

1 **STATE OF NEW HAMPSHIRE**2 **PUBLIC UTILITIES COMMISSION**

3
4 **June 24, 2025** -- 9:00 a.m.
5 21 South Fruit Street
6 Suite 10
7 Concord, NH

8 RE: **DE 25-017**
9 **PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE,**
10 **D/B/a EVERSOURCE ENERGY: 2025 Energy**
11 Service Solicitations

12 **PRESENT:** Chairman Daniel C. Goldner, *Presiding*
13 Commissioner Mark W. Dell'Orfano
14 Commissioner Pradip K. Chattopadhyay

15 **APPEARANCES:** **Reptg. New Hampshire Dept. of Energy**
16 Molly Lynch, Esq.

17 **Reptg. Eversource Energy**
18 David K. Wiesner, Esq.

19 **Reptg. Office of the Consumer Advocate**
20 Donald Kreis, Esq.

21 **Reptg. Community Power Coalition of**
22 **New Hampshire**
23 Deana Dennis, Esq.

24 Also Present

Michael Cronin (*NH Dept. of Energy*)

Jacqueline Trottier (*NH Dept. of Energy*)

Clifton Below (*Community Power Coalition of NH*)

Marc Vatter (*Office of the Consumer Advocate*)

Court Reporter: Nwamaka Dawson

{DE 25-017} [Hearing] {06-24-25}

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EXHIBITS

1 through 5 Confidential Pre-marked

1 (Proceedings commence at 9:00 a.m.)

2 CHAIRMAN GOLDNER: Okay. Good morning. I'm
3 Chairman Dan Goldner, here with Commissioner Pradip
4 Chattopadhyay and Mark Dell'Orfano. This is the hearing for
5 the Commission review of the Eversource Energy Service
6 solicitations for the August '25 through January 2026 rate
7 period. This hearing is being held pursuant to the
8 Commission's commencement of adjudicative proceeding order
9 issued on April 16th, 2025. The late intervention of the
10 Community Power Coalition was approved by the Commission in a
11 procedural order issued on May 22nd.

12 Eversource filed its affidavit of publication on
13 April 17th. Eversource has proposed the witness panel of
14 Parker Littlehale, Luann Lamontagne, Bryant Robinson, and
15 Richard Chin today, and five proposed exhibits, with proposed
16 Exhibits 2 and 4 being confidential. We ask that when
17 confidential material is being discussed today, that it be
18 indicated by the parties for the benefit of the court
19 reporter.

20 Word about the Commission's solicitation of the
21 Department of Energy's position statement within the April
22 16th commencement of adjudicative proceeding order by June
23 2nd. On June 2nd, the DOE filed a short statement stating
24 that the DOE would provide the Commission its position after

1 filing of the Company's rate petition, which was filed on June
2 20th at today's hearing.

3 For clarity, the Commission was well aware of the
4 solicitation of the DOE statement of position being held for a
5 date in advance of the rate petition. This was meant as an
6 opportunity, similar to last year, for the DOE to weigh in
7 with its policy viewpoints and to provide the Commission
8 useful information regarding market developments,
9 reconciliation issues, or other matters of concern to the DOE
10 well in advance of today's hearing date.

11 As the DOE has indicated, it does not wish to
12 comment on its position prior to hearing, the Commission will
13 refrain from requesting such position statements for default
14 energy service petitions in the future. Okay. We'll now take
15 simple appearances, beginning with the Company.

16 MR. WIESNER: Good morning, Commissioners. David
17 Wiesner, representing Public Service Company of New Hampshire,
18 doing business as Eversource Energy. And I will try hard to
19 get you used to this new microphone.

20 CHAIRMAN GOLDNER: Doing the same.

21 Community Power Coalition of New Hampshire?

22 MS. DENNIS: Good morning. Deana Dennis,
23 representing the Community Power Coalition of New Hampshire.

24 CHAIRMAN GOLDNER: Thank you.

1 Okay. The New Hampshire Department of Energy?

2 MS. LYNCH: Good morning. My name is Molly Lynch,
3 as counsel for the Department of Energy. I am joined at the
4 table with utility analyst Jacqueline Trottier and Michael
5 Cronin. Thank you.

6 CHAIRMAN GOLDNER: Thank you. And the Office of the
7 Consumer Advocate.

8 MR. KREIS: Good morning, Mr. Chairman. I'm Donald
9 Kreis, the Consumer Advocate. With me today is our director
10 of economics and finance, Marc Vatter.

11 CHAIRMAN GOLDNER: Thank you. Are there any other
12 preliminary matters requiring our attention today?

13 MR. WIESNER: Mr. Chairman, I'll just note that in
14 the petition that we filed last week, I was a little
15 overzealous in listing the attachments that are confidential
16 for this hearing. We no longer consider capacity pricing to
17 be confidential. So LJL-4 and LJL-5 do not contain
18 confidential information, notwithstanding the reference to
19 them in the filed petition.

20 CHAIRMAN GOLDNER: Okay. Thank you, Attorney
21 Wiesner. Anything else today?

22 All right. Okay. Are there any other persons or
23 entities wishing to be acknowledged here today? Okay.

24 Hearing none, I'll now invite the Eversource witnesses to the

1 stand to be sworn in.

2 And I'll now swear in the witnesses. Please raise
3 your right hand.

4 (WHEREUPON, PARKER LITTLEHALE, LUANN LAMONTAGNE,
5 BRYANT ROBINSON, RICHARD CHIN were duly sworn and cautioned by
6 the Chairman.)

7 CHAIRMAN GOLDNER: All right. Everyone said I do?
8 Okay. Thank you. Okay. Four I dos.

9 The witnesses are available for direct.

10 DIRECT EXAMINATION

11 BY MR. WIESNER:

12 Q Thank you, Mr. Chairman. I'll begin with Mr.
13 Littlehale and ask if you could please state your name and
14 title of your role at Eversource.

15 A (Littlehale) Good morning. My name is Parker
16 Littlehale, and I am a manager of wholesale power supply in
17 the electric supply department of Eversource Energy.

18 Q And what are your responsibilities in that position?

19 A (Littlehale) I oversee the process required to fulfill
20 the power supply requirement obligations of PSNH, including
21 overseeing solicitations for the competitive procurement of
22 power for energy service and supervising the fulfillment of
23 related renewable portfolio standard obligations.

24 Q And have you testified previously before the

1 Commission?

2 A (Littlehale) Yes, I have testified in prior energy
3 service rate adjustment dockets.

4 Q Did you file testimony with corresponding attachments
5 as part of the filing on June 19th, which have been marked as
6 Exhibits 1 and 2?

7 A (Littlehale) Yes, I did.

8 Q And was that testimony and supporting materials
9 prepared by you or at your direction?

10 A (Littlehale) Yes.

11 Q Do you have any changes or updates to make at this
12 time?

13 A (Littlehale) No, I do not.

14 Q And do you adopt your testimony today as it was
15 written and filed?

16 A (Littlehale) Yes, I do.

17 Q Thank you.

18 Turning to Ms. Lamontagne, would you please state your
19 name and title of your role at Eversource?

20 A (Lamontagne) My name is Luann Lamontagne, and I'm a
21 senior analyst in the electric supply department of Eversource
22 Energy.

23 Q And what are your responsibilities in that position?

24 A (Lamontagne) I perform the activities required to

1 fulfill the power supply requirement obligations of PSNH,
2 including conducting solicitations for the competitive
3 procurement of power for energy service and fulfilling
4 renewable portfolio standard obligations. I am -- I am also
5 responsible for ongoing activities associated with independent
6 power producers and purchase power agreements.

7 Q And have you testified previously before this
8 commission?

9 A (Lamontagne) Yes, I have testified in prior energy
10 service rate adjustment dockets.

11 Q And did you file testimony with corresponding
12 attachments as part of the June 19th filing, which have been
13 marked as Exhibits 1 and 2?

14 A (Lamontagne) Yes.

15 Q Were the testimony and supporting materials prepared
16 by you or at your direction?

17 A (Lamontagne) Yes.

18 Q Do you have any changes or updates to make at this
19 time?

20 A (Lamontagne) No, I do not.

21 Q Do you adopt your testimony today as it was written
22 and filed?

23 A (Lamontagne) Yes, I do.

24 Q Thank you.

1 Now turning to Mr. Robinson, would you please state your
2 name and title of your role with Eversource?

3 A (Robinson) My name is Bryant Robinson. I'm team
4 leader of revenue requirements distribution for Eversource
5 Energy Service Company covering New Hampshire.

6 Q And what are your responsibilities in that position?

7 A (Robinson) I am responsible for the coordination and
8 implementation of revenue requirement calculations and
9 regulatory filings, such as the energy service filing for the
10 company.

11 Q Have you ever testified before this commission?

12 A (Robinson) Yes. I have previously testified in
13 several different dockets.

14 Q Did you file testimony and supporting attachments as
15 part of the June 19th filing, marked for identification as
16 Exhibits 3 and 4?

17 A (Robinson) Yes, I did.

18 Q Were the testimony and supporting materials prepared
19 by you or at your direction?

20 A (Robinson) Yes.

21 Q Do you have any changes or updates to make at this
22 time?

23 A (Robinson) Yes. One change. On Bates page 13 of both
24 Exhibit 3 and Exhibit 4, at line 17, there's a reference to a

1 projected under-recovery of 7.1 million, but that should be
2 corrected to read a projected under-recovery of 2.4 million,
3 per Bates page 28, line 13, attachment BKR/RDC-2, page 1.

4 Q And with that one correction, do you adopt your
5 testimony today as it was written and filed?

6 A Yes, I do.

7 Q Finally, turning to Mr. Chin, would you please state
8 your name and your title with Eversource?

9 A (Chin) My name is Richard Chin and I am manager of
10 rates in New Hampshire and Massachusetts for Eversource.

11 Q And what are your responsibilities in that position
12 with the Company?

13 A (Chin) As manager of rates, I'm responsible for
14 activities related to rate design, cost of service, and rates
15 administration for the Company.

16 Q Have you ever testified before this commission?

17 A (Chin) I have not previously testified at a hearing
18 before the commission, but I have testified numerous times
19 before the Massachusetts Department of Public Utilities. And
20 I recently submitted testimony and attachments in the
21 Company's RRA filing in docket number DE 25-016.

22 Q And did you file testimony with supporting attachments
23 as part of the June 19th filing, marked as Exhibits 3 and 4?

24 A (Chin) Yes, I did.

1 Q Were the testimony and supporting materials prepared
2 by you or at your direction?

3 A (Chin) Yes.

4 Q Do you have any changes or updates to your portion of
5 that testimony?

6 A (Chin) No, I do not have any changes.

7 Q And do you adopt your testimony today as it was
8 written and filed?

9 A (Chin) Yes, I do.

10 Q And now, by way of brief introduction to the issues
11 that we'll address this morning, I'll turn back to Mr.
12 Littlehale and ask if you can provide a brief summary of why
13 you consider the recent RFP process and the results for the
14 proposed new energy service rates to be satisfactory?

15 A (Littlehale) On May 8th, 2025, we released an RFP to
16 purchase fifty percent of the small customer groups energy
17 service load for August 2025 through July 2026 -- sorry.
18 January 2026. There were four tranches of 12 and a half
19 percent each, which was approximately 160,000 megawatt hours
20 for each tranche allocated to suppliers for the small customer
21 group. Offers were received on June 17, 2025, at 10:00 a.m.,
22 and we utilized our three-pronged approach to analyze the bids
23 received.

