

GOURMET & MORE

Wholesaler of Gourmet Foods & Confectionery



Category: Gourmet Foods & Confectionery

ERP System: Netsuite

Products Used: DSD Sales on Ipad tablets

Location: Australia



- REQUIREMENT**
- ▶ Solution for Sales Reps to create orders, manage the customer base, and prospect new outlets
 - ▶ Integration with the new JCurve NetSuite Platform
 - ▶ Seasonal Catalog selling function

SOLUTION

- ▶ Implement DSD Sales and DSD Connect from the DSD Assist Platform
- ▶ DSD created the Seasonal Catalog sales function
- ▶ Visit scheduling and planning enabled

OUTCOME

- ▶ A very seamless migration from our old mobile solution to DSD
- ▶ Orders flow through to NetSuite with no manual intervention
- ▶ Sales Reps adapted to DSD within a few days
- ▶ Sales Reps love the additional functions to help them

“ DSD Assist understood how our business worked and configured a solution that the sales reps love using. Their support of our tight time-line was much appreciated

Craig Pasco – Owner



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