### **Training Purpose:**

As a result of the FAFSA Simplification Act, major changes to the FAFSA were implemented on the 2023-24 application, and final changes to the application will be effective on the 2024-25 application. The application window for the 2024-25 FAFSA will start December 2023, which is 2 months after the normal start of the application window. Deadlines for submissions and financial aid decisions at most institutions will not change, which means the application, processing, and disbursement timeframe is shorter than in previous years. The goal of this training is to make sure that all employees are knowledgeable about the changes to the FAFSA and able to provide efficient service throughout the process. As a result of this training, FA Solutions will increase the number of submitted applications, ensure correctness and consistency of application processing, and maintain disbursement timelines.

#### **Overall Training Plan Recommendation:**

Due to the fast approach of December 2023, training will initially need to involve a combination of Virtual Instructor-Led Training (VILT), organization of short videos and help articles on SharePoint, and Job Aids for use by employees on-the-job. Every employee would receive introductory training on FAFSA Simplification. Subsequent training would be geared specifically for what the employee needs to know and be able to do in a particular job role. Each portion of this training would include an evaluative piece to inform further training.

Currently, as a 100% remote company, employees live in different locations and have different daily work roles. This structure may hinder coordinating schedules for VILT on a long-term basis. Using VILT as the main modality of training also requires schedules to align every time a new employee joins the company. To alleviate these limitations for the long-term future, using quality eLearning courses will allow trainees to complete training at different locations and different times. eLearning courses include clear objectives, scaffolded learning, engaging interactivity, and assessment. Videos, simulations, and scenario-based learning should be incorporated where appropriate. The company will need to invest in a learning management system to organize courses and track course learning outcomes. Alternative temporary solutions include increased use of SharePoint, increased utilization of Teams, or using video-editing software that allows for evaluation of trainees. The evaluation and data-collection piece of training is important to quantitatively monitor completion of training, growth towards business goals, and to isolate specific needs for improvements. VILT, SharePoint, and Job Aids may still be utilized as needed when new trends arise and require training.

Training pathways need to be defined and implemented according to employee role. Defining pathways ensures employees remain engaged in training that will be directly relevant and usable to them in performing their specific role.

### **Specific FAFSA Simplification Trainings:**

Training Title/Topic	Introductory FAFSA Simplification Training
Target Audience	All employees including Leadership, Day-to-Day Operators,
	Campus Directors, Financial Aid Processors, and
	Customer Service Representatives
Training Time	60 minutes
Training Modality	1 VILT session with corresponding Slide Deck and activities; slide deck will be designed to engage trainees through graphics, text, charts, and integrated questions/activities.  1 Job Aid outlining biggest changes and new acronyms
Learning Objectives	<ul> <li>By the end of the session, the learner will be able to:</li> <li>Describe the changes to the FAFSA across 4 major categories: eligibility, user experience, formulas, and awarding aid.</li> <li>Contrast the Expected Family Contribution (EFC) to the Student Aid Index (SAI).</li> </ul>
Outline	Introduction  Pre-Training Evaluation Game (Kahoot)  December 2023 – All schools must transition to using SAI in 2024-25 Academic Year; points concerning how this date affects the whole process with unchanged deadlines.  Learning Objectives  Changes to FAFSA  I. Eligibility – drug convictions, incarceration, sexual offense, addition of research/inclusive/accessible questions.  User Experience  36 questions vs. 100 questions in the past.  myStudentAid app no longer available.  All contributors must have FSA ID/account.  Tax information import.  Title IV program changes.  Formulas  EFC replaced with SAI.  SAI can be negative to -1500 vs. EFC \$0.  Removal of number of family members in college.  Eliminate alternate EFC for enrollments less than 9 months.  Changes to data elements used to determine dependent or independent status (Formulas A,B,C).  Income components and allowances against income have changed.

	<ul> <li>Asset components – child support, business size, farms, education savings account</li> <li>Pell Grant amounts</li> <li>Awarding Aid</li> <li>Statutory definition of Cost of Attendance (COA).</li> <li>Determining Need.</li> <li>Changes to professional judgment requirements.</li> <li>Calculating Pell Grants.</li> <li>Activity – Poll Everywhere: question(s) about trainee's perceptions of benefits and disadvantages of FAFSA Simplification followed by group discussion.</li> </ul>
	Closing      Post-Training Evaluation Game (Kahoot)      Summary      Participant Survey
Evaluation	10 multiple choice questions aligned to the learning objectives will be created in the Kahoot platform. The quiz game will serve as a pretraining evaluation to measure participants' knowledge before training and as a post-training evaluation to measure learning at the end of training.
	Participants will complete a survey to answer questions to evaluate training at Kirkpatrick's Level 1 and 2 (Reaction and Learning). Questions will also cover Level 3 (Behavior) to gather data as a pretraining evaluation for future trainings specific to each employee's role and training pathway.

