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Practice Test 3

LISTENING

SECTION 1 *Questions 1-12*

Questions 1-4

Circle the appropriate letter

Example

How does the woman travel every day?

A by car

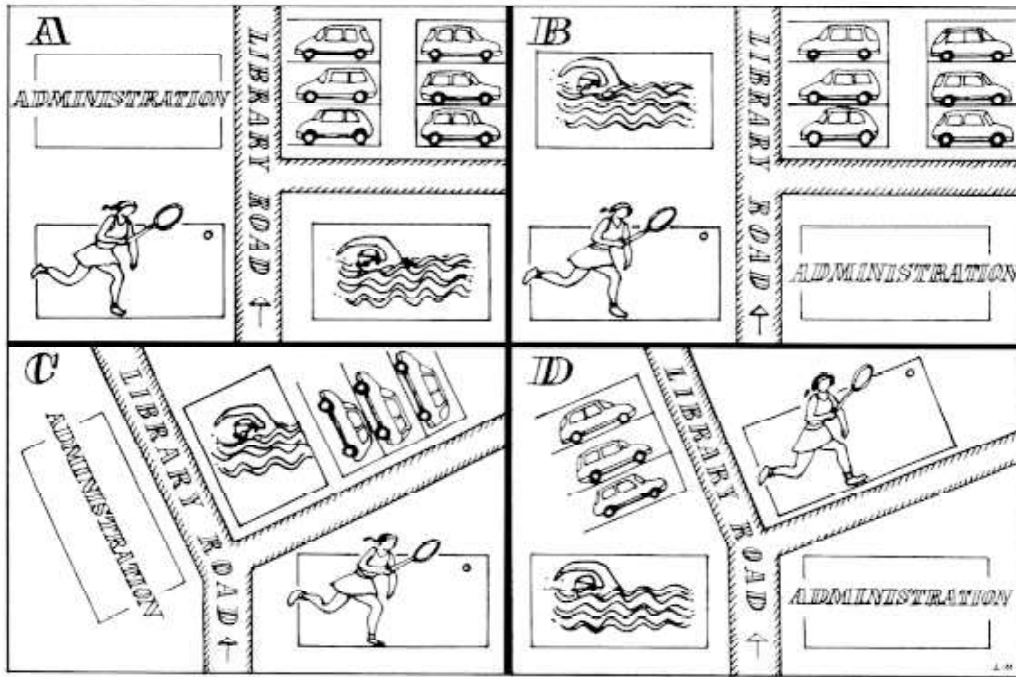
B by bus

C on foot

D by train

- 1 What are the parking regulations on campus?
 - A undergraduate parking allowed
 - B postgraduate parking allowed
 - C staff parking only allowed
 - D no student parking allowed
- 2 The administration office is in
 - A Block B.
 - B Block D.
 - C Block E.
 - D Block G.
- 3 If you do not have a parking sticker, the following action will be taken:
 - A wheel clamp your car.
 - B fine only.
 - C tow away your car and fine.
 - D tow away your car only.

4 Which picture shows the correct location of the Administration office?



Questions 5-10

Complete the application form using **NO MORE THAN THREE WORDS**

Application for parking sticker

Name (5)

Address (6) **Flat 13**

Suburb (7)

Faculty (8)

Registration number (9)

Make of car (10)

Questions 11-12

11 Cashier's office opens at **A** 12.15 **B** 2.00 **C** 2.15 **D** 4.30

12 Where must the sticker be displayed?

Practice Test 3

SECTION 2 *Questions 13-23*

Complete the notes below using **NO MORE THAN THREE WORDS** for each answer.

| | |
|---|------------------------------|
| Date the museum was opened | (13) |
| The museum consists of a building and | (14) |
| Handicapped toilet door shows | Example: <i>a wheelchair</i> |
| The Education Centre is signposted by | (15) |
| If you lose your friends, meet at the | (16) |
| Warning about <i>The Vampire</i> | (17) |
| How often are the tours of <i>The Vampire</i> ? | (18) |
| Person featured in today's video | (19) |
| The Leisure Gallery shows how Australian culture is influenced by | (20) |
| The Picture Gallery contains pictures by | (21) |
| Cost of family membership of the museum | (22) |
| "Passengers and the Sea" includes a collection of | (23) |

SECTION 3 Questions 24-32

Questions 24-27

Click the correct answer

- 24 Mark is going to talk briefly about
- A marketing new products.
 - B pricing strategies.
 - C managing large companies.
 - D setting sales targets.
- 25 According to Susan, air fares are lowest when they
- A include weekend travel.
 - B are booked well in advance.
 - C are non-refundable.
 - D are for business travel only.
- 26 Mark thinks revenue management is
- A interesting.
 - B complicated.
 - C time-consuming.
 - D reasonable.
- 27 The airline companies want to
- A increase profits.
 - B benefit the passenger.
 - C sell cheap seats.
 - D improve the service.