24 The results for all tranches for the small customers

1 satisfied the three main criteria. There were several bidders
2 and a good number of bids. The bids were clustered closely
3 together. And finally, the bids were aligned with our
4 internal supplier proxy price used for solicitations. Given
5 that, we reviewed and obtained approval from senior
6 management, reconfirmed the winning bidders were all in good
7 standing from a credit perspective, and proceeded to execute
8 the master power supply agreement transaction confirmations
9 with the selected bidders.

10 Q Was the RFP process you just described and the bid
11 selection consistent with prior solicitations by the Company
12 for energy service and with the various Commission orders
13 governing the energy service procurement process?

14 A (Littlehale) Yes. The solicitation was conducted
15 consistent with past practices and with Commission
16 requirements under the settlement agreements and docket number
17 DE 17-113. That was approved by order number 26-092, except
18 that fifty percent of the small customer group load and one
19 hundred percent of the large customer group load will be self-
20 supplied through direct wholesale market participation,
21 consistent with the Commission's orders issued in this docket.

22 Q And Mr. Littlehale, would you briefly describe how the
23 Company prepared the proxy prices to be used for the energy
24 service rate calculations with respect to the self-supplied

1 small customer group load tranche and the self-supplied large
2 customer load?

3 A (Littlehale) Yes. Consistent with the Commission's
4 directive in its June 2024 and subsequent orders, we have
5 developed self-supply proxy prices based on the average of the
6 four-year rolling weighted average of ISO New England market
7 prices in New Hampshire load zone, and OTC future power prices
8 for the upcoming six-month energy service period for ISO New
9 England.

10 With the continuation of the monthly pricing approach for
11 the large customer group, using market proxy prices determined
12 using the same methodology, the proxy prices are calculated on
13 an hourly load weighted basis. For the small customer group,
14 the six-monthly proxy prices were then averaged on a load-
15 weighted basis to calculate a single proxy price for use in
16 developing the flat price component for the small customer
17 group energy service rate for the six-month period. For the
18 large customer group, the six-month proxy prices were then
19 used to develop the monthly price components for the large
20 customer group energy service rate for each month during the
21 six-month rate period.

22 Q And now I'll ask both Mr. Littlehale and Ms.
23 Lamontagne, is it your position that the rates proposed for
24 the period August 2025 through January 2026, as described in

1 Exhibit 1, are just and reasonable and consistent with the
2 public interest?

3 A (Lamontagne) Yes.

4 A (Littlehale) Yes.

5 Q Thank you. My next couple of questions are for Mr.
6 Robinson. Mr. Robinson, how did the company develop its rate
7 proposals in this docket?

8 A (Robinson) Consistent with the settlement and docket
9 number DE 17-113, we took the RFP results and proxy prices for
10 the self-supplied load tranches, and added administrative and
11 general expense and RFPS costs to get the retail rate. Also
12 included in the proposed energy service rates are the
13 reconciliations of over- and under-recoveries developed for
14 the August 2025 update.

15 Q And could you please summarize the proposed rate
16 changes for energy service as of August 1st?

17 A (Robinson) With the small customer group, the weighted
18 average fixed energy service rate for the six-month period of
19 August 2025 to January 2026 would be 11.196 cents per kilowatt
20 hour. That compares to the current small customer fixed rate
21 of 8.929 cents per kilowatt hour, and represents an increase
22 due primarily to wholesale power market conditions. For the
23 large customer group, the monthly prices range from 5.832
24 cents per kWh to 13.761 cents per kWh. The calculations of

1 these rates -- of those rates are shown in attachment BKR/RDC-
2 1 on page 2.

3 Q And does the Company's filing include a proposed
4 reallocation of the approximately \$6.5 million large customer
5 group under-recovery deferred balance, pursuant to the
6 Commission's June 2024 order in the stranded cost recovery
7 docket DE 24-112?

8 A (Robinson) No. Consistent with the Commission's
9 directives in the May 13th order in the SCRC docket, the
10 Company plans to submit a filing later that proposes a
11 reallocation of the deferred approximately \$6.5 million energy
12 service large customer group reconciliation balance, as
13 contemplated by its joint rebuttal testimony in the SCRC
14 docket. This filing does not include the proposed
15 reallocation for effect on August 1st, 2025.

16 In view of the Commission's expressed intention to
17 schedule further adjudication regarding the deferred balance
18 reallocation beginning in July 2025, the Company anticipates
19 filing its reallocation proposal once the next phase of the
20 proceeding has commenced.

21 Q Thank you for that clarification.

22 Now, Mr. Chin, are there other rate changes that will
23 affect this analysis?

24 A (Chin) There are rate changes for PSNH also set to

1 take effect on August 1st, such as the RRA and changes
2 associated with the rate case in DE 24-070. But the impacts
3 of those rate changes are not entirely known at this time.
4 The proposed RRA was included in the bill impact analysis in
5 Exhibit BKR/RDC-4, and represents a 0.3 percent total bill
6 impact for 600 kilowatt hour customer.

7 Q And could you please explain briefly the customer rate
8 and bill impacts that are depicted in attachment BKR/RDC-4?

9 A (Chin) Page 1 provides some comparisons of residential
10 rates proposed for effect August 1st, 2025, to current rates
11 effective April 1st, 2025. The impact to a 600 kilowatt hour
12 customer of the proposed default service rate would be an
13 increase of 9.9 percent to the customer bill. Inclusion of
14 the proposed RRA would be an increase of 10.2 percent. Page 2
15 provides some comparisons of residential rates proposed for
16 effect August 1st, 2025, to rates effective one year ago,
17 August 1st, 2024.

18 The impact to a 600 kilowatt hour customer of the
19 proposed default service rate would be an increase of 3.2
20 percent to the customer bill. Including all components of the
21 delivery service, it would be an increase of 3.3 percent.
22 Page 3 provides the percentage change in revenue for each rate
23 class by rate component and in total.

24 Q And finally, I'll ask both Mr. Robinson and Mr. Chin

1 if it's the Company's position that's the solicitation for
2 power supply for energy service was open and fair, and that
3 the resulting energy service rates are just and reasonable.

4 A (Chin) Yes.

5 MR. WIESNER: Thank you. That's all I have for
6 direct examination, Mr. Chair.

7 CHAIRMAN GOLDNER: Thank you. Pardon me. Thank
8 you.

9 We'll move to CPCNH for cross.

10 MS. DENNIS: We have no cross-examination.

11 CHAIRMAN GOLDNER: Thank you. We'll turn now to the
12 New Hampshire Department of Energy for cross.

13 CROSS-EXAMINATION

14 BY MS. LYNCH:

15 Q Thank you. Mr. Littlehale -- sorry. You described
16 the methodology for determining the proxy price. More
17 generally, can you explain any changes in the procurement
18 process in this docket compared to prior years?

19 A (Littlehale) So the main difference this cycle is that
20 the self-supply percentage is at fifty percent versus the
21 current self-supply percentage at thirty percent.

22 Q Thank you. And as we discussed yesterday in our tech
23 session, does the Company anticipate recent world events,
24 mainly the Israel-Iran conflict, impacting the default service

1 prices and in particular the proxy price for the upcoming
2 season?

3 A (Littlehale) So when we were putting together our
4 proxy prices in preparation of the solicitation, we were
5 running some initial numbers prior to the outbreak of the
6 Israeli-Iran conflict, and primarily focused on -- on peak
7 power prices. They seemed to jump about five percent over the
8 weekend that the conflict, you know, took -- took a
9 significant step. So you know, that was a -- that five
10 percent essentially was embedded in the power forward prices
11 that impact both the supplier proxy and the self-supply proxy,
12 and presumably the -- the bids received from suppliers that
13 are also relying on -- on forward prices.

14 What is -- is unclear to us is did the -- the wholesale
15 suppliers include any additional risk premium above and beyond
16 that -- that roughly five percent that we saw in the -- on the
17 on peak forwards? That's difficult for us to -- to -- to nail
18 down. But there did seem to be a -- a jump up over the --
19 over that weekend prior to the solicitation.

20 Q And that -- if you don't know the answer to this, or
21 if you didn't do that, that's fine. I was just wondering if
22 you reran that -- the proxy prices since we spoke yesterday,
23 since there was talks of possibly a cease fire.

24 A (Littlehale) We have not rerun the proxy since --

1 since yesterday afternoon.

2 Q Okay. Thank you. And how is the Company going
3 forward? What is the Company planning to do to kind of
4 monitor the situation and monitor the proxy prices?

5 A (Littlehale) Well, at this point, you know, the -- the
6 rates that we receive from the suppliers, you know, have been
7 signed and subject to -- to approval from the Commission.
8 They will be the -- the -- the rates fixed for the -- for the
9 roughly fifteen -- fifty percent from the wholesale suppliers.
10 The same concept on the self-supply proxy, which represents
11 the -- the other fifty percent of -- of the wholesale rate.
12 Assuming those are approved by the Commission, that will
13 represent the rate for the upcoming six-month rate period.

14 And then my team will -- will track those actual costs
15 billed from ISO New England that we've shared and -- and
16 monitor those costs. And at the conclusion of the six-month
17 rate period, we will be able to determine if we've under
18 collected versus the self-supply proxy price or if we've over
19 collected versus the self-supply proxy price.

20 And you know, this recent world events is -- is another
21 good indicator of, you know, various factors that come into
22 play when -- when -- when serving energy service. And
23 historically that risk has been absorbed by the wholesale
24 suppliers. And under the -- the self-supply energy service

1 procurement methodology, that risk is -- is not absorbed by
2 the wholesale suppliers for the portion that we self-supply,
3 and ultimately would need to be reconciled at a -- in a
4 subsequent rate period.

5 Q Do you anticipate that there may likely be an under
6 collection?

7 A (Littlehale) It's too early to say. Obviously, you
8 know, the rates don't take effect until August 1st. So we
9 don't know what the wholesale cost will be until the
10 conclusion. We have some exhibits in the -- in the testimony
11 that show our -- our self-supply costs for the August 24th
12 through January 25 rate period, and also cost-to-date for the
13 February through July rate period as well.

14 Q And for those prior periods, if you don't look at the
15 RPS component, was there an under-collection by the Company
16 for the -- in regards to the proxy prices, the self-supply?

17 A (Littlehale) There was an under-collection for the
18 August 24th through January 25. We don't know exactly how the
19 February through July 25 will conclude, but data that we've
20 received from ISO to date is trending to an under collection.

21 Q Thank you. Okay. All right.

22 All right. Mr. Robinson, I believe these questions are
23 for you. On direct, you describe the rate, and I'm sorry, I
24 may have missed it, but going to Exhibit 1, I was looking at

1 Bates 37. You described the average rate for the small
2 customers and how it compared to the prior period. How does
3 the proposed rate now compare to the prior August 2024 to
4 January 2025 period?

5 A (Robinson) If I -- excuse me, if I could point you to
6 Exhibit 5, if you have that available.

7 Q Uh-huh. Yes. Thank you. I don't know if this is --
8 I was looking at Exhibit 1, Bates 37. But tell me. I can go
9 either way.

10 A (Robinson) No. Understood. Ms. Lynch, is that the
11 reason why I point you to Exhibit 5 is that's a rate
12 comparison exhibit that looks at basically the proposed rates
13 for August 1st, 2025, to the current rates in effect -- that
14 went into effect on February 1st, 2025. And we also look
15 at -- compare the proposed rates for August 1, 2025, to the
16 rates that were approved for August 1st, 2024.

17 And by looking at Exhibit 5, because that's what I'm
18 looking at, to answer your question, is that the average rate
19 of 11.196 cents per kilowatt hour, as proposed for effect
20 August 1st, 2025, as compared to the approved rate that went
21 into effect August 1st of 2024 of 10.403 cents per kilowatt
22 hour. That difference is a seven point -- it's a 7.6 -- 7.6
23 percent increase.

