

## Commercial and Operations Director, Remade Network

£35-40k per annum (full time or option of 4-day week and pro-rata salary). Glasgow.

Deadline for applications: Sunday 27<sup>th</sup> October 2019 5pm (GMT).

For too long consumers have been blamed for not reusing and repairing enough when the facilities and services do not exist to allow them to behave differently.

Remade Network is a social enterprise building a repair economy by collaborating with local communities to set up reuse and repair centres and advocating for one planet living and goods that are built to last. Creating a circular economy is not just about efficiency gains - it's about system change. Our work aims to tackle climate breakdown and rising inequality by designing practical projects and consumer engagement that respond to local need.

With new projects being seeded in Glasgow, across the UK and several internationally, the role of the Commercial Director will be to deliver on the business plan, secure major income streams and develop commercial contracts in order to scale up the impact of our work.

The post holder will have overall responsibility for developing our commercial partnerships and managing the company's operations in Scotland and throughout the UK. The successful candidate will have experience of working at a similar level, with a track record of success, ideally with a combination of not-for-profit and commercial expertise. A background in engineering, architecture, civic planning, or the IT sector would be an advantage, but it not essential. The role will be based in Glasgow, working across Scotland.

Personal specification:

Essential:

- Extensive commercial experience and awareness.
- Confident across the range of development activities from the identification of growth areas, business planning to implementation.
- Experience of budgeting and cash flows.
- Demonstrable skills in developing partnerships and generating income.
- Experience of commercial procurement.
- Experience delivering contracts over £300k.
- Proven commitment to values of social enterprise and climate justice.
- A natural collaborator with strong interpersonal skills, who is proactive, adaptable and resourceful.
- An articulate, confident communicator.
- Excellent proven operational and organisational development skills.

Desirable:

- Knowledge of circular economy principles and initiatives.
- Experience of significant grant fundraising.
- Engineering / legal / architecture / IT background.
- Experience of working with the local authority sector.
- Experience of community development.
- Experience within the social enterprise sector.
- Knowledge of the UK planning system.

How to apply:

To apply, please email us your CV (max 2 pages) and supporting statement, of no more than 500 words, explaining why you would like to work for the Remade Network, your current salary, how you meet each requirement for the role, where you see the key opportunities for developing the business and listing 2 referees, who must be your current and most recent employers (if self-employed please name a contractor instead). Completed applications to be sent to Alison Parker, Project Assistant at [hello@remade.network](mailto:hello@remade.network) by **Sunday 27<sup>th</sup> October 2019 5pm GMT** (deadline extended). Interviews will be held on Tuesday 5<sup>th</sup> or Thursday 7<sup>th</sup> November 2019 (tbc) in Glasgow.