**SCRIPTURE UNION SCOTLAND**

**Head of Fundraising, Location flexible**

**PERSON SPECIFICATION**

**Please note all following criteria are examples only and do not have to be applied to every position.**

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| **CRITERIA** | **ESSENTIAL** | **DESIRABLE** |
| **Character** |
| Committed to the servant leadership model of influencing others and getting things done | ✓ |  |
| Passionate about sharing the gospel with people of all ages | ✓ |  |
| A Christian with spiritual maturity – able to provide spiritual leadership(including staff devotional times). | ✓ |  |
| A practising Christian whose lifestyle is in keeping with SU Scotland’s ethos and statement of fait | ✓ |  |
| **Competence and Education** |
| At least 5 years’ fundraising experience in a senior fundraising role | ✓ |  |
| Track record of delivering consistent growth in funds raised across a range of sources in support of an organisational strategy | ✓ |  |
| Membership of the Chartered Institute of Fundraising | ✓ |  |
| Degree level or equivalent |  | ✓ |
| Experience of managing and developing successful working relationships across all levels of an organisation with adaptability to work on own initiative but also as a member of cross-functional teams | ✓ |  |
| Demonstrates the capacity to operate at a senior level representing the organisation professionally to key stakeholders | ✓ |  |
| Wide and strong established network within the Scottish Christian community |  | ✓ |
| Capable of multi-tasking with a proven track record of delivery on agreed objectives | ✓ |  |
| Evidence of strong personal commitment to continuous personal development and to championing the ongoing development of colleagues | ✓ |  |
| Outstanding levels of computer literacy | ✓ |  |
| Excellent numeracy, literacy and communication skills | ✓ |  |
| Involvement in communications-related functions  |  | ✓ |
| **Chemistry** |
| Strong people and team leadership skills demonstrated by ability to work professionally with and develop a wide range of staff and volunteers | ✓ |  |
| Gifted team leader with the ability to develop a flourishing team | ✓ |  |
| Self-aware team player with high levels of emotional intelligence | ✓ |  |
| **Other** |
| Own transport and a full current driving licence (D1 preferred) |  | ✓ |
| Able to demonstrate knowledge and understanding of Scripture Union Scotland | ✓ |  |