186	$104,296.50	$8,691.38	$4,011.41	$50.1425	$108,527.70	$9,043.98
187	$105,341.40	$8,778.45	$4,051.59	$50.6449	$109,611.30	$9,134.27
188	$106,399.20	$8,866.60	$4,092.28	$51.1534	$110,707.80	$9,225.65
189	$107,457.00	$8,954.75	$4,132.97	$51.6620	$111,817.20	$9,318.10
189F	$107,457.00	$8,954.75	$4,132.97	*$36.9014*	$111,817.20	$9,318.10
190	$108,527.70	$9,043.98	$4,174.14	$52.1768	$112,939.50	$9,411.62
191	$109,611.30	$9,134.27	$4,215.82	$52.6977	$114,074.70	$9,506.23
191F	$109,611.30	$9,134.27	$4,215.82	*$37.6412*	$114,074.70	$9,506.23
192	$110,707.80	$9,225.65	$4,257.99	$53.2249	$115,209.90	$9,600.82
193	$111,817.20	$9,318.10	$4,300.66	$53.7583	$116,358.00	$9,696.50
194	$112,939.50	$9,411.62	$4,343.83	$54.2978	$117,519.00	$9,793.25
195	$114,074.70	$9,506.23	$4,387.49	$54.8436	$118,692.90	$9,891.07
195F	$114,074.70	$9,506.23	$4,387.49	*$39.1740*	$118,692.90	$9,891.07
196	$115,209.90	$9,600.82	$4,431.15	$55.3894	$119,879.70	$9,989.98
196F	$115,209.90	$9,600.82	$4,431.15	*$39.5638*	$119,879.70	$9,989.98
197	$116,358.00	$9,696.50	$4,475.31	$55.9413	$121,079.40	$10,089.95
198	$117,519.00	$9,793.25	$4,519.96	$56.4995	$122,292.00	$10,191.00
199	$118,692.90	$9,891.07	$4,565.11	$57.0639	$123,517.50	$10,293.12
200	$119,879.70	$9,989.98	$4,610.76	$57.6345	$124,755.90	$10,396.32
201	$121,079.40	$10,089.95	$4,656.90	$58.2112	$126,007.20	$10,500.60
201F	$121,079.40	$10,089.95	$4,656.90	*$41.5795*	$126,007.20	$10,500.60

202	$122,292.00	$10,191.00	$4,703.54	$58.7942	$127,271.40	$10,605.95
202F	$122,292.00	$10,191.00	$4,703.54	*$41.9959*	$127,271.40	$10,605.95
203	$123,517.50	$10,293.12	$4,750.67	$59.3834	$128,548.50	$10,712.38
203F	$123,517.50	$10,293.12	$4,750.67	$42.4167	$128,548.50	$10,712.38
204	$124,755.90	$10,396.32	$4,798.30	$59.9788	$129,838.50	$10,819.88
205	$126,007.20	$10,500.60	$4,846.43	$60.5804	$131,141.40	$10,928.45
205F	$126,007.20	$10,500.60	$4,846.43	$43.2717	$131,141.40	$10,928.45
206	$127,271.40	$10,605.95	$4,895.05	$61.1882	$132,457.20	$11,038.10
207	$128,548.50	$10,712.38	$4,944.17	$61.8022	$133,785.90	$11,148.82
207F	$128,548.50	$10,712.38	$4,944.17	$44.1444	$133,785.90	$11,148.82
208	$129,838.50	$10,819.88	$4,993.79	$62.4224	$135,127.50	$11,260.62
209	$131,141.40	$10,928.45	$5,043.90	$63.0487	$136,482.00	$11,373.50
210	$132,457.20	$11,038.10	$5,094.51	$63.6813	$137,849.40	$11,487.45
210F	$132,457.20	$11,038.10	$5,094.51	$45.4867	$137,849.40	$11,487.45
211	$133,785.90	$11,148.82	$5,145.61	$64.3201	$139,229.70	$11,602.48
211F	$133,785.90	$11,148.82	$5,145.61	$45.9430	$139,229.70	$11,602.48
212	$135,127.50	$11,260.62	$5,197.21	$64.9651	$140,622.90	$11,718.57
213	$136,482.00	$11,373.50	$5,249.31	$65.6163	$142,029.00	$11,835.75
213F	$136,482.00	$11,373.50	$5,249.31	$46.8688	$142,029.00	$11,835.75
214	$137,849.40	$11,487.45	$5,301.90	$66.2737	$143,448.00	$11,954.00
215	$139,229.70	$11,602.48	$5,354.99	$66.9374	$144,879.90	$12,073.32
215F	$139,229.70	$11,602.48	$5,354.99	$47.8124	$144,879.90	$12,073.32
216	$140,622.90	$11,718.57	$5,408.57	$67.6072	$146,324.70	$12,193.73
217	$142,029.00	$11,835.75	$5,462.65	$68.2832	$147,782.40	$12,315.20
218	$143,448.00	$11,954.00	$5,517.23	$68.9654	$149,265.90	$12,438.82
219	$144,879.90	$12,073.32	$5,572.30	$69.6538	$150,762.30	$12,563.52
219F	$144,879.90	$12,073.32	$5,572.30	$49.7527	$150,762.30	$12,563.52
220	$146,324.70	$12,193.73	$5,627.87	$70.3484	$152,271.60	$12,689.30
221	$147,782.40	$12,315.20	$5,683.94	$71.0492	$153,793.80	$12,816.15
221F	$147,782.40	$12,315.20	$5,683.94	$50.7495	$153,793.80	$12,816.15
222	$149,265.90	$12,438.82	$5,741.00	$71.7625	$155,328.90	$12,944.07
223	$150,762.30	$12,563.52	$5,798.55	$72.4819	$156,876.90	$13,073.07
224	$152,271.60	$12,689.30	$5,856.60	$73.2075	$158,450.70	$13,204.22
225	$153,793.80	$12,816.15	$5,915.15	$73.9393	$160,037.40	$13,336.45
226	$155,328.90	$12,944.07	$5,974.19	$74.6774	$161,637.00	$13,469.75
227	$156,876.90	$13,073.07	$6,033.73	$75.4216	$163,249.50	$13,604.12
228	$158,450.70	$13,204.22	$6,094.26	$76.1782	$164,887.80	$13,740.65
229	$160,037.40	$13,336.45	$6,155.28	$76.9411	$166,539.00	$13,878.25
230	$161,637.00	$13,469.75	$6,216.81	$77.7101	$168,203.10	$14,016.92
231	$163,249.50	$13,604.12	$6,278.83	$78.4853	$169,880.10	$14,156.67
232	$164,887.80	$13,740.65	$6,341.84	$79.2730	$171,582.90	$14,298.57
233	$166,539.00	$13,878.25	$6,405.35	$80.0668	$173,298.60	$14,441.55
234	$168,203.10	$14,016.92	$6,469.35	$80.8669	$175,027.20	$14,585.60
235	$169,880.10	$14,156.67	$6,533.85	$81.6731	$176,781.60	$14,731.80

236	$171,582.90	$14,298.57	$6,599.34	$82.4918	$178,548.90	$14,879.07
237	$173,298.60	$14,441.55	$6,665.33	$83.3166	$180,329.10	$15,027.42
238	$175,027.20	$14,585.60	$6,731.82	$84.1477	$182,135.10	$15,177.92
239	$176,781.60	$14,731.80	$6,799.29	$84.9912	$183,954.00	$15,329.50
240	$178,548.90	$14,879.07	$6,867.27	$85.8408	$185,798.70	$15,483.22
241	$180,329.10	$15,027.42	$6,935.73	$86.6967	$187,656.30	$15,638.02
242	$182,135.10	$15,177.92	$7,005.20	$87.5650	$189,526.80	$15,793.90
243	$183,954.00	$15,329.50	$7,075.15	$88.4394	$191,423.10	$15,951.92
244	$185,798.70	$15,483.22	$7,146.10	$89.3263	$193,332.30	$16,111.02
245	$187,656.30	$15,638.02	$7,217.55	$90.2194	$195,267.30	$16,272.27
246	$189,526.80	$15,793.90	$7,289.49	$91.1187	$197,215.20	$16,434.60
247	$191,423.10	$15,951.92	$7,362.43	$92.0303	$199,188.90	$16,599.08
248	$193,332.30	$16,111.02	$7,435.86	$92.9482	$201,175.50	$16,764.62
249	$194,330.00	$16,194.17	$7,474.23	$93.4279	$202,430.00	$16,869.17
250	$220,840.00	$18,403.33	$8,493.85	$106.1731	$230,040.00	$19,170.00
251	$199,186.40	$16,598.87	$7,661.02	$95.7627	$207,273.50	$17,272.79
252	$201,176.90	$16,764.74	$7,737.57	$96.7197	$209,344.80	$17,445.40
253	$203,187.20	$16,932.27	$7,814.89	$97.6862	$211,436.80	$17,619.73
254	$205,217.70	$17,101.47	$7,892.99	$98.6624	$213,549.70	$17,795.81
255	$207,268.50	$17,272.38	$7,971.87	$99.6483	$215,683.80	$17,973.65
256	$209,339.70	$17,444.97	$8,051.53	$100.6441	$217,839.10	$18,153.26
257	$211,431.70	$17,619.31	$8,131.99	$101.6499	$220,016.00	$18,334.67
258	$213,544.50	$17,795.38	$8,213.25	$102.6656	$222,214.60	$18,517.88
259	$215,678.50	$17,973.21	$8,295.33	$103.6916	$224,435.20	$18,702.93
260	$217,833.80	$18,152.82	$8,378.22	$104.7278	$226,678.00	$18,889.83
261	$220,010.60	$18,334.22	$8,461.95	$105.7743	$228,943.30	$19,078.61
262	$222,209.20	$18,517.43	$8,546.51	$106.8313	$231,231.10	$19,269.26
263	$224,429.80	$18,702.48	$8,631.92	$107.8989	$233,541.80	$19,461.82
264	$226,672.50	$18,889.38	$8,718.17	$108.9772	$235,875.60	$19,656.30
265	$228,937.70	$19,078.14	$8,805.30	$110.0662	$238,232.80	$19,852.73
266	$231,225.50	$19,268.79	$8,893.29	$111.1661	$240,613.40	$20,051.12
267	$233,536.10	$19,461.34	$8,982.16	$112.2770	$243,017.90	$20,251.49
268	$235,869.90	$19,655.83	$9,071.92	$113.3990	$245,446.40	$20,453.87
269	$238,227.00	$19,852.25	$9,162.58	$114.5322	$247,899.20	$20,658.27
270	$240,607.60	$20,050.63	$9,254.14	$115.6767	$250,376.50	$20,864.71
271	$243,012.00	$20,251.00	$9,346.62	$116.8327	$252,878.50	$21,073.21
272	$245,440.40	$20,453.37	$9,440.02	$118.0002	$255,405.50	$21,283.79
273	$247,893.20	$20,657.77	$9,534.35	$119.1794	$257,957.80	$21,496.48
274	$250,370.40	$20,864.20	$9,629.63	$120.3704	$260,535.60	$21,711.30
275	$252,872.40	$21,072.70	$9,725.86	$121.5733	$263,139.20	$21,928.27
276	$255,399.30	$21,283.28	$9,823.05	$122.7881	$265,768.80	$22,147.40
277	$257,951.60	$21,495.97	$9,921.22	$124.0152	$268,424.60	$22,368.72
278	$260,529.30	$21,710.78	$10,020.36	$125.2545	$271,107.00	$22,592.25
279	$263,132.80	$21,927.73	$10,120.49	$126.5062	$273,816.20	$22,818.02

280	$265,762.30	$22,146.86	$10,221.63	$127.7703	$276,552.50	$23,046.04
281	$268,418.10	$22,368.17	$10,323.77	$129.0472	$279,316.10	$23,276.34
282	$271,100.40	$22,591.70	$10,426.94	$130.3367	$282,107.30	$23,508.94
283	$273,809.50	$22,817.46	$10,531.13	$131.6392	$284,926.50	$23,743.88
284	$276,545.80	$23,045.48	$10,636.38	$132.9547	$287,773.80	$23,981.15
285	$279,309.30	$23,275.78	$10,742.67	$134.2833	$290,649.50	$24,220.79
286	$282,100.50	$23,508.38	$10,850.02	$135.6252	$293,554.00	$24,462.83
287	$284,919.50	$23,743.29	$10,958.44	$136.9805	$296,487.50	$24,707.29
288	$287,766.80	$23,980.57	$11,067.95	$138.3494	$299,450.30	$24,954.19
289	$290,642.40	$24,220.20	$11,178.55	$139.7319	$302,442.80	$25,203.57
290	$293,546.90	$24,462.24	$11,290.27	$141.1283	$305,465.10	$25,455.42
291	$296,480.30	$24,706.69	$11,403.09	$142.5386	$308,517.60	$25,709.80
292	$299,443.00	$24,953.58	$11,517.04	$143.9630	$311,600.70	$25,966.72
293	$302,435.40	$25,202.95	$11,632.13	$145.4016	$314,714.50	$26,226.21
294	$305,457.70	$25,454.81	$11,748.37	$146.8547	$317,859.50	$26,488.29
295	$308,510.20	$25,709.18	$11,865.78	$148.3222	$321,035.90	$26,752.99
296	$311,593.10	$25,966.09	$11,984.35	$149.8044	$324,244.10	$27,020.34
297	$314,706.90	$26,225.58	$12,104.11	$151.3014	$327,484.30	$27,290.36
298	$317,851.80	$26,487.65	$12,225.07	$152.8134	$330,756.90	$27,563.08
299	$321,028.10	$26,752.34	$12,347.23	$154.3404	$334,062.20	$27,838.52
300	$324,236.20	$27,019.68	$12,470.62	$155.8828	$337,400.50	$28,116.71

"F" ranges (e.g. 157F): Fire Personnel Only — 56-hour workweek. Hourly rate calculated as Annual ÷ 2,912 hours. All other values identical to base r

CITY OF COMPTON — SALARY RANGES

STEP C						
Bi-Weekly	Hourly	Annual	Monthly	Bi-Weekly	Hourly	Annual
$674.27	$8.4284	$18,227.70	$1,518.97	$701.06	$8.7633	$18,950.10
$680.72	$8.5091	$18,408.30	$1,534.02	$708.02	$8.8502	$19,130.70
$687.59	$8.5959	$18,588.90	$1,549.08	$714.96	$8.9370	$19,324.20
$694.12	$8.6765	$18,769.50	$1,564.12	$721.91	$9.0238	$19,504.80
$701.06	$8.7633	$18,950.10	$1,579.17	$728.85	$9.1106	$19,698.30
$708.02	$8.8502	$19,130.70	$1,594.22	$735.79	$9.1975	$19,891.80
$714.96	$8.9370	$19,324.20	$1,610.35	$743.23	$9.2905	$20,098.20
$721.91	$9.0238	$19,504.80	$1,625.40	$750.19	$9.3773	$20,291.70
$728.85	$9.1106	$19,698.30	$1,641.52	$757.63	$9.4703	$20,485.20
$735.79	$9.1975	$19,891.80	$1,657.65	$765.07	$9.5634	$20,691.60
$743.23	$9.2905	$20,098.20	$1,674.85	$773.01	$9.6626	$20,898.00
$750.19	$9.3773	$20,291.70	$1,690.97	$780.45	$9.7556	$21,104.40
$757.63	$9.4703	$20,485.20	$1,707.10	$787.89	$9.8486	$21,310.80
$765.07	$9.5634	$20,691.60	$1,724.30	$795.83	$9.9478	$21,517.20
$773.01	$9.6626	$20,898.00	$1,741.50	$803.77	$10.0472	$21,736.50
$780.45	$9.7556	$21,104.40	$1,758.70	$811.71	$10.1464	$21,942.90
$787.89	$9.8486	$21,310.80	$1,775.90	$819.64	$10.2456	$22,162.20
$795.83	$9.9478	$21,517.20	$1,793.10	$827.59	$10.3448	$22,381.50
$803.77	$10.0472	$21,736.50	$1,811.38	$836.02	$10.4502	$22,600.80
$811.71	$10.1464	$21,942.90	$1,828.57	$843.96	$10.5495	$22,820.10
$819.64	$10.2456	$22,162.20	$1,846.85	$852.40	$10.6549	$23,052.30
$827.59	$10.3449	$22,381.50	$1,865.12	$860.83	$10.7603	$23,271.60
$836.02	$10.4502	$22,600.80	$1,883.40	$869.27	$10.8658	$23,503.80
$843.96	$10.5495	$22,820.10	$1,901.67	$877.69	$10.9712	$23,736.00
$852.40	$10.6549	$23,052.30	$1,921.02	$886.63	$11.0829	$23,968.20
$860.83	$10.7603	$23,271.60	$1,939.30	$895.07	$11.1883	$24,200.40
$869.27	$10.8658	$23,503.80	$1,958.65	$903.99	$11.2999	$24,445.50
$877.69	$10.9712	$23,736.00	$1,978.00	$912.92	$11.4116	$24,677.70
$886.63	$11.0829	$23,968.20	$1,997.35	$921.86	$11.5231	$24,922.80
$895.07	$11.1883	$24,200.40	$2,016.70	$930.79	$11.6348	$25,167.90
$903.99	$11.2999	$24,445.50	$2,037.12	$940.22	$11.7527	$25,425.90
$912.92	$11.4116	$24,677.70	$2,056.47	$949.14	$11.8642	$25,671.00
$921.86	$11.5231	$24,922.80	$2,076.90	$958.57	$11.9822	$25,916.10
$930.79	$11.6348	$25,167.90	$2,097.32	$967.99	$12.1000	$26,174.10
$940.22	$11.7527	$25,425.90	$2,118.82	$977.92	$12.2240	$26,445.00
$949.14	$11.8642	$25,671.00	$2,139.25	$987.34	$12.3419	$26,690.10
$958.57	$11.9822	$25,916.10	$2,159.67	$996.77	$12.4597	$26,948.10

$967.99	$12.1000	$26,174.10	$2,181.17	$1,006.69	$12.5837	$27,219.00
$977.92	$12.2240	$26,445.00	$2,203.75	$1,017.11	$12.7139	$27,502.80
$987.34	$12.3419	$26,690.10	$2,224.17	$1,026.54	$12.8210	$27,760.80
$996.77	$12.4597	$26,948.10	$2,245.67	$1,036.46	$12.9558	$28,031.70
$1,006.69	$12.5837	$27,219.00	$2,268.25	$1,046.89	$13.0861	$28,315.50
$1,017.11	$12.7139	$27,502.80	$2,291.90	$1,057.80	$13.2225	$28,599.30
$1,026.54	$12.8317	$27,760.80	$2,313.40	$1,067.72	$13.3466	$28,870.20
$1,036.46	$12.9558	$28,031.70	$2,335.97	$1,078.15	$13.4767	$29,154.00
$1,046.89	$13.0861	$28,315.50	$2,359.62	$1,089.06	$13.6133	$29,450.70
$1,057.80	$13.2225	$28,599.30	$2,383.28	$1,109.65	$13.7497	$29,747.40
$1,067.72	$13.3466	$28,870.20	$2,405.85	$1,110.39	$13.8799	$30,031.20
$1,078.15	$13.4767	$29,154.00	$2,429.50	$1,121.31	$14.0164	$30,315.00
$1,089.06	$13.6133	$29,450.70	$2,454.22	$1,132.72	$14.1590	$30,624.60
$1,099.97	$13.7497	$29,747.40	$2,478.95	$1,144.13	$14.3016	$30,934.20
$1,110.39	$13.8799	$30,031.20	$2,502.60	$1,155.04	$14.4381	$31,230.90
$1,121.31	$14.0164	$30,315.00	$2,526.25	$1,165.97	$14.5745	$31,527.60
$1,132.72	$14.1590	$30,624.60	$2,552.05	$1,177.87	$14.7234	$31,850.10
$1,144.13	$14.3016	$30,934.20	$2,577.85	$1,189.78	$14.8722	$32,172.60
$1,155.04	$14.4381	$31,230.90	$2,602.57	$1,206.15	$15.0148	$32,482.20
$1,165.97	$14.5745	$31,527.60	$2,627.30	$1,212.60	$15.1575	$32,791.80
$1,177.87	$14.7234	$31,850.10	$2,654.17	$1,225.01	$15.3125	$33,127.20
$1,189.78	$14.8722	$32,172.60	$2,681.05	$1,237.41	$15.4676	$33,462.60
$1,206.15	$15.0148	$32,482.20	$2,706.85	$1,249.31	$15.6164	$33,785.10
$1,212.60	$15.1575	$32,791.80	$2,732.65	$1,261.22	$15.7652	$34,107.60
$1,225.01	$15.3125	$33,127.20	$2,760.60	$1,274.12	$15.9264	$34,455.90
$1,237.41	$15.4676	$33,462.60	$2,788.55	$1,287.02	$16.0878	$34,804.20
$1,249.31	$15.6164	$33,785.10	$2,815.42	$1,299.43	$16.2428	$35,139.60
$1,261.22	$15.7652	$34,107.60	$2,842.30	$1,311.83	$16.3978	$35,475.00
$1,274.12	$15.9264	$34,455.90	$2,871.32	$1,325.23	$16.5653	$35,836.20
$1,287.02	$16.0878	$34,804.20	$2,900.35	$1,338.62	$16.7327	$36,197.40
$1,299.43	$16.2428	$35,139.60	$2,928.30	$1,351.52	$16.8939	$36,545.70
$1,311.83	$16.3978	$35,475.00	$2,956.25	$1,364.42	$17.0552	$36,894.00
$1,325.23	$16.5653	$35,836.20	$2,986.35	$1,378.31	$17.2289	$37,268.10
$1,338.62	$16.7327	$36,197.40	$3,016.45	$1,392.21	$17.4025	$37,642.20
$1,351.52	$16.8939	$36,545.70	$3,045.47	$1,405.61	$17.5700	$38,003.40
$1,364.42	$17.0552	$36,894.00	$3,074.50	$1,419.00	$17.7375	$38,364.60
$1,378.31	$17.2289	$37,268.10	$3,105.67	$1,433.38	$17.9173	$38,751.60
$1,392.21	$17.4025	$37,642.20	$3,136.85	$1,447.78	$18.0972	$39,151.50
$1,405.61	$17.5700	$38,003.40	$3,166.95	$1,461.67	$18.2708	$39,525.60
$1,419.00	$17.7375	$38,364.60	$3,197.05	$1,475.57	$18.4444	$39,899.70
$1,433.38	$17.9173	$38,751.60	$3,229.30	$1,490.44	$18.6305	$40,299.60
$1,447.78	$18.0972	$39,151.50	$3,262.62	$1,505.83	$18.8225	$40,712.40
$1,461.67	$18.2708	$39,525.60	$3,293.80	$1,520.21	$18.9382	$41,099.40
$1,475.57	$18.4444	$39,899.70	$3,324.97	$1,534.61	$19.1825	$41,499.30

$1,490.44	$18.6305	$40,299.60	$3,358.30	$1,549.99	$19.3752	$41,912.10
$1,505.83	$18.8228	$40,712.40	$3,392.70	$1,565.87	$19.5732	$42,337.80
$1,520.21	$19.0027	$41,099.40	$3,424.95	$1,580.74	$19.7593	$42,750.60
$1,534.61	$19.1825	$41,499.30	$3,458.27	$1,596.13	$19.9516	$43,163.40
$1,549.99	$19.3752	$41,912.10	$3,492.67	$1,612.01	$20.1500	$43,589.10
$1,565.87	$19.3797	$42,337.80	$3,528.15	$1,628.38	$20.3547	$44,027.70
$1,580.74	$19.7593	$42,750.60	$3,562.55	$1,644.26	$20.5531	$44,453.40
$1,596.13	$19.9516	$43,163.40	$3,596.95	$1,660.13	$20.7516	$44,892.00
$1,612.01	$20.1500	$43,589.10	$3,632.42	$1,676.51	$20.9563	$45,343.50
$1,628.38	$20.3547	$44,027.70	$3,668.97	$1,693.37	$21.1671	$45,795.00
$1,644.26	$20.5531	$44,453.40	$3,704.45	$1,709.74	$21.3718	$46,233.60
$1,660.13	$20.7516	$44,892.00	$3,741.00	$1,726.61	$21.5827	$46,685.10
$1,676.51	$20.9563	$45,343.50	$3,778.62	$1,743.98	$21.7997	$47,149.50
$1,693.37	$21.1671	$45,795.00	$3,816.25	$1,761.34	$22.0168	$47,626.80
$1,709.74	$21.3718	$46,233.60	$3,852.80	$1,778.21	$22.2277	$48,091.20
$1,726.61	$21.5827	$46,685.10	$3,890.42	$1,795.58	$22.4447	$48,555.60
$1,743.98	$21.7997	$47,149.50	$3,929.12	$1,813.44	$22.6680	$49,045.80
$1,761.34	$22.0168	$47,626.80	$3,968.90	$1,831.80	$22.8975	$49,536.00
$1,778.21	$22.2277	$48,091.20	$4,007.60	$1,849.67	$23.1207	$50,013.30
$1,795.58	$22.4447	$48,555.60	$4,046.30	$1,867.52	$23.3439	$50,503.50
$1,813.44	$22.6680	$49,045.80	$4,087.15	$1,886.38	$23.5797	$51,006.60
$1,831.80	$22.8975	$49,536.00	$4,128.00	$1,905.23	$23.8153	$51,522.60
$1,849.67	$23.1207	$50,013.30	$4,167.77	$1,923.58	$24.0448	$52,025.70
$1,867.52	$23.3439	$50,503.50	$4,208.62	$1,942.44	$24.2805	$52,528.80
$1,886.38	$23.5797	$51,006.60	$4,250.55	$1,961.79	$24.5224	$53,057.70
$1,905.23	$23.8153	$51,522.60	$4,293.55	$1,981.63	$24.7705	$53,586.60
$1,923.58	$24.0771	$52,025.70	$4,335.47	$2,000.98	$25.0123	$54,102.60
$1,942.44	$24.2805	$52,528.80	$4,377.40	$2,020.33	$25.2542	$54,631.50
$1,961.79	$24.5224	$53,057.70	$4,421.47	$2,040.68	$25.5085	$55,173.30
$1,981.63	$24.7705	$53,586.60	$4,465.55	$2,061.02	$25.7627	$55,728.00
$2,000.98	$25.0123	$54,102.60	$4,508.55	$2,080.87	$26.0108	$56,282.70
$2,020.33	$25.2542	$54,631.50	$4,552.62	$2,101.22	$26.2650	$56,850.30
$2,040.68	$25.5085	$55,173.30	$4,597.77	$2,122.05	$26.5265	$57,417.90
$2,061.02	$25.7627	$55,728.00	$4,644.00	$2,143.39	$26.7922	$57,985.50
$2,080.87	$26.0108	$56,282.70	$4,690.22	$2,164.72	$27.0589	$58,566.00
$2,101.22	$26.2650	$56,850.30	$4,737.52	$2,186.38	$27.3319	$59,159.40
$2,122.05	$26.5265	$57,417.90	$4,784.82	$2,208.38	$27.6047	$59,752.80
$2,143.39	$26.7922	$57,985.50	$4,832.12	$2,230.22	$27.8775	$60,346.20
$2,164.72	$27.0589	$58,566.00	$4,880.50	$2,252.53	$28.1567	$60,952.50
$2,186.55	$27.3319	$59,159.40	$4,929.95	$2,275.37	$28.4420	$61,558.80
$2,208.38	$27.6047	$59,752.80	$4,979.40	$2,298.19	$28.7273	$62,178.00
$2,230.22	$27.8777	$60,346.20	$5,028.85	$2,321.01	$29.0125	$62,797.20
$2,252.53	$28.1567	$60,952.50	$5,079.38	$2,344.33	$29.3041	$63,429.30
$2,275.37	$28.4420	$61,558.80	$5,129.90	$2,367.64	$29.5956	$64,061.40

$2,298.19	$28.7273	$62,178.00	$5,181.50	$2,391.47	$29.8933	$64,706.40
$2,321.01	$29.0125	$62,797.20	$5,233.10	$2,415.28	$30.1909	$65,351.40
$2,344.33	$29.3041	$63,429.30	$5,285.77	$2,439.58	$30.4948	$66,009.30
$2,367.64	$29.5956	$64,061.40	$5,338.45	$2,463.90	$30.7987	$66,667.20
$2,391.47	$29.8933	$64,706.40	$5,392.20	$2,488.71	$31.1089	$67,338.00
$2,415.28	$30.1909	$65,351.40	$5,445.95	$2,513.51	$31.4189	$68,008.80
$2,439.58	$30.4948	$66,009.30	$5,500.77	$2,538.82	$31.7353	$68,692.50
$2,463.90	$30.7987	$66,667.20	$5,555.60	$2,564.12	$32.0516	$69,376.20
$2,488.71	$31.1089	$67,338.00	$5,611.50	$2,589.92	$32.3741	$70,072.80
$2,513.51	$31.4189	$68,008.80	$5,667.40	$2,615.72	$32.6966	$70,769.40
$2,538.82	$31.7353	$68,692.50	$5,724.38	$2,642.02	$33.0253	$71,478.90
$2,564.12	$32.0516	$69,376.20	$5,781.35	$2,668.31	$33.3539	$72,188.40
$2,589.92	$32.3741	$70,072.80	$5,839.40	$2,695.11	$33.6889	$72,910.80
$2,615.72	$32.6966	$70,769.40	$5,897.45	$2,721.90	$34.0237	$73,646.10
$2,642.02	$33.0253	$71,478.90	$5,956.57	$2,749.18	$34.3648	$74,381.40
$2,668.31	$33.3539	$72,188.40	$6,015.70	$2,776.48	$34.7059	$75,129.60
$2,695.11	$33.6889	$72,910.80	$6,075.90	$2,804.27	$35.0533	$75,877.80
$2,721.90	$34.0237	$73,646.10	$6,137.18	$2,832.54	$35.4067	$76,638.90
$2,749.18	$34.3648	$74,381.40	$6,198.45	$2,860.82	$35.7603	$77,400.00
$2,776.48	$34.7059	$75,129.60	$6,260.80	$2,889.60	$36.1200	$78,174.00
$2,804.27	$35.0533	$75,877.80	$6,323.15	$2,918.38	$36.4797	$78,960.90
$2,832.54	$35.4067	$76,638.90	$6,386.57	$2,947.65	$36.8456	$79,747.80
$2,860.82	$35.7603	$77,400.00	$6,450.00	$2,976.92	$37.2116	$80,547.60
$2,889.60	$36.1200	$78,174.00	$6,514.50	$3,006.69	$37.5836	$81,347.40
$2,918.38	$36.4797	$78,960.90	$6,580.07	$3,036.96	$37.9620	$82,160.10
$2,947.65	$36.8456	$79,747.80	$6,645.65	$3,067.22	$38.3403	$82,985.70
$2,976.92	$37.2116	$80,547.60	$6,712.30	$3,097.99	$38.7248	$83,811.30
$3,006.69	$37.5836	$81,347.40	$6,778.95	$3,128.74	$39.1094	$84,649.80
$3,036.96	$37.9620	$82,160.10	$6,846.67	$3,160.01	$39.5000	$85,501.20
$3,067.22	$38.3403	$82,985.70	$6,915.47	$3,191.76	$39.8970	$86,352.60
$3,097.99	$38.7248	$83,811.30	$6,984.27	$3,223.52	$40.2939	$87,216.90
$3,128.74	$39.1094	$84,649.80	$7,054.15	$3,255.77	$40.6970	$88,094.10
$3,128.74	*$27.9352*	$84,649.80	$7,054.15	$3,255.77	*$29.0693*	$88,094.10
$3,160.01	$39.5000	$85,501.20	$7,125.10	$3,288.51	$41.1064	$88,971.30
$3,191.76	$39.8970	$86,352.60	$7,196.05	$3,321.26	$41.5156	$89,861.40
$3,223.52	$40.2939	$87,216.90	$7,268.07	$3,354.49	$41.9312	$90,751.50
$3,255.77	$40.6970	$88,094.10	$7,341.17	$3,388.24	$42.3530	$91,654.50
$3,288.51	$41.1064	$88,971.30	$7,414.27	$3,421.97	$42.7747	$92,570.40
$3,321.26	$41.5156	$89,861.40	$7,488.45	$3,456.21	$43.2026	$93,499.20
$3,354.49	$41.9312	$90,751.50	$7,562.62	$3,490.44	$43.6305	$94,428.00
$3,354.49	*$29.9509*	$90,751.50	$7,562.62	$3,490.44	*$31.1647*	$94,428.00
$3,388.24	$42.3530	$91,654.50	$7,637.88	$3,525.17	$44.0647	$95,369.70
$3,421.97	$42.7747	$92,570.40	$7,714.20	$3,560.40	$44.5050	$96,324.30
$3,456.21	$43.2026	$93,499.20	$7,791.60	$3,596.12	$44.9516	$97,291.80

$3,490.44	$43.6305	$94,428.00	$7,869.00	$3,627.54	$45.3981	$98,259.30
$3,525.17	$44.0647	$95,369.70	$7,947.47	$3,668.06	$45.8508	$99,239.70
$3,525.17	*$31.4748*	$95,369.70	$7,947.47	$3,668.06	*$32.7506*	$99,239.70
$3,564.70	$44.5050	$96,324.30	$8,027.02	$3,704.78	$46.3097	$100,233.00
$3,596.12	$44.9516	$97,291.80	$8,107.65	$3,741.99	$46.7749	$101,239.20
$3,627.54	$45.3981	$98,259.30	$8,188.27	$3,779.21	$47.2400	$102,245.40
$3,668.06	$45.8508	$99,239.70	$8,269.98	$3,816.92	$47.7114	$103,264.50
$3,668.06	*$32.7506*	$99,239.70	$8,269.98	$3,816.92	*$34.0796*	$103,264.50
$3,704.78	$46.3097	$100,233.00	$8,352.75	$3,855.11	$48.1889	$104,296.50
$3,741.99	$46.7749	$101,239.20	$8,436.60	$3,893.81	$48.6727	$105,341.40
$3,741.99	*$33.4106*	$101,239.20	$8,436.60	$3,893.81	*$34.7662*	$105,341.40
$3,779.21	$47.2400	$102,245.40	$8,520.45	$3,932.51	$49.1564	$106,399.20
$3,816.92	$47.7114	$103,264.50	$8,605.38	$3,971.72	$49.6464	$107,457.00
$3,854.04	$48.1889	$104,296.50	$8,691.38	$4,011.41	$50.1425	$108,527.70
$3,893.81	$48.6727	$105,341.40	$8,778.45	$4,051.59	$50.6449	$109,611.30
$3,932.51	$49.1564	$106,399.20	$8,866.60	$4,092.28	$51.1534	$110,707.80
$3,932.51	*$35.1117*	$106,399.20	$8,866.60	$4,092.28	*$36.5382*	$110,707.80
$3,971.72	$49.6464	$107,457.00	$8,954.75	$4,132.97	$51.6620	$111,817.20
$4,011.41	$50.1425	$108,527.70	$9,043.98	$4,174.14	$52.1767	$112,939.50
$4,051.59	$50.6449	$109,611.30	$9,134.27	$4,215.82	$52.6978	$114,074.70
$4,092.28	$51.1534	$110,707.80	$9,225.65	$4,257.99	$53.2249	$115,209.90
$4,132.97	$51.6599	$111,817.20	$9,318.10	$4,300.67	$53.7583	$116,358.00
$4,132.97	*$36.9014*	$111,817.20	$9,318.10	$4,300.67	*$38.3988*	$116,358.00
$4,174.14	$52.1767	$112,939.50	$9,411.62	$4,343.83	$54.2978	$117,519.00
$4,215.82	$52.6978	$114,074.70	$9,506.23	$4,387.48	$54.8436	$118,692.90
$4,257.99	$53.2249	$115,209.90	$9,600.82	$4,431.15	$55.3894	$119,879.70
$4,300.67	$53.7583	$116,358.00	$9,696.50	$4,475.31	$55.9414	$121,079.40
$4,300.67	*$38.3988*	$116,358.00	$9,696.50	$4,475.31	*$39.9581*	$121,079.40
$4,343.83	$54.2978	$117,519.00	$9,793.25	$4,519.96	$56.4995	$122,292.00
$4,387.49	$54.8436	$118,692.90	$9,891.07	$4,565.11	$57.0639	$123,517.50
$4,387.49	*$39.1740*	$118,692.90	$9,891.07	$4,565.11	*$40.7599*	$123,517.50
$4,431.15	$55.3894	$119,879.70	$9,989.98	$4,610.76	$57.6345	$124,755.90
$4,475.31	$55.9413	$121,079.40	$10,089.95	$4,656.90	$58.2112	$126,007.20
$4,519.96	$56.4995	$122,292.00	$10,191.00	$4,703.54	$58.7942	$127,271.40
$4,565.11	$57.0639	$123,517.50	$10,293.12	$4,750.67	$59.3834	$128,548.50
$4,565.11	*$40.7599*	$123,517.50	$10,293.12	$4,750.67	*$42.4167*	$128,548.50
$4,610.76	$57.6345	$124,755.90	$10,396.32	$4,798.30	$59.9788	$129,838.50
$4,610.76	*$41.1675*	$124,755.90	$10,396.32	$4,798.30	*$42.8420*	$129,838.50
$4,656.90	$58.2112	$126,007.20	$10,500.60	$4,846.43	$60.5804	$131,141.40
$4,703.54	$58.7942	$127,271.40	$10,605.95	$4,895.05	$61.1882	$132,457.20
$4,750.67	$59.3834	$128,548.50	$10,712.38	$4,944.17	$61.8022	$133,785.90
$4,798.30	$59.9788	$129,838.50	$10,819.88	$4,993.79	$62.4224	$135,127.50
$4,846.43	$60.5804	$131,141.40	$10,928.45	$5,043.90	$63.0487	$136,482.00
$4,846.43	*$43.2717*	$131,141.40	$10,928.45	$5,043.90	*$45.0348*	$136,482.00

$4,895.05	$61.1882	$132,457.20	$11,038.10	$5,094.51	$63.6813	$137,849.40
$4,895.05	*$43.7058*	$132,457.20	$11,038.10	$5,094.51	*$45.4867*	$137,849.40
$4,944.17	$61.8022	$133,785.90	$11,148.82	$5,145.61	$64.3201	$139,229.70
$4,944.17	$44.1444	$133,785.90	$11,148.82	$5,145.61	$45.9430	$139,229.70
$4,993.79	$62.4224	$135,127.50	$11,260.62	$5,197.21	$64.9651	$140,622.90
$5,043.90	$63.0487	$136,482.00	$11,373.50	$5,249.31	$65.6163	$142,029.00
$5,043.90	$45.0348	$136,482.00	$11,373.50	$5,249.31	$46.8688	$142,029.00
$5,094.51	$63.6813	$137,849.40	$11,487.45	$5,301.90	$66.2737	$143,448.00
$5,145.61	$64.3201	$139,229.70	$11,602.48	$5,354.99	$66.9374	$144,879.90
$5,145.61	$45.9430	$139,229.70	$11,602.48	$5,354.99	$47.8124	$144,879.90
$5,197.21	$64.9651	$140,622.90	$11,718.57	$5,408.57	$67.6072	$146,324.70
$5,249.31	$65.6163	$142,029.00	$11,835.75	$5,462.65	$68.2832	$147,782.40
$5,301.90	$66.2737	$143,448.00	$11,954.00	$5,517.23	$68.9654	$149,265.90
$5,301.90	$47.3384	$143,448.00	$11,954.00	$5,517.23	$49.2610	$149,265.90
$5,354.99	$66.9374	$144,879.90	$12,073.32	$5,572.30	$69.6538	$150,762.30
$5,354.99	$47.8124	$144,879.90	$12,073.32	$5,572.30	$49.7527	$150,762.30
$5,408.57	$67.6072	$146,324.70	$12,193.73	$5,627.87	$70.3484	$152,271.60
$5,462.65	$68.2832	$147,782.40	$12,315.20	$5,683.94	$71.0492	$153,793.80
$5,462.65	$48.7737	$147,782.40	$12,315.20	$5,683.94	$50.7495	$153,793.80
$5,517.23	$68.9654	$149,265.90	$12,438.82	$5,741.00	$71.7625	$155,328.90
$5,572.30	$69.6538	$150,762.30	$12,563.52	$5,798.55	$72.4819	$156,876.90
$5,572.30	$49.7527	$150,762.30	$12,563.52	$5,798.55	$51.7728	$156,876.90
$5,627.87	$70.3484	$152,271.60	$12,689.30	$5,856.60	$73.2075	$158,450.70
$5,683.94	$71.0492	$153,793.80	$12,816.15	$5,915.15	$73.9393	$160,037.40
$5,741.00	$71.7625	$155,328.90	$12,944.07	$5,974.19	$74.6774	$161,637.00
$5,798.55	$72.4819	$156,876.90	$13,073.07	$6,033.73	$75.4216	$163,249.50
$5,798.55	$51.7728	$156,876.90	$13,073.07	$6,033.73	$53.8726	$163,249.50
$5,856.60	$73.2075	$158,450.70	$13,204.22	$6,094.26	$76.1782	$164,887.80
$5,915.15	$73.9393	$160,037.40	$13,336.45	$6,155.28	$76.9411	$166,539.00
$5,915.15	$52.8138	$160,037.40	$13,336.45	$6,155.28	$54.9579	$166,539.00
$5,974.19	$74.6774	$161,637.00	$13,469.75	$6,216.81	$77.7101	$168,203.10
$6,033.73	$75.4216	$163,249.50	$13,604.12	$6,278.83	$78.4853	$169,880.10
$6,094.26	$76.1782	$164,887.80	$13,740.65	$6,341.84	$79.2730	$171,582.90
$6,155.28	$76.9411	$166,539.00	$13,878.25	$6,405.35	$80.0668	$173,298.60
$6,216.81	$77.7101	$168,203.10	$14,016.92	$6,469.35	$80.8669	$175,027.20
$6,278.83	$78.4853	$169,880.10	$14,156.67	$6,533.85	$81.6731	$176,781.60
$6,341.84	$79.2730	$171,582.90	$14,298.57	$6,599.34	$82.4918	$178,548.90
$6,405.35	$80.0668	$173,298.60	$14,441.55	$6,665.33	$83.3166	$180,329.10
$6,469.35	$80.8669	$175,027.20	$14,585.60	$6,731.82	$84.1477	$182,135.10
$6,533.85	$81.6731	$176,781.60	$14,731.80	$6,799.29	$84.9912	$183,954.00
$6,599.34	$82.4918	$178,548.90	$14,879.07	$6,867.27	$85.8408	$185,798.70
$6,665.33	$83.3166	$180,329.10	$15,027.42	$6,935.73	$86.6967	$187,656.30
$6,731.82	$84.1477	$182,135.10	$15,177.92	$7,005.20	$87.5650	$189,526.80
$6,799.29	$84.9912	$183,954.00	$15,329.50	$7,075.15	$88.4394	$191,423.10

$6,867.27	$85.8408	$185,798.70	$15,483.22	$7,146.10	$89.3263	$193,332.30
$6,935.73	$86.6967	$187,656.30	$15,638.02	$7,217.55	$90.2194	$195,267.30
$7,005.20	$87.5650	$189,526.80	$15,793.90	$7,289.49	$91.1187	$197,215.20
$7,075.15	$88.4394	$191,423.10	$15,951.92	$7,362.43	$92.0303	$199,188.90
$7,146.10	$89.3263	$193,332.30	$16,111.02	$7,435.86	$92.9482	$201,175.50
$7,217.55	$90.2194	$195,267.30	$16,272.27	$7,510.28	$93.8785	$203,187.90
$7,289.49	$91.1187	$197,215.20	$16,434.60	$7,585.20	$94.8150	$205,226.10
$7,362.43	$92.0303	$199,188.90	$16,599.08	$7,661.11	$95.7639	$207,277.20
$7,435.86	$92.9482	$201,175.50	$16,764.62	$7,737.52	$96.7190	$209,354.10
$7,510.28	$93.8785	$203,187.90	$16,932.33	$7,814.92	$97.6865	$211,443.90
$7,585.20	$94.8150	$205,226.10	$17,102.17	$7,893.31	$98.6664	$213,559.50
$7,661.11	$95.7639	$207,277.20	$17,273.10	$7,972.20	$99.6525	$215,700.90
$7,737.52	$96.7190	$209,354.10	$17,446.17	$8,052.08	$100.6510	$217,855.20
$7,785.77	$97.3221	$210,860.00	$17,571.67	$8,110.00	$101.3750	$219,650.00
$8,847.69	$110.5962	$239,620.00	$19,968.33	$9,216.15	$115.2019	$250,000.00
$7,972.06	$99.6507	$215,689.00	$17,974.08	$8,295.73	$103.6966	$224,446.20
$8,051.72	$100.6465	$217,844.40	$18,153.70	$8,378.63	$104.7329	$226,689.10
$8,132.18	$101.6523	$220,021.30	$18,335.11	$8,462.36	$105.7795	$228,954.40
$8,213.45	$102.6681	$222,220.00	$18,518.33	$8,546.92	$106.8365	$231,242.40
$8,295.53	$103.6941	$224,440.70	$18,703.39	$8,632.33	$107.9042	$233,553.20
$8,378.43	$104.7303	$226,683.60	$18,890.30	$8,718.60	$108.9825	$235,887.10
$8,462.15	$105.7769	$228,948.80	$19,079.07	$8,805.72	$110.0715	$238,244.30
$8,546.72	$106.8339	$231,236.70	$19,269.72	$8,893.72	$111.1715	$240,625.10
$8,632.12	$107.9015	$233,547.50	$19,462.29	$8,982.60	$112.2825	$243,029.70
$8,718.38	$108.9798	$235,881.40	$19,656.78	$9,072.36	$113.4045	$245,458.40
$8,805.51	$110.0689	$238,238.60	$19,853.22	$9,163.02	$114.5378	$247,911.20
$8,893.50	$111.1688	$240,619.30	$20,051.61	$9,254.59	$115.6824	$250,388.60
$8,982.38	$112.2797	$243,023.80	$20,251.98	$9,347.07	$116.8384	$252,890.80
$9,072.14	$113.4017	$245,452.40	$20,454.37	$9,440.48	$118.0060	$255,418.00
$9,162.80	$114.5350	$247,905.20	$20,658.77	$9,534.82	$119.1852	$257,970.40
$9,254.36	$115.6795	$250,382.60	$20,865.22	$9,630.10	$120.3762	$260,548.30
$9,346.84	$116.8355	$252,884.70	$21,073.72	$9,726.33	$121.5792	$263,152.00
$9,440.25	$118.0031	$255,411.80	$21,284.32	$9,823.53	$122.7941	$265,781.70
$9,534.58	$119.1823	$257,964.10	$21,497.01	$9,921.70	$124.0212	$268,437.70
$9,629.87	$120.3733	$260,542.00	$21,711.83	$10,020.85	$125.2606	$271,120.20
$9,726.10	$121.5762	$263,145.60	$21,928.80	$10,120.98	$126.5123	$273,829.50
$9,823.29	$122.7911	$265,775.20	$22,147.93	$10,222.12	$127.7765	$276,565.90
$9,921.45	$124.0182	$268,431.10	$22,369.26	$10,324.27	$129.0534	$279,329.70
$10,020.60	$125.2575	$271,113.60	$22,592.80	$10,427.45	$130.3431	$282,121.10
$10,120.74	$126.5092	$273,822.90	$22,818.58	$10,531.65	$131.6456	$284,940.30
$10,221.88	$127.7735	$276,559.20	$23,046.60	$10,636.89	$132.9612	$287,787.70
$10,324.02	$129.0503	$279,322.90	$23,276.91	$10,743.19	$134.2899	$290,663.60
$10,427.19	$130.3399	$282,114.20	$23,509.52	$10,850.55	$135.6318	$293,568.30
$10,531.39	$131.6424	$284,933.40	$23,744.45	$10,958.98	$136.9872	$296,501.90

$10,636.63	$132.9579	$287,780.70	$23,981.72	$11,068.49	$138.3561	$299,464.90
$10,742.93	$134.2866	$290,656.60	$24,221.38	$11,179.10	$139.7388	$302,457.50
$10,850.28	$135.6285	$293,561.10	$24,463.42	$11,290.81	$141.1351	$305,480.00
$10,958.71	$136.9839	$296,494.70	$24,707.89	$11,403.64	$142.5455	$308,532.70
$11,068.22	$138.3528	$299,457.60	$24,954.80	$11,517.60	$143.9700	$311,615.90
$11,178.83	$139.7353	$302,450.10	$25,204.17	$11,632.70	$145.4087	$314,729.90
$11,290.54	$141.1317	$305,472.50	$25,456.04	$11,748.94	$146.8618	$317,875.00
$11,403.37	$142.5421	$308,525.20	$25,710.43	$11,866.35	$148.3294	$321,051.50
$11,517.32	$143.9665	$311,608.30	$25,967.36	$11,984.93	$149.8117	$324,259.80
$11,632.42	$145.4052	$314,722.20	$26,226.85	$12,104.70	$151.3088	$327,500.20
$11,748.66	$146.8582	$317,867.30	$26,488.94	$12,225.67	$152.8208	$330,772.90
$11,866.06	$148.3258	$321,043.70	$26,753.64	$12,347.83	$154.3479	$334,078.40
$11,984.64	$149.8080	$324,252.00	$27,021.00	$12,471.23	$155.8904	$337,416.90
$12,104.40	$151.3050	$327,492.20	$27,291.02	$12,595.85	$157.4482	$340,788.70
$12,225.37	$152.8171	$330,764.90	$27,563.74	$12,721.73	$159.0216	$344,194.20
$12,347.53	$154.3442	$334,070.30	$27,839.19	$12,848.86	$160.6107	$347,633.80
$12,470.93	$155.8866	$337,408.70	$28,117.39	$12,977.26	$162.2157	$351,107.80
$12,595.55	$157.4444	$340,780.40	$28,398.37	$13,106.94	$163.8367	$354,616.40
$12,721.42	$159.0177	$344,185.90	$28,682.16	$13,237.92	$165.4740	$358,160.10
$12,848.55	$160.6068	$347,625.40	$28,968.78	$13,370.21	$167.1276	$361,739.30
$12,976.94	$162.2118	$351,099.20	$29,258.27	$13,503.82	$168.7977	$365,354.20

range.

STEP D				STEP E		
Monthly	Bi-Weekly	Hourly	Annual	Monthly	Bi-Weekly	Hourly
$1,579.17	$728.85	$9.1106	$19,698.30	$1,641.52	$757.63	$9.4703
$1,594.22	$735.79	$9.1975	$19,891.80	$1,657.65	$765.07	$9.5634
$1,610.35	$743.23	$9.2905	$20,098.20	$1,674.85	$773.01	$9.6626
$1,625.40	$750.19	$9.3773	$20,291.70	$1,690.97	$780.45	$9.7556
$1,641.52	$757.63	$9.4700	$20,485.20	$1,707.10	$787.89	$9.8486
$1,657.65	$765.07	$9.5634	$20,691.60	$1,724.30	$795.83	$9.9478
$1,674.85	$773.01	$9.6626	$20,898.00	$1,741.50	$803.77	$10.0472
$1,690.97	$780.45	$9.7556	$21,104.40	$1,758.70	$811.62	$10.1464
$1,707.10	$787.89	$9.8486	$21,310.80	$1,775.90	$819.64	$10.2456
$1,724.30	$795.83	$9.9478	$21,517.20	$1,793.10	$827.59	$10.3448
$1,741.50	$803.77	$10.0472	$21,736.50	$1,811.38	$836.02	$10.4503
$1,758.70	$811.71	$10.1464	$21,942.90	$1,828.57	$843.96	$10.5495
$1,775.90	$819.64	$10.2456	$22,162.20	$1,846.85	$852.40	$10.6549
$1,793.10	$827.59	$10.3449	$22,381.50	$1,865.12	$860.83	$10.7603
$1,811.38	$836.02	$10.4502	$22,600.80	$1,883.40	$869.27	$10.8658
$1,828.57	$843.96	$10.5495	$22,820.10	$1,901.67	$877.69	$10.9712
$1,846.85	$852.40	$10.6549	$23,052.30	$1,921.02	$886.63	$11.0829
$1,865.12	$860.83	$10.7603	$23,271.60	$1,939.30	$895.07	$11.1883
$1,883.40	$869.27	$10.8658	$23,503.80	$1,958.65	$903.99	$11.2999
$1,901.67	$877.69	$10.9712	$23,736.00	$1,978.00	$912.92	$11.4116
$1,921.02	$886.63	$11.0829	$23,968.20	$1,997.35	$921.86	$11.5231
$1,939.30	$895.07	$11.1883	$24,200.40	$2,016.70	$930.57	$11.6348
$1,958.65	$903.99	$11.2999	$24,445.50	$2,037.12	$940.22	$11.7527
$1,978.00	$912.92	$11.4116	$24,677.70	$2,056.47	$949.14	$11.8642
$1,997.35	$921.86	$11.5231	$24,922.80	$2,076.90	$958.57	$11.9822
$2,016.70	$930.79	$11.6348	$25,167.90	$2,097.32	$967.99	$12.1000
$2,037.12	$940.22	$11.7527	$25,425.90	$2,118.82	$977.92	$12.2240
$2,056.47	$949.14	$11.8642	$25,671.00	$2,139.25	$987.34	$12.3419
$2,076.90	$958.57	$11.9822	$25,916.10	$2,159.67	$996.77	$12.4597
$2,097.32	$967.99	$12.1000	$26,174.10	$2,181.17	$1,006.69	$12.5837
$2,118.82	$977.92	$12.2240	$26,445.00	$2,203.75	$1,017.11	$12.7139
$2,139.25	$987.34	$12.3419	$26,690.10	$2,224.17	$1,026.54	$12.8317
$2,159.67	$996.77	$12.4597	$26,948.10	$2,245.67	$1,036.46	$12.9558
$2,181.17	$1,006.69	$12.5837	$27,219.00	$2,268.25	$1,046.89	$13.0861
$2,203.75	$1,017.11	$12.7139	$27,502.80	$2,291.90	$1,057.80	$13.2225
$2,224.17	$1,026.54	$12.8317	$27,760.80	$2,313.40	$1,067.72	$13.3466
$2,245.67	$1,036.46	$12.9558	$28,031.70	$2,335.97	$1,078.15	$13.4767

$2,268.25	$1,046.89	$13.0861	$28,315.50	$2,359.62	$1,089.06	$13.6133
$2,291.90	$1,057.80	$13.2225	$28,599.30	$2,383.28	$1,100.33	$13.7497
$2,313.40	$1,067.72	$13.3466	$28,870.20	$2,405.85	$1,110.39	$13.8799
$2,335.97	$1,078.14	$13.4767	$29,154.00	$2,429.50	$1,121.22	$14.0164
$2,359.62	$1,089.06	$13.6133	$29,450.70	$2,454.22	$1,132.72	$14.1590
$2,383.28	$1,099.97	$13.7497	$29,747.40	$2,478.95	$1,144.13	$14.3016
$2,405.85	$1,110.39	$13.8799	$30,031.20	$2,502.60	$1,155.04	$14.4381
$2,429.50	$1,121.31	$14.0164	$30,315.00	$2,526.25	$1,165.97	$14.5745
$2,454.22	$1,131.97	$14.1590	$30,624.60	$2,552.05	$1,177.87	$14.7234
$2,478.95	$1,144.13	$14.3016	$30,934.20	$2,577.85	$1,189.78	$14.8722
$2,502.60	$1,155.04	$14.4381	$31,230.90	$2,602.57	$1,206.15	$15.0148
$2,526.25	$1,165.97	$14.5745	$31,527.60	$2,627.30	$1,212.60	$15.1575
$2,552.05	$1,177.87	$14.7234	$31,850.10	$2,654.17	$1,225.01	$15.3125
$2,577.85	$1,189.78	$14.8722	$32,172.60	$2,681.05	$1,237.41	$15.4676
$2,602.57	$1,206.15	$15.0148	$32,482.20	$2,706.85	$1,249.31	$15.6164
$2,627.30	$1,209.38	$15.1575	$32,791.80	$2,732.65	$1,261.22	$15.7653
$2,654.17	$1,225.01	$15.3125	$33,127.20	$2,760.60	$1,274.12	$15.9266
$2,681.05	$1,237.41	$15.4676	$33,462.60	$2,788.55	$1,287.02	$16.0878
$2,706.85	$1,249.31	$15.6164	$33,785.10	$2,815.42	$1,299.43	$16.2428
$2,732.65	$1,261.22	$15.7653	$34,107.60	$2,842.30	$1,311.83	$16.3978
$2,760.60	$1,274.12	$15.9266	$34,455.90	$2,871.32	$1,325.23	$16.5653
$2,788.55	$1,287.02	$16.0878	$34,804.20	$2,900.35	$1,338.62	$16.7328
$2,815.42	$1,299.43	$16.2428	$35,139.60	$2,928.30	$1,351.52	$16.8941
$2,842.30	$1,311.83	$16.3978	$35,475.00	$2,956.25	$1,364.42	$17.0552
$2,871.32	$1,325.23	$16.5653	$35,836.20	$2,986.35	$1,378.31	$17.2289
$2,900.35	$1,338.62	$16.7327	$36,197.40	$3,016.45	$1,392.21	$17.4025
$2,928.30	$1,351.52	$16.8939	$36,545.70	$3,045.47	$1,405.61	$17.5700
$2,956.25	$1,364.42	$17.0552	$36,894.00	$3,074.50	$1,419.00	$17.7375
$2,986.35	$1,378.31	$17.2289	$37,268.10	$3,105.67	$1,433.38	$17.9173
$3,016.45	$1,392.21	$17.4025	$37,642.20	$3,136.85	$1,447.78	$18.0972
$3,045.47	$1,405.61	$17.5700	$38,003.40	$3,166.95	$1,461.67	$18.2708
$3,074.50	$1,419.00	$17.7375	$38,364.60	$3,197.05	$1,475.57	$18.4444
$3,105.67	$1,433.38	$17.9173	$38,751.60	$3,229.30	$1,490.44	$18.6305
$3,136.85	$1,447.78	$18.0972	$39,151.50	$3,262.62	$1,505.83	$18.8228
$3,166.95	$1,461.67	$18.2708	$39,525.60	$3,293.80	$1,520.21	$19.0027
$3,197.05	$1,475.57	$18.4444	$39,899.70	$3,324.97	$1,534.61	$19.1825
$3,229.30	$1,490.44	$18.6305	$40,299.60	$3,358.30	$1,549.99	$19.3752
$3,262.62	$1,505.83	$18.8228	$40,712.40	$3,392.70	$1,565.87	$19.5732
$3,293.80	$1,520.21	$19.0027	$41,099.40	$3,424.95	$1,580.25	$19.7593
$3,324.97	$1,534.61	$19.1825	$41,499.30	$3,458.27	$1,596.13	$19.9516
$3,358.30	$1,549.99	$19.3752	$41,912.10	$3,492.67	$1,612.01	$20.1500
$3,392.70	$1,565.87	$19.5732	$42,337.80	$3,528.15	$1,628.38	$20.3547
$3,424.95	$1,580.74	$19.7593	$42,750.60	$3,562.55	$1,644.26	$20.5531
$3,458.27	$1,596.13	$19.9516	$43,163.40	$3,596.95	$1,660.13	$20.7516

