

## **Dulles Chamber Leadshare – Membership Terms & Conditions**

- 1. Each person can hold a membership to **only 1** Leadshare group; but an organization can have multiple members in disparate groups.
- 2. Industry seats that can be shared or separated (Commercial vs Retail Banking, Commercial vs Personal Lines Insurance, etc.) require a 1-2-1 with the current member to determine the split prior to accepting the new member. If a meeting with said member cannot be scheduled within a reasonable amount of time, then the Chair can bring it to vote within the group.
- 3. Everyone, regardless of Membership status in the chamber, is invited to visit a Leadshare group where they are not a member, a maximum of twice during a calendar year.
- 4. To retain membership status in a group, you agree to adhere to these rules for membership and participation on a *quarterly basis*:
  - a. Have at least 3 1-2-1s with different members
  - b. Pass 2 leads or invite 2 guests that actually attend the meeting(s)
  - c. Miss no more than 1 meeting per quarter without proxy
- 5. If meetings are virtual, member agrees to leave my camera on for the duration of the meeting and my mic muted unless actively speaking
- 6. In the event a member has to resign a position or leave a group, they will communicate that to the Chair and/or Co-Chair so they can prepare to backfill if needed.

By signing below, you acknowledge that you have read and understand the terms and conditions set forth in this document and will abide by these terms during the tenure of your membership. Any questions or concerns should be directed to the Chair of your group for clarification.