



SAINT-GOBAIN



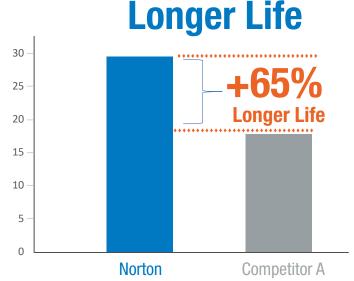


NORTON BEAR CUT-OFF AND GRINDING WHEEL

Norton has a global reputation for its high quality and job focused abrasive products. Norton Bear is the standard range of cut-off and grinding wheels for portable and fixed machines, they offer the user good solutions for most application at a very competitive price level.

Features:

- Long life
- Competitive initial price
- · Best starting specification for primary end-user
- Manufactured with Aluminum oxide abrasive
- Engineered for all steel/ferrous materials.



Case Study: Customer X Annual cost saving:

\$-9,900 USD

- Application: Cut stainless steel
- Product: Norton Bear UTW 4" Cutting Wheel

BEAR/

• Tool: Angle grinder

BEAR

- Used wheel per cut :
 - Norton is 3.55 mm/cut
 - Competitor A wheels are wearing off faster: 5.88 mm/cut
- Annual consumption: \$25,000 USD
- Annual saving: -40%

** The results are based on comparative tests of randomly selected samples of Norton product and comparative product. The calculation and numbers are for reference only, which are made based on the general assumption of average machine in the market, the price level of Norton product and the competitors are their average market price, and therefore the results are not committed in any specific case.

UPC	Description	Application
66252846191	A60S-105x1.0x16.0-T41 NOR-Bear	Stainless
66252846821	A46T 105x1.2x16.0 T41 NOR - Bear w/o Rin	Stainless
66252846759	A46T 105x1.2x16.0 T41 NOR - Bear w Ring	Stainless
66253371432	A36P-100x2.0x16.0-T41 NOR-Bear 1F	Steel
66253371433	A36P-180x2.0x22.23-T41 NOR-Bear 1F	Steel
66252846820	A30R-100X2.5X16.0-T41 NORTON BEAR	Steel
66252844868	A24R-100x6x16-T27-NORTON/BEAR	Steel
66252839960	A24R-180x6.0x22.23-T27 NOR-Bear	Steel
66252846565	A24Q-350x3.0x25.4-T41 NOR-Bear FC	Steel
66252844169	A24Q-400x3.0x25.4-T41 NOR-Bear	Steel
66252925628	A24R-350x3.0x25.4-T41 NOR-Bear	Steel
66252925629	A24R-405x3.0x25.4-T41 NOR-Bear	Steel







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