

## COTTAGE FOOD LAW REPORT

# Lincoln County

Missouri · Troy · FIPS 29113 · Population 60,172 · Crosodo  
Index #1062\*

## STATE BASELINE

Mo. Rev. Stat. §196.298

## STATE TIER

Great

## ANNUAL SALES CAP (STATE)

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## CONFIDENCE

MEDIUM

## LAST VERIFIED

2026-05-05

**IMPORTANT — NOT LEGAL ADVICE**

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

**Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision.** Consult a licensed attorney for advice specific to your situation.

MISSOURI: LINCOLN COUNTY

CROSODO INDEX #1062\* · FIPS 29113 · Troy

# Lincoln County

Population 60,172 · State baseline: Mo. Rev. Stat. §196.298 · **MEDIUM**

### QUICK VIEW FOR BAKERS IN THIS COUNTY

**HOME KITCHEN ALLOWED?**

Yes (Missouri cottage food law (§196.298) allows nonperishable baked goods, canned jams and jellies, and dried herbs/herb mixes only. No registration, no inspection required. No sales cap. Direct sales only. Missouri expressly prohibits local health departments from regulating cottage food operations.)

**SEPARATE KITCHEN REQUIRED?**

No

**PETS ALLOWED?**

No specific pet restriction in state cottage food law.

**HOME OCCUPATION PERMIT?**

Varies (Lincoln County may have home occupation zoning requirements. Missouri prohibits local health department regulation of cottage food but general land-use zoning may still apply. Operators should check with Lincoln County Planning.)

**ON-SITE / PORCH PICKUP?**

Yes

**INSPECTION REQUIRED?**

No (Missouri expressly prohibits local health departments from regulating cottage food operations (§196.298(3)(1)).)

### Home kitchen rules

<b>HOME KITCHEN ALLOWED</b>	Yes — Missouri cottage food law (§196.298) allows nonperishable baked goods, canned jams and jellies, and dried herbs/herb mixes only. No registration, no inspection required. No sales cap. Direct sales only. Missouri expressly prohibits local health departments from regulating cottage food operations.
<b>SEPARATE DEDICATED KITCHEN</b>	No
<b>PET RESTRICTIONS</b>	No specific pet restriction in state cottage food law.
<b>WATER SUPPLY</b>	No specific state cottage food water supply requirement.
<b>HANDWASHING</b>	No specific state cottage food handwashing mandate.
<b>FOOD STORAGE</b>	Products must be nonperishable; no specific storage mandate.

### Inspection & permitting

<b>INSPECTION REQUIRED</b>	No — Missouri expressly prohibits local health departments from regulating cottage food operations (§196.298(3)(1)).
<b>HOME OCCUPATION PERMIT</b>	Varies — Lincoln County may have home occupation zoning requirements. Missouri prohibits local health department regulation of cottage food but general land-use zoning may still apply. Operators should check with Lincoln County Planning.
<b>LOCAL BUSINESS LICENSE</b>	Varies

### Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales to consumers. Home pickup, farmers markets, events permitted. Online/in-state shipping also allowed per 2022 amendment (HB 1697). No wholesale, no restaurant/retail store sales under §196.298.
MAX EMPLOYEES IN HOME	Not specified in state statute.

### Relevant county code

Lincoln County Zoning Code (home occupation provisions); no specific cottage food county code identified. Note: local health dept regulation prohibited by state law.

#### RESEARCH NOTES

No county-specific cottage food ordinance found for Lincoln County. State baseline (Mo. Rev. Stat. §196.298) applies. Missouri’s limited food scope (baked goods, jams/jellies, dried herbs only) is the primary restriction, but the law is otherwise permissive. The 2022 HB 1697 amendment added online/in-state shipping. Missouri uniquely prohibits local health departments from regulating cottage food production.

#### SOURCES VERIFIED AT RESEARCH TIME

<https://health.mo.gov/safety/foodsafety/cottagefood.php>

<https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

**Questions?** Join the Crosodo Forum to discuss your county’s specific zoning rules at <https://crosodo.com/nb/missouri/lincoln-county-discuss>

## Bordering counties — cottage food law

Regulation	Lincoln County	St. Charles County	Montgomery County
HOME KITCHEN ALLOWED	Yes	Conditional	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific pet restriction in state cottage food law.	No specific state restriction; standard food safety practices apply.	No explicit state restriction; standard food safety practices apply.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	No
DELIVERY / PICKUP	Direct sales to consumers. Home pickup, farmers markets, events permitted. Online/in-state shipping also allowed per 2022 amendment (HB 169...	Direct sales only from home under §196.298 (no farmers markets, events, restaurants, or retail stores). Online/in-state shipping permitted ...	Direct sales at home and in-state delivery. Farmers markets, online sales with in-state delivery allowed since 2022. No interstate sales.
HOME OCCUPATION PERMIT	Varies	Yes	Yes
LOCAL BUSINESS LICENSE	Varies	Yes	Varies
RESTRICTIONS	Missouri cottage food law (§196.298) allows nonperishable baked goods, canned jams and jellies, and dried herbs/herb mixes only. No registr...	Missouri cottage food law (Mo. Rev. Stat. §196.298) allows nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pie...	Missouri Cottage Law is narrow: only nonperishable baked goods, canned jams/jellies, and dried herbs/mixes are permitted. All other foods r...
FOOD STORAGE	Products must be nonperishable; no specific storage mandate.	Non-perishable baked goods, canned jams/jellies, dried herbs only. No TCS foods.	Shelf-stable storage for baked goods, jams, jellies, dried herbs.
POPULATION	60,172	406,262	11,421

## State context — Missouri cottage food law

Lincoln County’s rules sit on top of Missouri’s state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

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<b>STATUTE</b>	<b>ANNUAL SALES CAP</b>
Mo. Rev. Stat. §196.298	—
<b>REGISTRATION REQUIRED</b>	<b>FOOD HANDLER CERT</b>
No	No
<b>KITCHEN INSPECTION</b>	<b>DIRECT SALES ONLY</b>
No	Yes

### INDIRECT SALES

No — Under §196.298, sales must be directly to consumers from the producer’s home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

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For the full state-level analysis including the verbatim statute text, see the [Missouri cottage food law report](#).

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### STATE-LEVEL REFERENCES

State statute: <https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

State dept cottage food page: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Forrager.com: <https://forrager.com/law/missouri/>

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## Questions?

Join the Crosodo Forum to discuss Lincoln County's specific zoning rules, permits, and what other home bakers are seeing locally.

<https://crosodo.com/nb/missouri/lincoln-county-discuss>

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