

COTTAGE FOOD LAW REPORT

Martin County

Minnesota · Fairmont · FIPS 27091 · Population 19,561 ·
Crosodo Index #1536*

STATE BASELINE	STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
Minn. Stat. §28A.152	Great	78000	MEDIUM	2026-05-06

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

MINNESOTA: MARTIN COUNTY

CROSODO INDEX #1536* · FIPS 27091 · Fairmont

Martin County

Population 19,561 · State baseline: Minn. Stat. §28A.152 · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods from a home kitchen. Tier 1 (up to ~\$7,665/year): free online training only. Tier 2 (up to \$78,000/year): paid training course and \$30 annual registration fee required. Direct sales, farmers markets, community events, and internet sales permitted. Canned goods cannot be sold across state lines.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific state cottage food pet restriction; good sanitation practices required.

HOME OCCUPATION PERMIT?

Varies (No county-specific cottage food permit identified. Martin County is a southern Minnesota county with county seat Fairmont, known for its lakes and proximity to the Iowa border. Local townships may have home occupation zoning standards. Operators should contact Martin County planning or their local township.)

ON-SITE / PORCH PICKUP?

Conditional

INSPECTION REQUIRED?

No (Complaint-based investigation only.)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods from a home kitchen. Tier 1 (up to ~\$7,665/year): free online training only. Tier 2 (up to \$78,000/year): paid training course and \$30 annual registration fee required. Direct sales, farmers markets, community events, and internet sales permitted. Canned goods cannot be sold across state lines.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific state cottage food pet restriction; good sanitation practices required.
WATER SUPPLY	No specific state cottage food water testing requirement.
HANDWASHING	No specific state cottage food handwashing mandate beyond food safety training requirements.
FOOD STORAGE	Non-potentially hazardous foods only; no refrigeration required.

Inspection & permitting

INSPECTION REQUIRED	No — Complaint-based investigation only.
HOME OCCUPATION PERMIT	Varies — No county-specific cottage food permit identified. Martin County is a southern Minnesota county with county seat Fairmont, known for its lakes and proximity to the Iowa border. Local townships may have home occupation zoning standards. Operators should contact Martin County planning or their local township.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Conditional
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales from home, farmers markets, community events, and internet sales permitted. Canned goods may not be sold across state lines.
MAX EMPLOYEES IN HOME	Not specified in state cottage food statute.

Relevant county code

No county-specific cottage food ordinance identified; state MDA rules govern.

RESEARCH NOTES

No Martin County-specific cottage food zoning ordinance found. State MDA rules govern; local jurisdictions largely defer to state law. Defaulted to MN state baseline plus medium confidence.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.co.martin.mn.us>

<https://www.revisor.mn.gov/statutes/cite/28A.152>

<https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

Questions? Join the Crosodo Forum to discuss your county's specific zoning rules at <https://crosodo.com/nb/minnesota/martin-county-discuss>

Bordering counties — cottage food law

Regulation	Martin County	Faribault County	Jackson County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state cottage food pet restriction; good sanitation practices required.	No specific state cottage food pet restriction; good sanitation practices required.	No specific state cottage food pet restriction; good sanitation practices required.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Conditional	Conditional	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales from home, farmers markets, community events, and internet sales permitted. Canned goods may not be sold across state lines.	Direct sales from home, farmers markets, community events, and internet sales permitted. Canned goods may not be sold across state lines.	Direct sales from home, farmers markets, community events, and internet sales permitted. Canned goods may not be sold across state lines.
HOME OCCUPATION PERMIT	Varies	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods ...	Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods ...	Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods ...
FOOD STORAGE	Non-potentially hazardous foods only; no refrigeration required.	Non-potentially hazardous foods only; no refrigeration required.	Non-potentially hazardous foods only; no refrigeration required.
POPULATION	19,960	13,931	9,990

State context — Minnesota cottage food law

Martin County's rules sit on top of Minnesota's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE Minn. Stat. §28A.152	ANNUAL SALES CAP 78000
REGISTRATION REQUIRED Yes	FOOD HANDLER CERT Yes
KITCHEN INSPECTION No	DIRECT SALES ONLY No

INDIRECT SALES

No — Sales are limited to direct-to-consumer channels: community events, farmers markets, from the producer's home, online (in-state delivery by the producer personally or by mail/commercial delivery), and fundraising donations. Restaurants, retail stores, roadside stands, mail order wholesale, and catering are prohibited. All deliveries must be made by the producer personally unless shipped by mail or commercial delivery upon a prior online sale. Home-canned products in the pH/water-activity exemption category (Subd. 1(a)(2)) may not be sold outside of Minnesota.

For the full state-level analysis including the verbatim statute text, see the [Minnesota cottage food law report](#).

STATE-LEVEL REFERENCES

State statute: <https://www.revisor.mn.gov/statutes/cite/28A.152>

State dept cottage food page: <https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

Forrager.com: <https://forrager.com/law/minnesota/>

Questions?

Join the Crosodo Forum to discuss Martin County's specific zoning rules, permits, and what other home bakers are seeing locally.

<https://crosodo.com/nb/minnesota/martin-county-discuss>