Questions 28-32

Complete the notes using NO MORE THAN THREE WORDS for each answer

| |
|---|
| <p>Two reasons for the new approach to pricing are:</p> <p>(28) and</p> <p>(29)</p> <p>In future people will be able to book airline tickets (30)</p> <p>Also being marketed in this way are (31) and</p> <p>(32)</p> |
|---|

SECTION 4 Questions 33-42

Questions 33-37

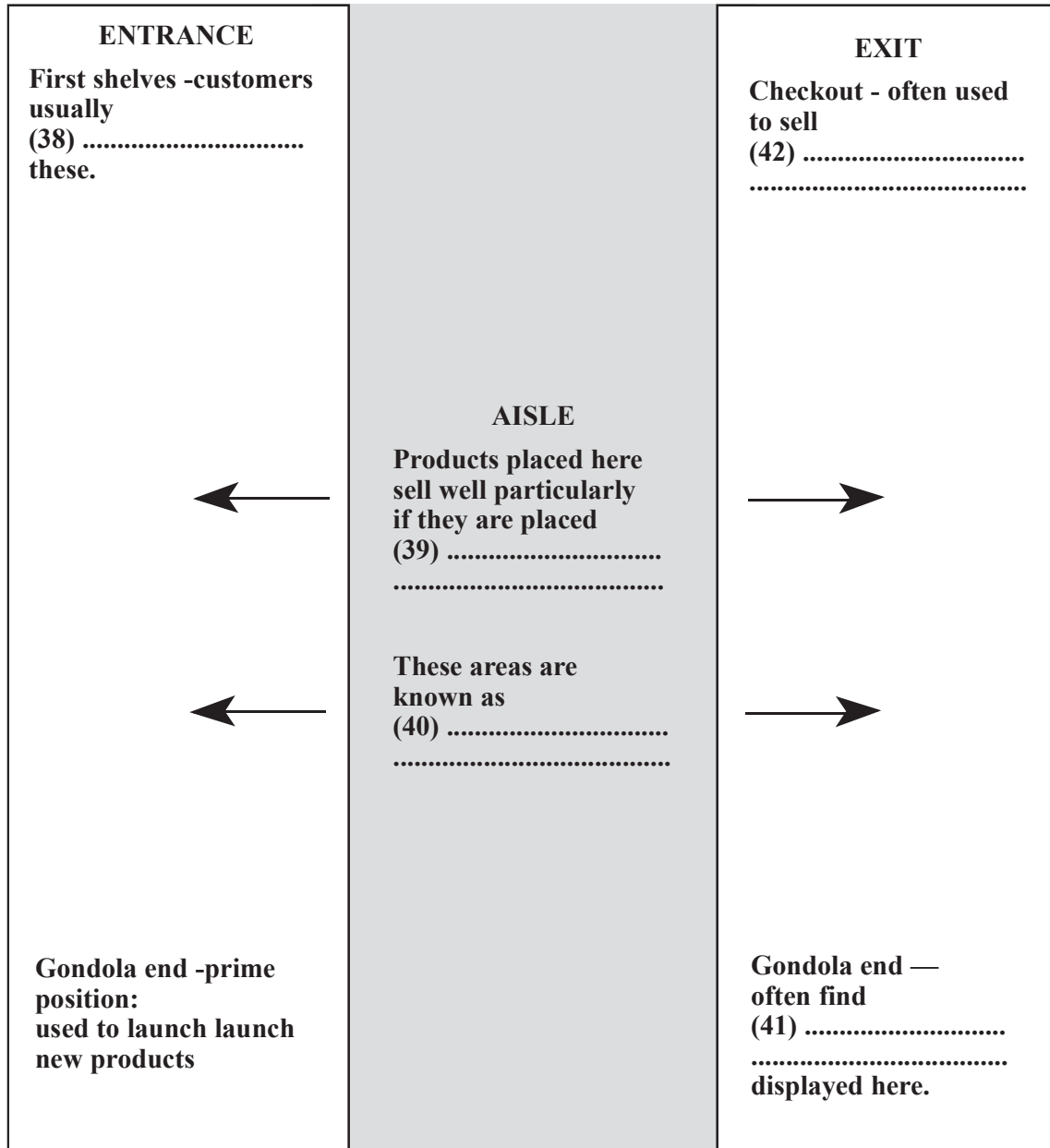
Complete the table Write **NO MORE THAN THREE WORDS** for each answer

| SPACE MANAGEMENT | |
|--|--|
| RESEARCH METHOD | INFORMATION PROVIDED |
| Questionnaires | what customers think about (33) |
| (34) | how customers move around supermarket aisles |
| Eye movement (35) | the most eye-catching areas of the shop |
| Computer programs e.g. (36) | the best (37) for an article in the shop |

Questions 38-42

Label the diagram Write **NO MORE THAN THREE WORDS** for each answer

A SUPERMARKET AISLE



PRACTICE TEST 3

LISTENING

Section 1

- 1 B
- 2 D
- 3 C
- 4 A
- 5 Richard Lee (*must have correct spelling of "Lee" and capitals*)
- 6 30 Enmore Road (*must have correct spelling and capitals*)
- 7 Newport (*must have correct spelling and capital "N"*)
- 8 Architecture
- 9 LJX 058K
- 10 Ford
- 11 C
- 12 (on the) (front) window/windscreen

Section 2

- 13 November 1991
- 14 (historic) ships
- 15 green arrows
- 16 information desk
- 17 stairs to climb//lots of stairs
- 18 every hour
- 19 Captain Cook
- 20 the sea
- 21 Australian artists/painters
- 22 \$70
- 23 souvenirs

Section 3

- 24 B
- 25 C
- 26 D
- 27 A
- 28 law has changed//law changes//changes in law
- 29 (powerful) computer programs
- 30 from home (computer)
- 31 hotels/hotel beds/rooms
- 32 hire cars

Section 4

- 33 displays//products//displays and products
- 34 (hidden) TV cameras
- 35 recorder//recording
- 36 "Spaceman"
- 37 position//shelf//spot//place
- 38 walk (straight/right) past // ignore//pass
- 39 at eye level//near customers' eyes
- 40 hotspots
- 41 special offers
- 42 chocolates