

# CX Meets BPMN

CX Shape	Mapped BPMN Shape	Why It Fits
Customer Actions	Catching Events	Customer does something → triggers an internal process; modeled as catching events in BPMN.
Touchpoints	Catching Events, Throwing Events, Tasks	Interaction points: modeled as catching/throwing events or tasks (e.g., sending an email).
Emotions / Sentiment	Process Tasks	Where process tasks succeed or fail, directly impacting customer emotions and experience.
Pain Points	Text Annotations (High-Impact Marker)	Highlight processes as “high impact” where failure creates friction for customers.
Opportunities	Text Annotations (Improvement Marker)	Annotate processes that could delight customers if optimized.

