

COTTAGE FOOD LAW REPORT

Highland County

Virginia · Monterey · FIPS 51091 · Population 2,348 · Crosodo
Index #1353*

STATE BASELINE

Va. Code §3.2-5130

STATE TIER

Good

ANNUAL SALES CAP (STATE)

Tiered

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-06

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

VIRGINIA: HIGHLAND COUNTY

CROSODO INDEX #1353* · FIPS 51091 · Monterey

Highland County

Population 2,348 · State baseline: Va. Code §3.2-5130 · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Virginia Home Kitchen Food Processing Exemption (Va. Code §3.2-5130) permits direct-to-consumer sale of non-TCS shelf-stable foods from a private home. No state permit, registration, or inspection required. No general sales cap; pickles and acidified vegetables (pH 4.6 or lower) capped at \$9,000/year. Sales must be direct to consumers at home, farmers markets, or temporary events (14 consecutive days or fewer). Online sales/ordering prohibited. All products must bear required label including 'NOT FOR RESALE — PROCESSED AND PREPARED WITHOUT STATE INSPECTION.')

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific state cottage food pet restriction.

HOME OCCUPATION PERMIT?

Varies (Virginia state cottage food law requires no permit. Highland County may require a local business license. Contact Highland County administrator for local requirements.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (VDACS may inspect upon consumer complaint.)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Virginia Home Kitchen Food Processing Exemption (Va. Code §3.2-5130) permits direct-to-consumer sale of non-TCS shelf-stable foods from a private home. No state permit, registration, or inspection required. No general sales cap; pickles and acidified vegetables (pH 4.6 or lower) capped at \$9,000/year. Sales must be direct to consumers at home, farmers markets, or temporary events (14 consecutive days or fewer). Online sales/ordering prohibited. All products must bear required label including 'NOT FOR RESALE — PROCESSED AND PREPARED WITHOUT STATE INSPECTION.'
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific state cottage food pet restriction.
WATER SUPPLY	No specific state cottage food water testing requirement.
HANDWASHING	No specific state cottage food handwashing mandate.
FOOD STORAGE	Non-TCS shelf-stable foods only.

Inspection & permitting

INSPECTION REQUIRED	No — VDACS may inspect upon consumer complaint.
HOME OCCUPATION PERMIT	Varies — Virginia state cottage food law requires no permit. Highland County may require a local business license. Contact Highland County administrator for local requirements.
LOCAL BUSINESS LICENSE	Likely

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales only at home, farmers markets, or temporary events (up to 14 consecutive days). No online ordering, no shipping, no wholesale.
MAX EMPLOYEES IN HOME	Not specified in state statute.

Relevant county code

No Highland County-specific cottage food ordinance identified. State law governs.

RESEARCH NOTES

Highland County is Virginia’s least populated county, in the Allegheny Mountains. State cottage food law governs. No county-specific cottage food ordinance found.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.highlandcounty.org>

<https://law.lis.virginia.gov/vacode/3.2-5130/>

<https://www.vdacs.virginia.gov/food-information-for-vendors-and-businesses-home-food-processors.shtml>

Questions? Join the Crosodo Forum to discuss your county’s specific zoning rules at <https://crosodo.com/nb/virginia/highland-county-discuss>

Bordering counties — cottage food law

Regulation	Highland County	Bath County	Augusta County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state cottage food pet restriction.	No specific pet restriction in state cottage food law.	Not specified in state statute.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales only at home, farmers markets, or temporary events (up to 14 consecutive days). No online ordering, no shipping, no wholesale.	Sales allowed only at the producer’s home or at farmers markets and temporary events (events capped at 14 consecutive days). No online sale...	Direct sales to consumers only. No resale or consignment. No sales to retail food establishments.
HOME OCCUPATION PERMIT	Varies	No	Varies
LOCAL BUSINESS LICENSE	Likely	Varies	Varies
RESTRICTIONS	Virginia Home Kitchen Food Processing Exemption (Va. Code §3.2-5130) permits direct-to-consumer sale of non-TCS shelf-stable foods from a p...	Va. Code §3.2-5130 provides the home kitchen food processing exemption. No permit, registration, or inspection required at the state level...	Home kitchen in primary domestic residence allowed. Non-TCS shelf-stable foods only. Pickles and acidified vegetables subject to \$9,000 ann...
FOOD STORAGE	Non-TCS shelf-stable foods only.	Non-potentially hazardous (non-TCS), shelf-stable foods only.	Non-TCS shelf-stable products must be stored appropriately.
POPULATION	2,247	4,177	77,433

State context — Virginia cottage food law

Highland County’s rules sit on top of Virginia’s state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Va. Code §3.2-5130

ANNUAL SALES CAP

Tiered

REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Products must be sold in person in the Commonwealth to an individual for his own consumption and not for resale or consignment. They cannot be offered for sale to be used in or offered for consumption in retail food establishments. Sales venues are limited to: private home, temporary event (no more than 14 consecutive days), or farmers market. Internet advertising is explicitly permitted but sales must remain in-person and in-state.

For the full state-level analysis including the verbatim statute text, see the [Virginia cottage food law report](#).

STATE-LEVEL REFERENCES

State statute: <https://law.lis.virginia.gov/vacode/3.2-5130/>

State dept cottage food page: <https://www.vdacs.virginia.gov/food-information-for-vendors-and-businesses-home-food-processors.shtml>

Forrager.com: <https://forrager.com/law/virginia/>

Questions?

Join the Crosodo Forum to discuss Highland County's specific zoning rules, permits, and what other home bakers are seeing locally.

<https://crosodo.com/nb/virginia/highland-county-discuss>
