



## Joseph T. Darden

### Director, Aviation Business Development

Iridium Communications Inc.

#### SPEAKER'S SUMMARY

*Joe Darden is the Director of Aviation and Business Development for Iridium Communications Inc., the only company that offers truly global satellite communications. In his role, he is responsible for new business development in the Iridium Aviation and is leading Iridium's Autonomous/Remotely Piloted Vehicle strategy. Mr. Darden holds a Bachelor of Arts in Government with an Economics Minor from Sacramento State and is an FAA Certified Part 107 Pilot with over 300 flight hours and is an active AUVSI member.*

#### FULL BIO

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Prior to joining Iridium in 2019, Mr. Darden held several roles in the wireless telecommunication and manufacturing industries including Sprint (formerly known as Nextel) and Cooper Industries. In addition to developing solutions and acquiring customers in all Aviation segments, Mr. Darden is leading Iridium's Autonomous/Remotely Piloted Vehicle development strategy. He also serves on RTCA Special Committee 228 (WG2 UAS Command/Control), ANSI's UAS Collaborative Working Groups and HSAC's UAS Committee.

Mr. Darden has over 20 years of experience in sales, as well as channel and business development for wireless communications solutions including M2M/IoT in enterprise, government, and wholesale sectors. He holds a Bachelor of Arts in Government with an Economics Minor from Sacramento State and is an FAA Certified Part 107 Pilot with over 300 flight hours and is an active AUVSI member.