Training Title/Topic	FAFSA Form Completion
Target Audience	Employees that answer questions directly related to completing the
	FAFSA form, including Customer Service Representatives, Day-to-Day
	Operators, and Campus Directors.
Training Time	4 hours (can be split into 2 two-hour sessions)
Training Modality	1 VILT session with corresponding Slide Deck and activities; slide deck will be designed to enhance the training PowerPoint provided by Federal Student Aid. The VILT will engage trainees through hands-on practice with the FAFSA form, scenarios, and questions.  1 SharePoint Page with external website links, embedded videos, and documents for easy reference on-the-job.
Learning Objectives	By the end of the session, the learner will be able to:
	<ul> <li>Demonstrate the correct completion of portions of the FAFSA.</li> </ul>

	<ul> <li>Identify answers to common questions about the FAFSA.</li> </ul>
Outline	Introduction
	<ul> <li>Pre-Training Evaluation: Emoji Selection and Thought Question</li> </ul>
	<ul> <li>Learning Objectives</li> </ul>
	FAFSA Scenario Walkthroughs
	<ul> <li>Facilitator will share screen and demonstrate how trainees can use split screen functions to see the meeting and the website at the same time.</li> </ul>
	<ul> <li>Throughout the session, different participants will share their screens in the meeting. The facilitator will model how to give instructions to someone who is completing the form. Participants will practice completing the FAFSA based on the scenarios given.</li> </ul>
	<ul> <li>Show Landing Page and Options to Create FSA Account.</li> <li>Visit https://fsapartners.ed.gov/fafsa-prototype/2425</li> </ul>
	<ul> <li>Enter the access code: prototype2425</li> </ul>
	<ul> <li>Practice all scenarios where the student is the user.</li> <li>Dependent Student.</li> </ul>
	<ul> <li>Independent Student with Spouse.</li> </ul>
	<ul> <li>Independent Student who is Single and Non-Tax Filer.</li> <li>Provisionally Independent Student.</li> </ul>
	<ul> <li>Needs to complete student section after parent launch.</li> <li>Practice all scenarios where the parent is the user.</li> </ul>
	<ul> <li>Invited as a Contributor.</li> </ul>
	Starts form on the student's behalf.
	<ul> <li>Practice all scenarios where the spouse or partner is the user.</li> <li>Parent spouse/partner invited as Contributor.</li> </ul>
	<ul> <li>Student spouse invited as Contributor.</li> </ul>
	<ul> <li>Practice FAFSA Submission Summary.</li> </ul>
	Question & Answer Time
	Trainees may ask lingering questions.
	Breakout Room Activity
	Trainees will be divided into small groups of 2-3.
	<ul> <li>Each group will be given a customer scenario on a collaborative board.</li> </ul>
	<ul> <li>Groups will generate the correct responses on the board and share the answers upon returning to the full meeting room.</li> <li>Discussion</li> </ul>
	Closing
	<ul><li>Post-Training Evaluation Game (Gimkit)</li><li>Summary</li></ul>
	Participant Survey

	SharePoint Page:
	FSA PowerPoint-
	https://fsapartners.ed.gov/sites/default/files/2023-
	07/2425FAFSAPreviewPresentation.pdf
	FAFSA Landing Page-
	https://mkfkz9.axshare.com/?&p=fafsa_landing_page&c=1&co
	de=fcef31d78eb2e603867688036472e143&id=q96vn5
	FAFSA Submission Summary-
	https://mkfkz9.axshare.com/?&p=submission_summary&c=1&
	code=fcef31d78eb2e603867688036472e143&id=wlh30q
	FAFSA Help Topics-
	https://mkfkz9.axshare.com/?&p=fafsa_help_center&c=1&cod
	<u>e=fcef31d78eb2e603867688036472e143&amp;id=tsltvs</u>
	<ul> <li>FAFSA Demonstration Web Recording-</li> </ul>
	https://www.youtube.com/watch?v=k26QnHn7Xcs
	EFC to SAI Crosswalk-
	https://fsapartners.ed.gov/sites/default/files/2023-
	05/202425DRAFTSAIGuideSupplementEFCtoSAICrosswalk.pdf
	<ul> <li>Edited Video of VILT with annotations and transitions</li> </ul>
	<ul> <li>Videos available from FSA Training Center</li> </ul>
Evaluation	20 multiple choice questions aligned to the learning objectives will be
	created in the Gimkit platform. The questions will include screenshots
	from the FAFSA form and scenario-based questions. The game will
	keep trainees engaged and motivated at the end of the training
	session. The questions will measure participants' learning and ability
	to meet the learning objectives after the training as well as evaluate
	training at Kirkpatrick's Level 2 and 3 (Learning and Behavior).
	Participants will complete a 5-question survey to further evaluate
	training at Kirkpatrick's Level 1-3 (Reaction, Learning, and Behavior).