24 Q Thank you. And kind of in comparison or contrast, if

1 we look at the -- how does the proposed average rate for the
2 large customer group compare to the prior August 2024 to
3 January 31st, 2025, period?

4 A (Robinson) Well, it's -- it's not an average rate.
5 It's by month.

6 Q Uh-huh.

7 A (Robinson) It's a change by month. And again, looking
8 at Exhibit 5 is filed, when you -- you can see that change
9 between the proposed rates for August 1st 2025, versus the
10 approved rates for the similar period August 1st, 2024. In
11 Exhibit 5, if you look at lines 26 through 40, that shows you
12 the change between those two periods.

13 Q Thank you. And is it in a increase or a decrease in
14 the rate?

15 A (Robinson) It -- for the month of August, it's a
16 decrease. Month of September, it's a decrease. Actually,
17 it's a -- it's a decrease.

18 Q Thank you.

19 A (Robinson) I'm sorry. I was going month by month, but
20 if I looked at the signs, it's a -- it's a -- it's a decrease
21 for all six months.

22 Q Thank you. And could someone on the panel please
23 explain what the Day Ahead Ancillary Service Initiative is,
24 also known as DAASI?

1 A (Littlehale) Yes. The Day Ahead Ancillary Service
2 Initiative is a -- a replacement for the forward reserve
3 market for ancillary services that went into effect March 1st
4 of 2025. So these ancillary services under DAASI are things
5 like the 10 minute spinning reserve, the 10 minute nonspinning
6 reserve, the 30 minute operating reserve. So these are
7 wholesale products that are -- are necessary to ensure
8 reliability of the region's wholesale power grid. And
9 typically these products were procured under a forward basis.
10 But the ISO, through a stakeholder process, transitioned that
11 to a day ahead process. And that new program went into effect
12 on -- again on March 1st, 2025.

13 Q Thank you. And I'm at Exhibit 1, Bates 26 and 28.
14 Was the company able to quantify the costs associated with
15 this?

16 A (Littlehale) So we've estimated that, and what we're
17 trying to do is -- we only have a couple months' worth of data
18 for DAASI. We have March, we have April, and -- and to some
19 degree May. So we have in Bates page 26 and Bates page 28,
20 these are additional details that we have provided --
21 providing the backup around the other wholesale load cost
22 component line item from -- from our self-supply proxy
23 calculation. And what we've used here is August '24 through
24 April '25 costs for ancillary services, broadly speaking. And

1 we have for the majority of these wholesale load products, we
2 have data going back to August '24.

3 For DAASI, we don't have data going back to August '24
4 because the program didn't exist. So if we simply averaged
5 August '24 through April '25, then we would have only been
6 picking up March and April DAASI costs. So we would have --
7 in our opinion, we would have been underestimating the DAASI
8 costs. So we included an adder of -- of \$3.06 per megawatt
9 hour, which reflects what we have been billed for our self-
10 supply costs attributable -- attributable to DAASI over the
11 past couple of months. And we essentially included that in
12 the -- in the history of the other wholesale load cost
13 elements. So we were trying to provide an apples to apples
14 comparison and -- and -- and include a full six months' worth
15 of DAASI costs, even though we only had two months' worth of
16 DAASI historical data to work from.

17 Q Thank you. And can you see that approximately \$3 on
18 line 6 of I believe it was Bates 26 and 28?

19 A (Littlehale) Yeah, I -- it's labeled E on -- on my
20 Exhibit.

21 Q Oh, yes.

22 A (Littlehale) D-A-A-S, yeah.

23 Q Okay. And so what is line D show?

24 A (Littlehale) Line D is the other ancillary service

1 products that, because DAASI doesn't -- didn't exist until
2 March of '25, August '24 through February '25 would have
3 included the forward reserve market product. Right? And then
4 you can see -- see how that line D jumps up from \$1.94 in
5 February '25 to \$5.20 in March of '25. Do you see that
6 increase?

7 Q Yes.

8 A (Littlehale) We understand that increase can be
9 attributable to DAASI. So the -- the -- what we're providing
10 here is ISO New England data. So ISO New England data picks
11 up DAASI starting in March of '25 and April of '25, but
12 doesn't include DAASI costs August '24 through February '25.
13 So we've included an estimate, line E, of August '24 through
14 February '25. So when we average that time period together,
15 we're picking up six months' worth of DAASI costs, even though
16 we don't have six months' worth of DAASI historical data to
17 work from.

18 Q Thank you. That's very helpful. And then I see for
19 March and April, on line E, there is nothing because those
20 costs are being captured in the line above.

21 A (Littlehale) That's the idea. We didn't want to
22 double count them.

23 Q No, that's helpful. Thank you. Ms. Lamontagne, I
24 believe these questions are for you, in regards to new

1 community aggregation programs coming on board and migration.
2 Are any -- are you aware of any cities or towns transitioning
3 to community aggregation in the upcoming period?

4 A (Lamontagne) Yes. There are -- yes, there are
5 approximately 11 that we've been notified recently that will
6 be moving on to a program.

7 Q And what towns or cities are those?

8 A (Lamontagne) Allenstown. Candia. Farmington.
9 Litchfield. Deerfield. Windham. Pittsfield. Pelham.
10 Brentwood. Greenfield. And Dunbarton.

11 Q Thank you. Do you know when they'll be transitioning?

12 A (Lamontagne) No, we do not at this time.

13 Q Okay. Thank you. And do you know of any other towns
14 or cities that will be migrating during this period?

15 A (Lamontagne) There are four towns that are set and
16 ready to start enrolling once they say go. I do not know when
17 that'll be. So that could be pending this procurement period.
18 I don't know.

19 Q Thank you. That's very helpful. And since you do not
20 have a date of when they will transition, I'm assuming, but
21 please correct me if I'm mistaken, these towns or cities are
22 included in the Company's proxy calculations and forecasts.
23 Correct?

24 A (Lamontagne) Yes. They're included.

1 Q All right. Thank you. Okay. So final kind of topic
2 I'd like to touch upon is the lead lag study.

3 So if -- so who? I'm sorry. Who would be responsible?
4 Would that be you, Mr. Robinson? Okay. Awesome. Okay. So
5 am I correct in understanding that in this filing, there is an
6 update to the prior lead lag study that was previously
7 approved in docket DE 24-046?

8 A (Robinson) That is correct. The lead lag study
9 approved in docket DE 24-046 was based on calendar year 2023.
10 The lead lag study presented in this current docket, DE 25-
11 017, is based on the calendar year 2024.

12 Q Okay. Thank you. And what is the -- generally what
13 is the purpose of the lead lag study?

14 A (Robinson) Purpose of the lead lag study is basically
15 just to compensate the Company for the difference between the
16 lag from the time it receives its revenues, to the lead of
17 when we pay our expenses. To whether its wholesale suppliers
18 or whether it's Tyson New England, now that we're in the self-
19 supply situation. Does that -- does that --

20 Q Yes. Thank you. And in the testimony there, you
21 discuss kind of the three main components of the study. What
22 are those?

23 A (Robinson) Which -- which page -- page are you looking
24 at?

1 Q That's -- sorry. That's what I'm doing right now. I
2 am on Exhibit 3, Bates page 18. And it's at line 10. Well,
3 it starts -- yeah.

4 A (Robinson) Are you referring to the table? Is that --
5 is that what we're looking at on Bates page 18?

6 Q Actually strike this question. I apologize. Would
7 you agree that one way to assess the reasonableness of the
8 updated study is to compare it to the earlier study?

9 A (Robinson) To the study of DE 24-046?

10 Q Yes.

11 A (Robinson) Yes. They were prepared in the same
12 manner. So it would be fair to compare the two.

13 Q Uh-huh. Thank you. And if we go to Exhibit 3, Bates
14 page 22, the table. What does that show?

15 A (Robinson) Bates page 22 just basically summarizes the
16 net lag days. And by net lag days, that means the difference
17 between the revenue lag and the expense lead. And if the
18 expense lead is greater than the revenue lag, you end up with
19 a negative number, much like we do for the small customers on
20 that first line of that table.

21 Q Thank you. And were you able to compare these results
22 to the results in the prior lead lag study, which I believe
23 was exhibit -- which was in Exhibit 1, 24-046, Bates page 58?

24 A (Robinson) Yes. Well, you know, what we -- by looking

1 at the current study and if we look at what our revenue lag
2 is, it's 46.33 days. In 24-046, the revenue lag was 46.84
3 days. So they're comparable. They're very close. The
4 difference for the small customers is in our expense lead
5 days. For the current study we have 46.85 days, lead days,
6 for the small customer group. In DE 24-046, for the small
7 customer group, we had a comparable lead days of 49.03 days.

8 The difference between the studies regarding the small
9 customer group is that the lead lag study changed a bit in
10 calendar year 2024. August 1st -- effective August 1st, 2024,
11 we began procuring self-supply load. So prior -- in -- in
12 last year's study for the small customer group, the lead days
13 were calculated in one hundred percent wholesale supplier
14 expense. And I should say wholesale supplier -- payments to
15 wholesale suppliers. Whereas for this study, in -- in DE 25-
16 017, we have the wholesale suppliers, which was basically a
17 hundred percent January through July, eighty-seven and a half
18 percent for August through December, twelve and a half percent
19 self-supply.

20 So in summary, in 25-057, the expense lead days of 46.85
21 days is less than the lead days from last year's study of
22 49.03 days. And that was due to the impact of the self-supply
23 load for August through December.

24 Q Thank you. That's very helpful. Did you see any in

1 regards to the large customer group? Did you notice any
2 changes between this current study and the prior study for
3 that?

4 A (Robinson) For the -- for the large customer group,
5 calendar year 2024 was one hundred percent wholesale
6 suppliers. So we didn't have the dynamic of having the impact
7 of the new self-supply, because that didn't take effect until
8 February 1st of 2025, for the large customer group. The
9 dynamic was that basically it took longer for customers --
10 large customers to pay the Company. The revenue lag of 80.45
11 days in this study versus the revenue lag of 75.64 days in
12 last year's study is taking approximately five days longer for
13 customers to pay their bill. Whereas on the -- as far as the
14 expense lead in last year's study, it was 41.85 days for this
15 large customer group. This year, the -- the lead days are a
16 little longer. It's 48.66 days in this study. But again, for
17 the large customer group, there is no -- there was -- there
18 was no phasing in in calendar year 2024 of any self-supplied
19 load impacts.

20 Q Thank you. And if we go to Exhibit 3, Bates 37, the
21 Company assumed a 15.2 day lag based on the midpoint of
22 monthly service. Is that consistent with what was done in the
23 prior study in DE 24-046?

24 A (Robinson) Yes. The -- the -- the 15.2 days is the --

1 is the -- that would be the meter read lag that -- that's a
2 standard convention. So from year to year that -- that --
3 that impact does not change.

4 Q Thank you. And when determining lead days for
5 purchase powers, did you base the calculation on actual
6 payment days, days contract terms, or a combination of both?

7 A (Robinson) Lead lag study takes the service period,
8 determines what the service period is, then takes the midpoint
9 of that service period, and we take the difference of the
10 payment date versus the midpoint of that service period.

11 Q And the service period, is that based on contract?

12 A (Robinson) That would be -- that would be month -- in
13 the case of wholesale suppliers, that would be monthly.

14 MS. LYNCH: Thank you. Yes. One moment, please.
15 No further questions. Thank you.

16 CHAIRMAN GOLDNER: Okay. Now we'll turn now to the
17 Office of the Consumer Advocate.

18 MR. KREIS: Thank you, Mr. Chairman. Just a very
19 few questions, I think, for my friend, Mr. Littlehale.

20 CROSS-EXAMINATION

21 BY MR. KREIS:

22 Q Mr. Littlehale, I'm looking at Bates page 23 of
23 Exhibit 1, and I was listening to your direct testimony, and
24 you mentioned that the bids that you received satisfied the

1 Company's criteria for evaluating the bids. And one of the
2 things that you said, if I'm remembering correctly, is that
3 there were several bidders. That's one of the, as you said,
4 one of the criteria you used for determining whether there was
5 a successful auction. How many is several? In other words,
6 at what point would you decide there were no longer several
7 bidders?