$3,492.67	$1,612.01	$20.1500	$43,589.10	$3,632.42	$1,676.51	$20.9563
$3,528.15	$1,628.38	$20.3547	$44,027.70	$3,668.97	$1,693.37	$21.1671
$3,562.55	$1,644.26	$20.5531	$44,453.40	$3,704.45	$1,709.74	$21.3718
$3,596.95	$1,660.13	$20.7516	$44,892.00	$3,741.00	$1,726.61	$21.5827
$3,632.42	$1,676.51	$20.9563	$45,343.50	$3,778.62	$1,743.98	$21.7997
$3,668.97	$1,693.37	$21.1671	$45,795.00	$3,816.25	$1,761.34	$22.0168
$3,704.45	$1,709.74	$21.3718	$46,233.60	$3,852.80	$1,778.21	$22.2277
$3,741.00	$1,726.61	$21.5827	$46,685.10	$3,890.42	$1,795.58	$22.4447
$3,778.62	$1,743.98	$21.7997	$47,149.50	$3,929.12	$1,813.44	$22.6680
$3,816.25	$1,761.34	$22.0168	$47,626.80	$3,968.90	$1,831.80	$22.8975
$3,852.80	$1,778.21	$22.2277	$48,091.20	$4,007.60	$1,849.67	$23.1207
$3,890.42	$1,795.58	$22.4447	$48,555.60	$4,046.30	$1,867.52	$23.3439
$3,929.12	$1,813.44	$22.6680	$49,045.80	$4,087.15	$1,886.38	$23.5797
$3,968.90	$1,831.80	$22.8975	$49,536.00	$4,128.00	$1,905.23	$23.8153
$4,007.60	$1,849.67	$23.1207	$50,013.30	$4,167.77	$1,923.58	$24.0448
$4,046.30	$1,867.52	$23.3439	$50,503.50	$4,208.62	$1,942.44	$24.2805
$4,087.15	$1,886.38	$23.5797	$51,006.60	$4,250.55	$1,961.79	$24.5224
$4,128.00	$1,905.23	$23.8153	$51,522.60	$4,293.55	$1,981.63	$24.7705
$4,167.77	$1,923.58	$24.0448	$52,025.70	$4,335.47	$2,000.98	$25.0123
$4,208.62	$1,942.44	$24.2805	$52,528.80	$4,377.40	$2,020.33	$25.2542
$4,250.55	$1,961.79	$24.5224	$53,057.70	$4,421.47	$2,040.68	$25.5085
$4,293.55	$1,981.63	$24.7705	$53,586.60	$4,465.55	$2,061.02	$25.7627
$4,335.47	$2,000.98	$25.0123	$54,102.60	$4,508.55	$2,080.87	$26.0108
$4,377.40	$2,020.33	$25.2542	$54,631.50	$4,552.62	$2,101.22	$26.2650
$4,421.47	$2,040.68	$25.5085	$55,173.30	$4,597.77	$2,122.05	$26.5256
$4,465.55	$2,061.02	$25.7627	$55,728.00	$4,644.00	$2,143.39	$26.7922
$4,508.55	$2,080.87	$26.0108	$56,282.70	$4,690.22	$2,164.73	$27.0589
$4,552.62	$2,101.22	$26.2650	$56,850.30	$4,737.52	$2,186.38	$27.3319
$4,597.77	$2,122.05	$26.5265	$57,417.90	$4,784.82	$2,208.38	$27.6047
$4,644.00	$2,143.39	$26.7922	$57,985.50	$4,832.12	$2,230.22	$27.8775
$4,690.22	$2,164.72	$27.0589	$58,566.00	$4,880.50	$2,252.53	$28.1567
$4,737.52	$2,186.38	$27.3319	$59,159.40	$4,929.95	$2,275.37	$28.4419
$4,784.82	$2,208.38	$27.6047	$59,752.80	$4,979.40	$2,298.19	$28.7272
$4,832.12	$2,230.22	$27.8775	$60,346.20	$5,028.85	$2,321.01	$29.0125
$4,880.50	$2,252.53	$28.1567	$60,952.50	$5,079.38	$2,236.83	$29.3041
$4,929.95	$2,275.37	$28.4419	$61,558.80	$5,129.90	$2,367.64	$29.5955
$4,979.40	$2,298.19	$28.7272	$62,178.00	$5,181.50	$2,391.47	$29.8932
$5,028.85	$2,321.01	$29.0125	$62,797.20	$5,233.10	$2,415.28	$30.1909
$5,079.38	$2,344.33	$29.3041	$63,429.30	$5,285.77	$2,439.58	$30.4948
$5,129.90	$2,367.64	$29.5956	$64,061.40	$5,338.45	$2,463.90	$30.7987
$5,181.50	$2,391.47	$29.8933	$64,706.40	$5,392.20	$2,488.71	$31.1089
$5,233.10	$2,415.28	$30.1909	$65,351.40	$5,445.95	$2,513.51	$31.4189
$5,285.77	$2,439.58	$30.4948	$66,009.30	$5,500.77	$2,538.82	$31.7353
$5,338.45	$2,463.90	$30.7987	$66,667.20	$5,555.60	$2,564.12	$32.0516

$5,392.20	$2,488.71	$31.1089	$67,338.00	$5,611.50	$2,589.92	$32.3741
$5,445.95	$2,513.51	$31.4189	$68,008.80	$5,667.40	$2,615.72	$32.6966
$5,500.77	$2,538.82	$31.7353	$68,692.50	$5,724.38	$2,642.02	$33.0253
$5,555.60	$2,564.12	$32.0516	$69,376.20	$5,781.35	$2,668.31	$33.3539
$5,611.50	$2,589.92	$32.3741	$70,072.80	$5,839.40	$2,695.11	$33.6889
$5,667.40	$2,615.72	$32.6966	$70,769.40	$5,897.45	$2,721.90	$34.0237
$5,724.38	$2,642.02	$33.0253	$71,478.90	$5,956.57	$2,749.18	$34.3648
$5,781.35	$2,668.31	$33.3539	$72,188.40	$6,015.70	$2,776.48	$34.7059
$5,839.40	$2,695.11	$33.6889	$72,910.80	$6,075.90	$2,804.27	$35.0533
$5,897.45	$2,721.90	$34.0237	$73,646.10	$6,137.18	$2,832.54	$35.4067
$5,956.57	$2,749.18	$34.3648	$74,381.40	$6,198.45	$2,860.82	$35.7603
$6,015.70	$2,776.48	$34.7059	$75,129.60	$6,260.80	$2,889.60	$36.1200
$6,075.90	$2,804.27	$35.0533	$75,877.80	$6,323.15	$2,918.38	$36.4797
$6,137.18	$2,832.54	$35.4067	$76,638.90	$6,386.57	$2,947.65	$36.8456
$6,198.45	$2,860.82	$35.7603	$77,400.00	$6,450.00	$2,976.92	$37.2116
$6,260.80	$2,889.60	$36.1200	$78,174.00	$6,514.50	$3,006.69	$37.5836
$6,323.15	$2,918.38	$36.4797	$78,960.90	$6,580.07	$3,036.96	$37.9620
$6,386.57	$2,947.65	$36.8456	$79,747.80	$6,645.65	$3,067.22	$38.3403
$6,450.00	$2,976.92	$37.2116	$80,547.60	$6,712.30	$3,097.99	$38.7248
$6,514.50	$3,006.69	$37.5836	$81,347.40	$6,778.95	$3,128.74	$39.1094
$6,580.07	$3,036.96	$37.9620	$82,160.10	$6,846.67	$3,160.01	$39.5000
$6,645.65	$3,067.22	$38.3403	$82,985.70	$6,915.47	$3,191.76	$39.8970
$6,712.30	$3,097.99	$38.7248	$83,811.30	$6,984.27	$3,223.52	$40.2939
$6,778.95	$3,128.74	$39.1094	$84,649.80	$7,054.15	$3,255.77	$40.6970
$6,846.67	$3,160.01	$39.5000	$85,501.20	$7,125.10	$3,288.51	$41.1064
$6,915.47	$3,191.76	$39.8970	$86,352.60	$7,196.05	$3,321.26	$41.5156
$6,984.27	$3,223.52	$40.2939	$87,216.90	$7,268.07	$3,354.49	$41.9312
$7,054.15	$3,255.77	$40.6970	$88,094.10	$7,341.17	$3,388.24	$42.3530
$7,125.10	$3,288.51	$41.1064	$88,971.30	$7,414.27	$3,421.97	$42.7747
$7,196.05	$3,321.26	$41.5156	$89,861.40	$7,488.45	$3,456.21	$43.2026
$7,268.07	$3,354.49	$41.9312	$90,751.50	$7,562.62	$3,490.44	$43.6305
$7,341.17	$3,388.24	$42.3530	$91,654.50	$7,637.88	$3,525.17	$44.0647
$7,341.17	$3,388.24	*$30.2521*	$91,654.50	$7,637.88	$3,525.17	*$31.4748*
$7,414.27	$3,421.97	$42.7747	$92,570.40	$7,714.20	$3,560.40	$44.5050
$7,488.45	$3,456.21	$43.2026	$93,499.20	$7,791.60	$3,596.12	$44.9516
$7,562.62	$3,490.44	$43.6305	$94,428.00	$7,869.00	$3,627.54	$45.3981
$7,637.88	$3,525.17	$44.0647	$95,369.70	$7,947.47	$3,668.06	$45.8508
$7,714.20	$3,560.40	$44.5050	$96,324.30	$8,027.02	$3,704.78	$46.3097
$7,791.60	$3,596.12	$44.9516	$97,291.80	$8,107.65	$3,741.99	$46.7749
$7,869.00	$3,627.54	$45.3981	$98,259.30	$8,188.27	$3,779.21	$47.2400
$7,869.00	$3,627.54	*$32.4272*	$98,259.30	$8,188.27	$3,779.21	*$33.7429*
$7,947.47	$3,668.06	$45.8508	$99,239.70	$8,269.98	$3,816.92	$47.7114
$8,027.02	$3,704.78	$46.3097	$100,233.00	$8,352.75	$3,855.11	$48.1889
$8,107.65	$3,741.99	$46.7749	$101,239.20	$8,436.60	$3,893.81	$48.6727

$8,188.27	$3,779.21	$47.2400	$102,245.40	$8,520.45	$3,932.51	$49.1564
$8,269.98	$3,816.92	$47.7114	$103,264.50	$8,605.38	$3,971.72	$49.6464
$8,269.98	$3,816.92	*$34.0796*	$103,264.50	$8,605.38	$3,971.72	*$35.4617*
$8,352.75	$3,855.11	$48.1889	$104,296.50	$8,691.38	$4,011.41	$50.1425
$8,436.60	$3,893.81	$48.6630	$105,341.40	$8,778.45	$4,051.59	$50.6449
$8,520.45	$3,932.51	$49.1564	$106,399.20	$8,866.60	$4,092.28	$51.1534
$8,605.38	$3,971.72	$49.6464	$107,457.00	$8,954.75	$4,132.97	$51.6620
$8,605.38	$3,971.72	*$35.4617*	$107,457.00	$8,954.75	$4,132.97	*$36.9014*
$8,691.38	$4,011.41	$50.1425	$108,527.70	$9,043.98	$4,174.14	$52.1767
$8,778.45	$4,051.59	$50.6449	$109,611.30	$9,134.27	$4,215.82	$52.6978
$8,778.45	$4,051.59	*$36.1749*	$109,611.30	$9,134.27	$4,215.82	*$37.6412*
$8,866.60	$4,092.28	$51.1534	$110,707.80	$9,225.65	$4,257.99	$53.2249
$8,954.75	$4,132.97	$51.6620	$111,817.20	$9,318.10	$4,300.67	$53.7583
$9,043.98	$4,174.14	$52.1767	$112,939.50	$9,411.62	$4,343.83	$54.2978
$9,134.27	$4,215.82	$52.6978	$114,074.70	$9,506.23	$4,387.48	$54.8436
$9,225.65	$4,257.99	$53.2249	$115,209.90	$9,600.82	$4,431.15	$55.3894
$9,225.65	$4,257.99	*$38.0178*	$115,209.90	$9,600.82	$4,431.15	*$39.5638*
$9,318.10	$4,300.67	$53.7583	$116,358.00	$9,696.50	$4,475.31	$55.9414
$9,411.62	$4,343.83	$54.2978	$117,519.00	$9,793.25	$4,519.97	$56.4995
$9,506.23	$4,387.48	$54.8436	$118,692.90	$9,891.07	$4,565.12	$57.0639
$9,600.82	$4,431.15	$55.3894	$119,879.70	$9,989.98	$4,610.76	$57.6345
$9,696.50	$4,475.31	$55.9414	$121,079.40	$10,089.95	$4,656.90	$58.2112
$9,696.50	$4,475.31	*$39.9581*	$121,079.40	$10,089.95	$4,656.90	*$41.5795*
$9,793.25	$4,519.97	$56.4995	$122,292.00	$10,191.00	$4,703.53	$58.7942
$9,891.07	$4,565.12	$57.0639	$123,517.50	$10,293.12	$4,750.67	$59.3834
$9,989.98	$4,610.76	$57.6345	$124,755.90	$10,396.32	$4,798.31	$59.9788
$10,089.95	$4,656.90	$58.2112	$126,007.20	$10,500.60	$4,846.43	$60.5803
$10,089.95	$4,656.90	*$41.5795*	$126,007.20	$10,500.60	$4,846.43	*$43.2717*
$10,191.00	$4,703.54	$58.7942	$127,271.40	$10,605.95	$4,895.05	$61.1882
$10,293.12	$4,750.67	$59.3834	$128,548.50	$10,712.38	$4,944.17	$61.8022
$10,293.12	$4,750.67	*$42.4167*	$128,548.50	$10,712.38	$4,944.17	*$44.1444*
$10,396.32	$4,798.30	$59.9788	$129,838.50	$10,819.88	$4,993.79	$62.4224
$10,500.60	$4,846.43	$60.5804	$131,141.40	$10,928.45	$5,043.90	$63.0487
$10,605.95	$4,895.05	$61.1882	$132,457.20	$11,038.10	$5,094.51	$63.6813
$10,712.38	$4,944.17	$61.8022	$133,785.90	$11,148.82	$5,145.61	$64.3201
$10,712.38	$4,944.17	*$44.1444*	$133,785.90	$11,148.82	$5,145.61	*$45.9430*
$10,819.88	$4,993.79	$62.4224	$135,127.50	$11,260.62	$5,197.21	$64.9651
$10,819.88	$4,993.79	*$44.5874*	$135,127.50	$11,260.62	$5,197.21	*$46.4037*
$10,928.45	$5,043.90	$63.0487	$136,482.00	$11,373.50	$5,249.31	$65.6163
$11,038.10	$5,094.51	$63.6813	$137,849.40	$11,487.45	$5,301.90	$66.2737
$11,148.82	$5,145.61	$64.3201	$139,229.70	$11,602.48	$5,354.99	$66.9374
$11,260.62	$5,197.21	$64.9651	$140,622.90	$11,718.57	$5,408.57	$67.6072
$11,373.50	$5,249.31	$65.6163	$142,029.00	$11,835.75	$5,462.65	$68.2832
$11,373.50	$5,249.31	*$46.8688*	$142,029.00	$11,835.75	$5,462.65	*$48.7737*

$11,487.45	$5,301.90	$66.2737	$143,448.00	$11,954.00	$5,517.23	$68.9654
$11,487.45	$5,301.90	*$47.3384*	$143,448.00	$11,954.00	$5,517.23	*$49.2610*
$11,602.48	$5,354.99	$66.9374	$144,879.90	$12,073.32	$5,572.30	$69.6538
$11,602.48	$5,354.99	$47.8124	$144,879.90	$12,073.32	$5,572.30	$49.7527
$11,718.57	$5,408.57	$67.6072	$146,324.70	$12,193.73	$5,627.87	$70.3484
$11,835.75	$5,462.65	$68.2832	$147,782.40	$12,315.20	$5,683.94	$71.0492
$11,835.75	$5,462.65	$48.7737	$147,782.40	$12,315.20	$5,683.94	$50.7495
$11,954.00	$5,517.23	$68.9654	$149,265.90	$12,438.82	$5,741.00	$71.7625
$12,073.32	$5,572.30	$69.6538	$150,762.30	$12,563.52	$5,798.55	$72.4819
$12,073.32	$5,572.30	$49.7527	$150,762.30	$12,563.52	$5,798.55	$51.7728
$12,193.73	$5,627.87	$70.3484	$152,271.60	$12,689.30	$5,856.60	$73.2075
$12,315.20	$5,683.94	$71.0492	$153,793.80	$12,816.15	$5,915.15	$73.9393
$12,438.82	$5,741.00	$71.7625	$155,328.90	$12,944.07	$5,974.19	$74.6774
$12,438.82	$5,741.00	$51.2589	$155,328.90	$12,944.07	$5,974.19	$53.3410
$12,563.52	$5,798.55	$72.4819	$156,876.90	$13,073.07	$6,033.73	$75.4216
$12,563.52	$5,798.55	$51.7728	$156,876.90	$13,073.07	$6,033.73	$53.8726
$12,689.30	$5,856.60	$73.2075	$158,450.70	$13,204.22	$6,094.26	$76.1782
$12,816.15	$5,915.15	$73.9393	$160,037.40	$13,336.45	$6,155.28	$76.9411
$12,816.15	$5,915.15	$52.8138	$160,037.40	$13,336.45	$6,155.28	$54.9579
$12,944.07	$5,974.19	$74.6774	$161,637.00	$13,469.75	$6,216.81	$77.7101
$13,073.07	$6,033.73	$75.4216	$163,249.50	$13,604.12	$6,278.83	$78.4853
$13,073.07	$6,033.73	$53.8726	$163,249.50	$13,604.12	$6,278.83	$56.0610
$13,204.22	$6,094.26	$76.1782	$164,887.80	$13,740.65	$6,341.84	$79.2730
$13,336.45	$6,155.28	$76.9411	$166,539.00	$13,878.25	$6,405.35	$80.0668
$13,469.75	$6,216.81	$77.7101	$168,203.10	$14,016.92	$6,469.35	$80.8669
$13,604.12	$6,278.83	$78.4853	$169,880.10	$14,156.67	$6,533.85	$81.6731
$13,604.12	$6,278.83	$56.0610	$169,880.10	$14,156.67	$6,533.85	$58.3379
$13,740.65	$6,341.84	$79.2730	$171,582.90	$14,298.57	$6,599.34	$82.4918
$13,878.25	$6,405.35	$80.0668	$173,298.60	$14,441.55	$6,665.33	$83.3166
$13,878.25	$6,405.35	$57.1906	$173,298.60	$14,441.55	$6,665.33	$59.5119
$14,016.92	$6,469.35	$80.8669	$175,027.20	$14,585.60	$6,731.82	$84.1477
$14,156.67	$6,533.85	$81.6731	$176,781.60	$14,731.80	$6,799.29	$84.9912
$14,298.57	$6,599.34	$82.4918	$178,548.90	$14,879.07	$6,867.27	$85.8408
$14,441.55	$6,665.33	$83.3166	$180,329.10	$15,027.42	$6,935.73	$86.6967
$14,585.60	$6,731.82	$84.1477	$182,135.10	$15,177.92	$7,005.20	$87.5650
$14,731.80	$6,799.29	$84.9912	$183,954.00	$15,329.50	$7,075.15	$88.4394
$14,879.07	$6,867.27	$85.8408	$185,798.70	$15,483.22	$7,146.10	$89.3263
$15,027.42	$6,935.73	$86.6967	$187,656.30	$15,638.02	$7,217.55	$90.2194
$15,177.92	$7,005.20	$87.5650	$189,526.80	$15,793.90	$7,289.49	$91.1187
$15,329.50	$7,075.15	$88.4394	$191,423.10	$15,951.92	$7,362.43	$92.0303
$15,483.22	$7,146.10	$89.3263	$193,332.30	$16,111.02	$7,435.86	$92.9482
$15,638.02	$7,217.55	$90.2194	$195,267.30	$16,272.27	$7,510.28	$93.8785
$15,793.90	$7,289.49	$91.1187	$197,215.20	$16,434.60	$7,585.20	$94.8150
$15,951.92	$7,362.43	$92.0303	$199,188.90	$16,599.08	$7,661.11	$95.7639

$16,111.02	$7,435.86	$92.9482	$201,175.50	$16,764.62	$7,737.52	$96.7190
$16,272.27	$7,510.28	$93.8785	$203,187.90	$16,932.33	$7,814.92	$97.6865
$16,434.60	$7,585.20	$94.8150	$205,226.10	$17,102.17	$7,893.31	$98.6664
$16,599.08	$7,661.11	$95.7639	$207,277.20	$17,273.10	$7,972.20	$99.6525
$16,764.62	$7,737.52	$96.7190	$209,354.10	$17,446.17	$8,052.08	$100.6510
$16,932.33	$7,814.92	$97.6865	$211,443.90	$17,620.33	$8,132.46	$101.6557
$17,102.17	$7,893.31	$98.6664	$213,559.50	$17,796.62	$8,213.83	$102.6728
$17,273.10	$7,972.20	$99.6525	$215,700.90	$17,975.08	$8,296.19	$103.7024
$17,446.17	$8,052.08	$100.6510	$217,855.20	$18,154.60	$8,379.05	$104.7381
$17,620.33	$8,132.46	$101.6557	$220,035.30	$18,336.27	$8,462.90	$105.7862
$17,796.62	$8,213.83	$102.6728	$222,241.20	$18,520.10	$8,547.74	$106.8467
$17,975.08	$8,296.19	$103.7024	$224,460.00	$18,705.00	$8,633.08	$107.9135
$18,154.60	$8,379.05	$104.7381	$226,704.60	$18,892.05	$8,719.41	$108.9926
$18,304.17	$8,448.08	$105.6010	$228,800.00	$19,066.67	$8,800.00	$110.0000
$20,833.33	$9,615.38	$120.1923	$260,000.00	$21,666.67	$10,000.00	$125.0000
$18,703.85	$8,632.55	$107.9068	$233,558.90	$19,463.24	$8,983.03	$112.2879
$18,890.76	$8,718.81	$108.9851	$235,892.80	$19,657.73	$9,072.80	$113.4100
$19,079.53	$8,805.94	$110.0742	$238,250.10	$19,854.17	$9,163.47	$114.5433
$19,270.20	$8,893.94	$111.1742	$240,631.00	$20,052.58	$9,255.04	$115.6880
$19,462.77	$8,982.82	$112.2852	$243,035.60	$20,252.97	$9,347.52	$116.8440
$19,657.26	$9,072.58	$113.4073	$245,464.30	$20,455.36	$9,440.93	$118.0117
$19,853.69	$9,163.24	$114.5405	$247,917.30	$20,659.78	$9,535.28	$119.1910
$20,052.09	$9,254.81	$115.6851	$250,394.70	$20,866.22	$9,630.57	$120.3821
$20,252.47	$9,347.30	$116.8412	$252,897.00	$21,074.75	$9,726.81	$121.5851
$20,454.87	$9,440.71	$118.0088	$255,424.20	$21,285.35	$9,824.01	$122.8001
$20,659.27	$9,535.05	$119.1881	$257,976.70	$21,498.06	$9,922.18	$124.0273
$20,865.72	$9,630.33	$120.3791	$260,554.60	$21,712.88	$10,021.33	$125.2666
$21,074.23	$9,726.57	$121.5821	$263,158.40	$21,929.87	$10,121.48	$126.5185
$21,284.83	$9,823.77	$122.7971	$265,788.20	$22,149.02	$10,222.62	$127.7828
$21,497.53	$9,921.94	$124.0242	$268,444.20	$22,370.35	$10,324.78	$129.0597
$21,712.36	$10,021.09	$125.2636	$271,126.80	$22,593.90	$10,427.95	$130.3494
$21,929.33	$10,121.23	$126.5154	$273,836.20	$22,819.68	$10,532.16	$131.6520
$22,148.47	$10,222.37	$127.7797	$276,572.70	$23,047.72	$10,637.41	$132.9676
$22,369.81	$10,324.53	$129.0566	$279,336.50	$23,278.04	$10,743.71	$134.2964
$22,593.35	$10,427.70	$130.3462	$282,127.90	$23,510.66	$10,851.07	$135.6384
$22,819.12	$10,531.90	$131.6488	$284,947.20	$23,745.60	$10,959.51	$136.9938
$23,047.16	$10,637.15	$132.9644	$287,794.70	$23,982.89	$11,069.03	$138.3628
$23,277.47	$10,743.45	$134.2931	$290,670.70	$24,222.56	$11,179.64	$139.7455
$23,510.09	$10,850.81	$135.6351	$293,575.40	$24,464.62	$11,291.36	$141.1420
$23,745.03	$10,959.24	$136.9905	$296,509.10	$24,709.09	$11,404.20	$142.5525
$23,982.31	$11,068.76	$138.3595	$299,472.20	$24,956.02	$11,518.16	$143.9770
$24,221.97	$11,179.37	$139.7421	$302,464.80	$25,205.40	$11,633.26	$145.4158
$24,464.03	$11,291.09	$141.1386	$305,487.40	$25,457.28	$11,749.52	$146.8689
$24,708.49	$11,403.92	$142.5490	$308,540.20	$25,711.68	$11,866.93	$148.3366

$24,955.41	$11,517.88	$143.9735	$311,623.40	$25,968.62	$11,985.52	$149.8189
$25,204.79	$11,632.98	$145.4123	$314,737.50	$26,228.12	$12,105.29	$151.3161
$25,456.67	$11,749.23	$146.8654	$317,882.70	$26,490.22	$12,226.26	$152.8282
$25,711.06	$11,866.64	$148.3330	$321,059.30	$26,754.94	$12,348.43	$154.3554
$25,967.99	$11,985.23	$149.8153	$324,267.70	$27,022.31	$12,471.83	$155.8979
$26,227.49	$12,105.00	$151.3125	$327,508.20	$27,292.35	$12,596.47	$157.4559
$26,489.58	$12,225.96	$152.8245	$330,781.00	$27,565.08	$12,722.35	$159.0293
$26,754.29	$12,348.13	$154.3517	$334,086.50	$27,840.54	$12,849.48	$160.6185
$27,021.65	$12,471.53	$155.8941	$337,425.10	$28,118.76	$12,977.89	$162.2236
$27,291.68	$12,596.16	$157.4520	$340,797.00	$28,399.75	$13,107.58	$163.8447
$27,564.41	$12,722.03	$159.0254	$344,202.60	$28,683.55	$13,238.56	$165.4820
$27,839.87	$12,849.17	$160.6146	$347,642.30	$28,970.19	$13,370.86	$167.1357
$28,118.08	$12,977.57	$162.2197	$351,116.30	$29,259.69	$13,504.47	$168.8059
$28,399.06	$13,107.26	$163.8407	$354,625.00	$29,552.08	$13,639.42	$170.4928
$28,682.85	$13,238.24	$165.4780	$358,168.80	$29,847.40	$13,775.72	$172.1965
$28,969.48	$13,370.53	$167.1316	$361,748.10	$30,145.67	$13,913.39	$173.9174
$29,258.98	$13,504.15	$168.8018	$365,363.00	$30,446.92	$14,052.42	$175.6553
$29,551.37	$13,639.09	$170.4887	$369,014.20	$30,751.18	$14,192.85	$177.4107
$29,846.67	$13,775.39	$172.1924	$372,701.70	$31,058.47	$14,334.68	$179.1835
$30,144.94	$13,913.05	$173.9131	$376,426.20	$31,368.85	$14,477.93	$180.9741
$30,446.18	$14,052.08	$175.6511	$380,187.90	$31,682.33	$14,622.61	$182.7826

September 8, 2026

TO: HONORABLE MAYOR AND CITY COUNCIL MEMBERS

FROM: CITY MANAGER

SUBJECT: A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A CAPITAL RESERVE AGREEMENT WITH THE LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY ("LACMTA") FOR PROPOSITION C LOCAL RETURN FUNDS

SUMMARY

Approval of the proposed Resolution will authorize the City Manager to execute a Capital Reserve Agreement with the Los Angeles County Metropolitan Transportation Authority ("LACMTA") for Proposition C Local Return Funds. The Agreement will allow the City to reserve and accumulate up to $5 million in Proposition C Local Return funds beyond LACMTA's standard timely-use expenditure requirements for the implementation of the City's Citywide Street Maintenance and Street Rehabilitation Program.

BACKGROUND

The City of Compton ("City") receives annual Proposition C Local Return Funds from LACMTA for eligible transportation-related capital improvements and maintenance activities. Under LACMTA's Proposition C Local Return Guidelines, local return funds are generally required to be expended within three years of allocation.

To support the long-term funding needs of the City's Citywide Street Maintenance and Street Rehabilitation Program, the City requested authorization from LACMTA to establish a Capital Reserve Account that would permit the accumulation of Proposition C Local Return funds for future project delivery. The proposed program includes asphalt replacement and repair, curb and gutter improvements, sidewalk replacement, signage, striping, and storm drain repairs on streets utilized by public transit throughout the City.

On July 23, 2026, LACMTA's Board of Directors approved the City's request to establish a Capital Reserve Account and authorized the Capital Reserve Agreement. The Agreement allows the City to accumulate up to $5,000,000 in Proposition C Local Return funds, including accrued interest, for the implementation of the approved street maintenance and rehabilitation program. The Agreement requires the City to complete the project by June 30, 2031, and to comply with all applicable LACMTA reporting and administrative requirements. The City's project was included in LACMTA's FY 2026 Capital Reserve Account Summary approved by the Board.

STATEMENT OF ISSUE

LACMTA requires execution of the Capital Reserve Agreement before the City may reserve Proposition C Local Return funds beyond the standard timely-use period. Without the Agreement, the City would not be permitted to accumulate these funds for the planned Citywide Street Maintenance and Street Rehabilitation Program and would remain subject to LACMTA's normal expenditure deadlines.

Execution of the Capital Reserve Agreement provides the City with flexibility to strategically accumulate transportation revenues and deliver larger-scale street rehabilitation improvements that might otherwise be difficult to fund through annual allocations alone. The Agreement supports the City's efforts to address pavement preservation needs, improve roadway conditions, enhance mobility, and extend the useful life of transportation infrastructure throughout the community. The Agreement does not obligate the City to expend General Fund resources and does not create any debt obligation. The funds remain restricted to eligible transportation purposes authorized under Proposition C and LACMTA guidelines.

ALTERNATIVE

If the Resolution is not approved, the City would be unable to accumulate Proposition C Local Return funds beyond LACMTA's timely-use requirements and may have reduced flexibility to fund large-scale street maintenance and rehabilitation projects.

FISCAL IMPACT

The proposed action does not require any additional General Fund appropriation and will utilize existing Proposition C Local Return revenues. The Agreement authorizes the City to reserve and accumulate up to $5,000,000 in Proposition C Local Return funds for future transportation infrastructure improvements. Interest earned on the Capital Reserve Account will remain within the account and be available for eligible project expenditures.

RECOMMENDATION

Staff recommends that the City Council adopt the attached Resolution authorizing the City Manager to execute the Capital Reserve Agreement between the City of Compton and the Los Angeles County Metropolitan Transportation Authority for Proposition C Local Return Funds.

JACK H. GONG, P.E., SE, PMP
CITY ENGINEER

APPROVE FOR FORWARDING:

JERRY GROOMES
INTERIM CITY MANAGER

RESOLUTION NO._____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A CAPITAL RESERVE AGREEMENT WITH THE LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY ("LACMTA") FOR PROPOSITION C LOCAL RETURN FUNDS

WHEREAS, the City of Compton ("City") receives Proposition C Local Return Funds from the Los Angeles County Metropolitan Transportation Authority ("LACMTA"); and

WHEREAS, pursuant to Proposition C Local Return Guidelines, Local Return Funds are generally required to be expended within three years of allocation; and

WHEREAS, the City desires to accumulate Proposition C Local Return Funds to support its Citywide Street Maintenance and Street Rehabilitation Program; and

WHEREAS, on July 23, 2026, the LACMTA Board of Directors approved the establishment of a Capital Reserve Account for the City's Citywide Street Maintenance and Street Rehabilitation Program and authorized the associated Capital Reserve Agreement; and

WHEREAS, the Capital Reserve Account will support the City's Citywide Street Maintenance and Street Rehabilitation Program, including roadway maintenance and rehabilitation improvements throughout the City; and

WHEREAS, execution of the Capital Reserve Agreement will allow the City to reserve and accumulate up to $5,000,000 in Proposition C Local Return Funds for future transportation infrastructure improvements in accordance with LACMTA requirements.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:

SECTION 1. That the City Council hereby authorizes the City Manager, or designee, to execute the Capital Reserve Agreement with the Los Angeles County Metropolitan Transportation Authority, together with any related documents, and to take all actions necessary to implement the Agreement.

SECTION 2. That copies of this resolution shall be filed in the offices of the City Manager, City Attorney, City Controller, City Clerk, and the Public Works Engineering Department.

SECTION 3. That the Mayor shall sign and the City Clerk shall attest to the adoption of this resolution.

ADOPTED this _____ day of _____, 2026.

_____
EMMA SHARIF
MAYOR OF THE CITY OF COMPTON

ATTEST:

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

STATE OF CALIFORNIA
COUNTY OF LOS ANGELES
CITY OF COMPTON:ss

I, Satra D. Zurita, City Clerk of the City of Compton, hereby certify that the foregoing resolution was passed and adopted by the City Council of the City of Compton, signed by the Mayor and attested by the City Clerk, at a regular meeting thereof, held on the _____ day of _____, 2026, by the following vote:

AYES: COUNCILMEMBERS-
NOES: COUNCILMEMBERS-
ABSTAIN: COUNCILMEMBERS-
ABSENT: COUNCILMEMBERS-

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

CAPITAL RESERVE AGREEMENT

This Capital Reserve Agreement (this "Agreement") is entered into as of June 30, 2026, by and between the Los Angeles County Metropolitan Transportation Authority ("LACMTA") and the City of Compton (the "City").

RECITALS:

A. The City receives Proposition C local return funds (the "Local Return Funds") from LACMTA.

B. Pursuant to the Proposition C Local Return Guidelines (the "Guidelines"), which are incorporated herein by reference, the City has three years, beginning the last day of the Fiscal Year in which funds were originally allocated, to expend the Local Return Funds. This period is identified in the Guidelines as Timely Use of Funds.

C. As of Fiscal Year 2025-26, the City desires to commit and accumulate its Local Return Funds beyond the Timely Use of Funds period in order to provide the funds for a Citywide Street Maintenance and Street Rehabilitation Program as more particularly described in City's project description attached hereto as Exhibit A (the "Project").

D. On July 23, 2026, the LACMTA Board approved the City's establishment of a capital reserve fund for the Project.

NOW, THEREFORE, the parties hereby desire to agree to the following terms and conditions:

AGREEMENT

1. The City acknowledges that establishing a capital reserve fund for the Project constitutes a long term financial and planning commitment.

2. The City shall establish a separate interest bearing account or sub-account to be designated as the Capital Reserve Account for the Project. The City desires to set aside $5,000,000 Proposition C of its Local Return Funds into the Capital Reserve Account. Commencing with Fiscal Year 2025-26 and for each Fiscal Year thereafter, the City shall deposit into the Capital Reserve Account the amount specified in its Project Annual Update submitted to LACMTA for that Fiscal Year. If the City fails to submit its Project Annual Update, the City shall deposit into the Capital Reserve Account its Local Return Funds in an amount equal to the amount deposited in that account for the immediately preceding fiscal year. In no event will the total aggregate amount deposited by City into the Capital Reserve Account exceed $5,000,000 Proposition C.

3. All interest accruing on the Capital Reserve Account shall remain in such account.

4. The City shall complete the Project by June 30, 2031. If the Project is not completed by this date, any unexpended funds shall lapse and be returned to LACMTA for further programming.

5. The City shall comply with all terms and conditions for the Capital Reserve Account as provided in the Proposition C Local Return Guidelines, including, without limitation, the following:

    A. Each fiscal year updating the project's annual expenditures by submitting an Actuals form in the Local Return Management System (LRMS)

    B. Every five years commencing with the Commencement Date of this Agreement, LACMTA will evaluate the Capital Reserve Account, the status of the Project and the projected amount of available funds. Based on this evaluation, LACMTA may require the City to take certain actions including, without limitation, terminating the Capital Reserve Account.

    C. If the City uses the Local Return Funds in the Capital Reserve Account for a project different from the Project described above, the City shall return an amount equal to the improperly used funds to the Proposition C Central Account held by LACMTA. If the City fails to return the amount within 30 days from the date LACMTA notifies City that it must return the funds, the City hereby authorizes LACMTA to offset future Local Return allocations to the City in an amount equal to the improperly used funds.

    D. If the City fails to complete the Project as specified by the date in paragraph 4 above, the Local Return Funds in the Capital Reserve Account may be subject to lapse unless otherwise agreed to in writing by the parties.

    E. If the Project is a rail project, LACMTA may decide that the rail corridor is no longer a high priority. LACMTA can then terminate this Agreement and the City shall:

        (i) close the Capital Reserve Account and return the outstanding balance of the Capital Reserve Account, including accrued interest (the "Returned Funds"), to the City's local return account; and
        (ii) reprogram the Returned Funds to be used within three years from the termination date of this Agreement. Any funds remaining after such three-year period shall lapse.

    F. If the City, independent of LACMTA action, desires to reprogram all or part of the funds in the Capital Reserve Account, the City must prior to such reprogramming, receive LACMTA's written approval. The City shall provide LACMTA with notice of its desire to reprogram the funds in the Capital Reserve Account and indicate the proposed use of the funds to be reprogrammed and the effect of such reprogramming on the Project. LACMTA approval may be based on, among other things, whether after exhausting all Local Return funds, additional funds are necessary to meet the City's critical immediate or pending transit needs. If LACMTA approves

reprogramming the funds, this Agreement shall be amended or terminated as appropriate. If LACMTA does not approve reprogramming the funds, the City must continue the Capital Reserve Account as provided herein or draw the funds down for LACMTA approved capital related project.

6. This Agreement shall commence on June 30, 2026. This Agreement shall continue until such time as terminated by either party with a 30 day written notice under the conditions set forth in the Proposition C Local Return Guidelines.

IN WITNESS WHEREOF, the City and LACMTA have caused this MOU to be executed by their duly authorized representatives on the date noted below:

CITY:
City of Compton

_____

Mayor/City Manager

Date: _____

APPROVED AS TO FORM:

By: _____
Legal Counsel

Date: _____

Los Angeles County Metropolitan Transportation Authority

By: _____
STEPHANIE WIGGINS
Chief Executive Officer

Date: _____

APPROVED AS TO FORM:

DAWYN R. HARRISON
County Counsel

By: _____
Deputy

Date: 8/17/2026

EXHIBIT A

PROPOSED FY26 CAPITAL RESERVE ACCOUNT SUMMARY

JURISDICTION	PROJECT	AMOUNT	FUND	AGREEMENT TERMINATION/ REVIEW DATE
City of Bell (New)	Project: Bear Ave and Otis Ave Street Improvements Description: This is a street rehabilitation project that includes: sidewalk replacement, pavement section, driveway, curb and gutter maintenance, manhole adjustment, speed humps, and striping. Proposed work will increase safety for pedestrians and vehicles.	$1,500,000	Measure M 17% Local Return	6/30/31
City of Beverly Hills (New)	Project: Citywide Street and Alley Improvements Description: The scope of this project includes streets and alley pavement repairs and maintenance per the adopted Pavement Management Program to increase the serviceability of pavement life by at least 25 years. The project will rehab approximately 2.53 miles of streets, 2.76 miles of alley infrastructure, and 38,300 square-feet of pedestrian sidewalk repairs.	$1,000,000	Measure M 17% Local Return	6/30/31
City of Compton (New)	Project: Citywide Street Maintenance and Street Rehabilitation Program Description: This is a street maintenance project that includes asphalt replacement and repair, curb and gutter repairs, sidewalk replacement, signs, striping, and storm drain repairs on streets throughout the City that are utilized by public transit.	$5,000,000	Prop C 20% Local Return	6/30/31
City of Lawndale (New)	Project: Hawthorne Blvd Rehabilitation Project Description: This project will rehabilitate approximately 2.1 miles of Hawthorne Boulevard, a major arterial corridor extending from Artesia Boulevard to Rosecrans Avenue and includes asphalt resurfacing, striping, and ADA improvements.	$114,314 $1,046,419	Prop C 20% Local Return Measure M 17% Local Return	6/30/31

JURISDICTION	PROJECT	AMOUNT	FUND	AGREEMENT TERMINATION/ REVIEW DATE
City of Lomita (Extension)	Project: Lomita/Narbonne Intersection Project - ADA Description: The scope of this project involves ADA improvements to the intersection of Lomita Blvd & Narbonne Ave	$7,000,000	Prop C 20% Local Return	6/30/31
City of Lynwood (New)	Project: Santa Fe Street & State Street - Remove and Reconstruct (Design and Construction) Description: Scope of Work will involve full-depth street reconstruction of three street segments along Sante Fe Street and State Street that have been identified as high priority based on their state of disrepair.	$4,000,000	Prop C 20% Local Return	6/30/31
City of Palmdale (New)	Project: Avenue T Street Improvements Description: The Avenue T Street Improvements Project will rehabilitate roadway pavement, shoulders, street widening, construction of a new traffic signal, and curb ramps.	$3,000,000	Measure M 17% Local Return	6/30/31
City of Palmdale (New)	Project: Ave R & R-8 Street Improvements Description: The Ave R and R-8 Street Improvements Project scope of work includes improvements to all existing features from curb to curb, ADA Ramps, to all above ground utilities, and the addition of centerlines, property lines, and right-of-way lines.	$4,800,000 $6,000,000	Prop C 20% Local Return Measure R 15% Local Return	6/30/31
City of Palos Verdes Estates (New)	Project: Pavement Rehabilitation and Resurfacing Program Description: This project provides for the planning, design, and construction of roadway resurfacing and rehabilitation improvements on selected City streets identified through the Palos Verdes Estates Pavement Management Program (PMP). Street segments are evaluated annually using PMP data to assess pavement conditions, prioritize needs, and identify the most cost-effective treatment	$1,500,000	Prop C 20% Local Return	6/30/31

JURISDICTION	PROJECT	AMOUNT	FUND	AGREEMENT TERMINATION/ REVIEW DATE
	strategies to preserve roadway assets and extend service life.			
City of Rolling Hills Estates (New)	Project: Intersection Capacity Improvements at Palos Verdes Drive North and Dapplegray School Entrance Description: The project is intended to increase intersection capacity and reduce congestion during peak school and commuter hours while maintaining safe access for vehicles, pedestrians, bicyclists, and school-related traffic. Improvements include roadway widening, pavement rehabilitation, new and modified curb and gutter, retaining walls, drainage features, ADA-compliant pedestrian facilities, traffic signal modifications, signing and striping, and associated utility adjustments.	$334,478 $139,204 $157,764	Prop C 20% Local Return Measure R 15% Local Return Measure M 17% Local Return	6/30/31
City of Rosemead (New)	Project: Walnut Grove Ave & Valley Blvd Roadway Improvements Description: The scope of this project includes roadway resurfacing, ADA upgrades, streetscape and raised medians, a bicycle feasibility study, and LA County fire crossing enhancements.	$2,200,000	Prop C 20% Local Return	6/30/31
City of San Dimas (New)	Project: Arrow Highway Street Improvement Project Description: The scope of this project includes removal and replacement of two inches of existing asphalt to restore the roadway surface, removal and replacement of damaged sidewalk, curb and gutter rehabilitation, and upgrades to existing curb ramps.	$1,200,000 $400,000	Prop C 20% Local Return Measure M 17% Local Return	6/30/31
City of Santa Monica (New)	Project: Pier Bridge Replacement Project Description: This project will replace the existing, outdated structure with a wider structure providing one vehicular traffic lane in each direction with wider sidewalks.	$1,810,126 $3,631,483	Prop C 20% Local Return Measure M 17% Local Return	6/30/31

JURISDICTION	PROJECT	AMOUNT	FUND	AGREEMENT TERMINATION/ REVIEW DATE
City of Sierra Madre (New)	Project: Sierra Madre Transit Hub and Passenger Amenity Modernization Project Description: This project will modernize the City's primary transit waiting and transfer area at Kersting Court, along with complementary upgrades at 9 additional Metro Line 268 stop locations within Sierra Madre. The scope is limited to direct-transit passenger amenities and transit-supportive infrastructure within the active waiting areas and, where applicable, within 25 feet of the designated bus stop signposts.	$1,000,000	Prop A 25% Local Return	6/30/31
City of Torrance (New)	Project: FY26 Arterial Pavement Improvement I-139 project Description: This project will repair arterial pavement in areas designated by the City’s pavement management program.	$6,000,000	Prop C 20% Local Return	6/30/31

September 8, 2026

TO: **HONORABLE MAYOR AND COUNCIL MEMBERS**

FROM: **DIRECTOR OF RECREATION**

SUBJECT: **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING AND RESCINDING THE PREVIOUSLY AUTHORIZED FACILITY RENTAL FEE WAIVER FOR A REPAST HONORING ERIC WASHINGTON AT THE DOUGLAS F. DOLLARHIDE COMMUNITY CENTER.**

SUMMARY

This item is merely a formality. The item seeks the adoption of the attached Resolution of the City Council of the City of Compton approving and rescinding the previously authorized facility rental fee waiver for a repast honoring Eric Washington at the Douglas F. Dollarhide Community Center. The repast was scheduled for July 25, 2026, from 4:00 p.m. to 8:00 p.m., however, representatives for Mr. Eric Washington indicated that they wanted the repast to happen elsewhere. Approval of this resolution will provide authorization and rescind the fee waiver to support the family in hosting a memorial gathering at the City-owned facility.

BACKGROUND

Eric Washington was a dedicated community advocate who worked to promote positive change in the City of Compton and surrounding communities. His efforts focused on expanding access to housing, fostering economic development, supporting gang intervention and violence prevention initiatives, strengthening community engagement, advancing educational opportunities, and promoting unity among residents.

Mr. Washington tragically lost his life during the Fourth of July weekend in the City of Compton. The family of Mr. Washington originally requested the use of the Douglas F. Dollarhide Community Center to host a repast. The Parks and Recreation Department has reviewed the request and confirmed that the facility is available and that the necessary staffing and security resources can be provided to accommodate the event. The City Council and City Manager agreed to grant this request, however, representatives from Mr. Eric Washington’s family sought to use another venue for the repast. The waiver, therefore, should be rescinded because the facility was no longer used on July 25, 2026 as requested.

STATEMENT OF THE ISSUE

Representatives from the family of Eric Washington requested a waiver of facility rental fees associated with hosting a repast at the Douglas F. Dollarhide Community Center following memorial services. The total cost for use of the facility, including staffing and security services, is $2,841.94.

In recognition of Mr. Washington's contributions to the City of Compton and the surrounding community and considering the public and community-oriented nature of the memorial gathering, the City Manager is requesting City Council approval of a full waiver of the facility rental fees. In addition, the City Council of the City of Compton pledged to pay the staff fees associated with the event.

The requested action was consistent with the City's ability to provide fee waivers for events determined to serve a public or community benefit. But considering the fee waiver is no longer needed, the proper course of action would be to rescind the fee waiver and no longer collect pledged fees because the event did not occur.

FISCAL IMPACT

Approval of this would have initially resulted in the City foregoing $2,841.94 in facility rental, staffing, and security fees associated with the event. The costs associated with providing the facility, staffing, and security have been identified and can be accommodated within existing departmental resources. However, because the event never occurred and the fee waiver was not used, there is no longer an associated fiscal impact. No additional appropriation is requested.

RECOMMENDATION

Staff now recommends that the City Council adopt the attached Resolution approving and rescinding the $2,841.94 facility rental fee waiver for the repast honoring Eric Washington at the Douglas F. Dollarhide Community Center, which was scheduled for July 25, 2026. No additional action will be taken and no fees, including those previously pledged by the City Council, will be paid to the City.

BRYAN SPRAGG
DIRECTOR OF RECREATION

APPROVE FOR FORWARDING:

JERRY GROOMES
INTERIM CITY MANAGER

RESOLUTION NO. _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING AND RESCINDING THE PREVIOUSLY AUTHORIZED FACILITY RENTAL FEE WAIVER FOR A REPAST HONORING ERIC WASHINGTON AT THE DOUGLAS F. DOLLARHIDE COMMUNITY CENTER

WHEREAS, the City of Compton recognizes that community memorial gatherings provide meaningful opportunities for residents to honor those who have made lasting contributions to the City and promote unity during times of loss; and

WHEREAS, the family of Mr. Eric Washington has requested use of the Douglas F. Dollarhide Community Center to host a repast in his honor on July 25, 2026, from 4:00 p.m. to 8:00 p.m.; and

WHEREAS, Mr. Eric Washington made lasting contributions to the City of Compton through his service, leadership, and commitment to the community, and his passing has had a significant impact on residents throughout the City; and

WHEREAS, the Parks & Recreation Department has reviewed the request and confirmed that the facility, staffing resources, and security services required for the event can be accommodated on the requested date; and

WHEREAS, the total cost associated with the repast, including facility use, staffing, and security, amounts to $2,841.94; and

WHEREAS, the City Manager has determined that granting a waiver of the associated fees was appropriate in recognition of the community significance of the event, the longstanding contributions of the Washington family, and the City's commitment to supporting residents during times of loss; and

WHEREAS, the City Council made a pledge to pay the outstanding fees associated with staff for the repast to be held at the Douglas F. Dollarhide Community Center; and

WHEREAS, the City Council found that providing such support is consistent with the City's values of compassion, public service, and responsiveness to the needs of the community

WHEREAS, Mr. Eric Washington's representatives determined that they wanted to instead hold the repast at another location not owned by the City previously scheduled on July 25, 2026.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:

Section 1. The City Council hereby authorizes the City Manager to approve and rescind the waiver of all facility rental, and security fees associated with the repast honoring Mr. Eric Washington, scheduled for July 25, 2026, at the Douglas F. Dollarhide Community Center as it was no longer held at that place and time. The City Council's pledge to pay the staff fees was rendered moot in light of that decision and no collection of staff fees will occur.

Section 2. The total amount of $2,841.94 in facility use, and security costs shall not be collected by the City. Any remaining staff associated fees previously pledged to be paid by the City Council are now rescinded and shall not be paid to the City.

Section 3. The family of Mr. Eric Washington determined that they no longer sought to have the repast at the Douglas F. Dollarhide Community Center on July 25, 2026. The City staff is now authorized and directed to take action to approve and rescind the fees to use Douglas F. Dollarhide Community Center associated as specified in this Resolution.

Section 4. That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

ADOPTED this _____day of _____, 2026

_____
EMMA SHARIF
MAYOR OF THE CITY OF COMPTON

ATTEST:

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

STATE OF CALIFORNIA
COUNTY OF LOS ANGELES
CITY OF COMPTON: ss

I, Satra D. Zurita, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council of the City of Compton, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the _____day of _____, 2026.

That said Resolution was adopted by the following vote, to wit:

AYES: COUNCILMEMBERS-
NOES: COUNCILMEMBERS-
ABSTAIN: COUNCILMEMBERS-
ABSENT: COUNCILMEMBERS-

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

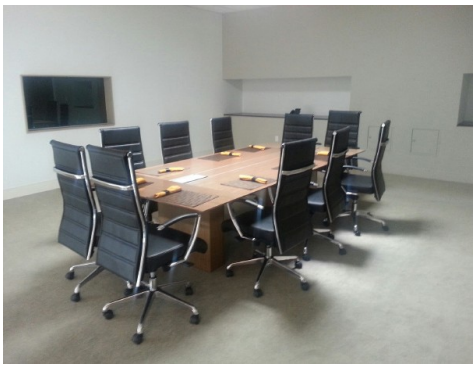
Douglas F. Dollarhide Community Center
301 N Tamarind Ave, Compton CA, 90220
Phone: 310-605-5688
Email: contactparks@comptoncity.org

Welcome!! The Douglas F. Dollarhide Community Center is a beautifully landscaped multi-purpose event center that offers youth, adult and senior program and activity services.

- Monday - Thursday from 8am to 5pm for community programming
- Available seven days a week for rentals.
- A $250 deposit is required to reserve space. Other fees include staffing and security.
- **COVID-19**- Listed capacities will be adjusted in accordance to the guidelines of the CDC, L.A. County, and the City of Compton's best practices.

Please complete the attached application to receive fee assessment. Thank you!

CONFERENCE ROOM



- Audio Visual
- 10 Seat Conference Table
- $50 per hour

TERRACE - OUTDOOR SPACE

- Capacity 200
  COVID (60-75)
- $75 per hour

COURTYARD - OUTDOOR SPACE

- Capacity 200
  COVID (60-75)
- $75 per hour

MEETING ROOMS

Small meeting rooms (x4)
- Capacity: 28 - Fee:- $35 per hour
  COVID (10-12)
- Large Meeting Rooms (x2)
  COVID (20)
- Capacity: 56 - Fee - $50 per hour

BANQUET ROOM

Full Room
- Audio Visual
- Capacity 801 Seating Auditorium
  COVID (90-108)
- Capacity 350 with Tables & Chairs
  COVID (80-96)
- $125 per hour

Half Room
- Audio Visual
- Capacity 300 Seating Auditorium
  COVID (45-55)
- Capacity 150 with Tables & Chairs
  COVID (32-48)
- $75 per hour

City of Compton Recreation Department

Community Rooms and Athletic Fields

Burrell Mac Donald Park Community Center

2516 W. Alondra Blvd
Compton, CA 90220
Community Center - (310) 638-6414
Recreation Office- (310) 605-5688

Small Banquet Room

Resident Rate: $50 per hour
Non Resident Rate: $55 per hour
Capacity:
Auditorium Seating-TBD COVID- TBD
Banquet Seating-TBD COVID- TBD

Baseball Field

Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 per hour

Multipurpose Field

Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 per hour

Ellerman Park

400 West Street
Compton, CA 90220
Recreation Office- (310) 605-5688

Multipurpose Field

Lighted Res. Rate: $35 per hour
Lighted Non Resident Rate: $40 hour
Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 hour

Gonzales Park Community Center

1101 West Cressey Street
Compton CA 90220
Community Center- (310) 638-1007
Recreation Office- (310) 605-5688

Small Meeting Room

Resident Rate: $35 per hour
Non Resident Rate: $40 per hour
Capacity:
Auditorium Seating- TBD COVID- TBD
Banquet Seating- TBD COVID- TBD

Gymnasium

Resident Rate: $75 per hour
Non Resident Rate: $80 per hour
Capacity: Regular- TBD COVID- TBD

City of Compton Recreation Department

Community Rooms and Athletic Fields

Kelly Park Community Park

2319 East Caldwell Street

Compton, CA 90220
Community Center- (310) 761-1415
Recreation Office- (310) 605-5688

Small Meeting Room

Resident Rate: $35 per hour
Non Resident Rate: $40 per hour
Capacity:

Auditorium Seating-TBD	COVID-TBD
Banquet Seating- TBD	COVID-TBD

Baseball Field

Lighted Res. Rate: $35 per hour
Lighted Non Resident Rate: $40 hour
Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 per hour

Multipurpose Field

Lighted Res. Rate: $35 per hour
Lighted Non Resident Rate: $40 hour
Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 per hour

Lueders Park Community Center

1500 East Rosecrans Avenue
Compton CA 90220
Community Center- (310) 638-4821
Recreation Office- (310) 605-5688

Small Meeting Room

Resident Rate: $35 per hour
Non Resident Rate: $40 per hour
Capacity:

Auditorium Seating-TBD	COVID-TBD
Banquet Seating- TBD	COVID-TBD

Gymnasium

Resident Rate: $75 per hour
Non Resident Rate: $80 per hour
Capacity: Regular- TBD COVID- TBD

Tennis Courts

Lighted Res. Rate: $15 per hour Lighted
Non Resident Rate: $20 hour
Unlighted Res. Rate: $10 per hour
Unlighted Non Res. Rate: $15 hour

Small Banquet Room

Resident Rate: $5O per hour
Non Resident Rate: $55 per hour
Capacity:

Auditorium Seating- TBD	COVID-TBD
Banquet Seating- TBD	COVID-TBD

City of Compton Recreation Department

Community Rooms and Athletic Fields

Raymond Street Park
400 Block of Raymond Street
Compton, CA 90220
Recreation Office- (310) 605-5688

Baseball Field
Lighted Res. Rate: $35 per hour
Lighted Non Resident Rate: $40 hour
Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 hour

Sibrie Park
1300 West El Segundo Blvd
Compton, CA 90220
Recreation Office- (310) 605-5688

Multipurpose Field
Lighted Res. Rate: $35 per hour
Lighted Non Resident Rate: $40 hour
Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 hour

Baseball Field
Lighted Res. Rate: $35 per hour
Lighted Non Resident Rate: $40 hour
Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 hour

South Park
1300 East Caldwell Street
Compton CA 90221
Recreation Office- (310) 605-5688

Multipurpose Field
Lighted Res. Rate: $35 per hour
Lighted Non Resident Rate: $40 hour
Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 hour

Baseball Field
Unlighted Res. Rate: $30 per hour
Unlighted Non Res. Rate: $35 hour

Wilson Park
123 North Rose Street
Compton, CA 90220
Community Center- (310) 631-3845

Small Banquet Room
Resident Rate: $50 per hour
Non Resident Rate: $55 per hour
Capacity:
Auditorium Seating- TBD COVID-TBD
Banquet Seating- TBD COVID-TBD

Gymnasium
Resident Rate: $75 per hour
Non Resident Rate: $80 per hour
Capacity: Regular- TBD COVID- TBD

Additional Fees Included:

Security Guard: $30 per hour per guard
Security Guard to guest ratio is 1 guard per 50 guests. Security duties begin one hour prior to the event time and leave one hour after the event ends
(Minimum of two Security guards required for **Douglas F. Dollarhide Community Center**.)

Custodial: $35 per hour per custodian
(Minimum of two custodians required for events **at Douglas F. Dollarhide Community Center** for 100+ guests)
Custodians begin duties one hour prior to the event start time and leave one hour after the event ends.

Recreation staff: $35 per hour per Staff
A Recreation staff member is required for all after-hours events at **the Douglas F. Dollarhide Community Center**. Staff will begin duties ½ hour prior to the event start time and leaves ½ hour after the event ends.

City of Compton Facility Rental Permit Application

Any person applying for the use of a City of Compton facility on behalf of any society, group or organization must provide all applicable insurance to the Recreation Department prior to the filing of the application.

Name of Representative: Tina Johnson

Phone: [redacted] Alternate #: _____ Date: July 25, 2026

Address: [redacted] City: [redacted] Zip: [redacted]

Name of Organization: N/A Alternative Representative: _____

Address: _____ City: _____ Zip: _____

(No Alcoholic Beverages of Any Type Are Allowed At Any Of The City Parks Or Park Facilities)

Name of Facility: Dollarhide Community Time Requested: 4:00 PM TO 8:00 PM Total Hours: 4 Hours

Date Requested: July 25, 2026 Day of Week: Saturday or continuous Dates: _____ to _____

Type Activity: Repast for Eric Washington Estimated Attendance: 300

Specify Facility: ☐ Meeting Room ☒ Banquet Room ☐ Athletic Field ☐ Lighted Field ☒ Picnic Area ☐ Gym

Equipment Needed: ☒ Tables ☒ Chairs ☒ Podium ☒ P/A System ☐ Easels

Note: The group is responsible for observing all facility Rules and Regulations and for maintaining an acceptable standard of behavior. Failure to do so may result in partial/full loss of security deposit, removal from the facility, and/or event cancellation.

Signature of Person Requesting Reservation: Tina Johnson Date: July 15, 2026

For Office Use Only

Security Deposit Amount: $250.00 **Date Received:** _____ **Total Fees:** _____

Facility Fee: _____ **Rec. Staff:** _____ **Security:** _____ **Custodian:** _____ **Application:** $25.00

Refund Check# (If applicable) _____ **Total Fees Due Date:** _____

Payments

Payment 1 Receipt #: _____ **Date:** _____ **Amount:** _____

Payment 2 Receipt #: _____ **Date:** _____ **Amount:** _____

Payment 3 Receipt #: _____ **Date:** _____ **Amount:** _____

Department Signature: _____ **Date:** _____

City of Compton Facility Rental Guidelines

Rental Application Terms and Conditions

Please initial each of the following items to acknowledge that you have read and agree with the information.

TJ I understand that this document serves as a request for usage of a City of Compton facility and in no way serves as an agreement for rental and/or usage. I understand that a Rental Agreement contract must be completed and confirmed by the City of Compton Recreation Department and a security deposits must be paid in addition to the Rental Agreement contract for confirmation of a rental.

TJ I understand that my requested rental start-time and end-time includes all set-ups and clean-up and will end no later than 12 AM. I understand that I will not have access to a facility before or after my requested and confirmed start-time and end-time. Failure to exit facility/parking lot at confirmed end time will result in additional fees being charged.

TJ I understand that time and date changes will be accepted in writing subject to facility and staff availability. Additional rental time must be paid at the time of request.

TJ I understand that I, the applicant, must be at least 21 years of age and be present and reasonably available throughout the entire duration of the rental.

TJ I understand that only the rooms specified in the rental agreement will be available for my use during the event and all guest will remain in the designated area. All exits and walkways must be kept clear at all times.

TJ I understand there will be NO SMOKING IN ANY CITY BUILDING OR WITHIN 25 FEET OF ANY BUILDING ENTRANCE.

TJ I understand that some equipment, decorations, and supplies cannot be used i.e.; fog/smoke machine, helium filled balloons, staples, tacks, glue, or anything that would damage the City Compton's property or that is disapproved by the Recreation Department.

TJ I understand that music will be monitored throughout the event and must be turned off by 10pm.

TJ I understand, within reason, all decorations, debris, food items, and supplies in all rented facilities, bathrooms, hallways, common areas and parking lots must be cleaned and/or removed.

TJ I understand that the deposit is only refundable upon compliance of all terms of rental contract.

TJ I understand, that for my protection, the City of Compton recommends applicants to obtain public liability insurance and naming the City of Compton as an additional insured. The insurance will protect me and my guests while using City property and is to indemnify against loss resulting from bodily injury and /or property damage. This will be required under certain circumstances. Any insurance broker or agency can help you obtain the proper coverage.

TJ I understand, that my guests and I are susceptible to the COVID virus and will abide by all rules and regulations enforced. If I, or my guests, contract the virus, we will not hold the City of Compton and its staff, agents, or affiliates accountable in any form.

I, Tina Johnson , have read the above conditions for renting a City of Compton facility. I agree to uphold these conditions and understand that failure to comply with any of these requirements may result in termination of the rental agreement, vacating the premises, forfeiture of deposits, and/or rental fees. In the case of damage or cleaning issues, additional charges may be assessed as well.

Applicant Signature: Tina Johnson Date: July 15, 2026

City of Compton Facility Rental Guidelines

Facility Use Equipment List

Name: Tina Johnson

Address: [redacted]

Phone: [redacted] Alternate Phone: _____

Event Date: July 25, 2026

Event Location: Dollarhide Community

Please check off all needed equipment and list quantities/size where appropriate:

1 Podium

2 Microphone

1 P/A System

37 Round Tables — Quantity 8 # of chairs per **Round** table

8 Rectangular Tables — Quantity N/A # of chairs per **Rectangular** table

300 Chairs only — Quantity _____ (Auditorium Seating)

Additional information/notes: _____

City of Compton Facility Rental Guidelines

General Information

Rental Procedure

Reservations for all City of Compton facilities are made at the Department of Recreation office located at 301 N. Tamarind Ave, Compton CA 90220. Call 310-605-5688 to inquire about the availability of Compton Recreational sites.

