

COTTAGE FOOD LAW REPORT

Midland County

Michigan · Midland · FIPS 26111 · Population 83,503 ·
Crosodo Index #2107*

STATE BASELINE	STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
MCL §289.4102	Great	50000	MEDIUM	2026-05-05

IMPORTANT – NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

MICHIGAN: MIDLAND COUNTY

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Midland County

Population 83,503 · State baseline: MCL §289.4102 · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Same as all Michigan counties: primary domestic residence kitchen only, non-PHF foods only, \$50,000 annual cap (2025 amendment), direct sales within Michigan only. No registration or license required from MDARD. Contact local unit of government for local rules.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

MDARD guidance recommends excluding pets during production; complaint investigations may examine kitchen conditions.

HOME OCCUPATION PERMIT?

Varies (Midland County and the City of Midland may have home occupation permit requirements. MDARD explicitly notes operators must check with their local unit of government.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

Upon-complaint (MDARD may inspect upon complaint or foodborne illness link. No routine inspections.)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Same as all Michigan counties: primary domestic residence kitchen only, non-PHF foods only, \$50,000 annual cap (2025 amendment), direct sales within Michigan only. No registration or license required from MDARD. Contact local unit of government for local rules.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	MDARD guidance recommends excluding pets during production; complaint investigations may examine kitchen conditions.
WATER SUPPLY	No specific statutory requirement; potable water expected.
HANDWASHING	No specific statutory requirement; safe food handling expected.
FOOD STORAGE	Products must be stored at primary residence; prevent adulteration from insects, chemicals, water damage, insanitary conditions.

Inspection & permitting

INSPECTION REQUIRED	Upon-complaint — MDARD may inspect upon complaint or foodborne illness link. No routine inspections.
HOME OCCUPATION PERMIT	Varies — Midland County and the City of Midland may have home occupation permit requirements. MDARD explicitly notes operators must check with their local unit of government.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales at farmers markets, craft shows, roadside stands, from home, online, and via third-party delivery platforms (with direct consumer interaction opportunity). All sales within Michigan only.
MAX EMPLOYEES IN HOME	Not specified in cottage food statute.

Relevant county code

No Midland County-specific cottage food code identified. MCL §289.4102 governs.

RESEARCH NOTES

Midland County is home to Dow Chemical (Dow Inc.) and has a significant chemical industry presence. Michigan cottage food framework applies uniformly. No county-specific overrides identified. Confidence is medium: state law confirmed from official MDARD source; county-level rules not verified.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.michigan.gov/mdard/food-dairy/michigan-cottage-foods-information>

<https://www.legislature.mi.gov/Laws/MCL?objectName=MCL-289-4102>

Questions? Join the Crosodo Forum to discuss your county’s specific zoning rules at <https://crosodo.com/nb/michigan/midland-county-discuss>

Bordering counties — cottage food law

Regulation	Midland County	Bay County	Isabella County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	MDARD guidance recommends excluding pets during production; complaint investigations may examine kitchen conditions.	No specific state pet restriction, but standard sanitation practices apply.	No state prohibition; good manufacturing practice applies — pets should be excluded during production
INSPECTION REQUIRED	Upon-complaint	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales at farmers markets, craft shows, roadside stands, from home, online, and via third-party delivery platforms (with direct consu...	Direct-to-consumer only. Online, mail order, and third-party delivery permitted (2025 amendment). No wholesale or consignment.	Direct sales only per state law; online/mail order allowed under 2025 amendment (effective March 2026). No wholesale or consignment.
HOME OCCUPATION PERMIT	Varies	Conditional	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Same as all Michigan counties: primary domestic residence kitchen only, non-PHF foods only, \$50,000 annual cap (2025 amendment), direct sal...	Michigan allows non-potentially hazardous foods from home kitchens. Annual sales cap of \$50,000 (raised by 2025 HB 4122, effective March 20...	Michigan cottage food law allows home kitchen production of non-PHF foods. \$50,000 annual sales cap (raised 2025, effective March 2026). No...
FOOD STORAGE	Products must be stored at primary residence; prevent adulteration from insects, chemicals, water damage, insanitary conditions.	Non-potentially hazardous foods only. Acidified foods, low-acid canned foods, fruit butters, pickles, fermented foods, salsas, sauces, ketc...	Non-PHF shelf-stable foods; properly labeled and stored
POPULATION	83,503	103,752	64,938

State context — Michigan cottage food law

Midland County's rules sit on top of Michigan's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
MCL §289.4102	50000
REGISTRATION REQUIRED	FOOD HANDLER CERT
No	No
KITCHEN INSPECTION	DIRECT SALES ONLY
No	Yes

INDIRECT SALES

No — Sales through retail stores, restaurants, or wholesale are prohibited. Online sales, mail order, and third-party delivery platform sales (e.g., DoorDash) are allowed in-state only, but require the producer to offer the customer an opportunity to directly interact (face-to-face or virtually) before purchase. A separate \$75,000 cap applies if all products are priced at \$250 or more per item. Honey and maple syrup have a separate exemption permitting indirect retail sales up to \$15,000/year.

For the full state-level analysis including the verbatim statute text, see the [Michigan cottage food law report](#).

STATE-LEVEL REFERENCES

State statute: <https://www.legislature.mi.gov/Laws/MCL?objectName=MCL-289-4102>

State dept cottage food page: <https://www.michigan.gov/mdard/food-dairy/cottage-foods>

Forrager.com: <https://forrager.com/law/michigan/>

Questions?

Join the Crosodo Forum to discuss Midland County's specific zoning rules, permits, and what other home bakers are seeing locally.

<https://crosodo.com/nb/michigan/midland-county-discuss>