8 A (Littlehale) Yeah. I think the line I would draw
9 would, you know, if there's only one or two, that would be
10 concerning. You know, the number that we -- we received --
11 you always want more bidders. More bidders equals more
12 competition. One observation that I'll -- that I'll share is
13 there's been a -- a recent merger announcement between Calpine
14 and Constellation. Calpine was one of our core bidders. And
15 it's my understanding that while that merger is -- is not yet
16 complete, Calpine has not shown up in recent solicitations,
17 which includes not only New Hampshire but the other two states
18 that we run default service procurements for. So from my
19 perspective, additional bidders would be welcome. But given
20 the bids that we received, we were looking for -- for four
21 tranches. You know, we had more than two times that number
22 that we were looking for. So given this current state of --
23 of supplier participation, we felt what we saw last Tuesday
24 met that objective.

1 Q You said something I didn't quite understand. And it
2 was the way you characterized the number of bidders. You said
3 you had four tranches, and there were something, something,
4 something number of bidders.

5 A (Littlehale) It -- it was -- I -- what I was trying to
6 capture is that we got more than double the bids that we
7 needed to fill those four tranches.

8 Q But with respect to the actual number of bidders, and
9 with respect to Bates page 23 of Exhibit 1, from the public's
10 perspective, they see two bidders there. What would give the
11 public the confidence that this bidding process was robust?

12 A (Littlehale) Well, we come back to what we
13 characterize as -- as our -- when we do the evaluation of the
14 bids. Right? We had multiple bidders. We had more bids
15 than, you know -- we had more bids received than the number of
16 tranches that we were looking for. So we were able to reject,
17 you know, more tranches than we needed to fill. Obviously the
18 comparison of -- of -- of -- especially amongst the four
19 winning bidders, the -- the gap between the lowest cost bid
20 and the fourth lowest cost bid, or the last accepted tranche,
21 was quite small. And -- and finally, the comparison against
22 our -- our -- our own internal proxy price, the bids that we
23 received were -- were less than that. So that is -- is our
24 view. And -- and that's what I would convey to the public

1 on -- on the robustness of the solicitation.

2 Q Okay. I'm not trying to be argumentative, but you
3 just referred to four winning bidders. I only see two winning
4 bidders, Constellation Energy Generation LLC and NextEra
5 Energy Marketing LLC.

6 A (Littlehale) Excuse me, four winning bids as opposed
7 to bidders.

8 Q Another criteria that you mentioned was -- well, you
9 said you were happy that the bids were clustered. Would you,
10 with respect to this clustering idea, wouldn't you expect to
11 see a kind of a random distribution of bids?

12 A (Littlehale) Can you specify when you say "a random
13 distribution"? What -- what do you mean by that?

14 Q Well, I mean, for example, the public version of the
15 document that has been marked for identification as Exhibit 1
16 has, in ranked order, two bidders and the two bidders
17 alternate. That's not a random pattern, and I don't do this
18 for a living. I would expect the bids to be sort of randomly
19 arrayed in addition to being clustered. It's almost like when
20 they're not, it's almost like there's a pattern. It's weird.
21 Yeah, or maybe I'm -- I'm just a dumb lawyer. Maybe I'm
22 seeing a pattern where there isn't really one?

23 A (Littlehale) Well, from -- from our perspective, the
24 only thing that changes from the various bids submitted in the

1 solicitation is the -- is the supplier risk premium that the
2 suppliers include, right? The forecasted energy doesn't
3 change. The forecasted capacity doesn't change. The forecast
4 of the other wholesale load cost components doesn't
5 necessarily change. So the one delta or -- or line item that
6 changes is what the suppliers perceive. Or -- or another way
7 to say it is what the suppliers are able to charge for taking
8 on the risk of serving each of these tranches.

9 So as more risk is -- is included in the bid from
10 suppliers, therefore the cost will increase. So the way that
11 I think about it is the -- the, you know, Constellation as
12 the, you know, two -- winning two tranches included a certain
13 risk premium in -- in -- in their bids. Same with NextEra.
14 And we received additional bids from those specific suppliers.
15 But they were not selected because those suppliers would have
16 charged customers more to serve a third or a fourth tranche.

17 Q Is there any reason for the public to be worried about
18 the fact that the two winning bidders, and therefore winning
19 bids, are from the two companies that have -- that are the
20 largest players in the region's wholesale market?

21 A (Littlehale) Not that I would be able to convey.

22 Q I -- that's a puzzling answer. I'm not sure what you
23 mean. Not that you -- I mean, what's something that you
24 wouldn't be able to convey?

1 A (Littlehale) Well, I'm -- I'm not sure what the risk
2 that you see from two large suppliers accepting the
3 responsibility of serving load in New Hampshire. So these are
4 the folks who -- who -- who own the power plants. These are
5 the folks that, you know, have the business of -- of -- of
6 being load serving entities. You know, we're -- as long as --
7 as the supplier will, you know, execute a master power sales
8 agreement with us and post necessary security, you know, the
9 solicitation is open to -- to all parties.

10 Our job is to, you know, evaluate the bids. And as long
11 as those, you know, credit and legal requirements are met, our
12 job is to identify the lowest cost bids that we receive. And
13 that's what we've done here.

14 Q So in other words, there is nothing to worry about in
15 the fact that the competition for the right to serve whatever
16 part of the Company's default energy service load is being put
17 out to bid, is come to be dominated by these two large players
18 in the wholesale market.

19 A (Littlehale) Those are your words, Attorney Kreis.
20 I -- from our perspective, we are -- we are anxious to -- to
21 get additional bidders to participate, but we -- it's not up
22 to us, as PSNH, who -- who bids into our solicitations. We
23 open it to -- to all parties and the -- the -- the suppliers
24 themselves make the decision to bid or not bid. My team and I

1 are -- are -- are actively, you know, working with new
2 potential suppliers across the three states that we operate
3 in. So if there are suppliers out there that are looking to
4 participate, please pass along our contact information.

5 MR. KREIS: I'll be sure to do that. Thank you, Mr.
6 Littlehale. I really appreciate your thoughtful answers to my
7 questions. Those are all the questions I have.

8 CHAIRMAN GOLDNER: Thank you. We'll turn now to
9 commissioner questions beginning with Commissioner
10 Dell'Orfano.

11 QUESTIONS BY COMMISSIONER DELL'ORFANO:

12 Q Good morning, Panel. I just have one question,
13 following up on Attorney Kreis's questions. Respectively, and
14 perhaps you don't know this, so please don't speculate if you
15 don't know it, just tell me you don't know it. Constellation
16 and NextEra, respectively, what percentage of the market do
17 they each service? Any clue?

18 A (Littlehale) I don't know that answer. I mean, we, my
19 team and I, we do these solicitations for New Hampshire,
20 Massachusetts, and Connecticut, and they participate in all
21 three states.

22 COMMISSIONER DELL'ORFANO: Okay. Thank you very
23 much. I have no further questions for these witnesses, Mr.
24 Chair.

1 CHAIRMAN GOLDNER: Thank you. Thank you.

2 We'll turn now to Commissioner Chattopadhyay.

3 QUESTIONS BY COMMISSIONER CHATTOPADHYAY:

4 Q Let's go to page 3 of Exhibit 1. And in lines 2
5 through 5, there's the discussion about community power
6 aggregation. Once you're there, let me know.

7 A (Lamontagne) Yes.

8 Q Okay. With the changes that were discussed today,
9 meaning additional towns will be -- are expected to go to
10 community power, including the ones that are imminent or going
11 to happen soon, as well as the ones that are -- we're still
12 not sure when, but there's enough of a process in place that
13 you can sort of estimate what might happen. So I would like
14 to know what percentage of the residential customers will stay
15 with PSNH after all of that plays out. Do you have a sense?

16 A (Lamontagne) No.

17 Q You don't?

18 A (Lamontagne) Not -- not for those specific ones, the
19 11 towns that could potentially be going. The -- the forecast
20 as it is now, there's been historical migration data that is
21 built into the curve of the forecast -- forecast. And
22 we're -- we're utilizing that. So for those 11 towns that
23 could potentially migrate in the up and coming procurement
24 period, their migration is not specifically built into our

1 forecast.

2 Q Okay.

3 A (Lamontagne) Because we don't know when it could
4 start. And again, it's by a meter read. So there is a slight
5 lag in time, we are thinking that the migration curve that's
6 in the historical data now will cover that migration when it
7 actually takes place.

8 Q Okay. So the number that you provide here, it's
9 fifty-five percent of residential customers? And you say it's
10 currently provided by -- to approximately fifty-five percent
11 of residential customers, correct?

12 A (Lamontagne) Correct.

13 Q And so the number will remain same or it will change,
14 right?

15 A (Lamontagne) Yes.

16 Q Okay. That's what I'm trying to get a sense of.

17 A (Lamontagne) I think that --

18 Q And even if it --

19 A (Lamontagne) -- remained close to what it's listed in
20 the testimony.

21 Q -- okay. But you -- I'm struggling, because it says,
22 "currently provided to approximately fifty-five percent of
23 residential customers". If some of them are going to go away
24 to Community Power later, this percentage would be smaller.

1 A (Lamontagne) True. But we're actually seeing
2 migration off of the aggregation.

3 Q Okay. So you cannot estimate.

4 A (Lamontagne) They're coming back to default service,
5 but they could potentially be.

6 Q Okay. Let's go to Bates page 28 of the same exhibit.
7 Just a moment. So there was some discussion about DAAS. I'm
8 a Littlehale confused by how this is being represented here,
9 so I want to get a better sense of it. Okay? Line D says,
10 "ancillary markets includes DAAS". The next one says, "DAAS
11 estimate for August '24 through February '25". So you have
12 numbers that appear for the different months in row D, as well
13 as row E. I'm trying to get a sense of, what do you mean by
14 it includes DAAS when you have DA -- sorry -- DAAS represented
15 separately.

16 A (Littlehale) Right. Okay. So I apologize if this is
17 confusing, but the -- the reason that we included Bates page
18 26 for the small customers and Bates page 28 for the large
19 customers, is to provide additional detail and -- and
20 transparency around the other wholesale load cost component
21 line in the self-supply proxy price.

22 So if you look at Bates page 25, on the other
23 wholesale load cost component is \$4.80. And then what we're
24 providing Bates page 26 for is the detail and the data behind

1 that \$4.80. So essentially, we -- we pulled -- we're -- we're
2 using 26 as the back-up data for really the -- the \$4.80 on --
3 on Bates page 25. And Bates page 26 is ISO New England data
4 going back from August '24 through April '25.

5 So when we say in line D includes DAA -- DAAS, we --
6 we could have clarified that and said includes DAAS for March
7 '25 and April of '25. Because the DASI program, the Day-Ahead
8 Ancillary Service program, was introduced by ISO New England
9 on March 1st, 2025. It didn't exist in -- in -- in that
10 structure prior to March 1st. So the ancillary service line
11 for August '24 through February '25 includes the costs of the
12 former ancillary service program known as the Forward Reserve
13 Market. And then the Forward Reserve Market ended on February
14 28th, 2025, and DASI began on March 1st, 2025.