Training Title/Topic	Awarding Aid Using SAI
Target Audience	Employees involved in awarding financial aid, including Financial Aid
	Processors and Campus Directors
Training Time	3 hours (can be split into two 90-minute sessions)
Training Modality	1 VILT session with corresponding Slide Deck and activities; slide deck
	will be designed to engage trainees with scenario-based activities.
	1 SharePoint page with website links, help documents, and videos.
Learning Objectives	By the end of the session, the learner will be able to:
	<ul> <li>Calculate the Pell Grant award amount.</li> </ul>
	Determine need based on SAI.

	<ul> <li>Identify correct use of professional judgement.</li> </ul>
Outline	Introduction
	<ul> <li>Pre-Training Mentimeter activity</li> </ul>
	<ul> <li>Learning Objectives</li> </ul>
	Maximum Pell Grant Eligibility
	<ul> <li>Determine state of residence (Alaska and Hawaii are different).</li> </ul>
	<ul> <li>Identify the parent as single parent or not.</li> </ul>
	<ul> <li>Find information on corresponding table with family size and</li> </ul>
	AGI.
	Student Aid Index Calculation
	<ul> <li>Determine dependency status of student.</li> </ul>
	Choose Formula A, B, or C.
	Changes from EFC formulas:
	<ul> <li>Removal of number of family members in college, but</li> </ul>
	income protection allowance (IPA) increased.
	<ul> <li>Simplified Needs Test and Auto-Zero calculations are</li> </ul>
	replaced with changes within the SAI formulas.
	<ul> <li>Allowances against income includes Federal Work Study</li> </ul>
	Program income, institutional grant and scholarships
	reported on federal tax return, American Opportunity
	and Lifetime Learning tax credit amounts, federal
	income tax paid, employment expense allowance, and
	IPA.
	<ul> <li>Payroll tax allowance replaces Social Security tax allowance.</li> </ul>
	<ul> <li>Allowances against income does not include</li> </ul>
	cooperative education employment earnings, child
	support paid, combat pay, or state or other tax
	allowances.
	<ul> <li>Asset components includes child support.</li> </ul>
	<ul> <li>All sizes of business (not just 100+ employees) and net</li> </ul>
	worth of farms (including family farm) are included in
	asset components.
	<ul> <li>Education Savings Account is included in asset</li> </ul>
	components <i>only</i> if it is designated for the applicant
	student.
	Minimum Pell Grant Eligibility and Other Considerations
	Enrollment Intensity Adjustments
	Year-Round Pell Grant
	Iraq and Afghanistan Service Grants
	Children of Fallen Heroes Award
	Using Professional Judgement
	Calculating Financial Aid Package

- Cost of Attendance (COA)
- SAI can be negative to -\$1500

#### **Practice Scenarios**

- Facilitator will share the scenario, then guide trainees through completing the process using the Whiteboard function and empty forms on-screen.
- 4 different scenarios with dependent students.
- 2 different scenarios with independent students with no dependents other than spouse.
- 2 different scenarios with independent students with dependents.

#### **Question and Answer Time**

Trainees ask any lingering questions.

### Closing

- Post-Training Evaluation Game (Gimkit)
- Summary
- Participant Survey

#### SharePoint Page:

- Eligibility for Max/Min Pell Granthttps://fsapartners.ed.gov/sites/default/files/2023-05/202425DRAFTSAIGuideSupplementEligibilityforMaxorMinP ellGrantResource.pdf
- Pell Eligibility and SAI Guidehttps://fsapartners.ed.gov/sites/default/files/2022-11/202425DraftStudentAidIndexSAIandPellGrantEligibilityGuid e.pdf
- USDOE FAFSA Simplification Q&Ahttps://www2.ed.gov/policy/highered/reg/hearulemaking/200 9/fafsa-q-and-a.html
- Enrollment Intensityhttps://fsapartners.ed.gov/sites/default/files/2023-05/202425DRAFTSAIGuideSupplementPellFormulasandEnrollm entIntensity.pdf
- Edited Video of VILT with annotations and transitions
- Videos available from FSA Training Center

#### Evaluation

20 multiple choice questions aligned to the learning objectives will be created in the Gimkit platform. The questions will include scenario-based questions for financial aid processing. The game will keep trainees engaged and motivated at the end of the training session. The questions will measure participants' learning and ability to meet the learning objectives after the training as well as evaluate training at Kirkpatrick's Level 2 and 3 (Learning and Behavior).

Participants will complete a 5-question survey to further evaluate
training at Kirkpatrick's Level 1-3 (Reaction, Learning, and Behavior).