- Recreation facilities may be reserved for use by individuals and organizations for recreational, social, educational, and or government functions. Priority is given to Compton residents on a first-come, first-served basis.
- Permit applicants must be 21 years of age or older, and be authorized by their organization to sign the reservation agreement.
- Rental requests can be submitted up to six months in advance and no later than 10 business days prior to event date.

Proof of Liability Insurance

During the full term of this permit, the organization/applicant shall secure and maintain, at its sole expense, Commercial General Liability Insurance written on an occurrence basis with limits no less than $2,000,000 combined single limit per occurrence and $1,000,000 aggregate for personal injury, bodily injury and property damage. Insurance policy must include the City of Compton as additional insured. The organization/applicant must provide a Certificate of Insurance evidencing the required insurance before using any City Facilities. Furthermore the Certificate of Insurance shall provide 30 days prior written notice of cancellation.

Payments

All deposit amounts must be paid prior to the reservation permit being processed. The balance of all fees must be paid 10 business days prior to the day of the event. Payment must be paid by cashiers check or money order and must have the permit holder's name on the form of payment. Reservations made less than 10 business days prior to the event date must be paid infull at time of application submittal.

- Each rental application will be assessed a mandatory non-refundable $25 processingfee.
- Deposits - A $250 security deposit is required for all facility reservations. Security deposits are refunded (in part or in whole depending upon the condition of the facility). The cost of replacing broken, damaged or missing equipment will be deducted from the security deposit. If the cost of cleanup and damages exceeds the amount of the security deposit, the applicant will be billed for the additional amount.

Set-up and Break-down Time

Groups requiring time to decorate or make other preparations or needing additional set-up and clean-up time for caterers must include this time on the permit request form. Permit groups that arrive before the "start time" or leave after the "end time" will be charged double the hourly rental rate for the additional time. Staff is not authorized to sign for deliveries. Someone involved with the activity must accept deliveries. No deliveries may be made prior to approved permit time. Vehicles are NOT allowed to be driven onto restricted areas of City property to unload/load equipment, supplies etc. Designated areas will be identified by City staff.

General Information (cont'd)

Cancellation Policy

Cancellations and refund requests must be received at least 10 business days prior to the date of the event. Cancellations and refunds requested less than 10 business days prior to the date of the event will be charged 50% of the rental amount. Refunds will not be issued for cancellations or for revisions made seven business days or less of event date. Refunds are not given for anyunused portion of the time stated on the permit. The permit-processing fee is not refundable. Due to unforeseen circumstances, the City reserves the right to reschedule and/or cancel the building reservation. In such event, the City will offer the permit holder an opportunity to change their original date or be issued a full refund.

- Refunds and facility deposits will be paid by check payable to the permit holder and will be mailed via U.S. Postal Service.
- Permit holders interested in changing the date or location of their reservation will need to cancel their original reservation request and begin the process for a new request. Cancelation and permit processing fees will be charged accordingly.

Rental Guidelines

The facility shall be used for the purpose stated and no other use will be permitted. The permit may be revoked by the City of Compton for failure to observe the rules and regulations, improper conduct, or when cancellation is necessary for other reasons. The City of Compton has priority use of all facilities.

All permit holders approved for facility use, must observe the following guidelines and requirements:

- Permit holders must inspect the permitted facility space and review and sign the FacilityPermit/ Facility Deposit Release form with staff prior to the start of and at the conclusion of their permit.
- The permit group agrees to leave the permitted facility space in a clean and orderlycondition.
- The permit holder must immediately report any accident and/or damage to Cityproperty to recreation staff on duty.

- Entertainment: Loud music is prohibited; therefore amplified live music and bands are not permitted. Unamplified single instrument performances, D.J.'s and karaoke machines are allowed provided the sound is kept at a reasonable level as determined by the Recreation staff on duty. If volume exceeds the "reasonable" level as dictated by staff, the permit holder must lower the volume. If noise problems continue, the event will immediately be canceled and payment may be forfeited.

- Adult entertainment is **NOT** permitted on City premises.
- In accordance with City of Compton Municipal Code, 7-28.1, prohibits smoking in all public areas where non-smokers are subject to the exposure of second-hand smoke.
- No tape, nails, staples, glitter, etc. will be permitted on the walls, ceilings, floors or windows of any facility.
- No equipment or materials of any kind may be stored in City buildings
- COVID-19
  - Masks are to be worn at all times unless eating or drinking.
  - Social Distancing of 6 ft. is required
  - Anyone who is sick or have symptoms of COVID-19 must be removed from the group and the facility grounds.
  - Rental participants will be scanned for a temperature check.
  - Any participants, not willing to abide by the COVID guidelines, will be asked to leave the facility and the grounds.
  - Staff may end the event at any time, if he/she feels it is necessary to prevent the spread. There will be no refunds upon cancellation of the event due to COVID.
- Failure to adhere to the guidelines may result to the cancellation of the event and all funds will be forfeited.

CITY OF COMPTON

DOLLARHIDE FACILITY RENTAL QUOTE

Today's Date	Thursday, July 16, 2026
Event:	Eric Washington Repast
Event Date:	Saturday, July 25, 2026
Event Time	4PM - 8PM
Where:	Dollarhide Community Center- Banquet Hall(Full Room)
Estimated Attendees:	300 - 400
Type of Event:	Repast

RENTAL COST	COST PER HOUR	# OF HOURS	AMOUNT	# OF STAFF	TOTAL
Security Deposit	$250.00	0	$250.00	0	$0.00
Application Fee	$25.00	0	$25.00	0	$25.00
Facility Fee	$152.00	4	$608.00	0	$608.00
Recreation Staff Fee	$37.15	5	$185.75	2	$371.50
Custodial Staff Fee	$30.82	6	$184.92	4	$739.68
Security Staff Fee	$45.74	6	$274.44	4	$1,097.76
Total Rental Costs	**$540.71**	**21**	**$1,528.11**	**10**	**$2,841.94**

Quote includes the following timeframes for setup and cleanup:

Recreation: 30 mins before and after (after hours costs)
Custodial: 1 hour before and 1 hour after
Security: 1 hour before and 1 hour after

I acknowledge receipt of the above rental cost quote:

_____ _____ _____

PRINT NAME SIGNATURE DATE:

_____ _____

STAFF SIGNATURE DATE

September 8, 2026

TO: **MAYOR AND CITY COUNCIL MEMBERS**

FROM: **CITY MANAGER'S OFFICE**

SUBJECT: **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON RESCINDING RESOLUTION NO. 26,435 AND AUTHORIZING THE CITY MANAGER TO ENTER A FIVE-YEAR (FISCAL YEARS 2026-2027 TO 2030-2031) AGREEMENT WITH ALLIED MANAGED CARE, INC. FOR THE SELF-INSURED WORKERS' COMPENSATION PROGRAM FOR $105,000 PER FISCAL YEAR**

SUMMARY

Adoption of the attached Resolution will rescind Resolution No. 26,435 due to amount increasing to $105k per fiscal year. The City Council will consider adopting a resolution authorizing the City Manager to enter an agreement with Allied Managed Care, Inc. for the provision of workers' compensation services for the City's self-insured workers' compensation program.

BACKGROUND

All employers in California are required by law to pay for the medical treatment and lost wages of employees who suffer job-related injuries or illnesses. The City of Compton has been self-insured and self-administered for its Workers' Compensation Program since 1981 and has implemented an assertive cost containment program. The City also provides efficient service to City employees who have suffered a work-related injury, as well as vigorously defend disputed claims.

STATEMENT OF THE ISSUE

It is an industry wide practice to maintain a panel of professionals, who will also act as partners, to assist in the maintenance of a successful Workers' Compensation Program. The City's agreement with its current workers' compensation program vendor related to bill review services expired June 30, 2026; therefore, a need to employ the services of a qualified and experienced service provider capable of performing Workers' Compensation bill reviews, PPO offerings, medical professional networks, bill review negotiations and reporting requirements.

Staff has determined that Allied Managed Care, Inc. would be the best partner with the City in a continuing effort to manage a viable self-insured program. Accordingly, staff recommends City Council accept the proposal of Allied Managed Care, Inc. to render bill review services for the City's Workers' Compensation Program. **This is a professional services agreement** and based on Compton Municipal Code 4-11.7 Exceptions to

Competitive Bidding Requirements no bidding was required. Disruption in services rendered to our employee(s) is not an ideal situation for the City.

In order to authorize the City Manager to enter an agreement with Allied Managed Care, Inc. to render requisite services, City Council's authorization is necessary.

FISCAL IMPACT

Funds for these services are budgeted in FY 2027 and future budget years in Account No. 6300-510-000-4262 ($18,000) and 6300-510-000-4265 ($87,000). The agreement will be for the Fiscal Years 2026-2027 to 2030-2031 and $105,000 per fiscal year.

RECOMMENDATION

Staff recommends that the City Council adopt the attached Resolution.

O. BEN MARTINEZ
WORKERS COMPENSATION CLAIMS ADMINISTRATOR

APPROVED FOR FORWARDING:

JERRY GROOMES
INTERIM CITY MANAGER

RESOLUTION NO. _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON RESCINDING RESOLUTION NO. 26,435 AND AUTHORIZING THE CITY MANAGER TO ENTER A FIVE-YEAR (FISCAL YEARS 2026-2027 TO 2030-2031) AGREEMENT WITH ALLIED MANAGED CARE, INC. FOR THE SELF-INSURED WORKERS' COMPENSATION PROGRAM FOR $105,000 PER FISCAL YEAR

WHEREAS, all employers in California are required by law to pay for the medical treatment and lost wages of employees who suffer job-related injuries or illnesses; and

WHEREAS, the City of Compton has been self-insured and self-administered for its Workers' Compensation Program since 1981 and has implemented an assertive cost containment program. The City also provides efficient service to City employees who have suffered a work-related injury, as well as vigorously defend disputed claims; and

WHEREAS, it is an industry wide practice to maintain a panel of professionals, who will also act as partners, to assist in the maintenance of a successful Workers' Compensation Program; and

WHEREAS, the City's agreement with its current workers' compensation program vendor related to bill review services expired June 30, 2026; therefore, a need to employ the services of a qualified and experienced service provider capable of performing Workers' Compensation bill reviews, PPO offerings, medical professional networks, bill review negotiations and reporting requirements; and

WHEREAS, staff has determined that Allied Managed Care, Inc. would be the best partner with the City in a continuing effort to manage a viable self-insured program; This is a professional services agreement and based on Compton Municipal Code 4-11.7 Exceptions to Competitive Bidding Requirements no bidding was required; and

WHEREAS, in order to authorize the City Manager to enter into an agreement with Allied Managed Care, Inc. to render requisite services, City Council's authorization is necessary.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:

SECTION 1. That Resolution No. 26,435 is hereby rescinded and the City Manager is authorized to enter an agreement with Allied Managed Care, Inc. to render bill review services.

SECTION 2. That funds for this contracted services will be budgeted in Fiscal Year 2027 and future budget years in Account No. 6300-510-000-4262 ($18,000) and 6300-510-000-4265 ($87,000). The agreement will be for Fiscal Years 2026-2027 to 2030-2031 and $105,000 per fiscal year.

SECTION 3. That a copy of this Resolution shall be filed in the offices of the City Manager, City Attorney, City Controller, and the City Clerk.

SECTION 4. That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

ADOPTED this ____ day of _____, 2026.

_____

EMMA SHARIF
MAYOR OF THE CITY OF COMPTON

ATTEST:

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

STATE OF CALIFORNIA
COUNTY OF LOS ANGELES
CITY OF COMPTON: ss

I, Satra D. Zurita, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the ____ day of _____, 2026.

That said Resolution was adopted by the following vote to wit:

AYES: COUNCIL MEMBERS-
NOES: COUNCIL MEMBERS-
ABSENT: COUNCIL MEMBERS-
ABSTAIN: COUNCIL MEMBERS-

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

PROFESSIONAL SERVICES AGREEMENT
BETWEEN
CITY OF COMPTON
AND
ALLIED MANAGED CARE, INC.

This **AGREEMENT is** entered into by and between the **CITY OF COMPTON, a** municipal corporation of the State of California (hereinafter referred to as **"CITY")** located at 205 South Willowbrook Avenue, Compton, California 90220 and **ALLIED MANAGED CARE, INC.** (hereinafter referred to as **"CONSULTANT")** located at 10445 Old Placerville Road, Sacramento, California 95827, (each a "Party" and collectively, the "Parties").

RECITALS

WHEREAS, the City of Compton is self-insured for its Workers' Compensation Program; and

WHEREAS, the City has determined that there is a need to employ the services of a qualified and experienced service provider capable of performing Workers' Compensation Utilization Review, Peer Review services, Nurse Case Management and, Bill Review Services, Medical Provider Network; and

WHEREAS, Consultant (Allied Managed Care, Inc.) warrants that it is specifically trained, experienced, competent, and has the resources to provide such services which will be required by this Agreement; and

WHEREAS, Staff is requesting the City Council give approval to award a contract to the Consultant to provide the services required. The contract for sixty (60) months
The effective date sixty (60) month is July 1, 2026.

WHEREAS, City desires to engage Consultant to provide these services by reason of its qualifications and experience in performing such services; and

WHEREAS, Consultant is willing to render such professional services, as hereinafter defined, on the following terms and conditions.

NOW, THEREFORE, the Parties, for the consideration, terms and conditions herein described, mutually agree as follows:

1. Services to be rendered by Consultant. It is the mutual understanding of the parties that the Consultant shall perform and provide California Workers' Compensation Utilization Review, Peer Review services, Nurse Case Management and Bill Review Services in connection with cost containment services rendered to the City, including the following tasks and deliverables:

a. Provide the City with Utilization Review and Peer Review services developed to assess the frequency, duration, intensity and appropriateness of all modalities and procedures common to Workers' Compensation; including concurrent management of hospitalizations and retrospective review of medical treatment not previously reviewed (Peer Review is physician to physician evaluation of cases for medical appropriateness).

   Review request for treatment from medical providers to ensure treatment is reasonably necessary and consistent with medical treatment utilization standards and complies with all legal and statutory requirements identified by the California Department of Workers' Compensation pursuant to California Labor Code Sections 4610, 5307.27 and 4604.5 (reviews are performed by licensed nurses and physicians with an understanding of the California workers' compensation system and utilization review regulations).

b. The Utilization Review Program operates under the direction of the Medical Program Director, a California-licensed physician and the Utilization Review Program is compliant with all California-specific regulatory requirements.

c. Reviewers use medical care guidelines developed by the California Medical Treatment Utilization Review Schedule (MTUS) and other nationally recognized criteria sets developed by practicing physicians.

d. Provide the City with reports which include: monthly utilization detail reports indicating determination of each service reviewed, savings analysis, other reports requested by the **City.**

e. Allied Managed Care will maintain URAC Certification, as required.

f. Provide the City with Nurse Case Management Services developed to assist the City with assisting their injured workers receive appropriate medical treatment and in promoting appropriate return to work.

g. Provide the City with Bill Review Services reducing bills to fee schedule, providing appropriate PPO discounts and answering calls from providers and addressing any concerns.

h. Provide the City with Medical Provider Network (MPN) services under the Consultant's "Network Service Entity".

Consultant acknowledges that in entering into this Agreement the City is relying on Consultant's professional skills, knowledge and experience to do and perform the services in accordance with best standards of professional practice. While performing the services, Consultant agrees to perform all the said services and furnish all the necessary materials at its own cost and expense necessary to complete said services in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession currently practicing under similar circumstances and to the reasonable satisfaction of the City.

Consultant services hereunder shall be performed in a good, competent and professional manner. Consultant shall be responsible for correcting and completing all errors and omissions related to the services provided by the Consultant for this Agreement at no additional cost to the City. "Errors" and "0missions" for purposes of this paragraph are defined to mean a failure by the Consultant to meet the standards of its profession as set forth in the preceding paragraph. The acceptance of the services by City does not release Consultant from these obligations.

Consultant will be responsible for employing or engaging all persons necessary to perform the services. All of Consultant's staff will be qualified by training and experience to perform their assigned tasks. Consultant will give its personal attention to the fulfillment of the provisions of this Agreement by all of its employees and sub-contractors, if any, and will keep the services under its control. On request of City, if any employee or sub-contractor of Consultant fails or refuses to carry out the provisions of this Agreement or appears to be incompetent or to act in a disorderly or improper manner, Consultant will discharge said employee or sub-contractor from performing services pursuant to provisions of this Agreement.

Acceptance by the City of the services performed under this Agreement does not operate **as a** release of said Consultant from such professional responsibility for the services performed.

Dominic Russo, President & CEO of Consultant, shall be primarily responsible for representing Consultant in performance of this Agreement.

2. Duration of Contract. The Consultant shall commence services requested by the City on issuance of Notification to Proceed from the City to Consultant and continue to perform, in a diligent and professional manner, those services requested and required pursuant to this Agreement for a term of sixty (60) months, unless this Agreement is extended or terminated as provided herein. Effective July 1, 2026.

Consultant will generally adhere to any schedule set forth by the City and/or California Workers' Compensation laws, rules, regulations and/or procedures provided, that City will grant reasonable extensions of time (if possible pursuant to provisions of any applicable laws or regulations) for the performance of the services occasioned by unusually lengthy governmental reviews of Consultant's work product or other unavoidable delays occasioned by unforeseen circumstances; provided, further, that such unavoidable delay will not include strikes, lockouts, work stoppages, or other labor disturbances conducted by, or on behalf of, Consultant's officers or employees.

Consultant acknowledges the importance to City of any agreed upon or required schedule and agrees to put forth its best professional efforts to perform the services in a manner consistent with that schedule. City understands, however, that Consultant's performance must be governed by sound practices. Consultant will work such overtime or engage such personnel and equipment as necessary to maintain the schedule, without additional compensation.

3. Compensation. Consultant shall be compensated for services rendered during the term of this Agreement as follows:

a. Utilization Review: $85.00 per utilization review request

b. Peer Review: $200.00 per peer review request

c. Field Nurse Case Management: $95.00 per hour

d. Telephonic Nurse Case Management: $90.00 per hour

e. Medical Provider Network Access: $1500 per month

f. Bill Review Services:

(1) Medical Bill Review/PPO: Official Medical Fee Schedule (OMFS) Review: $8.00 per bill (flat rate per bill) plus PPO access fee (see below)

(2) PPO fee for savings below fee schedule: PPO Network Access Fee: Anthem Blue Cross- CA 26% First Health/Coventry 24% Procura 22% PRIME 22% InterPlan 18%ClarisPointe 18% ASI Flex 18%

(3) Specialty Bill Review:

Negotiation of Non-OMFS and Line-Item Audit bills, including Inpatient/Outpatient Hospital bills (non-PPO charges): 10% of Savings capped at a maximum of $5,000.00.

(4) Electronic billing:

Electronic Billing fee- for those limited bills that are submitted by a clearing house: $1.00 per bill.

No additional compensation will be paid to the Consultant unless there is a change in the scope of the services or the scope of the project. In the instance of a change in the scope of work or scope of the project, adjustment to the total compensation will be negotiated between the Consultant and the City. Adjustment in the total compensation will not be effective until authorized and approved in writing by the Parties.

If Consultant fails to submit the required deliverable items according to schedule or as required by the Agreement, except for those amounts that are due and not reasonably in dispute, the City shall have the right to delay payment and/or terminate this Agreement in accordance with the provisions noted herein.

Invoices shall be submitted no later than 45 calendar days after the performance of services for which the Consultant is billing. Invoices shall detail the work performed on each task as applicable. Invoices shall be delivered or mailed to the attention of the **City Risk Manager** at the following address: **City of Compton, 205 South Willowbrook Avenue, Compton, California 90220.**

Consultant shall be reimbursed within thirty (30) days, or as promptly as fiscal procedures may permit, upon receipt by the City of itemized invoices.

In the event of termination, the Consultant shall be entitled to compensation for the undisputed reasonable value of services performed to the effective date of termination, including any non-cancellable obligations incurred prior to termination; provided, however, that the City may condition payment of such compensation upon the Consultant's delivery to the City of any and all City property, documents, reports, records, materials and work product associated with the performance of this Agreement.

4. **Ownership of Materials.** All product produced by Consultant or its agents, employees, and subcontractors pursuant to this Agreement (the "Work Product") is the property of City. In the event this Agreement is terminated, all Work Product produced by Consultant or its agents, employees and subcontractors pursuant to this Agreement will be delivered to City pursuant to the termination clause of this Agreement.

The Work Product may be used by City and its agents, employees, representatives, and assigns, in whole or in part, or in modified form, for all purposes City may deem advisable, without further employment of or payment of any compensation to Consultant; provided, however, that if this Agreement is terminated for any reason prior to completion of the Project and if under such circumstances City uses, or engages the services of and directs another consultant to use the Work Product, City agrees to hold Consultant harmless from any and all liability, costs, and expenses relative to claims arising out of matters and/or events which occur subsequent to the termination of this Agreement as a result of causes other than the fault or negligence of Consultant, or anyone for whose acts it is responsible, in preparation of the Work Product. Consultant will not be responsible for deficiencies solely attributable to modifications of the Work Product performed by others, or that arise from use of the Documents in connection with a project or site other than that shown in the Work Product.

5. **Independent Contractor Status.** Consultant, its officers, employees, subcontractors, agents and volunteers (collectively hereinafter the "Consultant"), is a wholly independent Consultant and not an officer, employee, subcontractor or agent of the City of Compton, and is not authorized to act on behalf of the City. Neither the City nor any of its officers, employees, agents or volunteers shall have any control over the conduct of the Consultant, except as expressly set forth in this Contract. Consultant expressly warrants that while engaged in carrying out and complying with any terms and conditions of this Contract that Consultant shall not at any time or in any manner, represent that Consultant is in any manner officers, employees, agents or volunteers, joint venture or partner of the City. Consultants shall obtain no rights to retirement, health care or any other benefit that accrue to City officials, officers, or employees. Consultant expressly waives any claim to such rights. Consultants will not be eligible for any employee benefits, nor will City make deductions from any amounts payable to Consultant of taxes or

insurance. All payroll and employment taxes, insurance, and benefits shall be the sole responsibility of Consultant. Consultant retains the right to provide services for others during the term of this Contract.

The payment(s) made to Consultant pursuant to the Agreement will be the full and complete compensation to which Consultant is entitled. City will not make any federal or state tax withholdings on behalf of Consultant or its agents, employees or subcontractors. City will not pay any workers' compensation insurance, retirement contributions or unemployment contributions on behalf of Consultant or its employees or subcontractors. Consultant agrees to indemnify and pay City within thirty (30) days for any tax, retirement contribution, social security, overtime payment, unemployment payment or workers' compensation payment which City may be required to make on behalf of Consultant or any agent, employee, or subcontractor of Consultant for work done under this Agreement. At the City's election, City may deduct the amounts paid pursuant to this Section, from any balance owing to Consultant.

6. Successors, Assignment and Delegation. City and the Consultant each binds themselves, their partners, successors, assigns and legal representatives to the other hereto and to partners, successors, assigns and legal representatives of such other party in respect to all covenants, agreements and obligations contained in this Agreement.

The expertise and experience of Consultant are material considerations for this Agreement. Consultant shall not assign or transfer any interest in this Agreement or the performance of any of Consultant's obligations under this Agreement without the prior written consent of the City. Any attempted assignment or transfer of any of Consultant's rights, duties or obligations arising under this Agreement shall be null and void.

7. Nondiscriminatory Employment Practices. During the performance of this Agreement, the Consultant agrees not to discriminate against any employee or applicant for employment because of race, sex, creed, color, religion, age, sexual orientation, marital status, national origin, political affiliation, handicap or belief in accordance with requirements of City, State or Federal laws and regulations. Consultant will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, sex, creed, color, religion, age, sexual orientation, marital status, national origin, political affiliation, handicap or belief in accordance with requirements of City, State or Federal laws and regulations. Such actions shall include, but not be limited to the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoffs or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Consultant agrees to post in conspicuous places, available to employees, applicants and subcontractors for employment notices setting forth the provisions of this non-discrimination clause.

In the event of the Consultant's non-compliance with the non-discrimination clause of this Agreement, this Agreement may be immediately canceled, terminated or suspended in whole or in part.

8. Subcontracting. Consultant's services are unique and personal. Except as may be specified in Consultant's Proposal and agreed to by the City, Consultant will not subcontract any portion of the services without prior written approval of City Manager or his/her designee. If Consultant subcontracts any of the services, Consultant will be fully responsible to City for the acts, errors and omissions of Consultant's subcontractor and of the persons either directly or indirectly employed by the subcontractor, as Consultant is for the acts and omissions of persons directly employed by Consultant. Nothing contained in this Agreement will create any contractual relationship between any subcontractor of Consultant and City. Consultant will be responsible for payment of subcontractors. Consultant will bind every subcontractor and every subcontractor of a subcontractor by the terms of this Agreement applicable to Consultant's work unless specifically noted to the contrary in the subcontract and approved in writing by City.

9. Other Consultants. The City reserves the right to employ other consultants in connection with the services.

10. Indemnification. Consultant shall indemnify and save harmless the City. its officials. officers, employees. agents and volunteers (collectively hereinafter the "City"), against any and all damages to property or injuries to or death of any person or persons, including property and employees or agents of the City and shall indemnify and save the City from any and all liability and expense including reimbursement of reasonable defense costs and legal fees, and claims. demands, suits, actions or proceedings of any kind or nature, including Workers' Compensation claims, of or by anyone whomsoever to the extent resulting from or arising out of the negligent, reckless or willful misconduct for the Consultant. its officers, employees, subcontractors or agents in the performance of the duties undertaken by Consultant pursuant to this Agreement.

This indemnification and hold harmless obligation does not extend to claims arising out of the negligence or willful misconduct of the City.

11. Insurance. Without limiting the Consultant's indemnification of the City, Consultant shall obtain and maintain, at its cost and expense, for the duration of the Agreement and any and all amendments, insurance against claims for injuries to persons or damage to property which may arise out of or in connection with performance of the services by Consultant or Consultant's agents, representatives, employees or subcontractors. The insurance will be obtained from an insurance carrier admitted and authorized to do business in the State of California. Evidence of insurance shall be delivered to the City at the time of Consultant's execution of this Agreement. Such evidence shall specifically identify this Agreement and shall contain express conditions that the City is to be given written notice at least thirty (30) days in advance of any termination or implementation of a reduction of limits or material change of insurance coverage as specified herein. ***Failure on the part of the Consultant to procure or maintain insurance shall constitute a material breach upon which the City may immediately terminate this Agreement.*** All insurance required hereunder shall be primary with respect to any insurance maintained by the City.

Coverage's and Limits. Consultant will maintain the types of coverage's and minimum limits indicated below, unless the Risk Manager or City Manager. in consultation with the City Attorney approves a lower amount. These minimum amounts of coverage will not constitute any limitations or cap on Consultant's indemnification obligations under this Agreement. City, its officers, agents, volunteers and employees make no representation that the limits of the insurance specified to be carried by Consultant pursuant to this Agreement are adequate to protect Consultant. The coverage will contain no special limitations on the scope of its protection to the below-designated insured's except for Workers Compensation and errors and omissions insurance. Consultant will obtain occurrence coverage, excluding Professional Liability, which will be written as claims-made coverage. If Consultant believes that any required insurance coverage is inadequate, Consultant will obtain such additional insurance coverage. as Consultant deems adequate, at Consultant's sole expense.

11.1 Commercial General Liability Insurance. $1,000,000 combined single-limit per occurrence for bodily injury, personal injury and property damage. If the submitted policies contain aggregate limits, general aggregate limits will apply separately to the work under this Agreement or the general aggregate will be twice the required per occurrence limit.

11.2 Workers' Compensation and Employer's Liability. Workers' Compensation limits as required by the California Labor Code and Employer's Liability limits of $1,000,000 per accident for bodily injury. Workers' Compensation and Employer's Liability insurance will not be required if Consultant has no employees and provides, to City's satisfaction, a declaration stating this.

11.3 Professional Liability. Errors and omissions liability appropriate to Consultant's profession with limits of not less than $1,000,000 per claim. The coverage shall also provide an extended two (2) year reporting period commencing upon termination or cancellation of this Agreement.

Endorsements. For Commercial General Liability Insurance, Consultant will ensure that the policies are endorsed to name the City of Compton and its respective elected and appointed officers,

officials, employees, agents and volunteers as "additional insured's" with respect to liability arising out of the activities of the Consultant. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the City. ***Prior to City's execution of this Agreement, Consultant will furnish certificates of insurance and endorsements to City.***

Waiver of Subrogation. The policies shall contain a waiver of subrogation for the benefit of City.

12. Permits and Licenses. Consultant, at its own expense, during the term of this Agreement, shall obtain and maintain all appropriate business and professional permits, licenses and certificates that may be required in connection with the performance of services by the Consultant. Upon execution of this Agreement, the Consultant shall show evidence of a business license permit in conformance with *Section 9-1.2* of the *Compton Municipal Code.*

13. Maintenance of Records. Consultant will maintain complete and accurate records with respect to costs incurred under this Agreement. All records will be clearly identifiable. Consultant will allow a representative of City during normal business hours to examine, audit, and make transcripts or copies of records and any other documents created pursuant to this Agreement. Consultant will allow inspection of all work, data, documents, proceedings, and activities related to the Agreement for a period of three (3) years, or longer if required by law, from the date of final payment under this Agreement.

14. Warranties. Consultant represents and warrants (i) that Consultant has no obligations, legal or otherwise, inconsistent with the terms of this Agreement or with Consultant's undertaking this relationship with City, (ii) that the performance of the services called for by this Agreement do not and will not violate any applicable law, rule or regulation or any proprietary or other right of any third party, (iii) that Consultant will not use in the performance of his responsibilities under this Agreement any confidential information or trade secrets of any other person or entity and (iv) that Consultant has not knowingly entered into or will enter into any agreement (whether oral or written) in conflict with this Agreement.

15. General Compliance with Laws. Consultant will keep fully informed of federal, state and local laws and ordinances and regulations which in any manner affect those employed by Consultant, or in any way affect the performance of the services by Consultant. Consultant will at all times observe and comply with these laws, ordinances, and regulations and will be responsible for the compliance of the services with all applicable laws, ordinances and regulations. In the event the Consultant encounters any conflict between such laws and ordinances, Consultant shall notify the City in writing and the parties agree to work cooperatively to resolve the conflict.

16. Termination. In the event of the Consultant's failure to prosecute, deliver, or perform the services, after giving written notice of default and seven (7) days to correct the same, then, in addition to any other remedies, City may terminate this Agreement for nonperformance by notifying Consultant in writing. Either Party may terminate this Agreement for convenience or without cause after giving the non-terminating Party sixty (60) days advance written notice of intent to terminate.

In the event this Agreement is terminated and upon request of City, Consultant will assemble the work product without charge and put it in order for proper filing and closing and deliver it to City. City will have the right to immediate possession of all Work Product and work in progress prepared by Consultant, whether located at the Consultant's place of business, or at the offices of a sub-consultant. Consultant will be paid for work performed to the termination date; however, the total will not exceed the agreed fees payable under this Agreement. City will make a determination of fact based upon the work product delivered to City and of the percentage of work that Consultant has performed which is usable and of worth to City in having the Agreement completed. Based upon that finding City will determine the final payment of the Agreement.

The City's obligation is payable only from funds appropriated for the purpose of this Agreement. All funds for payments after the end of the current fiscal year are subject to the City's legislative appropriation for this purpose. In the event this Agreement extends into succeeding fiscal year periods

and the City Council does not allocate sufficient funds for the next succeeding fiscal year payments, this Agreement shall terminate immediately upon written notice from the City.

17. Force Maieure. In the event that performance by either party is rendered impossible (permanently or temporarily) due to acts of war, acts of terrorism, fires, floods, epidemics, quarantine restrictions, or other natural occurrences, strikes, work slowdowns, lockouts (other than lockout by Consultant), or other similar acts to those described above or other causes beyond the reasonable control of such party, and without fault or negligence, said event shall excuse performance by such party, or in the case of temporary impossibility, shall excuse performance only for a period commensurate with the period of impossibility. Notwithstanding the foregoing, City shall have the right to terminate this Agreement upon any event that renders performance impossible. In such case, City shall be responsible for payment of compensation for the reasonable value of services rendered to the point at which this Agreement is terminated.

18. Covenants Against Contingent Fees. Consultant warrants that Consultant has not employed or retained any company or person, other than a bona fide employee working for Consultant, to solicit or secure this Agreement, and that Consultant has not paid or agreed to pay any company or person, other than a bona fide employee, any fee, commission, percentage, brokerage fee, gift, or any other consideration contingent upon, or resulting from, the award or making of this Agreement. For breach or violation of this warranty, City will have the right to terminate this Agreement for nonperformance, or, in its discretion, to deduct from the Agreement price or consideration, or otherwise recover, the full amount of the fee, commission, percentage, brokerage fees, gift, or contingent fee.

19. Certifications. The Contractor, under penalty of perjury, certifies that, except as noted below, he/she/it or any other person associated therewith in the capacity of owner, partner, director, officer, manager:

a. Is not currently under suspension, debarment, voluntary exclusion, or determination of ineligibility by any Federal, State or local agency; and
b. Has not been suspended, debarred, voluntarily excluded or determined ineligible by any Federal, State or local agency within the past 3 years; and
c. Does not have a proposed debarment pending; and
d. Has not been indicted, convicted, or had a civil judgment rendered against him/her/it by a court of competent jurisdiction in any matter involving fraud or official misconduct in connection with obtaining, attempting to obtain, or performing a public (Federal, state or local) transaction or contract under a public transaction; violation of Federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property within the past 3 years; and
e. Are not presently indicted or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in the preceding paragraph; and
f. Have not had one or more public transactions (Federal, State or local) terminated for cause or default within the past 3 years.

If there are any exceptions to this certification, insert the exceptions in the following space.

[Supply exceptions on separate page]

For any exception noted above, indicate below to whom it applies, initiating agency, and dates of action.

[Attach separate page]

These certifications are a material representation of fact upon which reliance was placed when this transaction was made or entered into. The above certifications are part of this Contract. Signing this Contract on the signature portion thereof shall also constitute signature of the above Certifications.

Dominic Russo, President & CEO **Date**

20. Jurisdiction, Venue and Governing Law. Any action at law or in equity brought by either of the Parties for the purpose of enforcing a right or rights provided for by this Agreement will be tried in a court of competent jurisdiction in the County of Los Angeles, State of California, and the Parties waive all provisions of law providing for a change of venue in these proceedings to any other county. This agreement will be governed by the laws of the State of California.

21. Testimony. Consultant will testify at City's request if litigation is brought against City in connection with Consultant's services under this agreement. Unless the action is brought by Consultant, or is based upon Consultant's actual or alleged negligence or other wrongdoing, City, upon prior written agreement with Consultant will compensate Consultant for time spent in preparation for testimony, testimony, and travel at Consultant's standard hourly rates at the time of actual testimony.

22. Waivers. The waiver by either Party of any breach or violation of any term, covenant, or condition of this Agreement or of any applicable law will not be deemed to be a waiver of such term, covenant, condition or law or of any subsequent breach or violation of same or of any other term, covenant, condition or law. The acceptance by either Party of any fee or other payment which may become due under this Agreement will not be deemed to be a waiver of any preceding breach or violation by the other Party of any term, covenant, or condition of this Agreement or any applicable law.

23. Authority. The individuals executing this Agreement and the instruments referenced in it on behalf of Consultant each represent and warrant that they have the legal power, right and actual authority to bind Consultant to the terms and conditions of this Agreement.

24. Severability. If any term, provision, condition or covenant of this Agreement or its application to any party or circumstances shall be held, to any extent, invalid or unenforceable, the remainder of this Agreement, or the application of the term, provision, condition or covenant to persons or circumstances other than those as to whom or which it is held invalid or unenforceable, shall not be affected, and shall be valid and enforceable to the fullest extent permitted by law.

25. Confidentiality. The Contractor and City shall retain as confidential all documents, reports, information, data, and exhibits prepared or assembled in connection with the performance of the services pursuant to the Agreement that is known to be confidential or proprietary, or which is clearly identified as such, in connection with this Agreement and such information will not be disclosed or used except to the extent that such disclosure or use is reasonable necessary to the performance of this Agreement, or is required by statute, regulation, ordinance, judicial order or other governmental request. Confidential information will not include any information: (i) lawfully obtained or created by the recipient independently of, and without use of, the discloser's confidential information and without breach of any obligation of confidential or violation of HIPPA or the HITECH Act; or (ii) that is in or enters the public domain without breach of any obligation of confidence.

26. Amendments. This Agreement may be modified or amended only be written document executed by both Consultant and City's City Manager and approved as to form by the City Attorney. Such document shall expressly state that it is intended by the parties to amend the terms and conditions of this Agreement.

27. Entire Agreement. This Agreement, together with any other written document referred to or contemplated by it embody the entire Agreement and understanding between the parties relating to the

subject matter of it. The City Manager is authorized, in consultation with the City Attorney, to agree to non-material amendments to this Agreement. Neither this Agreement nor any of its provisions may be amended, modified, waived or discharged except in a writing signed by both parties.

28. Notices. Any notices required or permitted under this Agreement shall be effective when delivered in person; and effective one (1) business day after delivery by facsimile transmission; and effective five (5) days after mailing by U.S. Mail, postage prepaid and properly addressed as follows:

To Consultant:
Allied Managed Care, Inc.
10445 Old Placerville Road
Sacramento, California, 95827
Attn: Dominic Russo, President & CEO
(916) 563-1900
(916) 563-1919 - fax.

To City:
City of Compton
205 South Willowbrook Avenue
Compton, California 90220
Attn: City Risk Manager
(310) 605-5647
(310) 898-2096 - fax.

In the event of any change of address, the moving party is obligated to notify the other party of the change of address in writing. Each party may amend, supplement and update the notice list to add, delete or replace any listed individuals; however, the amendment must be in writing.

30. Miscellaneous. No provision of this Agreement is to be interpreted for or against either party because that party or that party's legal representative drafted such provision.

Should either party hereto, or any representative, successor or assign of either party hereto, resort to litigation to enforce the provisions of this Agreement, the party or parties prevailing in such litigation shall be entitled, in addition to such other relief as may be granted, to recover its or their reasonable attorney's fees and costs in such litigation from the party or parties against whom enforcement is sought.

IN WITNESS WHEREOF, CONSULTANT has executed this Agreement, and the **CITY,** by its City Manager, who is authorized to do so, has executed this Agreement.

ALLIED MANAGED CARE, INC.
CONSULTANT

Dated: _____ **By:** _____
Dominic Russo, President & CEO

CITY OF COMPTON

Approved by:

Dated: _____ **By:** _____
Jerry Groomes, Interim City Manager

Approved as to form□

By: _____ Dated: _____
City Attorney

ATTEST:

Dated: _____ By: _____
Satra Zurita, City Clerk

September 8, 2026

TO: **HONORABLE MAYOR AND CITY COUNCIL MEMBERS**

FROM: **CITY MANAGER**

SUBJECT: **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A CONSTRUCTION CONTRACT WITH AND ESTABLISH A PURCHASE ORDER FOR PALP, INC., DBA EXCEL PAVING PURSUANT TO THE ANNUAL RESIDENTIAL STREET REHABILITATION PROJECT, CIP No. 18-01, PHASE 2D ($3,507,857.10)**

SUMMARY

Adoption of this Resolution will authorize the City Manager to execute a construction contract with Palp, Inc. dba Excel Paving in the amount of $3,188,961.00, and establish a purchase order with an additional 10% contingency of $318,896.10, for a total authorization of $3,507,857.10, pursuant to the Annual Residential Street Rehabilitation Project, CIP No. 18-01, Phase 2D.

BACKGROUND

The City of Compton ("City") is committed to improving the overall quality and longevity of its roadway network by increasing its Pavement Condition Index ("PCI") as outlined in the Pavement Management Plan adopted by City Council on September 3, 2024. Through strategic investment, proactive maintenance, and targeted rehabilitation projects, the City aims to enhance driving conditions, extend pavement life, and provide safe, efficient transportation for all roadway users.

As part of this effort, the City is implementing the Annual Residential Street Rehabilitation Project, CIP No. 18-01, Phase 2D ("Project") which includes the following general scope of work:

- Cold milling and placement of asphalt rubber hot mix ("ARHM") pavement
- Asphalt concrete base course and aggregate base replacement
- Full-depth asphalt concrete slot pavement repairs
- Installation and repair of curb and gutters, sidewalks, cross gutters, driveway approaches, and curb ramps
- Signing, striping, pavement markings, and legends
- Installation of traffic signal loops
- Adjustments to grade of existing sewer manholes, water valves, water meters, and storm drain manholes
- Other incidental work as required by the plans and standard specifications

The Phase 2D street improvements include the following locations:

No.	Street	Limits
1.	Greenleaf Boulevard	Central Avenue to Whitemarsh Avenue
2.	Greenleaf Boulevard	Alameda Street to Atlantic Drive
3.	Bradfield Avenue	Compton Boulevard to Alondra Boulevard
4.	Tucker Street	Van Ness Avenue to Long Beach Boulevard

STATEMENT OF ISSUE

The Project was advertised for competitive bids on the City website, PlanetBids, and in the *Compton Bulletin* on August 5, 12, and 19, 2026. Bids were opened on August 26, 2026, with the following results:

Contractors	Amount
CJ Concrete Construction, Inc.	$ 3,081,258.50
Palp dba Excel Paving	**$ 3,188,961.00**
Hardy & Harper, Inc.	$ 3,197,000.00
Sully Miller Contracting	$ 3,296,520.00
Onyx Paving	$ 3,456,000.00
Toro	$ 3,460,635.00
All American Asphalt	$ 3,582,547.00
Calmex Engineering	$ 3,612,609.00
LCR Earthwork & Engineering	$ 4,390,075.00

CJ Concrete Construction, Inc. submitted the lowest bid but formally requested withdrawal of their bid on September 3, 2026 after carefully reviewing the matter and the line-item discrepancy identified in their bid submission. Although the error was unintentional, the contractor recognized the importance of maintaining the integrity and accuracy of the bid process. Staff recommends accepting CJ Concrete Construction, Inc.'s bid withdrawal and awarding the contract to the next lowest responsive bidder, Palp, Inc. dba Excel Paving, in the amount of $3,188,961. Staff considers the bid reasonable and responsive.

A Contingency of 10% ($318,896.10) is recommended to address unforeseen conditions. The Engineers Estimate for this project was $3,024,120. Construction is anticipated to begin following issuance of the Notice to Proceed and be completed within 180 working days.

FISCAL IMPACT

Sufficient funds in the amount of $3,507,857.10 are available in the Public Works Engineering Department's FY 2026-2027 budget, Account No. 3031-710-000-4330 (MTA Bond Funds). The project is fully funded by MTA Bond Funds and no General Fund contribution is required.

ALTERNATIVE

The City Council may reject all bids and direct staff to re-advertise the project. However, this is not recommended due to the City's intent to proceed without delay.

RECOMMENDATION

Staff recommends that the City Council adopt the attached Resolution authorizing the City Manager to:

1. Execute a construction contract with Palp Inc. dba Excel Paving, in the amount of $3,188,961; and
2. Establish a purchase order with a 10% contingency ($318,896.10) for a total authorization of $3,507,857.10 under the Annual Residential Street Rehabilitation Project, CIP No. 18-01, Phase 2D.

JACK H. GONG, P.E., SE, PMP
CITY ENGINEER

APPROVED FOR FORWARDING:

JERRY GROOMES
INTERIM CITY MANAGER

RESOLUTION NO. _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON AUTHORIZING THE CITY MANAGER TO EXECUTE A CONSTRUCTION CONTRACT WITH AND ESTABLISH A PURCHASE ORDER FOR PALP, INC., DBA EXCEL PAVING PURSUANT TO THE ANNUAL RESIDENTIAL STREET REHABILITATION PROJECT CIP No. 18-01, PHASE 2D ($3,507,857.10).

WHEREAS, the City of Compton ("City") is committed to improving the quality and longevity of its roadway network by increasing its Pavement Condition Index ("PCI"), as outlined in the Pavement Management Plan adopted by the City Council on September 3, 2024; and

WHEREAS, through strategic investment, proactive maintenance, and targeted rehabilitation projects, the City seeks to enhance driving conditions, extend pavement life, and ensure safe, efficient transportation for all roadway users; and

WHEREAS, as part of this effort, the City is implementing its Annual Residential Street Rehabilitation Project, CIP No. 18-01, Phase 2D ("Project"), which includes the following general scope: cold mill, asphalt rubber hot mix ("ARHM") pavement, asphalt concrete base course, aggregate base, full-depth asphalt concrete slot pavement, installation and repair of curbs and gutters, sidewalks, cross gutters, driveway approaches, curb ramps, signing, striping, markings, and legends, traffic signal loops, and adjustments to sewer manholes, water valves, water meters, and storm drain manholes, and other related work as required by the plans and standard specifications; and

WHEREAS, the Phase 2D street improvements are located on the following four (4) street segments:

No.	Street	Limits
1.	Greenleaf Boulevard	Central Avenue to Whitemarsh Avenue
2.	Greenleaf Boulevard	Alameda Street to Atlantic Drive
3.	Bradfield Avenue	Compton Boulevard to Alondra Boulevard
4.	Tucker Street	Van Ness Avenue to Long Beach Boulevard

WHEREAS, the Project was advertised for competitive bids on the City website, PlanetBids and in the *Compton Bulletin* on August 5, 12, and 19, 2026; and

WHEREAS, nine (9) bids were received and publicly opened on August 26, 2026, as follows:

Contractors	**Amount**
CJ Concrete Construction, Inc.	$ 3,081,258.50
Palp dba Excel Paving	**$ 3,188,961.00**
Hardy & Harper, Inc.	$ 3,197,000.00
Sully Miller Contracting	$ 3,296,520.00
Onyx Paving	$ 3,456,000.00
Toro	$ 3,460,635.00
All American Asphalt	$ 3,582,547.00
Calmex Engineering	$ 3,612,609.00
LCR Earthwork & Engineering	$ 4,390,075.00; and

WHEREAS, the apparent low bidder, CJ Concrete Construction, Inc., submitted the lowest bid but formally requested withdrawal of their bid on September 3, 2026 after carefully reviewing the matter and the line-item discrepancy identified in their bid submission although the error was unintentional, the contractor recognized the importance of maintaining the integrity and accuracy of the bid process; and

WHEREAS, Staff recommends accepting CJ Concrete Construction, Inc.'s bid withdrawal and awarding the contract to the next lowest responsive bidder, Palp, Inc. dba Excel Paving, in the amount of $3,188,961; and

WHEREAS, staff considers Palp, Inc., dba Excel Paving's bid in the amount of $3,188,961 to be reasonable and responsive; and

WHEREAS, staff recommends that a 10% contingency in the amount of $318,896.10 be authorized to address unforeseen field conditions, utility conflicts, quantity adjustments and other construction-related changes that may arise during project implementation; and

WHEREAS, the Engineer's Estimate for the project was $3,024,120, and the construction is scheduled to be completed within 180 working days following issuance of the Notice to Proceed; and

WHEREAS, sufficient funds in the amount of $3,507,857.10 are available in the Public Works Engineering Department's FY 2026-2027 budget, Account No. 3031-710-000-4330 (MTA Bond Funds).

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:

SECTION 1. That the bid of Palp, Inc. dba Excel Paving in the amount of Three Million One Hundred Eighty Eight Thousand Nine Hundred Sixty One Dollars ($3,188,961.00) is hereby accepted and all other bids are rejected.

SECTION 2. That the City Manager, upon the advice and approval of the Legal Division, is authorized to execute a construction contract with Palp, Inc., dba Excel Paving, for the Annual Residential Street Rehabilitation Project, CIP No. 18-01, Phase 2D.

SECTION 3. That funds in the amount of Three Million Five Hundred Seven Thousand Eight Hundred Fifty Seven Dollars and Ten Cents ($3,507,857.10) are available in the Public Works Engineering Department's FY 2026-2027 budget, Account No. 3031-710-000-4330 (MTA Bond Funds).

SECTION 4. That a purchase order in the amount of $3,188,961.00 is authorized to be established for Palp, Inc., dba Excel Paving.

SECTION 5. That a contingency amount of Three Hundred Eighteen Thousand Eight Hundred Ninty-Six Dollars and Ten Cents ($318,896.10) is hereby authorized for unforeseen project costs.

SECTION 6. That a copy of this Resolution shall be filed in the offices of the City Manager, City Controller, City Clerk, City Attorney and Public Works Engineering Department.

SECTION 7. That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

ADOPTED this ___ day of _____, 2026.

_____
EMMA SHARIF
MAYOR OF THE CITY OF COMPTON

ATTEST:

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

STATE OF CALIFORNIA
COUNTY OF LOS ANGELES
CITY OF COMPTON: ss

I, Satra D. Zurita, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council, signed by the Mayor and attested by the City Clerk at a regular meeting thereof held on the ____ day of _____, 2026.

That said Resolution was adopted by the following vote to wit:

AYES: COUNCIL MEMBERS-
NOES: COUNCIL MEMBERS-
ABSENT: COUNCIL MEMBERS-
ABSTAIN: COUNCIL MEMBERS-

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

Annual Residential Street Rehabilitation Project (Phase 2D)				CJ Concrete Construction		Palp dba Excel		Hardy & Harper		Sully-Miller Contracting		Onyx Paving	
ITEM NO.	ITEM DESCRIPTION	QUANTITY	UNIT OF MEASURE	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST
1	Mobilization	1	LS	$15,000.00	$15,000.00	$147,823.00	$147,823.00	$31,090.00	$31,090.00	$150,000.00	$150,000.00	$82,000.00	$82,000.00
2	Traffic Control	1	LS	$15,000.00	$15,000.00	$324,000.00	$324,000.00	$150,700.00	$150,700.00	$200,000.00	$200,000.00	$222,000.00	$222,000.00
3	Best Management Practices	1	LS	$15,000.00	$15,000.00	$9,000.00	$9,000.00	$5,250.00	$5,250.00	$11,000.00	$11,000.00	$20,714.25	$20,714.25
4	Clearing & Grubbing and Unclassified Excavation	1	LS	$980.00	$980.00	$586,000.00	$586,000.00	$767,000.00	$767,000.00	$508,000.00	$508,000.00	$710,000.00	$710,000.00
5	Cold Mill Existing Pavement	245,000	SF	$1.00	$245,000.00	$0.47	$115,150.00	$0.38	$93,100.00	$0.33	$80,850.00	$0.50	$122,500.00
6	Construct 2" Asphalt Rubber Hot Mix (ARHM)	5,700	TON	$168.00	$957,600.00	$134.00	$763,800.00	$135.00	$769,500.00	$145.00	$826,500.00	$139.00	$792,300.00
7	Construct 2" AC Base Course	2,700	TON	$168.00	$453,600.00	$110.00	$297,000.00	$142.00	$383,400.00	$124.00	$334,800.00	$159.00	$429,300.00
8	Construct 8" CMB	5,200	CY	$80.00	$416,000.00	$34.00	$176,800.00	$78.00	$405,600.00	$69.00	$358,800.00	$48.00	$249,600.00
9	Sawcut, Remove Existing and Construct 4" PCC Sidewalk	2,000	SF	$15.00	$30,000.00	$14.00	$28,000.00	$11.50	$23,000.00	$18.50	$37,000.00	$16.00	$32,000.00
10	Sawcut, Remove Existing and Construct PCC Driveway Approach	43	EA	$3,500.00	$150,500.00	$3,000.00	$129,000.00	$1,560.00	$67,080.00	$1,900.00	$81,700.00	$2,400.00	$103,200.00
11	Sawcut Existing and Construct PCC Cross Gutter	3,800	SF	$30.00	$114,000.00	$22.00	$83,600.00	$10.40	$39,520.00	$39.00	$148,200.00	$28.00	$106,400.00
12	Sawcut, Remove Existing and Construct PCC Curb Ramp	31	EA	$7,000.00	$217,000.00	$6,000.00	$186,000.00	$5,200.00	$161,200.00	$7,500.00	$232,500.00	$6,369.00	$197,439.00
13	Sawcut Existing and Construct Alley Intersection	3	EA	$5,000.00	$15,000.00	$9,000.00	$27,000.00	$2,080.00	$6,240.00	$12,000.00	$36,000.00	$11,000.00	$33,000.00
14	Adjust to Grade Water Valve	53	EA	$900.00	$47,700.00	$1,200.00	$63,600.00	$765.00	$40,545.00	$900.00	$47,700.00	$1,500.00	$79,500.00
15	Adjust to Grade Sewer Manhole	30	EA	$900.00	$27,000.00	$1,700.00	$51,000.00	$875.00	$26,250.00	$1,300.00	$39,000.00	$2,100.00	$63,000.00
16	Adjust to Grade Storm Drain Manhole	7	EA	$900.00	$6,300.00	$1,700.00	$11,900.00	$895.00	$6,265.00	$1,350.00	$9,450.00	$2,100.00	$14,700.00
17	Adjust to Grade Pull Box	2	EA	$800.00	$1,600.00	$650.00	$1,300.00	$520.00	$1,040.00	$1,200.00	$2,400.00	$1,000.00	$2,000.00
18	Remove and Construct Speed Humps	10	EA	$17,000.00	$170,000.00	$2,900.00	$29,000.00	$2,500.00	$25,000.00	$3,200.00	$32,000.00	$3,800.00	$38,000.00
19	Furnish and Install Street Name Sign	46	EA	$432.00	$19,872.00	$360.00	$16,560.00	$410.00	$18,860.00	$370.00	$17,020.00	$360.00	$16,560.00
20	Furnish and Install Overhead Reflective Street Name Sign	9	EA	$2,946.00	$26,514.00	$2,500.00	$22,500.00	$2,500.00	$22,500.00	$2,500.00	$22,500.00	$2,455.00	$22,095.00
21	Funish and Install Regulatory Sign	79	EA	$156.30	$12,347.70	$132.00	$10,428.00	$400.00	$31,600.00	$135.00	$10,665.00	$130.25	$10,289.75
22	Install Traffic Detector Loop	13	EA	$898.80	$11,684.40	$500.00	$6,500.00	$520.00	$6,760.00	$495.00	$6,435.00	$495.00	$6,435.00
23	Miscellaneous Concrete Items, etc	1	LS	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00
24	Striping, Markings, & Pavement Legends	1	LS	$63,560.40	$63,560.40	$53,000.00	$53,000.00	$65,500.00	$65,500.00	$54,000.00	$54,000.00	$52,967.00	$52,967.00
	TOTAL			**1**	**$3,081,258.50**	**2**	**$3,188,961.00**	**3**	**$3,197,000.00**	**4**	**$3,296,520.00**	**5**	**$3,456,000.00**

Annual Residential Street Rehabilitation Project (Phase 2D)				Toro		All American Asphalt		Calmex Engineering, Inc.		LCR Earthwork & Engineering, Corp.	
ITEM NO.	ITEM DESCRIPTION	QUANTITY	UNIT OF MEASURE	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST
1	Mobilization	1	LS	$160,000.00	$160,000.00	$165,000.00	$165,000.00	$105,515.00	$105,515.00	$205,000.00	$205,000.00
2	Traffic Control	1	LS	$200,000.00	$200,000.00	$345,000.00	$345,000.00	$88,000.00	$88,000.00	$200,000.00	$200,000.00
3	Best Management Practices	1	LS	$10,500.00	$10,500.00	$11,500.00	$11,500.00	$6,200.00	$6,200.00	$15,000.00	$15,000.00
4	Clearing & Grubbing and Unclassified Excavation	1	LS	$620,000.00	$620,000.00	$730,000.00	$730,000.00	$826,000.00	$826,000.00	$1,100,000.00	$1,100,000.00
5	Cold Mill Existing Pavement	245,000	SF	$0.50	$122,500.00	$0.38	$93,100.00	$0.58	$142,100.00	$0.60	$147,000.00
6	Construct 2" Asphalt Rubber Hot Mix (ARHM)	5,700	TON	$134.00	$763,800.00	$130.00	$741,000.00	$135.00	$769,500.00	$155.00	$883,500.00
7	Construct 2" AC Base Course	2,700	TON	$213.20	$575,640.00	$105.00	$283,500.00	$191.00	$515,700.00	$155.00	$418,500.00
8	Construct 8" CMB	5,200	CY	$52.60	$273,520.00	$37.00	$192,400.00	$69.00	$358,800.00	$115.00	$598,000.00
9	Sawcut, Remove Existing and Construct 4" PCC Sidewalk	2,000	SF	$14.65	$29,300.00	$18.00	$36,000.00	$17.00	$34,000.00	$12.00	$24,000.00
10	Sawcut, Remove Existing and Construct PCC Driveway Approach	43	EA	$2,245.00	$96,535.00	$6,750.00	$290,250.00	$2,895.00	$124,485.00	$3,000.00	$129,000.00
11	Sawcut Existing and Construct PCC Cross Gutter	3,800	SF	$26.15	$99,370.00	$30.00	$114,000.00	$27.00	$102,600.00	$20.00	$76,000.00
12	Sawcut, Remove Existing and Construct PCC Curb Ramp	31	EA	$6,000.00	$186,000.00	$7,550.00	$234,050.00	$5,400.00	$167,400.00	$7,500.00	$232,500.00
13	Sawcut Existing and Construct Alley Intersection	3	EA	$7,195.00	$21,585.00	$8,850.00	$26,550.00	$12,305.00	$36,915.00	$8,000.00	$24,000.00
14	Adjust to Grade Water Valve	53	EA	$250.00	$13,250.00	$1,295.00	$68,635.00	$1,200.00	$63,600.00	$600.00	$31,800.00
15	Adjust to Grade Sewer Manhole	30	EA	$2,000.00	$60,000.00	$1,530.00	$45,900.00	$1,682.00	$50,460.00	$800.00	$24,000.00
16	Adjust to Grade Storm Drain Manhole	7	EA	$1,400.00	$9,800.00	$1,530.00	$10,710.00	$1,682.00	$11,774.00	$800.00	$5,600.00
17	Adjust to Grade Pull Box	2	EA	$700.00	$1,400.00	$500.00	$1,000.00	$665.00	$1,330.00	$1,000.00	$2,000.00
18	Remove and Construct Speed Humps	10	EA	$2,645.00	$26,450.00	$3,370.00	$33,700.00	$4,773.00	$47,730.00	$4,000.00	$40,000.00
19	Furnish and Install Street Name Sign	46	EA	$405.00	$18,630.00	$365.00	$16,790.00	$368.00	$16,928.00	$800.00	$36,800.00
20	Furnish and Install Overhead Reflective Street Name Sign	9	EA	$2,000.00	$18,000.00	$2,495.00	$22,455.00	$2,500.00	$22,500.00	$1,200.00	$10,800.00
21	Funish and Install Regulatory Sign	79	EA	$380.00	$30,020.00	$133.00	$10,507.00	$133.00	$10,507.00	$425.00	$33,575.00
22	Install Traffic Detector Loop	13	EA	$805.00	$10,465.00	$500.00	$6,500.00	$505.00	$6,565.00	$1,000.00	$13,000.00
23	Miscellaneous Concrete Items, etc	1	LS	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00	$50,000.00
24	Striping, Markings, & Pavement Legends	1	LS	$63,870.00	$63,870.00	$54,000.00	$54,000.00	$54,000.00	$54,000.00	$90,000.00	$90,000.00
	TOTAL			**6**	**$3,460,635.00**	**7**	**$3,582,547.00**	**8**	**$3,612,609.00**	**9**	**$4,390,075.00**

CONSTRUCTION SERVICES AGREEMENT
BETWEEN
CITY OF COMPTON
AND
PALP, INC. DBA EXCEL PAVING
[Annual Residential Street Rehabilitation Project– CIP #18-01, Phase 2D]

This **AGREEMENT** is entered into by and between the **CITY OF COMPTON**, a municipal corporation of the State of California (hereinafter referred to as **"CITY"**) located at 205 South Willowbrook Avenue, Compton, California 90220, and **PALP, INC. DBA EXCEL PAVING** (hereinafter referred to as "**CONTRACTOR"**) located at 2230 Lemon Avenue, Long Beach, California 90806, (each a "Party" and collectively, the "Parties").

RECITALS:

A. City is a municipal corporation duly organized and validly existing under the law of the State of California with the power to carry on its business as it is now being conducted under the statutes of the State of California and the Charter of City.

B. Contractor is a corporation duly organized and in good standing in the State of California. Contractor represents that it is duly licensed by the State of California (License No. 688659) and has the background, knowledge, experience and expertise to perform the obligations set forth in this Agreement.

C. City and Contractor enter into this Agreement for the purpose of retaining **Palp, Inc. dba Excel Paving** (Contractor) to perform that work required pursuant to the **Annual Residential Street Rehabilitation Project CIP# 18-01, Phase 2D ("Project").**

D. Authorization to enter into this Agreement is pursuant to **Resolution No. _____**adopted by the City Council on **September ___, 2026**.

WHEREFORE, the City and Contractor, for the consideration, terms and conditions herein described, mutually agree as set forth below:

1.0 GENERAL PROVISIONS

1.1 Definitions.

1.1.1 "Work" consists of all of the Construction Services, including but not limited to all of the labor, materials and equipment necessary to complete the Project in accordance with the Contract Documents.