15 So in order to provide that \$4.80, we're essentially
16 averaging the cost that we saw from August '24 through April
17 '25. And when -- when we -- when we first looked at this data
18 our concern was that DASI, which has been a substantial line
19 item for costs, we were underestimating the DASI impact. If
20 we -- by just including the March data and the April data, and
21 then extrapolating that out for six months. So what we did by
22 adding line E was really meant to use what we've been billed
23 so far for DASI and estimate what DASI cost would have been
24 back to August '24 if the program had existed. Because what

1 we're doing is averaging those costs, August '24 through April
2 '25, and if we didn't include that \$3.06 and only included the
3 March and April data for DASI, we -- our concern is that we
4 were underestimating DASI. So you can see that we omitted
5 line E for March '25 and April '25 because it's embedded in
6 line E of that \$5.20 and that \$3.70.

7 Q You meant line D?

8 A (Littlehale) Line D, yeah, yeah. Yes, line D. That's
9 right. So that's where our process is here. And -- and
10 that's what this data is -- is -- is only meant to provide
11 additional detail and additional transparency around the \$4.80
12 that goes into the self-supply proxy.

13 Q So let me -- if I may put it differently, and let me
14 know whether I have it sort of right. What you're trying to
15 do is, based on the experience of March and April, you have
16 determined that the new market has brought in a little bit of
17 additional premium within quotes. Okay? And that premium
18 wasn't reflected previously, that's what you're doing.

19 A (Littlehale) That's what we're trying to estimate.
20 That's right. That's right. And --

21 Q And -- okay.

22 Q (Littlehale) -- you know, unlike -- when these
23 ancillary services, which are mostly these wholesale low-cost
24 components, right? There's not a -- we can't use an OTC

1 forecast, for example, for what ancillary services are going
2 to be. You know, capacity we can translate the -- the three
3 year for capacity clearing price, we can translate that from a
4 dollar per kW month to a dollar per megawatt hour. But when
5 it comes to these ancillary services, again, which are
6 necessary to deliver, you know, full-requirements power
7 supply, since there isn't a forecast per se that we can use,
8 the best available information that we have is historical
9 costs. And our concern was, with DASI, is that, you know,
10 stakeholders have seen, you know -- you know, meaningful costs
11 from DASI. And if we averaged August '24 through April '25
12 all across ancillary services, but we only included March and
13 April of DASI, we were -- we would have been underestimating
14 the DASI impact. And that's all we're trying to do here.

15 Q Can you tell me whether you know what the ancillary
16 markets' prices have been, basically DASS, in May -- May 2025?

17 A (Littlehale) I don't believe I have that at my
18 fingertips, but we've included -- if you refer to Bates
19 page -- Bates page 35 --

20 Q Of Exhibit 1?

21 A (Littlehale) -- of Exhibit -- yes, same exhibit,
22 Exhibit 1, which is the small customer thirty percent self-
23 supply costs.

24 Q Let me be there first. Thank you. Yes. Go ahead.

1 A (Littlehale) So if you look at that column entitled
2 Ancillary Services Costs Procured from ISO New England?

3 Q Yeah.

4 A (Littlehale) Notice how, for example, February was
5 128,000 dollars roughly.

6 Q Yes.

7 A (Littlehale) Then DASI goes into effect on March 1st,
8 and it jumps up to -- what is that, 309,000 dollars.

9 Q Yes.

10 A (Littlehale) And then same thing for April -- well,
11 slight decline, April 265,000 dollars. So you can -- and --
12 and even if you go back to Bates page 34, which has the
13 ancillary services for the August '24 through January '25 --
14 now, again, now we're showing 12.5 percent as opposed to
15 thirty percent -- you can see that the ancillary services line
16 items is lower, you know, more consistent than -- than we saw
17 once DASI went into effect on March 1st. And you know, it's
18 gotten -- it's gotten the attention from a number of -- of --
19 of stakeholders. I -- I participate in the needful markets
20 committee meetings, monthly meetings, and the -- the internal
21 market monitor presented last week on -- on DASI -- actually
22 two weeks ago, excuse me -- and you know, they are reviewing
23 and monitoring the program, and you know, from their
24 perspective, the DASI clearing prices -- you know, again, I'm

1 summarizing the IMS comments -- but the -- the DASI clearing
2 prices and the credits and costs have trended downward over
3 the first three months of the program. And -- and from --
4 this aligns with declining loads and gas prices that the
5 region has experienced over the past three months.

6 So it's a -- it's a new -- it's a new wholesale, you
7 know, service. I think the ISO would acknowledge that it --
8 it got off to a -- to a bit of a rocky start. And hopefully,
9 we see the declining -- the -- the cost that have declined
10 over the past couple of months continue. But from our
11 perspective, we wanted to acknowledge these costs. And
12 absent, you know, a full year's worth of data to cite from,
13 this was our recommended approach to capture that -- those --
14 those additional costs.

15 Q So I do understand the simple fact that that market
16 has been put in place only beginning March 1st. So there will
17 be some turmoil, and you know, eventually the markets will
18 settle. So what I'm hearing from you is -- and you haven't
19 given me a precise number -- but you're sort of talking about
20 how for May, the number would be even smaller than 265,000
21 most likely. Because you don't know for sure, but the
22 downward trend would tell me that the numbers are going down.

23 A (Littlehale) I don't have that number in front of me.

24 Q And the thing is, we are in -- we are end of June. So

1 I've just -- I'm hoping that you already know the number for
2 May. And I know that the other utilities were able to provide
3 that.

4 A (Littlehale) Okay.

5 Q Okay. So that would have been helpful. So in some
6 ways, the three dollars -- I forget what the number was,
7 \$3.06 -- maybe slightly overestimated. Which is fine for
8 the --

9 A (Littlehale) Yeah, I mean that's --

10 Q -- I understand.

11 A (Littlehale) -- the trend, it is, right? It's --
12 it's, you know, forecasting costs energy capacity and
13 ancillary, you know, over a six-month time frame for, you
14 know, roughly, you know, significant amount of load and
15 customers is -- is very challenging to do. And you know,
16 we've been very straightforward that we know our self-supply
17 proxy price is going to be wrong. It's just -- is it -- is it
18 going to be higher than actual cost or is it going to be lower
19 than actual cost? And our goal is to be very -- as
20 transparent as we can, follow the Commission's orders, and
21 then when, you know, we -- we do make a judgment call, we --
22 such as this, we be very transparent with our approach, and
23 leading to discussions like this.

24 Q Okay. The last line of questions here. Going back to

1 Bates page 24, I want to make sure I'm -- I understand.

2 MS. LYNCH: I apologize. It appears we got a
3 robocall about the building.

4 COMMISSIONER CHATTOPADHYAY: Okay. Let's continue.
5 I enjoyed the music.

6 BY COMMISSIONER CHATTOPADHYAY:

7 Q So I just want to make sure. When you were talking
8 about the proxy price, you were really talking about the self-
9 supply --

10 A (Littlehale) That's right.

11 Q -- the proxy price.

12 A That's right.

13 Q The proxy price analysis that's here in Bates page 24
14 is different.

15 A (Littlehale) This is the supplier -- this is the proxy
16 price that we use to compare to the supplier bids.

17 Q To get the benchmark with what you compare the bids.

18 A (Littlehale) Correct.

19 Q Is it possible to describe this? I may have asked in
20 previous dockets, but I've already forgotten. So just give me
21 a sense of how do you calculate the energy price bid
22 multiplier.

23 A (Littlehale) So the energy bid multiplier is -- is a
24 library of -- of data that we have and utilize from past

1 solicitations. So when we, you know, think about it --
2 when -- when we get a bid from a supplier, it's an all-in bid.
3 It's a one-price dollar, you know -- well, six-month prices,
4 dollars per megawatt hour -- for all the different cost
5 components to serve load. So it's the -- in -- in -- it
6 aggregates energy, it aggregates capacity, it aggregates
7 ancillary services, and the supplier risk premium that they
8 charged to accept the responsibility to serve load and accept
9 price and load risk for that duration.

10 But we don't know exactly how the suppliers allocate
11 those costs amongst their all-in bid, but we can guesstimate
12 it. Because we know on bid day what forward energy prices
13 were. We know on bid day what capacity prices are, and --
14 and -- and we have a -- and then once we get the answer, if
15 you will, to the -- to the equation, which is the submitted
16 bid, we can deconstruct the bids by pulling out energy, by
17 pulling out capacity, by estimating ancillary services based
18 upon a historical relationship between ancillary service costs
19 and energy costs.

20 And then the one unknown that we don't know, is what
21 the supplier included in their supplier as their supplier-risk
22 premium. But because we know the answer to the equation, once
23 we get the bids, we can solve for that one unknown variable
24 using a simple algebraic equation, and that becomes the bid

1 multiplier. And then we use that multiplier, you know, from
2 our database of past solicitations to apply against the energy
3 and the capacity components from -- on bid day. And that's
4 what we're using the multiplier to do. And the reason we
5 broke out DASI on the supplier-risk premium -- on the supplier
6 proxy, is because that historical database of multipliers
7 existed before the introduction of DASI. And that's why we've
8 included it here citing to that same three dollar per megawatt
9 hour estimate that we've received.

10 Q And how far back did you -- do you go to get the
11 energy price rate multiplier --

12 A (Littlehale) I believe --

13 Q -- to break the data?

14 A (Littlehale) -- I believe we have that back to when we
15 began procuring energy service under this methodology. So was
16 it 20 -- 2018, yeah. So that's the database.

17 Q Your historical database keeps expanding.

18 A (Littlehale) That's right.

19 Q I know this is confidential data, but -- and it's not
20 that difficult for even me to look into previous
21 solicitations and know what the multipliers were, but it would
22 be helpful if you provided, for example, for the last six
23 solicitations, what the multiplier was in -- and this is just
24 a suggestion -- in an additional, you know, attachment maybe.

1 I know that information would be confidential, but it would be
2 helpful for me to see how things are progressing.

3 A (Littlehale) Yeah. I mean, we can do that. And you
4 know, for what it's worth, we -- we did select this -- the
5 second highest multiplier in our database for the
6 solicitation. We were leaning towards the third highest
7 multiplier in our database. And -- and absent Iran and
8 Israeli conflict, we would have gone with our third. But
9 given the developments of -- of that weekend prior to the
10 solicitation, we -- we made the assumption that the suppliers
11 would have included some additional risk premium to -- to
12 serve load during this volatile period. And you know, we
13 were -- I think our self-supply -- supplier proxy price was
14 slightly higher than the -- than the accepted bids, but well
15 aligned. So it's -- there's art to this and there's science
16 to this, and it's, you know, the multiplier is -- in selecting
17 the multiplier is -- is based upon math, but that's where some
18 judgment comes into play.

19 Q Yeah. And I am recommending that in the future
20 solicitations that information can be provided, how the -- the
21 multiplier has progressed or changed over maybe, like, six
22 procurements.

23 COMMISSIONER CHATTOPADHYAY: That's all I have.
24 Thank you.

1 CHAIRMAN GOLDNER: Okay. I'll just start by -- by
2 thanking the Company for a very clear filing, and Attorney
3 Wiesner, in particular, the cover letter was just right. It
4 had the ask in there and it was very clear, and it's helpful
5 when orienting yourself to a multiple-page filing that
6 everything is clear upfront, so that's appreciated.

7 QUESTIONS BY CHAIRMAN GOLDNER:

8 Q Just a few questions. First, can the Company share
9 what the New Hampshire residential rate, how that compares --
10 the rate that you propose to be effective August 1st, 2025,
11 how does that compare with your other jurisdictions, do you
12 know yet?

