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| **Role Title** | Director |
| **Reports To** | Chair of Board of Trustees |
| **Permanent or Temporary** | 12-month initial appointment with potential to be made permanent |
| **Full or Part Time** | Part-time (21 hours per week) Flexible working requests will be considered. |
| **Salary** | Competitive salary of c. £55k pro rata |
| **Location** | FetLor Youth Club, 122 Crewe Road South, Edinburgh EH4 2NY |
| **Role Purpose** |
| This new role is crucial in leading the successful transition of FetLor Youth Club from its strong foundation of traditional youth work towards a hub model of partnership working that will help to maximise our impact and reach and ensure we can serve young people more holistically. The Director will be accountable for three key areas:1. Leadership of the FetLor team.
2. Building and maintaining strong and effective partnerships which collectively strengthen the support available to young people in north Edinburgh.
3. Creating and implementing a strategic plan that ensures the long-term sustainability of FetLor.
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| **Key Responsibilities / Accountabilities** |
| * Provide leadership, coaching and support to the entire FetLor team.
* Broker new partnerships, as well as strengthen existing relationships for maximum impact.
* Provide regular reporting and evidence-based advice to the Board.
* Lead the team in identifying funding opportunities and support the Operations Manager to secure successful applications.
* Provide supportive line management to the Operations Manager and the Youth Manager which includes regular performance reviews and guidance on development opportunities.
* Effectively raise FetLor’s profile among stakeholders, supporters and potential funders and ensure the Club is able to secure appropriate share of voice in partnership arrangements.
* Support and nurture innovative projects that are close to our community.
* Be an ambassador and media spokesperson for FetLor and represent them at external events as required.
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| **Key Competencies / Skills Required**  |
| * Experience as a leader who can inspire, coach and get the best out of people.
* A clear interest and passion in improving the lives of young people.
* A proven ability to develop a strategic vision, together with the skills to put in place delivery mechanisms.
* A proven ability to successfully build, manage and develop teams.
* Experience of building successful partnerships with external organisations, bodies and service providers.
* A track record in creating sustainability (including financial).
* Previous experience of fundraising would be helpful.
* Experience of working in the third sector is not essential, but some knowledge is desirable.
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