

Brief Biography: Ed Laughlin



Ed co-manages VEDP's Global Defense Program from the Agency's satellite office in Tysons. He supports the export ambitions of small- and medium-sized Aerospace, Defense, and Security companies located throughout Northern Virginia.

Drawing from his broad international experiences in Europe, Africa, and the Middle East for companies like Lockheed Martin, British Aerospace, BAE Systems, and Rolls-Royce, Ed provides export counseling to help his clients identify and create profitable growth opportunities in foreign markets.

Utilizing VEDP's broad portfolio of State subsidized trade services, he works collaboratively with client management to conduct research, define goals, develop market entry strategies, as well as advise on related compliance, financial and marketing issues.

A native of Atlanta, Georgia, Ed holds an MBA from the University of Georgia and a BA in both Political Science and Economics from the same school. While a graduate student, he acquired his initial taste for export consulting through a graduate assistantship at the University's International Business Development Center.

Residing in Northern Virginia he is married to the former Amy Schmidt, a native of Blacksburg, Virginia, and a Virginia Tech graduate. They have a teenage son, Erich.

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