13 A (Littlehale) If you can give me one minute, I will be
14 able to pull that information up.

15 Q And it might be complicated by RPS or other things.
16 Is that what you think?

17 A (Littlehale) Yeah, that's right. And the rate periods
18 can be different as well. So for example, the CLMP runs from
19 July 25 to December 25. So there's --

20 Q There's January, yeah.

21 A (Littlehale) -- there's one winter month, as opposed
22 to PSNH, which would have two winter months. So it's -- it's
23 just under 10 cents. It's about 9.75 cents in -- in
24 Connecticut.

1 Q Okay. And -- so that's cheaper, obviously. Than the
2 New Hampshire rate, can you educate us on why that would be?
3 Is it just the January piece or is it something else?

4 A That's -- that's a big factor. There is also a -- an
5 over-collection in Connecticut that's being returned to
6 customers, approximately one cent. So absent that over-
7 collection, we would be right about -- the two jurisdictions
8 would be right aligned with each other.

9 Q And is your process in the other states the same as
10 the fifty and one hundred percent pieces here? Meaning, you
11 go to the market, you get bids, and so forth. I'm just trying
12 to understand, number one, what your process is. Number two,
13 how you would have an over, under-recovery using that process.

14 A (Littlehale) The other states do not do self-supply
15 currently, so it's one hundred percent serve by suppliers.

16 Q Then how would you have an over, under-recovery of any
17 significance?

18 A It can just be due to a number of different reasons.
19 But it's -- I don't have the exact details on -- on why, but
20 it's not due to self-supply.

21 Q And it's not due to the bid process itself because
22 that's fixed.

23 A That's right. That's right. Massachusetts rates
24 are -- NSTAR West is about 13.5 and NSTAR East is about 14.8.

1 Q And they're in the same time period?

2 A (Littlehale) They're on the same time frame.

3 Q Okay.

4 A (Littlehale) That -- Massachusetts has a higher RPS
5 impact than New Hampshire does. So -- so that's a -- that's a
6 key driver of some of the differences between Mass and New
7 Hampshire.

8 Q Do you remember what it is? I think here in your
9 filing, it's nine dollars a megawatt hour. So do you know
10 roughly what it is in --

11 A (Littlehale) It's about 2.6 cents in Massachusetts.

12 Q So 26 dollars a megawatt hour?

13 A (Littlehale) That's correct.

14 Q So a delta of 15 or so.

15 A (Littlehale) Yeah.

16 Q Okay. So that would -- so the New Hampshire prices
17 would still be a bit less than Massachusetts, even correcting
18 for RPS?

19 A (Littlehale) That's right.

20 Q Okay. Thank you. Just following up on Commissioner
21 Chattopadhyay's question on Bates page 24, Exhibit 1, without
22 using the actual numbers, but the energy bid multiplier, I
23 think that equates basically to the risk premium that the
24 suppliers are extracting; is that correct? Is there any --

1 is there another way to think about it?

2 A (Littlehale) Well, it -- it includes the risk premium,
3 but it also includes the ancillary services except DASI.

4 Q Right. Okay.

5 A (Littlehale) Yeah.

6 Q Okay. Thank you.

7 A (Littlehale) Anything needed to serve load except
8 energy capacity is another way to think about it.

9 Q Perfect. Thank you. Okay. And then, just a big
10 picture, just to make sure we have it on the record for the
11 Commission, and eventually the order, can you just break out
12 at a high level the reasons for the increase up to \$111.96 a
13 megawatt hour? I think what you'll say -- I don't want to put
14 words in your mouth -- but I think what you're going to say
15 is, it's primarily a function of the market prices increasing.
16 But there's been a lot of discussion in this hearing room
17 about proxy prices and deltas and so forth. So I'm hopeful
18 you can orient us as to where the -- mainly the increase is
19 coming from, but also to quantify the amount due to the delta
20 between the proxy price and the actuals.

21 A (Littlehale) So maybe you need to take this in pieces
22 a little bit, but yeah. Obviously, the -- the wholesale
23 supplier bids that we accepted this cycle were higher than we
24 accepted last cycle. The -- and -- and that translates into

1 self-supply proxy price, which is -- is higher this cycle than
2 last cycle. So you know, much of it is -- is -- is -- is
3 attributable to, you know, what forward power prices are,
4 which are a subject primarily to, you know, what forward
5 natural gas prices are due to the correlation between gas and
6 power here in New England. So that's much of the driver.

7 I may need to rely on my -- my colleagues Mr. Robinson
8 and Mr. Chin. The energy-service reconciliation factor last
9 cycle, I believe, for small customers was negative, and -- and
10 now it's slightly positive. So where the current rate we were
11 in -- similar to Connecticut where we were returning dollars
12 to customers last cycle, we now have a under-collection that
13 is, you know, being collected in this cycle. So that moves
14 the rate, you know, instead of being pushed downward from
15 reconciliation, it -- it's slightly now put being pushed
16 upward.

17 Mr. Robinson, can you state what the new -- or the latest
18 reconciliation factor is for the small customers?

19

20 A (Robinson) Yeah. Just bear with me one moment,
21 please.

22 Q Sure. And while you're looking, similar to
23 Commissioner Chattopadhyay's request, I think the Commission
24 is very interested -- we only care about getting the proxy

1 prices close as possible to the actuals. That's all we're
2 trying to accomplish. And so to the extent that -- to the
3 extent that we can quantify that each cycle, that's very
4 helpful just so that we have clarity on that. And then,
5 obviously, if there's changes or improvements to that over
6 time that would be interesting.

7 A (Littlehale) Okay. Yeah. And I think we're trying to
8 capture that on -- on Bates page 34 to some degree. Which is
9 the -- the ISO New England cost that we rebilled for self-
10 supply. So we have both the preliminary table up top and the
11 actual table below. And what you can use this table to
12 reflect is -- is two things. Number one, when you look at,
13 did self-supply procurement save customers dollars versus full
14 requirements? In our view, the way to capture that is to
15 compare the projected proxy price of supplier bids of 98.33
16 versus the 81.84 that turned out to be the self-supply cost
17 for the August '24 through January '25 time period. And if
18 you extrapolate that overload, our estimate is about 2.6
19 million dollars saved under the self-supply methodology. Now,
20 the 81.84, which was the -- the -- the cost billed for self-
21 supply was about \$3.50 higher than our self-supply proxy price
22 for this -- for this duration.

23 Q So the self F-key, if you just translate that into the
24 number, what did you have for the self-supply proxy price in

1 this time period again?

2 A (Littlehale) \$78.26.

3 Q Okay.

4 A And --

5 Q Thank you.

6 A (Littlehale) -- and so --

7 Q It's close, but a little bit low.

8 A (Littlehale) -- yeah. And again, we've -- we've been
9 very transparent. It's going to be very hard to nail that
10 number directly.

11 Q Yeah. I understand. Yeah, we understand that
12 completely. I did want to -- so thank you for that. I did
13 want to touch on that a little bit. So the real savings in
14 this time period using 12.5 percent load is 2.6. If that
15 would have been a 50 percent load instead of 12.5, we'd
16 multiply that by four, so the savings would be something over
17 10 million had we had a 50 percent load there.

18 The other thing I would say is, that the comparison, I
19 understand what you did and why you did it, you're comparing
20 it to the tranche, the rejected tranche, and that's sensible.
21 Another perspective would be to say, in the other rule of
22 alternatives, you could say that the actual comparison should
23 be to the total fifty percent tranche that you procured for
24 the market as compared to the fifty percent self-supply. That

1 would be the difference between the two methodologies, which
2 for purposes of the Commission would probably be more
3 helpful --

4 A (Littlehale) Okay.

5 Q -- though I do understand why you did what you did.
6 But that might be helpful, because that really compares the
7 two methodologies to each other, I think a little bit more
8 clearly.

9 A (Littlehale) Okay. So just to clarify, so you'd
10 rather see the average of the accepted bids --

11 Q Yes.

12 A (Littlehale) -- compared against the -- okay. We
13 can -- we can make that change.

14 Q Thank you. I think that would be helpful. Okay.
15 Very good. And do you have -- just kind of coming back
16 quickly to the delta between the proxy price and the actuals
17 for the current period, and understanding you still have two
18 months left, so you only have two thirds of the data, but how
19 is that shaping up? How close are you to the -- between the
20 proxy price and the actual so far, realizing that, obviously,
21 February was unusual?

22 A (Littlehale) Yeah. And I think a little background
23 might be helpful here. So winter '24/'25, so that's December
24 '24, January '25, February '25, so those were the -- the

1 highest winter LMPs that New England has seen since 2014.
2 Natural gas prices were \$13.58 in MMBtu. So it's a -- it was
3 one 179 percent increase over winter '23/'24. Day ahead power
4 prices averaged \$116.73, which is about 140 percent increase
5 over winter '23/'24. So you know, it's a, you know, it's
6 again, it's the coldest winter that the region saw in 10
7 years. So our -- our preliminary, you know, under-collection
8 is, for the small customers is -- is about 5.3 million
9 dollars. We've seen an over-collection in April, and we are
10 trending -- and we're trending to an over-collection in May,
11 although we don't have full month of data yet. I would have
12 said we were also trending to an over-collection in June
13 absent, you know, today is going to be the hottest day of a
14 number of years. And yesterday LMPs were very high.

15 So you know, weather's been a significant driver, both
16 in winter and summer since -- since we started self-supplying.
17 But right now, when I ran these numbers earlier this week, we
18 were tracking to, I believe it was about a 1.1 million-dollar
19 cost to customers under a self-supply for February '25 through
20 January '25. But that's subject to change, because we still
21 have additional data to come in, but where we were to date.
22 Essentially, what that means is that the wholesale costs have
23 come in higher rate period to date than they would have been
24 under the accepted -- the rejected tranches of -- of -- from

1 the suppliers.

2 Q To date, and then you've got another couple of months
3 of data coming in --

4 A (Littlehale) That's right.

5 Q -- that you were --

6 A (Littlehale) That's right.

7 Q -- okay. I understand. Thank you. A question I also
8 asked Unitil, but I wanted to get Eversource's perspective as
9 well. It seems like the process from the constellations in
10 NextEras and the folks that are doing the bidding is -- it's a
11 business strategy that enables them to lock in prices higher
12 than the future's price. So they -- there's a future price
13 out there. They have a risk premium, so they're able to --
14 they bid a price higher than the future's price, and they're
15 able to lock in actually a premium to the future's price,
16 which seems like a very clever business model. And I just
17 wanted to get the Company's perspective of how the Company
18 thinks of that, if they think of it in the same way.

19 A (Littlehale) The way that I think about it is, that
20 the -- from my perspective, you need to not only look at
21 the -- the forward power prices, but you need to layer on the
22 capacity, you need to layer on ancillary, right? Because a
23 forward power price is not the same thing as full-requirements
24 service. And what we procure under default service is full

1 requirements. So that's the wholesale energy, is -- is the
2 single largest cost component, but it's not the only cost
3 component.

4 Q And just to clarify quickly, what I call the risk
5 premium is the delta between the full requirements and the
6 total bid. So that's what I'm calling the risk premium just
7 for reference.

8 A (Littlehale) All right.

9 Q That delta is their lock-in of profit above the --
10 I'll call it the future's price. But we're trying to say the
11 same thing, which is, it's the full-requirements piece.

12 A (Littlehale) Okay. Thanks for that clarification. So
13 I mean, I think it's pretty evident if you look at the -- the
14 data or the -- the analysis. Give me one second. I'll give
15 you the -- the Bates page number. It's Bates page 23. And if
16 you -- if you average -- and again, I don't want to disclose
17 any confidential information here -- but if you average those
18 four selected bidders, those winning prices, you get a number.
19 And if you compare that to our self-supply proxy price, which
20 we've captured directly below that, the difference between the
21 two is, you know, both are full requirements first, full
22 requirements, but the difference between the two is our self-
23 supply proxy price does not include an estimate of supplier
24 risk and the supplier -- the cost to serve load, right?