1.1.2 "Contract Documents" consists of this Agreement (interchangeably "Contract") (including all exhibits and schedules), any amendments and clarifications issued thereto, the "Notice Inviting Bids," "Instructions to Bidders," any "Supplementary Instructions to Bidders," and any addendum(s) and supplements thereto issued by the City, the "Proposal" and any "Bid/Unit Price Proposal" submitted by the Contractor, the plans, general conditions, special provisions, standard and technical specifications, schedules, exhibits, drawings, designation of subcontractors, information required of bidder, all required bonds, insurance policies, endorsements, certificates, permits, notices and affidavits, notice to proceed, notice of completion, any Change Orders, the provisions of the Standard Specifications for Public Works Construction (SSPWC), latest Edition (except as modified), Standard Specifications of the State of California Department of Transportation (CalTrans), latest Edition (except as modified), Work Area Traffic Control Handbook (WATCH), latest Edition, CalTrans Standard Drawings, latest edition, Manual on Uniform Traffic Control Devices (MUTCD), latest Edition, MUTCD Latest

California Supplement, and any and all other documents identified in the Contract Documents which together form the agreement between the City and the Contractor.

1.2 Public Work of Improvement.

City and Contractor acknowledge that City is a political subdivision of the State of California and that construction of the Project is to be funded with public funds.

1.3 Trust and Confidence.

Contractor accepts the obligation of trust and confidence established between it and City by this Agreement and shall act in the best interests of City, as its fiduciary, in carrying out Contractor's duties and responsibilities under this Agreement, including, without limitation, the furnishing of efficient business administration, sufficient senior level management and other qualified personnel to complete Contractor's obligations under the Contract Documents in an expeditious and economical manner and within the Contract Price and Contract Time.

1.4 Standard of Care.

Contractor shall perform all its obligations under the Contract Documents in accordance with the highest standard of care applicable to the performance of services and Work required by the Contract Documents. In the event portions of the Project are to be performed in accordance with a specific performance standard, the Work shall be performed so as to achieve such standard.

1.5 Compliance with Applicable Laws.

Contractor shall keep itself fully informed of and in compliance with all local, state and federal laws, rules and regulations in any manner affecting the performance of the Project, and shall give all notices and comply with all applicable laws and lawful orders of any governmental authorities (including, without limitation, those laws, ordinances, rules, regulations and lawful orders relating to safety, prevailing wage, Hazardous Substances, and equal employment opportunities); pay all local, state and federal taxes; and pay all benefits, insurance, taxes and contributions for Social Security and Unemployment Insurance which are measured by wages, salaries or other remuneration paid to Contractor's employees. Contractor shall be liable for all violations of such laws and regulations in connection with the Contractor's obligations on this Project. If Contractor performs any work knowing it to be contrary to such laws, rules and regulations and without giving written notice to the City, Contractor shall be solely responsible for all costs arising therefrom. City is a public entity of the State of California subject to certain provisions of the Health & Safety Code, Government Code, Public Contract Code and Labor Code of the State. It is stipulated and agreed that all provisions of the law applicable to the public contracts of a Charter city are a part of this Agreement to the same extent as though set forth herein and will be complied with. Contractor shall defend, indemnify and hold City, its officials, directors, officers, employees and agents (hereinafter "City") free and harmless, pursuant to the indemnification provisions of this Agreement, from any claim or liability arising out of any failure or alleged failure to comply with such laws, rules or regulations.

This Agreement is subject to and incorporates the terms of the Housing and Community Development Act of 1974, as amended by the Cranston-Gonzalez National Affordable Housing Act, 1990, and the 24 CFR Part 85. If the compensation under this Agreement is in excess of $100,000 then Contractor shall comply with applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 18579h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency Regulations (40 CFR part 15).

The Contractor must obtain and present all relevant state and local insurance, training and licensing pursuant to Work required within this Contract. Contractor shall also comply with the following laws:

1.5.1 Prohibition Against Employment Discrimination. During the performance of this Contract, the Contractor will not discriminate against any employee or applicant for employment because of race, color, gender, marital status, ethnicity, religion, age or medical condition as set forth in the California Labor Code Section 177.6, Government Code, Title VII of the Civil Rights Act and the Civil Rights Act of 1991 and any amendments to the above. Such action shall include, but not be limited to the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoffs or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause. The Contractor will, in all solicitations or advertisements for employees placed by or on behalf of the Contractor; state that all qualified applicants will receive consideration for employment without regard to race, color, gender, marital status, ethnicity, religion, age or medical condition.

In the event of the Contractor's noncompliance with the nondiscrimination clauses of this Contract or with any of such rules, regulations or orders, this Contract may be canceled, terminated or suspended in whole or part and the Contractor may be declared ineligible for further Government contracts and such other sanctions may be imposed and remedies invoked as provided by law.

1.5.2 Clayton Act and Cartwright Act. In accordance with Section 7103 of the California Public Contract Code, in entering into a public works contract or a subcontract to supply goods, services or materials pursuant to a public works contract, the Contractor or subcontractor offers and agrees to assign to the City all rights, and interest in and all causes of action it may have under Section 4 of the Clayton Act or under the Cartwright Act, arising from the purchases of goods, services or materials pursuant to this Contract.

1.5.3 Federal Lobbyist Requirements. The Contractor is prohibited by the Department of Interior and Related Agencies Appropriations Act, known as the Byrd Amendments, and HUD's 24 CFR Part 87, from using federally appropriated funds for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, loan or cooperative agreement, and any extension, continuation, renewal, amendment or modification of said documents.

1.5.4 Subletting and Subcontracting. Contractor acknowledges and agrees that it is the City's intent for the provisions of the Subletting and Subcontracting Fair Practices Act (commencing with Section 4100 of the California Public Contract Code) to apply to all phases of the Work.

1.5.5 Prevailing Wage Requirements. This Project is funded in whole or in part with Federal Housing and Community Development funds. The Federal Labor Standards Provisions, including prevailing wage requirements of the Davis-Bacon and Related Acts will be enforced.

This Project is a public work in the State of California, which may be funded in whole or in part with public funds. Therefore, the higher of the two applicable prevailing wage rates, federal or state, will be enforced. Contractor's duty to pay State prevailing wages can be found under California Labor Code Section 1770 et seq. and the penalties for failure to pay prevailing wages and employ apprentices including forfeitures and debarment can be found in California Labor Code Sections 1775 and 1777.7, as such wage rates are amended from time to time. It is the Contractor's responsibility to ensure payment of prevailing wages and inform all subcontractors that prevailing wage requirements apply to this construction project from commencement of the Contract through completion of the Work.

.a Contractor shall pay all employees on said Work a salary or wage at least equal to the prevailing salary or wage established for such Work as set forth in the wage determinations and wage standards applicable to this Work. Contractor shall forfeit to the City**,** as penalty, **Fifty Dollars ($50.00)** for each calendar day or portion thereof for each worker paid (either by him or any subcontractors under him) less than the prevailing rate described above on the Work provided for in this Agreement, all in accordance with the State Labor Code and be subject to debarment from future public works projects with the City for a period not to exceed three (3) years. The Contractor shall not require more than eight (8) hours in a day from any person employed by him hereunder, except as provided in the Labor Code. The Contractor shall conform to the State Labor Code and it is agreed that the Contractor shall forfeit to the City, as penalty, the sum of **Twenty Five Dollars ($25.00)** for each worker employed in the execution of this Contract by the Contractor or any subcontractors for each calendar day during which any worker is required or permitted to labor more than eight (8) hours in one day or 40 hours in one week in violation of said article. The Contractor shall indemnify, defend and hold harmless the City, its officials, officers, employees and agents from any and all liability including, but not limited to wages, overtime pay, liquidated damages, penalties, court costs, and attorneys fees arising under any wage and hour law including, but not limited to the Federal Fair Labor Standards Act, as amended, for work performed by the Contractor's employees for which the City may be found jointly or solely liable.

1.5.6 Employment of Apprentices. Pursuant to California Labor Code Section 1777.5, Contractor shall file with the appropriate Joint Apprenticeship Training Committee ("JATC"), a DAS-140 form registering to train apprentices. Only those programs approved by the California Apprenticeship Council are applicable to accept DAS-140 registration forms. In addition, Contractor is required to make appropriate training contributions as set forth in the prevailing wage determination to each appropriate JATC, or in the alternative, to the California Apprenticeship Council.

.a Contractor shall forfeit to the City**,** as penalty, **Fifty Dollars ($50.00)** for each calendar day and be subject to debarment from future public works projects with the City for a period not to exceed three (3) years for failure of Contractor to register to train apprentices or failure to pay the appropriate training contribution.

1.5.7 Certified Payrolls. Pursuant to California Labor Code Section 1776, Contractor shall keep weekly payroll records, which shall be certified under penalty of perjury to record the proper payment of prevailing wages for this Project. City shall accept computer printouts (which are then certified) in lieu of the standard form as long as the computer printout provides all of the same information as required on the certified payroll form. Failure of Contractor to provide the certified payrolls within ten (10) days of a written deficiency notice from the City shall result in a penalty of **Twenty Five Dollars ($25.00)** per day per worker for each day of violation. City maintains the right to withhold any and

all funds due the Contractor and/or his/her subcontractors in the event that certified payrolls are not maintained and provided to the City upon request.

1.5.8 Employment Eligibility. Contractor verifies that it fully complies with all requirements and restrictions of state and federal law respecting the employment of undocumented aliens, including, but not limited to the Immigration Reform and Control Act of 1986, as may be amended from time to time. Contractor also verifies that it has not committed a violation of any such law within the five (5) years immediately preceding the date of execution of this Agreement, and shall not violate any such law at any time during the term of this Agreement. To the same extent and under the same conditions as Contractor, Contractor shall require all of its subcontractors performing any work relating to this Project or this Agreement to make the verifications and comply with all requirements and restrictions provided herein. The City shall not be responsible for any costs or expenses related to Contractor's compliance with the requirements provided for in this Section 1.5.8. Should Contractor employ undocumented aliens for the performance of Work covered by this Agreement, and should any liability or sanctions be imposed against the City for such use of undocumented aliens, Contractor hereby agrees to and shall reimburse City for the cost of all liabilities or sanctions imposed, together with any and all costs, including attorneys' fees, incurred by City.

1.5.9 Water Pollution Control.

1.5.9.1 Best Management Practices (BMPs). Contractor, without limitation, shall be responsible to provide and implement Best Management Practices to comply with National Pollution Discharge Elimination System ("NPDES") standards and practices. The Contractor shall be responsible, to the fullest extent possible, not to permit any contaminants, including soil, to enter any drainage system. Contractor shall be responsible to maintain equipment so that oil, grease, gasoline, diesel fuel, et al., does not contaminate areas subject to run-off. The Contractor and its surety shall fully indemnify the City for any pollution damage and/or cleaning costs. All construction of off-site and on-site improvements shall adhere to NPDES Best Management Practices to prevent deleterious materials or pollutants from entering the City or County storm drain systems. Best Management Practices shall be defined as any program, technology, process, site criteria, operating method, measure or device which controls, prevents, removes or reduces pollution. Contractor shall obtain and refer to the California Storm Water Best Management Practice Handbooks, Volume 3 Construction BMP Handbook and the Los Angeles County Department of Public Works Best Management Practices Handbook for Construction Activities.

The City, as permittee, is subject to enforcement actions by the State Water Resources Control Board, Environmental Protection Agency and private citizens. The City may assess the Contractor a penalty of **One thousand Dollars ($1,000.00)** for each calendar day that the Contractor has not fully implemented the BMPs specified for the contract and/or is otherwise in noncompliance with these provisions. In addition, the City will deduct, from the final payment due the contractor, the total amount of any fines levied on the City, plus legal and staff costs, as a result of the Contractor's lack of compliance with these provisions and/or less than complete implementation of the specified BMPs.

1.5.10 Upon City's request, Contractor shall furnish evidence satisfactory to City that any and all of the foregoing obligations have been fulfilled. Without limiting the foregoing, Contractor shall pay all employees on said Work a salary or wage at least equal to the prevailing salary or wage established for such Work as set forth in the wage determinations and wage standards applicable to this Work.

1.6 Key Personnel.

1.6.1 Contractor's Representative. Contractor hereby designates **Curtis P. Brown III,**

President of Contractor as Contractor's Representative, who shall be deemed to be Contractor's agent with express authority to bind Contractor with respect to all matters requiring Contractor's approval or authorization.

1.6.2 City's Representative. City hereby designates the City Engineer or his/her designee as City's Representative for this Project.

1.7 Independent Contractor.

Contractor shall be an independent contractor, and neither Contractor, its officers, principals, employees, agents, volunteers and subcontractors (collectively hereinafter the "Contractor"), shall be considered employees or agents of City. Neither the City nor any of its officers, employees, agents or volunteers shall have any control over the conduct of the Contractor, except as expressly set forth in this Agreement. Contractor shall have no authority to bind City in any manner, or to incur any obligation, debt or liability of any kind on behalf of or against City, whether by contract or otherwise, unless such authority is expressly conferred under this Agreement or is otherwise expressly conferred in writing by City. Contractor expressly warrants that while engaged in carrying out and complying with any terms and conditions of this Agreement that Contractor shall not at any time or in any manner, represent that Contractor is in any manner officers, employees, agents or volunteers of the City. Contractor shall obtain no rights to retirement, health care or any other benefit that accrue to City officials, officers, or employees. Contractor expressly waives any claim to such rights.

1.7.1 Contractor verifies that it possesses a **"Class A"** Contractor's License(s) adequate to perform the Work herein described and that all subcontractors of Contractor have equivalent licenses for their specific trades. Contractor further verifies that it and its subcontractors are registered with the California Department of Industrial Relations ("DIR") to perform public work under the Labor Code.

1.8 Permits.

Contractor understands and assumes all risk and sole responsibility, without any adjustment to the Contract Price or Contract Time, for obtaining all permits, licenses and approvals that may be necessary for the Project to be completely constructed and ready for acceptance or occupancy by City.

Prior to or at the time of execution of this Agreement, the Contractor, and all Contractor's subcontractors, shall purchase a business license permit in conformance with *Section 9-1.2* of the *Compton Municipal Code* and obtain applicable no-fee construction permits.

2.0 SCOPE OF SERVICES

2.1 It is the mutual understanding of the Parties that all construction services to be performed hereunder shall be performed pursuant to the fee schedule, scope of work, the City Engineer and/or Project Manager, and other requirements contained in the Contract Documents. Contractor agrees to provide and furnish all necessary professionals, managers, supervisors, staff, equipment, materials, laborers, necessary tools, expendable equipment, all utility and transportation services and other facilities required to complete the following work:

ANNUAL RESIDENTIAL STREET REHABILITATION PROJECT, CIP# 18-01, PHASE 2D

The Annual Residential Street Rehabilitation Project CIP# 18-01, Phase 2D ("Project") provides improvements to streets in accordance with the plans, specifications and other contract documents as specified herein and shall consist of the following general work descriptions: construction of cold mill, ARHM pavement, AC base course, aggregate base, full depth AC slot pavement, curb and gutters, sidewalks, cross gutter, driveway approach, curb ramps, signing, striping, markings, and pavement legends, traffic signal loop, adjust to grade existing sewer manhole, water valve, water meter, and storm drain manhole, and such other items or details, not mentioned above, that are required by the plans and standard specifications. The Project locations are as follows:

No.	Street	Limits
1.	Greenleaf Boulevard	Central Avenue to Whitemarsh Avenue
2.	Greenleaf Boulevard	Alameda Street to Atlantic Drive
3.	Bradfield Avenue	Compton Boulevard to Alondra Boulevard
4.	Tucker Street	Van Ness Avenue to Long Beach Boulevard

2.2 Management of Construction Work.

In addition to the Construction Work, Contractor shall cooperate with the City, City's Engineer and/or any construction management firm it may utilize as concerns and is incidental to construction projects of the nature and scope of this Project. The services required are not intended in any manner to diminish the overall responsibility of Contractor for the full and final completion of the Construction Work within the time and cost constraints specified in this Contract.

Contractor shall bear all costs associated with this Work, including, but not limited to, all professional, technical, clerical services, materials, tools, equipment, transportation, telephone, etc., used by Contractor in connection with this Work.

3.0 CONTRACT PRICE

3.1 Total Compensation.

As full and complete compensation for the faithful performance of all of the Work hereunder performed by Contractor in accordance with the Contract Documents, City shall pay, and Contractor agrees to accept, a not-to-exceed maximum sum of **Three Million One Hundred Eighty Eight Thousand Nine Hundred Sixty One Dollars ($3,188,961)** ("Contract Price"), subject to adjustments for changes in the Work as may be agreed to in writing by the City and Contractor.

3.2 The Contract Price, unless changed by a properly authorized and written Change Order, represents the absolute limit of obligation or liability that City may ever have insofar as the cost for full and final completion of the Work, and the total of all payments to Contractor are concerned. Should additional amounts be required to be expended, over and above the Contract Price, to achieve completion of the Work, including project construction, and payment to Contractor, in accordance with this Contract, liability for and payment of such additional amounts shall be the sole responsibility of Contractor and its Contract surety herein, and City shall not be liable for same. Should the final cost of the construction work and Contractor's compensation total less than the Contract Price, or

any approved revision thereof, the difference shall inure to the benefit of City and no claim for all or any portion of said difference shall be valid against or payable by City.

3.3 Payments.

Progress payments may be made in arrears based on the percentage of work and deliverables completed by the Contractor. If Contractor fails to submit the required deliverable items according to schedule, the City shall have the right to delay payment and/or terminate this Agreement in accordance with the provisions noted herein.

Contractor shall be reimbursed in accordance with the provisions of *California Public Contract Code, Section 20104.50*, upon receipt by the City of itemized invoices for services completed. City will verify the accuracy of the request, correct the charges where appropriate and make payment to the Contractor in an amount equal to the amount of such invoice, as verified or corrected by City. Invoices shall be submitted no later than 45 calendar days after the performance of Work for which the Contractor is billing. Invoices shall be delivered or mailed to the **City Engineer** or his/her designee at the following address: **City of Compton, 205 South Willowbrook Avenue, Compton, California 90220.**

3.4 Retention.

Contractor agrees to the withholding of a 5% retention fee by the City**.** Unless there is a dispute, within sixty (60) days after the date of completion of the Work, the retention fee shall be released. If there is a dispute, the City may withhold from the final payment an amount not to exceed 150% of the disputed amount. For purposes of this section, "completion" means any of the following:

- The occupation and use of the improvement by the City after cessation of labor on the Work; or
- The acceptance of the Work by the City; or
- Cessation of labor on the Work of improvement for continuous period of at least 100 days, due to factors beyond the control of the City; or
- Cessation of labor on the Work of improvement for continuous period of at least 30 days if the City files for record a notice of cessation or a notice of completion.

-Or-

Pursuant to *Section 22300 of the Public Contract Code*, this Contract permits the substitution of securities for any monies withheld by a public agency to ensure performance under this Contract. At the request and expense of the Contractor, securities equivalent to the amount withheld shall be deposited with the public agency, or with a state or federally chartered bank as the escrow agent, who shall then pay such monies to the Contractor. Upon satisfactory completion of the Contract, the securities shall be returned to the Contractor.

Securities eligible for investment under this section shall include those listed in *Government Code Section 16430* or bank or savings and loan certificates of deposit. The Contractor shall be the beneficial owner of any securities substituted for monies withheld and shall receive any interest thereon.

In the alternative, under Section 22300, Contractor may request the City to make payment of earned retentions directly to the escrow agent at the expense of Contractor. Also at Contractor's expense, Contractor may direct investment of the payments in securities, and Contractor shall receive interest earned on such investment upon the same conditions as provided for securities

deposited by Contractor. Upon satisfactory completion of the Contract, Contractor shall receive from the escrow agent all securities, interest and payments received by escrow agent from the City pursuant to the terms of Section 22300. Contractor shall pay to each subcontractor, not later than 20 days after receipt of such payment, the respective amount of interest earned, net of costs attributed to retention withheld from each subcontractor, on the amount of retention withheld to insure performance of Contractor.

3.5 Contractor's Warranty of Contract Price.

Contractor warrants and represents that the Contract Price, includes without Limitation: (i) all overhead, general and administrative expenses, including without limitation, both on-site and off-site direct job expenses and home office overhead for the Project and all fees and assessments for building and other permits for which Contractor is responsible, licenses and inspections required for the Project, and (ii) includes and assumes that from time to time Contractor will encounter delays, difficult conditions arising from limited access to work areas or other interferences for which responsibility is not otherwise attributable to Contractor and unforeseen conditions at the Site not constituting differing site conditions. Except as otherwise provided in the Contract Documents, Contractor assumes full responsibility for its examination, investigation and understanding of such delays and difficulties which may be encountered, and shall be deemed to have included in its Contract Price a sum to cover the cost and expense associated therewith.

4.0 TIME

4.1 Time of Essence.

Time is of the essence with respect to all time limits set forth in the Contract Documents.

4.2 Commencement.

4.2.1 Construction Services. Contractor agrees to commence the Work provided for herein within **10 calendar days** after receipt of the **Notification to Proceed** or as otherwise agreed in writing with the Director of his/her designee, and continue in a diligent, professional and worker-like manner as directed by the City without interruption until the each of the requested segment(s) and/or location(s) identified by the City for repairs and work is completed or within a total of **180 working days** (this period is inclusive of time to procure needed materials, mobilization, etc.), whichever occurs first, unless this Agreement is extended, suspended or terminated as provided herein.

.a Notwithstanding any other provisions of this Contract, Contractor shall not be obligated to perform any work and the City shall not be obligated to accept or pay for any work performed by the Contractor prior to issuance of a Notice to Proceed. The City's knowledge of work being performed prior to issuance of the Notice to Proceed shall not obligate the City to accept or pay for such work. Contractor shall provide all required contract bonds and evidences of insurance prior to commencing work pursuant to this Contract.

4.3 Extensions.

The Contract Time shall not be extended except by a properly authorized and written Change Order issued in accordance with the Contract Documents.

4.4 Compensation for Delay.

4.4.1 Sole Remedy. Extensions of time adjusting the Contract Time shall be Contractor's sole and exclusive remedy for delay for reasons beyond its reasonable control.

4.5 Liquidated Damages.

IF CONTRACTOR FAILS TO ACHIEVE SUBSTANTIAL COMPLETION OF THE WORK WITHIN THE PERIODS OF TIME REFERRED TO IN PARAGRAPH 4.2.1 OF THIS AGREEMENT (AS ADJUSTED BY CHANGE ORDER FOR EXTENSIONS PERMITTED BY THE CONTRACT DOCUMENTS), CITY WILL INCUR DAMAGES, THE AMOUNT OF WHICH WILL BE DIFFICULT OR IMPOSSIBLE TO ESTABLISH WITH CERTAINTY, INCLUDING BUT NOT LIMITED TO INEFFICIENCY AND DISRUPTION OF CITY'S OPERATIONS. THE PARTIES THEREFORE AGREE THAT FOR EACH DAY PAST THE COMPLETION DATES REFERRED TO IN PARAGRAPH 4.2.1 (AS ADJUSTED BY CHANGE ORDER FOR THE EXTENSIONS PERMITTED BY THE CONTRACT DOCUMENTS) THAT THE WORK IS NOT SUBSTANTIALLY COMPLETE, CONTRACTOR SHALL PAY CITY THE SUM OF ONE THOUSAND DOLLARS ($1,000) FOR EACH CALENDAR DAY DELAYED BEYOND THE TIME PRESCRIBED FOR FINISHING THE WORK AS LIQUIDATED DAMAGES. THIS SUM REPRESENTS A REASONABLE EFFORT TO ESTIMATE FAIR COMPENSATION FOR THE FORESEEABLE LOSSES CITY WILL INCUR ON ACCOUNT OF DELAYS IN SUBSTANTIAL COMPLETION OF THE WORK AND IS NOT A PENALTY. IF LIQUIDATED DAMAGES ARE NOT PAID, THE CITY MAY DEDUCT THE AMOUNT THEREOF FROM ANY MONEY DUE OR THAT MAY BECOME DUE TO THE CONTRACTOR UNDER THIS AGREEMENT IN addition TO ANY OTHER REMEDY AVAILABLE TO THE CITY. CONTRACTOR SHALL NOT BE ASSESSED LIQUIDATED DAMAGES IF THE DELAY IS CAUSED BY ACTS OF GOD WHICH COULD NOT REASONABLY HAVE BEEN FORESEEN OR GUARDED AGAINST; STRIKES, BOYCOTTS OR LIKE OBSTRUCTIVE ACTIONS BY CONTRACTOR'S OR IT'S SUBCONTRACTOR'S EMPLOYEES WHICH ARE BEYOND CONTRACTOR'S CONTROL; FAILURE OF CITY TO PERFORM; OR FAILURE OF A PUBLIC UTILITY TO RELOCATE OR REMOVE AN EXISTING UTILITY REQUIRED FOR PERFORMANCE OF THIS CONTRACT. CITY AND CONTRACTOR HEREBY INDICATE THEIR AGREEMENT TO THE FOREGOING LIQUIDATED DAMAGES PROVISION:

City of Compton – City Manager	**Contractor – Palp, Inc. dba Excel Paving**

4.6 Construction Schedule.

Contractor shall prepare and submit to City a detailed Construction Baseline Schedule (showing all milestones with critical activities on the Baseline Schedule) for each street segment(s) and/or location(s) identified and requested for repairs and Work prior to commencing construction. No Work shall be started until the Schedule has been approved in writing by the City. The Construction Schedule shall be prepared, utilizing a time-scaled bar chart showing continuous flow from left to right and major milestones which are critical to the completion of the construction of the Project and a clearly highlighted critical path. Durations and specific calendar dates shall be clearly and legibly shown for the start and finish of each activity. Activities shall be in sufficient detail to demonstrate a practical plan to complete the construction within the Contract Time. There shall be no extension of time granted due to delay caused by inability to obtain materials without the advance written approval of the Public Workers Director or his/her designee.

Contractor shall be held responsible for coordination of all phases of the operations/Work so that the schedule can be met. If Contractor desires to make a major change in its methods or operations after commencing construction or if its Schedule fails to reflect the actual progress, the Contractor shall submit to the City a revised Construction Schedule. Said revised Schedule shall be submitted in advance of beginning revised operations. The City may suspend all progress payments if the Contractor fails to comply.

4.7 City Review Periods.

All schedules prepared by Contractor, shall include such City review periods as are required by the nature of the work and/or as requested by the City. Contractor shall in all cases deliver to City prior to commencement of a City review period a written request for review, accompanied, if appropriate, by the document, question or other information requiring the City or Architect review, response, approval or consideration. For purposes of determining compliance with the City review periods, if Contractor does not deliver its request for review before the first day of a City review period scheduled in the governing schedule, the City review period shall not commence until Contractor delivers such request and the respective City review date shall be extended (without any corresponding adjustment to the Contract Time) on a day-for-day basis until Contractor delivers such request to the proper entity from which a response, review or approval is sought. To the extent that such an extension causes delay to Contractor's performance within the Contract Time, such delay shall be deemed an inexcusable delay.

4.8 Governmental Authority Review Periods.

Contractor shall include in all of the schedules it prepares estimates of the time required for governmental authorities to inspect, review and approval of the Work while in progress. Contractor is solely responsible for the sufficiency and accuracy of its estimates of time for all governmental authority review periods.

5.0 CONSTRUCTION PHASE

5.1 General.

5.1.1 Contractor shall completely perform, to City's satisfaction, all of the Work in accordance with this Agreement and other Contract Documents.

5.1.2 Unless otherwise provided in the Contract Documents, Contractor shall furnish, or cause to be furnished, and shall pay for all labor, materials, equipment, tools, construction equipment and machinery, water, heat, utilities, transportation and other facilities and services necessary for proper execution and completion of the Work, whether temporary or permanent and whether or not incorporated or to be incorporated into the Work.

5.1.3 Contractor shall attend meetings with City as frequently as is necessary to the expeditious performance of the Work for the purpose of discussing construction issues which may arise during the Project.

5.2 Supervision of Work.

Contractor shall supervise and direct the Work, using Contractor's best skill and attention. Contractor shall be solely responsible for and have control over all construction means, methods, techniques, sequences and procedures and for coordinating all portions of the Work.

5.3 Permits, Approvals, Licenses and Notices.

Contractor shall obtain and pay for (i) all permits, approvals, licenses and easements; and (ii) government charges and inspection fees pertaining to the construction of the Project.

5.4 Safety.

5.4.1 Contractor shall have overall responsibility for safety precautions and programs in the performance of the Work.

5.4.2 Contractor shall seek to avoid injury, loss or damage to persons or property by taking reasonable steps to protect:

.a Employees and all other persons at the Site;

.b Materials and equipment stored on the Site or off the Site at locations for use in performance of the Work; and

.c The Project and all property located at the Site, whether or not said property or structures are part of the Project or involved in the Work.

5.4.3 Contractor shall designate an individual at the Site in the employ of Contractor who shall act as Contractor's designated safety representative with a duty to prevent accidents.

5.4.4 Losses not insured under property insurance which may arise from the performance of the Work, to the extent of the negligence attributed to such acts or omissions of Contractor or anyone for whose acts Contractor may be liable, shall be promptly remedied by Contractor at Contractor's cost and without reimbursement by City as a cost of work, or in any other manner.

5.4.5 If City deems any part of the Work or Site unsafe, City may require Contractor, without assuming responsibility for Contractor's safety program, to immediately stop performance of the Work or take corrective measures. Neither City's order nor Contractor's action in response thereto shall be the basis for adjustment in the Contract Price or Contract Time.

5.4.6 Should this work involve digging trenches or other excavations that extend deeper than four (4) feet below the surface, the Contractor shall promptly, and before the following conditions are disturbed, notify the City, in writing, of any:

.a Material the Contractor believes may be material that is hazardous waste, as defined in *Section 25117 of the Health and Safety Code that* is required to be removed to a Class I, Class II or Class III disposal site.

.b Subsurface or latent physical conditions at the Site differing from those indicated by information about the Site made available to bidders prior to deadline for submitting bids.

.c Unknown physical conditions at the Site of any unusual nature, different materially from those ordinarily encountered and generally recognized as inherent in work of the character provided for in the Contract.

5.4.7 Contractor represents that in advance of the excavation of any trench deeper than five (5) feet, it shall submit for acceptance by the City or a registered civil or structural engineer, employed by the City, to whom authority to accept has been delegated, in advance of excavation, of a detailed plan showing the design of shoring, bracing, sloping, or other provisions to be made for worker protection from the hazard of caving ground during the excavation of such trench or trenches. If such plan varies from the shoring system standards, the plan shall be prepared by a registered civil or structural engineer.

5.5 Substitutions.

There shall be no substitutions in the Work or procedures or methods specified by the Contract Documents for performing the Work, unless Contractor first receives written approval for such substitution from City.

5.6 Trade Contractors.

5.6.1 If applicable, Contractor shall employ only Trade Contractors who are duly licensed and qualified to perform the Work consistent with the Contract Documents. Each Trade Contractor, of every tier, shall be fully bound to the Contract Documents in the same manner as Contractor is bound to City for all the requirements of the Contract Documents to the extent applicable to the Trade Contractor's portion of the Work.

5.6.2 Contractor assumes responsibility for the proper performance of the Work of Trade Contractors, of every tier, and any acts or omissions in connection with such performance. Contractor shall coordinate the activities of all Trade Contractors, of every tier.

5.7 Separate Contractors.

5.7.1 Contractor agrees to reasonably cooperate with, and coordinate its activities so as not to interfere with, those Separate Contractors performing work at the Site, so that the Project can be completed in an orderly and coordinated manner without delay.

5.7.2 If any part of the Work depends upon other work performed by Separate Contractors, Contractor shall, prior to proceeding with that part of the Work, inspect such other work and promptly notify the City of any circumstance or fact that would render such other work unacceptable for the proper performance of the Work. Contractor shall not proceed with such part of the Work without further direction from the City. Contractor shall be liable for losses incurred due to any defects in such other work not so reported by Contractor.

6.0 ACCOUNTING RECORDS

6.1 Access.

Contractor shall keep, and shall include in its contracts with its Trade Contractors, provisions requiring its Trade Contractors to keep, full and detailed accounts in accordance with the requirements of the Contract Documents and exercise such controls as may be necessary for proper financial management of the Work. Such accounting and control systems shall comply with prevailing custom and practice for similar Projects and be satisfactory to City and shall include preservation of such records for a period of four (4) years after final completion of the Work, or for such longer period as may be required by law.

Contractor shall allow, and shall include in its contracts with its Trade Contractors, provisions requiring its Trade Contractors to allow, City or its authorized representative(s) and accountants, within twenty-four (24) hours after requested by City, to inspect, audit or reproduce any and all records relating to the Project. Such records shall include all information, materials and data of every kind and character (hard copy, as well as computer readable data if it exists), that may, in City's judgment, have any bearing on or pertain to any matters, rights, duties or obligations relating to the Project, including without limitation the following: agreements; purchase orders; leases; contracts; commitments; arrangements; notes; schedules; daily diaries; superintendent reports; drawings; receipts;

vouchers; memoranda; accounting records; job cost reports, job cost files (including documentation covering negotiated settlements); backcharge logs; general ledgers; documentation of cash and trade discounts earned, insurance rebates and dividends; any documents customarily maintained by contractors performing work on a cost plus a fee basis; other documents that City otherwise deems necessary to substantiate charges or claims related to the Project.

6.2 Enforcement.

Contractor hereby consents and agrees that any failure by Contractor to provide access to records as provided in this Article 6.0 shall be specifically enforceable by issuance of a preliminary and/or permanent mandatory injunction by a court of competent jurisdiction based on affidavits submitted to such court, without the necessity of oral testimony, to compel Contractor to permit access, inspection, audit and/or reproduction of the records or to require delivery of the records to City for inspection, audit and/or reproduction.

7.0 INDEMNITY, BONDS

7.1 Indemnity.

7.1.1 General Indemnity. To the fullest extent allowed by law, Contractor hereby agrees to defend, indemnify, and hold harmless City, its City Council, boards and commissions, officials, officers, agents, employees, representatives, insurers and volunteers (hereinafter collectively referred to as "City") through legal counsel acceptable to City, from and against any and all Losses arising directly or indirectly from, or in any manner relating to, any of the following: (i) any act or omission (negligent or otherwise) of Contractor, or by its Trade Contractors, of any tier; (ii) performance or nonperformance by Contractor or its Trade Contractors, of any tier, of any of the obligations under this Agreement or the other Contract Documents; (iii) the construction activities of Contractor, or its Trade Contractors, of any tier, either on the Site or on other properties; (iv) the payment or nonpayment of money by Contractor, or by any of its Trade Contractors, of any tier; or (v) any personal injury, property damage or economic loss to third persons or entities associated with the performance or nonperformance by Contractor, or any of its Trade Contractors, of any tier; provided, however, that nothing contained herein shall be construed as obligating Contractor to indemnify the City for losses resulting from the City's sole negligence, active negligence or willful misconduct. Contractor shall pay City for any costs incurred in enforcing the defense and/or indemnity obligations under this provision. Nothing in this Section 7.1 shall be construed to give rise to any implied right of indemnity in favor of Contractor against the City.

7.1.2 Survival. The provisions of Paragraph 7.1.1 shall survive complete performance or termination of this Agreement.

7.1.3 Severability. The invalidity of any portion of Paragraph 7.1.1 shall not affect or render unenforceable any other portions thereof.

7.2 Bonds.

7.2.1 Bond Forms. Prior to commencing any construction of the Work, Contractor shall file with City good and sufficient "Labor and Material Payment" and "Performance" bonds in the amount of one hundred percent (100%) of the Contract Price for each. Contractor shall take steps to assure that the penal sum of the bonds shall be increased by the amount of any additive adjustments to the Contract Price due to Change Orders. The bonds shall be on forms satisfactory to and approved by City, signed by both Contractor and surety and properly notarized. Should any bond required hereunder or any surety on such bond become or be determined by City to be insufficient, it shall be replaced within ten (10) days by a bond that fully complies with the requirements of this Paragraph 7.2.1. No further

payments to Contractor for work performed shall be made or become due until Contractor has fully complied with the requirements of this Section 7.2.

7.2.2 Duration. The payment bond shall remain in effect until sixty (60) days after final completion of the Work and all claims by Contractor and Trade Contractors, of every tier, have been satisfied. The performance bond provided by Contractor shall remain in effect for the duration of the period of all warranties required by the Contract Documents and shall assure faithful performance of all of Contractor's obligations under the Contract Documents, including, without limitation, all obligations that survive final completion or termination, such as but not limited to Contractor's obligations under its warranties, guarantees and to defend and indemnify City.

7.2.3 Premiums. The premiums for all bonds are included in the Contract Price and shall be paid by Contractor.

7.2.4 Obligees. The performance and payment bonds shall name City as obligee.

7.2.5 Changes. Change Orders, Field Orders, Modifications, Scope Changes and other Changes in the Work and adjustments to the Contract Price or Contract Time shall in no way release or exonerate Contractor or its sureties from their obligations and notice thereof shall be waived by such sureties.

7.2.6 Communications. City shall have the right to communicate with Contractor's sureties with respect to matters that are related to Contractor's performance of its obligations under the Contract Documents. Such communications shall not create or be interpreted as creating any contractual relationship between City and any such surety.

8.0 INSURANCE

8.1 Insurance Requirements. The Contractor shall not commence Work under this Contract until it has provided evidence satisfactory to the City that it has secured all insurance required under this section. In addition, Contractor shall not allow any subcontractor to commence work on any subcontract until it has secured all insurance required under this Section 8.0.

As a condition precedent to the effectiveness of this Contract for work to be performed hereunder and without limiting the Contractor's indemnification of the City, Contractor shall provide and maintain at its own expense during the term of this Agreement the following program(s) of insurance covering its operations hereunder. ***Failure on the part of the Contractor to procure or maintain insurance shall constitute a material breach upon which the City may immediately terminate this Agreement.*** Contractor agrees to suspend and cease all operations hereunder during such period of time as the required insurance coverage is not in effect and evidence of insurance has not been furnished to the City. In the event that the Contractor's operations are suspended for failure to maintain required insurance coverage, the Contractor shall not be entitled to an extension of time for completion of the Work because of production lost during suspension.

8.2 Minimum Scope of Insurance. Insurance coverage specified herein constitutes the minimum requirements and said requirements shall in no way lessen or limit the liability of the Contractor under the terms of the Agreement. Contractor shall procure and maintain, at its own costs and expense, any additional kinds and amounts of insurance that, in its own judgment, may be necessary for its proper protection of the work.

All insurance required hereunder shall be primary with respect to any insurance maintained by the City and shall not call on the City's program for contributions. Program(s) of insurance shall include:

8.2.1 Commercial General Liability. Insurance which affords coverage at least as broad as Insurance Services Office "occurrence" form CG 00 01 11 88, with minimum limits of at least **One Million Dollars ($1,000,000.00)** per occurrence, and if written with an aggregate, the aggregate shall be double the per occurrence limit. Defense costs shall be paid in addition to the limits. Products and completed operations coverage shall be maintained for a minimum of two years after completion of the Work.

.a The policy shall contain no endorsements or provisions limiting coverage for (1) explosion, collapse or underground hazard (XCU); (2) products and completed operations; (3) contractual liability; (4) third party action over claims; (5) cross liability exclusion for claims or suits by one insured against another; or (6) contain any exclusions contrary to the Contract.

8.2.2 Automobile Liability. Automobile Liability Insurance with coverage at least as broad as Insurance Services Office Form CA 00 01 06 92 covering "Any Auto" (Symbol 1) with minimum limits of **One Million Dollars ($1,000,000.00)** each accident. If Contractor does not own any company vehicles, the requirement may be satisfied by providing (a) a Personal Automobile Liability policy for the Contractor's own vehicle (as specified in the following paragraph); and (b) a non-owned auto endorsement to the Commercial General Liability policy if Contractor may use vehicles of others (e.g., vehicles of employees). Independent Contractors may not be able to purchase a Business Automobile policy and consideration may be given to accepting a Personal Automobile Liability policy. Requirements should stipulate "Automobile Liability Insurance with a limit of not less than $1,000,000 each accident."

8.2.3 Workers' Compensation. Workers' Compensation Insurance, as required by the State of California and Employer's Liability Insurance, with a limit of not less than **One Million ($1,000,000.00)** per accident for bodily injury and disease. Workers' Compensation and Employer's Liability insurance may not be required if Contractor has no employees and provides, to City's satisfaction, a declaration stating this.

8.2.4 Builder's Risk Insurance. Builder's Risk Insurance for any property constructed on behalf of the City, to cover "all risk" of physical loss providing for loss or damage from collapse, including collapse resulting from design error. The value insured shall cover 100% of the completed Contract cost and shall be maintained until full acceptance of the Work.

8.3 Endorsements. Required insurance policies shall not be in compliance if they include any limiting provision or endorsement that has not been submitted to the City for approval.

8.3.1 The policy or policies of insurance required by Section 8.2.1 (Commercial General Liability) shall be endorsed to provide the following:

.a Additional Insured: The City, its officials, officers, employees, agents, and volunteers shall be named as ***"additional insured"*** with regard to liability and defense of suits or claims arising out of the performance of the Agreement.

.b Additional Insured Endorsements shall not (1) be restricted to "ongoing operations"; (2) exclude "contractual liability"; (3) restrict coverage to "sole" liability of Contractor; or (4) contain any other exclusions contrary to the Contract.

.c Cancellation: Required insurance policies shall not be canceled or the

coverage reduced until a thirty (30) day written notice of cancellation has been served upon the City, except ten (10) days written notice shall be provided for non-payment of premium.

8.3.2 The policy or policies of insurance required by Section 8.2.2 (Automobile Liability) shall be endorsed to provide the following:

.a Cancellation: Required insurance policies shall not be canceled or the coverage reduced until a thirty (30) day written notice of cancellation has been served upon the City, except ten (10) days written notice shall be provided for non-payment of premium.

8.3.3 The policy or policies of insurance required by Section 8.2.3 (Workers' Compensation) shall be endorsed to provide the following:

.a Waiver of Subrogation: A waiver of subrogation stating that the insurer waives all rights of subrogation against the indemnified parties.

.b Cancellation: Required insurance policies shall not be canceled or the coverage reduced until a thirty (30) day written notice of cancellation has been served upon the City, except ten (10) days written notice shall be provided for non-payment of premium.

8.4 Waiver of Subrogation. Required insurance coverage's shall not prohibit Contractor from waiving the right of subrogation prior to a loss. Contractor shall waive all subrogation rights against the indemnified parties. Policies shall contain or be endorsed to contain such provisions.

8.5 Deductible. Any deductible or self-insured retention must be approved in writing by the City and shall protect the indemnified parties in the same manner and to the same extent as they would have been protected had the policy or policies not contained a deductible or self-insured retention.

8.6 Evidence of Insurance. The Contractor, concurrently with the execution of the Contract, and as a condition precedent to the effectiveness thereof, shall deliver certified copies of the required policies on forms approved by the City. The certificates and endorsements for each insurance policy shall be signed by a person authorized by that insurer to bind coverage on its behalf. At least fifteen (15) days prior to the expiration of any such policy, evidence of insurance showing that such insurance coverage has been renewed or extended shall be filed with the City. If such coverage is cancelled or reduced, Contractor shall, within ten (10) days after receipt of written notice of such cancellation or reduction of coverage, file with the City evidence of insurance showing that the required insurance has been reinstated or has been provided through another insurance company or companies.

8.7 Acceptability of Insurers. Each such policy shall be from a company or companies with a current A.M. Best's rating of no less than A:VII and authorized to do business in the State of California, or otherwise allowed to place insurance through surplus line brokers under applicable provisions of the California Insurance Code or any federal law.

8.8 Insurance for Subcontractors. All subcontractors shall be included as additional insured's under the Contractor's policies, or the Contractor shall be responsible for causing subcontractors to purchase the appropriate insurance in compliance with the terms of these Insurance Requirements, including adding the City as an ***"additional insured"*** to the subcontractor's policies. Contractor shall submit proof of compliance with this provision upon request of the City.

8.9 Reporting of Claims. Contractor shall report to the City, in addition to Contractor's insurer, any and all insurance claims submitted by Contractor in connection with the Work under this Contract.

9.0 CHANGE ORDERS

9.1 Changes. City has the right, in its sole discretion, to make whatever changes it deems necessary or desirable to the Work; no change ordered by City shall entitle Contractor to an adjustment of the Contract Price or Contract Time unless it constitutes a Scope Change.

9.2 Change Orders. A Change Order is a duly authorized written order signed by City and Contractor, and issued after execution of this Agreement, authorizing an adjustment in the Contract Price and/or Contract Time. The Contract Price and Contract Time can be adjusted only by Change Order. No action, conduct, omission, prior failure or course of dealing by City shall act to waive, modify, change or alter the requirement that Change Orders must be duly authorized and in writing signed by City.

10.0 CERTIFICATIONS

10.1 Certification of Contractor. I, **Curtis P. Brown III**, **HEREBY CERTIFY** that I am the **President**, and duly authorized representative of the Contractor firm of **Palp, Inc. dba Excel Paving** and that, except as hereby expressly stated, neither I nor the above firm that I represent have: (i) employed or retained for a commission, percentage, brokerage, contingent fee, or other consideration, any firm or person (other than a bona fide employee working solely for me or the above consultant) to solicit or secure this agreement; nor (ii) agreed, as an express or implied condition for obtaining this Contract, to employ or retain the services of any firm or person in connection with carrying out the agreement; nor (iii) paid, or agreed to pay, to any firm, organization or person (other than a bona fide employee working solely for me or the above consultant) any fee, contribution, donation, or consideration of any kind, for or in connection with, procuring or carrying out this Agreement.

10.2 Debarment and Suspension Certification. The Contractor, under penalty of perjury, certifies that, except as noted below, he/she/it or any other person associated therewith in the capacity of owner, partner, director, officer, manager:

a. is not currently under suspension, debarment, voluntary exclusion, or determination of ineligibility by any Federal, State or local agency; and
b. has not been suspended, debarred, voluntarily excluded or determined ineligible by any Federal, State or local agency within the past 3 years; and
c. does not have a proposed debarment pending; and
d. has not been indicted, convicted, or had a civil judgment rendered against him/her/it by a court of competent jurisdiction in any matter involving fraud or official misconduct in connection with obtaining, attempting to obtain, or performing a public (Federal, state or local) transaction or contract under a public transaction; violation of Federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property within the past 3 years; and
e. are not presently indicted or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in the preceding paragraph; and
f. have not had one or more public transactions (Federal, State or local) terminated for cause or default within the past 3 years.

If there are any exceptions to this certification, insert the exceptions in the following space.

[Supply exceptions on separate page]

For any exception noted above, indicate below to whom it applies, initiating agency, and dates of action.

[Attach separate page]

These certifications are a material representation of fact upon which reliance was placed when this transaction was made or entered into. The above certifications are part of this Contract. Signing this Agreement on the signature portion thereof shall also constitute signature of the above Certifications.

_____ _____
Curtis P. Brown III, President **(Date)**

10.3 Non-Lobbying Certification for Federal-Aid Contracts. The Contractor certifies to the best of his or her knowledge and belief, that:

(a) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(b) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in conformance with its instructions.

These certifications are a material representation of fact upon which reliance was placed when this transaction was made or entered into. The above certifications are part of this Contract. Signing this Agreement on the signature portion thereof shall also constitute signature of the above Certifications.

_____ _____
Curtis P. Brown III, President **(Date)**

11.0 DEFAULT AND TERMINATION

11.1 Default by Contractor.

11.1.1 Notice of Default. Without limitation to any of City's other rights or remedies at law or in equity, City shall have the right to terminate this Agreement in the event that Contractor fails or refuses to perform any of the obligations set forth in this Agreement or the other Contract Documents, and fails to cure such default in the manner required hereafter.

11.1.2 Opportunity to Cure Default. Contractor shall cure any default in performance of its obligations under the Contract Documents within two (2) business days after receipt of written notice of such default from City; provided, however, that if the breach cannot reasonably be cured within such

time then Contractor will commence to cure the breach within two (2) days and will diligently and continuously prosecute such cure to completion within a reasonable time, which shall in no event be later than ten (10) calendar days after receipt of such written notice.

11.2 City's Rights and Remedies Upon Default.

11.2.1 Remedies Upon Default. In the event that Contractor fails to cure any breach of this Agreement within the time periods set forth above, then City may pursue any remedies available under law or equity, including, without limitation, the following:

.a Delete Certain Services. City may, without terminating this Agreement, delete certain portions of the Work, reserving to itself all rights to recover losses related thereto.

.b Perform and Withhold. City may, without terminating this Agreement, engage others to perform the Work or portion of the Work that has not been performed by Contractor and withhold the cost thereof to City from future payments to Contractor, reserving to itself all rights to recover losses related thereto.

.c Suspend this Agreement. City may, without terminating this Agreement and reserving to itself all rights to recover losses related thereto, suspend all or any portion of this Agreement for as long a period of time as City determines, in its sole discretion, appropriate, in which event City shall have no obligation to adjust the Contract Price or Contract Time, and shall have no liability to Contractor for adjustment to the Contract Price, Contract Time, or for losses, if City directs Contractor to resume Work.

.d Terminate this Agreement. City may terminate all or any part of this Agreement for cause according to the notice provisions set forth in this Agreement, reserving to itself all rights to recover losses related thereto.

.e Invoke the Performance Bond. City may, with or without terminating this Agreement and reserving to itself all rights to recover losses related thereto, exercise its rights under the Contractor's performance bond.

11.2.2 Rights Cumulative. All of City's rights and remedies under this Agreement are cumulative, and shall be in addition to those rights and remedies available in law or in equity. Designation in the Contract Documents of certain breaches as "material" shall not be construed as implying that other breaches not so designated are not material nor shall such designations be construed as limiting City's right to terminate or the exercise of its other rights or remedies for default to only material breaches. City shall determine whether there has been noncompliance with the Contract Documents so as to warrant exercise by City of its rights and remedies for default. No termination or action taken by City after termination shall prejudice any other rights or remedies of City provided by law or equity or by the Contract Documents upon such termination; and City may proceed against Contractor to recover all losses suffered by City.

11.2.3 Monies. In the event of a termination or suspension of all or a portion of the Work due to a default by Contractor, City shall have the right, without releasing Contractor or its sureties from liability for failure to fulfill this Agreement, to withhold all or a portion of the monies owing or retained until final completion of the Work. Any cost over and above the Contract Price arising from the suspension of operations of this Agreement and the completion of the Work shall be paid by Contractor's sureties. Contractor will be paid any surplus monies remaining after all contract disputes have been resolved and finally determined.

11.2.4 Delays by Sureties. Without limitation to any of City's other rights or remedies

under the law or in equity, City has the right to suspend the performance by Contractor's sureties in the event of any of the following: (i) failure of the sureties to begin work within a reasonable time in such manner as to ensure full compliance with the Contract Documents within the Contract Time; (ii) abandonment of the Work; (iii) if at any time City is of the opinion the Work is unnecessarily or unreasonably delayed; (iv) willful violation of any terms of this Agreement; (v) failure to perform according to this Agreement or the other Contract Documents; or (vi) failure to follow instructions of City for performance of the Work within the Contract Time. City will serve notice of such failure upon the sureties and in the event the sureties neglect or refuse to cure the breach within the time specified in such notice, City shall have the power to suspend the operation or any part thereof of Contractor's sureties.

11.2.5 Contractor Obligations. Upon receipt of a notice of termination for default, Contractor shall, unless the notice states otherwise, perform each of the obligations set forth in Paragraph 11.4.1, below.

11.2.6 Damages to City.

.a Reservation of Remedies. City will be entitled to all damages available under the law, and all rights in equity, in the event of Contractor's breach of this Agreement or the other Contract Documents.

.b Deductions. If City suffers a loss due to Contractor's nonperformance, then such loss shall be deducted from the amounts withheld. Should the amount withheld exceed the amount deducted, the balance will be paid to Contractor or its designee upon completion of the Project. If the loss incurred by City exceeds the amount withheld, Contractor shall be liable to City for the difference and shall promptly remit same to City.

.c No Release. If, however, City elects to terminate this Agreement for cause, all monies due Contractor or retained under the terms of the Contract Documents shall be forfeited to City. Such forfeiture shall not release Contractor or its sureties from liability for failure to fulfill this Agreement. Contractor and its sureties will be credited with the amount of monies forfeited toward any greater sum they may be liable for in connection with Contractor's default.

11.3 Suspension by City for Convenience. City may, at any time and from time to time, without cause, order Contractor, in writing, to suspend, delay, or interrupt the Work in whole or in part for such period of time, up to an aggregate of fifty percent (50%) of the Contract Time, as City may determine, with such period of suspension to be computed from the date of the written order. Without limitation to the foregoing, Contractor acknowledges that issuance of a suspension order by City due to circumstances relating to City's compliance with the California Environmental Quality Act is foreseeable and that such suspension order, regardless of its duration, shall not be considered a breach by City of this Agreement. Upon receipt of a suspension order, Contractor shall, at City's expense, comply with its terms and take all reasonable steps to minimize costs allocable to the Work covered by the suspension order during the period of work stoppage. Within the period of the above noted aggregate time, or such extension to that period as is agreed upon by Contractor and City, City shall either cancel the suspension order or it shall have the right, without incurring a liability to Contractor for lost profits or consequential damages, to delete the Work covered by such suspension order by issuing a Change Order.

11.3.1 Resumption. If a suspension order is canceled or expires, Contractor shall resume and continue with the Work. A Change Order will be issued adjusting the Contract Price and/or the Contract Time for additional costs of work and delay necessarily caused by such suspension.

11.3.2 Suspension Order Required. The provisions of this Section 11.3 shall not

apply if a suspension order is not issued by City. A suspension order shall not be required to stop the Work as permitted or required under any other provision of the Contract Documents.

11.4 Termination Without Cause. City shall have the option, at its sole discretion and without cause, to terminate this Agreement in part or in whole by giving thirty (30) days' written notice to Contractor as provided herein. Contractor agrees to accept such sums as allowed under this Section 11.4 as its sole and exclusive compensation and waives any claim for other compensation or Losses, including, but not limited to, Loss of anticipated profits, Loss of revenue, lost opportunity, or other consequential, direct, indirect, incidental Losses or damages, of any kind.

11.4.1 Contractor Obligations. Upon receipt of notice of termination without cause, Contractor shall, unless the notice directs otherwise, do the following:

.a Immediately discontinue performance to the extent specified in the notice;

.b Place no further orders or subcontracts for materials, equipment, services or facilities, except as may be necessary for completion of such portion of its obligations as is not discontinued;

.c Provide to City a description, in writing no later than two (2) business days after receipt of the notice of termination, complete copies of all subcontracts, purchase orders and contracts that are outstanding, including any change orders, amendments and modifications thereto, status of payments and balance owing, the status of performance and claims by Trade Contractors, together with such other information as City may determine necessary in order to decide whether to accept assignment of, or request Contractor to terminate the subcontract, purchase order or contract;

.d Promptly assign to City those subcontracts, purchase orders or contracts, or portions thereof, that City elects to accept by assignment and cancel, on the most favorable terms reasonably possible, all subcontracts, purchase orders or contracts, or portions thereof, that City does not elect to accept by assignment; and

.e Thereafter continue only such performance as may be necessary to preserve and protect work already completed or in progress and to protect materials and equipment on the Site or in transit thereto.

11.4.2 Final Billing. Following termination without cause and within thirty (30) days after receipt of a complete and timely billing from Contractor seeking payment of sums authorized by this Paragraph 11.4.2, City shall pay to Contractor as its sole and exclusive compensation for performance under this Agreement the following:

.a The Contract Price earned and payable as of the date of termination, less sums previously paid to Contractor;

.b Plus, reasonable costs of work of Contractor and Trade Contractors for (i) demobilizing, and (ii) administering the close out of its participation in the Project (including, without limitation, all billing and accounting functions) for a period of no longer than thirty (30) days after receipt of the notice of termination;

11.4.3 Trade Contractors. Contractor shall include provisions in all of its subcontracts,

purchase orders and other contracts with its Trade Contractors permitting termination for convenience by Contractor on terms that are consistent with this Agreement and that afford no greater rights of recovery against Contractor for termination than are afforded to Contractor.

11.5 Contractor's Rights and Remedies.

11.5.1 Contractor's Remedies. Contractor may terminate this Agreement for cause only upon the occurrence of one of the following:

.a The work is stopped for one hundred sixty (160) consecutive days, through no act or fault of Contractor, any Trade Contractor, of any tier, or any employee or agent of any of them, due to issuance of an order of a court or other governmental authority other than City having jurisdiction or due to an act of government, such as a declaration of a national emergency making material unavailable.

.b City fails to make payment of sums that are not in good faith disputed by City and fails to cure such default within (i) ninety (90) days after receipt of notice from Contractor notifying City of the default; and (ii) an additional thirty (30) days notice to City notifying it of its intention to terminate this Agreement.

11.5.2 Continuous Performance. Provided that Contractor is paid undisputed sums due under this Agreement, Contractor shall not stop, delay or interrupt continuous performance of the Work by reason of any dispute or disagreement with City, including, without limitation, any disputes or disagreements over payments of funds that are disputed in good faith by City.

12.0 MISCELLANEOUS PROVISIONS

12.1 Warranties. Contractor warrants and guarantees all Work under this Contract (which for purposes of this section shall be deemed to include unauthorized work which has not been removed and any non-conforming materials incorporated into the Work) to be of good quality and free from any defective or faulty material and workmanship. Contractor agrees that for a period of one (1) year (or period of time specified elsewhere in this Contract or in any guarantee or warranty provided by any manufacturer or supplier of equipment or materials incorporated into the Work, whichever is later) following completion and the date of final acceptance of the Project, Contractor shall, within ten (10) days after being notified in writing by the City of any defect in the Work or non-conformance of the Work, commence and prosecute with due diligence all Work necessary to fulfill the terms of the warranty at its sole cost and expense. Contractor shall act sooner as requested by the City in response to an emergency. In addition, Contractor shall, at its sole cost and expense, repair and replace any portions of the Work (or work of other contractors) damaged by its defective Work or which becomes damaged in the course of repairing or replacing defective Work. For any Work so corrected, Contractor's obligation hereunder to correct defective Work shall be reinstated for an additional one (1) year, commencing with the date of acceptance of such corrected Work. All warranties and guarantees of subcontractors, suppliers and manufacturers with respect to any portion of the Work, whether express or implied, are deemed to be obtained by Contractor for the benefit of the City, regardless of whether or not such warranties and guarantees have been transferred or assigned to the City by separate agreement and Contractor agrees to enforce such warranties and guarantees, if necessary, on behalf of the City. This obligation shall survive completion or termination of the Contract.

12.2 Non-Liability of City Officers and Employees. No officer or employee of the City shall be personally liable to the Contractor, or any successor in interest, in the event of any default or breach by the City or for any amount which may become due to the Contractor or to its successor, or for breach of any obligation of the terms of this Contract.

12.3 Governing Law. This Agreement shall be governed by the laws of the State of California. In the event of litigation between the parties, venue in state trial courts shall lie exclusively in the County of Los Angeles. In the event of litigation in a U.S. District Court, venue shall lie exclusively in the Central District of California, in Los Angeles.

12.4 Waiver of Jury Trial. Contractor voluntarily waives its right to a jury trial of any cause of action, claim, counter-claim or cross-complaint in any action, proceeding or hearing on any matter whatsoever arising out of, or in any way connected with, this Agreement, the relationship between City and Contractor, Contractor's performance on the Project, or the enforcement of any remedy under any law, statute or regulation now or hereafter in effect. Contractor shall include this provision for waiver of jury trial right in its contracts with its Trade Contractors who provide work to the Project, waiving the right of a jury trial in any action involving City as a party, whether by joinder, consolidation, counter-claim, cross-complaint or otherwise.

12.5 Severability. Should any part of this Agreement be declared by a final decision by a court or tribunal of competent jurisdiction to be unconstitutional, invalid, or beyond the authority of either party to enter into or carry out, such decision shall not affect the validity of the remainder of this Agreement, which shall continue in full force and effect, provided that the remainder of this Agreement, absent the unexcised portion, can be reasonably interpreted to give effect to the intentions of the parties.

12.6 Successors and Assigns. This Agreement shall be binding on successors, assigns and legal representatives of and persons in privity of contract with City or Contractor. Contractor shall not assign, sublet or transfer an interest in this Agreement without advance written approval of City. Assignment, subletting or transfer will not release Contractor from any of its obligations to City.

12.7 Interpretation. Contractor and City acknowledge that the terms of this Agreement has been mutually negotiated and that such documents shall not be interpreted against either City or Contractor on the basis that either party was responsible for or in control of the drafting of such documents.

12.8 Survival. All provisions of this Agreement which by their nature continue beyond the termination or completion of performance under this Agreement, including, without limitation, those obligations pertaining indemnification, insurance and confidentiality, shall survive and continue in force after either termination or completion of performance by Contractor.

12.9 Conflict of Interest. The Contractor represents, warrants and agrees that to the best of its knowledge, it does not presently have, nor will it acquire during the term of this Contract, any interest direct or indirect, by Contract, employment or otherwise, or as a partner, joint venturer or shareholder (other than as a shareholder holding a one percent (1%) or less interest in publicly traded companies) or affiliate with any business or business entity that has entered into any Contract, subcontract or arrangement with the City. Upon execution of this Contract and during its term, as appropriate, the Contractor shall disclose in writing to the City, any other Contract or employment during the term of this Contract by any other persons, business or corporation in which employment will or may likely develop a conflict of interest between the City interest and the interests of the third parties.

12.10 Copyrights. No report, maps, or other documents produced in whole or in part under this Contract shall be the subject of an application for copyright by or on behalf of the Contractor. All documents become the property of the City who holds all the rights to said data.

