



FOR IMMEDIATE RELEASE

DeNA Reports Third Quarter, Fiscal Year 2016 Financial Results

TOKYO, JAPAN – February 8, 2017 – DeNA Co., Ltd. (Tokyo: 2432) today announced its IFRS and non-GAAP financial results for the quarter ended December 31, 2016. DeNA reported quarterly IFRS revenue of 32.2 billion yen, IFRS operating profit of 3.4 billion yen and non-GAAP operating profit excluding the seasonal sports business of 5.0 billion yen.

“Third quarter revenue was in line with expectations,” said Isao Moriyasu, President and CEO of DeNA. “As we announced at the beginning of the fiscal year, we expect to achieve a year-on-year profit increase for the fiscal year ending March 31, 2017. *Super Mario Run* was released towards the end of the quarter on the App Store to an overwhelming reception, and we are very excited about new titles from the Nintendo alliance.”

Third Quarter FY2016 Highlights

- *Super Mario Run* was released on the App Store on December 15, 2016, exceeded 78 million downloads in 151 countries (as of February 1, 2017)
- Stable performance from first- and second-party apps in the Japan Game Business
- Recognized an income tax benefit due to deferred tax assets related to the West closure

Recent Developments and Strategic Initiatives

- DeNA Shopping and au Shopping Mall were sold to KDDI Corporation on December 28, 2016
- *Fire Emblem Heroes* released for Google Play and the App Store in 39 countries on February 2, 2017
- Announced partnership with Nissan Motor Co., Ltd. to develop a new transportation service platform that uses autonomous vehicles manufactured by Nissan

Financial Summary

(In billion yen)

	Three Months Ended			QoQ	YoY
	Dec. 31, 2016	Sep. 30, 2016	Dec. 31, 2015		
Revenue (IFRS)	32.2	38.2	33.8	(16%)	(5%)
Operating profit					
IFRS	3.4	7.9	3.3	(56%)	4%
Non-GAAP	3.4	7.9	3.4	(56%)	2%
Non-GAAP excl. Sports	5.0	5.7	5.2	(11%)	(3%)
Profit before tax (IFRS)	5.8	8.1	4.1	(28%)	41%
Profit for the period attributable to owners of the parent (IFRS)	17.6	6.1	1.6	190%	1,009%

Guidance for Quarter Ending March 31, 2017*

Non-GAAP

- Operating profit excluding Sports: 5.0 billion yen

IFRS

- Revenue: 31.3 billion yen
- Operating profit: 2.2 billion yen
- Profit for the period attributable to owners of the parent: -4.2 billion yen
- DeNA forecasts a year-end dividend payment of 30 yen per share, targeting a dividend payout ratio of 15.3%

*Titles in the Nintendo Alliance not released as of January 31, 2017 have not been included in the financial forecast.

IFRS to Non-GAAP Reconciliation

(In billion yen)

	Three Months Ended			QoQ	YoY
	Dec. 31, 2016	Sep. 30, 2016	Dec. 31, 2015		
IFRS					
Operating profit	3.4	7.9	3.3	(56%)	4%
Reconciliation					
Account adjustments related to seasonality, net	(0.4)	(0.2)	(0.2)	-	-
Acquisition and restructuring related expenses	6.4	0.2	0.2	-	-
Sales and disposition related gains	(5.9)	-	-	-	-
Non-GAAP					
Operating profit	3.4	7.9	3.4	(56%)	2%
Operating profit excl. Sports	5.0	5.7	5.2	(11%)	(3%)

Related Materials

Earnings presentation slides and related materials are available at:
dena.com/intl/investors/ir-news/

About DeNA

DeNA (pronounced "D-N-A") develops and operates a broad range of mobile and online services including games, e-commerce, entertainment, healthcare, automotive and other diversified offerings. Founded in 1999, DeNA is headquartered in Tokyo with over 2,000 employees. DeNA Co., Ltd. is listed on the Tokyo Stock Exchange (2432). For more information, visit: dena.com

The information and data contained within this press release have been determined based on information available as of February 8, 2017. DeNA disclaims any obligation to update or revise such information and data, whether as a result of new information, future events or otherwise. In addition, any forward-looking statements contained in this press release are based on our opinions and information available as of February 8, 2017, and involve uncertainty. Please be aware that the actual performance data and similar information are subject to influence from diverse factors, and may differ from the forecasts presented herein.