## LISTENING

## SECTION 1 Questions 1-10

Complete the form below.
Write ONE WORD AND/OR A NUMBER for each answer.

| Early Learning Childcare Centre Enrolment Form |
| :---: |
| Example |
| Parent or guardian: Carol ......... Smith |
| Personal Details |
| Child's name: Kate |
|  |
|  |
| Phone: 33459865 |
| Childcare Information |
|  |
|  |
| Childcare group: the $5 \ldots . .$. |
| Which meal/s are required each day? 6 .......................... |
| Medical conditions: needs 7 ............................ |
|  |
|  |
| Fees |
| Will pay each 10 ........................... |

## SECTION 2 Questions 11-20

Questions 11 and 12
Choose TWO letters, A-E.
Which TWO things does Alice say about the Dolphin Conservation Trust?
A Children make up most of the membership.
B It's the country's largest conservation organisation.
C It helps finance campaigns for changes in fishing practices.
D It employs several dolphin experts full-time.
E Volunteers help in various ways.

## Questions 13-15

Choose the correct letter, A, B, or C.
13 Why is Alice so pleased the Trust has won the Charity Commission award?
A It has brought in extra money.
B It made the work of the trust better known.
C 1t has attracted more members.
14 Alice says oil exploration causes problems to dolphins because of
A noise.
B oil leaks.
C movement of ships.
15 Alice became interested in dolphins when
A she saw one swimming near her home.
B she heard a speaker at her school.
C she read a book about them.

Questions 16-20
Which dolphin does Alice make each of the following comments about?
Write the correct letter, A, B, C or D, next to questions 16-20.

## Dolphins

A Moondancer
B Echo
C Kiwi
D Samson

## Comments

16 It has not been seen this year.
17 It is photographed more than the others.
18 It is always very energetic.
19 It is the newest one in the scheme.
20 It has an unusual shape.

## SECTION 3 Questions 21-30

Questions 21-25
Choose the correct letter, A, B or C.

## Theatre Studies Course

21 What helped Rob to prepare to play the character of a doctor?
A the stories his grandfather told him
B the times when he watched his grandfather working
C the way he imagined his grandfather at work
22 In the play's first scene, the boredom of village life was suggested by
A repetition of words and phrases.
B scenery painted in dull colours.
C long pauses within conversations.
23 What has Rob learned about himself through working in a group?
A He likes to have clear guidelines.
B He copes well with stress.
C He thinks he is a good leader.
24 To support the production, research material was used which described
A political developments.
B changing social attitudes.
C economic transformations.
25 What problem did the students overcome in the final rehearsal?
A one person forgetting their words
B an equipment failure
C the injury of one character

Questions 26-30
What action is needed for the following stages in doing the 'year abroad' option?
Choose FIVE answers from the box and write the correct letter, A-G, next to questions 26-30.

## Action

A be on time
B get a letter of recommendation
C plan for the final year
D make sure the institution's focus is relevant
E show ability in Theatre Studies
F make travel arrangements and bookings
G ask for help

## Stages in doing the 'year abroad' option

26 in the second year of the course
27 when first choosing where to go
28 when sending in your choices
29 when writing your personal statement
30 when doing the year abroad

SECTION 4 Questions 31-40
Complete the notes below.
Write ONE WORD ONLY for each answer.

## 'Self-regulatory focus theory' and leadership

## Self-regulatory focus theory

People's focus is to approach pleasure or avoid pain
Promotion goals focus on 31
Prevention goals emphasise avoiding punishment
Factors that affect people's focus
The Chronic Factor

- cọmes from one's 32

The 33 Factor

- we are more likely to focus on promotion goals when with a 34
- we are more likely to focus on prevention goals with our boss


## How people's focus affects them

Promotion Focus: People think about an ideal version of themselves, their 35 $\qquad$ and their gains.

Prevention Focus: People think about their 'ought' self and their obligations

## Leaders

Leadership behaviour and $\mathbf{3 6}$ $\qquad$ affects people's focus

Transformational Leaders:

- pay special attention to the $\mathbf{3 7}$ $\qquad$ of their followers
- passionately communicate a clear 38
- inspire promotion focus in followers

Transactional Leaders:

- create 39 to make expectations clear
- emphasise the results of a mistake
- inspire prevention focus in followers


## Conclusion

Promotion Focus is good for jobs requiring 40
Prevention Focus is good for work such as a surgeon
Leaders' actions affect which focus people use

## TEST 3

## LISTENING

Section 1, Questions 1-10
14
246 Wombat
3 Thursday
48.30

5 red
6 lunch
7 glasses
8 BALL
9 aunt
10 month
Section 2, Questions 11-20
11\&12 IN EITHER ORDER
C
E
13 B
14 A
15 C
16 B
17 C
18 D
19 D
20 A

Section 3, Questions 21-30
21 C
22 A
23 A
24 B
25 B
26 E
27 D
28 A
29 G
30 C
Section 4, Questions 31-40
31 achievement/achievements
32 personality / character
33 Situational
34 friend
35 aspirations / ambitions
36 style
37 development
38 vision
39 structures
40 innovation / innovations

If you score...

| $0-11$ | $12-27$ | $28-40$ |
| :--- | :--- | :--- |
| you are unlikely to get an | you may get an acceptable <br> acceptable score under <br> examination conditions and <br> conder examinations <br> we recommend that you spend <br> that you think about having <br> a lot of time improving your <br> English before you take IELTS. | you are likely to get an <br> acceptable score under <br> examination conditions but <br> refore you take Iessons |
| remember that different |  |  |
| institutions will find different |  |  |
| scores acceptable. |  |  |