12.11 Confidentiality of Reports. The Contractor shall keep confidential all reports, information and data received, prepared or assembled pursuant to performance hereunder. Such information shall not be made available to any person, firm, corporation or entity without the prior written consent of the City.

12.12 Employees of Contractor. The City does not and will not condone any act, gestures, comments or conduct from the Contractor's employees, agents or subcontractors which may be construed as sexual harassment or any other type of activity or behavior that might be construed as harassment. The Contractor will properly investigate all charges of harassment by residents, employees, agents or subcontractors and is responsible for taking appropriate action after reports of harassment are received by the Contractor.

12.13 Patent Rights. The City will hold all the patent rights with respect to any discovery or invention which arises or is developed in the course of, or under this Contractor.

12.14 Waivers. A waiver by either party to this Agreement of any breach of any term, covenant or condition contained herein shall not be deemed to be a waiver of any subsequent breach of the same or any other term, covenant or condition contained herein, whether of the same or a different character.

12.15 Federal and State Withholding Taxes. Contractor shall be responsible for paying when due all federal and state income withholding taxes for all earning under this Agreement. Contractor agrees to indemnify City for any claims, costs, losses, fees, penalties, interest, or damages

suffered by City resulting from Contractor's failure to comply with this provision.

12.16 Entire Agreement. The Contract Documents represent the entire and integrated agreement between City and Contractor and supersedes all prior negotiations, representations or agreements, either written or oral. The Contract Documents may be amended or modified only by Change Order. Nothing contained in the Contract Documents shall be for the benefit of, create any contractual relationship with, or give rise to a cause of action in favor of any third party.

12.17 Execution Authority. The person(s) executing this Agreement on behalf of the Parties hereto warrant that (i) such party is duly organized and existing, (ii) they are duly authorized to execute and deliver this Agreement on behalf of said party, (iii) by so executing this Agreement, such party is formally bound to the provisions of this Agreement, and (iv) the entering into this Agreement does not violate any provision of any other agreement to which said party is bound.

13.0 NOTICES

13.1 Delivery. All notices, demands or requests to be given under this Agreement shall be given in writing and conclusively shall be deemed received when: (a) delivered personally, or (b) on the fifth (5^{th}) day after the deposit thereof in the United States mail, postage prepaid, and addressed as hereinafter provided, or (c) one (1) business day after send by facsimile transmission.

13.2 Addresses. All notices, demands, requests or approvals from Contractor to City shall be addressed to the City at:

City of Compton
205 South Willowbrook Avenue
Compton, California 90220
Attn: City Engineer, Public Works Engineering Department
(310) 605-5505
(310) 605-6326 – Fax

with copies to:

City of Compton
205 South Willowbrook Avenue
Compton, California 90220
Attn: City Manager

All notices, demands or requests from City to Contractor shall be addressed to:

Palp, Inc. dba Excel Paving
2230 Lemon Avenue
Long Beach, California 90806
Attn: Curtis P. Brown, President
(951) 736-7600
(951) 736-7646 - Fax

13.3 Change in Address. In the event of any change of address, the moving party is obligated to notify the other party of the change of address in writing. Each party may amend, supplement and update the notice list to add, delete or replace any listed individuals; however, the amendment must be in writing.

IN WITNESS WHEREOF, Contractor has executed this Agreement and the City, by its City Manager, who is authorized to do so, has executed this Agreement.

PALP, INC DBA EXCEL PAVING
CONTRACTOR

Dated: _____ **By _____**
Curtis P. Brown III, President

CITY OF COMPTON

Approved by:

Dated: _____ **By _____**
Jerome Groomes, Interim City Manager

Approved as to form:

By _____ **Dated: _____**
Legal Counsel

ATTEST:

Dated: _____ **By _____**
Satra D. Zurita, City Clerk

From: John Strickland
Sent: Thu, 3 Sep 2026 21:42:19 +0000
To: Hongwei Jack Gong
Subject: Fw: Withdrawal of Bid Protest of Annual Residential Street Rehabilitation Project Phase 2D (Tucker Street, Bradfield Ave, and Greenleaf Blvd) CIP #18-01

From: Jaime S. Cruz <jaimesc@cjinc.biz>
Sent: Thursday, September 3, 2026 1:00 PM
To: John Strickland <jstrickland@comptoncity.org>
Cc: Hector Hernandez <hectorh@cjinc.biz>; Jenifer Hernandez <jenifer@cjinc.biz>
Subject: Withdrawal of Bid Protest of Annual Residential Street Rehabilitation Project Phase 2D (Tucker Street, Bradfield Ave, and Greenleaf Blvd) CIP #18-01

Good afternoon, Sir John.
CJ Concrete Construction Inc. appreciates the opportunity to respond to the Bid Protest concerning the above-referenced project.
After carefully reviewing the matter and the line-item discrepancy identified in our bid submission, we regret that we must withdraw our bid from consideration for this project. Although the error was unintentional, we recognize the importance of maintaining the integrity and accuracy of the bidding process and do not wish to create complications for the City or the project's timely delivery.
We are particularly disappointed because we were genuinely excited about the opportunity to participate in the City of Compton's beautification efforts and contribute to a project that will benefit the community. CJ Concrete Construction Inc. takes great pride in serving local agencies and improving public infrastructure, and we had looked forward to being a part of this important initiative.
We appreciate the City's consideration and professionalism throughout this process. We remain committed to working with the City of Compton on future opportunities and hope to have the privilege of contributing to upcoming projects.
Please accept this letter as the formal withdrawal of our bid for the above-referenced project.
Respectfully,

Jaime S. Cruz
CFO
CJ Concrete Construction, Inc.
10142 Shoemaker Ave.
Santa Fe Springs, CA 90670
562-777-2222 Office
Email: jaimesc@cjinc.biz

September 8, 2026

TO: **HONORABLE MAYOR AND COUNCIL MEMBERS**

FROM: **PUBLIC WORKS STREET MAINTENANCE DEPARTMENT**

SUBJECT: **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING A BUDGET AMENDMENT TO THE FISCAL YEAR 2026-2027 BUDGET AND AUTHORIZING THE CITY MANAGER TO ESTABLISH PURCHASE ORDERS WITH VARIOUS VENDORS FOR THE PROCUREMENT OF MATERIALS, EQUIPMENT, SUPPLIES, MAINTENANCE, REPAIR, AND SPECIALIZED SERVICES TO SUPPORT PUBLIC WORKS OPERATIONS, MAINTAIN CITY INFRASTRUCTURE, AND PROTECT PUBLIC HEALTH AND SAFETY IN THE TOTAL AMOUNT OF ONE MILLION TWO HUNDRED FORTY THOUSAND DOLLARS ($1,240,000)**

SUMMARY

The proposed resolution authorizes a budget amendment to the Fiscal Year 2026-2027 budget and authorizes the City Manager to establish purchase orders with various vendors to provide essential materials, equipment, supplies, and services required for the continued operation of the Public Works Department and the maintenance, repair, and improvement of City infrastructure in the total amount of one million two hundred forty thousand dollars $1,240,000.00.

BACKGROUND

The Public Works Street Maintenance Department (“Department”) is responsible for maintaining, repairing, and improving the City's streets, sidewalks, traffic control devices, public rights-of-way, and other public infrastructure. To effectively carry out these responsibilities, the Department must maintain timely access to qualified vendors that provide specialized materials, equipment, supplies, and services necessary to support daily operations, emergency response, and ongoing infrastructure maintenance. This resolution is being submitted to expedite the procurement process and ensure the uninterrupted availability of resources needed to address routine maintenance activities, emergency repairs, and operational demands.

The Department routinely procures construction materials, industrial supplies, traffic control products, pavement marking materials, paint, landscaping supplies, ready-mix concrete, environmental services, and specialized maintenance and repair services necessary to maintain City infrastructure. These goods and services support a wide range of Public Works activities, including street and sidewalk repairs, traffic sign and pavement marking installation, facility maintenance, landscaping, emergency response, environmental compliance, and other essential maintenance operations.

The proposed purchase orders with Alan's Lawn and Garden Center, Blue Diamond, El Gran Torino, Municipal Maintenance Equipment, Roadline, Sharpline, Sherwin Williams, and Sonsray Machinery will provide the Department with reliable access to the materials, equipment, and specialized services required to efficiently perform these functions. Establishing purchase orders with these vendors will improve operational efficiency, reduce procurement delays, support timely completion of maintenance projects, and enable the Department to respond promptly to routine work orders and emergency situations while preserving City infrastructure and protecting public health and safety.

STATEMENT OF THE ISSUE

The Street Maintenance Division relies on a variety of vendors to provide the materials, equipment, supplies, and specialized services necessary to support daily operations and maintain City infrastructure. To ensure these resources remain readily available, the Department must establish purchase orders that allow for the timely procurement of goods and services needed to complete routine maintenance, respond to emergencies, and address resident service requests. Approval of this resolution will streamline the procurement process, reduce delays in obtaining necessary resources, and support the Department's ability to efficiently maintain and improve public infrastructure.

Vendor	Account Number	Amount
Alan's Lawn and Garden Center	1001720PK04236	$10,000
Blue Diamond	15207200MR4233	$50,000
El Gran Torino	10047200004334	$150,000
Municipal Maintenance Equipment	10047200004300	$300,000
Roadline	15287200004233	$250,000
Sharpline	15287200004236	$250,000
Sherwin Williams	10047200004236	$50,000
Sonsray Machinery	10047200004300	$180,000
Total Amount		$1,240,000

The vendors identified in this resolution are qualified vendors with the experience and capability necessary to provide the materials, equipment, supplies, maintenance, repair, and specialized services required in support of the Department's infrastructure maintenance operations. Establishing purchase orders with these vendors will allow the City to procure the necessary goods and services in a timely manner, ensuring the continued maintenance of City infrastructure, protection of public property, restoration of safe conditions, and the efficient delivery of essential Public Works services.

Pursuant to Resolution No. 26,100, adopted by the City Council on July 23, 2024, the City Manager is authorized to expend up to $50,000.00 per fiscal year with any single vendor.

The proposed expenditures with the vendors identified in this resolution exceed this threshold for Fiscal Year 2026-2027; thus, requiring City Council approval.

FISCAL IMPACT

The Department is requesting authorization to transfer funds between various expenditure accounts to support the purchase of materials and specialized services. Accordingly, the Fiscal Year 2026-2027 budget should be amended as follows:

Decrease Expenditure Account:

• 1004-720-000-4300	Capital Outlay	$ 650,000.00
	Total	**$ 650,000.00**

Increase Expenditure Accounts:

• 1004-720-000-4233	Maint/Repair Materials	$ 250,000.00
• 1004-720-000-4236	Maintenance & Repair	$ 250,000.00
• 1004-720-000-4334	Machinery & Equipment	$ 150,000.00
	Total	**$ 650,000.00**

If approved, the Department's Fiscal Year 2026-2027 Budget will have a total of One Million Two Hundred Forty Thousand Dollars ($1,240,000.00) available for these expenditures. The funding will be distributed among the following account numbers based on the corresponding vendor expenditures:

Account Number	Amount
10047200004334	$150,000
1001720PK04236	$10,000
15207200MR4233	$50,000
10047200004236	$50,000
15287200004233	$250,000
15287200004236	$250,000
10047200004300	$480,000
Total Amount	$1,240,000

ALTERNATIVE

No other alternative is being proposed.

RECOMMENDATION

Staff recommends authorizing this expenditure with the various vendors identified above in an amount not to exceed $1,240,000.00.

**MARCUS HARRIS
STREET SUPERINTENDENT**

APPROVED FOR FORWARDING:

**JERRY GROOMES
INTERIM CITY MANAGER**

RESOLUTION NO. _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COMPTON APPROVING A BUDGET AMENDMENT TO THE FISCAL YEAR 2026-2027 BUDGET AND AUTHORIZING THE CITY MANAGER TO ESTABLISH PURCHASE ORDERS WITH VARIOUS VENDORS FOR THE PROCUREMENT OF MATERIALS, EQUIPMENT, SUPPLIES, MAINTENANCE, REPAIR, AND SPECIALIZED SERVICES TO SUPPORT PUBLIC WORKS OPERATIONS, MAINTAIN CITY INFRASTRUCTURE, AND PROTECT PUBLIC HEALTH AND SAFETY IN THE TOTAL AMOUNT OF ONE MILLION TWO HUNDRED FORTY THOUSAND DOLLARS ($1,240,000)

WHEREAS, the Public Works Street Maintenance Department ("Department") is responsible for maintaining, repairing, preserving, and improving the City's streets, sidewalks, traffic control devices, public rights-of-way, and other public infrastructure to ensure the safety and well-being of the community; and

WHEREAS, the Department requires timely access to qualified vendors that provide specialized materials, equipment, supplies, maintenance, repair, and related services necessary to support routine operations, emergency response, and ongoing infrastructure maintenance throughout the City; and

WHEREAS, the Department has identified the need to establish purchase orders with various qualified vendors to ensure the uninterrupted procurement of essential goods and services required to efficiently perform its operational responsibilities and respond to resident service requests; and

WHEREAS, staff has obtained competitive quotations from three (3) reputable suppliers, where applicable, and secured cooperative purchasing documentation through Sourcewell and sole-source justifications, and the California Legislative Branch, as appropriate, for the procurement of goods and services from Alan's Lawn and Garden Center, Blue Diamond, El Gran Torino, Municipal Maintenance Equipment, Roadline, Sharpline Sherwin Williams, and Sonsray Machinery; and finds that utilizing these qualified vendors will improve operational efficiency, reduce procurement lead times, ensure the availability of critical materials and equipment, and support the timely completion of routine maintenance, capital improvement projects, and emergency repairs; and

WHEREAS, the total amount authorized under this Resolution shall not exceed One Million Two Hundred Forty Thousand Dollars ($1,240,000.00); and

WHEREAS, pursuant to Resolution No. 26,100, adopted by the City Council on July 23, 2024, the City Manager is authorized to expend up to Fifty Thousand Dollars ($50,000.00) per fiscal year with any single vendor, and the proposed expenditures with the vendors identified herein exceed this threshold for Fiscal Year 2026-2027, thereby requiring City Council approval; and

WHEREAS, the Department is requesting authorization to transfer funds between various expenditure accounts to support the purchase of materials and specialized services, and accordingly, the Fiscal Year 2026-2027 budget should be amended as follows:

Decrease Expenditure Account:

▪ 1004-720-000-4300	Capital Outlay	$ 650,000.00
	Total	**$ 650,000.00**

Increase Expenditure Accounts:

▪ 1004-720-000-4233	Maint/Repair Materials	$ 250,000.00
▪ 1004-720-000-4236	Maintenance & Repair	$ 250,000.00
▪ 1004-720-000-4334	Machinery & Equipment	$ 150,000.00
	Total	**$ 650,000.00**

WHEREAS, funds in the total amount of One Million Two Hundred Forty Thousand Dollars ($1,240,000.00) are available in the Public Works Street Maintenance Department's Fiscal Year 2026-2027 budget and will be charged to the appropriate accounts identified herein.

The purchase orders will be allocated to the respective vendors as follows:

Vendor	**Account Code**	**Amount**
Alan's Lawn and Garden Center	1001-720-PK0-4236	$10,000.00
Vendor	**Account Code**	**Amount**
Blue Diamond	1520-720-0MR-4233	$50,000.00
Vendor	**Account Code**	**Amount**
El Gran Torino	1004-720-000-4334	$150,000.00
Vendor	**Account Code**	**Amount**
Municipal Maintenance Equipment	1004-720-000-4300	$300,000.00
Vendor	**Account Code**	**Amount**
Roadline	1528-720-000-4233	$250,000.00
Vendor	**Account Code**	**Amount**
Sharpline	1528-720-000-4236	$250,000.00
Vendor	**Account Code**	**Amount**
Sherwin Williams	1004-720-000-4236	$50,000.00

Vendor	**Account Code**	**Amount**
Sonsray Machinery	1004-720-000-4300	$180,000.00
	Total Amount:	$1,240,000.00

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF COMPTON DOES HEREBY RESOLVE AS FOLLOWS:

Section 1. That the City Manager is hereby authorized to establish purchase orders with multiple vendors for the purchase of specialized materials, equipment and supplies in the amount not to exceed One Million Two Hundred Forty Thousand Dollars ($1,240,000.00) from multiple accounts.

Section 2. That an amendment to the Department's Fiscal Year 2026-2027 Budget is hereby authorized as follows:

Decrease Expenditure Account:

▪ 1004-720-000-4300	Capital Outlay	$ 650,000.00
	Total	**$ 650,000.00**

Increase Expenditure Accounts:

▪ 1004-720-000-4233	Maint/Repair Materials	$ 250,000.00
▪ 1004-720-000-4236	Maintenance & Repair	$ 250,000.00
▪ 1004-720-000-4334	Machinery & Equipment	$ 150,000.00
	Total	**$ 650,000.00**

Section 3. That the purchase orders will be allocated to the respective vendors as follows:

Vendor	**Account Code**	**Amount**
Alan's Lawn and Garden Center	1001-720-PK0-4236	$10,000.00

Vendor	**Account Code**	**Amount**
Blue Diamond	1520-720-0MR-4233	$50,000.00

Vendor	**Account Code**	**Amount**
El Gran Torino	1004-720-000-4334	$150,000.00

Vendor	**Account Code**	**Amount**
Municipal Maintenance Equipment	1004-720-000-4300	$300,000.00

Vendor	**Account Code**	**Amount**
Roadline	1528-720-000-4233	$250,000.00

Vendor	**Account Code**	**Amount**
Sharpline	1528-720-000-4236	$250,000.00

Vendor	**Account Code**	**Amount**
Sherwin Williams	1004-720-000-4236	$50,000.00

Vendor	**Account Code**	**Amount**
Sonsray Machinery	1004-720-000-4300	$180,000.00

Section 4. That a copy of this Resolution shall be filed in the offices of the City Clerk, City Manager, City Controller, City Attorney, and Public Works Street Maintenance Division.

Section 5. That the Mayor shall sign and the City Clerk shall attest to the adoption of this Resolution.

ADOPTED this _____ day of _____, 2026.

_____
EMMA SHARIF
MAYOR OF THE CITY OF COMPTON

ATTEST:

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

STATE OF CALIFORNIA)
COUNTY OF LOS ANGELES) ss
CITY OF COMPTON)

I, Satra D. Zurita, City Clerk of the City of Compton, hereby certify that the foregoing Resolution was adopted by the City Council of the City of Compton, signed by the Mayor

and attested by the City Clerk at a regular meeting thereof held on this _____ day of _____, 2026.

That said Resolution was adopted by the following vote, to wit:

AYES: COUNCILMEMBERS-
NOES: COUNCILMEMBERS-
ABSTAIN: COUNCILMEMBERS-
ABSENT: COUNCILMEMBERS-

_____
SATRA D. ZURITA
CITY CLERK OF THE CITY OF COMPTON

Alan's Lawn & Garden Center, Inc.
Norwalk
12194 Firestone Blvd
Norwalk, CA 90650
(562) 868-5615

Quote **136079**

CREATED 05/21/2026
VALID UNTIL 06/20/2026
SALESPERSON Dyana Rivera
Dyanar@alanslawn.com

SHIP TO
CITY OF COMPTON
458 S. ALAMEDA ST.
Compton, CA 90220

BILL TO (#1336633) (✉ **AUTO-SEND**)
CITY OF COMPTON
205 S. Willowbrook
P.O. Box 5118
COMPTON, CA 90221
(310) 605-5691

CUST PO

CONTACT MAURICE WELLINGTON MWELLINGTON@COMPTONCITY.ORG (310) 650-1579

SHIP OUT Will Call

DROP SHIP No

#	PART	DESCRIPTION	QTY	RATE	DISC	NET	EXT
1	99944200950B	(ECH) SPEED-FEED 500 HEAD BULK PACK/CASE of 24	5.00	956.00	191.20(20.0%)	764.80	3,824.00
	99944200950B-SINGLE	SPEED-FEED 500 ECHO *		0.00		0.00	0.00
2	22-505	(ORG) MAGNUM GATORLINE .105 5LB SPOO *(Bin: WH-A3-5/WH-A3-6)* *	24.00	124.00	31.00(25.0%)	93.00	2,232.00
	NOTE	----------					
3	ECX180CKA30000	(EXM) Comm 30 Self Propelled Blade Brake Control (BBC) w/KA FJ180V KAI (180cc) & 1 gal fuel tank	3.00	2,996.00	837.00(27.9%)	2,159.00	6,477.00
4	ECX180CKA210BC	(EXM) Comm 21 X-Series Self Propelled Blade Brake Control (BBC) w/Kaw FJ180V KAI & 1-gal remote fuel tank	4.00	2,219.00	620.00(27.9%)	1,599.00	6,396.00
	NOTE	----------					
	NOTE	SOURCEWELL CONTRACT #STIHL 112624					
5	HL 94K (145 DEG)	(STI) HL 94 K HT HEAD 145 DEG - 24"	5.00	679.99	136.00(20.0%)	543.99	2,719.95
6	BR 600 -Z	(STI) R 600-Z Blower, backpack	5.00	549.99	110.00(20.0%)	439.99	2,199.95
7	FS 131R CA	(STI) STIHL STRING TRIMMER FS 131R RAGULAR HANDLE	3.00	569.99	114.00(20.0%)	455.99	1,367.97
8	FS 251R	(STI) FS 251 R-Z Brushcutter,GC 230-4	10.00	729.99	146.00(20.0%)	583.99	5,839.90
9	AZA 748	(STI) AZA 748 24KW 48" COMMERCIAL BATTERY-POWERED STAND-ON ZERO-TURN MOWER	1.00	31,999.99	9,000.00(28.1%)	22,999.99	22,999.99
10	WA00 007 1001	(STI) Mulching kit 48" - AMB 048.0 *	1.00	221.00	44.20(20.0%)	176.80	176.80

PAYMENT	DETAILS	DATE	AMT

Scan Here
To let us know how your sales rep did.

COMMENTS

SUBTOTAL	73,000.76
DISCOUNTS	-18,767.20
TAXABLE SUBTOTAL	54,233.56
TAX	5,694.52
TOTAL	**59,928.08**
PAYMENTS	0.00
BALANCE DUE	**59,928.08**

ACCEPTANCE: _____ **DATE:** _____

Customer agrees to pay this invoice within 30 days unless otherwise mentioned. Items returned within 30 days of purchase with original invoice are subject to a 30% restocking fee. Due to current market volatility, we cannot guarantee pricing on backorders & special orders. Special order items are only returnable with factory "ok", plus a 30% restocking fee and return freight. Special order items not picked up after 30 days will be returned to inventory & a 30% restocking fee & inbound shipping are charged. No returns on electrical parts. Signers warrant authority to execute this sales order on behalf of customer.

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MASTER AGREEMENT #112624
CATEGORY: Grounds Maintenance Equipment and Related Attachments
SUPPLIER: STIHL Incorporated

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and STIHL Incorporated, 536 Viking Drive, Virginia Beach, VA 23452 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article 1:
General Terms

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.

2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.

3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.

4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

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5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on January 31, 2029, unless it is cancelled or extended as defined in this Agreement.

   a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.

   b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.

6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.

7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #112624 to Participating Entities. In Scope solutions include:

   a) Lawn and garden equipment for all types of lawn, field and turf care, golf course, landscape, sidewalk, walking path, and parking lot maintenance, and snow removal;

   b) Irrigation and aeration equipment, systems, parts, and installation; and

   c) Beach and waterfront maintenance equipment and accessories.

8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.

9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.

10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.

11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

12) **Open Market.** Supplier's open market pricing process is included within its Proposal.

13) Supplier Representations:

   i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.

ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.

iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to "federal" should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier's Included Solutions with United States federal funds.

i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5,

"Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of

$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The

right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

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xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2:
Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

1) **Authorized Sellers**. Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.

2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
   - Identify the applicable Sourcewell Agreement number;
   - Clearly specify the requested change;
   - Provide sufficient detail to justify the requested change;
   - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
   - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

   A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
   - Maintenance and management of this Agreement;
   - Timely response to all Sourcewell and Participating Entity inquiries; and
   - Participation in reviews with Sourcewell.

   Sourcewell's Authorized Representative is its Chief Procurement Officer.

4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.

5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

   The Report must contain the following fields:
   - Participating Entity Name (e.g., City of Staples Highway Department);
   - Participating Entity Physical Street Address;
   - Participating Entity City;
   - Participating Entity State/Province;
   - Participating Entity Zip/Postal Code;
   - Sourcewell Participating Entity Account Number;
   - Transaction Description;
   - Transaction Purchased Price;
   - Sourcewell Administrative Fee Applied; and
   - Date Transaction was invoiced/sale was recognized as revenue by Supplier.

   If collected by Supplier, the Report may include the following fields as available:
   - Participating Entity Contact Name;
   - Participating Entity Contact Email Address;
   - Participating Entity Contact Telephone Number;

7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.

8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.

9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.

12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.

13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.

14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.

16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.

17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and

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maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

19) **Grant of License.**
   a) **During the term of this Agreement:**
      i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

      ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

   b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

   c) **Use; Quality Control.**
      i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

      ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

   d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.

- $1,500,000 each occurrence Bodily Injury and Property Damage
- $1,500,000 Personal and Advertising Injury
- $2,000,000 aggregate for products liability-completed operations
- $2,000,000 general aggregate

b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.

c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3:
Supplier Obligations to Participating Entities

The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.

2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.

3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.

4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's

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standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.

6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.

7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.

8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell	STIHL Incorporated
Signed by: Jeremy Schwartz C0FD2A139D06489...	DocuSigned by: Brian Manke 197E0B86014D40A...
By: _____	By: _____
Jeremy Schwartz	Brian Manke
Title: Chief Procurement Officer	Title: Manager Wheeled Goods Pricing and Promotions
Date: 2/4/2025 | 9:12 AM CST	Date: 2/4/2025 | 6:15 AM PST

Docusign Envelope ID: 0FBC97C5-70F8-4255-B6C3-9CB3DF5D1CEC

RFP 112624 - Grounds Maintenance Equipment and Related Attachments

Vendor Details

Company Name:	STIHL Incorporated
Address:	536 Viking Drive Virginia Beach, VA 23452
Contact:	Brian Manke
Email:	brian.manke@stihl.us
Phone:	757-785-1000
HST#:	

Submission Details

Created On:	Wednesday October 09, 2024 09:56:38
Submitted On:	Friday November 22, 2024 14:44:18
Submitted By:	Brian Manke
Email:	brian.manke@stihl.us
Transaction #:	9ef4c698-210c-4f35-bc9b-c735bc4f888c
Submitter's IP Address:	204.124.67.250

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer's corporate organization affiliation.

Line Item	Question	Response *	
1	Provide the legal name of the Proposer authorized to submit this Proposal.	STIHL Incorporated	*
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y	*
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Northeast STIHL, Mid-Atlantic STIHL, STIHL Southeast, STIHL Southwest, Bryan Equipment Sales, Crader Distributing Company, Blue Mountain Equipment, Intermountain STIHL, STIHL Northwest, Pacific STIHL. Further information about STIHL's US distribution network can be found here: https://www.stihlusa.com/about-stihl/corporate/branch-distributor/	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Not applicable	*
5	Provide your NAICS code applicable to Solutions proposed.	333112	
6	Proposer Physical Address:	536 Viking Drive, Virginia Beach, VA 23452	*
7	Proposer website address (or addresses):	stihlusa.com	*
8	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer):	Brian Manke Manager Wheeled Goods Pricing and Promotions 536 Viking Drive, Virginia Beach, VA 23452 brian.manke@stihl.us 757.618.1423	*
9	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Brian Manke Manager Wheeled Goods Pricing and Promotions 536 Viking Drive, Virginia Beach, VA 23452 brian.manke@stihl.us 757.618.1423	*
10	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Mike Poluka Senior Manager Strategic and National Accounts 536 Viking Drive, Virginia Beach, VA 23452 mike.poluka@stihl.us 757.785.1218	*

Table 2A: Financial Viability and Marketplace Success (50 Points)

Line Item	Question	Response *	

11	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	STIHL has grown steadily since its founding in 1926: STIHL now offers a broad product portfolio that goes far beyond what started with a chainsaw. What was once a Swabian one-man operation has flourished into an international company that has more than 20,000 employees across all continents. Throughout its more-than-95-year history, STIHL has always remained true to its core values and company principles: We are a family-owned company and stand for products that are distinguished by outstanding quality and "made by STIHL" cutting-edge technology. At STIHL, family values are a top priority by tradition. Since the company was founded, members of the Stihl family have been steering the company's fortunes and have grown the one-man business into a global company and the best-selling chainsaw brand in the world. "We want to make people's work easier. That was my father's vision over 95 years ago, and it remains our strongest driving force." - Hans Peter Stihl STIHL Incorporated Mission Statement: STIHL will be the trusted and sole partner for high-value professional user groups, bringing comprehensive premium solutions rooted in Handheld Equipment and Wheeled Goods with associated Aftermarket products and services, independent of power source; further differentiating ourselves through quality and our unparalleled proximity to end users via our harmonized Servicing Dealer network	*
12	What are your company's expectations in the event of an award?	STIHL expects to be able to supply Sourcewell customers with the full portfolio of STIHL wholegoods and accessories through our extensive network of authorized servicing dealers.	*
13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.	The STIHL Group's annual revenue is over 5.2 billion euros with a 65% equity ratio. Our full public disclosures for our privately held company can be found here: https://corporate.stihl.com/en/about-stihl/company/figures. We have also included our latest financial report to this RFP.	*
14	What is your US market share for the Solutions that you are proposing?	STIHL Inc. is the number one selling brand of gas-powered handheld outdoor power equipment in the U.S. and among U.S. landscape professionals. STIHL is also the number one selling brand of battery-powered handheld outdoor power equipment among landscape and tree care professionals in America. "Number one selling brand" is based on 2007-2023 syndicated and commissioned surveys conducted by Irwin Broh Research of the U.S. market.	*
15	What is your Canadian market share for the Solutions that you are proposing?	STIHL is number one brand of gasoline outdoor power equipment in Canada.	*
16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	STIHL does not have any bankruptcy proceedings.	*
17	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	STIHL Incorporated is a sales and manufacturing subsidiary of STIHL International GmBH, GmBH a subsidiary of Andreas STIHL AG and Co. KG, the AG & Co. KG in turn is a subsidiary of STIHL Holding AG & Co. KG. STIHL Incorporated manufacturers over 100 models of tools at its factory in Virginia Beach, VA. STIHL has 6 company-owned Branches and 5 independent Distributors that only sell and service STIHL products - https://www.stihlusa.com/about-stihl/corporate/branch-distributor/ Our distribution network works with over 11,000 independent servicing STIHL dealers nationwide.	*

18	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	STIHL maintains and has the necessary licenses to sell our products in the United States. Additional information on our ISO 9001 and 14001 certifications can be found here: https://www.stihlusa.com/about-stihl/corporate/iso-9001-and-14001/	*
19	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	None	*
20	Describe any relevant industry awards or recognition that your company has received in the past five years.	Numerous STIHL products have been recognized for their innovation by industry peers. STIHL is recognized for its manufacturing excellence and Forbes named it one of the best mid-size employers. A full list of our most recent STIHL product awards in the United States can be found on the website: https://www.stihlusa.com/about-stihl/awards/	*
21	What percentage of your sales are to the governmental sector in the past three years?	STIHL supports government sector purchases through our independent dealer network with our bid assistance program. However, we do not break out sales by specific sectors.	*
22	What percentage of your sales are to the education sector in the past three years?	STIHL supports educational sector purchases through our independent dealer network with our bid assistance program. However, we do not break out sales by this specific sector.	*
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	STIHL does not have any other cooperative purchasing agreements.	*
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	STIHL does not have any GSA or SOSA agreements in place.	*

Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
City of Eugene	Kelly Speis	541.968.3897	*
Northeast College of Health Sciences	Matt Walters	315.719.5317	*
Elmhurst Park District	Steven Paterkiewicz	630.675.4491	*
Northwestern University	Steve Camburn	847.815.4701	

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	STIHL products are sold and serviced by our over 11,000 servicing Dealer network. Our Dealers are independent businesses that have relationships with local municipal users and understand the needs of the local market. In addition, STIHL supports our Dealer network with over 250 field support staff strategically located across the country.	*
27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	STIHL only sells through independent authorized Dealers. These 11,000 Dealers have been strategically selected and are able to sell, service and provide spare parts for the STIHL products they sell. These dealers are supported by 11 regional distribution centers and provide regional sales and service support.	*
28	Service force.	Service is a pillar of STIHL's go to market strategy. All STIHL Dealers are able to support the STIHL products they sell with service, spare parts and warranty service. STIHL supports our Dealers with 11 strategically placed distribution points that are able to provide next day ground service for a majority of our Dealers.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Our goal is to keep the ordering process as simple as possible and follow our existing standard procedures for our dealers. Sourcewell members will work with their local STIHL Dealer as they do now to determine the proper equipment for their needs. The Sourcewell member will then generate a purchase order to the Dealer using the Sourcewell contract pricing. The Dealer will then fulfill the purchase order with their on-hand inventory or by sourcing the product from their local STIHL warehouse. A majority of STIHL dealers have next day ground service from their STIHL distribution point. If any further assistance is needed we have our 250 person strong field staff or our internal contact outlined previously to resolve any issues.	*
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Our network of over 11,000 servicing Dealers helps ensure outstanding customer service. However, in the rare case when a situation requires additional attention our network of field staff can help resolve the problem. In the exceptionally rare instance where even more help is needed Sourcewell or the member can reach out to the team at STIHL's headquarters as outlined in this RFP. STIHL maintains an in-house customer service team as well as an international customer service center.	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities.	STIHL has the ability and willingness to provide STIHL products to Sourcewell members. STIHL has a robust bid assistance program and many Sourcewell members are already using STIHL products. Adding STIHL to the Sourcewell program will make it easier for Sourcewell members to source STIHL wholegoods and accessories.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	STIHL Canada is a separate legal entity and is not a part of this RFP.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	STIHL is able to fully support the United States and its territories with this Sourcewell proposal. This RFP does not apply to Canda or Canadian territories.	*
34	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	Provided the Sourcewell member meets Sourcewell's member requirements, STIHL would not restrict access to any members on a state, municipality or local level. At this time federal agencies will need to contact STIHL for additional information. Please note that some STIHL gasoline powered products may not be available in California due to emission requirements.	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	STIHL products are distributed throughout all 50 states as well as US Territories. This RFP includes all 50 states as well as US Territories. Please note that some STIHL gasoline powered products may not be available in California due to emission requirements.	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Our proposal is available to all Sourcewell members including nonprofit entities.	*

Table 4: Marketing Plan (100 Points)

Line Item	Question	Response *	
37	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	STIHL has a dynamic and diverse marketing strategy. We utilize traditional media such as television ads, newspaper ads as well as social media. In addition we support many of the industry trade groups such as NALP (National Association of Landscape Professionals) and ISA (International Society of Arborists). Representative examples have been uploaded in the documents section.	*
38	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	STIHL has an active social media presence across all major platforms - Facebook, Instagram and Tik-Tok. We frequently interact with our customers on these platforms responding to inquiries and requests for information. Social media allows us to communicate with specific user groups with relevant information.	*
39	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	In our view Soucewell's role is that when a member is searching for outdoor power equipment, STIHL is shown as one of the available vendors. STIHL will communicate to our distribution network that we are now a Sourcewell member. A key to marketing our Sourcewell contract will be with our field staff who are in direct communication with our dealers and Soucewell members.	*
40	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	STIHL products are available through our 11,000 plus strong servicing dealer network. While we do offer purchase online and pick up in store, these type of specialized purchases are best conducted in person with the local dealership.	*

Table 5A: Value-Added Attributes (100 Points)

Line Item	Question	Response *	
41	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	STIHL has in field TSS's (Technical Sales Specialists) that focus on providing training to our large customers many of them being municipalities. These employees not only provide product application expertise but also conduct safety training and assistance with customers unique challenges. These trainings and seminars are conducted by request by reaching out to the local STIHL distribution point.	*
42	Describe any technological advances that your proposed Solutions offer.	STIHL products utilize cutting edge technology and our engineering team prides itself on bringing the latest technology to the marketplace. We manufacture fuel injected chainsaws and cut-off machines. We offer batteries with power laminate technology and advanced brushless motors.	*
43	Describe any "green" initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	The road to green is orange at STIHL. At STIHL, we invest considerable resources in making energy-efficient products that minimize our impact on the environment. We're committed to developing powerful, battery-powered or fuel-efficient outdoor power equipment while using production practices that are environmentally responsible. Taking care of nature is at the heart of everything we do. The 2023 STIHL sustainability report is attached to this RFP.	*
44	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	STIHL has won numerous awards for the products we sell over the years. Some highlights include, "BGA 60 - Quietest leaf blower", "STIHL FARM BOSS earns best fuel efficient chainsaw" and "Best overall pro-duty chainsaw is the MSA 300". Many STIHL products are certified as zero emission equipment which meets the strict requirements set forth by California Air Resources Board (CARB). Full details can be found on our website: https://www.stihlusa.com/about-stihl/awards/	*
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	STIHL's most unique attribute is the service that is provided by our over 11,000 servicing dealers. All STIHL products are designed to be serviced and STIHL stocks parts for all of the products and accessories we sell. In addition, we have over 250 factory field support staff strategically located across the country to support STIHL products.	*
46	Describe the safety features your equipment offers such as emergency stop, operator presence control, roll over protection systems, guarding, noise reduction, stability controls, warning lights, etc.	STIHL products comply with all applicable safety standards. STIHL is known for pioneering numerous safety features such as the chain brake on a chainsaw. STIHL also has the unique STIHL QuickStop™ Wheel Brake on the STIHL TS 440 cut-off machine which allows extended guard adjustability by reducing the risk of injury from kickback when the guard has been adjusted to expose the top portion of the wheel.	

47	Describe any ergonomic features your equipment has such as anti-vibration, suspension and swivel seating, adjustable handles, ergonomic control layout for ease of reach, padded shoulder straps or harnesses, easy pull-start cords, etc.	STIHL products are designed for professional use and therefore our team spends a great deal of time ensuring our products are comfortable to use. We focus on ergonomics and comfort with advanced anti-vibration systems and extensive research into the ergonomics of controls and how our products fit the user.
48	Describe features your equipment offers that positively impact the environment such as low-emission engines, battery powered and electric, eco-mode settings, biodegradable fuel use, water conservation technology, solar powered charging capability, smart technology, auto-shut off/no-idling systems, etc.	Low-Emission Engines STIHL uses a variety of engine technologies to provide powerful, lightweight equipment that delivers low emissions, increased fuel efficiency, low noise, and decreased maintenance. Customers can choose from STIHL's patented hybrid 4-MIX® or stratified charge 2-cycle, depending on their particular needs and objectives. Many STIHL products are certified as zero emission equipment which meets the strict requirements set forth by California Air Resources Board (CARB). Non-Petroleum Based Lubricants and Oils Non-petroleum based lubricants and oils provide a more environmentally responsible alternative to traditional oils. These ester- or vegetable-based oils are less harmful to humans, animals, microorganisms, and plants. STIHL OILOMATIC® Saw Chains and Ematic™ Guide Bars STIHL OILOMATIC® saw chains and Ematic™ guide bars offer optimal lubrication, longer wear and less oil consumption than conventional methods which can translate into significant cost savings.
49	Describe the serviceability of the products included in your proposal (parts availability, warranty and technical support, etc.)	Serviceability is a hallmark of STIHL products. All STIHL products are designed with serviceability and STIHL stocks spare parts for all of the products and accessories we sell. We have a comprehensive limited warranty policy that is supported by a technical service department in Virginia Beach as well as technical service personnel at our eleven distribution centers. STIHL's limited warranty policy is attached to this RFP.

Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment	
50	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or re-sellers if available. Select all that apply.		○ Yes ◉ No	STIHL only sells through independently owned small businesses. While we are not able to disclose exact figures, our dealership base does consist of minority, women and veteran owned businesses.	*
51		Minority Business Enterprise (MBE)	○ Yes ◉ No	Unable to disclose exact numbers.	*
52		Women Business Enterprise (WBE)	○ Yes ◉ No	Unable to disclose exact numbers.	*
53		Disabled-Owned Business Enterprise (DOBE)	○ Yes ◉ No	Unable to disclose exact numbers.	*
54		Veteran-Owned Business Enterprise (VBE)	○ Yes ◉ No	Unable to disclose exact numbers.	*
55		Service-Disabled Veteran-Owned Business (SDVOB)	○ Yes ◉ No	Unable to disclose exact numbers.	*
56		Small Business Enterprise (SBE)	○ Yes ◉ No	Unable to disclose exact numbers.	*
57		Small Disadvantaged Business (SDB)	○ Yes ◉ No	Unable to disclose exact numbers.	*
58		Women-Owned Small Business (WOSB)	○ Yes ◉ No	Unable to disclose exact numbers.	*

Table 6: Pricing (400 Points)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *	
59	Describe your payment terms and accepted payment methods.	Payment terms are determined by our dealers. Most dealers prefer terms of net 30.	*
60	Describe any leasing or financing options available for use by educational or governmental entities.	STIHL has comprehensive installment loans and leasing programs available for our zero turn mowers for commercial customers. These programs vary from quarter to quarter due to volatility in the financial markets. Please check our website for our latest programs: https://www.stihlusa.com/zero-turn-financing/	*
61	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	Sourcewell members will purchase STIHL products from their local STIHL dealer. The Sourcewell member can user their standard purchase order process with the dealer. The dealer will then use a standardized form for reimbursement from STIHL.	*
62	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	P-card acceptance is at the discretion of the local STIHL dealer. As STIHL will not directly process the Sourcewell purchase order, we can not guarantee P-card acceptance.	*

63	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	STIHL's pricing model is based on our MSRP. Soucewell members will receive a 20% discount off of MSRP as shown in the attached file.	*
64	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Sourcewell members will receive a 20% discount off of STIHL's published MSRP on all wholegoods and accessories.	*
65	Describe any quantity or volume discounts or rebate programs that you offer.	Volume discounts are not a part of STIHL's offering to Sourcewell members. However, STIHL dealers may offer a volume discount if they so choose.	*
66	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	STIHL will not supply any products that are not in our catalog or the attached price sheet.	*
67	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Additional charges are at the discretion of the local dealer. For STIHL products sold in the United States, a Sourcewell member should not be billed for freight or any additional charges from STIHL. Some dealers may charge a setup fee but in general setup is included in the price. For dealers that charge a setup fee it would be a separate line item on the invoice.	*
68	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	For STIHL products delivered to the fulfilling dealer in the continental United States, a Sourcewell member should not be billed for freight as STIHL has dealer friendly free freight policies that cover factory to dealer shipments. For purchase orders outside the continental United States, the Sourcewell member will be billed the freight charges as determined by the dealer. Freight charges for shipments of STIHL products from the dealer to the Sourcewell member will be determined by the dealer and billed as an additional line item.	*
69	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	For purchase orders outside the continental United States but US territories such as Alaska, Hawaii, Guam, Virgin Islands, freight charges will be determined by the dealer and added as a separate line item to the invoice.	*
70	Describe any unique distribution and/or delivery methods or options offered in your proposal.	All STIHL products are sold, setup and delivered by our STIHL dealer network.	*
71	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	In order for a dealer to be reimbursed for the Sourcewell discount, they will submit a standardized form for reimbursement. Each request is reviewed internally to ensure compliance with our program, policies and procedures. If any discrepancies are found our team will work with the dealer to resolve the issues.	*
72	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	STIHL's internal team will be processing the reimbursements and therefore we will be able to track the success of our Soucewell program.	*
73	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The propose an Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	STIHL will pay a 1% administrative fee directly to Sourcewell.	*

Table 7: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments	
74	The pricing offered is consistent with standard market pricing typically offered to individual municipalities, universities, or school districts.	STIHL's goal is to ensure a consistent discount is given to all qualifying agencies regardless of what purchasing option they choose.	*

Table 8A: Depth and Breadth of Offered Solutions (200 Points)

Line Item	Question	Response *	
75	Provide a detailed description of all the Solutions offered, including used, offered in the proposal.	All STIHL wholegoods and accessories are part of this proposal.	*
76	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	STIHL distributes a wide range of outdoor power equipment products. These include the following: Chainsaws Pole Saws Line Trimmers Forestry Clearing Saws Brushcutters Hedge Trimmers Extended Hedge Trimmers Edgers Cut-off machines Concrete cutter Leaf Blowers Zero turn mowers Stand on mowers Walk behind mowers Robotic mowers Sprayers Backpack Sprayer / Mister Outdoor power equipment accessories Trimmer line Chain Chaps Helmets Pruners Loppers Axes Glasses Gloves	*

Table 8B: Depth and Breadth of Offered Solutions

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	
77	Lawn and garden equipment for all types of lawn, field and turf care, golf course, landscape, sidewalk, walking path, and parking lot maintenance, and snow removal	(•) Yes ( ) No	STIHL sells a wide range of gasoline and battery outdoor power equipment including zero turn mowers, pushmowers and robotic lawn mowers.	*
78	Irrigation and aeration equipment, systems, parts, and installation	( ) Yes (•) No	STIHL does not sell aeration equipment.	*
79	Beach and waterfront maintenance equipment and accessories	( ) Yes (•) No	STIHL does not sell and beach or waterfront specific equipment.	*

Table 9: Exceptions to Terms, Conditions, or Specifications Form

Line Item 80. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the "Bid Documents" section. Proposer must upload the redline in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Acknowledgement *
	○ Yes ◉ No

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- Pricing - STIHL Inc. 2025 Sourcewell Price List 11.21.2024.xlsx - Friday November 22, 2024 14:42:02
- Financial Strength and Stability - STIHL_AnnualReport_2023_EN_web.pdf - Tuesday November 19, 2024 13:07:33
- Marketing Plan/Samples - STIHL Advertising Examples.pdf - Thursday November 21, 2024 13:46:42
- WMBE/MBE/SBE or Related Certificates (optional)
- Standard Transaction Document Samples - STIHL-limited-warranty-policy-susa-2024-02.pdf - Thursday November 21, 2024 13:47:12
- Requested Exceptions (optional)
- Upload Additional Document - STIHL_Sustainability_Report_2023_EN_web.pdf - Monday November 18, 2024 10:17:57

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://sam.gov/SAM/; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☑ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Brian Manke, Manger Pricing and Promotions, STIHL Incorporated

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

○ **Yes** ◉ **No**

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum**" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum 6 Grounds Maintenance Eqpt RFP Tue November 12 2024 03:29 PM	☑	1
RFP 112624 Grounds Maintenance Equipment Pre-Proposal Recording Link Mon November 11 2024 08:17 AM	☑	1
Addendum 5 Grounds Maintenance Eqpt RFP Fri November 8 2024 10:31 AM	☑	2
Addendum 4 Grounds Maintenance Eqpt RFP Mon November 4 2024 04:03 PM	☑	1
Addendum 3 Grounds Maintenance Eqpt RFP Mon October 28 2024 03:53 PM	☑	2
Addendum 2 Grounds Maintenance Eqpt RFP Wed October 16 2024 08:40 AM	☑	2
Addendum 1 Grounds Maintenance Eqpt RFP Wed October 9 2024 07:54 AM	☑	2

Docusign Envelope ID: F6071008-CB41-4539-A8FF-1173C0E0E95E

AMENDMENT #1
TO
SOURCEWELL CONTRACT #112624-STIHL

THIS AMENDMENT, effective upon the date of the last signature below, is by and between **Sourcewell** and **STIHL Incorporated** (Supplier).

Sourcewell entered into a Contract, 112624-STIHL, with Supplier to provide Grounds Maintenance Equipment and Related Attachments, effective February 4, 2025, through January 31, 2029 (Contract).

Supplier has requested to modify the Contract.

NOW, THEREFORE, the parties agree to amend the Contract as follows:

1. The following sentence shall be added to the end of the response to Line Item 3 of the Contract:

   STIHL Limited is our Canadian subsidiary and the Canadian Dealer list can be found here: https://www.stihl.ca/en/dealers.

2. The following language shall be added to the end of the response to Line Item 17 of the Contract:

   STIHL Limited is a sales subsidiary of STIHL International GmBH, GmBH a subsidiary of Andreas STIHL AG and Co. KG, the AG and Co. KG in turn is a subsidiary of STIHL Holding AG & Co. KG. STIHL Limited sells through its network of over 1,000 independent servicing STIHL dealers.

3. The response to Line Item 26 of the Contract shall be deleted in its entirety and replaced with the following:

   STIHL products are sold and serviced by over 11,000 servicing Dealers in the United States and over 1,000 servicing Dealers in Canada. Our Dealers are independent businesses that have relationships with local municipal users and understand the needs of the local market. In addition, STIHL supports our Dealer network with over 250 field support staff strategically located across the United States and Canada.

4. The last two sentences of the response to Line Item 27 of the Contract shall be deleted and replaced with the following:

   These Dealers have been strategically selected and are able to sell, service and provide spare parts for the STIHL products they sell. These Dealers are supported by 11 U.S. and 3 Canadian regional distribution centers and provide regional sales and service support.

5. The response to Line Item 32 of the Contract shall be deleted in its entirety and replaced with the following:

STIHL Limited of Canada is included in the RFP. STIHL products are sold and serviced in Canada through our nationwide network of Canadian Dealers.

6. The response to Line Item 33 of the Contract is deleted in its entirety and replaced with the following:

   STIHL is able to fully support the United States and Canada. United States and Canadian territories are included as well.

7. In the response to Line Item 68 of the Contract, "and Canada" shall be inserted after "United States" in the first sentence and the second sentence of said Line Item.

8. In the response to Line Item 69 of the Contract, "and Canada" shall be inserted after "United States" in the first sentence of said Line Item.

9. The following language shall be added to the end of the response to Line Item 73 of the Contract:

   U.S. administrative fees will be paid by STIHL Incorporated and Canadian administrative fees will be paid by STIHL Limited.

Except as amended, the Contract remains in full force and effect.

Sourcewell

Signed by:
By: Jeremy Schwartz
C0ED2A139D06489...
Jeremy Schwartz, Chief Procurement Officer

10/2/2025 | 2:26 PM CDT
Date: _____

STIHL Incorporated

DocuSigned by:
By: Brian Manke
197E0B86014D40A...
Brian Manke, Manager Wheeled Goods Pricing and Promotions

10/2/2025 | 10:39 AM PDT
Date: _____

BLUE DIAMOND MATERIALS

A **COLAS** COMPANY

Quote: 202600002310
Quote Date: May 12, 2026
Bid Date:

UNITED ROCK PRODUCTS

A **COLAS** COMPANY

Once Accepted, Prices Good Through: Jun 30, 2027

Sign up for our Customer Portal

To: COMPTON CITY, STREET DEPT
ATTN; LISA SMITH
205 S WILLOWBROOK
COMPTON, CA 90220

Contact:

Phone:

Email:

Project: Compton city of. Contract
PO Number:
Job Number:
Location: 205 S Willowbrook Ave, Compton, CA 90220, USA , Compton, CA 90220

Product	Plant	Product Description	Qty	Unit	Truck Type	Material Price	Freight Price	Tax	Price W/ Tax
300120	100804-HMA Inglewood	COLD MIX	100	tn	0.00	$105.00	$0.00	11.29	116.29
300120	100804-HMA Inglewood	COLD MIX	100	tn	Super Ten	$105.00	$12.00	11.29	128.29

Top item is fob no trucking.

Bottom line is delivered to the compton city yard.

Tax included. Per ton.

Signed quotes are required on all projects, quote is valid for the Specified quote period.
This quote is limited to acceptance within 30 days from the date of this quotation after which time quotation is subject to review/revision.
A $10.00 plus tax per load environmental fee will apply to all material purchases. When trucking is offered by Blue Diamond Materials or United Rock Products any increases in delivery charges will be paid by purchaser.
Trucking is subject to availability; every diligent effort will be made to accommodate customer schedules. Seller will not be liable; no compensation will be paid for any delay in delivery of materials for any reason.
Short load charges will apply to requested deliveries less than normal truck type payload.
Safe delivery access and any load permits will be the responsibility of purchaser. Seller will not be liable for projects delays due to access or permits.
Prices quoted are for shipments during normal daytime shifts, Monday Through Friday non holiday. When placing a order utilizing DBE and or DVBE oil suppliers it is the responsibility of the contractor placing the order to identify the oil suppliers to be used on your project.
All cancellations must be received by Blue Diamond Materials or United Rock Products within a minimum of 48 hours prior to the scheduled plant production start time. The customers may be held responsible for a cancellation fee.
Seller reserves the right to reprice material after expiration date.
Any transportation is provided is based on independent truck drivers hauling material non-prevailing wage.
To schedule delivery please contact our central dispatch 800 300-4240 for High Desert/Victor valley region please call 714-863-2352

Shon Esparza

shon.esparza@sully-miller.com

+1 714 863 1953

You may also email centraldispatch@sully-miller.com

Accepted: COMPTON CITY, STREET DEPT

By: _____

Date: _____

ALL AMERICAN ASPHALT
ALL AMERICAN AGGREGATES
ENGINEERING – CONTRACTORS – ASPHALT PAVING
P.O. BOX 2229, CORONA, CA 92878-2229
STATE CONTRACTORS LICENSE #267073-A DIR #1000001051

Material Quote

CITY OF COMPTON 484
205 SO. WILLOWBROOK

COMPTON CA 90220

Date: 5/28/2026
Quote: 7144764
Quoted To: DEBBIE
Quoted By: ROMDALL, ERIC

Thank you for the opportunity to quote the following material prices to the referenced location:

458 S ALAMEDA ST

COMPTON

Product No.	Product Description	QTY	UOM	Price
100610	COLD MIX SC-800	100	TN	130.82

General Conditions:

Price(s) expire(s) on '12/31/2026'
Purchase of material is based on availability only. No guarantee of supply or service is implied.
Asphalt material is quoted on end dumps.
Aggregate material is quoted on bottom dump trucking unless noted. Add $.58 per ton for end dumps.
Prices exclude nighttime, weekend or holiday delivery unless noted.
Quoted Prices are valid with written Purchase Order by customer within 30 days of date quoted.
After 30 days, if no purchase order has beeen issued by customer,
Quotation is subject to review and revision.
Minimum Haul Rate Applies. Environmental fee is $10.00 per load
A 15% fuel surcharge fee, plus sales tax will be added to the haul rate.
Now accepting Visa, Mastercard, and American Express (Contact our Credit Department for details)

15606 East Lincoln Ave. Orange, CA 92866
(714) 637-1550 Fax (714) 637-6321

Material Sales Quotation

Helping Build a Better California for Over 70 Years!

Quote Number: RC2026	Quote Date: 07/07/2026	Expiration Date: 12/06/2026
Account: 224 FIMBRES@CITY OF COMPTON	Contact: Phone: Fax: Cust PO:	Cust Job: RC2026

Shipping Address

258 Alameda St
COMPTON CA 90221

RJ Noble Sales Representative

ROCCO COSTELLO
714-637-1550 ext. 350
ROCCOCOSTELLO@RJNOBLECOMPANY.COM

				Prices Include Tax and Haul, Delivered		
Location	Material	UM	Quantity	Price Per Ton	Material Total
Orange Plant	Cold Mix	TON	75.00	109.60	8,212.60

RJ NOBLE SPECIAL CONDITIONS

1) MATERIAL AND TRUCKING SUBJECT TO AVAILABILITY.
2) PRICE IS BASED ON 20 TONS PER LOAD FOR DELIVERY. SHORT LOADS WILL BE CHARGED AS A FULL LOAD (20 TONS) ON THE HAUL ONLY.
3) PRICE IS BASED ON 8 HOUR WEEK DAYS ONLY, UNLESS NOTED OTHERWISE.
4) TRUCK STAND BY TIME STARTS AFTER 30 MINUTES ON THE JOB AND IS CHARGED AT $101.00 PER HOUR.
5) PRICE IS GOOD THROUGH QUOTED EXPIRATION DATE ON THE CONDITION A PURCHASE ORDER OR SIGNED QUOTE IS RECEIVED WITHIN 30 DAYS OF BID DATE.
6) A 12% INCREASE ON HAUL WILL BE APPLIED FOR SATURDAY DELIVERIES.
7) ENVIRONMENTAL FEE IS $5.00 PER LOAD.

DUMPING FEE:
$100/LOAD FOR DUMPING CLEAN ASPHALT GRINDINGS OR CLEAN BROKEN ASPHALT PER THIS JOB QUOTED. THIS ONLY APPLIES IF THE MATERIAL IS PURCHASED.

Payment Terms:
Payments shall be made within 30 days from the invoice date. If purchaser fails to make payment on or before the Due Date on the invoice, R.J. Noble will, without prejudice to any other rights or titles, be entitled to add an interest charge at the rate of 1.5% per month until such time as full payment plus interest charged is received by the purchaser. R.J. Noble will charge NSF fees of $30.00 for every check returned. Fees are subject to change at any time.

Customer: _____ (Print Name) _____ (Signature) _____ (Date)

R.J. Noble: ROCCO COSTELLO (Print Name) _____ (Signature) _____ (Date)

Thank you for choosing R.J. Noble. We appreciate your business!

70	Describe any unique distribution and/or delivery methods or options offered in your proposal.	As stated above, ODB does have negotiated, competitively bid freight pricing. Most of the ODB Dealers do have units in stock and Member's can purchase those units to enhance delivery times and in some cases better prices for any previous year's inventory.	*
71	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	ODB builds in an automatic audit process. DuCo, LLC, being the proposed Contract Administrator and single source for Sourcewell quotations, allows for this self-audit process. ODB will not have to rely on multiple reports from individual dealerships for an accurate accounting of sales. DuCo will have the ability to account for every sale at time of order. There is no after-the-fact gathering of information. DuCo prepares the quotation for each Member under the Contract guidelines. Every Sourcewell Member quotation delineates the Sourcewell Contract Number. When a Purchase Order is received, ODB will require the Purchase Order to reference the contract number. This process makes it clear for all personnel to recognize that it is a Sourcewell contract sale. The sale, when received, is booked and accounted for on the Sourcewell sales spreadsheet. This makes the end of quarter reporting complete at the actual end of quarter. As a secondary check, when ODB receives a payment for a unit, ODB will verify the contract used for its purchase. This ensures the correct accounting for the sale on a second level.	*
72	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	ODB values the ability to service Sourcewell Members with their products. In order for ODB to ensure they are providing a product that Sourcewell Members want, they will be evaluating the sales, Quarterly and Annually, to ensure growth. ODB will respond accordingly to specific regional performance through Dealer Training as well as participation in Sourcewell training classes. As a member of the Alamo Group, ODB is expected to increase their sales each year. ODB operates with an annual marketing plan to ensure that they maximize their outreach to potential customers, including Sourcewell Members in order to achieve their goal. It is ODB's goal to not only increase its company sales to Sourcewell Members each year but increase their market share to Sourcewell Members. If they are able to see a measured increase in Sourcewell market share when compared to other companies in their product category, they feel this is a strong measurement of success with the Sourcewell Contract.	*
73	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The propose an Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	ODB proposes an administrative fee of 1%. The fee will be calculated on the member price less chassis cost, sales tax (if applicable), and dealer prep/delivery fees.	*

Table 7: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments	
74	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	ODB fully recognizes the value of the national Sourcewell Contract and as such gives the best discounts available to Sourcewell Members	*

Table 8A: Depth and Breadth of Offered Solutions (200 Points)

Line Item	Question	Response *
75	Provide a detailed description of all the Solutions offered, including used, offered in the proposal.	ODB Debris Collector Equipment: Truck Mounted Units: The Truck Mounted Debris Collector units are a, chassis mounted, fully automated one person operational design. All units are equipped with in cab controls to create a safe and efficient way to collect debris. Truck mounted

debris collectors are offered within 4 different cubic yard models; the 14, 20, 25, & 30, all standard with the Kubota 3.8L Gasoline 87HP engine, 28" suction impeller with steal blades, electronic engine controls with safety shut downs, 3 axis hose boom, Urethane suction hose with steel nozzle, and many more additional standard features. Our new EV unit chassis will beet the highest environmental requirements of CARB states. ODB will offer this in a standard 25 yard capacity unit in early 2025.

Hook-Lift units: These units have a Hook – lift hook mounted between the frame rails that can lift a framed standard vacuum unit. These units are chassis mounted, fully automated one-person operational design. All units are equipped with in-cab controls to create a safe and efficient way to collect debris. Truck mounted debris collectors are offered within 4 different cubic yard models; the 14, 20, 25, & 30, all standard with the Kubota 3.8L Gasoline 87HP engine, 28" suction impeller with steal blades, electronic engine controls with safety shut downs, 3 axis hose boom, Urethane suction hose with steel nozzle, and many more additional standard features.

Single Engine Chassis mounted units: The single engine unit is a chassis mounted unit , fully automated one person operation. All units are equipped with dual steering and in cab mounted controls for efficiency in debris collection. This unit comes with a 25-yard hopper and is powered off of the chassis engine through a VPD (Variable Power Divider) that drives both a PTO and a hydraulic pump. This allows the unit to transfer about 150 horsepower from the chassis engine to the operation of the fan for vacuum and the hydraulics to operate the boom to pick up the debris. This unit has 30 less maintenance points and is the highest horsepower unit in the industry.

