

COTTAGE FOOD LAW REPORT

Lincoln County

Kansas · Lincoln · FIPS 20105 · Population 2,870 · Crosodo
Index #1896*

| STATE BASELINE | STATE TIER | ANNUAL SALES CAP (STATE) | CONFIDENCE | LAST VERIFIED |
|----------------|------------|--------------------------|------------|---------------|
| K.S.A. §65-657 | Great | — | MEDIUM | 2026-05-06 |

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

KANSAS: LINCOLN COUNTY

CROSODO INDEX #1896* · FIPS 20105 · Lincoln

Lincoln County

Population 2,870 · State baseline: K.S.A. §65-657 · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (No sales cap. No food handler cert required. Direct-to-consumer sales only; allowed at farm, farmers market, roadside stand, home, and events. No state registration required for most cottage foods.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

Not specified in state law

HOME OCCUPATION PERMIT?

Varies (Lincoln County is a small rural county in north-central Kansas. Unincorporated areas governed by county zoning. Contact Lincoln County Clerk for home occupation permit requirements.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

Upon-complaint (Consumer complaint or illness investigation)

Home kitchen rules

| | |
|-----------------------------------|---|
| HOME KITCHEN ALLOWED | Yes — No sales cap. No food handler cert required. Direct-to-consumer sales only; allowed at farm, farmers market, roadside stand, home, and events. No state registration required for most cottage foods. |
| SEPARATE DEDICATED KITCHEN | No |
| PET RESTRICTIONS | Not specified in state law |
| WATER SUPPLY | Standard residential water supply |
| HANDWASHING | Good sanitation practices required |
| FOOD STORAGE | Appropriate storage to maintain product safety |

Inspection & permitting

| | |
|-------------------------------|--|
| INSPECTION REQUIRED | Upon-complaint — Consumer complaint or illness investigation |
| HOME OCCUPATION PERMIT | Varies — Lincoln County is a small rural county in north-central Kansas. Unincorporated areas governed by county zoning. Contact Lincoln County Clerk for home occupation permit requirements. |
| LOCAL BUSINESS LICENSE | Varies |

Customer-facing rules

| | |
|--------------------------------|--|
| ON-SITE CUSTOMER PICKUP | Yes |
| ON-SITE SIGNAGE | Conditional |
| DELIVERY / PICKUP RULES | Direct delivery to consumer permitted in-state |
| MAX EMPLOYEES IN HOME | Not specified at county level |

Relevant county code

Lincoln County zoning regulations

RESEARCH NOTES

Kansas Great-tier state. Lincoln County is very small and rural (pop. ~2,870). No county-specific cottage food or home occupation ordinance found. State cottage food law (K.S.A. §65-657) is primary framework.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.lincolncountyks.org>

<https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

Questions? Join the Crosodo Forum to discuss your county's specific zoning rules at <https://crosodo.com/nb/kansas/lincoln-county-discuss>

Bordering counties — cottage food law

| Regulation | Lincoln County | Ellsworth County | Mitchell County |
|----------------------------|--|--|--|
| HOME KITCHEN ALLOWED | Yes | Yes | Yes |
| SEPARATE DEDICATED KITCHEN | No | No | No |
| PETS ALLOWED | Not specified in state law | No specific pet restriction in state cottage food law; good sanitary practices required. | Not specified in state law |
| INSPECTION REQUIRED | Upon-complaint | Upon-complaint | Upon-complaint |
| ON-SITE CUSTOMER PICKUP | Yes | Yes | Yes |
| ON-SITE SIGNAGE | Conditional | Conditional | Conditional |
| DELIVERY / PICKUP | Direct delivery to consumer permitted in-state | Direct-to-consumer only. Sales allowed at home, farmers markets, events, roadside stands, online with delivery within Kansas. No wholesale ... | Direct delivery to consumer permitted in-state |
| HOME OCCUPATION PERMIT | Varies | Varies | Varies |
| LOCAL BUSINESS LICENSE | Varies | Varies | Varies |
| RESTRICTIONS | No sales cap. No food handler cert required. Direct-to-consumer sales only; allowed at farm, farmers market, roadside stand, home, and even... | Kansas exempts non-TCS (shelf-stable) homemade foods sold direct-to-consumer from food establishment licensing requirements (K.S.A. §65-689... | No sales cap. No food handler cert required. Direct-to-consumer sales only; allowed at farm, farmers market, roadside stand, home, and even... |
| FOOD STORAGE | Appropriate storage to maintain product safety | Non-TCS (shelf-stable) foods only; no refrigeration-required products. | Appropriate storage to maintain product safety |
| POPULATION | 2,870 | 6,374 | 5,987 |

State context — Kansas cottage food law

Lincoln County’s rules sit on top of Kansas’s state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

| | |
|--|-------------------|
| STATUTE | ANNUAL SALES CAP |
| K.S.A. §65-657 | — |
| REGISTRATION REQUIRED | FOOD HANDLER CERT |
| No | No |
| KITCHEN INSPECTION | DIRECT SALES ONLY |
| Upon-complaint | Yes |
| INDIRECT SALES | |
| No — Indirect sales to restaurants, retail stores, or wholesale are not allowed under the exemption; producers needing wholesale or retail channels must obtain a KDA food processing license. | |

For the full state-level analysis including the verbatim statute text, see the [Kansas cottage food law report](#).

STATE-LEVEL REFERENCES

State statute: https://www.ksrevisor.org/statutes/chapters/ch65/065_006_0057.html

State dept cottage food page: <https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

Forrager.com: <https://forrager.com/law/kansas/>

Questions?

Join the Crosodo Forum to discuss Lincoln County's specific zoning rules, permits, and what other home bakers are seeing locally.

<https://crosodo.com/nb/kansas/lincoln-county-discuss>
