

COTTAGE FOOD LAW REPORT

St. Louis County

Minnesota · Duluth · FIPS 27137 · Population 200,122 ·
Crosodo Index #534*

STATE BASELINE

Minn. Stat. §28A.152

STATE TIER

Great

ANNUAL SALES CAP (STATE)

78000

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

St. Louis County, Minnesota — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

78000

HOME OCCUPATION PERMIT?

Conditional

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

No explicit state-level pet restriction documented for Minnesota cottage food operations.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Minnesota cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Minnesota home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Minnesota label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MINNESOTA: ST. LOUIS COUNTY

CROSODO INDEX #534* · FIPS 27137 · Duluth

St. Louis County

Population 200,122 · State baseline: Minn. Stat. §28A.152 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Minnesota cottage food law (§28A.152, most recently amended 2025) allows non-PHF foods from a home kitchen. Annual sales cap: \$78,000 (2025 amendment, CPI-indexed from July 2025). Two-tier system: Tier 1 (up to ~\$7,665/year) requires only free online training; Tier 2 (up to \$78,000) requires \$50 paid course (renewed every 3 years) and \$30 annual registration fee. Registration with MDA required. No routine kitchen inspection. St. Louis County is Minnesota's largest county by area.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No explicit state-level pet restriction documented for Minnesota cottage food operations.

HOME OCCUPATION PERMIT?

Conditional (St. Louis County (unincorporated areas) and municipalities (Duluth, Hibbing, Virginia, Cloquet) may require home occupation permits for home-based businesses. Contact St. Louis County or relevant municipal planning/zoning office. Minnesota does not have a statewide preemption of local home occupation zoning requirements.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (No routine inspection for Minnesota cottage food operations. MDA may investigate upon complaint.)

Home kitchen rules

HOME KITCHEN ALLOWED

Yes — Minnesota cottage food law (§28A.152, most recently amended 2025) allows non-PHF foods from a home kitchen. Annual sales cap: \$78,000 (2025 amendment, CPI-indexed from July 2025). Two-tier system: Tier 1 (up to ~\$7,665/year) requires only free online training; Tier 2 (up to \$78,000) requires \$50 paid course (renewed every 3 years) and \$30 annual registration fee. Registration with MDA required. No routine kitchen inspection. St. Louis County is Minnesota's largest county by area.

SEPARATE DEDICATED KITCHEN

No

PET RESTRICTIONS

No explicit state-level pet restriction documented for Minnesota cottage food operations.

WATER SUPPLY

No specific water testing requirement documented for Minnesota cottage food operations.

HANDWASHING

Food handler training required (either free online training or paid course). Handwashing and hygiene covered in training.

FOOD STORAGE

Non-PHF (non-potentially hazardous) foods only. Standard GMP storage. Home-canned goods with pH 4.6 or lower or water activity 0.85 or less also permitted (under the 'Pickle Bill' category).

Inspection & permitting

INSPECTION REQUIRED	No — No routine inspection for Minnesota cottage food operations. MDA may investigate upon complaint.
HOME OCCUPATION PERMIT	Conditional — St. Louis County (unincorporated areas) and municipalities (Duluth, Hibbing, Virginia, Cloquet) may require home occupation permits for home-based businesses. Contact St. Louis County or relevant municipal planning/zoning office. Minnesota does not have a statewide preemption of local home occupation zoning requirements.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Minnesota cottage food law allows in-state direct sales at events, farmers markets, home, and online. Indirect sales (retail) not permitted. Home-canned products may not be sold outside Minnesota.
MAX EMPLOYEES IN HOME	No explicit employee cap in Minnesota cottage food statute. Home occupation zoning may restrict non-resident employees.

Relevant county code

Minn. Stat. §28A.152; St. Louis County zoning ordinances (contact for home occupation details)

RESEARCH NOTES

Minnesota state baseline applies. St. Louis County (county seat: Duluth) is the largest county by area in Minnesota and includes the Duluth-Superior metro area and Iron Range. No county-specific URLs or overrides found. The 2025 Minnesota amendment raised the annual cap to \$78,000 and added a two-tier training structure. Home-canned goods (Pickle Bill category) have additional restrictions including in-state only sales.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

<https://www.revisor.mn.gov/statutes/cite/28A.152>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/minnesota/st-louis-county-discuss

Bordering counties — cottage food law

Regulation	St. Louis County	Aitkin County	Carlton County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No explicit state-level pet restriction documented for Minnesota cottage food operations.	No specific state cottage food pet restriction; good sanitation practices required.	No specific state cottage food pet restriction; good sanitation practices required.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Conditional	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Minnesota cottage food law allows in-state direct sales at events, farmers markets, home, and online. Indirect sales (retail) not permitted...	Direct sales from home, farmers markets, community events, and internet sales permitted. Canned goods may not be sold across state lines.	Direct sales from home, farmers markets, community events, and internet sales permitted. Canned goods may not be sold across state lines.
HOME OCCUPATION PERMIT	Conditional	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Minnesota cottage food law (§28A.152, most recently amended 2025) allows non-PHF foods from a home kitchen. Annual sales cap: \$78,000 (2025...	Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods ...	Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods ...
FOOD STORAGE	Non-PHF (non-potentially hazardous) foods only. Standard GMP storage. Home-canned goods with pH 4.6 or lower or water activity 0.85 or less...	Non-potentially hazardous foods only; no refrigeration required.	Non-potentially hazardous foods only; no refrigeration required.
POPULATION	200,122	15,859	36,362

State context — Minnesota cottage food law

St. Louis County's rules sit on top of Minnesota's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
Minn. Stat. §28A.152	78000
REGISTRATION REQUIRED	FOOD HANDLER CERT
Yes	Yes
KITCHEN INSPECTION	DIRECT SALES ONLY
No	No

INDIRECT SALES

No — Sales are limited to direct-to-consumer channels: community events, farmers markets, from the producer's home, online (in-state delivery by the producer personally or by mail/commercial delivery), and fundraising donations. Restaurants, retail stores, roadside stands, mail order wholesale, and catering are prohibited. All deliveries must be made by the producer personally unless shipped by mail or commercial delivery upon a prior online sale. Home-canned products in the pH/water-activity exemption category (Subd. 1(a)(2)) may not be sold outside of Minnesota.

For the full state-level analysis including the verbatim statute text, see the [Minnesota cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/minnesota.

STATE-LEVEL REFERENCES

State statute: <https://www.revisor.mn.gov/statutes/cite/28A.152>

State dept cottage food page: <https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

Forrager.com: <https://forrager.com/law/minnesota/>

Questions about St. Louis County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/minnesota/st-louis-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in St. Louis County, Minnesota. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/minnesota/st-louis-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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