1 The -- what suppliers charge customers to accept the
2 responsibility to serve load for the six-month duration.
3 Because suppliers take on price risk, suppliers take on load
4 risk, you know, whether migration or elsewhere. The
5 difference between those two numbers can be essentially what
6 the suppliers are charging to serve load in New Hampshire.

7 Q Okay. Thank you.

8 A (Littlehale) And --

9 Q And -- yeah. And I think if we look back over time,
10 in times of high variability in the market where there's lots
11 of things happening that risk premium increases, and in times
12 of weather where there's perceived low risk, that of course --

13 A (Littlehale) That's right.

14 Q -- declines. And so we see some variability over
15 time.

16 A (Littlehale) That's exactly right. But what we're
17 seeing in this solicitation here, you know, roughly twenty
18 percent, is consistent with what we've seen recently, not only
19 in New Hampshire but in Massachusetts and Connecticut as well.

20 Q Thank you. Thank you for that. And we also, from a
21 Commission perspective, compare the different utilities in the
22 state to see if the numbers are in the same ballpark. So
23 that's something we try to look at as well. Okay. Thank you.

24 A couple of just tactical questions and then we'll wrap up.

1 Exhibit 4 -- I won't use confidential information -- but
2 Exhibit 4 -- sorry -- Exhibit 4, page 24 -- and I won't talk
3 about the confidential numbers -- but I'm looking at the loss
4 factors, and I didn't have an opportunity to go back and look,
5 but when I'm looking at the loss factors on Bates page 24 --
6 let me just double-check to make sure I'm on the right page --
7 yeah. It seems like those loss factors have been increasing
8 over the last few years. That might be just my memory is
9 wrong, but is that happening, or are those loss factors --
10 have those loss factors been constant or near constant for the
11 last three or four years? Does anyone know?

12 A (Robinson) Give me -- give me a second, Chairperson,
13 so I can -- I have the current one, I just don't have the
14 prior ones.

15 Q Thank you. Thank you.

16 A (Robinson) And we -- we're just looking at Bates 24
17 for the smaller customer?

18 Q Yeah, small customer is fine. My follow-on question,
19 in case it leads anywhere, is that there's a pretty
20 significant difference between large and small customer loss
21 factors. So I was just looking to make sure the Commission
22 understood why there would be a significant difference.

23 You know, I'll just say while you're looking, this
24 is -- the last factors for Eversource are much larger than the

1 other two utilities in the state, so I was hoping to
2 understand why that would be as well. And of course, I'm
3 asking because it drives up the rate if you have a lower loss
4 factor, so it would be great if the loss factor is zero.

5 A (Robinson) Commissioner, the -- the small -- for the
6 small customer group, the loss factor in this docket 20 -- DE
7 250 -- dash 017 versus last year's docket DE 24-046, again,
8 for the small customer group, the loss factors were
9 equivalent.

10 Q The same. Now, has it been increasing over time last
11 three or four years, so would you say it's --

12 A (Robinson) Let me -- let me go back and look at '23
13 and '22 to just see how that -- I don't think they've wavered
14 that much, but let me just double-check that.

15 Q And if you could also just let us know what the
16 process is for reaching those loss factors. I know that in
17 Unitil's rate case, they are updating the Commission on their
18 loss factors, they recalculated. So I'm just trying to
19 understand the Company's -- Eversource's process for reaching
20 those loss factors, and if we can expect an update on those
21 anytime soon.

22 A (Robinson) I can -- I can walk you through how those
23 loss factors appear on that line on page 24 that you're
24 talking about.

1 Q Okay.

2 A (Robinson) Is that, on the Company's website we have
3 stated loss factors basically by -- by -- by rate class. And
4 using those -- those -- those stated loss factors on the
5 Company's website, we weigh those based on the prior calendar
6 year sales. So you know, we take the small customer group,
7 you know, and we -- and we -- we -- we proportion, you know,
8 the buy-rate class, we proportion the percentage of -- of
9 that -- that rate class's sales over the small -- over the
10 total small customer group, and that's what creates that. In
11 this case, the loss factor for the small customer group that's
12 equivalent for last -- for this filing and last year's filing.

13 Q And why would it be confidential then? It's marked as
14 confidential in the filing on Bates page 24.

15 A (Robinson) It -- it is -- it is labeled confidential.
16 To my knowledge, it's always been labeled confidential. I --
17 I don't know the basis for that confidentiality.

18 Q And all the utilities treat it as confidential. But
19 given that it's on your website, I'm just trying to
20 figure out --

21 A (Robinson) Well, the loss factors -- the overall loss
22 factors are on the Company's website.

23 Q Yeah. (Indiscernible).

24 A (Robinson) This is calculated based by rate class --

1 Q Right.

2 A (Robinson) -- you know, based on the prior year's
3 sales, which is not on the Company's website. This is -- this
4 is stand-alone calculation that feeds into the energy service
5 filing, gets updated every year.

6 Q Okay. Thank you. Yeah. It's a -- maybe a preview of
7 coming attractions of, why does that need to be confidential
8 by rate class, but we can cover that a different day. Okay.
9 Good. And I don't want to interrupt you, I know you were
10 trying to look at some prior years to see if it had wavered
11 much. I could have sworn it was less in prior years, but
12 maybe I'm wrong.

13 A (Robinson) Chairperson Goldner, for the small customer
14 group from the DE-023 study, the light loss factor was the
15 same, again, for the small customer group, which was just
16 slightly different from the -- this -- this filing and last
17 year's filing.

18 Q Okay.

19 A (Robinson) But -- but the factors for this study done
20 in DE 23-043 and DE 22-021 were equivalent for the small
21 customer group.

22 Q Okay. Thank you for verifying that. And can you just
23 provide us some color as to why you would say that the
24 Eversource loss factor is higher than the other utilities in

1 the state, and why the small customer loss factor is
2 significantly higher than the large customer loss factor
3 within Eversource? Can you comment on those?

4 A (Robinson) I cannot comment, because I don't have the
5 knowledge of the basis for those loss factors I referred to
6 that are stated on the Company's website. I'm sure it was
7 based on some loss -- loss study, line-loss study, at some
8 point in time, but I don't know what that time was.

9 Unless, Luann or Parker, do you have any thoughts or
10 any idea, any knowledge on that?

11 Q Because Eversource did not bring a new law study into
12 the rate case, I'm pretty sure, because I've read like 40,000
13 pages, so it's not in there, so but Unitil did. So maybe,
14 again, something to look at in the future. But these line
15 losses look high relative to the other utilities, and there
16 seems like there's no recent study, so that is a red flag to
17 probably look at that in the future. So I'll move along, but
18 I just -- those numbers kind of jumped out of the page at me.

19 A (Chin) I can comment a bit about the differences
20 between the residential and the -- and the large customer loss
21 factors.

22 Q Thank you.

23 A (Chin) Typically, you see a smaller loss factor for
24 the large customers because there are higher-voltage customers

1 that are just closer to the -- to the facilities that the
2 transmission level. So you see a lower loss percentage for --
3 for those customers.

4 Q Okay. Thank you very much. And it actually makes
5 sense to me that Eversource would be a bit higher than the
6 other utilities in the state because it's larger, and so the
7 energy has to travel farther, so I squared our losses. So it
8 makes sense to me that it would be larger, but I just
9 didn't -- wanted to get the Company's perspective, but that
10 makes complete sense on -- on large versus small customers.
11 Thank you. Okay. Thank you for that.

12 Last question on loss factors. So how would a
13 community aggregator or a competitive supplier, how would they
14 deal with this loss-factor question? They have to -- they
15 have -- they're solving the same problem you are. They go to
16 the market and they -- or they produce it themselves, and they
17 send it to houses or businesses and there's losses in the
18 lines. If you were in their shoes, how would you estimate the
19 loss factor that they might have to produce in their
20 calculations?

21 A (Littlehale) I'm hesitant to speculate how they do it.

22 CHAIRMAN GOLDNER: If the CPCNH would be able to
23 comment on that in close, that would be appreciated. You may
24 not be comfortable going to that place, but if you are, I

1 think -- I'm just trying to understand how the different
2 suppliers in the state are dealing with this, dealing with
3 this problem, which is a significant percentage of the of the
4 total load. Okay. Thank you.

5 QUESTIONS BY CHAIRMAN GOLDNER:

6 Q Moving along. Just a couple of other things. Exhibit
7 4, I won't use the confidential piece, page 30. So on that
8 page, there is bad-debt expense on line 2. I don't see
9 anything confidential, so I don't -- I think I can stay in my
10 lane here. Is that bad-debt expense just the (indiscernible)
11 portion of the bill for customers on default service? What
12 I'm trying to understand is, is this default service just
13 covering the folks that were recovering money from, or is this
14 something more expansive or extensive?

15 A (Robinson) The -- the bad debt is -- it's a set
16 percentage per the settlement. The bad debt is calculated in
17 totality, and then a certain percentage gets allocated to
18 energy service.

19 Q Percentage of --

20 A (Robinson) Of bad-debt expense.

21 Q -- of the Company's bad debt?

22 A (Robinson) Correct.

23 Q Okay. Okay. I don't think that's in the Company's
24 current rate case, so I'll make a note of that. Okay. I

1 understand.

2 A (Robinson) Commissioner Goldner, just for some
3 context, is that from -- from the DE 19-057 settlement, that
4 was an expressed clause in that settlement, that forty-seven
5 percent would be subject to recovery from Energy Service.

6 Q Thank you. The Company, to my recollection, did not
7 file any change to that in their current rate case filing,
8 meaning it would default to this number, which might be
9 perfect or it might not. It's not been something, I think,
10 that I've given much thought to. So thank you for that. So
11 it's forty-seven percent of the Energy Service bad debt. So
12 is it able to break apart or it -- just maybe help me
13 understand. Is it just taking the supply portion and applying
14 forty-seven percent to the supply portion, is that what it's
15 doing?

16 A (Robinson) Um-hum. Bad debt is calculated in total.

17 Q Okay.

18 A (Robinson) Total company of that total is an
19 allocation to the supply portion or energy service portion of
20 the bill. And that's the percentage that was settled back in
21 19-057.

22 Q So half of the Company's bad-debt expense, forty-seven
23 percent, is being charged to default-service customers, and
24 only default-service customers per the settlement?

1 A (Robinson) Correct.

2 Q Well, that's a problem. Okay. Thank you for that.
3 Because it's -- a lot has changed since then. You -- we've
4 got community aggregation. We've got competitive supply.
5 We've got lots of things going on. But the default-service
6 customers are getting charged for half of the Company's bad
7 debt, even though they're roughly half of the load, so --

8 A (Robinson) Yeah. I don't recall what the percentage
9 would be from the current DE 24-070 docket, but the forty-
10 seven percent was from the prior rate base, DE 19-057.

11 Q Right.

12 A (Robinson) I don't -- I don't recall what a comparable
13 percentage would be from the current rate case.

14 Q Understand. Yeah, I don't think the Company proposed
15 anything differently, so it would just ride unless the
16 Commission changed it, as I believe. But the difference is
17 that in those days, at least on the residential piece of the
18 load, eighty or ninety percent, was Company default service,
19 and now it's fifty-five percent, as highlighted earlier. So
20 we have a disconnect in what the remaining default-service
21 customers are getting charged for bad debt.

22 And I understand it was in the rate case. I'm not
23 criticizing. I'm just trying to be thoughtful about how these
24 costs are recovered. Okay. Thank you. Okay.