Combo Unit: This unit is a standard hook-lift unit, lift hook mounted between the frame rails that can lift a framed standard vacuum unit. These units are chassis mounted, fully automated one-person operational design. All units are equipped with in-cab controls to create a safe and efficient way to collect debris. Truck mounted debris collectors are offered within 4 different cubic yard models; the 14, 20, 25, & 30, all standard with the Kubota 3.8L Gasoline 87HP engine, 28" suction impeller with steal blades, electronic engine controls with safety shut downs, 3 axis hose boom, Urethane suction hose with steel nozzle, and many more additional standard features. In addition, it also comes with a V body spreader mounted on a hook lift as well as front frame rails extended for accepting a mounting platform for a snowplow with full length trip mechanism. This package is sold as a total package with all of the hydraulic (Force America) controls in place for all attachments.

Self-Contained Unit: The Self Contained Debris Collection category is a trailer mounted debris collection system with a hydraulic dumping box container available in 14, 20, 25 and 30 cubic yard capacities. Combining the power of the Kubota 87HP Gas Engine or the John Deere 4-cylinder 74HP diesel engine with a six blade impeller, the engine is covered by a custom sheet metal enclosure constructed of 16-gauge steel and has front and rear access doors with stamped louvers for optimum ventilation. The Self Contained units have a large 16" diameter x 100" long 3/8" thick wire reinforced rubber hose on the intake. This heavy duty hose is raised and lowered hydraulically by an electric/hydraulic hose boom. The boom swivels on two 1.5" diameter flange bearings connected to the barrel style inlet allowing for nearly effortless movement of the intake hose.

Non CDL Unit: The Non CDL unit is a compact version of the self-contained debris collector line offered by ODB. This unit offers a 16 cubic yard hopper mounted on an Isuzu NRR diesel, 215HP non-cdl Chassis, powered by an environmentally friendly 3- cylinder Kubota Diesel 24HP engine with dual steer. This unit is designed as a one person operation, equipped with in cab controls to create a safe and effective work environment. Some of the standard options for The Non CDL include the direct belt drive, Eco Mode, 3 axis boom, 20" impeller, and the 12" urethane suction hose, to only name a few.

Tow behind Units: The tow behind units are trailer mounted, belt driven units created to tow behind a work vehicle to collect debris, shred and blow out into a dump bed, or box. ODB offers 4 different versions of tow behinds to ensure customer satisfaction including the LCT600, LCT6000, LCT650, and LCT450. These units come standard with many options, some of which are the rubber intake hose with steel nozzle, rubber exhaust hose, LED lights and amber flashers, 6 blade impeller, 13" clutch assembly, Electronic Engine controls with engine safety shut down system, as well as many others to add. These units are heavy duty and designed for the toughest jobs.

ARM Brand Overview

The ARM brand complements the ODB product line by offering truck-mounted units and debris collection systems designed with simplicity and affordability in mind, making them accessible to a broader market. The ARM product line also leverages a separate dealer network, effectively expanding ODB's footprint and creating more opportunities through cooperative purchasing programs like Sourcewell. Key product

		offerings include: Truck-Mounted Units ARM truck-mounted debris collectors feature a 25-cubic-yard hopper powered by a 74HP Diesel Kohler engine. These units utilize a direct-drive system, reducing complexity and providing easier operation and maintenance for operators and mechanics. The simpler design results in a cost-effective solution for customers while maintaining the durability and functionality expected in debris collection equipment. Self-Contained Units ARM's self-contained debris collection units are available in 17, 20, 25, and 30-cubic-yard capacities. These trailer-mounted systems provide reliable performance and versatility, allowing municipalities to choose the model that best suits their operational needs. Leaf Loader The ARM brand offers a specialized leaf loader for municipalities seeking a lower-cost, less capital-intensive leaf collection system. This unit is designed to meet seasonal needs efficiently without requiring the investment associated with larger, more complex debris collection equipment. By catering to markets that demand simplicity and affordability, the ARM product line expands ODB's reach and aligns with the company's commitment to serving diverse customer needs. ODB also manufactures a complete line of Sweeper brooms: Gutter brooms, main brooms, strip brooms and wafer brooms for all manufactures in the United States.
76	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Subcategories of Solutions 1. Leaf Collection Equipment Truck-Mounted Debris Collectors Self-Contained Trailer-Mounted Debris Collectors Non-CDL Debris Collection Units 2. Stormwater Management Solutions Equipment for Clearing Storm Drains and Runoff Areas Tools for Removing Litter from Stormwater Systems 3. Litter and Debris Collection Highway Litter Collection Systems (Departments of Transportation) Municipal Litter Collection Along Roadways and at Transfer Stations Event Cleanup Equipment for Festivals and Urban Areas 4. Landfill and Transfer Station Solutions Yard Waste Collection Systems Wood Chip and Mulch Collection Equipment Equipment for Litter Collection at Municipal and Private Landfills 5. Snow and Ice Management Hooklift-Compatible Equipment: Plows, V-Body Spreaders, and Brining Systems 6. Shoreline and Waterway Cleanup River, Pond, Lake, and Reservoir Litter Collection Systems Surface and Shoreline Cleaning Equipment 7. Equestrian and Agricultural Applications Extended Wander Hose Systems for Cleaning Animal Stalls Livestock and Equine Show Stall Cleaning Solutions 8. Urban Maintenance Solutions Equipment for Augmenting Street Sweeper Fleets Debris Collectors for Festival and Event Cleanup 9. Higher Ed and K-12 grounds and parking lot debris cleaners.

Table 88: Depth and 8readth of Offered Solutions

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	
77	Lawn and garden equipment for all types of lawn, field and turf care, golf course, landscape, sidewalk, walking path, and parking lot maintenance, and snow removal	(•) Yes ( ) No	ODB has demonstrated and repeated success for lawn care companies, golf courses, neighborhoods, sidewalks, walking paths and parking lot maintenance.	*
78	Irrigation and aeration equipment, systems, parts, and installation	( ) Yes (•) No	N/A	*
79	Beach and waterfront maintenance equipment and accessories	(•) Yes ( ) No	ODB has several units installed for beach litter collection. Several waterside towns have purchased these units to vacuum debris from the water surface and the shoreline. Many units operate daily from a boat to pick up debris.	*

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- Pricing - ODB SW Pricing 11_25_24.xlsx - Tuesday November 26, 2024 12:04:31
- Financial Strength and Stability - Financial Strength Doc.zip - Saturday November 23, 2024 08:58:11
- Marketing Plan/Samples - Marketing and Awards.zip - Saturday November 23, 2024 08:58:46
- WMBE/MBE/SBE or Related Certificates (optional)
- Standard Transaction Document Samples - EXAMPLE SW 031121 ODB QUOTE .pdf - Saturday November 23, 2024 08:59:05
- Requested Exceptions - Master Agreement_Grounds_Maintenance_Eqt_RFP_112624 Clarification to Spec Article 2 number 11.pdf - Monday November 25, 2024 14:29:07
- Upload Additional Document - Additional Documents.zip - Saturday November 23, 2024 09:00:01

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://sam.gov/SAM/; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☑ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - M.J. DuBois, Contract Administrator, Old Dominion Brush Company, LLC

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

○ **Yes** ◉ **No**

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column **"I have reviewed this addendum"** below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum 6 Grounds Maintenance Eqpt RFP Tue November 12 2024 03:29 PM	☑	1
RFP 112624 Grounds Maintenance Equipment Pre-Proposal Recording Link Mon November 11 2024 08:17 AM	☑	1
Addendum 5 Grounds Maintenance Eqpt RFP Fri November 8 2024 10:31 AM	☑	2
Addendum 4 Grounds Maintenance Eqpt RFP Mon November 4 2024 04:03 PM	☑	1
Addendum 3 Grounds Maintenance Eqpt RFP Mon October 28 2024 03:53 PM	☑	2
Addendum 2 Grounds Maintenance Eqpt RFP Wed October 16 2024 08:40 AM	☑	2
Addendum 1 Grounds Maintenance Eqpt RFP Wed October 9 2024 07:54 AM	☑	2

MUNICIPAL MAINTENANCE EQUIPMENT

CSLB #980409
DIR 1000004282
www.trustmme.com
Toll Free 1-888-484-9968

June 29, 2026

City of Compton
458 S Alameda St. E
Compton, CA 90221

Tel: 310-605-5548
mharris@comptoncity.org

Attention: Marcus Harris, Superintendent

We are pleased to provide the enclosed contract pricing sheet off the Sourcewell Contract No. 112624-ODB for the Xtreme Vac by ODB Model DCL500SM16 Truck Mounted Debris Collector for your review.

Summary:	Complete Unit per attached Sourcewell price sheet	
	Price F.O.B. Compton, CA	$244,054.73
	10.75% Estimated Sales Tax	26,235.88
	CA Tire Fee (6 @ $1.75 Each)	10.50
	Freight	9,000.00
	Total	$279,301.11

- **City's Purchase Order to be prepared and sent directly to Old Dominion Brush (ODB).**
  5118 Glen Alden Drive Richmond, Virginia 23231
  Contact: MJ Dubois Email: mjdubois@ducollc.com Tel: 410-924-1004
- Pricing includes delivery and on-site training.
- Normal delivery 120-200 days A.R.O., depending on production schedule.
- CARB Disclosure: A vehicle operated in California may be subject to California Air Resources Board Advanced Clean Fleets regulations. It therefore could be subject to the requirements to reduce emissions of air pollutants. For more information, please visit the CARB Advanced Clean Fleets webpage at https://ww2.arb.ca.gov/our-work/programs/advanced-clean-fleets
- Due to California emissions requirements, special permits may be required on engines. MME cannot provide these permits and we recommend you contact your local Air Resources Management District for the specific requirements.
- Sales tax applicable at time of delivery will be shown on invoice.
- Terms per Sourcewell Program.

Thank you for your continued interest in this fine product. Should you have any questions or need additional information, please let us know. We look forward to being of service.

Sincerely,
Municipal Maintenance Equipment, Inc.

James Wheeler,
President

Enclosure

MUNICIPAL MAINTENANCE EQUIPMENT

CITY OF COMPTON

CALIFORNIA
Sourcewell #

6/25/2026 **Sourcewell Contract # 112624-ODB**

SKU#			MSRP
DCL500SM16	**X-TREME VAC BY ODB MODEL DCL500SM16**	**$**	**78,176.72**
	SOURCEWELL DISCOUNT 4%	**$**	**(3,127.07)**
	3 Axis Hose Boom w/ Proportional In Cab controls		
	Cab mounted engine controls and gauges		
	Hydraulic pump powered from auxiliary engine		
	16 cubic yard hopper capacity		
	Rear Back Up Camera with 5.6" Color Screen		
	Chippper door standard		
	Front light bar amber strobe		
	Manual dump hand valve, outside of cab		
	Eco mode standard - engineered for a green planet system		
	Underbody type hoist that dumps to 52 degrees and is power up/down		
	LED type DOT lights		
	Manual side hinge hopper door, street side hinged		
	Passenger side ODBII dash display		
	2" Hitch Receiver		
2485XZ	Isuzu Gas chasis, 19,500 lb. GVWR DUAL STEER	**$**	**92,164.80**
4000XZ	Body install fee - chassis	**$**	**8,670.00**
500SKIDSM-PSI	78 HP PSI Gas Skid Direct Drive	**$**	**56,041.36**
47OPT	Rear Door - Bottom Exhaust - One Screen	**$**	**7,328.92**
ISUZURHSTR	Isuzu NRR Right Hand Steer Install	**$**	**-**
	Equipment Total:	**$**	**239,254.73**
	Pre Delivery inspection, local delivery and training:	**$**	**1,500.00**
	Surcharge:	**$**	**3,300.00**
	Net Equipment Total :	**$**	**244,054.73**
	Sales Tax - :	**$**	**26,235.88**
	California Tire Fee:	**$**	**10.50**
	Net Equipment Total with Tax :	**$**	**270,301.11**
	Freight:	**$**	**9,000.00**
	Total Price Offered to Sourcewell Member with Tax and Freight:	**$**	**279,301.11**

Make Purchase Orders Out To: ODB 5118 Glen Alden Dr, Richmond, VA 23231
Contact: MJ Dubois Phone: 410-924-1004 Email: MJDUBOIS@DUCOLLC.COM

Docusign Envelope ID: 844F3BF4-7B58-43E6-8058-F67E25CD8944

MASTER AGREEMENT #112624
CATEGORY: Grounds Maintenance Equipment and Related Attachments
SUPPLIER: Old Dominion Brush Company/DuCo, LLC

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Old Dominion Brush Company/DuCo, LLC, 5118 Glen Alden Drive, Henrico, VA 23231 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article 1: General Terms

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.

2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.

3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.

4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on January 31, 2029, unless it is cancelled or extended as defined in this Agreement.

   a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.

   b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.

6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.

7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #112624 to Participating Entities. In Scope solutions include:

   a) Lawn and garden equipment for all types of lawn, field and turf care, golf course, landscape, sidewalk, walking path, and parking lot maintenance, and snow removal;

   b) Irrigation and aeration equipment, systems, parts, and installation; and

   c) Beach and waterfront maintenance equipment and accessories.

8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.

9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.

10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.

11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

12) **Open Market.** Supplier's open market pricing process is included within its Proposal.

13) Supplier Representations:

   i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.

ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.

iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to "federal" should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier's Included Solutions with United States federal funds.

i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5,

"Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of

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$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The

right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2:
Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

1) **Authorized Sellers**. Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.

2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
   - Identify the applicable Sourcewell Agreement number;
   - Clearly specify the requested change;
   - Provide sufficient detail to justify the requested change;
   - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
   - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

   A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
   - Maintenance and management of this Agreement;
   - Timely response to all Sourcewell and Participating Entity inquiries; and
   - Participation in reviews with Sourcewell.

   Sourcewell's Authorized Representative is its Chief Procurement Officer.

4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.

5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

   The Report must contain the following fields:
   - Participating Entity Name (e.g., City of Staples Highway Department);
   - Participating Entity Physical Street Address;
   - Participating Entity City;
   - Participating Entity State/Province;
   - Participating Entity Zip/Postal Code;
   - Sourcewell Participating Entity Account Number;
   - Transaction Description;
   - Transaction Purchased Price;
   - Sourcewell Administrative Fee Applied; and
   - Date Transaction was invoiced/sale was recognized as revenue by Supplier.

   If collected by Supplier, the Report may include the following fields as available:
   - Participating Entity Contact Name;
   - Participating Entity Contact Email Address;
   - Participating Entity Contact Telephone Number;

7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.

8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.

9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell. Supplier shall make available all records, including books, documents, accounting procedures and practices, and other data, regardless of type and regardless of whether such items are in written form, in the form of computer data, or in any other form, and other supporting evidence to satisfy any contract negotiation, administration, and audit requirements of the contracting agencies and the Comptroller General for 7 years after final payment. Supplier shall make available the foregoing records and supporting evidence at any time they are requested to pursuant to relevant contract requirements. Supplier shall keep these records in hard copy for three years and electronic copy for the seven-year period. These documents are on both a physical server, and a cloud-based server that are encrypted; these documents are backed up daily.

12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.

13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.

14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.

16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.

17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by

Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

19) **Grant of License.**
   a) **During the term of this Agreement:**
      i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

      ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

   b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

   c) **Use; Quality Control.**
      i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

      ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

   d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.

- $1,500,000 each occurrence Bodily Injury and Property Damage
- $1,500,000 Personal and Advertising Injury
- $2,000,000 aggregate for products liability-completed operations
- $2,000,000 general aggregate

b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.

c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses

paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3:
Supplier Obligations to Participating Entities

The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.

2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.

3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.

4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.

6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.

7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.

8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell	Old Dominion Brush Company/DuCo, LLC
Signed by: Jeremy Schwartz C0FD2A139D06489...	DocuSigned by: M.J. DuBois C65CBA257A53411...
By: _____	By: _____
Jeremy Schwartz	M.J. DuBois
Title: Chief Procurement Officer	Title: Authorized Contract Administrator
Date: 1/28/2025 | 7:02 PM CST	Date: 1/28/2025 | 2:25 PM PST

RFP 112624 - Grounds Maintenance Equipment and Related Attachments

Vendor Details

Company Name:	DuCo, LLC
Address:	1079 Tamiami Trl N #350 Nokomis, Florida 34275
Contact:	MJ DUBOIS
Email:	mjdubois@ducollc.com
Phone:	410-924-1004
Fax:	410-924-1004
HST#:	81-1963530

Submission Details

Created On:	Tuesday November 05, 2024 10:32:40
Submitted On:	Tuesday November 26, 2024 12:05:39
Submitted By:	MJ DUBOIS
Email:	mjdubois@ducollc.com
Transaction #:	8a4b46cf-7311-48d1-a742-12e96a65fba6
Submitter's IP Address:	47.203.144.119

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer's corporate organization affiliation.

Line Item	Question	Response *	
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Old Dominion Brush Company EIN: 81-4164227	*
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes	*
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	N/A	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	ODB has applied for both via SAM.gov	*
5	Provide your NAICS code applicable to Solutions proposed.	Code: 333924 Industrial Truck, Tractor, Trailer, and Stacker Machinery Manufacturing	
6	Proposer Physical Address:	5118 Glen Alden Drive Henrico, Virginia 23231 800-446-9823	*
7	Proposer website address (or addresses):	www.odbco.com	*
8	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer):	M.J. DuBois, Authorized Contract Administrator (See attached Letter) DuCo, LLC. 1079 Tamiami Trl N #350 Nokomis, FL 34275 email: mjdubois@ducollc.com 410-924-1004	*
9	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Same as above	*
10	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Alternative Contact: Tim Stumph, ODB President 5118 Glen Alden Drive Henrico, Virginia 23231 804-887-4501 email: tstumph@odbco.cm	*

Table 2A: Financial Viability and Marketplace Success (50 Points)

Line Item	Question	Response *	

11	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	The Old Dominion Brush Company (ODB) was founded in 1910 by Henry Brizzolara to produce household booms, street push brooms and small hand held brushes for sale to the general public or household goods stores. All of these brooms were handmade by filling the broom heads with straw bristles. Over the next five decades, the Company's product line was expanded and management transitioned to the next generation of the Brizzolara family. Broom manufacturing equipment was introduced and the Company expanded into the municipal street sweeper replacement broom market. In the 1960's and in the 1970's ODB began fabricating certain metal replacement parts for street sweepers, ultimately establishing a large sheet metal fabrication facility to meet growing demand. This lead to the expansion into leaf vacuum equipment parts production in the late 1980's. Today, through continued investment in the state-of-the-art metal fabrication and production equipment, ODB offers the highest quality leaf vacuum equipment and is viewed as the largest manufacturer of leaf and debris collection equipment in North America. ODB's long history of serving large and small cities, towns, counties, boroughs, villages, townships, states and other municipal customers across the country has resulted in an extremely diversified revenue base consisting of over 6,500 unique municipal customers. ODB's company philosophy: Provide quality products at competitive pricing while maintaining a safe and rewarding environment for our employees to work in. Our goal has always been, "growth through innovation". ODB is proud of their history along with the contributions they have made in their industry and are excited to take on the challenges of tomorrow. In 2017 ODB was purchased by The Alamo Group, Inc. (stock sign ALG), a publicly traded company whose various lines of commercial mowers are world-renowned for ruggedness and dependability. The Alamo Group offers ODB the financial strength and stability of a public company. Since the purchase, ODB has expanded its metal fabrication capabilities, enabling the company to become the major manufacturer of its own lines of leaf vacuum equipment. Alamo has invested heavily into ODB and this has allowed upgrades in new manufacturing equipment such as state-of-the-art laser and water-jet cutting machines for precision steel cutting and programmable robotic welding stations to meet current production demands and safety standards. In March of 2022, ODB developed a new model (DCL8031E) to satisfy a market need at equine centers for a quicker, labor-saving, and safer stall shavings clean out. In May of 2022, ARM TruckCorp LLC sold its leaf and debris vacuum product line to ODB. With the acquisition of the ARM line, ODB has enhanced its range of products and can cater to distinct market segments with tailored solutions while lowering costs through shared inventory management, combined sales efforts and optimizing buying power. As a proud subsidiary company of The Alamo Group, ODB adheres to the following Code of Business Conduct: ODB is as committed to maintaining the highest ethical standards and to conducting our business in a manner consistent with their moral and legal oblations to their customers, suppliers, employees, shareholders and the public. The Code of Business Conduct and Ethics has been approved and adopted by The Alamo Group's Board of Directors and senior management and covers such concepts as confidential and proprietary information, inventions, conflicts of interest and fair dealer, corporate opportunities, insider trading and tipping the Foreign Corrupt Practices Act, The Bribery Act 2010 and similar anti-bribery laws, antitrust compliance, export controls, fraud, confidential reporting procedures and non-retaliation measures. Please see the attached copy of The Alamo Group's Code of Business Conduct and Ethics.

12	What are your company's expectations in the event of an award?	As a current Sourcewell contract holder, we hope to continue to build on our past success the contract and provide vacuum debris collection solutions to all Sourcewell Members. ODB has developed a strong following with existing Sourcewell Members and they expect to build on that momentum adding to Sourcewell Membership with increased promotion of their premier partnership with Sourcewell. A newly awarded contract will allow ODB to continue to provide Members with great products at a discounted price to their existing municipal customers, grow our municipal base and open new opportunities in the educational and non-profit space. ODB has successfully increased their Sourcewell Sales every year and based on the previous years sales,the trend is still moving in that direction. 2022 SW Sales: $7,32,269.41 2023 SW Sales: $9,943,628.09 2024 SW Sales 1st and 2nd Qtr Only: $5,647,462.21.	*
13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.	ODB is financially sound. ODB's parent company is The Alamo Group, Inc. which is a publicly traded entity. See the attached Alamo Group SEC Q3 report attached as well as the Alamo Code of Conduct.	*
14	What is your US market share for the Solutions that you are proposing?	ODB operates in product categories that are sold primarily to the municipal, state and local government market segment and to a small degree, the commercial market segment. Their market share is 72% as they are considered to be the most efficient, diverse and comprehensive units by government equipment fleets.	*
15	What is your Canadian market share for the Solutions that you are proposing?	ODB also operates in product categories that are sold that primarily include government markets in Canada. They have a large, active dealership participation in Canada. They maintain approximately 45% of the Canadian market share.	*
16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	ODB and its parent company, Alamo Group, have never petitioned for bankruptcy protection.	*
17	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	B. ODB is the manufacturer of Extreme Vac by ODB and the ARM line of equipment. The line of vacuum debris collectors are sold, serviced and supported by both dealers and the factory direct. Both ODB and their dealers work in tandem to support sales and service to the US and Canadian Sourcewell Members.	*
18	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	ODB holds a license issued by the Virginia Department of Motor Vehicles for the manufacturing of Motor Vehicles and Henrico County Virginia Business License. See attached	*
19	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	Neither ODB or their parent company, Alamo Group have ever received a suspension or disbarment.	*

20	Describe any relevant industry awards or recognition that your company has received in the past five years.	Since ODB's last submission to Sourcewell's Solicitation (2021), they continue to lead the industry in innovation and have applied for U.S. Patent's on the following items: 06/15/2021, US-11035089-B1 System and method for efficient engine operation. 05/03/2022, US-11319683-B1 Compact material collection system. 08/02/2022, US-11399623-B2 Cable Broom. 12/13/2022, US-11523676-B2 Gutter Broom. 09/12/2023, US-11753784-B2 Compact material collection system. 09/19/2023, US-11759004-B2 Gutter Broom. 03/19/2024, US-11933006-B2 Material collection system. 04/16/2024, US-11957298-B1 System and method for efficient engine operation. 04/16/2024, US-11959236-B1 Material collection system. 07/09/2024, US-12029312-B2 Gutter broom. ODB continues to be involved and support community enhancement as corporate sponsors to McGuire Veterans Hospital, Henrico County Homeless Shelter, Community Outreach - Prison Re-Entry Program, Varina School District Supplies Program. ODB is a member of the Better Business Bureau, participates in national and local trade associations and is a member of the Rotary Club. ODB is an Association of Equipment Manufacturers (AEM) participant. AEM Manufacturing Express is a multi state, 10,000-mile bus tour highlighting member companies and their impact on the US economy and their local communities.	*
21	What percentage of your sales are to the governmental sector in the past three years?	ODB's market segment is strongly rooted in government sales. 95% of all sales are made to the government sector in the last 3 years.	*
22	What percentage of your sales are to the education sector in the past three years?	Approximately 3% of all ODB sales have been to the education sector in the past 3 years.	*
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	ODB's premier Cooperative is Sourcewell, ODB no longer holds any other State or Local Cooperative Purchasing Agreements.	*
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	ODB does not hold a GSA Contract or any Standing Offer Arrangements.	*

Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Gloucester Township, New Jersey, see attached Letter	Domenic Martino, Dmartino@glotwp.com	856-228-3144 est 3114	*
City of Cleveland Tennessee	Tommy Myers, Direction of Public Works Tmyers@cleelandtn.gov	423-472-2851	*
Town of Aurora New York	Charles Snyder csnyder@townofaurora.com	716-652-7590	*
Town of Ellicott	Bob Pickett, Superintendent	716-665-2101	
City of Milford Delaware	Charlie Nordberg, Public Works	302-985-1571	

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	

26	Sales force.	Old Dominion Brush (ODB) has a well-structured sales force designed to effectively support their customers and extensive dealer network. 1. Internal Sales Representatives: ODB has four internal sales representatives who handle direct customer inquiries and support sales operations. 2. Sales Administrative Support: One individual provides administrative support to the sales team, ensuring smooth operations and handling necessary documentation. 3. Regional Sales Managers: There are three Regional Sales Managers at ODB. They are responsible for managing relationships with the dealer network across different regions and report directly to the Sales and Marketing Manager. 4. Product Specialists: The service and sales departments share two product specialists. These specialists have in-depth knowledge of ODB's product offerings and provide technical support and expertise to both customers and internal staff. 5. Parts and Service Staff: In addition to the sales team, ODB has dedicated Parts and Service staff. They support customer inquiries directly, handle service and warranty issues, and ensure the availability of necessary parts. Overall, ODB's sales force is equipped with a mix of internal sales reps, administrative support, regional managers, and product specialists, all working together to provide comprehensive support to customers and maintain strong dealer relationships.	*
27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	ODB utilizes a US national and Canadian dealer network. The dealer listing is attached. There is also a dealer geographic coverage map attached. There are 22 independently owned US dealers that have a total of 56 dealer locations and there are two independently owned Canadian dealers with 9 locations across Canada. Salespeople from these dealerships actively call on prospective clients in their geographical areas of responsibility. I'm attaching a current map of our dealers, RSM and inside sales coverage.	*
28	Service force.	ODB employs a 14-person internal service team to support both dealers and direct customers. These employees focus on parts, warranty, service, and inventory control and report to the Operations Manager. ODB's dealer network also has dedicated service and parts teams and is required to maintain a minimum amount of inventory to support their specific customer volume and sales region. ODB's dealer network is typically the first point of contact for customers with service needs.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	ODB utilizes DuCo LLC as their Sourcewell Contract Administrator to oversee proper adherence to Sourcewell's Terms and Conditions by both the ODB/ARM Dealers and ODB's Internal Sales personnel. DuCo is integral in the order process from start to finish. A Sourcewell Member or ODB/ARM Dealer will contact DuCo for initial information, contract questions and ordering. DuCo will provide the prospective dealer with a quotation meeting the Sourcewell Contract requirements and if applicable, a letter to the Member allowing them the authority to issue a Purchase Order directly to a dealer. Purchase Orders are to be made out to ODB if no Authorization Letter is issued. If the dealer is authorized and accepts the Member Purchase Order, they will fulfill the order and will invoice for the item to the Member directly. For ODB direct sales, the Member will make out the Purchase Order to Old Dominion Brush Company, LLC. ODB will fill the order, ship the order to the local dealer for pre-delivery inspection and test, the local dealer will then deliver the unit, train on the unit and ODB will invoice the item to the Member. The local dealer will receive the proceeds of the sale in their prospective territory: this will encourage dealer contract participation. DuCo will be the single source, "quarterback" for the Sourcewell Contract sale and reporting the sales to Sourcewell as required.	*

30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	ODB's customer service process is designed to provide comprehensive support through robust inventory management, active engineering involvement, and forward-looking digital tools: 1. Inventory and Shipping: ODB has heavily invested in a well-stocked parts inventory and a same-day shipping program. This ensures rapid response and fulfillment for customers, reducing downtime and maximizing productivity. Both our factory and dealer network maintain parts levels that meet our customers' needs, supported by incentives that encourage deep discounts on stock orders. This includes customer discounts for maintaining their own parts inventories. 2. Self-Reliant Manufacturing: ODB manufactures 80% of our leaf vacuum components in-house, reducing dependence on third-party suppliers and maintaining consistent availability for parts and equipment. During supply chain disruptions like the pandemic, ODB's self-reliance allowed them to continue delivering machines and parts without delays, minimizing downtime for end users. 3. Engineering Field Support and Continuous Improvement: When complex issues arise that go beyond standard sales support, ODB's engineering team steps in to assist. Engineers travel to the field to address technical challenges directly, bridging the gap between customer needs and product design. This hands-on feedback loop allows ODB's team to incorporate insights from field performance directly into the production facility, ensuring ODB's designs evolve for better support and usability. 4. Digital Parts Management with eCommerce Launch: ODB is rolling out an eCommerce platform featuring individualized build sheets for each machine. These online build books streamline the process by integrating with a unified parts database, removing the need for redundant parts book updates and enhancing accuracy. This system references consistent part numbers across service parts, with increasing clarity and detail as the database grows.	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities.	ODB currently commands the majority market share throughout the United States and is willing to provide products, parts and service to all Sourcewell participating entities.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	ODB currently holds the majority market share throughout Canada utilizing the Canoe contract process in Canada and is willing to provide products, parts and service to all Canadian Sourcewell participating entities.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	ODB expects to sell, service and support their products within all the United States and Canada and does not anticipate any geographic area that will not be fully serviced.	*
34	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	ODB expects to sell, service and support their products to all participating entities.	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There will be no restrictions in sales, service and support to Hawaii, Alaska and in US Territories other than the expense and time allowance for shipping. All quotations will show the costs involved prior to a Member issuing a Purchase Order so there are no surprise fees after the sales.	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	ODB will consider and evaluate individual requests for extended terms on a case by case basis.	*

Table 4: Marketing Plan (100 Points)

Line Item	Question	Response *	

37	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	ODB's marketing strategy for this cooperative purchasing contract combines dedicated training, strong visual branding, and targeted outreach to increase awareness and accessibility of Sourcewell's benefits: 1. Comprehensive Sales Training: ODB provides extensive training for both their sales team and dealer networks, collaborating with DuCo, our Contract Administrator, and leveraging Sourcewell's robust resources. Through a mix of group sessions and tailored virtual meetings, DuCo's seasoned approach—shaped by over a decade of successful training in contract sales—ensures ODB's teams are well-versed in Sourcewell benefits. Additionally, ODB motivates their sales staff and dealers to participate in Sourcewell's regional training events, helping to deepen their knowledge and response capabilities. 2. Distinct Sourcewell Branding: ODB's Sourcewell partnership is highlighted prominently across multiple platforms. The Sourcewell Awarded Contract logo is consistently incorporated into ODB's brochures, website, and product materials to make clear their commitment to this exclusive contract. At trade shows, Sourcewell-branded banners signal to customers that ODB provides seamless, contract-based procurement options, allowing buyers to readily identify ODB as a Sourcewell supplier. 3. Industry Presence and Strategic Outreach: ODB's marketing extends to the most influential trade shows, including APWA's PWX, WasteExpo, and ConExpo, as well as key trade publications such as The Municipal and American Infrastructure. These channels allow ODB to reach a broad municipal audience and emphasize Sourcewell's streamlined purchasing benefits. 4. Customer Support and Education: To ensure ODB's customers fully understand Sourcewell's value, ODB encourages regular engagement with their dedicated Sourcewell Supplier Development Executive, who offers expert guidance and answers any questions about Sourcewell's procurement advantages. This dedicated support is central to ODB's commitment to a seamless, informative buying process for all Sourcewell members.	*

38	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	ODB leverages a range of digital marketing strategies to optimize its marketing performance and enhance customer engagement. The following outlines the key techniques utilized: 1. Website: ODB provides interactive features on its website, allowing customers to find answers to their queries or connect with ODB representatives by completing a simple request form on product pages. These inquiries are directed to sales or service teams and logged in the company's CRM system. Additionally, ODB utilizes Google Analytics to monitor user behavior, track how visitors access the website, and optimize the site's effectiveness accordingly. 2. Search Engine Optimization (SEO): ODB optimizes its online content to improve visibility on search engines like Google. By targeting keywords related to debris vacuum products, ODB aims to secure top positions in search results, increasing its online exposure. 3. Content Marketing: ODB fosters strong relationships with its target audience by consistently delivering high-quality, relevant content. This approach builds trust and positions ODB as a valuable resource for its customers. 4. Search Engine Marketing (SEM): ODB engages in search engine marketing through Google AdWords, bidding for ad placements in Google's sponsored search links. This ensures that when users search for keywords related to ODB's offerings, relevant ads are prominently displayed. 5. Social Media Marketing: ODB actively promotes its products and services through social media channels, both organically and through paid advertisements. The company utilizes platforms such as Facebook, LinkedIn, and YouTube to enhance brand recognition, foster customer loyalty, and drive traffic to its website. 6. Email Marketing: ODB uses email as an efficient tool for customer service, enabling quick responses to specific needs or inquiries. Through targeted email campaigns, such as monthly sales newsletters, dealer product bulletins, and service updates, ODB maintains a strong presence with customers and prospects who have expressed interest in ongoing communication. 7. Re-marketing: ODB employs re-marketing strategies to target individuals who have previously visited its website. Using cookie technology, ODB ensures that ads for the products these visitors researched appear on other websites they visit, reinforcing brand recall and encouraging return visits. 8. Business-to-Business Software (GenAlpha): ODB has introduced a dedicated B2B platform, GenAlpha, where customers, dealers, and municipalities can order parts, brooms, and even configure and purchase complete products. The software also manages warranty information, serial numbers, and model details for future claims, streamlining the post-purchase experience. 9. Targeted Digital Marketing Program: ODB has implemented a focused digital marketing initiative aimed at re-engaging past customers who have not made a purchase in the last three years. This program is designed to re-establish relationships and encourage repeat business. 10. Government Bid Notifications: ODB has expanded its presence on digital platforms that notify the company of open government bids relevant to its products. This proactive approach ensures ODB remains competitive and informed about new opportunities in the public sector. By employing these advanced digital marketing tactics, ODB continues to enhance its market reach, engage with its audience effectively, and drive business growth.

39	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	Sourcewell has proven expertise in promoting their contracts which has been reflected in the growth of Sourcewell Contract Sales. ODB's team has a strong working relationship with Sourcewell's team members responsible for managing the existing contract, and they value the shared commitment to customer service that underpins the long-standing partnership. ODB appreciate Sourcewell's presence at trade shows, "Getting to Know You" events, and Sourcewell University events, which strengthen ODB's visibility and engagement in the cooperative purchasing space. Additionally, Sourcewell has supported educational webinars and informational sessions to keep members informed. ODB's Commitment to the Sourcewell Buying Concept: ODB fully supports the Sourcewell contract buying model, which ODB sees as the future of their industry. At their National Dealer Meetings, ODB dedicates training sessions exclusively to Sourcewell sales education, covering how to effectively leverage the contract, address questions, and highlight success stories from dealers. ODB has embraced the flexibility of Sourcewell contracts, and most of the dealers now lead with this contract in the buying process. To further support this initiative, ODB has sent senior management to events like the H2O Conference annually and subsidized contract fees to make the Sourcewell contract even more appealing to the dealer network. ODB's growth in contract sales, almost 10% a year over the last three years is a testament to the aligned commitment between Sourcewell and ODB to provide top-tier products, service, and discounts to ODB's customers and Sourcewell Members. Additional Sales Integration Efforts ODB has also established Breakout Sessions at ODB's National Dealer Meetings, focusing on pricing strategy to ensure consistency and competitiveness. To support the dealers, ODB has developed a secure "Dealer Only" website that houses essential Sourcewell contract documents, pricing, fees, and terms and conditions, giving them easy access to everything they need to sell through this contract.	*
40	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	ODB is launching an e-procurement site GenAlpha. This site was initially launched for parts ordering for the dealers. A product configurator option will be launched for dealers to aid in efficient and accurate order entry. Currently, ODB has not launched a site for use by end customers.	*

Table 5A: Value-Added Attributes (100 Points)

Line Item	Question	Response *	
41	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	ODB provides a thorough training initiative for their products. Immediately upon delivery of a unit an end user, an ODB authorized dealer will provide training on site during the time of delivery. This consists of operations and maintenance. If a member would like more extensive training, they can initiate that request to their local delivering dealer. Many independent dealers offer maintenance agreements for the products they represent and those services can be negotiated directly with that prospective dealer. ODB has training DVD's, and YouTube Videos that include operations, maintenance and safety available at no charge. There can also be video conferencing organized upon customer request.	*

42	Describe any technological advances that your proposed Solutions offer.	ODB's Commitment to Technological Advancement and Innovation: ODB (Old Dominion Brush Company) has been a leader in municipal equipment innovation for over a century, consistently advancing technology to meet evolving industry needs. With several technical innovations and pending patents, ODB continues to set the standard in debris collection and street sweeping. CAN-Controlled Engines and In-Cab CAN Controls: ODB utilizes Controller Area Network (CAN) technology to streamline operations, incorporating CAN controls on its 74HP John Deere diesel, 87HP Kubota gas, and 99HP John Deere diesel engines. This setup simplifies wiring and enables enhanced features such as remote throttle control, safety interlocks, and automatic shutdowns like clutch disengagement. The DCL800SM model, for instance, features in-cab CAN controls that allow for single-person operation, engine diagnostics, and critical safety functions—all from the safety of the truck cab. Eco Mode: ODB's Eco Mode is an innovative, patented feature that enhances efficiency by monitoring equipment status. It automatically adjusts RPM based on boom position or leaf presence in the intake duct, maximizing productivity while reducing fuel consumption by idling down when full power isn't needed. This helps reduce total energy consumption by 30-50%, particularly important given that fan horsepower demand increases exponentially with speed. Turn-Key Hooklift Package for Year-Round Flexibility: In collaboration with Alamo Snow and Ice, ODB now offers a turnkey hooklift package that adapts easily for all-season use, including leaf collection, snow and ice management, and general hauling. ODB has engineered the truck configuration to simplify setup for municipalities, minimizing costly configuration errors and speeding up acquisition. Impeller and Shredder Fan Innovations: ODB has continually refined its impeller and fan designs to improve longevity, performance, and maintenance ease. The company's redesigned fans feature fewer parts and reduced weld requirements, thanks to finite element analysis (FEA). Additionally, the impellers now incorporate a shredding capability with scalloped and toothed blade ends, allowing for smaller debris particles and higher compaction rates. This means more efficient debris collection and fewer trips to disposal sites. To support maintenance, ODB recently introduced a fan removal tool, which, combined with swing-away maintenance access, reduces fan replacement time from 8 hours to 1.5 hours on models like the DCL1000. Virtual Dual Steer System: In response to the rising cost of dual-steering setups, ODB developed a high-definition camera system that provides drivers with a curb-side perspective without requiring a dual-steer installation. This "virtual" dual steer has increased chassis compatibility for ODB equipment, easing integration and enhancing safety. Proportional CAN Boom Controls: The DCL800SM25 model uses proportional joysticks that communicate with power distribution via CAN messaging, enabling smooth, precise boom control. This CAN-based approach allows for easier operation and fine-tuned handling of the boom, increasing both productivity and user control. Efficient Hydraulic Systems: ODB's advanced hydraulic systems include a closed-loop hydrostatic fan drive on models like the DCL1000, reducing hydraulic oil usage and boosting efficiency. The hydraulic valves are non-proprietary and pressure-compensated, ensuring precise, proportional control and long-term reliability. Efficient Fan Production Process: ODB's commitment to innovation extends to manufacturing, where redesigned fans now require fewer parts and welds, lowering production costs and energy usage. Robotically welded, stress-relieved, and dynamically balanced, these fans are built to ensure high quality and long-lasting performance. By focusing on customer needs and investing in cutting-edge technology, ODB remains committed to delivering efficient, reliable, and versatile equipment for municipalities across the country.

43	Describe any "green" initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	ODB integrates numerous "Green Initiatives" into the design of their equipment, enhancing recycling and composting programs for yard waste. ODB's vacuum debris collectors are designed to minimize landfill contributions and promote effective composting. Optimized Impeller ODB's impellers are precisely matched to the horsepower of the engine in the debris system. They optimize their weight, airflow inertia, and size to achieve the most efficient performance throughout the engine's power range. Efficient Impeller Production: ODB impellers are laser-cut from metal, ensuring minimal wear and distortion. They are weighed, sorted, and robotically welded to create a balanced fan. ODB's robotic welding delivers highly consistent results, while dynamic balancing with custom hardware and software ensures optimal engine life. ODB's use a sub-harmonic vibratory stress-relief process, which avoids the thermal side effects common in traditional heat-treating methods. This green alternative, endorsed by the U.S. Department of Energy, cuts carbon emissions and energy consumption by up to 98% and significantly reduces weld cracking. This process enhances the durability of our equipment, which is crucial for withstanding the demanding conditions of leaf season. Load Sense: Our Load Sense feature helps prevent overloading, removing the risk of operator error and reducing the energy required to transport an overloaded unit. Height Sense: The Height Sense system automatically adjusts the boom height over debris, while the operator controls two axes with a joystick. This ensures optimal positioning and a more consistent flow through the system, reducing energy consumption by 10-30% and minimizing operator error. Shredding Fan: ODB's shredding impeller grinds debris into a 30% finer mulch using the same energy as a standard impeller. This finer mulch accelerates the decomposition process, making it ready for use as mulch or compost. Star Impeller: Our Star Impeller design reduces the number of parts needed, requiring less energy for cutting, welding, and positioning. This design also allows for robotic welding and creates a more durable impeller that resists fatigue. Single Operator Units: ODB is pioneering technology that allows our equipment to be operated by a single person, compared to the previous requirement of a four-person crew. Features like right-side drive and full in-cab operation enhance visibility and efficiency. Hook Lift Units: Our debris collectors are versatile, using a hook lift system to switch between various configurations such as dump trucks or spreaders. This allows the same chassis to be used year-round for multiple applications. Value Engineering: ODB invests in its engineering team to redesign weldments and assemblies, reducing parts and energy use while maintaining or improving structural integrity. For example, a weldment used in 70% of our machines was streamlined from 32 parts to just two. Environmental Commitment: ODB's products use auxiliary engines that meet the highest EPA emissions standards. Their manufacturing facility actively participates in steel and cardboard recycling programs and utilizes LED lighting to further reduce their environmental impact. Patents 8/2020: U.S. Patent Application for Efficient Engine Operation: This system optimizes energy consumption by over 70% for vacuuming debris, using advanced sensors and logic to determine the precise vacuum needed. It is featured in several 2020 models and has received positive feedback from users. · 10/21/2020: U.S. Patent Application for Non-CDL Patent: This innovation addresses the challenges of transporting bulky material collection equipment by creating a compact, efficient system that can be operated by a light-duty vehicle, reducing energy consumption and eliminating the need for a commercial driver's license. Newsweek awarded Alarm Group, ODB's parent company, as one of the Greenest Companies in America 2025. See attached document hyperlink. ODB and Alamo Group are committed to sustainable power, 20% of ODB's energy consumption is generated from wind and solar courtesy of Duke Power.

44	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	ODB's fans have been certified by two of their national partners, Kubota and John Deere. These certifications confirm that the performance curves of ODB's fans enhance engine efficiency and contribute to reducing operational costs. ODB also has its Fan Balancing equipment certified annually to guarantee that every fan meets high-quality standards, whether it is shipped with a debris collector or sold as an aftermarket part. The engines used by ODB are EPA CARB certified. CARB-compliant equipment generates fewer harmful emissions, toxins, and particulates, leading to cleaner and safer air quality. ODB utilizes fuel tanks produced by Domestic, LLC, which have been certified by the California Air Resources Board under Executive Order RM-17-012B for Spark-Ignition Marine Watercraft Evaporation Emissions. (ca.gov) Chassis purchased by ODB (Freightliner, International, Peterbilt, Isuzu) are "Certified Clean Idle." This certification ensures that the engines produce minimal pollutants while idling, helping to reduce overall environmental impact and maintain better air quality. ODB has built a unit utilizing 100% EV chassis. This unit is in test and expected to be offered on contract in early 2025.

45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	Since 1910, Old Dominion Brush (ODB) Company has been a trusted leader in municipal equipment manufacturing, with over a century of expertise in street sweepers and debris collection solutions. ODB's depth of knowledge and commitment to excellence set it apart in the industry. They continuously innovate to develop products that meet and exceed their customers' evolving needs. Through a well-established dealer network, each Sourcewell member can depend on dedicated service to keep their equipment running reliably. Unlike other manufacturers in the field, ODB offers an unmatched product portfolio. Rather than simply selling what's available, ODB's goal is to recommend the right debris collector tailored to each customer's unique application. With a range of 12 models—including both truck-mounted and trailer-mounted options—ODB is equipped to address a wide array of customer needs. As a proud U.S. manufacturer, ODB builds 90% of its products domestically, reinforcing their commitment to quality and local production. ODB's Latest Innovations Include: Eco Mode: This feature reduces energy consumption automatically when full power isn't needed, without requiring operator input. Since fan horsepower is the primary energy draw, and its demand increases exponentially with fan speed, Eco Mode minimizes fan speed as needed, reducing total energy consumption by 30-50%. EV chassis from utilized the newest CARB requirements. ODB now makes products that meet requirements for the entire US and plans to offer this to Sourcewell Members in early 2025. No other supplier of debris equipment offers this wide a variety of products to meet Sourcewell Members needs. Turn-Key Hooklift Package: In partnership with Alamo Snow and Ice, ODB now offers a year-round, all-season hooklift solution. This package enables municipalities to easily switch between attachments for leaf collection, snow and ice management, and flat or dump beds. ODB has done the engineering work, simplifying acquisition and reducing the chance of costly setup errors. Impeller Design Improvements: ODB continues to refine its impeller for greater durability, performance, and ease of maintenance. A recently introduced fan removal tool significantly reduces replacement time, particularly in the DCL1000 model, where fan replacement now takes just 1.5 hours instead of 8, thanks to a swing-away access to the fan housing. Virtual Dual Steer: This high-definition camera system gives drivers a curb-side perspective without the need for traditional dual-steering installation, which is becoming prohibitively expensive. This innovation has made it easier to source compatible chassis each year. Efficient Hydraulic Systems: ODB's DCL1000 model features a closed-loop hydrostatic fan drive that reduces hydraulic oil usage and maximizes efficiency. Across all models, ODB uses a reliable, pressure-compensated, non-proprietary hydraulic valve for precise control and optimal performance. After identifying the market needs of equine centers for quicker, labor-saving, and safer stall shavings clean-outs, ODB assessed their product portfolio for a suitable base model to adapt. The DCL8031E self-contained trailer was selected as it meets these requirements due to its narrow design, which allows it to fit down stable aisles, and its cost-effectiveness to align with the generally lower capital budgets of equine facilities compared to other units. To further tailor it to equine operations, ODB added a 25-foot extension hose for enhanced reach into stalls and a specialized maneuverable nozzle designed for efficient operation within confined spaces—features that are not typically necessary for municipal leaf collection. These adaptations make the 8031E an ideal solution for the equine stall clean-out market. The acquisition of ARM's Leaf and Debris Vacuum product line enhances ODB by creating synergies across product lines, which reduces lead times and lowers costs through shared inventory management, combined sales efforts, and optimized fixed costs. This integration enables ODB to provide greater value to a broader customer base. ARM TruckCorp LLC sold its Leaf and Debris Vacuum product line to ODB. ODB will continue to manufacture and sell the trailer, roll-off, and chassis-mount machines in the product line, including spare parts and service support, under the ARM name. For Sourcewell, this means that ODB can now offer a more versatile range of products, catering to distinct market segments with tailored solutions. While the ODB line is feature-rich, allowing for cost-effective maintenance with replaceable parts, the ARM line offers a simpler design with larger weldments, making it ideal for municipalities that prefer to perform in-house repairs. This distinction allows ODB to meet varied customer needs, from municipalities seeking robust, easy-to-maintain equipment to those needing cost-effective solutions with adaptable service options.

46	Describe the safety features your equipment offers such as emergency stop, operator presence control, roll over protection systems, guarding, noise reduction, stability controls, warning lights, etc.	ODB designs its equipment with operator and public safety as a top priority, drawing from customer feedback, industrial best practices, and sound engineering principles. The equipment includes several safety features designed to enhance operator control, reduce risks, and simplify maintenance. ODB sells 50% of its products as a single person operated unit. These units are mounted on a chassis with dual steering to keep the operator out of harms way and in an environmentally and climate controlled cab with all safety features of seat belts, roll over protections, HIPA filters and noise reduction and vibration reduction systems installed. Safety Interlocks: the units are equipped with interlocks that ensure the machine is in the correct configuration before engaging key functions, such as operating the fan, initiating the dump cycle, or performing maintenance tasks. Emergency Stop Functionality: On truck-mounted units, emergency stop buttons are available for remote shutdown from the cab, allowing operators to disable the machine quickly and safely if needed. Comprehensive Guarding: Guarding is applied around areas with potential pinch points and rotating shafts to prevent accidental contact where possible. Enhanced Visibility: Each unit comes with stock strobe lights and conspicuity tape on moving parts to increase visibility and alert others to the machine's presence. Improved Maintenance Safety: New features, such as a door prop, allow operators to secure the door without needing additional assistance. Additionally, bottom exhaust screens are designed for tool-free cleaning, simplifying the process and eliminating the need to remove parts. Ground-Level Maintenance Access: The DCL1000 model is designed for maintenance tasks to be performed from ground level, reducing the need for operators to climb or use ladders for routine part replacements. Dust Suppression System: Included as a standard feature on the DCL1000 and as an option on other models, the dust suppression system redirects dust downward, minimizing airborne particles as the material leaves the collection box and improving air quality around the unit. Through these safety features, ODB ensures that its equipment is built for safe, efficient operation, prioritizing both operator well-being and public safety.
47	Describe any ergonomic features your equipment has such as anti-vibration, suspension and swivel seating, adjustable handles, ergonomic control layout for ease of reach, padded shoulder straps or harnesses, easy pull-start cords, etc.	ODB designs its equipment with operator comfort and ease of use in mind, incorporating a range of ergonomic features to enhance productivity and reduce fatigue. Integrated Joystick Mounting: The operator's joystick is mounted on the armrest inside the truck cab, moving seamlessly with the air-ride seat. This "Deluxe" seat offers full adjustability, robust support, and advanced air suspension, promoting comfort over long shifts. Upgraded Dual Steer System: With the latest Freightliner M2 Plus, ODB's premium dual steer system provides increased legroom and greater space for the operator to maneuver the steering wheel, creating a more comfortable driving environment. Secure Access with Enhanced Safety: All equipment includes strategically placed grab handles to enable three points of contact at all times. Operator steps are wide and grated, ensuring stable footing and reducing foot pressure, even in wet conditions. Optional Wireless Bellypack for Remote Operation: For remote control, a wireless bellypack is available as an upgrade, allowing the operator to run the machine from the comfort of the truck cab. This option provides a quiet, climate-controlled environment protected from external elements. Ergonomically Designed Nozzle Controls: ODB's nozzle controls have evolved to ensure easy operation with minimal strain. The in-cab joystick features a low-pressure deadman trigger, allowing operators to maintain a secure grip throughout the day without experiencing hand fatigue. By prioritizing ergonomics, ODB delivers equipment that not only enhances operational efficiency but also promotes the long-term well-being of its operators.

48	Describe features your equipment offers that positively impact the environment such as low-emission engines, battery powered and electric, eco-mode settings, biodegradable fuel use, water conservation technology, solar powered charging capability, smart technology, auto-shut off/no-idling systems, etc.	ODB is committed to reducing environmental impact through innovative technology and energy-efficient design in their equipment. Eco-Mode for Energy Efficiency: ODB's pioneering Eco-Mode technology automatically reduces fan speed when active input isn't needed, resulting in energy savings of 30-50%. This seamless feature conserves fuel and reduces emissions without requiring operator intervention. Single-Engine Configuration: ODB's single-engine models eliminate the need for an additional auxiliary engine, reducing both fuel consumption and maintenance demands. This design improvement minimizes the equipment's overall carbon footprint and streamlines operation. Electric Chassis Option: ODB's offer models with fully electric chassis, eliminating the need for a traditional diesel-powered engine for propulsion. This electric option reduces greenhouse gas emissions and supports municipalities striving to meet sustainability goals. Through these features, ODB continues to lead in environmentally conscious design, providing municipalities with effective solutions that reduce resource consumption and emissions
49	Describe the serviceability of the products included in your proposal (parts availability, warranty and technical support, etc.)	ODB prioritizes their customers' ability to have sustainable, serviceable, productive equipment and operational efficiency. Their in-stock parts availability is second to none. They have 90% of parts shipped within 48 hours and 80% within 24 hours. All of the product manuals are posted to the ODBco.com website and, with additional log-in credentials, Sourcewell Members have access online to: ·Hydraulic schematics ·Electrical schematics ·Dealer territory maps ·Parts price list ·Warranty claim forms ·Parts Return Authorization Forms ·Product literature ·Long-term and cold-weather storage guides for both John Deere and Kubota engines ·Winterization and general maintenance materials ·Kubota/John Deere warranty information ·Isuzu extended warranty information ·Unit Wear Item Quick List Comprehensive E-Commerce and Technical Support: ODB's e-commerce platform captures the knowledge of our service team, allowing customers and dealers to search for parts by serial number to ensure accuracy. It also includes access to technical service bulletins, making it a valuable resource for troubleshooting and product maintenance. Dedicated Customer Service and Technical Support Team: ODB's support team includes three dedicated customer service representatives, three warranty administrators, and five engineers available for complex service and warranty issues. This team provides expert assistance to keep equipment running smoothly and addresses technical concerns as they arise. On-Site and Dealer Training Programs: When needed, their service team conducts on-site training to ensure optimal use and maintenance of equipment. Additionally, we host annual sales and service training for dealership partners, enhancing their knowledge of new equipment features and best practices for field support. With these features, ODB provides an unmatched level of service and support, ensuring our customers and dealer partners can rely on them for quick, reliable assistance and streamlined parts access.

Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment

50	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or re-sellers if available. Select all that apply.		(•) Yes ( ) No	Most of the local dealers that will be involved in this process are SBE, MBE, WMBE, HUB Zone or Veteran owned businesses. The actual participation of each will be dictated by the customer's delivery area. The actual local entity status will be provided to the customer upon request prior to the order being placed. ODB is also utilizing a Small Disadvantaged Woman Owned Business, DuCo, LLC, to administer any awarded Sourcewell Contract.	*
51		Minority Business Enterprise (MBE)	(•) Yes ( ) No	Most of the local dealers that will be involved in this process are SBE, MBE, WMBE, HUB Zone or Veteran owned businesses. The actual participation of each will be dictated by the customer's delivery area. The actual local entity status will be provided to the customer upon request prior to the order being placed. ODB is also utilizing a Small Disadvantaged Woman Owned Business, DuCo, LLC to administer any awarded Sourcewell Contract.	*
52		Women Business Enterprise (WBE)	(•) Yes ( ) No	Most of the local dealers that will be involved in this process are SBE, MBE, WMBE, HUB Zone or Veteran owned businesses. The actual participation of each will be dictated by the customer's delivery area. The actual local entity status will be provided to the customer upon request prior to the order being placed. ODB is also utilizing a Small Disadvantaged Woman Owned Business, DuCo, LLC to administer any awarded Sourcewell Contract.	*
53		Disabled-Owned Business Enterprise (DOBE)	( ) Yes (•) No	N/A	*
54		Veteran-Owned Business Enterprise (VBE)	(•) Yes ( ) No	Most of the local dealers that will be involved in this process are SBE, MBE, WMBE, HUB Zone or Veteran owned businesses. The actual participation of each will be dictated by the customer's delivery area. The actual local entity status will be provided to the customer upon request prior to the order being placed. ODB is also utilizing a Small Disadvantaged Woman Owned Business, DuCo, LLC to administer any awarded Sourcewell Contract.	*
55		Service-Disabled Veteran-Owned Business (SDVOB)	( ) Yes (•) No	N/A	*
56		Small Business Enterprise (SBE)	(•) Yes ( ) No	Most of the local dealers that will be involved in this process are SBE, MBE, WMBE, HUB Zone or Veteran owned businesses. The actual participation of each will be dictated by the customer's delivery area. The actual local entity status will be provided to the customer upon request prior to the order being placed. ODB is also utilizing a Small Disadvantaged Woman Owned Business, DuCo, LLC to administer any awarded Sourcewell Contract.	*
57		Small Disadvantaged Business (SDB)	(•) Yes ( ) No	Most of the local dealers that will be involved in this process are SBE, MBE, WMBE, HUB Zone or Veteran owned businesses. The actual participation of each will be dictated by the customer's delivery area. The actual local entity status will be provided to the customer upon request prior to the order being placed. ODB is also utilizing a Small Disadvantaged Woman Owned Business, DuCo, LLC to administer any awarded Sourcewell Contract.	*

58		Women-Owned Small Business (WOSB)	(•) Yes ( ) No	Most of the local dealers that will be involved in this process are SBE, MBE, WMBE, HUB Zone or Veteran owned businesses. The actual participation of each will be dictated by the customer's delivery area. The actual local entity status will be provided to the customer upon request prior to the order being placed. ODB is also utilizing a Small Disadvantaged Woman Owned Business, DuCo, LLC to administer any awarded Sourcewell Contract.	*

Table 6: Pricing (400 Points)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *	
59	Describe your payment terms and accepted payment methods.	Payment terms are net 30 unless otherwise arranged prior to purchase on a case-by-case basis.	*
60	Describe any leasing or financing options available for use by educational or governmental entities.	ODB does utilize municipal and non-profit leasing through third party vendors if there is Member interest. ODB does not quote rates or terms for leasing, however it should be known to Members that we have this service available to them. ODB will work with other Sourcewell Awarded Vendors or any leasing agency of the Members Choice.	*
61	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	See the attached Sample Sourcewell Quote	*
62	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	ODB will accept the P-Card or credit cards for all members with no fees for parts. P-card will not be acceptable for leaf vac units.	*
63	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	It is ODB's intent to offer a percentage discount from the manufacturer's base unit list price on every model to Sourcewell Members. ODB mounts some of their products on commercial truck chassis. In order to provide the customer with convenience, faster delivery times and the best pricing available, ODB will offer these truck chassis with no profit associated or a a Pass-Through price. This will enable the Member to utilize quantity discounts that are offered by the chassis manufacturer to body manufacturers. ODB purchases chassis with substantial quantity discounts because they use the buying power of all Alamo Group Companies (Alamo is the parent company of 13 manufacturers including ODB). ODB will allow the customer to supply their own chassis in which to mount the body also.	*
64	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	ODB is proposing a 4% discount from the base model unit MSRP for all of their models.	*
65	Describe any quantity or volume discounts or rebate programs that you offer.	ODB is proposing an additional discount for volume purchases. There will be an additional 1% discount off the base unit price for a single purchase order for 4 or more units. ODB does not offer any rebate programs at this time.	*
66	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	It is ODB's intention to cover all items available on their commercial price lists. ODB does realize, from time to time, there may be individual member requirements that will not be listed. ODB will provide any items "specific" to Sourcewell Member's needs that they are able to. If a Member's specific need is a type of product, ODB will handle such items as a SOR (Special Order Request). The pricing for SOR items will be cost plus 25%. Each SOR request may require engineering, design and/or require technical review. These items will be priced as labor hours added into the cost of the item. Prior to accepting an order with Open Market items from a Sourcewell Member, ODB will discuss the availability and price of a specific item. Any documentation of cost that ODB can provide for these items will be presented on an individual basis when requested.	*

67	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	There are several costs not included in the pricing submitted in this proposal. These costs are listed below: Freight and Delivery: Freight costs will be pre-paid and added to the Members Quote and Invoice. Small items will be, in most cases, delivered by UPS. Other freight carriers may be utilized in shipments, i.e. Federal Express, DHL, common carrier for truck freight and drive-a-way service. Because of the quantity of items shipped by ODB, ODB receives a substantial discount. Members will be able to utilize this discount if requesting shipment to their location. Members may also use their own transportation. Minimal handling fees may be added where special packaging is required. The Member will be notified of these charges if applicable prior to order placement. Federal Excise Tax: ODB is required by law to collect Federal Excise Tax on any truck mounted unit rated above 33,000 GVW. This tax will be added to the customer invoice as a separate line item. ODB will pay this tax directly to the Internal Revenue Service. The rate of tax is calculated at 12%. Most municipal and non-profit entities are exempt from this tax. If ODB is provided a Federal Excise Tax Exemption Certificate, they will not be required to collect this tax. Mounting Fee: This fee is charged to the customer when ordering a truck mounted or hook lift type unit. Mounting fees cover the cost of the mounting of the body on the desired truck chassis or hook lift. Federally Mandated Items: The cost of any federally mandated items will be passed on to the Member. ODB's pricing includes any federally mandated items that are mandated at the time of this proposal. Should there be a Federal Mandate after the date of this proposal, any cost incurred to meet the requirements of this mandate will be passed on to the member. Any costs applicable will be provided to the Member prior to any Purchase Order being issued. This fee would typically be charged to meet any future EPA standards that may arise. An example of such costs would be in meeting Federal Emission Standards. Local Dealer Pre-Delivery Inspection, On Site Training, and Local Delivery Fees: These costs are charged by local dealers to inspect, test, in service the unit, local extended delivery and follow up training. These costs are a pass through cost to the member from the local dealer.	*
68	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	All freight charges are pre-paid and added to the Member quotation for convenience. Members always have the choice of picking up the units at the factory or retain a 3rd party of their choice to deliver the equipment. ODB has negotiated quantity-discounted shipping rates that members can take advantage of. Most offered items are custom built to customer specification. Anticipated delivery of items ordered on a stock chassis or customer supplied chassis is expected to be 45-90 days after receipt of order or customer chassis. Anticipated delivery of an item ordered on a "special order"chassis is expected to be 120-180 days after receipt of order; however, this time can vary greatly depending upon chassis manufacturer back log. Delivery of truck mounted units will be pre-paid and added to Member Quotation and Invoice. Both "Drive-A-Way"service and common carrier service will be used.	*
69	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	The shipping and delivery charges for Canada, Alaska and Hawaii and any other off shore location are the same as the previously stated delivery programs for the contiguous US. The shipping charges to the port location will be calculated in the same manner. If the customer wishes ODB to deliver via ocean transport, ODB will pass on the negotiated shipping rates that they will pay to the ocean transport carrier to the Member. It has been their experience that the customers in these locations usually have their own negotiated rates with shipping carriers. If this is the case, ODB will provide the customer shipping to their desired port and provide the customer with the appropriate documentation required. ODB strives to provide the equipment as customer specified and to their satisfaction upon delivery.	*

ROADLINE PRODUCTS INC. U.S.A.

