

COTTAGE FOOD LAW REPORT

Cass County

Missouri · Harrisonville · FIPS 29037 · Population 108,205 ·
Crosodo Index #454*

STATE BASELINE

Mo. Rev. Stat. §196.298

STATE TIER

Great

ANNUAL SALES CAP (STATE)

—

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

MISSOURI: CASS COUNTY

CROSODO INDEX #454* · FIPS 29037 · Harrisonville

Cass County

Population 108,205 · State baseline: Mo. Rev. Stat. §196.298 · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Missouri primary statute (§196.298) allows only: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams and jellies, and dried herbs and herb mixes. No sales cap. No registration required. Direct-to-consumer only; events, farmers markets, restaurants, retail stores, and roadside stands are prohibited under §196.298. Missouri prohibits local health departments from regulating cottage food operations. Online/in-state shipping added by 2022 amendment.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific state restriction in the cottage food statute.

HOME OCCUPATION PERMIT?

Conditional (Harrisonville and other municipalities in Cass County may have home occupation zoning requirements. Missouri state law expressly prohibits local health departments from regulating cottage food, but local zoning/home occupation rules are a separate matter. No specific Cass County cottage food ordinance identified.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (No routine inspections. Missouri statute prohibits local health departments from regulating cottage food operations (§196.298(3)(1)).)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Missouri primary statute (§196.298) allows only: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams and jellies, and dried herbs and herb mixes. No sales cap. No registration required. Direct-to-consumer only; events, farmers markets, restaurants, retail stores, and roadside stands are prohibited under §196.298. Missouri prohibits local health departments from regulating cottage food operations. Online/in-state shipping added by 2022 amendment.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific state restriction in the cottage food statute.
WATER SUPPLY	No specific state requirement beyond standard sanitation.
HANDWASHING	Standard handwashing practices required.
FOOD STORAGE	Only baked goods, canned jams/jellies, and dried herbs allowed. All other food types (candies, acidified foods, pickles, salsas, etc.) are prohibited under §196.298.

Inspection & permitting

INSPECTION REQUIRED	No — No routine inspections. Missouri statute prohibits local health departments from regulating cottage food operations (§196.298(3)(1)).
HOME OCCUPATION PERMIT	Conditional — Harrisonville and other municipalities in Cass County may have home occupation zoning requirements. Missouri state law expressly prohibits local health departments from regulating cottage food, but local zoning/home occupation rules are a separate matter. No specific Cass County cottage food ordinance identified.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct-to-consumer at home and via online/in-state shipping permitted (2022 amendment). Farmers markets, events, restaurants, retail stores, roadside stands are prohibited under §196.298 (though some counties may have a separate individual-stands law).
MAX EMPLOYEES IN HOME	Not specified in state statute.

Relevant county code

No specific Cass County code section identified. State law governs: Mo. Rev. Stat. §196.298.

RESEARCH NOTES

Cass County has no county URLs in the input. State baseline governs. Missouri’s cottage food law has a narrow scope (baked goods, jams/jellies, herbs only) but no sales cap and expressly prohibits local health regulation. The 2022 amendment (HB 1697) added online/in-state shipping. Cass County is in the Kansas City metro area. No county-specific overrides found. Confidence medium.

SOURCES VERIFIED AT RESEARCH TIME

<https://health.mo.gov/safety/foodsafety/cottagefood.php>

<https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

Questions? Join the Crosodo Forum to discuss your county’s specific zoning rules at <https://crosodo.com/nb/missouri/cass-county-discuss>

State context — Missouri cottage food law

Cass County's rules sit on top of Missouri's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
Mo. Rev. Stat. §196.298	—
REGISTRATION REQUIRED	FOOD HANDLER CERT
No	No
KITCHEN INSPECTION	DIRECT SALES ONLY
No	Yes

INDIRECT SALES

No — Under §196.298, sales must be directly to consumers from the producer's home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

For the full state-level analysis including the verbatim statute text, see the [Missouri cottage food law report](#).

STATE-LEVEL REFERENCES

State statute: <https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

State dept cottage food page: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Forrager.com: <https://forrager.com/law/missouri/>

Questions?

Join the Crosodo Forum to discuss Cass County's specific zoning rules, permits, and what other home bakers are seeing locally.

<https://crosodo.com/nb/missouri/cass-county-discuss>