1 CHAIRMAN GOLDNER: A question for Mr. Wiesner. You
2 can address this at closing, if you like. But on Bates --
3 Exhibit 2, Bates 11, the Company is looking for a hearing in
4 the next cycle, the next six-month cycle over Christmas week.
5 And I guess I would suggest on behalf of the Commission and
6 all the parties that that might not be optimal, to have a
7 hearing that week, and we may want to pull that in by a week
8 or something, so that we can have a hearing before the
9 Christmas week starts. I'll just highlight that briefly.

10 QUESTIONS BY CHAIRMAN GOLDNER:

11 Q And then a final question. Final question is, how
12 much of the RPS recovery was at ACP versus non-ACP? Does
13 anyone have that calculation?

14 A (Littlehale) For which year?

15 Q Let's use most recent.

16 (Discussion off the record.)

17 Q All right. Sorry. Go ahead, please.

18 A (Robinson) Commissioner Goldner, if we could just
19 point you to Bates page 57.

20 Q Okay.

21 A (Robinson) Of Exhibit 3 or 4, whichever you're looking
22 at. This is -- this is part of the lead lag study, again,
23 which based on calendar year 2024, where -- where we had the
24 market purchases for RPS. And so again, this is -- the

1 purpose of this page is to reflect for working capital
2 purposes the impact of RPS. And so for this, again, we had a
3 total of 12.4 million dollars of purchases that you could
4 see -- that you can see on line 48, and that would be
5 column --- column J. And I think you were asking about the
6 ACP portion, the estimate that we filed last week is about
7 1.8 million dollars. And again, the -- as far as the vintage
8 2024 rec E-2500 filing, that will be done in July.

9 Q Okay. Just to make sure I'm reading it, hopefully,
10 correctly. So ACP is line 49, that's 1.8 million. The mark
11 record purchases, line 48, is 12.4 million, for a total of
12 14.2. So that's something, like, 12 or 13 percent of the
13 total was ACP. Is that the way to read the last three lines?

14 A (Robinson) Yes.

15 Q Okay. Thank you.

16 A (Robinson) Again, and keep in mind this is for lead
17 lag purposes. This is not a reconciliation of the form 8500.

18 Q Okay.

19 A (Robinson) This is just literally looking at the
20 payments going out the door.

21 Q Okay. Thank you very much.

22 And Mr. Littlehale, I was just asked to clarify
23 something, just so that we have the order correctly. I think
24 what you said earlier was that the price increase from the

1 current time period to the time period beginning August 1st is
2 primarily driven by increase in gas prices, which turns into
3 increases in electric pricing.

4 A (Littlehale) Yeah. You know, directly it's higher
5 bids accepted from suppliers, and then a higher self-supply
6 proxy price, which are based upon higher forward power prices,
7 which are based upon higher, you know, natural gas prices.

8 Q Thank you. I just want to make sure we have the
9 record correct on that. Thank you for that. Okay.

10 Any questions from my fellow Commissioners before we
11 move to redirect and then close?

12 QUESTIONS BY COMMISSIONER CHATTOPADHYAY:

13 Q Just one quick follow-up on Exhibit 1, Bates page 34.
14 The Chair was asking about reporting the data by comparing the
15 self-supply costs with the average actual what you paid. I
16 wouldn't -- I mean, that would be very useful, but I would
17 also make sure that you don't drop the information that you
18 have here, which is the price of rejected tranches. Okay?

19 A (Littlehale) The average price.

20 Q Both calculations.

21 A (Littlehale) Both. Yep. Okay.

22 Q Thank you.

23 COMMISSIONER DELL'ORFANO: No further questions from
24 me, Mr. Chair.

1 CHAIRMAN GOLDNER: Thank you. We'll turn now to
2 redirect.

3 MR. WIESNER: Mr. Chairman, I don't believe we have
4 any redirect.

5 CHAIRMAN GOLDNER: Okay. Very good. We can turn
6 now to -- so first, I'll excuse the witnesses. Thank you for
7 your time today.

8 Having heard no objections to proposed Exhibits 1
9 through 5, the Commission shall strike identification on those
10 exhibits and enter them into evidence.

11 (Petitioner's Exhibit 1 through 5 received)

12 CHAIRMAN GOLDNER: We'll now invite the parties to
13 make closing statements regarding the Company's proposal,
14 beginning with CPCNH.

15 MS. DENNIS: Thank you, Mr. Chairman and
16 Commissioners. At this time, I would like to ask you to
17 recognize my colleague, immediate past Chair of CPCNH, Clifton
18 Below.

19 CHAIRMAN GOLDNER: Thank you. Mr. Below.

20 MR. BELOW: Thank you. We don't have any concerns
21 about the Company's proposed rates. But I would -- I can
22 respond to your question.

23 CHAIRMAN GOLDNER: Thank you.

24 MR. BELOW: For our current rate build-up, we looked

1 at August '24 to January '25 average losses, and what we did,
2 those are all resettled, fully resettled, short of a secondary
3 rebilling. And we compared what the retail billings versus
4 what we had to purchase at wholesale, and there is quite a
5 variation. I'll just run through the numbers. And this is
6 across all rate classes, so I think we do have it somewhat
7 teased out by rate class, but I don't have those numbers.

8 So for Eversource, the overall average loss, or
9 delta between wholesale and retail, was 7.52 percent. For the
10 New Hampshire Electric co-op, 6.17 percent. For Unitil, 3.80
11 percent. And for Liberty negative 4.36 percent. In other
12 words, for Liberty, we actually billed more than we had to
13 purchase. We have one hypothesis, although I'm not sure it
14 completely fits why this varies so much, but in theory -- I
15 mean, part of what actually goes into the actual apparent
16 losses is unaccounted for energy. And we never thought of
17 Liberty having a lot more net metered generation that counts
18 as load reducers relative to the other utilities. But if that
19 is, in fact, the case relative to the total load, that can
20 result in a negative apparent loss. But it doesn't explain
21 why there's an 11 percent difference between Eversource and
22 Liberty, because Eversource doesn't seem that different,
23 although they do use different load settlement systems.
24 Unitil and Liberty use the same third-party vendor, as well as

1 the co-op, and Eversource has an in-house load settlement
2 system. And so on composite -- our composite loss factor,
3 cross-load weighting, is 5.65 percent.

4 And also, at the hearing on Unitil's default-service
5 rate, I mentioned what I call the swing cost, which is
6 deviation from forward strips, when you either have to buy
7 more at the real-time price or liquidate. And that may not
8 apply directly to companies that own a lot of generation, but
9 in a sense it does, because they end up perhaps with surplus
10 generation or not quite enough to meet their bid. And I
11 was -- I now have a specific number I can give you for the
12 upcoming rate period. We're estimating that swing cost at
13 \$4.02 a megawatt hour. So that, what you're calling sort of
14 premium or potentially sort of profit, a chunk, a significant
15 chunk of that, four dollars a megawatt hour, may be actual
16 additional cost of supply. Hope that helps.

17 CHAIRMAN GOLDNER: Yeah. Thank you, Mr. Below.
18 That was very helpful. Thank you. Okay.

19 We'll move now to the New Hampshire Department of
20 Energy.

21 MS. LYNCH: Thank you. The New Hampshire Department
22 of Energy has reviewed the petition, testimony, and
23 attachments that have been introduced as exhibits. We have
24 conducted one technical session with the Company. And based

1 on this and what was presented today at hearing, the DOE
2 supports the Company's proposal. As discussed, the Company is
3 not proposing to include the 6.5 million under-collection,
4 which was discussed in the Company's stranded cost recovery
5 docket. The DOE looks forward to reviewing any forthcoming
6 orders on this, as described in order 28,147 in the stranded
7 cost docket, DE 24-112, and plans to engage in discovery with
8 the Company on this. Thank you.

9 CHAIRMAN GOLDNER: Thank you. We'll turn now to the
10 Office of the Consumer Advocate.

11 MR. KREIS: Thank you, Mr. Chairman. I will say on
12 behalf of the Office of the Consumer Advocate that everything
13 about default service in New Hampshire remains of concern to
14 our office. With that said, I have no reason to recommend to
15 the Commission that you do anything other than approve the
16 proposed default energy service rates that are contained in
17 the Company's filings, as it appears everything that the
18 Company has done here is in good order.

19 CHAIRMAN GOLDNER: Thank you. And Eversource.

20 MR. WIESNER: Thank you, Mr. Chairman. I do want to
21 express our appreciation for the willingness of the Department
22 and other parties to participate in the technical session
23 yesterday afternoon. These dockets move very quickly, as you
24 know. And it is helpful to have that informal discussion

1 prior to the hearing to surface any issues and bring greater
2 clarity to the presentation that we make at hearing.

3 With respect to the schedule for December, we'll
4 take a look at that and see if we can avoid the week of
5 Christmas. I understand that concern. One of the constraints
6 is, there is an interest among the three regulated utilities
7 in the state to stagger the competitive solicitations and not
8 have them all occur at the same time. So we'll have to
9 perhaps coordinate with the other two companies, and see what
10 we can do in order to hold that week harmless, if you will.

11 Other than that, I just will say that the rates that
12 we've proposed for the Commission's approval represent the
13 results of a fair and successful competitive solicitation for
14 fifty percent of the small customer group load, as well as the
15 self-supply portion of load for the small customers, and a
16 hundred percent of the large customers, the bids accepted
17 through the RFP process, and that process itself consistent
18 with the Electric Restructuring Act, the settlement agreement
19 in docket DE 17-113, and the order approving that settlement
20 many years ago.

21 Separate proxy prices, as you've heard, were
22 developed for the self-supplied portions of the small customer
23 and large customer load for use in setting the energy service
24 rates for effect August 1st, consistent with the methodology

1 specified by the Commission in its recent orders. It's
2 important to note that the accepted bids, and all bids
3 received in response to the RFP, are reflective of current
4 market conditions at the time those bids were made and
5 selected. The proposed energy service rates for the six-month
6 period beginning on August 1st were derived from the selected
7 bids and the calculated self-supply proxy prices appropriately
8 determined, also taking into account actual and anticipated
9 RBS compliance costs and the prior period reconciliations
10 previously approved for recovery consistent with the
11 Commission-direct practices and requirements.

12 As you have heard, this filing does not include the
13 6.5 million dollar large customer group deferred under
14 recovery balance. We will bring that forward with the
15 proposed reallocation within the energy service rate when the
16 next phase of this proceeding begins pursuant to the
17 Commission's supplemental order of notice, as outlined in the
18 recent order issued in the stranded cost recovery charge
19 docket.

20 In summary, we do believe the energy service rates
21 as proposed by the Company will result in just and reasonable
22 rates for Eversource's default-service customers, and that the
23 resulting rates should be approved by the Commission. So we
24 respectfully request that the Commission approve both the

1 small customer group rate and the large customer monthly
2 rates, including the proxy prices used for the self-supply
3 tranches for those two groups. And in view of the compressed
4 timeline that applies in these default service proceedings, we
5 ask that the Commission approve the Company's proposal by the
6 date specified, which is this Friday the 27th. Thank you.

7 CHAIRMAN GOLDNER: Thank you. The Commissioner will
8 take the matter under advisement and issue a ruling no later
9 than Friday, June 27th, as requested by the Company. Thank
10 you for your time today. The hearing is adjourned.

11 (Proceedings concluded at 11:13 a.m.)
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CERTIFICATE

I, Melida Harris, a court-approved proofreader, do hereby certify that the foregoing is a correct transcript from the official electronic sound recording of the proceedings in the above-entitled matter, to the best of my professional skills and abilities.

TRANSCRIPTIONIST(S): Amy Jenkins
Irma Maglica

MELIDA HARRIS, CDLT-269
Proofreader

July 7, 2025