Main Office
13253 Stanbridge Avenue
Downey, California 90242
Phone: (562) 803-4447
Fax: (562) 803-6506

Manufacturing
13065 Tom White Way, Suite D
Norwalk, California 90650
Phone: (562) 404-8889
Fax: (562) 404-7349

Quick Quote

Quotation Signs and Accessories **Date** 5/18/2026

To Marcus Harris

Client Name City of Compton

Fax Number

From Scott Givens

Quantity	Description	Unit Price	Extended Price
200	2" x 12' Perforated Post - 14GA	$53.00	$10,600.00
200	1 3/4" x 14' Perforated Post - 14GA	$54.00	$10,800.00
100	2" x 14' Perforated Post - 14GA	$58.00	$5,800.00
300	2 1/4" x 30" Perforated Anchor - 12GA	$20.00	$6,000.00
200	2" x 12"' Perforated Post - 12GA	$60.00	$12,000.00
5	T001 - Banding Tool	$225.00	$1,125.00
10	C016189 - 3/4" .020 Valuestrip - Box (100' per Box)	$159.00	$1,590.00
500	C15699 - 3/4" Wing Seal Clips	$1.15	$575.00
250	D00189 - Straight Leg Bracket W/SS Bolts	$6.00	$1,500.00
100	No Parking Sign - 18x24 - Monday-Friday - 5am-7am	$51.00	$5,100.00
150	No Parking Sign - 18x24 - Monday - 9am-1pm	$51.00	$7,650.00
100	No Parking Sign - 18x24 - Tuesday- 9am-1pm	$51.00	$5,100.00
100	No Parking Sign - 18x24 - Wednesday - 9am-1pm	$51.00	$5,100.00
100	No Parking Sign - 18x24 - Friday - 9am-1pm	$79.00	$7,900.00
100	No Parking Sign - 18x24 - Monday - 6am-10am	$52.00	$5,200.00
100	No Parking Sign - 18x24 - Tuesday - 6am-10am	$85.00	$8,500.00
100	No Parking Sign - 18x24 - Friday - 6am-10am	$159.00	$15,900.00
100	N-2(CA) - 18x18 Red w/Black Border	$36.00	$3,600.00
30	W1-7 - Double Arrow - 48x24 - Black on Yellow	$99.00	$2,970.00
30	W2-2 - T Intersection - 30x30	$85.00	$2,550.00
30	W8-2 - DIP - 30x30	$85.00	$2,550.00
80	W14-1 - Dead End - 30x30	$85.00	$6,800.00
80	W14-2 - No Outlet - 30x30	$85.00	$6,800.00
Terms	Net 30 Days	**Sub Total**	$0.00
FOB Point	Norwalk	**Sales Tax**	$0.00
		Shipping	$0.00
		Grand Total	$0.00

Approved By _____

ROADLINE PRODUCTS INC. U.S.A.

Main Office
13253 Stanbridge Avenue
Downey, California 90242
Phone: (562) 803-4447
Fax: (562) 803-6506

Manufacturing
13065 Tom White Way, Suite D
Norwalk, California 90650
Phone: (562) 404-8889
Fax: (562) 404-7349

Quick Quote

Quotation Signs and Accessories **Date** 5/18/2026

To Marcus Harris

Client Name City of Compton

Fax Number

From Scott Givens

Quantity	Description	Unit Price	Extended Price
50	R28 (S) - No Stopping Anytime - 18x24 - Right Arrow	$51.00	$2,550.00
50	R28 (S) - No Stopping Anytime - 18x24 - Left Arrow	$51.00	$2,550.00
50	R28 (S) - No Stopping Anytime - 18x24 - Double Arrow	$51.00	$2,550.00
50	No Loitering Sign - 18x24	$51.00	$2,550.00
50	No Dumping Sign - 18x24	$51.00	$2,550.00
50	No Dumping Sign/Prohibidi Arrojar Basura - 12x18	$36.00	$1,800.00
50	R2-1 - Speed Limit - 30x36	$99.00	$4,950.00
50	R24a - School Bus Only - Double Arrow - 12x18	$36.00	$1,800.00
50	R25F - School Bus Only - Double Arrow 18x18	$36.00	$1,800.00
20	R9-3 - No Pedestrian Crosssing - 24x24	$47.00	$940.00
20	R5-10C - No Pedestrian - 24x12	$38.00	$760.00
50	R9-14 - No Equastrian - 24x24	$47.00	$2,350.00
50	Prep-064 (CA) - No Equastrian - 24x12	$38.00	$1,900.00
30	R3-5 - Right Turn Only Arrow - 30x36	$99.00	$2,970.00
30	R3-7 - Right Lane Must Turn Right - 36x36	$117.00	$3,510.00
50	R2-1 - Speed Limit - 24x30	$61.00	$3,050.00
50	R2-1 - Speed Limit - 30x36	$99.00	$4,950.00
50	N-1 - Yellow w/Black Border	$36.00	$1,800.00
Terms	Net 30 Days	**Sub Total**	$181,040.00
FOB Point	Norwalk	**Sales Tax**	$19,461.80
		Shipping	$0.00
		Grand Total	$200,501.80

Approved By _____

Skyline Safety and Supply LLC

4513 Nipomo Ave
Lakewood, CA 90713

Phone # 714-925-0338
CA Small Bus # 1755773
sales@skylinesafetyandsupply.com

Estimate

Estimate #	Date
12251	5/25/2026

Name / Address	Ship To
City of Compton Marcus Harris mharris@comptoncity.org	

Item	Description	UOM	Qty	Rate	Total
Misc	2" x 12' Perforated Post - 14ga		200	59.00	11,800.00T
Misc	1 3/4" x 14' Perforated Post - 14ga		200	59.00	11,800.00T
Misc	2" x 14' Perforated Post - 14ga		100	64.50	6,450.00T
Misc	2 1/4" x 30" Perforated Anchor - 12ga		300	24.00	7,200.00T
Misc	2" x 12"' Perforated Post - 12ga		200	68.15	13,630.00T
Misc	Banding Tool		5	232.00	1,160.00T
Misc	3/4" .020 Valuestrip- Box bx/100'		10	164.00	1,640.00T
Misc	3/4" Wing Seal Clips		500	1.50	750.00T
Misc	Straight Leg Bracket WISS Bolts		250	6.25	1,562.50T
Misc	No Parking 18 x 24 Monday-Friday 5am-7am		100	58.50	5,850.00T
Misc	No Parking 18 x 24 Monday 9am-1pm		150	58.50	8,775.00T
Misc	No Parking 18 x 24 Tuesday 9am-1pm		100	58.50	5,850.00T
Misc	No Parking 18 x 24 Wednesday 9am-1pm		100	58.50	5,850.00T
Misc	No Parking 18 x 24 Friday 9am-1pm		100	58.50	5,850.00T
Misc	No Parking 18 x 24 Monday 6am-10am		100	58.50	5,850.00T
Misc	No Parking 18 x 24 Tuesday 6am-10am		100	58.50	5,850.00T
Misc	No Parking 18 x 24 Friday 6am-10am		100	58.50	5,850.00T
Misc	N-2(CA) 18 x 18 Red with Black Border		100	42.00	4,200.00T
Misc	W1-7 Double Arrow 48 x 24 Black/Yellow		30	115.00	3,450.00T
Misc	W2-2 T Intersection 30 x 30		30	92.00	2,760.00T
Misc	W8-2 DIP 30 x 30		30	92.00	2,760.00T
Misc	W14-1 Dead End 30 x 30		80	92.00	7,360.00T
Misc	W14-2 No Outlet 30 x 30		80	92.00	7,360.00T
Misc	R28 (S) No Stopping Anytime 18 x 24 Right Arrow		50	56.15	2,807.50T
Misc	R28 (S) No Stopping Anytime 18 x 24 Left Arrow		50	56.15	2,807.50T
Misc	R28 (S) No Stopping Anytime 18 x 24 Double Arrow		50	56.15	2,807.50T
Misc	No Loitering Sign 18 x 24		50	58.20	2,910.00T
Misc	No Dumping Sign 18 x 24		50	58.20	2,910.00T
Misc	No Dumping Sign/Prohibidi Arrojar Basura 12 x 18		50	107.00	5,350.00T
Misc	R2-1 Soeed Limit 30 x 36		50	37.99	1,899.50T

	Subtotal
	Sales Tax (10.75%)
	Total

To Order Please Contact Sales Rep
Tricia Sontag
Cell# 714-925-0338

Skyline Safety and Supply LLC

4513 Nipomo Ave
Lakewood, CA 90713

Phone # 714-925-0338
CA Small Bus # 1755773
sales@skylinesafetyandsupply.com

Estimate

Estimate #	Date
12251	5/25/2026

Name / Address	Ship To
City of Compton Marcus Harris mharris@comptoncity.org	

Item	Description	UOM	Qty	Rate	Total
Misc	R24a School Bus Only Double Arrow 12 x 18		50	37.99	1,899.50T
Misc	R25F School Bus Only Double Arrow 18 x 18		50	52.00	2,600.00T
Misc	R9-3 No Pedestrian Crosssing 24 x 24		20	41.00	820.00T
Misc	R5-10C No Pedestrian 24 x 12		20	47.25	945.00T
Misc	R9-14 No Equastrian 24 x 24		50	39.78	1,989.00T
Misc	Preo-064 (CA) No Equastrian 24 x 12		50	107.00	5,350.00T
Misc	R3-5 Right Turn Only Arrow 30 x 36		30	128.00	3,840.00T
Misc	R3-7 Right Lane Must Turn Right 36 x 36		30	65.25	1,957.50T
Misc	R2-1 Speed Limit 24 x 30		50	69.00	3,450.00T
Misc	R2-1 Speed Limit 30 x 36		50	107.00	5,350.00T
Misc	N-1 Yellow with Black Border		50	42.00	2,100.00T

Subtotal	$185,400.50
Sales Tax (10.75%)	$19,930.55
Total	$205,331.05

To Order Please Contact Sales Rep
Tricia Sontag
Cell# 714-925-0338

Dispensing Technology Corporation
390 Lombard Street
Oxnard, CA 93030
Phone # 805-388-5575
Fax # 805-388-5560
sales@dispensingtech.com

Quote

Date	Quote #
5/22/2026	16574

Name / Address	Ship To
CITY OF COMPTON 205 S. WILLOWBROOK AVE COMPTON, CA 90220 USA	CITY OF COMPTON MARCUS HARRIS 485 SOUTH ALAMEDA STREET COMPTON, CA 90220 USA

P.O. No.	Terms	Due Date	FOB	Rep	Account #
	Net 10	6/1/2026		WMS	MN8434

Item	Description	Qty	U/M	Cost	Total
SPECIAL	2" x 12' Perforated Post - 14GA	200		62.3651	12,473.02T
SPECIAL	1 3/4" x 14' Perforated Post - 14GA	200		63.5418	12,708.36T
SPECIAL	2" x 14' Perforated Post - 14GA	100		68.2486	6,824.86T
SPECIAL	2 1/4" x 30" Perforated Anchor - 12GA	300		23.534	7,060.20T
SPECIAL	2" x 12'" Perforated Post - 12GA	200		70.602	14,120.40T
SPECIAL	T001 - Banding Tool	5		264.758	1,323.79T
SPECIAL	C016189 - 3/4" .020 Valuestrip - Box (100' per Box)	10		187.095	1,870.95T
SPECIAL	C15699 - 3/4" Wing Seal Clips	500		1.35322	676.61T
SPECIAL	D00189 - Straight Leg Bracket W/SS Bolts	250		7.0602	1,765.05T
SPECIAL	No Parking Sign - 18x24 - Monday-Friday - 5am-7am	100		60.0117	6,001.17T
SPECIAL	No Parking Sign - 18x24 - Monday - 9am-1pm	150		60.01173	9,001.76T
SPECIAL	No Parking Sign - 18x24 - Tuesday- 9am-1pm	100		60.0117	6,001.17T
SPECIAL	No Parking Sign - 18x24 - Wednesday - 9am-1pm	100		60.0117	6,001.17T
SPECIAL	No Parking Sign - 18x24 - Friday - 9am-1pm	100		92.9593	9,295.93T
SPECIAL	No Parking Sign - 18x24 - Monday - 6am-10am	100		61.1884	6,118.84T
SPECIAL	No Parking Sign - 18x24 - Tuesday - 6am-10am	100		100.0195	10,001.95T
SPECIAL	No Parking Sign - 18x24 - Friday - 6am-10am	100		187.0953	18,709.53T
SPECIAL	N-2(CA) - 18x18 Red w/Black Border	100		42.3612	4,236.12T
SPECIAL	W1-7 - Double Arrow - 48x24 - Black on Yellow	30		116.49333	3,494.80T
SPECIAL	W2-2 - T Intersection - 30x30	30		100.01967	3,000.59T
SPECIAL	W8-2 - DIP - 30x30	30		100.01967	3,000.59T
SPECIAL	W14-1 - Dead End - 30x30	80		100.0195	8,001.56T
SPECIAL	W14-2 - No Outlet - 30x30	80		100.0195	8,001.56T
SPECIAL	R28 (S) - No Stopping Anytime - 18x24 - Right Arrow	50		60.0118	3,000.59T
SPECIAL	R28 (S) - No Stopping Anytime - 18x24 - Left Arrow	50		60.0118	3,000.59T
SPECIAL	R28 (S) - No Stopping Anytime - 18x24 - Double Arrow	50		60.0118	3,000.59T
SPECIAL	No Loitering Sign - 18x24	50		60.0118	3,000.59T
SPECIAL	No Dumping Sign - 18x24	50		60.0118	3,000.59T
SPECIAL	No Dumping Sign/Prohibidi Arrojar Basura - 12x18	50		42.3612	2,118.06T

All Prices Are Subject To Change Without Notice

Signature

Sales Tax (9.75%)	
Subtotal	
Total	

Dispensing Technology Corporation
390 Lombard Street
Oxnard, CA 93030
Phone # 805-388-5575
Fax # 805-388-5560
sales@dispensingtech.com

Quote

Date	Quote #
5/22/2026	16574

Name / Address	Ship To
CITY OF COMPTON 205 S. WILLOWBROOK AVE COMPTON, CA 90220 USA	CITY OF COMPTON MARCUS HARRIS 485 SOUTH ALAMEDA STREET COMPTON, CA 90220 USA

P.O. No.	Terms	Due Date	FOB	Rep	Account #
	Net 10	6/1/2026		WMS	MN8434

Item	Description	Qty	U/M	Cost	Total
SPECIAL	R2-1 - Speed Limit - 30x36	50		116.4934	5,824.67T
SPECIAL	R24a - School Bus Only - Double Arrow - 12x18	50		42.3612	2,118.06T
SPECIAL	R25F - School Bus Only - Double Arrow 18x18	50		42.3612	2,118.06T
SPECIAL	R9-3 - No Pedestrian Crosssing - 24x24	20		55.305	1,106.10T
SPECIAL	R5-10C - No Pedestrian - 24x12	20		44.7145	894.29T
SPECIAL	R9-14 - No Equastrian - 24x24	50		55.305	2,765.25T
SPECIAL	Prep-064 (CA) - No Equastrian - 24x12	50		44.7146	2,235.73T
SPECIAL	R3-5 - Right Turn Only Arrow - 30x36	30		116.49333	3,494.80T
SPECIAL	R3-7 - Right Lane Must Turn Right - 36x36	30		137.674	4,130.22T
SPECIAL	R2-1 - Speed Limit - 24x30	50		71.7788	3,588.94T
SPECIAL	R2-1 - Speed Limit - 30x36	50		116.4934	5,824.67T
SPECIAL	N-1 - Yellow w/Black Border	50		42.3612	2,118.06T

All Prices Are Subject To Change Without Notice

Sales Tax (9.75%)	$20,770.41
Subtotal	$213,029.84
Total	$233,800.25

Signature _____

RUBBERFORM™
RECYCLED PRODUCTS, LLC

75 Michigan St
Lockport, NY 14094

Phone: 716/478-0404
Fax: 716/478-0408
Email: Sales@RubberForm.com

January 10th, 2023

RubberForm is the only United States manufacture that utilizes US sourced scrap tire rubber and a composite compound of recycled plastics and recycled rubber for the traffic calming, safety solutions which includes our Engineered Rubber Curbs, Engineered Traffic Curbs, Bus Lane Curbs, Bike Lane Curbs, Speed Cushions, Speed Tables, Sign Bases, Parking Lot Wheel Stops and More.

Sharpline Solutions, Inc. is a Sole Supplier for our American Made Products in the State of California specifically for Government, Municipality and Private connection Projects.

The RubberForm name and circle logo is a U.S. Federal trademark of RubberForm Recycled Products, LLC headquartered in Lockport, New York USA.

If you have any questions please contact me directly at our plant, 716-478-0404 extension 305.

Thank you,

Jake Robbins
Director of Public Sector Sales
Jake@RubberForm.com

SharpLine Solutions, Inc.
545 N. Rimsdale Ave. #1546
Covina, CA 91722
(626) 257-8328

SharpLine Solutions, Inc.

ADDRESS
City of Compton
458 Alameda St.
Compton, CA 90221

SHIP TO
City of Compton
458 Alameda St.
Compton, CA 90221

Quote 8104

DATE 06/09/2026

EXPIRATION DATE 08/09/2026

SHIP VIA
Best Way

DESCRIPTION	QTY	COST	AMOUNT
Dwight Ave. / Longfellow			
RFM:RF-ERC36-YLW Engineered Rubber Curb System- 5" High x 6" Wide x 36" Long- w/yellow stripes	38	106.98	4,065.24T
RFM:RF-ERC36HWK (3) Lag bolts 1/2in x 8in, (3) 1/2in x 1-1/16in washers, (3) long lag shields, (3) black rubber caps, (1) dual connector (dog bone)	38	26.93	1,023.34T
RFM:RF-DFCHW Hardware: Dual Flange Plastic Connector (Dog Bone) BLC/ETC/ERC/SC	38	3.14	119.32T
Service:Shipping Shipping charge	1	750.00	750.00
			Subtotal: 5,957.90
AUI:932 2Y Type D, two way yellow reflective	100	1.93	193.00T
			Subtotal: 193.00
LLS Inc:LG-R11XX-0030-DMG-RED-RLD Legacy Series: R1-1 30" Flashing Perimeter LEDs "STOP" Sign - Diamond Grade Reflective Sheeting - Requires: 12V Junction Box	2	1,035.93	2,071.86T

Caltrans SBE & DBE- CUCP #46276
DGS SB (Micro) & SB-PW #2008473
LA County LSBE Vendor #181599, Cert Record #087951/009348

Credit cards accepted with a 3% fee.
Make all checks payable to: Sharpline Solutions.

Warehouse Address: 1621 W. Gladstone St, Azusa CA 91702

DESCRIPTION	QTY	COST	AMOUNT
LLS Inc:LG-R12XX-0030-DMG-WHT-RLD Legacy Series: R1-2 30" Flashing Perimeter LED Yield Sign - Diamond Grade White Reflective and Red LED's- Requires: 12V Junction Box	3	1,142.00	3,426.00T
LLS Inc:LG-W18XX-2430-EGR-YEL-YLD Legacy Series: W1-8 24" x 30" Flashing LEDs Curve Warning Sign - Engineer Grade Reflective Sheeting - Requires: 12V Junction Box (In Stoc)	3	1,062.49	3,187.47T
LLS Inc:LG-W26XX-0036-DMG-FYG-YLD Legacy Series: W2-6 36" Flashing Perimeter LED Roundabout Sign - Diamond Grade Fluorescent Yellow Reflective and Yellow LED's- Requires: 12V Junction Box (1-2 weeks lead time)	3	1,779.68	5,339.04T
LLS Inc:HL-SCNTL-7AH-12V-SF Helios - Single Flash - For Flashing Signs - Includes: 15W/18V Solar Panel, Battery (12V/7800mAH), Working Mode: Dusk to Dawn or 24/7	11	0.00	0.00T
LLS Inc:SIGN-HDWR-003 Hardware for LED Flashing Traffic Signs - Kit includes 2) Fully notched Metal Band Brackets and 2) Sign Bracket Sliders	11	0.00	0.00T
		Subtotal:	14,024.37
Misc- Post Post, Perforated, 2.5in Sq, 10 Gauge, 12ft	20	235.32	4,706.40T
Misc- Post Post Anchor, Heavy Duty, 3in Sq, 7 Gauge, 30in	20	101.12	2,022.40T
Misc- Post Type 1-A 14' Galvanized Anchor Bolts for 1-A (Lead time 14-18 weeks)	10	1,848.924	18,489.24T
		Subtotal:	25,218.04
Geveko Markings:9000019 Optamark 24" x 3' Yellow line, 125 mil, 15 LF/30 SF per pack	23	139.26	3,202.98T
Geveko Markings:9000016 Optamark 12" x 3' yellow line, 125 mil, 30 LF/30 SF per pack	6	139.26	835.56T
Geveko Markings:9000060 Optamark 24" x 36" Yield Line (sharks teeth), white, 125 mil, 10 per pack	2	167.19	334.38T
Geveko Markings:9000104 Optamark 8' YIELD legend, white, 125 mil, 1 per pack	2	211.32	422.64T
Geveko Markings:9000024 Optamark Combi Arrow Std.- Left Type VII, 13'1" x 7'4", 125 mil, white, 1 per pack	1	246.02	246.02T
Geveko Markings:9000023 Optamark Combi Arrow Std.-Right Type VII, 13'1" x 7'4", 125 mil, white, 1 per pk	2	246.02	492.04T

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DESCRIPTION	QTY	COST	AMOUNT
Geveko Markings:9000011 Optamark 4" x 3' yellow line, 125 mil, 90 LF per pack	2	139.26	278.52T
			Subtotal: 5,812.14
Misc- Signs R3-4- U-Turn (Symbol) HIP, 0.063, 24"x24"	6	57.03	342.18T
Misc- Signs W16-7pR- Diagonal Left Arrow Plaque, 24x12, HIP, 0.063	2	40.02	80.04T
Misc- Signs W16-7pR- Diagonal Right Arrow Plaque, 24x12, HIP, 0.063	2	40.02	80.04T
Misc. Supplies Post Reflectors- Red, 72", High Intensity Prismatic (HIP)	11	21.18	232.98T
			Subtotal: 735.24
Trafic Innovation:35919 TD-PS50 : 50W All-in-one Solar Power Unit including: 27 Ah Battery, Charger, Connector and Bracket for round signpost (strapping not included)	10	1,062.50	10,625.00T
Trafic Innovation:36712 RRFB-Lrev2 : Rectangular Rapid Flash Beacon - L model - black painted	10	1,037.50	10,375.00T
Trafic Innovation:37624 RRFB-Lrev2 : Rectangular Rapid Flash Beacon - L model - black painted - without controller	10	662.50	6,625.00T
Trafic Innovation:39941 Pedestrian Yellow Pushbutton iNX Polara full APS (ADA and MUTCD compliant)	10	1,362.50	13,625.00T
Trafic Innovation:38129 Smart Software and Dongle THIN technology	10	100.00	1,000.00T
Service:Shipping Shipping charge	1	1,975.00	1,975.00
			Subtotal: 44,225.00

SUBTOTAL	96,165.69
TAX	10,044.87
SHIPPING	1,450.00
TOTAL	**$107,660.56**

Accepted By

Accepted Date

Caltrans SBE & DBE- CUCP #46276
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SHIP TO
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Compton, CA 90221

Quote 8103

DATE 06/09/2026

EXPIRATION DATE 08/09/2026

SHIP VIA
Best Way

DESCRIPTION	QTY	COST	AMOUNT
RFM:RF-BLC40YLW Bus Lane Curb- 3.5"Hx14"Wx40"L- Plain Black, Injection Molded and 4 yellow reflective stripes	200	89.44	17,888.00T
RFM:RF-BLC40HWK Hardware Kit- Bus Lane Curb- 1/2"x8" lag bolts (4), 1/2"x1-1/16" washers (4), 1/2"x3" shields (4), black rubber caps (4), dual flange connector (dog bone) (1)	200	17.46	3,492.00T
RFM:RF-DFCHW Hardware: Dual Flange Plastic Connector (Dog Bone) BLC/ETC/ERC/SC	200	0.00	0.00T
RubberForm:RF-BLCEC-YLW Bus Lane Curb End Cap: 3.5in H x 14in W x 14in L - With Yellow Reflective Preformed Thermoplastic	150	49.28	7,392.00T
RFM:RF-BLCECHWK Hardware Kit- Bus Lane Curb End Cap- 1/2"x8" lag bolts (3), 1/2"x3" shields (3), black rubber caps (3), dual flange connector (dog bone) (1)	150	13.76	2,064.00T
RFM:RF-DFCHW Hardware: Dual Flange Plastic Connector (Dog Bone) BLC/ETC/ERC/SC	150	0.00	0.00T

SUBTOTAL	30,836.00
TAX	3,314.87
SHIPPING	3,687.00
TOTAL	**$37,837.87**

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Warehouse Address: 1621 W. Gladstone St, Azusa CA 91702

Accepted By

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RUBBERFORM®
RECYCLED PRODUCTS, LLC

ENGINEERED RUBBER CURB

The RubberForm Engineered Rubber Curb is a temporary or permanent curbing solution manufactured from heavy-duty recycled rubber. They offer a superior performance that easily outlasts concrete with hard-wearing durability and low maintenance.

Our rubber curbs are the ideal solution for center meridians, curb extensions, concrete curb replacement, permanent sidewalks, delineator curb systems, and lane separators. They can also be field formed down to a 5-foot radius which make them great for roundabouts, traffic circles, and islands.

RubberForm's Engineered Rubber Curb is a versatile customer-designed curbing system meant for a variety of traffic calming shapes that can be formed to your needed specifications.

Key Features

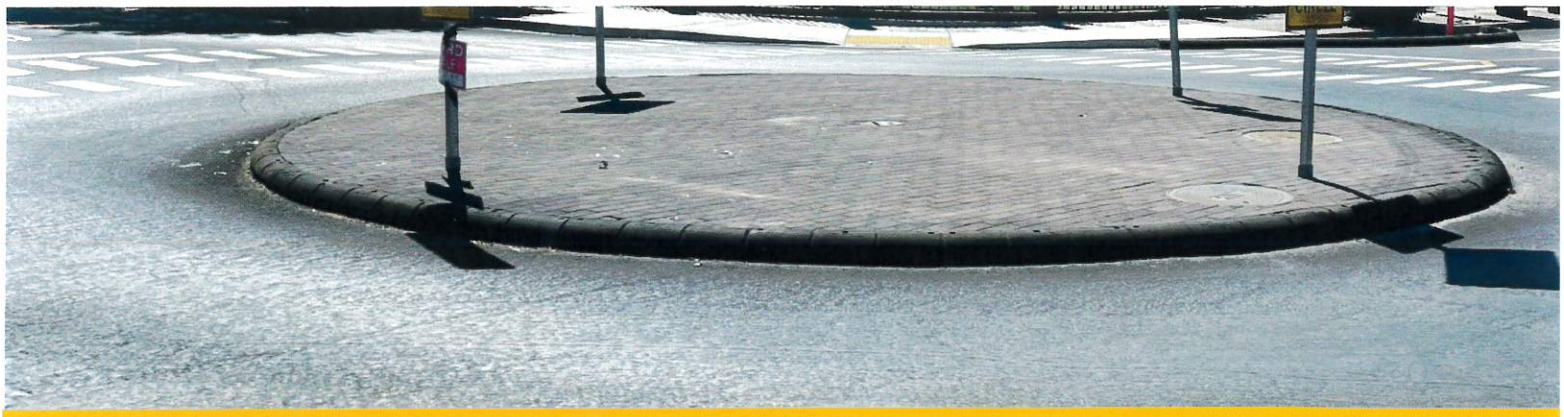
- Easy to install, remove, and relocate – for temporary or permanent use
- Flexible – conforms to road curvature and any asphalt or concrete surface
- Extremely durable – withstands heavy traffic impacts
- Resistant to temperature, UV light, oils/fuels, salts, and moisture
- Will not chip, crack, crumble, or spall
- Made in the USA with 100% American recycled rubber

Made in the USA

100% Recycled Material

Increase LEED Score

75 Michigan St. Lockport, NY 14094 RubberForm.com 716.478.0404 sales@rubberform.com



ENGINEERED RUBBER CURB SPECIFICATIONS

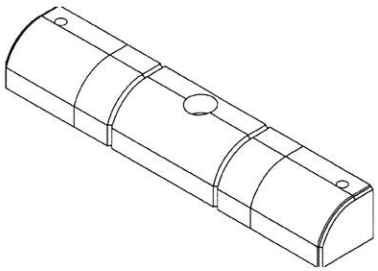
Models

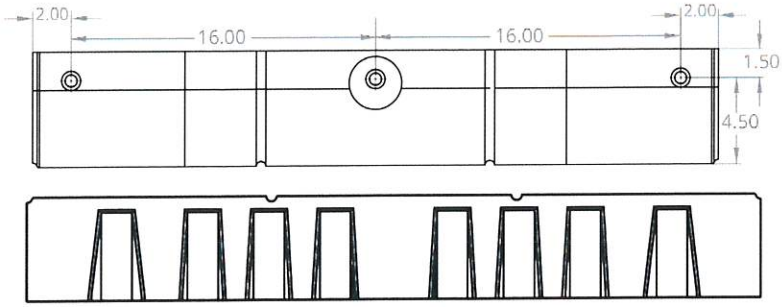
RF-ERC36-BLK/WHT/YLW

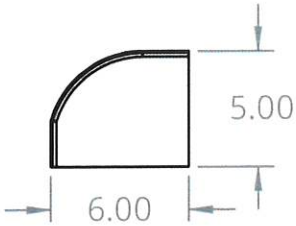
- Rubber Curb without post hole
- Optional: Plain Black, White or Yellow stripes

RF-ERC36P-BLK/WHT/YLW

- Rubber Curb with post hole
- Optional: Plain Black, White or Yellow stripes







Specifications

- 32 lbs per curb
- 5"H x 6"W x 36"L
- 3 foot sections
- 3 mounting holes per curb
- Color Options: Plain Black or Plain Black with a single White or Yellow stripe.
- Available with or without post hole

Hardware Kit

RF-ERC36HWK

- 3 - 3/8" x 7" Lag Bolts
- 3 - 3/8" x 1" Washer
- 3 Anchors
- 3 Black Rubber Caps
- 1 Dual Flange Connector

RUBBERFORM®
RECYCLED PRODUCTS, LLC

75 Michigan St. Lockport, NY 14094 RubberForm.com 716.478.0404 sales@rubberform.com

SONSRAY MACHINERY

Together WE MOVE MOUNTAINS

ARIZONA CALIFORNIA NEVEDA NEW MEXICO OREGON TEXAS WASHINGTON

CASE CONSTRUCTION

10950 South Norwalk Blvd. · Santa Fe Springs · CA · 90670 TEL: (562) 903-7377
www.SonsrayMachinery.com

Ship To: Santa Fe Springs Store
10950 South Norwalk Blvd.
Santa Fe Springs CA 90670
Invoice To: CITY OF COMPTON
205 South Willowbrook Avenue
COMPTON CA 90220-3134

Attention: Marcus Harris

Santa Fe Springs
June 22, 2026
BP0007495

ktaylor-0734
323-900-9358
Purchase Order:

Sales Person: Kent Taylor

EQUIPMENT QUOTE/SALES ORDER

2026 CASE CASE TL100 MTL	Serial #: SMP5C631LZMA01957 Stock #: EQ0075015	$38,186.23

SOURCEWELL CONTRACT # 011723-CNH.Contract Period: 04/04/2023 - 04/14/2027 Pricing Revised: 5/15/2025 CITY OF COMPTON California, Los Angeles. County. Members Account # 21015 - CNH Specified discount off List Price/MSRP plus freight, setup, and local delivery. Also, a surcharge, but this must be placed on a separate line item. These discounts are not allowed with wholesale and/or retail discount(s). BASE LIST PRICE $48,337.00- LESS SOURCEWELL DISCOUNT 21% ($-10,150.77) = $38,186.23
Sourcewell Discount Applied

NEW 2026 CASE TL100 MTL Deluxe Narrow
Narrow Track 180 mm
Front Electric & Drain
Narrow Counterweight
Standard Hydraulic Oil
36" Bolt On Cutting Edge
Operators Manual - English

*** OPTIONAL EXTRA COUNTER WEIGHT AVAILABLE 48LBS EACH, MAX 6 (3-PER SIDE) 2 COMES WITH THE UNIT. THE EXTRA 4 WEIGHT IS 192.00LBS. IF MAX OUT TOTAL OF
Narrow Track (NT) - 2X Counterweights (STD): 3,536 lbs WITH THE EXTRA 4 WEIGHTS, THE TOTAL IS 3,728 LBS. 40" WIDE WITH EXTRA WEIGHTS FOR THE 4 EXTRA BALLAST $895.23 WILL NEED TO ADD TO PRICE

*** MACHINE QUOTED IS SUBJECT TO AVAILABILITY ***
**** INTEREST RATE QUOTED IS BASED ON CURRENT RATES. INTEREST RATE IS SUBJECT TO CHANGE, BASED ON THE FINANCIAL INSTITUTION ****
***Quote Expires 6/30/2026 ***Financing Available on Approved Credit (OAC) ***Unit Based on Availability
*** QUOTED PRICE IS NOT GUARANTEED, AND SUBJECT TO MANUFACTURER'S PRICE INCREASES, INCLUDING ANY ADDITIONAL SURCHARGES ***
Sonsray Edge Is our commitment to keeping your equipment—and your business—moving. When you buy from Sonsray, you get more than a machine: you get fast repair response, a 4-day repair goal, and a free loaner if repairs take longer. It's built-in peace of mind, so you can stay focused on the job—not the downtime.

NOTICE TO PURCHASER

Caution. Do not sign this contract before you thoroughly read both pages 1 and 2 of it or if it contains blank spaces, even if otherwise advised.
You are entitled to an exact and completely filled in copy of this Sales Order when you sign it. Keep it to protect your legal rights.
Store Manager signature required for final acceptance of Sales Order.

THIS AGREEMENT IS SUBJECT TO THE ADDITIONAL TERMS AND CONDITIONS ON THE REVERSE SIDE. CUSTOMER HAS HAD THE OPPORTUNITY TO READ THE TERMS OF THIS AGREEMENT PRIOR TO SIGNING.

Purchaser's Signature _____ Sales Consultant _____ Date 6/22/26

Print Name _____ Date _____ Accepted By _____ Date _____

SONSRAY MACHINERY

Together WE MOVE MOUNTAINS

ARIZONA CALIFORNIA NEVEDA NEW MEXICO OREGON TEXAS WASHINGTON

CASE CONSTRUCTION

10950 South Norwalk Blvd. · Santa Fe Springs · CA · 90670 TEL: (562) 903-7377
www.SonsrayMachinery.com

Ship To: CITY OF COMPTON
205 South Willowbrook Avenue
COMPTON CA 90220-3134
Invoice To: CITY OF COMPTON
205 South Willowbrook Avenue
COMPTON CA 90220-3134

Attention: Marcus Harris

Santa Fe Springs
June 23, 2026
BP0007495

ktaylor-0736
323-900-9358
Purchase Order:

Sales Person: Kent Taylor

EQUIPMENT QUOTE/SALES ORDER

2026 CASE 580SN WT	Serial #: Factory Order Quote Details 0702202635 Stock #: N.I.S. Special order Quote 0702202635	$141,585.84

SOURCEWELL CONTRACT # 011723-CNH.Contract Period: 04/04/2023 - 04/14/2027 Pricing Revised: 5/15/2025 CITY OF COMPTON California, Los Angeles. County. Members Account # 21015 - CNH Specified discount off List Price/MSRP plus freight, setup, and local delivery. Also, a surcharge, but this must be placed on a separate line item. These discounts are not allowed with wholesale and/or retail discount(s). BASE LIST PRICE $196,647.00- LESS SOURCEWELL DISCOUNT 28% ($-55,061.16) = $141,585.84 Sourcewell Discount Applied

NEW 2026 580SN WT 4WD CAB 4WD EXTHOE PILOT
YGR ORDER 745299
TRANSMISSION 423062 Powershift H-Type Transmission
FRONT WHEELS 9200015 12.5/80x18 10PR Sure grip lug
REAR WHEELS 8392564 Rear Tires 21Lx24 12PR
BACKHOE CONTROLS 423078 Pilot Controls w/Power Lift
STABILIZER PADS 442056 Flip Over/Stabilizer Pads Comb
THUMB OPTION 745274 Thumb Option
LOADER BUCKET 423049 Hydraulic Ldr Quick Attach only
ROLLOVER PROTECTIVE STRUCTURES 747853 2 Door Cab w/ Heat and A/C
OPERATOR'S SEAT 745161 Premium Seat
BACKHOE 423076 Extendahoe Backhoe (EHOE)
BACKHOE AUXILIARY HYDRAULICS 423084 1-way/2-way w/ Pilot Controls
FRONT VALVE FOR LOADER 747864 AUX Hyd. Loader w/Pilot Cont
LIGHTS 745242 LED Light Package
RIDE CONTROL 423090 Auto Ride Control
STEERING OPTION 423011 Comfort Steer
TYPE OIL/PROVISIONS 745228 Standard Lubricants
OPERATOR'S MANUAL & DECALS 483358 English Ops Manual
BACKHOE COUPLER 442017 Coupler, Hyd. pin and release
4WD Drive Shaft Guard 745136 4WD Drive Shaft Guard

NOTICE TO PURCHASER

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You are entitled to an exact and completely filled in copy of this Sales Order when you sign it. Keep it to protect your legal rights.
Store Manager signature required for final acceptance of Sales Order.

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Purchaser's Signature _____ Sales Consultant _____ Date 4-20-26

Print Name _____ Date _____ Accepted By _____ Date _____

DocuSign Envelope ID: B078CCAE-5C98-4177-BC3F-8EC890AE6487

Sourcewell

Solicitation Number: RFP # 011723

CONTRACT

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and CNH Industrial America LLC, 700 State Street, Racine, WI 53404 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Heavy Construction Equipment with Related Attachments and Technology from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

A. EFFECTIVE DATE. This Contract is effective upon the date of the final signature below.

B. EXPIRATION DATE AND EXTENSION. This Contract expires April 14, 2027, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.

C. SURVIVAL OF TERMS. Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above.

DocuSign Envelope ID: B078CCAE-5C98-4177-BC3F-8EC890AE6487

Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. WARRANTY. Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. SHIPPING AND SHIPPING COSTS. All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities.

DocuSign Envelope ID: B078CCAE-5C98-4177-BC3F-8EC890AE6487

Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and

DocuSign Envelope ID: B078CCAE-5C98-4177-BC3F-8EC890AE6487

- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity

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payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM. Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. SPECIALIZED SERVICE REQUIREMENTS. In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. TERMINATION OF ORDERS. Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. GOVERNING LAW AND VENUE. The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;

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- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should

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note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. AUDIT. Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. ASSIGNMENT. Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. AMENDMENTS. Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. WAIVER. Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

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E. CONTRACT COMPLETE. This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. RELATIONSHIP OF THE PARTIES. The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:

   a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.

   b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.

2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in

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advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. MARKETING. Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. ENDORSEMENT. The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

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15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. PERFORMANCE. During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. DEFAULT AND REMEDIES. Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

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- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*
Workers' Compensation: As required by any applicable law or regulation.
Employer's Liability Insurance: must be provided in amounts not less than listed below:
Minimum limits:
$500,000 each accident for bodily injury by accident
$500,000 policy limit for bodily injury by disease
$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.
Minimum Limits:
$1,000,000 each occurrence Bodily Injury and Property Damage
$1,000,000 Personal and Advertising Injury
$2,000,000 aggregate for products liability-completed operations
$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.
Minimum Limits:
$1,000,000 each accident, combined single limit

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4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:
$2,000,000

5. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:
$2,000,000 per occurrence
$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. WAIVER OF SUBROGATION. Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional

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insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. LICENSES. Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional

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requirements based on specific funding source terms or conditions. Within this Article, all references to "federal" should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier's Equipment, Products, or Services with United States federal funds.

A. EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

B. DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess

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of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

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G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery;

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and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

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22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

DocuSigned by:
By: Jeremy Schwartz
C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer

Date: 4/4/2023 | 2:29 PM CDT

CNH Industrial America LLC

DocuSigned by:
By: Amy Swett
7FCB6D1BF7F04C0...
Amy Swett
Title: Government & Fleet Sales Account Manager–New Holland CE brand

Date: 4/4/2023 | 2:31 PM CDT

Approved:

DocuSigned by:
By: Chad Coauette
7E42B8F817A64CC...
Chad Coauette
Title: Executive Director/CEO

Date: 4/4/2023 | 2:39 PM CDT

DocuSign Envelope ID: B078CCAE-5C98-4177-BC3F-8EC890AE6487

RFP 011723 - Heavy Construction Equipment with Related Attachments and Technology

Vendor Details

Company Name:	CNH Industrial America LLC
Address:	700 State Street Racine, WI 53404
Contact:	Clint Jenkins
Email:	Clinton.jenkins@caseih.com
Phone:	937-218-1701
Fax:	877-764-1369
HST#:	760433811

Submission Details

Created On:	Wednesday November 16, 2022 13:07:37
Submitted On:	Tuesday January 17, 2023 12:55:10
Submitted By:	Amy Swett
Email:	amy.swett@newholland.com
Transaction #:	a0423bfd-2f16-47ee-b66d-446ac499cd78
Submitter's IP Address:	159.61.192.15

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *	
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	CNH Industrial America LLC	*
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	CNH America LLC	*
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	CNH Industrial America LLC does not have any assumed names or DBA.	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	10988	*
5	Proposer Physical Address:	700 State Street Racine, Wisconsin 53402	*
6	Proposer website address (or addresses):	https://www.cnhindustrial.com https://www.casece.com https://construction.newholland.com www.newholland.com	*
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Amy Swett Government & Fleet Sales Account Manager -- New Holland CE brand 500 Diller Avenue New Holland, PA 17557 Amy.swett@newholland.com 717-715-2489	*
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Amy Swett Government & Fleet Sales Account Manager – New Holland CE brand 500 Diller Avenue New Holland, PA 17557 Amy.swett@newholland.com 717-715-2489	*
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Tony Simpson Government Affairs 6021 State Street Racine, WI 53142 262-631-0881 tony.simpson@cnhind.com	

Table 2: Company Information and Financial Strength

Line Item	Question	Response *	
10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	The origins of Case date to 1842, when Jerome Increase Case (born in 1819) created Racine Threshing Machine Works in Racine, Wisconsin. The company produced its first portable steam engine in 1876, which is now on display at the Smithsonian Institution. In 1957 Case made the 320 Construction King backhoe loader.Since 1969 Case has manufactured skid steers, starting in Burlington, Iowa and later moving production to Wichita. The company evolved into the Case Corporation, which merged with New Holland in 1999 to become CNH Global which in 2011 became CNH Industrial.	

2005: Case made its 500,000th backhoe loader and in 2010 made its 250,000th skid steer loader.

2016: Case released the new G-Series wheel loader lineup consisting of seven new models from 521G thru 1121G.

2017: In its 175th year in business, Case announced its facility in Wichita produced its 300,000th skid-steer loader.

2017: At Conexpo-Con/Agg 2017 Case released the CX750D excavator.

As of May 2017, Case "sells a full line of construction equipment around the world, including the number one loader/backhoes, excavators, motor graders, wheel loaders, vibratory compaction rollers, crawler dozers, skid steers, compact track loaders and rough-terrain forklifts.

New Holland Construction was founded in 1895 in New Holland, Pennsylvania; in 1966 New Holland's first backhoe loader was introduced; in 2005 New Holland Construction Brand was created with a global full-line product offering of Skid steer loaders, compact track loaders, tractor loader backhoes, tractor loaders, wheel loaders and excavators. Since 1999, New Holland is a brand of CNH, which was demerged from Fiat Group to Fiat Industrial at the start of 2011.

2007 New Holland made 200,000 Skid Steer loaders and celebrated 35 years of designing and building its highly successful skid steer loader. They are the preferred choice of landscapers around the world and #1 in lift and carry compact machines.

2008 New Holland's "green" engine. New Holland launched the E215B crawler excavator, which mounts a brand-new engine which dramatically reduces emissions well below the levels required by regulations.

New Holland equipment is built all around the world; the headquarters is in Turin, Italy and with ten plants and ten research and development centers spread globally, more than 800 dealers and 2,100 outlets. It is present in 100 countries worldwide.

New Holland produces thirteen product families, five in the heavy range and eight in the light range; products include dozers, mini excavators, graders, wheel loaders, crawler excavators, backhoe loaders, skid steer loaders.

Productivity, safety, and environmental responsibility are the cornerstones of New Holland's offering built around our customers. We are a key player in the global construction equipment industry born of the rich heritage of brands that made the history of this sector.

In partnership with our worldwide network of dealers, we deliver products and services that meet our customers' requirements for productivity, safety, environmental performance, and fuel and cost efficiency. We know our customers' business and we provide them with a full line of innovative products and services designed for the specific applications of their industry.

CNH Industrial is committed to delivering the highest ethical standards and supporting its dealers and customers through a diverse and inclusive workforce, industry-leading technology, exceptional safety and quality, and unmatched innovation.

At CNH Industrial, we pride ourselves on delivering the best. That means strengthening our product portfolio with dedicated financing, tools and components and selecting the best partners to support us in delivering value to our customers.

We are proud of the work we do at CNH Industrial, where a focus on innovation has helped us to maintain our competitive edge and our position of global leadership.

In 2014 we have a new licensing agreement with Sumitomo Construction Machinery to manufacture Sumitomo designed crawler excavators from 13 to 35 tons. In 2016 we entered an exclusive mini-excavator alliance with Hyundai Heavy Industries.

The full integration of environmental and social considerations with economic objectives enables the Group to identify potential risks and seize additional development opportunities, resulting in a process of continuous, and sustainable, improvement that creates value over the long-term. We recognize the real importance of promoting a circular product life cycle in which resources are used fully and for as long as possible, and products and materials are recovered and regenerated at the end of their service life. For this reason, the Company offers a range of products able to run on fuels derived from renewable sources and is committed to adopting sustainability criteria from the design stage to develop more environmentally friendly products. To maximize product life, CNH Industrial also offers

its customers a range of remanufactured spare parts, in line with its circular economy approach. In manufacturing processes, emphasis is given to improvements that increase waste recovery and reuse.

Living and working in cooperation with the surrounding area, and collaborating on projects that benefit the community, contribute to enhancing the satisfaction of employees (who often live close to plants) and their sense of belonging to the Company, while bringing economic advantages to both the Company and the community. Projects are measured in three fundamental areas. These areas are: Improving food availability, combating climate change & reducing environmental impact and supporting youth training.

A key priority at CNH Industrial is to improve food availability. In the USA, CNH Industrial supports the FFA (formerly known as Future Farmers of America), an association active in farming education since 1928. In 2018, to further its commitment, the Company chartered its own FFA Alumni and Supporters Chapter1, through which employees can engage with students pursuing agriculture degrees and with members of other FFA Chapters nationwide. In 2021, the Company continued to be heavily involved with the FFA. Case IH, New Holland Agriculture, and CNH Industrial Capital continued their Silver Sponsorship of the National FFA Foundation, including its national convention with over 60,000 attendees. Furthermore, employees continued to engage with FFA students at professional development events, and again raised funds towards the purchase of approximately 70 FFA uniforms for students in need.

CNH Industrial also continued its We Care We Share outreach program, holding an educational event at the Thai Sa Kaeo College of Agriculture and Technology aimed at raising agricultural technology standards in the country while creating a new generation of agricultural experts.

In 2021, given the ongoing pandemic, CNH Industrial continued to support more vulnerable sections of society, including through food where needed. Located near the Company's sites in Racine (USA), the Hunger Task Force Farm yields over 226,000 kilos of fresh produce each harvest season to feed the hungry and create a reliable source of healthy food for its network of food banks. In 2017, the farm added a New Holland Agriculture tractor (donated by CNH Industrial Capital) to its operation. In 2021, the Company made a cash donation to the organization to purchase Thanksgiving turkeys for community members in need, while employees provided additional support by volunteering on the farm.

A key priority at CNH Industrial is to combat climate change, whose negative impact on ecosystems affects the quality of life for people in local communities and consumer choices. The Company has initiated several projects to tackle this global issue, which are also aligned with SDG 13 'Climate Action'. These projects are increasingly focusing on reducing the environmental impact of Company plants, including on local communities, and on helping protect the latter against the effects of climate change such as desertification, water scarcity, and the loss of biodiversity. Other initiatives are in place to promote responsible behavior to minimize environmental impact. Participation in the projects associated with this key priority allows CNH Industrial's brands to enhance their profile and increase their visibility among potential customers and strengthens Company employees' sense of belonging.

At CNH Industrial, a key priority is to engage local communities. To this end, and in line with stakeholders' expectations, the Company prioritizes initiatives that support local community development, especially youth training. In addition to the awards and scholarships given to employees' children, the Company works hard to promote young people's education by collaborating with private and public institutions and other stakeholders. Projects are also aligned with SDG 10 'Reduce inequality within and among countries', as they promote training in Emerging Markets with the aim of developing qualified potential recruits for the Company's sales and service networks.

TechPro2, a joint project with schools run by the Don Bosco Salesian Society, aims at training mechatronics specialists to meet a growing demand for skilled personnel, thus offering young people greater employment opportunities – especially within the Company's sales and service network. Training includes theory and hands-on learning at Salesian centers, followed by targeted internships in the field. The goal of TechPro2 is two-fold: on the one hand, to ensure students have a future vocation; on the other, to enhance the quality of specialized technical assistance for the brands' products while meeting the demand for qualified technicians at authorized dealers and workshops. The Company provides expertise by training the teachers, who pass on the knowledge to the classroom students. It also offers financial aid, tools, and essential parts (such as complementary vehicles, engines, drives, and diagnostic tools) for classroom training and practice.

CNH Industrial believes that operating in a socially responsible and ethical manner,

		and in compliance with the laws of the countries in which it operates, is crucial to its long-term success. The Company's Code of Conduct summarizes its policies on various compliance and ethics issues (such as conflicts of interest, corruption, competition, and health and safety). Such policies reflect, among other things, the Company's commitment to adopting fair employment practices, ensuring safety in the workplace, supporting, and fostering environmental awareness, and respecting the communities in which it operates, in compliance with applicable laws. The Company is also committed to the creation of long-term sustainable value for all its stakeholders and is firmly convinced that respect for fundamental human rights and for basic working conditions is a prerequisite to achieving this. The Board of Directors is responsible for creating a culture that fosters such long-term value creation – a task that requires compliance with all applicable laws. To this end, and to clarify and make explicit the Company's values and expectations, the Board has adopted both a Code of Conduct and a Supplier Code of Conduct. Our vast network of CNHi dealers will provide local product technical support at the dealership or out on the road to the members along with providing the start-up and operations training compliant with OSHA regulations, which the members need to get to receive the max. performance and efficiencies out of their products. The customers can also purchase OEM parts from our dealer network to support the members and to ensure their equipment obtains the max. amount of run time. Our financial services to the members include leasing options and extended warranties which are handled directly at the dealership. Members who are on a budget can rent or demo equipment from the dealership. The equipment will be a unit that has not been retailed and comes with full warranty (less than 250 hrs) or pro-rated warranty (if the unit has over 250 hrs). The customer will receive the member list discount and demo/lease adjustment based on rent for sale program rates less any service or clean up fees dealer would have incurred.	
11	What are your company's expectations in the event of an award?	When CNH Industrial is awarded the Sourcewell contract, we expect to continue to achieve an overall sales growth of over 10%. Throughout the pandemic and component parts not reaching our plants in a timely manner, we still saw growth in our Sourcewell contract. We plan to continue this growth cycle in 2023. CNH Industrial announce a culture transformation where everyone's voice will be heard. We have five new beliefs Customer first, grow together, one team, make it simple, be the best. This is exactly what we are planning to do with this contract. We want our customers to walk into our dealerships and be heard. Get the product they want and make it an effortless process with Sourcewell. We will continue to partner with Government Solutions Team (GST) where we have done more training in 2022 and plan to continue to follow that process in 2023. Their training includes web training, ride-a-longs to help educate the sales teams and the customers in addition to training new or re-train dealers within their first 60 days. Additional emphasis will go to getting our dealers to attend GTKU's and universities to round out their knowledge of the contract and how to use it to drive the contract's need. We are also going to target and engage with the government entities to get our Sourcewell contract adopted versus these entities having their own contract.	*
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	CNH Industrial reported strong full year performance in 2021, its final year of operations as a combined Off- and On-Highway entity. We delivered consolidated revenues of $33.5 billion, up 29% from the previous year. Both our adjusted EBIT from our Industrial Activities at $2,086 million(1) and our full year Net Income at $1.8 billion (which translates to $1.28 in earnings per share) were the highest in our Company's history. Market driven volume and disciplined pricing were key drivers of our record earnings, alongside the team's successful execution, which they achieved while often managing very challenging supply chain and logistics issues. We also recorded another very strong year for positive free cash flow of Industrial Activities(1), at over $1.8 billion as our operational execution improved. For additional information see our Annual Financial Report 2021	*
13	What is your US market share for the solutions that you are proposing?	Model Year 2021 CNH Industrial market share 9.5% Case Construction 7.9% New Holland Construction 1.6%	*
14	What is your Canadian market share for the solutions that you are proposing?	Model Year 2021 CNH Industrial market share 12.6% Case Construction 12.1% New Holland Construction .5%	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	NO	*

16	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	CNH Industrial is the manufacturer of the equipment offered in this proposal. Our sales and service force is provided through our network of 1107 North American dealers. Our dealerships are independently owned and operated so they are positioned to provide sales and post support for our customers. Through the post-sale support our dealers offer parts and service. CNH Industrial imposes strict contract regulations and standards (Pinnacle), to hold dealers accountable for all interactions a customer has. This would include sales, service, parts, marketing, and operations.	*
17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	CNH Industrial adopts the World Class Manufacturing (WCM) management system, a program for innovation based on continuous improvement, developed to eliminate all types of waste and loss through the rigorous application of specific methods and standards (see page 165). Given the customers' demand for ever-higher quality and the level of excellence required by the WCM, the focus is on the quality of every aspect of the manufacturing process, which has led plants to also adopt a quality management system compliant with ISO 9001. As of December 31, 2021, 57 CNH Industrial plants were ISO 9001 certified, collectively accounting for 98% of revenues from sales of products manufactured at the Company's plants1. To achieve its quality standards, CNH Industrial devised a robust supply chain management process (see page 151) to ensure the procurement of quality components, which are essential to produce vehicles that meet the high standards demanded by customers. CNH INDUSTRIAL completed an initiative, known as Technology Days, gives suppliers a chance to display their innovative products in terms of innovation, technology, and quality, while addressing specific topics and sharing information on recent technological developments. In 2021, the event was as always attended by CNH Industrial employees but held virtually. As of December 31, 2021, 220 supplier plants had adopted the World Class Manufacturing (WCM) program, with no increase compared to 2020 due to pandemic-related restrictions and strategy changes to the WCM supplier program itself. The WCM adoption process entails several activities that take place in two distinct yet equally important phases, and that are meant to provide suppliers with the necessary knowledge to apply the intrinsic concepts of Lean Production. Firstly, various training sessions led by CNH Industrial's WCM program specialists are delivered to suppliers. Secondly, supplier WCM teams are given the opportunity to visit selected CNH Industrial plants to learn about the Company's best practices. Safety is a priority across the Company, as evidenced by the compliance of management systems with the ISO 45001 international standard, as well as with the continuous improvement principles of World Class Manufacturing (WCM) and its specific Safety pillar (see page 165). CNH Industrial's approach to occupational health and safety is based on effective preventive and protective measures, implemented both collectively and individually, aimed at minimizing risk of injury in the workplace. The Company endeavors to ensure optimal working conditions, applying principles of industrial hygiene and ergonomics to managing processes at an organizational and operational level. Additionally, it adopts the highest standards in the countries in which it operates, even where regulatory requirements are less stringent, believing this to be the best way to achieve excellence. In addition, the central Environment, Health, and Safety (EHS) function (which serves as a reference point for sustainability) coordinates and manages health and safety issues as per CNH Industrial's Health and Safety Policy. It periodically verifies performance against targets, proposes new initiatives, and defines health and safety policies. The Company's certification of its occupational health and safety management systems as per the ISO 45001 international standard is voluntary and covers 58 CNH Industrial manufacturing plants worldwide, accounting for 45,521 employees. In 2021, the Company completed its transition to the new ISO 45001:2018 Occupational Health and Safety Management standard, which supersedes the OHSAS 18001:2007 standard. Certifications are awarded by accredited international bodies (in turn continuously and rigorously monitored by other international organizations) that review and certify the high levels of reliability and of operational and procedural standards. In 2021, the occupational health and safety management systems at some non-manufacturing sites were ISO 45001 certified, accounting for 5,684 employees at 12 different sites and locations. In total, 70 CNH Industrial sites worldwide (manufacturing and non-manufacturing) are now ISO 45001 compliant – covering 51,205 employees (about 75.9% of the employees within the reporting scope), 5,388	*

		contractors, and 7,190 agency workers (representing, respectively, 97% and 91% of the relative populations within the reporting scope) – as are all joint venture plants in which CNH Industrial has at least a 51% interest. World Class Manufacturing (WCM) data (see page 165) relates to 51 plants, representing 99% of revenues from sales of products manufactured at CNH Industrial plants4. Occupational health and safety data (see page 82) relates to 66,129 employees, or about 98% of the workforce within the reporting scope. There are 58 ISO 45001 certified plants, accounting for 95% of Company plants and representing approximately 100% of revenues from sales of products manufactured at CNH Industrial plants4. Information on environmental performance (including VOC5, water, and waste) and management systems (see pages 167; 170) relates to 54 fully consolidated plants, accounting for 89% of Company plants and representing 99.5% of revenues from sales of products manufactured at CNH Industrial plants4. There are 58 ISO 14001 certified plants, accounting for 95% of Company plants, representing approximately 100% of revenues from sales of products manufactured at CNH Industrial plants4, and relating to 44,682 employees (or about 97% of the workforce at the plants within the reporting scope4). Information on energy performance (including CO2, NOX, SOX, and dust emissions) and management systems (see pages 171; 179; 181) relates to 55 fully consolidated plants, accounting for 90% of Company plants and representing 99.7% of revenues from sales of products manufactured at CNH Industrial plants4. There are 54 ISO 50001 certified plants, accounting for 89% of Company plants, representing 99.5% of revenues from sales of products manufactured at CNH Industrial plants4, and relating to 44,146 employees (or about 95.5% of the workforce at the plants within the reporting scope4). Moreover, there are 57 ISO 9001 certified plants, accounting for 93% of Company plants, representing 98% of revenues from sales of products manufactured at CNH Industrial plants4, and relating to 44,256 employees (or about 96% of the workforce at the plants within the reporting scope4). CNH Industrial also holds its suppliers to a high standard in human resources and sustainability. Please see the attached files for CNH Industrial's Sustainability Plan and Supplier Code of Conduct for more information.	
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	CNH Industrial has not been Suspended or debarred	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *	
19	Describe any relevant industry awards or recognition that your company has received in the past five years	CNH Industrial (NYSE: CNH INDUSTRIAL / MI: CNH INDUSTRIAL) received a 2022 Manufacturing Leadership Award for outstanding achievement in the Sustainability Leadership category, which honors manufacturers that are shaping the future of the sector through digital transformation. This is the third consecutive year that the Company has earned recognition from the Manufacturing Leadership Council, which is a division of the National Association of Manufacturers. CNH Industrial's award-winning project, Smart Pretreatment for the Paint Shop, was executed by the manufacturing team at the Case IH and STEYR agricultural production plant in St. Valentin, Austria. The project enhanced operator safety while ensuring optimum paint quality and sustainable use of additives. The T6 Methane Power also won the prestigious Sustainable Tractor of the Year 2022 award at the EIMA International4 trade show held in Bologna (Italy), assigned by a jury panel of top European journalists specializing in farm equipment. Other awards include Innovative Iron for our DL550 Compact Dozer loader in 2022, Top 100 in 2022 for DL550 Compact Dozer loader, TV620B CTL, E. Series Excavators. Top 50 award in 2022 for TV620B CTL. This is just to name a few. Please see entire list in attached documents.	*

20	What percentage of your sales are to the governmental sector in the past three years	Case Construction - 2021 –14% 2020 –15% 2019 –20% New Holland Construction - 2021 – 9% 2020 – 10% 2019 – 20%	*
21	What percentage of your sales are to the education sector in the past three years	CNH Industrial Construction brands does not have the capability to pull out the educational percentage, but it is calculated into our sales to the government below.	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	New Holland Construction (CE) Contract Sales Sourcewell CE Contract 2019 $2,906,112 2020 $2,125,345 2021 $3,851,787 Michigan CE contract no sales from 2019-2021 Pennsylvania CE 2019 <$200,000 2020 <$300,000 2021 < $400,000 Ohio CE 2019 $158,736 2020 $206,926 2021 $98,665 Iowa CE 2019 $59,043 2020 $104,200 2021 <$100,000 State of Louisiana 2019 $330,000 2020 $0 2021 <$100,000 State of Georgia 2019 $0 2020 $170,000 2021 <$100,000 NASPO 2019 $303,000 2020 $150,000	*

		2021 $351,000 BuyBoard 2019 $938,000 2020 $547,000 2021 $331,000 HGAC – No Activity Case Construction Contract Sales Sourcewell Case Construction contract 2019 $24,000,000 2020 $18,000,000 2021 $11,000,000 State of Michigan Case CE 2020 $ 176,027 2021 $ $82,070 2022 $ $321,663 NASPO Case Construction Contract 2019 $1,200,000 2020 $1,600,000 2021 $2,240,000	
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	CNH Industrial Construction brands do not hold any of these contracts.	*

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Erie Water Works	Ann Whipple	814-870-8016	*
State Procurement Standards Analyst, OH	Stephanie Klingler	614-387-1130	*
Central Procurement-Enterprise Sourcing – MI	Yvon Dufour	517-249-0455	*

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
na	Government	Indiana - IN	Mowing	YR QTY 2019 1 2020 21 2021 11	2019 $ 112,418 2020 $3,064,492 2021 $2,083,958	*
na	Government	New York - NY	Mowing	YR QTY 2019 25 2020 28 2021 0	2019 $4,405,899 2020 $5,039,273 2021 $ 0	*
na	Government	BC - British Columbia	Mowing/snow removal	YR QTY 2019 10 2020 6 2021 6	2019 $1,510,557 2020 $ 951,797 2021 $1,353,325	*
na	Non-Profit	ON - Ontario	Mowing/snow removal	YR QTY 2019 16 2020 0 2021 1	2019 $3,647,150 2020 $ 0 2021 $ 137,142	*
na	Government	South Carolina - SC	Mowing	YR QTY 2019 19 2020 8 2021 6	2019 $2,391,487 2020 $1,064,046 2021 $ 771,893	*

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	CNH Industrial field sales force is comprised of employees of the company as well as third party employees of our dealer network who cover the entire US and Canada. Our Field Sales Force are fully focused on the sale of CNH Industrial through our Dealer Networks to our end user. The New Holland Construction Field Sales team is comprised of 5 Region Sales Directors, 44 Territory Business Managers, 5 Business Sales Specialists, 5 Dealer Development Managers, 8 Regional Product Specialists and 40 Technical and Specialty Field Managers. Case Construction is made up of 3 Regional Sales Directors, 21 Field Sales Specialist, 10 Business Managers, 6 Sale Support Managers, and 2 Product & Application Training Specialist. Each independent CNH Industrial dealer supports its local customer base with its own sales, product support and service personnel.	*

27	Dealer network or other distribution methods.	Case Construction and New Holland Construction has a dedicated dealer network strategically located across North America, and we are continually looking to see where new locations can be opened. Our dealer locations are fully trained and dedicated to sell and support Case Construction and New Holland Construction products covered in this RFP. Many of the principals, their staff and customers hold positions on their local city, village, township, county boards, school boards and positions within their churches, non-profit camps and Fair Boards and non-profit organizations such as Scouts, 4-H, Ducks Unlimited, etc. The efforts and plans of GST to engage New Holland construction dealers from the top down carries the value of our Sourcewell contract through to these community officials who need to purchase equipment efficiently. Our company supports our dealer network with professional Field Service Managers. Each dealership is staffed with parts and service personnel trained to support the products in their area of responsibility. Our company supports the entire United States, along with Hawaii, Alaska, and Canada. Our dealer service personnel are factory trained as well as have access to "Assist," a technical database that helps technicians quickly diagnosis failures through CNH Industrial technical advisors and fellow dealers. We have further support by the Customer Care contact phone numbers: New Holland Construction 1-888-365-6423 and Case Construction 1-866-542-2736.	*
28	Service force.	Our Field service force is comprised of employees as well as third party employees of our dealer network that covers the US and Canada. All employees must meet annual service training requirements provided on-site by our company, including our service school and online technical training program. Our Field Service force are fully focused on the service of CNH Industrial through our Dealer Networks to the end user. Each one of our independent dealer supports its local customer base with its own sales, product support and service personnel. We value their position as the local support to the members and provide them with the tools, training and support they need so they are a well- rounded team when it comes to the members.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	CNH Industrial ordering process with be handled by our dealer network. The members will go directly to their local dealership when the PO is approved. Their local dealer will then place the order through the eQuipment program which then is sent to the plant and our Order Management department. From there it will be placed into a production schedule. Dealers can monitor the orders from eQuipment to see when the product will be scheduled and when it will be shipping.	*
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Customer service begins with our dealer network. Each one of our dealerships is fully trained and supported by CNH Industrial so they are committed to immediately addressing all customer needs. Each one of our brand dealerships is supported by the Corporate Customer Service team, "Assist" and factory training. CNH Industrial interacts with and assists its customers to give them an experience that meets their expectations. The Company's Customer Care departments specialize in developing, managing, and promoting customer service solutions, fostering long-lasting relationships, and satisfying customer needs and expectations. Customers may request information or report an issue via the brands' websites, toll-free numbers, smartphone applications, or via email – 24 hours a day, 7 days a week. Customer Care staff manage the entire process, from initial customer contact to final feedback to the customer, ensuring resolutions in the timeliest manner. New Holland Construction's incentive program is the Dealer Standards Program. CASE Construction Equipment's incentive program is the Partnership Program. These programs are designed to assess dealers and reward best-in-class performance across a wide range of operational and performance criteria. Case Construction provides the Tomahawk Customer Center which has been serving its customers for more than 60 years. Sitting on more than 500 acres in Wisconsin's Northwoods, the CASE Tomahawk Customer Center is a premier year-round demonstration facility and business retreat. Enjoy a fully interactive experience with personalized training, state-of-the-art product demonstrations, hands-on equipment operation, and a healthy dose of our trademark hospitality. Like our company and our dealers, our Tomahawk staff is here to provide you with expert guidance and education to help you make informed operating and maintenance decisions	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	CNH Industrial has been selling and servicing members in the United States through our Sourcewell contract for 12 years. We offer a full array of Construction products and services through our network of local dealers.	*

32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	CNH Industrial has been selling and servicing members in Canada through our Sourcewell contract for 12 years. Our company offers a price book series in Canadian dollars. We also offer a full array of Construction products and services through our network of local dealers. Our financing and leasing teams live in Canada. This ensures the members are working within the regulations of the Canadian rules. With the assistance of Sourcewell and Canoe Procurement Group and GST, we are expanding our marketing and training efforts and dealer presence throughout Canada. There is a scheduled webinar with Canoe Procurement Group in March 2023.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	CNH Industrial will be serving all locations of the United States and Canada.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	CNH Industrial will be serving all Sourcewell and CANOE Procurement Group of Canada members.	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	CNH Industrial will service all of Hawaii, Alaska, US, and Canada in all market segments. Shipping and delivery expense calculation method will be used for offshore transactions, Alaska, and Hawaii.	*

Table 7: Marketing Plan

Line Item	Question	Response *	
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	We will promote Sourcewell to our sales team and government dealers of over 1,000 to our customers. Our sales teams will attend regional training, webinars or in-person training. They will then help to promote and work through a potential sale through the Sourcewell contract with the local dealership. Our dealers will be trained by CNH Industrial government sales manager or their territory business manager. On-insight training, webinars or phone calls can be completed for training. We also have a partnership with Government Solutions Team for New Holland Construction that will also conduct webinars and on-sight training. We want our dealers to have a vast amount of support and success while being trained on the contract. All training is free to the dealers and goes through our Web University for tracking and awarding the teams for their participation. We work with Sourcewell and Canoe Procurement Group to provide marketing materials to the dealers. This material is also used by the dealers for customer visits, shows and other events where our brands and the contract are being promoted. New Holland Construction is also in the process of updating the Buyer's Guide that promotes our products to our government customers. We list our cooperative contracts at the back of the guide. This guide will be distributed to our dealers which in turn will provide to their customers. I have provided a picture of the back page for reference.	*
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	CNH Industrial incorporates several uses of technology, digital data, social media, and data to drive market awareness, target prospective sales, train our teams and customers, and perform community outreach. CNH Industrial has a dedicated website for our products and services. New Holland's website allows prospects to build equipment to their specifications, locate dealers and have direct contact information to each government representative. Case Construction website allows prospective customers to locate dealers. Our social media presence spans from Instagram, Facebook, Twitter and LinkedIn. We follow, like and share Sourcewell media along with other industry leaders to promote a full support system to our teams, dealers, and the community. By doing this, it keeps our brands at the top of our prospects' minds. We also utilize data from the Association of Equipment Manufactures (AEM) on governmental and non-profit sales. The data shows sales activities and high-density sales areas. This also allows us to understand our effectiveness in the marketplace compared to our competitors. We also have a governmental bid service. By investing in this service it allows for an advantage over our competitors and directs opportunities to the Sourcewell contract. This also allows us to see the future requirements of a member so our dealers can reach out and build a relationship with them and offer the Sourcewell as a solution to their bid process. We also conduct training and post videos online to reach a maximum audience and to keep our teams "in the know" as soon as possible. We want to get the information out quickly, so our members have the most current information. New Holland Construction government sales managers along with GST work with our teams daily through these trainings, videos, and emails to help them understand their market and the opportunities that exist.	*

38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	We expect Sourcewell to promote the contract through social media, digital media, shows and events. Also, to allow members to easily locate our contracts on the landing page on Sourcewell's website and keep the member's list current. Communicating how the contracts are adopted and by whom is another significant role Sourcewell can provide. The H20 conference is an excellent tool where vendors can come together and share lessons learned, wins and best practices. When members contact Sourcewell, we expect them to directly thank them, answer any questions they have, and provide our contract information to the members. We would like our contract manager to follow up with an email or call to us on who called and their contact information and what was needed. This will allow us to continue the sales process by reaching out to them and showing them, we have a team with Sourcewell and CNH Industrial. We will continue to train our Territory Business Managers and dealers at our sectional and regional CNH dealer and sales meetings on this contract. We will continue to educate our dealers through webinars, phone calls and in-person training. When the contract is awarded, we will be sending out a letter with the new matrix to our dealers letting them know of the newly awarded contract. New Holland Construction will also be utilizing the GST team to train our members on the contract. They have a novel approach on touch points with the dealers during training. Our dealers are notified in several diverse ways through mail, email, and phone calls which then leads up to training. The focus does not stop after the training. GST continues to contact them after that process, so we do not lose touch with them. GST provides our dealers with a listing of Sourcewell members located in their area. This contract is particularly important to each one of our brands and is highly expressed to our CNH Industrial employees and dealers. Therefore, we have continued to grow the contract even through the Covid period. We plan to stay the course and continue with our message to our employees and dealers which is, "you should not have to bid for low dollars or a product you do not want, use Sourcewell and get what you deserve."	*
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	Not now. Our contract is awarded through our dealer level, and this places too many variables. We have had conversations with NASPO to see if there is a way to work on an industry standard. Some of the states have already started going to the e-procurement system but with our highly configured products, it is difficult to work within their perimeters. We are willing to work with Sourcewell and the team you have put together to produce a process for e-procurement, whether this be through and EDI system or finding a company that has already created a process.	*

Table 8: Value-Added Attributes

Line Item	Question	Response *	
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	We hold product training and customer experience events throughout the year. Any dealer current customer or potential customer can attend these events. At the corporate training facilities or the servicing dealer level, Operator and Maintenance training can be specifically structured for the customer. The servicing dealer provides base machine operation and maintenance training as part of the purchase and delivery. Additional training can be purchased through the local dealership.	*

41	Describe any technological advances that your proposed products or services offer.	New Holland Construction has announced the E15X first electric vehicle which has no air or sound pollution. New Holland Construction included an 8" LCD Multifunction Display in the 300 Series Skid Steer Loader and Compact Track Loader products. This brings the operator input and functionality to another level over what we had in the past. Particularly, the addition of a factory fit reverse camera, and improved EZ EH control adjustability. Meet the CASE Minotaur™ DL550 — an all-new, industry-first equipment category: the compact dozer loader. The integrated C-frame delivers true dozer performance and the agility and finesse of a loader. CASE Construction Universal Machine Control allows you to use the precision construction technology you prefer*. It's compatible with hundreds of attachments, and the addition of an industry-exclusive fully integrated ripper makes this machine one-of-a-kind. It has the strength, attitude and intelligence to stake a claim as the industry's most versatile and powerful compact machine. Minotaur demonstrates CASE Construction's commitment to delivering real-world innovation rooted in customer need. With 29 patents**, more than 10,000 field test hours, multiple customer clinics, countless operator evaluations, product refinements and even more evaluations after that — we've put this machine to the test to deliver you the highest standard in quality. THE INDUSTRY'S FIRST FULLY ELECTRIC BACKHOE LOADER — THE CASE 580 EV The CASE 580 EV (electric vehicle) delivers backhoe power and performance equivalent to its diesel counterpart while also providing instant torque, lower jobsite noise, lower daily and lifetime operating costs, reduced maintenance demands and absolutely zero emissions. This will be anticipated to launch in 2024. The CASE 580 EV Delivers Ultimate Power and Sustainability - Zero Emissions: Lower your carbon footprint and achieve incentives/greater consideration for new projects with electrified additions to your fleet. - All the Performance: The battery separately powers the drivetrain and hydraulic motors, resulting in hydraulic breakout forces equal to diesel-powered machines and improved performance during simultaneous loader and drivetrain operation. - Long-Lasting Power: The machine's lithium-ion battery provides enough power for the typical 8-hour workday. - Lower Operating Costs: Save as much as 90 percent in annual vehicle, fuel, and maintenance costs. - Classic CASE Performance: The 580 EV retains the precision and efficiency of diesel-powered CASE backhoes with features such as ProControl, which allows for extremely precise boom movement and placement, as well as Comfort Steer, which significantly improves steering while working in tight quarters or in truck loading operations. The CASE CX15 EV (Electric Vehicle) is a 2,900-pound mini excavator powered by a 16-kW electric motor — it features retractable tracks that get machine width down to about 31 inches for going through doors and working in confined spaces. It can also work close to structures and obstacles with a minimum swing radius design. The 21.5 kWh lithium-ion battery is charged either by the 110V/220V on-board charger, or via an external rapid charger that can have the machine charged extremely fast, typically within 90 minutes. Depending on the type of work, unit will provide enough power to work through a full eight-hour workday.
42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	In compliance with its Environmental Policy, CNH Industrial is committed to minimizing the environmental impact of its ICT activities by using energy-efficient products and solutions. Indeed, the Company implemented the Green ICT plan precisely to reduce energy consumption and CO2 emissions. In 2021, approximately 8,200 personal computers and 1,083 technical workstations were replaced with new equipment featuring more efficient power supply units, optimizing the consumption of electricity drawn from the grid. The Company also replaced around 1,100 computer monitors with new units that comply with environmental requirements regarding product energy consumption and efficiency, the use of hazardous substances, recyclability, packaging materials, and low-impact manufacturing methods. Within the scope of Brands4Sustainability3, CNH Industrial supported a project called Capri Circolare - A Sustainable Tourism Model, an in-depth analysis of potential areas of intervention to position the island of Capri at the forefront of environmental sustainability. The goal is to turn Capri into a green destination by developing a model that promotes a circular economy and the implementation of good practices to protect the local region, resources, and biodiversity. In Córdoba (Argentina), IVECO created an Ecological Island where carpenters use recycled materials to make parts that are then used in various plant production and logistics processes. In broad terms, the company applied the 5Rs of waste management (refuse, reduce, reuse, recycle, recover) to enable the reuse of approximately 4,800 kilos of reclaimed wood and around 3,600 kilos of corrugated plastic per year. The Company also contributed to creating policies in support of alternative fuels – and a circular economy – in the agriculture sector, particularly promoting the use of biomethane and Agriculture 4.0 programs through specific initiatives in many countries. As a long-

standing member of the European Automobile Manufacturers' Association (ACEA), while also holding a seat on its board, the Company has actively contributed to the debate on EU (European Union) policies to lower CO2 emissions and achieve net-zero emissions in the future. Moreover, with a seat on the association's Commercial Vehicles Board, IVECO actively contributed to the discussions on how manufacturers can help achieve the EU's 2050 Greenhouse Gas Emissions (GHG) goal, highlighting the role that both liquid and gas renewable fuels can play in the transition towards net-zero CO2 emissions in transport. As regards light-duty vehicles, IVECO is actively involved in the ongoing discussions and advocacy activities regarding the revision of the post-2020 CO2 emission standard for cars and vans.

CNH Industrial is also a member of the Committee for European Construction Equipment (CECE) and of the European Agricultural Machinery Association (CEMA), trade associations for construction equipment and agricultural machinery manufacturers, respectively. Throughout 2021, the Company collaborated with the associations' committees and project teams to bring forward EU legislation on the safety and environmental aspects of off-road machinery. Following the European Green Deal plan presented by the European Commission, CNH Industrial contributed to further discussions within CECE's and CEMA's High-Level Groups on CO2 concerning ways to reduce GHG emissions and decarbonize both the agriculture and construction sectors in Europe.

CNH Industrial is also a board member of the European Association of Internal Combustion Engine Manufacturers (EUROMOT). In 2021, particularly through its brand FPT Industrial, the Company contributed to the association's activities centered on Non-Road Mobile Machinery (NRMM) exhaust emissions, proposing the creation of a new working group within the association focused on alternative powertrains and advanced energy resources. The aim was to further promote alternative and more sustainable powertrain solutions within non-road sectors as well (such as marine applications or mobile equipment) considering the EU's most recent sustainability and climate goals. The Company holds a seat on the board of the Natural & biogas Vehicle Association (NGVA Europe), which advocates and fosters the use of natural gas and biomethane for transport in Europe. In 2021, in collaboration with several other national associations for natural gas, IVECO and FPT Industrial promoted debate in Europe on natural gas strategy (considering the EU's targets for 2030 and beyond) and its advancement in Europe, in line with EU legislation on the development of natural gas infrastructures. *

CNH Industrial is member of the board of Hydrogen Europe, representing the hydrogen and fuel cell industry, national associations, and research centers in Europe, and of the Hydrogen Council, a global initiative among leading energy, transport, and industry enterprises that focuses on the contribution and potential of hydrogen in the transport sector while contributing to policymaking and the ongoing debate, working towards the future commercialization of fuel cell vehicles. In this regard, the Company also participates in the European Clean Hydrogen Alliance, an initiative by the European Commission and Hydrogen Europe that brings investors together with governmental, institutional, and industrial partners, aimed at steering and coordinating the ambitious plan to deploy hydrogen technologies by 2030, and at rapidly upscaling clean hydrogen production and use in Europe.

New Holland Agriculture was one of the main stakeholders at the event Seeding the Future of Sustainable Farming: Advanced Farm Machines & Solutions to Deliver on the European Green Deal, a summit organized by the European Agricultural Machinery Association (CEMA) in Brussels (Belgium). The focus was on how digital farming tools, modern farm machines, and farm data management systems will drive the European agriculture sector in taking on the double challenge of producing sufficient quality food and safeguarding biodiversity.

The importance of sustainable planning to the Company lies not only in time and cost efficiencies, but also in emissions reduction, resource use, packaging management, and, not least, in their indirect impact on human health and traffic congestion. To coordinate its efforts effectively towards improvements in this area, CNH Industrial published its Green Logistics Principles, available on the Company's website; intended to coordinate the Company's initiatives on promoting sustainable behaviors, they help both corporate functions and suppliers effectively monitor their performance and meet improvement targets.

In North America, the Agriculture and Construction segments continued to engage their logistics partners in the SmartWay transport program. Launched in 2003, the program is sponsored by the Environmental Protection Agency (EPA) to improve efficiency, reduce greenhouse gas, and air pollutant emissions along the transport chain. SmartWay provides its partners with a set of EPA-tested tools that help make informed transportation choices, measure, and report CO2 emissions, and improve supply chain efficiency and environmental performance.

More information can be found on our 2021 Sustainability Report

43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	Several CNH Industrial plants continued to implement initiatives to reduce packaging waste, according to the 5 Rs11 of waste management (in particular, the Reuse principle). Improvement measures involved several plants, including New Holland (USA), Annonay (France), Zedelgem (Belgium), Córdoba (Argentina), and Curitiba, Piracicaba, and Sorocaba (Brazil), reducing overall packaging waste by more than 1,000 tons and saving approximately $650,000. As per existing guidelines on packaging-waste compactors, aimed at mitigating the environmental impact and management costs associated with waste, CNH Industrial plants continued to reduce the volume of stored waste, thus requiring less frequent collection and disposal services by third-party providers. For example, the plant in Rorthais (France) installed a cardboard compactor, saving over $9,200. New Holland Agriculture was one of the main stakeholders at the event Seeding the Future of Sustainable Farming: Advanced Farm Machines & Solutions to Deliver on the European Green Deal, a summit organized by the European Agricultural Machinery Association (CEMA) in Brussels (Belgium). The focus was on how digital farming tools, modern farm machines, and farm data management systems will drive the European agriculture sector to take on the double challenge of producing sufficient quality food and safeguarding biodiversity. See all the green initiatives stated on #43. We continue to support conservation efforts with third parties.	*
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	CNH Industrial is proud to partner with Small Business, Veteran Owned, Women or Minority Owned, Native American Owned and other Disadvantaged Business Enterprises. Monroe Tractor 1001 Lehigh Station Road, Henrietta, NY 14667 – WBE Certified noted on website www.monroetractor.com Yukon Equipment in AK is Native Owned. It was established under the Alaska Native Claims Settlement Act of 1971. https://yukoneq.com/about-us/	*
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	We are dedicated to our Clean Energy Leader® strategy, launched in 2006, which promotes the use of renewable fuels, systems to reduce emissions, technological tools, and sustainable agricultural practices. We recognize today as a global leader in powerful, reliable, and highly efficient equipment that helps our members meet the challenges of modern-day tasks. We have numerous models in several product lines which speak to understanding member needs and proving them with the correct solution. This is accomplished by our strong dealer network and our field teams working together to help our members define their needs. Our dealers are measured on technical, financial and sales performance levels and maintain certifications to back up these performance levels. Our focus is to align with what our members' needs are while controlling costs. We also have our unique demo/rental program available to members under this proposal. A member can use the product in advance and receive additional discounts if they choose to purchase the equipment. This allows the member to make sure they are getting the right product for the job. New Holland Construction partnership with Government Solutions Team (GST) will continue to have an impact on the members through the education and speaking opportunities they are afforded during our meetings and events as well as during events taking place at all levels throughout North America which they are invited to attend. Their vast array of knowledge and experience working with members in this sector compliments our team in the field with getting the Sourcewell contract utilized and talked about. Their ability to speak to the members as a third party has been of great value in successfully helping members understand how to utilize the contract.	*

Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
46	Do your warranties cover all products, parts, and labor?	New Holland Construction and Case Construction covers all products, parts and labor. This is defined in our Warranty and Limitation of Liability agreements for both brands. For Case Construction this is defined in the Dealer Operating guide.	*

47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Both New Holland Construction and Case Construction have items that are not covered such as: • Repairs arising from storage deterioration, failure to maintain the equipment, negligence, alteration, improper use of the equipment, collision or other accident, vandalism, or other casualty, or operation beyond rated capacity or specification. • Repairs arising from abuse or neglect, including but not limited to: operation without adequate coolant or lubricants, adjustments to the fuel system outside equipment specifications, over-speeding, improper storage, starting, warm-up, or shutdown practices, incorrect fuel or contaminated fuel, oil or other fluids. • Normal maintenance services, such as engine tune-ups, engine fuel system cleaning, checks, adjustments, shimming, etc. • Replacement of non-defective wear items expected to be replaced during the warranty period, including but not limited to light bulbs, spark plugs, brake or clutch linings, slip clutches, belts, chains, knives, bucket cutting edges and teeth, crawler track pads and track components, crop processing and cutting components, external drive sprockets and chains, soil engaging tools and accessories. For other items please see the Warranty and Limitation of Liability agreements for both brands.	*
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Case Construction does reimburse on some Heavy Construction products.	*
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	Both New Holland Construction and Case Construction dealer network provide technicians for repair and the network covers the entire of North America.	*
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	We will cover certain items made by other manufacturers. Certain items are covered by some OEM's such as engines manufactured by Deutz, Kubota, Yanmar, etc. We do not cover warranty for items made by other manufacturers. Coverage detail is provide in the Warranty and Limitation of Liability agreement form which the customer signs at the time of delivery.	*
51	What are your proposed exchange and return programs and policies?	CNH Industrial's responsibilities include, but are not limited to: - Deliver a unit that is free of defects in material and workmanship - Reimburse for costs for repairs that are the result of defects in material and workmanship - Provide warranty payment to dealers per policy in a timely manner - Provide service information to dealers via the Technical Help Desk - Identify product deficiencies and corrective action by Product Improvement Programs - Make determinations of premature wear - Provide operators manuals If for some reason defects/failures arise, CNH Industrial will take corrective action under the warranty policy. Returns/Exchanges are not allowed.	*
52	Describe any service contract options for the items included in your proposal.	We do provide services under ProCare Program for Heavy Construction equipment; where a customer receives Extended Warranty coverage, and it includes planned maintenance for 3 years & SiteWatch subscriptions.	*

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *	
53	Describe your payment terms and accepted payment methods.	Payment terms are Net 30, after receipt of invoice. Acceptable payment methods would be at the local dealer's discretion, but most would accept cash, ACH, Check and P-Card.	*
54	Describe any leasing or financing options available for use by educational or governmental entities.	Financing options and leasing solutions are available from CNH Industrial Capital America LLC. Sourcewell members should contact the local CNH brand construction equipment dealer to see what options are available.	*
55	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	CNH Industrial will administer a matrix that will be published on our Dealer Portal and/or sent to our dealers notifying them of the contract period, products awarded, and discounts off list price so they can quote equipment to members. The sample matrix will be uploaded for your reference. We provide the dealers with a matrix which provides the Sourcewell member with the product, discount off list and pricing available to them.	*
56	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Acceptance would be at the local dealer's discretion.	*

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *	
57	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	We are offering discounts off the product category. The total purchase price will include a discount off the list with freight, setup, surcharge, and any other extra costs associated with the final sale on separate line items. CNH Industrial Discounts off List price: Skid Steer Loaders 35% Compact Track Loaders 32% New Holland Tractor Loader Backhoe 35% Case CE Tractor Loader Backhoe 37% Tractor Loader 32% Compact Wheel Loader 32% Crawler Excavator 32% Rough Terrain Forklifts 32% Compact Dozer Loader 32% Crawler Dozer 37% Heavy Wheel Loader 37% Heavy Excavator 32% Motor Grader 32% Compaction 32%	*
58	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	CNH Industrial discounts are off list price ranging from 32% to 37%.	*

59	Describe any quantity or volume discounts or rebate programs that you offer.	CNH Industrial does not offer any additional discounts currently. Our local dealers are authorized at their discretion to provide additional discounts.	*
60	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	The proposed pricing for sourced equipment or services will be "open market." CNH Industrial will provide a quote for each request. Dealers may provide additional discounts at their discretion on the unit in question.	*
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Additional cost that maybe associated with each transaction that dealers may include: -Set-up/pre delivery inspection -Surcharges if applicable -additional manuals -freight -training	*
62	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	Freight, both from manufacturing facilities, distribution points, or transfers from other dealers' inventory will be added as a separate line item. This cost is FOB, but CNH Industrial often subsidizes it to remain competitive in the marketplace.	*
63	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Shipping and delivery expenses calculation method will be used for offshore delivery as well as Alaska, Hawaii, and Canada.	*
64	Describe any unique distribution and/or delivery methods or options offered in your proposal.	We do offer the option for equipment to be coded "will call." This allows the customer to pick up the equipment from the manufacturing/distribution points. This can lower the cost of the transaction.	*

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
65	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	

Table 13: Audit and Administrative Fee

Line Item	Question	Response *	
66	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	Our dealers are required to upload documents when they purchase equipment. They will upload the customer's purchase order, dealer's invoice to customer, and authorization letter. Each month Government Sales Manager audits the Sourcewell documents and verifies membership, pricing, discount, etc. Each quarter a report is generated on all Sourcewell sales and sent to the buyer.	*
67	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	Market Share is important to our business. Each month we run reports from AEM to understand our position in the marketplace. This report includes total government sales, and from the percentage of government sales going into Sourcewell is determined. Our goal is to continue to grow this matrix in the percentage of government sales to increase Sourcewell sales. We also are looking at our year over year and quarter-over-quarter results in sales volume dollars. This will show us if we are on target for growth vs that of last year's quarter.	*
68	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	CNH Industrial agrees to continue to pay Sourcewell a 0.75% contract fee. Our contract has continued to grow, which results in profit for all parties involved.	*

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
69	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	New Holland Construction Equipment: MEET YOUR CHALLENGES HEAD-ON New Holland's ongoing commitment to making the most dependable and innovative construction equipment brings you the 300 Series skid steer loaders. They provide enhanced productivity, comfort and ease, while still delivering outstanding lift and breakout force and rock-solid stability. Customize your machine for your specific demands with a wide array of versatile attachments and options. The patented Super Boom® vertical lift linkage delivers maximum reach at maximum height to allow you to place loads precisely in the center of high-sided truck boxes or hoppers. New Holland Tier 4 Final engines deliver powerful performance, use less fuel and are easy to maintain to decrease your operating costs. The reliable hydraulic system delivers fast cycle times. In-line hydraulic pumps produce less noise and provide extra-smooth operation. Add the optional high-flow hydraulics to run attachments hour after hour. The 300 Series dual-range transmission provides travel speeds of more than 11 mph to save time on and between job sites. It is standard on the L320, L321, L328, and L334. New Holland's long wheelbase gives you stability and smooth riding comfort. A new available creep mode (EH models only) gives you greater control for slow-speed operations like trenching. New Holland's 300 Series loaders make your workday more productive and comfortable with a compact track loader from New Holland. These 60 to 114 gross HP loaders are tough models that deliver incomparable performance and craftsmanship. Whether you are a farmer, contractor, or landscaper, the 300 Series loaders are built to support you and your operation. They hold fast to steep slopes and move easily through muddy or sandy terrain to complete jobs quickly and efficiently. New Holland's D Series loader backhoes represent a huge step forward in operator comfort and productivity while delivering Tier 4 Final emission compliance without compromise. A new cab design featuring 10% more space, new rear side windows, vastly improved clearance when turning the seat for backhoe operation, and hugely improved in-cab storage capacity guarantees an enhanced operator experience and increased operator productivity. Many customers need a loader that offers the versatility to do a lot more than just move bulk material, including grading and leveling as well as grabbing heavy items like tree trunks and concrete pillars. They also need a tractor unit offering the traction and power to push materials into place or out of the way. With a 4-in-1 bucket, a D Series loader backhoe delivers exceptional performance with just a single attachment. Choose a 6-in-1 bucket and you have the option to flip down adjustable pallet forks for handling palletized loads without a dedicated vehicle. The backhoe can be equipped with a wide choice of buckets to match excavation, water-course clearance, trenching and other demands. You can also fit post hole diggers, hydraulically extendable dipper and countless other tools. The long, nearly 23-ft. reach of both the standard and telescopic dipper allows digging depth comparable to many conventional dedicated excavators. Add the new updated cab featuring a new heated seat and up to ten LED lights and exterior side lights on the cab roof, and there are no performance compromises with a New Holland D Series loader backhoe. CLASS-LEADING POWER AT BUCKET AND HITCH The U80D tractor loader from New Holland delivers 74 gross horsepower of clean power with its Tier 4 Final certified engine. You get responsive power at both bucket and hitch, so the U80D pays its way by loading, stacking, scraping and leveling. Add the Glide Ride option, and the boom cylinders become the equivalent of giant shock absorbers to stabilize the load while traveling. The curved-arm loader linkage provided on the U80D tractor loader provides hydraulic bucket leveling for less spillback, as well as excellent reach at maximum dump height for truck loading. The unique reverse-mounted loader arm cylinders give you maximum bucket breakout force and superior dump speed on the bucket. Rugged Class II three-point hitch with controllable down pressure provides excellent scraping and leveling performance. The synchromesh transmission with power shuttle gives you smooth control and easy forward-reverse shuttling. New Holland compact wheel loaders do more than load. With dependable engine and hydraulic power and a choice of buckets and attachments, you can easily scrape, grade, haul and more. Z-Bar linkage design provides maximum breakout force, digging and lifting power for high-production load-and-carry applications. For applications where self-leveling is needed, like forklift work, consider the W50C TC Tool Carrier model. A stable compact design allows you to work and maneuver easily in restricted spaces. A lower machine height and lower center of gravity increases the stability of New Holland compact wheel loaders so you can lift and move larger loads, travel smoothly and quickly, and operate with more confidence.

You can work next to buildings, foundations, and roads with greater confidence in a New Holland Construction C Series compact excavators. They combine power, performance, and versatility to make the very most of every minute of your day. C Series excavators deliver big digging and grading performance with SAE bucket breakout forces up to 8,490 lbf and dig depth up to 12.5 feet. Their compact design and zero/short tail swing mean you can dig, fill, and grade in the most confined, congested areas. You can offset the excavator boom left or right within the operating range to match the situation. The C Series also offers more ground clearance and excellent dozer blade lift height for maneuvering and working in tough conditions. With seven models from 1.7 to 6 tons, there is nothing small about the performance of New Holland compact excavators. All models offer an increase in horsepower compared to previous models, powered by quiet, fuel-efficient Tier 4 Final engines up to 66.9 horsepower. Ease and comfort equate with operator productivity, so the wide C Series cab is designed for spaciousness, all-around visibility, comfortable seating, and smooth control. New Holland's Auto Shift traveling system automatically downshifts when load increases to enhance travel torque on slopes and in difficult conditions, then shifts back up to secure a faster travel speed after the load decreases. The Auto Idle system activates when you are not using the operating levers to improve fuel efficiency.

Case Construction Equipment:
The CASE B Series skid steers build on more than 50 years of engineering and field experience to provide the most intuitive operator experience and comfortable working environment ever built into a CASE skid steer — including an eight-inch LCD multi-function display and simple electro-hydraulic controls. The design simplifies operation and puts more power and control into the hands of the operator. Match that with productivity-enhancing horsepower and torque, powerful auxiliary hydraulics, and industry-leading visibility — and CASE B Series skid steers allow you to get more done every day.

The CASE skid steer lineup features the sizes, lift patterns, power, and emissions solutions to match any application. Five radial-lift and three vertical-lift skid steers across numerous horsepower and size classes ensure that you will find the right solution for your operation. CASE B Series skid steers also provide operators with the most feature-rich operator experience ever found in a CASE skid steer, including electro-hydraulic controls, "Creep Speed" functionality, an automotive-style information display with improved fault codes and troubleshooting, as well as Economy Modes with engine protection. The eight-inch LCD multi-function display serves as the command center for the machine and includes the industry's only backup camera visible in a split screen display with machine data.

The CASE B Series compact track loaders offer a completely re-imagined operator interface and environment to simplify operation and put more power and control into the hands of the operator — including an 8-inch LCD multi-function display and simple electro-hydraulic controls. Match that with industry-leading visibility, productivity-enhancing horsepower and torque, extreme attachment versatility, and lift geometries and size classes to meet every demand — and CASE B Series compact track loaders have the strength and performance to handle your toughest jobs. Jobsite productivity and awareness are driven by industry-leading visibility — further improved with the backup camera and a cab-wide rearview mirror. Operators have the industry's best perspective of the job through large front and side windows, a low entry threshold for greater visibility down to the bucket, a low sloping rear hood and 360-degree lighting.

CASE backhoe loaders – extra power when you want it, precise control where you need it and a sophisticated-yet-simple machine that needs less from you to get more done, more quickly. When your backhoe legacy dates to the world's first fully integrated production backhoe loader, you know they are expected to do everything. So, you engineer them to be stronger and more responsive, roading, loading, or digging. That is the Tier 4 Final N Series backhoe. Give your backhoe a shot in the arm. At the push of a button, Power Boost provides a temporary surge of power – up to 8% more breakout – without decreasing RPMs (Revolutions Per Minute) so you can quickly muscle through obstacles and tough or frozen ground. (Not available on 580N EP or 580N backhoes).

The CASE 570N EP tractor loader combines unbeatable lifting strength, ground speeds as fast as 24mph, and user-friendly features to provide contractors with a skip loader that is impressively cost effective, and incredibly easy to own and operate. It is available with a rear 540-RPM PTO (Power Take Off) or 3-point hitch, as well as a hydraulic front quick coupler for optimal versatility. The CASE 570N EP tractor loader has a full height lifting capacity of 6,503 LB., giving you more than three tons of lifting strength to move, load and stock more piles, palettes, and material. Loader arms have heavy-duty in-line parallel linkage with a solid thru-pin design, dual bucket cylinders and a standard material retention feature to evenly transfer bucket stress up and through full dump. It all works together to provide faster cycles with less spillage.

The enhanced CASE G Series wheel loaders simplify operation through a touchscreen display and give operators even greater control with adjustable electro-hydraulic controls, optimized power modes and programmable configurable buttons near the joystick. These buttons put your most common settings and functions mere inches away from the joystick, further simplifying operation. All while delivering — and improving — the power, productivity, and efficiency you already expect from CASE G Series wheel loaders. Extreme fuel efficiency, lower engine operating temperatures and a no DPF/no regen emissions solution are matched with features designed to shorten cycle times, increase uptime, and make you even more efficient. An optional, factory-integrated payload system drives greater accuracy and loading efficiency in operations from quarries and job sites to feedlots and supply yards — and makes the investment/deployment in a payload system entirely turnkey (no separate financing/installation/etc.).

C Series motor graders expand the CASE lineup with well-equipped models ideally suited for small-to-mid-size grading operations for municipalities, road maintenance and general construction. Their SCR-only Tier 4 Final engine solution delivers fuel-saving performance with minimal cost or maintenance from the operator and with the product assurance of ProCare, ownership and upkeep has never been easier. Models come standard with the productivity-boosting features operators want and are available as standard drive or AWD, and as machine control-ready for integrating into precision fleets. C Series graders deliver smooth, automatic shifting thanks to an Ergopower transmission and torque converter. And with the hydraulic differential lock and automatic power splitting, torque is instantly transferred from a slipping tire to one with more traction, providing constant traction without throttle adjustment necessary.

The CASE H Series rough terrain forklifts get it done smoother, easier, and faster. With fast lifting speeds, roading speeds of up to 24 mph (38.6 km/h), lifting capacities of up to 8,000 lbs. and a slew of unique features that keep loads level and forklift operators comfortable, these high-performance, Tier 4 Final forklifts truly do raise the bar. Rough terrain forklifts are designed for two things: lifting and moving loads. We have engineered the H Series forklifts to be the best at both. With lifting speeds of 107 feet per minute and roading speeds of 24 mph, you will be able to raise, haul and place quicker to finish the job faster.

The all-new E Series excavators build on that legacy with seven new models - including two new class sizes - designed from the ground up to revolutionize the operator experience through laser focus on the things operators care about most: reliability, cab comfort and performance. We give you a full line-up of solutions for every size and type of jobsite, whether you are trenching in open fields or working a single lane on the highway. And the growing list of OEM-fit machine control technologies available throughout the new E Series lineup shows our commitment to always delivering improved performance, precision, and profitability.

The CASE M Series dozers are among the most powerful and efficient — and now even more precise with factory-fit machine control. This makes it easier than ever to get into machine control and to experience its benefits: increased productivity, improved performance, and reduced wear-and-tear on your dozer fleet. Match that with industry leading power, extreme visibility to the work area, an intuitive operator interface/experience, and the full support of CASE and its dealer network — and CASE M Series Dozers will drive your success from heavy bulldozer work to fine grading. It is all about the drawbar pull — and the tractive effort and related pushing power it creates. CASE M Series dozers provide best-in-class drawbar pull (varies by model), and a powerful and robust undercarriage with a variety of track and extended life options to meet your pushing needs.

CASE Minotaur™ DL550 — an all-new, industry-first equipment category: the compact dozer loader. The integrated C-frame delivers true dozer performance and the agility and finesse of a loader. CASE Universal Machine Control allows you to use the precision construction technology you prefer*. It is compatible with hundreds of attachments, and the addition of an industry-exclusive fully integrated ripper makes this machine one-of-a-kind. It has the strength, attitude, and intelligence to stake a claim as the industry's most versatile and powerful compact machine.

Minotaur demonstrates CASE's commitment to delivering real-world innovation rooted in customer need. With 29 patents**, more than 10,000 field test hours, multiple customer clinics, countless operator evaluations, product refinements and even more evaluations after that — we've put this machine to the test to deliver you the highest standard in quality. Built mean for tough conditions and smart for precision grading, you can take it all on with confidence. Transform your operation with CASE Construction Equipment.

*Machine control solution of your choice sold separately
**21 patents granted, 8 pending

		No two compaction jobs are the same. All three series of CASE vibratory rollers — double drum, single drum, and pneumatic tire — provide operators with the right combination of brute compaction force and precise control for all materials, lift profiles and jobsites. Double drum. Combi. Compact. Large Frame. CASE offers compaction solutions for every asphalt job, from driveways and bike paths to highways and commercial parking lots. Industry-leading climbing up to 67 percent grade matches with a design for powerful compaction while remaining versatile, easy to transport and fuel efficient. The PT240D provides the flexibility for both sub-base and asphalt compaction in large-scale paving projects, improving compaction quality and completing the work in fewer passes — all in a Tier 4 Final machine.	
70	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	There are various subcategories of solutions that may describe our equipment these include earth moving equipment, agriculture, residential construction, utilities, quarry and aggregates, roads and bridges, landscaping, waste and scraping, non-residential construction, and snow removal. CNH INDUSTRIAL supports your municipality by optimizing equipment for productivity. That also means we are constantly striving to design machines that are simple to own. Our customers provide input to help guide machine enhancements, to improve serviceability, visibility, stability, power, ease of operation and transport, extended time between refueling, noise reduction and cold-weather starting – just to name a few. And when you buy equipment from CNH INDUSTRIAL our relationship does not stop at the transaction. CNH INDUSTRIAL dealer network is on-hand to help you build the right equipment for your jobsite, and after you buy, for advice on daily checks, operator environment configuration and help with planned maintenance.	*

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
71	Wheeled, tracked, and backhoe loaders	(•) Yes ( ) No	Case construction provides (7) different TLB models ranging from 74 (HP) horsepower to 110 (HP)
72	Motor Graders	(•) Yes ( ) No	Case Construction offers two classes of Motor Graders, the 836C (137 HP) and the 856C (173 HP).
73	Wheeled and tracked excavators	(•) Yes ( ) No	Case construction offers seven different models of compact excavators, two types of midi excavators and sixteen diverse types of heavy excavators (full-size excavators).
74	Bulldozers, compactors, scapers, articulated and rigid haulers	(•) Yes ( ) No	CNH INDUSTRIAL (Case New Holland Industrial) offers (6) Bulldozers ranging from 68 to 214 horsepower
75	Cranes	( ) Yes (•) No	
76	Accessories or attachments for the offering in #71-75 above	(•) Yes ( ) No	CNH INDUSTRIAL (Case New Holland Industrial) provides hundreds of attachments specifically designed to meet your equipment needs. We will include brochures highlighting the vast array of attachments we provide that range from snow-pushers, augers, bale handlers, buckets, brooms, and much more.
77	Technology or services for the offering in #71-75 above	(•) Yes ( ) No	CASE ProCare is the most comprehensive and standard-from-the-factory heavy machine support program in the industry. It comes with a 3-year/3000-hr full machine factory warranty, 3-year/2000-hr planned maintenance and 3-year Advanced SiteWatch subscription. With CASE ProCare, you receive complete factory-provided coverage on select new heavy machine orders.

Table 14C: Required Offering of Equipment

Indicate below if the proposer's proposal includes at least one (1) of the following listed types or classes of equipment. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered	Comments
78	Wheel loader with published net horsepower (HP) of at least 300 HP	(•) Yes ( ) No	CASE Construction offers two Wheel Loader's with published net horsepower (HP) of at least 300 HP.
79	Wheeled or tracked excavator with a published net horsepower (HP) of at least 150 HP	(•) Yes ( ) No	Case Construction provides (10) full-sized excavators with a published net horsepower (HP) of at least 150 HP.
80	Motor Grader with a published maximum operating weight of at least 30,000 lbs.	(•) Yes ( ) No	Case construction has (1) Motor Grader with a published maximum operating weight of at least 30,000 lbs.
81	Rough terrain, all terrain, crawler, floating, lattice, or telescopic crane with a published maximum lifting capacity of at least 300 tons and a published maximum boom length of at least 150 feet	( ) Yes (•) No	CNH INDUSTRIAL (Case New Holland Industrial) does not have Cranes in its current offering.

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- Pricing - CNHI Price pages.zip - Friday January 13, 2023 07:29:27
- Financial Strength and Stability - CNHI Annual report & Sustainability report.zip - Friday January 13, 2023 07:37:31
- Marketing Plan/Samples - Buyers Guide back page.docx - Friday January 13, 2023 07:21:33
- WMBE/MBE/SBE or Related Certificates (optional)
- Warranty Information - CNHI Warranty.zip - Friday January 13, 2023 07:32:04
- Standard Transaction Document Samples - NH CE and Case CE matrix.zip - Thursday January 12, 2023 14:43:50
- Upload Additional Document - CNHI awards, certificates & licenses & Brochures.zip - Friday January 13, 2023 09:54:58

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.

3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.

5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.

6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.

7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.

8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.

9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.

11. Proposer its employees, agents, and subcontractors are not:
    1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;

    2. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://sam.gov/SAM/; or

    3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☑ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Amy Swett, Government & Fleet Sales Account Manager, CNH Industrial America LLC

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

○ **Yes** ◉ **No**

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum**" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_5_Heavy_Construction_Equipment_RFP_011723 Tue January 10 2023 08:47 AM	☑	1
Addendum_4_Heavy_Construction_Equipment_RFP_011723 Fri January 6 2023 09:51 AM	☑	2
Addendum_3_Heavy_Construction_Equipment_RFP_011723 Thu December 29 2022 12:33 PM	☑	2
Addendum_2_Heavy_Construction_Equipment_RFP_011723 Wed December 21 2022 01:49 PM	☑	1
Addendum_1_Heavy_Construction_Equipment_RFP 011723 Thu December 15 2022 09:27 AM	☑	1

SHERWIN-WILLIAMS.

05/26/26 2:30 PM

CUSTOMER ORDER

CUST#: 1520-6503-9
JOB: 1 CITY OF COMPTON PUBLIC WORKS
BILL TO: CITY OF COMPTON PUBLIC WORKS
ATTN: ACCOUNTS PAYABLE
205 E WILLOWBROOK AVE
COMPTON CA 90220 3134

STORE:728031 SHERWIN-WILLIAMS
5826 FIRESTONE BLVD #100
SOUTH GATE CA 90280 3706
PHONE: (562)469-6006
FAX: (562)469-6026

TYPE: STORE
CUST PO#: QUOTE
CONTROL#: 0066852
ORDER#: 0E0066852A728031
ENTRY DATE: 05/26/26
REQUIRED DATE: 05/26/26
CANCEL DATE:
EMPLOYEE: Melena,Adrian
STATUS: IN PROCESS
CONTACT:
PHONE:
DELIVERY: NO
INSTALL: NO
DEMONSTRATION: NO
CUST ORDER JOB:

SHIP TO:

NOT A SALE THANK YOU

SALES #	SIZE	PRODUCT / MFG NBR	DESCRIPTION	QTY ORDERED	PRICE	EXTENDED PRICE	STATUS	S-W PURCHASE ORDER	SALES TERM/TRAN
1005-55788	EACH	24W929	GH 230 STD SERIES	1.00	6999.00	6999.00	ON ORDER		
1005-55788	EACH	24W929	GH 230 STD SERIES	1.00	6999.00	6999.00	ON ORDER		
1005-55788	EACH	24W929	GH 230 STD SERIES	1.00	6999.00	6999.00	ON ORDER		
1017-97440	EACH	178826	GMAX II 3900 STD LB	1.00	9040.00	9040.00	ON ORDER		
1017-97440	EACH	178826	GMAX II 3900 STD LB	1.00	9040.00	9040.00	ON ORDER		
1017-97440	EACH	178826	GMAX II 3900 STD LB	1.00	9040.00	9040.00	ON ORDER		
1017-97572	EACH	178834	GMAX II 7900 STD LB	1.00	11150.00	11150.00	ON ORDER		
1017-97572	EACH	178834	GMAX II 7900 STD LB	1.00	11150.00	11150.00	ON ORDER		
1017-97572	EACH	178834	GMAX II 7900 STD LB	1.00	11150.00	11150.00	ON ORDER		
1005-55788	EACH	24W929	GH 230 STD SERIES	1.00	6999.00	6999.00	ON ORDER		
220-9217	EACH	826080	FLEXHOSE 3/8X50	9.00	178.00	1602.00	PARTCOMMIT		

SUB TOTAL	90168.00
TAX	9693.06
ORDER TOTAL	99861.06

THIS IS NOT AN INVOICE

PITTSBURGH SPRAY EQUIPMENT COMPANY

CITY OF COMPTON

PUBLIC WORKS DEPARTMENT – STREET MAINTENANCE
205 South Willowbrook Avenue
Compton, CA 90220

OFFICIAL MATERIAL QUOTATION

PREPARED FOR:
Maurice Wellington, Supervisor
Department: Public Works – Street Maintenance

VENDOR:
Pittsburgh Spray Equipment Company
3601 Library Road
Pittsburgh, PA 15234
Phone: (412) 882-4550

QUOTE DATE: June 11, 2026

PURPOSE: Procurement of pavement marking equipment and accessories for the Street Maintenance Division.

ITEM NO.	DESCRIPTION	QTY.	EXTENDED PRICE
1	Exitflex USA 1/2" x 50 ft. PA18 Series High Pressure Hose, 3000 PSI	9	$1,671.21
2	Graco 17E842 GMAX II 7900 HD Pro Airless Sprayer	3	$28,140.00
3	Graco DutyMax GH 230 HD 3-in-1 Standard Series Convertible Gas Hydraulic Airless Sprayer	4	$35,856.00
4	Graco GMAX II 3900 Standard Series 3300 PSI @ 1.25 GPM Honda Engine Gas Airless Sprayer (Hi-Boy)	3	$19,590.00

SHIP TO:
City of Compton Public Works
Street Maintenance Division
458 South Alameda Street
Compton, CA 90220

BILL TO:
City of Compton Public Works
205 South Willowbrook Avenue
Compton, CA 90220

COST SUMMARY	
Material Subtotal	$85,257.21
Less Vendor Discount	($2,557.71)
Shipping	No Charge
Estimated Sales Tax	$8,890.20
TOTAL MATERIAL QUOTATION	$91,589.70

PROCUREMENT PURPOSE:

This quotation is submitted for the procurement of specialized pavement marking equipment and accessories necessary to support the City of Compton Public Works Street Maintenance Division's roadway striping and traffic maintenance operations. The equipment will enhance operational efficiency and ensure the continued maintenance of City streets and traffic control markings.

VENDOR BENEFITS:

- Commercial-grade Graco striping equipment
- Free shipping
- Vendor discount of $2,557.71
- Equipment designed for heavy-duty municipal applications

MATERIAL QUOTATION CERTIFICATION

Vendor:
Pittsburgh Spray Equipment Company

Total Material Quotation:
Ninety-One Thousand Five Hundred Eighty-Nine Dollars and Seventy Cents

$91,589.70

Prepared For:
Maurice Wellington, Supervisor
City of Compton Public Works
Street Maintenance Division

Prepared By:
Debbie Buckner
Storekeeper
City of Compton Public Works

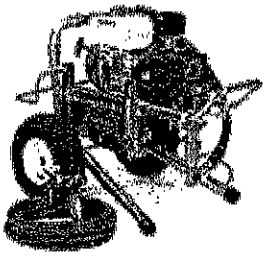
Date: June 11, 2026

Your Automotive Superstore

$89,474.87

(Milton-1623-2-50-ft-Polyurethane-Flex-Hose_p_156786.html) 9

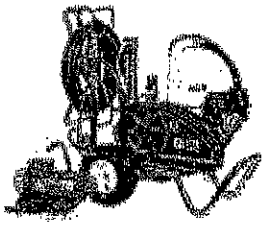
Milton 1623-2 | 50 ft Polyurethane Flex Hose (Milton-1623-2-50-ft-Polyurethane-Flex-Hose_p_156786.html) $28.49 — $256.41



(Graco-Industrial-17E826-GMAX-II-3900-Standard-Series-Gas-Airless-Sprayer-Lo-Boy_p_282159.html) 6

Graco Industrial 17E826 | GMAX II 3900 Standard Series Gas Airless Sprayer, Lo-Boy (Graco-Industrial-17E826-GMAX-II-3900-Standard-Series-Gas-Airless-Sprayer-Lo-Boy_p_282159.html) $7,980.76 — $47,884.56

APPLY COUPON



(Graco-Industrial-24W933-GH-230-Convertible-ProContractor-Series-Gas-Hydraulic-Airless-Sprayer-with-Electric-Motor-Kit_p_279748.html) 4

Graco Industrial 24W933 | GH 230 Convertible ProContractor Series Gas Hydraulic Airless Sprayer with Electric Motor Kit (Graco-Industrial-24W933-GH-230-Convertible-ProContractor-Series-Gas-Hydraulic-Airless-Sprayer-with-Electric-Motor-Kit_p_279748.html) $10,319.80 — $41,279.20

If you have a promotion code enter it here.

APPLY

Subtotal	$89,420.17
Shipping	$54.70
Taxes	$0.00
TOTAL	$89,474.87

CREATE NEW ACCOUNT

Mwillington@comptoncity.org *

EL GRAN TORINO INC.

8828 Alondra Blvd, Bellflower
CA 90706 Britesol24@gmail.com
SUPPLIER NUMBER: 20007326

PROPOSAL:00RA9298
05/04/2026

City of Compton
205 S. Willowbrook Ave
Compton, ca 90220

Site **City of Compton**
205 S. Willowbrook Ave
Compton, ca 90220

MARCUS HARRIS / MAURICE W.

Scope of Work

FREPLACE MISSING CHAIN LINK FENCE MISSING SECTIONS COMPTON CREEK

SPECS

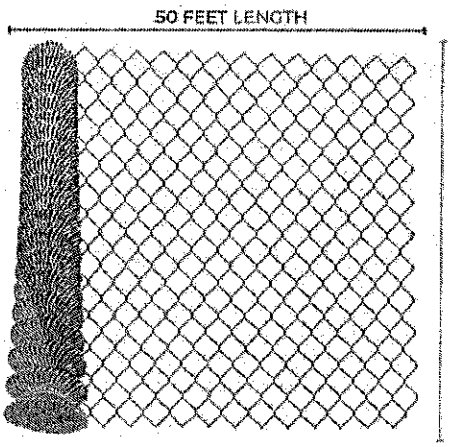
MATERIAL
Steel

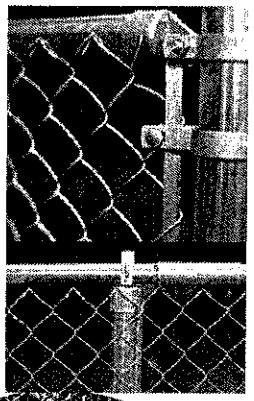
MESH SIZE
2-3/8 inch

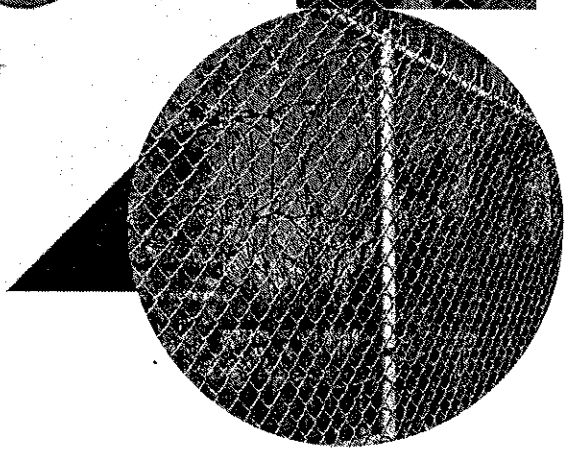
WEIGHT
104.30 lbs

ENDS
Knuckled

WIRE DURABILITY
11.5 gauge







352 UNITS= $54,560.00

6'X50'; $155 EACH UNIT

Prices, Promotions, styles, and availability may vary. Our local stores do not honor online pricing. Prices and availability of products and services are subject to change without notice. Errors will be corrected where discovered, and Lowe's reserves the right to revoke any stated offer and to correct any errors, inaccuracies or omissions including after an order has been submitted.

Checkout

Contact Information

mharris@comptoncity.org
(310) 493-2012

Edit Info

By providing the phone number above, you consent to receive automated text messages from Lowe's about
Messages and data rates may apply. Number of messages depends on order details. See Lowe's SMS Term

sk Mylow

Delivery Address

Marcus Superintendent
458 S ALAMEDA ST
COMPTON, CA 90221

Edit Address

Delivery Details

Total Delivery Cost: $79

Edit Delivery Date

352

Tue, Jul 28 | 8 a.m. - 8 p.m. **$79**

Scheduled Delivery. Select a date and time window within 60 days.

Alternate Delivery Contact

Add Contact

This contact will also receive updates on your delivery. Only applies to Scheduled Deliveries.

Delivery Instructions Add Instructions

Instructions only apply to Scheduled Deliveries.

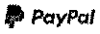
4 Payment

+ Add Lowe's Gift Card(s)

◉ Credit/Debit Card

○ Apple Pay

○ PayPal



⊘ Buy Now, Pay Later

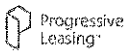
Available for orders below $12000

Ask Mylow

⊘ Pay with Affirm

Available for orders below $30000

⊘ Lease to Own



Item(s) not eligible

Card Information

Credit Card Number

Exp. Date

MM/YY

CVV*

Billing Address

Marcus Superintendent
458 S ALAMEDA ST
COMPTON, CA 90221

Edit Address

Order Summary

Item Subtotal (352) $150,923.52

Delivery (352)

Merchants Metals 6-ft H x 50-ft W 9 -Gauge Galvanized Steel Chain Link Fence Fabric 2-in - Mesh Size 50-ft Roll Length $150,923.52

Qty: 352

Estimated Tax $16,232.77

Delivery $79.00

Promo Code

Estimated Total **$167,235.29**

Place Order

\sk Mylow

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Terms Privacy Statement Interest-Based Ads CA Privacy Rights

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Limit the Use of My Sensitive Personal Information

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Your cart (352)

6ft x 50ft Chain-...
Model

− 352 +

Unit price: $123.49

~~$50,684.48~~
$43,468.48

Apply a promo code or coupons

You can only apply one coupon per order.

+ Apply here

Order Summary

Please enter Delivery zip code

Estimate

Subtotal	$43,468.48
Shipping estimate	Please enter your zip code above
Sales taxes estimate	$0.00
Total	**$43,468.48**

Sign in and Checkout

Super Secure Shopping
Your information is always secure.

Returns & Refunds | Shipping & Delivery

Customer Service
Call us at (888) 766-2615 from 8am-8pm EST Monday-Friday, and we'll help you complete your order.

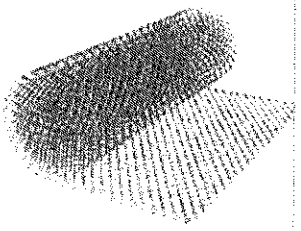
You may also need

Save New ar

2 in. Dia. x 8 ft. Fence Pipe

~~$19[38]/ea~~ **$16[49]**/ea

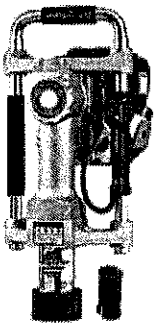
Save New ar



8ft x 50ft Chain-Link Fabric Galvanized Steel

~~$168[19]/ea~~ **$143[49]**/ea

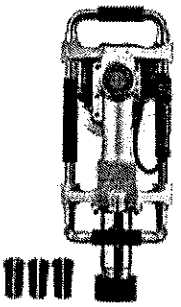
Save New ar



Rhino Fence Pro™ Gas Post Driver

$2,156[25]/ea

Save New



Rhino Multi-Pro™ XA Gas I Driver

$2,812[50]/ea

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